HILLENBRAND INDUSTRIES INC Form PRE 14A February 01, 2008

#### **SCHEDULE 14A INFORMATION**

#### Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934

Filed by the Registrant b

Filed by a Party other than the Registrant o

Check the appropriate box:

- **b** Preliminary Proxy Statement
- o Confidential, for Use of the Commission Only (as permitted by Rule 14a- 6(e)(2))
- o Definitive Proxy Statement
- o Definitive Additional Materials
- o Soliciting Material Under Rule 14a-12

#### Hillenbrand Industries, Inc.

(Name of Registrant as Specified in Its Charter)

Payment of Filing Fee (Check the appropriate box):

- b No fee required.
- o Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.
- 1) Title of each class of securities to which transaction applies:
- 2) Aggregate number of securities to which transaction applies:
- 3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):
- 4) Proposed maximum aggregate value of transaction:
- 5) Total fee paid:
- o Fee paid previously with preliminary materials:
- o Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the form or schedule and the date of its filing.
- 1) Amount previously paid:
- 2) Form, Schedule or Registration Statement No.:
- 3) Filing Party:
- 4) Date Filed:

# HILLENBRAND INDUSTRIES, INC. NOTICE OF SPECIAL MEETING OF SHAREHOLDERS To Be Held March 13, 2008

A special meeting of shareholders of Hillenbrand Industries, Inc., an Indiana corporation (the Company), 1069 State Route 46 East, Batesville, Indiana 47006, will be held at the offices of Batesville Casket Company, Inc., One Batesville Boulevard, Batesville, Indiana 47006, on March 13, 2008, at 10:00 a.m., Eastern time.

The purpose of the special meeting is to vote on a proposal to amend the Company's Amended and Restated Articles of Incorporation to change the name of the Company from Hillenbrand Industries, Inc. to Hill-Rom Holdings, Inc. in connection with the previously announced proposed separation of the Company's funeral service and medical technology businesses into two publicly traded companies.

The Board of Directors has fixed the close of business on February 11, 2008, as the record date for determining which shareholders are entitled to receive notice of and to vote at the special meeting.

Your vote is important. To ensure that we have a quorum for the meeting and that your vote is counted, please promptly submit your proxy. You may submit your proxy by mail or telephone or over the Internet. Instructions for each type of submission are provided on the enclosed proxy card. If you prefer to send your proxy by mail, an envelope is enclosed.

By Order of the Board of Directors

Patrick D. de Maynadier Secretary

February 12, 2008

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# HILLENBRAND INDUSTRIES, INC. PROXY STATEMENT

This proxy statement relates to the solicitation by the Board of Directors of Hillenbrand Industries, Inc. (the Company ), 1069 State Route 46 East, Batesville, Indiana 47006, telephone (812) 934-7000, of proxies for use at a special meeting of the Company s shareholders to be held at the offices of Batesville Casket Company, Inc., One Batesville Boulevard, Batesville, Indiana 47006, on March 13, 2008, at 10:00 a.m., Eastern time, and at any adjournments of the meeting.

The purpose of the special meeting is to vote on a proposal to amend the Company s Amended and Restated Articles of Incorporation (the Articles of Incorporation ) to change the name of the Company from Hillenbrand Industries, Inc. to Hill-Rom Holdings, Inc. in connection with the previously announced proposed separation of the Company s funeral service and medical technology businesses into two publicly traded companies.

This proxy statement and the enclosed form of proxy were mailed initially to shareholders on or about February 12, 2008. All shares represented by proxies submitted pursuant to this solicitation will be voted at the special meeting in accordance with instructions given by shareholders. Where no instructions are given, the shares will be voted in favor of the proposed amendment to the Company s Articles of Incorporation to change the Company s name.

Important Notice Regarding the Availability of Proxy Materials for the Shareholders Meeting to Be Held on March 13, 2008.

