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Our selling, general and administrative expenses consist primarily of personnel costs such as salaries, commissions, bonuses, share-based compensation and temporary personnel costs. Selling, general and administrative expenses also include cost of warehouses, delivery centers and other non-integration facilities, utility expenses, legal and professional fees, depreciation on certain of our capital equipment, bad debt expense, amortization of our non-technology related intangible assets, and marketing expenses, offset in part by reimbursements from our OEM suppliers.

Selling, general and administrative expenses in our Technology Solutions segment increased, in both dollars and as a percentage of revenue, in fiscal year 2018, compared to fiscal year 2017, primarily due to the full year impact of the Westcon-Comstor Americas acquisition in September 2017, increased investments to support revenue growth and \$7.6 million of acquisition-related and integration expenses in fiscal year 2018, compared to \$3.7 million in fiscal year 2017. Amortization of intangible assets included in Selling, general and administrative expenses were \$50.0 million in fiscal year 2018, compared to \$14.9 million in fiscal year 2017, increasing primarily due to the full year impact of the Westcon-Comstor Americas acquisition in September 2017. Excluding the impact of acquisition-related expenses and the amortization of intangible assets, selling, general and administrative expenses increased as a percentage of revenue in fiscal year 2018, compared to the prior year, due to the impact of Westcon-Comstor Americas and increased investments to support revenue growth and wage increases.

Concentrix selling, general and administrative expenses increased, in both dollars and as a percentage of revenue, fiscal year 2018, compared to the prior year, primarily due to the acquisition of Convergys, acquisition-related and integration expenses of \$37.5 million and the full year impact of the Tigerspike acquisition on July 31, 2017. In addition, amortization of intangible assets included in "Selling, general and administrative expenses" was approximately \$10.0 million higher at \$72.5 million in fiscal year 2018, compared to \$62.6 million in fiscal year 2017. These increases were partially offset by operational efficiencies. Excluding the impact of acquisition-related and integration expenses and amortization of intangible assets, selling, general and administrative expenses decreased as a percentage of revenue in fiscal year 2018, compared to the prior year, due to the impact of Convergys and operational efficiencies. Upon completion of our integration activities, we expect selling Concentrix selling, general and administrative expenses as a percentage of revenue to decrease in fiscal year 2019.

The increase in our selling, general and administrative expenses in fiscal year 2017, compared to fiscal year 2016, was primarily due to the acquisitions of Minacs in August 2016 and Westcon-Comstor Americas in September 2017, and investments made in our system design and integration solutions to improve our capabilities and expand our footprint. As a percentage of revenue, both segments generated operational efficiencies which more than offset investments made in expansion of services, capabilities and resources. We incurred \$4.8 million in acquisition-related and integration expenses in fiscal year 2017 compared to \$10.4 million in fiscal year 2016. Amortization of intangible assets included in "Selling, general and administrative expenses" was \$77.5 million in fiscal year 2017, compared to \$54.3 million in fiscal year 2016, increasing primarily due to the impact of the Westcon-Comstor Americas acquisition and the full year impact of the Minacs acquisition in August 2016.

## Operating Income

	Fiscal Year 2018 (in thousan	rs Ended Nove 2017 ds)	ember 30, 2016	Percent C 2018 to 20	hange <b>201</b> 7 to 2016
Operating income	\$551,036	\$508,965	\$379,596	8.3 %	34.1 %
Operating margin	2.75 %	2.99 %	2.70 %	)	
Technology Solutions operating income	406,274	394,320	315,485	3.0 %	25.0 %
Technology Solutions operating margin	2.31 %	2.62 %	2.53 %	)	
Concentrix operating income	144,761	114,623	63,877	26.3 %	79.4 %
Concentrix operating margin	5.88 %	5.76 %	4.02 %	)	
Inter-segment elimination		22	234		

Operating income in our Technology Solutions segment increased during fiscal year 2018, compared to the prior year periods, due to the impact of the Westcon-Comstor Americas acquisition in September 2017 and broad-based growth, partially offset by lower operating income from our systems design and integration solutions business and an increase in the amortization of intangible assets and higher acquisition-related and integration expenses.

Operating margins in our Technology Solutions segment decreased during fiscal year 2018, compared to the prior year, primarily due to a decrease in gross profit in our systems design and integration solutions business and an increase in the amortization of intangible assets and acquisition-related and integration expenses. This decrease was partially offset by the impact of the Westcon-Comstor Americas acquisition in September 2017.

Operating income and margin in our Concentrix segment increased during fiscal year 2018, compared to the prior year, due to the Convergys acquisition and operational efficiencies achieved during the year. These increases were partially offset by higher acquisition-related and integration expenses and the amortization of intangible assets, as compared to fiscal year 2017.

Operating income in our Technology Solutions segment in fiscal year 2017 increased compared to the prior year primarily due to higher revenue from our system design and integration solutions, our specialty services and commercial products, partially offset by lower operating income in Japan. Technology Solutions segment operating margin slightly improved from the prior year due to overall market demand for our services and our ability to drive operational efficiencies. This margin increase was partially offset by intangible amortization associated with the acquisition of Westcon-Comstor Americas on September 1, 2017. Operating income and margin in our Concentrix segment increased in fiscal year 2017 compared to the prior year primarily due to a balanced mix of profitable revenue growth and operational efficiencies.

Interest Expense and Finance Charges, Net

Fiscal Years Ended
November 30, Percent Change
2018 2017 2016 2018 to 2007 to 2016

	(in thousar	nds)				
Interest expense and finance charges, net	\$84,675	\$45,357	\$28,993	86.7 %	56.4	%
Percentage of revenue	0.42 %	0.27 %	6 0.21 %			

Amounts recorded in interest expense and finance charges, net, consist primarily of interest expense paid on our lines of credit and term loans, fees associated with third party accounts receivable flooring arrangements and the sale or pledge of accounts receivable through our securitization facilities, offset by income earned on our cash investments.

The increase in our interest expense and finance charges, net in fiscal year 2018, compared to fiscal year 2017, was due to higher interest expense as a result of additional borrowings to fund the Convergys acquisition in October 2018 and support growth in our Technology Solutions segment, as well as the full year interest impact of borrowings in the prior year to fund the Westcon-Comstor Americas and Tigerspike acquisitions. Our borrowings are primarily at variable rates and our interest expense has increased with the increase in benchmark interest rates. Approximately \$2.0 billion of our outstanding borrowings of \$3.5 billion at November 30, 2018 have been economically converted to fixed-rate debt through interest rate swaps.

The increase in our interest expense and finance charges, net in fiscal year 2017, compared to fiscal year 2016, was due to higher interest expense as a result of additional borrowings to fund the Westcon-Comstor Americas acquisition, and support the continued growth in the other businesses within the Technology Solutions segment.

Other Income (Expense), Net

	Fiscal Year	rs Ended				
	November	30,		Percent Cha	inge	
	2018	2017	2016	2018 to 201	<b>2</b> 017 to 2	016
	(in thousan	ids)				
Other income (expense), net	\$(8,984)	\$1,123	\$5,461	(900.0)%	79.4	%
Percentage of revenue	(0.04)%	0.01 %	0.04 %			

Amounts recorded as other income (expense), net include foreign currency transaction gains and losses, other than cash flow hedges, investment gains and losses, non-service component of pension costs, debt extinguishment gains and losses and other non-operating gains and losses, such as changes in the fair value of convertible debt conversion spread, and settlements received from class actions lawsuits.

Other income (expense), net decreased from net other income in fiscal year 2017 to net other (expense) in fiscal year 2018, primarily due to the adverse impact from changes in foreign currency exchange rates of \$16.6 million, mainly in our Latin American businesses and an increase in the non-service component of pensions costs due to the acquisition of Convergys. These losses and expenses were partially offset by gains of \$10.0 million related to changes in the fair value of the conversion spread of convertible debentures assumed in connection with the acquisition of Convergys and extinguishment gains on settlement of certain of those debentures. These losses were also partially offset by a gain of \$2.8 million recognized upon reclassification of a cost-method investment as a trading security.

The decrease in other income (expense), net in fiscal year 2017, compared to fiscal year 2016, was primarily due to a \$5.0 million benefit received from class-action legal settlements in our Technology Solutions segment.

**Provision for Income Taxes** 

	Fiscal Years	s Ended Nove	Percent Change				
	2018	2018 2017 2016 2018 to 20				<b>201</b> 7 to 2016	
	(in thousand	ds)					
Provision for income taxes	\$156,779	\$163,558	\$121,059	(4.1)%	35.1	%	
Percentage of income before income taxes	34.28 %	35.19 %	34.00 %	)			

Income taxes consist of our current and deferred tax expense resulting from our income earned in domestic and foreign jurisdictions.

The Tax Cuts and Jobs Act of 2017 (the "TCJA") provides for significant changes to the U.S. Internal Revenue Code of 1986, as amended, including lowering the U.S. federal corporate income tax rate from 35% to 21%, implementing a territorial tax system, imposing a one-time tax on foreign unremitted earnings and setting limitations on deductibility of certain costs (e.g., interest expense), among other things. Accordingly, we recorded a net adjustment of \$33.1 million related to the TCJA during fiscal year 2018. This adjustment included a \$59.8 million of transition tax expense

for mandatory repatriation, partially offset by a \$26.7 million of tax benefit from the remeasurement of our net deferred tax balance to the new U.S. tax rate enacted under the TCJA.

Excluding the impact of the adjustments related to the TCJA, our effective tax rate during fiscal year 2018 was 27.04%. The current year tax rate is lower compared to the prior year, primarily due to the impact of the lower tax rate under the TCJA. The decrease in tax rate was also due to the mix of taxable income in different geographic regions and the impact of the Convergys acquisition.

The differences in our effective tax rates between fiscal years 2017 and 2016 was primarily due to the mix of taxable income in different geographic regions and, to a lesser extent, the reversal of certain tax reserves as a result of the expiration of the statute of limitations in certain tax jurisdiction.

Further information on the treatment of undistributed foreign earnings and a reconciliation of the federal statutory income tax rate to our effective tax rate can be found in Note 16 of the Consolidated Financial Statements included in Part II, Item 8 of this Report.

# Liquidity and Capital Resources

# Cash Conversion Cycle

		Three Month November 30,	ns Ended November 30,	November 30,
		2018 (Amounts in	2017 thousands)	2016
Days sales outstanding				
Revenue (products and services)	(a)	\$5,622,201	\$5,311,877	\$3,886,902
Accounts receivable, including				
receivable from				
related parties	(b)	3,855,496	2,846,448	1,756,596
1	(c) = (b)/((a))the number of days during	, ,	, ,	, ,
Days sales outstanding	the period)	62	49	41
Days inventory outstanding				
Cost of revenue (products and				
services)	(d)	\$4,970,717	\$4,849,909	\$3,508,116
Inventories	(e)	2,518,319	2,162,626	1,741,734
Days inventory outstanding	(f) = $(e)/((d)/the$ number of days during the period)	46	41	45
Days payable outstanding				
Cost of revenue (products and				
services)	(g)	\$4,970,717	\$4,849,909	\$3,508,116
Accounts payable, including payable				
to				
related parties	(h)	3,048,102	2,643,608	1,713,834
Days payable outstanding	(i) = (h)/((g)/the number of days during the period)	56	50	44
Cash conversion cycle	(j) = (c)+(f)-(i)	52	40	42

### Cash Flows

Our Technology Solutions business is working capital intensive. Our working capital needs are primarily to finance accounts receivable and inventory. We rely heavily on term loans, accounts receivable arrangements, our securitization programs and our revolver programs for our working capital needs. We have financed our growth and cash needs to date primarily through cash generated from operations and financing activities. As a general rule, when

sales volumes are increasing, our net investment in working capital dollars typically increases, which generally results in decreased cash flow generated from operating activities. Conversely, when sales volume decreases, our net investment in working capital dollars typically decreases, which generally results in increases in cash flows generated from operating activities. We calculate cash conversion cycle as days of the last fiscal quarter's sales outstanding in accounts receivable plus days of supply on hand in inventory, less days of the last fiscal quarter's direct cost outstanding in accounts payable. Our cash conversion cycle was 52 days, 40 days and 42 days at the end of fiscal years 2018, 2017 and 2016, respectively. The increase in fiscal year 2018, compared to the prior two years, was primarily a result of higher days sales outstanding due the Convergys acquisition which was included from the date of acquisition. In addition, higher inventory due to growth and the impact of more revenue recorded on a net basis in our Technology Solutions segment also increased our cash conversion cycle.

To increase our market share and better serve our customers, we may further expand our operations through investments or acquisitions. We expect that such expansion would require an initial investment in working capital, personnel, facilities and operations. These investments or acquisitions would likely be funded primarily by our existing cash and cash equivalents, additional borrowings, or the issuance of securities.

Net cash provided by operating activities was \$100.7 million in fiscal year 2018, primarily generated from our net income of \$300.6 million, adjustments for non-cash items of \$204.9 million, an increase in accounts payable of \$382.0 million and the net change in other assets and liabilities of \$94.1 million, partially offset by an increase in accounts receivable of \$513.0 million, and an increase in inventories of \$367.9 million. The increase in accounts payable and inventories was primarily due to

growth in our distribution business especially in the United States. The increase in accounts receivable was due to the growth in our Technology Solutions business. The adjustments for non-cash items primarily consist of \$225.3 million of depreciation and amortization expense, stock based compensation of \$22.7 million. These non-cash expenses were partially offset by a deferred tax benefit of \$46.9 million, including \$26.7 million related to the remeasurement of deferred tax assets and liabilities to the new U.S. tax rate due to the enactment of the TCJA, and gains of \$10.0 million related to changes in the fair value of the conversion spread of convertible debentures assumed in connection with the acquisition of Convergys and extinguishment gains on settlement of certain of those debentures.

Net cash provided by operating activities was \$176.8 million in fiscal year 2017, primarily generated from our net income of \$301.2 million, adjustments for non-cash items of \$156.1 million, and an increase in accounts payable of \$342.0 million, partially offset by an increase in accounts receivable of \$478.3 million, and an increase in inventories of \$243.3 million. The increase in both accounts payable and inventories was primarily due to higher purchases as a result of strong demand for our system design and integration solutions and distribution products. The increase in accounts receivable was primarily due to the impact of growth in our Technology Solutions business and the Westcon-Comstor Americas acquisition with the longer collection cycle in the Latin American countries. The adjustments for non-cash items primarily consist of \$159.9 million of depreciation and amortization expense.

Net cash provided by operating activities was \$324.7 million in fiscal year 2016, primarily generated from our net income of \$235.0 million, adjustments for non-cash items of \$119.4 million, an increase in accounts payable of \$265.6 million and a decrease of accounts receivable of \$95.0 million, partially offset by an increase in inventory of \$410.2 million. The increases in both accounts payable and inventory were primarily due to higher purchases as a result of strong demand for our system design and integration solutions. The decrease in accounts receivable was primarily due to an improved collection cycle. The adjustments for non-cash items primarily consist of \$121.3 million of depreciation and amortization expense.

Net cash used in investing activities in fiscal year 2018 was \$1.2 billion, primarily due to payments of \$1.1 billion, net of cash acquired, for the acquisition of the Convergys and \$125.3 million invested in capital expenditures primarily to support growth in our Concentrix segment and our design and integration solutions business in the Technology Solutions segment. These outflows were partially offset by the sale of approximately \$12.9 million of trading securities related to a non-qualified, unfunded executive deferred compensation plan acquired as part of the Convergys acquisition and terminated subsequently.

Net cash used in investing activities in fiscal year 2017 was \$654.3 million, primarily due to payments of \$526.7 million for the acquisition of the Westcon-Comstor Americas and Tigerspike businesses, \$97.5 million invested in capital expenditures primarily to support growth in our Concentrix segment and \$30.0 million paid to acquire a 10% interest in each of Datatec's Westcon-Comstor EMEA and APAC distribution businesses.

Net cash used in investing activities in fiscal year 2016 was \$531.9 million primarily due to payments of \$415.4 million for the acquisition of Minacs and \$123.2 million invested in capital expenditures primarily to support growth in our Concentrix segment.

Net cash provided by financing activities in fiscal year 2018 was \$1.0 billion, consisting primarily of proceeds of \$1.1 billion from borrowings, net of repayments and debt discount and issuance costs. The net borrowings increase was to fund the acquisition of Convergys and to support growth in our Technology Solutions segment. The cash inflow was partially offset by \$66.0 million of repurchases of our common stock and dividend payments of \$59.7 million. During the year, we obtained a term loan facility of \$1.8 billion to fund the Convergys acquisition, the related refinancing or settlement of Convergys' debt and payment of related fees and expenses. By November 30, 2018, we had drawn \$1.6

billion of this term loan, of which approximately \$1.2 billion was utilized to pay for the acquisition and approximately \$313.8 million was utilized for settlement of Convergys' assumed debt.

Net cash provided by financing activities in fiscal year 2017 was \$638.7 million, consisting primarily of proceeds of \$679.4 million from borrowings, net of repayments and debt discount and issuance costs to fund the acquisition of Westcon-Comstor Americas and Tigerspike and to support growth in our Technology Solutions segment. This cash inflow was partially offset by dividend payments of \$41.8 million. During the fiscal year 2017, we amended our U.S. credit facility to increase the term loan to \$1.2 billion and the commitment under our U.S. revolving credit facility to \$600.0 million.

Net cash provided by financing activities in fiscal year 2016 was \$180.2 million, consisting primarily of proceeds of \$217.8 million from borrowings, net of repayments, to fund the acquisition of Minacs and to support growth in both our segments. The cash inflow was partially offset by dividend payments of \$33.7 million.

We believe our current cash balances and credit availability are sufficient to support our operating activities for at least the next twelve months.

### Capital Resources

Our cash and cash equivalents totaled \$454.7 million and \$550.7 million as of November 30, 2018 and 2017, respectively. Of our total cash and cash equivalents, the cash held by our foreign subsidiaries was \$301.1 million and \$267.2 million as of November 30, 2018 and 2017, respectively. Our cash and cash equivalents held by our foreign subsidiaries are no longer subject to U.S. tax on repatriation into the U.S. Repatriation of some foreign balances is restricted by local laws. Historically, we have fully utilized and reinvested all foreign cash to fund our foreign operations and expansion. If in the future our intentions change and we repatriate the cash back to the United States, we will report in our consolidated financial statements the impact of the state and withholding taxes depending upon the planned timing and manner of such repatriation. Presently, we believe we have sufficient resources, cash flow and liquidity within the United States to fund current and expected future working capital, investment and other general corporate funding requirements.

We believe that our available cash and cash equivalents balances, the cash flows expected to be generated from operations and our existing sources of liquidity will be sufficient to satisfy our current and planned working capital and investment needs for the next twelve months in all geographies, including for operations of the acquired Convergys business. We also believe that our longer-term working capital, planned capital expenditures, anticipated stock repurchases, dividend payments and other general corporate funding requirements will be satisfied through cash flows from operations and, to the extent necessary, from our borrowing facilities and future financial market activities.

Historically, we have renewed our accounts receivable securitization program and our U.S. credit facility agreement described below on, or prior to, their respective expiration dates. We have no reason to believe that these and other arrangements will not be renewed as we continue to be in good credit standing with the participating financial institutions. We have had similar borrowing arrangements with various financial institutions throughout our years as a public company.

### **On-Balance Sheet Arrangements**

In the United States, we have an accounts receivable securitization program to provide additional capital for our operations (the "U.S. AR Arrangement"). Prior to the amendment described in this paragraph, under the terms of the U.S. AR Arrangement, our subsidiary that is the borrower under this facility could borrow up to a maximum of \$600.0 million based upon eligible trade accounts receivable denominated in United States Dollars. In addition, the U.S. AR Arrangement included an accordion feature to allow requests for an increase in the lenders' commitment by an additional \$120.0 million. In May 2018, the U.S. AR Arrangement was amended to increase the maximum borrowing amount to \$850.0 million and the accordion feature was increased to \$150.0 million. The amendment also extended the expiration date of the U.S. AR Arrangement from November 2019 to May 2020. The effective borrowing cost under the U.S. AR Arrangement is a blended rate based upon the composition of the lenders that includes prevailing dealer commercial paper rates and a rate based upon LIBOR, provided that LIBOR shall not be less than zero. In addition, a program fee of 0.75% per annum based on the used portion of the commitment, and a facility fee of 0.35% per annum is payable on the adjusted commitment of the lenders. As of November 30, 2018 and 2017, \$615.0 million and \$288.4 million, respectively, was outstanding under the U.S. AR Arrangement.

Under the terms of the U.S. AR Arrangement, we and two of our United States subsidiaries sell, on a revolving basis, our receivables (other than certain specifically excluded receivables) to a wholly-owned, bankruptcy-remote subsidiary. The borrowings are funded by pledging all of the rights, title and interest in and to the receivables acquired by our bankruptcy-remote subsidiary as security. Any amounts received under the U.S. AR Arrangement are recorded as debt on our Consolidated Balance Sheets.

In Canada, we have an accounts receivable securitization program to provide additional capital for operations. Prior to the amendment described in this paragraph, under the terms of this program with a bank, SYNNEX Canada Limited ("SYNNEX Canada") could borrow up to CAD65.0 million, or \$48.9 million, in exchange for the transfer of eligible trade accounts receivable, on an ongoing revolving basis through May 10, 2020. The program included an accordion feature to allow a request to increase the bank's commitment by an additional CAD25.0 million, or \$18.8 million. In May 2018, the agreement was amended to increase the bank's purchase commitment to CAD 100.0 million, or \$75.3 million. The accordion feature was amended to allow requests to increase the bank's commitment by up to an additional CAD 50.0 million, or \$37.6 million. Any amounts received under this arrangement are recorded as debt on our Consolidated Balance Sheets and are secured by pledging all of the rights, title and interest in the receivables transferred to the bank. The effective borrowing cost is based on the weighted average of the Canadian Dollar Offered Rate plus a margin of 2.00% per annum and the prevailing lender commercial paper rates. In addition, SYNNEX Canada is obligated to pay a program fee of 0.75% per annum based on the used portion of the commitment. SYNNEX Canada pays a fee of 0.40% per annum for any unused portion of the commitment up to CAD60.0 million, or \$45.2 million, and when the unused portion exceeds CAD 60.0 million, or \$45.2 million, a fee of 0.40% on the first CAD 25.0 million, or \$18.8 million, of the unused portion and a fee of 0.55% per annum of the remaining unused commitment. As of November 30, 2018, there was no outstanding balance under this arrangement. As of November 30, 2017, \$19.4 million was outstanding under this arrangement.

In November 2018, our Japanese Technology Solutions subsidiary, SYNNEX Infotec, entered into a credit agreement with a group of banks for a maximum commitment of \(\frac{\text{\tex

In connection with the acquisition of Westcon-Comstor Americas on September 1, 2017, we assumed credit facilities of some of the Central and South American subsidiaries we acquired (the "Westcon-Comstor LATAM facilities"). The Westcon-Comstor LATAM facilities maintained with financial institutions in the respective countries are denominated in local currency of such countries or United States Dollars and aggregate to \$69.5 million in revolving commitments, after termination of certain facilities by us during fiscal year 2018. A \$40 million revolving commitment facility matures in February 2020. The remaining Westcon-Comstor LATAM facilities aggregating \$29.5 million in revolving commitments mature in one year or less. We guarantee the obligations under these credit facilities. The terms of borrowing under these lines of credit vary from country to country, depending on local market conditions, and the interest rates range from 4.90% to 12.74%. As of November 30, 2018, there was no outstanding balance under the Westcon-Comstor LATAM facilities. As of November 30, 2017, the aggregate balance outstanding under the Westcon-Comstor LATAM facilities was \$78.4 million.

Our Indian subsidiaries have credit facilities with a financial institution to borrow up to an aggregate amount of \$22.0 million. The interest rate under the credit facilities is the higher of the bank's minimum lending rate or LIBOR plus a margin of 0.9% per annum. The credit facilities can be terminated at any time by our Indian subsidiaries or the financial institution. We guarantee the obligations under these credit facilities. As of November 30, 2018, there was no borrowing outstanding under these facilities. As of November 30, 2017, borrowings outstanding under these credit facilities were \$12.0 million.

