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STAR STRUCK LTD  
Form 10QSB  
May 14, 2001

U.S. SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-QSB

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2001  
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OR

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the transition period from to  
-----

Commission File Number 1-8912  
-----

STAR STRUCK, LTD.

-----  
(Exact name of small business issuer as specified in its charter)

Delaware

36-1805030  
-----

(State or other jurisdiction of  
incorporation or organization)

(I.R.S. Employer  
Identification No.)

1865 Palmer Avenue  
Larchmont, NY

10538  
-----

(Address of principal executive offices)

(Zip Code)

Issuer's telephone number (914) 833-0649  
-----

-----  
Former name, former address and former fiscal year, if changed since last  
report.

APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE  
PRECEDING FIVE YEARS: Check whether the registrant filed all documents and  
reports required to be filed by Section 12, 13 or 15(d) of the Exchange Act  
after the distribution of securities under a plan confirmed by a court.

Yes No  
--- ---

APPLICABLE ONLY TO CORPORATE ISSUERS: State the number of shares outstanding of  
each of the issuer's classes of common equity, as of the latest practicable

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date: \$1.00 par value - 2,025,899 shares at May 4, 2001.  
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STAR STRUCK, LTD.  
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FORM 10-QSB  
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MARCH 31, 2001  
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STAR STRUCK, LTD.  
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CONSOLIDATED BALANCE SHEETS  
-----

MARCH 31, 2001 AND DECEMBER 31, 2000  
-----

A S S E T S  
-----

CURRENT ASSETS:  
-----

2001  
-----  
(Unaudit

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|  |                |
|--|----------------|
| Cash   | \$             |
| Accounts receivable, less allowance for doubtful<br>accounts of \$108,000 in 2001 and 2000 | 1,162,0        |
| Inventories  | 2,262,0        |
| Prepaid expenses and other current assets  | 535,0          |
|  | -----          |
| <br>TOTAL CURRENT ASSETS   | <br>3,959,0    |
|  | -----          |
| <br>PROPERTY, PLANT AND EQUIPMENT, AT COST:  |                |
|  | -----          |
| Land, building and improvements  | 1,235,0        |
| Machinery and equipment  | 757,0          |
|  | -----          |
| Less: accumulated depreciation   | 1,992,0        |
|  | 769,0          |
|  | -----          |
| <br>PROPERTY, PLANT AND EQUIPMENT, NET   | <br>1,223,0    |
|  | -----          |
| <br>INTANGIBLE ASSETS AND GOODWILL, NET  | <br>461,0      |
|  | -----          |
| <br>TOTAL ASSETS   | <br>\$ 5,643,0 |
|  | -----<br>===== |

The accompanying notes are an integral part of these consolidated financial statements.

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STAR STRUCK, LTD.

-----  
CONSOLIDATED BALANCE SHEETS

-----  
MARCH 31, 2001 AND DECEMBER 31, 2000

-----  
LIABILITIES AND SHAREHOLDERS' INVESTMENT

2001

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(Unaudited)

CURRENT LIABILITIES:

|                                       |           |
|---------------------------------------|-----------|
| -----                                 |           |
| Note payable-Officer                  | \$ 67,000 |
| Accounts payable and accrued expenses | 1,239,000 |
| Borrowings under line of credit       | 1,479,000 |
| Current portion of notes payable      | 62,000    |
|                                       | -----     |
| TOTAL CURRENT LIABILITIES             | 2,847,000 |
| -----                                 | -----     |

OTHER LIABILITIES:

|                            |           |
|----------------------------|-----------|
| -----                      |           |
| Notes payable              | 536,000   |
| Notes payable-Shareholders | 812,000   |
|                            | -----     |
| TOTAL LIABILITIES          | 4,195,000 |
| -----                      | -----     |

SHAREHOLDERS' INVESTMENT:

|  |              |
|--|--------------|
| -----  |              |
| Preferred shares, \$1 par value-500,000 shares<br>authorized; none issued and outstanding                | ---          |
| Common shares, \$1 par value-5,000,000 shares<br>authorized; issued and outstanding-<br>2,026,000 shares | 2,026,000    |
| Paid-in surplus  | 4,584,000    |
| Accumulated deficit  | (5,162,000)  |
|  | -----        |
| TOTAL SHAREHOLDERS' INVESTMENT   | 1,448,000    |
| -----  | -----        |
| TOTAL LIABILITIES AND SHAREHOLDERS' INVESTMENT   | \$ 5,643,000 |
| -----  | =====        |

The accompanying notes are an integral part of these consolidated financial statements.

