

BRUSH ENGINEERED MATERIALS INC

Form 10-Q

August 06, 2007

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**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-Q**

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 29, 2007

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

**For the transition period from            to**

**Commission file number 001-15885**

**BRUSH ENGINEERED MATERIALS INC.**  
(Exact name of Registrant as specified in charter)

**Ohio**

(State or other jurisdiction of incorporation or organization)

**17876 St. Clair Avenue, Cleveland, Ohio**  
(Address of principal executive offices)

**34-1919973**

(I.R.S. Employer Identification No.)

**44110**

(Zip Code)

Registrant's telephone number, including area code:

**216-486-4200**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check One)  
Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of July 31, 2007 there were 20,390,719 shares of Common Stock, no par value, outstanding.



**PART I FINANCIAL INFORMATION**

**BRUSH ENGINEERED MATERIALS INC. AND SUBSIDIARIES**

**Item 1. Financial Statements**

The consolidated financial statements of Brush Engineered Materials Inc. and its subsidiaries for the quarter ended June 29, 2007 are as follows:

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|--|---|
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**Table of Contents****Consolidated Statements of Income  
(Unaudited)**

| <i>(Dollars in thousands except share and<br/>per share amounts)</i> | <b>Second Quarter Ended</b> |                          | <b>First Half Ended</b>  |                          |
|--|-----------------------------|--------------------------|--------------------------|--------------------------|
|  | <b>June 29,<br/>2007</b>    | <b>June 30,<br/>2006</b> | <b>June 29,<br/>2007</b> | <b>June 30,<br/>2006</b> |
| Net sales  | \$ 233,563                  | \$ 187,078               | \$ 483,877               | \$ 354,801               |
| Cost of sales  | 191,782                     | 147,259                  | 372,712                  | 280,839                  |
| Gross margin   | 41,781                      | 39,819                   | 111,165                  | 73,962                   |
| Selling, general and administrative expense                          | 26,564                      | 27,194                   | 55,234                   | 51,103                   |
| Research and development expense                                     | 1,275                       | 954                      | 2,601                    | 2,035                    |
| Other-net  | 1,325                       | 377                      | 3,858                    | 702                      |
| Operating profit   | 12,617                      | 11,294                   | 49,472                   | 20,122                   |
| Interest expense   | 571                         | 1,125                    | 1,254                    | 2,267                    |
| Income before income taxes   | 12,046                      | 10,169                   | 48,218                   | 17,855                   |
| Income taxes   | 4,107                       | 3,201                    | 17,165                   | 5,660                    |
| Net income   | \$ 7,939                    | \$ 6,968                 | \$ 31,053                | \$ 12,195                |
| Per share of common stock: basic                                     | \$ 0.39                     | \$ 0.36                  | \$ 1.53                  | \$ 0.63                  |
| Weighted average number of common shares<br>outstanding              | 20,351,000                  | 19,593,000               | 20,254,000               | 19,428,000               |
| Per share of common stock: diluted                                   | \$ 0.38                     | \$ 0.35                  | \$ 1.50                  | \$ 0.62                  |
| Weighted average number of common shares<br>outstanding              | 20,736,000                  | 19,865,000               | 20,709,000               | 19,680,000               |

See notes to consolidated financial statements.

**Table of Contents****Consolidated Balance Sheets  
(Unaudited)**

| <i>(Dollars in thousands)</i>                                | <b>June 29,<br/>2007</b> | <b>Dec. 31,<br/>2006</b> |
|--|--------------------------|--------------------------|
| <b>Assets</b>  |                          |                          |
| Current assets   |                          |                          |
| Cash and cash equivalents                                    | \$ 12,074                | \$ 15,644                |
| Accounts receivable  | 114,097                  | 86,461                   |
| Inventories  | 163,192                  | 151,950                  |
| Prepaid expenses   | 15,262                   | 13,988                   |
| Deferred income taxes  | 3,255                    | 3,541                    |
| Total current assets   | 307,880                  | 271,584                  |
| Other assets   | 12,886                   | 13,577                   |
| Related-party notes receivable                               | 98                       | 98                       |
| Long-term deferred income taxes                              | 9,785                    | 15,575                   |
| Property, plant and equipment                                | 569,298                  | 557,861                  |
| Less allowances for depreciation, depletion and amortization | 388,142                  | 381,932                  |
|  | 181,156                  | 175,929                  |
| Goodwill   | 21,782                   | 21,843                   |
|  | \$ 533,587               | \$ 498,606               |
| <b>Liabilities and Shareholders Equity</b>                   |                          |                          |
| Current liabilities  |                          |                          |
| Short-term debt  | \$ 30,718                | \$ 28,076                |
| Current portion of long-term debt                            | 631                      | 632                      |
| Accounts payable   | 37,340                   | 30,744                   |
| Other liabilities and accrued items                          | 51,471                   | 52,161                   |
| Unearned revenue   | 1,683                    | 314                      |
| Income taxes   | 3,696                    | 4,515                    |
| Total current liabilities                                    | 125,539                  | 116,442                  |
| Other long-term liabilities                                  | 9,515                    | 11,642                   |
| Retirement and post-employment benefits                      | 57,251                   | 59,089                   |
| Long-term income taxes                                       | 4,331                    |                          |
| Deferred income taxes  | 128                      | 151                      |
| Long-term debt   | 10,246                   | 20,282                   |
| Shareholders equity  | 326,577                  | 291,000                  |
|  | \$ 533,587               | \$ 498,606               |

See notes to consolidated financial statements.

**Table of Contents****Consolidated Statements of Cash Flows  
(Unaudited)**

|  | <b>First Half Ended</b>  |                          |
|--|--------------------------|--------------------------|
|  | <b>June 29,<br/>2007</b> | <b>June 30,<br/>2006</b> |
| <i>(Dollars in thousands)</i>  |                          |                          |
| <b>Net income</b>  | \$ 31,053                | \$ 12,195                |
| <b>Adjustments to reconcile net income to net cash used in operating activities:</b> |                          |                          |
| Depreciation, depletion and amortization   | 11,928                   | 11,818                   |
| Amortization of deferred financing costs in interest expense                         | 215                      | 301                      |
| Derivative financial instrument ineffectiveness                                      | (72)                     | (426)                    |
| Stock-based compensation expense   | 1,932                    | 696                      |
| Decrease (increase) in accounts receivable   | (27,752)                 | (13,443)                 |
| Decrease (increase) in inventory   | (12,859)                 | (22,190)                 |
| Decrease (increase) in prepaid and other current assets                              | (999)                    | (2,972)                  |
| Decrease (increase) in deferred income taxes   | (3,672)                  | 4,383                    |
| Increase (decrease) in accounts payable and accrued expenses                         | 2,069                    | 4,761                    |
| Increase (decrease) in unearned revenue  | 1,369                    | 920                      |
| Increase (decrease) in interest and taxes payable                                    | 7,960                    | 773                      |
| Increase (decrease) in other long-term liabilities                                   | 478                      | 2,162                    |
| Other net  | (202)                    | 6,138                    |
| <b>Net cash provided from operating activities</b>                                   | 11,448                   | 5,116                    |
| Cash flows from investing activities:  |                          |                          |
| Payments for purchase of property, plant and equipment                               | (11,156)                 | (5,978)                  |
| Payments for mine development  | (6,195)                  | (46)                     |
| Payments for purchase of business net of cash received                               |                          | (25,694)                 |
| Proceeds from sale of business   | 2,150                    |                          |
| Proceeds from sale of property, plant and equipment                                  | 51                       |                          |
| Other investments net  | 42                       | 33                       |
| <b>Net cash used in investing activities</b>   | (15,108)                 | (31,685)                 |
| Cash flows from financing activities:  |                          |                          |
| Proceeds from issuance (repayment) of short-term debt                                | 2,591                    | 864                      |
| Proceeds from issuance of long-term debt   | 15,747                   | 26,000                   |
| Repayment of long-term debt  | (25,793)                 | (5,033)                  |
| Issuance of common stock under stock option plans                                    | 4,864                    | 6,960                    |
| Tax benefit from exercise of stock options   | 2,716                    |                          |
| <b>Net cash provided from financing activities</b>                                   | 125                      | 28,791                   |
| Effects of exchange rate changes   | (35)                     | (273)                    |
| <b>Net change in cash and cash equivalents</b>                                       | (3,570)                  | 1,949                    |
| <b>Cash and cash equivalents at beginning of period</b>                              | 15,644                   | 10,642                   |



|   |           |           |
|---|-----------|-----------|
| <b>Cash and cash equivalents at end of period</b> | \$ 12,074 | \$ 12,591 |
|---|-----------|-----------|

See notes to consolidated financial statements.

**Table of Contents****Notes to Consolidated Financial Statements  
(Unaudited)****Note A Accounting Policies**

In management's opinion, the accompanying consolidated financial statements contain all adjustments necessary to present fairly the financial position as of June 29, 2007 and December 31, 2006 and the results of operations for the second quarter and first half ended June 29, 2007 and June 30, 2006. All of the adjustments were of a normal and recurring nature.

**Note B Inventories**

| <i>(Dollars in thousands)</i>                    | <b>June 29,<br/>2007</b> | <b>Dec. 31,<br/>2006</b> |
|--|--------------------------|--------------------------|
| Principally average cost:                        |                          |                          |
| Raw materials and supplies                       | \$ 35,214                | \$ 36,390                |
| Work in process                                  | 138,472                  | 124,670                  |
| Finished goods                                   | 51,333                   | 56,721                   |
| Gross inventories                                | 225,019                  | 217,781                  |
| Excess of average cost over LIFO inventory value | 61,827                   | 65,831                   |
| Net inventories                                  | \$ 163,192               | \$ 151,950               |

**Note C Pensions and Other Post-retirement Benefits**

| <i>(Dollars in thousands)</i>                  | <b>Pension Benefits</b>     |                          | <b>Other Benefits</b>              |                                    |
|--|-----------------------------|--------------------------|------------------------------------|------------------------------------|
|  | <b>Second Quarter Ended</b> |                          | <b>Second Quarter</b>              |                                    |
|  | <b>June 29,<br/>2007</b>    | <b>June 30,<br/>2006</b> | <b>Ended<br/>June 29,<br/>2007</b> | <b>Ended<br/>June 30,<br/>2006</b> |
| <b>Components of net periodic benefit cost</b> |                             |                          |                                    |                                    |
| Service cost                                   | \$ 1,161                    | \$ 1,254                 | \$ 75                              | \$ 74                              |
| Interest cost                                  | 1,851                       | 1,743                    | 477                                | 475                                |
| Expected return on plan assets                 | (2,156)                     | (2,079)                  |                                    |                                    |
| Amortization of prior service cost             | (164)                       | (178)                    | (9)                                | (9)                                |
| Amortization of net loss/(gain)                | 436                         | 516                      |                                    |                                    |
| Net periodic benefit cost                      | \$ 1,128                    | \$ 1,256                 | \$ 543                             | \$ 540                             |

|  | <b>Pension Benefits</b>  |                          | <b>Other Benefits</b>    |                          |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
|  | <b>First Half Ended</b>  |                          | <b>First Half Ended</b>  |                          |
| <i>(Dollars in thousands)</i>                  | <b>June 29,<br/>2007</b> | <b>June 30,<br/>2006</b> | <b>June 29,<br/>2007</b> | <b>June 30,<br/>2006</b> |
| <b>Components of net periodic benefit cost</b> |                          |                          |                          |                          |
| Service cost                                   | \$ 2,314                 | \$ 2,507                 | \$ 150                   | \$ 148                   |
| Interest cost                                  | 3,689                    | 3,485                    | 955                      | 951                      |
| Expected return on plan assets                 | (4,297)                  | (4,157)                  |                          |                          |
| Amortization of prior service cost             | (327)                    | (356)                    | (18)                     | (18)                     |
| Amortization of net loss/(gain)                | 869                      | 1,033                    |                          |                          |
| Net periodic benefit cost                      | \$ 2,248                 | \$ 2,512                 | \$ 1,087                 | \$ 1,081                 |

**Table of Contents****Note D Contingencies**

Brush Wellman Inc., one of the Company's wholly owned subsidiaries, is a defendant in various legal proceedings where the plaintiffs allege that they have contracted chronic beryllium disease (CBD) or related ailments as a result of exposure to beryllium. Management believes that the Company has substantial defenses and intends to defend these suits vigorously. The Company has recorded a reserve for CBD litigation of \$1.7 million as of June 29, 2007 and \$2.1 million as of December 31, 2006. This reserve covers existing claims only and unasserted claims could give rise to additional losses. Defense costs are expensed as incurred. Final resolution of the asserted claims may be for different amounts than currently reserved. There were no settlement payments made during the first six months of 2007. Portions of the outstanding claims are covered by varying levels of insurance.

