

FULTON FINANCIAL CORP  
Form 10-Q  
August 10, 2009

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D. C. 20459  
FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2009, or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

**Commission File No. 0-10587  
FULTON FINANCIAL CORPORATION**

(Exact name of registrant as specified in its charter)

PENNSYLVANIA

23-2195389

(State or other jurisdiction of  
incorporation or organization)

(I.R.S. Employer  
Identification No.)

One Penn Square, P.O. Box 4887 Lancaster,  
Pennsylvania

17604

(Address of principal executive offices)

(Zip Code)

(717) 291-2411

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

**APPLICABLE ONLY TO CORPORATE ISSUERS:**

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

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Common Stock, \$2.50 Par Value 176,038,000 shares outstanding as of July 31, 2009.

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**FULTON FINANCIAL CORPORATION**  
**FORM 10-Q FOR THE QUARTER ENDED JUNE 30, 2009**  
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**Item 1. Financial Statements****FULTON FINANCIAL CORPORATION  
CONSOLIDATED BALANCE SHEETS****(in thousands, except per-share data)**

|  | <b>June 30<br/>2009<br/>(unaudited)</b> | December 31<br>2008 |
|--|---|---------------------|
| <b>ASSETS</b>  |   |                     |
| Cash and due from banks  | \$ 299,818                              | \$ 331,164          |
| Interest-bearing deposits with other banks                                     | 25,453                                  | 16,791              |
| Federal funds sold   | 437                                     | 4,919               |
| Loans held for sale  | 242,439                                 | 95,840              |
| Investment securities:   |   |                     |
| Held to maturity (estimated fair value of \$9,536 in 2009 and \$9,765 in 2008) | 9,435                                   | 9,636               |
| Available for sale   | 3,325,968                               | 2,715,205           |
| Loans, net of unearned income  | 11,866,818                              | 12,042,620          |
| Less: Allowance for loan losses  | (214,170)                               | (173,946)           |
| <i>Net Loans</i>   | <b>11,652,648</b>                       | 11,868,674          |
| Premises and equipment   | 205,074                                 | 202,657             |
| Accrued interest receivable  | 58,077                                  | 58,566              |
| Goodwill   | 534,720                                 | 534,385             |
| Intangible assets  | 20,552                                  | 23,448              |
| Other assets   | 501,231                                 | 323,821             |
| <i>Total Assets</i>  | <b>\$ 16,875,852</b>                    | \$ 16,185,106       |
| <b>LIABILITIES</b>   |   |                     |
| Deposits:  |   |                     |
| Noninterest-bearing  | \$ 1,942,845                            | \$ 1,653,440        |
| Interest-bearing   | 9,773,452                               | 8,898,476           |
| <i>Total Deposits</i>  | <b>11,716,297</b>                       | 10,551,916          |
| Short-term borrowings:   |   |                     |
| Federal funds purchased  | 781,357                                 | 1,147,673           |
| Other short-term borrowings  | 535,936                                 | 615,097             |
| <i>Total Short-Term Borrowings</i>   | <b>1,317,293</b>                        | 1,762,770           |
| Accrued interest payable   | 61,471                                  | 53,678              |
| Other liabilities  | 156,896                                 | 169,298             |

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|  |                      |               |
|--|----------------------|---------------|
| Federal Home Loan Bank advances and long-term debt   | <b>1,750,967</b>     | 1,787,797     |
| <i>Total Liabilities</i>   | <b>15,002,924</b>    | 14,325,459    |
| <br><b>SHAREHOLDERS EQUITY</b>   |                      |               |
| Preferred stock, \$1,000 par value, 376,500 shares authorized and outstanding  | <b>369,610</b>       | 368,944       |
| Common stock, \$2.50 par value, 600 million shares authorized, 192.6 million shares issued in 2009 and 192.4 million shares issued in 2008 | <b>481,419</b>       | 480,978       |
| Additional paid-in capital   | <b>1,258,627</b>     | 1,260,947     |
| Retained earnings  | <b>44,937</b>        | 31,075        |
| Accumulated other comprehensive loss   | <b>(24,687)</b>      | (17,907)      |
| Treasury stock, 16.9 million shares in 2009 and 17.3 million shares in 2008, at cost   | <b>(256,978)</b>     | (264,390)     |
| <i>Total Shareholders Equity</i>   | <b>1,872,928</b>     | 1,859,647     |
| <i>Total Liabilities and Shareholders Equity</i>   | <b>\$ 16,875,852</b> | \$ 16,185,106 |

*See Notes to Consolidated Financial Statements*

**FULTON FINANCIAL CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)**  
(in thousands, except per-share data)

|   | Three Months Ended<br>June 30 |            | Six Months Ended<br>June 30 |            |
|---|-------------------------------|------------|-----------------------------|------------|
|   | 2009                          | 2008       | 2009                        | 2008       |
| <b>INTEREST INCOME</b>  |                               |            |                             |            |
| Loans, including fees   | \$ 162,276                    | \$ 179,141 | \$ 324,590                  | \$ 370,307 |
| Investment securities:  |                               |            |                             |            |
| Taxable   | 29,422                        | 28,528     | 56,272                      | 58,089     |
| Tax-exempt  | 4,176                         | 4,492      | 8,652                       | 9,027      |
| Dividends   | 555                           | 1,519      | 1,172                       | 3,682      |
| Loans held for sale   | 1,628                         | 1,611      | 2,889                       | 3,188      |
| Other interest income   | 40                            | 101        | 89                          | 319        |
| <i>Total Interest Income</i>  | <b>198,097</b>                | 215,392    | <b>393,664</b>              | 444,612    |
| <b>INTEREST EXPENSE</b>   |                               |            |                             |            |
| Deposits  | 48,007                        | 51,130     | 97,902                      | 114,615    |
| Short-term borrowings   | 921                           | 12,387     | 2,358                       | 31,216     |
| Long-term debt  | 21,225                        | 19,985     | 41,344                      | 40,992     |
| <i>Total Interest Expense</i>   | <b>70,153</b>                 | 83,502     | <b>141,604</b>              | 186,823    |
| <i>Net Interest Income</i>  | <b>127,944</b>                | 131,890    | <b>252,060</b>              | 257,789    |
| Provision for loan losses   | 50,000                        | 16,706     | 100,000                     | 27,926     |
| <i>Net Interest Income After Provision for Loan Losses</i>                    | <b>77,944</b>                 | 115,184    | <b>152,060</b>              | 229,863    |
| <b>OTHER INCOME</b>   |                               |            |                             |            |
| Service charges on deposit accounts   | 15,061                        | 15,319     | 29,955                      | 29,286     |
| Other service charges and fees  | 9,595                         | 9,131      | 17,949                      | 17,722     |
| Investment management and trust services                                      | 7,876                         | 8,389      | 15,779                      | 17,148     |
| Gains on sales of mortgage loans  | 7,395                         | 2,670      | 15,986                      | 4,981      |
| Gain on sale of credit card portfolio   |                               | 13,910     |                             | 13,910     |
| Other   | 5,373                         | 4,378      | 9,626                       | 7,184      |
| Total other-than-temporary impairment losses                                  | (8,168)                       | (25,015)   | (14,024)                    | (28,590)   |
| Less: Portion of loss recognized in other comprehensive income (before taxes) | 4,789                         |            | 7,605                       |            |
| Net other-than-temporary impairment losses                                    | (3,379)                       | (25,015)   | (6,419)                     | (28,590)   |
| Net gains on sale of investment securities                                    | 3,456                         | 3,368      | 9,415                       | 8,189      |
| Net investment securities gains (losses)                                      | 77                            | (21,647)   | 2,996                       | (20,401)   |
| <i>Total Other Income</i>   | <b>45,377</b>                 | 32,150     | <b>92,291</b>               | 69,830     |

**OTHER EXPENSES**

|  |                 |           |                  |           |
|--|-----------------|-----------|------------------|-----------|
| Salaries and employee benefits                     | <b>55,799</b>   | 54,281    | <b>111,103</b>   | 109,476   |
| FDIC insurance expense                             | <b>12,206</b>   | 675       | <b>16,494</b>    | 1,537     |
| Net occupancy expense                              | <b>10,240</b>   | 10,238    | <b>21,263</b>    | 20,762    |
| Equipment expense                                  | <b>3,300</b>    | 3,398     | <b>6,379</b>     | 6,846     |
| Data processing                                    | <b>2,907</b>    | 3,116     | <b>5,979</b>     | 6,362     |
| Marketing  | <b>1,724</b>    | 3,519     | <b>4,295</b>     | 6,424     |
| Intangible amortization                            | <b>1,434</b>    | 1,799     | <b>2,897</b>     | 3,656     |
| Operating risk loss                                | <b>144</b>      | 14,385    | <b>6,345</b>     | 15,628    |
| Other  | <b>20,052</b>   | 18,325    | <b>39,423</b>    | 35,705    |
| <i>Total Other Expenses</i>                        | <b>107,806</b>  | 109,736   | <b>214,178</b>   | 206,396   |
| <i>Income Before Income Taxes</i>                  | <b>15,515</b>   | 37,598    | <b>30,173</b>    | 93,297    |
| Income taxes                                       | <b>2,404</b>    | 11,920    | <b>3,977</b>     | 26,123    |
| <i>Net Income</i>                                  | <b>13,111</b>   | 25,678    | <b>26,196</b>    | 67,174    |
| Preferred stock dividends and discount accretion   | <b>(5,046)</b>  |           | <b>(10,077)</b>  |           |
| <i>Net Income Available to Common Shareholders</i> | <b>\$ 8,065</b> | \$ 25,678 | <b>\$ 16,119</b> | \$ 67,174 |

**PER COMMON SHARE:**

|                      |                |         |                |         |
|----------------------|----------------|---------|----------------|---------|
| Net income (basic)   | <b>\$ 0.05</b> | \$ 0.15 | <b>\$ 0.09</b> | \$ 0.39 |
| Net income (diluted) | <b>0.05</b>    | 0.15    | <b>0.09</b>    | 0.39    |
| Cash dividends       | <b>0.03</b>    | 0.15    | <b>0.06</b>    | 0.30    |

*See Notes to Consolidated Financial Statements*

**FULTON FINANCIAL CORPORATION**  
**CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY AND COMPREHENSIVE INCOME**  
**(LOSS) (UNAUDITED)**  
**SIX MONTHS ENDED JUNE 30, 2009 AND 2008**

|   | Preferred<br>Stock | Common Stock<br>Shares<br>Outstanding | Common Stock<br>Amount | Additional<br>Paid-in<br>Capital<br>(in thousands) | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Income<br>(Loss) | Treasury<br>Stock | Total        |
|---|--------------------|---------------------------------------|------------------------|--|----------------------|---|-------------------|--------------|
| Balance at<br>December 31,<br>2008  | \$ 368,944         | 175,044                               | \$ 480,978             | \$ 1,260,947                                       | \$ 31,075            | \$ (17,907)   | \$(264,390)       | \$ 1,859,647 |
| Cumulative<br>effect of FSP<br>FAS 115-2 and<br>FAS 124-2<br>adoption (net of<br>\$3.4 million tax<br>effect) |                    |                                       |                        |  | 6,298                | (6,298)   |                   |              |
| Comprehensive<br>income (loss):   |                    |                                       |                        |  |                      |   |                   |              |
| Net income  |                    |                                       |                        |  | 26,196               |   |                   | 26,196       |
| Other<br>comprehensive<br>loss  |                    |                                       |                        |  |                      | (482)   |                   | (482)        |
| <i>Total<br/>comprehensive<br/>income</i>   |                    |                                       |                        |  |                      |   |                   | 25,714       |
| Stock issued,<br>including related<br>tax benefits  |                    | 662                                   | 441                    | (3,147)  |                      |   | 7,412             | 4,706        |
| Stock-based<br>compensation<br>awards   |                    |                                       |                        | 827  |                      |   |                   | 827          |
| Preferred stock<br>discount<br>accretion  | 666                |                                       |                        |  | (666)                |   |                   |              |
| Preferred stock<br>cash dividends   |                    |                                       |                        |  | (7,424)              |   |                   | (7,424)      |
| Common stock<br>cash dividends<br>\$0.06 per share  |                    |                                       |                        |  | (10,542)             |   |                   | (10,542)     |
|   | \$ 369,610         | 175,706                               | \$ 481,419             | \$ 1,258,627                                       | \$ 44,937            | \$ (24,687)   | \$(256,978)       | \$ 1,872,928 |



Balance at  
June 30, 2009

|  |    |         |            |              |            |             |              |              |
|--|----|---------|------------|--------------|------------|-------------|--------------|--------------|
| Balance at<br>December 31,<br>2007   | \$ | 173,503 | \$ 479,559 | \$ 1,254,369 | \$ 141,993 | \$ (21,773) | \$ (279,228) | \$ 1,574,920 |
| Cumulative<br>effect of EITF<br>06-4 adoption  |    |         |            |              | (677)      |             |              | (677)        |
| Impact of<br>pension plan<br>measurement<br>date change (net<br>of \$23,000 tax<br>effect) |    |         |            |              | 43         |             |              | 43           |
| Comprehensive<br>income (loss):  |    |         |            |              |            |             |              |              |
| Net income   |    |         |            |              | 67,174     |             |              | 67,174       |
| Other<br>comprehensive<br>loss   |    |         |            |              |            | (2,511)     |              | (2,511)      |
| <i>Total<br/>comprehensive<br/>income</i>  |    |         |            |              |            |             |              | 64,663       |
| Stock issued,<br>including related<br>tax benefits   |    | 604     | 811        | 566          |            |             | 4,261        | 5,638        |
| Stock-based<br>compensation<br>awards  |    |         |            | 1,065        |            |             |              | 1,065        |
| Common stock<br>cash dividends<br>\$0.30 per share   |    |         |            |              | (52,174)   |             |              | (52,174)     |
| Balance at<br>June 30, 2008  | \$ | 174,107 | \$ 480,370 | \$ 1,256,000 | \$ 156,359 | \$ (24,284) | \$ (274,967) | \$ 1,593,478 |

See Notes to Consolidated Financial Statements

**FULTON FINANCIAL CORPORATION**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)**  
(in thousands)

|   | <b>Six Months Ended</b> |             |
|---|-------------------------|-------------|
|   | <b>June 30</b>          |             |
|   | <b>2009</b>             | <b>2008</b> |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>                                      |                         |             |
| Net Income  | \$ 26,196               | \$ 67,174   |
| Adjustments to reconcile net income to net cash provided by operating activities: |                         |             |
| Provision for loan losses   | 100,000                 | 27,926      |
| Depreciation and amortization of premises and equipment                           | 10,148                  | 9,855       |
| Net amortization of investment securities premiums                                | 1,081                   | 530         |
| Gain on sale of credit card portfolio   |                         | (13,910)    |
| Investment securities (gains) losses  | (2,996)                 | 20,401      |
| Net increase in loans held for sale   | (146,599)               | (12,367)    |
| Amortization of intangible assets   | 2,897                   | 3,656       |
| Stock-based compensation expense  | 827                     | 1,065       |
| Excess tax benefits from stock-based compensation expense                         |                         | (6)         |
| Decrease in accrued interest receivable   | 489                     | 12,069      |
| Increase in other assets  | (24,941)                | (7,114)     |
| Increase (decrease) in accrued interest payable                                   | 7,793                   | (17,199)    |
| Increase (decrease) in other liabilities  | 14,987                  | (4,196)     |
| Total adjustments   | (36,314)                | 20,710      |
| <i>Net cash (used in) provided by operating activities</i>                        | (10,118)                | 87,884      |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>                                      |                         |             |
| Proceeds from sales of securities available for sale                              | 179,083                 | 418,886     |
| Proceeds from maturities of securities held to maturity                           | 3,101                   | 5,028       |
| Proceeds from maturities of securities available for sale                         | 401,328                 | 400,968     |
| Proceeds from sale of credit card portfolio                                       |                         | 100,516     |
| Purchase of securities held to maturity   | (3,056)                 | (4,759)     |
| Purchase of securities available for sale   | (1,349,391)             | (570,411)   |
| (Increase) decrease in short-term investments                                     | (4,180)                 | 10,919      |
| Net decrease (increase) in loans  | 116,619                 | (473,589)   |
| Net purchases of premises and equipment   | (12,565)                | (13,493)    |
| <i>Net cash used in investing activities</i>                                      | (669,061)               | (125,935)   |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>                                      |                         |             |
| Net increase in demand and savings deposits                                       | 718,931                 | 99,637      |
| Net increase (decrease) in time deposits  | 445,450                 | (266,888)   |
| Additions to long-term debt   |                         | 343,990     |

|   |                   |            |
|---|-------------------|------------|
| Repayments of long-term debt                              | <b>(36,830)</b>   | (166,695)  |
| (Decrease) increase in short-term borrowings              | <b>(445,477)</b>  | 113,443    |
| Dividends paid  | <b>(38,947)</b>   | (52,084)   |
| Net proceeds from issuance of stock                       | <b>4,706</b>      | 5,632      |
| Excess tax benefits from stock-based compensation expense |                   | 6          |
| <i>Net cash provided by financing activities</i>          | <b>647,833</b>    | 77,041     |
| <b>Net (Decrease) Increase in Cash and Due From Banks</b> | <b>(31,346)</b>   | 38,990     |
| <b>Cash and Due From Banks at Beginning of Year</b>       | <b>331,164</b>    | 381,283    |
| <b>Cash and Due From Banks at End of Year</b>             | <b>\$ 299,818</b> | \$ 420,273 |
| <b>Supplemental Disclosures of Cash Flow Information</b>  |                   |            |
| Cash paid during the period for:                          |                   |            |
| Interest  | <b>\$ 133,811</b> | \$ 204,022 |
| Income taxes  | <b>9,014</b>      | 42,737     |
| <i>See Notes to Consolidated Financial Statements</i>     |                   |            |

**FULTON FINANCIAL CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)****NOTE A Basis of Presentation**

The accompanying unaudited consolidated financial statements of Fulton Financial Corporation (the Corporation) have been prepared in accordance with U.S. generally accepted accounting principles (U.S. GAAP) for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and notes required by U.S. GAAP for complete financial statements. The preparation of financial statements in accordance with U.S. GAAP requires management to make estimates and assumptions that affect the amounts of assets and liabilities as of the date of the financial statements as well as revenues and expenses during the period. Actual results could differ from those estimates. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three and six-month periods ended June 30, 2009 are not necessarily indicative of the results that may be expected for the year ending December 31, 2009.

**NOTE B Net Income Per Common Share and Comprehensive Income (Loss)**

The Corporation's basic net income per common share is calculated as net income available to common shareholders divided by the weighted average number of common shares outstanding. Net income available to common shareholders is calculated as net income less accrued dividends and discount accretion related to preferred stock. For diluted net income per common share, net income available to common shareholders is divided by the weighted average number of common shares outstanding plus the incremental number of shares added as a result of converting dilutive securities, calculated using the treasury stock method. The Corporation's dilutive securities consist of outstanding stock options, restricted stock and common stock warrants.

A reconciliation of net income available to common shareholders and weighted average common shares outstanding used to calculate basic net income per common share and diluted net income per common share follows.

|  | <b>Three months ended</b> |           | <b>Six months ended</b> |           |
|--|---------------------------|-----------|-------------------------|-----------|
|  | <b>June 30</b>            |           | <b>June 30</b>          |           |
|  | <b>2009</b>               | 2008      | <b>2009</b>             | 2008      |
|  | (in thousands)            |           |                         |           |
| Net income   | <b>\$ 13,111</b>          | \$ 25,678 | <b>\$ 26,196</b>        | \$ 67,174 |
| Preferred stock dividends and discount accretion   | <b>(5,046)</b>            |           | <b>(10,077)</b>         |           |
| Net income available to common shareholders  | <b>\$ 8,065</b>           | \$ 25,678 | <b>\$ 16,119</b>        | \$ 67,174 |
| Weighted average shares outstanding (basic)  | <b>175,554</b>            | 173,959   | <b>175,435</b>          | 173,791   |
| Effect of dilutive securities  | <b>170</b>                | 569       | <b>202</b>              | 569       |
| Weighted average shares outstanding (diluted)  | <b>175,724</b>            | 174,528   | <b>175,637</b>          | 174,360   |
| Stock options and common stock warrants excluded from the diluted net income per share computation as their effect would have been anti-dilutive | <b>11,957</b>             | 5,017     | <b>11,887</b>           | 5,017     |

The following table presents the components of other comprehensive income (loss):

|   | <b>Six months ended</b> |             |
|---|-------------------------|-------------|
|   | <b>June 30</b>          |             |
|   | <b>2009</b>             | <b>2008</b> |
|   | (in thousands)          |             |
| Unrealized gain (loss) on securities (net of \$2.1 million and \$10.2 million tax effect in 2009 and 2008, respectively)  | <b>\$ 3,929</b>         | \$ (18,931) |
| Non-credit related unrealized loss on other-than-temporarily impaired debt securities (net of \$2.7 million tax effect) (1)                                       | <b>(4,944)</b>          |             |
| Unrealized gain on derivative financial instruments (net of \$36,000 tax effect in 2009 and 2008) (2)   | <b>68</b>               | 68          |
| Unrecognized postretirement gains arising in 2009 due to plan amendment (net of \$1.2 million tax effect)   | <b>2,125</b>            |             |
| Amortization of unrecognized pension and postretirement costs (net of \$155,000 tax effect)   | <b>288</b>              |             |
| Reclassification adjustment for securities (gains) losses included in net income (net of \$1.0 million tax expense in 2009 and \$8.8 million tax benefit in 2008) | <b>(1,948)</b>          | 16,352      |
| Other comprehensive income (loss)   | <b>\$ (482)</b>         | \$ (2,511)  |

(1) See Note C,  
Investment Securities  
for additional details  
related to the  
other-than-temporary  
impairment of debt  
securities.

