

Quanex Building Products CORP  
Form 10-Q  
September 04, 2009

**Table of Contents**

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q**

**(Mark One)**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended July 31, 2009**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_.**

**Commission File Number 1-33913**

**QUANEX BUILDING PRODUCTS CORPORATION**

(Exact name of registrant as specified in its charter)

**DELAWARE**

(State or other jurisdiction of incorporation or organization)

**26-1561397**

(I.R.S. Employer Identification No.)

**1900 West Loop South, Suite 1500, Houston, Texas 77027**

(Address of principal executive offices and zip code)

Registrant's telephone number, including area code: **(713) 961-4600**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

<b>Class</b>	<b>Outstanding at September 1, 2009</b>
Common Stock, par value \$0.01 per share	37,650,312



**QUANEX BUILDING PRODUCTS CORPORATION  
INDEX**

<b><u>PART I. FINANCIAL INFORMATION</u></b>	1
<b><u>Item 1: Financial Statements (Unaudited)</u></b>	
<u>Consolidated Balance Sheets July 31, 2009 and October 31, 2008</u>	1
<u>Consolidated Statements of Income Three and Nine Months Ended July 31, 2009 and 2008</u>	2
<u>Consolidated Statements of Cash Flow Nine Months Ended July 31, 2009 and 2008</u>	3
<u>Consolidated Statement of Stockholders Equity Nine Months Ended July 31, 2009</u>	4
<u>Notes to Consolidated Financial Statements</u>	5
<b><u>Item 2: Management's Discussion and Analysis of Financial Condition and Results of Operations</u></b>	22
<b><u>Item 3: Quantitative and Qualitative Disclosures About Market Risk</u></b>	32
<b><u>Item 4T: Controls and Procedures</u></b>	33
<b><u>PART II. OTHER INFORMATION</u></b>	34
<b><u>Item 6: Exhibits</u></b>	34
<u>Exhibit 31.1</u>	
<u>Exhibit 31.2</u>	
<u>Exhibit 32.1</u>	

---

**Table of Contents****PART I. FINANCIAL INFORMATION****Item 1. Financial Statements**

**QUANEX BUILDING PRODUCTS CORPORATION**  
**CONSOLIDATED BALANCE SHEETS**  
(Unaudited)

	<b>July 31, 2009</b>	<b>October 31, 2008</b>
	<b>(In thousands except share data)</b>	
<b>ASSETS</b>		
Current assets:		
Cash and equivalents	\$ 99,896	\$ 67,413
Accounts receivable, net of allowance of \$1,973 and \$1,892	71,354	101,211
Inventories	40,107	63,848
Deferred income taxes	8,904	10,932
Prepaid and other current assets	5,299	6,239
Total current assets	225,560	249,643
Property, plant and equipment, net	146,584	157,389
Deferred income taxes	54,699	3,875
Goodwill	25,189	196,338
Intangible assets, net	48,112	62,476
Other assets	10,088	11,126
Total assets	\$ 510,232	\$ 680,847
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 54,041	\$ 79,512
Accrued liabilities	26,621	38,316
Current maturities of long-term debt	323	363
Total current liabilities	80,985	118,191
Long-term debt	1,945	2,188
Non-current environmental reserves	1,960	2,485
Other liabilities	15,471	10,155
Total liabilities	100,361	133,019
Stockholders equity:		
Preferred stock, no par value, shares authorized 1,000,000; issued and outstanding none		
Common stock, \$0.01 par value, shares authorized 125,000,000; issued 37,752,437 and 37,760,016	378	378

Edgar Filing: Quanex Building Products CORP - Form 10-Q

Additional paid-in-capital	232,546	230,316
Retained earnings	178,344	318,648
Accumulated other comprehensive income (loss)	(27)	(144)
	411,241	549,198
Less common stock held by rabbi trust, 102,125 shares	(1,370)	(1,370)
Total stockholders' equity	409,871	547,828
Total liabilities and stockholders' equity	\$ 510,232	\$ 680,847

The accompanying notes are an integral part of the financial statements.

Page 1

---

Table of Contents

**QUANEX BUILDING PRODUCTS CORPORATION**  
**CONSOLIDATED STATEMENTS OF INCOME**  
(Unaudited)

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>July 31,</b>		<b>July 31,</b>	
	<b>2009</b>	<b>2008</b>	<b>2009</b>	<b>2008</b>
	<b>(In thousands, except per share amounts)</b>			
<b>Net sales</b>	\$ 163,977	\$ 240,338	\$ 390,071	\$ 622,588
Cost and expenses:				
Cost of sales (exclusive of items shown separately below)	129,009	200,443	340,060	518,296
Selling, general and administrative expense	14,532	17,002	43,159	80,682
Impairment of goodwill and intangible assets			182,562	
Depreciation and amortization	8,007	8,521	24,641	26,627
<b>Operating income (loss)</b>	12,429	14,372	(200,351)	(3,017)
Interest expense	(129)	(118)	(360)	(356)
Other, net	28	326	327	4,876
Income (loss) from continuing operations before income taxes	12,328	14,580	(200,384)	1,503
Income tax (expense) benefit	(4,191)	(5,762)	47,962	(609)
Income (loss) from continuing operations	8,137	8,818	(152,422)	894
Income (loss) from discontinued operations, net of tax				5,675
<b>Net income (loss)</b>	\$ 8,137	\$ 8,818	\$ (152,422)	\$ 6,569
<b>Basic earnings per common share:</b>				
Earnings (loss) from continuing operations	\$ 0.22	\$ 0.24	\$ (4.08)	\$ 0.02
Income (loss) from discontinued operations				0.16
Basic earnings (loss) per share	\$ 0.22	\$ 0.24	\$ (4.08)	\$ 0.18
<b>Diluted earnings per common share:</b>				
Earnings (loss) from continuing operations	\$ 0.22	\$ 0.24	\$ (4.08)	\$ 0.02
Income (loss) from discontinued operations				0.15
Diluted earnings (loss) per share	\$ 0.22	\$ 0.24	\$ (4.08)	\$ 0.17
<b>Weighted-average common shares outstanding:</b>				
Basic	37,335	37,333	37,334	37,255
Diluted	37,581	37,509	37,334	38,896

Cash dividends declared per share \$ 0.03 \$ 0.03 \$ 0.09 \$ 0.31

The accompanying notes are an integral part of the financial statements.



**Table of Contents**

**QUANEX BUILDING PRODUCTS CORPORATION**  
**CONSOLIDATED STATEMENTS OF CASH FLOW**  
**(Unaudited)**

	<b>Nine Months Ended</b>	
	<b>July 31,</b>	
	<b>2009</b>	<b>2008</b>
	<b>(In thousands)</b>	
<b>Operating activities:</b>		
Net income (loss)	\$ (152,422)	\$ 6,569
(Income) loss from discontinued operations		(5,675)
Adjustments to reconcile net income (loss) to cash provided by operating activities:		
Impairment of goodwill and intangible assets	182,562	
Depreciation and amortization	24,692	26,648
Deferred income taxes	(30,496)	2,891
Stock-based compensation	2,328	25,504
Changes in assets and liabilities, net of effects from acquisitions and dispositions:		
Decrease (increase) in accounts receivable	28,112	(19,147)
Decrease (increase) in inventory	23,749	(6,337)
Decrease (increase) in other current assets	(105)	820
Increase (decrease) in accounts payable	(25,506)	3,461
Increase (decrease) in accrued liabilities	(6,864)	(1,840)
Increase (decrease) in income taxes	(18,900)	3,774
Other, net	5,473	(2,741)
Cash provided by (used for) operating activities from continuing operations	32,623	33,927
Cash provided by (used for) operating activities from discontinued operations		25,127
Cash provided by (used for) operating activities	32,623	59,054
<b>Investing activities:</b>		
Capital expenditures, net of retirements	(12,813)	(11,529)
Proceeds from property insurance claims	1,000	
Other, net		(23)
Cash provided by (used for) investing activities from continuing operations	(11,813)	(11,552)
Cash provided by (used for) investing activities from discontinued operations		34,113
Cash provided by (used for) investing activities	(11,813)	22,561
<b>Financing activities:</b>		
Repayments of long-term debt	(361)	(1,464)
Common stock dividends paid	(3,390)	(1,128)
Funding from Separation	15,401	32,735
Other, net	(10)	(293)
Cash provided by (used for) financing activities from continuing operations	11,640	29,850

Edgar Filing: Quanex Building Products CORP - Form 10-Q

Cash provided by (used for) financing activities from discontinued operations		(46,183)
Cash provided by (used for) financing activities	11,640	(16,333)
Effect of exchange rate changes on cash equivalents	33	(71)
Less: (Increase) decrease in cash and equivalents from discontinued operations		(13,057)
Increase (decrease) in cash and equivalents from continuing operations	32,483	52,154
Cash and equivalents at beginning of period	67,413	1,778
Cash and equivalents at end of period	\$ 99,896	\$ 53,932

The accompanying notes are an integral part of the financial statements.

Table of Contents

**QUANEX BUILDING PRODUCTS CORPORATION**  
**CONSOLIDATED STATEMENT OF STOCKHOLDERS EQUITY**  
**(Unaudited)**

<b>Nine months Ended July 31, 2009</b>	<b>Common Stock</b>	<b>Additional Paid-in Capital</b>	<b>Retained Earnings</b>	<b>Accumulated Other Comprehensive Income (Loss)</b>	<b>Rabbi Trust</b>	<b>Total Stockholders Equity</b>
<b>(In thousands, except per share amounts)</b>						
Balance at October 31, 2008	\$ 378	\$ 230,316	\$ 318,648	\$ (144)	\$ (1,370)	\$ 547,828
Net income (loss)			(152,422)			(152,422)
Common dividends (\$0.09 per share)			(3,390)			(3,390)
Stock-based compensation activity:						
Stock-based compensation earned		2,277				2,277
Restricted stock awards	1	(1)				
Stock-based compensation tax benefit		(11)				(11)
Separation from Quanex Corporation			15,508			15,508
Other	(1)	(35)		117		81
Balance at July 31, 2009	\$ 378	\$ 232,546	\$ 178,344	\$ (27)	\$ (1,370)	\$ 409,871

The accompanying notes are an integral part of the financial statements.

**Table of Contents**

**QUANEX BUILDING PRODUCTS CORPORATION  
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

**1. Description of Business and Basis of Presentation**

Quanex Building Products Corporation and its subsidiaries (Quanex or the Company) are managed on a decentralized basis and operate in two business segments: Engineered Products and Aluminum Sheet Products. The Engineered Products segment produces engineered products and components primarily serving the window and door industry, while the Aluminum Sheet Products segment produces mill finished and coated aluminum sheet serving the broader building products markets and secondary markets such as capital goods and transportation. The primary market drivers are residential housing starts and residential remodeling expenditures. Quanex believes it is a technological leader in the production of aluminum flat-rolled products, flexible insulating glass spacer systems, extruded plastic profiles, and precision-formed metal and wood products which primarily serve the North American building products markets. The Company uses low-cost production processes, and engineering and metallurgical expertise to provide customers with specialized products for specific applications.

On December 12, 2007, Quanex Building Products Corporation was incorporated in the state of Delaware as a subsidiary of Quanex Corporation to facilitate the separation of Quanex Corporation's vehicular products and building products businesses. The separation occurred on April 23, 2008 through the spin-off of Quanex Corporation's building products business to its shareholders immediately followed by the merger of Quanex Corporation (consisting principally of the vehicular products business and all non-building products related corporate accounts) with a wholly-owned subsidiary of Gerdau S.A. (Gerdau). This is hereafter referred to as the Separation and is more fully described in Note 3.

Notwithstanding the legal form of the Separation, because Gerdau merged with and into Quanex Corporation immediately following the spin-off and because the senior management of Quanex Corporation continued as the senior management of Quanex Building Products Corporation following the spin-off, the Company considers Quanex Building Products Corporation as divesting the Quanex Corporation vehicular products segment and non-building products related corporate items and has treated it as the accounting successor to Quanex Corporation for financial reporting purposes in accordance with Emerging Issues Task Force (EITF) Issue No. 02-11, *Accounting for Reverse Spinoffs* (EITF 02-11). For purposes of describing the events related to the Separation as well as other events, transactions and financial results of Quanex Building Products Corporation and its subsidiaries related to periods prior to April 23, 2008, the term Quanex or the Company also refer to Quanex Building Products Corporation's accounting predecessor, Quanex Corporation.

In accordance with the provisions of Statement of Financial Accounting Standard (SFAS) No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets* (SFAS 144) effective with the Separation on April 23, 2008, the results of operations and cash flows related to the vehicular products business and non-building products related corporate items are reported as discontinued operations for all periods presented. There were no assets or liabilities of discontinued operations as of July 31, 2009 or October 31, 2008. Unless otherwise noted, all disclosures in the notes accompanying the consolidated financial statements reflect only continuing operations.

The interim unaudited consolidated financial statements of the Company include all adjustments which, in the opinion of management, are necessary for a fair presentation of the Company's financial position and results of operations. All such adjustments are of a normal recurring nature. These financial statements have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. The preparation of these financial statements requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying footnotes. Estimates and assumptions about future events and their effects cannot be perceived with certainty. Estimates may change as new events occur, as more experience is acquired, as additional information becomes available and as the Company's operating environment changes. Actual results could differ from estimates. These statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 2008.