In the third quarter 2006, the Court of Common Pleas in Ottawa County, Ohio issued a summary judgment in the Company's favor and awarded the Company damages of \$7.8 million to be paid by the Company's former insurance providers. The Company had filed the lawsuit against its former insurers in attempts to resolve a dispute over how insurance coverage should be applied to incurred legal defense costs and indemnity payments. The Court ruling agreed with the Company's position. The damages, which were stipulated to by the defendants, represent costs previously paid by the Company over a number of years that were not reimbursed by the insurance providers. The damages also include accrued interest on those costs. The award was subsequently increased to \$8.8 million as a result of the defendants stipulating to the attorney's fees incurred in pursuing this action. The Company believes that the defendants will appeal this ruling and therefore all or a portion of the \$8.8 million may not be realized by the Company. Given the uncertainty surrounding the timing and outcome of the appeal process and the possibility for a portion or all of the award to be reversed, the Company has not recorded the impact of the award in its Consolidated Financial Statements as of June 29, 2007.

Williams Advanced Materials Inc. (WAM), one of the Company's wholly owned subsidiaries, and a small number of WAM's customers are defendants in a patent infringement legal case. WAM has provided an indemnity agreement to certain of those customers under which WAM will pay any damages awarded by the court. WAM has not made any indemnification payments nor have they recorded a reserve for losses under these agreements as of June 29, 2007. WAM believes it has strong defenses applicable to both WAM and its customers and is contesting this action. While WAM does not believe that a loss is probable, should their defenses not prevail, the damages to be paid may potentially be material to the Company's results of operations in the period of payment. The court is currently reviewing WAM's motion to transfer the case from New York to California.

The Company has an active environmental compliance program and records reserves for the probable cost of identified environmental remediation projects. The reserves are established based upon analyses conducted by the Company's engineers and outside consultants and are adjusted from time to time based upon on-going studies and the difference between actual and estimated costs. The reserves may also be affected by rulings and negotiations with regulatory agencies. The undiscounted reserve balance was \$5.1 million as of June 29, 2007, unchanged from December 31, 2006. Environmental projects tend to be long term and the final actual remediation costs may differ from the amounts currently recorded.

**Note E Comprehensive Income**

The reconciliation between net income and comprehensive income for the second quarter and first half ended June 29, 2007 and June 30, 2006 is as follows:

| <b>Second Quarter<br/>Ended</b> | <b>First Half Ended</b> |
|---------------------------------|-------------------------|
|---------------------------------|-------------------------|

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| <i>(Dollars in thousands)</i>                                | <b>June 29,<br/>2007</b> | <b>June 30,<br/>2006</b> | <b>June 29,<br/>2007</b> | <b>June 30,<br/>2006</b> |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
| Net income   | \$ 7,939                 | \$ 6,968                 | \$ 31,053                | \$ 12,195                |
| Cumulative translation adjustment                            | (526)                    | 383                      | (232)                    | 490                      |
| Change in the fair value of derivative financial instruments | (1,256)                  | 4,319                    | (3,847)                  | 5,765                    |
| Minimum pension and other retirement plan liability          | 263                      |                          | 524                      |                          |
| Comprehensive income   | \$ 6,420                 | \$ 11,670                | \$ 27,498                | \$ 18,450                |

**Table of Contents****Note F Segment Reporting**

Beginning in the fourth quarter 2006 and due largely because the Company has a new chief operating decision maker, the operating segments will no longer be aggregated and the Company will report its four material segments separately. WAM is reported as Advanced Material Technologies and Services, Alloy Products reported as Specialty Engineered Alloys, Beryllium Products is now Beryllium and Beryllium Composites and Technical Materials Inc. is Engineered Material Systems. Brush Ceramic Products, a wholly owned subsidiary that formerly was part of Electronic Products, has been merged into Beryllium and Beryllium Composites. The remaining portions of Electronic Products, due to their insignificance, are reported in the reconciling All Other column in the table below.

| <i>(Dollars in thousands)</i>     | <b>Advanced<br/>Material<br/>Technologies<br/>and<br/>Services</b> | <b>Specialty<br/>Engineered<br/>Alloys</b> | <b>Beryllium<br/>and<br/>Beryllium<br/>Composites</b> | <b>Engineered<br/>Material<br/>Systems</b> | <b>Subtotal</b> | <b>All<br/>Other</b> | <b>Total</b> |
|-----------------------------------|--|--|---|--|-----------------|----------------------|--------------|
| <b><u>Second Quarter 2007</u></b> |  |  |   |  |                 |                      |              |
| Revenues from external customers  | \$ 121,277   | \$ 75,546                                  | \$ 16,480   | \$ 16,864                                  | \$ 230,167      | \$ 3,396             | \$ 233,563   |
| Intersegment revenues             | 1,172  | (381)                                      | 236   | 675  | 1,702           | 12                   | 1,714        |
| Operating profit                  | 4,855  | 1,390                                      | 2,425   | 726  | 9,396           | 3,221                | 12,617       |
| <b><u>Second Quarter 2006</u></b> |  |  |   |  |                 |                      |              |
| Revenues from external customers  | \$ 82,880  | \$ 68,954                                  | \$ 12,745   | \$ 18,018                                  | \$ 182,597      | \$ 4,481             | \$ 187,078   |
| Intersegment revenues             | 1,140  | 608  | 193   | 946  | 2,887           | 1                    | 2,888        |
| Operating profit (loss)           | 9,635  | 1,468                                      | 947   | 1,164                                      | 13,214          | (1,920)              | 11,294       |
| <b><u>First Half 2007</u></b>     |  |  |   |  |                 |                      |              |
| Revenues from external customers  | \$ 264,934   | \$ 145,910                                 | \$ 31,658   | \$ 33,613                                  | \$ 476,115      | \$ 7,762             | \$ 483,877   |
| Intersegment revenues             | 2,473  | 3,068                                      | 543   | 1,465                                      | 7,549           | 12                   | 7,561        |
| Operating profit                  | 36,830   | 6,692                                      | 4,558   | 1,306                                      | 49,386          | 86                   | 49,472       |
| Assets                            | 187,819  | 237,841                                    | 37,891  | 27,136                                     | 490,687         | 42,900               | 533,587      |
| <b><u>First Half 2006</u></b>     |  |  |   |  |                 |                      |              |
| Revenues from external customers  | \$ 158,285   | \$ 129,364                                 | \$ 23,142   | \$ 35,938                                  | \$ 346,729      | \$ 8,072             | \$ 354,801   |
| Intersegment revenues             | 2,071  | 3,290                                      | 362   | 1,393                                      | 7,116           | 2                    | 7,118        |
| Operating profit (loss)           | 18,592   | 1,946                                      | 1,097   | 2,564                                      | 24,199          | (4,077)              | 20,122       |
| Assets                            | 132,534  | 228,041                                    | 32,786  | 29,172                                     | 422,533         | 42,127               | 464,660      |

**Note G Stock-based Compensation Expense**

The Company granted approximately 8,000 restricted stock units to the non-employee directors in the second quarter 2007 under the 2006 Non-employee Directors Equity Plan. The fair value of the grant, which was determined using the closing market price on the grant date of May 1, 2007, was \$46.01 per share. The fair value will be amortized over the vesting period of one year. Should a director terminate prior to the completion of the vesting period, the director will be entitled to receive a pro-rata payment of common shares based upon the number of full months of service

rendered since the grant date.

The Company granted approximately 50,000 shares of restricted stock to certain employees in the first quarter 2007 at a fair value of \$44.72 per share. The fair value was determined using the closing price of the Company's stock on the grant date of February 15, 2007 and will be amortized over the vesting period of three years. The shares will be forfeited should the holders' employment terminate prior to the vesting period.

The Company granted approximately 40,000 stock appreciation rights (SARs) to certain employees in the first quarter 2007 at a strike price of \$44.72 per share. The fair value of the SARs, which was determined on the grant

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date of February 15, 2007 using a Black-Scholes model, was \$22.77 per share and will be amortized over the vesting period of three years. The SARs expire ten years from the date of the grant.

The Company implemented a long-term incentive plan for the 2007 to 2009 time period for executive officers and certain other employees in the first quarter 2007. Awards under the plan are based upon the Company's performance during this time period and any payout at the end of the period may vary depending upon the degree to which the actual performance exceeds the pre-determined threshold, target and maximum performance levels. Under the 2007 to 2009 long-term incentive plan, awards earned up to the target level will be settled in shares of the Company's stock. The portion of any awards earned in excess of the target up to the maximum payout will be settled in cash based upon the share price of the Company's stock at the end of the performance period. Compensation expense is based upon the current performance projections for the three-year period, the percentage of requisite service rendered and the market value of the Company's stock on the February 15, 2007 grant date. The offset to compensation expense is recorded within shareholder's equity. The compensation expense for the portion of any payout in excess of target is based upon the market price of the Company's stock at the end of the period with the offset recorded as a liability.

Total share-based compensation expense for the above and previously existing grants and plans was \$1.0 million in the second quarter 2007 and \$0.4 million in the second quarter 2006. For the first six months of the year, the comparable expense was \$1.9 million in 2007 and \$0.7 million in 2006.

### **Note H Income Taxes**

Income taxes were calculated by applying an effective tax rate of 34.1% against income before income taxes in the second quarter 2007 and 35.6% in the first six months of 2007. The differences between the effective rate and the statutory rate in both periods included the effects of percentage depletion, foreign source income and deductions, the production deduction and other factors. In 2006, the effective tax rate was 31.5% in the second quarter 2007 and 31.7% in the first six months of 2006. The differences between the effective and statutory rates in those periods were primarily the impact of foreign source income and percentage depletion. The effective tax rate was higher in the second quarter and first six months of 2007 than the respective periods in the prior year due to differences in income levels, foreign source income, percentage depletion and other factors.

The difference in the effective rate between the second quarter 2007 and the first quarter 2007 was primarily due to a tax law change enacted by the State of New York effective early in the second quarter. This favorable rate change reduced tax expense and increased net income by approximately \$0.2 million, or \$0.01 per share, in the second quarter 2007.

