

WASHINGTON FEDERAL INC  
Form 10-Q  
February 07, 2012  
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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q  
(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the quarterly period ended December 31, 2011

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file number 001-34654

WASHINGTON FEDERAL, INC.  
(Exact name of registrant as specified in its charter)

Washington  
(State or other jurisdiction of  
incorporation or organization)

91-1661606  
(I.R.S. Employer  
Identification No.)

425 Pike Street Seattle, Washington 98101  
(Address of principal executive offices and zip code)  
(206) 624-7930  
(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report.)  
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files) Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

**APPLICABLE ONLY TO CORPORATE ISSUERS**

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Title of class: \_\_\_\_\_ at February 3, 2012

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Common stock, \$1.00 par value

107,480,760

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WASHINGTON FEDERAL, INC. AND SUBSIDIARIES

PART I

Item 1. Financial Statements (Unaudited)

The Condensed Consolidated Financial Statements of Washington Federal, Inc. and Subsidiaries filed as a part of the report are as follows:

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CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION  
(UNAUDITED)

	December 31, 2011	September 30, 2011
	(In thousands, except share data)	
<b>ASSETS</b>		
Cash and cash equivalents	\$909,911	\$816,002
Available-for-sale securities, including encumbered securities of \$978,248 and \$965,927, at fair value	3,548,076	3,255,144
Held-to-maturity securities, including encumbered securities of \$41,431 and \$45,086, at amortized cost	42,226	47,036
Loans receivable, net	7,810,075	7,935,877
Covered loans, net	347,469	382,183
Interest receivable	53,974	52,332
Premises and equipment, net	174,026	166,593
Real estate held for sale	157,882	159,829
Covered real estate held for sale	48,534	56,383
FDIC indemnification asset	92,103	101,634
FHLB stock	153,333	151,755
Intangible assets, net	256,952	256,271
Other assets	55,155	59,710
	\$13,649,716	\$13,440,749
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>Liabilities</b>		
Customer accounts		
Transaction deposit accounts	\$2,850,217	\$2,662,188
Time deposit accounts	6,025,458	6,003,715
	8,875,675	8,665,903
FHLB advances	1,960,868	1,962,066
Other borrowings	800,000	800,000
Advance payments by borrowers for taxes and insurance	15,142	39,548
Federal and State income taxes	19,423	1,535
Accrued expenses and other liabilities	68,221	65,164
	11,739,329	11,534,216
<b>Stockholders' equity</b>		
Common stock, \$1.00 par value, 300,000,000 shares authorized; 129,887,559 and 129,853,534 shares issued; 107,460,435 and 108,976,410 shares outstanding	129,888	129,854
Paid-in capital	1,583,666	1,582,843
Accumulated other comprehensive income, net of taxes	84,196	85,789
Treasury stock, at cost; 22,427,124 and 20,877,124 shares	(288,976)	(268,665)
Retained earnings	401,613	376,712
	1,910,387	1,906,533
	\$13,649,716	\$13,440,749

SEE NOTES TO CONSOLIDATED FINANCIAL STATEMENTS



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CONSOLIDATED STATEMENTS OF OPERATIONS  
(UNAUDITED)

	Quarter Ended December 31,	
	2011	2010
	(In thousands, except per share data)	
<b>INTEREST INCOME</b>		
Loans	\$127,480	\$137,916
Mortgage-backed securities	26,296	23,694
Investment securities and cash equivalents	2,151	3,980
	155,927	165,590
<b>INTEREST EXPENSE</b>		
Customer accounts	23,949	32,734
FHLB advances and other borrowings	28,263	28,122
	52,212	60,856
Net interest income	103,715	104,734
Provision for loan losses	11,209	26,000
Net interest income after provision for loan losses	92,506	78,734
<b>OTHER INCOME</b>		
Other	4,645	4,426
	4,645	4,426
<b>OTHER EXPENSE</b>		
Compensation and benefits	18,675	17,723
Occupancy	3,931	3,515
FDIC insurance premiums	4,193	5,099
Other	7,565	7,942
	34,364	34,279
Loss on real estate acquired through foreclosure, net	(10,570)	) (10,553
Income before income taxes	52,217	38,328
Income tax provision	18,799	13,798
<b>NET INCOME</b>	<b>\$33,418</b>	<b>\$24,530</b>
<b>PER SHARE DATA</b>		
Basic earnings	\$0.31	\$0.22
Diluted earnings	0.31	0.22
Cash dividends per share	0.08	0.06
Basic weighted average number of shares outstanding	107,845,011	112,499,175
Diluted weighted average number of shares outstanding, including dilutive stock options	107,894,572	112,502,134
<b>SEE NOTES TO CONSOLIDATED FINANCIAL STATEMENTS</b>		

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WASHINGTON FEDERAL, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(UNAUDITED)

	Quarter Ended December 31, 2011	December 31, 2010	
	(In thousands)		
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Net income	\$33,418	\$24,530	
Adjustments to reconcile net income to net cash provided by operating activities:			
Amortization (accretion) of fees, discounts, premiums and intangible assets, net	6,890	5,097	
Cash received from FDIC under loss share	6,761	14,220	
Depreciation	1,875	1,650	
Stock option compensation expense	300	300	
Provision for loan losses	11,209	26,000	
Loss on real estate held for sale, net	19,859	10,553	
Increase in accrued interest receivable	(1,391)	(2,750)	)
Increase in FDIC loss share receivable	(1,356)	(770)	)
Increase in income taxes payable	18,813	13,796	
FHLB stock dividends	170	(2)	)
Increase in intangible assets	(1,061)	—	)
Decrease in other assets	4,759	8,376	
Increase (decrease) in accrued expenses and other liabilities	2,022	(23,987)	)
Net cash provided by operating activities	102,268	77,013	
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Net principal collections (loan originations)	203,949	251,062	
Available-for-sale securities purchased	(581,337)	(572,539)	)
Principal payments and maturities of available-for-sale securities	276,982	209,768	
Available-for-sale securities sold	3,500	—	
Principal payments and maturities of held-to-maturity securities	4,845	11,555	
Net cash received from acquisition	50,451	—	
Proceeds from sales of real estate held for sale	28,801	23,708	
Proceeds from sales of covered REO	11,881	1,758	
Premises and equipment purchased	(9,308)	(4,371)	)
Net cash used by investing activities	(10,236)	(79,059)	)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Net increase (decrease) in customer accounts	73,982	(6,908)	)
Net decrease in borrowings	(18,873)	(1,470)	)
Proceeds from exercise of common stock options	2	117	
Dividends paid on common stock	(8,517)	(6,791)	)
Treasury stock purchased, net	(20,311)	(4,561)	)
Decrease in advance payments by borrowers for taxes and insurance	(24,406)	(24,075)	)
Net cash provided (used) by financing activities	1,877	(43,688)	)
Increase (decrease) in cash and cash equivalents	93,909	(45,734)	)
Cash and cash equivalents at beginning of period	816,002	888,622	
Cash and cash equivalents at end of period	\$909,911	\$842,888	

SEE NOTES TO CONSOLIDATED FINANCIAL STATEMENTS





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WASHINGTON FEDERAL, INC. AND SUBSIDIARIES  
 CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED)  
 (UNAUDITED)

	Quarter Ended December 31, 2011 (In thousands)	December 31, 2010
<b>SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION</b>		
Non-cash investing activities		
Non-covered real estate acquired through foreclosure	\$42,774	\$31,528
Covered real estate acquired through foreclosure	5,472	18,445
Cash paid during the period for		
Interest	53,776	63,074
Income taxes	—	2
The following summarizes the non-cash activities related to acquisitions		
Fair value of assets acquired	\$124,726	\$—
Fair value of liabilities assumed	(154,500	) —
Net fair value of assets (liabilities)	(29,774	) —

SEE NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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WASHINGTON FEDERAL, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
QUARTERS ENDED DECEMBER 31, 2011 AND 2010  
(UNAUDITED)

NOTE A – Summary of Significant Accounting Policies

The consolidated unaudited interim financial statements included in this report have been prepared by Washington Federal, Inc. (“Company”). The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (“GAAP”) requires management to make estimates and assumptions that affect amounts reported in the financial statements. Actual results could differ from these estimates. In the opinion of management, all adjustments (consisting only of normal recurring accruals) necessary for a fair presentation are reflected in the interim financial statements. The September 30, 2011 Consolidated Statement of Financial Condition was derived from audited financial statements.