(2) Amounts represent  
the amortization of  
the effective portions  
of losses on  
forward-starting  
interest rate swaps,  
designated as cash  
flow hedges and  
entered into in prior  
years in connection  
with the issuance of  
fixed-rate debt. The  
total amount recorded  
as a reduction to  
accumulated other  
comprehensive  
income upon  
settlement of these

derivatives is being amortized to interest expense over the life of the related securities using the effective interest method. The amount of net losses in accumulated other comprehensive income that will be reclassified into earnings during the next twelve months is expected to be approximately \$135,000.

### NOTE C INVESTMENT SECURITIES

The following tables present the amortized cost and estimated fair values of investment securities:

|   | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Estimated<br>Fair<br>Value |
|---|-------------------|------------------------------|-------------------------------|----------------------------|
|   |                   | (in thousands)               |                               |                            |
| <b>Held to Maturity at June 30, 2009</b>    |                   |                              |                               |                            |
| U.S. Government sponsored agency securities | \$ 6,843          | \$ 11                        | \$                            | \$ 6,854                   |
| State and municipal securities              | 825               | 2                            |                               | 827                        |
| Mortgage-backed securities                  | 1,767             | 89                           | (1)                           | 1,855                      |
|   | \$ 9,435          | \$ 102                       | \$ (1)                        | \$ 9,536                   |
| <b>Available for Sale at June 30, 2009</b>  |                   |                              |                               |                            |
| Equity securities                           | \$ 132,812        | \$ 1,394                     | \$ (6,491)                    | \$ 127,715                 |
| U.S. Government securities                  | 14,988            | 4                            |                               | 14,992                     |
| U.S. Government sponsored agency securities | 127,639           | 1,437                        | (705)                         | 128,371                    |
| State and municipal securities              | 460,380           | 6,947                        | (894)                         | 466,433                    |
| Corporate debt securities                   | 159,868           | 55                           | (55,630)                      | 104,293                    |
| Collateralized mortgage obligations         | 881,649           | 17,016                       | (2,716)                       | 895,949                    |
| Mortgage-backed securities                  | 1,267,979         | 31,818                       | (1,157)                       | 1,298,640                  |
| Auction rate securities (1)                 | 298,809           | 2,526                        | (11,760)                      | 289,575                    |
|   | \$ 3,344,124      | \$ 61,197                    | \$ (79,353)                   | \$ 3,325,968               |

(1) See Note H,  
Commitments  
and

Contingencies  
for additional  
details related to  
auction rate  
securities.

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|   | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Estimated<br>Fair<br>Value |
|---|-------------------|------------------------------|-------------------------------|----------------------------|
|   |                   | (in thousands)               |                               |                            |
| Held to Maturity at December 31, 2008       |                   |                              |                               |                            |
| U.S. Government sponsored agency securities | \$ 6,782          | \$ 60                        | \$                            | \$ 6,842                   |
| State and municipal securities              | 825               | 5                            |                               | 830                        |
| Corporate debt securities                   | 25                |                              |                               | 25                         |
| Mortgage-backed securities                  | 2,004             | 66                           | (2)                           | 2,068                      |
|   | \$ 9,636          | \$ 131                       | \$ (2)                        | \$ 9,765                   |

Available for Sale at December 31, 2008

|   |              |           |             |              |
|---|--------------|-----------|-------------|--------------|
| Equity securities                           | \$ 138,071   | \$ 2,133  | \$ (1,503)  | \$ 138,701   |
| U.S. Government securities                  | 14,545       | 83        |             | 14,628       |
| U.S. Government sponsored agency securities | 74,616       | 2,406     | (20)        | 77,002       |
| State and municipal securities              | 520,429      | 5,317     | (2,210)     | 523,536      |
| Corporate debt securities                   | 154,976      | 1,085     | (36,167)    | 119,894      |
| Collateralized mortgage obligations         | 489,686      | 14,713    | (206)       | 504,193      |
| Mortgage-backed securities                  | 1,118,508    | 24,160    | (1,317)     | 1,141,351    |
| Auction rate securities                     | 208,281      |           | (12,381)    | 195,900      |
|   | \$ 2,719,112 | \$ 49,897 | \$ (53,804) | \$ 2,715,205 |

The amortized cost and estimated fair value of debt securities as of June 30, 2009, by contractual maturity, are shown in the following table. Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

|                                     | Held to Maturity  |                            | Available for Sale |                         |
|-------------------------------------|-------------------|----------------------------|--------------------|-------------------------|
|                                     | Amortized<br>Cost | Estimated<br>Fair<br>Value | Amortized<br>Cost  | Estimated<br>Fair Value |
|                                     | (in thousands)    |                            |                    |                         |
| Due in one year or less             | \$ 7,165          | \$ 7,178                   | \$ 109,879         | \$ 110,439              |
| Due from one year to five years     | 503               | 503                        | 266,885            | 271,330                 |
| Due from five years to ten years    |                   |                            | 106,987            | 102,949                 |
| Due after ten years                 |                   |                            | 577,933            | 518,946                 |
|                                     | 7,668             | 7,681                      | 1,061,684          | 1,003,664               |
| Collateralized mortgage obligations |                   |                            | 881,649            | 895,949                 |
| Mortgage-backed securities          | 1,767             | 1,855                      | 1,267,979          | 1,298,640               |
|                                     | \$ 9,435          | \$ 9,536                   | \$ 3,211,312       | \$ 3,198,253            |





The following table presents information related to the Corporation's gains and losses on the sales of equity and debt securities, and losses recognized for the other-than-temporary impairment of investments. Gross realized losses on equity and debt securities are net of other-than-temporary impairment charges:

|  | Gross<br>Realized<br>Gains | Gross<br>Realized<br>Losses | Other-than-<br>temporary<br>Impairment<br>Losses<br>(in thousands) | Net Gains<br>(Losses) |
|--|----------------------------|-----------------------------|--|-----------------------|
| <b>Three months ended June 30, 2009:</b> |                            |                             |  |                       |
| Equity securities                        | \$ 479                     | \$ (65)                     | \$ (728)   | \$ (314)              |
| Debt securities                          | 3,042                      |                             | (2,651)  | 391                   |
| Total                                    | \$ 3,521                   | \$ (65)                     | \$ (3,379)   | \$ 77                 |
| <b>Three months ended June 30, 2008:</b> |                            |                             |  |                       |
| Equity securities                        | \$ 860                     | \$                          | \$ (25,015)  | \$ (24,155)           |
| Debt securities                          | 2,890                      | (382)                       |  | 2,508                 |
| Total                                    | \$ 3,750                   | \$ (382)                    | \$ (25,015)  | \$ (21,647)           |
| <b>Six months ended June 30, 2009:</b>   |                            |                             |  |                       |
| Equity securities                        | \$ 591                     | \$ (281)                    | \$ (1,790)   | \$ (1,480)            |
| Debt securities                          | 9,213                      | (108)                       | (4,629)  | 4,476                 |
| Total                                    | \$ 9,804                   | \$ (389)                    | \$ (6,419)   | \$ 2,996              |
| <b>Six months ended June 30, 2008:</b>   |                            |                             |  |                       |
| Equity securities                        | \$ 5,616                   | \$ (8)                      | \$ (28,590)  | \$ (22,982)           |
| Debt securities                          | 3,086                      | (505)                       |  | 2,581                 |
| Total                                    | \$ 8,702                   | \$ (513)                    | \$ (28,590)  | \$ (20,401)           |

The following table presents a summary of other-than-temporary impairment charges recorded by the Corporation, by investment security type:

|                                 | Three Months Ended June<br>30 |           | Six Months Ended June<br>30 |           |
|---------------------------------|-------------------------------|-----------|-----------------------------|-----------|
|                                 | 2009                          | 2008      | 2009                        | 2008      |
|                                 | (in thousands)                |           |                             |           |
| Financial institution stocks    | \$ 728                        | \$ 24,655 | \$ 1,684                    | \$ 28,230 |
| Mutual funds                    |                               | 360       | 106                         | 360       |
| Total equity securities charges | 728                           | 25,015    | 1,790                       | 28,590    |

|   |                                   |                 |                  |                 |                  |
|---|-----------------------------------|-----------------|------------------|-----------------|------------------|
| Debt securities                               | Pooled trust preferred securities | <b>2,651</b>    |                  | <b>4,629</b>    |                  |
| Total other-than-temporary impairment charges |                                   | <b>\$ 3,379</b> | <b>\$ 25,015</b> | <b>\$ 6,419</b> | <b>\$ 28,590</b> |

The \$728,000 and \$1.7 million of other-than-temporary impairment charges related to financial institutions stocks during the three and six months ended June 30, 2009 were due to the increasing severity and duration of the decline in fair values of certain bank stock holdings, in conjunction with management's assessment of the near-term prospects of each specific issuer. As of June 30, 2009, after other-than-temporary impairment charges, the financial institution stock portfolio had a cost basis of \$37.8 million and a fair value of \$32.7 million.

In April 2009, the Financial Accounting Standards Board (FASB) issued Staff Position No. 115-2 and 124-2,

Recognition and Presentation of Other-than-Temporary Impairments (FSP FAS 115-2). FSP FAS 115-2 amends other-than-temporary impairment guidance for debt securities and expands disclosure requirements for other-than-temporarily impaired debt and equity securities. FSP FAS 115-2 requires companies to record

other-than-temporary impairment charges, through earnings, if they have the intent to sell, or will more likely than not be required to sell, an impaired debt security before a recovery of its amortized cost basis. In addition, FSP FAS 115-2 requires companies to record other-than-temporary impairment charges through earnings for the amount of credit losses, regardless of the intent or the requirement to sell. Credit loss is measured as the difference between the present value of an impaired debt security's cash flows and its amortized cost basis. Non-credit related write-downs to fair value must be recorded as decreases to accumulated other comprehensive income as long as a company has no intent or requirement to sell an impaired security before a recovery of amortized cost basis. Finally, FSP FAS 115-2 requires companies to record all previously recorded non-credit related other-than-temporary impairment charges for debt securities as cumulative effect adjustments to retained earnings as of the beginning of the period of adoption. FSP FAS 115-2 is effective for interim and annual reporting periods ending after June 15, 2009, with early adoption permitted for the period ending after March 15, 2009. The Corporation elected to early adopt FSP FAS 115-2, effective January 1, 2009.

During 2008, the Corporation recorded other-than-temporary impairment charges for pooled trust preferred securities of \$15.8 million. Upon adoption of FSP FAS 115-2, the Corporation determined that \$9.7 million of those other-than-temporary impairment charges were non-credit related. As such, a \$6.3 million (net of \$3.4 million of taxes) increase to retained earnings and a corresponding decrease to accumulated other comprehensive income was recorded as the cumulative effect impact of adopting FSP FAS 115-2 as of January 1, 2009.

During the three and six months ended June 30, 2009, the \$2.7 million and \$4.6 million of other-than-temporary impairment losses for pooled trust preferred securities recognized in earnings were determined through the use of an expected cash flow model, consistent with the guidance in Emerging Issues Task Force 99-20-1, Amendments to the Impairment Guidance in EITF Issue No. 99-20. The most significant input to the expected cash flows model was the assumed default rate for each pooled trust preferred security. The Corporation evaluates the financial metrics, such as capital ratios and non-performing asset ratios, of each individual financial institution issuer that comprises the pooled trust preferred securities to estimate the expected default rates for each security. The weighted average default rate for pooled trust preferred securities held by the Corporation at June 30, 2009 was approximately 20%.

The following table presents a summary of the cumulative credit related other-than-temporary impairment charges recognized as components of earnings for securities still held by the Corporation (in thousands):

|   | Three Months<br>Ended<br>June 30, 2009 | Six Months<br>Ended<br>June 30, 2009 |
|---|--|--------------------------------------|
| Balance of cumulative credit losses on pooled trust preferred securities, beginning of period (1)   | \$ (8,120)                             | \$ (6,142)                           |
| Additions for credit losses recorded which were not previously recognized as components of earnings | (2,651)                                | (4,629)                              |
| Ending balance of cumulative credit losses on pooled trust preferred securities, end of period      | \$ (10,771)                            | \$ (10,771)                          |

(1) Cumulative credit losses of \$6.1 million at January 1, 2009 represent the other-than-temporary impairment charges recorded during the year ended December 31, 2008

for pooled trust  
preferred securities,  
net of the  
Corporation's  
cumulative effect  
adjustment upon  
adoption of FSP FAS  
115-2.

The following table presents the gross unrealized losses and estimated fair values of investments, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at June 30, 2009:

|   | Less Than 12 months  |                   | 12 Months or Longer  |                   | Total                |                   |
|---|----------------------|-------------------|----------------------|-------------------|----------------------|-------------------|
|   | Estimated Fair Value | Unrealized Losses | Estimated Fair Value | Unrealized Losses | Estimated Fair Value | Unrealized Losses |
|   |                      |                   |                      |                   |                      |                   |
|   |                      |                   | (in thousands)       |                   |                      |                   |
| U.S. Government sponsored agency securities | \$ 84,858            | \$ (696)          | \$ 494               | \$ (9)            | \$ 85,352            | \$ (705)          |
| State and municipal securities              | 69,745               | (848)             | 1,731                | (46)              | 71,476               | (894)             |
| Corporate debt securities                   | 27,992               | (21,159)          | 71,606               | (34,471)          | 99,598               | (55,630)          |
| Collateralized mortgage obligations         | 295,566              | (2,473)           | 4,042                | (243)             | 299,608              | (2,716)           |
| Mortgage-backed securities                  | 117,838              | (1,157)           | 92                   | (1)               | 117,930              | (1,158)           |
| Auction rate securities                     | 149,262              | (6,425)           | 76,148               | (5,335)           | 225,410              | (11,760)          |
| Total debt securities                       | 745,261              | (32,758)          | 154,113              | (40,105)          | 899,374              | (72,863)          |
| Equity securities                           | 19,166               | (6,393)           | 295                  | (98)              | 19,461               | (6,491)           |
|   | \$ 764,427           | \$ (39,151)       | \$ 154,408           | \$ (40,203)       | \$ 918,835           | \$ (79,354)       |

For its investments in equity securities, most notably its investments in stocks of financial institutions, management evaluates the near-term prospects of the issuers in relation to the severity and duration of the impairment. Based on that evaluation and the Corporation's ability and intent to hold those investments for a reasonable period of time sufficient for a recovery of fair value, the Corporation does not consider those investments with unrealized holding losses as of June 30, 2009 to be other-than-temporarily impaired.

In relation to the Corporation's investments in auction rate securities, the current unrealized holding losses on these securities are attributable to liquidity issues as a result of the failure of periodic auctions. As of June 30, 2009, approximately 65% of the auction rate securities held by the Corporation are AAA rated, with 96% of them above investment grade. In addition, approximately 89% of the student loans underlying the auction rate securities have principal payments which are guaranteed by the Federal government. Finally, all auction rate securities currently held by the Corporation are current and making scheduled interest payments. Because the Corporation does not have the intention to sell and does not believe it will be required to sell any of these securities prior to a recovery of their fair value to amortized cost, the Corporation does not consider those investments to be other-than-temporarily impaired as of June 30, 2009. For additional information related to the Corporation's investment in auction rate securities, see Note H, Commitments and Contingencies.

The following table presents the amortized cost and estimated fair values of corporate debt securities:

| June 30, 2009  |                      | December 31, 2008 |                      |
|----------------|----------------------|-------------------|----------------------|
| Amortized cost | Estimated fair value | Amortized cost    | Estimated fair value |
|                |                      |                   |                      |
| (in thousands) |                      |                   |                      |

|  |            |            |            |            |
|--|------------|------------|------------|------------|
| Single-issuer trust preferred securities (1)               | \$ 97,918  | \$ 66,214  | \$ 97,887  | \$ 69,819  |
| Subordinated debt  | 34,835     | 30,428     | 34,788     | 31,745     |
| Pooled trust preferred securities                          | 24,379     | 4,915      | 19,351     | 15,381     |
| Corporate debt securities issued by financial institutions | 157,132    | 101,557    | 152,026    | 116,945    |
| Other corporate debt securities                            | 2,736      | 2,736      | 2,950      | 2,949      |
| Available for sale corporate debt securities               | \$ 159,868 | \$ 104,293 | \$ 154,976 | \$ 119,894 |

(1) Single-issuer trust preferred securities with estimated fair values totaling \$7.0 million as of June 30, 2009 are classified as Level 3 assets under Statement 157. See Note J, Fair Value Measurements for additional details.

As required by FSP FAS 115-2, the Corporation has evaluated all corporate debt securities issued by financial institutions to determine if any unrealized holding losses represent credit losses, which would require an other-than-temporary impairment charge through earnings. In addition, the Corporation does not have the intention to sell and does not believe it will be required to sell any impaired corporate debt securities issued by financial institutions prior to a recovery to amortized cost. Therefore, the Corporation does not consider those investments with unrealized losses at June 30, 2009 to be other-than-temporarily impaired.

**NOTE D Goodwill**

Goodwill is not amortized to expense, but is tested for impairment at least annually. Write-downs of the balance, if necessary as a result of an impairment test, are charged to expense in the period in which goodwill is determined to be impaired. The Corporation performs its annual test of goodwill impairment as of October 31st of each year. An interim goodwill impairment test is required if certain criteria are met. The Corporation evaluated whether any of the criteria for performing an interim impairment test were met during the second quarter of 2009 and concluded they were not met.

**NOTE E Stock-Based Compensation**

As required by Statement of Financial Accounting Standards No. 123R, Share-Based Payment, the fair value of equity awards to employees is recognized as compensation expense over the period during which employees are required to provide service in exchange for such awards. The Corporation's equity awards consist of stock options and restricted stock granted under its Stock Option and Compensation Plans (Option Plans) and shares purchased by employees under its Employee Stock Purchase Plan.

The following table presents compensation expense and the related tax benefits for equity awards recognized in the consolidated statements of income:

|  | <b>Three months<br/>ended June 30</b> |        | <b>Six months ended June<br/>30</b> |          |
|--|---------------------------------------|--------|-------------------------------------|----------|
|  | <b>2009</b>                           | 2008   | <b>2009</b>                         | 2008     |
|  | (in thousands)                        |        |                                     |          |
| Stock-based compensation expense             | <b>\$ 447</b>                         | \$ 478 | <b>\$ 827</b>                       | \$ 1,065 |
| Tax benefit                                  | <b>(37)</b>                           | (52)   | <b>(75)</b>                         | (126)    |
| Stock-based compensation expense, net of tax | <b>\$ 410</b>                         | \$ 426 | <b>\$ 752</b>                       | \$ 939   |

Under the Option Plans, stock options and restricted stock are granted to key employees. Stock option exercise prices are equal to the fair value of the Corporation's stock on the date of grant, with terms of up to ten years. Stock options and restricted stock are typically granted annually on July 1st and become fully vested after a three-year vesting period. Certain events as defined in the Option Plans result in the acceleration of the vesting of both stock options and restricted stock. As of June 30, 2009, there were 13.6 million shares reserved for future grants through 2013. On July 1, 2009, the Corporation granted approximately 485,000 stock options and 214,000 shares of restricted stock under its Option Plans.

In connection with the Corporation's participation in the U.S. Treasury Department's Capital Purchase Program (CPP) component of the Troubled Asset Relief Program, the 2009 restricted stock grants to certain key employees are subject to the requirements and limitations contained in Emergency Economic Stabilization Act of 2008, as amended, and related regulations. Among other things, the 2009 restricted stock grants to these key employees provide that they may not fully vest until the Corporation's participation in CPP ends.



**NOTE F Employee Benefit Plans**

The Corporation maintains a defined benefit pension plan (Pension Plan) for certain employees. Contributions to the Pension Plan are actuarially determined and funded annually. Pension Plan assets are invested in: money markets; fixed income securities, including corporate bonds, U.S. Treasury securities and common trust funds; and equity securities, including common stocks and common stock mutual funds. Effective January 1, 2008, the accrual of benefits for all existing participants was discontinued.

The Corporation currently provides medical and life insurance benefits under a postretirement benefits plan (Postretirement Plan) to certain retired full-time employees who were employees of the Corporation prior to January 1, 1998. Certain full-time employees may become eligible for these discretionary benefits if they reach retirement age while working for the Corporation.

During 2009, the Corporation amended the Postretirement Plan to no longer pay benefits for early retirees from their retirement date to age 65. As a result of this amendment, the Corporation recorded a \$3.3 million (\$2.1 million, net of tax) reduction to unrecognized prior service costs through an increase to other comprehensive income. The total amount of unrecognized prior service cost that is expected to be accreted as a reduction to periodic benefit cost for the remainder of 2009 is \$291,000.

As required by Statement of Financial Accounting Standards No. 158, Employers Accounting for Defined Benefit Pension and Postretirement Plans, the Corporation recognizes the funded status of its Pension Plan and Postretirement Plan on the consolidated balance sheets and recognizes the changes in that funded status through other comprehensive income.

