## COMMUNITY BANKSHARES INC /SC/

Form 10-Q
May 14, 2001

```
                                    SECURITIES AND EXCHANGE COMMISSION
                                    WASHINGTON, D. C. 20549
FORM 10-Q
QUARTERLY REPORT PURSUANT TO SECTION 13 or \(15(\mathrm{~d})\) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended March 31, 2001 Commission File number: 000-22054
COMMUNITY BANKSHARES, INC.
(Exact Name of Registrant as Specified in its Charter)
South Carolina 57-0966962
(State or Other Jurisdiction of (IRS Employer Identification Number) Incorporation or Organization)
791 Broughton St., Orangeburg, South Carolina 29115 (Address of Principal Executive Office, Zip Code)
(803) 535-1060
(Registrant's telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or \(15(\mathrm{~d})\) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [ ]
State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date: \(3,199,180\) shares of common stock outstanding as of May 1, 2001.
```

10-Q TABLE OF CONTENTS

Part I-Financial Statements Page

```
Item 2 Management's Discussion and Analysis of
    Financial Condition and
    Results of Operations
Item 3 Quantitative and Qualitative Disclosure
                About Market Risk15
                                    Part II-Other Information
Item 6 Exhibits and Reports on Form 8-K16
```

Total cash and cash equivalents
Interest bearing deposits in other banks
Investment securities:
Securities held to maturity Securities available for sale
Loans held for resale

Loans Less, allowance for loan losses

Net loans

Premises and equipment
Accrued interest receivable

```
Deferred income taxes
Other assets
    Total assets
    LIABILITIES AND SHAREHOLDERS' EQUITY
Deposits:
    Non-interest bearing
    Interest bearing
            Total deposits
Federal funds purchased and securities
    sold under agreements to repurchase
Federal Home Loan Bank advances
Other liabilities
Total liabilities
Shareholders' equity:
    Common stock
        No par, authorized shares 12,000,000, issued and
        outstanding 3,199,180 in 2001 and 2000
    Retained earnings
    Accumulated other comprehensive income (loss)
        Total shareholders' equity
            Total liabilities and shareholders' equity
    THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THE FINANCIAL STATEMENTS
    3
            COMMUNITY BANKSHARES, INC. - CONSOLIDATED STATEMENTS
                        OF CHANGES IN SHAREHOLDERS' EQUITY
                for the three months ended March 31, 2001 and 2000 (Unaudited)
\begin{tabular}{lrr} 
Common & Common & Retai \\
Shares & Stock & Earni
\end{tabular}
```



```
Comprehensive income:
    Net income
    Other comprehensive income (loss) net of tax:
    Unrealized (loss) on securities
Cash-in-lieu of shares in connection
```


## Edgar Filing: COMMUNITY BANKSHARES INC /SC/ - Form 10-Q

| with Jan. 31, 2000 stock dividend | (137) |  |  |
| :---: | :---: | :---: | :---: |
| Market value of shares issued in five percent stock dividend ................ | - | 1,709 |  |
| Costs of stock dividend |  | (10) |  |
| Dividends paid | - | - |  |
| Balances at Mar. 31, 2000 | 3,191,325 | \$ 15,906 | \$ |
| Balances at Dec. 31, 2000 | 3,199,180 | \$ 15,928 | \$ |
| Comprehensive income: |  |  |  |
| Net income |  |  |  |
| Other comprehensive income (loss) |  |  |  |
| Unrealized gain on securities |  |  |  |
| Dividends paid | - | - |  |
| Balances at Mar. 31, 2001 | 3,199,180 | \$ 15,928 | \$ |

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THE FINANCIAL STATEMENTS

4

COMMUNITY BANKSHARES, INC. - CONSOLIDATED STATEMENTS OF INCOME
\$ amounts in thousands

Interest and dividend income:

Interest and fees on loans
Deposits with other financial institutions
Investment securities:
Interest - U. S. Treasury and
U. S. Government Agencies

Dividends

Total investment securities
Federal funds sold and securities
purchased under agreements to resell