Table of Contents**QUANEX BUILDING PRODUCTS CORPORATION****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (continued)****2. New Accounting Pronouncements**

In June 2009, the Financial Accounting Standards Board (FASB) issued SFAS No. 168, *The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles – a replacement of FASB Statement No. 162* (SFAS 168). FAS 168 establishes the FASB Accounting Standards Codification (the Codification) as the source of authoritative U.S. GAAP. The FASB will no longer issue new standards in the form of Statements, FASB Staff Positions, or Emerging Issues Task Force Abstracts. The Codification, which modifies structure hierarchy and referencing of financial standards, is effective for interim and annual financial periods ending after September 15, 2009. The Codification is not intended to change or alter existing U.S. GAAP, and the Company does not expect the adoption of FAS 168 to have a material impact on its consolidated financial statements.

In May 2009, the FASB issued SFAS No. 165, *Subsequent Events* (SFAS 165), which establishes general standards for accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. SFAS No. 165 requires the disclosure of the date through which an entity has evaluated subsequent events and the rationale for why that date was selected. This statement is effective for interim and annual periods ending after June 15, 2009, and accordingly, the Company adopted it during the third quarter of 2009. In preparing these financial statements, the Company evaluated the events and transactions through the time of filing these financial statements with the SEC on September 4, 2009.

In December 2008, the FASB issued FASB Staff Position (FSP) 132(R)-1, *Employers Disclosures about Postretirement Benefit Plan Assets* (FSP 132(R)-1), which provides guidance on an employer's disclosures about plan assets of a defined benefit pension or other postretirement plan. This interpretation is effective for financial statements issued for fiscal years ending after December 15, 2009 (October 31, 2010 for the Company). The Company is currently evaluating the disclosure requirements of this pronouncement.

In June 2008, the FASB ratified FSP No. EITF 03-6-1, *Determining Whether Instruments Granted in Share-Based Payment Transactions are Participating Securities* (FSP EITF 03-6-1), which addresses whether instruments granted in share-based payment awards are participating securities prior to vesting, and therefore, must be included in the earnings allocation in calculating earnings per share under the two-class method described in SFAS No. 128, *Earnings per Share* (SFAS 128). FSP EITF 03-6-1 requires that unvested share-based payment awards that contain non-forfeitable rights to dividends or dividend-equivalents be treated as participating securities in calculating earnings per share. FSP EITF 03-6-1 is effective for financial statements issued for fiscal years beginning after December 15, 2008 (November 1, 2009 for the Company), and interim periods within those fiscal years, and shall be applied retrospectively to all prior periods. The Company is currently evaluating the impact of adopting FSP EITF 03-6-1 on its consolidated financial statements.

In April 2008, the FASB issued FSP No. SFAS 142-3, *Determination of the Useful Life of Intangible Assets* (FSP SFAS 142-3). FSP SFAS 142-3 amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under SFAS No. 142, *Goodwill and Other Intangible Assets* (SFAS 142). The intent of FSP SFAS 142-3 is to improve the consistency between the useful life of a recognized intangible asset under SFAS 142 and the period of expected cash flows used to measure the fair value of the asset under SFAS No. 141R (revised 2007), *Business Combinations* (SFAS 141R) and other applicable accounting literature. FSP SFAS 142-3 is effective for financial statements issued for the fiscal years beginning after December 15, 2008 (November 1, 2009 for the Company) and must be applied prospectively to intangible assets acquired after the effective date. The Company's adoption of FSP SFAS 142-3 could have a potential impact on its future results of operations or financial condition from intangibles acquired after November 1, 2009.

**Table of Contents****QUANEX BUILDING PRODUCTS CORPORATION****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (continued)**

In December 2007, the FASB issued SFAS No. 141R *Business Combinations*. This standard establishes principles and requirements for how an acquirer recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, any non-controlling interest in the acquiree, the goodwill acquired, contractual contingencies and any estimate or contingent consideration measured at their fair value at the acquisition date. This statement also establishes disclosure requirements which will enable users to evaluate the nature and financial effects of the business combination. In April 2009, the FASB issued FSP No. 141R-1, *Accounting for Assets Acquired and Liabilities Assumed in a Business Combination That Arise from Contingencies* (FSP SFAS 141R-1). This staff position amends SFAS 141R to address application issues around the recognition, measurement and disclosure of assets and liabilities arising from contingencies in a business combination. SFAS 141R and FSP SFAS 141R-1 apply prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008 (for acquisitions closed on or after November 1, 2009 for the Company). Early application is not permitted. While the Company has not yet evaluated SFAS 141R for the impact, if any, the statement will have on its consolidated financial statements, the Company will be required to expense costs related to any acquisitions closed on or after November 1, 2009.

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB No. 51* (SFAS 160). SFAS 160 addresses the accounting and reporting framework for minority interests by a parent company. SFAS 160 is effective for fiscal years beginning on or after December 15, 2008 (as of November 1, 2009 for the Company). The Company has not yet determined the impact, if any, that SFAS 160 will have on its consolidated financial statements.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities Including an Amendment of FASB Statement No. 115* (SFAS 159). This standard provides companies with an option to measure, at specified election dates, many financial instruments and certain other items at fair value that are not currently measured at fair value. A company will report unrealized gains and losses on items for which the fair value option has been elected in earnings at each subsequent reporting date. This statement also establishes presentation and disclosure requirements designed to facilitate comparisons between entities that choose different measurement attributes for similar types of assets and liabilities. SFAS 159 is effective as of the beginning of an entity's first fiscal year that begins after November 15, 2007 (as of November 1, 2008 for the Company). The Company adopted SFAS 159 effective November 1, 2008, and did not elect the fair value option for eligible instruments existing on that date. Therefore, the initial adoption of SFAS 159 did not have an impact on the Company's results of operations or financial condition. The Company will assess the impact of electing the fair value option for any newly acquired eligible instruments. Electing the fair value option for such instruments could have a material impact on the Company's future results of operations or financial condition.

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements* (SFAS 157), which defines fair value, establishes a framework for measuring fair value in accordance with generally accepted accounting principles, and expands disclosures about fair value measurements. The provisions of this standard apply to other accounting pronouncements that require or permit fair value measurements. SFAS 157, as it relates to financial assets and financial liabilities, becomes effective for fiscal years beginning after November 15, 2007 (as of November 1, 2008 for the Company). The provisions of SFAS 157 are to be applied prospectively with limited exceptions. The adoption of the financial asset and financial liabilities portion of this Statement did not have an impact on the Company's consolidated financial statements, since the Company already applies its basic concepts in measuring fair values. The standard describes three levels of inputs that may be used to measure fair value:

Level 1 instrument valuations are obtained from real-time quotes for transactions in active exchange markets involving identical assets.

Level 2 instrument valuations are obtained from readily-available pricing sources for comparable instruments.

Level 3 instrument valuations are obtained without observable market values and require a high level of judgment to determine the fair value.

The Company holds Treasury Money Market Fund investments that are classified as cash equivalents and are measured at fair value on a recurring basis, based on quoted prices in active markets for identical assets (Level 1). The Company had cash equivalent investments totaling approximately \$97.0 million at July 31, 2009.



**Table of Contents**

**QUANEX BUILDING PRODUCTS CORPORATION**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (continued)**

On February 12, 2008, the FASB issued FSP No. FAS 157-2, *Effective Date of FASB Statement No. 157*, which delays the effective date of SFAS 157 for all nonfinancial assets and nonfinancial liabilities, except those that are recognized or disclosed at fair value in the financial statements on at least an annual basis, until fiscal years beginning after November 15, 2008 (as of November 1, 2009 for the Company). The Company is currently evaluating the impact of adopting SFAS 157 on its consolidated financial statements for the remainder of SFAS 157 regarding nonfinancial assets and nonfinancial liabilities.

**3. Discontinued Operations**

As discussed in Note 1, Quanex Corporation's vehicular products business and non-building products related corporate accounts were separated from its building products business on April 23, 2008. Although the legal form of the Separation shows Quanex Building Products Corporation as being spun-off in a taxable spin from Quanex Corporation, because of the substance of the transactions, Quanex Building Products Corporation is considered the divesting entity and treated as the accounting successor. Quanex Corporation is the accounting spinnee and accounting predecessor for financial reporting purposes.

In accordance with SFAS 144, effective with the closing of the Separation on April 23, 2008, the results of operations and cash flows related to the vehicular products business and non-building products related corporate items are reported as discontinued operations for all periods presented. There were no assets or liabilities of discontinued operations as of July 31, 2009 or October 31, 2008.

In connection with the Separation, Quanex Building Products Corporation received initial funding from Quanex Corporation of \$20.9 million as of November 1, 2007. Although the transaction closed on April 23, 2008, economic interests between Quanex Corporation's building products operations and its vehicular products business/legacy corporate accounts were segregated as of November 1, 2007 whereby cash flows generated by the Company's building products businesses were retained by Quanex Building Products Corporation upon the Separation.

Because the Separation was a spin-off among shareholders, for financial statement presentation, there is no gain or loss on the separation of the disposed net assets and liabilities. Rather, the carrying amounts of the net assets and liabilities of the Company's former vehicular products business and non-building products related corporate accounts are removed at their historical cost with an offsetting reduction to stockholders' equity. As of October 31, 2008, the Company incurred a \$345.8 million reduction in stockholders' equity from the Separation. During January 2009, this reduction was partially offset by \$15.5 million primarily related to the finalization of transaction tax liabilities resulting in a cumulative reduction to stockholders' equity of \$330.3 million related to the Separation. The Separation transaction agreements contained four primary true-up items: stock option true-up, change of control agreement true-up, convertible debenture true-up and tax true-up. Three of the true-up items were finalized and cash settled prior to October 31, 2008 and, accordingly are reflected in the \$345.8 million; the Company received a net \$6.9 million from Gerdau for the Quanex Corporation stock option true-up and the change of control agreement true-up and a true-up receipt of \$5.0 million related to Quanex Corporation's convertible debentures. The Company received \$15.4 million in cash from Gerdau in January 2009 for the settlement of transaction taxes (as the Separation was a taxable spin) representing the fourth and final true-up. As these true-ups were settled pursuant to the transaction agreements, the Company recorded an adjustment to its cash balance with an offsetting amount to stockholders' equity.

**Table of Contents****QUANEX BUILDING PRODUCTS CORPORATION****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS** (continued)

There were no assets or liabilities of discontinued operations as of July 31, 2009 or October 31, 2008. The results of discontinued operations for the nine months ended July 31, 2009 and 2008 were as follows:

	<b>Nine Months Ended July 31,</b>	
	<b>2009</b>	<b>2008</b>
Net sales	\$	\$ 571,578
Transaction expenses and other related Separation costs, before tax	\$	\$ (19,205)
Income from discontinued operations before tax	\$	\$ 18,745
Income tax expense		(13,070)
Income from discontinued operations, net of tax	\$	\$ 5,675

Net sales and income from discontinued operations for the nine months ended July 31, 2008 represents activity of the Company's former vehicular products segment. The three and nine months ended July 31, 2009 and the three months ended July 31, 2008 have no comparable activity as the Separation occurred in April 2008. The following describes certain items incurred prior to the Separation date and are reflected in the 2008 discontinued results in the table above:

Transaction expenses and other related Separation costs for the nine months ended July 31, 2008 include \$13.9 million of transaction costs (primarily investment banking fees, legal fees and accounting fees for the merger and discontinued operations' portion of spin costs) and \$4.9 million of expense related to the modification of Quanex Corporation stock-based compensation awards. See Note 11 for additional discussion of the modification of Quanex Corporation's stock-based compensation awards in connection with the Separation.

With respect to inventories valued using the LIFO method, the vehicular products business (i.e. discontinued operations) recognized \$15.3 million of LIFO expense during the nine months ended July 31, 2008.

During the first fiscal quarter of 2008, certain holders elected to convert \$9.4 million principal of Debentures. Quanex Corporation paid \$18.8 million to settle these conversions, including the premium which Quanex Corporation opted to settle in cash. Quanex Corporation recognized a \$9.7 million loss on early extinguishment which represents the conversion premium and the non-cash write-off of unamortized debt issuance costs. This loss is reported in discontinued operations before tax above.

Discontinued operations' effective tax rate for the nine months ended July 31, 2008 was 69.7% as a result of the predominately nondeductible pretax loss on early extinguishment of the Debentures coupled with transaction costs which are largely nondeductible for tax purposes.

**4. Goodwill and Acquired Intangible Assets***Goodwill*

Under SFAS 142, goodwill is no longer amortized, but is reviewed for impairment annually or more frequently if certain indicators arise. The Company elected to make August 31 the annual impairment assessment date for goodwill. The August 31, 2008 review of goodwill indicated that goodwill was not impaired. As described in Note 4 of the Company's 2008 Form 10-K, the Company disclosed that it would continue to monitor its market capitalization (which fell below book value in October 2008) and other indicators to evaluate the need for an interim impairment assessment. During the first fiscal quarter of 2009, based on a combination of factors, including additional declines in housing start projections, falling aluminum ingot prices, further deterioration of the overall market conditions in the building products industry, downward revision to earnings guidance, and the continued gap between the Company's

market value of equity and book value of equity, the Company concluded that there were sufficient indicators to require Quanex to perform an interim goodwill impairment analysis.

