Edgar Filing: POPULAR INC - Form 10-Q
POPULAR INC
Form 10-Q
May 10, 2010

## Table of Contents

\author{


#### Abstract

Puerto Rico <br> (State or other jurisdiction of <br> (IRS Employer Identification Number) incorporation or organization) <br> Popular Center Building <br> 209 Muñoz Rivera Avenue, Hato Rey <br> San Juan, Puerto Rico 00918 <br> (Address of principal executive offices) (Zip code) <br> (787) 765-9800 <br> (Registrant s telephone number, including area code) <br> NOT APPLICABLE


}
(Former name, former address and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
p Yes o No
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

> o Yes o No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of accelerated filer, large accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act:

| Large accelerated | Accelerated filer o | Non-accelerated filer o |
| :--- | :---: | :---: |
| filer p |  |  |$\quad$| (Do not check if a smaller reporting |
| :---: |
| company) |

Smaller reporting
company o company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

## o Yes b No

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date: Common Stock $\$ 0.01$ par value $639,539,900$ shares outstanding as of May 5, 2010.

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## Forward-Looking Information

The information included in this Form 10-Q contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements may relate to Popular, Inc s (the Corporation ) financial condition, results of operations, plans, objectives, future performance and business, including, but not limited to, statements with respect to the adequacy of the allowance for loan losses, market risk and the impact of interest rate changes, capital markets conditions, capital adequacy and liquidity, and the effect of legal proceedings and new accounting standards on the Corporation s financial condition and results of operations. All statements contained herein that are not clearly historical in nature are forward-looking, and the words anticipate, believe, continues, expect, estimate, intend, project and similar expressions and future or conditional verbs such as will should, could, might, can, may, or similar expressions are generally intended to identify forward-looking statem
These statements are not guarantees of future performance and involve certain risks, uncertainties, estimates and assumptions by management that are difficult to predict.
Various factors, some of which are beyond Popular s control, could cause actual results to differ materially from those expressed in, or implied by, such forward-looking statements. Factors that might cause such a difference include, but are not limited to:
the rate of growth in the economy and employment levels, as well as general business and economic conditions;
difficulties in combining the operations of acquired entities, including in connection with our acquisition of certain assets and assumption of certain liabilities of Westernbank Puerto Rico from the FDIC;
changes in interest rates, as well as the magnitude of such changes;
the fiscal and monetary policies of the federal government and its agencies;
changes in federal bank regulatory and supervisory policies, including required levels of capital;
regulatory approvals that may be necessary to undertake certain actions or consummate strategic transactions such as acquisitions and dispositions;
the relative strength or weakness of the consumer and commercial credit sectors and of the real estate markets in Puerto Rico and the other markets in which borrowers are located;
the performance of the stock and bond markets;
competition in the financial services industry;
additional Federal Deposit Insurance Corporation ( FDIC ) assessments; and
possible legislative, tax or regulatory changes.
Investors should refer to the Corporation s Annual Report on Form 10-K for the year ended December 31, 2009 as well as Part II, Item 1A of this Form 10-Q for a discussion of such factors and certain risks and uncertainties to which the Corporation is subject.
Moreover, the outcome of legal proceedings, as discussed in Part II, Item I. Legal Proceedings, is inherently uncertain and depends on judicial interpretations of law and the findings of regulators, judges and juries.
All forward-looking statements included in this document are based upon information available to the Corporation as of the date of this document, and other than as required by law, including the requirements of applicable securities laws, we assume no obligation to update or revise any such forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements.

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## ITEM 1. FINANCIAL STATEMENTS <br> POPULAR, INC. <br> CONSOLIDATED STATEMENTS OF CONDITION (UNAUDITED)

(In thousands, except share information)

## ASSETS

Cash and due from banks
Money market investments:
Federal funds sold
Securities purchased under agreements to resell
Time deposits with other banks
Total money market investments
Trading account securities, at fair value:
Pledged securities with creditors right to repledge
Other trading securities
Investment securities available-for-sale, at fair value:
Pledged securities with creditors right to repledge
Other investment securities available-for-sale
Investment securities held-to-maturity, at amortized cost (fair value at March 31, 2010 \$207,850; December 31, 2009-\$213,146; March 31, $2009 \quad \$ 314,580$ )
Other investment securities, at lower of cost or realizable value (realizable value at March 31, 2010 - $\$ 158,375$;
December 31, 2009-\$165,497; March 31, 2009 -
\$268,278)
Loans held-for-sale measured at lower of cost or fair value
Loans held-in-portfolio
Less Unearned income
Allowance for loan losses
Total loans held-in-portfolio, net
Premises and equipment, net
Other real estate
Accrued income receivable
Servicing assets (at fair value on March 31, 2010 -
\$173,359; December 31, 2009 - \$169,747; March 31,
2009- \$177,295)
Other assets (See Note 9)
Goodwill
Other intangible assets
Assets from discontinued operations

| March 31, 2010 | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ | March 31, 2009 |
| :---: | :---: | :---: |
| \$ 592,175 | \$ 677,330 | \$ 703,483 |
|  | 159,807 | 175,403 |
| 304,109 | 293,125 | 319,702 |
| 700,644 | 549,865 | 930,366 |
| 1,004,753 | 1,002,797 | 1,425,471 |
| 346,819 | 415,653 | 533,665 |
| 33,330 | 46,783 | 162,982 |
| 2,193,615 | 2,330,441 | 2,455,629 |
| 4,342,131 | 4,364,273 | 4,508,609 |
| 209,596 | 212,962 | 318,894 |
| 156,864 | 164,149 | 222,013 |
| 106,412 | 90,796 | 308,206 |
| 23,189,598 | 23,827,263 | 25,355,753 |
| 111,299 | 114,150 | 117,767 |
| 1,277,036 | 1,261,204 | 1,057,125 |
| 21,801,263 | 22,451,909 | 24,180,861 |
| 579,451 | 584,853 | 624,212 |
| 134,887 | 125,483 | 95,773 |
| 131,243 | 126,080 | 142,114 |
| 175,776 | 172,505 | 181,095 |
| 1,378,011 | 1,322,159 | 1,177,078 |
| 604,349 | 604,349 | 606,440 |
| 41,762 | 43,803 | 50,867 |
|  |  | 12,036 |

Total assets
LIABILITIES AND STOCKHOLDERS EQUITY
Liabilities:
Deposits:
Non-interest bearing
Interest bearing
Total deposits
Assets sold under agreements to repurchase
Other short-term borrowings
Notes payable
Other liabilities
Liabilities from discontinued operations
Total liabilities
Commitments and contingencies (See Note 15)
Stockholders equity:
Preferred stock, 30,000,000 shares authorized; 2,006,391
shares issued and outstanding at March 31, 2010 and
December 31, 2009 (March 31, 2009 24,410,000)
(aggregate liquidation preference value at March 31, 2010 and December 31, 2009 - \$50,160 (March 31, 2009 -
\$1,521,875)
50,160
Common stock, $\$ 0.01$ par value per share at March 31, 2010 and December 31, 2009 (March 31, 2009-\$6 par value); 700,000,000 shares authorized at March 31, 2010 and December 31, 2009 (March 31, 2009 470,000,000); $639,544,895$ shares issued at March 31, 2010 and December 31, 2009 (March 31, 2009 282,034,819) and 639,539,900 outstanding at March 31, 2010
(December 31, 2009 639,540,105; March 31, 2009 -
282,034,819)
Surplus
Accumulated deficit
Treasury stock at cost, 4,995 shares as of March 31, 2010
(December 31, 2009 4,790 shares)
Accumulated other comprehensive income (loss), net of tax of (\$29,809) (December 31, $2009 \quad(\$ 33,964)$;
March 31, 2009 (\$61,563))

| 6,395 | 6,395 | $1,692,209$ |
| ---: | ---: | ---: |
| $2,804,238$ | $2,804,238$ | 496,455 |
| $(377,807)$ | $(292,752)$ | $(451,355)$ |
| $(16)$ | $(15)$ |  |
|  |  |  |
| 4,231 | $(29,209)$ | $(90,682)$ |
| $2,487,201$ | $2,538,817$ | $3,131,914$ |
|  | $\$ 34,736,325$ | $\$ 37,709,428$ |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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## POPULAR, INC.

CONSOLIDATED STATEMENTS OF OPERATIONS
(UNAUDITED)

| (In thousands, except per share information) | Quarter ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  |
| INTEREST INCOME: |  |  |  |  |
| Loans | \$ | 354,649 | \$ | 401,768 |
| Money market investments |  | 1,042 |  | 3,133 |
| Investment securities |  | 64,926 |  | 73,483 |
| Trading account securities |  | 6,578 |  | 10,808 |
| Total interest income |  | 427,195 |  | 489,192 |
| INTEREST EXPENSE: |  |  |  |  |
| Deposits |  | 92,974 |  | 148,039 |
| Short-term borrowings |  | 15,259 |  | 20,703 |
| Long-term debt |  | 50,045 |  | 47,964 |
| Total interest expense |  | 158,278 |  | 216,706 |
| Net interest income |  | 268,917 |  | 272,486 |
| Provision for loan losses |  | 240,200 |  | 372,529 |
| Net interest income after provision for loan losses |  | 28,717 |  | $(100,043)$ |
| Service charges on deposit accounts |  | 50,578 |  | 53,741 |
| Other service fees (See Note 20) |  | 101,320 |  | 98,533 |
| Net gain on sale and valuation adjustments of investment securities |  | 81 |  | 176,146 |
| Trading account (loss) profit |  | (223) |  | 6,823 |
| Loss on sale of loans, including adjustments to indemnity reserves, and valuation adjustments on loans held-for-sale |  | $(12,222)$ |  | $(13,813)$ |
| Other operating income |  | 18,332 |  | 13,301 |
|  |  | 186,583 |  | 234,688 |
| OPERATING EXPENSES: |  |  |  |  |
| Personnel costs: |  |  |  |  |
| Salaries |  | 95,873 |  | 105,323 |
| Pension and other benefits |  | 25,059 |  | 39,968 |
| Total personnel costs |  | 120,932 |  | 145,291 |
| Net occupancy expenses |  | 28,876 |  | 26,441 |
| Equipment expenses |  | 23,453 |  | 26,104 |
| Other taxes |  | 12,304 |  | 13,176 |
| Professional fees |  | 27,049 |  | 24,901 |
| Communications |  | 10,772 |  | 11,827 |
| Business promotion |  | 8,295 |  | 7,910 |


| Printing and supplies | 2,369 | 2,790 |
| :--- | ---: | ---: |
| FDIC deposit insurance | 15,318 | 9,117 |
| Other operating expenses | 29,496 | 34,234 |
| Amortization of intangibles | 2,049 | 2,406 |
|  |  |  |
| Total operating expenses | 280,913 | 304,197 |
| Loss from continuing operations before income tax | $(94,330)$ | $(69,509)$ |
| Income tax benefit | $(9,275)$ | $(26,933)$ |
| Loss from continuing operations | $(85,055)$ | $(42,576)$ |
| Loss from discontinued operations, net of income tax |  | $(9,946)$ |
| NET LOSS | $(\$ 85,055)$ | $(\$ 52,522)$ |
| NET LOSS APPLICABLE TO COMMON STOCK | $(\$ 85,055)$ | $(\$ 77,200)$ |
|  |  | $(\$ 0.13)$ |
| NET LOSS PER COMMON SHARE | BASIC AND DILUTED: |  |
| Net loss from continuing operations |  | $(\$ 0.24)$ |
| Net loss from discontinued operations | $(\$ 0.13)$ | $(\$ 0.27)$ |
| Net loss per common share |  | $\$$ |
| DIVIDENDS DECLARED PER COMMON SHARE |  | 0.02 |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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## POPULAR, INC.

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY (UNAUDITED)

| (In thousands) | Quarter ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  |
| Preferred stock: |  |  |  |  |
| Balance at beginning of year | \$ | 50,160 | \$ | 1,483,525 |
| Accretion of Series C preferred stock discount |  |  |  | 1,762 |
| Balance at end of period |  | 50,160 |  | 1,485,287 |
| Common stock: |  |  |  |  |
| Balance at beginning of year |  | 6,395 |  | 1,773,792 |
| Treasury stock retired |  |  |  | $(81,583)$ |
| Balance at end of period |  | 6,395 |  | 1,692,209 |
| Surplus: |  |  |  |  |
| Balance at beginning of year |  | 2,804,238 |  | 621,879 |
| Stock options expense on unexercised options, net of forfeitures |  |  |  | 132 |
| Treasury stock retired |  |  |  | $(125,556)$ |
| Balance at end of period |  | 2,804,238 |  | 496,455 |
| Accumulated deficit: |  |  |  |  |
| Balance at beginning of year |  | $(292,752)$ |  | $(374,488)$ |
| Net loss |  | $(85,055)$ |  | $(52,522)$ |
| Cash dividends declared on common stock |  |  |  | $(5,641)$ |
| Cash dividends declared on preferred stock |  |  |  | $(16,942)$ |
| Accretion of Series C preferred stock discount |  |  |  | $(1,762)$ |
| Balance at end of period |  | $(377,807)$ |  | $(451,355)$ |
| Accumulated other comprehensive income (loss): |  |  |  |  |
| Balance at beginning of year |  | $(29,209)$ |  | $(28,829)$ |
| Other comprehensive income (loss), net of tax |  | 33,440 |  | $(61,853)$ |
| Balance at end of period |  | 4,231 |  | $(90,682)$ |
| Treasury stock at cost: |  |  |  |  |
| Balance at beginning of year |  | (15) |  | $(207,515)$ |
| Purchase of common stock |  | (1) |  | (1) |
| Reissuance of common stock |  |  |  | 377 |
| Treasury stock retired |  |  |  | 207,139 |

Balance at end of period(16)

Total stockholders equity $\quad \$ 2,487,201 \quad \$ 3,131,914$

## Disclosure of changes in number of shares:

|  | March 31, $2010$ | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2009 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Preferred Stock: |  |  |  |
| Balance at beginning of year | 2,006,391 | 24,410,000 | 24,410,000 |
| Preferred stock Series A and B exchanged for common stock |  | $(21,468,609)$ |  |
| Preferred stock Series C exchanged for trust preferred securities |  | $(935,000)$ |  |
| Balance at end of period | 2,006,391 | 2,006,391 | 24,410,000 |
| Common Stock Issued: |  |  |  |
| Balance at beginning of year | 639,544,895 | 295,632,080 | 295,632,080 |
| Treasury stock retired |  | $(13,597,261)$ | $(13,597,261)$ |
| Shares issued in exchange of Series A and B preferred stock and early extinguishment of debt (exchange of trust preferred securities for common |  |  |  |
| stock) |  | 357,510,076 |  |
| Balance at end of period | 639,544,895 | 639,544,895 | 282,034,819 |
| Treasury stock | $(4,995)$ | $(4,790)$ |  |
| Common Stock outstanding | 639,539,900 | 639,540,105 | 282,034,819 |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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## POPULAR, INC.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS (UNAUDITED)

|  | Quarter ended <br> March 31, |  |
| :--- | ---: | ---: |
| (In thousands) | 2010 | 2009 |
| Net loss | $(\$ 85,055)$ | $(\$ 52,522)$ |
|  |  |  |
| Other comprehensive income (loss) before tax: | 954 | 120 |
| Foreign currency translation adjustment | 1,750 | 61,240 |
| Adjustment of pension and postretirement benefit plans | 36,111 | 15,313 |
| Unrealized holding gains on securities available-for-sale arising during the | 10 | $(176,146)$ |
| period | $(31)$ | $(1,586)$ |
| Reclassification adjustment for losses (gains) included in net loss | $(1,199)$ | 2,414 |
| Unrealized net losses on cash flow hedges | 37,595 | $(98,645)$ |
| Reclassification adjustment for (gains) losses included in net loss | $(4,155)$ | 36,792 |
|  | 33,440 | $(61,853)$ |
| Other comprehensive income (loss) before tax: | $(\$ 51,615)$ | $(\$ 114,375)$ |
| Income tax (expense) benefit |  |  |
| Total other comprehensive income (loss), net of tax |  |  |
| Comprehensive loss, net of tax |  |  |

Tax effects allocated to each component of other comprehensive income (loss):

|  | Quarter ended <br> March 31, |  |
| :--- | :---: | ---: |
| (In thousands) | 2010 | 2009 |
| Underfunding of pension and postretirement benefit plans | $(\$ 883)$ | $(\$ 22,783)$ |
| Unrealized holding gains on securities available-for-sale arising during the <br> period | $(3,748)$ | $(2,757)$ |
| Reclassification adjustment for losses (gains) included in net loss | $(4)$ | 62,462 |
| Unrealized net losses on cash flows hedges |  |  |
| Reclassification adjustment for (gains) losses included in net loss | 468 | 618 |
| Income tax (expense) benefit | $(\$ 4,155)$ | $\$ 36,792$ |

Disclosure of accumulated other comprehensive income (loss):

|  | March 31, <br> (In thousands) | December 31, <br> 2009 | March 31, <br> 2009 |
| :--- | :---: | :---: | :---: |
| Foreign currency translation adjustment | 2010 | $(\$ 39,722)$ | $(\$ 40,676)$ |
| Underfunding of pension and postretirement benefit plans | $(126,036)$ | $(127,786)$ | $(1988,948)$ |


| Tax effect | 47,683 | 48,566 | 76,858 |
| :---: | :---: | :---: | :---: |
| Underfunding of pension and postretirement benefit plans, net of tax | $(78,353)$ | $(79,220)$ | $(122,111)$ |
| Unrealized holding gains on securities available-for-sale Tax effect | $\begin{aligned} & 140,211 \\ & (17,886) \end{aligned}$ | $\begin{aligned} & 104,090 \\ & (14,134) \end{aligned}$ | $\begin{gathered} 89,141 \\ (15,913) \end{gathered}$ |
| Unrealized holding gains on securities available-for-sale, net of tax | 122,325 | 89,956 | 73,228 |
| Unrealized (losses) gains on cash flows hedges | (31) | 1,199 | $(3,469)$ |
| Tax effect | 12 | (468) | 618 |
| Unrealized (losses) gains on cash flows hedges, net of tax | (19) | 731 | $(2,851)$ |
| Accumulated other comprehensive income (loss) | \$ 4,231 | $(\$ 29,209)$ | (\$90,682) |
| The accompanying notes are an integral part of these unaudited consolidated financial statements. |  |  |  |

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## POPULAR, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

| (In thousands) | Quarter ended March 31, |  |
| :---: | :---: | :---: |
|  | 2010 | 2009 |
| Cash flows from operating activities: |  |  |
| Net loss | $(\$ 85,055)$ | $(\$ 52,522)$ |
| Adjustments to reconcile net loss to net cash provided by operating activities: |  |  |
| Depreciation and amortization of premises and equipment | 15,391 | 17,049 |
| Provision for loan losses | 240,200 | 372,529 |
| Amortization of intangibles | 2,049 | 2,406 |
| Amortization and fair value adjustments of servicing assets | 470 | 5,257 |
| Amortization of discount on junior subordinated debentures | 5,084 |  |
| Net gain on sale and valuation adjustments of investment securities | (81) | $(176,146)$ |
| Gains from changes in fair value related to instruments measured at fair value pursuant to the fair value option |  | (816) |
| Net gain on disposition of premises and equipment | $(1,645)$ | (76) |
| Net loss on sale of loan, including adjustments to indemnity reserves and valuation adjustments on loans held-for-sale | 12,222 | 13,073 |
| Net amortization of premiums and accretion of discounts on investments | 6,099 | 4,288 |
| Net amortization of premiums and deferred loan origination fees and costs | 1,783 | 763 |
| Earnings from investments under the equity method | $(7,716)$ | $(3,493)$ |
| Stock options expense |  | 132 |
| Deferred income taxes, net of valuation | $(20,168)$ | $(50,497)$ |
| Net disbursements on loans held-for-sale | $(166,868)$ | $(317,338)$ |
| Acquisitions of loans held-for-sale | $(59,436)$ | $(113,360)$ |
| Proceeds from sale of loans held-for-sale | 21,654 | 26,901 |
| Net decrease in trading securities | 221,975 | 212,367 |
| Net (increase) decrease in accrued income receivable | $(5,163)$ | 14,039 |
| Net decrease in other assets | 5,592 | 52,769 |
| Net decrease in interest payable | $(16,357)$ | $(13,936)$ |
| Net increase in postretirement benefit obligation | 1,097 | 868 |
| Net (decrease) increase in other liabilities | $(5,983)$ | 46,550 |
| Total adjustments | 250,199 | 93,329 |
| Net cash provided by operating activities | 165,144 | 40,807 |
| Cash flows from investing activities: |  |  |
| Net increase in money market investments | $(1,979)$ | $(630,817)$ |
| Purchases of investment securities: |  |  |
| Available-for-sale | $(208,004)$ | (2,939,134) |
| Held-to-maturity | $(31,844)$ | $(25,770)$ |
| Other | $(8,191)$ | $(17,701)$ |

Proceeds from calls, paydowns, maturities and redemptions of investment securities:

| Available-for-sale | 373,676 | 363,863 |
| :--- | ---: | ---: |
| Held-to-maturity | 35,229 | 1,669 |
| Other | 15,476 | 13,355 |
| Proceeds from sale of investment securities available-for-sale | 398,734 | $3,546,944$ |
| Net repayments on loans | 6,398 | 279,877 |
| Proceeds from sale of loans | $(39,611)$ | $(4,481$ |
| Acquisition of loan portfolios | $(182)$ | $(327)$ |
| Mortgage servicing rights purchased | $(15,049)$ | $(23,186)$ |
| Acquisition of premises and equipment | 6,707 | 2,807 |
| Proceeds from sale of premises and equipment | 32,905 | 34,915 |

$\begin{array}{ll}\text { Net cash provided by investing activities } & \text { 950,093 }\end{array}$
Cash flows from financing activities:
Net decrease in deposits
(564,592)
$(396,730)$
Net decrease in assets sold under agreements to repurchase
$(141,284)$
$(669,611)$
Net increase in other short-term borrowings
15,937
24,519
Payments of notes payable
$(124,624)$
$(47,938)$
Proceeds from issuance of notes payable 60,238
Dividends paid
$(42,881)$
Treasury stock acquired
Net cash used in financing activities
$(1,072,404)$
Net decrease in cash and due from banks
$(81,504)$
Cash and due from banks at beginning of period
677,330 784,987

Cash and due from banks at end of period \$ 592,175 \$ 703,483

The accompanying notes are an integral part of these unaudited consolidated financial statements.
Note: The Consolidated Statement of Cash Flows for the quarter ended March 31, 2009 includes the cash flows from operating, investing and financing activities associated with discontinued operations.

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## Notes to Unaudited Consolidated Financial Statements

## Note 1 Nature of Operations and Basis of Presentation

Popular, Inc. (the Corporation or Popular ) is a diversified, publicly owned financial holding company subject to the supervision and regulation of the Board of Governors of the Federal Reserve System. The Corporation has operations in Puerto Rico, the United States, the Caribbean and Latin America. In Puerto Rico, the Corporation provides retail and commercial banking services through its principal banking subsidiary, Banco Popular de Puerto Rico ( BPPR ), as well as auto and equipment leasing and financing, mortgage loans, investment banking, broker-dealer and insurance services through specialized subsidiaries. In the United States, the Corporation operates Banco Popular North America ( BPNA ), including its wholly-owned subsidiary E-LOAN. BPNA is a community bank providing a broad range of financial services and products to the communities it serves. BPNA operates branches in New York, California, Illinois, New Jersey and Florida. E-LOAN markets deposit accounts under its name for the benefit of BPNA. The Corporation, through its subsidiary EVERTEC, provides transaction processing services throughout the Caribbean and Latin America, as well as internally servicing many of its subsidiaries system infrastructures and transactional processing businesses. On April 30, 2010, BPPR acquired certain assets and assumed certain liabilities of Puerto Rico-based Westernbank Puerto Rico ( Westernbank ) from the Federal Deposit Insurance Corporation (the FDIC ) in an assisted transaction (herein, the FDIC-assisted transaction ). Refer to Note 26 to these consolidated financial statements for additional information on this FDIC-assisted transaction. The financial impact of this acquisition is not recognized in the Corporation s consolidated financial statements as of March 31, 2010.
The consolidated financial statements include the accounts of Popular, Inc. and its majority-owned subsidiaries. All significant intercompany accounts and transactions have been eliminated in consolidation. The consolidated interim financial statements have been prepared without audit. The statement of condition data as of December 31, 2009 was derived from audited financial statements. The unaudited interim financial statements are, in the opinion of management, a fair statement of the results for the periods reported and include all necessary adjustments, all of a normal recurring nature, for a fair statement of such results.
Certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted from the unaudited financial statements pursuant to the rules and regulations of the Securities and Exchange Commission. Accordingly, these financial statements should be read in conjunction with the audited consolidated financial statements of the Corporation for the year ended December 31, 2009, included in the Corporation s Form 10-K filed on March 1, 2010 (the 2009 Annual Report ). Operating results for the interim periods disclosed herein are not necessarily indicative of the results that may be expected for a full year or any future period.
Note 2 Adoption of New Accounting Standards and Issued But Not Yet Effective Accounting Standards FASB Accounting Standards Update 2009-16, Transfers and Servicing (Accounting Standards Codification ( ASC ) Topic 860) Accounting for Transfer of Financial Assets ( ASU 2009-16 )
ASU 2009-16 amends previous guidance relating to transfers of financial assets and eliminates the concept of a qualifying special purpose entity, removes the exception for guaranteed mortgage securitizations when a transferor had not surrendered control over the transferred financial assets, changes the requirements for derecognizing financial assets, and includes additional disclosures requiring more information about transfers of financial assets in which entities have continuing exposure to the risks related to the transferred financial assets. Among the most significant amendments and additions to this guidance are changes to the conditions for sales of a financial asset which objective is to determine whether a transferor and its consolidated affiliates included in the financial statements have surrendered control over transferred financial assets or third-party beneficial interests; and the addition of the meaning of the term participating interest which represents a proportionate (pro rata) ownership interest in an entire financial asset. The requirements for sale accounting must be applied only to a financial asset in its entirety, a pool of financial assets in its entirety, or participating interests as defined in ASC Subparagraph 860-10-40-6A. This guidance must be applied as of the beginning of each reporting entity s first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period and for interim and

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annual reporting periods thereafter. Earlier application was prohibited. The recognition and measurement provisions should be applied to transfers that occur on or after the effective date. On and after the effective date, existing qualifying special-purpose entities should be evaluated for consolidation by reporting entities in accordance with the applicable consolidation guidance in the Codification. The Corporation adopted this new authoritative accounting guidance effective January 1, 2010. The Corporation evaluated transfers of financial assets executed during the quarter ended March 31, 2010 pursuant to the new accounting guidance, principally consisting of guaranteed mortgage securitizations (Government National Mortgage Association ( GNMA ) and Federal National Mortgage Association ( FNMA ) mortgage-backed securities), and determined that the adoption of ASU 2009-16 did not have a significant impact on the Corporation $s$ results of operations or financial position for such period.
A securitization of a financial asset, a participating interest in a financial asset, or a pool of financial assets in which the Corporation (and its consolidated affiliates) (a) surrenders control over the assets transferred and (b) receives cash or other proceeds is accounted for as a sale. Control is considered to be surrendered only if all three of the following conditions are met: (1) the assets have been legally isolated; (2) the transferee has the ability to pledge or exchange the assets; and (3) the transferor otherwise no longer maintains effective control over the assets. When the Corporation transfers financial assets and the transfer fails any one of the above criteria, the Corporation is prevented from derecognizing the transferred financial assets and the transaction is accounted for as a secured borrowing. The Corporation recognizes and initially measures at fair value a servicing asset or servicing liability each time it undertakes an obligation to service a financial asset by entering into a servicing contract in either of the following situations: (1) a transfer of an entire financial asset, a group of entire financial assets, or a participating interest in an entire financial asset that meets the requirements for sale accounting, or (2) an acquisition or assumption of a servicing obligation of financial assets that do not pertain to the Corporation or its consolidated subsidiaries. Upon adoption of ASU 2009-16, the Corporation does not recognize either a servicing asset or a servicing liability if it transfers or securitizes financial assets in a transaction that does not meet the requirements for sale accounting and is accounted for as a secured borrowing.
Refer to Note 8 to the consolidated financial statements for disclosures on transfers of financial assets and servicing assets retained as part of guaranteed mortgage securitizations.
FASB Accounting Standards Update 2009-17, Consolidations (ASC Topic 810) Improvements to Financial Reporting by Enterprises Involved with Variable Interest Entities (ASU 2009-17 ) and FASB Accounting Standards Update 2010-10, Consolidation (ASC Topic 810): Amendments for Certain Investment Funds ( ASU 2010-10 ) ASU 2009-17 amends the guidance applicable to variable interest entities (VIE ) and changes how a reporting entity determines when an entity that is insufficiently capitalized or is not controlled through voting (or similar rights) should be consolidated. This guidance replaces a quantitative-based risks and rewards calculation for determining which entity, if any, has both (a) a controlling financial interest in a variable interest entity with an approach focused on identifying which entity has the power to direct the activities of a variable interest entity that most significantly impact the entity s economic performance and (b) the obligation to absorb losses of the entity or the right to receive benefits from the entity that could potentially be significant to the variable interest entity. This guidance requires reconsideration of whether an entity is a variable interest entity when any changes in facts or circumstances occur such that the holders of the equity investment at risk, as a group, lose the power to direct the activities of the entity that most significantly impact the entity s economic performance. It also requires ongoing assessments of whether a variable interest holder is the primary beneficiary of a variable interest entity. The amendments to the consolidated guidance affect all entities that were within the scope of the original guidance, as well as qualifying special-purpose entities ( QSPEs ) that were previously excluded from the guidance. ASU 2009-17 requires a reporting entity to provide additional disclosures about its involvement with variable interest entities and any significant changes in risk exposure due to that involvement. The Corporation adopted this new authoritative accounting guidance effective January 1, 2010. The new accounting guidance on variable interest entities did not have an effect on the Corporation s consolidated statement of condition or results of operations upon adoption.

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The principal variable interest entities evaluated by the Corporation during the quarter ended March 31, 2010 included: (1) GNMA and FNMA guaranteed mortgage securitizations and for which management has concluded that the Corporation is not the primary beneficiary (refer to Note 16 to the consolidated financial statements) and (2) the trust preferred securities for which management believes that the Corporation does not possess a significant variable interest on the trusts (refer to Note 13 to the consolidated financial statements).
Additionally, the Corporation has variable interests in certain investments that have the attributes of investment companies, as well as limited partnership investments in venture capital companies. However, in January 2010, the FASB issued ASU 2010-10, Consolidation (ASC Topic 810), Amendment for Certain Investment Funds, which deferred the effective date of the provisions of ASU 2009-17 for a reporting entity s interest in an entity that has all the attributes of an investment company; or for which it is industry practice to apply measurement principles for financial reporting purposes that are consistent with those followed by investment companies. The deferral allows asset managers that have no obligation to fund potentially significant losses of an investment entity to continue to apply the previous accounting guidance to investment entities that have the attributes of entities subject to ASC Topic 946 (the
Investment Company Guide ). The FASB also decided to defer the application of ASU 2009-17 for money market funds subject to Rule 2a-7 of the Investment Company Act of 1940. Asset managers would continue to apply the applicable existing guidance to those entities that qualify for the deferral. ASU 2010-10 did not defer the disclosure requirements in ASU 2009-17.
The Corporation was not required to consolidate existing variable interest entities for which it has a variable interest as of March 31, 2010. Refer to Note 16 to the consolidated financial statements for required disclosures associated with the guaranteed mortgage securitizations in which the Corporation holds a variable interest.
FASB Accounting Standards Update 2010-06, Fair Value Measurements and Disclosures (ASC Topic 820) Improving Disclosures about Fair Value Measurements ( ASU 2010-06 )
ASU 2010-06, issued in January 2010, revises two disclosure requirements concerning fair value measurements and clarifies two others. It requires separate presentation of significant transfers into and out of Levels 1 and 2 of the fair value hierarchy and disclosure of the reasons for such transfers. It will also require the presentation of purchases, sales, issuances and settlements within Level 3 on a gross basis rather than a net basis. The amendments also clarify that disclosures should be disaggregated by class of asset or liability and that disclosures about inputs and valuation techniques should be provided for both recurring and non-recurring fair value measurements. ASU 2010-06 is effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances, and settlements in the roll-forward of activity in Level 3 fair value measurements, which are effective for interim and annual reporting periods beginning after December 15, 2010. This guidance

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impacts disclosures only and will not have an effect on the Corporation s consolidated statements of condition or results of operations. The Corporation s disclosures about fair value measurements are presented in Note 17 to the consolidated financial statements.
FASB Accounting Standards Update 2010-11, Derivatives and Hedging (ASC Topic 815): Scope Exception Related to Embedded Credit Derivatives ( ASU 2010-11 )
ASU 2010-11 clarifies the type of embedded credit derivative that is exempt from embedded derivative bifurcation requirements. The credit derivative that qualifies for the exemption is related only to the subordination of one financial instrument to another. As a result, entities that have contracts containing an embedded credit derivative feature in a form other than such subordination may need to separately account for the embedded credit derivative feature. The amendments in ASU 2010-11 are effective for each reporting entity at the beginning of its first fiscal quarter beginning after June 15, 2010. Early adoption is permitted at the beginning of each entity sfirst fiscal quarter beginning after March 5, 2010. The Corporation does not expect that the adoption of this standard will have a significant effect, if any, on its consolidated financial statements.
FASB Accounting Standards Update 2010-18,Receivables (Accounting Standards Codification ( ASC ) Topic 310) Effect of a Loan Modification When the Loan is Part of a Pool That is Accounted for as a Single Asset ( ASU 2010-18 )
The amendments in ASU 2010-18, issued in April 2010, affect any entity that acquires loans subject to ASC Subtopic 310-30, that accounts for some or all of those loans within pools, and that subsequently modifies one or more of those loans after acquisition. ASC Subtopic 310-30 provides guidance on accounting for acquired loans that have evidence of credit deterioration upon acquisition. As a result of the amendments in ASU 2010-18, modifications of loans that are accounted for within a pool under ASC Subtopic 310-30 do not result in the removal of those loans from the pool even if the modification of those loans would otherwise be considered a troubled debt restructuring. An entity will continue to be required to consider whether the pool of assets in which the loan is included is impaired if expected cash flows for the pool change. The amendments in ASU 2010-18 do not affect the accounting for loans under the scope of Subtopic 310-30 that are not accounted for within pools. Loans accounted for individually under Subtopic 310-30 continue to be subject to the troubled debt restructuring accounting provisions within ASC Subtopic 310-40, Receivables Troubled Debt Restructurings by Creditors. The amendments in ASU 2010-18 are effective for modifications of loans accounted for within pools under Subtopic 310-30 occurring in the first interim or annual period ending on or after July 15,2010 . The amendments are to be applied prospectively. Early application is permitted. Upon initial adoption of the guidance in ASU 2010-18, an entity may make a onetime election to terminate accounting for loans as a pool under Subtopic 310-30. This election may be applied on a pool-by-pool basis and does not preclude an entity from applying pool accounting to subsequent acquisitions of loans with credit deterioration. The Corporation is currently evaluating the impact that the adoption of ASU 2010-18 may have in its consolidated financial statements.

## Note 3 Discontinued Operations

In 2008, the Corporation discontinued the operations of Popular Financial Holdings ( PFH ) by selling assets and closing service branches and other units. The loss from discontinued operations for the quarter ended March 31, 2009 was $\$ 9.9$ million, net of taxes. This loss was primarily related to salary and other expenses incurred in providing loan portfolio servicing to affiliated companies and other costs for full-time equivalent employees ( FTEs ) that were retained for a transition period.

## Note 4 Restrictions on Cash and Due from Banks and Certain Securities

The Corporation s subsidiary banks are required by federal and state regulatory agencies to maintain average reserve balances with the Federal Reserve Bank or other banks. Those required average reserve balances were $\$ 753$ million as of March 31, 2010 (December 31, 2009 \$721 million; March 31, $2009 \$ 694$ million). Cash and due from banks as well as other short-term, highly-liquid securities are used to cover the required average reserve balances.

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As required by the Puerto Rico International Banking Center Regulatory Act, as of March 31, 2010, December 31, 2009, and March 31, 2009, the Corporation maintained separately for its two international banking entities ( IBEs ), $\$ 0.6$ million in time deposits, equally divided for the two IBEs, which were considered restricted assets.
As part of a line of credit facility with a financial institution, as of March 31, 2010, the Corporation maintained restricted cash of $\$ 1$ million (December 31, 2009 and March 31, $2009 \$ 2$ million) as collateral for the line of credit. The cash is being held in certificates of deposits which mature in less than 90 days. The line of credit is used to support letters of credit.
As of March 31, 2010, the Corporation maintained restricted cash of $\$ 4$ million (December 31, 2009 - $\$ 3$ million) to support a letter of credit. The cash is being held in an interest-bearing money market account.
As of March 31, 2010, the Corporation had restricted cash of \$0.8 million (December 31, 2009 \$1 million; March 31, $2009 \$ 2$ million) to support a letter of credit related to a service settlement agreement that expires in June 2010.

## Note 5 Pledged Assets

Certain securities and loans were pledged principally to secure public and trust deposits, assets sold under agreements to repurchase, other borrowings and credit facilities available, derivative positions and loan servicing agreements. The classification and carrying amount of the Corporation s pledged assets, in which the secured parties are not permitted to sell or repledge the collateral, were as follows:

|  | March 31, <br> (In thousands) | December 31, <br> 2009 | March 31, <br> 2009 |
| :--- | :---: | :---: | :---: |
| Investment securities available-for-sale, at fair value | $\$ 1,873,545$ | $\$ 1,923,338$ | $\$ 1,975,253$ |
| Investment securities held-to-maturity, at amortized <br> cost | 125,770 | 125,769 | 225,770 |
| Loans held-for-sale measured at lower of cost or fair <br> value <br> Loans held-in-portfolio | 2,507 | 2,254 | 41,231 |
| Total pledged securities and loans | $8,374,460$ | $8,993,967$ | $7,837,478$ |
|  | $\$ 10,376,282$ | $\$ 11,045,328$ | $\$ 10,079,732$ |

Pledged securities and loans in which the creditor has the right by custom or contract to repledge are presented separately in the consolidated statements of condition.
Investment securities available-for-sale and held-to-maturity totaling $\$ 1.5$ billion as of March 31, 2010 serve as collateral to secure public funds.
The Corporation s banking subsidiaries have the ability to borrow funds from the Federal Home Loan Bank of New York ( FHLB) and from the Federal Reserve Bank of New York ( Fed ). As of March 31, 2010, the banking subsidiaries had short-term and long-term credit facilities authorized with the FHLB aggregating $\$ 1.9$ billion. Refer to Note 12 to the consolidated financial statements for borrowings outstanding under these credit facilities. As of March 31, 2010, the credit facilities authorized with the FHLB were collateralized by $\$ 3.2$ billion in loans held-in-portfolio and investment securities available-for-sale. Also, the Corporation s banking subsidiaries had a borrowing capacity at the Fed discount window of $\$ 3.4$ billion, which remained unused as of such date. The amount available under this credit facility is dependent upon the balance of loans and securities pledged as collateral. As of March 31, 2010, the credit facilities with the Fed were collateralized by $\$ 5.2$ billion in loans held-in-portfolio. These pledged assets are included in the above table and were not reclassified and separately reported in the consolidated statement of condition as of March 31, 2010.

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Note 6 Investment Securities Available-For-Sale
The amortized cost, gross unrealized gains and losses, fair value and weighted average yield of investment securities available-for-sale as of March 31, 2010, December 31, 2009 and March 31, 2009 were as follows:

| (In thousands) | AS OF MARCH 31, 2010 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Gross <br> Unrealized Gains | Gross <br> Unrealized Losses | Fair Value | Weighted Average Yield |
| U.S. Treasury securities |  |  |  |  |  |
| After 1 to 5 years | \$ 56,767 |  | \$ 81 | \$ 56,686 | 1.53\% |
| After 5 to 10 years | 29,193 | \$ 1,349 |  | 30,542 | 3.80 |
| Total U.S. Treasury securities | 85,960 | 1,349 | 81 | 87,228 | 2.30 |
| Obligations of U.S. Government sponsored entities |  |  |  |  |  |
| Within 1 year | 338,331 | 5,017 |  | 343,348 | 3.67 |
| After 1 to 5 years | 1,247,333 | 59,077 | 385 | 1,306,025 | 3.65 |
| After 5 to 10 years | 27,812 | 473 |  | 28,285 | 4.96 |
| After 10 years | 26,886 | 718 |  | 27,604 | 5.68 |
| Total obligations of U.S. Government sponsored entities | 1,640,362 | 65,285 | 385 | 1,705,262 | 3.71 |
| Obligations of Puerto Rico, States and political subdivisions |  |  |  |  |  |
| Within 1 year | 5 |  |  | 5 | 3.77 |
| After 1 to 5 years | 22,166 | 54 | 2 | 22,218 | 4.08 |
| After 5 to 10 years | 50,909 | 254 | 2,589 | 48,574 | 5.08 |
| After 10 years | 7,840 | 111 |  | 7,951 | 5.27 |
| Total obligations of Puerto Rico, States and political subdivisions | 80,920 | 419 | 2,591 | 78,748 | 4.82 |
| Collateralized mortgage obligations federal agencies |  |  |  |  |  |
| After 1 to 5 years | 5,232 | 171 |  | 5,403 | 4.59 |
| After 5 to 10 years | 111,222 | 1,894 | 114 | 113,002 | 2.71 |
| After 10 years | 1,335,392 | 25,982 | 2,248 | 1,359,126 | 2.96 |
| Total collateralized mortgage obligations federal agencies | 1,451,846 | 28,047 | 2,362 | 1,477,531 | 2.95 |
| Collateralized mortgage obligations private label |  |  |  |  |  |
| After 5 to 10 years | 18,757 | 19 | 573 | 18,203 | 2.07 |
| After 10 years | 98,289 | 187 | 7,330 | 91,146 | 2.48 |

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| Total collateralized mortgage obligations private label | 117,046 | 206 |  | 7,903 | 109,349 | 2.41 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage-backed securities agencies |  |  |  |  |  |  |
| Within 1 year | 25,679 | 356 |  |  | 26,035 | 3.46 |
| After 1 to 5 years | 22,885 | 624 |  | 1 | 23,508 | 3.97 |
| After 5 to 10 years | 194,798 | 10,822 |  | 8 | 205,612 | 4.81 |
| After 10 years | 2,767,080 | 49,182 |  | 2,905 | 2,813,357 | 4.36 |
| Total mortgage-backed securities agencies | 3,010,442 | 60,984 |  | 2,914 | 3,068,512 | 4.38 |
| Equity securities | 8,959 | 580 |  | 423 | 9,116 | 3.28 |
| Total investment securities available-for-sale | \$ 6,395,535 | \$ 156,870 | \$ | 16,659 | \$ 6,535,746 | 3.82\% |

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| (In thousands) | AS OF DECEMBER 31, 2009 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Gross <br> Unrealized Gains | Gross <br> Unrealized Losses | Fair <br> Value | Weighted Average Yield |
| U.S. Treasury securities |  |  |  |  |  |
| After 5 to 10 years | \$ 29,359 | \$ 1,093 |  | \$ 30,452 | 3.80\% |
| Obligations of U.S. Government sponsored entities |  |  |  |  |  |
| Within 1 year | 349,424 | 7,491 |  | 356,915 | 3.67 |
| After 1 to 5 years | 1,177,318 | 58,151 |  | 1,235,469 | 3.79 |
| After 5 to 10 years | 27,812 | 680 |  | 28,492 | 4.96 |
| After 10 years | 26,884 | 176 |  | 27,060 | 5.68 |
| Total obligations of U.S. |  |  |  |  |  |
| Government sponsored entities | 1,581,438 | 66,498 |  | 1,647,936 | 3.82 |
| Obligations of Puerto Rico, States and political subdivisions |  |  |  |  |  |
| After 1 to 5 years | 22,311 | 7 | \$ 15 | 22,303 | 6.92 |
| After 5 to 10 years | 50,910 | 249 | 632 | 50,527 | 5.08 |
| After 10 years | 7,840 |  | 61 | 7,779 | 5.26 |
| Total obligations of Puerto Rico, States and political subdivisions | 81,061 | 256 | 708 | 80,609 | 5.60 |
| Collateralized mortgage obligations federal agencies |  |  |  |  |  |
| Within 1 year | 41 |  |  | 41 | 3.78 |
| After 1 to 5 years | 4,875 | 120 |  | 4,995 | 4.44 |
| After 5 to 10 years | 125,397 | 2,105 | 404 | 127,098 | 2.85 |
| After 10 years | 1,454,833 | 19,060 | 5,837 | 1,468,056 | 3.03 |
| Total collateralized mortgage obligations federal agencies | 1,585,146 | 21,285 | 6,241 | 1,600,190 | 3.02 |
| Collateralized mortgage obligations private label |  |  |  |  |  |
| After 5 to 10 years | 20,885 |  | 653 | 20,232 | 2.00 |
| After 10 years | 105,669 | 109 | 8,452 | 97,326 | 2.59 |
| Total collateralized mortgage obligations private label | 126,554 | 109 | 9,105 | 117,558 | 2.50 |
| Mortgage-backed securities agencies |  |  |  |  |  |
| Within 1 year | 26,878 | 512 |  | 27,390 | 3.61 |

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| After 1 to 5 years | 30,117 | 823 |  | 30,940 | 3.94 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| After 5 to 10 years | 205,480 | 8,781 |  | 214,261 | 4.80 |
| After 10 years | $2,915,689$ | 32,102 | 10,203 | $2,937,588$ | 4.40 |
| Total mortgage-backed securities |  |  |  |  |  |
| agencies | $3,178,164$ | 42,218 | 10,203 | $3,210,179$ | 4.42 |
| Equity securities | 8,902 | 233 | 1,345 | 7,790 | 3.65 |
| Total investment securities <br> available-for-sale | $\$ 6,590,624$ | $\$ 131,692$ | $\$ 27,602$ | $\$ 6,694,714$ | $3.91 \%$ |
|  |  |  |  |  | 16 |

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| (In thousands) | AS OF MARCH 31, 2009 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Gross <br> Unrealized Gains | Gross <br> Unrealized <br> Losses | Fair Value | Weighted Average Yield |
| U.S. Treasury securities |  |  |  |  |  |
| After 5 to 10 years | \$ 29,859 | \$ 2,561 |  | \$ 32,420 | 3.80\% |
| Obligations of U.S. Government sponsored entities |  |  |  |  |  |
| Within 1 year | 123,546 | 2,083 |  | 125,629 | 4.40 |
| After 1 to 5 years | 1,400,585 | 74,190 |  | 1,474,775 | 3.97 |
| After 5 to 10 years | 27,811 | 1,170 |  | 28,981 | 5.02 |
| After 10 years | 26,879 | 598 |  | 27,477 | 5.67 |
| Total obligations of U.S. |  |  |  |  |  |
| Government sponsored entities | 1,578,821 | 78,041 |  | 1,656,862 | 4.05 |
| Obligations of Puerto Rico, States and political subdivisions |  |  |  |  |  |
| Within 1 year | 4,500 | 50 |  | 4,550 | 6.10 |
| After 1 to 5 years | 2,169 |  | \$ 10 | 2,159 | 4.95 |
| After 5 to 10 years | 67,894 | 316 | 4,965 | 63,245 | 4.78 |
| After 10 years | 29,443 | 41 | 193 | 29,291 | 5.21 |
| Total obligations of Puerto Rico, States and political subdivisions | 104,006 | 407 | 5,168 | 99,245 | 4.96 |
| Collateralized mortgage obligations federal agencies |  |  |  |  |  |
| Within 1 year | 378 |  |  | 378 | 5.50 |
| After 1 to 5 years | 4,881 | 37 | 21 | 4,897 | 5.62 |
| After 5 to 10 years | 159,733 | 1,396 | 897 | 160,232 | 3.17 |
| After 10 years | 1,454,426 | 18,221 | 14,326 | 1,458,321 | 3.15 |
| Total collateralized mortgage obligations federal agencies | 1,619,418 | 19,654 | 15,244 | 1,623,828 | 3.16 |
| Collateralized mortgage obligations private label |  |  |  |  |  |
| Within 1 year | 335 |  | 3 | 332 | 5.25 |
| After 5 to 10 years | 29,433 |  | 2,396 | 27,037 | 2.41 |
| After 10 years | 143,437 |  | 32,614 | 110,823 | 3.61 |
| Total collateralized mortgage obligations private label | 173,205 |  | 35,013 | 138,192 | 3.41 |

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| Mortgage-backed securities |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| agencies | 14,087 | 106 |  | 14,193 | 3.73 |
| Within 1 year | 83,775 | 1,638 | 3 | 85,410 | 3.84 |
| After 1 to 5 years | 93,042 | 3,628 | 62 | 96,608 | 5.05 |
| After 5 to 10 years | $2,931,499$ | 43,825 | 820 | $2,974,504$ | 4.56 |
| After 10 years |  |  |  |  |  |
| Total mortgage-backed securities | $3,122,403$ | 49,197 | 885 | $3,170,715$ | 4.55 |
| agencies | 13,053 | 34 | 3,772 | 9,315 | 2.37 |
| Equity securities |  |  |  |  |  |
| Others | 191,972 | 744 | 278 | 192,438 | 1.74 |
| After 1 to 5 years | 42,360 |  | 1,137 | 41,223 | 5.06 |
| After 5 to 10 years | 234,332 | 744 | 1,415 | 233,661 | 2.34 |
| Total others |  |  |  |  |  |
| Total investment securities | $\$ 6,875,097$ | $\$ 150,638$ | $\$ 61,497$ | $\$ 6,964,238$ | $4.00 \%$ |

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The following table shows the Corporation s amortized cost, gross unrealized losses and fair value of investment securities available-for-sale, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position as of March 31, 2010, December 31, 2009 and March 31, 2009.