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STAR STRUCK, LTD.

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CONSOLIDATED STATEMENTS OF OPERATIONS - UNAUDITED  
-----

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FOR THE THREE MONTHS ENDED MARCH 31, 2001 AND 2000

|  | 2001         |
|--|--------------|
|  | -----        |
| NET SALES                                | \$ 2,499,000 |
| -----                                    |              |
| COST OF SALES                            | 1,236,000    |
| -----                                    |              |
| GROSS PROFIT ON SALES                    | 1,263,000    |
| -----                                    |              |
| OPERATING EXPENSES:                      |              |
| -----                                    |              |
| Selling, general and administrative      | 1,105,000    |
| Depreciation and amortization            | 102,000      |
|  | -----        |
| TOTAL OPERATING EXPENSES                 | 1,207,000    |
| -----                                    |              |
| OPERATING PROFIT (LOSS)                  | 56,000       |
| -----                                    |              |
| Interest expense, net                    | 96,000       |
|  | -----        |
| Loss before provision for income taxes   | (40,000)     |
| Provision for income taxes               | -----        |
|  | -----        |
| NET LOSS                                 | \$ (40,000)  |
| -----                                    | =====        |
| PER SHARE (Note 1)                       |              |
| -----                                    |              |
| Basic and diluted loss per common share: |              |
| Net loss per common share                | \$ (.02)     |
|  | =====        |
| WEIGHTED AVERAGE NUMBER OF COMMON SHARES |              |
| -----                                    |              |
| Basic and diluted                        | 2,026,000    |
|  | =====        |

The accompanying notes are an integral part of these consolidated financial

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statements.

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STAR STRUCK, LTD.  
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CONSOLIDATED STATEMENTS OF CASH FLOWS - UNAUDITED  
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FOR THE THREE MONTHS ENDED MARCH 31, 2001 AND 2000  
-----

|   | 2001<br>-----        |
|---|----------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES:                                       |                      |
| Net Loss  | \$ (40,000)<br>----- |
| Adjustments to reconcile net loss to cash provided by operating activities: |                      |
| Depreciation and amortization   | 102,000              |
| Amortization of debt discount   | 20,000               |
| Changes in operating assets and liabilities:                                |                      |
| Accounts receivable   | (237,000)            |
| Inventories   | 226,000              |
| Prepaid expenses and other current assets                                   | (23,000)             |
| Accounts payable and accrued expenses                                       | 71,000               |
| Deferred contract fees  | (17,000)<br>-----    |
| Total Adjustments   | 142,000<br>-----     |
| NET CASH PROVIDED BY OPERATING ACTIVITIES                                   | 102,000<br>-----     |
| CASH FLOWS FROM INVESTING ACTIVITIES:                                       |                      |
| Proceeds from sale of assets  | --                   |
| Purchase of fixed assets  | (20,000)<br>-----    |
| NET CASH (USED IN) PROVIDED BY INVESTING ACTIVITIES                         | (20,000)<br>-----    |
| CASH FLOWS FROM FINANCING ACTIVITIES:                                       |                      |
| Proceeds from note payable-officer  | 25,000               |
| Payments on line of credit, net   | (167,000)            |
| Payments on notes payable   | (18,000)<br>-----    |
| NET CASH USED IN FINANCING ACTIVITIES                                       | (160,000)<br>-----   |

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|                             |          |
|-----------------------------|----------|
| NET DECREASE IN CASH        | (78,000) |
| CASH AT BEGINNING OF PERIOD | 78,000   |
| CASH AT END OF PERIOD       | \$ --    |

The accompanying notes are an integral part of these consolidated financial statements.

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STAR STRUCK, LTD.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2001

(1) Basis of Presentation

The consolidated financial statements heretofore presented have been prepared by Star Struck, Ltd., ("the Company" or "SSL"), without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been omitted pursuant to such rules and regulations. Although the Company believes that the disclosures are adequate to make the information presented not misleading, it is suggested that these consolidated financial statements be read in conjunction with the consolidated financial statements and the notes thereto included in the Company's latest annual report on Form 10-KSB. The interim figures presented are unaudited and are subject to any adjustments which may result from the year-end audit of the Company's consolidated financial statements. However, in the opinion of management, the information furnished reflects all adjustments necessary to fairly state the consolidated financial statements for the interim periods presented.