### **Note I Income Taxes Adoption of FIN 48**

The Company adopted Financial Accounting Standards Board Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109 (FIN 48) as of January 1, 2007. FIN 48 clarifies the accounting for uncertainty in income taxes recognized in the financial statements in accordance with FASB Statement No. 109, Accounting for Income Taxes. As a result of adopting FIN 48, the Company recognized a \$1.4 million increase to its reserve for uncertain tax positions, which is included in accrued income taxes on the Consolidated Balance Sheet. The increase was accounted for as an adjustment to the retained earnings balance as of January 1, 2007. The prior year's results were not restated for the adoption of FIN 48.

As of January 1, 2007, the Company had \$5.4 million of unrecognized tax benefits, of which \$4.3 million would affect the effective tax rate if recognized. The gross unrecognized tax benefits differ from the amount that would affect the effective tax rate due to the impact of various offsetting items.



The Company or its subsidiaries files income tax returns in the United States federal jurisdiction and various state and foreign jurisdictions. The tax years 1999 through 2006 remain open to examination for federal and state taxing jurisdictions to which we are subject. No foreign jurisdiction tax years are open prior to 2000.

The Company classifies all interest and penalties as income tax expense. As of January 1, 2007, the Company recorded \$0.1 million of accrued interest and penalties related to uncertain tax positions.

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The Company believes that due to a current audit, it is reasonably possible that the total amount of unrecognized tax benefits will decrease by approximately \$0.1 million within the next twelve months.

**Note J New Pronouncements**

The FASB issued Statement No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* including an amendment of FASB Statement No. 115 in the first quarter 2007. The statement allows entities to value financial instruments and certain other items at fair value. The statement provides guidance over the election of the fair value option, including the timing of the election and specific items eligible for the fair value accounting. Changes in fair values would be recorded in earnings. The statement is effective for fiscal years beginning after November 15, 2007. The Company is evaluating the impact the adoption of this statement will have, if any, on its consolidated financial statements.

**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations****Overview**

We are an integrated producer of engineered materials used in a variety of high performance electrical, electronic, thermal and structural applications. Major markets for our materials include telecommunications and computer, data storage, aerospace and defense, automotive electronics, industrial components and appliance.

Sales in the second quarter 2007 of \$233.6 million were \$46.5 million higher than the second quarter 2006 and were the second highest quarterly total in our history. This growth was fueled by a combination of improved demand from the data storage, defense and other markets, improved pricing in portions of our business, new products and the pass-through of higher precious metal prices.

Gross margin was a disappointing 18% of sales in the second quarter 2007 compared to 21% of sales in the second quarter 2006. An isolated manufacturing quality issue, which has been resolved, coupled with an inventory loss from a lower of cost or market charge reduced margins by \$8.8 million, or 4% of sales, in the current quarter. The improved pricing helped to offset the unfavorable margin impact of the higher copper and nickel prices, which continued to increase during the quarter.

Operating profit of \$12.6 million in the second quarter 2007 improved \$1.3 million over the second quarter 2006 as the \$8.8 million charge and higher material and overhead costs offset the majority of the margin benefit generated by the higher sales volume and improved pricing.

Cash flow from operations was \$11.4 million in the first half of 2007. This strong cash flow, the proceeds from the exercise of stock options and the proceeds from the sale of a small business allowed us to fund capital expenditures, a pension plan contribution and a \$7.4 million reduction in debt in the first six months of 2007.

**Results of Operations**

| <i>Millions, except per share data</i> | <b>Second Quarter</b>    |                          | <b>First Half</b>        |                          |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
|  | <b>Ended</b>             |                          | <b>Ended</b>             |                          |
|  | <b>June 30,<br/>2007</b> | <b>June 29,<br/>2006</b> | <b>June 29,<br/>2007</b> | <b>June 30,<br/>2006</b> |
| Sales                                  | \$ 233.6                 | \$ 187.1                 | \$ 483.9                 | \$ 354.8                 |
| Operating Profit                       | 12.6                     | 11.3                     | 49.5                     | 20.1                     |
| Income Before Income Taxes             | 12.0                     | 10.2                     | 48.2                     | 17.9                     |
| Net Income                             | 7.9                      | 7.0                      | 31.1                     | 12.2                     |
| Diluted E.P.S                          | \$ 0.38                  | \$ 0.35                  | \$ 1.50                  | \$ 0.62                  |

**Sales** of \$233.6 million in the second quarter 2007 were 25% higher than second quarter 2006 sales of \$187.1 million while sales of \$483.9 million for the first half of 2007 were 36% higher than sales of \$354.8 million in the first half of 2006.

Sales have grown over the comparable quarter in the prior year for eighteen consecutive quarters. However, sales were lower in the second quarter 2007 than the first quarter 2007, breaking the string of nine consecutive quarters of sales

growth. Sales in the first six months of 2007 were the highest in our history.

Over half of the growth in sales in the first six months of 2007 over the prior year is from ruthenium-based targets for the data storage market for hard disk drive applications. The demand for these materials slowed down during the second quarter 2007 from the first quarter 2007 level, partially due to seasonality issues, but we anticipate demand to improve over the second quarter level in the second half of the year as the perpendicular magnetic recording (PMR) technology is implemented by our customers in an increasing portion of their hard disk drive applications.

Sales of precious metal products for wireless telecommunication and other applications contributed to the sales increase in the second quarter and first six months of 2007. Sales also increased in the second quarter 2007 and the first six months of 2007 due to improved pricing on copper-based alloy products sold into the telecommunications

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and computer, appliance, aerospace and other markets, offsetting the lower sales volumes of these products. Sales for defense and government-related applications grew in each of the first two quarters of 2007 while the demand from the automotive electronics market was softer in the first six months of 2007 than it was in 2006.

We use precious metals, including gold, silver, platinum and palladium in the manufacture of various products. Our sales are affected by the prices for these metals, as changes in our purchase price are passed on to our customers in the form of higher or lower selling prices. The prices for the precious metals we use on average were higher in the second quarter and first six months of 2007 than the comparable periods in 2006 resulting in an estimated \$3.1 million increase in sales in the second quarter 2007 as compared to the second quarter 2006 and an estimated \$10.7 million increase in sales in the first six months of 2007 over the first six months of 2006.

International sales were \$97.8 million, or 42% of total sales, in the second quarter 2007 compared to \$61.1 million, or 33% of total sales, in the second quarter 2006. For the first six months of the year, international sales of \$214.1 million in 2007 were 81% higher than international sales of \$118.1 million in 2006. A significant portion of the international growth in 2007 came from Asia and a portion of that growth was due to the data storage market. The effect of translating foreign currency denominated sales was a favorable \$0.5 million in the second quarter 2007 and a favorable \$1.7 million in the first six months of 2007 as compared to the same periods in 2006. Domestic sales grew 8% in the second quarter 2007 and 14% in the first half of 2007 over the respective periods of 2006.

***The gross margin*** was \$41.8 million, or 18% of sales, in the second quarter 2007 compared to \$39.8 million, or 21% of sales, in the second quarter 2006. For the first six months of the year, the gross margin improved to \$111.2 million in 2007, or 23% of sales, from \$74.0 million, or 21% of sales, in 2006.

Gross margin was adversely affected in the second quarter 2007 by an isolated manufacturing quality issue in the production of ruthenium targets for the data storage market that resulted in customer returns, additional costs and inventory losses. We believe that we also temporarily lost sales due to this issue. The quality issue has been resolved and previously affected customers have subsequently been placing new sales orders. Margins were also reduced in the second quarter 2007 by a lower of cost or market charge on ruthenium refine materials as the market price of ruthenium declined during the second quarter and these materials, which have a long processing time, were purchased at the higher prices earlier in the year. The total impact of the quality issue (excluding the potential impact of any lost sales) and the lower of cost or market charge was \$8.8 million, or 4% of sales in the second quarter 2007.

The market price of ruthenium escalated in the second half of 2006 and was significantly higher than the carrying cost of the inventory as of December 31, 2006. Sales of this existing lower cost inventory at the current market prices and other inventory transactions increased total gross margins by \$4.5 million in the second quarter 2007 and \$21.4 million in the first six months of 2007. Due to the inventory turnover, changes in our pricing strategies and the decline in ruthenium prices in the second quarter 2007, the benefit from selling this older ruthenium-based inventory was lower in the second quarter 2007 than the first quarter 2007; we anticipate the benefit from selling the remaining inventory from this stream to be lower in the next two quarters than it was in the second quarter.

The overall increase in sales volume contributed to the margin improvement as did the improved pricing from two of our businesses; the improved pricing helped to offset the impact of the continuing high cost of copper and nickel. The change in product mix was slightly favorable in the first half of 2007 as compared to the first half of 2006.

***Selling, general and administrative expenses (SG&A)*** were \$26.6 million in the second quarter 2007 compared to \$27.2 million in the second quarter 2006. Expenses declined from 15% of sales in the second quarter 2006 to 11% of sales in the second quarter 2007. For the first six months of the year, SG&A expenses totaled \$55.2 million, or 11% of sales, in 2007 and \$51.1 million, or 14% of sales, in 2006.

Incentive compensation expense was approximately \$1.3 million lower in the second quarter 2007 than the second quarter 2006 but \$2.2 million higher in the first six months of 2007 than the first six months of 2006 due to differences in our profitability and the impact of changes in the market price for our common stock on certain compensation plans. The expense for other share-based compensation plans, including restricted stock amortization

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and stock options, increased \$0.3 million in the second quarter 2007 and \$0.6 million in the first six months of 2007 over the respective periods in 2006. Selling and marketing expenses were higher, mainly internationally, in both the second quarter and first six months of 2007 than the comparable periods in 2006 in order to support the higher level of sales and as a result of our market penetration efforts. The exchange rate effect on the translation of Brush International, Inc.'s subsidiaries' expenses was an unfavorable \$0.1 million in the second quarter 2007 and \$0.4 million in the first six months of 2007 as compared to the respective periods in 2006.

**Research and development expenses (R&D)** were \$1.3 million in the second quarter 2007 and \$1.0 million in the second quarter 2006. For the first six months of the year, R&D expenses increased from \$2.0 million in 2006 to \$2.6 million in 2007. Our R&D efforts remain closely aligned with our marketing and manufacturing operations and are focused on developing new products and improving processes.

**Other-net expense** for the second quarter and first half 2007 and 2006 is summarized in the following table:

| <i>Millions</i>                  | <b>Income/(Expense)</b>  |                          |                          |                          |
|----------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|                                  | <b>Second Quarter</b>    |                          | <b>First Half</b>        |                          |
|                                  | <b>Ended</b>             |                          | <b>Ended</b>             |                          |
|                                  | <b>June 29,<br/>2007</b> | <b>June 30,<br/>2006</b> | <b>June 29,<br/>2007</b> | <b>June 30,<br/>2006</b> |
| Exchange gains (losses)          | \$ (0.5)                 | \$ 0.7                   | \$ (0.8)                 | \$ 1.3                   |
| Directors' deferred compensation | 0.5                      | (0.1)                    | (0.5)                    | (0.4)                    |
| Derivative ineffectiveness       | 0.1                      | 0.2                      | 0.1                      | 0.4                      |
| Metal financing fee              | (0.4)                    | (0.5)                    | (1.0)                    | (0.9)                    |
| Loss on sale of business         |                          |                          | (0.3)                    |                          |
| Other items                      | (1.0)                    | (0.7)                    | (1.4)                    | (1.1)                    |
| <b>Total</b>                     | <b>\$ (1.3)</b>          | <b>\$ (0.4)</b>          | <b>\$ (3.9)</b>          | <b>\$ (0.7)</b>          |

The weaker U.S. dollar relative to the strike prices in the hedge contracts that matured resulted in exchange losses in the second quarter and first half of 2007 as opposed to exchange gains in the comparable periods of 2006.