Total interest and dividend income

```
Interest expense:
    Deposits:
        Certificates of deposit of $100,000 or more
        Other
            Total deposits
    Federal funds purchased and securities
        sold under agreements to repurchase
    Federal Home Loan Bank advances
        Total interest expense
Net interest income
Provision for loan losses
Net interest income after provision for loan losses
Non-interest income:
    Service charges on deposit accounts
    Other
        Total non-interest income
Non-interest expense:
    Salaries and employee benefits
    Premises and equipment
    Other
        Total non-interest expense
Net income before taxes
Provision for income taxes
Net income
Basic earnings per common share:
    Weighted average shares outstanding
    Net income per common share
Diluted earnings per common share:
    Weighted average shares outstanding
    Net income per common share
```

THE ACCOMPANYING NOTES ARE AN INTEGRAL PART OF THE FINANCIAL STATEMENTS
Cash flows from operating activities:
Net income

Adjustments to reconcile net income

    to net cash provided (used) by operating activities
    
            Depreciation and amortization
    
            Provision for loan losses
    
            Accretion of discounts and amortization of premiums -
    
            investment securities - net
    
            Proceeds from sale of real estate loans held for sale
    
            Origination of real estate loans held for sale
    Changes in operating assets and liabilities:

            (Increase) decrease in interest receivable
    
            (Increase) decrease in other assets
    
            Increase in other liabilities
    
                    Net cash provided by operating activities
    Cash flows from investing activities:

    Net increase in interest bearing deposits
    
            with other banks
    
        Purchases of held to maturity securities
    
        Proceeds from maturities of held to maturity securities
    
        Purchases of available for sale securities
    
        Proceeds from maturities of available for sale securities
    
        Net (increase) in loans to customers
    
        Purchase of premises and equipment
    
            Net cash provided by (used in) investing activities
    Cash flows from financing activities:

    Net increase in demand, savings, \& time deposits
    
    Net decrease in federal funds purchased
    
        and securities sold under agreements to repurchase
    
    Increase in Federal Home Loan Bank advances
    
    Cost of stock dividend
    
    Dividend payments
    
            Net cash provided by financing activities
    Net increase (decrease) in cash and cash equivalents

Cash and cash equivalents - beginning of period

Cash and cash equivalents - end of period

Summary of Significant Accounting Principles

A summary of significant accounting policies and the audited financial statements for 2000 are included in Company's Annual Report on Form $10-\mathrm{K}$ for the year ended December 31, 2000.

Principles of Consolidation
The consolidated financial statements include the accounts of Community Bankshares, Inc. (CBI), the parent company, and Orangeburg National Bank, Sumter National Bank and Florence National Bank, its wholly owned subsidiaries. All significant intercompany items have been eliminated in the consolidated statements.

Management Opinion

The interim financial statements in this report are unaudited. In the opinion of management, all the adjustments necessary to present a fair statement of the results for the interim period have been made. Such adjustments are of a normal and recurring nature.

The results of operations for any interim period are not necessarily indicative of the results to be expected for an entire year. These interim financial statements should be read in conjunction with the annual financial statements and notes thereto contained in the 2000 Annual Report on Form 10-K.

Changes in Comprehensive Income Components
The Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 130, "Reporting Comprehensive Income," effective for fiscal years beginning after December 15, 1997. This Statement establishes standards for reporting and display of comprehensive income and its components in a full set of general-purpose financial statements. Disclosure as required by the Statement is as follows:

|  | Before-Tax Amount |
| :---: | :---: |
| Unrealized gains (losses) on securities: |  |
| Unrealized holding gains (losses) arising during period | \$(1,053,000) |
| Less: reclassification adjustment for gains (losses) realized in net income ...... | 0 |
| Net unrealized gains (losses) | $(1,053,000)$ |
| Other comprehensive (loss), March 31, 2000 | \$ (1,053,000) |
| Unrealized gains (losses) on securities: |  |
| Unrealized holding gains (losses) arising during period | 48,000 |
| Less: reclassification adjustment for gains (losses) realized in net income ...... | 0 |
| Net unrealized gains (losses) | 48,000 |
| Other comprehensive income, March 31, 2001 | 48,000 |

```
Stock Dividend
    On January 31, 2000 CBI effected a five- percent stock dividend. All
shares outstanding and per share data amounts have been retroactively restated
to reflect the dividend.
    COMMUNITY BANKSHARES, INC. - AVERAGE BALANCE SHEETS, YIELDS, AND RATES
                        ($ in thousands)
```


