WOLVERINE WORLD WIDE INC /DE/ Form 10-K March 02, 2011

#### **Table of Contents**

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-K

	ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
þ	ACT OF 1934
For the fisc	eal year ended January 1, 2011
	TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES

o **EXCHANGE ACT OF 1934**For the transition period from \_\_\_\_\_ to\_\_\_\_

Commission File Number: 001-6024

#### WOLVERINE WORLD WIDE, INC.

(Exact name of registrant as specified in its charter)

Delaware 38-1185150

(State or other jurisdiction of incorporation or (I.R.S. Employer Identification No.)

organization)

9341 Courtland Drive N.E., Rockford, Michigan
(Address of principal executive offices)

49351
(Zip Code)

Registrant s telephone number, including area code: (616) 866-5500

Securities registered pursuant to Section 12(b) of the Securities Exchange Act:

Title of each class Name of each exchange on which registered

Common Stock, \$1 Par Value New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark whether the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes b No o

Indicate by check mark whether the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes o No b

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\flat$  No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\S$  232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  $\flat$  No o

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant s knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer b Accelerated filer o Non-accelerated filer o Smaller reporting company o (do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes o No b

The aggregate market value of the registrant s voting stock held by non-affiliates of the registrant based on the closing price on the New York Stock Exchange on June 18, 2010, the last business day of the registrant s most recently completed second fiscal quarter: \$1,398,615,588.

Number of shares outstanding of the registrant s Common Stock, \$1 par value as of February 25, 2011: 49,613,399.

#### DOCUMENTS INCORPORATED BY REFERENCE

Portions of the definitive proxy statement for the registrant s annual stockholders meeting to be held April 21, 2011 are incorporated by reference into Part III of this report.

<u> P</u>	PART I		4				
<u>I</u>	tem_1.	<u>Business</u>	4				
<u>I</u>	tem 1A.	Risk Factors	11				
I	tem 1B.	Unresolved Staff Comments	18				
	tem 2.	Properties	18				
_	tem 3.	Legal Proceedings	18				
	Supplemental Item.	Executive Officers of the Registrant	19				
	tem 4.	(Removed and Reserved)	20				
_			• •				
	PART II		20				
<u>l</u>	tem 5.	Market for Registrant s Common Equity, Related Stockholder	• •				
_		Matters and Issuer Purchases of Equity Securities	20				
	tem 6.	Selected Financial Data	23				
<u>I</u>	tem 7.	Management s Discussion and Analysis of Financial Condition and					
		Results of Operations	24				
<u>I</u>	tem 7A.	Quantitative and Qualitative Disclosures About Market Risk	37				
<u>I</u>	tem 8.	Financial Statements and Supplementary Data	37				
<u>I</u>	tem 9.	Changes in and Disagreements with Accountants on Accounting					
		and Financial Disclosure	37				
<u>I</u>	tem 9A.	Controls and Procedures	37				
<u>I</u>	tem 9B.	Other Information	37				
-	) + D.T. 111		20				
	PART III		38				
	tem 10.	Directors, Executive Officers and Corporate Governance	38				
	tem 11.	Executive Compensation	38				
<u>I</u>	tem 12.	Security Ownership of Certain Beneficial Owners and					
		Management and Related Stockholder Matters	<u>38</u>				
<u>I</u>	tem 13.	Certain Relationships and Related Transactions, and Director					
		<u>Independence</u>	40				
<u>I</u>	tem 14.	Principal Accountant Fees and Services	40				
F	PART IV		41				
_	tem 15.	Exhibits and Financial Statement Schedules	41				
-	<u></u>	Dimens and I maneral Statement Schedules					
<u>S</u>	SIGNATURES .		45				
EX-10.13							
EX-10.16							
EX-10.30 EX-10.33							
EX-10.33 EX-21							
EX-23							
EX-24							
EX-31.1							
EX-31.2							
EX-32.1 EX-101 IN	NSTANCE DOCUMENT						
	EX-101 SCHEMA DOCUMENT						

EX-101 CALCULATION LINKBASE DOCUMENT

EX-101 LABELS LINKBASE DOCUMENT

EX-101 PRESENTATION LINKBASE DOCUMENT

EX-101 DEFINITION LINKBASE DOCUMENT

2

#### **Table of Contents**

#### FORWARD-LOOKING STATEMENTS

This document contains forward-looking statements that is, statements relating to future, not past, events. In this context, forward-looking statements often address management s beliefs, assumptions, current expectations, estimates and projections about future business and financial performance, global conditions, and the Company itself. Such statements often contain words such as anticipates. believes. estimates. expects. forecasts. intends. is likely, predicts, projects, should, will, variations of such words, and similar expressions. Forward-looking statements, by their nature, address matters that are, to varying degrees uncertain. For the Company, uncertainties that could cause the Company s performance to differ materially from what is expressed in forward-looking statements include:

changes in national, regional or global economic and market conditions;

the impact of financial and credit markets on the Company, its suppliers and customers;

changes in interest rates, tax laws, duties, tariffs, quotas or applicable assessments in countries of import and export;

the impact of regulation, regulatory and legal proceedings, and legal compliance risks;

currency fluctuations;

increases in costs of future pension funding requirements;

the risks of doing business in developing countries, and politically or economically volatile areas;

the ability to secure and protect owned intellectual property or use currently licensed intellectual property;

changes in consumer preferences, spending patterns, buying patterns, or demand for the Company s products;

changes in relationships with, including the loss of, significant customers;

the exercise of future purchase options by the U.S. Department of Defense on previously awarded contracts;

the cost, availability and management of raw materials, inventories, services, labor, and contract manufacturers;

service interruptions at shipping and receiving ports;

the ability to adapt and compete in global footwear, apparel and consumer-direct markets;

strategic actions, including acquisitions and dispositions, and our success in integrating acquired businesses;

and many other matters of national, regional and global scale, including those of a political, environmental, economic, business and competitive nature. These uncertainties could cause a material difference between an actual outcome and a forward-looking statement. These uncertainties are described in more detail in Part I, Item 1A, Risk Factors of this Form 10-K Report. The Company does not undertake an obligation to update, amend or clarify forward-looking statements, whether as a result of new information, future events or otherwise.

#### **Table of Contents**

#### PART I

#### Item 1. Business

#### General

Wolverine World Wide, Inc. (the Company ) is a leading marketer of branded casual, active lifestyle, work, outdoor sport and uniform footwear and apparel and accessories. The Company, a Delaware corporation, is the successor of a Michigan corporation of the same name, originally organized in 1906, which in turn was the successor of a footwear business established in Grand Rapids, Michigan in 1883.

Approximately 50 million pairs/units of the Company s branded footwear and apparel were sold in the fiscal year ended January 1, 2011 (fiscal 2010) in approximately 190 countries and territories around the world. The Company s products generally feature contemporary styling with proprietary technologies designed to provide maximum comfort and performance. The products are marketed throughout the world under widely recognized brand names, including <code>Bates®</code>, <code>Cat®</code> Footwear, <code>Chaco®</code>, <code>Cushe®</code>, <code>Harley-Davidson®</code> Footwear, <code>Hush Puppies®</code>, <code>HyTest®</code>, <code>Merrell®</code>, <code>Patagonia®</code> Footwear, <code>Sebago®</code>, <code>Soft Style®</code> and <code>Wolverine®</code>. The Company believes that its primary competitive advantages are its well-recognized brand names, its patented proprietary designs and comfort technologies, its wide range of distribution channels and its diversified manufacturing and sourcing base. <code>Cat®</code> is a registered trademark of Caterpillar Inc., <code>Harley-Davidson®</code> is a registered trademark of Patagonia, Inc.

The Company s products are sold at various price points under a variety of brand names designed to appeal to a wide range of consumers of casual, work and outdoor footwear. The Company s wholesale footwear and apparel business is organized into four operating segments: (i) the Outdoor Group, consisting of *Merrell*<sup>®</sup>, *Patagonia*<sup>®</sup> and *Chaco*<sup>®</sup> footwear, and *Merrell*<sup>®</sup> brand apparel, (ii) the Wolverine Footwear Group, consisting of the *Bates*<sup>®</sup>, *HyTest*<sup>®</sup> and *Wolverine*<sup>®</sup> boots and shoes, and *Wolverine*<sup>®</sup> brand apparel, (iii) the Heritage Brands Group, consisting of *Cat*<sup>®</sup> footwear, *Harley-Davidson*<sup>®</sup> footwear and *Sebago*<sup>®</sup> footwear and apparel, and (iv) The Hush Puppies Group, consisting of *Hush Puppies*<sup>®</sup> footwear, *Soft Style*<sup>®</sup> footwear and *Cushe*<sup>®</sup> footwear. The Company also licenses some of its brands for use on non-footwear products.

The Company s Global Operations Group is responsible for manufacturing, sourcing, distribution and customer support for the Company s business. The Company sells products in the United States, Canada and approximately 10 countries in Europe to a wide range of retail customers, including department stores, national chains, catalogs, specialty retailers, mass merchants and Internet retailers, and to governments and municipalities. Many of the retailers carrying Wolverine products operate multiple storefront locations. The Company s products are marketed worldwide in a total of approximately 190 countries and territories through Company-owned wholesale and retail operations, licensees and distributors.

For financial information regarding the Company, see the consolidated financial statements and the accompanying notes, which are attached as Appendix A to this Form 10-K. The Company has one reportable segment, branded footwear, apparel, and licensing. The branded footwear, apparel, and licensing segment engages in manufacturing, sourcing, licensing, marketing and distributing branded footwear and apparel, including casual shoes and apparel, boots, uniform shoes, work shoes and rugged outdoor footwear and apparel. The Company s other operating segments consist of its consumer-direct operations and leather and pigskin procurement operations, which are described below. Financial information regarding the Company s reportable segment and other operating segments and financial

information by geographic area is found in Note 9 to the consolidated financial statements of the Company that are attached as Appendix A to this Annual Report on Form 10-K.

#### **Branded Footwear, Apparel and Licensing**

The Company sources and markets a broad range of footwear styles, including shoes, boots and sandals under many recognizable brand names, including *Bates*<sup>®</sup>, *Cat*<sup>®</sup>, *Chaco*<sup>®</sup>, *Cushe*<sup>®</sup>, *Harley-Davidson*<sup>®</sup>, *Hush Puppies*<sup>®</sup>, *HyTest*<sup>®</sup>, *Merrell*<sup>®</sup>, *Patagonia*<sup>®</sup>, *Sebago*<sup>®</sup>, *Soft Style*<sup>®</sup> and *Wolverine*<sup>®</sup>. The Company combines quality materials and skilled

4

#### **Table of Contents**

workmanship to produce footwear according to its specifications at both Company-owned and third-party manufacturing facilities. The Company also markets  $Merrell^{\text{®}}$ ,  $Sebago^{\text{®}}$ , and  $Wolverine^{\text{®}}$  brand apparel and accessories and licenses some of its brands for use on non-footwear products, including  $Hush\ Puppies^{\text{®}}$  apparel, eyewear, watches, socks, handbags and plush toys and  $Wolverine^{\text{®}}$  brand eyewear and gloves.

The Company s branded footwear, apparel, and licensing operating segments for fiscal 2010 are described below.

1. **The Outdoor Group** The Outdoor Group consists of *Merrell*<sup>®</sup> Footwear, *Merrell*<sup>®</sup> Apparel and Accessories, *Patagonia*<sup>®</sup> Footwear and *Chaco*<sup>®</sup> Footwear. Outdoor Group products include performance outdoor and hiking footwear, casual and after-sport footwear and performance and casual *Merrell*<sup>®</sup> apparel.

Merrell® Footwear: The Merrell® footwear line consists primarily of technical hiking, rugged outdoor and outdoor-inspired casual footwear designed for backpacking, day hiking and everyday use. The Merrell® footwear line also includes the After-Sport category, incorporating Merrellootwear s technical hiking and outdoor expertise with Wolverine Performance Leathers<sup>tm</sup> and other technical materials to create footwear with unique styling, performance and comfort features. Merrell® footwear products are sold primarily through sporting goods chains, outdoor specialty retailers, department stores, on-line retailers and catalogs. Merrell® footwear is marketed in approximately 150 countries and territories worldwide.

*Merrell*<sup>®</sup> *Apparel and Accessories:* The *Merrell*<sup>®</sup> apparel line consists primarily of technical outdoor and outdoor-inspired casual apparel and performance socks. In addition to *Merrell*<sup>®</sup> apparel, the Outdoor Group markets *Merrell*<sup>®</sup> accessories, including packs, bags and luggage.

*Patagonia*<sup>®</sup> *Footwear:* Pursuant to an agreement with Lost Arrow Corporation, the Company has the exclusive footwear marketing and distribution rights under *Patagonia*<sup>®</sup> and other trademarks. The *Patagonia*<sup>®</sup> footwear line focuses primarily on casual and outdoor performance footwear. *Patagonia*<sup>®</sup> is a registered trademark of Patagonia, Inc.

*Chaco*<sup>®</sup> *Footwear:* The *Chaco*<sup>®</sup> brand, which the Company acquired in January 2009, was created to meet the needs of the whitewater enthusiast and continues to focus primarily on performance sandals for the outdoor enthusiast. In order to help evolve the brand into a four-season offering, the Company introduced closed-toe products in fall 2010. *Chaco*<sup>®</sup> footwear is sold primarily through specialty outdoor retailers and department stores.

2. **Wolverine Footwear Group** The Wolverine Footwear Group markets footwear, apparel and accessories products under the *Wolverine*<sup>®</sup> brand and footwear under the *Bates*<sup>®</sup> and *HyTest*<sup>®</sup> brands. Wolverine Footwear Group products incorporate performance and comfort features to serve a variety of work, outdoor and lifestyle functions.

Wolverine® Footwear: The Wolverine® brand offers high quality work boots and shoes that incorporate innovative technologies to deliver comfort and durability. The Wolverine® brand, which has been in existence for 128 years, markets work and outdoor footwear in three categories: (i) work and industrial; (ii) outdoor sport; and (iii) rugged casual. The development of DuraShocks®, MultiShox®, Wolverine Fusion® and Wolverine Compressor® technologies as well as the development of the Contour Welt® line have allowed the Wolverine® brand to introduce a broad line of work footwear with a focus on comfort. The Wolverine® work product line features work boots and shoes with protective features such as toe caps, metatarsal guards and electrical hazard protection; the target consumers for the Wolverine® work product line are industrial and farm workers. The Wolverine® rugged casual and outdoor sport product lines incorporate DuraShocks®, Wolverine iCStm and other technologies and comfort features into products designed for casual and outdoor sport use. The target consumers for the

#### **Table of Contents**

rugged casual line products have active lifestyles. The outdoor sport line is designed to meet the needs of hunters, fishermen and other active outdoor sports enthusiasts.

*Wolverine*<sup>®</sup> *Apparel and Licensing:* The Wolverine Footwear Group markets a line of work and rugged casual *Wolverine*<sup>®</sup> brand apparel. In addition, the Company licenses its *Wolverine*<sup>®</sup> brand for use on eyewear and gloves.

**Bates**® **Uniform Footwear:** The Bates Uniform Footwear Division is a leader in supplying footwear to military and civilian uniform users. The Bates Uniform Footwear Division utilizes *DuraShocks*®, *DuraShocks SR*tm, *CoolTech*, *Wolverine iCS*tm and other proprietary comfort technologies in the design of its military-style boots and oxfords. The Bates Uniform Footwear Division contracts with the U.S. Department of Defense and the military branches of several foreign countries to supply military footwear. Civilian uniform users include individuals in police, security, postal, restaurant and other industrial occupations. The Bates Uniform Footwear Division s products are also distributed through specialty retailers and catalogs.

*HyTest*<sup>®</sup> *Safety Footwear:* The *HyTest*<sup>®</sup> product line consists primarily of high-quality work boots and shoes that incorporate various specialty safety features designed to protect against hazards of the workplace, including steel toe, composite toe, metatarsal guards, and electrical hazard, static dissipating and conductive footwear. *HyTest*<sup>®</sup> footwear is distributed primarily through a network of independently owned *Shoemobile*<sup>®</sup> mobile truck retail outlets providing direct sales of the Company s occupational and work footwear brands to workers at industrial facilities and also through direct sales arrangements with large industrial customers.

3. **The Heritage Brands Group** The Heritage Brands Group consists of *Cat*<sup>®</sup> Footwear, *Harley-Davidson*<sup>®</sup> Footwear and the *Sebago*<sup>®</sup> product line.

Cat® Footwear: Pursuant to a license arrangement with Caterpillar Inc., the Company has exclusive footwear marketing and distribution rights under Caterpillar®, Cat®, Cat & Design, Walking Machines® and other trademarks. The Company believes the association with Cat® equipment encourages customers to characterize the footwear as high-quality, rugged and durable. Cat® brand footwear products include work boots and shoes, sport boots, rugged casual and lifestyle footwear, including lines of work and casual footwear featuring iTechnology<sup>tm</sup> and Hidden Tracks® comfort features. Cat® footwear targets work and industrial users and active lifestyle users. Cat® footwear is marketed in approximately 145 countries and territories worldwide. Cat®, Caterpillar®, Cat & Design and Walking Machines® are registered trademarks of Caterpillar Inc.

*Harley-Davidson*<sup>®</sup> *Footwear:* Pursuant to a license arrangement with the Harley-Davidson Motor Company, the Company has the exclusive footwear marketing and distribution rights for *Harley-Davidson*<sup>®</sup> branded footwear. *Harley-Davidson*<sup>®</sup> branded footwear products include motorcycle, casual, fashion, work and western footwear for men, women and children. *Harley-Davidson*<sup>®</sup> footwear is sold globally through a network of independent *Harley-Davidson*<sup>®</sup> dealerships, department stores and specialty retailers. *Harley-Davidson*<sup>®</sup> is a registered trademark of H-D Michigan, Inc.

Sebago<sup>®</sup>: The Sebago<sup>®</sup> product line has been marketed since 1946 and consists primarily of performance nautical and American-inspired casual footwear for men and women, such as boat shoes and hand sewn loafers. Highly recognized Sebago<sup>®</sup> line extensions include Sebago Docksides<sup>tm</sup>, Drysides<sup>tm</sup> and Athletic Marine. The Sebago<sup>®</sup> product line is marketed in approximately 125 countries and territories worldwide. The Sebago<sup>®</sup> manufacturing and design tradition of quality components, durability, comfort and Americana heritage is further supported by targeted distribution to better-grade independent, marine and department store retailers throughout the world. The Company also markets a classic and marine Sebago<sup>®</sup> apparel line.