# The proxy statement is available at <a href="www.hillenbrand.com">www.hillenbrand.com</a>. VOTING

The close of business on February 11, 2008, has been fixed as the record date for determining which shareholders are entitled to notice of and to vote at the special meeting. On February 11, 2008, there were shares of the Company's common stock issued and outstanding. Each share of common stock is entitled to one vote with respect to every matter submitted to a vote at the special meeting. Votes cast by proxy, whether by proxy card, telephone or the Internet, or in person at the special meeting will be tabulated by the election inspectors appointed for the meeting. If you submit your proxy by telephone or via the Internet, you should not return your proxy card. Instructions for submitting proxies by telephone or the Internet are set forth on the enclosed proxy card. If you choose to submit your proxy by mail, please sign, date and return the proxy card in the envelope provided. A proxy may be revoked at any time before it is voted at the meeting by submitting written notice of revocation to the Secretary of the Company or by submitting another timely proxy by telephone, Internet or mail. If you hold shares through a broker or other custodian, please check the voting instructions used by that broker or custodian.

Vote Necessary to Adopt Proposal. The proposed amendment to the Company's Articles of Incorporation to change the Company's name will be approved if the votes cast favoring the amendment exceed the votes cast opposing the amendment at a meeting at which a quorum is present. A majority of the issued and outstanding shares of the Company's common stock constitutes a quorum. Under Indiana law, once a share is represented for any purpose at a meeting, it is deemed present for quorum purposes for the remainder of the meeting. Abstentions and broker non-votes will result in fewer votes being cast with respect to the proposed amendment. A broker non-vote occurs when a broker holding shares for a beneficial owner does not vote on a particular matter because the broker does not have discretionary voting power for that matter and has not received instructions from the beneficial owner. In general, brokers have discretionary voting power for matters such as the proposed amendment.

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# PROPOSAL APPROVAL OF THE AMENDMENT TO THE COMPANY S ARTICLES OF INCORPORATION TO CHANGE THE COMPANY S NAME

The Board of Directors of the Company has unanimously approved, subject to the conditions described below, the amendment of the Company s Articles of Incorporation to change the Company s name from Hillenbrand Industries, Inc. to Hill-Rom Holdings, Inc.

A subsidiary of the Company, Batesville Holdings, Inc. ( Batesville Holdings ), has filed with the Securities and Exchange Commission a Form 10 and a related information statement relating to the proposed distribution to the Company s shareholders of all of the common stock of Batesville Holdings. Batesville Holdings is a newly formed holding company for the Company s funeral service business, which has operated under the Batesville Casket name.

This distribution is to be made pursuant to a plan approved in principle by the Company s Board of Directors on May 7, 2007, to separate the Company s funeral service business from its medical technology business conducted through its Hill-Rom business unit. Upon completion of the distribution, the Company s shareholders will own 100% of the common stock of Batesville Holdings. The Company will continue as a publicly traded company with Hill-Rom as its sole operating unit.

In connection with the distribution, the Company intends to change its name to Hill-Rom Holdings, Inc. , and Batesville Holdings intends to change its name to Hillenbrand, Inc. These name changes are proposed to be made to continue the long association of the Hillenbrand name with the Batesville Casket business. The Company also intends to change its New York Stock Exchange trading symbol to HRC, and Batesville Holdings has applied to list its common stock on the New York Stock Exchange under the trading symbol HI.

The following diagram depicts the pre- and post-distribution structures:

The name change would become effective following shareholder approval and upon the filing with the Indiana Secretary of State of Articles of Amendment to the Company's Articles of Incorporation (the Articles of Amendment). The Company expects that this would occur shortly before the record date for determining shareholders of the Company entitled to receive shares of Batesville Holdings common stock in the distribution and at about the same time as the commencement of ex-distribution trading in the Company's common stock and when-issued trading in Batesville Holdings common stock. Ex-distribution trading means that shares of the Company's common stock will trade without an entitlement to receive shares of Batesville Holdings common stock in the distribution. When-issued trading means that shares of Batesville Holdings common will trade prior to their distribution to the Company's stockholders, but these trades will not settle unless and until the distribution occurs. The Company expects that this ex-distribution and when-issued trading will commence, and therefore the name

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change would become effective, one to two weeks prior to the date of the distribution. In addition to the ex-distribution trading in the Company s common stock, during the period leading up to the date of the distribution, there will also be a regular-way market for the Company s common stock in which shares of the Company s common stock will trade together with an entitlement to shares of Batesville Holdings common stock to be distributed in the distribution. On the first trading day following the distribution date, all shares of the Company s common stock will trade ex-distribution.