Shareholders' equity ..... 23,690
Total liabilities and equity ..... \$274,918$=======$
Interest rate spread
Net interest income and net yield on

$\$ 2,704$

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Forward Looking Statements

Statements included in Management's Discussion and Analysis of Financial Condition and Results of Operations which are not historical in nature are intended to be, and are hereby identified as 'forward looking statements' for purposes of the safe harbor provided by Section $21 E$ of the securities Exchange Act of 1934, as amended. The Corporation cautions readers that forward looking statements, including without limitation, those relating to the Corporation's future business prospects, revenues, working capital, liquidity, capital needs, interest costs, and income, are subject to certain risks and uncertainties that could cause actual results to differ materially from those indicated in the forward looking statements, due to several important factors herein identified, among others, and other risks and factors identified from time to time in the Corporation's reports filed with the Securities and Exchange Commission.

RESULTS OF OPERATIONS: QUARTER ENDED MARCH 31, 2001 COMPARED TO QUARTER ENDED MARCH 31, 2000

Net Income

For the first quarter of 2001 CBI earned a consolidated profit of $\$ 901,000$ compared to $\$ 694,000$ for the first quarter of 2000 , an increase of $29.8 \%$ or $\$ 207,000$. Basic and diluted earnings per share were $\$ .28$ in the 2001 period compared to $\$ .22$ for the 2000 period.

For the first quarter of 2001 Orangeburg National Bank reported a profit of $\$ 609,000$ compared to $\$ 541,000$ for the first quarter of 2000 , an increase of $12.6 \%$ or $\$ 68,000$.

For the first quarter of 2001 Sumter National Bank reported a profit of $\$ 250,000$ compared to $\$ 181,000$ for the first quarter of 2000 , an increase of $38.1 \%$ or $\$ 69,000$. The Sumter bank began operation in June 1996.

For the first quarter of 2001 Florence National Bank reported a profit of $\$ 47,000$ compared to net loss of $\$ 29,000$ for the first quarter of 2000 , an improvement of $\$ 76,000$. The Florence bank began operation in July 1998.

As noted above, consolidated net income for the quarter ended March 31, 2001, increased from the prior year by $29.8 \%$ or $\$ 207,000$. The major components of this increase are discussed below. Net interest income before provision for

## Edgar Filing: COMMUNITY BANKSHARES INC /SC/ - Form 10-Q

loan losses for the three months ended March 31, 2001 increased to $\$ 2,704,000$ compared to $\$ 2,418,000$ for the same period in 2000 , an increase of $11.8 \%$ or $\$ 286,000$. For the same period, the provision for loan losses was $\$ 142,000$ compared to $\$ 180,000$ for the 2000 period, a decrease of $21.1 \%$ or $\$ 38,000$. Non-interest income for the 2001 period increased to $\$ 551,000$ from $\$ 437,000$ for the 2000 period, a $26.1 \%$ or $\$ 114,000$ increase. Non-interest expense increased to $\$ 1,712,000$ from $\$ 1,600,000$, a $7 \%$ or $\$ 112,000$ increase.

Profitability

One of the best ways to review earnings is through the ROA (return on average assets) and the ROE (return on average equity). Return on assets is the income for the period divided by the average assets for the period, annualized. Return on equity is the income for the period divided by the average equity for the period, annualized. Based on operating results for the quarters ended March 31, 2001 and 2000, the following table is presented.


Net interest income

Net interest income, the major component of CBI's income, is the amount by which interest and fees on interest earning assets exceeds the interest paid on interest bearing deposits and other interest bearing funds. During the first quarter of 2001, net interest income after provision for loan losses increased to $\$ 2,562,000$ from $\$ 2,238,000$ a $14.5 \%$ or $\$ 324,000$ increase over the first quarter of 2000 . This improvement was the result of a $\$ 42$ million increase in the volume of earning assets. The average yield on these earning assets increased to $8.52 \%$ for the 2001 period from $8.41 \%$ for the 2000 period. This increase was achieved in a declining interest rate environment. The Federal Reserve cut the discount interest rate a total of 150 basis points in three installments during the first quarter of 2001. A fourth fifty basis point reduction in interest rates occurred in late April. For CBI, the average prime rate during the first quarter of 2001 was $8.50 \%$ compared to $8.75 \%$ for the same period in 2000. The full impact of the rate cuts will not be felt until the second quarter of 2001 and management expects the cuts will put additional pressure on net interest margins.