The net periodic benefit cost for the Corporation's Pension Plan and Postretirement Plan, as determined by consulting actuaries, consisted of the following components for the three and six-month periods ended June 30:

|                                    | <b>Pension Plan</b> |             |                         |             |
|------------------------------------|---------------------|-------------|-------------------------|-------------|
|                                    | <b>Three months</b> |             | <b>Six months ended</b> |             |
|                                    | <b>ended</b>        |             | <b>June 30</b>          |             |
|                                    | <b>2009</b>         | <b>2008</b> | <b>2009</b>             | <b>2008</b> |
|                                    | (in thousands)      |             |                         |             |
| Service cost (1)                   | \$ 37               | \$ 37       | \$ 74                   | \$ 74       |
| Interest cost                      | 818                 | 816         | 1,637                   | 1,632       |
| Expected return on plan assets     | (722)               | (918)       | (1,444)                 | (1,836)     |
| Net amortization and deferral      | 262                 |             | 524                     |             |
| Net periodic benefit cost (income) | \$ 395              | \$ (65)     | \$ 791                  | \$ (130)    |

(1) The Pension Plan service cost recorded for the three and six months ended June 30, 2009 and 2008 was related to administrative costs associated with the plan and not due to

the accrual of  
additional  
participant  
benefits.

|                                | <b>Postretirement Plan</b> |             |                         |             |
|--------------------------------|----------------------------|-------------|-------------------------|-------------|
|                                | <b>Three months</b>        |             | <b>Six months ended</b> |             |
|                                | <b>ended</b>               |             | <b>June 30</b>          |             |
|                                | <b>2009</b>                | <b>2008</b> | <b>2009</b>             | <b>2008</b> |
|                                | (in thousands)             |             |                         |             |
| Service cost                   | \$ 75                      | \$ 131      | \$ 181                  | \$ 258      |
| Interest cost                  | 151                        | 187         | 317                     | 354         |
| Expected return on plan assets | (1)                        | (2)         | (2)                     | (3)         |
| Net accretion and deferral     | (81)                       |             | (81)                    |             |
| Net periodic benefit cost      | \$ 144                     | \$ 316      | \$ 415                  | \$ 609      |

**NOTE G Derivative Financial Instruments**

Effective January 1, 2009, the Corporation adopted Statement of Financial Accounting Standards No. 161,

Disclosures about Derivative Instruments and Hedging Activities (Statement 161). As required by Statement 161, the Corporation has included disclosures for its derivative instruments and for its hedging activities.

In connection with its mortgage banking activities, the Corporation enters into commitments to originate fixed-rate residential mortgage loans for customers, also referred to as interest rate locks. In addition, the Corporation enters into forward commitments for the future sale or purchase of mortgage-backed securities to or from third-party investors to hedge the effect of changes in interest rates on the value of the interest rate locks and mortgage loans held for sale.

Forward sales commitments may also be in the form of commitments to sell individual mortgage loans at a fixed price at a future date. Both the interest rate locks and the forward commitments are accounted for as derivatives and carried at fair value, determined as the amount that would be necessary to settle each derivative financial instrument at the end of the period. Gross derivative assets and liabilities are recorded within other assets and other liabilities on the consolidated balance sheets, with changes in fair value during the period recorded within gains on sales of mortgage loans on the consolidated statements of income.

The following table presents a summary of the Corporation's derivative financial instruments, none of which have been designated as hedging instruments:

|  | <b>June 30, 2009</b>       |  | December 31, 2008  |               |
|--|----------------------------|--|--------------------|---------------|
|  | <b>Notional<br/>Amount</b> | <b>Fair<br/>Value<br/>(in thousands)</b> | Notional<br>Amount | Fair<br>Value |
| Interest Rate Locks with Customers:    |                            |  |                    |               |
| Positive fair values                   | \$ 112,938                 | \$ 802                                   | \$ 103,824         | \$ 506        |
| Negative fair values                   | 141,978                    | (1,088)                                  | 37,321             | (81)          |
| Net Interest Rate Locks with Customers |                            | (286)                                    |                    | 425           |
| Forward Commitments:                   |                            |  |                    |               |
| Positive fair values                   | 1,046,613                  | 2,595                                    | 219,142            | 954           |
| Negative fair values                   | 618,500                    | (1,577)                                  | 271,307            | (2,399)       |
| Net Forward Commitments                |                            | 1,018                                    |                    | (1,445)       |
| Interest rate swaps (1)                |                            |  | 10,000             | 18            |
|  |                            | \$ 732                                   |                    | \$ (1,002)    |

(1) Interest rate swaps recorded as a component of other liabilities on the consolidated balance sheets. All swaps existing at December 31,

2008 were called in the first quarter of 2009.

The following table presents a summary of the fair value gains and losses recorded by the Corporation during the three and six months ended June 30, 2009:

|                                    | Fair Value Gains/(Losses)        |                                | Statement of Income Classification |
|------------------------------------|----------------------------------|--------------------------------|------------------------------------|
|                                    | Three Months Ended June 30, 2009 | Six Months Ended June 30, 2009 |                                    |
|                                    | (in thousands)                   |                                |                                    |
| Interest rate locks with customers | \$ (4,674)                       | \$ (711)                       | Gains on sale of mortgage loans    |
| Forward commitments                | 4,591                            | 2,463                          | Gains on sale of mortgage loans    |
| Interest rate swaps                |                                  | (18)                           | Other expense                      |
|                                    | \$ (83)                          | \$ 1,734                       |                                    |

**NOTE H Commitments and Contingencies**Commitments

The Corporation is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. Those financial instruments include commitments to extend credit and letters of credit, which involve, to varying degrees, elements of credit and interest rate risk in excess of the amounts recognized on the Corporation's consolidated balance sheets. Exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and letters of credit is represented by the outstanding amount of those instruments.

The outstanding amounts of commitments to extend credit and letters of credit were as follows:

|                              | <b>June 30,<br/>2009</b> | December 31,<br>2008 |
|------------------------------|--------------------------|----------------------|
|                              | (in thousands)           |                      |
| Commitments to extend credit | <b>\$4,352,444</b>       | \$3,360,499          |
| Standby letters of credit    | <b>728,210</b>           | 789,804              |
| Commercial letters of credit | <b>30,580</b>            | 37,620               |

As of June 30, 2009 and December 31, 2008, the reserve for unfunded lending commitments, included in other liabilities on the consolidated balance sheets, was \$6.8 million and \$6.2 million, respectively.

Auction Rate Securities

The Corporation's investment management and trust subsidiary, Fulton Financial Advisors, N.A. (FFA), held auction rate securities, also known as auction rate certificates (ARCs), for some of its customers' accounts. Beginning in the second quarter of 2008, the Corporation agreed to purchase illiquid student-loan backed ARCs from customers of FFA, upon notification that they had liquidity needs or otherwise desired to liquidate their holdings, resulting in a pre-tax charge of \$13.2 million, recorded as a component of operating risk loss on the consolidated statements of income during the three months ended June 30, 2008. The guarantee was recorded as a liability in accordance with FASB Interpretation No. 45, Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others—an interpretation of FASB Statements No. 5, 57, and 107 and rescission of FASB Interpretation No. 34—and carried at estimated fair value with a corresponding pre-tax charge to earnings both upon the initial establishment of the guarantee and upon changes in its estimated fair value. The estimated fair value of the guarantee was determined based on the difference between the fair value of the underlying ARCs, assuming that all ARCs held in customer accounts would be purchased, and their estimated purchase price.

FFA had generally purchased ARCs from customers at par value with an interest adjustment which was designed to position customers as if they had owned 90-day U.S. Treasury bills instead of ARCs. As FFA's approach to purchasing customers' ARCs evolved, however, interest adjustments were not made on certain accounts due to various circumstances and restrictions. To provide similar treatment to all of FFA's customers holding ARCs and in consideration of certain other market developments, in the first quarter of 2009 the Corporation decided that all future ARC purchases from customer accounts would be at par value, without an interest adjustment. Furthermore, the Corporation reimbursed customers for the amount of the interest differential on ARCs previously sold to the Corporation. As a result, during the first quarter of 2009, the Corporation recorded a pre-tax charge of \$5.7 million related to the interest adjustment.

In April 2009, FFA notified its remaining customers holding ARCs that it would purchase the ARCs at par value if notice of their acceptance of this offer were received by May 15, 2009. As a result, as of June

30, 2009, there are no longer any ARCs still held by FFA's customers which the Corporation will be required to purchase.

The following table presents the change in the ARC investment balances held by customers and the related financial guarantee liability for the three and six months ended June 30, 2009:

|                                   | Three Months Ended June 30,<br>2009              |   | Six Months Ended June 30,<br>2009                |                                     |
|-----------------------------------|--|---|--|-------------------------------------|
|                                   | ARCs Held<br>by<br>Customers,<br>at<br>Par Value | Financial<br>Guarantee<br>Liability<br>(in thousands) | ARCs Held<br>by<br>Customers,<br>at<br>Par Value | Financial<br>Guarantee<br>Liability |
| Balance, beginning of period      | \$ 93,825  | \$ (13,934)   | \$ 105,165                                       | \$ (8,653)                          |
| Provision for financial guarantee |  | (79)  |  | (6,237)                             |
| Purchases of ARCs                 | (93,675)   | 14,013  | (104,415)  | 14,890                              |
| Redemptions of ARCs               | (150)  |   | (750)  |                                     |
| Balance, end of period            | \$   | \$  | \$   | \$                                  |

Upon purchase from customers, the Corporation records ARCs as available for sale investment securities at their estimated fair value.

Residential Lending Contingencies

Residential mortgages are originated and sold by the Corporation through Fulton Mortgage Company, which is a division of each of the Corporation's subsidiary banks. The loans originated and sold through these channels are predominately prime loans that conform to published standards of government sponsored agencies. Prior to 2008, the Corporation's Resource Bank affiliate operated a significant national wholesale mortgage lending operation which originated and sold significant volumes of non-prime loans from the time the Corporation acquired Resource Bank in 2004 through 2007.

The following table presents a summary of the approximate principal balances and related reserves/write-downs recognized on the Corporation's consolidated balance sheet, by general category:

|  | June 30, 2009 |  | December 31, 2008 |                          |
|--|---------------|--|-------------------|--------------------------|
|  | Principal     | Reserves/<br>Write-downs<br>(in thousands) | Principal         | Reserves/<br>Write-downs |
| Outstanding repurchase requests (1) (2)  | \$ 5,590      | \$ (3,580)                                 | \$ 6,290          | \$ (2,900)               |
| No repurchase request received - sold loans with identified potential misrepresentations of borrower information (1) (2) | 3,650         | (1,470)                                    | 7,990             | (3,280)                  |
| Repurchased loans (3)  | 7,450         | (1,560)                                    | 10,000            | (1,690)                  |
| Foreclosed real estate (OREO) (4)  | 18,180        |  | 15,920            |                          |
| Total reserves/write-downs   |               | \$ (6,610)                                 |                   | \$ (7,870)               |

(1)

Principal balances had not been repurchased and, therefore, are not included on the consolidated balance sheets as of June 30, 2009 and December 31, 2008.

(2) Reserve balance included as a component of other liabilities on the consolidated balance sheets as of June 30, 2009 and December 31, 2008.

(3) Principal balances, net of write-downs, are included as a component of loans, net of unearned income on the consolidated balance sheets as of June 30, 2009 and December 31, 2008.

(4) OREO is written down to its estimated fair value upon transfer from loans receivable.

The following presents the change in the reserve/write-down balances for the three and six months ended June 30, 2009:

|   | Three<br>Months<br>Ended<br>June<br>30,<br>2009 | Six Months<br>Ended June<br>30,<br>2009 |
|---|---|---|
|   | (in thousands)                                  |   |
| Total reserves/write-downs, beginning of period | \$ 7,330  | \$ 7,870                                |
| Credits to expense                              | (400)   | (600)                                   |
| Charge-offs                                     | (320)   | (660)                                   |
| Total reserves/write-downs, end of period       | \$ 6,610  | \$ 6,610                                |

During the three and six months ended June 30, 2008, the Corporation recorded charges of \$700,000 and \$1.5 million, respectively, related to the potential and actual repurchase of previously sold residential mortgages. Management believes that the reserves recorded as of June 30, 2009 are adequate for the known potential repurchases. However, continued declines in collateral values or the identification of additional loans to be repurchased could necessitate additional reserves in the future.

**NOTE I FAIR VALUE OPTION**

Statement of Financial Accounting Standard No. 159, The Fair Value Option for Financial Assets and Financial Liabilities an Amendment of FASB Statement No. 115 (Statement 159) became effective for the Corporation on January 1, 2008. Statement 159 permits entities to measure many financial instruments and certain other items at fair value and requires certain disclosures for amounts for which the fair value option is applied.

The Corporation elected to record mortgage loans held for sale which were originated after September 30, 2008 at fair value under Statement 159. Prior to October 1, 2008, mortgage loans held for sale were reported at the lower of aggregate cost or market. The Corporation elected to adopt Statement 159 for mortgage loans held for sale to more accurately reflect the financial performance of its entire mortgage banking activities in its consolidated financial statements. Derivative financial instruments related to these activities are also recorded at fair value under Statement 133, as noted within Note G, Derivative Financial Instruments . The Corporation determines fair value for its mortgage loans held for sale based on the price that secondary market investors would pay for loans with similar characteristics, including interest rate and term, as of the date fair value is measured. The Corporation classifies interest income earned on mortgage loans held for sale within interest income on the consolidated statements of income, which is separate from the fair value adjustments on loans held for sale, which are recorded as components of gains on sales of mortgage loans.



The following table presents a summary of the Corporation's fair value elections under Statement 159 and their impact on the Corporation's consolidated balance sheets:

|                                      | Cost<br>Asset<br>(Liability)<br>(in thousands) | Fair Value<br>Asset<br>(Liability)<br>(in thousands) | Balance Sheet<br>Classification |
|--------------------------------------|--|--|---------------------------------|
| <b>June 30, 2009:</b>                |  |  |                                 |
| Mortgage loans held for sale (1) (2) | \$ 229,870                                     | \$ 231,806   | Loans held for sale             |
| December 31, 2008:                   |  |  |                                 |
| Mortgage loans held for sale (1)     | \$ 64,787                                      | \$ 66,567  | Loans held for sale             |
| Hedged certificates of deposit (3)   | (7,458)  | (7,517)  | Interest-bearing<br>deposits    |
|                                      | \$ 57,329                                      | \$ 59,050  |                                 |

(1) Cost basis of mortgage loans held for sale represents the unpaid principal balance.

(2) For the three and six months ended June 30, 2009, the Corporation recorded charges of \$613,000 and income of \$156,000, respectively, included within gains on sales of mortgage loans on the consolidated statements of income, representing the changes in fair values of mortgage loans held for sale.

- (3) All hedged certificates of deposit were called in the first quarter of 2009.

## **NOTE J FAIR VALUE MEASUREMENTS**

### Statement 157 Fair Value Measurements

Statement of Financial Accounting Standards No. 157, Fair Value Measurements (Statement 157) establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into the following three categories (from highest to lowest priority):

Level 1 Inputs that represent quoted prices for identical instruments in active markets.

Level 2 Inputs that represent quoted prices for similar instruments in active markets, or quoted prices for identical instruments in non-active markets. Also includes valuation techniques whose inputs are derived principally from observable market data other than quoted prices, such as interest rates or other market-corroborated means.

Level 3 Inputs that are largely unobservable, as little or no market data exists for the instrument being valued. Companies are required to categorize all assets and liabilities measured at fair value on both a recurring and nonrecurring basis into the above three levels.

In April 2009, the FASB issued Staff Position No. 157-4, Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly (FSP FAS 157-4). This staff position provides additional guidance for estimating fair value in accordance with Statement 157 when the volume and level of activity for an asset or liability have declined significantly and includes guidance on identifying circumstances that indicate a transaction is not orderly. This staff position is effective for interim and annual reporting periods ending after June 15, 2009, with early adoption permitted for periods ending after March 15, 2009. The Corporation elected to early adopt FSP FAS 157-4, effective March 31, 2009. The Corporation's available for sale debt securities include ARCs and pooled trust preferred securities and certain single-issuer trust preferred securities issued by financial institutions which, prior to the adoption of this staff position, were valued through means other than quoted market prices due the Corporation's conclusion that the market for the securities was not active. Therefore, the adoption of this staff position did not impact the Corporation's consolidated financial statements.

Items Measured at Fair Value on a Recurring Basis

The Corporation's assets and liabilities measured at fair value on a recurring basis and reported on the consolidated balance sheet as of June 30, 2009 were as follows:

|  | Level 1   | Level 2        | Level 3    | Total        |
|--|-----------|----------------|------------|--------------|
|  |           | (in thousands) |            |              |
| Mortgage loans held for sale             | \$        | \$ 231,806     | \$         | \$ 231,806   |
| Available for sale investment securities | 35,165    | 2,903,722      | 301,496    | 3,240,383    |
| Other financial assets                   | 9,296     | 3,397          |            | 12,693       |
| <br>                                     |           |                |            |              |
| Total assets                             | \$ 44,461 | \$ 3,138,925   | \$ 301,496 | \$ 3,484,882 |
| <br>                                     |           |                |            |              |
| Other financial liabilities              | \$ 9,296  | \$ 2,665       | \$         | \$ 11,961    |

The valuation techniques used to measure fair value for the items in the table above are as follows:

Mortgage loans held for sale This category consists of mortgage loans held for sale that the Corporation has elected to measure at fair value under Statement 159. Fair value as of June 30, 2009 was measured as the price that secondary market investors were offering for loans with similar characteristics. See Note I, Fair Value Option for details related to the Corporation's election to measure assets and liabilities at fair value under Statement 159.

Available for sale investment securities Included within this asset category are both equity and debt securities. Equity securities consisting of stocks of financial institutions and mutual funds are listed as Level 1 assets, measured at fair value based on quoted prices for identical securities in active markets. Debt securities, excluding ARCs, pooled trust preferred securities and certain single-issuer trust preferred securities, are classified as Level 2 assets and consist of: U.S. government and U.S. government sponsored agency securities, state and municipal securities, corporate debt securities, collateralized mortgage obligations and mortgage-backed securities. Fair values are determined by a third-party pricing service using both quoted prices for similar assets, when available, and model-based valuation techniques that derive fair value based on market-corroborated data, such as instruments with similar prepayment speeds and default interest rates. See Note C, Investment Securities for additional details related to the Corporation's available for sale investment securities.

ARCs, as discussed in Note H, Commitments and Contingencies, are classified as Level 3 assets and measured at fair value based on an independent third-party valuation. Due to their illiquidity, ARCs were valued through the use of an expected cash flows model. The assumptions used in preparing the expected cash flows model include estimates of coupon rates, time to maturity and market rates of return.

Pooled trust preferred securities and certain single-issuer trust preferred securities are also classified as Level 3 assets. The fair values of pooled trust preferred securities and \$7.0 million of single-issuer trust preferred securities were determined based on quotes provided by third-party brokers who determined fair values based predominantly on internal valuation models and were not indicative prices or binding offers. The Corporation classified \$59.2 million of other single-issuer trust preferred securities as Level 2 assets above.

Equity securities totaling \$85.6 million, issued by the Federal Home Loan Bank and Federal Reserve Bank, have been excluded from the above table.

Other financial assets Included within this asset category are Level 1 assets, consisting of mutual funds that are held in trust for employee deferred compensation plans and measured at fair value based on quoted prices for identical securities in active markets, and Level 2 assets

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representing the fair value of mortgage banking derivatives in the form of interest rate locks with customers and forward commitments with secondary market investors. The fair value of the Corporation's interest rate locks and forward commitments are determined as the amount that would be required to settle each derivative financial instrument at the end of the period. See Note G, "Derivative Financial Instruments", for additional information.

Other financial liabilities Included within this category are the following liabilities: Level 1 employee deferred compensation liabilities which are the amounts due to employees under the deferred compensation plans described under the heading "Other financial assets" above; Level 2 mortgage banking derivatives, described under the heading "Other financial assets" above; and Level 3 financial guarantees associated with the Corporation's commitment to purchase ARCs held within customer accounts.

The fair value of the financial guarantee liability associated with ARCs held by the Corporation's customers was determined using the same methods as the ARCs held by the Corporation and described under the heading "Available for sale investment securities" above. The Corporation purchased all remaining ARCs held in customer accounts during the three months ended June 30, 2009, therefore, there is no balance outstanding as of June 30, 2009. See Note H, "Commitments and Contingencies" for additional information.

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The following tables present the changes in the Corporation's assets and liabilities measured at fair value on a recurring basis using unobservable inputs (Level 3) for the three and six months ended June 30, 2009:

Three Months Ended June 30, 2009

|   | Available for Sale Investment Securities |               |             | Other       |
|---|--|---------------|-------------|-------------|
|   | Pooled                                   | Single-issuer | ARC         | Financial   |
|   | Trust                                    |               |             | Trust       |
|   | Preferred                                | Preferred     | Investments | ARC         |
|   | Securities                               | Securities    |             | Financial   |
|   | (in thousands)                           |               |             | Guarantee   |
| Balance, March 31, 2009                 | \$ 10,692                                | \$ 6,294      | \$ 203,578  | \$ (13,934) |
| Purchases (1)                           |  |               | 79,741      | 14,013      |
| Realized adjustment to fair value (2)   | (2,651)                                  |               |             | (79)        |
| Unrealized adjustment to fair value (3) | (3,129)                                  | 712           | 5,812       |             |
| Redemptions                             |  |               | (628)       |             |
| Discount accretion (4)                  | 3  |               | 1,072       |             |
| Balance, June 30, 2009                  | \$ 4,915                                 | \$ 7,006      | \$ 289,575  | \$          |

Six Months Ended June 30, 2009

|   | Available for Sale Investment Securities |               |             | Other      |
|---|--|---------------|-------------|------------|
|   | Pooled                                   | Single-issuer | ARC         | Financial  |
|   | Trust                                    |               |             | Trust      |
|   | Preferred                                | Preferred     | Investments | ARC        |
|   | Securities                               | Securities    |             | Financial  |
|   | (in thousands)                           |               |             | Guarantee  |
| Balance, December 31, 2008              | \$ 15,381                                | \$ 7,544      | \$ 195,900  | \$ (8,653) |
| Purchases (1)                           |  |               | 89,383      | 14,890     |
| Realized adjustment to fair value (2)   | (4,629)                                  |               |             | (6,237)    |
| Unrealized adjustment to fair value (3) | (5,840)                                  | (540)         | 3,147       |            |
| Redemptions                             |  |               | (717)       |            |
| Discount accretion (4)                  | 3  | 2             | 1,862       |            |
| Balance, June 30, 2009                  | \$ 4,915                                 | \$ 7,006      | \$ 289,575  | \$         |

(1) For ARC investments, amount represents ARCs acquired from customers, less an adjustment to fair value upon purchase.

