HARRIS PREFERRED CAPITAL CORP
Form 10-Q
November 15, 2010

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United States<br>Securities and Exchange Commission<br>Washington, D.C. 20549

## Form 10-Q

# QUARTERLY REPORT UNDER SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934 

For the quarterly period ended September 30, 2010
Commission file number 1-13805
Harris Preferred Capital Corporation
(Exact name of registrant as specified in its charter)

Maryland<br>(State or other jurisdiction<br>of incorporation or organization)<br>111 West Monroe Street, Chicago, Illinois<br>(Address of principal executive offices)<br>\# 36-4183096<br>(I.R.S. Employer<br>Identification No.)<br>60603<br>(Zip Code)

Registrant stelephone number, including area code:
(312) 461-2121

Securities registered pursuant to Section 12(b) of the Act:

Title of each class
73/8\% Noncumulative Exchangeable Preferred Stock, Series A, par value $\$ 1.00$ per share

Name of each exchange on
which registered
New York Stock Exchange

## Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yesp No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T(232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit
and post such files).
Yeso Noo

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer o Non-accelerated filer p Smaller reporting company o (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company ( as defined in Rule 12b-2 of the Act).
Yes o No p

The number of shares of Common Stock, \$1.00 par value, outstanding on November 15, 2010 was 1,180 . No common equity is held by nonaffiliates.

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## HARRIS PREFERRED CAPITAL CORPORATION

## CONSOLIDATED BALANCE SHEETS

| September 30 | December 31 | September 30 |
| :---: | :---: | :---: |
| 2010 | 2009 | 2009 |
| (unaudited) | (audited) | (unaudited) |
| (in thousands, except share data) |  |  |


| Assets |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash on deposit with Harris N.A. | \$ | 649 | \$ | 916 | \$ | 1,036 |
| Securities purchased from Harris N.A. under agreement to resell |  | 12,500 |  | 22,000 |  | 20,676 |
| Total cash and cash equivalents | \$ | 13,149 | \$ | 22,916 | \$ | 21,712 |
| Notes receivable from Harris N.A. |  | 3,422 |  | 3,584 |  | 3,763 |
| Securities available for sale, at fair value |  |  |  |  |  |  |
| Mortgage-backed |  | 512,370 |  | 515,190 |  | 539,377 |
| U.S. Treasury Bills |  | 61,999 |  | 39,999 |  | 25,000 |
| Other assets |  | 1,798 |  | 1,885 |  | 1,963 |
| Total assets | \$ | 592,738 | \$ | 583,574 | \$ | 591,815 |
| Liabilities and Stockholders Equity |  |  |  |  |  |  |
| Accrued expenses | \$ | 41 | \$ | 111 | \$ | 1,328 |
| Deferred state tax liabilities |  | 1,625 |  | 973 |  | 1,373 |
| Total liabilities | \$ | 1,666 | \$ | 1,084 | \$ | 2,701 |
| Stockholders Equity |  |  |  |  |  |  |
| 73/8\% Noncumulative Exchangeable Preferred Stock, Series A ( $\$ 1$ par value); liquidation value of $\$ 250,000 ; 20,000,000$ shares |  |  |  |  |  |  |
| Common stock (\$1 par value); 5,000 shares authorized; 1,180 issued and outstanding |  | 1 |  | 1 |  | 1 |
| Additional paid-in capital |  | 320,733 |  | 320,733 |  | 320,733 |
| Earnings (less than) in excess of distributions |  | (293) |  | (601) |  | 950 |
| Accumulated other comprehensive income net unrealized gains on available-for-sale securities, net of tax |  | 20,631 |  | 12,357 |  | 17,430 |
| Total stockholders equity | \$ | 591,072 | \$ | 582,490 | \$ | 589,114 |
| Total liabilities and stockholders equity | \$ | 592,738 | \$ | 583,574 | \$ | 591,815 |

The accompanying notes are an integral part of these financial statements.

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## HARRIS PREFERRED CAPITAL CORPORATION

CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME (Unaudited)

## Interest income:

Securities purchased from Harris N.A. under agreement to resell
Notes receivable from Harris N.A.
Securities available for sale:
Mortgage-backed
U.S. Treasury Bills

Total interest income
Operating expenses:

| Loan servicing fees paid to Harris N.A. | \$ | 3 | \$ | 3 | \$ | 8 | \$ | 9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Advisory fees paid to Harris N.A. |  | 34 |  | 40 |  | 136 |  | 136 |
| General and administrative |  | 24 |  | 91 |  | 232 |  | 286 |
| Total operating expenses | \$ | 61 | \$ | 134 | \$ | 376 | \$ | 431 |
| Income before income taxes | \$ | 5,001 | \$ | 5,726 | \$ | 15,248 | \$ | 16,569 |
| Applicable state income taxes |  | 365 |  | 418 |  | 1,113 |  | 1,210 |
| Net Income | \$ | 4,636 | \$ | 5,308 | \$ | 14,135 | \$ | 15,359 |
| Preferred stock dividends |  | 4,609 |  | 4,609 |  | 13,827 |  | 13,827 |
| Net income available to common stockholder | \$ | 27 | \$ | 699 | \$ | 308 | \$ | 1,532 |
| Basic and diluted earnings per common share | \$ | 23 | \$ | 593 | \$ | 261 | \$ | 1,346 |
| Net income | \$ | 4,636 | \$ | 5,308 | \$ | 14,135 | \$ | 15,359 |
| Other comprehensive income: |  |  |  |  |  |  |  |  |
| Available-for-sale securities: |  |  |  |  |  |  |  |  |
| Unrealized holding gains (losses) arising during the period, net of deferred state taxes |  | $(1,210)$ |  | 6,692 |  | 8,274 |  | 7,599 |
| Less reclassification adjustment for realized (gains) losses |  |  |  |  |  |  |  |  |

Comprehensive income
\$ 3,426 \$ 12,000
\$ 22,409
\$ 22,958

The accompanying notes are an integral part of these financial statements.
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## HARRIS PREFERRED CAPITAL CORPORATION CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY (Unaudited)

|  | Nine Months Ended September 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  |
|  | (in thousands) |  |  |  |
| Balance at January 1 | \$ | 582,490 | \$ | 500,244 |
| Net income |  | 14,135 |  | 15,359 |
| Other comprehensive income |  | 8,274 |  | 7,599 |
| Capital contribution and issuance of common stock |  |  |  | 80,000 |
| Dividends on common stock |  |  |  | (261) |
| Dividends on preferred stock (\$0.4609 per share) |  | $(13,827)$ |  | $(13,827)$ |
| Balance at September 30 |  | 591,072 |  | 589,114 |

The accompanying notes are an integral part of these financial statements.

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# HARRIS PREFERRED CAPITAL CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) 

|  | Nine Months EndedSeptember 30,$2010 \quad 2009$(in thousands) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Operating Activities: |  |  |  |  |
| Net income | \$ | 14,135 | \$ | 15,359 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Net decrease (increase) in other assets |  | 87 |  | (78) |
| Net (decrease) increase in accrued expenses |  | (70) |  | 1,216 |
| Net cash provided by operating activities | \$ | 14,152 | \$ | 16,497 |
| Investing Activities: |  |  |  |  |
| Repayments of notes receivable from Harris N.A. | \$ | 162 | \$ | 521 |
| Purchases of securities available for sale |  | $(288,466)$ |  | $(286,618)$ |
| Proceeds from maturities/redemptions of securities available-for-sale |  | 278,212 |  | 218,721 |
| Net cash used in investing activities | \$ | $(10,092)$ | \$ | $(67,376)$ |
| Financing Activities: |  |  |  |  |
| Cash dividends paid on preferred stock | \$ | $(13,827)$ | \$ | $(13,827)$ |
| Cash dividends paid on common stock |  |  |  | (261) |
| Capital contribution and issuance of common stock |  |  |  | 80,000 |
| Net cash (used in) provided by financing activities | \$ | $(13,827)$ | \$ | 65,912 |
| Net (decrease) increase in cash and cash equivalents with Harris N.A. | \$ | $(9,767)$ | \$ | 15,033 |
| Cash and cash equivalents with Harris N.A. at beginning of period |  | 22,916 |  | 6,679 |
| Cash and cash equivalents with Harris N.A. at end of period | \$ | 13,149 | \$ | 21,712 |

The accompanying notes are an integral part of these financial statements.

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## HARRIS PREFERRED CAPITAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 1. Basis of Presentation

Harris Preferred Capital Corporation (the Company ) is a Maryland corporation whose principal business objective is to acquire, hold, finance and manage qualifying real estate investment trust ( REIT ) assets (the Mortgage Assets ), consisting of a limited recourse note or notes (the Notes ) issued by Harris N.A. (the Bank ) secured by real estate mortgage assets (the Securing Mortgage Loans ) and other obligations secured by real property, as well as certain other qualifying REIT assets, primarily U.S. treasury securities and securities collateralized with real estate mortgages. The Company holds its assets through a Maryland real estate investment trust subsidiary, Harris Preferred Capital Trust. Harris Capital Holdings, Inc., owns $100 \%$ of the Company s common stock. The Bank owns all common stock outstanding issued by Harris Capital Holdings, Inc.

The accompanying consolidated financial statements have been prepared by management from the books and records of the Company. These statements reflect all adjustments and disclosures which are, in the opinion of management, necessary for a fair statement of the results for the interim periods presented and should be read in conjunction with the notes to financial statements included in the Company s 2009 Form 10-K. Certain reclassifications were made to conform prior years financial statements to the current year s presentation. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission.

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## 2. Commitments and Contingencies

Legal proceedings in which the Company is a defendant may arise in the normal course of business. There is no pending litigation against the Company at September 30, 2010.