The name change is not intended to become effective if the distribution does not occur. Accordingly, the proposal to amend the Company s Articles of Incorporation to change the Company s name is subject to the following conditions, in addition to shareholder approval:

the final approval of the distribution by the Company s Board of Directors and the execution and delivery by the Company and Batesville Holdings of a definitive distribution agreement governing the terms of the distribution; and

the satisfaction or waiver, as of the time the Articles of Amendment are filed with the Indiana Secretary of State, of all conditions to the distribution set forth in the distribution agreement, which are expected to include the following:

- o Batesville Holdings registration statement on Form 10 shall have become effective under the Securities Exchange Act of 1934, as amended;
- o the listing of Batesville Holdings common stock on the New York Stock Exchange shall have been approved;
- o any government approvals and other material consents necessary to consummate the distribution shall have been received and be in full force and effect;
- o no order, injunction, decree or regulation issued by any governmental authority or other legal restraint or prohibition preventing consummation of the distribution shall be in effect, and no other event outside the control of the Company shall have occurred or failed to occur that prevents the consummation of the distribution; and
- o the Board of Directors of the Company shall not have determined, in its sole discretion, that the distribution is not in the best interests of the Company or its shareholders or that market conditions or other circumstances are such that it is not advisable to separate the funeral service business from the Company.

Even though the foregoing conditions are designed to ensure that the name change will occur only if the distribution occurs, because the Company expects the name change to occur a period of time in advance of the completion of the distribution, there is still a possibility that the name change could be effected without completion of the distribution. This could occur if, following the name change but prior to the distribution, an event occurred that caused a condition to the distribution that was satisfied at the time of the filing of the Articles of Amendment to no longer be satisfied. In that event, the Company would want to change its name back to Hillenbrand Industries, Inc. Accordingly, the proposal that shareholders are being asked to approve at the special meeting also includes a proposal to change the Company s name back to Hillenbrand Industries, Inc. if the distribution is abandoned following the change of the Company s name to Hill-Rom Holdings, Inc. A vote in favor of the proposal to amend the Company s Articles of Incorporation to change the name of the Company from Hillenbrand Industries, Inc. to Hill-Rom Holdings, Inc. also will be considered a vote in favor of the amendment of the Company s Articles of Incorporation to change the name of the Company back to Hillenbrand Industries, Inc. if the distribution is abandoned following the change of the Company s name to Hill-Rom Holdings, Inc.

Shareholders will not be required to submit their stock certificates for exchange as a result of the proposed name change. Following the effective date of the amendment changing the name of the Company, all new stock certificates

issued by the Company will be printed with the Company s new name.

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The Board of Directors recommends that shareholders vote FOR the proposal to amend the Company s Articles of Incorporation to change the name of the Company from Hillenbrand Industries, Inc. to Hill-Rom Holdings, Inc.

#### INTEREST OF CERTAIN PERSONS IN MATTERS TO BE ACTED UPON

None of the Company s officers or directors or their associates has a substantial interest in the matter to be acted upon at the special meeting other than as a shareholder of the Company.

#### OWNERSHIP OF COMMON STOCK BY CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following table sets forth information with respect to the beneficial ownership of the Company s outstanding common stock as of December 17, 2007 by:

each of the Company s named executive officers and directors;

all of the Company s directors and executive officers as a group; and

each person who is known by the Company to be the beneficial owner of more than five percent of the Company s common stock;

Beneficial ownership is determined in accordance with the rules of the SEC and generally includes voting or investment power with respect to securities. Shares of common stock and options, warrants and convertible securities that are currently exercisable or convertible within 60 days into shares of the Company s common stock are deemed to be outstanding and to be beneficially owned by the person holding the options, warrants or convertible securities for the purpose of computing the percentage ownership of the person, but are not treated as outstanding for the purpose of computing the percentage ownership of any other person.