In the United States, we have a senior secured credit agreement with a group of financial institutions (as amended, the "U.S. Credit Agreement"). The U.S. Credit Agreement includes a \$600.0 million commitment for a revolving credit facility and a term loan in the original principal amount of \$1.2 billion. We can request incremental commitments to increase the principal amount of the revolving line of credit or term loan by \$500.0 million, plus an additional amount which is dependent upon the Company's pro forma first lien leverage ratio, as calculated under the U.S. Credit Agreement. The U.S. Credit Agreement matures in September 2022. The outstanding principal amount of the term loan is repayable in quarterly installments of \$15.0 million, with the unpaid balance due in full on the September 2022 maturity date. Interest on borrowings under the U.S. Credit Agreement can be based on LIBOR or a base rate at our option, plus a margin. The margin for LIBOR loans ranges from 1.25% to 2.00% and the margin for base rate loans ranges from 0.25% to 1.00%, provided that LIBOR shall not be less than zero. The base rate is a variable rate which is the highest of (a) the Federal Funds Rate, plus a margin of 0.5%, (b) the rate of interest announced, from time to time, by the agent, Bank of America, N.A., as its "prime rate," and (c) the Eurodollar Rate, plus 1.0%. The unused revolving credit facility commitment fee ranges from 0.175% to 0.30% per annum. The margins above the applicable interest rates and the revolving commitment fee for revolving loans are based on our consolidated leverage ratio, as calculated under the U.S. Credit Agreement. Our obligations under the U.S. Credit Agreement are secured by substantially all of the parent company's and its United States domestic subsidiaries' assets on a pari passu basis with the interests of the

lenders under the U.S. Term Loan Credit Agreement (defined below) pursuant to an intercreditor agreement and are guaranteed by certain of our United States domestic subsidiaries. There were no borrowings outstanding under the revolving credit facility as of either November 30, 2018 or 2017.

In order to fund the Convergys acquisition, the related refinancing or settlement of Convergys' debt and payment of related fees and expenses, we entered into a secured term loan credit agreement on August 9, 2018 (the "U.S. Term Loan Credit Agreement") with a group of financial institutions, which provided for the extension of one or more term loans in an aggregate principal amount not to exceed \$1.8 billion. The U.S. Term Loan Credit Agreement matures in October 2023. In connection with the closing of the Convergys acquisition on October 5, 2018, an initial term loan in the amount of \$1.5 billion was drawn. Subject to customary conditions, we were permitted to borrow up to five additional term loans until January 3, 2019 in an amount not to exceed \$350.0 million. The proceeds of any loan made after the initial funding date were required to be used initially to repurchase or settle Convergys' outstanding convertible debentures tendered in connection with the acquisition-related mergers until all such convertible debentures had been repurchased or settled, with the remaining balance available for working capital and other corporate purposes, On November 30, 2018, we borrowed additional \$100.0 million to settle part of Convergys' outstanding convertible debentures. Subsequent to November 30, 2018, we drew down the remaining amount of \$250.0 million available under this facility. The outstanding principal amount of the term loan is payable in quarterly installments in an amount equal to 1.25% commencing on the last day of the second full fiscal quarter after the initial funding date, with the unpaid balance due in full on the maturity date. Interest on borrowings under the U.S. Term Loan Credit

Agreement can be based on LIBOR or a base rate at our option, plus a margin. The margin for LIBOR loans ranges from 1.25% to 1.75% and the margin for base rate loan ranges from 0.25% to 0.75%, provided that LIBOR shall not be less than zero. The base rate is a variable rate which is the highest of (a) 0.5% plus the greater of (x) the Federal Funds Rate in effect on such day and (y) the overnight bank funding rate in effect on such day, (b) the Eurodollar Rate plus 1.0% per annum, and (c) the rate of interest last quoted by The Wall Street Journal as the "Prime Rate" in the U.S. During the period in which the terms loans were available to be drawn, we paid term loan commitment fees which could have fluctuated based on a range from 0.15% to 0.25% per annum. The margins above our applicable interest rates are, and the term loan commitment fee was, based on our consolidated leverage ratio as calculated under the U.S. Term Loan Credit Agreement. Our obligations under the U.S. Term Loan Credit Agreement are secured by substantially all of the parent company and certain of our domestic subsidiaries' assets on a pari passu basis with the interests of the lenders under the existing U.S. Credit Agreement pursuant to an intercreditor agreement, and are guaranteed by certain of our domestic subsidiaries.

On June 28, 2018, we had entered into a debt commitment letter (the "Debt Commitment Letter"), with certain financial institutions, to provide a 364-day senior secured term loan facility in an aggregate principal amount of up to \$3.57 billion to fund the Convergys acquisition, refinance the U.S. Credit Agreement should the lenders thereunder not have permitted the incurrence of debt in connection with the acquisition, and to pay the costs and expenses related to the acquisition. The Debt Commitment Letter was terminated in August 2018 upon entering into the U.S. Term Loan Credit Agreement and obtaining an amendment from the lenders under the U.S. Credit Agreement to permit the U.S. Term Loan Credit Agreement.

SYNNEX Canada has an uncommitted revolving line of credit with a bank under which it can borrow up to CAD50.0 million, or \$37.6 million. Borrowings under the facility are secured by eligible inventory and bear interest at a base rate plus a margin ranging from 0.50% to 2.25% depending on the base rate used. The base rate could be a Banker's Acceptance Rate, a Canadian Prime Rate, LIBOR or U.S. Base Rate. As of November 30, 2018 and 2017, there were no borrowings outstanding under this credit facility.

We also maintain other local currency denominated lines of credit and accounts receivable factoring arrangements with financial institutions at certain locations outside the United States aggregating commitments of \$30.2 million. Interest rates and other terms of borrowing under these lines of credit vary from country to country, depending on local market conditions. Borrowings under these facilities are guaranteed by us or secured by eligible accounts receivable. As of November 30, 2018 and 2017, borrowings outstanding under these facilities were \$5.0 million and \$15.2 million, respectively.

The maximum commitment amounts for local currency credit facilities have been translated into United States Dollars at November 30, 2018 exchange rates.

### **Off-Balance Sheet Arrangements**

We have financing programs in the United States and Japan under which trade accounts receivable of certain customers may be sold to financial institutions. Available capacity under these programs is dependent upon the level of our trade accounts receivable eligible to be sold into these programs and the financial institutions' willingness to purchase such receivables. At November 30, 2018 and 2017, we had a total of \$36.5 million and \$52.1 million, respectively, of trade accounts receivable sold to and held by the financial institutions under these programs.

### Covenant Compliance

Our credit facilities have a number of covenants and restrictions that, among other things, require us to maintain specified financial ratios and satisfy certain financial condition tests. They also limit our ability to incur additional debt, make intercompany loans, pay dividends and make other types of distributions, make certain acquisitions, repurchase our stock, create liens, cancel debt owed to us, enter into agreements with affiliates, modify the nature of our business, enter into sale-leaseback transactions, make certain investments, enter into new real estate leases, transfer and sell assets, cancel or terminate any material contracts and merge or consolidate. As of November 30, 2018, we were in compliance with all material covenants for the above arrangements.

## **Contractual Obligations**

Our contractual obligations consist of future payments due under our loans, repatriation tax under the TCJA which are already recorded on our Consolidated Balance Sheet. In addition, our contractual obligations include interest on our debt and payments for our operating lease arrangements and guarantees. The following table summarizes our contractual obligations at November 30, 2018:

	Payments Due by Period						
	•	Less than	1 - 3	3 - 5	> 5		
	Total	1 V	Vasus	Vasus	Vasus		
	Total (in thousand	1 Year	Years	Years	Years		
Contractual Obligations:							
Principal debt payments	\$3,467,318	\$833,217	\$337,149	\$2,296,952	<b>\$</b> —		
Interest on debt	489,890	134,018	212,738	143,134	_		
Repatriation tax under the TCJA	69,026	5,522	11,044	11,044	41,415		
Non-cancellable operating leases	744,722	203,377	295,395	155,439	90,511		
Total	\$4,770,956	\$1,176,134	\$861,848	\$2,611,401	\$121,573		

Principal debt payments assumes the repayment of our revolving lines of credit within a year. Interest on debt, in the table above, includes estimated interest on our term loans and revolving credit facilities at rates of interest applicable at the end of our fiscal year. As described earlier, in the section related to "On-Balance Sheet Arrangements," subsequent to November 30, 2018, the Company drew the remaining \$250.0 million available under its U.S. Term Loan Credit Agreement.

As of November 30, 2018, we have established a reserve of \$54.0 million for unrecognized tax benefits. As we are unable to reasonably predict the timing of settlement of these guarantees and the reserve for unrecognized tax benefits, the table above excludes such liabilities.

### Guarantees

We are contingently liable under agreements, without expiration dates, to repurchase repossessed inventory acquired by flooring companies as a result of default on floor plan financing arrangements by our customers. There have been no repurchases through November 30, 2018 under these agreements and we are not aware of any pending customer defaults or repossession obligations. As we do not have access to information regarding the amount of inventory purchased from us still on hand with the customer at any point in time, our repurchase obligations relating to inventory cannot be reasonably estimated. As of November 30, 2018 and 2017, accounts receivable subject to flooring arrangements were \$84.7 million and \$65.7 million, respectively. For more information on our third-party revolving short-term financing arrangements, see Note 10 -- Accounts Receivable Arrangements to the Consolidated Financial Statements included in Part II, Item 8 of this Report.

### **Related Party Transactions**

We have a business relationship with MiTAC Holdings, a publicly-traded company in Taiwan, which began in 1992 when MiTAC Holdings became our primary investor through its affiliates. As of November 30, 2018 and 2017, MiTAC Holdings and its affiliates beneficially owned approximately 18% and 24%, respectively, of our outstanding common stock. Mr. Matthew Miau, the Chairman Emeritus of the Board of Directors and a director, is the Chairman of MiTAC Holdings' and a director or officer of MiTAC Holdings' affiliates.

The shares owned by MiTAC Holdings are held by the following entities:

	As of
	November 30, 2018
	(shares in thousands)
MiTAC Holdings(1)	5,240
Synnex Technology International Corp.(2)	3,860
Total	9,100

- (1) Shares are held via Silver Star Developments Ltd., a wholly-owned subsidiary of MiTAC Holdings. Excludes 364 thousand shares directly held by Mr. Miau and 217 thousand shares indirectly held by Mr. Miau through a charitable remainder trust.
- (2) Synnex Technology International Corp. ("Synnex Technology International") is a separate entity from the Company and is a publicly-traded corporation in Taiwan. Shares are held via Peer Development Ltd., a wholly-owned subsidiary of Synnex Technology International. MiTAC Holdings owns a noncontrolling interest of 8.7% in MiTAC Incorporated, a privately-held Taiwanese company, which in turn holds a noncontrolling interest of 14.4% in Synnex Technology International. Neither MiTAC Holdings nor Mr. Miau is affiliated with any person(s), entity, or entities that hold a majority interest in MiTAC Incorporated.

MiTAC Holdings generally has significant influence over us regarding matters submitted to stockholders for consideration, including any merger or acquisition of ours. Among other things, this could have the effect of delaying, deterring or preventing a change of control over us.

We purchased inventories from MiTAC Holdings and its affiliates totaling \$217.4 million, \$232.4 million and \$170.1 million during fiscal years 2018, 2017 and 2016, respectively. Our sales to MiTAC Holdings and its affiliates during fiscal years 2018, 2017 and 2016 totaled \$2.4 million, \$1.2 million and \$1.8 million, respectively. In addition, we received reimbursements of rent and overhead costs for facilities used by MiTAC Holdings and its affiliates amounting to \$0.1 million, \$0.1 million and \$0.2 million during fiscal years ended November 30, 2018, 2017 and 2016, respectively.

Our business relationship with MiTAC Holdings and its affiliates has been informal and is not governed by long-term commitments or arrangements with respect to pricing terms, revenue or capacity commitments. We negotiate pricing and other material terms on a case-by-case basis with MiTAC Holdings. We have adopted a policy requiring that material transactions with MiTAC Holdings or its related parties be approved by our Audit Committee, which is composed solely of independent directors. In addition, Mr. Miau's compensation is approved by the Nominating and Corporate Governance Committee, which is also composed solely of independent directors.

Synnex Technology International is a publicly-traded corporation in Taiwan that currently provides distribution and fulfillment services to various markets in Asia and Australia, and is also our potential competitor. MiTAC Holdings and its affiliates are not restricted from competing with us.

Recently Issued Accounting Pronouncements

For a summary of recent accounting pronouncements and the anticipated effects on our consolidated financial statements see <u>Note 2</u> -- Summary of Significant Accounting Policies to the Consolidated Financial Statements, which can be found under Item 8 of this Report.

Item 7A. Quantitative and Qualitative Disclosures about Market Risk

Foreign Currency Risk

We are exposed to foreign currency risk in the ordinary course of business. We manage cash flow exposures for our major countries and the foreign currency impact of assets and liabilities denominated in nonfunctional currencies using a combination of forward contracts. Principal currencies hedged are the Philippine Peso, the Euro, Indian Rupee, British Pound, Canadian Dollar, Brazilian Real, Chinese Yuan, Colombian Peso and Australian Dollars. We do not hold or issue derivative financial instruments for trading purposes.

The following table presents the hypothetical changes in fair values of our outstanding foreign currency derivative instruments as of November 30, 2018 and 2017, arising from an instantaneous strengthening or weakening of the U.S. dollar by 5%, 10% and 15% (in thousands).

Loss on Derivative Instruments Given aGain (Loss)

Gain on

Derivative Instruments Given a

Assuming No

		Weakening of U.S. dollar by X Percent			Change in	Strengthening of U.S. dollar by X Percent			
		-			Exchange Rate	<b>;</b>			
		15%	10%	5%		5%	10%	15%	
I	Forward contracts at								
	November 30, 2018	\$ 125,499	\$ 85,152	\$ 44,821	\$ 35,295	\$ (35,805)	\$ (76,102)	\$ (116,390 )	
I	Forward contracts at								
	November 30, 2017	\$ (15,253 )	\$ (9,773 )	\$ (4,722 )	\$ 469	\$ 3,558	\$ 7,661	\$ 11,529	

We apply hedge accounting to our long-term forward contracts which would reduce the variability of cash flows denominated in foreign currencies. We serve many of our clients using service delivery centers in other geographies. As a result, the contracts with these clients are typically priced in one currency, while a substantial portion of the costs incurred to deliver services under these contracts are denominated in the local currency of the country where services are provided, which represents a foreign exchange exposure. The change in the value of these forward contracts would be expected to offset a corresponding foreign currency change in forecasted hedged revenues or cost when recognized.

All other foreign exchange contracts have typical maturities of six months or less and are executed to protect us against foreign currency exposure pertaining to receivables, payables and intercompany transactions that are denominated in currencies different from the functional currencies of the respective entities. These contracts are marked-to-market and any material gains and losses on our hedge contracts resulting from a hypothetical, instantaneous change in the strength of the U.S. dollar would be significantly offset by mark-to-market gains and losses on the corresponding assets and liabilities being hedged.

#### Interest Rate Risk

Our exposure to changes in interest rates relates primarily to our outstanding debt obligations which have floated relative to major interest rate benchmarks in the United States, Canada and Japan. We are most sensitive to fluctuations in U.S. interest rates, changes in which affects the costs associated with hedging and interest paid on our debt.

To manage interest rate risk on the U.S. dollar-denominated floating-rate debt, we have entered into interest rate swaps with aggregate notional amounts of \$2.0 billion and \$600 million as of November 30, 2018 and 2017, respectively, which effectively converted a portion of the floating rate debt to a fixed interest rate. Substantially, all of our interest rate swaps are accounted as cash flow hedges. A 15% variation in our interest rates would not have a material impact on the fair value of our swaps.

The following tables present hypothetical interest expense related to our outstanding borrowings with variable interest rates (after considering the impact of the above mentioned swaps) for the years ended November 30, 2018 and 2017, arising from hypothetical parallel shifts in the respective countries' yield curves, of plus or minus 5%, 10% and 15% (in thousands).

Actual	Interest

				Expense Assuming					
	Interest Exp	pense Given	an Interest	No	Change in	Interest E Interest	xpense Gi	ven an	
	Rate Decre	ase by X Pe	rcent	Int	terest Rate	Rate Incr	ease by X	Percent	
	15%	10%	5%			5%	10%	15%	
SYNNEX US	\$ 69,448	\$68,105	\$66,762	\$	70,791	\$72,133	\$73,476	\$74,819	
SYNNEX Canada	964	975	986		996	1,008	1,019	1,030	
SYNNEX Infotec	809	811	813		815	817	819	821	
Total for the year ended									
·									
November 30, 2018	\$71,221	\$ 69,891	\$ 68,561	\$	72,602	\$73,958	\$75,314	\$76,670	

## **Actual Interest**

## **Expense Assuming**

	Interest E	xpense Give	en an Intere	Interest Expense Given an Interest			
	Rate Decr	ease by X P	ercent	Interest Rate	Rate Incre	ase by X Pe	ercent
	15%	10%	5%		5%	10%	15%
SYNNEX US	\$ 25,421	\$26,196	\$26,971	\$ 27,746	\$ 28,521	\$ 29,295	\$30,070
SYNNEX Canada	351	372	392	413	434	454	475
SYNNEX Infotec	881	886	890	833	900	904	909

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Westcon-Comstor North							
America	3,117	3,300	3,483	3,666	3,850	4,033	4,216
Westcon-Comstor Latin							
America	6,085	6,443	6,801	7,159	7,517	7,874	8,232
Indian subsidiaries	217	230	243	256	269	281	294
Total for the year ended							
November 30, 2017	\$36,072	\$ 37,427	\$38,780	\$ 40,073	\$41,491	\$42,841	\$44,196

## **Equity Price Risk**

The equity price risk associated with our marketable equity securities as of November 30, 2018 and 2017 is not material in relation to our consolidated financial position, results of operations or cash flow. Marketable equity securities include shares of common stock. The investments are classified as either trading or available-for-sale securities and, recorded at fair market value based on quoted market prices. Unrealized gains and losses on trading and available-for-sale securities are included in earnings and other comprehensive income, respectively. Realized gains and losses, which are calculated based on the specific identification method, are recorded in operations as incurred.

# Item 8.Financial Statements and Supplementary Data

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Financial statement schedules not listed above are either omitted because they are not applicable or the required information is shown in the Consolidated Financial Statements or in the Notes thereto.

## Management's Report on Internal Control over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rules 13a-15(f). Our internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. Our internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of our assets; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of ours are being made only in accordance with authorizations of management and directors; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of our assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In accordance with guidance issued by the Securities and Exchange Commission, companies are permitted to exclude acquisitions from their final assessment of internal control over financial reporting for the first fiscal year in which the acquisition occurred. Our management's evaluation of internal control over financial reporting excluded the internal control activities of Convergys Corporation ("Convergys"), which we acquired on October 5, 2018 as discussed in Note 3 -- Acquisitions, to the Consolidated Financial Statements. During the year ended November 30, 2018, Convergys contributed \$439.4 million to the Company's consolidated revenue. As of November 30, 2018, our total assets included \$3.2 billion which were specifically attributable to Convergys, of which \$2.3 billion represents goodwill and intangibles included within the scope of the assessment. We have included the financial results of Convergys in the consolidated financial statements from the date of acquisition.

Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of our internal control over financial reporting based on the framework in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework). Based on this assessment, our management concludes that, as of November 30, 2018, our internal control over financial reporting was effective at the reasonable assurance level based on those criteria.

The effectiveness of our internal control over financial reporting as of November 30, 2018 has been audited by KPMG LLP, an independent registered public accounting firm, as stated in their report which appears on page 50 of this Report.

Report of Independent Registered Public Accounting Firm

To the Stockholders and Board of Directors

**SYNNEX Corporation:** 

Opinion on the Consolidated Financial Statements

We have audited the accompanying consolidated balance sheets of SYNNEX Corporation and its subsidiaries (the Company) as of November 30, 2018 and 2017, the related consolidated statements of operations, comprehensive income, stockholders' equity, and cash flows for each of the years in the three year period ended November 30, 2018 and the related notes and the financial statement Schedule II: Valuation and Qualifying Accounts (collectively, the consolidated financial statements). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company as of November 30, 2018 and 2017, and the results of its operations and its cash flows for each of the years in the three year period ended November 30, 2018, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), SYNNEX Corporation's internal control over financial reporting as of November 30, 2018, based on criteria established in Internal Control - Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission, and our report dated January 28, 2019 expressed an unqualified opinion on the effectiveness of the Company's internal control over financial reporting.

### **Basis for Opinion**

These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that our audits provide a reasonable basis for our opinion.

/s/ KPMG LLP

We have served as the Company's auditor since 2012.

Santa Clara, California

January 28, 2019

Report of Independent Registered Public Accounting Firm

To the Stockholders and Board of Directors

**SYNNEX Corporation:** 

Opinion on Internal Control Over Financial Reporting

We have audited the internal control over financial reporting SYNNEX Corporation (the Company) as of November 30, 2018, based on criteria established in Internal Control - Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission. In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of November 30, 2018, based on criteria established in Internal Control - Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the consolidated balance sheets of SYNNEX Corporation and its subsidiaries as of November 30, 2018 and 2017, and the related consolidated statements of operations, comprehensive income, stockholders' equity, and cash flows for each of the years in the three-year period ended November 30, 2018, and related notes and the financial statement Schedule II: Valuation and Qualifying Accounts (collectively, the consolidated financial statements), and our report dated January 28, 2019 expressed an unqualified opinion on those consolidated financial statements.

The Company acquired Convergys Corporation on October 5, 2018 and management excluded from its assessment of the effectiveness of the Company's internal control over financial reporting as of November 30, 2018, Convergys Corporation's internal control over financial reporting associated with total assets of \$3.2 billion (of which \$2.3 billion represents goodwill and intangibles included within the scope of the assessment), and total revenues of \$439.4 million included in the consolidated financial statements of the Company as of and for the year ended November 30, 2018. Our audit of internal control over financial reporting of the Company also excluded an evaluation of the internal control over financial reporting of Convergys Corporation.

### **Basis for Opinion**

The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

## Definition and Limitations of Internal Control Over Financial Reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ KPMG LLP

Santa Clara, California

January 28, 2019

# SYNNEX CORPORATION

# CONSOLIDATED BALANCE SHEETS

(currency and share amounts in thousands, except for par value)

	November 30,	November 30,
	2018	2017
ASSETS		
Current assets:		
Cash and cash equivalents	\$454,694	\$550,688
Restricted cash	7,126	5,837
Short-term investments	2,581	5,475
Accounts receivable, net	3,855,431	2,846,371
Receivable from related parties	65	77
Inventories	2,518,319	2,162,626
Other current assets	261,536	168,704
Total current assets	7,099,753	5,739,778
Property and equipment, net	571,326	346,589
Goodwill	2,203,316	872,641
Intangible assets, net	1,377,305	583,051
Deferred tax assets	76,508	31,687
Other assets	152,227	124,780
Total assets	\$11,480,434	\$7,698,526
LIABILITIES AND EQUITY		
Current liabilities:		
Borrowings, current	\$833,216	\$805,471
Accounts payable	3,025,197	2,626,720
Payable to related parties	22,905	16,888
Accrued compensation and benefits	358,352	204,665
Other accrued liabilities	613,449	354,104
Income taxes payable	41,322	33,359
Total current liabilities	4,894,441	4,041,207
Long-term borrowings	2,622,782	1,136,089
Other long-term liabilities	325,119	124,008
Deferred tax liabilities	206,024	113,527
Total liabilities	8,048,366	5,414,831
Commitments and contingencies (Note 17 Commitments and Contingencies)	-,,,-	-, ,,
Stockholders' equity:		
Preferred stock, \$0.001 par value, 5,000 shares authorized, no shares issued		
or outstanding	_	
Common stock, \$0.001 par value, 100,000 shares authorized, 52,861 and 41,092	53	41
-		

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shares issued as of November 30, 2018 and 2017, respectively		
Additional paid-in capital	1,512,201	467,948
Treasury stock, 2,167 and 1,419 shares as of November 30, 2018 and 2017,		
respectively	(149,533)	(77,133)
Accumulated other comprehensive income (loss)	(126,288)	(61,919)
Retained earnings	2,195,635	1,954,758
Total stockholders' equity	3,432,068	2,283,695
Total liabilities and equity	\$11,480,434	\$7,698,526

(Amounts may not add due to rounding)

The accompanying Notes are an integral part of these Consolidated Financial Statements.