The information included in this Form 10-Q should be read in conjunction with Company’s 2011 Annual Report on Form 10-K (“2011 Form 10-K”) as filed with the SEC. Interim results are not necessarily indicative of results for a full year.

Loans receivable – When a borrower fails to make a required payment on a loan, the Company attempts to cure the deficiency by contacting the borrower. Contact is made after a payment is 30 days past its grace period. In most cases, deficiencies are cured promptly. If the delinquency is not cured within 90 days, the Company may institute appropriate action to foreclose on the property. If foreclosed, the property will be sold at a public sale and may be purchased by the Company.

The Company will consider modifying the interest rates and terms of a loan if it determines that a modification is a better alternative to foreclosure.

Loans are placed on nonaccrual status when, in the judgment of management, the probability of collection of interest is deemed to be insufficient to warrant further accrual. When a loan is placed on nonaccrual status, previously accrued but unpaid interest is deducted from interest income. The Company does not accrue interest on loans 90 days past due or more. If payment is made on a loan so that the loan becomes less than 90 days past due, and the Company expects full collection of principal and interest, the loan is returned to full accrual status. Any interest ultimately collected is credited to income in the period of recovery. A loan is charged-off when the loss is estimable and it is confirmed that the borrower will not be able to meet its contractual obligations.

The Company maintains an allowance for loan losses to absorb losses inherent in the loan portfolio. The allowance is based on ongoing, quarterly assessments of the probable and estimable losses inherent in the loan portfolio. The Company’s methodology for assessing the appropriateness of the allowance consists of two components, which include the general allowance and specific allowances.

The general loan loss allowance is established by applying a loss percentage factor to the different loan types. Management believes loan types are the most relevant factor to group loans for the allowance calculation as the risk characteristics in these groups are similar. The loss percentage factor is made up of 2 parts – the historical loss factor (“HLF”) and the qualitative loss factor (“QLF”). The HLF takes into account historical charge-offs, while the QLF is determined by loan type and allows management to augment reserve levels to reflect the current environment and portfolio performance trends including recent charge-off trends. The allowances are provided based on Management’s continuing evaluation of the pertinent factors underlying the quality of the loan portfolio, including changes in the size and composition of the loan portfolio, actual loan loss experience, current economic conditions, collateral values, geographic concentrations, seasoning of the loan portfolio, specific industry conditions, and the duration of the current business cycle. The recovery of the carrying value of loans is susceptible to future market conditions beyond the Company’s control, which may result in losses or recoveries differing from those provided.

Specific allowances are established for loans which are individually evaluated, in cases where Management has identified significant conditions or circumstances related to a loan that Management believes indicate the probability that a loss has been incurred.

Impaired loans consist of loans receivable that are not expected to have their principal and interest repaid in accordance with their contractual terms. Collateral dependent impaired loans are measured using the fair value of the collateral, less selling costs. Non-collateral dependent loans are measured at the present value of expected future cash flows.

The Company receives fees for originating loans in addition to various fees and charges related to existing loans, which may include prepayment charges, late charges and assumption fees. Deferred loan fees and costs are recognized over the life of the loans using the effective interest method.

Off-Balance-Sheet Credit Exposures – The only material off-balance-sheet credit exposure is loans in process (“LIP”), which had a balance at December 31, 2011, excluding covered loans, of \$159,437,000. The Company estimates losses on LIP by including LIP with the related principal balance outstanding and then applying its general reserve methodology to the gross amount.

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Certain reclassifications have been made to the financial statements to conform prior periods to current classifications.

NOTE B - Acquisitions

Charter Bank

Effective October 14, 2011, Washington Federal (the "Bank") a wholly-owned subsidiary of the Company, acquired six branch locations and the related \$254 million in deposits from Charter Bank, headquartered in Albuquerque, New Mexico ("Charter").

Western National Bank

Effective December 16, 2011, Washington Federal, acquired certain assets and liabilities, including most of the loans and deposits, of Western National Bank, headquartered in Phoenix, Arizona ("WNB") from the Federal Deposit Insurance Corporation ("FDIC") in an FDIC assisted transaction. Under the terms of the Purchase and Assumption Agreement, the Bank and the FDIC agreed to an asset discount of \$53 million and no loss sharing provision or premium on deposits.

WNB operated three full-service offices in Arizona. The Bank acquired certain assets with a book value of \$177 million, including \$143 million in loans and \$7 million in foreclosed real estate, and selected liabilities with a book value of \$153 million, including \$136 million in deposits. Pursuant to the purchase and assumption agreement with the FDIC, the Bank received a cash payment from the FDIC for \$30 million. As shown in the table below, the \$30 million cash payment is the difference between the bid discount of \$53 million and the \$23 million in book value of net assets acquired.

The acquisition was accounted for under the acquisition method of accounting. The purchased assets and assumed liabilities were recorded at their respective acquisition date estimated fair values. The purchase accounting for acquired assets and liabilities, mainly related to the valuation of the acquired loans, is subject to future adjustment based on the completion of valuations. The amounts currently recognized in the financial statements have been determined provisionally as we are completing a fair value analysis of those assets. Final purchase accounting adjustments will be made in the coming quarter, but at this time the Company does not anticipate recording a significant upfront gain or goodwill asset as a result of this transaction. Loans that were classified as non-performing loans by WNB are no longer classified as non-performing because, at acquisition, the carrying value of these loans was adjusted to reflect fair value. Management believes that the new book value reflects an amount that will ultimately be collected.

The operating results for the period ended December 31, 2011 include the results of the acquired assets and liabilities for the period from December 16, 2011 through December 31, 2011.

The net liabilities acquired are presented in the following table:

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	Received from FDIC (In thousands)	Fair value adjustments	Recorded by WFSL
<b>Assets:</b>			
Cash and cash equivalents	\$20,677	—	\$20,677
Available for sale securities	3,500	—	3,500
FHLB & FRB stock	1,744	4	1,748
Loans receivable, net	143,487	(49,080	) 94,407
Interest receivable	251	—	251
Property and equipment, net	—	—	—
Real estate held for sale	6,997	(3,058	) 3,939
Other assets	79	125	204
Total Assets	176,735	(52,009	) 124,726
<b>Liabilities:</b>			
Customer accounts	135,790	—	135,790
FHLB advances	17,666	9	17,675
Other liabilities	40	995	1,035
Total Liabilities	153,496	1,004	154,500
Net assets (liabilities) acquired	\$23,239	\$(53,013	) \$(29,774
Aggregate fair value adjustments		\$(53,013	)
Net liabilities acquired			\$(29,774
Cash received from the FDIC			29,774
Gain on acquisition of WNB			\$—

## NOTE C – Dividends

On January 13, 2012, the Company paid its 116<sup>th</sup> consecutive quarterly cash dividend on common stock. Dividends per share were \$.08 and \$.06 for the quarters ended December 31, 2011 and 2010, respectively.