AS OF MARCH 31, 2010

| (In thousands) |  | Less than 12 months Gross |  |
| :---: | :---: | :---: | :---: |
|  | Amortized Cost | Unrealized Losses | Fair Value |
| U.S. Treasury securities | \$ 56,767 | \$ 81 | \$ 56,686 |
| Obligations of U.S. government sponsored entities | 105,107 | 385 | 104,722 |
| Obligations of Puerto Rico, States and political subdivisions | 10,231 | 2 | 10,229 |
| Collateralized mortgage obligations federal agencies | 181,432 | 1,474 | 179,958 |
| Collateralized mortgage obligations private label | 215 | 11 | 204 |
| Mortgage-backed securities agencies | 634,182 | 2,855 | 631,327 |
| Equity securities | 3,357 | 65 | 3,292 |
| Total(In thousands) | \$991,291 | \$4,873 | \$986,418 |
|  |  | 12 months or more Gross |  |
|  | Amortized Cost | Unrealized Losses | Fair Value |
| Obligations of Puerto Rico, States and political subdivisions | \$ 44,009 | \$ 2,589 | \$ 41,420 |
| Collateralized mortgage obligations federal agencies | 177,953 | 888 | 177,065 |
| Collateralized mortgage obligations private label | 99,266 | 7,892 | 91,374 |
| Mortgage-backed securities agencies | 3,250 | 59 | 3,191 |
| Equity securities | 4,302 | 358 | 3,944 |
| Total | \$328,780 | \$11,786 | \$316,994 |
|  |  | Total Gross |  |
|  | Amortized Cost | Unrealized Losses | Fair Value |
| U.S. Treasury securities | 56,767 | \$ 81 | \$ 56,686 |
| Obligations of U.S. government sponsored entities | 105,107 | 385 | 104,722 |
| Obligations of Puerto Rico, States and political subdivisions | 54,240 | 2,591 | 51,649 |
| Collateralized mortgage obligations federal agencies | 359,385 | 2,362 | 357,023 |
| Collateralized mortgage obligations private label | 99,481 | 7,903 | 91,578 |
| Mortgage-backed securities agencies | 637,432 | 2,914 | 634,518 |
| Equity securities | 7,659 | 423 | 7,236 |

Total investment securities available-for-sale in unrealized loss position

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(In thousands)
Obligations of Puerto Rico, States and political subdivisions
$\begin{array}{ll}\text { Collateralized mortgage obligations } & \text { federal agencies } \\ \text { Collateralized mortgage obligations } & \text { private label }\end{array}$ Mortgage-backed securities agencies Equity securities

Total
(In thousands)
Obligations of Puerto Rico, States and political subdivisions
Collateralized mortgage obligations federal agencies
Collateralized mortgage obligations private label
Mortgage-backed securities agencies
Equity securities
Total
(In thousands)

Obligations of Puerto Rico, States and political subdivisions
Collateralized mortgage obligations federal agencies
Collateralized mortgage obligations private label
Mortgage-backed securities agencies
Equity securities
Total investment securities available-for-sale in unrealized loss position
(In thousands)
Obligations of Puerto Rico, States and political
subdivisions
Collateralized mortgage obligations federal agencies
Collateralized mortgage obligations private label
Mortgage-backed securities agencies
Equity securities
Total

(In thousands)
Obligations of Puerto Rico, States and political subdivisions
Collateralized mortgage obligations federal agencies
Collateralized mortgage obligations private label
Mortgage-backed securities agencies
Equity securities
Total

AS OF DECEMBER 31, 2009


Gross
$\$ 1,771,008 \quad \$ 27,602 \quad \$ 1,743,406$

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AS OF MARCH 31, 2009

| (In thousands) | Less than 12 months |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | realized Losses | Fair <br> Value |
| Obligations of Puerto Rico, States and political subdivisions | \$ 42,415 | \$ |  | \$ 42,091 |
| Collateralized mortgage obligations federal agencies | 263,287 |  | 4,968 | 258,319 |
| Collateralized mortgage obligations private label | 9,080 |  | 1,542 | 7,538 |
| Mortgage-backed securities agencies | 36,601 |  | 280 | 36,321 |
| Equity securities | 7,907 |  | 3,713 | 4,194 |
| Others | 53,287 |  | 1,415 | 51,872 |
| Total | \$412,577 |  | 2,242 | \$400,335 |

(In thousands) Cost

| Obligations of Puerto Rico, States and political subdivisions | $\$ 44,143$ | $\$ 4,844$ | $\$ 39,299$ |
| :--- | ---: | ---: | ---: |
| Collateralized mortgage obligations | federal agencies | 467,706 | 10,276 |
| Collateralized mortgage obligations | private label | 163,810 | 33,471 |
| Mortgage-backed securities | agencies | 82,371 | 457,430 |
| Equity securities | 1,808 | 605 | 130,339 |
|  |  | 59 | 1,766 |
| Total | $\$ 759,838$ | $\$ 49,255$ | $\$ 710,583$ |

(In thousands)
Obligations of Puerto Rico, States and political subdivisions
Collateralized mortgage obligations federal agencies
Collateralized mortgage obligations private label
Mortgage-backed securities agencies
Equity securities
Others

Total investment securities available-for-sale in unrealized loss position

Total
Gross
Amortized Unrealized Fair Cost
\$ 86,558
730,993
172,890
118,972
9,715
53,287
\$1,172,415
\$61,497
\$1,110,918

Management evaluates investment securities for other-than-temporary ( OTTI ) declines in fair value on a quarterly basis. Once a decline in value is determined to be other-than- temporary, the value of a debt security is reduced and a corresponding charge to earnings is recognized for anticipated credit losses. Also, for equity securities that are considered other-than-temporarily impaired, the excess of the security s carrying value over its fair value at the evaluation date is accounted for as a loss in the results of operations. The OTTI analysis requires management to consider various factors, which include, but are not limited to: (1) the length of time and the extent to which fair value has been less than the amortized cost basis, (2) the financial condition of the issuer or issuers, (3) actual collateral attributes, (4) the payment structure of the debt security and the likelihood of the issuer being able to make payments, (5) any rating changes by a rating agency, (6) adverse conditions specifically related to the security, industry, or a geographic area, and (7) management s intent to sell the security or whether it is more likely than not that the Corporation would be required to sell the security before a forecasted recovery occurs.
As of March 31, 2010, management performed its quarterly analysis of all debt securities in an unrealized loss position. Based on the analyses performed, management concluded that no individual debt security was other-than-temporarily impaired as of such date. As of March 31, 2010, the Corporation does not have the intent to sell debt

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securities in an unrealized loss position and it is not more likely than not that the Corporation will have to sell the investment securities prior to recovery of their amortized cost basis. Also, management evaluated the Corporation s portfolio of equity securities as of March 31, 2010. During the quarter ended March 31, 2010, the Corporation did not record any significant other-than-temporary impairment losses on equity securities. Management has the intent and ability to hold the investments in equity securities that are at a loss position as of March 31, 2010 for a reasonable period of time for a forecasted recovery of fair value up to (or beyond) the cost of these investments.
The unrealized losses associated with Obligations of Puerto Rico, States and political subdivisions are primarily associated to approximately $\$ 43$ million in Commonwealth of Puerto Rico Appropriation Bonds ( Appropriation Bonds ). As of March 31, 2010, those bonds were rated Ba1, one notch below investment grade by Moody s Investors Service ( Moody s ), while Standard \& Poor s ( S\&P ) rates them as investment grade. Subsequently, on April 16, 2010, Moody s rating was changed to Baa1 (investment grade). Management will continue monitoring those securities as part of its ongoing OTTI assessments.
The unrealized losses reported for Collateralized mortgage obligations federal agencies are principally associated to CMOs that were issued by U.S. Government-sponsored entities and agencies, primarily Federal National Mortgage Association ( FNMA ) and Federal Home Loan Mortgage Corporation ( FHLMC ), institutions which the government has affirmed its commitment to support, and Government National Mortgage Association ( GNMA ), which has the full faith and credit of the U.S. Government. These collateralized mortgage obligations are rated AAA by the major rating agencies and are backed by residential mortgages. The unrealized losses in this portfolio were primarily attributable to changes in interest rates and levels of market liquidity relative to when the investment securities were purchased and not due to credit quality of the securities.
The unrealized losses associated with Collateralized mortgage obligations private label are primarily related to securities backed by residential mortgages. In addition to verifying the credit ratings for the private-label CMOs, management analyzed the underlying mortgage loan collateral for these bonds. Various statistics or metrics were reviewed for each private-label CMO, including among others, the weighted average loan-to-value, FICO score, and delinquency and foreclosure rates of the underlying assets in the securities. As of March 31, 2010, there were no sub-prime or Alt-A securities in the Corporation s private-label CMOs portfolios. For private-label CMOs with unrealized losses as of March 31, 2010, credit impairment was assessed using a cash flow model that estimates the cash flows on the underlying mortgages, using the security-specific collateral and transaction structure. The model estimates cash flows from the underlying mortgage loans and distributes those cash flows to various tranches of securities, considering the transaction structure and any subordination and credit enhancements that exist in that structure. The cash flow model incorporates actual cash flows through the current period and then projects the expected cash flows using a number of assumptions, including default rates, loss severity and prepayment rates. Management s assessment also considered tests using more stressful parameters. Based on the assessments, management concluded that the tranches of the private-label CMOs held by the Corporation were not other-than-temporarily impaired as of March 31, 2010, thus management expects to recover the amortized cost basis of the securities.
All of the Corporation s securities classified as mortgage-backed securities were issued by U.S. Government-sponsored entities and agencies, primarily GNMA and FNMA, thus as previously expressed, have the guarantee or support of the U.S. Government. These mortgage-backed securities are rated AAA by the major rating agencies and are backed by residential mortgages. Most of the mortgage-backed securities held as of March 31, 2010 with unrealized losses had been purchased at a premium during 2009, and although their fair values have declined, they continue to exceed the par value of the securities. The unrealized losses in this portfolio were generally attributable to changes in interest rates relative to when the investment securities were purchased and not due to credit quality of the securities.

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There were no securities sold during the quarter ended March 31, 2010. During the quarter ended March 31, 2009, the Corporation recognized gross realized gains of $\$ 182.7$ million and proceeds of $\$ 3.5$ billion on the sale of investment securities available-for-sale.
The following table states the names of issuers and the aggregate amortized cost and fair value of the securities of such issuer (includes available-for-sale and held-to-maturity securities), in which the aggregate amortized cost of such securities exceeds $10 \%$ of stockholders equity. This information excludes securities of the U.S. Government agencies and corporations. Investments in obligations issued by a State of the U.S. and its political subdivisions and agencies, which are payable and secured by the same source of revenue or taxing authority, other than the U.S. Government, are considered securities of a single issuer.

March 31, 2010
Amortized
(In thousands)

| FNMA | $\$ 1,043,826$ | $\$ 1,070,275$ |
| :--- | ---: | ---: |
| FHLB | $1,379,524$ | $1,441,839$ |
| Freddie Mac | 816,939 | 833,476 |

December 31, 2009
Amortized Cost
\$ 970,744 \$ 991,825
1,385,535 1,449,454
959,316 971,556

March 31, 2009
Amortized Cost

Fair Value
\$1,226,321
\$1,239,608
1,466,561 1,540,697
909,344

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## Note 7 Investment Securities Held-to-Maturity

The amortized cost, gross unrealized gains and losses, fair value and weighted average yield of investment securities held-to-maturity as of March 31, 2010, December 31, 2009 and March 31, 2009 were as follows:

$$
\text { AS OF MARCH 31, } 2010
$$

|  | Amortized <br> Cost | Gross <br> Unrealized <br> Gains | Gross <br> Unrealized <br> Losses | Fair <br> Value | Weighted <br> Average <br> Yield |
| :--- | :---: | :---: | :---: | :---: | :---: |
| (In thousands) |  |  |  |  |  |
| U.S. Treasury securities | $\$ 25,783$ |  | $\$$ | 5 | $\$ 25,778$ |

AS OF DECEMBER 31, 2009

|  | Amortized <br> Cost | Gross <br> Unrealized <br> Gains | Gross <br> Unrealized <br> Losses | Fair <br> Value | Weighted <br> Average <br> Yield |
| :--- | :---: | :---: | :---: | :---: | :---: |
| U.S. Treasury securities | $\$ 25,777$ | $\$$ | 4 |  | $\$ 25,781$ |

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| After 1 to 5 years | 109,415 | 3,157 | \$ 6 | 112,566 | 5.51 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| After 5 to 10 years | 17,112 | 39 | 452 | 16,699 | 5.79 |
| After 10 years | 48,600 |  | 2,552 | 46,048 | 4.00 |
| Total obligations of Puerto Rico, States and political subdivisions | 182,142 | 3,202 | 3,010 | 182,334 | 5.00 |
| Collateralized mortgage obligations private label |  |  |  |  |  |
| After 10 years | 220 |  | 12 | 208 | 5.45 |
| Others |  |  |  |  |  |
| Within 1 year | 3,573 |  |  | 3,573 | 3.77 |
| After 1 to 5 years | 1,250 |  |  | 1,250 | 1.66 |
| Total others | 4,823 |  |  | 4,823 | 3.22 |
| Total investment securities held-to-maturity | \$212,962 | \$3,206 | \$3,022 | \$213,146 | 4.37\% |
|  |  |  |  |  | 23 |

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| (In thousands) | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair <br> Value | Weighted Average Yield |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Obligations of U.S. Government sponsored entities |  |  |  |  |  |
| Within 1 year | \$ 25,770 |  | \$ 54 | \$ 25,716 | 0.38\% |
| Obligations of Puerto Rico, States and political subdivisions |  |  |  |  |  |
| Within 1 year | 106,985 | \$ 8 |  | 106,993 | 2.87 |
| After 1 to 5 years | 109,245 | 116 | 173 | 109,188 | 5.51 |
| After 5 to 10 years | 16,819 | 1 | 872 | 15,948 | 5.77 |
| After 10 years | 50,340 |  | 3,339 | 47,001 | 4.46 |
| Total obligations of Puerto Rico, States and political subdivisions | 283,389 | 125 | 4,384 | 279,130 | 4.34 |
| Collateralized mortgage obligations private label |  |  |  |  |  |
| After 10 years | 236 |  | 13 | 223 | 5.45 |
| Others |  |  |  |  |  |
| Within 1 year | 7,749 | 12 |  | 7,761 | 5.30 |
| After 1 to 5 years | 1,750 |  |  | 1,750 | 3.14 |
| Total others | 9,499 | 12 |  | 9,511 | 4.90 |
| Total investment securities held-to-maturity | \$318,894 | \$137 | \$4,451 | \$314,580 | 4.04\% |

The following table shows the Corporation s amortized cost, gross unrealized losses and fair value of investment securities held-to-maturity, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position as of March 31, 2010, December 31, 2009 and March 31, 2009:

AS OF MARCH 31, 2010

|  | Less than 12 months |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Gross |  |  |  |
| (In thousands) | Amortized | Unrealized | Fair |  |
| Cost | Losses | Value |  |  |
| U.S. Treasury securities |  |  |  |  |
| Obligations of Puerto Rico, States and political subdivisions | $\$ 25,783$ | $\$$ | 5 | $\$ 25,778$ |
|  | 24,715 | 1,529 | 23,186 |  |
| Total | $\$ 50,498$ | $\$ 1,534$ | $\$ 48,964$ |  |


| (In thousands) | 12 months or more Gross |  |  |
| :---: | :---: | :---: | :---: |
|  | Amortized Cost | Unrealized Losses | Fair <br> Value |
| Obligations of Puerto Rico, States and political subdivisions | \$33,795 | \$729 | \$33,066 |
| Collateralized mortgage obligations private label | 215 | 12 | 203 |
| Total(In thousands) | \$34,010 | \$741 | \$33,269 |
|  |  | Total Gross |  |
|  | Amortized Cost | Unrealized Losses | Fair <br> Value |
| U.S. Treasury securities | \$25,783 | \$ 5 | \$25,778 |
| Obligations of Puerto Rico, States and political subdivisions | 58,510 | 2,258 | 56,252 |
| Collateralized mortgage obligations private label | 215 | 12 | 203 |
| Total investment securities held-to-maturity in unrealized loss position | \$84,508 | \$2,275 | \$82,233 |

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AS OF DECEMBER 31, 2009


AS OF MARCH 31, 2009
Less than 12 months
Gross

|  | Amortized <br> Cost | Unrealized <br> Losses | Fair <br> Value |
| :--- | ---: | ---: | ---: |
| (In thousands) |  |  |  |
| Obligations of U.S. Government sponsored entities | $\$ 25,770$ | $\$ 54$ | $\$ 25,716$ |
| Obligations of Puerto Rico, States and political subdivisions | 145,224 | 1,724 | 143,500 |
| Others | 250 |  | 250 |
| Total | $\$ 171,244$ | $\$ 1,778$ | $\$ 169,466$ |

12 months or more

|  | Gross <br> Amortized <br> Cost |  |  | Unrealized <br> Losses |
| :--- | ---: | ---: | ---: | ---: |
| (In thousands) |  | Fair <br> Value |  |  |
| Obligations of Puerto Rico, States and political subdivisions <br> Collateralized mortgage obligations <br> Others | $\$ 23,645$ | $\$ 2,660$ | $\$ 20,985$ |  |
| private label | 236 | 13 | 223 |  |
| Total | 250 |  | 250 |  |
|  | $\$ 24,131$ | $\$ 2,673$ | $\$ 21,458$ |  |

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|  |  | Total <br> Gross |
| :--- | ---: | ---: | ---: | ---: |
| Unrealized |  |  |
| Losses |  |  |$\quad$| Fair |
| :---: |
| (In thousands) |

As indicated in Note 6 to these consolidated financial statements, management evaluates investment securities for other-than-temporary ( OTTI ) declines in fair value on a quarterly basis.
The Obligations of Puerto Rico, States and political subdivisions classified as held-to-maturity as of March 31, 2010 are primarily associated with securities issued by municipalities of Puerto Rico and are generally not rated by a credit rating agency. The Corporation performs periodic credit quality reviews on these issuers. The decline in fair value as of March 31, 2010 was attributable to changes in interest rates and not credit quality; thus no other-than-temporary decline in value was recorded in these held-to-maturity securities. As of March 31, 2010, the Corporation does not have the intent to sell securities held-to-maturity and it is not more likely than not that the Corporation will have to sell these investment securities prior to recovery of their amortized cost basis.
Note 8 Transfers of Financial Assets and Mortgage Servicing Rights
The Corporation typically transfers conforming residential mortgage loans in conjunction with GNMA and FNMA securitization transactions whereby the loans are exchanged for cash or securities and servicing rights. The securities issued through these transactions are guaranteed by the corresponding agency and, as such, under seller/servicer agreements the Corporation is required to service the loans in accordance with the agencies servicing guidelines and standards. Substantially all mortgage loans securitized by the Corporation in GNMA and FNMA securities have fixed rates and represent conforming loans. As seller, the Corporation has made certain representations and warranties with respect to the originally transferred loans and, in some instances, has sold loans with credit recourse to a government-sponsored entity, namely FNMA. Refer to Note 15 to the consolidated financial statements for a description of such arrangements.
During the quarter ended March 31, 2010, the Corporation retained servicing rights on guaranteed mortgage securitizations (FNMA and GNMA) and whole loan sales involving approximately $\$ 231$ million in principal balance outstanding (March 31, $2009 \$ 335$ million). Gains of approximately $\$ 4.5$ million were realized on these transactions during the quarter ended March 31, 2010 (March 31, $2009 \$ 585$ thousand in losses). All loan sales or securitizations performed during the quarter ended March 31, 2010 were without credit recourse arrangements.

## Mortgage servicing rights

The Corporation recognizes as assets the rights to service loans for others, whether these rights are purchased or result from asset transfers such as sales and securitizations.
Classes of mortgage servicing rights were determined based on the different markets or types of assets being serviced. The Corporation recognizes the servicing rights of its banking subsidiaries that are related to residential mortgage loans as a class of servicing rights. These mortgage servicing rights ( MSRs ) are measured at fair value. Fair value determination is performed on a subsidiary basis, with assumptions varying in accordance with the types of assets or markets served.
The Corporation uses a discounted cash flow model to estimate the fair value of MSRs. The discounted cash flow model incorporates assumptions that market participants would use in estimating future net servicing income, including estimates of prepayment speeds, discount rate, cost to service, escrow account earnings, contractual

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servicing fee income, prepayment and late fees, among other considerations. Prepayment speeds are adjusted for the Corporation s loan characteristics and portfolio behavior.
The following table presents the changes in residential MSRs measured using the fair value method for the quarters ended March 31, 2010 and March 31, 2009.
(In thousands)
2010
2009

Fair value as of January 1
\$ 169,747
\$ 176,034
Purchases
182
327
Servicing from securitizations or asset transfers
3,900
5,719
Changes due to payments on loans (1)
$(3,734)$
$(3,582)$
Changes in fair value due to changes in valuation model inputs or assumptions
3,264

Fair value as of March 31
\$ 173,359
\$ 177,295
(1) Represents
changes due to
collection /
realization of
expected cash
flows over time.

Residential mortgage loans serviced for others were $\$ 17.6$ billion as of March 31, 2010 (December 31, 2009 $\$ 17.7$ billion; March 31, $2009 \quad \$ 17.6$ billion).
Net mortgage servicing fees, a component of other service fees in the consolidated statements of operations, include the changes from period to period in the fair value of the MSRs, which may result from changes in the valuation model inputs or assumptions (principally reflecting changes in discount rates and prepayment speed assumptions) and other changes, including changes due to collection / realization of expected cash flows. Mortgage servicing fees, excluding fair value adjustments, for the quarter ended March 31, 2010 amounted to $\$ 10.9$ million (March 31, 2009 $\$ 11.7$ million). The banking subsidiaries receive servicing fees based on a percentage of the outstanding loan balance. As of March 31, 2010, those weighted average mortgage servicing fees were $0.27 \%$ (March 31, $20090.27 \%$ ). Under these servicing agreements, the banking subsidiaries do not generally earn significant prepayment penalty fees on the underlying loans serviced.
The discussion that follows includes information on assumptions used in the valuation model of the MSRs, originated and purchased.
Key economic assumptions used in measuring the servicing rights retained at the date of the residential mortgage loan securitizations and whole loan sales by the banking subsidiaries during the quarter ended March 31, 2010 and year ended December 31, 2009 were as follows:

|  | March 31, | December 31, |
| :--- | :---: | :---: |
|  | 2010 | 2009 |
| Prepayment speed | $7.4 \%$ | $7.8 \%$ |
| Weighted average life | 13.5 years | 12.8 years |
| Discount rate (annual rate) | $11.1 \%$ | $11.0 \%$ |

Key economic assumptions used to estimate the fair value of MSRs derived from sales and securitizations of mortgage loans performed by the banking subsidiaries and the sensitivity to immediate changes in those assumptions as of

March 31, 2010 and December 31, 2009 were as follows:

|  | Originated MSRs |  |
| :--- | :---: | :---: |
| December 31, |  |  |
| (In thousands) | March 31, | 2009 |
| Fair value of retained interests | 2010 |  |
| Weighted average life | $\$ 102,235$ | $\$ 97,870$ |
| Weighted average prepayment speed (annual rate) | 11.8 years | 8.8 years |
| Impact on fair value of $10 \%$ adverse change | $8.5 \%$ | $11.4 \%$ |
| Impact on fair value of $20 \%$ adverse change | $(\$ 3,289)$ | $(\$ 3,182)$ |
| Weighted average discount rate (annual rate) | $(\$ 6,500)$ | $(\$ 7,173)$ |
| Impact on fair value of $10 \%$ adverse change | $12.90 \%$ | $12.41 \%$ |
| Impact on fair value of $20 \%$ adverse change | $(\$ 4,300)$ | $(\$ 2,715)$ |
|  | $(\$ 8,362)$ | $(\$ 6,240)$ |

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The banking subsidiaries also own servicing rights purchased from other financial institutions. The fair value of purchased MSRs, their related valuation assumptions and the sensitivity to immediate changes in those assumptions as of period end were as follows:

|  | Purchased MSRs |  |
| :--- | :---: | :---: |
| December 31, |  |  |
| (In thousands) | March 31, | 2009 |
| Fair value of retained interests | 2010 |  |
| Weighted average life | $\$ 71,124$ | $\$ 1,877$ |
| Weighted average prepayment speed (annual rate) | 13.5 years | 9.9 years |
| Impact on fair value of $10 \%$ adverse change | $7.4 \%$ | $10.1 \%$ |
| Impact on fair value of $20 \%$ adverse change | $(\$ 2,597)$ | $(\$ 2,697)$ |
| Weighted average discount rate (annual rate) | $(\$ 4,562)$ | $(\$ 5,406)$ |
| Impact on fair value of $10 \%$ adverse change | $11.6 \%$ | $11.1 \%$ |
| Impact on fair value of $20 \%$ adverse change | $(\$ 3,223)$ | $(\$ 2,331)$ |
|  | $(\$ 5,728)$ | $(\$ 4,681)$ |

The sensitivity analyses presented in the tables above for servicing rights are hypothetical and should be used with caution. As the figures indicate, changes in fair value based on a 10 and 20 percent variation in assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in fair value may not be linear. Also, in the sensitivity tables included herein, the effect of a variation in a particular assumption on the fair value of the retained interest is calculated without changing any other assumption. In reality, changes in one factor may result in changes in another (for example, increases in market interest rates may result in lower prepayments and increased credit losses), which might magnify or counteract the sensitivities.
As of March 31, 2010, the Corporation serviced \$4.3 billion (December 31, 2009 \$4.5 billion; March 31, 2009 $\$ 4.8$ billion) in residential mortgage loans with credit recourse to the Corporation.
Under the GNMA securitizations, the Corporation has the right to repurchase, at its option and without GNMA s prior authorization, any loan that is collateral for a GNMA guaranteed mortgage-backed security when certain delinquency criteria are met. At the time that individual loans meet GNMA s specified delinquency criteria and are eligible for repurchase, the Corporation is deemed to have regained effective control over these loans. As of March 31, 2010, the Corporation had recorded $\$ 138$ million in mortgage loans on its financial statements related to this buy-back option program (December 31, $2009 \quad \$ 124$ million; March 31, $2009 \quad \$ 128$ million).

## Note 9 Other Assets

The caption of other assets in the consolidated statements of condition consists of the following major categories:
(In thousands)
Net deferred tax assets (net of valuation allowance)
Bank-owned life insurance program
Prepaid FDIC insurance assessment
Other prepaid expenses
Investments under the equity method
Derivative assets
Trade receivables from brokers and counterparties Others

Total other assets

| March 31, | December 31, | March 31, |
| :---: | :---: | :---: |
| 2010 | 2009 | 2009 |

\$ 366,224 \$ 363,967 \$ 364,499

234,008
193,166
125,387
106,147
72,356
57,536
223,187
\$1,378,011
\$1,322,159
\$1,177,078

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## Note 10 Goodwill and Other Intangible Assets

The changes in the carrying amount of goodwill for the three months ended March 31, 2010 and 2009, allocated by reportable segments, were as follows (refer to Note 25 for the definition of the Corporation s reportable segments):

|  | 2010 |  | Purchase accounting |  | Balance as of March 31, 2010 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Balance as of January 1, 2010 | Goodwill <br> acquired |  |  |  |
| Banco Popular de Puerto Rico: |  |  |  |  |  |
| Commercial Banking | \$ 31,729 |  |  |  | \$ 31,729 |
| Consumer and Retail Banking | 117,000 |  |  |  | 117,000 |
| Other Financial Services | 8,296 |  |  |  | 8,296 |
| Banco Popular North America: |  |  |  |  |  |
| Banco Popular North America | 402,078 |  |  |  | 402,078 |
| E-LOAN |  |  |  |  |  |
| EVERTEC | 45,246 |  |  |  | 45,246 |
| Total Popular, Inc. | \$ 604,349 |  |  |  | \$ 604,349 |


|  | 2009 |  | Purchase accounting |  | Balance as of March 31, 2009 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Balance as of January 1, 2009 | Goodwill <br> acquired |  |  |  |
| Banco Popular de Puerto Rico: |  |  |  |  |  |
| Commercial Banking | \$ 31,729 |  |  |  | \$ 31,729 |
| Consumer and Retail Banking | 117,000 |  | \$ 1 |  | 117,001 |
| Other Financial Services | 8,330 |  | (103) |  | 8,227 |
| Banco Popular North America: |  |  |  |  |  |
| Banco Popular North America | 404,237 |  |  |  | 404,237 |
| E-LOAN |  |  |  |  |  |
| EVERTEC | 44,496 |  | 750 |  | 45,246 |
| Total Popular, Inc. | \$ 605,792 |  | \$ 648 |  | \$ 606,440 |

The gross amount of goodwill and accumulated impairment losses at the beginning and the end of the quarter by reportable segment were as follows:

|  |  |  | 010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance at | Accumulated | Balance at | Balance at | Accumulated | Balance at |
|  | 2010 | Impairment | 2010 | 2010 | Impairment | 2010 |
|  | (Gross |  | (Net | (Gross |  | (Net |
| (In thousands) | amounts) | Losses | amounts) | amounts) | Losses | amounts) |

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| Banco Popular de |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Puerto Rico: |  |  |  |  |  |  |
| Commercial Banking | \$ 31,729 |  | \$ 31,729 | \$ 31,729 |  | \$ 31,729 |
| Consumer and Retail |  |  |  |  |  |  |
| Banking |  | 117,000 |  | 117,000 | 117,000 |  | 117,000 |
| Other Financial |  |  |  |  |  |  |
| Services | 8,296 |  | 8,296 |  | 8,296 |  | 8,296 |
| Banco Popular North |  |  |  |  |  |  |
| America: |  |  |  |  |  |  |
| Banco Popular North |  |  |  |  |  |  |
| America |  | 402,078 |  | 402,078 | 402,078 |  | 402,078 |
| E-LOAN |  | 164,411 | \$164,411 |  | 164,411 | \$ 164,411 |  |
| EVERTEC | 45,429 | 183 | 45,246 | 45,429 | 183 | 45,246 |
| Total Popular, Inc. | \$ 768,943 | \$164,594 | \$ 604,349 | \$ 768,943 | \$ 164,594 | \$ 604,349 |

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The purchase accounting adjustments in the EVERTEC reportable segment for the quarter ended March 31, 2009 are related to contingency payments on acquisitions made prior to January 1, 2009.
As of March 31, 2010, December 31, 2009 and March 31, 2009 the Corporation had $\$ 6$ million of identifiable intangible assets, other than goodwill, with indefinite useful lives.
The following table reflects the components of other intangible assets subject to amortization:

|  | March 31, 2010 |  | December 31, 2009 |  | March 31, 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Gross <br> Amount | Accumulated Amortization | Gross <br> Amount | Accumulated Amortization | Gross <br> Amount | Accumulated Amortization |
| Core deposits | \$65,379 | \$32,706 | \$65,379 | \$30,991 | \$65,380 | \$25,846 |
| Other customer relationships | 8,743 | 6,048 | 8,816 | 5,804 | 8,816 | 4,792 |
| Other intangibles | 125 | 80 | 125 | 71 | 2,980 | 2,020 |
| Total | \$74,247 | \$38,834 | \$74,320 | \$36,866 | \$77,176 | \$32,658 |

During the quarter ended March 31, 2010, the Corporation recognized $\$ 2.0$ million in amortization related to other intangible assets with definite useful lives (March 31, $2009 \quad \$ 2.4$ million).
The following table presents the estimated amortization of the intangible assets with definite useful lives for each of the following periods:

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(In thousands)
Remaining $2010 \quad \$ 5,629$
Year 2011 6,982
Year 2012 5,967
Year 2013 5,784
Year 2014 5,146
Year 2015 3,037

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## Note 11 Derivative Instruments and Hedging Activities

Refer to Note 31 to the consolidated financial statements included in the 2009 Annual Report for a complete description of the Corporation s derivative activities.
The following discussion and tables provide a description of the derivative instruments used as part of the Corporation s interest rate risk management strategies. The use of derivatives is incorporated as part of the Corporation s overall interest rate risk management strategy to minimize significant unplanned fluctuations in earnings and cash flows that are caused by interest rate volatility. The Corporation s goal is to manage interest rate sensitivity by modifying the repricing or maturity characteristics of certain balance sheet assets and liabilities so that the net interest income is not, on a material basis, adversely affected by movements in interest rates. The Corporation uses derivatives in its trading activities to facilitate customer transactions, to take proprietary positions and as a means of risk management. As a result of interest rate fluctuations, hedged fixed and variable interest rate assets and liabilities will appreciate or depreciate in fair value. The effect of this unrealized appreciation or depreciation is expected to be substantially offset by the Corporation s gains or losses on the derivative instruments that are linked to these hedged assets and liabilities. As a matter of policy, the Corporation does not use highly leveraged derivative instruments for interest rate risk management.
By using derivative instruments, the Corporation exposes itself to credit and market risk. If a counterparty fails to fulfill its performance obligations under a derivative contract, the Corporation s credit risk will equal the fair value of the derivative asset. Generally, when the fair value of a derivative contract is positive, this indicates that the counterparty owes the Corporation, thus creating a repayment risk for the Corporation. To manage the level of credit risk, the Corporation deals with counterparties of good credit standing, enters into master netting agreements whenever possible and, when appropriate, obtains collateral. The derivative assets include a $\$ 6.9$ million negative adjustment as a result of the credit risk of the counterparties as of March 31, 2010 (December 31, $2009 \quad \$ 5.1$ million negative adjustment; March 31, $2009 \quad \$ 5.6$ million negative adjustment). On the other hand, when the fair value of a derivative contract is negative, the Corporation owes the counterparty and, therefore, the fair value of derivative liabilities incorporates nonperformance risk or the risk that the obligation will not be fulfilled. The derivative liabilities include a $\$ 2.6$ million positive adjustment related to the incorporation of the Corporation s own credit risk as of March 31, 2010 (December 31, $2009 \quad \$ 2.1$ million positive adjustment; March 31, $2009 \$ 3.7$ million positive adjustment).
Market risk is the adverse effect that a change in interest rates, currency exchange rates, or implied volatility rates might have on the value of a financial instrument. The Corporation manages the market risk associated with interest rates and, to a limited extent, with fluctuations in foreign currency exchange rates by establishing and monitoring limits for the types and degree of risk that may be undertaken. The Corporation regularly measures this risk by using static gap analysis, simulations and duration analysis.
Pursuant to the Corporation saccounting policy, the fair value of derivatives is not offset with the amounts for the right to reclaim cash collateral or the obligation to return cash collateral. As of March 31, 2010, the amount recognized for the right to reclaim cash collateral under master netting arrangements was $\$ 82$ million and the amount recognized for the obligation to return cash collateral was $\$ 5$ million (December 31, $2009 \quad \$ 88$ million and $\$ 4$ million, respectively). Certain of the Corporation s derivative instruments include financial covenants tied to the corresponding banking subsidiary well-capitalized status and credit rating. These agreements could require exposure collateralization, early termination or both. The aggregate fair value of all derivative instruments with contingent features that were in a liability position as of March 31, 2010 was $\$ 70$ million (December 31, $2009 \$ 66$ million). Based on the contractual obligations established on these derivative instruments, the Corporation has fully collateralized these positions by pledging collateral of $\$ 82$ million as of March 31, 2010 (December 31, $2009 \quad \$ 88$ million).

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Financial instruments designated as cash flow hedges or non-hedging derivatives outstanding as of March 31, 2010 and December 31, 2009 were as follows:
(In thousands)

Derivatives designated as hedging instruments:
Forward commitments
Total derivatives designated as
hedging instruments
Derivatives not designated as
hedging instruments:

| Forward contracts | \$ | 144,400 | Trading account securities | \$ | 236 | Other liabilities |  | 161 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest rate swaps associated with: |  |  |  |  |  |  |  |  |
| - swaps with corporate clients |  | 995,976 | Other assets |  | 65,547 |  |  |  |
| - swaps offsetting position of corporate |  |  |  |  |  | Other |  |  |
| clients swaps |  | 995,976 |  |  |  | liabilities |  | 71,518 |
| Foreign currency and exchange rate commitments with clients |  | 641 |  |  |  | Other liabilities |  | 4 |
| Foreign currency and exchange rate commitments with counterparty |  | 637 | Other <br> assets <br> Other |  | 7 | Other liabilities |  | 1 |
| Interest rate caps and floors |  | 139,804 | assets |  | 186 |  |  |  |
| Interest rate caps and floors for the benefit of corporate clients |  | 139,804 |  |  |  | Other liabilities |  | 186 |
| Indexed options on deposits |  | 99,750 | Other assets |  | 6,374 |  |  |  |
| Bifurcated embedded options |  | 76,666 |  |  |  | Interest bearing deposits |  | 4,755 |
| Total derivatives not designated as hedging instruments |  | ,593,654 |  |  | 2,350 |  |  | 76,625 |
| Total derivative assets and liabilities |  | ,704,954 |  |  | 2,592 |  |  | 76,898 |

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## Cash Flow Hedges

The Corporation utilizes forward contracts to hedge the sale of mortgage-backed securities with duration terms over one month. Interest rate forwards are contracts for the delayed delivery of securities, which the seller agrees to deliver on a specified future date at a specified price or yield. These forward contracts are hedging a forecasted transaction and thus qualify for cash flow hedge accounting. Changes in the fair value of the derivatives are recorded in other comprehensive income (loss). The amount included in accumulated other comprehensive income (loss) corresponding to these forward contracts is expected to be reclassified to earnings in the next twelve months. These contracts have a maximum remaining maturity of 82 days as of March 31, 2010.
For cash flow hedges, gains and losses on derivative contracts that are reclassified from accumulated other comprehensive income (loss) to current period earnings are included in the line in which the hedged item is recorded and during the period in which the forecasted transaction impacts earnings, as presented in the tables below:

Quarter ended March 31, 2010
$\left.\begin{array}{llcccc}\text { Classification of } & & \text { Gain (Loss) } & \begin{array}{c}\text { Amount of } \\ \text { Gain } \\ \text { (Loss) }\end{array} \\ \text { Recognized } \\ \text { in Income } \\ \text { on }\end{array}\right\}$

OCI Other Comprehensive Income
AOCI Accumulated Other Comprehensive Income

Quarter ended March 31, 2009

|  | Classification <br> of <br> Gain (Loss) |  |
| :---: | :---: | :---: |
| Amount of | Recognized in <br> Income on | Amount of |
|  |  |  |


|  | Edgar Fili | POPULAR IN | Form 10-Q |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Classification in the |  |  | (Loss) <br> Recognized |
|  |  | Statement of | Amount of Gain | Derivatives | in Income <br> on |
|  | Recognized | Operations of |  | (Ineffective |  |
|  | in | the | (Loss) | Portion | Derivatives |
|  |  |  | Reclassified |  | (Ineffective |
|  | OCI on | Gain (Loss) |  | and Amount |  |
|  | Derivatives | Reclassified from | AOCI into | Excluded from | and Amount |
|  |  | AOCI into | Income |  | Excluded |
|  | (Effective | Income | (Effective | Effectiveness | from |
|  |  | (Effective |  |  | Effectiveness |
| (In thousands) | Portion) | Portion) | Portion) | Testing) | Testing) |
|  |  | Trading account (loss) |  | Trading account (loss) |  |
| Forward commitments | $(\$ 1,586)$ | profit | $(\$ 1,917)$ | profit |  |
|  |  | Interest |  |  |  |
| Interest rate swaps |  | expense | (497) |  |  |
| Total cash flow hedges | $(\$ 1,586)$ |  | $(\$ 2,414)$ |  |  |
| OCI Other Compreh | come |  |  |  |  |
| AOCI Accumulated | mprehensive |  |  |  |  |
|  |  |  |  |  | 33 |

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## Non-Hedging Activities

For the quarters ended March 31, 2010 and 2009, the Corporation recognized a loss of $\$ 4.3$ million and $\$ 12.4$ million, respectively, related to its non-hedging derivatives, as detailed in the tables below.

Quarter ended March 31, 2010
Classification
of Gain Amount of Gain (Loss)
(Loss)

| Recognized | Recognized in Income |
| :---: | :---: |
| in | on |

Income
on
(In thousands)


Total

Quarter ended March 31, 2009
Classification
of Gain Amount of Gain (Loss)
(Loss)
Recognized Recognized in Income
in
on
Income
on
(In thousands)

|  | Trading <br> account <br> (loss) |  |
| :--- | :---: | :---: |
| Forward contracts | profit | $(\$ 8,052)$ |
| Other |  |  |
| operating |  |  |
| income |  |  |$\quad$| $(3,970)$ |
| :---: |
| Interest rate swap contracts |
| Foreign currency and exchange rate commitments |

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|  | Interest |  |
| :--- | :---: | ---: |
| expense |  |  |
| Other |  |  |
| operating |  |  |
| Foreign currency and exchange rate commitments | income | 9 |
| Indexed options | Interest | $(1,216)$ |
| Bifurcated embedded options | expense | Interest |

Total

## Forward Contracts

The Corporation has forward contracts to sell mortgage-backed securities with terms lasting less than a month, which are accounted for as trading derivatives. Changes in their fair value are recognized in trading account profit (loss).
Interest Rates Swaps and Foreign Currency and Exchange Rate Commitments
In addition to using derivative instruments as part of its interest rate risk management strategy, the Corporation also utilizes derivatives, such as interest rate swaps and foreign exchange contracts, in its capacity as an intermediary on behalf of its customers. The Corporation minimizes its market risk and credit risk by taking offsetting positions under the same terms and conditions with credit limit approvals and monitoring procedures. Market value changes on these swaps and other derivatives are recognized in earnings in the period of change.
Interest Rate Caps and Floors
The Corporation enters into interest rate caps and floors as an intermediary on behalf of its customers and simultaneously takes offsetting positions under the same terms and conditions, thus minimizing its market and credit risks.

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## Note 12 Borrowings

Assets sold under agreements to repurchase were as follows:

| (In thousands) | March 31, <br> 2010 | December 31, <br> 2009 | March 31, <br> 2009 |
| :--- | :---: | :---: | :---: |
| Assets sold under agreements to repurchase | $\$ 2,491,506$ | $\$ 2,632,790$ | $\$ 2,881,997$ |

The repurchase agreements outstanding as of March 31, 2010 were collateralized by $\$ 2.2$ billion in investment securities available-for-sale and $\$ 347$ million in trading securities. It is the Corporation s policy to maintain effective control over assets sold under agreements to repurchase; accordingly, such securities continue to be carried on the consolidated statements of condition.
In addition, there were repurchase agreements outstanding collateralized by $\$ 181$ million in securities purchased underlying agreements to resell which the Corporation has the right to repledge. It is the Corporation spolicy to take possession of securities purchased under agreements to resell. However, the counterparties to such agreements maintain effective control over such securities, and accordingly are not reflected in the Corporation s consolidated statements of condition.
Other short-term borrowings consisted of:

|  | December <br> March 31, <br> (In thousands) |  |  |
| :--- | :---: | :---: | :---: |
| 2010 | March 31, <br> Secured borrowing with clearing broker with an interest rate of |  | 2009 |

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Notes payable consisted of:
(In thousands)
Advances with the FHLB:
-with maturities ranging from 2010 through 2015 paying interest at monthly fixed rates ranging from $1.48 \%$ to 5.10\% (March 31, $2009 \quad 1.48 \%$ to $5.06 \%$ -maturing in 2010 paying interest quarterly at a fixed rate of 5.10\%

Term notes paying interest monthly at fixed rates ranging from $3.00 \%$ to $6.00 \%$

Term notes with maturities ranging from 2010 to 2013 paying interest semiannually at fixed rates ranging from $5.25 \%$ to $13.00 \%$ (March 31, 2009 4.70\% to $7.50 \%$ )

Term notes with maturities ranging from 2010 to 2013 paying interest monthly at a floating rate of $3.00 \%$ over the 10 -year U.S. Treasury note rate

Term notes maturing in 2011 paying interest quarterly at a floating rate of $9.75 \%$ (March 31, $20090.40 \%$ to $3.75 \%$ ) over the 3-month LIBOR rate

Junior subordinated deferrable interest debentures (related to trust preferred securities) with maturities ranging from 2027 to 2034 with fixed interest rates ranging from $6.125 \%$ to $8.327 \%$ (Refer to Note 13)

Junior subordinated deferrable interest debentures (related to trust preferred securities) (\$936,000 less discount of $\$ 507,335$ as of March 31,2010 ) with no stated maturity and a fixed interest rate of $5.00 \%$ until, but excluding December 5, 2013 and $9.00 \%$ thereafter (Refer to Note 13)

Others

381,926
382,858
961,122

428,665
423,650

25,654
\$2,529,092

December 31, 2009

March 31, 2009
\$1,056,708
20,000
20,000
20,000

3,100

1,339
1,528
3,233

175,000
250,000
425,537

439,800
439,800
849,672

27,169
27,413
\$3,399,063

Note: Refer to the
Corporation s
Form 10-K for the year ended December 31, 2009, for rates
and maturity
information
corresponding
to the
borrowings
outstanding as
of such date.
Key index rates as of March 31, 2010 and
March 31, 2009, respectively, were as follows:
3-month LIBOR
rate $=0.29 \%$
and $1.19 \%$;
10 -year U.S.
Treasury note = $3.83 \%$ and 2.67\%.

