ACCENTURE LTD Form 10-Q March 27, 2009

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
 EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED February 28, 2009

OR

O TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
FOR THE TRANSITION PERIOD FROM TO

Commission File Number: 001-16565 ACCENTURE LTD

(Exact name of registrant as specified in its charter)

Bermuda

98-0341111

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

Canon s Court 22 Victoria Street Hamilton HM 12, Bermuda

(Address of principal executive offices)

(441) 296-8262

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer b

Accelerated filer o

Non-accelerated filer o

Smaller reporting company o

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

The number of shares of the registrant s Class A common shares, par value \$0.0000225 per share, outstanding as of March 20, 2009 was 613,213,693 (which number does not include 55,301,703 issued shares held by subsidiaries of the registrant). The number of shares of the registrant s Class X common shares, par value \$0.0000225 per share, outstanding as of March 20, 2009 was 104,618,020.

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PART I FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS

ACCENTURE LTD CONSOLIDATED BALANCE SHEETS

February 28, 2009 and August 31, 2008

(In thousands of U.S. dollars, except share and per share amounts)

| | February 28, 2009 | August 31, 2008 |
|--|-------------------|--------------------|
| | (Unaudited) | |
| ASSETS | | |
| CURRENT ASSETS: | | |
| Cash and cash equivalents | \$ 2,978,000 | \$ 3,602,760 |
| Short-term investments | 13,450 | 20,282 |
| Receivables from clients, net | 2,386,780 | 2,996,815 |
| Unbilled services, net | 1,239,278 | 1,518,580 |
| Deferred income taxes, net | 433,888 | 425,859 |
| Other current assets | 475,552 | 594,832 |
| Total current assets | 7,526,948 | 9,159,128 |
| NON-CURRENT ASSETS: | | |
| Unbilled services, net | 28,584 | 43,627 |
| Investments | 11,846 | 19,034 |
| Property and equipment, net of accumulated depreciation of \$1,574,602 and | | |
| \$1,625,685, respectively | 708,643 | 800,164 |
| Goodwill | 771,899 | 839,957 |
| Deferred contract costs | 505,194 | 539,856 |
| Deferred income taxes, net | 648,506 | 613,943 |
| Other non-current assets | 355,739 | 382,816 |
| Total non-current assets | 3,030,411 | 3,239,397 |
| TOTAL ASSETS | \$ 10,557,359 | \$12,398,525 |
| LIABILITIES AND SHAREHOLDERS | EQUITY | |
| CURRENT LIABILITIES: | | |
| Current portion of long-term debt and bank borrowings | \$ 1,021 | \$ 6,570 |
| Accounts payable | 716,466 | 1,017,227 |
| Deferred revenues | 1,550,207 | 1,810,661 |
| Accrued payroll and related benefits | 2,088,672 | 2,809,196 |
| Accrued consumption taxes | 233,179 | 343,658 |
| Income taxes payable | 295,564 | 249,986 |
| Deferred income taxes, net | 46,619 | 57,258 |
| Other accrued liabilities | 528,890 | 553,322 |
| Total current liabilities | 5,460,618 | 6,847,878 |

NON-CURRENT LIABILITIES:

| Long-term debt | 529 | 1,708 |
|---|---------------|---------------|
| Deferred revenues relating to contract costs | 523,000 | 555,935 |
| Retirement obligation | 466,535 | 483,857 |
| Deferred income taxes, net | 34,074 | 32,258 |
| Income taxes payable | 993,465 | 1,086,244 |
| Other non-current liabilities | 172,078 | 197,970 |
| Total non-current liabilities | 2,189,681 | 2,357,972 |
| COMMITMENTS AND CONTINGENCIES | | |
| MINORITY INTEREST | 521,154 | 652,169 |
| SHAREHOLDERS EQUITY: | | |
| Preferred shares, 2,000,000,000 shares authorized, zero shares issued and | | |
| outstanding | | |
| Class A common shares, par value \$0.0000225 per share, 20,000,000,000 | | |
| shares authorized, 668,174,941 and 659,097,033 shares issued as of | | |
| February 28, 2009 and August 31, 2008, respectively | 15 | 15 |
| Class X common shares, par value \$0.0000225 per share, 1,000,000,000 | | |
| shares authorized, 105,036,286 and 118,331,269 shares issued and outstanding | _ | _ |
| as of February 28, 2009 and August 31, 2008, respectively | 2 | 3 |
| Restricted share units | 868,624 | 819,577 |
| Additional paid-in capital | 46,400 | |
| Treasury shares, at cost, 55,451,004 and 46,215,019 shares as of February 28, | | |
| 2009 and August 31, 2008, respectively | (1,745,135) | (1,405,732) |
| Retained earnings | 3,593,007 | 3,120,515 |
| Accumulated other comprehensive (loss) income | (377,007) | 6,128 |
| Total shareholders equity | 2,385,906 | 2,540,506 |
| TOTAL LIABILITIES AND SHAREHOLDERS EQUITY | \$ 10,557,359 | \$ 12,398,525 |

The accompanying Notes are an integral part of these Consolidated Financial Statements.