## NOTE D – Comprehensive Income

The Company's comprehensive income includes all items which comprise net income plus the unrealized gains (losses) on available-for-sale securities. Total comprehensive income for the quarters ended December 31, 2011 and December 31, 2010 totaled \$31,825,000 and \$8,013,000 respectively. The difference between the Company's net income and total comprehensive income for the quarter ended December 31, 2011 was as follows:

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	(In thousands)
Comprehensive income:	
Net income	\$33,418
Other comprehensive income, net of tax of:	
Unrealized loss on securities	(1,593 )
Reclassification adjustment	—
Total comprehensive income	\$31,825

## NOTE E – Loans Receivable (excluding Covered Loans)

	December 31, 2011		September 30, 2011			
	(In thousands)					
Single-family residential	\$6,082,490	74.1	%	\$6,218,878	74.7	%
Construction - speculative	130,120	1.6		140,459	1.9	
Construction - custom	271,227	3.3		279,851	2.9	
Land - acquisition & development	175,965	2.1		200,692	3.5	
Land - consumer lot loans	154,874	1.9		163,146	2.1	
Multi-family	689,149	8.4		700,673	7.9	
Commercial real estate	415,394	5.1		303,442	3.6	
Commercial & industrial	93,792	1.1		109,332	1.0	
HELOC	132,089	1.6		115,092	1.3	
Consumer	63,243	0.8		67,509	1.1	
	8,208,343	100	%	8,299,074	100	%
Less:						
Allowance for probable losses	154,540			157,160		
Loans in process	159,437			170,229		
Discount on acquired loans	48,929			—		
Deferred net origination fees	35,362			35,808		
	398,268			363,197		
	\$7,810,075			\$7,935,877		

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The following table sets forth information regarding non-accrual loans held by the Company as of the dates indicated:

	December 31, 2011 (In thousands)		September 30, 2011		
Non-accrual loans:					
Single-family residential	\$ 121,218	65.2	% \$ 126,624	60.3	%
Construction - speculative	9,076	4.9	15,383	7.3	
Construction - custom	635	0.3	635	0.3	
Land - acquisition & development	35,149	18.9	37,339	17.7	
Land - consumer lot loans	6,851	3.7	8,843	4.2	
Multi-family	7,028	3.8	7,664	3.6	
Commercial real estate	4,774	2.6	11,380	5.4	
Commercial & industrial	8	—	1,679	0.8	
HELOC	611	0.3	481	0.2	
Consumer	433	0.2	437	0.2	
Total non-accrual loans	\$ 185,783	100	% \$ 210,465	100	%

The following tables provide an analysis of the age of loans in past due status as of December 31, 2011 and September 30, 2011, respectively.

December 31, 2011 Type of Loan	Amount of Loans Net of LIP & Chg.-Off (In thousands)	Days Delinquent Based on \$ Amount of Loans				Total	% based on \$	
		Current	30	60	90			
Single-Family Residential	\$6,080,964	\$5,888,376	\$49,092	\$22,689	\$120,807	\$192,588	3.17	%
Construction - Speculative	104,654	98,502	2,161	210	3,781	6,152	5.88	%
Construction - Custom	160,717	159,557	525	—	635	1,160	0.72	%
Land - Acquisition & Development	169,752	143,179	141	450	25,982	26,573	15.65	%
Land - Consumer Lot Loans	154,874	145,606	1,229	1,188	6,851	9,268	5.98	%
Multi-Family	675,772	667,102	471	1,461	6,738	8,670	1.28	%
Commercial Real Estate	413,343	408,760	2,073	—	2,510	4,583	1.11	%
Commercial & Industrial	93,498	93,448	42	—	8	50	0.05	%
HELOC	132,089	131,275	70	133	611	814	0.62	%
Consumer	63,243	60,985	1,022	803	433	2,258	3.57	%
	\$8,048,906	\$7,796,790	\$56,826	\$26,934	\$168,356	\$252,116	3.13	%

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September 30, 2011 Type of Loan	Amount of Loans Net of LIP & Chg.-Off (In thousands)	Days Delinquent Based on \$ Amount of Loans					Total	% based on \$	
		Current	30	60	90				
Single-Family Residential	\$6,217,670	\$6,015,464	\$54,140	\$21,985	\$126,082	\$202,207	3.25	%	
Construction - Speculative	115,409	106,843	330	—	8,236	8,566	7.42	%	
Construction - Custom	147,764	147,129	—	—	635	635	0.43	%	
Land - Acquisition & Development	193,613	159,357	679	—	33,577	34,256	17.69	%	
Land - Consumer Lot Loans	163,146	151,849	1,163	1,291	8,843	11,297	6.92	%	
Multi-Family	699,340	690,765	—	1,202	7,373	8,575	1.23	%	
Commercial Real Estate	300,307	292,015	1,016	—	7,276	8,292	2.76	%	
Commercial & Industrial	108,995	106,708	55	553	1,679	2,287	2.10	%	
HELOC	115,092	114,059	452	100	481	1,033	0.90	%	
Consumer	67,509	65,434	1,191	446	437	2,074	3.07	%	
	\$8,128,845	\$7,849,623	\$59,026	\$25,577	\$194,619	\$279,222	3.43	%	

Most loans restructured in troubled debt restructurings ("TDRs") are accruing and performing loans where the borrower has proactively approached the Company about modification due to temporary financial difficulties. Each request is individually evaluated for merit and likelihood of success. The concession for these loans is typically a payment reduction through a rate reduction of between 100 to 200 basis points for a specific term, usually six to twelve months. Interest-only payments may also be approved during the modification period. Principal forgiveness is not an available option for restructured loans. As of December 31, 2011, single-family residential loans comprised 80.3% of TDRs.

The Company reserves for restructured loans within its allowance for loan loss methodology by taking into account the following performance indicators: 1) time since modification, 2) current payment status and 3) geographic area.

The following table provides information related to loans that were restructured during the periods indicated:

	Quarter Ended December 31, 2011		2010	
	Pre-Modification Outstanding	Post-Modification Outstanding	Pre-Modification Outstanding	Post-Modification Outstanding
	Number of Contracts	Investment (In thousands)	Number of Contracts	Investment (In thousands)
Troubled Debt Restructurings:				
Single-Family Residential	700	183,492	379	101,137



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Construction - Speculative	24	6,409	6,409	3	1,328	1,328
Construction - Custom	1	1,196	1,196	—	—	—
Land - Acquisition & Development	25	8,524	8,524	3	5,943	5,943
Land - Consumer Lot Loans	65	9,017	9,017	28	3,715	3,715
Multi-Family	5	3,161	3,161	11	19,883	19,883
Commercial Real Estate	1	308	308	2	1,480	1,480
Commercial & Industrial	1	5	5	1	918	918
HELOC	3	185	185	1	78	78
Consumer	—	—	—	—	—	—
	825	212,297	212,297	428	134,482	134,482

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
QUARTERS ENDED DECEMBER 31, 2011 AND 2010  
(UNAUDITED)

The following table provides information on restructured loans for which a payment default occurred during the periods indicated and that had been modified as a TDR within 12 months or less of the payment default:

	Quarter Ended December 31,		2010	
	2011	Recorded	Number of	Recorded
	Contracts	Investment (In thousands)	Contracts	Investment (In thousands)
Troubled Debt Restructurings That Subsequently Defaulted:				
Single-Family Residential	36	8,413	—	—
Construction - Speculative	—	—	—	—
Construction - Custom	—	—	—	—
Land - Acquisition & Development	—	—	—	—
Land - Consumer Lot Loans	3	653	—	—
Multi-Family	—	—	—	—
Commercial Real Estate	—	—	—	—
Commercial & Industrial	—	—	—	—
HELOC	—	—	—	—
Consumer	—	—	—	—
	39	9,066	—	—

## NOTE F – Allowance for Losses on Loans

The Company has an asset quality review function that analyzes its loan portfolios and reports the results of the review to the Board of Directors on a quarterly basis. The single-family residential, HELOC and consumer portfolios are evaluated based on their performance as a pool of loans, since no single loan is individually significant or judged by its risk rating, size or potential risk of loss. The construction, land, multi-family, commercial real estate and commercial and industrial loans are risk rated on a loan by loan basis to determine the relative risk inherent in specific borrowers or loans. Based on that risk rating, the loans are assigned a grade and classified as follows:

• **Pass** – the credit does not meet one of the definitions defined below.

• **Special mention** – A special mention credit is considered to be currently protected from loss but is potentially weak. No loss of principal or interest is foreseen; however, proper supervision and Management attention is required to deter further deterioration in the credit. Assets in this category constitute some undue and unwarranted credit risk but not to the point of justifying a risk rating of substandard. The credit risk may be relatively minor yet constitutes an unwarranted risk in light of the circumstances surrounding a specific asset.

• **Substandard** – A substandard credit is an unacceptable credit. Additionally, repayment in the normal course is in jeopardy due to the existence of one or more well defined weaknesses. In these situations, loss of principal is likely if the weakness is not corrected. A substandard asset is inadequately protected by the current sound worth and paying capacity of the borrower or of the collateral pledged, if any. Assets so classified will have a well defined weakness or weaknesses that jeopardize the liquidation of the debt. Loss potential, while existing in the aggregate amount of substandard assets, does not have to exist in individual assets risk rated substandard.