**Table of Contents****QUANEX BUILDING PRODUCTS CORPORATION****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS** (continued)

SFAS 142 provides for a two-step impairment test for goodwill. The first step of the impairment test compares the fair value of a reporting unit with its carrying amount, including goodwill, to determine if a potential impairment exists. If the carrying amount of a reporting unit exceeds its fair value, the second step is performed to measure the amount of impairment by comparing the implied fair value of the reporting unit goodwill with the carrying amount of that goodwill. For purposes of this analysis, estimates of fair value were based on a combination of the income approach, which estimates the fair value of the Company's reporting units based on future discounted cash flows; and the market approach, which estimates the fair value of the Company's reporting units on comparable market prices.

The Company recorded an estimated non-cash goodwill impairment charge of \$125.4 million during the first quarter of fiscal 2009 and finalized its goodwill impairment analysis during the second quarter of fiscal 2009; at which time the Company recognized an additional non-cash goodwill impairment charge of \$45.3 million bringing the total impairment charge to \$170.7 million for the nine months ended July 31, 2009. As a result, there is \$25.2 million of goodwill remaining on the Company's balance sheet as of July 31, 2009. Since this goodwill impairment charge is non-cash, it does not affect liquidity or the Consolidated Leverage Ratio and Consolidated Interest Coverage Ratio contained in the Company's Credit Facility financial covenants (see Note 8 for further information regarding financial covenants and definitions of ratios).

The changes in the carrying amount of goodwill for the nine months ended July 31, 2009 are as follows (in thousands):

	<b>Engineered Products</b>	<b>Aluminum Sheet Products</b>	<b>Consolidated</b>
Balance at October 31, 2008	\$ 175,949	\$ 20,389	\$ 196,338
Impairment	(150,266)	(20,389)	(170,655)
Other	(494)		(494)
Balance at July 31, 2009	\$ 25,189	\$	\$ 25,189

*Acquired Intangible Assets*

Intangible assets consist of the following (in thousands):

	<b>As of July 31, 2009</b>		<b>As of October 31, 2008</b>	
	<b>Gross Carrying Amount</b>	<b>Accumulated Amortization</b>	<b>Gross Carrying Amount</b>	<b>Accumulated Amortization</b>
Amortized intangible assets:				
Customer relationships	\$ 21,200	\$ 4,966	\$ 23,691	\$ 6,588
Trademarks and trade names	33,150	7,363	37,930	7,089
Patents	11,560	5,469	17,328	4,996
Total	\$ 65,910	\$ 17,798	\$ 78,949	\$ 18,673
Intangible assets not subject to amortization:				
Trade name	\$		\$ 2,200	



**Table of Contents****QUANEX BUILDING PRODUCTS CORPORATION****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (continued)**

Based on a combination of factors, including additional declines in housing start projections and further deterioration of the overall market conditions in the building products industry, the Company determined that there were events and circumstances during the first quarter of 2009 that could indicate that its carrying amount of intangible assets may not be recoverable. Accordingly, intangible assets were tested for recoverability during the three months ended January 31, 2009. The carrying amount of an intangible asset is not recoverable if it exceeds the sum of the undiscounted cash flows expected to result from the use and eventual disposition of the intangible asset. If the carrying amount is not recoverable, the impairment loss is measured as the amount by which the carrying amount of the intangible exceeds its fair value. An impairment loss of \$11.9 million was recognized during the three months ended January 31, 2009 on certain Engineered Products trademarks, trade names and patents whose carrying amount was not recoverable and whose carrying amount exceeded fair value. Fair value was determined by the relief from royalty approach which is a variation of the income approach. The intangible asset impairment charge is included in Impairment of goodwill and intangible assets in the accompanying consolidated statements of income. Since this intangible impairment charge is non-cash, it does not affect liquidity or financial covenants. No impairment charges were recorded in 2008.

The aggregate amortization expense for the three and nine month periods ended July 31, 2009 was \$0.8 million and \$2.5 million, respectively. The aggregate amortization expense for the three and nine month periods ended July 31, 2008 was \$1.3 million and \$4.7 million, respectively. Estimated amortization expense for the next five years, based upon the amortization of pre-existing intangibles follows (in thousands):

<b>Fiscal Years Ending October 31,</b>	<b>Estimated Amortization</b>
2009 (remaining three months)	\$ 752
2010	\$ 3,006
2011	\$ 3,006
2012	\$ 3,006
2013	\$ 2,944

**5. Inventories**

Inventories consist of the following:

	<b>July 31, 2009</b>	<b>October 31, 2008</b>
	<b>(In thousands)</b>	
Raw materials	\$ 18,586	\$ 30,221
Finished goods and work in process	18,383	30,732
	36,969	60,953
Supplies and other	3,138	2,895
Total	\$ 40,107	\$ 63,848

Fixed costs related to excess manufacturing capacity have been expensed in the period, and therefore, are not capitalized into inventory. The values of inventories in the consolidated balance sheets are based on the following accounting methods:

<b>July 31, 2009</b>	<b>October 31, 2008</b>
<b>(In thousands)</b>	

LIFO	\$	16,637	\$	32,947
FIFO		23,470		30,901
Total	\$	40,107	\$	63,848

An actual valuation of inventory under the last in, first out (LIFO) method can be made only at the end of each year based on the inventory costs and levels at that time. Accordingly, interim LIFO calculations must be based on management's estimates of expected year-end inventory costs and levels. Because these are subject to many factors beyond management's control, interim results are subject to the final year-end LIFO inventory valuation which could significantly differ from interim estimates. To estimate the effect of LIFO on interim periods, the Company performs a projection of the year-end LIFO reserve and considers expected year-end inventory pricing and expected inventory levels. Depending on this projection, the Company may record an interim allocation of the projected year-end LIFO calculation. The Company recorded \$6.8 million of LIFO income during the nine months ended July 31, 2009. The Company recorded \$5.5 million of LIFO charges during the nine months ended July 31, 2008. With respect to inventories valued using LIFO, replacement cost exceeded the LIFO value by approximately \$7.3 million and \$14.0 million as of July 31, 2009 and October 31, 2008, respectively.

**Table of Contents**

**QUANEX BUILDING PRODUCTS CORPORATION**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**6. Earnings and Dividends Per Share***Earnings Per Share*

The computational components of basic and diluted earnings per share from continuing operations are as follows (shares and dollars in thousands except per share amounts):

	For the Three Months Ended					
	July 31, 2009			July 31, 2008		
	Income (Numerator)	Shares (Denominator)	Per- Share Amount	Income (Numerator)	Shares (Denominator)	Per- Share Amount
Basic earnings and earnings per share	\$ 8,137	37,335	\$ 0.22	\$ 8,818	37,333	\$ 0.24
Effect of dilutive securities						
Common stock equivalents arising from stock options		55			29	
Restricted stock		89			45	
Common stock held by rabbi trust		102			102	
Diluted earnings and earnings per share	\$ 8,137	37,581	\$ 0.22	\$ 8,818	37,509	\$ 0.24

	For the Nine Months Ended					
	July 31, 2009			July 31, 2008		
	Income (Numerator)	Shares (Denominator)	Per- Share Amount	Income (Numerator)	Shares (Denominator)	Per- Share Amount
Basic earnings and earnings per share	\$ (152,422)	37,334	\$ (4.08)	\$ 894	37,255	\$ 0.02
Effect of dilutive securities						
Common stock equivalents arising from settlement of contingent convertible debentures					1,514	
Common stock equivalents arising from stock options					9	
Restricted stock					16	
Common stock held by rabbi trust					102	



Diluted earnings and earnings per share	\$ (152,422)	37,334	\$ (4.08)	\$ 894	38,896	\$ 0.02
---	--------------	--------	-----------	--------	--------	---------

The computation of diluted earnings per share excludes outstanding options and other common stock equivalents in periods where inclusion of such potential common stock instruments would be anti-dilutive in the periods presented. When income from continuing operations is a loss, all potential dilutive instruments are excluded from the computation of diluted earnings per share as they would be anti-dilutive. Accordingly, for the nine months ended July 31, 2009, 0.1 million, of common stock equivalents were excluded from the computation of diluted earnings per share. As of July 31, 2009, the Company had 1.3 million of stock options and 0.1 million of restricted stock that are potentially dilutive in future earnings per share calculations; such dilution will be dependent on the excess of the market price of the Company's stock over the exercise price and other components of the treasury stock method.

**Table of Contents****QUANEX BUILDING PRODUCTS CORPORATION****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS** (continued)

The Company's former 2.50% Convertible Senior Debentures (the Debentures) are reported in discontinued operations for historical periods as a result of the Separation. In 2005, the Company irrevocably elected to settle the principal amount of its former Debentures in cash when they became convertible and were surrendered by the holders thereof. The Company retained its option to satisfy any excess conversion obligation (stock price in excess of conversion price) with shares, cash or a combination of shares and cash. As a result of the Company's election, if dilutive, diluted earnings per share up through the Separation include the amount of shares it would have taken to satisfy the excess conversion obligation, assuming that all of the Debentures outstanding during the period were surrendered. For calculation purposes, the average closing price of the Company's common stock for each of the periods presented is used as the basis for determining dilution. Although the Debentures are reported in discontinued operations for historical periods, they had a dilutive impact for year-to-date earnings per share for the third and fourth quarters of 2008. There was no dilutive impact for the first or second quarter of 2008 as income from continuing operations was a loss for those respective periods, and there was no dilutive impact for the third and fourth quarter-to-date earnings per share as these periods were entirely post Separation.

*Dividends Per Share*

The Company pays a quarterly cash dividend on the Company's common stock. During the nine months ended July 31, 2009, the Company paid a \$0.09 cash dividend per common share compared to \$0.31 per common share during the same period in 2008. Prior to the Separation in April 2008, the Company (via the Company's legal predecessor, Quanex Corporation) paid a \$0.14 quarterly cash dividend for the first and second quarter of 2008. Post Separation and beginning with the third quarter of 2008, the Company has been paying a \$0.03 quarterly cash dividend per common share.

**7. Comprehensive Income**

Comprehensive income comprises net income and all other non-owner changes in equity, including foreign currency translation, pension related adjustments and realized and unrealized gains and losses on derivatives, if any. Comprehensive income for the three and nine months ended July 31, 2009 and 2008 was as follows:

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>July 31,</b>		<b>July 31,</b>	
	<b>2009</b>	<b>2008</b>	<b>2009</b>	<b>2008</b>
	<b>(In thousands)</b>			
Comprehensive income (loss):				
Net income (loss)	\$ 8,137	\$ 8,818	\$ (152,422)	\$ 6,569
Foreign currency translation adjustment	115	(26)	117	(133)
Total comprehensive income (loss), net of taxes	\$ 8,252	\$ 8,792	\$ (152,305)	\$ 6,436

**8. Long-term Debt**

Long-term debt consists of the following:

	<b>July 31,</b>	<b>October 31,</b>
	<b>2009</b>	<b>2008</b>
	<b>(In thousands)</b>	
Revolving Credit Facility	\$	\$
City of Richmond, Kentucky Industrial Building Revenue Bonds	1,100	1,250
Scott County, Iowa Industrial Waste Recycling Revenue Bonds	1,000	1,200
Capital lease obligations and other	168	101
Total debt	\$ 2,268	\$ 2,551

Edgar Filing: Quanex Building Products CORP - Form 10-Q

Less maturities due within one year included in current liabilities	323	363
Long-term debt	\$ 1,945	\$ 2,188

Approximately 93% and 96% of the total debt had a variable interest rate at July 31, 2009 and October 31, 2008, respectively. See Interest Rate Risk section in Item 3, Quantitative and Qualitative Disclosures About Market Risk of this Form 10-Q for additional discussion.

**Table of Contents**

**QUANEX BUILDING PRODUCTS CORPORATION**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (continued)**

*Credit Facility*

The Company's \$270.0 million Senior Unsecured Revolving Credit Facility (the Credit Facility) was executed on April 23, 2008. The Credit Facility has a five-year term and is unsecured. The Credit Facility expires April 23, 2013 and provides for up to \$50.0 million for standby letters of credit, limited to the undrawn amount available under the Credit Facility. Borrowings under the Credit Facility bear interest at a spread above LIBOR based on a combined leverage and ratings grid. Proceeds from the Credit Facility may be used to provide availability for acquisitions, working capital, capital expenditures and general corporate purposes.

Under the Credit Facility, the Company is obligated to comply with certain financial covenants requiring the Company to maintain a Consolidated Leverage Ratio of no more than 3.25 to 1 and a Consolidated Interest Coverage Ratio of no less than 3.00 to 1. As defined by the Credit Facility's indenture, the Consolidated Leverage Ratio is the ratio of consolidated indebtedness as of such date to consolidated EBITDA for the previous four fiscal quarters; and the Interest Coverage Ratio is the ratio of consolidated EBITDA to consolidated interest expense, in each case for the previous four consecutive fiscal quarters. EBITDA is defined by the indenture to include proforma EBITDA of acquisitions and to exclude certain items like non-cash charges. Additionally, the Credit Facility contains certain limitations on additional indebtedness, asset or equity sales, and acquisitions. Dividends and other distributions are permitted so long as after giving effect to such dividend or stock repurchase, there is no event of default.

