ERIE INDEMNITY CO Form 10-Q July 29, 2010

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

#### QUARTERLY REPORT PERSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2010 Commission file number 0-24000 ERIE INDEMNITY COMPANY

(Exact name of registrant as specified in its charter)

**PENNSYLVANIA** 

25-0466020

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

100 Erie Insurance Place, Erie, Pennsylvania

16530

(Address of principal executive offices)

(Zip Code)

(814) 870-2000

(Registrant s telephone number, including area code)

Not applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes þ No o

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\beta$  No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer b

Accelerated Filer o

Non-Accelerated Filer o

Smaller Reporting Company o

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

The number of shares outstanding of the registrant s Class A Common Stock as of the latest practicable date, with no par value and a stated value of \$.0292 per share, was 50,662,752 at July 21, 2010.

The number of shares outstanding of the registrant s Class B Common Stock as of the latest practicable date, with no par value and a stated value of \$70 per share, was 2,546 at July 21, 2010.

The common stock is the only class of stock the registrant is presently authorized to issue.

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# PART I. FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS

# ERIE INDEMNITY COMPANY CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

(dollars in millions, except per share data)

	Three months ended June 30,				Six months ended June 30,			
		2010	(As	2009 adjusted Note 2)		2010	(As	2009 adjusted Note 2)
Revenues				·				•
Premiums earned	\$	989	\$	964	\$	1,967	\$	1,921
Net investment income		108		105		212		222
Net realized investment (losses) gains		(213)		208		(88)		53
Net impairment losses recognized in								
earnings		(4)		(12)		(6)		(83)
Equity in earnings (losses) of limited								
partnerships		27		(126)		30		(287)
Other income		9		10		17		18
Total revenues		916		1,149		2,132		1,844
Benefits and expenses								
Insurance losses and loss expenses		737		660		1,498		1,463
Policy acquisition and underwriting						,		,
expenses		230		231		457		463
-								
Total benefits and expenses		967		891		1,955		1,926
(Loss) income from operations								
before income taxes and noncontrolling interests		(51)		258		177		(82)
(Benefit) provision for income taxes		(20)		(13)		46		(102)
(Beliefit) provision for income taxes		(20)		(13)		40		(102)
Net (loss) income	\$	(31)	\$	271	\$	131	\$	20
Less: Net (loss) income attributable to noncontrolling interest in consolidated entity Exchange		(80)		238		35		(24)
Net income attributable to Indemnity	\$	49	\$	33	\$	96	\$	44

Earnings Per Share Net income attributable to Indemnity per share

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Class A common stock	basic	\$	0.96	\$	0.63	\$	1.87	\$	0.85
Class A common stock	diluted	\$	0.86	\$	0.57	\$	1.68	\$	0.76
Class B common stock diluted	basic and	\$	138.21	\$	93.19	\$	271.03	\$	127.98
Weighted average share outstanding attributabl Indemnity Basic Class A common stock		51.0	013,358	51.	240,693	51.	,099,071	51	,255,385
Class B common stock			2,546	,	2,551		2,546		2,551
Weighted average share outstanding attributable Indemnity Diluted Class A common stock		57,	146,855	57,	390,302	57,	,231,936	57	,404,994
Class B common stock			2,546		2,551		2,546		2,551
<b>Dividends declared per</b> Class A common stock	share	\$	0.48	\$	0.45	\$	0.96	\$	0.90
Class B common stock		\$	72.00	\$	67.50	\$	144.00	\$	135.00
See accompanying notes to Consolidated Financial Statements.									

# ERIE INDEMNITY COMPANY CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(dollars in millions, except per share data)

	June 30, 2010 (Unaudited)	December 31, 2009
Assets		
Investments Indemnity		
Available-for-sale securities, at fair value:	\$ 671	\$ 664
Fixed maturities (amortized cost of \$637 and \$642, respectively)	\$ 671 45	\$ 664 38
Equity securities (cost of \$41 and \$35, respectively)	40	38 42
Trading securities, at fair value (cost of \$36 and \$36, respectively)	234	235
Limited partnerships (cost of \$273 and \$281, respectively) Other invested assets		
Investments Exchange	1	1
Available-for-sale securities, at fair value:		
Fixed maturities (amortized cost of \$6,379 and \$6,277, respectively)	6,789	6,517
Equity securities (cost of \$477 and \$425, respectively)	523	472
Trading securities, at fair value (cost of \$1,604 and \$1,556, respectively)	1,712	1,835
Limited partnerships (cost of \$1,341 and \$1,392, respectively)	1,123	1,033
Other invested assets	1,123	20
Other invested assets	19	20
<b>Total investments</b>	11,157	10,940
Cash and cash equivalents (Exchange portion of \$189 and \$158, respectively) Premiums receivable from policyholders (Exchange portion of \$770 and \$715,	223	234
respectively)	977	906
Reinsurance recoverable (Exchange portion of \$198 and \$212, respectively)	201	215
Deferred income taxes (Exchange portion of \$72 and \$75, respectively)	101	116
Deferred acquisition costs (Exchange portion of \$417 and \$416, respectively)	473	467
Other assets (Exchange portion of \$322 and \$306, respectively)	438	409
Total assets	\$13,570	\$13,287
Liabilities and shareholders equity Liabilities Indemnity liabilities		
Losses and loss expense reserves	\$ 739	\$ 752
Unearned premiums	345	325
Other liabilities	350	387
Exchange liabilities		
Losses and loss expense reserves	2,883	2,846
Life policy and deposit contract reserves	1,574	1,540
Unearned premiums	1,748	1,656
Other liabilities	62	56
	\ <u>-</u>	

Total liabilities	7,701	7,562
Indemnity s shareholders equity Class A common stock, stated value \$0.0292 per share; authorized 74,996,930		
shares; 68,289,600 issued; 50,759,754 and 51,203,473 shares outstanding,		
respectively	2	2
Class B common stock, convertible at a rate of 2,400 Class A shares for one		
Class B share, stated value \$70 per share; 2,546 authorized, issued and	0	0
outstanding, respectively Additional paid-in-capital	0 8	0 8
Accumulated other comprehensive loss	(32)	(43)
	, ,	, ,
Retained earnings, before cumulative effect adjustment	1,796	1,743
Cumulative effect of accounting changes, net of tax	0	6
Retained earnings, after cumulative effect adjustment	1,796	1,749
Total contributed capital and retained earnings	1,774	1,716
Treasury stock, at cost, 17,529,846 and 17,086,127 shares, respectively	(834)	(814)
Total Indemnity shareholders equity	940	902
Noncontrolling interest in consolidated entity Exchange	4,929	4,823
Total equity	5,869	5,725
Total liabilities, shareholders equity and noncontrolling interest	\$13,570	\$13,287

See accompanying notes to Consolidated Financial Statements. See Note 14 for supplemental consolidating statements of financial position information.

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# ERIE INDEMNITY COMPANY CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

(in millions)

			ance Group	
	Three months ended June 30,			on this ended ne 30,
	2010	2009	2010	2009
A commutated other community loss.		(As adjusted Note 2)		(As adjusted Note 2)
Accumulated other comprehensive loss: Balance, beginning of period Adjustments to opening balance, net of tax*	\$(37)	\$ (138) (6)	\$ (43)	\$ (136) (6)
Adjusted balance, beginning of period	(37)	(144)	(43)	(142)
Gross unrealized holding gains on investments arising during period Reclassification adjustment for gross losses included	7	60	14	54
in net income	0	6	3	9
Unrealized holding gains excluding realized losses, gross Income tax expense related to unrealized gains	7 (2)	66 (23)	17 (6)	63 (22)
Change in other comprehensive income, net of tax Indemnity	5	43	11	41
Balance, end of period Indemnity	\$(32)	\$ (101)	\$ (32)	\$ (101)
Change in other comprehensive income, net of tax Indemnity Change in other comprehensive income, net of tax Exchange	\$ 5 \$ 26	\$ 43 \$ 293	\$ 11 \$ 71	\$ 41 \$ 292
Change in other comprehensive income, net of tax Erie Insurance Group	\$ 31	\$ 336	\$ 82	\$ 333
Comprehensive income: Net (loss) income Erie Insurance Group Change in other comprehensive income, net of tax Erie Insurance Group	\$(31) 31	\$ 271 336	\$131 82	\$ 20 333
Total comprehensive income Erie Insurance Group	0 54	607 531	213 106	353 268

Less: Noncontrolling interest in consolidated entity

Exchange

**Total comprehensive income** Indemnity \$ 54 \$ 76 \$ 107 \$ 85

\* Previously recognized non-credit other-than-temporary impairment losses were reclassified from retained earnings to other comprehensive income upon the implementation of FASB ASC 320, Investments Debt and Equity Securities, during the second quarter of 2009.

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# ERIE INDEMNITY COMPANY CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

(in millions)

	Six months 6 2010	ended June 30, 2009 (As adjusted
		Note 2)
Cash flows from operating activities Premiums collected	\$ 2,011	\$ 1,947
Net investment income received	217	\$ 1,947 210
Limited partnership distributions	48	44
Service agreement fee received	17	17
Commissions and bonuses paid to agents	(290)	(300)
Losses paid	(1,216)	(1,145)
Loss expenses paid	(212)	(205)
Other underwriting and acquisition costs paid	(278)	(259)
Income taxes (paid) recovered	(85)	162
Net cash provided by operating activities	212	471
Cash flows from investing activities		
Purchase of investments:		
Fixed maturities	(930)	(866)
Preferred stock	(112)	(77)
Common stock	(546)	(854)
Limited partnerships	(59)	(97)
Sales/maturities of investments:		
Fixed maturity sales	359	277
Fixed maturity calls/maturities	509	327
Preferred stock	66	96
Common stock	538	819
Sale of and returns on limited partnerships	15	6
Purchase of property and equipment	(21)	(8)
Net distributions on agent loans	1	(2)
Net cash used in investing activities	(180)	(379)
Cash flows from financing activities		
Annuity and supplementary contract deposits and interest	61	88
Annuity and supplementary contract surrenders and withdrawals	(39)	(88)
Universal life deposits and interest	21	14
Universal life surrenders	(19)	(18)
Purchase of treasury stock	(17)	(1)
Dividends paid to shareholders	(50)	(46)
Decrease in collateral from securities lending	0	(70)
Redemption of securities lending collateral	0	70

Net cash used in financing activities	(43)	(51)
Net (decrease) increase in cash and cash equivalents Cash and cash equivalents at beginning of period	(11) 234	41 277
Cash and cash equivalents at end of period	\$ 223	\$ 318

See accompanying notes to Consolidated Financial Statements. See Note 14 for supplemental cash flow information.

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### **Note 1. Nature of Operations**

Erie Indemnity Company ( Indemnity ) is a publicly held Pennsylvania business corporation that since 1925 has been the managing Attorney-in-Fact for the subscribers (policyholders) of Erie Insurance Exchange ( Exchange ). The Exchange is a subscriber (policyholder) owned Pennsylvania-domiciled reciprocal insurer that writes property and casualty insurance.

Indemnity s primary function is to perform certain services for the Exchange relating to sales, underwriting and issuance of policies on behalf of the Exchange. This is done in accordance with a subscriber s agreement (a limited power of attorney) executed by each subscriber (policyholder), appointing Indemnity as their common attorney-in-fact to transact business on their behalf and to manage the affairs of the Exchange. Indemnity earns a management fee from the Exchange for these services, which is paid from the premiums collected from subscribers (policyholders). Indemnity also operates as a property and casualty insurer through its wholly-owned subsidiaries, Erie Insurance Company (EIC), Erie Insurance Company of New York (ENY) and the Erie Insurance Property and Casualty Company (EPC).

The Property and Casualty Group refers to the Exchange and its wholly-owned subsidiary, Flagship City Insurance Company (Flagship) and Indemnity s wholly-owned subsidiaries. The Property and Casualty Group operates in 11 Midwestern, Mid-Atlantic and Southeastern states and the District of Columbia and primarily writes personal auto insurance, which comprises 48% of its 2009 direct premiums.

Erie Family Life Insurance Company ( EFL ) is an affiliated life insurance company that underwrites and sells nonparticipating individual and group life insurance policies and fixed annuities. Indemnity and Exchange own 21.6% and 78.4% of EFL, respectively.

Indemnity shareholder interest—refers to the interest in Erie Indemnity Company owned by the Class A and Class B shareholders. In addition to referring to Erie Insurance Exchange, the term—Exchange—sometimes refers to the noncontrolling interest held for the benefit of the subscribers (policyholders) and includes its interests in Flagship and EFL.

The accompanying consolidated financial statements of Erie Indemnity Company reflect the consolidated results of Indemnity and its variable interest entity, the Exchange, which we refer to collectively as Erie Insurance Group .

#### **Note 2. Significant Accounting Policies**

#### Basis of presentation and principles of consolidation

The accompanying consolidated financial statements have been prepared in conformity with U.S. generally accepted accounting principles (GAAP) and include the accounts of Indemnity together with its affiliate companies in which Indemnity holds a majority voting or economic interest. In addition, we consolidate the Exchange as a variable interest entity for which Indemnity is the primary beneficiary. All intercompany accounts and transactions have been eliminated in consolidation. The required presentation of noncontrolling interests is reflected in the consolidated financial statements. Noncontrolling interests represent the ownership interests of the Exchange, all of which is held by parties other than Indemnity (i.e. the Exchange s subscribers (policyholders)). Noncontrolling interests also include the Exchange subscribers 78.4% ownership interest in EFL. See the discussion Retrospective adoption of new accounting principle that follows for additional consolidation information.

The preparation of financial statements in conformity with GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three month period ended June 30, 2010 are not necessarily indicative of the results that may be expected for the year ending December 31, 2010. For further information, refer to the consolidated financial statements and footnotes for

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the year ended December 31, 2009 included in our Form 8-K as filed with the Securities and Exchange Commission on May 6, 2010.

Presentation of assets and liabilities While the assets of the Exchange are presented separately in the Consolidated Statements of Financial Position, the Exchange s assets can only be used to satisfy the Exchange s liabilities or for other unrestricted activities. ASC 810, Consolidation, does not require separate presentation of the Exchange s assets. However, because the shareholders of Indemnity have no rights to the assets of the Exchange and, conversely, the Exchange has no rights to the assets of Indemnity, we have presented the invested assets of the Exchange separately on the Consolidated Statements of Financial Position along with the remaining consolidated assets reflecting the Exchange s portion parenthetically. Liabilities are required under ASC 810, Consolidation, to be presented separately for the Exchange on the Consolidated Statements of Financial Position as the Exchange s creditors do not have recourse to the general credit of Indemnity.

Rights of shareholders of Indemnity and subscribers (policyholders) of the Exchange The shareholders of Indemnity, through the management fee, have a controlling financial interest in the Exchange, however, they have no other rights to or obligations arising from assets and liabilities of the Exchange. The shareholders of Indemnity own its equity but have no rights or interest in the Exchange s (noncontrolling interest) income or equity. The noncontrolling interest equity represents the Exchange s equity held for the benefit of its subscribers (policyholders), who have no rights or interest in the Indemnity shareholder interest income or equity.

All intercompany assets, liabilities, revenues and expenses between Indemnity and the Exchange have been eliminated in the Consolidated Statements of Financial Position.

#### Retrospective adoption of new accounting principle

On June 12, 2009, the Financial Accounting Standards Board (FASB) updated ASC 810, *Consolidation*, which amended the existing guidance for determining whether an enterprise is the primary beneficiary of a variable interest entity (VIE). As of January 1, 2010, Indemnity adopted the new accounting principle on a retrospective basis since inception.

This guidance changed the methodology for assessing whether an enterprise is the primary beneficiary of a VIE by requiring a qualitative analysis to determine if an enterprise s variable interest gives it a controlling financial interest. The qualitative analysis looks at the power to direct activities of the VIE that most significantly impact economic performance and the right to receive benefits (or obligation to absorb losses) from the VIE that could potentially be significant.

In accordance with the new accounting guidance, Indemnity is deemed to be the primary beneficiary of the Exchange given the significance of the management fee to the Exchange and Indemnity s power to direct the Exchange s significant activities. Under the previously issued accounting guidance, Indemnity was not deemed the primary beneficiary of the Exchange and its financial position and operating results were not consolidated with Indemnity s. Following adoption of the new accounting guidance, as primary beneficiary of the Exchange, Erie Indemnity Company has consolidated Indemnity and the Exchange s financial position and operating results. Furthermore, upon consolidation of the Exchange, 100% of the ownership of EFL resides within the consolidated entity and consequently EFL s financial results are also consolidated. The financial statements and notes to the financial statements presented herein have all been adjusted to reflect the retrospective adoption of the new accounting principle.

There was no cumulative effect to Indemnity s shareholders equity from consolidation of the Exchange and EFL. The noncontrolling interest in total equity represents the amount of the Exchange s subscribers (policyholders ) equity. Recent Accounting Updates

In January 2010, the FASB issued ASU 2010-06, Improving Disclosures about Fair Value Measurements. This guidance updated the disclosures for FASB ASC 820, Fair Value Measurements and Disclosures. The additional disclosures include the amounts and reasons for significant transfers between the levels in the fair value hierarchy, the expansion of fair market disclosures by each class of assets, disclosure of the policy for recognition of level transfers, and disclosure of the valuation techniques used for all Level 2 and Level 3 assets. These disclosures are effective for periods beginning after December 15, 2009 and have been included in Note 6. An additional disclosure requirement to present purchases, sales, issuances, and settlements of Level 3 activity on a gross basis becomes effective with periods

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#### **Note 3. Earnings Per Share**

Basic earnings per share is calculated under the two-class method, which allocates earnings to each class of stock based on its dividend rights. Class B shares are convertible into Class A shares at a conversion ratio of 2,400 to 1. Class A diluted earnings per share is calculated under the if-converted method which reflects the conversion of Class B shares and the effect of potentially dilutive outstanding employee stock-based awards and awards not yet vested related to the outside directors—stock compensation plan.

A reconciliation of the numerators and denominators used in the basic and diluted per-share computations is presented as follows for each class of Indemnity common stock:

(dollars in millions,	Indemnity Earnings Per Share Calculation Three months ended June 30,						
except per share data)	Allogotad	2010 Weighted	Per-	Allogotad	2009 Waightad	Don	
	Allocated net	Weighted	Per-	Allocated net	Weighted	Per-	
	income	shares	share	income	shares	share	
	(numerator)	(denominator)	amount	(numerator)	(denominator)	amount	
Class A Basic EPS: Income available to Class A stockholders	\$49	51,013,358	\$ 0.96	\$33	51,240,693	\$ 0.63	
Dilutive effect of stock							
awards	0	23,097		0	27,209		
Assumed conversion of Class B shares	0	6,110,400		0	6,122,400		
Class A Diluted EPS: Income available to Class A stockholders on Class A equivalent shares	\$49	57,146,855	\$ 0.86	\$33	57,390,302	\$ 0.57	
Class B Basic and diluted EPS:	l						
Income available to Class B stockholders	\$ 0	2,546	\$138.21	\$ 0	2,551	\$93.19	
/ 1 II · · · · · · · · · · · · · · · · ·		Inder	nnity Earnings				
(dollars in millions, except per share data)		2010	Six months	ended June 30	2009		
except per share data;	Allocated net	Weighted	Per-	Allocated net	Weighted	Per-	
	income (numerator)	shares (denominator)	share amount	income (numerator)	Shares (denominator)	share amount	
Class A Basic EPS: Income available to Class A							
stockholders	\$95	51,099,071	\$ 1.87	\$44	51,255,385	\$ 0.85	

Dilutive effect of stock awards	0	22,465		0	27,209	
Assumed conversion of Class B shares	1	6,110,400		0	6,122,400	
Class A Diluted EPS: Income available to Class A stockholders on Class A equivalent shares	\$96	57,231,936	\$ 1.68	\$44	57,404,994	\$ 0.76
Class B Basic and diluted EPS: Income available to Class B stockholders	\$ 1	2,546	\$271.03	\$ 0	2,551	\$127.98

Included in the diluted earnings per share calculations for the second quarters of 2010 and 2009, respectively, were 10,612 and 12,809 shares of awards not yet vested related to our outside directors—stock compensation plan, and 11,200 and 14,400 shares of other stock-based awards not yet vested. The second quarter and first half of 2010 diluted earnings per share calculations also include 1,285 and 653, respectively, weighted average shares related to our long-term incentive plan for executive and senior management for the 2007-2009 performance period, as 39,406 shares were granted and vested in June. These shares were delivered in July 2010.

#### **Note 4. Variable Interest Entity**

#### Exchange

The Exchange is a reciprocal insurance exchange domiciled in Pennsylvania, for which Indemnity serves as attorney-in-fact. Indemnity holds a variable interest in the Exchange because of the absence of decision-making capabilities by the equity owners (i.e. subscribers (policyholders)) of the Exchange and because of the significance of the management fees the Exchange pays to Indemnity as the decision maker. The new accounting guidance, which we adopted on January 1, 2010, requires entities to perform a qualitative analysis to determine the primary

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beneficiary of variable interest entities. As a result of adopting the new guidance, Indemnity is deemed to have a controlling financial interest in the Exchange and is considered the primary beneficiary. The Exchange is results have been consolidated with those of Indemnity. We have retrospectively applied the new accounting guidance and have consolidated the Exchange for all periods presented in this report for comparability purposes. See Note 2.

Consolidation of the Exchange is required given the significance of the management fee to the Exchange and because

Consolidation of the Exchange is required given the significance of the management fee to the Exchange and because Indemnity has the power to direct the activities of the Exchange that most significantly impact the Exchange s economic performance. Indemnity earns management fee revenues from the Exchange for services provided as attorney-in-fact for the Exchange. Indemnity s management fee revenues are based on the direct written premiums of the Exchange and the other members of the Property and Casualty Group. Indemnity s Board of Directors determines the management fee rate paid by the Exchange to Indemnity. This rate cannot exceed 25% of the direct and affiliated assumed written premiums of the Exchange, as defined by the subscriber agreement signed by each policyholder. The management fee revenues and management fee expenses are eliminated in consolidation.

Indemnity participates in the underwriting results of the Exchange through the pooling arrangement in which its insurance subsidiaries have a 5.5% participation. If the Exchange were to default, Indemnity s insurance subsidiaries would be liable for the policies that they wrote directly. Indemnity s property and casualty insurance subsidiaries wrote approximately 16% of the 2009 direct written premiums of the Property and Casualty Group. Indemnity s Board of Directors determines the continuation and participation percentage of Indemnity s property and casualty subsidiaries in the reinsurance pooling arrangement.