• **Doubtful** – A credit classified doubtful has all the weaknesses inherent in one classified substandard with the added characteristic that the weakness makes collection or liquidation in full, on the basis of currently existing facts,

conditions and values, highly questionable and improbable. The probability of loss is high, but because of certain important and reasonably specific pending factors that may work to the advantage and strengthening of the asset, its classification as an estimated loss is deferred until its more exact status may be determined. Pending factors include proposed merger, acquisition, or liquidation procedures, capital injection, perfecting liens on additional collateral, and refinancing plans.

Loss – Credits classified loss are considered uncollectible and of such little value that their continuance as a bankable

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asset is not warranted. This classification does not mean that the asset has absolutely no recovery or salvage value, but rather it is not practical or desirable to defer writing off this asset even though partial recovery may be affected in the future. Losses should be taken in the period in which they are identified as uncollectible. Partial charge-off versus full charge-off may be taken if the collateral offers some identifiable protection.

The following table summarizes the activity in the allowance for loan losses for the quarter ended December 31, 2011 and fiscal year ended September 30, 2011:

Quarter Ended December 31, 2011	Beginning Allowance (In thousands)	Charge-offs	Recoveries	Provision & Transfers	Ending Allowance
Single-family residential	\$83,307	\$ (13,088 )	\$ 1,759	\$ 12,815	\$84,793
Construction - speculative	13,828	(723 )	283	1,252	14,640
Construction - custom	623	—	—	(166 )	457
Land - acquisition & development	32,719	(2,364 )	233	(1,499 )	29,089
Land - consumer lot loans	5,520	(671 )	—	3,434	8,283
Multi-family	7,623	(1,287 )	208	(1 )	6,543
Commercial real estate	4,331	—	—	(1,592 )	2,739
Commercial & industrial	5,099	(10 )	2,201	(2,869 )	4,421
HELOC	1,139	—	52	(219 )	972
Consumer	2,971	(734 )	312	54	2,603
	\$157,160	\$ (18,877 )	\$ 5,048	\$ 11,209	\$154,540
Fiscal Year Ended September 30, 2011	Beginning Allowance (In thousands)	Charge-offs	Recoveries	Provision & Transfers	Ending Allowance
Single-family residential	\$47,160	\$ (38,465 )	\$ 3,072	\$ 71,540	\$83,307
Construction - speculative	26,346	(13,197 )	2,143	(1,464 )	13,828
Construction - custom	770	(237 )	—	90	623
Land - acquisition & development	61,637	(39,797 )	2,271	8,608	32,719
Land - consumer lot loans	4,793	(4,196 )	—	4,923	5,520
Multi-family	5,050	(1,950 )	71	4,452	7,623
Commercial real estate	3,165	(1,593 )	328	2,431	4,331
Commercial & industrial	6,193	(4,733 )	1,925	1,714	5,099
HELOC	586	(939 )	185	1,307	1,139
Consumer	7,394	(4,602 )	1,429	(1,250 )	2,971
	\$163,094	\$ (109,709 )	\$ 11,424	\$ 92,351	\$157,160

The Company recorded an \$11,209,000 provision for loan losses during the quarter ended December 31, 2011, while a \$26,000,000 provision was recorded for the same quarter one year ago. Non-performing assets (“NPAs”) amounted to \$343,665,000, or 2.52%, of total assets at December 31, 2011, compared to \$442,699,000, or 3.30%, of total assets one year ago. Covered loans are not classified as non-performing loans because, at acquisition, the carrying value of these loans was adjusted to reflect fair value and are covered under FDIC loss sharing agreements. There was no additional provision for loan losses recorded on covered loans during the quarter ended December 31, 2011. Non-accrual loans decreased from \$256,434,000 at December 31, 2010, to \$185,783,000 at December 31, 2011, a 27.6% decrease. The Company had net charge-offs of \$13,829,000 for the quarter ended December 31, 2011,

compared with \$29,806,000 of net charge-offs for the same quarter one year ago. A loan is charged-off when the loss is estimable and it is confirmed that the borrower will not be able to meet its contractual obligations. While the percentage of loans 30 days or more delinquent decreased from 3.41% at December 31, 2010, to 3.13% at December 31, 2011, delinquencies

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in the single-family residential portfolio, the largest portion of the loan portfolio, decreased from 3.33% at December 31, 2010, to 3.17% at December 31, 2011. While these asset quality trends are improving, real estate values remain under pressure in most of the Company's primary markets, thus the Company recorded a smaller provision for loan losses in the current quarter as compared to the same quarter one year ago. \$114,552,000 of the allowance was calculated under the formulas contained in our general allowance methodology and the remaining \$39,988,000 was made up of specific reserves on loans that were deemed to be impaired at December 31, 2011. For the period ending December 31, 2010, \$101,347,000 of the allowance was calculated under the formulas contained in our general allowance methodology and the remaining \$57,941,000 was made up of specific reserves on loans that were deemed to be impaired. The primary reasons for the shift in total allowance allocation from specific reserves to general reserves is due to the Company having already addressed many of the problem loans focused in the speculative construction and land A&D portfolios, combined with an increase in delinquencies and elevated charge-offs in the single-family residential portfolio.

The following tables shows a summary of loans collectively and individually evaluated for impairment and the related allocation of general and specific reserves as of December 31, 2011 and September 30, 2011:

December 31, 2011	Loans Collectively Evaluated for Impairment			Loans Individually Evaluated for Impairment			
	General Reserve Allocation	Gross Loans Subject to General Reserve (1)	Ratio	Specific Reserve Allocation	Gross Loans Subject to Specific Reserve (1)	Ratio	
	(In thousands)			(In thousands)			
Single-family residential	\$80,583	\$ 6,053,039	1.3	% \$4,210	\$ 29,452	14.3	%
Construction - speculative	7,897	89,009	8.9	6,743	41,111	16.4	
Construction - custom	457	271,227	0.2	—	—	—	
Land - acquisition & development	7,123	47,420	15.0	21,966	128,545	17.1	
Land - consumer lot loans	7,029	152,378	4.6	1,254	2,496	50.2	
Multi-family	2,363	668,785	0.4	4,180	20,364	20.5	
Commercial real estate	1,138	393,736	0.3	1,601	21,658	7.4	
Commercial & industrial	4,387	91,359	4.8	34	2,433	1.4	
HELOC	972	132,089	0.7	—	—	—	
Consumer	2,603	63,243	4.1	—	—	—	
	\$114,552	\$ 7,962,285	1.4	\$39,988	\$ 246,059	16.3	

(1) Excludes covered loans

September 30, 2011	Loans Collectively Evaluated for Impairment			Loans Individually Evaluated for Impairment			
	General Reserve Allocation	Gross Loans Subject to General Reserve (1)	Ratio	Specific Reserve Allocation	Gross Loans Subject to Specific Reserve (1)	Ratio	
	(In thousands)			(In thousands)			
Single-family residential	\$77,441	\$ 6,186,322	1.3	% \$5,866	\$ 32,556	18.0	%
Construction - speculative	6,969	89,986	7.7	6,859	50,473	13.6	
Construction - custom	623	279,851	0.2	—	—	—	

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Land - acquisition & development	10,489	61,277	17.1	22,230	139,415	15.9
Land - consumer lot loans	4,385	160,906	2.7	1,135	2,240	50.7
Multi-family	3,443	679,823	0.5	4,180	20,850	20.0
Commercial real estate	2,730	268,906	1.0	1,601	34,536	4.6
Commercial & industrial	5,058	106,406	4.8	41	2,926	1.4
HELOC	1,139	115,092	1.0	—	—	—
Consumer	2,971	67,509	4.4	—	—	—
	\$115,248	\$ 8,016,078	1.4	\$41,912	\$ 282,996	14.8

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(1) Excludes covered loans

The following tables provide information on loans based on credit quality indicators (defined in Note A) as of December 31, 2011 and September 30, 2011:

Credit Risk Profile by Internally Assigned Grade (excludes covered loans):