The percent of class information is calculated based on 62,104,904 shares of the Company s common stock outstanding as of December 17, 2007.

Except as otherwise noted in the footnotes below, the individual director or executive officer or their family members had sole voting and investment power with respect to such securities. None of the shares beneficially owned by our directors and executive officers are pledged as security, except as disclosed below with respect to Ray J. Hillenbrand. The address of each individual named below is c/o Hillenbrand Industries, Inc., 1069 State Route 46 East, Batesville, Indiana 47006.

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	Number of Shares Beneficially	Percent of	
Name of Beneficial Owner	Owned	Class	
Directors and Executive Officers:			
Rolf A. Classon	$37,259_{(1)}$	*	
Peter H. Soderberg	138,247 <sub>(2)</sub>	*	
Gregory N. Miller	$66,550_{(3)}$	*	
Patrick D. de Maynadier	100,536(4)	*	
Kenneth A. Camp	200,045(5)	*	
John H. Dickey	58,931 <sub>(6)</sub>	*	
Charles E. Golden	17,966(7)	*	
Ray J. Hillenbrand	$480,144_{(8)}$	*	
W August Hillenbrand	2,369,351(9)	3.8%	
Eduardo R. Menascé	5,598(10)	*	
Joanne C. Smith	$7,109_{(10)}$	*	
Ronald A. Malone	453(10)	*	
Patrick T. Ryan	453(10)	*	
All directors and executive officers as a group (15 persons)  Other 5% Shareholders:	3,523,274(11)	5.7%	
Franklin Mutual Advisers, LLC 101 John F. Kennedy Parkway Short			
Hills, New Jersey 070708	3,232,488(12)	5.2%	
Franklin Resources, Inc. One Franklin Parkway San Mateo, California			
94493-1906	3,224,314(13)	5.2%	

\* Less than 1% of the total shares outstanding.

(1) Includes

(i) 8,000 shares

that may be

purchased

pursuant to

stock options

that are

exercisable

within 60 days

of December 17,

2007,

(ii) 10,479

shares of vested

deferred stock

and (iii) 10,449

deferred stock

shares

(otherwise

known as

restricted stock units) held on the books and records of the Company.

#### (2) Includes

(i) 49,977 shares that may be purchased pursuant to stock options that are exercisable within 60 days of December 17, 2007, (ii) 67,404 deferred stock shares

(otherwise

known as

restricted stock

units) held on

the books and

records of the

Company and

(iii) 9,350

shares of

performance

based deferred

stock shares

(otherwise

known as

restricted stock

units) held on

the books and

records of the

Company.

#### (3) Includes

(i) 41,568 shares that may be purchased pursuant to stock options that are exercisable within 60 days of December 17, 2007,

(ii) 14,299

deferred stock

shares

(otherwise

known as

restricted stock

units) held on

the books and

records of the

Company and

(iii) 7,700

shares of

performance

based deferred

stock shares

(otherwise

known as

restricted stock

units) held on

the books and

records of the

Company.

#### (4) Includes

(i) 74,680 shares

that may be

purchased

pursuant to

stock options

that are

exercisable

within 60 days

of December 17,

2007,

(ii) 13,214

deferred stock

shares

(otherwise

known as

restricted stock

units) held on

the books and

records of the

Company and

(iii) 6,550

shares of

performance

based deferred

stock shares

(otherwise

known as

restricted stock units) held on the books and records of the Company.

#### (5) Includes

(i) 148,501 shares that may be purchased pursuant to stock options that are exercisable within 60 days of December 17, 2007, (ii) 31,023 deferred stock

shares (otherwise

(otnerwise

known as

restricted stock

units) held on

the books and

records of the

Company and

(iii) 7,700

shares of

performance

based deferred

stock shares

(otherwise

known as

restricted stock

units) held on

the books and

records of the

Company.

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(6) Includes

(i) 38,667 shares

that may be

purchased

pursuant to stock

options that are

exercisable

within 60 days

of December 17,

2007, (ii) 12,964

deferred stock

shares

(otherwise

known as

restricted stock

units) held on

the books and

records of the

Company and

(iii) 4,650 shares

of performance

based deferred

stock shares

(otherwise

known as

restricted stock

units) held on

the books and

records of the

Company.