For the first quarter of 2001 the cost of funds averaged 5.18\% compared to $4.71 \%$ for the first quarter of 2000 . The increase in the cost of the funds more than offset the increased yield on earning assets. The effect of these changes was a net interest spread (yield on earning assets less cost of interest bearing liabilities) of $3.35 \%$ for the first quarter of 2001 compared to $3.69 \%$ during the first quarter of 2000. CBI's net interest margin (net interest income divided by total earning assets) was $4.15 \%$ for the first quarter of 2001 compared to $4.44 \%$ for the first quarter of 2000 .

Interest Income

## Edgar Filing: COMMUNITY BANKSHARES INC /SC/ - Form 10-Q

Elsewhere in this report is a table comparing the average balances, yields, and rates for the interest rate sensitive segments of the Corporation's balance sheets for the quarters ended March 31, 2001 and 2000 . A discussion of that table follows.

Total interest income for the first quarter 2001 was $\$ 5,550,000$ compared with $\$ 4,583,000$ for the same quarter in 2000 , a $21.1 \%$ or $\$ 967,000$ increase. The yield on earning assets for the 2001 quarter was 8.52\%, increased from 8.41\% for the 2000 quarter. Total average interest earning assets for the 2001 quarter were $\$ 260,442,000$ compared to $\$ 218,049,000$ for the 2000 quarter, an increase of $19.4 \%$ or $\$ 42,393,000$.

The loan portfolio earned $\$ 4,591,000$ for the first quarter 2001 compared with $\$ 3,730,000$ for the same quarter of 2000 , a $23.1 \%$ or $\$ 861,000$ increase. The yield on loans for the 2001 quarter was 9.23\%, increased from $9.14 \%$ for the 2000 quarter. The average size of the loan portfolio for the 2001 quarter was $\$ 199,047,000$ compared to $\$ 163,226,000$ for the 2000 quarter, an increase of $21.9 \%$ or $\$ 35,821,000$.

The taxable investment portfolio earned $\$ 754,000$ for the first quarter in 2001 compared with $\$ 727,000$ for the 2000 quarter, a $3.7 \%$ or $\$ 27,000$ increase. The yield was $6.46 \%$ for the 2001 quarter, increased from $6.34 \%$ for the 2000 quarter. The average size of the portfolio for the 2001 quarter was $\$ 46,655,000$ compared to $\$ 45,852,000$ for the 2000 quarter, an increase of $1.8 \%$ or $\$ 803,000$.

The tax-exempt investment portfolio earned $\$ 7,000$ for the first quarter in 2001 compared with $\$ 8,000$ for the 2000 quarter, a $12.5 \%$ or $\$ 1,000$ decrease. The yield on the portfolio was 5.35\%, decreased from 5.99\%. The average size of the portfolio was $\$ 793,000$ for the 2001 quarter compared to $\$ 809,000$ in the 2000 quarter, a decrease of $19.8 \%$ or $\$ 16,000$.

Interest bearing deposits in other banks earned $\$ 28,000$ for the first quarter 2001 compared to $\$ 4,000$ for the 2000 quarter, an increase of $600 \%$ or $\$ 24,000$. The yield on these deposits was $6.12 \%$ for the 2001 quarter, increased from 4.55\% in the 2000 quarter. CBI averaged $\$ 1,830,000$ in interest bearing balances in the first quarter 2001 compared to $\$ 352,000$ the 2000 quarter, an increase of $420 \%$ or $\$ 1,478,000$. The fall in bond market interest rates during the first quarter of 2001 resulted in many investments in the banks' investment portfolios being called prior to maturity. The cash resulting from these numerous calls was temporarily placed in interest bearing accounts, which explains the unusual increase in this category.

