

HARTFORD FINANCIAL SERVICES GROUP INC/DE

Form 10-Q

July 29, 2009

**Table of Contents**

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q**

(Mark One)

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the quarterly period ended June 30, 2009**

**OR**

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission File Number: 001-13958**

**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of  
incorporation or organization)

**13-3317783**

(I.R.S. Employer  
Identification No.)

**One Hartford Plaza, Hartford, Connecticut 06155**

(Address of principal executive offices) (Zip Code)

**(860) 547-5000**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☐ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☒

Accelerated filer ☐

Non-accelerated filer ☐

Smaller reporting company ☐

(Do not check if a  
smaller reporting  
company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

As of July 22, 2009, there were outstanding 328,158,459 shares of Common Stock, \$0.01 par value per share, of the registrant.



**THE HARTFORD FINANCIAL SERVICES GROUP, INC.  
QUARTERLY REPORT ON FORM 10-Q  
FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2009  
TABLE OF CONTENTS**

| <b>Item</b>                                 | <b>Description</b>                                                                                                                          | <b>Page</b> |
|---------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------|-------------|
| <b><u>Part I. FINANCIAL INFORMATION</u></b> |                                                                                                                                             |             |
| <u>1.</u>                                   | <u>Financial Statements</u>                                                                                                                 |             |
|                                             | <u>Report of Independent Registered Public Accounting Firm</u>                                                                              | 3           |
|                                             | <u>Condensed Consolidated Statements of Operations</u><br><u>For the Three and Six Months Ended June 30, 2009 and 2008</u>                  | 4           |
|                                             | <u>Condensed Consolidated Balance Sheets</u><br><u>As of June 30, 2009 and December 31, 2008</u>                                            | 5           |
|                                             | <u>Condensed Consolidated Statements of Changes in Equity</u><br><u>For the Six Months Ended June 30, 2009 and 2008</u>                     | 6           |
|                                             | <u>Condensed Consolidated Statements of Comprehensive Income (Loss)</u><br><u>For the Three and Six Months Ended June 30, 2009 and 2008</u> | 7           |
|                                             | <u>Condensed Consolidated Statements of Cash Flows</u><br><u>For the Six Months Ended June 30, 2009 and 2008</u>                            | 8           |
|                                             | <u>Notes to Condensed Consolidated Financial Statements</u>                                                                                 | 9           |
| <u>2.</u>                                   | <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>                                                | 56          |
| <u>3.</u>                                   | <u>Quantitative and Qualitative Disclosures About Market Risk</u>                                                                           | 159         |
| <u>4.</u>                                   | <u>Controls and Procedures</u>                                                                                                              | 159         |
| <b><u>Part II. OTHER INFORMATION</u></b>    |                                                                                                                                             |             |
| <u>1.</u>                                   | <u>Legal Proceedings</u>                                                                                                                    | 160         |
| <u>1A.</u>                                  | <u>Risk Factors</u>                                                                                                                         | 162         |
| <u>2.</u>                                   | <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>                                                                          | 165         |
| <u>4.</u>                                   | <u>Submission of Matters to a Vote of Security Holders</u>                                                                                  | 167         |
| <u>6.</u>                                   | <u>Exhibits</u>                                                                                                                             | 167         |

Signature 168

Exhibits Index 169

Exhibit 15.01

Exhibit 31.01

Exhibit 31.02

Exhibit 32.01

Exhibit 32.02

**Table of Contents**

**Part I. FINANCIAL INFORMATION**

**Item 1. Financial Statements**

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Stockholders of  
The Hartford Financial Services Group, Inc.  
Hartford, Connecticut

We have reviewed the accompanying condensed consolidated balance sheet of The Hartford Financial Services Group, Inc. and subsidiaries (the Company) as of June 30, 2009, and the related condensed consolidated statements of operations and comprehensive income (loss) for the three-month and six-month periods ended June 30, 2009 and 2008, and changes in equity, and cash flows for the six-month periods ended June 30, 2009 and 2008. These interim financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to such condensed consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of the Company as of December 31, 2008, and the related consolidated statements of operations, changes in stockholders' equity, comprehensive loss, and cash flows for the year then ended prior to retrospective adjustment for the adoption of FASB Statement No. 160, *Noncontrolling Interests in Consolidated Financial Statements*, described in Note 1, (not presented herein); and in our report dated February 11, 2009 (which report includes an explanatory paragraph relating to the Company's change in its method of accounting and reporting for the fair value measurement of financial instruments in 2008, and defined benefit pension and other postretirement plans in 2006), we expressed an unqualified opinion on those consolidated financial statements. We also audited the adjustments described in Note 1 that were applied to retrospectively adjust the December 31, 2008 consolidated balance sheet of the Company (not presented herein). In our opinion, such adjustments are appropriate and have been properly applied to the previously issued consolidated balance sheet in deriving the accompanying retrospectively adjusted condensed consolidated balance sheet as of December 31, 2008.

DELOITTE & TOUCHE LLP

Hartford, Connecticut

July 29, 2009

Table of Contents

**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**  
**Condensed Consolidated Statements of Operations**

|                                                                                                    | Three Months Ended<br>June 30, |               | Six Months Ended<br>June 30, |               |
|----------------------------------------------------------------------------------------------------|--------------------------------|---------------|------------------------------|---------------|
|                                                                                                    | 2009                           | 2008          | 2009                         | 2008          |
| <i>(In millions, except for per share data)</i>                                                    | <i>(Unaudited)</i>             |               | <i>(Unaudited)</i>           |               |
| <b>Revenues</b>                                                                                    |                                |               |                              |               |
| Earned premiums                                                                                    | \$ 3,592                       | \$ 3,891      | \$ 7,421                     | \$ 7,734      |
| Fee income                                                                                         | 1,062                          | 1,386         | 2,229                        | 2,723         |
| Net investment income (loss):                                                                      |                                |               |                              |               |
| Securities available-for-sale and other                                                            | 1,021                          | 1,230         | 1,941                        | 2,423         |
| Equity securities, trading                                                                         | 2,523                          | 1,153         | 1,799                        | (2,425)       |
| Total net investment income (loss)                                                                 | 3,544                          | 2,383         | 3,740                        | (2)           |
| Net realized capital gains (losses):                                                               |                                |               |                              |               |
| Total other-than-temporary impairment ( OTTI ) losses                                              | (562)                          | (164)         | (786)                        | (468)         |
| OTTI losses transferred to other comprehensive income                                              | 248                            |               | 248                          |               |
| Net OTTI losses recognized in earnings                                                             | (314)                          | (164)         | (538)                        | (468)         |
| Net realized capital losses, excluding net OTTI losses recognized in earnings                      | (367)                          | (118)         | (59)                         | (1,185)       |
| Total net realized capital losses                                                                  | (681)                          | (282)         | (597)                        | (1,653)       |
| Other revenues                                                                                     | 120                            | 125           | 238                          | 245           |
| <b>Total revenues</b>                                                                              | <b>7,637</b>                   | <b>7,503</b>  | <b>13,031</b>                | <b>9,047</b>  |
| <b>Benefits, losses and expenses</b>                                                               |                                |               |                              |               |
| Benefits, losses and loss adjustment expenses                                                      | 3,092                          | 3,586         | 7,729                        | 6,943         |
| Benefits, losses and loss adjustment expenses returns credited on International variable annuities | 2,523                          | 1,153         | 1,799                        | (2,425)       |
| Amortization of deferred policy acquisition costs and present value of future profits              | 674                            | 806           | 2,933                        | 1,274         |
| Insurance operating costs and expenses                                                             | 959                            | 1,047         | 1,857                        | 1,997         |
| Interest expense                                                                                   | 119                            | 77            | 239                          | 144           |
| Goodwill impairment                                                                                |                                |               | 32                           |               |
| Other expenses                                                                                     | 252                            | 182           | 441                          | 371           |
| <b>Total benefits, losses and expenses</b>                                                         | <b>7,619</b>                   | <b>6,851</b>  | <b>15,030</b>                | <b>8,304</b>  |
| <b>Income (loss) before income taxes</b>                                                           | <b>18</b>                      | <b>652</b>    | <b>(1,999)</b>               | <b>743</b>    |
| Income tax expense (benefit)                                                                       | 33                             | 109           | (775)                        | 55            |
| <b>Net income (loss)</b>                                                                           | <b>\$ (15)</b>                 | <b>\$ 543</b> | <b>\$ (1,224)</b>            | <b>\$ 688</b> |

|                                                                                 |           |               |           |             |                          |
|---------------------------------------------------------------------------------|-----------|---------------|-----------|-------------|--------------------------|
| Preferred stock dividends                                                       |           | 3             |           | 3           |                          |
| <b>Net income (loss) available to common shareholders</b>                       | <b>\$</b> | <b>(18)</b>   | <b>\$</b> | <b>543</b>  | <b>\$ (1,227) \$ 688</b> |
| <i><b>Earnings (Loss) per common share</b></i>                                  |           |               |           |             |                          |
| <b>Basic</b>                                                                    | <b>\$</b> | <b>(0.06)</b> | <b>\$</b> | <b>1.74</b> | <b>\$ (3.80) \$ 2.20</b> |
| <b>Diluted</b>                                                                  | <b>\$</b> | <b>(0.06)</b> | <b>\$</b> | <b>1.73</b> | <b>\$ (3.80) \$ 2.19</b> |
| Weighted average common shares outstanding                                      |           | 325.4         |           | 311.7       | 323.1 312.7              |
| Weighted average common shares outstanding and dilutive potential common shares |           | 325.4         |           | 313.1       | 323.1 314.4              |
| Cash dividends declared per common share                                        | <b>\$</b> | <b>0.05</b>   | <b>\$</b> | <b>0.53</b> | <b>\$ 0.10 \$ 1.06</b>   |

*See Notes to Condensed Consolidated Financial Statements.*



**Table of Contents**

**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**  
**Condensed Consolidated Balance Sheets**

| <i>(In millions, except for share and per share data)</i>                                     | <b>June 30,<br/>2009</b> | <b>December 31,<br/>2008</b> |
|-----------------------------------------------------------------------------------------------|--------------------------|------------------------------|
|                                                                                               | (Unaudited)              |                              |
| <b>Assets</b>                                                                                 |                          |                              |
| Investments                                                                                   |                          |                              |
| Fixed maturities, available-for-sale, at fair value (amortized cost of \$76,196 and \$78,238) | \$ 64,868                | \$ 65,112                    |
| Equity securities, trading, at fair value (cost of \$32,889 and \$35,278)                     | 30,813                   | 30,820                       |
| Equity securities, available-for-sale, at fair value (cost of \$1,518 and \$1,554)            | 1,308                    | 1,458                        |
| Mortgage loans on real estate                                                                 | 6,522                    | 6,469                        |
| Policy loans, at outstanding balance                                                          | 2,204                    | 2,208                        |
| Limited partnerships and other alternative investments                                        | 1,838                    | 2,295                        |
| Other investments                                                                             | 1,107                    | 1,723                        |
| Short-term investments                                                                        | 12,701                   | 10,022                       |
| <br>Total investments                                                                         | <br>121,361              | <br>120,107                  |
| <br>Cash                                                                                      | <br>2,558                | <br>1,811                    |
| Premiums receivable and agents' balances                                                      | 3,510                    | 3,604                        |
| Reinsurance recoverables                                                                      | 5,848                    | 6,357                        |
| Deferred policy acquisition costs and present value of future profits                         | 11,780                   | 13,248                       |
| Deferred income taxes                                                                         | 5,321                    | 5,239                        |
| Goodwill                                                                                      | 1,204                    | 1,060                        |
| Property and equipment, net                                                                   | 1,024                    | 1,075                        |
| Other assets                                                                                  | 3,148                    | 4,898                        |
| Separate account assets                                                                       | 133,946                  | 130,184                      |
| <br><b>Total assets</b>                                                                       | <br><b>\$ 289,700</b>    | <br><b>\$ 287,583</b>        |
| <br><b>Liabilities</b>                                                                        |                          |                              |
| Reserve for future policy benefits and unpaid losses and loss adjustment expenses             |                          |                              |
| Property and casualty                                                                         | \$ 21,902                | \$ 21,933                    |
| Life                                                                                          | 18,153                   | 16,747                       |
| Other policyholder funds and benefits payable                                                 | 49,257                   | 53,753                       |
| Other policyholder funds and benefits payable - International variable annuities              | 30,793                   | 30,799                       |
| Unearned premiums                                                                             | 5,333                    | 5,379                        |
| Short-term debt                                                                               | 342                      | 398                          |
| Long-term debt                                                                                | 5,490                    | 5,823                        |
| Consumer notes                                                                                | 1,199                    | 1,210                        |
| Other liabilities                                                                             | 9,823                    | 11,997                       |
| Separate account liabilities                                                                  | 133,946                  | 130,184                      |
| <br><b>Total liabilities</b>                                                                  | <br><b>276,238</b>       | <br><b>278,223</b>           |
| <b>Commitments and Contingencies (Note 9)</b>                                                 |                          |                              |

**Equity**

|                                                                                                                                                            |                   |                   |
|------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|-------------------|
| Preferred stock, \$0.01 par value 50,000,000 shares authorized, 3,400,000 and 6,048,387 shares issued, liquidation preference \$1,000 and \$0.02 per share | 2,921             |                   |
| Common stock, \$0.01 par value 1,500,000,000 and 750,000,000 shares authorized, 355,392,612 and 329,920,310 shares issued                                  | 4                 | 3                 |
| Additional paid-in capital                                                                                                                                 | 8,190             | 7,569             |
| Retained earnings                                                                                                                                          | 10,991            | 11,336            |
| Treasury stock, at cost 28,663,675 and 29,341,378 shares                                                                                                   | (2,054)           | (2,120)           |
| Accumulated other comprehensive loss, net of tax                                                                                                           | (6,610)           | (7,520)           |
| <b>Total stockholders equity</b>                                                                                                                           | <b>13,442</b>     | <b>9,268</b>      |
| Noncontrolling interest                                                                                                                                    | 20                | 92                |
| <b>Total equity</b>                                                                                                                                        | <b>13,462</b>     | <b>9,360</b>      |
| <b>Total liabilities and equity</b>                                                                                                                        | <b>\$ 289,700</b> | <b>\$ 287,583</b> |

*See Notes to Condensed Consolidated Financial Statements.*

**Table of Contents**

**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**  
***Condensed Consolidated Statements of Changes in Equity***

| <i>(In millions, except for share data)</i>                                                  | <b>Six Months Ended<br/>June 30,</b> |                            |
|----------------------------------------------------------------------------------------------|--------------------------------------|----------------------------|
|                                                                                              | <b>2009</b>                          | <b>2008</b><br>(Unaudited) |
| <b>Preferred Stock</b>                                                                       |                                      |                            |
| Balance at beginning of period                                                               | \$                                   | \$                         |
| Issuance of shares to U.S. Treasury                                                          | 2,920                                |                            |
| Accretion of preferred stock discount on issuance to U.S. Treasury                           | 1                                    |                            |
| Balance at end of period                                                                     | 2,921                                |                            |
| <b>Common Stock</b>                                                                          | <b>4</b>                             | <b>3</b>                   |
| <b>Additional Paid-in Capital</b>                                                            |                                      |                            |
| Balance at beginning of period                                                               | 7,569                                | 6,627                      |
| Issuance of warrants to U.S. Treasury                                                        | 480                                  |                            |
| Issuance of shares under discretionary equity issuance plan                                  | 16                                   |                            |
| Issuance of shares under incentive and stock compensation plans                              | (50)                                 | (43)                       |
| Reclassification of warrants from other liabilities to equity and extension of warrants term | 186                                  |                            |
| Tax (expense) benefit on employee stock options and awards                                   | (11)                                 | 7                          |
| Balance at end of period                                                                     | 8,190                                | 6,591                      |
| <b>Retained Earnings</b>                                                                     |                                      |                            |
| Balance at beginning of period, before cumulative effect of accounting change, net of tax    | 11,336                               | 14,686                     |
| Cumulative effect of accounting change, net of tax                                           |                                      | (3)                        |
| Balance at beginning of period, as adjusted                                                  | 11,336                               | 14,683                     |
| Net income (loss)                                                                            | (1,224)                              | 688                        |
| Cumulative effect of accounting change, net of tax                                           | 912                                  |                            |
| Accretion of preferred stock discount on issuance to U.S. Treasury                           | (1)                                  |                            |
| Dividends on preferred stock                                                                 | (2)                                  |                            |
| Dividends declared on common stock                                                           | (30)                                 | (332)                      |
| Balance at end of period                                                                     | 10,991                               | 15,039                     |
| <b>Treasury Stock, at Cost</b>                                                               |                                      |                            |
| Balance at beginning of period                                                               | (2,120)                              | (1,254)                    |
| Treasury stock acquired                                                                      |                                      | (871)                      |
| Issuance of shares under incentive and stock compensation plans from treasury stock          | 69                                   | 113                        |
| Return of shares under incentive and stock compensation plans to treasury stock              | (3)                                  | (17)                       |

|                                                                                 |                  |                  |
|---------------------------------------------------------------------------------|------------------|------------------|
| Balance at end of period                                                        | (2,054)          | (2,029)          |
| <b>Accumulated Other Comprehensive Loss, Net of Tax</b>                         |                  |                  |
| Balance at beginning of period                                                  | (7,520)          | (858)            |
| Cumulative effect of accounting change, net of tax                              | (912)            |                  |
| Total other comprehensive income (loss)                                         | 1,822            | (1,922)          |
| Balance at end of period                                                        | (6,610)          | (2,780)          |
| <b>Total Stockholders' Equity</b>                                               | <b>13,442</b>    | <b>16,824</b>    |
| <b>Noncontrolling Interest (Note 13)</b>                                        |                  |                  |
| Balance at beginning of period                                                  | 92               | 92               |
| Change in noncontrolling interest ownership                                     | (65)             | 57               |
| Noncontrolling loss                                                             | (7)              | (22)             |
| Balance at end of period                                                        | 20               | 127              |
| <b>Total Equity</b>                                                             | <b>\$ 13,462</b> | <b>\$ 16,951</b> |
| <b>Outstanding Preferred Shares (in thousands)</b>                              |                  |                  |
| Balance at beginning of period                                                  | 6,048            |                  |
| Conversion of preferred to common shares                                        | (6,048)          |                  |
| Issuance of shares to U.S. Treasury                                             | 3,400            |                  |
| <b>Balance at end of period</b>                                                 | <b>3,400</b>     |                  |
| <b>Outstanding Common Shares (in thousands)</b>                                 |                  |                  |
| Balance at beginning of period                                                  | 300,579          | 313,842          |
| Treasury stock acquired                                                         | (15)             | (11,675)         |
| Conversion of preferred to common shares                                        | 24,194           |                  |
| Issuance of shares under discretionary equity issuance plan                     | 1,301            |                  |
| Issuance of shares under incentive and stock compensation plans                 | 854              | 1,220            |
| Return of shares under incentive and stock compensation plans to treasury stock | (184)            | (244)            |
| <b>Balance at end of period</b>                                                 | <b>326,729</b>   | <b>303,143</b>   |

*See Notes to Condensed Consolidated Financial Statements.*

**Table of Contents**

**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**  
***Condensed Consolidated Statements of Comprehensive Income (Loss)***

| <i>(In millions)</i>                                                                               | <b>Three Months Ended</b> |                | <b>Six Months Ended</b> |                   |
|----------------------------------------------------------------------------------------------------|---------------------------|----------------|-------------------------|-------------------|
|                                                                                                    | <b>June 30,</b>           |                | <b>June 30,</b>         |                   |
|                                                                                                    | <b>2009</b>               | <b>2008</b>    | <b>2009</b>             | <b>2008</b>       |
|                                                                                                    | <b>(Unaudited)</b>        |                | <b>(Unaudited)</b>      |                   |
| <b>Comprehensive Income (Loss)</b>                                                                 |                           |                |                         |                   |
| Net income (loss)                                                                                  | \$ (15)                   | \$ 543         | \$ (1,224)              | \$ 688            |
| Other comprehensive income (loss)                                                                  |                           |                |                         |                   |
| Change in net unrealized loss on securities                                                        | 2,373                     | (420)          | 2,340                   | (2,026)           |
| Other-than-temporary impairment losses transferred to Other Comprehensive Income                   | (125)                     |                | (125)                   |                   |
| Change in net gain/loss on cash-flow hedging instruments                                           | (320)                     | (76)           | (368)                   | 14                |
| Change in foreign currency translation adjustments                                                 | 164                       | (68)           | (45)                    | 74                |
| Amortization of prior service cost and actuarial net losses included in net periodic benefit costs | 11                        | 9              | 20                      | 16                |
| Total other comprehensive income (loss)                                                            | 2,103                     | (555)          | 1,822                   | (1,922)           |
| <b>Total comprehensive income (loss)</b>                                                           | <b>\$ 2,088</b>           | <b>\$ (12)</b> | <b>\$ 598</b>           | <b>\$ (1,234)</b> |

***See Notes to Condensed Consolidated Financial Statements.***

**Table of Contents**

**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**  
***Condensed Consolidated Statements of Cash Flows***

| (In millions)                                                                                           | Six Months Ended<br>June 30,<br>2009      2008<br>(Unaudited) |              |
|---------------------------------------------------------------------------------------------------------|---------------------------------------------------------------|--------------|
| <b><i>Operating Activities</i></b>                                                                      |                                                               |              |
| Net income (loss)                                                                                       | \$ (1,224)                                                    | \$ 688       |
| <b><i>Adjustments to reconcile net income (loss) to net cash provided by operating activities</i></b>   |                                                               |              |
| Amortization of deferred policy acquisition costs and present value of future profits                   | 2,933                                                         | 1,274        |
| Additions to deferred policy acquisition costs and present value of future profits                      |                                                               |              |
| Change in:                                                                                              | (1,450)                                                       | (1,903)      |
| Reserve for future policy benefits and unpaid losses and loss adjustment expenses and unearned premiums | 1,333                                                         | 576          |
| Reinsurance recoverables                                                                                | (111)                                                         | 78           |
| Receivables and other assets                                                                            | 249                                                           | 399          |
| Payables and accruals                                                                                   | (389)                                                         | (690)        |
| Accrued and deferred income taxes                                                                       | (343)                                                         | (68)         |
| Net realized capital losses                                                                             | 597                                                           | 1,653        |
| Net receipts to investment contracts related to policyholder funds -International variable annuities    | (892)                                                         | (1,290)      |
| Net decrease in equity securities, trading                                                              | 885                                                           | 1,235        |
| Depreciation and amortization                                                                           | 259                                                           | 476          |
| Goodwill impairment                                                                                     | 32                                                            |              |
| Other, net                                                                                              | 107                                                           | (167)        |
| <b>Net cash provided by operating activities</b>                                                        | <b>1,986</b>                                                  | <b>2,261</b> |
| <b><i>Investing Activities</i></b>                                                                      |                                                               |              |
| Proceeds from the sale/maturity/prepayment of:                                                          |                                                               |              |
| Fixed maturities, available-for-sale                                                                    | 33,229                                                        | 12,595       |
| Equity securities, available-for-sale                                                                   | 482                                                           | 144          |
| Mortgage loans                                                                                          | 297                                                           | 214          |
| Partnerships                                                                                            | 239                                                           | 107          |
| Derivatives                                                                                             | 29                                                            |              |
| Payments for the purchase of:                                                                           |                                                               |              |
| Fixed maturities, available-for-sale                                                                    | (35,015)                                                      | (14,455)     |
| Equity securities, available-for-sale                                                                   | (251)                                                         | (496)        |
| Mortgage loans                                                                                          | (214)                                                         | (686)        |
| Partnerships                                                                                            | (136)                                                         | (402)        |
| Derivatives                                                                                             |                                                               | (219)        |
| Proceeds from business sold                                                                             | 7                                                             |              |
| Purchase price of businesses acquired                                                                   | (15)                                                          | (94)         |
| Change in policy loans, net                                                                             | 4                                                             | (85)         |
| Change in payables for collateral under securities lending, net                                         | (2,262)                                                       | (199)        |
| Change in all other securities, net                                                                     | 107                                                           | (556)        |
| Additions to property and equipment, net                                                                | (58)                                                          | (185)        |

|                                                                                              |                 |                 |
|----------------------------------------------------------------------------------------------|-----------------|-----------------|
| <b>Net cash used for investing activities</b>                                                | <b>(3,557)</b>  | <b>(4,317)</b>  |
| <b><i>Financing Activities</i></b>                                                           |                 |                 |
| Deposits and other additions to investment and universal life-type contracts                 | 7,323           | 11,345          |
| Withdrawals and other deductions from investment and universal life-type contracts           | (11,516)        | (13,694)        |
| Net transfers from separate accounts related to investment and universal life-type contracts | 3,646           | 3,725           |
| Proceeds from issuance of long-term debt                                                     |                 | 1,487           |
| Payments on capital lease obligations                                                        | (24)            | (37)            |
| Change in short-term debt                                                                    | (375)           |                 |
| Proceeds from issuance of consumer notes                                                     |                 | 304             |
| Repayments at maturity or settlement of consumer notes                                       | (11)            |                 |
| Proceeds from issuance of preferred stock and warrants to U.S. Treasury                      | 3,400           |                 |
| Net proceeds from issuance of shares under discretionary equity issuance plan                | 14              |                 |
| Proceeds from issuance of shares under incentive and stock compensation plans                | 7               | 34              |
| Excess tax benefit on stock-based compensation                                               |                 | 2               |
| Treasury stock acquired                                                                      |                 | (811)           |
| Return of shares under incentive and stock compensation plans to treasury stock              | (3)             | (17)            |
| Dividends paid on preferred stock                                                            | (8)             |                 |
| Dividends paid on common stock                                                               | (115)           | (336)           |
| <b>Net cash provided by financing activities</b>                                             | <b>2,338</b>    | <b>2,002</b>    |
| Foreign exchange rate effect on cash                                                         | (20)            | 127             |
| Net increase in cash                                                                         | 747             | 73              |
| Cash beginning of period                                                                     | 1,811           | 2,011           |
| <b>Cash end of period</b>                                                                    | <b>\$ 2,558</b> | <b>\$ 2,084</b> |

***Supplemental Disclosure of Cash Flow Information******Net Cash Paid (Received) During the Period For:***

|              |          |        |
|--------------|----------|--------|
| Income taxes | \$ (468) | \$ 65  |
| Interest     | \$ 243   | \$ 128 |

*See Notes to Condensed Consolidated Financial Statements.*

**Table of Contents**

**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
*(Dollar amounts in millions, except for per share data, unless otherwise stated)*  
*(Unaudited)*

**1. Basis of Presentation and Accounting Policies**

**Basis of Presentation**

The Hartford Financial Services Group, Inc. is a financial holding company for a group of subsidiaries that provide investment products and life and property and casualty insurance to both individual and business customers in the United States and internationally (collectively, The Hartford or the Company ). During the second quarter of 2009, the Company acquired Federal Trust Corporation and became a savings and loan holding company, see Note 16 for further information on the acquisition.

The condensed consolidated financial statements have been prepared on the basis of accounting principles generally accepted in the United States of America ( U.S. GAAP ), which differ materially from the accounting practices prescribed by various insurance regulatory authorities.

The accompanying condensed consolidated financial statements and notes as of June 30, 2009, and for the three and six months ended June 30, 2009 and 2008 are unaudited. These financial statements reflect all adjustments (consisting only of normal accruals) which are, in the opinion of management, necessary for the fair presentation of the financial position, results of operations and cash flows for the interim periods. These condensed consolidated financial statements and notes should be read in conjunction with the consolidated financial statements and notes thereto included in The Hartford s 2008 Form 10-K Annual Report. The results of operations for the interim periods should not be considered indicative of the results to be expected for the full year.

**Consolidation**

The condensed consolidated financial statements include the accounts of The Hartford Financial Services Group, Inc., companies in which the Company directly or indirectly has a controlling financial interest and those variable interest entities in which the Company is the primary beneficiary. The Company determines if it is the primary beneficiary using both qualitative and quantitative analyses. Entities in which The Hartford does not have a controlling financial interest but in which the Company has significant influence over the operating and financing decisions are reported using the equity method. Material intercompany transactions and balances between The Hartford and its subsidiaries and affiliates have been eliminated.

**Use of Estimates**

The preparation of financial statements, in conformity with U.S. GAAP, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The most significant estimates include those used in determining property and casualty reserves, net of reinsurance; life estimated gross profits used in the valuation and amortization of assets and liabilities associated with variable annuity and other universal life-type contracts; living benefits required to be fair valued; valuation of investments and derivative instruments; evaluation of other-than-temporary impairments on available-for-sale securities; pension and other postretirement benefit obligations; contingencies relating to corporate litigation and regulatory matters; and goodwill impairment. Certain of these estimates are particularly sensitive to market conditions, and deterioration and/or volatility in the worldwide debt or equity markets could have a material impact on the condensed consolidated financial statements.

**Subsequent Events**

The Hartford has evaluated events subsequent to June 30, 2009, and through the condensed consolidated financial statement issuance date of July 29, 2009. The Company has not evaluated subsequent events after that date for presentation in these condensed consolidated financial statements.

**Significant Accounting Policies**

For a description of significant accounting policies, see Note 1 of Notes to Consolidated Financial Statements included in The Hartford s 2008 Form 10-K Annual Report, which, accordingly, should be read in conjunction with



these accompanying condensed consolidated financial statements.

**Table of Contents**

**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**1. Basis of Presentation and Accounting Policies (continued)**

**Adoption of New Accounting Standards**

*Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB No. 51*

In December 2007, the Financial Accounting Standards Board ( FASB ) issued Statement of Financial Accounting Standard ( SFAS ) No. 160, Noncontrolling Interests in Consolidated Financial Statements ( SFAS 160 ). This statement amends Accounting Research Bulletin No. 51, Consolidated Financial Statements . Noncontrolling interest refers to the minority interest portion of the equity of a subsidiary that is not attributable directly or indirectly to a parent. SFAS 160 establishes accounting and reporting standards that require for-profit entities that prepare consolidated financial statements to: (a) present noncontrolling interests as a component of equity, separate from the parent's equity, (b) separately present the amount of consolidated net income attributable to noncontrolling interests in the income statement, (c) consistently account for changes in a parent's ownership interests in a subsidiary in which the parent entity has a controlling financial interest as equity transactions, (d) require an entity to measure at fair value its remaining interest in a subsidiary that is deconsolidated, and (e) require an entity to provide sufficient disclosures that identify and clearly distinguish between interests of the parent and interests of noncontrolling owners. SFAS 160 applies to all for-profit entities that prepare consolidated financial statements, and affects those for-profit entities that have outstanding noncontrolling interests in one or more subsidiaries or that deconsolidate a subsidiary. SFAS 160 is effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2008 with earlier adoption prohibited. The Company adopted SFAS 160 on January 1, 2009. Upon adoption, the Company reclassified \$92 of noncontrolling interest, recorded in other liabilities, to equity as of January 1, 2008. See the Company's Condensed Consolidated Statement of Changes in Equity. The adoption of SFAS 160 did not have a material effect on the Company's Condensed Consolidated Statements of Operations and Comprehensive Income (Loss) and the adoption of SFAS 160 did not impact the Company's accounting for separate account assets and liabilities. The FASB has added the following topic to the Emerging Issues Task Force ( EITF ) agenda, Consideration of an Insurer's Accounting for Majority Owned Investments When the Ownership Is Through a Separate Account . This topic will be discussed at a future EITF meeting. The FASB has expressed three separate views on the treatment of noncontrolling interest in majority owned separate accounts, upon implementation of SFAS 160, all of which are acceptable to the United States Securities and Exchange Commission ( SEC ). The Company follows one of these three acceptable views and currently excludes the noncontrolling interest from its majority owned separate accounts. The resolution of this EITF agenda item on the Company's accounting for separate account assets and liabilities is not known at this time.

*Fair Value*

In April 2009, the FASB issued Financial Statement of Position ( FSP ) No. FAS 157-4, Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly ( FSP FAS 157-4 ). FSP FAS 157-4 clarifies that the measurement objective in determining fair value when the volume and level of activity for the asset or liability have significantly decreased, is the price that would be received to sell the asset in an orderly transaction between willing market participants under current market conditions, and not the value in a hypothetical active market. The FSP includes additional factors for determining whether there has been a significant decrease in the volume and level of activity for an asset or liability compared to normal activity for that asset or liability (or similar assets or liabilities) and provides additional guidance in estimating fair value in those instances. The FSP requires an entity to base its conclusion about whether a transaction was not orderly on the weight of the evidence. The FSP expands fair value disclosures for quarterly financial statements and further requires an entity to disclose any change in valuation techniques, the related inputs, and the effects resulting from the application of the FSP. FSP FAS 157-4 is effective for interim and annual reporting periods ending after June 15, 2009. The Company adopted the provisions of the FSP for its interim reporting period ending on June 30, 2009 and the adoption did not have a material effect on the Company's condensed consolidated financial statements. See Note 4 for expanded interim disclosures.

In April 2009, the FASB issued FSP No. FAS 107-1 and APB 28-1, Interim Disclosures about Fair Value of Financial Instruments ( FSP FAS 107-1 ), which expands the disclosure requirements of SFAS No. 107, Disclosures about Fair Value of Financial Instruments, to interim financial statements. FSP FAS 107-1 also requires entities to disclose the method(s) and significant assumptions used to estimate the fair value of financial instruments in the financial statements on an interim basis and to highlight any changes of the method(s) and significant assumptions from prior periods. The disclosures in FSP FAS 107-1 are effective for interim reporting periods ending after June 15, 2009, and are not required for earlier periods that are presented for comparative purposes at initial adoption. In periods after initial adoption, FSP FAS 107-1 requires comparative disclosures only for periods ending after initial adoption. The Company adopted the FSP for its interim reporting period ending on June 30, 2009. See Note 4 for expanded interim disclosures.

**Table of Contents**

**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**1. Basis of Presentation and Accounting Policies (continued)**

*Recognition and Presentation of Other-Than-Temporary Impairments*

In April 2009, the FASB issued FSP No. FAS 115-2 and FAS 124-2, *Recognition and Presentation of Other-Than-Temporary Impairments* ( FSP FAS 115-2 ). FSP FAS 115-2 is effective for interim and annual reporting periods ending after June 15, 2009. The Company adopted FSP FAS 115-2 for its interim reporting period ending on June 30, 2009 which modifies the recognition of other-than-temporary impairment ( impairment ) losses for debt securities. This new FSP is also applied to certain equity securities with debt-like characteristics (collectively debt securities ). Effective with the adoption of this FSP, a debt security is deemed to be other-than-temporarily impaired if the Company intends to sell or it is more likely than not the Company will be required to sell the security before a recovery in value. If a debt security meets either of these conditions, a charge is recorded in net realized capital losses equal to the difference between the fair value and amortized cost basis of the security. For those debt securities for which the Company does not expect to recover the entire amortized cost basis, the difference between the security's amortized cost basis and the fair value is separated into the portion representing a credit impairment, which is recorded in net realized capital losses, and the remaining impairment, which is recorded in other comprehensive income ( OCI ). Generally, the Company determines a security's credit impairment as the difference between its amortized cost basis and its best estimate of expected future cash flows discounted at the security's effective yield prior to impairment. The previous amortized cost basis less the impairment recognized in net realized capital losses becomes the security's new cost basis. The Company accretes the new cost basis to the estimated future cash flows over the expected remaining life of the security by prospectively adjusting the security's yield, if necessary.

The Company evaluates whether it expects to recover the entire amortized cost basis of a debt security or if a credit impairment exists, by considering primarily the following factors: (a) the length of time and extent to which the fair value has been less than the amortized cost of the security, (b) changes in the financial condition, credit rating and near-term prospects of the issuer, (c) whether the issuer is current on contractually obligated interest and principal payments, (d) changes in the financial condition of the security's underlying collateral and (e) the payment structure of the security. The Company's best estimate of expected future cash flows used to determine the credit loss amount is a quantitative and qualitative process that incorporates information received from third party sources along with certain internal assumptions and judgments regarding the future performance of the security. The Company's best estimate of future cash flows includes assumptions including, but not limited to, various performance indicators, such as historical default and recovery rates, credit ratings, current delinquency rates, and loan-to-value ratios. In addition, for securitized debt securities, the Company considers factors including, but not limited to, commercial and residential property value declines that vary by property type and location and average cumulative collateral loss rates that vary by vintage year. These assumptions require the use of significant management judgment and include the probability of issuer default and estimates regarding timing and amount of expected recoveries. In addition, projections of expected future debt security cash flows may change based upon new information regarding the performance of the issuer and/or underlying collateral.

FSP FAS 115-2 does not impact the evaluation for impairment for equity securities. For those equity securities where the decline in the fair value is deemed to be other-than-temporary, a charge is recorded in net realized capital losses equal to the difference between the fair value and cost basis of the security. The previous cost basis less the impairment becomes the security's new cost basis. The Company asserts its intent and ability to retain those equity securities deemed to be temporarily impaired until the price recovers. Once identified, these securities are systematically restricted from trading unless approved by a committee of investment and accounting professionals ( the committee ). The committee will only authorize the sale of these securities based on predefined criteria that relate to events that could not have been reasonably foreseen. Examples of the criteria include, but are not limited to, the deterioration in the issuer's financial condition, security price declines, a change in regulatory requirements or a major business combination or major disposition.

The primary factors considered in evaluating whether an impairment exists for an equity security include, but are not limited to: (a) the length of time and extent to which the fair value has been less than the cost of the security,

(b) changes in the financial condition, credit rating and near-term prospects of the issuer, (c) whether the issuer is current on contractually obligated payments and (d) the intent and ability of the Company to retain the investment for a period of time sufficient to allow for recovery.

The FSP also expands and increases the frequency of existing disclosures about other-than-temporary impairments for debt and equity securities. As a result of the adoption of FSP FAS 115-2, the Company recognized a \$912, net of tax and deferred acquisition costs, increase to Retained Earnings with an offsetting decrease in Accumulated Other Comprehensive Income ( AOCI ). See the Company's Condensed Consolidated Statement of Changes in Equity and Consolidated Statements of Operations and Comprehensive Loss. See Notes 4 and 5 for expanded interim disclosures.

**Table of Contents**

**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**1. Basis of Presentation and Accounting Policies (continued)**

*Subsequent Events*

In May 2009, the FASB issued SFAS No. 165, *Subsequent Events* ( SFAS 165 ). SFAS 165 establishes principles and disclosure requirements for events that occur after the balance sheet date but before financial statements are issued or are available to be issued. In particular, the Statement sets forth (a) the period after the balance sheet date during which management of a reporting entity shall evaluate events or transactions that may occur for potential recognition or disclosure in the financial statements, (b) the circumstances under which an entity shall recognize events or transactions occurring after the balance sheet date in its financial statements, and (c) the disclosures that an entity shall make about events or transactions that occurred after the balance sheet date. An entity shall disclose the date through which subsequent events have been evaluated, as well as whether that date is the date the financial statements were issued or the date the financial statements were available to be issued. SFAS 165 is effective for interim or annual financial periods ending after June 15, 2009. The Company adopted SFAS 165 for its interim reporting period ending on June 30, 2009. See Basis of Presentation within this Note 1 for expanded interim disclosures.

**Future Adoption of New Accounting Standards**

*Accounting for Transfers of Financial Assets*

In June 2009, the FASB issued SFAS No. 166, *Accounting for Transfers of Financial Assets*, an Amendment of FASB Statement No. 140 ( SFAS 166 ). SFAS 166 amends the derecognition guidance in Statement 140 and eliminates the concept of a qualifying special-purpose entities ( QSPEs ). SFAS 166 is effective for fiscal years and interim periods beginning after November 15, 2009. Early adoption of SFAS 166 is prohibited. The Company will adopt SFAS 166 on January 1, 2010 and has not yet determined the effect of the adoption on its consolidated financial statements.

*Amendments to FASB Interpretation No. 46(R)*

In June 2009, the FASB issued SFAS No. 167, *Amendments to FASB Interpretation No. 46(R)* ( SFAS 167 ) which amends the consolidation guidance applicable to variable interest entities ( VIE s). An entity would consolidate a VIE, as the primary beneficiary, when the entity has both of the following characteristics: (a) The power to direct the activities of a VIE that most significantly impact the entity s economic performance and (b) The obligation to absorb losses of the entity that could potentially be significant to the VIE or the right to receive benefits from the entity that could potentially be significant to the VIE. Ongoing reassessment of whether an enterprise is the primary beneficiary of a VIE is required. SFAS 167 amends interpretation 46(R) to eliminate the quantitative approach previously required for determining the primary beneficiary of a VIE. This Statement is effective for fiscal years and interim periods beginning after November 15, 2009. The Company will adopt SFAS 167 on January 1, 2010 and has not yet determined the effect of the adoption on its consolidated financial statements.

*FASB Accounting Standards Codification*

In June 2009, the FASB issued SFAS No. 168, *The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles* ( SFAS 168 ). This standard identifies the sources of accounting principles and the framework for selecting the principles used in the preparation of financial statements that are presented in conformity with U.S. GAAP. The Statement establishes the *FASB Accounting Standards Codification* ( Codification ) as the single source of authoritative accounting principles recognized by the FASB in the preparation of financial statements in conformity with U.S. GAAP. Codification does not create new accounting and reporting guidance rather it reorganizes U.S. GAAP pronouncements into approximately 90 topics within a consistent structure. All guidance contained in the Codification carries an equal level of authority. Relevant portions of authoritative content, issued by the SEC, for SEC registrants, have been included in the Codification. After the effective date of this Statement, all nongrandfathered, non-SEC accounting literature not included in the Codification is superseded and deemed nonauthoritative. This Statement is effective for financial statements issued for interim and annual periods ending after September 15, 2009. The Company will adopt SFAS 168 on September 30, 2009 and will update all disclosures to reference Codification in its September 30, 2009 quarterly report.



**Table of Contents**

**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**1. Basis of Presentation and Accounting Policies (continued)**

**Income Taxes**

The effective tax rate for the three months ended June 30, 2009 and 2008 was 183% and 17%, respectively. The effective tax rate for the six months ended June 30, 2009 and 2008 was 39% and 7%, respectively. The principal causes of the difference between the effective rate and the U.S. statutory rate of 35% were tax-exempt interest earned on invested assets and the separate account dividends received deduction ( DRD ), offset in 2009 by a non-deductible expense related to a contingent obligation to Allianz as a result of the issuance of warrants to the federal government in connection with the Company's participation in the Capital Purchase Program.

The separate account DRD is estimated for the current year using information from the prior year-end, adjusted for current year equity market performance and other appropriate factors, including estimated levels of corporate dividend payments. The actual current year DRD can vary from estimates based on, but not limited to, changes in eligible dividends received by the mutual funds, amounts of distribution from these mutual funds, amounts of short-term capital gains at the mutual fund level and the Company's taxable income before the DRD. Given recent financial markets' volatility, the Company is reviewing its DRD computations on a quarterly basis. The Company recorded benefits related to the separate account DRD of \$37 and \$67 in the three months ended June 30, 2009 and 2008, and \$75 and \$108 in the six months ended June 30, 2009 and 2008, respectively.

The Company's unrecognized tax benefits decreased by \$8 during the six months ended June 30, 2009 as a result of the settlement of the 2002-2003 Internal Revenue Service ( IRS ) audit, bringing the total unrecognized tax benefits to \$83 as of June 30, 2009. This entire amount, if it were recognized, would decrease the effective tax rate for the applicable periods.

The Company's federal income tax returns are routinely audited by the IRS. During the first quarter of 2009, the Company received notification of the approval by the Joint Committee on Taxation of the results of the 2002 through 2003 examination. As a result, the Company recorded a tax benefit of \$7. The 2004 through 2006 examination began during the second quarter of 2008, and is expected to close in early 2010. In addition, the Company is working with the IRS on a possible settlement of a DRD issue related to prior periods which, if settled, may result in the booking of tax benefits. Such benefits are not expected to be material to the condensed consolidated statement of operations.

The Company's deferred tax asset valuation allowance has been determined pursuant to the provisions of FASB SFAS No. 109, Accounting for Income Taxes ( SFAS 109 ), including the Company's estimation of future taxable income, if necessary, and is adequate to reduce the total deferred tax asset to an amount that will more likely than not be realized. In assessing the need for a valuation allowance, management considered future reversals of existing taxable temporary differences, future taxable income exclusive of reversing temporary differences and carryforwards, and taxable income in prior carry back years as defined in SFAS 109, as well as tax planning strategies that include holding debt securities with market value losses until recovery, selling appreciated securities to offset capital losses, and sales of certain corporate assets. Such tax planning strategies are viewed by management as prudent and feasible and will be implemented if necessary to realize the deferred tax asset. However, future realized losses on investment securities could result in the recognition of a valuation allowance, if additional tax planning strategies are not available.



**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****2. Earnings (Loss) Per Share**

The following tables present a reconciliation of net income (loss) and shares used in calculating basic earnings (loss) per common share to those used in calculating diluted earnings (loss) per common share.

|                                                                          | Three Months Ended<br>June 30, 2009 |        |                                  | Six Months Ended<br>June 30, 2009 |        |                                  |
|--------------------------------------------------------------------------|-------------------------------------|--------|----------------------------------|-----------------------------------|--------|----------------------------------|
|                                                                          | Net<br>Loss                         | Shares | Per<br>Common<br>Share<br>Amount | Net<br>Loss                       | Shares | Per<br>Common<br>Share<br>Amount |
| <i>(Shares in millions)</i>                                              |                                     |        |                                  |                                   |        |                                  |
| <b>Basic Loss per Common Share</b>                                       |                                     |        |                                  |                                   |        |                                  |
| Net loss                                                                 | \$ (15)                             |        |                                  | \$ (1,224)                        |        |                                  |
| Less: Preferred stock dividends                                          | 3                                   |        |                                  | 3                                 |        |                                  |
| Net loss available to common<br>shareholders                             | (18)                                | 325.4  | \$ (0.06)                        | (1,227)                           | 323.1  | \$ (3.80)                        |
| <b>Diluted Loss per Common<br/>Share [1]</b>                             |                                     |        |                                  |                                   |        |                                  |
| Warrants                                                                 |                                     |        |                                  |                                   |        |                                  |
| Stock compensation plans                                                 |                                     |        |                                  |                                   |        |                                  |
| Net loss available to common<br>shareholders plus assumed<br>conversions | \$ (18)                             | 325.4  | \$ (0.06)                        | \$ (1,227)                        | 323.1  | \$ (3.80)                        |

*[1] As a result of the net loss in the three months ended June 30, 2009, the Company is required to use basic weighted average common shares outstanding in the calculation of the three months ended June 30, 2009 diluted loss per share, since the inclusion of 0.5 million shares for*

warrants and  
0.7 million  
shares for stock  
compensation  
plans would  
have been  
antidilutive to  
the earnings per  
share  
calculation. In  
the absence of  
the net loss,  
weighted  
average  
common shares  
outstanding and  
dilutive  
potential  
common shares  
would have  
totaled  
326.6 million.

As a result of  
the net loss in  
the six months  
ended June 30,  
2009, the  
Company is  
required to use  
basic weighted  
average  
common shares  
outstanding in  
the calculation  
of the six  
months ended  
June 30, 2009  
diluted loss per  
share, since the  
inclusion of  
0.2 million  
shares for  
warrants and  
0.7 million  
shares for stock  
compensation  
plans would  
have been  
antidilutive to  
the earnings per

share  
calculation. In  
the absence of  
the net loss,  
weighted  
average  
common shares  
outstanding and  
dilutive  
potential  
common shares  
would have  
totaled  
324.0 million.

|                                                                      | Three Months Ended<br>June 30, 2008 |        |                                  | Six Months Ended<br>June 30, 2008 |        |                                  |
|----------------------------------------------------------------------|-------------------------------------|--------|----------------------------------|-----------------------------------|--------|----------------------------------|
|                                                                      | Net<br>Income                       | Shares | Per<br>Common<br>Share<br>Amount | Net<br>Income                     | Shares | Per<br>Common<br>Share<br>Amount |
| <i>(Shares in millions)</i>                                          |                                     |        |                                  |                                   |        |                                  |
| <b>Basic Earnings per Common Share</b>                               |                                     |        |                                  |                                   |        |                                  |
| Net income available to common shareholders                          | \$ 543                              | 311.7  | \$ 1.74                          | \$ 688                            | 312.7  | \$ 2.20                          |
| <b>Diluted Earnings per Common Share</b>                             |                                     |        |                                  |                                   |        |                                  |
| Stock compensation plans                                             |                                     | 1.4    |                                  |                                   | 1.7    |                                  |
| Net income available to common shareholders plus assumed conversions | \$ 543                              | 313.1  | \$ 1.73                          | \$ 688                            | 314.4  | \$ 2.19                          |

**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****3. Segment Information**

The Hartford is organized into two major operations: Life and Property & Casualty, each containing reporting segments. Within the Life and Property & Casualty operations, The Hartford conducts business principally in eleven reporting segments. Corporate primarily includes the Company's debt financing and related interest expense, as well as other capital raising activities, banking operations and certain purchase accounting adjustments.

**Life**

Life is organized into four groups which are comprised of six reporting segments: The Retail Products Group ( Retail ) and Individual Life segments make up the Individual Markets Group. The Retirement Plans and Group Benefits segments make up the Employer Markets Group. The Institutional Solutions Group ( Institutional ) and International segments each make up their own group.

Life charges direct operating expenses to the appropriate segment and allocates the majority of indirect expenses to the segments based on an intercompany expense arrangement. Inter-segment revenues primarily occur between Life's Other category and the reporting segments. These amounts primarily include interest income on allocated surplus and interest charges on excess separate account surplus. In addition, during the first quarter of 2009, Institutional and International entered into a \$1.5 billion funding agreement. The resulting interest income and interest expense in International and Institutional, respectively, are eliminated in consolidation.

**Property & Casualty**

Property & Casualty is organized into five reporting segments: the underwriting segments of Personal Lines, Small Commercial, Middle Market and Specialty Commercial (collectively, Ongoing Operations ); and the Other Operations segment. For the three months ended June 30, 2009 and 2008, AARP accounted for earned premiums of \$709 and \$691, respectively, in Personal Lines. For both the six months ended June 30, 2009 and 2008, AARP accounted for earned premiums of \$1.4 billion in Personal Lines.

Through inter-segment arrangements, Specialty Commercial reimburses Personal Lines, Small Commercial and Middle Market for losses incurred from uncollectible reinsurance and losses incurred under certain liability claims. Earned premiums assumed (ceded) under the inter-segment arrangements were as follows:

|                                                                             | <b>Three Months<br/>Ended<br/>June 30,</b> |             | <b>Six Months<br/>Ended<br/>June 30,</b> |             |
|-----------------------------------------------------------------------------|--------------------------------------------|-------------|------------------------------------------|-------------|
| <b>Net assumed (ceded) earned premiums under inter-segment arrangements</b> | <b>2009</b>                                | <b>2008</b> | <b>2009</b>                              | <b>2008</b> |
| Personal Lines                                                              | \$ (2)                                     | \$ (2)      | \$ (3)                                   | \$ (3)      |
| Small Commercial                                                            | (6)                                        | (7)         | (12)                                     | (15)        |
| Middle Market                                                               | (5)                                        | (8)         | (11)                                     | (16)        |
| Specialty Commercial                                                        | 13                                         | 17          | 26                                       | 34          |
| <b>Total</b>                                                                | <b>\$</b>                                  | <b>\$</b>   | <b>\$</b>                                | <b>\$</b>   |

**Financial Measures and Other Segment Information**

For further discussion of the types of products offered by each segment, see Note 3 of Notes to Consolidated Financial Statements included in The Hartford's 2008 Form 10-K Annual Report.

One of the measures of profit or loss used by The Hartford's management in evaluating the performance of its Life segments is net income. Within Property & Casualty, net income is a measure of profit or loss used in evaluating the performance of Ongoing Operations and the Other Operations segment. Within Ongoing Operations, the underwriting segments of Personal Lines, Small Commercial, Middle Market and Specialty Commercial are evaluated by The Hartford's management primarily based upon underwriting results. Underwriting results represent premiums earned less incurred losses, loss adjustment expenses and underwriting expenses. The sum of underwriting results, net servicing income, net investment income, net realized capital gains and losses, other expenses, and related income

taxes is net income.

**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****3. Segment Information (continued)**

The following table presents revenues by segment.

| Revenues                                                          | Three Months Ended<br>June 30, |                 | Six Months Ended<br>June 30, |                 |
|-------------------------------------------------------------------|--------------------------------|-----------------|------------------------------|-----------------|
|                                                                   | 2009                           | 2008            | 2009                         | 2008            |
| <b>Life</b>                                                       |                                |                 |                              |                 |
| Retail                                                            | \$ 647                         | \$ 872          | \$ 1,852                     | \$ 1,048        |
| Individual Life                                                   | 255                            | 285             | 574                          | 541             |
| Total Individual Markets Group                                    | 902                            | 1,157           | 2,426                        | 1,589           |
| Retirement Plans                                                  | 80                             | 170             | 171                          | 292             |
| Group Benefits                                                    | 1,135                          | 1,176           | 2,367                        | 2,320           |
| Total Employer Markets Group                                      | 1,215                          | 1,346           | 2,538                        | 2,612           |
| International [1]                                                 | 222                            | 266             | 694                          | 413             |
| Institutional                                                     | 237                            | 472             | 440                          | 776             |
| Other [1]                                                         | 7                              | 46              | 21                           | 57              |
| Total Life segment revenues                                       | 2,583                          | 3,287           | 6,119                        | 5,447           |
| Net investment income (loss) on equity securities,<br>trading [2] | 2,523                          | 1,153           | 1,799                        | (2,425)         |
| <b>Total Life</b>                                                 | <b>5,106</b>                   | <b>4,440</b>    | <b>7,918</b>                 | <b>3,022</b>    |
| <b>Property &amp; Casualty</b>                                    |                                |                 |                              |                 |
| Ongoing Operations                                                |                                |                 |                              |                 |
| Earned premiums                                                   |                                |                 |                              |                 |
| Personal Lines                                                    | 985                            | 980             | 1,964                        | 1,963           |
| Small Commercial                                                  | 643                            | 683             | 1,295                        | 1,370           |
| Middle Market                                                     | 538                            | 575             | 1,086                        | 1,168           |
| Specialty Commercial                                              | 311                            | 346             | 643                          | 696             |
| Ongoing Operations earned premiums                                | 2,477                          | 2,584           | 4,988                        | 5,197           |
| Net investment income                                             | 239                            | 334             | 424                          | 644             |
| Other revenues [3]                                                | 120                            | 125             | 238                          | 245             |
| Net realized capital losses                                       | (80)                           | (53)            | (369)                        | (187)           |
| Total Ongoing Operations                                          | 2,756                          | 2,990           | 5,281                        | 5,899           |
| Other Operations                                                  | 44                             | 61              | 50                           | 99              |
| <b>Total Property &amp; Casualty</b>                              | <b>2,800</b>                   | <b>3,051</b>    | <b>5,331</b>                 | <b>5,998</b>    |
| Corporate                                                         | (269)                          | 12              | (218)                        | 27              |
| <b>Total revenues</b>                                             | <b>\$ 7,637</b>                | <b>\$ 7,503</b> | <b>\$ 13,031</b>             | <b>\$ 9,047</b> |

[1]

*Included in International s revenues for the three and six months ended June 30, 2009 are \$19 and \$30, respectively, of investment income from an inter-segment funding agreement with Institutional. This investment income is eliminated in Life Other.*

*[2] Management does not include net investment income (loss) and the mark-to-market effects of equity securities, trading, supporting the international variable annuity business in its segment revenues since corresponding amounts are credited to policyholders.*

*[3] Represents servicing revenue.*

Table of Contents**THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****3. Segment Information (continued)**

The following table presents net income (loss) by segment. Underwriting results are presented for the Personal Lines, Small Commercial, Middle Market and Specialty Commercial segments, while net income (loss) is presented for each of Life's reporting segments, total Property & Casualty, Ongoing Operations, Other Operations and Corporate.

| Net Income (Loss)                             | Three Months Ended<br>June 30, |               | Six Months Ended<br>June 30, |               |
|-----------------------------------------------|--------------------------------|---------------|------------------------------|---------------|
|                                               | 2009                           | 2008          | 2009                         | 2008          |
| <b>Life</b>                                   |                                |               |                              |               |
| Retail                                        | \$ 192                         | \$ 170        | \$ (552)                     | \$ 93         |
| Individual Life                               | 16                             | 30            | (2)                          | 50            |
| Total Individual Markets Group                | 208                            | 200           | (554)                        | 143           |
| Retirement Plans                              | (40)                           | 31            | (128)                        | 26            |
| Group Benefits                                | 14                             | 62            | 83                           | 108           |
| Total Employer Markets Group                  | (26)                           | 93            | (45)                         | 134           |
| International [1]                             | 119                            | 72            | (174)                        | 80            |
| Institutional [1]                             | (66)                           | (30)          | (240)                        | (150)         |
| Other [1]                                     | (59)                           | (1)           | (69)                         | (28)          |
| <b>Total Life</b>                             | <b>176</b>                     | <b>334</b>    | <b>(1,082)</b>               | <b>179</b>    |
| <b>Property &amp; Casualty</b>                |                                |               |                              |               |
| Ongoing Operations                            |                                |               |                              |               |
| Underwriting results                          |                                |               |                              |               |
| Personal Lines                                | (10)                           | 18            | 65                           | 123           |
| Small Commercial                              | 74                             | 69            | 161                          | 188           |
| Middle Market                                 | 56                             | 3             | 125                          | 58            |
| Specialty Commercial                          | 36                             | 18            | 59                           | 57            |
| Total Ongoing Operations underwriting results | 156                            | 108           | 410                          | 426           |
| Net servicing income [2]                      | 7                              | 8             | 15                           | 7             |
| Net investment income                         | 239                            | 334           | 424                          | 644           |
| Net realized capital losses                   | (80)                           | (53)          | (369)                        | (187)         |
| Other expenses                                | (48)                           | (65)          | (98)                         | (122)         |
| Income before income taxes                    | 274                            | 332           | 382                          | 768           |
| Income tax expense                            | (52)                           | (86)          | (49)                         | (210)         |
| Ongoing Operations                            | 222                            | 246           | 333                          | 558           |
| Other Operations                              | (49)                           | 3             | (48)                         | 17            |
| <b>Total Property &amp; Casualty</b>          | <b>173</b>                     | <b>249</b>    | <b>285</b>                   | <b>575</b>    |
| Corporate                                     | (364)                          | (40)          | (427)                        | (66)          |
| <b>Net income (loss)</b>                      | <b>\$ (15)</b>                 | <b>\$ 543</b> | <b>\$ (1,224)</b>            | <b>\$ 688</b> |



[1] *Included in net income (loss) of International and Institutional is investment income and interest expense, respectively, for the three and six months ended June 30, 2009 of \$19 and \$30, respectively, on an inter-segment funding agreement. This investment income and interest expense is eliminated in Life Other.*

[2] *Net of expenses related to service business.*

**Table of Contents**

**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**4. Fair Value Measurements**

The following financial instruments are carried at fair value in the Company's condensed consolidated financial statements: fixed maturities and equity securities, available-for-sale (AFS), short-term investments, freestanding and embedded derivatives, and separate account assets. These fair value disclosures include the fair value measurement and disclosure requirements of SFAS 157 and related FSPs including FSP FAS 157-4 and FSP FAS 107-1.

The following section applies the SFAS 157 fair value hierarchy and disclosure requirements for the Company's financial instruments that are carried at fair value. SFAS 157 establishes a fair value hierarchy that prioritizes the inputs in the valuation techniques used to measure fair value into three broad Levels (Level 1, 2 or 3).

- |         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|---------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Level 1 | Observable inputs that reflect quoted prices for identical assets or liabilities in active markets that the Company has the ability to access at the measurement date. Level 1 securities include highly liquid U.S. Treasury securities, money market funds, certain mortgage backed securities, and exchange traded equity and derivative securities.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| Level 2 | Observable inputs, other than quoted prices included in Level 1, for the asset or liability or prices for similar assets and liabilities. Most debt securities and preferred stocks are model priced by vendors using observable inputs and are classified within Level 2. Also included in the Level 2 category are derivative instruments that are priced using models with significant observable market inputs, including interest rate, foreign currency and certain credit swap contracts and no or insignificant unobservable market inputs.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Level 3 | Valuations that are derived from techniques in which one or more of the significant inputs are unobservable (including assumptions about risk). Level 3 securities include less liquid securities such as highly structured and/or lower quality asset-backed securities (ABS), commercial mortgage-backed securities (CMBS), residential mortgage-backed securities (RMBS) primarily backed by sub-prime loans, and private placement debt and equity securities. Collateralized debt obligations (CDOs) included in Level 3 primarily represent commercial real estate (CRE) CDOs and collateralized loan obligations (CLOs) which are primarily priced by independent brokers due to the illiquidity of this sector. Embedded derivatives and complex derivatives securities, including equity derivatives, longer dated interest rate swaps and certain complex credit derivatives are also included in Level 3. Because Level 3 fair values, by their nature, contain unobservable market inputs as there is little or no observable market for these assets and liabilities, considerable judgment is used to determine the SFAS 157 Level 3 fair values. Level 3 fair values represent the Company's best estimate of an amount that could be realized in a current market exchange absent actual market exchanges. |

In many situations, inputs used to measure the fair value of an asset or liability position may fall into different levels of the fair value hierarchy. In these situations, the Company will determine the level in which the fair value falls based upon the lowest level input that is significant to the determination of the fair value. In most cases, both observable (e.g., changes in interest rates) and unobservable (e.g., changes in risk assumptions) inputs are used in the determination of fair values that the Company has classified within Level 3. Consequently, these values and the related gains and losses are based upon both observable and unobservable inputs. The Company's fixed maturities included in Level 3 are classified as such as they are primarily priced by independent brokers and/or within illiquid markets. Corporate securities included in Level 3 primarily relate to private placement securities which are thinly traded and priced using a pricing matrix which includes significant non-observable inputs. RMBS included in Level 3 primarily represent sub-prime and Alt-A securities which are classified as Level 3 due to the lack of liquidity in the market.



Table of Contents**THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****4. Fair Value Measurements (continued)**

These disclosures provide information as to the extent to which the Company uses fair value to measure financial instruments and information about the inputs used to value those financial instruments to allow users to assess the relative reliability of the measurements. The following tables present assets and (liabilities) carried at fair value by SFAS 157 Hierarchy Level.

|                                                                                 | June 30, 2009 |                                                                               |                                                  |                                                    |
|---------------------------------------------------------------------------------|---------------|-------------------------------------------------------------------------------|--------------------------------------------------|----------------------------------------------------|
|                                                                                 |               | Quoted Prices<br>in Active<br>Markets for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
|                                                                                 | Total         |                                                                               |                                                  |                                                    |
| Assets accounted for at fair value on a recurring basis                         |               |                                                                               |                                                  |                                                    |
| Fixed maturities, AFS                                                           |               |                                                                               |                                                  |                                                    |
| ABS                                                                             | \$ 2,450      | \$                                                                            | \$ 1,948                                         | \$ 502                                             |
| CDOs                                                                            | 2,563         |                                                                               | 1                                                | 2,562                                              |
| CMBS                                                                            | 8,290         |                                                                               | 8,092                                            | 198                                                |
| Corporate                                                                       | 30,835        |                                                                               | 24,305                                           | 6,530                                              |
| Government/government agencies                                                  |               |                                                                               |                                                  |                                                    |
| Foreign                                                                         | 1,031         |                                                                               | 963                                              | 68                                                 |
| United States                                                                   | 4,240         | 271                                                                           | 3,969                                            |                                                    |
| RMBS                                                                            | 4,506         |                                                                               | 3,153                                            | 1,353                                              |
| States, municipalities and political subdivisions                               | 10,953        |                                                                               | 10,739                                           | 214                                                |
| Total fixed maturities, AFS                                                     | 64,868        | 271                                                                           | 53,170                                           | 11,427                                             |
| Equity securities, trading                                                      | 30,813        | 2,285                                                                         | 28,528                                           |                                                    |
| Equity securities, AFS                                                          | 1,308         | 241                                                                           | 839                                              | 228                                                |
| Other investments                                                               |               |                                                                               |                                                  |                                                    |
| Variable annuity hedging derivatives                                            | 604           |                                                                               | 3                                                | 601                                                |
| Other derivatives[1]                                                            | 342           |                                                                               | 305                                              | 37                                                 |
| Total other investments                                                         | 946           |                                                                               | 308                                              | 638                                                |
| Short-term investments                                                          | 12,701        | 10,478                                                                        | 2,223                                            |                                                    |
| Reinsurance recoverable for U.S. Guaranteed Minimum Withdrawal Benefit ( GMWB ) | 632           |                                                                               |                                                  | 632                                                |
| Separate account assets [2]                                                     | 131,069       | 98,229                                                                        | 32,167                                           | 673                                                |
| Total assets accounted for at fair value on a recurring basis                   | \$ 242,337    | \$ 111,504                                                                    | \$ 117,235                                       | \$ 13,598                                          |
| Liabilities accounted for at fair value on a recurring basis                    |               |                                                                               |                                                  |                                                    |
| Other policyholder funds and benefits payable                                   |               |                                                                               |                                                  |                                                    |
| Guaranteed living benefits                                                      | \$ (3,344)    | \$                                                                            | \$                                               | \$ (3,344)                                         |
| Institutional notes                                                             | 2             |                                                                               |                                                  | 2                                                  |

|                                                                           |                   |                 |                   |
|---------------------------------------------------------------------------|-------------------|-----------------|-------------------|
| Equity linked notes                                                       | (6)               |                 | (6)               |
| Total other policyholder funds and benefits payable                       | (3,348)           |                 | (3,348)           |
| Other liabilities [3]                                                     |                   |                 |                   |
| Variable annuity hedging derivatives                                      | 391               | (143)           | 534               |
| Other liabilities                                                         | (579)             | (260)           | (319)             |
| Total other liabilities                                                   | (188)             | (403)           | 215               |
| Consumer notes [4]                                                        | (4)               |                 | (4)               |
| <b>Total liabilities accounted for at fair value on a recurring basis</b> | <b>\$ (3,540)</b> | <b>\$ (403)</b> | <b>\$ (3,137)</b> |

[1] Includes over-the-counter derivative instruments in a net asset value position which may require the counterparty to pledge collateral to the Company. As of June 30, 2009, \$580 of cash collateral liability was netted against the derivative asset value in the condensed consolidated balance sheet and is excluded from the table above. See footnote 3 below for derivative liabilities.

[2] Excludes approximately \$3 billion of investment sales receivable net of investment purchases payable that are not subject to SFAS 157.

[3] *Includes over-the-counter derivative instruments in a net negative market value position (derivative liability). In the SFAS 157 Level 3 roll-forward table included below in this Note 4, the derivative asset and liability are referred to as freestanding derivatives and are presented on a net basis.*

[4] *Represents embedded derivatives associated with non-funding agreement-backed consumer equity linked notes.*

Table of Contents**THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****4. Fair Value Measurements (continued)**

|                                                                           |                   | <b>December 31, 2008</b>                                                                  |                                                            |                                                              |
|---------------------------------------------------------------------------|-------------------|-------------------------------------------------------------------------------------------|------------------------------------------------------------|--------------------------------------------------------------|
|                                                                           |                   | <b>Quoted Prices<br/>in<br/>Active Markets<br/>for Identical<br/>Assets<br/>(Level 1)</b> | <b>Significant<br/>Observable<br/>Inputs<br/>(Level 2)</b> | <b>Significant<br/>Unobservable<br/>Inputs<br/>(Level 3)</b> |
|                                                                           | <b>Total</b>      |                                                                                           |                                                            |                                                              |
| <b>Assets accounted for at fair value on a recurring basis</b>            |                   |                                                                                           |                                                            |                                                              |
| Fixed maturities, AFS                                                     | \$ 65,112         | \$ 3,541                                                                                  | \$ 49,761                                                  | \$ 11,810                                                    |
| Equity securities, trading                                                | 30,820            | 1,634                                                                                     | 29,186                                                     |                                                              |
| Equity securities, AFS                                                    | 1,458             | 246                                                                                       | 671                                                        | 541                                                          |
| Other investments                                                         |                   |                                                                                           |                                                            |                                                              |
| Variable annuity hedging derivatives                                      | 600               |                                                                                           | 13                                                         | 587                                                          |
| Other investments [1]                                                     | 976               |                                                                                           | 1,005                                                      | (29)                                                         |
| Total other investments                                                   | 1,576             |                                                                                           | 1,018                                                      | 558                                                          |
| Short-term investments                                                    | 10,022            | 7,025                                                                                     | 2,997                                                      |                                                              |
| Reinsurance recoverable for U.S. GMWB                                     | 1,302             |                                                                                           |                                                            | 1,302                                                        |
| Separate account assets [2]                                               | 126,777           | 94,804                                                                                    | 31,187                                                     | 786                                                          |
| <b>Total assets accounted for at fair value on a recurring basis</b>      | <b>\$ 237,067</b> | <b>\$ 107,250</b>                                                                         | <b>\$ 114,820</b>                                          | <b>\$ 14,997</b>                                             |
| <b>Liabilities accounted for at fair value on a recurring basis</b>       |                   |                                                                                           |                                                            |                                                              |
| Other policyholder funds and benefits payable                             |                   |                                                                                           |                                                            |                                                              |
| Guaranteed living benefits                                                | \$ (6,620)        | \$                                                                                        | \$                                                         | \$ (6,620)                                                   |
| Institutional notes                                                       | (41)              |                                                                                           |                                                            | (41)                                                         |
| Equity linked notes                                                       | (8)               |                                                                                           |                                                            | (8)                                                          |
| Total other policyholder funds and benefits payable                       | (6,669)           |                                                                                           |                                                            | (6,669)                                                      |
| Other liabilities [3]                                                     |                   |                                                                                           |                                                            |                                                              |
| Variable annuity hedging derivatives                                      | 2,201             |                                                                                           | 14                                                         | 2,187                                                        |
| Other derivative liabilities                                              | (339)             |                                                                                           | 76                                                         | (415)                                                        |
| Total other liabilities                                                   | 1,862             |                                                                                           | 90                                                         | 1,772                                                        |
| Consumer notes [4]                                                        | (5)               |                                                                                           |                                                            | (5)                                                          |
| <b>Total liabilities accounted for at fair value on a recurring basis</b> | <b>\$ (4,812)</b> | <b>\$</b>                                                                                 | <b>\$ 90</b>                                               | <b>\$ (4,902)</b>                                            |

[1] *Includes over-the-counter derivative instruments in a net asset value position which may require the counterparty to pledge collateral to the Company. As of December 31, 2008, \$574 of cash collateral liability was netted against the derivative asset value in the condensed consolidated balance sheet and is excluded from the table above. See footnote 3 below for derivative liabilities.*

[2] *Excludes approximately \$3 billion of investment sales receivable net of investment purchases payable that are not subject to SFAS 157.*

[3] *Includes over-the-counter derivative instruments in a net negative market value position (derivative liability). In the SFAS 157 Level 3 roll-forward table included below in this Note 4, the*



*derivative asset  
and liability are  
referred to as  
freestanding  
derivatives and  
are presented on a  
net basis.*

*[4] Represents  
embedded  
derivatives  
associated with  
non-funding  
agreement-backed  
consumer equity  
linked notes.*

**Table of Contents**

**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**4. Fair Value Measurements (continued)**

***Determination of fair values***

The valuation methodologies used to determine the fair values of assets and liabilities under the exit price notion of SFAS 157 and related FSPs, reflect market-participant objectives and are based on the application of the fair value hierarchy that prioritizes relevant observable market inputs over unobservable inputs. The Company determines the fair values of certain financial assets and financial liabilities based on quoted market prices, where available and where prices represent a reasonable estimate of fair value. The Company also determines fair value based on future cash flows discounted at the appropriate current market rate. Fair values reflect adjustments for counterparty credit quality, the Company's default spreads, liquidity and, where appropriate, risk margins on unobservable parameters. The following is a discussion of the methodologies used to determine fair values for the financial instruments listed in the above tables.

***Fixed Maturity, Short-Term, and Equity Securities, Available-for-Sale***

The fair value for fixed maturity, short-term and equity securities, AFS, in an active and orderly market (e.g. not distressed or forced liquidation) is determined by management after considering one of three primary sources of information: third party pricing services, independent broker quotations or pricing matrices. Security pricing is applied using a waterfall approach whereby publicly available prices are first sought from third party pricing services, the remaining unpriced securities are submitted to independent brokers for prices, or lastly, securities are priced using a pricing matrix. Typical inputs used by these three pricing methods include, but are not limited to, reported trades, benchmark yields, issuer spreads, bids, offers, and/or estimated cash flows and prepayments speeds. Based on the typical trading volumes and the lack of quoted market prices for fixed maturities, third party pricing services will normally derive the security prices from recent reported trades for identical or similar securities making adjustments through the reporting date based upon available market observable information as outlined above. If there are no recent reported trades, the third party pricing services and brokers may use matrix or model processes to develop a security price where future cash flow expectations are developed based upon collateral performance and discounted at an estimated market rate. Included in the pricing of ABS and RMBS are estimates of the rate of future prepayments of principal over the remaining life of the securities. Such estimates are derived based on the characteristics of the underlying structure and prepayment speeds previously experienced at the interest rate levels projected for the underlying collateral. Actual prepayment experience may vary from these estimates.

Prices from third party pricing services are often unavailable for securities that are rarely traded or are traded only in privately negotiated transactions. As a result, certain securities are priced via independent broker quotations which utilize inputs that may be difficult to corroborate with observable market based data. Additionally, the majority of these independent broker quotations are non-binding. A pricing matrix is used to price securities for which the Company is unable to obtain either a price from a third party pricing service or an independent broker quotation. The pricing matrix used by the Company begins with current spread levels to determine the market price for the security. The credit spreads, as assigned by a knowledgeable private placement broker, incorporate the issuer's credit rating and a risk premium, if warranted, due to the issuer's industry and the security's time to maturity. The issuer-specific yield adjustments, which can be positive or negative, are updated twice per year, as of June 30 and December 31, by the private placement broker and are intended to adjust security prices for issuer-specific factors. The Company assigns a credit rating to these securities based upon an internal analysis of the issuer's financial strength.

The Company performs a monthly analysis of the prices and credit spreads received from third parties to ensure that the prices represent a reasonable estimate of the fair value. As a part of this analysis the Company considers trading volume and other factors to determine whether the decline in market activity is significant when compared to normal activity in an active market, and if so, whether transactions may not be orderly considering the weight of available evidence. If the available evidence indicates that pricing is based upon transactions that are stale or not orderly, the Company places little, if any, weight on the transaction price and will estimate fair value utilizing an internal pricing model. This process involves quantitative and qualitative analysis and is overseen by investment and accounting professionals. Examples of procedures performed include, but are not limited to, initial and on-going review of third

party pricing services methodologies, review of pricing statistics and trends, back testing recent trades, and monitoring of trading volumes, new issuance activity and other market activities. In addition, the Company ensures that prices received from independent brokers represent a reasonable estimate of fair value through the use of internal and external cash flow models developed based on spreads, and when available, market indices. As a result of this analysis, if the Company determines that there is a more appropriate fair value based upon the available market data, the price received from the third party is adjusted accordingly. The Company's internal pricing model utilizes the Company's best estimate of expected future cash flows discounted at a rate of return that a market participant would require. The significant inputs to the model include, but are not limited to, current market inputs, such as credit loss assumptions, estimated prepayment speeds and market risk premiums.

The Company adopted FSP No. FAS 157-4, Determining Fair Value when the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly ( FSP FAS 157-4 ) effective April 1, 2009. For further discussion of FSP FAS 157-4, see Note 1 of the Notes to the Condensed Consolidated Financial Statements. The Company's adoption of FSP FAS 157-4 did not have a material effect on the Company's Condensed Consolidated Financial Statements.

**Table of Contents**

**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**4. Fair Value Measurements (continued)**

In accordance with SFAS 157, the Company has analyzed the third party pricing services valuation methodologies and related inputs, and has also evaluated the various types of securities in its investment portfolio to determine an appropriate SFAS 157 fair value hierarchy level based upon trading activity and the observability of market inputs. The SFAS 157 fair value hierarchy prioritizes the inputs in the valuation techniques used to measure fair value into three broad levels (Level 1 – quoted prices in active markets for identical assets, Level 2 – significant observable inputs, or Level 3 – significant unobservable inputs). For further discussion of SFAS 157, see Note 4 of the Notes to the Consolidated Financial Statements. Based on this, each price was classified into Level 1, 2, or 3. Most prices provided by third party pricing services are classified into Level 2 because the inputs used in pricing the securities are market observable.

Due to a general lack of transparency in the process that brokers use to develop prices, most valuations that are based on brokers' prices are classified as Level 3. Some valuations may be classified as Level 2 if the price can be corroborated. Internal matrix priced securities, primarily consisting of certain private placement debt, are also classified as Level 3. The matrix pricing of certain private placement debt includes significant non-observable inputs, the internally determined credit rating of the security and an externally provided credit spread.

***Derivative Instruments, including embedded derivatives within investments***

Derivative instruments are reported in the condensed consolidated balance sheets at fair value and are reported in Other Investments and Other Liabilities. Embedded derivatives are reported with the host instruments in the condensed consolidated balance sheet. Derivative instruments are fair valued using pricing valuation models, which utilize market data inputs or independent broker quotations. Excluding embedded derivatives, as of June 30, 2009, 95% of derivatives based upon notional values were priced by valuation models, which utilize independent market data. The remaining derivatives were priced by broker quotations. The derivatives are valued using mid-market inputs that are predominantly observable in the market. Inputs used to value derivatives include, but are not limited to, interest swap rates, foreign currency forward and spot rates, credit spreads and correlations, interest and equity volatility and equity index levels. The Company performs a monthly analysis on derivative valuations which includes both quantitative and qualitative analysis. Examples of procedures performed include, but are not limited to, review of pricing statistics and trends, back testing recent trades, analyzing the impacts of changes in the market environment, and review of changes in market value for each derivative including those derivatives priced by brokers.

Derivative instruments classified as Level 1 include futures and certain option contracts which are traded on active exchange markets.

Derivative instruments classified as Level 2 primarily include interest rate, currency and certain credit default swaps. The derivative valuations are determined using pricing models with inputs that are observable in the market or can be derived principally from or corroborated by observable market data.

Derivative instruments classified as Level 3 include complex derivatives, such as equity options and swaps, interest rate derivatives which have interest rate optionality, certain credit default swaps, and long-dated interest rate swaps. Also included in Level 3 classification for derivatives are customized equity swaps that partially hedge the U.S. GMWB liabilities. These derivative instruments are valued using pricing models which utilize both observable and unobservable inputs and, to a lesser extent, broker quotations. A derivative instrument containing Level 1 or Level 2 inputs will be classified as a Level 3 financial instrument in its entirety if it has at least one significant Level 3 input. The Company utilizes derivative instruments to manage the risk associated with certain assets and liabilities. However, the derivative instrument may not be classified with the same fair value hierarchy level as the associated assets and liabilities. Therefore the realized and unrealized gains and losses on derivatives reported in Level 3 may not reflect the offsetting impact of the realized and unrealized gains and losses of the associated assets and liabilities.

***U.S. GMWB Reinsurance Derivative***

The fair value of the U.S. GMWB reinsurance derivative is calculated as an aggregation of the components described in the Living Benefits Required to be Fair Valued discussion below and is modeled using significant unobservable policyholder behavior inputs, identical to those used in calculating the underlying liability, such as lapses, fund

selection, resets and withdrawal utilization and risk margins. As a result, the U.S. GMWB reinsurance derivative is categorized as Level 3.

***Separate Account Assets***

Separate account assets are primarily invested in mutual funds but also have investments in fixed maturity and equity securities. The separate account investments are valued in the same manner, and using the same pricing sources and inputs, as the fixed maturity, equity security, and short-term investments of the Company. Open-ended mutual funds are included in Level 1. Most debt securities and short-term investments are included in Level 2. Level 3 assets include less liquid securities, such as highly structured and/or lower quality ABS and CMBS, ABS backed by sub-prime loans, and any investment priced solely by broker quotes.

**Table of Contents**

**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**4. Fair Value Measurements (continued)**

***Living Benefits Required to be Fair Valued (in Other Policyholder Funds and Benefits Payable)***

Fair values for GMWB and guaranteed minimum accumulation benefit ( GMAB ) contracts and the related reinsurance and customized derivatives that hedge certain equity markets exposure for GMWB contracts are calculated based upon internally developed models because active, observable markets do not exist for those items. The fair value of the Company's guaranteed benefit liabilities, classified as embedded derivatives, and the related reinsurance and customized freestanding derivatives is calculated as an aggregation of the following components: Best Estimate (formerly known as the Pre-SFAS 157 Fair Value ); Actively-Managed Volatility Adjustment; Credit Standing Adjustment; Market Illiquidity Premium; and Behavior Risk Margin. The resulting aggregation is reconciled or calibrated, if necessary, to market information that is, or may be, available to the Company, but may not be observable by other market participants, including reinsurance discussions and transactions. The Company believes the aggregation of each of these components, as necessary and as reconciled or calibrated to the market information available to the Company, results in an amount that the Company would be required to transfer, for a liability, or receive, for an asset, to or from market participants in an active liquid market, if one existed, for those market participants to assume the risks associated with the guaranteed minimum benefits and the related reinsurance and customized derivatives. The SFAS 157 fair value is likely to materially diverge from the ultimate settlement of the liability as the Company believes settlement will be based on our best estimate assumptions rather than those best estimate assumptions plus risk margins. In the absence of any transfer of the guaranteed benefit liability to a third party, the release of risk margins is likely to be reflected as realized gains in future periods' net income. Each of the components described below are unobservable in the marketplace and require subjectivity by the Company in determining their value.

**Best Estimate.** This component represents the estimated amount for which a financial instrument could be exchanged in a current transaction between knowledgeable, unrelated willing parties using identifiable, measurable and significant inputs. Since a reliable estimate of market risk margins is not obtainable, the present value of expected future cash flows under a risk neutral framework, discounted at the risk free rate of interest, is used to estimate this component.

The Best Estimate is calculated based on actuarial and capital market assumptions related to projected cash flows, including benefits and related contract charges, over the lives of the contracts, incorporating expectations concerning policyholder behavior such as lapses, fund selection, resets and withdrawal utilization (for the customized derivatives, policyholder behavior is prescribed in the derivative contract). Because of the dynamic and complex nature of these cash flows, best estimate assumptions and a Monte Carlo stochastic process involving the generation of thousands of scenarios that assume risk neutral returns consistent with swap rates and a blend of observable implied index volatility levels were used. Estimating these cash flows involves numerous estimates and subjective judgments including those regarding expected markets rates of return, market volatility, correlations of market index returns to funds, fund performance, discount rates and policyholder behavior. At each valuation date, the Company assumes expected returns based on:

- risk-free rates as represented by the current LIBOR forward curve rates;
- forward market volatility assumptions for each underlying index based primarily on a blend of observed market implied volatility data;
- correlations of market returns across underlying indices based on actual observed market returns and relationships over the ten years preceding the valuation date;
- three years of history for fund regression; and
- current risk-free spot rates as represented by the current LIBOR spot curve to determine the present value of expected future cash flows produced in the stochastic projection process.

As many guaranteed benefit obligations are relatively new in the marketplace, actual policyholder behavior experience is limited. As a result, estimates of future policyholder behavior are subjective and based on analogous internal and external data. As markets change, mature and evolve and actual policyholder behavior

emerges, management continually evaluates the appropriateness of its assumptions for this component of the fair value model.

**Actively-Managed Volatility Adjustment.** This component incorporates the basis differential between the observable index implied volatilities used to calculate the Best Estimate component and the actively-managed funds underlying the variable annuity product. The Actively-Managed Volatility Adjustment is calculated using historical fund and weighted index volatilities.

**Table of Contents**

**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**4. Fair Value Measurements (continued)**

**Credit Standing Adjustment.** This assumption makes an adjustment that market participants would make to reflect the risk that guaranteed benefit obligations or the GMWB reinsurance recoverables will not be fulfilled ( nonperformance risk ). As a result of sustained volatility in the Company s credit default spreads, during the first quarter of 2009 the Company changed its estimate of the Credit Standing Adjustment to incorporate observable Company and reinsurer credit default spreads from capital markets, adjusted for market recoverability. Prior to the first quarter of 2009, the Company calculated the Credit Standing Adjustment by using default rates published by rating agencies, adjusted for market recoverability. The changes made in the first quarter of 2009 resulted in a realized gain of \$383, before-tax, for U.S. GMWB liabilities and a realized loss of \$185, before-tax, for uncollateralized reinsurance recoverable assets.

**Market Illiquidity Premium.** This component makes an adjustment that market participants would require to reflect that guaranteed benefit obligations are illiquid and have no market observable exit prices in the capital markets.

**Behavior Risk Margin and Other Policyholder Behavior Assumptions.** The behavior risk margin adds a margin that market participants would require for the risk that the Company s assumptions about policyholder behavior could differ from actual experience. The behavior risk margin is calculated by taking the difference between adverse policyholder behavior assumptions and best estimate assumptions. During the first half of 2009, the Company revised certain adverse assumptions in the behavior risk margin for withdrawals, lapses and annuitization behavior as emerging policyholder behavior experience suggested the prior adverse policyholder behavior assumptions were no longer representative of an appropriate margin for risk. These changes resulted in a realized gain of \$352, before-tax, in the first quarter of 2009 and a realized gain of \$118, before-tax, in the second quarter of 2009.

***Assets and Liabilities Measured at Fair Value on a Recurring Basis Using Significant Unobservable Inputs (Level 3)***

The tables below provide a fair value roll forward for the three and six months ending June 30, 2009 and 2008, for the financial instruments for which significant unobservable inputs (Level 3) are used in the fair value measurement on a recurring basis. The Company classifies the fair values of financial instruments within Level 3 if there are no observable markets for the instruments or, in the absence of active markets, the majority of the inputs used to determine fair value are based on the Company s own assumptions about market participant assumptions. However, the Company prioritizes the use of market-based inputs over entity-based assumptions in determining Level 3 fair values in accordance with SFAS 157. Therefore, the gains and losses in the tables below include changes in fair value due partly to observable and unobservable factors.



Table of Contents**THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****4. Fair Value Measurements (continued)**

These disclosures reflect the impacts of recurring fair value measurements on earnings or changes in net assets and assist in the broad assessment of the quality of those earnings.