The income or expense on the directors' deferred compensation plan is a function of the outstanding shares in the plan and the movements in the share price of our stock; in the second quarter 2007, the share price declined resulting in \$0.5 million of income. However, the share price was higher at the end of the second quarter 2007 than it was at the end of the prior year which resulted in an expense for the first half of 2007. The share price increased in both the second quarter and first six months of 2006.

Derivative ineffectiveness results from the changes in the fair value of an interest rate swap that does not qualify for hedge accounting treatment. Gains on the swap result from increases in market interest rates while losses are caused by declines in interest rates.

In the first quarter of 2007, we sold substantially all of the operating assets and liabilities of Circuits Processing Technology, Inc. (CPT), a wholly owned subsidiary that manufactures thick film circuits, for \$2.2 million. CPT, which was acquired in 1996, was a small operation with limited growth opportunities. The loss on the sale was \$0.3 million.

Other-net expense also includes amortization of intangible assets, cash discounts, gains and losses on the disposal of fixed assets and other non-operating items.

**Operating profit** was \$12.6 million in the second quarter 2007, an improvement of \$1.3 million over the \$11.3 million profit in the second quarter 2006. For the first half of the year, operating profit improved \$29.4 million, from \$20.1 million in 2006 to \$49.5 million in 2007. This improvement resulted from the margin earned on the higher sales offset in part by the higher material costs, the impact of the isolated quality issue and higher SG&A and other-net expenses.

**Interest expense** was \$0.6 million in the second quarter 2007 compared to \$1.1 million in the second quarter 2006. For the first half of the year, interest expense was \$1.3 million in 2007 and \$2.3 million in 2006. The average level of outstanding debt was lower in the second quarter 2007 and first six months of 2007 than the comparable



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periods in 2006. Interest capitalized in association with long-term capital projects was immaterial in the second quarter and first half of both years.

**Income before income taxes** was \$12.0 million in the second quarter 2007 compared to \$10.2 million in the second quarter 2006, a \$1.8 million, or 18%, improvement. Income before income taxes was \$48.2 million in the first half of 2007, having grown \$30.3 million from the income before income taxes of \$17.9 million in the first half of 2006.

**The tax expense** was calculated by applying a provision of 34.1% against the income before income taxes in the second quarter of 2007 while a provision of 31.5% was used in the second quarter 2006. The effective tax rate was 35.6% in the first half of 2007 and 31.7% in the first half of 2006. The effects of percentage depletion, foreign source income, executive compensation, the production deduction and other factors were the major factors for the difference between the effective and statutory rates in the second quarter and first six months of 2007. The effects of foreign source income and percentage depletion were the major causes for the difference between the effective and statutory rates in the second quarter and first six months of 2006. The tax rate was higher in the second quarter and first half of 2007 than the comparable periods in 2006 due to the higher level of taxable income in 2007, differences in foreign tax benefits and other factors.

The effective tax rate was lower in the second quarter 2007 than it was in the first quarter 2007 largely due to the enactment of favorable tax law change in New York State early in the second quarter 2007. The lower tax rate created a net income benefit of \$0.2 million, or \$0.01 per share, in the second quarter 2007.

**Net income** was \$7.9 million in the second quarter 2007, an improvement of \$0.9 million, or 14%, over the net income of \$7.0 million earned in the second quarter 2006. Net income for the first half of 2007 was \$31.1 million having grown \$18.9 million from the net income of \$12.2 million in 2006. Diluted earnings per share were \$0.38 in the second quarter 2007 and \$0.35 in the second quarter 2006, while diluted earnings per share for the first half of the year were \$1.50 in 2007 and \$0.62 in 2006.

Prior to year-end 2006, we aggregated our businesses into two reporting segments. The Metal Systems Group included Alloy Products, Beryllium Products and Technical Materials, Inc. (TMI) and the Microelectronics Group included Williams Advanced Materials Inc. (WAM) and Electronic Products. Beginning with year-end 2006, we are reporting our four largest operating segments separately. WAM and its subsidiaries are reported as Advanced Material Technologies and Services. Alloy Products, including Brush Resources Inc., is reported as Specialty Engineered Alloys. Beryllium Products is now known as Beryllium and Beryllium Composites while TMI is reported as Engineered Material Systems.

In addition, Brush Ceramic Products Inc., a wholly owned subsidiary that previously was part of Electronic Products, has been merged into the Beryllium Products operating segment and is part of the Beryllium and Beryllium Composites reporting segment. Brush Ceramic Products is a small operation that is under common management with and has similar operating concerns as Beryllium Products. The remaining portions of Electronic Products, due to their immateriality and in compliance with the quantitative thresholds of Statement No. 131, are now included in the All Other column of our segment reporting. The All Other column also includes our parent company expenses, other corporate charges and the operating results of BEM Services, Inc., a wholly owned subsidiary that provides administrative and financial oversight services to our other businesses on a cost-plus basis.

With the appointment of our new chief executive officer in 2006, we believe these changes to our segment reporting are consistent with how the company is managed. Prior year data has been re-cast to be consistent with the current year format.

The operating profit within All Other was \$5.1 million higher in the second quarter 2007 than the second quarter 2006 due to lower retirement expenses recorded at the corporate office, lower incentive compensation expense, the income difference in the directors deferred compensation plan between periods, improved profit contribution from Zentrix Technologies Inc. and other factors.

**Table of Contents****Advanced Material Technologies and Services**

| <i>Millions</i>  | <b>Second Quarter Ended</b> |                          | <b>First Half Ended</b>  |                          |
|------------------|-----------------------------|--------------------------|--------------------------|--------------------------|
|                  | <b>June 29,<br/>2007</b>    | <b>June 30,<br/>2006</b> | <b>June 29,<br/>2007</b> | <b>June 30,<br/>2006</b> |
| Sales            | \$ 121.3                    | \$ 82.9                  | \$ 264.9                 | \$ 158.3                 |
| Operating Profit | \$ 4.9                      | \$ 9.6                   | \$ 36.8                  | \$ 18.6                  |

**Advanced Material Technologies and Services** manufactures precious, non-precious and specialty metal products, including vapor deposition targets, frame lid assemblies, clad and precious metal preforms, high temperature braze materials, ultra-fine wire and specialty inorganic materials. Major markets for these products include data storage, medical and the wireless, semiconductor, photonic and hybrid sectors of the microelectronics market. Advanced Material Technologies and Services also has metal cleaning operations and an in-house refinery that allows for the reclaim of precious metals from its own or customers' scrap. Due to the high cost of precious metal products, we emphasize quality, delivery performance and customer service in order to attract and maintain applications. This segment has domestic facilities in New York, California and Wisconsin and international facilities in Asia and Europe.

Sales from Advanced Material Technologies and Services of \$121.3 million in the second quarter 2007 were 46% higher than sales of \$82.9 million in the second quarter 2006. Sales for the first half of 2007 of \$264.9 million were 67% higher than sales of \$158.3 million in the first half of 2006.

Advanced Material Technologies and Services adjusts its selling prices daily to reflect the current cost of the precious metals sold. The cost of the metal is generally a pass-through to the customer and a margin is generated on the fabrication efforts irrespective of the type or cost of the metal used in a given application. Therefore, the cost and mix of metals sold will affect sales but not necessarily the margins generated by those sales. The prices of gold, silver, platinum and palladium were higher on average in the first half of 2007 which in turn increased sales by \$3.1 million in the second quarter 2007 and \$10.7 million in the first six months of 2007 over the respective periods in 2006.

The majority of the sales growth for this segment in the second quarter and first six months of 2007 was generated by ruthenium-based products manufactured at the Brewster, New York facility for media applications within the data storage market. Both volumes and prices for ruthenium products were higher in the first quarter 2007 than in the first quarter 2006. The higher demand as compared to 2006 was fueled by the continued development and deployment of the PMR technology, which uses layers of ruthenium and other materials on hard disk drives resulting in a significant increase in data storage capacity. The demand slowed in the second quarter 2007 relative to the first quarter in part due to seasonality of our customers' production schedules.

Sales of vapor deposition targets for photonics and wireless applications increased in the second quarter 2007 over the second quarter 2006 and in the first six months of 2007 over the first six months of 2006. These products are manufactured at the Buffalo, New York facility and a portion of the growth was due to the metal price effect referenced above. Sales of inorganic materials from CERAC, incorporated, which was acquired in the first quarter 2006, and sales of lids from Thin Film Technology, Inc., which was acquired in the fourth quarter 2005, contributed to the growth in the segment's sales for the second quarter and first six months of 2007. Sales through the recently created offices in Asia have also increased in the first six months of 2007.

We opened a new facility in the Czech Republic in the second quarter 2007 that is designed to provide shield kit cleaning services to customers in central Europe. We are also constructing a new manufacturing facility in China and expanding two of our New York facilities in order to meet the growing demand for Advanced Material Technologies and Services product offerings.

The gross margin on Advanced Material Technologies and Services sales was \$15.9 million (13% of sales) in the second quarter 2007 and \$18.4 million (22% of sales) in the second quarter 2006. For the first half of the year, gross margin was \$57.9 million in 2007 and \$34.8 million, an improvement of \$23.1 million. The gross margin was 22% of sales in the first half of 2007, unchanged from the same period in the prior year.

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The previously discussed quality issue and lower of cost or market charge of \$8.8 million that was recorded against the Advanced Material Technologies and Services segment reduced the gross margin as a percent of sales by 7 points in the second quarter 2007 and 3 points for the first six months of 2007. The quality issue was resolved by the end of the second quarter.

The margin benefit from the turnover of the lower cost ruthenium inventory originally acquired in 2006 of \$4.5 million in the second quarter 2007 and \$21.4 million for the first six months of 2007 was also recorded against this segment. This benefit will not repeat to this extent in future periods as the inventory turns over and as a result of a change in our pricing practice that now bases the selling price of the ruthenium content of products sold on our purchase price.

The higher sales volumes generated additional contribution margin in both the second quarter 2007 and first six months of 2007 over the respective periods in the prior year. The change in product mix effect was slightly unfavorable in the first six months of 2007 compared to the first six months of 2006. Manufacturing overhead costs were only \$1.3 million higher in the second quarter 2007 and \$1.5 million higher in the first six months of 2007 than same periods in 2006 despite the significant increase in sales.

Total SG&A, R&D and other-net expenses were \$11.0 million (9% of sales) in the second quarter 2007 and \$8.7 million (11% of sales) in the second quarter 2006. These expenses totaled \$21.0 million (8% of sales) in the first half of 2007 compared to \$16.2 million (10% of sales) in the first half of 2006.