#### **Table of Contents**

#### 4. The Hush Puppies Group

*Hush Puppies*<sup>®</sup>: Since 1958, the *Hush Puppies*<sup>®</sup> brand has been a leader in casual footwear. The brand offers shoes, sandals and boots for men, women and children, and is marketed in approximately 140 countries and territories. The modern styling is complemented by a variety of comfort features and proprietary technologies that have earned the brand its reputation for comfort, style and value. In addition, the *Hush Puppies*<sup>®</sup> brand is licensed for use on certain items, including apparel, eyewear, handbags, socks, watches and plush toys.

Soft Style®: The Soft Style® product line consists primarily of women s dress and casual footwear.

*Cushe*<sup>®</sup>: The *Cushe*<sup>®</sup> business was acquired in January 2009 and focuses on relaxed, design-led footwear for active men and women. The *Cushe*<sup>®</sup> Footwear business targets younger adult consumers and better-grade retailers with products ranging from sport casual footwear to sandals. *Cushe*<sup>®</sup> is marketed under three primary collections: Universal Traveler, Urban Safari and Coastal Supremacy.

#### **Other Businesses**

In addition to its branded footwear, apparel and licensing operations, the Company also (i) operates 81 retail stores in North America and 7 retail stores in the United Kingdom that feature footwear and apparel, (ii) operates a performance leathers business through its Wolverine Leathers Division; and (iii) purchased and cured raw pigskins for sale to various customers through its wholly-owned subsidiary, Wolverine Procurement, Inc.

- 1. Wolverine Retail The Company's consumer-direct business operates 81 North American and 7 United Kingdom-based retail stores as of February 2011. These stores are operated under the *Hush Puppies®*, *Hush Puppies and Family* Track N Trail®, Rockford Footwear Depot® and Merrell® names. The Rockford Footwear Depot®, Track N Trail®, Hush Puppies® and Hush Puppies and Family Mercail formats carry a large selection of Company-branded products, featuring such brands as Wolverine®, Merrell®, Hush Puppies®, Cat®, Chaco®, Cushe®, Patagonia®, Sebago® and Harley-Davidson®. The Company also operates Merrell® concept stores and Hush Puppies® concept stores, providing a platform to showcase these brands exclusively. In addition, the Company operates 38 consumer-direct retail websites, including, www.merrell.com, www.wolverine.com, www.hushpuppies.com, www.chacousa.com, www.cushe.com, www.catfootwear.com, www.sebago.com, and www.batesfootwear.com.
- 2. **The Wolverine Leathers Division** The Wolverine Leathers Division markets pigskin leather primarily for use in the footwear industry. The Company believes pigskin leather offers superior performance and other advantages over cowhide leather. The Company s waterproof and stain resistant leathers are featured in some of the Company s footwear lines and many products offered by the Company s international licensees and distributors.
- 3. Wolverine Procurement, Inc. Wolverine Procurement, Inc. performs skinning operations and purchases raw pigskins from third parties, which it cures and sells to outside customers for processing into pigskin leather products. Substantially all of the assets of Wolverine Procurement, Inc. were sold to a third-party buyer on December 29, 2010.

#### Marketing

The Company s marketing strategy is to develop brand-specific plans and related promotional materials for U.S. and international markets to foster a consistent message for each of the Company s core brands. Each brand group has dedicated marketing personnel who develop the marketing strategy for brands within that group. Marketing campaigns

and strategies vary by brand and are designed to target accounts and/or end users as the brand groups

7

#### **Table of Contents**

strive to increase awareness of, and affinity for, the Company s brands. The Company s advertisements typically emphasize fashion, comfort, quality, durability, functionality and other performance and lifestyle aspects of the Company s products. Components of the brand-specific plans vary and may include print, radio and television advertising, social networking sites, event sponsorships, in-store point-of-purchase displays, promotional materials, and sales and technical assistance.

The Company s brand groups provide its licensees and distributors with creative direction, brand images and other materials to convey consistent brand messaging, including (i) direction on the categories of footwear to be promoted, (ii) photography and layouts, (iii) broadcast advertising, including commercials and film footage, (iv) point-of-purchase presentation specifications, blueprints and packaging, (v) sales materials and (vi) consulting services regarding retail store layout and design. The Company believes its brand names provide it with a competitive advantage and the Company makes significant expenditures on marketing and promotion to support the position of its products and enhance brand awareness.

#### **Domestic Sales and Distribution**

The Company uses a wide variety of domestic distribution channels and strategies to distribute its branded products:

The Company uses a dedicated sales force and customer service team, advertising and point-of-purchase support and maintains in-stock inventories to service consumer-direct business, department stores, national chains, specialty retailers, catalogs, independent retailers and uniform outlets.

Volume direct programs ship products directly to the retail customer without going through a Company distribution center and provide products at competitive prices with limited marketing support. The Company uses these programs to service major retail, catalogs, mass merchant and government customers.

A network of independent *Shoemobile*<sup>®</sup> distribution outlets distributes the Company s work and occupational footwear at industrial facilities.

The Company solicits all branches of the United States military and submits bids for contracts to supply specific footwear products. Such contracts typically contain future purchase options that are not required to be exercised.

In addition to its wholesale activities, the Company also operates a consumer-direct business as described above. The Company continues to develop new programs, both independently and in conjunction with its consumer-direct customers, for the distribution of its products.

A broad distribution base insulates the Company from dependence on any one customer. No customer of the Company accounted for more than 10% of the Company s revenue in fiscal 2010.

The Company experiences moderate fluctuations in sales volume during the year as reflected in quarterly revenue (and taking into consideration the 16 weeks or 17 weeks included in the Company s fourth accounting quarter versus the 12 weeks included in the first three accounting quarters). The Company expects current seasonal sales patterns to continue in future years. The Company also experiences some fluctuation in its levels of working capital, typically including an increase in working capital requirements near the end of the first and third quarters. The Company meets its working capital requirements through effective cash generation and, as needed, a revolving credit agreement.

#### **International Operations and Global Licensing**

The Company s foreign-sourced revenue is generated from a combination of (i) sales of branded footwear and apparel through the Company s owned operations in Canada, the United Kingdom and approximately eight branch offices in Europe; (ii) sales to third-party distributors for certain markets and businesses; and (iii) royalty income from a

network of third-party licensees and distributors. The Company s owned operations are located in markets where the Company believes it can gain a strategic advantage by directly controlling the sale of its products into

8

#### **Table of Contents**

retail accounts. License and distribution arrangements enable the Company to develop sales in other markets without the capital commitment required to maintain related foreign operations, employees, inventories or localized marketing programs.

The Company continues to develop its network of licensees and distributors to market its branded products. The Company assists its licensees in designing products that are appropriate to each foreign market, but consistent with the global brand position. Pursuant to distribution or license agreements, third-party licensees and distributors either purchase goods from the Company or authorized third-party manufacturers or manufacture branded products consistent with Company standards. Distributors and licensees are responsible for independently marketing and distributing Company branded products in their respective territories, with product and marketing support from the Company.

#### **Manufacturing and Sourcing**

The Company directly controls the majority of the units of footwear and apparel manufactured or sourced under the Company s brand names. The balance is controlled directly by the Company s licensees. A substantial majority of the units sourced and/or manufactured by the Company are purchased or sourced from third parties, with the remainder produced at Company-owned facilities. The Company sources a majority of its footwear from numerous third-party manufacturers in the Asia-Pacific region, South America and India. The Company maintains offices in the Asia-Pacific region to facilitate and develop strategies for the sourcing and importation of quality footwear and apparel. The Company has established guidelines for each of its third-party manufacturers in order to monitor product quality, labor practices and financial viability. The Company has adopted Engagement Criteria for Partners & Sources, a policy that requires that the Company s domestic and foreign manufacturers, licensees and distributors use ethical business standards; comply with all applicable health and safety laws and regulations; commit to use environmentally safe practices; treat employees fairly with respect to wages, benefits and working conditions; and not use child or prison labor. Footwear produced by the Company is manufactured at Company-operated facilities located in Michigan and the Dominican Republic.

The Company s owned manufacturing operations allow the Company to (i) reduce its production lead time, enabling it to more quickly respond to market demand and reduce inventory risk, (ii) lower freight, shipping and duty costs for sales to certain markets, and (iii) more closely monitor product quality. The Company s third-party sourcing strategy allows the Company to (i) benefit from lower manufacturing costs and state-of-the-art manufacturing facilities, (ii) source high quality raw materials from around the world, and (iii) avoid capital expenditures necessary for additional owned factories. The Company believes that its overall global manufacturing strategy provides the flexibility to properly balance the need for timely shipments, high quality products and competitive pricing.

The Company s principal required raw material is quality leather, which it purchases from a select group of domestic and foreign suppliers. The global availability of common upper materials and specialty leathers eliminates any reliance by the Company on a sole supplier.

The Company currently purchases all of the raw pigskins used for its Wolverine Leathers Division from one domestic source, which has been a reliable and consistent supplier for over 30 years. Alternative sources of raw pigskin are available, but with less advantageous pricing, quality and compatibility with the Company s processing method. The Company purchases all of its other raw materials and component parts from a variety of sources and does not believe that any of these sources are a dominant supplier.

The Company is subject to the normal risks of doing business abroad due to its international operations, including the risk of expropriation, acts of war or terrorism, political disturbances and similar events, the imposition of trade barriers, quotas, tariffs and duties, loss of most favored nation trading status and currency and exchange rate

fluctuations. With respect to international sourcing activities, management believes that over a period of time, it could arrange adequate alternative sources of supply for the products currently obtained from its foreign suppliers, but that a sustained disruption of such sources of supply could have an adverse impact on the Company s results of operations and financial position.

9

#### **Table of Contents**

#### **Trademarks, Licenses and Patents**

The Company holds a significant portfolio of registered and common law trademarks that identify its branded products. The Company s owned trademarks include *Hush Puppie*, *Wolverine*, *Bates*, *Cushe*, *Chaco*, *Soft Style*, *Wolverine Fusion*, *DuraShocks*, *MultiShox*, *Wolverine Compressor*, *Hidden Tracks*, *iTechnology*, *Bounce*, *Comfort Curve*, *HyTest*, *Merrell*, M Circle Design (registered design trademark), *Continuum*, *Sebago*, *Q Form* and *Track N Trail*. The Company s Wolverine Leathers Division markets its pigskin leathers under the trademarks *Wolverine Warrior Leather*, *Weather Tight* and *All Season Weather Leathers*. The Company has exclusive footwear marketing and distribution rights under the *Cat*, *Harley-Davidson* and *Patagonia* trademarks pursuant to license arrangements with the respective trademark owners. The Cat, Harley-Davidson, and Patagonia licenses extend for five or more years and are subject to early termination for breach.

The Company believes that consumers identify its products by the Company s trademarks and that its trademarks are valuable assets. The Company is not aware of any infringing uses or any prior claims of ownership of its trademarks that could materially affect its current business. The Company has a policy of registering its primary trademarks and vigorously defending its trademarks against infringement or other threats whenever practicable. The Company also holds many design and utility patents, copyrights and various other proprietary rights. The Company vigorously protects its proprietary rights under applicable laws.

#### **Order Backlog**

At February 19, 2011, the Company had an order backlog of approximately \$628 million compared to an order backlog of approximately \$424 million at February 20, 2010, determined on a consistent basis. All of the backlog relates to orders for products expected to be shipped in 2011. Orders in the backlog are subject to cancellation by customers and to changes in planned customer demand or at-once orders. The backlog at any particular time is affected by a number of factors, including seasonality, retail conditions, expected customer demand, product availability and the schedule for the manufacture and shipment of products. Accordingly, a comparison of backlog from period to period is not necessarily meaningful and may not be predictive of eventual actual shipments.

#### **Competition**

The Company markets its footwear and apparel lines in a highly competitive and fragmented environment. The Company competes with numerous domestic and international marketers and importers, some of which are larger and have greater resources than the Company. The Company has at least forty major competitors for its brands of footwear and apparel. Product performance and quality, including technological improvements, product identity, competitive pricing and ability to control costs, and the ability to adapt to style changes are all important elements of competition in the footwear and apparel markets served by the Company. The footwear and apparel industries in general are subject to changes in consumer preferences. The Company strives to maintain its competitive position through promotions designed to increase brand awareness, manufacturing and sourcing efficiencies, and the style, comfort and value of its products. Future sales by the Company will be affected by its continued ability to sell its products at competitive prices and to meet shifts in consumer preferences.

Because of the lack of reliable published statistics, the Company is unable to state with certainty its competitive position in the footwear and apparel industries. Market shares in the non-athletic footwear and apparel industry are highly fragmented and no one company has a dominant market position.

#### **Research and Development**

In addition to normal and recurring product development, design and styling activities, the Company engages in research and development activities related to the development of new production techniques and to the improvement of the function, performance, reliability and quality of its branded footwear and other products. For example, the Company s continuing relationship with the Biomechanics Evaluation Laboratory at Michigan

10

#### **Table of Contents**

State University has helped validate and refine specific biomechanical design concepts, such as *Bounce*<sup>®</sup>, *DuraShocks*<sup>®</sup> and *Hidden Tracks*<sup>®</sup> comfort technologies, which have been incorporated in the Company s footwear. While the Company expects to continue to be a leading developer of footwear innovations, research and development costs do not represent a material portion of operating expenses.

#### **Environmental Matters**

Compliance with domestic and foreign federal, state and local requirements regulating the discharge of materials into the environment, or otherwise relating to the protection of the environment have not had, nor are they expected to have, any material effect on the capital expenditures, earnings or competitive position of the Company. The Company uses and generates certain substances and wastes that are regulated or may be deemed hazardous under certain federal, state and local regulations with respect to the environment. The Company works with domestic and foreign federal, state and local agencies from time to time to resolve cleanup issues at various waste sites and other regulatory issues.

#### **Employees**

As of January 1, 2011, the Company had approximately 4,139 domestic and foreign production, office and sales employees. Approximately 51 employees were covered by a single union contract that expires on March 31, 2011. The Company presently considers its employee relations to be good.

#### **Available Information**

Information about the Company, including the Company s Code of Conduct & Compliance, Corporate Governance Guidelines, Director Independence Standards, Accounting and Finance Code of Ethics, Audit Committee Charter, Compensation Committee Charter, and Governance Committee Charter, is available at its website at <a href="https://www.wolverineworldwide.com/investor-relations/corporate-governance">www.wolverineworldwide.com/investor-relations/corporate-governance</a>. Printed copies of the documents listed above are available, without charge, by writing to the Company at 9341 Courtland Drive, N.E., Rockford, Michigan 49351, Attention: General Counsel.

The Company also makes available on or through its website, free of charge, the Company s Annual Report on Form 10-K, quarterly reports on Form 10-Q and current reports on Form 8-K, and amendments to those reports (along with certain other Company filings with the Securities and Exchange Commission (SEC)) as soon as reasonably practicable after electronically filing such material with, or furnishing it to, the SEC. These materials are also accessible on the SEC s website at <a href="https://www.sec.gov">www.sec.gov</a>.

#### Item 1A. Risk Factors

Changes in general economic conditions and other factors affecting consumer spending could adversely affect the Company s sales, operating results or financial position

The Company s global operations depend on factors affecting consumer disposable income and spending patterns. These factors include general economic conditions, employment, business conditions, interest rates and taxation. Customers may defer or cancel purchases of the Company s products due to uncertainty about global economic conditions. Consumer confidence may decline due to recessionary economic cycles, high interest rates on consumer or business borrowings, restricted credit availability, inflation, high levels of unemployment or consumer debt, high tax rates or other economic factors. Declining consumer confidence could adversely affect demand for the Company s products. Changes in the amount or severity of bad weather and the growth or decline of global footwear, apparel or consumer-direct markets could affect negatively consumer spending patterns. A decline in demand for the Company s products could reduce the Company s revenues or profit margins.

#### **Table of Contents**

General economic conditions and regulatory factors such as those listed above, as well as increased costs of fuel, labor, commodities, insurance and health care, may increase the Company s cost of sales and operating expenses. Such increases could adversely affect the Company s financial position and results of operations.

#### The Company operates in competitive industries and markets.

The Company competes with a large number of marketers of footwear or apparel, and consumer-direct companies. Some of these competitors are larger and have greater resources than the Company. Important elements of such competition include product performance and quality, including technological improvements, product identity, competitive pricing and the ability to adapt to style changes. Consumer preferences for and the popularity of particular designs and categories of footwear and apparel generally change. The Company strives to maintain and improve its competitive position through increasing brand awareness, gaining sourcing efficiencies, and enhancing the style, comfort and perceived value of its products. The Company s continued ability to sell its products at competitive prices and to meet shifts in consumer preferences will affect its future sales. If the Company is unable to respond effectively to competitive pressures and changes in consumer spending, its results of operations and financial position may be adversely affected.

Many of the Company s competitors have more developed consumer and customer bases, lower prices, or greater financial, technical or marketing resources than the Company, particularly in the apparel and consumer-direct businesses. The Company s competitors may implement more effective marketing campaigns; adopt more aggressive pricing policies; make more attractive offers to potential employees, distribution partners and manufacturers; or respond more quickly to changes in consumer preferences, than the Company. The Company s results of operations and financial position could be adversely affected if the Company s businesses are not successful.

#### The Company s operating results depend on effectively managing inventory levels.

The Company s ability to manage its inventories effectively is an important factor in its operations. Inventory shortages can impede the Company s ability to meet orders, adversely affect the timing of shipments to customers, and, consequently, diminish brand loyalty. Conversely, excess inventories can result in lower gross margins if the Company lowers prices in order to liquidate excess inventories. Excess inventories can also drive increased interest costs. The Company s business, results of operations and financial position could be adversely affected if the Company is unable to effectively manage its inventory.

# Increases or changes in duties, quotas, tariffs and other trade restrictions could adversely impact the Company s sales and profitability.

All of the Company s products manufactured overseas and imported into the U.S., the European Union and other countries are subject to customs duties collected by customs authorities. Customs information submitted by the Company is routinely subject to review by customs authorities. Additional U.S. or foreign customs duties, quotas, tariffs, anti-dumping duties, safeguard measures, cargo restrictions to prevent terrorism or other trade restrictions may be imposed on the importation of the Company s products in the future. The imposition of such costs or restrictions in foreign countries where the Company operates, as well as in countries where the Company s third-party distributors and licensees operate, could result in increases in the cost of the Company s products generally and could adversely affect the sales and profitability of the Company.