Included in the table above are $\$ 175$ million in term notes with interest that adjusts in the event of senior debt rating downgrades. These floating rate term notes have an interest rate of $9.75 \%$ over the 3 -month LIBOR and mature in September 2011. A future reduction in the Corporation s senior debt rating could increment the cost of these term notes by an additional 75 basis points per notch.
The maturities of borrowings as of March 31, 2010 were as follows:

| (In thousands) | Repurchase <br> agreements | Short-term <br> borrowings | Notes payable | Total |
| :--- | ---: | ---: | ---: | ---: |
| Year | $\$ 1,329,316$ | $\$ 23,263$ | $\$ 338,837$ | $\$ 1,691,416$ |
| 2010 | 50,000 |  | 522,260 | 572,260 |
| 2011 | 75,000 |  | 631,917 | 706,917 |
| 2012 | 49,000 |  | 129,780 | 178,780 |
| 2013 | 350,000 |  | 10,824 | 360,824 |
| 2014 | 638,190 |  | 466,809 | $1,104,999$ |
| Later years |  | 936,000 | 936,000 |  |
| No stated maturity | $2,491,506$ | 23,263 | $3,036,427$ | $5,551,196$ |
|  |  |  | $(507,335)$ | $(507,335)$ |
| Subtotal | $\$ 2,491,506$ | $\$ 23,263$ | $\$ 2,529,092$ | $\$ 5,043,861$ |

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## Note 13 Trust Preferred Securities

As of March 31, 2010 and 2009, the Corporation had established four trusts (BanPonce Trust I, Popular Capital Trust I, Popular North America Capital Trust I and Popular Capital Trust II) for the purpose of issuing trust preferred securities (also referred to as capital securities ) to the public. The proceeds from such issuances, together with the proceeds of the related issuances of common securities of the trusts (the common securities ), were used by the trusts to purchase junior subordinated deferrable interest debentures (the junior subordinated debentures ) issued by the Corporation. In August 2009, the Corporation established the Popular Capital Trust III for the purpose of exchanging the shares of Series C preferred stock held by the U.S. Treasury at the time for trust preferred securities issued by this trust. In connection with this exchange, the trust used the Series C preferred stock, together with the proceeds of issuance and sale of common securities of the trust, to purchase junior subordinated debentures issued by the Corporation.
The sole assets of the five trusts consisted of the junior subordinated debentures of the Corporation and the related accrued interest receivable. These trusts are not consolidated by the Corporation.
The junior subordinated debentures are included by the Corporation as notes payable in the consolidated statements of condition, while the common securities issued by the issuer trusts are included as other investment securities. The common securities of each trust are wholly-owned, or indirectly wholly-owned, by the Corporation.

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Financial data pertaining to the trusts as of March 31, 2010 and December 31, 2009 were as follows:


Financial data pertaining to the trusts as of March 31, 2009 were as follows:

| (In thousands) | Popular North |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Popular | America | Popular | Popular |
|  | BanPonce | Capital | Capital | Capital | Capital |
| Issuer | Trust I | Trust I | Trust I | Trust II | Trust III |
| Capital securities | \$ 144,000 | \$ 300,000 | \$ 250,000 | \$ 130,000 |  |
| Distribution rate | 8.327\% | 6.700\% | 6.564\% | 6.125\% |  |
| Common securities | \$ 4,640 | \$ 9,279 | \$ 7,732 | \$ 4,021 |  |
| Junior subordinated debentures |  |  |  |  |  |
| aggregate liquidation amount | \$ 148,640 | \$ 309,279 | \$ 257,732 | \$ 134,021 |  |
|  | February | November | September | December |  |
| Stated maturity date | 2027 | 2033 | 2034 | 2034 |  |
| Reference notes | (a),(c),(e),(f),(g) | (b),(d),(f) | (a),(c),(f) | (b),(d),(f) |  |

[^1]by the
Corporation.
(b) Statutory business trust that is wholly-owned by the Corporation.
(c) The obligations of PNA under the junior subordinated debentures and its guarantees of the capital securities under the trust are fully and unconditionally guaranteed on a subordinated basis by the Corporation to the extent set forth in the applicable guarantee agreement.
(d) These capital securities are
fully and unconditionally guaranteed on a subordinated basis by the Corporation to the extent set forth in the applicable guarantee agreement.
(e) The original issuance was for $\$ 150$ million.
The Corporation had reacquired $\$ 6$ million of the
8.327\% capital securities.
(f) The Corporation
has the right,
subject to any
required prior
approval from
the Federal
Reserve, to
redeem after
certain dates or
upon the
occurrence of certain events
mentioned
below, the
junior
subordinated
debentures at a
redemption
price equal to
$100 \%$ of the
principal
amount, plus
accrued and unpaid interest to the date of redemption. The maturity of the junior subordinated debentures may be shortened at the option of the Corporation prior to their stated maturity dates (i) on or after the stated optional redemption dates stipulated in the agreements, in whole at any time or in part from time to time, or (ii) in whole, but not in part, at any
time within 90 days
following the occurrence and during the continuation of a tax event, an investment company event or a capital treatment event as set forth in the indentures relating to the capital securities, in each case subject to regulatory approval.
(g) Same as (f) above, except that the investment company event does not apply for early redemption.
(h) The debentures are perpetual and may be redeemed by Popular at any time, subject to the consent of the Board of Governors of the Federal Reserve System.
(i) Carrying value of junior subordinates debentures of $\$ 429$ million as of March 31, 2010 (\$936 million aggregate

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In accordance with the Federal Reserve Board guidance, the trust preferred securities represent restricted core capital elements and qualify as Tier 1 Capital, subject to quantitative limits. The aggregate amount of restricted core capital elements that may be included in the Tier 1 Capital of a banking organization must not exceed $25 \%$ of the sum of all core capital elements (including cumulative perpetual preferred stock and trust preferred securities). At March 31, 2010, the Corporation s restricted core capital elements exceeded the $25 \%$ limitation and, as such, $\$ 40$ million of the outstanding trust preferred securities were disallowed as Tier 1 capital (December 31, $2009 \quad \$ 7$ million). Amounts of restricted core capital elements in excess of this limit generally may be included in Tier 2 capital, subject to further limitations. The Federal Reserve Board revised the quantitative limit which would limit restricted core capital elements included in the Tier 1 capital of a bank holding company to $25 \%$ of the sum of core capital elements (including restricted core capital elements), net of goodwill less any associated deferred tax liability. The new limit would be effective on March 31, 2011.

## Note 14 Stockholders Equity

The Banking Act of the Commonwealth of Puerto Rico requires that a minimum of $10 \%$ of BPPR s net income for the year be transferred to a statutory reserve account until such statutory reserve equals the total of paid-in capital on common and preferred stock. Any losses incurred by a bank must first be charged to retained earnings and then to the reserve fund. Amounts credited to the reserve fund may not be used to pay dividends without the prior consent of the Puerto Rico Commissioner of Financial Institutions. The failure to maintain sufficient statutory reserves would preclude BPPR from paying dividends. BPPR s statutory reserve fund totaled $\$ 402$ million as of March 31, 2010 (December 31, $2009 \$ 402$ million; March 31, $2009 \$ 392$ million). There were no transfers between the statutory reserve account and the retained earnings account during the quarters ended March 31, 2010 and 2009.

## Note 15 Commitments, Contingencies and Guarantees

Commercial letters of credit and standby letters of credit amounted to $\$ 18$ million and $\$ 124$ million, respectively, as of March 31, 2010 (December 31, 2009 \$13 million and $\$ 134$ million; March 31, $2009 \quad \$ 18$ million and $\$ 189$ million). There were also other commitments outstanding and contingent liabilities, such as commitments to extend credit.
As of March 31, 2010, the Corporation recorded a liability of $\$ 0.7$ million (December 31, 2009 and March 31, 2009 $\$ 0.7$ million), which represents the unamortized balance of the obligations undertaken in issuing the guarantees under the standby letters of credit. The Corporation recognizes at fair value the obligation at inception of the standby letters of credit. The fair value approximates the fee received from the customer for issuing such commitments. These fees are deferred and recognized over the commitment period. This liability is included as part of other liabilities in the consolidated statements of condition. The contract amounts in standby letters of credit outstanding represent the maximum potential amount of future payments the Corporation could be required to make under the guarantees in the event of nonperformance by the customers. These standby letters of credit are used by the customer as a credit enhancement and typically expire without being drawn upon. In the event of nonperformance by the customers, the Corporation has rights to the underlying collateral provided, if any, which normally includes cash and marketable securities, real estate, receivables, among others. Management does not anticipate any material losses related to these instruments.
The Corporation securitized mortgage loans into guaranteed mortgage-backed securities subject to limited, and in certain instances, lifetime credit recourse on the loans that serve as collateral for the mortgage-backed securities. Also, from time to time, the Corporation may have sold, in bulk sale transactions, residential mortgage loans subject to credit recourse or to certain representations and warranties from the Corporation to the purchaser. These representations and warranties may relate, for example, to borrower creditworthiness, loan documentation, collateral, prepayment and early payment defaults. The Corporation may be required to repurchase the loans under the credit recourse agreements or representation and warranties.
As of March 31, 2010, the Corporation serviced $\$ 4.3$ billion (December 31, $2009 \$ 4.5$ billion; March 31, 2009 $\$ 4.8$ billion) in residential mortgage loans subject to credit recourse provisions, principally loans associated with FNMA and Freddie Mac programs. In the event of any customer default, pursuant to the credit recourse provided, the Corporation may be required to repurchase the loan or reimburse for the incurred loss. The maximum potential amount of future payments that the Corporation would be required to make under the

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recourse arrangements in the event of nonperformance by the borrowers is equivalent to the total outstanding balance of the residential mortgage loans serviced with recourse. During the quarter ended March 31, 2010, the Corporation repurchased approximately $\$ 18$ million in mortgage loans subject to the credit recourse provisions. In the event of nonperformance by the borrower, the Corporation has rights to the underlying collateral securing the mortgage loan. The Corporation suffers losses on these loans when the proceeds from a foreclosure sale of the property underlying a defaulted mortgage loan are less than the outstanding principal balance of the loan plus any uncollected interest advanced and the costs of holding and disposing of the related property. Historically, the losses associated to these credit recourse arrangements, which pertained to residential mortgage loans in Puerto Rico, have not been significant. As of March 31, 2010, the Corporation s liability established to cover the estimated credit loss exposure related to loans sold or serviced with credit recourse amounted to $\$ 29$ million (December 31, $2009 \quad \$ 16$ million; March 31, 2009 $\$ 15$ million).
When the Corporation sells or securitizes mortgage loans, it generally makes customary representations and warranties regarding the characteristics of the loans sold. The Corporation s mortgage operations in Puerto Rico group conforming mortgage loans into pools which are exchanged for FNMA and GNMA mortgage-backed securities, which are generally sold to private investors, or may sell the loans directly to FNMA or other private investors for cash. To the extent the loans do not meet specified characteristics, the Corporation may be required to repurchase such loans or indemnify for losses. As required under the government agency programs, quality review procedures are performed by the Corporation to ensure that asset guideline qualifications are met. The Corporation has not recorded any specific contingent liability in the consolidated financial statements for these customary representation and warranties related to loans sold by the Corporation s mortgage operations in Puerto Rico, and management believes that, based on historical data, the probability of payments and expected losses under these representation and warranty arrangements is not significant.
Servicing agreements relating to the mortgage-backed securities programs of FNMA and GNMA, and to mortgage loans sold or serviced to certain other investors, including FHLMC, require the Corporation to advance funds to make scheduled payments of principal, interest, taxes and insurance, if such payments have not been received from the borrowers. As of March 31, 2010, the Corporation serviced $\$ 17.6$ billion in mortgage loans, including the loans serviced with credit recourse (December 31, 2009 \$17.7 billion; March 31, $2009 \quad \$ 17.6$ billion). The Corporation generally recovers funds advanced pursuant to these arrangements from the mortgage owner, from liquidation proceeds from mortgage loans foreclosed or, in the case of FHA/VA loans, under the applicable FHA and VA insurance and guarantee programs. However, in the meantime, the Corporation must absorb the cost of the funds it advances during the time the advance is outstanding. The Corporation must also bear the costs of attempting to collect on delinquent and defaulted mortgage loans. In addition, if a defaulted loan is not cured, the mortgage loan would be canceled as part of the foreclosure proceedings and the Corporation would not receive any future servicing income with respect to that loan. As of March 31, 2010, the amount of funds advanced by the Corporation under such mortgage loan servicing agreements was approximately $\$ 21$ million (December 31, $2009 \quad \$ 14$ million; March 31, $2009 \$ 8$ million). To the extent the mortgage loans underlying the Corporation s servicing portfolio experience increased delinquencies, the Corporation would be required to dedicate additional cash resources to comply with its obligation to advance funds as well as incur additional administrative costs related to increases in collection efforts. As of March 31, 2010, the Corporation established reserves for customary representation and warranties related to loans sold by its U.S. subsidiary E-LOAN. Loans had been sold to investors on a servicing released basis subject to certain representation and warranties. Although the risk of loss or default was generally assumed by the investors, the Corporation is required to make certain representations relating to borrower creditworthiness, loan documentation and collateral, which if not complied, may result in requiring the Corporation to repurchase the loans or indemnify investors for any related losses associated to these loans. The loans had been sold prior to 2009. As of March 31, 2010, the Corporation s reserve for estimated losses from such representation and warranty arrangements amounted to $\$ 32$ million, which was included as part of other liabilities in the consolidated statement of condition (December 31, $2009 \$ 33$ million; March 31, $2009 \$ 10$ million). E-LOAN is no longer originating and selling loans, since the subsidiary ceased these activities during 2008. On a quarterly basis, the Corporation reassesses its estimate for expected losses associated to E-LOAN s customary representation and warranty arrangements. The analysis
incorporates expectations on future disbursements based on quarterly repurchases and make-whole events. The analysis also considers factors such as the average length-time between the loan sfunding date and the loan repurchase date as observed in the historical loan data. During the quarter ended March 31, 2010, E-LOAN charged-

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off approximately $\$ 3$ million against this representation and warranty reserve associated with loan repurchases and indemnification or make-whole events (quarter ended March 31, $2009 \quad \$ 1$ million). Make-whole events are typically defaulted cases in which the investor attempts to recover by collateral or guarantees, and the seller is obligated to cover any impaired or unrecovered portion of the loan.
During 2008, the Corporation provided indemnifications for the breach of certain representations or warranties in connection with various sales of assets by the discontinued operations of PFH. These sales were on a non-credit recourse basis. The agreements primarily include indemnification for breaches of certain key representations and warranties, some of which expire within a definite time period; others survive until the expiration of the applicable statute of limitations, and others do not expire. Certain of the indemnifications are subject to a cap or maximum aggregate liability defined as a percentage of the purchase price. The indemnifications agreements outstanding as of March 31, 2010 are related principally to make-whole arrangements. As of March 31, 2010, the Corporation s reserve related to PFH s indemnity arrangements amounted to $\$ 10$ million (December 31, $2009 \quad \$ 9$ million; March 31, 2009 $\$ 15$ million). During the quarter ended March 31, 2010, the Corporation recorded charge-offs with respect to the PFH s representation and warranty arrangements amounting to approximately $\$ 0.5$ million (quarter ended March 31, $2009 \$ 0.6$ million). The reserve balance as of March 31, 2010 contemplates historical indemnity payments. Certain indemnification provisions, which included, for example, reimbursement of premiums on early loan payoffs and repurchase obligations for defaulted loans within a short-term timeframe, expired during 2009. Popular, Inc. Holding Company and Popular North America have agreed to guarantee certain obligations of PFH with respect to the indemnification obligations.
During 2009, the Corporation sold a lease portfolio of approximately $\$ 0.3$ billion. As of March 31, 2010, the reserve established to provide for any losses on the breach of certain representations and warranties included in the associated sale agreements amounted to $\$ 4$ million (December 31, 2009-\$6 million; March 31, 2009-\$12 million). This reserve is included as part of other liabilities in the consolidated statement of condition.
Popular, Inc. Holding Company ( PIHC ) fully and unconditionally guarantees certain borrowing obligations issued by certain of its wholly-owned consolidated subsidiaries totaling $\$ 0.6$ billion as of March 31, 2010 (December 31, 2009 $\$ 0.6$ billion; March 31, 2009 \$1.7 billion). In addition, as of March 31, 2010, PIHC fully and unconditionally guaranteed on a subordinated basis $\$ 1.4$ billion of capital securities (trust preferred securities) (December 31, 2009 $\$ 1.4$ billion; March 31, $2009 \$ 824$ million) issued by wholly-owned issuing trust entities to the extent set forth in the applicable guarantee agreement. Refer to Note 13 to the consolidated financial statements for further information on the trust preferred securities.
Legal Proceedings
The Corporation and its subsidiaries are defendants in a number of legal proceedings arising in the ordinary course of business. Based on the opinion of legal counsel, management believes that the final disposition of these matters, except for the matters described below which are in very early stages and management cannot currently predict their outcome, will not have a material adverse effect on the Corporation $s$ business, results of operations, financial condition and liquidity.
Between May 14, 2009 and May 10, 2010, five putative class actions and two derivative claims were filed in the United States District Court for the District of Puerto Rico and the Puerto Rico Court of First Instance, San Juan Part, against Popular, Inc. and certain of its directors and officers, among others. The five class actions have now been consolidated into two separate actions: a securities class action captioned Hoff v. Popular, Inc., et al. (consolidated with Otero v. Popular, Inc., et al.) and an Employee Retirement Income Security Act (ERISA) class action entitled In re Popular, Inc. ERISA Litigation (comprised of the consolidated cases of Walsh v. Popular, Inc. et al.; Montañez v. Popular, Inc., et al.; and Dougan v. Popular, Inc., et al.).
On October 19, 2009, plaintiffs in the Hoff case filed a consolidated class action complaint which includes as defendants the underwriters in the May 2008 offering of Series B Preferred Stock. The consolidated action purports to be on behalf of purchasers of Popular s securities between January 24, 2008 and February 19, 2009 and alleges that the defendants violated Section 10(b) of the Exchange Act, and Rule 10b-5 promulgated thereunder, and Section 20(a) of the Exchange Act by issuing a series of allegedly false and/or misleading statements and/or omitting to disclose material facts necessary to make statements made by the Corporation not false and misleading. The consolidated
action also alleges that the defendants violated Section 11, Section 12(a)(2) and Section 15 of the

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Securities Act by making allegedly untrue statements and/or omitting to disclose material facts necessary to make statements made by the Corporation not false and misleading in connection with the May 2008 offering of Series B Preferred Stock. The consolidated securities class action complaint seeks class certification, an award of compensatory damages and reasonable costs and expenses, including counsel fees. On January 11, 2010, Popular and the individual defendants moved to dismiss the consolidated securities class action complaint.
On November 30, 2009, plaintiffs in the ERISA case filed a consolidated class action complaint. The consolidated complaint purports to be on behalf of employees participating in the Popular, Inc. U.S.A. 401(k) Savings and Investment Plan and the Popular, Inc. Puerto Rico Savings and Investment Plan from January 24, 2008 to the date of the Complaint to recover losses pursuant to Sections 409 and 502(a)(2) of the ERISA against Popular, certain directors, officers and members of plan committees, each of whom is alleged to be a plan fiduciary. The consolidated complaint alleges that the defendants breached their alleged fiduciary obligations by, among other things, failing to eliminate Popular stock as an investment alternative in the plans. The complaint seeks to recover alleged losses to the plans and equitable relief, including injunctive relief and a constructive trust, along with costs and attorneys fees. On December 21, 2009, and in compliance with a scheduling order issued by the Court, Popular and the individual defendants submitted an answer to the amended complaint. Shortly thereafter, on December 31, 2009, Popular and the individual defendants filed a motion to dismiss the consolidated class action complaint or, in the alternative, for judgment on the pleadings. On May 5, 2010, a magistrate judge issued a report and recommendation in which he recommended that the motion to dismiss be denied except with respect to Banco Popular de Puerto Rico, as to which he recommended that the motion be granted.
The derivative actions (García v. Carrión, et al. and Díaz v. Carrión, et al.) have been brought purportedly for the benefit of nominal defendant Popular, Inc. against certain executive officers and directors and allege breaches of fiduciary duty, waste of assets and abuse of control in connection with our issuance of allegedly false and misleading financial statements and financial reports and the offering of the Series B Preferred Stock. The derivative complaints seek a judgment that the action is a proper derivative action, an award of damages and restitution, and costs and disbursements, including reasonable attorneys fees, costs and expenses. On October 9, 2009, the Court coordinated for purposes of discovery the García action and the consolidated securities class action. On October 15, 2009, Popular and the individual defendants moved to dismiss the García complaint for failure to make a demand on the Board of Directors prior to initiating litigation. On November 20, 2009, and pursuant to a stipulation among the parties, plaintiffs filed an amended complaint, and on December 21, 2009, Popular and the individual defendants moved to dismiss the García amended complaint. The Díaz case, filed in the Puerto Rico Court of First Instance, San Juan, has been removed to the U.S. District Court for the District of Puerto Rico. On October 13, 2009, Popular and the individual defendants moved to consolidate the García and Díaz actions. On October 26, 2009, plaintiff moved to remand the Díaz case to the Puerto Rico Court of First Instance and to stay defendants consolidation motion pending the outcome of the remand proceedings. At a scheduling conference held on January 14, 2010, the Court stayed discovery in both the Hoff and García matters pending resolution of their respective motions to dismiss. On April 13, 2010, the Puerto Rico Court of First Instance in San Juan granted summary judgment dismissing a separate complaint brought by plaintiff in the García action that sought to enforce an alleged right to inspect the books and records of the Corporation in support of the pending derivative action. The Court held that the plaintiff had not propounded a proper purpose under Puerto Rico law for such inspection. On April 28, 2010, the plaintiff in that action moved for reconsideration of the Court s dismissal.
At this early stage, it is not possible for management to assess the probability of an adverse outcome, or reasonably estimate the amount of any potential loss. It is possible that the ultimate resolution of these matters, if unfavorable, may be material to the Corporation $s$ results of operations.

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## Note 16 Non-Consolidated Variable Interest Entities

As indicated in Note 8 to the consolidated financial statements, the Corporation transfers residential mortgage loans in guaranteed loan securitizations or whole loan sales. The Corporation s continuing involvement in these transfers includes owning certain beneficial interests in the form of securities as well as the servicing rights retained. The Corporation is not required to provide additional financial support to any of the variable interest entities to which it has transferred the financial assets. The mortgage-backed securities, to the extent retained, are classified in the Corporation s consolidated statement of condition as available-for-sale and trading securities. Refer to Note 17 to the consolidated financial statements for securities held as of March 31, 2010, the designated fair value hierarchy level and valuation techniques associated to such securities. For information on servicing assets refer to Notes 8 and 17 to the consolidated financial statements. Also, Note 8 provides the principal balance of loans sold and the associated gain recognized during the quarter ended March 31, 2010 related to the residential mortgage loans sold or securitized. The Corporation is involved with various special purpose entities mainly in guaranteed mortgage securitization transactions. These special purpose entities are deemed to be variable interest entities (VIEs ) since they lack equity investments at risk. As part of the adoption of ASU 2009-17, during the first quarter of 2010, the Corporation evaluated these guaranteed mortgage securitization structures in which it participates, including GNMA and FNMA, and concluded that the Corporation is not the primary beneficiary of these VIEs, and therefore, are not required to be consolidated in the Corporation sfinancial statements. The Corporation qualitatively assessed whether it held a controlling financial interest in these VIEs, which included analyzing if it had both the power to direct the activities of the VIE that most significantly impact the entity s economic performance and the obligation to absorb losses of the entity that could potentially be significant to the VIE. The Corporation concluded that, essentially, these entities (FNMA and GNMA) control the design of the VIE, dictate the quality and nature of the collateral, require the underlying insurance, set the servicing standards via the servicing guides and can change them at will, and remove a primary servicer with cause, and without cause in the case of FNMA. Moreover, through their guarantee obligations, agencies (FNMA and GNMA) have the obligation to absorb losses that could be potentially significant to the VIE. The Corporation holds variable interests in these VIEs in the form of agency mortgage-backed securities and collateralized mortgage obligations, including those securities originated by the Corporation and those acquired from third parties. Additionally, the Corporation holds agency mortgage-backed securities, collateralized mortgage obligations and private label collateralized mortgage obligations issued by third party VIEs in which it has no other form of continuing involvement. Refer to Note 17 to the consolidated financial statements for additional information on the debt securities outstanding as of March 31, 2010, December 31, 2009 and March 31, 2009, which are classified as available-for-sale and trading securities in the Corporation s consolidated statement of condition. In addition, the Corporation may retain the right to service the transferred loans in those government-sponsored special purpose entities ( SPEs ) and may also purchase the right to service loans in other government-sponsored SPEs that were transferred to those SPEs by a third-party. Pursuant to ASC Subtopic 810-10, the servicing fees that the Corporation receives for its servicing role are considered variable interests in the VIEs because the servicing fees are subordinated to the principal and interest that first needs to be paid to the mortgage-backed securities investors and to the guaranty fees that need to be paid to the federal agencies.

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The following table presents the carrying amount and classification of the assets and liabilities related to the Corporation s variable interests in non-consolidated VIEs and the maximum exposure to loss as a result of the Corporation s involvement as servicer with non-consolidated VIEs as of March 31, 2010 and December 31, 2009.

| (In thousands) | March 31, <br> 2010 | December 31, <br> 2009 |
| :--- | :---: | :---: |
| Assets <br> Servicing assets: <br> Mortgage servicing rights <br> Total servicing assets | $\$ 108,184$ | $\$ 104,984$ |
| Other assets: | $\$ 108,184$ | $\$ 104,984$ |
| Servicing advances | $\$ 2,999$ | $\$ 2,029$ |
| Total other assets | $\$ 2,999$ | $\$ 2,029$ |
| Total | $\$ 111,183$ | $\$ 107,013$ |
| Maximum exposure to loss | $\$ 111,183$ | $\$ 107,013$ |

The size of the non-consolidated VIEs, in which the Corporation has a variable interest in the form of servicing fees, measured as the total unpaid principal balance of the loans, amounted to $\$ 9.3$ billion as of March 31, 2010 and December 31, 2009.
Maximum exposure to loss represents the maximum loss, under a worst case scenario, that would be incurred by the Corporation, as servicer for the VIEs, assuming all loans serviced are delinquent and that the value of the
Corporation s interests and any associated collateral declines to zero, without any consideration of recovery. The Corporation determined that the maximum exposure to loss includes the fair value of the MSRs and the assumption that the servicing advances as of March 31, 2010 and December 31, 2009 will not be recovered. The agency debt securities are not included as part of the maximum exposure to loss since they are guaranteed by the related agencies.
Note 17 Fair Value Measurement
ASC Subtopic 820-10 Fair Value Measurements and Disclosures establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three levels in order to increase consistency and comparability in fair value measurements and disclosures. The hierarchy is broken down into three levels based on the reliability of inputs as follows:

Level 1- Unadjusted quoted prices in active markets for identical assets or liabilities that the Corporation has the ability to access at the measurement date. Valuation on these instruments does not necessitate a significant degree of judgment since valuations are based on quoted prices that are readily available in an active market.

Level 2- Quoted prices other than those included in Level 1 that are observable either directly or indirectly. Level 2 inputs include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, or other inputs that are observable or that can be corroborated by observable market data for substantially the full term of the financial instrument.

Level 3- Inputs are unobservable and significant to the fair value measurement. Unobservable inputs reflect the Corporation s own assumptions about assumptions that market participants would use in pricing the asset or liability.

The Corporation maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the observable inputs be used when available. Fair value is based upon quoted market prices when available. If listed prices or quotes are not available, the Corporation employs internally-developed models that primarily use market-based inputs including yield curves, interest rates, volatilities, and credit curves, among others. Valuation adjustments are limited to those necessary to ensure that the financial instrument sfair value is adequately representative of the price that would be received or paid in the marketplace. These adjustments include amounts that reflect counterparty credit quality, the Corporation s credit standing, constraints on liquidity and unobservable parameters that are applied consistently.

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The estimated fair value may be subjective in nature and may involve uncertainties and matters of significant judgment for certain financial instruments. Changes in the underlying assumptions used in calculating the fair value could significantly affect the results.
Fair Value on a Recurring Basis
The following fair value hierarchy tables present information about the Corporation s assets and liabilities measured at fair value on a recurring basis as of March 31, 2010, December 31, 2009 and March 31, 2009:

As of March 31, 2010

|  |  | Balance as <br> of |  |
| :---: | :---: | :---: | :---: |
| (In millions) | Level 1 | Level 2 | Level 3 | | March 31, |
| :---: |
| 2010 |

## Assets

## Continuing Operations

Investment securities available-for-sale:

| U.S. Treasury securities |  | \$ 87 |  | \$ 87 |
| :---: | :---: | :---: | :---: | :---: |
| Obligations of U.S. Government sponsored entities |  | 1,705 |  | 1,705 |
| Obligations of Puerto Rico, States and political subdivisions |  | 79 |  | 79 |
| Collateralized mortgage obligations federal agencies |  | 1,478 |  | 1,478 |
| Collateralized mortgage obligations private label |  | 109 |  | 109 |
| Mortgage-backed securities agencies |  | 3,033 | \$ 36 | 3,069 |
| Equity securities | \$4 | 5 |  | 9 |
| Total investment securities available-for-sale | \$4 | \$6,496 | \$ 36 | \$ 6,536 |
| Trading account securities, excluding derivatives: |  |  |  |  |
| Obligations of Puerto Rico, States and political subdivisions |  | \$ 4 |  | \$ 4 |
| Collateralized mortgage obligations |  | 1 |  | 4 |
| Residential mortgage-backed securities agencies |  | 163 | 197 | 360 |
| Other |  | 9 | 3 | 12 |
| Total trading account securities |  | \$ 177 | \$203 | \$ 380 |
| Mortgage servicing rights |  |  | \$173 | \$ 173 |
| Derivatives (Refer to Note 11) |  | \$ 73 |  | \$ 73 |
| Total | \$4 | \$6,746 | \$412 | \$ 7,162 |

## Liabilities

Continuing Operations
Derivatives (Refer to Note 11)

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Total
(\$77)
(\$77)

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|  | As of December 31, 2009 |  |
| :---: | :---: | :---: | :---: |
| Balance as |  |  |
| of |  |  |

## Assets

## Continuing Operations

Investment securities available-for-sale:

| U.S. Treasury securities |  | \$ 30 |  | \$ 30 |
| :---: | :---: | :---: | :---: | :---: |
| Obligations of U.S. Government sponsored entities |  | 1,648 |  | 1,648 |
| Obligations of Puerto Rico, States and political subdivisions |  | 81 |  | 81 |
| Collateralized mortgage obligations federal agencies |  | 1,600 |  | 1,600 |
| Collateralized mortgage obligations private label |  | 118 |  | 118 |
| Mortgage-backed securities agencies |  | 3,176 | \$ 34 | 3,210 |
| Equity securities | \$3 | 5 |  | 8 |
| Total investment securities available-for-sale | \$3 | \$6,658 | \$ 34 | \$ 6,695 |
| Trading account securities, excluding derivatives: |  |  |  |  |
| Obligations of Puerto Rico, States and political subdivisions |  | \$ 13 |  | \$ 13 |
| Collateralized mortgage obligations |  | 1 | \$ 3 | 4 |
| Residential mortgage-backed securities agencies |  | 208 | 224 | 432 |
| Other |  | 9 | 3 | 12 |
| Total trading account securities |  | \$ 231 | \$230 | \$ 461 |
| Mortgage servicing rights |  |  | \$170 | \$ 170 |
| Derivatives (Refer to Note 11) |  | \$ 73 |  | \$ 73 |
| Total | \$3 | \$6,962 | \$434 | \$7,399 |

## Liabilities

## Continuing Operations

Derivatives (Refer to Note 11)
(\$73)
Total
(\$73)

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|  | As of March 31, 2009 | Balance as <br> of |  |
| :---: | :---: | :---: | :---: |
| (In millions) | Level 1 | Level 2 | Level 3 |

## Assets

## Continuing Operations

Investment securities available-for-sale:

| U.S. Treasury securities |  | \$ 32 |  | \$ 32 |
| :---: | :---: | :---: | :---: | :---: |
| Obligations of U.S. Government sponsored entities |  | 1,657 |  | 1,657 |
| Obligations of Puerto Rico, States and political subdivisions |  | 99 |  | 99 |
| Corporate bonds |  | 234 |  | 234 |
| Collateralized mortgage obligations federal agencies |  | 1,624 |  | 1,624 |
| Collateralized mortgage obligations private label |  | 138 |  | 138 |
| Mortgage-backed securities agencies |  | 3,135 | \$ 36 | 3,171 |
| Equity securities | \$5 | 4 |  | 9 |
| Total investment securities available-for-sale | \$5 | \$ 6,923 | \$ 36 | \$ 6,964 |
| Trading account securities, excluding derivatives: U.S. Treasury securities and obligations of U.S. |  |  |  |  |
| Government sponsored entities |  | \$ |  | \$ 1 |
| Obligations of Puerto Rico, States and political subdivisions |  | 12 |  | 12 |
| Collateralized mortgage obligations |  | 2 | \$ 3 | 5 |
| Residential mortgage-backed securities agencies |  | 376 | 276 | 652 |
| Other |  | 22 | 5 | 27 |
| Total trading account securities |  | \$ 413 | \$284 | \$ 697 |
| Mortgage servicing rights |  |  | \$177 | \$ 177 |
| Derivatives (Refer to Note 11) |  | \$ 101 |  | \$ 101 |

## Discontinued Operations

| Loans measured at fair value pursuant to fair value <br> option |  | 5 | $\$$ | 5 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Total | $\$ 5$ | $\$ 7,437$ | $\$ 502$ | $\$ 7,944$ |

## Liabilities

## Continuing Operations

Derivatives (Refer to Note 11)

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The following tables present the changes in Level 3 assets and liabilities measured at fair value on a recurring basis for the quarters ended March 31, 2010 and 2009:

Quarter ended March 31, 2010

|  |  |  |  | Purchases, sales, |  | Changes in unrealized gains (losses) included in earnings related to |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance | Gains | Gains <br> (losses) <br> included in | issuances, settlements, |  | assets and liabilities still |
|  | as of | (losses) included | other | and | Balance as | held as of |
| (In millions) | January <br> 1, 2010 | in earnings | comprehensive income | paydowns (net) | of March $31,2010$ | $\begin{gathered} \text { March 31, } \\ 2010 \end{gathered}$ |

## Assets

## Continuing Operations

Investment securities available-for-sale:
Mortgage-backed securities agencies
\$ 34
\$ 2
\$ 36
Total investment securities available-for-sale
\$ 34
\$ 2
\$ 36
Trading account securities:
Collateralized mortgage obligations \$ 3
Residential mortgage backed securities- agencies 224 Other

Total trading account

| securities | $\$ 230$ |  | $(\$ 27)$ | $\$ 203$ | $\$ 1$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Mortgage servicing rights | $\$ 170$ | $(\$ 1)$ | $\$ 4$ | $\$ 173$ | $\$ 3(\mathrm{~b})$ |
| Total | $\$ 434$ | $(\$ 1)$ | $(\$ 21)$ | $\$ 412$ | $\$ 4$ |

a) Gains
(losses) are included in

Trading account
profit in the
statement of
operations
b) Gains
(losses) are
included in
Other service
fees in the
statement of
operations

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$\left.\begin{array}{cccccccc} & & & \begin{array}{c}\text { Changes in } \\ \text { unrealized } \\ \text { gains }\end{array} \\ \text { (losses) }\end{array}\right)$

## Assets

Continuing
Operations
Investment securities
available-for-sale:
Mortgage-backed
securities agencies \$37
(\$1) \$ 36
Total investment securities
available-for-sale \$37
(\$1) \$ 36

Trading account securities:
Collateralized mortgage obligations \$ 3
\$ 3
Residential mortgagebacked securities-
Federal agencies 292

Other
Total trading account securities
\$300 \$ 2
(\$18) \$284 \$ 3(a)
Mortgage servicing rights
\$176
(\$5)
\$ 6 \$177

## Discontinued <br> Operations

Loans measured at fair value pursuant to fair value option

Total
$\begin{array}{llll}\$ & 5 & \$ & 1\end{array}$
(\$1) \$ 5
(b)
\$518
(\$2)
(\$14) \$502 \$ 2
a) Gains
(losses) are
included in
Trading account
profit in the
statement of
operations
b) Gains
(losses) are
included in Loss
from
discontinued
operations, net
of tax in the
statement of
operations
c) Gains
(losses) are included in
Other service
fees in the
statement of
operations
There were no transfers in and / or out of Level 3 for financial instruments measured at fair value on a recurring basis during the quarters ended March 31, 2010 and 2009. Also, there were no transfers in and / or out of Level 1 and Level 2 during the quarters ended March 31, 2010 and 2009. If transfers were to be recognized, the Corporation spolicy is to recognize them as of the end of the reporting period.
Gains and losses (realized and unrealized) included in earnings for the quarters ended March 31, 2010 and 2009 for Level 3 assets and liabilities included in the previous tables are reported in the consolidated statement of operations as follows:
Quarter ended March 31, 2010
Changes in
unealized
gains
(losses)
relating to $\quad$ Quarter ended March 31, 2009
(In millions) earnings reporting date earnings reporting date

## Continuing Operations

Other service fees
Trading account profit
Discontinued Operations
Loss from discontinued operations, net of tax
(\$1) \$ 3
(\$5)
3

Total
(\$1)
\$ 4
(\$2)
\$ 2

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Additionally, in accordance with generally accepted accounting principles, the Corporation may be required to measure certain assets at fair value on a nonrecurring basis in periods subsequent to their initial recognition. The adjustments to fair value usually result from the application of lower of cost or fair value accounting, identification of impaired loans requiring specific reserves under ASC Subsection 310-10-35 Accounting by Creditors for Impairment of a Loan , or write-downs of individual assets. The following tables present financial and non-financial assets that were subject to a fair value measurement on a nonrecurring basis during the quarters ended March 31, 2010 and 2009, and which were still included in the consolidated statement of condition as of such dates. The amounts disclosed represent the aggregate fair value measurements of those assets as of the end of the reporting period.

Carrying value as of March 31, 2010
(In millions)
Level 1 Level 2 Level 3
Total

## Assets

## Continuing Operations

Loans (1) \$372 \$372
Loans held for sale (2) 14
Other real estate owned (3) 25
Total
\$411
\$411
(1) Relates mostly to certain impaired collateral dependent loans. The impairment was measured based on the fair value of the collateral, which is derived from appraisals that take into consideration prices in observed transactions involving similar assets in similar locations, in accordance with the provisions of ASC Subsection 310-10-35.
Relates to lower of cost or fair value adjustments of loans held for sale. These adjustments were principally determined based on negotiated price terms for the loans.
(3) Represents the fair value of foreclosed real estate and other collateral owned that were measured at fair value.

| (In millions) | Level 1 | Level 2 | Level 3 |
| :--- | ---: | ---: | ---: | Total

(1) Relates mostly to certain impaired collateral dependent loans. The impairment was measured based on the fair value of the collateral, which is derived from
appraisals that
take into
consideration
prices in
observed
transactions involving similar assets in similar locations, in accordance with the provisions of ASC Subsection 310-10-35.
(2) Relates to lower of cost or fair value adjustments of loans held-for-sale and loans transferred from loans held-in-portfolio
to loans
held-for-sale.
These
adjustments were principally determined based on negotiated price terms for the loans.
(3) Represents the fair value of foreclosed real estate and other collateral owned that were measured at fair value.

Following is a description of the Corporation s valuation methodologies used for assets and liabilities measured at fair value. The disclosure requirements exclude certain financial instruments and non-financial instruments. Accordingly, the aggregate fair value of the financial instruments disclosed do not represent management sestimate of the underlying value of the Corporation.

## Trading Account Securities and Investment Securities Available-for-Sale

U.S. Treasury securities: The fair value of U.S. Treasury securities is based on yields that are interpolated from the constant maturity treasury curve. These securities are classified as Level 2.

Obligations of U.S. Government sponsored entities: The Obligations of U.S. Government sponsored entities include U.S. agency securities, which fair value is based on an active exchange market and on quoted market prices for similar securities. The U.S. agency securities are classified as Level 2.

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Obligations of Puerto Rico, States and political subdivisions: Obligations of Puerto Rico, States and political subdivisions include municipal bonds. The bonds are segregated and the like characteristics divided into specific sectors. Market inputs used in the evaluation process include all or some of the following: trades, bid price or spread, two sided markets, quotes, benchmark curves including but not limited to Treasury benchmarks, LIBOR and swap curves, market data feeds such as MSRB, discount and capital rates, and trustee reports. The municipal bonds are classified as Level 2.

Mortgage-backed securities agencies: Certain agency mortgage-backed securities (MBS ) are priced based on a bond $s$ theoretical value from similar bonds defined by credit quality and market sector. Their fair value incorporates an option adjusted spread. The agency MBS are classified as Level 2. Other agency MBS such as GNMA Puerto Rico Serials are priced using an internally-developed pricing matrix with quoted prices from local broker dealers. These particular MBS are classified as Level 3.

Collateralized mortgage obligations: Agency and private collateralized mortgage obligations ( CMOs ) are priced based on a bond $s$ theoretical value from similar bonds defined by credit quality and market sector and for which fair value incorporates an option adjusted spread. The option adjusted spread model includes prepayment and volatility assumptions, ratings (whole loans collateral) and spread adjustments. These investment securities are classified as Level 2.

Equity securities: Equity securities with quoted market prices obtained from an active exchange market are classified as Level 1. Other equity securities that do not trade in highly liquid markets are classified as Level 2.

Corporate securities and mutual funds (included as other in the trading account securities category): Quoted prices for these security types are obtained from broker dealers. Given that the quoted prices are for similar instruments or do not trade in highly liquid markets, the corporate securities and mutual funds are classified as Level 2. The important variables in determining the prices of Puerto Rico tax-exempt mutual fund shares are net asset value, dividend yield and type of assets in the fund. All funds trade based on a relevant dividend yield taking into consideration the aforementioned variables. In addition, demand and supply also affect the price. Corporate securities that trade less frequently or are in distress are classified as Level 3.

## Derivatives

Interest rate swaps, interest rate caps and indexed options are traded in over-the-counter active markets. These derivatives are indexed to an observable interest rate benchmark, such as LIBOR or equity indexes, and are priced using an income approach based on present value and option pricing models using observable inputs. Other derivatives are liquid and have quoted prices, such as forward contracts or to be announced securities ( TBAs ). All of these derivatives are classified as Level 2. The non-performance risk is determined using internally-developed models that consider the collateral held, the remaining term, and the creditworthiness of the entity that bears the risk, and uses available public data or internally-developed data related to current spreads that denote their probability of default.

## Mortgage servicing rights

Mortgage servicing rights ( MSRs ) do not trade in an active market with readily observable prices. MSRs are priced internally using a discounted cash flow model. The valuation model considers servicing fees, portfolio characteristics, prepayment assumptions, delinquency rates, late charges, other ancillary revenues, cost to service and other economic factors. Due to the unobservable nature of certain valuation inputs, the MSRs are classified as Level 3.

## Loans held-in-portfolio considered impaired under ASC Subsection 310-10-35 that are collateral dependent

The impairment is measured based on the fair value of the collateral, which is derived from appraisals that take into consideration prices in observed transactions involving similar assets in similar locations, in accordance with the provisions of ASC Subsection 310-10-35. Currently, the associated loans considered impaired are classified as Level 3.

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## Loans measured at fair value pursuant to lower of cost or fair value adjustments

Loans measured at fair value on a nonrecurring basis pursuant to lower of cost or fair value were priced based on bids received from potential buyers, secondary market prices, and discounted cash flow models which incorporate internally-developed assumptions for prepayments and credit loss estimates. These loans are classified as Level 3.

## Other real estate owned and other foreclosed assets

Other real estate owned includes real estate properties securing mortgage, consumer, and commercial loans. Other foreclosed assets include automobiles securing auto loans. The fair value of foreclosed assets may be determined using an external appraisal, broker price opinion or an internal valuation. These foreclosed assets are classified as Level 3 given certain internal adjustments that may be made to external appraisals.
Note 18 Fair Value of Financial Instruments
The fair value of financial instruments is the amount at which an asset or obligation could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. Fair value estimates are made at a specific point in time based on the type of financial instrument and relevant market information. Many of these estimates involve various assumptions and may vary significantly from amounts that could be realized in actual transactions.
The information about the estimated fair values of financial instruments presented hereunder excludes all nonfinancial instruments and certain other specific items.
Derivatives are considered financial instruments and their carrying value equals fair value. For disclosures about the fair value of derivative instruments refer to Note 11 to the consolidated financial statements.
For those financial instruments with no quoted market prices available, fair values have been estimated using present value calculations or other valuation techniques, as well as management s best judgment with respect to current economic conditions, including discount rates, estimates of future cash flows, and prepayment assumptions. The fair values reflected herein have been determined based on the prevailing interest rate environment as of March 31, 2010 and December 31, 2009, respectively. In different interest rate environments, fair value estimates can differ significantly, especially for certain fixed rate financial instruments. In addition, the fair values presented do not attempt to estimate the value of the Corporation s fee generating businesses and anticipated future business activities, that is, they do not represent the Corporation s value as a going concern. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Corporation. The methods and assumptions used to estimate the fair values of significant financial instruments as of March 31, 2010 and December 31, 2009 are described in the paragraphs below.
Short-term financial assets and liabilities have relatively short maturities, or no defined maturities, and little or no credit risk. The carrying amounts reported in the consolidated statements of condition approximate fair value because of the short-term maturity of those instruments or because they carry interest rates which approximate market. Included in this category are: cash and due from banks, federal funds sold and securities purchased under agreements to resell, time deposits with other banks, bankers acceptances and assets sold under agreements to repurchase and short-term borrowings. Resell and repurchase agreements with long-term maturities are valued using discounted cash flows based on market rates currently available for agreements with similar terms and remaining maturities. Trading and investment securities, except for investments classified as other investment securities in the consolidated statement of condition, are financial instruments that regularly trade on secondary markets. The estimated fair value of these securities was determined using either market prices or dealer quotes, where available, or quoted market prices of financial instruments with similar characteristics. Trading account securities and securities available-for-sale are reported at their respective fair values in the consolidated statements of condition since they are marked-to-market for accounting purposes. These instruments are detailed in the consolidated statements of condition and in Notes 6 and 7.

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The estimated fair value for loans held-for-sale was based on secondary market prices, bids received from potential buyers and discounted cash flow models. The fair values of the loans held-in-portfolio have been determined for groups of loans with similar characteristics. Loans were segregated by type such as commercial, construction, residential mortgage, consumer, and credit cards. Each loan category was further segmented based on loan characteristics, including interest rate terms, credit quality and vintage. Generally, fair values were estimated based on an exit price by discounting scheduled cash flows for the segmented groups of loans using a discount rate that considers interest, credit and expected return by market participant under current market conditions. Additionally, prepayment, default and recovery assumptions have been applied in the mortgage loan portfolio valuations. Generally accepted accounting principles do not require a fair valuation of the lease financing portfolio, therefore it is included in the loans total at its carrying amount.
The fair value of deposits with no stated maturity, such as non-interest bearing demand deposits, savings, NOW, and money market accounts was, for purposes of this disclosure, equal to the amount payable on demand as of the respective dates. The fair value of certificates of deposit was based on the discounted value of contractual cash flows using interest rates being offered on certificates with similar maturities. The value of these deposits in a transaction between willing parties is in part dependent of the buyer s ability to reduce the servicing cost and the attrition that sometimes occurs. Therefore, the amount a buyer would be willing to pay for these deposits could vary significantly from the presented fair value.
Long-term borrowings were valued using discounted cash flows, based on market rates currently available for debt with similar terms and remaining maturities and in certain instances using quoted market rates for similar instruments as of March 31, 2010 and December 31, 2009.
As part of the fair value estimation procedures of certain liabilities, including repurchase agreements (regular and structured) and FHLB advances, the Corporation considered, where applicable, the collateralization levels as part of its evaluation of non-performance risk. Also, for certificates of deposit, the non-performance risk was determine using internally-developed models that consider, where applicable, the collateral held, amounts insured, the remaining term, and the credit premium of the institution.
Commitments to extend credit were valued using the fees currently charged to enter into similar agreements. For those commitments where a future stream of fees is charged, the fair value was estimated by discounting the projected cash flows of fees on commitments. The fair value of letters of credit was based on fees currently charged on similar agreements.