The expense increase for both the quarter and year-to-date period was primarily a result of and in order to support the higher level of business. Selling and marketing expenses increased due to market penetration efforts, including costs incurred by the overseas operations. Administrative costs increased as a result of additional manpower and costs associated with managing a growing business. A portion of the administrative cost increase was associated with legal and other initial set-up costs for the new overseas facilities. Corporate charges were \$0.5 million higher in the second quarter and \$1.1 million higher for the first six months of the year while incentive compensation expense was \$0.2 million higher in the second quarter and \$0.4 million higher in the first six months of 2007 over the comparable periods in 2006. The metal financing fee was also slightly higher in the first six months of 2007 than it was in the same period last year.

Operating profit from Advanced Material Technologies and Services was \$4.9 million in the second quarter 2007 compared to \$9.6 million in the second quarter 2006 as the impact of the quality issue and the lower of cost or market charge more than offset the margin benefits of the higher sales volume. For the first half of the year, operating profit was \$36.8 million in 2007 and \$18.6 million in 2006, an improvement of \$18.2 million. Operating profit as a percent of sales also improved from 12% in the first half of 2006 to 14% in the first half of 2007.

**Specialty Engineered Alloys**

| <i>Millions</i>  | <b>Second Quarter</b>    |                          | <b>First Half</b>        |                          |
|------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|                  | <b>Ended</b>             |                          | <b>Ended</b>             |                          |
|                  | <b>June 29,<br/>2007</b> | <b>June 30,<br/>2006</b> | <b>June 29,<br/>2007</b> | <b>June 30,<br/>2006</b> |
| Sales            | \$ 75.5                  | \$ 69.0                  | \$ 145.9                 | \$ 129.4                 |
| Operating Profit | \$ 1.4                   | \$ 1.5                   | \$ 6.7                   | \$ 1.9                   |

**Specialty Engineered Alloys** manufactures and sells three main product families:

**Strip products**, the larger of the product families, include thin gauge precision strip and small diameter rod and wire. These copper and nickel beryllium alloys provide a combination of high strength, high conductivity, high reliability and formability for use as connectors, contacts, switches, relays and shielding. Major markets for strip products include telecommunications and computer, automotive electronics and appliances;

**Bulk products** are copper and nickel based alloys manufactured in plate, rod, bar, tube and other customized forms that, depending upon the application, may provide superior strength, corrosion or wear resistance or thermal conductivity. The majority of bulk products contain beryllium. Applications for bulk products include plastic mold tooling, bearings, bushings, welding rods, oil and gas drilling components and telecommunications housing equipment; and,

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***Beryllium hydroxide*** is produced by Brush Resources Inc., a wholly owned subsidiary, at its milling operations in Utah from its bertrandite mine and purchased beryl ore. The hydroxide is used primarily as a raw material input in the manufacture of strip and bulk products and by the Beryllium and Beryllium Components segment. External sales of hydroxide from the Utah operations totaled \$2.5 million in the second quarter 2007; there were no sales of hydroxide in 2006 until the third quarter.

Strip and bulk products are manufactured at facilities in Ohio and Pennsylvania and are distributed worldwide through a network of company-owned service centers and outside distributors and agents.

Sales by Specialty Engineered Alloys of \$75.5 million in the second quarter 2007 were a 10% improvement over sales of \$69.0 million in the second quarter 2006 while sales of \$145.9 million in the first six months of 2007 were 13% higher than sales of \$129.4 million in the first six months of 2006. This improvement was due to higher selling prices, a slight favorable change in product mix and the sales of hydroxide in 2007 as the strip and bulk product volumes sold in 2007 were lower in the comparable periods in 2006. The pricing improvement resulted from an increased percentage of sales subject to the pass-through of the current base metal (copper and nickel) prices. Shipment volumes of strip products declined 6% in the second quarter and 9% in the first six months of 2007 compared to the same periods last year. The majority of this decline was in the lower priced, lower beryllium-containing strip alloys while volumes of rod and wire products increased in 2007 over 2006. Bulk product volumes were 8% lower in the second quarter and 5% lower in the first half of 2007 versus the comparable periods in 2006.

Sales of Specialty Engineered Alloys into South Asia softened in the first six months of 2007, primarily from the telecommunications and computer market, including materials for handset applications. Sales in Europe, which have been strong across various market segments in 2007, will tend to soften in the third quarter due to customer seasonal slowdowns. The Japanese and North American markets have been firm in the first half of 2007, with the domestic automotive market starting to gain strength. New products also continued to contribute to the growth in Specialty Engineered Alloys sales in 2007. The book-to-bill ratio for this segment was unfavorable in the second quarter 2007.

The gross margin on Specialty Engineered Alloy sales was \$14.8 million in the second quarter 2007 compared to \$15.7 million in the second quarter 2006. The margin declined from 23% of sales in the second quarter 2006 to 20% of sales in the second quarter 2007. For the first six months of the year, gross margin of \$33.6 million in 2007 improved \$5.4 million from the \$28.2 million generated in 2006. Margin also improved from 22% of sales in 2006 to 23% of sales in 2007.

The gross margin benefit from the improved pricing was more than offset by several factors in the second quarter 2007. Sales volumes were lower than the second quarter 2006 and production volumes were even lower as inventory was reduced in the second quarter 2007 while inventory increased in the second quarter 2006. Yield differences and other operating inefficiencies also served to reduce margins in the second quarter as compared to the same period in 2006. Yields started to improve late in the second quarter 2007. The cost of copper and nickel is passed on to customers based upon the cost at the time of receipt of the order; the cost of these materials increased sharply during the current quarter and will be recovered as the orders are shipped. Over time, our selling price and purchase price are in balance, but timing differences between the receipt and actual fulfillment of the order can impact margins in a given period, especially when there is a significant movement in prices. The improved pricing more than offset the unfavorable gross margin impact of the volume differences for the first six months of 2007. Manufacturing overhead spending was relatively unchanged in the first six months of 2007 from the first six months of 2006.

Total SG&A, R&D and other-net expenses of \$13.4 million (18% of sales) in the second quarter 2007 were down \$0.9 million from the expense total of \$14.3 million (21% of sales) in the second quarter 2006. Expenses for the first six months of the year totaled \$26.9 million in 2007 and \$26.3 million in 2006. Expenses declined from 20% of sales in the first six months of 2006 to 18% of sales in the first six months of 2007.

The lower expenses in the second quarter 2007 resulted from a reduction in incentive compensation expense due to changes in the level of profitability relative to the plan targets. Corporate charges were also lower in the current quarter and six month period than they were a year ago. Offsetting the benefits of these lower expenses in the first six months of the year was an increase to selling and marketing expenses, primarily international, and a



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difference in foreign exchange gains and losses (in 2007, Specialty Engineered Alloys incurred exchange losses compared to exchange gains in 2006).

The operating profit from Specialty Engineered Alloys was \$1.4 million in the second quarter 2007, down \$0.1 million from the operating profit generated in the second quarter 2006. For the first six months of the year, operating profit was \$6.7 million in 2007 (5% of sales) and \$1.9 million (2% of sales) in 2006.

**Beryllium and Beryllium Composites**

| <i>Millions</i>  | <b>Second Quarter</b>    |                          | <b>First Half</b>        |                          |
|------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|                  | <b>Ended</b>             |                          | <b>Ended</b>             |                          |
|                  | <b>June 29,<br/>2007</b> | <b>June 30,<br/>2006</b> | <b>June 29,<br/>2007</b> | <b>June 30,<br/>2006</b> |
| Sales            | \$ 16.5                  | \$ 12.7                  | \$ 31.7                  | \$ 23.1                  |
| Operating Profit | \$ 2.4                   | \$ 0.9                   | \$ 4.6                   | \$ 1.1                   |

**Beryllium and Beryllium Composites** manufactures beryllium-based metals and metal matrix composites in rod, tube, sheet, foil and a variety of customized forms at the Elmore, Ohio and Fremont, California facilities. These materials are used in applications that require high stiffness and/or low density and they tend to be premium priced due to their unique combination of properties. Beryllium Products also manufactures beryllia ceramics through our wholly owned subsidiary Brush Ceramic Products in Tucson, Arizona. Defense and government-related applications, including aerospace, is the largest market for Beryllium Products, while other markets served include medical, telecommunications and computer, electronics (including acoustics), optical scanning and automotive.

Sales by Beryllium and Beryllium Composites were \$16.5 million in the second quarter 2007, an improvement of \$3.8 million over the second quarter 2006 while sales in the first six months of 2007 of \$31.7 million improved \$8.6 million (or 37%) over the first six months of 2006.

Sales for defense applications from the Elmore facility increased in both the second quarter and the first six months of 2007 over the comparable periods in 2006. The order backlog for defense applications remained strong as well. Sales for medical and industrial x-ray applications from the Fremont facility were also higher in the first half of 2007, primarily in the first quarter. Sales of beryllium blanks for the European nuclear fusion reactor project (JET) were \$1.1 million in the second quarter 2007 and \$1.7 million in the first six months of 2007; there were no shipments for this project in the first half 2006. Sales for the James Webb Space Telescope totaled \$1.7 million in the first six months of 2006; sales for this project were immaterial in 2007 as the project was substantially completed in 2006. Sales of beryllium aluminum products improved for the quarter and first six months of the year while sales of beryllia ceramics were down slightly in the second quarter 2007 as compared to the second quarter 2006 but unchanged for the first six months of the year.

The gross margin on Beryllium and Beryllium Composite sales was \$5.9 million in the second quarter 2007, an improvement of \$2.5 million over the gross margin of \$3.4 million earned in the second quarter 2006. The gross margin also improved from 27% of sales in the second quarter 2006 to 36% of sales in the second quarter 2007. For the first six months of the year, gross margin was \$10.9 million, or 34% of sales, in 2007 and \$6.0 million, or 26% of sales, in 2006. The majority of the increase in gross margin in the quarter and six month periods resulted from the benefits of the higher sales. The gross margin also increased due to improved scrap utilization at the Elmore facility

and as a result of improvements at the Fremont facility. Manufacturing overhead costs for manpower and other items were slightly lower in the second quarter 2007 than the second quarter 2006 but \$0.3 million higher in the first six months of 2007 than the first six months of 2006.

SG&A, R&D and other-net expenses for Beryllium and Beryllium Composites were \$3.5 million, or 21% of sales, in the second quarter 2007 compared to \$2.5 million, or 20% of sales, in the second quarter 2006. For the first six months of the year, expenses were \$6.4 million in 2007 and \$4.9 million in 2006. The increase in expense was due to higher incentive compensation accruals, increased selling and marketing efforts, higher corporate charges and foreign currency exchange losses.

Operating profit for Beryllium and Beryllium Composites was \$2.4 million in the second quarter 2007, an improvement of \$1.5 million over the operating profit of \$0.9 million in the second quarter 2006 while operating

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profit for the first six months of 2007 of \$4.6 million was a \$3.5 million improvement over the profit of \$1.1 million generated in the first six months of 2006. Operating profit was 14% of sales in the first six months of 2007 and 5% of sales in the first six months of 2006.

