## COMMUNITY BANKSHARES INC /SC/

Form 10-Q
August 13, 2002

```
            SECURITIES AND EXCHANGE COMMISSION
                WASHINGTON, D. C. 20549
                    FORM 10-Q
                QUARTERLY REPORT PURSUANT TO SECTION 13 or 15(d) OF
                THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended June 30, 2002 Commission File number: 000-22054
                                    COMMUNITY BANKSHARES, INC.
                (Exact Name of Registrant as Specified in its Charter)
South Carolina
(State or Other Jurisdiction of (IRS Employer Identification Number) Incorporation or Organization)
791 Broughton St., Orangeburg, South Carolina 29115
(Address of Principal Executive Office, Zip Code)
(803) 535-1060
(Registrant's telephone number, including area code)
```


#### Abstract

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [ ]

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date: 4,304,384 shares of common stock outstanding as of August 1, 2002.


10-Q TABLE OF CONTENTS

Part I-Financial Statements Page
Item 1 Financial Statements ................................................ 3
Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations .......... 11
Item 3 Quantitative and Qualitative Disclosures About Market Risk 21
Item 4 Submission of Matters to a Vote of Security Holders ..... 22
Item 6 Exhibits and Reports on Form 8-K ..... 23

## Part I. Item 1. Financial Statements

COMMUNITY BANKSHARES, INC. - CONSOLIDATED BALANCE SHEETS
(\$ amounts in thousands)

ASSETS

Cash and due from other financial institutions:

Non-interest bearing
Federal funds sold

Total cash and cash equivalents
Interest bearing deposits in other banks
Investment securities:
Securities held to maturity
Securities available for sale
Loans held for resale

Loans
Less, allowance for loan losses

Net loans

Premises and equipment
Accrued interest receivable
Deferred income taxes
Goodwill
Other assets

Total assets

LIABILITIES AND SHAREHOLDERS' EQUITY
Deposits:
Non-interest bearing
Interest bearing

Total deposits
Federal funds purchased and securities
sold under agreements to repurchase
Federal Home Loan Bank advances
Lines of credit payable
Other liabilities

Total liabilities

```
Shareholders' equity:
        Common stock
            No par, authorized shares 12,000,000, issued and
            outstanding 3,304,384 in 2002 and 3,299,674 in 2001
                Retained earnings
                Accumulated other comprehensive income (loss)
                    Total shareholders' equity
                    Total liabilities and shareholders' equity
```

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THE FINANCIAL STATEMENTS
3
COMMUNITY BANKSHARES, INC. - CONSOLIDATED STATEMENTS OF
CHANGES IN SHAREHOLDERS' EQUITY
for the six months ended June 30, 2002 and 2001 (Unaudited)
(\$ amounts in thousands)

Number of Shares
-
Comprehensive income:
Net income
Change in unrealized gain (loss) on
securities available for sale, net
of tax effect
Shares issued under option agreement ..................................... 5,
Dividends paid
3,204,220
==========
Balances at Dec. 31, 2001
3,299,674
Comprehensive income:
Net income
Change in unrealized gain (loss) on
securities available for sale, net
of tax effect
Shares issued under option agreement ............................. 4,
40
Expense associated with pending merger40Expense associated with pending merger(98)
Dividends paid
Balances at June 30, 2002 ..... 3,304,384 ..... \$ 17,150
-
$======$Balances at June 30, 2001==========3,299,674$\$ \quad 17,208$
\$ $\quad 17,150$

\$


1,8

\$ 10,3
2,3
(In thousands, except per share data)