## 3. Securities

The amortized cost and estimated fair value of securities available for sale were as follows:

September 30, 2010

| Amortized | Unrealized <br> Cost | Unrealized <br> Gains <br> (in thousands) |
| :---: | :---: | :---: | | Fair |
| :---: |
| Value |


| Available-for-Sale Securities |  |  |  |  |  |  |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- | ---: |
| Residential mortgage-backed | $\$ 490,115$ | $\$$ | 22,289 | $\$$ | 34 | $\$ 512,370$ |
| U.S. Treasury Bills | 61,999 |  |  |  |  | 61,999 |

Total Securities
\$ 552,114 \$ 22,289 \$ 34 \$ 574,369

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Available-for-Sale Securities
Residential mortgage-backed
U.S. Treasury Bills

Total Securities

December 31, 2009

| Amortized | Unrealized <br> Cost | Unrealized <br> Gains <br> (in thoussands) |
| :---: | :---: | :---: | | Fair |
| :---: |
| Value |


| $\$ 501,861$ | $\$$ | 14,214 | $\$$ | 885 | $\$ 515,190$ |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 40,000 |  |  |  | 1 |  | 39,999 |
| $\$ 541,861$ | $\$$ | 14,214 | $\$$ | 886 | $\$ 555,189$ |  |

September 30, 2009
Amortized Unrealized Unrealized Fair Gains Losses Value (in thousands)

Available-for-Sale Securities
Residential mortgage-backed
U.S. Treasury Bills

Total Securities
\$ 520,574 \$ 18,803 \$ \$ 539,377
25,000 25,000
\$ 545,574 \$ 18,803 \$ \$ 564,377

The Company classifies all securities as available for sale. The Company has no intent to sell specific securities and the Company has the ability to hold all securities to maturity. Available-for-sale securities are reported at fair value with unrealized gains and losses included as a separate component of stockholders equity. At September 30, 2010, net unrealized gains on available-for-sale securities were approximately $\$ 22.3$ million compared to approximately $\$ 13.3$ million of net unrealized gains on December 31, 2009 and approximately $\$ 18.8$ million of net unrealized gains at September 30, 2009.

In making a determination of temporary vs. other-than-temporary impairment of an investment, a major consideration of management is whether the Company will be able to collect all amounts due according to the contractual terms of the investment. Such a determination involves estimation of the outcome of future events as well as knowledge and experience about past and current events. Factors considered include the following: whether the fair value is significantly below cost and the decline is attributable to specific adverse conditions in an industry or geographic area; the period of time the decline in fair value has existed; if an outside rating agency has downgraded the investment; if dividends have been reduced or eliminated; if scheduled interest payments have not been made and finally, whether the financial condition of the issuer has deteriorated. In addition, it may be necessary for the Company to demonstrate its ability and intent to hold a debt security to maturity.

The following tables summarize residential mortgage-backed and U.S. Treasuries securities with unrealized losses, the amount of the unrealized loss and the related fair value of the securities with unrealized losses. The unrealized losses have been further segregated by mortgage-backed and U.S. Treasury securities that have been in a continuous unrealized loss position for less than 12 months and those that have been in a continuous unrealized loss position. As

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of September 30, 2010 and 2009, there were no securities that were in a loss position for 12 or more months. Management believes that all of the unrealized losses, caused by interest rate increases on investments in mortgage-backed securities and U.S. Treasuries, are temporary. The contractual cash flows of these securities are guaranteed directly by a U.S. government-sponsored enterprise. It is expected that the securities would not be settled at a price less than the amortized cost of the investment. Because the decline in fair value is attributable to changes in interest rates and not credit quality, and because the Company has the ability and intent to hold these investments and does not anticipate being required to sell these investments until a market price recovery or

## HARRIS PREFERRED CAPITAL CORPORATION

maturity, these investments are not considered other-than-temporarily impaired. There were no reclassification adjustments for security sales during the periods ended September 30, 2010 and September 30, 2009.

| Residential mortgage-backed <br> U.S. Treasury Bills | $\$ 18,155$ | $\$$ | 34 | $\$$ | $\$$ |  | $\$ 18,155$ | $\$$ | 34 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Total Securities | $\$ 18,155$ | $\$$ | 34 | $\$$ | $\$$ |  | $\$ 18,155$ | $\$$ | 34 |

December 31, 2009

| Less than 12 months Unrealized |  | longer |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Unrealized |  | Unrealized |
| Fair |  | Fair |  | Fair |  |
| Value | Loss | Value | Losses | Value | Losses |

\$ 18,155 \$ 34
31, 2009
Length of Continuous Unrealized Loss Position 12 months or
Less than 12 months Tonger Total

Unrealized
Unrealized
Unrealized
$\left.\begin{array}{lrrrrrrrrr} & \begin{array}{c}\text { Fair } \\ \text { Value }\end{array} & \text { Losses } & \begin{array}{c}\text { Fair } \\ \text { Value } \\ \text { (in thousands) }\end{array} & & & \text { Fair } \\ \text { Losses }\end{array}\right)$

The amortized cost and estimated fair value of total available-for-sale securities as of September 30, 2010, by contractual maturity, are shown below. Expected maturities can differ from contractual maturities since borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

September 30, 2010

Maturities:
Within 1 year
\$ 72,780 \$ 72,879
1 to 5 years
15,429
15,965
5 to 10 years
131,545

| Over 10 years | 332,360 | 345,655 |
| :--- | ---: | ---: |
| Total | $\mathbf{\$ 5 5 2 , 1 1 4}$ | $\mathbf{\$ 5 7 4 , 3 6 9}$ |

## 4. Fair Value Measurements

The Company uses a fair value hierarchy to categorize the inputs used in valuation techniques to measure fair value. Level 1 relies on the use of quoted market prices. Level 2 relies on valuation models using observable market information as inputs and Level 3 relies on internal models without observable market information. The Company has investments in U.S. Treasuries that are classified in Level 1 of the fair value hierarchy. The Company has investments in U.S. government sponsored mortgage-backed securities that are classified in Level 2 of the fair value hierarchy. External vendors typically use pricing models to determine fair values for the securities. Standard market inputs include benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets and additional market reference data.

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Assets that are measured at fair value on a recurring basis at September 30, 2010, December 31, 2009 and September 30, 2009 are presented in the following table:


Fair Value Measurements Using Level Level 1 Level 2 3 (in thousands)

Available-for-sale securities

| Residential mortgage-backed | $\$$ | 512,370 <br> 61,999 | $\$$ | 61,999 | $\$ 512,370$ | $\$$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Treasury |  |  |  |  |  |  |

Available-for-sale securities
Residential mortgage-backed
U.S. Treasury

Total Securities
\$ 555,189 \$ 39,999 \$ 515,190 \$

| Fair Value | Fair Value Measurements Using |  |  |
| :---: | :---: | :---: | :---: |
| September 30, |  |  |  |
| 2009 | Level 1 | Level 2 | Level |
|  |  | (in thousands) |  |

Available-for-sale securities

| Residential mortgage-backed | $\$$ | 539,377 <br> 25,000 | $\$ 25,000$ | $\$ 539,377$ | $\$$ |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Treasury |  |  |  |  |  |  |
| Total Securities | $\$$ | 564,377 | $\$ 25,000$ | $\$ 539,377$ | $\$$ |  |

## 5. Fair Value of Financial Instruments

Generally accepted accounting principles require the disclosure of estimated fair values for both on and off-balance-sheet financial instruments. The Company s fair values are based on quoted market prices when available. For financial instruments not actively traded, fair values have been estimated using various valuation methods and
assumptions. Although management used its best judgment in estimating these values, there are inherent limitations in any estimation methodology. In addition, accounting pronouncements require that fair values be estimated on an item-by-item basis, thereby ignoring the impact a large sale would have on a thin market and intangible values imbedded in established lines of business. Therefore, the fair value estimates presented herein are not necessarily indicative of the amounts the Company could realize in an actual transaction. The fair value estimation methodologies employed by the Company were as follows:

The carrying amounts for cash and demand balances due from banks along with short-term money market assets (including securities purchased under agreement to resell) and accrued interest receivable reported on the Company s Consolidated Balance Sheets were considered to be the best estimates of fair value for these financial instruments due to their short term nature.

The fair value of notes receivable from Harris N.A. was estimated using a discounted cash flow calculation utilizing current market rates offered by Harris N.A. as the discount rates.

The fair value of securities available for sale and the methods used to determine fair value are provided in Notes 3 and 4 to the Consolidated Financial Statements.

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The estimated fair values of the Company s financial instruments at September 30, 2010 are presented in the following table.

| September 30, 2010 |  |
| :---: | :---: |
| Carrying | Fair |
| Value | Value |
| (in thousands) |  |

Assets

| Cash on deposit with Harris N.A. | $\$ 649$ | $\$$ |
| :--- | ---: | ---: |
| Securities purchased from Harris N.A. under agreement to resell | 12,500 | 12,500 |
| Notes receivable from Harris N.A. | 3,422 | 5,426 |
| Securities available for sale | 574,369 | 574,369 |
| Accrued interest receivable | 1,798 | 1,798 |
|  |  |  |
| Total on-balance-sheet financial assets | $\$ 592,738$ | $\$ 594,742$ |

## 6. Operating Segment

The Company s operations consist of monitoring and evaluating the investments in mortgage assets. Accordingly, the Company operates in only one segment. The Company has no external customers and transacts most of its business with the Bank.

## Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

## Forward-Looking Information

The statements contained in this Report on Form 10-Q that are not purely historical are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, as amended, including statements regarding the Company s expectation, intentions, beliefs or strategies regarding the future. Forward-looking statements include the Company s statements regarding tax treatment as a real estate investment trust, liquidity, provision for loan losses, capital resources and investment activities. In addition, in those and other portions of this document, the words anticipate, believe, estimate, expect, intend and other simil expressions, as they relate to the Company or the Company s management, are intended to identify forward-looking statements. Such statements reflect the current views of the Company with respect to future events and are subject to certain risks, uncertainties and assumptions. It is important to note that the Company s actual results could differ materially from those described herein as anticipated, believed, estimated or expected. Among the factors that could cause the results to differ materially are the risks discussed in Item 1A. Risk Factors in the Company s 2009 Form $10-\mathrm{K}$ and in the Risk Factors section included in the Company s Registration Statement on Form S-11 (File No. 333-40257), with respect to the Preferred Shares declared effective by the Securities and Exchange Commission on February 5, 1998. The Company assumes no obligation to update any such forward-looking statement.