Net loss per common share is computed based on the weighted average number of shares outstanding during each period. The weighted average number of shares used in the computation of earnings per share was 2,026,000 for 2001 and 2000.

The profit and loss information for the interim periods presented are not necessarily indicative of results to be expected for the year.

(2) Inventories

Inventories, with the exception of gold, are stated at the lower of cost (first-in, first-out) or market. Gold inventory (approximately \$71,000 at March 31, 2001) is valued at market. Inventories consist principally of finished goods.

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(3) Business Segments  
-----

The Company's operations by business segment for the periods ended March 31, 2001 and 2000 were as follows:

| 2001<br>-----           | Battery<br>& Watch Strap<br>Distribution<br>----- | Sports Apparel<br>Distribution<br>----- | To<br>--- |
|-------------------------|---|---|-----------|
| Net Sales               | \$ 2,095,000                                      | \$ 404,000                              | \$ 2,49   |
| Operating Profit/(Loss) | \$ 155,000  | \$ (99,000)                             | \$ 5      |

| 2001<br>-----           | Battery<br>& Watch Strap<br>Distribution<br>----- | Sports Apparel<br>Distribution<br>----- | To<br>--- |
|-------------------------|---|---|-----------|
| Net Sales               | \$ 2,243,000                                      | \$ 424,000                              | \$ 2,66   |
| Operating Profit/(Loss) | \$ 53,000   | \$ (107,000)                            | \$ (5     |

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STAR STRUCK, LTD.  
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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
-----

MARCH 31, 2001  
-----

(4) Borrowings Under Line of Credit  
-----

The Company has a \$3,000,000 line of credit agreement with one of its banks, as amended. Availability under this line is based on the Borrowing Base, as defined in the agreement with the bank. The amount available under the Borrowing Base was approximately \$153,000 at March 31, 2001. This agreement extends through October 2001 and bears interest at the prime rate plus three-quarters of one



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percent (9.25% at March 31, 2001). The Company's accounts receivable and a portion of its inventory have been pledged as collateral for this line of credit. The agreement contains certain financial covenants, including the requirement for Star Struck, Inc. to maintain a minimum tangible net worth and debt service coverage ratio. Star Struck, Inc. did not comply with these covenants at March 31, 2001 and was in default of the line of credit agreement. The Company is currently negotiating the extension of the current agreement, as well as a new agreement. As of March 31, 2001, the Company had \$1,479,000 outstanding under this line of credit, all of which is included in current liabilities on the accompanying consolidated balance sheet.

(5) Related Party Notes Payable  
-----

In August 2000, the Company entered into promissory notes, (the "Notes") with three of the Company's shareholders, two of which are members of the Company's management, for an aggregate of \$1,000,000. Each note bears interest at 10%, due quarterly, and the principal amount matures in August 2003. In connection with these loans, the Company issued warrants for the purchase of 500,000 shares of the Company's common stock at an exercise price of \$2.00 per share. The fair value of these warrants of \$240,000 has been recorded as original issue discount, resulting in a reduction in the carrying value of this debt. The original issue discount will be amortized into interest expense over the period of the debt. These loans are subordinate to the Company's borrowings under the line of credit. Interest expense for notes payable to shareholders totaled \$45,000 for the three months ended March 31, 2001. Included in this amount is \$20,000 of amortized debt discount.

The note payable to an officer of the Company is a non-interest bearing note payable on demand related to working capital advances.

(6) Recent Accounting Pronouncements  
-----

In June 2000, the Financial Accounting Standards Board issued SFAS No. 138, "Accounting for Certain Derivative Instruments and Certain Hedging Activities," which amends the accounting and reporting standards of SFAS No. 133. SFAS No. 133 was previously amended by SFAS No. 137, which deferred the effective date of SFAS No. 133 to fiscal years commencing after June 15, 2000. The statement establishes accounting and reporting standards requiring that every derivative instrument (including certain derivative instruments embedded in other contracts) be recorded in the balance sheet as either an asset or liability and be measured at its fair value. Additionally, any changes in the derivative's fair value are to be recognized currently in earnings, unless specific hedge accounting criteria are met. The Company does not believe that adoption of this statement will have a material impact on its consolidated financial statements.