Interest and dividend income:
Loans, including fees ..... 8,666
Deposits with other financial institutions ..... 10
Debt securities ..... 858
Dividends ..... 63
Federal funds sold ..... 167
Total interest and dividend income ..... 9,764
Interest expense:
Deposits:
Certificates of deposit of $\$ 100,000$ or more ..... 914
Other ..... 2,206
Total deposits ..... 3,120
Federal funds purchased and securitiessold under agreements to repurchase44
Other borrowed funds ..... 706
Total interest expense ..... 3,870
Net interest income ..... 5,894
Provision for loan losses ..... 358
Net interest income after provision for loan losses ..... 5,536
Non-interest income:Service charges on deposit accounts1,082
Gains on sales of securities ..... 104
Mortgage banking income ..... 1,948
Other ..... 303
Total non-interest income ..... 3,437
Non-interest expense:
Salaries and employee benefits ..... 3,383
Premises and equipment ..... 605
Other ..... 1,335
Total non-interest expense ..... 5,323
Income before income taxes ..... 3,650
Income tax expense
\$ 2,336 ..... ======
Basic earnings per common share:
Weighted average shares outstanding ..... 3,299,834 ..... 3,199,180
Net income per common share \$ 0.71 ..... \$ 0.57
Diluted earnings per common share:
Weighted average shares outstanding ..... 3,404,733
3,217,067
Net income per common share \$ 0.69 ..... \$ 0.57
Cash flows from operating activities:
Net income
Adjustments to reconcile net income to net cash used in operating activities:DepreciationProvision for loan lossesAccretion of discounts and amortization of premiums -
investment securities - net
Net realized (gains) on sale of securitiesProceeds from sale of real estate loans held for saleOrigination of real estate loans held for sale
Changes in assets and liabilities:
(Increase) decrease in interest receivable
Decrease in other assets
Decrease in other liabilities
Net cash provided by operating activities
Cash flows from investing activities:
Proceeds from maturities ofinvestment securities - held to maturityPurchases of investment securities - held to maturityPurchases of investment securities - available for saleProceeds from maturities of available for sale securitiesProceeds from sales of available for sale securitiesNet (increase) decrease in interest bearing deposits ......................................Net increase in loans to customersProceeds from sale of other real estate ownedPurchase of premises and equipment
Net cash provided (used) by investing activities
Cash flows from financing activities:
Net increase in demand, savings, \& time deposits
Net increase (decrease) in federal funds purchased and
securities sold under agreements to repurchase
Net principal reduction under lines of credit agreements
Repayment of FHLB advances
Sale of common stock
Merger expenses
Dividends
Net cash provided by financing activities

```
Net increase (decrease) in cash and due from other
    financial institutions
Cash and due from other financial institutions -
    beginning of period
Cash and due from other financial institutions -
```



```
Notes to Unaudited Consolidated Financial Statements
Summary of Significant Accounting Principles
    A summary of significant accounting policies and the audited financial
statements for 2001 are included in Company's Annual Report on Form 10-K for the
year ended December 31, 2001.
Principles of Consolidation
    The consolidated financial statements include the accounts of Community
Bankshares, Inc. (CBI or the Corporation), the parent company, and Orangeburg
National Bank, Sumter National Bank, Florence National Bank and Community
Resource Mortgage Inc., its wholly owned subsidiaries. All significant
intercompany items have been eliminated in the consolidated statements.
Management Opinion
```


## Edgar Filing: COMMUNITY BANKSHARES INC /SC/ - Form 10-Q

The interim financial statements in this report are unaudited. In the opinion of management, all the adjustments necessary to present a fair statement of the results for the interim period have been made. Such adjustments are of a normal and recurring nature.

The results of operations for any interim period are not necessarily indicative of the results to be expected for an entire year. These interim financial statements should be read in conjunction with the annual financial statements and notes thereto contained in the 2001 Annual Report on Form 10-K.

Changes in Comprehensive Income Components

The Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 130, "Reporting Comprehensive Income," effective for fiscal years beginning after December 15, 1997. This Statement establishes standards for reporting and disclosure of comprehensive income and its components in a full set of general-purpose financial statements. Disclosure as required by the statement is as follows:

```
Unrealized holding gains (losses) on available for sale
    securities
Less: Reclassification adjustment for gains (losses)
    realized in income
Net unrealized gains (losses)
```



```
Net-of-tax amount
```

9

COMMUNITY BANKSHARES, INC. - AVERAGE BALANCE SHEETS, YIELDS, AND RATES



[^0]Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Forward Looking Statements

Statements included in Management's Discussion and Analysis of Financial Condition and Results of Operations which are not historical in nature are intended to be, and are hereby identified as ‘forward looking statements' for purposes of the safe harbor provided by Section $21 E$ of the Securities Exchange Act of 1934, as amended. The words "estimate," "project," "intend,", "expect," "believe," "anticipate," "plan," and similar expressions identify forward-looking statements. The Corporation cautions readers that forward looking statements, including without limitation, those relating to the Corporation's future business prospects, ability to successfully integrate

## Edgar Filing: COMMUNITY BANKSHARES INC /SC/ - Form 10-Q

recent and proposed acquisitions, revenues, working capital, liquidity, capital needs, interest costs, and income, are subject to certain risks and uncertainties that could cause actual results to differ materially from those indicated in the forward looking statements, due to several important factors herein identified, among others, and other risks and factors identified from time to time in the Corporation's reports filed with the Securities and Exchange Commission.

RESULTS OF OPERATIONS FOR THE SIX MONTHS ENDED JUNE 30, 2002 COMPARED TO JUNE 30, 2001

Net Income

For the first half of 2002 CBI earned a consolidated profit of $\$ 2,336,000$ compared to $\$ 1,831,000$ for the first half of 2001 , an increase of $27.6 \%$ or $\$ 505,000$. Basic earnings per share were $\$ .71$ in the 2002 period compared to $\$ .57$ for the 2001 period. Diluted earnings per share were $\$ .69$ in the 2002 period compared to $\$ .57$ for the 2001 period.

For the first half of 2002 Orangeburg National Bank reported a profit of $\$ 1,410,000$ compared to $\$ 1,222,000$ for the first half of 2001 , an increase of $15.4 \%$ or $\$ 188,000$.