For the ARC financial guarantee, amount represents the reversal of the guarantee liability due to the purchase of ARCs from customers.

(2) For pooled trust preferred securities, realized adjustments to fair value represent credit related other-than-temporary impairment charges that were recorded as a reduction to investment securities gains on the consolidated statements of income. For the ARC financial guarantee, the realized adjustment to fair value has been included as a component of operating risk loss on the Corporation's consolidated statements of income.

(3) Pooled trust preferred securities, single-issuer trust preferred securities, and ARC investments are classified as available for sale investment securities; as such, the unrealized adjustment to fair value was recorded as an unrealized holding gain (loss) and included as a component of available for sale

investment securities  
on the Corporation's  
consolidated balance  
sheet.

- (4) Included as a  
component of net  
interest income on the  
Corporation's  
consolidated  
statements of income.

*Items Measured at Fair Value on a Nonrecurring Basis*

Certain assets and liabilities are not measured at fair value on an ongoing basis but are subject to fair value measurement in certain circumstances, such as upon their acquisition or when there is evidence of impairment.



The Corporation's assets measured at fair value on a nonrecurring basis and reported on the Corporation's consolidated balance sheet as of June 30, 2009 were as follows:

|                        | Level<br>1 | Level 2<br>(in thousands) | Level 3    | Total      |
|------------------------|------------|---------------------------|------------|------------|
| Loans held for sale    | \$         | \$ 10,633                 | \$         | \$ 10,633  |
| Net loans              |            |                           | 448,386    | 448,386    |
| Other financial assets |            | 12,983                    | 16,723     | 29,706     |
| Total assets           | \$         | \$ 23,616                 | \$ 465,109 | \$ 488,725 |

The valuation techniques used to measure fair value for the items in the table above are as follows:

Loans held for sale This category consists of loans held for sale that were measured at the lower of aggregate cost or fair value. Fair value was measured as the price that secondary market investors were offering for loans with similar characteristics.

Net loans This category includes commercial loans and commercial mortgage loans which were considered to be impaired under Statement of Financial Accounting Standards No. 114, Accounting by Creditors for Impairment of a Loan and have been classified as Level 3 assets. Impaired loans are measured at fair value based on the present value of expected future cash flows discounted at the loan's effective interest rate, or at the loan's observable market price or fair value of its collateral, if the loan is collateral dependent. An allowance for loan losses is allocated to an impaired loan if its carrying value exceeds its estimated fair value. The amount shown is the balance of impaired loans, net of the related allowance for loan losses.

Other financial assets This category includes foreclosed assets that the Corporation obtained during the first six months of 2009. Fair values for these Level 2 assets were based on estimated selling prices less estimated selling costs for similar assets in active markets.

Classified as Level 3 assets above are mortgage servicing rights (MSRs), which are initially recorded at fair value upon the sale of residential mortgage loans, which the Corporation continues to service, to secondary market investors. MSRs are amortized as a reduction to servicing income over the estimated lives of the underlying loans.

MSRs are evaluated quarterly for impairment, by comparing the carrying amount to estimated fair value. Fair value is determined at the end of each quarter through a discounted cash flows valuation. Significant inputs to the valuation include expected net servicing income, the discount rate and the expected life of the underlying loans.

Statement 107 Fair Values of Financial Instruments

In April 2009, the FASB issued Staff Position No. 107-1 and APB 28-1, Interim Disclosures about Fair Value of Financial Instruments. This staff position requires publicly traded companies to include all disclosures required by Statement of Financial Accounting Standards No. 107, Fair Value Measurements in interim reporting periods as well as in annual financial statements. This staff position is effective for interim reporting periods ending after June 15, 2009, or June 30, 2009 for the Corporation.

The following table details the book values and the estimated fair values of the Corporation's financial instruments as of June 30, 2009 and December 31, 2008. In addition, a general description of the methods and assumptions used to estimate such fair values is also provided below.

Fair values of financial instruments are significantly affected by assumptions used, principally the timing of future cash flows and discount rates. Because assumptions are inherently subjective in nature, the

estimated fair values cannot be substantiated by comparison to independent market quotes and, in many cases, the estimated fair values could not necessarily be realized in an immediate sale or settlement of the instrument. Further, certain financial instruments and all non-financial instruments not measured at fair value on the Corporation's consolidated balance sheets are excluded. For financial instruments listed below which are not measured at fair value on the Corporation's consolidated balance sheets, the aggregate fair value amounts presented do not necessarily represent management's estimate of the underlying value of the Corporation.

|  | <b>June 30, 2009</b> |                                 | December 31, 2008 |                         |
|--|----------------------|---------------------------------|-------------------|-------------------------|
|  | <b>Book Value</b>    | <b>Estimated<br/>Fair Value</b> | Book Value        | Estimated<br>Fair Value |
|  | (in thousands)       |                                 |                   |                         |
| <b>FINANCIAL ASSETS</b>                            |                      |                                 |                   |                         |
| Cash and due from banks                            | \$ 299,818           | \$ 299,818                      | \$ 331,164        | \$ 331,164              |
| Interest-bearing deposits with other banks         | 25,453               | 25,453                          | 16,791            | 16,791                  |
| Federal funds sold                                 | 437                  | 437                             | 4,919             | 4,919                   |
| Loans held for sale (1)                            | 242,439              | 242,439                         | 95,840            | 95,840                  |
| Securities held to maturity                        | 9,435                | 9,536                           | 9,636             | 9,765                   |
| Securities available for sale (1)                  | 3,325,968            | 3,325,968                       | 2,715,205         | 2,715,205               |
| Loans, net of unearned income (1)                  | 11,866,818           | 11,535,840                      | 12,042,620        | 11,764,715              |
| Accrued interest receivable                        | 58,077               | 58,077                          | 58,566            | 58,566                  |
| Other financial assets (1)                         | 239,861              | 239,861                         | 114,219           | 114,219                 |
| <b>FINANCIAL LIABILITIES</b>                       |                      |                                 |                   |                         |
| Demand and savings deposits                        | \$ 6,172,730         | \$ 6,172,730                    | \$ 5,453,799      | \$ 5,453,799            |
| Time deposits (1)                                  | 5,543,567            | 5,585,023                       | 5,098,117         | 5,137,078               |
| Short-term borrowings                              | 1,317,293            | 1,317,293                       | 1,762,770         | 1,762,770               |
| Accrued interest payable                           | 61,471               | 61,471                          | 53,678            | 53,678                  |
| Other financial liabilities (1)                    | 56,182               | 56,182                          | 73,203            | 73,203                  |
| Federal Home Loan Bank advances and long-term debt | 1,750,967            | 1,696,988                       | 1,787,797         | 1,765,815               |

(1) Description of fair value determinations for these financial instruments, or certain financial instruments within these categories, measured at fair value on the Corporation's consolidated

balance sheets,  
are detailed  
under the  
heading,  
Statement 157  
Fair Value  
Measurements  
above.

For short-term financial instruments, defined as those with remaining maturities of 90 days or less and excluding those recorded at fair value and reported above under the heading, Statement 157 Fair Value Measurements , the carrying amount was considered to be a reasonable estimate of fair value. The following instruments are predominantly short-term:

| <b>Assets</b>               | <b>Liabilities</b>          |
|-----------------------------|-----------------------------|
| Cash and due from banks     | Demand and savings deposits |
| Interest bearing deposits   | Short-term borrowings       |
| Federal funds sold          | Accrued interest payable    |
| Accrued interest receivable | Other financial liabilities |

For those components of the above-listed financial instruments with remaining maturities greater than 90 days, fair values were determined by discounting contractual cash flows using rates which could be earned for assets with similar remaining maturities and, in the case of liabilities, rates at which the liabilities with similar remaining maturities could be issued as of the balance sheet date.

The estimated fair values of securities held to maturity as of June 30, 2009 and December 31, 2008 were based on quoted market prices, broker quotes or dealer quotes.

For short-term loans and variable rate loans that reprice within 90 days, the carrying value was considered to be a reasonable estimate of fair value. For other types of loans, fair value was estimated by discounting future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.

The fair value of long-term debt was estimated by discounting the remaining contractual cash flows using a rate at which the Corporation could issue debt with a similar remaining maturity as of the balance sheet date. The fair values of commitments to extend credit and standby letters of credit, included within other financial liabilities above, are estimated to equal their carrying amounts.

**NOTE K New Accounting Standards**

In May 2009, the FASB issued Statement of Financial Accounting Standards No. 165, Subsequent Events (Statement 165). Statement 165 establishes the general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or available to be issued. Statement 165 was effective for the Corporation on June 30, 2009. The Corporation has evaluated subsequent events through August 10, 2009, the date these financial statements were issued.

In June 2009, the FASB issued Statement of Financial Accounting Standards No. 166, Accounting for Transfers of Financial Assets an amendment of FASB Statement No. 140 (Statement 166). Statement 166 amends the accounting for transfers of financial assets. Among its amendments to FASB Statement 140, it eliminates the concept of qualifying special-purpose entities, requires additional criteria to be met in order for the transfer of portions of financial assets to qualify for sale treatment, and expands the legal isolation criteria. Statement 166 is effective for a reporting entity's first annual reporting period that begins after November 15, 2009, or January 1, 2010 for the Corporation. The Corporation is currently evaluating the impact of adopting Statement 166.

In June 2009, the FASB issued Statement of Financial Accounting Standards No. 167, Amendments to FASB Interpretation No. 46(R) (Statement 167). Statement 167 amends the accounting for variable interest entities. Statement 167 amends the criteria for determining the primary beneficiary of, and the entity required to consolidate, a variable interest entity. Statement 167 is effective for a reporting entity's first annual reporting period that begins after November 15, 2009, or January 1, 2010 for the Corporation. The Corporation is currently evaluating the impact of adopting Statement 167.

**NOTE L Reclassifications**

Certain amounts in the 2008 consolidated financial statements and notes have been reclassified to conform to the 2009 presentation.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

Management's Discussion and Analysis of Financial Condition and Results of Operations (Management's Discussion) concerns Fulton Financial Corporation (the Corporation), a financial holding company incorporated under the laws of the Commonwealth of Pennsylvania in 1982, and its wholly owned subsidiaries. This discussion and analysis should be read in conjunction with the consolidated financial statements and notes presented in this report.

**FORWARD-LOOKING STATEMENTS**

The Corporation has made, and may continue to make, certain forward-looking statements with respect to its acquisition and growth strategies; market risk; changes or adverse developments in economic, political, or regulatory conditions; a continuation or worsening of the current disruption in credit and other markets, including the lack of or reduced access to, and the abnormal functioning of markets for mortgages and other asset-backed securities and for commercial paper and other short-term borrowings; changes in the levels of Federal Deposit Insurance Corporation deposit insurance premiums and assessments; the effect of competition and interest rates on net interest margin and net interest income; investment strategy and income growth; investment securities gains and losses; declines in the value of securities which may result in charges to earnings; changes in rates of deposit and loan growth; asset quality and the impact on assets from adverse changes in the economy and in credit or other markets and resulting effects on credit risk and asset values; balances of risk-sensitive assets to risk-sensitive liabilities; salaries and employee benefits and other expenses; amortization of intangible assets; goodwill impairment; capital and liquidity strategies and other financial and business matters for future periods. The Corporation cautions that these forward-looking statements are subject to various assumptions, risks and uncertainties. Because of the possibility of changes in these assumptions, actual results could differ materially from forward-looking statements. The Corporation undertakes no obligations to update or revise any forward-looking statements.

**RESULTS OF OPERATIONS**

Overview

Summary Financial Results

The Corporation generates the majority of its revenue through net interest income, or the difference between interest earned on loans and investments and interest paid on deposits and borrowings. Growth in net interest income is dependent upon balance sheet growth and/or maintaining or increasing the net interest margin, which is net interest income (fully taxable-equivalent, or FTE) as a percentage of average interest-earning assets. The Corporation also generates revenue through fees earned on the various services and products offered to its customers and through sales of assets, such as loans, investments or properties. Offsetting these revenue sources are provisions for credit losses on loans, operating expenses and income taxes.

The following table presents a summary of the Corporation's earnings and selected performance ratios:

|   | As of or for the<br>Three months ended<br>June 30 |          | As of or for the<br>Six months ended<br>June 30 |          |
|---|---|----------|---|----------|
|   | 2009  | 2008     | 2009  | 2008     |
| Net income available to common shareholders<br>(in thousands) | \$ 8,065  | \$25,678 | \$16,119  | \$67,174 |
| Income before income taxes (in thousands)                     | \$15,515  | \$37,598 | \$30,173  | \$93,297 |
| Diluted net income per share                                  | \$ 0.05   | \$ 0.15  | \$ 0.09   | \$ 0.39  |
| Return on average assets                                      | 0.32%   | 0.65%    | 0.32%   | 0.85%    |
| Return on average common equity                               | 2.16%   | 6.33%    | 2.17%   | 8.40%    |
| Return on average tangible common equity (1)                  | 3.83%   | 11.03%   | 3.85%   | 14.65%   |
| Net interest margin (2)                                       | 3.43%   | 3.75%    | 3.44%   | 3.67%    |
| Non-performing assets to total assets                         | 1.73%   | 1.02%    | 1.73%   | 1.02%    |
| Net charge-offs to average loans (annualized)                 | 0.97%   | 0.33%    | 0.99%   | 0.24%    |

(1) Calculated as net income, adjusted for intangible asset amortization (net of tax), divided by average shareholders equity, excluding goodwill and intangible assets.

(2) Presented on a fully taxable-equivalent basis, using a 35% Federal tax rate and statutory interest expense disallowances. See also Net Interest Income section of Management's Discussion.

The Corporation's income before income taxes for the second quarter of 2009 decreased \$22.1 million, or 58.7%, from the same period in 2008. Income before income taxes for the first half of 2009 decreased \$63.1 million, or 67.7%, in comparison to the first half of 2008. The decrease in income before income taxes for the three and six months ended June 30, 2009 in comparison to the same periods in 2008 were primarily due to the following significant items:

Decreases in income before income taxes:

*Increases in the provision for loan losses of \$33.3 million and \$72.1 million for the three and six months ended June 30, 2009, respectively.*

During the first half of 2009, weak economic conditions continued to negatively impact the Corporation's loan portfolio. The Corporation's non-performing assets increased from \$164.5 million, or 1.02% of total assets, at June 30, 2008 to \$292.2 million, or 1.73% of total assets, at June 30, 2009, with significant increases in non-performing construction loans (\$66.0 million, or 178.3%), commercial mortgages (\$18.7 million, or 47.8%), commercial loans (\$18.3 million, or 45.6%) and residential mortgage and home equity loans (\$15.2 million, or 69.3%).

Annualized net charge-offs for the second quarter of 2009 were \$29.1 million, or 0.97% of average loans, compared to annualized net charge-offs of \$9.6 million, or 0.33% of average loans, for the second quarter of 2008. Annualized net charge-offs for the first half of 2009 were \$59.2 million, or 0.99% of average loans, compared to annualized net charge-offs for the first half of 2008 of \$13.9 million, or 0.24% of average loans.

The increase in the provision for loan losses was due to the increases in non-performing assets and net charge-offs during the three and six months ended June 30, 2009.



*Decrease in other income of \$13.9 million due to the pre-tax gain on the sale of the Corporation's credit card portfolio in the second quarter of 2008.*

During the second quarter of 2008, the Corporation sold its approximately \$87 million credit card portfolio to U.S. Bank National Association ND, d/b/a Elan Financial Services (Elan), and recorded a \$13.9 million pre-tax gain on the transaction.

*Increases in Federal Deposit Insurance Corporation (FDIC) insurance expense of \$11.5 million and \$15.0 million for the three and six months ended June 30, 2009, respectively.*

During the second quarter of 2009, the FDIC imposed a special assessment of 5 basis points on insured deposits, resulting in a one-time pre-tax charge of \$7.7 million for the Corporation. The remaining increases in FDIC insurance expense for the three and six months ended June 30, 2009 were primarily due to the significant increase in assessment rates in 2009. The FDIC may impose additional special assessments in the future.

Increase in income before income taxes:

*Decreases in other-than-temporary impairment of investment securities charges of \$21.6 million and \$22.2 million for the three and six months ended June 30, 2009, respectively.*

During the three and six months ended June 30, 2008, the Corporation recorded pre-tax charges of \$24.7 million and \$28.2 million, respectively, for the other-than-temporary impairment of stocks of financial institutions, recorded within investment securities gains (losses) on the consolidated statements of income. In comparison, the Corporation recorded pre-tax charges of \$728,000 and \$1.7 million, respectively, for the other-than-temporary impairment of stocks of financial institutions during the three and six months ended June 30, 2009. These charges were due to the severity and duration of the declines in fair values of the stocks written down. As of June 30, 2009 the Corporation's portfolio of financial institutions stocks had a cost basis of \$37.8 million and a fair value of \$32.7 million.

Partially offsetting the decrease in other-than-temporary impairment charges for stocks of financial institutions were other-than-temporary impairment charges for debt securities issued by financial institutions of \$2.7 million and \$4.6 million recorded during the three and six months ended June 30, 2009, respectively. There were no other-than-temporary impairment charges for debt securities in the first half of 2008.

See Note C, Investment Securities in the Notes to Consolidated Financial Statements for additional details related to the other-than-temporary impairment of securities.

*A reduction in contingent losses associated with the Corporation's guarantee to purchase illiquid auction rate certificates (ARCs) from customers of \$13.1 million and \$7.0 million for the three and six months ended June 30, 2009, respectively.*

Beginning in the second quarter of 2008, the Corporation agreed to purchase illiquid student-loan backed ARCs from customers of its investment management and trust subsidiary, Fulton Financial Advisors, N.A. (FFA), upon notification from customers that they had liquidity needs or otherwise desired to liquidate their holdings. This resulted in a pre-tax charge of \$13.2 million, recorded as a component of operating risk loss on the consolidated statements of income, in the second quarter of 2008.

Throughout the remainder of 2008, FFA had generally purchased ARCs from customers at par value with an interest adjustment which was designed to position customers as if they had owned 90-day U.S. Treasury bills instead of ARCs. As FFA's approach to purchasing customers' ARCs evolved, however, interest adjustments were not made on certain accounts due to various circumstances and restrictions. To



provide similar treatment to all of FFA's customers holding ARCs and in consideration of certain other market developments, in the first quarter of 2009 the Corporation decided that all future ARC purchases from customer accounts would be at par value, without an interest adjustment. Furthermore, the Corporation reimbursed customers for the amount of the interest differential on ARCs previously sold to the Corporation. As a result of this interest adjustment, the Corporation recorded a pre-tax charge of \$5.7 million in the first quarter of 2009.

In April 2009, FFA notified its remaining customers holding ARCs that it would purchase the ARCs at par value if notice of their acceptance of this offer were received by May 15, 2009. As a result, as of June 30, 2009, there are no longer any ARCs still held by FFA's customers which the Corporation will be required to purchase. See Note H, Commitments and Contingencies in the Notes to Consolidated Financial Statements for additional details.

*Increase in gains on sales of mortgage loans of \$4.7 million and \$11.0 million for the three and six months ended June 30, 2009, respectively.*

During the first half of 2009, low interest rates on residential mortgages resulted in a significant increase in residential mortgage refinances. As a result, the Corporation experienced a significant increase in volumes of residential mortgage loans sold to secondary market investors, and a corresponding increase in gains on such sales.

Total loans sold in the second quarter of 2009 increased \$486.5 million, or 297.4%, from \$163.6 million in the second quarter of 2008 to \$650.0 million in the second quarter of 2009. For the first half of 2009, total loans sold increased \$870.8 million, or 266.2%, from \$327.1 million in the first half of 2008 to \$1.2 billion in the first half of 2009.

Approximately 80% of loans originated for sale in the three and six months ended June 30, 2009 were from refinances, with the remaining 20% from purchases. In comparison, for the three and six months ended June 30, 2008, refinances represented approximately 50% of loans originated for sale.

Quarter Ended June 30, 2009 compared to the Quarter Ended June 30, 2008

Net Interest Income

Net interest income decreased \$3.9 million, or 3.0%, to \$127.9 million in 2009 from \$131.9 million in 2008 due to a decrease in net interest margin, offset by an increase in average interest-earning assets.