December 31, 2011	Internally Assigned Grade					Total Gross Loans
	Pass (In thousands)	Special mention	Substandard	Doubtful	Loss	
Single-family residential	\$5,906,370	\$—	\$176,120	\$—	\$—	\$6,082,490
Construction - speculative	65,880	7,663	56,577	—	—	130,120
Construction - custom	271,227	—	—	—	—	271,227
Land - acquisition & development	41,528	24,028	110,409	—	—	175,965
Land - consumer lot loans	154,228	261	385	—	—	154,874
Multi-family	653,006	6,193	29,950	—	—	689,149
Commercial real estate	377,668	7,276	30,450	—	—	415,394
Commercial & industrial	89,705	1,344	2,362	—	381	93,792
HELOC	132,089	—	—	—	—	132,089
Consumer	62,247	528	468	—	—	63,243
	\$7,753,948	\$47,293	\$406,721	\$—	\$381	\$8,208,343
Total grade as a % of total gross loans	94.5	% 0.6	% 4.9	% —	% —	%

September 30, 2011	Internally Assigned Grade					Total Gross Loans
	Pass (In thousands)	Special mention	Substandard	Doubtful	Loss	
Single-family residential	\$6,047,279	\$—	\$171,599	\$—	\$—	\$6,218,878
Construction - speculative	56,485	21,035	62,939	—	—	140,459
Construction - custom	279,851	—	—	—	—	279,851
Land - acquisition & development	44,888	44,840	110,964	—	—	200,692
Land - consumer lot loans	162,670	—	476	—	—	163,146
Multi-family	663,582	4,629	32,462	—	—	700,673
Commercial real estate	264,083	4,125	35,234	—	—	303,442
Commercial & industrial	104,171	1,128	1,407	2,245	381	109,332
HELOC	115,092	—	—	—	—	115,092
Consumer	66,512	528	469	—	—	67,509
	\$7,804,613	\$76,285	\$415,550	\$2,245	\$381	\$8,299,074
Total grade as a % of total gross loans	94.1	% 0.9	% 5.0	% —	% —	%





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## Credit Risk Profile Based on Payment Activity (excludes covered loans):

December 31, 2011	Performing Loans		Non-Performing Loans		
	Amount	% of Total Gross Loans	Amount	% of Total Gross Loans	
	(In thousands)				
Single-family residential	\$5,961,272	98.0	% \$121,218	2.0	%
Construction - speculative	121,044	93.0	9,076	7.0	
Construction - custom	270,592	99.8	635	0.2	
Land - acquisition & development	140,816	80.0	35,149	20.0	
Land - consumer lot loans	148,023	95.6	6,851	4.4	
Multi-family	682,121	99.0	7,028	1.0	
Commercial real estate	410,620	98.9	4,774	1.1	
Commercial & industrial	93,784	100.0	8	—	
HELOC	131,478	99.5	611	0.5	
Consumer	62,810	99.3	433	0.7	
	\$8,022,560	97.7	\$185,783	2.3	
September 30, 2011	Performing Loans		Non-Performing Loans		
	Amount	% of Total Gross Loans	Amount	% of Total Gross Loans	
	(In thousands)				
Single-family residential	\$6,092,254	98.0	% \$126,624	2.0	%
Construction - speculative	125,076	89.0	15,383	11.0	
Construction - custom	279,216	99.8	635	0.2	
Land - acquisition & development	163,353	81.4	37,339	18.6	
Land - consumer lot loans	154,303	94.6	8,843	5.4	
Multi-family	693,009	98.9	7,664	1.1	
Commercial real estate	292,062	96.2	11,380	3.8	
Commercial & industrial	107,653	98.5	1,679	1.5	
HELOC	114,611	99.6	481	0.4	
Consumer	67,072	99.4	437	0.6	
	\$8,088,609	97.5	% \$210,465	2.5	%

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The following table provides information on impaired loans based on loan types as of December 31, 2011 and September 30, 2011:

December 31, 2011	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment for Quarter Ended December 31, 2011
	(In thousands)			
With no related allowance recorded:				
Single-family residential	\$630	\$744	\$—	\$648
Construction - speculative	1,047	1,461	—	958
Construction - custom	—	—	—	—
Land - acquisition & development	22,046	50,712	—	21,568
Land - consumer lot loans	—	—	—	—
Multi-family	4,978	5,653	—	5,315
Commercial real estate	1,550	2,051	—	1,095
Commercial & industrial	13	22	—	6
HELOC	—	—	—	—
Consumer	—	—	—	—
	30,264	60,643	—	29,590
With an allowance recorded:				
Single-family residential	352,599	352,599	30,185	338,996
Construction - speculative	30,687	30,687	6,743	30,578
Construction - custom	—	—	—	—
Land - acquisition & development	47,663	48,540	21,966	47,789
Land - consumer lot loans	351	351	1,254	351
Multi-family	13,260	13,260	4,180	13,274
Commercial real estate	6,409	6,409	1,601	6,419
Commercial & industrial	34	34	34	37
HELOC	—	—	—	—
Consumer	—	—	—	—
	451,003	451,880	65,963	(1) 437,444
Total:				
Single-family residential	353,229	353,343	30,185	339,644
Construction - speculative	31,734	32,148	6,743	31,536
Construction - custom	—	—	—	—
Land - acquisition & development	69,709	99,252	21,966	69,357
Land - consumer lot loans	351	351	1,254	351
Multi-family	18,238	18,913	4,180	18,589
Commercial real estate	7,959	8,460	1,601	7,514
Commercial & industrial	47	\$56	34	43
HELOC	—	—	—	—
Consumer	—	—	—	—

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\$481,267      \$512,523      \$65,963      (1) \$467,034

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(1)Includes \$39,988,000 of specific reserves and \$25,975,000 included in the general reserves.

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September 30, 2011	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment for Quarter Ended December 31, 2010
	(In thousands)			
With no related allowance recorded:				
Single-family residential	\$5,597	\$9,575	\$—	\$—
Construction - speculative	8,286	11,026	—	25,722
Construction - custom	—	—	—	—
Land - acquisition & development	22,436	50,970	—	37,685
Land - consumer lot loans	—	—	—	—
Multi-family	3,233	4,508	—	5,627
Commercial real estate	3,462	3,963	—	8,444
Commercial & industrial	—	—	—	1,911
HELOC	—	—	—	—
Consumer	—	—	—	—
	43,014	80,042	—	79,389
With an allowance recorded:				
Single-family residential	331,546	331,546	29,378	218,831
Construction - speculative	29,255	29,255	6,859	50,691
Construction - custom	—	—	—	—
Land - acquisition & development	49,036	49,912	22,230	100,163
Land - consumer lot loans	352	352	1,135	—
Multi-family	17,149	17,149	4,180	11,348
Commercial real estate	6,429	6,429	1,601	2,409
Commercial & industrial	41	41	41	120
HELOC	—	—	—	—
Consumer	—	—	—	—
	433,808	434,684	65,424	(1) 383,562
Total:				
Single-family residential	337,143	341,121	29,378	218,831
Construction - speculative	37,541	40,281	6,859	76,413
Construction - custom	—	—	—	—
Land - acquisition & development	71,472	100,882	22,230	137,848
Land - consumer lot loans	352	352	1,135	—
Multi-family	20,382	21,657	4,180	16,975
Commercial real estate	9,891	10,392	1,601	10,853
Commercial & industrial	41	41	41	2,031
HELOC	—	—	—	—
Consumer	—	—	—	—
	\$476,822	\$514,726	\$65,424	(1) \$462,951

(1) Includes \$41,912,000 of specific reserves and \$23,512,000 included in the general reserves.

NOTE G – New Accounting Pronouncements

In December 2011, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”)

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2011-11, Balance Sheet (Topic 210) – Disclosures about Offsetting Assets and Liabilities. The amendments in this ASU will enhance disclosures required by U.S. GAAP by requiring improved information about financial instruments and derivative instruments that are either (1) offset in accordance with current U.S. GAAP or (2) subject to an enforceable master netting arrangement or similar agreement, irrespective of whether they are offset in accordance with current U.S. GAAP. The guidance in this ASU is effective for the first interim or annual period beginning on or after January 1, 2013 and should be applied retrospectively. This new guidance is not expected to have a material impact on the Company's consolidated financial statements.