Indemnity has no obligation related to any underwriting and/or investment losses experienced by the Exchange. Indemnity would however be adversely impacted if the Exchange incurred significant underwriting and/or investment losses. If the surplus of the Exchange were to decline significantly from its current level, its financial strength ratings could be reduced and as a consequence the Exchange could find it more difficult to retain its existing business and attract new business. A decline in the business of the Exchange would have an adverse effect on the amount of the management fees Indemnity receives and the underwriting results of the Property and Casualty Group in which Indemnity has a 5.5% participation. In addition, a decline in the surplus of the Exchange from its current level may impact the management fee rate received by Indemnity. Indemnity also has an exposure to a concentration of credit risk related to the unsecured receivables due from the Exchange for its management fee, reinsurance recoverables from unpaid losses and loss expenses and unearned premium balances ceded under the pooling arrangement and cost reimbursements.

Indemnity has not provided financial or other support to the Exchange for the reporting periods presented. At June 30, 2010, there are no explicit or implicit arrangements that would require Indemnity to provide future financial support to the Exchange. Indemnity is not liable if the Exchange was to be in violation of its debt covenants or was unable to meet its obligation for unfunded commitments to limited partnerships.

#### **Note 5. Segment Information**

As a result of the changes in our reporting entity at January 1, 2010 (see Note 2), our reportable segments have increased from three to four. Our reportable segments include management operations, property and casualty insurance operations, life insurance operations and investment operations. The segment information presented below includes reclassification of all comparative prior period segment information. Accounting policies for segments are the same as those described in the summary of significant accounting policies. For further information, refer to the consolidated financial statements and footnotes for the year ended December 31, 2009 included in our Form 8-K as filed with the Securities and Exchange Commission on May 6, 2010. Assets are not allocated to the segments but rather are reviewed in total for purposes of decision-making. No single customer or agent provides 10% or more of revenues.

Our management operations segment reflects the results of serving as attorney-in-fact for the Exchange. Indemnity operates in this capacity solely for the Exchange. We evaluate profitability of our management operations segment principally on the gross margin from management operations.

Indemnity earns management fees from the Exchange for providing sales, underwriting and policy issuance services. The management fee revenue, which is eliminated in consolidation, is calculated as a percentage of the direct written premium of the Property and Casualty Group. The Exchange issues policies with annual terms only. Management

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fees are recorded upon policy issuance or renewal, as substantially all of the services required to be performed by Indemnity have been satisfied at that time. Certain activities are performed and related costs are incurred by Indemnity subsequent to policy issuance in connection with the services provided to the Exchange; however, these activities are inconsequential and perfunctory. Although these management fee revenues and expenses are eliminated in consolidation, the amount of the fee directly impacts allocations of our consolidated net income between noncontrolling interest, which bears the management fee expense and represents the interests of the Exchange subscribers, and Indemnity s interests, which earns the management fee revenue and represents Indemnity shareholder interest in net income.

Our property and casualty insurance operations segment includes personal and commercial lines business. Personal lines consist primarily of personal auto and homeowners and are marketed to individuals. Commercial lines consist primarily of commercial multi-peril, commercial auto and workers compensation and are marketed to small- and medium-sized businesses. Our property and casualty policies are sold by independent agents. Our property and casualty insurance underwriting operations are conducted through Indemnity subsidiaries and the Exchange, and includes assumed voluntary reinsurance from nonaffiliated domestic and foreign sources, assumed involuntary and ceded reinsurance business. The Exchange exited the assumed voluntary reinsurance business effective December 31, 2003, and therefore unaffiliated reinsurance includes only run-off activity of the previously assumed voluntary reinsurance business. We evaluate profitability of the property and casualty operations principally based on net underwriting results represented by the combined ratio.

Our life insurance operations segment includes traditional and universal life insurance products and fixed annuities marketed to individuals using the same independent agency force utilized by our property and casualty operations. We evaluate profitability of the life insurance operations segment principally based on segment net income, including investments, which for segment purposes are reflected in the investment operations segment. At the same time, we recognize that investment-related income is integral to the evaluation of the life insurance segment because of the long duration of life products. For the second quarter 2010 and 2009, investment activities on life insurance-related assets generated revenues of \$25 million and \$20 million, respectively, resulting in EFL reporting income before income taxes of \$11 million and \$6 million, respectively, before intercompany eliminations. For the six months ended June 30, 2010 and 2009, investment activities on life insurance and related assets generated revenues of \$52 million and \$26 million, respectively, resulting in EFL reporting income before taxes of \$21 million and \$0 million, respectively, before intercompany eliminations. See Note 15 for EFL supplemental information.

The investment operations segment performance is evaluated based on appreciation of assets, rate of return and overall return. Investment-related income for the life operations is included in the investment segment results. The following tables summarize the components of the Consolidated Statements of Operations by reportable business segments:

Erie Insurance Group
For the three months ended June 30, 2010

(in millions)	Management operations	Property and casualty operations	Life insurance operations	Investment operations	Eliminations	Consolidated
Premiums earned/life policy revenue Net investment income Net realized investment		\$974	\$ 16	\$ 110	\$ (1) (2)	\$ 989 108
losses				(213)		(213)
Net impairment losses recognized in earnings				(4) 27		(4) 27

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Equity in earnings of limited partnerships Management fee revenue Service agreement and	\$270				(270)	
other revenue	9		0			9
Total revenues (losses)	279	974	16	(80)	(273)	916
Cost of management operations Insurance losses and loss	217				(217)	
expenses		717			(2)	715
Benefits and other changes in policy reserves Policy acquisition and			22			22
underwriting expense		275	9		(54)	230
Total benefits and expenses	217	992	31		(273)	967
Income (loss) before income taxes	62	(18)	(15)	(80)		(51)
Provision (benefit) for income taxes	21	(7)	(5)	(29)		(20)
Net income (loss)	\$ 41	\$ (11)	\$(10)	\$ (51)	\$	\$ (31)
		1	.1			

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Erie Insurance Group
For the six months ended June 30, 2010

(in millions)	Management operations	Property and casualty operations	Life insurance operations	Investment operations	Eliminations	Consolidated
Premiums earned/life policy revenue Net investment income Net realized investment		\$1,936	\$ 32	\$217	\$ (1) (5)	\$1,967 212
losses				(88)		(88)
Net impairment losses recognized in earnings Equity in earnings of				(6)		(6)
limited partnerships Management fee revenue	\$507			30	(507)	30
Service agreement and other revenue	17		0			17
Total revenues	524	1,936	32	153	(513)	2,132
Cost of management operations Insurance losses and loss	409				(409)	
expenses Benefits and other changes		1,455			(3)	1,452
in policy reserves Policy acquisition and			46			46
underwriting expense		540	18		(101)	457
Total benefits and expenses	409	1,995	64		(513)	1,955
Income (loss) before income taxes Provision (benefit) for	115	(59)	(32)	153		177
income taxes	39	(21)	(11)	39		46
Net income (loss)	\$ 76	\$ (38)	\$(21)	\$114	\$	\$ 131

Erie Insurance Group
For the three months ended June 30, 2009

		Property				
		and	Life			
	Management	casualty	insurance	Investment		
(in millions)	operations	operations	operations	operations(1)	Eliminations	Consolidated

Premiums earned/life policy revenue		\$947	\$ 18		\$ (1)	\$ 964
Net investment income				\$ 107	(2)	105
Net realized investment gains				208		208
Net impairment losses				200		200
recognized in earnings				(12)		(12)
Equity in losses of limited				(126)		(100)
partnerships Management fee revenue	\$259			(126)	(259)	(126)
Service agreement and	\$239				(239)	
other revenue	9		1			10
Total revenues	268	947	19	177	(262)	1,149
Total revenues	200	947	19	1 / /	(202)	1,149
Cost of management						
operations	208				(208)	
Insurance losses and loss		620			(2)	(2)
expenses Benefits and other changes		638			(2)	636
in policy reserves			24			24
Policy acquisition and						
underwriting expense		274	9		(52)	231
Total benefits and expenses	208	912	33		(262)	891
•						
Income (loss) before	<i>(</i> 0	25	(1.4)	177		250
income taxes Provision (benefit) for	60	35	(14)	177		258
income taxes	16	12	(5)	(36)		(13)
			( )	,		,
Net income (loss)	\$ 44	\$ 23	\$ (9)	\$ 213	\$	\$ 271
			12			

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Erie Insurance Group For the six months ended June 30, 2009

(in millions)	Management operations	Property and casualty operations	Life insurance operations	Investment operations <sup>(1)</sup>	Eliminations	Consolidated
Premiums earned/life policy revenue Net investment income Net realized investment		\$1,888	\$ 34	\$ 227	\$ (1) (5)	\$1,921 222
gains				53		53
Net impairment losses recognized in earnings Equity in losses of limited				(83)		(83)
partnerships Management fee revenue Service agreement and	\$489			(287)	(489)	(287)
other revenue	17		1			18
Total revenues (losses)	506	1,888	35	(90)	(495)	1,844
Cost of management operations Insurance losses and loss	401				(401)	
expenses		1,420			(3)	1,417
Benefits and other changes in policy reserves Policy acquisition and			46			46
underwriting expense		539	15		(91)	463
Total benefits and expenses	401	1,959	61		(495)	1,926
Income (loss) before income taxes Provision (benefit) for	105	(71)	(26)	(90)		(82)
income taxes	30	(25)	(9)	(98)		(102)
Net income (loss)	\$ 75	\$ (46)	\$(17)	\$ 8	\$	\$ 20

<sup>(1)</sup> The significant realized losses, impairment charges and market value adjustments on

limited
partnership
investments
were impacted
by the
significant
disruption in the
financial
markets.

See the Results of the Erie Insurance Group's operations by interest table in the Management's Discussion and Analysis for the composition of income attributable to Indemnity and income attributable to the noncontrolling interest (Exchange).

#### Note 6. Fair Value

Our available-for-sale and trading securities are recorded at fair value, which is the price that would be received to sell the asset in an orderly transaction between willing market participants as of the measurement date.

Valuation techniques used to derive the fair value of our available-for-sale and trading securities are based on observable and unobservable inputs. Observable inputs reflect market data obtained from independent sources. Unobservable inputs reflect our own assumptions regarding fair market value for these securities. Although the majority of our prices are obtained from third party sources, we also perform an internal pricing review for securities with low trading volumes in the current market conditions. Financial instruments are categorized based upon the following characteristics or inputs to the valuation techniques:

- Level 1 Quoted prices for identical instruments in active markets not subject to adjustments or discounts.
- Level 2 Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations whose inputs are observable or whose significant value drivers are observable.
- Level 3 Instruments whose significant value drivers are unobservable and reflect management s estimate of fair value based on assumptions used by market participants in an orderly transaction as of the valuation date.

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The following table represents the fair value measurements on a recurring basis for our consolidated available-for-sale and trading securities by asset class and level of input at June 30, 2010:

	Erie Insurance Group June 30, 2010 Fair value measurements using:					
		Quoted prices in active markets		Significant		
		for identical	Significant observable	unobservable		
		assets	inputs	inputs		
(in millions)	Total	Level 1	Level 2	Level 3		
Indemnity Available for sale securities: Fixed maturities						
U.S. treasuries and government agencies	\$ 4	\$ 4	\$ 0	\$ 0		
U.S. government sponsored enterprises	19	0	19	0		
Foreign government	2	0	2	0		
Municipal securities	253	0	253	0		
U.S. corporate debt non-financial	177	0	177	0		
U.S. corporate debt financial	136	0	134	2		
Foreign corporate debt non-financial	29	0	29	0		
Foreign corporate debt financial Structured securities:	17	0	17	0		
Asset-backed securities auto loans	3	0	3	0		
Collateralized debt obligations	10	0	2	8		
Commercial mortgage-backed	5	0	5	0		
Residential mortgage-backed:						
Government sponsored enterprises	13	0	13	0		
Non-government sponsored enterprises	3	0	3	0		
Total fixed maturities-Indemnity	\$671	\$ 4	\$ 657	\$ 10		
Equity securities						
U.S. nonredeemable preferred securities: Financial	\$ 26	\$ 7	\$ 18	\$ 1		
Non-financial	\$ 20 14	\$ 7 6	\$ 18 8	\$ 1 0		
Foreign nonredeemable preferred securities:	14	Ü	o	U		
Financial	4	0	4	0		
Non-financial	1	0	1	0		
Total equity securities  Indemnity	\$ 45	\$ 13	\$ 31	\$ 1		
Total available-for-sale securities Indemnity	\$716	\$ 17	\$ 688	\$ 11		

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Trading securities: Common stock	\$ 40	\$ 40	\$ 0	\$ 0
Total trading securities	\$ 40	\$ 40	\$ 0	\$ 0
Total Indemnity	\$756	\$ 57	\$ 688	\$ 11
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	Erie Insurance Group June 30, 2010							
		Fair value	measurements					
		Quoted prices in	sing:	Significant				
		active markets		Significant				
		for identical	Significant observable	unobservable				
(in millions)	Total	assets Level 1	inputs Level 2	inputs Level 3				
Exchange								
Available for sale securities: Fixed maturities								
U.S. treasuries and government agencies	\$ 5	\$ 5	\$ 0	\$ 0				
U.S. government sponsored enterprises	91	0	91	0				
Foreign government	15	0	15	0				
Municipal securities	1,441	0	1,441	0				
U.S. corporate debt non-financial	2,296	5	2,282	9				
U.S. corporate debt financial	1,659	6	1,653	0				
Foreign corporate debt non-financial	396	0	396	0				
Foreign corporate debt financial	372	0	372	0				
Structured securities:								
Asset-backed securities auto loans	47	0	47	0				
Asset-backed securities other	28	0	23	5				
Collateralized debt obligations	86	0	33	53				
Commercial mortgage-backed	150	0	150	0				
Residential mortgage-backed:								
Government sponsored enterprises	171	0	171	0				
Non-government sponsored enterprises	32	0	32	0				
Total fixed maturities Exchange	\$6,789	\$ 16	\$ 6,706	\$ 67				
Equity securities								
U.S. nonredeemable preferred securities:								
Financial	\$ 311	\$ 96	\$ 211	\$ 4				
Non-financial	153	60	93	0				
Government sponsored enterprises	1	1	0	0				
Foreign nonredeemable preferred securities:								
Financial	50	15	35	0				
Non-financial	8	0	8	0				
Total equity securities Exchange	\$ 523	\$ 172	\$ 347	\$ 4				
Total available for sale securities Exchange	\$7,312	\$ 188	\$ 7,053	\$ 71				

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Trading securities: Common stock	\$1,712	\$1,702	\$ 0	\$ 10
Total trading securities	\$1,712	\$1,702	\$ 0	\$ 10
Total Exchange	\$9,024	\$1,890	\$ 7,053	\$ 81
Total Erie Insurance Group	\$9,780	\$1,947	\$ 7,741	\$ 92
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Level 3 Assets Quarterly Change:

(in millions)	Beginning balance at March 31, 2010	Included in earnings	Included in other	Purchases, sales	Transfers in and (out) of Level 3	Ending balance at June 30, 2010
Indemnity Available-for-sale securities: Fixed maturities:						
U.S. corporate debt financial Collateralized debt obligations	\$ 2 9	\$ 0 0	\$ 0 1	\$ 0 0	\$ 0 (2)	\$ 2 8
Total fixed maturities Preferred stock:	11	0	1	0	(2)	10
U.S. nonredeemable financial	2	0	(1)	0	0	1
Total preferred stock	2	0	(1)	0	0	1
Total Level 3 assets Indemnity  Exchange  Available-for-sale securities:  Fixed maturities:	\$ 13	\$ 0	\$ 0	\$ 0	\$ (2)	\$ 11
U.S. corporate debt non-financial	\$ 9	\$ 0	\$ 0	\$ 0	\$ 0	\$ 9
Asset backed securities other	5	0	0	0	0	5
Collateralized debt obligations	70	1	3	0	(21)	53
Total fixed maturities Preferred stock:	84	1	3	0	(21)	\$ 67
U.S. nonredeemable financial	5	0	(1)	0	0	4
Total preferred stock Trading securities:	5	0	(1)	0	0	4
Common stock	10	0	0	0	0	10
Total Level 3 assets Exchange	\$ 99	\$ 1	\$ 2	\$ 0	\$ (21)	\$ 81
Total Level 3 assets Erie Insurance Group	\$112	\$ 1	\$ 2	\$ 0	\$ (23)	\$ 92
		16				

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Level 3 Assets Year-to-Date Change:

	ъ		Erie Insu			
	Beginning balance at December 31,	in earnings	Included in other	Purchases, sales we and	Transfers in and (out) of Level 3	Ending balance at June 30,
(in millions)	2009	(1)	income	adjustments	(2)	2010
Indemnity Available-for-sale securities: Fixed maturities:						
U.S. corporate debt financial	\$ 2	\$ 0	\$ 0	\$ 0	\$ 0	\$ 2
Collateralized debt obligations	8	0	1	0	(1)	8
Total fixed maturities Preferred stock:	10	0	1	0	(1)	10
U.S. nonredeemable financial	1	0	0	0	0	1
Total preferred stock	1	0	0	0	0	1
Total Level 3 assets Indemnity  Exchange  Available-for-sale securities:  Fixed maturities:	\$11	\$ 0	\$ 1	\$ 0	\$ (1)	\$ 11
U.S. corporate debt non-financial	\$17	\$ 0	\$ 0	\$ 0	\$ (8)	\$ 9
Asset backed securities other	5	0	0	0	0	5
Collateralized debt obligations	49	1	6	0	(3)	53
Total fixed maturities Preferred stock:	71	1	6	0	(11)	67
U.S. nonredeemable financial	4	0	0	0	0	4
Total preferred stock Trading securities:	4	0	0	0	0	4
Common stock	9	1	0	0	0	10
Total Level 3 assets Exchange	\$84	\$ 2	\$ 6	\$ 0	\$ (11)	\$ 81
Total Level 3 assets Erie Insurance Group	\$95	\$ 2	\$ 7	\$ 0	\$ (12)	\$ 92

<sup>(1)</sup> Includes losses as a result of other-than-temporary impairments and

accrual of discount and amortization of premium. These amounts are reported in the Consolidated Statement of Operations. There were no unrealized gains or losses included in earnings for the three or six months ended June 30, 2010 on Level 3 securities.

(2) Transfers in and out of Level 3 are attributable to changes in the availability of market observableinformation for individual securities within the respective categories. There were no significant transfers in and out of Level 3. Transfers in and out of levels are recognized at the end of the period.

There were no significant transfers between Levels 1 and 2 during the six months ended June 30, 2010.

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The following table represents the fair value measurements on a recurring basis for our consolidated available-for-sale and trading securities by asset class and level of input at December 31, 2009:

		Erie Insurance Group At December 31, 2009 Fair value measurements using: Quoted				
		prices in active markets for identical	Significant observable	Significant unobservable		
(in millions)	Total	assets Level 1	inputs Level 2	inputs Level 3		
Indemnity Available-for-sale securities: Fixed maturities Preferred stock Trading securities common stock	\$ 664 38 42	\$ 6 9 42	\$ 648 28 0	\$ 10 1 0		
Total Indemnity  Exchange  Available-for-sale securities:	\$ 744	\$ 57	\$ 676	\$ 11		
Fixed maturities	\$6,517	\$ 31	\$6,415	\$ 71		
Preferred stock	472	157	311	4		
Trading securities common stock	1,835	1,826	0	9		
Total Exchange	\$8,824	\$2,014	\$6,726	\$ 84		
Total Erie Insurance Group	\$9,568	\$2,071	\$7,402	\$ 95		
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Level 3 Assets Quarterly Change:

(in millions)	Beginning balance at March, 2009	Included in earnings	Erie Insur- Included in other  comprehensiv income	Purchases, e sales and adjustments	Transfers in and (out) of Level 3	Ending balance at June 30, 2009
Indemnity Available-for-sale securities: Fixed maturities: U.S. corporate debt financial	\$ 5	\$ 0	\$ 0	\$ 0	\$ 0	\$ 5
Collateralized debt obligations Commercial mortgage backed securities	6 2	(1) 0	3 0	1 0	0 (2)	9 0
Total fixed maturities Preferred stock:	13	(1)	3	1	(2)	14
U.S. nonredeemable financial U.S. nonredeemable non-financial	6 4	0	1 0	0	0	7 4
Total preferred stock	10	0	1	0	0	11
Total Level 3 assets Indemnity  Exchange  Available-for-sale securities:  Fixed maturities:	\$ 23	\$ (1)	\$ 4	\$ 1	\$ (2)	\$ 25
<ul><li>U.S. corporate debt financial</li><li>U.S. corporate debt non-financial</li><li>Foreign corporate debt financial</li></ul>	\$ 33 21 1	\$ 0 0 0	\$ 3 0 0 0	\$ (16) (2) (1) 0	\$ (3) 0 0	\$ 17 19 0
Foreign corporate debt non-financial Asset backed securities other Collateralized debt obligations	1 5 32	0 0 (4)	0 28	0 11	0 0 9	1 5 76
Commercial mortgage backed securities  Total fixed maturities	9	0 (4)	0 31	0 (8)	(9)	0 118
Preferred stock: U.S. nonredeemable financial	19	0	1	0	0	20
U.S. nonredeemable non-financial	23	0	1	0	0	24
Total preferred stock	42	0	2	0	0	44
Total Level 3 assets Exchange	\$144	\$ (4)	\$ 33	\$ (8)	\$ (3)	\$ 162
Total Level 3 assets	\$167	\$ (5)	\$ 37	\$ (7)	\$ (5)	\$ 187
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Level 3 Assets Year-to-Date Change:

	Erie Insurance Group					
	Beginning balance at December 31,	Included in earnings	Included in other comprehensive	Purchases, sales and	Transfers in and (out) of Level 3	Ending balance at June 30,
(in millions)	2008	(1)	income	adjustments	(2)	2009
Indemnity Available-for-sale securities: Fixed maturities: U.S. corporate debt financial	\$ 5	\$ 0	\$ 0	\$ 0	\$ 0	\$ 5
Collateralized debt obligations Commercial mortgage-backed	7	(1)	2	1	0	9
securities	2	0	0	0	(2)	0
Total fixed maturities Preferred stock:	14	(1)	2	1	(2)	14
U.S. nonredeemable financial U.S. nonredeemable non-financial	7 4	0	0	0	0	7 4
0.5. nonedecinable non-imaneial	4	U	U	U	U	7
Total preferred stock	11	0	0	0	0	11
Total Level 3 assets Indemnity <b>Exchange</b>	\$ 25	\$ (1)	\$ 2	\$ 1	\$ (2)	\$ 25
Available-for-sale securities: Fixed maturities:						
U.S. corporate debt financial	\$ 36	\$ (3)	\$ 3	\$ (16)	\$ (3)	\$ 17
U.S. corporate debt non-financial Foreign corporate debt financial	21 1	0	$0 \\ 0$	(2) (1)	0	19 0
Foreign corporate debt	1	O	Ü	(1)	Ü	Ü
non-financial	2	0	0	(1)	0	1
Asset backed securities other Collateralized debt obligations Commercial mortgage-backed	5 36	0 (2)	0 16	0 11	0 15	5 76
securities securities	7	0	0	0	(7)	0
Total fixed maturities Preferred stock:	108	(5)	19	(9)	5	118
U.S. nonredeemable financial	24	0	(2)	0	(2)	20
U.S. nonredeemable non-financial	22	0	2	0	0	24
Total preferred stock	46	0	0	0	(2)	44
Total Level 3 assets Exchange	\$154	\$ (5)	\$ 19	\$ (9)	\$ 3	\$ 162

Total Level 3 assets Erie Insurance

Group \$179 \$ (6) \$ 21 \$ (8) \$ 1 \$ 187

- (1) Includes losses as a result of *other-than-temporary* impairments and accrual of discount and amortization of premium. These amounts are reported in the Consolidated Statement of *Operations. There* were no unrealized gains or losses included in earnings for the three or six months ended June 30, 2009 on Level 3 securities.
- (2) Transfers in and out of Level 3 are attributable to changes in the availability of market observable information for individual securities within the respective categories. Transfers in and out of levels are recognized at the end of the period.