For the first half of 2002 Sumter National Bank reported a profit of $\$ 630,000$ compared to $\$ 552,000$ for the first half of 2001 , an increase of $14.31 \%$ or $\$ 78,000$.

For the first half of 2002 Florence National Bank reported a profit of $\$ 155,000$ compared to $\$ 86,000$ for the first half of 2001 , an increase of $80.2 \%$ or $\$ 69,000$. The Florence bank began operation in July 1998.

For the first half of 2002 Community Resource Mortgage Inc. reported a profit of $\$ 207,000$. The company acquired the mortgage company in November 2001 , so there are no comparative numbers available.

As noted above, consolidated net income for the six months ended June 30, 2002, increased from the prior year by 27.6\% or $\$ 505,000$. The major components of this increase are discussed below. Net interest income before provision for loan losses for the six months ended June 30, 2002 increased to $\$ 5,894,000$ compared to $\$ 5,356,000$ for the same period in 2001 , an increase of
$10 \%$ or $\$ 538,000$. For the same period the provision for loan losses was $\$ 358,000$ compared to $\$ 277,000$ for the 2001 period, an increase of $29.2 \%$ or $\$ 81,000$. Non-interest income for the 2002 period increased to $\$ 3,437,000$ from $\$ 1,243,000$ for the 2001 period, a $177 \%$ or $\$ 2,194,000$ increase. Non-interest expense increased to $\$ 5,323,000$ from $\$ 3,489,000$, a $52.6 \%$ or $\$ 1,834,000$ increase. The large percentage increases in noninterest income and expense are mostly associated with the addition of the mortgage company to the corporate group.

## Profitability

Profitability may be measured through the ROA (return on average assets) and the ROE (return on average equity). Return on assets is the income for the period divided by the average assets for the period, annualized. Return on equity is the income for the period divided by the average equity for the period, annualized. Operating results for the six months ended June 30, 2002 and

# Edgar Filing: COMMUNITY BANKSHARES INC /SC/ - Form 10-Q 

2001 yield the results in the table shown below.
Period ended June 30,
2002
----
(dollars in thousands)
$\$ 328,163$
$1.42 \%$
$\$ 28,666$
$16.30 \%$
$\$ 2,336$

Net interest income

Net interest income, the major component of CBI's income, is the amount by which interest and fees on interest earning assets exceeds the interest paid on interest bearing deposits and other interest bearing funds. During the first six months of 2002 net interest income after provision for loan losses increased to $\$ 5,536,000$ from $\$ 5,079,00$ a $9 \%$ or $\$ 457,000$ increase over the first six months of 2001. This improvement was mostly the result of a $\$ 44$ million increase in the average volume of earning assets. The average yield on earning assets decreased to $6.31 \%$ for the 2002 period from $8.25 \%$ for the 2001 period. This decline in yield was the result of market interest rate declines. When 2001 began the prime lending rate was $9.5 \%$, by year end 2001 it was at $4.75 \%$ where it has remained through the middle of 2002 .

For the first six months of 2002 the cost of funds averaged 2.94\%, decreased from 5.00\% for the first six months of 2001 . The effect of these changes was a net interest spread (yield on earning assets less cost of interest bearing liabilities) of $3.37 \%$ for the first six months of 2002 , increased from $3.25 \%$ during the first six months of 2001 . CBI's net interest margin (net interest income divided by total earning assets) was 3.81\% for the first six months of 2002 compared to $4.04 \%$ for the first six months of 2001 .

Interest Income

Elsewhere in this report is a table comparing the average balances, yields, and rates for the interest rate sensitive segments of the Corporation's balance sheets for the six months ended June 30, 2002 and 2001. A discussion of that table follows.

Total interest income for the first six months of 2002 was $\$ 9,764,000$ compared with $\$ 10,939,000$ for the same period in 2001 , a $10.7 \%$ or $\$ 1,175,000$ decrease. The yield on average earning assets for the 2002 period was $6.31 \%$, decreased from 8.25\% for the 2001 period. Total average interest earning assets for the 2002 period were $\$ 309,676,000$ compared to $\$ 265,312,000$ for the 2001 period, an increase of $16.7 \%$ or $\$ 44,364,000$.

The loan portfolio earned $\$ 8,666,000$ for the first six months of 2002 compared to $\$ 9,116,000$ for the same period of 2001 , a $4.9 \%$ or $\$ 450,000$ decrease. The yield decreased to $6.99 \%$ for the 2002 period from $9.03 \%$ for the 2001 period. The average size of the loan portfolio was $\$ 247,983,000$ for the 2002 period compared to $\$ 201,885,000$ for the 2001 period, an increase of $22.8 \%$ or \$46,098,000.

The taxable investment portfolio earned $\$ 916,000$ for the first six months in 2002 compared to $\$ 1,250,000$ for the same period in 2001 , a $26.7 \%$ or

# Edgar Filing: COMMUNITY BANKSHARES INC /SC/ - Form 10-Q 

$\$ 334,000$ decrease. The yield decreased to $4.55 \%$ in the 2002 period from $6.35 \%$ in the 2001 period. The average size of the portfolio was $\$ 40,229,000$ in the 2002 period compared to $\$ 39,370,000$ in the 2001 period, an increase of $2.2 \%$ or \$859,000.