In December 2011, the FASB issued ASU 2011-12, Comprehensive Income (Topic 220) – Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05. Under the amendments in ASU 2011-05, entities are required to present reclassification adjustments and the effect of those reclassification adjustments on the face of the financial statements where net income is presented, by component of net income, and on the face of the financial statements where other comprehensive income is presented, by component of other comprehensive income. In addition, the amendments in ASU 2011-05 require that reclassification adjustments be presented in interim financial periods. The amendments in ASU 2011-12 supersede and defer changes to those paragraphs in ASU 2011-05 that pertain to how, when and where reclassification adjustments are presented while the FASB redeliberates the presentation of reclassification adjustments. All other requirements of ASU 2011-05 are not affected by ASU 2011-12.

NOTE H – Fair Value Measurements

U.S. GAAP defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. U.S. GAAP also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active exchange markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active and other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The following is a description of the valuation methodologies used to measure and report fair value of financial assets and liabilities on a recurring or nonrecurring basis:

Measured on a Recurring Basis

Securities

Securities available for sale are recorded at fair value on a recurring basis. Securities at fair value are priced using model pricing based on the securities' relationship to other benchmark quoted prices as provided by an independent third party, and under the provisions of the Fair Value Measurements and Disclosures topic of the FASB Accounting Standards Codification are considered a Level 2 input method.

The following table presents the balance of assets measured at fair value on a recurring basis at December 31, 2011:





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	Fair Value at December 31, 2011			Total
	Level 1 (In thousands)	Level 2	Level 3	
Available-for-sale securities				
Equity securities	\$—	\$—	\$—	\$—
Obligations of U.S. government	—	151,225	—	151,225
Obligations of states and political subdivisions	—	23,710	—	23,710
Obligations of foreign governments	—	—	—	—
Corporate debt securities	—	29,371	—	29,371
Mortgage-backed securities				
Agency pass-through certificates	—	3,343,770	—	3,343,770
Other debt securities	—	—	—	—
Balance at end of period	\$—	\$3,548,076	\$—	\$3,548,076

There were no transfers between, into and/or out of Levels 1, 2 or 3 during the quarter ended December 31, 2011. Measured on a Nonrecurring Basis

**Impaired Loans & Real Estate Held for Sale**

From time to time, and on a nonrecurring basis, fair value adjustments to collateral dependent loans and real estate held for sale are recorded to reflect write-downs of principal balances based on the current appraised or estimated value of the collateral.

Real estate held for sale consists principally of properties acquired through foreclosure.

The following table presents the aggregated balance of assets measured at estimated fair value on a nonrecurring basis through the quarter ended December 31, 2011, and the total losses resulting from those fair value adjustments for the quarter ended December 31, 2011. The following estimated fair values are shown gross of estimated selling costs:

	Through December 31, 2011				Quarter Ended December 31, 2011
	Level 1 (In thousands)	Level 2	Level 3	Total	Total Losses
Impaired loans (1)	\$—	\$—	\$13,680	\$13,680	\$1,001
Covered REO (2)	—	—	15,582	15,582	701
Real estate held for sale (2)	—	—	58,986	58,986	20,964
Balance at end of period	\$—	\$—	\$88,248	\$88,248	\$22,666

(1) The losses represents remeasurements of collateral dependent loans.

(2) The losses represents aggregate writedowns and charge-offs on real estate held for sale.

There were no liabilities carried at fair value, measured on a recurring or nonrecurring basis, at December 31, 2011.

**Fair Values of Financial Instruments**

U. S. GAAP requires disclosure of fair value information about financial instruments, whether or not recognized on the statement of financial condition, for which it is practicable to estimate those values. Certain financial instruments and all non-financial instruments are excluded from the disclosure requirements. Accordingly, the aggregate fair value estimates presented do not reflect the underlying fair value of the Company. Although management is not aware of any factors that would materially affect the estimated fair value amounts presented below, such amounts have not

been comprehensively revalued for purposes of these financial statements since the dates shown, and therefore, estimates of fair value subsequent to those dates may differ significantly from the amounts presented below.

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	December 31, 2011		September 30, 2011	
	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
	(In thousands)			
Financial assets				
Cash and cash equivalents	\$909,911	\$909,911	\$816,002	\$816,002
Available-for-sale securities				
Equity securities	—	—	—	—
Obligations of U.S. government	151,225	151,225	190,527	190,527
Obligations of states and political subdivisions	23,710	23,710	23,568	23,568
Obligations of foreign governments	—	—	—	—
Corporate debt securities	29,371	29,371	29,959	29,959
Mortgage-backed securities				
Agency pass-through certificates	3,343,770	3,343,770	3,011,090	3,011,090
Other debt securities	—	—	—	—
Total available-for-sale securities	3,548,076	3,548,076	3,255,144	3,255,144
Held-to-maturity securities				
Equity securities	—	—	—	—
Obligations of U.S. government	—	—	—	—
Obligations of states and political subdivisions	795	834	1,950	2,023
Obligations of foreign governments	—	—	—	—
Corporate debt securities	—	—	—	—
Mortgage-backed securities				
Agency pass-through certificates	41,431	44,651	45,086	48,593
Other debt securities	—	—	—	—
Total held-to-maturity securities	42,226	45,485	47,036	50,616
Loans receivable	7,810,075	8,400,463	7,935,877	8,479,307
Covered loans	347,469	341,853	382,183	375,027
FDIC indemnification asset	92,103	90,201	98,871	101,751
FHLB stock	153,333	153,333	151,755	151,755
Financial liabilities				
Customer accounts	8,875,675	8,760,540	8,665,903	8,557,357
FHLB advances and other borrowings	2,760,868	3,116,631	2,762,066	3,038,127

The following methods and assumptions were used to estimate the fair value of financial instruments:

Cash and cash equivalents – The carrying amount of these items is a reasonable estimate of their fair value.

Available-for-sale securities and held-to-maturity securities – Securities at fair value are priced using model pricing based on the securities' relationship to other benchmark quoted prices as provided by an independent third party, and under the provisions of the Fair Value Measurements and Disclosures topic of the FASB Accounting Standards Codification are considered a Level 2 input method.

Loans receivable and covered loans – For certain homogeneous categories of loans, such as fixed- and variable-rate residential mortgages, fair value is estimated for securities backed by similar loans, adjusted for differences in loan characteristics, using the same methodology described above for AFS and HTM securities. The fair value of other loan types is estimated by discounting



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the future cash flows and estimated prepayments using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining term. Some loan types were valued at carrying value because of their floating rate or expected maturity characteristics. Net deferred loan fees are not included in the fair value calculation but are included in the carrying amount.

FDIC indemnification asset – The fair value of the indemnification asset is estimated by discounting the expected future cash flows using the current rates.

FHLB stock – The fair value is based upon the par value of the stock which equates to its carrying value.

Customer accounts – The fair value of demand deposits, savings accounts, and money market accounts is the amount payable on demand at the reporting date. The fair value of fixed-maturity certificates of deposit is estimated by discounting the estimated future cash flows using the rates currently offered for deposits with similar remaining maturities.

FHLB advances and other borrowings – The fair value of FHLB advances and other borrowings is estimated by discounting the estimated future cash flows using rates currently available to the Company for debt with similar remaining maturities.