**Roll-forward of Financial Instruments Measured at Fair Value on a Recurring Basis Using Significant Unobservable Inputs (Level 3) for the three months ended June 30, 2009**

| Asset (Liability)                                       | Fair<br>value<br><br>as of<br>March<br>31,<br><br>2009 | Total<br>Realized/unrealized<br>gains<br><br>(losses)<br><br>included in: |       | Purchases,<br>issuances,<br>and<br>settlements | Transfers<br>in<br>and/or<br>(out) of<br>Level 3<br>[4] | Fair<br>value<br><br>as of<br>June 30,<br><br>2009 | Changes in<br>unrealized<br>gains<br>(losses)<br>included<br>in net<br>income<br><br>related to |
|---------------------------------------------------------|--------------------------------------------------------|---------------------------------------------------------------------------|-------|------------------------------------------------|---------------------------------------------------------|----------------------------------------------------|-------------------------------------------------------------------------------------------------|
|                                                         |                                                        | Net<br>income                                                             | OCI   |                                                |                                                         |                                                    | financial<br>instruments<br>still<br>held at June<br>30,<br>2009 [2]                            |
| <b>Assets</b>                                           |                                                        |                                                                           |       |                                                |                                                         |                                                    |                                                                                                 |
| Fixed maturities, AFS                                   |                                                        |                                                                           |       |                                                |                                                         |                                                    |                                                                                                 |
| ABS                                                     | \$ 544                                                 | \$ (7)                                                                    | \$ 75 | \$ (29)                                        | \$ (81)                                                 | \$ 502                                             | \$ (8)                                                                                          |
| CDO                                                     | 2,422                                                  | (73)                                                                      | 246   | (33)                                           |                                                         | 2,562                                              | (94)                                                                                            |
| CMBS                                                    | 188                                                    | (35)                                                                      | 47    | (4)                                            | 2                                                       | 198                                                | (26)                                                                                            |
| Corporate                                               | 6,597                                                  | 6                                                                         | 427   | (36)                                           | (464)                                                   | 6,530                                              | (26)                                                                                            |
| Government/govt.<br>agencies                            |                                                        |                                                                           |       |                                                |                                                         |                                                    |                                                                                                 |
| Foreign                                                 | 65                                                     |                                                                           | 4     | (1)                                            |                                                         | 68                                                 |                                                                                                 |
| United States                                           | 8                                                      |                                                                           | (1)   |                                                | (7)                                                     |                                                    |                                                                                                 |
| RMBS                                                    | 1,278                                                  | (51)                                                                      | (34)  | 157                                            | 3                                                       | 1,353                                              | (85)                                                                                            |
| States, municipalities<br>and political<br>subdivisions | 172                                                    |                                                                           | 1     | (13)                                           | 54                                                      | 214                                                |                                                                                                 |
| Fixed maturities, AFS                                   | 11,274                                                 | (160)                                                                     | 765   | 41                                             | (493)                                                   | 11,427                                             | (239)                                                                                           |
| Equity securities, AFS                                  | 510                                                    |                                                                           | 74    | 2                                              | (358)                                                   | 228                                                |                                                                                                 |
| Derivatives [5]                                         |                                                        |                                                                           |       |                                                |                                                         |                                                    |                                                                                                 |
| Variable annuity<br>hedging derivatives                 | 2,552                                                  | (1,201)                                                                   |       | (216)                                          |                                                         | 1,135                                              | (1,133)                                                                                         |
| Other freestanding<br>derivatives                       | (380)                                                  | 85                                                                        | (5)   | 21                                             | (3)                                                     | (282)                                              | 91                                                                                              |
|                                                         | 2,172                                                  | (1,116)                                                                   | (5)   | (195)                                          | (3)                                                     | 853                                                | (1,042)                                                                                         |

|                                           |       |       |    |    |     |       |
|-------------------------------------------|-------|-------|----|----|-----|-------|
| Total freestanding derivatives            |       |       |    |    |     |       |
| Reinsurance recoverable for U.S. GMWB [1] | 1,058 | (433) | 7  |    | 632 | (433) |
| Separate accounts [6]                     | 639   |       | 23 | 11 | 673 | 12    |

**Liabilities**

|                                                     |            |          |        |         |            |          |
|-----------------------------------------------------|------------|----------|--------|---------|------------|----------|
| Other policyholder funds and benefits payable       |            |          |        |         |            |          |
| Guaranteed living benefits[1]                       | \$ (5,930) | \$ 2,628 | \$ (7) | \$ (35) | \$ (3,344) | \$ 2,628 |
| Institutional notes                                 | (25)       | 27       |        |         | 2          | 27       |
| Equity linked notes                                 | (5)        | (1)      |        |         | (6)        | (1)      |
| Total other policyholder funds and benefits payable | (5,960)    | 2,654    | (7)    | (35)    | (3,348)    | 2,654    |
| Consumer notes                                      | (4)        |          |        |         | (4)        |          |

[1] The Company classifies gains and losses on GMWB reinsurance derivatives and Guaranteed Living Benefit embedded derivatives as unrealized gains/losses for purposes of disclosure in this table because it is impracticable to track on a contract-by-contract basis the realized gains/losses for these derivatives and embedded derivatives.

[2] All amounts in these columns are reported in net realized capital gains/losses except for \$1 for the three months ended June 30, 2009, which

*is reported in  
benefits, losses and  
loss adjustment  
expenses. All  
amounts are before  
income taxes and  
amortization of  
deferred policy  
acquisition costs and  
present value of  
future profits  
( DAC ).*

*[3] OCI refers to Other  
comprehensive  
income in the  
condensed  
consolidated  
statement of  
comprehensive  
income (loss). All  
amounts are before  
income taxes and  
amortization of  
DAC.*

*[4] Transfers in and/or  
(out) of Level 3  
during the three  
months ended  
June 30, 2009 are  
attributable to a  
change in the  
availability of market  
observable  
information and  
re-evaluation of the  
observability of  
pricing inputs  
primarily for certain  
long-dated corporate  
bonds and preferred  
stocks.*

*[5] Derivative are  
reported in this table  
on a net basis for  
asset/(liability)  
positions and  
reported in the  
condensed*

*consolidated balance  
sheet in other  
investments and  
other liabilities.*

[6] *The  
realized/unrealized  
gains  
(losses) included in  
net income for  
separate account  
assets are offset by  
an equal amount for  
separate account  
liabilities, which  
results in a net zero  
impact on net income  
for the Company.*

Table of Contents**THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****4. Fair Value Measurements (continued)****Roll-forward of Financial Instruments Measured at Fair Value on a Recurring Basis Using Significant Unobservable Inputs (Level 3) for the six months ended June 30, 2009**

| Asset (Liability)                                 | Total                              |                                  |         |                                       |                                          | Changes in                                                                                      |                   |
|---------------------------------------------------|------------------------------------|----------------------------------|---------|---------------------------------------|------------------------------------------|-------------------------------------------------------------------------------------------------|-------------------|
|                                                   | Realized/unrealized gains (losses) |                                  |         |                                       |                                          | unrealized gains (losses) included in net income related to financial instruments still held at |                   |
|                                                   | Fair value as of January 1, 2009   | included in: Net income [1], [2] | OCI [3] | Purchases, issuances, and settlements | Transfers in and/or (out) of Level 3 [4] | Fair value as of June 30, 2009                                                                  | June 30, 2009 [2] |
| <b>Assets</b>                                     |                                    |                                  |         |                                       |                                          |                                                                                                 |                   |
| Fixed maturities, AFS                             |                                    |                                  |         |                                       |                                          |                                                                                                 |                   |
| ABS                                               | \$ 536                             | \$ (9)                           | \$ 36   | \$ 1                                  | \$ (62)                                  | \$ 502                                                                                          | \$ (8)            |
| CDO                                               | 2,612                              | (95)                             | 98      | (53)                                  |                                          | 2,562                                                                                           | (94)              |
| CMBS                                              | 341                                | (48)                             | 28      | (8)                                   | (115)                                    | 198                                                                                             | (26)              |
| Corporate                                         | 6,396                              | (60)                             | 407     | 198                                   | (411)                                    | 6,530                                                                                           | (26)              |
| Government/govt. agencies                         |                                    |                                  |         |                                       |                                          |                                                                                                 |                   |
| Foreign                                           | 100                                |                                  | (2)     | (10)                                  | (20)                                     | 68                                                                                              |                   |
| United States                                     | 8                                  |                                  | (1)     |                                       | (7)                                      |                                                                                                 |                   |
| RMBS                                              | 1,662                              | (169)                            | (244)   | 101                                   | 3                                        | 1,353                                                                                           | (85)              |
| States, municipalities and political subdivisions | 155                                |                                  | (6)     | (13)                                  | 78                                       | 214                                                                                             |                   |
| Fixed maturities, AFS                             | 11,810                             | (381)                            | 316     | 216                                   | (534)                                    | 11,427                                                                                          | (239)             |
| Equity securities, AFS                            | 541                                | (1)                              | (1)     | (2)                                   | (309)                                    | 228                                                                                             |                   |
| Derivatives [5]                                   |                                    |                                  |         |                                       |                                          |                                                                                                 |                   |
| Variable annuity hedging derivatives              | 2,774                              | (1,093)                          |         | (546)                                 |                                          | 1,135                                                                                           | (1,042)           |
| Other freestanding derivatives                    | (281)                              | (5)                              | (10)    | 20                                    | (6)                                      | (282)                                                                                           | 9                 |
| Total freestanding derivatives                    | 2,493                              | (1,098)                          | (10)    | (526)                                 | (6)                                      | 853                                                                                             | (1,033)           |
| Reinsurance recoverable for U.S. GMWB [1]         | 1,302                              | (685)                            |         | 15                                    |                                          | 632                                                                                             | (685)             |
| Separate account assets [6]                       | 786                                | (122)                            |         | 110                                   | (101)                                    | 673                                                                                             | (73)              |

**Liabilities**Other policyholder funds  
and benefits payable[1]

Guaranteed Living

|                                                              |    |         |    |       |    |     |    |      |    |         |    |       |
|--------------------------------------------------------------|----|---------|----|-------|----|-----|----|------|----|---------|----|-------|
| Benefits                                                     | \$ | (6,620) | \$ | 3,349 | \$ | (3) | \$ | (70) | \$ | (3,344) | \$ | 3,349 |
| Institutional notes                                          |    | (41)    |    | 43    |    |     |    |      |    | 2       |    | 43    |
| Equity linked notes                                          |    | (8)     |    | 2     |    |     |    |      |    | (6)     |    | 2     |
| Total other policyholder<br>funds and benefits<br>payable[1] |    | (6,669) |    | 3,394 |    | (3) |    | (70) |    | (3,348) |    | 3,394 |
| Other derivative<br>liabilities [7]                          |    | (163)   |    | 70    |    |     |    | 93   |    |         |    |       |
| Consumer notes                                               |    | (5)     |    | 1     |    |     |    |      |    | (4)     |    | 1     |

[1] The Company classifies gains and losses on GMWB reinsurance derivatives and Guaranteed Living Benefit embedded derivatives as unrealized gains/losses for purposes of disclosure in this table because it is impracticable to track on a contract-by-contract basis the realized gains/losses for these derivatives and embedded derivatives.

[2] All amounts in these columns are reported in net realized capital gains/losses except for \$2 for the six months ended June 30, 2009, which is reported in benefits, losses and loss adjustment expenses. All amounts are before income taxes and amortization of

DAC.

[3] *OCI refers to Other comprehensive income in the condensed consolidated statement of comprehensive loss. All amounts are before income taxes and amortization of DAC.*

[4] *Transfers in and/or (out) of Level 3 during the six months ended June 30, 2009 are attributable to a change in the availability of market observable information and re-evaluation of the observability of pricing inputs for individual securities within the respective categories.*

[5] *Derivative are reported in this table on a net basis for asset/(liability) positions and reported in the condensed consolidated balance sheet in other investments and other liabilities.*

[6] *The realized/unrealized gains (losses) included in net income for separate account assets are offset by an equal amount for*

*separate account  
liabilities, which  
results in a net zero  
impact on net income  
for the Company.*

*[7] On March 26, 2009,  
certain of the Allianz  
warrants were  
reclassified to equity,  
at their current fair  
value, as  
shareholder  
approval of the  
conversion of these  
warrants to common  
shares was received.  
See Note 13 for  
further discussion.*



Table of Contents**THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****4. Fair Value Measurements (continued)****Roll-forward of Financial Instruments Measured at Fair Value on a Recurring Basis Using Significant Unobservable Inputs (Level 3) for the three months ended June 30, 2008**

| Asset (Liability)                                   | Fair<br>value<br>as of<br>March<br>31,<br>2008 | Total<br>Realized/unrealized<br>gains (losses) |            | Purchases,<br>issuances,<br>and<br>settlements | Transfers<br>in and/or<br>(out) of<br>Level 3<br>[4] | Fair<br>value<br>as of<br>June 30,<br>2008 | Changes in<br>unrealized<br>gains<br>(losses)<br>included in<br>net<br>income<br>related<br>to financial |
|-----------------------------------------------------|------------------------------------------------|------------------------------------------------|------------|------------------------------------------------|------------------------------------------------------|--------------------------------------------|----------------------------------------------------------------------------------------------------------|
|                                                     |                                                | included in:<br>Net<br>income                  | OCI<br>[3] |                                                |                                                      |                                            | instruments<br>still held at<br>June 30,<br>2008 [2]                                                     |
| <b>Assets</b>                                       |                                                |                                                |            |                                                |                                                      |                                            |                                                                                                          |
| Fixed maturities, AFS                               | \$ 16,447                                      | \$ (74)                                        | \$ (286)   | \$ 305                                         | \$ 120                                               | \$ 16,512                                  | \$ (75)                                                                                                  |
| Equity securities, AFS                              | 1,285                                          | 4                                              | (10)       | 236                                            | (148)                                                | 1,367                                      | (4)                                                                                                      |
| Derivatives [5]                                     |                                                |                                                |            |                                                |                                                      |                                            |                                                                                                          |
| Variable Annuity                                    |                                                |                                                |            |                                                |                                                      |                                            |                                                                                                          |
| Hedging Derivatives                                 | 998                                            | (208)                                          |            | 3                                              |                                                      | 793                                        | (195)                                                                                                    |
| Other freestanding<br>derivatives                   | (334)                                          | (74)                                           | (1)        | 11                                             | (6)                                                  | (404)                                      | (43)                                                                                                     |
| Total freestanding<br>derivatives                   | 664                                            | (282)                                          | (1)        | 14                                             | (6)                                                  | 389                                        | (238)                                                                                                    |
| Reinsurance<br>recoverable for U.S.<br>GMWB [1]     | 291                                            | (46)                                           |            | 5                                              |                                                      | 250                                        | (46)                                                                                                     |
| Separate accounts [6]                               | 580                                            | 23                                             |            | (58)                                           | 120                                                  | 665                                        | 18                                                                                                       |
| <b>Liabilities</b>                                  |                                                |                                                |            |                                                |                                                      |                                            |                                                                                                          |
| Other policyholder<br>funds and benefits<br>payable |                                                |                                                |            |                                                |                                                      |                                            |                                                                                                          |
| Guaranteed Living<br>Benefits[1]                    | \$ (1,993)                                     | \$ 322                                         | \$         | \$ (32)                                        | \$                                                   | \$ (1,703)                                 | \$ 322                                                                                                   |
| Institutional notes                                 | (50)                                           | 29                                             |            |                                                |                                                      | (21)                                       | 29                                                                                                       |
| Equity linked notes                                 | (15)                                           |                                                |            |                                                |                                                      | (15)                                       |                                                                                                          |
| Total other<br>policyholder funds and               | (2,058)                                        | 351                                            |            | (32)                                           |                                                      | (1,739)                                    | 351                                                                                                      |

|                  |     |   |     |   |
|------------------|-----|---|-----|---|
| benefits payable |     |   |     |   |
| Consumer notes   | (4) | 1 | (3) | 1 |

[1] *The Company classifies gains and losses on GMWB reinsurance derivatives and Guaranteed Living Benefit embedded derivatives as unrealized gains/losses for purposes of disclosure in this table because it is impracticable to track on a contract-by-contract basis the realized gains/losses for these derivatives and embedded derivatives.*

[2] *All amounts in these columns are reported in net realized capital gains/losses except for (\$1) for the three months ended June 30, 2008, which is reported in benefits, losses and loss adjustment expenses. All amounts are before income taxes and amortization of DAC.*

[3] *OCI refers to Other comprehensive income in the consolidated statement of comprehensive loss. All amounts are before income taxes and amortization of DAC.*

[4] *Transfers in and/or (out) of Level 3 during the three months ended June 30, 2008 are attributable to a change in the availability of market observable information and re-evaluation of the observability of pricing inputs for individual securities within the respective categories.*

[5] *Derivative instruments, are reported in this table on a net basis for asset/(liability) positions and reported in the condensed consolidated balance sheet in other investments and other liabilities.*

[6] *The realized/unrealized gains (losses) included in net income for separate account assets are offset by an equal amount for separate account liabilities, which results in a net zero impact on net income for the Company.*

Table of Contents**THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****4. Fair Value Measurements (continued)****Roll-forward of Financial Instruments Measured at Fair Value on a Recurring Basis Using Significant Unobservable Inputs (Level 3) for the six months ended June 30, 2008**

|                                                     |                                                    | <b>Total</b>                                                                      |                |                                                          |                                                                 |                                                       | <b>Changes in<br/>unrealized<br/>gains<br/>(losses)<br/>included in<br/>net<br/>income<br/>related<br/>to financial<br/>instruments<br/>still held at</b> |
|-----------------------------------------------------|----------------------------------------------------|-----------------------------------------------------------------------------------|----------------|----------------------------------------------------------|-----------------------------------------------------------------|-------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                     | <b>Fair<br/>value<br/>as of<br/>January<br/>1,</b> | <b>Realized/unrealized<br/>gains (losses)<br/>included in:<br/>Net<br/>income</b> | <b>OCI [3]</b> | <b>Purchases,<br/>issuances,<br/>and<br/>settlements</b> | <b>Transfers<br/>in and/or<br/>(out) of<br/>Level 3<br/>[4]</b> | <b>Fair<br/>value<br/>as of<br/>June 30,<br/>2008</b> | <b>June 30,<br/>2008 [2]</b>                                                                                                                              |
| <b>Asset (Liability)</b>                            | <b>2008</b>                                        | <b>[1], [2]</b>                                                                   |                |                                                          |                                                                 | <b>2008</b>                                           |                                                                                                                                                           |
| <b>Assets</b>                                       |                                                    |                                                                                   |                |                                                          |                                                                 |                                                       |                                                                                                                                                           |
| Fixed maturities, AFS                               | \$ 17,996                                          | \$ (177)                                                                          | \$ (1,396)     | \$ 1,278                                                 | \$ (1,189)                                                      | \$ 16,512                                             | \$ (75)                                                                                                                                                   |
| Equity securities, AFS                              | 1,339                                              | (1)                                                                               | (129)          | 327                                                      | (169)                                                           | 1,367                                                 | (4)                                                                                                                                                       |
| Derivatives [5]                                     |                                                    |                                                                                   |                |                                                          |                                                                 |                                                       |                                                                                                                                                           |
| Variable Annuity                                    |                                                    |                                                                                   |                |                                                          |                                                                 |                                                       |                                                                                                                                                           |
| Hedging Derivatives                                 | 673                                                | 63                                                                                |                | 57                                                       |                                                                 | 793                                                   | 64                                                                                                                                                        |
| Other freestanding<br>derivatives                   | (419)                                              | (266)                                                                             | 2              | 178                                                      | 101                                                             | (404)                                                 | (160)                                                                                                                                                     |
| Total freestanding<br>derivatives                   | 254                                                | (203)                                                                             | 2              | 235                                                      | 101                                                             | 389                                                   | (96)                                                                                                                                                      |
| Reinsurance<br>recoverable for U.S.                 |                                                    |                                                                                   |                |                                                          |                                                                 |                                                       |                                                                                                                                                           |
| GMWB [1] [6]                                        | 238                                                | 2                                                                                 |                | 10                                                       |                                                                 | 250                                                   | 2                                                                                                                                                         |
| Separate accounts [7]                               | 701                                                | (56)                                                                              |                | 20                                                       |                                                                 | 665                                                   | (54)                                                                                                                                                      |
| <b>Liabilities</b>                                  |                                                    |                                                                                   |                |                                                          |                                                                 |                                                       |                                                                                                                                                           |
| Other policyholder<br>funds and benefits<br>payable |                                                    |                                                                                   |                |                                                          |                                                                 |                                                       |                                                                                                                                                           |
| Guaranteed Living<br>Benefits[1]                    | \$ (1,472)                                         | \$ (175)                                                                          | \$             | \$ (56)                                                  | \$                                                              | \$ (1,703)                                            | \$ (175)                                                                                                                                                  |
| Institutional notes                                 | (24)                                               | 3                                                                                 |                |                                                          |                                                                 | (21)                                                  | 3                                                                                                                                                         |
| Equity linked notes                                 | (21)                                               | 6                                                                                 |                |                                                          |                                                                 | (15)                                                  | 6                                                                                                                                                         |
| Total other<br>policyholder funds and               | (1,517)                                            | (166)                                                                             |                | (56)                                                     |                                                                 | (1,739)                                               | (166)                                                                                                                                                     |

|                  |     |   |     |   |
|------------------|-----|---|-----|---|
| benefits payable |     |   |     |   |
| Consumer notes   | (5) | 2 | (3) | 2 |

[1] *The Company classifies the gains and losses on GMWB reinsurance derivatives and Guaranteed Living Benefit embedded derivatives as unrealized gains/losses for purposes of disclosure in this table because it is impracticable to track on a contract-by-contract basis the realized gains/losses for these derivatives and embedded derivatives.*

[2] *All amounts in these columns are reported in net realized capital gains/losses except for \$1 for the six months ended June 30, 2008, which is reported in benefits, losses and loss adjustment expenses. All amounts are before income taxes and amortization of DAC.*

[3] *OCI refers to Other comprehensive income in the consolidated statement of comprehensive loss. All amounts are before income taxes and amortization of DAC.*

[4] *Transfers in and/or (out) of Level 3 during the six months ended June 30, 2008 are attributable to a change in the availability of market observable information and re-evaluation of the observability of pricing inputs for individual securities within the respective categories.*

[5] *Derivative instruments, are reported in this table on a net basis for asset/(liability) positions and reported in the condensed consolidated balance sheet in other investments and other liabilities.*

[6] *The January 1, 2008 fair value of \$238 includes the pre-SFAS 157 fair value of \$128 and transitional adjustment of \$110.*

[7] *The realized/unrealized gains (losses) included in net income for separate account assets are offset by an equal amount for separate account liabilities, which results in a net zero impact on net income*

*for the Company.*

**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****4. Fair Value Measurements (continued)*****Financial Instruments Not Carried at Fair Value***

The following include disclosures for other financial instruments not carried at fair value and not included in above SFAS 157 discussion.

The carrying amounts and fair values of The Hartford's financial instruments not carried at fair value, as of June 30, 2009 and December 31, 2008 were as follows:

|                                                   | <b>June 30,<br/>2009</b>   |                       | <b>December 31,<br/>2008</b> |                       |
|---------------------------------------------------|----------------------------|-----------------------|------------------------------|-----------------------|
|                                                   | <b>Carrying<br/>Amount</b> | <b>Fair<br/>Value</b> | <b>Carrying<br/>Amount</b>   | <b>Fair<br/>Value</b> |
| <b>Assets</b>                                     |                            |                       |                              |                       |
| Policy loans                                      | \$ 2,204                   | \$ 2,409              | \$ 2,208                     | \$ 2,435              |
| Mortgage loans on real estate                     | 6,522                      | 5,231                 | 6,469                        | 5,654                 |
| <b>Liabilities</b>                                |                            |                       |                              |                       |
| Other policyholder funds and benefits payable [1] | \$ 14,466                  | \$ 14,437             | \$ 14,839                    | \$ 14,576             |
| Commercial paper [2]                              |                            |                       | 374                          | 374                   |
| Long-term debt [3]                                | 5,765                      | 5,088                 | 5,755                        | 4,539                 |
| Consumer notes [4]                                | 1,195                      | 1,235                 | 1,205                        | 1,188                 |

[1] Excludes  
guarantees on  
variable  
annuities, group  
accident and  
health and  
universal life  
insurance  
contracts,  
including  
corporate  
owned life  
insurance.

[2] Included in  
short-term debt  
in the  
consolidated  
balance sheets.  
As of June 30,  
2009, The  
Hartford has no  
commercial  
paper  
outstanding.



[3] *Excludes capital lease obligations of \$67 and \$68 as of June 30, 2009 and December 31, 2008, respectively, and includes current maturities of long-term debt of \$275 and \$0 as of June 30, 2009 and December 31, 2008, respectively.*

[4] *Excludes amounts carried at fair value and included in SFAS 157 disclosures above.*

Included in other liabilities in the condensed consolidated balance sheet are carrying amounts of \$389 and \$149 for deposits and Federal Home Bank advances, respectively, related to Federal Trust Corporation. These carrying amounts approximate fair value.

The Company has not made any changes in its valuation methodologies for the following assets and liabilities since December 31, 2008.

Fair value for policy loans and consumer notes were estimated using discounted cash flow calculations using current interest rates.

Fair values for mortgage loans on real estate were estimated using discounted cash flow calculations based on current lending rates for similar type loans. Current lending rates reflect changes in credit spreads and the remaining terms of the loans.

Other policyholder funds and benefits payable, not carried at fair value and not included in above SFAS 157 fair value information, is determined by estimating future cash flows, discounted at the current market rate.

Carrying amounts approximate fair value for commercial paper. As of June 30, 2009, the Company has no outstanding commercial paper.

Fair value for long-term debt is based primarily on market quotations from independent third party pricing services.

Table of Contents**THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****5. Investments and Derivative Instruments****Available-for-Sale Securities**

The following table presents the Company's AFS securities by type on a consolidated basis.

|                                                            | June 30, 2009        |                     |                     |           |                        | December 31, 2008    |                     |                     |           |  |
|------------------------------------------------------------|----------------------|---------------------|---------------------|-----------|------------------------|----------------------|---------------------|---------------------|-----------|--|
|                                                            | Cost or<br>Amortized | Gross<br>Unrealized | Gross<br>Unrealized | Fair      | Non-<br>Credit<br>OTTI | Cost or<br>Amortized | Gross<br>Unrealized | Gross<br>Unrealized | Fair      |  |
|                                                            | Cost                 | Gains               | Losses              | Value     | [1]                    | Cost                 | Gains               | Losses              | Value     |  |
| AFS securities                                             |                      |                     |                     |           |                        |                      |                     |                     |           |  |
| ABS                                                        | \$ 3,272             | \$ 13               | \$ (835)            | \$ 2,450  | \$ (66)                | \$ 3,431             | \$ 6                | \$ (971)            | \$ 2,466  |  |
| CDOs                                                       | 4,547                | 3                   | (1,987)             | 2,563     | (141)                  | 4,655                | 2                   | (2,045)             | 2,612     |  |
| CMBS                                                       | 12,361               | 51                  | (4,122)             | 8,290     | (119)                  | 12,973               | 43                  | (4,703)             | 8,313     |  |
| Corporate                                                  | 33,454               | 707                 | (3,326)             | 30,835    | (28)                   | 31,059               | 623                 | (4,501)             | 27,181    |  |
| Govt./govt.<br>agencies                                    |                      |                     |                     |           |                        |                      |                     |                     |           |  |
| Foreign                                                    | 1,014                | 41                  | (24)                | 1,031     |                        | 2,786                | 100                 | (65)                | 2,821     |  |
| United States                                              | 4,471                | 23                  | (254)               | 4,240     |                        | 5,883                | 112                 | (39)                | 5,956     |  |
| RMBS                                                       | 5,738                | 92                  | (1,324)             | 4,506     | (154)                  | 6,045                | 96                  | (1,033)             | 5,108     |  |
| States,<br>municipalities<br>and political<br>subdivisions | 11,339               | 210                 | (596)               | 10,953    | (3)                    | 11,406               | 202                 | (953)               | 10,655    |  |
| Fixed maturities                                           | 76,196               | 1,140               | (12,468)            | 64,868    | (511)                  | 78,238               | 1,184               | (14,310)            | 65,112    |  |
| Equity securities                                          | 1,518                | 233                 | (443)               | 1,308     |                        | 1,554                | 203                 | (299)               | 1,458     |  |
| Total AFS<br>securities                                    | \$ 77,714            | \$ 1,373            | \$ (12,911)         | \$ 66,176 | \$ (511)               | \$ 79,792            | \$ 1,387            | \$ (14,609)         | \$ 66,570 |  |

[1] Represents the amount of cumulative non-credit other-than-temporary impairment ( OTTI ) losses transferred to other comprehensive loss in accordance with FSP FAS 115-2 for securities that also had a credit impairment, of which \$248 was added for the three months ended June 30, 2009. These losses are

*included in gross  
unrealized losses as of  
June 30, 2009.*

The Company participates in securities lending programs to generate additional income. Through these programs, certain domestic fixed income securities are loaned from the Company's portfolio to qualifying third party borrowers in return for collateral in the form of cash or U.S. government securities. As of June 30, 2009 and December 31, 2008, under terms of securities lending programs, the fair value of loaned securities was approximately \$695 and \$2.9 billion, respectively, which was included in fixed maturities in the Condensed Consolidated Balance Sheet. As of June 30, 2009 and December 31, 2008, the Company held collateral associated with the loaned securities in the amount of \$707 and \$3.0 billion, respectively.

The following table presents the Company's fixed maturities by contractual maturity year.

| <b>Maturity</b>                   | <b>June 30, 2009</b>      |                   |
|-----------------------------------|---------------------------|-------------------|
|                                   | <b>Amortized<br/>Cost</b> | <b>Fair Value</b> |
| One year or less                  | \$ 1,992                  | \$ 2,041          |
| Over one year through five years  | 12,061                    | 11,980            |
| Over five years through ten years | 13,975                    | 12,997            |
| Over ten years                    | 36,320                    | 28,694            |
| Subtotal                          | 64,348                    | 55,712            |
| ABS, CDOs and RMBS [1]            | 11,848                    | 9,156             |
| <b>Total</b>                      | <b>\$ 76,196</b>          | <b>\$ 64,868</b>  |

*[1] Excludes CRE  
CDOs.*

Estimated maturities may differ from contractual maturities due to security call or prepayment provisions. Due to the potential for prepayment on certain mortgage- and asset-backed securities, ABS, CDOs and RMBS are not categorized by contractual maturity. CMBS and CRE CDOs are categorized by contractual maturity because they generally are not subject to prepayment risk as these securities are generally structured to include forms of call protections such as yield maintenance charges, prepayment penalties or lockouts and defeasance.

**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****5. Investments and Derivative Instruments (continued)****Net Realized Capital Gains (Losses)**

The following table presents the Company's net realized capital gains and losses.

|                                                                   | <b>Three Months Ended</b> |                 | <b>Six Months Ended</b> |                   |
|-------------------------------------------------------------------|---------------------------|-----------------|-------------------------|-------------------|
|                                                                   | <b>June 30,</b>           |                 | <b>June 30,</b>         |                   |
| <i>(Before-tax)</i>                                               | <b>2009</b>               | <b>2008</b>     | <b>2009</b>             | <b>2008</b>       |
| Gross gains on sale                                               | \$ 157                    | \$ 73           | \$ 365                  | \$ 168            |
| Gross losses on sale                                              | (189)                     | (59)            | (909)                   | (270)             |
| Net other-than-temporary impairment losses recognized in earnings | (314)                     | (164)           | (538)                   | (468)             |
| Japanese fixed annuity contract hedges, net [1]                   | (6)                       | (9)             | 35                      | (23)              |
| Periodic net coupon settlements on credit derivatives/Japan       | (13)                      | (10)            | (32)                    | (15)              |
| SFAS 157 transition impact                                        |                           |                 |                         | (650)             |
| Results of variable annuity hedge program                         |                           |                 |                         |                   |
| GMWB derivatives, net [2]                                         | 671                       | (13)            | 1,260                   | (123)             |
| Macro hedge program                                               | (568)                     | (4)             | (364)                   | 5                 |
| Total results of variable annuity hedge program                   | 103                       | (17)            | 896                     | (118)             |
| Other, net [3]                                                    | (419)                     | (96)            | (414)                   | (277)             |
| <b>Net realized capital gains (losses)</b>                        | <b>\$ (681)</b>           | <b>\$ (282)</b> | <b>\$ (597)</b>         | <b>\$ (1,653)</b> |

[1] *Relates to the Japanese fixed annuity product (product and related derivative hedging instruments excluding periodic net coupon settlements).*

[2] *The net gain on GMWB derivatives for the three and six months ended June 30, 2009 was primarily due to a decline in equity*

*volatility levels,  
an increase in  
interest rates  
and liability  
model  
assumption  
updates for  
withdrawals,  
lapses, and  
credit standing.*

*[3] Primarily  
consists of  
changes in fair  
value on  
non-qualifying  
derivatives,  
hedge  
ineffectiveness  
on qualifying  
derivative  
instruments,  
foreign currency  
gains and  
losses, valuation  
allowances, a  
loss of  
approximately  
\$300 related to  
a contingent  
obligation  
associated with  
the Allianz  
transaction, and  
other investment  
gains and  
losses.*

Net realized capital gains and losses from investment sales, after deducting the life and pension policyholders' share for certain products, are reported as a component of revenues and are determined on a specific identification basis. Net realized capital losses reported for the three and six months ended June 30, 2009 related to AFS other-than-temporary impairments and net losses on sales were \$346 and \$1.1 billion, respectively, and were previously reported as unrealized losses in AOCI. Proceeds from sales of AFS securities totaled \$8.4 billion and \$28.1 billion, respectively, for the three and six months ended June 30, 2009, and \$3.6 billion and \$8.7 billion, respectively, for the three and six months ended June 30, 2008.

#### **Other-Than-Temporary Impairment Losses**

The following table presents the Company's credit other-than-temporary impairments ( credit impairments ) on debt securities held as of June 30, 2009.

|                                                     | <b>Credit OTTI</b> |
|-----------------------------------------------------|--------------------|
| Balance as of March 31, 2009                        | \$ (1,320)         |
| Additions for credit impairments recognized on [1]: |                    |

|                                                                                                              |                   |
|--------------------------------------------------------------------------------------------------------------|-------------------|
| Securities not previously impaired                                                                           | (212)             |
| Securities previously impaired                                                                               | (49)              |
| Reductions for credit impairments previously recognized on:                                                  |                   |
| Securities that matured or were sold during the period                                                       |                   |
| Securities that the Company intends to sell or more likely than not will be required to sell before recovery | 3                 |
| Securities due to an increase in expected cash flows                                                         |                   |
| <b>Balance as of June 30, 2009</b>                                                                           | <b>\$ (1,578)</b> |

[1] Total additions of \$261 are included in the net other-than-temporary impairment losses recognized in earnings of \$314 in the Condensed Consolidated Statements of Operations. Also included in the \$314 are impairments of \$8 representing securities the Company intends to sell and \$45 representing equity securities.

Table of Contents**THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****5. Investments and Derivative Instruments (continued)****Security Unrealized Loss Aging**

The following tables present the Company's unrealized loss aging for AFS securities by type and length of time the security was in a continuous unrealized loss position.

|                                                         | <b>June 30, 2009</b>       |                       |                              |                           |                       |                              |                           |                       |                              |
|---------------------------------------------------------|----------------------------|-----------------------|------------------------------|---------------------------|-----------------------|------------------------------|---------------------------|-----------------------|------------------------------|
|                                                         | <b>Less Than 12 Months</b> |                       |                              | <b>12 Months or More</b>  |                       |                              | <b>Total</b>              |                       |                              |
|                                                         | <b>Amortized<br/>Cost</b>  | <b>Fair<br/>Value</b> | <b>Unrealized<br/>Losses</b> | <b>Amortized<br/>Cost</b> | <b>Fair<br/>Value</b> | <b>Unrealized<br/>Losses</b> | <b>Amortized<br/>Cost</b> | <b>Fair<br/>Value</b> | <b>Unrealized<br/>Losses</b> |
| <b>AFS securities</b>                                   |                            |                       |                              |                           |                       |                              |                           |                       |                              |
| ABS                                                     | \$ 440                     | \$ 328                | \$ (112)                     | \$ 2,372                  | \$ 1,649              | \$ (723)                     | \$ 2,812                  | \$ 1,977              | \$ (835)                     |
| CDOs                                                    | 2,022                      | 1,506                 | (516)                        | 2,516                     | 1,045                 | (1,471)                      | 4,538                     | 2,551                 | (1,987)                      |
| CMBS                                                    | 3,394                      | 2,430                 | (964)                        | 8,014                     | 4,856                 | (3,158)                      | 11,408                    | 7,286                 | (4,122)                      |
| Corporate                                               | 7,859                      | 6,621                 | (1,238)                      | 11,712                    | 9,624                 | (2,088)                      | 19,571                    | 16,245                | (3,326)                      |
| Government/government<br>agencies                       |                            |                       |                              |                           |                       |                              |                           |                       |                              |
| Foreign                                                 | 150                        | 136                   | (14)                         | 117                       | 107                   | (10)                         | 267                       | 243                   | (24)                         |
| United States                                           | 3,034                      | 2,780                 | (254)                        |                           |                       |                              | 3,034                     | 2,780                 | (254)                        |
| RMBS                                                    | 841                        | 707                   | (134)                        | 2,410                     | 1,220                 | (1,190)                      | 3,251                     | 1,927                 | (1,324)                      |
| States, municipalities<br>and political<br>subdivisions | 1,797                      | 1,708                 | (89)                         | 5,020                     | 4,513                 | (507)                        | 6,817                     | 6,221                 | (596)                        |
| <b>Fixed maturities</b>                                 | 19,537                     | 16,216                | (3,321)                      | 32,161                    | 23,014                | (9,147)                      | 51,698                    | 39,230                | (12,468)                     |
| Equity securities                                       | 892                        | 577                   | (315)                        | 364                       | 236                   | (128)                        | 1,256                     | 813                   | (443)                        |
| <b>Total securities in an<br/>unrealized loss</b>       | <b>\$ 20,429</b>           | <b>\$ 16,793</b>      | <b>\$ (3,636)</b>            | <b>\$ 32,525</b>          | <b>\$ 23,250</b>      | <b>\$ (9,275)</b>            | <b>\$ 52,954</b>          | <b>\$ 40,043</b>      | <b>\$ (12,911)</b>           |

|                                                         | <b>December 31, 2008</b>   |                       |                              |                           |                       |                              |                           |                       |                              |
|---------------------------------------------------------|----------------------------|-----------------------|------------------------------|---------------------------|-----------------------|------------------------------|---------------------------|-----------------------|------------------------------|
|                                                         | <b>Less Than 12 Months</b> |                       |                              | <b>12 Months or More</b>  |                       |                              | <b>Total</b>              |                       |                              |
|                                                         | <b>Amortized<br/>Cost</b>  | <b>Fair<br/>Value</b> | <b>Unrealized<br/>Losses</b> | <b>Amortized<br/>Cost</b> | <b>Fair<br/>Value</b> | <b>Unrealized<br/>Losses</b> | <b>Amortized<br/>Cost</b> | <b>Fair<br/>Value</b> | <b>Unrealized<br/>Losses</b> |
| <b>AFS securities</b>                                   |                            |                       |                              |                           |                       |                              |                           |                       |                              |
| ABS                                                     | \$ 1,190                   | \$ 958                | \$ (232)                     | \$ 2,092                  | \$ 1,353              | \$ (739)                     | \$ 3,282                  | \$ 2,311              | \$ (971)                     |
| CDOs                                                    | 688                        | 440                   | (248)                        | 3,941                     | 2,144                 | (1,797)                      | 4,629                     | 2,584                 | (2,045)                      |
| CMBS                                                    | 5,704                      | 4,250                 | (1,454)                      | 6,647                     | 3,398                 | (3,249)                      | 12,351                    | 7,648                 | (4,703)                      |
| Corporate                                               | 16,604                     | 14,145                | (2,459)                      | 7,028                     | 4,986                 | (2,042)                      | 23,632                    | 19,131                | (4,501)                      |
| Government/government<br>agencies                       |                            |                       |                              |                           |                       |                              |                           |                       |                              |
| Foreign                                                 | 1,263                      | 1,211                 | (52)                         | 43                        | 30                    | (13)                         | 1,306                     | 1,241                 | (65)                         |
| United States                                           | 4,120                      | 4,083                 | (37)                         | 66                        | 64                    | (2)                          | 4,186                     | 4,147                 | (39)                         |
| RMBS                                                    | 731                        | 546                   | (185)                        | 2,607                     | 1,759                 | (848)                        | 3,338                     | 2,305                 | (1,033)                      |
| States, municipalities<br>and political<br>subdivisions | 5,153                      | 4,640                 | (513)                        | 2,578                     | 2,138                 | (440)                        | 7,731                     | 6,778                 | (953)                        |

|                                                   |                  |                  |                   |                  |                  |                   |                  |                  |                    |
|---------------------------------------------------|------------------|------------------|-------------------|------------------|------------------|-------------------|------------------|------------------|--------------------|
| <b>Fixed maturities</b>                           | 35,453           | 30,273           | (5,180)           | 25,002           | 15,872           | (9,130)           | 60,455           | 46,145           | (14,310)           |
| Equity securities                                 | 1,017            | 796              | (221)             | 277              | 199              | (78)              | 1,294            | 995              | (299)              |
| <b>Total securities in an<br/>unrealized loss</b> | <b>\$ 36,470</b> | <b>\$ 31,069</b> | <b>\$ (5,401)</b> | <b>\$ 25,279</b> | <b>\$ 16,071</b> | <b>\$ (9,208)</b> | <b>\$ 61,749</b> | <b>\$ 47,140</b> | <b>\$ (14,609)</b> |

As of June 30, 2009, AFS securities in an unrealized loss position, comprised of approximately 5,446 securities, primarily related to CMBS, corporate securities, most significantly within the financial services sector, CDOs and RMBS which have experienced significant price deterioration. The Company does not intend to sell nor does it expect to be required to sell the securities outlined above. In addition, the Company asserts its intent and ability to retain the above equity securities until price recovery. Furthermore, based upon the Company's cash flow modeling and the expected continuation of contractually required principal and interest payments, the Company has deemed these securities to be temporarily impaired as of June 30, 2009.



**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****5. Investments and Derivative Instruments (continued)****Mortgage Loans**

The following table presents the Company's mortgage loans on real estate by type on a consolidated basis.

|                 | <b>June 30, 2009</b>          |                                |                           | <b>December 31, 2008</b>      |                                |                           |
|-----------------|-------------------------------|--------------------------------|---------------------------|-------------------------------|--------------------------------|---------------------------|
|                 | <b>Amortized<br/>Cost [1]</b> | <b>Valuation<br/>Allowance</b> | <b>Carrying<br/>Value</b> | <b>Amortized<br/>Cost [1]</b> | <b>Valuation<br/>Allowance</b> | <b>Carrying<br/>Value</b> |
| Agricultural    | \$ 629                        | \$                             | \$ 629                    | \$ 646                        | \$ 11                          | \$ 635                    |
| Commercial      | 5,832                         | 163                            | 5,669                     | 5,849                         | 15                             | 5,834                     |
| Residential [2] | 224                           |                                | 224                       |                               |                                |                           |
| <b>Total</b>    | <b>\$ 6,685</b>               | <b>\$ 163</b>                  | <b>\$ 6,522</b>           | <b>\$ 6,495</b>               | <b>\$ 26</b>                   | <b>\$ 6,469</b>           |

[1] Amortized cost represents carrying value prior to valuation allowances, if any.

[2] Relates to residential mortgage loans acquired through the purchase of Federal Trust Corporation. For further information on the acquisition, see Note 16 of the Notes to the Condensed Consolidated Financial Statements.

The Company has a monitoring process that is overseen by a committee of investment and accounting professionals that identifies mortgage loans for impairment. For those mortgage loans that, based upon current information and events, it is probable that the Company will not be able to collect all amounts due according to the contractual terms of the loan agreement, an impairment is recognized and a valuation allowance is established with an offsetting charge to net realized capital losses.

The following table presents the activity within the Company's valuation allowance for mortgage loans for the six months ended June 30, 2009.

|                                 | <b>Valuation<br/>Allowance</b> |
|---------------------------------|--------------------------------|
| Balance at December 31, 2008    | \$ 26                          |
| Additions                       | 153                            |
| Deductions                      | (16)                           |
| <b>Balance at June 30, 2009</b> | <b>\$ 163</b>                  |

The following tables present the Company's commercial mortgage loans, including agricultural loans, by region and property type on a consolidated basis.

**Commercial Mortgage Loans on Real Estate by Region**

|                    | <b>June 30, 2009</b>      |                             | <b>December 31, 2008</b>  |                             |
|--------------------|---------------------------|-----------------------------|---------------------------|-----------------------------|
|                    | <b>Carrying<br/>Value</b> | <b>Percent of<br/>Total</b> | <b>Carrying<br/>Value</b> | <b>Percent of<br/>Total</b> |
| East North Central | \$ 158                    | 2.5%                        | \$ 162                    | 2.5%                        |
| East South Central |                           |                             |                           |                             |
| Middle Atlantic    | 764                       | 12.1%                       | 717                       | 11.1%                       |
| Mountain           | 187                       | 3.0%                        | 223                       | 3.4%                        |
| New England        | 469                       | 7.4%                        | 487                       | 7.5%                        |
| Pacific            | 1,516                     | 24.1%                       | 1,495                     | 23.1%                       |
| South Atlantic     | 1,162                     | 18.4%                       | 1,102                     | 17.0%                       |
| West North Central | 63                        | 1.0%                        | 64                        | 1.0%                        |
| West South Central | 332                       | 5.3%                        | 333                       | 5.2%                        |
| Other [1]          | 1,647                     | 26.2%                       | 1,886                     | 29.2%                       |
| <b>Total</b>       | <b>\$ 6,298</b>           | <b>100.0%</b>               | <b>\$ 6,469</b>           | <b>100.0%</b>               |

*[1] Includes  
multi-regional  
properties.*

Table of Contents**THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****5. Investments and Derivative Instruments (continued)****Commercial Mortgage Loans on Real Estate by Property Type**

|              | <b>June 30, 2009</b>      |                             | <b>December 31, 2008</b>  |                             |
|--------------|---------------------------|-----------------------------|---------------------------|-----------------------------|
|              | <b>Carrying<br/>Value</b> | <b>Percent of<br/>Total</b> | <b>Carrying<br/>Value</b> | <b>Percent of<br/>Total</b> |
| Agricultural | \$ 629                    | 10.0%                       | \$ 635                    | 9.8%                        |
| Industrial   | 1,109                     | 17.6%                       | 1,118                     | 17.3%                       |
| Lodging      | 480                       | 7.6%                        | 483                       | 7.5%                        |
| Multifamily  | 996                       | 15.8%                       | 1,131                     | 17.5%                       |
| Office       | 1,872                     | 29.7%                       | 1,885                     | 29.1%                       |
| Retail       | 824                       | 13.1%                       | 884                       | 13.7%                       |
| Other        | 388                       | 6.2%                        | 333                       | 5.1%                        |
| <b>Total</b> | <b>\$ 6,298</b>           | <b>100.0%</b>               | <b>\$ 6,469</b>           | <b>100.0%</b>               |

**Variable Interest Entities**

The Company is involved with VIEs primarily as a collateral manager and as an investor through normal investment activities. The Company's involvement includes providing investment management and administrative services for a fee and holding ownership or other interests as an investor. The Company also has involvement with VIEs as a means of accessing capital.

The following table presents the carrying value of assets and liabilities and the maximum exposure to loss relating to VIEs for which the Company has concluded that it is the primary beneficiary and therefore are consolidated in the Company's consolidated financial statements.

|                      | <b>June 30, 2009</b>    |                                      |                                                 | <b>December 31, 2008</b> |                                      |                                         |
|----------------------|-------------------------|--------------------------------------|-------------------------------------------------|--------------------------|--------------------------------------|-----------------------------------------|
|                      | <b>Total<br/>Assets</b> | <b>Total<br/>Liabilities<br/>[1]</b> | <b>Maximum<br/>Exposure<br/>to Loss<br/>[2]</b> | <b>Total<br/>Assets</b>  | <b>Total<br/>Liabilities<br/>[1]</b> | <b>Maximum<br/>Exposure<br/>to Loss</b> |
| CLOs                 | \$ 251                  | \$ 37                                | \$ 230                                          | \$ 339                   | \$ 69                                | \$ 257                                  |
| Limited partnerships | 35                      | 2                                    | 33                                              | 151                      | 43                                   | 108                                     |
| Other investments    | 163                     | 19                                   | 147                                             | 249                      | 59                                   | 221                                     |
| <b>Total</b>         | <b>\$ 449</b>           | <b>\$ 58</b>                         | <b>\$ 410</b>                                   | <b>\$ 739</b>            | <b>\$ 171</b>                        | <b>\$ 586</b>                           |

[1] Creditors have no recourse against the Company in the event of default by the VIE. Includes noncontrolling interest in limited

*partnerships  
and other  
investments of  
\$12 and \$82 as  
of June 30, 2009  
and  
December 31,  
2008,  
respectively,  
that is reported  
as a separate  
component of  
equity in the  
Company's  
Condensed  
Consolidated  
Balance Sheet  
pursuant to  
SFAS 160.*

*[2] The Company's  
maximum  
exposure to loss  
represents the  
maximum loss  
amount that the  
Company could  
recognize as a  
reduction in net  
investment  
income or as a  
realized capital  
loss and is the  
consolidated  
assets at cost  
net of liabilities.  
The Company  
has no implied  
or unfunded  
commitments to  
these VIEs.*

During the six months ended June 30, 2009, the Company liquidated or partially liquidated two investments for which the Company had been the primary beneficiary. As a result of the liquidations, the Company is no longer deemed to be the primary beneficiary and accordingly, these VIEs were deconsolidated.

The following table presents the carrying value of assets and liabilities and the maximum exposure to loss relating to VIEs for which the Company has a significant involvement with but has concluded that it is not the primary beneficiary and therefore are not consolidated. Each of these investments has been held by the Company for over two years.

**June 30, 2009**

**Maximum**

**December 31, 2008**

**Maximum**

|                  | <b>Assets</b> | <b>Liabilities</b> | <b>Exposure<br/>to Loss</b> | <b>Assets</b> | <b>Liabilities</b> | <b>Exposure<br/>to Loss</b> |
|------------------|---------------|--------------------|-----------------------------|---------------|--------------------|-----------------------------|
| CLOs [1]         | \$ 279        | \$                 | \$ 311                      | \$ 308        | \$                 | \$ 349                      |
| CDOs [1]         | 2             |                    | 31                          | 3             |                    | 15                          |
| Other [2]        | 38            | 38                 | 5                           | 42            | 40                 | 5                           |
| <b>Total [3]</b> | <b>\$ 319</b> | <b>\$ 38</b>       | <b>\$ 347</b>               | <b>\$ 353</b> | <b>\$ 40</b>       | <b>\$ 369</b>               |

[1] Maximum exposure to loss represents the Company's investment in securities issued by CLOs/CDOs at cost.

[2] Maximum exposure to loss represents issuance costs that were incurred to establish the contingent capital facility. For further information on the contingent capital facility, see the Variable Interest Entities section of Note 5 in The Hartford's 2008 Form 10-K Annual Report.

[3] The Company has no implied or unfunded commitments to these VIEs.

Table of Contents**THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****5. Investments and Derivative Instruments (continued)****Derivative instruments**

The Company utilizes a variety of over-the-counter and exchange traded derivative instruments, including swaps, caps, floors, forwards, futures and options, through one of four Company-approved objectives: to manage risk associated with interest rate, equity market, credit spread and issuer default, price, or currency exchange rate risk or volatility; to manage liquidity; to control transaction costs; or to enter into replication transactions. The Company also purchases and issues financial instruments and products that either are accounted for as free-standing derivatives, such as certain reinsurance contracts, or may contain features that are deemed to be embedded derivative instruments, such as the GMWB rider included with certain variable annuity products.

Derivative instruments are recorded in the Condensed Consolidated Balance Sheets at fair value. Pursuant to FIN No. 39, Offsetting of Amounts Related to Certain Contracts and FIN No. 39-1 Amendment of FASB Interpretation No. 39, the Company offsets the fair value amounts, income accruals, and cash collateral held, related to derivative instruments executed in a legal entity and with the same counterparty under a master netting agreement. The following table summarizes the fair value of derivative instruments, excluding income accruals and cash collateral held, as they are presented in the Condensed Consolidated Balance Sheets:

|                                                  | <b>Net Derivatives</b>   |                          | <b>Asset Derivatives</b> |                          | <b>Liability Derivatives</b> |                          |
|--------------------------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|------------------------------|--------------------------|
|                                                  | <b>Jun. 30,<br/>2009</b> | <b>Dec. 31,<br/>2008</b> | <b>Jun. 30,<br/>2009</b> | <b>Dec. 31,<br/>2008</b> | <b>Jun. 30,<br/>2009</b>     | <b>Dec. 31,<br/>2008</b> |
| Fixed maturities,<br>available-for-sale          | \$ (9)                   | \$ (3)                   | \$                       | \$                       | \$ (9)                       | \$ (3)                   |
| Other investments                                | 946                      | 1,576                    | 1,248                    | 2,172                    | (302)                        | (596)                    |
| Reinsurance recoverables                         | 632                      | 1,302                    | 632                      | 1,302                    |                              |                          |
| Other policyholder funds and<br>benefits payable | (3,350)                  | (6,628)                  | 2                        |                          | (3,352)                      | (6,628)                  |
| Consumer notes                                   | (4)                      | (5)                      |                          |                          | (4)                          | (5)                      |
| Other liabilities [1]                            | (188)                    | 1,862                    | 1,490                    | 3,460                    | (1,678)                      | (1,598)                  |
| <b>Total</b>                                     | <b>\$ (1,973)</b>        | <b>\$ (1,896)</b>        | <b>\$ 3,372</b>          | <b>\$ 6,934</b>          | <b>\$ (5,345)</b>            | <b>\$ (8,830)</b>        |

[1] Included in  
Other liabilities  
in the  
Condensed  
Consolidated  
Balance Sheet is  
a liability value  
of \$(660) and  
\$(2,531) related  
to derivative  
collateral as of  
June 30, 2009  
and December  
31, 2008,  
respectively.

The Company will designate each derivative instrument in accordance with SFAS 133 as either a cash flow hedging instrument ( cash flow hedge ), a fair value hedging instrument ( fair value hedge ), or not qualified as a hedging instrument ( non-qualifying strategies ). See the related sections that follow for descriptions of the accounting treatment for each type of designation.

The purpose of the table presented below is to summarize the balance sheet classification of the Company's derivative fair value amounts, categorized by the accounting designation, type of derivative instrument, and risk that they are hedging as is noted in the strategy descriptions. This table presents on a strategy level basis the balance sheet location of net fair value amounts of derivative instruments, as well as the gross asset and liability amounts. Derivatives in the Company's separate accounts are not included because the associated gains and losses accrue directly to policyholders. The Company's derivative instruments are held for risk management purposes, unless otherwise noted in the tables below. The notional amount of derivative contracts represents the basis upon which pay or receive amounts are calculated and is presented in the table to quantify the volume of the Company's derivative activity. Notional amounts are not necessarily reflective of credit risk. Below the table, the primary changes of notional amount and fair value are discussed in detail. The most significant change in notional amount since December 31, 2008, is related to derivatives associated with the macro hedge program, which reflects the Company's increased focus on the protection of statutory surplus. The most significant contributors to the decrease in fair value are interest rate derivatives due to an increase in interest rates, Japan fixed annuity and 3Win hedging instruments due to strengthening of the U.S. dollar against the Japanese Yen, and credit derivatives that economically hedge fixed maturity securities due to credit spreads tightening. These declines were partially offset by an increase in fair value of GMWB derivatives primarily due to market-based valuation changes as well as policyholder behavior and liability model assumption updates.

Table of Contents**THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****5. Investments and Derivative Instruments (continued)**

| Accounting Designation/Type/Hedging Strategy                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Net Derivatives   |                  |                  |                  | Asset Derivatives |                  | Liability Derivatives |                    |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|------------------|------------------|------------------|-------------------|------------------|-----------------------|--------------------|
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Notional Amount   |                  | Fair Value       |                  | Fair Value        |                  | Fair Value            |                    |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Jun. 30,<br>2009  | Dec. 31,<br>2008 | Jun. 30,<br>2009 | Dec. 31,<br>2008 | Jun. 30,<br>2009  | Dec. 31,<br>2008 | Jun. 30,<br>2009      | Dec. 31,<br>2008   |
| <b>Cash flow hedges</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                   |                  |                  |                  |                   |                  |                       |                    |
| <i>Interest rate swaps</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                   |                  |                  |                  |                   |                  |                       |                    |
| Interest rate swaps are primarily used to convert interest receipts on floating-rate fixed maturity securities or interest payments on floating-rate guaranteed investment contracts to fixed rates. These derivatives are predominantly used to better match cash receipts from assets with cash disbursements required to fund liabilities. The Company also enters into forward starting swap agreements to hedge the interest rate exposure related to the purchase of fixed-rate securities or the anticipated future cash flows of floating-rate fixed maturity securities due to changes in the benchmark interest rate, London-Interbank Offered Rate ( LIBOR ). These derivatives are primarily structured to hedge interest rate risk inherent in the assumptions used to price certain liabilities. |                   |                  |                  |                  |                   |                  |                       |                    |
| Balance sheet location                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Other investments | \$ 2,658         | \$ 4,760         | \$ 141           | \$ 429            | \$ 157           | \$ 429                | \$ (16)            |
| Balance sheet location                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Other liabilities | 7,442            | 4,270            | (7)              | 211               | 148              | 214                   | (155) (3)          |
| Total interest rate swaps                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                   | 10,100           | 9,030            | 134              | 640               | 305              | 643                   | (171) (3)          |
| <i>Foreign currency swaps</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                   |                  |                  |                  |                   |                  |                       |                    |
| Foreign currency swaps are used to convert foreign denominated cash flows related to certain investment receipts and liabilities payments to U.S. dollars in order to minimize cash flow fluctuations due to changes in currency rates.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                   |                  |                  |                  |                   |                  |                       |                    |
| Balance sheet location                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Other investments | 373              | 570              | 6                | 50                | 39               | 99                    | (33) (49)          |
| Balance sheet location                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Other liabilities | 494              | 640              | (39)             | (57)              | 21               | 55                    | (60) (112)         |
| Total foreign currency swaps                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                   | 867              | 1,210            | (33)             | (7)               | 60               | 154                   | (93) (161)         |
| <b>Total cash flow hedges</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                   | <b>10,967</b>    | <b>10,240</b>    | <b>101</b>       | <b>633</b>        | <b>365</b>       | <b>797</b>            | <b>(264) (164)</b> |

**Fair value hedges**



*Interest rate swaps*

Interest rate swaps are used to hedge the changes in fair value of certain fixed rate liabilities and fixed maturity securities due to changes in the benchmark interest rate, LIBOR.

|                           |                   |       |       |      |      |    |    |      |       |
|---------------------------|-------------------|-------|-------|------|------|----|----|------|-------|
| Balance sheet location    | Other investments | 117   | 1,043 | (5)  | (45) | 1  | 16 | (6)  | (61)  |
| Balance sheet location    | Other liabilities | 1,669 | 1,095 | (42) | (41) | 13 | 25 | (55) | (66)  |
| Total interest rate swaps |                   | 1,786 | 2,138 | (47) | (86) | 14 | 41 | (61) | (127) |

*Foreign currency swaps*

Foreign currency swaps are used to hedge the changes in fair value of certain foreign denominated fixed rate liabilities due to changes in foreign currency rates.

|                                |                   |              |              |             |              |           |           |              |              |
|--------------------------------|-------------------|--------------|--------------|-------------|--------------|-----------|-----------|--------------|--------------|
| Balance sheet location         | Other investments | 164          | 164          | 32          | 36           | 32        | 36        |              |              |
| Balance sheet location         | Other liabilities | 532          | 532          | (42)        | (93)         | 10        | 11        | (52)         | (104)        |
| Total foreign currency swaps   |                   | 696          | 696          | (10)        | (57)         | 42        | 47        | (52)         | (104)        |
| <b>Total fair value hedges</b> |                   | <b>2,482</b> | <b>2,834</b> | <b>(57)</b> | <b>(143)</b> | <b>56</b> | <b>88</b> | <b>(113)</b> | <b>(231)</b> |

|                                                     |                  |                  |              |               |               |               |                 |                 |
|-----------------------------------------------------|------------------|------------------|--------------|---------------|---------------|---------------|-----------------|-----------------|
| <b>Total cash flow hedges and fair value hedges</b> | <b>\$ 13,449</b> | <b>\$ 13,074</b> | <b>\$ 44</b> | <b>\$ 490</b> | <b>\$ 421</b> | <b>\$ 885</b> | <b>\$ (377)</b> | <b>\$ (395)</b> |
|-----------------------------------------------------|------------------|------------------|--------------|---------------|---------------|---------------|-----------------|-----------------|

Table of Contents**THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****5. Investments and Derivative Instruments (continued)**

| Accounting Designation/Type/Hedging Strategy                                                                                                                                                                                                                                                                                                                                                                                                                           | Net Derivatives                      |               |               |               | Asset Derivatives |               | Liability Derivatives |               |          |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------|---------------|---------------|---------------|-------------------|---------------|-----------------------|---------------|----------|
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Notional Amount                      |               | Fair Value    |               | Fair Value        |               | Fair Value            |               |          |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Jun. 30, 2009                        | Dec. 31, 2008 | Jun. 30, 2009 | Dec. 31, 2008 | Jun. 30, 2009     | Dec. 31, 2008 | Jun. 30, 2009         | Dec. 31, 2008 |          |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                      |               |               |               |                   |               |                       |               |          |
| <b>Non-qualifying strategies</b>                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                      |               |               |               |                   |               |                       |               |          |
| <i>Interest rate swaps, caps, floors, and futures</i>                                                                                                                                                                                                                                                                                                                                                                                                                  |                                      |               |               |               |                   |               |                       |               |          |
| The Company uses interest rate swaps, caps, floors, and futures to manage duration risk between assets and liabilities in certain portfolios. In addition, the Company enters into interest rate swaps to terminate existing swaps, thereby offsetting the changes in value of the original swap. As of June 30, 2009 and December 31, 2008, the notional amount of interest rate swaps in offsetting relationships was \$7.0 billion and \$6.8 billion, respectively. |                                      |               |               |               |                   |               |                       |               |          |
| Balance sheet location                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Other investments                    | \$ 2,315      | \$ 3,139      | \$ 21         | \$ 112            | \$ 116        | \$ 329                | \$ (95)       | \$ (217) |
| Balance sheet location                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Other liabilities                    | 5,970         | 5,017         | (108)         | (209)             | 233           | 602                   | (341)         | (811)    |
| Total interest rate swaps, caps, floors, and forwards                                                                                                                                                                                                                                                                                                                                                                                                                  |                                      | 8,285         | 8,156         | (87)          | (97)              | 349           | 931                   | (436)         | (1,028)  |
| <i>Foreign currency swaps and forwards</i>                                                                                                                                                                                                                                                                                                                                                                                                                             |                                      |               |               |               |                   |               |                       |               |          |
| The Company enters into foreign currency swaps and forwards to hedge the foreign currency exposures in certain of its foreign denominated fixed maturity investments.                                                                                                                                                                                                                                                                                                  |                                      |               |               |               |                   |               |                       |               |          |
| Balance sheet location                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Fixed maturities, available-for-sale | 185           | 185           |               |                   |               |                       |               |          |
| Balance sheet location                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Other investments                    | 510           | 256           |               | 11                | 4             | 13                    | (4)           | (2)      |
| Balance sheet location                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Other liabilities                    | 986           | 672           | (6)           | 10                | 5             | 19                    | (11)          | (9)      |
| Total foreign currency swaps and forwards                                                                                                                                                                                                                                                                                                                                                                                                                              |                                      | 1,681         | 1,113         | (6)           | 21                | 9             | 32                    | (15)          | (11)     |
| <i>Credit derivatives that purchase credit protection</i>                                                                                                                                                                                                                                                                                                                                                                                                              |                                      |               |               |               |                   |               |                       |               |          |
| Credit default swaps are used to purchase credit protection on an individual entity or referenced index to economically hedge against default risk and credit-related changes in value on fixed maturity securities. These contracts require the Company to pay a periodic fee in exchange for compensation from the counterparty should a credit event occur, as defined in the contract, on the part of the referenced security issuers.                             |                                      |               |               |               |                   |               |                       |               |          |
| Balance sheet location                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Other investments                    | 1,469         | 2,528         | 21            | 248               | 44            | 267                   | (23)          | (19)     |

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                      |       |       |       |       |     |     |       |       |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------|-------|-------|-------|-------|-----|-----|-------|-------|
| Balance sheet location                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Other liabilities                    | 2,801 | 1,140 | (12)  | 92    | 71  | 94  | (83)  | (2)   |
| Total credit derivatives that purchase credit protection                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                      | 4,270 | 3,668 | 9     | 340   | 115 | 361 | (106) | (21)  |
| <i>Credit derivatives that assume credit risk [1]</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                      |       |       |       |       |     |     |       |       |
| Credit default swaps are used to assume credit risk related to an individual entity, referenced index, or asset pool, as a part of replication transactions. Replication transactions are used as an economical means to synthetically replicate the characteristics and performance of assets that would otherwise be permissible investments under the Company's investment policies. These contracts entitle the Company to receive a periodic fee in exchange for an obligation to compensate the derivative counterparty should a credit event occur, as defined in the contract, on the part of the referenced security issuers. The Company is also exposed to credit risk due to embedded derivatives associated with credit linked notes. |                                      |       |       |       |       |     |     |       |       |
| Balance sheet location                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Fixed maturities, available-for-sale | 87    | 117   | (9)   | (3)   |     |     | (9)   | (3)   |
| Balance sheet location                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Other investments                    | 230   | 625   | (45)  | (155) |     |     | (45)  | (155) |
| Balance sheet location                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Other liabilities                    | 845   | 457   | (271) | (245) |     |     | (271) | (245) |
| Total credit derivatives that assume credit risk                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                      | 1,162 | 1,199 | (325) | (403) |     |     | (325) | (403) |

Table of Contents**THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****5. Investments and Derivative Instruments (continued)**

| Accounting Designation/Type/Hedging Strategy                                                                                                                                                                                                                                                                                                                                                    | Net Derivatives |          |            |          | Asset Derivatives |          | Liability Derivatives |          |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|----------|------------|----------|-------------------|----------|-----------------------|----------|
|                                                                                                                                                                                                                                                                                                                                                                                                 | Notional Amount |          | Fair Value |          | Fair Value        |          | Fair Value            |          |
|                                                                                                                                                                                                                                                                                                                                                                                                 | Jun.            | Dec.     | Jun.       | Dec.     | Jun.              | Dec.     | Jun.                  | Dec.     |
|                                                                                                                                                                                                                                                                                                                                                                                                 | 30, 2009        | 31, 2008 | 30, 2009   | 31, 2008 | 30, 2009          | 31, 2008 | 30, 2009              | 31, 2008 |
| <i>Credit derivatives in offsetting positions</i>                                                                                                                                                                                                                                                                                                                                               |                 |          |            |          |                   |          |                       |          |
| The Company enters into credit default swaps to terminate existing credit default swaps, thereby offsetting the changes in value of the original swap going forward.                                                                                                                                                                                                                            |                 |          |            |          |                   |          |                       |          |
| Balance sheet location    Other investments                                                                                                                                                                                                                                                                                                                                                     | \$ 1,859        | \$ 1,663 | \$ 41      | \$ 47    | \$ 109            | \$ 111   | \$ (68)               | \$ (64)  |
| Balance sheet location    Other liabilities                                                                                                                                                                                                                                                                                                                                                     | 1,899           | 963      | (65)       | (58)     | 145               | 14       | (210)                 | (72)     |
| Total credit derivatives in offsetting positions                                                                                                                                                                                                                                                                                                                                                | 3,758           | 2,626    | (24)       | (11)     | 254               | 125      | (278)                 | (136)    |
| <i>Contingent Capital Facility Put Option</i>                                                                                                                                                                                                                                                                                                                                                   |                 |          |            |          |                   |          |                       |          |
| The Company entered into a put option agreement that provides the Company the right to require a third party trust to purchase, at any time, The Hartford's junior subordinated notes in a maximum aggregate principal amount of \$500. Under the put option agreement, The Hartford will pay premiums on a periodic basis and will reimburse the trust for certain fees and ordinary expenses. |                 |          |            |          |                   |          |                       |          |
| Balance sheet location    Other investments                                                                                                                                                                                                                                                                                                                                                     | 500             | 500      | 38         | 42       | 38                | 42       |                       |          |
| Total contingent capital facility                                                                                                                                                                                                                                                                                                                                                               | 500             | 500      | 38         | 42       | 38                | 42       |                       |          |
| <i>Japanese fixed annuity hedging instruments</i>                                                                                                                                                                                                                                                                                                                                               |                 |          |            |          |                   |          |                       |          |
| The Company enters into currency rate swaps and forwards to mitigate the foreign currency exchange rate and Yen interest rate exposures associated with the Yen denominated individual fixed annuity product.                                                                                                                                                                                   |                 |          |            |          |                   |          |                       |          |
| Balance sheet location    Other investments                                                                                                                                                                                                                                                                                                                                                     | 718             | 922      | 91         | 165      | 91                | 165      |                       |          |
| Balance sheet location    Other liabilities                                                                                                                                                                                                                                                                                                                                                     | 1,547           | 1,412    | 138        | 218      | 140               | 218      | (2)                   |          |
| Total Japanese fixed annuity hedging instruments                                                                                                                                                                                                                                                                                                                                                | 2,265           | 2,334    | 229        | 383      | 231               | 383      | (2)                   |          |
| <i>Guaranteed Minimum Accumulation Benefit ( GMAB ) product derivatives [1]</i>                                                                                                                                                                                                                                                                                                                 |                 |          |            |          |                   |          |                       |          |
| The GMAB rider associated with certain of the Company's Japanese variable annuity products is accounted for as a bifurcated embedded derivative. The GMAB provides the policyholder with their initial deposit in a lump sum after a specified                                                                                                                                                  |                 |          |            |          |                   |          |                       |          |

waiting period. The notional amount of the embedded derivative is the Yen denominated GRB balance converted to U.S. dollars at the current foreign spot exchange rate as of the reporting period date.

|                                |                                               |     |     |   |   |
|--------------------------------|-----------------------------------------------|-----|-----|---|---|
| Balance sheet location         | Other policyholder funds and benefits payable | 222 | 206 | 2 | 2 |
| Total GMAB product derivatives |                                               | 222 | 206 | 2 | 2 |

*Japan 3Win hedging derivatives*

During the first quarter of 2009, the Company traded foreign currency swaps to hedge the foreign currency risk exposure related to Japan 3Win product GMIB fixed liability payments. The Japan 3Win product offered both GMAB and GMIB riders attached to certain variable annuity contracts. If the policyholder account value drops below 80% of the initial deposit, either a GMIB must be exercised or the policyholder can elect a lump sum payment. During the fourth quarter of 2008, nearly all contract holder account values had dropped below 80% of the initial deposit, at which point the majority of policyholders had elected to exercise the GMIB.

|                                                  |                   |       |       |   |       |
|--------------------------------------------------|-------------------|-------|-------|---|-------|
| Balance sheet location                           | Other investments | 526   | (5)   | 4 | (9)   |
| Balance sheet location                           | Other liabilities | 2,214 | (107) |   | (107) |
| Total Japanese fixed annuity hedging instruments |                   | 2,740 | (112) | 4 | (116) |

Table of Contents**THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****5. Investments and Derivative Instruments (continued)**

| Accounting Designation/Type/Hedging Strategy                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Net Derivatives  |                  |                  |                  | Asset Derivatives |                  | Liability Derivatives |                  |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|------------------|------------------|------------------|-------------------|------------------|-----------------------|------------------|
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Notional Amount  |                  | Fair Value       |                  | Fair Value        |                  | Fair Value            |                  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Jun. 30,<br>2009 | Dec. 31,<br>2008 | Jun. 30,<br>2009 | Dec. 31,<br>2008 | Jun. 30,<br>2009  | Dec. 31,<br>2008 | Jun. 30,<br>2009      | Dec. 31,<br>2008 |
| <b>GMWB product derivatives [1]</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                  |                  |                  |                  |                   |                  |                       |                  |
| The Company offers certain variable annuity products with a GMWB rider, primarily in the U.S. and, to a lesser extent, the U.K. and Japan. The GMWB is a bifurcated embedded derivative that provides the policyholder with a GRB if the account value is reduced to zero through a combination of market declines and withdrawals. The GRB is generally equal to premiums less withdrawals. Certain contract provisions can increase the GRB at contractholder election or after the passage of time. The notional value of the embedded derivative is the GRB balance. |                  |                  |                  |                  |                   |                  |                       |                  |
| Balance sheet location    Other policyholder funds and benefits payable                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | \$ 48,466        | \$ 48,767        | \$ (3,346)       | \$ (6,620)       | \$                | \$               | \$ (3,346)            | \$ (6,620)       |
| Total GMWB product derivatives                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 48,466           | 48,767           | (3,346)          | (6,620)          |                   |                  | (3,346)               | (6,620)          |
| <b>GMWB reinsurance contracts</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                  |                  |                  |                  |                   |                  |                       |                  |
| The Company has entered into reinsurance arrangements to offset a portion of its risk exposure to the GMWB for the remaining lives of covered variable annuity contracts. Reinsurance contracts covering GMWB are accounted for as free-standing derivatives. The notional amount of the reinsurance contracts is the GRB amount.                                                                                                                                                                                                                                        |                  |                  |                  |                  |                   |                  |                       |                  |
| Balance sheet location    Reinsurance recoverables                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 10,843           | 11,437           | 632              | 1,302            | 632               | 1,302            |                       |                  |
| Total GMWB reinsurance contracts                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 10,843           | 11,437           | 632              | 1,302            | 632               | 1,302            |                       |                  |
| <b>GMWB hedging instruments</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                  |                  |                  |                  |                   |                  |                       |                  |
| The Company enters into derivative contracts to partially hedge exposure to the income volatility associated with the portion of the GMWB liabilities which are not reinsured. These derivative contracts include customized swaps, interest rate swaps and futures, and equity swaps, put and call options, and futures, on certain indices including the S&P 500 index, EAFE index, and NASDAQ index.                                                                                                                                                                  |                  |                  |                  |                  |                   |                  |                       |                  |
| Balance sheet location    Other investments                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 6,157            | 2,265            | 514              | 599              | 514               | 627              |                       | (28)             |

Edgar Filing: HARTFORD FINANCIAL SERVICES GROUP INC/DE - Form 10-Q

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                               |        |        |      |       |       |       |       |      |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------|--------|--------|------|-------|-------|-------|-------|------|
| Balance sheet location                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Other liabilities                             | 9,920  | 16,355 | 341  | 2,065 | 565   | 2,070 | (224) | (5)  |
| Total GMWB hedging instruments                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                               |        |        |      |       |       |       |       |      |
| <i>Equity index swaps, options, and futures</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                               | 16,077 | 18,620 | 855  | 2,664 | 1,079 | 2,697 | (224) | (33) |
| The Company offers certain equity indexed products, which may contain an embedded derivative that requires bifurcation. The Company enters into S&P index swaps and options to economically hedge the equity volatility risk associated with these embedded derivatives. In addition, the Company is exposed to bifurcated options embedded in certain fixed maturity investments. The Company may also enter into equity indexed futures to hedge the equity volatility of certain liability contracts. |                                               |        |        |      |       |       |       |       |      |
| Balance sheet location                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Fixed maturities, available-for-sale          |        | 2      |      |       |       |       |       |      |
| Balance sheet location                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Other investments                             | 21     | 25     | 1    | 1     | 1     | 2     |       | (1)  |
| Balance sheet location                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Other liabilities                             | 82     | 101    | (11) | (4)   |       | 1     | (11)  | (5)  |
| Balance sheet location                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Consumer notes                                | 64     | 70     | (4)  | (5)   |       |       | (4)   | (5)  |
| Balance sheet location                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Other policyholder funds and benefits payable | 58     | 58     | (6)  | (8)   |       |       | (6)   | (8)  |
| Total equity index swaps, options, and futures                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                               |        |        |      |       |       |       |       |      |
| <i>Japanese variable annuity hedging instruments</i>                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                               | 225    | 256    | (20) | (16)  | 1     | 3     | (21)  | (19) |
| The Company enters into foreign currency forward and option contracts that convert Euros to Yen in order to economically hedge the foreign currency risk associated with certain assumed Japanese variable annuity products.                                                                                                                                                                                                                                                                             |                                               |        |        |      |       |       |       |       |      |
| Balance sheet location                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Other investments                             | 71     | 207    | 4    | 36    | 6     | 36    | (2)   |      |
| Balance sheet location                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Other liabilities                             | 173    | 52     | (7)  | (1)   | 3     |       | (10)  | (1)  |
| Total Japanese variable annuity hedging instruments                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                               |        |        |      |       |       |       |       |      |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                               | 244    | 259    | (3)  | 35    | 9     | 36    | (12)  | (1)  |

Table of Contents**THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****5. Investments and Derivative Instruments (continued)**

| Accounting Designation/Type/Hedging Strategy                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Net Derivatives   |                   |                   |                   | Asset Derivatives |                  | Liability Derivatives |                   |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|------------------|-----------------------|-------------------|
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Notional Amount   |                   | Fair Value        |                   | Fair Value        |                  | Fair Value            |                   |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Jun. 30,<br>2009  | Dec. 31,<br>2008  | Jun. 30,<br>2009  | Dec. 31,<br>2008  | Jun. 30,<br>2009  | Dec. 31,<br>2008 | Jun. 30,<br>2009      | Dec. 31,<br>2008  |
| <b>Macro hedge program</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                   |                   |                   |                   |                   |                  |                       |                   |
| The Company utilizes equity and currency option and equity futures contracts to partially hedge the statutory reserve impact of equity risk and foreign currency risk arising primarily from guaranteed minimum death benefit ( GMDB ) and GMWB obligations against a decline in the equity markets or changes in foreign currency exchange rates. The notional amount as of June 30, 2009, includes approximately \$1.1 billion of short put option contracts, therefore resulting in a net notional amount of approximately \$8.3 billion.                       |                   |                   |                   |                   |                   |                  |                       |                   |
| Balance sheet location Other investments                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | \$ 2,008          | \$                | \$ 91             | \$                | \$ 92             | \$               | \$ (1)                | \$                |
| Balance sheet location Other liabilities                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 7,349             | 2,188             | 50                | 137               | 136               | 137              | (86)                  |                   |
| Total macro hedge program                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 9,357             | 2,188             | 141               | 137               | 228               | 137              | (87)                  |                   |
| <b>Warrants [1]</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                   |                   |                   |                   |                   |                  |                       |                   |
| During the fourth quarter of 2008, the Company issued warrants to purchase the Company's Series C Non-Voting Contingent Convertible Preferred Stock, which were required under EITF 00-19 to be accounted for as a derivative liability at December 31, 2008. See Note 21 of Notes to Consolidated Financial Statements in The Hartford's 2008 Form 10-K Annual Report for a discussion of Allianz SE's investment in The Hartford. As of March 31, 2009, the warrants were no longer required to be accounted for as derivatives and were reclassified to equity. |                   |                   |                   |                   |                   |                  |                       |                   |
| Balance sheet location Other liabilities                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                   | 869               |                   | (163)             |                   |                  |                       | (163)             |
| Total warrants                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                   | 869               |                   | (163)             |                   |                  |                       | (163)             |
| <b>Total non-qualifying strategies</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | <b>\$ 110,095</b> | <b>\$ 102,198</b> | <b>\$ (2,017)</b> | <b>\$ (2,386)</b> | <b>\$ 2,951</b>   | <b>\$ 6,049</b>  | <b>\$ (4,968)</b>     | <b>\$ (8,435)</b> |
| <b>Total cash flow hedges, fair value hedges, and non-qualifying strategies</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | <b>\$ 123,544</b> | <b>\$ 115,272</b> | <b>\$ (1,973)</b> | <b>\$ (1,896)</b> | <b>\$ 3,372</b>   | <b>\$ 6,934</b>  | <b>\$ (5,345)</b>     | <b>\$ (8,830)</b> |



[1] *The derivative instruments related to these hedging strategies are held for other investment purposes.*

Change in Notional Amount

The notional amount of derivatives increased approximately \$8.3 billion since December 31, 2008, primarily due to the macro hedge program and, to a lesser extent, derivatives hedging the Japan 3Win product, partially offset by a decrease in notional of GMWB related derivatives.

The Company increased the notional amount of derivatives associated with the macro hedge program by approximately \$7.2 billion, while GMWB related derivatives decreased approximately \$3.4 billion, as a result of the Company rebalancing its risk management strategy to place a greater relative emphasis on the protection of statutory surplus. Approximately \$1.1 billion of the \$7.2 billion increase in notional amount represents short put option contracts therefore resulting in a net increase in notional of approximately \$6.1 billion.

The Company added approximately \$2.7 billion in notional related to foreign currency swaps used to hedge the GMB fixed payments associated with the Japan 3Win product.

Change in Fair Value

The decrease of \$77 in the total fair value of derivative instruments since December 31, 2008, was primarily related to a decline in fair value of interest rate derivatives, credit derivatives, and Japan fixed annuity and 3Win hedging instruments, partially offset by an increase in fair value of GMWB related derivatives.

The fair value of interest rate derivatives used in cash flow hedge relationships declined due to rising interest rates.

The fair value related to credit derivatives that economically hedge fixed maturity securities decreased as a result of credit spreads tightening. This decline was partially offset by an increase in the fair value related to credit derivatives that assume credit risk as a part of replication transactions.

The fair value of the Japanese fixed annuity and Japan 3Win hedging instruments decreased primarily due to the U.S. dollar strengthening against the Japanese Yen.

The fair value related to GMWB derivatives increased primarily due to market-based valuation changes, including a decrease in equity volatility levels and an increase in interest rates, as well as policyholder behavior and liability model assumption updates. For more information on the policyholder behavior and liability model assumption updates, refer to Note 4.

Table of Contents**THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****5. Investments and Derivative Instruments (continued)****Cash Flow Hedges**

For derivative instruments that are designated and qualify as cash flow hedges, the effective portion of the gain or loss on the derivative is reported as a component of other comprehensive income ( OCI ) and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings. Gains and losses on the derivative representing hedge ineffectiveness are recognized in current earnings. All components of each derivative's gain or loss were included in the assessment of hedge effectiveness.

The following table presents the components of the gain or loss on derivatives that qualify as cash-flow hedges:

**Derivatives in Cash Flow Hedging Relationships**

|                           | Gains (Losses) Recognized in OCI<br>on Derivative (Effective Portion) |                 |                                 |                | Net Realized Capital<br>Gains (Losses) Recognized<br>in<br>Net Income on Derivative<br>(Ineffective Portion) |             |                                 |             |
|---------------------------|-----------------------------------------------------------------------|-----------------|---------------------------------|----------------|--------------------------------------------------------------------------------------------------------------|-------------|---------------------------------|-------------|
|                           | Three Months<br>Ended<br>June 30,                                     |                 | Six Months<br>Ended<br>June 30, |                | Three<br>Months<br>Ended<br>June 30,                                                                         |             | Six Months<br>Ended<br>June 30, |             |
|                           | 2009                                                                  | 2008            | 2009                            | 2008           | 2009                                                                                                         | 2008        | 2009                            | 2008        |
|                           |                                                                       |                 |                                 |                |                                                                                                              |             |                                 |             |
| Interest rate swaps       | \$ (381)                                                              | \$ (163)        | \$ (466)                        | \$ (21)        | \$ (2)                                                                                                       | \$ 2        | \$ (3)                          | \$ 4        |
| Foreign currency<br>swaps | (154)                                                                 | 20              | (139)                           | (44)           | 25                                                                                                           |             | 39                              | (1)         |
| <b>Total</b>              | <b>\$ (535)</b>                                                       | <b>\$ (143)</b> | <b>\$ (605)</b>                 | <b>\$ (65)</b> | <b>\$ 23</b>                                                                                                 | <b>\$ 2</b> | <b>\$ 36</b>                    | <b>\$ 3</b> |

**Derivatives in Cash Flow Hedging Relationships**

|                        |                                     | Gain (Loss) Reclassified from AOCI into<br>Income<br>(Effective Portion) |                |                              |                |
|------------------------|-------------------------------------|--------------------------------------------------------------------------|----------------|------------------------------|----------------|
|                        |                                     | Three Months<br>Ended<br>June 30,                                        |                | Six Months Ended<br>June 30, |                |
|                        |                                     | 2009                                                                     | 2008           | 2009                         | 2008           |
| Interest rate swaps    | Net realized capital gains (losses) | \$ 1                                                                     | \$ 1           | \$ 10                        | \$ 1           |
| Interest rate swaps    | Net investment income (loss)        | 11                                                                       | (5)            | 20                           | (13)           |
| Foreign currency swaps | Net realized capital gains (losses) | (53)                                                                     | (23)           | (71)                         | (65)           |
| Foreign currency swaps | Net investment income (loss)        | 1                                                                        |                | 2                            |                |
| <b>Total</b>           |                                     | <b>\$ (40)</b>                                                           | <b>\$ (27)</b> | <b>\$ (39)</b>               | <b>\$ (77)</b> |

As of June 30, 2009, the before-tax deferred net gains on derivative instruments recorded in AOCI that are expected to be reclassified to earnings during the next twelve months are \$43. This expectation is based on the anticipated interest payments on hedged investments in fixed maturity securities that will occur over the next twelve months, at which time the Company will recognize the deferred net gains (losses) as an adjustment to interest income over the term of the investment cash flows. The maximum term over which the Company is hedging its exposure to the variability of

future cash flows (for forecasted transactions, excluding interest payments on existing variable-rate financial instruments) is four years.

For the three and six months ended June 30, 2009, the Company had \$1, before-tax, of net reclassifications from AOCI to earnings resulting from the discontinuance of cash flow hedges due to forecasted transactions that were no longer probable of occurring. For the three and six months ended June 30, 2008, the Company had \$(4), before-tax, of net reclassifications from AOCI to earnings resulting from the discontinuance of cash flow hedges due to forecasted transactions that were no longer probable of occurring.

Table of Contents**THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****5. Investments and Derivative Instruments (continued)****Fair Value Hedges**

For derivative instruments that are designated and qualify as a fair value hedge, the gain or loss on the derivative as well as the offsetting loss or gain on the hedged item attributable to the hedged risk are recognized in current earnings. The Company includes the gain or loss on the derivative in the same line item as the offsetting loss or gain on the hedged item. All components of each derivative's gain or loss were included in the assessment of hedge effectiveness. The Company recognized in income gains (losses) representing the ineffective portion of all fair value hedges as follows:

**Derivatives in Fair Value Hedging Relationships**

|                                               | Gain (Loss) Recognized in Income [1] |                |              |                |                  |                |             |               |
|-----------------------------------------------|--------------------------------------|----------------|--------------|----------------|------------------|----------------|-------------|---------------|
|                                               | Three Months Ended                   |                |              |                | Six Months Ended |                |             |               |
|                                               | June 30,                             |                | June 30,     |                | June 30,         |                | June 30,    |               |
|                                               | 2009                                 | 2008           | 2009         | 2008           | 2009             | 2008           | 2009        | 2008          |
|                                               | Derivative                           | Hedge Item     | Derivative   | Hedge Item     | Derivative       | Hedge Item     | Derivative  | Hedge Item    |
| Interest rate swaps                           |                                      |                |              |                |                  |                |             |               |
| Net realized capital gains (losses)           | \$ 49                                | \$ (45)        | \$ 84        | \$ (85)        | \$ 66            | \$ (62)        | \$ 1        | \$ (3)        |
| Benefits, losses and loss adjustment expenses | (26)                                 | 27             | (29)         | 29             | (42)             | 44             | (1)         | 3             |
| Foreign currency swaps                        |                                      |                |              |                |                  |                |             |               |
| Net realized capital gains (losses)           | 63                                   | (63)           | (7)          | 7              | 47               | (47)           | 24          | (24)          |
| Benefits, losses and loss adjustment expenses | (5)                                  | 5              | (21)         | 21             |                  |                | (20)        | 20            |
| <b>Total</b>                                  | <b>\$ 81</b>                         | <b>\$ (76)</b> | <b>\$ 27</b> | <b>\$ (28)</b> | <b>\$ 71</b>     | <b>\$ (65)</b> | <b>\$ 4</b> | <b>\$ (4)</b> |

[1] The amounts presented do not include the periodic net coupon settlements of the derivative or the coupon income (expense) related to the hedged item. The net of the amounts presented represents the

ineffective  
portion of the  
hedge.

### Non-qualifying Strategies

For non-qualifying strategies, including embedded derivatives that are required to be bifurcated from their host contracts and accounted for as derivatives, the gain or loss on the derivative is recognized currently in earnings within net realized capital gains or losses. The following table presents the gain or loss recognized in income on non-qualifying strategies:

#### Non-qualifying Strategies Gain (Loss) Recognized within Net Realized Capital Gains (Losses)

|                                                    | Three Months Ended<br>June 30, |                 | Six Months Ended<br>June 30, |                   |
|----------------------------------------------------|--------------------------------|-----------------|------------------------------|-------------------|
|                                                    | 2009                           | 2008            | 2009                         | 2008              |
| Interest rate swaps, caps, floors, and forwards    | \$ 5                           | \$ (19)         | \$ 20                        | \$ 22             |
| Foreign currency swaps, forwards, and swaptions    | (32)                           | (12)            | (22)                         | (18)              |
| Credit derivatives that purchase credit protection | (279)                          | (48)            | (390)                        | 89                |
| Credit derivatives that assume credit risk         | 157                            | (27)            | 77                           | (372)             |
| Contingent capital facility put option             | (1)                            | (4)             | (5)                          | (3)               |
| Japanese fixed annuity hedging instruments [1]     | 50                             | (141)           | (118)                        | 41                |
| GMAB product derivatives                           | 6                              | 5               | 4                            | (23)              |
| Japan 3Win hedging derivatives [2]                 | 119                            |                 | (110)                        |                   |
| GMWB product derivatives                           | 2,622                          | 317             | 3,345                        | (906)             |
| GMWB reinsurance contracts                         | (433)                          | (46)            | (685)                        | 112               |
| GMWB hedging instruments                           | (1,518)                        | (284)           | (1,400)                      | 45                |
| Equity index swaps, options, and futures           | (2)                            | (3)             | (5)                          |                   |
| Japanese variable annuity hedging instruments      | (8)                            | (13)            | (19)                         | (10)              |
| Macro hedge program                                | (568)                          | (4)             | (364)                        | 5                 |
| Warrants                                           |                                |                 | 70                           |                   |
| <b>Total</b>                                       | <b>\$ 118</b>                  | <b>\$ (279)</b> | <b>\$ 398</b>                | <b>\$ (1,018)</b> |

[1] The associated liability is adjusted for changes in spot rates through realized capital gains and losses and was \$(54) and \$121 for the three months ended June 30, 2009 and 2008, respectively, and \$151 and \$(82) for the six months ended June 30, 2009 and 2008,

*respectively.*

*[2] The associated liability is adjusted for changes in spot rates through realized capital gains and losses and was \$(44) for the three months ended June 30, 2009 and \$140 for the six months ended June 30, 2009.*

**Table of Contents**

**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**5. Investments and Derivative Instruments (continued)**

For the three and six months ended June 30, 2009, the net realized capital gain of \$118 and \$398, respectively, related to derivatives used in non-qualifying strategies was primarily due to the following:

The net gain associated with GMWB related derivatives was primarily due to market-based valuation changes, including a decrease in equity volatility levels and an increase in interest rates, as well as policyholder behavior and liability model assumption updates. For more information on the policyholder behavior and liability model assumption updates, refer to Note 4.