Federal funds sold earned $\$ 170,000$ the first quarter of 2001 compared to $\$ 114,000$ for the 2000 quarter, an increase of $49.1 \%$ or $\$ 56,000$. The yield was $5.61 \%$ for the 2001 quarter, decreased from $5.84 \%$ for the 2000 quarter. CBI's average volume in federal funds sold was $\$ 12,117,000$ for the 2001 quarter compared to $\$ 7,810,000$ for the 2000 quarter, a $55.1 \%$ or $\$ 4,307,000$ increase. As noted above, the increase in banks' liquidity was directly related to the influx of cash from called investment securities.

## Interest Expense

Interest expense increased to $\$ 2,846,000$ for the first quarter of 2001 from $\$ 2,165,000$ for the 2000 quarter, a $31.5 \%$ or $\$ 681,000$ increase. For the same periods, the volume of interest bearing liabilities was $\$ 219,929,000$ compared to $\$ 183,719,000$, a $19.7 \%$ or $\$ 36,210,000$ increase. The average rate paid for interest-bearing liabilities was 5.18\% for the 2001 quarter, up from $4.71 \%$ for

## Edgar Filing: COMMUNITY BANKSHARES INC /SC/ - Form 10-Q

the 2000 quarter.
Savings accounts cost $\$ 350,000$ in the first quarter in 2001 compared to $\$ 295,000$ in the first quarter of 2000 , an $18.6 \%$ or $\$ 55,000$ increase. For the same periods, average savings deposit balances were $\$ 35,684,000$ compared to $\$ 31,191,000$, an increase of $14.4 \%$ or $\$ 4,493,000$. The average rate paid on these funds increased to 3.92\% from 3.78\%.

Interest bearing transaction accounts cost $\$ 68,000$ for the first quarter in 2001 compared to $\$ 75,000$ for the first quarter of 2000 , a $9.3 \%$ or $\$ 7,000$ decline. The volume of these deposits was $\$ 21,267,000$ for the first quarter in 2001 compared to $\$ 19,166,000$ for the first quarter of 2000 , a $10.96 \%$ or $\$ 2,101,000$ increase. The average rate paid on these funds decreased to $1.28 \%$ from 1.57\%.

Time deposits cost $\$ 2,044,000$ for the first quarter of 2001 compared to $\$ 1,518,000$ for the first quarter of 2000 , an increase of $34.7 \%$ or $\$ 526,000$. The volume was $\$ 135,324,000$ for the first quarter in 2001 compared to $\$ 112,652,000$ for the first quarter of 2000 , a 20.1 \% or $\$ 22,672,000$ increase. The average rate paid on these funds increased to 6.04\% from 5.39\%.

Short-term borrowings consists of federal funds purchased and securities sold under agreements to repurchase. This is a relatively small and volatile part of the balance sheet. It cost $\$ 83,000$ for the first quarter in 2001 compared to $\$ 24,000$ for the first quarter of 2000 , a $246 \%$ or $\$ 59,000$ increase. The volume of these funds was $\$ 7,304,000$ in the first quarter 2001 compared to $\$ 2,709,000$ in the first quarter of 2000 , an increase of $170 \%$ or $\$ 4,595,000$. The average rate paid on these funds increased to $4.55 \%$ from $3.54 \%$.

Borrowings from the Federal Home Loan Bank of Atlanta cost $\$ 301,000$ for the first quarter in 2001 compared to $\$ 253,000$ for the first quarter in 2000, an increase of $19 \%$ or $\$ 48,000$. The advances averaged $\$ 20,350,000$ during the 2001 quarter compared to $\$ 18,001,000$ for the prior year quarter, a $13 \%$ or $\$ 2,349,000$ increase. The average rate paid on these funds increased to 5.92\% from 5.62\%.

Non-Interest Income
Non-interest income for the first quarter 2001 grew to $\$ 551,000$ from $\$ 437,000$ in the first quarter of 2000 , a $26.1 \%$ or $\$ 114,000$ increase. This was mostly the result of increasing volumes of service charges associated with increased numbers of accounts and the resulting fee income.

Non-Interest Expense
For the first quarter of 2001 non-interest expenses increased to $\$ 1,712,000$ from $\$ 1,600,000$ for the first quarter of 2000 , a $7 \%$ or $\$ 112,000$ increase. This increase is related to higher levels of business activity and included the following components:

For the 2001 period, personnel costs were $\$ 1,040,000$ compared to $\$ 940,000$ for the 2000 period, an increase of $10.6 \%$ or $\$ 100,000$;

For the 2001 period, premises and equipment expense were $\$ 235,000$ compared to $\$ 224,000$ for the 2000 period, an increase of $4.9 \%$ or $\$ 11,000$; and

For the 2001 period, other costs were $\$ 437,000$ compared to $\$ 436,000$ for the 2000 period, an increase of $.2 \%$ or $\$ 1,000$.