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Carrying or notional amounts, as applicable, and estimated fair values for financial instruments were:


Note 19 Net Loss per Common Share
The computation of net loss per common share ( EPS ) follows:

|  | Quarter ended |  |
| :--- | ---: | ---: |
| March 31, |  |  |
| (In thousands, except share information) | 2010 | 2009 |
|  |  | $(\$ 85,055)$ |
| Net loss from continuing operations |  | $(942,576)$ |
| Net loss from discontinued operations |  | $(22,916)$ |
| Preferred stock dividends |  | $(1,762)$ |

Net loss applicable to common stock
$(\$ 85,055)$
$(\$ 77,200)$

Average common shares outstanding
639,003,599
281,834,434
Average potential common shares
Average common shares outstanding assuming dilution
639,003,599
281,834,434

Basic and diluted EPS from continuing operations
(\$0.13)
(\$0.24)

Basic and diluted EPS from discontinued operations
Basic and diluted EPS
(\$0.13)
Potential common shares consist of common stock issuable under the assumed exercise of stock options and under restricted stock awards using the treasury stock method. This method assumes that the potential common shares are issued and the proceeds from exercise, in addition to the amount of compensation cost attributed to future services, are used to purchase common stock at the exercise date. The difference between the number of potential shares issued and the shares purchased is added as incremental shares to the actual number of shares outstanding to compute diluted earnings per share. Warrants, stock options and restricted stock awards that result in lower potential shares issued than shares purchased under the treasury stock method are not included in the computation of dilutive earnings per share since their inclusion would have an antidilutive effect in earnings per common share.

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For the quarter ended March 31, 2010, there were 2,552,663 weighted average antidilutive stock options outstanding (March 31, 2009 2,938,506). Additionally, the Corporation has outstanding a warrant to purchase 20,932,836 shares of common stock, which has an antidilutive effect as of March 31, 2010.
Note 20 Other Service Fees
The caption of other service fees in the consolidated statements of operations consists of the following major categories:

|  | Quarter ended <br> March 31, |  |
| :--- | ---: | ---: |
| (In thousands) | 2010 | 2009 |
|  |  | $\$ 26,373$ |
| Debit card fees | $\$ 26,593$ | 24,005 |
| Credit card fees and discounts | 23,297 | 13,408 |
| Processing fees | 13,962 | 6,880 |
| Mortgage servicing fees, net of fair value adjustments | 11,359 | 12,004 |
| Insurance fees | 10,990 | 7,329 |
| Sale and administration of investment products | 7,167 | 8,534 |
| Other fees | 7,952 | $\$ 98,533$ |

## Note 21 Pension and Postretirement Benefits

The Corporation has noncontributory defined benefit pension plans and supplementary benefit pension plans for regular employees of certain of its subsidiaries. Effective May 1, 2009, the accrual of the benefits under the BPPR retirement plan was frozen to all participants. Pursuant to the amendment, the retirement plan participants will not receive any additional credit for compensation earned and service performed after April 30, 2009 for purposes of calculating benefits under the retirement plans.
The components of net periodic pension cost for the quarters ended March 31, 2010 and 2009 were as follows:

|  | $\begin{array}{c}\text { Pension Plans } \\ \text { Quarters ended } \\ \text { March 31, }\end{array}$ |  | $\begin{array}{c}\text { Benefit Restoration Plans } \\ \text { Quarters ended }\end{array}$ |
| :--- | :---: | :---: | :---: | :---: |
| March 31, |  |  |  |$)$

There were no contributions made to the pension and benefit restoration plans during the quarter ended March 31, 2010. The total contributions expected to be paid during the year 2010 for the pension and benefit restoration plans amount to approximately $\$ 3.2$ million.

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The Corporation also provides certain health care benefits for retired employees of certain subsidiaries. The components of net periodic postretirement benefit cost for the quarters ended March 31, 2010 and 2009 were as follows:

|  | Quarters ended <br> March 31, |  |
| :--- | :---: | ---: |
| (In thousands) | 2010 | 2009 |
| Service cost | $\$ 432$ | $\$ 549$ |
| Interest cost | 1,609 | 2,026 |
| Amortization of prior service cost | $(262)$ | $(261)$ |
| Amortization of net gain | $(294)$ |  |
| Total net periodic cost | $\$ 1,485$ | $\$ 2,314$ |

For the quarter ended March 31, 2010, contributions made to the postretirement benefit plan amounted to approximately $\$ 1.1$ million. The total contributions expected to be paid during the year 2010 for the postretirement benefit plan amount to approximately $\$ 5.2$ million.

## Note 22 Stock-Based Compensation

The Corporation maintained a Stock Option Plan (the Stock Option Plan ), which permitted the granting of incentive awards in the form of qualified stock options, incentive stock options, or non-statutory stock options of the Corporation. In April 2004, the Corporation s shareholders adopted the Popular, Inc. 2004 Omnibus Incentive Plan (the Incentive Plan ), which replaced and superseded the Stock Option Plan. Nevertheless, all outstanding award grants under the Stock Option Plan continue to remain in effect as of March 31, 2010 under the original terms of the Stock Option Plan.

## Stock Option Plan

Employees and directors of the Corporation or any of its subsidiaries were eligible to participate in the Stock Option Plan. The Board of Directors or the Compensation Committee of the Board had the absolute discretion to determine the individuals that were eligible to participate in the Stock Option Plan. This plan provided for the issuance of Popular, Inc. s common stock at a price equal to its fair market value at the grant date, subject to certain plan provisions. The shares are to be made available from authorized but unissued shares of common stock or treasury stock. The Corporation s policy has been to use authorized but unissued shares of common stock to cover each grant. The maximum option term is ten years from the date of grant. Unless an option agreement provides otherwise, all options granted are $20 \%$ exercisable after the first year and an additional $20 \%$ is exercisable after each subsequent year, subject to an acceleration clause at termination of employment due to retirement. The following table presents information on stock options outstanding as of March 31, 2010:
(Not in thousands)
$\left.\begin{array}{lccccc} \\ \text { Exercise Price } & \text { Options } & \begin{array}{c}\text { Weighted-Average } \\ \text { Remaining } \\ \text { Exercise Price } \\ \text { of } \\ \text { Options }\end{array} & \begin{array}{c}\text { Life of } \\ \text { Options } \\ \text { Outstanding }\end{array} & \text { Options } & \text { Exercisable }\end{array} \begin{array}{c}\text { Weighted-Average } \\ \text { Exercise } \\ \text { Price of } \\ \text { Options }\end{array}\right\}$

There was no intrinsic value of options outstanding as of March 31, 2010 (March 31, 2009-\$0.2 million). There was no intrinsic value of options exercisable as of March 31, 2010 and 2009.

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The following table summarizes the stock option activity and related information:

| (Not in thousands) | Options <br> Outstanding | Weighted-Average <br> Exercise Price |
| :--- | ---: | :---: |
| Outstanding as of January 1, 2009 | $2,965,843$ | $\$ 20.59$ |
| Granted |  |  |
| Exercised | $(59,631)$ | 26.42 |
| Forfeited | $(353,549)$ | 19.25 |
| Expired | $2,552,663$ | $\$ 20.64$ |
| Outstanding as of December 31, 2009 |  |  |
| Granted <br> Exercised <br> Forfeited <br> Expired |  |  |
| Outstanding as of March 31, 2010 | $2,552,663$ | $\$ 20.64$ |

The stock options exercisable at March 31, 2010 totaled 2,552,663 (March 31, 2009 2,842,628). There were no stock options exercised during the quarters ended March 31, 2010 and 2009. Thus, there was no intrinsic value of options exercised during the quarters ended March 31, 2010 and 2009.
There were no new stock option grants issued by the Corporation under the Stock Option Plan during 2009 and 2010. For the quarter ended March 31, 2010, there was no stock option expense recognized (March 31, 2009-\$0.1 million, with a tax benefit of $\$ 56$ thousand).

## Incentive Plan

The Incentive Plan permits the granting of incentive awards in the form of Annual Incentive Awards, Long-term Performance Unit Awards, Stock Options, Stock Appreciation Rights, Restricted Stock, Restricted Units or Performance Shares. Participants in the Incentive Plan are designated by the Compensation Committee of the Board of Directors (or its delegate as determined by the Board). Employees and directors of the Corporation and / or any of its subsidiaries are eligible to participate in the Incentive Plan. The shares may be made available from common stock purchased by the Corporation for such purpose, authorized but unissued shares of common stock or treasury stock. The Corporation s policy with respect to the shares of restricted stock has been to purchase such shares in the open market to cover each grant.
Under the Incentive Plan, the Corporation has issued restricted shares, which become vested based on the employees continued service with Popular. Unless otherwise stated in an agreement, the compensation cost associated with the shares of restricted stock is determined based on a two-prong vesting schedule. The first part is vested ratably over five years commencing at the date of grant and the second part is vested at termination of employment after attainment of 55 years of age and 10 years of service. The five-year vesting part is accelerated at termination of employment after attaining 55 years of age and 10 years of service.

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The following table summarizes the restricted stock activity under the Incentive Plan for members of management:

|  | Restricted | Weighted-Average <br> Grant Date Fair <br> Value |
| :--- | :---: | :---: |
| (Not in thousands) | Stock | 22.83 |
| Non-vested as of January 1, 2009 | 248,339 | $\$ 21.93$ |
| Granted | $(104,791)$ | 19.95 |
| Vested | $(5,036)$ | $\$ 23.62$ |
| Forfeited | 138,512 | 2.02 |
|  | 962,373 | 8.37 |
| Non-vested as of December 31, 2009 | $(136,241)$ | 19.95 |
| Granted | $(206)$ |  |
| Vested |  |  |
| Forfeited | 964,438 | $\$$ |
|  |  | 4.22 |

During the quarter ended March 31, 2010, 962,373 shares of restricted stock under the Incentive Plan were awarded to management consistent with the requirements of the TARP Interim Final Rule. The awards were determined upon consideration of management s execution of critical 2009 initiatives to manage the Corporation s liquidity and capitalization, strategically reposition its United States operations, and improve management effectiveness and cost control. The shares will vest on the secondary anniversary of the grant date, and they may become payable in $25 \%$ increments as the Corporation repays each $25 \%$ portion of the aggregate financial assistance received under the United States Treasury Department s Capital Purchase Program under the Emergency Economic Stabilization Act of 2008. In addition, the grants are also subject to further performance criteria as the Corporation must achieve profitability for at least one fiscal year for awards to be payable. During the quarter ended March 31, 2009, no shares of restricted stock were awarded to management under the Incentive Plan.
Beginning in 2007, the Corporation authorized the issuance of performance shares, in addition to restricted shares, under the Incentive Plan. The performance share awards consist of the opportunity to receive shares of Popular, Inc. s common stock provided that the Corporation achieves certain performance goals during a three-year performance cycle. The compensation cost associated with the performance shares is recorded ratably over a three-year performance period. The performance shares are granted at the end of the three-year period and vest at grant date, except when the participant s employment is terminated by the Corporation without cause. In such case, the participant would receive a pro-rata amount of shares calculated as if the Corporation would have met the performance goal for the performance period. As of March 31, 2010, 12,426 shares have been granted under this plan (March 31, 2009 $23,299)$.
During the quarter ended March 31, 2010, the Corporation recognized $\$ 0.3$ million of restricted stock expense related to management incentive awards, with a tax benefit of $\$ 0.1$ million (March 31, $2009 \quad \$ 0.2$ million, with a tax benefit of $\$ 68$ thousand). The fair market value of the restricted stock vested was $\$ 1.3$ million at grant date and $\$ 0.3$ million at vesting date. This triggers a shortfall, net of windfalls, of $\$ 1.0$ million that was recorded as an additional income tax expense at the applicable income tax rate, net of the deferred tax asset valuation allowance. During the quarter ended March 31, 2010, the Corporation recognized $\$ 0.1$ million of performance shares expense, with a tax benefit of $\$ 60$ thousand (March 31, 2009 credit of $\$ 0.1$ million, with a tax expense of $\$ 78$ thousand). The total unrecognized compensation cost related to non-vested restricted stock awards and performance shares to members of management as of March 31, 2010 was $\$ 1.4$ million and is expected to be recognized over a weighted-average period of 2.6 years.

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The following table summarizes the restricted stock activity under the Incentive Plan for members of the Board of Directors:

|  | Restricted | Weighted-Ave <br> Grant Date F <br> Value |  |
| :--- | :---: | ---: | :--- |
| (Not in thousands) | Stock |  |  |
| Non-vested as of January 1, 2009 |  | 270,515 | $\$ 2.62$ |
| Granted | $(270,515)$ |  | 2.62 |
| Vested |  |  |  |
| Forfeited |  |  | 2.12 |
| Non-vested as of December 31, 2009 | $(35,133)$ | 2.12 |  |

Non-vested as of March 31, 2010
During the quarter ended March 31, 2010, the Corporation granted 35,133 shares of restricted stock to members of the Board of Directors of Popular, Inc. and BPPR, which became vested at grant date (March 31, 2009 22,311). During this period, the Corporation recognized $\$ 0.1$ million of restricted stock expense related to these restricted stock grants, with a tax benefit of $\$ 47$ thousand (March 31, $2009 \$ 0.1$ million, with a tax benefit of $\$ 47$ thousand). The fair value at vesting date of the restricted stock vested during the quarter ended March 31, 2010 for directors was $\$ 74$ thousand.

## Note 23 Income Taxes

The reconciliation of unrecognized tax benefits was as follows:
(In millions)
Balance as of January 1
Additions for tax positions January through March
Reduction as a result of settlements January through March
Balance as of March 31
As of March 31, 2010, the related accrued interest approximated $\$ 6.5$ million (March 31, 2009 - $\$ 5.4$ million). Management determined that as of March 31, 2010 and 2009 there was no need to accrue for the payment of penalties. After consideration of the effect on U.S. federal tax of unrecognized U.S. state tax benefits, the total amount of unrecognized tax benefits, including U.S. and Puerto Rico, that if recognized, would affect the Corporation s effective tax rate, was approximately $\$ 33.0$ million as of March 31, 2010 (March 31, $2009 \quad \$ 44.7$ million).
The amount of unrecognized tax benefits may increase or decrease in the future for various reasons including adding amounts for current tax year positions, expiration of open income tax returns due to the statutes of limitation, changes in management s judgment about the level of uncertainty, status of examinations, litigation and legislative activity and the addition or elimination of uncertain tax positions.
The Corporation and its subsidiaries file income tax returns in Puerto Rico, the U.S. federal jurisdiction, various U.S. states and political subdivisions, and foreign jurisdictions. As of March 31, 2010, the following years remain subject to examination in the U.S. Federal jurisdiction: 2008 and thereafter; and in the Puerto Rico jurisdiction, 2005 and thereafter. The U.S. Internal Revenue Service ( IRS ) completed an examination of the Corporation s U.S. operations tax return for 2007. As a result of the audit, the IRS has not proposed any material adjustments; accordingly, the

Corporation recognized a tax benefit of $\$ 14.3$ million during the quarter ended March 31, 2010.
The Corporation does not anticipate a significant change to the total amount of unrecognized tax benefits within the next 12 months.

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The following table presents the components of the Corporation s deferred tax assets and liabilities.

| (In thousands) | $\begin{gathered} \text { March 31, } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |
| :---: | :---: | :---: |
| Deferred tax assets: |  |  |
| Tax credits available for carryforward | \$ 11,398 | \$ 11,026 |
| Net operating loss and donation carryforward available | 887,958 | 843,968 |
| Postretirement and pension benefits | 104,679 | 103,979 |
| Deferred loan origination fees | 8,004 | 7,880 |
| Allowance for loan losses | 547,785 | 536,277 |
| Deferred gains | 13,787 | 14,040 |
| Accelerated depreciation | 2,397 | 2,418 |
| Intercompany deferred gains | 6,861 | 7,015 |
| Other temporary differences | 21,165 | 39,096 |
| Total gross deferred tax assets | 1,604,034 | 1,565,699 |
| Deferred tax liabilities: |  |  |
| Differences between assigned values and the tax basis of the assets and |  |  |
| liabilities recognized in purchase business combinations | 27,352 | 25,896 |
| Deferred loan origination costs | 9,158 | 9,708 |
| Unrealized net gain on trading and available-for-sale securities | 36,677 | 30,323 |
| Other temporary differences | 6,284 | 5,923 |
| Total gross deferred tax liabilities | 79,471 | 71,850 |
| Gross deferred tax assets less liabilities | 1,524,563 | 1,493,849 |
| Less: Valuation allowance | $(1,158,316)$ | $(1,129,882)$ |
| Net deferred tax assets | \$ 366,247 | \$ 363,967 |

A deferred tax asset should be reduced by a valuation allowance if based on the weight of all available evidence, it is more likely than not (a likelihood of more than $50 \%$ ) that some portion or all of the deferred tax asset will not be realized. The valuation allowance should be sufficient to reduce the deferred tax asset to the amount that is more likely than not to be realized. The determination of whether a deferred tax asset is realizable is based on weighting all available evidence, including both positive and negative evidence. The realization of deferred tax assets, including carryforwards and deductible temporary differences, depends upon the existence of sufficient taxable income of the same character during the carryback or carryforward period. The analysis considers all sources of taxable income available to realize the deferred tax asset, including the future reversal of existing taxable temporary differences, future taxable income exclusive of reversing temporary differences and carryforwards, taxable income in prior carryback years and tax-planning strategies.
The Corporation s U.S. mainland operations are in a cumulative loss position for the three-year period ended March 31, 2010. For purposes of assessing the realization of the deferred tax assets in the U.S. mainland, this cumulative taxable loss position is considered significant negative evidence and has caused management to conclude that the Corporation will not be able to realize the associated deferred tax assets in the future. As of March 31, 2010, the Corporation recorded a valuation allowance of $\$ 1.2$ billion on the deferred tax assets of its U.S. operations. As of March 31, 2010, the Corporation s deferred tax assets related to its Puerto Rico operations amounted to $\$ 385$ million.

The Corporation assessed the realization of the Puerto Rico portion of the net deferred tax assets and based on the weighting of all available evidence has concluded that it is more likely than not that such net deferred tax assets will be realized.

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Note 24 Supplemental Disclosure on the Consolidated Statements of Cash Flows
Additional disclosures on non-cash activities for the three-month period are listed in the following table:

|  | March 31, | March 31, |
| :--- | ---: | ---: |
| (In thousands) | 2010 | 2009 |
|  |  |  |
| Non-cash activities: | $\$ 32,032$ | $\$ 30,631$ |
| Loans transferred to other real estate | 9,733 | 9,897 |
| Loans transferred to other property |  |  |
|  | 41,765 | 40,528 |
| Total loans transferred to foreclosed assets | 20,248 | 732 |
| Transfers from loans held-in-portfolio to loans held-for-sale | 167 | 16,174 |
| Transfers from loans held-for-sale to loans held-in-portfolio | 205,056 | 311,104 |
| Loans securitized into investment securities (a) | 3,900 | 5,719 |
| Recognition of mortgage servicing rights on securitizations or asset transfers |  | 207,139 |

(a) Includes loans
securitized into
investment
securities and
subsequently
sold before
quarter end.

## Note 25 Segment Reporting

The Corporation s corporate structure consists of three reportable segments Banco Popular de Puerto Rico, Banco Popular North America and EVERTEC.
Management determined the reportable segments based on the internal reporting used to evaluate performance and to assess where to allocate resources. The segments were determined based on the organizational structure, which focuses primarily on the markets the segments serve, as well as on the products and services offered by the segments. Banco Popular de Puerto Rico:
Given that Banco Popular de Puerto Rico constitutes a significant portion of the Corporation s results of operations and total assets as of March 31, 2010, additional disclosures are provided for the business areas included in this reportable segment, as described below:

Commercial banking represents the Corporation s banking operations conducted at BPPR, which are targeted mainly to corporate, small and middle size businesses. It includes aspects of the lending and depository businesses, as well as other finance and advisory services. BPPR allocates funds across business areas based on duration matched transfer pricing at market rates. This area also incorporates income related with the investment of excess funds, as well as a proportionate share of the investment function of BPPR.
Consumer and retail banking represents the branch banking operations of BPPR which focus on retail clients. It includes the consumer lending business operations of BPPR, as well as the lending operations of Popular Auto and Popular Mortgage. Popular Auto focuses on auto and lease financing, while Popular Mortgage focuses principally in residential mortgage loan originations. The consumer and retail banking area also incorporates income related with the investment of excess funds from the branch network, as well as a proportionate share of the investment function of BPPR.
Other financial services include the trust and asset management service units of BPPR, the brokerage and investment banking operations of Popular Securities, and the insurance agency and reinsurance businesses of Popular Insurance, Popular Insurance V.I., Popular Risk Services, and Popular Life Re. Most of the services that
are provided by these subsidiaries generate profits based on fee income.
Banco Popular North America:
Banco Popular North America s reportable segment consists of the banking operations of BPNA, E-LOAN, Popular Equipment Finance, Inc. and Popular Insurance Agency, U.S.A. BPNA operates through a retail branch network in the U.S. mainland, while E-LOAN supports BPNA s deposit gathering through its online platform. All direct lending activities at E-LOAN were ceased during the fourth quarter of 2008. Popular Equipment Finance, Inc. also holds a running-off loan portfolio as this subsidiary ceased originating loans during 2009. Popular Insurance Agency, U.S.A. offers investment and insurance services across the BPNA branch network.

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EVERTEC:
This reportable segment includes the financial transaction processing and technology functions of the Corporation, including EVERTEC, with offices in Puerto Rico, Florida, the Dominican Republic and Venezuela; and ATH Costa Rica, S.A., EVERTEC LATINOAMERICA, SOCIEDAD ANONIMA and T.I.I. Smart Solutions Inc. located in Costa Rica. In addition, this reportable segment includes the equity investments in Consorcio de Tarjetas Dominicanas, S.A. ( CONTADO ) and Servicios Financieros, S.A. de C.V. ( Serfinsa ), which operate in the Dominican Republic and El Salvador, respectively. This segment provides processing and technology services to other units of the Corporation as well as to third parties, principally other financial institutions in Puerto Rico, the Caribbean and Central America. The Corporate group consists primarily of the holding companies: Popular, Inc., Popular North America and Popular International Bank, excluding the equity investments in CONTADO and Serfinsa, which due to the nature of their operations are included as part of the EVERTEC segment. The Corporate group also includes the expenses of certain corporate areas that are identified as critical to the organization: Finance, Risk Management and Legal.
The accounting policies of the individual operating segments are the same as those of the Corporation. Transactions between reportable segments are primarily conducted at market rates, resulting in profits that are eliminated for reporting consolidated results of operations.
The results of operations included in the tables below for the quarter ended March 31, 2009 exclude the results of operations of the discontinued business of PFH. Segment assets as of March 31, 2009 also exclude the assets of the discontinued operations.

2010
For the quarter ended March 31, 2010

|  | Banco Popular <br> de | Banco Popular <br> North America |  |  | Intersegment <br> EVERTEC |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Eliminations |  |  |  |  |  |

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For the quarter ended March 31, 2010

|  | Total <br> Reportable <br> Segments | Corporate | Eliminations | Popular, Inc. |  |
| :--- | ---: | :---: | ---: | ---: | ---: |
| (In thousands) |  |  |  |  |  |
|  | $\$ 297,990$ | $(\$ 29,235)$ | $\$$ | 162 | $\$ 268,917$ |
| Net interest income (expense) | 240,200 |  |  | 240,200 |  |
| Provision for loan losses | 152,023 | 6,548 |  | $(705)$ | 157,866 |
| Non-interest income | 2,049 |  |  |  | 2,049 |
| Amortization of intangibles | 15,198 | 193 |  | $(1,228)$ | 26,391 |
| Depreciation expense | 250,612 | 14,089 |  | 215 | $(9,275)$ |
| Other operating expenses | 8,916 | $(18,406)$ |  | 470 | $(\$ 85,055)$ |
| Income tax expense (benefit) | $(\$ 66,962)$ | $(\$ 18,563)$ | $\$$ |  |  |
|  |  |  |  |  |  |
| Net loss | $\$ 33,702,773$ | $\$ 5,338,760$ | $(\$ 5,209,096)$ | $\$ 33,832,437$ |  |

2009
For the quarter ended March 31, 2009

| (In thousands) | de <br> Puerto Rico | Banco Popular <br> North America | EVERTEC | Intersegment <br> Eliminations |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Net interest income (expense) | $\$$ | 216,162 | $\$$ | 76,520 | $(\$ 245)$ |
| Provision for loan losses | 151,334 | 221,195 |  |  |  |
| Non-interest income | 310,821 | 3,771 | 61,528 | $(\$ 36,269)$ |  |
| Amortization of intangibles | 1,284 | 911 | 211 | $(18)$ |  |
| Depreciation expense | 10,155 | 2,847 | 3,479 | $(36,169)$ |  |
| Other operating expenses | 187,483 | 77,847 | 42,600 | $(32)$ |  |
| Income tax (benefit) expense | $(3,084)$ | $(9,033)$ | 5,112 | $(\$ 50)$ |  |
| Net income (loss) | $\$$ | 179,811 | $(\$ 213,476)$ | $\$$ | 9,881 |
| Segment Assets | $\$ 24,720,327$ | $\$ 12,214,139$ | $\$ 243,289$ | $(\$ 68,609)$ |  |

For the quarter ended March 31, 2009

|  | Total <br> Reportable <br> Segments | Corporate | Eliminations | Total <br> Popular, Inc. |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (In thousands) | $\$ 292,437$ | $(\$ 20,217)$ | $\$$ | 266 | $\$$ |
| Net interest income (expense) | $\$ 272,529$ |  |  | 2786 |  |
| Provision for loan losses | 339,851 | $(3,595)$ |  | $(1,525)$ | 372,529 |
| Non-interest income (loss) | 2,406 |  |  | 334,731 |  |
| Amortization of intangibles | 16,463 | 586 |  | 2,406 |  |
| Depreciation expense | 27,761 | 14,950 | $(1,969)$ | 17,049 |  |
| Other operating expenses |  |  |  | 284,742 |  |

[^3]Edgar Filing: POPULAR INC - Form 10-Q

| Income tax benefit | $(7,037)$ | $(20,173)$ | 277 | $(26,933)$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Net loss | $(\$ 23,834)$ | $(\$ 19,175)$ | $\$$ | 433 | $(\$ 42,576)$ |
| Segment Assets | $\$ 37,109,146$ | $\$ 6,222,909$ | $(\$ 5,634,663)$ | $\$ 37,697,392$ |  |

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Additional disclosures with respect to the Banco Popular de Puerto Rico reportable segment are as follows:
2010
For the quarter ended March 31, 2010

| (In thousands) | Commercial Banking |  | Consumer and Retail Banking |  | Other <br> Financial Services |  | Eliminations |  | Total Banco <br> Popular de Puerto Rico |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 71,062 | \$ | 145,732 | \$ | 2,503 | \$ | 66 | \$ | 219,363 |
| Provision for loan losses |  | 73,171 |  | 35,201 |  |  |  |  |  | 108,372 |
| Non-interest income |  | 25,524 |  | 64,901 |  | 20,114 |  | 178 |  | 110,717 |
| Amortization of intangibles |  | 28 |  | 784 |  | 139 |  |  |  | 951 |
| Depreciation expense |  | 3,962 |  | 5,328 |  | 305 |  |  |  | 9,595 |
| Other operating expenses |  | 47,033 |  | 121,926 |  | 14,234 |  | (72) |  | 183,121 |
| Income tax (benefit) expense |  | $(14,812)$ |  | 12,887 |  | 2,811 |  | 129 |  | 1,015 |
| Net (loss) income |  | (\$12,796) | \$ | 34,507 | \$ | 5,128 | \$ | 187 | \$ | 27,026 |
| Segment Assets |  | ,330,813 |  | ,073,027 |  | 26,524 |  | ,591) |  | ,165,773 |

2009
For the quarter ended March 31, 2009

|  |  |  |  |  | Total Banco |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

Additional disclosures with respect to the Banco Popular North America reportable segment are as follows:
2010
For the quarter ended March 31, 2010

|  |  |  | Total |  |
| :--- | :---: | :--- | :--- | :--- |
| (In thousands) | Banco Popular |  |  | Banco Popular |
|  | North America | E-LOAN | Eliminations | North America |


| Net interest income | \$ | 77,376 | \$ | 1,534 | (\$56) | \$ | 78,854 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for loan losses |  | 119,706 |  | 12,122 |  |  | 131,828 |
| Non-interest income (loss) |  | 18,185 |  | $(1,626)$ |  |  | 16,559 |
| Amortization of intangibles |  | 910 |  |  |  |  | 910 |
| Depreciation expense |  | 2,180 |  | 251 |  |  | 2,431 |
| Other operating expenses |  | 61,721 |  | 1,907 |  |  | 63,628 |
| Income tax expense |  | 786 |  |  |  |  | 786 |
| Net loss |  | (\$89,742) |  | (\$14,372) | (\$56) |  | (\$104,170) |
| Segment Assets |  | 1,040,381 |  | 526,937 | (\$1,167,451) |  | 0,399,867 |

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2009
For the quarter ended March 31, 2009

| (In thousands) | Banco Popular North America |  | E-LOAN |  | Eliminations |  | Banco Popular North America |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 70,914 | \$ | 5,269 | \$ | 337 | \$ | 76,520 |
| Provision for loan losses |  | 186,552 |  | 34,643 |  |  |  | 221,195 |
| Non-interest income (loss) |  | 8,869 |  | $(5,074)$ |  | (24) |  | 3,771 |
| Amortization of intangibles |  | 911 |  |  |  |  |  | 911 |
| Depreciation expense |  | 2,535 |  | 312 |  |  |  | 2,847 |
| Other operating expenses |  | 69,944 |  | 7,903 |  |  |  | 77,847 |
| Income tax benefit |  | $(1,410)$ |  | $(7,623)$ |  |  |  | $(9,033)$ |
| Net loss |  | $(\$ 178,749)$ |  | \$35,040) | \$ | 313 |  | $(\$ 213,476)$ |
| Segment Assets |  | 2,730,112 |  | 715,761 |  | ,734) |  | 2,214,139 |

A breakdown of intersegment eliminations, particularly revenues, by segment in which the revenues are recorded follows:
INTERSEGMENT REVENUES*

|  | Quarter ended |  |
| :--- | :---: | :---: |
| March 31, |  |  |
| (In thousands) | March 31, | 2009 |
| Banco Popular de Puerto Rico: | 2010 |  |
| Commercial Banking | $\$$ | 1 |
| Consumer and Retail Banking | 1 | $(\$ 1)$ |
| Other Financial Services | $(70)$ | $(2)$ |
| Banco Popular North America | 6 | 11 |
| EVERTEC | $(37,388)$ | $(36,209)$ |
|  |  | $(\$ 37,450)$ |
| Total intersegment revenues from continuing operations |  | $(\$ 36,269)$ |

[^4]transactions,
mainly related to
processing /
information
technology
services.

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A breakdown of revenues and selected balance sheet information by geographical area follows:

## Geographic Information

|  | Quarter ended |  |
| :--- | ---: | ---: |
|  | March 31, | March 31, |
| (In thousands) | 2010 | 2009 |
| Revenues (1) |  |  |
| Puerto Rico | $\$ 308,580$ | $\$ 507,130$ |
| United States | 89,638 | 59,083 |
| Other | 28,565 | 41,004 |
|  |  | $\$ 426,783$ |

[^5]|  | March 31, <br> (In thousands) | December 31, <br> 2009 | March 31, <br> 2009 |
| :--- | :---: | ---: | ---: |
| Selected Balance Sheet Information: (1) |  |  |  |
| Puerto Rico |  |  |  |
| Total assets | $\$ 22,035,181$ | $\$ 22,480,832$ | $\$ 24,067,736$ |
| Loans | $13,989,155$ | $14,176,793$ | $14,979,412$ |
| Deposits | $16,383,261$ | $16,634,123$ | $16,659,788$ |
| Mainland United States |  |  |  |


| Total assets | $\$ 10,569,801$ | $\$ 11,033,114$ | $\$ 12,499,283$ |
| :--- | ---: | ---: | ---: |
| Loans | $8,370,929$ | $8,825,559$ | $9,862,219$ |
| Deposits | $7,874,502$ | $8,242,604$ | $9,428,140$ |
| Other | $\$ 1,227,455$ | $\$ 1,222,379$ | $\$ 1,130,373$ |
| Total assets | 824,627 | 801,557 | 704,561 |
| Loans | $1,102,549$ | $1,048,167$ | $1,061,839$ |

(1) Does not
include balance
sheet
information of the discontinued operations for the period ended
March 31, 2009.
(2) Represents
deposits from
BPPR
operations
located in the
U.S. and British

Virgin Islands.
Note 26 Subsequent Events
Increase in authorized shares of common stock
On May 4, 2010, the stockholders of the Corporation approved an amendment to the Corporation s Certificate of Incorporation to increase the number of authorized shares of common stock from $700,000,000$ shares to $1,700,000,000$.

## Issuance of depository shares

In April 2010, the Corporation raised $\$ 1.15$ billion through the sale of $46,000,000$ depositary shares, each representing a $1 / 40$ th interest in a share of Contingent Convertible Perpetual Non-Cumulative Preferred Stock, Series D, no par value, $\$ 1,000$ liquidation preference per share. The preferred stock represented by depositary shares will automatically convert into shares of Popular common stock at a conversion rate of 8.3333 shares of common stock for each depositary share on May 11, 2010, which is the $5^{\text {th }}$ business day after the Corporation s common shareholders approved the amendment to the Corporation s restated certificate of incorporation to increase the number of authorized shares of common stock. The conversion of the preferred stock will result in the issuance of over 383 million additional shares of common stock. The net proceeds from the public offering amounted to approximately $\$ 1.1$ billion, after deducting the underwriting discount and estimated offering expenses.

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## FDIC-assisted transaction

On April 30, 2010, the Corporation s banking subsidiary, BPPR ( the Bank ), acquired certain assets and assumed certain deposit liabilities of Westernbank Puerto Rico, a Puerto Rico chartered non-member bank headquartered in Mayagüez, Puerto Rico ( Westernbank ) from the Federal Deposit Insurance Corporation (the FDIC ), as receiver for Westernbank, in an assisted transaction (herein, the FDIC-assisted transaction ).
BPPR acquired approximately $\$ 9.2$ billion in assets and assumed approximately $\$ 2.5$ billion in non-brokered deposit liabilities. No brokered deposit liabilities were assumed. As part of the transaction, BPPR issued a five-year $\$ 5.8$ billion note to the FDIC bearing an annual interest rate of $2.50 \%$. The note is secured by all loans and foreclosed real estate acquired by BPPR from the FDIC that are subject to the shared-loss agreements and certain related assets. In connection with the acquisition, BPPR entered into loss sharing agreements with the FDIC with respect to approximately $\$ 8.7$ billion of loans, including single family residential mortgage loans and commercial loans (referred to collectively as Covered Assets ). Pursuant to the terms of the loss sharing agreements, the FDIC s obligation to reimburse BPPR for losses with respect to Covered Assets begins with the first dollar of loss incurred. The FDIC will reimburse BPPR for $80 \%$ of losses with respect to Covered Assets, and BPPR will reimburse the FDIC for $80 \%$ of recoveries with respect to losses for which the FDIC paid BPPR $80 \%$ reimbursement under the loss sharing agreements. The loss sharing agreement applicable to single-family residential mortgage loans provides for FDIC loss and recoveries sharing for ten years. The loss sharing agreement applicable to commercial loans provides for FDIC loss sharing for five years and BPPR reimbursement to the FDIC for eight years, in each case, on the same terms and conditions as described above.
BPPR also acquired Westernbank Insurance Corp., a wholly-owned subsidiary of the former Westernbank and a general insurance agent placing property, casualty, life, and disability insurance, primarily to mortgage customers of the former Westernbank. No other subsidiaries or other assets were acquired or liabilities assumed from the former Westernbank or its parent entity, W Holding Company Inc. The terms of the purchase and assumption agreement provide for the FDIC to indemnify BPPR against claims with respect to liabilities and assets of the former Westernbank or any of its affiliates not assumed or otherwise purchased by BPPR and with respect to certain other claims by third parties.
In addition, as part of the consideration for the transaction, the FDIC received a cash-settled value appreciation instrument (the Value Appreciation Instrument ) in which BPPR agreed to make a cash payment to the holder thereof equal to the product of (a) 50 million and (b) the amount by which the average volume weighted price of the Corporation s common stock over the two NASDAQ trading days immediately prior to the date on which the Value Appreciation Instrument is exercised exceeds $\$ 3.43$ (the Corporation s 20-day trailing average common stock price on April 27). The Value Appreciation Instrument is exercisable by the holder thereof, in whole or in part, from and including May 7, 2010 to May 7, 2011.
All of the former Westernbank s 46 branches and offices throughout Puerto Rico have reopened as branches and offices of BPPR. The physical branch locations and leases were not immediately acquired by BPPR in the acquisition. BPPR has an option, exercisable until July 29, 2010, to acquire, at fair market value, any bank premises that were owned by, or any leases relating to bank premises held by, the former Westernbank (including ATM locations). BPPR is currently reviewing the bank premises and related leases of the former Westernbank. In addition, BPPR has an option, exercisable until May 30, 2010, to elect to assume or reject any contracts that provided for the rendering of services by or to the former Westernbank.
The FDIC-assisted transaction will be accounted for using the acquisition method of accounting, and as such, the acquired assets and assumed liabilities are to be recognized initially at fair value.
The foregoing amounts represent Westernbank s book value and do not reflect fair value. These amounts are estimates and, accordingly, are subject to adjustment based upon final settlement with the FDIC. The Corporation is currently awaiting the final settlement with the FDIC and, given the limited timeframe since the effective date of the FDIC-assisted transaction, fair value determinations on assets acquired and liabilities assumed and supplemental pro-forma information, to the extent required, are not available.

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## Other matters

In connection with the FDIC-assisted transaction, the Corporation made a commitment to the Board of Governors of the Federal Reserve System (the Federal Reserve ) that, if BPPR was a successful bidder in an FDIC-assisted transaction, the Corporation would raise additional Tier 1 capital of at least $\$ 500$ million either through the sale of certain assets, which could include a sale of EVERTEC, BPPR s merchant acquiring business and certain other of Popular s financial transaction processing and technology services operations, or through the issuance of additional Tier 1 capital to investors, or some combination thereof. If the Corporation does not raise the additional capital from the sale of assets, it would be required to issue additional Tier 1 capital securities, which could include, among other things, common stock or preferred stock, to meet this commitment.
The Corporation has evaluated events subsequent to March 31, 2010 and has determined that there are no events requiring recognition in the consolidated financial statements for the quarter ended March 31, 2010.

## Note 27 Condensed Consolidating Financial Information of Guarantor and Issuers of Registered Guaranteed Securities

The following condensed consolidating financial information presents the financial position of Popular, Inc. Holding Company ( PIHC ) (parent only), Popular International Bank, Inc. ( PIBI ), Popular North America, Inc. ( PNA ), and all other subsidiaries of the Corporation as of March 31, 2010, December 31, 2009 and March 31, 2009, and the results of their operations and cash flows for the quarters ended March 31, 2010 and 2009.
PIBI is an operating subsidiary of PIHC and is the holding company of its wholly-owned subsidiaries: ATH Costa Rica S.A., EVERTEC LATINOAMERICA, SOCIEDAD ANONIMA, T.I.I. Smart Solutions Inc., Popular Insurance V.I., Inc. and PNA.

PNA is an operating subsidiary of PIBI and is the holding company of its wholly-owned subsidiaries: PFH, including its wholly-owned subsidiary Equity One, Inc.; and

Banco Popular North America ( BPNA ), including its wholly-owned subsidiaries Popular Equipment Finance, Inc., Popular Insurance Agency, U.S.A., and E-LOAN, Inc.
PIHC fully and unconditionally guarantees all registered debt securities issued by PNA.
The principal source of income for the PIHC consists of dividends from BPPR. As members subject to the regulations of the Federal Reserve System, BPPR and BPNA must obtain the approval of the Federal Reserve Board for any dividend if the total of all dividends declared by each entity during the calendar year would exceed the total of its net income for that year, as defined by the Federal Reserve Board, combined with its retained net income for the preceding two years, less any required transfers to surplus or to a fund for the retirement of any preferred stock. The payment of dividends by BPPR may also be affected by other regulatory requirements and policies, such as the maintenance of certain minimum capital levels. As of March 31, 2010, BPPR could have declared a dividend of approximately $\$ 81$ million (March 31, $2009 \$ 82$ million) without the approval of the Federal Reserve Board. As of December 31, 2009, BPPR was required to obtain the approval of the Federal Reserve Board to declare a dividend. As of March 31, 2010, December 31, 2009 and March 31, 2009, BPNA was required to obtain the approval of the Federal Reserve Board to declare a dividend. The Corporation has never received dividend payments from its U.S. subsidiaries. Refer to Popular, Inc. s Form 10-K for the year ended December 31, 2009 for further information on dividend restrictions imposed by regulatory requirements and policies on the payment of dividends by BPPR and BPNA.

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## POPULAR, INC.

CONDENSED CONSOLIDATING STATEMENT OF CONDITION
MARCH 31, 2010
(UNAUDITED)

|  | Popular, Inc. | PIBI | PNA | All other <br> subsidiaries <br> and | Elimination | Popular, Inc. |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Holding Co. | Holding Co. | Holding Co. | eliminations | entries | Consolidated |

ASSETS
Cash and due from

| banks | \$ | 796 | \$ | 25 | \$ | 736 | \$ | 592,482 | $(\$ 1,864)$ | \$ | 592,175 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Money market investments |  | 51 |  | 348 |  | 219 |  | 1,004,654 | (519) |  | 1,004,753 |
| Trading account securities, at fair value |  |  |  |  |  |  |  | 380,149 |  |  | 380,149 |
| Investment securities available-for-sale, at fair value |  |  |  | 3,678 |  |  |  | 6,533,693 | $(1,625)$ |  | 6,535,746 |
| Investment securities held-to-maturity, at amortized cost |  | ,783 |  | 1,250 |  |  |  | 182,563 | $(370,000)$ |  | 209,596 |

Other investment securities, at lower of cost or realizable value Investment in subsidiaries
Loans held-for-sale measured at lower of cost or fair value

Loans held-in-portfolio 77,187
Less Unearned income
Allowance for loan losses
60

77,127 21,792,296
$(68,160)$
21,801,263
Premises and

| equipment, net | 2,874 |  | 125 | 576,452 |  | 579,451 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other real estate | 74 |  |  | 134,813 |  | 134,887 |
| Accrued income receivable | 128 | 7 | 31 | 131,094 | (17) | 131,243 |
| Servicing assets |  |  |  | 175,776 |  | 175,776 |
| Other assets | 35,328 | 79,585 | 18,317 | 1,290,748 | $(45,967)$ | 1,378,011 |
| Goodwill |  |  |  | 604,349 |  | 604,349 |
| Other intangible assets | 554 |  |  | 41,208 |  | 41,762 |

## LIABILITIES AND

STOCKHOLDERS

## EQUITY

Liabilities:
Deposits:

| Non-interest bearing Interest bearing |  |  |  |  |  | \$ 4,478,119 | $\begin{array}{r} (\$ 1,864) \\ (519) \end{array}$ | $\begin{array}{r} \$ 4,476,255 \\ 20,884,057 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | 20,884,576 |  |  |
|  |  |  |  |  |  | 25,362,695 | $(2,383)$ | 25,360,312 |
| Assets sold under agreements to |  |  |  |  |  |  |  |  |
| repurchase |  |  |  |  |  | 2,491,506 |  | 2,491,506 |
| Other short-term |  |  |  |  |  |  |  |  |
| borrowings |  |  |  | \$ | 9,100 | 82,323 | $(68,160)$ | 23,263 |
| Notes payable at cost | \$ 994,477 |  |  |  | 430,914 | 1,103,701 |  | 2,529,092 |
| Subordinated notes |  |  |  |  |  | 370,000 | $(370,000)$ |  |
| Other liabilities | 30,086 | \$ | 48 |  | 46,075 | 912,685 | $(47,831)$ | 941,063 |
|  | 1,024,563 |  | 48 |  | 486,089 | 30,322,910 | $(488,374)$ | 31,345,236 |

Stockholders equity:

| Preferred stock | 50,160 |  |  |  | 50,160 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Common stock | 6,395 | 3,961 | 2 | 52,322 | $(56,285)$ | 6,395 |
| Surplus |  |  |  |  |  |  |

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## POPULAR, INC.