## Results of Operations

Third Quarter 2010 Compared with Third Quarter 2009

The Company s net income for the third quarter of 2010 was $\$ 4.6$ million, compared to $\$ 5.3$ million from the third quarter 2009.

Virtually all interest income in the current quarter was attributable to the residential mortgage-backed security portfolio. Interest income on securities purchased under agreement to resell for the third quarter of 2010 was $\$ 23$ thousand, on an average balance of $\$ 60$ million, with an annualized yield of $0.15 \%$. During the same period in 2009, the interest income on securities purchased under agreement to resell was $\$ 7$ thousand, on an average balance of $\$ 27$ million, with an annualized yield of $0.10 \%$. The Federal Funds rate at September 30, 2010 was $0.19 \%$. Third

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quarter 2010 interest income on the Notes totaled $\$ 55$ thousand and yielded $6.4 \%$ on $\$ 3.4$ million of average principal outstanding for the quarter compared to $\$ 60$ thousand and a $6.4 \%$ yield on $\$ 3.8$ million average principal outstanding for third quarter 2009. The decrease in interest income was attributable to a reduction in the Notes balance resulting from customer payoffs in the Securing Mortgage Loans. At September 30, 2010 and 2009, there were no Securing Mortgage Loans on nonaccrual status. Interest income on securities available for sale for the current quarter was $\$ 5.0$ million resulting in a yield of $3.96 \%$ on an average balance of $\$ 504$ million, compared to $\$ 5.8$ million with a yield of $4.34 \%$ on an average balance of $\$ 534$ million for the same period a year ago.

There were no Company borrowings during third quarter 2010 or 2009.
Third quarter 2010 operating expenses totaled $\$ 61$ thousand, a decrease of $54 \%$ from the third quarter of 2009 . General and administrative expenses totaled $\$ 24$ thousand, a decrease of $\$ 67$ thousand over the same period in 2009, primarily due to decreases in insurance costs of $\$ 50$ thousand related to a favorable difference between the amount estimated to be billed and actual settlement with the insurance carrier. Advisory fees for the third quarter 2010 were $\$ 34$ thousand compared to $\$ 40$ thousand a year earlier primarily due to lower service cost allocations. Loan servicing fees for the third quarter ended 2010 and 2009 were $\$ 3$ thousand in both periods.

Dividends have been paid on a quarterly basis in 2009 and 2010 to date. On September 30, 2010, the Company paid a cash dividend of $\$ 0.46094$ per share on outstanding Preferred Shares to the stockholders of record on September 15, 2010 as declared on September 1, 2010. On September 30, 2009, the Company paid a cash dividend of $\$ 0.46094$ per share on outstanding Preferred Shares to the stockholders of record on September 15, 2009 as declared on September 2, 2009.

The National Bank Act requires all national banks, including the Bank, to obtain prior approval from the OCC if dividends declared by the national bank (including subsidiaries of the national bank (except for dividends paid by such subsidiary to the national bank)) in any calendar year, will exceed its net income for that year, combined with its retained income (as defined in the applicable regulations) for the preceding two years. These provisions apply to a national bank and its subsidiaries on a consolidated basis, notwithstanding the earnings of any subsidiary on a stand-alone basis. Beginning in 2009, the Bank no longer had sufficient capacity to declare and pay dividends without prior regulatory approval of the OCC. As a result, the Company, as an indirect subsidiary of the Bank, became subject to the provisions relating to dividend approval, and the Bank must receive prior approval from the OCC before the Company declares dividends on the Preferred Shares. Prior approval from the OCC was received for the most recent dividend declaration in September 2010. With respect to any dividends on the Preferred Shares that may be declared by the Company s Board of Directors in the fourth quarter ended December 31, 2010, the Company has sought and received permission from the OCC for such a declaration, subject to the Company s determination that such dividends are appropriate. The Company anticipates the need to request similar approvals from the OCC for subsequent quarters in 2011. At this time, the Company has no reason to expect that such approvals will not be received. There is no assurance that the Bank and the Company will not be subject to the requirement to receive prior regulatory approvals for Preferred Shares dividend payments in the future or that, if required, such approvals will be obtained.

## Nine Months Ended September 30, 2010 compared with September 30, 2009

The Company s net income for the nine months ended September 30, 2010 was $\$ 14.1$ million. This represented a $\$ 1.2$ million or $8 \%$ decrease from earnings for the nine months ended September 30, 2009. Earnings decreased primarily because of lower interest yields on earning assets in 2010 compared to 2009.

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Interest income on securities purchased under agreement to resell for the nine months ended September 30, 2010 was $\$ 61$ thousand, on an average balance of $\$ 64$ million, with a yield of $0.13 \%$. During the same period in 2009, the interest income on securities purchased under agreement to resell was $\$ 24$ thousand on an average balance of $\$ 31$ million, with a yield of $0.10 \%$. Interest income on the Notes for the nine months ended September 30, 2010 totaled $\$ 168$ thousand, yielding $6.4 \%$ on $\$ 3.5$ million of average principal outstanding compared to $\$ 187$ thousand of income yielding $6.4 \%$ on $\$ 3.9$ million of average principal outstanding for the same period in 2009. The decrease in income was attributable to a reduction in the Notes balance resulting from customer payoffs on the Securing

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## HARRIS PREFERRED CAPITAL CORPORATION

Mortgage Loans. Interest income on securities available-for-sale for the nine months ended September 30, 2010 was $\$ 15.4$ million resulting in a yield of $4.1 \%$ on an average balance of $\$ 498$ million, compared to $\$ 16.8$ million resulting in a yield of $4.3 \%$ on an average balance of $\$ 517$ million for the same period a year ago. The decrease in interest income from available-for-sale securities is primarily attributable to maturities in the portfolio of mortgage-backed securities with reinvestment in similar securities at a lower yield. There were no Company borrowings during either period.

Operating expense for the nine months ended September 30, 2010 totaled $\$ 376$ thousand, a decrease of $\$ 55$ thousand from the same period a year ago. Advisory fees for the nine months ended September 30, 2010 and 2009, respectively were $\$ 136$ thousand. General and administrative expenses totaled $\$ 232$ thousand, a decrease of $\$ 54$ thousand or 19\% from the same period in 2009 as a result of reduced costs for insurance and a change in assessing certain affiliate services. Loan servicing expenses for the nine months ended September 30, 2010 were $\$ 8$ thousand compared to $\$ 9$ thousand for the comparable period ending September 30, 2009.

## Liquidity Risk Management

The objective of liquidity management is to ensure the availability of sufficient cash flows to meet all of the Company s financial commitments. In managing liquidity, the Company takes into account various legal limitations placed on a REIT.

The Company s principal asset management requirements are to maintain the current earning asset portfolio size through the acquisition of additional Notes or other qualifying assets in order to pay dividends to its stockholders after satisfying obligations to creditors. The acquisition of additional Notes or other qualifying assets is funded with the proceeds obtained as a result of repayment of principal balances of individual Securing Mortgage Loans or maturities or sales of securities. The payment of dividends on the Preferred Shares is made from legally available funds, arising from operating activities of the Company. The Company s cash flows from operating activities principally consist of the collection of interest on the Notes, mortgage-backed securities and other earning assets. The Company does not have and does not anticipate having any material capital expenditures.

In order to remain qualified as a REIT, the Company must distribute annually at least $90 \%$ of its adjusted REIT ordinary taxable income, as provided for under the Internal Revenue Code, to its common and preferred stockholders. The Company currently expects to distribute dividends annually equal to $90 \%$ or more of its adjusted REIT ordinary taxable income.

The Company anticipates that cash and cash equivalents on hand and the cash flow from the Notes and mortgage-backed and U.S. treasury securities will provide adequate liquidity for its operating, investing and financing needs including the capacity to continue preferred dividend payments on an uninterrupted basis.

As presented in the accompanying Consolidated Statements of Cash Flows, the primary sources of funds in addition to $\$ 14.1$ million provided from operations during the nine months ended September 30, 2010, were $\$ 278.2$ million from the maturities of securities available-for-sale. In the prior period ended September 30, 2009, the primary sources of funds other than $\$ 16.5$ million from operations were $\$ 218.7$ million from the maturities of securities available-for-sale and the $\$ 80$ million capital contribution received by the Company from the sale of its common stock. The primary uses of funds for the nine months ended September 30, 2010 were $\$ 288.5$ million for purchases of securities available-for-sale and $\$ 13.8$ million in preferred stock dividends paid. For the prior year s period ended September 30, 2009 , the primary uses of funds were $\$ 286.6$ million for purchases of securities available-for-sale and $\$ 13.8$ million in preferred stock dividends paid. Net cash used in financing activities were $\$ 13.8$ million of cash compared to

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$\$ 65.9$ million of cash provided in the prior period ended September 30, 2009. The primary reason for the decrease in cash used in financing for the period ended September 30, 2010 was the issuance of stock and capital contribution from the Company s parent totaling $\$ 80$ million in 2009.

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## HARRIS PREFERRED CAPITAL CORPORATION

## Market Risk Management

The Company s market risk is composed primarily of interest rate risk. There have been no material changes in market risk or the manner in which the Company manages market risk since December 31, 2009.