**Engineered Material Systems**

| <i>Millions</i>  | <b>Second Quarter</b>    |                          | <b>First Half</b>        |                          |
|------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|                  | <b>Ended</b>             |                          | <b>Ended</b>             |                          |
|                  | <b>June 29,<br/>2007</b> | <b>June 30,<br/>2006</b> | <b>June 29,<br/>2007</b> | <b>June 30,<br/>2006</b> |
| Sales            | \$ 16.9                  | \$ 18.0                  | \$ 33.6                  | \$ 35.9                  |
| Operating Profit | \$ 0.7                   | \$ 1.2                   | \$ 1.3                   | \$ 2.6                   |

**Engineered Material Systems** includes clad inlay and overlay metals, precious and base metal electroplated systems, electron beam welded systems, contour profiled systems and solder-coated metal systems. These specialty strip metal products provide a variety of thermal, electrical or mechanical properties from a surface area or particular section of the material. Our cladding and plating capabilities allow for a precious metal or brazing alloy to be applied to a base metal only where it is needed, reducing the material cost to the customer as well as providing design flexibility. Major applications for these products include connectors, contacts and semiconductors. The largest markets for Engineered Material Systems are automotive and telecommunications and computer electronics, while the energy and defense and medical electronic markets offer further growth opportunities. Engineered Material Systems are manufactured at our Lincoln, Rhode Island facility.

Engineered Material Systems sales were \$16.9 million in the second quarter 2007, a decline of 6% from sales of \$18.0 million in the second quarter 2006. For the first six months of the year, sales of \$33.6 million were 6% lower than sales of \$35.9 million in 2006.

The decline in sales in the second quarter 2007 and the first six months of 2007 from the comparable periods in 2006 was largely due to softer demand from the automotive electronics market. A price increase implemented during the first quarter 2007 offset a portion of the lower volume. Sales of materials for disk drive applications, which were higher in the second quarter and first six months of 2007 than the same periods last year, and other new products also offset a portion of the softness in sales of traditional products from Engineered Material Systems. The sales order entry rate strengthened across various product lines late in the second quarter 2007.

The gross margin on Engineered Material Systems sales was \$2.8 million, or 17% of sales, in the second quarter 2007 and \$3.5 million, or 19% of sales, in the second quarter 2006. For the first six months of the year, gross margin was \$5.4 million, or 16% of sales, in 2007 and \$6.7 million, or 19% of sales, in 2006.

In addition to the lower volume, margins declined due to an unfavorable change in product mix during the second quarter 2007 and first six months of 2007. Sales grew in various products with a higher material content which, in turn, carry lower contribution margins, while sales for applications with higher contribution margins declined slightly. Yield and process improvements have helped to mitigate these unfavorable margin effects as did a price increase implemented in the first quarter 2007. Year-to-date margins were reduced by non-recurring expenses incurred in the first quarter 2007 for a safety training program and equipment relocations and related building expenses associated with preparing the facility for an additional capital investment to be made later in 2007.

Total SG&A, R&D and other-net expenses were \$2.1 million in the second quarter 2007, a reduction of \$0.2 million from the second quarter 2006. For the first six months of the year, total expenses of \$4.1 million in 2007 were \$0.1 million lower than 2006. There were no material differences in the various expense categories between years.

Operating profit from Engineered Material Systems was \$0.7 million in the second quarter 2007 compared to \$1.2 million in the second quarter 2006 while for the first six months of the year, operating profit was \$1.3 million in 2007 and \$2.6 million in 2006. Operating profit declined from 7% of sales in the first six months of 2006 to 4% in the first six months of 2007.

**Table of Contents****Legal**

One of our subsidiaries, Brush Wellman Inc., is a defendant in proceedings in various state and federal courts brought by plaintiffs alleging that they have contracted chronic beryllium disease or other claims as a result of exposure to beryllium. Plaintiffs in beryllium cases seek recovery under negligence and various other legal theories and seek compensatory and punitive damages, in many cases of an unspecified sum, as well as other remedies. Spouses, if any, claim loss of consortium.

The following table summarizes the associated activity with beryllium cases.

|  | <b>Quarter Ended<br/>June 29, 2007</b> | <b>Quarter Ended<br/>Mar. 30, 2007</b> |
|--|--|--|
| Total cases pending  | 10                                     | 12                                     |
| Total plaintiffs   | 32                                     | 52                                     |
| Number of claims (plaintiffs) filed during period ended                  | 0(0)                                   | 0(0)                                   |
| Number of claims (plaintiffs) settled during period ended                | 0(0)                                   | 0(0)                                   |
| Aggregate cost of settlements during period ended (dollars in thousands) | \$ 0                                   | \$ 0                                   |
| Number of claims (plaintiffs) otherwise dismissed                        | 2(20)                                  | 1(2)                                   |

Settlement payment and dismissal for a single case may not occur in the same period.

Additional beryllium claims may arise. Management believes that it has substantial defenses in these cases and intends to continue to contest the suits vigorously. Employee cases, in which plaintiffs have a high burden of proof, have historically involved relatively small losses to us. Non-employee plaintiffs (typically employees of customers or contractors) face a lower burden of proof than do employees or former employees, but these cases are generally covered by varying levels of insurance. We recorded a reserve for beryllium litigation of \$1.7 million as of June 29, 2007 and \$2.1 million as of December 31, 2006. We recorded a receivable for recoveries from our insurance carriers on insured claims of \$1.8 million as of June 29, 2007 and \$2.0 million as of December 31, 2006. We reserved an additional \$0.4 million at both June 29, 2007 and December 31, 2006 for insolvencies related to claims still outstanding as well as claims for which partial payments have been received.

Although it is not possible to predict the outcome of the litigation pending against our subsidiaries and us, we provide for costs related to these matters when a loss is probable and the amount is reasonably estimable. Litigation is subject to many uncertainties, and it is possible that some of these actions could be decided unfavorably in amounts exceeding our reserves. An unfavorable outcome or settlement of a pending beryllium case or additional adverse media coverage could encourage the commencement of additional similar litigation. We are unable to estimate our potential exposure to unasserted claims.

While we are unable to predict the outcome of the current or future beryllium proceedings, based upon currently known facts and assuming collectibility of insurance, we do not believe that resolution of these proceedings will have a material adverse effect on our financial condition or cash flow. However, our results of operations could be materially affected by unfavorable results in one or more of these cases. As of June 29, 2007, two purported class actions were pending.

**Regulatory Matters.** Standards for exposure to beryllium are under review by the United States Occupational Safety and Health Administration and by other governmental and private standard-setting organizations. One result of these reviews will likely be more stringent worker safety standards. More stringent standards may affect buying decisions by the users of beryllium-containing products. If the standards are made more stringent or our customers decide to reduce their use of beryllium-containing products, our operating results, liquidity and capital resources could be materially adversely affected. The extent of the adverse effect would depend on the nature and extent of the changes to the standards, the cost and ability to meet the new standards, the extent of any reduction in customer use and other factors that cannot be estimated.

**Table of Contents****Financial Position**

*Net cash provided from operating activities* was \$11.4 million in the first half of 2007 as net income, changes in various liabilities and the benefits of depreciation more than offset the increases in accounts receivable and inventory. The cash flow provided from operations in the second quarter 2007 was \$16.1 million compared to a use of cash in operations of \$4.7 million in the first quarter 2007. Cash balances stood at \$12.1 million at the end of the second quarter 2007, a decline of \$3.5 million from December 31, 2006 as the cash flow from operations coupled with the proceeds from the exercise of stock options and the sale of a small business were used to fund capital expenditures and reduce debt in the first six months of 2007.

*Accounts receivable* increased \$27.6 million, or 32%, during the first half of 2007, largely due to the higher sales in 2007. Sales in the second quarter 2007 were 12% higher than sales in the fourth quarter 2006. Receivables also increased due to a slower average collection time, as the days sales outstanding (DSO), a measure of the average time to collect receivables, increased from a very low level as of year end 2006. Accounts written off to bad debt expense and adjustments to the bad debt allowance were less than \$0.1 million in the first half of 2007.

*Inventories* totaled \$163.2 million, an increase of \$11.2 million, or 7%, during the first half of 2007. The majority of the inventory increase in the first half of the year was in Advanced Material Technologies and Services and specifically at the Brewster facility. These inventories declined in the second quarter 2007, partially due to the lower price of ruthenium. Inventories also increased within Beryllium and Beryllium Composites largely due to the purchase of beryllium ingot from the government stockpile late in the second quarter. This material will be used as feedstock during the upcoming quarters. Inventories within Specialty Engineered Alloy were lower at the end of the second quarter 2007 than at the end of last year as inventory pounds declined 4%. Inventories at Engineered Material Systems also declined slightly. While the total inventory level has increased, the inventory turnover ratio, a measure of how efficiently inventory is sold, improved in the second quarter 2007 over year end 2006.

We use the last in, first out (LIFO) method for valuing a large portion of our domestic inventories. By so doing, the most recent cost of various raw materials, including gold, copper and nickel, is charged to cost of sales in the current period. The older, and typically lower, costs are used to value the inventory on hand. Therefore, current changes in the cost of raw materials subject to the LIFO valuation method have only a minimal impact on changes in the inventory carrying value. Other materials, including ruthenium, are not valued using the LIFO method. Portions of the ruthenium inventory stream can have a long processing time and therefore these inventories can be susceptible to a lower of cost or market charge when there is a significant reduction in ruthenium's market price, as was the case in the second quarter 2007.

*Prepaid expenses* of \$15.3 million as of the end of the second quarter 2007 increased \$1.3 million from year-end 2006, as various prepaid balances, including insurance, manufacturing supplies and other items increased due to the higher level of business activity and the timing of payments. Prepaid expenses included the fair value of derivatives of \$0.7 million as of the end of the second quarter, an increase of \$0.1 million from December 31, 2006.

*Capital expenditures* for property, plant and equipment totaled \$11.2 million while expenditures for mine development activities totaled \$6.2 million in the first half of 2007 as total capital spending exceeded the level of depreciation for the first time in a number of periods. Spending within the Advanced Material Technologies and Services segment totaled \$5.8 million and included the construction of two facilities overseas and the expansion of two domestic facilities as previously noted. Engineered Material Systems is installing new equipment and rearranging the existing equipment in order to create a new efficient high technology work center. Specialty Engineered Alloys has various projects underway to upgrade and/or replace existing discrete pieces of equipment. Brush Resources continued its work on opening a new bertrandite ore mine in Utah; we anticipate the mine will start producing ore in 2008.

***Other liabilities and accrued items*** of \$51.5 million at the end of the second quarter 2007 were \$0.7 million lower than the balance at the beginning of the year. The reduction to the incentive accruals due to the payments made for 2006 in the first quarter 2007 net of the expense for the current year was mostly offset by the charge for payments to be made for the quality issue, higher fringe benefit accruals and other items. Utility accruals also declined during 2007 due to seasonal differences.



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**Unearned revenue**, which is a liability representing products invoiced to customers but not shipped, was \$1.7 million as of June 29, 2007 compared to \$0.3 million as of December 31, 2006. Revenue and the associated margin will be recognized for these transactions when the goods ship, title passes and all other revenue recognition criteria are met. Invoicing in advance of the shipment, which is only done in certain circumstances, allows us to collect cash sooner than we would otherwise.

**Other long-term liabilities** were \$9.5 million as of the end of the second quarter 2007, a decline of \$2.1 million from the prior year end. This decline was due to differences for the long-term liability under employee compensation plans; the liability under a plan that will be paid in the first quarter 2008 was reclassified from long term as of December 31, 2006 to short term as of March 30, 2007. Other long-term liabilities, including the reserve for CBD litigation and the long-term portion of an interest rate derivative financial instrument, changed by minor amounts during the first half of 2007.