In December 2009, the European Union approved a 15-month extension of anti-dumping duties on specific types of leather upper footwear originating in China and Vietnam and imported into member states of the European Union. Because the Company sources a substantial portion of its products from suppliers located in China and Vietnam, these anti-dumping duties negatively affected the Company s sales and gross margin in the European Union. The European

Union announced in January 2011 that the anti-dumping duties described above will be removed on March 31, 2011.

12

#### **Table of Contents**

#### Foreign currency exchange rate fluctuations could adversely impact the Company s business.

Foreign currency fluctuations affect the Company s reported revenue and profitability. In addition, because the Company may employ hedging strategies over time, changes in currency exchange rates may impact the Company s financial results positively or negatively in one period and not another, which may make it difficult to compare the Company s operating results from different periods. Currency exchange rate fluctuations may also adversely impact third parties who manufacture the Company s products by making their purchases of raw materials or other production costs more expensive and more difficult to finance, thereby raising prices for the Company, its distributors and licensees. For a more detailed discussion of risk relating to foreign currency fluctuation, see Item 7A, *Quantitative and Qualitative Disclosures About Market Risk*.

Significant raw material shortages, supplier capacity constraints, supplier production disruptions, supplier quality issues or price increases could increase the Company s operating costs and adversely impact the competitive position of the Company s products.

The Company currently sources most of its products from third-party manufacturers in foreign countries, predominantly China. As is common in the industry, the Company does not have long-term contracts with its third-party suppliers. There can be no assurance that the Company will not experience difficulties with such suppliers, including reduction in the availability of production capacity, failure to meet production deadlines or increases in manufacturing costs. The Company s future results will depend partly on its ability to maintain positive working relationships with third-party suppliers.

Foreign manufacturing is subject to a number of risks, including work stoppages, transportation delays and interruptions, political instability, foreign currency fluctuations, changing economic conditions, expropriation, nationalization, the imposition of tariffs, import and export controls and other non-tariff barriers and changes in governmental policies. Various factors could significantly interfere with the Company s ability to source its products, including adverse developments in trade or political relations with China or other countries where the Company sources its products, or a shift in China s manufacturing capacity away from footwear and apparel to other industries. Any of these events could have an adverse effect on the Company s business, results of operations and financial position and in particular on the Company s ability to meet customer demands and produce its products in a cost-effective manner.

The Company s ability to competitively price its products depends on the cost of components, services, labor, equipment and raw materials, including leather and materials used in the production of footwear outsoles. The cost of services and materials is subject to change based on availability and market conditions that are difficult to predict. Various conditions, such as diseases affecting the availability of leather, affect the cost of the footwear marketed by the Company. In addition, fuel prices and numerous other factors, such as the possibility of service interruptions at shipping and receiving ports, affect the Company s shipping costs. Increases in cost for services and materials used in production could have a negative impact on the Company s results of operations and financial position.

The Company purchases raw pigskins for its leathers operations from a single domestic source pursuant to short-term contracts. Although this source has been a reliable and consistent supplier for over 30 years, there are no assurances that it will continue as a supplier. Failure of this source to continue to supply the Company with raw pigskin or to supply the Company with raw pigskin on less favorable terms could increase the Company s cost of raw materials for its leather business and, as a result, have a negative impact on the Company s results of operations and financial position.

A significant reduction in customer purchases of the Company s products or failure of customers to pay for the Company s products in a timely manner could adversely affect the Company s business.

The Company s financial success is directly related to its customers continuing to purchase its products. The Company does not typically have long-term contracts with its customers. Sales to the Company s customers are generally on an order-by-order basis and are subject to rights of cancellation and rescheduling by the customers.

13

#### **Table of Contents**

Failure to fill customers orders in a timely manner could harm the Company s relationships with its customers. Furthermore, if any of the Company s major customers experience a significant downturn in its business, or fail to remain committed to the Company s products or brands, they may reduce or discontinue purchases from the Company, which could have an adverse effect on the Company s results of operations and financial position.

The Company sells its products to customers and extends credit based on an evaluation of each customer s financial condition. The financial difficulties of a customer could cause the Company to stop doing business with that customer or reduce its business with that customer. The Company s inability to collect from its customers or a cessation or reduction of sales to certain customers because of credit concerns could have an adverse effect on the Company s business, results of operations and financial position.

The general trend toward consolidation in retail and specialty retail could lead to fewer customers, customers seeking more favorable terms of purchase from the Company and could lead to a decrease in the number of stores that carry the Company s products. In addition, changes in the channels of distribution, such as the continued growth of Internet commerce and the trend toward the sale of private label products by major retailers, could have an adverse effect on the Company s results of operations and financial position.

The Company has been awarded a number of U.S. Department of Defense contracts that include future purchase options for *Bates*<sup>®</sup> footwear. Failure by the Department of Defense to exercise these purchase options or the failure of the Company to secure future U.S. Department of Defense contracts could have an adverse effect on the Company s results of operations and financial position.

#### Changes in the credit markets could adversely affect the Company s financial success.

Changes in credit markets could adversely impact the Company s future results of operations and financial position. If the Company s third-party distributors, suppliers and retailers are not able to obtain financing on favorable terms, or at all, they may delay or cancel orders for the Company s products, or fail to meet their obligations to the Company in a timely manner, either of which could adversely impact the Company s sales, cash flow and operating results. In addition, any lack of available credit and/or the increased cost of credit may significantly impair the Company s ability to obtain additional credit to finance future expansion plans, or refinance existing credit, on favorable terms, or at all.

# Unfavorable findings resulting from a government audit could subject the Company to a variety of penalties and sanctions, and could negatively impact the Company s future revenues.

The federal government has the right to audit the Company s performance under its government contracts. If a government audit uncovers improper or illegal activities, the Company could be subject to civil and criminal penalties and administrative sanctions, including termination of contracts, forfeiture of profits, suspension of payments, fines, and suspension or debarment from doing business with U.S. federal government agencies. The Company could also suffer serious harm to its reputation if the government alleges that the Company acted in an improper or illegal manner, whether or not any such allegations have merit. If, as the result of an audit or for any other reason, the Company is suspended or barred from contracting with the federal government generally, or any specific agency, if the Company s reputation or relationship with government agencies is impaired, or if the government otherwise ceases doing business with the Company or significantly decreases the amount of business it does with the Company, the Company s revenue and profitability could decrease. The Company is also subject to customs and other audits in various jurisdictions where it operates. Negative audit findings could have an adverse effect on the Company s results of operations and financial position.

Table of Contents 28

14

#### **Table of Contents**

Failure of the Company s international licensees and distributors to meet sales goals or to make timely payments on amounts owed to the Company could adversely affect the Company s financial performance.

In many international markets, independent licensees or distributors sell the Company s products. Failure by the Company s licensees or distributors to meet planned annual sales goals or to make timely payments on amounts owed to the Company could have an adverse effect on the Company s business, results of operations and financial position, and it may be difficult and costly to locate an acceptable substitute distributor or licensee. If a change in licensee or distributor becomes necessary, the Company may experience increased costs, as well as substantial disruption and a resulting loss of sales and brand equity in the market where such licensee or distributor operates.

# The Company s reputation and competitive position are dependent on its third-party manufacturers, distributors, licensees and others complying with applicable laws and the Company s ethical standards.

The Company requires its independent contract manufacturers, distributors, licensees and others with which it does business to comply with the Company s ethical standards and applicable laws relating to working conditions and other matters. If a party with whom the Company does business is found to have violated the Company s ethical standards or applicable laws, the Company could receive negative publicity that could damage its reputation and negatively affect the value of its brands.

#### Global political and economic uncertainty could adversely impact the Company s business.

Concerns regarding acts of terrorism and international conflict have created significant global economic and political uncertainties that may have material and adverse effects on consumer demand, acceptance of U.S. brands in international markets, foreign sourcing of products, shipping and transportation, product imports and exports and the sale of products in foreign markets, any of which could adversely affect the Company s ability to source, manufacture, distribute and sell its products. The Company is subject to risks of doing business in developing countries and economically volatile areas. These risks include social, political and economic instability; nationalization of the Company s assets and operations in a developing country by local government authorities; slower payment of invoices; and restrictions on the Company s ability to repatriate foreign currency. In addition, commercial laws in these areas may not be well-developed or consistently administered, and new laws may be retroactively applied. Any of these risks could have an adverse impact on the Company s prospects and results of operations in these areas.

# Unsuccessful efforts by the Company to establish and protect its intellectual property could adversely affect the value of its brands.

The Company invests significant resources to develop and protect its intellectual property, and believes that its trademarks and other intellectual property rights are important to its future success. The Company's ability to remain competitive is dependent upon its continued ability to secure and protect trademarks, patents and other intellectual property rights in the United States and internationally for all of its lines of business. The Company relies on a combination of trade secret, patent, trademark, copyright and other laws, license agreements and other contractual provisions and technical measures to protect its intellectual property rights; however, some countries—laws do not protect intellectual property rights to the same extent as do U.S. laws. The Company is business could be significantly harmed if it is not able to protect its intellectual property, or if a court found that the Company was infringing on other persons—intellectual property rights. Any intellectual property lawsuits or threatened lawsuits in which the Company is involved, either as a plaintiff or as a defendant, could cost the Company a significant amount of time and money and distract management—s attention from operating the Company is business. In addition, if the Company does not prevail on any intellectual property claims, the Company may have to change its manufacturing processes, products or trade names, any of which could reduce its profitability.

In addition, some of the Company s branded footwear operations are operated pursuant to licensing agreements with third-party trademark owners. These agreements are subject to early termination for breach. Expiration or early

15

#### **Table of Contents**

termination of any of these license agreements by the licensor could have a material adverse effect on the Company s business, results of operations and financial position.

The Company periodically discovers products that are counterfeit reproductions of its products or that otherwise infringe on its intellectual property rights. The Company has not always been able to stop production and sales of counterfeit products and infringement of the Company s intellectual property rights. The actions the Company takes to establish and protect trademarks, patents and other intellectual property rights both inside and outside of the United States may not be adequate to prevent imitation of its products by others. If the Company is unsuccessful in challenging a party s products on the basis of infringement of the Company s intellectual property rights, continued sales of these products could adversely affect the Company s sales, devalue its brands and result in the shift of consumer preference away from the Company s products.

The Company s inability to attract and retain executive managers and other key employees, or the loss of one or more executive managers or other key employees, could adversely affect the Company s business.

The Company depends on its executive management and other key employees. In the footwear, apparel and consumer-direct industries, competition for qualified employees is intense, and the Company s failure to identify, attract or retain executive managers or other key employees could adversely affect its business. The Company must offer and maintain competitive compensation packages to effectively recruit and retain such individuals. Further, the loss of one or more executive managers or other key employees, or the Company s failure to successfully implement succession planning, could adversely affect the Company, its results of operations or financial position.

#### Inflationary and other pressures may lead to higher employment and pension costs for the Company.

General inflationary pressures, changes in employment laws and regulations, and other factors could increase the Company's overall employment costs. The Company's employment costs include costs relating to health care benefits and benefits under the Company's retirement plans, including a U.S.-based defined benefit plan. The annual cost of benefits can vary significantly depending on a number of factors, including changes in the assumed or actual rate of return on pension plan assets, a change in the discount rate used to determine the present value of pension obligations, a change in method or timing of meeting pension funding obligations and the rate of health care cost inflation. Increases in the Company's overall employment and pension costs could have an adverse effect on the Company's business, results of operations and financial position.

#### Disruption of the Company s technology systems could adversely affect the Company s business.

The Company s technology systems are critical to the operations of its business. Any interruption, impairment or loss of data integrity or malfunction of these systems could severely impact the Company s business, including delays in product fulfillment and reduced efficiency in operations. In addition, costs and potential problems and interruptions associated with the implementation of new or upgraded systems, or with maintenance or adequate support of existing systems could disrupt or reduce the efficiency of the Company s operations.

#### The Company faces risks associated with its growth strategy and acquiring or disposing of businesses.

The Company may make strategic acquisitions in the future, and the Company cannot provide assurance that it will be able to successfully integrate the operations of these newly-acquired businesses into the Company s operations. Acquisitions involve numerous risks, including risks inherent in entering new markets in which the Company may not have prior experience; potential loss of significant customers or key personnel of the acquired business; managing geographically-remote operations; and potential diversion of management s attention from other aspects of the Company s business operations. Acquisitions may also result in incurrence of debt, dilutive issuances of the Company s

equity securities and write-offs of goodwill and substantial amortization expenses of other intangible assets. The failure to integrate newly-acquired businesses or the inability to make suitable strategic acquisitions in the future could have an adverse effect on the Company s results of operations and financial position.

16

#### **Table of Contents**

#### Maintenance and growth of the Company s business depends upon the availability of adequate capital.

The maintenance and growth of the Company s business depends on the availability of adequate capital, which in turn depends in large part on cash flow generated by its business and the availability of equity and debt financing. The Company cannot provide assurance that its operations will generate positive cash flow or that it will be able to obtain equity or debt financing on acceptable terms or at all. Further, the Company cannot provide assurance that it will be able to finance any expansion plans.

# Expanding the Company s brands into new markets may be difficult and costly, and unsuccessful efforts to do so may adversely affect the Company s brands or business.

As part of its growth strategy, the Company seeks to enhance the positioning of its brands, to extend its brands into complementary product categories, to expand geographically, to expand its owned consumer-direct operations and to improve operational performance. There can be no assurance that the Company will be able to successfully implement any or all of these growth strategies, which could have an adverse effect on the Company s results of operations and financial position.

#### Changes in government regulation may increase the costs of compliance.

The Company s business is affected by changes in government and regulatory policies in the United States and in foreign jurisdictions. New requirements relating to product safety and testing and new environmental requirements, as well as changes in tax laws, duties, tariffs and quotas could have a negative impact on the Company s ability to produce and market footwear at competitive prices.

# The disruption, expense, and potential liability associated with existing and future litigation against the Company could adversely affect the Company s reputation, financial position or results of operations.

The Company is a defendant from time to time in lawsuits and regulatory actions relating to its business. Due to the inherent uncertainties of litigation and regulatory proceedings, the Company cannot accurately predict the ultimate outcome of any such proceedings. An unfavorable outcome could have an adverse impact on the Company s business, financial position and results of operations. In addition, regardless of the outcome of any litigation or regulatory proceedings, such proceedings are expensive and may require that the Company devote substantial resources and executive time to defend the Company.

# Provisions of Delaware law and the Company s certificate of incorporation and bylaws could prevent or delay a change in control or change in management that could be beneficial to the Company s stockholders.

Provisions of the Company s certificate of incorporation and bylaws, as well as provisions of Delaware law, could discourage, delay or prevent a merger, acquisition or other change in control of the Company. These provisions are intended to protect stockholders interests by providing the Board of Directors a means to attempt to deny coercive takeover attempts or to negotiate with a potential acquirer in order to obtain more favorable terms. Such provisions include a board of directors that is classified so that only one-third of directors stand for election each year. These provisions could also discourage proxy contests and make it more difficult for stockholders to elect directors and take other corporate actions.

#### There are risks, including stock market volatility, inherent in owning the Company s common stock.

The market price and volume of the Company s common stock have been, and may continue to be, subject to significant fluctuations. These fluctuations may arise from general stock market conditions, the impact of risk factors

described in this Item 1A on the Company s financial condition and results of operations, a change in sentiment in the market regarding the Company s business prospects or from other factors, many of which may be outside the Company s control. Changes in the amounts and frequency of share repurchases or dividends could adversely affect the value of the Company s common stock.

17

#### **Table of Contents**

#### **Item 1B.** Unresolved Staff Comments

None.

#### Item 2. <u>Properties</u>

The Company operates its domestic administration, sales and marketing operations primarily from an owned facility of approximately 225,000 square feet in Rockford, Michigan. The Company s manufacturing operations are conducted primarily at a combination of leased and owned facilities in Michigan and the Dominican Republic. The Company operates its U.S. distribution operations primarily through an owned distribution center in Rockford, Michigan, of approximately 305,000 square feet, a leased distribution center in Cedar Springs, Michigan, of approximately 356,000 square feet and a leased distribution center in Howard City, Michigan, of approximately 460,000 square feet.

The Company also leases and owns various other offices and distribution centers to meet its operational requirements. In addition, the Company operates retail stores through leases with various third-party landlords. The Company conducts international operations in Canada, the United Kingdom, China, Hong Kong and Europe through leased distribution centers, offices and/or showrooms. The Company believes that its current facilities are suitable and adequate for its current needs.

#### Item 3. <u>Legal Proceedings</u>

The Company is involved in litigation and various legal matters arising in the normal course of business, including certain environmental compliance activities. The Company has considered facts related to legal and regulatory matters and opinions of counsel handling these matters, and does not believe the ultimate resolution of such proceedings will have a material adverse effect on the Company s financial position, results of operations, or cash flows.

18

#### **Table of Contents**

#### Supplemental Item. Executive Officers of the Registrant

The following table lists the names and ages of the Executive Officers of the Company and the positions presently held with the Company. The information provided below the table lists the business experience of each such Executive Officer for at least the past five years. All Executive Officers serve at the pleasure of the Board of Directors of the Company, or if not appointed by the Board of Directors, they serve at the pleasure of management.

Name	Age	Positions held with the Company
Kenneth A. Grady	54	General Counsel and Secretary
Donald T. Grimes	48	Senior Vice President, Chief Financial Officer and Treasurer
Robin J. Kleinjans-McKee	35	Corporate Controller
Blake W. Krueger	57	Chairman, Chief Executive Officer and President
Pamela L. Linton	61	Senior Vice President, Global Human Resources
Michael F. McBreen	45	President, Global Operations Group
Michael D. Stornant	44	Vice President, Corporate Planning and Analysis
James D. Zwiers	43	Senior Vice President and President, Outdoor Group

Kenneth A. Grady has served the Company as General Counsel and Secretary since October 2006. During 2006, he was President and shareholder of the law firm K.A. Grady PC. During 2005, he served as Vice President, General Counsel and Secretary of PC Connection, Inc., a direct marketer of information technology products and solutions. From 2004 to 2005, Mr. Grady served as Executive Vice President of Administration, General Counsel and Secretary of KB Toys, Inc., a specialty toy retailer. From 2001 to 2004, he served as Vice President, General Counsel and Secretary of KB Toys, Inc.

Donald T. Grimes has served the Company as Senior Vice President, Chief Financial Officer and Treasurer since May 2008. From 2007 to 2008, he was the Executive Vice President and Chief Financial Officer for Keystone Automotive Operations, Inc., a distributor of automotive accessories and equipment. Prior to Keystone, Mr. Grimes held a series of senior corporate and divisional finance roles at Brown-Forman Corporation, a manufacturer and marketer of premium wines and spirits. During his employment at Brown-Forman, Mr. Grimes was Vice President, Director of Beverage Finance from 2006 to 2007; Vice President, Director of Corporate Planning and Analysis from 2003 to 2006; and Senior Vice President, Chief Financial Officer of Brown-Forman Spirits America from 1999 to 2003.