CONDENSED CONSOLIDATING STATEMENT OF CONDITION
DECEMBER 31, 2009
(UNAUDITED)

|  |  |  |  | All other <br> subsidiaries |
| :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Popular, Inc. | PIBI | PNA | and |

ASSETS
Cash and due from banks
Money market investments 1,174 \$
300
\$
738
\$
677,606
$(\$ 2,488) \quad \$ 677,330$

Trading account securities, at fair value

56,144 238
$1,002,702$
$(56,338) \quad 1,002,797$
securities, at fair value
Investment securities available-for-sale, at fair value Investment securities held-to-maturity, at amortized cost 455,777 $\quad 1,250$

185,935
$(430,000)$
462,436

Other investment securities, at lower of cost or realizable value 10,850

2,448
6,694,053
$\begin{array}{cl}\text { Elimination } & \text { Popular, Inc. } \\ \text { entries } & \text { Consolidated }\end{array}$

Investment in subsidiaries

3,046,342
733,737
$1,156,680$
148,806
164,149

Loans held-for-sale measured at lower of cost or fair value

Loans held-in-portfolio 109,632
23,844,455
$(126,824)$
23,827,263
Less Unearned income
Allowance for loan losses
60

109,572
114,150
$(4,936,759)$

90,796
90,796

22,469,161
$(126,824)$
22,451,909
Premises and

| equipment, net | 2,907 |  | 125 | 581,821 |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Other real estate | 74 |  |  | 125,409 |  |
| Accrued income |  |  |  |  | 1254,853 |
| receivable | 120 | 127 | 132 | 125,857 | $(156)$ |
| Servicing assets |  |  |  | 172,505 | 126,080 |
| Other assets | 33,828 | 73,308 | 21,162 | $1,242,099$ | $(48,238)$ |
| Goodwill |  |  |  | 604,349 | $1,322,159$ |
| Other intangible assets | 554 |  |  | 43,249 |  |
| $l$ |  |  |  |  |  |

```
$3,661,249 $ 867,315 $ 1,183,567 $34,626,784 ($5,602,590) $34,736,325
```


## LIABILITIES AND

## STOCKHOLDERS

## EQUITY

Liabilities:
Deposits:

| Non-interest bearing Interest bearing |  |  |  |  |  | \$ 4,497,730 | $\begin{aligned} & (\$ 2,429) \\ & (56,338) \end{aligned}$ | $\begin{array}{r} \$ 4,495,301 \\ 21,429,593 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | 21,485,931 |  |  |
|  |  |  |  |  |  | 25,983,661 | $(58,767)$ | 25,924,894 |
| Assets sold under agreements to |  |  |  |  |  |  |  |  |
| repurchase |  |  |  |  |  | 2,632,790 |  | 2,632,790 |
| Other short-term |  |  |  |  |  |  |  |  |
| borrowings | \$ 24,225 |  |  | \$ | 700 | 107,226 | $(124,825)$ | 7,326 |
| Notes payable at cost | 1,064,462 |  |  |  | 433,846 | 1,152,324 | $(2,000)$ | 2,648,632 |
| Subordinated notes |  |  |  |  |  | 430,000 | $(430,000)$ |  |
| Other liabilities | 33,745 | \$ | 40 |  | 45,547 | 954,525 | $(49,991)$ | 983,866 |
|  | 1,122,432 |  | 40 |  | 480,093 | 31,260,526 | $(665,583)$ | 32,197,508 |

Stockholders equity:

| Preferred stock | 50,160 |  |  |  | 50,160 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Common stock | 6,395 | 3,961 | 2 | 52,322 | $(56,285)$ | 6,395 |
| Surplus | $2,797,328$ | $3,437,437$ | $3,321,208$ | $4,637,181$ | $(11,388,916)$ | $2,804,238$ |
| Accumulated deficit | $(285,842)$ | $(2,541,802)$ | $(2,627,520)$ | $(1,329,311)$ | $6,491,723$ | $(292,752)$ |
| Treasury stock, at cost | $(15)$ |  |  |  |  | $(15)$ |

Accumulated other comprehensive (loss) income, net of tax

| $(29,209)$ | $(32,321)$ | 9,784 | 6,066 | 16,471 | $(29,209)$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $2,538,817$ | 867,275 | 703,474 | $3,366,258$ | $(4,937,007)$ | $2,538,817$ |
| $\$ 3,661,249$ | $\$$ | 867,315 | $\$ 1,183,567$ | $\$ 34,626,784$ | $(\$ 5,602,590)$ |

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POPULAR, INC.
CONDENSED CONSOLIDATING STATEMENT OF CONDITION
MARCH 31, 2009
(UNAUDITED)

|  | Popular, Inc. | PIBI | PNA | All other <br> Subsidiaries <br> and | Elimination | Popular, Inc. |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Holding Co. | Holding Co. | Holding Co. | eliminations | entries | Consolidated |

## ASSETS

Cash and due from banks
Money market investments \$ 1,100 \$


7,685
\$
696,327
$(\$ 1,693) \quad \$ 703,483$

Trading account securities, at fair value
Investment securities available-for-sale, at fair value Investment securities held-to-maturity, at amortized cost
Other investment securities, at lower of cost or realizable value

14,425
$1 \quad 12,392$
195,195
222,013
Investment in subsidiaries

2,493,412
106,585
1,305,682
291,874
$(430,000)$
318,894

Loans held-for-sale measured at lower of cost or fair value

Loans held-in-portfolio 512,600
25,364,875
$(521,722)$
25,355,753
Less Unearned income
Allowance for loan losses

60

512,540
24,190,043
$(521,722)$
24,180,861
Premises and

| equipment, net | 21,392 |  | 127 | 602,693 |  | 624,212 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other real estate | 74 |  |  | 95,699 |  | 95,773 |
| Accrued income receivable | 1,921 | 115 | 2,483 | 140,129 | $(2,534)$ | 142,114 |
| Servicing assets |  |  |  | 181,095 |  | 181,095 |
| Other assets | 29,218 | 68,640 | 21,253 | 1,085,813 | $(27,846)$ | 1,177,078 |
| Goodwill |  |  |  | 606,440 |  | 606,440 |
| Other intangible assets | 554 |  |  | 50,313 |  | 50,867 |

Assets from discontinued operations

$$
\begin{array}{rrrrrr} 
& & & 12,036 & 12,036 \\
\$ 4,006,720 & \$ & 222,458 & \$ 1,583,042 & \$ 37,099,293 & (\$ 5,202,085)
\end{array} \$ 37,709,428
$$

## LIABILITIES AND <br> STOCKHOLDERS <br> EQUITY

Liabilities:
Deposits:
Non-interest bearing
Interest bearing

| $\$ 4,374,001$ | $(\$ 1,635)$ | $\$ 4,372,366$ |
| ---: | ---: | ---: |
| $23,050,212$ | $(272,811)$ | $22,777,401$ |
| $27,424,213$ | $(274,446)$ | $27,149,767$ |

Assets sold under agreements to repurchase
Other short-term

| borrowings | \$ | 37,549 |  |  | \$ | 10,302 | 501,324 | $(519,722)$ | 29,453 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Notes payable at cost |  | 793,300 |  |  |  | 1,445,031 | 1,162,732 | $(2,000)$ | 3,399,063 |
| Subordinated notes |  |  |  |  |  |  | 430,000 | $(430,000)$ |  |
| Other liabilities |  | 43,957 | \$ | 115 |  | 49,189 | 1,042,136 | $(30,584)$ | 1,104,813 |
| Liabilities from discontinued operations |  |  |  |  |  |  | 12,421 |  | 12,421 |
|  |  | 874,806 |  | 115 |  | 1,504,522 | 33,494,623 | $(1,296,552)$ | 34,577,514 |

Stockholders equity:

| Preferred stock | $1,485,287$ |  |  |  |  | $1,485,287$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Common stock | $1,692,209$ | 3,961 | 2 | 52,318 | $(56,281)$ | $1,692,209$ |
| Surplus |  |  |  |  |  |  |

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POPULAR, INC.
CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS
FOR THE QUARTER ENDED MARCH 31, 2010 (UNAUDITED)

|  | Popular, Inc. | PIBI | PNA | All other <br> subsidiaries <br> and | Elimination | Popular, Inc. |
| :--- | :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Holding Co. | Holding Co. | Holding Co. | eliminations | entries | Consolidated |

INTEREST AND
DIVIDEND
INCOME:
Dividend income from subsidiarie

## Loans

Money market investments
Investment securities
Trading account securities

| $\$ 87,400$ | $\$$ | 7,500 |  |  | $\$ 354,508$ | $(\$ 94,900)$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 943 |  |  |  |  | $(802)$ | $\$ 354,649$ |
|  | 212 |  |  | 1,042 | $(212)$ | 1,042 |
| 7,166 | 9 | $\$$ | 81 | 64,512 | $(6,842)$ | 64,926 |
|  |  |  |  | 6,578 |  | 6,578 |
|  |  |  |  |  |  |  |
| 95,509 | 7,721 | 81 | 426,640 | $(102,756)$ | 427,195 |  |

INTEREST
EXPENSE:

| Deposits |  | 93,186 | $(212)$ | 92,974 |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Short-term borrowings | 28 | 31 | 15,986 | $(786)$ | 15,259 |
| Long-term debt | 30,235 | 7,675 | 19,155 | $(7,020)$ | 50,045 |
|  |  |  |  |  |  |
|  | 30,263 | 7,706 | 128,327 | $(8,018)$ | 158,278 |

Net interest income

| (loss) | 65,246 | 7,721 | $(7,625)$ | 298,313 | $(94,738)$ | 268,917 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for loan |  |  |  |  |  |  |
| losses |  |  |  | 240,200 |  | 240,200 |
| Net interest income (loss) after provision |  |  |  |  |  |  |
| for loan losses | 65,246 | 7,721 | $(7,625)$ | 58,113 | $(94,738)$ | 28,717 |
| Service charges on deposit accounts |  |  |  | 50,578 |  | 50,578 |
| Other service fees |  |  |  | 101,878 | (558) | 101,320 |
| Net gain on sale and valuation adjustments of investment |  |  |  |  |  |  |
| securities |  |  |  | 81 |  | 81 |
| Trading account loss |  |  |  | (223) |  | (223) |
|  |  |  |  | $(12,222)$ |  | $(12,222)$ |

Loss on sale of loans, including adjustments to indemnity reserves, and valuation adjustments on loans held-for-sale Other operating
income (loss)

OPERATING EXPENSES:
Personnel costs:
Salaries
Pension and other benefits

Net occupancy

| expenses | 650 |
| :--- | :--- |
| Equipment expenses | 700 |

Other taxes 367
Professional fees
3,369
121
Business promotion
Printing and supplies
FDIC deposit
insurance
Other operating expenses
Amortization of intangibles

Income (loss) before income tax and equity in losses of subsidiaries
Income tax
(benefit) expense
Income (loss) before equity in losses of subsidiaries

$$
66,527
$$

14,259
$(8,963)$
$(62,447) \quad(94,431)$
$(85,055)$
Equity in undistributed losses of subsidiaries

NET LOSS
$(\$ 85,055)$
$(\$ 95,123)$
$(1,226)$
$(8,851)$
11,233
67,155 14,285

86
13
99
50
700

173
17
$(10,933) \quad(100)$
108
40,943
(522)

29,496

651
16
112
2,049
2,049
280,913

$$
66,504 \quad 14,269
$$

$(8,963)$
$(71,924)$
$(94,216)$
$(94,330)$
(23)

10
$(9,477)$
215
$(9,275)$

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POPULAR, INC.
CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS
FOR THE QUARTER ENDED MARCH 31, 2009 (UNAUDITED)

|  | Popular, Inc. | PIBI | PNA | All other <br> subsidiaries <br> and | Elimination | Popular, Inc. |
| :--- | :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Holding Co. | Holding Co. | Holding Co. | eliminations | entries | Consolidated |

INTEREST AND
DIVIDEND
INCOME:
Dividend income

|  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| from subsidiaries | $\$ 40,625$ |  |  |  |  |  |  |  |
| Loans | 1,558 |  |  | $\$$ | 7 | $\$ 401,531$ | $(1,328)$ | $\$ 401,768$ |
| Money market |  | 75 | $\$$ | 296 |  | 2,126 |  | 3,134 |
| investments |  |  |  |  |  |  |  |  |

INTEREST
EXPENSE:

| Deposits |  |  | 150,459 | $(2,420)$ | 148,039 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Short-term | 70 | 41 | 21,980 | $(1,388)$ | 20,703 |
| borrowings | 12,814 | 22,944 | 19,506 | $(7,300)$ | 47,964 |
| Long-term debt | 12,884 | 22,985 | 191,945 | $(11,108)$ | 216,706 |

Net interest income
(loss)

Provision for loan losses

40,253
331
$(20,629)$
292,889
$(40,358)$
272,486
losses
372,529
372,529

Net interest income (loss) after provision for loan losses
Service charges on deposit accounts 40,253

331
$(20,629) \quad(79,640)$
$(40,358)$
$(100,043)$

Other service fees
53,741
53,741
Net (loss) gain on sale and valuation adjustments of investment securities

Trading account profit
Loss on sale of loans, including adjustments to indemnity reserves, and valuation adjustments on loans held-for-sale Other operating income (loss)

OPERATING
EXPENSES:
Personnel costs:
Salaries
Pension and other
benefits
benefits
Net occupancy
expenses
expenses
5,248
92

20
99,983
105,323

2,404
3,568
$(13,813)$
$(13,813)$
(738)

13,301
40,261
$(2,690)$
$(21,037)$
260,038
$(41,884)$
234,688

Equipment expenses65

Other taxes
83
Professional fees
Communications
Business promotion
Printing and supplies
FDIC deposit
insurance
Other operating expenses
Amortization of intangibles $(12,938) \quad(100)$
(93)

47,809
(444)

34,234
$464 \quad 27$
(85)

305,760
$(1,969)$
2,406

Income (loss) before income tax and equity in losses of subsidiaries
Income tax expense (benefit)

Income (loss) before equity in losses of subsidiaries

39,540
(2,732)
$(19,324)$
$(19,868) \quad(40,192)$
$(42,576)$
Equity in
undistributed losses
of subsidiaries
$(82,116)$
$(220,994) \quad(202,461)$
505,571

Net loss from

| continuing operations | $(42,576)$ | $(223,726)$ | $(221,785)$ | $(19,868)$ | 465,379 | $(42,576)$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Net loss from <br> discontinued <br> operations, net of tax |  |  |  | $(9,946)$ |  | $(9,946)$ |
| Equity in <br> undistributed losses <br> of discontinued <br> operations | $(9,946)$ | $(9,946)$ | $(9,946)$ |  | 29,838 |  |
| NET LOSS | $(\$ 52,522)$ | $(\$ 233,672)$ | $(\$ 231,731)$ | $(\$ 29,814)$ | $\$ 495,217$ | $(\$ 52,522)$ |

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## POPULAR, INC.

CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS FOR THE QUARTER ENDED MARCH 31, 2010 (UNAUDITED)
(In thousands)
Cash flows from
operating activities:
Net loss

| Popular, Inc. | PIBI | PNA | All other <br> subsidiaries <br> and | Elimination | Popular, Inc. |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Holding Co. | Holding Co. | Holding Co. | eliminations | entries | Consolidated |

Adjustments to reconcile net loss to net cash provided by (used in) operating activities: Equity in undistributed losses of subsidiaries
Depreciation and amortization of premises and equipment $\begin{array}{lll}(\$ 85,055) & (\$ 95,123) & (\$ 102,344) \\ & & \\ 151,582 & 109,381 & 93,380\end{array}$ $(354,343)$ Provision for loan losses

All other

Amortization of intangibles 192
$1 \quad 15,198$
15,391

Amortization and fair value adjustment of servicing assets Amortization of discount on junior subordinated debentur 5,015

$$
240,200
$$

240,200

Net gain on sale and valuation adjustment of investment securities

2,049

Net loss (gain) on disposition of premises and equipment 28 $(1,673)$

> Net loss on sale of loans and valuation adjustments on loans held-for-sale Net amortization of premiums and accretion of discounts on investments
Net amortization of premiums and deferred loan origination fees
and costs
(Earnings) losses from investments under the equity method Stock options expense Deferred income taxes, net of valuation Net disbursements on loans held-for-sale Acquisitions of loans held-for-sale
Proceeds from sale of loans held-for-sale
Net decrease in trading securities
Net (increase) decrease in accrued income receivable
Net decrease in other assets Net (decrease) increase in interest payable
Net increase in postretirement benefit obligation
Net (decrease) increase in other liabilitie

Total adjustments
$(1,909)$
$(6,563)$
1,226
(49)
(421)
(7,716)
(23) $(20,359) 214$
$(166,868)$
$(166,868)$
$(59,436)$
$(59,436)$
21,654
21,654

221,975
221,975
(8)

120
101
$(5,238)$
(138)
$(5,163)$
432
$(2,708)$
2,073
$(15,860)$
138
5,592

Net cash provided by (used in) operating activities

## Cash flows from

 investing activities:Net decrease (increase) in money market investments Purchases of investment securities:
Available-for-sale
Held-to-maturity
Other
Proceeds from calls, paydowns, maturities and redemptions of investment securities:

| Available-for-sale | 373,676 |  | 373,676 |  |
| :--- | ---: | ---: | ---: | ---: |
| Held-to-maturity | 85,783 | 9,446 | $(60,000)$ | 35,229 |
| Other | 15,476 |  | 15,476 |  |

Proceeds from sale of investment securities available-for-sale Proceeds from sale of other investment securities Net repayments on loans

32,446
424,953
$(58,665)$
398,734
Proceeds from sale of loans

6,398
6,398
Acquisition of loan portfolios $(39,611)$
Capital contribution to subsidiary $(60,000) \quad(60,000) \quad(60,000)$ $(39,611)$

Mortgage servicing
rights purchased
(182)

Acquisition of premises and equipment

$$
\begin{equation*}
(14,780) \tag{269}
\end{equation*}
$$

Proceeds from sale of premises and equipment 83

6,624
Proceeds from sale of foreclosed assets

32,905
32,905
Net cash provided by (used in) investing activities 32,260
$(4,204)$
$(59,981)$
590,674
5,516
564,265

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## POPULAR, INC.

CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS CONTINUED FOR THE QUARTER ENDED MARCH 31, 2010 (UNAUDITED)

|  | Popular, |  | All other |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Inc. | PIBI | PNA | subsidiaries | Elimination | Popular, Inc. |
| (In thousands) | Holding | Holding | Holding | and |  |  |
|  | Co. | Co. | Co. | eliminations | entries | Consolidated |

## Cash flows from

financing activities:
Net decrease in deposits
Net decrease in assets sold under agreements to repurchase
Net (decrease) increase in other short-term borrowings
Payments of notes
payable and
subordinated notes
$(75,000)$
$(3,000) \quad(108,624) \quad 62,000$
(564,592)

Proceeds from issuance of notes payable
Dividends paid to parent company
Dividends paid
Treasury stock acquired Capital contribution from parent
(1)
$(63,900)$
$(31,000)$
94,900

Net cash (used in) provided by financing activities
$(99,226)$
$(3,900) \quad 65,400$
$(866,787)$
89,949
$(141,284)$
$(24,225)$
8,400
$(24,903)$
56,665
15,937
(75,00)
(63,900)

$$
\begin{array}{llll}
60,000 & 60,000 & 60,000 & (180,000)
\end{array}
$$

Net decrease in cash and due from banks
Cash and due from banks at beginning of period
(378)
(275)
(2) $(85,124)$

624
$(124,624)$

Cash and due from banks at end of period

$$
300
$$

738
677,606
$(2,488)$
677,330
\$ 796
\$ 25 \$ 736
\$ 592,482
$(\$ 1,864) \quad \$ 592,175$

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## POPULAR, INC.

CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS
FOR THE QUARTER ENDED MARCH 31, 2009 (UNAUDITED)

|  |  |  |  | All other |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Popular, Inc. <br> Holding Co. | PIBI <br> Holding Co | PNA <br> Holding Co | subsidiaries and eliminations | Elimination <br> entries | Popular, Inc <br> Consolidated |
| Cash flows from operating activities: Net loss | $(\$ 52,522)$ | (\$233,672) | (\$231,731) | (\$29,814) | \$ 495,217 | $(\$ 52,522)$ |
| Adjustments to reconcile net loss to net cash provided by (used in) operating activities: |  |  |  |  |  |  |
| Equity in undistributed losses of subsidiaries | 92,062 | 230,940 | 212,408 |  | $(535,410)$ |  |
| Depreciation and amortization of premises and equipment | 584 |  | 1 | 16,464 |  | 17,049 |
| Provision for loan losses |  |  |  | 372,529 |  | 372,529 |
| Amortization of intangibles |  |  |  | 2,406 |  | 2,406 |
| Amortization and fair value adjustment of servicing assets |  |  |  | 5,257 |  | 5,257 |
| Net loss (gain) on sale and valuation adjustment of investment securities |  | 6,589 |  | $(182,735)$ |  | $(176,146)$ |
| Gains from changes in fair value related to instruments measured at fair value pursuant to SFAS No. 159 |  |  |  | (816) |  | (816) |
| Net gain on disposition of premises and equipment | (1) |  |  | (75) |  | (76) |
| Net loss on sale of loans and valuation adjustments on loans |  |  |  |  |  |  |
|  |  |  |  | 13,073 |  | 13,073 |
|  | 151 |  |  | 4,137 |  | 4,288 |

Net amortization of premiums and accretion of discounts on investments
Net amortization of premiums and deferred loan origination fees and costs
(Earnings) losses from investments under the equity method
Stock options expense

| (9) | $(3,568)$ | 408 | 194 | (518) | $(3,493)$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 125 |  |  | 7 |  | 132 |
| 257 |  |  | $(50,339)$ | (415) | $(50,497)$ |
|  |  |  | $(317,338)$ |  | $(317,338)$ |
|  |  |  | $(113,360)$ |  | $(113,360)$ |
|  |  |  | 26,901 |  | 26,901 |
|  |  |  | 212,367 |  | 212,367 |
| (889) | 359 | (622) | 64,753 | $(49,562)$ | 14,039 |
| 5,797 | 15 | (129) | 46,864 | 222 | 52,769 |
| $(1,777)$ |  | 4,691 | $(66,412)$ | 49,562 | $(13,936)$ | 125

Deferred income taxes, net of valuation 257
Net disbursements on loans held-for-sale Acquisitions of loans held-for-sale $(113,360)$ 763

Proceeds from sale of loans held-for-sale 26,901

26,901
Net decrease in trading securities
Net (increase) decrease in accrued income receivable (889)

Net decrease (increase) in other assets
Net (decrease) increase in interest payable 5,797

Net increase in postretirement benefit obligation
Net (decrease) increase in other liabilities

Total adjustments
93,898
234,333
(2) $(23,497)$

212,367
212,367
$(3,493)$

Other

$$
(17,701)
$$

Proceeds from calls, paydowns, maturities and redemptions of investment securities: Available-for-sale
Held-to-maturity $\quad 1,500$ 363,863 363,863

Other
169
1,669

Proceeds from sale of investment securities available-for-sale Net repayments on loans
Proceeds from sale of loans 314,611

13,355
13,355

Acquisition of loan
portfolios
Capital contribution to subsidiary
Transfer of shares of a subsidiary $(42,971)$ $(200,000)$

200,000

Mortgage servicing
rights purchased
(327)

Acquisition of premises and equipment

$$
\begin{equation*}
(23,114) \tag{72}
\end{equation*}
$$

$(23,186)$
Proceeds from sale of premises and equipment 153

2,654
2,807
Proceeds from sale of foreclosed assets

47
34,868
34,915

Net cash provided by (used in) investing $\begin{array}{lllllll}\text { activities } & 52,295 & 72,597 & 1,240,595 & (414,708) & 950,093\end{array}$

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## POPULAR, INC.

CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS CONTINUED FOR THE QUARTER ENDED MARCH 31, 2009 (UNAUDITED)

|  |  |  |  | All other |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | PIBI | PNA | subsidiaries | Elimination | Popular, Inc. |
|  | Holding | Holding | Holding | and |  |  |
| (In thousands) | Co. | Co. | Co. | eliminations | entries | Consolidated |

## Cash flows from

financing activities:
Net decrease in deposits
Net decrease in assets sold under agreements to repurchase
Net (decrease) increase in other short-term borrowings
Payments of notes
payable
Proceeds from issuance
of notes payable
Dividends paid to parent company
Dividends paid
$(42,881)$
Treasury stock acquired
Capital contribution from parent
$(613,692) \quad 216,962$
$(396,730)$
$(44,471)$
$(675,020) \quad 49,880$
$(669,611)$

Net cash used in
financing activities
$(92,573)$
$(34,109) \quad(1,400,087) \quad 454,365$
$(1,072,404)$
Net increase
(decrease) in cash and due from banks
Cash and due from banks at beginning of period

Cash and due from banks at end of period

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## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This report includes management s discussion and analysis ( MD\&A ) of the consolidated financial position and financial performance of Popular, Inc. (the Corporation or Popular ). All accompanying tables, financial statements and notes included elsewhere in this report should be considered an integral part of this analysis.

## OVERVIEW

The Corporation is a diversified, publicly owned financial holding company subject to the supervision and regulation of the Board of Governors of the Federal Reserve System. The Corporation has operations in Puerto Rico, the United States, the Caribbean and Latin America. In Puerto Rico, the Corporation provides retail and commercial banking services through its principal banking subsidiary, Banco Popular de Puerto Rico ( BPPR ), as well as auto and equipment leasing and financing, mortgage loans, investment banking, broker-dealer and insurance services through specialized subsidiaries. In the United States, the Corporation operates Banco Popular North America ( BPNA ), including its wholly-owned subsidiary E-LOAN. BPNA is a community bank providing a broad range of financial services and products to the communities it serves. BPNA operates branches in New York, California, Illinois, New Jersey and Florida. E-LOAN markets deposit accounts under its name for the benefit of BPNA. The Corporation, through its subsidiary EVERTEC, provides transaction processing services throughout the Caribbean and Latin America, as well as internally servicing many of its subsidiaries system infrastructures and transactional processing businesses.
The Corporation reported a net loss of $\$ 85.1$ million for the quarter ended March 31, 2010, compared with a net loss of $\$ 52.5$ million for the quarter ended March 31, 2009. Table A provides selected financial data and performance indicators for the quarters ended March 31, 2010 and 2009.
The discussion that follows provides highlights of the Corporation $s$ results of operations for the quarter ended March 31, 2010 compared to the results of operations for the same quarter in 2009. It also provides some highlights with respect to the Corporation s financial condition, credit quality, capital and liquidity.
Financial highlights:
Net interest income for the first quarter of 2010 declined $\$ 3.6$ million, compared with the first quarter of 2009. This decline was primarily due to lower average balances of earning assets by $\$ 4.1$ billion, principally loans and investment securities, partially offset by an increase of 33 basis points on the net interest margin on a taxable equivalent basis. The decline in the average loan portfolio was influenced by lower origination activity, loan charge-offs, the sale of most of the lease financing portfolio in the U.S. mainland operations in early 2009, and the impact of the running-off portfolio related to the downsizing or discontinuance of certain loan origination units in the U.S. mainland. Also, the decline in investment securities was associated with the Corporation s deleveraging strategies during 2009. Competitive deposit pricing in the low interest rate environment helped mitigate the impact of declining asset yields, elevated levels of non-performing loans, and the increase in the cost of long-term funding. Refer to the Net Interest Income section in this MD\&A for a detailed discussion of the principal factors that contributed to the variance in net interest income.

The provision for loan losses for the quarter ended March 31, 2010 decreased by $\$ 132.3$ million compared with the same quarter in the previous year. The deteriorated conditions of the Puerto Rico and U.S. economies that prevailed during 2009, declines in property values, and slowdown in consumer spending, negatively impacted the Corporation s net charge-offs and non-performing assets levels, thus demanding substantial reserve increases during 2009, when compared with 2010. Also, the decrease of approximately $\$ 2.2$ billion in loans held-in-portfolio since March 31, 2009, particularly in the commercial, construction and consumer loan portfolios, contributed to the lower level of provision for loan losses for the first quarter of 2010. The ratio of allowance for loan losses to loans held-in-portfolio was $5.53 \%$ as of March 31, 2010, compared with $5.32 \%$ as of December 31, 2009, and 4.19\% as of March 31,2009. Non-performing loans as of March 31, 2010 increased \$37

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million, or $2 \%$, compared with December 31, 2009, particularly in mortgage loans by $\$ 48$ million, or $9 \%$, while other loan categories remained at closely similar levels, or declined, such as consumer non-performing loans which were $\$ 6$ million, or $9 \%$, lower. During the first quarter of 2010, the Corporation experienced improved delinquency trends in certain portfolios, such as home equity lines of credit and closed-end second mortgages at E-LOAN and non-conventional mortgage loans at BPNA. Management recognizes that the Puerto Rico and U.S. mainland economies remain fragile, unemployment is still elevated and real estate markets continue to be unstable. Therefore, it may be early to expect that this recent favorable experience on non-performing loans in certain portfolios compared with December 31, 2009 is indicative of a sustainable longer-term trend. Management continues reinforcing loan management and workout teams.
Non-interest income for the quarter ended March 31, 2010 decreased $\$ 176.9$ million, compared with the quarter ended March 31, 2009, mostly driven by lower net gains on the sale and valuation adjustments of investment securities by $\$ 176.1$ million.

Operating expenses for the first quarter of 2010 decreased $\$ 23.3$ million compared with the first quarter of 2009 , principally due to lower personnel costs by $\$ 24.4$ million. The reduction in personnel costs included reductions associated with the pension, postretirement medical and savings plans, as well as a reduction in salaries in part due to headcount reduction, principally in the U.S. mainland operations. Management continues focused on controlling operating expenses.

Income tax benefit amounted to $\$ 9.3$ million for the quarter ended March 31, 2010, compared with an income tax benefit of $\$ 26.9$ million for the quarter ended March 31, 2009. Refer to the Income Taxes section in this MD\&A for a discussion on the tax variance and a reconciliation of the effective tax rate for the quarters ended March 31, 2010 and 2009.

Total assets amounted to $\$ 33.8$ billion as of March 31, 2010, compared with $\$ 34.7$ billion as of December 31, 2009 and $\$ 37.7$ billion as of March 31, 2009. The decline in total assets, when compared to December 31, 2009, was principally in loans held-in-portfolio by $\$ 635$ million, mainly commercial loans, and in the Corporation s portfolio of investment securities available-for-sale by $\$ 159$ million. The decline in total assets as of March 31, 2010, compared with March 31, 2009, was principally in loans held-in-portfolio by $\$ 2.2$ billion and in investment securities available-for-sale by $\$ 429$ million. The decline in the loan portfolio was influenced by high levels of loan charge-offs and the impact of exiting origination channels at BPNA as part of the restructuring activities undertaken during 2009. Furthermore, the deteriorated financial environment has required the Corporation to strengthen its underwriting standards and ensure that it prices its loans appropriately. As a result of this challenging financial environment, together with caution being exercised by customers, and management s decision to exit selected businesses, the Corporation has seen a reduction in the volume of loans. Refer to Table P in the Financial Condition section of this MD\&A for the percentage allocation of the composition of the Corporation sfinancing to total assets. Deposits totaled $\$ 25.4$ billion as of March 31, 2010, compared with $\$ 25.9$ billion as of December 31, 2009 and $\$ 27.1$ billion as of March 31, 2009. The decrease in deposits occurred principally due to closure, sale and consolidation of branches in the U.S. mainland operations, and the attrition impact due to the reduction in the pricing of deposits, including internet deposits. Borrowed funds amounted to $\$ 5.0$ billion as of March 31, 2010, compared with $\$ 5.3$ billion as of December 31, 2009 and $\$ 6.3$ billion as of March 31, 2009. The reduction in total borrowings from March 31, 2009 to March 31, 2010 was principally due to deleverage strategies.
Popular, Inc. s capital ratios continued to exceed all well-capitalized regulatory benchmarks as of March 31, 2010. Refer to Table J in this MD\&A for information on the regulatory capital position of the Corporation. As explained in the Subsequent Events section in this MD\&A, the Corporation raised net proceeds from the public offering of depository shares effected in April 2010 amounting to approximately $\$ 1.1$ billion, which has strengthened the capital and liquidity position of the parent holding company. Refer to the Statement of Condition and Liquidity Risk sections of this MD\&A for variance explanations and funding sources.

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As indicated in previous filings with the SEC, in late 2008, the Corporation discontinued the operations of Popular Financial Holdings ( PFH ) by selling assets and closing service branches and other units. The loss from discontinued operations for the quarter ended March 31,2009 was $\$ 9.9$ million, net of taxes. This loss was primarily related to salary and other expenses incurred in providing loan portfolio servicing to affiliated companies and other costs for FTEs that were retained for a transition period. The results of PFH are presented as part of Loss from discontinued operations, net of income tax in Table A. The discussions in this MD\&A pertain to Popular, Inc. s continuing operations, unless otherwise indicated.
TABLE A

## Financial Highlights

## Financial Condition Highlights

(In thousands) 2010

Money market investments
Investment and trading securities
Loans
Total earning assets
Total assets
Deposits
Borrowings
Stockholders equity
\$ 1,004,753
7,282,355
23,184,711
31,471,819
33,832,437
25,360,312
5,043,861
2,487,201

As of March 31, 2009* Variance
\$ 1,425,471
8,201,792
25,546,192
35,173,455
37,709,428
27,149,767
6,310,513
3,131,914

Average for the first quarter

| Variance | 2010 | $2009^{*}$ | Variance |
| ---: | ---: | ---: | ---: |
|  |  |  |  |
| $(\$ 420,718)$ | $\$ 891,622$ | $\$ 1,367,413$ | $(\$ 475,791)$ |
| $(919,437)$ | $7,252,460$ | $8,373,879$ | $(1,121,419)$ |
| $(2,361,481)$ | $23,344,864$ | $25,830,240$ | $(2,485,376)$ |
| $(3,701,636)$ | $31,488,946$ | $35,571,532$ | $(4,082,586)$ |
| $(3,876,991)$ | $33,916,221$ | $38,436,913$ | $(4,520,692)$ |
| $(1,789,455)$ | $25,541,357$ | $27,436,228$ | $(1,894,871)$ |
| $(1,266,652)$ | $5,075,830$ | $6,774,776$ | $(1,698,946)$ |
| $(644,713)$ | $2,419,165$ | $3,112,934$ | $(693,769)$ |

First Quarter
Operating Highlights
(In thousands, except per share information)

| Net interest income | $\$$ | 268,917 | $\$$ | 272,486 |
| :--- | ---: | ---: | ---: | ---: |
| Provision for loan losses |  | 240,200 |  | 372,529 |
| Non-interest income |  | 157,866 |  | 334,731 |
| Operating expenses | 280,913 |  | 304,197 | $(176,865)$ |
| O23,284) |  |  |  |  |

Loss from continuing operations before income tax $\begin{array}{rcc}(94,330) & (69,509) & (24,821) \\ (9,275) & (26,933) & 17,658\end{array}$

Loss from continuing operations, net of income tax

$$
(85,055) \quad(42,576)
$$

$(42,479)$
Loss from discontinued operations, net of income tax
$(9,946) \quad 9,946$

Net loss
$(\$ 85,055) \quad(\$ 52,522) \quad(\$ 32,533)$
Net loss applicable to common stock

$$
(\$ 85,055) \quad(\$ 77,200)
$$

$(\$ 7,855)$
Net loss per common share:

$$
(\$ 0.13) \quad(\$ 0.24) \quad \$ \quad 0.11
$$



* Excludes discontinued operations.

As a financial services company, the Corporation s earnings are significantly affected by general business and economic conditions. Lending and deposit activities and fee income generation are influenced by the level of business spending and investment, consumer income, spending and savings, capital market activities, competition,

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customer preferences, interest rate conditions and prevailing market rates on competing products. The Corporation continuously monitors general business and economic conditions, industry-related indicators and trends, competition, interest rate volatility, credit quality indicators, loan and deposit demand, operational and systems efficiencies, revenue enhancements and changes in the regulation of financial services companies. The Corporation operates in a highly regulated environment and may be adversely affected by changes in federal and local laws and regulations. Also, competition with other financial institutions could adversely affect its profitability.
The description of the Corporation s business contained in Item 1 of the Corporation s Form $10-\mathrm{K}$ for the year ended December 31, 2009, while not all inclusive, discusses additional information about the business of the Corporation and risk factors, many beyond the Corporation s control that, in addition to the other information in this Form 10-Q, including Item 1A of Part II, readers should consider.
The Corporation s common stock is traded on the National Association of Securities Dealers Automated Quotations ( NASDAQ ) system under the symbol BPOP.

## SUBSEQUENT EVENTS

Increase in authorized shares of common stock
On May 4, 2010, the stockholders of the Corporation approved an amendment to the Corporation s Certificate of Incorporation to increase the number of authorized shares of common stock from 700,000,000 to 1,700,000,000 shares.
Issuance of depository shares
In April 2010, the Corporation raised $\$ 1.15$ billion through the sale of $46,000,000$ depositary shares, each representing a $1 / 40$ th interest in a share of Contingent Convertible Perpetual Non-Cumulative Preferred Stock, Series D, no par value, $\$ 1,000$ liquidation preference per share. The preferred stock represented by depositary shares will automatically convert into shares of Popular common stock at a conversion rate of 8.3333 shares of common stock for each depositary share on May 11, 2010, which is the $5^{\text {th }}$ business day after the Corporation s common shareholders approved the amendment to the Corporation s restated certificate of incorporation to increase the number of authorized shares of common stock. The conversion of the preferred stock will result in the issuance of over 383 million additional shares of common stock. The net proceeds from the public offering amounted to approximately $\$ 1.1$ billion, after deducting the underwriting discount and estimated offering expenses.

## FDIC-assisted transaction

On April 30, 2010, the Corporation s banking subsidiary, BPPR ( the Bank ), acquired certain assets and assumed certain deposit liabilities of Westernbank Puerto Rico, a Puerto Rico chartered non-member bank headquartered in Mayaguez, Puerto Rico ( Westernbank ) from the Federal Deposit Insurance Corporation (the FDIC ), as receiver for Westernbank, in an assisted transaction (herein, the FDIC-assisted transaction ).
BPPR acquired approximately $\$ 9.2$ billion in assets and assumed approximately $\$ 2.5$ billion in non-brokered deposit liabilities. No brokered deposit liabilities were assumed. As part of the transaction, BPPR issued a five-year $\$ 5.8$ billion note to the FDIC bearing an annual interest rate of $2.50 \%$. The note is secured by all loans and foreclosed real estate acquired by BPPR from the FDIC that are subject to the shared-loss agreements and certain related assets. In connection with the acquisition, BPPR entered into loss sharing agreements with the FDIC with respect to approximately $\$ 8.7$ billion of loans, including single family residential mortgage loans and commercial loans (referred to collectively as Covered Assets ). Pursuant to the terms of the loss sharing agreements, the FDIC s obligation to reimburse BPPR for losses with respect to Covered Assets begins with the first dollar of loss incurred. The FDIC will reimburse BPPR for $80 \%$ of losses with respect to Covered Assets, and BPPR will reimburse the FDIC for $80 \%$ of recoveries with respect to losses for which the FDIC paid BPPR $80 \%$ reimbursement under the loss sharing agreements. The loss sharing agreement applicable to single-family residential mortgage loans provides for FDIC loss and recoveries sharing for ten years. The loss sharing agreement applicable to commercial loans provides for FDIC loss sharing for five years and BPPR reimbursement to the FDIC for eight years, in each case, on the same terms and conditions as described above.

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BPPR also acquired Westernbank Insurance Corp., a wholly-owned subsidiary of the former Westernbank and a general insurance agent placing property, casualty, life, and disability insurance, primarily to mortgage customers of the former Westernbank. No other subsidiaries or other assets were acquired or liabilities assumed from the former Westernbank or its parent entity, W Holding Company Inc. The terms of the purchase and assumption agreement provide for the FDIC to indemnify BPPR against claims with respect to liabilities and assets of the former Westernbank or any of its affiliates not assumed or otherwise purchased by BPPR and with respect to certain other claims by third parties.
In addition, as part of the consideration for the transaction, the FDIC received a cash-settled value appreciation instrument (the Value Appreciation Instrument ) in which BPPR agreed to make a cash payment to the holder thereof equal to the product of (a) 50 million and (b) the amount by which the average volume weighted price of the Corporation s common stock over the two NASDAQ trading days immediately prior to the date on which the Value Appreciation Instrument is exercised exceeds $\$ 3.43$ (the Corporation s 20-day trailing average common stock price on April 27). The Value Appreciation Instrument is exercisable by the holder thereof, in whole or in part, from and including May 7, 2010 to May 7, 2011.
All of the former Westernbank s 46 branches and offices throughout Puerto Rico have reopened as branches and offices of BPPR. The physical branch locations and leases were not immediately acquired by BPPR in the acquisition. BPPR has an option, exercisable until July 29, 2010, to acquire, at fair market value, any bank premises that were owned by, or any leases relating to bank premises held by, the former Westernbank (including ATM locations). BPPR is currently reviewing the bank premises and related leases of the former Westernbank. In addition, BPPR has an option, exercisable until May 30, 2010, to elect to assume or reject any contracts that provided for the rendering of services by or to the former Westernbank.
The FDIC-assisted transaction will be accounted for using the acquisition method of accounting, and as such, the acquired assets and assumed liabilities are to be recognized initially at fair value.
The foregoing amounts represent Westernbank s book value and do not reflect fair value. These amounts are estimates and, accordingly, are subject to adjustment based upon final settlement with the FDIC. The Corporation is currently awaiting the final settlement with the FDIC and, given the limited timeframe since the effective date of the
FDIC-assisted transaction, fair value determinations on assets acquired and liabilities assumed and supplemental pro-forma information, to the extent required, are not available.
Refer to the Corporation s Form 8-K filed with the SEC on May 6, 2010 for the Purchase and Assumption Agreement; Whole Bank; All Deposits, among the Federal Deposit Insurance Corporation, receiver of Westernbank, Mayaguez Puerto Rico, the Federal Deposit Insurance Corporation and Banco Popular de Puerto Rico, dated as of April 30, 2010 .

## Other matters

In connection with the FDIC-assisted transaction, the Corporation made a commitment to the Board of Governors of the Federal Reserve System (the Federal Reserve ) that, if BPPR was a successful bidder in an FDIC-assisted transaction, the Corporation would raise additional Tier 1 capital of at least $\$ 500$ million either through the sale of certain assets, which could include a sale of EVERTEC, BPPR s merchant acquiring business and certain other of Popular s financial transaction processing and technology services operations, or through the issuance of additional Tier 1 capital to investors, or some combination thereof. If the Corporation does not raise the additional capital from the sale of assets, it would be required to issue additional Tier 1 capital securities, which could include, among other things, common stock or preferred stock, to meet this commitment.
The Corporation has evaluated events subsequent to March 31, 2010 and has determined that there are no events requiring recognition in the consolidated financial statements for the quarter ended March 31, 2010.

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## ADOPTION OF NEW ACCOUNTING STANDARDS AND ISSUED BUT NOT YET EFFECTIVE ACCOUNTING STANDARDS

FASB Accounting Standards Update 2009-16, Transfers and Servicing (Accounting Standards Codification ( ASC ) Topic 860) Accounting for Transfer of Financial Assets ( ASU 2009-16 )
ASU 2009-16 amends previous guidance relating to transfers of financial assets and eliminates the concept of a qualifying special purpose entity, removes the exception for guaranteed mortgage securitizations when a transferor had not surrendered control over the transferred financial assets, changes the requirements for derecognizing financial assets, and includes additional disclosures requiring more information about transfers of financial assets in which entities have continuing exposure to the risks related to the transferred financial assets. Among the most significant amendments and additions to this guidance are changes to the conditions for sales of a financial asset which objective is to determine whether a transferor and its consolidated affiliates included in the financial statements have surrendered control over transferred financial assets or third-party beneficial interests; and the addition of the meaning of the term participating interest which represents a proportionate (pro rata) ownership interest in an entire financial asset. The requirements for sale accounting must be applied only to a financial asset in its entirety, a pool of financial assets in its entirety, or participating interests as defined in ASC Subparagraph 860-10-40-6A. This guidance must be applied as of the beginning of each reporting entity s first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period and for interim and annual reporting periods thereafter. Earlier application was prohibited. The recognition and measurement provisions should be applied to transfers that occur on or after the effective date. On and after the effective date, existing qualifying special-purpose entities should be evaluated for consolidation by reporting entities in accordance with the applicable consolidation guidance in the Codification. The Corporation adopted this new authoritative accounting guidance effective January 1, 2010. The Corporation evaluated transfers of financial assets executed during the quarter ended March 31, 2010 pursuant to the new accounting guidance, principally consisting of guaranteed mortgage securitizations (Government National Mortgage Association ( GNMA ) and Federal National Mortgage Association ( FNMA ) mortgage-backed securities), and determined that the adoption of ASU 2009-16 did not have a significant impact on the Corporation s results of operations or financial position for such period.
A securitization of a financial asset, a participating interest in a financial asset, or a pool of financial assets in which the Corporation (and its consolidated affiliates) (a) surrenders control over the assets transferred and (b) receives cash or other proceeds is accounted for as a sale. Control is considered to be surrendered only if all three of the following conditions are met: (1) the assets have been legally isolated; (2) the transferee has the ability to pledge or exchange the assets; and (3) the transferor otherwise no longer maintains effective control over the assets. When the Corporation transfers financial assets and the transfer fails any one of the above criteria, the Corporation is prevented from derecognizing the transferred financial assets and the transaction is accounted for as a secured borrowing.
The Corporation recognizes and initially measures at fair value a servicing asset or servicing liability each time it undertakes an obligation to service a financial asset by entering into a servicing contract in either of the following situations: (1) a transfer of an entire financial asset, a group of entire financial assets, or a participating interest in an entire financial asset that meets the requirements for sale accounting, or (2) an acquisition or assumption of a servicing obligation of financial assets that do not pertain to the Corporation or its consolidated subsidiaries. Upon adoption of ASU 2009-16, the Corporation does not recognize either a servicing asset or a servicing liability if it transfers or securitizes financial assets in a transaction that does not meet the requirements for sale accounting and is accounted for as a secured borrowing.
Refer to Note 8 to the consolidated financial statements for disclosures on transfers of financial assets and servicing assets retained as part of guaranteed mortgage securitizations.
FASB Accounting Standards Update 2009-17, Consolidations (ASC Topic 810) Improvements to Financial Reporting by Enterprises Involved with Variable Interest Entities (ASU 2009-17 ) and FASB Accounting Standards Update 2010-10, Consolidation (ASC Topic 810): Amendments for Certain Investment Funds ( ASU 2010-10 ) ASU 2009-17 amends the guidance applicable to variable interest entities ( VIE ) and changes how a reporting entity determines when an entity that is insufficiently capitalized or is not controlled through voting (or similar rights) should be consolidated. This guidance replaces a quantitative-based risks and rewards calculation for determining
which entity, if any, has both (a) a controlling financial interest in a variable interest entity with an

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approach focused on identifying which entity has the power to direct the activities of a variable interest entity that most significantly impact the entity s economic performance and (b) the obligation to absorb losses of the entity or the right to receive benefits from the entity that could potentially be significant to the variable interest entity. This guidance requires reconsideration of whether an entity is a variable interest entity when any changes in facts or circumstances occur such that the holders of the equity investment at risk, as a group, lose the power to direct the activities of the entity that most significantly impact the entity s economic performance. It also requires ongoing assessments of whether a variable interest holder is the primary beneficiary of a variable interest entity. The amendments to the consolidated guidance affect all entities that were within the scope of the original guidance, as well as qualifying special-purpose entities ( QSPEs ) that were previously excluded from the guidance. ASU 2009-17 requires a reporting entity to provide additional disclosures about its involvement with variable interest entities and any significant changes in risk exposure due to that involvement. The Corporation adopted this new authoritative accounting guidance effective January 1, 2010. The new accounting guidance on variable interest entities did not have an effect on the Corporation s consolidated statement of condition or results of operations upon adoption. The principal variable interest entities evaluated by the Corporation during the quarter ended March 31, 2010 included: (1) GNMA and FNMA guaranteed mortgage securitizations and for which management has concluded that the Corporation is not the primary beneficiary (refer to Note 16 to the consolidated financial statements) and (2) the trust preferred securities for which management believes that the Corporation does not possess a significant variable interest on the trusts (refer to Note 13 to the consolidated financial statements).
Additionally, the Corporation has variable interests in certain investments that have the attributes of investment companies, as well as limited partnership investments in venture capital companies. However, in January 2010, the FASB issued ASU 2010-10, Consolidation (ASC Topic 810), Amendment for Certain Investment Funds, which deferred the effective date of the provisions of ASU 2009-17 for a reporting entity s interest in an entity that has all the attributes of an investment company; or for which it is industry practice to apply measurement principles for financial reporting purposes that are consistent with those followed by investment companies. The deferral allows asset managers that have no obligation to fund potentially significant losses of an investment entity to continue to apply the previous accounting guidance to investment entities that have the attributes of entities subject to ASC Topic 946 (the
Investment Company Guide ). The FASB also decided to defer the application of ASU 2009-17 for money market funds subject to Rule 2a-7 of the Investment Company Act of 1940. Asset managers would continue to apply the applicable existing guidance to those entities that qualify for the deferral. ASU 2010-10 did not defer the disclosure requirements in ASU 2009-17.
The Corporation was not required to consolidate existing variable interest entities for which it has a variable interest as of March 31, 2010. Refer to Note 16 to the consolidated financial statements for required disclosures associated with the guaranteed mortgage securitizations in which the Corporation holds a variable interest.

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FASB Accounting Standards Update 2010-06, Fair Value Measurements and Disclosures (ASC Topic 820) Improving Disclosures about Fair Value Measurements ( ASU 2010-06 )
ASU 2010-06, issued in January 2010, revises two disclosure requirements concerning fair value measurements and clarifies two others. It requires separate presentation of significant transfers into and out of Levels 1 and 2 of the fair value hierarchy and disclosure of the reasons for such transfers. It will also require the presentation of purchases, sales, issuances and settlements within Level 3 on a gross basis rather than a net basis. The amendments also clarify that disclosures should be disaggregated by class of asset or liability and that disclosures about inputs and valuation techniques should be provided for both recurring and non-recurring fair value measurements. ASU 2010-06 is effective for interim and annual reporting periods beginning after December 15, 2009, except for the disclosures about purchases, sales, issuances, and settlements in the roll-forward of activity in Level 3 fair value measurements, which are effective for interim and annual reporting periods beginning after December 15, 2010. This guidance impacts disclosures only and will not have an effect on the Corporation s consolidated statements of condition or results of operations. The Corporation s disclosures about fair value measurements are presented in Note 17 to the consolidated financial statements.
FASB Accounting Standards Update 2010-11, Derivatives and Hedging (ASC Topic 815): Scope Exception Related to Embedded Credit Derivatives ( ASU 2010-11 )
ASU 2010-11 clarifies the type of embedded credit derivative that is exempt from embedded derivative bifurcation requirements. The credit derivative that qualifies for the exemption is related only to the subordination of one financial instrument to another. As a result, entities that have contracts containing an embedded credit derivative feature in a form other than such subordination may need to separately account for the embedded credit derivative feature. The amendments in ASU 2010-11 are effective for each reporting entity at the beginning of its first fiscal quarter beginning after June 15, 2010. Early adoption is permitted at the beginning of each entity s first fiscal quarter beginning after March 5, 2010. The Corporation does not expect that the adoption of this standard will have a significant effect, if any, on its consolidated financial statements.
FASB Accounting Standards Update 2010-18,Receivables (Accounting Standards Codification ( ASC ) Topic 310) Effect of a Loan Modification When the Loan is Part of a Pool That is Accounted for as a Single Asset ( ASU 2010-18 )
The amendments in ASU 2010-18, issued in April 2010, affect any entity that acquires loans subject to ASC Subtopic 310-30, that accounts for some or all of those loans within pools, and that subsequently modifies one or more of those loans after acquisition. ASC Subtopic 310-30 provides guidance on accounting for acquired loans that have evidence of credit deterioration upon acquisition. As a result of the amendments in ASU 2010-18, modifications of loans that are accounted for within a pool under ASC Subtopic 310-30 do not result in the removal of those loans from the pool even if the modification of those loans would otherwise be considered a troubled debt restructuring. An entity will continue to be required to consider whether the pool of assets in which the loan is included is impaired if expected cash flows for the pool change. The amendments in ASU 2010-18 do not affect the accounting for loans under the scope of Subtopic 310-30 that are not accounted for within pools. Loans accounted for individually under Subtopic 310-30 continue to be subject to the troubled debt restructuring accounting provisions within ASC Subtopic 310-40, Receivables Troubled Debt Restructurings by Creditors. The amendments in ASU 2010-18 are effective for modifications of loans accounted for within pools under Subtopic 310-30 occurring in the first interim or annual period ending on or after July 15, 2010. The amendments are to be applied prospectively. Early application is permitted. Upon initial adoption of the guidance in ASU 2010-18, an entity may make a onetime election to terminate accounting for loans as a pool under Subtopic 310-30. This election may be applied on a pool-by-pool basis and does not preclude an entity from applying pool accounting to subsequent acquisitions of loans with credit deterioration. The Corporation is currently evaluating the impact that the adoption of ASU 2010-18 may have in its consolidated financial statements.