The tax-exempt investment portfolio earned $\$ 5,000$ for the first six months in 2002 compared to $\$ 13,000$ for the same period in 2001 , a $61.5 \%$ or $\$ 8,000$ decrease. The yield (on a taxable equivalent basis) on the portfolio was $5.63 \%$, an increase from 5.4\%. The average size of the portfolio was $\$ 269,000$ for the 2002 period compared to $\$ 730,000$ in the 2001 period, a decrease of $63.2 \%$ or \$461,000.

Interest bearing deposits in other banks contributed $\$ 10,000$ for the first six months of 2002 compared to $\$ 106,000$ during the prior year, a decrease of $90.6 \%$ or $\$ 96,000$. The yield on these deposits decreased to $1.53 \%$ for the 2002 period from 4.79\% in the 2001 period. CBI averaged $\$ 1,311,000$ in interest bearing balances in the first six months of 2002 compared to $\$ 4,427,000$ the first six months of the prior year, a decrease of $70.4 \%$ or $\$ 3,116,000$.

Federal funds sold earned $\$ 167,000$ the first six months of 2002 compared to $\$ 454,000$ the prior year, a decrease of $63.2 \%$ or $\$ 287,000$. Yields decreased to $1.68 \%$ for the first six months in 2002 from $4.80 \%$ for the first six months in 2001. For the first six months of 2002 CBI increased its average volume in federal funds sold to $\$ 19,884,000$ compared to $\$ 18,900,000$ for the first six months of 2001 , a $5.2 \%$ or $\$ 984,000$ increase.

Interest Expense
Interest expense for the first six months of 2002 was $\$ 3,870,000$ compared to the prior year's $\$ 5,583,000$, a $30.7 \%$ or $\$ 1,713,000$ decrease. The volume of interest bearing liabilities was $\$ 263,128,000$ for the first six months in 2002 compared to $\$ 223,209,000$ for the first six months of 2001 , a $17.9 \%$ or $\$ 39,919,000$ increase. The average rate paid for interest-bearing liabilities during the 2002 period was $2.94 \%$, decreased from $5.00 \%$ for the 2001 period.

The cost of savings accounts was $\$ 403,000$ in the first six months in 2002 compared to $\$ 651,000$ in the first six months of 2001 , a $38.1 \%$ or $\$ 248,000$ decrease. Average savings deposit balances were $\$ 46,577,000$ for the first six months in 2002 compared to $\$ 36,526,000$ for the first six months of 2001, an increase of $27.5 \%$ or $\$ 10,051,000$. The average rate paid on these funds decreased to $1.73 \%$ from $3.56 \%$.

Interest bearing transaction accounts cost $\$ 171,000$ for the first six months in 2002 compared to the prior year's $\$ 123,000$, an increase of $39 \%$ or $\$ 48,000$. The volume of these deposits was $\$ 42,158,000$ for the first six months in 2002 compared to $\$ 23,063,000$ for the first six months of 2001 , an $82.8 \%$ or $\$ 19,095,000$ increase. The average rate paid on these funds for the first six months in 2002 decreased to . $81 \%$ from $1.07 \%$ for the first six months of 2001 . Most of the increase in volume was due to a local government checking account balance of about \$16 million that was moved from one of the banks on June 28, 2002.

Time deposits cost $\$ 2,546,000$ for the first six months of 2002 compared to $\$ 4,064,000$ for the first six months of the prior year, a decrease of $37.4 \%$ or $\$ 1,518,000$. The volume was $\$ 142,278,000$ for the first six months in 2002 compared to $\$ 135,934,000$ for the first six months of 2001 , a $4.7 \%$ or $\$ 6,344,000$ increase. The average rate paid on these funds decreased to $3.58 \%$ for the first
six months in 2002 from 5.98\% for the first six months in 2001.
Short-term borrowings consist of federal funds purchased and securities sold under agreements to repurchase. This is a relatively small and volatile part of the balance sheet. It cost $\$ 44,000$ for the first six months in 2002 compared to $\$ 149,000$ for the first six months of 2001 , a decrease of $70.5 \%$ or $\$ 105,000$. The volume of these funds was $\$ 4,603,000$ in the first six months of 2002 compared to $\$ 7,391,000$ in the first six months of 2001 , a decrease of $37.7 \%$ or $\$ 2,788,000$. The average rate paid on these funds decreased to $1.91 \%$ from 4.03\%.

Other borrowings consist of advances from the Federal Home Loan Bank and warehouse lines of credit for the mortgage company. They cost $\$ 706,000$ for the first six months in 2002 compared to $\$ 596,000$ for the first six months in 2001, an increase of $18.5 \%$ or $\$ 110,000$. The borrowings averaged $\$ 27,512,000$ during the 2002 period compared to $\$ 20,295,000$ for the prior year period, a $35.6 \%$ or $\$ 7,217,000$ increase. The average rate paid on these funds decreased to 5.13\% from 5.87\%. Virtually all of this increase in volume is associated with the warehouse lines of credit for the mortgage company.