Robin J. Kleinjans-McKee has served the Company as Corporate Controller since February 2009. From 2006 to 2009, she was the Company s Director of Financial Reporting. From 2004 to 2006, Ms. Kleinjans-McKee served as Assurance Senior Manager at BDO Seidman, LLP, a professional services firm. From 1997 to 2004, Ms. Kleinjans-McKee served in various audit positions at BDO Seidman, LLP.

Blake W. Krueger has served the Company as Chairman since January 2010 and as Chief Executive Officer and President since April 2007. From October 2005 to April 2007, he served as Chief Operating Officer and President. From August 2004 to October 2005, he served as Executive Vice President and Secretary of the Company and President of the Heritage Brands Group. From November 2003 to August 2004, he served the Company as Executive Vice President, Secretary, and President of Caterpillar Footwear. From April 1996 to November 2003, he served the Company as Executive Vice President, General Counsel and Secretary. From 1993 to April 1996, he served as General Counsel and Secretary. From 1985 to 1996, he was a partner with the law firm of Warner Norcross & Judd LLP.

Pamela L. Linton has served the Company as Senior Vice President, Global Human Resources since December 2007. From 2005 to 2007, she was an independent consultant. From 2001 to 2005, she was Senior Vice President, Global Human Resources of American Greetings Corporation, a greeting card and gift wrap company.

Michael F. McBreen has served the Company as President, Global Operations Group of Wolverine since June 2008. From 2007 to 2008, he was Vice President, Supply Chain & Logistics for Furniture Brands International, a home furnishings company. Prior to Furniture Brands International, Mr. McBreen held a series of senior supply chain roles with Nike, Inc., a marketer of athletic footwear and apparel. During his employment at Nike, Mr. McBreen was

19

#### **Table of Contents**

Director, Global Apparel Operations from 2004 to 2007; Director, Global Apparel Operations & Corporate Responsibility from 2002 to 2004; and Director, Global Supply Chain Operations from 2000 to 2002.

Michael D. Stornant has served the Company as Vice President, Corporate Planning and Analysis since February 2009. He served the Company as Corporate Controller from May 2008 until February 2009. From 2007 to 2008, he served as Senior Vice President of Owned Operations for the Global Operations Group. From 2006 to 2007, he was Wolverine s Vice President of Finance for the Global Operations Group. From 2003 to 2006, he served the Company as the Director of Internal Audit. From 1996 to 2003, he held various finance-related positions at the Company.

James D. Zwiers has served the Company as Senior Vice President and President, Outdoor Group since March 2009. From January 2008 until March 2009, he served as Senior Vice President of the Company. From October 2006 to December 2007, he served as President of the Company s Hush Puppies U.S. Division. From October 2005 to October 2006, he served as the Company s General Counsel and Secretary. From December 2003 to October 2005, he served as General Counsel and Assistant Secretary. From January 1998 to December 2003, he served the Company as Associate General Counsel and Assistant Secretary. From 1995 to 1998, he was an attorney with the law firm of Warner Norcross & Judd LLP.

## Item 4. (Removed and Reserved)

#### **PART II**

# Item 5. <u>Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities</u>

The Company s common stock is traded on the New York Stock Exchange under the symbol WWW. The following table shows the high and low stock prices on the New York Stock Exchange and dividends declared by calendar quarter for 2010 and 2009. The number of stockholders of record on February 25, 2011, was 1,612.

	201	10		2009			
Stock Price	High		Low		High		Low
First quarter	\$ 29.76	\$	23.51	\$	21.87	\$	13.15
Second quarter	\$ 32.38	\$	26.33	\$	23.90	\$	15.26
Third quarter	\$ 29.99	\$	24.25	\$	27.25	\$	21.06
Fourth quarter	\$ 33.00	\$	26.89	\$	28.31	\$	23.94
Cash Dividends Declared Per Share				2010			2009
First quarter			\$	0.11	L	\$	0.11
Second quarter			\$	0.11		\$	0.11
Third quarter			\$	0.11	[	\$	0.11
Fourth quarter			\$	0.11	l	\$	0.11

A quarterly dividend of \$0.12 per share was declared during the first quarter of fiscal 2011. The Company currently expects that comparable cash dividends will be paid in future quarters in 2011.

The Company s credit agreement imposes certain restrictions on the Company s ability to pay cash dividends. As long as no default under the credit agreement exists or would be caused by the payment of the dividend, the Company may pay cash dividends (i) in an aggregate amount not to exceed \$80 million per fiscal year and (ii) in an aggregate amount greater than \$80 million per fiscal year if the Company maintains a prescribed leverage ratio.

See Item 12 for information with respect to the Company s equity compensation plans.

20

#### **Table of Contents**

## **Stock Performance Graph**

The following graph compares the five year cumulative total stockholder return on Wolverine common stock to the Standard & Poor s Small Cap 600 Index and the Standard & Poor s 600 Footwear Index, assuming an investment of \$100 at the beginning of the period indicated. Wolverine is part of the Standard & Poor s Small Cap 600 Index and the Standard & Poor s Footwear Index. This Stock Performance Graph shall not be deemed to be incorporated by reference into the Company s SEC filings and shall not constitute soliciting material or otherwise be considered filed under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended.

21

#### **Table of Contents**

The following table provides information regarding the Company s purchases of its own common stock during the fourth quarter of fiscal 2010:

## **Issuer Purchases of Equity Securities**

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Do Be Une	Maximum llar Amount that May Yet Purchased der the Plans r Programs
Period 1 (September 12, 2010 to October 9, 2010)					
Common Stock Repurchase Program <sup>(1)</sup>		\$		\$	154,110,117
Employee Transactions <sup>(2)</sup>	178	28.95			
Period 2 (October 10, 2010 to November 6, 2010)					
Common Stock Repurchase Program <sup>(1)</sup>		\$		\$	154,110,117
Employee Transactions <sup>(2)</sup>	308	29.55			
Period 3 (November 7, 2010 to December 4,					
2010)					
Common Stock Repurchase Program <sup>(1)</sup>		\$		\$	154,110,117
Employee Transactions <sup>(2)</sup>	3,274	31.89			
Period 4 (December 5, 2010 to January 1, 2011)					
Common Stock Repurchase Program <sup>(1)</sup>		\$		\$	154,110,117
Employee Transactions <sup>(2)</sup>	21,176	31.40			
Total for Fourth Quarter ended January 1, 2011					
Common Stock Repurchase Program <sup>(1)</sup>		\$		\$	154,110,117
Employee Transactions <sup>(2)</sup>	24,936	31.43			

- (1) The Company s Board of Directors approved a common stock repurchase program on February 11, 2010. This program authorized the repurchase of up to \$200.0 million of common stock over a four-year period, commencing on the effective date of the program. There were no shares repurchased during fourth quarter of fiscal 2010, other than repurchases pursuant to the Employee Transactions set forth above.
- (2) Employee transactions include: (1) shares delivered or attested in satisfaction of the exercise price and/or tax withholding obligations by holders of employee stock options who exercised options, and (2) restricted shares withheld to offset statutory minimum tax withholding that occurs upon vesting of restricted shares. The Company s employee stock compensation plans provide that the shares delivered or attested to, or withheld, shall be valued at the closing price of the Company s common stock on the date the relevant transaction occurs.

22

Item 6. Selected Financial Data

## Five-Year Operating and Financial Summary (1)

		2010		2009		2008		2007		2006
(Thousands of Dollars, Except Per										
Share Data)										
Summary of Operations	ф	1 240 515	ф	1 101 056	Ф	1 220 560	ф	1 100 072	ф	1 1 41 007
Revenue	\$	1,248,517	\$	1,101,056	\$	1,220,568	\$	1,198,972	\$	1,141,887
Net earnings		104,470		61,912		95,821		92,886		83,647
Per share of common stock:										
Basic net earnings <sup>(2)(3)</sup>	\$	2.15	\$	1.26	\$	1.94	\$	1.75	\$	1.50
Diluted net earnings <sup>(2)(3)</sup>		2.11		1.24		1.90		1.70		1.46
Cash dividends declared		0.44		0.44		0.44		0.36		0.30
Financial Position at Year End										
Total assets	\$	786,575	\$	712,076	\$	664,780	\$	638,378	\$	671,092
Long-term debt		1,034		1,615		5		10,731		21,471

*Notes to Five-Year Operating and Financial Summary* 

- (1) This summary should be read in conjunction with the consolidated financial statements and the related notes, which are attached as Appendix A to this Annual Report on Form 10-K.
- (2) Basic earnings per share are based on the weighted average number of shares of common stock outstanding during the year after adjustment for nonvested restricted common stock. Diluted earnings per share assume the exercise of dilutive stock options and the vesting of all outstanding restricted stock.
- (3) Basic and diluted net earnings per share have been retroactively adjusted to reflect the adoption of FASB ASC Topic 260, *Earnings Per Share* on January 4, 2009, for participating securities which represent unvested restricted common stock which contain nonforfeitable rights to dividends or dividend equivalents.

23

## Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations

## **OVERVIEW**

#### **BUSINESS OVERVIEW**

Wolverine World Wide, Inc. (the Company) is a leading global designer, manufacturer and marketer of branded footwear, apparel and accessories. The Company s stated mission is to *Excite Consumers Around the World with Innovative Footwear and Apparel that Bring Style to Purpose*. The Company pursues this mission by offering innovative products and compelling brand propositions, delivering supply chain excellence, complementing its footwear brands with strong apparel and accessories offerings and building a more substantial global consumer-direct footprint.

The Company s portfolio consists of 12 brands that were marketed in approximately 190 countries and territories as of January 1, 2011. This diverse portfolio and broad geographic reach position the Company for robust organic growth. The Company controls distribution of its brands into the retail channel via subsidiary operations in the United States, Canada, the United Kingdom and certain other countries in continental Europe. In other markets, the Company relies on a network of third-party distributors and licensees to market its brands. The Company also owned and operated 88 brick-and-mortar retail stores in the United States, Canada and the United Kingdom and operated 38 consumer-direct internet sites at the end of fiscal 2010.

#### 2010 FINANCIAL OVERVIEW

The Company ended 2010 with \$150.4 million of cash and cash equivalents and interest-bearing debt of only \$1.0 million.

Revenue for 2010 was \$1.249 billion, 13.4% above 2009 revenue of \$1.101 billion, reflecting strong organic growth from all of the Company s operating divisions.

Accounts receivable increased 20.0% in 2010 compared to 2009, driven primarily by the 23.2% increase in fourth quarter revenue. Days sales outstanding decreased from 63.3 days in 2009 to 60.5 days in 2010.

Inventory increased \$50.6 million, or 32.0%, in 2010 compared to 2009, reflecting both the excellent outlook for the first half of 2011 and strategic purchases ahead of announced price increases from third-party suppliers.

Diluted earnings per share for 2010 were \$2.11 per share compared to \$1.24 per share for 2009, including the impact of \$0.06 and \$0.53 per share of restructuring and other transition costs in 2010 and 2009, respectively.

The full year effective tax rate decreased to 27.1% from 27.8% in 2009, reflecting the net benefit from adjustments and the settlement of a foreign tax audit.

The Company declared cash dividends of \$0.44 per share in 2010, equal to the total dividends declared in 2009.

The Company repurchased approximately 1,795,000 shares of common stock in 2010 for approximately \$51.2 million and repurchased approximately 406,000 shares in 2009 for approximately \$5.6 million, both of which lowered the average shares outstanding.

## 2010 DEVELOPMENTS

Strategic Restructuring Plan

On January 7, 2009, the Board of Directors of the Company approved a strategic restructuring plan designed to create significant operating efficiencies, improve the Company s supply chain and create a stronger global platform. On October 7, 2009, the Company announced that two initiatives in its restructuring plan had been expanded to enable the consolidation of two domestic manufacturing facilities into one and to finalize realignment of certain product creation organizations. The strategic restructuring plan and all actions under the plan, except for certain cash payments, were completed as of June 19, 2010.

24

#### **OUTLOOK FOR 2011**

Fiscal year 2011 revenue is expected to increase based on continued positive momentum across all brands. Based on the favorable outlook for the business, the Company anticipates revenue growth in the high single digits to low teens.

The Company expects the fiscal 2011 gross margin to be similar to the fiscal 2010 gross margin of 39.5%, as higher product costs are expected to be offset by strategic price increases and anticipated favorable product mix. The Company anticipates modest operating expense leverage, a full year effective tax rate of 29.0% and fully diluted earnings per share growth in the high single digits to mid teens.

The following is a discussion of the Company s results of operations and liquidity and capital resources. This section should be read in conjunction with the Company s consolidated financial statements and related notes included elsewhere in this Annual Report.

#### RESULTS OF OPERATIONS FISCAL 2010 COMPARED TO FISCAL 2009

#### FINANCIAL SUMMARY 2010 VERSUS 2009

	2010		10		200	09	Change			
(Millions of Dollars, Except Data)	Per	Share								
*		\$	% of Total		\$	% of Total		\$	%	
Revenue Branded footwear, apparel		·			·			·		
and licensing Other business units	\$	1,117.6 130.9	89.5% 10.5%	\$	991.2 109.9	90.0% 10.0%	\$	126.4 21.0	12.8% 19.1%	
Total Revenue	\$	1,248.5	100.0%	\$	1,101.1	100.0%	\$	147.4	13.4%	
		\$	% of Revenue		\$	% of Revenue		\$	%	
Gross Profit Branded footwear, apparel		Ψ	Revenue		Ψ	Revenue		Ψ	<i>7</i> 0	
and licensing	\$	440.1	39.4%	\$	390.8	39.4%	\$	49.3	12.6%	
Other business units		52.5	40.1%		40.9	37.2%		11.6	28.4%	
Total Gross Profit	\$	492.6	39.5%	\$	431.7	39.2%	\$	60.9	14.1%	
Selling, general and administrative expenses	\$	347.5	27.8%	\$	316.4	28.7%	\$	31.1	9.8%	
Restructuring and other	Φ	347.3	21.0 70	φ	310.4	20.170	Ф	31.1	9.6%	
transition costs		2.8	0.2%		29.7	2.7%		(26.9)	(90.6%)	
Total Operating Expenses	\$	350.3	28.1%	\$	346.1	31.4%	\$	4.2	1.2%	

Interest expense net Other (income) net Earnings before income	\$ <b>0.4</b> (1.3)	0.0% 0.1%	\$	0.1 (0.2)	0.0% 0.0%	\$ 0.3 1.1	300.0% 550.0%
taxes	143.2	11.5%		85.7	7.8%	57.5	67.1%
Net Earnings	\$ 104.5	8.4%	\$	61.9	5.6%	\$ 42.6	68.8%
Diluted earnings per share	\$ 2.11	-	\$	1.24	-	\$ 0.87	70.2%
		2	2.5				

#### **Table of Contents**

The Company has one reportable segment that is engaged in designing, manufacturing, sourcing, marketing, licensing and distributing branded footwear, apparel and accessories. In fiscal 2010 and fiscal 2009, this reportable segment was organized into four primary wholesale operating segments:

**Outdoor Group**, consisting of *Merrell*<sup>®</sup>, *Chaco*<sup>®</sup> and *Patagonia*<sup>®</sup> footwear, and *Merrell*<sup>®</sup> brand apparel; **Wolverine Footwear Group**, consisting of *Bates*<sup>®</sup>, *HyTest*<sup>®</sup>, and *Wolverine*<sup>®</sup> boots and shoes and *Wolverine*<sup>®</sup> brand apparel;

**Heritage Brands Group**, consisting of *Cat*<sup>®</sup> footwear, *Harley-Davidson*<sup>®</sup> footwear and *Sebago*<sup>®</sup> footwear and apparel; and

**Hush Puppies Group**, consisting of *Hush Puppies*®, *Soft Style*® and *Cushe*®.

The Company s other operating segments, which do not collectively comprise a separate reportable segment, consisted of: Wolverine Retail, the Company s consumer-direct business; Wolverine Leathers, which markets pigskin leather; and Wolverine Procurement, which includes pigskin procurement operations.

The following is supplemental information on total revenue:

#### TOTAL REVENUE

	2010			2009	)	Change			
	% of			% of					
	\$	Total		\$	Total		\$	%	
(Millions of Dollars)									
Outdoor Group	\$ 467.6	37.5%	\$	416.2	37.8%	\$	51.4	12.3%	
Wolverine Footwear Group	274.9	22.0%		233.2	21.2%		41.7	17.9%	
Heritage Brands Group	222.3	17.8%		198.3	18.0%		24.0	12.1%	
Hush Puppies Group	140.3	11.2%		131.6	12.0%		8.7	6.6%	
Other	12.5	1.0%		11.9	1.1%		0.6	5.0%	
Total branded footwear,									
apparel									
and licensing revenue	\$ 1,117.6	89.5%	\$	991.2	90.0%	\$	126.4	12.8%	
Other business units	130.9	10.5%		109.9	10.0%		21.0	19.1%	
Total Revenue	\$ 1,248.5	100.0%	\$	1,101.1	100.0%	\$	147.4	13.4%	

#### REVENUE

Revenue for 2010 increased \$147.4 million from 2009, to \$1.249 billion. Strong organic growth in unit volume and higher average selling price for the branded footwear, apparel and licensing operations resulted in \$122.1 million of the increase with every significant region delivering double digit revenue growth in 2010 compared to 2009. Changes in foreign exchange rates increased reported revenue by \$4.3 million. Revenue from the other business units increased \$21.0 million, led by strong organic growth in the consumer-direct business and strong demand for proprietary leather from customers of the Wolverine Leathers business. International revenue represented 38.4% of total revenue in 2010 compared to 37.3% in 2009.

The Outdoor Group generated revenue of \$467.6 million in 2010, a \$51.4 million increase from 2009. The *Merrell*® brand s revenue increased at a rate in the low teens compared to 2009, primarily as a result of increased market penetration in every geography, category and channel and successful at-once programs. *Patagonia*® Footwear s revenue increased at a rate in the mid thirties in 2010 compared to 2009, due to continued strong demand from key outdoor retailers. The *Chaco*® brand grew at a rate in the high teens compared to 2009, due primarily to the brand s expanded distribution in the U.S. and the introduction of closed-toe product designed to evolve the brand into a four-season offering.