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## CRITICAL ACCOUNTING POLICIES / ESTIMATES

The accounting and reporting policies followed by the Corporation and its subsidiaries conform to generally accepted accounting principles in the United States of America and general practices within the financial services industry. Various elements of the Corporation s accounting policies, by their nature, are inherently subject to estimation techniques, valuation assumptions and other subjective assessments. These estimates are made under facts and circumstances at a point in time and changes in those facts and circumstances could produce actual results that differ from those estimates.
Management has discussed the development and selection of the critical accounting policies and estimates with the Corporation s Audit Committee. The Corporation has identified as critical accounting policies those related to Fair Value Measurement of Financial Instruments, Loans and Allowance for Loan Losses, Income Taxes, Goodwill and Pension and Postretirement Benefit Obligations. These policies were unchanged from those disclosed by the Corporation as of December 31, 2009. For a summary of the Corporation s critical accounting policies and estimates, refer to that particular section in the MD\&A included in Popular, Inc. s 2009 Financial Review and Supplementary Information to Stockholders, incorporated by reference in Popular, Inc. s Annual Report on Form 10-K for the year ended December 31, 2009 (the 2009 Annual Report ). Also, refer to Note 1 to the consolidated financial statements included in the 2009 Annual Report for a summary of the Corporation s significant accounting policies.

## NET INTEREST INCOME

Net interest income from continuing operations, on a taxable equivalent basis, is presented with its different components on Table B for the quarter ended March 31, 2010 as compared with the same period in 2009, segregated by major categories of interest earning assets and interest bearing liabilities.
The interest earning assets include the investment securities and loans that are exempt from income tax, principally in Puerto Rico. The main sources of tax-exempt interest income are investments in obligations of the U.S. Government, some U.S. Government agencies and sponsored entities of the Puerto Rico Commonwealth and its agencies. Assets held by the Corporation s international banking entities, which previously were tax exempt under Puerto Rico law, have a temporary $5 \%$ tax rate. To facilitate the comparison of all interest related to these assets, the interest income has been converted to a taxable equivalent basis, using the applicable statutory income tax rates at each quarter. The taxable equivalent computation considers the interest expense disallowance required by the Puerto Rico tax law. Average outstanding securities balances are based upon amortized cost excluding any unrealized gains or losses on securities available-for-sale. Non-accrual loans have been included in the respective average loans and leases categories. Loan fees collected and costs incurred in the origination of loans are deferred and amortized over the term of the loan as an adjustment to interest yield. Prepayment penalties, late fees collected and the amortization of premiums / discounts on purchased loans are also included as part of the loan yield. Interest income for quarter ended March 31, 2010 included a favorable impact of $\$ 3.9$ million related to these items compared to a favorable impact of $\$ 5.5$ million for the quarter ended March 31, 2009.

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TABLE B
Analysis of Levels \& Yields on a Taxable Equivalent Basis for Continuing Operations Quarter ended March 31,

| Average Volume |  |  | Average Yields / Costs |  |  | Interest |  | Variance |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Attr | ble to |  |  |
| 2010 | 2009 | Variance |  |  |  | 2010 | 2009 | Variance | 2010 | 2009 | Variance | Rate | Volume |
| (\$ in millions) |  |  |  |  |  | (In thousands) |  |  |  |  |



Total
earning
$\$ 31,489 \quad \$ 35,571 \quad(\$ 4,082) \quad 5.72 \% \quad 5.82 \% \quad(0.10 \%)$ assets $\quad \$ 446,108 \quad \$ 513,766 \quad(\$ 67,658) \quad(\$ 13,278) \quad(\$ 54,380)$

|  |  |  |  |  |  | Interest bearing deposits: NOW and money |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 4,811 | \$ 4,826 | (\$15) | 0.86\% | 1.32\% | (0.46\%) | market** | \$ | 10,243 | \$ | 15,707 | $(\$ 5,464)$ | $(\$ 5,377)$ | (\$87) |
| 5,527 | 5,578 | (51) | 0.89 | 1.09 | (0.20) | Savings |  | 12,126 |  | 15,024 | $(2,898)$ | $(2,626)$ | (272) |
| 10,823 | 12,822 | $(1,999)$ | 2.65 | 3.71 | (1.06) | Time deposits |  | 70,605 |  | 117,308 | $(46,703)$ | $(29,968)$ | $(16,735)$ |
| 21,161 | 23,226 | $(2,065)$ | 1.78 | 2.58 | (0.80) |  |  | 92,974 |  | 148,039 | $(55,065)$ | $(37,971)$ | $(17,094)$ |
| 2,476 | 3,353 | (877) | 2.50 | 2.50 |  | Short-term borrowings |  | 15,259 |  | 20,703 | $(5,444)$ | (698) | $(4,746)$ |
|  |  |  |  |  |  | Medium and long-term |  |  |  |  |  |  |  |
| 2,600 | 3,422 | (822) | 7.81 | 5.68 | 2.13 | debt |  | 50,045 |  | 47,964 | 2,081 | 15,279 | $(13,198)$ |

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Note: The changes that are not due solely to volume or rate are allocated to volume and rate based on the proportion of the change in each category.

* Includes commercial construction loans.
** Includes interest bearing demand deposits corresponding to certain government entities in Puerto Rico.
As shown in Table B, the reduction in the Corporation s earning assets was the main cause of the decrease in net interest income. This reduction was influenced by the following:

A reduction in the average balance of investment securities resulting from the sale of approximately $\$ 3.4$ billion in investment securities available-for-sale (mostly Federal Home Loan Bank ( FHLB ) notes during the first quarter of 2009, and subsequent reinvestment of approximately $\$ 2.9$ billion of the proceeds, primarily in Government National Mortgage Association ( GNMA ) mortgage-backed securities. The prepayments associated with the GNMA and collateralized mortgage obligation ( CMO ) portfolios also

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contributed to the reduction in the overall balance of investment securities.
The Corporation has been closely monitoring excess liquidity balances; when appropriate, actions have been taken to reduce those balances which carry a negative spread.

The decrease in the commercial and construction loan portfolios was mainly the result of lower origination activity and loan charge-offs. The construction loan portfolio decreased on average $\$ 525$ million when compared with the first quarter of 2009 . Approximately $72 \%$ of the reduction in average balances of the construction loan portfolio occurred within the Corporation s Puerto Rico operations. The Corporation continues a deleveraging strategy in its U.S. mainland operations, as a result, $52 \%$ of the combined reduction in commercial and construction loans took place within the U.S. mainland operations.

The decrease in the lease portfolio was the result of the sale, during the first quarter of 2009, of a substantial portion of the Popular Equipment Finance lease portfolio. This was the result of the Corporation s decision to exit the lease financing business in the U.S. mainland operations.

The mortgage loan portfolio s average balance was consistent with the first quarter of 2009 in part due to increased activity in the Puerto Rico market which has offset the reductions experienced as a result of the Corporation s decision to exit certain mortgage loan origination activity, such as BPNA s non-conventional mortgages and the E-LOAN loan origination platform in the U.S. mainland.

The consumer loan portfolio has been impacted by a slowdown in the auto and consumer loan origination activity in Puerto Rico, and the run-off of E-LOAN s home equity lines of credit ( HELOCs ) and closed-end second mortgages.
The unfavorable variance explained above was partially offset by a favorable impact to net interest income resulting from the decrease in deposit volume and borrowings in part associated with deleveraging driven by the reduction in the earning assets they fund.
In addition, the Corporation experienced an expansion of its net interest margin, on a taxable equivalent basis. Factors that contributed to this increase were as follows:

A reduction in the average cost of interest bearing liabilities. The Corporation has taken steps to reduce its cost of interest bearing deposits by reducing the rates offered, mainly on various certificates of deposit and money market accounts. The impact that these strategies have on the Corporation s liquidity profile is closely monitored.

A reduction in the average balance of short-term investments, which carry a negative spread versus the cost of financing.

Higher yield in the consumer loans category, mainly reflected in the credit cards portfolio in part as a result of revisions made to the spread charged over the prime rate for the different risk categories.

Higher yield in the lease portfolio mainly due to originations being made at higher rates than the leases maturing in the Puerto Rico portfolio.
Items that effected negative pressure in the net interest margin included:
The conversion of $\$ 935$ million of Series C preferred stock to trust preferred securities in August 2009 contributed to an increase of $\$ 16.8$ million in interest expense for the quarter (these payments were characterized as dividends prior to the exchange). This negative effect was partially offset by the conversion of certain trust preferred securities into common stock, also in August 2009, which reduced the quarterly interest expense by $\$ 7.4$ million.

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Rating downgrades that occurred during 2009 also contributed to the increase in the average cost of long-term debt for the Corporation.

Maturities during 2009 of term notes that carried a lower cost.
Increase in non-performing loans throughout the different loan portfolios, which balances are depicted in Table $K$ of this MD\&A.
The reduction in the Corporation s taxable equivalent adjustment was in part due to the aforementioned sale of FHLB notes, which are tax-exempt in Puerto Rico, and the subsequent reinvestment of the proceeds in taxable GNMA securities.

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## PROVISION FOR LOAN LOSSES

The provision for loan losses totaled $\$ 240.2$ million or $107 \%$ of net charge-offs for the quarter ended March 31, 2010, compared with $\$ 372.5$ million or $188 \%$ of net charge-offs for the first quarter of 2009. Refer to the Overview section for an explanation of the decrease in the provision for loan losses for the quarter ended March 31, 2010 when compared with the same quarter in the previous year. Also, refer to the Credit Risk Management and Loan Quality section of this MD\&A for a discussion on net charge-offs, non-performing assets and the allowance for loan losses. NON-INTEREST INCOME
Refer to Table C for a breakdown on non-interest income by major categories for the quarters ended March 31, 2010 and 2009.
TABLE C
Non-Interest Income

| (In thousands) | Quarters ended March 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | Variance |
| Service charges on deposit accounts | \$ 50,578 | \$ 53,741 | (\$3,163) |
| Other service fees: |  |  |  |
| Debit card fees | 26,593 | 26,373 | 220 |
| Credit card fees and discounts | 23,297 | 24,005 | (708) |
| Processing fees | 13,962 | 13,408 | 554 |
| Mortgage servicing fees, net of fair value adjustments | 11,359 | 6,880 | 4,479 |
| Insurance fees | 10,990 | 12,004 | $(1,014)$ |
| Sale and administration of investment products | 7,167 | 7,329 | (162) |
| Trust fees | 2,983 | 2,983 |  |
| Other fees | 4,969 | 5,551 | (582) |
| Total other service fees | 101,320 | 98,533 | 2,787 |
| Net gain on sale and valuation adjustments of investment securities | 81 | 176,146 | $(176,065)$ |
| Trading account (loss) profit | (223) | 6,823 | $(7,046)$ |
| Loss on sale of loans, including adjustments to indemnity reserves, and valuation adjustments on loans held-for-sale | $(12,222)$ | $(13,813)$ | 1,591 |
| Other operating income | 18,332 | 13,301 | 5,031 |
| Total non-interest income | \$157,866 | \$334,731 | $(\$ 176,865)$ |

Service charges on deposits decreased by $\$ 3.2$ million mostly in the BPNA reportable segment related to lower non-sufficient funds fees because of lower customer accounts and lower deposits due to closure and sale of branches and non-balance compensation as a result of revisions in working capital requirements and pricing structure for its money services clients.
Other service fees for the first quarter of 2010 increased by $\$ 2.8$ million, compared with the same quarter in 2009, and was mostly as a result of favorable fair value adjustments recorded because of the impact of a decrease in prepayments and a lower run-off of the serviced loan portfolio. Refer to Note 8 to the consolidated financial statements for information on the Corporation s servicing assets and serviced portfolio.
The decrease in non-interest income for the quarter ended March 31, 2010, compared with the same quarter in the previous year, was mostly impacted by $\$ 182.7$ million in gains derived from the sale of $\$ 3.4$ billion in investment securities available-for-sale by BPPR during 2009. The gain recorded on the sale of these investment securities for the

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quarter ended March 31, 2009 was partially offset by $\$ 6.6$ million in other-than-temporary impairments on equity securities.
The decrease in trading account by $\$ 7.0$ million was mostly related to the Corporation s mortgage banking business. Loss on sales of loans, including adjustments to indemnity reserves, for the quarter ended March 31, 2010 included an additional amount of $\$ 16$ million to increase the loss indemnity reserve for mortgage loans that had been previously sold with

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credit recourse by the Corporation s Puerto Rico operations. This indemnity reserve adjustment was driven by increased delinquency and loss severity levels experienced in the first quarter of 2010 . The results for the quarter ended March 31, 2009 included an additional amount of approximately $\$ 17.4$ million to the indemnity reserves at the BPNA reportable segment. These indemnity reserves at the BPNA reportable segment correspond principally to standard representation and warranty arrangements, including an adjustment of $\$ 5.6$ million for loans previously sold by E-LOAN and a $\$ 11.8$ million representation and warranty reserve established for loans sold by Popular Equipment Finance during the quarter. The variance in loss on sale of loans for the quarter ended March 31, 2010, compared with the same quarter in 2009, was influenced by reduced lower of cost or fair value adjustments in the BPNA reportable segment loan portfolio held-for-sale by $\$ 2.9$ million.
Other operating income increased by $\$ 5.0$ million mainly due to lower credit risk valuation adjustments on interest rate swaps by $\$ 2.2$ million and higher revenues by $\$ 4.1$ million from investments accounted for under the equity method.

## OPERATING EXPENSES

Table D provides a breakdown of operating expenses by major categories.
TABLE D
Operating Expenses

|  |  | Quarters ended March 31, |  |
| :--- | ---: | ---: | ---: |
| (In thousands) | 2010 | 2009 | Variance |
|  |  |  |  |
| Personnel costs: | $\$ 95,873$ | $\$ 105,323$ | $(\$ 9,450)$ |
| Salaries | 25,059 | 39,968 | $(14,909)$ |
| Pension and other benefits |  |  | $(24,359)$ |
|  | 120,932 | 145,291 | 2,435 |
| Total personnel costs | 28,876 | 26,441 | $(2,651)$ |
| Net occupancy expenses | 23,453 | 26,104 | $(872)$ |
| Equipment expenses | 12,304 | 13,176 | $(1,055)$ |
| Other taxes | 27,049 | 24,901 | 385 |
| Professional fees | 10,772 | 11,827 | $(421)$ |
| Communications | 8,295 | 7,910 | 6,201 |
| Business promotion | 2,369 | 2,790 | $(4,738)$ |
| Printing and supplies | 15,318 | 9,117 | $(357)$ |
| FDIC deposit insurance | 29,496 | 34,234 | $(\$ 23,284)$ |
| Other operating expenses | 2,049 | 2,406 |  |
| Amortization of intangibles |  |  |  |
|  | $\$ 280,913$ | $\$ 304,197$ |  |

Personnel expenses for the quarter ended March 31, 2010 decreased by $17 \%$, compared with the same quarter of the previous year. The decrease in the category of salaries was mainly in the BPNA reportable segment due to a reduction in headcount from the restructuring of the operations and branch sales and closures. The Corporation s full-time equivalent employees ( FTEs ) were 9,373 as of March 31, 2010, compared with 10,186 as of March 31, 2009. BPNA and E-LOAN were the principal contributors to this reduction with a decrease of 476 FTE s on a combined basis. The reduction in the category of pension and other benefits was principally as a result of lower costs from the pension and the savings and investment benefit plans and lower health insurance costs. In 2009, BPPR s pension plan was frozen with regards to all future benefit accruals after April 30, 2009. Also, effective in March 2009, the Corporation suspended its matching contributions to the Puerto Rico and U.S. subsidiaries savings and investment plans as part of the actions taken to control costs.
INCOME TAXES

Income tax benefit amounted to $\$ 9.3$ million for the quarter ended March 31, 2010, compared with income tax benefit of $\$ 26.9$ million for the same quarter of 2009. This decrease in income tax benefit was primarily due to lower capital gain income subject to a preferential tax rate applicable to Puerto Rico corporations, as well as a reduction in exempt interest income net of disallowance of expenses attributed to such exempt income. Also, during the quarter ended March 31, 2009, an income tax benefit was recognized as a result of adjusting the deferred tax asset to reflect

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the increase in tax rate applicable to Puerto Rico corporations, which was introduced by Act 7 of the Puerto Rico Internal Revenue Code.
The components of the income tax benefit for the quarters ended March 31, 2010 and 2009 are shown in Table E.
TABLE E
Components of Income Tax

| (In thousands) | Quarters ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  |
|  | Amount | \% of pre-tax income | Amount | $\%$ of pre-tax income |
| Computed income tax at statutory rates | $(\$ 38,628)$ | 41\% | $(\$ 28,464)$ | 41\% |
| Benefits of net tax exempt interest income | $(12,231)$ | 13 | $(15,762)$ | 23 |
| Effect of income subject to preferential tax rate | (413) |  | $(46,765)$ | 67 |
| Deferred tax asset valuation allowance | 33,280 | (35) | 60,313 | (87) |
| Adjustment in deferred tax due to change in tax rate |  |  | $(11,343)$ | 16 |
| Difference in tax rates due to multiple jurisdictions | 4,076 | (4) | 14,258 | (21) |
| State taxes and others | 4,641 | (5) | 830 | (1) |
| Income tax benefit | $(\$ 9,275)$ | 10\% | (\$26,933) | 38\% |

Refer to Note 23 to the consolidated financial statements for a breakdown of the Corporation s deferred tax assets as of March 31, 2010.

## REPORTABLE SEGMENT RESULTS

The Corporation s reportable segments for managerial reporting purposes consist of Banco Popular de Puerto Rico, EVERTEC and Banco Popular North America. A Corporate group has been defined to support the reportable segments. For managerial reporting purposes, the costs incurred by the Corporate group are not allocated to the reportable segments. For a description of the Corporation s reportable segments, including additional financial information and the underlying management accounting process, refer to Note 25 to the consolidated financial statements.
The Corporate group had a net loss of $\$ 18.6$ million in the first quarter of 2010, compared with a net loss of $\$ 19.2$ million in the same quarter of the previous year.
Highlights on the earnings results for the reportable segments are discussed below.

## Banco Popular de Puerto Rico

The Banco Popular de Puerto Rico reportable segment reported net income of $\$ 27.0$ million for the quarter ended March 31, 2010, compared with $\$ 179.8$ million for the same quarter of 2009. The principal factors that contributed to the variance in the financial results for the quarter ended March 31, 2010, when compared with the first quarter of 2009, included the following:
higher net interest income by $\$ 3.2$ million, or $1 \%$, primarily due to a reduction in the cost of interest bearing deposits, mainly time deposits, including brokered certificates of deposits, partially offset by a reduction in the yield on earning assets, principally commercial and mortgage loans, in part due to an increase in non-performing loans, and a reduction in investment securities and money market investments. The BPPR reportable segment had a net interest margin of $4.10 \%$ for the quarter ended March 31, 2010, compared with $3.70 \%$ for the same quarter in 2009. The favorable variance in net interest income resulting from a higher net interest margin, was partially offset by the impact of a reduction of $\$ 2.0$ billion in average earning assets for the quarter ended March 31, 2010, when compared with first quarter of 2009.
lower provision for loan losses by $\$ 43.0$ million, or $28 \%$, despite an increase of $\$ 12.2$ million in net charge-offs for the quarter ended March 31, 2010, compared with the same quarter in the previous year. The provision for loan losses in the BPPR reportable segment included higher general reserves for consumer

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loans and specific reserves for construction loans in the first quarter of 2009. The provision for loan losses represented $108 \%$ of net charge-offs for the first quarter of 2010 , compared with $171 \%$ of net charge-offs for the same quarter of 2009. The annualized net charge-offs to average loans held-in-portfolio ratio for the BPPR reportable segment was $2.71 \%$ for the first quarter of 2010, compared with $2.26 \%$ for the same period in 2009. The ratio of allowance for loan losses to loans held-in-portfolio for the BPPR reportable segment was $4.47 \%$ as of March 31, 2010, when compared with $3.89 \%$ as of March 31, 2009. As of March 31, 2010, there were $\$ 1.1$ billion of loans individually evaluated for impairment in the BPPR reportable segment with a related allowance for loan losses of $\$ 200$ million, compared with $\$ 773$ million and $\$ 179$ million, respectively, as of March 31, 2009. Although the volume of loans individually evaluated for impairment increased in a greater proportion that the corresponding allowance for loan losses, for a significant number of these loans, management has determined that the value of the collateral is adequate to cover any related losses.
Non-performing loans in this reportable segment totaled $\$ 1.6$ billion at March 31, 2010, compared with $\$ 0.9$ billion at the same date in 2009, mainly related to construction, commercial and mortgage loans. Refer to the Credit Risk Management and Loan Quality section of this MD\&A for certain credit quality indicators corresponding to the BPPR reportable segment;
lower non-interest income by $\$ 200.1$ million, or $64 \%$, mainly due to lower net gains on the sale and valuation adjustments of investment securities. As previously indicated, non-interest income for the first quarter of 2009 included gains of $\$ 182.7$ million associated with the sale of $\$ 3.4$ billion of investment securities by BPPR. Also, there was lower trading account profit in the first quarter of 2010 by $\$ 7.0$ million associated with the mortgage banking business. These unfavorable variances were partially offset by lower credit risk valuation adjustments on interest rate swaps for the quarter ended March 31, 2010 and higher other service fees. The latter was mainly the result of a favorable variance in the fair value of mortgage servicing rights, partially offset by lower insurance fees;
lower operating expenses by $\$ 5.3$ million, or $3 \%$, mainly due to lower personnel costs by $\$ 8.0$ million, principally lower pension, savings plans and postretirement benefit plan expenses; and
higher income tax expense by $\$ 4.1$ million. Refer to the Income Taxes section of this MD\&A for additional information.

## EVERTEC

For the quarter ended March 31, 2010, the EVERTEC reportable segment had net income of $\$ 10.2$ million, compared with $\$ 9.9$ million for the same quarter in the previous year. The principal factors that contributed to the variance in results for the quarter ended March 31, 2010, when compared with the first quarter of 2009, included:
higher non-interest income by $\$ 0.7$ million, or $1 \%$, primarily due to higher income derived from point-of-sale ( POS ) processing, network services and payment services, higher business process outsourcing, which are mainly related to electronic benefit transfer fees, and equity pickup in various investments, partially offset by lower technology consulting development services and item processing fees;
lower operating expenses by $\$ 1.6$ million, or 3\%, primarily due to lower personnel costs and equipment expenses; and
higher income tax expense by $\$ 2.0$ million, or $39 \%$, mostly due to current income taxes and a remeasurement adjustment on foreign tax provision.

## Banco Popular North America

Banco Popular North America reportable segment, which includes the operations of E-LOAN, reported a net loss of $\$ 104.2$ million, a decrease of $\$ 109.3$ million, or $51 \%$, when compared with the financial results of the first quarter of 2009. The principal factors that contributed to the variance in results for the quarter ended March 31, 2010, when compared with the quarter ended March 31, 2009, included:
higher net interest income by $\$ 2.3$ million, or $3 \%$, which was mainly due to a reduction in the cost of time deposits and money market deposit accounts, partially offset by lower loan yields on average total loans, influenced in part by the high levels of non-performing loans. The favorable variance resulting from a higher net interest margin was partially offset by a reduction in average earning assets by $\$ 1.7$ billion, principally in loans by $\$ 1.5$ billion;
lower provision for loan losses by $\$ 89.4$ million, or $40 \%$. This decrease in the provision for loan losses was mainly the result of higher amounts provisioned during 2009, particularly for commercial and construction loans, non-conventional residential mortgage loans, home equity lines of credit, and closed-end second mortgages, combined with specific reserves recorded for loans considered impaired. The deteriorated

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conditions of U.S. economy, declines in property values, and the slowdown in consumer spending, negatively impacted the net charge-offs and non-performing assets levels in 2009, thus demanding substantial reserve increases during that year. The decrease of approximately $\$ 1.4$ billion in loans held-in-portfolio since March 31, 2009, particularly in the commercial, construction consumer and mortgage loan portfolios, also contributed to the lower level of provision for loan losses for the first quarter of 2010. Net charge-offs for the BPNA reportable segment in the quarter ended March 31, 2010 amounted to $\$ 123.8$ million, compared with $\$ 109.9$ million for the same quarter in the previous year. The provision for loan losses represented $106 \%$ of net charge-offs for the first quarter of 2010, compared with $201 \%$ of net charge-offs for the same quarter in 2009. The ratio of annualized net charge-offs to average loans held-in-portfolio for the BPNA reportable segment was $5.87 \%$ for the first quarter of 2010, compared with $4.50 \%$ for the same period in 2009. As of March 31, 2010, there were $\$ 622$ million of individually evaluated impaired loans in the BPNA reportable segment with a specific allowance for loan losses of $\$ 145$ million, compared to $\$ 369$ million and $\$ 100$ million, respectively, as of March 31, 2009. As of March 31, 2010, BPNA reportable segment non-performing loans were $\$ 213$ million higher than those reported as of March 31, 2009. The allowance for loan losses to loans held-in-portfolio in this reportable segment was $7.44 \%$ as of March 31, 2010, compared with $4.68 \%$ as of March 31, 2009. Refer to the Credit Risk Management and Loan Quality section of this MD\&A for certain credit quality indicators corresponding to the BPNA reportable segment;
higher non-interest income by $\$ 12.8$ million, mainly due to lower unfavorable adjustments to indemnity reserves on loans sold. Refer to the Non-Interest Income section of this MD\&A for further details on the indemnity reserve adjustments at the BPNA reportable segment for the first quarter of 2009. Furthermore, there was a reduction in service charges on deposit accounts by $\$ 2.9$ million, which was also explained in the Non-Interest Income section;
lower operating expenses by $\$ 14.6$ million, or $18 \%$. This variance was principally the result of lower personnel costs by $\$ 13.5$ million mainly due to the reduction in FTEs as a result of downsizing of the operations, and lower equipment expenses by $\$ 0.9$ million; and
higher income taxes of $\$ 9.8$ million, or $109 \%$, mostly due to the partial reversal of the valuation allowance as a result of a tax refund from the IRS during the first quarter of 2009.

## FINANCIAL CONDITION

Assets
As of March 31, 2010, the Corporation s total assets were $\$ 33.8$ billion, compared with $\$ 34.7$ billion as of December 31, 2009 and $\$ 37.7$ billion as of March 31, 2009. Refer to the consolidated financial statements included in this report for the Corporation s consolidated statements of condition as of such dates.
Table F provides a breakdown of the Corporation s portfolio of investment securities available-for-sale ( AFS ) and held-to-maturity ( HTM ) on a combined basis as of March 31, 2010, December 31, 2009 and March 31, 2009. Also, Notes 6 and 7 to the consolidated financial statements provide additional information with respect to the Corporation s AFS and HTM investment securities.
TABLE F
Breakdown of Investment Securities Available-for-Sale and Held-to-Maturity


Obligations of Puerto Rico, States and political subdivisions Collateralized mortgage

| obligations federal agencies | $1,477.5$ | $1,600.2$ | $(122.7)$ | $1,623.9$ | $(146.4)$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Collateralized mortgage |  |  |  |  | $(28.8)$ |
| obligations private label | 109.6 | 117.8 | $(8.2)$ | 138.4 | $(102.2)$ |
| Mortgage backed securities | $3,068.5$ | $3,210.2$ | $(141.7)$ | $3,170.7$ | $(0.2)$ |
| Equity securities | 9.1 | 7.8 | 1.3 | 9.3 | $(240.4)$ |
| Others | 2.8 | 4.8 | $(2.0)$ | 243.2 |  |
| Total | $\$ 6,745.3$ | $\$ 6,907.7$ | $(\$ 162.4)$ | $\$ 7,283.1$ | $(\$ 537.8)$ |

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The portfolio of investment securities consists primarily of very liquid, high quality securities. The reduction in investment securities from December 31, 2009 to March 31, 2010 was principally in mortgage-backed securities and collateralized mortgage obligations and was impacted mostly by prepayments. The decline in the investment securities from March 31, 2009 to the same date in 2010 was mainly associated with sales, maturities and prepayments of investment securities. The proceeds from these activities were not fully reinvested as part of a strategy to deleverage the balance sheet.
As of March 31, 2010, there were investment securities AFS and HTM with a fair value of $\$ 1.4$ billion in an unrealized loss position. The unrealized losses on these particular securities approximated $\$ 18.9$ million as of March 31, 2010. These figures compare with securities of $\$ 1.8$ billion with unrealized losses of $\$ 30.6$ million as of December 31, 2009. Management performed its quarterly analysis of all debt securities in an unrealized loss position as of March 31, 2010. Based on the analyses performed, management concluded that no individual debt security was other-than-temporarily impaired as of such date. As of March 31, 2010, the Corporation does not have the intent to sell debt securities in an unrealized loss position and it is not more likely than not that the Corporation will have to sell those investment securities prior to recovery of their amortized cost basis. Notes 6 and 7 to the consolidated financial statements provide additional information by investment categories of the unrealized gains / losses with respect to the Corporation s available-for-sale and held-to-maturity investment securities portfolio.
Refer to Table G, for a breakdown of the Corporation s loan portfolio, the principal category of earning assets. Included in Table G are $\$ 106$ million of loans held-for-sale as of March 31, 2010, compared with $\$ 91$ million as of December 31, 2009 and $\$ 308$ million as of March 31, 2009. All loan portfolios as of March 31, 2009 declined compared with December 31, 2009 and March 31, 2009, which generally reflects the slowdown in loan origination activity, the increase in loan charge-offs as a result of the downturn in the real estate market and continued weakened economy, and the exiting or downsizing of certain loan origination channels due to strategic decisions.
TABLE G
Loans Ending Balances (including loans held-for-sale)

(1) Includes
residential
construction
loans.
(2) Loans disclosed
exclude the discontinued operations of

## PFH.

As of March 31, 2010, the commercial and construction loans portfolios decreased $\$ 506$ million when compared to December 31, 2009. Most of the decrease in these portfolios was reflected in the BPNA reportable segment by $\$ 310$ million, impacted by commercial and construction net charge-offs during the quarter ended March 31, 2010 amounting to $\$ 71$ million, portfolio run-off associated with exited origination channels and lower new loan origination activity. The BPPR reportable segment s commercial and construction loan portfolio declined by $\$ 198$ million from December 31, 2009 mostly as a result of net charge-offs, portfolio run-off and the continued slowdown mainly in commercial and construction loan originations in Puerto Rico. The decline in commercial and construction loans from March 31, 2009 to March 31, 2010 was reflected principally in the BPPR and BPNA reportable segments by $\$ 785$ million and $\$ 907$ million, respectively. This declined was influenced by similar factors as described above. The decrease in the consumer loan portfolio from December 31, 2009 to March 31, 2010 by approximately $\$ 140$ million, or $3 \%$, was mostly reflected in personal loans and auto loans in Puerto Rico and home equity lines of credit in E-LOAN. Net charge-offs in the consumer loan portfolio amounted to $\$ 63$ million for the quarter ended March

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31, 2010. Also, portfolio run-off exceeded the volume of new personal and auto loan originations in the BPPR reportable segment due to current weak economic conditions. Furthermore, the run-off of Popular Finance s loan portfolio contributed to such decrease. Popular Finance s operations were closed in late 2008. Also, there were reductions in the consumer loan portfolio of the BPNA reportable segment, primarily due to loan charge-offs and the run-off of its auto, closed-end second mortgages and home equity lines of credit portfolios, which represent business lines exited in prior years. Consumer loans as of March 31, 2010 decreased significantly from March 31, 2009 as a result of similar factors.
The decline in the lease financing portfolio from December 31, 2009 to March 31, 2010 was mostly at the BPPR reportable segment by $\$ 15$ million, which as well as the other loan portfolios continues to reflect the general slowdown in originations. The Corporation s U.S. operations are no longer originating lease financing and as such, the outstanding portfolio in those operations is running off.
The mortgage loan portfolio as of March 31, 2010 increased $\$ 48$ million from December 31, 2009. The BPPR reportable segment showed an increase of $\$ 99$ million, while the BPNA reportable segment experienced a reduction $\$ 50$ million. The reduction at BPNA resulted principally from the discontinuance of the non-conventional mortgage loan origination business in the Corporation s U.S. mainland operations. The Corporation s mortgage loan origination subsidiary in Puerto Rico, Popular Mortgage, continued its efforts to continue originating loans despite the oversupply of housing developments, the decline in the volume of sales and the weak economic conditions in the Island. There is a reduction from March 31, 2009 in BPNA due to high volume of net charge-offs in the non-conventional mortgage loan portfolio and run-off of the portfolio.
Table H provides a breakdown of the principal categories that comprise the caption of Other assets in the consolidated statements of condition as of March 31, 2010, December 31, 2009 and March 31, 2009.

## TABLE H

## Breakdown of Other Assets



The increase in other assets from December 31, 2009 is primarily due higher trade receivables from brokers and counterparties, which are mostly related to higher mortgage-backed securities sold by Popular Mortgage prior to quarter-end, with settlement date in April 2010. When compared to March 31, 2009, the major variance was reflected in the prepaid FDIC insurance assessment, which represents the unamortized balance of the FDIC insurance premiums prepaid in 2009, which correspond to years 2010 through 2012.

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## Deposits and Borrowings

A breakdown of the Corporation s deposits at period-end is included in Table I.
TABLE I
Deposits Ending Balances

|  | March 31, | December 31, | Variance <br> March 31, <br> 2010 Vs. | March 31, | Variance <br> March 31, 2010 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Vs. |  |  |  |  |  |

## * Includes interest and non-interest bearing demand deposits.

Brokered certificates of deposit, which are included as time deposits, amounted to $\$ 2.4$ billion as of March 31, 2010, compared with $\$ 2.7$ billion as of December 31, 2009 and March 31, 2009.
The decrease in time deposits from December 31, 2009 to March 31, 2010, excluding brokered certificates of deposit, occurred both in the Corporation s Puerto Rico and U.S. mainland banking operations. The reduction in time deposits was principally in retail deposits influenced in part by the continued reduction in the pricing of certificates of deposit. There was also a decrease in time deposits for corporate accounts, which was offset by increases in commercial savings accounts.
The decrease in deposits from March 31, 2009 to March 31, 2010 of $\$ 1.8$ billion or $7 \%$ was mostly at the BPNA reportable segment, which reflected a decrease of $\$ 1.6$ billion. The decrease at BPNA was mainly in time deposits and brokered certificates of deposit, which were impacted by the closure and sale of branches of BPNA. In addition, there were reduced levels of deposits gathered through E-LOAN s internet platform, in part influenced by the effect of a reduction in the pricing of these deposits and strategic actions taken that reduced BPNA $s$ asset base considerably. The Corporation s borrowings amounted to $\$ 5.0$ billion as of March 31, 2010, compared with $\$ 5.3$ billion as of December 31, 2009 and $\$ 6.3$ billion as of March 31, 2009. The decline in borrowings from the end of 2009 to the end of the first quarter of 2010 was the result of lower repurchase agreements by $\$ 141$ million and lower term notes by $\$ 76$ million due to the exercise of a put option by a note holder during the quarter. The reduction in borrowings from March 31, 2009 to March 31, 2010 was mostly reflected in repurchase agreements by $\$ 390$ million, mainly due to deleverage strategies, and in term notes by $\$ 832$ million, principally due to lower volume of earning assets to fund at the U.S. mainland operations due to downsizing.
In March 2010, the SEC s Division of Corporation Finance sent a letter to certain public companies requesting information about repurchase agreements, securities lending transactions or other transactions involving the obligation to repurchase the transferred assets. The letter requests several disclosures with respect to such transfers that are recorded as sales. In this regard, the Corporation records all its repurchase transactions as collateralized borrowings rather than as sales transactions.
In August 2009, the Corporation issued junior subordinated debentures with an aggregate liquidation amount of $\$ 936$ million as part of the exchange agreement with the U.S. Treasury. As of March 31, 2010, the outstanding book
balance of these debentures was $\$ 429$ million since it is reported net of a discount amounting to $\$ 507$ million. The discount resulted from the recording of the debentures at fair value because of the accounting treatment of the exchange. The aforementioned increase in junior subordinated debentures was partially offset by the reduction in previously outstanding junior subordinated debentures of $\$ 410$ million, associated with the exchange of trust preferred securities for common stock. Refer to the 2009 Annual Report for information on the exchange transactions. Refer to Note 12 to the consolidated financial statements for detailed information on the Corporation sborrowings as of March 31, 2010, December 31, 2009 and March 31, 2009. Also, refer to the Liquidity Risk section in this MD\&A for additional information on the Corporation s funding sources as of March 31, 2010.

## Stockholders Equity

Stockholders equity totaled $\$ 2.5$ billion as of March 31, 2010 and December 31, 2009, compared with $\$ 3.1$ billion as of March 31, 2009. Refer to the consolidated statements of condition and of stockholders equity for information on the composition of stockholders equity. Also, the disclosures of accumulated other comprehensive income (loss), an

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integral component of stockholders equity, are included in the consolidated statements of comprehensive loss. The decrease in stockholders equity from March 31, 2009 to March 31, 2010 was mainly related to the net loss recorded during 2009 and first quarter of 2010.
Included within surplus in stockholders equity as of March 31, 2010 and December 31, 2009 was $\$ 402$ million corresponding to a statutory reserve fund applicable exclusively to Puerto Rico banking institutions. This statutory reserve fund totaled $\$ 392$ million as of March 31, 2009. The Banking Act of the Commonwealth of Puerto Rico requires that a minimum of $10 \%$ of BPPR s net income for the year be transferred to a statutory reserve account until such statutory reserve equals the total of paid-in capital on common and preferred stock. Any losses incurred by a bank must first be charged to retained earnings and then to the reserve fund. Amounts credited to the reserve fund may not be used to pay dividends without the prior consent of the Puerto Rico s Commissioner of Financial Institutions. The failure to maintain sufficient statutory reserves would preclude BPPR from paying dividends. As of March 31, 2010 and 2009 and December 31, 2009, BPPR was in compliance with the statutory reserve requirement.

## REGULATORY CAPITAL

The Corporation continues to exceed the well-capitalized guidelines under the federal banking regulations. The regulatory capital ratios and amounts of total risk-based capital, Tier 1 risk-based capital and Tier 1 leverage as of March 31, 2010, December 31, 2009, and March 31, 2009 are presented on Table J. As of such dates, BPPR and BPNA were well-capitalized.
TABLE J
Capital Adequacy Data
(Dollars in thousands)

Risk-based capital
Tier I capital
Supplementary (Tier II) capital

Total capital
Risk-weighted assets
Balance sheet items
Off-balance sheet items

| Total risk-weighted assets | $\$ 25,502,192$ | $\$ 26,146,879$ | $\$ 28,774,498$ |
| :--- | :--- | :--- | :--- |
| Average assets | $\$ 33,060,219$ | $\$ 34,197,244$ | $\$ 37,610,007$ |

## Ratios:

| Tier I capital (minimum required | $4.00 \%$ ) | $9.51 \%$ | $9.81 \%$ | $11.16 \%$ |
| :--- | :--- | :---: | :---: | :---: |
| Total capital (minimum required | $8.00 \%$ ) | 10.97 | 11.13 | 12.44 |
| Leverage ratio * | 7.34 | 7.50 | 8.54 |  |

[^6]average assets,
depending on
the bank s
classification.
As of March 31, 2010, the capital adequacy minimum requirement for Popular, Inc. was (in thousands): Total Capital of $\$ 2,040,175$, Tier I Capital of $\$ 1,020,088$, and Tier I Leverage of $\$ 991,807$ based on a $3 \%$ ratio or $\$ 1,322,409$ based on a $4 \%$ ratio according to the Bank s classification.

Assuming the Corporation s offering of $\$ 1.15$ billion of depository shares and the FDIC-assisted transaction previously described in the Subsequent Events section of this MD\&A had been completed as of March 31, 2010, the Corporation s regulatory capital ratios as of March 31, 2010 would have approximated Tier 1 risk-based capital of $12.5 \%$, Total risk-based capital of $13.8 \%$ and Tier 1 leverage of $8.4 \%$. These pro-forma ratios are based on estimated risk-weighted assets approximating $\$ 28.6$ billion and do not include the impact of fair value measurements or any potential purchase accounting gain or goodwill generated from the transaction since the volume of assets acquired and liabilities assumed is not final as of the date of filing of this Form 10-Q. The Corporation is in the process of determining fair values for acquisition accounting.

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In accordance with the Federal Reserve Board capital guidelines, trust preferred securities represent restricted core capital elements and qualify as Tier 1 capital, subject to quantitative limits. The aggregate amount of restricted core capital elements that may be included in the Tier 1 capital of a banking organization must not exceed $25 \%$ of the sum of all core capital elements (including cumulative perpetual preferred stock and trust preferred securities). As of March 31, 2010, the Corporation s restricted core capital elements exceeded the $25 \%$ limitation and, as such, $\$ 40$ million of the outstanding trust preferred securities were disallowed as Tier 1 capital, compared with $\$ 7$ million as of December 31, 2009. Amounts of restricted core capital elements in excess of this limit generally may be included in Tier 2 capital, subject to further limitations. The Federal Reserve Board revised the quantitative limit which would limit restricted core capital elements included in the Tier 1 capital of a bank holding company to $25 \%$ of the sum of core capital elements (including restricted core capital elements), net of goodwill less any associated deferred tax liability. The new quantitative limits were scheduled to become effective on March 31, 2009. However, on March 23, 2009, the Federal Reserve adopted a rule extending the compliance date for the tighter limits to March 31, 2011 in light of the stressful financial conditions and the severely constrained ability of bank holding companies to raise additional capital in the markets.
The Corporation s tangible common equity ratio was $5.40 \%$ as of March 31, 2010 and December 31, 2009. The Corporation s Tier 1 common equity to risk-weighted assets ratio was $6.12 \%$ as of March 31, 2010, compared with $6.39 \%$ as of December 31, 2009.
The tangible common equity ratio and tangible book value per common share are non-GAAP measures. Management and many stock analysts use the tangible common equity ratio and tangible book value per common share in conjunction with more traditional bank capital ratios to compare the capital adequacy of banking organizations with significant amounts of goodwill or other intangible assets, typically stemming from the use of the purchase accounting method of accounting for mergers and acquisitions. Neither tangible common equity nor tangible assets or related measures should be considered in isolation or as a substitute for stockholders equity, total assets or any other measure calculated in accordance with accounting principles generally accepted in the United States of America ( GAAP ). Moreover, the manner in which the Corporation calculates its tangible common equity, tangible assets and any other related measures may differ from that of other companies reporting measures with similar names.
The table that follows provides a reconciliation of total stockholders equity to tangible common equity and total assets to tangible assets as of March 31, 2010 and December 31, 2009.
(In thousands, except share or per share information)
Total stockholders equity
Less: Preferred stock
Less: Goodwill
Less: Other intangibles
Total tangible common equity

Total assets
Less: Goodwill
Less: Other intangibles
Total tangible assets

Tangible common equity to tangible assets Common shares outstanding at end of period


| Tangible book value per common share | $\$$ | 2.80 | $\$$ | 2.88 |
| :--- | :--- | :--- | :--- | :--- |

The Tier 1 common equity to risk-weighted assets ratio is another non-GAAP measure. Ratios calculated based upon Tier 1 common equity have become a focus of regulators and investors, and management believes ratios based on Tier 1 common equity assist investors in analyzing the Corporation s capital position. In connection with the Supervisory Capital Assessment Program ( SCAP ), the Federal Reserve Board began supplementing its assessment

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of the capital adequacy of a bank holding company based on a variation of Tier 1 capital, known as Tier 1 common equity.
Because Tier 1 common equity is not formally defined by GAAP or, unlike Tier 1 capital, codified in the federal banking regulations, this measure is considered to be a non-GAAP financial measure. Non-GAAP financial measures have inherent limitations, are not required to be uniformly applied and are not audited. To mitigate these limitations, the Corporation has procedures in place to calculate these measures using the appropriate GAAP or regulatory components. Although these non-GAAP financial measures are frequently used by stakeholders in the evaluation of a company, they have limitations as analytical tools, and should not be considered in isolation, or as a substitute for analyses of results as reported under GAAP.
The table below reconciles the Corporation s total common stockholders equity (GAAP) as of March 31, 2010 and December 31, 2009 to Tier 1 common equity as defined by the regulations issued by the Federal Reserve Board, FDIC and other bank regulatory agencies (non-GAAP).

| (In thousands) | $\begin{gathered} \text { March 31, } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |
| :---: | :---: | :---: |
| Common stockholders equity | \$2,437,041 | \$2,488,657 |
| Less: Unrealized gains on available-for-sale securities, net of tax (1) | $(122,325)$ | $(91,068)$ |
| Less: Disallowed deferred tax assets (2) | $(210,142)$ | $(179,655)$ |
| Less: Intangible assets: |  |  |
| Goodwill | $(604,349)$ | $(604,349)$ |
| Other disallowed intangibles | $(14,467)$ | $(18,056)$ |
| Less: Aggregate adjusted carrying value of all non-financial equity investments | $(2,220)$ | $(2,343)$ |
| Add: Pension liability adjustment, net of tax and accumulated net gains (losses) on cash flow hedges (3) | 78,373 | 78,488 |
| Total Tier 1 common equity | \$1,561,911 | \$ 1,671,674 |
| (1) In accordance with regulatory risk-based capital guidelines, Tier 1 capital excludes net unrealized gains (losses) on available-for-sale debt securities and net unrealized gains on available-for-sale equity securities with readily determinable fair values. In arriving at Tier 1 capital, institutions are required to deduct net unrealized |  |  |

losses on available-for-sale equity securities with readily determinable fair values, net of tax.
(2) Approximately $\$ 165$ million of the Corporation s $\$ 366$ million of net deferred tax assets as of March 31, 2010 ( $\$ 186$ million and \$364 million, respectively as of December 31, 2009), were included without limitation in regulatory capital pursuant to the risk-based capital guidelines, while approximately \$210 million of such assets as of March 31, 2010 ( $\$ 180$ million as of December 31, 2009) exceeded the limitation imposed by these guidelines and, as disallowed
deferred tax assets, were deducted in arriving at Tier 1 capital. The remaining $\$ 9$ million of the Corporation s other net deferred tax assets as of March 31, 2010 (\$2 million as of December 31, 2009) represented primarily the
following items
(a) the deferred tax effects of unrealized gains and losses on available-for-sale debt securities, which are permitted to be excluded prior to deriving the amount of net deferred tax assets subject to limitation under the guidelines; (b) the deferred tax asset corresponding to the pension liability adjustment recorded as part of accumulated other comprehensive income; and (c) the deferred tax liability associated with goodwill and other intangibles.
(3) The Federal

Reserve Bank has
granted interim capital relief for the impact of pension liability adjustment.

## CREDIT RISK MANAGEMENT AND LOAN QUALITY

Non-performing assets include past-due loans that are no longer accruing interest, renegotiated loans and real estate property acquired through foreclosure. A summary, including certain credit quality metrics, is presented in Table K. The Corporation s non-accruing and charge-off policies by major categories of loan portfolios are as follows:

Commercial and construction loans recognition of interest income on commercial and construction loans is discontinued when the loans are 90 days or more in arrears on payments of principal or interest or when other factors indicate that the collection of principal and interest is doubtful. The impaired portions on these loans are charged-off at no longer than 365 days past due;

Lease financing recognition of interest income for lease financing is ceased when loans are 90 days or more in arrears. Leases are charged-off when they are 120 days in arrears;

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Mortgage loans recognition of interest income on mortgage loans is generally discontinued when loans are 90 days or more in arrears on payments of principal or interest. The impaired portion of a mortgage loan is charged-off when the loan is 180 days past due.