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STAR STRUCK, LTD.  
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ITEM 2, MANAGEMENT'S DISCUSSION AND ANALYSIS  
-----

OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
-----

FOR THE THREE MONTHS ENDED MARCH 31, 2001 AND 2000

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-----  
THREE MONTHS ENDED MARCH 31, 2001  
-----

COMPARED TO  
-----

THREE MONTHS ENDED MARCH 31, 2000  
-----

Sales. Sales from continuing operations decreased \$168,000, or 6.3%, to \$2,499,000 in the first three months of 2001. Sports apparel sales decreased \$20,000, or 4.7%, to \$404,000 from 2000's first three month's sales of \$424,000. This decrease was combined with a decrease in battery and watch strap sales of \$148,000, or 6.6%, from \$2,243,000 to \$2,095,000 in the first three months of 2001.

Gross Profit. Gross profit decreased by \$49,000 to \$1,263,000 in the first three months of 2001. Gross margin increased 1.3% to 50.5% for the first three months of 2001 compared to 49.2% for the same period in 2000. For the first three months of 2001, sports apparel sales, which represented 16.2% of total revenue, had a gross margin of 44.0%. This is a decrease from 2000's first three month's gross margin of 45.3%. Gross margin on battery and watch strap sales was 51.8% for the first three months of 2001 compared to 49.9% for the same period in 2000.

Selling, General and Administrative Expenses. Selling, general and administrative expenses decreased \$166,000 to \$1,105,000 in the first three months of 2001. As a percentage of sales, selling, general and administrative expenses decreased by 3.5% to 44.2% in the first three months of 2001 compared to 47.7% for the same period in 2000.

Operating Profit/(Loss). Operating profit increased \$110,000 resulting in a profit of \$56,000 for the first three months of 2001. The battery and watch strap distribution segment showed an operating profit of \$155,000 for the first three months of 2001. This is an increase of \$102,000 from 2000's first three month's operating profit of \$53,000. The operating loss for sports apparel distribution decreased \$8,000 from 2000's operating loss of \$107,000 to show a loss of \$99,000 for the first three months of 2001.

Interest Expense. Net interest expense was \$96,000 during the first three months of 2001 versus \$59,000 for the same period in 2000. Approximately \$37,000 in interest expense related to the borrowing on the Company's outstanding line of credit compared to \$42,000 in 2000. Interest on a mortgage totaled approximately \$14,000 in the first three months of 2001. Interest expense for notes payable to shareholders totaled \$45,000 for the three months ended March 31, 2001. Included in this amount is \$20,000 of amortized debt discount.

Net Loss. Net loss for the first three months of 2001 decreased \$73,000 from 2000's loss of \$113,000 to show a net loss of \$40,000.

Liquidity and Capital Resources. The Company has a \$3,000,000 line of credit agreement with one of its banks, as amended. Availability under this line is based on the Borrowing Base, as defined in the agreement with the bank. The amount available under the Borrowing Base was approximately \$153,000 at March 31, 2001. This agreement extends through October 2001 and bears interest at the prime rate plus three-quarters of one percent (9.25% at March 31, 2001). The Company's accounts receivable and a portion of its inventory have been pledged as collateral for this line of credit. The agreement contains certain financial covenants, including the requirement for Star Struck, Inc. to maintain a minimum tangible net worth and debt service coverage ratio. Star Struck, Inc. did not

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comply with these covenants at March 31, 2001 and was in default of the line of credit agreement. The Company is currently negotiating the extension of the current agreement, as well as a new agreement. As of March 31, 2001, the Company had \$1,479,000 outstanding under this line of credit, all of which is included in current liabilities on the accompanying consolidated balance sheet.

At March 31, 2001 net working capital was \$1,112,000.

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PART II - OTHER INFORMATION

STAR STRUCK, LTD.

MARCH 31, 2001

- Item 1. Legal Proceedings  
None
- Item 2. Changes in Securities  
None
- Item 3. Defaults upon Senior Securities  
None
- Item 4. Submission of Matters to a Vote of Security Holders  
None
- Item 5. Other Information  
None
- Item 6. Exhibits and Reports on Form 8-K  
None

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

STAR STRUCK, LTD.

Date: May 4, 2001

By: /s/ Kenneth Karlan

-----  
Kenneth Karlan, President

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Date: May 4, 2001

By: /s/ Keith Sessler

-----  
Keith Sessler, Vice President

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