Non-Interest Income
Non-interest income for the first six months of 2002 grew to $\$ 3,437,000$ compared to $\$ 1,243,000$ in the first six months of 2001 , a $177 \%$ or $\$ 2,194,000$ increase. Of this increase, approximately $\$ 1.9$ million resulted from the mortgage company operations.

Non-Interest Expense
For the first six months of 2002 non-interest expenses increased to $\$ 5,323,000$ from $\$ 3,489,000$ for the first six months of 2001 , a $52.6 \%$ or $\$ 1,834,000$ increase. Of this increase, approximately $\$ 1.3$ million was related to the mortgage company operations, which accounts for most of the inceases noted below.

For the 2002 period, personnel costs were $\$ 3,383,000$ compared to $\$ 2,102,000$ for the 2001 period, an increase of $60.9 \%$ or $\$ 1,281,000$;

For the 2002 period, premises and equipment expenses were $\$ 605,000$ compared to $\$ 471,000$ for the 2001 period, an increase of $28.5 \%$ or $\$ 134,000$; and

For the 2002 period, other costs were $\$ 1,335,000$ compared to $\$ 916,000$ for the 2001 period, an increase of $45.7 \%$ or $\$ 419,000$.

Income Taxes

CBI provided $\$ 1,314,000$ for federal and state income taxes during the first six months of 2002 compared to $\$ 1,002,000$ for the same period in 2001 , a $31.1 \%$ or $\$ 312,000$ increase. The average tax rate for the 2002 period was approximately $36 \%$ and for the 2001 period it was approximately $35.4 \%$.

Net Income

For the quarter ended June 30, 2002, CBI earned a consolidated profit of $\$ 1,211,000$, compared to $\$ 930,000$ for the comparable period of 2001 , an increase of $30.2 \%$ or $\$ 281,000$. Basic earnings per share were $\$ .37$ in the 2002 period, compared to $\$ .29$ for the 2001 period. The changes in the items comprising net interest income, which are discussed below, resulted from essentially the same factors discussed above regarding the results of operation for the six months ended June 30, 2002.

Net interest income

Net interest income before provision for loan losses for the quarter ended June 30,2002 , increased to $\$ 3,077,000$ compared to $\$ 2,652,000$ for the same period in 2001, an increase of $16 \%$ or $\$ 425,000$. For the same period the provision for loan losses was $\$ 189,000$ compared to $\$ 135,000$ for the 2001 period, an increase of $40 \%$ or $\$ 54,000$.

Interest Income

Total interest income for the second quarter 2002 was $\$ 4,941,000$ compared with $\$ 5,389,000$ for the same period in 2001 , an $8.3 \%$ or $\$ 448,000$ decrease.

The loan portfolio earned $\$ 4,342,000$ for the second quarter 2002 compared to $\$ 4,525,000$ for the same period of 2001 , a $4 \%$ or $\$ 183,000$ decrease.

The investment portfolio earned $\$ 483,000$ for the second quarter 2002 compared to $\$ 469,000$ for the 2001 period, a $3 \%$ or $\$ 14,000$ increase.

Interest bearing deposits in other banks contributed $\$ 4,000$ for the second quarter 2002 compared to $\$ 78,000$ during the prior year, a decrease of $94.9 \%$ or $\$ 74,000$.

Federal funds sold earned $\$ 80,000$ the second quarter of 2002 compared to $\$ 284,000$ the prior year, a decrease of $71.8 \%$ or $\$ 204,000$.

Interest expense

Interest expense for the second quarter of 2002 was $\$ 1,864,000$ compared to the prior year's $\$ 2,737,000$, a $31.9 \%$ or $\$ 873,000$ decrease.

Non-interest income and expense

Non-interest income for the 2002 period was $\$ 1,750,000$ compared to $\$ 692,000$ for the 2001 period, a $153 \%$ or $\$ 1,058,000$ increase. Non-interest expense was $\$ 2,745,000$ compared to $\$ 1,777,000$ a $54.5 \%$ or $\$ 968,000$ increase. Both changes were mostly the result of mortgage company operations.

CHANGES IN FINANCIAL POSITION

Investment portfolio

The investment portfolio is comprised of held to maturity securities and available for sale securities. CBI and its banks usually purchase short-term issues (ten years or less) of U.S Treasury and U. S. Government agency

## Edgar Filing: COMMUNITY BANKSHARES INC /SC/ - Form 10-Q

securities for investment purposes. At June 30, 2002 , the held to maturity portfolio totaled $\$ 500,000$, unchanged from December 31, 2001. At June 30, 2002, the available for sale portfolio totaled $\$ 40,450,000$ compared to $\$ 43,207,000$ at December 31, 2001, a decrease of $6.4 \%$ or $\$ 2,757,000$. The following chart summarizes the investment portfolios at June 30, 2002, and December 31, 2001.