Consumer loans recognition of interest income on closed-end consumer loans and home-equity lines of credit is discontinued when the loans are 90 days or more in arrears on payments of principal or interest. Income is generally recognized on open-end consumer loans, except for home equity lines of credit, until the loans are charged-off. Closed-end consumer loans are charged-off when they are 120 days in arrears. Open-end consumer loans are charged-off when 180 days in arrears; and

Troubled debt restructurings ( TDRs ) Loans classified as TDRs are reported in non-accrual status if the loan was in non-accruing status at the time of the modification. The TDR loan should continue in non-accrual status until the borrower has demonstrated a willingness and ability to make the restructured loan payments (at least six months of sustained performance after classified as a TDR).

## TABLE K

Non-Performing Assets


Allowance for loan
losses to
non-performing loans
(1) $\mathrm{HIP}=$
held-in-portfolio
As of March 31, 2010, non-performing loans secured by real estate amounted to $\$ 1.4$ billion or $16.03 \%$ of total loans secured by real estate in the Puerto Rico operations and $\$ 658$ million or $10.47 \%$, respectively, in the U.S. mainland operations. These figures compare to $\$ 1.3$ billion or $14.92 \%$ in the Puerto Rico operations and $\$ 697$ million or $10.69 \%$ in the U.S. mainland operations as of December 31, 2009.
In addition to the non-performing loans included in Table K, there were $\$ 274$ million of performing loans as of March 31, 2010, which in management s opinion are currently subject to potential future classification as non-performing and are considered impaired, compared with $\$ 248$ million as of December 31, 2009 and $\$ 388$ million as of March 31, 2009.

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Table L summarizes the detail of the changes in the allowance for loan losses, including charge-offs and recoveries by loan category, for the quarters ended March 31, 2010 and 2009.
TABLE L
Allowance for Loan Losses and Selected Loan Losses Statistics

| (Dollars in thousands) | Quarters ended March 31, |  | Variance |
| :---: | :---: | :---: | :---: |
|  | 2010 | 2009 |  |
| Balance at beginning of period | \$ 1,261,204 | \$ 882,807 | \$ 378,397 |
| Provision for loan losses | 240,200 | 372,529 | $(132,329)$ |
|  | 1,501,404 | 1,255,336 | 246,068 |
| Losses charged to the allowance: |  |  |  |
| Commercial | 86,952 | 48,827 | 38,125 |
| Construction | 52,407 | 44,808 | 7,599 |
| Lease financing | 5,490 | 5,946 | (456) |
| Mortgage | 28,602 | 31,593 | $(2,991)$ |
| Consumer | 70,390 | 83,398 | $(13,008)$ |
|  | 243,841 | 214,572 | 29,269 |
| Recoveries: |  |  |  |
| Commercial | 7,835 | 7,491 | 344 |
| Construction | 969 |  | 969 |
| Lease financing | 1,556 | 988 | 568 |
| Mortgage | 1,228 | 445 | 783 |
| Consumer | 7,885 | 7,437 | 448 |
|  | 19,473 | 16,361 | 3,112 |
| Net loans charged-off: |  |  |  |
| Commercial | 79,117 | 41,336 | 37,781 |
| Construction | 51,438 | 44,808 | 6,630 |
| Lease financing | 3,934 | 4,958 | $(1,024)$ |
| Mortgage | 27,374 | 31,148 | $(3,774)$ |
| Consumer | 62,505 | 75,961 | $(13,456)$ |
|  | 224,368 | 198,211 | 26,157 |
| Balance at end of period | \$ 1,277,036 | \$ 1,057,125 | \$ 219,911 |
| Ratios: |  |  |  |
| Annualized net charge-offs to average loans held-in-portfolio | 3.85\% | 3.12\% |  |
| Provision for loan losses to net charge-offs | 1.07 x | 1.88 x |  |

Table M presents annualized net charge-offs to average loans held-in-portfolio by loan category for the quarters ended March 31, 2010 and 2009.

## TABLE M

Annualized Net Charge-offs to Average Loans Held-in-Portfolio

|  | Quarters ended March 31, |  |
| :--- | :---: | :---: |
|  | 2010 | 2009 |
| Commercial | $2.54 \%$ | $1.22 \%$ |
| Construction | 12.30 | 8.16 |
| Lease financing | 2.39 | 2.73 |
| Mortgage | 2.43 | 2.83 |
| Consumer | 6.27 | 6.63 |
| Total | $3.85 \%$ | $3.12 \%$ |

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## Commercial loans

The level of non-performing commercial loans as of March 31, 2010 and the percentage of non-performing commercial loans to commercial loans held-in-portfolio, which is shown in Table K, remained relatively stable compared with December 31, 2009. The substantial increase in non-performing commercial loans from March 31, 2009 was due to the continuing downturn in the U.S. economy and Puerto Rico s recessionary economy. The table that follows provides information on commercial non-performing loans and net charge-offs for the BPPR and BPNA reportable segments.

| (Dollars in thousands) | $\begin{gathered} \text { March } 31, \\ 2010 \end{gathered}$ | the quarters en December 31, 2009 | $\begin{gathered} \text { March } 31, \\ 2009 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| BPPR Reportable Segment: |  |  |  |
| Non-performing commercial loans | \$512,822 | \$516,184 | \$343,748 |
| Non-performing commercial loans to commercial |  |  |  |
| loans HIP | 7.36\% | 7.25\% | 4.67\% |
| Commercial loans net charge-offs | \$ 32,700 | \$ 42,843 | \$ 14,613 |
| Commercial loans net charge-offs to average commercial loans HIP | 1.85\% | 2.34\% | 0.78\% |
| BPNA Reportable Segment: |  |  |  |
| Non-performing commercial loans | \$323,620 | \$320,477 | \$ 180,830 |
| Non-performing commercial loans to commercial |  |  |  |
| loans HIP | 6.13\% | 5.79\% | 3.01\% |
| Commercial loans net charge-offs | \$ 46,418 | \$ 50,093 | \$ 26,723 |
| Commercial loans net charge-offs to average commercial loans HIP | 3.45\% | 3.59\% | 1.76\% |

There were 6 commercial loan relationships greater than $\$ 10$ million in non-accrual status with an outstanding debt of approximately $\$ 86$ million as of March 31,2010 , compared with 5 commercial loan relationships with an outstanding debt of approximately $\$ 100$ million as of December 31, 2009, and one commercial loan relationship with an outstanding debt of $\$ 17$ million as of March 31, 2009.
The increase in the Corporation s commercial loan net charge-offs for the quarter ended March 31, 2010, compared with the quarter ended March 31, 2009, was mostly associated with the deteriorated economic conditions reflected across all industry sectors both in Puerto Rico and the U.S. mainland operations. Particularly in the U.S. mainland, the commercial segments which continue to report high levels of net charge-offs in 2010 were primarily small businesses and commercial real estate as a result of the depressed economic conditions. The allowance for loan losses corresponding to commercial loans held-in-portfolio represented $3.77 \%$ of that portfolio as of March 31, 2010, compared with $3.46 \%$ as of December 31, 2009. The ratio of allowance to non-performing loans in the commercial loan category was $55.28 \%$ as of March 31,2010 , compared with $52.31 \%$ as of December 31, 2009.
The Corporation s commercial loan portfolio secured by real estate ( CRE ), excluding construction loans, amounted to $\$ 7.4$ billion as of March 31, 2010, of which $\$ 3.3$ billion was secured with owner occupied properties, compared with $\$ 7.5$ billion and $\$ 3.4$ billion, respectively, as of December 31, 2009. CRE non-performing loans amounted to $\$ 597$ million or $8.10 \%$ of CRE loans as of March 31, 2010, compared to $\$ 557$ million or $7.41 \%$, respectively, as of December 31, 2009. The CRE non-performing loans ratios for the Corporation s Puerto Rico and U.S. mainland operations were $9.18 \%$ and $6.85 \%$, respectively, as of March 31, 2010, compared with $8.29 \%$ and $6.39 \%$, respectively, as of December 31, 2009.
As of March 31, 2010, the Corporation s commercial loan portfolio included a total of $\$ 168$ million worth of loan modifications for the BPPR reportable segment and $\$ 2$ million for the BPNA reportable segment, which were
considered TDRs since they involved granting a concession to borrowers under financial difficulties. The outstanding commitments for these commercial loan TDRs amounted to $\$ 1$ million in the BPPR reportable segment and no commitments outstanding in the BPNA reportable segment as of March 31, 2010. The commercial loan TDRs were evaluated for impairment resulting in a specific reserve of $\$ 33$ million for the BPPR reportable segment and $\$ 1$ million for the BPNA reportable segment as of March 31, 2010.

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## Construction loans

As shown in Table K, non-performing construction loans decreased $\$ 3$ million from December 31, 2009 to March 31, 2010, resulting from a decrease in the BPNA reportable segment, offset by an increase in the BPPR reportable segment. The ratio of non-performing construction loans to construction loans held-in-portfolio increased from 49.6\% as of December 31, 2009 to $52.6 \%$ as of March 31, 2010, after considering a reduction of $\$ 104$ million in construction loans held-in-portfolio, principally in the BPPR reportable segment. The ratio of non-performing construction loans to construction loans held-in-portfolio was $20.2 \%$ as of March 31, 2009.
There were 22 construction loan relationships greater than $\$ 10$ million in non-performing status with an outstanding debt of $\$ 554$ million as of March 31, 2010, mostly related to the Puerto Rico operations, compared with 22 construction loan relationships with an outstanding debt of $\$ 544$ million as of December 31, 2009. As of March 31, 2009, there were 12 construction loan relationships with an outstanding debt of $\$ 220$ million in non-performing status. The construction loans in non-performing status for both reportable segments are primarily residential real estate construction loans which have been adversely impacted by general market conditions, decreases in property values, oversupply in certain areas and reduced absorption rates. In the current stressed housing market, the value of the collateral securing the loan has become one of the most important factors in determining the amount of loss incurred and the appropriate level of the allowance for loan losses.
The increase in construction loans net charge-offs for the quarter ended March 31, 2010, compared with the same quarter in the previous year was related to both BPPR and BPNA reportable segments. The construction loan portfolio is currently considered one of the higher-risk portfolios of the Corporation. Management has identified construction loans considered impaired and has established specific reserves based on the value of the collateral. The allowance for loan losses corresponding to construction loans represented $21.45 \%$ of that portfolio as of March 31, 2010, compared with $19.79 \%$ as of December 31, 2009. The ratio of allowance to non-performing loans in the construction loans category was $40.75 \%$ as of March 31, 2010, compared with $39.92 \%$ as of December 31, 2009.
The BPPR reportable segment s construction loan portfolio totaled $\$ 1.0$ billion as of March 31, 2010, compared with $\$ 1.1$ billion as of December 31, 2009 and $\$ 1.4$ billion as of March 31, 2009. The allowance for loan losses corresponding to the construction loan portfolio for the BPPR reportable segment totaled $\$ 219$ million or $21.17 \%$ of construction loans held-in-portfolio as of March 31, 2010 compared to $\$ 215$ million or $19.86 \%$, respectively, as of December 31, 2009. The table that follows provides certain credit quality information on BPPR reportable segment s construction loan portfolio.

## (Dollars in thousands)

| March 31, | December 31, | March 31, |
| :---: | :---: | :---: |
| 2010 | 2009 | 2009 |

BPPR Reportable Segment:
Non-performing construction loans
Non-performing construction loans to construction loans HIP
Construction loans net charge-offs
$\$ 629,300 \quad \$ 604,610$
\$256,217

Construction loans net charge-offs (annualized) to average construction loans HIP
60.58\%
\$ 26,657
10.07\%
20.68\%
55.86\%
\$ 59,667
18.30\%
\$ 23,902
6.66\%

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The BPNA reportable segment construction loan portfolio totaled $\$ 580$ million as of March 31, 2010, compared with $\$ 642$ million as of December 31, 2009 and $\$ 756$ million as of March 31, 2009. The allowance for loan losses corresponding to the construction loan portfolio for the BPNA reportable segment totaled $\$ 128$ million or $24.84 \%$ of construction loans held-in-portfolio as of March 31, 2010 compared to $\$ 126$ million or $21.69 \%$, respectively, as of December 31, 2009. The table that follows provides certain credit quality information on BPNA reportable segment s construction loan portfolio.

## (Dollars in thousands)

BPNA Reportable Segment:
Non-performing construction loans
Non-performing construction loans to construction loans HIP
Construction loans net charge-offs

| March 31, | For the quarters ended <br> December 31, <br> 2010 | March 31, <br> 2009 |
| :---: | :---: | :---: |
| $\$ 222,795$ | $\$ 250,327$ | $\$ 179,166$ |
| $38.41 \%$ | $38.99 \%$ | $23.68 \%$ |
| $\$ 24,780$ | $\$ 32,976$ | $\$ 20,907$ |
| $16.16 \%$ | $19.84 \%$ | $10.98 \%$ |

The construction loan portfolio included a total of $\$ 218$ million worth of loan modifications for the BPPR reportable segment and $\$ 99$ million for the BPNA reportable segment, which were considered TDRs as of March 31, 2010. The outstanding commitments for these construction loan TDRs as of March 31, 2010 amounted to $\$ 52$ million for the BPPR reportable segment and $\$ 2$ million for the BPNA reportable segment. These construction loan TDRs were individually evaluated for impairment resulting in a reserve of $\$ 30$ million for the BPPR reportable segment and $\$ 18$ million for the BPNA reportable segment as of March 31, 2010.
In the current stressed housing market, the value of the collateral securing the loan has become the most important factor in determining the amount of loss incurred and the appropriate level of the allowance for loan losses. The likelihood of losses that are equal to the entire recorded investment for a real estate loan is remote. However, in some cases during recent quarters declining real estate values have resulted in the determination that the estimated value of the collateral was insufficient to cover all of the recorded investment in the loans.

## Mortgage loans

Non-performing mortgage loans held-in-portfolio increased $\$ 48$ million from December 31, 2009 to March 31, 2010, principally associated with the BPPR reportable segment, partially offset by a reduction in the BPNA reportable segment. Non-performing mortgage loans increased by $\$ 206$ million from March 31, 2009 to March 31, 2010. As shown in Table M , the decline in the ratio of mortgage loan net charge-offs to average mortgage loans held-in-portfolio for the quarter ended March 31, 2010, compared with the same quarter in the previous year, was mainly due to lower mortgage loan net charge-offs in the BPNA s non-conventional mortgage loan portfolio. The level of mortgage loan net charge-offs in the Corporation s Puerto Rico operations continued to increase. Deteriorated economic conditions in Puerto Rico have continued to adversely impact mortgage delinquency rates, increasing the level of non-performing mortgage loans and credit losses. The slowdown in the housing sector in Puerto Rico has put pressure on home prices and reduced sales activity, thus increasing the level of losses.

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The following table presents some credit quality indicators for the BPPR reportable segment s mortgage loan portfolio.

|  | March 31, | For the quarters ended <br> December 31, <br> 2009 | March 31, <br> 2009 |
| :--- | :---: | :---: | :---: |
| (Dollars in thousands) | 2010 |  |  |
| BPPR Reportable Segment: | $\$ 377,524$ | $\$ 311,918$ | $\$ 225,050$ |
| Non-performing mortgage loans <br> Non-performing mortgage loans to mortgage loans <br> HIP | $11.68 \%$ | $9.95 \%$ | $7.84 \%$ |
| Mortgage loans net charge-offs <br> Mortgage loans net charge-offs (annualized) to <br> average mortgage loans HIP | $\$ 3,590$ | $\$ 2,669$ | $\$ 2,007$ |

The BPNA reportable segment mortgage loan portfolio totaled $\$ 1.4$ billion as of March 31, 2010, compared with $\$ 1.5$ billion as of December 31, 2009 and $\$ 1.6$ billion as of March 31, 2009. Even though the BPNA mortgage loan portfolio experienced an improvement in delinquency trends during the first quarter of 2010, the volume of loans in the process of foreclosure and consistent high level of net charge-offs continue to reflect difficult economic conditions and falling real estate values. Although certain states are experiencing a turnaround in their economy, many others, including Florida and Illinois, still exhibit a sluggish economic recovery. The following table presents some credit quality indicators for the BPNA reportable segment s mortgage loan portfolio.

|  | March 31, <br> 2010 | For the quarters ended <br> December 31, <br> 2009 | March 31, <br> (Dollars in thousands) |
| :--- | :---: | :---: | :---: |
| BPNA Reportable Segment: | $\$ 179,376$ | $\$ 197,748$ | $\$ 126,846$ |
| Non-performing mortgage loans <br> Non-performing mortgage loans to mortgage loans <br> HIP | $12.69 \%$ | $13.49 \%$ | $7.71 \%$ |
| Mortgage loans net charge-offs <br> Mortgage loans net charge-offs (annualized) to <br> average mortgage loans HIP | $\$ 23,785$ | $\$ 27,834$ | $\$ 29,140$ |

BPNA s non-conventional mortgage loan portfolio outstanding as of March 31, 2010 amounted to approximately $\$ 1.0$ billion with a related allowance for loan losses of $\$ 119$ million, which represents $11.76 \%$ of that particular loan portfolio, compared with $\$ 1.1$ billion with a related allowance for loan losses of $\$ 118$ million or $11.16 \%$, respectively, as of December 31, 2009. The Corporation is no longer originating non-conventional mortgage loans at BPNA. Net charge-offs for BPNA s non-conventional portfolio totaled $\$ 21.7$ million with a ratio of $8.37 \%$ of annualized net charge-offs to average non-conventional mortgage loans held-in-portfolio for the quarter ended March 31, 2010, compared with $\$ 24.5$ million and $8.20 \%$, respectively, as of March 31, 2009.
BPNA s non-conventional mortgage loan portfolio reported a total of $\$ 195$ million worth of loan modifications considered TDRs as of March 31, 2010, compared with $\$ 187$ million as of December 31, 2009. Although the criteria for specific impairment excludes large groups of smaller-balance homogeneous loans that are collectively evaluated for impairment (e.g. mortgage loans), it specifically requires its application to modifications considered TDRs. These mortgage loan TDRs were evaluated for impairment resulting in a specific allowance for loan losses of $\$ 61$ million as of March 31, 2010, compared with a specific allowance for loan losses of $\$ 52$ million as of December 31, 2009.
Consumer loans

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The decrease in non-performing consumer loans from $\$ 64$ million as of December 31, 2009 to $\$ 58$ million as of March 31, 2010 was primarily associated with the BPNA reportable segment which decreased by $\$ 6$ million. Non-performing consumer loans decreased by $\$ 19$ million from March 31, 2009 to March 31, 2010. Consumer loans net charge-offs as a percentage of average consumer loans held-in-portfolio decreased mostly due to lower delinquencies in the U.S. mainland and in Puerto Rico.
Non-performing consumer loans in the BPPR reportable segment increased by $\$ 1$ million from December 31, 2009 to March 31, 2010, and $\$ 6$ million from March 31, 2009. The increase from March 31, 2009 to March 31, 2010 was principally in auto loans. The decrease in the ratio of consumer loans net charge-offs to average consumer loans

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held-in-portfolio in the BPPR reportable segment was mainly attributed to personal loans and credit cards. The following table presents some credit quality indicators for the BPPR reportable segment s consumer loan portfolio.

|  | March 31, | For the quarters ended <br> December 31, <br> 2009 | March 31, <br> (Dollars in thousands) |
| :--- | :---: | :---: | :---: |
| 2010 |  |  |  |
| BPPR Reportable Segment: | $\$ 37,278$ | $\$ 36,695$ | $\$ 31,390$ |
| Non-performing consumer loans | $1.25 \%$ | $1.19 \%$ | $0.95 \%$ |
| Non-performing consumer loans to consumer loans HIP <br> Consumer loans net charge-offs <br> Consumer loans net charge-offs (annualized) to average <br> consumer loans HIP | $\$ 35,164$ | $\$ 37,527$ | $\$ 43,191$ |

The following table presents some credit quality indicators for the BPNA reportable segment s consumer loan portfolio.

|  | For the quarters ended |  |  |
| :--- | :---: | :---: | :---: |
| December 31, |  |  |  |
| (Dollars in thousands) | 2010 | 2009 | March 31, |
| BPNA Reportable Segment: | $\$ 21,153$ | $\$ 27,490$ | 2009 |

The decrease in non-performing consumer loans for the BPNA reportable segment was mainly attributed to E-LOAN s home equity lines of credit and closed-end second mortgages. As of March 31, 2010, approximately $\$ 11$ million or $2.19 \%$ of E-LOAN s home equity lines of credit and closed-end second mortgages were in non-performing status, compared with $\$ 16$ million or $2.89 \%$ as of December 31, 2009, and $\$ 32$ million or $4.76 \%$, respectively, as of March 31, 2009. These loan portfolios showed signs of improved performance during the first quarter of 2010 due to aggressive collection efforts and loan modification programs. Combined net charge-offs for E-LOAN s home equity lines of credit and closed-end second mortgages amounted to approximately $\$ 19.5$ million or $14.81 \%$ of those particular average loan portfolios for the quarter ended March 31, 2010. With the downsizing of E-LOAN, this subsidiary ceased originating these types of loans. Home equity lending includes both home equity loans and lines of credit. This type of lending, which is secured by a first or second mortgage on the borrower s residence, allows customers to borrow against the equity in their home. Real estate market values as of the time the loan or line is granted directly affect the amount of credit extended and, in addition, changes in these values impact the severity of losses. E-LOAN s portfolio of home equity lines of credit and closed-end second mortgages outstanding as of March 31, 2010 totaled $\$ 506$ million with a related allowance for loan losses of $\$ 84$ million, representing $16.58 \%$ of that particular portfolio. E-LOAN s portfolio of home equity lines of credit and closed-end second mortgages outstanding as of December 31, 2009 totaled $\$ 539$ million with a related allowance for loan losses of $\$ 95$ million, representing $17.59 \%$ of that particular portfolio.

## Other real estate

Other real estate, which represents real estate property acquired through foreclosure, increased by $\$ 9$ million from December 31, 2009 to March 31, 2010. This increase was principally due to similar increases in the BPPR and BPNA reportable segments, including both commercial and residential properties. With the slowdown in the housing market
caused primarily by a persistent economic deterioration in certain geographical areas, there has been a softening effect on the market for resale of repossessed real estate properties. As a result, defaulted loans have increased, and these loans move through the default process to the other real estate classification. The combination of increased flow of defaulted loans from the loan portfolio to other real estate owned and the slowing of the liquidation market has resulted in an increase in the number of other real estate units on hand.

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## Accruing loans past due 90 days or more

Accruing loans past due 90 days or more are composed primarily of credit cards, FHA / VA and other insured mortgage loans, and delinquent mortgage loans included in the Corporation s financial statements pursuant to GNMA s buy-back option program. Servicers of loans underlying GNMA mortgage-backed securities must report as their own assets the defaulted loans that they have the option to repurchase, even when they elect not to exercise that option. Also, accruing loans past due 90 days or more include residential conventional loans purchased from other financial institutions that, although delinquent, the Corporation has received timely payment from the sellers / servicers, and, in some instances, have partial guarantees under recourse agreements. However, residential conventional loans purchased from other financial institutions, which are in the process of foreclosure, are classified as non-performing mortgage loans.

## Allowance for Loan Losses

Refer to the 2009 Annual Report for a detailed description of the Corporation s accounting policy for determining the allowance for loan losses and for the Corporation s definition of impaired loans.
Tables N and O set forth information concerning the composition of the Corporation s allowance for loan losses ( ALLL ) as of March 31, 2010 and December 31, 2009 by loan category and by whether the allowance and related provisions were calculated individually pursuant to the requirements for specific impairment or through a general valuation allowance.
TABLE N
Composition of Allowance for Loan Losses as of March 31, 2010


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TABLE 0
Composition of Allowance for Loan Losses as of December 31, 2009


The increase in the allowance for loan losses from December 31, 2009 to March 31, 2010 was primarily attributable to increased reserves for commercial and mortgage loans, partially offset by a decline in the reserve for consumer loans. The construction loan portfolio continues to maintain the highest allowance coverage due to the persistent deterioration of the economic and housing market conditions in Puerto Rico, and also in the U.S. mainland. The increase in the allowance for loan losses for the commercial loan portfolio as of March 31, 2010 was mainly attributed to BPNA. The increase in the allowance for loan losses for mortgage loans from December 31, 2009 to March 31, 2010 was influenced by the high level of delinquent mortgages and higher loss severity, particularly in Puerto Rico. The reduction in the allowance for loan losses for the consumer loan portfolio was mainly driven by recent improved performance trends in certain portfolios, including decreased levels of delinquencies and charge-offs, combined with portfolio reductions in the Puerto Rico and U.S. mainland operations.
The Corporation s recorded investment in commercial, construction and mortgage loans that were considered impaired and the related valuation allowance were as follows:

|  | March 31, 2010 |  | December 31, 2009 |  | March 31, 2009 |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Recorded <br> Investment | Valuation <br> Allowance | Recorded <br> Investment | Valuation <br> Allowance | Recorded <br> Investment | Valuation <br> Allowance |  |
| (In millions) |  |  |  |  |  |  |  |
| Impaired loans: | $\$ 1,329.0$ | $\$ 345.6$ | $\$ 1,263.3$ | $\$ 323.9$ | $\$ 903.1$ | $\$ 279.2$ |  |
| Valuation allowance <br> required <br> No valuation allowance <br> required | 426.0 |  | 410.3 |  | 238.6 |  |  |

$\begin{array}{lllllll}\text { Total impaired loans } & \$ 1,755.0 & \$ 345.6 & \$ 1,673.6 & \$ 323.9 & \$ 1,141.7 & \$ 279.2\end{array}$
With respect to the $\$ 426$ million portfolio of impaired commercial and construction loans for which no allowance for loan losses was required as of March 31, 2010, management followed the guidance for specific impairment of a loan. When a loan is impaired, the measurement of the impairment may be based on: (1) the present value of the expected future cash flows of the impaired loan discounted at the loan s original effective interest rate; (2) the observable market price of the impaired loan; or (3) the fair value of the collateral if the loan is collateral dependent. A loan is collateral dependent if the repayment of the loan is expected to be provided solely by the underlying collateral. The $\$ 426$ million impaired commercial and construction loans were collateral dependent loans in which management performed a detailed analysis based on the fair value of the collateral less estimated costs to sell and determined that the collateral was deemed adequate to cover any losses as of March 31, 2010.
Average impaired loans during the quarters ended March 31, 2010 and 2009 were $\$ 1.7$ billion and $\$ 1.0$ billion, respectively. The Corporation recognized interest income on impaired loans of $\$ 4.5$ million and $\$ 4.2$ million for the quarters ended March 31, 2010 and 2009, respectively.

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The following tables set forth an analysis of the activity in the specific reserves for impaired loans for the quarters ended March 31, 2010 and March 31, 2009:

|  | For the quarter ended March 31, 2010 |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Commercial | Construction | Mortgage | Total |  |
| (In thousands) | Loans | Loans | Loans |  |
| Specific ALLL as of December 31, 2009 | $\$ 108,769$ | $\$ 162,907$ | $\$ 52,211$ | $\$ 323,887$ |
| Provision for impaired loans | 50,750 | 48,429 | 18,981 | 118,160 |
| Less: Net charge-offs | 39,100 | 50,941 | 6,401 | 96,442 |
| Specific ALLL as of March 31, 2010 | $\$ 120,419$ | $\$ 160,395$ | $\$ 64,791$ | $\$ 345,605$ |


|  | For the quarter ended March 31, 2009 |  |  |  |
| :--- | :---: | ---: | ---: | ---: | ---: |
| Commercial | Construction | Mortgage | Total |  |
| (In thousands) | Loans | Loans | Loans |  |
| Specific ALLL as of January 1, 2009 | $\$ 61,261$ | $\$ 119,566$ | $\$ 13,895$ | $\$ 194,722$ |
| Provision for impaired loans | 35,409 | 95,213 | 13,958 | 144,580 |
| Less: Net charge-offs | 16,743 | 37,571 | 5,792 | 60,106 |
| Specific ALLL as of March 31, 2009 | $\$ 79,927$ | $\$ 177,208$ | $\$ 22,061$ | $\$ 279,196$ |

For the quarter ended March 31, 2010, total net charge-offs for individually evaluated impaired loans amounted to approximately $\$ 96.4$ million, principally from the BPNA reportable segment. These net charge-offs for the quarter ended March 31, 2010 consisted mostly of construction loan net charge-offs of $\$ 50.9$ million, of which $\$ 26.3$ million pertained to the BPPR reportable segment and $\$ 24.6$ million to the BPNA reportable segment.
Due to the weakened economic conditions, the Corporation s credit quality will continue to remain stressed in 2010, principally in mortgage-related assets. The sustained low absorption levels could result in further deterioration in property values, particularly in Puerto Rico.

## Other commitments to extend credit

Commitments to extend credit, which include credit card lines, commercial lines of credit, and other unused credit commitments, amounted to $\$ 6.7$ billion as of March 31, 2010 and $\$ 7.0$ billion as of December 31, 2009 and March 31, 2009. Commercial letters of credit and standby letters of credit amounted to $\$ 18$ million and $\$ 124$ million, respectively, as of March 31, 2010; $\$ 13$ million and $\$ 134$ million, respectively, as of December 31, 2009; and $\$ 18$ million and $\$ 189$ million, respectively, as of March 31, 2009. In addition, the Corporation has commitments to originate mortgage loans amounting to $\$ 43$ million as of March 31, 2010, $\$ 48$ million as of December 31, 2009 and $\$ 86$ million as of March 31, 2009.
As of March 31, 2010, the Corporation maintained a reserve of approximately $\$ 10$ million for potential losses associated with unfunded loan commitments related to commercial and consumer lines of credit, compared to $\$ 15$ million as of December 31, 2009. The estimated reserve is principally based on the expected draws on these facilities using historical trends and the application of the corresponding reserve factors determined under the Corporation s allowance for loan losses methodology. This reserve for unfunded exposures remains separate and distinct from the allowance for loan losses and is reported as part of other liabilities in the consolidated statement of condition.

## Geographical and government risk

As explained in the 2009 Annual Report, the Corporation is exposed to geographical and government risk. The Corporation sassets and revenue composition by geographical area and by business segment reporting are presented in

Note 25 to the consolidated financial statements.
A significant portion of the Corporation s financial activities and credit exposure is concentrated in Puerto Rico. Since 2006, the Puerto Rico economy has been experiencing recessionary conditions. Based on information

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published by the Puerto Rico Planning Board (the Planning Board ), the Puerto Rico real gross national product decreased 3.7\% during the fiscal year ended June 30, 2009.
In 2010, the Puerto Rico economy should benefit from the disbursement of approximately $\$ 2.5$ billion from the American Recovery and Reinvestment Act of 2009 ( ARRA ) and $\$ 280.3$ million from the Commonwealth s local stimulus package.
This decline in the Island s economy has resulted in, among other things, a downturn in the Corporation s loan originations; an increase in the level of its non-performing assets, loan loss provisions and charge-offs, particularly in the Corporation s construction and commercial loan portfolios; an increase in the rate of foreclosures on mortgage loans; and a reduction in the value of the Corporation s loans and loan servicing portfolio, all of which have adversely affected its profitability. If the decline in economic activity continues, there could be further adverse effects on the Corporation s profitability.
The current state of the economy and uncertainty in the private and public sectors has had an adverse effect on the credit quality of the Corporation $s$ loan portfolios. The persistent economic slowdown would cause those adverse effects to continue, as delinquency rates may increase in the short-term, until sustainable growth resumes. Also, a potential reduction in consumer spending may also impact growth in the Corporation s other interest and non-interest revenues.
As of March 31, 2010, the Corporation had $\$ 1.1$ billion of credit facilities granted to or guaranteed by the Puerto Rico Government and its political subdivisions, of which $\$ 215$ million were uncommitted lines of credit. Of these total credit facilities granted, $\$ 841$ million were outstanding at March 31, 2010. A substantial portion of the Corporation s credit exposure to the Government of Puerto Rico is either collateralized loans or obligations that have a specific source of income or revenues identified for their repayment. Some of these obligations consist of senior and subordinated loans to public corporations that obtain revenues from rates charged for services or products, such as water and electric power utilities. Public corporations have varying degrees of independence from the central Government and many receive appropriations or other payments from it. The Corporation also has loans to various municipalities in Puerto Rico for which the good faith, credit and unlimited taxing power of the applicable municipality has been pledged to their repayment. These municipalities are required by law to levy special property taxes in such amounts as shall be required for the payment of all of its general obligation bonds and loans. Another portion of these loans consists of special obligations of various municipalities that are payable from the basic real and personal property taxes collected within such municipalities.
Furthermore, as of March 31, 2010, the Corporation had outstanding $\$ 260$ million in obligations of Puerto Rico, States and political subdivisions as part of its investment securities portfolio. Refer to Notes 6 and 7 to the consolidated financial statements for additional information. Of that total, $\$ 255$ million was exposed to the creditworthiness of the Puerto Rico Government and its municipalities. Of this portfolio, $\$ 53$ million are in the form of Puerto Rico Commonwealth Appropriation Bonds, of which $\$ 43$ million were rated Ba1 as of March 31, 2010, one notch below investment grade, by Moody s, while Standard \& Poor s Rating Services rates them as investment grade. Subsequently, on April 16, 2010, Moody s rating was changed to Baa1 (investment grade). As of March 31, 2010, the Puerto Rico Commonwealth Appropriation Bonds represented approximately $\$ 2.6$ million in unrealized losses in the investment securities available-for-sale and held-to-maturity portfolios. Management will continue monitoring those securities as part of its ongoing OTTI assessments.
As further detailed in Notes 6 and 7 to the consolidated financial statements, a substantial portion of the Corporation $s$ investment securities represented exposure to the U.S. Government in the form of U.S. Treasury securities and obligations of U.S. Government sponsored entities, as well as mortgage-backed securities guaranteed by GNMA. In addition, $\$ 343$ million of residential mortgages and $\$ 329$ million in commercial loans were insured or guaranteed by the U.S. Government or its agencies as of March 31, 2010.

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## OFF-BALANCE SHEET ACTIVITIES AND CONTRACTUAL OBLIGATIONS

In the ordinary course of business, the Corporation engages in financial transactions that are not recorded on the balance sheet, or may be recorded on the balance sheet in amounts that are different than the full contract or notional amount of the transaction. As a provider of financial services, the Corporation routinely enters into commitments with off-balance sheet risk to meet the financial needs of its customers which may include loan commitments and standby letters of credit. These commitments are subject to the same credit policies and approval process used for on-balance sheet instruments. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the statement of financial position. Other types of off-balance sheet arrangements that the Corporation enters in the ordinary course of business include derivatives, operating leases and provision of guarantees, indemnifications, and representation and warranties.
The Corporation has various financial obligations, including contractual obligations and commercial commitments, which require future cash payments on debt and lease agreements. Also, in the normal course of business, the Corporation enters into contractual arrangements whereby it commits to future purchases of products or services from third parties. Obligations that are legally binding agreements, whereby the Corporation agrees to purchase products or services with a specific minimum quantity defined at a fixed, minimum or variable price over a specified period of time, are defined as purchase obligations.
There were no significant changes in other contractual obligations, such as purchases obligations, capital leases, and operating leases, or pension and postretirement liabilities, and uncertain tax positions as of March 31, 2010, when compared with December 31, 2009. Refer to Note 15 to the consolidated financial statements for information on commitments and guarantees.
The Liquidity Section of this MD\&A provides a breakdown of the Corporation s borrowings and certificates of deposit by year of maturity.
As previously indicated, the Corporation also enters into derivative contracts under which it is required either to receive or pay cash, depending on fluctuations in interest rates. These contracts are carried at fair value on the consolidated statements of condition with the fair value representing the net present value of the expected future cash receipts and payments based on market rates of interest as of the statement of condition date. The fair value of the contract changes daily as interest rates change. The Corporation may also be required to post additional collateral on margin calls on the derivatives and repurchase transactions. Refer to Note 11 to the consolidated financial statements for a description of the Corporation s derivative activities.
Under the Corporation s repurchase agreements, Popular is required to deposit cash or qualifying securities to meet margin requirements. To the extent that the value of securities previously pledged as collateral declines as a result of changes in interest rates, the Corporation will be required to deposit additional cash or securities to meet its margin requirements, thereby adversely affecting its liquidity.
The Corporation also utilizes lending-related financial instruments in the normal course of business to accommodate the financial needs of its customers. The Corporation s exposure to credit losses in the event of nonperformance by the other party to the financial instrument for commitments to extend credit, standby letters of credit and commercial letters of credit is represented by the contractual notional amount of these instruments. The Corporation uses credit procedures and policies in making those commitments and conditional obligations as it does in extending loans to customers. Since many of the commitments may expire without being drawn upon, the total contractual amounts are not representative of the Corporation s actual future credit exposure or liquidity requirements for these commitments. The contractual amounts related to the Corporation s off-balance sheet lending and other activities, including commitments to extend credit, commercial letters of credit, standby letters of credit, commitments to originate mortgage loans and unfunded investment obligations, amounted to $\$ 6.9$ billion as of March 31, 2010, compared with $\$ 7.2$ billion as of December 31, 2009.
The Corporation is a defendant in a number of legal proceedings arising in the ordinary course of business. Based on the opinion of legal counsel, management believes that the final disposition of these matters (except for the matters

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described in the Legal Proceedings section in Note 15 to the consolidated financial statements which are in very early stages and as to which the actions of which currently cannot be predicted) will not have a material adverse effect on the Corporation s business, results of operations, financial condition and liquidity.

## Guarantees associated with loans sold / serviced

The Corporation securitized mortgage loans into guaranteed mortgage-backed securities subject to limited, and in certain instances, lifetime credit recourse on the loans that serve as collateral for the mortgage-backed securities. Also, from time to time, the Corporation may have sold, in bulk sale transactions, residential mortgage loans subject to credit recourse or to certain representations and warranties from the Corporation to the purchaser. These representations and warranties may relate, for example, to borrower creditworthiness, loan documentation, collateral, prepayment and early payment defaults. The Corporation may be required to repurchase the loans under the credit recourse agreements or representation and warranties.
As of March 31, 2010, the Corporation serviced $\$ 4.3$ billion, compared with $\$ 4.5$ billion as of December 31, 2009, in residential mortgage loans subject to credit recourse provisions, principally loans associated with FNMA and Freddie Mac programs. In the event of any customer default, pursuant to the credit recourse provided, the Corporation may be required to repurchase the loan or reimburse for the incurred loss. The maximum potential amount of future payments that the Corporation would be required to make under the recourse arrangements in the event of nonperformance by the borrowers is equivalent to the total outstanding balance of the residential mortgage loans serviced with recourse. During the quarter ended March 31, 2010, the Corporation repurchased approximately $\$ 18$ million in mortgage loans subject to the credit recourse provisions. In the event of nonperformance by the borrower, the Corporation has rights to the underlying collateral securing the mortgage loan. The Corporation suffers losses on these loans when the proceeds from a foreclosure sale of the property underlying a defaulted mortgage loan are less than the outstanding principal balance of the loan plus any uncollected interest advanced and the costs of holding and disposing of the related property. Historically, the losses associated to these credit recourse arrangements, which pertained to residential mortgage loans in Puerto Rico, have not been significant. As of March 31, 2010, the Corporation s liability established to cover the estimated credit loss exposure related to loans sold or serviced with credit recourse amounted to $\$ 29$ million, compared with $\$ 16$ million as of December 31, 2009.
When the Corporation sells or securitizes mortgage loans, it generally makes customary representations and warranties regarding the characteristics of the loans sold. The Corporation s mortgage operations in Puerto Rico group conforming mortgage loans into pools which are exchanged for FNMA and GNMA mortgage-backed securities, which are generally sold to private investors, or may sell the loans directly to FNMA or other private investors for cash. To the extent the loans do not meet specified characteristics, the Corporation may be required to repurchase such loans or indemnify for losses. Quality review procedures are performed by the Corporation as required under the government agency programs to ensure that asset guideline qualifications are met. The Corporation has not recorded any specific contingent liability in the consolidated financial statements for these customary representation and warranties related to loans sold by the Corporation s mortgage operations in Puerto Rico, and management believes that, based on historical data, the probability of payments and expected losses under these representation and warranty arrangements is not significant.
Servicing agreements relating to the mortgage-backed securities programs of FNMA and GNMA, and to mortgage loans sold or serviced to certain other investors, including FHLMC, require the Corporation to advance funds to make scheduled payments of principal, interest, taxes and insurance, if such payments have not been received from the borrowers. As of March 31, 2010, the Corporation serviced $\$ 17.6$ billion in mortgage loans, including the loans serviced with credit recourse, compared with $\$ 17.7$ billion as of December 31, 2009. The Corporation generally recovers funds advanced pursuant to these arrangements from the mortgage owner, from liquidation proceeds when the mortgage loan is foreclosed or, in the case of FHA/VA loans, under the applicable FHA and VA insurance and guarantee programs. However, in the interim, the Corporation must absorb the cost of the funds it advances during the time the advance is outstanding. The Corporation must also bear the costs of attempting to collect on delinquent and defaulted mortgage loans. In addition, if a defaulted loan is not cured, the mortgage loan would be canceled as part of the foreclosure proceedings and the Corporation would not receive any future servicing income with respect to that loan. As of March 31, 2010, the amount of funds advanced by the Corporation under such mortgage loan servicing
agreements was approximately $\$ 21$ million, compared with $\$ 14$ million as of December 31, 2009. To the extent the

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mortgage loans underlying the Corporation s servicing portfolio experience increased delinquencies, the Corporation would be required to dedicate additional cash resources to comply with its obligation to advance funds as well as incur additional administrative costs related to increases in collection efforts.
As of March 31, 2010, the Corporation established reserves for customary representation and warranties related to loans sold by its U.S. subsidiary E-LOAN. Loans had been sold to investors on a servicing released basis subject to certain representation and warranties. Although the risk of loss or default was generally assumed by the investors, the Corporation is required to make certain representations relating to borrower creditworthiness, loan documentation and collateral, which if not complied, may result in requiring the Corporation to repurchase the loans or indemnify investors for any related losses associated to these loans. The loans had been sold prior to 2009. As of March 31, 2010, the Corporation s reserve for estimated losses from such representation and warranty arrangements amounted to $\$ 32$ million, which was included as part of other liabilities in the consolidated statement of condition, compared with $\$ 33$ million as of December 31, 2009. E-LOAN is no longer originating and selling loans since the subsidiary ceased these activities during 2008. On a quarterly basis, the Corporation reassesses its estimate for expected losses associated to E-LOAN s customary representation and warranty arrangements. The analysis incorporates expectations on future disbursements based on quarterly repurchases and make-whole events. The analysis also considers factors such as the average length-time between the loan s funding date and the loan repurchase date as observed in the historical loan data. During the quarter ended March 31, 2010, E-LOAN charged-off approximately $\$ 3$ million against this representation and warranty reserve associated with loan repurchases and indemnification or make-whole events. Make-whole events are typically defaulted cases which the investor attempts to recover by collateral or guarantees, and the seller is obligated to cover any impaired or unrecovered portion of the loan.
During 2008, the Corporation provided indemnifications for the breach of certain representations or warranties in connection with certain sales of assets by the discontinued operations of PFH. These sales were on a non-credit recourse basis. The agreements primarily include indemnification for breaches of certain key representations and warranties, some of which expire within a definite time period; others survive until the expiration of the applicable statute of limitations, and others do not expire. Certain of the indemnifications are subject to a cap or maximum aggregate liability defined as a percentage of the purchase price. The indemnifications agreements outstanding as of March 31, 2010 are related principally to make-whole arrangements. As of March 31, 2010, the Corporation s reserve related to PFH s indemnity arrangements amounted to $\$ 10$ million, compared with $\$ 9$ million as of December 31, 2009. During the quarter ended March 31, 2010, the Corporation recorded charge-offs with respect to the PFH s representation and warranty arrangements amounting to approximately $\$ 0.5$ million. The reserve balance as of March 31, 2010 contemplates historical indemnity payments. Certain indemnification provisions, which included, for example, reimbursement of premiums on early loan payoffs and repurchase obligations for defaulted loans within a short-term timeframe, expired during 2009. Popular, Inc. Holding Company and Popular North America have agreed to guarantee certain obligations of PFH with respect to the indemnification obligations.
During 2009, the Corporation sold a lease portfolio of approximately $\$ 0.3$ billion. As of March 31, 2010, the reserve established to provide for any losses on the breach of certain representations and warranties included in the associated sale agreements amounted to $\$ 4$ million, compared with $\$ 6$ million as of December 31, 2009. This reserve is included as part of other liabilities in the consolidated statement of condition.

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## FAIR VALUE MEASUREMENT OF FINANCIAL INSTRUMENTS

The Corporation currently measures at fair value on a recurring basis its trading assets, available-for-sale securities, derivatives and mortgage servicing rights. Occasionally, the Corporation may be required to record at fair value other assets on a nonrecurring basis, such as loans held-for-sale, impaired loans held-in-portfolio that are collateral dependent and certain other assets. These nonrecurring fair value adjustments typically result from the application of lower of cost or fair value accounting or write-downs of individual assets.
The Corporation categorizes its assets and liabilities measured at fair value under the three-level hierarchy. The level within the hierarchy is based on whether the inputs to the valuation methodology used for fair value measurement are observable. The hierarchy is broken down into three levels based on the reliability of inputs as follows:

Level 1- Unadjusted quoted prices in active markets for identical assets or liabilities that the Corporation has the ability to access at the measurement date. No significant degree of judgment for these valuations is needed, as they are based on quoted prices that are readily available in an active market.

Level 2- Quoted prices other than those included in Level 1 that are observable either directly or indirectly. Level 2 inputs include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, and other inputs that are observable or that can be corroborated by observable market data for substantially the full term of the financial instrument.

Level 3- Unobservable inputs that are supported by little or no market activity and that are significant to the fair value measurement of the financial asset or liability. Unobservable inputs reflect the Corporation s own assumptions about what market participants would use to price the asset or liability, including assumptions about risk. The inputs are developed based on the best available information, which might include the Corporation s own data such as internally-developed models and discounted cash flow analyses.
The Corporation requires the use of observable inputs when available, in order to minimize the use of unobservable inputs to determine fair value. The amount of judgment involved in estimating the fair value of a financial instrument depends upon the availability of quoted market prices or observable market parameters. In addition, it may be affected on other factors such as the type of instrument, the liquidity of the market for the instrument, transparency around the inputs to the valuation, as well as the contractual characteristics of the instrument.
If listed prices or quotes are not available, the Corporation employs valuation models that primarily use market-based inputs including yield curves, interest rate curves, volatilities, credit curves, and discount, prepayment and delinquency rates, among other considerations. When market observable data is not available, the valuation of financial instruments becomes more subjective and involves substantial judgment. The need to use unobservable inputs generally results from diminished observability of both actual trades and assumptions resulting from the lack of market liquidity for those types of loans or securities. When fair values are estimated based on modeling techniques such as discounted cash flow models, the Corporation uses assumptions such as interest rates, prepayment speeds, default rates, loss severity rates and discount rates. Valuation adjustments are limited to those necessary to ensure that the financial instrument $s$ fair value is adequately representative of the price that would be received or paid in the marketplace.
Refer to Note 17 to the consolidated financial statements for information on the Corporation s fair value measurement disclosures required by the applicable accounting standard. As of March 31, 2010, approximately $\$ 6.8$ billion, or $94 \%$, of the assets measured at fair value on a recurring basis used market-based or market-derived valuation inputs in their valuation methodology and, therefore, were classified as Level 1 or Level 2. The majority of instruments measured at fair value are classified as Level 2, including U.S. Treasury securities, obligations of U.S. Government sponsored entities, obligations of Puerto Rico, States and political subdivisions, most mortgage-backed securities ( MBS ) and collateralized mortgage obligations ( CMOs ), and derivative instruments. U.S. Treasury securities are valued based on yields that are interpolated from the constant maturity treasury curve. Obligations of U.S. Government sponsored entities are priced based on an active exchange market and on quoted prices for similar securities. Obligations of Puerto Rico, States and political subdivisions are valued based on trades, bid price or spread, two sided markets, quotes, benchmark curves, market data feeds, discount and capital rates and trustee reports. MBS and CMOs are
priced based on a bond stheoretical value from similar bonds defined by credit quality and market sector. Refer to the Derivatives section below for a description of the valuation techniques used to value these instruments.