# SYNNEX CORPORATION

# CONSOLIDATED STATEMENTS OF OPERATIONS

(currency and share amounts in thousands, except for per share amounts)

	Fiscal Years Ended November 30,				
	2018	2017	2016		
Revenue:					
Products	\$17,608,897	\$15,070,871	\$12,490,427		
Services	2,444,867	1,974,829	1,571,410		
Total revenue	20,053,764	17,045,700	14,061,837		
Cost of revenue:					
Products	(16,611,595)	(14,262,094)	(11,815,479)		
Services	(1,514,470	(1,232,666)	(963,393)		
Gross profit	1,927,699	1,550,940	1,282,965		
Selling, general and administrative expenses	(1,376,664)	(1,041,975)	(903,369)		
Operating income	551,036	508,965	379,596		
Interest expense and finance charges, net	(84,675	(45,357)	(28,993)		
Other (expense) income, net	(8,984	1,123	5,461		
Income before income taxes	457,377	464,731	356,064		
Provision for income taxes	(156,779	(163,558)	(121,059)		
Net income	300,598	301,173	235,005		
Net income attributable to noncontrolling interest	_	_	(59)		
Net income attributable to SYNNEX Corporation	\$300,598	\$301,173	\$234,946		
Earnings attributable to SYNNEX Corporation per common share:					
Basic	\$7.23	\$7.54	\$5.91		
Diluted	\$7.19	\$7.51	\$5.88		
Weighted-average common shares outstanding:					
Basic	41,215	39,556	39,321		
Diluted	41,451	39,758	39,530		

(Amounts may not add due to rounding)

The accompanying Notes are an integral part of these Consolidated Financial Statements.

# SYNNEX CORPORATION

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(currency in thousands)

	Fiscal Years Ended November 30,			
	2018	2017	2016	
Net income	\$300,598	\$301,173	\$235,005	
Other comprehensive income (loss):				
Unrealized gains (losses) on available-for-sale securities, net of taxes				
of \$0 for fiscal years ended November 30, 2018, 2017 and 2016.	(500)	1,406	(234)	
Change in unrealized losses of defined benefit plans, net of taxes of				
\$0 for fiscal years ended November 30, 2018 and 2017,				
respectively, and \$428 for fiscal year ended November 30, 2016	(2,989)	(2,202)	(1,447)	
Reclassification of net (gains) losses to net income, net of tax of \$0				
for fiscal years ended November 30, 2018 and 2017 and \$129 for				
fiscal year ended November 30, 2016	2,039	739	380	
Total change in unrealized gains (losses) of defined benefit plans,	,			
net of taxes	(950)	(1,463)	(1,067)	
Unrealized gains (losses) on cash flow hedges during the period, net				
of taxes of \$(6,532), \$(2,198) and \$540 for fiscal years ended				
November 30, 2018, 2017 and 2016, respectively	19,638	3,759	(1,800)	
Reclassification of net (gains) losses to net income, net of taxes of				
\$1,150, \$(677) and \$(555) for fiscal years ended November 30,				
2018, 2017 and 2016, respectively	(3,104)	1,085	881	
Total change in unrealized gains (losses) on cash flow hedges, net				
of taxes	16,534	4,844	(919)	
Foreign currency translation adjustments, net of taxes of \$274,				
\$(983) and \$(952) for fiscal years ended November 30, 2018, 2017				
and 2016, respectively	(79,453)	26,410	(35,634)	

Other comprehensive income (loss)	(64,369)	31,197	(37,854)
Comprehensive income:	236,229	332,370	197,151
Comprehensive income attributable to noncontrolling interest	_	_	(84)
Comprehensive income attributable to SYNNEX Corporation	\$236,229	\$332,370	\$197,067

(Amounts may not add due to rounding)

The accompanying Notes are an integral part of these Consolidated Financial Statements.

# SYNNEX CORPORATION

# CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

(currency and share amounts in thousands)

SYNNEX	Corporation	St	toc.	kho.	lde	ers
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		•				Accumula	ated				
	Common		Additional			other					
	stock	1	paid-in	Treasur	y Stock	comprehe income	nsivRetained	Noncontrolling			
	Shares	Amo	undapital	Shares	Amount	(loss)	earnings	interest	Total equ	ity	
Balances, November 30, 2015	40,350	\$ 40	\$411,687	1,161	\$(51,287	) \$(55,237	) \$1,494,178	\$ 516	\$1,799,89	97	
Share-based compensation	_	_	13,971	_	_	_	_	_	13,971		
Tax benefits from equity awards	_	_	8,134	_	_	_	_	_	8,134		
Issuance of common stock on exercise of options, for employee											
stock purchase plan and vesting of restricted stock, net of											
shares withheld for	466	1	7,549	91	(9,058	`			(1,508	`	
employee taxes Repurchases of	400	1	7,349	91	(9,038	) —	<u> </u>	_	(1,506	)	
common stock		_	_	87	(6,917	) —	_	_	(6,917	)	
Cash dividends declared	_	_		_	_		(33,724	) —	(33,724	)	
Changes in ownership of noncontrolling									·	·	
interests	_	_	(628	) —	_	_	<del>_</del>	(578)		)	
			_	_	_	(37,879	) —	25	(37,854	)	

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Other comprehensive income (loss)									
Net income	_	_	_			_	234,946	59	235,005
Balances, November 30,									
2016	40,816	41	440,713	1,339	(67,262)	(93,116 )	1,695,400	22	1,975,798
Share-based compensation			17,368						17,368
Tax benefits	<del></del>	_	17,300	<del></del>	<del>_</del>	<del>_</del>	<del>_</del>		17,500
from equity									
awards			5,546		_	_	_		5,546
Issuance of common stock on exercise of options, for employee									
stock purchase plan and vesting of restricted stock, net of									
withheld for employee taxes	276		4,236	80	(9,871)				(5,635)
Cash dividends	270	_	4,230	80	(9,6/1)	<del>_</del>	<del></del>	<del></del>	(3,033 )
declared						_	(41,815)		(41,815)
Changes in ownership of noncontrolling									
interests	_	_	85	_	_	_	_	(22)	63
Other									
comprehensive						21 107			21 107
income Net income			<del>_</del>	<u> </u>	<u> </u>	31,197	301,173	<u> </u>	31,197 301,173
Balances,							301,173		301,173
November 30,									
2017	41,092	41	467,948	1,419	(77,133)	(61,919 )	1,954,758	_	2,283,695
Share-based			22 (50						22 (72
compensation	250	_	22,678	<u> </u>	(6,413)	_	<del></del>	_	22,678
Issuance of common stock on exercise of options, for employee	258	_	4,924	68	(0,413 )	_	_	_	(1,489 )
stock purchase plan and vesting of restricted stock, net of									

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shares									
withheld for									
employee taxes									
Repurchases of									
common stock	_	_	<u>—</u>	680	(65,987)	_	<u>—</u>	_	(65,987)
Cash dividends									
declared	_	_	_	_		_	(59,720	) —	(59,720)
Common stock									
issued for the									
acquisition of									
Convergys, net									
of									
stock issuance									
costs	11,511	12	1,016,652	_	<del>_</del>	_	<del></del>	_	1,016,664
Other									
comprehensive									
income (loss)	_		_	_	_	(64,369	) —	_	(64,369)
Net income	—	_	_	_	_	—	300,598	—	300,598
Balances,									
November 30,									
2018	52,861	\$ 53	\$1,512,201	2,167	\$(149,533)	\$(126,288	) \$2,195,635	\$ —	\$3,432,068

(Amounts may not add due to rounding)

The accompanying Notes are an integral part of these Consolidated Financial Statements.

# SYNNEX CORPORATION

# CONSOLIDATED STATEMENTS OF CASH FLOWS

(currency in thousands)

	Fiscal Years Ended Novemb		•
	2018	2017	2016
Cash flows from operating activities:			
Net income	\$300,598	\$301,173	\$235,005
Adjustments to reconcile net income to net cash provided by operating			
activities:			
Depreciation and amortization	225,287	159,886	121,293
Share-based compensation	22,678	17,368	13,971
Provision for doubtful accounts	7,246	8,268	1,734
Excess tax benefit from share-based compensation	_	(5,546)	(8,308)
Deferred income taxes	(46,888)	(25,221)	(7,409)
Unrealized foreign exchange (gains) losses	8,867	(3,542)	(3,009)
Convertible debt conversion option fair value and extinguishment gains	(9,996)	<del>-</del>	_
Other	(2,310)	4,861	1,156
Changes in assets and liabilities, net of acquisition of businesses:			
Accounts receivable, including from related parties	(512,984)	(478,273)	95,044
Inventories	(367,899)	(243,332)	(410,162)
Accounts payable, including to related parties	381,970	341,962	265,609
Other assets and liabilities	94,138	99,160	19,780
Net cash provided by operating activities	100,706	176,764	324,704
Cash flows from investing activities:			
Purchases of investments	(66)	(12,942)	(92,264)
Proceeds from maturity of held-to-maturity investments	5,680	10,625	92,549
Proceeds from sale of trading investments	12,893	<del></del>	
Purchases of property and equipment	(125,305)	(97,546)	(123,233)
Acquisition of businesses, net of cash acquired and refunds	(1,069,946)	(526,658)	(414,801)
Purchase of cost-method investment		(30,000)	_
Other	(2,848)	2,264	5,869
Net cash used in investing activities	(1,179,592)	(654,257)	(531,880)
Cash flows from financing activities:	,	,	,
Proceeds from borrowings, net of debt discount and issuance costs			
(\$9,187, \$4,400, and \$0 in fiscal			
year ended November 30, 2018, 2017 and 2016, respectively)	10,060,449	9,061,771	3,503,516
Repayments of borrowings	(8,930,165)		
Dividends paid	(59,720)	(41,815)	
Excess tax benefit from share-based compensation		5,546	8,308
Increase (decrease) in book overdraft	(1,028)	1,166	(2,499 )
Repurchases of common stock	(65,987)	.,	(6,917)
	(52,757)		(0,727

Proceeds from issuance of common stock	4,924	4,236	7,550
Repurchases of common stock for tax withholdings on equity awards	(6,413	(9,871	) (9,058 )
Other	(914	) —	(1,337)
Net cash provided by financing activities	1,001,147	638,654	180,152
Effect of exchange rate changes on cash, cash equivalents and restricted			
cash	(16,969	8,414	(10,439)
Net increase (decrease) in cash, cash equivalents and restricted cash	(94,709	) 169,575	(37,463)
Cash, cash equivalents and restricted cash at beginning of year	556,742	387,167	424,630
Cash, cash equivalents and restricted cash at end of year	\$462,033	\$556,742	\$387,167
Supplemental disclosures of cash flow information:			
Interest paid on borrowings	\$88,645	\$36,783	\$21,941
Income taxes paid	\$144,705	\$136,805	\$101,953
Supplemental disclosure of non-cash investing activities:			
Fair value of common stock issued for acquisition of business	\$1,017,329	\$	<b>\$</b> —
Accrued costs for property and equipment purchases	\$4,186	\$2,239	\$2,534

(Amounts may not add due to rounding)

The accompanying Notes are an integral part of these Consolidated Financial Statements.

#### SYNNEX CORPORATION

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(currency and share amounts in thousands, except per share amounts)

### NOTE 1—ORGANIZATION AND BASIS OF PRESENTATION:

SYNNEX Corporation (together with its subsidiaries, herein referred to as "SYNNEX" or the "Company") is a business process services company headquartered in Fremont, California and has operations in the Americas, Asia-Pacific, Europe and Africa.

The Company has two reportable segments: Technology Solutions and Concentrix. The Technology Solutions segment distributes a broad range of information technology ("IT") systems and products and also provides systems design and integration solutions. The Concentrix segment offers a portfolio of technology-enabled strategic solutions and end-to-end global business outsourcing services focused on customer engagement, process optimization, technology innovation, front and back-office automation and business transformation to clients in ten industry verticals.

Certain columns and rows may not add due to the use of rounded numbers.

### NOTE 2—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

#### Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles ("GAAP") in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expense during the reporting period. The Company evaluates these estimates on a regular basis and bases them on historical experience and on various assumptions that the Company believes are reasonable. Actual results could differ from the estimates.

### Principles of consolidation

The Consolidated Financial Statements include the accounts of the Company, its wholly-owned subsidiaries, majority-owned subsidiaries in which no substantive participating rights are held by minority stockholders and variable interest entities if the Company is the primary beneficiary. All intercompany accounts and transactions have been eliminated.

The Consolidated Financial Statements include 100% of the assets and liabilities of majority-owned subsidiaries and the ownership interest of minority investors is recorded as noncontrolling interest. Investments in 20% through 50% owned affiliated companies are accounted under the equity method where the Company exercises significant influence over operating and financial affairs of the investee and is not the primary beneficiary. Investments in less than 20% owned companies are recorded as cost method investments, available for sale securities or trading securities, unless the Company has significant influence.

# Segment reporting

Operating segments are based on components of the Company that engage in business activity that earns revenue and incurs expenses and (a) whose operating results are regularly reviewed by the Company's chief operating decision maker to make decisions about resource allocation and performance and (b) for which discrete financial information is available. The Company has two reportable segments: Technology Solutions and Concentrix. The Technology Solutions segment represents an aggregation of the Technology Solutions United States, Canada, Japan and Latin America operating segments.

The Technology Solutions segment distributes peripherals, IT systems, including data center servers, system components, software, networking, communications, security equipment, consumer electronics ("CE") and complementary products to a variety of customers, including value-added resellers, system integrators and retailers. The segment also designs and integrates energy efficient data center servers built specific to the customers' data center environment.

The Concentrix segment offers a range of technology-enabled global business outsourcing services focused on customer engagement, process optimization and front and back-office automation to clients in ten industry verticals. The portfolio of services offered comprises end-to-end process outsourcing services that are delivered through omni-channels including both voice and non-voice.

#### SYNNEX CORPORATION

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

### Cash and cash equivalents

The Company considers all highly liquid debt instruments purchased with an original maturity or remaining maturity at the date of purchase of three months or less to be cash equivalents. Cash equivalents consist principally of money market deposit accounts and money market funds that are stated at cost, which approximates fair value. The Company is exposed to credit risk in the event of default by financial institutions to the extent that cash balances with financial institutions are in excess of amounts that are insured.

### Allowance for doubtful accounts

The allowance for doubtful accounts is an estimate to cover the losses resulting from the inability of customers to make payments for outstanding balances. In estimating the required allowance, the Company takes into consideration the overall quality and aging of the accounts receivable, credit evaluations of customers' financial condition and existence of credit insurance. The Company also evaluates the collectability of accounts receivable based on specific customer circumstances, current economic trends, historical experience with collections and any value and adequacy of collateral received from customers.

### Inventories

Inventories are stated at the lower of cost and net realizable value. Cost is computed based on the weighted-average method. Inventories are comprised of finished goods and work-in-process. Finished goods include products purchased for resale, system components purchased for both resale and for use in the Company's systems design and integration business, and completed systems. Work-in-process inventories are not material to the Consolidated Financial Statements.

### **Derivative Financial Instruments**

The Company accounts for its derivative instruments as either assets or liabilities and carries them at fair value.

For derivative instruments that hedge the exposure to variability in expected future cash flows that are designated as cash flow hedges, the gain or loss on the derivative instrument is reported as a component of "Accumulated other comprehensive income (loss)," in stockholders' equity and reclassified into earnings in the same line associated with the forecasted transactions, in the same period or periods during which the hedged transaction affects earnings. To receive hedge accounting treatment, cash flow hedges must be highly effective in offsetting changes to expected future cash flows on hedged transactions.

For derivative instruments that are not designated as hedges, gains and losses on derivative instruments are reported in the Consolidated Statements of Operations in the current period.

# Property and equipment

Property and equipment are stated at cost, less accumulated depreciation and amortization. Depreciation and amortization are computed using the straight-line method based upon the shorter of the estimated useful lives of the assets, or the lease term of the respective assets, if applicable. Maintenance and repairs are charged to expense as incurred, and improvements are capitalized. When assets are retired or otherwise disposed of, the cost and accumulated depreciation and amortization are removed from the accounts and any resulting gain or loss is reflected in operations in the period realized. The ranges of estimated useful lives for property and equipment categories are as follows:

Equipment and Furniture	3 - 10 years
Software	3 - 7 years
Leasehold improvements	2 - 15 years
Buildings and building improvements	10 - 40 years

#### SYNNEX CORPORATION

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

#### **Business Combinations**

The purchase price is allocated to the assets acquired, liabilities assumed, and non-controlling interests in the acquired entity generally based on their fair values at the acquisition date. The excess of the fair value of purchase consideration over the fair value of these assets acquired, liabilities assumed and non-controlling interests in the acquired entity is recorded as goodwill. The primary items that generate goodwill include the value of the synergies between the acquired entity and the Company and the value of the acquired assembled workforce, neither of which qualify for recognition as an intangible asset. Amounts recorded in a business combination may change during the measurement period, which is a period not to exceed one year from the date of acquisition, as additional information about conditions existing at the acquisition date becomes available. The Company includes the results of operations of the acquired business in the Consolidated Financial Statements prospectively from the date of acquisition.

Acquisition-related charges are recognized separately from the business combination and are expensed as incurred. These charges primarily include, direct third-party professional and legal fees, and integration-related costs.

# Goodwill and intangible assets

The values assigned to intangible assets are based on estimates and judgment regarding expectations for the success and life cycle of products and technologies and length of customer relationships acquired in a business combination. Purchased intangible assets are amortized over the useful lives based on estimates of the use of the economic benefit of the asset or on the straight-line amortization method.

The Company allocates goodwill to reporting units based on the reporting unit expected to benefit from the business combination and tests for impairment annually in the fourth quarter or more frequently if events or changes in circumstances indicate that it may be impaired. Goodwill is tested for impairment at the reporting unit level by first performing a qualitative assessment to determine whether it is more likely than not that the fair value of the reporting unit is less than its carrying value. The factors that are considered in the qualitative analysis include macroeconomic conditions, industry and market considerations, cost factors such as increases in product cost, labor, or other costs that would have a negative effect on earnings and cash flows; and other relevant entity-specific events and information.

If the reporting unit does not pass the qualitative assessment, then the reporting unit's carrying value is compared to its fair value. The fair values of the reporting units are estimated using market and discounted cash flow approaches. The assumptions used in the market approach are based on the value of a business through an analysis of sales and other multiples of guideline companies and recent sales or offerings of a comparable entity. The assumptions used in the discounted cash flow approach are based on historical and forecasted revenue, operating costs, future economic conditions, and other relevant factors. Goodwill is considered impaired if the carrying value of the reporting unit exceeds its fair value and the excess is recognized as an impairment loss. No goodwill impairment has been identified for any of the years presented.

Intangible assets consist primarily of customer relationships and lists, vendor lists, technology and trade names. Amortization is based on the pattern in which the economic benefits of the intangible assets will be consumed or on a straight line basis when the consumption pattern is not apparent over the following useful lives:

Customer relationships and lists 4 - 15 years
Vendor lists 10 years
Technology 5 years
Other intangible assets 1- 10 years

# Impairment of long-lived assets

The Company reviews the recoverability of its long-lived assets, such as intangible assets, property and equipment and certain other assets, when events or changes in circumstances occur that indicate the carrying value of the asset or asset group may not be recoverable. The assessment of possible impairment is based on the Company's ability to recover the carrying value of the asset or asset group from the expected future pre-tax cash flows, undiscounted and without interest charges, of the related operations. If these cash flows are less than the carrying value of such assets, an impairment loss is recognized for the difference between estimated fair value and carrying value.

#### SYNNEX CORPORATION

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

#### Concentration of credit risk

Financial instruments that potentially subject the Company to significant concentration of credit risk consist principally of cash and cash equivalents, accounts receivable and derivative instruments.

The Company's cash and cash equivalents and derivative instruments are transacted and maintained with financial institutions with high credit standing, the compositions and maturities of which are regularly monitored by management. Through November 30, 2018, the Company has not experienced any credit losses on such deposits and derivative instruments.

Accounts receivable include amounts due from customers and original equipment manufacturer ("OEM") vendors primarily in the technology industry. The Company performs ongoing credit evaluations of its customers' financial condition and limits the amount of credit extended when deemed necessary, but generally requires no collateral. The Company also maintains allowances for potential credit losses. In estimating the required allowances, the Company takes into consideration the overall quality and aging of the receivable portfolio, the existence of a limited amount of credit insurance and specifically identified customer and vendor risks. Through November 30, 2018, such losses have been within management's expectations.

In fiscal years 2018, 2017 and 2016, one customer accounted for 17%, 21% and 12%, respectively of the Company's consolidated revenue. Products purchased from the Company's largest OEM supplier, HP Inc., accounted for approximately 12%, 13% and 17% of the consolidated revenue for fiscal years 2018, 2017 and 2016, respectively.

As of November 30, 2018, there was no customer which represented more than 10% of the total accounts receivable balance. As of November 30, 2017, one customer comprised 12% of the total accounts receivable balance.

### Book overdrafts

Book overdrafts, representing checks issued in excess of balances on deposit in the applicable bank accounts and which have not been paid by the applicable bank at the balance sheet date are classified as "Borrowings, current" in the Company's Consolidated Balance Sheets. Under the terms of the Company's banking arrangements, the respective financial institutions are not legally obligated to honor the book overdraft balances. The Company's policy is to report the change in book overdrafts as a financing activity in the Consolidated Statements of Cash Flows.

# Revenue recognition

Products revenue represents revenue from the Company's Technology Solutions segment and services revenue represents revenue from the Company's Concentrix segment.

# **Technology Solutions**

The Company generally recognizes revenue on the sale of hardware and software products when they are shipped or delivered and on services when they are performed, if persuasive evidence of an arrangement exists, the sales price is fixed or determinable, collection of resulting accounts receivable is reasonably assured, risk of loss and title have transferred and product returns are reasonably estimable. Binding purchase orders from customers together with agreement to the Company's terms and conditions of sale by way of an executed agreement or other signed document constitutes evidence of an arrangement. Where product acceptance provisions exist, assuming all other revenue recognition criteria are met, revenue is recognized upon the earlier of shipment/delivery for products that have been demonstrated to meet product specifications, customer acceptance or the lapse of acceptance provisions.

Provisions for sales returns and allowances are estimated based on historical data and are recorded concurrently with the recognition of revenue. These provisions are reviewed and adjusted periodically by the Company. Revenue is presented net of taxes collected from customers and remitted to government authorities. Revenue is reduced for early payment discounts and volume incentive rebates offered to customers. The Company recognizes revenue on a net basis on certain contracts, including service contracts, post-contract software support services and extended warranty contracts, where it is not the primary obligor, by recognizing the margins earned in revenue with no associated cost of revenue.

#### SYNNEX CORPORATION

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

#### Concentrix

The Company recognizes revenue from services contracts when evidence of an arrangement exists, services are delivered, fees are fixed or determinable and collectability is reasonably assured. Service contracts may be based on a fixed price or on a fixed unit-price per transaction or other objective measure of output. Revenue on fixed price contracts is recognized on a straight-line basis over the term of the contract as services are provided. Revenue on unit-price transactions is recognized using an objective measure of output including staffing hours or the number of transactions processed by service agents. Customer contract terms can range from less than one year to more than five years. Revenue is reported net of any revenue-based taxes assessed by governmental authorities that are imposed on and concurrent with specific revenue-producing transactions.

### Cost of Revenue

Cost of products revenue represents cost of the Company's Technology Solutions segment and cost of services revenue represents cost of the Company's Concentrix segment.

# **Technology Solutions**

Cost of revenue includes the product price paid to OEM suppliers, net of any incentives, rebates, price protection and purchase discounts received from the OEM suppliers. Cost of revenue also consists of provisions for inventory losses and write-downs, shipping and handling costs and royalties due to OEM vendors. In addition, cost of revenue includes the cost of materials, labor and overhead and warranty for design and integration activities.

#### Concentrix

Recurring direct operating costs for services are recognized as incurred. Cost of services revenue consists primarily of personnel costs. Where a contract requires an up-front investment, which typically includes transition and set-up costs related to systems and processes, these amounts are deferred and amortized on a straight-line basis over the expected period of benefit, not to exceed the fixed term of the contract. The Company performs periodic reviews to assess the recoverability of deferred contract transition and setup costs. This review is done by comparing the estimated minimum remaining undiscounted cash flows of a contract to the unamortized contract costs. If such minimum undiscounted cash flows are not sufficient to recover the unamortized costs, an impairment loss is recognized for the difference between the estimated fair value and the carrying value. If a cash flow deficiency remains after reducing the carrying amount of the deferred costs, the Company evaluates any remaining long-lived assets related to that contract for impairment.