Estimates of fair values for our investment portfolio are obtained primarily from a nationally recognized pricing service. Our Level 1 category includes those securities valued using an exchange traded price provided by the pricing service. The methodologies used by the pricing service that support a Level 2 classification of a financial instrument include multiple verifiable, observable inputs including benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers and reference data. Pricing service valuations for Level 3 securities are based on proprietary models and are used when observable inputs are not available in illiquid markets. In limited circumstances we adjust the price received from the pricing service when in our judgment a better reflection of fair value is available based on corroborating information and our knowledge and monitoring of market conditions. At June 30, 2010, we adjusted some prices received by the pricing service to reflect an alternate fair market value based on observable market data such as a disparity in price of comparable securities and/or non-binding broker quotes.

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The following table displays the number and values of these adjustments at June 30, 2010:

		Value of	Value of securities used	
	Number	securities using	in	
	of		the financial	
(dollars in millions)	holdings	service	statements	
Indemnity	5	\$ 4	\$ 3	
Exchange	14	39	42	
Total Erie Insurance Group		\$43	\$ 45	

We perform continuous reviews of the prices obtained from the pricing service. This includes evaluating the methodology and inputs used by the pricing service to ensure we determine the proper level classification of the financial instrument. Price variances, including large periodic changes, are investigated and corroborated by market data. We have reviewed the pricing methodologies of our pricing service and believe that their prices adequately consider market activity in determining fair value.

In cases in which a price from the pricing service is not available, values are determined by obtaining non-binding broker quotes and/or market comparables. When available, we obtain multiple quotes for the same security. The ultimate value for these securities is determined based on our best estimate of fair value using corroborating market information. Our evaluation includes the consideration of benchmark yields, reported trades, issuer spreads, two-sided markets, benchmark securities, bids, offers and reference data. For certain structured securities in an illiquid market, there may be no prices available from a pricing service and no comparable market quotes available. In these situations, we value the security using an internally-developed risk-adjusted discounted cash flow model.

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The following table sets forth the fair value of the consolidated fixed maturity and preferred stock securities by pricing source:

	m . 1	Erie Insurar June 30		
(in millions)	Total	Level 1	Level 2	Level 3
Indemnity				
Fixed maturity securities:				
Priced via pricing services	\$ 659	\$ 4	\$ 655	\$ 0
Priced via market comparables/non-binding broker				
quote <sup>(1)</sup>	2	0	2	0
Priced via internal modeling (2)	10	0	0	10
Total fixed maturity securities	671	4	657	10
Preferred stock securities:				
Priced via pricing services	41	13	28	0
Priced via market comparables/non-binding broker				
quote (1)	4	0	3	1
Priced via internal modeling (2)	0	0	0	0
Total preferred stock securities	45	13	31	1
Common stock securities:				
Priced via pricing services	40	40	0	0
Priced via market comparables/non-binding broker				
quote (1)	0	0	0	0
Priced via internal modeling (2)	0	0	0	0
Total common stock securities	40	40	0	0
Total available-for-sale/trading securities	\$ 756	\$ 57	\$ 688	\$11
Exchange				
Fixed maturity securities:				
Priced via pricing services	\$6,665	\$ 16	\$6,649	\$ 0
Priced via market comparables/non-binding broker				
quote (1)	51	0	51	0
Priced via internal modeling (2)	73	0	6	67
Total fixed maturity securities	6,789	16	6,706	67
Preferred stock securities:				
Priced via pricing services	506	172	334	0
Priced via market comparables/non-binding broker				
quote (1)	17	0	13	4
Priced via internal modeling (2)	0	0	0	0

Total preferred stock securities	523	172	347	4
Common stock securities:				
Priced via pricing services	1,701	1,701	0	0
Priced via market comparables/non-binding broker				
quote (1)	0	0	0	0
Priced via internal modeling (2)	11	1	0	10
Total common stock securities	1,712	1,702	0	10
Total available-for-sale/trading securities Exchange	\$9,024	\$1,890	\$7,053	\$81
Total available-for-sale/trading securities Erie Insurance Group	\$9,780	\$1,947	\$7,741	\$92

# (1) All broker quotes obtained for securities were non-binding. When a non-binding broker quote was the only

price available,

the security was

classified as

Level 3.

## (2) Internal

modeling using

a discounted

cash flow model

was performed

on 14 fixed

maturities and 3

common equity

securities

representing

less than 0.8%

of the total

portfolio.

We have no assets that were measured at fair value on a nonrecurring basis during the six months ended June 30, 2010.

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**Note 7. Investments** 

The following tables summarize the cost and fair value of our available-for-sale securities at June 30, 2010 and December 31, 2009:

	Erie Insurance Group June 30, 2010					
	Amortized	unrealized	unrealized	Estimated		
(in millions)	cost	gains	losses	fair value		
Available-for-sale securities						
Indemnity						
Fixed maturities						
U.S. treasuries and government agencies	\$ 4	\$ 0	\$ 0	\$ 4		
U.S. government sponsored enterprises	19	0	0	19		
Foreign government	2	0	0	2		
Municipal securities	242	11	0	253		
U.S. corporate debt non-financial	164	13	0	177		
U.S. corporate debt financial	130	7	1	136		
Foreign corporate debt non-financial	26	3	0	29		
Foreign corporate debt financial	17	1	1	17		
Structured securities:						
Asset-backed securities auto loans	3	0	0	3		
Collateralized debt obligations	10	1	1	10		
Commercial mortgage-backed	5	0	0	5		
Residential mortgage-backed:				0		
Government sponsored enterprises	12	1	0	13		
Non-government sponsored enterprises	3	0	0	3		
Total fixed maturities-Indemnity	\$ 637	\$ 37	\$ 3	\$ 671		
Equity securities						
U.S. nonredeemable preferred securities:						
Financial	\$ 24	\$ 3	\$ 1	\$ 26		
Non-financial	13	1	0	14		
Foreign nonredeemable preferred securities:						
Financial	3	1	0	4		
Non-financial	1	0	0	1		
Total equity securities	\$ 41	\$ 5	\$ 1	\$ 45		
Total available-for-sale securities	\$ 678	\$ 42	\$ 4	\$ 716		
Exchange						
Fixed maturities						
U.S. treasuries and government agencies	\$ 5	\$ 0	\$ 0	\$ 5		
U.S. government sponsored enterprises	89	2	0	91		
Foreign government	14	1	0	15		
Municipal securities	1,380	62	1	1,441		

U.S. corporate debt financial 1,552 119 12 1,60 Foreign corporate debt non-financial 367 30 1 33 Foreign corporate debt financial 357 16 1 33 Structured securities:  Asset-backed securities auto loans 44 3 0 0 4 Asset-backed securities other 28 1 1 1 5 Collateralized debt obligations 85 9 8 3 Commercial mortgage-backed 144 7 1 1 12 Residential mortgage-backed: Government sponsored enterprises 162 9 0 17 Non-government sponsored enterprises 33 0 1 2  Total fixed maturities Exchange \$6,379 \$ 443 \$ 33 \$ \$6,79  Equity securities U.S. nonredeemable preferred securities: Financial \$271 \$ 47 \$ 7 \$ 3 Non-financial 148 7 2 11 Government sponsored enterprises 1 0 0 0 Foreign nonredeemable preferred securities: Financial \$49 \$ 4 \$ 3 \$ \$ 5 Total equity securities Exchange \$ 477 \$ 58 \$ 12 \$ 55  Total equity securities Exchange \$ 477 \$ 58 \$ 12 \$ 55	184 7 2,296	184	2,119	U.S. corporate debt non-financial
Foreign corporate debt financial         357         16         1         3           Structured securities:         Asset-backed securities auto loans         44         3         0         4           Asset-backed securities other         28         1         1         1         2           Collateralized debt obligations         85         9         8         3           Commercial mortgage-backed         144         7         1         1:           Residential mortgage-backed:         8         9         0         17           Government sponsored enterprises         162         9         0         17           Non-government sponsored enterprises         33         0         1         3           Total fixed maturities         Exchange         \$6,379         \$ 443         \$ 33         \$6,79           Equity securities         U.S. nonredeemable preferred securities:         \$271         \$47         \$7         \$3           Non-financial         148         7         2         1           Government sponsored enterprises         1         0         0           Foreign nonredeemable preferred securities:         1         0         0           Foreign nonredeemable preferred sec	119 12 1,659	119	1,552	
Structured securities:         Asset-backed securities auto loans         44         3         0         4           Asset-backed securities other         28         1         1         1         2           Collateralized debt obligations         85         9         8         3           Commercial mortgage-backed:         144         7         1         1:           Residential mortgage-backed:         162         9         0         17           Non-government sponsored enterprises         162         9         0         17           Non-government sponsored enterprises         33         0         1         3           Equity securities         U.S. nonredeemable preferred securities:         5271         \$47         \$7         \$3           Non-financial         148         7         2         13           Government sponsored enterprises         1         0         0           Foreign nonredeemable preferred securities:         5         1         0           Foreign nonredeemable preferred securities:         3         49         \$4         \$3         \$3           Financial         \$49         \$4         \$3         \$5           Non-financial         \$8	30 1 396	30	367	Foreign corporate debt non-financial
Structured securities:         Asset-backed securities auto loans         44         3         0         4           Asset-backed securities other         28         1         1         1         2           Collateralized debt obligations         85         9         8         3           Commercial mortgage-backed:         144         7         1         1:           Residential mortgage-backed:         162         9         0         17           Non-government sponsored enterprises         162         9         0         17           Non-government sponsored enterprises         33         0         1         3           Equity securities         U.S. nonredeemable preferred securities:         5271         \$47         \$7         \$3           Non-financial         148         7         2         13           Government sponsored enterprises         1         0         0           Foreign nonredeemable preferred securities:         5         1         0           Foreign nonredeemable preferred securities:         3         49         \$4         \$3         \$3           Financial         \$49         \$4         \$3         \$5           Non-financial         \$8	16 1 372	16	357	
Asset-backed securities other 28 1 1 1 1 2 2 1 1 1 1 1 1 1 1 1 1 1 1				
Collateralized debt obligations         85         9         8         3           Commercial mortgage-backed         144         7         1         13           Residential mortgage-backed:         33         6         162         9         0         17           Non-government sponsored enterprises         33         0         1         3           Non-government sponsored enterprises         33         3         \$6,75           Equity securities         U.S. nonredeemable preferred securities:         8         271         \$47         \$7         \$3           Non-financial         148         7         2         15           Government sponsored enterprises         1         0         0           Foreign nonredeemable preferred securities:         8         49         \$4         \$3         \$3           Financial         \$8         \$0         \$0         \$5           Total equity securities         Exchange         \$477         \$58         \$12         \$5	3 0 47	3	44	Asset-backed securities auto loans
Commercial mortgage-backed       144       7       1       13         Residential mortgage-backed:       30       162       9       0       17         Non-government sponsored enterprises       162       9       0       1         Non-government sponsored enterprises       33       0       1       33         Total fixed maturities       Exchange       \$6,379       \$ 443       \$ 33       \$6,78         Equity securities       U.S. nonredeemable preferred securities:       8       271       \$ 47       \$ 7       \$ 3         Non-financial       148       7       2       15         Government sponsored enterprises       1       0       0         Foreign nonredeemable preferred securities:       8       49       \$ 4       \$ 3       \$ 3         Financial       \$ 8       \$ 0       \$ 0       \$ 5         Total equity securities       Exchange       \$ 477       \$ 58       \$ 12       \$ 55	1 1 28	1	28	Asset-backed securities other
Residential mortgage-backed:       162       9       0       17         Government sponsored enterprises       33       0       1       1         Non-government sponsored enterprises       33       0       1       1         Total fixed maturities       Exchange       \$6,379       \$443       \$33       \$6,75         Equity securities       U.S. nonredeemable preferred securities:         Financial       \$271       \$47       \$7       \$3         Non-financial       148       7       2       1         Government sponsored enterprises       1       0       0       0         Foreign nonredeemable preferred securities:       Financial       \$49       \$4       \$3       \$2         Financial       \$8       \$0       \$0       \$0         Non-financial       \$8       \$0       \$0       \$0         Total equity securities       Exchange       \$477       \$58       \$12       \$52	9 8 86	9	85	Collateralized debt obligations
Government sponsored enterprises         162         9         0         1           Non-government sponsored enterprises         33         0         1         3           Total fixed maturities         Exchange         \$6,379         \$ 443         \$ 33         \$6,79           Equity securities         U.S. nonredeemable preferred securities:         Time in the property of the prop	7 1 150	7	144	Commercial mortgage-backed
Non-government sponsored enterprises       33       0       1       3         Total fixed maturities       Exchange       \$6,379       \$443       \$33       \$6,75         Equity securities       U.S. nonredeemable preferred securities:         Financial       \$271       \$47       \$7       \$3         Non-financial       148       7       2       13         Government sponsored enterprises       1       0       0         Foreign nonredeemable preferred securities:       Financial       \$49       \$4       \$3       \$3         Non-financial       \$8       \$0       \$0       \$5         Total equity securities       Exchange       \$477       \$58       \$12       \$52				Residential mortgage-backed:
Total fixed maturities Exchange \$6,379 \$ 443 \$ 33 \$6,75    Equity securities U.S. nonredeemable preferred securities: Financial \$271 \$ 47 \$ 7 \$ 3    Non-financial 148 7 2 1: Government sponsored enterprises 1 0 0 0    Foreign nonredeemable preferred securities: Financial \$49 \$ 4 \$ 3 \$ 3 \$ 5    Non-financial \$ 8 \$ 0 \$ 0 \$ 5    Total equity securities Exchange \$ 477 \$ 58 \$ 12 \$ 55    Total equity securities Exchange	9 0 171	9	162	Government sponsored enterprises
Equity securities U.S. nonredeemable preferred securities: Financial \$ 271 \$ 47 \$ 7 \$ 3 Non-financial 148 7 2 15 Government sponsored enterprises 1 0 0 Foreign nonredeemable preferred securities: Financial \$ 49 \$ 4 \$ 3 \$ 5 Non-financial \$ 8 \$ 0 \$ 0 \$ 0  Total equity securities Exchange \$ 477 \$ 58 \$ 12 \$ 55	0 1 32	0	33	Non-government sponsored enterprises
Equity securities U.S. nonredeemable preferred securities: Financial \$ 271 \$ 47 \$ 7 \$ 3 Non-financial 148 7 2 15 Government sponsored enterprises 1 0 0 Foreign nonredeemable preferred securities: Financial \$ 49 \$ 4 \$ 3 \$ 5 Non-financial \$ 8 \$ 0 \$ 0 \$ 0  Total equity securities Exchange \$ 477 \$ 58 \$ 12 \$ 55				
U.S. nonredeemable preferred securities:  Financial \$ 271 \$ 47 \$ 7 \$ 3  Non-financial 148 7 2 15  Government sponsored enterprises 1 0 0  Foreign nonredeemable preferred securities:  Financial \$ 49 \$ 4 \$ 3 \$ 5  Non-financial \$ 8 \$ 0 \$ 0 \$ 0  Total equity securities Exchange \$ 477 \$ 58 \$ 12 \$ 55	\$ 443 \$ 33 \$6,789	\$ 443	\$6,379	Total fixed maturities Exchange
U.S. nonredeemable preferred securities:  Financial \$ 271 \$ 47 \$ 7 \$ 3  Non-financial 148 7 2 15  Government sponsored enterprises 1 0 0  Foreign nonredeemable preferred securities:  Financial \$ 49 \$ 4 \$ 3 \$ 5  Non-financial \$ 8 \$ 0 \$ 0 \$ 0  Total equity securities Exchange \$ 477 \$ 58 \$ 12 \$ 55				Equity securities
Non-financial       148       7       2       13         Government sponsored enterprises       1       0       0         Foreign nonredeemable preferred securities:       8       49       \$ 4       \$ 3       \$ 3         Financial       \$ 8       \$ 0       \$ 0       \$ 0         Non-financial       \$ 8       \$ 0       \$ 12       \$ 52         Total equity securities       Exchange       \$ 477       \$ 58       \$ 12       \$ 52				
Government sponsored enterprises 1 0 0 Foreign nonredeemable preferred securities:  Financial \$49 \$4 \$3 \$5  Non-financial \$8 \$0 \$0 \$0  Total equity securities Exchange \$477 \$58 \$12 \$52	\$ 47	\$ 47	\$ 271	Financial
Foreign nonredeemable preferred securities:  Financial \$ 49 \$ 4 \$ 3 \$ 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	7 2 153	7	148	Non-financial
Financial         \$ 49         \$ 4         \$ 3         \$ 3           Non-financial         \$ 8         \$ 0         \$ 0         \$ 5           Total equity securities         Exchange         \$ 477         \$ 58         \$ 12         \$ 52	0 0 1	0	1	Government sponsored enterprises
Non-financial \$ 8 \$ 0 \$ 0 \$  Total equity securities Exchange \$ 477 \$ 58 \$ 12 \$ 52				Foreign nonredeemable preferred securities:
Total equity securities Exchange \$ 477 \$ 58 \$ 12 \$ 52		\$ 4	\$ 49	Financial
	\$ 0 \$ 0 \$ 8	\$ 0	\$ 8	Non-financial
Total available-for-sale securities Exchange \$6,856 \$ 501 \$ 45 \$7,3	\$ 58 \$ 12 \$ 523	\$ 58	\$ 477	Total equity securities Exchange
	\$ 501 \$ 45 \$7,312	\$ 501	\$6,856	Total available-for-sale securities Exchange
Total available-for-sale securities Erie Insurance			nce	Total available-for-sale securities Frie Insurance
	\$ 543	\$ 543		
23			23	

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	Amortized	Gross unrealized	Gross unrealized	Estimated
(in millions)	cost	gains	losses	fair value
(in millions)	Cost	gams	1055C5	Tan value
Available-for-sale securities				
Indemnity				
Fixed maturities	Φ 2	Φ. 0	Φ	Φ 2
U.S. treasuries and government agencies	\$ 3	\$ 0	\$ 0	\$ 3
U.S. government sponsored enterprises	14	0	0	14
Foreign government	2	0	0	2
Municipal securities	235	9	0	244
U.S. corporate debt non-financial	172	10	1	181
U.S. corporate debt financial	135	7	4	138
Foreign corporate debt non-financial	26	2	0	28
Foreign corporate debt financial	19	2	1	20
Structured securities:				
Asset-backed securities auto loans	4	0	0	4
Collateralized debt obligations	10	0	2	8
Commercial mortgage-backed	5	0	0	5
Residential mortgage-backed:				
Government sponsored enterprises	14	0	0	14
Non-government sponsored enterprises	3	0	0	3
Total fixed maturities-Indemnity	\$ 642	\$ 30	\$ 8	\$ 664
Equity securities				
U.S. nonredeemable preferred securities:				
Financial	\$ 20	\$ 3	\$ 1	\$ 22
Non-financial	9	1	0	10
Foreign nonredeemable preferred securities:		-	· ·	10
Financial	5	0	0	5
Non-financial	1	0	0	1
	-	Ü	· ·	-
Total equity securities	\$ 35	\$ 4	\$ 1	\$ 38
Total available-for-sale securities	\$ 677	\$ 34	\$ 9	\$ 702
Exchange				
Fixed maturities				
U.S. treasuries and government agencies	\$ 5	\$ 0	\$ 0	\$ 5
U.S. government sponsored enterprises	φ 3 76	φ 0 1	0	Ψ <i>3</i>
Foreign government	10	1	0	11
Municipal securities	1,389	55	3	1,441
U.S. corporate debt non-financial	2,078	125	10	2,193
U.S. corporate debt financial	2,078 1,498	82	28	1,552
-	375	82 22	28	395
Foreign corporate debt non-financial	313	22	2	393

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Foreign corporate debt financial	292	11	4	299
Structured securities:				
Asset-backed securities auto loans	48	3	0	51
Asset-backed securities credit cards	5	0	0	5
Asset-backed securities other	35	0	2	33
Collateralized debt obligations	88	5	16	77
Commercial mortgage-backed	127	5	5	127
Residential mortgage-backed:				
Government sponsored enterprises	192	6	0	198
Non-government sponsored enterprises	59	0	6	53
Total fixed maturities Exchange	\$6,277	\$ 316	\$ 76	\$6,517
Equity securities				
U.S. nonredeemable preferred securities:				
Financial	\$ 259	\$ 53	\$ 11	\$ 301
Non-financial	111	4	2	113
Government sponsored enterprises	1	2	0	3
Foreign nonredeemable preferred securities:				
Financial	46	4	3	47
Non-financial	8	0	0	8
Total equity securities Exchange	\$ 425	\$ 63	\$ 16	\$ 472
Total available-for-sale securities Exchange	\$6,702	\$ 379	\$ 92	\$6,989
Total available-for-sale securities				
Group	\$7,379	\$ 413	\$ 101	\$7,691
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The amortized cost and estimated fair value of fixed maturities at June 30, 2010, are shown below by remaining contractual term to maturity. Mortgage-backed securities are allocated based on their stated maturity dates. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	Erie Insı	ırance (	ance Group	
	Amortized	Est	timated	
(in millions)	cost	fai	r value	
Indemnity				
Due in one year or less	\$ 33	\$	36	
Due after one year through five years	253		265	
Due after five years through ten years	256		272	
Due after ten years	95		98	
Total fixed maturities	\$ 637	\$	671	
Exchange				
Due in one year or less	\$ 330	\$	346	
Due after one year through five years	2,238		2,380	
Due after five years through ten years	2,531		2,716	
Due after ten years	1,280		1,347	
Total fixed maturities Exchange	\$ 6,379	\$	6,789	
Total fixed maturities	\$ 7,016	\$	7,460	

Fixed maturities and equity securities in a gross unrealized loss position at June 30, 2010 are as follows for Indemnity. Data is provided by length of time securities were in a gross unrealized loss position.