The Wolverine Footwear Group recorded revenue of \$274.9 million in 2010, a \$41.7 million increase from 2009. Revenue for the *Wolverine*® brand increased at a rate in the low twenties due primarily to continued growth in the brand s core work business as well as significant growth in the rugged casual business. The *Bate*® footwear business

26

#### **Table of Contents**

grew revenue at a high single digit rate as it began shipping military boots under a major contract awarded in the third quarter of 2010. *HyTest*<sup>®</sup> s revenue increased at a rate in the low thirties due to a rebound in the safety footwear market.

The Heritage Brands Group generated revenue of \$222.3 million during 2010, a \$24.0 million increase over 2009.  $Cat^{\textcircled{@}}$  Footwear s revenue increased at a rate in the mid teens compared to 2009, reflecting stronger sales in both the U.S. and European markets and an increase in sales to premium retailers.  $Harley-Davidson^{\textcircled{@}}$  Footwear revenue increased at a mid single digit rate compared to 2009 due primarily to organic growth in the European market. The  $Sebago^{\textcircled{@}}$  brand experienced an increase in revenue at a rate in the mid teens for 2010 as a result of solid organic growth in the European and third-party distributor markets, driven by investments designed to increase brand awareness.

The Hush Puppies Group recorded revenue of \$140.3 million in 2010, an \$8.7 million increase from 2009. *Hush Puppies*® revenue increased at a low single digit rate as growth in the United States and the third-party licensing business was partially offset by declines in the Canadian and European markets. The *Soft Style*® brand grew its revenue at a mid single digit rate as a result of growth in the department store channel, independent retailers and e-commerce. The *Cushe*® brand more than doubled compared to 2009, driven by the excellent placement the brand has secured in specialty, outdoor and surf retail venues along with the addition of more international distributors and independent retailers.

Within the Company s other business units, Wolverine Retail reported a sales increase in the mid teens compared to 2009 as a result of growth from the Company s e-commerce channel and mid single-digit growth in comparable store sales from Company-owned stores. Wolverine Retail operated 88 retail stores worldwide at the end of both 2010 and 2009, with 7 new store openings in 2010 offset by the Company s decision to close 7 underperforming locations in order to improve financial results. The Wolverine Leathers business reported a revenue increase at a rate in the low thirties, primarily due to strong demand for Wolverine s proprietary pigskin leather from third-party customers.

#### **GROSS MARGIN**

Gross margin in 2010 of 39.5% was 30 basis points higher than the prior year. The increase primarily resulted from restructuring and other transition costs included in the cost of sales of \$1.4 million compared to \$5.9 million in the prior year, positive shift in product mix and selected selling price increases, which were partially offset by the year-end LIFO adjustment and higher year-over-year product and freight costs.

#### **OPERATING EXPENSES**

Operating expenses of \$350.3 million in 2010 increased \$4.2 million from \$346.1 million in 2009. The increase was related primarily to increases in advertising and marketing expenses designed to increase brand awareness; increases in operating expenses that vary with revenue, such as selling commissions and distribution costs; and higher compensation costs. These increases were partially offset by continued discipline in lowering general and administrative expenses and a \$26.9 million dollar reduction in restructuring and other transition costs.

## INTEREST, OTHER AND TAXES

The increase in net interest expense reflected increased facility fees under the new credit agreement and increased amortization of closing costs offset by a reduction in revolver borrowings in 2010.

The increase in other income is primarily related to the sale of Wolverine Procurement assets in the fourth quarter of 2010, which resulted in a \$1.1 million gain and the change in realized gains or losses on foreign denominated assets and liabilities.

The Company s full year effective tax rate in fiscal year 2010 was 27.1%, compared to 27.8% in fiscal year 2009. The lower effective tax rate reflects benefits from the favorable settlement of a foreign tax audit and a higher percentage of the Company s earnings being attributable to foreign jurisdictions where tax rates are lower than in the U.S. or nontaxable based on specific tax rulings and legislation.

27

#### **Table of Contents**

#### NET EARNINGS AND EARNINGS PER SHARE

As a result of the revenue, gross margin and expense changes discussed above, the Company had net earnings of \$104.5 million in 2010 compared to \$61.9 million in 2009, an increase of \$42.6 million.

Diluted net earnings per share increased 70.2% in 2010 to \$2.11 from \$1.24 in 2009. The increase was primarily attributable to increased revenues, improved gross margin and lower restructuring and other transition costs. The Company repurchased approximately 1,795,000 shares of common stock in 2010 for approximately \$51.2 million and repurchased approximately 406,000 shares in 2009 for approximately \$5.6 million, both of which lowered the average shares outstanding.

Inflation did not have a significant impact on revenue or net earnings.

## RESULTS OF OPERATIONS FISCAL 2009 COMPARED TO FISCAL 2008

#### FINANCIAL SUMMARY 2009 VERSUS 2008

		200	09	20	08	Change			
(Millions of Dollars, Except Data)	Per S	hare							
		\$	% of Total	\$	% of Total		\$	%	
Revenue Branded footwear, apparel and licensing	\$	991.2	90.0%	\$ 1,106.1	90.6%	\$	(114.9)	(10.4%)	
Other business units		109.9	10.0%	114.5	9.4%		(4.6)	(4.0%)	
Total Revenue	\$	1,101.1	100.0%	\$ 1,220.6	100.0%	\$	(119.5)	(9.8%)	
Gross Profit Branded footwear, apparel		\$	% of Revenue	\$	% of Revenue		\$	%	
and licensing	\$	390.8	39.4%	\$ 444.7	40.2%	\$	(53.9)	(12.1%)	
Other business units		40.9	37.2%	41.3	36.1%		(0.4)	(0.9%)	
Total Gross Profit	\$	431.7	39.2%	\$ 486.0	39.8%	\$	(54.3)	(11.2%)	
Selling, general and administrative expenses Restructuring and other	\$	316.4	28.7%	\$ 345.2	28.3%	\$	(28.8)	(8.3%)	
transition costs		29.7	2.7%	-	0.0%		29.7	100.0%	
Total Operating Expenses	\$	346.1	31.4%	\$ 345.2	28.3%	\$	0.9	0.3%	

Edgar Filing: WOLVERINE WORLD WIDE INC /DE/ - Form 10-K

Interest expense net Other (income) net Earnings before income	\$ 0.1 (0.2)	0.0% 0.0%	\$	1.1 (0.9)	0.1% 0.1%	\$ (1.0) 0.7	(89.8%) 78.3%
taxes	85.7	7.8%		140.6	11.5%	(54.9)	(39.0%)
Net Earnings	\$ 61.9	5.6%	\$	95.8	7.9%	\$ (33.9)	(35.4%)
Diluted earnings per share	\$ 1.24	-	\$	1.90	-	\$ (0.66)	(34.7%)
		28	3				

#### **Table of Contents**

The following is supplemental information on total revenue:

#### TOTAL REVENUE

	2009			200	8	Change			
	% of			% of					
	\$	Total		\$	Total		\$	%	
(Millions of Dollars)									
Outdoor Group	\$ 416.2	37.8%	\$	428.4	35.1%	\$	(12.2)	(2.8%)	
Wolverine Footwear Group	233.2	21.2%		261.9	21.5%		(28.7)	(10.9%)	
Heritage Brands Group	198.3	18.0%		242.3	19.8%		(44.0)	(18.2%)	
Hush Puppies Group	131.6	12.0%		160.9	13.2%		(29.3)	(18.2%)	
Other	11.9	1.1%		12.6	1.0%		(0.7)	(6.1%)	
Total branded footwear, apparel and licensing									
revenue	\$ 991.2	90.0%	\$	1,106.1	90.6%	\$	(114.9)	(10.4%)	
Other business units	109.9	10.0%		114.5	9.4%		(4.6)	(4.0%)	
Total Revenue	\$ 1,101.1	100.0%	\$	1,220.6	100.0%	\$	(119.5)	(9.8%)	

#### **REVENUE**

Revenue for 2009 decreased \$119.5 million from 2008, to \$1,101.1 million. Declines in unit volume for the branded footwear, apparel and licensing operations were primarily due to tough market conditions brought about by the global recession. These declines were only partially offset by price increases for selected brands, causing revenue to decrease \$76.7 million. Changes in foreign exchange rates decreased revenue by \$38.2 million. Revenue from the other business units decreased \$4.6 million. International revenue represented 37.3% of total reported revenue in 2009 compared to 40.2% in 2008, with the decline resulting primarily from the stronger U.S. dollar.

The Outdoor Group generated revenue of \$416.2 million for 2009, a \$12.2 million decrease from 2008. The *Merrell*® brand s revenue decreased at a mid single-digit rate over the prior year, primarily as a result of the strengthening of the U.S. dollar and tough economic conditions in the brand s international markets. *Patagont*® Footwear s revenue decreased at a rate in the low single-digits in 2009 compared to 2008, due primarily to tough economic conditions. The addition and successful integration of the *Chaco*® brand early in the fiscal year contributed to the group s overall revenue performance in 2009.

The Wolverine Footwear Group recorded revenue of \$233.2 million in 2009, a \$28.7 million decrease from 2008. Revenue for the *Wolverine*® brand declined at a high single-digit rate due primarily to negative economic conditions in the U.S. work sector. The *Bates*® uniform footwear business realized a decrease in revenue at a rate in the low teens, due primarily to planned reduction in purchases by the U.S. Department of Defense. *HyTest*® s revenue declined at a rate in the low thirties due to factory closures and high unemployment rates among the brand s target consumers.

The Heritage Brands Group recorded revenue of \$198.3 million during 2009, a \$44.0 million decrease over 2008.  $Cat^{\circledast}$  Footwear s revenue decreased at a rate in the low twenties compared to 2008, reflecting challenging economic conditions in many of the brand s major markets and the impact of the stronger U.S. dollar.  $Harley-Davidso^{\Re}$  Footwear revenue decreased at rate in the mid teens due primarily to declines in the dealer and retail market. The

*Sebago*® brand experienced a decline in revenue at a rate in the low teens for 2009 as a result of tough economic conditions in many of the brand s most important markets and the stronger U.S. dollar.

The Hush Puppies Group recorded revenue of \$131.6 million in 2009, a \$29.3 million decrease from 2008. Hush Puppies® revenue decreased at a rate in the high teens due primarily to continued retail consolidation in Europe caused by weaker consumer spending and the strengthening of the U.S. dollar compared to 2008. The Soft Style® brand experienced a decline in revenue at a rate in the mid thirties as a result of a weak retail environment and

29

#### **Table of Contents**

production delays at third-party factories. Revenue generated by the *Cushe*® brand, acquired in early fiscal 2009, partially offset these revenue declines.

Within the Company s other business units, Wolverine Retail reported a high single-digit sales increase versus 2008 as a result of growth from the Company s e-commerce channel and low single-digit growth in comparable store sales from Company-owned stores. Wolverine Retail operated 88 retail stores worldwide at the end of 2009 compared to 90 at the end of 2008, as 9 new store openings were more than offset by the Company s decision to close 11 underperforming locations in order to improve financial results. The Wolverine Leathers business reported a revenue decline at a rate in the mid twenties for 2009, primarily due to a decline in demand for its proprietary products and a significant decline in the market price for finished leather.

#### **GROSS MARGIN**

Gross margin in 2009 of 39.2% was 60 basis points lower than the prior year. Restructuring and other transition costs of \$5.9 million included in cost of goods sold in 2009 accounted for 50 basis points of the decline, with the remainder of the decrease resulting from the negative impact of foreign exchange, increases in product costs and a higher mix of lower margin product sales in 2009.

## **OPERATING EXPENSES**

Operating expenses of \$346.1 million in 2009 increased \$0.9 million from \$345.2 million in 2008. The increase was related to restructuring and other transition costs of \$29.7 million, operating expenses associated with recently acquired brands of \$6.9 million and increased pension expense of \$8.8 million. These increases were offset by the favorable impact of foreign exchange of \$8.6 million, lower general and administrative costs as a result of the Company s restructuring and cost-savings initiatives and decreases in certain operating expenses that vary with revenue, such as selling commissions and distribution costs.

#### INTEREST, OTHER AND TAXES

The decrease in net interest expense reflected lower outstanding debt as a result of the repayment in full of the Company s senior notes during the fourth quarter of 2008 and lower average balances outstanding on the Company s revolving line of credit during 2009.

The decrease in other income is related primarily to the change in realized gains or losses on foreign denominated assets and liabilities.

The Company s full year effective tax rate for fiscal year 2009 was 27.8%, compared to 31.8% for fiscal year 2008. The lower effective tax rate reflects benefits from the Company s strategic restructuring plan, the cumulative full year benefits from various tax planning strategies related primarily to the Company s international operations and a higher percentage of the Company s earnings being attributable to foreign jurisdictions where tax rates are lower than in the U.S. or nontaxable based on specific tax rulings and legislation.

#### NET EARNINGS AND EARNINGS PER SHARE

As a result of the revenue, gross margin and expense changes discussed above, the Company had net earnings of \$61.9 million in 2009 compared to \$95.8 million in 2008, a decrease of \$33.9 million.

Diluted net earnings per share decreased 34.7% in 2009 to \$1.24 from \$1.90 in 2008. The decrease was primarily attributable to the global recession, restructuring and other transition costs, increased pension expense and the negative effect of foreign exchange rates.

Inflation did not have a significant impact on revenue or net earnings.

## LIQUIDITY AND CAPITAL RESOURCES

	January 1,			uary 2,	Change			
		2011		2010		\$	%	
(Millions of Dollars)								
Cash and cash equivalents	\$	150.4	\$	160.4	\$	(10.0)	(6.2%)	
Accounts receivable		196.5		163.8		32.7	20.0%	
Inventories		208.7		158.1		50.6	32.0%	
Accounts payable		64.1		42.3		21.8	51.5%	
Current accrued liabilities		77.1		86.3		(9.2)	(10.7%)	
Interest-bearing debt		1.0		1.6		(0.6)	(37.5%)	
Cash provided by operating activities		67.9		168.6		(100.7)	(59.7%)	
Additions to property, plant and equipment		16.4		11.7		4.7	40.2%	
Depreciation and amortization		16.2		17.6		(1.4)	(8.0%)	

Cash and cash equivalents was \$150.4 million as of January 1, 2011 a decrease of \$10.0 million versus the balance at January 2, 2010, due primarily to incremental investments in working capital and other operating assets to support future growth, partially offset by improved revenue and profit. Accounts receivable increased 20.0% compared to the end of fiscal year 2009 on a 23.2% increase in fourth quarter revenue. No single customer accounted for more than 10% of the outstanding accounts receivable balance at January 1, 2011. As expected, inventory levels at year end increased substantially from 2009, up 32.0%. The increase is primarily due to the strong outlook for the first half of 2011 and strategic purchases ahead of announced cost increases on core product.

The increase in accounts payable as of January 1, 2011 compared to January 2, 2010 was primarily attributable to the increase in inventory levels and the timing of cash payments to vendors. The decrease in current accrued liabilities was due primarily to decreased restructuring accruals and changes in timing of payments, which resulted in a decrease in taxes payable and liabilities related to foreign exchange contracts. These decreases were partially offset by increases in incentive compensation and advertising accruals.

The Company s credit agreement with a bank syndicate provides the Company with access to capital under a revolving credit facility, including a swing-line facility and letter of credit facility, in an initial aggregate amount of up to \$150.0 million. This amount is subject to increase up to a maximum aggregate amount of \$225.0 million under certain circumstances. The revolving credit facility is used to support working capital requirements and other business needs. There were no amounts outstanding at January 1, 2011 under the current revolving credit facility or at January 2, 2010 under the Company s previous revolving credit facility. The Company considers balances drawn on the revolving credit facility, if any, to be short-term in nature. The Company was in compliance with all debt covenant requirements at January 1, 2011 under the current revolving credit facility and at January 2, 2010 under the Company s previous revolving credit facility. Proceeds from the revolving credit facility, along with cash flows from operations, are expected to be sufficient to meet working capital needs for the foreseeable future. Any excess cash flows from operating activities are expected to be used to purchase property, plant and equipment, pay down debt, fund internal and external growth initiatives, pay dividends or repurchase the Company s common stock.

Net cash provided by operating activities in fiscal 2010 was \$67.9 million versus \$168.6 million in fiscal 2009, a decrease of \$100.7 million. Stronger earnings performance and lower cash payments for restructuring were more than offset by additional investments in working capital and the timing of tax and operating expense payments.

The majority of capital expenditures for the year were for information system enhancements, manufacturing equipment and building improvements. The Company leases machinery, equipment and certain warehouse, office and retail store space under operating lease agreements that expire at various dates through 2023.

The Company s Board of Directors approved a common stock repurchase program on April 19, 2007. The program authorized the repurchase of up to 7.0 million shares of common stock over a 36-month period beginning on the

31

#### **Table of Contents**

effective date of the program. The Company repurchased 199,996 shares at an average price of \$26.52 per share during the first quarter of 2010, which exhausted the number of shares authorized for repurchase under the program. The Company s Board of Directors approved a new common stock repurchase program on February 11, 2010. This program authorizes the repurchase of up to \$200.0 million in common stock over a four-year period. The Company repurchased 683,808 shares at an average price of \$28.18 in the first quarter of 2010, 752,643 shares at an average price of \$29.99 per share during the second quarter of 2010, 158,700 shares at an average price of \$25.51 per share during the third quarter and repurchased no shares during the fourth quarter of 2010 under this new program. The primary purpose of the stock repurchase programs is to increase stockholder value. The Company intends to continue to repurchase shares of its common stock under the new program from time to time in open market or privately negotiated transactions, depending upon market conditions and other factors.

**2010** 2009 Cumulative

(Thousands of Dollars, Except Share Data)

		Market price		price		Market price		
Authorization effective date	Shares repurchased	of shares repurchased	Shares repurchased	of shares repurchased	Shares repurchased	of shares repurchased		
April 19, 2007	199,996	\$ 5,304	406,200	\$ 5,593	7,000,000	\$ 180,802		
February 11, 2010	1,595,151	\$ 45,890	-	\$ -	1,595,151	\$ 45,890		

The Company declared total dividends of \$0.44 per share for fiscal years 2010 and 2009. On February 11, 2011, the Company declared a quarterly cash dividend of \$0.12 per share of common stock, to be paid on May 2, 2011 to shareholders of record on April 1, 2011.