Selling, General and Administrative expenses

Selling, general and administrative expenses are charged to income as incurred. Expenses of promoting and selling products and services are classified as selling expense and include such items as compensation, sales commissions and travel. General and administrative expenses include such items as compensation, cost of warehouse, delivery centers and other non-integration facilities, legal and professional costs, office supplies, non-income taxes, insurance and utility expenses. In addition, selling, general and administrative expenses include other operating items such as allowances for credit losses, depreciation and amortization of non-technology related intangible assets.

# OEM supplier programs

Funds received from OEM suppliers for volume promotion programs, price protection and product rebates are recorded as adjustments to cost of revenue and/or the carrying value of inventories, as appropriate. Where there is a binding agreement, the Company tracks vendor promotional programs for volume discounts on a program-by-program basis and records them as a reduction to cost of revenue based on a systematic and rational allocation. The Company monitors the balances of vendor receivables on a quarterly basis and adjusts the balances due for differences between expected and actual sales volume. Vendor receivables are generally collected through reductions authorized by the vendor to accounts payable. Funds received for specific marketing and infrastructure reimbursements, net of related costs, are recorded as adjustments to "Selling, general and administrative expenses," and any excess reimbursement amount is recorded as an adjustment to cost of revenue.

# Royalties

The Company's software product purchases include products licensed from OEM vendors, which are subsequently distributed to resellers. Royalties to OEM vendors are accrued and recorded in cost of revenue when software products are shipped and revenue is recognized.

#### SYNNEX CORPORATION

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

#### Warranties

The Company's OEM suppliers generally warrant the products distributed by the Company and allow returns of defective products. The Company generally does not independently warrant the products it distributes; however, the Company does warrant the following: (1) products that it builds to order from components purchased from other sources; and (2) its services with regard to products that it assembles for its customers. To date neither warranty expense, nor the accrual for warranty costs has been material to the Company's Consolidated Financial Statements.

# Advertising

Costs related to advertising and product promotion expenditures are charged to "Selling, general and administrative expenses" as incurred and are primarily offset by OEM marketing reimbursements. To date, net costs related to advertising and promotion expenditures have not been material.

#### Income taxes

The asset and liability method is used in accounting for income taxes. Under this method, deferred tax assets and liabilities are recognized for the expected tax consequences of temporary differences between the tax bases of assets and liabilities and their reported amounts in the financial statements using enacted tax rates and laws that will be in effect when the difference is expected to reverse. Tax on global low-taxed intangible income is accounted for as a current expense in the period in which the income is includable in a tax return using the "period cost" method. Valuation allowances are provided against deferred tax assets that are not likely to be realized.

The Company recognizes tax benefits from uncertain tax positions only if that tax position is more likely than not to be sustained on examination by the taxing authorities, based on the technical merits of the position. The tax benefits recognized in the financial statements from such positions are then measured based on the largest benefit that has a greater than 50% likelihood of being realized upon settlement. The Company recognizes interest and penalties related to unrecognized tax benefits in the provisions for income taxes.

### Foreign currency translations

The financial statements of the Company's foreign subsidiaries whose functional currencies are translated into U.S. dollars for consolidation as follows: assets and liabilities at the exchange rate as of the balance sheet date, stockholders' equity at the historical rates of exchange, and income and expense amounts at the average exchange rate for the month. Translation adjustments resulting from the translation of the subsidiaries' accounts are included in "Accumulated other comprehensive income (loss)." Transactions denominated in currencies other than the applicable functional currency are converted to the functional currency at the exchange rate on the transaction date. At period end, monetary assets and liabilities are remeasured to the functional currency using exchange rates in effect at the balance sheet date. Non-monetary assets and liabilities are remeasured at historical exchange rates. Gains and

losses resulting from foreign currency transactions are included within "Other income (expense), net."

### Comprehensive income

Comprehensive income is defined as the change in equity of a business enterprise during a period from transactions and other events and circumstances from non-owner sources. The primary components of comprehensive income for the Company include net income, foreign currency translation adjustments arising from the consolidation of the Company's foreign subsidiaries, unrealized gains and losses on the Company's available-for-sale securities, unrealized gains and losses on cash flow hedges and the changes in unrecognized pension and post-retirement benefits.

# Share-based compensation

The Company accounts for stock-based payment transactions in which the Company receives employee services in exchange for equity instruments of the Company. Stock-based compensation cost for stock options, restricted stock awards and units, performance restricted stock units and employee stock purchase plans is determined based on the fair value at the measurement date. The Company recognizes stock-based compensation cost as expense for awards other than its performance-based restricted stock units ratably on a straight-line basis over the requisite service period. The Company recognizes stock-based compensation cost associated with its performance based restricted stock units over the requisite service period if it is probable that the performance conditions will be satisfied. Effective fiscal year 2018, the Company accounts for expense reductions that result from the forfeiture of unvested awards in the period that the forfeitures occur. Prior to fiscal year 2018, the Company estimated forfeitures and only recorded compensation costs for those awards that were expected to vest.

#### SYNNEX CORPORATION

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

### Pension and post-retirement benefits

The funded status of the Company's pension and other postretirement benefit plans is recognized in the Consolidated Balance Sheets. The funded status is measured as the difference between the fair value of plan assets and the benefit obligation at November 30, the measurement date. For defined benefit pension plans, the benefit obligation is the projected benefit obligation ("PBO") and, for the other postretirement benefit plans, the benefit obligation is the accumulated postretirement benefit obligation ("APBO"). The PBO represents the actuarial present value of benefits expected to be paid upon retirement. For active plans, the present value reflects estimated future compensation levels. The APBO represents the actuarial present value of postretirement benefits attributed to employee services already rendered. The fair value of plan assets represents the current market value of assets held by an irrevocable trust fund for the sole benefit of participants. The measurement of the benefit obligation is based on the Company's estimates and actuarial valuations. These valuations reflect the terms of the plans and use participant-specific information such as compensation, age and years of service, as well as certain key assumptions that require significant judgment, including, but not limited to, estimates of discount rates, expected return on plan assets, inflation, rate of compensation increases, interest crediting rates and mortality rates. The assumptions used are reviewed on an annual basis. The Company records pension expense related to multi-employer plans based on the amount of contributions that are contractually owed during the period based on the service provided by the employee.

# Earnings per common share

Earnings per share is calculated using the two-class method. The two-class method is an earnings allocation proportional to the respective ownership among holders of common stock and participating securities. Basic earnings per common share is computed by dividing net income attributable to the Company's common stockholders by the weighted average of common shares outstanding during the period. Diluted earnings per common share also considers the dilutive effect of in-the-money stock options and restricted stock units, calculated using the treasury stock method.

### Treasury Stock

Repurchases of shares of common stock are accounted for at cost, which includes brokerage fees, and are included as a component of stockholders' equity in the Consolidated Balance Sheets.

# Recently adopted accounting pronouncements

In August 2018, the Financial Accounting Standard Board (the "FASB") issued guidance clarifying the accounting for capitalizing implementation costs incurred by a customer in a cloud computing arrangement that is a service contract. Under the new guidance, implementation costs related to a cloud computing arrangement will be deferred or expensed as incurred, in accordance with the existing guidance for capitalizing implementation costs incurred to develop or obtain internal-use software (and hosting arrangements that include an internal-use software license). The amendments also require the customer to expense the capitalized implementation costs of a hosting arrangement that is a service

contract over the term of the hosting arrangement, which includes reasonably certain renewals. The guidance is effective for interim and annual reporting periods beginning after December 15, 2019 and early adoption is permitted. The Company adopted this guidance prospectively in the third quarter of fiscal year 2018. The adoption did not have a material impact on the Company's Consolidated Financial Statements.

In March 2016, the FASB, issued guidance which changes the accounting for share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities, and classification in the Consolidated Statement of Cash Flows. The guidance is effective for interim and annual periods beginning after December 15, 2016 and early adoption is permitted. The Company adopted this guidance prospectively, during the first quarter of fiscal year 2018. The adoption did not have a material impact on the Company's Consolidated Financial Statements.

### Recently issued accounting pronouncements

In August 2018, the FASB issued new guidance to add, remove, and clarify disclosure requirements related to defined benefit pension and other postretirement plans. The amendment requires the Company to disclose the weighted-average interest crediting rates used in cash balance pension plans. It also requires the Company to disclose the reasons for significant changes in the benefit obligation or plan assets including significant gains and losses affecting the benefit obligation for the period. This standard is effective for fiscal years ending after December 15, 2020 and early adoption is permitted. The adoption is not expected to have a material impact on the Company's Consolidated Financial Statements.

#### SYNNEX CORPORATION

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

In August 2018, the FASB issued guidance to improve the effectiveness of fair value measurement disclosures by removing or modifying certain disclosure requirements and adding other requirements. The guidance is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2019, with early adoption permitted. Certain amendments should be applied prospectively, while all other amendments should be applied retrospectively to all periods presented. The Company is currently evaluating the impact of the new guidance.

In February 2018, the FASB issued guidance that permits the Company to reclassify disproportionate tax effects in accumulated other comprehensive income caused by the Tax Cuts and Jobs Act of 2017 to retained earnings. The guidance is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2018, with early adoption permitted. The Company is currently evaluating the impact of the new guidance.

In June 2016, the FASB issued a new credit loss standard that replaces the incurred loss impairment methodology in current GAAP. The new impairment model requires immediate recognition of estimated credit losses expected to occur for most financial assets and certain other instruments. It is effective for annual reporting periods beginning after December 15, 2019 and interim periods within those annual periods. Early adoption for fiscal years beginning after December 15, 2018 is permitted. Entities will apply the standard's provisions as a cumulative-effect adjustment to retained earnings as of the beginning of the first effective reporting period. The Company is currently evaluating the impact of the new guidance.

In February 2016, the FASB issued a new standard which revises various aspects of accounting for leases. The most significant impact to the Company's Consolidated Financial Statements relates to the recognition by a lessee of a right-of-use asset and a lease liability for virtually all of its leases other than short-term leases. The liability will be equal to the present value of lease payments. The asset will be based on the liability, subject to adjustment, such as for initial direct costs. Consistent with current guidance, the recognition, measurement, and presentation of expenses and cash flows arising from a lease by a lessee primarily will depend on its classification. For income statement purposes, operating leases will result in a straight line expense while finance leases will result in a front-loaded expense pattern. This accounting standard will be applicable to the Company at the beginning of its first quarter of fiscal year 2020 using a modified retrospective approach and early adoption is permitted. The Company expects that most of its operating lease commitments will be subject to the new standard and be recognized as operating lease liabilities and right-of-use assets upon adoption. The Company is currently evaluating the impact of the adoption of this new standard on its Consolidated Financial Statements.

In January 2016, the FASB issued new guidance which amends various aspects of the recognition, measurement, presentation, and disclosure of financial instruments. With respect to the Company's consolidated financial statements, the most significant impact relates to the accounting for equity investments (other than those that are consolidated or accounted under the equity method) which will be measured at fair value through earnings. The new guidance is effective for annual reporting periods, and interim periods within those years beginning after December 15, 2017, with early adoption permitted only for certain provisions. The amendments should be applied by means of a cumulative-effect adjustment to the balance sheet as of the beginning of the fiscal year of adoption, with other

amendments related specifically to equity securities without readily determinable fair values applied prospectively. The adoption is not expected to have a material impact on the Company's Consolidated Financial Statements.

In May 2014, the FASB issued a comprehensive new revenue recognition standard for contracts with customers that will supersede most current revenue recognition guidance. The core principle of this standard is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Other major provisions include the capitalization and amortization of certain contract costs, ensuring the time value of money is considered in the transaction price, and allowing estimates of variable consideration to be recognized before contingencies are resolved in certain circumstances. This guidance also requires enhanced disclosures regarding the nature, amount, timing and uncertainty of revenue and cash flows arising from an entity's contracts with customers. The guidance is applicable for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2017, with early application for fiscal years, and interim periods within those years, beginning after December 15, 2016 permitted. The standard permits the use of either the retrospective or cumulative effect transition method. This accounting standard is applicable to the Company at the beginning of the first quarter of fiscal year 2019 and will be adopted on a full retrospective basis. The Company is currently in the process of finalizing the impact of the adoption, including evaluating and assessing the impact on historical periods, and implementing the appropriate changes to its business processes, systems, and controls to support revenue recognition. The guidance is expected to change the recording of revenue to net presentation on certain Technology Solutions customer transactions. This change in presentation will result in a reduction in revenue, estimated to be up to 4% of previously reported revenue. However, the impact to the Company's revenue growth trend, consolidated gross profit, operating and net income, earnings per share, cash flows or the balance sheet is not expected to be material. The impact of adoption is not expected to be material for the Concentrix segment. Additionally, the Company is in the process of evaluating the impact of the expanded disclosure requirements.

#### SYNNEX CORPORATION

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

### NOTE 3—ACQUISITIONS:

### Fiscal 2018 acquisition

On October 5, 2018, the Company acquired 100% of Convergys Corporation ("Convergys"), an Ohio Corporation, a customer experience outsourcing company, for a purchase price of \$2,269,527, pursuant to a merger agreement dated June 28, 2018. The acquisition is related to the Company's Concentrix segment and is expected to add scale, diversify the revenue base, expand the Company's service delivery footprint and strengthen the Company's leadership position as a top global provider of customer engagement services.

The acquisition has been accounted for as a business combination. Under the merger agreement, at the completion of the acquisition, each outstanding Convergys common share converted into the right to receive \$13.25 in cash and 0.1263 shares of common stock of the Company, plus cash in lieu of any fractional shares, without interest. In addition, the Company assumed Convergys outstanding employee stock-based awards, with each award to be settled in cash at \$24.76 per award unit, less any applicable exercise price and without interest, in accordance with specified vesting terms. As indicated in Note 11--Borrowings, the Company drew its U.S. Term Loan Credit Agreement to fund the above payments and for settlement of Convergys' outstanding debt on the date of acquisition. The total purchase consideration is as follows:

Purchase consideration: Fair value
Cash \$1,208,419
Stock consideration 1,017,329
Stock awards assumed 43,779
\$2,269,527

The Company issued 11,511 shares of its common stock to Convergys shareholders, giving them an approximate 22% stake in the Company at the closing date, excluding prior holdings in the Company. The fair value of the stock consideration was based on the price of the Company's common stock on the New York Stock Exchange as of the time of issuance. Additionally, the Company assumed Convergys stock-based awards with an estimated fair value of \$70,221 on the closing date. The fair value of the awards was based on the value of the cash and stock consideration received by the Convergys shareholders on the acquisition date. Of the equity awards assumed, the portion relating to the pre-combination service period was allocated to the purchase consideration, and the remainder of the estimated fair value and payments in excess of fair value are being expensed over the remaining service periods on a straight-line basis.

The preliminary purchase price allocation is as follows:

Preliminary purchase price allocation:	Preliminary Fair Value
Cash, cash equivalents and restricted cash	\$ 169,988
Short-term investments	13,038
Accounts receivable, net (Gross accounts receivable: \$558,888)	554,777
Other current assets	86,570
Property and equipment	214,565
Goodwill	1,361,429
Intangible assets	927,000
Deferred tax assets	31,547
Other assets	33,732
Borrowings, current	(321,865)
Accounts payable	(59,720)
Accrued compensation and benefits	(213,455)
Other accrued liabilities	(255,267)
Income taxes payable	(17,311)
Other long-term liabilities	(136,446)
Deferred tax liabilities	(119,055)
Purchase consideration	\$ 2,269,527

#### SYNNEX CORPORATION

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

The identifiable intangible assets acquired and their estimated useful lives are summarized as follows:

Preliminary	Weighted	average

	fair value	useful Life
Customer relationships	\$ 925,000	15 years
Technology	2,000	5 years
Total intangibles acquired	\$ 927,000	•

Amortization of customer relationships is recorded in "Selling, general and administrative expenses" and amortization of technology is recorded in "Cost of revenue" for "services."

The purchase price for the acquisition was allocated to the net tangible and intangible assets based on their preliminary fair values at the acquisition date. The excess of the purchase price over the preliminary net tangible assets and preliminary intangible assets was recorded as goodwill, and is attributed to the assembled workforce and the expected revenue and cost synergies due to the diversified revenue base and comprehensive service portfolio delivery capabilities resulting from the acquisition. Goodwill is not deductible for tax purposes. The preliminary allocation of the purchase price was based upon a preliminary valuation, and the Company's estimates and assumptions are subject to change within the measurement period. The primary areas of the preliminary purchase price allocation that are not yet finalized relate to the fair value of certain tangible assets acquired and liabilities assumed, the valuation of intangible assets acquired and related deferred income taxes. The Company expects to continue to obtain information for the purpose of determining the fair value of the net assets acquired at the acquisition date throughout the remainder of the measurement period.

The Company's Consolidated Statement of Operations for the year ended November 30, 2018 includes approximately \$439,400 of revenue from Convergys. Earnings contributed by the acquired business are not separately identifiable due to the integration activities of the Company. Acquisition-related and integration expenses related to the Convergys acquisition were \$37,490 during the year ended November 30, 2018 and consist of bridge financing commitment fees, professional and valuation services, severance and lease termination payments and other costs incurred to complete the acquisition and retention payments to integrate the business. These charges were recorded in "Selling, general and administrative expenses."

The following unaudited pro forma financial information combines the unaudited Consolidated Results of Operations as if the acquisition of Convergys had occurred at the beginning of the periods presented. Pro forma adjustments include only the effects of events directly attributable to transactions that are factually supportable. The pro forma results contained in the table below include pro forma adjustments for amortization of acquired intangibles, interest

expense incurred on borrowings to fund the acquisition, useful lives of fixed assets, removal of certain non-recurring transaction costs comprising legal and banking fees, the related tax effects of the pro forma adjustments and the issuance of shares as part of the consideration for the acquisition.

The unaudited pro forma financial information, as presented below, is for informational purposes only and is not indicative of the results of operations that would have been achieved if the acquisition and any borrowings undertaken to finance the acquisition had taken place at the beginning of fiscal periods presented.

	Years Ended 30,	November
	2018	2017
Revenue	\$22,286,247	\$19,870,496
Net income attributable to SYNNEX Corporation	302,369	344,573
Earnings per share attributable to SYNNEX Corporation:		
Basic	\$5.89	\$6.70
Diluted	\$5.87	\$6.67

# Fiscal 2017 acquisitions

On September 1, 2017, the Company acquired the North America and Latin America distribution businesses of Datatec Limited, a public limited company incorporated in the Republic of South Africa ("Datatec"), through the purchase of 100% of the shares of its subsidiary, Westcon Group, Inc., a Delaware company ("Westcon-Comstor Americas") for an initial purchase price of \$633,568, comprising cash and contingent consideration payable in cash. The acquisition has been integrated into the Technology

#### SYNNEX CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

Solutions segment and is expected to strengthen the Company's line card in the security, Unified Communications and Collaboration and networking markets, enhance the Company's North American position and expand the Company's footprint into Latin America. As part of the transaction, the Company entered into an agreement with Datatec whereby Westcon-Comstor Americas and Datatec will cooperate in the global deployment of solutions to certain global customers of Westcon-Comstor Americas and Datatec's distribution business outside the Americas for specified fees.

The purchase price for the acquisition was allocated to net tangible and intangible assets based on their fair values as of the acquisition date, resulting in net tangible liabilities of \$43,912, goodwill of \$339,480 and intangible assets of \$338,000, primarily comprising customer and vendor relationships. The excess of the purchase price over the net liabilities acquired was recorded as goodwill, and is attributed to the assembled workforce, expanded market opportunities due to a stronger line card and geographic expansion, and expected revenue and cost synergies. Goodwill of \$5,748 is deductible for U.S. income tax purposes. In order to fund the acquisition, the Company amended and increased its existing senior secured credit agreement in the United States on September 1, 2017.

On July 31, 2017, the Company acquired 100% of Tigerspike Pty Ltd, a digital products company incorporated in Australia, specializing in strategy, experience design, development and systems integration, for a purchase price of \$67,014. The acquisition has been integrated into the Concentrix segment and is expected to enhance Concentrix' digital and mobility competencies by providing improved business intelligence and performance for its clients through enabling technologies that are designed to create effortless, personalized end-user engagements. Based on the purchase price allocation, the Company recorded net tangible liabilities of \$1,382, goodwill of \$43,095 and intangible assets of \$25,300, primarily comprising customer relationships. Goodwill is not deductible for tax purposes.

Measurement period adjustments recorded for fiscal year 2017 acquisitions were not material.

# NOTE 4—STOCKHOLDERS' EQUITY:

2013 Stock Incentive Plan

The Company's 2013 Stock Incentive Plan was adopted by its Board of Directors and approved by its stockholders in 2013. The 2013 Stock Plan as amended and restated from time to time provides for the direct award or sale of shares of common stock, restricted stock awards, and restricted stock units, the grant of options to purchase shares of common stock and the award of stock appreciation rights to employees and non-employee directors and consultants.

The number of authorized shares under the 2013 Stock Incentive Plan will not exceed the sum of 1,696 shares of common stock, plus any shares under the Amended and Restated 2003 Stock Incentive Plan (the "2003 Stock Incentive

Plan") that are subject to outstanding awards granted to the extent those awards expire, terminate or are canceled for any reason prior to exercise without the issuance or delivery of such shares, any shares subject to vesting restrictions that are subsequently forfeited, and any reserved shares not issued or subject to outstanding awards, up to 2,750 shares. No participant in the 2013 Stock Incentive Plan may receive option grants or stock appreciation rights, restricted shares or restricted stock units of more than 1,500 shares per calendar year, or more than 2,500 shares in the participant's first calendar year of service. The option price for incentive stock options will not be less than 100% of the fair market value of the stock on the date of grant.

Under the 2013 Stock Incentive Plan, qualified employees are eligible for the grant of incentive stock options to purchase shares of common stock. Qualified employees and outside directors and consultants are eligible for the grant of non-qualified stock options, stock appreciation rights, restricted stock grants and restricted stock units. The outstanding stock options and restricted stock awards granted to qualified employees generally vest over a five-year period and the stock options have a contractual term of ten years. Stock options granted to qualified non-employee directors vest as to one third of the stock underlying the stock options on the first anniversary date of the grant and the remaining vest monthly over a two-year period starting one month after the first anniversary of the date of grant. Restricted stock granted to qualified non-employee directors vests one fourth on a quarterly basis over a one-year period. The holders of restricted stock awards are entitled to the same voting, dividend and other rights as the Company's common stockholders. Certain restricted stock units could vest subject to the achievement of individual, divisional or company-wide performance goals. The majority of the performance-based restricted stock units vest at the end of three-year requisite service periods, subject to the achievement of company-wide financial performance goals approved by the Compensation Committee.

Unless terminated sooner, the 2013 Stock Incentive Plan will terminate on March 19, 2023.

#### SYNNEX CORPORATION

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

#### 2003 Stock Incentive Plan

The Company's 2003 Stock Incentive Plan terminated in March 2013. The number of authorized shares under the 2003 Stock Incentive Plan was 14,120 shares of common stock. The equity awards outstanding under this plan as of November 30, 2018 continue to be governed by their existing terms. The outstanding stock options granted to qualified employees vested over a five-year period and have a contractual term of ten years. Stock options granted to qualified non-employee directors vested over three years. The exercise price of incentive stock option grants was equal to 100% of the fair market value of those shares on the date of the grant.

# 2014 Employee Stock Purchase Plan

On January 6, 2014, the Board of Directors approved the adoption of the 2014 Employee Stock Purchase Plan ("2014 ESPP") to succeed the Company's 2003 Employee Stock Purchase Plan. The 2014 ESPP, as amended, commenced on January 1, 2015 with 750 authorized shares. Under the 2014 ESPP, there are four offering periods of three months each in a calendar year. Eligible employees in the United States can choose to have a fixed percentage deducted from their bi-weekly compensation to purchase the Company's common stock at a discount of 5%. The maximum number of shares a participant may purchase is 0.625 during a single accumulation period subject to a maximum purchase limit of \$10 in a calendar year. Employees at associate vice president level and above are not eligible to participate in the plan.

Share-based compensation expense related to the 2014 ESPP was immaterial during fiscal years 2018, 2017 and 2016.