ACCENTURE LTD CONSOLIDATED INCOME STATEMENTS

For the Three and Six Months Ended February 28, 2009 and February 29, 2008 (In thousands of U.S. dollars, except share and per share amounts) (Unaudited)

| | Fe | Three Mon February 28, 2009 | | Ended bruary 29, 2008 | Six Montl February 28, 2009 | | ths Ended February 29, 2008 | | |
|---|----|-----------------------------------|----|-----------------------------|-----------------------------------|-------------|-----------------------------------|-------------|--|
| REVENUES: | | _00> | | _000 | | _00> | | _000 | |
| Revenues before reimbursements (Net | | | | | | | | | |
| revenues) | \$ | 5,266,324 | \$ | 5,611,314 | \$ | 11,285,821 | \$ | 11,285,227 | |
| Reimbursements | | 391,239 | | 446,309 | | 842,350 | | 874,353 | |
| Revenues OPERATING EXPENSES: | | 5,657,563 | | 6,057,623 | | 12,128,171 | | 12,159,580 | |
| Cost of services: | | | | | | | | | |
| Cost of services before reimbursable | | | | | | | | | |
| expenses | | 3,643,999 | | 3,958,264 | | 7,775,688 | | 7,927,100 | |
| Reimbursable expenses | | 391,239 | | 446,309 | | 842,350 | | 874,353 | |
| Cost of services | | 4,035,238 | | 4,404,573 | | 8,618,038 | | 8,801,453 | |
| Sales and marketing | | 519,226 | | 539,303 | | 1,082,418 | | 1,059,701 | |
| General and administrative costs | | 438,641 | | 469,879 | | 945,380 | | 919,836 | |
| Reorganization (benefits) costs, net | | (13,009) | | 5,811 | | (9,904) | | 14,134 | |
| Total operating expenses | | 4,980,096 | | 5,419,566 | | 10,635,932 | | 10,795,124 | |
| OPERATING INCOME | | 677,467 | | 638,057 | | 1,492,239 | | 1,364,456 | |
| (Loss) gain on investments, net | | (119) | | 803 | | 1,241 | | 6,274 | |
| Interest income | | 11,155 | | 24,110 | | 33,351 | | 61,890 | |
| Interest expense | | (3,214) | | (7,684) | | (6,614) | | (13,082) | |
| Other income (expense), net | | 13,673 | | (5,708) | | (12,734) | | 3,529 | |
| INCOME BEFORE INCOME TAXES | | 698,962 | | 649,578 | | 1,507,483 | | 1,423,067 | |
| Provision for income taxes | | 196,554 | | 115,782 | | 411,842 | | 383,713 | |
| INCOME BEFORE MINORITY | | | | | | | | | |
| INTEREST Minority interest in Accenture SCA and | | 502,408 | | 533,796 | | 1,095,641 | | 1,039,354 | |
| Accenture Canada Holdings Inc. | | (87,335) | | (123,850) | | (195,468) | | (243,663) | |
| Minority interest other | | (3,637) | | (3,389) | | (8,871) | | (7,849) | |
| NET INCOME | \$ | 411,436 | \$ | 406,557 | \$ | 891,302 | \$ | 787,842 | |
| Weighted average Class A common shares: | | | | | | | | | |
| Basic | 6 | 20,461,500 | 6 | 608,472,725 | 6 | 521,322,235 | (| 510,116,498 | |