The following table provides a comparative average balance sheet and net interest income analysis for the second quarter of 2009 as compared to the same period in 2008. Interest income and yields are presented on an FTE basis, using a 35% Federal tax rate and statutory interest expense disallowances. The discussion following this table is based on these FTE amounts. All dollar amounts are in thousands.

|                                    | Three months ended June 30 |                 |                |                      |                 |                |
|------------------------------------|----------------------------|-----------------|----------------|----------------------|-----------------|----------------|
|                                    | 2009                       |                 |                | 2008                 |                 |                |
|                                    | Average<br>Balance         | Interest<br>(1) | Yield/<br>Rate | Average<br>Balance   | Interest<br>(1) | Yield/<br>Rate |
| <b>ASSETS</b>                      |                            |                 |                |                      |                 |                |
| Interest-earning assets:           |                            |                 |                |                      |                 |                |
| Loans, net of unearned income      |                            |                 |                |                      |                 |                |
| (2)                                | \$ 11,960,669              | \$ 163,744      | 5.49%          | \$ 11,423,409        | \$ 180,433      | 6.35%          |
| Taxable investment securities (3)  | 2,673,136                  | 29,422          | 4.40           | 2,304,391            | 28,528          | 4.90           |
| Tax-exempt investment securities   |                            |                 |                |                      |                 |                |
| (3)                                | 462,991                    | 6,425           | 5.55           | 509,784              | 6,911           | 5.42           |
| Equity securities (1) (3)          | 134,702                    | 660             | 1.96           | 196,981              | 1,729           | 3.52           |
| Total investment securities        | 3,270,829                  | 36,507          | 4.47           | 3,011,156            | 37,168          | 4.90           |
| Loans held for sale                | 139,354                    | 1,628           | 4.67           | 108,478              | 1,611           | 5.94           |
| Other interest-earning assets      | 20,897                     | 40              | 0.76           | 16,325               | 101             | 2.50           |
| Total interest-earning assets      | 15,391,749                 | 201,919         | 5.26%          | 14,559,368           | 219,313         | 6.05%          |
| Noninterest-earning assets:        |                            |                 |                |                      |                 |                |
| Cash and due from banks            | 283,399                    |                 |                | 323,223              |                 |                |
| Premises and equipment             | 204,451                    |                 |                | 196,990              |                 |                |
| Other assets                       | 938,156                    |                 |                | 984,000              |                 |                |
| Less: Allowance for loan losses    | (211,166)                  |                 |                | (115,936)            |                 |                |
| <i>Total Assets</i>                | <b>\$ 16,606,589</b>       |                 |                | <b>\$ 15,947,645</b> |                 |                |
| <b>LIABILITIES AND EQUITY</b>      |                            |                 |                |                      |                 |                |
| Interest-bearing liabilities:      |                            |                 |                |                      |                 |                |
| Demand deposits                    | \$ 1,818,897               | \$ 2,002        | 0.44%          | \$ 1,708,050         | \$ 2,968        | 0.70%          |
| Savings deposits                   | 2,307,089                  | 4,401           | 0.76           | 2,207,699            | 6,600           | 1.20           |
| Time deposits                      | 5,625,841                  | 41,604          | 2.97           | 4,361,280            | 41,562          | 3.83           |
| Total interest-bearing deposits    | 9,751,827                  | 48,007          | 1.97           | 8,277,029            | 51,130          | 2.48           |
| Short-term borrowings              | 1,186,541                  | 921             | 0.31           | 2,314,845            | 12,387          | 2.13           |
| FHLB advances and long-term debt   | 1,780,120                  | 21,225          | 4.78           | 1,871,649            | 19,985          | 4.29           |
| Total interest-bearing liabilities | 12,718,488                 | 70,153          | 2.21%          | 12,463,523           | 83,502          | 2.69%          |
| Noninterest-bearing liabilities:   |                            |                 |                |                      |                 |                |
| Demand deposits                    | 1,812,539                  |                 |                | 1,662,266            |                 |                |
| Other                              | 206,901                    |                 |                | 190,963              |                 |                |

|   |                      |              |               |       |
|---|----------------------|--------------|---------------|-------|
| <i>Total Liabilities</i>                          | <b>14,737,928</b>    |              | 14,316,752    |       |
| Shareholders' equity                              | <b>1,868,661</b>     |              | 1,630,893     |       |
| <i>Total Liabilities and Shareholders' Equity</i> | <b>\$ 16,606,589</b> |              | \$ 15,947,645 |       |
| Net interest income/net interest margin (FTE)     | <b>131,766</b>       | <b>3.43%</b> | 135,811       | 3.75% |
| Tax equivalent adjustment                         | <b>(3,822)</b>       |              | (3,921)       |       |
| Net interest income                               | <b>\$ 127,944</b>    |              | \$ 131,890    |       |

(1) Includes dividends earned on equity securities.

(2) Includes non-performing loans.

(3) Balances include amortized historical cost for available for sale securities. The related unrealized holding gains (losses) are included in other assets.

The following table summarizes the changes in FTE interest income and expense due to changes in average balances (volume) and changes in rates:

|                                  | 2009 vs. 2008                        |                    |                    |
|----------------------------------|--------------------------------------|--------------------|--------------------|
|                                  | Increase (decrease) due to change in |                    |                    |
|                                  | Volume                               | Rate               | Net                |
|                                  | (in thousands)                       |                    |                    |
| Interest income on:              |                                      |                    |                    |
| Loans, net of unearned income    | \$ 8,339                             | \$ (25,028)        | \$ (16,689)        |
| Taxable investment securities    | 4,032                                | (3,138)            | 894                |
| Tax-exempt investment securities | (640)                                | 154                | (486)              |
| Equity securities                | (444)                                | (625)              | (1,069)            |
| Loans held for sale              | 402                                  | (385)              | 17                 |
| Other interest-earning assets    | 23                                   | (84)               | (61)               |
| <i>Total interest income</i>     | <b>\$ 11,712</b>                     | <b>\$ (29,106)</b> | <b>\$ (17,394)</b> |
| Interest expense on:             |                                      |                    |                    |
| Demand deposits                  | \$ 184                               | \$ (1,150)         | \$ (966)           |
| Savings deposits                 | 294                                  | (2,493)            | (2,199)            |
| Time deposits                    | 10,613                               | (10,571)           | 42                 |
| Short-term borrowings            | (4,166)                              | (7,300)            | (11,466)           |
| FHLB advances and long-term debt | (997)                                | 2,237              | 1,240              |
| <i>Total interest expense</i>    | <b>\$ 5,928</b>                      | <b>\$ (19,277)</b> | <b>\$ (13,349)</b> |

Interest income decreased \$17.4 million, or 7.9%, due to a \$29.1 million decrease related to changes in interest rates. During the second quarter of 2009, the average yield on interest-earning assets decreased 79 basis points, or 13.1%, in comparison the second quarter of 2008. This decrease in interest income due to changes in rates was partially offset by an \$11.7 million increase in interest income realized from growth in average interest-earning assets of \$832.4 million, or 5.7%.

The increase in average interest-earning assets was due, in part, to loan growth, which is summarized in the following table:

|   | Three months ended     |                 | Increase (decrease) |        |
|---|------------------------|-----------------|---------------------|--------|
|   | 2009                   | June 30<br>2008 | \$                  | %      |
|   | (dollars in thousands) |                 |                     |        |
| Real estate commercial mortgage                   | \$ 4,091,498           | \$ 3,683,260    | \$ 408,238          | 11.1%  |
| Commercial industrial, financial and agricultural | 3,656,294              | 3,502,082       | 154,212             | 4.4    |
| Real estate home equity                           | 1,668,562              | 1,568,012       | 100,550             | 6.4    |
| Real estate construction                          | 1,152,195              | 1,317,780       | (165,585)           | (12.6) |
| Real estate residential mortgage                  | 935,983                | 890,394         | 45,589              | 5.1    |
| Consumer  | 371,610                | 376,698         | (5,088)             | (1.4)  |

|                   |                      |               |            |       |
|-------------------|----------------------|---------------|------------|-------|
| Leasing and other | <b>84,527</b>        | 85,183        | (656)      | (0.8) |
| <i>Total</i>      | <b>\$ 11,960,669</b> | \$ 11,423,409 | \$ 537,260 | 4.7%  |

The growth in average loans was primarily in commercial mortgage loans, commercial loans and home equity loans. The increases in commercial mortgages and commercial loans were primarily in floating and adjustable rate products, while the increase in home equity loans was primarily due to the introduction of a new blended fixed/floating rate product in late 2007, which continued to increase in popularity throughout the second half of 2008.

Geographically, the increase in commercial mortgage loans was mainly attributable to increases within the Corporation's Pennsylvania (\$220.7 million), New Jersey (\$85.2 million) and Maryland (\$83.1 million) markets, while the increase in commercial loans was due to increases in the Pennsylvania (\$127.2 million), New Jersey (\$26.3 million) and Virginia (\$25.8 million) markets. The increase in home equity loans was spread evenly throughout the Corporation's markets.

Offsetting these increases was a decrease in construction loans, largely due to a decrease in floating rate commercial construction loans. The decrease in construction loans was due to a slowdown in residential housing construction and the Corporation's efforts to reduce its lending exposure in this sector, particularly in its Maryland and Virginia markets.

The average yield on loans decreased 86 basis points, or 13.5%, from 6.35% in 2008 to 5.49% in 2009. The decrease in yield reflected a lower interest rate environment, as illustrated by a lower average prime rate during the second quarter of 2009 (3.25%) as compared to the same period in 2008 (5.09%). The decrease in average yields was not as pronounced as the decrease in the average prime rate as fixed rate loans do not reprice when short-term rates decline. Average investments increased \$259.7 million, or 8.6%, due primarily to Corporation's purchase of ARCs from customers, which increased average investments by \$232.7 million. The average yield on investments decreased 43 basis points, or 8.8%, from 4.90% in 2008 to 4.47% in 2009, as reinvestment of cash flows was at yields that were lower than the overall portfolio yield. The \$232.7 million increase in the average balances of ARCs resulted in a decrease of 10 basis points in average yield. In addition, investment yields were adversely impacted by the reduction, or in some cases the suspension of, dividends on equities, particularly stocks of financial institutions and Federal Home Loan Bank (FHLB) stock holdings.

Average loans held for sale increased \$30.9 million, or 28.5%, as a result of a \$533.8 million, or 181.0%, increase in the volume of loans originated for sale in the second quarter of 2009 as compared to the same period in 2008. The increase was primarily due to a decrease in interest rates, which resulted in an increase in refinances of mortgage loans.

The \$17.4 million decrease in interest income was partially offset by a decrease in interest expense of \$13.3 million, or 16.0%, to \$70.2 million in the second quarter of 2009 from \$83.5 million in the same period in 2008. Interest expense decreased \$19.3 million as a result of a 48 basis point, or 17.8%, decrease in the average cost of interest-bearing liabilities. The decrease was partially offset by a \$5.9 million increase in interest expense caused by growth in average interest-bearing liabilities of \$255.0 million, or 2.0%.

The following table summarizes the changes in average deposits, by type:

|                                       | Three months ended                |              | Increase     |       |
|---------------------------------------|-----------------------------------|--------------|--------------|-------|
|                                       | 2009                              | 2008         | \$           | %     |
|                                       | June 30<br>(dollars in thousands) |              |              |       |
| Noninterest-bearing demand            | \$ 1,812,539                      | \$ 1,662,266 | \$ 150,273   | 9.0%  |
| Interest-bearing demand               | 1,818,897                         | 1,708,050    | 110,847      | 6.5   |
| Savings                               | 2,307,089                         | 2,207,699    | 99,390       | 4.5   |
| <i>Total, excluding time deposits</i> | <b>5,938,525</b>                  | 5,578,015    | 360,510      | 6.5   |
| Time deposits                         | <b>5,625,841</b>                  | 4,361,280    | 1,264,561    | 29.0  |
| <i>Total</i>                          | <b>\$ 11,564,366</b>              | \$ 9,939,295 | \$ 1,625,071 | 16.3% |

The Corporation experienced an increase in noninterest-bearing and interest-bearing demand and savings accounts of \$360.5 million, or 6.5%. The increase in noninterest-bearing demand accounts was primarily



in business accounts, while the increase in interest-bearing demand and savings accounts was primarily in governmental accounts. The increase in time deposits was due to a \$1.1 billion increase in customer certificates of deposit and a \$99.3 million increase in brokered certificates of deposit. The increase in customer certificates of deposit was due, in large part, to the promotion of a variable rate product during late 2008 and throughout the first quarter of 2009. In the short-term, this certificate of deposit growth had a negative impact on net interest income and net interest margin as alternative funding sources, such as short-term borrowings, carry a lower cost than time deposits. However, this shift in funding sources, is consistent with the Corporation's focus on customer relationships, and strengthened the Corporation's overall liquidity profile.

As average deposits increased, short-term and long-term borrowings decreased. The following table summarizes the changes in average borrowings, by type:

|  | <b>Three months ended</b> |                         | <b>Increase (decrease)</b> |                        |
|--|---------------------------|-------------------------|----------------------------|------------------------|
|  | <b>2009</b>               | <b>June 30<br/>2008</b> | <b>\$</b>                  | <b>%</b>               |
|  |                           |                         |                            |                        |
|  |                           |                         |                            | (dollars in thousands) |
| Short-term borrowings:                   |                           |                         |                            |                        |
| Customer short-term promissory notes     | \$ 297,743                | \$ 468,802              | \$ (171,059)               | (36.5%)                |
| Customer repurchase agreements           | 256,306                   | 223,092                 | 33,214                     | 14.9                   |
| <i>Total short-term customer funding</i> | <b>554,049</b>            | 691,894                 | (137,845)                  | (19.9)                 |
| Federal funds purchased                  | 580,020                   | 1,303,590               | (723,570)                  | (55.5)                 |
| Federal Reserve Bank borrowings          | 48,352                    |                         | 48,352                     | N/A                    |
| FHLB overnight repurchase agreements     |                           | 300,549                 | (300,549)                  | (100.0)                |
| Other short-term borrowings              | 4,120                     | 18,812                  | (14,692)                   | (78.1)                 |
| <i>Total other short-term borrowings</i> | <b>632,492</b>            | 1,622,951               | (990,459)                  | (61.0)                 |
| <i>Total short-term borrowings</i>       | <b>1,186,541</b>          | 2,314,845               | (1,128,304)                | (48.7)                 |
| Long-term debt:                          |                           |                         |                            |                        |
| FHLB advances                            | 1,397,010                 | 1,489,016               | (92,006)                   | (6.2)                  |
| Other long-term debt                     | 383,110                   | 382,633                 | 477                        | 0.1                    |
| <i>Total long-term debt</i>              | <b>1,780,120</b>          | 1,871,649               | (91,529)                   | (4.9)                  |
| <i>Total</i>                             | <b>\$ 2,966,661</b>       | \$ 4,186,494            | \$ (1,219,833)             | (29.1%)                |

N/A Not applicable

The decrease in short-term borrowings was mainly due to a \$723.6 million decrease in Federal funds purchased, a \$300.5 million decrease in FHLB overnight repurchase agreements and a \$137.8 million decrease in short-term customer funding. The decrease in other short-term borrowings was due to the increase in customer funding in the form of demand and saving accounts, which reduced funding needs. The decrease in short-term customer funding resulted from the lower yields available on these products. The decrease in long-term debt was due to maturities of FHLB advances.

Provision for Loan Losses and Allowance for Credit Losses

The following table presents the activity in the Corporation's allowance for credit losses:

|  | <b>Three months ended<br/>June 30</b> |               |
|--|---------------------------------------|---------------|
|  | <b>2009</b>                           | 2008          |
|  | (dollars in thousands)                |               |
| Loans, net of unearned income outstanding at end of period           | <b>\$ 11,866,818</b>                  | \$ 11,577,495 |
| Daily average balance of loans, net of unearned income               | <b>\$ 11,960,669</b>                  | \$ 11,423,409 |
| <i>Balance of allowance for credit losses at beginning of period</i> | <b>\$ 200,063</b>                     | \$ 119,069    |
| Loans charged off:   |                                       |               |
| Real estate - construction   | <b>11,294</b>                         |               |
| Commercial - industrial, agricultural and financial                  | <b>6,274</b>                          | 4,752         |
| Real estate - commercial mortgage                                    | <b>5,961</b>                          | 386           |
| Real estate - residential mortgage and home equity                   | <b>1,830</b>                          | 1,719         |
| Consumer   | <b>3,064</b>                          | 1,366         |
| Leasing and other  | <b>2,099</b>                          | 1,973         |
| <i>Total loans charged off</i>                                       | <b>30,522</b>                         | 10,196        |
| Recoveries of loans previously charged off:                          |                                       |               |
| Real estate - construction   | <b>214</b>                            |               |
| Commercial - industrial, agricultural and financial                  | <b>306</b>                            |               |
| Real estate - commercial mortgage                                    | <b>25</b>                             | 65            |
| Real estate - residential mortgage and home equity                   | <b>147</b>                            | 2             |
| Consumer   | <b>511</b>                            | 300           |
| Leasing and other  | <b>210</b>                            | 277           |
| <i>Total recoveries</i>  | <b>1,413</b>                          | 644           |
| Net loans charged off  | <b>29,109</b>                         | 9,552         |
| Provision for loan losses  | <b>50,000</b>                         | 16,706        |
| <i>Balance of allowance for credit losses at end of period</i>       | <b>\$ 220,954</b>                     | \$ 126,223    |
| <i>Components of Allowance for Credit Losses:</i>                    |                                       |               |
| Allowance for loan losses  | <b>\$ 214,170</b>                     | \$ 122,340    |
| Reserve for unfunded lending commitments                             | <b>6,784</b>                          | 3,883         |
| Allowance for credit losses  | <b>\$ 220,954</b>                     | \$ 126,223    |
| <i>Selected Ratios:</i>  |                                       |               |
| Net charge-offs to average loans (annualized)                        | <b>0.97%</b>                          | 0.33%         |

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|  |  |              |       |
|--|--|--------------|-------|
| Allowance for credit losses to loans outstanding |  | <b>1.86%</b> | 1.09% |
| Allowance for loan losses to loans outstanding   |  | <b>1.80%</b> | 1.06% |

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The following table summarizes the Corporation's non-performing assets as of the indicated dates:

|   | <b>June 30<br/>2009</b> | June 30<br>2008        | December<br>31<br>2008 |
|---|-------------------------|------------------------|------------------------|
|   |                         | (dollars in thousands) |                        |
| Non-accrual loans   | <b>\$ 228,132</b>       | \$ 108,699             | \$ 161,962             |
| Loans 90 days past due and accruing   | <b>39,135</b>           | 35,656                 | 35,177                 |
| <i>Total non-performing loans</i>   | <b>267,267</b>          | 144,355                | 197,139                |
| Other real estate owned (OREO)  | <b>24,916</b>           | 20,156                 | 21,855                 |
| <i>Total non-performing assets</i>  | <b>\$ 292,183</b>       | \$ 164,511             | \$ 218,994             |
| Non-accrual loans to total loans  | <b>1.92%</b>            | 0.94%                  | 1.34%                  |
| Non-performing assets to total assets   | <b>1.73%</b>            | 1.02%                  | 1.35%                  |
| Allowance for credit losses to non-performing loans   | <b>82.67%</b>           | 87.44%                 | 91.38%                 |
| Non-performing assets to tangible common shareholders' equity and allowance for credit losses | <b>24.99%</b>           | 15.40%                 | 19.68%                 |

The following table summarizes the Corporation's non-performing loans, by type, as of the indicated dates:

|   | <b>June 30<br/>2009</b> | June 30<br>2008 | December<br>31<br>2008 |
|---|-------------------------|-----------------|------------------------|
|   |                         | (in thousands)  |                        |
| Real estate - construction                          | <b>\$ 102,977</b>       | \$ 37,003       | \$ 80,083              |
| Commercial - industrial, agricultural and financial | <b>58,433</b>           | 40,127          | 40,294                 |
| Real estate - commercial mortgage                   | <b>57,786</b>           | 39,099          | 41,745                 |
| Real estate - residential mortgage and home equity  | <b>37,231</b>           | 21,988          | 26,304                 |
| Consumer  | <b>9,764</b>            | 5,748           | 8,374                  |
| Leasing   | <b>1,076</b>            | 390             | 339                    |
| <i>Total non-performing loans</i>                   | <b>\$ 267,267</b>       | \$ 144,355      | \$ 197,139             |

Non-performing assets increased to \$292.2 million, or 1.73% of total assets, at June 30, 2009, from \$164.5 million, or 1.02% of total assets, at June 30, 2008. The increase in non-performing assets in comparison to June 30, 2009 was primarily due to a \$66.0 million, or 178.3%, increase in non-performing construction loans, an \$18.7 million, or 47.8%, increase in non-performing commercial mortgage loans, an \$18.3 million, or 45.6%, increase in non-performing commercial loans and a \$15.2 million, or 69.3%, increase in non-performing residential mortgage and home equity loans.

The \$66.0 million increase in non-performing construction loans was related to the slowdown of residential housing activity and deteriorating real estate values, particularly within the Corporation's Maryland and Virginia markets, which accounted for \$69.1 million, or 67.1%, of the \$103.0 million of non-performing construction loans at June 30, 2009. Remaining non-performing construction loans at June 30, 2009 of \$23.6 million and \$10.3 million were originated within the Corporation's New Jersey and Pennsylvania markets, respectively.

The \$18.7 million increase in non-performing commercial mortgage loans was due primarily to an increase in non-performing loans in New Jersey whose businesses are related to the residential housing industry. The \$18.3 million increase in non-performing commercial loans was caused by both poor economic conditions and borrowers whose businesses are tied to the residential construction sector. The \$15.2 million increase in non-performing residential housing and home equity loans was spread across most of the Corporation's geographical markets.

The \$24.9 million balance of OREO as of June 30, 2009 was primarily due to foreclosures on repurchased residential mortgage loans, which contributed \$18.2 million to the balance of OREO.