# Share Repurchase Programs

In June 2017, the Board of Directors authorized a three-year \$300,000 share repurchase program, effective July 1, 2017, pursuant to which the Company may repurchase its outstanding common stock from time to time in the open market or through privately negotiated transactions. During fiscal year ended November 30, 2018, the Company repurchased shares aggregating 680 at a total cost of \$65,987. The share purchases were made on the open market and the shares repurchased by the Company are held in treasury for general corporate purposes.

In June 2014, the Board of Directors authorized a three-year \$100,000 share repurchase program pursuant to which the Company could repurchase its outstanding common stock from time to time in the open market or through privately negotiated transactions. Through the expiration of the program in June 2017, the Company had purchased 207 shares at a total cost of \$15,654. The share purchases were made on the open market and the shares repurchased by the Company are held in treasury for general corporate purposes.

# Dividends

The Company declared cumulative cash dividends of \$1.40, \$1.05 and \$0.85 per share during the years ended November 30, 2018, 2017 and 2016, respectively. On January 10, 2019, the Company announced a cash dividend of \$0.375 per share to stockholders of record as of January 22, 2019, payable on January 31, 2019. Dividends are subject to continued capital availability, compliance with the covenants and conditions in some of the Company's credit facilities and the declaration by the Board of Directors in the best interest of the Company's stockholders.

# NOTE 5—SHARE-BASED COMPENSATION:

The Company recognizes share-based compensation expense for all share-based awards made to employees and directors, including employee stock options, restricted stock awards, restricted stock units, performance-based restricted stock units and employee stock purchases, based on estimated fair values.

The Company recorded share-based compensation expense in the Consolidated Statements of Operations for fiscal years 2018, 2017 and 2016 as follows:

	Fiscal Years Ended November 30,		
	2018	2017	2016
Total share-based compensation	\$22,767	\$ 17,523	\$ 14,023
Tax effect of share-based compensation	(6,156	) (6,167)	(4,768)
Net effect on net income	\$16,611	\$11,356	\$9,255

Substantially all of the share-based compensation expense was recorded in "Selling, general and administrative expenses" in the Consolidated Statements of Operations.

#### SYNNEX CORPORATION

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

### Valuation Assumptions

The Company estimates the fair value of share-based payment awards on the measurement date and recognizes as expense over the requisite service period in the Company's financial statements.

The Company uses the Black-Scholes valuation model to estimate fair value of stock options. The Black-Scholes option-pricing model was developed for use in estimating the fair value of short-lived exchange traded options that have no vesting restrictions and are fully transferable. In addition, option-pricing models require the input of highly subjective assumptions, including the option's expected life and the price volatility of the underlying stock. The expected stock price volatility assumption was determined using historical volatility of the Company's common stock.

The fair value of stock awards is determined based on the stock price at the date of grant. For grants that do not accrue dividends or dividend equivalents, the fair value is the stock price reduced by the present value of estimated dividends over the vesting period. For performance-based restricted stock units, the grant-date fair value assumes that the targeted performance goals will be achieved. Over the performance period, the number of awards will be adjusted higher or lower based on the probability of achievement of performance goals.

Through fiscal year 2017, the Company estimated forfeitures and only recorded compensation costs for those awards that were expected to vest. The assumptions for forfeitures were determined based on type of award and historical experience. Forfeiture assumptions were adjusted at the point in time a significant change is identified, with any adjustment recorded in the period of change, and the final adjustment at the end of the requisite service period to equal actual forfeitures. From fiscal year 2018, the Company accounts for expense reductions that result from the forfeiture of unvested awards in the period that the forfeitures occur.

The following assumptions were used in the Black-Scholes valuation model in fiscal years 2018, 2017 and 2016:

	Fiscal Years Ended				
	November 30,				
	2018	2017	2016		
Stock option plan:					
Expected life (years)	6.0	5.9	5.8		
Risk free interest rate	3.09 %	2.11 %	1.43 %		
Expected volatility	30.85%	29.41%	31.44%		
Dividend yield	1.84 %	0.93 %	0.89 %		

A summary of the activities under the Company's stock incentive plan is set forth below:

		Opti	ons
		Outs	standing
			Weighted-
		Nun	average nb <b>æxef</b> cise
	Shares available	;	price per
	for grant	shar	es share
Balances, November 30, 2017	1,340	617	\$ 72.42
Restricted stock awards granted	(248	) —	_
Restricted stock units granted	(77	) —	_
Restricted stock cancelled/forfeited	72		_
Options granted	(198	) 198	\$ \$ 79.92
Options exercised	_	(35	) \$ 43.99
Balances, November 30, 2018	889	780	\$ 75.62

# **Employee Stock Options**

The weighted-average grant-date fair values of the stock options granted during fiscal years 2018, 2017 and 2016 were \$22.96, \$36.92, and \$32.66, respectively. As of November 30, 2018, 780 options were outstanding with a weighted average life of 6.81 years, a weighted average exercise price of \$75.62 per option and an aggregate pre-tax intrinsic value of \$12,482. As of November 30, 2018, 412 options were vested and exercisable with a weighted average life of 4.99 years, a weighted average exercise price of \$59.47 per share and an aggregate pre-tax intrinsic value of \$11,374.

### SYNNEX CORPORATION

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

The cash received from the exercise of options and the intrinsic values of options exercised during fiscal years 2018, 2017 and 2016 were as follows:

	Fiscal Years Ended November 30,		
	2018	2017	2016
Intrinsic value of options exercised	\$ 2,465	\$ 3,856	\$ 11,918
Cash received from exercise of options	\$ 1,561	\$ 1,400	\$ 5,157

The Company settles employee stock option exercises with newly issued common shares.

As of November 30, 2018, the unamortized share-based compensation expense related to unvested stock options under the 2013 Stock Incentive Plan was \$9,697 which will be recognized over an estimated weighted-average amortization period of 3.74 years.

Restricted Stock Awards and Restricted Stock Units

A summary of the changes in the Company's non-vested restricted stock awards and stock units during fiscal year 2018 is presented below:

# Weighted-average,

	Number of	grant-date
		fair value per
	shares	share
Non-vested as of November 30, 2017	701	\$ 103.74
Awards granted	248	80.77
Units granted <sup>(1)</sup>	77	99.86
Awards and units vested	(189)	88.21
Awards and units cancelled/forfeited <sup>(2)</sup>	(72)	97.63
Non-vested as of November 30, 2018	764	\$ 99.28

- For performance-based restricted stock units, the maximum number of shares that can be awarded upon full vesting of the grants is included.
- (2) For performance-based restricted stock units, the difference between maximum awards and the actual number of shares issued upon full vesting is included.

As of November 30, 2018, there was \$60,355 of total unamortized share-based compensation expense related to non-vested restricted stock awards and stock units granted under the 2013 Stock Incentive Plan. That cost is expected to be recognized over an estimated weighted-average amortization period of 3.27 years.

### SYNNEX CORPORATION

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

# NOTE 6—BALANCE SHEET COMPONENTS:

Cash, cash equivalents and restricted cash

The following table provides a reconciliation of cash, cash equivalents and restricted cash reported within the Consolidated Balance Sheets that sum to the total of the same amounts shown in the Consolidated Statements of Cash Flows:

	As of November 30,				
	2018 2017				
Cash and cash equivalents	\$454,694	\$550,688			
Restricted cash	7,126	5,837			
Restricted cash included in other assets	213	217			
	\$462,033	\$556,742			

Restricted cash balances relate primarily to temporary restrictions caused by the timing of lockbox collections under borrowing arrangements, the issuance of bank guarantees and a government grant.

	As of November 30,				
	2018 2017				
Accounts receivable, net:					
Accounts receivable	\$3,929,282	\$2,918,703			
Less: Allowance for doubtful accounts	(14,665)	(19,193)			
Less: Allowance for sales returns	(59,186)	(53,139)			
	\$3,855,431	\$2,846,371			

Allowance for doubtful accounts receivables:	
Balance at November 30, 2015	\$14,417
Additions	1,734
Write-offs and deductions	(2,587)
Balance at November 30, 2016	13,564
Additions	8,268
Write-offs and deductions	(2,639)

Balance at November 30, 2017	19,193
Additions	7,246
Write-offs and deductions	(11,774)
Balance at November 30, 2018	\$14,665

# SYNNEX CORPORATION

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

	As of November 30,		
	2018	2017	
Property and equipment:			
Land	\$31,102	\$25,922	
Equipment, computers and software	423,467	306,665	
Furniture and fixtures	104,474	60,892	
Buildings, building improvements and leasehold improvements	368,107	270,649	
Construction-in-progress	29,021	12,049	
Total property and equipment, gross	956,170	676,177	
Less: Accumulated depreciation	(384,844)	(329,588)	
Property and equipment, net	\$571,326	\$346,589	

Depreciation expense for fiscal years 2018, 2017 and 2016, was \$100,955, \$80,705 and \$65,803, respectively.

Goodwill:	Fiscal S 2018 Techno	Year Ended Nov	Fiscal Year 2017 Technolog	r Ended November 30,			
	Solutio	<i></i>	Total	Solutions	Concentrix	Total	
Balance, beginning of year	\$437,2		\$872,641	\$96,412	\$ 389,827	\$486,239	
Additions/adjustments from acquisi	tions		,	,	,		
(See Note 3)	(960	) 1,360,795	1,359,835	340,440	37,642	378,082	
Foreign exchange translation	(8,490	) (20,671	) (29,160	) 373	7,947	8,320	
Balance, end of year	\$427,7	75 \$1,775,541	\$2,203,316	\$437,225	\$435,416	\$872,641	
Intangible assets, net:	As of Noveml	20 2019		a of Novem	har 20, 2017		
mangible assets, net.		*	P		s of November 30, 2017		
	_	Accumulated	T		cumulated	. T.	
•	Gross	N	let C	iross	Γ	Net	
	Amounts A	Amortization A	Amounts A	mounts An	nortization A	Amounts	
Customer relationships and lists	\$1,552,322	(333,266) \$	1,219,056 \$	619,431 \$ (2	236,282 ) \$	5383,149	
Vendor lists	179,019	(53,318)	125,701	180,041 (	39,016 )	141,025	

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Technology	14,767	(7,064	) 7,704	38,041 (6,519	) 31,522
Other intangible assets	35,559	(10,715	) 24,844	33,745 (6,390	) 27,355
	\$1,781,667	\$ (404,363	) \$1,377,305	\$871,258 \$ (288,207	) \$583,051

Amortization expense for fiscal years 2018, 2017 and 2016, was \$124,332, \$79,181 and \$55,490, respectively. The increase in intangible assets, gross as of November 30, 2018 compared to November 30, 2017 was due to the Convergys acquisition in the Concentrix segment. See Note 3 -- Acquisitions.

Estimated future amortization expense of the Company's intangible assets is as follows:

Fiscal years ending November 30,	
2019	\$210,942
2020	188,570
2021	173,532
2022	150,213
2023	131,762
Thereafter	522,286
Total	\$1,377,305

#### SYNNEX CORPORATION

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

Accumulated other comprehensive income (loss)

The components of accumulated other comprehensive income (loss) ("AOCI"), net of taxes, attributable to SYNNEX Corporation were as follows:

	Uı	nrealized gains				Unrealized gains	Foreign currency		
	on			nrecognized	d	on cash	translation		
	av	ailable-for-sale		fined nefit plan		flow hedges,	adjustment, net of	•	
	se	curities, net of		sts, net of		net of	net or		
	ta	xes	tax	xes		taxes	taxes		Total
Balance, beginning of year	\$	2,119	\$	(2,313	)	\$ 386	\$ (62,111	)	\$(61,919)
Other comprehensive income (loss) before									
reclassification		(500	)	(2,989	)	19,638	(79,453	)	(62,346)
Reclassifications of (gains) losses from									
Other									
comprehensive income (loss)		_		2,039		(3,104	) —		(2,023)
Balance, end of year	\$	1,619	\$	(3,263	)	\$ 16,920	\$ (141,564	)	\$(126,288)

Reclassifications of (gains) losses on cash flow hedges of foreign exchange forward contracts are recorded in "Cost of revenue" for "Services" and "Selling, general and administrative expenses" in the "Consolidated Statement of Operations." Reclassifications of (gains) losses on cash flow hedges of interest rate swaps are recorded in "Interest expense and finance charges, net" in the Company's "Consolidated Statements of Operations." Reclassifications of amortization of actuarial (gains) losses of defined benefits plans is recorded in "Other income (expense), net" in the "Consolidated Statements of Operations."

# NOTE 7—INVESTMENTS:

The carrying amount of the Company's investments is shown in the table below:

As of November 30, 2017

As of November 30, 2018

Adjusted	Unrealized	Carrying	Adjusted	Unrealized	Unrealized	Carrying	
C D		X 7 1	C D		T	X 7 1	
Cost Bas	18Gains	v aiue	Cost Bas	18Gains	Losses	Value	
					<del></del>		
\$158	\$ 2,423	\$2,581	<b>\$</b> —	\$ —		\$—	
_	_	_	\$5,475	_	<u>—</u>	\$5,475	
\$2,098	\$ 1,948	\$4,046	\$972	\$ 2,404		\$3,376	
\$5,017	_	\$5,017	\$5,189		(225)	\$5,189	
\$36,731		\$36,731	\$33,817			\$33,817	
	Cost Bas \$158 \$2,098 \$5,017	Cost BasisGains  \$158	Cost BasisGains Value  \$158	Cost BasisGains Value Cost Basis \$158	Cost BasisGains  \$158  \$ 2,423  \$ 2,581  \$ — \$ — \$ — \$ 5,475  — \$ \$ 2,098  \$ 1,948  \$ 4,046  \$ 972  \$ 2,404 \$ 5,017  — \$ 5,017  \$ 5,189	\$158 \$ 2,423 \$ 2,581 \$ — \$ — — \$ — — \$ 5,475 — — — \$ \$ 2,098 \$ 1,948 \$ 4,046 \$ 972 \$ 2,404 \$ 5,017 — \$ 5,017 \$ 5,189 (225 )	

Short-term trading securities consist of equity interest in a company, which was previously classified as a long-term cost-method investment as fair value was not readily determinable. Short-term held-to-maturity investments primarily comprised of term deposits with maturities from the date of purchase greater than three months and less than one year. These term deposits are held until the maturity date and are not traded. Long-term available-for-sale securities primarily consist of investments in other companies' equity securities and foreign government bonds purchased pursuant to local regulations, maturing in fiscal year 2023. Long-term held-to-maturity investments consist of term deposits with maturities not exceeding one year. These term deposits are renewed due to certain restrictions under the terms of an acquisition arrangement. Long-term cost-method investments consist primarily of investments in equity securities of private entities.

Trading and available-for-sale securities are recorded at fair value in each reporting period and therefore the carrying value of these securities equals their fair value (See Note 9 -- Fair Value Measurements). Available-for-sale securities in a continuous unrealized loss position for longer than 12 months are not material. For cost-method investments, the Company records an impairment charge when the decline in fair value is determined to be other-than-temporary.

### SYNNEX CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

The following table summarizes the total gains recorded in "Other income (expense), net" in the Consolidated Statements of Operations for changes in the fair value of the Company's trading investment:

Fiscal Years Ended
November 30,
2018 2017 2016
Gains on trading securities \$2,423 \$ —\$

Cash flows from purchases of available-for-sale and held-to-maturity securities are classified as cash flows from investing activities and reported gross on a combined basis as these principally represent cash flows from held-to-maturity securities.

### NOTE 8—DERIVATIVE INSTRUMENTS:

In the ordinary course of business, the Company is exposed to foreign currency risk, interest rate risk, equity risk, commodity price changes and credit risk. The Company enters into transactions, and owns monetary assets and liabilities, that are denominated in currencies other than the legal entity's functional currency. The Company may enter into forward contracts, option contracts, swaps, or other derivative instruments to offset a portion of the risk on expected future cash flows, earnings, on net investments in certain foreign subsidiaries and on certain existing assets and liabilities. However, the Company may choose not to hedge certain exposures for a variety of reasons including, but not limited to, accounting considerations and the prohibitive economic cost of hedging particular exposures. There can be no assurance the hedges will offset more than a portion of the financial impact resulting from movements in foreign currency exchange or interest rates. Generally, the Company does not use derivative instruments to cover equity risk and credit risk. The Company's hedging program is not used for trading or speculative purposes.

All derivatives are recognized on the balance sheet at their fair value. Changes in the fair value of derivatives are recorded in the Consolidated Statements of Operations, or as a component of "AOCI" in the Consolidated Balance Sheets, as discussed below.

### Cash Flow Hedges

To protect gross margins from fluctuations in foreign currency exchange rates, certain of the Company's subsidiaries with functional currencies that are not the U.S. dollar may hedge a portion of forecasted revenue or costs not denominated in the subsidiaries' functional currencies. These instruments mature at various dates through March 2021. The Company also uses interest rate derivative contracts to economically convert a portion of its variable-rate debt to fixed-rate debt. The swaps have maturities up to October 31, 2023. Gains and losses on cash flow hedges are recorded

in AOCI until the hedged item is recognized in earnings. Deferred gains and losses associated with cash flow hedges of foreign currency revenue are recognized as a component of "Revenue from Services" in the same period as the related revenue is recognized, and deferred gains and losses related to cash flow hedges of costs are recognized as a component of "Cost of revenue" for "services" and/or "Selling, general and administrative expenses" in the same period as the related costs are recognized. Deferred gains and losses associated with cash flow hedges of interest expense are recognized in "Interest expense and Finance charges, net" in the same period as the related expense is recognized. Derivative instruments designated as cash flow hedges must be de-designated as hedges when it is probable the forecasted hedged transaction will not occur in the initially identified time period or within a subsequent two-month time period. Deferred gains and losses in AOCI associated with such derivative instruments are reclassified into earnings in the period of de-designation. Any subsequent changes in fair value of such derivative instruments are recorded in earnings unless they are re-designated as hedges of other transactions.

### Non-Designated Derivatives

The Company uses short-term forward contracts to offset the foreign exchange risk on assets and liabilities denominated in currencies other than the functional currency of the respective entities. The contracts not designated as hedging instruments mature or settle in six months or less. Derivatives that are not designated as hedging instruments are adjusted to fair value through earnings in the financial statement line item to which the derivative relates.

See Note 11--Borrowings, for the accounting for the embedded derivative in the 5.75% Junior Subordinated Convertible Debentures assumed by the Company's subsidiary, Concentrix CVG Corporation, as part of the Convergys acquisition.

### SYNNEX CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

### Fair Values of Derivative Instruments in the Consolidated Balance Sheets

The fair values of the Company's derivative instruments are disclosed in <u>Note 9</u>-- Fair Value Measurements and summarized in the table below:

	Value as of	
	November	November
Balance Sheet Line Item	30, 2018	30, 2017
Derivative instruments not designated as hedging instruments:		
Foreign exchange forward contracts (notional value)	\$ 1,008,895	\$248,069
Other current assets	12,651	1,483
Other accrued liabilities	1,856	1,194
Other long-term liabilities	<del>_</del>	1,372
Interest rate swap (notional value)	\$ 100,000	\$—
Other assets	3,519	
Derivative instruments designated as cash flow hedges:		
Foreign exchange forward contracts (notional value)	\$ 624,014	\$—
Other current assets	2,819	_
Other assets	1,015	_
Other accrued liabilities	9,632	
Other long-term liabilities	2,674	<del></del>
Interest rate swaps (notional value)	\$ 1,900,000	\$600,000
Other current assets	884	_
Other assets	4,985	3,484
Other accrued liabilities	_	389
Other long-term liabilities	9,004	1,996

# Volume of activity

The notional amounts represent the gross amounts of foreign currency, including, principally, the Philippine Peso, the Euro, Indian Rupee, British Pound, Canadian Dollar, Brazilian Real, Chinese Yuan, Colombian Peso and Australian Dollars that will be bought or sold at maturity. The notional amounts for outstanding derivative instruments provide one measure of the transaction volume outstanding and do not represent the amount of the Company's exposure to credit or market loss. The Company's exposure to credit loss and market risk will vary over time as currency and interest rates change.

### SYNNEX CORPORATION

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

The Effect of Derivative Instruments in AOCI and the Consolidated Statement of Earnings

The following table shows the gains and losses, before taxes, of the Company's derivative instruments designated as cash flow hedges and not designated as hedging instruments in Other Comprehensive Income, or OCI, and the Consolidated Statements of Operations:

	Location of Gain (Loss) in Income <sup>(1)</sup>	Fiscal Years 2018	Ended Noven	nber 30, 2016
Total "Cost of revenue" for	Eccution of Guin (Eoss) in income	2010	2017	2010
"services"		\$(1.514.470	) \$(1,232,666	\$ (963,393)
Total "Selling, general and		, , , , , , ,	, ( , - ,	, , (= == ,== = ,
administrative expenses"		(1,376,664	) (1,041,975	) (903,369 )
Total "Interest expense and finance				
charges, net"		(84,675	) (45,357	) (28,993 )
Derivative Instruments designated				
as cash flow hedges:				
Gains (Losses) recognized in OCI:				
Foreign exchange contracts		\$27,426	<b>\$</b> —	\$—
Interest rate swaps		(1,256	) 5,957	(2,340)
Total		\$26,170	\$5,957	\$(2,340)
Gains (Losses) reclassified from				
AOCI into income:				
Foreign exchange contracts				
Gain reclassified from AOCI into				
income	Cost of revenue for services	\$1,021	<b>\$</b> —	<b>\$</b> —
Gain reclassified from AOCI into	Selling, general and administrative			
income	expenses	441	_	_
Interest rate swaps				
Gain (Loss) reclassified from AOCl	I Interest expense and finance charges,			
into income	net	2,792	(1,762)	(1,436)
Total		\$4,254	\$(1,762	) \$(1,436 )

Derivative Instruments not

designated as hedging instruments:

	Cost of revenue for services and			
Gain (loss) recognized from Foreign	n Selling, general and administrative			
exchange forward contracts, net	expenses	\$3,378	<b>\$</b> —	<b>\$</b> —
Loss recognized from Foreign	Other income (expense), net			
exchange forward contracts, net		(6,126	) (2,217)	(1,629)
Loss recognized from Interest rate	Interest expense and Finance charges,			
swaps, net	net	(318	) —	_
Total		\$(3,066	) \$(2,217	) \$(1,629 )

(1) The gains and losses largely offset the currency gains and losses that resulted from changes in the assets and liabilities denominated in nonfunctional currencies.

There were no material gain or loss amounts excluded from the assessment of effectiveness. Existing net gains in AOCI that are expected to be reclassified into earnings in the normal course of business within the next twelve months are \$17,468.

## Offsetting of Derivatives

In the Consolidated Balance Sheets, the Company does not offset derivative assets against liabilities in master netting arrangements. If derivative exposures covered by a qualifying master netting agreement had been netted in the Consolidated Statement of Financial Position, the total derivative asset and liability positions would have been reduced by \$6,850 each as of November 30, 2018 and \$1,352 each as of November 30, 2017.

Credit exposure for derivative financial instruments is limited to the amounts, if any, by which the counterparties' obligations under the contracts exceed the Company's obligations to the counterparties. The Company manages the potential risk of credit losses through careful evaluation of counterparty credit standing and selection of counterparties from a limited group of financial institutions.

### SYNNEX CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

### NOTE 9—FAIR VALUE MEASUREMENTS:

The Company's fair value measurements are classified and disclosed in one of the following three categories:

Level 1: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;

Level 2: Quoted prices in markets that are not active, or inputs which are observable, either directly or indirectly, for substantially the full term of the asset or liability;

Level 3: Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e., supported by little or no market activity).