As of July 31, 2009, the Company had no borrowings under the Credit Facility, and the Company was in compliance with all Credit Facility financial covenants. The availability under the Credit Facility is a function of both the facility amount utilized and meeting covenant requirements. Although there were no borrowings on the Credit Facility and there was only \$5.8 million of outstanding letters of credit under the Credit Facility, the aggregate availability under the Credit Facility was limited by the Consolidated Leverage Ratio resulting in an availability of \$121.1 million at July 31, 2009.

**9. Pension Plans and Other Postretirement Benefits***Defined Benefit Plan*

The Company has a number of retirement plans covering substantially all employees. The Company provides both defined benefit and defined contribution plans. In general, the plant or location of his/her employment determines an employee's coverage for retirement benefits.

The Company has a non-contributory, single employer defined benefit pension plan that covers substantially all non-union employees. Effective January 1, 2007, the Company amended this defined benefit pension plan to include a new cash balance formula for all new salaried employees hired on or after January 1, 2007 and for any non-union employees who were not participating in a defined benefit plan prior to January 1, 2007. All new salaried employees are eligible to receive credits equivalent to 4% of their annual eligible wages, while some of the employees at the time of the plan amendment were grandfathered and are eligible to receive credits ranging up to 6.5% based upon a percentage they received in the defined contribution plan prior to the amendment of the pension plan. Additionally, every year the participants will receive an interest related credit on their respective balance equivalent to the prevailing 30-year Treasury rate. Benefits for participants in this plan prior to January 1, 2007 continue to be based on a more traditional formula for retirement benefits where the plan pays benefits to employees upon retirement, using a formula based upon years of service and pensionable compensation prior to retirement. Of the Company's participants, 99% are under the cash balance formula.

Table of Contents

**QUANEX BUILDING PRODUCTS CORPORATION**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS** (continued)

The components of net periodic pension cost are as follows:

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>July 31,</b>		<b>July 31,</b>	
	<b>2009</b>	<b>2008</b>	<b>2009</b>	<b>2008</b>
	<b>(In thousands)</b>			
<b>Pension Benefits:</b>				
Service cost	\$ 704	\$ 1,142	\$ 2,112	\$ 3,435
Interest cost	141	595	423	1,788
Expected return on plan assets	(102)	(772)	(306)	(2,322)
Amortization of unrecognized prior service cost				
Amortization of unrecognized net loss				
 Net periodic pension cost	 \$ 743	 \$ 965	 \$ 2,229	 \$ 2,901

The decrease in service and interest cost for the three and nine months ended July 31, 2009 compared to the same periods in 2008 is primarily attributable to an increase in the discount rate which effectively decreases pension costs and a decrease in participants from reducing headcount. The decrease in expected return on plan assets is primarily attributable to the deterioration of the overall financial market. During the three and nine months ended July 31, 2009, the Company contributed \$0.1 million to its defined benefit plan. The Company estimates that it will contribute no more than \$4.2 million to its pension plan during the remainder of fiscal 2009.

*Defined Contribution Plans*

The Company has defined contribution plans to which both employees and the Company make contributions. Effective April 1, 2009, the Company suspended its matching contributions to the Quanex Building Products Salaried and Non-Union Employee 401(k) Plan as part of its efforts to reduce controllable spending.

**10. Industry Segment Information**

Quanex has two reportable segments: Engineered Products and Aluminum Sheet Products. The Engineered Products segment produces engineered products and components primarily serving the window and door industry, while the Aluminum Sheet Products segment produces mill finished and coated aluminum sheet serving the broader building and construction markets, as well as other capital goods and transportation markets. The main market drivers of both segments are residential housing starts and residential remodeling expenditures. Additionally, the Aluminum Sheet Products segment is influenced by aluminum ingot prices.

**Table of Contents****QUANEX BUILDING PRODUCTS CORPORATION****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS** (continued)

LIFO inventory adjustments along with corporate office charges and intersegment eliminations are reported as Corporate, Intersegment Eliminations and Other. The Company accounts for intersegment sales and transfers as though the sales or transfers were to third parties, that is, at current market prices. Corporate assets primarily include cash and equivalents partially offset by the Company's consolidated LIFO inventory reserve. Following is selected segment information:

	Three Months Ended July 31,		Nine Months Ended July 31,	
	2009	2008	2009	2008
	(In thousands)			
<b>Net Sales:</b>				
Engineered Products	\$ 93,352	\$ 115,261	\$ 223,419	\$ 295,031
Aluminum Sheet Products	74,254	130,540	175,419	340,889
Intersegment Eliminations	(3,629)	(5,463)	(8,767)	(13,332)
Consolidated	\$ 163,977	\$ 240,338	\$ 390,071	\$ 622,588

**Operating Income (Loss):**

Engineered Products	\$ 11,229	\$ 12,590	\$ (156,521)	\$ 19,781
Aluminum Sheet Products	3,467	12,110	(36,295)	27,695
Corporate & Other <sup>1</sup>	(2,267)	(10,328)	(7,535)	(50,493)
Consolidated	\$ 12,429	\$ 14,372	\$ (200,351)	\$ (3,017)

	July 31, 2009	October 31, 2008
	(In thousands)	
<b>Identifiable Assets:</b>		
Engineered Products	\$ 276,840	\$ 440,172
Aluminum Sheet Products	129,541	197,436
Corporate, Intersegment Eliminations & Other	103,851	43,239
Consolidated	\$ 510,232	\$ 680,847

**11. Stock-Based Compensation**

Effective with the Separation on April 23, 2008, the Company established the Quanex Building Products Corporation 2008 Omnibus Incentive Plan (the 2008 Plan). The 2008 Plan provides for the granting of stock options, stock appreciation rights, restricted stock, restricted stock units (RSUs), performance stock awards, performance unit awards, annual incentive awards, other stock-based awards and cash-based awards. The 2008 Plan is administered by the Compensation and Management Development Committee of the Board of Directors and allows for immediate, graded or cliff vesting options, but options must be exercised no later than ten years from the date of grant. The aggregate number of shares of common stock authorized for grant under the 2008 Plan is 2,900,000. Any officer, key employee and/or non-employee director of the Company or any of its affiliates is eligible for awards under the 2008 Plan. The initial awards granted under the 2008 Plan were on April 23, 2008; service is the vesting condition. All Quanex Corporation unvested stock options and restricted shares vested as set forth in the Separation related

agreements prior to the completion of the Separation on April 23, 2008, and all such Quanex Corporation stock-based compensation awards were settled effective with the Separation.

The Company's practice is to grant options and restricted stock or RSUs to non-employee directors on October 31 of each year, with an additional grant of options to each director on the date of his or her first anniversary of service. Additionally, the Company's practice is to grant options and restricted stock to employees at the Company's December board meeting and occasionally to key employees on their respective dates of hire.

<sup>1</sup> Corporate & Other includes transaction-related expenditures of \$26.5 million during the nine months ended July 31, 2008, compared to \$0.1 million during the nine months ended July 31, 2009. There were no transaction-related expenditures during the three months ended July 31, 2009 or July 31, 2008. For the nine months ended July 31, 2008, transaction-related expenditures were comprised of \$2.9 million for the Company's share of spin-off transaction costs, \$22.8 million non-cash expense related to the modification of stock-based compensation awards and \$0.8 million related to the acceleration of executive incentive and other benefits. For additional

discussion of the  
stock-based  
compensation  
modification  
impact, see also  
Note 11.



Table of Contents**QUANEX BUILDING PRODUCTS CORPORATION****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS** (continued)

The Company's stock-based compensation expense prior to the Separation on April 23, 2008 was driven by stock awards issued by the Company's predecessor, Quanex Corporation. The Company's stock-based compensation expense following the Separation is related to the Company's stock awards only. In all instances the stock-based compensation recorded in Selling, general and administrative expense included in continuing operations relates to employees or former employees of the Company's building products operating divisions, corporate employees as of the Separation of the Company and current non-employee directors of the Company. Stock-based compensation expense related to the Company's former vehicular products business, former corporate employees and former directors is reflected in discontinued operations for all periods presented. Stock-based compensation for the three and nine months ended July 31, 2009 and 2008 for the Company's continuing operations was as follows:

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>July 31,</b>		<b>July 31,</b>	
	<b>2009</b>	<b>2008</b>	<b>2009</b>	<b>2008</b>
	<b>(In thousands)</b>			
Modification stock options	\$	\$	\$	\$ 21,696
Modification restricted stock				1,061
Modification expense associated with the Separation				22,757
Stock option expense	549	285	1,331	2,068
Restricted stock amortization	324	213	946	529
Restricted stock units	31	70	51	150
Stock-based compensation expense	\$ 904	\$ 568	\$ 2,328	\$ 25,504

The table above reflects \$22.8 million of expense in April 2008 related to the modification of stock-based compensation awards associated with the Separation. The Separation constituted a change in control for purposes of Quanex Corporation's outstanding stock option awards and restricted stock awards. Accordingly, all unvested stock options and restricted shares vested as set forth in the Separation related agreements prior to completion of the Separation on April 23, 2008. Additionally, pursuant to the Separation related agreements, all outstanding stock options were cash settled by Gerdau following the Separation. A change such as this in the terms and conditions of the stock-based awards constitutes a modification of the award. As a result, the Company incurred compensation cost from the incremental increase in fair value of the award upon modification just prior to the Separation over the award's original grant date fair value. Even though all stock option awards were cash settled by Gerdau following the Separation, the Company recorded \$21.7 million of non-cash stock option expense in continuing operations as the expense was associated with awards held by building products employees and active corporate employees and directors. In connection with the Separation, 1.3 million stock options and 41 thousand restricted stock awards were modified.

The Company has not capitalized any stock-based compensation cost as part of inventory or fixed assets during the nine months ended July 31, 2009 and 2008. Cash received from option exercises and tax benefits from stock option exercises and lapses on restricted stock prior to the Separation is reflected in discontinued operations' cash flows from financing activities. Future cash proceeds from stock option exercises and the related tax benefits would be a component of financing cash flows from continuing operations; however, since the Separation on April 23, 2008, there have not been any stock option exercises and minimal lapses on restricted stock.

*Restricted Stock Awards*

Under the 2008 Plan, common stock may be awarded to key employees, officers and non-employee directors. The recipient is entitled to all of the rights of a shareholder, except that during the forfeiture period the shares are

nontransferable. The awards vest over a specified time period, but typically either immediately vest or cliff vest over a three-year period with service as the vesting condition. Upon issuance of stock under the plan, fair value is measured by the grant-date price of the Company's shares. This fair value is then expensed over the restricted period with a corresponding increase to additional paid-in-capital. A summary of non-vested restricted stock award changes during the nine months ended July 31, 2009 follows:

	Shares		<b>Weighted- Average Grant- Date Fair Value Per Share</b>
Non-vested at October 31, 2008	324,923	\$	15.18
Granted	124,890		7.82
Vested	(8,333)		15.55
Forfeited	(129,431)		14.82
Non-vested at July 31, 2009	312,049	\$	12.38

**Table of Contents****QUANEX BUILDING PRODUCTS CORPORATION****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS** (continued)

The weighted-average grant-date fair value of restricted stock granted during the nine months ended July 31, 2009 and 2008 was \$7.82 and \$15.15, respectively. The total fair value of restricted stock vested during the nine months ended July 31, 2009 was \$0.1 million. The total fair value of restricted stock vested in 2008 prior to the Separation and in connection with the Separation was \$2.3 million and \$2.2 million, respectively. Total unrecognized compensation cost related to unamortized restricted stock awards was \$2.5 million as of July 31, 2009. That cost is expected to be recognized over a weighted-average period of 2.0 years.

*Stock Options*

As described in the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 2008, the Company uses the Black-Scholes-Merton option-pricing model to estimate the fair value of its stock options. The 2008 valuation assumptions pertain to grants made by the Quanex Building Products Corporation subsequent to the Separation on April 23, 2008. The fair value of each option was estimated on the date of grant. The following is a summary of valuation assumptions and resulting grant-date fair values for grants during the following periods.

	<b>Grants during Nine Months Ended July 31, 2009</b>		<b>2008</b>
Weighted-average expected volatility	47.0%		39.0%
Expected term (in years)	4.9-5.1		4.9-5.1
Risk-free interest rate	1.6%		3.0%
Expected dividend yield over expected term	1.0%		1.0%
Weighted-average grant-date fair value per share	\$ 3.03		\$ 5.32

The decrease in the weighted average grant-date fair value is primarily related to the Company's stock price; the weighted-average market price on the date of grant was \$7.82 in 2009 compared to the post-Separation price of \$15.11 in 2008.

Below is a table summarizing the stock option shares activity for the 2008 Plan since October 31, 2008:

	<b>Shares</b>	<b>Weighted- Average Exercise Price  Per Share</b>	<b>Weighted- Average Remaining Contractual Term (in years)</b>	<b>Aggregate Intrinsic Value  (000s)</b>
Outstanding at October 31, 2008	1,214,839	\$ 14.88		
Granted	508,175	7.82		
Forfeited	(344,877)	14.72		
Outstanding at July 31, 2009	1,378,137	12.32	8.7	\$ 2,154
Vested or expected to vest at July 31, 2009	1,285,094	12.28	8.7	\$ 2,039
Exercisable at July 31, 2009	369,675	\$ 14.29	7.8	\$ 142

The total intrinsic value of options (the amount by which the market price of the stock on the date of exercise exceeded the exercise price of the option) exercised during the nine months ended July 31, 2008 was \$4.0 million and includes options awarded prior to the Separation to former vehicular products employees and corporate retirees whose expense is reported in discontinued operations. No stock options were exercised during the nine months ended July 31, 2009.