## Edgar Filing: COMMUNITY BANKSHARES INC /SC/ - Form 10-Q

Income Taxes

CBI provided $\$ 500,000$ for federal and state income taxes during the first quarter of 2001 compared to $\$ 381,000$ for the same period in 2000 , a $31.2 \%$ or $\$ 119,000$ increase. The average tax rate for the 2001 period was $35.7 \%$ and for the 2000 period it was $35.4 \%$.

CHANGES IN FINANCIAL POSITION

Investment portfolio

The investment portfolio is comprised of held to maturity securities and available for sale securities. CBI and its three banks usually purchase short-term issues (ten years or less) of U. S Treasury and U. S. Government agency securities for investment purposes. At March 31, 2001 the held to maturity portfolio totaled $\$ 8,372,000$ compared to $\$ 12,371,000$ at December 31, 2000, a decrease of $32.3 \%$ or $\$ 3,999,000$. At March 31,2001 the available for sale portfolio totaled $\$ 30,805,000$ compared to $\$ 41,195,000$ at December 31, 2000, a decrease of $25.2 \%$ or $\$ 10,390,000$. The following chart summarizes the investment portfolios at March 31, 2001 and December 31, 2000. Most of the decline in the banks' investment portfolios is due to the call of many securities during the first quarter, which resulted from the decline in bond market interest rates.


Dece
Held to maturity
Amortized cost Fair val
-------------- -------
(dollars


## Loan portfolio

The loan portfolio is primarily consumer and small business oriented. At March 31, 2001 the loan portfolio was $\$ 201,644,000$ compared to $\$ 195,077,000$ at December 31, 2000, a $3.7 \%$ or $\$ 7,182,000$ increase. The following chart summarizes the loan portfolio at March 31, 2001 and December 31, 2000.

|  | Mar. 31, 2001 | Dec. 31, 2000 |
| :---: | :---: | :---: |
|  | (dollar | thousands) |
| Real estate | \$117,975 | \$113,543 |
| Commercial | 53,475 | 52,264 |
| Loans to individuals | 30,194 | 29,270 |
| Total | \$201, 644 | \$195,077 |

Past Due and Non-Performing Assets

CBI closely monitors past due loans and loans that are in non-accrual status and other real estate owned. Below is a summary of past due and non-performing assets at March 31, 2001 and December 31, 2000.
Mar. 31, 2001

Management considers the past due and non-accrual amounts at March 31, 2001 to be reasonable in relation to the size of the portfolio and manageable in the normal course of business. The increase in accruing loans over 90 days past due is associated with a small number of loans and is not indicative, in the opinion of management, of any trend.

CBI had no restructured loans during any of the above listed periods.

Allowance for Loan Losses
The Corporation operates three independent community banks in central South Carolina. Under the provisions of the National Bank Act each board of directors is responsible for determining the adequacy of its bank's loan loss allowance. In addition, each bank is supervised and regularly examined by the Office of the Comptroller of the Currency of the U. S. Treasury Department. As a normal part of a safety and soundness examination, the OCC examiners will assess and comment on the adequacy of a national bank's allowance for loan losses. The allowance presented in this discussion is on an aggregated basis.

The nature of community banking is such that the loan portfolios will

## Edgar Filing: COMMUNITY BANKSHARES INC /SC/ - Form 10-Q

be predominantly comprised of small and medium size business and consumer loans. As community banks, there is a natural geographic concentration of loans within the Banks' respective city or county. Management at each bank monitors the loan concentrations and loan portfolio quality on an ongoing basis including, but not limited to: quarterly analysis of loan concentrations, monthly reporting of past dues, non-accruals, and watch loans, and quarterly reporting of loan charge-offs and recoveries. These efforts focus on historical experience and are bolstered by quarterly analysis of local and state economic conditions, which is part of the Banks' assessment of the adequacy of their allowances for loan losses.