The following is a reconciliation of amortized cost to fair value of available-for-sale and held-to-maturity securities:

	December 31, 2011					
	Amortized Cost	Gross Unrealized Gains	Unrealized Losses	Fair Value	Yield	
	(In thousands)					
Available-for-sale securities						
U.S. government and agency securities due						
Within 1 year	\$ 500	\$ 30	\$—	\$ 530	4.00	%
1 to 5 years	—	—	—	—	—	
5 to 10 years	9,300	4,324	—	13,624	10.38	
Over 10 years	136,460	611	—	137,071	2.16	
Corporate bonds due						
5 to 10 years	30,000	308	(937)	29,371	4.00	
Municipal bonds due						
Over 10 years	20,456	3,254	—	23,710	6.45	
Mortgage-backed securities						
Agency pass-through certificates	3,218,244	125,914	(388)	3,343,770	4.62	
	3,414,960	134,441	(1,325)	3,548,076	4.54	
Held-to-maturity securities						
Tax-exempt municipal bonds due						
1 to 5 years	—	—	—	—	—	
5 to 10 years	795	39	—	834	5.58	
Over 10 years	—	—	—	—	—	
U.S. government and agency securities due						
1 to 5 years	—	—	—	—	—	
Mortgage-backed securities						
Agency pass-through certificates	41,431	3,220	—	44,651	5.31	

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42,226	3,259	—	45,485	5.32	
\$3,457,186	\$137,700	\$(1,325	) \$3,593,561	4.55	%

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	September 30, 2011			Fair Value	Yield	
	Amortized Cost (In thousands)	Gross Gains	Unrealized Losses			
Available-for-sale securities						
U.S. government and agency securities due						
Within 1 year	\$500	\$34	\$—	\$534	4.00	%
1 to 5 years	—	—	—	—	—	
5 to 10 years	9,300	4,547	—	13,847	10.38	
Over 10 years	175,515	631	—	176,146	2.57	
Corporate bonds due						
5 to 10 years	30,000	284	(325)	29,959	4.00	
Municipal bonds due						
Over 10 years	20,461	3,107	—	23,568	6.45	
Mortgage-backed securities						
Agency pass-through certificates	2,883,734	127,356	—	3,011,090	4.72	
	3,119,510	135,959	(325)	3,255,144	4.62	
Held-to-maturity securities						
Tax-exempt municipal bonds due						
1 to 5 years	405	5	—	410	6.52	
5 to 10 years	1,545	68	—	1,613	5.60	
Over 10 years	—	—	—	—	—	
U.S. government and agency securities due						
1 to 5 years	—	—	—	—	—	
Mortgage-backed securities						
Agency pass-through certificates	45,086	3,507	—	48,593	5.31	
	47,036	3,580	—	50,616	5.33	
	\$3,166,546	\$139,539	\$(325)	\$3,305,760	4.63	%

During the period ending December 31, 2011, \$3,500,000 of available-for-sale securities were sold, resulting in a gain of \$0. \$0 of available-for-sale securities were sold during the period ending December 31, 2010, resulting in a gain of \$0.

Substantially all mortgage-backed securities have contractual due dates that exceed 10 years.

The following table shows the unrealized gross losses and fair value of securities at December 31, 2011, by length of time that individual securities in each category have been in a continuous loss position. Management believes that the declines in fair value of these investments are not an other than temporary impairment.

	Less than 12 months		12 months or more		Total Unrealized Gross Losses	Fair Value
	Unrealized Gross Losses	Fair Value	Unrealized Gross Losses	Fair Value		
Corporate bonds due	\$—	\$—	\$(937)	\$9,063	\$(937)	\$9,063

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Agency pass-through certificates	(388	)	66,664	—	—	(388	)	66,664	
	(388	)	\$66,664	\$ (937	)	\$9,063	(1,325	)	\$75,727

NOTE I – Covered Assets

Covered assets represent loans and real estate held for sale acquired from the FDIC that are subject to loss sharing agreements

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and were \$396,003,000 as of December 31, 2011, versus \$438,566,000 as of September 30, 2011.

Changes in the carrying amount and accretible yield for acquired impaired and non-impaired loans were as follows:

December 31, 2011	Acquired Impaired		Acquired Non-impaired	
	Accretible Yield	Carrying Amount of Loans	Accretible Yield	Carrying Amount of Loans
	(In thousands)			
Balance at beginning of period	\$37,072	\$116,061	\$30,370	\$269,888
Accretion	(5,351	) 5,351	(2,684	) 2,684
Transfers to REO		(5,472	) —	
Payments received, net		(15,845	) —	(25,198
Balance at end of period	\$31,721	\$100,095	\$27,686	\$247,374
September 30, 2011	Acquired Impaired		Acquired Non-impaired	
	Accretible Yield	Carrying Amount of Loans	Accretible Yield	Carrying Amount of Loans
	(In thousands)			
Balance at beginning of period	\$27,019	\$190,530	\$39,813	\$343,944
Reclassification from nonaccretable balance, net	24,025	—	—	—
Accretion	(13,972	) 13,972	(9,443	) 9,443
Transfers to REO	—	(54,638	) —	—
Payments received, net	—	(33,803	) —	(83,499
Balance at end of period	\$37,072	\$116,061	\$30,370	\$269,888

At December 31, 2011, none of the acquired impaired or non-impaired loans were classified as non-performing assets. Therefore, interest income, through accretion of the difference between the carrying amount of the loans and the expected cash flows, was recognized on all acquired loans. The allowance for credit losses related to the acquired loans resulted from decreased expectations of future cash flows due to increased credit losses for certain acquired loan pools.

The outstanding principal balance of acquired loans was \$454,391,000 and \$495,358,000 as of December 31, 2011 and September 30, 2011, respectively. The discount balance related to the acquired loans was \$103,156,000 and \$109,409,000 as of December 31, 2011 and September 30, 2011, respectively.

The following table shows the year to date activity for the FDIC indemnification asset:

	December 31, 2011	September 30, 2011
	(In thousands)	
Balance at beginning of period	\$101,634	\$131,128
Additions	1,356	10,470
Payments received	(6,761	) (32,828
Amortization	(4,723	) (10,239

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Accretion	597	3,103
Balance at end of period	\$92,103	\$101,634

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The following tables provide information on covered loans based on credit quality indicators (defined in Note A) as of December 31, 2011 and September 30, 2011:

Credit Risk Profile by Internally Assigned Grade:

December 31, 2011	Internally Assigned Grade					Total Net Loans
	Pass (In thousands)	Special mention	Substandard	Doubtful	Loss	
Purchased non-credit impaired loans:						
Single-family residential	\$42,610	\$—	\$586	\$—	\$—	\$43,196
Construction - speculative	725	—	—	—	—	725
Construction - custom	—	—	—	—	—	—
Land - acquisition & development	8,050	5,402	1,177	—	—	14,629
Land - consumer lot loans	523	—	—	—	—	523
Multi-family	30,317	313	2,454	—	—	33,084
Commercial real estate	104,144	1,139	29,719	—	—	135,002
Commercial & industrial	8,347	4,601	3,948	444	—	17,340
HELOC	21,595	—	—	—	—	21,595
Consumer	1,061	—	—	—	—	1,061
	217,372	11,455	37,884	444	—	267,155
Total grade as a % of total net loans	81.4	% 4.3	% 14.2	% 0.2	% —	%
Purchased credit impaired loans:						
Pool 1 - Construction and land A&D	9,989	2,723	50,717	—	—	63,429
Pool 2 - Single-family residential	3,579	—	4,025	—	—	7,604
Pool 3 - Multi-family	—	3,066	234	—	—	3,300
Pool 4 - HELOC & other consumer	2,603	—	4,415	—	—	7,018
Pool 5 - Commercial real estate	415	30,416	47,723	—	—	78,554
Pool 6 - Commercial & industrial	2,866	2,590	21,268	560	47	27,331
	\$19,452	\$38,795	\$128,382	\$560	\$47	187,236
						Total covered loans 454,391
						Discount (103,156 )
						Allowance (3,766 )
						Covered loans, net \$347,469