**Table of Contents****QUANEX BUILDING PRODUCTS CORPORATION****NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (continued)**

A summary of the non-vested stock option shares during the nine months ended July 31, 2009 is presented below:

	Shares		Weighted-Average Grant-Date Fair Value Per Share
Non-vested at October 31, 2008	1,112,734	\$	5.34
Granted	508,175		3.03
Forfeited	(344,877)		5.15
Vested	(267,570)		5.36
Non-vested at July 31, 2009	1,008,462	\$	4.24

The total fair value of shares vested during the nine months ended July 31, 2009 was \$1.4 million. The total fair value of shares vested from November 1, 2007 to the Separation was \$3.4 million, while the total fair value of shares vested in connection with the Separation (reflecting the modification) was \$14.8 million. The total fair value of shares vested following the Separation through July 31, 2008 was \$0.3 million. Total unrecognized compensation cost related to stock options granted under the 2008 Plan was \$3.0 million as of July 31, 2009. That cost is expected to be recognized over a weighted-average period of 2.0 years.

**12. Income Taxes**

The provision for income taxes is determined by applying an estimated annual effective income tax rate to income from continuing operations before income taxes. The rate is based on the most recent annualized forecast of pretax income, permanent book versus tax differences and tax credits. The Company's estimated annual effective tax rate benefit for the nine months ended July 31, 2009 is 23.9% compared to the estimated annual effective tax rate of 40.5% for the nine months ended July 31, 2008. This reduction in the tax rate benefit is primarily related to the nondeductible portion of the goodwill impairment charge in the current year. For additional information on the goodwill impairment charge, see Note 4.

Prepaid and other current assets on the consolidated balance sheet includes an income tax receivable of \$0.8 million and \$1.8 million as of July 31, 2009 and October 31, 2008, respectively.

The nature of the Separation described in Notes 1 and 3 created a non-current deferred income tax asset. The non-current deferred income tax asset amount reflected on the balance sheet as of July 31, 2009 of \$54.7 million includes a net non-current deferred income tax asset of \$53.4 million, the current year's estimated net operating loss (NOL) benefit of \$17.9 million and a non-current liability for unrecognized tax benefit of \$16.6 million. Management determined it was appropriate to establish this liability for unrecognized tax benefit associated with the Separation. A valuation allowance of \$0.2 million for taxes related to losses from the Company's foreign start-up operation is included in the NOL benefit.

Non-current unrecognized tax benefits not associated with the Separation of \$0.5 million as of July 31, 2009 are related to state tax items regarding the interpretations of tax laws and regulations and are recorded in Other liabilities on the Consolidated Balance Sheet.

Judgment is required in assessing the future tax consequences of events that have been recognized in the Company's financial statements or income tax returns. The final outcome of the future tax consequences of legal proceedings, if any, as well as the outcome of competent authority proceedings, changes in regulatory tax laws, or interpretation of those tax laws could impact the Company's financial statements. The Company is subject to the effects of these matters occurring in various jurisdictions. The Company has no knowledge of any event that would materially increase or decrease the unrecognized tax benefits within the next twelve months.

The unrecognized tax benefits at July 31, 2009 of \$17.0 million (including \$0.1 million for which the disallowance of such items would not affect the annual effective tax rate) primarily relates to the Separation.

Table of Contents

**QUANEX BUILDING PRODUCTS CORPORATION**  
**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**13. Contingencies***Environmental*

Quanex is subject to extensive laws and regulations concerning the discharge of materials into the environment and the remediation of chemical contamination. To satisfy such requirements, Quanex must make capital and other expenditures on an ongoing basis. The Company accrues its best estimates of its remediation obligations and adjusts such accruals as further information and circumstances develop. Those estimates may change substantially depending on information about the nature and extent of contamination, appropriate remediation technologies, and regulatory approvals. In accruing for environmental remediation liabilities, costs of future expenditures are not discounted to their present value, unless the amount and timing of the expenditures are fixed or reliably determinable. When environmental laws might be deemed to impose joint and several liability for the costs of responding to contamination, the Company accrues its allocable share of liability taking into account the number of parties participating, their ability to pay their shares, the volumes and nature of the wastes involved, the nature of anticipated response actions, and the nature of the Company's alleged connections. The cost of environmental matters has not had a material adverse effect on Quanex's operations or financial condition in the past, and management is not aware of any existing conditions that it currently believes are likely to have a material adverse effect on Quanex's operations, financial condition or cash flows.

Total environmental reserves and corresponding recoveries for Quanex's current plants were as follows:

	<b>July 31, 2009</b>	<b>October 31, 2008</b>
	<b>(In thousands)</b>	
Current	\$ 1,485	\$ 1,800
Non-current	1,960	2,485
Total environmental reserves	3,445	4,285
Receivable for recovery of remediation costs	\$ 4,034	\$ 4,671

Approximately \$0.5 million of the July 31, 2009 reserve represents administrative costs; the balance represents estimated costs for investigation, studies, cleanup, and treatment. The reserve has not been discounted. As discussed below, an associated \$4.0 million and \$4.7 million undiscounted recovery from indemnitors of remediation costs at one plant site is recorded as of July 31, 2009 and October 31, 2008, respectively. The change in the environmental reserve during the first nine months of fiscal 2009 primarily consisted of cash payments for remediation costs.

The Company's Nichols Aluminum-Alabama, LLC (NAA) subsidiary operates a plant in Decatur, Alabama that is subject to an Alabama Hazardous Wastes Management and Minimization Act Post-Closure Permit. Among other things, the permit requires NAA to remediate, as directed by the state, historical environmental releases of wastes and waste constituents. Consistent with the permit, NAA has undertaken various studies of site conditions and, during the first quarter 2006, started a phased program to treat in-place free product petroleum that had been released underneath the plant. Based on its studies to date, which remain ongoing, the Company's remediation reserve at NAA's Decatur plant is \$3.4 million. NAA was acquired through a stock purchase in which the sellers agreed to indemnify Quanex and NAA for identified environmental matters related to the business and based on conditions initially created or events initially occurring prior to the acquisition. Environmental conditions are presumed to relate to the period prior to the acquisition unless proved to relate to releases occurring entirely after closing. The limit on indemnification is \$21.5 million excluding legal fees. In accordance with the indemnification, the indemnitors paid the first \$1.5 million of response costs and have been paying 90% of ongoing costs. Based on its experience to date, its estimated cleanup

costs going forward, and costs incurred to date as of July 31, 2009, the Company expects to recover from the sellers shareholders an additional \$4.0 million. Of that, \$3.1 million is recorded in Other assets, and the balance is reflected in Accounts Receivable.



**Table of Contents**

**QUANEX BUILDING PRODUCTS CORPORATION**

**NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (continued)**

The Company's final remediation costs and the timing of those expenditures will depend upon such factors as the nature and extent of contamination, the cleanup technologies employed, the effectiveness of the cleanup measures that are employed, and regulatory concurrences. While actual remediation costs, therefore, may be more or less than amounts accrued, the Company believes it has established adequate reserves for all probable and reasonably estimable remediation liabilities. It is not possible at this point to reasonably estimate the amount of any obligation for remediation in excess of current accruals because of uncertainties as to the extent of environmental impact, cleanup technologies, and concurrence of governmental authorities. The Company currently expects to pay the accrued remediation reserve through at least fiscal 2016, although some of the same factors discussed earlier could accelerate or extend the timing.

*Other*

From time to time, the Company and its subsidiaries are involved in various litigation matters arising in the ordinary course of their business. Although the ultimate resolution and impact of such litigation on the Company is not presently determinable, the Company's management believes that the eventual outcome of such litigation will not have a material adverse effect on the overall financial condition, results of operations or cash flows of the Company.

**Table of Contents*****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations*****General**

The discussion and analysis of Quanex Building Products Corporation and its subsidiaries' financial condition and results of operations should be read in conjunction with the July 31, 2009 Consolidated Financial Statements of the Company and the accompanying notes and in conjunction with the Consolidated Financial Statements and notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 2008. References made to the Company or Quanex include Quanex Building Products Corporation and its subsidiaries and Quanex Corporation (Predecessor to Quanex Building Products Corporation) unless the context indicates otherwise.

**Private Securities Litigation Reform Act**

Certain of the statements contained in this document and in documents incorporated by reference herein, including those made under the caption Management's Discussion and Analysis of Financial Condition and Results of Operations are forward-looking statements as defined under the Private Securities Litigation Reform Act of 1995. Generally, the words expect, believe, intend, estimate, anticipate, project, will and similar expressions are forward-looking statements, which generally are not historical in nature. All statements which address future operating performance, events or developments that the Company expects or anticipates will occur in the future, including statements relating to volume, sales, operating income and earnings per share, and statements expressing general outlook about future operating results, are forward-looking statements. Forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from the Company's historical experience and the present projections or expectations. As and when made, management believes that these forward-looking statements are reasonable. However, caution should be taken not to place undue reliance on any such forward-looking statements since such statements speak only as of the date when made and there can be no assurance that such forward-looking statements will occur. The Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

Factors exist that could cause the Company's actual results to differ materially from the expected results described in or underlying the Company's forward-looking statements. Such factors include domestic and international economic activity, prevailing prices of aluminum scrap and other raw material costs, the rate of change in prices for aluminum scrap, energy costs, interest rates, construction delays, market conditions, particularly in the home building and remodeling markets, any material changes in purchases by the Company's principal customers, labor supply and relations, environmental regulations, changes in estimates of costs for known environmental remediation projects and situations, world-wide political stability and economic growth, the Company's successful implementation of its internal operating plans, acquisition strategies and integration, performance issues with key customers, suppliers and subcontractors, and regulatory changes and legal proceedings. Accordingly, there can be no assurance that the forward-looking statements contained herein will occur or that objectives will be achieved. All written and verbal forward-looking statements attributable to the Company or persons acting on its behalf are expressly qualified in their entirety by such factors. For more information, see Part I, Item 1A, Risk Factors in the Company's Annual Report on Form 10-K, for the year ended October 31, 2008.

**Description of Business**

On December 12, 2007, Quanex Building Products Corporation was incorporated in the state of Delaware as a subsidiary of Quanex Corporation to facilitate the separation of Quanex Corporation's vehicular products and building products businesses. The separation occurred on April 23, 2008 through the spin-off of Quanex Corporation's building products business to its shareholders immediately followed by the merger of Quanex Corporation (consisting principally of the vehicular products business and all non-building products related corporate accounts) with a wholly-owned subsidiary of Gerdau S.A. (Gerdau).

As more fully described in Notes 1 and 3 of the consolidated financial statements in Item 1, on April 23, 2008, notwithstanding the legal form of the transactions, because of the substance of the transactions, Quanex Building Products Corporation was the divesting entity and treated as the accounting successor, and Quanex Corporation was the accounting spinnee for financial reporting purposes in accordance with Emerging Issues Task Force Issue (EITF) No. 02-11, *Accounting for Reverse Spinoffs* (EITF 02-11).

The spin-off and subsequent merger is hereafter referred to as the Separation . For purposes of describing the events related to the Separation, as well as other events, transactions and financial results of Quanex Corporation and its subsidiaries related to periods prior to April 23, 2008, the term the Company refers to Quanex Building Products Corporation s accounting predecessor, Quanex Corporation.

In accordance with the provisions of the Financial Accounting Standards Board s (FASB) Statement of Financial Accounting Standards (SFAS) No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets* (SFAS 144), effective with the closing of the Separation on April 23, 2008, the results of operations and cash flows related to the Company s vehicular products and non-building products related corporate items are reported as discontinued operations for all periods presented. There were no assets or liabilities of discontinued operations as of July 31, 2009 or October 31, 2008. Unless otherwise noted, all discussion in Management s Discussion and Analysis of Financial Condition and Results of Operations reflect only continuing operations.