## Tax Matters

As of September 30, 2010, the Company believes that it is in full compliance with the REIT federal tax rules, and expects to qualify as a REIT under the provisions of the Internal Revenue Code. The Company expects to meet all REIT requirements regarding the ownership of its stock and anticipates meeting the annual distribution requirements. Beginning January 1, 2009, Illinois requires a captive REIT to increase its state taxable income by the amount of dividends paid. Under this law, a captive REIT includes a REIT of which $50 \%$ of the voting power or value of the beneficial interest or shares is owned by a single person. Management believes that the Company would be classified as a captive REIT under Illinois law, in light of the fact that (1) all of the Company s outstanding common shares are held by Harris Capital Holdings, Inc. a wholly owned subsidiary of Harris N.A. and (2) the Company s Common Stock represent more than $50 \%$ of the voting power of the Company s equity securities and (3) the Common Stock is not listed for trading on an exchange. Management believes that the state tax expense to be incurred by the Company in future years should not have a material adverse effect upon the Company s ability to declare and pay future dividends on the preferred shares. The current Illinois statutory tax rate is $7.3 \%$. This belief is based upon the ownership interest of the Company, whereby any tax expense incurred is expected to primarily reduce the net earnings available to the holder of the Company s Common Stock. For the third quarter and first nine months of 2010, $\$ 365,000$ and $\$ 1,113,000$ of Illinois income tax expense was recorded compared to $\$ 418,000$ in the third quarter 2009 and $\$ 1,210,000$ in the first nine months of 2009.

## Financial Statements of Harris N.A.

The following unaudited financial information for the Bank is included because the Company s Preferred Shares are automatically exchangeable for a new series of preferred stock of the Bank upon the occurrence of certain events.

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## HARRIS N.A. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CONDITION

| September 30 | December 31 | September 30 |
| :---: | :---: | :---: |
| 2010 | 2009 | 2009 |
| (unaudited) | (audited) | (unaudited) |
| (in thousands except share data) |  |  |


| ASSETS |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and demand balances due from banks | \$ | 713,938 | \$ | 904,865 | \$ | 873,618 |
| Money market assets: |  |  |  |  |  |  |
| Interest-bearing deposits at banks ( $\$ 10.4$ billion, $\$ 8.4$ billion, and $\$ 4.6$ billion held at Federal Reserve Bank at |  |  |  |  |  |  |
| September 30, 2010, December 31, 2009, and September 30, |  |  |  |  |  |  |
| 2009 respectively) |  | 11,064,211 |  | 9,231,581 |  | 5,406,077 |
| Federal funds sold and securities purchased under agreement |  |  |  |  |  |  |
| Total cash and cash equivalents | \$ | 11,928,998 | \$ | 10,311,425 | \$ | 6,353,475 |
| Securities available-for-sale at fair value |  | 5,780,145 |  | 5,898,831 |  | 6,590,159 |
| Trading account assets and derivative instruments |  | 1,298,628 |  | 1,353,509 |  | 745,975 |
| Loans, net of unearned income |  | 22,795,384 |  | 23,175,717 |  | 23,030,674 |
| Allowance for loan losses |  | $(674,004)$ |  | $(680,782)$ |  | $(693,124)$ |
| Net loans | \$ | 22,121,380 | \$ | 22,494,935 | \$ | 22,337,550 |
| Loans held for sale |  | 8,799 |  | 29,974 |  | 47,275 |
| Premises and equipment |  | 533,339 |  | 526,623 |  | 526,488 |
| Bank-owned insurance |  | 1,364,969 |  | 1,339,657 |  | 1,329,400 |
| Goodwill and other intangible assets |  | 901,536 |  | 817,507 |  | 760,836 |
| Other assets |  | 1,784,510 |  | 1,199,166 |  | 1,170,040 |
| Total assets | \$ | 45,722,304 | \$ | 43,971,627 | \$ | 39,861,198 |
| LIABILITIES |  |  |  |  |  |  |
| Deposits in domestic offices noninterest-bearing interest-bearing (includes $\$ 1.2$ billion, $\$ 707.4$ million and | \$ | 9,175,434 | \$ | 9,704,773 | \$ | 6,670,922 |
| \$554.8 million measured at fair value at September 30, 2010, |  |  |  |  |  |  |
| December 31, 2009 and September 30, 2009, respectively) |  | 21,690,912 |  | 18,968,058 |  | 18,794,752 |
| Deposits in foreign offices interest-bearing |  | 1,475,984 |  | 1,622,410 |  | 1,335,451 |
| Total deposits | \$ | 32,342,330 | \$ | 30,295,241 | \$ | 26,801,125 |
| Federal funds purchased |  | 119,574 |  | 236,099 |  | 246,363 |
| Securities sold under agreement to repurchase |  | 1,206,380 |  | 2,512,490 |  | 2,194,755 |
| Short-term borrowings |  | 762,530 |  | 717,050 |  | 585,341 |
| Accrued interest, taxes and other expenses |  | 194,974 |  | 172,618 |  | 188,452 |
| Accrued pension and post-retirement |  | 19,124 |  | 58,393 |  | 106,971 |

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| Other liabilities |  | 832,901 | 643,289 | 581,463 |
| :--- | :--- | ---: | ---: | ---: |
| Long-term notes | senior/unsecured | $2,396,500$ | $2,396,500$ | $2,396,500$ |
| Long-term notes | senior/secured | $2,375,000$ | $2,375,000$ | $2,375,000$ |
| Long-term notes | subordinated | 200,000 | 292,750 | 292,750 |
|  |  | $\$ 40,449,313$ | $\$ 39,699,430$ | $\$ 35,768,720$ |

## STOCKHOLDER S EQUITY

Common stock ( $\$ 10$ par value); authorized 40,000,000 shares; issued and outstanding 19,989,512 shares at September 30, 2010, 17,534,512 shares at December 31, 2009, and

| $17,149,512$ shares at September 30, 2009 | $\$$ | 199,895 | $\$$ | 175,345 | $\$$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Surplus |  | $3,291,876$ |  | $2,322,917$ |  |
| Retained earnings |  | $1,642,284$ |  | 174,661 |  |
| Accumulated other comprehensive loss | $(111,119)$ |  | $(97,784)$ |  | $(1,640,337$ |
| (144,015) |  |  |  |  |  |

Stockholder s equity before noncontrolling interest preferred

| stock of subsidiary | \$ | 5,022,936 | \$ | 4,022,197 | \$ | 3,842,478 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noncontrolling interest preferred stock of subsidiary |  | 250,055 |  | 250,000 |  | 250,000 |
| Total stockholder sequity | \$ | 5,272,991 | \$ | 4,272,197 | \$ | 4,092,478 |
| Total liabilities and stockholder s equity | \$ | 45,722,304 | \$ | 43,971,627 | \$ | 39,861,198 |

The accompanying notes to consolidated financial statements are an integral part of these statements.

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## HARRIS N.A. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF OPERATIONS
(Unaudited)

|  | Quarter Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest Income |  |  |  |  |  |  |  |  |
| Loans | \$ | 261,444 | \$ | 282,715 | \$ | 793,690 | \$ | 882,658 |
| Money market assets: |  |  |  |  |  |  |  |  |
| Deposits at banks |  | 8,157 |  | 4,332 |  | 20,569 |  | 14,411 |
| Federal funds sold and securities purchased under agreements to resell |  | 47 |  | 22 |  | 131 |  | 167 |
| Trading account assets |  | 2,248 |  | 1,786 |  | 7,995 |  | 6,882 |
| Securities available-for-sale: |  |  |  |  |  |  |  |  |
| U.S. Treasury and federal agency |  | 10,757 |  | 22,168 |  | 38,942 |  | 82,489 |
| State and municipal |  | 12,306 |  | 13,435 |  | 36,794 |  | 40,840 |
| Other |  | 2,753 |  | 2,204 |  | 8,620 |  | 11,921 |
| Total interest income | \$ | 297,712 | \$ | 326,662 | \$ | 906,741 | \$ | 1,039,368 |
| Interest Expense |  |  |  |  |  |  |  |  |
| Deposits | \$ | 46,240 | \$ | 61,733 | \$ | 134,899 | \$ | 256,522 |
| Short-term borrowings |  | 1,432 |  | 2,057 |  | 5,095 |  | 6,367 |
| Short-term senior notes |  |  |  | 407 |  |  |  | 1,726 |
| Long-term notes senior/unsecured |  | 23,365 |  | 24,386 |  | 68,626 |  | 65,240 |
| Long-term notes senior/secured |  | 6,920 |  | 13,448 |  | 27,532 |  | 34,025 |
| Long-term notes subordinated |  | 419 |  | 728 |  | 1,250 |  | 3,459 |
| Total interest expense | \$ | 78,376 | \$ | 102,759 | \$ | 237,402 | \$ | 367,339 |
| Net Interest Income | \$ | 219,336 | \$ | 223,903 | \$ | 669,339 | \$ | 672,029 |
| Provision for loan losses |  | 35,828 |  | 181,652 |  | 219,574 |  | 421,888 |
| Net Interest Income after Provision for Loan Losses | \$ | 183,508 | \$ | 42,251 | \$ | 449,765 | \$ | 250,141 |
| Noninterest Income |  |  |  |  |  |  |  |  |
| Trust and investment management fees | \$ | 22,713 | \$ | 19,247 | \$ | 66,708 | \$ | 57,886 |
| Net money market and bond trading income, including derivative activity |  | 2,898 |  | 6,522 |  | 28,038 |  | 15,731 |
| Foreign exchange trading (losses) gains, net |  | (685) |  | 2,912 |  | 3,531 |  | 8,312 |
| Service charges and fees |  | 48,047 |  | 52,365 |  | 148,288 |  | 151,827 |
| Charge card income |  | 27,251 |  | 45 |  | 85,999 |  | 378 |
| Equity securities gains, net |  | 1,994 |  | 2,301 |  | 6,082 |  | 6,238 |
| Net securities gains, other than trading |  | 2,910 |  | 737 |  | 5,225 |  | 30,756 |