June 30, 2010

	Erie Insurance Group							
	Less than 12 12 months or							
	m	onths	10	onger		Total		
	Fair	Unrealized	Fair	Unrealized	Fair	Unrealized	No. of	
(dollars in millions)	value	losses	value	losses	Value	losses	holdings	
Indemnity								
Fixed maturities:								
U.S. government sponsored								
enterprises	\$8	\$ 0	\$ 0	\$ 0	\$8	\$ 0	2	
Municipal securities	9	0	4	0	13	0	6	
U.S. corporate debt non-financial	8	0	3	0	11	0	11	
U.S. corporate debt financial	23	0	13	1	36	1	22	
Foreign corporate debt								
non-financial	0	0	2	0	2	0	2	
Foreign corporate debt financial	0	0	2	1	2	1	1	
Structured securities:								
Collateralized debt obligations	0	0	3	1	3	1	4	
Commercial mortgage-backed	1	0	0	0	1	0	1	

Residential mortgage-backed:							
Non-government sponsored			_		_		
enterprises	0	0	2	0	2	0	1
Total fixed maturities  Indemnity	\$49	\$ 0	\$29	\$ 3	\$78	\$ 3	50
Equity securities:							
U.S. nonredeemable preferred							
securities:							
Financial	\$ 2	\$ 0	\$ 5	\$ 1	\$ 7	\$ 1	6
Non-financial	5	0	2	0	7	0	3
Foreign nonredeemable preferred securities:							
Financial	2	0	1	0	3	0	2
Total equity securities	\$ 9	\$ 0	\$ 8	\$ 1	\$17	\$ 1	11

# Quality breakdown of fixed maturities at June 30, 2010

	Less	than 12	12 m	onths or			
	m	onths	lo	nger		Total	
	Fair	Unrealized	Fair	Unrealized	Fair	Unrealized	No. of
(dollars in millions)	value	losses	value	losses	Value	losses	holdings
Indemnity							
Investment grade	\$ 43	\$ 0	\$ 27	\$ 2	\$ 70	\$ 2	42
Non-investment grade	6	0	2	1	8	1	8
Total fixed maturities	\$ 49	\$ 0	\$ 29	\$ 3	\$ 78	\$ 3	50

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Fixed maturities and equity securities in a gross unrealized loss position at June 30, 2010 are as follows for the Exchange. Data is provided by length of time securities were in a gross unrealized loss position.

June 30, 2010

	Less than 12 months Fair Unrealized			Erie Insurance Group 12 months or longer Fair Unrealized Fair			No. of
(dollars in millions)	value	losses	value	losses	Value	Unrealized losses	holdings
Exchange							
Fixed maturities:							
U.S. government sponsored							_
enterprises	\$ 38	\$ 0	\$ 0	\$ 0	\$ 38	\$ 0	5
Municipal securities	37	1	24	0	61	1	10
U.S. corporate debt							
non-financial	62	2	55	5	117	7	24
U.S. corporate debt financial Foreign corporate debt	99	2	122	10	221	12	50
non-financial	15	0	21	1	36	1	6
Foreign corporate debt							
financial	13	0	39	1	52	1	8
Structured securities:							
Asset backed auto loans	4	0	0	0	4	0	1
Asset backed other	0	0	9	1	9	1	2
Collateralized debt obligations	0	0	35	8	35	8	8
Commercial mortgage-backed	0	0	13	1	13	1	4
Residential mortgage-backed:							
Non-government sponsored							
enterprises	0	0	27	1	27	1	5
1							
Total fixed maturities							
Exchange	\$268	\$ 5	\$345	\$ 28	\$613	\$ 33	123
Equity securities:							
U.S. nonredeemable preferred							
securities:							
Financial	\$ 36	\$ 2	\$ 35	\$ 5	\$ 71	\$ 7	16
Non-financial	13	1	26	1	39	2	7
Government sponsored							
enterprises	0	0	0	0	0	0	4
Foreign nonredeemable							
preferred securities:							
Financial	12	1	19	2	31	3	6
Total equity securities							
Exchange	\$ 61	\$ 4	\$ 80	\$ 8	\$141	\$ 12	33
	•	•	-	•	•	•	

Quality breakdown of fixed maturities at June 30, 2010

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	L	ess thai	12 mc	onths	1	2 mont	hs or lo	nger		T	otal	
(dollars in millions)		Fair alue		alized sses		Fair alue		alized sses	Fair 'alue		alized sses	No. of holdings
Exchange												
Investment grade	\$	229	\$	3	\$	246	\$	19	\$ 475	\$	22	87
Non-investment grade		39		2		99		9	138		11	36
Total fixed maturities												
Exchange	\$	268	\$	5	\$	345	\$	28	\$ 613	\$	33	123

The above securities for Indemnity and the Exchange have been evaluated and determined to be temporary impairments for which we expect to recover our entire principal plus interest. The primary components of this analysis are a general review of market conditions and financial performance of the issuer along with the extent and duration of which fair value is less than cost. A large portion of the unrealized losses greater than 12 months are related to U.S. financial sector securities. Any debt securities that we intend to sell or will more likely than not be required to sell before recovery are included in other-than-temporary impairments with the impairment charges recognized in earnings.

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Fixed maturities and equity securities in a gross unrealized loss position at December 31, 2009 are as follows for Indemnity. Data is provided by length of time securities were in a gross unrealized loss position.

**December 31, 2009** 

	Less than Fair	n 12 months Unrealized		ie Insurance Gr hs or longer Unrealized	oup Fair	Total Unrealized	No. of
(dollars in millions)	value	losses	value	losses	Value	losses	holdings
Indemnity							
Fixed maturities: U.S. government sponsored							
enterprises	\$ 8	\$ 0	\$ 0	\$ 0	\$ 8	\$ 0	2
Municipal securities	18	0	5	0	23	0	12
U.S. corporate debt	10	Ü	J	Ü	25	Ü	12
non-financial	19	0	8	1	27	1	16
U.S. corporate debt							
financial	16	1	40	3	56	4	42
Foreign corporate debt							
non-financial	0	0	4	0	4	0	3
Foreign corporate debt							
financial	2	0	3	1	5	1	4
Structured securities:							
Collateralized debt	0	0	2	2	2	2	6
obligations Commercial	0	0	3	2	3	2	6
mortgage-backed	0	0	1	0	1	0	1
Residential	U	U	1	U	1	U	1
mortgage-backed:							
Government sponsored							
enterprises	6	0	0	0	6	0	2
Non-government sponsored							
enterprises	0	0	3	0	3	0	2
Total fixed maturities							
Indemnity	\$69	\$ 1	\$67	\$ 7	\$136	\$8	90
Equity securities: U.S. nonredeemable preferred securities:							
Financial	\$ 5	\$ 0	\$ 5	\$ 1	\$ 10	\$ 1	8
Non-financial	3	0	4	0	Ψ 10 7	0	3
Foreign nonredeemable preferred securities:	3	O	•	O	,	O	J
Financial	0	0	1	0	1	0	1
Total equity securities							
Indemnity	\$ 8	\$ 0	\$10	\$ 1	\$ 18	\$ 1	12

# Quality breakdown of fixed maturities at December 31, 2009

	Le	ess tha	n 12 mo	nths	12	2 mont	hs or lo	nger		To	otal	
(dollars in millions)		air due	Unrea los			air due	_	alized sses	Fair alue		alized ses	No. of holdings
Indemnity												_
Investment grade	\$	69	\$	1	\$	49	\$	4	\$ 118	\$	5	71
Non-investment grade		0		0		18		3	18		3	19
Total fixed maturities												
Indemnity	\$	69	\$	1	\$	67	\$	7	\$ 136	\$	8	90
					2	7						

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Fixed maturities and equity securities in a gross unrealized loss position at December 31, 2009 are as follows for the Exchange. Data is provided by length of time securities were in a gross unrealized loss position.

**December 31, 2009** 

			Eı	rie Insurance G	roup		
	Less than	12 months		ns or longer		Total	
	Fair	Unrealized	Fair	Unrealized	Fair	Unrealized	No. of
(dollars in millions)	value	losses	value	losses	Value	losses	holdings
Exchange							
Fixed maturities:							
U.S. government sponsored							
enterprises	\$ 50	\$ 0	\$ 0	\$ 0	\$ 50	\$ 0	6
Municipal securities	105	2	26	1	131	3	24
U.S. corporate debt							
non-financial	128	3	129	7	257	10	56
U.S. corporate debt							
financial	159	2	318	26	477	28	98
Foreign corporate debt							
non-financial	12	0	36	2	48	2	9
Foreign corporate debt							
financial	17	0	68	4	85	4	17
Structured securities:							
Asset backed credit cards	0	0	5	0	5	0	1
Asset backed other	0	0	18	2	18	2	3
Collateralized debt							
obligations	8	1	28	15	36	16	15
Commercial						-	
mortgage-backed	1	0	34	5	35	5	6
Residential				_		_	
mortgage-backed:							
Government sponsored							
enterprises	28	0	0	0	28	0	4
Non-government sponsored	20	Ü	Ü	· ·	20	· ·	•
enterprises	0	0	45	6	45	6	9
enterprises	U	O	13	O	-13	O	
Total fixed maturities							
Exchange	\$508	\$8	\$707	\$ 68	\$1,215	\$ 76	248
Zachunge	φυσσ	Ψ	Ψίοι	ΨΟΟ	Ψ1,213	Ψ / Ο	2.0
Equity securities:							
U.S. nonredeemable							
preferred securities:							
Financial	\$ 36	\$ 2	\$ 72	\$ 9	\$ 108	\$ 11	20
Non-financial	14	0	43	2	57	2	10
Foreign nonredeemable	17	O	13	2	37	2	10
preferred securities:							
Financial	0	0	18	3	18	3	4
- 1114110141	U	O	10	5	10	5	т
	\$ 50	\$ 2	\$133	\$ 14	\$ 183	\$ 16	34
	Ψ 50	Ψ 2	Ψ133	Ψ 1 Τ	ψ 105	Ψ 10	<i>5</i> -r

Total equity securities Exchange

# Quality breakdown of fixed maturities at December 31, 2009

	L	ess thar	han 12 months 12 months or longer		Total							
	]	Fair	Unrea	alized	I	Fair	Unre	alized	Fair	Unre	alized	No. of
(dollars in millions)	V	alue	los	ses	V	alue	los	sses	value	lo	sses	holdings
Exchange												
Investment grade	\$	494	\$	8	\$	522	\$	50	\$ 1,016	\$	58	191
Non-investment grade		14		0		185		18	199		18	57
Total fixed maturities												
Exchange	\$	508	\$	8	\$	707	\$	68	\$ 1,215	\$	76	248
						28						

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Investment income, net of expenses, was generated from the following portfolios:

		Erie Insurance Group					
		Three	e months ende	d Six	months ended		
			June 30,		June 30,		
(in millions)		2010	200	9 2010	2009		
Indemnity							
Fixed maturities		\$ 9	\$	9 \$ 17	\$ 19		
Equity securities		1	•	1 2	3		
Cash equivalents and other		0		0 0	1		
Total investment income		10	10	0 19	23		
Less: investment expenses		1		1 1	1		
Investment income, net of expenses	Indemnity	\$ 9	\$ !	9 \$ 18	\$ 22		
Exchange							
Fixed maturities		\$ 87	\$ 83	3 \$173	\$174		
Equity securities		18	1′	7 34	34		
Cash equivalents and other		0		1 0	4		
Total investment income		105	10	1 207	212		
Less: investment expenses		6	:	5 13	12		
Investment income, net of expenses	Exchange	\$ 99	\$ 90	6 \$194	\$200		
Total consolidated investment income	e, net of expenses						
Erie Insurance Group	-	\$108	\$10:	5 \$212	\$222		

Dividend income is recognized as earned and recorded to net investment income. Realized gains (losses) on investments were as follows:

	Erie Insurance Group							
	Three mor	nths ended	Six mont	onths ended				
	June	e 30,	June	e 30,				
(in millions)	2010	2009	2010	2009				
Indemnity								
Available-for-sale securities:								
Fixed maturities								
Gross realized gains	\$ 1	\$ 1	\$ 3	\$ 1				
Gross realized (losses)	0	(1)	0	(3)				
Net realized gains (losses)	1	0	3	(2)				
and the second second								
Equity securities	1	0	1	2				
Gross realized gains	l	0	1	3				
Gross realized (losses)	(1)	(2)	(1)	(3)				

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Net realized gains		0	(2)	0	0
Trading securities:					
Common stock					
Gross realized gains		0	1	1	1
Gross realized (losses)		0	(1)	0	(3)
Valuation adjustments		(4)	6	(2)	4
Net realized gains (losses)		(4)	6	(1)	2
Net realized gains (losses) on investments	Indemnity	\$(3)	\$ 4	\$ 2	\$ 0
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			Erie Insur nths ended e 30,	Six months ender June 30,		
(in millions)		2010	2009	2010	2009	
Exchange Available-for-sale securities: Fixed maturities Gross realized gains		\$ 7	\$ 6	\$ 28	\$ 9	
Gross realized (losses)  Net realized gains (losses)		(3)	(13) (7)	(12) 16	(28) (19)	
Equity securities Gross realized gains Gross realized (losses)		3 (1)	6 (9)	7 (1)	13 (13)	
Net realized gains (losses)		2	(3)	6	0	
Trading securities: Common stock Gross realized gains Gross realized (losses) Valuation adjustments		44 (18) (242)	33 (66) 247	89 (30) (171)	48 (162) 186	
Net realized gains (losses)		(216)	214	(112)	72	
Net realized gains (losses) on investments	Exchange	\$(210)	\$204	\$ (90)	\$ 53	
Net realized gains (losses) on investments Insurance Group	Erie	\$(213)	\$208	\$ (88)	\$ 53	

The components of other-than-temporary impairments on investments are included below.

		Erie Insura	ance Group Six months ended		
	Three mo	onths ended			
	Jun	ie 30,	Jun	e 30,	
(in millions)	2010	2009	2010	2009	
Indemnity					
Fixed maturities	\$(1)	\$ (1)	\$(1)	\$ (4)	
Equity securities	0	(1)	0	(3)	
Total	(1)	(2)	(1)	(7)	
Portion recognized in other comprehensive income	0	0	0	0	
Net impairment losses recognized in earnings   Indemnity	\$(1)	\$ (2)	\$(1)	\$ (7)	

Exchange					
Fixed maturities		\$(2)	\$ (6)	\$(4)	\$(32)
Equity securities		(1)	(4)	(1)	(44)
Total		(3)	(10)	(5)	(76)
Portion recognized in other comprehensive inco	ome	0	0	0	0
Net impairment losses recognized in earnings	Exchange	\$(3)	\$(10)	\$(5)	\$(76)
Net impairment losses recognized in earnings	Erie				
Insurance Group		\$(4)	\$(12)	\$(6)	\$(83)

In considering if fixed maturity securities were credit impaired some of the factors considered include: potential for the default of interest and/or principal, level of subordination, collateral of the issue, compliance with financial covenants, credit ratings and industry conditions. We have the intent to sell all credit-impaired fixed maturity securities, therefore the entire amount of the impairment charges were included in earnings and no non-credit impairments were recognized in other comprehensive income. Prior to the second quarter of 2009 when new impairment guidance was issued for debt securities, the impairment policy for fixed maturities was consistent with that of equity securities.

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#### Limited partnerships

Our limited partnership investments are recorded using the equity method of accounting as we do not exercise significant influence over any of these partnerships. As these investments are generally reported on a one-quarter lag, our limited partnership results through June 30, 2010 are comprised of general partnership financial results for the fourth quarter of 2009 and the first quarter of 2010. Given the lag in reporting, our limited partnership results do not reflect the market conditions of the second quarter of 2010. Cash contributions made to and distributions received from the partnerships are recorded in the period in which the transaction occurs.

We have provided summarized financial information in the following table for the six months ended June 30, 2010 and for the year ended December 31, 2009. Amounts provided in the table are presented using the latest available financial statements received from the partnerships. Limited partnership financial information has been presented based on the investment percentage in the partnerships for the Erie Insurance Group consistent with how management evaluates the investments.

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As these investments are generally reported on a one-quarter lag, our limited partnership results through June 30, 2010 include the general partnership financial results for the fourth quarter of 2009 and first quarter of 2010. (dollars in millions)

	As of and for the six months ended June 30 Income (loss) recognized due to valuation adjustments Number				
Investment percentage in partnership for Erie Insurance Group	of partnerships	Asset recorded	by the partnerships	(loss) recorded	
Indemnity Private equity: Less than 10%	26	\$ 81	\$ 7	\$ 0	
		ъ 61 7			
Greater than or equal to 10% but less than 50% Greater than 50%	3	3	1 0	0	
Total private equity Mezzanine debt:	30	91	8	0	
Less than 10%	12	32	3	1	
Greater than or equal to 10% but less than 50%	3	17	2	(2)	
Greater than 50%	1	2	0	0	
Total mezzanine debt Real estate:	16	51	5	(1)	
Less than 10%	19	69	(2)	(2)	
Greater than or equal to 10% but less than 50%	5	14	(1)	(1)	
Greater than 50%	4	9	1	(1)	
Total real estate	28	92	(2)	(4)	
Total limited partnerships Indemnity	74	\$ 234	\$ 11	\$ (5)	
Exchange Private equity:					
Less than 10%	41	\$ 490	\$ 29	\$ 5	
Greater than or equal to 10% but less than 50%	3	34	4	(1)	
Greater than 50%	1	6	0	0	
Total private equity Mezzanine debt:	45	530	33	4	
Less than 10%	14	146	10	2	
Greater than or equal to 10% but less than 50%	4	47	1	(2)	
Greater than 50%	3	27	0	1	

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Total mezzanine debt		21	220	11	1
Real estate:					
Less than 10%		32	287	(15)	(4)
Greater than or equal to 10 <sup>o</sup>	% but less than 50%	7	52	(3)	(3)
Greater than 50%		4	34	5	(5)
Total real estate		43	373	(13)	(12)
Total limited partnerships	Exchange	109	\$1,123	\$ 31	\$ (7)
Total limited partnerships	Erie Insurance Group		\$1,357	\$ 42	\$(12)

Per the limited partner financial statements, total partnership assets were \$56 billion and total partnership liabilities were \$10 billion at June 30, 2010 (as recorded in the March 31, 2010 limited partnership financial statements). For the six month period comparable to that presented in the preceding table (fourth quarter of 2009 and first quarter of 2010), total partnership valuation adjustment gains were \$3 billion and total partnership net income was \$55 million.

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As these investments are generally reported on a one-quarter lag, our limited partnership results through December 31, 2009 include the general partnership results for the fourth quarter of 2008 and the first three quarters of 2009. (dollars in millions)

	As of and for the year ended December 31, 20 (Loss) income recognized due to				
			valuation adjustments	(Loss)	
Toronto and a constant in a contract line	Number of	<b>A</b> ===4	1 41	•	
Investment percentage in partnership for Erie Insurance Group	partnerships	Asset recorded	by the partnerships	income recorded	
Indemnity					
Private equity: Less than 10%	26	\$ 76	\$ (11)	\$ (1)	
Greater than or equal to 10% but less than 50%	3	φ 70 6	0	0	
Greater than 50%	1	3	0	0	
Total private equity Mezzanine debt:	30	85	(11)	(1)	
Less than 10%	12	30	(4)	(1)	
Greater than or equal to 10% but less than 50%	3	18	(2)	2	
Greater than 50%	1	3	(1)	0	
Total mezzanine debt Real estate:	16	51	(7)	1	
Less than 10%	19	65	(31)	1	
Greater than or equal to 10% but less than 50%	5	17	(6)	1	
Greater than 50%	4	17	(21)	(2)	
Total real estate	28	99	(58)	0	
Total limited partnerships Indemnity	74	\$ 235	\$ (76)	\$ 0	
Exchange					
Private equity: Less than 10%	41	\$ 466	\$ (46)	\$14	
Greater than or equal to 10% but less than 50%	41	\$ 466 31	\$ (46) 1	(1)	
Greater than 50%	1	6	(1)	(1)	
Total private equity Mezzanine debt:	45	503	(46)	12	
Less than 10%	14	138	(11)	4	
Greater than or equal to 10% but less than 50%	4	48	(4)	9	
Greater than 50%	3	30	(2)	2	

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Total mezzanine debt		21	216	(17)	15
Real estate:					
Less than 10%		32	302	(164)	(8)
Greater than or equal to 109	% but less than 50%	7	61	(40)	(1)
Greater than 50%		4	34	(48)	4
Total real estate		43	397	(252)	(5)
Total limited partnerships	Exchange	109	\$1,116	\$(315)	\$22
Total limited partnerships	Erie Insurance Group		\$1,351	\$(391)	\$22

Per the limited partner financial statements, total partnership assets were \$53 billion and total partnership liabilities were \$11 billion at December 31, 2009 (as recorded in the September 30, 2009 limited partnership financial statements). For the twelve month period comparable to that presented in the preceding table (fourth quarter of 2008 and first three quarters of 2009), total partnership valuation adjustment losses were \$8 billion and total partnership net losses were \$1 billion.

See also Note 12 for investment commitments related to limited partnerships.

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#### Note 8. Bank Line of Credit

As of June 30, 2010, Indemnity has available a \$100 million line of credit that expires on December 31, 2011. There were no borrowings outstanding on the line of credit as of June 30, 2010. Bonds with a fair value of \$132 million are pledged as collateral on the line at June 30, 2010.

As of June 30, 2010, the Exchange has available a \$200 million revolving line of credit that expires on September 30, 2012. There were no borrowings outstanding on the line of credit as of June 30, 2010. Bonds with a fair value of \$262 million are pledged as collateral on the lines at June 30, 2010.

Securities pledged as collateral on both lines have no restrictions and are reported as available-for-sale fixed maturities in the Consolidated Statements of Financial Position as of June 30, 2010. The banks require compliance with certain covenants, which include statutory surplus and risk based capital ratios for the Exchange s line of credit and minimum net worth and leverage ratios for Indemnity s line of credit. We are in compliance with all covenants at June 30, 2010.

#### **Note 9. Income Tax**

Deferred tax assets and liabilities are recognized for the expected future tax consequences of events that have been included in the financial statement or tax returns. Valuation allowances are established, when necessary, to reduce deferred tax assets to the amount expected to be realized. At June 30, 2010, we recorded a net deferred tax asset of \$101 million on our Consolidated Statements of Financial Position. Although realization is not assured, management believes it is more likely than not that the deferred tax asset will be realized based on our assessment that the losses ultimately recognized for tax purposes will be fully utilized. As such, there was no deferred tax valuation allowance recorded at June 30, 2010. The Exchange uses the period-to-date tax rate rather than the annual projected tax rate. This is primarily due to the volatility related to investment income under the current economic conditions and catastrophic activity.