Management reviews its allowance for loan losses in three broad categories: commercial, real estate and installment loans. However, management does not believe it would be useful to maintain a separate allowance for each category. Instead management assigns an estimated risk percentage factor to each category in the computation of the overall allowance. In general terms, the real estate portfolio is subject to the least risk, followed by the commercial loan portfolio, followed by the installment loan portfolio. The Banks' internal and external loan review programs will from time to time identify loans that are subject to specific weaknesses and such loans will be reviewed for a specific loan loss allowance.

13

Based on the current levels of non-performing and other problem loans, management believes that loan charge-offs in 2001 will at least approximate the 2000 levels as such loans progress through the collection process. Management believes that the allowance for loan losses, as of March 31, 2001 is sufficient to absorb the expected charge-offs and provide adequately for the inherent losses that remain in the loan portfolio. Management will continue to closely monitor the levels of non-performing and potential problem loans and address the weaknesses in these credits to enhance the amount of ultimate collection or recovery of these assets. Management considers the levels and trends in non-performing and past due loans in determining how historical loan loss rates are adjusted.

The aggregate allowance for loan losses of the banks and the aggregate activity with respect to those allowances are summarized in the following table.

# Quarter ended March 

 March 31, 2001| Allowance at beginning of per | \$ 2,424 |
| :---: | :---: |
| Provision expense | 142 |
| Net charge offs | (10) |
| Allowance at end of period | \$ 2,556 |
| Allowance / outstanding loans | 1.26\% |

Deposits
Deposits were $\$ 228,222,000$ at March 31,2001 compared to $\$ 218,811,000$ at December 31, 2000, an increase of $4.3 \%$ or $\$ 9,411,000$.

Time deposits greater than $\$ 100,000$ were $\$ 46,672,000$ at March 31, 2001 compared to $\$ 38,702,000$ at December 31, 2000, an increase of $20.6 \%$ or

# Edgar Filing: COMMUNITY BANKSHARES INC /SC/ - Form 10-Q 

$\$ 7,970,000$.
Liquidity
Liquidity is the ability to meet current and future obligations through liquidation or maturity of existing assets or the acquisition of additional liabilities. Adequate liquidity is necessary to meet the requirements of customers for loans and deposit withdrawals in a timely and economical manner. The most manageable sources of liquidity are composed of liabilities, with the primary focus of liquidity management being the ability to attract deposits within the Orangeburg National Bank, Sumter National Bank, and Florence National Bank service areas. Core deposits (total deposits less certificates of deposit of $\$ 100,000$ or more) provide a relatively stable funding base. Certificates of deposit of $\$ 100,000$ or more are generally more sensitive to changes in rates, so they must be monitored carefully. Asset liquidity is provided by several sources, including amounts due from banks, federal funds sold, and investments available for sale.

CBI and its banks maintain an available for sale investment and a held to maturity investment portfolio. While all these investment securities are purchased with the intent to be held to maturity, such securities are marketable and occasional sales may occur prior to maturity as part of the process of asset/liability and liquidity management. Such sales will generally be from the available for sale portfolio. Management deliberately maintains a short-term maturity schedule for its investments so that there is a continuing stream of maturing investments. CBI intends to maintain a short-term investment portfolio in order to continue to be able to supply liquidity to its loan portfolio and for customer withdrawals.

CBI has substantially more liabilities (mostly deposits, which may be withdrawn) which mature in the next 12 months than it has assets maturing in the same period. However, based on its historical experience, and that of similar financial institutions, CBI believes that it is unlikely that so many deposits would be withdrawn, without being replaced by other deposits, that CBI would be unable to meet its liquidity needs with the proceeds of maturing assets.

CBI through its banking subsidiaries also maintains federal funds lines of credit with correspondent banks, and is able to borrow from the Federal Home Loan Bank and from the Federal Reserve's discount window.

CBI through its banking subsidiaries has a demonstrated ability to attract deposits from its markets. Deposits have grown from $\$ 30$ million in 1989 to over $\$ 228$ million in 2001. This base of deposits is the major source of operating liquidity.