Net charge-offs increased \$19.6 million, or 204.7%, to \$29.1 million for the second quarter of 2009 compared to \$9.6 million for the second quarter of 2008. Annualized net charge-offs to average loans increased 64 basis points, or 193.9%, to 97 basis points for the second quarter of 2009. Of the \$29.1 million of net charge-offs recorded for the second quarter of 2009, 34% was for borrowers located in New Jersey, 29% in Maryland, 23% in Pennsylvania, 13% in Virginia and 1% in Delaware. During the second quarter of 2009, there were seven individual charge-offs which exceeded \$1.0 million, with an aggregate amount of \$13.8 million, of which \$8.6 million were loans to customers whose business were negatively impacted by the downturn in residential real estate.

The provision for loan losses totaled \$50.0 million for the second quarter of 2009, an increase of \$33.3 million, or 199.3%, over the same period in 2008. This significant increase in the provision for loan losses was primarily related to the increase in non-performing loans and net charge-offs.

The following table presents ending balances of loans outstanding, net of unearned income:

|   | <b>June 30<br/>2009</b> | June 30<br>2008<br>(in thousands) | December 31<br>2008 |
|---|-------------------------|-----------------------------------|---------------------|
| Real-estate commercial mortgage                   | <b>\$ 4,121,208</b>     | \$ 3,771,209                      | \$ 4,016,700        |
| Commercial industrial, agricultural and financial | <b>3,614,144</b>        | 3,518,483                         | 3,635,544           |
| Real-estate home equity                           | <b>1,653,461</b>        | 1,593,405                         | 1,695,398           |
| Real-estate construction                          | <b>1,096,047</b>        | 1,321,980                         | 1,269,330           |
| Real-estate residential mortgage                  | <b>925,270</b>          | 924,789                           | 972,797             |
| Consumer  | <b>371,492</b>          | 362,925                           | 365,692             |
| Leasing and other                                 | <b>85,196</b>           | 84,704                            | 87,159              |
| <i>Loans, net of unearned income</i>              | <b>\$ 11,866,818</b>    | \$ 11,577,495                     | \$ 12,042,620       |

Approximately \$5.2 billion, or 44.0%, of the Corporation's loan portfolio was in commercial mortgage and construction loans at June 30, 2009. While the Corporation does not have a concentration of credit risk with any single borrower or industry, the performance of real estate markets and general economic conditions have adversely impacted the performance of these loans, most significantly construction loans to residential housing developers in the Corporation's Maryland and Virginia markets.

Commercial loans comprise 30.5% of the total loan portfolio. The credit quality of these loans has been impacted by generally poor economic conditions as evidenced by an increasing level of non-performing loans since December 31, 2008. In particular, the credit quality of loans to commercial borrowers whose businesses are related to the residential housing industry continued to deteriorate during the second quarter of 2009.

Approximately \$2.6 billion, or 21.7%, of the Corporation's loan portfolio was in residential mortgage and home equity loans at June 30, 2009. Decreases in residential real estate values in some of the Corporation's geographic areas, most notably in portions of Maryland, New Jersey and Virginia, and generally poor economic conditions have resulted in increases in non-performing loans and negatively impacted the overall credit quality of the portfolio.

Management believes that the allowance for credit losses balance of \$221.0 million at June 30, 2009 is sufficient to cover losses inherent in both the loan portfolio and the unfunded lending commitments on that date and is appropriate based on applicable accounting standards.

Other Income

The following table presents the components of other income:

|  | <b>Three months ended</b> |           | <b>Increase (decrease)</b> |          |
|--|---------------------------|-----------|----------------------------|----------|
|  | <b>June 30</b>            |           |                            |          |
|  | <b>2009</b>               | 2008      | <b>\$</b>                  | <b>%</b> |
|  | (dollars in thousands)    |           |                            |          |
| Service charges on deposit accounts  | <b>\$ 15,061</b>          | \$ 15,319 | \$ (258)                   | (1.7%)   |
| Other service charges and fees   | <b>9,595</b>              | 9,131     | 464                        | 5.1      |
| Investment management and trust services   | <b>7,876</b>              | 8,389     | (513)                      | (6.1)    |
| Gains on sales of mortgage loans   | <b>7,395</b>              | 2,670     | 4,725                      | 177.0    |
| Credit card income   | <b>1,364</b>              | 1,086     | 278                        | 25.6     |
| Gains on sales of OREO   | <b>883</b>                | 81        | 802                        | 990.1    |
| Other  | <b>3,126</b>              | 3,211     | (85)                       | (2.6)    |
| <i>Total, excluding gain on sale of credit card portfolio<br/>and investment securities gains (losses)</i> | <b>45,300</b>             | 39,887    | 5,413                      | 13.6     |
| Gain on sale of credit card portfolio  |                           | 13,910    | (13,910)                   | (100.0)  |
| Investment securities gains (losses)   | <b>77</b>                 | (21,647)  | 21,724                     | N/M      |
| <i>Total</i>   | <b>\$ 45,377</b>          | \$ 32,150 | \$ 13,227                  | 41.1%    |

N/M Not meaningful

The \$513,000, or 6.1%, decrease in investment management and trust services income was due to a \$911,000, or 14.3%, decrease in trust revenue, as a result of decreases in the values of assets under management. This decrease was offset by a \$398,000, or 19.5%, increase in brokerage revenue. The increase in brokerage revenue was due to the Corporation's transition of its brokerage business from a transaction-based model to a relationship model during 2008. Gains on sales of mortgage loans increased \$4.7 million, or 177.0%, due to an increase in the volume of loans sold. Total loans sold in the second quarter of 2009 were \$650.0 million, compared to \$163.6 million in the second quarter of 2008. The \$486.5 million, or 297.4%, increase in the volume of loans sold was mainly due to an increase in refinance activity, as rates remained low.

Investment securities gains of \$77,000 for the second quarter of 2009 included \$3.5 million of net gains on the sale of securities, primarily mortgage-backed securities, offset by \$3.4 million of other-than-temporary impairment charges. The Corporation recorded \$2.7 million of other-than-temporary impairment charges for pooled trust preferred securities issued by financial institutions and \$728,000 of other-than-temporary impairment charges related to financial institution stocks. The \$21.6 million of investment securities losses for the second quarter of 2008 was due primarily to \$24.7 million of other-than-temporary impairment charges for financial institution stocks, offset by \$3.4 million of net gains on the sale of investment securities. See Note C, "Investment Securities" in the Notes to Consolidated Financial Statements for additional details.

Other Expenses

The following table presents the components of other expenses:

|                                | <b>Three months ended</b> |                         | <b>Increase (decrease)</b> |          |
|--------------------------------|---------------------------|-------------------------|----------------------------|----------|
|                                | <b>2009</b>               | <b>June 30<br/>2008</b> | <b>\$</b>                  | <b>%</b> |
|                                |                           |                         | (dollars in thousands)     |          |
| Salaries and employee benefits | <b>\$ 55,799</b>          | \$ 54,281               | \$ 1,518                   | 2.8%     |
| FDIC insurance expense         | <b>12,206</b>             | 675                     | 11,531                     | 1,708.3  |
| Net occupancy expense          | <b>10,240</b>             | 10,238                  | 2                          |          |
| Equipment expense              | <b>3,300</b>              | 3,398                   | (98)                       | (2.9)    |
| Data processing                | <b>2,907</b>              | 3,116                   | (209)                      | (6.7)    |
| Telecommunications             | <b>2,181</b>              | 1,991                   | 190                        | 9.5      |
| Professional fees              | <b>2,088</b>              | 1,795                   | 293                        | 16.3     |
| OREO expense                   | <b>1,867</b>              | 1,023                   | 844                        | 82.5     |
| Marketing                      | <b>1,724</b>              | 3,519                   | (1,795)                    | (51.0)   |
| Supplies                       | <b>1,500</b>              | 1,527                   | (27)                       | (1.8)    |
| Intangible amortization        | <b>1,434</b>              | 1,799                   | (365)                      | (20.3)   |
| Postage                        | <b>1,204</b>              | 1,454                   | (250)                      | (17.2)   |
| Operating risk loss            | <b>144</b>                | 14,385                  | (14,241)                   | (99.0)   |
| Other                          | <b>11,212</b>             | 10,535                  | 677                        | 6.4      |
| <i>Total</i>                   | <b>\$ 107,806</b>         | \$ 109,736              | \$ (1,930)                 | (1.8%)   |

Salaries and employee benefits increased \$1.5 million, or 2.8%, with salaries increasing \$646,000, or 1.4%, and employee benefits increasing \$872,000, or 9.2%. The increase in salaries was primarily due to normal merit increases in the second half of 2008, offset by a \$377,000 decrease in employee bonuses. Average full-time equivalent employees decreased from 3,660 in the second quarter of 2008 to 3,630 in the second quarter of 2009.

The \$872,000 increase in employee benefits was primarily due to a \$540,000 increase in healthcare costs as claims increased and a \$461,000 increase in defined benefit pension plan expense due to the amortization of prior year losses on plan assets.

The \$11.5 million increase in FDIC insurance expense was due to a \$7.7 million special assessment recorded in the second quarter of 2009, in addition to an increase in assessment rates, which was effective January 1, 2009. In the second quarter of 2009, gross FDIC insurance premiums, excluding the special assessment, were \$4.5 million. In the second quarter of 2008, gross FDIC insurance premiums were \$1.4 million and were reduced by \$791,000 of one-time credits.

The \$293,000 increase in professional fees was primarily due to increased legal costs associated with non-performing loans. The \$1.8 million decrease in marketing expenses was due primarily to an effort to reduce discretionary spending and due to the timing of promotional campaigns. The \$365,000 decrease in intangible amortization was mainly due to a decrease in core deposit intangible asset amortization. The \$844,000 increase in OREO expense was due to the increase in the balance of OREO and due to decreases in real estate values, requiring additional loss provisions.

The \$14.2 million decrease in operating risk loss was due to a \$13.1 million reduction in charges associated with the financial guarantee liability related to the Corporation's commitment to purchase ARCs from customer accounts and a \$1.1 million decrease in losses on the actual and potential repurchase of residential mortgage and home equity loans. See Note H, Commitments and Contingencies in the Notes to Consolidated Financial Statements for additional details.



Income Taxes

Income tax expense for the second quarter of 2009 was \$2.4 million, a \$9.5 million, or 79.8%, decrease from \$11.9 million in 2008. The decrease was primarily due to a decrease in income before income taxes.

The Corporation's effective tax rate was 15.5% in 2009, as compared to 31.7% in 2008. The effective rate is generally lower than the Federal statutory rate of 35% due to investments in tax-free municipal securities and Federal tax credits from investments in low and moderate-income housing partnerships. The effective rate for the second quarter of 2009 is lower than the same period in 2008 due to non-taxable income and tax credits having a larger impact on the effective rate due to the \$22.1 million decrease in income before income taxes.

Six Months Ended June 30, 2009 Compared to the Six Months Ended June 30, 2008

Net Interest Income

Net interest income decreased \$5.7 million, or 2.2%, to \$252.1 million in 2009 from \$257.8 million in 2008 due to a decrease in net interest margin, offset by an increase in average interest-earning assets.

The following table provides a comparative average balance sheet and net interest income analysis for the first six months of 2009 as compared to the same period in 2008. Interest income and yields are presented on an FTE basis, using a 35% Federal tax rate and statutory interest expense disallowances. The discussion following this table is based on these FTE amounts. All dollar amounts are in thousands.

|                                      | Six months ended June 30 |                 |                |                      |              |                |
|--------------------------------------|--------------------------|-----------------|----------------|----------------------|--------------|----------------|
|                                      | 2009                     |                 |                | 2008                 |              |                |
|                                      | Average<br>Balance       | Interest<br>(1) | Yield/<br>Rate | Average<br>Balance   | Interest (1) | Yield/<br>Rate |
| <b>ASSETS</b>                        |                          |                 |                |                      |              |                |
| Interest-earning assets:             |                          |                 |                |                      |              |                |
| Loans, net of unearned income (2)    | \$ 12,000,755            | \$ 327,497      | 5.50%          | \$ 11,359,470        | \$ 372,875   | 6.60%          |
| Taxable investment securities (3)    | 2,444,159                | 56,272          | 4.61           | 2,355,791            | 58,089       | 4.91           |
| Tax-exempt investment securities (3) | 483,016                  | 13,312          | 5.51           | 512,820              | 13,887       | 5.42           |
| Equity securities (1) (3)            | 135,998                  | 1,434           | 2.12           | 204,993              | 4,109        | 4.02           |
| Total investment securities          | 3,063,173                | 71,018          | 4.64           | 3,073,604            | 76,085       | 4.93           |
| Loans held for sale                  | 122,007                  | 2,889           | 4.74           | 103,577              | 3,188        | 6.16           |
| Other interest-earning assets        | 18,927                   | 89              | 0.95           | 21,555               | 319          | 2.96           |
| Total interest-earning assets        | 15,204,862               | 401,493         | 5.32%          | 14,558,206           | 452,467      | 6.24%          |
| Noninterest-earning assets:          |                          |                 |                |                      |              |                |
| Cash and due from banks              | 300,568                  |                 |                | 316,971              |              |                |
| Premises and equipment               | 203,667                  |                 |                | 196,512              |              |                |
| Other assets                         | 931,494                  |                 |                | 955,629              |              |                |
| Less: Allowance for loan losses      | (199,241)                |                 |                | (112,925)            |              |                |
| <i>Total Assets</i>                  | <b>\$ 16,441,350</b>     |                 |                | <b>\$ 15,914,393</b> |              |                |
| <b>LIABILITIES AND EQUITY</b>        |                          |                 |                |                      |              |                |
| Interest-bearing liabilities:        |                          |                 |                |                      |              |                |
| Demand deposits                      | \$ 1,786,629             | \$ 3,777        | 0.43%          | \$ 1,696,835         | \$ 7,372     | 0.87%          |
| Savings deposits                     | 2,183,243                | 8,754           | 0.81           | 2,172,702            | 15,763       | 1.46           |
| Time deposits                        | 5,529,794                | 85,371          | 3.11           | 4,440,641            | 91,480       | 4.14           |
| Total interest-bearing deposits      | 9,499,666                | 97,902          | 2.08           | 8,310,178            | 114,615      | 2.77           |
| Short-term borrowings                | 1,350,889                | 2,358           | 0.35           | 2,331,153            | 31,216       | 2.66           |
| FHLB advances and long-term debt     | 1,783,787                | 41,344          | 4.67           | 1,835,079            | 40,992       | 4.49           |
| Total interest-bearing liabilities   | 12,634,342               | 141,604         | 2.26%          | 12,476,410           | 186,823      | 3.00%          |
| Noninterest-bearing liabilities:     |                          |                 |                |                      |              |                |
| Demand deposits                      | 1,735,525                |                 |                | 1,639,275            |              |                |
| Other                                | 204,190                  |                 |                | 190,730              |              |                |
| <i>Total Liabilities</i>             | <b>14,574,057</b>        |                 |                | <b>14,306,415</b>    |              |                |

|  |                      |              |               |       |
|--|----------------------|--------------|---------------|-------|
| Shareholders equity                              | <b>1,867,293</b>     |              | 1,607,978     |       |
| <i>Total Liabilities and Shareholders Equity</i> | <b>\$ 16,441,350</b> |              | \$ 15,914,393 |       |
| Net interest income/net interest margin (FTE)    | <b>259,889</b>       | <b>3.44%</b> | 265,644       | 3.67% |
| Tax equivalent adjustment                        | <b>(7,829)</b>       |              | (7,855)       |       |
| Net interest income                              | <b>\$ 252,060</b>    |              | \$ 257,789    |       |

(1) Includes dividends earned on equity securities.

(2) Includes non-performing loans.

(3) Balances include amortized historical cost for available for sale securities. The related unrealized holding gains (losses) are included in other assets.

The following table summarizes the changes in FTE interest income and expense due to changes in average balances (volume) and changes in rates:

|                                  | 2009 vs. 2008                        |                    |                    |
|----------------------------------|--------------------------------------|--------------------|--------------------|
|                                  | Increase (decrease) due to change in |                    |                    |
|                                  | Volume                               | Rate               | Net                |
|                                  | (in thousands)                       |                    |                    |
| Interest income on:              |                                      |                    |                    |
| Loans, net of unearned income    | \$ 19,846                            | \$ (65,224)        | \$ (45,378)        |
| Taxable investment securities    | 1,955                                | (3,772)            | (1,817)            |
| Tax-exempt investment securities | (807)                                | 232                | (575)              |
| Equity securities                | (1,111)                              | (1,564)            | (2,675)            |
| Loans held for sale              | 506                                  | (805)              | (299)              |
| Other interest-earning assets    | (35)                                 | (195)              | (230)              |
| <i>Total interest income</i>     | <b>\$ 20,354</b>                     | <b>\$ (71,328)</b> | <b>\$ (50,974)</b> |
| Interest expense on:             |                                      |                    |                    |
| Demand deposits                  | \$ 368                               | \$ (3,963)         | \$ (3,595)         |
| Savings deposits                 | 75                                   | (7,084)            | (7,009)            |
| Time deposits                    | 19,487                               | (25,596)           | (6,109)            |
| Short-term borrowings            | (9,419)                              | (19,439)           | (28,858)           |
| FHLB advances and long-term debt | (1,208)                              | 1,560              | 352                |
| <i>Total interest expense</i>    | <b>\$ 9,303</b>                      | <b>\$ (54,522)</b> | <b>\$ (45,219)</b> |

Interest income decreased \$51.0 million, or 11.3%, due to a \$71.3 million decrease related to changes in interest rates. During the first half of 2009, the average yield on interest-earning assets decreased 92 basis points, or 14.7%, in comparison the first half of 2008. This decrease in interest income due to changes in rate was partially offset by a \$20.4 million increase in interest income realized from growth in average interest-earning assets of \$646.7 million, or 4.4%.

The increase in average interest-earning assets was due mainly to loan growth, which is summarized in the following table:

|   | Six months ended       |              | Increase (decrease) |        |
|---|------------------------|--------------|---------------------|--------|
|   | 2009                   | 2008         | \$                  | %      |
|   | June 30                |              |                     |        |
|   | (dollars in thousands) |              |                     |        |
| Real estate commercial mortgage                   | \$ 4,070,291           | \$ 3,606,929 | \$ 463,362          | 12.8%  |
| Commercial industrial, financial and agricultural | 3,656,133              | 3,483,573    | 172,560             | 5.0    |
| Real estate home equity                           | 1,683,497              | 1,547,242    | 136,255             | 8.8    |
| Real estate construction                          | 1,190,803              | 1,336,826    | (146,023)           | (10.9) |
| Real estate residential mortgage                  | 946,710                | 874,289      | 72,421              | 8.3    |
| Consumer  | 366,293                | 424,973      | (58,680)            | (13.8) |

|                   |                      |               |            |      |
|-------------------|----------------------|---------------|------------|------|
| Leasing and other | <b>87,028</b>        | 85,638        | 1,390      | 1.6  |
| <i>Total</i>      | <b>\$ 12,000,755</b> | \$ 11,359,470 | \$ 641,285 | 5.6% |

Loan growth in the first half of 2009 in comparison to the first half of 2008 was primarily in commercial mortgage loans, with growth also occurring in commercial loans, home equity loans and residential mortgages. The increases in commercial mortgages and commercial loans were primarily in floating and adjustable rate products. The increase in home equity loans was primarily due to the introduction of a new

blended fixed/floating rate product in late 2007. The growth in residential mortgages was primarily from adjustable rate mortgages.

Geographically, the increase in commercial mortgage loans was mainly attributable to increases within the Corporation's Pennsylvania (\$241.1 million), New Jersey (\$98.9 million) and Maryland (\$76.9 million) markets, while the increase in commercial loans was due to increases in the Pennsylvania (\$131.1 million), New Jersey (\$27.0 million) and Virginia (\$28.6 million) markets. The increase in home equity loans was spread evenly throughout the Corporation's markets.

Offsetting these increases was a \$146.0 million decrease in construction loans, primarily in floating rate commercial construction loans, and a \$58.7 million decrease in consumer loans. The decrease in construction loans was due to a slowdown in residential housing construction and the Corporation's efforts to reduce its lending exposure in this sector, particularly within its Maryland and Virginia markets. The decrease in consumer loans was largely due to the sale of the Corporation's credit card portfolio during the second quarter of 2008 and partially due to a decrease in other consumer loans.

The average yield on loans decreased 110 basis points, or 16.7%, from 6.60% in 2008 to 5.50% in 2009. The decrease in yield reflected a lower interest rate environment, as illustrated by a lower average prime rate during the first half of 2009 (3.25%) as compared to the first half of 2008 (5.68%). The decrease in average yields was not as pronounced as the decrease in the average prime rate as fixed and adjustable rate loans, unlike floating rate loans, do not immediately reprice when short-term rates decline.

Average investments decreased \$10.4 million, or 0.3%. The average yield on investments decreased 29 basis points, or 5.9%, from 4.93% in 2008 to 4.64% in 2009 as reinvestment of portfolio cash flows was at yields that were lower than the overall portfolio yield. A \$223.5 million increase in the average balances of ARCs resulted in a decrease of 10 basis points in average yield. In addition, investment yields were adversely impacted by the reduction, or in some cases the suspension of, dividends on equities, particularly stocks of financial institutions and FHLB stock holdings. The \$51.0 million decrease in interest income was partially offset by a decrease in interest expense of \$45.2 million, or 24.2%, to \$141.6 million in the first half of 2009 from \$186.8 million in the first half of 2008. Interest expense decreased \$54.5 million as a result of a 74 basis point, or 24.7%, decrease in the average cost of interest-bearing liabilities. The decrease was slightly offset by a \$9.3 million increase in interest expense caused by growth in average interest-bearing liabilities of \$157.9 million, or 1.3%.