#### **Note 10. Postretirement Benefits**

The liabilities for the plans described in this note are presented in total for all employees of the Erie Insurance Group. The gross liability for the pension plans is presented in the Consolidated Statements of Financial Position as part of other liabilities. A portion of annual expenses related to the pension plans is allocated to related entities within the Erie Insurance Group.

We offer a noncontributory defined benefit pension plan that covers substantially all employees. This is the largest benefit plan we offer. We also offer an unfunded supplemental retirement plan (SERP) for certain members of executive and senior management of the Erie Insurance Group. The components of net periodic benefit cost for our pension benefits are:

		Th	ree mor June		ded	S	Six mont June	ths ende 30,	led
(in millions)		20	010	20	009	20	010	2	009
Service cost		\$	4	\$	4	\$	8	\$	8
Interest cost			5		5		10		10
Expected return on plan assets			(7)		(6)		(13)		(12)
Amortization of actuarial loss			1		0		2		1
Net periodic benefit cost		\$	3	\$	3	\$	7	\$	7
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Note 11. Reconciliation of shareholders equity

A reconciliation of shareholders equity follows for the year to date December 31, 2009 and June 30, 2010:

		Total	Noncontrolling interest in
(in millions, except per share data)	Total equity	I otal Indemity shareholders equity	consolidated entity Exchange
Balance at December 31, 2008	\$4,759	\$ 792	\$ 3,967
Comprehensive income:			
Net income	446	108	338
Other comprehensive income, net of tax:			
Unrealized gains on securities	593	75	518
Postretirement plans:			
Prior service cost	0	0	
Net actuarial gain	27	27	
Loss due to amendments	(2)	(2)	
Curtailment/settlement loss	(1)	(1)	
Postretirement plans	24	24	
Other comprehensive income, net of tax	617	99	518
Comprehensive income	1,063	207	856
Purchase of treasury stock	(3)	(3)	
Conversion of Class B shares to Class A shares Dividends declared:	0	0	
	(04)	(04)	
Class A \$1.83 per share Class B \$274.50 per share	(94) 0	(94) 0	
Class B \$274.30 per share	U	O	
Balance at December 31, 2009	\$5,725	\$ 902	\$ 4,823
Comprehensive income:			
Net income	131	96	35
Other comprehensive income, net of tax:			
Unrealized gains on securities	82	11	71
Other comprehensive income, net of tax	82	11	71
Comprehensive income	213	107	106
Purchase of treasury stock Dividends declared:	(20)	(20)	
Class A \$0.96 per share	(49)	(49)	
Class B \$144.00 per share	0	0	
,	v	Ŭ	

**Balance at June 30, 2010** \$5,869 \$ 940 \$ 4,929

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#### Note 12. Commitments and Contingencies

Indemnity has contractual commitments to invest up to \$62 million related to its limited partnership investments at June 30, 2010. These commitments are split between private equity securities of \$29 million, real estate activities of \$20 million and mezzanine debt securities of \$13 million. These commitments will be funded as required by the partnership agreements.

The Exchange, including EFL, has contractual commitments to invest up to \$503 million related to its limited partnership investments at June 30, 2010. These commitments are split between private equity securities of \$232 million, real estate activities of \$177 million and mezzanine debt securities of \$94 million. These commitments will be funded as required by the partnership agreements.

We are involved in litigation arising in the ordinary course of business. In our opinion, the effects, if any, of such litigation are not expected to be material to our consolidated financial condition, operations or cash flows.

#### **Note 13. Statutory Information**

Cash and securities with a carrying value of \$14 million and \$13 million were deposited by the property and casualty and life entities with regulatory authorities under statutory requirements at June 30, 2010 and December 31, 2009, respectively.

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# Note 14. Indemnity supplemental information

June 30, 2010 (in millions)	Co. Indemnity shareholder interest	nsolidated Statem Exchange noncontrolling Interest	ent of Financial Posi Reclassifications and eliminations	tion Erie Insurance Group
Assets				
Investments				
Available-for-sale securities, at fair value:	Φ (71	Φ 6700	r.	ф <b>7</b> 460
Fixed maturities	\$ 671 45	\$ 6,789 523	\$	\$ 7,460 568
Equity securities Trading securities, at fair value	40	323 1,712		1,752
Limited partnerships	234	1,123		1,752
Other invested assets	1	1,123		20
Total investments	991	10,166		11,157
Cash and cash equivalents	34	189		223
Premiums receivable from policyholders	256	980	(259)	977
Reinsurance recoverable	2	199		201
Deferred income taxes	29	72		101
Deferred acquisition costs	56	417		473
Other assets	114	324		438
Reinsurance recoverables and receivables from	1.060		(1.060)	
Exchange and other affiliates Note receivable from EFL	1,068		(1,068)	
Equity in EFL	25 81		(25) (81)	
Equity in EPE	01		(61)	
Total assets	\$2,656	\$12,347	\$ (1,433)	\$13,570
Liabilities				
Losses and loss expense reserves <sup>(1)</sup>	\$ 928	\$ 3,451	\$ (757)	\$ 3,622
Life policy and deposit contract reserves		1,574		1,574
Unearned premiums <sup>(1)</sup>	459	1,977	(343)	2,093
Other liabilities	329	335	(252)	412
Total liabilities	1,716	7,337	(1,352)	7,701
Shareholders equity and noncontrolling				
interest Total Indomnity shareholders against	040			040
Total Indemnity shareholders equity  Noncontrolling interest in consolidated entity	940			940
Exchange		5,010	(81)	4,929
Total equity	940	5,010	(81)	5,869
Total liabilities absorbeldance and the and				
Total liabilities, shareholders equity and noncontrolling interest	\$2,656	\$12,347	\$ (1,433)	\$13,570
noncondoming interest	Ψ2,030	ψ 1∠,J+/	ψ (1, <del>4</del> 33)	ψ13,370

(1) Indemnity s

insurance

related accounts

in this table

include its

wholly-owned

property and

casualty

insurance

subsidiaries

direct business

in addition to

their share of

the pooling

transactions,

which

represents 5.5%

of the total

Property and

Casualty Group

business. The

Consolidated

Statements of

**Financial** 

Position include

direct business

only as the 5.5%

of activity

assumed in

accordance with

the

intercompany

pooling

arrangement

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December 31, 2009 (in millions)	Con Indemnity shareholder interest	nsolidated Stateme Exchange noncontrolling interest	ent of Financial Posi Reclassifications and eliminations	tion Erie Insurance Group
Assets				
Investments				
Available-for-sale securities, at fair value:	¢ 664	¢ 6517	ф	¢ 7 101
Fixed maturities	\$ 664 38	\$ 6,517 472	\$	\$ 7,181 510
Equity securities Trading securities, at fair value	36 42	1,835		1,877
Limited partnerships	235	1,116		1,351
Other invested assets	233	20		21
Other invested assets	1	20		21
Total investments	980	9,960		10,940
Cash and cash equivalents	76	158		234
Premiums receivable from policyholders	237	872	(203)	906
Reinsurance recoverable	2	213		215
Deferred income taxes	41	75		116
Deferred acquisition costs	17	450		467
Other assets	102	308	(1)	409
Reinsurance recoverables and receivables from				
Exchange and other affiliates	1,115		(1,115)	
Note receivable from EFL	25		(25)	
Equity in EFL	72		(72)	
Total assets	\$2,667	\$12,036	\$ (1,416)	\$13,287
Liabilities				
Losses and loss expense reserves <sup>(1)</sup>	\$ 965	\$ 3,424	\$ (791)	\$ 3,598
Life policy and deposit contract reserves	φ > 00	1,540	4 (772)	1,540
Unearned premiums <sup>(1)</sup>	434	1,872	(325)	1,981
Other liabilities	366	305	(228)	443
Total liabilities	1,765	7,141	(1,344)	7,562
	,	,	( )-	. ,
Shareholders equity and noncontrolling interest				
Total Indemnity shareholders equity	902			902
Noncontrolling interest in consolidated entity				
Exchange		4,895	(72)	4,823
Total equity	902	4,895	(72)	5,725
m (12.122) 1 1 1 1 1 2 2 3				
Total liabilities, shareholders equity and	¢2.667	¢ 10 000	¢ (1 416)	¢ 12 207
noncontrolling interest	\$2,667	\$ 12,036	\$ (1,416)	\$13,287

(1) Indemnity s insurance

related accounts

in this table

include its

wholly-owned

property and

casualty

insurance

subsidiaries

direct business

in addition to

their share of

the pooling

transactions,

which

represents 5.5%

of the total

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Casualty Group

business. The

Consolidated

Statements of

**Financial** 

Position include

direct business

only as the 5.5%

of activity

assumed in

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Indemnity is due \$25 million from EFL in the form of a surplus note that was issued in 2003. The note may be repaid only out of unassigned surplus of EFL. Both principal and interest payments are subject to prior approval by the Pennsylvania Insurance Commissioner. The note bears an annual interest rate of 6.7% and will be payable on demand on or after December 31, 2018, with interest scheduled to be paid semi-annually. EFL accrued interest to Indemnity of \$0.4 million in each of the second quarters ended June 30, 2010 and 2009.

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	come attributable to Indemnity shareholder interest  Three months ended Six months ende				
			e 30,	June 30,	
(in millions)	Percent	2010	2009	2010	2009
Management operations					
Management fee revenue, net	100.0%	\$270	\$259	\$507	\$489
Service agreement revenue	100.0%	9	9	17	17
Total revenue from management		270	2.00	<b>70</b> 4	<b>7</b> 0.6
operations	400.00	279	268	524	506
Cost of management operations	100.0%	217	208	409	401
Income from management operations		60	60		407
before taxes		62	60	115	105
Property and casualty operations					
Premiums earned	5.5%	53	52	106	104
Losses and loss expenses	5.5%	40	35	80	78
Underwriting expenses	5.5%	15	15	30	30
Income (loss) from property and					
casualty operations before taxes		(2)	2	(4)	(4)
Life insurance operations					
Total revenue	21.6%	9	8	18	13
Total benefits and expenses	21.6%	6	7	13	13
Income from life operations before					
taxes		3	1	5	0
Investment operations					
Investment income, net of expenses Net realized (losses) gains on		9	9	18	22
investments		(3)	4	2	0
Impairment losses recognized in earnings		(1)	(2)	(1)	(7)
Equity in earnings (losses) of limited			(-)		(,)
partnerships		6	(27)	6	(55)
Total investment income (loss) before					
taxes		11	(16)	25	(40)
Income from operations before					
income taxes and noncontrolling					
interests		74	47	141	61
Provision for income taxes		25	14	45	17

**Net income** \$ 49 \$ 33 \$ 96 \$ 44

Indemnity s components of direct cash flows as presented in the Consolidated Statements of Cash Flows is as follows for the six months ended June 30:

## Direct method of cash flows

000 000 000 000 000 000 000 000	Indemnity			
(in millions)	2010	2009		
Management fee received	\$ 467	\$ 453		
Service agreement fee received	17	17		
Premiums collected	109	105		
Net investment income received	23	23		
Limited partnership distributions	7	7		
(Decrease) increase in reimbursements collected from affiliates	(11)	12		
Commissions and bonuses paid to agents	(290)	(300)		
Salaries and wages paid	(56)	(58)		
Pension contribution and employee benefits paid	(20)	(11)		
Losses paid	(67)	(63)		
Loss expenses paid	(11)	(11)		
Other underwriting and acquisition costs paid	(30)	(30)		
General operating expenses paid	(59)	(54)		
Income taxes paid	(37)	(45)		
Net cash provided by operating activities	42	45		
Net cash used in investing activities	(17)	(33)		
Net cash used in financing activities	(67)	(47)		
Net decrease in cash	(42)	(35)		
Cash and cash equivalents at beginning of period	76	61		
Cash and cash equivalents at end of period	\$ 34	\$ 26		
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#### **Note 15. EFL Supplemental Information**

EFL is a Pennsylvania-domiciled life insurance company operating in 10 states and the District of Columbia. Indemnity owns 21.6% of EFL s common shares outstanding and accounts for its ownership interest using the equity method of accounting.

The following presents condensed financial information for EFL on a U.S. GAAP basis:

	Three month	Six months ended June 30,		
(in millions)	2010	2009	2010	2009
Policy and other revenues	\$ 16	\$ 19	\$ 32	\$ 35
Net investment income	25	20	52	26
Benefits and expenses	30	33	63	61
Income (loss) before income taxes	11	6	21	0
Income tax expense (benefit)	4	(5)	3	(2)
Net income	7	11	18	2
Comprehensive income	20	74	44	76

EFL recorded impairment charges of \$2 million in the second quarter of 2010 compared to \$1 million in the second quarter of 2009. Realized gains on investments totaled \$3 million in 2010 compared to gains of less than \$100 thousand recorded in the second quarter of 2009. Equity in earnings of limited partnerships improved by \$2 million in the second quarter of 2010 compared to the second quarter of 2009.

Net income in the second quarter of 2009 was positively impacted by a reduction in the deferred tax valuation allowance of \$7 million. As a result of improved market conditions, the valuation allowance was reduced by \$4 million to \$0 in the first quarter of 2010 and remains at \$0 at June 30, 2010.

EFL experienced unrealized gains, after tax of \$12 million in the second quarter of 2010 which contributed to the change in comprehensive income. Comprehensive income for the second quarter of 2009 included unrealized gains after tax of \$63 million.

For the six months ended June 30, 2010, net investment income increased \$27 million over the six months ended June 30, 2009 as a result of a \$10 million increase in realized gains, a \$13 million decrease in impairment losses and a \$4 million decrease in equity in losses of limited partnerships.

		At December		
	At June 30,	31,		
(in millions, except per share data)	2010	2009		
Investments	\$1,762	\$ 1,639		
Total assets	2,036	1,941		
Liabilities	1,660	1,609		
Accumulated other comprehensive income	43	18		
Cumulative effect adjustment		27		
Total shareholders equity	376	333		
Book value per share	\$39.81	\$ 35.19		

EFL shareholders equity increased \$44 million at June 30, 2010 compared to December 31, 2009. The main factors driving this increase were \$25 million in unrealized gains, net of tax and net income of \$18 million.

In 2009, Indemnity made a \$12 million capital contribution to EFL and the Exchange made a \$43 million capital contribution to EFL to strengthen its surplus. The \$55 million in capital contributions increased EFL s investments and total shareholders—equity. Also in 2009, a required cumulative effect adjustment reclassified previously recognized non-credit other-than-temporary impairments of \$27 million out of retained earnings. Deferred taxes of \$9 million related to this cumulative effect adjustment were offset by a reduction in the valuation allowance in the same amount related to previously recognized impairments.

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### **Note 16. Capital Stock**

# Stock repurchase plan

In April 2010, our Board of Directors approved a continuation of the current stock repurchase program through June 30, 2011 for a total of \$100 million.

### **Note 17. Subsequent Events**

We have evaluated for recognized and nonrecognized subsequent events through the date of financial statement issuance. No items were identified in this period subsequent to the financial statement date that required adjustment or disclosure.

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# ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

On June 12, 2009, the Financial Accounting Standards Board (FASB) updated ASC 810, Consolidation, which amended the existing guidance for determining whether an enterprise is the primary beneficiary of a variable interest entity (VIE). As of January 1, 2010 Erie Indemnity Company (Indemnity) adopted the new accounting principle on a retrospective basis since inception.

The following discussion of financial condition and results of operations highlights significant factors influencing Erie Insurance Group ( we, us, our ). This discussion should be read in conjunction with the historical financial information and the related notes thereto included in Item 1. Financial Statements of this Quarterly Report on Form 10-Q and with Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations for the year ended December 31, 2009 contained in our Form 8-K as filed with the Securities and Exchange Commission on May 6, 2010.

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### CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING INFORMATION

Certain statements contained herein are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements are not in the present or past tense and can generally be identified by the use of words such as anticipate, expect, intend, likely, plan, project, seek, should, target, will, may, and other expressions that ind and events. Forward-looking statements include, without limitation, statements and assumptions on which such statements are based that are related to our plans, strategies, objectives, expectations, intentions and adequacy of resources. Examples of such statements are discussions relating to underwriting, premium and investment income volumes, expenses and agency appointments. Such statements are not guarantees of future performance and involve risks and uncertainties that are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements. Among the risks and uncertainties that could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements are the following:

factors affecting the property and casualty and life insurance industries generally, including price competition, legislative and regulatory developments;

government regulation of the insurance industry including approval of rate increases;

the frequency and severity of claims;

natural disasters;

exposure to environmental claims;

fluctuations in interest rates;

inflation and general business conditions;

the geographic concentration of our business as a result of being a regional company;

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the accuracy of our pricing and loss reserving methodologies;

changes in driving habits;

our ability to maintain our business operations including our information technology system;

our dependence on the independent agency system;

the quality and liquidity of our investment portfolio;

Indemnity s dependence on its relationship with Exchange; and

the other risks and uncertainties discussed or indicated in all documents filed by the Company with the Securities and Exchange Commission, including those described in Part I, Item 1A. Risk Factors of the 2009 Form 10-K, which information is incorporated by reference, updated by Part II, Item 1A. Risk Factors of this Form 10-O.

A forward-looking statement speaks only as of the date on which it is made and reflects the Erie Insurance Group s analysis only as of that date. The Erie Insurance Group undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events, changes in assumptions, or otherwise.

#### RECENT ACCOUNTING PRONOUNCEMENTS

Indemnity adopted amended guidance related to the consolidation of affiliated entities that became effective January 1, 2010 as required under generally accepted accounting principles (GAAP). As a result of this new guidance, Indemnity is considered to have a controlling financial interest in its affiliated entity, the Erie Insurance Exchange (Exchange). Indemnity is named as, and serves as, the Exchange s attorney-in-fact. Consolidation of the Exchange is required given the significance of the management fee to the Exchange and because Indemnity has the power to direct the activities of the Exchange that most significantly impact the Exchange s economic performance. The consolidation of the Exchange resulted in no change to Indemnity s net income or equity. The Exchange s net income and equity is identified as the noncontrolling interest net income or equity.

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#### **OPERATING REVIEW**

#### Overview

Erie Insurance Group represents the consolidated results of Indemnity and the results of its VIE, the Exchange. The Erie Insurance Group operates as a property and casualty insurer through its regional insurance carriers that write a broad line of personal and commercial lines coverages. The property and casualty insurance companies include the Exchange, a consolidated affiliate and its property and casualty insurance subsidiary, Flagship City Insurance Company (Flagship), and Indemnity s three wholly-owned property and casualty insurance subsidiaries, Erie Insurance Company (EIC), Erie Insurance Property and Casualty Company (EPC) and Erie Insurance Company of New York (ENY). These entities operate collectively as the Property and Casualty Group. The Erie Insurance Group also operates as a life insurer through its affiliate, Erie Family Life Insurance Company (EFL), which is owned 21.6% by Indemnity and 78.4% by the Exchange. EFL underwrites and sells nonparticipating individual and group life insurance policies and fixed annuities.

The Exchange is a reciprocal insurance exchange, which is an unincorporated association of individuals, partnerships and corporations that agree to insure one another. Each applicant for insurance to the Exchange signs a subscriber s agreement, which contains an appointment of Indemnity as their attorney-in-fact to transact the business of the Exchange on their behalf. As attorney-in-fact, Indemnity is required to perform certain services relating to the sales, underwriting and issuance of policies on behalf of the Exchange. The Exchange is a VIE.

The Exchange s equity, which is comprised of its retained earnings and accumulated other comprehensive income, is held for the benefit of its subscribers (policyholders) and meets the definition of a noncontrolling interest and is reflected as such in our consolidated financial statements. Indemnity shareholders benefit from their interest in Indemnity s income and equity but not in the noncontrolling interest s income or equity.

Generally, Indemnity shareholders interest in income comprises:

- a 25% management fee on all property and casualty insurance policies written, less the costs associated with the sales, underwriting and issuance of these policies,
- a 5.5% interest in the net underwriting results of the property and casualty lines operations,
- a 21.6% equity interest in the net earnings of EFL,

net investment income and results on investments that do not belong to the Exchange or its subsidiaries, and

other income and expenses, including income taxes, that are not the responsibility of the Exchange or its subsidiaries.

Generally, the noncontrolling interest s income comprises:

- a 94.5% interest in the net underwriting results of the property and casualty lines operations,
- a 78.4% equity interest in the net earnings of EFL,

net investment income and related results on investments that belong to the Exchange and its subsidiaries, and

other income and expenses, including income taxes, that are the responsibility of the Exchange and its subsidiaries.

Indemnity shareholder interest refers to the interest in Indemnity owned by the Class A and Class B shareholders. Exchange refers to the noncontrolling interest held for the benefit of the subscribers (policyholders) and includes its interests in Flagship and EFL.

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The following tables represent a breakdown of the composition of the income attributable to Indemnity and the income attributable to the noncontrolling interest (Exchange) for the three and six months ended June 30, 2010. For purposes of this discussion, EFL s investments are included in the life insurance operations.

# **Results of the Erie Insurance Group s operations by interest (unaudited)**

	Indemnity shareholder  interest  Three months			Noncontrolling interest  (Exchange)  Three months ended			Eliminations of related party transactions  Three months ended		Erie Insurance Group Three months ended	
			ded e 30,			e 30,		e 30,		ded e 30,
(in millions)	Percent	2010	2009	Percent	2010	2009	2010	2009	2010	2009
Management operations Management fee revenue, net Service agreement	100.0%	\$270	\$259		\$	\$	\$(270)	\$(259)	\$	\$
revenue	100.0%	9	9						9	9
Total revenue from management operations Cost of management operations	100.0%	279 217	268 208				(270) (217)	(259) (208)	9	9
Income from management operations before taxes		62	60				(53)	(51)	9	9
Property and casualty operations										
Premiums earned Losses and loss	5.5%	53	52	94.5%	921	895			974	947
expenses	5.5%	40	35	94.5%	677	603	(2)	(2)	715	636
Underwriting expenses	5.5%	15	15	94.5%	261	259	(54)	(52)	222	222
(Loss) income from property and casualty operations before taxes		(2)	2		(17)	33	56	54	37	89

Life insurance operations (1)										
Total revenue Total benefits and	21.6%	9	8	78.4%	32	31	(1)	(1)	40	38
expenses	21.6%	6	7	78.4%	24	26	0	0	30	33
Income from life operations before taxes		3	1		8	5	(1)	(1)	10	5
Investment operations Investment income, net of										
expenses Net realized (losses) gains on		9	9		78	75	(2)	(2)	85	82
investments Impairment losses recognized in		(3)	4		(213)	203			(216)	207
earnings Equity in earnings (losses) of limited		(1)	(2)		(1)	(8)			(2)	(10)
partnerships		6	(27)		20	(97)			26	(124)
Total investment income (loss) before taxes		11	(16)		(116)	173	(2)	(2)	(107)	155
Income (loss) from operations before income taxes and noncontrolling										
interests		74	47		(125)	211			(51)	258
Provision for income taxes		25	14		(45)	(27)			(20)	(13)
Net income (loss)		\$ 49	\$ 33		\$ (80)	\$238	\$	\$	\$ (31)	\$ 271

<sup>(1)</sup> Earnings on life insurance-related invested assets are integral to the evaluation of the life insurance operations because of the long duration of life products. On

that basis, for presentation purposes, the life insurance operations in the table above include life insurance related investment results. However, the life insurance investment results are included in the investment operations segment discussion as part of the Exchange s investment results.