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| Other-than-temporary impairment of securities |  | $(4,636)$ |  | (60) |  | $(4,767)$ |  | $(1,093)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bank-owned insurance |  | 11,042 |  | 11,139 |  | 34,179 |  | 33,665 |
| Letter of credit fees |  | 4,901 |  | 4,998 |  | 16,494 |  | 15,359 |
| Net gains on loans held for sale |  | 4,188 |  | 6,331 |  | 11,855 |  | 17,463 |
| Other |  | 14,209 |  | 11,742 |  | 34,406 |  | 30,646 |
| Total noninterest income | \$ | 134,832 | \$ | 118,279 | \$ | 436,038 | \$ | 367,168 |
| Noninterest Expenses |  |  |  |  |  |  |  |  |
| Salaries and other compensation | \$ | 113,720 | \$ | 104,844 | \$ | 319,481 | \$ | 302,961 |
| Pension, profit sharing and other employee benefits |  | 22,808 |  | 23,451 |  | 77,213 |  | 77,758 |
| Net occupancy |  | 27,893 |  | 24,922 |  | 76,913 |  | 75,940 |
| Equipment |  | 18,848 |  | 16,622 |  | 57,380 |  | 51,203 |
| Marketing |  | 22,549 |  | 13,283 |  | 49,192 |  | 31,900 |
| Communication and delivery |  | 9,573 |  | 7,520 |  | 25,075 |  | 22,416 |
| Professional fees |  | 32,023 |  | 19,388 |  | 80,821 |  | 68,766 |
| Outside information processing, database and network fees |  | 10,518 |  | 9,098 |  | 26,374 |  | 26,779 |
| FDIC Insurance |  | 11,030 |  | 8,983 |  | 34,401 |  | 52,687 |
| Intercompany services, net |  | $(2,150)$ |  | 2,368 |  | $(7,412)$ |  | 1,986 |
| Visa indemnification reversal |  |  |  | $(3,000)$ |  | $(2,800)$ |  | $(3,000)$ |
| Charge card expense |  | 6,270 |  |  |  | 20,572 |  |  |
| Amortization of intangibles |  | 6,935 |  | 5,746 |  | 19,177 |  | 19,933 |
| Other |  | 40,318 |  | 19,768 |  | 98,912 |  | 60,800 |
| Total noninterest expenses | \$ | 320,335 | \$ | 252,993 | \$ | 875,299 | \$ | 790,129 |
| (Loss) Income before income tax benefit | \$ | $(1,995)$ | \$ | $(92,463)$ | \$ | 10,504 | \$ | $(172,820)$ |
| Applicable income tax benefit |  | $(11,071)$ |  | $(43,829)$ |  | $(23,888)$ |  | $(92,513)$ |
| Net income (loss) | \$ | 9,076 | \$ | $(48,634)$ | \$ | 34,392 | \$ | $(80,307)$ |
| Less: noncontrolling interest dividends on preferred stock of subsidiary |  | 4,609 |  | 4,609 |  | 13,827 |  | 13,827 |
| Net Income (Loss) Available for Common Stockholder | \$ | 4,467 | \$ | $(53,243)$ | \$ | 20,565 | \$ | $(94,134)$ |

The accompanying notes to consolidated financial statements are an integral part of these statements.

# HARRIS N.A. AND SUBSIDIARIES <br> CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (Unaudited) 

## Net income (loss)

Other comprehensive income (loss):
Cash flow hedges:
Net unrealized (loss) gain on derivative instruments, net of tax benefit for the quarter of $\$ 3,199$ in 2010 and $\$ 17,651$ in 2009 and net of tax (benefit) expense for the year-to-date period of $(\$ 20,378)$ in 2010 and $\$ 12,266$ in 2009
Reclassification adjustment for realized loss included in net income (loss), net of tax benefit for the quarter of $\$ 637$ in 2010 and $\$ 853$ in 2009 and net of tax benefit for the year-to-date period of $\$ 1,575$ in 2010 and $\$ 2,935$ in 2009
Pension and postretirement medical benefit plans:
Net (loss) gain and net prior service cost included in net income (loss), net of tax benefit for the quarter of $\$ 0$ in 2010 and 2009 and net of tax expense for the year-to-date period of $\$ 1,318$ in 2010 and $\$ 3,531$ in 2009
Reclassification adjustment for amortization included in net income (loss), net of tax benefit for the quarter of \$663 in 2010 and $\$ 366$ in 2009 and net of tax benefit for the year-to-date period of $\$ 1,989$ in 2010 and $\$ 1,100$ in 2009
Available-for-sale securities:
Unrealized holding gain arising during the period, net of tax expense for the quarter of $\$ 7,538$ in 2010 and $\$ 9,247$ in 2009 and net of tax expense for the year-to-date period of $\$ 5,383$ in 2010 and $\$ 16,194$ in 2009
Reclassification adjustment for realized gain included in net income (loss), net of tax expense for the quarter of $\$ 1,018$ in 2010 and $\$ 258$ in 2009 and net of tax expense for the year-to-date period of $\$ 1,829$ in 2010 and $\$ 10,765$ in 2009

Other comprehensive income (loss)
Comprehensive income (loss)
Comprehensive income related to noncontrolling interest
Comprehensive income (loss) available for common stockholder

| Quarter Ended <br> September 30, <br> $\mathbf{2 0 1 0}$ | 2009 <br> (in thousands) | Nine Months Ended <br> September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\$$ | 9,076 | $\$(48,634)$ | $\$$ | 34,392 | $\$$ |


|  | $(406)$ |  | 4,168 |
| :---: | :---: | :---: | :---: |
| 10 |  |  | 6,556 |
|  |  |  |  |
|  | 1,232 | 681 | 3,694 |
|  |  |  | 2,042 |

The accompanying notes to consolidated financial statements are an integral part of these statements.

## HARRIS N.A. AND SUBSIDIARIES <br> CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDER S EQUITY (Unaudited)



Balance at
December 31, $2009 \quad \$ 175,345 \quad \$ 2,322,917 \quad \$ 1,621,719 \quad \$ \quad(97,784) \quad \$ \quad 250,000 \quad \$ 4,272,197$
Stock option exercise $509 \quad 509$
Net income
Dividends preferred stock of subsidiary
$(13,827)$
$(13,827)$
Change in noncontrolling interest ownership

20,565 13,827 34,392

Other comprehensive loss
$(13,335)$
$(13,335)$
Issuance of common stock and contribution to capital surplus $\quad 24,550 \quad 968,450 \quad 993,000$

## Balance at


Balance at
December 31, $2008 \quad \$ 171,495$ \$ 2,172,030 $\$ 1,734,471$ \$ (206,039) $\$$

| Stock option exercise | 800 |
| :--- | :--- |
| 800 |  |

Tax benefit from stock
option exercise $\quad 1,831$
1,831
Net income
$(94,134)$
13,827
$(80,307)$
Dividends preferred
stock of subsidiary
$(13,827)$
$(13,827)$
Other comprehensive income

62,024
62,024
Balance at
September 30, 2009 \$ 171,495 \$ 2,174,661 \$ 1,640,337 \$ (144,015) \$ 250,000 \$ 4,092,478

The accompanying notes to consolidated financial statements are an integral part of these statements.

## HARRIS N.A. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS

## (Unaudited)

## Nine Months Ended <br> September 30 20102009 <br> (in thousands)

## Cash Flows from Operating Activities:

Net income (loss) $\quad \$ \quad 34,392 \quad \$ \quad(80,307)$
$\begin{array}{llll}\text { Less: noncontrolling interest } & \text { dividends on preferred stock of subsidiary } & 13,827 & 13,827\end{array}$
Net income (loss) available for common stockholder $\quad \$ \quad 20,565 \quad \$ \quad(94,134)$
$\begin{aligned} & \text { Adjustments to determine net cash flows provided by operating activities: } \\ & \text { Provision for loan losses }\end{aligned} \quad 219,574$
$\begin{array}{lrl}\text { Depreciation and amortization, including intangibles } & 81,348 & 80,747\end{array}$
Deferred tax expense (benefit)
57,237
$(31,057)$
$\begin{array}{ll}\text { Excess tax expense from stock options exercise } & 178\end{array}$
$\begin{array}{ll}\text { Other-than-temporary impairment on securities } & 4,767\end{array}$
Net gains on securities, other than trading
$(5,225)$
$(30,756)$
Net equity investment gains
Increase in bank-owned insurance
Net decrease in trading securities
Decrease in accrued interest receivable
(Increase) decrease in prepaid expenses
$(6,082)$
$(6,238)$

Decrease in accrued interest payable
$(25,312)$
$(25,085)$

Net increase in accrued tax payable
113,958
560,117

Net (decrease) increase in other accrued expenses
Net increase in pension and post retirement benefits
10,190
37,408

Origination of loans held for sale
Proceeds from sale of loans held for sale
Net gains on loans held for sale
$(86,179) \quad 4,699$

Net gains on sale of premises and equipment
$(3,786)$
$(57,196)$

Net increase (decrease) in foreign exchange contract
$(79,668)$
$(29,126)$
$(33,806) \quad 41,255$

Recoveries on charged-off loans
$(28,100)$
$(526,378)$
$(1,163,177)$
559,408
1,163,360
$(17,463)$
$(2,596)$

Net increase (decrease) in trading hedging derivatives
$(11,855)$

Visa indemnification reversal
Other, net
(788)

19,080
$(25,239)$
53,777 56,282
36,555
$(36,216)$
$(2,800)$
$(3,000)$

Net cash provided by operating activities
\$ 483,022 \$ 860,050
Cash Flows from Investing Activities:
Proceeds from sales of securities available-for-sale
Proceeds from maturities of securities available-for-sale
Purchases of securities available-for-sale
Net decrease in loans
\$
514,900 \$ 3,339,104
3,027,567 3,282,450
$(3,414,559) \quad(4,112,830)$