Loan portfolio

The loan portfolio is primarily consumer and small business oriented. At June 30, 2002 the loan portfolio was $\$ 244,993,000$ compared to $\$ 229,905,000$ at December 31, 2001, a 6.6\% or $\$ 15,088,000$ increase. The following chart summarizes the loan portfolio at June 30, 2002 and December 31, 2001.
Jun. 30, 2002 Dec. 31, 2001
------------- ---------------
(dollars in thousands)
Real estate ............................ \$153,261 \$146,559

| Commercial | 64,753 | 56,515 |
| :---: | :---: | :---: |
| Loans to individuals | 26,979 | 26,831 |
| Total | \$244,993 | \$229,905 |

Past Due and Non-Performing Assets and the Allowance for Loan Losses

CBI closely monitors past due loans and loans that are in non-accrual status and other real estate owned. Below is a summary of past due and non-performing assets at June 30, 2002 and December 31, 2001.

|  | Jun. 30, 2 | Dec. 31, |
| :---: | :---: | :---: |
|  | (dol | thousands) |
| Past due 90 days + accruing loans | \$266 | \$ 17 |
| Non-accrual loans | \$824 | \$281 |
| Impaired loans (included in nonaccrual) | \$824 | \$238 |
| Other real estate owned | \$ | \$267 |

Management considers the past due and non-accrual amounts at June 30 , 2002 to be reasonable in relation to the size of the portfolio and manageable in the normal course of business. The increase in non-accrual assets is associated with a small number of loans and is not indicative, in the opinion of management, of any trend.

CBI had no restructured loans during any of the above listed periods.

## Allowance for Loan Losses

The Corporation operates three independent community banks in central South Carolina. Under the provisions of the National Bank Act each board of directors is responsible for determining the adequacy of its Bank's loan loss allowance. In addition, each Bank is supervised and regularly examined by the Office of the Comptroller of the Currency of the U. S. Treasury Department. As a normal part of a safety and soundness examination, the OCC examiners will assess and comment on the adequacy of a national bank's allowance for loan losses. The allowance presented in this discussion is on an aggregated basis.

The nature of community banking is such that the loan portfolios will be predominantly comprised of small and medium size business and consumer loans. As community banks, there is a natural geographic concentration of loans within the Banks' respective cities or counties. Management at each Bank monitors the loan concentrations and loan portfolio quality on an ongoing basis including, but not limited to: quarterly analysis of loan concentrations, monthly reporting of past dues, non-accruals, and watch loans, and quarterly reporting of loan charge-offs and recoveries. These efforts focus on historical experience and are bolstered by quarterly analysis of local and state economic conditions, which is part of the Banks' assessment of the adequacy of their allowances for loan losses.

Management reviews its allowance for loan losses in three broad categories: commercial, real estate and installment loans. However, management does not believe it would be useful to maintain a separate allowance for each category. Instead management assigns an estimated risk percentage factor to each

## Edgar Filing: COMMUNITY BANKSHARES INC /SC/ - Form 10-Q

category in the computation of the overall allowance. In general terms, the real estate loan portfolio is subject to the least risk, followed by the installment loan portfolio, which in turn is followed by the commercial portfolio. The Banks' internal and external loan review programs will from time to time identify loans that are subject to specific weaknesses and such loans will be reviewed for a specific loan loss allowance.

Based on the current levels of non-performing and other problem loans, management believes that loan charge-offs in 2002 will at least approximate the 2001 levels as such loans progress through the collection process. Management believes that the allowance for loan losses, as of June 30, 2002 is sufficient to absorb the expected charge-offs and provide adequately for the inherent losses that remain in the loan portfolio. Management will continue to closely monitor the levels of non-performing and potential problem loans and address the weaknesses in these credits to enhance the amount of ultimate collection or recovery of these assets. Management considers the levels and trends in non-performing and past due loans in determining how historical loan loss rates are adjusted.

The aggregate allowance for loan losses of the Banks and the aggregate activity with respect to those allowances are summarized in the following table.

## Six months ended June 30, 2002

| Allowance at beginning of period | \$ 2,830 |
| :---: | :---: |
| Provision expense | 358 |
| Net charge offs | (328) |
| Allowance at end of period | \$ 2,860 |
| Allowance as a percent of outstanding loans | $1.17 \%$ |

In reviewing the adequacy of the allowance for loan losses at the end of each period, management of each bank considers historical loan loss experience, current economic conditions, loans outstanding, trends in non-performing and delinquent loans, and the quality of collateral securing problem loans. After charging off all known losses, management of each bank considers the allowance adequate to provide for estimated losses inherent in the loan portfolio at June 30, 2002.