The following table summarizes the valuation of the Company's investments and financial instruments that are measured at fair value on a recurring basis:

		ember 30, 2 measureme		y		ember 30, 2 measureme		ory	
							Level	Le	evel
	Total	Level 1	Level 2	Level 3	Total	Level 1	2	3	
Assets:									
Cash equivalents	\$108,785	\$108,785	\$—	\$—	\$157,935	\$157,935	<b>\$</b> —	\$	
Trading securities	2,581	2,581	_	_	_	_	_		
Available-for-sale									
securities	4,015	4,015			3,376	3,376			
Forward foreign currency		,			,	ĺ			
exchange contracts	16,485		16,485		1,483	_	1,483		
Interest rate swaps	9,388	_	9,388	_	3,484	_	3,484		_
Liabilities:	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		, ,		-, -		- , -		
Forward foreign currency									
exchange contracts	\$14,162	<b>\$</b> —	\$14,162	\$	\$2,566	<b>\$</b> —	\$2,566	\$	
Interest rate swaps	9,004		9,004	_	2,385		2,385	,	_
Convertible debentures	77,238	_		77,238	<u> </u>	<u>—</u>	_		

## conversion option

The Company's cash equivalents consist primarily of highly liquid investments in money market funds and term deposits with maturity periods of three months or less. The carrying values of cash equivalents approximate fair value since they are near their maturity. Investments in trading and available-for-sale securities consist of equity securities and are recorded at fair value based on quoted market prices. The fair values of forward exchange contracts are measured based on the foreign currency spot and forward rates quoted by the banks or foreign currency dealers. Fair values of long-term foreign currency exchange contract are measured using valuations based upon quoted prices for similar assets and liabilities in active markets and are valued by reference to similar financial instruments, adjusted for terms specific to the contracts. Fair values of interest rate swaps are measured using standard valuation models using inputs that are readily available in public markets, or can be derived from observable market transactions, including London Interbank Offered Rate ("LIBOR") spot and forward rates. The effect of nonperformance risk on the fair value of derivative instruments was not material as of November 30, 2018 and 2017.

In connection with the Convergys acquisition, the Company's subsidiary, Concentrix CVG Corporation ("Concentrix CVG"), assumed Convergys' 5.75% Junior Subordinated Convertible Debentures due September 2029 ("Convertible Debentures") and recorded the principal amount and conversion spread at fair value. See Note 11--Borrowings. The fair value of the Convertible Debentures conversion option was based on a probabilistic analysis using the Monte Carlo simulation approach. The model considered simulated movements in the Company's stock price until the conversion date using estimated stock volatility of 35%, a risk free rate of 2.7%, discount and dividend yields of 4.6% and \$0.35 per share each quarter, respectively, over the estimated period until the Company would be entitled to redeem the debentures in September 2019. From the acquisition date until November 30, 2018, the fair value of the conversion spread decreased by \$4,085.

### SYNNEX CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

The carrying values of held-to-maturity securities with maturities less than one year, accounts receivable, accounts payable and short-term debt approximate fair value due to their short maturities and interest rates which are variable in nature. The fair value of cost-method investments is based on an internal valuation of the investees based on the best available information at the measurement date. The carrying value of the Company's term loans approximate their fair value since they bear interest rates that are similar to existing market rates.

During fiscal years 2018, 2017 and 2016, there were no transfers between the fair value measurement category levels.

### NOTE 10—ACCOUNTS RECEIVABLE ARRANGEMENTS:

The Company has an uncommitted supply-chain financing program with a global financial institution under which trade accounts receivable of certain customers and their affiliates may be acquired, without recourse, by the financial institution. Available capacity under this program is dependent on the level of the Company's trade accounts receivable with these customers and the financial institution's willingness to purchase such receivables. As of November 30, 2018 and 2017, accounts receivable sold to and held by the financial institution under this program were \$33,677 and \$49,826, respectively. Discount fees related to the sale of trade accounts receivable under this facility are included in "Interest expense and finance charges, net" in the Consolidated Statement of Operations. During the fiscal years ended November 30, 2018, 2017 and 2016, discount fees were \$1,621, \$1,201 and \$968, respectively.

SYNNEX Infotec, the Company's Japanese Technology Solutions subsidiary, has arrangements with financial institutions for the sale and financing of approved accounts receivable and notes receivable. The amounts outstanding under these arrangements that were sold, but not collected, as of November 30, 2018 and 2017 were \$2,848 and \$2,306, respectively.

The Company also has other financing agreements in North America with various financial institutions ("Flooring Companies") to allow certain customers of the Company to finance their purchases directly with the Flooring Companies. Under these agreements, the Flooring Companies pay to the Company the selling price of products sold to various customers, less a discount, within approximately 15 to 30 days from the date of sale. The Company is contingently liable to repurchase inventory sold under flooring agreements in the event of any default by its customers under the agreement and such inventory being repossessed by the Flooring Companies. Please see Note 17 — Commitments and Contingencies for further information.

The following table summarizes the net sales financed through the flooring agreements and the flooring fees incurred:

Fiscal Years Ended November 30, 2018 2017 2016 Net sales financed \$1,734,860 \$1,262,325 \$1,264,117

Flooring fees<sup>(1)</sup> 10,698 8,192 8,240

(1) Flooring fees are included within "Interest expense and finance charges, net." As of November 30, 2018 and 2017, accounts receivable subject to flooring agreements were \$84,668 and \$65,684, respectively.

### SYNNEX CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

### NOTE 11—BORROWINGS:

Borrowings consist of the following:

	As of Nover	mber 30,
	2018	2017
SYNNEX United States accounts receivable securitization arrangement	\$615,000	\$288,400
SYNNEX Canada accounts receivable securitization arrangement	_	19,389
SYNNEX Japan credit facility - revolving line of credit component	20,268	52,426
Westcon-Comstor North America revolving line of credit facility	_	220,241
Westcon-Comstor Latin America revolving lines of credit facilities	_	78,407
Concentrix India revolving lines of credit facilities		12,000
SYNNEX United States credit agreement - current portion of term loan component	60,000	60,000
SYNNEX United States term loan credit agreement - current portion	58,125	_
SYNNEX Japan credit facility - current portion of term loan component	_	53,314
Convertible debentures	69,762	_
Other borrowings	10,061	21,294
Borrowings, current	\$833,216	\$805,471
SYNNEX United States credit agreement - term loan component	1,080,000	1,140,000
SYNNEX United States term loan credit agreement	1,491,875	_
SYNNEX Japan credit facility - term loan component	61,685	
Other term debt	541	569
Long-term borrowings, before unamortized debt discount and issuance costs	\$2,634,101	\$1,140,569
Less: unamortized debt discount and issuance costs	(11,319)	(4,480
Long-term borrowings	\$2,622,782	\$1,136,089

## SYNNEX United States accounts receivable securitization arrangement

In the United States, the Company has an accounts receivable securitization program to provide additional capital for its operations (the "U.S. AR Arrangement"). Prior to the amendment described in this paragraph, under the terms of the U.S. AR Arrangement, the Company's subsidiary that is the borrower under this facility could borrow up to a maximum of \$600,000 based upon eligible trade accounts receivable denominated in United States Dollars. In addition, the U.S. AR Arrangement included an accordion feature to allow requests for an increase in the lenders' commitment by an additional \$120,000. In May 2018, the U.S. AR Arrangement was amended to increase the maximum borrowing amount to \$850,000 and the accordion feature was increased to \$150,000. The amendment also

extended the expiration date of the U.S. AR Arrangement from November 2019 to May 2020. The effective borrowing cost under the U.S. AR Arrangement is a blended rate based upon the composition of the lenders that includes prevailing dealer commercial paper rates and a rate based upon LIBOR, provided that LIBOR shall not be less than zero. In addition, a program fee of 0.75% per annum based on the used portion of the commitment, and a facility fee of 0.35% per annum is payable on the adjusted commitment of the lenders.

Under the terms of the U.S. AR Arrangement, the Company and two of its U.S. subsidiaries sell, on a revolving basis, their receivables (other than certain specifically excluded receivables) to a wholly-owned, bankruptcy-remote subsidiary. The borrowings are funded by pledging all of the rights, title and interest in and to the receivables acquired by the Company's bankruptcy-remote subsidiary as security. Any amounts received under the U.S. AR Arrangement are recorded as debt on the Company's Consolidated Balance Sheets.

### SYNNEX Canada accounts receivable securitization arrangement

In Canada, the Company has an accounts receivable securitization program to provide additional capital for its operations. Prior to the amendment described in this paragraph, under the terms of this program with a bank, SYNNEX Canada Limited ("SYNNEX Canada") could borrow up to CAD65,000, or \$48,913, in exchange for the transfer of eligible trade accounts receivable, on an ongoing revolving basis through May 10, 2020. The program included an accordion feature to allow a request to increase the bank's commitment by an additional CAD25,000, or \$18,813. In May 2018, the agreement was amended to increase the bank's purchase commitment to CAD100,000, or \$75,250. The accordion feature was amended to allow requests to increase the

### SYNNEX CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

bank's commitment by up to an additional CAD50,000, or \$37,625. Any amounts received under this arrangement are recorded as debt on the Company's Consolidated Balance Sheets and are secured by pledging all of the rights, title and interest in the receivables transferred to the bank. The effective borrowing cost is based on the weighted average of the Canadian Dollar Offered Rate plus a margin of 2.00% per annum and the prevailing lender commercial paper rates. In addition, SYNNEX Canada is obligated to pay a program fee of 0.75% per annum based on the used portion of the commitment. SYNNEX Canada pays a fee of 0.40% per annum for any unused portion of the commitment up to CAD60,000, or \$45,150, and when the unused portion exceeds CAD60,000, or \$45,150, a fee of 0.40% on the first CAD25,000, or \$18,813, of the unused portion and a fee of 0.55% per annum of the remaining unused commitment.

## SYNNEX Japan credit facility

SYNNEX Infotec had a credit agreement with a group of financial institutions for a maximum commitment of \(\frac{\text{\

# Westcon-Comstor North America revolving line of credit facility

In connection with the acquisition of Westcon-Comstor Americas on September 1, 2017, the Company assumed a syndicated bank credit facility of some of the North American subsidiaries the Company acquired, comprising a \$350,000 commitment for a revolving credit facility, maturing in January 2021. In May 2018, as a result of its integration activities, the Company terminated this facility. Interest on the Westcon-Comstor North America facility was based on LIBOR, plus a margin which could range from 1.25% to 1.75%, or an index rate, plus a margin which could range from 0.25% to 0.75%, at the borrowers option, and a commitment fee of 0.20%.

### Westcon-Comstor Latin America revolving lines of credit facilities

In connection with the acquisition of Westcon-Comstor Americas on September 1, 2017, the Company also assumed credit facilities of some of the Central and South American subsidiaries the Company acquired (the "Westcon-Comstor LATAM facilities"). The Westcon-Comstor LATAM facilities maintained with financial institutions in the respective countries are denominated in the local currency of such countries or United States Dollars and aggregate to \$69,475 in revolving commitments, after termination of certain facilities by the Company during

fiscal year 2018. A \$40,000 revolving credit facility matures in February 2020. The remaining Westcon-Comstor LATAM facilities aggregating \$29,475 in revolving commitments mature in one year or less. The Company guarantees the obligations under these credit facilities. The terms of borrowing under these lines of credit vary from country to country, depending on local market conditions, and the interest rates range from 4.90% to 12.74%.

# Concentrix India revolving lines of credit facilities

The Company's Indian subsidiaries have credit facilities with a financial institution to borrow up to an aggregate amount of \$22,000. The interest rate under these facilities is the higher of the bank's minimum lending rate or LIBOR, plus a margin of 0.9% per annum. The Company guarantees the obligations under these credit facilities. These credit facilities can be terminated at any time by the Company's Indian subsidiaries or the financial institution.

### SYNNEX United States credit agreement

In the United States, the Company has a senior secured credit agreement (as amended, the "U.S. Credit Agreement") with a group of financial institutions. The U.S. Credit Agreement includes a \$600,000 commitment for a revolving credit facility and a term loan in the original principal amount of \$1,200,000. The Company may request incremental commitments to increase the principal amount of the revolving line of credit or term loan by \$500,000, plus an additional amount which is dependent upon the Company's pro forma first lien leverage ratio, as calculated under the U.S. Credit Agreement. The U.S. Credit Agreement matures in September 2022. The outstanding principal amount of the term loan is repayable in quarterly installments of \$15,000, with the unpaid balance due in full on the September 2022 maturity date. Interest on borrowings under the U.S. Credit Agreement can be

### SYNNEX CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

based on LIBOR or a base rate at the Company's option, plus a margin. The margin for LIBOR loans ranges from 1.25% to 2.00% and the margin for base rate loans ranges from 0.25% to 1.00%, provided that LIBOR shall not be less than zero. The base rate is a variable rate which is the highest of (a) the Federal Funds Rate, plus a margin of 0.5%, (b) the rate of interest announced, from time to time, by the agent, Bank of America, N.A., as its "prime rate," and (c) the Eurodollar Rate, plus 1.0%. The unused revolving credit facility commitment fee ranges from 0.175% to 0.30% per annum. The margins above the applicable interest rates and the revolving commitment fee for revolving loans are based on the Company's consolidated leverage ratio, as calculated under the U.S. Credit Agreement. The Company's obligations under the U.S. Credit Agreement are secured by substantially all of the parent company's and its United States domestic subsidiaries' assets on a pari passu basis with the interests of the lenders under the U.S. Term Loan Credit Agreement (defined below) pursuant to an intercreditor agreement and are guaranteed by certain of the Company's United States domestic subsidiaries.

There were no borrowings outstanding under the revolving credit facility as of either November 30, 2018 or 2017.

### SYNNEX United States term loan credit agreement

In order to fund the Convergys acquisition (See Note 3), the related refinancing or settlement of Convergys' debt and payment of related fees and expenses, the Company entered into a secured term loan credit agreement on August 9, 2018 (the "U.S. Term Loan Credit Agreement") with a group of financial institutions, which provided for the extension of one or more term loans in an aggregate principal amount not to exceed \$1,800,000. The U.S. Term Loan Credit Agreement matures in October 2023. In connection with the closing of the Convergys acquisition on October 5, 2018, an initial term loan in the amount of \$1,450,000 was drawn. Subject to customary conditions, the Company could borrow up to five additional term loans until January 3, 2019 in an amount not to exceed \$350,000. The proceeds of any loan made after the initial funding date were required to be used initially to repurchase or settle Convergys' outstanding Convertible Debentures tendered in connection with the acquisition-related mergers until all such Convertible Debentures have been repurchased or settled, with the remaining balance available for working capital and other corporate purposes. On November 30, 2018, the Company borrowed additional \$100,000 to settle part of Convergys' outstanding Convertible Debentures. Subsequent to November 30, 2018, the Company drew down the remaining amount of \$250,000 available under this facility. The outstanding principal amount of the term loans is payable in quarterly installments in an amount equal to 1.25% commencing on the last day of the second full fiscal quarter after the initial funding date, with the unpaid balance due in full on the maturity date. The term loan can be repaid at any time prior to the expiration date without penalty. Interest on borrowings under the U.S. Term Loan Credit Agreement can be based on LIBOR or a base rate at the Company's option, plus a margin. The margin for LIBOR loans ranges from 1.25% to 1.75% and the margin for base rate loan ranges from 0.25% to 0.75%, provided that LIBOR shall not be less than zero. The base rate is a variable rate which is the highest of (a) 0.5% plus the greater of (x) the Federal Funds Rate in effect on such day and (y) the overnight bank funding rate in effect on such day, (b) the Eurodollar Rate plus 1.0% per annum, and (c) the rate of interest last quoted by The Wall Street Journal as the "Prime Rate" in the U.S. During the period in which the term loans were available to be drawn, the Company paid term loan commitment fees which could have fluctuated based on a range from 0.15% to 0.25% per annum. The margins

above the Company's applicable interest rates are, and the term loan commitment fee were, based on the Company's consolidated leverage ratio as calculated under the U.S. Term Loan Credit Agreement. The Company's obligations under the U.S. Term Loan Credit Agreement are secured by substantially all of the Company and certain of its domestic subsidiaries' assets on a pari passu basis with the interests of the lenders under the existing U.S. Credit Agreement pursuant to an intercreditor agreement, and are guaranteed by certain of its domestic subsidiaries.

On June 28, 2018, the Company had entered into a debt commitment letter (the "Debt Commitment Letter"), with certain financial institutions, to provide a 364-day senior secured term loan facility in an aggregate principal amount of up to \$3,570,000 to fund the Convergys acquisition, refinance the U.S. Credit Agreement should the lenders thereunder not have permitted the incurrence of debt in connection with the acquisition, and to pay the costs and expenses related to the acquisition. The Debt Commitment Letter was terminated in August 2018 upon entering into the U.S. Term Loan Credit Agreement and obtaining an amendment from the lenders under the U.S. Credit Agreement to permit the U.S. Term Loan Credit Agreement.

### SYNNEX Canada revolving line of credit

SYNNEX Canada has an uncommitted revolving line of credit with a bank under which it can borrow up to CAD35,000, or \$26,338. Borrowings under the facility are secured by eligible inventory and bear interest at a base rate plus a margin ranging from 0.50% to 2.25% depending on the base rate used. The base rate could be a Banker's Acceptance Rate, a Canadian Prime Rate, LIBOR or U.S. Base Rate. During the fourth quarter of fiscal year 2018, the facility was amended to increase the maximum borrowing amount to CAD50,000, or \$37,625. As of both November 30, 2018 and 2017, there were no borrowings outstanding under this credit facility.

### SYNNEX CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

### Convertible Debentures

In connection with the Convergys acquisition on October 5, 2018, Convergys was merged into Concentrix CVG and Concentrix CVG became the obligor under Convergys' \$124,963 aggregate principal amount of 5.75% Junior Subordinated Convertible Debentures due September 2029. The Company was entitled to redeem the Convertible Debentures on or after September 15, 2019. At the date of acquisition, the Convertible Debentures were convertible at the option of the holders on or after September 15, 2028 and prior to that date only under certain circumstances, including a stock sales price condition, and the occurrence of a fundamental change, such as the acquisition. Upon conversion, the aggregate principal amount of the Convertible Debentures had to be settled in cash and the remainder, if any, of the Company's conversion obligation in excess of the aggregate principal amount, could be settled in cash, or in the same combination of cash and common stock of the Company that was received by the Convergys shareholders as consideration for their shares in the acquisition.

The Company determined that the embedded conversion feature included in the Convertible Debentures required liability treatment because a portion was convertible into a fixed dollar amount based on a variable conversion rate, and was recorded at fair value in other accrued liabilities in the Consolidated Balance Sheet. Through November 30, 2018, \$55,681 of the principal amount of Convertible Debentures had been settled for \$118,425 in cash under the fundamental change provision. Subsequent to November 30, 2018, substantially all of the Convertible Debentures have been settled in cash, with \$774 aggregate principal amount remaining outstanding as of the date of this Report.

## Other borrowings and other term debt

Other borrowings and term debt include lines of credit with financial institutions at certain locations outside the United States, factoring of accounts receivable with recourse provisions, capital leases, building mortgage and book overdrafts. As of November 30, 2018, commitments for revolving credit aggregating \$30,204. Interest rates and other terms of borrowing under these lines of credit vary by country, depending on local market conditions. Borrowings under these facilities are guaranteed by the Company or secured by accounts receivable.

In connection with the Convergys acquisition, the Company caused certain revolving debt facilities of Convergys to be repaid. These facilities were terminated on the acquisition date and the outstanding amount of \$195,421 was repaid with funds from the initial draw of the U.S. Term Loan Credit Agreement described above.

The maximum commitment amounts for local currency credit facilities have been translated into United States Dollars at November 30, 2018 exchange rates.

### Future principal payments

As of November 30, 2018, future principal payments under the above loans are as follows:

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Fiscal Years Ending Nov	rember 30,
2019	\$833,217
2020	137,740
2021	199,409
2022	1,037,577
2023	1,259,375
	\$3,467,318

# Interest expense and finance charges

The total interest expense and finance charges for the Company's borrowings were \$92,899, \$47,367 and \$31,130, respectively, for fiscal years 2018, 2017 and 2016. The variable interest rates ranged between 0.58% and 12.74%, between 0.58% and 15.13% and between 0.73% and 4.00% in fiscal years 2018, 2017 and 2016, respectively.

### SYNNEX CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

## Covenant compliance

The Company's credit facilities have a number of covenants and restrictions that, among other things, require the Company to maintain specified financial ratios and satisfy certain financial condition tests. The covenants also limit the Company's ability to incur additional debt, make or forgive intercompany loans, pay dividends and make other types of distributions, make certain acquisitions, repurchase the Company's stock, create liens, cancel debt owed to the Company, enter into agreements with affiliates, modify the nature of the Company's business, enter into sale-leaseback transactions, make certain investments, enter into new real estate leases, transfer and sell assets, cancel or terminate any material contracts and merge or consolidate. As of November 30, 2018, the Company was in compliance with all material covenants for the above arrangements.

## NOTE 12—EARNINGS PER COMMON SHARE:

The following table sets forth the computation of basic and diluted earnings per common share for the periods indicated:

	Fiscal Yea 30,	rs Ended No	ovember
	2018	2017	2016
Basic earnings per common share:			
Net income attributable to SYNNEX Corporation	\$300,598	\$301,173	\$234,946
Less: net income allocated to participating securities <sup>(1)</sup>	(2,734)	(2,790)	(2,419)
Net income attributable to SYNNEX Corporation common			
stockholders	\$297,864	\$298,383	\$232,527
Weighted-average number of common shares - basic	41,215	39,556	39,321
Basic earnings attributable to SYNNEX Corporation per common			
share	\$7.23	\$7.54	\$5.91
Diluted earnings per common share:			
Net income attributable to SYNNEX Corporation	\$300,598	\$301,173	\$234,946
Less: net income allocated to participating securities <sup>(1)</sup>	(2,721)	(2,778)	(2,408)
Net income attributable to SYNNEX Corporation common			
stockholders	\$297,877	\$298,395	\$232,538
Weighted average number of common shares - basic	41,215	39,556	39,321

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Effect of dilutive securities:			
Stock options and restricted stock units	236	202	209
Weighted-average number of common shares - diluted	41,451	39,758	39,530
Diluted earnings attributable to SYNNEX Corporation per			
common share	\$7.19	\$7.51	\$5.88
Anti-dilutive shares excluded from diluted earnings per share calculation	97	14	11

<sup>(1)</sup>Restricted stock awards granted to employees by the Company and its subsidiaries are considered participating securities.

### SYNNEX CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

### NOTE 13—SEGMENT INFORMATION:

Summarized financial information related to the Company's reportable business segments for fiscal years 2018, 2017, and 2016 is shown below:

			Inter-Segmen	t
	Technology			
	Solutions	Concentrix	Elimination	Consolidated
Fiscal Year ended November 30, 2018:				
Revenue	\$17,608,982	\$2,463,151	\$ (18,369	) \$20,053,764
External revenue	17,608,897	2,444,867		20,053,764
Operating income	406,274	144,761		551,036
Depreciation and amortization expense	70,688	154,599	<u> </u>	225,287
Total assets	\$10,144,900	\$4,776,313	\$ (3,440,779	) \$11,480,434
Fiscal Year ended November 30, 2017:				
Revenue	\$15,071,185	\$1,990,180	\$ (15,665	) \$17,045,700
External revenue	15,070,871	1,974,829		17,045,700
Operating income	394,320	114,623	22	508,965
Depreciation and amortization expense	30,040	129,869	(23	) 159,886
Total assets	\$7,124,884	\$1,677,728	\$ (1,104,086	) \$7,698,526
Fiscal Year ended November 30, 2016:				
Revenue	\$12,490,718	\$1,587,736	\$ (16,617	) \$14,061,837
External revenue	12,490,427	1,571,410		14,061,837
Operating income	315,485	63,877	234	379,596
Depreciation and amortization expense	16,592	104,935	(234	) 121,293
Total assets	\$4,844,271	\$1,614,623	\$ (1,243,613	) \$5,215,281

Inter-segment elimination represents services and transactions, principally intercompany investments and loans, between the Company's reportable segments that are eliminated on consolidation.

## Geographic information

Shown below is summarized financial information related to the geographic areas in which the Company operated during fiscal years 2018, 2017 and 2016. The Company attributes revenues from external customers to the country from where Technology Solutions products are delivered and the country of domicile of the legal entity that is party to the Concentrix customer contract.

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Fiscal Years Ended November 30, 2018 2017 2016

	2018	2017	2016
Revenue:			
<b>United States</b>	\$14,354,161	\$12,491,539	\$10,316,259
Canada	1,801,580	1,683,080	1,522,527
Others	3,898,022	2,871,081	2,223,051
Total	\$20,053,764	\$17,045,700	\$14,061,837

	As of November 30,	
	2018	2017
Property and equipment, net:		
United States	\$287,498	\$144,015
Philippines	75,770	30,805
India	43,813	37,490
Others	164,245	134,279
Total	\$571,326	\$346,589

### SYNNEX CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

During the fiscal years ended November 30, 2018, 2017 and 2016, no other country represented more than 10% of total revenue. As of both November 30, 2018 and 2017, no other country represented more than 10% of the total net property and equipment.