#### **NEW ACCOUNTING STANDARDS**

In January 2010, the Financial Accounting Standards Board (FASB) issued Accounting Standard Update (ASU) No. 2010-06, Fair Value Measurements and Disclosures (Topic 820): Improving Disclosures about Fair Value Measurements (ASU No. 2010-06). ASU No. 2010-06 amends existing disclosure requirements under ASC 820 by adding required disclosures about items transferring into and out of Levels 1 and 2 in the fair value hierarchy; adding separate disclosures about purchases, sales, issuances and settlements relative to Level 3 measurements; and clarifying the existing fair value disclosures about the level of disaggregation. ASU No. 2010-06 was effective for financial statements issued for interim and annual periods beginning after December 15, 2009 (first quarter 2010 for the Company), except for the requirement to provide Level 3 activity, which is effective for fiscal years beginning after December 15, 2010 (first quarter 2011 for the Company). The Company adopted the applicable disclosure requirements of this ASU in the first quarter of 2010, and the adoption did not affect the Company s consolidated financial position, results of operations or cash flows.

In February 2010, the FASB issued ASU No. 2010-09, *Subsequent Events (Topic 855): Amendments to Certain Recognition and Disclosure Requirements*. This ASU, which was effective immediately, removed the requirement for an SEC filer to disclose a date through which subsequent events have been evaluated. The Company adopted this standard in the first quarter of 2010.

In December 2010, the FASB issued ASU 2010-28, *Goodwill and Other (Topic 350): When to Perform Step 2 of the Goodwill Impairment Test for Reporting Units with Zero or Negative Carrying Amounts*. ASU 2010-28 modifies Step 1 of the goodwill impairment test for reporting units with zero or negative carrying amounts. For those reporting units,

an entity is required to perform Step 2 of the goodwill impairment test if it is more likely than not that a goodwill impairment exists. In determining whether it is more likely than not that goodwill impairment exists, an entity must consider whether there are any adverse qualitative factors indicating an impairment may exist. ASU 2010-28 is effective for fiscal years, and interim periods within those years, beginning December 15, 2010 (the first quarter of fiscal 2011 for the Company). The adoption of this ASU is not expected to have a material impact on the Company s goodwill impairment evaluation as the Company does not currently have reporting units with zero or negative carrying amounts.

In December 2010, the FASB issued ASU 2010-29, *Business Combinations (Topic 805): Disclosure of Supplementary Pro Forma Information for Business Combinations*. ASU 2010-29 requires that if a public entity presents comparative financial statements, the entity should disclose revenue and earnings of the

32

#### **Table of Contents**

combined entity as though the business combination(s) that occurred during the current year had occurred as of the beginning of the comparable prior annual reporting period only. This ASU also expands the supplemental pro forma adjustments to include a description of the nature and amount of material, nonrecurring pro forma adjustments directly attributable to the business combination included in the reported pro forma revenue and earnings. ASU 2010-29 is effective prospectively for business combinations for which the acquisition date is on or after the first annual reporting period beginning on or after December 15, 2010 (fiscal 2011 for the Company). The Company will provide the supplementary pro forma information when completing future business combinations.

#### CRITICAL ACCOUNTING POLICIES

The preparation of the Company s consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States, requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. On an ongoing basis, management evaluates these estimates. Estimates are based on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Historically, actual results have not been materially different from the Company s estimates. However, actual results may differ materially from these estimates under different assumptions or conditions.

The Company has identified the following critical accounting policies used in determining estimates and assumptions in the amounts reported. Management believes that an understanding of these policies is important to an overall understanding of the Company s consolidated financial statements.

#### REVENUE RECOGNITION

Revenue is recognized on the sale of products manufactured or sourced by the Company when the related goods have been shipped, legal title has passed to the customer and collectability is reasonably assured. Revenue generated through programs with licensees and distributors involving products bearing the Company s trademarks is recognized as earned according to stated contractual terms upon either the purchase or shipment of branded products by licensees and distributors.

The Company records provisions against gross revenue for estimated returns and cash discounts in the period when the related revenue is recorded. These estimates are based on factors that include, but are not limited to, historical returns experiences, historical discounts taken and analysis of credit memorandum activity. The actual amount of customer returns or allowances may differ from the Company s estimates. The Company records either an increase or decrease to gross sales in the period in which it determines an adjustment to be appropriate.

#### ACCOUNTS RECEIVABLE

The Company maintains an allowance for uncollectible accounts receivable for estimated losses resulting from its customers—inability to make required payments. Company management evaluates the allowance for uncollectible accounts receivable based on a review of current customer status and historical collection experience. Historically, losses have been within the Company—s expectations. Adjustments to these estimates may be required if the financial condition of the Company—s customers were to change. If the Company were to determine that increases or decreases to the allowance for uncollectible accounts were appropriate, the Company would record either an increase or decrease to general and administrative expenses in the period in which the Company made such a determination. At January 1, 2011 and January 2, 2010, management believed that it had provided sufficient reserves to address future collection uncertainties.

#### **INVENTORY**

The Company values its inventory at the lower of cost or market. Cost is determined by the last-in, first-out ( LIFO ) method for all domestic raw materials and work-in-process inventories and certain domestic finished goods

inventories. Cost is determined using the first-in, first-out (FIFO) method for all raw materials, work-in-process and finished goods inventories in foreign countries. The FIFO method is also used for all finished goods inventories of the Company s retail business, due to the unique nature of those operations, and for certain domestic finished goods inventories. The Company has applied these inventory cost valuation methods consistently from year to year.

33

#### **Table of Contents**

The Company reduces the carrying value of its inventories to the lower of cost or market for excess or obsolete inventories based upon assumptions about future demand and market conditions. If the Company were to determine that the estimated market value of its inventory is less than the carrying value of such inventory, the Company would provide a reserve for such difference as a charge to cost of sales. If actual market conditions are different from those projected, adjustments to those inventory reserves may be required. The adjustments would increase or decrease the Company s cost of sales and net income in the period in which they were realized or recorded. Inventory quantities are verified at various times throughout the year by performing physical inventory observations and perpetual inventory cycle count procedures. If the Company determines that adjustments to the inventory quantities are appropriate, an increase or decrease to the Company s cost of sales and inventory is recorded in the period in which such determination was made. At January 1, 2011 and January 2, 2010, management believed that it had provided sufficient reserves for excess or obsolete inventories.

## GOODWILL AND OTHER NON-AMORTIZABLE INTANGIBLES

Goodwill and intangible assets deemed to have indefinite lives are not amortized, but are subject to impairment tests at least annually or when indicators of impairment exist. The first step of the goodwill impairment test requires that the estimated fair value of the applicable reporting unit be compared with its recorded value. The Company establishes fair value by calculating the present value of the expected future cash flows of the reporting unit and by completing a market analysis. The Company uses assumptions about expected future operating performance in determining estimates of those cash flows, which may differ from actual cash flows. If the recorded values of these assets are not recoverable, based on the discounted cash flow and market approach analyses, management performs the next step, which compares the fair value of the reporting unit calculated in step one to the fair value of the tangible and intangible assets of the reporting unit, which results in an implied fair value of goodwill. Goodwill is reduced by any shortfall of implied goodwill to its carrying value. Impairment tests for other non-amortizable intangibles require the determination of the fair value of the intangible asset. The carrying value is reduced by any excess over fair value. The Company reviewed the carrying amounts of goodwill and other non-amortizable intangible assets and determined that there was no impairment for the years ended January 1, 2011 and January 2, 2010.

#### **INCOME TAXES**

The Company operates in multiple tax jurisdictions, both inside and outside the United States. Accordingly, management must determine the appropriate allocation of income in accordance with local law for each of these jurisdictions. Income tax audits associated with the allocation of this income and other complex issues may require an extended period of time to resolve and may result in income tax adjustments if changes to the income allocation are required between jurisdictions with different income tax rates. Because income tax adjustments in certain jurisdictions can be significant, the Company records accruals representing management s best estimate of the resolution of these matters. To the extent additional information becomes available, such accruals are adjusted to reflect the revised estimated outcome. The Company believes its tax accruals are adequate to cover exposures related to changes in income allocation between tax jurisdictions. The carrying value of the Company s deferred tax assets assumes that the Company will be able to generate sufficient taxable income in future years to utilize these deferred tax assets. If these assumptions change, the Company may be required to record valuation allowances against its gross deferred tax assets in future years, which would cause the Company to record additional income tax expense in the Company s consolidated statements of operations. Management evaluates the potential the Company will be able to realize its gross deferred tax assets and assesses the need for valuation allowances on a quarterly basis.

On a periodic basis, the Company estimates what the effective tax rate will be for the full fiscal year and records a quarterly income tax provision in accordance with the anticipated annual rate. As the fiscal year progresses, that estimate is refined based upon actual events and the distribution of earnings in each tax jurisdiction during the year. This continual estimation process periodically results in a change to the expected effective tax rate for the fiscal year. When this occurs, the Company adjusts the income tax provision during the quarter in which the change in estimate occurs so that the year-to-date provision reflects the revised anticipated annual rate.

## RETIREMENT BENEFITS

The determination of the obligation and expense for retirement benefits is dependent on the selection of certain actuarial assumptions used in calculating such amounts. These assumptions include, among others, the discount

34

#### **Table of Contents**

rate, expected long-term rate of return on plan assets and rates of increase in compensation. These assumptions are reviewed with the Company s actuaries and updated annually based on relevant external and internal factors and information, including but not limited to, long-term expected asset returns, rates of termination, regulatory requirements and plan changes.

The Company utilizes a bond matching calculation to determine the discount rate used to calculate its year-end pension liability and subsequent year pension expense. A hypothetical bond portfolio is created based on a presumed purchase of individual bonds to settle the plan s expected future benefit payments. The discount rate is the resulting yield of the hypothetical bond portfolio. The bonds selected are rated AA- or higher by at least two recognized ratings agency and are non-callable, currently purchasable and non-prepayable. The discount rate at year end 2010 was 5.94%. Pension expense is also impacted by the expected long-term rate of return on plan assets, which the Company determined to be 8.5% in 2010. This determination is based on both actual historical rates of return experienced by the pension assets and the long-term rate of return of a composite portfolio of equity and fixed income securities that reflects the approximate diversification of the pension assets.

#### STOCK-BASED COMPENSATION

The Company accounts for stock-based compensation in accordance with the fair value recognition provisions of FASB ASC Topic 718, *Compensation Stock Compensation*. The Company utilizes the Black-Scholes model, which requires the input of subjective assumptions. These assumptions include estimating (a) the length of time employees will retain their vested stock options before exercising them (expected term), (b) the volatility of the Company s common stock price over the expected term and (c) the number of options that will be forfeited. Changes in these assumptions can materially affect the estimate of fair value of stock-based compensation and, consequently, the related expense amounts recognized in the consolidated statements of operations.

## QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company faces market risk to the extent that changes in foreign currency exchange rates affect the Company s foreign assets, liabilities and inventory purchase commitments and to the extent that its long-term debt requirements are affected by changes in interest rates. The Company manages these risks by attempting to denominate contractual and other foreign arrangements in U.S. dollars. The Company does not believe that there has been a material change during 2010 in the nature of the Company s primary market risk exposures, including the categories of market risk to which the Company is exposed and the particular markets that present the primary risk of loss to the Company. As of the date of this Annual Report on Form 10-K, the Company does not know of or expect there to be any material change in the near-term in the general nature of its primary market risk exposure.

Under the provisions of FASB ASC Topic 815, *Derivatives and Hedging*, the Company is required to recognize all derivatives on the balance sheet at fair value. Derivatives that are not qualifying hedges must be adjusted to fair value through earnings. If a derivative is a qualifying hedge, depending on the nature of the hedge, changes in the fair value of derivatives are either offset against the change in fair value of the hedged assets, liabilities, or firm commitments through earnings or recognized in accumulated other comprehensive income until the hedged item is recognized in earnings.

The Company conducts wholesale operations outside of the United States in the United Kingdom, continental Europe and Canada where the functional currencies are primarily the British pound, euro and Canadian dollar, respectively. The Company utilizes foreign currency forward exchange contracts to manage the volatility associated with U.S. dollar inventory purchases made by non-U.S. wholesale operations in the normal course of business. At January 1, 2011 and January 2, 2010, the Company had outstanding forward currency exchange contracts to purchase \$111.8 million and \$69.6 million, respectively, of U.S. dollars with maturities ranging up to 364 days.

The Company also has production facilities in the Dominican Republic and sourcing locations in Asia, where financial statements reflect the U.S. dollar as the functional currency. However, operating costs are paid in the local currency. Royalty revenue generated by the Company from third-party foreign licensees is calculated in the licensees local currencies, but paid in U.S. dollars. Accordingly, the Company s reported results are subject to foreign currency exposure for this stream of revenue and expenses.

35

#### **Table of Contents**

Assets and liabilities outside the United States are primarily located in the United Kingdom, Canada and the Netherlands. The Company s investments in foreign subsidiaries with a functional currency other than the U.S. dollar are generally considered long-term. Accordingly, the Company does not hedge these net investments. For the year ended January 1, 2011, the strengthening of the U.S. dollar compared to foreign currencies decreased the value of these investments in net assets by \$2.9 million. For the year ended January 2, 2010, the weakening of the U.S. dollar compared to foreign currencies increased the value of these investments in net assets by \$15.3 million. These changes resulted in cumulative foreign currency translation adjustments at January 1, 2011 and January 2, 2010 of \$11.5 million and \$14.5 million, respectively, that are deferred and recorded as a component of accumulated other comprehensive income in stockholders equity.

Because the Company markets, sells and licenses its products throughout the world, it could be affected by weak economic conditions in foreign markets that could reduce demand for its products.

The Company is exposed to changes in interest rates primarily as a result of its revolving credit agreement. As of January 1, 2011 and January 2, 2010, the Company had no outstanding balances on its revolving credit.

The Company does not enter into contracts for speculative or trading purposes, nor is it a party to any leveraged derivative instruments.

#### **OFF-BALANCE SHEET ARRANGEMENTS**

The Company has no off-balance sheet arrangements as of January 1, 2011.

#### **CONTRACTUAL OBLIGATIONS**

The Company has the following payments under contractual obligations due by period:

	Total	L	Less than 1 year	1-	-3 years	3-	-5 years	ore than years
(Thousands of Dollars)								
Operating leases	\$ 118,134		16,926		28,138		23,387	49,683
Short- and long-term debt obligations	1,034		517		517		-	-
Purchase obligations (1)	206,889		206,889		-		-	-
Restructuring related obligations	441		441		-		-	-
Deferred compensation	738		172		324		63	179
Pension (2)	31,800		31,800		-		-	-
SERP	27,048		1,961		3,955		5,982	15,150
Dividends declared	5,925		5,925		_		_	_
Minimum royalties	6,275		1,693		1,778		1,850	954
Minimum advertising	12,554		1,941		4,058		4,305	2,250
Total (3)	\$ 410,838	\$	268,265	\$	38,770	\$	35,587	\$ 68,216

- (1) Purchase obligations primarily relate to inventory and capital expenditure commitments.
- (2) Pension obligations reflect only expected pension funding as there are currently no required funding obligations under government regulation. Funding amounts are calculated on an annual basis and no required or planned funding beyond one year has been determined.
- (3) The Company adopted FASB ASC Topic 740, *Income Taxes*, on December 31, 2006. The total amount of unrecognized tax benefits on the Consolidated Balance Sheet at January 1, 2011 is \$9.7 million. At this time, the Company is unable to make a reasonably reliable estimate of the timing of payments in individual years beyond 12 months due to uncertainties in the timing of tax audit outcomes. As a result, this amount is not included in the table above.

At January 1, 2011, the Company had \$150.0 million of additional borrowing capacity available under a revolving credit agreement with a termination date of June 7, 2014 and \$1.4 million of additional borrowing capacity under three standby letters of credit.

36

#### **Table of Contents**

#### Item 7A. Quantitative and Qualitative Disclosures About Market Risk

The response to this Item is set forth under the caption Quantitative and Qualitative Disclosures About Market Risk in Item 7, Management s Discussion and Analysis of Financial Condition and Results of Operations, and is incorporated herein by reference.

## Item 8. Financial Statements and Supplementary Data

The response to this Item is set forth in Appendix A of this Annual Report on Form 10-K and is incorporated herein by reference.

## Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

#### Item 9A. Controls and Procedures

#### **Evaluation of Disclosure Controls and Procedures**

An evaluation was performed under the supervision and with the participation of the Company s management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company s disclosure controls and procedures. Based on and as of the time of such evaluation, the Company s management, including the Chief Executive Officer and Chief Financial Officer, concluded that the Company s disclosure controls and procedures were effective as of the end of the period covered by this report.

## Management s Report on Internal Control Over Financial Reporting

Management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Securities Exchange Act Rule 13a-15(f). Under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, we conducted an evaluation of the effectiveness of internal control over financial reporting as of January 1, 2011, based on the framework in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on that evaluation, management concluded that internal control over financial reporting was effective as of January 1, 2011.

The effectiveness of the Company s internal control over financial reporting as of January 1, 2011, has been audited by Ernst & Young LLP, an independent registered public accounting firm, as stated in its report, which is included in Appendix A and is incorporated into this Item 9A by reference.

## **Changes in Internal Control Over Financial Reporting**

There was no change in the Company s internal control over financial reporting that occurred during the sixteen-week period ended January 1, 2011 that has materially affected, or that is reasonably likely to materially affect, the Company s internal control over financial reporting.

## Item 9B. Other Information

None.

#### **PART III**

## Item 10. Directors, Executive Officers and Corporate Governance

The Company s Audit Committee is comprised of four Board members, all of whom are independent under independence standards adopted by the Board and applicable SEC regulations and New York Stock Exchange standards (including independence standards related specifically to Audit Committee membership). The Audit Committee members each have financial and business experience with companies of substantial size and complexity and have an understanding of financial statements, internal controls and audit committee functions. The Company s Board of Directors has determined that Jeffrey M. Boromisa and William K. Gerber are audit committee financial experts, as defined by the SEC. Additional information regarding the Audit Committee is provided in the Definitive Proxy Statement of the Company with respect to the Annual Meeting of Stockholders to be held on April 21, 2011, under the caption Corporate Governance under the subheading Board of Directors and Committees.

The Company has adopted an Accounting and Finance Code of Ethics that applies to the Company s principal executive officer, principal financial officer and principal accounting officer, and has adopted a Code of Conduct & Compliance that applies to the Company s directors and employees. The Accounting and Finance Code of Ethics and the Code of Conduct & Compliance are available on the Company s website at <a href="https://www.wolverineworldwide.com/investor-relations/corporate-governance">www.wolverineworldwide.com/investor-relations/corporate-governance</a>. Any waiver from the Accounting and Finance Code of Ethics or the Code of Conduct & Compliance with respect to the Company s executive officers and directors will be disclosed on the Company s website. Any amendment to the Accounting and Finance Code of Ethics and the Code of Conduct & Compliance will be disclosed on the Company s website.