The net gain on the Japanese fixed annuity and Japan 3Win hedging instruments for the three months ended June 30, 2009, was primarily due to weakening of the U.S. dollar against the Japanese Yen and an increase in U.S. interest rates. The net loss for the six months ended June 30, 2009, was primarily due to the Japanese Yen weakening against the U.S. dollar.

The net loss on the macro hedge program was primarily the result of an increase in the equity markets and the impact of trading activity.

The net loss on credit derivatives that purchase credit protection to economically hedge fixed maturity securities and the net gain on credit derivatives that assume credit risk as a part of replication transactions resulted from credit spreads tightening.

For the three and six months ended June 30, 2008, the net realized capital loss related to derivatives used in non-qualifying strategies of \$(279) and \$(1,018), respectively, was primarily due to the following:

The net losses on GMWB related derivatives for the six months ended June 30, 2008, were primarily due to the transition to SFAS 157 and liability model assumption updates for mortality.

The net losses on credit derivatives were comprised of losses in the first quarter on credit derivatives that assume credit risk as a part of replication transactions due to credit spreads widening and losses in the second quarter on credit derivatives that purchase credit protection to economically hedge fixed maturity securities due to credit spreads tightening significantly on certain referenced corporate entities.

The net losses for three months ended June 30, 2008, on the Japanese fixed annuity hedging instruments were primarily due to a weakening of the Japanese yen in comparison to the U.S. dollar as well as an increase in Japanese interest rates.

Refer to Note 9 for additional disclosures regarding contingent credit related features in derivative agreements.

**Credit Risk Assumed through Credit Derivatives**

The Company enters into credit default swaps that assume credit risk from a single entity, referenced index, or asset pool in order to synthetically replicate investment transactions. The Company will receive periodic payments based on an agreed upon rate and notional amount and will only make a payment if there is a credit event. A credit event payment will typically be equal to the notional value of the swap contract less the value of the referenced security issuer's debt obligation. A credit event is generally defined as a default on contractually obligated interest or principal payments or bankruptcy of the referenced entity. The credit default swaps in which the Company assumes credit risk primarily reference investment grade single corporate issuers and baskets, which include trades ranging from baskets of up to five corporate issuers to standard and customized diversified portfolios of corporate issuers. The diversified portfolios of corporate issuers are established within sector concentration limits and are typically divided into tranches that possess different credit ratings.

The following tables present the notional amount, fair value, weighted average years to maturity, underlying referenced credit obligation type and average credit ratings, and offsetting notional amounts and fair value for credit derivatives in which the Company is assuming credit risk as of June 30, 2009 and December 31, 2008.

**As of June 30, 2009**

**Underlying Referenced  
Credit Obligation(s) [1]**

**Weighted**

| Credit Derivative type by            | Notional        | Fair            | Average  |                  | Average | Offsetting      |               |      |
|--------------------------------------|-----------------|-----------------|----------|------------------|---------|-----------------|---------------|------|
| derivative risk exposure             | Amount          | Value           | Years to | Type             | Credit  | Notional        | Offsetting    | Fair |
| Single name credit default swaps     | [2]             |                 | Maturity |                  | Rating  | Amount          | Value         |      |
|                                      |                 |                 |          |                  |         | [3]             | [3]           |      |
| Investment grade risk exposure       | \$ 360          | \$ 3            | 5 years  | Corporate        |         |                 |               |      |
| Below investment grade risk exposure | 105             | (11)            | 4 years  | Credit/ Foreign  |         |                 |               |      |
| Basket credit default swaps [4]      |                 |                 |          | Gov.             | AAA-    | \$ 335          | \$ (21)       |      |
| Investment grade risk exposure       | 1,764           | (170)           | 5 years  | Corporate Credit | B       | 30              | (4)           |      |
| Investment grade risk exposure       | 525             | (225)           | 8 years  | CMBS Credit      | BBB+    | 989             | 12            |      |
| Below investment grade risk exposure | 200             | (150)           | 5 years  | Corporate Credit | AA      | 525             | 225           |      |
| Credit linked notes                  |                 |                 |          |                  | BBB+    |                 |               |      |
| Investment grade risk exposure       | 87              | 78              | 2 years  | Corporate Credit | BBB+    |                 |               |      |
| <b>Total</b>                         | <b>\$ 3,041</b> | <b>\$ (475)</b> |          |                  |         | <b>\$ 1,879</b> | <b>\$ 212</b> |      |



Table of Contents**THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****5. Investments and Derivative Instruments (continued)**

As of December 31, 2008

| Credit Derivative type by               | Notional         | Fair            | Weighted<br>Average<br>Years to | Underlying<br>Referenced<br>Credit Obligation(s)<br>[1] |      | Average<br>Credit<br>Rating | Offsetting<br>Notional<br>Amount[3] | Offsetting<br>Fair<br>Value[3] |
|-----------------------------------------|------------------|-----------------|---------------------------------|---------------------------------------------------------|------|-----------------------------|-------------------------------------|--------------------------------|
|                                         |                  |                 |                                 | Type                                                    |      |                             |                                     |                                |
| <b>derivative risk exposure</b>         | <b>Amount[2]</b> | <b>Value</b>    | <b>Maturity</b>                 |                                                         |      |                             |                                     |                                |
| Single name credit default swaps        |                  |                 |                                 |                                                         |      |                             |                                     |                                |
| Investment grade risk exposure          | \$ 60            | \$ (1)          | 4 years                         | Corporate<br>Credit                                     | A-   | \$ 35                       | \$ (9)                              |                                |
| Below investment grade risk<br>exposure | 82               | (19)            | 4 years                         | Corporate<br>Credit                                     | B-   |                             |                                     |                                |
| Basket credit default swaps [4]         |                  |                 |                                 |                                                         |      |                             |                                     |                                |
| Investment grade risk exposure          | 1,778            | (235)           | 5 years                         | Corporate<br>Credit<br>CMBS                             | A-   | 1,003                       | 21                                  |                                |
| Investment grade risk exposure          | 275              | (92)            | 8 years                         | Corporate<br>Credit                                     | AAA  | 275                         | 92                                  |                                |
| Below investment grade risk<br>exposure | 200              | (166)           | 6 years                         | Corporate<br>Credit                                     | BB+  |                             |                                     |                                |
| Credit linked notes                     |                  |                 |                                 |                                                         |      |                             |                                     |                                |
| Investment grade risk exposure          | 117              | 106             | 2 years                         | Corporate<br>Credit                                     | BBB+ |                             |                                     |                                |
| <b>Total</b>                            | <b>\$ 2,512</b>  | <b>\$ (407)</b> |                                 |                                                         |      | <b>\$ 1,313</b>             | <b>\$ 104</b>                       |                                |

[1] The average credit ratings are based on availability and the midpoint of the applicable ratings among Moody's, S&P, and Fitch. If no rating is available from a rating agency, then an internally developed rating is used.

[2] *Notional amount is equal to the maximum potential future loss amount. There is no specific collateral related to these contracts or recourse provisions included in the contracts to offset losses.*

[3] *The Company has entered into offsetting credit default swaps to terminate certain existing credit default swaps, thereby offsetting the future changes in value of, or losses paid related to, the original swap.*

[4] *Includes \$2.2 billion and \$1.9 billion as of June 30, 2009 and December 31, 2008, respectively, of standard market indices of diversified portfolios of corporate issuers referenced through credit default swaps. These swaps are subsequently*

valued based upon the observable standard market index. Also includes \$325 as of June 30, 2009 and December 31, 2008, of customized diversified portfolios of corporate issuers referenced through credit default swaps.

## 6. Deferred Policy Acquisition Costs and Present Value of Future Profits

Changes in deferred policy acquisition costs and present value of future profits by Life and Property & Casualty were as follows:

### Life

#### Unlock Results

During the second quarter of 2009, the Company revised its estimation of future gross profits using a Reversion to Mean ( RTM ) estimation technique to estimate future separate account returns. RTM is an estimation technique commonly used by insurance entities to project future separate account returns. Through this estimation technique, the Company's DAC model will be adjusted to reflect actual account values at the end of each quarter and through a consideration of recent returns, we will adjust future projected returns over a five year period so that the account value returns to the long-term expected rate of return, providing that those projected returns for the next five years do not exceed certain caps or floors. This will result in a DAC unlock, described below, each quarter. However, benefits and assessments used in the determination of SOP 03-1 reserves will be derived from a set of stochastic scenarios that have been calibrated to our reversion to mean separate account returns. The policy related in-force or account values at June 30, 2009 were used to project future gross profits using this new separate account return estimate. The after-tax impact on the Company's assets and liabilities as a result of the Unlock, which applied the RTM estimation technique, for the three months ended June 30, 2009 was:

| Segment                    |               | Unearned<br>Revenue | Death and<br>Income<br>Benefit<br>Reserves | Sales<br>Inducement |               |
|----------------------------|---------------|---------------------|--------------------------------------------|---------------------|---------------|
| After-tax (Charge) Benefit | DAC           | Reserves            | [1]                                        | Assets              | Total         |
| Retail                     | \$ 163        | \$ (21)             | \$ 98                                      | \$ 13               | \$ 253        |
| Retirement Plans           | 1             |                     |                                            |                     | 1             |
| Individual Life            | 3             | (1)                 |                                            |                     | 2             |
| International [2]          | (11)          | 6                   | 117                                        | (8)                 | 104           |
| <b>Total</b>               | <b>\$ 156</b> | <b>\$ (16)</b>      | <b>\$ 215</b>                              | <b>\$ 5</b>         | <b>\$ 360</b> |

[1] As a result of the Unlock,

*death benefit  
reserves, in  
Retail,  
decreased \$307,  
pre-tax, offset  
by a decrease of  
\$157, pre-tax, in  
reinsurance  
recoverables. In  
International,  
death benefit  
reserves  
decreased \$184  
pre-tax, offset  
by an increase  
of \$4, pre-tax, in  
reinsurance  
recoverables.*

*[2] Includes \$(49)  
related to DAC  
recoverability  
impairment  
associated with  
the decision to  
suspend sales in  
the U.K.  
variable annuity  
business.*

Table of Contents**THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****6. Deferred Policy Acquisition Costs and Present Value of Future Profits (continued)**

In addition, during the first quarter of 2009, the Company failed its quarterly tests resulting in an Unlock of future estimated gross profits. The policy related in-force or account values at March 31, 2009 were used to project future gross profits. The after-tax impact on the Company's assets and liabilities as a result of the first quarter Unlock, based on our quantitative and qualitative tests and the second quarter Unlock using the RTM estimation technique, for the six months ended June 30, 2009 was:

| <b>Segment</b>                    |                 | <b>Unearned<br/>Revenue</b> | <b>Death and<br/>Income<br/>Benefit<br/>Reserves</b> | <b>Sales<br/>Inducement</b> |                   |
|-----------------------------------|-----------------|-----------------------------|------------------------------------------------------|-----------------------------|-------------------|
| <b>After-tax (Charge) Benefit</b> | <b>DAC</b>      | <b>Reserves</b>             | <b>[1]</b>                                           | <b>Assets</b>               | <b>Total [2]</b>  |
| Retail                            | \$ (503)        | \$ 31                       | \$ (230)                                             | \$ (30)                     | \$ (732)          |
| Retirement Plans                  | (53)            |                             | (2)                                                  | (1)                         | (56)              |
| Individual Life                   | (64)            | 40                          |                                                      |                             | (24)              |
| International                     | (99)            | 6                           | (216)                                                | (9)                         | (318)             |
| Corporate                         | (4)             |                             |                                                      |                             | (4)               |
| <b>Total</b>                      | <b>\$ (723)</b> | <b>\$ 77</b>                | <b>\$ (448)</b>                                      | <b>\$ (40)</b>              | <b>\$ (1,134)</b> |

[1] As a result of the Unlock, death benefit reserves, in Retail, increased \$741, pre-tax, offset by an increase of \$386, pre-tax, in reinsurance recoverables. In International, death benefit reserves increased \$352, pre-tax, offset by a decrease of \$20, pre-tax, in reinsurance recoverables.

[2] The most significant contributor to the Unlock amounts

*recorded during  
the first quarter  
of 2009 were as  
a result of  
actual separate  
account returns  
from the period  
ending  
October 1, 2008  
to March 31,  
2009 being  
significantly  
below our  
aggregated  
estimated  
return.*

Changes in deferred policy acquisition costs and present value of future profits were as follows:

|                                                                                               | <b>2009</b>      | <b>2008</b>      |
|-----------------------------------------------------------------------------------------------|------------------|------------------|
| <b>Balance, January 1</b>                                                                     | <b>\$ 11,988</b> | <b>\$ 10,514</b> |
| Deferred costs                                                                                | 418              | 841              |
| Amortization    Deferred policy acquisition costs and present value of future profits<br>[1]  | (824)            | (230)            |
| Amortization    Unlock, pre-tax                                                               | (1,068)          |                  |
| Adjustments to unrealized gains and losses on securities, available-for-sale and other<br>[2] | 192              | 490              |
| Effect of currency translation adjustment                                                     | (99)             | 91               |
| Effect of FSP FAS 115-2 [2]                                                                   | (78)             |                  |
| <b>Balance, June 30</b>                                                                       | <b>\$ 10,529</b> | <b>\$ 11,706</b> |

*[1] The increase in  
amortization  
from the prior  
year period is  
due to lower  
actual gross  
profits in 2008  
resulting from  
increased  
realized capital  
losses primarily  
from the  
adoption of  
SFAS 157 at the  
beginning of the  
first quarter of  
2008.*

*[2]*

*The effect of adopting FSP FAS 115-2 resulted in an increase to retained earnings and as a result a DAC charge of \$78. In addition, an offsetting amount was recorded in unrealized losses as unrealized losses increased upon adoption of FSP FAS 115-2.*

**Property & Casualty**

|                                                   | <b>2009</b>     | <b>2008</b>     |
|---------------------------------------------------|-----------------|-----------------|
| <b>Balance, January 1</b>                         | <b>\$ 1,260</b> | <b>\$ 1,228</b> |
| Deferred costs                                    | 1,032           | 1,062           |
| Amortization    Deferred policy acquisition costs | (1,041)         | (1,044)         |
| <b>Balance, June 30</b>                           | <b>\$ 1,251</b> | <b>\$ 1,246</b> |

Table of Contents**THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****7. Separate Accounts, Death Benefits and Other Insurance Benefit Features**

The Company records the variable portion of individual variable annuities, 401(k), institutional, 403(b)/457, private placement life and variable life insurance products within separate account assets and liabilities. Separate account assets are reported at fair value. Separate account liabilities are set equal to separate account assets. Separate account assets are segregated from other investments. Investment income and gains and losses from those separate account assets, which accrue directly to, and whereby investment risk is borne by the policyholder, are offset by the related liability changes within the same line item in the condensed consolidated statements of operations. The fees earned for administrative and contract holder maintenance services performed for these separate accounts are included in fee income. For the three and six months ended June 30, 2009 and 2008, there were no gains or losses on transfers of assets from the general account to the separate account.

Many of the variable annuity and universal life ( UL ) contracts issued by the Company offer various guaranteed minimum death, withdrawal, income, accumulation, and UL secondary guarantee benefits. UL secondary guarantee benefits ensure that the policy will not terminate, and will continue to provide a death benefit, even if there is insufficient policy value to cover the monthly deductions and charges. Guaranteed minimum death and income benefits are offered in various forms as described in further detail throughout this Note 7. The Company reinsures a portion of the death benefit guarantees associated with its in-force block of business. Changes in the gross U.S. GMDB, Japan GMDB/guaranteed minimum income benefits ( GMIB ), and UL secondary guarantee benefits sold with annuity and/or UL products accounted for and collectively known as SOP 03-1 reserve liabilities are as follows:

|                                                |                 |                        | UL Secondary   |
|------------------------------------------------|-----------------|------------------------|----------------|
|                                                | U.S. GMDB [1]   | Japan<br>GMDB/GMIB [1] | Guarantees [1] |
| <b>Liability balance as of January 1, 2009</b> | <b>\$ 870</b>   | <b>\$ 229</b>          | <b>\$ 40</b>   |
| Incurred                                       | 185             | 60                     | 14             |
| Paid                                           | (293)           | (66)                   |                |
| Unlock                                         | 742             | 350                    |                |
| Currency translation adjustment                |                 | (6)                    |                |
| <b>Liability balance as of June 30, 2009</b>   | <b>\$ 1,504</b> | <b>\$ 567</b>          | <b>\$ 54</b>   |

[1] The reinsurance recoverable asset related to the U.S. GMDB was \$927 as of June 30, 2009. The reinsurance recoverable asset related to the Japan GMDB was \$41 as of June 30, 2009. The reinsurance recoverable asset related to



the UL  
secondary  
guarantees was  
\$19 as of June  
30, 2009.

|                                                |               |           | Japan         | UL Secondary   |
|------------------------------------------------|---------------|-----------|---------------|----------------|
|                                                | U.S. GMDB [1] |           | GMDB/GMIB [1] | Guarantees [1] |
| <b>Liability balance as of January 1, 2008</b> | <b>\$ 529</b> | <b>\$</b> | <b>42</b>     | <b>\$ 19</b>   |
| Incurred                                       | 84            |           | 13            | 6              |
| Paid                                           | (67)          |           | (13)          |                |
| Currency translation adjustment                |               |           | 2             |                |
| <b>Liability balance as of June 30, 2008</b>   | <b>\$ 546</b> | <b>\$</b> | <b>44</b>     | <b>\$ 25</b>   |

[1] The reinsurance recoverable asset related to the U.S. GMDB was \$338 as of June 30, 2008. The reinsurance recoverable asset related to the Japan GMDB was \$7 as of June 30, 2008. The reinsurance recoverable asset related to the UL secondary guarantees was \$12 as of June 30, 2008.

The net SOP 03-1 reserve liabilities are established by estimating the expected value of net reinsurance costs and death and income benefits in excess of the projected account balance. The excess death and income benefits and net reinsurance costs are recognized ratably over the accumulation period based on total expected assessments. The SOP 03-1 reserve liabilities are recorded in reserve for future policy benefits in the Company's condensed consolidated balance sheets. Changes in the SOP 03-1 reserve liabilities are recorded in benefits, losses and loss adjustment expenses in the Company's condensed consolidated statements of operations. In a manner consistent with the Company's accounting policy for deferred acquisition costs, the Company regularly evaluates estimates used and adjusts the additional liability balances, with a related charge or credit to benefit expense if actual experience or other evidence suggests that earlier assumptions should be revised.

Table of Contents**THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****7. Separate Accounts, Death Benefits and Other Insurance Benefit Features (continued)**

The following table provides details concerning GMDB and GMIB exposure as of June 30, 2009:

**Breakdown of Individual Variable and Group Annuity Account Value by GMDB/GMIB Type**

|                                                                                                        |                       |                              | Retained<br>Net       | Weighted<br>Average<br>Attained Age<br>of<br>Annuitant |
|--------------------------------------------------------------------------------------------------------|-----------------------|------------------------------|-----------------------|--------------------------------------------------------|
|                                                                                                        | Account<br>Value      | Net<br>Amount<br>at Risk [9] | Amount<br>at Risk [9] |                                                        |
| <b>Maximum anniversary value ( MAV ) [1]</b>                                                           |                       |                              |                       |                                                        |
| MAV only                                                                                               | \$ 25,259             | \$ 12,600                    | \$ 4,164              | 66                                                     |
| With 5% rollup [2]                                                                                     | 1,835                 | 1,016                        | 413                   | 65                                                     |
| With Earnings Protection Benefit Rider ( EPB ) [3]                                                     | 5,280                 | 2,091                        | 217                   | 63                                                     |
| With 5% rollup & EPB                                                                                   | 729                   | 346                          | 68                    | 65                                                     |
| <b>Total MAV</b>                                                                                       | <b>33,103</b>         | <b>16,053</b>                | <b>4,862</b>          |                                                        |
| <br>Asset Protection Benefit ( APB ) [4]                                                               | <br>25,761            | <br>8,334                    | <br>5,432             | <br>64                                                 |
| Lifetime Income Benefit ( LIB ) [5]                                                                    | 1,164                 | 407                          | 407                   | 62                                                     |
| Reset [6] (5-7 years)                                                                                  | 3,402                 | 943                          | 942                   | 70                                                     |
| Return of Premium [7]/Other                                                                            | 18,434                | 3,124                        | 2,915                 | 63                                                     |
| <br><b>Subtotal U.S. Guaranteed Minimum Death<br/>Benefits [10]</b>                                    | <br><b>81,864</b>     | <br><b>\$ 28,861</b>         | <br><b>\$ 14,558</b>  | <br><b>65</b>                                          |
| <br>Less: General Account Value Subject to U.S.<br>Guaranteed Minimum Death Benefits                   | <br>6,961             |                              |                       |                                                        |
| <br><b>Subtotal Separate Account Liabilities Subject<br/>to U.S. Guaranteed Minimum Death Benefits</b> | <br><b>74,903</b>     |                              |                       |                                                        |
| <br>Separate Account Liabilities Not Subject to U.S.<br>Guaranteed Minimum Death Benefits              | <br>59,043            |                              |                       |                                                        |
| <br><b>Total Separate Account Liabilities</b>                                                          | <br><b>\$ 133,946</b> |                              |                       |                                                        |
| <br><b>Japan Guaranteed Minimum Death and<br/>Income Benefit [8]</b>                                   | <br><b>\$ 29,272</b>  | <br><b>\$ 6,904</b>          | <br><b>\$ 5,765</b>   | <br><b>67</b>                                          |

[1] MAV: the death benefit is the greatest of current account value, net premiums paid and the highest

*account value on  
any anniversary  
before age 80  
(adjusted for  
withdrawals).*

*[2] Rollup: the death  
benefit is the  
greatest of the  
MAV, current  
account value,  
net premium paid  
and premiums  
(adjusted for  
withdrawals)  
accumulated at  
generally 5%  
simple interest up  
to the earlier of  
age 80 or 100%  
of adjusted  
premiums.*

*[3] EPB: the death  
benefit is the  
greatest of the  
MAV, current  
account value, or  
contract value  
plus a percentage  
of the contract's  
growth. The  
contract's  
growth is account  
value less  
premiums net of  
withdrawals,  
subject to a cap  
of 200% of  
premiums net of  
withdrawals.*

*[4] APB: the death  
benefit is the  
greater of current  
account value or  
MAV, not to  
exceed current  
account value  
plus 25% times  
the greater of net*

*premiums and  
MAV (each  
adjusted for  
premiums in the  
past 12 months).*

*[5] LIB: the death  
benefit is the  
greatest of  
current account  
value, net  
premiums paid,  
or for certain  
contracts a  
benefit amount  
that ratchets over  
time, generally  
based on market  
performance.*

*[6] Reset: the death  
benefit is the  
greatest of  
current account  
value, net  
premiums paid  
and the most  
recent five to  
seven year  
anniversary  
account value  
before age 80  
(adjusted for  
withdrawals).*

*[7] Return of  
premium: the  
death benefit is  
the greater of  
current account  
value and net  
premiums paid.*

*[8] Death benefits  
include a Return  
of Premium and  
MAV (before age  
80) paid in a  
single lump sum.  
The income  
benefit is a*

*guarantee to  
return initial  
investment,  
adjusted for  
earnings  
liquidity, paid  
through a fixed  
annuity, after a  
minimum deferral  
period of 10, 15  
or 20 years. The  
guaranteed  
remaining  
balance related  
to the Japan  
GMIB was  
\$28.1 billion and  
\$30.6 billion as  
of June 30, 2009  
and  
December 31,  
2008,  
respectively.*

*[9] Net amount at  
risk is defined as  
the guaranteed  
benefit in excess  
of the current  
account value.  
Retained net  
amount at risk is  
net amount at risk  
reduced by that  
amount which  
has been  
reinsured to third  
parties. Net  
amount at risk  
and retained net  
amount at risk  
are highly  
sensitive to equity  
markets  
movements for  
example, as  
equity market  
declines, net  
amount at risk  
and retained net  
amount at risk*

*will generally  
increase.*

*[10] Account value  
includes the  
contractholder's  
investment in the  
separate account  
and the general  
account.*

Account balances of contracts with guarantees were invested in variable separate accounts as follows:

| <b>Asset type</b>                          | <b>As of June 30,<br/>2009</b> | <b>As of December 31,<br/>2008</b> |
|--------------------------------------------|--------------------------------|------------------------------------|
| Equity securities (including mutual funds) | \$ 65,476                      | \$ 63,114                          |
| Cash and cash equivalents                  | 9,427                          | 10,174                             |
| <b>Total</b>                               | <b>\$ 74,903</b>               | <b>\$ 73,288</b>                   |

As of June 30, 2009, approximately 16% of the equity securities above were invested in fixed income securities through these funds and approximately 84% were invested in equity securities.

See Note 4 for a description of the Company's guaranteed living benefits that are accounted for at fair value.

**Table of Contents****THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****8. Sales Inducements**

The Company currently offers enhanced crediting rates or bonus payments to contract holders on certain of its individual and group annuity products. The expense associated with offering a bonus is deferred and amortized over the life of the related contract in a pattern consistent with the amortization of deferred policy acquisition costs. Consistent with the Company's Unlocks in the six months ended June 30, 2009, the Company unlocked the amortization of the sales inducement asset. See Note 6 for more information concerning the Unlocks.

Changes in deferred sales inducement activity were as follows for the six months ended June 30:

|                                        | <b>2009</b>   | <b>2008</b>   |
|----------------------------------------|---------------|---------------|
| <b>Balance, January 1</b>              | <b>\$ 553</b> | <b>\$ 467</b> |
| Sales inducements deferred             | 34            | 83            |
| Amortization                           | (80)          | (6)           |
| Amortization Unlock                    | (57)          |               |
| <b>Balance, end of period, June 30</b> | <b>\$ 450</b> | <b>\$ 544</b> |

**9. Commitments and Contingencies****Litigation**

The Hartford is involved in claims litigation arising in the ordinary course of business, both as a liability insurer defending or providing indemnity for third-party claims brought against insureds and as an insurer defending coverage claims brought against it. The Hartford accounts for such activity through the establishment of unpaid loss and loss adjustment expense reserves. Subject to the uncertainties discussed below under the caption Asbestos and Environmental Claims, management expects that the ultimate liability, if any, with respect to such ordinary-course claims litigation, after consideration of provisions made for potential losses and costs of defense, will not be material to the consolidated financial condition, results of operations or cash flows of The Hartford.

The Hartford is also involved in other kinds of legal actions, some of which assert claims for substantial amounts. These actions include, among others, putative state and federal class actions seeking certification of a state or national class. Such putative class actions have alleged, for example, underpayment of claims or improper underwriting practices in connection with various kinds of insurance policies, such as personal and commercial automobile, property, life and inland marine; improper sales practices in connection with the sale of life insurance and other investment products; and improper fee arrangements in connection with investment products and structured settlements. The Hartford also is involved in individual actions in which punitive damages are sought, such as claims alleging bad faith in the handling of insurance claims. Like many other insurers, The Hartford also has been joined in actions by asbestos plaintiffs asserting, among other things, that insurers had a duty to protect the public from the dangers of asbestos and that insurers committed unfair trade practices by asserting defenses on behalf of their policyholders in the underlying asbestos cases. Management expects that the ultimate liability, if any, with respect to such lawsuits, after consideration of provisions made for estimated losses, will not be material to the consolidated financial condition of The Hartford. Nonetheless, given the large or indeterminate amounts sought in certain of these actions, and the inherent unpredictability of litigation, an adverse outcome in certain matters could, from time to time, have a material adverse effect on the Company's consolidated results of operations or cash flows in particular quarterly or annual periods.

*Broker Compensation Litigation* Following the New York Attorney General's filing of a civil complaint against Marsh & McLennan Companies, Inc., and Marsh, Inc. (collectively, Marsh) in October 2004 alleging that certain insurance companies, including The Hartford, participated with Marsh in arrangements to submit inflated bids for business insurance and paid contingent commissions to ensure that Marsh would direct business to them, private plaintiffs brought several lawsuits against the Company predicated on the allegations in the Marsh complaint, to which the Company was not party. Among these is a multidistrict litigation in the United States District Court for the District of

New Jersey. There are two consolidated amended complaints filed in the multidistrict litigation, one related to conduct in connection with the sale of property-casualty insurance and the other related to alleged conduct in connection with the sale of group benefits products. The Company and various of its subsidiaries are named in both complaints. The complaints assert, on behalf of a putative class of persons who purchased insurance through broker defendants, claims under the Sherman Act, the Racketeer Influenced and Corrupt Organizations Act ( RICO ), state law, and in the case of the group benefits complaint, claims under the Employee Retirement Income Security Act of 1974 ( ERISA ). The claims are predicated upon allegedly undisclosed or otherwise improper payments of contingent commissions to the broker defendants to steer business to the insurance company defendants. The district court has dismissed the Sherman Act and RICO claims in both complaints for failure to state a claim and has granted the defendants motions for summary judgment on the ERISA claims in the group-benefits products complaint. The district court further has declined to exercise supplemental jurisdiction over the state law claims, has dismissed those state law claims without prejudice, and has closed both cases. The plaintiffs have appealed the dismissal of the claims in both consolidated amended complaints, except the ERISA claims.



**Table of Contents**

**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**9. Commitments and Contingencies (continued)**

The Company is also a defendant in two consolidated securities actions and two consolidated derivative actions filed in the United States District Court for the District of Connecticut. The consolidated securities actions assert claims on behalf of a putative class of shareholders alleging that the Company and certain of its executive officers violated Section 10(b) of the Securities Exchange Act of 1934 and Rule 10b-5 by failing to disclose to the investing public that The Hartford's business and growth was predicated on the unlawful activity alleged in the New York Attorney General's complaint against Marsh. The consolidated derivative actions, brought by shareholders on behalf of the Company against its directors and an additional executive officer, allege that the defendants knew adverse non-public information about the activities alleged in the Marsh complaint and concealed and misappropriated that information to make profitable stock trades in violation of their duties to the Company. In July 2006, the district court granted defendants' motion to dismiss the consolidated securities actions, and the plaintiffs appealed. In November 2008, the United States Court of Appeals for the Second Circuit vacated the decision and remanded the case to the district court. In May 2009, the parties reached an agreement in principle to settle the consolidated securities actions for an immaterial amount. The settlement is subject to certain contingencies, including the execution of a stipulation of settlement and the preliminary and final approval of the court. Defendants filed a motion to dismiss the consolidated derivative actions in May 2005. In July 2009, the parties reached an agreement in principle to settle the consolidated derivative actions for an immaterial amount, subject to the execution of a written settlement agreement and approval of the court.

In September 2007, the Ohio Attorney General filed a civil action in Ohio state court alleging that certain insurance companies, including The Hartford, conspired with Marsh in violation of Ohio's antitrust statute. The trial court denied defendants' motion to dismiss the complaint in July 2008. The Company disputes the allegations and intends to defend this action vigorously.

*Investment and Savings Plan ERISA Class Action Litigation* In November and December 2008, following a decline in the share price of the Company's common stock, seven putative class action lawsuits were filed in the United States District Court for the District of Connecticut on behalf of certain participants in the Company's Investment and Savings Plan (the Plan), which offers the Company's common stock as one of many investment options. These lawsuits have been consolidated, and a consolidated amended class-action complaint was filed in March 2009, alleging that the Company and certain of its officers and employees violated ERISA by allowing the Plan's participants to invest in the Company's common stock and by failing to disclose to the Plan's participants information about the Company's financial condition. The lawsuit seeks restitution or damages for losses arising from the investment of the Plan's assets in the Company's common stock during the period from December 10, 2007 to the present. The Company disputes the allegations and intends to defend the actions vigorously.

*Structured Settlement Class Action* In October 2005, a putative nationwide class action was filed in the United States District Court for the District of Connecticut against the Company and several of its subsidiaries on behalf of persons who had asserted claims against an insured of a Hartford property & casualty insurance company that resulted in a settlement in which some or all of the settlement amount was structured to afford a schedule of future payments of specified amounts funded by an annuity from a Hartford life insurance company (Structured Settlements). The operative complaint alleges that since 1997 the Company has systematically deprived the settling claimants of the value of their damages recoveries by secretly deducting 15% of the annuity premium of every Structured Settlement to cover brokers' commissions, other fees and costs, taxes, and a profit for the annuity provider, and asserts claims under the Racketeer Influenced and Corrupt Organizations Act (RICO) and state law. The plaintiffs seek compensatory damages, punitive damages, pre-judgment interest, attorney's fees and costs, and injunctive or other equitable relief. The Company vigorously denies that any claimant was misled or otherwise received less than the amount specified in the structured-settlement agreements. In March 2009, the district court certified a class for the RICO and fraud claims composed of all persons, other than those represented by a plaintiffs' broker, who entered into a Structured Settlement since 1997 and received certain written representations about the cost or value of the settlement. The district court declined to certify a class for the breach-of-contract and unjust-enrichment claims. The Company has petitioned the

United States Court of Appeals for the Second Circuit for permission to file an interlocutory appeal of the class-certification ruling. Proceedings in the district court are stayed until proceedings in the Second Circuit conclude.

*Fair Credit Reporting Act Class Action* In February 2007, the United States District Court for the District of Oregon gave final approval of the Company's settlement of a lawsuit brought on behalf of a class of homeowners and automobile policy holders alleging that the Company willfully violated the Fair Credit Reporting Act by failing to send appropriate notices to new customers whose initial rates were higher than they would have been had the customer had a more favorable credit report. The Company paid approximately \$84.3 to eligible claimants and their counsel in connection with the settlement, and sought reimbursement from the Company's Excess Professional Liability Insurance Program for the portion of the settlement in excess of the Company's \$10 self-insured retention. Certain insurance carriers participating in that program disputed coverage for the settlement, and one of the excess insurers commenced an arbitration that resulted in an award in the Company's favor and payments to the Company of approximately \$30.1, thereby exhausting the primary and first-layer excess policies. In June 2009, the second-layer excess carriers commenced an arbitration to resolve the dispute over coverage for the remainder of the amounts paid by the Company. Management believes it is probable that the Company's coverage position ultimately will be sustained.

**Table of Contents**

**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**9. Commitments and Contingencies (continued)**

*Asbestos and Environmental Claims* As discussed in Note 12, Commitments and Contingencies, of the Notes to Consolidated Financial Statements under the caption *Asbestos and Environmental Claims*, included in the Company's 2008 Form 10-K Annual Report, The Hartford continues to receive asbestos and environmental claims that involve significant uncertainty regarding policy coverage issues. Regarding these claims, The Hartford continually reviews its overall reserve levels and reinsurance coverages, as well as the methodologies it uses to estimate its exposures. Because of the significant uncertainties that limit the ability of insurers and reinsurers to estimate the ultimate reserves necessary for unpaid losses and related expenses, particularly those related to asbestos, the ultimate liabilities may exceed the currently recorded reserves. Any such additional liability cannot be reasonably estimated now but could be material to The Hartford's consolidated operating results, financial condition and liquidity.

*Shareholder Demand* Like the boards of directors of many other companies, The Hartford's board of directors (the Board) has received a demand from SEIU Pension Plans Master Trust, which purports to be a current holder of the Company's common stock. The demand requests the Board to bring suit to recover alleged excessive compensation paid to senior executives of the Company from 2005 through the present and to change the Company's executive compensation structure. The Board is conducting an investigation of the allegations in the demand.

**Derivative Commitments**

Certain of the Company's derivative agreements contain provisions that are tied to the financial strength ratings of the individual legal entity that entered into the derivative agreement as set by nationally recognized statistical rating agencies. If the insurance operating entity's financial strength were to fall below certain ratings, the counterparties to the derivative agreements could demand immediate and ongoing full collateralization and in certain instances demand immediate settlement of all outstanding derivative positions traded under each impacted bilateral agreement. The settlement amount is determined by netting the derivative positions transacted under each agreement. If the termination rights were to be exercised by the counterparties, it could impact the insurance operating entity's ability to conduct hedging activities by increasing the associated costs and decreasing the willingness of counterparties to transact with the insurance operating entity. The aggregate fair value of all derivative instruments with credit-risk-related contingent features that are in a net liability position as of June 30, 2009, is \$695. Of this \$695, the insurance operating entities have posted collateral of \$594 in the normal course of business. Based on derivative market values as of June 30, 2009, a downgrade of one level below the current financial strength ratings by either Moody's or S&P could require approximately an additional \$45 to be posted as collateral. Based on derivative market values as of June 30, 2009, a downgrade by either Moody's or S&P of two levels below the insurance operating entities' current financial strength ratings could require approximately an additional \$80 of assets to be posted as collateral. These collateral amounts could change as derivative market values change, as a result of changes in our hedging activities or to the extent changes in contractual terms are negotiated. The nature of the collateral that we may be required to post is primarily in the form of U.S. Treasury bills and U.S. Treasury notes.

Table of Contents**THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****10. Pension Plans and Postretirement Health Care and Life Insurance Benefit Plans****Components of Net Periodic Benefit Cost**

Total net periodic benefit cost for the three months ended June 30, 2009 and 2008 include the following components:

|                                      | <b>Pension Benefits</b> |              | <b>Other Postretirement Benefits</b> |             |
|--------------------------------------|-------------------------|--------------|--------------------------------------|-------------|
|                                      | <b>2009</b>             | <b>2008</b>  | <b>2009</b>                          | <b>2008</b> |
| Service cost                         | \$ 26                   | \$ 30        | \$ 2                                 | \$ 1        |
| Interest cost                        | 61                      | 58           | 6                                    | 7           |
| Expected return on plan assets       | (68)                    | (69)         | (2)                                  | (3)         |
| Amortization of prior service credit | (3)                     | (3)          | (1)                                  | (1)         |
| Amortization of actuarial loss       | 19                      | 16           |                                      | 1           |
| <b>Net periodic benefit cost</b>     | <b>\$ 35</b>            | <b>\$ 32</b> | <b>\$ 5</b>                          | <b>\$ 5</b> |

Total net periodic benefit cost for the six months ended June 30, 2009 and 2008 include the following components:

|                                      | <b>Pension Benefits</b> |              | <b>Other Postretirement Benefits</b> |             |
|--------------------------------------|-------------------------|--------------|--------------------------------------|-------------|
|                                      | <b>2009</b>             | <b>2008</b>  | <b>2009</b>                          | <b>2008</b> |
| Service cost                         | \$ 52                   | \$ 60        | \$ 3                                 | \$ 3        |
| Interest cost                        | 121                     | 114          | 12                                   | 12          |
| Expected return on plan assets       | (137)                   | (138)        | (5)                                  | (6)         |
| Amortization of prior service credit | (5)                     | (5)          | (1)                                  | (1)         |
| Amortization of actuarial loss       | 37                      | 29           |                                      |             |
| <b>Net periodic benefit cost</b>     | <b>\$ 68</b>            | <b>\$ 60</b> | <b>\$ 9</b>                          | <b>\$ 8</b> |

**11. Stock Compensation Plans**

The Company has two primary stock-based compensation plans, The Hartford 2005 Incentive Stock Plan and The Hartford Employee Stock Purchase Plan. For a description of these plans, see Note 18 of Notes to Consolidated Financial Statements included in The Hartford's 2008 Form 10-K Annual Report.

Shares issued in satisfaction of stock-based compensation may be made available from authorized but unissued shares, shares held by the Company in treasury or from shares purchased in the open market. The Company typically issues shares from treasury in satisfaction of stock-based compensation. The compensation expense recognized for the stock-based compensation plans was \$8 and \$21 for the three months ended June 30, 2009 and 2008, respectively. The compensation expense recognized for the stock-based compensation plans was \$21 and \$39 for the six months ended June 30, 2009 and 2008, respectively. The income tax benefit recognized for stock-based compensation plans was \$3 and \$6 for the three months ended June 30, 2009 and 2008, respectively. The income tax benefit recognized for stock-based compensation plans was \$7 and \$12 for the six months ended June 30, 2009 and 2008, respectively. The Company did not capitalize any cost of stock-based compensation. As of June 30, 2009, the total compensation cost related to non-vested awards not yet recognized was \$92, which is expected to be recognized over a weighted average period of 2.2 years.

**12. Debt****Commercial Paper**

The Federal Reserve Board authorized the Commercial Paper Funding Facility ( CPFF ) on October 7, 2008 under Section 13(3) of the Federal Reserve Act to provide a liquidity backstop to U.S. issuers of commercial paper. As a

result of ratings downgrades in the first quarter of 2009, the Company was required to pay the commercial paper issued under the CPFF program from existing sources of liquidity. As of April 30, 2009, the Company has repaid commercial paper of \$375, representing the full amount issued under the CPFF, at their maturity dates. As of June 30, 2009, the Company has no outstanding commercial paper.

**Table of Contents**

**THE HARTFORD FINANCIAL SERVICES GROUP, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**13. Equity**

**Stockholders' Equity**

*Conversion of outstanding preferred to common stock*

On January 9, 2009, Allianz SE converted its 6,048,387 shares of Series D Preferred Stock into 24,193,548 shares of common stock.

*Conversion of preferred stock underlying Allianz warrants to common stock*

On March 26, 2009, the Company's shareholders approved the conversion of the Series C Preferred Stock underlying certain warrants issued to Allianz in October 2008 into 34,308,872 shares of The Hartford's common stock. As a result of this shareholder approval, the Company is not obligated to pay Allianz any cash payment related to these warrants and therefore these warrants no longer provide for any form of net cash settlement outside the Company's control. As such, the warrants to purchase the Series C Preferred Stock were reclassified from other liabilities to equity at their fair value. As of March 26, 2009, the fair value of these warrants was \$93. For the six months ended June 30, 2009, the Company recognized a gain of \$70, representing the change in fair value of the warrants through March 26, 2009.

*Increase in authorized shares*

On May 27, 2009, at the Company's annual meeting of shareholders, shareholders approved an increase in the aggregate authorized number of shares of common stock from 750 million to 1.5 billion.

*Discretionary equity issuance program*

On June 12, 2009, the Company announced that it commenced a discretionary equity issuance program, and in accordance with that program entered into an equity distribution agreement pursuant to which it is offering up to 60 million shares of its common stock from time to time for aggregate sales proceeds of up to \$750. Through July 29, 2009, The Hartford has issued 1.3 million shares of common stock with net proceeds of \$16 under this program.

*The Company's participation in the Capital Purchase Program*

On June 26, 2009, as part of the Capital Purchase Program (CPP) established by the U.S. Department of the Treasury (Treasury) under the Emergency Economic Stabilization Act of 2008 (the EESA), the Company entered into a Private Placement Purchase Agreement with Treasury pursuant to which the Company issued and sold to Treasury 3,400,000 shares of the Company's Fixed Rate Cumulative Perpetual Preferred Stock, Series E, having a liquidation preference of \$1,000 per share (the Series E Preferred Stock), and a ten-year warrant to purchase up to 52,093,973 shares of the Company's common stock, par value \$0.01 per share, at an initial exercise price of \$9.79 per share, for an aggregate purchase price of \$3.4 billion.

Cumulative dividends on the Series E Preferred Stock will accrue on the liquidation preference at a rate of 5% per annum for the first five years, and at a rate of 9% per annum thereafter. The Series E Preferred Stock has no maturity date and ranks senior to the Company's common stock. The Series E Preferred Stock is non-voting.

The Company may redeem the Series E Preferred Stock with the consent of the Office of Thrift Supervisor, after consultation with the U.S. Treasury.

Upon issuance, the fair values of the Series E Preferred Stock and the associated warrants were computed as if the instruments were issued on a stand alone basis. The fair value of the Series E Preferred Stock was estimated based on a five-year holding period and cash flows discounted at a rate of 13% resulting in a fair value estimate of approximately \$2.5 billion. The Company used a Black-Scholes options pricing model including an adjustment for American-style options to estimate the fair value of the warrants, resulting in a stand alone fair value of approximately \$400. The most significant and unobservable assumption in this valuation was the Company's share price volatility. The Company used a long-term realized volatility of the Company's stock of 62%. In addition, the Company assumed a dividend yield of 1.72%.

The individual fair values were then used to record the Series E Preferred Stock and associated warrants on a relative fair value basis of \$2.9 billion and \$480, respectively, consistent with the guidance in APB Opinion No. 14,

Accounting for Convertible Debt and Debt Issued with Stock Purchase Warrants. The warrants of \$480 were recorded to Additional Paid-in Capital as permanent equity. The Series E Preferred Stock amount was recorded at the liquidation value of \$1,000 per share or \$3.4 billion, net of discount of \$480. The discount is being amortized over a

five-year period from the date of issuance, using the effective yield method and is recorded as a direct reduction to retained earnings and deducted from income available to common stockholders in the calculation of earnings per share. The amortization of discount totaled \$1 for the three months ended June 30, 2009.

Table of Contents**THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****13. Equity (continued)***Extension of Allianz warrants and contingent liability payment*

The Company also has an agreement that, for the one-year period following October 17, 2008, it will pay certain amounts to Allianz if the Company effects or agrees to effect any transaction (or series of transactions) pursuant to which any person or group (within the meaning of the U.S. federal securities laws) is issued common stock or certain equity-related instruments constituting more than 5% of the Company's fully-diluted common stock outstanding at the time for an effective price per share (determined as provided in the Investment Agreement) of less than \$25.32. Amounts so payable depend on the effective price for the applicable transaction (or the weighted average price for a series of transactions) and equal \$50 if the effective price per share is between \$25.31 and \$23.00, \$150 if the effective price per share is between \$22.99 and \$20.00, \$200 if the effective price per share is between \$19.99 and \$15.00 and \$300 if the effective price per share is \$14.99 or less.

The issuance of warrants to Treasury triggered the contingency payment in the Investment Agreement related to additional investors. Upon receipt of preliminary approval to participate in the CPP, The Hartford reinitiated negotiations with Allianz to modify the form of the \$300 contingency payment. The settlement of the contingency payment was renegotiated to, among other things, allow Allianz an extension of the exercise period of its outstanding warrants and to reduce the amount of the cash payment due to Allianz to \$200, which will be paid on October 15, 2009. The Hartford recorded a liability for the cash payment and an adjustment to additional paid-in capital for the warrant modification resulting in a net realized capital loss of approximately \$300.

**Noncontrolling Interests**

The Company adopted SFAS 160 on January 1, 2009. The scope of this Statement applies to all entities that prepare consolidated financial statements and as such, includes VIEs in which the Company has concluded that it is the primary beneficiary. See Note 5 for further discussion of the Company's involvement in VIEs. The Company also holds the majority interest in certain general account mutual funds, in which it has provided seed money. The scope of SFAS 160 also applies to these mutual fund investments. Upon adoption of SFAS 160, the Company reclassified \$92 as of January 1, 2008 from liabilities to equity, representing the noncontrolling interest of other investors in these VIEs and mutual fund investments. The noncontrolling interest within these entities is likely to change, as these entities represent investment vehicles whereby investors may frequently redeem or contribute to these investments. As such, the change in noncontrolling ownership interest represented in the Company's Condensed Consolidated Statement of Changes in Equity will primarily represent redemptions and additional subscriptions within these investment vehicles.

The following table represents the change in noncontrolling ownership interest recorded in the Company's Condensed Statement of Changes in Equity for the VIEs and mutual fund seed investments as of June 30, 2009 and 2008:

|                                                                                                                  | <b>Six Months Ended<br/>June 30,</b> |              |
|------------------------------------------------------------------------------------------------------------------|--------------------------------------|--------------|
|                                                                                                                  | <b>2009</b>                          | <b>2008</b>  |
| Redemptions of The Hartford's interest in VIEs and mutual fund seed investments resulting in deconsolidation [1] | \$ (42)                              | \$ (12)      |
| Net (redemptions) and subscriptions from noncontrolling interests                                                | (23)                                 | 69           |
| <b>Total change in noncontrolling interest ownership</b>                                                         | <b>\$ (65)</b>                       | <b>\$ 57</b> |

[1] *The redemptions  
of The  
Hartford's  
interest in VIEs*



*and mutual fund  
seed investments  
for the six  
months ended  
June 30, 2009  
and 2008  
resulted in a  
loss of \$6 and  
gain of \$1,  
respectively  
which were  
recognized in  
realized capital  
gains (losses).*

Table of Contents**THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****14. Goodwill**

The carrying amount of goodwill allocated to reporting segments as of June 30, 2009 and December 31, 2008 is shown below.

|                                      | <b>June 30,<br/>2009</b> | <b>December 31,<br/>2008</b> |
|--------------------------------------|--------------------------|------------------------------|
| <b>Life</b>                          |                          |                              |
| Retail                               | \$ 159                   | \$ 159                       |
| Individual Life                      | 224                      | 224                          |
| Retirement Plans                     | 87                       | 79                           |
| <b>Total Life</b>                    | <b>470</b>               | <b>462</b>                   |
| <b>Property &amp; Casualty</b>       |                          |                              |
| Personal Lines                       | 119                      | 119                          |
| Specialty Commercial                 | 30                       | 30                           |
| <b>Total Property &amp; Casualty</b> | <b>149</b>               | <b>149</b>                   |
| <b>Corporate</b>                     | <b>585</b>               | <b>449</b>                   |
| <b>Total Goodwill</b>                | <b>\$ 1,204</b>          | <b>\$ 1,060</b>              |

The Company's goodwill impairment test performed during the first quarter of 2009 for the Life reporting units, resulted in a write-down of \$32 in the Institutional reporting unit of Corporate. Goodwill within Corporate is primarily attributed to the Company's buy-back of Life in 2000 and is allocated to the various Life reporting units. As a result of rating agency downgrades of Life's financial strength ratings during the first quarter of 2009 and high credit spreads related to The Hartford, during the first quarter of 2009, the Company believed its ability to generate new business in the Institutional reporting unit would remain pressured for ratings-sensitive products. The Company believed goodwill associated with the Institutional line of business was impaired due to the pressure on new sales for Institutional's ratings-sensitive business and the significant unrealized losses in Institutional's investment portfolios.

On June 24, 2009, the Company completed the acquisition of Federal Trust Corporation, which resulted in additional goodwill of \$168 in Corporate.

**15. Sale of First State Management Group**

On March 31, 2009, the Company sold First State Management Group, Inc. (FSMG), its core excess and surplus lines property business, to Beazley Group PLC (Beazley) for \$27, resulting in a gain on sale of \$18, before-tax, and \$12, after-tax. Included in the sale were approximately \$4 in net assets of FSMG and the sale price is adjustable subsequent to closing based on the value of the net assets at the closing date. The net assets sold to Beazley did not include invested assets, unearned premium or deferred policy acquisition costs related to the in-force book of business. Rather, the in-force book of business was ceded to Beazley under a separate reinsurance agreement, whereby the Company ceded \$26 of unearned premium, net of \$10 in ceding commission. Under the terms of the purchase and sale agreement, the Company continues to be obligated for all losses and loss adjustment expenses incurred on or before March 31, 2009. The retained net loss and loss adjustment expense reserves totaled \$145 as of June 30, 2009.

Table of Contents**THE HARTFORD FINANCIAL SERVICES GROUP, INC.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)****16. Acquisition of Federal Trust Corporation**

On June 24, 2009, the Company acquired 100% of the equity interests in Federal Trust Corporation ( FTC ), a savings and loan holding company, for \$10, enabling the Company to participate in the CPP. The acquisition resulted in goodwill of \$168. The goodwill generated is due, in part, to the fair value discount on mortgage loans acquired in comparison to their expected cash flows. Mortgage loans acquired were fair valued at \$288. Other assets acquired included \$27 of fixed maturity securities, \$46 of short-term investments and \$3 of cash. Liabilities assumed include other liabilities of \$389 in bank deposits and \$149 in Federal Home Loan Bank advances and long-term debt of \$25. The acquired assets and liabilities have been stated at preliminary estimates of fair value. These fair values are subject to adjustment based upon management's subsequent receipt of additional information but are not expected to be material. The Company expects to be completed with its fair value estimates as of June 30, 2010. The Company contributed \$185 to FTC in June 2009 and received \$20 in full repayment of amounts lent to FTC in March 2009.

Federal Trust Bank, an indirect wholly-owned subsidiary, (the Bank ) is subject to certain restrictions on the amount of dividends that it may declare and distribute to The Hartford without prior regulatory notification or approval.

The Bank is also subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

The following tables summarize the capital thresholds for the minimum and well capitalized designations at June 30, 2009. An institution's capital category is based on whether it meets the threshold for all three capital ratios within the category. At June 30, 2009, the Bank's Tier 1 capital ratio was 5.1%. The Bank was designated as a well capitalized institution at June 30, 2009.

|                                             | <b>Actual</b> |          | <b>For Minimum Capital Adequacy Purposes</b> |          | <b>To Be Well Capitalized Under Prompt Corrective Action Provisions</b> |          |
|---------------------------------------------|---------------|----------|----------------------------------------------|----------|-------------------------------------------------------------------------|----------|
|                                             | <b>Amount</b> | <b>%</b> | <b>Amount</b>                                | <b>%</b> | <b>Amount</b>                                                           | <b>%</b> |
| <b>At June 30, 2009</b>                     |               |          |                                              |          |                                                                         |          |
| Total capital (to risk-weighted assets)     | \$ 29.4       | 10.4%    | \$ 22.6                                      | 8.0%     | \$ 28.2                                                                 | 10.0%    |
| Tier I capital (to risk-weighted assets)    | \$ 29.4       | 10.4%    | \$ 11.3                                      | 4.0%     | \$ 16.9                                                                 | 6.0%     |
| Tier I capital (to average adjusted assets) | \$ 29.4       | 5.1%     | \$ 23.1                                      | 4.0%     | \$ 28.8                                                                 | 5.0%     |

**17. Restructuring, Severance and Other Costs**

In the second quarter of 2009, the Company completed a review of several strategic alternatives with a goal of preserving capital, reducing risk and stabilizing its ratings. These alternatives included the potential restructuring, discontinuation or disposition of various business lines. Following that review, the Company announced that it would suspend all new sales in International's Japan and European operations and that it was evaluating strategic options with respect to its Institutional businesses. The Company has also initiated plans to change the management structure of the organization and fundamentally reorganize the nature and focus of the Company's operations. These plans will result in termination benefits to current employees, costs to terminate leases and other contracts and asset impairment charges. The Company intends to complete these restructuring activities and execute final payment by

December 2010.

Termination benefits related to workforce reductions have been accrued in accordance with SFAS No. 112, *Employers Accounting for Postemployment Benefits* ( SFAS 112 ), through June 30, 2009. Termination benefits related to workforce reductions and lease terminations in accordance with SFAS 112 and SFAS No. 146, *Accounting for Costs Associated with Exit or Disposal Activities* ( SFAS 146 ), are expected to be accrued in subsequent quarters, as appropriate. Asset impairment charges have been and will be recorded in accordance with SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets* ( SFAS 144 ).

The following pre-tax charges were incurred in the Company's Life operations during the three months ended June 30, 2009 in connection with the restructuring initiatives previously announced:

|                                                                                 |           |           |
|---------------------------------------------------------------------------------|-----------|-----------|
| Severance benefits                                                              | \$        | 35        |
| Asset impairment charges                                                        |           | 37        |
| <b>Total severance and other costs for the three months ended June 30, 2009</b> | <b>\$</b> | <b>72</b> |

Amounts incurred during the three months ended June 30, 2009 were recorded in the Life Other segment as other expenses. It is expected that the total Life costs associated with restructuring, severance and other costs will be approximately \$120 - \$130, pre-tax, with the additional costs attributable mainly to the costs to exit various contracts. The Company may incur additional restructuring, severance or other costs in Property & Casualty and Corporate in subsequent quarters. As of June 30, 2009, these costs are not estimable.

**Table of Contents**

**Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

*(Dollar amounts in millions except share data unless otherwise stated)*

Management's Discussion and Analysis of Financial Condition and Results of Operations ( MD&A ) addresses the financial condition of The Hartford Financial Services Group, Inc. and its subsidiaries (collectively, The Hartford or the Company ) as of June 30, 2009, compared with December 31, 2008, and its results of operations for the three and six months ended June 30, 2009, compared to the equivalent 2008 periods. This discussion should be read in conjunction with the MD&A in The Hartford's 2008 Form 10-K Annual Report.

Certain of the statements contained herein are forward-looking statements. These forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 and include estimates and assumptions related to economic, competitive and legislative developments. These forward-looking statements are subject to change and uncertainties that are, in many instances, beyond the Company's control and have been made based upon management's expectations and beliefs concerning future developments and their potential effect upon the Company. There can be no assurance that future developments will be in accordance with management's expectations or that the effect of future developments on The Hartford will be those anticipated by management. Actual results could differ materially from those expected by the Company, depending on the outcome of various factors, including, but not limited to, those set forth in Part II, Item 1A, Risk Factors as well as Part II, Item 1A, Risk Factors of The Hartford's Quarterly Report on Form 10-Q for the quarter ended March 31, 2009 and Part I, Item 1A, Risk Factors in The Hartford's 2008 Form 10-K Annual Report. These important risks and uncertainties include, without limitation, uncertainties related to the depth and duration of the current recession and financial market conditions, which could continue to pressure our capital position and adversely affect the Company's business and results; the extent of the impact on the Company's results and prospects of recent downgrades in the Company's financial strength and credit ratings and the impact of any further downgrades on the Company's business and results; the success of management's initiatives to stabilize the Company's ratings and mitigate and reduce risks associated with various business lines; the additional restrictions, oversight, costs and other potential consequences of the Company's participation in the Capital Purchase Program under the Emergency Economic Stabilization Act of 2008; changes in financial and capital markets, including changes in interest rates, credit spreads, equity prices and foreign exchange rates; the inability to effectively mitigate the impact of equity market volatility on the Company's financial position and results of operations arising from obligations under annuity product guarantees; the amount of statutory capital that the Company has, changes to the statutory reserves and/or risk based capital requirements, and the Company's ability to hold and protect sufficient statutory capital to maintain financial strength and credit ratings; the possibility of general economic and business conditions that are less favorable than anticipated; the potential for differing interpretations of the methodologies, estimations and assumptions that underlie the valuation of the Company's financial instruments that could result in changes to investment valuations; the subjective determinations that underlie the Company's evaluation of other-than-temporary impairments on available-for-sale securities; losses due to nonperformance or defaults by others; the availability of our commercial paper program; the potential for further acceleration of DAC amortization; the potential for further impairments of our goodwill; the difficulty in predicting the Company's potential exposure for asbestos and environmental claims; the possible occurrence of terrorist attacks; the response of reinsurance companies under reinsurance contracts and the availability, pricing and adequacy of reinsurance to protect the Company against losses; the possibility of unfavorable loss development; the incidence and severity of catastrophes, both natural and man-made; stronger than anticipated competitive activity; unfavorable judicial or legislative developments; the potential effect of domestic and foreign regulatory developments, including those which could increase the Company's business costs and required capital levels; the Company's ability to distribute its products through distribution channels, both current and future; the uncertain effects of emerging claim and coverage issues; the ability of the Company's subsidiaries to pay dividends to the Company; the Company's ability to adequately price its property and casualty policies; the ability to recover the Company's systems and information in the event of a disaster or other unanticipated event; potential for difficulties arising from outsourcing relationships; potential changes in federal or state tax laws, including changes impacting the availability of the separate account dividend received deduction; the Company's ability to protect its intellectual property and defend

against claims of infringement; and other factors described in such forward-looking statements.

## INDEX

|                                                                       |     |
|-----------------------------------------------------------------------|-----|
| <u>Overview</u>                                                       | 57  |
| <u>Critical Accounting Estimates</u>                                  | 57  |
| <u>Consolidated Results of Operations</u>                             | 63  |
| <u>Life</u>                                                           | 71  |
| <u>Retail</u>                                                         | 83  |
| <u>Individual Life</u>                                                | 85  |
| <u>Retirement Plans</u>                                               | 87  |
| <u>Group Benefits</u>                                                 | 88  |
| <u>International</u>                                                  | 89  |
| <u>Institutional</u>                                                  | 91  |
| <u>Other</u>                                                          | 92  |
| <u>Property &amp; Casualty</u>                                        | 93  |
| <u>Total Property &amp; Casualty</u>                                  | 107 |
| <u>Ongoing Operations</u>                                             | 108 |
| <u>Personal Lines</u>                                                 | 112 |
| <u>Small Commercial</u>                                               | 117 |
| <u>Middle Market</u>                                                  | 121 |
| <u>Specialty Commercial</u>                                           | 125 |
| <u>Other Operations (Including Asbestos and Environmental Claims)</u> | 129 |
| <u>Corporate</u>                                                      | 135 |
| <u>Investment Credit Risk</u>                                         | 136 |
| <u>Capital Markets Risk Management</u>                                | 148 |
| <u>Capital Resources and Liquidity</u>                                | 152 |
| <u>Accounting Standards</u>                                           | 159 |
| Table of Contents                                                     | 126 |



**Table of Contents****OVERVIEW**

The Hartford is an insurance and financial services company with operations dating back to 1810. The Company is headquartered in Connecticut and is organized into two major operations: Life and Property & Casualty, each containing reporting segments. Within the Life and Property & Casualty operations, The Hartford conducts business principally in eleven reporting segments. Corporate primarily includes the Company's debt financing and related interest expense, as well as other capital raising activities, banking operations and certain purchase accounting adjustments. To present its operations in a more meaningful and organized way, management has included separate overviews within the Life and Property & Casualty sections of MD&A. For further overview of Life's profitability and analysis, see page 71. For further overview of Property & Casualty's profitability and analysis, see page 93.

**CRITICAL ACCOUNTING ESTIMATES**

The preparation of financial statements, in conformity with accounting principles generally accepted in the United States of America ( U.S. GAAP ), requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The Company has identified the following estimates as critical in that they involve a higher degree of judgment and are subject to a significant degree of variability: property and casualty reserves, net of reinsurance; life estimated gross profits used in the valuation and amortization of assets and liabilities associated with variable annuity and other universal life-type contracts; living benefits required to be fair valued; valuation of investments and derivative instruments; evaluation of other-than-temporary impairments on available-for-sale securities; pension and other postretirement benefit obligations; contingencies relating to corporate litigation and regulatory matters; and goodwill impairment. Certain of these estimates are particularly sensitive to market conditions, and deterioration and/or volatility in the worldwide debt or equity markets could have a material impact on the condensed consolidated financial statements. In developing these estimates management makes subjective and complex judgments that are inherently uncertain and subject to material change as facts and circumstances develop. Although variability is inherent in these estimates, management believes the amounts provided are appropriate based upon the facts available upon compilation of the financial statements. For a discussion of the critical accounting estimates not discussed below, see MD&A in The Hartford's 2008 Form 10-K Annual Report.

***Life Estimated Gross Profits Used in the Valuation and Amortization of Assets and Liabilities Associated with Variable Annuity and Other Universal Life-Type Contracts***

***Accounting Policy and Assumptions***

Life's deferred policy acquisition costs asset and present value of future profits ( PVFP ) intangible asset (hereafter, referred to collectively as DAC ) related to investment contracts and universal life-type contracts (including variable annuities) are amortized in the same way, over the estimated life of the contracts acquired using the retrospective deposit method. Under the retrospective deposit method, acquisition costs are amortized in proportion to the present value of estimated gross profits ( EGPs ). EGPs are also used to amortize other assets and liabilities on the Company's balance sheet, such as sales inducement assets and unearned revenue reserves ( URR ). Components of EGPs are used to determine reserves for guaranteed minimum death, income and universal life secondary guarantee benefits accounted for and collectively referred to as SOP 03-1 reserves . The specific breakdown of the most significant EGP based balances by segment is as follows:

|                   | <b>Individual Variable<br/>Annuities U.S.</b> |                                  | <b>Individual Variable<br/>Annuities Japan</b> |                                  | <b>Individual Life</b>       |                                  |
|-------------------|-----------------------------------------------|----------------------------------|------------------------------------------------|----------------------------------|------------------------------|----------------------------------|
|                   | <b>June 30,<br/>2009</b>                      | <b>December<br/>31,<br/>2008</b> | <b>June 30,<br/>2009</b>                       | <b>December<br/>31,<br/>2008</b> | <b>June<br/>30,<br/>2009</b> | <b>December<br/>31,<br/>2008</b> |
| DAC               | \$ 3,754                                      | \$ 4,844                         | \$ 1,590                                       | \$ 1,834                         | \$ 2,743                     | \$ 2,931                         |
| Sales Inducements | \$ 334                                        | \$ 436                           | \$ 27                                          | \$ 19                            | \$ 38                        | \$ 36                            |
| URR               | \$ 63                                         | \$ 109                           | \$                                             | \$                               | \$ 1,176                     | \$ 1,299                         |



SOP 03-1 reserves                      \$     1,502        \$       867    \$       567        \$       229    \$       54    \$       40

For most contracts, the Company estimates gross profits over a 20-year horizon as estimated profits emerging subsequent to that timeframe are immaterial. The Company uses other amortization bases for amortizing DAC, such as gross costs (net of reinsurance), as a replacement for EGPs when EGPs are expected to be negative for multiple years of the contract's life. Actual gross profits, in a given reporting period, that vary from management's initial estimates result in increases or decreases in the rate of amortization, commonly referred to as a "true-up", which are recorded in the current period.

Products sold in a particular year are aggregated into cohorts. Future gross profits for each cohort are projected over the estimated lives of the underlying contracts, and are, to a large extent, a function of future account value projections for variable annuity products and to a lesser extent for variable universal life products. The projection of future account values requires the use of certain assumptions. The assumptions considered to be important in the projection of future account value, and hence the EGPs, include separate account fund performance, which is impacted by separate account fund mix, less fees assessed against the contract holder's account balance, surrender and lapse rates, interest margin, mortality, and hedging costs. The assumptions are developed as part of an on-going process and are dependent upon the Company's current best estimates of future events.

**Table of Contents**

Through March 31, 2009, the Company estimated gross profits using the mean of EGPs derived from a set of stochastic scenarios that had been calibrated to our estimated separate account return. Beginning in the second quarter of 2009, the Company estimated gross profits from a single deterministic reversion-to-mean ( RTM ) separate account return projection. RTM is an estimation technique commonly used by insurance entities to project future separate account returns. Through this estimation technique, the Company's DAC model will be adjusted to reflect actual account values at the end of each quarter and through a consideration of recent returns, we will adjust future projected returns over a five-year period so that the account value returns to the long-term expected rate of return, providing that those projected returns for the next five years do not exceed certain caps or floors. This will result in a DAC unlock, described below, each quarter. However, benefits and assessments used in the determination of SOP 03-1 reserves will still be derived from a set of stochastic scenarios that have been calibrated to our reversion to mean separate account returns. Under RTM, the Company makes the following assumptions about the asset categories that comprise separate accounts:

**Equities:** The reversion period combines a five-year prospective period and a look-back period to April 1, 2009 intended to reflect the results of recent historical market experience. The expected long-term equity rate of return on the U.S. and Japan equity asset classes is 9.5% and 8.5%, respectively, subject to a 15% cap.

**Fixed Income:** The expected long-term fixed income rate of return on the U.S. and Japan fixed income asset classes is 6.0% and 4.0%, respectively.

The following table summarizes the general impacts to individual variable annuity EGPs and earnings for DAC amortization caused by changes in separate account returns, mortality and future lapse rate assumptions:

| <b>Assumption</b>                            | <b>Impact to EGPs</b>                                                                                                                                                              | <b>Impact on Earnings for DAC Amortization</b> |
|----------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------|
| Expected long-term rates of returns increase | <b>Increase:</b> As expected fee income would increase and expected claims would decrease.                                                                                         | Benefit                                        |
| Expected long-term rates of returns decrease | <b>Decrease:</b> As expected fee income would decrease and expected claims would increase.                                                                                         | Charge                                         |
| Future mortality increases                   | <b>Decrease:</b> As expected fee income would decrease because the time period in which fees would be collected would be reduced and claims would increase.                        | Charge                                         |
| Future mortality decreases                   | <b>Increase:</b> As expected fee income would increase because the time period in which fees would be collected would increase and claims would decrease.                          | Benefit                                        |
| Future lapse rate increases                  | <b>Decrease:</b> As expected fee income would decrease because the time period in which fees would be collected would be reduced at a greater rate than claims would decrease. [1] | Charge [1]                                     |

Future lapse rate decreases

**Increase:** As expected fee income would increase because the time period in which fees would be collected would increase at a greater rate than claims would increase. [1]

Benefit [1]

*[1] If a contract is significantly in-the-money such that expected lifetime claims exceed lifetime fee income, this relationship would reverse.*

**Table of Contents**

In addition to changes to the assumptions described above, changes to other policyholder behaviors such as resets, partial surrenders, reaction to price increases, and asset allocations could cause EGPs to fluctuate.

Estimating future gross profits is complex and requires considerable judgment and the forecasting of events well into the future. Even though the Company has adopted a reversion to mean estimation technique for determining future separate account returns, the Company will continue to complete a comprehensive assumption study and refine its estimate of future gross profits, as a result of that study, during the third quarter of each year. Upon completion of an assumption study, the Company revises its assumptions to reflect its current best estimate, thereby changing its estimate of projected account values and the related EGPs in the DAC, sales inducement and unearned revenue reserve amortization models as well as SOP 03-1 reserving models. The DAC asset, as well as the sales inducement asset, unearned revenue reserves and SOP 03-1 reserves are adjusted with an offsetting benefit or charge to income to reflect such changes in the period of the revision. All assumption changes that affect the estimate of future EGPs including the update of current account values, the use of the RTM estimation technique or policyholder behavior assumptions are considered an unlock in the period of revision. An Unlock that results in an after-tax benefit generally occurs as a result of actual experience or future expectations of product profitability being favorable compared to previous estimates. An Unlock that results in an after-tax charge generally occurs as a result of actual experience or future expectations of product profitability being unfavorable compared to previous estimates.

Prior to adopting the RTM estimation technique for determining future separate account returns, in addition to the comprehensive assumption study performed in the third quarter of each year, revisions to best estimate assumptions used to estimate future gross profits were also necessary when the EGPs in the Company's models fell outside of an independently determined reasonable range of EGPs. In addition, the Company considered, on a quarterly basis, other qualitative factors such as product, regulatory and policyholder behavior trends and would also revise EGPs if those trends were expected to be significant and were not or could not be included in the statistically significant ranges of reasonable EGPs. After reviewing both the quantitative test results and certain qualitative factors as of March 31, 2009, the Company determined an interim Unlock was necessary.

**Unlock**

As a result of strong returns on the equity markets, offset by credit spread compression on the Company's general account bond portfolio, the after-tax impact on the Company's assets and liabilities as a result of the Unlock, which applied the RTM estimation technique, for the three months ended June 30, 2009 was:

| <b>Segment</b>                    |               | <b>Unearned<br/>Revenue</b> | <b>Death and<br/>Income<br/>Benefit<br/>Reserves</b> | <b>Sales<br/>Inducement</b> |               |  |
|-----------------------------------|---------------|-----------------------------|------------------------------------------------------|-----------------------------|---------------|--|
| <b>After-tax (Charge) Benefit</b> | <b>DAC</b>    | <b>Reserves</b>             | <b>[1]</b>                                           | <b>Assets</b>               | <b>Total</b>  |  |
| Retail                            | \$ 163        | \$ (21)                     | \$ 98                                                | \$ 13                       | \$ 253        |  |
| Retirement Plans                  | 1             |                             |                                                      |                             | 1             |  |
| Individual Life                   | 3             | (1)                         |                                                      |                             | 2             |  |
| International [2]                 | (11)          | 6                           | 117                                                  | (8)                         | 104           |  |
| <b>Total</b>                      | <b>\$ 156</b> | <b>\$ (16)</b>              | <b>\$ 215</b>                                        | <b>\$ 5</b>                 | <b>\$ 360</b> |  |

*[1] As a result of the Unlock, death benefit reserves, in Retail, decreased \$307, pre-tax, offset*

by a decrease of  
\$157, pre-tax, in  
reinsurance  
recoverables. In  
International,  
death benefit  
reserves  
decreased \$184,  
pre-tax, offset  
by an increase  
of \$4, pre-tax, in  
reinsurance  
recoverables.

[2] Includes \$(49)  
related to DAC  
recoverability  
impairment  
associated with  
the decision to  
suspend sales in  
the U.K.  
variable annuity  
business.

The after-tax impact on the Company's assets and liabilities as a result of the Unlock in the first quarter based on our quantitative and qualitative tests and the second quarter, based on the RTM estimation technique, for the six months ended June 30, 2009 was:

| Segment                    |                 | Unearned<br>Revenue | Death and<br>Income<br>Benefit<br>Reserves | Sales<br>Inducement |                   |
|----------------------------|-----------------|---------------------|--------------------------------------------|---------------------|-------------------|
| After-tax (Charge) Benefit | DAC             | Reserves            | [1]                                        | Assets              | Total [2]         |
| Retail                     | \$ (503)        | \$ 31               | \$ (230)                                   | \$ (30)             | \$ (732)          |
| Retirement Plans           | (53)            |                     | (2)                                        | (1)                 | (56)              |
| Individual Life            | (64)            | 40                  |                                            |                     | (24)              |
| International              | (99)            | 6                   | (216)                                      | (9)                 | (318)             |
| Corporate                  | (4)             |                     |                                            |                     | (4)               |
| <b>Total</b>               | <b>\$ (723)</b> | <b>\$ 77</b>        | <b>\$ (448)</b>                            | <b>\$ (40)</b>      | <b>\$ (1,134)</b> |

[1] As a result of  
the Unlock,  
death benefit  
reserves, in  
Retail,  
increased \$741,  
pre-tax, offset  
by an increase  
of \$386, pre-tax,  
in reinsurance

*recoverables. In  
International,  
death benefit  
reserves  
increased \$352,  
pre-tax, offset  
by a decrease of  
\$20, pre-tax, in  
reinsurance  
recoverables.*

*[2] The most  
significant  
contributor to  
the Unlock  
amounts  
recorded during  
the first quarter  
of 2009 were as  
a result of  
actual separate  
account returns  
from the period  
ending  
October 1, 2008  
to March 31,  
2009 being  
significantly  
below our  
aggregated  
estimated  
return.*

**Table of Contents**

An Unlock only revises EGPs to reflect current best estimate assumptions. With or without an Unlock, and even after an Unlock occurs, the Company must also test the aggregate recoverability of the DAC and sales inducement assets by comparing the existing DAC balance to the present value of future EGPs. In addition, the Company routinely stress tests its DAC and sales inducement assets for recoverability against severe declines in its separate account assets, which could occur if the equity markets experienced a significant sell-off, as the majority of policyholders' funds in the separate accounts is invested in the equity market. The Company's decision to suspend its International sales negatively impacted the loss recognition testing on the DAC balance associated with the U.K. variable annuity business. As a result, a \$49 after-tax loss was reported in earnings during the second quarter of 2009 and included in the Unlock results in the table above. As of June 30, 2009, the Company believed U.S. individual and Japan individual variable annuity EGPs could fall, through a combination of negative market returns, lapses and mortality, by at least 30% and 65%, respectively, before portions of its DAC and sales inducement assets would be unrecoverable.

***Valuation of Investments and Derivative Instruments***

The Hartford's investments in fixed maturities include bonds, redeemable preferred stock and commercial paper. These investments, along with certain equity securities, which include common and non-redeemable preferred stocks, are classified as available-for-sale (AFS) and are carried at fair value. The after-tax difference from cost or amortized cost is reflected in stockholders' equity as a component of Other Comprehensive Income (OCI), after adjustments for the effect of deducting the life and pension policyholders' share of the immediate participation guaranteed contracts and certain life and annuity deferred policy acquisition costs and reserve adjustments. The equity investments associated with the variable annuity products offered in Japan are recorded at fair value and are classified as trading with changes in fair value recorded in net investment income. Policy loans are carried at outstanding balance. Mortgage loans on real estate are recorded at the outstanding principal balance adjusted for amortization of premiums or discounts and net of valuation allowances. Short-term investments are carried at amortized cost, which approximates fair value. Limited partnerships and other alternative investments are reported at their carrying value with the change in carrying value accounted for under the equity method and accordingly the Company's share of earnings are included in net investment income. Recognition of limited partnerships and other alternative investment income is delayed due to the availability of the related financial statements, as private equity and other funds are generally on a three-month delay and hedge funds are on a one-month delay. Accordingly, income for the three and six months ended June 30, 2009 may not include the full impact of current year changes in valuation of the underlying assets and liabilities, which are generally obtained from the partnerships' general partners. Other investments primarily consist of derivatives instruments which are carried at fair value.

**Table of Contents***Valuation of Fixed Maturity, Short-Term and Equity Securities, Available-for-Sale*

The fair value for fixed maturity, short-term and equity securities, available-for-sale, in an active and orderly market (i.e. not distressed or forced liquidation) is determined by management after considering one of three primary sources of information: third party pricing services, independent broker quotations or pricing matrices. Security pricing is applied using a waterfall approach whereby prices are first sought from third party pricing services, the remaining unpriced securities are submitted to independent brokers for prices, or lastly, securities are priced using a pricing matrix. Typical inputs used by these three pricing methods include, but are not limited to, reported trades, benchmark yields, issuer spreads, bids, offers, and/or estimated cash flows and prepayments speeds. Based on the typical trading volumes and the lack of quoted market prices for fixed maturities, third party pricing services will normally derive the security prices through recent reported trades for identical or similar securities making adjustments through the reporting date based upon available market observable information as outlined above. If there are no recent reported trades, the third party pricing services and brokers may use matrix or model processes to develop a security price where future cash flow expectations are developed based upon collateral performance and discounted at an estimated market rate. For further discussion, see the Valuation of Fixed Maturity, Short-term and Equity Securities Available-for-Sale Section in Note 4 of the Notes to the Condensed Consolidated Financial Statements.

In accordance with SFAS 157, the Company has analyzed the third party pricing services valuation methodologies and related inputs, and has also evaluated the various types of securities in its investment portfolio to determine an appropriate SFAS 157 fair value hierarchy level based upon trading activity and the observability of market inputs. For further discussion of SFAS 157, see Note 4 of the Notes to the Condensed Consolidated Financial Statements.

The following table presents the fair value of fixed maturity, short-term and equity securities, available-for-sale, by pricing source and SFAS 157 hierarchy level as of June 30, 2009.

|                                          | <b>Quoted Prices<br/>in<br/>Active<br/>Markets<br/>for Identical<br/>Assets<br/>(Level 1)</b> |               |  | <b>Significant<br/>Observable<br/>Inputs<br/>(Level 2)</b> | <b>Significant<br/>Unobservable<br/>Inputs<br/>(Level 3)</b> | <b>Total</b>     |
|------------------------------------------|-----------------------------------------------------------------------------------------------|---------------|--|------------------------------------------------------------|--------------------------------------------------------------|------------------|
| Priced via third party pricing services  | \$                                                                                            | 512           |  | \$ 53,898                                                  | \$ 1,738                                                     | \$ 56,148        |
| Priced via independent broker quotations |                                                                                               |               |  |                                                            | 3,862                                                        | 3,862            |
| Priced via matrices                      |                                                                                               |               |  | 8                                                          | 5,528                                                        | 5,536            |
| Priced via other methods [1]             |                                                                                               |               |  | 103                                                        | 527                                                          | 630              |
| Short-term investments [2]               |                                                                                               | 10,478        |  | 2,223                                                      |                                                              | 12,701           |
| <b>Total</b>                             | <b>\$</b>                                                                                     | <b>10,990</b> |  | <b>\$ 56,232</b>                                           | <b>\$ 11,655</b>                                             | <b>\$ 78,877</b> |
| <b>% of Total</b>                        |                                                                                               | <b>13.9%</b>  |  | <b>71.3%</b>                                               | <b>14.8%</b>                                                 | <b>100.0%</b>    |

*[1] Represents securities for which adjustments were made to reduce prices received from third parties and certain*



*private equity  
investments that  
are carried at  
the Company's  
determination of  
fair value from  
inception.*

*[2] Short-term  
investments are  
primarily valued  
at amortized  
cost, which  
approximates  
fair value.*

The fair value of a financial instrument is the amount at which the instrument could be exchanged in a current transaction between knowledgeable, unrelated willing parties using inputs, including assumptions and estimates, a market participant would utilize. As the estimated fair value of a financial instrument utilizes assumptions and estimates, the amount that may be realized may differ significantly.

**Table of Contents***Valuation of Derivative Instruments, excluding embedded derivatives within liability contracts*

Derivative instruments are reported on the consolidated balance sheets at fair value and are reported in Other Investments and Other Liabilities. Derivative instruments are fair valued using pricing valuation models, which utilize market data inputs or independent broker quotations. As of June 30, 2009 and December 31, 2008, 95% and 94% of derivatives, respectively, based upon notional values, were priced by valuation models, which utilize independent market data. The remaining derivatives were priced by broker quotations. The derivatives are valued using mid-market level inputs, with the exception of the customized swap contracts that hedge guaranteed minimum withdrawal benefits ( GMWB ) liabilities, that are predominantly observable in the market. Inputs used to value derivatives include, but are not limited to, interest swap rates, foreign currency forward and spot rates, credit spreads and correlations, interest and equity volatility and equity index levels. The Company performs a monthly analysis on derivative valuations which includes both quantitative and qualitative analysis. Examples of procedures performed include, but are not limited to, review of pricing statistics and trends, back testing recent trades, analyzing the impacts of changes in the market environment, and review of changes in market value for each derivative including those derivatives priced by brokers.

The following table presents the notional value and net fair value of derivatives instruments by SFAS 157 hierarchy level as of June 30, 2009.

|                                                                | <b>Notional Value</b> | <b>Fair Value</b> |
|----------------------------------------------------------------|-----------------------|-------------------|
| Quoted prices in active markets for identical assets (Level 1) | \$ 2,650              | \$                |
| Significant observable inputs (Level 2)                        | 33,608                | (95)              |
| Significant unobservable inputs (Level 3)                      | 27,360                | 853               |
| <b>Total</b>                                                   | <b>\$ 63,618</b>      | <b>\$ 758</b>     |

The following table presents the notional value and net fair value of the derivative instruments within the SFAS 157 Level 3 securities classification as of June 30, 2009.

|                      | <b>Notional Value</b> | <b>Fair Value</b> |
|----------------------|-----------------------|-------------------|
| Credit derivatives   | \$ 4,878              | \$ (266)          |
| Interest derivatives | 2,918                 | (12)              |
| Equity derivatives   | 19,540                | 1,131             |
| Other                | 24                    |                   |
| <b>Total Level 3</b> | <b>\$ 27,360</b>      | <b>\$ 853</b>     |

Derivative instruments classified as Level 3 include complex derivatives, primarily consisting of equity options and swaps, interest rate derivatives which have interest rate optionality, certain credit default swaps, and long-dated interest rate swaps. These derivative instruments are valued using pricing models which utilize both observable and unobservable inputs and, to a lesser extent, broker quotations. A derivative instrument that is priced using both observable and unobservable inputs will be classified as a Level 3 financial instrument in its entirety if the unobservable input is significant in developing the price. The Company utilizes derivative instruments to manage the risk associated with certain assets and liabilities. However, the derivative instrument may not be classified with the same fair value hierarchy level as the associated assets and liabilities.

*Evaluation of Other-Than-Temporary Impairments on Available-for-Sale Securities*

One of the significant estimates related to AFS securities is the evaluation of investments for other-than-temporary-impairments ( impairment ). The Company has a security monitoring process overseen by a committee of investment and accounting professionals that identifies AFS securities that are subjected to an enhanced evaluation on a quarterly basis to determine if an impairment is present. This evaluation is a quantitative and qualitative process, which is subject to risks and uncertainties and is intended to determine whether declines in the fair

value of AFS securities should be recognized in current period earnings. For further discussion of the accounting policy, see the Recognition and Presentation of Other-Than-Temporary Impairments Section of Note 1 of the Notes to the Condensed Consolidated Financial Statements. For a discussion of results, see the Other-Than-Temporary Impairment Losses Section of the MD&A.