(7) Includes

(i) 8,000 shares

that may be

purchased

pursuant to stock

options that are

exercisable

within 60 days

of December 17,

2007, (ii) 2,857

shares of vested

deferred stock

and (iii) 7,109

deferred stock

shares

(otherwise

known as

restricted stock

units) held on the books and records of the Company.

#### (8) Includes

(i) 11,322

deferred stock

shares

(otherwise

known as

restricted stock

units) held on

the books and

records of the

Company.

Includes

128,975 shares

held of record

by a charitable

foundation, of

which Ray J.

Hillenbrand is a

trustee; and

222,854 shares

held of record

by family

partnerships for

the benefit of

other members

of his immediate

family.

Mr. Hillenbrand

disclaims

beneficial

ownership of

these shares.

44,916 of the

shares

beneficially

owned by

Mr. Hillenbrand are pledged as

security.

#### (9) Includes

(i) 132,000

shares that may

be purchased

pursuant to stock

options that are

exercisable

within 60 days

of December 17,

2007 and

(ii) 7,109

deferred stock

shares

(otherwise

known as

restricted stock

units) held on

the books and

records of the

Company. Also

includes 202,978

shares owned

beneficially by

W August

Hillenbrand s

wife, Nancy K.

Hillenbrand,

193,476 shares

owned by

grantor retained

annuity trusts

(GRATs),

1,433,927 shares

owned of record,

or which may be

acquired within

sixty days, by

trusts of which

W August

Hillenbrand is

trustee or

co-trustee;

71,771 shares

held by a limited

liability

company.

Mr. Hillenbrand

disclaims

beneficial

ownership of

these shares.

(10) Represents

deferred stock

shares

(otherwise

known as

restricted stock units) held on the books and records of the Company.

#### (11) Includes

(i) 529,360 shares that may be purchased pursuant to stock options that are exercisable

within 60 days of December 17,

2007, (ii) 13,336

shares of vested deferred stock,

(iii) 197,910

deferred stock

shares

(otherwise

known as

restricted stock

units) held on

the books and

records of the

Company and

(iv) 38,300

shares of

performance

based deferred

stock shares

(otherwise

known as

restricted stock

units) held on

the books and

records of the

Company.

#### (12) This information

is based solely

on an

Amendment

No. 1 to

Schedule 13D

filed by Franklin

Mutual

Advisers, LLC

with the

Securities and Exchange

Commission on

November 21,

2006.

#### (13) This information

is based solely

on an

Amendment

No. 1 to

Schedule 13G

filed by Franklin

Resources, Inc.

with the

Securities and

Exchange

Commission on

February 5,

2007. The

Schedule 13G

also was filed by

Charles B.

Johnson and

Rupert H.

Johnson, Jr.,

with the same

address as

Franklin

Resources, Inc.,

with respect to

all of such

shares of the

Company s

common stock,

and by Franklin

Advisory

Services, LLC,

One Parker

Plaza, 9th Floor,

Fort Lee, NJ

07024, with

respect to

3,196,714 of

such shares of

the Company s

common stock.

#### **COST OF SOLICITATION**

The entire cost of solicitation of proxies by the Board of Directors will be borne by the Company. In addition to the use of the mails, proxies may be solicited by personal interview, facsimile, telephone, electronic communication and telegram by directors, officers and employees of the Company. The Company expects to reimburse brokers or other

persons for their reasonable out-of-pocket expenses in forwarding proxy material to beneficial owners.

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#### SHAREHOLDER PROPOSALS

In order for shareholder proposals submitted pursuant to Rule 14a-8 under the Securities Exchange Act of 1934 to be presented at the Company s 2009 annual meeting of shareholders and included in the Company s proxy statement and form of proxy relating to that meeting, such proposals must be submitted to the Secretary of the Company at the Company s principal offices in Batesville, Indiana not later than September 6, 2008.