## Goodwill

CBI has adopted FASB No. 142, Goodwill and Other Intangible Assets, as of January 1, 2002. As of June 30, 2002 the balance in goodwill, our only intangible asset, totaled $\$ 921,000$, unchanged from December 31, 2001. The Company will evaluate the goodwill for impairment later in 2002.

The balance in goodwill was acquired in connection with the purchase of Community Resource Mortgage Inc., which was consummated in November 2001.

# Edgar Filing: COMMUNITY BANKSHARES INC /SC/ - Form 10-Q 

Deposits were $\$ 260,808,000$ at June 30,2002 compared to $\$ 255,433,000$ at December 31, 2001, an increase of $2.1 \%$ or $\$ 5,375,000$.

Time deposits greater than $\$ 100,000$ were $\$ 61,677,000$ at June 30,2002 compared to $\$ 51,374,000$ at December 31,2001 , an increase of $20 \%$ or $\$ 10,303,000$.

## Liquidity

Liquidity is the ability to meet current and future obligations through liquidation or maturity of existing assets or the acquisition of additional liabilities. Adequate liquidity is necessary to meet the requirements of customers for loans and deposit withdrawals in a timely and economical manner. The most manageable sources of liquidity are composed of liabilities, with the primary focus of liquidity management being the ability to attract deposits within the Orangeburg National Bank, Sumter National Bank, and Florence National Bank service areas. Core deposits (total deposits less certificates of deposit of $\$ 100,000$ or more) provide a relatively stable funding base. Certificates of deposit of $\$ 100,000$ or more are generally more sensitive to changes in rates, so they must be monitored carefully. Asset liquidity is provided by several sources, including amounts due from banks, federal funds sold, and investments available for sale.

CBI and its banks maintain an available for sale and a held to maturity investment portfolio. While all these investment securities are purchased with the intent to be held to maturity, such securities are marketable and occasional sales may occur prior to maturity as part of the process of asset/liability and liquidity management. Such sales will generally be from the available for sale portfolio. Management deliberately maintains a short-term maturity schedule for its investments so that there is a continuing stream of maturing investments. CBI intends to maintain a short-term investment portfolio in order to continue to be able to supply liquidity to its loan portfolio and for customer withdrawals.

CBI has substantially more liabilities (mostly deposits, which may be withdrawn) which mature in the next 12 months than it has assets maturing in the same period. However, based on its historical experience, and that of similar financial institutions, CBI believes that it is unlikely that so many deposits would be withdrawn, without being replaced by other deposits, that CBI would be unable to meet its liquidity needs with the proceeds of maturing assets.

CBI through its banking subsidiaries also maintains federal funds lines of credit with correspondent banks, and is able to borrow from the Federal Home Loan Bank and from the Federal Reserve's discount window.

CBI through its banking subsidiaries has a demonstrated ability to attract deposits from its markets. Deposits have grown from $\$ 30$ million in 1989 to over $\$ 260$ million in 2002. This base of deposits is the major source of operating liquidity.

CBI's long term liquidity needs are expected to be primarily affected by the maturing of long-term certificates of deposit. At June 30, 2002 CBI had approximately $\$ 25.7$ million and $\$ 11.5$ million in certificates of deposit and other interest bearing liabilities maturing in one to five years and over five years, respectively. CBI's assets maturing or repricing in the same periods were $\$ 138.1$ million and $\$ 28.2$ million, respectively. CBI expects to be able to manage its current balance sheet structure without experiencing any material liquidity problems.

## Edgar Filing: COMMUNITY BANKSHARES INC /SC/ - Form 10-Q

In the opinion of management, CBI's current and projected liquidity position is adequate.<br>Capital resources<br>As summarized in the table below, CBI maintains a strong capital position.

Jun. 30, 2002

Tier 1 capital to risk weighted assets ............................................................. $119 \%$


In the opinion of management, the Corporation's current and projected capital positions meet all applicable requirements and are adequate.

Dividends

CBI declared and paid a quarterly cash dividend of eight cents per share during both the first and second quarters of 2002 . The total cost of these dividends was \$529,000.

Subsequent events
In late November 2001 CBI entered into an agreement to acquire by merger Ridgeway Bancshares Inc., the holding company for the Bank of Ridgeway. The agreement provided for CBI to issue $1,000,000$ shares of its stock and $\$ 4,000,000$ cash in exchange for $100 \%$ of the stock of Ridgeway. The transaction required approval by two-thirds of the shareholders of both companies, as well as various regulators. Shareholder meetings for both companies were held in April 2002 and the shareholders of both companies approved the transaction. This transaction was consummated on July 1, 2002. A Form 8-K was filed on July 15, 2002 to describe this transaction.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

Market risk is the risk of loss from adverse changes in market prices and rates. The Corporation's market risk arises principally from interest rate risk inherent in its lending, deposit and borrowing activities. Management actively monitors and manages its interest rate risk exposure. Although the Corporation manages other risks, such as credit quality and liquidity risk in the normal course of business, management considers interest rate risk to be its most significant market risk and the risk that could potentially have the largest material effect on the Corporation's financial condition and results of operations. Other types of market risks such as foreign currency exchange risk and commodity price risk do not arise in the normal course of community banking activities.