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| Proceeds from loans sold to affiliates |  | 273,522 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Purchases of premises and equipment |  | $(69,501)$ |  | $(76,112)$ |
| Sales of premises and equipment |  | 10,250 |  | 26,516 |
| Acquisitions, net of cash received |  | 191,663 |  | $(3,423)$ |
| Net cash provided by investing activities | \$ | 1,887,814 | \$ | 5,462,142 |
| Cash flows from Financing Activities: |  |  |  |  |
| Net decrease in deposits | \$ | $(576,032)$ | \$ | $(27,029,801)$ |
| Net increase in deposits measured at fair value |  | 450,579 |  | 477,082 |
| Net decrease in Federal funds purchased and securities sold under agreement to repurchase |  | $(1,422,635)$ |  | $(1,139,165)$ |
| Net increase in other short-term borrowings |  | 45,480 |  | 225,865 |
| Net decrease in short-term senior notes |  |  |  | $(75,000)$ |
| Repayment of long-term notes senior/secured |  | $(137,409)$ |  |  |
| Proceeds from issuance long-term notes senior/unsecured |  |  |  | 300,000 |
| Repayment of long-term notes subordinated |  | $(92,750)$ |  |  |
| Net proceeds from stock options exercise |  | 509 |  | 800 |
| Excess tax expense from stock options exercise |  | (178) |  | (280) |
| Capital contributions |  | 993,000 |  |  |
| Cash dividends paid on preferred stock |  | $(13,827)$ |  | $(13,827)$ |
| Net cash used in financing activities | \$ | $(753,263)$ | \$ | (27,254,326) |
| Net increase (decrease) in cash and cash equivalents | \$ | 1,617,573 | \$ | $(20,932,134)$ |
| Cash and cash equivalents at January 1 |  | 10,311,425 |  | 27,285,609 |
| Cash and cash equivalents at September 30 | \$ | 11,928,998 | \$ | 6,353,475 |

The accompanying notes to consolidated financial statements are an integral part of these statements.

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## HARRIS N.A. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 1. Basis of Presentation

Harris N.A. (the Bank or HNA ) is a wholly-owned subsidiary of Harris Bankcorp, Inc. ( Bankcorp ), a wholly-owned subsidiary of Harris Financial Corp. ( HFC ), a wholly-owned U.S. subsidiary of Bank of Montreal ( BMO ). The consolidated financial statements of the Bank include the accounts of the Bank and its wholly-owned subsidiaries. Significant inter-company accounts and transactions have been eliminated. Certain reclassifications were made to conform prior year s financial statements to the current year s presentation.

On April 23, 2010, the Bank acquired certain assets and liabilities of Rockford, Illinois-based, AMCORE Bank N.A. ( AMCORE ) from the FDIC for $\$ 221.5$ million. The Bank assumed approximately $\$ 2.5$ billion in assets, including approximately $\$ 2.1$ billion in loans, and $\$ 2.2$ billion in deposits. The Bank recorded a core deposit intangible of $\$ 22.1$ million to be amortized over 10 years on an accelerated basis and a customer relationship intangible of $\$ 1.3$ million to be amortized over 13 years on an accelerated basis. The acquisition includes a loss share agreement with the FDIC and the related indemnification asset was estimated at $\$ 427.5$ million. The Bank recorded goodwill of $\$ 84.3$ million which is expected to be deductible for tax purposes. Acquisition costs of $\$ 4.4$ million were recorded to noninterest expense during the quarter ended June 30, 2010. The acquisition provides the Bank with an opportunity to expand its branch network into communities in northern Illinois and southern Wisconsin. The results of AMCORE s operations have been included in the Bank s consolidated financial statements since April 23, 2010.

On December 31, 2009, BMO and the Bank acquired the net cardholder receivables and other assets and obligations of the Diners Club North American franchise ( Diners Club ) from Citigroup for initial cash consideration of $\$ 678$ million, subject to a post-closing adjustment based on all parties final agreement of the net asset value transferred. The acquisition of the net cardholder receivables of Diners Club gives the Bank the right to issue Diners Club cards to corporate and professional clients in the United States and will accelerate the Bank s initiative to expand in the travel-and-entertainment card sector. As part of this acquisition, the Bank recorded a purchased credit card relationship intangible asset estimated at $\$ 44.3$ million which will be amortized on an accelerated basis over 15 years. The Bank recorded goodwill of $\$ 17.8$ million which is expected to be deductible for tax purposes. The gross contractual amount of receivables was $\$ 743.2$ million and the fair value was $\$ 704.6$ million. Acquisition-related costs of $\$ 0.6$ million for the year ended December 31, 2009 were recorded to noninterest expense. The results of the operations have been included in the Bank s consolidated financial statements since January 1, 2010. As of March 31, 2010 a preliminary contractual true up of $\$ 48.4$ million was received from Citigroup mainly due to the overestimation of initial credit card loan balances of $\$ 56.7$ million. As a result, goodwill was decreased by $\$ 6.3$ million and the credit card relationship intangible asset was increased by $\$ 3.4$ million. During the quarter ended June 30, 2010 a
$\$ 15.2$ million fair value adjustment to credit card receivables was recorded as an increase to interest income.
On February 13, 2009, the Bank completed the acquisition of selected assets of Pierce, Givens \& Associates, LLC ( Pierce Givens ) for cash consideration of $\$ 3.4$ million. The Bank acquired a customer relationship intangible asset estimated at $\$ 3.0$ million with an expected life of 5 years. No goodwill was recorded in the transaction. Acquisition-related costs of $\$ 0.4$ million for the year-ended December 31, 2009 were recorded to noninterest expense. The acquisition provides the Bank with the opportunity to expand its tax planning and compliance capabilities in the ultra high-net-worth market. The results of Pierce Givens operations have been included in the Bank sconsolidated financial statements since February 14, 2009.

The interim consolidated financial statements have been prepared by management from the books and records of the Bank, without audit by independent certified public accountants. However, these statements reflect all adjustments
and disclosures which are, in the opinion of management, necessary for a fair presentation of the results for the interim periods presented. Events occurring subsequent to the date of the balance sheet have been evaluated for potential recognition or disclosure in the consolidated financial statements.

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## HARRIS N.A. AND SUBSIDIARIES

Because the results of operations are so closely related to and responsive to changes in economic conditions, the results for any interim period are not necessarily indicative of the results that can be expected for the entire year.

## 2. Contingent Liabilities and Litigation

Harris N.A. and certain of its subsidiaries are party to legal proceedings in the ordinary course of their businesses. While there is inherent difficulty in predicting the outcome of these proceedings, management does not expect the outcome of any of these proceedings, individually or in the aggregate, to have a material adverse effect on the Bank s consolidated financial position or results of operations.

## 3. Cash Flows

In the Consolidated Statements of Cash Flows, cash and cash equivalents include cash and demand balances due from banks, interest-bearing deposits at banks and federal funds sold and securities purchased under agreement to resell. Cash interest payments for the nine months ended September 30 totaled $\$ 245.0$ million and $\$ 355.0$ million in 2010 and 2009, respectively. Cash income tax refunds received for the nine months ended September 30, 2010 and 2009 totaled $\$ 4.0$ million and $\$ 59.7$ million, respectively.

## 4. Visa Indemnification Charge

HNA was a member of Visa U.S.A. Inc. ( Visa U.S.A. ) and in 2007 received shares of restricted stock in Visa, Inc. ( Visa ) as a result of its participation in the global restructuring of Visa U.S.A., Visa Canada Association, and Visa International Service Association in preparation for an initial public offering by Visa. HNA and other Visa U.S.A. member banks are obligated to share in potential losses resulting from certain indemnified litigation involving Visa that has been settled.

A member bank such as HNA is also required to recognize the contingent obligation to indemnify Visa under Visa s bylaws (as those bylaws were modified at the time of the Visa restructuring on October 3, 2007) for potential losses arising from the other indemnified litigation that has not yet settled at its estimated fair value. HNA is not a direct party to this litigation and does not have access to any specific, non-public information concerning the matters that are the subject of the indemnification obligations. While the estimation of any potential losses is highly judgmental, as of December 31, 2007, HNA recorded a liability and corresponding charge of $\$ 34$ million (pretax) for the remaining litigation.

The initial public offering (IPO) occurred on March 25, 2008 followed by a mandatory partial redemption of Harris restricted stock in Visa that took place in two parts: exchange for cash and funding of the covered litigation escrow account. During the first quarter of 2008, HNA received $\$ 37.8$ million in cash in conjunction with the mandatory partial redemption which was recognized as an equity security gain in the Consolidated Statements of Operations since there was no basis in the stock. In addition, Visa funded the U.S. litigation escrow account with IPO proceeds. Harris share of the U.S. litigation escrow account funding was $\$ 17$ million which was recognized as a reversal to the litigation reserve and as a decrease to non-interest expense.

In June 2010, July 2009 and December 2008, HNA recorded decreases to non-interest expense of $\$ 2.8$ million, $\$ 3.0$ million and $\$ 6.3$ million, respectively, as a reduction in the Visa litigation reserve to reflect Visa s use of a portion of the Bank s restricted Visa stock to fund the escrow account available to settle certain litigation matters. Visa s funding of amounts required beyond the current escrow, if any, will be obtained via additional mandatory redemptions of restricted shares. As of September 30, 2010, December 31, 2009 and September 30, 2009, the recorded reserve

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relating to the Visa litigation matter included in the Consolidated Statements of Condition was $\$ 12.0$ million, $\$ 14.8$ million and $\$ 14.8$ million, respectively. In October 2010, HNA recorded an additional decrease to non-interest expense of $\$ 4.7$ million as a reduction in the Visa litigation reserve, reflecting additional sales of the Bank s VISA shares and subsequent contribution to the escrow account.