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| 786,369,122 | | 828,811,701 | | 791,751,686 | | 834,479,356 | | | |
|---|----------------|--------------------------|-----------------------------------|---|---|--|---|--|--|
| | | | | | | | | | |
| \$ | 0.66 | \$ | 0.67 | \$ | 1.43 | \$ | 1.29 | | |
| \$ | 0.63 | \$ | 0.64 | \$ | 1.37 | \$ | 1.24 | | |
| \$ | | \$ | | \$ | 0.50 | \$ | 0.42 | | |
| The accompanying Notes are an integral part of these Consolidated Financial Statements. | | | | | | | | | |
| 4 | | | | | | | | | |
| | \$ \$ \$ | \$ 0.66 \$ 0.63 \$ | \$ 0.66 \$ \$ 0.63 \$ \$ \$ | \$ 0.66 \$ 0.67 \$ 0.63 \$ 0.64 \$ \$ | \$ 0.66 \$ 0.67 \$ \$ 0.63 \$ 0.64 \$ \$ \$ | \$ 0.66 \$ 0.67 \$ 1.43 \$ 0.63 \$ 0.64 \$ 1.37 \$ \$ 0.50 | \$ 0.66 \$ 0.67 \$ 1.43 \$ \$ 0.63 \$ 0.64 \$ 1.37 \$ \$ \$ 0.50 \$ | | |

ACCENTURE LTD CONSOLIDATED SHAREHOLDERS EQUITY AND COMPREHENSIVE INCOME STATEMENTS For the Six Months Ended February 28, 2009

(In thousands of U.S. dollars and in thousands of share amounts) (Unaudited)

| | | C | Class A | C | Class X | | | | | | Accumulated | l | | | | | | | | | | |
|---------------------------------|------------------|--------|-----------------------|------|---------|----------------|----------|----------------|-----------|-----------|-----------------------|-----|--|--|--|--|--|--|------------------------|--|--|--|
| | | Co | ommon | Co | ommon | Treasury | | | | | | | | | | | | | Treasury Additional | | | |
|] | Preferred Shares | | ferred Shares No. No. | | | | Paid-in | Share | es No. | RetainedC | omprehensiv Income | ve | | | | | | | | | | |
| | Sha | res \$ | Shares | \$ | Shares | Share Units | Capital | \$ | Shares | Earnings | (Loss) | T | | | | | | | | | | |
| as of | | | | | | | | | | | | | | | | | | | | | | |
| 31, 2008 on of FASB | \$ | \$ 15 | 659,097 | \$ 3 | 118,331 | \$ 819,577 | \$ | \$ (1,405,732) | (46,215) | | | 2,5 | | | | | | | | | | |
| nt 158 hensive | | | | | | | | | | (5,302) | (286) | | | | | | | | | | | |
| ome | | | | | | | | | | 891,302 | | 8 | | | | | | | | | | |
| omprehensiv | e | | | | | | | | | | | | | | | | | | | | | |
| zed losses or | 1 | | | | | | | | | | | | | | | | | | | | | |
| w hedges, no | | | | | | | | | | | | | | | | | | | | | | |
| nd | | | | | | | | | | | | | | | | | | | | | | |
| fication | | | | | | | | | | | | | | | | | | | | | | |
| ents | | | | | | | | | | | (29,091) | (| | | | | | | | | | |
| zed losses or | | | | | | | | | | | | | | | | | | | | | | |
| ble securitie | | | | | | | | | | | | | | | | | | | | | | |
| classificatio | n | | | | | | | | | | (220) | | | | | | | | | | | |
| ents | | | | | | | | | | | (238) | | | | | | | | | | | |
| currency | | | | | | | | | | | | | | | | | | | | | | |
| on | | | | | | | | | | | (252,000) | (2 | | | | | | | | | | |
| ents, net of t | | | | | | | | | | | (353,000) | (3 | | | | | | | | | | |
| cation of loss to pension ar | | | | | | | | | | | | | | | | | | | | | | |
| o pension at estretirement | | | | | | | | | | | | | | | | | | | | | | |
| , net of tax | • | | | | | | | | | | (520) | | | | | | | | | | | |
| , net or tax | | | | | | | | | | | (320) | | | | | | | | | | | |
| omprehensiv | re | | | | | | | | | | (382,849) | | | | | | | | | | | |
| hensive | | | | | | | | | | | | _ | | | | | | | | | | |
| tax benefit o | on | | | | | | | | | | | 5 | | | | | | | | | | |
| ased sation plans | | | | | | | 34,896 | | | | | | | | | | | | | | | |
| es of Class A | 4 | | | | | | 2 1,070 | | | | | | | | | | | | | | | |
| n shares | • | | (1,297) |) | | | (36,647) | (466,478) | (14,981) | (9,796) | | (5 | | | | | | | | | | |