CBI's long term liquidity needs are expected to be primarily affected by the maturing of long-term certificates of deposit. At March 31, 2001 CBI had approximately $\$ 23$ million and $\$ 12$ million in certificates of deposit and other interest bearing liabilities maturing in one to five years and over five years, respectively. CBI's assets maturing or repricing in the same periods were $\$ 107$ million and $\$ 39$ million, respectively. CBI expects to be able to manage its current balance sheet structure without experiencing any material liquidity problems.

In the opinion of management, CBI's current and projected liquidity position is adequate.

Capital resources

# Edgar Filing: COMMUNITY BANKSHARES INC /SC/ - Form 10-Q 

As summarized in the table below, CBI maintains a strong capital position.

|  | March 31, 2001 | Dec. 31, 2000 |
| :---: | :---: | :---: |
| Tier 1 capital to average total assets | 8.73\% | 8. $20 \%$ |
| Tier 1 capital to risk weighted assets | $12.42 \%$ | $11.10 \%$ |
| Total capital to risk weighted assets | $13.66 \%$ | 12.30\% |

In the opinion of management, the Company's current and projected capital positions are adequate. In each case the ratios exceed by a substantial margin the minimum regulatory requirement for being considered "well capitalized".

Dividends

CBI declared and paid a quarterly cash dividend of seven cents per share during the first quarter of 2001. The total cost of this dividend was \$224,000.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

Market risk is the risk of loss from adverse changes in market prices and rates. The Corporation's market risk arises principally from interest rate risk inherent in its lending, deposit and borrowing activities. Management actively monitors and manages its interest rate risk exposure. Although the Corporation manages other risks, such as credit quality and liquidity risk in the normal course of business, management considers interest rate risk to be its most significant market risk and this risk could potentially have the largest material effect on the corporation's financial condition and results of operations. Other types of market risks such as foreign currency exchange risk and commodity price risk do not arise in the normal course of community banking activities.

Achieving consistent growth in net interest income is the primary goal of the Corporation's asset/liability function. The Corporation attempts to control the mix and maturities of assets and liabilities to achieve consistent growth in net interest income despite changes in market interest rates. The Corporation seeks to accomplish this goal while maintaining adequate liquidity and capital. The Corporation's asset/liability mix is sufficiently balanced so that the effect of interest rates moving in either direction is not expected to be significant over time.

The Corporation's Asset/Liability Committee uses a simulation model to assist in achieving consistent growth in net interest income while managing interest rate risk. The model takes into account interest rate changes as well as changes in the mix and volume of assets and liabilities. The model simulates the Corporation's balance sheet and income statement under several different rate scenarios. The model's inputs (such as interest rates and levels of loans and deposits) are updated on a quarterly basis in order to obtain the most accurate projection possible. The projection presents information over a twelve-month period. It reports a base case in which interest rates remain flat and reports variations that occur when rates increase and decrease 100 and 200 basis points. According to the model as of March 31, 2001 the Corporation is positioned so that net interest income will increase $\$ 817,000$ and net income will increase $\$ 502,000$ in the next twelve months if interest rates rise 300 basis points. Conversely, net interest income will decline $\$ 544,000$ and net income will decline $\$ 335,000$ in the next twelve months if interest rates decline 200 basis points. Computation of prospective effects of hypothetical interest rate changes are based on numerous assumptions, including relative levels of market interest rates and loan prepayment, and should not be relied upon as indicative of actual results. Further, the computations do not contemplate any

# Edgar Filing: COMMUNITY BANKSHARES INC /SC/ - Form 10-Q 

actions the Corporation could undertake in response to changes in interest rates.

As of March 31, 2001 there was no significant change from the interest rate sensitivity analysis for the various changes in interest rates calculated as of December 31, 2000. The foregoing disclosures related to the market risk of the Company should be read in connection with Management's Discussion and Analysis of Financial Position and Results of Operations included in the 2000 Annual Report on Form 10-K.

Part II--Other Information

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits

None
b) Reports on Form 8-K. None.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

# Edgar Filing: COMMUNITY BANKSHARES INC /SC/ - Form 10-Q 

```
COMMUNITY BANKSHARES, INC.
By: s/ E. J. Ayers, Jr.,
    E. J. Ayers, Jr.,
    Chief Executive Officer
By: s/ William W. Traynham
    William W. Traynham
    President and Chief Financial Officer
    (Principal Accounting Officer)
```