**Table of Contents****CONSOLIDATED RESULTS OF OPERATIONS**

| <b>Operating Summary</b>                                                                                     | <b>Three Months Ended</b> |                          |               | <b>Six Months Ended</b> |                          |               |
|--------------------------------------------------------------------------------------------------------------|---------------------------|--------------------------|---------------|-------------------------|--------------------------|---------------|
|                                                                                                              | <b>2009</b>               | <b>June 30,<br/>2008</b> | <b>Change</b> | <b>2009</b>             | <b>June 30,<br/>2008</b> | <b>Change</b> |
| Earned premiums                                                                                              | \$ 3,592                  | \$ 3,891                 | (8%)          | \$ 7,421                | \$ 7,734                 | (4%)          |
| Fee income                                                                                                   | 1,062                     | 1,386                    | (23%)         | 2,229                   | 2,723                    | (18%)         |
| Net investment income (loss):                                                                                |                           |                          |               |                         |                          |               |
| Securities available-for-sale and other                                                                      | 1,021                     | 1,230                    | (17%)         | 1,941                   | 2,423                    | (20%)         |
| Equity securities, trading [1]                                                                               | 2,523                     | 1,153                    | 119%          | 1,799                   | (2,425)                  | NM            |
| Total net investment income (loss)                                                                           | 3,544                     | 2,383                    | 49%           | 3,740                   | (2)                      | NM            |
| Net realized capital gains (losses):                                                                         |                           |                          |               |                         |                          |               |
| Total other-than-temporary impairment<br>( OTTI ) losses                                                     | (562)                     | (164)                    | NM            | (786)                   | (468)                    | (68%)         |
| OTTI losses transferred to other<br>comprehensive income                                                     | 248                       |                          |               | 248                     |                          |               |
| Net OTTI losses recognized in earnings                                                                       | (314)                     | (164)                    | (91%)         | (538)                   | (468)                    | (15%)         |
| Net realized capital losses, excluding net<br>OTTI losses recognized in earnings                             | (367)                     | (118)                    | NM            | (59)                    | (1,185)                  | 95%           |
| Total net realized capital losses                                                                            | (681)                     | (282)                    | (141%)        | (597)                   | (1,653)                  | 64%           |
| Other revenues                                                                                               | 120                       | 125                      | (4%)          | 238                     | 245                      | (3%)          |
| <b>Total revenues</b>                                                                                        | <b>7,637</b>              | <b>7,503</b>             | <b>2%</b>     | <b>13,031</b>           | <b>9,047</b>             | <b>44%</b>    |
| Benefits, losses and loss adjustment<br>expenses                                                             | 3,092                     | 3,586                    | (14%)         | 7,729                   | 6,943                    | 11%           |
| Benefits, losses and loss adjustment<br>expenses returns credited on International<br>variable annuities [1] | 2,523                     | 1,153                    | 119%          | 1,799                   | (2,425)                  | NM            |
| Amortization of deferred policy acquisition<br>costs and present value of future profits                     | 674                       | 806                      | (16%)         | 2,933                   | 1,274                    | 130%          |
| Insurance operating costs and expenses                                                                       | 959                       | 1,047                    | (8%)          | 1,857                   | 1,997                    | (7%)          |
| Interest expense                                                                                             | 119                       | 77                       | 55%           | 239                     | 144                      | 66%           |
| Goodwill impairment                                                                                          |                           |                          |               | 32                      |                          |               |
| Other expenses                                                                                               | 252                       | 182                      | 38%           | 441                     | 371                      | 19%           |
| <b>Total benefits, losses and expenses</b>                                                                   | <b>7,619</b>              | <b>6,851</b>             | <b>11%</b>    | <b>15,030</b>           | <b>8,304</b>             | <b>81%</b>    |
| <b>Income (loss) before income taxes</b>                                                                     | <b>18</b>                 | <b>652</b>               | <b>(97%)</b>  | <b>(1,999)</b>          | <b>743</b>               | <b>NM</b>     |
| Income tax expense (benefit)                                                                                 | 33                        | 109                      | (70%)         | (775)                   | 55                       | NM            |
| <b>Net income (loss)</b>                                                                                     | <b>\$ (15)</b>            | <b>\$ 543</b>            | <b>NM</b>     | <b>\$ (1,224)</b>       | <b>\$ 688</b>            | <b>NM</b>     |

[1] Includes  
investment

*income and  
mark-to-market  
effects of equity  
securities,  
trading,  
supporting the  
international  
variable annuity  
business, which  
are classified in  
net investment  
income with  
corresponding  
amounts  
credited to  
policyholders  
within benefits,  
losses and loss  
adjustment  
expenses.*

**Table of Contents**

| <i>Segment Results</i>                  | <b>Three Months Ended</b> |               |               | <b>Six Months Ended</b> |               |               |
|-----------------------------------------|---------------------------|---------------|---------------|-------------------------|---------------|---------------|
|                                         | <b>June 30,</b>           |               |               | <b>June 30,</b>         |               |               |
|                                         | <b>2009</b>               | <b>2008</b>   | <b>Change</b> | <b>2009</b>             | <b>2008</b>   | <b>Change</b> |
| <b>Life</b>                             |                           |               |               |                         |               |               |
| Retail                                  | \$ 192                    | \$ 170        | 13%           | \$ (552)                | \$ 93         | NM            |
| Individual Life                         | 16                        | 30            | (47%)         | (2)                     | 50            | NM            |
| Total Individual Markets Group          | 208                       | 200           | 4%            | (554)                   | 143           | NM            |
| Retirement Plans                        | (40)                      | 31            | NM            | (128)                   | 26            | NM            |
| Group Benefits                          | 14                        | 62            | (77%)         | 83                      | 108           | (23%)         |
| Total Employer Markets Group            | (26)                      | 93            | NM            | (45)                    | 134           | NM            |
| International                           | 119                       | 72            | 65%           | (174)                   | 80            | NM            |
| Institutional                           | (66)                      | (30)          | (120%)        | (240)                   | (150)         | (60%)         |
| Other                                   | (59)                      | (1)           | NM            | (69)                    | (28)          | (146%)        |
| <b>Total Life</b>                       | <b>176</b>                | <b>334</b>    | <b>(47%)</b>  | <b>(1,082)</b>          | <b>179</b>    | <b>NM</b>     |
| <b>Property &amp; Casualty</b>          |                           |               |               |                         |               |               |
| Ongoing Operations                      |                           |               |               |                         |               |               |
| Underwriting results                    |                           |               |               |                         |               |               |
| Personal Lines                          | (10)                      | 18            | NM            | 65                      | 123           | (47%)         |
| Small Commercial                        | 74                        | 69            | 7%            | 161                     | 188           | (14%)         |
| Middle Market                           | 56                        | 3             | NM            | 125                     | 58            | 116%          |
| Specialty Commercial                    | 36                        | 18            | 100%          | 59                      | 57            | 4%            |
| Ongoing Operations underwriting results | 156                       | 108           | 44%           | 410                     | 426           | (4%)          |
| Net servicing income [1]                | 7                         | 8             | (13%)         | 15                      | 7             | 114%          |
| Net investment income                   | 239                       | 334           | (28%)         | 424                     | 644           | (34%)         |
| Net realized capital losses             | (80)                      | (53)          | (51%)         | (369)                   | (187)         | (97%)         |
| Other expenses                          | (48)                      | (65)          | 26%           | (98)                    | (122)         | 20%           |
| Income before income taxes              | 274                       | 332           | (17%)         | 382                     | 768           | (50%)         |
| Income tax expense                      | (52)                      | (86)          | 40%           | (49)                    | (210)         | 77%           |
| Ongoing Operations                      | 222                       | 246           | (10%)         | 333                     | 558           | (40%)         |
| Other Operations                        | (49)                      | 3             | NM            | (48)                    | 17            | NM            |
| <b>Total Property &amp; Casualty</b>    | <b>173</b>                | <b>249</b>    | <b>(31%)</b>  | <b>285</b>              | <b>575</b>    | <b>(50%)</b>  |
| Corporate                               | (364)                     | (40)          | NM            | (427)                   | (66)          | NM            |
| <b>Net income (loss)</b>                | <b>\$ (15)</b>            | <b>\$ 543</b> | <b>NM</b>     | <b>\$ (1,224)</b>       | <b>\$ 688</b> | <b>NM</b>     |

[1] Net of expenses  
related to  
service  
business.

The Hartford defines NM as not meaningful for increases or decreases greater than 200%, or changes from a net gain to a net loss position, or vice versa.

***Three months ended June 30, 2009 compared to the three months ended June 30, 2008***

Net income decreased \$558 primarily due to a decrease of \$158 from Life and \$76 from Property & Casualty. Also, included in Corporate is approximately \$300 in net realized capital losses related to the settlement of a contingent obligation to Allianz and increased interest expense on debt issued to Allianz in October 2008. See the Life and Property & Casualty sections of the MD&A for a discussion on the respective operations performance.

***Six months ended June 30, 2009 compared to the six months ended June 30, 2008***

Net income decreased \$1,912 primarily due to a decrease of \$1,261 from Life and \$290 from Property & Casualty. Also, included in Corporate is approximately \$300 in net realized capital losses related to the settlement of a contingent obligation to Allianz and increased interest expense on debt issued to Allianz in October 2008. See the Life and Property & Casualty sections of the MD&A for a discussion on the respective operations performance.

***Outlook***

The Hartford provides projections and other forward-looking information in the Outlook section within MD&A. The Outlook section contains many forward-looking statements, particularly relating to the Company's future financial performance. These forward-looking statements are estimates based on information currently available to the Company, are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 and are subject to the precautionary statements set forth in the introduction to MD&A above. Actual results are likely to differ, and in the past have differed, materially from those forecast by the Company, depending on the outcome of various factors, including, but not limited to, those set forth in the Outlook section, and in Part I, Item 1A, Risk Factors in The Hartford's 2008 Form 10-K Annual Report, as well as in Part II, Item 1A, Risk Factors of The Hartford's Quarterly Report on Form 10-Q for the quarter ended March 31, 2009 and Part II, Item 1A, Risk Factors in this Form 10-Q.

## **Table of Contents**

### ***Life***

#### ***Retail***

In the long-term, management continues to believe the market for retirement products will expand as individuals increasingly save and plan for retirement. Demographic trends suggest that as the baby boom generation matures, a significant portion of the United States population will allocate a greater percentage of their disposable incomes to saving for their retirement years due to uncertainty surrounding the Social Security system and increases in average life expectancy.

Near-term, the industry and the Company are experiencing lower variable annuity sales as a result of recent market turbulence and concerns over the U.S. financial system, and specifically in the U.S. Life Insurance industry. Current market pressures are also increasing the expected claim costs, the cost and volatility of hedging programs, and the level of capital needed to support living benefit guarantees. Companies have responded by increasing the price of their guaranteed living benefits and changing the amount of the guarantee offered. Management expects these de-risking trends to continue for the foreseeable future. In the first six months of 2009, the Company adjusted pricing levels and took other actions to de-risk its variable annuity product features in order to address the risks and costs associated with variable annuity benefit features in the current economic environment and continues to explore other risk limiting techniques such as changes to hedging or other reinsurance structures. The Company will continue to evaluate the benefits offered within its variable annuities and intends to launch a new VA product, and riders, in the second half of 2009 that will be responsive to customer needs within the risk tolerances of The Hartford.

Significant declines in equity markets and increased equity market volatility are also likely to continue to impact the cost and effectiveness of our GMWB hedging program. Continued equity market volatility could result in material losses in our hedging program. For more information on the GMWB hedging program, see the Equity Risk Management section within Capital Markets Risk Management.

During this period of volatile equity markets, the Company experienced an increase in fixed annuity sales. This trend reversed in the second quarter 2009 as lower interest rates and the transition to a new product lowered fixed annuity sales. Management expects fixed annuity sales to continue to be challenged until interest rates increase. In the second quarter of 2009, the Company has continued its policy of offering higher crediting rates available to renewals of its market-value adjusted fixed annuity business. This higher crediting rate strategy for MVA renewals is expected to continue for some time, which will strain earnings on this renewal business.

For the retail mutual fund business, net sales can vary significantly depending on market conditions, as was experienced in the first six months of 2009. The continued declines in equity markets in the first quarter of 2009 helped drive continued declines in the Company's mutual fund deposits and assets under management. During the second quarter, the equity markets improved from the first quarter and as a result the Company's mutual fund assets under management and deposits increased by 21% and 37%, respectively, compared to the first quarter of 2009. As this business continues to evolve, success will be driven by diversifying net sales across the mutual fund platform, delivering superior investment performance and creating new investment solutions for current and future mutual fund shareholders.

The decline in assets under management as compared to 2008 is the result of continued depressed values of the equity markets in 2009 as compared to 2008 which has decreased the extent of the scale efficiencies that Retail has benefited from in recent years. The significant reduction in assets under management has resulted in revenues declining faster than expenses causing lower earnings during the first half of 2009 and management expects this strain to continue throughout the year. Individual Annuity net investment spread has been impacted by losses on limited partnership and other alternative investments, lower yields on fixed maturities and an increase in crediting rates on renewals for market value adjusted annuities. Management expects these spread conditions to persist in the second half of 2009. Management will continue to actively evaluate its expense structure to ensure the business is controlling costs while maintaining an appropriate level of service to our customers.

#### ***Individual Life***

Future sales for all products will be influenced by the Company's ratings, as published by the various ratings agencies, and active management of current distribution relationships, responding to the impact of recent merger and consolidation activity on existing distribution relationships and the development of new sources of distribution, while



offering competitive and innovative products and product features. The current economic environment poses challenges for future sales; while life insurance products respond well to consumer demand for financial security and wealth accumulation solutions, individuals may be reluctant to transfer funds when market volatility has recently resulted in significant declines in investment values. In addition, the availability and terms of capital solutions in the marketplace, as discussed below, to support universal life products with secondary guarantees, may reduce future growth in these products.

Sales and account values for variable universal life products have been under pressure due to continued equity market volatility and declines. For the three and six months ended June 30, 2009, variable universal life sales decreased 61% and 67%, respectively, and account values decreased 24% compared to prior year. Continued volatility and declines in the equity markets may reduce the attractiveness of variable universal life products and put additional strain on future earnings as variable life fees earned by the Company are driven by the level of assets under management. The variable universal life mix was 39% of total life insurance in-force as of June 30, 2009.

**Table of Contents**

Individual Life reinsured the policy liability related to statutory reserves in universal life with secondary guarantees to a captive reinsurance subsidiary. These reserves are calculated under prevailing statutory reserving requirements as promulgated under Actuarial Guideline 38, The Application of the Valuation of Life Insurance Policies Model Regulation . An unaffiliated standby third party letter of credit supports a portion of the statutory reserves that have been ceded to this subsidiary. Beginning in 2007, the use of the letter of credit resulted in a decline in net investment income and increased expenses in future periods for Individual Life. As of June 30, 2009, the transaction provided approximately \$540 of statutory capital relief associated with the Company's universal life products with secondary guarantees. At the current level of sales, the Company expects this transaction to accommodate future statutory capital needs for in-force business and new business written through 2009 and into 2010. Under the terms of the letter of credit, the issuer has the right to require The Hartford to terminate the reinsurance agreement with the captive reinsurance subsidiary, as it applies to new business, at any time after September 30, 2009. Management has not received any indication that the issuer intends to exercise this right. As the marketplace and its business evolves in this product line, Individual Life will evaluate the availability of and need for an additional capital transaction.

For risk management purposes, Individual Life accepts and retains up to \$10 in risk on any one life. Individual Life uses reinsurance where appropriate to protect against the severity of losses on individual claims; however, death claim experience may continue to lead to periodic short-term earnings volatility. In the second quarter of 2009, Individual Life began ceding insurance under a new reinsurance structure for all new business excluding term life insurance. The new reinsurance structure allows Individual Life greater flexibility in writing larger policies, while retaining less of the overall risk associated with individual insured lives. This new reinsurance structure will help balance the overall profitability of Individual Life's business. The financial results of the new structure will be recognized over time as new business subject to the structure grows as a percentage of Individual Life's total in-force. As a result of the new reinsurance structure, Individual Life will recognize increasing reinsurance premiums while minimizing earnings volatility associated with mortality experience.

Individual Life continues to face uncertainty surrounding estate tax legislation, aggressive competition from other life insurance providers, reduced availability and higher price of reinsurance, and the current regulatory environment related to reserving for term life insurance and universal life products with no-lapse guarantees. These risks may have a negative impact on Individual Life's future earnings.

***Retirement Plans***

The future financial results of the Retirement Plans segment will depend on Life's ability to increase assets under management across all businesses, achieve scale in areas with a high degree of fixed costs and maintain its investment spread earnings on the general account products sold largely in the 403(b)/457 business. Disciplined expense management will continue to be a focus of the Retirement Plan segment as necessary investments in service and technology are made to effect the integration of the acquisitions described below.

During 2008, the Company completed three Retirement Plans acquisitions. The acquisition of part of the defined contribution record keeping business of Princeton Retirement Group gives Life a foothold in the business of providing recordkeeping services to large financial firms which offer defined contribution plans to their clients and at acquisition added \$2.9 billion in mutual funds to Retirement Plans assets under management and \$5.7 billion of assets under administration. The acquisition of Sun Life Retirement Services, Inc., at acquisition added \$15.8 billion in Retirement Plans assets under management across 6,000 plans and provides new service locations in Boston, Massachusetts and Phoenix, Arizona. The acquisition of TopNoggin LLC., provides web-based technology to address data management, administration and benefit calculations. These three acquisitions were not accretive to 2008 net income. Furthermore, net income as a percentage of assets is expected to be lower in 2009 reflecting a full year of the new business mix represented by the acquisitions, which includes larger, more institutionally priced plans, predominantly executed on a mutual fund platform, and the cost of maintaining multiple technology platforms during the integration period.

Given the recent market declines in the fourth quarter of 2008 and first quarter of 2009 and increased market volatility, the Company has seen and expects that growth in Retirement deposits will be negatively affected if businesses reduce their workforces and offer more modest salary increases and as workers potentially allocate less to retirement accounts in the near term. The severe decline in equity markets in the second half of 2008 and through the first quarter of 2009 has significantly reduced Retirement Plans assets under management, which has strained its net

income. This earnings strain is expected to continue throughout 2009 or until the equity markets improve.

*Group Benefits*

Group Benefits sales may fluctuate based on the competitive pricing environment in the marketplace. The Company anticipates relatively stable loss ratios and expense ratios over the long-term based on underlying trends in the in-force business and disciplined new business and renewal underwriting. The Company has not seen a meaningful impact in its disability loss ratios as a result of the recent economic downturn. While claims incidence may increase during a recession, the Company would expect the impact to the disability loss ratio to be within the normal range of volatility. The current economic downturn, which has resulted in rising unemployment, combined with the potential for employees to lessen spending on the Company's products, has begun to impact premium levels and may impact future premium growth. Over time, as employers design benefit strategies to attract and retain employees, while attempting to control their benefit costs, management believes that the need for the Company's products will continue to expand. This combined with the significant number of employees who currently do not have coverage or adequate levels of coverage, creates opportunities for our products and services.

## **Table of Contents**

### *International*

Profitability depends on the account values of our customers, which are affected by equity, bond and currency markets. Periods of favorable market performance will increase assets under management and thus increase fee income earned on those assets, while unfavorable market performance will have the reverse effect. In addition, higher or lower account value levels will generally reduce or increase, respectively, certain costs for individual annuities to the Company, such as guaranteed minimum death benefits ( GMDB ), guaranteed minimum income benefits ( GMIB ), guaranteed minimum accumulation benefits ( GMAB ) and GMWB. Prudent expense management is also an important component of product profitability.

During 2009 International has experienced significant market declines during the first quarter of 2009 resulting in higher claim costs for its product guarantees. Declining account values and rising benefit costs are pressuring margins. In addition, surrender fees have declined due to lower than expected surrenders. During the second quarter of 2009, the Company suspended all new sales in International's Japan and European operations. International is currently in the process of restructuring its operations to maximize profitability and capital efficiency while continuing to focus on risk management and maintaining appropriate service levels.

### *Institutional*

The Company is evaluating strategic options with respect to Institutional businesses. Sales for ratings-sensitive products such as stable value and payout annuities have declined to minimal levels. The net income of this segment depends on Institutional's ability to retain assets under management, the relative mix of business, and net investment spread. Net investment spread, as discussed in the Performance Measures section of this MD&A, has declined in the second quarter of 2009 versus prior year amounts and management expects net investment spread will remain pressured throughout the remainder of 2009 due to the anticipated performance of limited partnerships and other alternative investments as well as the decline in short-term interest rates.

Stable value products will experience negative net flows in 2009 as a result of contractual maturities and the payments associated with certain contracts which allow an investor to accelerate principal repayments (after a defined notice period of typically thirteen months). Approximately \$2.3 billion of account value will be paid out on stable value contracts during the remainder of 2009. Institutional will fund these obligations from cash and short-term investments presently held in its investment portfolios along with projected receipts of earned interest and principal maturities from long-term invested assets. As of June 30, 2009, Institutional has no remaining contracts that contain an unexercised investor option feature that allows for contract surrender at book value. The Company has the option to accelerate the repayment of principal for certain other stable value products and will evaluate calling these contracts on a contract by contract basis based upon the financial impact to the Company.

## ***Property & Casualty***

### *Ongoing Operations*

In 2009, management expects Ongoing Operations written premium to be lower, reflecting the effects of the downturn in the economy, the adverse impact of recent ratings downgrades on certain segments of the portfolio, and a continuation of competitive market conditions. The effects of the downturn in the economy are manifested in declining new car and home sales, lower rates of small business formations, higher rates of small business failures, and declining payrolls. A continuation of these negative economic trends will adversely affect new business growth rates, increase mid-term cancellations, and exacerbate declining levels of coverage and average written premium across all lines of business. Written premium declines may be greater than expected if the economy deteriorates further or if the market perceives greater uncertainty about the financial strength of the Company.

Excluding catastrophes and prior accident year development, Ongoing Operations underwriting margins will likely decline in 2009 due primarily to increases in both the loss and loss adjustment expense ratio as well as the expense ratio, partially offset by lower anticipated policyholder dividends. The Ongoing Operations' 2009 accident year loss and loss adjustment expense ratio before catastrophes is expected to increase due to mid single-digit increases in claim cost severity and continued earned pricing decreases for Middle Market and large commercial lines, partially offset by favorable claim frequency in Small Commercial and Middle Market.

The Ongoing Operations' expense ratio is expected to increase in 2009, in part, due to lower expected earned premium in Small Commercial, Middle Market and Specialty Commercial, the amortization of a higher amount of acquisition

costs on AARP and other business and an increase in the cost of investments in technology to support future growth. The policyholder dividend ratio was unusually high in 2008 due to the accrual of \$26 in dividends due to certain workers' compensation policyholders as a result of underwriting profits. See the Property and Casualty MD&A section for further discussion.

Current accident year catastrophe losses in 2008, at 5.3% of Ongoing Operations' earned premium, were higher than the long-term historical average due principally to hurricane Ike and higher than average losses from tornadoes and thunderstorms in the South and Midwest. While catastrophe losses vary significantly from year to year and are unpredictable, management has assumed that catastrophe losses in 2009 will be closer to 3% to 3.5% of earned premium. The Company will continue to manage its exposure to catastrophe losses through the ongoing assessment of its risk, disciplined underwriting and the use of reinsurance and other risk transfer alternatives, as appropriate. As of January 1, 2009, the Company's retention under its principal property catastrophe reinsurance program remained at \$250 per catastrophe event. With the January 1 and July 1, 2009 renewals, the cost of the Company's principal property catastrophe reinsurance program has increased modestly.

## **Table of Contents**

Driven primarily by an expected increase in loss costs and underwriting expenses, the Company expects the Ongoing Operations combined ratio before catastrophes and prior accident year development in 2009 to be higher than the 88.9 achieved in 2008.

### *Personal Lines*

Within the Personal Lines segment, the Company expects written premium to be relatively flat in 2009, with growth in AARP largely offset by a decline in Agency. The Company expects personal auto written premium to be slightly higher and homeowners written premium to be slightly lower. The expected increase in AARP written premium will be largely driven by continued direct marketing to AARP members, the continued enhancement of the Next Gen Auto product and the effect of cross-selling homeowners insurance to insureds who have auto policies. The expected decline in Agency written premium will be driven, in part, by the Company's decision to stop renewing Florida homeowners policies sold through agents.

In 2009, the Company expects to increase its auto and homeowners written premium generated from agents selling the AARP product and from direct sales to the consumer. The Company has launched a brand and channel expansion pilot in four states: Arizona, Illinois, Tennessee and Minnesota. In the targeted states, the Company has increased Personal Lines brand advertising, launched direct marketing efforts beyond its existing AARP program and begun selling the AARP product through agents. The Company plans to expand the sale of the AARP product through agents to additional states by the end of 2009. In addition, in July, 2009, the Company extended its agreement to operate a member contact center for health insurance products offered through the AARP Health program. The agreement was extended through 2018.

While carriers in the personal lines industry will continue to compete on price, management expects that written pricing in Personal Lines will continue to increase modestly in 2009 in response to rising loss costs. For both auto and homeowners, written pricing increased in 2008 and the first six months of 2009. While the Company's written pricing is increasing, largely offsetting this has been the effect of a shift of business to more preferred market segments (which has a lower average premium) and actions taken by consumers to lower their premium, such as raising deductibles, reducing limits, dropping coverage and reducing mileage. In addition, the Company has seen an increase in consumer shopping driven by higher rates (instituted over the past year) and recessionary conditions.

The combined ratio before catastrophes and prior accident year development for Personal Lines is expected to be higher in 2009 than the 87.6 achieved in 2008 due to an expected increase in both the current accident year loss and loss adjustment expense ratio and the expense ratio. For auto business, emerged claim frequency in 2008 was favorable to the prior year and claim severity was slightly higher. In 2009, management expects claim severity will increase and claim frequency will flatten. Non-catastrophe loss costs of homeowners claims increased in 2008 due to higher claim frequency and severity and management expects frequency and severity to continue to rise in 2009. The expense ratio is expected to be higher in 2009 driven by higher amortization of AARP acquisition costs and costs incurred on the direct-to-consumer pilot while earned premium is expected to remain relatively flat.

### *Small Commercial*

Within Small Commercial, management expects written premium in 2009 will be lower, driven by a decrease in new business growth and lower premium renewal retention in all lines. In the first six months of 2009, Small Commercial's written premium decreased by 6% driven, in part, by the effects of the economic downturn as the Company has seen an increase in cancellations, lower earned audit premium, a reduction in endorsement activity and lower payrolls that has resulted in declining average renewal premium. Small Commercial has introduced several initiatives aimed at improving premium renewal retention including cross-sell programs, as well as other product offerings designed to help customers weather the current economic crisis. Written premium decreases for workers compensation business are expected to be more modest than for package business or commercial auto as management seeks to expand its underwriting appetite in selected industries and expand business written through payroll service providers. In 2009, average premium per policy in Small Commercial is expected to continue to decline due to written pricing decreases, a lower average premium on commercial auto business and the effect of declining mid-term endorsements. Written pricing in Small Commercial decreased by 2% in 2008.

The combined ratio before catastrophes and prior accident year development for Small Commercial is expected to be higher in 2009 than the 82.8 achieved in 2008 due to an expected increase in the current accident year loss and loss

adjustment expense ratio and the expense ratio, partially offset by a decrease in the policyholder dividend ratio. The increase in the expense ratio will largely be driven by the decrease in earned premiums. Small Commercial experienced favorable frequency on workers' compensation claims in recent accident years and management expects favorable frequency to continue for the 2009 accident year though not as favorable in the second half of 2009 as it was in the first half of the year. While the Company experienced favorable non-catastrophe property losses on package business and commercial auto claims in 2008, management expects severity will continue its long-term increasing trend for non-catastrophe property claims in the second half of 2009, and frequency will be less favorable.

## **Table of Contents**

### *Middle Market*

Management expects that 2009 written premium for Middle Market will be lower due to a decrease in premium renewal retention that is primarily driven by a downturn in the economy that is impacting construction lines in marine and payroll exposures for workers' compensation. Written premium in Middle Market decreased by 8% in the first six months of 2009 driven by the downturn in the economy, which is partially reflected in lower earned audit premium. Additionally, the Company continued to take a disciplined approach to evaluating and pricing risks in the face of declines in written pricing. Written pricing for Middle Market business declined by 5% in 2008 and declined by 2% over the first six months of 2009. While management expects written pricing to continue to stabilize through the remainder of 2009, management expects carriers will continue to price new business more aggressively than renewals. Management will seek to compete for new business and protect renewals in Middle Market by, among other actions, refining its pricing models, increasing its willingness to write more workers' compensation business on a mono-line basis and writing larger property policies and umbrella general liability policies. In the first two months of the second quarter of 2009, the Company's new business and premium renewal retention were negatively affected by uncertainty in the marketplace regarding The Hartford, but premium retention and new business improved significantly in the month of June for both smaller and larger accounts after the Company reaffirmed its focus on its core domestic Property & Casualty and Life businesses and its ratings stabilized.

Carriers in the commercial lines market segment reported some moderation in the rate of price declines during the fourth quarter of 2008 and first six months of 2009. Like in the Personal Lines and Small Commercial market segments, current economic conditions (lower payrolls, declines in production, lower sales, etc.) are reducing written premium growth opportunities.

The combined ratio before catastrophes and prior accident year development for Middle Market is expected to be higher in 2009 than the 93.4 achieved in 2008 due to an expected increase in the current accident year loss and loss adjustment expense ratio and the expense ratio, partially offset by a decrease in the policyholder dividend ratio. Claim cost severity has been favorable on property and marine claims for the first six months of 2009 as the Company experienced a number of individually large property losses in 2008. However, management expects that claim cost severity for property and marine claims will not be as favorable for the remainder of 2009 and that severity will continue to increase for all other lines within Middle Market. The Company also expects a continuation of moderately lower frequency in 2009.

### *Specialty Commercial*

Within Specialty Commercial, management expects written premium to be significantly lower, primarily driven by the sale of the Company's core excess and surplus lines property businesses and a decrease in professional liability, fidelity and surety written premium, particularly for public company directors' and officers' insurance and errors and omissions insurance. Although certain of the Company's ratings stabilized in May of 2009, concerns about the Company's financial strength had a negative effect on commercial directors' and officers' and contract surety lines of business for the first six months of 2009. As a substantial portion of the Company's professional liability, fidelity and surety portfolio is sensitive to ratings changes, further adverse changes of the Company's ratings or market perception of our financial strength could further deteriorate Specialty Commercial's written premium for 2009. In addition, the departure of a number of staff at Hartford Financial Products during the month of June 2009 could adversely affect written premium growth in the short-term, particularly for commercial directors' and officers' accounts. Specialty Commercial written premium declined by 14% in the first six months of 2009.

For professional liability business within Specialty Commercial, the Company expects its losses from the fallout of the sub-prime mortgage market and the broader credit crisis to be manageable based on several factors. Principal among them is the diversified nature of the Company's product and customer portfolio, with a majority of the Company's total in-force professional liability net written premium derived from policyholders with privately-held ownership and, therefore, relatively low shareholder class action exposure. Reinsurance substantially mitigates the net limits exposed per policy and no single industry segment comprises 15% or more of the Company's professional liability book of business by net written premium. About half of the Company's limits exposed to federal shareholder class action claims filed in 2008 and the first six months of 2009 are under Side-A D&O insurance policies that provide protection to individual directors and officers only in cases where their company cannot indemnify them. In addition, 95% of the



exposed limits are on excess policies rather than primary policies. Regarding the Madoff and Stanford alleged fraud cases which continue to evolve, based on a detailed ground-up review of all claims notices received to date and an analysis of potentially involved parties noted in press reports, the Company anticipates only a limited number of its policies and corresponding net limits to be exposed. The Company expects its losses from the sub-prime mortgage and credit crisis, as well as its exposure to the Madoff and Stanford cases, to be within its expected loss estimates.

In 2009, the combined ratio before catastrophes and prior accident year development for Specialty Commercial is expected to be higher than the 97.3 achieved in 2008 due to an expected increase in both the current accident year loss and loss adjustment expense ratio and the expense ratio, partially offset by a decrease in the policyholder dividend ratio. A higher loss and loss adjustment expense ratio for professional liability claims is expected in 2009, driven by an expectation of earned pricing decreases.

**Table of Contents**

*Other Operations*

The Other Operations segment will continue to manage the discontinued property and casualty operations of the Company, as well as claims (and associated reserves) related to asbestos, environmental and other exposures. The Company will continue to review various components of all of its reserves on a regular basis. The Company expects to perform its regular review of environmental liabilities in the third quarter of 2009. If there are significant developments that affect particular exposures, reinsurance arrangements or the financial condition of particular reinsurers, the Company will make adjustments to its reserves, or the portion of liabilities it expects to cede to reinsurers.

*Investment Income*

Property & Casualty operating cash flow is expected to be less favorable in 2009 than in 2008, although still positive. Based upon expected losses from limited partnerships and other alternative investments and an increased allocation of investments to lower-yielding U.S. Treasuries and short-term instruments, Property & Casualty expects a lower investment portfolio yield for 2009.

## **Table of Contents**

### **LIFE**

#### **Executive Overview**

Life is organized into four groups which are comprised of six reporting segments: The Retail Products Group ( Retail ) and Individual Life segments make up the Individual Markets Groups. The Retirement Plans and Group Benefits segments make up the Employer Markets Group. The Institutional Solutions Group ( Institutional ) and International segments each make up their own group. Life provides investment and retirement products, such as variable and fixed annuities, mutual funds and retirement plan services and other institutional investment products, such as structured settlements; individual and private-placement life insurance and products including variable universal life, universal life, interest sensitive whole life and term life; and group benefit products, such as group life and group disability insurance.

The following provides a summary of the significant factors used by management to assess the performance of the business. For a complete discussion of these factors, see MD&A in The Hartford's 2008 Form 10-K Annual Report.

#### **Performance Measures**

DAC amortization ratio, return on assets ( ROA ) or after-tax margin, excluding realized gains (losses) or DAC unlock are non-GAAP financial measures that the Company uses to evaluate, and believes are important measures of, segment operating performance. DAC amortization ratio, ROA or after-tax margin is the most directly comparable U.S. GAAP measure. The Hartford believes that the measures of DAC amortization ratio, ROA or after-tax margin, excluding realized gains (losses) and DAC unlock provide investors with a valuable measure of the performance of the Company's on-going businesses because it reveals trends in our businesses that may be obscured by the effect of realized gains (losses) or periodic DAC unlocks. Some realized capital gains and losses are primarily driven by investment decisions and external economic developments, the nature and timing of which are unrelated to insurance aspects of our businesses. Accordingly, these non-GAAP measures exclude the effect of all realized gains and losses that tend to be highly variable from period to period based on capital market conditions. The Hartford believes, however, that some realized capital gains and losses are integrally related to our insurance operations, so DAC amortization ratio, ROA and after-tax margin, excluding the realized gains (losses) and DAC unlock should include net realized gains and losses on net periodic settlements on the Japan fixed annuity cross-currency swap. These net realized gains and losses are directly related to an offsetting item included in the statement of operations such as net investment income. DAC unlocks occur when the Company determines that estimates of future gross profits should be revised in accordance with Statement of Financial Accounting Standards No. 97. As the DAC unlock is a reflection of the Company's new best estimates of future gross profits, the result and its impact on DAC amortization ratio, ROA and after-tax margin is meaningful; however, it does distort the trend of DAC amortization ratio, ROA and after-tax margin. DAC amortization ratio, ROA or after-tax margin, excluding realized gains (losses) and DAC unlock should not be considered as a substitute for DAC amortization ratio, ROA or after-tax margin and does not reflect the overall profitability of our businesses. Therefore, the Company believes it is important for investors to evaluate both DAC amortization ratio, ROA and after-tax margin, excluding realized gains (losses) and DAC unlock and DAC amortization ratio, ROA and after-tax margin when reviewing the Company's performance.

**Table of Contents***Fee Income*

Fee income is largely driven from amounts collected as a result of contractually defined percentages of assets under management. These fees are generally collected on a daily basis. For individual life insurance products, fees are contractually defined as percentages based on levels of insurance, age, premiums and deposits collected and contract holder value. Life insurance fees are generally collected on a monthly basis. Therefore, the growth in assets under management either through positive net flows or net sales, or favorable equity market performance will have a favorable impact on fee income. Conversely, either negative net flows or net sales, or unfavorable equity market performance will reduce fee income.

| <b>Product/Key Indicator Information</b>                        | <b>As of and For the<br/>Three Months Ended<br/>June 30,</b> |             | <b>As of and For the<br/>Six Months Ended<br/>June 30,</b> |             |
|-----------------------------------------------------------------|--------------------------------------------------------------|-------------|------------------------------------------------------------|-------------|
|                                                                 | <b>2009</b>                                                  | <b>2008</b> | <b>2009</b>                                                | <b>2008</b> |
| <b>Retail U.S. Individual Variable Annuities</b>                |                                                              |             |                                                            |             |
| Account value, beginning of period                              | \$ 68,166                                                    | \$ 107,920  | \$ 74,578                                                  | \$ 119,071  |
| Net flows                                                       | (1,596)                                                      | (1,578)     | (3,560)                                                    | (2,817)     |
| Change in market value and other                                | 9,043                                                        | (997)       | 4,595                                                      | (10,909)    |
| Account value, end of period                                    | \$ 75,613                                                    | 105,345     | \$ 75,613                                                  | 105,345     |
| <b>Retail Mutual Funds</b>                                      |                                                              |             |                                                            |             |
| Assets under management, beginning of period                    | \$ 28,706                                                    | \$ 44,617   | \$ 31,032                                                  | \$ 48,383   |
| Net sales                                                       | 1,127                                                        | 1,901       | 627                                                        | 3,022       |
| Change in market value and other                                | 4,875                                                        | 721         | 3,049                                                      | (4,166)     |
| Assets under management, end of period                          | \$ 34,708                                                    | \$ 47,239   | \$ 34,708                                                  | \$ 47,239   |
| <b>Individual Life Insurance</b>                                |                                                              |             |                                                            |             |
| Variable universal life account value, end of period            | \$ 5,049                                                     | \$ 6,625    | \$ 5,049                                                   | \$ 6,625    |
| Universal life/interest sensitive whole life insurance in-force | 53,213                                                       | 50,298      | 53,213                                                     | 50,298      |
| Variable universal life insurance in-force                      | \$ 76,946                                                    | \$ 78,557   | \$ 76,946                                                  | \$ 78,557   |
| <b>Retirement Plans Group Annuities</b>                         |                                                              |             |                                                            |             |
| Account value, beginning of period                              | \$ 21,852                                                    | \$ 26,339   | \$ 22,198                                                  | \$ 27,094   |
| Net flows                                                       | (585)                                                        | 611         | 46                                                         | 1,511       |
| Change in market value and other                                | 2,223                                                        | 79          | 1,246                                                      | (1,576)     |
| Account value, end of period                                    | \$ 23,490                                                    | \$ 27,029   | \$ 23,490                                                  | \$ 27,029   |
| <b>Retirement Plans Mutual Funds</b>                            |                                                              |             |                                                            |             |
| Assets under management, beginning of period                    | \$ 14,144                                                    | \$ 20,071   | \$ 14,838                                                  | \$ 1,454    |
| Net sales                                                       | (697)                                                        | (230)       | (640)                                                      | (108)       |
| Acquisitions                                                    |                                                              |             |                                                            | 18,725      |
| Change in market value and other                                | 1,895                                                        | 13          | 1,144                                                      | (217)       |

|                                        |    |        |    |        |    |        |    |        |
|----------------------------------------|----|--------|----|--------|----|--------|----|--------|
| Assets under management, end of period | \$ | 15,342 | \$ | 19,854 | \$ | 15,342 | \$ | 19,854 |
|----------------------------------------|----|--------|----|--------|----|--------|----|--------|

**Japan Annuities**

|                                    |    |        |    |         |    |         |    |         |
|------------------------------------|----|--------|----|---------|----|---------|----|---------|
| Account value, beginning of period | \$ | 30,946 | \$ | 38,975  | \$ | 34,495  | \$ | 37,637  |
| Net flows                          |    | (228)  |    | 597     |    | (357)   |    | 1,260   |
| Change in market value and other   |    | 2,230  |    | 997     |    | 1,508   |    | (2,742) |
| Effect of currency translation     |    | 761    |    | (2,447) |    | (1,937) |    | 1,967   |
| Account value, end of period       | \$ | 33,709 | \$ | 38,122  | \$ | 33,709  | \$ | 38,122  |

**S&P 500 Index**

|                          |     |       |     |       |
|--------------------------|-----|-------|-----|-------|
| Period end closing value | 919 | 1,280 | 919 | 1,280 |
| Daily average value      | 893 | 1,371 | 851 | 1,361 |

Assets under management, across all businesses, shown above, have had substantial reductions in values from prior year primarily due to declines in equity markets during 2008 and the first quarter of 2009. The changes in line of business assets under management have also been affected by:

Retail's U.S. individual variable annuity business recorded lower deposits for the three and six months ended June 30, 2009 as a result of sharp equity market declines over the last twelve months.

Retail Mutual funds have seen a decline in net sales for the three and six months ended June 30, 2009 as a result of lower deposits driven by equity market declines and volatility.

**Table of Contents**

Individual Life has increased its universal life/interest sensitive whole life insurance in-force by approximately 6% primarily as a result of continued strong sales of secondary guaranteed universal life insurance products. Individual life has experienced significant decreases in variable life insurance account values as a result of the declines in equity markets, while variable universal life in-force has declined slightly as a result of lower sales during the first three and six months of 2009, and aging of the variable universal life insurance block of business resulting in increasing mortality and surrender experience.

For the three months ended June 30, 2009, Retirement Plans has seen declines in net flows and net sales in group annuities and mutual funds due largely to a few large case surrenders.

International For the three months ended June 30, 2009, Japan annuities have seen favorable effects from currency exchange rates. For the six months ended June 30, 2009, Japan annuities have seen an unfavorable impact from currency exchange rates. Net flows have decreased in Japan annuities due to increased competition from domestic and foreign insurers. In addition, Japan's deposits have slowed significantly due to increased competition and the suspension of new sales in the second quarter of 2009.

**Net Investment Spread**

Management evaluates performance of certain products based on net investment spread. These products include those that have insignificant mortality risk, such as fixed annuities, certain general account universal life contracts and certain institutional contracts. Net investment spread is determined by taking the difference between the earned rate, (excluding the effects of realized capital gains and losses, including those related to the Company's GMWB product and related reinsurance and hedging programs), and the related crediting rates on average general account assets under management. The net investment spreads shown below are for the total portfolio of relevant contracts in each segment and reflect business written at different times. When pricing products, the Company considers current investment yields and not the portfolio average. Net investment spread can be volatile period over period, which can have a significant positive or negative effect on the operating results of each segment. Investment earnings can also be influenced by factors such as the actions of the Federal Reserve and a decision to hold higher levels of short-term investments. The volatile nature of net investment spread is driven primarily by prepayment premiums on securities and earnings on limited partnership and other alternative investments.

Net investment spread is calculated as a percentage of general account assets and expressed in basis points ( bps ):

|                                                                                                   | <b>Three Months Ended</b> |             | <b>Six Months Ended</b> |             |
|---------------------------------------------------------------------------------------------------|---------------------------|-------------|-------------------------|-------------|
|                                                                                                   | <b>June 30,</b>           |             | <b>June 30,</b>         |             |
|                                                                                                   | <b>2009</b>               | <b>2008</b> | <b>2009</b>             | <b>2008</b> |
| Retail Individual Annuity                                                                         | 21.7bps                   | 138.5bps    | 2.4bps                  | 133.3bps    |
| Individual Life                                                                                   | 88.4bps                   | 137.4bps    | 76.6bps                 | 131.5bps    |
| Retirement Plans                                                                                  | 59.2bps                   | 141.6bps    | 53.1bps                 | 138.4bps    |
| Institutional (GICs, Funding Agreements,<br>Funding Agreement Backed Notes and<br>Consumer Notes) | (31.0) bps                | 85.1bps     | (54.3) bps              | 84.5bps     |

Individual Annuity, Individual Life, Retirement Plans and Institutional net investment spread decreased primarily due to significant losses on limited partnership and other alternative investments during the three and six months ended June 30, 2009 compared to earnings in these classes in the comparable 2008 periods and lower yields on fixed maturities, partially offset by reduced credited rates for Individual Life, Retirement Plans and Institutional. Crediting rates for renewals on Retail Individual Annuity's market value adjusted annuities have increased, which has added to the decrease in Retail's net investment spread. In addition, lower market interest rates and higher balances in cash and short-term investments have pressured spread levels. The Company expects these conditions to persist throughout 2009.

**Table of Contents****Premiums**

Traditional insurance type products, such as those sold by Group Benefits, collect premiums from policyholders in exchange for financial protection for the policyholder from a specified insurable loss, such as death or disability. These premiums together with net investment income earned from the overall investment strategy are used to pay the contractual obligations under these insurance contracts. Two major factors, new sales and persistency, impact premium growth. Sales can increase or decrease in a given year based on a number of factors, including but not limited to, customer demand for the Company's product offerings, pricing competition, distribution channels and the Company's reputation and ratings. Persistency refers to the percentage of premium remaining in-force from year-to-year.

|                                                 | Three Months Ended<br>June 30, |          | Six Months Ended<br>June 30, |          |
|-------------------------------------------------|--------------------------------|----------|------------------------------|----------|
|                                                 | 2009                           | 2008     | 2009                         | 2008     |
| <b>Group Benefits</b>                           |                                |          |                              |          |
| Total premiums and other considerations         | \$ 1,074                       | \$ 1,100 | \$ 2,212                     | \$ 2,174 |
| Fully insured ongoing sales (excluding buyouts) | \$ 89                          | \$ 135   | \$ 489                       | \$ 516   |

The decrease in premiums and other considerations, excluding buyouts, for the three months ended June 30, 2009 was due primarily to reductions in the covered lives within our customer base, slightly higher cancellations and higher ceded premiums for certain reinsurance contracts.

**Expenses**

There are three major categories for expenses. The first major category of expenses is benefits and losses. These include the costs of mortality and morbidity, particularly in the group benefits business, and mortality in the individual life businesses, as well as other contractholder benefits to policyholders. In addition, traditional insurance type products generally use a loss ratio which is expressed as the amount of benefits incurred during a particular period divided by total premiums and other considerations, as a key indicator of underwriting performance. Since Group Benefits occasionally buys a block of claims for a stated premium amount, the Company excludes this buyout from the loss ratio used for evaluating the underwriting results of the business as buyouts may distort the loss ratio.

The second major category is insurance operating costs and expenses, which is commonly expressed in a ratio of a revenue measure depending on the type of business. The third major category is the amortization of deferred policy acquisition costs and the present value of future profits (DAC amortization ratio), which is typically expressed as a percentage of pre-tax income before the cost of this amortization (an approximation of actual gross profits) and excludes the effects of realized capital gains and losses. Retail individual annuity business accounts for the majority of the amortization of deferred policy acquisition costs and present value of future profits for Life.

|                                                                           | Three Months Ended<br>June 30, |         | Six Months Ended<br>June 30, |          |
|---------------------------------------------------------------------------|--------------------------------|---------|------------------------------|----------|
|                                                                           | 2009                           | 2008    | 2009                         | 2008     |
| <b>Retail</b>                                                             |                                |         |                              |          |
| General insurance expense ratio (individual annuity)                      | 23.4bps                        | 21.2bps | 22.6bps                      | 18.6bps  |
| DAC amortization ratio (individual annuity)                               | 14.0%                          | 47.4%   | 363.3%                       | 47.8%    |
| DAC amortization ratio (individual annuity) excluding DAC Unlock [1], [2] | 71.0%                          | 42.7%   | 68.0%                        | 43.3%    |
| <b>Individual Life</b>                                                    |                                |         |                              |          |
| Death benefits                                                            | \$ 78                          | \$ 88   | \$ 172                       | \$ 179   |
| <b>Group Benefits</b>                                                     |                                |         |                              |          |
| Total benefits, losses and loss adjustment expenses                       | \$ 822                         | \$ 811  | \$ 1,682                     | \$ 1,599 |
| Loss ratio (excluding buyout premiums)                                    | 76.5%                          | 73.7%   | 76.0%                        | 73.6%    |

|                                           |         |         |         |         |
|-------------------------------------------|---------|---------|---------|---------|
| Expense ratio (excluding buyout premiums) | 28.1%   | 25.8%   | 26.2%   | 26.8%   |
| <b>International Japan</b>                |         |         |         |         |
| General insurance expense ratio           | 45.8bps | 47.7bps | 44.6bps | 45.4bps |
| DAC amortization ratio                    | (11.8%) | 37.2%   | 736.4%  | 46.4%   |
| DAC amortization ratio excluding DAC      |         |         |         |         |
| Unlock [2], [3], [4]                      | 44.2%   | 39.3%   | 48.1%   | 39.2%   |
| <b>Institutional</b>                      |         |         |         |         |
| General insurance expense ratio           | 10.7    | 16.1    | 10.7    | 14.5    |

[1] Excludes the effects of realized gains and losses.

[2] See Unlock and Sensitivity Analysis in the Critical Accounting Estimates section of the MD&A.

[3] Excludes the effects of realized gains and losses except for net periodic settlements. Included in the net realized capital gain (losses) are amounts that represent the net periodic accruals on currency rate swaps used in the risk management of Japan fixed annuity products.

[4] Excludes the effects of 3 Wins related charge



*of \$62, pre-tax,  
on net income.*

**Table of Contents**

The Retail general insurance expense ratio increased primarily due to the impact of a sharply declining asset base on slightly lower expenses.

The Retail DAC amortization ratio (Individual Annuity) excluding realized gains (losses) and the effect of the DAC Unlock increased as a result of lower actual gross profits primarily due to equity market declines and lower returns on investments in limited partnerships and other alternative investments.

Individual Life death benefits decreased due to favorable mortality volatility partially offset by an increase in net amount at risk for variable universal life policies caused by equity market declines.

Group Benefits loss ratio increased due to unfavorable morbidity experience, which was largely the result of unfavorable reserve development.

Group Benefits expense ratio, excluding buyouts decreased for the six months ended June 30, 2009 compared to the prior year due primarily to lower commission expense on the experience rated business. For the three months ended June 30, 2009, the expense ratio, excluding buyouts increased due primarily to higher commission expense on the experience rated business.

International Japan general insurance expense ratio decreased due to the restructuring of Japan's operations.

International Japan DAC amortization ratio, excluding DAC Unlock and certain realized gains or losses, increased due to actual gross profits being less than expected as a result of lower fees earned on declining assets resulting in a higher DAC amortization rate.

Institutional general insurance expense ratio decreased due to active expense management efforts and reduced information technology expenses.

**Table of Contents***Profitability*

Management evaluates the rates of return various businesses can provide as an input in determining where additional capital should be invested to increase net income and shareholder returns. The Company uses the return on assets for the Individual Annuity, Retirement Plans and Institutional businesses for evaluating profitability. In Group Benefits and Individual Life, after-tax margin is a key indicator of overall profitability.

| <b>Ratios</b>                                                                     | <b>Three Months Ended<br/>June 30,</b> |             | <b>Six Months Ended<br/>June 30,</b> |             |
|-----------------------------------------------------------------------------------|----------------------------------------|-------------|--------------------------------------|-------------|
|                                                                                   | <b>2009</b>                            | <b>2008</b> | <b>2009</b>                          | <b>2008</b> |
| <b>Retail</b>                                                                     |                                        |             |                                      |             |
| Individual annuity return on assets ( ROA )                                       | 89.8bps                                | 53.4bps     | (128.7) bps                          | 10.8bps     |
| Effect of net realized gains (losses), net of tax and DAC on ROA [1]              | (62.1) bps                             | (10.8) bps  | 10.5bps                              | (47.9) bps  |
| Effect of DAC Unlock on ROA [2]                                                   | 120.9bps                               |             | (168.8) bps                          |             |
| ROA excluding realized gains (losses) and DAC Unlock                              | 31.0bps                                | 64.2bps     | 29.6bps                              | 58.7bps     |
| <b>Individual Life</b>                                                            |                                        |             |                                      |             |
| After-tax margin                                                                  | 6.3%                                   | 10.5%       | (0.3%)                               | 9.2%        |
| Effect of net realized gains (losses), net of tax and DAC on after tax margin [1] | (8.1%)                                 | (3.4%)      | (7.1%)                               | (4.8%)      |
| Effect of DAC Unlock on after-tax margin[2]                                       | 0.8%                                   |             | (4.6%)                               |             |
| After tax margin excluding realized gains (losses) and DAC Unlock                 | 13.6%                                  | 13.9%       | 11.4%                                | 14.0%       |
| <b>Retirement Plans</b>                                                           |                                        |             |                                      |             |
| Retirement Plans ROA                                                              | (42.8) bps                             | 26.6bps     | (67.5) bps                           | 13.8bps     |
| Effect of net realized gains (losses), net of tax and DAC on ROA [1]              | (51.3) bps                             | (2.4) bps   | (42.2) bps                           | (13.2) bps  |
| Effect of DAC Unlock on ROA [2]                                                   | 1.0bps                                 |             | (29.5) bps                           |             |
| ROA excluding realized gains (losses) and DAC Unlock                              | 7.5bps                                 | 29.0bps     | 4.2bps                               | 27.0bps     |
| <b>Group Benefits</b>                                                             |                                        |             |                                      |             |
| After-tax margin (excluding buyouts)                                              | 1.2%                                   | 5.3%        | 3.5%                                 | 4.7%        |
| Effect of net realized gains (losses), net of tax on after-tax margin [1]         | (2.3%)                                 | (1.7%)      | (1.0%)                               | (1.8%)      |
| After-tax margin excluding realized gains (losses)                                | 3.5%                                   | 7.0%        | 4.5%                                 | 6.5%        |

**International Japan**

|                                                                                                             |            |            |             |            |
|-------------------------------------------------------------------------------------------------------------|------------|------------|-------------|------------|
| International Japan ROA                                                                                     | 212.8bps   | 71.6bps    | (53.4) bps  | 43.8bps    |
| Effect of net realized gains (losses) excluding net periodic settlements, net of tax and DAC on ROA [1] [3] | (54.4) bps | 5.2bps     | 71.0bps     | (27.0) bps |
| Effect of DAC Unlock on ROA [2]                                                                             | 217.7bps   |            | (142.0) bps |            |
| ROA excluding realized gains (losses) and DAC Unlock                                                        | 49.5bps    | 66.4bps    | 17.6bps     | 70.8bps    |
| <b>Institutional</b>                                                                                        |            |            |             |            |
| Institutional ROA                                                                                           | (44.1) bps | (19.4) bps | (80.5) bps  | (48.5) bps |
| Effect of net realized losses, net of tax and DAC on ROA [1]                                                | (41.4) bps | (36.8) bps | (72.8) bps  | (64.3) bps |
| ROA excluding realized losses                                                                               | (2.7) bps  | 17.4bps    | (7.7) bps   | 15.8bps    |

[1] See *Realized Capital Gains and Losses by Segment table within the Life Section of the MD&A.*

[2] See *Unlock and Sensitivity Analysis within the Critical Accounting Estimates section of the MD&A.*

[3] *Included in the net realized capital gain (losses) are amounts that represent the net periodic accruals on currency rate swaps used in the risk management of Japan fixed annuity products.*

The decrease in Individual Annuity's ROA, excluding realized gains (losses) and the effect of the DAC Unlock, reflects significant losses on limited partnership and other alternative investments; and higher DAC rates due to lower actual gross profits over the past year.

The decrease in Individual Life's after-tax margin, excluding realized gains (losses) and the effect of the DAC Unlock, was due to lower net investment income from limited partnership and other alternative investments and lower fees from equity market declines, partially offset by favorable mortality volatility, life insurance in-force growth and lower credited rates.

The decrease in Retirement Plans ROA, excluding realized gains (losses) and the effect of the DAC Unlock, was primarily driven by lower returns on limited partnership and other alternative investments.

The Group Benefit decrease in after-tax margin, excluding realized gains (losses), was primarily due to the unfavorable loss ratio.

International-Japan ROA, excluding realized gains (losses) and the effect of the DAC Unlock, declined primarily due to 3 Win related charges of \$40, after tax in the first quarter of 2009. Excluding the effects of the 3 Win charge ROA would have been 41.2 bps. The decline of ROA excluding the 3 Win charge is due to lower surrender fees due to a reduction in lapses, an increase in the DAC amortization rate due to lower actual gross profits and a higher benefit margin.

The decrease in Institutional's ROA, excluding realized gains (losses), is primarily due to a decline in limited partnership and other alternative investments income. The decrease is also due to lower yields on fixed maturity investments.

**Table of Contents**

|                                                                                                        | <b>Three Months Ended<br/>June 30,</b> |               |               | <b>Six Months Ended<br/>June 30,</b> |               |               |
|--------------------------------------------------------------------------------------------------------|----------------------------------------|---------------|---------------|--------------------------------------|---------------|---------------|
| <b>Life Operating Summary</b>                                                                          | <b>2009</b>                            | <b>2008</b>   | <b>Change</b> | <b>2009</b>                          | <b>2008</b>   | <b>Change</b> |
| Earned premiums                                                                                        | \$ 1,114                               | \$ 1,305      | (15%)         | \$ 2,432                             | \$ 2,534      | (4%)          |
| Fee income                                                                                             | 1,059                                  | 1,381         | (23%)         | 2,223                                | 2,713         | (18%)         |
| Net investment income (loss)                                                                           |                                        |               |               |                                      |               |               |
| Securities, available-for-sale and other                                                               | 739                                    | 829           | (11%)         | 1,428                                | 1,648         | (13%)         |
| Equity securities, held for trading [1]                                                                | 2,523                                  | 1,153         | 119%          | 1,799                                | (2,425)       | NM            |
| Total net investment income (loss)                                                                     | 3,262                                  | 1,982         | 65%           | 3,227                                | (777)         | NM            |
| Net realized capital gains (losses)                                                                    | (329)                                  | (228)         | (44%)         | 36                                   | (1,448)       | NM            |
| <b>Total revenues [2]</b>                                                                              | <b>5,106</b>                           | <b>4,440</b>  | <b>15%</b>    | <b>7,918</b>                         | <b>3,022</b>  | <b>162%</b>   |
| Benefits, losses and loss adjustment expenses                                                          | 1,354                                  | 1,760         | (23%)         | 4,413                                | 3,478         | 27%           |
| Benefits, losses and loss adjustment expenses returns credited on International variable annuities [1] | 2,523                                  | 1,153         | 119%          | 1,799                                | (2,425)       | NM            |
| Amortization of deferred policy acquisition costs and present value of future profits                  | 156                                    | 285           | (45%)         | 1,892                                | 230           | NM            |
| Insurance operating costs and other expenses                                                           | 844                                    | 863           | (2%)          | 1,596                                | 1,680         | (5%)          |
| <b>Total benefits, losses and expenses</b>                                                             | <b>4,877</b>                           | <b>4,061</b>  | <b>20%</b>    | <b>9,700</b>                         | <b>2,963</b>  | <b>NM</b>     |
| <b>Income (loss) before income taxes</b>                                                               | <b>229</b>                             | <b>379</b>    | <b>(40%)</b>  | <b>(1,782)</b>                       | <b>59</b>     | <b>NM</b>     |
| Income tax expense (benefit)                                                                           | 53                                     | 45            | 18%           | (700)                                | (120)         | NM            |
| <b>Net income (loss) [3]</b>                                                                           | <b>\$ 176</b>                          | <b>\$ 334</b> | <b>(47%)</b>  | <b>\$ (1,082)</b>                    | <b>\$ 179</b> | <b>NM</b>     |

[1] Net investment income includes investment income and mark-to-market effects of equity securities, trading, supporting the international

*variable annuity  
business, which  
are classified in  
net investment  
income with  
corresponding  
amounts  
credited to  
policyholders.*

*[2] The transition  
impact related  
to the SFAS 157  
adoption was a  
reduction in  
revenues of  
\$650 for the six  
months ended  
June 30, 2008.*

*[3] The transition  
impact related  
to the SFAS 157  
adoption was a  
reduction in net  
income of \$220  
for the six  
months ended  
June 30, 2008.*

***Three months ended June 30, 2009 compared to the three months ended June 30, 2008***

The decrease in Life's net income was due to the following:

Realized losses of \$329 increased as compared to the comparable prior year period of \$228 primarily due to impairments on investment securities. For further discussion, please refer to the Realized Capital Gains and Losses by Segment table under the Operating Section of the MD&A.

Declines in assets under management in Retail, primarily driven by market depreciation of \$22.2 billion for Individual Annuity and \$12.9 billion for retail mutual funds during the last twelve months, drove declines in fee income.

Net investment income on securities, available-for-sale, and other declined primarily due to declines in limited partnership and other alternative investments and fixed maturities income. See investment results.

Partially offsetting the decrease in Life's net income were the following:

Life recorded a DAC Unlock benefit of \$360, after-tax, during the second quarter of 2009. See Critical Accounting Estimates of the MD&A for a further discussion on the DAC Unlock.

***Six months ended June 30, 2009 compared to the six months ended June 30, 2008***

The decrease in Life's net income was due to the following:

Life recorded a DAC Unlock charge of \$1.1 billion, after-tax, during the first six months of 2009. See Critical Accounting Estimates of the MD&A for a further discussion on the DAC Unlock.

Declines in assets under management in Retail, primarily driven by market depreciation of \$22.2 billion for Individual Annuity and \$12.9 billion for retail mutual funds during the last twelve months, drove declines in fee income.

Net investment income on securities, available-for-sale and other, declined primarily due to declines in limited partnership and other alternative investments and fixed maturities income. See investment results for further

discussion.

Partially offsetting the decrease in Life's net income were the following:

Life reported realized gains of \$36 in the first six months of 2009 as compared to realized losses of \$1.4 billion in the comparable prior year period. The change from realized losses to gains is primarily due to gains related to changes in the GMWB liability in Retail and Other. For further discussion, please refer to the Realized Capital Gains and Losses by Segment table under the Operating Section of the MD&A.



**Table of Contents****Investment Results**

The following table summarizes Life's net investment income (loss).

|                                                                                     | Three Months Ended<br>June 30, |              |                 |              | Six Months Ended<br>June 30, |              |                 |              |
|-------------------------------------------------------------------------------------|--------------------------------|--------------|-----------------|--------------|------------------------------|--------------|-----------------|--------------|
|                                                                                     | 2009                           | 2008         | 2009            | 2008         | 2009                         | 2008         | 2009            | 2008         |
|                                                                                     | Amount                         | Yield<br>[1] | Amount          | Yield<br>[1] | Amount                       | Yield<br>[1] | Amount          | Yield<br>[1] |
| Fixed maturities<br>[2]                                                             | \$ 622                         | 4.6%         | \$ 711          | 5.4%         | \$ 1,267                     | 4.6%         | \$ 1,466        | 5.5%         |
| Equity securities,<br>AFS                                                           | 16                             | 7.6%         | 31              | 8.6%         | 31                           | 7.1%         | 56              | 7.8%         |
| Mortgage loans                                                                      | 70                             | 5.0%         | 74              | 6.0%         | 140                          | 5.0%         | 143             | 5.9%         |
| Policy loans                                                                        | 36                             | 6.6%         | 34              | 6.4%         | 72                           | 6.5%         | 67              | 6.3%         |
| Limited<br>partnerships and<br>other alternative<br>investments                     | (51)                           | (19.7%)      | 9               | 2.7%         | (166)                        | (30.6%)      | (8)             | (1.2%)       |
| Other [3]                                                                           | 64                             |              | (9)             |              | 120                          |              | (41)            |              |
| Investment<br>expense                                                               | (18)                           |              | (21)            |              | (36)                         |              | (35)            |              |
| <b>Total net<br/>investment<br/>income excl.<br/>equity securities,<br/>trading</b> | <b>739</b>                     | <b>4.3%</b>  | <b>829</b>      | <b>5.3%</b>  | <b>1,428</b>                 | <b>4.1%</b>  | <b>1,648</b>    | <b>5.3%</b>  |
| Equity securities,<br>trading [4]                                                   | 2,523                          |              | 1,153           |              | 1,799                        |              | (2,425)         |              |
| <b>Total net<br/>investment<br/>income (loss)</b>                                   | <b>\$ 3,262</b>                |              | <b>\$ 1,982</b> |              | <b>\$ 3,227</b>              |              | <b>\$ (777)</b> |              |

[1] Yields  
calculated using  
net investment  
income before  
investment  
expenses  
divided by the  
monthly  
weighted  
average  
invested assets  
at cost,  
amortized cost,  
or adjusted

*carrying value,  
as applicable,  
excluding  
collateral  
received  
associated with  
the securities  
lending  
program and  
consolidated  
variable interest  
entity  
noncontrolling  
interests.  
Included in the  
fixed maturity  
yield is other,  
which primarily  
relates to fixed  
maturities (see  
footnote [3]  
below).  
Included in the  
total net  
investment  
income yield is  
investment  
expense.*

*[2] Includes net  
investment  
income on  
short-term  
bonds.*

*[3] Includes income  
from derivatives  
that qualify for  
hedge  
accounting  
under SFAS  
133. These  
derivatives  
hedge fixed  
maturities. Also  
includes fees  
associated with  
securities  
lending  
activities of \$(1)  
and \$(4), for the*

*three and six  
months ended  
June 30, 2009,  
respectively,  
and \$(17) and  
\$(39) for the  
three and six  
months ended  
June 30, 2008,  
respectively.  
The income  
from securities  
lending  
activities is  
included within  
fixed maturities.*

*[4] Includes  
investment  
income and  
mark-to-market  
effects of equity  
securities,  
trading.*

***Three and six months ended June 30, 2009 compared to the three and six months ended June 30, 2008***

Net investment income, excluding equity securities, trading, decreased \$90, or 11%, and \$220, or 13%, for the three and six months ended June 30, 2009, compared to the prior year periods, primarily due to lower income on fixed maturities and limited partnerships and other alternative investments. The decline in fixed maturity income was primarily due to lower yield on variable rate securities due to declines in short-term interest rates and increased allocation to securities with greater market liquidity but lower yield such as U.S. Treasuries and short-term investments. A portion of this decline was offset by income from interest rate swaps reported above as other income. The decline in limited partnerships and other alternative investments income was largely due to negative re-valuations of the underlying investments associated primarily with the real estate and private equity markets. Based upon the current interest rate and credit environment, Life expects a lower average portfolio yield for 2009 as compared to 2008, including a negative yield on limited partnerships and other alternative investments.

The increase in net investment income on equity securities, trading, for the three and six months ended June 30, 2009 compared to the prior year period was primarily attributed to the market performance of the underlying investment funds supporting the Japanese variable annuity product.

**Table of Contents**

The primary investment objective of Life's general account is to maximize economic value consistent with acceptable risk parameters, including the management of credit risk and interest rate sensitivity of invested assets, while generating sufficient after-tax income to support policyholder and corporate obligations.

The following table presents Life's invested assets by type.

**Composition of Invested Assets**

|                                                           | <b>June 30, 2009</b> |                | <b>December 31, 2008</b> |                |
|-----------------------------------------------------------|----------------------|----------------|--------------------------|----------------|
|                                                           | <b>Amount</b>        | <b>Percent</b> | <b>Amount</b>            | <b>Percent</b> |
| Fixed maturities, AFS, at fair value                      | \$ 43,980            | 71.5%          | \$ 45,182                | 71.3%          |
| Equity securities, AFS, at fair value                     | 642                  | 1.0%           | 711                      | 1.1%           |
| Mortgage loans on real estate [1]                         | 5,503                | 8.9%           | 5,684                    | 9.0%           |
| Policy loans, at outstanding balance                      | 2,204                | 3.6%           | 2,208                    | 3.5%           |
| Limited partnerships and other alternative investments    | 875                  | 1.4%           | 1,129                    | 1.8%           |
| Other investments [2]                                     | 954                  | 1.6%           | 1,473                    | 2.3%           |
| Short-term investments                                    | 7,365                | 12.0%          | 6,937                    | 11.0%          |
| <b>Total investments excl. equity securities, trading</b> | <b>61,523</b>        | <b>100.0%</b>  | <b>63,324</b>            | <b>100.0%</b>  |
| Equity securities, trading, at fair value [3]             | 30,813               |                | 30,820                   |                |
| <b>Total investments</b>                                  | <b>\$ 92,336</b>     |                | <b>\$ 94,144</b>         |                |

[1] Consist of commercial and agricultural loans.

[2] Primarily relates to derivative instruments.

[3] These assets primarily support the International variable annuity business. Changes in these balances are also reflected in the respective liabilities.

Total investments decreased \$1.8 billion since December 31, 2008, primarily due to declines in fixed maturities, other investments, and limited partnerships and other alternative investments, partially offset by an increased investment in short-term investments. The decline in fixed maturities is primarily attributable to the unwind of the term lending

program of approximately \$2.2 billion, partially offset by improved security valuations due to credit spread tightening. The decline in other investments primarily related to a decrease in value of derivative instruments as a result of rising interest rates. Limited partnerships and other alternative investments declined due to hedge fund redemptions and negative re-valuations of the underlying investments associated with primarily the real estate and private equity markets. Short-term investments increased in preparation for funding liability outflows, as well as the contribution to Life of approximately \$500 of funds initially received by the Company from the U.S. Department of Treasury's Capital Purchase Program. For further information on the Capital Purchase Program, see the Capital Resources and Liquidity Section of the MD&A.

**Table of Contents***Realized Capital Gains and Losses by Segment*

Life includes net realized capital gains and losses in each reporting segment. Following is a summary of the types of realized gains and losses by segment:

*Net realized gains (losses) for three months ended June 30, 2009*

|                                                             | <b>Individual Retirement Group</b> |                |                |                 |                      |                      |                |                 |
|-------------------------------------------------------------|------------------------------------|----------------|----------------|-----------------|----------------------|----------------------|----------------|-----------------|
|                                                             | <b>Retail</b>                      | <b>Life</b>    | <b>Plans</b>   | <b>Benefits</b> | <b>International</b> | <b>Institutional</b> | <b>Other</b>   | <b>Total</b>    |
| Gross gains on sale                                         | \$ 36                              | \$ 7           | \$ 10          | \$ 7            | \$                   | \$ 15                | \$ 8           | \$ 83           |
| Gross losses on sale                                        | (70)                               | (17)           | (5)            | (16)            | (9)                  | (29)                 | (2)            | (148)           |
| Impairments                                                 | (52)                               | (11)           | (40)           | (12)            | (4)                  | (130)                | (17)           | (266)           |
| Japanese fixed annuity contract hedges, net                 |                                    |                |                |                 | (6)                  |                      |                | (6)             |
| Periodic net coupon settlements on credit derivatives/Japan | (4)                                | (1)            | (2)            |                 | 2                    | (2)                  | (2)            | (9)             |
| Results of variable annuity hedge program                   |                                    |                |                |                 |                      |                      |                |                 |
| GMWB derivatives, net                                       | 621                                |                |                |                 | 50                   |                      |                | 671             |
| Macro hedge program                                         | (472)                              |                |                |                 | (96)                 |                      |                | (568)           |
| Total results of variable annuity hedge program             | 149                                |                |                |                 | (46)                 |                      |                | 103             |
| Other, net                                                  | (67)                               | (25)           | (43)           | (20)            | 35                   | 51                   | (17)           | (86)            |
| <b>Total net realized capital gains (losses)</b>            | <b>(8)</b>                         | <b>(47)</b>    | <b>(80)</b>    | <b>(41)</b>     | <b>(28)</b>          | <b>(95)</b>          | <b>(30)</b>    | <b>(329)</b>    |
| Income tax expense (benefit) and DAC                        | 115                                | (20)           | (32)           | (14)            | (6)                  | (32)                 | (13)           | (2)             |
| <b>Total gains (losses), net of tax and DAC</b>             | <b>\$ (123)</b>                    | <b>\$ (27)</b> | <b>\$ (48)</b> | <b>\$ (27)</b>  | <b>\$ (22)</b>       | <b>\$ (63)</b>       | <b>\$ (17)</b> | <b>\$ (327)</b> |

*Net realized gains (losses) for three months ended June 30, 2008*

|                                                             | <b>Individual Retirement Group</b> |             |              |                 |                      |                      |              |              |
|-------------------------------------------------------------|------------------------------------|-------------|--------------|-----------------|----------------------|----------------------|--------------|--------------|
|                                                             | <b>Retail</b>                      | <b>Life</b> | <b>Plans</b> | <b>Benefits</b> | <b>International</b> | <b>Institutional</b> | <b>Other</b> | <b>Total</b> |
| Gross gains on sale                                         | \$ 6                               | \$ 2        | \$ 4         | \$ 7            | \$                   | \$ 12                | \$ 10        | \$ 41        |
| Gross losses on sale                                        | (10)                               | (6)         | (6)          | (3)             | (1)                  | (32)                 | 13           | (45)         |
| Impairments                                                 | (31)                               | (5)         | (9)          | (33)            | (1)                  | (45)                 |              | (124)        |
| Japanese fixed annuity contract hedges, net                 |                                    |             |              |                 | (9)                  |                      |              | (9)          |
| Periodic net coupon settlements on credit derivatives/Japan | (1)                                | (1)         |              |                 | (11)                 | 1                    | 1            | (11)         |
| Results of variable annuity hedge program                   |                                    |             |              |                 |                      |                      |              |              |
| GMWB derivatives, net                                       | (15)                               |             |              |                 | 2                    |                      |              | (13)         |
| Macro hedge program                                         | (4)                                |             |              |                 |                      |                      |              | (4)          |
| Total results of variable annuity hedge program             | (19)                               |             |              |                 | 2                    |                      |              | (17)         |

|                                                  |                |                |               |                |             |                |             |                 |
|--------------------------------------------------|----------------|----------------|---------------|----------------|-------------|----------------|-------------|-----------------|
| Other, net                                       | (17)           | (13)           | (8)           | (8)            | 22          | (23)           | 16          | (63)            |
| <b>Total net realized capital gains (losses)</b> | <b>(72)</b>    | <b>(23)</b>    | <b>(19)</b>   | <b>(37)</b>    | <b>2</b>    | <b>(87)</b>    | <b>8</b>    | <b>(228)</b>    |
| Income tax expense (benefit) and DAC             | (40)           | (10)           | (16)          | (14)           | (1)         | (31)           | 4           | (108)           |
| <b>Total gains (losses), net of tax and DAC</b>  | <b>\$ (32)</b> | <b>\$ (13)</b> | <b>\$ (3)</b> | <b>\$ (23)</b> | <b>\$ 3</b> | <b>\$ (56)</b> | <b>\$ 4</b> | <b>\$ (120)</b> |

**Table of Contents****Net realized gains (losses) for six months ended June 30, 2009**

|                                                             | <b>Individual Retirement Group</b> |                |                |                 |                      |                      |                |                 |
|-------------------------------------------------------------|------------------------------------|----------------|----------------|-----------------|----------------------|----------------------|----------------|-----------------|
|                                                             | <b>Retail</b>                      | <b>Life</b>    | <b>Plans</b>   | <b>Benefits</b> | <b>International</b> | <b>Institutional</b> | <b>Other</b>   | <b>Total</b>    |
| Gross gains on sale                                         | \$ 52                              | \$ 11          | \$ 18          | \$ 15           | \$ 58                | \$ 29                | \$ 36          | \$ 219          |
| Gross losses on sale                                        | (290)                              | (22)           | (37)           | (6)             | (54)                 | (111)                | (17)           | (537)           |
| Impairments                                                 | (85)                               | (13)           | (47)           | (18)            | (6)                  | (238)                | (44)           | (451)           |
| Japanese fixed annuity contract hedges, net                 |                                    |                |                |                 | 35                   |                      |                | 35              |
| Periodic net coupon settlements on credit derivatives/Japan | (8)                                | (2)            | (4)            | (1)             | (3)                  | (4)                  | (3)            | (25)            |
| Results of variable annuity hedge program                   |                                    |                |                |                 |                      |                      |                |                 |
| GMWB derivatives, net                                       | 1,215                              |                |                |                 | 45                   |                      |                | 1,260           |
| Macro hedge program                                         | (314)                              |                |                |                 | (50)                 |                      |                | (364)           |
| Total results of variable annuity hedge program             | 901                                |                |                |                 | (5)                  |                      |                | 896             |
| Other, net                                                  | (108)                              | (54)           | (69)           | (28)            | 193                  | (10)                 | (25)           | (101)           |
| <b>Total net realized capital gains (losses)</b>            | <b>462</b>                         | <b>(80)</b>    | <b>(139)</b>   | <b>(38)</b>     | <b>218</b>           | <b>(334)</b>         | <b>(53)</b>    | <b>36</b>       |
| Income tax expense (benefit) and DAC                        | 406                                | (34)           | (56)           | (13)            | 82                   | (116)                | (19)           | 250             |
| <b>Total gains (losses), net of tax and DAC</b>             | <b>\$ 56</b>                       | <b>\$ (46)</b> | <b>\$ (83)</b> | <b>\$ (25)</b>  | <b>\$ 136</b>        | <b>\$ (218)</b>      | <b>\$ (34)</b> | <b>\$ (214)</b> |

**Net realized gains (losses) for six months ended June 30, 2008**

|                                                             | <b>Individual Retirement Group</b> |             |              |                 |                      |                      |              |              |
|-------------------------------------------------------------|------------------------------------|-------------|--------------|-----------------|----------------------|----------------------|--------------|--------------|
|                                                             | <b>Retail</b>                      | <b>Life</b> | <b>Plans</b> | <b>Benefits</b> | <b>International</b> | <b>Institutional</b> | <b>Other</b> | <b>Total</b> |
| Gross gains on sale                                         | \$ 20                              | \$ 2        | \$ 7         | \$ 13           | \$ (1)               | \$ 13                | \$ 30        | \$ 84        |
| Gross losses on sale                                        | (28)                               | (15)        | (21)         | (15)            | (10)                 | (47)                 | (19)         | (155)        |
| Impairments                                                 | (64)                               | (32)        | (36)         | (40)            | (22)                 | (151)                | (10)         | (355)        |
| Japanese fixed annuity contract hedges, net                 |                                    |             |              |                 | (23)                 |                      |              | (23)         |
| Periodic net coupon settlements on credit derivatives/Japan | (2)                                | (1)         | (1)          |                 | (18)                 | 1                    | 3            | (18)         |
| SFAS 157 transition impact                                  | (616)                              |             |              |                 | (34)                 |                      |              | (650)        |
| Results of variable annuity hedge program                   |                                    |             |              |                 |                      |                      |              |              |
| GMWB derivatives, net                                       | (126)                              |             |              |                 | 3                    |                      |              | (123)        |
| Macro hedge program                                         | 5                                  |             |              |                 |                      |                      |              | 5            |
| Total results of variable annuity hedge program             | (121)                              |             |              |                 | 3                    |                      |              | (118)        |
| Other, net                                                  | (17)                               | (11)        | (4)          | (31)            | (6)                  | (122)                | (22)         | (213)        |



|                                          |                 |                |                |                |                |                 |                |                 |
|------------------------------------------|-----------------|----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|
| <b>Total net realized capital losses</b> | <b>(828)</b>    | <b>(57)</b>    | <b>(55)</b>    | <b>(73)</b>    | <b>(111)</b>   | <b>(306)</b>    | <b>(18)</b>    | <b>(1,448)</b>  |
| Income tax benefit and DAC               | (534)           | (23)           | (29)           | (26)           | (50)           | (108)           | (8)            | (778)           |
| <b>Total losses, net of tax and DAC</b>  | <b>\$ (294)</b> | <b>\$ (34)</b> | <b>\$ (26)</b> | <b>\$ (47)</b> | <b>\$ (61)</b> | <b>\$ (198)</b> | <b>\$ (10)</b> | <b>\$ (670)</b> |

**Table of Contents**

For the three and six months ended June 30, 2009 and 2008, the circumstances giving rise to the net realized capital gains and losses in these components are as follows:

|                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|---------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Gross gains and losses on sale</b> | <p>Gross gains on sale for the three and six months ended June 30, 2009 were predominantly within corporate, government and CMO securities. Gross losses were primarily within financial services, government and CMBS. These losses resulted primarily from an effort to reduce portfolio risk while simultaneously reallocating the portfolio to securities with more favorable risk/return profiles.</p> <p>Gross gains on sales for the three and six months ended June 30, 2008 were predominantly within fixed maturities and were primarily comprised of corporate securities. Gross losses on sales for the three and six months ended June 30, 2008 were primarily comprised of corporate securities, municipal securities and CMBS, as well as \$17 of CLOs. Gross gains and losses on sale, excluding the loss on CLOs, primarily resulted from the decision to reallocate the portfolio to securities with more favorable risk/return profiles.</p>                                                                                                                                                                                     |
| <b>Net impairment losses</b>          | <p>For further information, see Other-Than-Temporary Impairment Losses within the Investment Credit Risk Section of the MD&amp;A.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| <b>Variable annuity hedge program</b> | <p>The net gain associated with GMWB related derivatives for the three and six months ended June 30, 2009, was primarily due to market-based valuation changes, including a decrease in equity volatility levels and an increase in interest rates, as well as policyholder behavior and liability model assumption updates. For more information on the policyholder behavior and liability model assumption updates, refer to Note 4 of the Notes to Condensed Consolidated Financial Statements. The net loss on the macro hedge program was primarily the result of an increase in the equity markets and the impact of trading activity.</p> <p>The net losses on GMWB related derivatives for the six months ended June 30, 2008, were primarily due to the transition to SFAS 157 and liability model assumption updates for mortality.</p>                                                                                                                                                                                                                                                                                                  |
| <b>Other, net</b>                     | <p>Other, net losses for the three months ended June 30, 2009 primarily resulted from net losses on credit derivatives used to economically hedge fixed maturities driven by credit spread tightening and transactional foreign currency, predominately on the internal reinsurance of the Japan variable annuity business, which is entirely offset in OCI. Also included were valuation allowances on impaired mortgage loans of \$38. These losses were partially offset by net gains related to the Japan 3Win contract hedges resulting from rising interest rates.</p> <p>Other, net losses for the six months ended June 30, 2009 primarily resulted from net losses on credit derivatives used to economically hedge fixed maturities driven by credit spread tightening and valuation allowances on impaired mortgage loans of \$85. These losses were offset by net gains related to transactional foreign currency and the Japan 3Win contract hedges.</p> <p>Other, net losses for the three and six months ended June 30, 2008 were primarily related to net losses on credit derivatives of \$50 and \$207, respectively. The net</p> |

losses on credit derivatives in the first quarter were due to significant credit spread widening on credit derivatives that assume credit exposure. The net losses on credit derivatives in the second quarter were due to credit spreads tightening significantly on credit derivatives that reduce credit exposure on certain referenced corporate entities. Included in the six months ended June 30, 2008 were losses incurred on HIMCO managed CLOs.

**Table of Contents****RETAIL**

|                                                                                       | Three Months Ended |               |               | Six Months Ended  |                   |               |
|---------------------------------------------------------------------------------------|--------------------|---------------|---------------|-------------------|-------------------|---------------|
|                                                                                       | June 30,           |               |               | June 30,          |                   |               |
| <b>Operating Summary</b>                                                              | <b>2009</b>        | <b>2008</b>   | <b>Change</b> | <b>2009</b>       | <b>2008</b>       | <b>Change</b> |
| Fee income and other                                                                  | \$ 481             | \$ 759        | (37%)         | \$ 1,034          | \$ 1,506          | (31%)         |
| Earned premiums                                                                       | (4)                | (7)           | 43%           | (2)               | (13)              | 85%           |
| Net investment income                                                                 | 178                | 192           | (7%)          | 358               | 383               | (7%)          |
| Net realized capital gains (losses)                                                   | (8)                | (72)          | 89%           | 462               | (828)             | NM            |
| <b>Total revenues [1]</b>                                                             | <b>647</b>         | <b>872</b>    | <b>(26%)</b>  | <b>1,852</b>      | <b>1,048</b>      | <b>77%</b>    |
| Benefits, losses and loss adjustment expenses                                         | 90                 | 193           | (53%)         | 946               | 390               | 143%          |
| Insurance operating costs and other expenses                                          | 260                | 327           | (20%)         | 505               | 639               | (21%)         |
| Amortization of deferred policy acquisition costs and present value of future profits | 52                 | 168           | (69%)         | 1,353             | 12                | NM            |
| <b>Total benefits, losses and expenses</b>                                            | <b>402</b>         | <b>688</b>    | <b>(42%)</b>  | <b>2,804</b>      | <b>1,041</b>      | <b>169%</b>   |
| <b>Income (loss) before income taxes</b>                                              | <b>245</b>         | <b>184</b>    | <b>33%</b>    | <b>(952)</b>      | <b>7</b>          | <b>NM</b>     |
| Income tax expense (benefit)                                                          | 53                 | 14            | NM            | (400)             | (86)              | NM            |
| <b>Net income (loss) [2]</b>                                                          | <b>\$ 192</b>      | <b>\$ 170</b> | <b>13%</b>    | <b>\$ (552)</b>   | <b>\$ 93</b>      | <b>NM</b>     |
| <b>Assets Under Management</b>                                                        |                    |               |               |                   |                   |               |
| Individual variable annuity account values                                            |                    |               |               | \$ 75,613         | \$ 105,345        | (28%)         |
| Individual fixed annuity and other account values                                     |                    |               |               | 11,949            | 10,366            | 15%           |
| Other retail products account values [3]                                              |                    |               |               |                   | 578               | (100%)        |
| <b>Total account values [4]</b>                                                       |                    |               |               | <b>87,562</b>     | <b>116,289</b>    | <b>(25%)</b>  |
| Retail mutual fund assets under management                                            |                    |               |               | 34,708            | 47,239            | (27%)         |
| Other mutual fund assets under management                                             |                    |               |               | 985               | 2,276             | (57%)         |
| <b>Total mutual fund assets under management</b>                                      |                    |               |               | <b>35,693</b>     | <b>49,515</b>     | <b>(28%)</b>  |
| <b>Total assets under management</b>                                                  |                    |               |               | <b>\$ 123,255</b> | <b>\$ 165,804</b> | <b>(26%)</b>  |

[1] During the six months ended June 30, 2008, the transition impact related to the SFAS 157 adoption was a

*reduction in  
revenues of  
\$616.*

*[2] During the six  
months ended  
June 30, 2008,  
the transition  
impact related  
to the SFAS 157  
adoption was a  
reduction in net  
income of \$209.*

*[3] Specialty  
products / Other  
transferred to  
International,  
effective  
January 1, 2009  
on a prospective  
basis.*

*[4] Includes  
policyholders  
balances for  
investment  
contracts and  
reserves for  
future policy  
benefits for  
insurance  
contracts.*

***Three and six months ended June 30, 2009 compared to the three and six months ended June 30, 2008***

Net income increased for the three months ended June 30, 2009 primarily related to the second quarter 2009 DAC Unlock benefit of \$253. The DAC Unlock benefit was driven by improvements in equity markets since the first quarter of 2009. Partially offsetting the impact of the DAC Unlock was the effect of equity market declines, compared to the second quarter 2008, on variable annuity and mutual fund fee income.

Net income decreased for the six months ended June 30, 2009 primarily due to the net impact of the 2009 DAC Unlocks. Individual Annuity incurred a \$985 DAC Unlock charge in the first quarter 2009, partially offset by the \$253 DAC Unlock benefit in the second quarter 2009. Also contributing to the decrease was the effect of equity market declines on variable annuity and mutual fund income.

Net realized capital gains (losses) improved for the three and six months ended June 30, 2009. The changes in net realized capital gains and losses primarily relate to the results of the U.S. variable annuity hedge program. For the three and six months ended June 30, 2009, the net GMWB realized gain was \$621 and \$1.2 billion, respectively, due primarily to changes in volatility levels and interest rates, basis differentials, and assumption updates in the Company's hedging models. Offsetting the net gain on GMWB financial instruments were losses on the Company's macro hedge program of \$472 and \$314 for the three and six months ended June 30, 2009, respectively. Losses on the macro hedge program were primarily driven by increases in equity markets.



## **Table of Contents**

For further discussion of realized capital gains and losses, see the Realized Capital Gains and Losses by Segment table under Life's Operating Section of the MD&A. For further discussion of the 2009 Unlocks, see the Critical Accounting Estimates section of the MD&A. The following other factors contributed to the changes in net income:

|                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Fee income and other</b>                                                                          | Fee income and other decreased primarily as a result of lower variable annuity fee income due to a decline in average account values. The decrease in average variable annuity account values can be attributed to market depreciation of \$22.7 billion and net outflows of \$7.0 billion during the last 12 months. Net outflows were driven by decreased sales, and continued surrender activity resulting from the aging of the variable annuity in-force block of business. Also contributing to the decrease in fee income was lower mutual fund fees due to declining assets under management primarily driven by market depreciation of \$12.9 billion, partially offset by \$445 of net flows during the last 12 months. |
| <b>Net investment income</b>                                                                         | Net investment income was lower primarily due to a decline in income from limited partnerships and other alternative investments, combined with lower yields on fixed maturities primarily due to short-term interest rate declines and a greater percentage of short-term investments in the asset portfolio, partially offset by an increase in general account assets.                                                                                                                                                                                                                                                                                                                                                         |
| <b>Benefits, losses and loss adjustment expenses</b>                                                 | <p>For the three months ended June 30, 2009 benefits, losses and loss adjustment expenses decreased primarily as a result of the impact of the second quarter 2009 Unlock.</p> <p>For the six months ended June 30, 2009, benefits, losses and loss adjustment expenses increased primarily as a result of the impact of the net 2009 Unlocks which increased the benefit ratio used in the calculation of GMDB reserves.</p>                                                                                                                                                                                                                                                                                                     |
| <b>Insurance operating costs and other expenses</b>                                                  | Insurance operating costs and other expenses decreased primarily as a result of lower asset based trail commissions due to equity market declines.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| <b>Amortization of deferred policy acquisition costs and present value of future profits ( DAC )</b> | <p>For the three months ended June 30, 2009, amortization of DAC decreased primarily due to the impact of the second quarter 2009 Unlock benefit as compared to the second quarter of 2008, when there was no Unlock.</p> <p>For the six months ended June 30, 2009, amortization of DAC increased primarily due to the net impact of the 2009 Unlocks as compared to 2008, when there was no Unlock. Additionally, the adoption of SFAS 157 at the beginning of the first quarter of 2008 resulted in a DAC benefit.</p>                                                                                                                                                                                                         |
| <b>Income tax expense (benefit)</b>                                                                  | <p>For the three months ended June 30, 2009 income tax expense increased compared with the respective prior year period as a result of higher pre-tax income and a decline in DRD and other permanent differences.</p> <p>For the six months ended June 30, 2009, the income tax benefit is caused by the pre-tax losses driven by the factors previously discussed. The difference from a 35% tax rate is caused by the recognition of tax benefits associated with the dividends received deduction and foreign tax credits. For the six months ended</p>                                                                                                                                                                       |

June 30, 2008, the income tax benefit on the pre-tax income is caused by the recognition of tax benefits associated with the dividends received deduction and foreign tax credits.