The information regarding directors of the Company contained under the caption Directors in the Definitive Proxy Statement of the Company with respect to the Annual Meeting of Stockholders to be held on April 21, 2011, is incorporated herein by reference.

The information regarding directors and executive officers of the Company under the caption Additional Information under the subheading Section 16(a) Beneficial Ownership Reporting Compliance in the Definitive Proxy Statement of the Company with respect to the Annual Meeting of Stockholders to be held on April 21, 2011, is incorporated herein by reference.

#### **Item 11. Executive Compensation**

The information contained under the captions Non-Employee Director Compensation in Fiscal Year 2010, Compensation Discussion and Analysis, Compensation Committee Report, 2010 Summary Compensation Table, Grants of Plan-Based Awards in Fiscal 2010, Outstanding Equity Awards at 2010 Fiscal Year-End, Option Exercises and Stock Vested in Fiscal 2010, Pension Plans and 2010 Pension Benefits and Potential Payments upon Termination or Change in Control in the Definitive Proxy Statement of the Company with respect to the Annual Meeting of Stockholders to be held on April 21, 2011, is incorporated herein by reference. The information contained under the caption Corporate Governance under the subheadings Risk Considerations in Compensation Programs and Board of Directors and Committees in the Definitive Proxy Statement of the Company with respect to the Annual Meeting of Stockholders to be held on April 21, 2011, is also incorporated herein by reference.

# Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

The information contained under the caption Securities Ownership of Officers and Directors and Certain Beneficial Owners contained in the Definitive Proxy Statement of the Company with respect to the Annual Meeting of Stockholders to be held on April 21, 2011, is incorporated herein by reference.

38

### **Equity Compensation Plan Information**

The following table provides information about the Company s equity compensation plans as of January 1, 2011:

Number of Committee

	Number of Securities to be Issued Upon Exercise of	Weighted Av Exercise Pri Outstandi Options	ce of ng	Remaining Available for Future Issuance under Equity Compensation Plans (Excluding				
	Outstanding Options, Warrants and Rights	Warrant and Righ	Š	Securities Reflected in Column (a))				
Plan Category <sup>1</sup>	<b>(a)</b>	<b>(b)</b>		<b>(c)</b>				
Equity compensation plans approved by security holders	4,248,910 <sup>2,3</sup>	\$	21.47	4,945,3794				
Equity compensation plans not approved by security holders	-		N/A	-				
Total	4,248,910	\$	21.47	4,945,379				

- Each plan for which aggregated information is provided contains customary anti-dilution provisions that are applicable in the event of a stock split, stock dividend or certain other changes in the Company's capitalization.
- Includes: (i) 3,822,087 stock options awarded to employees under the 1993 Stock Incentive Plan, the 1995 Stock Incentive Plan, the 1997 Stock Incentive Plan, the Amended and Restated Stock Incentive Plan of 1999, the Amended and Restated Stock Incentive Plan of 2003, the Amended and Restated Stock Incentive Plan of 2003, the Amended and Restated Stock Incentive Plan of 2010; and (ii) and 426,823 stock options awarded to non-employee directors under the Stock Incentive Plan of 2010, the Amended and Restated Stock Incentive Plan of 2005 and the Amended and Restated Directors Stock Option Plan last approved by stockholders in 2002. Column (a) does not include stock units credited to outside directors fee accounts or retirement accounts under the Outside Directors Deferred Compensation Plan. Stock units do not have an exercise price. Each stock unit credited to a director sfee account and retirement account under the Outside Directors Deferred Compensation Plan will be converted into one share of common stock upon distribution. Column (a) also does not include shares of restricted or unrestricted common stock previously issued under the Company s equity compensation plans.
- Of this amount, 1,114,325 options were not exercisable as of January 1, 2011, due to vesting restrictions.
- <sup>4</sup> Comprised of: (i) 427,265 shares available for issuance under the Outside Directors Deferred Compensation Plan upon the retirement of the current directors or upon a change in control; and (ii) 4,518,114 shares issuable under the Stock Incentive Plan of 2010.

The Outside Directors Deferred Compensation Plan is a supplemental, unfunded, nonqualified deferred compensation plan for non-employee directors. Beginning in 2006, the Company began paying an annual equity retainer to non-management directors in the form of a contribution under the Outside Directors Deferred Compensation Plan. Participation in the plan in addition to the annual equity retainer is voluntary. The plan allows participating directors to receive, in lieu of some or all directors fees, a number of stock units equal to the amount of the deferred directors fees divided by the fair market value of the Company s common stock on the date of payment of the next cash

dividend on the Company s common stock. These stock units are increased by a dividend equivalent based on dividends paid by the Company and the amount of stock units credited to the participating director s fee account and retirement account. Upon distribution, the participating directors receive a number of shares of the Company s common stock equal to the number of stock units to be distributed at that time. Distribution is triggered by termination of service as a director or by a change in control of the Company and can occur in a lump sum, in installments or on another deferred basis. Of the 427,265 shares issuable under the Outside Directors Deferred Compensation Plan, 211,655 shares have been issued to a trust to satisfy the Company s obligations when distribution is triggered and are included in shares reported as issued and outstanding as of the record date.

39

#### **Table of Contents**

The Stock Incentive Plan of 2010 is an equity-based incentive plans for officers, key employees, and directors. The Stock Incentive Plan of 2010 authorizes awards of stock options, restricted common stock, common stock, restricted stock units, and/or stock appreciation rights. The Stock Incentive Plan of 2010 provides that each share of restricted or unrestricted common stock and each restricted stock unit is counted as two shares against the total number of shares authorized for issuance under the plan. The number of securities listed as remaining available in column (c) of the table assumes the grant of all stock options, which count as only one share against the total number of shares authorized for issuance under the plan. Actual shares available under the plan will be less to the extent that the Company awards restricted common stock, unrestricted common stock or restricted stock units under the plan. The numbers provided in this footnote and in column (c) will increase to the extent that options relating to the number of shares listed in column (a) of the table or other outstanding awards (e.g., shares of restricted or unrestricted stock, restricted stock units or stock appreciation rights) previously issued under the plan are canceled, surrendered, modified, exchanged for substitutes or expire or terminate prior to exercise or vesting because the number of shares underlying any such awards will again become available for issuance under the plan under which the award was granted.

Of the total number of shares available under column (C), the number of shares with respect to the following plans may be issued other than upon the exercise of an option, warrant or right outstanding as of January 1, 2011:

Outside Directors Deferred Compensation Plan: 427,265 Stock Incentive Plan of 2010: 2.259.057

### Item 13. Certain Relationships and Related Transactions, and Director Independence

The information contained under the caption Related Party Matters under the subheadings Certain Relationships and Related Transactions and Related Person Transactions Policy contained in the Definitive Proxy Statement of the Company with respect to the Annual Meeting of Stockholders to be held on April 21, 2011, is incorporated herein by reference. The information contained under the caption Corporate Governance under the subheading Director Independence contained in the Definitive Proxy Statement of the Company with respect to the Annual Meeting of Stockholders to be held on April 21, 2011, is incorporated herein by reference.

### **Item 14.** Principal Accountant Fees and Services

The information contained under the caption Independent Auditor in the Definitive Proxy Statement of the Company with respect to the Annual Meeting of Stockholders to be held on April 21, 2011, is incorporated herein by reference.

40

### **PART IV**

### Item 15. Exhibits and Financial Statement Schedules

### **Item 15(a)(1). Financial Statements** Attached as Appendix A

The following consolidated financial statements of Wolverine World Wide, Inc. and its subsidiaries are filed as a part of this report:

Consolidated Balance Sheets as of January 1, 2011 and January 2, 2010.

Consolidated Statements of Stockholders Equity and Comprehensive Income for the Fiscal Years Ended January 1, 2011, January 2, 2010 and January 3, 2009.

Consolidated Statements of Operations for the Fiscal Years Ended January 1, 2011, January 2, 2010 and January 3, 2009.

Consolidated Statements of Cash Flows for the Fiscal Years Ended January 1, 2011, January 2, 2010 and January 3, 2009.

Notes to the Consolidated Financial Statements as of January 1, 2011.

Reports of Independent Registered Public Accounting Firm.

### **Item 15(a)(2). Financial Statement Schedules** Attached as Appendix B

The following consolidated financial statement schedule of Wolverine World Wide, Inc. and its subsidiaries is filed as a part of this report:

Schedule II Valuation and Qualifying Accounts.

All other schedules (I, III, IV, and V) for which provision is made in the applicable accounting regulations of the SEC are not required under the related instructions or are inapplicable and, therefore, have been omitted.

41

### **Table of Contents**

### Item 15(a)(3). Exhibits

The following exhibits are filed as part of this report:

Exhibit Number	Document
3.1	Restated Certificate of Incorporation. Previously filed as Exhibit 3.1 to the Company s Annual Report on Form 10-K for the period ended December 30, 2006. Here incorporated by reference.
3.2	Amended and Restated By-laws. Previously filed as Exhibit 3.1 to the Company s Current Report on Form 8-K filed on December 15, 2010. Here incorporated by reference.
4.1	The Registrant has other long-term debt instruments outstanding in addition to those described in Exhibit 4.2. The authorized amount of none of these classes of debt exceeds 10% of the Company s total consolidated assets. The Company agrees to furnish copies of any agreement defining the rights of holders of any such long-term indebtedness to the Securities and Exchange Commission upon request.
4.2	Credit Agreement, dated as of June 7, 2010, among Wolverine World Wide, Inc., certain foreign subsidiaries of Wolverine World Wide, Inc., JPMorgan Chase Bank, N.A., as Administrative Agent, and the lenders party thereto. Previously filed as Exhibit 10.1 to the Company s Current Report on Form 8-K filed on June 8, 2010. Here incorporated by reference.
10.1	1993 Stock Incentive Plan, as amended and restated.* Previously filed as Exhibit 10.1 to the Company s Annual Report on Form 10-K for the fiscal year ended January 3, 2009. Here incorporated by reference.
10.2	Amended and Restated 1995 Stock Incentive Plan.* Previously filed as Exhibit 10.2 to the Company s Annual Report on Form 10-K for the fiscal year ended January 3, 2009. Here incorporated by reference.
10.3	Amended and Restated 1997 Stock Incentive Plan.* Previously filed as Exhibit 10.3 to the Company s Annual Report on Form 10-K for the fiscal year ended January 3, 2009. Here incorporated by reference.
10.4	Amended and Restated Stock Incentive Plan of 1999.* Previously filed as Exhibit 10.4 to the Company s Annual Report on Form 10-K for the fiscal year ended January 3, 2009. Here incorporated by reference.
10.5	Amended and Restated Stock Incentive Plan of 2001.* Previously filed as Exhibit 10.5 to the Company s Annual Report on Form 10-K for the fiscal year ended January 3, 2009. Here incorporated by reference.
10.6	Amended and Restated Stock Incentive Plan of 2003.* Previously filed as Exhibit 10.6 to the Company s Annual Report on Form 10-K for the fiscal year ended January 3, 2009. Here incorporated by reference.
10.7	Amended and Restated Stock Incentive Plan of 2005.* Previously filed as Exhibit 10.7 to the Company s Annual Report on Form 10-K for the fiscal year ended January 3, 2009. Here incorporated by reference.
10.8	Amended and Restated Directors Stock Option Plan.* Previously filed as Exhibit 10.8 to the Company s Annual Report on Form 10-K for the fiscal year ended January 3, 2009. Here incorporated by reference.
10.9	Amended and Restated Outside Directors Deferred Compensation Plan.* Previously filed as Exhibit 10.9 to the Company s Annual Report on Form 10-K for the fiscal year ended December 29,

Table of Contents 77

Amended and Restated Executive Short-Term Incentive Plan (Annual Bonus Plan).\* Previously filed as Exhibit 10.10 to the Company s Annual Report on Form 10-K for the fiscal year ended January 3, 2009.

Amended and Restated Executive Long-Term Incentive Plan (3-Year Bonus Plan).\* Previously filed as

Exhibit 10.11 to the Company s Annual Report on Form 10-K for the fiscal year ended January 3, 2009.

2007. Here incorporated by reference.

Here incorporated by reference.

Here incorporated by reference.

10.10

10.11

# **Table of Contents**

Exhibit Number	Document
10.12	Amended and Restated Stock Option Loan Program.* Previously filed as Exhibit 10.12 to the Company s Annual Report on Form 10-K for the fiscal year ended December 29, 2007. Here incorporated by reference.
10.13	Executive Severance Agreement.* Previously filed as Exhibit 10.3 to the Company s Current Report on Form 8-K filed on December 17, 2008. Here incorporated by reference. A participant schedule of current executive officers who are parties to the agreement is attached as Exhibit 10.13.
10.14	Form of Indemnification Agreement.* The Company has entered into an Indemnification Agreement with each director and with Messrs. Grady, Grimes, Krueger, McBreen and Zwiers and Ms. Linton. Previously filed as Exhibit 10.1 to the Company s Current Report on Form 8-K filed on April 25, 2007. Here incorporated by reference.
10.15	Amended and Restated Benefit Trust Agreement dated April 25, 2007.* Previously filed as Exhibit 10.5 to the Company s Current Report on Form 8-K filed on April 25, 2007. Here incorporated by reference.
10.16	Employees Pension Plan (Restated as amended through November 29, 2010).*
10.17	Form of Incentive Stock Option Agreement.* Previously filed as Exhibit 10.1 to the Company s Current Report on Form 8-K filed on February 15, 2005. Here incorporated by reference.
10.18	Form of Non-Qualified Stock Option Agreement for Blake W. Krueger and Timothy J. O Donovan.* Previously filed as Exhibit 10.2 to the Company s Current Report on Form 8-K filed on February 15, 2005. Here incorporated by reference.
10.19	Form of Non-Qualified Stock Option Agreement for executive officers other than those to whom Exhibit 10.18 applies.* Previously filed as Exhibit 10.3 to the Company s Current Report on Form 8-K filed on February 15, 2005. Here incorporated by reference.
10.20	Form of Restricted Stock Agreement.* Previously filed as Exhibit 10.4 to the Company s Current Report on Form 8-K filed on February 15, 2005. Here incorporated by reference.
10.21	Form of Incentive Stock Option Agreement.* Previously filed as Exhibit 10.1 to the Company s Current Report on Form 8-K filed on February 17, 2006. Here incorporated by reference.
10.22	Form of Non-Qualified Stock Option Agreement for Blake W. Krueger and Timothy J. O Donovan.* Previously filed as Exhibit 10.2 to the Company s Current Report on Form 8-K filed on February 17, 2006. Here incorporated by reference.
10.23	Form of Non-Qualified Stock Option Agreement for executive officers other than those to whom Exhibit 10.22 applies.* Previously filed as Exhibit 10.3 to the Company s Current Report on Form 8-K filed on February 17, 2006. Here incorporated by reference.
10.24	Form of Restricted Stock Agreement.* Previously filed as Exhibit 10.4 to the Company s Current Report on Form 8-K filed on February 17, 2006. Here incorporated by reference.
10.25	Form of Stock Option Agreement for non-employee directors.* Previously filed as Exhibit 10.23 to the Company s Annual Report on Form 10-K for the fiscal year ended January 1, 2005. Here incorporated by reference.
10.26	2009 Form of Non-Qualified Stock Option Agreement for Donald T. Grimes, Blake W. Krueger, Pamela L. Linton, Michael F. McBreen and James D. Zwiers.* Previously filed as Exhibit 10.26 to the Company s Annual Report on Form 10-K for the fiscal year ended January 3, 2009. Here incorporated by reference.
10.27	2009 Form of Non-Qualified Stock Option Agreement for executive officers other than those to whom Exhibit 10.26 applies.* Previously filed as Exhibit 10.27 to the Company s Annual Report on Form 10-K for the fiscal year ended January 3, 2009. Here incorporated by reference.
10.28	Form of Performance Share Award Agreement (2009 2011 performance period).* Previously filed as Exhibit 10.28 to the Company s Annual Report on Form 10-K for the fiscal year ended January 3, 2009.

Here incorporated by reference.

43

### **Table of Contents**

Exhibit Number	Document
10.29	Form of Performance Share Award Agreement (2010 2012 performance period).* Previously filed as Exhibit 10.29 to the Company s Annual Report on Form 10-K for the fiscal year ended January 2, 2010. Here incorporated by reference.
10.30	Form of Performance Share Award Agreement (2011 2013 performance period).*
10.31	Separation Agreement between Wolverine World Wide, Inc. and Blake W. Krueger, dated as of March 13, 2008, as amended.* Previously filed as Exhibit 10.1 to the Company s Quarterly Report on Form 10-Q for the period ended March 22, 2008. Here incorporated by reference.
10.32	First Amendment to Separation Agreement between Wolverine World Wide, Inc. and Blake W. Krueger, dated as of December 11, 2008.* Previously filed as Exhibit 10.30 to the Company s Annual Report on Form 10-K for the fiscal year ended January 3, 2009. Here incorporated by reference.
10.33	409A Supplemental Executive Retirement Plan.* Previously filed as Exhibit 10.1 to the Company's Current Report on Form 8-K filed on December 17, 2008. Here incorporated by reference. A participant schedule of current executive officers who participate in this plan is attached as Exhibit 10.33.
10.34	Form of 409A Supplemental Retirement Plan Participation Agreement with Blake W. Krueger.* Previously filed as Exhibit 10.32 to the Company s Annual Report on Form 10-K for the fiscal year ended January 3, 2009. Here incorporated by reference.
10.35	Outside Directors Deferred Compensation Plan.* Previously filed as Exhibit 10.2 to the Company s Current Report on Form 8-K filed on December 17, 2008. Here incorporated by reference.
10.36	Stock Incentive Plan of 2010.* Previously filed as Exhibit 10.1 to the Company s Registration Statement on Form S-8 filed on March 4, 2010. Here incorporated by reference.
21	Subsidiaries of Registrant.
23	Consent of Ernst & Young LLP.
24	Powers of Attorney.
31.1	Certification of Chairman, Chief Executive Officer and President under Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Senior Vice President, Chief Financial Officer and Treasurer under Section 302 of the Sarbanes-Oxley Act of 2002.
32	Certification pursuant to 18 U.S.C. § 1350.
101	The following materials from the Company s Annual Report on Form 10-K for the fiscal year ended January 1, 2011, formatted in XBRL (eXtensible Business Reporting Language): (i) Consolidated Balance Sheets as of as of January 1, 2011 and January 2, 2010, (ii) Consolidated Statements of Operations for the fiscal years ended January 1, 2011, January 2, 2010 and January 3, 2009,

\* Management contract or compensatory plan or arrangement.

of text.\*\*

\*\* Pursuant to Rule 406T of Regulation S-T, the Interactive Data Files on Exhibit 101 hereto are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.