**The retirement and post-employment obligation balance** was \$57.3 million as of June 29, 2007 compared to \$59.1 million at December 31, 2006. This balance represents the long-term liability under our domestic defined benefit pension plan, the retiree medical plan and other retirement plans and post-employment obligations. We made a \$3.8 million contribution to the domestic pension plan in the first quarter 2007; we do not anticipate making any additional contributions to the plan during the second half of 2007. The domestic pension plan expense was \$2.2 million in the first six months of 2007 (see Note C to the Consolidated Financial Statements). The liability also changed during the quarter as a result of the other plans' expenses less payments made under the retiree medical and other retirement plans.

**Total debt** of \$41.6 million at the end of the second quarter 2007 was \$7.4 million lower than total debt of \$49.0 million at December 31, 2006. Debt increased in the first quarter 2007 over the year-end 2006 balance in order to finance the growth in accounts receivable and inventories, the payment of the 2006 employee incentive compensation in March 2007 and the pension plan contribution in that period. Debt then declined in the second quarter as a result of the improved cash flow from operations and the proceeds from the exercise of stock options. As of June 29, 2007, short-term debt totaled \$30.8 million and included foreign currency denominated loans, a gold denominated loan and short-term domestic borrowings under the revolving credit agreement. The current portion of long-term debt totaled \$0.6 million as of June 29, 2007 while long-term debt was \$10.2 million, a decline of \$10.0 million from the prior year end. We were in compliance with all of our debt covenants as of the end of the second quarter 2007.

We received \$4.9 million for the exercise of approximately 291,000 options to purchase shares of our common stock during the first half 2007.

We adopted FASB Interpretation No. 48, Accounting for Uncertainties in Income Taxes, an interpretation of FASB Statement No. 109 (FIN 48) as of January 1, 2007. FIN 48 provides guidance on the financial statement recognition, measurement, treatment and disclosure of a tax position taken or expected to be taken on a tax return as well as the associated interest and penalties. As a result of adopting FIN 48, we increased our accrued income tax payable by \$1.4 million with the offset recorded as a charge against retained earnings as of January 1, 2007. Prior year results were not restated for the adoption of FIN 48. Charges to the income statement in the first half of 2007 as a result of FIN 48 were immaterial.

**Total shareholders' equity** was \$326.6 million at the end of the second quarter 2007 compared to \$291.0 million at the beginning of the year. This \$35.6 million increase was primarily due to comprehensive income of \$27.5 million (see Note E to the Consolidated Financial Statements), the exercise of options and the tax benefits from the exercise of options less the \$1.4 million charge from the adoption of FIN 48.

The balance outstanding under the off-balance sheet precious metal consigned inventory arrangements totaled \$47.4 million at the end of the second quarter 2007, a decrease of \$14.7 million during the first six months of the year due to lower quantities of metal on-hand offset in part by higher average prices.

There have been no substantive changes in the summary of contractual obligations under long-term debt agreements, operating leases and material purchase commitments as of June 29, 2007 from the year-end 2006 totals as disclosed on page 28 of our annual report to shareholders for the period ended December 31, 2006.

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Net cash provided from operations was \$5.1 million in the first half of 2006 as net income, changes in various liabilities and the benefits of depreciation more than offset the increases in accounts receivable and inventory. Accounts receivable increased \$17.6 million, or 25%, in the first half of 2006, due to the higher sales volume as the DSO improved during the period. Inventories increased \$27.8 million, or 27%, in the first half 2006 in order to support the higher sales volume. The inventory turnover ratio was unchanged. The majority of the inventory increase was in the Advanced Material Technology and Services and Specialty Alloy Products segments. Capital expenditures totaled \$6.0 million in the first half of 2006 as spending remained below the level of depreciation. In addition to the \$6.0 million of capital spending, we acquired the stock of CERAC, incorporated for \$26.2 million in the first quarter 2006. Other liabilities and accrued items increased \$6.7 million primarily due to higher incentive compensation accruals. We received \$7.0 million for the exercise of approximately 491,000 stock options in the first half of 2006. Total debt of \$79.3 million as of the end of the second quarter was \$22.2 million higher than the prior year end, mainly as a result of funding the CERAC acquisition. Cash balances stood at \$12.6 million as of June 30, 2006, an increase of \$2.0 million from December 31, 2005.

We believe funds from operations and the available borrowing capacity are adequate to support operating requirements, capital expenditures, projected pension plan contributions, small acquisitions and environmental remediation projects. In addition to the \$12.1 million of cash on hand, we had approximately \$92.1 million of available borrowing capacity under the existing lines of credit as of June 29, 2007.

## **Critical Accounting Policies**

For additional information regarding this and other critical accounting policies, please refer to pages 29 to 31 of our annual report to shareholders for the period ended December 31, 2006.

## ***Market Risk Disclosures***

For additional information regarding market risks, please refer to pages 31 and 32 of our annual report to shareholders for the period ended December 31, 2006.

## **Outlook**

While sales were lower in the second quarter 2007 than the first quarter 2007, the majority of our markets remain in good condition. We believe that the demand from the data storage market which softened in the second quarter, caused partially by the quality issue and partially by seasonality, should start to strengthen in the third quarter 2007.

Various other markets served by Advanced Material Technologies and Services continue to be strong and offer growth opportunities. Demand from the defense market remained strong early in the third quarter 2007. Our new products have added to our sales growth while our marketing and research engineers are continuing their efforts to develop new applications and new markets. However, portions of the computer and telecommunications market have softened and competition for various applications from other material solutions remains strong.

Gross margins and profitability were reduced by the quality issue and the lower of cost or market charge in the second quarter 2007. While the quality issue should be resolved, we cannot estimate the margin impact of any lower of cost or market charges in future periods as it is dependent upon the movement in the market price for ruthenium, which we use primarily in manufacturing products for data storage applications. The previously implemented pricing improvements should help mitigate the unfavorable margin impact of the currently high costs for other raw materials, including copper and nickel.

We will continue our efforts to manage our overhead and expense levels. However, we will invest in marketing and other efforts in order to continue our global sales growth. The expense for various compensation plans is dependent upon the market price of our common stock, which has been quite volatile in 2007. The expense will increase should our share price increase.

While sales and earnings estimates are subject to significant variability due to changes in demand, metal prices and other factors, as of early in the third quarter 2007, we are estimating that sales in the third quarter will be in the range of \$240.0 to \$250.0 million and earnings per share in the range of \$0.45 to \$0.55.

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**Forward-Looking Statements**

Portions of the narrative set forth in this document that are not statements of historical or current facts are forward-looking statements. Our actual future performance may materially differ from that contemplated by the forward-looking statements as a result of a variety of factors. These factors include, in addition to those mentioned elsewhere herein:

The global and domestic economies;

The condition of the markets which we serve, whether defined geographically or by segment, with the major market segments being telecommunications and computer, data storage, aerospace and defense, automotive electronics, industrial components and appliance;

Changes in product mix and the financial condition of customers;

Actual sales, operating rates and margins for the year 2007;

Our success in developing and introducing new products and new product ramp up rates, including the actual ramp up of the perpendicular media market;

Our success in passing through the costs of raw materials to customers or otherwise mitigating fluctuating prices for those materials, including the impact of fluctuating prices on inventory values;

Our success in integrating newly acquired businesses;

Our success in implementing our strategic plans and the timely and successful completion of any capital projects;

The availability of adequate lines of credit and the associated interest rates;

Other financial factors, including cost and availability of materials, tax rates, exchange rates, pension and other employee benefit costs, energy costs, regulatory compliance costs, and the cost and availability of insurance;

The uncertainties related to the impact of war and terrorist activities;

Changes in government regulatory requirements and the enactment of new legislation that impacts our obligations; and,

The conclusion of pending litigation matters in accordance with our expectation that there will be no material adverse effects.

**Item 3. Quantitative and Qualitative Disclosures about Market Risk**

For information about our market risks, please refer to pages 31 and 32 of our annual report to shareholders for the period ended December 31, 2006

**Item 4. Controls and Procedures**

We carried out an evaluation under the supervision and with participation of management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of June 29, 2007 pursuant to Rule 13a-15(b) under the Securities Exchange Act of 1934, as amended. Based upon that evaluation, our management, including the Chief Executive Officer and Chief Financial Officer, concluded that our disclosure controls and procedures were effective as of the evaluation date.

There have been no changes in our internal controls over financial reporting identified in connection with the evaluation required by Rule 13a-15 under the Securities Exchange Act of 1934, as amended, that occurred during the quarter ended June 29, 2007 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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**PART II OTHER INFORMATION**

**Item 1. Legal Proceedings**

Our subsidiaries and our holding company are subject, from time to time, to a variety of civil and administrative proceedings arising out of our normal operations, including, without limitation, product liability claims, health, safety and environmental claims and employment-related actions. Among such proceedings are the cases described below.

**Beryllium Claims**

As of June 29, 2007, our subsidiary, Brush Wellman Inc., was a defendant in 10 proceedings in various state and federal courts brought by plaintiffs alleging that they have contracted, or have been placed at risk of contracting, chronic beryllium disease or other lung conditions as a result of exposure to beryllium. Plaintiffs in beryllium cases seek recovery under negligence and various other legal theories and seek compensatory and punitive damages, in many cases of an unspecified sum. Spouses of some plaintiffs claim loss of consortium.

During the second quarter of 2007, the number of beryllium cases decreased from 12 cases (involving 52 plaintiffs) as of March 30, 2007 to 10 cases (involving 32 plaintiffs) as of June 29, 2007. During the second quarter, in one case (involving two plaintiffs) plaintiffs filed a request for dismissal. In one purported class action (involving eight named plaintiffs) the appellate court affirmed dismissal of the claims of the plaintiffs who alleged only beryllium exposure as an injury, but reversed dismissal of the five individuals alleged to be sensitized to beryllium and remanded the case to the district court for proceedings as to those individuals. In another purported class action (involving 15 named plaintiffs), following the circuit court's entry affirming the trial court's granting of the Company's Motion to Dismiss, the plaintiffs' Petition for Rehearing was denied, and the case has been finally decided. No cases were filed during the quarter.

The ten pending beryllium cases as of June 29, 2007 fall into two categories: eight cases involving non-employee individual plaintiffs, with 16 individuals (and four spouses who have filed claims as part of their spouse's case, and two children who have filed claims as part of their parent's case); and two purported class actions involving ten named plaintiffs, as discussed more fully below. Claims brought by non-employee plaintiffs (typically employees of our customers or contractors) are generally covered by varying levels of insurance.

The first purported class action is Manuel Marin, et al. v. Brush Wellman Inc., filed in Superior Court of California, Los Angeles County, case number BC299055, on July 15, 2003. The named plaintiffs are Manuel Marin, Lisa Marin, Garfield Perry and Susan Perry. The defendants are Brush Wellman, Appanaitis Enterprises, Inc., and Doe Defendants 1 through 100. A First Amended Complaint was filed on September 15, 2004, naming five additional plaintiffs. The five additional named plaintiffs are Robert Thomas, Darnell White, Leonard Joffrion, James Jones and John Kesselring. The plaintiffs allege that they have been sensitized to beryllium while employed at the Boeing Company. The plaintiffs' wives claim loss of consortium. The plaintiffs purport to represent two classes of approximately 250 members each, one consisting of workers who worked at Boeing or its predecessors and are beryllium sensitized and the other consisting of their spouses. They have brought claims for negligence, strict liability design defect, strict liability failure to warn, fraudulent concealment, breach of implied warranties, and unfair business practices. The plaintiffs seek injunctive relief, medical monitoring, medical and health care provider reimbursement, attorneys' fees and costs, revocation of business license, and compensatory and punitive damages. Messrs. Marin, Perry, Thomas, White, Joffrion, Jones and Kesselring represent current and past employees of Boeing in California; and Ms. Marin and Ms. Perry are spouses. Defendant Appanaitis Enterprises, Inc. was dismissed on May 5, 2005.