Table of Contents**INDIVIDUAL LIFE**

|                                                                                       | Three Months Ended |              |              | Six Months Ended  |                   |              |
|---------------------------------------------------------------------------------------|--------------------|--------------|--------------|-------------------|-------------------|--------------|
|                                                                                       | June 30,           |              |              | June 30,          |                   |              |
| Operating Summary                                                                     | 2009               | 2008         | Change       | 2009              | 2008              | Change       |
| Fee income and other                                                                  | \$ 238             | \$ 235       | 1%           | \$ 530            | \$ 455            | 16%          |
| Earned premiums                                                                       | (20)               | (19)         | (5%)         | (39)              | (37)              | (5%)         |
| Net investment income                                                                 | 84                 | 92           | (9%)         | 163               | 180               | (9%)         |
| Net realized capital losses                                                           | (47)               | (23)         | (104%)       | (80)              | (57)              | (40%)        |
| <b>Total revenues</b>                                                                 | <b>255</b>         | <b>285</b>   | <b>(11%)</b> | <b>574</b>        | <b>541</b>        | <b>6%</b>    |
| Benefits, losses and loss adjustment expenses                                         | 147                | 153          | (4%)         | 311               | 307               | 1%           |
| Insurance operating costs and other expenses                                          | 46                 | 51           | (10%)        | 94                | 98                | (4%)         |
| Amortization of deferred policy acquisition costs and present value of future profits | 41                 | 40           | 3%           | 180               | 69                | 161%         |
| <b>Total benefits, losses and expenses</b>                                            | <b>234</b>         | <b>244</b>   | <b>(4%)</b>  | <b>585</b>        | <b>474</b>        | <b>23%</b>   |
| <b>Income (loss) before income taxes</b>                                              | <b>21</b>          | <b>41</b>    | <b>(49%)</b> | <b>(11)</b>       | <b>67</b>         | <b>NM</b>    |
| Income tax expense (benefit)                                                          | 5                  | 11           | (55%)        | (9)               | 17                | NM           |
| <b>Net income (loss)</b>                                                              | <b>\$ 16</b>       | <b>\$ 30</b> | <b>(47%)</b> | <b>\$ (2)</b>     | <b>\$ 50</b>      | <b>NM</b>    |
| <b>Account Values</b>                                                                 |                    |              |              |                   |                   |              |
| Variable universal life insurance                                                     |                    |              |              | \$ 5,049          | \$ 6,625          | (24%)        |
| Universal life/interest sensitive whole life                                          |                    |              |              | 4,876             | 4,569             | 7%           |
| Modified guaranteed life and other                                                    |                    |              |              | 634               | 664               | (5%)         |
| <b>Total account values</b>                                                           |                    |              |              | <b>\$ 10,559</b>  | <b>\$ 11,858</b>  | <b>(11%)</b> |
| <b>Life Insurance In-force</b>                                                        |                    |              |              |                   |                   |              |
| Variable universal life insurance                                                     |                    |              |              | \$ 76,946         | \$ 78,557         | (2%)         |
| Universal life/interest sensitive whole life                                          |                    |              |              | 53,213            | 50,298            | 6%           |
| Term life                                                                             |                    |              |              | 66,955            | 57,371            | 17%          |
| Modified guaranteed life and other                                                    |                    |              |              | 926               | 947               | (2%)         |
| <b>Total life insurance in-force</b>                                                  |                    |              |              | <b>\$ 198,040</b> | <b>\$ 187,173</b> | <b>6%</b>    |

***Three and six months ended June 30, 2009 compared to the three and six months ended June 30, 2008***

Net income decreased for the three and six months ended June 30, 2009, driven primarily by net realized capital losses and the impact of the Unlock in the first quarter of 2009. For further discussion on the Unlock, see the Critical Accounting Estimates section of the MD&A. For further discussion of net realized capital losses, see Realized Capital Gains and Losses by Segment table under Life's Operating section of the MD&A. The following other factors contributed to the changes in net income:

**Fee income and other** Fee income and other increased for the three and six months ended June 30, 2009 primarily due to an increase in cost of insurance charges of \$10 and \$22, respectively, as a result of growth in guaranteed universal life insurance in-force. Also contributing to the increase in the six months ended June 30, 2009 was the impact of the first quarter 2009 Unlock. Partially offsetting these increases were lower variable life fees as a result of equity market declines.

|                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Net investment income</b>                         | Net investment income was lower for the three and six months ended June 30, 2009 primarily due to a decline in income from limited partnership and other alternative investments of \$7 and \$19, respectively, combined with lower yields on fixed maturity investments, partially offset by growth in general account values.                                                                                                                                                                                                                                                                                            |
| <b>Benefits, losses and loss adjustment expenses</b> | Benefits, losses and loss adjustment expenses for the three months ended June 30, 2009 improved slightly over the prior year period due to lower death benefits related to favorable mortality experience partially offset by increased claims costs as a result of an increase in net amount at risk for variable universal life policies caused by equity market declines. For the six months ended June 30, 2009, benefits, losses, and loss adjustment expenses increased slightly over the prior year period as a result of reserve increases on certain products partially offset by favorable mortality experience. |

**Table of Contents**

|                                                     |                                                                                                                                                                                                                                                                                                                               |
|-----------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Insurance operating costs and other expenses</b> | Insurance operating costs and other expenses decreased as a result of continued active expense management efforts.                                                                                                                                                                                                            |
| <b>Amortization of DAC</b>                          | Amortization of DAC increased primarily as a result of the Unlock charge in the first quarter of 2009, partially offset by reduced DAC amortization primarily attributed to net realized capital losses. This increase in DAC amortization had a partial offset in amortization of deferred revenues, included in fee income. |
| <b>Income tax expense (benefit)</b>                 | For the three and six months ended June 30, 2009, the income tax expense (benefit) as compared to the prior year's income tax expense was a result of lower earnings before income taxes primarily due to an increase in net realized capital losses and the effects of the first quarter 2009 Unlock.                        |

**Table of Contents****RETIREMENT PLANS**

|                                                                                       | <b>Three Months Ended</b> |              |               | <b>Six Months Ended</b> |                  |               |
|---------------------------------------------------------------------------------------|---------------------------|--------------|---------------|-------------------------|------------------|---------------|
|                                                                                       | <b>June 30,</b>           |              |               | <b>June 30,</b>         |                  |               |
| <b>Operating Summary</b>                                                              | <b>2009</b>               | <b>2008</b>  | <b>Change</b> | <b>2009</b>             | <b>2008</b>      | <b>Change</b> |
| Fee income and other                                                                  | \$ 79                     | \$ 97        | (19%)         | \$ 151                  | \$ 165           | (8%)          |
| Earned premiums                                                                       | 1                         | 1            |               | 2                       | 2                |               |
| Net investment income                                                                 | 80                        | 91           | (12%)         | 157                     | 180              | (13%)         |
| Net realized capital losses                                                           | (80)                      | (19)         | NM            | (139)                   | (55)             | (153%)        |
| <b>Total revenues</b>                                                                 | <b>80</b>                 | <b>170</b>   | <b>(53%)</b>  | <b>171</b>              | <b>292</b>       | <b>(41%)</b>  |
| Benefits, losses and loss adjustment expenses                                         | 68                        | 66           | 3%            | 142                     | 131              | 8%            |
| Insurance operating costs and other expenses                                          | 81                        | 92           | (12%)         | 160                     | 153              | 5%            |
| Amortization of deferred policy acquisition costs and present value of future profits | (3)                       | (8)          | 63%           | 78                      | (1)              | NM            |
| <b>Total benefits, losses and expenses</b>                                            | <b>146</b>                | <b>150</b>   | <b>(3%)</b>   | <b>380</b>              | <b>283</b>       | <b>34%</b>    |
| <b>Income (loss) before income taxes</b>                                              | <b>(66)</b>               | <b>20</b>    | <b>NM</b>     | <b>(209)</b>            | <b>9</b>         | <b>NM</b>     |
| Income tax benefit                                                                    | (26)                      | (11)         | (136%)        | (81)                    | (17)             | NM            |
| <b>Net income (loss)</b>                                                              | <b>\$ (40)</b>            | <b>\$ 31</b> | <b>NM</b>     | <b>\$ (128)</b>         | <b>\$ 26</b>     | <b>NM</b>     |
| <b>Assets Under Management</b>                                                        |                           |              |               |                         |                  |               |
| 403(b)/457 account values                                                             |                           |              |               | \$ 9,955                | \$ 12,197        | (18%)         |
| 401(k) account values                                                                 |                           |              |               | 13,535                  | 14,832           | (9%)          |
| <b>Total account values [1]</b>                                                       |                           |              |               | <b>23,490</b>           | <b>27,029</b>    | <b>(13%)</b>  |
| 403(b)/457 mutual fund assets under management                                        |                           |              |               | 165                     | 106              | 56%           |
| 401(k) mutual fund assets under management                                            |                           |              |               | 15,177                  | 19,748           | (23%)         |
| <b>Total mutual fund assets under management</b>                                      |                           |              |               | <b>15,342</b>           | <b>19,854</b>    | <b>(23%)</b>  |
| <b>Total assets under management</b>                                                  |                           |              |               | <b>\$ 38,832</b>        | <b>\$ 46,883</b> | <b>(17%)</b>  |
| <b>Total assets under administration 401(k)</b>                                       |                           |              |               | <b>\$ 5,372</b>         | <b>\$ 6,282</b>  | <b>(14%)</b>  |

[1] Includes  
policyholder  
balances for  
investment  
contracts and  
reserves for  
future policy

*benefits for  
insurance  
contracts.*

***Three and six months ended June 30, 2009 compared to the three and six months ended June 30, 2008***

Net loss in Retirement Plans increased due to higher net realized capital losses, the DAC Unlock in the first quarter of 2009 and lower net investment income. For further discussion of net realized capital losses, see Realized Capital Gains and Losses by Segment table under Life's Operating section of the MD&A. For further discussion of the DAC Unlock, see the Critical Accounting Estimates section of the MD&A. The following other factors contributed to the changes in net income:

|                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|-----------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Fee income and other</b>                         | For the three and six months ended June 30, 2009, fee income and other decreased primarily due to lower average account values as a result of market depreciation of \$8.0 billion over the past 12 months.                                                                                                                                                                                                                                                                                                            |
| <b>Net investment income</b>                        | Net investment income declined due to a decrease in the returns from limited partnership and other alternative investment income.                                                                                                                                                                                                                                                                                                                                                                                      |
| <b>Insurance operating costs and other expenses</b> | Insurance operating costs and other expenses decreased for the three months ended June 30, 2009 due to expense management initiatives and higher expenses incurred in the prior year period associated with the acquired businesses. For the six months ended June 30, 2009, insurance operating costs and other expenses increased primarily due to the first half of 2009 including a full six months of operating expenses associated with the businesses acquired in the latter part of the first quarter of 2008. |
| <b>Amortization of DAC</b>                          | Amortization of deferred policy acquisition costs and present value of future profits increased for the six months ended June 30, 2009 as a result of the DAC Unlock in the first quarter of 2009.                                                                                                                                                                                                                                                                                                                     |
| <b>Income tax benefit</b>                           | For the three and six months ended June 30, 2009 the income tax benefit is greater than the prior year periods income tax benefit due to lower income before income taxes primarily due to increased realized capital losses and the DAC Unlock in the first quarter of 2009. Differences from tax rates of 35% are caused by the recognition of tax benefits associated with the dividends received deduction.                                                                                                        |

Table of Contents**GROUP BENEFITS**

|                                                   | Three Months Ended |                 |              | Six Months Ended |                 |              |
|---------------------------------------------------|--------------------|-----------------|--------------|------------------|-----------------|--------------|
|                                                   | June 30,           |                 |              | June 30,         |                 |              |
| Operating Summary                                 | 2009               | 2008            | Change       | 2009             | 2008            | Change       |
| Premiums and other considerations                 | \$ 1,074           | \$ 1,100        | (2%)         | \$ 2,212         | \$ 2,174        | 2%           |
| Net investment income                             | 102                | 113             | (10%)        | 193              | 219             | (12%)        |
| Net realized capital losses                       | (41)               | (37)            | (11%)        | (38)             | (73)            | 48%          |
| <b>Total revenues</b>                             | <b>1,135</b>       | <b>1,176</b>    | <b>(3%)</b>  | <b>2,367</b>     | <b>2,320</b>    | <b>2%</b>    |
| Benefits, losses and loss adjustment expenses     | 822                | 811             | 1%           | 1,682            | 1,599           | 5%           |
| Insurance operating costs and other expenses      | 287                | 270             | 6%           | 551              | 555             | (1%)         |
| Amortization of deferred policy acquisition costs | 15                 | 14              | 7%           | 29               | 27              | 7%           |
| <b>Total benefits, losses and expenses</b>        | <b>1,124</b>       | <b>1,095</b>    | <b>3%</b>    | <b>2,262</b>     | <b>2,181</b>    | <b>4%</b>    |
| <b>Income before income taxes</b>                 | <b>11</b>          | <b>81</b>       | <b>(86%)</b> | <b>105</b>       | <b>139</b>      | <b>(24%)</b> |
| Income tax expense (benefit)                      | (3)                | 19              | NM           | 22               | 31              | (29%)        |
| <b>Net income</b>                                 | <b>\$ 14</b>       | <b>\$ 62</b>    | <b>(77%)</b> | <b>\$ 83</b>     | <b>\$ 108</b>   | <b>(23%)</b> |
| <b>Earned Premiums and Other</b>                  |                    |                 |              |                  |                 |              |
| Fully insured ongoing premiums                    | \$ 1,066           | \$ 1,090        | (2%)         | \$ 2,192         | \$ 2,156        | 2%           |
| Other                                             | 8                  | 10              | (20%)        | 20               | 18              | 11%          |
| <b>Total earned premiums and other</b>            | <b>\$ 1,074</b>    | <b>\$ 1,100</b> | <b>(2%)</b>  | <b>\$ 2,212</b>  | <b>\$ 2,174</b> | <b>2%</b>    |

**Ratios, excluding buyouts**

|                                                 |       |       |       |       |
|-------------------------------------------------|-------|-------|-------|-------|
| Loss ratio                                      | 76.5% | 73.7% | 76.0% | 73.6% |
| Loss ratio, excluding financial institutions    | 81.8% | 77.8% | 80.2% | 78.3% |
| Expense ratio                                   | 28.1% | 25.8% | 26.2% | 26.8% |
| Expense ratio, excluding financial institutions | 23.4% | 22.3% | 22.4% | 22.4% |

***Three and six months ended June 30, 2009 compared to the three and six months ended June 30, 2008***

The decrease in net income for the three and six months ended June 30, 2009, was primarily due to higher benefits, losses and loss adjustment expenses and lower net investment income. Partially offsetting the decline for the six months ended June 30, 2009 was lower realized capital losses in 2009 as compared to 2008. For further discussion, see Realized Capital Gains and Losses by Segment table under Life's Operating Section of the MD&A. The following other factors contributed to the changes in net income:

**Premiums and other considerations**

Premiums and other considerations increased for the six months ended June 30, 2009, largely due to business growth driven by new sales and persistency over the last twelve months. However, premiums and other considerations decreased for the three months ended June 30, 2009 due primarily to reductions in the covered lives within our customer base, slightly higher cancellations and higher ceded premiums

for certain reinsurance contracts.

**Net investment income**

For the three and six months ended June 30, 2009, net investment income decreased primarily as a result of lower yields on fixed maturity investments and lower limited partnership and other alternative investment returns.

**Benefits, losses and loss  
adjustment expenses/Loss  
ratio**

The segment's loss ratio (defined as benefits, losses and loss adjustment expenses as a percentage of premiums and other considerations excluding buyouts) increased primarily due to unfavorable morbidity experience, which was largely the result of unfavorable reserve development from the 2008 incurral loss year. The experience rated financial institutions business also contributed to the unfavorable results for the six months ended, but was favorable for the three months ended. The impact of the experience rated business inversely affects the commission expense.

**Expense ratio**

The segment's expense ratio, excluding buyouts decreased for the six months ended June 30, 2009 compared to the prior year due primarily to lower commission expense on the experience rated business. For the three months ended June 30, 2009, the expense ratio, excluding buyouts increased due primarily to higher commission expense on the experience rated business.

**Table of Contents****INTERNATIONAL**

|                                                                                       | Three Months Ended |              |               | Six Months Ended |                  |               |
|---------------------------------------------------------------------------------------|--------------------|--------------|---------------|------------------|------------------|---------------|
|                                                                                       | June 30,           |              |               | June 30,         |                  |               |
| <b>Operating Summary</b>                                                              | <b>2009</b>        | <b>2008</b>  | <b>Change</b> | <b>2009</b>      | <b>2008</b>      | <b>Change</b> |
| Fee income                                                                            | \$ 199             | \$ 229       | (13%)         | \$ 383           | \$ 459           | (17%)         |
| Earned premiums                                                                       | (1)                | (3)          | 67%           | (3)              | (5)              | 40%           |
| Net investment income                                                                 | 52                 | 38           | 37%           | 96               | 70               | 37%           |
| Net realized capital gains (losses)                                                   | (28)               | 2            | NM            | 218              | (111)            | NM            |
| <b>Total revenues [1]</b>                                                             | <b>222</b>         | <b>266</b>   | <b>(17%)</b>  | <b>694</b>       | <b>413</b>       | <b>68%</b>    |
| Benefits, losses and loss adjustment expenses                                         | (115)              | 15           | NM            | 515              | 31               | NM            |
| Insurance operating costs and other expenses                                          | 81                 | 80           | 1%            | 165              | 150              | 10%           |
| Amortization of deferred policy acquisition costs and present value of future profits | 49                 | 66           | (26%)         | 245              | 112              | 119%          |
| <b>Total benefits, losses and expenses</b>                                            | <b>15</b>          | <b>161</b>   | <b>(91%)</b>  | <b>925</b>       | <b>293</b>       | <b>NM</b>     |
| <b>Income (loss) before income taxes</b>                                              | <b>207</b>         | <b>105</b>   | <b>97%</b>    | <b>(231)</b>     | <b>120</b>       | <b>NM</b>     |
| Income tax expense (benefit)                                                          | 88                 | 33           | 167%          | (57)             | 40               | NM            |
| <b>Net income [2]</b>                                                                 | <b>\$ 119</b>      | <b>\$ 72</b> | <b>65%</b>    | <b>\$ (174)</b>  | <b>\$ 80</b>     | <b>NM</b>     |
| <b>Assets Under Management Japan</b>                                                  |                    |              |               |                  |                  |               |
| Japan variable annuity account values                                                 |                    |              |               | \$ 29,272        | \$ 35,910        | (18%)         |
| Japan MVA fixed annuity and other account values [3]                                  |                    |              |               | 4,437            | 2,212            | 101%          |
| <b>Total assets under management Japan</b>                                            |                    |              |               | <b>\$ 33,709</b> | <b>\$ 38,122</b> | <b>(12%)</b>  |

[1] The transition impact related to the SFAS 157 adoption was a reduction in revenues of \$34 during the six months ended June 30, 2008.

[2] The transition impact related to the SFAS 157 adoption was a reduction in net income of \$11 during the six months ended June 30, 2008.



[3] Japan fixed annuity and other account values includes an increase due to the net triggering impact of the GMIB pay-out annuity account value for the 3 Win product of \$1.9 billion as of June 30, 2009.

**Three and six months ended June 30, 2009 compared to the three and six months ended June 30, 2008**

Net income increased for the three months ended June 30, 2009 as a result of a favorable second quarter 2009 Unlock, partially offset by a decrease in fee income and increased realized capital losses. Net income decreased for the six months ended June 30, 2009 due to an unfavorable first quarter 2009 Unlock and lower fee income, partially offset by realized capital gains and a favorable second quarter 2009 Unlock. For further discussion on the Unlocks, see the Critical Accounting Estimates section of the MD&A. For further discussion of realized capital gains, see Realized Capital Gains and Losses by Segment table under Life's Operating Section of the MD&A. The following other factors contributed to the changes in net income:

**Fee income**

Fee income decreased \$30 and \$76, for the three and six months ended June 30, 2009, respectively. The decrease was driven by lower variable annuity fee income due to a decline in Japan's variable annuity account values. The decrease in account values over the prior year was attributed to market value depreciation of \$6.7 billion and net outflows of \$2.9 billion. Net outflows were primarily driven by the 3 Win trigger. Market depreciation and net outflows were partially offset by the strengthening of the dollar which caused an increase in account values of \$3 billion.

**Benefits, losses and loss adjustment expenses**

Benefits, losses and loss adjustment expense decreased for the three months ended June 30, 2009, as a result of a favorable Unlock in the second quarter of 2009, partially offset by increased claim costs. For the six months ended June 30, 2009, benefits, losses, and loss adjustment expenses increased, driven by an unfavorable Unlock in the first quarter of 2009, a 3 Win related charge of \$39, after-tax, and increased claim cost. Unfavorable drivers were partially offset by a favorable second quarter Unlock. For further discussion on the Unlocks, see the Critical Accounting Estimates section of the MD&A.

**Table of Contents**

|                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|-----------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Insurance operating costs and other expenses</b> | Insurance operating costs and other expenses increased for the three and six months ended June 30, 2009 due to investments in Other International operations in the first quarter 2009, as well as lower capitalization of deferred policy acquisition costs, as acquisition costs exceeded pricing allowables.                                                                                                                       |
| <b>Amortization of DAC</b>                          | Amortization of DAC decreased for the three months ended June 30, 2009, as a result of a favorable Unlock in the second quarter of 2009. For the six months ended June 30, 2009, amortization of DAC increased, driven by an unfavorable Unlock in the first quarter of 2009 partially offset by a favorable second quarter Unlock. For further discussion on the Unlocks, see the Critical Accounting Estimates section of the MD&A. |
| <b>Income tax expense (benefit)</b>                 | Income tax expense (benefit) for the three and six months ended June 30, 2009 is a function of pre-tax income (loss) driven by the drivers explained above.                                                                                                                                                                                                                                                                           |

**Table of Contents****INSTITUTIONAL**

|                                                                                       | <b>Three Months Ended</b> |                |               | <b>Six Months Ended</b> |                  |               |
|---------------------------------------------------------------------------------------|---------------------------|----------------|---------------|-------------------------|------------------|---------------|
|                                                                                       | <b>June 30,</b>           |                |               | <b>June 30,</b>         |                  |               |
| <b>Operating Summary</b>                                                              | <b>2009</b>               | <b>2008</b>    | <b>Change</b> | <b>2009</b>             | <b>2008</b>      | <b>Change</b> |
| Fee income and other                                                                  | \$ 38                     | \$ 38          |               | \$ 78                   | \$ 79            | (1%)          |
| Earned premiums                                                                       | 74                        | 242            | (69%)         | 282                     | 430              | (34%)         |
| Net investment income                                                                 | 220                       | 279            | (21%)         | 414                     | 573              | (28%)         |
| Net realized capital losses                                                           | (95)                      | (87)           | (9%)          | (334)                   | (306)            | (9%)          |
| <b>Total revenues</b>                                                                 | <b>237</b>                | <b>472</b>     | <b>(50%)</b>  | <b>440</b>              | <b>776</b>       | <b>(43%)</b>  |
| Benefits, losses and loss adjustment expenses                                         | 323                       | 488            | (34%)         | 770                     | 946              | (19%)         |
| Insurance operating costs and other expenses                                          | 17                        | 30             | (43%)         | 44                      | 58               | (24%)         |
| Amortization of deferred policy acquisition costs and present value of future profits | 2                         | 5              | (60%)         | 7                       | 11               | (36%)         |
| <b>Total benefits, losses and expenses</b>                                            | <b>342</b>                | <b>523</b>     | <b>(35%)</b>  | <b>821</b>              | <b>1,015</b>     | <b>(19%)</b>  |
| <b>Loss before income taxes</b>                                                       | <b>(105)</b>              | <b>(51)</b>    | <b>(106%)</b> | <b>(381)</b>            | <b>(239)</b>     | <b>(59%)</b>  |
| Income tax benefit                                                                    | (39)                      | (21)           | (86%)         | (141)                   | (89)             | (58%)         |
| <b>Net loss</b>                                                                       | <b>\$ (66)</b>            | <b>\$ (30)</b> | <b>(120%)</b> | <b>\$ (240)</b>         | <b>\$ (150)</b>  | <b>(60%)</b>  |
| <b>Assets Under Management</b>                                                        |                           |                |               |                         |                  |               |
| Institutional account values [1]                                                      |                           |                |               | \$ 23,928               | \$ 25,546        | (6%)          |
| Private Placement Life Insurance account values [1]                                   |                           |                |               | 32,594                  | 32,944           | (1%)          |
| Mutual fund assets under management                                                   |                           |                |               | 3,654                   | 3,844            | (5%)          |
| <b>Total assets under management</b>                                                  |                           |                |               | <b>\$ 60,176</b>        | <b>\$ 62,334</b> | <b>(3%)</b>   |

[1] Includes  
policyholder  
balances for  
investment  
contracts and  
reserves for  
future policy  
benefits for  
insurance  
contracts.

***Three and six months ended June 30, 2009 compared to the three and six months ended June 30, 2008***

Net loss in Institutional increased for the three and six months ended June 30, 2009, primarily due to a decline in net investment spread and increased net realized capital losses. For further discussion of net realized capital losses, see Realized Capital Gains and Losses by Segment table under Life's Operating Section of the MD&A. The following other factors contributed to changes in net loss:

**Earned premiums**

Earned premiums decreased for the three and six months ended June 30, 2009 as ratings downgrades reduced payout annuity sales. The decrease in earned premiums was offset by a corresponding decrease in benefits, losses, and loss adjustment expenses.

**Net investment income**

Net investment income declined for the three and six months ended June 30, 2009, due to decreased returns on limited partnership and other alternative investments of \$(25) and \$(67). Additional decline is attributable to lower yields on variable rate securities due to declines in short-term interest rates, and an increased allocation to lower yielding U.S. Treasuries and short-term investments. The lower yield on variable rate securities was partially offset by a corresponding decrease in interest credited on liabilities reported in benefits, losses, and loss adjustment expenses.

**Insurance operating costs and other expenses**

Insurance operating costs and other expenses decreased for the three and six months ended June 30, 2009 due to active expense management efforts and reduced information technology expenses.

**Income tax benefit**

The income tax benefit for the three and six months ended June 30, 2009 increased compared to the prior year primarily due to a decline in income before taxes due to a decline in net investment spread and increased realized capital losses. For further discussion of net realized capital losses, see Realized Capital Gains and Losses by Segment table under Life's Operating section of the MD&A.

**Table of Contents****OTHER**

|                                               | Three Months Ended<br>June 30, |               |             | Six Months Ended<br>June 30, |                |               |
|-----------------------------------------------|--------------------------------|---------------|-------------|------------------------------|----------------|---------------|
| Operating Summary                             | 2009                           | 2008          | Change      | 2009                         | 2008           | Change        |
| Fee income and other                          | \$ 14                          | \$ 14         |             | \$ 27                        | \$ 32          | (16%)         |
| Net investment income (loss):                 |                                |               |             |                              |                |               |
| Securities available-for sale and other       | 23                             | 24            | (4%)        | 47                           | 43             | 9%            |
| Equity securities, trading [1]                | 2,523                          | 1,153         | 119%        | 1,799                        | (2,425)        | NM            |
| Total net investment income (loss)            | 2,546                          | 1,177         | 116%        | 1,846                        | (2,382)        | NM            |
| Net realized capital gains (losses)           | (30)                           | 8             | NM          | (53)                         | (18)           | (194%)        |
| <b>Total revenues</b>                         | <b>2,530</b>                   | <b>1,199</b>  | <b>111%</b> | <b>1,820</b>                 | <b>(2,368)</b> | <b>NM</b>     |
| Benefits, losses and loss adjustment expenses | 19                             | 34            | (44%)       | 47                           | 74             | (36%)         |
| Benefits, losses and loss adjustment expenses |                                |               |             |                              |                |               |
| returns credited on International variable    |                                |               |             |                              |                |               |
| annuities [1]                                 | 2,523                          | 1,153         | 119%        | 1,799                        | (2,425)        | NM            |
| Insurance operating costs and other expenses  | 72                             | 13            | NM          | 77                           | 27             | 185%          |
| <b>Total benefits, losses and expenses</b>    | <b>2,614</b>                   | <b>1,200</b>  | <b>118%</b> | <b>1,923</b>                 | <b>(2,324)</b> | <b>NM</b>     |
| <b>Loss before income taxes</b>               | <b>(84)</b>                    | <b>(1)</b>    | <b>NM</b>   | <b>(103)</b>                 | <b>(44)</b>    | <b>(134%)</b> |
| Income tax benefit                            | (25)                           |               |             | (34)                         | (16)           | (113%)        |
| <b>Net loss</b>                               | <b>\$ (59)</b>                 | <b>\$ (1)</b> | <b>NM</b>   | <b>\$ (69)</b>               | <b>\$ (28)</b> | <b>(146%)</b> |

[1] Includes investment income and mark-to-market effects of equity securities, trading, supporting the international variable annuity business, which are classified in net investment income with corresponding amounts credited to policyholders within benefits, losses and loss adjustment expenses.

*Three and six months ended June 30, 2009 compared to the three and six months ended June 30, 2008*

|                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                             |
|------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Net investment income (loss)</b>                  | Net investment income (loss) on securities available-for sale and other increased for the six months ended June 30, 2009 as compared to the prior year period due to declines in yields on fixed maturity investments and declines in limited partnerships and other alternative investment income offset by the effects of inter-segment eliminations.                                                                     |
| <b>Net realized capital gains (losses)</b>           | See Realized Capital Gains and Losses by Segment table under Life's Operating section of the MD&A.                                                                                                                                                                                                                                                                                                                          |
| <b>Benefits, losses and loss adjustment expenses</b> | Benefits, losses and loss adjustment expenses decreased for the three and six months ended June 30, 2009 due to inter-segment eliminations of \$19 and \$30, respectively.                                                                                                                                                                                                                                                  |
| <b>Insurance operating costs and other expenses</b>  | Insurance operating costs and other expenses increased for the three and six months ended June 30, 2009 due to restructuring costs that are severance benefits and other costs associated with the suspension of sales in International's Japan and European operations. See Note 17 of Notes to Condensed Consolidated Financial Statements for further details on the Company's restructuring, severance and other costs. |

**Table of Contents****PROPERTY & CASUALTY****Executive Overview**

Property & Casualty is organized into five reporting segments: the underwriting segments of Personal Lines, Small Commercial, Middle Market and Specialty Commercial (collectively, Ongoing Operations ); and the Other Operations segment.

Property & Casualty provides a number of coverages, as well as insurance related services, to businesses throughout the United States, including workers compensation, property, automobile, liability, umbrella, specialty casualty, marine, livestock, fidelity, surety, professional liability and directors and officers liability coverages. Property & Casualty also provides automobile, homeowners and home-based business coverage to individuals throughout the United States as well as insurance-related services to businesses.

Property & Casualty derives its revenues principally from premiums earned for insurance coverages provided to insureds, investment income, and, to a lesser extent, from fees earned for services provided to third parties and net realized capital gains and losses. Premiums charged for insurance coverages are earned principally on a pro rata basis over the terms of the related policies in-force.

Service fees principally include revenues from third party claims administration services provided by Specialty Risk Services and revenues from member contact center services provided through the AARP Health program.

**Total Property & Casualty Financial Highlights**

The following discusses Property & Casualty financial highlights for the three and six months ended June 30, 2009 compared to the three and six months ended June 30, 2008.

*Premium revenue*

|                             | <b>Three Months Ended<br/>June 30,</b> |                 | <b>Six Months Ended<br/>June 30,</b> |                 |
|-----------------------------|----------------------------------------|-----------------|--------------------------------------|-----------------|
|                             | <b>2009</b>                            | <b>2008</b>     | <b>2009</b>                          | <b>2008</b>     |
| <b>Written Premiums [1]</b> |                                        |                 |                                      |                 |
| Personal Lines              | \$ 1,045                               | \$ 1,029        | \$ 1,989                             | \$ 1,965        |
| Small Commercial            | 643                                    | 679             | 1,336                                | 1,422           |
| Middle Market               | 482                                    | 529             | 1,008                                | 1,094           |
| Specialty Commercial        | 292                                    | 346             | 587                                  | 686             |
| Other Operations            | 1                                      | 2               | 2                                    | 4               |
| <b>Total</b>                | <b>\$ 2,463</b>                        | <b>\$ 2,585</b> | <b>\$ 4,922</b>                      | <b>\$ 5,171</b> |
| <b>Earned Premiums [1]</b>  |                                        |                 |                                      |                 |
| Personal Lines              | \$ 985                                 | \$ 980          | \$ 1,964                             | \$ 1,963        |
| Small Commercial            | 643                                    | 683             | 1,295                                | 1,370           |
| Middle Market               | 538                                    | 575             | 1,086                                | 1,168           |
| Specialty Commercial        | 311                                    | 346             | 643                                  | 696             |
| Other Operations            | 1                                      | 2               | 1                                    | 3               |
| <b>Total</b>                | <b>\$ 2,478</b>                        | <b>\$ 2,586</b> | <b>\$ 4,989</b>                      | <b>\$ 5,200</b> |

[1] The difference  
between written  
premiums and  
earned  
premiums is

*attributable to  
the change in  
unearned  
premium  
reserve.*



**Table of Contents**

***Three and six months ended June 30, 2009 compared to the three and six months ended June 30, 2008***

***Earned Premiums***

Total Property & Casualty earned premiums decreased by \$108, or 4%, for the three month period and by \$211, or 4%, for the six month period, primarily due to lower earned premiums in Small Commercial, Middle Market and Specialty Commercial.

**Personal Lines**

Earned premium increased slightly to \$985 for the three month period and remained relatively flat at \$1,964 for the six month period. For the three month period, an \$18, or 3%, increase in AARP earned premiums was partially offset by a \$13, or 4% decrease in Agency and Other earned premiums. For the six month period a \$34, or 2%, increase in AARP earned premiums was offset by a \$33, or 6% decrease in Agency and Other earned premiums. AARP earned premiums grew primarily due to an increase in earned pricing and an increase in new business since the fourth quarter of 2008, partially offset by a decrease in premium renewal retention over the same period. Partially offsetting the increase in earned premium was the effect of a shift to more preferred market segment business (which lowers average premium) and the effect of the economic downturn causing consumers to take action to lower their premiums. Agency earned premium decreased by \$12, or 4%, for the three month period and by \$28, or 5%, for the six month period, largely due to a decline in premium renewal retention and a shift to more preferred market segment business (which lowers average premium) and the effect of the economic downturn causing consumers to take actions to lower their premiums. Partially offsetting the factors decreasing earned premium was an increase in earned pricing and an increase in new business in the first six months of 2009.

**Small Commercial**

Earned premium decreased by \$40, or 6%, for the three month period and by \$75, or 5%, for the six month period, primarily due to lower earned audit premium on workers compensation business and the effect of non-renewals outpacing new business over the last nine months of 2008 and first three months of 2009 in all lines, including workers compensation, package business and commercial auto. While the Company has focused on increasing new business from its agents and expanding writings in certain territories, the effects of the economic downturn and competitor actions to increase market share and increase business appetite in certain classes of risks have contributed to the decrease in earned premium in the first six months of 2009.

**Middle Market**

Earned premium decreased by \$37, or 6%, for the three month period and by \$82, or 7%, for the six month period, primarily driven by decreases in general liability and commercial auto driven by earned pricing decreases and the effect of a decline in new business and premium renewal retention over the last nine months of 2008 and first three months of 2009. Middle Market workers compensation earned premium increased modestly as the effect of an increase in new business written premium over the last nine months of 2008 and first three months of 2009 was partially offset by lower earned audit premium.

**Specialty Commercial**

Earned premium decreased by \$35, or 10%, for the three month period and by \$53, or 8%, for the six month period, driven primarily by a decrease in property business due largely to the sale of the Company's core excess and surplus lines

property business in the first quarter of 2009.

**Table of Contents***Net income*

|                                                                                      | <b>Three Months Ended<br/>June 30,</b> |               | <b>Six Months Ended<br/>June 30,</b> |               |
|--------------------------------------------------------------------------------------|----------------------------------------|---------------|--------------------------------------|---------------|
|                                                                                      | <b>2009</b>                            | <b>2008</b>   | <b>2009</b>                          | <b>2008</b>   |
| <b>Underwriting results before catastrophes and prior accident years development</b> | <b>\$ 236</b>                          | <b>\$ 237</b> | <b>\$ 482</b>                        | <b>\$ 550</b> |
| Current accident year catastrophes                                                   | (142)                                  | (171)         | (207)                                | (221)         |
| Prior accident years reserve development                                             | (62)                                   | (16)          | 6                                    | 20            |
| <b>Underwriting results</b>                                                          | <b>32</b>                              | <b>50</b>     | <b>281</b>                           | <b>349</b>    |
| Net servicing income [1]                                                             | 7                                      | 8             | 15                                   | 7             |
| Net investment income                                                                | 280                                    | 391           | 505                                  | 756           |
| Net realized capital losses                                                          | (78)                                   | (51)          | (401)                                | (203)         |
| Other expenses                                                                       | (50)                                   | (65)          | (99)                                 | (124)         |
| <b>Income before income taxes</b>                                                    | <b>191</b>                             | <b>333</b>    | <b>301</b>                           | <b>785</b>    |
| Income tax expense                                                                   | (18)                                   | (84)          | (16)                                 | (210)         |
| <b>Net income</b>                                                                    | <b>\$ 173</b>                          | <b>\$ 249</b> | <b>\$ 285</b>                        | <b>\$ 575</b> |

[1] *Net of expenses related to service business.*

***Three months ended June 30, 2009 compared to the three months ended June 30, 2008***

Net income decreased by \$76, or 31%, primarily driven by lower net investment income, higher net realized capital losses and lower underwriting results.

**Underwriting results**

Underwriting results before catastrophes and prior accident year reserve development remained relatively flat, as a 1.5 point decrease in the current accident year loss and loss adjustment expense ratio before catastrophes was offset by a 1.7 point increase in the expense ratio and the effect of a 4% decrease in earned premium. The 1.5 point decrease in the current accident year loss and loss adjustment expense ratio before catastrophes was principally driven by lower non-catastrophe loss cost severity on property business within Middle Market and a lower loss and loss adjustment expense ratio on package business within Small Commercial. The 1.7 point increase in the expense ratio was primarily due to the decrease in earned premium, higher amortization of Personal Lines acquisition costs, increased IT costs and a \$23 increase in taxes, licenses and fees due to a \$6 increase in the assessment for a second injury fund and \$17 reserve strengthening for other state funds and taxes.

Current accident year catastrophe losses decreased by \$29 as losses from tornadoes and thunderstorms in the South and Midwest were lower in 2009 than in 2008.

The \$46 increase in net unfavorable prior accident year reserve development was largely due to an increase in net unfavorable reserve development in Other Operations, partially offset by an increase in net favorable reserve development in Ongoing Operations. The increase in net unfavorable reserve development in Other Operations was due to asbestos reserve strengthening of \$138 in the second quarter of 2009 compared to \$50 of asbestos reserve strengthening in the second quarter of 2008. Net favorable reserve development for Ongoing Operations in 2009 was largely due to releases of reserves for general liability and professional liability claims. See the Reserves Section of the MD&A for further discussion.

**Income tax expense**

Income taxes decreased by \$66 primarily due to a decrease in pre-tax income and a \$15 tax benefit from the sale of an equity investment in the second quarter of 2009. Apart from the \$15 tax benefit, the effective tax rate on pre-tax income dropped from 25% in 2008 to 17% in 2009. Due primarily to the larger amount of net realized losses from investments in 2009, net investment income generated from tax-exempt securities represented a greater share of pre-tax income in 2009 than in 2008.

**Net realized capital losses**

For an explanation of the increase in net realized capital losses, see the Investment Results Section of the MD&A.

**Net investment income**

For an explanation of the decrease in net investment income, see the Investment Results Section of the MD&A.

**Table of Contents**

***Six months ended June 30, 2009 compared to the six months ended June 30, 2008***

Net income decreased by \$290, or 50%, primarily driven by lower net investment income, higher net realized capital losses, and lower underwriting results.

**Underwriting results**

The \$68, or 12%, decrease in underwriting results before catastrophes and prior accident years reserve development was primarily driven by a 4% decrease in earned premium and a 1.5 point increase in the expense ratio, partially offset by a decrease in the current accident year loss and loss adjustment expense ratio before catastrophes. The 1.5 point increase in the expense ratio was primarily due to the decrease in earned premium, a higher amount of amortization of Personal Lines acquisition costs, increased IT costs and a \$23 increase in taxes, licenses and fees due to a \$6 increase in the assessment for a second injury fund and \$17 reserve strengthening for other state funds and taxes, partially offset a \$14 reduction in The Texas Windstorm Insurance Association ( TWIA ) assessments related to hurricane Ike in 2009. The 0.3 point decrease in the current accident year loss and loss adjustment expense ratio before catastrophes was principally driven by a lower loss and loss adjustment expense ratio on workers compensation business in Small Commercial and, to a lesser extent, lower non-catastrophe property losses within Middle Market and favorable frequency on AARP auto liability claims, partially offset by the effects of increased loss cost severity and lower average premium for homeowners.

Current accident year catastrophe losses decreased by \$14 as losses from winter storms, tornadoes and thunderstorms were lower in 2009 than in 2008.

The \$14 decrease in net favorable prior accident year reserve development was largely due to an increase in net unfavorable reserve development in Other Operations, partially offset by an increase in net favorable reserve development in Ongoing Operations. The increase in net unfavorable reserve development in Other Operations was due to asbestos reserve strengthening of \$138 in the second quarter of 2009 compared to \$50 of asbestos reserve strengthening in the second quarter of 2008. Net favorable reserve development for Ongoing Operations in 2009 was largely due to releases of reserves for general liability, professional liability and personal auto liability claims, partially offset by strengthening of reserves for Small Commercial package business. See the Reserves Section of the MD&A for further discussion.

**Income tax expense**

Income tax expense decreased from \$210 in 2008 to \$16 in 2009, primarily due to a decrease in pre-tax income, a \$17 benefit from a tax true-up recognized in the first quarter of 2009 and a \$15 tax benefit from the sale of an equity investment in the second quarter of 2009. Apart from the tax true-up and tax benefit, the effective tax rate on pre-tax income dropped from 27% in 2008 to 16% in 2009. Due primarily to the larger amount of net realized losses from investments in 2009, net investment income generated from tax-exempt securities represented a greater share of pre-tax income in 2009 than in 2008.

**Net realized capital losses**

For an explanation of the increase in net realized capital losses see the Investment Results Section of the MD&A.

**Net investment income**

For an explanation of the decrease in net investment income see the Investment Results Section of the MD&A.

**Table of Contents****Investment Results**

The following table below summarizes Property & Casualty's net investment income.

|                                                              | Three Months Ended<br>June 30, |             |               |             | Six Months Ended<br>June 30, |             |               |             |
|--------------------------------------------------------------|--------------------------------|-------------|---------------|-------------|------------------------------|-------------|---------------|-------------|
|                                                              | 2009                           |             | 2008          |             | 2009                         |             | 2008          |             |
|                                                              | Amount                         | Yield [1]   | Amount        | Yield [1]   | Amount                       | Yield [1]   | Amount        | Yield [1]   |
| <b>(Before-tax)</b>                                          |                                |             |               |             |                              |             |               |             |
| Fixed maturities [2]                                         | \$ 306                         | 5.1%        | \$ 357        | 5.4%        | \$ 610                       | 5.1%        | \$ 728        | 5.4%        |
| Equity securities, AFS                                       | 8                              | 7.4%        | 19            | 5.8%        | 19                           | 8.0%        | 39            | 6.3%        |
| Mortgage loans                                               | 9                              | 4.8%        | 9             | 5.1%        | 18                           | 4.7%        | 19            | 5.5%        |
| Limited partnerships and<br>other alternative<br>investments | (42)                           | (15.4%)     | 16            | 4.8%        | (136)                        | (23.9%)     | (3)           | (0.5%)      |
| Other [3]                                                    | 6                              |             | (3)           |             | 7                            |             | (15)          |             |
| Investment expense                                           | (7)                            |             | (7)           |             | (13)                         |             | (12)          |             |
| <b>Net investment income,<br/>before-tax</b>                 | <b>280</b>                     | <b>4.2%</b> | <b>391</b>    | <b>5.3%</b> | <b>505</b>                   | <b>3.8%</b> | <b>756</b>    | <b>5.1%</b> |
| <b>Net investment income,<br/>after-tax [4]</b>              | <b>\$ 216</b>                  | <b>3.3%</b> | <b>\$ 290</b> | <b>3.9%</b> | <b>\$ 392</b>                | <b>3.0%</b> | <b>\$ 562</b> | <b>3.8%</b> |

[1] Yields  
calculated using  
investment  
income before  
investment  
expenses  
divided by the  
monthly  
weighted  
average  
invested assets  
at cost,  
amortized cost,  
or adjusted  
carrying value,  
as applicable,  
excluding  
collateral  
received  
associated with  
the securities  
lending  
program.  
Included in the  
fixed maturity

*yield is other,  
which primarily  
relates to fixed  
maturities (see  
footnote [3]  
below).  
Included in the  
total net  
investment  
income yield is  
investment  
expense.*

*[2] Includes net  
investment  
income on  
short-term  
bonds.*

*[3] Includes income  
from derivatives  
that qualify for  
hedge  
accounting  
under SFAS  
133. These  
derivatives  
hedge fixed  
maturities. Also  
includes fees  
associated with  
securities  
lending  
activities of \$0  
and (\$1), for the  
three and six  
months ended  
June 30, 2009,  
respectively,  
and (\$9) and  
(\$18) for the  
three and six  
months ended  
June 30, 2008,  
respectively.  
The income  
from securities  
lending  
activities is  
included within  
fixed maturities.*



[4] Due to significant holdings in tax-exempt investments, after-tax net investment income and yield are also included.

***Three and six months ended June 30, 2009 compared to the three and six months ended June 30, 2008***

Before-tax net investment income decreased \$111, or 28%, and \$251, or 33%, and after-tax net investment income decreased \$74, or 26%, and \$170, or 30%, for the three and six months ended June 30, 2009, respectively, compared to the prior year periods primarily due to lower income on limited partnerships and other alternative investments and fixed maturities. The decline in limited partnerships and other alternative investments income was primarily due to negative re-valuations of the underlying investments associated primarily with the real estate and private equity markets. The decline in fixed maturity income was primarily due to lower yield on variable rate securities due to declines in short-term interest rates and increased allocation to securities with greater market liquidity but lower yield such as U.S. Treasuries in an effort to retain liquidity. Based upon the current interest rate and credit environment, Property & Casualty expects a lower average portfolio yield for 2009 as compared to 2008, including a negative yield on limited partnerships and other alternative investments.

**Table of Contents**

The primary investment objective for Property & Casualty's Ongoing Operations segment is to maximize economic value while generating sufficient after-tax income to meet policyholder and corporate obligations. For Property & Casualty's Other Operations segment, the investment objective is to ensure the full and timely payment of all liabilities. Property & Casualty's investment strategies are developed based on a variety of factors including business needs, regulatory requirements and tax considerations.

The following table presents Property & Casualty's invested assets by type.

**Composition of Invested Assets**

|                                                        | <b>June 30, 2009</b> |                | <b>December 31, 2008</b> |                |
|--------------------------------------------------------|----------------------|----------------|--------------------------|----------------|
|                                                        | <b>Amount</b>        | <b>Percent</b> | <b>Amount</b>            | <b>Percent</b> |
| Fixed maturities, AFS, at fair value                   | \$ 20,773            | 84.3%          | \$ 19,775                | 81.7%          |
| Equity securities, AFS, at fair value                  | 586                  | 2.4%           | 674                      | 2.8%           |
| Mortgage loans on real estate [1]                      | 731                  | 3.0%           | 785                      | 3.2%           |
| Limited partnerships and other alternative investments | 963                  | 3.9%           | 1,166                    | 4.8%           |
| Other investments [2]                                  | 114                  | 0.5%           | 207                      | 0.9%           |
| Short-term investments                                 | 1,459                | 5.9%           | 1,597                    | 6.6%           |
| <b>Total investments</b>                               | <b>\$ 24,626</b>     | <b>100.0%</b>  | <b>\$ 24,204</b>         | <b>100.0%</b>  |

[1] Consist of commercial and agricultural loans.

[2] Primarily relates to derivative instruments.

Total investments increased \$422 since December 31, 2008, primarily due to improved security valuations due to credit spread tightening, partially offset by rising interest rates. Offsetting the increase in fixed maturities were declines in limited partnerships and other alternative investments due to hedge fund redemptions and negative re-valuations of the underlying investments associated primarily with real estate and private equity markets.

The following table summarizes Property & Casualty's net realized capital gains and losses.

|                                                       | <b>Three Months Ended</b> |                | <b>Six Months Ended</b> |                 |
|-------------------------------------------------------|---------------------------|----------------|-------------------------|-----------------|
|                                                       | <b>June 30,</b>           |                | <b>June 30,</b>         |                 |
|                                                       | <b>2009</b>               | <b>2008</b>    | <b>2009</b>             | <b>2008</b>     |
| Gross gains on sale                                   | \$ 74                     | \$ 31          | \$ 145                  | \$ 83           |
| Gross losses on sale                                  | (40)                      | (13)           | (370)                   | (113)           |
| Net impairment losses                                 | (48)                      | (40)           | (84)                    | (113)           |
| Periodic net coupon settlements on credit derivatives | (4)                       | 1              | (7)                     | 3               |
| Other, net                                            | (60)                      | (30)           | (85)                    | (63)            |
| <b>Net realized capital losses, before-tax</b>        | <b>\$ (78)</b>            | <b>\$ (51)</b> | <b>\$ (401)</b>         | <b>\$ (203)</b> |

The circumstances giving rise to the net realized capital gains and losses in these components are as follows:

**Gross gains and losses on sale**

Gains and losses on sale for the three months ended June 30, 2009 were primarily comprised of municipal securities. Gains and losses on sale for the six months ended June 30, 2009 were primarily within lower quality securities, mainly financial services and CMBS, resulting primarily from an effort to reduce portfolio risk while simultaneously reallocating the portfolio to securities with more favorable risk/return profiles.

Gross gains on sales for the three and six months ended June 30, 2008 were predominantly within fixed maturities and were comprised of corporate and municipal securities. Gross losses on sales for the three and six months ended June 30, 2008, were primarily comprised of corporate securities and CMBS, as well as \$19 of CLOs. Gross gains and losses on sale, excluding the loss on CLOs, primarily resulted from the decision to reallocate the portfolio to securities with more favorable risk/return profiles.

**Net impairment losses**

For further information, see Other-Than-Temporary Impairment Losses within the Investment Credit Risk Section of the MD&A.

**Other, net**

Other, net losses for the three and six months ended June 30, 2009 primarily resulted from net losses on credit derivatives used to economically hedge fixed maturities driven by credit spread tightening and valuation allowances on impaired mortgage loans of \$25 and \$52, respectively. These losses were partially offset by a gain on the sale of First State Management Group (FSMG). For more information regarding the sale of FSMG, refer to Note 15 of the Notes to the Condensed Consolidated Financial Statements.

Other, net losses for the three and six months ended June 30, 2008 were primarily related to net losses on credit derivatives of \$24 and \$76, respectively. The net losses on credit derivatives in the first quarter were due to significant credit spreads widening on credit derivatives that assume credit exposure. The net losses on credit derivatives in the second quarter were due to credit spreads tightening significantly on credit derivatives that reduce credit exposure on certain referenced corporate entities. Included in the six months ended June 30, 2008 were losses incurred on HIMCO managed CLOs.

**Table of Contents****Key Performance Ratios and Measures**

The Company considers several measures and ratios to be the key performance indicators for the property and casualty underwriting businesses. For a detailed discussion of the Company's key performance and profitability ratios and measures, see the Property & Casualty Executive Overview section of the MD&A included in The Hartford's 2008 Form 10-K Annual Report. The following table and the segment discussions include the more significant ratios and measures of profitability for the three and six months ended June 30, 2009 and 2008. Management believes that these ratios and measures are useful in understanding the underlying trends in The Hartford's property and casualty insurance underwriting business. However, these key performance indicators should only be used in conjunction with, and not in lieu of, underwriting income for the underwriting segments of Personal Lines, Small Commercial, Middle Market and Specialty Commercial and net income for the Property & Casualty business as a whole, Ongoing Operations and Other Operations. These ratios and measures may not be comparable to other performance measures used by the Company's competitors.

|                                                               | <b>Three Months Ended<br/>June 30,</b> |             | <b>Six Months Ended<br/>June 30,</b> |              |
|---------------------------------------------------------------|----------------------------------------|-------------|--------------------------------------|--------------|
|                                                               | <b>2009</b>                            | <b>2008</b> | <b>2009</b>                          | <b>2008</b>  |
| <b>Ongoing Operations earned premium growth</b>               |                                        |             |                                      |              |
| Personal Lines                                                | 1%                                     | 1%          |                                      | 2%           |
| Small Commercial                                              | (6%)                                   |             | (5%)                                 |              |
| Middle Market                                                 | (6%)                                   | (6%)        | (7%)                                 | (5%)         |
| Specialty Commercial                                          | (10%)                                  | (4%)        | (8%)                                 | (4%)         |
| Total Ongoing Operations                                      | (4%)                                   | (1%)        | (4%)                                 | (1%)         |
| <b>Ongoing Operations combined ratio</b>                      |                                        |             |                                      |              |
| Combined ratio before catastrophes and prior year development | 90.4                                   | 90.7        | 90.2                                 | 89.3         |
| Catastrophe ratio                                             |                                        |             |                                      |              |
| Current year                                                  | 5.8                                    | 6.6         | 4.2                                  | 4.2          |
| Prior years                                                   | (0.2)                                  |             |                                      | (0.2)        |
| <b>Total catastrophe ratio</b>                                | <b>5.6</b>                             | <b>6.6</b>  | <b>4.2</b>                           | <b>4.0</b>   |
| Non-catastrophe prior year development                        | (2.3)                                  | (1.5)       | (2.6)                                | (1.5)        |
| <b>Combined ratio</b>                                         | <b>93.7</b>                            | <b>95.8</b> | <b>91.8</b>                          | <b>91.8</b>  |
| <b>Other Operations net income (loss)</b>                     | <b>\$ (49)</b>                         | <b>\$ 3</b> | <b>\$ (48)</b>                       | <b>\$ 17</b> |

***Three and six months ended June 30, 2009 compared to the three and six months ended June 30, 2008******Ongoing Operations earned premium growth*****Personal Lines**

The earned premium growth rate was 1% in the three month period of each year and declined for the six month period from 2% growth in 2008 to no growth in 2009. The change to no growth for the six month period was primarily due to a lower earned premium growth rate on AARP business driven by a decrease in new business and premium renewal retention in 2008 as compared to 2007.

**Small Commercial**

The change from no earned premium growth in the three and six month periods of 2008 to a 6% and 5% earned premium decline for comparable periods in 2009, respectively, was primarily attributable to decreasing premium renewal retention over the last nine months of 2008 and first three months of 2009.

**Middle Market**

While earned premium declined at 6% in the three month period of each year, there was a larger earned premium decline in the six months ended June 30, 2009 compared to the six month period in 2008. The larger earned premium decline in 2009 was primarily due to a decrease in premium renewal retention beginning in the fourth quarter of 2008, partially offset by a change to new business growth since the second quarter of 2008.

**Specialty Commercial**

For both the three and six month periods, earned premium declined by a higher rate in 2009 than in 2008, primarily driven by a larger decrease in property earned premium. Effective March 31, 2009, the Company sold its core excess and surplus lines property business to Beazley Group PLC.

## **Table of Contents**

### *Ongoing Operations combined ratio*

For the three months ended June 30, 2009, the Ongoing Operations combined ratio decreased 2.1 points, to 93.7, due primarily to a 0.8 point decrease in current accident year catastrophes and a 0.8 point increase in net favorable non-catastrophe prior year reserve development. For the six months ended June 30, 2009, the Ongoing Operations combined ratio remained flat at 91.8, primarily due to a 1.1 point increase in net favorable non-catastrophe prior accident year reserve development offset by a 0.9 point increase in the combined ratio before catastrophes and prior accident year development.

### **Combined ratio before catastrophes and prior accident years development**

For the three month period, the 0.3 decrease in the combined ratio before catastrophes and prior accident year development, from 90.7 to 90.4, was due to a 1.5 point decrease in the current accident year loss and loss adjustment expense ratio before catastrophes and a 0.6 point decrease in the policyholder dividend ratio, partially offset by a 1.7 point increase in the expense ratio. For the six month period, the 0.9 point increase in the combined ratio before catastrophes and prior accident year development, from 89.3 to 90.2, was due primarily to a 1.5 point increase in the expense ratio.

The current loss and loss adjustment expense ratio before catastrophes decreased by 1.5 points in the three month period and by 0.3 points in the six month period. Among other factors, the improvement was driven by lower non-catastrophe property losses within Middle Market, favorable frequency on AARP auto liability claims and a lower loss and loss adjustment expense ratio on package business within Small Commercial, partially offset by the effects of increased loss cost severity and lower average premium for homeowners.

The increase in the expense ratio for both the three and six-month periods includes the effects of the decrease in earned premium, higher amortization of Personal Lines acquisition costs, increased IT costs and a \$23 increase in taxes, licenses and fees due to a \$6 increase in the assessment for a second injury fund and \$17 reserve strengthening for other state funds and taxes. For the six month period, the increase in the expense ratio is partially offset by a \$14 reduction in TWIA assessments related to hurricane Ike.

### **Catastrophes**

The catastrophe ratio decreased 1.0 point, to 5.6, for the three month period and increased 0.2 points, to 4.2, for the six month period. The decrease in the catastrophe ratio for the three month period was due to a decrease in current accident year catastrophes driven by a decrease in losses from tornadoes and thunderstorms in the South and Midwest. For the six month period, the increase in the catastrophe ratio was due to a change from net favorable prior accident year catastrophe reserve development in 2008 to no net prior accident year catastrophe reserve development in 2009.

### **Non-catastrophe prior accident years development**

Net non-catastrophe prior accident year reserve development was favorable in both 2009 and 2008. Favorable reserve development for

the three and six-month periods in 2009 included, among other reserve changes, the release of reserves for general liability claims, primarily related to accident years 2004 to 2007, the release of reserves for directors and officers claims for accident years 2003 to 2007 and the release of reserves for personal auto liability claims, primarily related to accident years 2005 to 2007, partially offset by strengthening of reserves for Small Commercial package business. See the Reserves Section of the MD&A for a discussion of prior accident year reserve development for Ongoing Operations in 2009.

*Other Operations net income (loss)*

Other Operations reported a net loss of \$49 in the three months ended June 30, 2009 compared to net income of \$3 for the comparable period in 2008 and a net loss of \$48 in the six months ended June 30, 2009 compared to net income of \$17 for the comparable period in 2008. The change from net income to a net loss in both the three and six month periods was primarily due to an increase in net unfavorable prior accident years reserve development for asbestos reserves and a decrease in net investment income, partially offset by a decrease of \$20 in the allowance for uncollectible reinsurance as a result of the Company's annual evaluation of reinsurance recoverables. The three and six months ended June 30, 2009 included \$138 of asbestos reserve strengthening as a result of the Company's annual asbestos evaluation. In comparison, the three and six months ended June 30, 2008 included \$50 of asbestos reserve strengthening. See the Other Operations segment MD&A for further discussion.

## **Table of Contents**

### **Reserves**

Reserving for property and casualty losses is an estimation process. As additional experience and other relevant claim data become available, reserve levels are adjusted accordingly. Such adjustments of reserves related to claims incurred in prior years are a natural occurrence in the loss reserving process and are referred to as reserve development. Reserve development that increases previous estimates of ultimate cost is called reserve strengthening. Reserve development that decreases previous estimates of ultimate cost is called reserve releases. Reserve development can influence the comparability of year over year underwriting results and is set forth in the paragraphs and tables that follow. The prior accident years development (pts) in the following table represents the ratio of reserve development to earned premiums. For a detailed discussion of the Company's reserve policies, see Notes 1, 11 and 12 of Notes to Consolidated Financial Statements and the Critical Accounting Estimates section of the MD&A included in The Hartford's 2008 Form 10-K Annual Report.

Based on the results of the quarterly reserve review process, the Company determines the appropriate reserve adjustments, if any, to record. Recorded reserve estimates are changed after consideration of numerous factors, including but not limited to, the magnitude of the difference between the actuarial indication and the recorded reserves, improvement or deterioration of actuarial indications in the period, the maturity of the accident year, trends observed over the recent past and the level of volatility within a particular line of business. In general, changes are made more quickly to more mature accident years and less volatile lines of business. For information regarding reserving for asbestos and environmental claims within Other Operations, refer to the Other Operations segment discussion.

As part of its quarterly reserve review process, the Company is closely monitoring reported loss development in certain lines where the recent emergence of paid losses and case reserves could indicate a trend that may eventually lead the Company to change its estimate of ultimate losses in those lines. If, and when, the emergence of reported losses is determined to be a trend that changes the Company's estimate of ultimate losses, prior accident years reserves would be adjusted in the period the change in estimate is made.

While the Company expects its losses from the sub-prime mortgage and credit crisis, as well as its exposure to the Madoff and Stanford cases to be manageable, there is nonetheless the risk that claims under directors' and officers' (D&O) and errors and omissions (E&O) insurance policies incurred in the 2007 and 2008 accident years may develop adversely as the claims are settled. However, so far, the Company has seen no evidence of adverse loss experience related to these events. In fact, reported losses to date for claims under D&O and E&O policies for the 2007 accident year have been emerging favorably to initial expectations. In addition, for the 2003 to 2006 accident years, reported losses for claims under D&O and E&O policies have been emerging favorably to initial expectations due to lower than expected claim severity. The Company released a total of \$50 of reserves for D&O and E&O claims in the first six months of 2009 related to the 2003 to 2007 accident years. Any continued favorable emergence of claims under D&O and E&O insurance policies for the 2007 and prior accident years could lead the Company to reduce reserves for these liabilities in future quarters.

During the first and second quarters of 2009, the Company increased its estimate of unreported claims related to customs bonds. Because the pattern of claim reporting for customs bonds has not been similar to the reporting pattern of other surety bonds, future claim activity is difficult to predict. It is possible that as additional claim activity emerges, our estimate of both the number of future claims and the cost of those claims could change substantially.

The Company expects to perform its regular review of environmental liabilities in the third quarter of 2009. Consistent with the Company's long-standing reserve practices, the Company will continue to review and monitor its reserves in the Other Operations segment regularly, and where future developments indicate, make appropriate adjustments to the reserves.



**Table of Contents**

A roll-forward follows of Property & Casualty liabilities for unpaid losses and loss adjustment expenses by segment for the three and six months ended June 30, 2009:

|                                                                                   | Three Months Ended June 30, 2009 |                     |                  |                         |                       |                     |                  |  |
|-----------------------------------------------------------------------------------|----------------------------------|---------------------|------------------|-------------------------|-----------------------|---------------------|------------------|--|
|                                                                                   | Personal<br>Lines                | Small<br>Commercial | Middle<br>Market | Specialty<br>Commercial | Ongoing<br>Operations | Other<br>Operations | Total<br>P&C     |  |
| <b>Beginning liabilities for unpaid losses and loss adjustment expenses-gross</b> | <b>\$ 2,024</b>                  | <b>\$ 3,590</b>     | <b>\$ 4,739</b>  | <b>\$ 6,987</b>         | <b>\$ 17,340</b>      | <b>\$ 4,464</b>     | <b>\$ 21,804</b> |  |
| Reinsurance and other recoverables                                                | 58                               | 170                 | 458              | 2,063                   | 2,749                 | 793                 | 3,542            |  |
| <b>Beginning liabilities for unpaid losses and loss adjustment expenses-net</b>   | <b>1,966</b>                     | <b>3,420</b>        | <b>4,281</b>     | <b>4,924</b>            | <b>14,591</b>         | <b>3,671</b>        | <b>18,262</b>    |  |
| <b>Provision for unpaid losses and loss adjustment expenses</b>                   |                                  |                     |                  |                         |                       |                     |                  |  |
| Current accident year before catastrophes                                         | 649                              | 340                 | 331              | 214                     | 1,534                 |                     | 1,534            |  |
| Current accident year catastrophes                                                | 110                              | 23                  | 8                | 1                       | 142                   |                     | 142              |  |
| Prior accident years                                                              |                                  | 10                  | (22)             | (47)                    | (59)                  | 121                 | 62               |  |
| <b>Total provision for unpaid losses and loss adjustment expenses</b>             | <b>759</b>                       | <b>373</b>          | <b>317</b>       | <b>168</b>              | <b>1,617</b>          | <b>121</b>          | <b>1,738</b>     |  |
| Payments                                                                          | (702)                            | (335)               | (341)            | (154)                   | (1,532)               | (71)                | (1,603)          |  |
| <b>Ending liabilities for unpaid losses and loss adjustment expenses-net</b>      | <b>2,023</b>                     | <b>3,458</b>        | <b>4,257</b>     | <b>4,938</b>            | <b>14,676</b>         | <b>3,721</b>        | <b>18,397</b>    |  |
| Reinsurance and other recoverables                                                | 54                               | 168                 | 447              | 2,001                   | 2,670                 | 835                 | 3,505            |  |
| <b>Ending liabilities for unpaid losses and loss adjustment expenses-gross</b>    | <b>\$ 2,077</b>                  | <b>\$ 3,626</b>     | <b>\$ 4,704</b>  | <b>\$ 6,939</b>         | <b>\$ 17,346</b>      | <b>\$ 4,556</b>     | <b>\$ 21,902</b> |  |
| Earned premiums                                                                   | \$ 985                           | \$ 643              | \$ 538           | \$ 311                  | \$ 2,477              | \$ 1                | \$ 2,478         |  |
| Loss and loss expense paid ratio [1]                                              | 71.2                             | 52.1                | 63.6             | 49.9                    | 61.9                  |                     |                  |  |
| Loss and loss expense incurred ratio                                              | 77.0                             | 58.0                | 59.1             | 54.0                    | 65.3                  |                     |                  |  |
| Prior accident years development (pts) [2]                                        |                                  | 1.5                 | (4.2)            | (15.0)                  | (2.4)                 |                     |                  |  |

[1] The loss and loss expense paid ratio represents the ratio of paid losses and loss adjustment expenses to earned premiums.

[2] Prior accident years development (pts) represents the ratio of prior accident years development to earned premiums.

|                                                                                   | Six Months Ended June 30, 2009 |                     |                  |                         |                       |                     |                  |  |
|-----------------------------------------------------------------------------------|--------------------------------|---------------------|------------------|-------------------------|-----------------------|---------------------|------------------|--|
|                                                                                   | Personal<br>Lines              | Small<br>Commercial | Middle<br>Market | Specialty<br>Commercial | Ongoing<br>Operations | Other<br>Operations | Total<br>P&C     |  |
| <b>Beginning liabilities for unpaid losses and loss adjustment expenses-gross</b> | <b>\$ 2,052</b>                | <b>\$ 3,572</b>     | <b>\$ 4,744</b>  | <b>\$ 6,981</b>         | <b>\$ 17,349</b>      | <b>\$ 4,584</b>     | <b>\$ 21,933</b> |  |
| Reinsurance and other recoverables                                                | 60                             | 176                 | 437              | 2,110                   | 2,783                 | 803                 | 3,586            |  |
| <b>Beginning liabilities for unpaid losses and loss adjustment expenses-net</b>   | <b>1,992</b>                   | <b>3,396</b>        | <b>4,307</b>     | <b>4,871</b>            | <b>14,566</b>         | <b>3,781</b>        | <b>18,347</b>    |  |
| <b>Provision for unpaid losses and loss adjustment expenses</b>                   |                                |                     |                  |                         |                       |                     |                  |  |
| Current accident year before catastrophes                                         | 1,276                          | 702                 | 690              | 447                     | 3,115                 |                     | 3,115            |  |
| Current accident year catastrophes                                                | 152                            | 29                  | 24               | 2                       | 207                   |                     | 207              |  |
| Prior accident years                                                              | 10                             | 15                  | (80)             | (72)                    | (127)                 | 121                 | (6)              |  |
| <b>Total provision for unpaid losses and loss adjustment expenses</b>             | <b>1,438</b>                   | <b>746</b>          | <b>634</b>       | <b>377</b>              | <b>3,195</b>          | <b>121</b>          | <b>3,316</b>     |  |
| Payments                                                                          | (1,407)                        | (684)               | (684)            | (310)                   | (3,085)               | (181)               | (3,266)          |  |

**Ending liabilities for  
unpaid losses and loss  
adjustment expenses-net**

|                                       |              |              |              |              |               |              |               |
|---------------------------------------|--------------|--------------|--------------|--------------|---------------|--------------|---------------|
|                                       | <b>2,023</b> | <b>3,458</b> | <b>4,257</b> | <b>4,938</b> | <b>14,676</b> | <b>3,721</b> | <b>18,397</b> |
| Reinsurance and other<br>recoverables | 54           | 168          | 447          | 2,001        | 2,670         | 835          | 3,505         |

**Ending liabilities for  
unpaid losses and loss  
adjustment  
expenses-gross**

|                                               |                 |                 |                 |                 |                  |                 |                  |
|-----------------------------------------------|-----------------|-----------------|-----------------|-----------------|------------------|-----------------|------------------|
|                                               | <b>\$ 2,077</b> | <b>\$ 3,626</b> | <b>\$ 4,704</b> | <b>\$ 6,939</b> | <b>\$ 17,346</b> | <b>\$ 4,556</b> | <b>\$ 21,902</b> |
| Earned premiums                               | \$ 1,964        | \$ 1,295        | \$ 1,086        | \$ 643          | \$ 4,988         | \$ 1            | \$ 4,989         |
| Loss and loss expense<br>paid ratio [1]       | 71.7            | 52.8            | 63.1            | 48.0            | 61.9             |                 |                  |
| Loss and loss expense<br>incurred ratio       | 73.2            | 57.6            | 58.4            | 58.4            | 64.0             |                 |                  |
| Prior accident years<br>development (pts) [2] | 0.5             | 1.2             | (7.4)           | (11.3)          | (2.6)            |                 |                  |

[1] The loss and  
loss expense  
paid ratio  
represents the  
ratio of paid  
losses and loss  
adjustment  
expenses to  
earned  
premiums.

[2] Prior accident  
years  
development  
(pts)  
represents the  
ratio of prior  
accident years  
development to  
earned  
premiums.

**Table of Contents****Prior accident years development recorded in 2009**

Included within prior accident years development for the six months ended June 30, 2009 were the following reserve strengthenings (releases):

|                                                                                                               | <b>Personal<br/>Lines</b> | <b>Small<br/>Commercial</b> | <b>Middle<br/>Market</b> | <b>Specialty<br/>Commercial</b> | <b>Ongoing<br/>Operations</b> | <b>Other<br/>Operations</b> | <b>Total<br/>P&amp;C</b> |
|---------------------------------------------------------------------------------------------------------------|---------------------------|-----------------------------|--------------------------|---------------------------------|-------------------------------|-----------------------------|--------------------------|
| Released general liability reserves primarily for accident years 2004 to 2007                                 | \$                        | \$                          | \$ (33)                  | \$                              | \$ (33)                       | \$                          | \$ (33)                  |
| Released reserves for directors and officers claims primarily related to accident years 2003 to 2007          |                           |                             |                          | (30)                            | (30)                          |                             | (30)                     |
| Released reserves for personal auto liability claims primarily related to accident years 2005 to 2007         | (15)                      |                             |                          |                                 | (15)                          |                             | (15)                     |
| Strengthened reserves for package business liability claims primarily related to accident years 2007 and 2008 |                           | 20                          |                          |                                 | 20                            |                             | 20                       |
| Strengthened reserves for surety business primarily related to accident years 2004 to 2007                    |                           |                             |                          | 15                              | 15                            |                             | 15                       |
| Strengthening of net asbestos reserves                                                                        |                           |                             |                          |                                 |                               | 138                         | 138                      |
| Released reserves for uncollectible reinsurance                                                               |                           |                             |                          | (20)                            | (20)                          | (20)                        | (40)                     |
| Other reserve re-estimates, net [1]                                                                           | 15                        | (10)                        | 11                       | (12)                            | 4                             | 3                           | 7                        |
| <b>Total prior accident years development for the three months ended June 30, 2009</b>                        | <b>\$</b>                 | <b>\$</b>                   | <b>10</b>                | <b>\$ (22)</b>                  | <b>\$ (47)</b>                | <b>\$ (59)</b>              | <b>121 \$ 62</b>         |

|                                                                                     |    |      |         |    |         |    |         |
|-------------------------------------------------------------------------------------|----|------|---------|----|---------|----|---------|
| Released general liability reserves primarily for accident years 2005 to 2007       | \$ | \$   | \$ (38) | \$ | \$ (38) | \$ | \$ (38) |
| Released workers compensation reserves, primarily related to accident years 2003 to |    | (13) | (10)    |    | (23)    |    | (23)    |

2007

Released reserves for  
directors and officers  
claims for accident year

2006 (20) (20) (20)

Released reserves for  
personal auto liability  
claims primarily related to  
accident years 2005 to  
2007 (18) (18) (18)Strengthened reserves for  
homeowners claims  
primarily related to  
accident years 2000 to  
2008 18 18 18Strengthened reserves for  
package business liability  
claims for accident years  
2000 to 2005 16 16 16Strengthened reserves for  
surety business primarily  
related to accident years  
2004 to 2007 10 10 10Other reserve  
re-estimates, net [2] 10 2 (10) (15) (13) (13)**Total prior accident  
years development for  
the three months ended  
March 31, 2009**

\$ 10 \$ 5 \$ (58) \$ (25) \$ (68) \$ (68)

**Total prior accident  
years development for  
the six months ended  
June 30, 2009**

\$ 10 \$ 15 \$ (80) \$ (72) \$ (127) \$ 121 \$ (6)

[1] Includes reserve  
discount  
accretion of \$6,  
including \$2 in  
Small  
Commercial, \$2  
in Middle  
Market and \$2  
in Specialty  
Commercial.

[2] Includes reserve  
discount  
accretion of \$6,

*including \$2 in  
Small  
Commercial, \$2  
in Middle  
Market and \$2  
in Specialty  
Commercial.*

## **Table of Contents**

During the three and six months ended June 30, 2009, the Company's re-estimates of prior accident years reserves included the following significant reserve changes:

### *Ongoing Operations*

Released reserves for general liability claims by \$38 in the first quarter of 2009 and by \$33 in the second quarter of 2009. Beginning in the third quarter of 2007, the Company observed that reported losses for high hazard and umbrella general liability claims, primarily related to the 2001 to 2006 accident years, were emerging favorably and this caused management to reduce its estimate of the cost of future reported claims for these accident years, resulting in a reserve release in each quarter since the third quarter of 2007. During the first and second quarters of 2009, management determined that the lower level of loss emergence was also evident in accident year 2007 and had continued for accident years 2004 to 2006 and, as a result, the Company reduced the reserves.

Released reserves for professional liability claims by \$20 in the first quarter of 2009 related to accident year 2006 and by \$30 in the second quarter of 2009 related to accident years 2003 to 2007. Beginning in 2008, the Company observed that claim severity for both D&O and E&O claims for the 2003 to 2006 accident years was developing favorably to previous expectations and the Company released reserves for these accident years in 2008. During the first and second quarters of 2009, the Company's updated analysis showed that claim severity for directors and officers losses in the 2003 to 2007 accident years continued to develop favorably to previous expectations, resulting in a \$20 reduction of reserves in the first quarter and a \$30 reduction of reserves in the second quarter.

Released reserves for Personal Lines auto liability claims by \$18 and \$15, for the first and second quarters of 2009, respectively, principally related to AARP business for the 2005 through 2007 accident years. Beginning in the first quarter of 2008, management observed an improvement in emerged claim severity for the 2005 through 2007 accident years attributed, in part, to changes made in claim handling procedures in 2007. In the first and second quarters of 2009, the Company recognized that favorable development in reported severity was a sustained trend and, accordingly, management reduced its reserve estimate in each quarter.

Released workers' compensation reserves related to allocated loss adjustment expense reserves in accident years 2003 to 2007 by \$23 in the first quarter of 2009. During the first quarter of 2009, the Company observed lower than expected expense payments on older accident years. As a result, the Company reduced its estimate for future expense payments on more recent accident years.

The Company reviewed its allowance for uncollectible reinsurance for Ongoing Operations in the second quarter of 2009 and reduced its allowance for Ongoing Operations by \$20 driven, in part, by a reduction in gross ceded loss recoverables. The allowance for uncollectible reinsurance for Ongoing Operations is recorded within the Specialty Commercial segment.

Strengthened reserves for liability claims under Small Commercial package policies by \$16 in the first quarter of 2009, primarily related to allocated loss adjustment expenses for accident years 2000 to 2005 and by \$20 in the second quarter of 2009, principally related to allocated loss adjustment expenses for accident years 2007 and 2008. During the first quarter of 2009, the Company identified higher than expected expense payments on older accident years related to the liability coverage. Additional analysis in the second quarter of 2009 showed that this higher level of loss adjustment expense is likely to continue into more recent accident years. As a result, in the second quarter of 2009, the Company increased its estimates for future expense payments for the 2007 and 2008 accident years.

Strengthened reserves for surety business by a net of \$10 in the first quarter of 2009 and by a net of \$15 in the second quarter of 2009, primarily related to accident years 2004 to 2007. The net \$10 of strengthening in the first quarter of 2009 consisted of \$20 strengthening of reserves for customs bonds, partially offset by a \$10 release of reserves for contract surety claims. The net \$15 of strengthening in the second quarter of 2009 consisted of \$25 strengthening of reserves for customs bonds, partially offset by a \$10 release of reserves for contract surety claims. During 2008, the Company became aware that there were a large number of late reported surety claims related to customs bonds. Continued high volume of late reported claims during the first and second quarters of 2009 caused the Company to strengthen the reserves in each period.

Strengthened reserves for homeowners' claims by \$18 in the first quarter of 2009, primarily driven by increased claim settlement costs in recent accident years and increased losses from underground storage tanks in older accident years. In 2008, the Company began to observe increasing claim settlement costs for the 2005 to 2008 accident years and, in the first quarter of 2009, determined that this higher cost level would continue, resulting in a reserve strengthening of \$9 for these accident years. In addition, beginning in 2008, the Company observed unfavorable emergence of homeowners' casualty claims for accident years 2003 and prior, primarily related to underground storage tanks. Following a detailed review of these claims in the first quarter of 2009, management increased its estimate of the magnitude of this exposure and strengthened homeowners' casualty claim reserves by \$9.



**Table of Contents***Other Operations*

During the second quarter of 2009, the Company completed its annual ground up asbestos reserve evaluation. As part of this evaluation, the Company reviewed all of its open direct domestic insurance accounts exposed to asbestos liability as well as assumed reinsurance accounts and its London Market exposures for both direct insurance and assumed reinsurance. Based on this evaluation, the Company increased its net asbestos reserves by \$138. For certain direct policyholders, the Company experienced increases in claim severity, expense and costs associated with litigating asbestos coverage matters. Increases in severity and expense were most prevalent among certain, peripheral defendant insureds. The Company also experienced unfavorable development on its assumed reinsurance accounts driven largely by the same factors experienced by the direct policyholders.

During the second quarter of 2009, the Company completed its annual evaluation of the collectibility of the reinsurance recoverables and the adequacy of the allowance for uncollectible reinsurance associated with older, long-term casualty liabilities reported in the Other Operations segment. Based on this evaluation, the Company reduced its allowance for uncollectible reinsurance for Other Operations by \$20, principally to reflect decreased reinsurance recoverable dispute exposure and favorable commutation activity since the last evaluation.

**Risk Management Strategy**

Refer to the MD&A in The Hartford's 2008 Form 10-K Annual Report for an explanation of Property & Casualty's risk management strategy.

*Use of Reinsurance*

In managing risk, The Hartford utilizes reinsurance to transfer risk to well-established and financially secure reinsurers. Reinsurance is used to manage aggregations of risk as well as specific risks based on accumulated property and casualty liabilities in certain geographic zones. All treaty purchases related to the Company's property and casualty operations are administered by a centralized function to support a consistent strategy and ensure that the reinsurance activities are fully integrated into the organization's risk management processes.

A variety of traditional reinsurance products are used as part of the Company's risk management strategy, including excess of loss occurrence-based products that protect property and workers' compensation exposures, and individual risk or quota share arrangements, that protect specific classes or lines of business. There are no significant finite risk contracts in place and the statutory surplus benefit from all such prior year contracts is immaterial. Facultative reinsurance is also used to manage policy-specific risk exposures based on established underwriting guidelines. The Hartford also participates in governmentally administered reinsurance facilities such as the Florida Hurricane Catastrophe Fund ( FHCF ), the Terrorism Risk Insurance Program established under The Terrorism Risk Insurance Program Reauthorization Act of 2007 ( TRIPRA ) and other reinsurance programs relating to particular risks or specific lines of business.

The Company has several catastrophe reinsurance programs, including reinsurance treaties that cover property and workers' compensation losses aggregating from single catastrophe events. The following table summarizes the primary catastrophe treaty reinsurance coverages that the Company has in place as of July 1, 2009 including the treaties that renewed during the second quarter of 2009. Refer to the MD&A in The Hartford's 2008 Form 10-K Annual Report for an explanation of the Company's primary catastrophe program that renewed on January 1, 2009.

| Coverage                                                                                        | Treaty term            | % of layer(s)                                       |                                          | Retention |
|-------------------------------------------------------------------------------------------------|------------------------|-----------------------------------------------------|------------------------------------------|-----------|
|                                                                                                 |                        | reinsured                                           | Per occurrence limit                     |           |
| Principal property catastrophe program covering property catastrophe losses from a single event | 1/1/2009 to 1/1/2010   | Varies by layer, but averages 90% across all layers | \$ Aggregates to \$750 across all layers | \$ 250    |
| Layer covering property catastrophe losses from a single event                                  | 6/1/2009 to 12/31/2009 | 45.8%                                               | 100                                      | 1,000     |
| Reinsurance with the FHCF covering Florida Personal Lines                                       | 6/1/2009 to 6/1/2010   | 90%                                                 | 410 [1]                                  | 83        |

|                                                                            |                         |     |     |    |
|----------------------------------------------------------------------------|-------------------------|-----|-----|----|
| property catastrophe losses<br>from a single event                         |                         |     |     |    |
| Workers' compensation losses<br>arising from a single<br>catastrophe event | 7/1/2009 to<br>7/1/2010 | 95% | 280 | 20 |

[1] The per occurrence limit on the FHCF treaty is \$410 for the 6/1/2009 to 6/1/2010 treaty year based on the Company's election to purchase additional limits under the Temporary Increase in Coverage Limit (TICL) statutory provision in excess of the coverage the Company is required to purchase from the FHCF.

## **Table of Contents**

In addition to the property catastrophe reinsurance coverage described in the above table, the Company has other treaties and facultative reinsurance agreements that cover property catastrophe losses on an aggregate excess of loss and on a per risk basis. The principal property catastrophe reinsurance program and other reinsurance programs include a provision to reinstate limits in the event that a catastrophe loss exhausts limits on one or more layers under the treaties.

### ***The Texas Windstorm Insurance Association ( TWIA )***

TWIA provides hail and windstorm coverage to Texas residents of 14 counties along the Texas Gulf coast who are unable to obtain insurance from other carriers. Insurance carriers who write property insurance in the state of Texas, including The Hartford, are required to be members of TWIA and are obligated to pay assessments in the event that TWIA losses exceed funds on hand, the available funds in the Texas Catastrophe Reserve Trust Fund ( CRTF ) and any available reinsurance. Assessments are allocated to carriers based on their share of premium writings in the state of Texas, as defined.

During 2008, the board of directors of TWIA notified its member companies that it would assess them \$430 to cover TWIA losses from hurricane Ike.

The TWIA board indicated that the first \$370 of TWIA losses from hurricane Ike would be covered by the CRTF, but that the cost of TWIA losses and reinstatement premium above that amount would be funded by assessments. Of the \$430 in assessments, \$230 is to fund the first \$230 of TWIA losses in excess of the \$370 available in the CRTF and \$200 is to fund additional reinsurance premiums that TWIA must pay to reinstate a layer of coverage that reimburses TWIA for up to \$1.5 billion of TWIA losses in excess of \$600 per occurrence. Thus, TWIA's assessment notice for \$430 is based on an estimate that TWIA losses from hurricane Ike will total approximately \$2.1 billion. If TWIA losses exceed \$2.1 billion, the entire amount in excess of \$2.1 billion would be recovered from assessing member companies according to their market share. In notifying member companies in 2008, TWIA's board of directors stated that actual TWIA losses would likely be greater than \$2.1 billion and, in the third quarter of 2008, management accrued a total of \$27 in assessments for Ike based on an estimate that TWIA's Ike ultimate losses would be approximately \$2.5 billion and that ultimate TWIA assessments to the industry for hurricane Ike would be approximately \$830. Of the \$27 in assessments for Ike recorded in the third quarter of 2008, \$7 was recorded as incurred losses within current accident year catastrophes and \$20 was recorded as insurance operating costs and expenses.

In the first quarter of 2009, management learned that TWIA reduced its estimate of ultimate losses from hurricane Ike to an amount close to the \$2.1 billion estimate on which TWIA based its assessment notice. Given the reduction in estimated TWIA losses from hurricane Ike, the Company reduced its estimated assessments by \$14 in the first quarter of 2009, from \$27 to \$13, resulting in a reduction in insurance operating costs and expenses.

Through premium tax credits, member companies may recoup a portion of Ike-related assessments made to cover the first \$2.1 billion of TWIA losses and may recoup all of the Ike-related assessments made to fund losses in excess of that amount. Under generally accepted accounting principles, the Company is required to accrue the assessments in the period the assessments become probable and estimable and the obligating event has occurred. However, premium tax credits may not be recorded as an asset until the related premium is earned and TWIA requires that premium tax credits be spread over a period of at least five years. The Company estimates that of the \$13 of accrued assessments for Ike, it will ultimately be able to recoup \$8 through premium tax credits.

### **Reinsurance Recoverables**

Refer to the MD&A in The Hartford's 2008 Form 10-K Annual Report for an explanation of Property & Casualty's reinsurance recoverables.

### **Premium Measures**

Written premium is a statutory accounting financial measure which represents the amount of premiums charged for policies issued, net of reinsurance, during a fiscal period. Earned premium is a measure under both U.S. GAAP and statutory accounting principles. Premiums are considered earned and are included in the financial results on a pro rata basis over the policy period. Management believes that written premium is a performance measure that is useful to investors as it reflects current trends in the Company's sale of property and casualty insurance products. Written and earned premium are recorded net of ceded reinsurance premium. Reinstatement premium represents additional ceded

premium paid for the reinstatement of the amount of reinsurance coverage that was reduced as a result of a reinsurance loss payment.

Unless otherwise specified, the following discussion speaks to changes in the three and six month periods of 2009 as compared to the respective prior year periods.

**Table of Contents****TOTAL PROPERTY & CASUALTY**

|                                                   | <b>Three Months Ended</b> |               |               | <b>Six Months Ended</b> |               |               |
|---------------------------------------------------|---------------------------|---------------|---------------|-------------------------|---------------|---------------|
|                                                   | <b>June 30,</b>           |               |               | <b>June 30,</b>         |               |               |
| <b>Operating Summary</b>                          | <b>2009</b>               | <b>2008</b>   | <b>Change</b> | <b>2009</b>             | <b>2008</b>   | <b>Change</b> |
| Earned premiums                                   | \$ 2,478                  | \$ 2,586      | (4%)          | \$ 4,989                | \$ 5,200      | (4%)          |
| Net investment income                             | 280                       | 391           | (28%)         | 505                     | 756           | (33%)         |
| Other revenues [1]                                | 120                       | 125           | (4%)          | 238                     | 245           | (3%)          |
| Net realized capital losses                       | (78)                      | (51)          | (53%)         | (401)                   | (203)         | (98%)         |
| <b>Total revenues</b>                             | <b>2,800</b>              | <b>3,051</b>  | <b>(8%)</b>   | <b>5,331</b>            | <b>5,998</b>  | <b>(11%)</b>  |
| Losses and loss adjustment expenses               |                           |               |               |                         |               |               |
| Current accident year before catastrophes         | 1,534                     | 1,639         | (6%)          | 3,115                   | 3,264         | (5%)          |
| Current accident year catastrophes                | 142                       | 171           | (17%)         | 207                     | 221           | (6%)          |
| Prior accident years                              | 62                        | 16            | NM            | (6)                     | (20)          | 70%           |
| Total losses and loss adjustment expenses         | 1,738                     | 1,826         | (5%)          | 3,316                   | 3,465         | (4%)          |
| Amortization of deferred policy acquisition costs | 518                       | 521           | (1%)          | 1,041                   | 1,044         |               |
| Insurance operating costs and expenses            | 190                       | 189           | 1%            | 351                     | 342           | 3%            |
| Other expenses                                    | 163                       | 182           | (10%)         | 322                     | 362           | (11%)         |
| <b>Total losses and expenses</b>                  | <b>2,609</b>              | <b>2,718</b>  | <b>(4%)</b>   | <b>5,030</b>            | <b>5,213</b>  | <b>(4%)</b>   |
| <b>Income before income taxes</b>                 | <b>191</b>                | <b>333</b>    | <b>(43%)</b>  | <b>301</b>              | <b>785</b>    | <b>(62%)</b>  |
| Income tax expense                                | 18                        | 84            | (79%)         | 16                      | 210           | (92%)         |
| <b>Net income [2]</b>                             | <b>\$ 173</b>             | <b>\$ 249</b> | <b>(31%)</b>  | <b>\$ 285</b>           | <b>\$ 575</b> | <b>(50%)</b>  |
| <b>Net Income (Loss)</b>                          |                           |               |               |                         |               |               |
| Ongoing Operations                                | \$ 222                    | \$ 246        | (10%)         | \$ 333                  | \$ 558        | (40%)         |
| Other Operations                                  | (49)                      | 3             | NM            | (48)                    | 17            | NM            |
| <b>Total Property &amp; Casualty net income</b>   | <b>\$ 173</b>             | <b>\$ 249</b> | <b>(31%)</b>  | <b>\$ 285</b>           | <b>\$ 575</b> | <b>(50%)</b>  |

[1] Represents servicing revenue.