In addition, the Company s Amended and Restated Code of By-laws provides that for business to be brought before a shareholders meeting by a shareholder or for nominations to the Board of Directors to be made by a shareholder for consideration at a shareholders meeting, notice thereof must be received by the Secretary of the Company at the Company s principal offices not later than 100 days prior to the anniversary of the immediately preceding annual meeting, or not later than October 31, 2008 for the 2009 annual meeting of shareholders. The notice must also provide certain information set forth in the Amended and Restated Code of By-laws. February 12, 2008

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**Admission Ticket** 

**Electronic Voting Instructions** 

You can vote by Internet or telephone!

Available 24 hours a day, 7 days a week!

Instead of mailing your proxy, you may choose one of the two voting methods outlined below to vote your proxy. VALIDATION DETAILS ARE LOCATED BELOW IN THE TITLE BAR.

Proxies submitted by the Internet or telephone must be received by 1:00 a.m., Central Time, on March 13, 2008.

**Vote by Internet** 

Log on to the Internet and go to

www.investorvote.com

Follow the steps outlined on the secured website.

Vote by telephone

Call toll free 1-800-652-VOTE (8683) within the United States, Canada & Puerto Rico any time on a touch tone telephone. There is **NO CHARGE** to you for the call.

Follow the instructions provided by the recorded message.

Using a **black ink** pen, mark your votes with an **X** as shown in this example. Please do not write outside the designated areas.

**Special Meeting Proxy Card** 

# IF YOU HAVE NOT VOTED VIA THE INTERNET <u>OR</u> TELEPHONE, FOLD ALONG THE PERFORATION,

X

### DETACH AND RETURN THE BOTTOM PORTION IN THE ENCLOSED ENVELOPE.

A Proposal to amend the Company s Amended and Restated Articles of Incorporation to change the name of the Company from Hillenbrand Industries, Inc. to Hill-Rom Holdings, Inc. The Board of Directors recommends a vote <u>FOR</u> this Proposal.

For Against Abstain

**B Non-Voting Items** 

**Change of Address** Please print your new address below.

C Authorized Signatures This section must be completed for your vote to be counted. Date and Sign Below IMPORTANT: This proxy is solicited on behalf of the Board of Directors. Please mark, sign, date and return this proxy promptly in the enclosed envelope. When signing as attorney, executor, administrator, trustee, partner, officer or guardian, please give your full title. If shares are held jointly, all holders must sign the proxy. No postage is required if mailed in the United States.

Date (mm/dd/yyyy) date below.

Please print

Signature 1 Please keep signature within the box

Signature 2 Please keep signature within the box

# IF YOU HAVE NOT VOTED VIA THE INTERNET <u>OR</u> TELEPHONE, FOLD ALONG THE PERFORATION, DETACH AND RETURN THE BOTTOM PORTION IN THE ENCLOSED ENVELOPE.

Proxy Hillenbrand Industries, Inc.

Proxy for Special Meeting Of Shareholders To Be Held March 13, 2008

#### PROXY SOLICITED ON BEHALF OF THE BOARD OF DIRECTORS

The undersigned appoints Peter H. Soderberg and Patrick D. de Maynadier, or either of them, with full power of substitution, as proxies to vote all the shares of the undersigned of Hillenbrand Industries, Inc. (the Company) at the offices of Batesville Casket Company, Inc., One Batesville Boulevard, Batesville, Indiana 47006-7798, on March 13, 2008 at 10:00 a.m., local time (Eastern Time), and at any adjournments of the meeting, on the matter identified on the reverse.

THE SHARES REPRESENTED BY THIS PROXY WILL BE VOTED AS DIRECTED BY THE UNDERSIGNED SHAREHOLDER. IF NO DIRECTION IS GIVEN, THE SHARES WILL BE VOTED FOR THE PROPOSAL TO AMEND THE COMPANY S AMENDED AND RESTATED ARTICLES OF INCORPORATION TO CHANGE THE NAME OF THE COMPANY.

This proxy may be revoked at any time before it is exercised.

Please sign name and title exactly as shown on label on this proxy card.

(continued and to be signed on reverse side)