The second purported class action is Gary Anthony v. Small Tube Manufacturing Corporation d/b/a Small Tube Products Corporation, Inc., et al. filed in the Court of Common Pleas of Philadelphia County, Pennsylvania, case

number 000525, on September 7, 2006. The case was removed to the U.S. District Court for the Eastern District of Pennsylvania, case number 06-CV-4419, on October 4, 2006. The only named plaintiff is Gary Anthony. The defendants are Small Tube Manufacturing Corporation, d/b/a Small Tube Products Corporation, Inc.; Admiral Metals Inc.; Tube Methods, Inc.; and Cabot Corporation. The plaintiff purports to sue on behalf of a class of current and former employees of the U.S. Gauge facility in Sellersville, Pennsylvania who have ever been exposed to



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beryllium for a period of at least one month while employed at U.S. Gauge. The plaintiff has brought claims for negligence. Plaintiff seeks the establishment of a medical monitoring trust fund, cost of publication of approved guidelines and procedures for medical screening and monitoring of the class, attorneys' fees and expenses. Defendant Tube Methods, Inc. filed a third-party complaint against Brush Wellman Inc. in that action on November 15, 2006. Tube Methods alleges that Brush supplied beryllium-containing products to U.S. Gauge, and that Tube Methods worked on those products, but that Brush is liable to Tube Methods for indemnification and contribution. Brush moved to dismiss the Tube Methods complaint on December 22, 2006. On January 12, 2007, Tube Methods filed an amended third-party complaint, which Brush moved to dismiss on January 26, 2007.

As reported above, one purported class action has been remanded to the trial court for proceedings as to the five individuals who allege beryllium sensitization following the appellate court's affirming of the trial court's grant of summary judgment in the Company's favor. The third purported class action was Neal Parker, et al. v. Brush Wellman Inc., filed in the Superior Court of Fulton County, State of Georgia, case number 2004CV80827, on January 29, 2004. The case was removed to the U.S. District Court for the Northern District of Georgia, case number 04-CV-606, on May 4, 2004. The named plaintiffs were Neal Parker, Wilbert Carlton, Stephen King, Ray Burns, Deborah Watkins, Leonard Ponder, Barbara King and Patricia Burns. The defendants were Brush Wellman; Schmiede Machine and Tool Corporation; Thyssenkrupp Materials NA Inc., d/b/a Copper and Brass Sales; Axsys Technologies Inc.; Alcoa, Inc.; McCann Aerospace Machining Corporation; Cobb Tool, Inc.; and Lockheed Martin Corporation. Messrs. Parker, Carlton, King and Burns and Ms. Watkins were current employees of Lockheed. Mr. Ponder was a retired employee; and Ms. King and Ms. Burns were family members. The plaintiffs brought claims for negligence, strict liability, fraudulent concealment, civil conspiracy and punitive damages. The plaintiffs sought a permanent injunction requiring the defendants to fund a court-supervised medical monitoring program, attorneys' fees and punitive damages. On March 29, 2005, the Court entered an order (1) directing plaintiffs to amend their pleading to segregate out those plaintiffs who endured only subclinical, cellular and subcellular effects from those who sustained actionable tort injuries, and stating that following such amendment, the Court would enter an order dismissing the claims asserted by the former subset of claimants; (2) dismissing Count I of the Complaint, which sought the creation of a medical monitoring fund; and (3) dismissing the claims against Axsys Technologies Inc. On April 20, 2005, the plaintiffs filed a Substituted Amended Complaint for Damages, contending that each of the eight named plaintiffs and the individuals listed on the attachment to the original Complaint, and each of the putative class members sustained personal injuries; however, they alleged that they identified five individuals whose injuries manifested themselves such that they had been detected by physical examination and/or laboratory test. On May 23, 2005, the defendants filed a Motion to Enforce the March 29, 2005 Order, which argued that the five plaintiffs identified in the Amended Complaint had only beryllium sensitization, which is not an actionable tort injury as defined in the March 29, 2005 Order. On March 10, 2006, the Court entered an order construing this motion as a Motion for Summary Judgment and granted summary judgment in the Company's favor; however, the plaintiffs filed an appeal. On April 18, 2007, the Eleventh Circuit Court of Appeals affirmed in part and reversed in part the trial court's grant of summary judgment, holding that Georgia tort law requires a current physical injury and that allegations of subclinical and cellular damage do not satisfy the physical injury requirement. However, with respect to the five named individuals with alleged beryllium sensitization, there was a genuine issue of material fact that precluded summary judgment, and the case has been remanded to the district court for further proceedings. Those five individuals are Messrs. Parker, Carlton, Brown, Griffin and Walker. Defendants and Plaintiffs filed motions for reconsideration, which the Eleventh Circuit denied on June 6, 2007.

As reported above, one purported class action has been finally decided. The fourth class action was George Paz, et al. v. Brush Engineered Materials Inc., et al., filed in the U.S. District Court for the Southern District of Mississippi, case number 1:04CV597, on June 30, 2004. The named plaintiffs were George Paz, Barbara Faciane, Joe Lewis, Donald Jones, Ernest Bryan, Gregory Condiff, Karla Condiff, Odie Ladner, Henry Polk, Roy Tootle, William Stewart, Margaret Ann Harris, Judith Lemon, Theresa Ladner and Yolanda Paz. The defendants were Brush Engineered Materials Inc., Brush Wellman Inc., Wess-Del Inc., and the Boeing Company. Plaintiffs sought the establishment of a

medical monitoring trust fund as a result of their alleged exposure to products containing beryllium, attorneys' fees and expenses, and general and equitable relief. The plaintiffs purported to sue on behalf of a class of present or former Defense Contract Management Administration (DCMA) employees who conducted quality assurance work at Stennis Space Center and the Boeing Company at its facility in Canoga Park, California; present and former employees of Boeing at Stennis; and spouses and children of those individuals.

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Messrs. Paz and Lewis and Ms. Faciane represented current and former DCMA employees at Stennis. Mr. Jones represented DCMA employees at Canoga Park. Messrs. Bryan, Condiff, Ladner, Polk, Tootle and Stewart and Ms. Condiff represented Boeing employees at Stennis. Ms. Harris, Ms. Lemon, Ms. Ladner and Ms. Paz were family members. We filed a Motion to Dismiss on September 28, 2004, which was granted and judgment was entered on January 11, 2005; however, the plaintiffs filed an appeal. Brush Engineered Materials Inc. was dismissed for lack of personal jurisdiction on the same date, which plaintiffs did not appeal. On April 7, 2006, the U.S. Court of Appeals for the Fifth Circuit, in case number 05-60157, certified the question regarding whether Mississippi has a medical monitoring cause of action to the Mississippi Supreme Court. In case number 2006-FC-007712-SCT, the Mississippi Supreme Court issued an opinion that the laws of Mississippi do not allow for a medical monitoring cause of action without an accompanying physical injury on January 4, 2007. Plaintiffs filed a motion for rehearing, which was denied by the Mississippi Supreme Court on March 1, 2007. On March 29, 2007, the Fifth Circuit entered and filed its judgment affirming the District Court's granting of the Company's Motion to Dismiss. On April 6, 2007, plaintiffs filed a Petition for Panel Rehearing, which was denied by the Fifth Circuit on June 18, 2007, and the case is now closed.

## **Other Claims**

One of our subsidiaries, Williams Advanced Materials Inc. ( WAM ), is a party to two patent litigations in the U.S. involving Target Technology Company, LLC of Irvine, CA ( Target ). Both actions involve patents directed to technology used in the production of DVD-9s, which are high storage capacity DVDs. The patents at issue concern certain silver alloys used to make the semi-reflective layer in DVD-9s, a thin metal film that is applied to a DVD-9 through a process known as sputtering. The raw material used in the sputtering process is called a target. Target alleges that WAM manufactures and sells infringing sputtering targets to DVD manufacturers.

In the first action, filed in April 2003 by WAM against Target in the U.S. District Court, Western District of New York (case no. 03-CV-0276A (SR)) (the NY Action ), WAM has asked the Court for a judgment declaring certain Target patents invalid and/or unenforceable and awarding WAM damages. Target counterclaimed alleging infringement of those patents and seeking a judgment for infringement, an injunction against further infringement and damages for past infringement. Following certain proceedings in which WAM was denied an injunction to prevent Target from suing and threatening to sue WAM's customers, Target filed an amended counterclaim and a third party complaint naming certain of WAM's customers and other entities as parties to the case and adding related other patents to the NY Action. The action now is awaiting a review by the District Court Judge of the grant by the Magistrate Judge of WAM's motion to transfer the NY Action to the Central District of California, where the second litigation between the parties is pending.

In the second litigation, Target in September 2004 filed in the U.S. District Court, Central District of California (case no. SAC04-1083 DOC (MLGx)) a separate action for infringement of one of the same patents named in the NY Action (the CA Action ), naming as defendants WAM and certain of WAM's customers who purchase certain WAM sputtering targets. Target seeks a judgment that the patent is valid and infringed by the defendants, a permanent injunction, damages adequate to compensate Target for the infringement, treble damages and attorneys' fees and costs. In April 2007, Sony DADC U.S., Inc. ( Sony ) intervened in the CA Action claiming ownership of that patent and others of the patents that Target is seeking to enforce in the NY Action. Sony's claim is based on its prior employment of the patentee and Target's founder, Hanphire H. Nee, and includes a demand for damages against both Target and Nee. WAM on behalf of itself and its customers has a paid-up license from Sony under any rights that Sony has in those patents. Trial of the CA action is currently scheduled for August 2008.

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On April 17, 2003, the Company filed a complaint in the Court of Common Pleas for Ottawa County, Ohio, case number 03-CVH-089, seeking a declaration of certain rights under insurance policies issued by Lloyds of London, certain London Market companies and certain domestic insurers, and damages and breach of contract. On August 30, 2006, the court granted Brush's motion for partial summary judgment in its entirety. The parties then stipulated to the amount of damages and prejudgment interest resulting from those breaches of contract of approximately \$7.3 million, subject to reduction if an appellate court modifies or amends the grant of partial summary judgment. The defendants' attempt to appeal on an interlocutory basis was denied. The parties agreed separately to approximately \$0.5 million in damages related to claims not covered by the partial summary judgment order. Trial of the bad faith claim is set for December 2007. The damage award was subsequently increased to \$8.8 million as a result of the defendants stipulating to the attorneys' fees incurred in pursuing this action.

**Item 6. Exhibits**

(a) Exhibits

- 11 Statement regarding computation of per share earnings
- 31.1 Certification of Chief Executive Officer required by Rule 13a-14(a) or 15d-14(a)
- 31.2 Certification of Chief Financial Officer required by Rule 13a-14(a) or 15d-14(a)
- 32 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

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**SIGNATURES**

**Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.**

BRUSH ENGINEERED MATERIALS INC.

Dated: August 6, 2007  
/s/ John D. Grampa  
John D. Grampa  
Senior Vice President Finance  
and Chief Financial Officer