[2] Includes net realized capital losses, after-tax,

*of \$(41) and  
\$(33) for the  
three months  
ended June 30,  
2009 and 2008,  
respectively,  
and \$(252) and  
\$(132) for the  
six months  
ended June 30,  
2009 and 2008,  
respectively.*

***Three months ended June 30, 2009 compared to the three months ended June 30, 2008***

Net income decreased by \$76, or 31%, as a result of a \$49 net loss in Other Operations and a \$24 decrease in Ongoing Operations net income. See the Ongoing Operations and Other Operations segment MD&A discussions for an analysis of the underwriting results and investment performance driving the decrease in net income.

***Six months ended June 30, 2009 compared to the six months ended June 30, 2008***

Net income decreased by \$290, or 50%, as a result of a \$225 decrease in Ongoing Operations net income and a change from net income of \$17 to a net loss of \$48 in Other Operations. See the Ongoing Operations and Other Operations segment MD&A discussions for an analysis of the underwriting results and investment performance driving the decrease in net income.

**Table of Contents****ONGOING OPERATIONS**

Ongoing Operations includes the four underwriting segments of Personal Lines, Small Commercial, Middle Market and Specialty Commercial.

**Operating Summary**

Net income for Ongoing Operations includes underwriting results for each of its segments, income from servicing businesses, net investment income, other expenses and net realized capital gains (losses), net of related income taxes.

|                                                   | <b>Three Months Ended</b> |               |               | <b>Six Months Ended</b> |               |               |
|---------------------------------------------------|---------------------------|---------------|---------------|-------------------------|---------------|---------------|
|                                                   | <b>June 30,</b>           |               |               | <b>June 30,</b>         |               |               |
|                                                   | <b>2009</b>               | <b>2008</b>   | <b>Change</b> | <b>2009</b>             | <b>2008</b>   | <b>Change</b> |
| Written premiums                                  | \$ 2,462                  | \$ 2,583      | (5%)          | \$ 4,920                | \$ 5,167      | (5%)          |
| Change in unearned premium reserve                | (15)                      | (1)           | NM            | (68)                    | (30)          | (127%)        |
| Earned premiums                                   | 2,477                     | 2,584         | (4%)          | 4,988                   | 5,197         | (4%)          |
| Losses and loss adjustment expenses               |                           |               |               |                         |               |               |
| Current accident year before catastrophes         | 1,534                     | 1,639         | (6%)          | 3,115                   | 3,264         | (5%)          |
| Current accident year catastrophes                | 142                       | 171           | (17%)         | 207                     | 221           | (6%)          |
| Prior accident years                              | (59)                      | (39)          | (51%)         | (127)                   | (90)          | (41%)         |
| Total losses and loss adjustment expenses         | 1,617                     | 1,771         | (9%)          | 3,195                   | 3,395         | (6%)          |
| Amortization of deferred policy acquisition costs | 518                       | 521           | (1%)          | 1,041                   | 1,044         |               |
| Insurance operating costs and expenses            | 186                       | 184           | 1%            | 342                     | 332           | 3%            |
| <b>Underwriting results</b>                       | <b>156</b>                | <b>108</b>    | <b>44%</b>    | <b>410</b>              | <b>426</b>    | <b>(4%)</b>   |
| Net servicing income [1]                          | 7                         | 8             | (13%)         | 15                      | 7             | 114%          |
| Net investment income                             | 239                       | 334           | (28%)         | 424                     | 644           | (34%)         |
| Net realized capital losses                       | (80)                      | (53)          | (51%)         | (369)                   | (187)         | (97%)         |
| Other expenses                                    | (48)                      | (65)          | 26%           | (98)                    | (122)         | 20%           |
| <b>Income before income taxes</b>                 | <b>274</b>                | <b>332</b>    | <b>(17%)</b>  | <b>382</b>              | <b>768</b>    | <b>(50%)</b>  |
| Income tax expense                                | (52)                      | (86)          | 40%           | (49)                    | (210)         | 77%           |
| <b>Net income</b>                                 | <b>\$ 222</b>             | <b>\$ 246</b> | <b>(10%)</b>  | <b>\$ 333</b>           | <b>\$ 558</b> | <b>(40%)</b>  |
| Loss and loss adjustment expense ratio            |                           |               |               |                         |               |               |
| Current accident year before catastrophes         | 61.9                      | 63.4          | 1.5           | 62.5                    | 62.8          | 0.3           |
| Current accident year catastrophes                | 5.8                       | 6.6           | 0.8           | 4.2                     | 4.2           |               |
| Prior accident years                              | (2.4)                     | (1.5)         | 0.9           | (2.6)                   | (1.7)         | 0.9           |

|                                                                        |       |      |       |      |       |       |
|------------------------------------------------------------------------|-------|------|-------|------|-------|-------|
| Total loss and loss adjustment expense ratio                           | 65.3  | 68.5 | 3.2   | 64.0 | 65.3  | 1.3   |
| Expense ratio                                                          | 28.2  | 26.5 | (1.7) | 27.5 | 26.0  | (1.5) |
| Policyholder dividend ratio                                            | 0.2   | 0.8  | 0.6   | 0.2  | 0.5   | 0.3   |
| Combined ratio                                                         | 93.7  | 95.8 | 2.1   | 91.8 | 91.8  |       |
| Catastrophe ratio                                                      |       |      |       |      |       |       |
| Current accident year                                                  | 5.8   | 6.6  | 0.8   | 4.2  | 4.2   |       |
| Prior accident years                                                   | (0.2) |      | 0.2   |      | (0.2) | (0.2) |
| Total catastrophe ratio                                                | 5.6   | 6.6  | 1.0   | 4.2  | 4.0   | (0.2) |
| Combined ratio before catastrophes                                     | 88.1  | 89.2 | 1.1   | 87.6 | 87.8  | 0.2   |
| Combined ratio before catastrophes and prior accident year development | 90.4  | 90.7 | 0.3   | 90.2 | 89.3  | (0.9) |

*[1] Net of expenses related to service business.*

***Three months ended June 30, 2009 compared to the three months ended June 30, 2008***

***Net income***

Net income decreased by \$24 due to a decrease in net investment income and an increase in net realized capital losses, partially offset by an increase in underwriting results.

**Net investment income decreased by \$95**

Primarily driving the \$95 decrease in net investment income was an increase in losses from limited partnerships and other alternative investments and a decrease in income on fixed maturity investments. The increased losses on limited partnerships and other alternative investments was largely driven by losses on real estate and private equity partnerships as a result of declines in the estimated value of the underlying investments. The decrease in income from fixed maturities primarily resulted from lower income on variable rate securities due to declines in short-term interest rates as well as an increased allocation to lower-yielding U.S. Treasuries.



**Table of Contents****Net realized capital losses increased by \$27**

The increase in net realized capital losses of \$27 in 2009 was primarily due to an increase in realized losses on credit derivatives and valuation losses on impaired mortgage loans, partially offset by an increase in net gains on sales of municipal securities. See the Investment Results discussion within the Executive Overview Section of the MD&A for further information.

**Underwriting results increased by \$48**

Underwriting results increased by \$48 with a corresponding 2.1 point decrease in the combined ratio, from 95.8 to 93.7, due to:

**Change in underwriting results**

|                                    |                 |
|------------------------------------|-----------------|
| <b>Decrease in earned premiums</b> | <b>\$ (107)</b> |
|------------------------------------|-----------------|

**Losses and loss adjustment expenses**

|                                                                                                                                                  |    |
|--------------------------------------------------------------------------------------------------------------------------------------------------|----|
| Volume change    Decrease in current accident year losses and loss adjustment expenses before catastrophes due to the decrease in earned premium | 68 |
|--------------------------------------------------------------------------------------------------------------------------------------------------|----|

|                                                                                                                    |    |
|--------------------------------------------------------------------------------------------------------------------|----|
| Ratio change    A decrease in the current accident year loss and loss adjustment expense ratio before catastrophes | 37 |
|--------------------------------------------------------------------------------------------------------------------|----|

|                                                                                           |     |
|-------------------------------------------------------------------------------------------|-----|
| Decrease in current accident year losses and loss adjustment expenses before catastrophes | 105 |
|-------------------------------------------------------------------------------------------|-----|

|                                                                      |    |
|----------------------------------------------------------------------|----|
| Catastrophes    Decrease in current accident year catastrophe losses | 29 |
|----------------------------------------------------------------------|----|

|                                                                                         |    |
|-----------------------------------------------------------------------------------------|----|
| Reserve changes    An increase in net favorable prior accident year reserve development | 20 |
|-----------------------------------------------------------------------------------------|----|

|                                                            |            |
|------------------------------------------------------------|------------|
| <b>Net decrease in losses and loss adjustment expenses</b> | <b>154</b> |
|------------------------------------------------------------|------------|

**Operating expenses**

|                                                               |   |
|---------------------------------------------------------------|---|
| Decrease in amortization of deferred policy acquisition costs | 3 |
|---------------------------------------------------------------|---|

|                                                    |     |
|----------------------------------------------------|-----|
| Increase in insurance operating costs and expenses | (2) |
|----------------------------------------------------|-----|

|                                           |          |
|-------------------------------------------|----------|
| <b>Net decrease in operating expenses</b> | <b>1</b> |
|-------------------------------------------|----------|

|                                                           |              |
|-----------------------------------------------------------|--------------|
| <b>Increase in underwriting results from 2008 to 2009</b> | <b>\$ 48</b> |
|-----------------------------------------------------------|--------------|

*Earned premium decreased by \$107*

Ongoing Operations    earned premiums decreased by \$107, or 4%, primarily due to a 10% decrease in Specialty Commercial, a 6% decrease in Middle Market and a 6% decrease in Small Commercial. Refer to the Earned Premium discussion in the Executive Overview Section of the Property & Casualty MD&A for further discussion of the decrease in earned premium.

*Losses and loss adjustment expenses decreased by \$154***Current accident year losses and loss adjustment expenses before catastrophes decreased by \$105**

Ongoing Operations    current accident year losses and loss adjustment expenses before catastrophes decreased by \$105 due to a decrease in earned premium and a decrease in the current accident year loss and loss adjustment expense ratio before catastrophes. The current accident year loss and loss adjustment expense ratio before catastrophes decreased by 1.5 points, to 61.9, driven by decreases in Small Commercial and Middle Market. Refer to the segment MD&A discussions for further analysis of the decrease in current accident year losses and loss adjustment expenses before catastrophes driving the increase in underwriting results.

**Current accident year catastrophes decreased by \$29**

Current accident year catastrophe losses of \$142, or 5.8 points, in 2009 were lower than current accident year catastrophe losses of \$171, or 6.6 points, in 2008, as losses from tornadoes and thunderstorms in the South and

Midwest were lower in 2009 than in 2008.

Net favorable prior accident year reserve development increased by \$20

Net favorable prior accident year reserve development increased from \$39, or 1.5 points, in 2008, to \$59, or 2.4 points, in 2009. Among other reserve changes, net favorable reserve development of \$59 in 2009 included the release of general liability reserves in Middle Market and professional liability claim reserves in Specialty Commercial. See the Reserves Section of the MD&A for further discussion of the prior accident year reserve development in 2009. Among other reserve changes, net favorable reserve development of \$39 in 2008 included a release of workers compensation reserves in Small Commercial and a release of reserves for high hazard and umbrella general liability claims in Middle Market.

**Table of Contents***Operating expenses decreased by \$1*

Amortization of deferred policy acquisition costs decreased by \$3 primarily due to the decrease in earned premiums, partially offset by an increase in amortization of acquisition costs for Personal Lines policies for business sold through AARP and direct to the consumer. Insurance operating costs and expenses increased by \$2, primarily due to a \$23 increase in taxes, licenses and fees due to a \$6 increase in the assessment for a second injury fund and \$17 reserve strengthening for other state funds and taxes, largely offset by a \$15 increase in the estimated amount of dividends payable to certain workers' compensation policyholders due to underwriting profits in 2008. The expense ratio increased by 1.7 points, to 28.2, primarily due to the decrease in earned premium, the higher amount of amortization of Personal Lines acquisition costs, increased IT costs and an increase in taxes, licenses and fees.

**Income tax expense decreased by \$34**

Income taxes decreased from \$86 in 2008 to \$52 in 2009 due to a decrease in pre-tax income and a \$15 tax benefit from the sale of an equity investment in the second quarter of 2009.

***Six months ended June 30, 2009 compared to the six months ended June 30, 2008****Net income*

Net income decreased by \$225, due to a decrease in net investment income, an increase in net realized capital losses and a decrease in underwriting results.

**Net investment income decreased by \$220**

Primarily driving the \$220 decrease in net investment income was an increase in losses from limited partnerships and other alternative investments and a decrease in income on fixed maturity investments. The increased losses on limited partnerships and other alternative investments was largely driven by losses on real estate and private equity partnerships as a result of declines in the estimated value of the underlying investments. The decrease in income from fixed maturities primarily resulted from lower income on variable rate securities due to declines in short-term interest rates as well as an increased allocation to lower-yielding U.S. Treasuries.

**Net realized capital losses increased by \$182**

The increase in net realized capital losses of \$182 in 2009 was primarily due to an increase in realized losses on sales of securities, including sales of lower quality securities, mainly financial services and CMBS. See the Investment Results discussion within the Executive Overview Section of the MD&A for further information.

**Underwriting results decreased by \$16**

Underwriting results decreased by \$16, due to:

**Change in underwriting results**

|                                    |                 |
|------------------------------------|-----------------|
| <b>Decrease in earned premiums</b> | <b>\$ (209)</b> |
|------------------------------------|-----------------|

**Losses and loss adjustment expenses**

|                                                                                                                                                  |     |
|--------------------------------------------------------------------------------------------------------------------------------------------------|-----|
| Volume change    Decrease in current accident year losses and loss adjustment expenses before catastrophes due to the decrease in earned premium | 131 |
| Ratio change    A decrease in the current accident year loss and loss adjustment expense ratio before catastrophes                               | 18  |
| Decrease in current accident year losses and loss adjustment expenses before catastrophes                                                        | 149 |
| Catastrophes    Decrease in current accident year catastrophe losses                                                                             | 14  |
| Reserve changes    An increase in net favorable prior accident years reserve development                                                         | 37  |

|                                                            |            |
|------------------------------------------------------------|------------|
| <b>Net decrease in losses and loss adjustment expenses</b> | <b>200</b> |
|------------------------------------------------------------|------------|

**Operating expenses**

|                                                               |      |
|---------------------------------------------------------------|------|
| Decrease in amortization of deferred policy acquisition costs | 3    |
| Increase in insurance operating costs and expenses            | (10) |

|                                                           |           |             |
|-----------------------------------------------------------|-----------|-------------|
| <b>Net increase in operating expenses</b>                 |           | <b>(7)</b>  |
| <b>Decrease in underwriting results from 2008 to 2009</b> | <b>\$</b> | <b>(16)</b> |

*Earned premiums decreased by \$209*

Ongoing Operations earned premiums decreased by \$209, or 4%, primarily due to an 8% decrease in Specialty Commercial, a 7% decrease in Middle Market and a 5% decrease in Small Commercial. Refer to the Earned Premium discussion in the Executive Overview Section of the Property & Casualty MD&A for further discussion of the decrease in earned premium.

**Table of Contents**

*Losses and loss adjustment expenses decreased by \$200*

**Current accident year losses and loss adjustment expenses before catastrophes decreased by \$149**

Ongoing Operations current accident year losses and loss adjustment expenses before catastrophes decreased by \$149 due primarily to a decrease in earned premiums. The current accident year loss and loss adjustment expense ratio before catastrophes decreased by 0.3 points, to 62.5 primarily driven by a decrease in Small Commercial and, to a lesser extent, decreases in Personal Lines and Middle Market. Refer to the segment MD&A discussions for further analysis of the decrease in current accident year losses and loss adjustment expenses before catastrophes.

**Current accident year catastrophes decreased by \$14**

Current accident year catastrophe losses of \$207, or 4.2 points, in 2009 were lower than current accident year catastrophe losses of \$221, or 4.2 points, in 2008, as losses from ice storms, tornadoes and thunderstorms in 2009 were lower than losses from tornadoes, thunderstorms and winter storms in 2008.

**Net favorable prior accident year reserve development increased by \$37**

Net favorable prior accident year reserve development increased from \$90, or 1.7 points, in 2008, to \$127, or 2.6 points, in 2009. Among other reserve changes, net favorable reserve development of \$127 in 2009 included the release of general liability reserves in Middle Market and professional liability claim reserves in Specialty Commercial. Refer to the Reserves Section of the MD&A for further discussion of the prior accident year reserve development in 2009. Among other reserve developments, net favorable development in 2008 included a \$58 release of workers compensation reserves in Small Commercial and Middle Market and a \$42 release of reserves for high hazard and umbrella general liability claims, primarily related to the 2001 to 2006 accident years.

*Operating expenses increased by \$7*

Insurance operating costs and expenses increased by \$10, primarily due to a \$23 increase in taxes, licenses and fees due to a \$6 increase in the assessment for a second injury fund and \$17 reserve strengthening for other state funds and taxes and an increase in IT costs, largely offset by a \$15 increase in the estimated amount of dividends payable to certain workers compensation policyholders due to underwriting profits in 2008 and a \$14 reduction in TWIA assessments related to hurricane Ike in 2009. The expense ratio increased by 1.5 points, to 27.5, primarily due to the decrease in earned premium, the higher amount of amortization of Personal Lines acquisition costs and the increase in insurance operating costs and expenses other than policyholder dividends.

**Income tax expense decreased by \$161**

Income tax expense decreased from \$210 in 2008 to \$49 in 2009 primarily due to a decrease in pre-tax income, a \$17 benefit from a tax true-up and a \$15 tax benefit from the sale of an equity investment in the second quarter of 2009. Apart from the tax true-up and tax benefit, the effective tax rate on pre-tax income dropped from 27% in 2008 to 21% in 2009. Due primarily to the larger amount of net realized losses from investments in 2009, net investment income generated from tax-exempt securities represented a greater share of pre-tax income in 2009 than in 2008.

**Table of Contents****PERSONAL LINES**

|                             | Three Months Ended |                 |           | Six Months Ended |                 |           |
|-----------------------------|--------------------|-----------------|-----------|------------------|-----------------|-----------|
|                             |                    | June 30,        |           |                  | June 30,        |           |
| Premiums                    | 2009               | 2008            | Change    | 2009             | 2008            | Change    |
| <b>Written Premiums [1]</b> |                    |                 |           |                  |                 |           |
| <i>Business Unit</i>        |                    |                 |           |                  |                 |           |
| AARP                        | \$ 763             | \$ 741          | 3%        | \$ 1,444         | \$ 1,403        | 3%        |
| Agency                      | 268                | 271             | (1%)      | 517              | 529             | (2%)      |
| Other                       | 14                 | 17              | (18%)     | 28               | 33              | (15%)     |
| <b>Total</b>                | <b>\$ 1,045</b>    | <b>\$ 1,029</b> | <b>2%</b> | <b>\$ 1,989</b>  | <b>\$ 1,965</b> | <b>1%</b> |
| <i>Product Line</i>         |                    |                 |           |                  |                 |           |
| Automobile                  | \$ 742             | \$ 729          | 2%        | \$ 1,449         | \$ 1,427        | 2%        |
| Homeowners                  | 303                | 300             | 1%        | 540              | 538             |           |
| <b>Total</b>                | <b>\$ 1,045</b>    | <b>\$ 1,029</b> | <b>2%</b> | <b>\$ 1,989</b>  | <b>\$ 1,965</b> | <b>1%</b> |
| <b>Earned Premiums [1]</b>  |                    |                 |           |                  |                 |           |
| <i>Business Unit</i>        |                    |                 |           |                  |                 |           |
| AARP                        | \$ 709             | \$ 691          | 3%        | \$ 1,412         | \$ 1,378        | 2%        |
| Agency                      | 261                | 273             | (4%)      | 522              | 550             | (5%)      |
| Other                       | 15                 | 16              | (6%)      | 30               | 35              | (14%)     |
| <b>Total</b>                | <b>\$ 985</b>      | <b>\$ 980</b>   | <b>1%</b> | <b>\$ 1,964</b>  | <b>\$ 1,963</b> |           |
| <i>Product Line</i>         |                    |                 |           |                  |                 |           |
| Automobile                  | \$ 711             | \$ 707          | 1%        | \$ 1,415         | \$ 1,413        |           |
| Homeowners                  | 274                | 273             |           | 549              | 550             |           |
| <b>Total</b>                | <b>\$ 985</b>      | <b>\$ 980</b>   | <b>1%</b> | <b>\$ 1,964</b>  | <b>\$ 1,963</b> |           |

[1] The difference between written premiums and earned premiums is attributable to the change in unearned premium reserve.

| Premium Measures                | 2009 | 2008 | 2009 | 2008 |
|---------------------------------|------|------|------|------|
| Policies in-force end of period |      |      |      |      |

|                                              |                  |                  |
|----------------------------------------------|------------------|------------------|
| Automobile                                   | 2,375,240        | 2,326,188        |
| Homeowners                                   | 1,471,287        | 1,471,920        |
| <b>Total policies in-force end of period</b> | <b>3,846,527</b> | <b>3,798,108</b> |

**New business premium**

|            |        |       |        |        |
|------------|--------|-------|--------|--------|
| Automobile | \$ 124 | \$ 87 | \$ 239 | \$ 171 |
| Homeowners | \$ 40  | \$ 27 | \$ 71  | \$ 51  |

**Premium Renewal Retention**

|            |     |     |     |     |
|------------|-----|-----|-----|-----|
| Automobile | 85% | 87% | 85% | 88% |
| Homeowners | 87% | 91% | 88% | 90% |

**Written Pricing Increase**

|            |    |    |    |    |
|------------|----|----|----|----|
| Automobile | 3% | 4% | 3% | 4% |
| Homeowners | 5% | 6% | 5% | 6% |

**Earned Pricing Increase**

|            |    |    |    |    |
|------------|----|----|----|----|
| Automobile | 3% | 1% | 3% | 1% |
| Homeowners | 6% | 3% | 6% | 3% |

**Earned Premiums*****Three and six months ended June 30, 2009 compared to the three and six months ended June 30, 2008***

Earned premiums remained relatively flat for the three and six months ended June 30, 2009, primarily due to earned premium growth in AARP, offset by earned premium decreases in Agency and Other.

AARP earned premium grew \$18 and \$34, respectively, for the three and six months ended June 30, 2009, reflecting an increase in earned pricing and an increase in new business since the fourth quarter of 2008, partially offset by a decrease in premium renewal retention since the fourth quarter of 2008. The increase in new business has been driven by growth in the size of the AARP target market, the effect of direct marketing programs and the effect of cross-selling homeowners insurance to insureds who have auto policies. Partially offsetting the increase in earned premium was the effect of a shift to more preferred market segment business (which lowers average premium) and the effect of the economic downturn on consumer behavior. Among other actions, insureds have been reducing their premiums by raising deductibles, reducing limits, dropping coverage and reducing mileage.

## **Table of Contents**

Agency earned premium decreased by \$12 and \$28, respectively, for the three and six months ended June 30, 2009 due primarily to a decline in premium renewal retention and a shift to more preferred market segment business (which lowers average premium) and the effect of the economic downturn causing consumers to take actions to lower their premium. The decrease in renewal retention was driven, in part, by the Company's decision to stop renewing Florida homeowners' policies sold through agents beginning in the third quarter of 2008. Partially offsetting the factors decreasing earned premium was an increase in earned pricing and an increase in new business in the first six months of 2009. Contributing to the increase in new business in 2009 was the effect of an increase in the number of agency appointments and increased flow from existing agents.

Other earned premium decreased slightly, for the three and six months ended June 30, 2009, primarily due to a strategic decision to reduce other affinity business.

Auto earned premium grew slightly for the three and six months ended June 30, 2009 as the effect of modest earned pricing increases and an increase in new business over the first six months of 2009 was largely offset by a decline in premium renewal retention, shift of business to more preferred market segments and consumer actions to lower their premium. Homeowners' earned premium was relatively flat as the effect of earned pricing increases was offset by a decline in premium renewal retention, shift of business to more preferred market segments and consumer actions to lower their premium.

### **New business premium**

Both auto and homeowners' new business written premium increased in the three and six months ended June 30, 2009. Auto new business increased by \$37, or 43%, for the three month period and by \$68, or 40%, for the six month period. Homeowners' new business premium increased by \$13, or 48%, for the three month period and by \$20, or 39%, for the six month period. AARP new business written premium increased primarily due to increased direct marketing spend, higher auto policy conversion rates and cross-selling homeowners' insurance to insureds who have auto policies. Agency new business written premium increased primarily due to an increase in the number of policy quotes and the policy issue rate.

### **Premium renewal retention**

Premium renewal retention for auto decreased from 87% to 85% in the three month period and from 88% to 85% in the six month period, as renewal retention decreased in both AARP and Agency. Auto premium renewal retention decreased primarily due to the effects on average premium of a shift to more preferred market segment business and consumer actions to lower their premiums. Premium renewal retention for homeowners decreased from 91% to 87% in the three month period and from 90% to 88% in the six month period, primarily due to a decrease in policy retention for Agency business driven, in part, by the Company's decision to stop renewing Florida homeowners' policies.

### **Earned pricing increase**

The changes in earned pricing during the three and six months ended June 30, 2009 were primarily a reflection of written pricing changes over the last nine months of 2008 and the first three months of 2009. Written pricing increased in auto by 3% in the three and six months ended June 30, 2009 as the Company has increased rates in certain states for certain classes of business to maintain profitability in the face of rising loss costs. Homeowners' written pricing continued to increase due largely to rate increases and increases in building values.

### **Policies in-force**



The number of policies in-force increased 2% in auto, primarily due to an increase in the number of AARP auto policies in-force and remained relatively flat for homeowners, as a 3% increase in the number of AARP homeowners policies in-force was offset by a 7% decline in the number of Agency homeowners policies in-force. The number of Agency policies in-force decreased primarily because of the Company's decision to stop renewing Florida homeowners policies.

**Table of Contents**

| <b>Personal Lines Underwriting Summary</b>                              | <b>Three Months Ended<br/>June 30,</b> |              |               | <b>Six Months Ended<br/>June 30,</b> |               |               |
|-------------------------------------------------------------------------|----------------------------------------|--------------|---------------|--------------------------------------|---------------|---------------|
|                                                                         | <b>2009</b>                            | <b>2008</b>  | <b>Change</b> | <b>2009</b>                          | <b>2008</b>   | <b>Change</b> |
| Written premiums                                                        | \$ 1,045                               | \$ 1,029     | 2%            | \$ 1,989                             | \$ 1,965      | 1%            |
| Change in unearned premium reserve                                      | 60                                     | 49           | 22%           | 25                                   | 2             | NM            |
| Earned premiums                                                         | 985                                    | 980          | 1%            | 1,964                                | 1,963         |               |
| Losses and loss adjustment expenses                                     |                                        |              |               |                                      |               |               |
| Current accident year before catastrophes                               | 649                                    | 645          | 1%            | 1,276                                | 1,280         |               |
| Current accident year catastrophes                                      | 110                                    | 97           | 13%           | 152                                  | 127           | 20%           |
| Prior accident years                                                    |                                        | 1            | (100%)        | 10                                   | (7)           | NM            |
| Total losses and loss adjustment expenses                               | 759                                    | 743          | 2%            | 1,438                                | 1,400         | 3%            |
| Amortization of deferred policy acquisition costs                       | 168                                    | 155          | 8%            | 334                                  | 311           | 7%            |
| Insurance operating costs and expenses                                  | 68                                     | 64           | 6%            | 127                                  | 129           | (2%)          |
| <b>Underwriting results</b>                                             | <b>\$ (10)</b>                         | <b>\$ 18</b> | <b>NM</b>     | <b>\$ 65</b>                         | <b>\$ 123</b> | <b>(47%)</b>  |
| Loss and loss adjustment expense ratio                                  |                                        |              |               |                                      |               |               |
| Current accident year before catastrophes                               | 65.9                                   | 65.9         |               | 65.0                                 | 65.3          | 0.3           |
| Current accident year catastrophes                                      | 11.2                                   | 9.8          | (1.4)         | 7.7                                  | 6.4           | (1.3)         |
| Prior accident years                                                    |                                        |              |               | 0.5                                  | (0.4)         | (0.9)         |
| Total loss and loss adjustment expense ratio                            | 77.0                                   | 75.8         | (1.2)         | 73.2                                 | 71.3          | (1.9)         |
| Expense ratio                                                           | 24.0                                   | 22.4         | (1.6)         | 23.5                                 | 22.4          | (1.1)         |
| Combined ratio                                                          | 101.0                                  | 98.1         | (2.9)         | 96.7                                 | 93.7          | (3.0)         |
| Catastrophe ratio                                                       |                                        |              |               |                                      |               |               |
| Current year                                                            | 11.2                                   | 9.8          | (1.4)         | 7.7                                  | 6.4           | (1.3)         |
| Prior years                                                             | 0.8                                    | 0.3          | (0.5)         | 1.0                                  | (0.2)         | (1.2)         |
| Total catastrophe ratio                                                 | 12.0                                   | 10.1         | (1.9)         | 8.7                                  | 6.3           | (2.4)         |
| Combined ratio before catastrophes                                      | 89.0                                   | 88.0         | (1.0)         | 88.0                                 | 87.5          | (0.5)         |
| Combined ratio before catastrophes and prior accident years development | 89.8                                   | 88.3         | (1.5)         | 88.4                                 | 87.7          | (0.7)         |
| Other revenues [1]                                                      | \$ 35                                  | \$ 29        | 21%           | \$ 72                                | \$ 63         | 14%           |

[1] Represents  
servicing

*revenues.*

|                 | Three Months Ended |             |              | Six Months Ended |             |              |
|-----------------|--------------------|-------------|--------------|------------------|-------------|--------------|
|                 | June 30,           |             |              | June 30,         |             |              |
| Combined Ratios | 2009               | 2008        | Change       | 2009             | 2008        | Change       |
| Automobile      | 95.6               | 94.3        | (1.3)        | 92.4             | 93.5        | 1.1          |
| Homeowners      | 114.9              | 107.9       | (7.0)        | 107.6            | 94.4        | (13.2)       |
| <b>Total</b>    | <b>101.0</b>       | <b>98.1</b> | <b>(2.9)</b> | <b>96.7</b>      | <b>93.7</b> | <b>(3.0)</b> |

**Table of Contents*****Underwriting results and ratios******Three months ended June 30, 2009 compared to the three months ended June 30, 2008***

Underwriting results decreased by \$28, from underwriting income of \$18 to an underwriting loss of \$10, with a corresponding 2.9 point increase in the combined ratio, from 98.1 to 101.0, due to:

**Change in underwriting results**

|                                    |             |
|------------------------------------|-------------|
| <b>Increase in earned premiums</b> | <b>\$ 5</b> |
|------------------------------------|-------------|

**Losses and loss adjustment expenses**

Ratio change No change in the current accident loss and loss adjustment expense ratio before catastrophes

|                                                                                                                                               |     |
|-----------------------------------------------------------------------------------------------------------------------------------------------|-----|
| Volume change Increase in current accident year losses and loss adjustment expenses before catastrophes due to the increase in earned premium | (4) |
|-----------------------------------------------------------------------------------------------------------------------------------------------|-----|

|                                                                                           |     |
|-------------------------------------------------------------------------------------------|-----|
| Increase in current accident year losses and loss adjustment expenses before catastrophes | (4) |
|-------------------------------------------------------------------------------------------|-----|

|                                                             |      |
|-------------------------------------------------------------|------|
| Catastrophes Increase in current accident year catastrophes | (13) |
|-------------------------------------------------------------|------|

|                                                                      |   |
|----------------------------------------------------------------------|---|
| Reserve changes A change in prior accident years reserve development | 1 |
|----------------------------------------------------------------------|---|

|                                                            |             |
|------------------------------------------------------------|-------------|
| <b>Net increase in losses and loss adjustment expenses</b> | <b>(16)</b> |
|------------------------------------------------------------|-------------|

**Operating expenses**

|                                                               |      |
|---------------------------------------------------------------|------|
| Increase in amortization of deferred policy acquisition costs | (13) |
|---------------------------------------------------------------|------|

|                                                    |     |
|----------------------------------------------------|-----|
| Increase in insurance operating costs and expenses | (4) |
|----------------------------------------------------|-----|

|                                       |             |
|---------------------------------------|-------------|
| <b>Increase in operating expenses</b> | <b>(17)</b> |
|---------------------------------------|-------------|

|                                                           |                |
|-----------------------------------------------------------|----------------|
| <b>Decrease in underwriting results from 2008 to 2009</b> | <b>\$ (28)</b> |
|-----------------------------------------------------------|----------------|

***Earned premiums increased by \$5***

Earned premiums increased \$5, as earned premium growth in AARP was partially offset by decreases in Agency and Other. Refer to the Earned Premiums section above for further discussion.

***Losses and loss adjustment expenses increased by \$16*****Current accident year losses and loss adjustment expenses before catastrophes increased by \$4**

Personal Lines current accident year losses and loss adjustment expenses before catastrophes increased by \$4, to \$649, due to an increase in earned premiums. The current accident year loss and loss adjustment expense ratio before catastrophes remained flat at 65.9 as a decrease in the current accident year loss and loss adjustment expense ratio before catastrophes for AARP auto was offset by an increase in the ratio for Agency auto and Agency home. The decrease in the loss and loss adjustment expense ratio for AARP auto was largely due to expected favorable frequency on auto liability claims, partially offset by increased expected severity for auto liability claims relative to average premium per exposure. The increase in the loss and loss adjustment expense ratio for Agency auto was due to an increase in expected liability losses and increased physical damage frequency relative to average premium per exposure. The increase in the loss and loss adjustment expense ratio for Agency homeowners was due to increased severity coupled with a decline in average premium.

**Current accident year catastrophes increased by \$13**

Current accident year catastrophe losses of \$110, or 11.2 points, in 2009 were greater than current accident year catastrophe losses of \$97, or 9.8 points, in 2008, as losses from tornadoes and thunderstorms in the South and Midwest were higher in 2009 than in 2008.

***Operating expenses increased by \$17***

The expense ratio increased by 1.6 points, to 24.0, in 2009, due largely to a \$13 increase in amortization of deferred policy acquisition costs while earned premium remained relatively flat. Amortization of acquisition costs increased for both AARP business and for business sold direct to the consumer in four pilot states as a result of increased direct marketing costs. Contributing to the increase in insurance operating costs and expenses were higher IT costs.

**Table of Contents*****Six months ended June 30, 2009 compared to the six months ended June 30, 2008***

Underwriting results decreased by \$58, from \$123 to \$65, with a corresponding 3.0 point increase in the combined ratio, from 93.7 to 96.7, due to:

**Change in underwriting results**

**Increased in earned premiums** \$ 1

**Losses and loss adjustment expenses**

Ratio change A decrease in the current accident loss and loss adjustment expense ratio before catastrophes 5

Volume change Increase in current accident year losses and loss adjustment expenses before catastrophes due to the increase in earned premium (1)

Decrease in current accident year losses and loss adjustment expenses before catastrophes 4

Catastrophes Increase in current accident year catastrophes (25)

Reserve changes A change from net favorable to net unfavorable prior accident years reserve development (17)

**Net increase in losses and loss adjustment expenses** (38)

**Operating expenses**

Increase in amortization of deferred policy acquisition costs (23)

Decrease in insurance operating costs and expenses 2

**Increase in operating expenses** (21)

**Decrease in underwriting results from 2008 to 2009** \$ (58)

***Earned premiums increased by \$1***

Earned premiums increased \$1, as growth in AARP earned premiums was largely offset by decreases in Agency and Other. Refer to the Earned Premiums section above for further discussion.

***Losses and loss adjustment expenses increased by \$38*****Current accident year losses and loss adjustment expenses before catastrophes decreased by \$4**

Personal Lines current accident year losses and loss adjustment expenses before catastrophes decreased by \$4, to \$1,276, due to a decrease in the current accident year loss and loss adjustment expense ratio before catastrophes. The current accident year loss and loss adjustment expense ratio before catastrophes decreased by 0.3 points, to 65.0. The decrease was primarily due to a lower current accident year loss and loss adjustment expense ratio for AARP auto claims, partially offset by an increase in the current accident year loss and loss adjustment expense ratio for AARP and Agency homeowners. The decrease in the loss and loss adjustment expense ratio for AARP auto was largely due to expected favorable frequency on auto liability claims, partially offset by increased expected severity for auto liability claims relative to average premium per exposure. The increase in the loss and loss adjustment expense ratio for AARP and Agency homeowners was due to increased frequency and severity coupled with slower average premium growth.

**Current accident year catastrophes increased by \$25**

Current accident year catastrophe losses of \$152, or 7.7 points, in 2009 were greater than current accident year catastrophe losses of \$127, or 6.4 points, in 2008, as losses from winter storms, tornadoes and thunderstorms were higher in 2009 than in 2008.

**A \$17 change to net unfavorable prior accident year reserve development**

Net unfavorable reserve development of \$10 in 2009 was attributed to \$43 of reserve strengthenings, including an \$18 strengthening of reserves for homeowners business, and \$33 of releases of reserves for auto liability claims, primarily related to accident years 2005 to 2007. Net favorable reserve development of \$7 in 2008 included a \$9 release of reserves for extra-contractual liability claims related to non-standard auto liability claims in runoff.

*Operating expenses increased by \$21*

The expense ratio increased by 1.1 points, to 23.5, in 2009, due largely to a \$23 increase in amortization of deferred policy acquisition costs while earned premium remained flat. Amortization of deferred policy acquisition costs increased for both AARP business and for business sold direct to the consumer in four pilot states as a result of increased direct marketing costs. Insurance operating costs and expenses were down slightly as a \$7 reduction in TWIA assessments related to hurricane Ike was largely offset by an increase in other expenses, including higher IT costs.

**Table of Contents****SMALL COMMERCIAL**

|                     | Three Months Ended |                  |        | Six Months Ended |                  |        |
|---------------------|--------------------|------------------|--------|------------------|------------------|--------|
|                     | 2009               | June 30,<br>2008 | Change | 2009             | June 30,<br>2008 | Change |
| <b>Premiums [1]</b> |                    |                  |        |                  |                  |        |
| Written premiums    | \$ 643             | \$ 679           | (5%)   | \$ 1,336         | \$ 1,422         | (6%)   |
| Earned premiums     | 643                | 683              | (6%)   | 1,295            | 1,370            | (5%)   |

[1] The difference between written premiums and earned premiums is attributable to the change in unearned premium reserve.

| Premium Measures                | 2009   | 2008   | 2009      | 2008      |
|---------------------------------|--------|--------|-----------|-----------|
| New business premium            | \$ 120 | \$ 117 | \$ 239    | \$ 244    |
| Premium renewal retention       | 78%    | 81%    | 78%       | 82%       |
| Written pricing decrease        |        | (3%)   |           | (3%)      |
| Earned pricing decrease         |        | (2%)   | (1%)      | (2%)      |
| Policies in-force end of period |        |        | 1,060,482 | 1,057,058 |

**Earned Premiums****Three and six months ended June 30, 2009 compared to the three and six months ended June 30, 2008**

Earned premiums for the Small Commercial segment decreased \$40 and \$75, respectively for the three and six month periods, primarily due to lower earned audit premium on workers compensation business and the effect of non-renewals outpacing new business over the last nine months of 2008 and first three months of 2009 in all lines, including workers compensation, package business and commercial auto. While the Company has focused on increasing new business from its agents and expanding writings in certain territories, the effects of the economic downturn and competitor actions to increase market share and increase business appetite in certain classes of risks have contributed to the decrease in earned premium in the first six months of 2009.

**New business premium**

New business written premium was up \$3, or 3%, in the three months ended June 30, 2009 and declined \$5, or 2%, for the six months ended June 30, 2009. The increase in new business written premium in the three month period was primarily driven by an increase in workers compensation and the decrease in new business written premium in the six month period was primarily due to decreases in new package and commercial automobile business. While the effects of the economic downturn and aggressive competition have affected the Company's ability to grow its business, particularly for package and commercial auto, the Company continues to increase its new business for workers compensation through refinement of pricing and underwriting appetite in certain markets.

**Premium renewal retention**

Premium renewal retention decreased from 81% to 78% in the three month period and decreased from 82% to 78% in the six month period due



largely to the effect of a decrease in retention in all lines of business and the effect of written pricing decreases for workers compensation business over the last nine months of 2008 and first three months of 2009. The decrease in premium renewal retention has been largely driven by the decline in the economy including the effects of increased mid-term cancellations.

**Earned pricing increase  
(decrease)**

For both the three and six month periods, earned pricing increased for package business, decreased for workers compensation and was relatively flat for commercial auto business. As written premium is earned over the 12-month term of the policies, the earned pricing changes during the three and six month periods ended June 30, 2009 were primarily a reflection of written pricing changes over the last nine months of 2008 and the first three months of 2009. In addition to the effect of written pricing decreases in workers compensation, average premium per policy in Small Commercial has declined due to a lower average premium on Next Generation Auto business, a reduction in the payrolls of workers compensation insureds and the effect of declining mid-term endorsements.

**Policies in-force**

While earned premium has decreased by 6% and 5%, respectively, for the three and six month periods, the number of policies in-force has remained relatively flat, reflecting the decrease in average premium per policy. The growth in policies in-force does not correspond directly with the change in earned premiums due to the effect of changes in earned pricing, changes in the average premium per policy and because policy in-force counts are as of a point in time rather than over a period of time.

**Table of Contents**

| <b>Small Commercial Underwriting Summary</b>                            | <b>Three Months Ended<br/>June 30,</b> |              |               | <b>Six Months Ended<br/>June 30,</b> |               |               |
|-------------------------------------------------------------------------|----------------------------------------|--------------|---------------|--------------------------------------|---------------|---------------|
|                                                                         | <b>2009</b>                            | <b>2008</b>  | <b>Change</b> | <b>2009</b>                          | <b>2008</b>   | <b>Change</b> |
| Written premiums                                                        | \$ 643                                 | \$ 679       | (5%)          | \$ 1,336                             | \$ 1,422      | (6%)          |
| Change in unearned premium reserve                                      |                                        | (4)          | 100%          | 41                                   | 52            | (21%)         |
| Earned premiums                                                         | 643                                    | 683          | (6%)          | 1,295                                | 1,370         | (5%)          |
| Losses and loss adjustment expenses                                     |                                        |              |               |                                      |               |               |
| Current accident year before catastrophes                               | 340                                    | 380          | (11%)         | 702                                  | 750           | (6%)          |
| Current accident year catastrophes                                      | 23                                     | 35           | (34%)         | 29                                   | 44            | (34%)         |
| Prior accident years                                                    | 10                                     | (2)          | NM            | 15                                   | (4)           | NM            |
| Total losses and loss adjustment expenses                               | 373                                    | 413          | (10%)         | 746                                  | 790           | (6%)          |
| Amortization of deferred policy acquisition costs                       | 155                                    | 159          | (3%)          | 312                                  | 318           | (2%)          |
| Insurance operating costs and expenses                                  | 41                                     | 42           | (2%)          | 76                                   | 74            | 3%            |
| <b>Underwriting results</b>                                             | <b>\$ 74</b>                           | <b>\$ 69</b> | <b>7%</b>     | <b>\$ 161</b>                        | <b>\$ 188</b> | <b>(14%)</b>  |
| Loss and loss adjustment expense ratio                                  |                                        |              |               |                                      |               |               |
| Current accident year before catastrophes                               | 52.8                                   | 55.5         | 2.7           | 54.2                                 | 54.6          | 0.4           |
| Current accident year catastrophes                                      | 3.6                                    | 5.2          | 1.6           | 2.3                                  | 3.2           | 0.9           |
| Prior accident years                                                    | 1.5                                    | (0.3)        | (1.8)         | 1.2                                  | (0.3)         | (1.5)         |
| Total loss and loss adjustment expense ratio                            | 58.0                                   | 60.4         | 2.4           | 57.6                                 | 57.6          |               |
| Expense ratio                                                           | 30.4                                   | 29.0         | (1.4)         | 29.8                                 | 28.3          | (1.5)         |
| Policyholder dividend ratio                                             | 0.2                                    | 0.5          | 0.3           | 0.1                                  | 0.3           | 0.2           |
| Combined ratio                                                          | 88.6                                   | 89.8         | 1.2           | 87.6                                 | 86.2          | (1.4)         |
| Catastrophe ratio                                                       |                                        |              |               |                                      |               |               |
| Current year                                                            | 3.6                                    | 5.2          | 1.6           | 2.3                                  | 3.2           | 0.9           |
| Prior years                                                             | (0.3)                                  | 0.1          | 0.4           | (0.1)                                | 0.1           | 0.2           |
| Total catastrophe ratio                                                 | 3.3                                    | 5.3          | 2.0           | 2.2                                  | 3.3           | 1.1           |
| Combined ratio before catastrophes                                      | 85.3                                   | 84.5         | (0.8)         | 85.4                                 | 82.9          | (2.5)         |
| Combined ratio before catastrophes and prior accident years development | 83.4                                   | 84.9         | 1.5           | 84.1                                 | 83.3          | (0.8)         |

**Underwriting results and ratios****Three months ended June 30, 2009 compared to the three months ended June 30, 2008**

Underwriting results increased by \$5, from \$69 to \$74, with a corresponding 1.2 point decrease in the combined ratio, from 89.8 to 88.6, due to:

**Change in underwriting results**

|                                                                                                                                                  |           |             |
|--------------------------------------------------------------------------------------------------------------------------------------------------|-----------|-------------|
| <b>Decrease in earned premiums</b>                                                                                                               | <b>\$</b> | <b>(40)</b> |
| <b>Losses and loss adjustment expenses</b>                                                                                                       |           |             |
| Volume change    Decrease in current accident year losses and loss adjustment expenses before catastrophes due to the decrease in earned premium |           | 23          |
| Ratio change    A decrease in the current accident loss and loss adjustment expense ratio before catastrophes                                    |           | 17          |
| Net decrease in current accident year losses and loss adjustment expenses before catastrophes                                                    |           | 40          |
| Catastrophes    Decrease in current accident year catastrophes                                                                                   |           | 12          |
| Reserve changes    A change from net favorable to net unfavorable prior accident year reserve development                                        |           | (12)        |
| <b>Net decrease in losses and loss adjustment expenses</b>                                                                                       |           | <b>40</b>   |
| <b>Operating expenses</b>                                                                                                                        |           |             |
| Decrease in amortization of deferred policy acquisition costs                                                                                    |           | 4           |
| Decrease in insurance operating costs and expenses                                                                                               |           | 1           |
| <b>Decrease in operating expenses</b>                                                                                                            |           | <b>5</b>    |
| <b>Increase in underwriting results from 2008 to 2009</b>                                                                                        | <b>\$</b> | <b>5</b>    |

**Table of Contents***Earned premium decreased by \$40*

For the three months ended June 30, 2009, earned premiums for the Small Commercial segment decreased by \$40, to \$643. Refer to the Earned Premium section above for discussion.

*Losses and loss adjustment expenses decreased by \$40*Current accident year losses and loss adjustment expenses before catastrophes decreased by \$40

Small Commercial's current accident year losses and loss adjustment expenses before catastrophes decreased by \$40 in 2009, to \$340, primarily due to the decrease in earned premium and a 2.7 point decrease in the current accident year loss and loss adjustment expense ratio before catastrophes, to 52.8. The decrease in this ratio was primarily due to lower loss and loss adjustment expense ratio on package business, driven by lower claim frequency.

Current accident year catastrophes decreased by \$12

Current accident year catastrophe losses of \$23, or 3.6 points, in 2009 were lower than current accident year catastrophe losses of \$35, or 5.2 points, in 2008, as losses from windstorms and tornadoes in the Midwest in 2009 were lower than losses from tornadoes and thunderstorms in the South and Midwest in 2008.

A \$12 change to net unfavorable prior accident year reserve development

Net unfavorable prior accident year development of \$10 in 2009 included a \$20 strengthening of reserves for package business related to accident years 2007 and 2008. While net favorable prior accident years development was only \$2 in 2008, reserve development included an \$18 release of workers' compensation reserves related to accident years 2000 to 2007, largely offset by a \$10 strengthening of reserves for claims under Small Commercial package policies related to accident year 2007.

*Operating expense decreased by \$5*

The \$4 decrease in amortization of deferred policy acquisition costs was primarily driven by the decrease in earned premium. The expense ratio increased by 1.4 points, to 30.4, in 2009, primarily due to the decrease in earned premium.

*Six months ended June 30, 2009 compared to the six months ended June 30, 2008*

Underwriting results decreased by \$27, from \$188 to \$161, with a corresponding 1.4 point increase in the combined ratio, from 86.2 to 87.6, due to:

**Change in underwriting results**

|                                    |                |
|------------------------------------|----------------|
| <b>Decrease in earned premiums</b> | <b>\$ (75)</b> |
|------------------------------------|----------------|

**Losses and loss adjustment expenses**

|                                                                                                                                                  |    |
|--------------------------------------------------------------------------------------------------------------------------------------------------|----|
| Volume change    Decrease in current accident year losses and loss adjustment expenses before catastrophes due to the decrease in earned premium | 41 |
|--------------------------------------------------------------------------------------------------------------------------------------------------|----|

|                                                                                                               |   |
|---------------------------------------------------------------------------------------------------------------|---|
| Ratio change    A decrease in the current accident loss and loss adjustment expense ratio before catastrophes | 7 |
|---------------------------------------------------------------------------------------------------------------|---|

|                                                                                               |    |
|-----------------------------------------------------------------------------------------------|----|
| Net decrease in current accident year losses and loss adjustment expenses before catastrophes | 48 |
|-----------------------------------------------------------------------------------------------|----|

|                                                                |    |
|----------------------------------------------------------------|----|
| Catastrophes    Decrease in current accident year catastrophes | 15 |
|----------------------------------------------------------------|----|

|                                                                                                           |      |
|-----------------------------------------------------------------------------------------------------------|------|
| Reserve changes    A change from net favorable to net unfavorable prior accident year reserve development | (19) |
|-----------------------------------------------------------------------------------------------------------|------|

|                                                            |           |
|------------------------------------------------------------|-----------|
| <b>Net decrease in losses and loss adjustment expenses</b> | <b>44</b> |
|------------------------------------------------------------|-----------|

**Operating expenses**

|                                                               |   |
|---------------------------------------------------------------|---|
| Decrease in amortization of deferred policy acquisition costs | 6 |
|---------------------------------------------------------------|---|

|                                                    |     |
|----------------------------------------------------|-----|
| Increase in insurance operating costs and expenses | (2) |
|----------------------------------------------------|-----|

|                                       |          |
|---------------------------------------|----------|
| <b>Decrease in operating expenses</b> | <b>4</b> |
|---------------------------------------|----------|

|                                                           |           |             |
|-----------------------------------------------------------|-----------|-------------|
| <b>Decrease in underwriting results from 2008 to 2009</b> | <b>\$</b> | <b>(27)</b> |
|-----------------------------------------------------------|-----------|-------------|

**Table of Contents**

*Earned premium decreased by \$75*

For the six months ended June 30, 2009, earned premiums for the Small Commercial segment decreased by \$75, to \$1,295. Refer to the Earned Premium section above for discussion.

*Losses and loss adjustment expenses decreased by \$44*

**Current accident year losses and loss adjustment expenses before catastrophes decreased by \$48**

Small Commercial's current accident year losses and loss adjustment expenses before catastrophes decreased by \$48 in 2009, to \$702, primarily due to the decrease in earned premium and a decrease in the current accident year loss and loss adjustment expense ratio before catastrophes. The decrease in this ratio was primarily due to a lower loss and loss adjustment expense ratio on workers' compensation business, reflecting a continuation of favorable expected frequency, partially offset by the effect of earned pricing declines and the effect of a 2009 decrease in estimated audit premium related to exposures earned in 2008.

**Current accident year catastrophes decreased by \$15**

Current accident year catastrophe losses of \$29, or 2.3 points, in 2009 were lower than current accident year catastrophe losses of \$44, or 3.2 points, in 2008, as losses from tornadoes and thunderstorms were lower in 2009 than in 2008.

**A \$19 change to net unfavorable prior accident year reserve development**

Net unfavorable prior accident year development of \$15 in 2009 included \$36 of strengthening of reserves for package business, partially offset by a \$13 release of workers' compensation reserves related to accident years 2003 to 2007. Net favorable prior accident year development of \$4 in 2008 included a \$39 release of workers' compensation reserves related to accident years 2000 to 2007, largely offset by a \$17 strengthening of reserves for general liability and products liability claims primarily for accident years 2004 and prior and \$10 strengthening of reserves for claims under package policies related to accident year 2007.

*Operating expense decreased by \$4*

The decrease in amortization of deferred policy acquisition costs was driven by the decrease in earned premium, partially offset by higher amortization of other underwriting expenses. The expense ratio increased by 1.5 points, to 29.8, in 2009, primarily due to the decrease in earned premium and the increase in insurance operating costs and expenses. Insurance operating costs and expenses increased by \$2, largely due to a decrease in estimated contingent commissions in 2008 related to 2007 agent compensation and higher IT costs in 2009, partially offset by a \$5, or 0.7 point, reduction in TWIA assessments related to hurricane Ike.

**Table of Contents****MIDDLE MARKET**

|                     | Three Months Ended |                  |        | Six Months Ended |                  |        |
|---------------------|--------------------|------------------|--------|------------------|------------------|--------|
|                     | 2009               | June 30,<br>2008 | Change | 2009             | June 30,<br>2008 | Change |
| <b>Premiums [1]</b> |                    |                  |        |                  |                  |        |
| Written premiums    | \$ 482             | \$ 529           | (9%)   | \$ 1,008         | \$ 1,094         | (8%)   |
| Earned premiums     | 538                | 575              | (6%)   | 1,086            | 1,168            | (7%)   |

[1] The difference between written premiums and earned premiums is attributable to the change in unearned premium reserve.

| Premium Measures                | 2009   | 2008   | 2009   | 2008   |
|---------------------------------|--------|--------|--------|--------|
| New business premium            | \$ 106 | \$ 101 | \$ 221 | \$ 206 |
| Premium renewal retention       | 71%    | 77%    | 73%    | 78%    |
| Written pricing decrease        | (1%)   | (7%)   | (2%)   | (6%)   |
| Earned pricing decrease         | (5%)   | (6%)   | (5%)   | (5%)   |
| Policies in-force end of period |        |        | 96,574 | 96,602 |

**Earned Premiums****Three and six months ended June 30, 2009 compared to the three and six months ended June 30, 2008**

Earned premiums for the Middle Market segment decreased by \$37, or 6%, for the three months ended June 30, 2009 and decreased by \$82, or 7%, for the six months ended June 30, 2009. For both periods, the decrease was primarily driven by decreases in general liability and commercial auto due to earned pricing decreases and the effect of a decline in new business and premium renewal retention over the last nine months of 2008 and first three months of 2009. Middle Market workers compensation earned premium increased modestly as the effect of an increase in new business written premium over the last nine months of 2008 and first three months of 2009 was partially offset by lower earned audit premium.

**New business premium**

New business written premium increased by \$5, or 5%, to \$106 in the second quarter of 2009 and increased by \$15, or 7%, to \$221 in the first six months of 2009. An increase in new business written premium for workers compensation was partially offset by a decrease in new business for marine, commercial auto and general liability. The Company has increased new business for workers compensation by targeting business in selected industries and regions of the country where attractive new business opportunities remain, despite continued price competition and state-mandated rate reductions. In the first two months of the second quarter of 2009, the Company's new business was negatively affected by uncertainty in the marketplace regarding The Hartford, particularly for larger accounts, but new business improved significantly in the month of June for both smaller and larger accounts after the Company reaffirmed its focus on its core domestic Property & Casualty and Life businesses and the Company's

ratings stabilized.

#### **Premium renewal retention**

Premium renewal retention decreased from 77% to 71% for the three month period and decreased from 78% to 73% for the six month period due largely to a decrease in retention of workers compensation, general liability and commercial auto and, for the six-month period, a decrease in property. The Company continued to take actions to secure renewals in the first six months of 2009, including the use of reduced pricing on targeted accounts, particularly on workers compensation business. Nevertheless, premium renewal retention declined due to the effects of the downturn in the economy, particularly in Marine construction lines, and the Company's decision not to reduce its pricing in many lines, including property, auto and general liability business. Premium renewal retention was also lower for workers compensation business due to the effect of lower audit premium decreasing average premium per policy. As was the case with new business, in the first two months of the second quarter of 2009, renewal retention was negatively affected by uncertainty in the marketplace regarding The Hartford, particularly for larger accounts, but renewal retention improved significantly in the month of June after the Company reaffirmed its focus on its core domestic Property & Casualty and Life businesses and the Company's ratings stabilized.

#### **Earned pricing decrease**

Earned pricing decreased in all lines of business, including workers compensation, commercial auto, general liability, property and marine. As written premium is earned over the 12-month term of the policies, the earned pricing changes during the second quarter of 2009 were primarily a reflection of written pricing decreases over the last nine months of 2008 and the first three months of 2009. A number of carriers have continued to compete fairly aggressively on price, particularly on larger accounts within Middle Market. In the second quarter of 2009, however, written pricing decreases moderated for workers compensation, general liability and marine and were flat or slightly positive for property and commercial auto.

#### **Policies in-force**

While the number of policies in-force remained relatively flat from June 30, 2008 to June 30, 2009, earned premium declined due to the reduction in the average premium per policy.



**Table of Contents**

|                                                                         | Three Months Ended |             |           | Six Months Ended |              |             |
|-------------------------------------------------------------------------|--------------------|-------------|-----------|------------------|--------------|-------------|
|                                                                         | June 30,           |             |           | June 30,         |              |             |
| Middle Market Underwriting Summary                                      | 2009               | 2008        | Change    | 2009             | 2008         | Change      |
| Written premiums                                                        | \$ 482             | \$ 529      | (9%)      | \$ 1,008         | \$ 1,094     | (8%)        |
| Change in unearned premium reserve                                      | (56)               | (46)        | (22%)     | (78)             | (74)         | (5%)        |
| Earned premiums                                                         | 538                | 575         | (6%)      | 1,086            | 1,168        | (7%)        |
| Losses and loss adjustment expenses                                     |                    |             |           |                  |              |             |
| Current accident year before catastrophes                               | 331                | 377         | (12%)     | 690              | 757          | (9%)        |
| Current accident year catastrophes                                      | 8                  | 33          | (76%)     | 24               | 42           | (43%)       |
| Prior accident years                                                    | (22)               | (21)        | (5%)      | (80)             | (37)         | (116%)      |
| Total losses and loss adjustment expenses                               | 317                | 389         | (19%)     | 634              | 762          | (17%)       |
| Amortization of deferred policy acquisition costs                       | 123                | 129         | (5%)      | 248              | 258          | (4%)        |
| Insurance operating costs and expenses                                  | 42                 | 54          | (22%)     | 79               | 90           | (12%)       |
| <b>Underwriting results</b>                                             | <b>\$ 56</b>       | <b>\$ 3</b> | <b>NM</b> | <b>\$ 125</b>    | <b>\$ 58</b> | <b>116%</b> |
| Loss and loss adjustment expense ratio                                  |                    |             |           |                  |              |             |
| Current accident year before catastrophes                               | 61.6               | 65.7        | 4.1       | 63.6             | 64.9         | 1.3         |
| Current accident year catastrophes                                      | 1.6                | 5.7         | 4.1       | 2.2              | 3.6          | 1.4         |
| Prior accident years                                                    | (4.2)              | (3.7)       | 0.5       | (7.4)            | (3.2)        | 4.2         |
| Total loss and loss adjustment expense ratio                            | 59.1               | 67.7        | 8.6       | 58.4             | 65.3         | 6.9         |
| Expense ratio                                                           | 29.8               | 29.4        | (0.4)     | 29.5             | 28.5         | (1.0)       |
| Policyholder dividend ratio                                             | 0.6                | 2.3         | 1.7       | 0.5              | 1.3          | 0.8         |
| Combined ratio                                                          | 89.5               | 99.4        | 9.9       | 88.5             | 95.0         | 6.5         |
| Catastrophe ratio                                                       |                    |             |           |                  |              |             |
| Current year                                                            | 1.6                | 5.7         | 4.1       | 2.2              | 3.6          | 1.4         |
| Prior years                                                             | (0.8)              | (0.4)       | 0.4       | (0.9)            | (0.1)        | 0.8         |
| Total catastrophe ratio                                                 | 0.8                | 5.3         | 4.5       | 1.3              | 3.5          | 2.2         |
| Combined ratio before catastrophes                                      | 88.7               | 94.1        | 5.4       | 87.2             | 91.5         | 4.3         |
| Combined ratio before catastrophes and prior accident years development | 92.1               | 97.4        | 5.3       | 93.7             | 94.6         | 0.9         |

**Underwriting results and ratios****Three months ended June 30, 2009 compared to the three months ended June 30, 2008**

Underwriting results increased by \$53, from \$3 to \$56 with a corresponding 9.9 point decrease in the combined ratio, from 99.4 to 89.5 due to:

**Change in underwriting results**

|                                                                                                                                                |           |             |
|------------------------------------------------------------------------------------------------------------------------------------------------|-----------|-------------|
| <b>Decrease in earned premiums</b>                                                                                                             | <b>\$</b> | <b>(37)</b> |
| <b>Losses and loss adjustment expenses</b>                                                                                                     |           |             |
| Volume change    Decrease in current accident year loss and loss adjustment expenses before catastrophes due to the decrease in earned premium |           | 25          |
| Ratio change    A decrease in the current accident year loss and loss adjustment expense ratio before catastrophes                             |           | 21          |
| Net decrease in current accident year losses and loss adjustment expenses before catastrophes                                                  |           | 46          |
| Catastrophes    Decrease in current accident year catastrophes                                                                                 |           | 25          |
| Reserve changes    An increase in net favorable prior accident year reserve development                                                        |           | 1           |
| <b>Net decrease in losses and loss adjustment expenses</b>                                                                                     |           | <b>72</b>   |
| <b>Operating expenses</b>                                                                                                                      |           |             |
| Decrease in amortization of deferred policy acquisition costs                                                                                  |           | 6           |
| Decrease in insurance operating costs and expenses                                                                                             |           | 12          |
| <b>Net decrease in operating expenses</b>                                                                                                      |           | <b>18</b>   |
| <b>Increase in underwriting results from 2008 to 2009</b>                                                                                      | <b>\$</b> | <b>53</b>   |

**Table of Contents***Earned premium decreased by \$37*

Earned premiums for the Middle Market segment decreased by \$37, or 6%, driven primarily by decreases in general liability and commercial auto. Refer to the Earned Premium section for further discussion.

*Losses and loss adjustment expenses decreased by \$72*Current accident year losses and loss adjustment expenses before catastrophes decreased by \$46

Middle Market current accident year losses and loss adjustment expenses before catastrophes decreased by \$46, primarily due to a decrease in earned premium and a decrease in the current accident year loss and loss adjustment expense ratio before catastrophes. Before catastrophes, the current accident year loss and loss adjustment expense ratio decreased by 4.1 points, to 61.6, primarily due to lower non-catastrophe losses on property business, driven by favorable claim severity, partially offset by a higher loss and loss adjustment expense ratio on workers compensation and livestock business.

Current accident year catastrophes decreased by \$25

Current accident year catastrophe losses of \$8, or 1.6 points, in 2009 were lower than current accident year catastrophe losses of \$33, or 5.7 points, in 2008, as losses from windstorms and tornadoes across the Midwest in 2009 were lower than losses from tornadoes and thunderstorms in the South and Midwest in 2008.

A \$1 increase in net favorable prior accident year reserve development

Net favorable reserve development of \$22 in 2009 included a \$33 release of general liability reserves, primarily related to accident years 2004 to 2007. Net favorable reserve development of \$21 in 2008 included a \$23 release of reserves for high hazard and umbrella general liability claims, primarily related to the 2001 to 2006 accident years.

*Operating expenses decreased by \$18*

Insurance operating costs and expenses decreased by \$12, primarily due to an \$11 increase in the estimated amount of dividends payable to certain workers compensation policyholders due to underwriting profits recognized in the second quarter of 2008. The decrease in the amortization of deferred policy acquisition costs was largely due to the decrease in earned premium. The expense ratio increased 0.4 points, to 29.8 in 2009, as insurance operating costs and expenses other than policyholders dividends did not decrease commensurate with the decrease in earned premium.

*Six months ended June 30, 2009 compared to the six months ended June 30, 2008*

Underwriting results increased by \$67, from \$58 to \$125, with a corresponding 6.5 point decrease in the combined ratio, from 95.0 to 88.5, due to:

**Change in underwriting results**

|                                    |                |
|------------------------------------|----------------|
| <b>Decrease in earned premiums</b> | <b>\$ (82)</b> |
|------------------------------------|----------------|

**Losses and loss adjustment expenses**

|                                                                                                                                             |    |
|---------------------------------------------------------------------------------------------------------------------------------------------|----|
| Volume change Decrease in current accident year loss and loss adjustment expenses before catastrophes due to the decrease in earned premium | 53 |
|---------------------------------------------------------------------------------------------------------------------------------------------|----|

|                                                                                                                 |    |
|-----------------------------------------------------------------------------------------------------------------|----|
| Ratio change A decrease in the current accident year loss and loss adjustment expense ratio before catastrophes | 14 |
|-----------------------------------------------------------------------------------------------------------------|----|

|                                                                                               |    |
|-----------------------------------------------------------------------------------------------|----|
| Net decrease in current accident year losses and loss adjustment expenses before catastrophes | 67 |
|-----------------------------------------------------------------------------------------------|----|

|                                                             |    |
|-------------------------------------------------------------|----|
| Catastrophes Decrease in current accident year catastrophes | 18 |
|-------------------------------------------------------------|----|

|                                                                                      |    |
|--------------------------------------------------------------------------------------|----|
| Reserve changes An increase in net favorable prior accident year reserve development | 43 |
|--------------------------------------------------------------------------------------|----|

|                                                            |            |
|------------------------------------------------------------|------------|
| <b>Net decrease in losses and loss adjustment expenses</b> | <b>128</b> |
|------------------------------------------------------------|------------|

**Operating expenses**

|                                                               |    |
|---------------------------------------------------------------|----|
| Decrease in amortization of deferred policy acquisition costs | 10 |
|---------------------------------------------------------------|----|

|                                                    |    |
|----------------------------------------------------|----|
| Decrease in insurance operating costs and expenses | 11 |
|----------------------------------------------------|----|

|                                           |           |
|-------------------------------------------|-----------|
| <b>Net decrease in operating expenses</b> | <b>21</b> |
|-------------------------------------------|-----------|

|                                                           |           |           |
|-----------------------------------------------------------|-----------|-----------|
| <b>Increase in underwriting results from 2008 to 2009</b> | <b>\$</b> | <b>67</b> |
|-----------------------------------------------------------|-----------|-----------|

123

---

**Table of Contents**

*Earned premium decreased by \$82*

Earned premiums for the Middle Market segment decreased by \$82, or 7%, driven primarily by decreases in general liability and commercial auto. Refer to the Earned Premium section for further discussion.

*Losses and loss adjustment expenses decreased by \$128*

Current accident year losses and loss adjustment expenses before catastrophes decreased by \$67

Middle Market current accident year losses and loss adjustment expenses before catastrophes decreased by \$67, primarily due to a decrease in earned premium and a decrease in the current accident year loss and loss adjustment expense ratio before catastrophes. Before catastrophes, the current accident year loss and loss adjustment expense ratio decreased by 1.3 points, to 63.6, primarily due to lower non-catastrophe losses on property business, driven by favorable claim severity, partially offset by a higher loss and loss adjustment expense ratio on workers compensation and general liability business. The higher loss and loss adjustment expense ratio on workers compensation and general liability business was partially due to the effect of a 2008 increase in estimated audit premium related to exposures earned in 2007, which reduced the loss and loss adjustment expense ratio in 2008.

Current accident year catastrophes decreased by \$18

Current accident year catastrophe losses of \$24, or 2.2 points, in 2009 were lower than current accident year catastrophe losses of \$42, or 3.6 points, in 2008, as losses from ice storms, windstorms and tornadoes across many states in 2009 were lower than losses from tornadoes and thunderstorms in the South and Midwest in 2008.

A \$43 increase in net favorable prior accident year reserve development

Net favorable prior accident year reserve development increased by \$43, from \$37, or 3.2 points, in 2008 to \$80, or 7.4 points, in 2009. Net favorable reserve development of \$80 in 2009 included general liability reserve releases of \$71, primarily related to accident years 2004 to 2007. Net favorable reserve development of \$37 in 2008 included a \$37 release of reserves for high hazard and umbrella general liability claims, primarily related to the 2001 to 2006 accident years and a \$19 release of workers compensation reserves, partially offset by a \$30 strengthening of reserves for general liability and products liability claims primarily related to accident years 2004 and prior.

*Operating expenses decreased by \$21*

Insurance operating costs and expenses decreased by \$11, primarily due to an \$11 increase in the estimated amount of dividends payable to certain workers compensation policyholders due to underwriting profits in 2008. The decrease in the amortization of deferred policy acquisition costs was largely due to the decrease in earned premium, partially offset by an increase in amortization of other underwriting expenses. The expense ratio increased 1.0 point, to 29.5 in 2009, as insurance operating costs and expenses other than policyholders dividends did not decrease commensurate with the decrease in earned premium.

Table of Contents**SPECIALTY COMMERCIAL**

|                                             | Three Months Ended |                  |              | Six Months Ended |                  |              |
|---------------------------------------------|--------------------|------------------|--------------|------------------|------------------|--------------|
|                                             | 2009               | June 30,<br>2008 | Change       | 2009             | June 30,<br>2008 | Change       |
| <b>Written Premiums [1]</b>                 |                    |                  |              |                  |                  |              |
| Property                                    | \$                 | \$ 14            | (100%)       | \$ (16)          | \$ 21            | NM           |
| Casualty                                    | 128                | 135              | (5%)         | 278              | 294              | (5%)         |
| Professional liability, fidelity and surety | 148                | 176              | (16%)        | 291              | 328              | (11%)        |
| Other                                       | 16                 | 21               | (24%)        | 34               | 43               | (21%)        |
| <b>Total</b>                                | <b>\$ 292</b>      | <b>\$ 346</b>    | <b>(16%)</b> | <b>\$ 587</b>    | <b>\$ 686</b>    | <b>(14%)</b> |
| <b>Earned Premiums [1]</b>                  |                    |                  |              |                  |                  |              |
| Property                                    | \$ 3               | \$ 24            | (88%)        | \$ 16            | \$ 51            | (69%)        |
| Casualty                                    | 124                | 132              | (6%)         | 254              | 264              | (4%)         |
| Professional liability, fidelity and surety | 165                | 169              | (2%)         | 336              | 339              | (1%)         |
| Other                                       | 19                 | 21               | (10%)        | 37               | 42               | (12%)        |
| <b>Total</b>                                | <b>\$ 311</b>      | <b>\$ 346</b>    | <b>(10%)</b> | <b>\$ 643</b>    | <b>\$ 696</b>    | <b>(8%)</b>  |

[1] The difference between written premiums and earned premiums is attributable to the change in unearned premium reserve.

**Earned premiums****Three and six months ended June 30, 2009 compared to the three and six months ended June 30, 2008**

Earned premiums for the Specialty Commercial segment decreased by \$35, or 10%, for the three month period and by \$53, or 8%, for the six month period, primarily due to a decrease in property earned premiums.

Property earned premiums decreased by \$21, or 88%, for the three month period and by \$35, or 69%, for the six month period, primarily due to the sale of the Company's core excess and surplus lines property business. Effective March 31, 2009, the Company sold its core excess and surplus lines property business, to Beazley Group PLC. Concurrent with the sale, the in-force book of business was ceded to Beazley under a separate reinsurance agreement, whereby the Company ceded \$26 of unearned premium, net of \$10 in ceding commission. The ceding of the unearned premium was reflected as a reduction of written premium in the six months ended June 30, 2009.

Casualty earned premiums decreased by \$8, or 6%, and by \$10, or 4%, respectively, for the three and six month periods, primarily because of earned pricing decreases and a decrease in insured exposures on specialty construction accounts.

Professional liability, fidelity and surety earned premium decreased slightly as the effects of lower new business and renewal retention and earned pricing decreases were largely offset by a decrease in the portion of

professional liability risks ceded to outside reinsurers. The adverse impact of recent ratings downgrades contributed to a decline in new business and renewal retention in the first six months of 2009.

Within the Other category, earned premium decreased by \$2, or 10%, and by \$5, or 12%, respectively, for the three and six month periods. The Other category of earned premiums includes premiums assumed under inter-segment arrangements.

**Table of Contents**

| <b>Specialty Commercial Underwriting Summary</b>                        | <b>Three Months Ended<br/>June 30,</b> |              |               | <b>Six Months Ended<br/>June 30,</b> |              |               |
|-------------------------------------------------------------------------|----------------------------------------|--------------|---------------|--------------------------------------|--------------|---------------|
|                                                                         | <b>2009</b>                            | <b>2008</b>  | <b>Change</b> | <b>2009</b>                          | <b>2008</b>  | <b>Change</b> |
| Written premiums                                                        | \$ 292                                 | \$ 346       | (16%)         | \$ 587                               | \$ 686       | (14%)         |
| Change in unearned premium reserve                                      | (19)                                   |              |               | (56)                                 | (10)         | NM            |
| Earned premiums                                                         | 311                                    | 346          | (10%)         | 643                                  | 696          | (8%)          |
| Losses and loss adjustment expenses                                     |                                        |              |               |                                      |              |               |
| Current accident year before catastrophes                               | 214                                    | 237          | (10%)         | 447                                  | 477          | (6%)          |
| Current accident year catastrophes                                      | 1                                      | 6            | (83%)         | 2                                    | 8            | (75%)         |
| Prior accident years                                                    | (47)                                   | (17)         | (176%)        | (72)                                 | (42)         | (71%)         |
| Total losses and loss adjustment expenses                               | 168                                    | 226          | (26%)         | 377                                  | 443          | (15%)         |
| Amortization of deferred policy acquisition costs                       | 72                                     | 78           | (8%)          | 147                                  | 157          | (6%)          |
| Insurance operating costs and expenses                                  | 35                                     | 24           | 46%           | 60                                   | 39           | 54%           |
| <b>Underwriting results</b>                                             | <b>\$ 36</b>                           | <b>\$ 18</b> | <b>100%</b>   | <b>\$ 59</b>                         | <b>\$ 57</b> | <b>4%</b>     |
| Loss and loss adjustment expense ratio                                  |                                        |              |               |                                      |              |               |
| Current accident year before catastrophes                               | 68.7                                   | 68.4         | (0.3)         | 69.5                                 | 68.6         | (0.9)         |
| Current accident year catastrophes                                      | 0.3                                    | 1.9          | 1.6           | 0.2                                  | 1.1          | 0.9           |
| Prior accident years                                                    | (15.0)                                 | (4.6)        | 10.4          | (11.3)                               | (5.9)        | 5.4           |
| Total loss and loss adjustment expense ratio                            | 54.0                                   | 65.7         | 11.7          | 58.4                                 | 63.7         | 5.3           |
| Expense ratio                                                           | 34.5                                   | 28.4         | (6.1)         | 31.9                                 | 27.4         | (4.5)         |
| Policyholder dividend ratio                                             | 0.1                                    | 1.1          | 1.0           | 0.4                                  | 0.8          | 0.4           |
| Combined ratio                                                          | 88.7                                   | 95.2         | 6.5           | 90.8                                 | 91.9         | 1.1           |
| Catastrophe ratio                                                       |                                        |              |               |                                      |              |               |
| Current year                                                            | 0.3                                    | 1.9          | 1.6           | 0.2                                  | 1.1          | 0.9           |
| Prior years                                                             | (1.7)                                  | (0.5)        | 1.2           | (1.0)                                | (1.2)        | (0.2)         |
| Total catastrophe ratio                                                 | (1.4)                                  | 1.4          | 2.8           | (0.7)                                | (0.1)        | 0.6           |
| Combined ratio before catastrophes                                      | 90.1                                   | 93.8         | 3.7           | 91.5                                 | 92.0         | 0.5           |
| Combined ratio before catastrophes and prior accident years development | 103.4                                  | 97.9         | (5.5)         | 101.9                                | 96.7         | (5.2)         |
| Other revenues [1]                                                      | \$ 86                                  | \$ 96        | (10%)         | \$ 166                               | \$ 182       | (9%)          |

[1] Represents  
servicing  
revenue.



**Underwriting results and ratios****Three months ended June 30, 2009 compared to the three months ended June 30, 2008**

Underwriting results increased by \$18, from \$18 to \$36, with a corresponding 6.5 point decrease in the combined ratio, to 88.7, due to:

**Change in underwriting results**

|                                    |                |
|------------------------------------|----------------|
| <b>Decrease in earned premiums</b> | <b>\$ (35)</b> |
|------------------------------------|----------------|

**Losses and loss adjustment expenses**

|                                                                                                                                                    |    |
|----------------------------------------------------------------------------------------------------------------------------------------------------|----|
| Volume change    Decrease in the current accident year loss and loss adjustment expenses before catastrophes due to the decrease in earned premium | 24 |
|----------------------------------------------------------------------------------------------------------------------------------------------------|----|

|                                                                                                                     |     |
|---------------------------------------------------------------------------------------------------------------------|-----|
| Ratio change    An increase in the current accident year loss and loss adjustment expense ratio before catastrophes | (1) |
|---------------------------------------------------------------------------------------------------------------------|-----|

|                                                                                               |    |
|-----------------------------------------------------------------------------------------------|----|
| Net decrease in current accident year losses and loss adjustment expenses before catastrophes | 23 |
|-----------------------------------------------------------------------------------------------|----|

|                                                                      |   |
|----------------------------------------------------------------------|---|
| Catastrophes    Decrease in current accident year catastrophe losses | 5 |
|----------------------------------------------------------------------|---|

|                                                                                      |    |
|--------------------------------------------------------------------------------------|----|
| Reserve changes    Increase in net favorable prior accident year reserve development | 30 |
|--------------------------------------------------------------------------------------|----|

|                                                            |           |
|------------------------------------------------------------|-----------|
| <b>Net decrease in losses and loss adjustment expenses</b> | <b>58</b> |
|------------------------------------------------------------|-----------|

**Operating expenses**

|                                                               |   |
|---------------------------------------------------------------|---|
| Decrease in amortization of deferred policy acquisition costs | 6 |
|---------------------------------------------------------------|---|

|                                                    |      |
|----------------------------------------------------|------|
| Increase in insurance operating costs and expenses | (11) |
|----------------------------------------------------|------|

|                                           |            |
|-------------------------------------------|------------|
| <b>Net increase in operating expenses</b> | <b>(5)</b> |
|-------------------------------------------|------------|

|                                                           |              |
|-----------------------------------------------------------|--------------|
| <b>Increase in underwriting results from 2008 to 2009</b> | <b>\$ 18</b> |
|-----------------------------------------------------------|--------------|

**Table of Contents***Earned premiums decreased by \$35*

Earned premiums for the Specialty Commercial segment decreased by \$35, or 10%, primarily due to a decrease in property earned premiums. Refer to the Earned Premiums section above for further discussion.

*Losses and loss adjustment expenses decreased by \$58***Current accident year losses and loss adjustment expenses before catastrophes decreased by \$23**

Specialty Commercial current accident year losses and loss adjustment expenses before catastrophes decreased by \$23 in 2009, to \$214, primarily due to a decrease in earned premium.

**Net favorable prior accident year development increased by \$30**

Net favorable prior accident year reserve development of \$47 in 2009 included a \$30 release of reserves for D&O insurance claims related to accident years 2003 to 2007 and a \$20 release of reserves for uncollectible reinsurance. Net favorable prior accident year reserve development of \$17 in 2008 included a \$10 release of reserves for D&O insurance and E&O insurance for the 2004 to 2006 accident years.

*Operating expenses increased by \$5*

Insurance operating costs and expenses increased by \$11, primarily due to a \$23 increase in taxes, licenses and fees due to a \$6 increase in the assessment for a second injury fund and \$17 reserve strengthening for other state funds and taxes, partially offset by decreases in policyholder dividends and compensation-related costs. Amortization of deferred policy acquisition costs decreased by \$6 primarily due to the decrease in earned premium. The expense ratio increased by 6.1 points, to 34.5, due to the decrease in earned premium and the increase in insurance operating costs and expenses.

***Six months ended June 30, 2009 compared to the six months ended June 30, 2008***

Underwriting results increased by \$2, from \$57 to \$59, with a corresponding 1.1 point decrease in the combined ratio, to 90.8, due to:

**Change in underwriting results**

|                                    |                |
|------------------------------------|----------------|
| <b>Decrease in earned premiums</b> | <b>\$ (53)</b> |
|------------------------------------|----------------|

**Losses and loss adjustment expenses**

|                                                                                                                                                |    |
|------------------------------------------------------------------------------------------------------------------------------------------------|----|
| Volume change    Decrease in current accident year loss and loss adjustment expenses before catastrophes due to the decrease in earned premium | 38 |
|------------------------------------------------------------------------------------------------------------------------------------------------|----|

|                                                                                                                     |     |
|---------------------------------------------------------------------------------------------------------------------|-----|
| Ratio change    An increase in the current accident year loss and loss adjustment expense ratio before catastrophes | (8) |
|---------------------------------------------------------------------------------------------------------------------|-----|

|                                                                                               |    |
|-----------------------------------------------------------------------------------------------|----|
| Net decrease in current accident year losses and loss adjustment expenses before catastrophes | 30 |
|-----------------------------------------------------------------------------------------------|----|

|                                                                      |   |
|----------------------------------------------------------------------|---|
| Catastrophes    Decrease in current accident year catastrophe losses | 6 |
|----------------------------------------------------------------------|---|

|                                                                                       |    |
|---------------------------------------------------------------------------------------|----|
| Reserve changes    Increase in net favorable prior accident years reserve development | 30 |
|---------------------------------------------------------------------------------------|----|

|                                                            |           |
|------------------------------------------------------------|-----------|
| <b>Net decrease in losses and loss adjustment expenses</b> | <b>66</b> |
|------------------------------------------------------------|-----------|

**Operating expenses**

|                                                               |    |
|---------------------------------------------------------------|----|
| Decrease in amortization of deferred policy acquisition costs | 10 |
|---------------------------------------------------------------|----|

|                                                    |      |
|----------------------------------------------------|------|
| Increase in insurance operating costs and expenses | (21) |
|----------------------------------------------------|------|

|                                           |             |
|-------------------------------------------|-------------|
| <b>Net increase in operating expenses</b> | <b>(11)</b> |
|-------------------------------------------|-------------|

|                                                           |             |
|-----------------------------------------------------------|-------------|
| <b>Increase in underwriting results from 2008 to 2009</b> | <b>\$ 2</b> |
|-----------------------------------------------------------|-------------|



**Table of Contents**

*Earned premiums decreased by \$53*

Earned premiums for the Specialty Commercial segment decreased by \$53, or 8%, primarily due to a decrease in property earned premiums. Refer to the Earned Premiums section above for further discussion.

*Losses and loss adjustment expenses decreased by \$66*

Current accident year losses and loss adjustment expenses before catastrophes decreased by \$30

Specialty Commercial current accident year losses and loss adjustment expenses before catastrophes decreased by \$30 in 2009, to \$447, primarily due to a decrease in earned premium, partially offset by an increase in the loss and loss adjustment expense ratio before catastrophes and prior accident year reserve development. The loss and loss adjustment expense ratio before catastrophes and prior accident year reserve development increased by 0.9 points, to 69.5, primarily due to a higher loss and loss adjustment ratio on directors and officers insurance and specialty casualty business, driven largely by earned pricing decreases.

Net favorable prior accident year reserve development increased by \$30

Net favorable prior accident year reserve development of \$72 in 2009 included, among other reserve changes, releases of reserves for directors and officers insurance claims of \$50 and a \$20 release of reserves for uncollectible reinsurance. Net favorable prior accident year reserve development of \$42 in 2008 included a \$20 release of reserves for D&O insurance and E&O insurance claims related to accident years 2003 to 2006 and a \$10 release of reserves for construction defect claims related to accident years 2001 and prior.

*Operating expenses increased by \$11*

Insurance operating costs and expenses increased by \$21, primarily due to a \$23 increase in taxes, licenses and fees due to a \$6 increase in the assessment for a second injury fund and \$17 reserve strengthening for other state funds and taxes. The expense ratio increased by 4.5 points, to 31.9, primarily due to the decrease in earned premium and the increase in insurance operating costs and expenses. Amortization of deferred policy acquisition costs decreased by \$10 due to the decrease in earned premium.

Table of Contents**OTHER OPERATIONS (INCLUDING ASBESTOS AND ENVIRONMENTAL CLAIMS)**

|                                                 | Three Months Ended |             |               | Six Months Ended |              |              |
|-------------------------------------------------|--------------------|-------------|---------------|------------------|--------------|--------------|
|                                                 | June 30,           |             |               | June 30,         |              |              |
| Operating Summary                               | 2009               | 2008        | Change        | 2009             | 2008         | Change       |
| Written premiums                                | \$ 1               | \$ 2        | (50%)         | \$ 2             | \$ 4         | (50%)        |
| Change in unearned premium reserve              |                    |             |               | 1                | 1            |              |
| Earned premiums                                 | 1                  | 2           | (50%)         | 1                | 3            | (67%)        |
| Losses and loss adjustment expenses prior years | 121                | 55          | 120%          | 121              | 70           | 73%          |
| Insurance operating costs and expenses          | 4                  | 5           | (20%)         | 9                | 10           | (10%)        |
| <b>Underwriting results</b>                     | <b>(124)</b>       | <b>(58)</b> | <b>(114%)</b> | <b>(129)</b>     | <b>(77)</b>  | <b>(68%)</b> |
| Net investment income                           | 41                 | 57          | (28%)         | 81               | 112          | (28%)        |
| Net realized capital losses                     | 2                  | 2           |               | (32)             | (16)         | (100%)       |
| Other expenses                                  | (2)                |             | NM            | (1)              | (2)          | 50%          |
| <b>Income before income taxes</b>               | <b>(83)</b>        | <b>1</b>    | <b>NM</b>     | <b>(81)</b>      | <b>17</b>    | <b>NM</b>    |
| Income tax benefit (expense)                    | 34                 | 2           | NM            | 33               |              | NM           |
| <b>Net income</b>                               | <b>\$ (49)</b>     | <b>\$ 3</b> | <b>NM</b>     | <b>\$ (48)</b>   | <b>\$ 17</b> | <b>NM</b>    |

***Three months ended June 30, 2009 compared to the three months ended June 30, 2008***

Net income for the three months ended June 30, 2009 decreased \$52 compared to the prior year period.

The decrease in Other Operations net income was driven primarily by the following:

A \$66 decrease in underwriting results, primarily due to a \$66 increase in unfavorable prior year loss development. Reserve development in the three months ended June 30, 2009 included \$138 of asbestos reserve strengthening as a result of the Company's annual asbestos evaluation, partially offset by a decrease of \$20 in the allowance for uncollectible reinsurance as a result of the Company's annual evaluation of reinsurance recoverables. For the comparable three month period ended June 30, 2008, reserve development included \$50 of asbestos reserve strengthening as a result of the Company's annual asbestos reserve evaluation.

A \$16 decrease in net investment income, primarily as a result of a decrease in income on fixed maturity investments driven by lower pre-tax yields and a decrease in the level of invested assets.

Partially offsetting the decrease in Other Operations net income were the following:

A \$32 increase in income tax benefit, as a result of a change from net income to net loss.

***Six months ended June 30, 2009 compared to the six months ended June 30, 2008***

Net income for the six months ended June 30, 2009 decreased \$65 compared to the prior year period, driven primarily by the following:

A \$52 decrease in underwriting results, primarily due to a \$51 increase in unfavorable prior year loss development. Reserve development in the six months ended June 30, 2009 included \$138 of asbestos reserve strengthening as a result of the Company's annual asbestos reserve evaluation, partially offset by a decrease of \$20 in the allowance for uncollectible reinsurance as a result of the Company's annual evaluation of reinsurance recoverables. For the comparable six month period ended June 30, 2008, reserve development included \$50 of asbestos reserve strengthening as a result of the Company's annual asbestos reserve evaluation.

A \$31 decrease in net investment income, primarily as a result of a decrease in investment yield for fixed maturities and a decrease in invested assets resulting from net losses and loss adjustment expenses paid.

Partially offsetting the decrease in Other Operations net income were the following:

A \$33 increase in income tax benefit, as a result of the change from net income to net loss.