**Table of Contents****Consolidated Results of Operations***Summary Information*

	Three Months Ended July 31,				Nine Months Ended July 31,			
	2009	2008	Change	%	2009	2008	Change	%
	(Dollars in millions)							
Net sales	\$ 164.0	\$ 240.3	\$ (76.3)	(31.8)%	\$ 390.1	\$ 622.6	\$ (232.5)	(37.3)%
Cost of sales <sup>1</sup>	129.1	200.4	(71.3)	(35.6)	340.1	518.3	(178.2)	(34.4)
Selling, general and administrative	14.5	17.0	(2.5)	(14.7)	43.2	80.7	(37.5)	(46.5)
Impairment of goodwill and intangibles					182.6		182.6	100.0
Depreciation and amortization	8.0	8.5	(0.5)	(5.9)	24.6	26.6	(2.0)	(7.5)
Operating income	12.4	14.4	(2.0)	(13.9)	(200.4)	(3.0)	(197.4)	**
Operating income margin	7.6%	6.0%	1.6%		(51.4)%	(0.5)%	(50.9)%	
Interest expense	(0.1)	(0.1)			(0.3)	(0.4)	0.1	(25.0)
Other, net		0.3	(0.3)	(100.0)	0.3	4.9	(4.6)	(93.9)
Income tax expense	(4.2)	(5.8)	1.6	(27.6)	48.0	(0.6)	48.6	(8,100.0)
Income (loss) from continuing operations	\$ 8.1	\$ 8.8	\$ (0.7)	(8.0)%	\$ (152.4)	\$ 0.9	\$ (153.3)	**

*Overview*

The Company experienced a seasonal upturn in its fiscal third quarter off an all-time low in underlying demand in the first half of the year. Increased demand within the Company's end markets, which are primarily residential housing starts and remodeling activity, exceeded internal expectations. A return to more typical seasonal patterns suggests that the end markets have bottomed, but it is uncertain as to how long the Company's end markets will remain at today's depressed levels. While underlying demand remains very weak, the Company's efforts to size its operations accordingly are evident in the financial results. United States housing starts declined approximately 42% in the third quarter and 47% in the first nine months of fiscal 2009 compared to the same periods of 2008, while remodeling activity was estimated to be down 15%. Housing permits, housing starts and consumer confidence continue at low levels. Housing inventories of both new and existing homes remain at high levels, though down from the peak levels around this same time last year, and have shown signs of improvement over the past couple of months, another possible indicator of a bottom. As a result of the depressed end markets and lower commodity/aluminum prices, net sales were down 32% for the quarter and 37% for the nine months of fiscal 2009 compared to the same periods of 2008. The Company's net sales steadily improved during the second and third fiscal quarters of 2009. The Company expects to see continued seasonal strength in demand in the fourth quarter, though October results can be impacted by early winter weather.

In response to the year-over-year drop in demand, management remains ever diligent on controlling costs and continues to reduce fixed and semi-variable expenses where possible. Additional labor was added during the fiscal third quarter to respond to increased demand, however, total headcount remains 15% below the October 31, 2008 level. The Company expects to continue to size both its business and working capital according to underlying and expected future demand in order to maximize cash generation.

<sup>1</sup> Exclusive of items shown separately below.

\*\* Percentage change not meaningful due to impairment of goodwill and intangible assets.

**Table of Contents**

For the nine months ended July 31, 2009, the Company recorded a \$182.6 million non-cash impairment charge, of which \$170.7 million relates to goodwill and \$11.9 million relates to other acquired intangibles. While the portion related to other acquired intangibles was recognized entirely during the first quarter of fiscal 2009, the goodwill portion was estimated in the first quarter and finalized in the second fiscal quarter of 2009. During the first fiscal quarter of 2009, based on a combination of factors, the Company concluded there were sufficient indicators to require it to perform an interim goodwill impairment analysis. As of the January 31, 2009 filing, the Company had not completed the goodwill impairment analysis due to the complexities involved in determining the implied fair value of goodwill. However, based on the work performed at that time, the Company concluded that an impairment loss was probable and could be reasonably estimated. Accordingly, during the three months ended January 31, 2009, the Company recorded a \$125.4 million non-cash goodwill impairment charge, representing the low end of the range of the estimated impairment loss. The Company finalized its goodwill impairment analysis during the second quarter of fiscal 2009, at which time it recorded a true-up to its first quarter estimate of \$45.3 million in additional non-cash goodwill impairment charge. After recognizing a total goodwill impairment charge of \$170.7 million for the nine months ended July 31, 2009, \$25.2 million of goodwill remains on the Company's balance sheet as of July 31, 2009. For additional details regarding this impairment charge, see Note 4, Goodwill and Acquired Intangible Assets, in the Notes to Unaudited Consolidated Financial Statements in this Form 10-Q.

**Business Segments**

Quanex has two reportable segments: Engineered Products and Aluminum Sheet Products. The Engineered Products segment produces finished products, components and systems serving the window and door industry, while the Aluminum Sheet Products segment produces mill finished and coated aluminum sheet serving the broader building products markets and secondary markets such as recreational vehicles and capital equipment. The main market drivers of both segments are U.S. residential housing starts and remodeling expenditures.

For financial reporting purposes, three of the Company's four operating divisions, Homeshield, Truseal and Mikron, have been aggregated into the Engineered Products reportable segment. The remaining division, Nichols Aluminum, is reported as a separate, reportable segment (Aluminum Sheet Products), with Corporate & Other comprised of corporate office expenses and certain inter-division eliminations. The sale of products between segments is recognized at market prices. The financial performance of the operations is based upon operating income. The segments follow the accounting principles described in Item 1, Note 1 to the consolidated financial statements of the Company's 2008 Form 10-K. The two reportable segments value inventory on a FIFO or weighted-average basis while the LIFO reserve relating to those operations accounted for under the LIFO method of inventory valuation is computed on a consolidated basis in a single pool and treated as a corporate item.

**Three and Nine Months Ended July 31, 2009 Compared to Three and Nine Months Ended July 31, 2008****Engineered Products**

	Three Months Ended July 31,				Nine Months Ended July 31,			
	2009	2008	Change	%	2009	2008	Change	%
	(Dollars in millions)							
Net sales	\$ 93.4	\$ 115.3	\$ (21.9)	(19.0)%	\$ 223.4	\$ 295.0	\$ (71.6)	(24.3)%
Cost of sales <sup>1</sup>	67.8	86.1	(18.3)	(21.3)	175.6	225.6	(50.0)	(22.2)
Selling, general and administrative	8.5	10.2	(1.7)	(16.7)	24.5	29.8	(5.3)	(17.8)
Impairment of goodwill and intangibles					162.2		162.2	100.0
Depreciation and amortization	5.9	6.4	(0.5)	(7.8)	17.7	19.8	(2.1)	(10.6)
Operating income	\$ 11.2	\$ 12.6	\$ (1.4)	(11.1)%	\$ (156.6)	\$ 19.8	\$ (176.4)	**

<sup>1</sup> Exclusive of items shown separately below.

\*\* Percentage change not meaningful due to impairment of goodwill and intangible assets.

**Table of Contents**

Customer demand remains historically depressed; however, demand continued an upward trend of improvement that started in the second quarter and continued through the third fiscal quarter. This trend represents more typical seasonality and thus suggests that housing markets may have at least hit bottom. The U.S. housing market deteriorated approximately 42% in the third quarter and 47% in the first nine months of fiscal 2009 compared to the same periods of 2008, while residential remodeling activity was estimated to be down 15% over prior year. Net sales at Engineered Products were down less than the underlying market at 19% and 24%, respectively, for the three and nine months ended July 31, 2009. The decrease in net sales at the Engineered Products segment is due to reduced volumes attributable to the continued low levels of housing starts and lower expenditures for remodeling and repair of the housing stock. Partially offsetting this reduction was the continued growth of new programs that generally focus on increased energy efficiency, coupled with the benefit of targeted price increases that have occurred over the past year, and the Company believes some key OEM window and door customers picked up market share. While demand improved throughout the third quarter of fiscal 2009 in line with the seasonal nature of the building products markets, new home inventories remain at high levels when compared to sales and there is no certainty as to when housing starts will begin to show signs of long-term improvement.

Net sales less cost of sales were higher at Engineered Products for the three months ended July 31, 2009 compared to the same period last year on 19% less sales directly attributable to right-sizing efforts and target price increases that occurred over the past year coupled with the continued penetration of more energy efficient products that generally receive higher margins. Net sales less cost of sales for the nine months ended July 31, 2009 compared to the prior year were lower primarily as the result of reduced volumes from the depressed building products market as the Company had to catch-up to the larger than anticipated market decline in the first fiscal quarter. The Company has taken the necessary actions to right-size the business by reducing variable and fixed costs and will continue to size the operations to match on-going demand. Net sales less cost of sales as a percent of net sales has increased sequentially from the first quarter to the second quarter and again from the second quarter to the third quarter of fiscal 2009 as a direct result of the Company's right-sizing efforts combined with higher sales.

The segment reduced its Selling, general and administrative costs by \$1.7 million during the third quarter of 2009 and by \$5.3 million during the nine months of fiscal 2009 compared to the same 2008 periods. This was achieved through various means including reduced headcount, less outside contract services, a continued emphasis on cost control for various programs and reduction in variable pay incentives corresponding to lower levels of earnings. During the first quarter of 2009, the Company completed the consolidation of two fenestration component facilities into a single facility in order to help reduce operating costs and increase operating efficiencies. The Company anticipates demand-driven sizing efforts to remain a focus during the remainder of 2009 and into fiscal 2010. The \$162.2 million non-cash impairment charge reflected in the nine months results above represents \$11.9 million of impairment on acquired intangible assets and \$150.3 million of impairment charge on goodwill. For additional information on the impairment charges see Note 4, Goodwill and Acquired Intangible Assets, in the Notes to Unaudited Consolidated Financial Statements in this Form 10-Q. Depreciation and amortization has declined in 2009 compared to 2008 due to the aforementioned intangible asset impairment (other than goodwill) in the first fiscal quarter of 2009.

*Aluminum Sheet Products*

	Three Months Ended July 31,				Nine Months Ended July 31,			
	2009	2008	Change	%	2009	2008	Change	%
	(In millions)							
Net sales	\$ 74.3	\$ 130.5	\$ (56.2)	(43.1)%	\$ 175.4	\$ 340.9	\$ (165.5)	(48.5)%
Cost of sales <sup>1</sup>	67.1	114.2	(47.1)	(41.2)	179.7	300.4	(120.7)	(40.2)
Selling, general and administrative	1.6	2.1	(0.5)	(23.8)	4.8	6.1	(1.3)	(21.3)
Impairment of goodwill and intangibles					20.4		20.4	100.0



Edgar Filing: Quanex Building Products CORP - Form 10-Q

Depreciation and amortization	2.1	2.1			6.8	6.6	0.2	3.0
Operating income	\$ 3.5	\$ 12.1	\$ (8.6)	(71.1)	\$ (36.3)	\$ 27.8	\$ (64.1)	**
Shipped pounds	65.0	74.2	(9.2)	(12.4)%	144.6	204.5	(59.9)	(29.3)%

<sup>1</sup> Exclusive of items shown separately below.

\*\* Percentage change not meaningful due to impairment of goodwill and intangible assets.

**Table of Contents**

The primary market drivers for the Aluminum Sheet Products segment (Nichols Aluminum) are North American housing starts and residential remodeling activity, which together represent approximately 65% of the segment's sales. As discussed above, the U.S. housing market declined by 42% in the third quarter and 47% for the first nine months of the fiscal year and remodeling activity is estimated to be down by 15%.

The decrease in net sales at the Aluminum Sheet Products segment for the third quarter and first nine months of fiscal 2009 was primarily the result of a 12% and 29%, respectively, decline in shipped pounds during the quarter and the year compared to the same periods of 2008 due to the depressed end markets. Shipped pounds during the third quarter of 2009 were up approximately 49% from the second quarter 2009 levels; although shipped pounds were 12% below the prior year period, shipments have steadily improved in the second and third quarters and the backlog improved further at the end of the third quarter. The Company believes that its levels of aluminum shipments were above industry demand as the Company was able to capitalize on some short lead time sales opportunities as producers in the market continued to operate with reduced capacity. Additionally, the average selling price during the third quarter and first nine months of fiscal 2009 was approximately 35% and 27%, respectively, below the same periods last year primarily due to lower aluminum prices. The London Metals Exchange (LME) aluminum price fell dramatically during the first quarter of 2009, down approximately 32% to an inflation adjusted record low price of \$0.63 per pound. LME aluminum prices continued to fall in the second quarter of 2009 to a new inflation-adjusted low of \$0.57 per pound before climbing back to approximately \$0.80 per pound by the end of the third quarter.

The segment reduced its Selling, general and administrative costs by \$0.5 million during the third quarter of 2009 and by \$1.3 million during the nine months of fiscal 2009 compared to the same 2008 periods. This was achieved through various means including reduced staffing and reduction in variable pay incentives corresponding to lower levels of earnings. The \$20.4 million non-cash impairment charge reflected in the nine months ended July 31, 2009, results represents the write-off of all of the segment's goodwill. For additional information on the goodwill impairment charge see Note 4, "Goodwill and Acquired Intangible Assets," in the Notes to Unaudited Consolidated Financial Statements in this Form 10-Q.

Operating income decreased at the Aluminum Sheet Products segment for the three and nine months ended July 31, 2009, compared to prior year primarily as a result of reduced spreads (sales price less material costs) and lower volumes. Third quarter 2009 spreads, though 26% below prior year, increased 56% sequentially over the second quarter of 2009 as the high-cost aluminum scrap inventories built in the first quarter had been worked off coupled with improved material spreads associated with rising LME aluminum prices. The operating income decline for the nine months ended July 31, 2009 was negatively impacted by the buildup of inventory that took place in the first fiscal quarter of 2009 and as LME aluminum prices continued a sharp decline. The historically low aluminum prices, combined with relatively high cost aluminum scrap inventory negatively impacted the segment's spread through the first half of the year.

*Corporate and Other*

	Three Months Ended July 31,				Nine Months Ended July 31,			
	2009	2008	Change	%	2009	2008	Change	%
	(Dollars in millions)							
Net sales	\$ (3.7)	\$ (5.5)	\$ 1.8	(32.7)%	\$ (8.7)	\$ (13.3)	\$ 4.6	(34.6)%
Cost of sales <sup>1</sup>	(5.8)	0.1	(5.9)	**	(15.2)	(7.7)	(7.5)	97.4
Selling, general and administrative	4.4	4.7	(0.3)	(6.4)	13.9	44.8	(30.9)	(69.0)
Depreciation and amortization					0.1	0.2	(0.1)	(50.0)
Operating income	\$ (2.3)	\$ (10.3)	\$ 8.0	(77.7)%	\$ (7.5)	\$ (50.6)	\$ 43.1	(85.2)%

<sup>1</sup> Exclusive of items shown separately below.