ased

| asea | | | | | | | | | | | | |
|----------------|----|-------|---------|------|----------|------------|-----------|----------------|-------------|--------------|--------------|--------|
| sation expense | | | | | | 207,530 | 14,570 | | | | | 2 |
| es/redemptions | 3 | | | | | | | | | | | |
| nture SCA | | | | | | | | | | | | |
| common | | | | | | | | | | | | |
| Accenture | | | | | | | | | | | | |
| Holdings Inc. | | | | | | | | | | | | |
| geable shares | | | | | | | | | | | | |
| ss X common | | | | | | | | | | | | |
| | | | | (1) | (13,295) | | (533,849) |) | | | | (5 |
| es of Class A | | | | . , | , , | | , , , | | | | | Ì |
| n shares: | | | | | | | | | | | | |
| ee share | | | | | | | | | | | | |
| is | | | 9,249 | | | (183,749) | 268,961 | 127,075 | 5,745 | | | 2 |
| | | | 9,27 | | | (103,777) | 200,701 | 127,075 | 3,773 | | | _ |
| demption of | | | | | | | | | | | | |
| ire SCA | | | | | | | | | | | | |
| common | | | | | | | | | | | | |
| | | | 1,126 | | | | | | | | | |
| ds | | | | | | 25,266 | | | | (403,712) | | (3 |
| y interest | | | | | | | 298,469 | | | | | 2 |
| as of | | | | | | | | | | | | |
| y 28, 2009 | \$ | \$ 15 | 668,175 | \$ 2 | 105,036 | \$ 868,624 | \$ 46,400 | \$ (1,745,135) | (55,451) \$ | \$ 3,593,007 | \$ (377,007) | \$ 2,3 |

The accompanying Notes are an integral part of these Consolidated Financial Statements.

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ACCENTURE LTD CONSOLIDATED CASH FLOWS STATEMENTS For the Six Months Ended February 28, 2009 and February 29, 2008 (In thousands of U.S. dollars) (Unaudited)

| CASH FLOWS FROM OPERATING ACTIVITIES: | |
|---|----------|
| CASH FLOWS FROM OF EXATING ACTIVITIES. | |
| Net income \$ 891,302 \$ | 787,842 |
| Adjustments to reconcile Net income to Net cash provided by operating | |
| activities | |
| Depreciation, amortization and asset impairments 254,632 | 236,213 |
| Reorganization (benefits) costs, net (9,904) | 14,134 |
| Share-based compensation expense 222,100 | 176,921 |
| Deferred income taxes, net (35,897) | (20,598) |
| Minority interest 204,339 | 251,512 |
| Other, net 44,809 | (34,473) |
| Change in assets and liabilities, net of acquisitions | |
| Receivables from clients, net 316,616 | 155,913) |
| Unbilled services, current and non-current 28,014 | (37,964) |
| Other current and non-current assets (42,033) | 132,487) |
| Accounts payable (269,106) | (12,696) |
| Deferred revenues, current and non-current 8,979 | (62,424) |
| Accrued payroll and related benefits (447,733) | 190,940) |
| Income taxes payable, current and non-current 17,497 | (22,804) |
| Other current and non-current liabilities (84,846) | 103,800) |
| Net cash provided by operating activities 1,098,769 | 692,523 |
| CASH FLOWS FROM INVESTING ACTIVITIES: | |
| Proceeds from maturities and sales of available-for-sale investments 11,577 | 198,709 |
| Purchases of available-for-sale investments (1,118) | (19,651) |
| Proceeds from sales of property and equipment 1,669 | 7,316 |
| | 167,318) |
| | 197,618) |
| Proceeds from sale of business, net of cash transferred 2,163 | 1,756 |
| Net cash used in investing activities (113,004) | 176,806) |
| CASH FLOWS FROM FINANCING ACTIVITIES: | |
| Proceeds from issuance of common shares 212,287 | 202,168 |
| Purchases of common shares (1,046,771) (1, | 168,417) |
| Proceeds from long-term debt 191 | 3,986 |
| Repayments of long-term debt (1,636) | (24,579) |
| Proceeds from short-term borrowings 49,152 | 69,926 |
| Repayments of short-term borrowings (53,927) | (66,925) |
| | 333,685) |
| Excess tax benefits from share-based payment arrangements 33,017 | 36,984 |
| Other, net (41,736) | (22,977) |

| Net cash used in financing activities Effect of exchange rate changes on cash and cash equivalents | (1,227,869) (382,656) | (1,303,519) 57,545 |
|---|--------------------------|------------------------|
| NET DECREASE IN CASH AND CASH EQUIVALENTS CASH AND CASH EQUIVALENTS, beginning of period | (624,760) 3,602,760 | (730,257) 3,314,396 |
| CASH AND CASH EQUIVALENTS, end of period | \$ 2,978,000 | \$ 2,584,139 |

The accompanying Notes are an integral part of these Consolidated Financial Statements.