**Table of Contents**

***Asbestos and Environmental Claims***

The Company continues to receive asbestos and environmental claims. Asbestos claims relate primarily to bodily injuries asserted by people who came in contact with asbestos or products containing asbestos. Environmental claims relate primarily to pollution and related clean-up costs.

The Company wrote several different categories of insurance contracts that may cover asbestos and environmental claims. First, the Company wrote primary policies providing the first layer of coverage in an insured's liability program. Second, the Company wrote excess policies providing higher layers of coverage for losses that exhaust the limits of underlying coverage. Third, the Company acted as a reinsurer assuming a portion of those risks assumed by other insurers writing primary, excess and reinsurance coverages. Fourth, subsidiaries of the Company participated in the London Market, writing both direct insurance and assumed reinsurance business.

With regard to both environmental and particularly asbestos claims, significant uncertainty limits the ability of insurers and reinsurers to estimate the ultimate reserves necessary for unpaid losses and related expenses. Traditional actuarial reserving techniques cannot reasonably estimate the ultimate cost of these claims, particularly during periods where theories of law are in flux. The degree of variability of reserve estimates for these exposures is significantly greater than for other more traditional exposures. In particular, the Company believes there is a high degree of uncertainty inherent in the estimation of asbestos loss reserves. It is also not possible to predict changes in the legal and legislative environment and their effect on the future development of asbestos and environmental claims.

In the case of the reserves for asbestos exposures, factors contributing to the high degree of uncertainty include inadequate loss development patterns, plaintiffs' expanding theories of liability, the risks inherent in major litigation, and inconsistent emerging legal doctrines. Furthermore, over time, insurers, including the Company, have experienced significant changes in the rate at which asbestos claims are brought, the claims experience of particular insureds, and the value of claims, making predictions of future exposure from past experience uncertain. Plaintiffs and insureds also have sought to use bankruptcy proceedings, including pre-packaged bankruptcies, to accelerate and increase loss payments by insurers. In addition, some policyholders have asserted new classes of claims for coverages to which an aggregate limit of liability may not apply. Further uncertainties include insolvencies of other carriers and unanticipated developments pertaining to the Company's ability to recover reinsurance for asbestos and environmental claims. Management believes these issues are not likely to be resolved in the near future.

In the case of the reserves for environmental exposures, factors contributing to the high degree of uncertainty include expanding theories of liability and damages, the risks inherent in major litigation, inconsistent decisions concerning the existence and scope of coverage for environmental claims, and uncertainty as to the monetary amount being sought by the claimant from the insured.

The reporting pattern for assumed reinsurance claims, including those related to asbestos and environmental claims, is much longer than for direct claims. In many instances, it takes months or years to determine that the policyholder's own obligations have been met and how the reinsurance in question may apply to such claims. The delay in reporting reinsurance claims and exposures adds to the uncertainty of estimating the related reserves.

Given the factors described above, the Company believes the actuarial tools and other techniques it employs to estimate the ultimate cost of claims for more traditional kinds of insurance exposure are less precise in estimating reserves for its asbestos and environmental exposures. For this reason, the Company relies on exposure-based analysis to estimate the ultimate costs of these claims and regularly evaluates new information in assessing its potential asbestos and environmental exposures.

**Table of Contents****Reserve Activity**

Reserves and reserve activity in the Other Operations segment are categorized and reported as asbestos, environmental, or all other. The all other category of reserves covers a wide range of insurance and assumed reinsurance coverages, including, but not limited to, potential liability for construction defects, lead paint, silica, pharmaceutical products, molestation and other long-tail liabilities. In addition, within the all other category of reserves, Other Operations records its allowance for future reinsurer insolvencies and disputes that might affect reinsurance collectability associated with asbestos, environmental, and other claims recoverable from reinsurers. The following table presents reserve activity, inclusive of estimates for both reported and incurred but not reported claims, net of reinsurance, for Other Operations, categorized by asbestos, environmental and all other claims, for the three and six months ended June 30, 2009.

**Other Operations Losses and Loss Adjustment Expenses**

|                                                                |                    |                      | <b>All Other</b> |                 |
|----------------------------------------------------------------|--------------------|----------------------|------------------|-----------------|
| <b>For the Three Months Ended June 30, 2009</b>                | <b>Asbestos</b>    | <b>Environmental</b> | <b>[1]</b>       | <b>Total</b>    |
| Beginning liability net [2][3]                                 | \$ 1,845           | \$ 261               | \$ 1,565         | \$ 3,671        |
| Losses and loss adjustment expenses incurred                   | 138                |                      | (17)             | 121             |
| Losses and loss adjustment expenses paid                       | (37)               | (7)                  | (27)             | (71)            |
| Reclassification of asbestos and environmental liabilities [4] | 51                 | 3                    | (54)             |                 |
| <b>Ending liability net [2][3]</b>                             | <b>\$ 1,997[5]</b> | <b>\$ 257</b>        | <b>\$ 1,467</b>  | <b>\$ 3,721</b> |

  

|                                                                |                    |                      | <b>All Other</b> |                 |
|----------------------------------------------------------------|--------------------|----------------------|------------------|-----------------|
| <b>For the Six Months Ended June 30, 2009</b>                  | <b>Asbestos</b>    | <b>Environmental</b> | <b>[1]</b>       | <b>Total</b>    |
| Beginning liability net [2][3]                                 | \$ 1,884           | \$ 269               | \$ 1,628         | \$ 3,781        |
| Losses and loss adjustment expenses incurred                   | 138                |                      | (17)             | 121             |
| Losses and loss adjustment expenses paid                       | (76)               | (15)                 | (90)             | (181)           |
| Reclassification of asbestos and environmental liabilities [4] | 51                 | 3                    | (54)             |                 |
| <b>Ending liability net [2][3]</b>                             | <b>\$ 1,997[5]</b> | <b>\$ 257</b>        | <b>\$ 1,467</b>  | <b>\$ 3,721</b> |

[1] All Other includes unallocated loss adjustment expense reserves and the allowance for uncollectible reinsurance.

[2] Excludes asbestos and environmental net liabilities reported in Ongoing Operations of \$11



and \$5,  
 respectively, as of  
 June 30, 2009, \$12  
 and \$6,  
 respectively, as of  
 March 31, 2009,  
 and \$12 and \$6,  
 respectively, as of  
 December 31,  
 2008. Total net  
 losses and loss  
 adjustment  
 expenses incurred  
 in Ongoing  
 Operations for the  
 three and six  
 months ended June  
 30, 2009 includes  
 \$2 and \$8,  
 respectively,  
 related to asbestos  
 and environmental  
 claims. Total net  
 losses and loss  
 adjustment  
 expenses paid in  
 Ongoing  
 Operations for the  
 three and six  
 months ended  
 June 30, 2009  
 includes \$4 and  
 \$10, respectively,  
 related to asbestos  
 and environmental  
 claims.

[3] Gross of  
 reinsurance,  
 asbestos and  
 environmental  
 reserves, including  
 liabilities in  
 Ongoing  
 Operations, were  
 \$2,622 and \$292,  
 respectively, as of  
 June 30, 2009,  
 \$2,453 and \$301,  
 respectively, as of  
 March 31, 2009,

*and \$2,498 and  
\$309, respectively,  
as of  
December 31,  
2008.*

*[4] During the three  
months ended  
June 30, 2009, the  
Company  
reclassified  
liabilities of \$54  
that were  
previously  
classified as All  
Other to  
Asbestos and  
Environmental .*

*[5] The one-year and  
average three-year  
net paid amounts  
for asbestos  
claims, including  
Ongoing  
Operations, are  
\$182 and \$232,  
respectively,  
resulting in a one  
year net survival  
ratio of 11.0 and a  
three year net  
survival ratio of  
8.6. Net survival  
ratio is the  
quotient of the net  
carried reserves  
divided by the  
average annual  
payment amount  
and is an  
indication of the  
number of years  
that the net carried  
reserve would last  
(i.e., survive) if the  
future annual  
claim payments  
were consistent  
with the calculated  
historical average.*

During the second quarter of 2009, the Company completed its annual ground-up asbestos reserve evaluation. As part of this evaluation, the Company reviewed all of its open direct domestic insurance accounts exposed to asbestos liability as well as assumed reinsurance accounts and its London Market exposures for both direct insurance and assumed reinsurance. Based on this evaluation, the Company increased its net asbestos reserves by \$138. For certain direct policyholders, the Company experienced increases in claim severity, expense and costs associated with litigating asbestos coverage matters. Increases in severity and expense were most prevalent among certain, peripheral defendant insureds. The Company also experienced unfavorable development on its assumed reinsurance accounts driven largely by the same factors experienced by the direct policyholders. In the second quarter of 2008, the Company increased its net asbestos reserves by \$50 driven by account specific changes. The Company currently expects to continue to perform an evaluation of its asbestos liabilities annually.

The Company divides its gross asbestos exposures into Direct, Assumed Reinsurance and London Market. The Company further divides its direct asbestos exposures into the following categories: Major Asbestos Defendants (the Top 70 accounts in Tillinghast's published Tiers 1 and 2 and Wellington accounts), which are subdivided further as: Structured Settlements, Wellington, Other Major Asbestos Defendants; Accounts with Future Expected Exposures greater than \$2.5; Accounts with Future Expected Exposures less than \$2.5 and Unallocated.

Structured Settlements are those accounts where the Company has reached an agreement with the insured as to the amount and timing of the claim payments to be made to the insured.

The Wellington subcategory includes insureds that entered into the Wellington Agreement dated June 19, 1985. The Wellington Agreement provided terms and conditions for how the signatory asbestos producers would access their coverage from the signatory insurers.

**Table of Contents**

The Other Major Asbestos Defendants subcategory represents insureds included in Tiers 1 and 2, as defined by Tillinghast that are not Wellington signatories and have not entered into structured settlements with The Hartford. The Tier 1 and 2 classifications are meant to capture the insureds for which there is expected to be significant exposure to asbestos claims.

Accounts with future expected exposures greater or less than \$2.5 include accounts that are not major asbestos defendants.

The Unallocated category includes an estimate of the reserves necessary for asbestos claims related to direct insureds that have not previously tendered asbestos claims to the Company and exposures related to liability claims that may not be subject to an aggregate limit under the applicable policies.

An account may move between categories from one evaluation to the next. For example, an account with future expected exposure of greater than \$2.5 in one evaluation may be reevaluated due to changing conditions and recategorized as less than \$2.5 in a subsequent evaluation or vice versa.

The following table displays asbestos reserves and other statistics by policyholder category, as of June 30, 2009:

**Summary of Gross Asbestos Reserves  
As of June 30, 2009**

|                                                                | <b>Number of<br/>Accounts [1]</b> | <b>All Time<br/>Paid [2]</b> | <b>Total<br/>Reserves</b> | <b>All Time<br/>Ultimate [2]</b> |
|----------------------------------------------------------------|-----------------------------------|------------------------------|---------------------------|----------------------------------|
| Major asbestos defendants [4]                                  |                                   |                              |                           |                                  |
| Structured settlements (includes 4 Wellington<br>accounts) [5] | 7                                 | \$ 270                       | \$ 475                    | \$ 745                           |
| Wellington (direct only)                                       | 29                                | 904                          | 43                        | 947                              |
| Other major asbestos defendants                                | 29                                | 474                          | 168                       | 642                              |
| No known policies (includes 3 Wellington<br>accounts)          | 5                                 |                              |                           |                                  |
| Accounts with future exposure > \$2.5                          | 73                                | 744                          | 547                       | 1,291                            |
| Accounts with future exposure < \$2.5                          | 1,104                             | 424                          | 119                       | 543                              |
| Unallocated [6]                                                |                                   | 1,687                        | 366                       | 2,053                            |
| Total direct                                                   |                                   | \$ 4,503                     | \$ 1,718                  | \$ 6,221                         |
| Assumed reinsurance                                            |                                   | 1,110                        | 557                       | 1,667                            |
| London market                                                  |                                   | 581                          | 347                       | 928                              |
| <b>Total as of June 30, 2009 [3]</b>                           |                                   | <b>\$ 6,194</b>              | <b>\$ 2,622</b>           | <b>\$ 8,816</b>                  |

*[1] An account may move between categories from one evaluation to the next. Reclassifications were made as a result of the reserve evaluation completed in the second quarter of 2009.*

[2] *All Time Paid* represents the total payments with respect to the indicated claim type that have already been made by the Company as of the indicated balance sheet date. *All Time Ultimate* represents the Company's estimate, as of the indicated balance sheet date, of the total payments that are ultimately expected to be made to fully settle the indicated payment type. The amount is the sum of the amounts already paid (e.g., *All Time Paid* ) and the estimated future payments (e.g., the amount shown in the column labeled *Total Reserves* ).

[3] *Survival ratio* is a commonly used industry ratio for comparing reserve levels between companies. While the method is commonly used, it is not a predictive

*technique.  
Survival ratios  
may vary over  
time for  
numerous  
reasons such as  
large payments  
due to the final  
resolution of  
certain asbestos  
liabilities, or  
reserve  
re-estimates. The  
survival ratio is  
computed by  
dividing the  
recorded  
reserves by the  
average of the  
past three years  
of payments. The  
ratio is the  
calculated  
number of years  
the recorded  
reserves would  
survive if future  
annual payments  
were equal to the  
average annual  
payments for the  
past three years.  
The three-year  
gross survival  
ratio of 7.5 as of  
June 30, 2009 is  
computed based  
on total paid  
losses of \$1,051  
for the period  
from July 1, 2006  
to June 30, 2009.  
As of June 30,  
2009, the one  
year gross paid  
amount for total  
asbestos claims  
is \$284, resulting  
in a one year  
gross survival  
ratio of 9.2.*

[4] *Includes 25 open accounts at June 30, 2009. Included 25 open accounts at June 30, 2008.*

[5] *Structured settlements include the Company's reserves related to PPG Industries, Inc. ( PPG ). In January 2009, the Company, along with approximately three dozen other insurers, entered into a modified agreement in principle with PPG to resolve the Company's coverage obligations for all of its PPG asbestos liabilities, including principally those arising out of its 50% stock ownership of Pittsburgh Corning Corporation ( PCC ), a joint venture with Corning, Inc. The agreement is contingent on the fulfillment of certain conditions, including the confirmation of a PCC plan of*

*reorganization  
under  
Section 524(g) of  
the Bankruptcy  
Code, which  
have not yet been  
met.*

*[6] Includes closed  
accounts  
(exclusive of  
Major Asbestos  
Defendants) and  
unallocated  
IBNR.*

For paid and incurred losses and loss adjustment expenses reporting, the Company also classifies its asbestos and environmental reserves into three categories: Direct, Assumed Reinsurance, and London Market. Direct insurance includes primary and excess coverage. Assumed reinsurance includes both treaty reinsurance (covering broad categories of claims or blocks of business) and facultative reinsurance (covering specific risks or individual policies of primary or excess insurance companies). London Market business includes the business written by one or more of the Company's subsidiaries in the United Kingdom, which are no longer active in the insurance or reinsurance business. Such business includes both direct insurance and assumed reinsurance.

Of the three categories of claims (Direct, Assumed Reinsurance and London Market), direct policies tend to have the greatest factual development from which to estimate the Company's exposures.

Assumed reinsurance exposures are inherently less predictable than direct insurance exposures because the Company may not receive notice of a reinsurance claim until the underlying direct insurance claim is mature. This causes a delay in the receipt of information at the reinsurer level and adds to the uncertainty of estimating related reserves.



**Table of Contents**

London Market exposures are the most uncertain of the three categories of claims. As a participant in the London Market (comprised of both Lloyd's of London and London Market companies), certain subsidiaries of the Company wrote business on a subscription basis, with those subsidiaries' involvement being limited to a relatively small percentage of a total contract placement. Claims are reported, via a broker, to the lead underwriter and, once agreed to, are presented to the following markets for concurrence. This reporting and claim agreement process makes estimating liabilities for this business the most uncertain of the three categories of claims.

The following table sets forth, for the three and six months ended June 30, 2009, paid and incurred loss activity by the three categories of claims for asbestos and environmental.

| Paid and Incurred Losses and Loss Adjustment Expense ( LAE ) Development |                         |                             |                         | Asbestos and Environmental  |   |
|--------------------------------------------------------------------------|-------------------------|-----------------------------|-------------------------|-----------------------------|---|
|                                                                          | Asbestos [1]            |                             | Environmental [1]       |                             |   |
|                                                                          | Paid<br>Losses &<br>LAE | Incurred<br>Losses &<br>LAE | Paid<br>Losses &<br>LAE | Incurred<br>Losses &<br>LAE |   |
| Three Months Ended June 30, 2009                                         |                         |                             |                         |                             |   |
| Gross                                                                    |                         |                             |                         |                             |   |
| Direct                                                                   | \$ 33                   | \$ 117                      | \$ 6                    | \$                          |   |
| Assumed Reinsurance                                                      | 13                      | 52                          | 3                       |                             |   |
| London Market                                                            | 4                       |                             | 1                       |                             |   |
| Total                                                                    | 50                      | 169                         | 10                      |                             |   |
| Ceded                                                                    | (13)                    | (31)                        | (3)                     |                             |   |
| Net prior to reclassification                                            | 37                      | 138                         | 7                       |                             |   |
| Reclassification of asbestos and environmental liabilities [2]           |                         | 51                          |                         |                             | 3 |
| Net                                                                      | \$ 37                   | \$ 189                      | \$ 7                    | \$                          | 3 |
| Six Months Ended June 30, 2009                                           |                         |                             |                         |                             |   |
| Gross                                                                    |                         |                             |                         |                             |   |
| Direct                                                                   | \$ 69                   | \$ 117                      | \$ 13                   | \$                          |   |
| Assumed Reinsurance                                                      | 17                      | 52                          | 4                       |                             |   |
| London Market                                                            | 9                       |                             | 2                       |                             |   |
| Total                                                                    | 95                      | 169                         | 19                      |                             |   |
| Ceded                                                                    | (19)                    | (31)                        | (4)                     |                             |   |
| Net prior to reclassification                                            | 76                      | 138                         | 15                      |                             |   |
| Reclassification of asbestos and environmental liabilities [2]           |                         | 51                          |                         |                             | 3 |
| Net                                                                      | \$ 76                   | \$ 189                      | \$ 15                   | \$                          | 3 |

*[1] Excludes asbestos and environmental paid and incurred loss and LAE*

*reported in  
Ongoing  
Operations. Total  
gross losses and  
LAE incurred in  
Ongoing  
Operations for the  
three and six  
months ended  
June 30, 2009  
includes \$2 and  
\$8, respectively,  
related to asbestos  
and environmental  
claims. Total gross  
losses and LAE  
paid in Ongoing  
Operations for the  
three and six  
months ended  
June 30, 2009  
includes \$5 and  
\$10, respectively,  
related to asbestos  
and environmental  
claims.*

*[2] During the three  
months ended  
June 30, 2009, the  
Company  
reclassified  
liabilities of \$54  
that were  
previously  
classified as All  
Other to  
Asbestos and  
Environmental .*

A number of factors affect the variability of estimates for asbestos and environmental reserves including assumptions with respect to the frequency of claims, the average severity of those claims settled with payment, the dismissal rate of claims with no payment and the expense to indemnity ratio. The uncertainty with respect to the underlying reserve assumptions for asbestos and environmental adds a greater degree of variability to these reserve estimates than reserve estimates for more traditional exposures. While this variability is reflected in part in the size of the range of reserves developed by the Company, that range may still not be indicative of the potential variance between the ultimate outcome and the recorded reserves. The recorded net reserves as of June 30, 2009 of \$2.27 billion (\$2.01 billion and \$262 for asbestos and environmental, respectively) is within an estimated range, unadjusted for covariance, of \$1.87 billion to \$2.56 billion. The process of estimating asbestos and environmental reserves remains subject to a wide variety of uncertainties, which are detailed in the Company's 2008 Form 10-K Annual Report. The Company believes that its current asbestos and environmental reserves are appropriate. However, analyses of future developments could cause the Company to change its estimates and ranges of its asbestos and environmental reserves, and the effect of

these changes could be material to the Company's consolidated operating results, financial condition and liquidity.

**Table of Contents**

The Company provides an allowance for uncollectible reinsurance, reflecting management's best estimate of reinsurance cessions that may be uncollectible in the future due to reinsurers' unwillingness or inability to pay. During the second quarter of 2009, the Company completed its annual evaluation of the collectibility of the reinsurance recoverables and the adequacy of the allowance for uncollectible reinsurance associated with older, long-term casualty liabilities reported in the Other Operations segment. In conducting this evaluation, the Company used its most recent detailed evaluations of ceded liabilities reported in the segment. The Company analyzed the overall credit quality of the Company's reinsurers, recent trends in arbitration and litigation outcomes in disputes between cedants and reinsurers, and recent developments in commutation activity between reinsurers and cedants. Based on this evaluation, the Company reduced its allowance for uncollectible reinsurance by \$20 principally to reflect decreased reinsurance recoverable dispute exposure and favorable activity since the last evaluation. As of June 30, 2009, the allowance for uncollectible reinsurance for Other Operations totals \$223. The Company currently expects to perform its regular comprehensive review of Other Operations reinsurance recoverables annually. Due to the inherent uncertainties as to collection and the length of time before reinsurance recoverables become due, particularly for older, long-term casualty liabilities, it is possible that future adjustments to the Company's reinsurance recoverables, net of the allowance, could be required.

The Company expects to perform its regular review of environmental liabilities in the third quarter of 2009. Consistent with the Company's long-standing reserve practices, the Company will continue to review and monitor its reserves in the Other Operations segment regularly, and where future developments indicate, make appropriate adjustments to the reserves. For a discussion of the Company's reserving practices, see the Critical Accounting Estimates Property & Casualty Reserves, Net of Reinsurance and Other Operations (Including Asbestos and Environmental Claims) sections of the MD&A included in the Company's 2008 Form 10-K Annual Report.

**Table of Contents****CORPORATE*****Corporate Invested Assets***

The investment objective of Corporate is to raise capital through financing activities to support the Life and Property & Casualty operations of the Company and to maintain sufficient funds to support the cost of those financing activities including the payment of interest for The Hartford Financial Services Group, Inc. ( HFSG ) issued debt and dividends to shareholders of The Hartford's common and preferred stock.

The following table presents Corporate's invested assets by type.

**Composition of Invested Assets**

|                                          | <b>June 30, 2009</b> |                | <b>December 31, 2008</b> |                |
|------------------------------------------|----------------------|----------------|--------------------------|----------------|
|                                          | <b>Amount</b>        | <b>Percent</b> | <b>Amount</b>            | <b>Percent</b> |
| Fixed maturities, AFS, at fair value [1] | \$ 115               | 2.6%           | \$ 155                   | 8.8%           |
| Equity securities, AFS, at fair value    | 80                   | 1.8%           | 73                       | 4.2%           |
| Mortgage loans on real estate [2]        | 288                  | 6.6%           |                          |                |
| Other investments [3]                    | 39                   | 0.9%           | 43                       | 2.4%           |
| Short-term investments [4]               | 3,877                | 88.1%          | 1,488                    | 84.6%          |
| <b>Total investments</b>                 | <b>\$ 4,399</b>      | <b>100.0%</b>  | <b>\$ 1,759</b>          | <b>100.0%</b>  |

*[1] Includes \$27 as of June 30, 2009 acquired through the purchase of Federal Trust Corporation.*

*[2] Includes \$288 as of June 30, 2009 of residential and commercial loans acquired through the purchase of Federal Trust Corporation.*

*[3] Relates to a put option agreement for the Company's contingent capital facility.*

*[4] Includes \$211 as of June 30, 2009 acquired*

*through the  
purchase of  
Federal Trust  
Corporation.*

Total investments increased \$2.6 billion since December 31, 2008 primarily due to the receipt of approximately \$3.4 billion from the U.S. Department of Treasury's Capital Purchase Program ( CPP ) which was primarily invested in short-term money market funds. Subsequent to the receipt of the CPP funds, \$500 was contributed to the Company's Life operations and \$185 was contributed to Federal Trust Corporation. For further information on the Capital Purchase Program, see the Capital Resources and Liquidity Section of the MD&A.

## **Table of Contents**

### **INVESTMENT CREDIT RISK**

The Company has established investment credit policies that focus on the credit quality of obligors and counterparties, limit credit concentrations, encourage diversification and require frequent creditworthiness reviews. Investment activity, including setting of policy and defining acceptable risk levels, is subject to regular review and approval by senior management.

The Company invests primarily in securities which are rated investment grade and has established exposure limits, diversification standards and review procedures for all credit risks including borrower, issuer and counterparty. Creditworthiness of specific obligors is determined by consideration of external determinants of creditworthiness, typically ratings assigned by nationally recognized ratings agencies and is supplemented by an internal credit evaluation. Obligor, asset sector and industry concentrations are subject to established Company limits and are monitored on a regular basis.

The Company is not exposed to any credit concentration risk of a single issuer greater than 10% of the Company's stockholders' equity other than U.S. government and U.S. government agencies backed by the full faith and credit of the U.S. government. For further discussion of concentration of credit risk, see the Concentration of Credit Risk Section in Note 5 of Notes to Consolidated Financial Statements in The Hartford's 2008 Form 10-K Annual Report.

### **Derivative Instruments**

In the normal course of business, the Company uses various derivative counterparties in executing its derivative transactions. The use of counterparties creates credit risk that the counterparty may not perform in accordance with the terms of the derivative transaction. The Company has developed a derivative counterparty exposure policy which limits the Company's exposure to credit risk.

The derivative counterparty exposure policy establishes market-based credit limits, favors long-term financial stability and creditworthiness of the counterparty and typically requires credit enhancement/credit risk reducing agreements.

The Company minimizes the credit risk of derivative instruments by entering into transactions with high quality counterparties rated A2/A or better, which are monitored and evaluated by the Company's risk management team and reviewed by senior management. In addition, the internal compliance unit monitors counterparty credit exposure on a monthly basis to ensure compliance with Company policies and statutory limitations. The Company also maintains a policy of requiring that derivative contracts, other than exchange traded contracts, certain currency forward contracts, and certain embedded derivatives, be governed by an International Swaps and Derivatives Association Master Agreement which is structured by legal entity and by counterparty and permits right of offset.

The Company has developed credit exposure thresholds which are based upon counterparty ratings. Credit exposures are measured using the market value of the derivatives, resulting in amounts owed to the Company by its counterparties or potential payment obligations from the Company to its counterparties. Credit exposures are generally quantified daily based on the prior business day's market value and collateral is pledged to and held by, or on behalf of, the Company to the extent the current value of derivatives exceeds the contractual thresholds. In accordance with industry standards and the contractual agreements, collateral is typically settled on the next business day. The Company has exposure to credit risk for amounts below the exposure thresholds which are uncollateralized as well as for market fluctuations that may occur between contractual settlement periods of collateral movements.

The maximum uncollateralized threshold for a derivative counterparty for a single legal entity is \$10. The Company currently transacts derivatives in five legal entities and therefore the maximum combined threshold for a single counterparty over all legal entities that use derivatives is \$50. In addition, the Company may have exposure to multiple counterparties in a single corporate family due to a common credit support provider. As of June 30, 2009, the maximum combined threshold for all counterparties under a single credit support provider over all legal entities that use derivatives is \$100. Based on the contractual terms of the collateral agreements, these thresholds may be immediately reduced due to a downgrade in a counterparty's credit rating. For further discussion, see the Derivative Commitments Section of Note 9 of the Condensed Consolidated Financial Statements.

For the three and six months ended June 30, 2009, the Company has incurred no losses on derivative instruments due to counterparty default.

In addition to counterparty credit risk, the Company enters into credit derivative instruments to manage credit exposure. Credit derivatives used by the Company include credit default swaps, credit index swaps, and total return

swaps.

Credit default swaps involve a transfer of credit risk of one or many referenced entities from one party to another in exchange for periodic payments. The party that purchases credit protection will make periodic payments based on an agreed upon rate and notional amount, and for certain transactions there will also be an upfront premium payment. The second party, who assumes credit risk, will typically only make a payment if there is a credit event and such payment will be equal to the notional value of the swap contract less the value of the referenced security issuer's debt obligation. A credit event is generally defined as default on contractually obligated interest or principal payments or bankruptcy of the referenced entity.

Credit index swaps and total return swaps involve the periodic exchange of payments with other parties, at specified intervals, calculated using the agreed upon index and notional principal amounts. Generally, no cash or principal payments are exchanged at the inception of the contract.



**Table of Contents**

The Company uses credit derivatives to purchase credit protection and assume credit risk with respect to a single entity, referenced index, or asset pool. The Company enters into credit default swaps that assume credit risk as part of replication transactions. Replication transactions are used as an economical means to synthetically replicate the characteristics and performance of assets that would otherwise be permissible investments under the Company's investment policies. These swaps reference investment grade single corporate issuers and baskets, which include trades ranging from baskets of up to five corporate issuers to standard and customized diversified portfolios of corporate issuers, which are established within sector concentration limits and are typically divided into tranches which possess different credit ratings ranging from AAA through the CCC rated first loss position. In addition to the credit default swaps that assume credit risk, the Company also purchases credit protection through credit default swaps to economically hedge and manage credit risk of certain fixed maturity investments across multiple sectors of the investment portfolio.

The credit default swaps are carried on the balance sheet at fair value. The Company received upfront premium payments on certain credit default swaps, which reduces the Company's overall credit exposure with respect to credit default swaps. The following table summarizes the credit default swaps used by the Company to manage credit risk within the portfolio, excluding credit default swaps in offsetting positions which had a notional amount of \$3.8 billion as of June 30, 2009.

**Credit Default Swaps**

|                                   | June 30, 2009      |                    |                 | December 31, 2008  |                    |                |
|-----------------------------------|--------------------|--------------------|-----------------|--------------------|--------------------|----------------|
|                                   | Notional<br>Amount | Initial<br>Premium | Fair<br>Value   | Notional<br>Amount | Initial<br>Premium | Fair<br>Value  |
|                                   |                    | Received           |                 |                    | Received           |                |
| Assume credit risk                | \$ 1,075           | \$                 | \$ (316)        | \$ 1,082           | \$ (2)             | \$ (399)       |
| Purchase credit protection        | 4,270              | (8)                | 9               | 3,668              | (1)                | 340            |
| <b>Total credit default swaps</b> | <b>\$ 5,345</b>    | <b>\$ (8)</b>      | <b>\$ (307)</b> | <b>\$ 4,750</b>    | <b>\$ (3)</b>      | <b>\$ (59)</b> |

During the six months ended June 30, 2009, the Company continued to reduce overall credit risk exposure to general credit spread movements within its fixed maturity portfolio by increasing the notional amount of the credit default swaps that purchase credit protection. The Company's credit default swap portfolio has experienced and may continue to experience market value fluctuations based upon certain market conditions, including credit spread movement of specific referenced entities. For the three and six months ended June 30, 2009, the Company realized net losses of \$124 and \$308, respectively, including periodic net coupon settlements, on credit default swaps. The net loss on credit derivatives that purchase credit protection, which are used to economically hedge fixed maturity securities, and the net gain on credit derivatives that assume credit risk as a part of replication transactions resulted from credit spreads tightening.

**Available-for-Sale Securities**

The following table presents the Company's fixed maturities by credit quality on a consolidated basis. The ratings referenced below are based on the ratings of a nationally recognized rating organization or, if not rated, assigned based on the Company's internal analysis of such securities.

**Consolidated Fixed Maturities by Credit Quality**

| June 30, 2009     |                                         | December 31, 2008 |                                         |
|-------------------|-----------------------------------------|-------------------|-----------------------------------------|
| Amortized<br>Cost | Percent<br>of<br>Total<br>Fair<br>Value | Amortized<br>Cost | Percent<br>of<br>Total<br>Fair<br>Value |

|                                        | <b>Fair<br/>Value</b> |                  |               | <b>Fair<br/>Value</b> |                  |               |
|----------------------------------------|-----------------------|------------------|---------------|-----------------------|------------------|---------------|
| Government/Government<br>agencies U.S. | \$ 7,944              | \$ 7,801         | 12.0%         | \$ 9,409              | \$ 9,568         | 14.7%         |
| AAA                                    | 14,625                | 11,797           | 18.2%         | 17,844                | 13,489           | 20.7%         |
| AA                                     | 12,830                | 11,044           | 17.0%         | 14,093                | 11,646           | 17.9%         |
| A                                      | 19,522                | 16,985           | 26.2%         | 18,742                | 15,831           | 24.4%         |
| BBB                                    | 16,989                | 14,687           | 22.7%         | 15,749                | 12,794           | 19.6%         |
| BB & below                             | 4,286                 | 2,554            | 3.9%          | 2,401                 | 1,784            | 2.7%          |
| <b>Total fixed maturities</b>          | <b>\$ 76,196</b>      | <b>\$ 64,868</b> | <b>100.0%</b> | <b>\$ 78,238</b>      | <b>\$ 65,112</b> | <b>100.0%</b> |

The movement within the Company's investment ratings as a percentage of total fixed maturities since December 31, 2008 is primarily attributable to recent rating agency downgrades across multiple sectors, the unwind of the Company's term lending program and sales of U.S. Treasuries being re-deployed into corporate securities. Currently, Standard & Poor (S&P) is contemplating changes to its rating methodology for certain CMBS and anticipates potential downgrades in the upcoming months which may impact the Company's CMBS and CRE CDO portfolios.

**Table of Contents**

The following table presents the Company's AFS securities by type on a consolidated basis.

**Consolidated Available-for-Sale Securities by Type**

|                | June 30, 2009 |            |            |          |         | December 31, 2008 |            |            |          |         |
|----------------|---------------|------------|------------|----------|---------|-------------------|------------|------------|----------|---------|
|                | Cost or       | Gross      | Gross      |          | Percent | Cost or           | Gross      | Gross      |          | Percent |
|                | Amortized     | Unrealized | Unrealized | Fair     | of      | Amortized         | Unrealized | Unrealized | Fair     | of      |
|                | Cost          | Gains      | Losses     | Value    | Total   | Cost              | Gains      | Losses     | Value    | Total   |
|                |               |            |            |          | Fair    |                   |            |            |          | Fair    |
|                |               |            |            |          | Value   |                   |            |            |          | Value   |
| AFS securities |               |            |            |          |         |                   |            |            |          |         |
| ABS            |               |            |            |          |         |                   |            |            |          |         |
| Consumer       |               |            |            |          |         |                   |            |            |          |         |
| loans          | \$ 2,111      | \$ 2       | \$ (446)   | \$ 1,667 | 2.6%    | \$ 2,251          | \$         | \$ (589)   | \$ 1,662 | 2.6%    |
| Small business | 549           | 1          | (262)      | 288      | 0.4%    | 570               |            | (250)      | 320      | 0.5%    |
| Other          | 612           | 10         | (127)      | 495      | 0.8%    | 610               | 6          | (132)      | 484      | 0.7%    |
| Collateralized |               |            |            |          |         |                   |            |            |          |         |
| debt           |               |            |            |          |         |                   |            |            |          |         |
| obligations    |               |            |            |          |         |                   |            |            |          |         |
| ( CDOs )       |               |            |            |          |         |                   |            |            |          |         |
| Collateralized |               |            |            |          |         |                   |            |            |          |         |
| loan           |               |            |            |          |         |                   |            |            |          |         |
| obligations    |               |            |            |          |         |                   |            |            |          |         |
| ( CLOs ) [1]   | 2,809         |            | (619)      | 2,190    | 3.4%    | 2,865             |            | (735)      | 2,130    | 3.3%    |
| CREs           | 1,709         | 3          | (1,349)    | 363      | 0.6%    | 1,763             | 2          | (1,302)    | 463      | 0.7%    |
| Other          | 29            |            | (19)       | 10       |         | 27                |            | (8)        | 19       |         |
| CMBS           |               |            |            |          |         |                   |            |            |          |         |
| Agency         |               |            |            |          |         |                   |            |            |          |         |
| backed [2]     | 385           | 16         | (3)        | 398      | 0.6%    | 433               | 16         |            | 449      | 0.7%    |
| Bonds          | 10,725        | 17         | (3,872)    | 6,870    | 10.6%   | 11,144            | 10         | (4,370)    | 6,784    | 10.4%   |
| Interest only  |               |            |            |          |         |                   |            |            |          |         |
| ( IOs )        | 1,251         | 18         | (247)      | 1,022    | 1.6%    | 1,396             | 17         | (333)      | 1,080    | 1.7%    |
| Corporate      |               |            |            |          |         |                   |            |            |          |         |
| Basic industry | 2,356         | 65         | (201)      | 2,220    | 3.4%    | 2,138             | 33         | (338)      | 1,833    | 2.8%    |
| Capital goods  | 2,597         | 48         | (188)      | 2,457    | 3.8%    | 2,480             | 32         | (322)      | 2,190    | 3.3%    |
| Consumer       |               |            |            |          |         |                   |            |            |          |         |
| cyclical       | 2,275         | 28         | (190)      | 2,113    | 3.3%    | 2,335             | 34         | (388)      | 1,981    | 3.0%    |
| Consumer       |               |            |            |          |         |                   |            |            |          |         |
| non-cyclical   | 4,444         | 144        | (109)      | 4,479    | 6.9%    | 3,435             | 60         | (252)      | 3,243    | 5.0%    |
| Energy         | 2,429         | 79         | (54)       | 2,454    | 3.8%    | 1,669             | 24         | (146)      | 1,547    | 2.4%    |
| Financial      |               |            |            |          |         |                   |            |            |          |         |
| services       | 7,956         | 68         | (1,734)    | 6,290    | 9.7%    | 8,422             | 254        | (1,543)    | 7,133    | 10.9%   |
| Tech./comm.    | 3,936         | 115        | (192)      | 3,859    | 5.9%    | 3,738             | 86         | (400)      | 3,424    | 5.3%    |
| Transportation | 600           | 8          | (73)       | 535      | 0.8%    | 508               | 8          | (90)       | 426      | 0.7%    |
| Utilities      | 5,257         | 138        | (294)      | 5,101    | 7.9%    | 4,859             | 92         | (578)      | 4,373    | 6.7%    |
| Other [3]      | 1,604         | 14         | (291)      | 1,327    | 2.0%    | 1,475             |            | (444)      | 1,031    | 1.6%    |
| Govt./govt.    |               |            |            |          |         |                   |            |            |          |         |
| agencies       |               |            |            |          |         |                   |            |            |          |         |
| Foreign        | 1,014         | 41         | (24)       | 1,031    | 1.6%    | 2,786             | 100        | (65)       | 2,821    | 4.3%    |
| United States  | 4,471         | 23         | (254)      | 4,240    | 6.5%    | 5,883             | 112        | (39)       | 5,956    | 9.2%    |

|                                 |                  |                 |                    |                  |               |                  |                 |                    |                  |               |
|---------------------------------|------------------|-----------------|--------------------|------------------|---------------|------------------|-----------------|--------------------|------------------|---------------|
| Municipal                       |                  |                 |                    |                  |               |                  |                 |                    |                  |               |
| Taxable                         | 1,090            | 6               | (203)              | 893              | 1.4%          | 1,115            | 8               | (229)              | 894              | 1.4%          |
| Tax-exempt                      | 10,249           | 204             | (393)              | 10,060           | 15.5%         | 10,291           | 194             | (724)              | 9,761            | 15.0%         |
| RMBS                            |                  |                 |                    |                  |               |                  |                 |                    |                  |               |
| Agency                          | 3,088            | 87              | (12)               | 3,163            | 4.9%          | 3,092            | 88              | (15)               | 3,165            | 4.9%          |
| Non-agency                      | 173              | 1               | (50)               | 124              | 0.2%          | 213              |                 | (48)               | 165              | 0.2%          |
| Alt-A                           | 298              |                 | (139)              | 159              | 0.2%          | 305              |                 | (108)              | 197              | 0.3%          |
| Sub-prime [4]                   | 2,179            | 4               | (1,123)            | 1,060            | 1.6%          | 2,435            | 8               | (862)              | 1,581            | 2.4%          |
| <b>Fixed</b>                    |                  |                 |                    |                  |               |                  |                 |                    |                  |               |
| <b>maturities</b>               | <b>76,196</b>    | <b>1,140</b>    | <b>(12,468)</b>    | <b>64,868</b>    | <b>100.0%</b> | <b>78,238</b>    | <b>1,184</b>    | <b>(14,310)</b>    | <b>65,112</b>    | <b>100.0%</b> |
| Equity securities               |                  |                 |                    |                  |               |                  |                 |                    |                  |               |
| Financial                       |                  |                 |                    |                  |               |                  |                 |                    |                  |               |
| Services                        | 1,004            | 12              | (392)              | 624              |               | 973              | 13              | (196)              | 790              |               |
| Other                           | 514              | 221             | (51)               | 684              |               | 581              | 190             | (103)              | 668              |               |
| <b>Total equity securities</b>  |                  |                 |                    |                  |               |                  |                 |                    |                  |               |
|                                 | <b>1,518</b>     | <b>233</b>      | <b>(443)</b>       | <b>1,308</b>     |               | <b>1,554</b>     | <b>203</b>      | <b>(299)</b>       | <b>1,458</b>     |               |
| <b>Total AFS securities [5]</b> |                  |                 |                    |                  |               |                  |                 |                    |                  |               |
|                                 | <b>\$ 77,714</b> | <b>\$ 1,373</b> | <b>\$ (12,911)</b> | <b>\$ 66,176</b> |               | <b>\$ 79,792</b> | <b>\$ 1,387</b> | <b>\$ (14,609)</b> | <b>\$ 66,570</b> |               |

[1] As of June 30, 2009, 84% of these senior secured bank loan CLOs were AAA rated with an average subordination of 27%.

[2] Represents securities with pools of loans by the Small Business Administration whose issued loans are backed by the full faith and credit of the U.S. government.

[3] Includes structured investments with

*an amortized cost and fair value of \$556 and \$413, respectively, as of June 30, 2009 and \$526 and \$364, respectively, as of December 31, 2008. The underlying securities supporting these investments are primarily diversified pools of investment grade corporate issuers which can withstand a 15% cumulative default rate, assuming a 35% recovery.*

*[4] Includes CDO securities with an amortized cost and fair value of \$6 and \$1, respectively, as of June 30, 2009 and \$8 and \$5, respectively, as of December 31, 2008, that contain a sub-prime residential mortgage loan component.*

*[5] Gross unrealized gains represent gains of \$831, \$536, and \$6 for Life, Property & Casualty, and*

*Corporate,  
respectively, as  
of June 30, 2009  
and \$860, \$526,  
and \$1,  
respectively, as  
of December 31,  
2008. Gross  
unrealized  
losses represent  
losses of \$9,903,  
\$3,003, and \$5  
for Life,  
Property &  
Casualty, and  
Corporate,  
respectively, as  
of June 30, 2009  
and \$10,766,  
\$3,835, and \$8,  
respectively, as  
of December 31,  
2008.*

**Table of Contents**

The Company continues to reallocate its AFS investment portfolio to securities with more favorable risk/return profiles, in particular corporate securities within consumer non-cyclical and other recession resistant sectors. In conjunction with this strategy, the Company sold U.S. Treasuries in an effort to reallocate the portfolio to higher quality securities. The Company's AFS net unrealized loss position decreased \$1.7 billion since December 31, 2008 primarily as a result of improved security valuations due to credit spread tightening, partially offset by the cumulative effect adjustment of \$1.4 billion related to the adoption of FSP No. 115-2. For further discussion of FSP No. 115-2, see Note 1 of the Notes to the Condensed Consolidated Financial Statements. The following sections highlight the Company's significant investment sectors.

**Financial Services**

Several positive developments for financial services firms occurred in the second quarter of 2009. The Federal Reserve completed its Supervisory Capital Assessment Program (SCAP), or stress test, of the top nineteen banks. The results of the SCAP indicated a capital need of \$75 billion for these banks, and subsequent capital raising activities, including equity issuance, liability management and asset sales, largely filled the capital shortfall, with the remainder expected to be filled through future earnings. The SCAP results helped to reduce fears of systemic risk and consequently stabilized and reopened the capital markets to financial services companies. Additionally, several firms repaid their Troubled Asset Relief Program (TARP) preferred investments from the U.S. Department of Treasury and are expected to reduce or eliminate reliance on the FDIC Temporary Liquidity Guarantee Program. Insurance companies were also able to access the capital markets during the quarter, raising over \$14 billion in common equity and debt, helping to stabilize capital and liquidity positions. Despite these positives, financial services companies continue to face a difficult macroeconomic environment and remain vulnerable to deteriorating asset performance and quality, as well as weak earnings prospects.

The Company has exposure to the financial services sector predominantly through banking, insurance and finance firms. Since December 31, 2008, the Company has reduced its exposure to this sector. A comparison of fair value to amortized cost is not indicative of the pricing of individual securities as impairments have occurred. The following table presents the Company's exposure to the financial services sector included in the corporate and equity securities lines in the Consolidated AFS Securities by Type table above.

**Financial Services by Credit Quality [1]**

|              | June 30, 2009   |                 |                                         | December 31, 2008 |                 |                                         |
|--------------|-----------------|-----------------|-----------------------------------------|-------------------|-----------------|-----------------------------------------|
|              | Amortized       | Fair            | Percent<br>of<br>Total<br>Fair<br>Value | Amortized         | Fair            | Percent<br>of<br>Total<br>Fair<br>Value |
|              | Cost            | Value           |                                         | Cost              | Value           |                                         |
| AAA          | \$ 235          | \$ 226          | 3.3%                                    | \$ 728            | \$ 628          | 7.9%                                    |
| AA           | 1,866           | 1,640           | 23.7%                                   | 2,067             | 1,780           | 22.5%                                   |
| A            | 4,394           | 3,378           | 48.9%                                   | 5,479             | 4,606           | 58.1%                                   |
| BBB          | 1,654           | 1,149           | 16.6%                                   | 1,015             | 816             | 10.3%                                   |
| BB & below   | 811             | 521             | 7.5%                                    | 106               | 93              | 1.2%                                    |
| <b>Total</b> | <b>\$ 8,960</b> | <b>\$ 6,914</b> | <b>100.0%</b>                           | <b>\$ 9,395</b>   | <b>\$ 7,923</b> | <b>100.0%</b>                           |

[1] The credit qualities above include downgrades that have shifted the

*portfolio from  
higher rated  
assets to lower  
rated assets  
since  
December 31,  
2008.*



**Table of Contents****Sub-Prime Residential Mortgage Loans**

The following table presents the Company's exposure to RMBS supported by sub-prime mortgage loans by current credit quality and vintage year included in the RMBS sub-prime line in the Consolidated AFS Securities by Type table above. These securities continue to be affected by declining home prices, negative technical factors and deterioration in collateral performance. A comparison of fair value to amortized cost is not indicative of the pricing of individual securities as impairments have occurred. Credit protection represents the current weighted average percentage, excluding wrapped securities, of the outstanding capital structure subordinated to the Company's investment holding that is available to absorb losses before the security incurs the first dollar loss of principal.

**Sub-Prime Residential Mortgage Loans [1] [2] [3] [4] [5]****June 30, 2009**

|              | AAA            |               | AA             |               | A              |               | BBB            |              | BB and Below   |               | Total           |                 |
|--------------|----------------|---------------|----------------|---------------|----------------|---------------|----------------|--------------|----------------|---------------|-----------------|-----------------|
|              | Amortized Cost | Fair Value    | Amortized Cost | Fair Value    | Amortized Cost | Fair Value    | Amortized Cost | Fair Value   | Amortized Cost | Fair Value    | Amortized Cost  | Fair Value      |
| 2003 & Prior | \$ 42          | \$ 32         | \$ 145         | \$ 97         | \$ 47          | \$ 29         | \$ 33          | \$ 18        | \$ 50          | \$ 27         | \$ 317          | \$ 203          |
| 2004         | 91             | 63            | 357            | 212           | 4              | 3             | 11             | 4            | 4              | 2             | 467             | 284             |
| 2005         | 74             | 43            | 291            | 178           | 148            | 75            | 106            | 25           | 166            | 31            | 785             | 352             |
| 2006         | 30             | 27            | 12             | 7             | 21             | 14            | 28             | 7            | 299            | 89            | 390             | 144             |
| 2007         |                |               |                |               | 9              | 8             | 7              | 1            | 204            | 68            | 220             | 77              |
| <b>Total</b> | <b>\$ 237</b>  | <b>\$ 165</b> | <b>\$ 805</b>  | <b>\$ 494</b> | <b>\$ 229</b>  | <b>\$ 129</b> | <b>\$ 185</b>  | <b>\$ 55</b> | <b>\$ 723</b>  | <b>\$ 217</b> | <b>\$ 2,179</b> | <b>\$ 1,060</b> |

|                   |       |       |       |       |       |       |
|-------------------|-------|-------|-------|-------|-------|-------|
| Credit protection | 43.6% | 48.9% | 53.1% | 32.8% | 26.9% | 41.6% |
|-------------------|-------|-------|-------|-------|-------|-------|

**December 31, 2008**

|              | AAA            |               | AA              |               | A              |               | BBB            |               | BB and Below   |               | Total           |                 |
|--------------|----------------|---------------|-----------------|---------------|----------------|---------------|----------------|---------------|----------------|---------------|-----------------|-----------------|
|              | Amortized Cost | Fair Value    | Amortized Cost  | Fair Value    | Amortized Cost | Fair Value    | Amortized Cost | Fair Value    | Amortized Cost | Fair Value    | Amortized Cost  | Fair Value      |
| 2003 & Prior | \$ 49          | \$ 41         | \$ 162          | \$ 136        | \$ 60          | \$ 43         | \$ 32          | \$ 26         | \$ 34          | \$ 20         | \$ 337          | \$ 266          |
| 2004         | 112            | 81            | 349             | 277           | 8              | 7             | 10             | 7             |                |               | 479             | 372             |
| 2005         | 90             | 71            | 543             | 367           | 154            | 77            | 24             | 16            | 23             | 18            | 834             | 549             |
| 2006         | 77             | 69            | 126             | 56            | 18             | 9             | 120            | 50            | 143            | 54            | 484             | 238             |
| 2007         | 42             | 27            | 40              | 10            | 38             | 18            | 47             | 26            | 134            | 75            | 301             | 156             |
| <b>Total</b> | <b>\$ 370</b>  | <b>\$ 289</b> | <b>\$ 1,220</b> | <b>\$ 846</b> | <b>\$ 278</b>  | <b>\$ 154</b> | <b>\$ 233</b>  | <b>\$ 125</b> | <b>\$ 334</b>  | <b>\$ 167</b> | <b>\$ 2,435</b> | <b>\$ 1,581</b> |

|                   |       |       |       |       |       |       |
|-------------------|-------|-------|-------|-------|-------|-------|
| Credit protection | 40.5% | 47.6% | 31.4% | 21.9% | 19.9% | 41.0% |
|-------------------|-------|-------|-------|-------|-------|-------|

[1] The vintage year represents the year the underlying loans in the pool were originated.

[2] Includes second lien residential

*mortgages with an amortized cost and fair value of \$109 and \$43, respectively, as of June 30, 2009 and \$173 and \$82, respectively, as of December 31, 2008, which are composed primarily of loans to prime and Alt-A borrowers.*

*[3] As of June 30, 2009, the weighted average life of the sub-prime residential mortgage portfolio was 3.8 years.*

*[4] Approximately 87% of the portfolio is backed by adjustable rate mortgages.*

*[5] The credit qualities above include downgrades that have shifted the portfolio from higher rated assets to lower rated assets since December 31, 2008.*

**Table of Contents*****Commercial Mortgage Loans***

The Company has observed weakness in commercial real estate market fundamentals and expects continued pressure on these fundamentals including increased vacancies, rising delinquencies, lower rent growth and declining property values. The following tables present the Company's exposure to CMBS bonds, CRE CDOs and CMBS IOs by current credit quality and vintage year, included in the CMBS and CRE CDO lines in the Consolidated AFS Securities by Type table above. A comparison of fair value to amortized cost is not indicative of the pricing of individual securities as impairments have occurred. Credit protection represents the current weighted average percentage of the outstanding capital structure subordinated to the Company's investment holding that is available to absorb losses before the security incurs the first dollar loss of principal. This credit protection does not include any equity interest or property value in excess of outstanding debt. The Company's CMBS and CRE CDO portfolios may be negatively impacted by contemplated changes to S&P's rating methodologies in the upcoming months. For further discussion, see Consolidated Fixed Maturities by Credit Quality.

**CMBS Bonds [1] [2]****June 30, 2009**

|              | <b>AAA</b>            |                   | <b>AA</b>             |                   | <b>A</b>              |                   | <b>BBB</b>            |                   | <b>BB and Below</b>   |                   | <b>Total</b>          |                   |
|--------------|-----------------------|-------------------|-----------------------|-------------------|-----------------------|-------------------|-----------------------|-------------------|-----------------------|-------------------|-----------------------|-------------------|
|              | <b>Amortized Cost</b> | <b>Fair Value</b> | <b>Amortized Cost</b> | <b>Fair Value</b> | <b>Amortized Cost</b> | <b>Fair Value</b> | <b>Amortized Cost</b> | <b>Fair Value</b> | <b>Amortized Cost</b> | <b>Fair Value</b> | <b>Amortized Cost</b> | <b>Fair Value</b> |
| 2003 & Prior | \$ 1,896              | \$ 1,817          | \$ 446                | \$ 310            | \$ 173                | \$ 103            | \$ 36                 | \$ 30             | \$ 38                 | \$ 25             | \$ 2,589              | \$ 2,285          |
| 2004         | 651                   | 596               | 85                    | 47                | 65                    | 31                | 22                    | 11                |                       |                   | 823                   | 685               |
| 2005         | 1,114                 | 902               | 425                   | 203               | 247                   | 110               | 133                   | 64                | 54                    | 17                | 1,973                 | 1,296             |
| 2006         | 2,328                 | 1,461             | 296                   | 117               | 579                   | 190               | 387                   | 124               | 141                   | 32                | 3,731                 | 1,924             |
| 2007         | 851                   | 482               | 305                   | 92                | 142                   | 39                | 151                   | 35                | 160                   | 32                | 1,609                 | 680               |
| <b>Total</b> | <b>\$ 6,840</b>       | <b>\$ 5,258</b>   | <b>\$ 1,557</b>       | <b>\$ 769</b>     | <b>\$ 1,206</b>       | <b>\$ 473</b>     | <b>\$ 729</b>         | <b>\$ 264</b>     | <b>\$ 393</b>         | <b>\$ 106</b>     | <b>\$ 10,725</b>      | <b>\$ 6,870</b>   |

|                   |       |       |       |      |      |       |
|-------------------|-------|-------|-------|------|------|-------|
| Credit protection | 25.3% | 18.9% | 12.6% | 8.9% | 6.2% | 21.2% |
|-------------------|-------|-------|-------|------|------|-------|

**December 31, 2008**

|              | <b>AAA</b>            |                   | <b>AA</b>             |                   | <b>A</b>              |                   | <b>BBB</b>            |                   | <b>BB and Below</b>   |                   | <b>Total</b>          |                   |
|--------------|-----------------------|-------------------|-----------------------|-------------------|-----------------------|-------------------|-----------------------|-------------------|-----------------------|-------------------|-----------------------|-------------------|
|              | <b>Amortized Cost</b> | <b>Fair Value</b> | <b>Amortized Cost</b> | <b>Fair Value</b> | <b>Amortized Cost</b> | <b>Fair Value</b> | <b>Amortized Cost</b> | <b>Fair Value</b> | <b>Amortized Cost</b> | <b>Fair Value</b> | <b>Amortized Cost</b> | <b>Fair Value</b> |
| 2003 & Prior | \$ 2,057              | \$ 1,869          | \$ 455                | \$ 299            | \$ 175                | \$ 102            | \$ 36                 | \$ 27             | \$ 37                 | \$ 25             | \$ 2,760              | \$ 2,322          |
| 2004         | 667                   | 576               | 85                    | 35                | 65                    | 22                | 23                    | 10                |                       |                   | 840                   | 643               |
| 2005         | 1,142                 | 847               | 475                   | 152               | 325                   | 127               | 55                    | 27                |                       |                   | 1,997                 | 1,153             |
| 2006         | 2,562                 | 1,498             | 385                   | 110               | 469                   | 168               | 385                   | 140               | 40                    | 12                | 3,841                 | 1,928             |
| 2007         | 981                   | 504               | 438                   | 128               | 148                   | 45                | 134                   | 60                | 5                     | 1                 | 1,706                 | 738               |
| <b>Total</b> | <b>\$ 7,409</b>       | <b>\$ 5,294</b>   | <b>\$ 1,838</b>       | <b>\$ 724</b>     | <b>\$ 1,182</b>       | <b>\$ 464</b>     | <b>\$ 633</b>         | <b>\$ 264</b>     | <b>\$ 82</b>          | <b>\$ 38</b>      | <b>\$ 11,144</b>      | <b>\$ 6,784</b>   |

|                   |       |       |       |      |      |       |
|-------------------|-------|-------|-------|------|------|-------|
| Credit protection | 24.4% | 16.4% | 12.2% | 5.3% | 4.4% | 20.6% |
|-------------------|-------|-------|-------|------|------|-------|

[1]

*The vintage  
year represents  
the year the  
pool of loans  
was originated.*

*[2] The credit  
qualities above  
include  
downgrades that  
have shifted the  
portfolio from  
higher rated  
assets to lower  
rated assets  
since  
December 31,  
2008.*

**Table of Contents****CRE CDOs [1] [2] [3] [4]****June 30, 2009**

|              | AAA           |               | AA            |              | A             |              | BBB           |              | BB and Below  |              | Total           |               |
|--------------|---------------|---------------|---------------|--------------|---------------|--------------|---------------|--------------|---------------|--------------|-----------------|---------------|
|              | Amortized     | Fair          | Amortized     | Fair         | Amortized     | Fair         | Amortized     | Fair         | Amortized     | Fair         | Amortized       | Fair          |
|              | Cost          | Value         | Cost          | Value        | Cost          | Value        | Cost          | Value        | Cost          | Value        | Cost            | Value         |
| 2003 & Prior | \$ 61         | \$ 30         | \$ 31         | \$ 9         | \$ 75         | \$ 19        | \$ 190        | \$ 38        | \$ 112        | \$ 12        | \$ 469          | \$ 108        |
| 2004         | 20            | 10            | 70            | 18           | 46            | 11           | 37            | 6            | 32            | 4            | 205             | 49            |
| 2005         | 19            | 7             | 74            | 10           | 91            | 13           | 27            | 6            | 21            | 4            | 232             | 40            |
| 2006         | 139           | 31            | 65            | 9            | 116           | 19           | 48            | 10           | 31            | 8            | 399             | 77            |
| 2007         | 101           | 33            | 38            | 7            | 94            | 16           | 46            | 8            | 34            | 5            | 313             | 69            |
| 2008         | 31            | 10            | 6             | 1            | 11            | 2            | 14            | 3            | 16            | 2            | 78              | 18            |
| 2009         | 4             | 2             | 2             |              | 4             |              | 1             |              | 2             |              | 13              | 2             |
| <b>Total</b> | <b>\$ 375</b> | <b>\$ 123</b> | <b>\$ 286</b> | <b>\$ 54</b> | <b>\$ 437</b> | <b>\$ 80</b> | <b>\$ 363</b> | <b>\$ 71</b> | <b>\$ 248</b> | <b>\$ 35</b> | <b>\$ 1,709</b> | <b>\$ 363</b> |

|                   |       |       |       |       |       |       |
|-------------------|-------|-------|-------|-------|-------|-------|
| Credit protection | 26.9% | 12.5% | 20.5% | 36.4% | 36.5% | 26.3% |
|-------------------|-------|-------|-------|-------|-------|-------|

**December 31, 2008**

|              | AAA           |               | AA            |              | A             |              | BBB           |              | BB and Below |              | Total           |               |
|--------------|---------------|---------------|---------------|--------------|---------------|--------------|---------------|--------------|--------------|--------------|-----------------|---------------|
|              | Amortized     | Fair          | Amortized     | Fair         | Amortized     | Fair         | Amortized     | Fair         | Amortized    | Fair         | Amortized       | Fair          |
|              | Cost          | Value         | Cost          | Value        | Cost          | Value        | Cost          | Value        | Cost         | Value        | Cost            | Value         |
| 2003 & Prior | \$ 180        | \$ 59         | \$ 96         | \$ 29        | \$ 79         | \$ 17        | \$ 64         | \$ 7         | \$ 31        | \$ 7         | \$ 450          | \$ 119        |
| 2004         | 129           | 38            | 17            | 6            | 31            | 9            | 11            | 2            | 14           | 3            | 202             | 58            |
| 2005         | 94            | 37            | 62            | 15           | 65            | 12           | 10            | 2            | 1            |              | 232             | 66            |
| 2006         | 242           | 76            | 91            | 25           | 81            | 20           | 15            | 2            |              |              | 429             | 123           |
| 2007         | 139           | 45            | 106           | 19           | 101           | 11           | 12            | 1            |              |              | 358             | 76            |
| 2008         | 43            | 13            | 22            | 5            | 24            | 3            | 3             |              |              |              | 92              | 21            |
| <b>Total</b> | <b>\$ 827</b> | <b>\$ 268</b> | <b>\$ 394</b> | <b>\$ 99</b> | <b>\$ 381</b> | <b>\$ 72</b> | <b>\$ 115</b> | <b>\$ 14</b> | <b>\$ 46</b> | <b>\$ 10</b> | <b>\$ 1,763</b> | <b>\$ 463</b> |

|                   |       |       |       |       |       |       |
|-------------------|-------|-------|-------|-------|-------|-------|
| Credit protection | 29.7% | 21.3% | 18.2% | 19.4% | 57.0% | 25.4% |
|-------------------|-------|-------|-------|-------|-------|-------|

[1] The vintage year represents the year that the underlying collateral in the pool was originated. Individual CDO market value is allocated by the proportion of collateral within each vintage year.

[2]

*As of June 30, 2009, approximately 39% of the underlying CRE CDOs collateral are seasoned, below investment grade securities.*

*[3] For certain CRE CDOs, the collateral manager has the ability to reinvest proceeds that become available, primarily from collateral maturities. The increase in the 2008 and 2009 vintage years represents reinvestment under these CRE CDOs.*

*[4] The credit qualities above include downgrades that have shifted the portfolio from higher rated assets to lower rated assets since December 31, 2008.*

**CMBS IOs [1] [2]**

|              | June 30, 2009  |            |                |            |                |            |                |            | December 31, 2008 |            |
|--------------|----------------|------------|----------------|------------|----------------|------------|----------------|------------|-------------------|------------|
|              | AAA            |            | A              |            | BBB            |            | Total          |            | AAA               |            |
|              | Amortized Cost | Fair Value | Amortized Cost | Fair Value | Amortized Cost | Fair Value | Amortized Cost | Fair Value | Amortized Cost    | Fair Value |
| 2003 & Prior | \$ 386         | \$ 357     | \$             | \$         | \$             | \$         | \$ 386         | \$ 357     | \$ 440            | \$ 423     |

Edgar Filing: HARTFORD FINANCIAL SERVICES GROUP INC/DE - Form 10-Q

|              |                 |                 |             |             |             |             |                 |                 |                 |                 |     |
|--------------|-----------------|-----------------|-------------|-------------|-------------|-------------|-----------------|-----------------|-----------------|-----------------|-----|
| 2004         | 237             | 203             |             |             |             |             |                 | 237             | 203             | 268             | 199 |
| 2005         | 315             | 249             |             |             | 1           | 1           |                 | 316             | 250             | 354             | 245 |
| 2006         | 148             | 96              | 5           | 7           |             |             |                 | 153             | 103             | 165             | 104 |
| 2007         | 159             | 109             |             |             |             |             |                 | 159             | 109             | 169             | 109 |
| <b>Total</b> | <b>\$ 1,245</b> | <b>\$ 1,014</b> | <b>\$ 5</b> | <b>\$ 7</b> | <b>\$ 1</b> | <b>\$ 1</b> | <b>\$ 1,251</b> | <b>\$ 1,022</b> | <b>\$ 1,396</b> | <b>\$ 1,080</b> |     |

[1] The vintage year represents the year the pool of loans was originated.

[2] The credit qualities above include downgrades that have shifted the portfolio from higher rated assets to lower rated assets since December 31, 2008.

In addition to commercial mortgage backed securities, the Company has commercial mortgage loans on real estate, including agricultural loans, with a carrying value of \$6.3 billion and \$6.5 billion as of June 30, 2009 and December 31, 2008, respectively. These commercial mortgage loans are collateralized by a variety of commercial and agricultural properties and are diversified both geographically throughout the United States and by property type. The Company's commercial mortgage loans may be either in the form of a whole loan, where the Company is the sole lender, or a loan participation, where the Company is not the sole lender. Loan participations are loans where the Company has purchased or retained a portion of an outstanding loan or package of loans and participates on a pro-rata basis in collecting interest and principal pursuant to the terms of the participation agreement. In general, A-Note participations have senior payment priority, followed by B-Note participations and then mezzanine loan participations. At origination, the weighted-average loan-to-value ( LTV ) rate of the Company's portfolio was approximately 63%.

**Table of Contents**

The following table presents the Company's commercial mortgage loans, including agricultural loans, by type and loan structure, net of valuation allowances.

|                       | <b>Net Carrying Value</b> |                              |
|-----------------------|---------------------------|------------------------------|
|                       | <b>June 30,<br/>2009</b>  | <b>December 31,<br/>2008</b> |
| Agricultural          | \$ 629                    | \$ 635                       |
| Commercial            |                           |                              |
| Whole loans           | 3,520                     | 3,555                        |
| A-Note participations | 443                       | 447                          |
| B-Note participations | 698                       | 724                          |
| Mezzanine loans       | 1,008                     | 1,108                        |
| <b>Total [1]</b>      | <b>\$ 6,298</b>           | <b>\$ 6,469</b>              |

*[1] Excludes \$224 of residential mortgage loans acquired through the purchase of Federal Trust Corporation that are included in the total mortgage loans on real estate as shown in the Company's Condensed Consolidated Balance Sheet.*

**ABS Consumer Loans**

The Company continues to see weakness in consumer credit fundamentals. Rising delinquency and loss rates have been driven primarily by the recessionary economy and higher unemployment rates. Delinquencies and losses on consumer loans rose during the second quarter of 2009 and the Company expects this trend to continue throughout the year. Currently, the Company expects its ABS consumer loan holdings will continue to pay contractual principal and interest payments due to the ultimate expected borrower repayment performance and structural credit enhancements, which remain sufficient to absorb a significantly higher level of defaults than are currently anticipated. The following table presents the Company's exposure to ABS consumer loans by credit quality, included in the ABS consumer loans line in the Consolidated AFS Securities by Type table above.

**ABS Consumer Loans**

| <b>June 30, 2009</b>  |                       |                       |                       |                       |                       |
|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| <b>AAA</b>            | <b>AA</b>             | <b>A</b>              | <b>BBB</b>            | <b>BB and Below</b>   | <b>Total</b>          |
| <b>Amortized Fair</b> | <b>Amortized Fair</b> | <b>Amortized Fair</b> | <b>Amortized Fair</b> | <b>Amortized Fair</b> | <b>Amortized Fair</b> |



Edgar Filing: HARTFORD FINANCIAL SERVICES GROUP INC/DE - Form 10-Q

|                  | <b>Cost</b>   | <b>Value</b>  | <b>Cost</b>   | <b>Value</b>  | <b>Cost</b>   | <b>Value</b>  | <b>Cost</b>   | <b>Value</b>  | <b>Cost</b>   | <b>Value</b> | <b>Cost</b>     | <b>Value</b>    |
|------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|-----------------|-----------------|
| Auto [1]         | \$ 59         | \$ 59         | \$ 95         | \$ 82         | \$ 165        | \$ 150        | \$ 127        | \$ 102        | \$ 48         | \$ 32        | \$ 494          | \$ 425          |
| Credit card      | 424           | 423           | 6             | 5             | 50            | 47            | 320           | 289           | 57            | 50           | 857             | 814             |
| Student loan [2] | 293           | 141           | 329           | 225           | 138           | 62            |               |               |               |              | 760             | 428             |
| <b>Total [3]</b> | <b>\$ 776</b> | <b>\$ 623</b> | <b>\$ 430</b> | <b>\$ 312</b> | <b>\$ 353</b> | <b>\$ 259</b> | <b>\$ 447</b> | <b>\$ 391</b> | <b>\$ 105</b> | <b>\$ 82</b> | <b>\$ 2,111</b> | <b>\$ 1,667</b> |

**December 31, 2008**

|              | <b>AAA</b>       |               | <b>AA</b>        |               | <b>A</b>         |               | <b>BBB</b>       |               | <b>BB and Below</b> |              | <b>Total</b>     |                 |
|--------------|------------------|---------------|------------------|---------------|------------------|---------------|------------------|---------------|---------------------|--------------|------------------|-----------------|
|              | <b>Amortized</b> | <b>Fair</b>   | <b>Amortized</b> | <b>Fair</b>   | <b>Amortized</b> | <b>Fair</b>   | <b>Amortized</b> | <b>Fair</b>   | <b>Amortized</b>    | <b>Fair</b>  | <b>Amortized</b> | <b>Fair</b>     |
|              | <b>Cost</b>      | <b>Value</b>  | <b>Cost</b>      | <b>Value</b>  | <b>Cost</b>      | <b>Value</b>  | <b>Cost</b>      | <b>Value</b>  | <b>Cost</b>         | <b>Value</b> | <b>Cost</b>      | <b>Value</b>    |
| Auto         | \$ 135           | \$ 109        | \$ 29            | \$ 27         | \$ 142           | \$ 103        | \$ 209           | \$ 162        | \$ 30               | \$ 20        | \$ 545           | \$ 421          |
| Credit card  | 419              | 367           | 6                | 3             | 108              | 97            | 351              | 248           | 58                  | 39           | 942              | 754             |
| Student loan | 294              | 159           | 332              | 244           | 138              | 84            |                  |               |                     |              | 764              | 487             |
| <b>Total</b> | <b>\$ 848</b>    | <b>\$ 635</b> | <b>\$ 367</b>    | <b>\$ 274</b> | <b>\$ 388</b>    | <b>\$ 284</b> | <b>\$ 560</b>    | <b>\$ 410</b> | <b>\$ 88</b>        | <b>\$ 59</b> | <b>\$ 2,251</b>  | <b>\$ 1,662</b> |

[1] As of June 30, 2009, approximately 10% of the auto consumer loan-backed securities were issued by lenders whose primary business is to sub-prime borrowers.

[2] As of June 30, 2009, approximately half of the student loan-backed exposure is guaranteed by the Federal Family Education Loan Program, with the remainder comprised of loans to prime-borrowers.

[3]

*The credit  
qualities above  
include  
downgrades that  
have shifted the  
portfolio from  
higher rated  
assets to lower  
rated assets since  
December 31,  
2008.*

***Municipal Bonds***

The Company has investments in securities backed by states, municipalities and political subdivisions issuers ( municipal bonds ) with an amortized cost and fair value of \$11.3 billion and \$11.0 billion, respectively, as of June 30, 2009 and \$11.4 billion and \$10.7 billion, respectively, as of December 31, 2008. The municipal bond portfolio is diversified across the United States and primarily consists of general obligation and revenue bonds issued by states, cities, counties, school districts and similar issuers. As of June 30, 2009, the largest concentrations were in California, Massachusetts and Georgia, which each comprised less than 3% of the municipal bond portfolio and were primarily comprised of general obligations securities. Certain of the Company s bonds were enhanced by third-party insurance for the payment of principal and interest in the event of an issuer default. Excluding the benefit of this insurance, the average credit rating was A and AA, respectively, as of June 30, 2009 and December 31, 2008.

**Table of Contents*****Limited Partnerships and Other Alternative Investments***

Limited partnerships and other alternative investments decreased \$457 since December 31, 2008 primarily due to hedge fund redemptions and negative re-valuations of the underlying investments associated primarily with the real estate and private equity markets. The Company expects further hedge fund redemptions and does not expect significant additions to limited partnerships and other alternative investments in 2009 except for unfunded commitments.

The following table presents the Company's limited partnerships and other alternative investments by type.

**Composition of Limited Partnerships and Other Alternative Investments**

|                              | <b>June 30, 2009</b> |                | <b>December 31, 2008</b> |                |
|------------------------------|----------------------|----------------|--------------------------|----------------|
|                              | <b>Amount</b>        | <b>Percent</b> | <b>Amount</b>            | <b>Percent</b> |
| Hedge funds [1]              | \$ 607               | 33.0%          | \$ 834                   | 36.3%          |
| Mortgage and real estate [2] | 401                  | 21.8%          | 551                      | 24.0%          |
| Mezzanine debt [3]           | 131                  | 7.1%           | 156                      | 6.8%           |
| Private equity and other [4] | 699                  | 38.1%          | 754                      | 32.9%          |
| <b>Total</b>                 | <b>\$ 1,838</b>      | <b>100.0%</b>  | <b>\$ 2,295</b>          | <b>100.0%</b>  |

[1] *Hedge funds include investments in funds of funds, as well as direct funds. The hedge funds of funds invest in approximately 25 to 50 different hedge funds within a variety of investment styles. Examples of hedge fund strategies include long/short equity or credit, event driven strategies and structured credit.*

[2] *Mortgage and real estate funds consist of investments in funds whose*

*assets consist of mortgage loans, participations in mortgage loans, mezzanine loans or other notes which may be below investment grade credit quality, as well as equity real estate. A portion of these partnerships underlying investments may be purchased through lines of credit or other borrowings. Also includes investments in real estate joint ventures.*

*[3] Mezzanine debt funds consist of investments in funds whose assets consist of subordinated debt that often times incorporates equity-based options such as warrants and a limited amount of direct equity investments.*

*[4] Private equity and other funds primarily consist of investments in funds whose assets typically consist of a diversified pool*

*of investments  
in small  
non-public  
businesses with  
high growth  
potential.*

**Other-Than-Temporary Impairment Losses**

The following table presents the Company's net impairment losses recognized in earnings.

|                                                     | <b>Three Months Ended<br/>June 30,</b> |               | <b>Six Months Ended<br/>June 30,</b> |               |
|-----------------------------------------------------|----------------------------------------|---------------|--------------------------------------|---------------|
|                                                     | <b>2009</b>                            | <b>2008</b>   | <b>2009</b>                          | <b>2008</b>   |
| ABS                                                 | \$ 6                                   | \$            | \$ 9                                 | \$            |
| CDOs                                                |                                        |               |                                      |               |
| CREs                                                | 83                                     | 32            | 105                                  | 132           |
| Other                                               | 1                                      |               | 2                                    |               |
| CMBS                                                |                                        |               |                                      |               |
| Bonds                                               | 69                                     | 4             | 70                                   | 23            |
| IOs                                                 | 22                                     |               | 25                                   |               |
| Corporate                                           |                                        |               |                                      |               |
| Financial services                                  | 5                                      | 27            | 98                                   | 96            |
| Other                                               | 8                                      | 27            | 22                                   | 57            |
| Equities                                            |                                        |               |                                      |               |
| Financial services                                  | 16                                     | 46            | 41                                   | 67            |
| Other                                               | 29                                     | 2             | 52                                   | 3             |
| Government/government agencies foreign              |                                        | 4             |                                      | 4             |
| Government/government agencies U.S.                 | 2                                      |               | 2                                    |               |
| Municipal                                           | 16                                     | 2             | 17                                   | 5             |
| RMBS                                                |                                        |               |                                      |               |
| Non-agency                                          | 1                                      |               | 1                                    |               |
| Alt-A                                               | 1                                      |               | 1                                    |               |
| Sub-prime                                           | 55                                     | 20            | 93                                   | 81            |
| <b>Net impairment losses recognized in earnings</b> | <b>\$ 314</b>                          | <b>\$ 164</b> | <b>\$ 538</b>                        | <b>\$ 468</b> |

For the three months ended June 30, 2009, the Company recognized \$314 of impairment losses in earnings. Of these losses, \$261 represented credit impairments, \$8 represented debt securities for which the Company intends to sell and \$45 represented impairments on equity securities, including \$4 due to the Company's intent to sell.

**Table of Contents**

Credit impairments were primarily concentrated in CRE CDOs, CMBS bonds and sub-prime RMBS securities. The Company determined these impairments by using discounted cash flow models that considered losses under current and expected future economic conditions. Assumptions used over the current recessionary period in the second quarter 2009 impairment review included macro economic factors, such as a continued increase in the unemployment rate and continued gross domestic product contraction, as well as sector specific factors including, but not limited to:

Commercial property value declines that average 35% to 40% from the valuation peak, but differ by property type and location.

Residential property value declines that averaged approximately 40% from the valuation peak, but differ by location.

Average cumulative CMBS collateral loss rates that vary by vintage year, but reach approximately 9% for the 2006 and 2007 vintage years.

Average cumulative RMBS collateral loss rates that vary by vintage year, but reach approximately 40% for the 2007 vintage year.

If these cash flow models result in an economic loss, a credit impairment is taken equal to the difference between the security's amortized cost basis and its best estimate of expected future cash flows discounted at the security's effective yield prior to impairment. Future impairments may develop if actual results underperform current modeling assumptions, which may be the result of, but are not limited to, macro economic factors, changes in assumptions used, property value declines beyond current average assumptions or security loss rates exceeding average assumptions.

The Company recognized \$8 of impairment losses for the three months ended June 30, 2009 on debt securities and \$4 of impairment losses on equity securities for which the Company had the intent to sell the securities as of June 30, 2009. These securities were primarily corporate securities where the Company has an active plan to dispose of the securities. In addition, the Company recognized \$41 of impairments primarily on common stock and below investment grade hybrid equity securities.

For the six months ended June 30, 2009, the Company recognized \$538 of impairment losses in earnings. Of these losses, \$345 represented impairments taken on securities due to credit concerns; \$261 were credit impairments taken in the second quarter under the new FSP 115-2 methodology and \$84 were credit impairments taken in the first quarter and included a non-credit component due to the entire difference between amortized cost and fair value which was recorded in net realized capital losses. Of the \$345 of impairments taken on securities due to credit concerns, \$306 related to structured securities that incurred losses in our cash flow modeling as described above. In addition to the \$345 of credit impairments, the Company recognized \$100 of impairments on debt securities for which the Company intends to sell, largely corporate financial securities.

Equity security impairments of \$93 for the six months ended June 30, 2009 include \$26 of impairments taken on affiliated mutual funds, which pursuant to the Company's policy have been impaired due to the duration and severity of the loss associated with the securities, as well as \$21 of impairments taken on equity securities where the Company has an intent to sell.

For the three and six months ended June 30, 2008, impairments primarily consisted of CMBS, CRE CDO, RMBS and corporate securities. The CMBS impairments were primarily related to securities that contained recent vintage year collateral. The CRE CDO impairments were primarily related to securities that contained below investment grade 2006 and 2007 vintage year collateral. RMBS impairments were primarily taken on securities backed by second lien residential mortgages. Corporate impairments were primarily due to financial services securities which experienced a lack of liquidity.

**Table of Contents****Security Unrealized Loss Aging**

As part of the Company's ongoing security monitoring process, the Company has reviewed its AFS securities in an unrealized loss position and concluded that there were no additional impairments as of June 30, 2009 and December 31, 2008. During this analysis, the Company determined that it does not intend to sell nor does it expect to be required to sell the securities outlined below. In addition, the Company asserts its intent and ability to retain the equity securities below until price recovery. Furthermore, based upon the Company's cash flow modeling and the expected continuation of contractually required principal and interest payments, the Company has deemed these securities to be temporarily impaired as of June 30, 2009. For further discussion, see the Recognition and Presentation of Other-Than-Temporary Impairments Section in Note 1 of the Notes to the Condensed Consolidated Financial Statements.

The following table presents the Company's unrealized loss aging for AFS securities on a consolidated basis by length of time the security was in a continuous unrealized loss position.

**Consolidated Securities**

|                                    | Items        | June 30, 2009                    |                  |                        | Items        | December 31, 2008            |                  |                    |
|------------------------------------|--------------|----------------------------------|------------------|------------------------|--------------|------------------------------|------------------|--------------------|
|                                    |              | Cost or<br>Amortized<br>Cost [1] | Fair<br>Value    | Unrealized<br>Loss [1] |              | Cost or<br>Amortized<br>Cost | Fair<br>Value    | Unrealized<br>Loss |
| Three and six months or less       | 1,102        | \$ 7,722                         | \$ 6,604         | \$ (1,118)             | 1,718        | \$ 16,425                    | \$ 14,992        | \$ (1,433)         |
| Greater than three to six months   | 299          | 4,007                            | 3,052            | (955)                  | 972          | 6,533                        | 5,247            | (1,286)            |
| Greater than six to nine months    | 452          | 4,585                            | 3,628            | (957)                  | 764          | 7,053                        | 5,873            | (1,180)            |
| Greater than nine to twelve months | 646          | 4,115                            | 3,509            | (606)                  | 741          | 6,459                        | 4,957            | (1,502)            |
| Greater than twelve months         | 2,947        | 32,525                           | 23,250           | (9,275)                | 2,417        | 25,279                       | 16,071           | (9,208)            |
| <b>Total</b>                       | <b>5,446</b> | <b>\$ 52,954</b>                 | <b>\$ 40,043</b> | <b>\$ (12,911)</b>     | <b>6,612</b> | <b>\$ 61,749</b>             | <b>\$ 47,140</b> | <b>\$ (14,609)</b> |

[1] Includes the cumulative effect adjustment of \$1.4 billion as a result of the adoption of FSP FAS 115-2.

The following tables present the Company's unrealized loss aging for AFS securities by length of time the security was in a continuous greater than 20% unrealized loss position.

**Securitized Assets Depressed over 20%**

| Consecutive Months           | Items | June 30, 2009                    |               |                        | Items | December 31, 2008            |               |                    |
|------------------------------|-------|----------------------------------|---------------|------------------------|-------|------------------------------|---------------|--------------------|
|                              |       | Cost or<br>Amortized<br>Cost [1] | Fair<br>Value | Unrealized<br>Loss [1] |       | Cost or<br>Amortized<br>Cost | Fair<br>Value | Unrealized<br>Loss |
| Three and six months or less | 191   | \$ 1,797                         | \$ 1,132      | \$ (665)               | 786   | \$ 10,981                    | \$ 6,474      | \$ (4,507)         |

|                                    |              |                  |                 |                   |              |                  |                 |                   |
|------------------------------------|--------------|------------------|-----------------|-------------------|--------------|------------------|-----------------|-------------------|
| Greater than three to six months   | 120          | 2,414            | 1,452           | (962)             | 162          | 1,790            | 629             | (1,161)           |
| Greater than six to nine months    | 387          | 4,224            | 2,456           | (1,768)           | 92           | 1,259            | 504             | (755)             |
| Greater than nine to twelve months | 251          | 2,963            | 1,218           | (1,745)           | 157          | 1,743            | 471             | (1,272)           |
| Greater than twelve months         | 300          | 3,376            | 842             | (2,534)           | 32           | 360              | 64              | (296)             |
| <b>Total</b>                       | <b>1,249</b> | <b>\$ 14,774</b> | <b>\$ 7,100</b> | <b>\$ (7,674)</b> | <b>1,229</b> | <b>\$ 16,133</b> | <b>\$ 8,142</b> | <b>\$ (7,991)</b> |

[1] Includes cumulative effect adjustments as a result of the adoption of FSP FAS 115-2.

#### All Other Securities Depressed over 20%

| Consecutive Months                 | Items      | June 30, 2009              |                 |                     | Items        | December 31, 2008      |                 |                   |
|------------------------------------|------------|----------------------------|-----------------|---------------------|--------------|------------------------|-----------------|-------------------|
|                                    |            | Cost or Amortized Cost [1] | Fair Value      | Unrealized Loss [1] |              | Cost or Amortized Cost | Fair Value      | Unrealized Loss   |
| Three and six months or less       | 262        | \$ 3,152                   | \$ 2,142        | \$ (1,010)          | 1,003        | \$ 10,531              | \$ 7,009        | \$ (3,522)        |
| Greater than three to six months   | 77         | 827                        | 493             | (334)               | 63           | 349                    | 171             | (178)             |
| Greater than six to nine months    | 273        | 2,829                      | 1,893           | (936)               | 20           | 189                    | 114             | (75)              |
| Greater than nine to twelve months | 126        | 1,573                      | 1,009           | (564)               | 12           | 246                    | 139             | (107)             |
| Greater than twelve months         | 42         | 484                        | 249             | (235)               | 1            | 17                     | 7               | (10)              |
| <b>Total</b>                       | <b>780</b> | <b>\$ 8,865</b>            | <b>\$ 5,786</b> | <b>\$ (3,079)</b>   | <b>1,099</b> | <b>\$ 11,332</b>       | <b>\$ 7,440</b> | <b>\$ (3,892)</b> |

[1] Includes cumulative effect adjustments as a result of the adoption of FSP FAS 115-2.



**Table of Contents****Consolidated Securities Depressed over 20%**

| Consecutive Months                 | Items        | June 30, 2009                    |                  |                        | Items        | December 31, 2008            |                  |                    |
|------------------------------------|--------------|----------------------------------|------------------|------------------------|--------------|------------------------------|------------------|--------------------|
|                                    |              | Cost or<br>Amortized<br>Cost [1] | Fair<br>Value    | Unrealized<br>Loss [1] |              | Cost or<br>Amortized<br>Cost | Fair<br>Value    | Unrealized<br>Loss |
| Three and six months or less       | 453          | \$ 4,949                         | \$ 3,274         | \$ (1,675)             | 1,789        | \$ 21,512                    | \$ 13,483        | \$ (8,029)         |
| Greater than three to six months   | 197          | 3,241                            | 1,945            | (1,296)                | 225          | 2,139                        | 800              | (1,339)            |
| Greater than six to nine months    | 660          | 7,053                            | 4,349            | (2,704)                | 112          | 1,448                        | 618              | (830)              |
| Greater than nine to twelve months | 377          | 4,536                            | 2,227            | (2,309)                | 169          | 1,989                        | 610              | (1,379)            |
| Greater than twelve months         | 342          | 3,860                            | 1,091            | (2,769)                | 33           | 377                          | 71               | (306)              |
| <b>Total</b>                       | <b>2,029</b> | <b>\$ 23,639</b>                 | <b>\$ 12,886</b> | <b>\$ (10,753)</b>     | <b>2,328</b> | <b>\$ 27,465</b>             | <b>\$ 15,582</b> | <b>\$ (11,883)</b> |

[1] Includes cumulative effect adjustments as a result of the adoption of FSP FAS 115-2.

The following tables present the Company's unrealized loss aging for AFS securities (included in the tables above) by length of time the security was in a continuous greater than 50% unrealized loss position.