The following table summarizes the changes in average deposits, by type:

|                                       | <b>Six months ended</b> |              |                 |          |
|---------------------------------------|-------------------------|--------------|-----------------|----------|
|                                       | <b>June 30</b>          |              |                 |          |
|                                       | <b>2009</b>             | 2008         | <b>Increase</b> | <b>%</b> |
|                                       | (dollars in thousands)  |              | <b>\$</b>       |          |
| Noninterest-bearing demand            | <b>\$ 1,735,525</b>     | \$ 1,639,275 | \$ 96,250       | 5.9%     |
| Interest-bearing demand               | <b>1,786,629</b>        | 1,696,835    | 89,794          | 5.3      |
| Savings                               | <b>2,183,243</b>        | 2,172,702    | 10,541          | 0.5      |
| <i>Total, excluding time deposits</i> | <b>5,705,397</b>        | 5,508,812    | 196,585         | 3.6      |
| Time deposits                         | <b>5,529,794</b>        | 4,440,641    | 1,089,153       | 24.5     |
| <i>Total</i>                          | <b>\$ 11,235,191</b>    | \$ 9,949,453 | \$ 1,285,738    | 12.9%    |

The Corporation experienced an increase in noninterest-bearing and interest-bearing demand and savings accounts of \$196.6 million, or 3.6%. The increase in noninterest-bearing demand accounts was in business accounts, while the increase in interest-bearing demand and savings accounts was primarily in governmental accounts, offset by a decrease in personal accounts. The increase in time deposits was due to a \$996.9 million increase in customer certificates of deposit and a \$92.3 million increase in brokered







Provision for Loan Losses and Allowance for Credit Losses

The following table presents the activity in the Corporation's allowance for credit losses:

|  | <b>Six months ended June 30</b> |               |
|--|---------------------------------|---------------|
|  | <b>2009</b>                     | <b>2008</b>   |
|  | (dollars in thousands)          |               |
| Loans, net of unearned income outstanding at end of period           | <b>\$ 11,866,818</b>            | \$ 11,577,495 |
| Daily average balance of loans, net of unearned income               | <b>\$ 12,000,755</b>            | \$ 11,359,470 |
| <i>Balance of allowance for credit losses at beginning of period</i> | <b>\$ 180,137</b>               | \$ 112,209    |
| Loans charged off:   |                                 |               |
| Real estate construction   | <b>23,536</b>                   |               |
| Commercial industrial, agricultural and financial                    | <b>16,896</b>                   | 7,516         |
| Real estate commercial mortgage                                      | <b>9,921</b>                    | 704           |
| Real estate residential mortgage and home equity                     | <b>3,767</b>                    | 2,250         |
| Consumer   | <b>5,140</b>                    | 2,747         |
| Leasing and other  | <b>3,045</b>                    | 2,605         |
| <i>Total loans charged off</i>                                       | <b>62,305</b>                   | 15,822        |
| Recoveries of loans previously charged off:                          |                                 |               |
| Real estate construction   | <b>326</b>                      |               |
| Commercial industrial, agricultural and financial                    | <b>1,210</b>                    | 276           |
| Real estate commercial mortgage                                      | <b>35</b>                       | 142           |
| Real estate residential mortgage and home equity                     | <b>148</b>                      | 5             |
| Consumer   | <b>940</b>                      | 718           |
| Leasing and other  | <b>463</b>                      | 769           |
| <i>Total recoveries</i>  | <b>3,122</b>                    | 1,910         |
| Net loans charged off  | <b>59,183</b>                   | 13,912        |
| Provision for loan losses  | <b>100,000</b>                  | 27,926        |
| <i>Balance of allowance for credit losses at end of period</i>       | <b>\$ 220,954</b>               | \$ 126,223    |
| Net charge-offs to average loans (annualized)                        | <b>0.99%</b>                    | 0.24%         |

The provision for loan losses for the first half of 2009 totaled \$100.0 million, an increase of \$72.1 million, or 258.1%, from the first half of 2008. The significant increase in the provision for loan losses was related to the increase in non-performing loans and net charge-offs, which required additional allowance for credit loss balances to meet allocation needs.

The \$45.3 million, or 325.4%, increase in net charge-offs for the first half of 2009 in comparison to the same period in 2008 was due to increases in construction loan net charge-offs (\$23.2 million), commercial mortgage net charge-offs (\$9.3 million) and commercial loan net charge-offs (\$8.4 million). During the first half of 2009, there were 13 charge-offs of \$1.0 million or greater, with an aggregate amount of \$29.6 million, of which, \$23.4 million were loans

to customers whose businesses were negatively impacted by the downturn in residential real estate.

Other Income

The following table presents the components of other income:

|  | Six months ended |                 | Increase (decrease)    |          |
|--|------------------|-----------------|------------------------|----------|
|  | 2009             | June 30<br>2008 | \$                     | %        |
|  |                  |                 | (dollars in thousands) |          |
| Service charges on deposit accounts  | <b>\$ 29,955</b> | \$ 29,286       | \$ 669                 | 2.3%     |
| Other service charges and fees   | <b>17,949</b>    | 17,722          | 227                    | 1.3      |
| Gains on sales of mortgage loans   | <b>15,986</b>    | 4,981           | 11,005                 | 220.9    |
| Investment management and trust services   | <b>15,779</b>    | 17,148          | (1,369)                | (8.0)    |
| Credit card income   | <b>2,551</b>     | 1,086           | 1,465                  | 134.9    |
| Gains on sales of OREO   | <b>1,044</b>     | 415             | 629                    | 151.6    |
| Other  | <b>6,031</b>     | 5,683           | 348                    | 6.1      |
| <i>Total, excluding gain on sale of credit card portfolio<br/>and investment securities gains (losses)</i> | <b>89,295</b>    | 76,321          | 12,974                 | 17.0     |
| Gain on sale of credit card portfolio  |                  | 13,910          | (13,910)               | (100.0%) |
| Investment securities gains (losses)   | <b>2,996</b>     | (20,401)        | 23,397                 | N/M      |
| <i>Total</i>   | <b>\$ 92,291</b> | \$ 69,830       | \$ 22,461              | 32.2%    |

N/M Not meaningful

The \$669,000, or 2.3%, increase in service charges on deposit accounts was due to an increase of \$903,000, or 5.5%, in overdraft fees, offset by a decrease of \$271,000 in cash management fees, due to a net decrease in short-term customer funding. The increase in overdraft fees was a result of the rollout of a matrix-based overdraft program in the fall of 2007, as well as the impact of current economic conditions on the Corporation's customers.

Gains on sales of mortgage loans increased \$11.0 million, or 220.9%, due to an increase in the volume of loans sold. Total loans sold in the first half of 2009 were \$1.2 billion, compared to \$327.1 million in the first half of 2008. The \$870.8 million, or 266.2%, increase in the volume of loans sold was mainly due to an increase in refinance activity, as mortgage rates dropped to historic lows.

The \$1.4 million, or 8.0%, decrease in investment management and trust services income was due to a \$1.6 million, or 12.4%, decrease in trust revenue, offset by a \$207,000, or 4.7%, increase in brokerage revenue. The performance of equity markets negatively impacted both trust and brokerage revenues. The increase in brokerage revenue was due to the Corporation's transition of its brokerage business from a transaction-based model to a relationship model during 2008.

Credit card income includes fees earned for each new account opened and a percentage of revenue earned on both new accounts and accounts sold, under an agreement with the purchaser of the credit card portfolio. The increase was due to six months of income being earned in 2009 compared to less than three months of income earned during the first half of 2008.

Investment securities gains of \$3.0 million for the first half of 2009 included \$9.4 million of net gains on the sale of securities, primarily collateralized mortgage obligations, offset by \$6.4 million of other-than-temporary impairment charges. During the first half of 2009, the Corporation recorded \$4.6 million of other-than-temporary impairment charges for pooled trust preferred securities issued by financial institutions and \$1.7 million of other-than-temporary impairment charges related to financial institution stocks. The \$20.4 million of investment securities losses for the first half of 2008 was due primarily to \$28.2 million of other-than-temporary impairment charges for financial

institution stocks, offset by \$8.2 million of net gains on the sale of investment securities. See Note C, Investment Securities in the Notes to Consolidated Financial Statements for additional details.

Other Expenses

The following table presents the components of other expenses:

|                                | Six months ended  |                   | Increase (decrease)    |             |
|--------------------------------|-------------------|-------------------|------------------------|-------------|
|                                | 2009              | June 30<br>2008   | \$                     | %           |
|                                |                   |                   | (dollars in thousands) |             |
| Salaries and employee benefits | \$ 111,103        | \$ 109,476        | \$ 1,627               | 1.5%        |
| Net occupancy expense          | 21,263            | 20,762            | 501                    | 2.4         |
| FDIC insurance expense         | 16,494            | 1,537             | 14,957                 | 973.1       |
| Equipment expense              | 6,379             | 6,846             | (467)                  | (6.8)       |
| Operating risk loss            | 6,345             | 15,628            | (9,283)                | (59.4)      |
| Data processing                | 5,979             | 6,362             | (383)                  | (6.0)       |
| Telecommunications             | 4,344             | 3,959             | 385                    | 9.7         |
| Professional fees              | 4,316             | 4,142             | 174                    | 4.2         |
| Marketing                      | 4,295             | 6,424             | (2,129)                | (33.1)      |
| OREO expense                   | 3,183             | 1,667             | 1,516                  | 90.9        |
| Intangible amortization        | 2,897             | 3,656             | (759)                  | (20.8)      |
| Supplies                       | 2,781             | 2,885             | (104)                  | (3.6)       |
| Postage                        | 2,588             | 2,911             | (323)                  | (11.1)      |
| Other                          | 22,211            | 20,141            | 2,070                  | 10.3        |
| <i>Total</i>                   | <b>\$ 214,178</b> | <b>\$ 206,396</b> | <b>\$ 7,782</b>        | <b>3.8%</b> |

Salaries and employee benefits increased \$1.6 million, or 1.5%, with salaries decreasing \$593,000, or 0.7%, offset by an increase in employee benefits of \$2.2 million, or 11.6%. The decrease in salaries was primarily due to a \$1.7 million decrease in employee bonuses and a \$238,000 decrease in stock-based compensation, offset by a \$900,000 increase in salaries due to normal merit increases in the second half of 2008, as merit increases were suspended as of March 2009. Average full-time equivalent employees decreased from 3,670 in the first half of 2008 to 3,640 in the first half of 2009.

The \$2.2 million increase in employee benefits was primarily due to a \$1.5 million increase in healthcare costs as claims increased, a \$921,000 increase in defined benefit pension plan expense and \$808,000 of severance expense associated with the Corporation's Columbia Bank subsidiary in anticipation of consolidating back office functions in the third quarter of 2009. These increases were offset by a \$718,000 decrease in accruals for the cost of compensated absences.

The \$15.0 million increase in FDIC insurance expense was due to a \$7.7 million special assessment recorded in the second quarter of 2009, in addition to an increase in assessment rates, which was effective January 1, 2009. Gross FDIC insurance premiums for the first half of 2009, excluding the special assessment, were \$8.9 million and were reduced by \$114,000 of one-time credits. For the first half of 2008, gross FDIC insurance premiums were \$3.2 million and were reduced by \$1.7 million of one-time credits.

The \$9.3 million decrease in operating risk loss was due to a \$7.0 million reduction in charges associated with the financial guarantee liability related to the Corporation's commitment to purchase ARCs from customer accounts and a \$2.1 million decrease in losses on the actual and potential repurchase of residential mortgage and home equity loans. See Note H, Commitments and Contingencies in the Notes to Consolidated Financial Statements for additional details. The \$2.1 million decrease in marketing expenses was due primarily to an effort to reduce discretionary spending and due to the timing of promotional campaigns. The \$759,000 decrease in intangible amortization was mainly due to a decrease in core deposit intangible asset amortization. The \$1.5 million increase in



OREO expense was due to the increase in the balance of OREO and a decrease in real estate values, requiring additional loss provisions.

The \$2.1 million increase in other expenses was primarily due the reversal of \$1.4 million of litigation reserves in the first quarter of 2008 associated with the Corporation's share of indemnification liabilities with Visa, Inc. (Visa), which were no longer necessary as a result of Visa's initial public offering in 2008.

Income Taxes

Income tax expense for the first half of 2009 was \$4.0 million, a \$22.1 million, or 84.8%, decrease from \$26.1 million in 2008. The decrease was primarily due to a decrease in income before income taxes.

The Corporation's effective tax rate was 13.2% in 2009, as compared to 28.0% in 2008. The effective rate is generally lower than the Federal statutory rate of 35% due to investments in tax-free municipal securities and Federal tax credits from investments in low and moderate-income housing partnerships. The effective rate for the first half of 2009 is lower than the same period in 2008 due to non-taxable income and tax credits having a larger impact on the effective rate due to the \$63.1 million decrease in income before income taxes.

**FINANCIAL CONDITION**

Total assets of the Corporation increased \$690.7 million, or 4.3%, to \$16.9 billion at June 30, 2009, compared to \$16.2 billion at December 31, 2008.

Loans held for sale increased \$146.6 million, or 153.0%, to \$242.4 million at June 30, 2009. The increase in loans held for sale was due to significant increases in volumes of mortgage loans originated and held for sale during the first half of 2009.

Investment securities increased \$610.6 million, or 22.4%. During the first half of 2009, purchases of investments resulted from an increase in deposits combined with a decrease in loans, as well as the use of funds received as a result of the Corporation's issuance of preferred stock to the U.S. Treasury Department (UST) in December 2008. Also contributing to the increase in investments was the Corporation's purchase of \$104.4 million of ARCs from customers during the first half of 2009.

The Corporation experienced a \$175.8 million, or 1.5%, decrease in loans, net of unearned income. Construction loans decreased \$173.3 million, or 13.7%, due to paydowns on existing loans, a significant slowdown in residential housing construction and \$23.2 million of net charge-offs recorded in the first half of 2009. Residential mortgages decreased \$47.5 million, or 4.9%, and home equity loans decreased \$41.9 million, or 2.5%, both due to refinance activity generated by low interest rates. Offsetting these decreases was a \$104.5 million, or 2.6%, increase in commercial mortgages.

Other assets increased \$177.4 million, or 54.8%, primarily due to a \$137.4 million receivable related to investment securities sales executed prior to the end of the quarter, but not settled until after June 30, 2009. Also contributing to the increase was a \$9.2 million increase in mortgage servicing rights as residential mortgage loans sold with servicing retained increased, an \$8.4 million increase in net deferred tax assets, a \$6.8 million increase in low-income housing investments, a \$3.1 million increase in the cash surrender value of officer life insurance contracts and a \$3.1 million increase in OREO.

Deposits increased \$1.2 billion, or 11.0%, due to an increase in demand and savings deposits of \$718.9 million, or 13.2%, and an increase in time deposits of \$445.4 million, or 8.7%. The increase in demand and savings accounts was in personal, business and governmental accounts. The increase in time deposits was due to a \$711.3 million, or 15.0%, increase in customer certificates of deposit, offset by a \$265.8 million, or 77.7%, decrease in brokered certificates of deposit. The increase in customer certificates of deposit was due to the promotion of a variable rate product in the first quarter of 2009.

Short-term borrowings decreased \$445.5 million, or 25.3%, due to a \$366.3 million, or 31.9%, decrease in Federal funds purchased and a \$77.1 million, or 12.6%, decrease in short-term customer funding. The decrease in short-term borrowings largely resulted from the increase in deposits. Long-term borrowings decreased \$36.8 million, or 2.1%, due primarily to a \$36.7 million, or 2.6%, decrease in FHLB advances.

**Capital Resources**

Total shareholders' equity increased \$13.3 million, or 0.7%, during the first half of 2009. The increase was due to \$26.2 million of net income and \$4.7 million in stock issuances, offset by \$18.0 million in dividends on common and preferred shares outstanding.

The Corporation and its subsidiary banks are subject to various regulatory capital requirements administered by banking regulators. Failure to meet minimum capital requirements can initiate certain actions by regulators that could have a material effect on the Corporation's consolidated financial statements. The regulations require that banks maintain minimum amounts and ratios of total and Tier I capital (as defined in the regulations) to risk weighted assets (as defined), and Tier I capital to average assets (as defined). As of June 30, 2009, the Corporation and each of its bank subsidiaries met the



minimum requirements. In addition, each of the Corporation's bank subsidiaries' capital ratios exceeded the amounts required to be considered well capitalized as defined in the regulations.

The following table summarizes the Corporation's capital ratios in comparison to regulatory requirements:

|  | <b>June 30</b> | <b>December</b> | <b>Regulatory</b> |
|--|----------------|-----------------|-------------------|
|  | <b>2009</b>    | <b>31</b>       | <b>Minimum</b>    |
|  |                | <b>2008</b>     | <b>Capital</b>    |
|  |                |                 | <b>Adequacy</b>   |
| Total Capital (to Risk Weighted Assets)  | <b>13.9%</b>   | 14.3%           | 8.0%              |
| Tier I Capital (to Risk Weighted Assets) | <b>11.2%</b>   | 11.5%           | 4.0%              |
| Tier I Capital (to Average Assets)       | <b>9.4%</b>    | 9.6%            | 3.0%              |

In connection with the Emergency Economic Stabilization Act of 2008 (EESA), the UST initiated a Capital Purchase Program (CPP) which allows for qualifying financial institutions to issue preferred stock to the UST, subject to certain terms and conditions. The EESA was initially developed to attract broad participation by strong financial institutions, to stabilize the financial system and increase lending to benefit the national economy and citizens of the U.S.

In December 2008, the Corporation voluntarily participated in the CPP by issuing \$376.5 million of fixed rate cumulative perpetual preferred stock, and warrants to purchase 5.5 million of the Corporation's common stock, to the UST. The preferred stock pays a compounding cumulative dividend at a rate of 5.0% for the first five years and 9.0% thereafter.

The \$376.5 million par value of the preferred stock is included in regulatory capital. Pro-forma regulatory capital ratios, excluding this amount at June 30, 2009 would be as follows:

|  |              |
|--|--------------|
| Total Capital (to Risk Weighted Assets)  | <b>11.1%</b> |
| Tier I Capital (to Risk Weighted Assets) | <b>8.4%</b>  |
| Tier I Capital (to Average Assets)       | <b>7.0%</b>  |

#### Liquidity

The Corporation must maintain a sufficient level of liquid assets to meet the cash needs of its customers, who, as depositors, may want to withdraw funds or who, as borrowers, need credit availability. Liquidity is provided on a continuous basis through scheduled and unscheduled principal and interest payments on outstanding loans and investments and through the availability of deposits and borrowings. The Corporation also maintains secondary sources that provide liquidity on a secured and unsecured basis to meet short-term needs. Liquidity must also be managed at the Fulton Financial Corporation Parent Company level. For safety and soundness reasons, banking regulations limit the amount of cash that can be transferred from subsidiary banks to the Parent Company in the form of loans and dividends. Generally, these limitations are based on the subsidiary banks' regulatory capital levels and their net income. Management continues to monitor the liquidity and capital needs of the Parent Company and will implement appropriate strategies, as necessary, to remain adequately capitalized and to meet its cash needs.

The Corporation's sources and uses of cash were discussed in general terms in the net interest income section of Management's Discussion. The consolidated statements of cash flows provide additional information. The Corporation used \$10.1 million in cash for operating activities during the first half of 2009, mainly due to a net increase in loans held for sale, offset by net income, as adjusted for non-cash expenses, most notably the provision for loan losses. Investing activities resulted in a net cash outflow of \$669.1 million, due to purchases of available for sale securities exceeding the proceeds from the sales and maturities of available for sale securities and a net decrease in loans. Cash flows provided by financing activities were \$647.8 million, primarily due to net increases in deposits exceeding net decreases in short-term borrowings, dividend payments and long-term debt repayments.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

Market risk is the exposure to economic loss that arises from changes in the values of certain financial instruments. The types of market risk exposures generally faced by financial institutions include interest rate risk, equity market price risk, debt security market price risk, foreign currency risk and commodity price risk. Due to the nature of its operations, only equity market price risk, debt security market price risk and interest rate risk are significant to the Corporation.

**Equity Market Price Risk**

Equity market price risk is the risk that changes in the values of equity investments could have a material impact on the financial position or results of operations of the Corporation. The Corporation's equity investments consist of \$32.7 million of stocks of publicly traded financial institutions, \$85.6 million of FHLB and Federal Reserve Bank stock and \$9.4 million of money market mutual funds and other equity investments. The equity investments most susceptible to equity market price risk are the financial institutions stocks, which had a cost basis of approximately \$37.8 million and fair value of \$32.7 million at June 30, 2009. Gross unrealized gains in this portfolio were \$1.4 million and gross unrealized losses were \$6.5 million.

Management continuously monitors the fair value of its equity investments and evaluates current market conditions and operating results of the companies. Periodic sale and purchase decisions are made based on this monitoring process. None of the Corporation's equity securities are classified as trading. Future cash flows from these investments are not provided in the table on page 54 as such investments do not have maturity dates.

Although the carrying value of financial institution stocks accounted for less than 0.2% of the Corporation's total assets at June 30, 2009, the Corporation has a history of realizing gains from this portfolio. However, significant declines in the values of financial institution stocks held in this portfolio have not only impacted the Corporation's ability to realize gains on their sale, but have also resulted in significant other-than-temporary impairment charges in 2008 and 2009.