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Results of the Erie Insurance Group s operations by interest (unaudited)

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(in millions)		ene	holder nonths ded e 30, 2009				transa Six m	ations of d party ctions anoths ded e 30, 2009	Gr Six mon	ths ended e 30,
Management operations Management fee revenue, net Service agreement revenue	100.0% 100.0%	\$507 17	\$489 17		\$	\$	\$(507)	\$(489)	<b>\$</b>	\$ 17
Total revenue from management operations Cost of management operations	100.0%	524 409	506 401				(507) (409)	(489) (401)	17	17
Income from management operations before taxes  Property and		115	105				(98)	(88)	17	17
casualty operations Premiums earned Losses and loss expenses Underwriting expenses	5.5% 5.5% 5.5%	106 80 30	104 78 30	94.5% 94.5% 94.5%	1,830 1,375 511	1,784 1,342 509	(3) (100)	(3) (90)	1,936 1,452 441	1,888 1,417 449
(Loss) Income from property and casualty operations before taxes		(4)	(4)		(56)	(67)	103	93	43	22
<b>Life insurance</b> <b>operations</b> <sup>(1)</sup> Total revenue	21.6%	18	13	78.4%	66	48	(1)	(1)	83	60

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Total benefits and expenses	21.6%	13	13	78.4%	50	48	(1)	(1)	62	60
Income from life operations before taxes		5	0		16	0	0	0	21	0
Investment operations Investment income, net of										
expenses Net realized gains		18	22		153	158	(5)	(5)	166	175
(losses) on investments Impairment losses		2	0		(98)	54			(96)	54
recognized in earnings Equity in earnings		(1)	(7)		(3)	(61)			(4)	(68)
(losses) of limited partnerships		6	(55)		24	(227)			30	(282)
Total investment income (loss) before taxes		25	(40)		76	(76)	(5)	(5)	96	(121)
Income (loss) from operations before income										
taxes and noncontrolling interests		141	61		36	(143)			177	(82)
Provision for income taxes		45	17		1	(119)			46	(102)
Net income (loss)		\$ 96	\$ 44		\$ 35	\$ (24)	\$	\$	\$ 131	\$ 20

(1) Earnings on life insurance-related invested assets are integral to the evaluation of the life insurance operations because of the long duration of life products. On that basis, for presentation

purposes, the life insurance operations in the table above include life insurance related investment results. However, the life insurance investment results are included in the investment operations segment discussion as part of the Exchange s investment results.

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#### Reconciliation of operating income to net income

We believe that investors understanding of our performance related to the Indemnity shareholder interest is enhanced by the disclosure of the following non-GAAP financial measure. Our method of calculating this measure may differ from those used by other companies and therefore comparability may be limited.

Operating income is net income excluding realized capital gains and losses, impairment losses and related federal income taxes. Our common stock portfolio is measured at fair value. As such, changes in fair value related to common stocks are reported in earnings. These unrealized gains or losses are included in the net realized gains and losses on investments in our Consolidated Statements of Operations that is used to calculate operating income. Equity in earnings or losses of limited partnerships are included in the calculation of operating income. Equity in earnings or losses of limited partnerships includes the respective investment s realized capital gains and losses, as well as unrealized gains and losses.

Net income is the generally accepted accounting principle (GAAP) measure that is most directly comparable to operating income. We use operating income to evaluate the results of operations. It reveals trends in our management services, insurance underwriting and investment operations that may be obscured by the net effects of realized capital gains and losses including impairment losses. Realized capital gains and losses, including impairment losses, may vary significantly between periods and are generally driven by business decisions and economic developments such as capital market conditions, the timing of which is unrelated to our management services and insurance underwriting processes. We believe it is useful for investors to evaluate these components separately and in the aggregate when reviewing our performance. We are aware that the price to earnings multiple commonly used by investors as a forward-looking valuation technique uses operating income as the denominator. Operating income should not be considered as a substitute for net income and does not reflect our overall profitability.

The following table reconciles operating income and net income for Indemnity shareholder interest:

		Indemnity Share	eholder Interest	į		
		nths ended	Six months ended			
		e 30,		e 30,		
	2010	2009	2010	2009		
(in millions, except per share data)	(Unaı	ıdited)	(Una	udited)		
Operating income attributable to Indemnity	\$ 51	\$ 32	\$ 95	\$ 49		
Net realized (losses) gains and impairments on						
investments	(4)	2	1	(7)		
Income tax benefit (expense)	2	(1)	0	2		
Realized (losses) gains and impairments, net of income	(2)	1	1	(5)		
taxes	(2)	1	1	(5)		
Net income attributable to Indemnity	\$ 49	\$ 33	\$ 96	\$ 44		
Per Indemnity Class A common share-diluted:						
Operating income attributable to Indemnity	\$ 0.89	\$ 0.56	\$1.66	\$ 0.85		
Net realized (losses) gains and impairments on						
investments	(0.07)	0.02	0.02	(0.13)		
Income tax benefit (expense)	0.04	(0.01)	0.00	0.04		
Realized (losses) gains and impairments, net of income						
taxes	(0.03)	0.01	0.02	(0.09)		

Net income attributable to Indemnity

\$ 0.86

\$ 0.57

\$1.68

\$ 0.76

The increase in operating income was primarily the result of Indemnity s limited partnerships investments generating earnings of \$6 million in the second quarter of 2010 compared to generating losses of \$27 million in the second quarter of 2009. For the six months ended June 30, 2010, limited partnership earnings totaled \$6 million compared to limited partnership losses of \$55 million recorded for the same period in 2009.

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#### **Operating Segments**

As a result of the changes in our reporting entity at January 1, 2010 (see Note 2), our reportable segments have increased from three to four. Our reportable segments include management operations, property and casualty insurance operations, life insurance operations and investment operations. The segment information presented below includes reclassification of all comparative prior period segment information.

#### Management operations

Management operations generate internal fee revenue by providing services to the Exchange. Management fee revenue is based upon the management fee rate, determined by our Board of Directors, and the direct written premiums of the Property and Casualty Group.

# Property and casualty insurance operations

The property and casualty insurance industry is highly cyclical, with periods of rising premium rates and shortages of underwriting capacity followed by periods of substantial price competition and excess capacity. The cyclical nature of the insurance industry has a direct impact on the direct written premiums of the Property and Casualty Group. The Property and Casualty Group is economically sensitive lines, such as workers compensation and commercial auto, continue to experience reduced exposures and reduced average premium per policy due to economic conditions. Industry premium exposures in property and casualty lines were suppressed in 2009, with premium rates for personal lines showing signs of firming and most commercial lines reflecting rate reductions.

The property and casualty insurance business is driven by premium growth, the combined ratio and investment returns. The property and casualty operations premium growth strategy focuses on growth by expansion of existing operations including a careful agency selection process and increased market penetration in existing operating territories. Expanding the size of our existing agency force of over 2,000 independent agencies will contribute to future growth as new agents build up their books of business with the Property and Casualty Group. The Property and Casualty Group appointed 57 new agencies through the six months ended June 30, 2010. In 2009, we appointed 120 new agencies and plan to appoint a similar number during 2010.

The property and casualty insurance operations insure standard and preferred risks while adhering to a set of consistent underwriting standards. Nearly 50% of premiums are derived from personal auto, 20% from homeowners and 30% from commercial lines. Pennsylvania, Maryland and Virginia made up 64% of the property and casualty lines insurance business based on 2009 direct written premium. As a result of the intercompany pooling arrangement, Indemnity retains a 5.5% interest in the net underwriting results of the Property and Casualty Group. The Exchange retains 94.5% of the net underwriting results of the Property and Casualty Group.

The combined ratio, expressed as a percentage, is the key measure of underwriting profitability traditionally used in the property and casualty insurance industry. It is the sum of the ratio of losses and loss expenses to premiums earned (loss ratio) plus the ratio of policy acquisition and other underwriting expenses to premiums earned (expense ratio). When the combined ratio is less than 100%, underwriting results are generally considered profitable; when the combined ratio is greater than 100%, underwriting results are generally considered unprofitable.

Factors affecting loss and loss expenses include the frequency and severity of losses, the nature and severity of catastrophic losses, the quality of risks underwritten and underlying claims and settlement expenses related to medical costs and litigation.

Investments held by the Property and Casualty Group are reported in the investment operations segment, separate from the underwriting business.

# Life insurance operations

EFL generates revenues through sales of its individual and group life insurance policies and fixed individual and group annuities. These products provide our property and casualty agency force an opportunity to cross-sell both personal and commercial accounts. EFL s profitability depends principally on the ability to develop, price and distribute insurance products, attract and retain deposit funds, generate investment returns and manage expenses. Other drivers include mortality and morbidity experience, persistency experience to enable the recovery of acquisition costs, maintaining interest spreads over the amounts credited to deposit funds and the maintenance of strong ratings from rating agencies.

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Earnings on life insurance-related invested assets are integral to the evaluation of the life insurance operations because of the long duration of life products. On that basis, for presentation purposes in the Management s Discussion and Analysis, the life insurance operations include life insurance related investment results. However, for presentation purposes in the segment footnote, the life insurance investment results are included in the investment operations segment discussion as part of the Exchange s investment results.

# **Investment operations**

We generate revenues from our fixed maturity, equity security and alternative investment portfolios. The portfolios are managed with a view toward maximizing after-tax returns on a risk-adjusted basis. Management actively evaluates the portfolios for impairments. We record impairment writedowns on investments in circumstances where the fair value of the investment is substantially below cost, and we conclude that the decline in fair value is other-than-temporary.

Our investment operations reflect the improvement experienced in the financial markets. During the second quarter 2010, we impaired \$4 million of securities compared to \$11 million in the second quarter 2009.

Our alternative investments benefited from improving financial market conditions in the fourth quarter of 2009 and the first quarter of 2010. In particular, the improvement in the private equity and mezzanine debt markets had a positive impact on our limited partnership portfolio. Equity in earnings of limited partnerships was \$31 million through June 30, 2010 compared to losses of \$287 million through June 30, 2009. The valuation adjustments in the limited partnerships are based on financial statements received from our general partners, which are generally received on a quarter lag. As a result, the second quarter partnership earnings do not reflect the valuation changes from the second quarter of 2010.

# General conditions and trends affecting our business

#### Financial conditions

Unfavorable changes in economic conditions, including declining consumer confidence, inflation, unemployment, recession or other changes, may lead the Property and Casualty Group s customers to cancel insurance policies, modify coverage or not renew policies. Our key challenge is to generate profitable revenue growth in a highly competitive market that is currently experiencing the effects of these economic conditions.

### Market volatility

Our portfolio of fixed income, preferred and common stocks and limited partnerships is subject to market volatility. Depending upon market conditions, this could cause considerable fluctuation in reported total investment income.

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# **RESULTS OF OPERATIONS**

The information below is presented on a segment basis prior to eliminations.

# **Management operations**

Management fee revenue earned by Indemnity from services provided to the Exchange is eliminated upon consolidation.

			Erie Insurar	ice Group		
	Three	months ended	June 30,	Six months ended June 30,		
	2010	2009	% Change	2010	2009	% Change
(in millions)	(Unau	idited)		(Unau	idited)	
Management fee revenue	\$ 270	\$ 259	4.3%	\$ 507	\$ 489	3.6%
Service agreement						
revenue	9	9	(1.6)	17	17	(1.6)
Total revenue from management operations Cost of management operations	279 217	268 208	4.1 4.7	524 409	506 401	3.5 2.0
Income from management operations Indemnity(1)	\$ 62	\$ 60	2.0%	\$ 115	\$ 105	9.1%
Gross margin	22.0%	22.5%	(0.5) pts.	21.9%	20.8%	1.1pts.

(1) Indemnity
retains 100% of
the income from
management
operations.

### Management fee revenue

The following table presents the direct written premium of the Property and Casualty Group and the calculation of the management fee revenue.

		Erie Insurance Group								
	Three m	onths ended Ju	ne 30,	Six mo	onths ended June	e 30,				
			%			%				
	2010	2009	Change	2010	2009	Change				
(dollars in millions)	(Unau	dited)	_	(Unaudited)						
Property and Casualty		•		•	·					
Group direct written										
premiums	\$1,088	\$1,044	4.1%	\$2,036	\$1,965	3.6%				
Management fee rate	25.00%	25.00%		25.00%	25.00%					
Management fee revenue,										
gross	\$ 271	\$ 260	4.1%	\$ 509	\$ 491	3.6%				
Change in allowance for management fee returned on										
cancelled policies <sup>(1)</sup>	(1)	(1)	NM	(2)	(2)	NM				

Management fee revenue,

net of allowance \$ 270 \$ 259 4.3% \$ 507 \$ 489 3.6%

NM = not meaningful

(1) Management

fees are

returned to the

Exchange when

policies are

cancelled

mid-term and

unearned

premiums are

refunded. We

record an

estimated

allowance for

management

fees returned on

mid-term policy

cancellations.

Management fee revenue is based upon the management fee rate, determined by our Board of Directors, and the direct written premiums of the Property and Casualty Group. Changes in the management fee rate can affect the segment s revenue and net income significantly. The management fee rate was set at 25%, the maximum rate, for both 2010 and 2009.

Direct written premiums of the Property and Casualty Group increased 4.1% in the second quarter of 2010, compared to the second quarter of 2009, due to an increase in policies in force of 3.5%. The year-over-year average premium per policy improved from a decrease of 2.5% at June 30, 2009, to a decrease of 0.5% at June 30, 2010. The policy retention ratio was 90.5% at June 30, 2010, compared to 90.6% at December 31, 2009, and 90.8% at June 30, 2009. See the segment discussion of Property and casualty insurance operations for a complete discussion of property and casualty premiums.

#### Service agreement revenue

Service agreement revenue includes service charges Indemnity collects from policyholders for providing extended payment terms on policies written by the Property and Casualty Group and late payment and policy reinstatement fees. The service charges are fixed dollar amounts per billed installment. Service agreement revenue totaled \$9 million in both second quarters of 2010 and 2009.

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# Cost of management operations

			nce Group					
	Three	months ended.	June 30,	Six m	Six months ended June 30,			
			%			%		
	2010	2009	Change	2010	2009	Change		
(in millions)	(Unai	udited)		(Unaudited)				
Commissions	\$149	\$143	3.5%	\$277	\$273	1.6%		
Non-commission expense	68	65	7.3	132	128	2.8		
Total cost of management								
operations	\$217	\$208	4.7%	\$409	\$401	2.0%		

Scheduled rate commissions increased \$6 million in the second quarter of 2010 and \$10 million for the six months ended June 30, 2010, compared to the same periods in 2009, impacted by the 4.1% and 3.6%, respectively, increase in direct written premiums of the Property and Casualty Group. Offsetting this increase was a slight decrease in agent bonuses in the second quarter of 2010 and a \$5 million decrease for the six months ended June 30, 2010. Non-commission expense increased \$3 million in the second quarter of 2010 compared to the second quarter of 2009, primarily due a \$3 million increase in personnel costs, the second largest component in the cost of management operations, as a result of higher average pay rates and an increase in management incentive plan expense. For the six months ended June 30, 2010, non-commission expense increased \$3 million. Driving this increase is a \$3 million increase in software costs related to various technology initiatives and a \$3 million increase in personnel costs, as salaries and wages were impacted by higher average pay rates and staffing levels offset by a \$5 million reduction for a favorable ruling related to an outstanding judgment against us.

The gross margin of 21.9% for the six months ended June 30, 2010, was positively impacted by a \$5 million reduction for a favorable court ruling. Excluding this adjustment, the gross margin would have been 21.0%, compared to 20.8% for the first six months of 2009. The improved gross margin in the first half of 2010 resulted from revenue growth slightly outpacing expense growth compared to the first half of 2009.

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#### Property and casualty insurance operations

A summary of the results of operations of our property and casualty insurance business is as follows:

			Property and C	Casualty Group		
	Three r	nonths ended J	une 30,	Six m	onths ended Ju	ne 30,
	2010	2009	% Change	2010	2009	% Change
(dollars in millions)		dited)		(unau	dited)	
Direct written premium	\$1,088	\$1,044	4.1%	\$2,036	\$1,965	3.6%
Reinsurance assumed and ceded	(4)	1	NM	(6)	2	NM
Net written premium Change in unearned	1,084	1,045	3.6	2,030	1,967	3.1
premium	110	98	11.7	94	79	18.3
Net premiums earned	974	947	2.7	1,936	1,888	2.5
Losses and loss expenses Policy acquisition and other underwriting	717	638	12.4	1,455	1,420	2.5
expenses	276	274	0.1	541	539	0.2
Total losses and expenses	993	912	8.7	1,996	1,959	1.8
Underwriting income (loss) Erie Insurance Group	\$ (19)	\$ 35	NM	\$ (60)	\$ (71)	15.3%
Underwriting income (loss) Indemnity	\$ (2)	\$ 2		\$ (4)	\$ (4)	
Underwriting income (loss) Exchange	\$ (17)	\$ 33		\$ (56)	\$ (67)	
Loss and loss expense ratio Policy acquisition and	73.7%	67.3%	6.4pts.	75.2%	75.2%	0.0pts.
other underwriting expense ratio	28.1	29.3	(1.2)	28.0	28.7	(0.7)
Combined ratio	101.8%	96.6%	5.2pts.	103.2%	103.9%	(0.7)pts.

NM = not meaningful

We measure profit or loss for our property and casualty segment based upon underwriting results, which represent net earned premium less loss and loss expenses and underwriting expenses on a pre-tax basis. Loss and combined ratios are key performance indicators that we use to assess business trends and to make comparisons to industry results. Investment results of our property and casualty insurance company subsidiaries are included in our investment operations segment.

#### Direct written premiums

Direct written premiums of the Property and Casualty Group increased 4.1% to nearly \$1.1 billion in the second quarter of 2010 compared to the second quarter of 2009 primarily driven by an increase in policies in force. Premiums generated from new business increased 6.5% in the second quarter of 2010, compared to 2.9% in the second quarter of 2009. Underlying the trend in new business premiums was an increase in new business policies in force of 6.9% in the second quarter of 2010, and 6.1% in the second quarter of 2009, while year-over-year average premiums per policy on new business decreased 0.1% at June 30, 2010, and 2.2% at June 30, 2009. Premiums generated from renewal business increased 3.9% in the second quarter of 2010, compared to 1.2% in the second quarter of 2009. Renewal policies in force increased 3.0% in both the second quarters of 2010 and 2009. The year-over-year average premium per policy on renewal business decreased 0.5% at June 30, 2010, compared to 2.5% at June 30, 2009. The Property and Casualty Group s year-over-year policy retention ratio was 90.5% at June 30, 2010, compared to 90.6% at December 31, 2009, and 90.8% at June 30, 2009.

Personal lines Total personal lines premiums written increased 5.5% to \$792 million in the second quarter of 2010, compared to \$750 million in the second quarter of 2009. Total personal lines policies in force increased 3.5% in the second quarter of 2010, and the total personal lines year-over-year average premium per policy increased 1.3%. The Property and Casualty Group s personal lines new business premiums written increased 4.7% in the second quarter of 2010, compared to 7.7% in the second quarter of 2009. Personal lines new business policies in force increased 6.3% in the second quarter of 2010, compared to 7.7% in the second quarter of 2009. The year-over-year average premium per policy on personal lines new business increased 0.6% at June 30, 2010, compared to a decline of 0.3% at June 30, 2009.

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Private passenger auto new business premiums written increased 3.3% in the second quarter of 2010, compared to 4.5% in the second quarter of 2009. Private passenger auto new business policies in force increased 5.0% in the second quarter of 2010, compared to 9.8% in the second quarter of 2009. The new business year-over-year average premium per policy for private passenger auto increased 1.4% at June 30, 2010, compared to a decrease of 1.6% at June 30, 2009.

Homeowners new business premiums written increased 9.3% in the second quarter of 2010, compared to 12.6% in the second quarter of 2009, while homeowners new business policies in force increased 9.0% compared to 3.8% in the second quarters of 2010 and 2009, respectively. The new business year-over-year average premium per policy for homeowners increased 1.0% at June 30, 2010, compared to 0.3% at June 30, 2009.

Renewal premiums written on personal lines increased 5.6% in the second quarter 2010, compared to 3.3% in the second quarter of 2009, driven by a modest increase in average premium per policy and steady policy retention ratio trends. The year-over-year average premium per policy on personal lines renewal business increased 1.5% at June 30, 2010, compared to a decline of 1.0% at June 30, 2009. The year-over-year policy retention ratio for personal lines was 91.3% at June 30, 2010, 91.5% at December 31, 2009, and 91.7% at June 30, 2009.

Private passenger auto renewal premiums written increased 4.9% in the second quarter of 2010 compared to 1.6% in the second quarter of 2009. The year-over-year average premium per policy on private passenger auto renewal business increased 1.1% at June 30, 2010, compared to a decline of 1.0% at June 30, 2009. The private passenger auto year-over-year policy retention ratio remained steady at 91.8% at June 30, 2010, compared to 91.9% at December 31, 2009 and June 30, 2009.

Homeowners renewal premiums written increased 6.9% in the in the second quarter of 2010, compared to 6.2% in the second quarter of 2009. The year-over-year average premium per policy on homeowners renewal business increased 3.7% at June 30, 2010, compared to 0.4% at June 30, 2009. The homeowners year-over-year policyholder retention ratio was 90.9% at June 30, 2010, 91.2% at December 31, 2009, and 91.6% at June 30, 2009.