**Securitized Assets Depressed over 50%**

| Consecutive Months                 | Items      | June 30, 2009                    |                 |                        | Items      | December 31, 2008            |                 |                    |
|------------------------------------|------------|----------------------------------|-----------------|------------------------|------------|------------------------------|-----------------|--------------------|
|                                    |            | Cost or<br>Amortized<br>Cost [1] | Fair<br>Value   | Unrealized<br>Loss [1] |            | Cost or<br>Amortized<br>Cost | Fair<br>Value   | Unrealized<br>Loss |
| Three and six months or less       | 134        | \$ 827                           | \$ 315          | \$ (512)               | 521        | \$ 7,045                     | \$ 2,374        | \$ (4,671)         |
| Greater than three to six months   | 106        | 1,447                            | 513             | (934)                  | 38         | 352                          | 56              | (296)              |
| Greater than six to nine months    | 327        | 4,124                            | 1,288           | (2,836)                | 28         | 267                          | 44              | (223)              |
| Greater than nine to twelve months | 68         | 853                              | 131             | (722)                  | 3          | 15                           | 3               | (12)               |
| Greater than twelve months         | 30         | 297                              | 42              | (255)                  |            |                              |                 |                    |
| <b>Total</b>                       | <b>665</b> | <b>\$ 7,548</b>                  | <b>\$ 2,289</b> | <b>\$ (5,259)</b>      | <b>590</b> | <b>\$ 7,679</b>              | <b>\$ 2,477</b> | <b>\$ (5,202)</b>  |

[1] Includes cumulative effect

*adjustments as a  
result of the  
adoption of FSP  
FAS 115-2.*

**All Other Securities Depressed over 50%**

| Consecutive Months                 | Items     | June 30, 2009                    |               |                        | Items      | December 31, 2008            |               |                    |
|------------------------------------|-----------|----------------------------------|---------------|------------------------|------------|------------------------------|---------------|--------------------|
|                                    |           | Cost or<br>Amortized<br>Cost [1] | Fair<br>Value | Unrealized<br>Loss [1] |            | Cost or<br>Amortized<br>Cost | Fair<br>Value | Unrealized<br>Loss |
| Three and six months or less       | 37        | \$ 479                           | \$ 211        | \$ (268)               | 129        | \$ 1,305                     | \$ 549        | \$ (756)           |
| Greater than three to six months   | 20        | 422                              | 173           | (249)                  |            |                              |               |                    |
| Greater than six to nine months    | 18        | 231                              | 87            | (144)                  |            |                              |               |                    |
| Greater than nine to twelve months |           |                                  |               |                        |            |                              |               |                    |
| Greater than twelve months         |           |                                  |               |                        |            |                              |               |                    |
| <b>Total</b>                       | <b>75</b> | <b>\$ 1,132</b>                  | <b>\$ 471</b> | <b>\$ (661)</b>        | <b>129</b> | <b>\$ 1,305</b>              | <b>\$ 549</b> | <b>\$ (756)</b>    |

*[1] Includes  
cumulative  
effect  
adjustments as a  
result of the  
adoption of FSP  
FAS 115-2.*

**Consolidated Securities Depressed over 50%**

| Consecutive Months                 | Items      | June 30, 2009                    |                 |                        | Items      | December 31, 2008            |                 |                    |
|------------------------------------|------------|----------------------------------|-----------------|------------------------|------------|------------------------------|-----------------|--------------------|
|                                    |            | Cost or<br>Amortized<br>Cost [1] | Fair<br>Value   | Unrealized<br>Loss [1] |            | Cost or<br>Amortized<br>Cost | Fair<br>Value   | Unrealized<br>Loss |
| Three and six months or less       | 171        | \$ 1,306                         | \$ 526          | \$ (780)               | 650        | \$ 8,350                     | \$ 2,923        | \$ (5,427)         |
| Greater than three to six months   | 126        | 1,869                            | 686             | (1,183)                | 38         | 352                          | 56              | (296)              |
| Greater than six to nine months    | 345        | 4,355                            | 1,375           | (2,980)                | 28         | 267                          | 44              | (223)              |
| Greater than nine to twelve months | 68         | 853                              | 131             | (722)                  | 3          | 15                           | 3               | (12)               |
| Greater than twelve months         | 30         | 297                              | 42              | (255)                  |            |                              |                 |                    |
| <b>Total</b>                       | <b>740</b> | <b>\$ 8,680</b>                  | <b>\$ 2,760</b> | <b>\$ (5,920)</b>      | <b>719</b> | <b>\$ 8,984</b>              | <b>\$ 3,026</b> | <b>\$ (5,958)</b>  |

*[1] Includes  
cumulative  
effect  
adjustments as a*

*result of the  
adoption of FSP  
FAS 115-2.*

## **Table of Contents**

### **CAPITAL MARKETS RISK MANAGEMENT**

The Hartford has a disciplined approach to managing risks associated with its capital markets and asset/liability management activities. Investment portfolio management is organized to focus investment management expertise on the specific classes of investments, while asset/liability management is the responsibility of a dedicated risk management unit supporting Life and Property & Casualty operations. Derivative instruments are utilized in compliance with established Company policy and regulatory requirements and are monitored internally and reviewed by senior management. During 2009, a global recession, continued deterioration in the U.S. housing market, and the market's flight to quality securities contributed to strain the Company's investment portfolio.

#### **Market Risk**

The Hartford is exposed to market risk, primarily relating to the market price and/or cash flow variability associated with changes in interest rates, credit spreads including issuer defaults, equity prices or market indices, and foreign currency exchange rates. The Company is also exposed to credit and counterparty repayment risk. The Company analyzes interest rate risk using various models including parametric models that forecast cash flows of the liabilities and the supporting investments, including derivative instruments, under various market scenarios. For further discussion of market risk, see the Capital Markets Risk Management Section of the MD&A in The Hartford's 2008 Form 10-K Annual Report.

#### **Interest Rate Risk**

The Company's exposure to interest rate risk relates to the market price and/or cash flow variability associated with the changes in market interest rates. The Company manages its exposure to interest rate risk through asset allocation limits, asset/liability duration matching and through the use of derivatives. For further discussion of interest rate risk, see the Interest Rate Risk discussion within the Capital Markets Risk Management Section of the MD&A in The Hartford's 2008 Form 10-K Annual Report.

The Company is also exposed to interest rate risk based upon the discount rate assumption associated with the Company's pension and other postretirement benefit obligations. The discount rate assumption is based upon an interest rate yield curve comprised of bonds rated Aa or higher with maturities primarily between zero and thirty years. For further discussion of interest rate risk associated with the benefit obligations, see the Critical Accounting Estimates Section of the MD&A under Pension and Other Postretirement Benefit Obligations and Note 17 of Notes to Consolidated Financial Statements in The Hartford's 2008 Form 10-K Annual Report.

#### **Credit Risk**

For further information on credit risk derivatives, see the Investment Credit Risk Section of the MD&A.

The Company is also exposed to credit spread risk related to security market price and cash flows associated with changes in credit spreads. Credit spread widening will reduce the fair value of the investment portfolio and will increase net investment income on new purchases. This will also result in losses associated with credit based non-qualifying derivatives where the Company assumes credit exposure. If issuer credit spreads increase significantly or for an extended period of time, it may result in higher other-than-temporary impairment losses. Credit spread tightening will reduce net investment income associated with new purchases of fixed maturities and increase the fair value of the investment portfolio. Credit spread tightening in certain sectors resulted in a decrease in the Company's unrealized losses. For further discussion of sectors most significantly impacted, see the Investment Credit Risk Section of the MD&A. Also, see the Capital Resources and Liquidity Section of the MD&A for a discussion of the movement of credit spread impacts on the Company's statutory financial results as it relates to the accounting and reporting for market value fixed annuities.

#### **Life's Equity Product Risk**

The Company's Life operations are significantly influenced by changes in the U.S., Japanese, and other global equity markets. Appreciation or depreciation in equity markets impacts certain assets and liabilities related to the Company's variable products and the Company's earnings derived from those products. The Company's variable products include variable annuities, mutual funds, and variable life insurance sold to retail and institutional customers. These variable products may include product guarantees such as guaranteed minimum withdrawal benefits (GMWB), guaranteed minimum death benefits (GMDB), and guaranteed minimum income benefits (GMIB).

Substantially all of the Company's variable annuity contracts contain GMDBs and a portion of those contracts also contain GMWBs or GMIBs. The Company's maximum exposure disclosed below for death and living benefits are calculated independently, however, these exposures are substantially overlapping.

Generally, declines in equity markets, such as those experienced in 2008 and the first quarter of 2009, will and did:

- reduce the value of assets under management and the amount of fee income generated from those assets;
- reduce the value of equity securities, trading, for international variable annuities, the related policyholder funds and benefits payable, and the amount of fee income generated from those annuities;
- increase the liability for GMWB benefits resulting in realized capital losses;
- increase the value of derivative assets used to hedge product guarantees resulting in realized capital gains;

## **Table of Contents**

increase costs under the Company's hedging program;  
 increase the Company's net amount at risk for GMDB and GMIB benefits;  
 decrease the Company's actual gross profits, resulting in increased DAC amortization;  
 increase the amount of required statutory capital necessary to maintain targeted risk based capital (RBC) ratios;  
 turn customer sentiment toward equity-linked products negative, causing a decline in sales; and  
 cause a significant decrease in the Company's estimates of future gross profits. See Life Estimated Gross Profits Used in the Valuation and Amortization of Assets and Liabilities Associated with Variable Annuity and Other Universal Life-Type Contracts within Critical Accounting Estimates for further information on DAC and related equity market sensitivities.

### **Guaranteed Minimum Withdrawal Benefits**

The majority of the Company's U.S. and U.K. variable annuities include a GMWB living benefit rider which is accounted for under SFAS 133. As of May 8, 2009, the Company suspended all new product sales in the U.K. For the in-force block of U.S. and U.K. business, declines in the equity market will increase the Company's exposure to benefits, under the GMWB contracts, leading to an increase in the Company's existing liability for those benefits.

For example, a GMWB contract is in the money if the contract holder's guaranteed remaining benefit (GRB) becomes greater than the account value. As of June 30, 2009 and December 31, 2008, 78% and 88%, respectively, of all uninsured U.S. GMWB in-force contracts were in the money. For U.S. and U.K. GMWB contracts that were in the money the Company's exposure to the GRB, after reinsurance, as of June 30, 2009 and December 31, 2008, was \$6.1 billion and \$7.7 billion, respectively.

However, the only ways the GMWB contract holder can monetize the excess of the GRB over the account value of the contract is upon death or if their account value is reduced to a contractually specified minimum level, through a combination of a series of withdrawals that do not exceed a specific percentage of the premiums paid per year and market declines. If the account value is reduced to the contractually specified minimum level, the contract holder will receive an annuity equal to the remaining GRB and, for the Company's life-time GMWB products, the annuity can continue beyond the GRB. As the amount of the excess of the GRB over the account value can fluctuate with equity market returns on a daily basis, and the ultimate life-time GMWB payments can exceed the GRB, the ultimate amount to be paid by the Company, if any, is uncertain and could be significantly more or less than \$6.1 billion. For additional information on the Company's GMWB liability, see Note 4 of Notes to Condensed Consolidated Financial Statements.

### **Guaranteed Minimum Death Benefits and Guaranteed Minimum Income Benefits**

In the U.S., the Company sells variable annuity contracts that offer various GMDBs. Declines in the equity market will increase the Company's liability for death benefits under these contracts. The Company accounts for these GMDB liabilities under SOP 03-1, Accounting and Reporting by Insurance Enterprises for Certain Nontraditional Long-Duration Contracts and for Separate Accounts, and, as such, these liabilities are not carried at fair value under SFAS 157.

The Company's total gross exposure (i.e., before reinsurance) to U.S. GMDBs as of June 30, 2009 is \$28.9 billion. The Company will incur these GMDB payments in the future only if the policyholder has an in-the-money GMDB at their time of death. The Company currently reinsures 50% of these GMDBs. Under certain of these reinsurance agreements, the reinsurers' exposure is subject to an annual cap. For these products, the Company's net exposure (i.e. after reinsurance), referred to as the retained net amount at risk, is \$14.6 billion, as of June 30, 2009. For additional information on the Company's GMDB liability, see Note 7 of Notes to Condensed Consolidated Financial Statements. As of June 1, 2009, the Company suspended all new product sales in Japan. Prior to June 1, 2009, the Company offered certain variable annuity products in Japan with both a GMDB and a GMIB. For the in-force block of Japan business, declines in equity markets as well as a strengthening of the Japanese yen in comparison to the U.S. dollar and other currencies may increase the Company's exposure to these guaranteed benefits. This increased exposure may be significant in extreme market scenarios. The Company accounts for these GMDB and GMIB liabilities under SOP 03-1.

The Company's total gross exposure (i.e., before reinsurance) to these GMDBs and GMIBs offered in Japan as of June 30, 2009 is \$6.9 billion. The Company will incur these guaranteed death or income benefits in the future only if the contract holder has an in-the-money guaranteed benefit at either the time of their death or if the account value is

insufficient to fund the guaranteed living benefits. The Company currently reinsures 17% of these death benefit guarantees. Under certain of these reinsurance agreements, the reinsurers' exposure is subject to an annual cap. For these products, the Company's retained net amount at risk is \$5.8 billion, as of June 30, 2009. For additional information on the Company's GMDB/GMIB liability, see Note 7 of Notes to Condensed Consolidated Financial Statements.

## **Table of Contents**

### **Life's Product Guarantee Accounting Models**

The accounting for various living benefit and death benefit guarantees is significantly different and influences the form of risk management employed by the Company. GMWBs meet the definition of an embedded derivative under SFAS 133 and are recorded at fair value under SFAS 157, incorporating changes in equity indices and equity index volatility, with changes in fair value recorded in earnings. However, for other benefit guarantees, certain contract features that define how the contract holder can access the value and substance of the guaranteed benefit change the accounting from SFAS 133 to SOP 03-1. For contracts where the contract holder can only obtain the value of the guaranteed benefit upon the occurrence of an insurable event such as death (GMDB) or when the benefit received is in substance a long-term financing (GMIB), the accounting for the benefit is prescribed by SOP 03-1.

As a result of these significant accounting differences, the liability for guarantees recorded under SOP 03-1 is significantly different than if it was recorded under SFAS 133 and vice versa. In addition, the conditions in the capital markets in Japan versus those in the U.S. are sufficiently different that if the Company's GMWB product currently offered in the U.S. were offered in Japan, the capital market conditions in Japan would have a significant impact on the valuation of the GMWB, irrespective of the accounting model. The same would hold true if the Company's GMIB product currently offered in Japan were to be offered in the U.S. Capital market conditions in the U.S. would have a significant impact on the valuation of the GMIB.

### **Life's Equity Product Risk Management**

The Company has made considerable investment in analyzing current and potential future market risk exposures arising from a number of factors, including but not limited to; product guarantees (GMDB, GMWB, and GMIB), equity market and interest rate risks (in the U.S., U.K., and Japan), and foreign currency exchange rates. The Company evaluates these risks individually and, increasingly, in the aggregate to determine the risk profiles of all of its products and to judge their potential impacts on financial metrics including U.S. GAAP earnings and statutory surplus. The Company suspended all new product sales in Japan as of June 1, 2009 and in the U.K as of May 8, 2009. The Company continues to manage the product risk of all in-force blocks of business including the equity market, interest rate and foreign currency exchange risks embedded in these product guarantees through a combination of product design, reinsurance, customized derivatives, and dynamic hedging and macro hedging programs.

In consideration of current market conditions, the Company's risk management program for the U.S. variable annuity market in the near term will include redesigned product features and offerings which serve to lessen the financial risk of the product guarantees and increased rider fees charged for the product guarantees. Depending upon competitors reactions with respect to product suites and related rider charges, the Company's strategies of reducing product risk and increasing fees may cause a further decline in market share.

### **Reinsurance**

The Company uses reinsurance to manage the risk exposure for a portion of contracts issued with GMWB riders prior to the third quarter of 2003 and, in addition, in 2008, the Company entered into a reinsurance agreement to reinsure GMWB risks associated with a block of business sold between the third quarter of 2003 and the second quarter of 2006. The Company's GMWB reinsurance is accounted for as a freestanding derivative and is reported at fair value under SFAS 157.

The Company also uses reinsurance to manage the risk exposure for a majority of the death benefit riders issued in the U.S. and a portion of the death benefit riders issued in Japan.

### **Derivative Hedging Programs**

The Company maintains derivative hedging programs for its product guarantee risk to meet multiple, and in some cases, competing risk management objectives, including providing protection against tail scenario equity market events, providing resources to pay product guarantee claims, and minimizing U.S. GAAP earnings volatility, statutory surplus volatility and other economic metrics. For reinsurance and derivatives, the Company retains credit risk associated with the third parties. Refer to the preceding "Credit Risk" section for the Company's discussion of credit risk. The Company is continually exploring new ways and new markets to manage or layoff the capital markets and policyholder behavior risks associated with its U.S. GMWB living benefits. During 2007 and 2008, the Company entered into customized derivative contracts to hedge certain capital market risk components for the remaining term of specific blocks of non-reinsured U.S. GMWB riders. These customized derivative contracts provide protection from



capital markets risks based on policyholder behavior assumptions specified by the Company at the inception of the derivative transactions. The Company retains the risk for actual policyholder behavior that is different from assumptions within the customized derivatives.

The Company's dynamic hedging program uses derivative instruments to manage the U.S. GAAP earnings volatility associated with variable annuity product guarantees including equity market declines, equity implied volatility, declines in interest rates and foreign currency exchange risk. The Company uses hedging instruments including: interest rate futures and swaps; S&P 500, NASDAQ and EAFE index put options; total return swaps; and futures contracts. The dynamic hedging program involves a detailed monitoring of policyholder behavior and capital markets conditions on a daily basis and rebalancing of the hedge position as needed depending upon the risk strategy employed. While the Company actively manages this dynamic hedging program, increased U.S. GAAP earnings volatility may result from factors including, but not limited to, policyholder behavior, capital markets dislocation or discontinuity, divergence between the performance of the underlying funds and the hedging indices, and the relative emphasis placed on various risk management objectives.

**Table of Contents**

The Company's macro hedge program uses derivative instruments to partially hedge the statutory tail scenario risk associated primarily with its U.S. and Japan living and death benefit statutory reserves, providing an additional measure of protection, under tail scenarios, on statutory surplus and the associated RBC ratios. A consequence of the macro hedge program will be additional cost and volatility, under non-tail scenarios, as the macro hedge is intended to partially hedge certain equity-market sensitive liabilities calculated under statutory accounting (see Capital Resources and Liquidity) and changes in the value of the derivatives may not be closely aligned to changes in liabilities determined in accordance with U.S. GAAP, causing volatility in U.S. GAAP earnings including significant losses in periods of equity market growth.

In the first and second quarters of 2009, the rebalancing of variable annuity hedging programs resulted in the sale of certain derivative positions, a portion of which proceeds were used to purchase other derivatives for the protection of statutory surplus and the associated target RBC ratios. The Company maintains hedge positions on the S&P 500 index and the U.S. dollar/yen exchange rate to economically hedge statutory reserves and to provide protection of statutory surplus arising primarily from GMDB and GMWB obligations. Refer to Note 5 of Notes to Condensed Consolidated Financial Statements for additional information on hedging derivatives.

The following table summarizes the Company's U.S. GMWB account value by type of risk management strategy as of June 30, 2009:

| <b>Risk Management Strategy</b>                                                         | <b>Duration</b>                                     | <b>GMWB<br/>Account<br/>Value</b> | <b>% of GMWB<br/>Account Value</b> |
|-----------------------------------------------------------------------------------------|-----------------------------------------------------|-----------------------------------|------------------------------------|
| Entire GMWB risk reinsured with a third party                                           | Life of the product                                 | \$ 10,254                         | 26%                                |
| Capital markets risk transferred to a third party behavior risk retained by the Company | Designed to cover the effective life of the product | 10,086                            | 25%                                |
| Dynamic hedging of capital markets risk using various derivative instruments [1]        | Weighted average of 5 years                         | 19,660                            | 49%                                |
|                                                                                         |                                                     | <b>\$ 40,000</b>                  | <b>100%</b>                        |

[1] Through the second quarter of 2009, the Company continued to maintain a reduced level of dynamic hedge protection on U.S. GAAP earnings while placing a greater relative emphasis on the protection of statutory surplus. This

*shift in  
emphasis  
includes the  
macro hedge  
program.*

Based on the construction of our derivative hedging program (both dynamic and macro hedge) as of June 30, 2009, which can change based on capital market conditions, notional amounts and other factors and has changed as we have disclosed elsewhere, an independent change in the following capital market factors is likely to have the following impacts. Each of the sensitivities set forth below is estimated individually, without consideration of any correlation among the key assumptions. Therefore, it would be inappropriate to take each of the sensitivities below and add them together in an attempt to estimate the volatility in our variable annuity hedging program. In addition, there are other factors, including policyholder behavior, which could materially impact the GMWB liability. As a result, actual net changes in the value of the GMWB liability, the related dynamic hedging program derivative assets and the macro hedge program derivative assets may vary materially from those calculated using only the sensitivities disclosed below:

|                                           | <b>Net Impact on<br/>Hedging Program<br/>Pre-Tax/DAC Gain<br/>(Loss)</b> |
|-------------------------------------------|--------------------------------------------------------------------------|
| Capital Market Factor                     |                                                                          |
| Equity markets decrease 1% [1]            | \$ 25                                                                    |
| Volatility increases 1% [2]               | \$ (38)                                                                  |
| Interest rates decrease 1 basis point [3] | \$ (2)                                                                   |

*[1] Represents the aggregate net impact of a 1% decrease in each of the S&P 500, NASDAQ and EAFE indices.*

*[2] Represents the aggregate net impact of a 1% increase in blended implied volatility that is generally skewed towards longer durations of each of the S&P 500, NASDAQ and EAFE indices.*

*[3] Represents the aggregate net impact of a 1*

*basis point  
parallel shift on  
the LIBOR yield  
curve.*

Equity Risk Impact on Statutory Capital and Risked Based Capital

See Capital Resources and Liquidity, Ratings for information on the equity risk impact on statutory results.

***Derivative Instruments***

The Company utilizes a variety of derivative instruments, including swaps, caps, floors, forwards, futures and options through one of four Company-approved objectives: to hedge risk arising from interest rate, equity market, credit spread including issuer default, price or currency exchange rate risk or volatility; to manage liquidity; to control transaction costs; or to enter into replication transactions.

Further downgrades to the credit ratings of The Hartford's insurance operating companies may have adverse implications for its use of derivatives including those used to hedge benefit guarantees of variable annuities. In some cases, further downgrades may give derivative counterparties the unilateral authority to cancel and settle outstanding derivative trades or require additional collateral to be posted. In addition, further downgrades may result in counterparties becoming unwilling to engage in additional over-the-counter ( OTC ) derivatives or may require collateralization before entering into any new trades. This will restrict the supply of derivative instruments commonly used to hedge variable annuity guarantees, particularly long-dated equity derivatives and interest rate swaps. Under these circumstances, The Hartford's operating subsidiaries could conduct hedging activity using available OTC derivatives as well as a combination of cash and exchange-traded instruments.

**Table of Contents**

**CAPITAL RESOURCES AND LIQUIDITY**

Capital resources and liquidity represent the overall financial strength of The Hartford and the Life and Property & Casualty insurance operations and their ability to generate cash flows from each of their business segments, borrow funds at competitive rates and raise new capital to meet operating and growth needs over the next twelve months.

***Liquidity Requirements and Sources of Capital***

**The Hartford Financial Services Group, Inc. (Holding Company)**

The liquidity requirements of the holding company of The Hartford Financial Services Group, Inc. ( HFSG Holding Company ) have been and will continue to be met by HFSG Holding Company's cash and short-term investments of \$3.6 billion at June 30, 2009, dividends from the Life and Property & Casualty insurance operations, as well as the issuance of common stock, debt or other capital securities and borrowings from its credit facilities. Expected liquidity requirements of the HFSG Holding Company for the next twelve months include interest expense on debt of approximately \$470, maturity of senior notes of \$275, payment to Allianz for a contingent liability of \$200, common stockholder dividends, subject to the discretion of the Board of Directors, of approximately \$65, and preferred stock dividends of approximately \$170.

***Debt***

The Hartford's debt maturities over the next twelve months include \$275 aggregate principal amount of its 7.9% senior notes that mature in June 2010 and capital lease obligations of approximately \$71. For additional information regarding debt, see Notes 12 and 14 of Notes to Consolidated Financial Statements in The Hartford's 2008 Form 10-K Annual Report.

***Dividends***

On July 16, 2009, The Hartford's Board of Directors declared a quarterly dividend of \$0.05 per common share payable on October 1, 2009 to common shareholders of record as of September 2, 2009.

***Pension Plans and Other Postretirement Benefits***

While the Company has significant discretion in making voluntary contributions to its U. S. qualified defined benefit pension plan (the Plan ), the Employee Retirement Income Security Act of 1974, as amended by the Pension Protection Act of 2006 and further amended by the Worker, Retiree, and Employer Act of 2008, and Internal Revenue Code regulations mandate minimum contributions in certain circumstances. The Company does not have a required minimum funding contribution for the U.S. qualified defined benefit pension plan for 2009 and the funding requirements for all of the pension plans are expected to be immaterial. The Company presently anticipates contributing approximately \$200 to its pension plans and other postretirement plans in 2009, based upon certain economic and business assumptions. These assumptions include, but are not limited to, equity market performance, changes in interest rates and the Company's other capital requirements.

***Dividends from the Insurance Operations***

Dividends to the HFSG Holding Company from its insurance subsidiaries are restricted. The payment of dividends by Connecticut-domiciled insurers is limited under the insurance holding company laws of Connecticut. These laws require notice to and approval by the state insurance commissioner for the declaration or payment of any dividend, which, together with other dividends or distributions made within the preceding twelve months, exceeds the greater of (i) 10% of the insurer's policyholder surplus as of December 31 of the preceding year or (ii) net income (or net gain from operations, if such company is a life insurance company) for the twelve-month period ending on the thirty-first day of December last preceding, in each case determined under statutory insurance accounting principles. In addition, if any dividend of a Connecticut-domiciled insurer exceeds the insurer's earned surplus, it requires the prior approval of the Connecticut Insurance Commissioner. The insurance holding company laws of the other jurisdictions in which The Hartford's insurance subsidiaries are incorporated (or deemed commercially domiciled) generally contain similar (although in certain instances somewhat more restrictive) limitations on the payment of dividends. Through October 30, 2009, substantially all dividend payments from the Company's property-casualty insurance subsidiaries will be subject to prior approval of the Connecticut Insurance Commissioner due to extraordinary dividend limitations under the insurance holding company laws of Connecticut. It is estimated that, beginning on October 31, 2009, the Company's property-casualty insurance subsidiaries will be permitted to pay up to a maximum of approximately \$1.3 billion in dividends to the HFSG Holding Company in 2009 without prior approval from the applicable insurance

commissioner. With respect to dividends to Hartford Life, Inc. ( HLI ), an indirect wholly-owned subsidiary, it is estimated that the Company's life insurance subsidiaries' non-extraordinary dividend limitation under the insurance holding company laws of Connecticut is approximately \$614 in 2009. However, because the life insurance subsidiaries' earned surplus was \$598 as of December 31, 2008, the Company's life insurance subsidiaries will be permitted to pay dividends only up to this amount to HLI in 2009 without prior approval from the applicable insurance commissioner. During 2009, HFSG Holding Company and HLI received no dividends from the life insurance subsidiaries. For the six months ended June 30, 2009, HFSG Holding Company received \$97 in dividends from its property-casualty insurance subsidiaries and through July 29, 2009, HFSG Holding Company received an additional \$30 in dividends from its property-casualty insurance subsidiaries.

## **Table of Contents**

### *Other Sources of Capital for the HFSG Holding Company*

The Hartford endeavors to maintain a capital structure that provides financial and operational flexibility to its insurance subsidiaries, ratings that support its competitive position in the financial services marketplace (see the Ratings section below for further discussion), and shareholder returns. As a result, the Company may from time to time raise capital from the issuance of stock, debt or other capital securities and is continuously evaluating strategic opportunities. The issuance of common stock, debt or other capital securities could result in the dilution of shareholder interests or reduced net income due to additional interest expense.

### **Capital Purchase Program**

On June 26, 2009, as part of the Capital Purchase Program ( CPP ) established by the U.S. Department of the Treasury ( Treasury ) under the Emergency Economic Stabilization Act of 2008 (the EESA ), the Company entered into a Private Placement Purchase Agreement with Treasury pursuant to which the Company issued and sold to the U.S. Treasury 3,400,000 shares of the Company s Fixed Rate Cumulative Perpetual Preferred Stock, Series E, having a liquidation preference of \$1,000 per share (the Series E Preferred Stock ), and a ten-year warrant to purchase up to 52,093,973 shares of the Company s common stock, par value \$.01 per share, at an initial exercise price of \$9.79 per share, for an aggregate purchase price of \$3.4 billion. To satisfy a key eligibility requirement for participation in the CPP, The Hartford acquired Federal Trust Corporation and has agreed with OTS to serve as a source of strength to its wholly-owned subsidiary Federal Trust Bank ( FTB ), which included the contribution of \$185 of CPP funds to FTB in the second quarter of 2009 and could require even further contributions of additional capital to FTB in the future. In addition, The Hartford has contributed \$500 of the CPP funds to its indirect wholly-owned subsidiary Hartford Life Insurance Company. The remaining \$2.7 billion is held at the HFSG Holding Company in a segregated account. Cumulative dividends on the Series E Preferred Stock will accrue on the liquidation preference at a rate of 5% per annum for the first five years, and at a rate of 9% per annum thereafter. The Series E Preferred Stock has no maturity date and ranks senior to the Company s common stock. The Series E Preferred Stock is non-voting. Payments on the cumulative dividends are approximately \$170 over the next twelve months. The cumulative dividends on preferred stock and related accretion of discount on preferred stock will reduce net income available to common shareholders.

### **Discretionary Equity Issuance Program**

On June 12, 2009, the Company announced that it had commenced a discretionary equity issuance program, and in accordance with that program entered into an equity distribution agreement pursuant to which it will offer up to 60 million shares of its common stock from time to time for aggregate sales proceeds of up to \$750. The Hartford intends to use net proceeds of sales under the program for general corporate purposes, to strengthen our capital position and for the possible repurchases of outstanding debt securities. Through July 29, 2009, The Hartford has issued 1.3 million shares of common stock with net proceeds of \$16 under this program. The Company has paid \$0.2 in commissions to Goldman Sachs & Co. as sales agent for the discretionary equity issuance program.

### **Shelf Registrations**

On April 11, 2007, The Hartford filed with the Securities and Exchange Commission an automatic shelf registration statement (Registration No. 333-142044) for the potential offering and sale of debt and equity securities. The registration statement allows for the following types of securities to be offered: (i) debt securities, preferred stock, common stock, depositary shares, warrants, stock purchase contracts, stock purchase units and junior subordinated deferrable interest debentures of the Company, and (ii) preferred securities of any of one or more capital trusts organized by The Hartford ( The Hartford Trusts ). The Company may enter into guarantees with respect to the preferred securities of any of The Hartford Trusts. In that The Hartford is a well-known seasoned issuer, as defined in Rule 405 under the Securities Act of 1933, the registration statement went effective immediately upon filing and The Hartford may offer and sell an unlimited amount of securities under the registration statement during the three-year life of the shelf.

### **Contingent Capital Facility**

On February 12, 2007, The Hartford entered into a put option agreement (the Put Option Agreement ) with Glen Meadow ABC Trust, a Delaware statutory trust (the ABC Trust ), and LaSalle Bank National Association, as put option calculation agent. The Put Option Agreement provides The Hartford with the right to require the ABC Trust, at any time and from time to time, to purchase The Hartford s junior subordinated notes (the Notes ) in a maximum

aggregate principal amount not to exceed \$500. Under the Put Option Agreement, The Hartford will pay the ABC Trust premiums on a periodic basis, calculated with respect to the aggregate principal amount of Notes that The Hartford had the right to put to the ABC Trust for such period. The Hartford has agreed to reimburse the ABC Trust for certain fees and ordinary expenses. The Company holds a variable interest in the ABC Trust where the Company is not the primary beneficiary. As a result, the Company did not consolidate the ABC Trust, as they did not meet the consolidation requirements under FASB Interpretation No. 46 (revised December 2003), Consolidation of Variable Interest Entities, an interpretation of ARB No. 51 ( FIN 46(R) ). As of June 30, 2009, The Hartford has not exercised its right to require ABC Trust to purchase the Notes. As a result, the Notes remain a source of capital for the HFSG Holding Company.



**Table of Contents****Commercial Paper, Revolving Credit Facility and Line of Credit**

The table below details the Company's short-term debt programs and the applicable balances outstanding.

| Description                                                                 | Effective Date | Expiration Date | Maximum Available As of |                   | Outstanding As of |                   |
|-----------------------------------------------------------------------------|----------------|-----------------|-------------------------|-------------------|-------------------|-------------------|
|                                                                             |                |                 | June 30, 2009           | December 31, 2008 | June 30, 2009     | December 31, 2008 |
| <b>Commercial Paper</b>                                                     |                |                 |                         |                   |                   |                   |
| The Hartford                                                                | 11/10/86       | N/A             | \$ 2,000                | \$ 2,000          | \$                | \$ 374            |
| <b>Revolving Credit Facility</b>                                            |                |                 |                         |                   |                   |                   |
| 5-year revolving credit facility                                            | 8/9/07         | 8/9/12          | 1,900                   | 1,900             |                   |                   |
| <b>Line of Credit</b>                                                       |                |                 |                         |                   |                   |                   |
| Life Japan Operations [1]                                                   | 9/18/02        | 1/5/10          | 52                      | 55                |                   |                   |
| <b>Total Commercial Paper, Revolving Credit Facility and Line of Credit</b> |                |                 | <b>\$ 3,952</b>         | <b>\$ 3,955</b>   | <b>\$</b>         | <b>\$ 374</b>     |

[1] As of June 30, 2009 and December 31, 2008, the line of credit in yen was ¥5 billion.

The revolving credit facility provides for up to \$1.9 billion of unsecured credit through August 9, 2012, which excludes a \$100 commitment from an affiliate of Lehman Brothers. Of the total availability under the revolving credit facility, up to \$100 is available to support letters of credit issued on behalf of The Hartford or other subsidiaries of The Hartford. Under the revolving credit facility, the Company must maintain a minimum level of consolidated net worth of \$12.5 billion. At June 30, 2009, the consolidated net worth of the Company as calculated in accordance with the terms of the credit facility was \$21.8 billion. The definition of consolidated net worth under the terms of the credit facility, excludes AOCI and includes the Company's outstanding junior subordinated debentures and perpetual preferred securities, net of discount. In addition, the Company must not exceed a maximum ratio of debt to capitalization of 40%. At June 30, 2009, as calculated in accordance with the terms of the credit facility, the Company's debt to capitalization ratio was 15.9%. Quarterly, the Company certifies compliance with the financial covenants for the syndicate of participating financial institutions. As of June 30, 2009, the Company was in compliance with all such covenants.

While The Hartford's maximum borrowings available under its commercial paper program are \$2.0 billion, the Company is dependent upon market conditions, including recent market conditions, to access short-term financing through the issuance of commercial paper to investors. Due to recent market conditions, as of June 30, 2009, the Company has no commercial paper outstanding.

**Derivative Commitments**

Certain of the Company's derivative agreements contain provisions that are tied to the financial strength ratings of the individual legal entity that entered into the derivative agreement as set by nationally recognized statistical rating agencies. If the insurance operating entity's financial strength were to fall below certain ratings, the counterparties to the derivative agreements could demand immediate and ongoing full collateralization and in certain instances demand immediate settlement of all outstanding derivative positions traded under each impacted bilateral agreement. The settlement amount is determined by netting the derivative positions transacted under each agreement. If the

termination rights were to be exercised by the counterparties, it could impact the insurance operating entity's ability to conduct hedging activities by increasing the associated costs and decreasing the willingness of counterparties to transact with the insurance operating entity. The aggregate fair value of all derivative instruments with credit-risk-related contingent features that are in a net liability position as of June 30, 2009, is \$695. Of this \$695, the insurance operating entities have posted collateral of \$594 in the normal course of business. Based on derivative market values as of June 30, 2009, a downgrade of one level below the current financial strength ratings by either Moody's or S&P could require approximately an additional \$45 to be posted as collateral. Based on derivative market values as of June 30, 2009, a downgrade by either Moody's or S&P of two levels below the insurance operating entities' current financial strength ratings could require approximately an additional \$80 of assets to be posted as collateral. These collateral amounts could change as derivative market values change, as a result of changes in our hedging activities or to the extent changes in contractual terms are negotiated. The nature of the collateral that we may be required to post is primarily in the form of U.S. Treasury bills and U.S. Treasury notes.

The table below presents the aggregate notional amount and fair value of derivative relationships that could be subject to immediate termination in the event of further rating agency downgrades.

| Ratings levels             | As of June 30, 2009 |            |
|----------------------------|---------------------|------------|
|                            | Notional Amount     | Fair Value |
| Either BBB+ or Baa1        | \$ 4,801            | \$ 149     |
| Both BBB+ and Baa1 [1] [2] | \$ 13,474           | \$ 586     |

[1] The notional amount and fair value include both the scenario where only one rating agency takes action to this level as well as where both rating agencies take action to this level.

[2] The notional and fair value amounts include a customized GMWB derivative with a notional amount of \$5.0 billion and a fair value of \$233, for which the Company has a contractual right to make a collateral payment in the

*amount of  
approximately  
\$57 to prevent  
its termination.*

## **Table of Contents**

### **Insurance Operations**

Current and expected patterns of claim frequency and severity or surrenders may change from period to period but continue to be within historical norms and, therefore, the Company's insurance operations' current liquidity position is considered to be sufficient to meet anticipated demands over the next twelve months, including any obligations related to the Company's restructuring activities. For a discussion and tabular presentation of the Company's current contractual obligations by period, refer to Off-Balance Sheet Arrangements and Aggregate Contractual Obligations within the Capital Resources and Liquidity section of the MD&A included in The Hartford's 2008 Form 10-K Annual Report.

The principal sources of operating funds are premiums, fees earned from assets under management and investment income, while investing cash flows originate from maturities and sales of invested assets. The primary uses of funds are to pay claims, claim adjustment expenses, commissions and other underwriting expenses, to purchase new investments and to make dividend payments to the HFSG Holding Company. The Company's insurance operations also participate in securities lending programs to generate additional income. Through these programs, the Company loans fixed income securities to third-party borrowers in exchange for cash collateral. Those loaned securities may be returned to the Company at various maturity dates, at which time the Company would be required to return the cash collateral. If the loaned securities had been returned to the Company as of June 30, 2009, the Company's Life and Property & Casualty operating subsidiaries would have been required to fund the return of cash collateral of \$707 and \$0, respectively, out of operating funds, short-term investment holdings or, if necessary, from the sale of fixed maturity investments.

Property & Casualty holds fixed maturity securities including a significant short-term investment position (securities with maturities of one year or less at the time of purchase) to meet liquidity needs. As of June 30, 2009 and December 31, 2008, Property & Casualty held total fixed maturity investments of \$22.2 billion and \$21.4 billion, respectively, of which \$1.5 billion and \$1.6 billion were short-term investments, respectively. As of June 30, 2009, Property & Casualty's cash and short-term investments of \$1.8 billion, included \$5 of collateral received from, and held on behalf of, derivative counterparties. Property & Casualty also held \$709 of U.S. Treasuries, of which \$136 had been pledged to derivative counterparties.

Liquidity requirements that are unable to be funded by Property & Casualty's short-term investments would be satisfied with current operating funds, including premiums received or through the sale of invested assets. A sale of invested assets could result in significant realized losses.

As of June 30, 2009, Life's total contractholder obligations were \$288.0 billion. Of the total contractholder obligations, approximately \$219.4 billion were held in separate accounts, within mutual funds or were held in international statutory separate accounts. Mutual funds are not recorded on Life's balance sheet. The remaining \$68.6 billion was held in the Company's general account supported by Life's general account invested assets of \$61.5 billion, including a significant short-term investment position to meet liquidity needs. As of June 30, 2009 and December 31, 2008, Life held total fixed maturity investments of \$51.3 billion and \$52.1 billion, respectively, of which \$7.4 billion and \$6.9 billion were short-term investments, respectively. As of June 30, 2009, Life's cash and short-term investments of \$9.6 billion, included \$1.2 billion of collateral received from, and held on behalf of, derivative counterparties and \$578 of collateral pledged to derivative counterparties, as well as \$746 of cash associated with the Japanese variable annuity business which has an offsetting amount in other policyholder funds and benefits payable International variable annuities. Life also held \$3.5 billion of U.S. Treasury securities, of which \$499 had been pledged to derivative counterparties.

In the event customers elect to surrender separate account assets, international statutory separate accounts or retail mutual funds, Life will use the proceeds from the sale of the assets to fund the surrender and Life's liquidity position will not be impacted. In many instances Life will receive a percentage of the surrender amount as compensation for early surrender (surrender charge), increasing Life's liquidity position. In addition, a surrender of variable annuity separate account or general account assets (see below) will decrease Life's obligation for payments on guaranteed living and death benefits.

Capital resources available to fund liquidity, upon contract holder surrender, are a function of the legal entity in which the liquidity requirement resides. Generally, obligations of Group Benefits will be funded by Hartford Life and

Accident Insurance Company; Individual Annuity and Individual Life obligations will be generally funded by both Hartford Life Insurance Company and Hartford Life and Annuity Insurance Company; obligations of Retirement and Institutional will be generally funded by Hartford Life Insurance Company; and obligations of International will be generally funded by the legal entity in the country in which the obligation was generated.

Of the \$68.6 billion of contractholder obligations held in the general account, \$33.7 billion relates to contracts without a surrender provision and/or fixed payout dates such as payout annuities or institutional notes, other than guaranteed investment products with a market value adjustment feature (discussed below) or surrenders of term life, group benefit contracts or death and living benefit reserves for which surrenders will have no current effect on Life's liquidity requirements.

**Table of Contents**

A further \$10.9 billion relates to Life's Retail Fixed Market Value Adjusted (MVA) annuities that are held in a statutory separate account, but under U.S. GAAP are recorded in the general account as Fixed MVA annuity contract holders are subject to the Company's credit risk. In the statutory separate account, Life is required to maintain invested assets with a fair value equal to the market value adjusted surrender value of the Fixed MVA contract. In the event assets decline in value at a greater rate than the market value adjusted surrender value of the Fixed MVA contract, Life is required to contribute additional capital to the statutory separate account. Life will fund these required contributions with operating cash flows or short-term investments. In the event that operating cash flows or short-term investments are not sufficient to fund required contributions, the Company may have to sell other invested assets at a loss, potentially resulting in a decrease in statutory surplus. As the fair value of invested assets in the statutory separate account are generally equal to the market value adjusted surrender value of the Fixed MVA contract, surrender of Fixed MVA annuities will have an insignificant impact on the liquidity requirements of Life. International also has \$2.6 billion of Fixed MVA annuities which, as a result of its market value adjustment feature, similarly limit Life's liquidity requirements in the event of surrender.

Approximately \$1.5 billion of guaranteed investment contracts (GIC) are subject to discontinuance provisions which allow the policyholders to terminate their contracts prior to scheduled maturity at the lesser of the book value or market value. Generally, the market value adjustment is reflective of changes in interest rates and credit spreads. As a result, the market value adjustment feature in the GIC serves to protect the Company from interest rate risks and limit Life's liquidity requirements in the event of a surrender. Approximately \$1.7 billion of funding agreements allow the policyholders to terminate at book value without a market value adjustment after a defined notice period typically of 13 months. All policyholders with this provision have exercised it, and the associated account value will be paid out by December 31, 2009 and will be funded by cash flows from Institutional operations or existing short-term investments within the Institutional investment portfolio.

Surrenders of, or policy loans taken from, as applicable, the remaining \$18.2 billion of general account liabilities, which include the general account option for Retail's individual variable annuities and Individual Life's variable life contracts, the general account option for Retirement Plan annuities and universal life contracts sold by Individual Life may be funded through operating cash flows of Life, available short-term investments, or Life may be required to sell fixed maturity investments to fund the surrender payment. Sales of fixed maturity investments could result in the recognition of significant realized losses and insufficient proceeds to fully fund the surrender amount. In this circumstance, Life may need to take other actions, including enforcing certain contract provisions which could restrict surrenders and/or slow or defer payouts.

***Securities Lending***

The Company participates in securities lending programs to generate additional income. Through these programs, certain domestic fixed income securities are loaned from the Company's portfolio to qualifying third party borrowers in return for collateral in the form of cash or U.S. government securities. Borrowers of these securities provide collateral of 102% of the market value of the loaned securities at the time of the loan and can return the securities to the Company for cash at varying maturity dates. The market value of the loaned securities is monitored and additional collateral is obtained if the market value of the collateral falls below 100% of the market value of the loaned securities. As of June 30, 2009 and December 31, 2008, under terms of securities lending programs, the fair value of loaned securities was approximately \$695 and \$2.9 billion, respectively. As of June 30, 2009 and December 31, 2008, the Company held collateral associated with the loaned securities in the amount of \$707 and \$3.0 billion, respectively. The Company reduced its securities lending program by \$2.2 billion since December 31, 2008 and plans to eliminate the term lending program by the end of third quarter 2009.

The following table represents when the borrowers can return the loaned securities to the Company and, in turn, when the collateral would be returned to the borrower.

|                     | <b>Cash<br/>Collateral<br/>June 30, 2009</b> |
|---------------------|----------------------------------------------|
| Thirty days or less | \$ 416                                       |

|                              |               |
|------------------------------|---------------|
| Thirty-one to ninety days    | 291           |
| Over three to six months     |               |
| Over six to nine months      |               |
| Over nine months to one year |               |
| <b>Total [1]</b>             | <b>\$ 707</b> |

*[1] Includes \$426 of collateral associated with the term lending program.*

***Off-Balance Sheet Arrangements and Aggregate Contractual Obligations***

There have been no material changes to the Company's off-balance sheet arrangements and aggregate contractual obligations since the filing of the Company's 2008 Form 10-K Annual Report.

**Table of Contents*****Capitalization***

The capital structure of The Hartford as of June 30, 2009 and December 31, 2008 consisted of debt and stockholders equity, summarized as follows:

|                                                                                                                                                                                                                                                                                                                            | <b>June 30,<br/>2009</b> | <b>December 31,<br/>2008</b> | <b>Change</b> |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|------------------------------|---------------|
| <i>[1] Total debt of the Company excludes \$1.2 billion of consumer notes as of June 30, 2009 and December 31, 2008 and \$149 of Federal Home Loan Bank advances recorded in other liabilities as of June 30, 2009 that were acquired through the purchase of Federal Trust Corporation in the second quarter of 2009.</i> |                          |                              |               |

The Hartford's total capitalization increased \$3.8 billion, or 24%, from December 31, 2008 to June 30, 2009 primarily due to the following:

**Stockholders equity excluding AOCI, net of tax** Increased \$3.3 billion primarily due to the issuance of \$3.4 billion in preferred stock and warrants to the U.S. Treasury as a part of the CPP, cumulative effect of accounting change of \$912, and reclassification of warrants from other liabilities to equity and extension of warrants term of \$186 partially offset by a net loss of \$1.2 billion. See Notes 1 and 13 for additional information on the cumulative effect of accounting change and issuance of preferred stock and warrants to the U.S. Treasury as a part of the CPP.

**AOCI, net of tax** Increased \$910 primarily due to decreases in unrealized losses on available-for-sale securities of \$2.2 billion, partially offset by a cumulative effect of accounting change of \$912 and an increase in unrealized losses on cash-flow hedging instruments of \$368.

**Total debt** Total debt has decreased due to the repayment of commercial paper of \$375 and payments on capital lease obligations in 2009.

For additional information on debt, stockholders' equity and AOCI, see Notes 14, 15 and 16, respectively, of the Notes to the Consolidated Financial Statements in The Hartford's 2008 Form 10-K Annual Report.



|                                           | Six Months Ended |            |
|-------------------------------------------|------------------|------------|
|                                           | June 30,         |            |
|                                           | 2009             | 2008       |
| <b><i>Cash Flows</i></b>                  |                  |            |
| Net cash provided by operating activities | \$ 1,986         | \$ 2,261   |
| Net cash used for investing activities    | \$ (3,557)       | \$ (4,317) |
| Net cash provided by financing activities | \$ 2,338         | \$ 2,002   |
| Cash end of period                        | \$ 2,558         | \$ 2,084   |

The decrease in cash from operating activities compared to the prior year period was primarily the result of lower premiums and lower earnings on fixed maturities. Net purchases of available-for-sale securities continue to account for the majority of cash used for investing activities. Cash from financing activities increased primarily due to issuances of preferred stock and warrants to the U.S. Treasury for \$3.4 billion in 2009 and treasury stock acquired in 2008, partially offset by issuance of long-term debt and consumer notes in 2008 and repayments of commercial paper in 2009. Additionally, net flows on investment and universal life-type contracts decreased in 2009 compared to 2008. Operating cash flows for the six months ended June 30, 2009 and 2008 have been adequate to meet liquidity requirements.

#### ***Equity Markets***

For a discussion of the potential impact of the equity markets on capital and liquidity, see the Capital Markets Risk Management section of the MD&A under Market Risk above.

**Table of Contents*****Ratings***

Ratings are an important factor in establishing the competitive position in the insurance and financial services marketplace. There can be no assurance that the Company's ratings will continue for any given period of time or that they will not be changed. In the event the Company's ratings are downgraded, the level of revenues or the persistency of the Company's business may be adversely impacted.

On May 12, 2009, Fitch downgraded the Company's senior debt to BBB- from BBB, the junior subordinated debentures to BB+ from BBB-, and the Consumer Notes from A- to BBB+. Fitch also downgraded the insurance financial strength rating of the Company's primary life insurance subsidiaries to A- from A. Fitch affirmed the property/casualty insurance subsidiaries rating of A+. On June 16, 2009, Fitch affirmed the financial strength ratings of the life and property/casualty insurance subsidiaries and maintained their negative outlook for all ratings except Junior Subordinated Debentures, which it placed under review with negative implications. On June 30, 2009, Fitch downgraded the Junior Subordinated Debentures rating to BB from BB+. The rating outlook is negative.

On May 18, 2009, Moody's affirmed the senior debt and insurance financial strength ratings and changed the outlook to developing, from negative.

On June 15, 2009, S&P revised the outlook on the senior debt ratings and financial strength ratings on all life and property/casualty operating subsidiaries to stable from negative.

The following table summarizes The Hartford's significant member companies' financial ratings from the major independent rating organizations as of July 22, 2009.

| <b><i>Insurance Financial Strength Ratings:</i></b> | <b>A.M. Best</b> | <b>Fitch</b> | <b>Standard &amp; Poor's</b> | <b>Moody's</b> |
|-----------------------------------------------------|------------------|--------------|------------------------------|----------------|
| Hartford Fire Insurance Company                     | A                | A+           | A                            | A2             |
| Hartford Life Insurance Company                     | A                | A-           | A                            | A3             |
| Hartford Life and Accident Insurance Company        | A                | A-           | A                            | A3             |
| Hartford Life and Annuity Insurance Company         | A                | A-           | A                            | A3             |
| Hartford Life Insurance KK (Japan)                  |                  |              | A                            |                |
| Hartford Life Limited (Ireland)                     |                  |              | A                            |                |

***Other Ratings:***

The Hartford Financial Services Group, Inc.:

|                                |       |      |     |      |
|--------------------------------|-------|------|-----|------|
| Senior debt                    | bbb+  | BBB- | BBB | Baa3 |
| Commercial paper               | AMB-2 | F2   | A-2 | P-3  |
| Junior subordinated debentures | bbb-  | BB   | BB+ | Ba1  |

Hartford Life, Inc.:

|             |      |      |     |      |
|-------------|------|------|-----|------|
| Senior debt | bbb+ | BBB- | BBB | Baa3 |
|-------------|------|------|-----|------|

Hartford Life Insurance Company:

|                   |   |      |     |      |
|-------------------|---|------|-----|------|
| Short term rating |   |      | A-1 | P-2  |
| Consumer notes    | a | BBB+ | A   | Baa1 |

These ratings are not a recommendation to buy or hold any of The Hartford's securities and they may be revised or revoked at any time at the sole discretion of the rating organization.

The agencies consider many factors in determining the final rating of an insurance company. One consideration is the relative level of statutory surplus necessary to support the business written. Statutory surplus represents the capital of the insurance company reported in accordance with accounting practices prescribed by the applicable state insurance department.

**Table of Contents**

The table below sets forth statutory surplus for the Company's insurance companies. The statutory surplus amount as of December 31, 2008 in the table below is based on actual statutory filings with the applicable regulatory authorities. The statutory surplus amount as of June 30, 2009 is an estimate, as the second quarter 2009 statutory filings have not yet been made.

|                                | <b>June 30,<br/>2009</b> | <b>December 31,<br/>2008</b> |
|--------------------------------|--------------------------|------------------------------|
| Life Operations                | \$ 6,068                 | \$ 6,046                     |
| Japan Life Operations          | 1,886                    | 1,718                        |
| Property & Casualty Operations | 6,362                    | 6,012                        |
| <b>Total</b>                   | <b>\$ 14,316</b>         | <b>\$ 13,776</b>             |

The Company has received approval from the Connecticut Insurance Department regarding the use of two permitted practices in the statutory financial statements of its Connecticut-domiciled life insurance subsidiaries. The first permitted practice relates to the statutory accounting for deferred income taxes. The second permitted practice relates to the statutory reserving requirements for variable annuities with guaranteed living benefit riders. These permitted practices will expire in the fourth quarter of 2009.

As of June 30, 2009, the Company received a benefit to Statutory surplus of \$532 related to both the deferred income tax permitted practice and the reserving permitted practice. When the reserving permitted practice expires in 2009, the Company will be required to adopt VA CARVM, which will differ from the current reserving standards. While it is difficult to predict what the ultimate impact of adopting VA CARVM will be at December 31, 2009, it is estimated that the adoption will result in increased required reserves.

***Contingencies***

*Legal Proceedings* For a discussion regarding contingencies related to The Hartford's legal proceedings, see Part II, Item 1, Legal Proceedings.

***Legislative Developments***

On May 11, 2009, the Obama Administration released the General Explanations of the Administration's Revenue Proposals. Although the Administration has not released proposed statutory language, the General Explanations of the Administration's Revenue Proposals includes proposals which if enacted, would affect the taxation of life insurance companies and certain life insurance products. In particular, the proposals would affect the treatment of corporate owned life insurance policies or COLIs by limiting the availability of certain interest deductions for companies that purchase those policies. The proposals would also change the method used to determine the amount of dividend income received by a life insurance company on assets held in separate accounts used to support products, including variable life insurance and variable annuity contracts, that is eligible for the dividends-received deduction, or DRD. The DRD reduces the amount of dividend income subject to tax and is a significant component of the difference between the Company's actual tax expense and expected amount determined using the federal statutory tax rate of 35%. If proposals of this type were enacted, the Company's sale of COLI, variable annuities, and variable life products could be adversely affected and the Company's actual tax expense could increase, reducing earnings.

**ACCOUNTING STANDARDS**

For a discussion of accounting standards, see Note 1 of Notes to Consolidated Financial Statements included in The Hartford's 2008 Form 10-K Annual Report and Note 1 of Notes to Condensed Consolidated Financial Statements.

**Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

The information contained in the Capital Markets Risk Management section of Management's Discussion and Analysis of Financial Condition and Results of Operations is incorporated herein by reference.

**Item 4. CONTROLS AND PROCEDURES*****Evaluation of disclosure controls and procedures***

The Company's principal executive officer and its principal financial officer, based on their evaluation of the Company's disclosure controls and procedures (as defined in Exchange Act Rule 13a-15(e)) have concluded that the

Company's disclosure controls and procedures are effective for the purposes set forth in the definition thereof in Exchange Act Rule 13a-15(e) as of June 30, 2009.

***Changes in internal control over financial reporting***

There was no change in the Company's internal control over financial reporting that occurred during the Company's second fiscal quarter of 2009 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting. On June 24, 2009, the Company acquired Federal Trust Corporation ( "FTC" ). At June 30, 2009, FTC's business operations were operating under pre-acquisition systems of internal control over financial reporting. As part of our ongoing internal control process, we have been and will continue to evaluate and implement changes to processes, information technology systems and other components of internal control over financial reporting related to the acquired business.

**Table of Contents**

**Part II. OTHER INFORMATION**

**Item 1. LEGAL PROCEEDINGS**

*(Dollar amounts in millions)*

**Litigation**

The Hartford is involved in claims litigation arising in the ordinary course of business, both as a liability insurer defending or providing indemnity for third-party claims brought against insureds and as an insurer defending coverage claims brought against it. The Hartford accounts for such activity through the establishment of unpaid loss and loss adjustment expense reserves. Subject to the uncertainties discussed below under the caption Asbestos and Environmental Claims, management expects that the ultimate liability, if any, with respect to such ordinary-course claims litigation, after consideration of provisions made for potential losses and costs of defense, will not be material to the consolidated financial condition, results of operations or cash flows of The Hartford.

The Hartford is also involved in other kinds of legal actions, some of which assert claims for substantial amounts. These actions include, among others, putative state and federal class actions seeking certification of a state or national class. Such putative class actions have alleged, for example, underpayment of claims or improper underwriting practices in connection with various kinds of insurance policies, such as personal and commercial automobile, property, life and inland marine; improper sales practices in connection with the sale of life insurance and other investment products; and improper fee arrangements in connection with investment products and structured settlements. The Hartford also is involved in individual actions in which punitive damages are sought, such as claims alleging bad faith in the handling of insurance claims. Like many other insurers, The Hartford also has been joined in actions by asbestos plaintiffs asserting, among other things, that insurers had a duty to protect the public from the dangers of asbestos and that insurers committed unfair trade practices by asserting defenses on behalf of their policyholders in the underlying asbestos cases. Management expects that the ultimate liability, if any, with respect to such lawsuits, after consideration of provisions made for estimated losses, will not be material to the consolidated financial condition of The Hartford. Nonetheless, given the large or indeterminate amounts sought in certain of these actions, and the inherent unpredictability of litigation, an adverse outcome in certain matters could, from time to time, have a material adverse effect on the Company's consolidated results of operations or cash flows in particular quarterly or annual periods.

**Broker Compensation Litigation** Following the New York Attorney General's filing of a civil complaint against Marsh & McLennan Companies, Inc., and Marsh, Inc. (collectively, Marsh) in October 2004 alleging that certain insurance companies, including The Hartford, participated with Marsh in arrangements to submit inflated bids for business insurance and paid contingent commissions to ensure that Marsh would direct business to them, private plaintiffs brought several lawsuits against the Company predicated on the allegations in the Marsh complaint, to which the Company was not party. Among these is a multidistrict litigation in the United States District Court for the District of New Jersey. There are two consolidated amended complaints filed in the multidistrict litigation, one related to conduct in connection with the sale of property-casualty insurance and the other related to alleged conduct in connection with the sale of group benefits products. The Company and various of its subsidiaries are named in both complaints. The complaints assert, on behalf of a putative class of persons who purchased insurance through broker defendants, claims under the Sherman Act, the Racketeer Influenced and Corrupt Organizations Act (RICO), state law, and in the case of the group benefits complaint, claims under the Employee Retirement Income Security Act of 1974 (ERISA). The claims are predicated upon allegedly undisclosed or otherwise improper payments of contingent commissions to the broker defendants to steer business to the insurance company defendants. The district court has dismissed the Sherman Act and RICO claims in both complaints for failure to state a claim and has granted the defendants' motions for summary judgment on the ERISA claims in the group-benefits products complaint. The district court further has declined to exercise supplemental jurisdiction over the state law claims, has dismissed those state law claims without prejudice, and has closed both cases. The plaintiffs have appealed the dismissal of the claims in both consolidated amended complaints, except the ERISA claims.

The Company is also a defendant in two consolidated securities actions and two consolidated derivative actions filed in the United States District Court for the District of Connecticut. The consolidated securities actions assert claims on behalf of a putative class of shareholders alleging that the Company and certain of its executive officers violated

Section 10(b) of the Securities Exchange Act of 1934 and Rule 10b-5 by failing to disclose to the investing public that The Hartford's business and growth was predicated on the unlawful activity alleged in the New York Attorney General's complaint against Marsh. The consolidated derivative actions, brought by shareholders on behalf of the Company against its directors and an additional executive officer, allege that the defendants knew adverse non-public information about the activities alleged in the Marsh complaint and concealed and misappropriated that information to make profitable stock trades in violation of their duties to the Company. In July 2006, the district court granted defendants' motion to dismiss the consolidated securities actions, and the plaintiffs appealed. In November 2008, the United States Court of Appeals for the Second Circuit vacated the decision and remanded the case to the district court. In May 2009, the parties reached an agreement in principle to settle the consolidated securities actions for an immaterial amount. The settlement is subject to certain contingencies, including the execution of a stipulation of settlement and the preliminary and final approval of the court. Defendants filed a motion to dismiss the consolidated derivative actions in May 2005. In July 2009, the parties reached an agreement in principle to settle the consolidated derivative actions for an immaterial amount, subject to the execution of a written settlement agreement and approval of the court.

## **Table of Contents**

In September 2007, the Ohio Attorney General filed a civil action in Ohio state court alleging that certain insurance companies, including The Hartford, conspired with Marsh in violation of Ohio's antitrust statute. The trial court denied defendants' motion to dismiss the complaint in July 2008. The Company disputes the allegations and intends to defend this action vigorously.

*Investment and Savings Plan ERISA Class Action Litigation* In November and December 2008, following a decline in the share price of the Company's common stock, seven putative class action lawsuits were filed in the United States District Court for the District of Connecticut on behalf of certain participants in the Company's Investment and Savings Plan (the Plan), which offers the Company's common stock as one of many investment options. These lawsuits have been consolidated, and a consolidated amended class-action complaint was filed in March 2009, alleging that the Company and certain of its officers and employees violated ERISA by allowing the Plan's participants to invest in the Company's common stock and by failing to disclose to the Plan's participants information about the Company's financial condition. The lawsuit seeks restitution or damages for losses arising from the investment of the Plan's assets in the Company's common stock during the period from December 10, 2007 to the present. The Company disputes the allegations and intends to defend the actions vigorously.

*Structured Settlement Class Action* In October 2005, a putative nationwide class action was filed in the United States District Court for the District of Connecticut against the Company and several of its subsidiaries on behalf of persons who had asserted claims against an insured of a Hartford property & casualty insurance company that resulted in a settlement in which some or all of the settlement amount was structured to afford a schedule of future payments of specified amounts funded by an annuity from a Hartford life insurance company (Structured Settlements). The operative complaint alleges that since 1997 the Company has systematically deprived the settling claimants of the value of their damages recoveries by secretly deducting 15% of the annuity premium of every Structured Settlement to cover brokers' commissions, other fees and costs, taxes, and a profit for the annuity provider, and asserts claims under RICO and state law. The plaintiffs seek compensatory damages, punitive damages, pre-judgment interest, attorney's fees and costs, and injunctive or other equitable relief. The Company vigorously denies that any claimant was misled or otherwise received less than the amount specified in the structured-settlement agreements. In March 2009, the district court certified a class for the RICO and fraud claims composed of all persons, other than those represented by a plaintiffs' broker, who entered into a Structured Settlement since 1997 and received certain written representations about the cost or value of the settlement. The district court declined to certify a class for the breach-of-contract and unjust-enrichment claims. The Company has petitioned the United States Court of Appeals for the Second Circuit for permission to file an interlocutory appeal of the class-certification ruling. Proceedings in the district court are stayed until proceedings in the Second Circuit conclude.

*Fair Credit Reporting Act Class Action* In February 2007, the United States District Court for the District of Oregon gave final approval of the Company's settlement of a lawsuit brought on behalf of a class of homeowners and automobile policy holders alleging that the Company willfully violated the Fair Credit Reporting Act by failing to send appropriate notices to new customers whose initial rates were higher than they would have been had the customer had a more favorable credit report. The Company paid approximately \$84.3 to eligible claimants and their counsel in connection with the settlement, and sought reimbursement from the Company's Excess Professional Liability Insurance Program for the portion of the settlement in excess of the Company's \$10 self-insured retention. Certain insurance carriers participating in that program disputed coverage for the settlement, and one of the excess insurers commenced an arbitration that resulted in an award in the Company's favor and payments to the Company of approximately \$30.1, thereby exhausting the primary and first-layer excess policies. In June 2009, the second-layer excess carriers commenced an arbitration to resolve the dispute over coverage for the remainder of the amounts paid by the Company. Management believes it is probable that the Company's coverage position ultimately will be sustained.

*Asbestos and Environmental Claims* As discussed in Note 12, Commitments and Contingencies, of the Notes to Consolidated Financial Statements under the caption Asbestos and Environmental Claims, included in the Company's 2008 Form 10-K Annual Report, The Hartford continues to receive asbestos and environmental claims that involve significant uncertainty regarding policy coverage issues. Regarding these claims, The Hartford continually reviews its overall reserve levels and reinsurance coverages, as well as the methodologies it uses to estimate its exposures.

Because of the significant uncertainties that limit the ability of insurers and reinsurers to estimate the ultimate reserves necessary for unpaid losses and related expenses, particularly those related to asbestos, the ultimate liabilities may exceed the currently recorded reserves. Any such additional liability cannot be reasonably estimated now but could be material to The Hartford's consolidated operating results, financial condition and liquidity.

*Shareholder Demand* Like the boards of directors of many other companies, The Hartford's board of directors (the Board) has received a demand from SEIU Pension Plans Master Trust, which purports to be a current holder of the Company's common stock. The demand requests the Board to bring suit to recover alleged excessive compensation paid to senior executives of the Company from 2005 through the present and to change the Company's executive compensation structure. The Board is conducting an investigation of the allegations in the demand.



**Table of Contents**

**Item 1A. RISK FACTORS**

The risk factors set forth below update the risk factors section previously disclosed in Item 1A of Part I of the Company's Annual Report on Form 10-K for the year ended December 31, 2008 and in Item 1A of Part II of the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2009.

***Persistent stress in global financial markets and recessionary economic conditions worldwide have continued to pressure our capital position and adversely affect our business and results in material ways. Our participation in the Capital Purchase Program (the "CPP") of the U.S. Treasury Department ("Treasury") may not be sufficient to stabilize our ratings, particularly if challenging economic conditions persist, and we could be required to take other material actions, including potential capital raising activities, that may adversely affect our business and results or trading prices for our common stock.***

Persistent stress in financial markets and recessionary global economic conditions have continued to pressure our capital position and adversely affect our operations and results in the second quarter of 2009, and the impact and potential effects of governmental stimulus, budgetary and other financial measures in the world's major economies remain uncertain. Our capital position is likely to remain under pressure if the recessionary economic environment is prolonged. In addition, our long-term debt and financial strength ratings have been downgraded by the major rating agencies several times in 2009. If we cannot stabilize our ratings and strengthen our capital resources, our business, results and prospects could continue to be adversely affected, particularly if economic conditions remain challenging. Certain of our Life and Property-Casualty lines of business have been particularly adversely affected by these conditions.

Because financial markets have remained volatile in 2009, we also expect continuing pressure on returns in our life and property and casualty investment portfolios. Fluctuations in the fixed income or equity markets could result in investment losses that impact the Company's financial condition, statutory capital and results of operations through realized and unrealized losses. In addition, investments we own have experienced and could continue to experience rating agency downgrades. These rating agency downgrades have negatively impacted and could continue to negatively impact our statutory capital and RBC ratios.

Although we closed on a definitive agreement to participate in the CPP in the amount of \$3.4 billion, if economic conditions worsen, our participation in the CPP may not be sufficient to stabilize our ratings and to mitigate and reduce risks associated with various business lines and our investment portfolio. Depending on the circumstances at the time, there may be limited alternatives available to us.

To strengthen our capital position, we could seek to raise additional capital in the public or private markets. In June 2009, we entered into a distribution agreement in connection with the launch of our discretionary equity issuance program which provides for the sales of an indeterminate number of shares of common stock up to the number of shares that will result in gross proceeds of \$750, subject to a maximum of 60 million shares. Further, we may in the future seek to access the public or private capital markets to repay the funds received through our participation in the CPP. We cannot assure you that we would have access to the capital markets on favorable terms or at all. Moreover, the issuance of any additional shares of common stock or securities convertible into or exchangeable for common stock or that represent the right to receive common stock, or the exercise of such securities, could be substantially dilutive to stockholders of our common stock or could require us to make additional payments under our investment agreement with Allianz. Holders of our shares of common stock are not entitled to any preemptive rights by virtue of their status as stockholders that entitle holders to purchase their pro rata share of any offering of shares of any class or series and, therefore, such sales or offerings could result in increased dilution to our stockholders. Trading prices for our common stock could decline as a result of sales of shares of our common stock or securities convertible into or exchangeable for common stock or in anticipation of such sales.

***Although we closed on a definitive investment agreement to participate in the CPP in the amount of \$3.4 billion during the second quarter of 2009, our participation will subject us to additional restrictions, oversight and costs, and have other potential consequences, that could materially affect our business, results and prospects.***

In the second quarter of 2009, we closed on a definitive investment agreement to participate in the Treasury's CPP in the amount of \$3.4 billion. Although participation in the CPP is an important component of our strategy to enhance our capital position and financial flexibility, our participation will subject us to additional restrictions, oversight and

costs, and have other potential consequences, that could materially affect our business, results and prospects, including the following:

Our acceptance of CPP funds could cause us to be perceived as having greater capital needs and weaker overall financial prospects than those of our competitors that have stated that they do not intend to participate in the CPP, which could adversely affect our competitive position and results, including new product sales and policy retention rates, and depress trading prices for our common stock.

## Table of Contents

As a condition to our participation in CPP, we acquired Federal Trust Corporation, the parent company of Federal Trust Bank ( FTB ), a federally chartered, FDIC-insured thrift, in the second quarter of 2009. As a result, as a savings and loan holding company, we will be subject to regulation, supervision and examination by the Office of Thrift Supervision ( OTS ) and OTS reporting requirements. In addition, as previously reported, we are required to be a source of strength to FTB, which could require further capital contributions. As a savings and loan holding company, we are subject to the requirement that our activities be financially-related activities as defined by federal law (which includes insurance activities), and OTS has enforcement authority over us, including the right to pursue administrative orders or penalties and the right to restrict or prohibit activities determined by OTS to be a serious risk to FTB.

Receipt of CPP funds subjects us to restrictions, oversight and costs that may have an adverse impact on our business, financial condition, results or the trading prices for our common stock. For example, the recently enacted American Recovery and Reinvestment Act of 2009 contains significant limitations on the amount and form of bonus, retention and other incentive compensation that participants in the CPP may pay to executive officers and senior management. These provisions may adversely affect our ability to attract and retain executive officers and other key personnel. Other regulatory initiatives applicable to participants in federal funding programs may also be forthcoming as the U.S. government continues to address dislocations in the financial markets. Compliance with such current and potential regulation and scrutiny may significantly increase our costs, impede the efficiency of our internal business processes, require us to increase our regulatory capital and limit our ability to pursue business opportunities in an efficient manner.

Future federal statutes may adversely affect the terms of the CPP that are applicable to us and the Treasury may amend the terms of our agreement with them unilaterally if required by future statutes, including in a manner materially adverse to us.

***The decisions that we have made in connection with our review of strategic alternatives may not achieve the anticipated benefits, may not be sufficient to stabilize our ratings and mitigate and reduce risks associated with various business lines and our investment portfolio, particularly if the current market conditions persist or deteriorate.***

In the second quarter of 2009, we completed a review of several strategic alternatives with a goal of preserving capital, reducing risk and stabilizing our ratings. These alternatives included the potential restructuring, discontinuation or disposition of various business lines. Following that review, we determined to suspend all new sales in Japan and the United Kingdom and to close our German branch. While we are pursuing options for our Institutional business with the goals of preserving capital and reducing risks, we determined not to pursue other alternatives in light of market conditions and our expectations with respect to our core portfolio of protection businesses, particularly property and casualty, group benefits and life insurance. We also determined to retain our wealth management and retirement business, including mutual funds, retirement plans and a restructured annuities business. These decisions may not achieve the anticipated benefits and could have an adverse effect on sales in certain lines of business, and even taken together with our participation in the CPP, may not be sufficient to stabilize our ratings and mitigate and reduce risks associated with our various business lines.

***We recently adjusted our risk management program relating to products we offer with guaranteed benefits to emphasize protection of statutory surplus, which will likely result in greater U.S. GAAP volatility in our earnings and potentially material charges to net income in periods of rising equity market pricing levels.***

Some of the products offered by our life businesses, especially variable annuities, offer certain guaranteed benefits which, in the event of a decline in equity markets, would not only result in lower earnings, but will also increase our exposure to liability for benefit claims. During 2008 and early 2009, our liability for guaranteed benefits increased significantly as equity markets declined. We are also subject to equity market volatility related to these benefits, especially the guaranteed minimum death benefit ( GMDB ), guaranteed minimum withdrawal benefit ( GMWB ), guaranteed minimum accumulation benefit ( GMAB ) and guaranteed minimum income benefit ( GMIB ) offered with variable annuity products. As of June 30, 2009, the liability for GMWB and GMAB was \$3.3 billion and \$(2), respectively. At that date, the liability for GMIB and GMDB was a combined \$1.1 billion, net of reinsurance. We use reinsurance structures and have modified benefit features to mitigate the exposure associated with GMDB. We also

use reinsurance in combination with a modification of benefit features and derivative instruments to attempt to minimize the claim exposure and to reduce the volatility of net income associated with the GMWB liability. However, due to the severe economic conditions in the fourth quarter of 2008, we adjusted our risk management program to place greater relative emphasis on the protection of statutory surplus. This shift in relative emphasis will likely result in greater U.S. GAAP earnings volatility and, based upon the types of hedging instruments used, can result in potentially material charges to net income in periods of rising equity market pricing levels. While we believe that these actions have improved the efficiency of our risk management related to these benefits, we remain liable for the guaranteed benefits in the event that reinsurers or derivative counterparties are unable or unwilling to pay. We are also subject to the risk that other management procedures prove ineffective or that unanticipated policyholder behavior, combined with adverse market events, produces economic losses beyond the scope of the risk management techniques employed, which individually or collectively may have a material adverse effect on our consolidated results of operations, financial condition and cash flows.

**Table of Contents**

***The markets in the United States and elsewhere have been experiencing extreme and unprecedented volatility and disruption. We are exposed to significant financial and capital markets risk, including changes in interest rates, credit spreads, equity prices, foreign exchange rates and global real estate market deterioration which may have a material adverse effect on our results of operations, financial condition and liquidity.***

The markets in the United States and elsewhere have been experiencing and in certain markets are expected to continue to experience extreme and unprecedented volatility and disruption. We are exposed to significant financial and capital markets risk, including changes in interest rates, credit spreads, equity prices foreign currency exchange rates and global real estate market deterioration.

One important exposure to equity risk relates to the potential for lower earnings associated with certain of our Life businesses, such as variable annuities, where fee income is earned based upon the fair value of the assets under management. The significant declines in equity markets over the last twelve to eighteen months have negatively impacted assets under management. As a result, fee income earned from those assets has also been negatively impacted. In addition, certain of our Life products offer guaranteed benefits which increase our potential obligation and statutory capital exposure should equity markets decline. Due to declines in equity markets, our liability for these guaranteed benefits has significantly increased and our statutory capital position has decreased. Further sustained declines in equity markets during 2009 and beyond may result in the need to devote significant additional capital to support these products. We are also exposed to interest rate and equity risk based upon the discount rate and expected long-term rate of return assumptions associated with our pension and other post-retirement benefit obligations. Sustained declines in long-term interest rates or equity returns are likely to have a negative effect on the funded status of these plans.

Our exposure to interest rate risk relates primarily to the market price and cash flow variability associated with changes in interest rates. A rise in interest rates, in the absence of other countervailing changes, will increase the net unrealized loss position of our investment portfolio and, if long-term interest rates rise dramatically within a six to twelve month time period, certain of our Life businesses may be exposed to disintermediation risk. Disintermediation risk refers to the risk that our policyholders may surrender their contracts in a rising interest rate environment, requiring us to liquidate assets in an unrealized loss position. Due to the long-term nature of the liabilities associated with certain of our Life businesses, such as structured settlements and guaranteed benefits on variable annuities, sustained declines in long term interest rates may subject us to reinvestment risks and increased hedging costs. In other situations, declines in interest rates or changes in credit spreads may result in reducing the duration of certain Life liabilities, creating asset liability duration mismatches and lower spread income.

Our exposure to credit spreads primarily relates to market price and cash flow variability associated with changes in credit spreads. The overall widening of credit spreads over the last twelve to eighteen months has contributed to the increase in the net unrealized loss position of our investment portfolio which, as of June 30, 2009, was \$11.5 billion, before DAC effects and tax, and has also contributed to increases in other-than-temporary impairments. If issuer credit spreads widen significantly or retain historically wide levels over an extended period of time, these effects will likely exacerbate, resulting in greater and additional other-than-temporary impairments. Increased losses have also occurred due to the volatility in credit spreads. When credit spreads widen, we incur losses associated with the credit derivatives where the Company assumes exposure. When credit spreads tighten, we incur losses associated with derivatives where the Company has purchased credit protection. If credit spreads tighten significantly, the Company's net investment income associated with new purchases of fixed maturities may be reduced. In addition, a reduction in market liquidity has made it difficult to value certain of our securities as trading has become less frequent. As such, valuations may include assumptions or estimates that may be more susceptible to significant period to period changes which could have a material adverse effect on our consolidated results of operations or financial condition.

Our statutory surplus is also impacted by widening credit spreads as a result of the accounting for the assets and liabilities on our fixed market value adjusted ( MVA ) annuities. Statutory separate account assets supporting the fixed MVA annuities are recorded at fair value. In determining the statutory reserve for the fixed MVA annuities we are required to use current crediting rates in the U.S. and Japanese LIBOR in Japan. In many capital market scenarios, current crediting rates in the U.S. are highly correlated with market rates implicit in the fair value of statutory separate account assets. As a result, the change in the statutory reserve from period to period will likely substantially offset the

change in the fair value of the statutory separate account assets. However, in periods of volatile credit markets, such as we are now experiencing, actual credit spreads on investment assets may increase sharply for certain sub-sectors of the overall credit market, resulting in statutory separate account asset market value losses. As actual credit spreads are not fully reflected in current crediting rates in the U.S. or Japanese LIBOR in Japan, the calculation of statutory reserves will not substantially offset the change in fair value of the statutory separate account assets resulting in reductions in statutory surplus. This has resulted and may continue to result in the need to devote significant additional capital to support the product.

**Table of Contents**

Our primary foreign currency exchange risks are related to net income from foreign operations, non U.S. dollar denominated investments, investments in foreign subsidiaries, our yen-denominated individual fixed annuity product, and certain guaranteed benefits associated with the Japan and U.K. variable annuities. These risks relate to potential decreases in value and income resulting from a strengthening or weakening in foreign exchange rates versus the U.S. dollar. In general, the weakening of foreign currencies versus the U.S. dollar will unfavorably affect net income from foreign operations, the value of non-U.S. dollar denominated investments, investments in foreign subsidiaries and realized gains or losses on the yen denominated individual fixed annuity product. In comparison, a strengthening of the Japanese yen or British pound in comparison to the U.S. dollar and other currencies will increase our exposure to the guarantee benefits associated with the Japan or U.K. variable annuities. Correspondingly, a strengthening of the U.S. dollar compared to other currencies will increase our exposure to the U.S. variable annuity guarantee benefits where policyholders have elected to invest in international funds.

Our real estate market exposure includes investments in CMBS, RMBS, CRE CDOs, mortgage and real estate partnerships, and mortgage loans. Deterioration in the global real estate market, as evidenced by increases in property vacancy rates, delinquencies and foreclosures, has negatively impacted property values and sources of refinancing which could result in further reductions in net investment income associated with real estate partnerships, impairments of real estate backed securities and increases in our valuation allowance for mortgage loans.

If significant, further declines in equity prices, changes in U.S. interest rates, changes in credit spreads, the strengthening or weakening of foreign currencies against the U.S. dollar, and global real estate market deterioration, individually or in combination, could continue to have a material adverse effect on our consolidated results of operations, financial condition and liquidity both directly and indirectly by creating competitive and other pressures such as employee retention issues and the potential loss of distributors for our products.

In addition, in the conduct of our business, there could be scenarios where in order to reduce risks, fulfill our obligations or to raise incremental liquidity, we would sell assets at a loss for a variety of reasons including the unrealized loss position in our overall investment portfolio and the lack of liquidity in the credit markets. These scenarios could include selling assets as the Company reduces its securities lending program.

Declines in equity markets, changes in interest rates and credit spreads and global real estate market deterioration can also negatively impact the fair values of each of our segments. If a significant decline in the fair value of a segment occurred and this resulted in an excess of that segment's book value over fair value, the goodwill assigned to that segment might be impaired and could cause the Company to record a charge to impair a part or all of the related goodwill assets.

**Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS*****Purchases of Equity Securities by the Issuer***

The following table summarizes the Company's repurchases of its common stock for the three months ended June 30, 2009:

| Period                         | Total Number<br>of Shares<br>Purchased [1] | Average Price<br>Paid Per Share | Total Number of<br>Shares Purchased<br>as<br>Part of Publicly<br>Announced Plans<br>or<br>Programs | Approximate<br>Dollar<br>Value of Shares<br>that<br>May Yet Be<br>Purchased Under<br>the Plans or<br>Programs<br>(in millions) |     |
|--------------------------------|--------------------------------------------|---------------------------------|----------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------|-----|
|                                |                                            |                                 |                                                                                                    |                                                                                                                                |     |
| April 1, 2009 – April 30, 2009 | 584                                        | \$ 9.79                         |                                                                                                    | \$                                                                                                                             | 807 |
|                                | 194                                        | \$ 12.14                        |                                                                                                    | \$                                                                                                                             | 807 |

|              |               |              |           |              |            |
|--------------|---------------|--------------|-----------|--------------|------------|
| May 1, 2009  | May 31, 2009  |              |           |              |            |
| June 1, 2009 | June 30, 2009 | 390          | \$        | 11.54        | \$ 807     |
| <b>Total</b> |               | <b>1,168</b> | <b>\$</b> | <b>10.76</b> | <b>N/A</b> |

*[1] Represents shares acquired from employees of the Company primarily for tax withholding purposes in connection with the Company's stock compensation plans.*

The Hartford's Board of Directors has authorized a \$1 billion stock repurchase program. The Company's repurchase authorization permits purchases of common stock, which may be in the open market or through privately negotiated transactions. The Company also may enter into derivative transactions to facilitate future repurchases of common stock. The timing of any future repurchases will be dependent upon several factors, including the market price of the Company's securities, the Company's capital position, consideration of the effect of any repurchases on the Company's financial strength or credit ratings, restrictions arising from the Company's participation in the CPP, and other corporate considerations. The repurchase program may be modified, extended or terminated by the Board of Directors at any time.



**Table of Contents**

*Sales of Equity Securities by the Issuer*

On June 26, 2009, as part of the CPP established by Treasury under the Emergency Economic Stabilization Act of 2008, the Company entered into a Private Placement Purchase Agreement with Treasury pursuant to which the Company issued and sold to Treasury, under an exemption from registration pursuant to Rule 144A of the Securities Act of 1933, 3,400,000 shares of the Company's Fixed Rate Cumulative Perpetual Preferred Stock, Series E, having a liquidation preference of \$1,000 per share, and a ten-year warrant to purchase up to 52,093,973 shares of the Company's common stock, par value \$0.01 per share, at an initial exercise price of \$9.79 per share, for an aggregate purchase price of \$3.4 billion.

*Discretionary equity issuance program*

On June 12, 2009, the Company announced that it commenced a discretionary equity issuance program under its automatic shelf registration statement (Registration No. 333-142044), and in accordance with that program entered into an equity distribution agreement pursuant to which it is offering up to 60 million shares of its common stock from time to time for aggregate sales proceeds of up to \$750. Through July 29, 2009, The Hartford has issued 1.3 million shares of common stock with net proceeds of \$16 under this program. The Company currently expects to use the proceeds from the sale of its common stock from time to time under this program for general corporate purposes, to strengthen the Company's capital position, and for possible repurchases of debt securities.

**Table of Contents****Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITIES HOLDERS**

On May 27, 2009, The Hartford held its Annual Meeting of Stockholders. The following matters were considered and voted upon: (1) the election of nine directors, each to serve on the Company's Board of Directors until the next Annual Meeting of Stockholders and the election and qualifications of his or her successor; (2) a proposal to ratify the appointment of the Company's independent auditors, Deloitte & Touche LLP, for the fiscal year ending December 31, 2009; (3) a proposal to amend the Company's amended and restated certificate of incorporation to increase the number of authorized shares of common stock; and (4) a proposal to amend the Company's Employee Stock Purchase Plan to increase the number of shares authorized thereunder.

Only stockholders of record as of the close of business on March 30, 2009 were entitled to vote at the annual meeting. As of March 30, 2009, 325,437,677 shares of common stock of the Company were outstanding and entitled to vote at the annual meeting. Set forth below is the vote tabulation relating to the four items presented to the stockholders at the annual meeting:

(1) The stockholders elected each of the nine nominees to the Board of Directors:

| Names of Director Nominees | Votes Cast  |            |           |
|----------------------------|-------------|------------|-----------|
|                            | For         | Against    | Abstained |
| Robert B. Allardice, III   | 259,869,595 | 13,580,042 | 1,633,131 |
| Ramani Ayer                | 254,999,472 | 18,519,698 | 1,563,698 |
| Trevor Fetter              | 252,162,627 | 21,290,622 | 1,629,619 |
| Edward J. Kelly, III       | 252,189,228 | 21,305,841 | 1,587,800 |
| Paul G. Kirk, Jr.          | 249,956,627 | 23,593,971 | 1,532,270 |
| Gail J. McGovern           | 256,774,330 | 16,736,289 | 1,572,250 |
| Michael G. Morris          | 251,217,401 | 22,275,873 | 1,589,594 |
| Charles B. Strauss         | 257,573,356 | 15,901,933 | 1,607,579 |
| H. Patrick Swygert         | 248,684,769 | 24,774,020 | 1,624,079 |

(2) The stockholders ratified the appointment of the Company's independent auditors:

|                   |             |
|-------------------|-------------|
| Shares For:       | 271,416,380 |
| Shares Against:   | 3,010,714   |
| Shares Abstained: | 655,774     |

(3) The stockholders approved the amendment to the Company's amended and restated certificate of incorporation:

|                   |             |
|-------------------|-------------|
| Shares For:       | 237,729,423 |
| Shares Against:   | 36,377,434  |
| Shares Abstained: | 976,011     |

(4) The stockholders approved the amendment to the Company's Employee Stock Purchase Plan:

|                   |             |
|-------------------|-------------|
| Shares For:       | 202,533,006 |
| Shares Against:   | 4,748,436   |
| Shares Abstained: | 353,201     |

**Item 6. EXHIBITS**

See Exhibits Index on page 169.

**Table of Contents**

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

The Hartford Financial Services Group, Inc.

(Registrant)

Date: July 29, 2009

/s/ Beth A. Bombara

Beth A. Bombara

Senior Vice President and Controller

(Chief accounting officer and duly authorized signatory)

**Table of Contents**

**THE HARTFORD FINANCIAL SERVICES GROUP, INC.  
FOR THE THREE MONTHS ENDED JUNE 30, 2009  
FORM 10-Q  
EXHIBITS INDEX**

| <b>Exhibit No.</b> | <b>Description</b>                                                                                                                                                                                                                                                                                                                                 |
|--------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>3.01</b>        | Amended and Restated Certificate of Incorporation of The Hartford Financial Services Group, Inc. (incorporated herein by reference to Exhibit 3.01 to The Hartford's Current Report on Form 8-K, filed June 2, 2009).                                                                                                                              |
| <b>3.02</b>        | Certificate of Designations of The Hartford Financial Services Group, Inc. with respect to Series E Fixed Rate Cumulative Perpetual Preferred Stock, dated June 25, 2009 (incorporated herein by reference to Exhibit 3.01 to The Hartford's Current Report on Form 8-K, filed June 26, 2009).                                                     |
| <b>4.01</b>        | Warrant to Purchase Shares of Common Stock of The Hartford Financial Services Group, Inc., dated June 26, 2009 (incorporated herein by reference to Exhibit 4.01 to The Hartford's Current Report on Form 8-K, filed June 26, 2009).                                                                                                               |
| <b>10.01</b>       | Letter Agreement, dated as of June 9, 2009, by and between The Hartford Financial Services Group, Inc., Allianz SE and Allianz Finance II Luxembourg S.a.r.l. (incorporated herein by reference to Exhibit 10.01 to The Hartford's Current Report on Form 8-K, filed June 12, 2009).                                                               |
| <b>10.02</b>       | Letter Agreement including the Securities Purchase Agreement Standard Terms incorporated therein, between The Hartford Financial Services Group, Inc. and The United States Department of the Treasury, dated June 26, 2009 (incorporated herein by reference to Exhibit 10.01 to The Hartford's Current Report on Form 8-K, filed June 26, 2009). |
| <b>10.03</b>       | Letter Agreement between The Hartford Financial Services Group, Inc. and The United States Department of the Treasury, dated June 26, 2009 (incorporated herein by reference to Exhibit 10.02 to The Hartford's Current Report on Form 8-K, filed June 26, 2009).                                                                                  |
| <b>15.01</b>       | Deloitte & Touche LLP Letter of Awareness.                                                                                                                                                                                                                                                                                                         |
| <b>31.01</b>       | Certification of Ramani Ayer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.                                                                                                                                                                                                                                                            |
| <b>31.02</b>       | Certification of Lizabeth H. Zlatkus pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.                                                                                                                                                                                                                                                    |
| <b>32.01</b>       | Certification of Ramani Ayer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.                                                                                                                                                                                                                                                            |
| <b>32.02</b>       | Certification of Lizabeth H. Zlatkus pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.                                                                                                                                                                                                                                                    |
| <b>99.01</b>       | Equity Distribution Agreement, dated June 12, 2009, between The Hartford Financial Services Group, Inc. and Goldman, Sachs & Co. (incorporated herein by reference to Exhibit 99.01 to The Hartford's Current Report on Form 8-K, filed June 12, 2009).                                                                                            |
| <b>99.02</b>       | Press Release of The Hartford Financial Services Group, Inc. dated June 12, 2009 (incorporated herein by reference to Exhibit 99.02 to The Hartford's Current Report on Form 8-K, filed June 12,                                                                                                                                                   |

2009).

**99.03**

Press Release of The Hartford Financial Services Group, Inc., dated June 26, 2009 (incorporated herein by reference to Exhibit 99.01 to The Hartford's Current Report on Form 8-K, filed June 26, 2009).