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As of March 31, 2010, the remaining $6 \%$ of assets measured at fair value on a recurring basis were classified as Level 3 since their valuation methodology considered significant unobservable inputs. The financial assets measured as Level 3 included mostly tax exempt mortgage-backed securities guaranteed by GNMA and FNMA and mortgage servicing rights ( MSRs ). Agency tax exempt mortgage-backed securities are priced using a local demand price matrix prepared from local dealer quotes, and other local investments such as corporate securities and local mutual funds which are priced by local dealers. MSRs, on the other hand, are priced internally using a discounted cash flow model which considers servicing fees, portfolio characteristics, prepayment assumptions, delinquency rates, late charges, other ancillary revenues, cost to service and other economic factors. Additionally, the Corporation reported $\$ 386$ million of financial assets that were measured at fair value on a nonrecurring basis as of March 31, 2010, all of which were classified as Level 3 in the hierarchy.
Broker quotes used for fair value measurements inherently reflect any lack of liquidity in the market since they represent an exit price from the perspective of the market participants. Financial assets that were fair valued using broker quotes amounted to $\$ 245$ million as of March 31, 2010, of which $\$ 239$ million were Level 3 assets and $\$ 6$ million were Level 2 assets. These assets consisted principally of tax-exempt agency mortgage-backed securities. Fair value for these securities is based on an internally-prepared matrix derived from an average of two indicative local broker quotes, and adjusted for additional inputs obtained from industry sources for FNMA tax-exempt mortgage-backed securities. The main input used in the matrix pricing is non-binding local broker quotes obtained from limited trade activity. Therefore, these securities are classified as Level 3.
There were no significant changes in the Corporation s valuation methodologies as of March 31, 2010 when compared with December 31, 2009. Refer to Note 17 to the consolidated financial statements for a description of the Corporation s valuation methodologies used for the assets and liabilities measured at fair value as of March 31, 2010. Also, refer to the Critical Accounting Policies / Estimates in the 2009 Annual Report for additional information on the accounting guidance and the Corporation s policies or procedures related to fair value measurements.
Trading Account Securities and Investment Securities Available-for-Sale
The majority of the values for trading account securities and investment securities available-for-sale are obtained from third-party pricing services and are validated with alternate pricing sources when available. Securities not priced by a secondary pricing source are documented and validated internally according to their significance to the Corporation s financial statements. Management has established materiality thresholds according to the investment class to monitor and investigate material deviations in prices obtained from the primary pricing service provider and the secondary pricing source used as support for the valuation results. During the quarter ended March 31, 2010, the Corporation did not adjust any prices obtained from pricing service providers or broker dealers.
Inputs are evaluated to ascertain that they consider current market conditions, including the relative liquidity of the market. When a market quote for a specific security is not available, the pricing service provider generally uses observable data to derive an exit price for the instrument, such as benchmark yield curves and trade data for similar products. To the extent trading data is not available, the pricing service provider relies on specific information including dialogue with brokers, buy side clients, credit ratings, spreads to established benchmarks and transactions on similar securities, to draw correlations based on the characteristics of the evaluated instrument. If for any reason the pricing service provider cannot observe data required to feed its model, it discontinues pricing the instrument. During the quarter ended March 31, 2010, none of the Corporation s investment securities were subject to pricing discontinuance by the pricing service providers. The pricing methodology and approach of our primary pricing service providers is concluded to be consistent with the fair value measurement guidance.
Furthermore, management assesses the fair value of its portfolio of investment securities at least on a quarterly basis, which includes analyzing changes in fair value that have resulted in losses that may be considered
other-than-temporary. Factors considered include, for example, the nature of the investment, severity and duration of possible impairments, industry reports, sector credit ratings, economic environment, creditworthiness of the issuers and any guarantees.
Securities are classified in the fair value hierarchy according to product type, characteristics and market liquidity. At the end of each quarter, management assesses the valuation hierarchy for each asset or liability measured. The fair

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value measurement analysis performed by the Corporation includes validation procedures and review of market changes, pricing methodology, assumption and level hierarchy changes, and evaluation of distressed transactions. As of March 31, 2010, the Corporation s portfolio of trading and investment securities available-for-sale amounted to $\$ 6.9$ billion and represented $97 \%$ of the Corporation s assets measured at fair value on a recurring basis. As of March 31, 2010, net unrealized gains on the trading and available-for-sale investment securities portfolios approximated $\$ 20$ million and $\$ 140$ million, respectively. Fair values for most of the Corporation strading and investment securities available-for-sale are classified as Level 2. Trading and investment securities available-for-sale classified as Level 3, which are the securities that involved the highest degree of judgment, represent only $3 \%$ of the Corporation s total portfolio of trading and investment securities available-for-sale.

## Derivatives

Derivatives, such as interest rate swaps, interest rate caps and indexed options, are traded in over-the-counter active markets. These derivatives are indexed to an observable interest rate benchmark, such as LIBOR or equity indexes, and are priced using an income approach based on present value and option pricing models using observable inputs. Other derivatives are liquid and have quoted prices, such as forward contracts or to be announced securities ( TBAs ). All of these derivatives held by the Corporation are classified as Level 2. Valuations of derivative assets and liabilities reflect the values associated with counterparty risk and nonperformance risk, respectively. The non-performance risk, which measures the Corporation s own credit risk, is determined using internally-developed models that consider the net realizable value of the collateral posted, remaining term, and the creditworthiness or credit standing of the Corporation. The counterparty risk is also determined using internally-developed models which incorporate the creditworthiness of the entity that bears the risk, net realizable value of the collateral received, and available public data or internally-developed data to determine their probability of default. To manage the level of credit risk, the Corporation employs procedures for credit approvals and credit limits, monitors the counterparties credit condition, enters into master netting agreements whenever possible and, when appropriate, requests additional collateral. During the quarter ended March 31, 2010, inclusion of credit risk in the fair value of the derivatives resulted in a net loss of $\$ 1.4$ million recorded in the other operating income and interest expense captions of the consolidated statement of operations, which consisted of a loss of $\$ 1.9$ million resulting from the Corporation s own credit standing adjustment and a gain of $\$ 0.5$ million from the assessment of the counterparties credit risk.

## Mortgage Servicing Rights

Mortgage servicing rights ( MSRs ), which amounted to $\$ 173$ million as of March 31, 2010, do not trade in an active, open market with readily observable prices. Fair value is estimated based upon discounted net cash flows calculated from a combination of loan level data and market assumptions. The valuation model combines loans with common characteristics that impact servicing cash flows (e.g. investor, remittance cycle, interest rate, product type, etc.) in order to project net cash flows. Market valuation assumptions include prepayment speeds, discount rate, cost to service, escrow account earnings, and contractual servicing fee income, among other considerations. Prepayment speeds are derived from market data that is more relevant to the U.S. mainland loan portfolios and, thus, are adjusted for the Corporation s loan characteristics and portfolio behavior since prepayment rates in Puerto Rico have been historically lower. Other assumptions are, in the most part, directly obtained from third-party providers. Disclosure of two of the key economic assumptions used to measure MSRs, which are prepayment speed and discount rate, and a sensitivity analysis to adverse changes to these assumptions, is included in Note 8 to the consolidated financial statements.
Loans held-in-portfolio considered impaired under ASC Subsection 310-10-35 that are collateral dependent The impairment is based on the fair value of the collateral, which is derived from appraisals that take into consideration prices in observed transactions involving similar assets in similar locations, size and supply and demand. Continued deterioration of the housing markets and the economy in general have adversely impacted and continue to affect the market activity related to real estate properties. These collateral dependent impaired loans are classified as Level 3 and are reported as a nonrecurring fair value measurement.

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## Item 3. Quantitative and Qualitative Disclosures About Market Risk MARKET RISK

The financial results and capital levels of Popular, Inc. are constantly exposed to market risk. Market risk represents the risk of loss due to adverse movements in market rates or prices, which include interest rates, foreign exchange rates and equity prices; the failure to meet financial obligations coming due because of the inability to liquidate assets or obtain adequate funding; and the inability to easily unwind or offset specific exposures without significantly lowering prices because of inadequate market depth or market disruptions.
While the Corporation is exposed to various business risks, the risks relating to interest rate risk and liquidity are major risks that can materially impact future results of operations and financial condition due to their complexity and dynamic nature.
The Asset Liability Management Committee ( ALCO ) and the Corporate Finance Group are responsible for planning and executing the Corporation s market, interest rate risk, funding activities and strategy, and for implementing the policies and procedures approved by the Corporation s risk management committee. In addition, a Market Risk Manager, who is part of the risk management group, has been appointed to enhance and strengthen controls surrounding interest, liquidity, and market risks, and independently monitor and report adherence with established policies. The ALCO meets on a monthly basis and reviews various asset and liability sensitivities, ratios and portfolio information, including but not limited to, the Corporation s liquidity positions, projected sources and uses of funds, interest rate risk positions and economic conditions.
Interest rate risk ( IRR ), a component of market risk, is considered by management as a predominant market risk in terms of its potential impact on profitability or market value. The techniques for measuring the potential impact of the Corporation sexposure to market risk from changing interest rates that were described in the 2009 Annual Report were the same as those applied by the Corporation as of March 31, 2010.
Net interest income simulation analysis performed by legal entity and on a consolidated basis is a tool used by the Corporation in estimating the potential change in net interest income resulting from hypothetical changes in interest rates. Sensitivity analysis is calculated using a simulation model which incorporates actual balance sheet figures detailed by maturity and interest yields or costs. It also incorporates assumptions on balance sheet growth and expected changes in its composition, estimated prepayments in accordance with projected interest rates, pricing and maturity expectations on new volumes and other non-interest related data. It is a dynamic process, emphasizing future performance under diverse economic conditions.
Management assesses interest rate risk using various interest rate scenarios that differ in direction of interest rate changes, the degree of change over time, the speed of change and the projected shape of the yield curve. For example, the types of interest rate scenarios processed include most likely economic scenarios, flat or unchanged rates, yield curve twists, $+/-200$ and +400 basis points parallel ramps and $+/-200$ basis points parallel shocks. Management also performs analyses to isolate and measure basis and yield curve risk exposures and prepayment risk. The asset and liability management group also performs validation procedures on various assumptions used as part of the sensitivity analysis as well as validations of results on a monthly basis. Due to the importance of critical assumptions in measuring market risk, the risk models incorporate third-party developed data for critical assumptions such as prepayment speeds on mortgage loans and mortgage-backed securities, estimates on the duration of the Corporation s deposits and interest rate scenarios.
The Corporation runs net interest income simulations under interest rate scenarios in which the yield curve is assumed to rise and decline gradually by the same amount. The rising rate scenarios considered in these market risk disclosures reflect gradual parallel changes of 200 and 400 basis points during the twelve-month period ending March 31, 2011. Under a 200 basis points rising rate scenario, projected net interest income increases by $\$ 71.0$ million, while under a 400 basis points rising rate scenario, projected net interest income increases by $\$ 138.0$ million. These scenarios were compared against the Corporation s flat or unchanged interest rates forecast. Given the fact that as of March 31, 2010 some market interest rates continued to be close to zero, management has focused on measuring the risk on net interest income in rising rate scenarios.

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Simulation analyses are based on many assumptions, including relative levels of market interest rates, interest rate spreads, loan prepayments and deposit decay. They should not be relied upon as indicative of actual results. Further, the estimates do not contemplate actions that management could take to respond to changes in interest rates. By their nature, these forward-looking computations are only estimates and may be different from what may actually occur in the future. The projected net interest income from which this disclosure is based does not give effect to the application of the proceeds of the recently completed depositary shares offering or to the impact of the FDIC-assisted transaction described in the Subsequent Events section of this MD\&A.
The Corporation estimates the sensitivity of economic value of equity ( EVE ) to changes in interest rates. EVE is equal to the estimated present value of the Corporation s assets minus the estimated present value of the liabilities. This sensitivity analysis is a useful tool to measure long-term IRR because it captures the impact of up or down rate changes in expected cash flows, including principal and interest, from all future periods.
EVE sensitivity calculated using interest rate shock scenarios is estimated on a quarterly basis. The shock scenarios consist of $+/-200$ basis points parallel shocks. Management has defined limits for the increases / decreases in EVE resulting from the shock scenarios. As of March 31, 2010, the Corporation was in compliance with these limits. The Corporation maintains an overall interest rate risk management strategy that incorporates the use of derivative instruments to minimize significant unplanned fluctuations in net interest income or market value that are caused by interest rate volatility. The market value of these derivatives is subject to interest rate fluctuations and, as a result, could have a positive or negative effect in the Corporation s net interest income. Refer to Note 11 to the consolidated financial statements for further information on the Corporation s derivative instruments.

## Foreign Exchange

The Corporation conducts business in certain Latin American markets through several of its processing and information technology services and products subsidiaries. Also, it holds interests in Consorcio de Tarjetas
Dominicanas, S.A. ( CONTADO ) and Centro Financiero BHD, S.A. ( BHD ) in the Dominican Republic. Although not significant, some of these businesses are conducted in the country s foreign currency. The resulting foreign currency translation adjustment, from operations for which the functional currency is other than the U.S. dollar, is reported in accumulated other comprehensive loss in the consolidated statements of condition, except for highly-inflationary environments in which the effects would be included in other operating income in the consolidated statements of operations.
As of March 31, 2010, the Corporation had approximately $\$ 40$ million in an unfavorable foreign currency translation adjustment as part of accumulated other comprehensive loss, compared to an unfavorable adjustment of $\$ 41$ million as of December 31, 2009.
EVERTEC, Inc. operates in Venezuela through its wholly-owned subsidiary EVERTEC Venezuela. On January 7, 2010, Venezuela s National Consumer Price Index ( NCPI ) for December 2009 was released. The cumulative three-year inflation rates for both of Venezuela s inflation indices were over 100 percent. The Corporation calculated the cumulative three-year inflation rate on a blended basis by using the Consumer Price Index ( CPI ) for 2006 and 2007, and the NCPI for 2008 and 2009. The blended CPI/NCPI reached cumulative three-year inflation in excess of $100 \%$ as of November 30, 2009. Therefore, the Corporation began considering Venezuela s economy as highly inflationary as of January 1, 2010, and the financial statements of EVERTEC Venezuela were remeasured as if the functional currency was the reporting currency as of such date. ASC Section 830-10-45-11 defines a highly inflationary economy as one with a cumulative inflation rate of approximately 100 percent or more over a three-year period. Under ASC Topic 830, if a country s economy is classified as highly inflationary, the functional currency of the foreign entity operating in that country must be remeasured to the functional currency of the reporting entity. The impact of the remeasurement of the financial statements of EVERTEC Venezuela as of March 31, 2010, using the parallel market rate of Bs6.98/US\$1, was approximately $\$ 2.2$ million, which was included in the category of other operating income in the consolidated statement of operations. Total assets for EVERTEC Venezuela remeasured at the parallel market rate approximated $\$ 5$ million as of March 31, 2010.

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## LIQUIDITY

The objective of effective liquidity management is to ensure that the Corporation remains sufficiently liquid to meet all of its financial obligations, finance expected future growth and maintains a reasonable safety margin for cash commitments under both normal and stressed market conditions. An institution s liquidity may be pressured if, for example, its credit rating is downgraded, it experiences a sudden and unexpected substantial cash outflow, or some other event causes counterparties to avoid exposure to the institution. An institution is also exposed to liquidity risk if the markets on which it depends on are subject to temporary disruptions.
The Corporation obtains liquidity from both sides of the balance sheet as well as from off-balance-sheet activities. Liquid assets can be quickly and easily converted to cash at a reasonable cost, or are timed to mature when management anticipates a need for additional liquidity. The Corporation s investment portfolio, including money markets such as fed funds sold and loans that can be pledged at the Federal Home Loan Bank ( FHLB ) and the Federal Reserve Bank of New York ( Fed ), are used to manage Popular s liquidity needs. On the liability side, diversified sources of deposits and secured credit facilities provide liquidity to Popular s operations. Even if some of these alternatives may not be available temporarily, it is expected that in the normal course of business, the Corporation s funding sources are adequate.
Factors that the Corporation does not control, such as the economic outlook of its principal markets and regulatory changes, could affect its ability to obtain funding. In order to prepare for the possibility of such scenario, management has adopted contingency plans for raising financing under stress scenarios when important sources of funds that are usually fully available are temporarily unavailable. These plans call for using alternate funding mechanisms such as the pledging of certain asset classes and accessing secured credit lines and loan facilities put in place with the FHLB and the Fed. The Corporation has a substantial amount of assets available for raising funds through these channels. Deposits, including customer deposits, brokered certificates of deposit, and public funds deposits, continue to be the most significant source of funds for the Corporation, funding $75 \%$ of the Corporation s total assets as of March 31, 2010 and December 31, 2009.
In addition to traditional deposits, the Corporation maintains borrowing arrangements. These borrowings consisted primarily of FHLB borrowings, securities sold under agreement to repurchase, junior subordinated deferrable interest debentures, and term notes. Refer to Note 12 to the consolidated financial statements for the composition of the Corporation s borrowings as of March 31, 2010 and December 31, 2009. There were no significant fluctuations in the Corporation s borrowings composition from December 31, 2009 to March 31, 2010.
The composition of the Corporation s financing to total assets as of March 31, 2010 and December 31, 2009 is included in Table P.
TABLE $P$

## Financing to Total Assets

|  |  | \% decrease from |  | \% of total assets |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| March |  |  |  |  |  | | December |
| :---: |

Liquidity is managed by the Corporation at the level of the holding companies that own the banking and non-banking subsidiaries. Also, it is managed at the level of the banking and non-banking subsidiaries.

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The maturities of certificates of deposits and borrowings for the Corporation as of March 31, 2010, were as follows:

| (In thousands) | Certificates of <br> deposits | Repurchase <br> agreements | Short-term <br> borrowings | Notes payable | Total |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Year | $\$ 6,379,905$ | $\$ 1,329,316$ | $\$ 23,263$ | $\$ 338,837$ | $\$ 8,071,321$ |
| 2010 | $1,892,628$ | 50,000 |  | 522,260 | $2,464,888$ |
| 2011 | 860,677 | 75,000 |  | 631,917 | $1,567,594$ |
| 2012 | 422,408 | 49,000 |  | 129,780 | 601,188 |
| 2013 | 350,335 | 350,000 |  | 10,824 | 711,159 |
| 2014 | 623,222 | 638,190 |  | 466,809 | $1,728,221$ |
| Later years |  |  | 936,000 | 936,000 |  |
| No stated maturity | $\$ 10,529,175$ | $2,491,506$ | 23,263 | $3,036,427$ | $16,080,371$ |
| Subtotal |  |  |  | $(507,335)$ | $(507,335)$ |
| Less: Discount | $\$ 10,529,175$ | $\$ 2,491,506$ | $\$ 23,263$ | $\$ 2,529,092$ | $\$ 15,573,036$ |

The following sections provide further information on the Corporation s major funding activities and needs, as well as the risks involved in these activities.

## Banking Subsidiaries

Primary sources of funding for the Corporation s banking subsidiaries (BPPR and BPNA), or the banking subsidiaries, include retail and commercial deposits, brokered deposits, collateralized borrowings and, to a lesser extent, loan sales. Also, BPNA has received substantial capital contributions in order to maintain its well-capitalized status. In addition, the Corporation s banking subsidiaries maintain borrowing facilities with the FHLB and at the discount window of the Fed, and have a considerable amount of collateral pledged that can be used to quickly raise funds under these facilities. The principal uses of funds for the banking subsidiaries include loan originations, investment portfolio purchases, repayment of maturing obligations (including deposits), operational expenses, and in the case of BPPR, dividend payments to the holding company. Also, the banking subsidiaries assume liquidity risk related to collateral posting requirements for some derivative transactions and recourse obligations; off-balance sheet activities mainly in connection with contractual commitments; recourse provisions; servicing advances; derivatives and support to several mutual funds administered by BPPR.
The bank operating subsidiaries maintain sufficient funding capacity to address large increases in funding requirements such as deposit outflows. This capacity is comprised mainly of available liquidity derived from secured funding sources, as well as on-balance sheet liquidity in the form of balances maintained at the Fed and FHLB and liquid unpledged securities.
The Corporation sability to compete successfully in the marketplace for deposits, excluding brokered deposits, depends on various factors, including pricing, service, convenience and financial stability as reflected by operating results, credit ratings (by nationally recognized credit rating agencies), and importantly, FDIC deposit insurance. Although a downgrade in the credit rating of the Corporation may impact its ability to raise retail and commercial deposits or the rate that it is required to pay on such deposits, management does not believe that the impact should be material. Deposits at all of the Corporation s banking subsidiaries are federally insured (subject to FDIC limits) and this is expected to mitigate the effect of a downgrade in the credit ratings.
Deposits are a key source of funding as they tend to be less volatile than institutional borrowings and their cost is less sensitive to changes in market rates. Refer to Table I for a breakdown of deposits by major types. Core deposits are generated from a large base of consumer, corporate and institutional customers. As indicated in the glossary, for purposes of defining core deposits, the Corporation excludes brokered deposits with denominations under $\$ 100,000$. Core deposits have historically provided the Corporation with a sizable source of relatively stable and low-cost funds.

Core deposits totaled $\$ 19.6$ billion, or $77 \%$ of total deposits, as of March 31, 2010, compared with $\$ 19.5$ billion, or $75 \%$ of total deposits, as of December 31, 2009. Core deposits financed $62 \%$ of the Corporation s earning assets as of March 31, 2010, compared to 60\% as of December 31, 2009.

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Certificates of deposit with denominations of $\$ 100,000$ and over as of March 31, 2010 totaled $\$ 4.1$ billion, or $16 \%$ of total deposits, compared to $\$ 4.7$ billion, or $18 \%$, as of December 31, 2009. Their distribution by maturity as of March 31, 2010 was as follows:
(In thousands)

| 3 months or less | $\$ 1,736,414$ |
| :--- | ---: |
| 3 to 6 months | 819,956 |
| 6 to 12 months | 639,688 |
| Over 12 months | 902,809 |

\$4,098,867
The Corporation s banking subsidiaries have the ability to borrow funds from the FHLB at competitive prices. As of March 31, 2010 and December 31, 2009, the banking subsidiaries had short-term and long-term credit facilities authorized with the FHLB aggregating $\$ 1.9$ billion based on assets pledged with the FHLB at that date. Outstanding borrowings under these credit facilities totaled $\$ 1.1$ billion as of March 31, 2010 and December 31, 2009. Such advances are collateralized by securities and mortgage loans, do not have restrictive covenants and do not have any callable features. Refer to Note 12 to the consolidated financial statements for additional information on the terms of FHLB advances outstanding.
As of March 31, 2010, the banking subsidiaries had a borrowing capacity at the Fed discount window of approximately $\$ 3.4$ billion, which remained unused as of that date. This compares to a borrowing capacity at the Fed discount window of $\$ 2.9$ billion as of December 31, 2009, which was also unused. This facility is a collateralized source of credit that is highly reliable even under difficult market conditions. The amount available under this borrowing facility is dependent upon the balance of loans and securities pledged as collateral.
As of March 31, 2010, management believes that the banking subsidiaries had sufficient current and projected liquidity to meet its anticipated cash flow obligations, as well as special needs and off-balance sheet commitments, during the foreseeable future and have sufficient liquidity buffers to address a stress event.

## Bank Holding Companies

The principal sources of funding for the holding companies include cash on hand, investment securities, dividends received from banking and non-banking subsidiaries (subject to regulatory limits), asset sales, credit facilities available from affiliate banking subsidiaries, proceeds from new borrowings or stock issuance. The principal use of these funds include capitalizing banking subsidiaries, the repayment of maturing debt, and interest payments to holders of senior debt and trust preferred securities. The Corporation suspended the payment of dividends to common and preferred stockholders during 2009 as a result of dividend restrictions imposed by regulators and in order to conserve capital.
The Corporation s bank holding companies ( BHCs , Popular, Inc., Popular North America, Inc. and Popular International Bank, Inc.) have in the past borrowed in the money markets and in the corporate debt market primarily to finance their non-banking subsidiaries. However, the cash needs of the Corporation s non-banking subsidiaries other than to repay indebtedness are now minimal given that the PFH business was discontinued. These sources of funding have become more difficult to obtain and costly due to disrupted market conditions and the reductions in the Corporation s credit ratings. The Corporation s principal credit ratings are at a level below investment grade which may affect the Corporation s ability to raise funds in the capital markets.
A principal use of liquidity at the BHCs is to ensure its subsidiaries are adequately capitalized. Operating losses at the BPNA banking subsidiary have required the BHCs to contribute equity capital to ensure that it meets the regulatory guidelines for well-capitalized institutions. In the event that additional capital contributions were necessary, management believes that the BHCs currently have enough liquidity resources to meet potential capital needs from BPNA in the ordinary course of business. During the quarter ended March 31, 2010, the BHCs made capital contributions to BPNA amounting to $\$ 60$ million.

Refer to Note 27 to the consolidated financial statements, which presents a statement of condition, of operations and of cash flows for the three BHCs. The loans held-in-portfolio in such financial statements are principally associated

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with intercompany transactions. The investment securities held-to-maturity at the parent holding company, amounting to $\$ 396$ million as of March 31, 2010, consisted principally of $\$ 370$ million of subordinated notes from BPPR.
Currently, subject to the required approval of the Fed, BPPR may, at any time, partially redeem these notes at a redemption price of $100 \%$ of the principal amount. During the quarter ended March 31, 2010, BPPR redeemed $\$ 60$ million of such securities. The parent holding company used the funds to capitalized BPNA.
The maturities of the bank holding companies outstanding notes payable as of March 31, 2010 and December 31, 2009 are shown in the table below. These borrowings are principally unsecured senior debt (term notes) and junior subordinated debentures (trust preferred securities).


The reduction in the maturity of unsecured senior debt from the 2011 maturity classification was the result of two events: (1) the exercise of a put option by holder of $\$ 75$ million in term notes during the quarter ended March 31, 2010 and (2) the extension of the maturity of $\$ 100$ million in term notes from September 2011 to March 2012 based on modifications negotiated with the note holders during the quarter ended March 31, 2010. These term notes have a fixed interest rate of $13 \%$ as of March 31, 2010. The Corporation no longer has outstanding any term notes in which the holders have the right to require the Corporation to purchase the notes prior to its contractual maturity. Included in the table above are $\$ 175$ million in term notes with interest that adjusts in the event of senior debt rating downgrades. These floating rate term notes have an interest rate of $9.75 \%$ over the 3 -month LIBOR and mature in September 2011. A future reduction in the Corporation s senior debt rating could increment the cost of these term notes by an additional 75 basis points per notch.

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The repayment of these obligations represents a potential cash need which is expected to be met with internal liquidity resources, new borrowings and / or proceeds from the issuance of the depositary shares.
The BHCs liquidity position continues to be adequate with sufficient cash on hand, marketable securities and other sources of liquidity which are expected to be enough to meet all BHCs obligations during the foreseeable future. The Corporation s ratings and outlook as of March 31, 2010 were unchanged from December 31, 2009. These are presented in the table below.

\left.|  | As of March 31, 2010 |  |  |
| :--- | :---: | :---: | :---: |
| Popular, Inc. |  |  |  |
| Long-term |  |  |  |$\right]$ Outlook

On May 4, 2010, Standard \& Poor s Rating Services ( S\&P ) raised Popular, Inc. s counterparty credit rating to B from B- , with a positive outlook. S\&P s credit rating on BPPR at B+/B was unchanged, but the outlook was

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revised to positive from negative. The increase in credit rating by $\mathrm{S} \& \mathrm{P}$ resulted primarily from the material improvement in the Corporation s levels of capital and bank holding company level liquidity. The acquisition of selected assets and assumption of deposits from Westernbank Puerto Rico was also seen as modestly beneficial, with limited credit risk.
As indicated previously, the Corporation has $\$ 175$ million in senior debt issued by the BHCs with interest that adjusts in the event of senior debt rating downgrades. The Corporation $s$ banking subsidiaries currently do not use borrowings that are rated by the major rating agencies, as these banking subsidiaries are funded primarily with deposits and secured borrowings.
Some of the Corporation s derivative instruments include financial covenants tied to the bank swell-capitalized status and credit ratings. These agreements could require exposure collateralization, early termination or both. The fair value of derivative instruments in a liability position subject to financial covenants approximated $\$ 70$ million as of March 31, 2010, with the Corporation providing collateral totaling $\$ 82$ million to cover the net liability position with counterparties on these derivative instruments.
In addition, certain mortgage servicing and custodial agreements that BPPR has with third parties include rating covenants. Based on BPPR s failure to maintain the required credit ratings, the third parties could have the right to require the institution to engage a substitute fund custodian and/or increase collateral levels securing the recourse obligations. Also, as discussed in the Contractual Obligations and Commercial Commitments section of this MD\&A, the Corporation services residential mortgage loans subject to credit recourse provisions. Certain contractual agreements require the Corporation to post collateral to secure such recourse obligations if the institution s required credit ratings are not maintained. Collateral pledged by the Corporation to secure recourse obligations approximated $\$ 169$ million as of March 31, 2010. The Corporation could be required to post additional collateral under the agreements. Management expects that it would be able to meet additional collateral requirements if and when needed. The requirements to post collateral under certain agreements or the loss of custodian funds could reduce the Corporation s liquidity resources and impact its operating results.

## Item 4. Controls and Procedures

## Disclosure Controls and Procedures

The Corporation s management, with the participation of the Corporation s Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Corporation s disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this report. Based on such evaluation, the Corporation s Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, the Corporation s disclosure controls and procedures are effective in recording, processing, summarizing and reporting, on a timely basis, information required to be disclosed by the Corporation in the reports that it files or submits under the Exchange Act and such information is accumulated and communicated to management, as appropriate, to allow timely decisions regarding required disclosures.

## Internal Control Over Financial Reporting

There have been no changes in the Corporation s internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the quarter ended on March 31, 2010 that have materially affected, or are reasonably likely to materially affect, the Corporation s internal control over financial reporting.

## Part II Other Information

Item 1. Legal Proceedings
The Corporation and its subsidiaries are defendants in a number of legal proceedings arising in the ordinary course of business. Based on the opinion of legal counsel, management believes that the final disposition of these matters, except for the matters described below which are in very early stages and management cannot currently predict their

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outcome, will not have a material adverse effect on the Corporation s business, results of operations, financial condition and liquidity.
Between May 14, 2009 and May 10, 2010, five putative class actions and two derivative claims were filed in the United States District Court for the District of Puerto Rico and the Puerto Rico Court of First Instance, San Juan Part, against Popular, Inc. and certain of its directors and officers, among others. The five class actions have now been consolidated into two separate actions: a securities class action captioned Hoff v. Popular, Inc., et al. (consolidated with Otero v. Popular, Inc., et al.) and an Employee Retirement Income Security Act (ERISA) class action entitled In re Popular, Inc. ERISA Litigation (comprised of the consolidated cases of Walsh v. Popular, Inc. et al.; Montañez v. Popular, Inc., et al.; and Dougan v. Popular, Inc., et al.).
On October 19, 2009, plaintiffs in the Hoff case filed a consolidated class action complaint which includes as defendants the underwriters in the May 2008 offering of Series B Preferred Stock. The consolidated action purports to be on behalf of purchasers of Popular s securities between January 24, 2008 and February 19, 2009 and alleges that the defendants violated Section 10(b) of the Exchange Act, and Rule 10b-5 promulgated thereunder, and Section 20(a) of the Exchange Act by issuing a series of allegedly false and/or misleading statements and/or omitting to disclose material facts necessary to make statements made by the Corporation not false and misleading. The consolidated action also alleges that the defendants violated Section 11, Section 12(a)(2) and Section 15 of the Securities Act by making allegedly untrue statements and/or omitting to disclose material facts necessary to make statements made by the Corporation not false and misleading in connection with the May 2008 offering of Series B Preferred Stock. The consolidated securities class action complaint seeks class certification, an award of compensatory damages and reasonable costs and expenses, including counsel fees. On January 11, 2010, Popular and the individual defendants moved to dismiss the consolidated securities class action complaint.
On November 30, 2009, plaintiffs in the ERISA case filed a consolidated class action complaint. The consolidated complaint purports to be on behalf of employees participating in the Popular, Inc. U.S.A. 401(k) Savings and Investment Plan and the Popular, Inc. Puerto Rico Savings and Investment Plan from January 24, 2008 to the date of the Complaint to recover losses pursuant to Sections 409 and 502(a)(2) of the ERISA against Popular, certain directors, officers and members of plan committees, each of whom is alleged to be a plan fiduciary. The consolidated complaint alleges that the defendants breached their alleged fiduciary obligations by, among other things, failing to eliminate Popular stock as an investment alternative in the plans. The complaint seeks to recover alleged losses to the plans and equitable relief, including injunctive relief and a constructive trust, along with costs and attorneys fees. On December 21, 2009, and in compliance with a scheduling order issued by the Court, Popular and the individual defendants submitted an answer to the amended complaint. Shortly thereafter, on December 31, 2009, Popular and the individual defendants filed a motion to dismiss the consolidated class action complaint or, in the alternative, for judgment on the pleadings. On May 5, 2010, a magistrate judge issued a report and recommendation in which he recommended that the motion to dismiss be denied except with respect to Banco Popular de Puerto Rico, as to which he recommended that the motion be granted.
The derivative actions (García v. Carrión, et al. and Díaz v. Carrión, et al.) have been brought purportedly for the benefit of nominal defendant Popular, Inc. against certain executive officers and directors and allege breaches of fiduciary duty, waste of assets and abuse of control in connection with our issuance of allegedly false and misleading financial statements and financial reports and the offering of the Series B Preferred Stock. The derivative complaints seek a judgment that the action is a proper derivative action, an award of damages and restitution, and costs and disbursements, including reasonable attorneys fees, costs and expenses. On October 9, 2009, the Court coordinated for purposes of discovery the García action and the consolidated securities class action. On October 15, 2009, Popular and the individual defendants moved to dismiss the García complaint for failure to make a demand on the Board of Directors prior to initiating litigation. On November 20, 2009, and pursuant to a stipulation among the parties, plaintiffs filed an amended complaint, and on December 21, 2009, Popular and the individual defendants moved to dismiss the García amended complaint. The Díaz case, filed in the Puerto Rico Court of First Instance, San Juan, has been removed to the U.S. District Court for the District of Puerto Rico. On October 13, 2009, Popular and the individual defendants moved to consolidate the García and Díaz actions. On October 26, 2009, plaintiff moved to remand the Díaz case to the Puerto Rico Court of First Instance and to stay defendants consolidation motion pending
the outcome of the remand proceedings. At a scheduling conference held on January 14, 2010, the Court stayed discovery in both the Hoff and García matters pending resolution of their respective motions to dismiss.

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On April 13, 2010, the Puerto Rico Court of First Instance in San Juan granted summary judgment dismissing a separate complaint brought by plaintiff in the García action that sought to enforce an alleged right to inspect the books and records of the Corporation in support of the pending derivative action. The Court held that the plaintiff had not propounded a proper purpose under Puerto Rico law for such inspection. On April 28, 2010, the plaintiff in that action moved for reconsideration of the Court s dismissal.
At this early stage, it is not possible for management to assess the probability of an adverse outcome, or reasonably estimate the amount of any potential loss. It is possible that the ultimate resolution of these matters, if unfavorable, may be material to the Corporation s results of operations.

## Item 1A. Risk Factors

In addition to the other information set forth in this report, you should carefully consider the factors discussed under Part I Item 1A Risk Factors in our 2009 Form 10-K, as supplemented and updated by the discussion below. These factors could materially adversely affect our business, financial condition, liquidity, results of operations and capital position, and could cause our actual results to differ materially from our historical results or the results contemplated by the forward-looking statements contained in this report. Also refer to the discussion in Part I Item 2 Management s Discussion and Analysis of Financial Condition and Results of Operations in this report for additional information that may supplement or update the discussion of risk factors in our 2009 Form 10-K.
The risks described in our 2009 Form $10-\mathrm{K}$ and in this report are not the only risks facing us. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition or results of operations.

## Risks Relating to our Business

## We engaged in an FDIC-assisted transaction involving Westernbank Puerto Rico ( the FDIC-assisted transaction ), which could present additional risks to our business.

On April 30, 2010, Popular, Inc. s banking subsidiary, Banco Popular of Puerto Rico ( BPPR ), acquired certain assets and assumed certain liabilities of Puerto Rico-based Westernbank Puerto Rico ( Westernbank ) from the Federal Deposit Insurance Corporation (the FDIC ) in an assisted transaction (herein, the FDIC-assisted transaction ). Although this transaction provides for FDIC assistance to BPPR to mitigate certain risks, such as sharing exposure to loan losses and providing indemnification against certain liabilities of the former Westernbank, we are still subject to some of the same risks we would face in acquiring another bank in a negotiated transaction, including risks associated with maintaining customer relationships and failure to realize the anticipated acquisition benefits in the amounts and within the timeframes we expect. In addition, because the FDIC-assisted transaction was structured in a manner that did not allow bidders the time and access to information normally associated with preparing for and evaluating a negotiated transaction, we may face additional risks in the FDIC-assisted transaction.
Our primary regulators conditioned our ability to acquire a failed depository institution on compliance by us with additional requirements.
In connection with the FDIC-assisted transaction, we made a commitment to the Board of Governors of the Federal Reserve System (the Federal Reserve ) that, if BPPR was a successful bidder in an FDIC-assisted transaction, we would raise additional Tier 1 capital of at least $\$ 500$ million either through the sale of certain assets, which could include a sale of our EVERTEC subsidiary, BPPR s merchant acquiring business and certain other of our financial transaction processing and technology services operations, or through the issuance of additional Tier 1 capital to investors, or some combination thereof. If we do not raise the additional capital from the sale of assets, we would be required to issue additional Tier 1 capital securities, which could include, among other things, common stock or preferred stock, to meet this commitment. No assurances can be given that we will be able to raise the additional Tier 1 through either the sale of assets or the issuance of capital securities. Such further equity issuances could dilute the existing holders of our Common Stock.

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If we were to sell all or a controlling interest in our EVERTEC business to a third party, we may no longer have access to the financial transaction processing and technology services that EVERTEC provides or may be obligated to obtain those services at a higher cost.
We are considering a strategic transaction involving our EVERTEC subsidiary, BPPR s merchant acquiring business and certain other of our financial transaction processing and technology services operations in Puerto Rico, the United States mainland, and elsewhere in the Caribbean and Latin America. A strategic transaction involving EVERTEC and these other businesses could involve a sale to a third party or a strategic investment by a third party with us retaining an ownership interest. Even though we currently expect to enter into a long-term services contract as part of any transaction, if we were successful in consummating such a transaction, there can be no assurances that the third party will continue to provide our other businesses with the financial transaction processing and technology services that we currently receive from EVERTEC. In addition, in order to maximize the proceeds we would receive in the transaction, we may agree to purchase the same services we receive from EVERTEC currently at a higher cost than we currently pay.

## Risks Related to the FDIC-assisted Transaction

The success of the FDIC-assisted transaction will depend on a number of uncertain factors.
The success of the FDIC-assisted transaction will depend on a number of factors, including, without limitation: our ability to integrate the business and operations of the former Westernbank into BPPR s current operations;
our ability to limit the outflow of deposits held by our new customers in the acquired branches and successfully to retain and manage interest-earning assets (i.e., loans) acquired in the FDIC-assisted transaction;
our ability to attract new deposits and to generate new interest-earning assets in the areas previously served by the former Westernbank branches;
our ability to control the incremental non-interest expense from the former Westernbank branches and other units in a manner that enables us to maintain a favorable overall efficiency ratio;
our ability to collect on the loans acquired and satisfy the standard requirements imposed in the loss sharing agreement; and
our ability to earn acceptable levels of interest and non-interest income, including fee income, from the acquired branches.
As with any acquisition involving a financial institution, particularly one involving the transfer of a large number of bank branches such as the FDIC-assisted transaction, there may be business and service changes and disruptions that result in the loss of customers or cause customers to close their accounts and move their business to competing financial institutions. Integrating the business and operations of the former Westernbank will be an operation of substantial size and expense, and may be affected by general market and economic conditions or government actions affecting the financial industry generally. Integration efforts will also likely divert our management s attention and resources. No assurance can be given that we will be able to integrate the acquired branches successfully, and the integration process could result in the loss of key employees, the disruption of ongoing business, or inconsistencies in standards, controls, procedures and policies that adversely affect our ability to maintain relationships with clients, customers, depositors and employees or to achieve the anticipated benefits of the FDIC-assisted transaction. We may also encounter unexpected difficulties during the integration or costs, including costs related to the liabilities assumed, such as legal claims, during the integration or thereafter, that could adversely affect our results of operations and financial condition, perhaps materially. Additionally, no assurance can be given that the operation of the former Westernbank branches will not adversely affect our financial results, that we will be able to achieve results in the future similar to those achieved by our existing banking business, that we will be able to compete effectively in the market areas currently served by the former Westernbank, or that we will be able to manage any growth resulting from the FDIC-assisted transaction effectively.

Deposit and loan run-off rates could exceed the rates we have projected in connection with our planning for the FDIC-assisted transaction and the integration of the acquired branches.
Deposit run-off could be higher than our assumptions. As part of the FDIC-assisted transaction, it will be necessary to convert customer loan and deposit data from the former Westernbank s data processing systems to our data

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processing system. Delays or errors in the conversion process could adversely affect customer relationships, increase run-off of deposit and loan customers and result in unexpected charges and costs. Similarly, run-off could increase if we are not able to service in a cost-effective manner particular loan or deposit products with special features previously offered by the former Westernbank. Any increase in run-off rates could adversely affect our ability to stimulate growth in the acquired branches, our liquidity, and our results of operations.
Changes in national and local economic conditions could lead to higher loan charge-offs in connection with the FDIC-assisted transaction all of which may not be supported by the loss sharing agreement with the FDIC.
We acquired significant portfolios of loans in the FDIC-assisted transaction. Although these loan portfolios will be initially accounted for at fair value, there is no assurance that the loans we acquired will not become impaired, which may result in additional charge-offs to this portfolio. The fluctuations in national, regional and local economic conditions, including those related to local residential, commercial real estate and construction markets, may increase the level of charge-offs that we make to our loan portfolio, and consequently, reduce our net income, and may also increase the level of charge-offs on the loan portfolio that we have acquired and correspondingly reduce our net income. These fluctuations are not predictable, cannot be controlled and may have a material adverse impact on our operations and financial condition even if other favorable events occur.
Although we have entered into loss sharing agreements with the FDIC which provide that $80 \%$ of losses related to specified loan portfolios that we have acquired in connection with the FDIC-assisted transaction will be borne by the FDIC, we are not protected for all losses resulting from charge-offs with respect to those specified loan portfolios. Additionally, the loss sharing agreement has limited terms; therefore, any charge-off of related losses that we experience after the term of the loss sharing agreements will not be reimbursed by the FDIC and will negatively impact our results of operations. The loss sharing agreements also impose standard requirements on us which must be satisfied in order to retain loss share protections. The FDIC has the right to refuse or delay payment for loan losses if the loss sharing agreements are not managed in accordance with their terms.

## The FDIC-assisted transaction increases BPPR s commercial real estate and construction loan portfolio, which have a greater credit risk than residential mortgage loans.

With the acquisition of most of the former Westernbank s loan portfolio, the commercial real estate loan and construction loan portfolios become a larger portion of BPPR s total loan portfolio than it was prior to the FDIC-assisted transaction. This type of lending is generally considered to have more complex credit risks than traditional single-family residential lending, because the principal is concentrated in a limited number of loans with repayment dependent on the successful operation of the related real estate or construction project. Consequently, these loans are more sensitive to the current adverse conditions in the real estate market and the general economy. These loans are generally less predictable, more difficult to evaluate and monitor, and collateral may be more difficult to dispose of in a market decline. However, the negative economic aspects of these risks are substantially reduced as a result of the FDIC loss sharing agreements.
Our decisions regarding the fair value of assets acquired could be inaccurate and our estimated loss share receivable in the FDIC-assisted transaction may be inadequate, which could materially and adversely affect our business, financial condition, results of operations, and future prospects.
Management makes various assumptions and judgments about the collectibility of acquired loan portfolios, including the creditworthiness of borrowers and the value of the real estate and other assets serving as collateral for the repayment of secured loans. In the FDIC-assisted transaction, we may record a loss share receivable that we consider adequate to absorb future losses which may occur in the acquired loan portfolio. In determining the size of the loss share receivable, we analyze the loan portfolio based on historical loss experience, volume and classification of loans, volume and trends in delinquencies and nonaccruals, local economic conditions, and other pertinent information. If our assumptions are incorrect, our current receivable may be insufficient to cover future loan losses, and increased loss reserves may be needed to respond to different economic conditions or adverse developments in the acquired loan portfolio. Any increase in future loan losses could have a negative effect on our operating results.
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

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## Issuer Purchases of Equity Securities

In April 2004, the Corporation s shareholders adopted the Popular, Inc. 2004 Omnibus Incentive Plan. The Corporation has to date used shares purchased in the market to make grants under the Plan. The maximum number of shares of common stock that may be granted under this Plan is $10,000,000$.
The following table sets forth the details of purchases of Common Stock during the quarter ended March 31, 2010 under the 2004 Omnibus Incentive Plan.

Not in thousands

| Period |  | Total Number of Shares <br> Purchased | Average Price Paid per Share | Total Number of Shares <br> Purchased as Part of Publicly Announced Plans or Programs | Maximum Number of Shares that May Yet be Purchased Under the Plans or Programs (a) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| January 1 - January 31February 1 - February 28 |  |  |  |  | 8,377,793 |
|  |  | 997,536 | 2.02 | 997,536 | 7,380,257 |
| March 1 - March 31 |  | 12,426 | 2.03 | 12,426 | 7,368,036 |
| Total March 31, 2010 |  | 1,009,962 | 2.02 | 1,009,962 | 7,368,036 |
| (a) Includes shares forfeited. |  |  |  |  |  |
| Item 6. Exhibits |  |  |  |  |  |
| Exhibit No. | Exhibit Description |  |  |  |  |
| 12.1 | Computation of the ratios of earnings to fixed charges and preferred stock dividends. |  |  |  |  |
| 31.1 | Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |  |  |  |  |
| 31.2 | Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |  |  |  |  |
| 32.1 | Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |  |  |  |  |
| 32.2 | Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |  |  |  |  |

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## POPULAR, INC.

(Registrant)

Date: May 10, 2010

Date: May 10, 2010

By: /s/ Jorge A. Junquera
Jorge A. Junquera
Senior Executive Vice President \& Chief Financial Officer

By: /s/ Ileana Gonzalez Quevedo
Ileana Gonzalez Quevedo
Senior Vice President \& Corporate
Comptroller


[^0]:    As of December 31, 2009

[^1]:    (a) Statutory
    business trust
    that is
    wholly-owned
    by Popular
    North America
    ( PNA ) and
    indirectly
    wholly-owned

[^2]:    liquidation
    amount, net of
    \$507 million
    discount) and
    $\$ 424$ million as
    of December 31,
    2009
    (\$936 million
    aggregate
    liquidation
    amount, net of
    $\$ 512$ million
    discount).

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[^4]:    * For purposes of the intersegment revenues disclosure, revenues include interest income (expense) related to internal funding and other income derived from intercompany

[^5]:    (1) Total revenues include net interest income, service charges on deposit accounts, other service fees, net gain (loss) on sale and valuation adjustments of investment securities, trading account profit (loss), gain (loss) on sale of loans and valuation
    adjustments on loans
    held-for-sale, and other operating income.

[^6]:    * All banks are required to have
    a minimum Tier
    I leverage ratio
    of $3 \%$ or $4 \%$ of
    adjusted
    quarterly