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HARRIS N.A. AND SUBSIDIARIES

## 5. Auction Rate Securities Purchase Program

Auction-rate securities (ARS) are typically short-term notes issued in the United States to fund long-term, fixed rate debt instruments (corporate or municipal bonds primarily issued by municipalities, student loan authorities and other sponsors). The interest rate on ARS is regularly reset every 7 to 35 days through auctions managed by financial institutions. A disruption in the market for ARS occurred in the early part of 2008. Certain customer-managed portfolios held these securities, which were no longer liquid. Certain of the Bank s affiliates voluntarily offered to purchase such securities from customers, at par value.

In addition, in 2008 a settlement with the Financial Industry Regulatory Authority ( FINRA ) required Harris Investor Services, Inc. ( HIS ), an affiliate of the Bank, to purchase specific holdings of ARS from certain client accounts at par value plus accrued interest. In addition to the required terms of the FINRA settlement, management of certain other legal entities within HFC offered to purchase certain other customer ARS holdings under similar terms. For the ARS holdings purchased by the Bank, the gross par value of ARS holdings purchased was $\$ 93.1$ million plus accrued interest. A discounted cash flow valuation methodology was applied to estimate the fair value of the securities. The methodology included management assumptions about future cash flows, discount rates, market liquidity and credit spreads.

Remaining ARS were purchased during 2009 and had a gross par value of $\$ 8.6$ million. A minimal pre-tax charge was recorded for the year ended December 31, 2009 for the difference between the estimated fair values and the par values paid by the Bank. The charge was recorded in noninterest expense in the Consolidated Statements of Operations. During the nine months ended September 30, 2010 ARS with a gross par value of $\$ 51.4$ million were sold or called and a gain of $\$ 5.3$ million was recorded to net securities gains, other than trading in the Consolidated Statements of Operations. During the quarter ended September 30, 2010 an impairment charge of $\$ 4.0$ million was recorded to other-than-temporary impairment on securities on the Consolidated Statements of Operations. The fair value of remaining ARS was $\$ 16.3$ million as of September 30, 2010, $\$ 73.6$ million as of December 31, 2009 and $\$ 75.7$ million as of September 30, 2009. The par value of remaining ARS was $\$ 27.1$ million as of September 30, 2010, $\$ 78.4$ million as of December 31, 2009 and $\$ 81.1$ million as of September 30, 2009. The ARS purchased are classified as available-for-sale.

## 6. Health Care Legislation

In March 2010, new health care legislation (The Patient Protection and Affordable Care Act and the Health Care and Education Reconciliation Act) was enacted that changed the tax treatment of the subsidy associated with postretirement medical benefits. The legislation reduced the tax deductions for the cost of providing postretirement prescription drug coverage by the amount of subsidies received. With enactment of the legislation, the Bank was required to write off any deferred tax asset as a tax expense through the income statement, even if a portion of such asset had initially been established through OCI. As a result of this legislation, the Bank recorded tax expense of $\$ 5.5$ million during the quarter ended March 31, 2010. No other significant tax expense related to this legislation was recorded subsequent to March 31, 2010.

## 7. Noncontrolling Interests

The Bank adopted Financial Accounting Standards Board ( FASB ) Statement of Financial Accounting Standards ( SFAS ) No. 160, Noncontrolling Interests in Consolidated Financial Statements-An Amendment of ARB 51, (subsequently codified in Accounting Standards Codification ( ASC ) Topic 810-10-65) on January 1, 2009. The standard requires noncontrolling interests held by parties other than the parent to be reported as equity in the

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consolidated financial statements. The Bank has two subsidiaries that are less than wholly-owned and the noncontrolling interest in the preferred stock of the subsidiaries is held by third parties. The noncontrolling interest in the preferred stock of the subsidiaries is presented as a component of stockholder s equity in the Consolidated Statements of Condition. Net income attributable to the noncontrolling interest is separately presented in the Consolidated Statements of Operations, outside of net income (loss).

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## HARRIS N.A. AND SUBSIDIARIES

## 8. FDIC Special Assessment

On May 22, 2009 the Board of Directors of the Federal Deposit Insurance Corporation ( FDIC ) voted to levy a special assessment on insured institutions as part of the agency s efforts to rebuild the Deposit Insurance Fund and help maintain public confidence in the banking system. The rule establishes a special assessment of five basis points on each FDIC insured depository institution s assets, less its Tier 1 capital, as of June 30, 2009, to be collected September 30, 2009. In June 2009, the Bank accrued an estimated $\$ 19$ million in additional FDIC insurance expense related to this special assessment. The Bank paid this amount in September 2009.

On December 30, 2009 the FDIC required insured depository institutions to prepay their estimated quarterly risk-based assessments for all of 2010, 2011, and 2012. The Bank made a payment of $\$ 114$ million which was recorded as prepaid expense within other assets. As the Bank is charged monthly for FDIC insurance, the Bank will decrease the prepaid expense and charge FDIC insurance expense until the prepaid amount is exhausted. The prepaid balance for FDIC insurance was $\$ 79$ million at September 30, 2010. Any prepaid amounts unused at June 30, 2013 will be returned to the Bank.

## 9. Other-than-temporary impairment

During the nine months ended September 30, 2010, the Bank recorded other-than-temporary impairment of $\$ 4.8$ million. Of this amount, $\$ 4.0$ million was recorded on auction rate securities, $\$ 0.6$ million on municipal bonds and $\$ 0.2$ million on CRA investments. During the nine months ended September 30, 2009, the Bank recorded other-than-temporary impairment of $\$ 1.1$ million on CRA investments. The entire amount of the impairment was related to credit deterioration. Losses related to declines in the estimated fair value of the investments were recorded in the Consolidated Statements of Operations to other-than-temporary impairment of securities.

## 10. Recent accounting standards

The FASB issued Statement of Financial Accounting Standards (SFAS ) No. 166, Accounting for Transfers of Financial Assets an amendment of FASB Statement No. 140, (subsequently codified in FASB ASC 860) in June 2009. The standard removes the concept of a qualifying special-purpose entity ( QSPE ). It also creates more stringent conditions for reporting a transfer of a portion of a financial asset as a sale. The standard was effective January 1, 2010. The adoption of the standard did not impact the Bank s financial position or results of operations.

The FASB issued SFAS No. 167, Amendments to FASB Interpretation No. 46(R), (subsequently codified in FASB ASC 810) in June 2009. The standard changes the criteria by which an enterprise determines whether it must consolidate a variable interest entity ( VIE ). It amends the existing guidance to require an enterprise to consolidate a VIE if it has both the power to direct the activities that most significantly impact the VIE s economic performance and the obligation to absorb losses or the right to receive benefits from the VIE. Existing guidance requires an enterprise to consolidate a VIE if it absorbs a majority of the expected losses or residual returns, or both. A continuous assessment of which party must consolidate a VIE will be required, rather than an assessment only when certain trigger events occur. In addition, the new standard requires an enterprise to assess if VIEs that were previously QSPEs must be consolidated by the enterprise. The standard was effective January 1, 2010. The adoption of this standard did not impact the Bank sfinancial position or results of operations.

The FASB issued Accounting Standards Update ( ASU ) 2010-20, Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses, in July 2010. The standard requires companies to significantly increase disclosures about the credit quality of financing receivables and the credit reserves held against them. The
additional disclosures include aging of past due receivables, credit quality information such as credit risk scores or external credit agency ratings and the modification of financing receivables. Further disaggregation of information by certain classification of the total portfolio will be required. The FASB also amended ASC 310-10-50, Receivables Overall Disclosure, in order to expand the requirements for separate reporting and disclosure of allowances for credit losses and the policies for managing credit exposures. The disclosures will be effective for the Bank for the annual reporting period ending December 31, 2011. The Bank does not expect the adoption of this standard to impact it $s$ financial position or results of operations.

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HARRIS N.A. AND SUBSIDIARIES

## FINANCIAL REVIEW

## Third Quarter 2010 Compared with Third Quarter 2009

## Summary

For the third quarter 2010, Harris N.A. and subsidiaries ( Bank ) reported net income available for common stockholder of $\$ 4.5$ million, an increase of $\$ 57.7$ million from the third quarter 2009 net loss of $\$ 53.2$ million primarily due to a significant reduction in the provision for loan losses. Results for 2010 include the impact associated with both the Diners Club North American ( Diners Club ) franchise purchased from Citigroup, which closed on December 31, 2009, and the acquisition of certain assets and liabilities of Rockford, IL based AMCORE Bank, N.A. ( AMCORE ) from the Federal Deposit Insurance Corporation (FDIC) on April 23, 2010.

Net interest income was $\$ 219.3$ million, down $\$ 4.6$ million or 2.0 percent from a year ago, largely due to lower earnings on loans and securities available for sale partially offset by a reduction in the cost of deposits and the additional net interest income associated with the acquisition of AMCORE and Diners Club. Average earning assets increased to $\$ 41.0$ billion in the third quarter of 2010 from $\$ 37.6$ billion in 2009. This primarily reflects an increase in interest bearing deposits placed at the Federal Reserve Bank ( $\$ 5.5$ billion) largely offset by decreases in loan balances ( $\$ 1.0$ billion) and the available-for-sale securities portfolio ( $\$ 1.3$ billion). The higher average earning asset level was partially offset by a 24 basis point decrease in the net interest margin to 2.19 percent from 2.43 percent in the third quarter of 2009. The lower margin reflects a lower rate of return on securities available-for-sale as well as an increase in the level of low-yielding interest bearing deposits placed at the Federal Reserve Bank, largely offset by reduced interest costs on deposits and improved loan yields.

Provision for loan losses for the third quarter 2010 was $\$ 35.8$ million, a decrease of $\$ 145.8$ million or 80.3 percent from the third quarter 2009 mainly attributable to decreases in both commercial and consumer net charge-offs as well as a reduction in the general provision for consumer loan losses. Net loan charge-offs during the quarter were $\$ 63.0$ million compared to $\$ 134.7$ million in the same period last year. The provision for loan losses is based on past loss experience, management s evaluation of the loan portfolio under current economic conditions and management s estimate of losses inherent in the portfolio.