### NOTE 14—RELATED PARTY TRANSACTIONS:

The Company has a business relationship with MiTAC Holdings Corporation ("MiTAC Holdings"), a publicly-traded company in Taiwan, which began in 1992 when MiTAC Holdings became the Company's primary investor through its affiliates. As of November 30, 2018 and 2017, MiTAC Holdings and its affiliates beneficially owned approximately 18% and 24%, respectively, of the Company's outstanding common stock. Mr. Matthew Miau, the Company's Chairman Emeritus of the Board of Directors and a director, is the Chairman of MiTAC Holdings and a director or officer of MiTAC Holdings' affiliates.

Beneficial ownership of the Company's common stock by MiTAC Holdings

As noted above, MiTAC Holdings and its affiliates in the aggregate beneficially owned approximately 18% of the Company's outstanding common stock as of November 30, 2018. These shares are owned by the following entities:

	As of November 30, 2018
MiTAC Holdings <sup>(1)</sup>	5,240
Synnex Technology International Corp. (2)	3,860
Total	9,100

- 1. Shares are held via Silver Star Developments Ltd., a wholly-owned subsidiary of MiTAC Holdings. Excludes 364 shares directly held by Mr. Miau and 217 shares indirectly held by Mr. Miau through a charitable remainder trust.
- 2. Synnex Technology International Corp. ("Synnex Technology International") is a separate entity from the Company and is a publicly-traded corporation in Taiwan. Shares are held via Peer Development Ltd., a wholly-owned subsidiary of Synnex Technology International. MiTAC Holdings owns a noncontrolling interest of 8.7% in MiTAC Incorporated, a privately-held Taiwanese company, which in turn holds a noncontrolling interest of 14.4% in Synnex Technology International. Neither MiTAC Holdings nor Mr. Miau is affiliated with any person(s), entity, or entities that hold a majority interest in MiTAC Incorporated.

MiTAC Holdings generally has significant influence over the Company regarding matters submitted to stockholders for consideration, including any merger or acquisition of the Company. Among other things, this could have the effect of delaying, deterring or preventing a change of control over the Company.

The following table presents the Company's transactions with MiTAC Holdings and its affiliates for the periods indicated:

	Fiscal Yea 30,	rs Ended N	ovember
	2018	2017	2016
Purchases of inventories	\$217,430	\$232,364	\$170,053
Sale of products to MiTAC Holdings and affiliates	2,422	1,202	1,809
Reimbursements received for rent and overhead costs for use of facilities			
by MiTAC Holdings and affiliates	71	149	216

The Company's business relationship with MiTAC Holdings has been informal and is not governed by long-term commitments or arrangements with respect to pricing terms, revenue or capacity commitments. The Company negotiates pricing and other material terms on a case-by-case basis with MiTAC Holdings. The Company has adopted a policy requiring that material transactions with MiTAC Holdings or its related parties be approved by its Audit Committee, which is composed solely of independent directors. In addition, Mr. Miau's compensation is approved by the Nominating and Corporate Governance Committee, which is also composed solely of independent directors.

Synnex Technology International is a publicly-traded corporation in Taiwan that currently provides distribution and fulfillment services to various markets in Asia and Australia, and is also a potential competitor of the Company. Neither MiTAC Holdings, nor Synnex Technology International is restricted from competing with the Company.

### SYNNEX CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

### NOTE 15—PENSION AND EMPLOYEE BENEFITS PLANS:

The Company has 401(k) plans in the United States under which eligible employees may contribute up to the maximum amount as provided by law. Employees become eligible to participate in these plans on the first day of the month after their employment date. The Company may make discretionary contributions under the plans. Employees in most of the Company's foreign subsidiaries are covered by government mandated defined contribution plans. During fiscal years 2018, 2017 and 2016, the Company contributed \$38,531, \$33,876 and \$30,903, respectively, to defined contribution plans.

The Company has a deferred compensation plan for certain directors and officers. Distributions under the plan are subject to Section 409A of the United States Tax Code. The Company may invest balances in the plan in trading securities reported on recognized exchanges. As of November 30, 2018 and 2017, the deferred compensation liability balance was \$6,146 and \$6,800, respectively.

## Defined Benefit Plans

The Company has defined benefit pension or retirement plans for eligible employees in certain foreign subsidiaries. Benefits under these plans are primarily based on years of service and compensation during the years immediately preceding retirement or termination of participation in the plans. In addition, the Company provides government-mandated postemployment defined benefit plans to eligible employees in certain foreign subsidiaries. Net benefit costs were \$4,728, \$6,370 and \$3,879, during fiscal years 2018, 2017 and 2016, respectively. The Company contributed \$2,283, \$6,095 and \$2,721, during fiscal years 2018, 2017 and 2016, respectively. As of November 30, 2018 and 2017, these plans were unfunded by \$20,886 and \$17,214, respectively.

As part of the Convergys acquisition, the Company acquired a frozen defined benefit pension plan, which includes both a qualified and non-qualified portion, for all eligible employees in the U.S. (the cash balance plan) and unfunded defined benefit plans for certain eligible employees in the Philippines, Malaysia and France (together with the cash balance plan, the defined benefit plans). The pension benefit formula for the cash balance plan is determined by a combination of compensation, age-based credits and annual guaranteed interest credits. The qualified portion of the cash balance plan has been funded through contributions made to a trust fund.

The Company's measurement date for all defined benefit plans and other postretirement benefits is November 30 and the plan assumptions are evaluated annually and are updated as deemed necessary. The status of employee pension benefit plans assumed as part of the Convergys acquisition is summarized below:

Year Ended

	November 30, 2018
Change in Benefit Obligation:	
Benefit obligation at the acquisition date of October 5, 2018	\$ 217,101
Service cost	751
Interest cost	123
Benefits paid	(1,614)
Foreign currency adjustments	987
Projected obligation at end of year	\$ 217,348

Fair value of plan assets for the acquired employee pension benefit plans was \$149,233 as of October 5, 2018 and November 30, 2018. The plans were underfunded by \$68,115 as of November 30, 2018.

The accumulated benefit obligation for the pension plans was \$217,348 as of November 30, 2018. Changes in the benefit obligation and plan assets recorded in other comprehensive income were not material.

Amounts recognized in the Consolidated Balance Sheet as of November 30, 2018 consist of:

Current liability \$5,926 Non-current liability \$62,189

### SYNNEX CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

The following weighted-average rates were used in determining the benefit obligations at November 30, 2018 and the pension cost from October 5, 2018 to November 30, 2018:

Discount rate	1.3% - 8.1%
Expected rate of future compensation growth	1.8% - 3.0%

The range of discount rates utilized in determining the pension cost and projected benefit obligation of the Company's defined benefit plans reflects a lower prevalent rate applicable to the frozen cash balance plan for eligible employees in U.S. and a higher applicable rate for the unfunded defined benefit plan for certain eligible employees in the Philippines, France and Malaysia. The plans outside the U.S. represented approximately 13.3% of the Company's total projected benefit obligation for all plans as of November 30, 2018.

### Plan Assets

As of November 30, 2018, plan assets for the cash balance plan consisted of common/collective trusts (of which approximately 60% are invested in equity backed funds and approximately 40% are invested in funds invested in fixed income instruments) and a private equity fund. The Company's targeted allocation was 60% equity and 40% fixed income. The investment objectives for the plan assets are to generate returns that will enable the plan to meet its future obligations. The Company's expected long-term rate of return was determined based on the asset mix of the plan, projected returns, past performance and other factors. The Company made no contributions to the plan from the acquisition date of October 5, 2018 to November 30, 2018. The Company has satisfied its ERISA funding requirements through 2018. The following table sets forth the fair value of those plan assets as of November 30, 2018, determined to be Level 2, other than the Limited partnership which is Level 3.

Common/Collective trust	ts:
Fixed income	\$60,076
U.S. large cap	52,853
U.S. small cap	9,754
International equity	25,522
Limited partnership	1,028
Total investments	\$149,233

The cash balance plan holds level 2 investments in common/collective trust funds that are public investment vehicles valued using a net asset value provided by the manager of each fund based on the underlying net assets owned by the fund, divided by the number of shares outstanding. The Company's cash balance plan holds Level 3 investments within equity funds that primarily invest in domestic early stage capital funds.

# Benefit Payments

The following table details expected benefit payments for the assumed cash balance plan:

Fiscal Years Ending November 30,	
2019	\$19,612
2020	20,804
2021	19,935
2022	19,233
2023	18,864
Thereafter	85,320
	\$183,768

No plan assets are expected to be returned to the Company during 2019.

### SYNNEX CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

### NOTE 16—INCOME TAXES:

The sources of income before the provision for income taxes and non-controlling interest are as follows:

	Fiscal Years Ended			
	November 30,			
	2018	2017	2016	
<b>United States</b>	\$194,402	\$257,837	\$185,936	
Foreign	262,975	206,894	170,128	
-	\$457.377	\$464,731	\$356,064	

Provision for income taxes consists of the following:

	Fiscal Years Ended		
	November 30,		
	2018	2017	2016
Current tax provision:			
Federal	\$113,242	\$105,879	\$68,309
State	20,263	17,900	8,241
Foreign	70,162	65,000	51,918
	\$203,667	\$188,779	\$128,468
Deferred tax provision (benefit):			
Federal	\$(30,414)	\$(16,303)	\$3,383
State	(4,863)	(1,379)	(1,608)
Foreign	(11,611)	(7,539)	(9,184)
	\$(46,888)	\$(25,221)	\$(7,409)
Total tax provision	\$156,779	\$163,558	\$121,059

On December 22, 2017, Public Law 115-97, informally referred to as the Tax Cuts and Jobs Act (the "TCJA") was enacted into law. The TCJA provides for significant changes to the U.S. Internal Revenue Code of 1986, as amended, that impact corporate taxation requirements. The TCJA significantly revises the ongoing U.S. corporate income tax law by lowering the U.S. federal corporate income tax rate from 35% to 21%, implementing a territorial tax system, imposing a one-time tax on foreign unremitted earnings and setting limitations on deductibility of certain costs (e.g., interest expense), among other things. Accounting for the impact of the TCJA resulted in an increase in income tax expense of \$33,109. The significant components of this expense are (i) the one-time deemed repatriation tax on unremitted non-U.S. earnings and profits that were previously tax deferred and other tax impacts of the TCJA, which

resulted in an increase in income tax expense, net of deductions and credits, of \$59,823 and (ii) the remeasurement of net deferred tax liabilities at the lower enacted U.S. federal corporate tax rate, which resulted in a decrease of \$26,714 in income tax expense. The Company measured the deemed repatriation tax in accordance with proposed regulations issued by the U.S Treasury Department on August 1, 2018. In January 2019, the U.S. Treasury Department issued the final regulations to be published in the Federal Register. The impact of the final regulations will be recorded upon becoming effective.

The following presents the breakdown of net deferred tax liabilities:

	As of November 30,		
	2018	2017	
Deferred tax assets	\$76,508	\$31,687	
Deferred tax liabilities	(206,024)	(113,527)	
Total net deferred tax liabilities	\$(129,516)	\$(81,840)	

### SYNNEX CORPORATION

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

Net deferred tax liabilities consist of the following:

	As of November 30,	
	2018	2017
Assets:		
Accruals and other reserves	\$73,263	\$45,711
Net operating losses	71,899	14,537
Intercompany payables/receivables	39,476	
Allowance for doubtful accounts and sales return reserves	15,695	14,819
Foreign tax credit	15,456	_
Share-based compensation expense	11,605	7,709
Tax credits	11,305	10,063
Inventory reserves	11,041	15,591
Deferred revenue	7,434	7,000
Others	16,524	13,630
Gross deferred tax assets	273,698	129,060
Valuation allowance	(61,840)	(18,604)
Total deferred tax assets	\$211,858	\$110,456
Liabilities:		
Intangible assets	\$(310,092)	\$(164,253)
Unremitted non-US earnings	(21,528)	<del></del>
Depreciation and amortization	(1,669)	(28,043)
Others	(8,084)	<u> </u>
Total deferred tax liabilities	\$(341,374)	\$(192,296)
Net deferred tax liabilities	\$(129,516)	\$(81,840)

The valuation allowance relates primarily to certain state and foreign net operating loss carry forward, foreign deferred items and state credits. The Company's assessment is that it is not more likely than not that these deferred tax assets will be realized.

A reconciliation of the statutory United States federal income tax rate to the Company's effective income tax rate is as follows:

	Fiscal Years Ended		
	November 30,		
	2018	2017	2016
Federal statutory income tax rate	22.2%	35.0%	35.0%
State taxes, net of federal income tax benefit	2.4	2.9	2.3
Foreign taxes	0.6	(3.2)	(4.7)
Adjustments related to the TCJA	7.2		

Other	1.9	0.5	1.4
Effective income tax rate	34 3 %	35 2%	34 0%

The Company's United States business has sufficient cash flow and liquidity to fund its operating requirements and the Company expects and intends that profits earned outside the United States will be fully utilized and reinvested outside of the United States with the exception for earnings of certain previously acquired foreign entities. The Company recorded deferred tax liabilities related to non-U.S. withholding taxes related to the earnings likely to be repatriated in the future.

As of November 30, 2018, the Company had approximately \$1,445,710 of undistributed earnings of its non-U.S. subsidiaries for which it has not provided for non-U.S. withholding taxes and state taxes because such earnings are intended to be reinvested indefinitely in international operations. It is not practicable to determine the amount of applicable taxes that would be due if such earnings were distributed. Accordingly, the Company has not provisioned United States state taxes and foreign withholding taxes on non-U.S. subsidiaries for which the earnings are permanently reinvested.

### SYNNEX CORPORATION

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

As of November 30, 2018, the Company had net operating loss carry forward of approximately \$22,640 and \$60,824 for federal and state purposes, respectively. The federal net operating loss carry forward will start expiring in fiscal year ending November 30, 2021, if not used, and the state net operating loss carry forward will start expiring in fiscal year ending November 30, 2019, if not used. The Company also had approximately \$129,361 of foreign net operating loss carry forward that will also start expiring in fiscal year ending November 30, 2019 if not used. In addition, the Company has approximately \$20,972 of various federal and state income tax credit carry forwards that if not used, will begin expiring in fiscal year ending November 30, 2020. Utilization of the acquired loss carry forwards may be limited pursuant to Section 382 of the Internal Revenue Code of 1986.

The Company enjoys tax holidays in certain jurisdictions, primarily, China, Costa Rica, Nicaragua, and the Philippines. The tax holidays provide for lower or zero rates of taxation and require various thresholds of investment and business activities in those jurisdictions. Certain tax holidays begin to expire in 2019. The estimated range of tax benefits from the above tax holidays on diluted earnings per share for fiscal years 2018, 2017, and 2016 were approximately \$0.10 to \$0.12, \$0.07 to \$0.08 and \$0.07 to \$0.08 respectively.

The aggregate changes in the balances of gross unrecognized tax benefits, excluding accrued interest and penalties, during fiscal years 2018, 2017, and 2016 were as follows:

Balance as of November 30, 2015	\$22,815
Additions based on tax positions related to the current year	6,727
Additions for tax positions of prior years	5,613
Lapse of statute of limitations	(2,241)
Changes due to translation of foreign currencies	(140)
Balance as of November 30, 2016	32,774
Additions based on tax positions related to the current year	9,022
Additions for tax positions of prior years	231
Lapse of statute of limitations	(2,300)
Changes due to translation of foreign currencies	179
Balance as of November 30, 2017	38,282
Additions based on tax positions related to the current year	8,173
Additions for tax positions of prior years and acquisition	10,763
Lapse of statute of limitations	(3,641)
Changes due to translation of foreign currencies	398
Balance as of November 30, 2018	\$53,975

The Company conducts business globally and files income tax returns in various U.S. and foreign tax jurisdictions. The Company is subject to continuous examination and audits by various tax authorities. Significant audits are underway in the Unites States, Canada and India. The Company is not aware of any material exposures arising from these tax audits or in other jurisdictions not already provided for.

Although timing of the resolution of audits and/or appeals is highly uncertain, the Company believes it is reasonably possible that the total amount of unrecognized tax benefits as of November 30, 2018 will not materially change in the next twelve months. The Company is no longer subject to U.S. federal income tax audit for returns covering years through fiscal 2014. The Company is no longer subject to foreign or state income tax audits for returns covering years through 2003, and fiscal year 2002, respectively.

As of November 30, 2018, \$53,713 of the total unrecognized tax benefits, net of federal benefit, would affect the effective tax rate, if realized. The Company's policy is to include interest and penalties related to income taxes, including unrecognized tax benefits, within the provision for income taxes. As of November 30, 2018 and 2017, the Company had accrued \$13,003 and \$5,867, respectively, in income taxes payable related to accrued interest and penalties.

### SYNNEX CORPORATION

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS---(continued)

(currency and share amounts in thousands, except per share amounts)

### NOTE 17—COMMITMENTS AND CONTINGENCIES:

The Company leases certain of its facilities under operating lease agreements, which expire in various periods through 2029. Future minimum contractually required cash payment obligations under non-cancellable lease agreements as of November 30, 2018 were as follows:

Fiscal Years Ending November 30,	
2019	\$203,377
2020	167,833
2021	127,562
2022	94,691
2023	60,748
thereafter	90,511
Total minimum lease payments	\$744,722

Rent expense for the years ended November 30, 2018, 2017 and 2016 amounted to \$136,870, \$115,480 and \$105,350, respectively. Sublease income was immaterial for each of the periods presented and is immaterial for the amounts entitled to be received in future periods under non-cancellable sublease arrangements.

The Company was contingently liable as of November 30, 2018 under agreements to repurchase repossessed inventory acquired by flooring companies as a result of default on floor plan financing arrangements by the Company's customers. These arrangements are described in Note 10 -- Accounts Receivable Arrangements, and do not have expiration dates. As the Company does not have access to information regarding the amount of inventory purchased from the Company still on hand with the customer at any point in time, the Company's repurchase obligations relating to inventory cannot be reasonably estimated. Losses, if any, would be the difference between the repossession cost and the resale value of the inventory. There have been no repurchases through November 30, 2018 under these agreements and the Company is not aware of any pending customer defaults or repossession obligations. The Company believes that, based on historical experience, the likelihood of a material loss pursuant to these inventory repurchase obligations is remote.

From time to time, the Company receives notices from third parties, including customers and suppliers, seeking indemnification, payment of money or other actions in connection with claims made against them. Also, from time to time, the Company has been involved in various bankruptcy preference actions where the Company was a supplier to the companies now in bankruptcy. In addition, the Company is subject to various other claims, both asserted and unasserted, that arise in the ordinary course of business. The Company is currently not involved in any such proceedings that are material to the Company.

The Company does not believe that the above commitments and contingencies will have a material adverse effect on the Company's results of operations, financial position or cash flows.

# SELECTED QUARTERLY CONSOLIDATED FINANCIAL DATA (Unaudited)

The following table presents selected unaudited consolidated financial results for each of the eight quarters in the two-year period ended November 30, 2018. In the Company's opinion, this unaudited information has been prepared on the same basis as the audited information and includes all adjustments (consisting of only normal recurring adjustments) necessary to fairly state the financial information for the periods presented.

Statements of Operations Data: (currency and share amounts

in thousands except per share	Fiscal Year	20	)18						Fiscal Year	20	17					
amounts)	Three Mont	hs	Ended						Three Mont	hs	Ended					
(Amounts may	Feb. 28,		May 31,		Aug. 31,		Nov. 30,		Feb. 28,		May 31,		Aug. 31,		Nov. 30,	
not add due to	,		•		C ,		,		,		•		<i>O</i> ,		•	
rounding)	2018		2018		2018		2018		2017		2017		2017		2017	
Revenue:																
Products	\$4,048,763		\$4,486,395		\$4,419,097		\$4,654,642		\$3,046,621		\$3,458,243		\$3,784,599		\$4,781,408	3
Services	503,607		486,188		487,513		967,559		474,248		478,025		492,087		530,469	
Total revenue	4,552,370		4,972,583		4,906,610		5,622,201		3,520,869		3,936,268		4,276,686		5,311,877	7
Cost of revenue:																
Products	(3,824,096	5)	(4,239,137	)	(4,165,118)	)	(4,383,245	5)	(2,880,553	3)	(3,265,630	)	(3,590,007	()	(4,525,90	4)
Services	(314,323	)	(304,352	)	(308,322	)	(587,472	)	(298,533	)	(298,393	)	(311,735	)	(324,005	)
Gross profit	413,951		429,094		433,170		651,485		341,783		372,245		374,944		461,968	
Selling, general																
and																
administrative																
expenses	(302,019	)	(305,156	)	(316,274	)	(453,215	)	(240,024	)	(247,115	)	(252,728	)	(302,108	)
Operating income	111,932		123,938		116,896		198,270		101,759		125,130		122,216		159,860	
Interest expense																
and finance																
charges, net	(17,451	)	(16,375	)	(20,058	)	(30,791	)	(8,182	)	(8,962	)	(9,754	)	(18,459	)
Other income																
(expense), net	(1,178	)	(1,446	)	(872	)	(5,487	)	(323	)	(206	)	1,854		(202	)
Income before																
income taxes	93,303		106,117		95,966		161,992		93,254		115,962		114,316		141,199	
Provision for																
income taxes	(68,869	)	(12,424	)	(26,675	)	(48,811	)	(31,465	)	(42,814	)	(39,153	)	(50,126	)
Net income	\$24,434		\$93,693		\$69,291		\$113,180		\$61,789		\$73,148		\$75,163		\$91,073	
attributable to																
SYNNEX																

Earnings attributable to SYNNEX Corporation per common share:								
	¢0.61	¢2.25	¢ 1 75	¢2.42	¢1 55	¢1 02	¢1 00	¢2.20
Basic	\$0.61	\$2.35	\$1.75	\$2.42	\$1.55	\$1.83	\$1.88	\$2.28
Diluted	\$0.61	\$2.34	\$1.74	\$2.41	\$1.54	\$1.83	\$1.87	\$2.26
Weighted-average common shares outstanding - basic	39,695	39,505	39,254	46,429	39,494	39,533	39,563	39,635
Weighted-average common shares outstanding - diluted	39,978	39,742	39,475	46,633	39,705	39,711	39,748	39,867
Cash dividends								
declared per share	\$0.35	\$0.35	\$0.35	\$0.35	\$0.25	\$0.25	\$0.25	\$0.30

EPS for each quarter is computed using the weighted-average number of shares outstanding during that quarter, while EPS for the fiscal year is computed using the weighted-average number of shares outstanding during the fiscal year. The sum of EPS for each of the four quarters may not equal EPS for the fiscal year.

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Corporation

# SYNNEX CORPORATION

# SCHEDULE II—VALUATION AND QUALIFYING ACCOUNTS

For the Fiscal Years Ended November 30, 2018, 2017 and 2016

(in thousands)

(Amounts may not add due to rounding)

		Ad	ditions/Deductions			
	Balances at			Additions	Reclassifications	Balances at
	Beginning of	Ch	arged to Revenue	from	and	End of
	0 0		8			
	Fiscal Year	anc	d Expense, net	Acquisitions	Write-offs	Fiscal Year
Fiscal Year Ended						
November 30, 2016						
Allowance for sales returns-gross	\$ 44,215	\$	5,761	\$ —	\$ 15	\$ 49,991
Allowance for deferred tax assets	16,891		4,651		(366)	21,176
Fiscal Year Ended						
November 30, 2017						
Allowance for sales returns-gross	\$ 49,991	\$	2,595	\$ —	\$ 553	\$ 53,139
Allowance for deferred tax assets	21,176		(2,385		(187)	18,604
Fiscal Year Ended			,		,	
November 30, 2018						
Allowance for sales returns-gross	\$ 53,139	\$	7,917	\$ —	\$ (1,869)	\$ 59,186
Allowance for deferred tax assets	18,604		(2,555)	45,791		61,840

Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

Item 9A. Controls and Procedures

Evaluation of disclosure controls and procedures

We maintain "disclosure controls and procedures," as such term is defined in Rule 13a-15(e) under the Securities Exchange Act of 1934 (the "Exchange Act"), that are designed to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in Securities and Exchange Commission rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures. In designing and evaluating our disclosure controls and procedures, management recognized that disclosure controls and procedures, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the disclosure controls and procedures are met. Our disclosure controls and procedures have been designed to meet reasonable assurance standards. Additionally, in designing disclosure controls and procedures, our management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible disclosure controls and procedures. The design of any disclosure controls and procedures is also based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions.