Commercial lines Total commercial lines premiums written increased 0.7% to \$296 million in the second quarter of 2010, compared to \$294 million in the second quarter of 2009. Total commercial lines policies in force increased 3.6% while the total commercial lines year-over-year average premium per policy decreased 5.2%. Commercial lines new business premiums written increased 9.9% in the second quarter of 2010, compared to a

decrease of 5.2% in the second quarter of 2009. Commercial lines new business policies in force increased 9.6% in the second quarter of 2010 compared to a decline of 0.9% in the second quarter of 2009. The year-over-year average premium per policy on commercial lines new business decreased 3.0% at June 30, 2010 compared to 2.0% at June 30, 2009, driven by reductions in exposure as a result of continued economic pressures on commercial customers. Renewal premiums for commercial lines decreased 0.8% in the second quarter of 2010, compared to a decrease of 3.9% in the second quarter of 2009. The year-over-year average premium per policy on commercial lines renewal business declined 5.2% at June 30, 2010, compared to a decline of 6.1% at June 30, 2009, primarily driven by the workers compensation and commercial auto lines of business in both years. The workers compensation and commercial auto lines of business in both years. The workers compensation and commercial of 12.8% and 3.9%, respectively, at June 30, 2010, compared to declines of 12.8% and 3.9%, respectively, at June 30, 2009. Contributing to the workers compensation lower average premium per policy were shifts in the mix of our book of business and lower exposures driven by reductions in payroll levels. The commercial auto average premium per policy decrease was driven by shifts in the mix of our book of business and fewer insured vehicles. The commercial lines year-over-year policy retention ratio was 85.2% at June 30, 2010, 84.9% at December 31, 2009, and 85.1% at June 30, 2009.

Future trends premium revenue We are continuing our efforts to grow Property and Casualty Group premiums and improve our competitive position in the marketplace. Expanding the size of the agency force will contribute to future growth as existing and new agents build up their book of business with the Property and Casualty Group. Through the first six months of 2010, we appointed 57 new agencies, which increased our total to 2,091 agencies. We expect our

pricing actions to result in a net increase in direct written premium in 2010, however, exposure reductions and changes in our mix of business could impact the average premium written by the Property and Casualty Group as customers may continue to reduce coverages.

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#### Current year losses and loss expenses

The current accident year loss and loss expense ratio, excluding catastrophe losses was 67.9% in the second quarter of 2010 compared to 66.7% in the second quarter of 2009.

The personal lines loss and loss expense ratio related to the current accident year, excluding catastrophe losses, was 67.4% in the second quarter of 2010 compared to 67.9% in the second quarter of 2009. The personal auto loss and loss expense ratio related to the current accident year, excluding catastrophe losses, decreased to 68.8% in the second quarter of 2010 from 70.1% in the second quarter of 2009, while the homeowners loss and loss expense ratio decreased to 64.8% from 65.6% for the same periods, respectively.

The commercial lines loss and loss expense ratio related to the current accident year, excluding catastrophe losses, was 68.3% in the second quarter of 2010 compared to 64.0% in the second quarter of 2009. Excluding catastrophe losses, the current accident year loss and loss expense ratios for the second quarters of 2010 and 2009, respectively were 83.3% and 73.2% for the workers compensation line of business, 67.6% and 57.6% for the commercial multi-peril line of business, and 67.8% and 66.8% for the commercial auto line of business.

# Catastrophe losses

Catastrophes are an inherent risk of the property and casualty insurance business and can have a material impact on our insurance underwriting results. In addressing this risk, we employ what we believe are reasonable underwriting standards and monitor our exposure by geographic region. The Property and Casualty Group s definition of catastrophes includes those weather-related or other loss events which we consider significant to our geographic footprint which, individually or in the aggregate, may not reach the level of a national catastrophe as defined by the Property Claim Service (PCS). The Property and Casualty Group maintains sufficient property catastrophe reinsurance coverage from unaffiliated reinsurers and no longer participates in the voluntary assumed reinsurance business, which lowers the variability of the underwriting results of the Property and Casualty Group. Catastrophe losses, as defined by the Property and Casualty Group, totaled \$80 million in the second quarter of 2010 and \$15 million in the second quarter of 2009. These catastrophe losses contributed 8.1 points and 1.5 points to the combined ratios at June 30, 2010 and 2009, respectively. Catastrophe losses in the second quarter of 2010 were the result of flooding, hail and wind storms primarily in the states of Pennsylvania, Maryland and Ohio. In the second quarter of 2009, catastrophe losses resulted from flooding, wind and rain storms primarily in Indiana and Illinois. Catastrophe losses incurred for the first half of 2010 and 2009 were \$193 million and \$87 million, respectively, and contributed 9.9 points and 4.6 points to the combined ratio, respectively.

# Prior year loss development

The following table provides the details of the prior year loss reserve development:

		Erie Insura	ince Group		
	Three mo	nths ended	Six mont	hs ended	
	June	e 30,	June 30,		
	2010	2009	2010	2009	
(in millions)	(unau	ıdited)	(unaudited)		
Prior year loss development:					
Direct business including salvage and subrogation	\$(13)	\$ (2)	\$(56)	\$35	
Assumed reinsurance business	(8)	(7)	(11)	(8)	
Ceded reinsurance business	(1)	(1)	(5)	2	
Total prior year loss development	\$(22)	\$(10)	\$(72)	\$29	

Negative amounts represent a redundancy (decrease in reserves), while positive amounts represent a deficiency (increase in reserves).

#### Development of loss reserves

Direct business including salvage and subrogation Favorable development of prior accident years, including the effects of salvage and subrogation recoveries totaled \$13 million and improved the combined ratio 1.3 points in the

second quarter of 2010, compared to \$2 million, or 0.1 points in the second quarter of 2009. The favorable development in the second quarter of 2010 was primarily the result of improved severity trends, of which \$7 million related to the workers compensation line of business and \$7 million related to the commercial multi-peril line of business. In the second quarter of 2009, frequency and severity trends were relatively stable.

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Favorable development of prior accident years, including the effects of salvage and subrogation recoveries totaled \$56 million and improved the combined ratio 2.9 points in the first half of 2010, while adverse development of prior accident years totaled \$35 million and contributed 1.9 points to the combined ratio in the first half of 2009. Driving the prior accident year development through June 30, 2010 was favorable development of \$26 million related to the commercial multi-peril line of business, \$22 million related to the personal auto line of business, \$8 million related to the homeowners line of business, and \$5 million related to the workers compensation line of business. The favorable development experienced in the commercial multi-peril line of business was primarily the result of improvements in severity trends. Of the \$22 million of favorable development in the personal auto line of business, \$13 million was the result of improvements in frequency trends on automobile bodily injury and uninsured/underinsured motorist bodily injury and \$7 million was the result of two claims closing. The favorable development in the homeowners line of business was primarily the result of the settlement of one large claim, while the favorable development in the workers compensation line of business was primarily the result of improvements in severity trends. The adverse development in 2009 was primarily the result of one large workers compensation claim combined with increasing loss cost trends on automobile bodily injury and commercial liability claims.

Assumed reinsurance The Property and Casualty Group s favorable development of prior accident year loss reserves on its assumed reinsurance business was relatively flat at \$8 million in the second quarter of 2010, compared to \$7 million in the second quarter of 2009. For the first half of 2010, favorable development of prior accident year loss reserves on assumed reinsurance totaled \$11 million, compared to \$8 million in the first half of 2009. The favorable development was due to less than anticipated growth in involuntary reinsurance.

Ceded reinsurance Favorable development of ceded reinsurance reserves was flat at \$1 million in the second quarters of 2010 and 2009. In the first half of 2010, ceded reinsurance reserves, which is reflected as favorable development of reserves, increased \$8 million related primarily to the business catastrophe liability line, offset by a \$4 million reduction in ceded reserves related to the pre-1986 automobile massive injury reserves.

### Policy acquisition and other underwriting expenses

Our expense ratio decreased 1.2 points in the second quarter of 2010, compared to the second quarter of 2009. The management fee rate was 25% at both June 30, 2010 and 2009. The second quarter and first half of 2009 amounts include a charge for the North Carolina Escrow account of \$6 million and \$10 million, respectively, which added 0.6 points to both the second quarter and first half of 2009 policy acquisition and other underwriting expense ratios. The final rate that was approved by North Carolina approximated our filed rates and the charge was reversed in the third quarter of 2009.

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# Life insurance operations

EFL is a Pennsylvania-domiciled life insurance company which underwrites and sells nonparticipating individual and group life insurance policies and fixed annuities and operates in 10 states and the District of Columbia.

	Erie Family Life Insurance Company Three months ended June 30, Six months ended June 3							
	2010	2009	% Change	2010	2009	% Change		
(in millions)		idited)	70 Change		udited)	70 Change		
Individual life premiums, net	`	,		`	,			
of reinsurance	\$16	\$19	(8.8)%	\$31	\$ 34	(3.7)%		
Group life and other								
premiums	0	0	NM	1	1	(6.2)		
Other revenue	0	0	NM	0	0	NM		
Total net policy revenue	16	19	(8.3)	32	35	(3.9)		
Net investment income	24	23	3.7	47	48	(1.3)		
Net realized gains								
(losses) on investments	3	0	NM	8	(2)	NM		
Impairment losses			(0.0. =)	,_,				
recognized in earnings	(2)	(1)	(80.5)	(2)	(15)	87.3		
Equity in losses of limited	0	(2)	05.0	(1)	(5)	70.4		
partnerships	0	(2)	95.0	(1)	(5)	79.4		
Total revenues	41	39	10.4	84	61	42.7		
Benefits and other changes								
in policy reserves	22	24	(5.4)	46	46	1.4		
Amortization of deferred								
policy acquisition costs	4	4	0.2	9	7	41.2		
Other operating expenses	4	5	(9.6)	8	8	0.2		
Total benefits and expenses	30	33	(5.2)	63	61	5.6		
Income before income taxes	\$11	\$ 6	96.6%	\$21	\$ 0	NM		
Income before taxes								
Indemnity <sup>(1)</sup>	\$ 3	\$ 1	96.6%	\$ 5	\$ 0	NM		
Income before taxes								
Exchange	\$ 8	\$ 5	96.6%	\$16	\$ 0	NM		

NM = not meaningful

<sup>(1)</sup> The Exchange has a 78.4% ownership interest in EFL,

with the remaining 21.6% owned by Indemnity.

#### Premiums

Gross policy revenues increased 4% to \$27 million in the second quarter of 2010, compared to \$26 million in the second quarter of 2009. EFL reinsures a large portion of its traditional products in order to reduce claims volatility. Our reinsurers assume 75% of the risk on new term business. Ceded reinsurance premiums were \$11 million and \$9 million in the second quarters of 2010 and 2009, respectively. For the first half of 2010 compared to the first half of 2009, gross policy revenues totaled \$52 million and \$50 million, respectively, while ceded reinsurance premiums totaled \$20 million and \$17 million, respectively.

Premiums received on annuity and universal life products totaled \$29 million in the second quarter of 2010, compared to \$43 million in the second quarter of 2009. Of this amount, annuity and universal life premiums recorded as deposits and therefore not reflected in revenue on the Consolidated Statements of Operations were \$25 million and \$39 million in the second quarters of 2010 and 2009, respectively. For the first half of 2010 compared to the first half of 2009, premiums received on annuity and universal life products totaled \$62 million and \$83 million, respectively, while annuity and universal life deposits totaled \$54 million and \$75 million, respectively.

#### Investments

Due to continued improvements in market conditions in the second quarter and first half of 2010, EFL experienced low levels of impairments and net realized gains on investments compared to the second quarter and first half of 2009. Equity in earnings of limited partnerships also reflected the improvement in market conditions, as limited partnership activity is reported on a one quarter lag. See additional discussion of investments in the Investment Operations segment that follows.

# Benefits and expenses

In the second quarter of 2010, benefits and other changes in policy reserves were impacted by decreases in death benefits and interest on annuity deposits. In the first half of 2010, the amortization of deferred policy acquisition costs increased \$2 million as a result of a significant reduction in impairments and due to experiencing realized gains compared to realized losses in the first half of 2009.

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# **Investment operations**

	Erie Insurance Group			
	Three months ended June 30,		Six months ended June 30,	
	2010	2009	2010	2009
(in millions)	(unaudited)		(unaudited)	
Indemnity				
Net investment income	\$ 9	\$ 9	\$ 18	\$ 22
Net realized gains (losses) on investments	(3)	4	2	0
Net impairment losses recognized in earnings	(1)	(2)	(1)	(7)
Equity in (losses) earnings of limited partnerships	6	(27)	6	(55)
Net revenue (loss) from investment operations				
Indemnity	\$ 11	\$ (16)	\$ 25	\$ (40)
Exchange				
Net investment income	\$ 101	\$ 98	\$199	\$ 205
Net realized gains (losses) on investments	(210)	204	(90)	53
Net impairment losses recognized in earnings	(3)	(10)	(5)	(76)
Equity in gains (losses) of limited partnerships	21	(99)	24	(232)
Equity in gains (iosses) of infined particismps	21	(99)	2 <del>4</del>	(232)
Net revenue (loss) from investment operations				
Exchange <sup>(1)</sup>	\$ (91)	\$193	\$128	\$ (50)

(1) The Exchange s results for the second quarter of 2010 and 2009 include net revenues of EFL operations of \$25 million and \$20 million, respectively. The Exchange s results for the first six months of 2010 and 2009 include net revenues of EFL operations of \$53 million and \$26 million, respectively. Investment income

Net investment income primarily includes interest and dividends on our fixed maturity and equity security portfolios. Net investment income was relatively flat in both Indemnity and the Exchange. Though our invested balances have increased, yields on new security purchases are down.

# Realized gains and losses

Realized gains on investments decreased in both Indemnity and the Exchange in large part due to the valuation decreases on the common stock trading portfolios. Indemnity s common stock trading portfolio contributed \$4 million in valuation adjustment losses for the quarter ended June 30, 2010 compared to \$6 million in valuation adjustment gains for the quarter ended June 30, 2009. The Exchange generated valuation adjustment losses for the quarter ended June 30, 2010 of \$242 million compared to valuation adjustment gains of \$247 million for the quarter ended June 30, 2009.

# Impairment losses recognized in earnings

Impairment losses recognized in earnings for Indemnity decreased \$1 million in the second quarter of 2010 compared to the second quarter of 2009. Impairment losses recognized in earnings for the Exchange decreased \$7 million for the same period. Year-to-date 2010 impairment losses are down \$6 million in Indemnity and \$71 million in the Exchange from the prior year-to-date as a result of improved market conditions.

#### Equity in earnings of limited partnerships

Indemnity s equity in earnings of limited partnerships was \$6 million through June 30, 2010 compared to losses of \$55 million through June 30, 2009. The Exchange s equity in earnings of limited partnerships was \$24 million through June 30, 2010 compared to losses of \$232 million through June 30, 2009.

Limited partnership earnings pertain to investments in U.S. and foreign private equity, real estate and mezzanine debt partnerships. Valuation adjustments are recorded to reflect the fair value of limited partnerships. These adjustments are recorded as a component of equity in earnings of limited partnerships in the Consolidated Statements of Operations.

We experienced an increase in earnings as a result of fair value increases in our private equity and mezzanine debt limited partnerships which were offset by losses in our real estate limited partnerships. Limited partnership earnings tend to be cyclical based on market conditions, the age of the partnership and the nature of the investments. Generally,

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limited partnership earnings are recorded on a quarter lag from financial statements we receive from our general partners. As a consequence, earnings from limited partnerships reported at June 30, 2010 reflect investment valuation changes resulting from the financial markets and the economy in the first quarter of 2010.

The breakdown of our net realized (losses) gains on investments is as follows:

	Erie Insurance Group				
	Three months ended June 30,		Six months ended June 30,		
	2010	2009	2010	2009	
(in millions)	(unaudited)		(unaudited)		
Indemnity					
Securities sold:					
Fixed maturities	\$ 1	\$ 0	\$ 3	\$ (2)	
Preferred stock equity securities	0	(2)	0	0	
Common stock equity securities	0	0	1	(2)	
Common stock valuation adjustments	(4)	6	(2)	4	
Total net realized gains (losses) Indemnity	\$ (3)	\$ 4	\$ 2	\$ 0	
Exchange					
Securities sold:					
Fixed maturities	\$ 4	\$ (7)	\$ 16	\$ (19)	
Preferred stock equity securities	2	(3)	6	0	
Common stock equity securities	26	(33)	59	(114)	
Common stock valuation adjustments	(242)	247	(171)	186	
Total net realized gains (losses) Exchange(1)	\$(210)	\$204	\$ (90)	\$ 53	

(1) The Exchange s net realized gains (losses) include net realized gains from EFL operations of \$3 million in the second quarter of 2010 and net realized losses of \$0 million in the second quarter of 2009. The Exchange s results for the first six months of 2010 include net realized

gains from EFL of \$8 million and net realized losses of \$2 million for the same period in 2009.

The components of equity in earnings (losses) of limited partnerships are as follows:

	Erie Insurance Group Three months ended			
	June 30,		Six months ended June 30,	
	2010	2009	2010	2009
(in millions)	(unaudited)		(unaudited)	
Indemnity				
Private equity	\$ 3	\$ (6)	\$ 8	\$ (16)
Real estate	0	(14)	(6)	(37)
Mezzanine debt	3	(7)	4	(2)
Total equity in earnings (losses) of limited partnerships				
Indemnity	\$ 6	\$(27)	\$ 6	\$ (55)
Exchange				
Private equity	\$15	\$(18)	\$ 37	\$ (65)
Real estate	(3)	(67)	(25)	ψ (63) (163)
Mezzanine debt	9	(14)	12	(4)
Total equity in earnings (losses) of limited partnerships				
Exchange <sup>(1)</sup>	\$21	\$(99)	\$ 24	\$(232)

(1) The Exchange s results for the second quarter of 2010 and 2009 include equity in losses of limited partnerships from EFL of \$0 million and \$2 million, respectively. The Exchange s results for the first six months of 2010 and 2009 include equity in losses of limited

partnerships from EFL of \$1 million and \$5 million, respectively.

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#### **FINANCIAL CONDITION**

#### **Investments**

Our investment strategy takes a long-term perspective emphasizing investment quality, diversification and superior investment returns. Investments are managed on a total return approach that focuses on current income and capital appreciation. Our investment strategy also provides for liquidity to meet our short- and long-term commitments. Investments, along with our operating cash flow, provide the liquidity we require to meet the demands on our funds. Distribution of investments (unaudited)

		Erie Insura Carrying value at June 30,			Carrying value at December 31,		
(in millions)		2010		% to total	2009		% to total
Indemnity							
Fixed maturities		\$	671	68%	\$	664	68%
Equity securities:		Ψ	071	0070	Ψ	004	00 /
Preferred stock			45	5		38	4
Common stock			40	4		42	4
Limited partnerships	; <b>:</b>		40	4		72	7
Real estate	•		92	9		99	10
Private equity			91	9		85	9
Mezzanine debt			51	5		51	5
Real estate mortgage	e loans		1	0		1	0
<b>Total investments</b>	Indemnity	\$	991	100%	\$	980	100%
Exchange							
Fixed maturities		\$	6,789	67%	\$	6,517	65%
Equity securities:			•				
Preferred stock			523	5		472	5
Common stock			1,712	17		1,835	18
Limited partnerships	s:						
Real estate			373	4		397	4
Private equity			530	5		503	5
Mezzanine debt			220	2		216	2
Policy loans			14	0		15	1
Real estate mortgage	e loans		5	0		5	0
<b>Total investments</b>	Exchange	\$ 1	10,166	100%	\$	9,960	100%
<b>Total investments</b>	Erie Insurance Group	\$	11,157		\$	10,940	

We continually review the investment portfolio to evaluate positions that might incur other-than-temporary declines in value. For all investment holdings, general economic conditions and/or conditions specifically affecting the underlying issuer or its industry, including downgrades by the major rating agencies, are considered in evaluating impairment in value. In addition to specific factors, other factors considered in our review of investment valuation are the length of time and amount the fair value is below cost.

We individually analyze all positions with emphasis on those that have, in management s opinion, declined significantly below costs. With the issuance of new impairment guidance for debt securities in the second quarter of 2009, we further analyze debt securities to determine if a credit-related impairment has occurred. Some of the factors considered in determining whether a debt security is credit impaired include potential for the default of interest and/or principal, level of subordination, collateral of the issue, compliance with financial covenants, credit ratings and industry conditions. We have the intent to sell all credit-impaired debt securities, therefore the entire amount of the impairment charges were included in earnings and non-credit impairments were recorded in other comprehensive income. Prior to the second quarter of 2009, there was no differentiation between impairments related to credit loss and those related to other factors, declines in the fair value of debt securities were deemed other-than-temporary if we did not have the intent and ability to hold a security to recovery. For available-for-sale equity securities, a charge is recorded in the Consolidated Statement of Operations for positions that have

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experienced other-than-temporary impairments due to credit quality or other factors (See Investment Operations section herein).

If our policy for determining the recognition of impaired positions was different, our Consolidated Results of Operations could be significantly impacted. Management believes its investment valuation philosophy and accounting practices result in appropriate and timely measurement of value and impairment recognition.

### Fixed maturities

Under our investment strategy, we maintain a fixed maturities portfolio that is of high quality and well diversified within each market sector. This investment strategy also achieves a balanced maturity schedule. The fixed maturities portfolio is managed with the goal of achieving reasonable returns while limiting exposure to risk. The municipal bond portfolio accounts for \$252 million, or 38%, of the total fixed maturity portfolio for Indemnity and \$1.4 billion, or 21% of the fixed maturity portfolio for the Exchange at June 30, 2010. The overall credit rating of the municipal portfolio without consideration of the underlying insurance is AA. Because of the rating downgrades of municipal bond insurers, the insurance does not improve the overall credit rating.

Fixed maturities classified as available-for-sale are carried at fair value with unrealized gains and losses, net of deferred taxes, included in shareholders—equity. At June 30, 2010, Indemnity—s net unrealized gains on fixed maturities, net of deferred taxes, amounted to \$22 million compared to net unrealized gains of \$14 million at December 31, 2009. At June 30, 2010, the Exchange had net unrealized gains on fixed maturities of \$267 million compared to net unrealized gains of \$156 million at December 31, 2009.

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The following tables present a breakdown of the fair value of our fixed maturities portfolio by sector and rating as of June 30, 2010 for Indemnity and the Exchange, respectively:

(in millions)				rance Group audited)	Not	
Indemnity					Investment	Fair
Industry Sector	AAA	AA	A	BBB	Grade	value
Structured securities <sup>(1)</sup>	\$ 21	\$ 3	\$ 0	\$ 5	\$ 6	\$ 35
Basic materials	0	0	1	6	1	8
Communications	0	0	12	20	0	32
Consumer	0	4	20	36	2	62
Diversified	0	0	1	0	0	1
Energy	2	1	2	23	0	28
Financial	5	19	69	47	13	153
Government-municipal	62	133	53	4	0	252
Industrial	0	0	6	17	2	25
U.S. treasury and government agencies	20	0	2	0	0	22
Government	4	0	0	0	0	4
Technology	0	0	2	3	0	5
Utilities	0	0	6	35	3	44
Total	\$114	\$160	\$174	\$196	\$ 27	\$671
					Not	
Exchange					Investment	Fair
Industry Sector	AAA	AA	A	BBB	Grade	value
Structured securities <sup>(1)</sup>	\$366	\$ 33	\$ 15	\$ 30	\$ 70	\$ 514
Basic materials	0	0	47	114	4	165
Communications	0	0	146	308	20	474
Consumer	0	24	206	371	63	664
Diversified	0	0	21	0	0	21
Energy	17	10	69	290	23	409
Financial	24	247	1,021	581	167	2,040
Funds	0	0	0	5	0	5
Government-municipal	394	787	235	22	3	1,441
Industrial	0	5	70	208	28	311
U.S. treasury and government agencies	5	0	0	0	0	5
Government	89	0	12	6	0	107
Technology	0	0	37	61	0	98
Utilities	0	3	83	400	49	535
Total	\$895	\$1,109	\$1,962	\$2,396	\$ 427	\$6,789

(1)

Structured
securities include
asset-backed
securities,
collateral, lease
and debt
obligations,
commercial
mortgage-backed
securities and
residential
mortgage-backed
securities.