Noninterest income for the third quarter 2010 was $\$ 134.8$ million, an increase of $\$ 16.6$ million or 14.0 percent. The $\$ 27.2$ million of additional charge card income associated with the Diners Club credit card portfolio and higher trust fees ( $\$ 3.5$ million) were partially offset by a year over year decline in service charges and fees ( $\$ 4.3$ million) and foreign exchange trading gains ( $\$ 3.6$ million) as well as an increase in other than temporary impairment on securities ( $\$ 4.6$ million).

Third quarter 2010 noninterest expenses were $\$ 320.3$ million, up $\$ 67.3$ million or 26.6 percent from third quarter 2009. Higher costs associated with the Diners Club credit card portfolio ( $\$ 10.7$ million) and the acquisition of AMCORE ( $\$ 41.2$ million of which $\$ 17.8$ million is directly related to integration activities) account for most of the increase. Excluding these costs, noninterest expenses increased $\$ 15.4$ million or 6.1 percent largely due to higher costs associated with recent marketing campaigns ( $\$ 8.1$ million) and professional fees ( $\$ 7.5$ million). The income tax benefit decreased $\$ 32.8$ million from the third quarter of 2009 primarily due to the increase in pre-tax income between periods. The tax benefit recorded this quarter exceeded pre-tax earnings primarily due to the benefit of certain tax exempt loans and investments as well as bank owned life insurance.

Nonperforming loans at September 30, 2010 totaled $\$ 813.1$ million or 3.57 percent of total loans, up from $\$ 486.0$ million or 2.10 percent of total loans at December 31, 2009 and $\$ 638.0$ million or 2.77 percent a year earlier, primarily attributable to higher non-performing commercial loans. At September 30, 2010, the allowance for loan losses was $\$ 674.0$ million, equal to 2.96 percent of loans outstanding compared to $\$ 680.8$ million or 2.94 percent of loans outstanding and $\$ 693.1$ million or 3.01 percent of loans outstanding at December 31, 2009 and September 30, 2009 , respectively. Coverage of nonperforming loans by the allowance for loan losses decreased from 109 percent at September 30, 2009 to 83 percent at September 30, 2010, largely due to higher non-performing loan levels. At December 31, 2009, the ratio was 140 percent. Ratios reflect the sale of loans totaling $\$ 502.7$ million to psps Holdings, LLC, a subsidiary of Harris Financial Corp., during the full year 2009 and $\$ 273.5$ million in the second quarter of 2010.

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At September 30, 2010 consolidated stockholder s equity amounted to $\$ 5.3$ billion, up $\$ 1.0$ billion from December 31, 2009, mainly due to capital contributions from Harris Bankcorp, Inc. of approximately $\$ 1.0$ billion during the year. Return (loss) on equity was 0.36 percent in the current quarter, compared to (5.52) percent in last year s third quarter. Return (loss) on assets was 0.04 percent compared to ( 0.51 ) percent a year ago. The Bank did not declare any dividends on common stock in either the current quarter or in the year-ago quarter.

At September 30, 2010 Tier 1 capital of the Bank amounted to $\$ 4.5$ billion, up $\$ 1.1$ billion from a year ago, while risk-weighted assets declined by $\$ 1.5$ billion to $\$ 28.5$ billion. The Bank s September 30, 2010 Tier 1 and total risk-based capital ratios were 15.66 percent and 17.53 percent compared to respective ratios of 11.46 percent and 13.55 percent at December 31, 2009 and 11.10 percent and 13.20 percent at September 30, 2009. The regulatory leverage capital ratio was 10.07 percent for the third quarter of 2010 compared to 8.82 percent at year-end 2009 and 8.15 percent a year ago. The Bank s capital ratios significantly exceed the prescribed regulatory minimum for well-capitalized banks.

## Nine Months Ended September 30, 2010 Compared with Nine Months Ended September 30, 2009

## Summary

For the nine months ended September 30, 2010, the Bank reported net income available for common stockholder of $\$ 20.6$ million, an increase of $\$ 114.7$ million from the net loss of $\$ 94.1$ million for the same period last year, primarily due to a significant reduction in the provision for loan losses and higher charge card fees resulting from the purchase of the Diners Club North American franchise from Citigroup. The results also include the acquisition of certain assets and liabilities of Rockford, IL based AMCORE Bank, N.A from the Federal Deposit Insurance Corporation (FDIC) on April 23, 2010. Return (loss) on equity was 0.63 percent in the current year, compared to (3.27) percent for first nine months of last year. Return (loss) on assets was 0.06 percent compared to ( 0.28 ) percent a year ago.

Net interest income was $\$ 669.3$ million, down slightly from the $\$ 672.0$ million reported a year ago as reduced loan income and interest on securities available for sale were largely offset by reduced interest costs on deposits. Net interest margin increased to 2.30 percent in 2010 from 2.24 percent in the same period in 2009, reflecting lower costs of deposits and improved yield on loans offset by a lower rate of return on securities available-for-sale as well as an increase in the level of low-yielding interest bearing deposits placed at the Federal Reserve Bank. Average earning assets of $\$ 39.9$ billion decreased $\$ 1.5$ billion with a $\$ 1.9$ billion decline in loans and a decrease of $\$ 1.9$ billion in available-for-sale securities due to maturities partially offset by a $\$ 2.3$ billion increase in Federal Reserve Bank deposits.

Year-to-date 2010 provision for loan losses was $\$ 219.6$ million compared to $\$ 421.9$ million in 2009. The decline is primarily attributable to a decrease in both commercial and consumer net charge-offs as well as a reduction in the general provision for consumer loan losses partially offset by $\$ 33.7$ million provision associated with the Diners Club credit card portfolio. Net charge-offs decreased to $\$ 226.2$ million from $\$ 301.5$ million in the prior year.

Noninterest income was $\$ 436.0$ million, up $\$ 68.9$ million or 18.8 percent from a year ago. This reflects $\$ 86.0$ million of charge card income associated with the Diners Club credit card portfolio plus higher trading revenues ( $\$ 12.3$ million) and trust fees ( $\$ 8.8$ million) partially offset by a decrease in net gains on portfolio securities ( $\$ 25.5$ million), net gains on loans held for sale ( $\$ 5.6$ million) and net foreign exchange trading gains ( $\$ 4.8$ million).

Noninterest expenses were $\$ 875.3$ million, an increase of $\$ 85.2$ million or 10.8 percent. Several items affect the year over year comparison including higher costs associated with the Diners Club credit card portfolio ( $\$ 33.3$ million) and the acquisition of AMCORE ( $\$ 64.2$ million, including integration expense of $\$ 24.5$ million). These additional costs were partially offset by a $\$ 19.2$ million reduction in FDIC insurance expense, which reflects a $\$ 19.0$ million FDIC

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special assessment in 2009. Excluding the impact of these items, expenses were up $\$ 6.8$ million or 0.9 percent mainly due to higher marketing costs ( $\$ 15.6$ million), additional reserves for off balance sheet credit exposures ( $\$ 10.3$ million) and mortgage servicing rights impairment ( $\$ 7.8$ million), largely offset by lower employment costs ( $\$ 11.9$ million) and inter-company service charges ( $\$ 11.0$ million). The income tax benefit decreased $\$ 68.6$ million from the first nine months of 2009 primarily due to the increase in pre-tax income between periods. Results reflect a tax benefit despite positive pre-tax earnings primarily due to the benefit of certain tax exempt loans and investments as well as bank owned life insurance.

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## Item 3. Quantitative and Qualitative Disclosures About Market Risk

See Liquidity Risk Management and Market Risk Management under Management siscussion and Analysis of Financial Condition and Results of Operations on page 6.

The following table stratifies the Company savailable-for-sale securities by maturity date (dollars in thousands):

|  | October 1, <br> 2010 to <br> Dec. 31, | Year Ending December 31, |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

At September 30, 2010 the Company s investments held in mortgage-backed securities are secured by adjustable and fixed interest rate residential mortgage loans. The yield to maturity on each security depends on, among other things, the price at which each such security is purchased, the rate and timing of principal payments (including prepayment rates as well as default rates, which in turn would impact the value and yield to maturity of the Company s mortgage-backed securities. These investments are guaranteed by the Federal National Mortgage Association, ( FNMA ) or Federal Home Loan Mortgage Corporation (Freddie Mac ) and none of the underlying loan collateral is represented by sub-prime mortgages.

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## Item 4T. Controls and Procedures

## (a) Evaluation of Disclosure Controls and Procedures

Harris Preferred Capital Corporation s management, with the participation of the Chief Executive Officer and Chief Financial Officer, has evaluated the Company s disclosure controls and procedures as of September 30, 2010. Based on this evaluation, management has concluded that the disclosure controls and procedures are effective to provide reasonable assurance that the information required to be disclosed by the Company in the reports filed under the Securities Exchange Act of 1934, as amended is (i) recorded, processed, summarized and reported within the time period specified in the Securities and Exchange Commission s rules and forms, and (ii) accumulated and communicated to management, including the Chief Executive Officer and the Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

## (b) Changes in Internal Control over Financial Reporting

There were no changes in our internal control over financial reporting that occurred during the quarter ended September 30, 2010 that has materially affected, or is reasonably likely to materially affect, internal control over financial reporting.

## Part II. OTHER INFORMATION

Items 1, 1A, 2, 3 and 5 are being omitted from this Report because such items are not applicable to the reporting period.

None
Item 6. Exhibits
31.1 Certification of Pamela C. Piarowski pursuant to rule 13a-14(a)
31.2 Certification of Paul R. Skubic pursuant to rule 13a-14(a)
32.1 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the SarbanesOxley Act of 2002

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, Harris Preferred Capital Corporation has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized on the 15th day of November 2010.
/s/ Paul R. Skubic
Paul R. Skubic
Chairman of the Board and President
/s/ Pamela C. Piarowski
Pamela C. Piarowski
Chief Financial Officer