The Corporation evaluated whether any unrealized losses on individual equity investments constituted other-than-temporary impairment, which would require a write-down through a charge to earnings. Based on the results of such evaluations, the Corporation recorded write-downs of \$728,000 and \$1.7 million for specific financial institution stocks that were deemed to exhibit other-than-temporary impairment in value during the three and six months ended June 30, 2009, respectively. In addition, the Corporation recorded an other-than-temporary impairment charge of \$106,000 during the first half of 2009 for a mutual fund investment. Additional impairment charges may be necessary in the future depending upon the performance of the equity markets in general and the performance of the individual investments held by the Corporation. See Note C, "Investment Securities" in the Notes to Consolidated Financial Statements for additional details.

In addition to the Corporation's investment portfolio, its investment management and trust services income could be impacted by fluctuations in the securities markets. A portion of this revenue is based on the value of the underlying investment portfolios. If the values of those investment portfolios decrease, whether due to factors influencing U.S. securities markets in general or otherwise, the Corporation's revenue could be negatively impacted. In addition, the Corporation's ability to sell its brokerage services is dependent, in part, upon consumers' level of confidence in the outlook for rising securities prices.

**Debt Security Market Price Risk**

Debt security market price risk is the risk that changes in the values of debt security investments could have a material impact on the financial position or results of operations of the Corporation. The Corporation's debt security investments consist primarily of mortgage-backed securities and

collateralized mortgage obligations whose principal payments are guaranteed by U.S. government sponsored agencies, state and municipal securities, U.S. government sponsored and U.S. government debt securities, auction rate certificates and corporate debt securities. Only auction rate certificates and corporate debt securities have significant debt security market price risk.

Auction Rate Certificates (ARCs)

The Corporation's debt securities include ARCs purchased from customers. Due to the current market environment, these ARCs are susceptible to significant market price risk. At June 30, 2009, ARCs held by the Corporation had a cost basis of \$298.8 million and fair value of \$289.6 million, or 1.7% of total assets.

ARCs are long-term securities structured to allow their sale in periodic auctions, resulting in the treatment of ARCs as short-term instruments in normal market conditions. However, as previously disclosed, beginning in mid-February 2008, market auctions for these securities began to fail due to an insufficient number of buyers, resulting in an illiquid market. This illiquidity has resulted in recent market prices that represent forced liquidations or distressed sales and do not provide an accurate basis for fair value. Therefore, at June 30, 2009, the fair value of the ARCs held by the Corporation were derived using significant unobservable inputs based on an expected cash flow model which produced fair values that were materially different from those that would be expected from settlement of these investments in the illiquid market that presently exists. The expected cash flow model produced fair values which assumed a return to market liquidity sometime within the next three to five years. If liquidity does not return within a time-frame that is materially consistent with the Corporation's assumptions, the fair value of ARCs could significantly change.

The credit quality of the underlying debt associated with ARCs is also a factor in the determination of their estimated fair values. As of June 30, 2009, approximately 65% of the auction rate securities held by the Corporation are AAA rated, with 96% of them above investment grade. In addition, approximately 89% of the student loans underlying the auction rate securities have principal payments which are guaranteed by the Federal government. Finally, all auction rate securities currently held by the Corporation are current and making scheduled interest payments. Therefore, as of June 30, 2009, the risk of changes in the estimated fair values of ARCs due to deterioration in the credit quality of their underlying debt instruments is not significant.

Corporate Debt Securities

The Corporation holds corporate debt securities in the form of pooled trust preferred securities, single-issuer trust preferred securities and subordinated debt issued by financial institutions, as presented in the following table:

|  | June 30, 2009     |                         |
|--|-------------------|-------------------------|
|  | Amortized<br>cost | Estimated fair<br>value |
|  | (in thousands)    |                         |
| Single-issuer trust preferred securities (1)                     | \$ 97,918         | \$ 66,214               |
| Subordinated debt  | 34,835            | 30,428                  |
| Pooled trust preferred securities                                | 24,379            | 4,915                   |
| Total corporate debt securities issued by financial institutions | \$ 157,132        | \$ 101,557              |

(1) Single-issuer trust preferred securities with estimated fair values totaling \$7.0 million as of June 30, 2009

are classified as  
Level 3 assets  
under Statement  
157. See Note J,  
Fair Value  
Measurements  
in the Notes to  
Consolidated  
Financial  
Statements for  
additional  
details.

Historically, the Corporation determined the fair value of these securities based on prices received from third-party brokers and pricing agencies who determined fair values using both quoted prices for similar assets,

when available, and model-based valuation techniques that derived fair value based on market-corroborated data, such as instruments with similar prepayment speeds and default interest rates.

Due to distressed market prices that currently exist for these securities, the Corporation determined that the market for pooled trust preferred securities and certain single-issuer trust preferred securities held by the Corporation was not active. Consistent with the Financial Accounting Standards Board's (FASB) Staff Position No. 157-3, *Determining the Fair Value of a Financial Asset When the Market for That Asset is not Active*, issued in October 2008, and FASB Staff Position No. 157-4, *Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly*, issued in April 2009, the Corporation determined the fair value of its investments in pooled trust preferred securities and for certain single-issuer trust preferred securities based on quotes provided by third-party brokers who determined fair values based predominantly on internal valuation models and were not indicative prices or binding offers.

In April 2009, the FASB issued Staff Position No. 115-2 and 124-2, *Recognition and Presentation of Other-than-Temporary Impairments* (FSP FAS 115-2). FSP FAS 115-2 amends other-than-temporary impairment guidance for debt securities and expands disclosure requirements for other-than-temporarily impaired debt and equity securities. FSP FAS 115-2 requires companies to record other-than-temporary impairment charges, through earnings, for impaired debt securities if they have the intent or requirement to sell, before a recovery in their amortized cost basis. In addition, FSP FAS 115-2 requires companies to record other-than-temporary impairment charges through earnings for the amount of credit losses, regardless of the intent or requirement to sell. Credit loss is measured as the difference between the present value of an impaired debt security's cash flows and its amortized cost basis. Non-credit related write-downs to fair value must be recorded as decreases to accumulated other comprehensive income as long as a company has no intent to sell, or will more likely than not be required, to sell an impaired security before a recovery of amortized cost basis. Finally, FSP FAS 115-2 requires companies to record all previously recorded non-credit related other-than-temporary impairment charges for debt securities as cumulative effect adjustments to retained earnings as of the beginning of the period of adoption. FSP FAS 115-2 is effective for interim and annual reporting periods ending after June 15, 2009, with early adoption permitted for the period ending after March 15, 2009. The Corporation elected to early adopt FSP FAS 115-2, effective January 1, 2009.

During the three and six months ended June 30, 2009, the Corporation recorded \$2.7 million and \$4.6 million of other-than-temporary impairment charges as a reduction to investment securities gains on the consolidated statements of income, related to investments in pooled trust preferred securities issued by financial institutions. These other-than-temporary impairment charges were based on the credit losses determined by modeling expected cash flows. In addition, during the first half of 2009, the Corporation recorded \$7.6 million (\$4.9 million, net of tax) of non-credit related write-downs to fair value as a component of other comprehensive loss.

During 2008, the Corporation recorded other-than-temporary impairment charges for pooled trust preferred securities of \$15.8 million. Upon adoption of FSP FAS 115-2, the Corporation determined that \$9.7 million of those other-than-temporary impairment charges were non-credit related. As such, a \$6.3 million (net of \$3.4 million of taxes) increase to retained earnings and a corresponding decrease to accumulated other comprehensive income was recorded as the cumulative effect impact of adopting FSP FAS 115-2 as of January 1, 2009. Because previously recognized other-than-temporary impairment charges were reversed through equity rather than earnings, \$4.3 million of the \$4.6 million other-than-temporary impairment charges for certain pooled trust preferred securities recorded during the first half of 2009 were also presented as other-than-temporary impairment charges on the Corporation's statements of operations for the year ended December 31, 2008.

Additional impairment charges for debt securities may be necessary in the future depending upon the performance of the individual investments held by the Corporation.

See Note C, Investment Securities, in the Notes to Consolidated Financial Statements for further discussion related to the Corporation's other-than-temporary impairment evaluations for debt securities and Note J, Fair Value Measurements, in the Notes to Consolidated Financial Statements for further discussion related to debt securities' fair values.

Interest Rate Risk

Interest rate risk creates exposure in two primary areas. First, changes in rates have an impact on the Corporation's liquidity position and could affect its ability to meet obligations and continue to grow. Second, movements in interest rates can create fluctuations in the Corporation's net income and changes in the economic value of its equity.

The Corporation employs various management techniques to minimize its exposure to interest rate risk. An Asset/Liability Management Committee (ALCO), consisting of key financial and senior management personnel, meets on a bi-weekly basis. The ALCO is responsible for reviewing the interest rate sensitivity position of the Corporation, approving asset and liability management policies, and overseeing the formulation and implementation of strategies regarding balance sheet positions and earnings.

The following table provides information about the Corporation's interest rate sensitive financial instruments. The table presents expected cash flows and weighted average rates for each significant interest rate sensitive financial instrument, by expected maturity period. None of the Corporation's financial instruments are classified as trading. All dollar amounts are in thousands.

|                         | Expected Maturity Period |              |              |              |              |              | Total         | Estimated Fair Value |
|-------------------------|--------------------------|--------------|--------------|--------------|--------------|--------------|---------------|----------------------|
|                         | Year 1                   | Year 2       | Year 3       | Year 4       | Year 5       | Beyond       |               |                      |
| Rate loans (1)          | \$ 1,120,255             | \$ 539,508   | \$ 407,312   | \$ 341,814   | \$ 257,242   | \$ 641,891   | \$ 3,308,022  | \$ 3,308,022         |
| Weighted average rate   | 5.14%                    | 6.52%        | 6.55%        | 6.47%        | 6.55%        | 6.31%        | 6.01%         |                      |
| Rate loans (1) (2)      | 2,301,033                | 1,097,922    | 835,078      | 686,792      | 1,831,687    | 1,788,958    | 8,541,470     | 8,188,000            |
| Weighted average rate   | 4.84%                    | 5.18%        | 5.22%        | 5.18%        | 4.34%        | 5.92%        | 5.06%         |                      |
| Rate investments (3)    | 680,189                  | 367,263      | 349,982      | 312,665      | 246,086      | 875,021      | 2,831,206     | 2,831,206            |
| Weighted average rate   | 4.29%                    | 4.65%        | 4.78%        | 4.81%        | 4.67%        | 4.41%        | 4.52%         |                      |
| Rate investments (3)    |                          | 500          | 298,809      |              | 126          | 91,037       | 390,472       | 390,472              |
| Weighted average rate   |                          | 5.61%        | 2.48%        |              | 1.20%        | 3.37%        | 2.69%         |                      |
| Interest-earning assets | 268,329                  |              |              |              |              |              | 268,329       | 268,329              |
| Weighted average rate   | 4.00%                    |              |              |              |              |              | 4.00%         |                      |
| Rate assets             | \$ 4,369,806             | \$ 2,005,193 | \$ 1,891,181 | \$ 1,341,271 | \$ 2,335,141 | \$ 3,396,907 | \$ 15,339,499 | \$ 14,998,000        |
| Weighted average rate   | 4.78%                    | 5.44%        | 4.99%        | 5.42%        | 4.62%        | 5.53%        | 5.09%         |                      |
| Rate deposits (4)       | \$ 4,389,539             | \$ 728,399   | \$ 172,064   | \$ 150,852   | \$ 52,950    | \$ 10,253    | \$ 5,504,057  | \$ 5,504,057         |
| Weighted average rate   | 2.65%                    | 3.09%        | 3.57%        | 4.29%        | 3.84%        | 3.48%        | 2.80%         |                      |
| Rate deposits (5)       | 1,749,118                | 192,916      | 190,891      | 183,887      | 163,279      | 1,789,305    | 4,269,396     | 4,269,396            |
| Weighted average rate   | 0.89%                    | 0.60%        | 0.60%        | 0.57%        | 0.48%        | 0.41%        | 0.63%         |                      |
| Rate borrowings (6)     | 438,471                  | 338,788      | 102,792      | 5,796        | 5,837        | 838,971      | 1,730,655     | 1,698,000            |
| Weighted average rate   | 4.79%                    | 4.24%        | 4.01%        | 2.88%        | 5.53%        | 4.96%        | 4.72%         |                      |
| Rate borrowings (7)     | 1,317,606                |              |              |              |              | 20,000       | 1,337,606     | 1,337,606            |
| Weighted average rate   | 0.32%                    |              |              |              |              | 3.04%        | 0.36%         |                      |
| Rate liabilities        | \$ 7,894,734             | \$ 1,260,103 | \$ 465,747   | \$ 340,535   | \$ 222,066   | \$ 2,658,529 | \$ 12,841,714 | \$ 12,841,714        |
| Weighted average rate   | 1.99%                    | 3.02%        | 2.45%        | 2.26%        | 1.41%        | 1.88%        | 2.08%         |                      |

(1) Amounts are based on contractual payments and maturities, adjusted for expected prepayments.

- (2) Line of credit amounts are based on historical cash flow assumptions, with an average life of approximately 5 years.
- (3) Amounts are based on contractual maturities; adjusted for expected prepayments on mortgage-backed securities, collateralized mortgage obligations and expected calls on agency and municipal securities.
- (4) Amounts are based on contractual maturities of time deposits.
- (5) Estimated based on history of deposit flows.
- (6) Amounts are based on contractual maturities of debt instruments, adjusted for possible calls. Amounts also include junior subordinated deferrable interest debentures.



- (7) Amounts include Federal Funds purchased, short-term promissory notes and securities sold under agreements to repurchase, which mature in less than 90 days, in addition to junior subordinated deferrable interest debentures.

The preceding table and discussion addressed the liquidity implications of interest rate risk and focused on expected cash flows from financial instruments. Expected maturities, however, do not necessarily estimate the net interest income impact of interest rate changes. Certain financial instruments, such as adjustable rate loans, have repricing periods that differ from expected cash flows periods. Overdraft deposit balances are not included in the preceding table.

Included within the \$8.5 billion of floating rate loans above are \$3.5 billion of loans, or 42% of the total, that float with the prime interest rate, \$1.1 billion, or 13%, of loans which float with other interest rates, primarily LIBOR, and \$3.9 billion, or 45%, of adjustable rate loans. The \$3.9 billion of adjustable rate loans include loans that are fixed rate instruments for a certain period of time, and then convert to floating rates.

The following table presents the percentage of adjustable rate loans, stratified by their remaining fixed term at June 30, 2009:

|                         | Percent of<br>Total<br>Adjustable<br>Rate<br>Loans |
|-------------------------|--|
| Fixed Rate Term         |  |
| One year                | 18.8%  |
| Two years               | 1.0  |
| Three years             | 2.1  |
| Four years              | 1.4  |
| Five years              | 60.0   |
| Greater than five years | 16.7   |

The Corporation uses three complementary methods to measure and manage interest rate risk. They are static gap analysis, simulation of earnings, and estimates of economic value of equity. Using these measurements in tandem provides a reasonably comprehensive summary of the magnitude of interest rate risk in the Corporation, level of risk as time evolves, and exposure to changes in interest rate relationships.

Static gap provides a measurement of repricing risk in the Corporation's balance sheet as of a point in time. This measurement is accomplished through stratification of the Corporation's assets and liabilities into repricing periods. The sum of assets and liabilities in each of these periods are compared for mismatches within that maturity segment. Core deposits having no contractual maturities are placed into repricing periods based upon historical balance performance. Repricing for mortgage loans, mortgage-backed securities and collateralized mortgage obligations includes the effect of expected cash flows. Estimated prepayment effects are applied to these balances based upon industry projections for prepayment speeds. The Corporation's policy limits the cumulative six-month ratio of rate sensitive assets to rate sensitive liabilities (RSA/RSL) to a range of 0.85 to 1.15. As of June 30, 2009, the cumulative six-month ratio of RSA/RSL was 1.08.

Simulation of net interest income and net income is performed for the next twelve-month period. A variety of interest rate scenarios are used to measure the effects of sudden and gradual movements upward and downward in the yield curve. These results are compared to the results obtained in a flat or unchanged interest rate scenario. Simulation of earnings is used primarily to measure the Corporation's short-term earnings exposure to rate movements. The Corporation's policy limits the potential exposure of net interest income to 10% of the base case net interest income for a 100 basis point shock in interest rates, 15% for a 200 basis point shock and 20% for a 300 basis point shock. A shock is an immediate upward or downward movement of interest rates across the yield curve based upon changes in the prime rate. The shocks do not take into account changes in customer behavior that could result in changes to mix and/or volumes in the balance sheet nor do they account for competitive pricing over the forward 12-month period. The following table summarizes the expected impact of interest rate shocks on net interest income (due to the current level of interest rates, the 200 and 300 basis point downward shock scenario is not shown):

| Rate Shock | Annual change<br>in net interest<br>income | % Change |
|------------|--|----------|
| +300 bp    | + \$47.9 million                           | + 8.7%   |
| +200 bp    | + \$30.6 million                           | + 5.5%   |
| +100 bp    | + \$10.6 million                           | + 1.9%   |
| - 100 bp   | - \$5.1 million                            | - 0.9%   |

Economic value of equity estimates the discounted present value of asset cash flows and liability cash flows. Discount rates are based upon market prices for like assets and liabilities. Upward and downward



shocks of interest rates are used to determine the comparative effect of such interest rate movements relative to the unchanged environment. This measurement tool is used primarily to evaluate the longer-term repricing risks and options in the Corporation's balance sheet. A policy limit of 10% of economic equity may be at risk for every 100 basis point shock movement in interest rates. As of June 30, 2009, the Corporation was within policy limits for every 100 basis point shock movement in interest rates.

**Item 4. Controls and Procedures**

The Corporation carried out an evaluation, under the supervision and with the participation of the Corporation's management, including the Corporation's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Exchange Act Rule 13a-15. Based upon that evaluation, the Corporation's Chief Executive Officer and Chief Financial Officer concluded that, as of the end of the period covered by this quarterly report, the Corporation's disclosure controls and procedures are effective. Disclosure controls and procedures are controls and procedures that are designed to ensure that information required to be disclosed in Corporation reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. There have been no changes in our internal control over financial reporting during the fiscal quarter covered by this quarterly report that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**PART II OTHER INFORMATION****Item 1. Legal Proceedings**

Not applicable.

**Item 1A. Risk Factors**

Information responsive to this item as of June 30, 2009 appears under the heading, "Risk Factors" within the Corporation's Form 10-K for the year ended December 31, 2008.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

Not applicable.

**Item 3. Defaults Upon Senior Securities and Use of Proceeds**

Not applicable.

**Item 4. Submission of Matters to a Vote of Security Holders**

The annual meeting of the Corporation was held April 29, 2009. There were 173,431,657 shares of common stock entitled to vote at the meeting and a total of 136,994,361 shares, or 78.1%, were represented at the meeting. At the annual meeting, the following individuals were elected to the Board of Directors:

| Nominee              | Term   | For         | Withheld   |
|----------------------|--------|-------------|------------|
| Jeffrey G. Albertson | 1 Year | 95,949,263  | 41,045,098 |
| Craig A. Dally       | 1 Year | 129,398,252 | 7,596,109  |
| Rufus A. Fulton, Jr. | 1 Year | 128,942,235 | 8,052,125  |
| Willem Kooyker       | 1 Year | 129,418,026 | 7,576,335  |
| R. Scott Smith, Jr.  | 1 Year | 126,967,892 | 10,026,469 |
| E. Philip Wenger     | 1 Year | 128,536,393 | 8,457,968  |

The following represents the results of a non-binding resolution to approve compensation of the named executive officers:

| For         | Against    | Abstain   |
|-------------|------------|-----------|
| 118,868,410 | 15,612,831 | 2,513,119 |

The following represents the results to retain KPMG LLP, as independent auditor:

| For         | Against   | Abstain |
|-------------|-----------|---------|
| 133,563,840 | 2,828,365 | 602,156 |

**Item 5. Other Information**

Not applicable.

**Item 6. Exhibits**

See Exhibit Index for a list of the exhibits required by Item 601 of Regulation S-K and filed as part of this report.

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**FULTON FINANCIAL CORPORATION AND SUBSIDIARIES**  
**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FULTON FINANCIAL CORPORATION

Date: August 10, 2009

/s/ R. Scott Smith, Jr.  
R. Scott Smith, Jr.  
Chairman and Chief Executive Officer

Date: August 10, 2009

/s/ Charles J. Nugent  
Charles J. Nugent  
Senior Executive Vice President and  
Chief Financial Officer  
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**EXHIBIT INDEX**  
**Exhibits Required Pursuant**  
**to Item 601 of Regulation S-K**

- 3.1 Articles of Incorporation, as amended and restated, of Fulton Financial Corporation as amended Incorporated by reference to Exhibit 3.1 of the Fulton Financial Corporation Form S-4 Registration Statement filed on October 7, 2005.
- 3.2 Bylaws of Fulton Financial Corporation as amended Incorporated by reference to Exhibit 3.1 of the Fulton Financial Corporation Current Report on Form 8-K dated September 18, 2008.
- 3.3 Certificate of Designations of Fixed Rate Cumulative Preferred Stock, Series A of Fulton Financial Corporation Incorporated by reference to Exhibit 3.1 of the Fulton Financial Corporation Current Report on Form 8-K dated December 23, 2008.
- 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.