(iii) Consolidated Statements of Cash Flows for the fiscal years ended January 1, 2011, January 2, 2010 and January 3, 2009, and (iv) Notes to the Consolidated Financial Statements, tagged as blocks

The Company will furnish a copy of any exhibit listed above to any stockholder without charge upon written request to Mr. Kenneth A. Grady, General Counsel and Secretary, 9341 Courtland Drive N.E., Rockford, Michigan 49351.

44

### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

WOLVERINE WORLD WIDE, INC.

Dated: March 2, 2011 By:

/s/ Blake W. Krueger

Blake W. Krueger

Chairman, Chief Executive Officer and President

(Principal Executive Officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

Signature	Title	Date
/s/ Blake W. Krueger	Chairman, Chief Executive Officer and President (Principal Executive Officer)	March 2, 2011
Blake W. Krueger		
/s/ Donald T. Grimes	Senior Vice President, Chief Financial Officer and Treasurer	March 2, 2011
Donald T. Grimes	(Principal Financial and Accounting Officer)	
* /s/ Jeffrey M. Boromisa	Director	March 2, 2011
Jeffrey M. Boromisa		
Jeniey M. Bolonnsa		
* /s/ William K. Gerber	Director	March 2, 2011
William K. Gerber		
* /s/ Alberto L. Grimoldi	Director	March 2, 2011
Alberto L. Grimoldi		
		N. 1.0.0011
*	Director	March 2, 2011

/s/ Joseph R. Gromek		
Joseph R. Gromek		
* /s/ David T. Kollat	Director	March 2, 2011
David T. Kollat		
/s/ Blake W. Krueger	Director	March 2, 2011
Blake W. Krueger		
* /s/ Brenda J. Lauderback	Director	March 2, 2011
Brenda J. Lauderback		
* /s/ David P. Mehney	Director	March 2, 2011
David P. Mehney		
* /s/ Timothy J. O Donovan	Director	March 2, 2011
Timothy J. O Donovan		
* /s/ Shirley D. Peterson	Director	March 2, 2011
Shirley D. Peterson		
* /s/ Michael A. Volkema	Director	March 2, 2011
Michael A. Volkema		
*By /s/ Blake W. Krueger	Chairman, Chief Executive Officer and President	March 2, 2011
Blake W. Krueger Attorney-in-Fact		
	45	

# **Table of Contents**

# APPENDIX A

# **Financial Statements**

46

# CONSOLIDATED BALANCE SHEETS

			As of Fisca <b>2010</b>	l Yea	ar End 2009
(Thousands of Dollars, Except Share and Per ASSETS	r Share Data)		2010		200)
Current assets:					
Cash and cash equivalents			,	\$	160,439
Accounts receivable, less allowances (2010 Inventories	\$(11,413); 2009	\$(13,946))	196,457		163,755
Finished products			188,647		140,124
Raw materials and work-in-process			20,008		17,941
			208,655		158,065
Deferred income taxes			13,225		12,475
Prepaid expenses and other current assets			11,397		12,947
Total current assets			580,134		507,681
Property, plant and equipment: Land			826		881
Buildings and improvements			71,724		80,511
Machinery and equipment			129,707		147,197
Software			79,307		74,559
Software			19,307		74,339
			281,564		303,148
Accumulated depreciation			(207,167)		(229,196)
			74,397		73,952
Other assets:			20.014		20.072
Goodwill			39,014		39,972
Other non-amortizable intangibles			16,464		16,226
Cash surrender value of life insurance			36,042		35,405
Deferred income taxes			37,602		35,094
Other			2,922		3,746
			132,044		130,443
Total assets		\$	8 786,575	\$	712,076
LIABILITIES AND STOCKHOLDERS Current liabilities:	EQUITY				
Accounts payable			64,080	\$	42,262
Accrued salaries and wages			26,848		20,751
Income taxes			2,746		14,634
Taxes, other than income taxes			6,586		4,521
,			- )		,

Edgar Filing: WOLVERINE WORLD WIDE INC /DE/ - Form 10-K

Restructuring reserve	1,314	5,926
Other accrued liabilities	37,046	37,922
Accrued pension liabilities	2,018	2,044
Current maturities of long-term debt	517	538
Total current liabilities	141,155	128,598
Long-term debt, less current maturities	517	1,077
Deferred compensation	4,410	5,870
Accrued pension liabilities	83,685	84,134
Other liabilities	12,911	10,364
Stockholders equity:		
Common stock, \$1 par value: authorized 160,000,000 shares; shares		
issued, including treasury shares: 2010 63,976,387; 2009 62,763,924	63,976	62,764
Additional paid-in capital	108,286	81,021
Retained earnings	789,684	706,439
Accumulated other comprehensive income (loss)	(41,123)	(42,806)
Cost of shares in treasury: 2010 14,976,835 shares; 2009 13,170,471 shares	(376,926)	(325,385)
Total stockholders equity	543,897	482,033
Total liabilities and stockholders equity	\$ 786,575	\$ 712,076

See accompanying notes to consolidated financial statements.

A-1

# CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY AND COMPREHENSIVE INCOME

(Thousands of Dollars, Except Share and Per Share Data)	2010		Fiscal Year 2009	2008
COMMON STOCK OUTSTANDING  Balance at beginning of the year  Common stock issued under stock incentive plans (2010 1,212,463 shares; 2009 1,108,112 shares; 2008	\$ 62,	764	\$ 61,656	\$ 61,085
570,691 shares)	1,2	212	1,108	571
Balance at end of the year	63,9	976	62,764	61,656
ADDITIONAL PAID-IN CAPITAL				
Balance at beginning of the year	81,		64,696	47,786
Stock-based compensation expense	11,	543	8,649	8,164
Amounts associated with common stock issued				
under stock incentive plans:	-			
Proceeds over par value		289	2,050	5,859
Income tax benefits	4,0	)94	1,427	2,842
Issuance of performance-based shares (2010 215,027 shares;	_			
2009 286,006 shares)	5,	197	4,507	
Issuance of treasury shares (2010 25,829 shares;			/d d d \	
2009 32,455 shares; 2008 22,842 shares)		142	(111)	54
Net change in employee notes receivable			(197)	(9)
Balance at end of the year	108,2	286	81,021	64,696
RETAINED EARNINGS				
Balance at beginning of the year	706,	139	666,027	591,706
Net earnings	104,	<b>170</b>	61,912	95,821
Cash dividends declared (2010 \$0.44 per share;				
2009 \$0.44 per share; 2008 \$0.44 per share)	(21,2	225)	(21,500)	(21,500)
Balance at end of the year	789,	684	706,439	666,027
ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)				
Balance at beginning of the year	(42,	<b>306</b> )	(42,834)	22,268
Foreign currency translation adjustments	(2,	929)	15,349	(36,305)
Change in fair value of foreign exchange contracts,	. ,	-	•	,
net of taxes (2010 \$(750); 2009 \$3,482; 2008 \$(3,447))	1,	731	(7,469)	5,978
Pension adjustments, net of taxes (2010 \$(1,551);	,			,
2009 \$4,228; 2008 \$18,963)	2,	381	(7,852)	(34,775)
	,		. , ,	, , ,
Balance at end of the year	(41,	123)	(42,806)	(42,834)
•	. ,	•		

Edgar Filing: WOLVERINE WORLD WIDE INC /DE/ - Form 10-K

$\cap$	C1	r (	Λī	7	SH	Γ Λ	L	)	FC	! 1	IN	7	ГD	E	١.	CI	TI	V	7
 					•	-							ΙК		. 🕰			* Y	

Balance at beginning of the year Common stock acquired for treasury (2010 1,832,193	(325,385)	(319,623)	(244,066)
shares; 2009 454,205 shares; 2008 2,921,264 shares) Issuance of treasury shares (2010 25,829 shares;	(52,190)	(6,566)	(76,129)
2009 32,455 shares; 2008 22,842 shares)	649	804	572
Balance at end of the year	(376,926)	(325,385)	(319,623)
Total stockholders equity at end of the year	\$ 543,897	\$ 482,033	\$ 429,922
COMPREHENSIVE INCOME			
Net earnings	\$ 104,470	\$ 61,912	\$ 95,821
Foreign currency translation adjustments	(2,929)	15,349	(36,305)
Change in fair value of foreign exchange contracts, net	4 = 24	(7.460)	5.050)
of taxes	1,731	(7,469)	5,978)
Pension adjustments, net of taxes	2,881	(7,852)	(34,775)
Total comprehensive income	\$ 106,153	\$ 61,940	\$ 30,719

See accompanying notes to consolidated financial statements.

A-2

# **Table of Contents**

# CONSOLIDATED STATEMENTS OF OPERATIONS

(Thousands of Dollars, Except Per Share Data)		2010	F	iscal Year 2009		2008
Revenue	\$	1,248,517	\$	1,101,056	\$	1,220,568
Cost of goods sold	4	754,537	4	663,461	4	734,547
Restructuring and other transition costs		1,406		5,873		-
Gross profit		492,574		431,722		486,021
Selling, general and administrative expenses		347,499		316,378		345,183
Restructuring and other transition costs		2,828		29,723		-
S		,		•		
Operating profit		142,247		85,621		140,838
Other evenesco (income)						
Other expenses (income): Interest expense		571		494		2,850
Interest income		(184)		(383)		(1,757)
Other income - net		(1,366)		(182)		(839)
		. , ,		, ,		, ,
		(979)		(71)		254
Earnings before income taxes		143,226		85,692		140,584
Income taxes		38,756		23,780		44,763
		23,723		20,700		,,
Net earnings	\$	104,470	\$	61,912	\$	95,821
Net earnings per share (see Note 1): Basic Diluted	<b>\$</b>	2.15 2.11	\$ \$	1.26 1.24	\$ \$	1.94 1.90

See accompanying notes to consolidated financial statements.

A-3

# CONSOLIDATED STATEMENTS OF CASH FLOWS

Thousands of Dollars)		2010		Fiscal Year 2009		2008	
OPERATING ACTIVITIES  Not cornings	\$	104,470	\$	61,912	\$	95,821	
Net earnings Adjustments necessary to reconcile net earnings	Ψ	104,470	φ	01,912	Ф	95,621	
to net cash provided by operating activities:							
Depreciation		14,509		15,932		18,460	
Amortization		1,692		1,689		2,236	
Deferred income taxes		(2,747)		(7,845)		(43)	
Stock-based compensation expense		11,543		8,649		8,164	
Excess tax benefits from stock-based compensation		(1,362)		(462)		(1,610)	
Pension expense		16,286		15,891		6,325	
Restructuring and other transition costs		4,234		35,596		-	
Cash payments related to restructuring and other							
transition costs		<b>(7,516)</b>		(20,653)		-	
Other		4,060		(7,921)		13,966	
Changes in operating assets and liabilities:							
Accounts receivable		(32,466)		9,817		3,419	
Inventories		(51,173)		44,500		(39,201)	
Other operating assets		689		3,103		(386)	
Accounts payable		21,672		(7,326)		(5,064)	
Income taxes		(11,888)		12,817		(2,094)	
Other operating liabilities		(4,137)		2,910		(6,523)	
Net cash provided by operating activities		67,866		168,609		93,470	
INVESTING ACTIVITIES							
Business acquisitions		-		(7,954)		-	
Additions to property, plant and equipment		(16,370)		(11,670)		(24,126)	
Proceeds from sales of property, plant and equipment		1,756		-		849	
Other		(2,424)		(2,679)		(4,982)	
Net cash used in investing activities		(17,038)		(22,303)		(28,259)	
FINANCING ACTIVITIES							
Net borrowings (repayments) under revolver		-		(59,500)		59,500	
Payments of long-term debt		(538)		-		(10,714)	
Payments of capital lease obligations		-		(5)		(12)	
Cash dividends paid		(21,414)		(21,502)		(20,758)	
Purchase of common stock for treasury		(52,190)		(6,566)		(76,129)	
Proceeds from shares issued under stock incentive plans		13,631		7,867		7,047	
Excess tax benefits from stock-based compensation		1,362		462		1,610	
Net cash used in financing activities		(59,149)		(79,244)		(39,456)	
Effect of foreign exchange rate changes		(1,718)		3,875		(12,340)	

Edgar Filing: WOLVERINE WORLD WIDE INC /DE/ - Form 10-K

Increase (decrease) in cash and cash equivalents	(10,039)	70,937	13,415
Cash and cash equivalents at beginning of the year	160,439	89,502	76,087
Cash and cash equivalents at end of the year	\$ 150,400	\$ 160,439	\$ 89,502
OTHER CASH FLOW INFORMATION			
Interest paid	\$ 192	\$ 486	\$ 2,365
Net income taxes paid	\$ 30,604	\$ 7,297	\$ 35,995
See accompanying notes to consolidated financial statements.			
A 4			

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

All amounts are in thousands of dollars except share and per share data and elsewhere as noted.

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### **Nature of Operations**

Wolverine World Wide, Inc. is a leading designer, manufacturer and marketer of a broad range of quality casual shoes, performance outdoor footwear and apparel, industrial work shoes, boots and apparel, and uniform shoes and boots. The Company s portfolio of owned and licensed brands includes: *Bates*, *Cat®* Footwear, *Chaco®*, *Cushe®*, *Harley-Davidson®* Footwear, *Hush Puppies®*, *HyTest®*, *Merrell®*, *Patagonia®* Footwear, *Sebago®*, *Soft Style®* and *Wolverine®*. Licensing and distribution arrangements with third parties extend the global reach of the Company s brand portfolio. The Company also operates a consumer-direct division to market its own brands as well as branded footwear and apparel from other manufacturers; a leathers division that markets *Wolverine Performance Leathers*<sup>tm</sup>; and a pigskin procurement operation.

### **Principles of Consolidation**

The consolidated financial statements include the accounts of Wolverine World Wide, Inc. and its wholly-owned subsidiaries (collectively, the Company ). All intercompany accounts and transactions have been eliminated in consolidation.

### **Fiscal Year**

The Company s fiscal year is the 52- or 53-week period that ends on the Saturday nearest to December 31. Fiscal years presented in this report include the 52-week period ended January 1, 2011, the 52-week period ended January 2, 2010 and the 53-week period ended January 3, 2009.

### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

### **Revenue Recognition**

Revenue is recognized on the sale of products manufactured or sourced by the Company when the related goods have been shipped, legal title has passed to the customer and collectability is reasonably assured. Revenue generated through licensees and distributors involving products bearing the Company s trademarks is recognized as earned according to stated contractual terms upon either the purchase or shipment of branded products by licensees and distributors.

The Company records provisions against gross revenue for estimated stock returns and cash discounts in the period when the related revenue is recorded. These estimates are based on factors that include, but are not limited to, historical stock returns, historical discounts taken and analysis of credit memorandum activity.

#### **Cost of Goods Sold**

Cost of goods sold for the Company s operations include the actual product costs, including inbound freight charges, purchasing, sourcing, inspection and receiving costs. Warehousing costs are included in selling, general and administrative expenses.

### **Shipping and Handling Costs**

Shipping and handling costs that are charged to and reimbursed by the customer are recognized as revenue, while the related expenses incurred by the Company are recorded as cost of goods sold.

A-5

#### **Table of Contents**

### **Cash Equivalents**

Cash equivalents include highly liquid investments with an original maturity of three months or less. Cash equivalents are stated at cost, which approximates market.

### **Allowance for Uncollectible Accounts**

The Company maintains an allowance for uncollectible accounts receivable for estimated losses resulting from its customers—inability to make required payments. Company management evaluates the allowance for uncollectible accounts receivable based on a review of current customer status and historical collection experience. Adjustments to these estimates may be required if the financial condition of the Company—s customers were to change.

#### **Inventories**

The Company values its inventory at the lower of cost or market. Cost is determined by the last-in, first-out (LIFO) method for all domestic raw materials and work-in-process inventories and certain domestic finished goods inventories. Cost is determined using the first-in, first-out (FIFO) method for all raw materials, work-in-process and finished goods inventories in foreign countries; certain domestic finished goods inventories; and for all finished goods inventories of the Company s consumer-direct business, due to the unique nature of those operations. The Company has applied these inventory cost valuation methods consistently from year to year.

### **Property, Plant and Equipment**

Property, plant and equipment are stated on the basis of cost and include expenditures for computer hardware and software, store furniture and fixtures, office furniture and machinery and equipment. Normal repairs and maintenance are expensed as incurred.

Depreciation of property, plant and equipment is computed using the straight-line method. The depreciable lives range from five to forty years for buildings and improvements and from three to ten years for machinery, equipment and software. Leasehold improvements are depreciated at the lesser of the estimated useful life or lease term, including reasonably-assured lease renewals as determined at lease inception.

### **Goodwill and Other Intangibles**

Goodwill represents the excess of the purchase price over the fair value of net tangible and identifiable intangible assets of acquired businesses. Other intangibles consist primarily of trademarks and patents. Goodwill and intangible assets deemed to have indefinite lives are not amortized, but are subject to impairment tests at least annually in accordance with FASB Accounting Standards Codification (ASC) Topic 350, *Intangibles Goodwill and Other*. The Company reviews the carrying amounts of goodwill and other non-amortizable intangible assets at least annually, or when indicators of impairment are present, by reporting unit to determine if such assets may be impaired. If the carrying amounts of these assets are not recoverable based upon discounted cash flow and market approach analyses, the carrying amounts of such assets are reduced by the estimated shortfall of fair value to recorded value.

Inherent in the development of the present value of future cash flow projections are assumptions and estimates the Company derives from a review of its operating results, business plans, expected growth rates, cost of capital and tax rates. The Company also makes certain assumptions about future economic conditions, interest rates and other market data that it relies upon in determining the fair value of assets under the discounted cash flow method. Many of the factors used in assessing fair value are outside the control of the Company, and these assumptions and estimates can change in future periods.

The market approach is the other primary method used for estimating fair value of a reporting unit. This approach relies on the market value (based on market capitalization) of companies that are engaged in the same or a similar line of business.

Other amortizable intangible assets (principally patents) are amortized using the straight-line method over their estimated useful lives (periods ranging from two to seven years). Other amortizable intangible assets are included in

A-6

### **Table of Contents**

other assets on the consolidated balance sheets and have gross carrying amounts of \$8,614 and \$8,223 for fiscal 2010 and fiscal 2009, respectively, and accumulated amortization of \$6,472 and \$4,860 for fiscal 2010 and fiscal 2009, respectively.

Estimated aggregate amortization expense for such intangibles for each of the five fiscal