ACCENTURE LTD NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(In thousands of U.S. dollars, except share and per share amounts or as otherwise disclosed) (Unaudited)

1. BASIS OF PRESENTATION

The accompanying unaudited interim Consolidated Financial Statements of Accenture Ltd, a Bermuda company, and its controlled subsidiary companies (collectively, the Company) have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (SEC) for quarterly reports on Form 10-Q and do not include all of the information and note disclosures required by U.S. generally accepted accounting principles (U.S. GAAP) for complete financial statements. These Consolidated Financial Statements should therefore be read in conjunction with the Consolidated Financial Statements and Notes thereto for the fiscal year ended August 31, 2008 included in the Company s Annual Report on Form 10-K filed with the SEC on October 20, 2008. The accompanying unaudited interim Consolidated Financial Statements have been prepared in accordance with U.S. GAAP and reflect all adjustments of a normal, recurring nature that are, in the opinion of management, necessary for a fair presentation of results for these interim periods. The results of operations for the three and six months ended February 28, 2009 are not necessarily indicative of the results that may be expected for the fiscal year ending August 31, 2009. Certain prior-period amounts have been reclassified to conform to the current-period presentation.

Allowances for Client Receivables and Unbilled Services

As of February 28, 2009 and August 31, 2008, total allowances for client receivables and unbilled services were \$111,305 and \$42,912, respectively. The increase was principally due to a \$74,884 bad debt provision, of which \$71,893 was recorded during the three months ended November 30, 2008, reflecting collectibility risks on outstanding receivables, in light of the current global economic downturn, particularly from clients in high-risk industries or with potential liquidity issues.

Recently Adopted Accounting Pronouncements

On December 1, 2008, the Company adopted the provisions of Financial Accounting Standards Board (FASB) Statement of Financial Accounting Standards (SFAS) 161, Disclosures about Derivative Instruments and Hedging Activities, an amendment of FASB Statement No. 133 (SFAS 161). This Statement requires enhanced disclosures for derivative instruments and hedging activities about (i) how and why a company uses derivative instruments; (ii) how derivative instruments and related hedged items are accounted for under SFAS 133, Accounting for Derivative Instruments and Hedging Activities (SFAS 133) and its related interpretations; and (iii) how derivative instruments and related hedged items affect a company s financial position, financial performance and cash flows. The Company s adoption of SFAS 161 did not have a material impact on its Consolidated Financial Statements. For additional information, see Note 9 (Derivative Financial Instruments) to these Consolidated Financial Statements.

On September 1, 2008, the Company adopted the provisions of SFAS 157, Fair Value Measurements (SFAS 157), which defines fair value, establishes a framework for measuring fair value under U.S. GAAP and expands disclosures about fair value measurements. In accordance with FASB Staff Position 157-2, Effective Date of FASB Statement No. 157, the Company elected to defer the adoption of the provisions of SFAS 157 for its non-financial assets and non-financial liabilities. Such assets and liabilities, which include the Company s Deferred contract costs, Property and equipment, net and Goodwill, will be subject to the provisions of SFAS 157 on September 1, 2009. The Company is currently assessing the potential impact that the adoption of SFAS 157 for its non-financial assets may have on its Consolidated Financial Statements. For additional information, see Note 10 (Fair Value Measurements) to these Consolidated Financial Statements.

Effective September 1, 2008, the Company adopted the year-end measurement date provision of SFAS 158, *Employers Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 106, and 132(R),* using an approach generally known as the one measurement approach. The adoption of the provision had the following impact on the Company s Consolidated Balance Sheet: decreased Retained earnings by \$5,302; decreased Accumulated other comprehensive (loss) income by \$286; decreased Other non-current assets by \$2,736; and increased Retirement obligation by \$2,852.

ACCENTURE LTD

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(In thousands of U.S. dollars, except share and per share amounts or as otherwise disclosed) (Unaudited)

2. EARNINGS PER SHARE

Basic and diluted earnings per share are calculated as follows:

Basic earnings per share

| | Three Months Ended | | | | | Six Months Ended | | | |
|--|---------------------------|------------|----------------------|------------|-----|--------------------|----------------------|------------|--|
| | February 28, 2009 | | February 29, 2008 | | Feb | oruary 28, 2009 | February 29, 2008 | | |
| Net income available for Class A common shareholders | \$ | 411,436 | \$ | 406,557 | \$ | 891,302 | \$ | 787,842 | |
| Basic weighted average Class A common shares | 62 | 20,461,500 | 60 | 08,472,725 | 62 | 21,322,235 | 61 | 10,116,498 | |

Basic earnings per share