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## Equity securities

Our equity securities consist of common stock and nonredeemable preferred stock. Investment characteristics of common stock and nonredeemable preferred stock differ substantially from one another. Our nonredeemable preferred stock portfolio provides a source of current income that is competitive with investment-grade bonds.

The following tables present an analysis of the fair value of our non-redeemable preferred and common stock

The following tables present an analysis of the fair value of our non-redeemable preferred and common stock securities by sector for Indemnity and Exchange, respectively.

Ind	lemnity
una	audited)

	(unaudited)			
			Fair Value	at December
	Fair Value	at June 30,	3	1,
	20	010	20	009
(in millions)	Preferred	Common	Preferred	Common
Industry sector	stock	stock	stock	stock
Basic materials	\$ 0	\$ 1	\$ 0	\$ 2
Communications	1	3	1	2
Consumer	0	13	0	15
Diversified	0	1	0	1
Energy	0	3	0	3
Financial	30	10	27	9
Funds	0	3	0	3
Government	0	0	0	0
Industrial	2	5	2	6
Technology	3	1	3	1
Utilities	9	0	5	0
Total	\$45	\$40	\$ 38	\$ 42

Exchange (unaudited)

			Fair Value a	at December
	Fair Value	at June 30,	3	1,
	20	010	20	009
(in millions)	Preferred	Common	Preferred	Common
Industry sector	stock	stock	stock	stock
Basic materials	\$ 0	\$ 76	\$ 0	\$ 95
Communications	8	129	8	170
Consumer	5	453	0	457
Diversified	0	5	0	8
Energy	0	117	0	157
Financial	372	225	348	231
Funds	0	283	0	298
Government	1	0	3	0
Industrial	5	209	5	207
Technology	16	195	12	190
Utilities	116	20	96	22

Total \$523 \$1,712 \$472 \$1,835

Our preferred stock equity securities are classified as available-for-sale and are carried at fair value on the Consolidated Statements of Financial Position with all changes in unrealized gains and losses reflected in other comprehensive income. At June 30, 2010, the unrealized gain on preferred stock classified as available-for-sale securities, net of deferred taxes amounted to \$3 million for Indemnity and \$30 million for the Exchange compared to a \$2 million gain for Indemnity and \$31 million gain for the Exchange at December 31, 2009.

The common stock portfolio is classified as a trading portfolio and measured at fair value with all changes in unrealized gains and losses reflected in our Consolidated Statements of Operations.

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#### Limited partnerships

In the second quarter of 2010, investments in limited partnerships remained relatively flat from the investment levels at December 31, 2009. Increases in fair value in our private equity and mezzanine debt limited partnerships were offset by reductions in fair value in our real estate limited partnerships.

The components of limited partnership investments are as follows:

			Erie Insurance Group		
				Dec	cember
		At.	June 30,		31,
			2010	2	2009
(in millions)			(unau	idited)	
Indemnity					
Private equity		\$	91	\$	85
Real estate			92		99
Mezzanine debt			51		51
Total limited partnerships	Indemnity	\$	234	\$	235
Exchange		Ф	520	ф	500
Private equity		\$	530	\$	503
Real estate			373		397
Mezzanine debt			220		216
Total limited partnerships	Exchange	\$	1,123	\$ 1	1,116

#### Liabilities

#### Property and casualty loss reserves

Loss reserves are established to account for the estimated ultimate costs of loss and loss expenses for claims that have been reported but not yet settled and claims that have been incurred but not reported.

The factors which may potentially cause the greatest variation between current reserve estimates and the actual future paid amounts are: unforeseen changes in statutory or case law altering the amounts to be paid on existing claim obligations, new medical procedures and/or drugs with costs significantly different from those seen in the past, and claims patterns on current business that differ significantly from historical claims patterns.

Loss and loss expense reserves are presented on our Consolidated Statements of Financial Position on a gross basis. The following tables represent the direct and assumed loss and loss expense reserves by major line of business for Indemnity and Exchange, respectively. The reinsurance recoverable amount represents the related ceded amounts which results in the net liability attributable to Indemnity and Exchange, respectively.

	Erie Insurance Group		
		At December	
	At June 30,	31,	
	2010	2009	
(in millions)	(unau	dited)	
Indemnity			
Gross reserve liability:			
Personal auto	\$ 214	\$ 221	
Automobile massive injury	147	147	

Homeowners	17	22
Workers compensation	167	169
Workers compensation massive injury	12	12
Commercial auto	56	56
Commercial multi-peril	71	68
All other lines of business	55	57
Gross reserves	739	752
Reinsurance recoverable	1	1
Net reserve liability Indemnity	\$ 738	\$ 751

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	Erie Insurance Group		
	At December		
	At June 30,	31,	
	2010	2009	
(in millions)	(uı	naudited)	
Exchange			
Gross reserve liability:			
Personal auto	\$ 876	\$ 887	
Automobile massive injury	299	316	
Homeowners	234	178	
Workers compensation	344	342	
Workers compensation massive injury	127	132	
Commercial auto	223	226	
Commercial multi-peril	492	475	
All other lines of business	288	290	
Gross reserves	2,883	2,846	
Reinsurance recoverable	188	199	
Net reserve liability Exchange	\$2,695	\$ 2,647	

The reserves that have the greatest potential for variation are the massive injury claim reserves. The Property and Casualty Group is currently reserving for about 300 claimants requiring lifetime medical care, of which about 120 involve massive injuries. The reserve carried by the Property and Casualty Group for the massive injury claimants, which includes automobile and workers compensation massive injury reserves, totaled \$410 million at June 30, 2010, which is net of \$175 million of anticipated reinsurance recoverables, compared to \$428 million at December 31, 2009. The pre-1986 automobile massive injury and workers compensation massive injury reserves decreased at June 30, 2010 compared to December 31, 2009 due to settling two claims each.

The reserves above are presented on a gross basis. After the effects of the intercompany pooling transactions are considered, Indemnity retains 5.5% of the gross reserves and the Exchange retains 94.5% of the gross reserves. Indemnity s 5.5% share of the massive injury liability reserves, net of unaffiliated reinsurance recoveries, totaled \$23 million at June 30, 2010, and \$24 million at December 31, 2009.

#### Life insurance reserves

EFL s primary commitment is its obligation to pay future policy benefits under the terms of its life insurance and annuity contracts. To meet these future obligations, EFL establishes life insurance reserves based on the type of policy, the age, gender and risk class of the insured and the number of years the policy has been in force. EFL also establishes annuity and universal life reserves based on the amount of policyholder deposits (less applicable insurance and expense charges) plus interest earned on those deposits. Life insurance and annuity reserves are supported primarily by EFL s long-term, fixed income investments as the underlying policy reserves are generally also of a long-term nature.

#### **IMPACT OF INFLATION**

Property and casualty insurance premiums are established before losses and loss expenses, and therefore, before the extent to which inflation may impact such costs are known. Consequently, in establishing premium rates, we attempt to anticipate the potential impact of inflation, including medical cost inflation, construction and auto repair cost inflation and tort issues. Medical costs are a broad element of inflation that impacts personal and commercial auto, general liability, workers compensation and commercial multi-peril lines of insurance written by the Property and Casualty Group.

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#### LIQUIDITY AND CAPITAL RESOURCES

#### Sources and uses of cash

Liquidity is a measure of a company s ability to generate sufficient cash flows to meet the short- and long-term cash requirements of its business operations and growth needs. Our liquidity requirements have been met primarily by funds generated from premiums collected and income from investments. The insurance operations provide liquidity in that premiums are collected in advance of paying losses under the policies purchased with those premiums. Cash outflows for the property and casualty business are generally variable since settlement dates for liabilities for unpaid losses and the potential for large losses, whether individual or in the aggregate, cannot be predicted with absolute certainty. Accordingly, after satisfying our operating cash requirements, excess cash flows are used to build our investment portfolio in order to increase future investment income, which then may be used as a source of liquidity if cash from our insurance operations would not be sufficient to meet our obligations. Cash provided from these sources is used primarily to fund losses and policyholder benefits, fund the costs of operations including commissions, salaries and wages, pension plans, share repurchases, dividends to shareholders and the purchase and development of information technology. We expect that our operating cash needs will be met by funds generated from operations. Continuing volatility in the financial markets presents challenges to us as we do occasionally access our investment portfolio as a source of cash. Some of our fixed income investments, despite being publicly traded, are illiquid due to current credit market conditions. Further volatility in these markets could impair our ability to sell certain of our fixed income securities or cause such securities to sell at deep discounts. Additionally, our limited partnership investments are illiquid. We believe we have sufficient liquidity to meet our needs from other sources even if market volatility persists throughout 2010.

## Cash flow activities

The following table is a summary of our condensed consolidated cash flows:

	Erie Insura	ance Group
	Six mont	ths ended
	June	e 30,
(in millions)	2010	2009
	(unau	idited)
Net cash provided by operating activities	\$ 212	\$ 471
Net cash used in investing activities	(180)	(379)
Net cash used in financing activities	(43)	(51)
Net (decrease) increase in cash	\$ (11)	\$ 41

The decrease in cash flows from operating activities in the first six months of 2010 was primarily driven by the payment of federal income taxes of \$85 million, compared to the recovery of federal income taxes of \$162 million in the first six months of 2009. Also decreasing the cash flows from operating activities in 2010 was an increase in loss, loss expenses and other underwriting expenses paid, offset somewhat by an increase in premiums collected. At June 30, 2010, we recorded a net deferred tax asset of \$101 million, which included capital loss carry-forwards of \$13 million. There was no valuation allowance at June 30, 2010. We have the ability to carry-back capital losses of \$281 million as a result of gains recognized in prior years. At June 30, 2010, the carry-back relating to the 2009 capital losses has not been received. This carry-back is estimated to be \$250 million with a tax refund expected to be \$88 million.

Cash flows used in investing activities decreased in the first six months of 2010 compared to the same period in 2009. In the first half of 2010, we generated more proceeds from certain fixed maturities and used more cash for the purchase of other fixed maturities, while generating fewer proceeds from common stocks and using less cash for the purchase of other common stocks. At June 30, 2010, we had contractual commitments to invest up to \$565 million related to our limited partnership investments to be funded as required by the partnerships agreements. At June 30, 2010, the total remaining commitment to fund limited partnerships that invest in private equity securities was

\$261 million, real estate activities was \$197 million and mezzanine debt securities was \$107 million.

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Indomnity

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#### Cash flow activities Indemnity

The following table summarizes Indemnity cash flows:

	Inde	шшц
	Six mont	ths ended
	June	e 30,
(in millions)	2010	2009
	(unau	ıdited)
Net cash provided by operating activities	\$ 42	\$ 45
Net cash used in investing activities	(17)	(33)
Net cash used in financing activities	(67)	(47)
Net decrease in cash	\$(42)	\$(35)

See Indemnity s supplemental information footnote (Note 14) for more detail on Indemnity cash flows. Indemnity s cash flows provided from operating activities decreased slightly to \$42 million in the first six months of 2010, compared to \$45 million for the same period in 2009. Lower operating cash flows in 2010 were primarily due to a decrease in reimbursements collected from affiliates offset by an increase in management fee revenues received. Management fee revenues were higher reflecting the increase in the Property and Casualty Group s direct written premium. Cash paid for agent commissions and bonuses decreased to \$290 million in the first six months of 2010, compared to \$300 million in the first six months of 2009, as a result of a decrease in cash paid for agent bonuses. Also, the first six months of 2010 includes a pension contribution of \$13 million to our pension plan. Our 2009 pension contribution was made in the third quarter of 2009 and totaled \$14 million. Indemnity s policy is to contribute at least the minimum required contribution to its pension plan that is in accordance with the Pension Protection Act of 2006 and to fund the annual normal costs of the pension. Indemnity is generally reimbursed about 50% of the net periodic benefit cost of the pension plan from its affiliates.

At June 30, 2010, Indemnity recorded a net deferred tax asset of \$29 million, which included capital loss carry-forwards of \$4 million. There was no valuation allowance at June 30, 2010. Indemnity has the ability to carry back capital losses of \$40 million as a result of gains recognized in prior years. At June 30, 2010, the carry-back relating to the 2009 capital losses has not been received. This carry-back is estimated to be \$31 million with a tax refund expected to be \$11 million. Indemnity s capital gain and loss strategies take into consideration its ability to offset gains and losses in future periods, further capital loss carry-back opportunities to the three preceding years, and capital loss carry-forward opportunities to apply against future capital gains over the next five years.

Cash flows used in Indemnity investing activities decreased to \$17 million in the first half of 2010 compared to

\$33 million for the same period in 2009. Investing activities in 2009 include a capital contribution to EFL in the amount of \$12 million to support EFL s life insurance and annuity business and to strengthen its surplus. Impacting future investing activities are limited partnership commitments, which totaled \$62 million at June 30, 2010, and will be funded as required by the partnerships agreements.

The increase in cash used in financing activities in the second quarter of 2010 was primarily driven by increases in the cash outlay for share repurchases and dividends paid to shareholders. During the second quarter of 2010, Indemnity repurchased 368,752 shares of our Class A nonvoting common stock at a total cost of \$17 million. Of this amount, 329,346 shares were repurchased in conjunction with our current stock repurchase plan for a total cost of \$15 million. The remaining 39,406 shares were purchased in conjunction with our long-term incentive plan for executive and senior management at a total cost of \$2 million, or \$45.92 per share. During the first half of 2010, 443,719 shares were repurchased at a total cost of \$20 million, of which \$3 million occurred the last week of June which was settled in cash in July. In the first half of 2009, 42,200 shares were repurchased at a total cost of \$1 million. In April 2010, our Board of Directors approved a continuation of the current stock repurchase program through June 30, 2011 for a total of \$100 million. Indemnity has approximately \$85 million of repurchase authority remaining under this plan at June 30, 2010. Indemnity plans to continue to repurchase shares through this program as cash becomes available for

this purpose. (See Part II, Item 2. Unregistered Sales of Equity Securities and Use of Proceeds, Issuer Purchases of Equity Securities .) Dividends paid to shareholders totaled \$50 million and \$46 million for the first six months of 2010 and 2009, respectively. Indemnity increased both its Class A and Class B shareholder quarterly dividend by 6.7% in 2010, compared to 2009. There are no regulatory restrictions on the payment of dividends to Indemnity shareholders, although there are state law restrictions on the payment of dividends from Indemnity s property and casualty insurance subsidiaries.

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#### Capital outlook

If the financial market volatility continues, we have the ability to meet our future funding requirements through various alternatives available to us. Outside of our normal operating and investing cash activities, future funding requirements could be met through (1) a \$200 million bank line of credit held by the Exchange, from which there were no borrowings at June 30, 2010, (2) a \$100 million bank line of credit held by Indemnity, from which there were no borrowings as of June 30, 2010, and (3) our more liquid investments that can be sold, such as our common stock and cash and cash equivalents, which total approximately \$2.0 billion at June 30, 2010. Indemnity has no rights to the assets or capital of the Exchange and, conversely, the Exchange has no rights to the assets or capital of Indemnity. Additionally, Indemnity has the ability to curtail or modify discretionary cash outlays such as those related to shareholder dividends and our share repurchase activities. We believe we have the funding sources available to us to support future cash flow requirements in 2010.

The Exchange and Indemnity had no borrowings under their respective lines of credit at June 30, 2010. At June 30, 2010, bonds with fair values of \$262 million and \$132 million were pledged as collateral on the Exchange s and Indemnity s lines of credit, respectively. These securities have no restrictions. The bank requires compliance with certain covenants, which include statutory surplus and risk based capital ratios for the Exchange line of credit and minimum net worth and leverage ratios for Indemnity line of credit. The Exchange and Indemnity were in compliance with all bank covenants at June 30, 2010.

# **Off-Balance Sheet Arrangements**

Off-balance sheet arrangements include those with unconsolidated entities that may have a material current or future effect on our financial condition or results of operations, including material variable interests in unconsolidated entities that conduct certain activities. We have no material off-balance sheet obligations or guarantees, other than the limited partnership investment commitments.

# **Surplus notes**

The Exchange has a surplus note for \$20 million with EFL that is payable on demand on or after March 31, 2025. EFL accrued interest to the Exchange on the surplus note of \$0.6 million through June 30, 2010 and 2009. No other interest is charged or received on these intercompany balances due to the timely settlement terms and nature of the items. Indemnity has a surplus note for \$25 million with EFL that is payable on demand on or after March 31, 2018. EFL accrued interest to Indemnity on the surplus note of \$0.8 million through June 30, 2010 and 2009. No other interest is charged or received on these intercompany balances due to the timely settlement terms and nature of the items.

## **Capital contribution**

In June 2009, the Exchange made a \$43 million capital contribution to EFL and Indemnity made a \$12 million capital contribution to EFL to strengthen its surplus. This \$55 million in capital contributions increased EFL s investments and total shareholders equity.

#### **CRITICAL ACCOUNTING ESTIMATES**

We make estimates and assumptions that have a significant effect on the amounts and disclosures reported in the financial statements. The most significant estimates relate to the valuation of investments, reserves for property/casualty insurance unpaid losses and loss adjustment expenses, life insurance and annuity policy reserves, deferred taxes and retirement benefits. While management believes its estimates are appropriate, the ultimate amounts may differ from estimates provided. Our most critical accounting estimates are described in Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations for the year ended December 31, 2009 of our Form 8-K as filed with the Securities and Exchange Commission on May 6, 2010. See Note 6, Fair Value, for additional information on our valuation of investments.

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## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our exposure to market risk is primarily related to fluctuations in prices and interest rates. Quantitative and qualitative disclosures about market risk resulting from changes in prices and interest rates for the year ended December 31, 2009 are included in Item 7A. in our Form 8-K as filed with the Securities and Exchange Commission on May 6, 2010. There have been no material changes that impact our portfolio or reshape our periodic investment reviews of asset allocation during the six months ended June 30, 2010. The information contained in the investments section of Management s Discussion and Analysis of Financial Condition and Results of Operations is incorporated herein by reference.

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#### **ITEM 4. CONTROLS AND PROCEDURES**

We carried out an evaluation, with the participation of management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures (pursuant to Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended) as of the end of the period covered by this report. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective. Our management evaluated, with the participation of the Chief Executive Officer and Chief Financial Officer, any change in our internal control over financial reporting and determined there has been no change in our internal control over financial reporting and determined that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

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# PART II. OTHER INFORMATION ITEM 1A. RISK FACTORS

There have been no material changes from the risk factors previously disclosed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2009.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table summarizes Indemnity s Class A common stock repurchased each month, based on trade date, in the quarter ended June 30, 2010:

## **Issuer Purchases of Equity Securities**

					Approximate Dollar Value
				Total Number	of Shares
				of	that
		Total		Shares	
		Number	Average	Purchased	May Yet Be
			Price	as Part of	
		of Shares	Paid	Publicly	Purchased
				Announced	Under the
Period		Purchased	Per Share	Plan	Plan
April 1	30, 2010	4,759	\$ 43.02	4,759	
May 1	31, 2010	150,039	\$ 45.66	150,039	
June 1	30, 2010	213,954	\$ 45.81	174,548	
Total		368,752		329,346	\$ 85,000,000

In April 2010, our Board of Directors approved a continuation of the current stock repurchase program, authorizing repurchases through June 30, 2011 for a total of \$100 million.

In addition, the month of June 2010 includes a repurchase of 39,406 shares of our Class A nonvoting common stock for \$2 million, or \$45.92 per share, for the 2007-2009 long-term incentive plan performance period. The payment to plan participants occurred in July 2010.

As discussed in our 8-K filing with the Securities and Exchange Commission on June 24, 2010, Erie Indemnity Company has adopted an open market trading plan pursuant to Rule 10b5-1 under the Securities Exchange Act of 1934, as amended, (the 10b5-1 Plan ). The 10b5-1 Plan provides that a broker selected by Indemnity has the authority to repurchase shares pursuant to the terms and limitations specified in the 10b5-1 Plan, including compliance with Rule 10b-18 under the Securities Exchange Act. This will allow Indemnity s existing repurchase program to continue when Indemnity would normally not be active in the market due to its internal trading blackout periods or due to its possession of material nonpublic information. Because the repurchases under the 10b5-1 Plan are subject to certain parameters, there is no certainty as to the exact number of shares that will be repurchased under the 10b5-1 Plan, or that there will be any repurchases at all pursuant to the 10b5-1 Plan during any given period. The timing of the share repurchases under the repurchase program outside of the 10b5-1 Plan will depend on a variety of factors, including market conditions. The repurchase of shares outside of the 10b5-1 Plan may be suspended or discontinued at any time, while any suspension or termination under the 10b5-1 Plan must be in compliance with Rule 10b5-1.

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# ITEM 6. EXHIBITS

Exhibit Number	Description of Exhibit
3.1	Articles of Incorporation of Registrant. Such exhibit is incorporated by reference to the like numbered exhibit in the Registrant s Form 10 Registration Statement Number 0-24000 filed with the Securities and Exchange Commission on May 2, 1994.
3.1A	Amendment to the Articles of Incorporation of Registrant effective May 2, 1996
3.1B	Amendment to the Articles of Incorporation of Registrant effective May 4, 2001
3.1C	Amendment to the Articles of Incorporation of Registrant effective May 10, 2007
10.1	Form of Subscriber's Agreement whereby policyholders of Erie Insurance Exchange appoint Registrant as their Attorney-in-Fact. Such exhibit is incorporated by reference to the like titled but renumbered exhibit in the Registrant's Form 10-Q that was filed with the Securities and Exchange Commission on November 6, 2002.
31.1	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32	Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
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# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**Erie Indemnity Company** 

(Registrant)

Date: July 29, 2010 /s/ Terrence W. Cavanaugh

Terrence W. Cavanaugh, President & CEO

/s/ Marcia A. Dall

Marcia A. Dall, Executive Vice President & CFO

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