# Edgar Filing: COMMUNITY BANKSHARES INC /SC/ - Form 10-Q 

Achieving consistent growth in net interest income is the primary goal of the Corporation's asset/liability function. The Corporation attempts to control the mix and maturities of assets and liabilities to achieve consistent growth in net interest income despite changes in market interest rates. The Corporation seeks to accomplish this goal while maintaining adequate liquidity and capital. Management believes that the Corporation's asset/liability mix is sufficiently balanced so that the effect of interest rates moving in either direction is not expected to be significant over time.

The Corporation's Asset/Liability Committee uses a simulation model to assist in achieving consistent growth in net interest income while managing interest rate risk. The model takes into account interest rate changes as well as changes in the mix and volume of assets and liabilities. The model simulates the Corporation's balance sheet and income statement under several different rate scenarios. The model's inputs (such as interest rates and levels of loans and deposits) are updated on a quarterly basis in order to obtain the most accurate projection possible. The projection presents information over a twelve-month period. It reports a base case in which interest rates remain flat and reports variations that occur when rates increase and decrease 100 and 200 basis points. According to the model as of June 30,2002 the Corporation is positioned so that net interest income would be expected to increase $\$ 210,000$ and net income would be expected to increase $\$ 129,000$ in the next twelve months if interest rates rise 100 basis points. Conversely, net interest income would be expected to decline $\$ 210,000$ and net income would be expected to decline $\$ 129,000$ in the next twelve months if interest rates decline 100 basis points. Computation of prospective effects of hypothetical interest rate changes are based on numerous assumptions, including relative levels of market interest rates and loan prepayment, and should not be relied upon as indicative of actual results. Further, the computations do not contemplate any actions the Corporation could undertake in response to changes in interest rates. In addition, market interest rates are at long term lows and the probability of a rate decrease is relatively small.

As of June 30,2002 there was no significant change from the interest rate sensitivity analysis for the various changes in interest rates calculated as of December 31, 2001. The foregoing disclosures related to the market risk of the Corporation should be read in connection with Management's Discussion and Analysis of Financial Position and Results of Operations included in the 2001 Annual Report on Form 10-K.

Part II--Other Information

Item 4. Submission of Matters to a Vote of Security Holders.

CBI held a Special Shareholders Meeting on April 8, 2002 to approve the agreement and plan of merger dated as of November 20, 2001 by and between Ridgeway Bancshares Inc. and Community Bankshares Inc.

The vote tally was as follows:

| Total number | Voting |
| :---: | :---: |
| of shares |  |
| eligible to | against or to |
| vote | Voting for | withhold

Abstaining

CBI was required to obtain approval of two-thirds of its outstanding shares in order to complete the transaction. Total shares voting in favor were 77. $3 \%$. The shareholders of Ridgeway Bancshares Inc. also approved the transaction, and the transaction was consummated on July 1, 2002.

CBI held an Annual Meeting of Shareholders on May 8, 2002.
The following persons were elected to the Board for terms of three years:

Martha Rose C. Carson, J. M. Guthrie, A. Wade Douroux, Phil P. Leventis, W. Reynolds Williams, Michael A. Wolfe.

The other item approved was the ratification of J. W. Hunt and Co., Certified Public Accountants, as outside auditors for CBI for the year ended December 31, 2002.

The vote tally was as follows:

|  | ```Total number of shares eligible to vote``` | Voting for | Voting against or to withhold authority | Abstaining |
| :---: | :---: | :---: | :---: | :---: |
| Election of directors |  |  |  |  |
| Martha Rose C. Carson | 3,299,281 | 2,284,286 | 33,541 | 0 |
| J. M. Guthrie | 3,299,281 | 2,279,555 | 38,272 | 0 |
| A. Wade Douroux | 3,299,281 | 2, 313,124 | 4,703 | 0 |
| Phil P. Leventis | 3,299,281 | 2,311,164 | 6,653 | 0 |
| Wm. Reynolds Williams | 3,299,281 | 2,314,064 | 3,763 | 0 |
| Michael A. Wolfe | 3,299,281 | 2,312,709 | 5,118 | 0 |
| Ratification of J. W. Hunt | 3,299,281 | $2,301,929$ | 15,370 | 528 |

## 22

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibit Index

Exhibit No. (from item Description 601 of $S-K$ ) None.
b) Reports on Form 8-K. CBI filed a Form 8-K on July 15, 2002 to announce the consummation of its merger with Ridgeway Bancshares Inc.

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the
undersigned, thereunto duly authorized.

COMMUNITY BANKSHARES, INC.

By: s/ E. J.Ayers, Jr.,
E. J. Ayers, Jr.,

Chief Executive Officer

By: s/ William W. Traynham
William W. Traynham
President and Chief Financial Officer (Principal Accounting Officer)


[^0]:    * Yields are quoted as fully taxable equivalents