\*\* Percentage change is not meaningful.

**Table of Contents**

Corporate and other, which are not in the segments mentioned above, include inter-segment eliminations, the consolidated LIFO inventory adjustments (calculated on a combined pool basis), if any, corporate office expenses, and Quanex Building Products Corporation's portion of transaction-related costs. Net sales amounts represent inter-segment eliminations between the Engineered Products segment and the Aluminum Sheet Products segment with an equal and offsetting elimination in Cost of sales. Included in Cost of sales for the three and nine months ended July 31, 2009 was \$2.3 million and \$6.8 million, respectively, of LIFO income related to the estimated year-end LIFO inventory adjustment. The comparative quarter and year to date 2008 periods include \$5.5 million of expense. LIFO related expense/income is derived from management's estimate of year-end inventory volume and pricing. Management is currently estimating that aluminum scrap values held by the Company will be lower at October 31, 2009 compared to October 31, 2008. Accordingly, 75% of the projected 2009 year-end LIFO adjustment was recorded during the nine months ended July 31, 2009. Management updates this estimate each quarter in an effort to determine what amount, if any, should be recorded in the period. The actual adjustment is trued-up in the fourth quarter once the year-end volume levels and pricing are known.

Selling, general and administrative costs were lower during the nine months ended July 31, 2009 compared to the same 2008 period as a direct result of \$26.5 million of transaction related expenses in 2008. There were no transaction related expenses during the third quarter 2009 and 2008. Following is the breakdown of transaction-related expenses that contributed to the decreased Selling, general and administrative costs:

	<b>Nine Months Ended July 31,</b>	
	<b>2009</b>	<b>2008</b>
Quanex Building Product's share of spin-off transaction costs	\$ 0.1	\$ 2.9
Stock-based compensation expense modification impact		22.8
Acceleration of executive incentives and other benefits		0.8
<b>Total transaction related expense</b>	<b>\$ 0.1</b>	<b>\$ 26.5</b>

In addition to transaction costs, Selling, general, and administrative costs for the three and nine months ended July 31, 2009, declined due to lower variable pay incentive costs corresponding to the Company's lower earnings. During the quarter, partially offsetting this decline was mark-to-market expense associated with the deferred compensation plan in 2009 compared to mark-to-market income during the third quarter of 2008. For the nine months ended July 31, 2009, mark-to-market expense associated with the deferred compensation plan declined by \$0.7 million year over year. Although the nine months ended July 31, 2009 reflected mark-to-market expense from the increase in the Company's stock price as well as the market value of other investments held by the deferred compensation plan during the 2009 period, mark-to-market expense was much more significant in the corresponding 2008 period due to the increase in the Company's stock price from November 1, 2007 to April 23, 2008 (the period immediately preceding the Separation).

*Other items*

Other, net typically includes interest income earned on the Company's cash and equivalents and changes associated with the cash surrender value of life insurance. Other income declined for the nine months ended July 31, 2009 compared to the respective 2008 periods primarily due to the 2008 positive impact of the Separation on the Company's rabbi trust; at Separation in April 2008, the Company's rabbi trust earned \$4.0 million related to merger proceeds to be received from Quanex Corporation shares held by the rabbi trust immediately preceding the Separation. Furthermore, other income is lower in 2009 compared to 2008 due to lower interest rates for the Company's investments.

The Company's estimated annual effective tax rate and tax rate benefit for the three and nine months ended July 31, 2009 is 34.0% and 23.9%, respectively, compared to the estimated annual effective tax rate of 39.5% and 40.5% for the three and nine months ended July 31, 2008. This tax rate benefit for the nine months ended July 31, 2009 is unusually low primarily due to the nondeductible portion of the goodwill impairment charge in the current fiscal year.

In contrast, the 2008 rate was higher than normal due to transaction costs that were non-deductible for tax purposes with pretax income in 2008. For further discussion of the goodwill impairment charge see Note 4, Goodwill and Acquired Intangible Assets, in Notes to Unaudited Consolidated Financial Statements in this Form 10-Q.

**Table of Contents***Outlook*

The Company believes that high unemployment, large inventories of homes for sale, shaky consumer confidence and troubling rates of home foreclosures will continue to negatively impact its outlook for the next twelve months. However, on a more optimistic note, the Company does believe that both new home construction and remodeling activity have finally bottomed. Because the Company is uncertain as to how long its end markets will remain at today's depressed levels, it will continue to operate its businesses with minimal levels of materials and reduced staffs. This uncertainty carries through to the Company's inability to precisely estimate segment operating income for its fourth quarter. At this time, the Company expects Engineered Products to report \$8 million to \$10 million of pre-tax income, and Aluminum Sheet Products to report \$4 million to \$6 million of pre-tax income in the fourth quarter. These estimates exclude corporate expenses. The Company continues to expect a loss for fiscal 2009, excluding impairment charges and LIFO amounts.

**Liquidity and Capital Resources***Sources of Funds*

The Company's principal sources of funds are cash on hand, cash flow from operations, and borrowings under its \$270.0 million Senior Unsecured Revolving Credit Facility (the Credit Facility). As of July 31, 2009, the Company has a solid liquidity position, comprised of cash and equivalents and adequate availability under the Company's Credit Facility. The Company has \$99.9 million of cash and equivalents, \$121.1 million of current availability under the revolving credit facility and minimal debt of \$2.3 million as of July 31, 2009. The Company has grown its cash and equivalents balance steadily throughout 2009 from \$67.4 million as of October 31, 2008 to \$99.9 million at July 31, 2009.

Beginning in September 2008, the Company's cash has been invested only in Treasury Money Market Funds due to the recent financial market turmoil. The Company believes it is prudent to follow a conservative cash investment strategy at this time, and the Company's current investments are with institutions that the Company believes to be financially sound. The Company had no material losses on its cash and marketable securities investments during fiscal 2009 and 2008.

The Credit Facility was executed on April 23, 2008 and has a five-year term. Proceeds from the Credit Facility may be used to provide availability for acquisitions, working capital, capital expenditures, and general corporate purposes. Borrowings under the Credit Facility bear interest at a spread above LIBOR based on a combined leverage and ratings grid. There are certain limitations on additional indebtedness, asset or equity sales, and acquisitions. Dividends and other distributions are permitted so long as after giving effect to such dividend or stock repurchase, there is no event of default. Under the Credit Facility, the Company is obligated to comply with certain financial covenants requiring the Company to maintain a Consolidated Leverage Ratio of no more than 3.25 to 1 and a Consolidated Interest Coverage Ratio of no less than 3.00 to 1. As defined by the indenture, the Consolidated Leverage Ratio is the ratio of consolidated indebtedness as of such date to consolidated EBITDA (Earnings Before Interest, Taxes, Depreciation and Amortization) for the previous four fiscal quarters, and the Interest Coverage Ratio is the ratio of consolidated EBITDA to consolidated interest expense, in each case for the previous four consecutive fiscal quarters. EBITDA is defined by the indenture to include proforma EBITDA of acquisitions and to exclude certain items like goodwill and intangible asset impairments and certain other non-cash charges. The availability under the Credit Facility is a function of both the facility amount utilized and meeting covenant requirements. Additionally, the availability of the Credit Facility is dependent upon the financial viability of the Company's lenders. The Credit Facility is funded by a syndicate of nine banks, with three banks comprising over 55% of the commitment. If any of the banks in the syndicate were unable to perform on their commitments to fund the facility, the availability under the Credit Facility could be reduced; however, the Company has no reason to believe that such liquidity will be unavailable or decreased.

**Table of Contents**

As of July 31, 2009, the Company had no borrowings under the Credit Facility, and the Company was in compliance with all Credit Facility covenants. Although there were no borrowings on the Credit Facility and there was only \$5.8 million of outstanding letters of credit under the Credit Facility, the aggregate availability under the Credit Facility was limited by the Consolidated Leverage Ratio resulting in an availability of \$121.1 million at July 31, 2009. Because the Consolidated Leverage Ratio is based on EBITDA, falling earnings over the last 12 months and reduced earnings for any future periods could continue to impact the amount available under the Credit Facility in future quarters, absent any pro-forma EBITDA benefit from any potential acquisitions.

The Company believes that it has sufficient funds and adequate financial resources available to meet its anticipated liquidity needs. The Company also believes that cash balances and cash flow from operations will be sufficient in the next twelve months and foreseeable future to finance anticipated working capital requirements, capital expenditures, debt service requirements, environmental expenditures, and dividends.

The Company's working capital from continuing operations was \$144.6 million on July 31, 2009, which is above working capital at October 31, 2008 of \$131.5 million. Conversion capital (accounts receivable plus inventory less accounts payable) from continuing operations declined by \$28.1 million during the nine months of 2009, decreasing working capital. The Company is taking aggressive measures with its working capital management, especially during the current economic environment and as a result saw a significant decline in its conversion capital during the first half of the fiscal year. With the seasonal growth in sales during the quarter, working capital has seen a corresponding increase during the quarter but is still well below prior year levels. Notably, the Company has reduced inventory by \$23.7 million since October 31, 2008, with particular progress at the Company's Aluminum Sheet Products segment, where inventory pounds were reduced by 40%. Offsetting this reduction in conversion capital is the growth in the Company's cash and equivalents balance during the year; this includes the receipt of \$15.4 million in cash from Gerdau, which represented the final Separation true-up and pertained to the settlement of transaction taxes (as the Separation was a taxable spin).

The following table summarizes the Company's cash flow results from continuing operations for the nine months ended July 31, 2009 and 2008:

	<b>Nine Months Ending July 31,</b>	
	<b>2009</b>	<b>2008</b>
	<b>(In millions)</b>	
Cash flows from operating activities	\$ 32.6	\$ 33.9
Cash flows from investing activities	\$ (11.8)	\$ (11.6)
Cash flows from financing activities	\$ 11.6	\$ 29.9

Highlights from the Company's cash flow results for the nine months ended July 31, 2009 and 2008 are as follows:

*Operating Activities – Continuing Operations*

The decrease of \$1.3 million in cash provided by operating activities from continuing operations for the first nine months of fiscal 2009 compared to the same period last year is primarily related to the decline in year over year operating income from its businesses as a direct result of the depressed housing market and the additional reduction in demand for aluminum sheet products. Partially offsetting this was a reduction in conversion capital in 2009 compared to an increase in conversion capital in 2008; this improvement contributed \$48.4 million more in operating cash flow during the nine months ended July 31, 2009 than compared to the same period of 2008. Even with the extreme fall in demand in the Company's end markets, the Company generated good operating cash flow of \$32.6 million during the nine months ended July 31, 2009 with its strongest operating cash flow of 2009 during the third quarter. The Company expects additional operating cash flow in the fourth quarter of fiscal 2009 as it continues in its seasonally stronger periods and continues to focus on maximizing its cash flow. The Company estimates that it will contribute no more than \$4.2 million to its pension plan during the remainder of fiscal 2009, and does not expect to make any estimated federal tax payments for the remainder of fiscal 2009.





**Table of Contents***Investing Activities – Continuing Operations*

Cash spending from investing activities from continuing operations during the nine months ended July 31, 2009 increased by \$0.2 million compared to the same prior year period. The \$1.3 million increase in capital expenditures primarily pertains to required maintenance items at a certain plant in the Company's Aluminum Sheet Products segment. The Company expects 2009 capital expenditures not to exceed \$18.0 million, but is reviewing all capital projects for reductions in spending and/or deferrals to the extent such reductions will not weaken the Company's ability to service its customers and maintain historical levels of operating excellence. The Company's full fiscal year 2008 capital spending was \$15.8 million. At July 31, 2009, the Company had commitments of approximately \$3.9 million for the purchase or construction of capital assets. The Company plans to fund these capital expenditures through cash flow from operations.

During the quarter ended July 31, 2009, the Company received \$1.0 million of proceeds from a property insurance claim related to a tornado that struck and damaged the Company's Mikron facility in Richmond, Kentucky. To date, the Company has spent a portion of these proceeds, reflected in capital expenditures on the statement of cash flows. Repairs are ongoing; however, the Company believes that its net overall cash flows from this event will be minimal due to the Company's insurance coverage.

The Company continues to evaluate various building products companies as potential acquisitions; however, under the current economic environment, the Company is focused on preserving capital and thus only anticipates consummating those transactions that can be secured at attractive valuations.

*Financing Activities – Continuing Operations*

The Company received \$18.3 million less from financing activities from continuing operations during the nine months ended July 31, 2009 compared to the same prior year period primarily due to items related to the Separation. In 2008, the Company received \$32.7 million of funding from Quanex Corporation (the Company's predecessor) from the Separation pursuant to the terms of the transaction related agreements; this consisted of a \$20.9 million initial funding from Quanex Corporation, a net \$6.9 million in true-up payments from Gerdau for the settlement of stock options and change of control agreements and \$5.0 million from Gerdau related to Quanex Corporation's convertible debentures. In 2009, the Company received \$15.4 million from Gerdau representing the fourth and final true-up and relating to distribution taxes pursuant to the terms of the transaction related agreements. The Company does not anticipate any further cash from financing activities related to the Separation.