Based on their evaluation as of the end of the period covered by this Report, our Chief Executive Officer (our principal executive officer) and Chief Financial Officer (our principal financial officer) have concluded that, as of such date, our disclosure controls and procedures were effective at the reasonable assurance level.

Management's Report on internal control over financial reporting

Management's Report on internal control over financial reporting on page 48 is incorporated herein by reference.

Changes in internal control over financial reporting

In fiscal year 2018, we implemented a new global human resource and payroll system. Implementation of this system has necessitated changes in policies and procedures and the related internal controls and their method of application. Additionally, we implemented new controls over financial reporting at our Latin American subsidiaries acquired as part of the Westcon-Comstor Americas acquisition in fiscal year 2017. However, there have been no changes in our internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) that occurred during the last fiscal year covered by this report that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

Item 9B. Other Information

None.

#### **PART III**

Item 10. Directors, Executive Officers and Corporate Governance

The information required by this item (with respect to Directors) is incorporated by reference from the information under the caption "Election of Directors" "Corporate Governance -- Organization of the Board of Directors" contained in our Proxy Statement to be filed with the Securities and Exchange Commission in connection with the solicitation of proxies for our 2019 Annual Meeting of Stockholders to be held on March 15, 2019 (the "Proxy Statement"). Certain information required by this item concerning executive officers is set forth in Part I of this Report under the caption "Executive Officers of the Registrant."

Item 405 of Regulation S-K calls for disclosure of any known late filing or failure by an insider to file a report required by Section 16(a) of the Exchange Act. This information is contained in the section called "Section 16(a) Beneficial Ownership Reporting Compliance" in the Proxy Statement and is incorporated herein by reference.

We have adopted a code of ethics that applies to all of our employees, including our principal executive officer, our principal financial and accounting officer, our controllers and persons performing similar functions. This code of ethics, called a Code of Ethical Business Conduct, is available free of charge on our public website (www.synnex.com) on the investor relations webpage. Future amendments or waivers relating to the code of ethics will be disclosed on the webpage referenced in this paragraph within five (5) business days following the date of such amendment or waiver.

### Item 11. Executive Compensation

The information required by this item is incorporated by reference from the information under the captions "Corporate Governance -- 2018 Directors' Compensation Table," "Corporate Governance -- Narrative to Directors' Compensation Table," "Executive Compensation," and "Corporate Governance -- Compensation Committee Interlocks and Insider Participation" contained in the Proxy Statement.

Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The information required by this item with respect to security ownership of certain beneficial owners and management is incorporated by reference from the information under the caption "Security Ownership of Certain Beneficial Owners and Management" contained in the Proxy Statement.

**Equity Compensation Plan Information** 

The following table sets forth certain information regarding our equity compensation plans as of November 30, 2018:

Plan Category	Number of securities	Weighted-	Number of securities remaining
	to be issued upon	average	available for future issuance
	exercise of	exercise price of	under equity compensation

	outstanding options	outstanding	plans	
	(a)	options	(excluding securities	
		(b)	reflected in column	
			(a)(c)	
Equity compensation plan approved by security				
holders	779,029 (1)	\$ 75.62	1,538,680	(2)(3)

- (1) Includes the number of shares to be issued under our 2003 Stock Incentive Plan and 2013 Stock Incentive Plan. Please see Note 4 Stockholders' Equity of the Notes to the Consolidated Financial Statements for further information regarding the plans.
- (2) Includes the number of shares reserved for issuance under our 2013 Stock Incentive Plan. The number of shares authorized for issuance under our 2013 Stock Incentive Plan will not exceed the sum of (1) 1,696,409 shares of common stock plus (2) 117,840 shares of RSA and RSU under the 2003 Stock Incentive Plan that had expired, terminated or been canceled and (3) any shares that are subject to outstanding options under the 2003 Stock Incentive Plan to the extent those options expire, terminate, or are canceled for any reason prior to exercise without the issuance or delivery of such shares, up to a maximum of 2,750,000 shares. Please see Note 4 Stockholders' Equity of the Notes to the Consolidated Financial Statements for further information regarding the 2013 Stock Incentive Plan.
- (3) Includes 650,102 shares available-for-sale pursuant to our 2014 Employee Stock Purchase Plan. Shares of common stock will be purchased at a price equal to 95% of the fair market value per share of common stock on either the first trading day of the offering period or on the last trading day of the accumulation period, whichever is lower. See <a href="Note 4-Stockholders">Note 4-Stockholders</a>' Equity of the Notes to the Consolidated Financial Statements for further information regarding the 2014 Employee Stock Purchase Plan.

Item 13. Certain Relationships and Related Transactions, and Director Independence

The information required by this item is incorporated by reference from the information contained under the caption "Certain Relationships and Related Party Transactions" and "Election of Directors" contained in the Proxy Statement.

Item 14. Principal Accounting Fees and Services

The information required by this item is incorporated by reference from the information contained under the caption "Ratification of the Appointment of Independent Registered Public Accountants" contained in the Proxy Statement.

#### **PART IV**

Item 15. Exhibits and Financial Statement Schedules

- (a) Documents filed as part of this report:
- (1) Financial Statements See Index under Item 8.
- (2) Financial Statements Schedule See Index under Item 8.
- (3) Exhibits

See Item 15(b) below. Each compensatory plan required to be filed has been identified.

(b) Exhibits.

Exhibit

Number Description of Document

- 2.1+ Share Purchase Agreement, dated as of June 5, 2017, by and among the Company, Datatec Limited and Datatec PLC (incorporated by reference to Exhibit 2.1 to the Company's Current Report on Form 8-K filed on June 6, 2017).
- 2.2+ Amendment No. 1 to Share Purchase Agreement, dated as of July 22, 2017, by and among the Company,

  Datatec Limited and Datatec PLC (incorporated by reference to Exhibit 2.2 to the Company's Current Report
  on Form 8-K filed on September 7, 2017).
- 2.3+ Amendment No. 2 to Share Purchase Agreement, dated as of August 30, 2017, by and among the Company, Datatec Limited and Datatec PLC (incorporated by reference to Exhibit 2.3 to the Company's Current Report on Form 8-K filed on September 7, 2017).
- 2.4+ Agreement and Plan of Merger, dated as of June 28, 2018, by and among the Company, Delta Merger Sub I, Inc., Delta Merger Sub II, LLC, and Convergys Corporation (incorporated by reference to Exhibit 2.1 to the Company's Current Report on Form 8-K filed on July 2, 2018).
- 2.5 <u>Amendment No. 1 to the Agreement and Plan of Merger, dated as of August 22, 2018, by and among the Company, Delta Merger Sub I, Inc., Delta Merger Sub II, LLC, and Convergys Corporation (incorporated by reference to Exhibit 2.2 to the Company's Current Report on Form 8-K filed on October 5, 2018).</u>
- 3(i).1 Restated Certificate of Incorporation (incorporated by reference to Exhibit 3(i).3 to Amendment No. 1 to the Company's Registration Statement on Form S-1 (File No. 333-108543)).

3(ii).2

- Amended and Restated Bylaws (incorporated by reference to Exhibit 3(ii).1 to the Company's Current Report on Form 8-K filed on April 2, 2008).
- 4.1 <u>Form of Common Stock Certificate (incorporated by reference to the exhibit of the same number to Amendment No. 2 to the Company's Registration Statement on Form S-1 (File No. 333-108543)</u>).
- 10.1# Amended and Restated 2003 Stock Incentive Plan and form of agreements thereunder (incorporated by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended August 31, 2008).
- 10.2# Amended and Restated 2003 Employee Stock Purchase Plan (incorporated by reference to Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the quarter ended August 31, 2008).
- 10.3# Amendment to Amended and Restated 2003 Employee Stock Purchase Plan (incorporated by reference to Exhibit 10.3 to the Company's Quarterly Report on Form 10-Q for the quarter ended August 31, 2008).
- 10.4 <u>Form of Indemnification Agreement between the Company and its officers and directors (incorporated by</u> reference to Exhibit 10.6 to the Company's Registration Statement on Form S-1 (File No. 333-108543)).
- 10.5# Form of Change of Control Severance Plan (incorporated by reference to Exhibit 10.13 to Amendment No. 1 to the Company's Registration Statement on Form S-1 (File No. 333-108543)).

#### Exhibit

## Number Description of Document

- 10.6 <u>Joint Sales and Marketing Agreement, dated as of May 6, 2002, by and between the Company and MiTAC</u> <u>International Corporation (incorporated by reference to Exhibit 10.16 to Amendment No. 2 to the Company's Registration Statement on Form S-1 (File No. 333-108543)).</u>
- 10.7 Credit Agreement, dated as of November 27, 2013, by and among the Company, the subsidiaries of the Company named therein, the lenders signatories thereto from time to time, and Bank of America, N.A. (incorporated by reference to Exhibit 10.1 to the Company's Current Report in Form 8-K filed on November 27, 2013).
- 10.8 Third Amended and Restated Receivables Sale and Servicing Agreement, dated as of January 23, 2009, by and among the Originator, the Servicer and SIT Funding Corporation (incorporated by reference to Exhibit 10.34 to the Company's Annual Report in Form 10-K for the year ended November 30, 2008).
- 10.9 Fourth Amended and Restated Receivables Funding and Administration Agreement, dated as of November 12, 2010, by and among SIT Funding Corporation, the lenders party thereto and The Bank of Nova Scotia (incorporated by reference to Exhibit 10.3 to the Company's Current Report in Form 8-K filed on November 18, 2010).
- 10.10# Amendment to SYNNEX Corporation Change of Control Severance Plan (incorporated by reference to Exhibit 10.21 to the Company's Annual Report on Form 10-K for the fiscal year ended November 30, 2007).
- 10.11# SYNNEX Corporation Deferred Compensation Plan, as amended and restated effective January 1, 2005 (incorporated by reference to Exhibit 10.22 to the Company's Annual Report on Form 10-K for the fiscal year ended November 30, 2007).
- 10.12# Offer Letter, dated as of March 27, 2008, by and between the Company and Kevin Murai (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed on April 2, 2008).
- 10.13# Offer Letter, dated as of April 1, 2013, by and between the Company and Marshall Witt (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed on April 3, 2013).
- 10.14# Amendment to the Amended and Restated 2003 Stock Incentive Plan, dated November 21, 2008 (incorporated by reference to Exhibit 10.32 to the Company's Annual Report on Form 10-K for the year ended November 30, 2008).
- 10.15# Form of Notice of Stock Option Grant (incorporated by reference to Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the quarter ended May 31, 2009).
- 10.16# Amendment to Amended and Restated 2003 Employee Stock Purchase Plan (incorporated by reference to Exhibit 10.3 to the Company's Quarterly Report on Form 10-Q for the quarter ended May 31, 2009).
- 10.17# 2009 Executive Profit Sharing Plan (incorporated by reference to Exhibit 10.4 to the Company's Quarterly Report on Form 10-Q for the quarter ended May 31, 2009).

10.18#	Form of Restricted Stock Award (Directors) (incorporated by reference to Exhibit 10.5 to the Company's Quarterly Report on Form 10-Q for the quarter ended May 31, 2009).
10.19#	Form of Notice of Restricted Stock Unit Award (Performance Vesting) (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed on November 4, 2010).
10.20	Fourth Omnibus Amendment, dated as of January 11, 2010 (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed on January 15, 2010).
10.21#	Amendment to Amended and Restated 2003 Stock Incentive Plan (incorporated by reference to Exhibit 10.24 to the Company's Annual Report on Form 10-K for the year ended November 30, 2011).
10.22#	Amendment to SYNNEX Corporation Deferred Compensation Plan (incorporated by reference to Exhibit 10.25 to the Company's Annual Report on Form 10-K for the year ended November 30, 2011).
10.23#	Amendment to SYNNEX Corporation 2009 Executive Profit Sharing Plan (incorporated by reference to Exhibit 10.26 to the Company's Annual Report on Form 10-K for the year ended November 30, 2011).
10.24	Master HP Partner Agreement, dated as of March 1, 2011, by and between the Company and Hewlett-Packard Company (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed on March 7, 2011).

#### Exhibit

Number Description of Document

- 10.25# SYNNEX Corporation 2013 Stock Incentive Plan (incorporated by reference to the Company's 2013 Proxy Statement on Schedule 14A (File No. 001-31892) filed on February 22, 2013).
- 10.26 <u>Amendment to Amended and Restated 2003 Employee Stock Purchase Plan (incorporated by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended August 31, 2013).</u>
- 10.27# Promotion Letter to Christopher Caldwell, dated as of February 1, 2014 (incorporated by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended February 28, 2014).
- 10.28# Form of incentive award agreements related to the SYNNEX Corporation 2013 Stock Incentive Plan (incorporated by reference to Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the quarter ended February 28, 2014).
- 10.29 First Amendment to Credit Agreement, dated as of May 28, 2014, by and among the Company, the subsidiaries of the Company named therein, the lenders signatories thereto from time to time, and Bank of America, N.A. (incorporated by reference to Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the quarter ended May 31, 2014).
- 10.30# SYNNEX Corporation 2014 Employee Stock Purchase Plan (incorporated by reference to the Company's 2014 Proxy Statement on Schedule 14A (File No. 001-31892) filed on March 3, 2014).
- 10.31# Amendment No. 1 to SYNNEX Corporation 2014 Employee Stock Purchase Plan (incorporated by reference to Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the quarter ended August 31, 2014).
- 10.32# Amendment No. 2 to the SYNNEX Corporation 2013 Stock Incentive Plan (incorporated by reference to Exhibit 10.3 to the Company's Quarterly Report on Form 10-Q for the quarter ended August 31, 2014).
- 10.33 <u>Joinder Agreement, dated as of November 29, 2014, by Hyve Solutions Corporation (incorporated by reference to Exhibit 10.46 to the Company's Annual Report on Form 10-K for the year ended November 30, 2014).</u>
- 10.34 Second Amendment to Credit Agreement, dated as of May 21, 2015, by and among the Company, the subsidiaries of the Company named therein, the lenders signatories thereto from time to time, and Bank of America, N.A., as agent (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed on May 22, 2015).
- 10.35 Third Amendment to Credit Agreement, dated as of January 12, 2016, by and among the Company, the subsidiaries of the Company named therein, the lenders signatories thereto from time to time, and Bank of America, N.A. (incorporated by reference to Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the quarter ended February 29, 2016).
- 10.36† Seventh Omnibus Amendment to Fourth Amended and Restated Receivables Funding and Administration Agreement and Third Amended and Restated Receivables Sane and Servicing Agreement, dated as of

- November 3, 2016, by and among SIT Funding Corporation, the Company, Hyve Solutions Corporation, the lenders party thereto and The Bank of Nova Scotia (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed on November 9, 2016).
- Amendment Agreement, dated as of August 26, 2016, by and among SYNNEX Infotec Corporation, the Company, the financial institutions party thereto, and The Bank of Tokyo-Mitsubishi, UFJ, Ltd, as agent (incorporated by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended August 31, 2016).
- 10.38# Amendment to Offer Letter, dated as of September 26, 2016, by and between the Company and Kevin Murai (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed on September 26, 2016).
- 10.39# Amendment No. 3 to SYNNEX Corporation 2013 Stock Incentive Plan (incorporated by reference to Exhibit 10.53 to the Company's Annual Report on Form 10-K for the year ended November 30, 2016).
- 10.40# Amendment No. 4 to SYNNEX Corporation 2013 Stock Incentive Plan (incorporated by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended February 28, 2017).
- 10.41# Amendment No. 5 to SYNNEX Corporation 2013 Stock Incentive Plan (incorporated by reference to Exhibit 10.4 to the Company's Quarterly Report on Form 10-Q for the quarter ended August 31, 2018).

#### Exhibit

## Number Description of Document

- 10.42 Fourth Amendment to Credit Agreement, dated as of May 5, 2017, by and among the Company, the subsidiaries of the Company named therein, the lenders signatories thereto, and Bank of America, N.A., in its capacity as Administrative Agent and L/C Issuer (incorporated by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended May 31, 2017).
- Fifth Amendment to Credit Agreement, dated as of July 7, 2017, by and among the Company, the guarantors party thereto, the lenders party thereto and Bank of America, N.A., in its capacity as Administrative Agent, an L/C Issuer and the Swing Line Lender (incorporated by reference to Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the quarter ended August 31, 2017).
- 10.44 Sixth Amendment to Credit Agreement, dated as of September 1, 2017, by and among the Company, the guarantors party thereto, the lenders party thereto and Bank of America, N.A., in its capacity as Administrative Agent, an L/C Issuer and the Swing Line Lender (incorporated by reference to Exhibit 10.1 of the Company's Current Report on Form 8-K filed on September 7, 2017).
- 10.45 Seventh Amendment to Credit Agreement, dated as of October 3, 2017, by and among the Company, the guarantors party thereto, the lenders party thereto, and Bank of America, N.A., in its capacity as Administrative Agent, an L/C Issuer and the Swing Line Lender (incorporated by reference to Exhibit 10.46 to the Company's Annual Report on Form 10-K for the year ended November 30, 2017).
- Eighth Amendment to Credit Agreement, dated as of January 19, 2018, by and among the Company, the guarantors party thereto, the lenders party thereto, and Bank of America, N.A., in its capacity as Administrative Agent, an L/C Issuer and the Swing Line Lender (incorporated by reference to Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the guarter ended February 28, 2018).
- 10.47 Ninth Amendment to Credit Agreement, dated as of May 7, 2018, by and among the Company, the guarantors party thereto, the lenders party thereto and Bank of America, N.A., in its capacity as

  Administrative Agent, an L/C Issuer and the Swing Line Lender (incorporated by reference to Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the quarter ended May 31, 2018).
- 10.48 Tenth Amendment to Credit Agreement, dated as of August 7, 2018, by and among the Company, the subsidiaries of the Company named therein, the lenders signatories thereto from time to time, and Bank of America, N.A., as administrative agent (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed on August 7, 2018).
- 10.49 Eleventh Amendment to Credit Agreement, dated as of October 16, 2018, by and among the Company, the subsidiaries of the Company named therein, the lenders signatories thereto from time to time, and Bank of America, N.A., as administrative agent.
- 10.50 Seventh Amendment to Third Amended and Restated Receivables Sale and Servicing Agreement, dated as of September 1, 2017, by and among the Company, SIT Funding Corporation, Hyve Solutions Corporation, the

- lenders party thereto and The Bank of Tokyo-Mitsubishi UFJ, Ltd. (incorporated by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended August 31, 2017).
- 10.51† Eighth Omnibus Amendment to Fourth Amended and Restated Receivables Funding and Administration
  Agreement and Third Amended and Restated Receivables Sale and Servicing Agreement, dated as of May 7,
  2018, by and among SIT Funding Corporation, the Company, the lenders party thereto and The Bank of
  Tokyo-Mitsubishi UFJ, LTD, as agent (incorporated by reference to Exhibit 10.1 to the Company's Current
  Report on Form 8-K filed on May 11, 2018).
- 10.52 Ninth Omnibus Amendment to Fourth Amended and Restated Receivables Funding and Administration
  Agreement and Third Amended and Restated Receivables Sale and Servicing Agreement, dated as of
  September 21, 2018, by and among SIT Funding Corporation, the Company, the lenders party thereto and
  The Bank of Tokyo-Mitsubishi UFJ, LTD, as agent (incorporated by reference to Exhibit 10.5 to the
  Company's Quarterly Report on Form 10-O for the quarter ended August 31, 2018).
- 10.53 Credit Agreement, dated as of August 9, 2018, by and among the Company, the subsidiaries of the Company named therein, the lenders signatories thereto from time to time, and JPMorgan Chase Bank., N.A., as administrative agent (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed on August 10, 2018).

Exhibit	
Number	Description of Document
10.54	First Amendment to Credit Agreement, dated as of October 16, 2018, by and among the Company, the subsidiaries of the Company named therein, the lenders signatories thereto from time to time, and JPMorgan Chase Bank, N.A., as administrative agent.
10.55#	Employment Agreement, dated as of January 4, 2018, by and between the Company and Dennis Polk (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed on January 9, 2018).
10.56#	Employment Agreement, dated as of March 1, 2018, by and between the Company and Kevin Murai (incorporated by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended May 31, 2018).
10.57**	Commitment Letter, dated as of June 28, 2018, by and among SYNNEX, JPMorgan Chase Bank, N.A., Bank of America, N.A. and Merrill Lynch, Pierce, Fenner & Smith Incorporated (incorporated by reference to Exhibit 10.1 of the Company's Current Report on Form 8-K filed on June 29, 2018.)
21.1	Subsidiaries of the Company.
23.1	Consent of KPMG LLP, Independent Registered Public Accounting Firm.
24.1	Power of Attorney (see the signature page of this Report).
31.1	Rule 13a-14(a) Certification of Chief Executive Officer.
31.2	Rule 13a-14(a) Certification of Chief Financial Officer.
32.1*	Statement of the Chief Executive Officer and Chief Financial Officer under Section 906 of the Sarbanes-Oxley Act of 2002 (18 U.S.C. Section 1350).
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

#Indicates management contract or compensatory plan or arrangement.

\*In accordance with Item 601(b)(32)(ii) of Regulation S-K and SEC Release Nos. 33-8238 and 34-47986, Final Rule: Management's Reports on Internal Control Over Financial Reporting and Certification of Disclosure in Exchange Act Periodic Reports, the certifications furnished in Exhibit 32.1 hereto are deemed to accompany this Form 10-K and will not be deemed "filed" for purpose of Section 18 of the Exchange Act. Such certifications will not be deemed to be incorporated by reference into any filing under the Securities Act or the Exchange Act, except to the extent that the registrant specifically incorporates it by reference.

Portions of this exhibit have been omitted and filed separately with the Securities and Exchange Commission pursuant to a request for confidential treatment.

- +The schedules and exhibits to this agreement have been omitted pursuant to Item 601(b)(2) of Regulation S-K. A copy of any omitted schedule and/or exhibit will be furnished to the Securities and Exchange Commission upon request.
- \*\*On August 9, 2018, the \$1.80 billion commitment with respect to "Tranche A of the Bridge Facility" under the Commitment Letter was reduced to zero and the Commitment Letter terminated in its entirety as a result of the Company entering into a new Credit Agreement, dated August 9, 2018, by and among SYNNEX, the subsidiaries of SYNNEX named therein, the lenders signatories thereto from time to time, and JP Morgan Chase Bank., N.A., as administrative agent.

ı	(c)	Financial	Statement	Schedules.
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See Index under Item 8.

Item 16. Form 10-K Summary

Not applicable.

#### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: January 28, 2019

### SYNNEX CORPORATION

By: /s/ Dennis Polk
Dennis Polk

President and Chief Executive Officer POWER OF ATTORNEY

KNOW ALL MEN BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints Dennis Polk and Marshall W. Witt, and each of them, his true and lawful attorneys-in-fact, each with full power of substitution, for him or her in any and all capacities, to sign any amendments to this report on Form 10-K and to file the same, with exhibits thereto and other documents in connection therewith, with the Securities and Exchange Commission, hereby ratifying and confirming all that each of said attorneys-in-fact or their substitute or substitutes may do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Name /s/ Dennis Polk Dennis Polk	Title President and Chief Executive Officer (Principal Executive Officer) and Director	Date January 28, 2019
/s/ Marshall W. Witt Marshall W. Witt	Chief Financial Officer (Principal Financial and Principal Accounting Officer)	January 28, 2019
/s/ Kevin Murai Kevin Murai	Chairman of the Board	January 28, 2019
/s/ Dwight A. Steffensen	Lead Independent Director	January 28, 2019

# Dwight A. Steffensen

/s/ Matthew F.C. Miau Matthew F.C. Miau	Chairman Emeritus of the Board	January 28, 2019
/s/ Fred A. Breidenbach Fred A. Breidenbach	Director	January 28, 2019
/s/ Hau Lee Hau Lee	Director	January 28, 2019
/s/ Gregory L. Quesnel Gregory L. Quesnel	Director	January 28, 2019
/s/ Thomas S. Wurster Thomas S. Wurster	Director	January 28, 2019
/s/ Duane E. Zitzner Duane E. Zitzner	Director	January 28, 2019
/s/ Andrea M. Zulberti Andrea M. Zulberti	Director	January 28, 2019
/s/ Ann F. Vezina Ann F. Vezina	Director	January 28, 2019