Cash provided from financing activities also declined in 2009 from the Company's payment of dividends during the first nine months of 2009. In the first nine months of fiscal 2009, the Company paid quarterly dividends of \$0.03 per common share, which amounted to \$3.4 million compared to \$1.1 million in the same prior year period. There were no similar quarterly dividend distributions in continuing operations during the first half of fiscal 2008 as the dividend payment during such period was made by the Company's legal predecessor, Quanex Corporation, and thus is reported in cash used for financing activities from discontinued operations. The Company expects to continue to pay quarterly cash dividends hereafter although payment of future cash dividends will be at the discretion of the board of directors after taking into account various factors, including the Company's financial condition and operating results, along with current and anticipated cash needs.

*Discontinued Operations*

The Company has a centralized cash management function whereby cash flows generated by its businesses are swept to corporate. In accordance with the various Separation agreements, beginning on November 1, 2007, net cash flows from the Company's building products businesses were accumulated separately to the benefit of Quanex Building Products and thus reported in continuing operations. This structure and division of economic interests between the Company's building products businesses and its former vehicular products business/legacy corporate drives the various historical items reported in cash flows from discontinued operations.

Cash flows provided by operating activities from discontinued operations in fiscal 2008 represent six months of activity prior to the Separation as the Separation occurred on April 23, 2008. In contrast, there were no operating activity cash flows from discontinued operations for 2009.

Discontinued operations' cash flows from investing activities were \$34.1 million for the nine months ended July 31, 2008. In 2008, discontinued operations received \$40.0 million from the liquidation of its remaining auction rate

securities and spent \$6.2 million on capital expenditures for the vehicular products business. In contrast, there were no investing activity cash flows from discontinued operations for 2009 as the Separation occurred on April 23, 2008.

**Table of Contents**

Discontinued operations used \$46.2 million in cash from financing activities for the nine months ended July 31, 2008. In 2008, discontinued operations provided funding of \$20.9 million to Quanex Building Products (see corresponding receipt in continuing operations 2008 financing activities), paid \$10.4 million in Quanex Corporation dividends for quarterly dividends prior to the Separation, and paid \$18.8 million for the conversion of a portion of its convertible debentures; this use of cash in 2008 was partially offset by proceeds from stock option exercises. In contrast, there were no financing activity cash flows from discontinued operations for 2009 as the Separation occurred on April 23, 2008.

**Critical Accounting Estimates**

In preparing the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America, the Company's management must make decisions which impact the reported amounts and the related disclosures. Such decisions include the selection of the appropriate accounting principles to be applied and assumptions on which to base estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. On an on-going basis, the Company evaluates its estimates, including those related to revenue recognition, allowances for doubtful accounts, inventory, long-lived assets, environmental contingencies, insurance, U.S. pension and other post-employment benefits, litigation and contingent liabilities, and income taxes. The Company bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. The Company's management believes the critical accounting estimates listed and described in Part II, Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations of the Company's 2008 Annual Report on Form 10-K are the most important to the fair presentation of the Company's financial condition and results. These policies require management's significant judgments and estimates in the preparation of the Company's consolidated financial statements. There have been no significant changes to the Company's critical accounting estimates since October 31, 2008.

**New Accounting Pronouncements**

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements* (SFAS 157), which defines fair value, establishes a framework for measuring fair value in accordance with generally accepted accounting principles, and expands disclosures about fair value measurements. The provisions of this standard apply to other accounting pronouncements that require or permit fair value measurements. SFAS 157, as it relates to financial assets and financial liabilities, becomes effective for fiscal years beginning after November 15, 2007 (as of November 1, 2008 for the Company). The provisions of SFAS 157 are to be applied prospectively with limited exceptions. The adoption of the financial asset and financial liabilities portion of this Statement did not have an impact on the Company's consolidated financial statements, since the Company already applies its basic concepts in measuring fair values. The standard describes three levels of inputs that may be used to measure fair value:

Level 1 instrument valuations are obtained from real-time quotes for transactions in active exchange markets involving identical assets.

Level 2 instrument valuations are obtained from readily-available pricing sources for comparable instruments.

Level 3 instrument valuations are obtained without observable market values and require a high level of judgment to determine the fair value.

The Company holds Treasury Money Market Fund investments that are classified as cash equivalents and are measured at fair value on a recurring basis, based on quoted prices in active markets for identical assets (Level 1). The Company had cash equivalent investments totaling approximately \$97.0 million at July 31, 2009.

On February 12, 2008, the FASB issued FSP No. FAS 157-2, *Effective Date of FASB Statement No. 157*, which delays the effective date of SFAS 157 for all nonfinancial assets and nonfinancial liabilities, except those that are recognized or disclosed at fair value in the financial statements on at least an annual basis, until fiscal years beginning after November 15, 2008 (as of November 1, 2009 for the Company). The Company is currently evaluating the impact of adopting SFAS 157 on its consolidated financial statements for the remainder of SFAS 157 regarding nonfinancial assets and nonfinancial liabilities.



**Table of Contents*****Item 3. Quantitative and Qualitative Disclosures About Market Risk***

The following discussion of the Company and its subsidiaries' exposure to various market risks contains forward looking statements that involve risks and uncertainties. This discussion has been prepared utilizing certain assumptions considered reasonable in light of information currently available to the Company. Nevertheless, because of the inherent unpredictability of interest rates, foreign currency rates and metal commodity prices as well as other factors, actual results could differ materially from those projected in such forward looking information. The Company does not use derivative financial instruments for speculative or trading purposes.

**Interest Rate Risk**

The Company and its subsidiaries have a Credit Facility and other long-term debt which subject the Company to the risk of loss associated with movements in market interest rates.

At July 31, 2009, the Company had fixed-rate debt totaling \$0.2 million or 7% of total debt, which does not expose the Company to the risk of earnings loss due to changes in market interest rates. The Company and certain of its subsidiaries' floating-rate obligations totaled \$2.1 million, or 93% of total debt at July 31, 2009. Based on the floating-rate obligations outstanding at July 31, 2009, a one percent increase or decrease in the average interest rate would result in a change to pre-tax interest expense of approximately \$21 thousand.

**Commodity Price Risk**

Within the Aluminum Sheet Products segment, the Company uses various grades of aluminum scrap as well as minimal amounts of prime aluminum ingot as raw materials for its manufacturing processes. The price of this aluminum raw material is subject to fluctuations due to many factors in the aluminum market. In the normal course of business, Nichols Aluminum enters into firm price sales commitments with its customers. In an effort to reduce the risk of fluctuating raw material prices, Nichols Aluminum enters into firm price raw material purchase commitments (which are designated as normal purchases under SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*) as well as option contracts on the LME. The Company's risk management policy as it relates to these LME contracts is to enter into contracts to cover the raw material needs of the Company's committed sales orders, to the extent not covered by fixed price purchase commitments.

Nichols Aluminum maintains a balanced metals book position which excludes a normal operational inventory level. This operating inventory level as a matter of practice is not hedged against material price (LME) movements. This practice reflects that over the commodity price cycle, no gain or loss is incurred on this inventory. Through the use of firm price raw material purchase commitments and LME contracts, the Company intends to protect cost of sales from the effects of changing prices of aluminum. To the extent that the raw material costs factored into the firm price sales commitments are matched with firm price raw material purchase commitments, changes in aluminum prices should have no effect. During fiscal 2009 and 2008, the Company primarily relied upon firm price raw material purchase commitments to protect cost of sales tied to firm price sales commitments. At July 31, 2009, there were 103 open LME forward contracts associated with metal exchange derivatives covering notional volumes of 5.7 million pounds with a fair value mark-to-market net gain of approximately \$0.8 million. These contracts were not designated as hedging instruments, and any mark-to-market net gain or loss was recorded in cost of sales with the offsetting amount reflected as a current asset or liability on the balance sheet. At October 31, 2008, there were no open LME forward contracts associated with metal exchange derivatives.

Within the Engineered Products segment, polyvinyl resin (PVC) is the significant raw material consumed during the manufacture of vinyl extrusions. The Company has a monthly resin adjuster in place with its customers that is adjusted based upon published industry resin prices. This adjuster effectively shares the base pass-through price changes of PVC with the Company's customers commensurate with the market at large. The Company's long-term exposure to changes in PVC prices is thus significantly reduced due to the contractual component of the resin adjuster program.

**Table of Contents**

***Item 4T. Controls and Procedures***

**Evaluation of Disclosure Controls and Procedures**

Under the supervision and with the participation of our management, including the Chief Executive Officer and Chief Financial Officer, the Company has evaluated the effectiveness of its disclosure controls and procedures pursuant to Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (1934 Act) as of July 31, 2009. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that, as of July 31, 2009, the disclosure controls and procedures are effective.

**Changes in Internal Control over Financial Reporting**

During the third fiscal quarter of 2009, the Company implemented SAP, an integrated enterprise resource planning (ERP) system, at the Company's Mikron division resulting in significant changes to its business processes and therefore its controls. In connection with the transition to the new ERP system, the Company implemented certain compensating manual procedures and controls at Mikron to ensure the effectiveness of the Company's internal control over financial reporting. Once the transition is completed, the Company believes these compensating procedures and controls will no longer be required.

There have been no other changes in internal controls over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the 1934 Act) during the most recent fiscal quarter that have materially affected or are reasonably likely to materially affect the Company's internal control over financial reporting.

**Table of Contents**

**PART II. OTHER INFORMATION**

***Item 6. Exhibits***

<b>Exhibit Number</b>	<b>Description of Exhibits</b>
3.1	Certificate of Incorporation of the Registrant dated as of December 12, 2007, filed as Exhibit 3.1 of the Registrant's Registration Statement on Form 10 (Reg. No. 001-33913) as filed with the Securities and Exchange Commission on January 11, 2008, and incorporated herein by reference.
3.2	Amended and Restated Bylaws of the Registrant dated as of August 28, 2008, filed as Exhibit 3.2 of the Registrant's Quarterly Report on Form 10-Q (Reg. No. 001-33913) for the quarter ended July 31, 2008, and incorporated herein by reference.
4.1	Form of Registrant's Common Stock certificate, filed as Exhibit 4.1 of Amendment No. 1 to the Registrant's Registration Statement on Form 10 (Reg. No. 001-33913) as filed with the Securities and Exchange Commission on February 14, 2008, and incorporated herein by reference.
4.2	Credit Agreement dated as of April 23, 2008, among the Company, certain of its subsidiaries as guarantors, Wells Fargo Bank, National Association, in its capacity as administrative agent, and certain lender parties, filed as Exhibit 10.1 of the Registrant's Current Report on Form 8-K (Reg. No. 001-33913) dated April 23, 2008, and incorporated herein by reference.
*31.1	Certification by chief executive officer pursuant to Rule 13a-14(a)/15d-14(a).
*31.2	Certification by chief financial officer pursuant to Rule 13a-14(a)/15d-14(a).
*32.1	Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

\* Filed herewith.

As permitted by Item 601(b)(4)(iii)(A) of Regulation S-K, the Registrant has not filed with this Quarterly Report on Form 10-Q certain instruments defining the rights of holders of long-term debt of the Registrant and its subsidiaries because the total amount of securities authorized under any of such instruments does not exceed 10% of the total assets of the Registrant and its subsidiaries on a consolidated basis. The Registrant agrees to furnish a copy of any such agreements to the Securities and Exchange Commission upon request.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**QUANEX BUILDING PRODUCTS  
CORPORATION**

/s/ Brent L. Korb  
Brent L. Korb  
Senior Vice President Finance and Chief Financial  
Officer  
(Principal Financial Officer)

Date: September 4, 2009



**Table of Contents**

**EXHIBIT INDEX**

<b>Exhibit Number</b>	<b>Description of Exhibits</b>
3.1	Certificate of Incorporation of the Registrant dated as of December 12, 2007, filed as Exhibit 3.1 of the Registrant's Registration Statement on Form 10 (Reg. No. 001-33913) as filed with the Securities and Exchange Commission on January 11, 2008, and incorporated herein by reference.
3.2	Amended and Restated Bylaws of the Registrant dated as of August 28, 2008, filed as Exhibit 3.2 of the Registrant's Quarterly Report on Form 10-Q (Reg. No. 001-33913) for the quarter ended July 31, 2008, and incorporated herein by reference.
4.1	Form of Registrant's Common Stock certificate, filed as Exhibit 4.1 of Amendment No. 1 to the Registrant's Registration Statement on Form 10 (Reg. No. 001-33913) as filed with the Securities and Exchange Commission on February 14, 2008, and incorporated herein by reference.
4.2	Credit Agreement dated as of April 23, 2008, among the Company, certain of its subsidiaries as guarantors, Wells Fargo Bank, National Association, in its capacity as administrative agent, and certain lender parties, filed as Exhibit 10.1 of the Registrant's Current Report on Form 8-K (Reg. No. 001-33913) dated April 23, 2008, and incorporated herein by reference.
*31.1	Certification by chief executive officer pursuant to Rule 13a-14(a)/15d-14(a).
*31.2	Certification by chief financial officer pursuant to Rule 13a-14(a)/15d-14(a).
*32.1	Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

\* Filed herewith.