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September 30, 2011	Internally Assigned Grade					Total Net Loans
	Pass	Special mention	Substandard	Doubtful	Loss	
	(In thousands)					
Purchased non-credit impaired loans:						
Single-family residential	\$45,619	\$—	\$595	\$—	\$—	\$46,214
Construction - speculative	1,315	—	—	—	—	1,315
Construction - custom	—	—	—	—	—	—
Land - acquisition & development	8,383	6,315	360	—	—	15,058
Land - consumer lot loans	543	—	111	—	—	654
Multi-family	32,448	—	2,458	—	—	34,906
Commercial real estate	118,124	1,361	28,979	—	—	148,464
Commercial & industrial	13,717	4,481	4,239	444	—	22,881
HELOC	21,730	—	—	—	—	21,730
Consumer	1,199	—	—	—	—	1,199
	243,078	12,157	36,742	444	—	292,421
Total grade as a % of total net loans	83.1	% 4.2	% 12.6	% 0.2	% —	%
Purchased credit impaired loans:						
Pool 1 - Construction and land A&D	9,982	2,980	54,682	—	—	67,644
Pool 2 - Single-family residential	3,667	—	8,263	—	—	11,930
Pool 3 - Multi-family	—	—	3,324	—	—	3,324
Pool 4 - HELOC & other consumer	3,544	—	5,411	—	—	8,955
Pool 5 - Commercial real estate	418	30,579	48,069	—	—	79,066
Pool 6 - Commercial & industrial	2,859	2,725	25,662	772	—	32,018
	\$20,470	\$36,284	\$145,411	\$772	\$—	202,937
						Total covered loans
						495,358
						Discount (109,409 )
						Allowance (3,766 )
						Covered loans, net \$382,183



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The following tables provide an analysis of the age of purchased non-credit impaired loans in past due status for the periods ended December 31, 2011 and September 30, 2011:

December 31, 2011 Type of Loans	Amount of Loans Net of LIP & Chg.-Off	Days Delinquent Based on \$ Amount of Loans					Total	% based on \$	
		Current	30	60	90				
Single-Family Residential	\$ 43,196	\$40,188	\$934	\$—	\$2,074	\$3,008	6.96	%	
Construction - Speculative	725	725	—	—	—	—	NM		
Construction - Custom Land - Acquisition & Development	—	—	—	—	—	—	NM		
Land - Consumer Lot Loans	14,629	13,002	399	—	1,228	1,627	11.12		
Multi-Family	523	507	16	—	—	16	3.06		
Commercial Real Estate	33,084	31,576	—	—	1,508	1,508	4.56		
Commercial & Industrial	135,002	131,871	205	1,680	1,246	3,131	2.32		
HELOC	17,340	12,671	3,723	207	739	4,669	26.93		
Consumer	21,595	20,200	948	150	297	1,395	6.46		
	1,061	1,007	49	4	1	54	5.09		
	\$ 267,155	\$251,747	\$6,274	\$2,041	\$7,093	\$15,408	5.77	%	

September 30, 2011 Type of Loans	Amount of Loans Net of LIP & Chg.-Off	Days Delinquent Based on \$ Amount of Loans					Total	% based on \$	
		Current	30	60	90				
Single-Family Residential	\$ 46,214	\$43,445	\$1,034	\$30	\$1,705	\$2,769	5.99	%	
Construction - Speculative	1,315	1,315	—	—	—	—	NM		
Construction - Custom Land - Acquisition & Development	—	—	—	—	—	—	NM		
Land - Consumer Lot Loans	15,058	13,344	487	—	1,227	1,714	11.38		
Multi-Family	654	527	16	—	111	127	19.42		
Commercial Real Estate	34,906	33,398	—	—	1,508	1,508	4.32		
Commercial & Industrial	148,464	142,060	1,527	—	4,877	6,404	4.31		
HELOC	22,881	18,049	3,606	703	523	4,832	21.12		
Consumer	21,730	20,339	731	391	269	1,391	6.40		
	1,199	1,123	31	8	37	76	6.34		
	\$ 292,421	\$273,600	\$7,432	\$1,132	\$10,257	\$18,821	6.44	%	

NM - not meaningful

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WASHINGTON FEDERAL, INC. AND SUBSIDIARIES

PART I – Financial Information

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations

**FORWARD LOOKING STATEMENTS**

In addition to historical information, this Quarterly Report on Form 10-Q includes certain “forward-looking statements,” as defined in the Securities Act of 1933 and the Securities Exchange Act of 1934, based on current management expectations. Actual results could differ materially from those management expectations. Such forward-looking statements include statements regarding the Company’s intentions, beliefs or current expectations as well as the assumptions on which such statements are based. Stockholders and potential stockholders are cautioned that any such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and that actual results may differ materially from those contemplated by such forward-looking statements. Factors that could cause future results to vary from current management expectations include, but are not limited to: general economic conditions; legislative and regulatory changes, including without limitation the potential effect of the Dodd-Frank Wall Street Reform and Consumer Protection Act and regulations to be promulgated thereunder; monetary fiscal policies of the federal government; changes in tax policies; rates and regulations of federal, state and local tax authorities; changes in interest rates; deposit flows; cost of funds; demand for loan products; demand for financial services; competition; changes in the quality or composition of the Company’s loan and investment portfolios; changes in accounting principles; policies or guidelines and other economic, competitive, governmental and technological factors affecting the Company’s operations, markets, products, services and fees, including without limitation the Bank’s ability to comply in a timely and satisfactory manner with the requirements of the memorandum of understanding entered into with the Office of Thrift Supervision. The Company undertakes no obligation to update or revise any forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time.

**GENERAL**

Washington Federal, Inc. (“Company”) is a savings and loan holding company. The Company’s primary operating subsidiary is Washington Federal. The name of the primary operating subsidiary was changed from Washington Federal Savings to Washington Federal effective July 7, 2011.

**INTEREST RATE RISK**

The Company accepts a higher level of interest rate volatility as a result of its significant holdings of fixed-rate single-family home loans that are longer in term than the characteristics of its primary liabilities of customer accounts and borrowings. As a result, assets do not respond as quickly to changes in interest rates as liabilities and net interest income typically declines when interest rates rise and expands when interest rates fall as compared to a portfolio of matched maturities of assets and liabilities.

At December 31, 2011, the Company had approximately \$2.5 billion more liabilities subject to repricing in the next year than assets, which amounted to a negative one-year maturity gap of 18.1% of total assets. This is an increase from the 16.5% negative gap as of September 30, 2011.

The potential impact of rising interest rates on net income for one year has also been estimated using the new model. In the event of an immediate and parallel increase of 200 basis points in interest rates, we would expect net interest income to decrease by 3.4%. In the event of a gradual increase from current rates by 200 basis points over a twelve-month period, we would expect a decrease in net interest income of .7%.

This analysis assumes zero balance sheet growth and constant percentage composition of assets and liabilities. It also assumes that loan and deposit prices respond in full to the increase in market rates. Actual results will differ from the assumptions used in this model, as Management monitors and adjusts loan and deposit pricing and the size and composition of the balance sheet to respond to changing interest rates.

The net portfolio value (“NPV”) is the difference between the present value of interest-bearing assets and the present value of expected cash flows from interest-earning liabilities and off-balance-sheet contracts. The sensitivity of the NPV to changes in interest rates is another measure of interest rate risk. This approach provides a longer term view of

interest rate risk as it incorporates all future expected cash flows. In the event of an immediate and parallel increase of 200 basis points in interest rates, the NPV is estimated to decline by \$599 million and the NPV to total assets ratio to decline to 10.87%. As of September 30, 2011 the estimated decrease in NPV in the event of a 200 basis point increase in rates was estimated to decline by \$619 million and the NPV to total assets ratio to decline to 11.04%. This increase in NPV sensitivity is primarily due to faster prepayment estimates.

The interest rate spread decreased to 3.11% at December 31, 2011 from 3.13% at September 30, 2011. The spread decreased due to a continued declining average rate on earning assets. As of December 31, 2011, the weighted average rate on earning assets



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decreased by 12 basis points compared to September 30, 2011, while the weighted average rates on customer deposit accounts and borrowings decreased by 10 basis points over the same period.

As of December 31, 2011, the Company had increased total assets by \$208,967,000 from \$13,440,749,000 at September 30, 2011. For the quarter ended December 31, 2011, compared to September 30, 2011, loans (both non-covered and covered) decreased \$160,516,000, or 1.9%. To help offset the reduced income from loans, investment securities increased \$288,122,000, or 8.7%. Cash and cash equivalents of \$909,911,000 and stockholders’ equity of \$1,910,387,000 provides management with flexibility in managing interest rate risk going forward.

## LIQUIDITY AND CAPITAL RESOURCES

The Company’s net worth at December 31, 2011 was \$1,910,387,000, or 14.00%, of total assets. This was an increase of \$3,854,000 from September 30, 2011 when net worth was \$1,906,533,000, or 14.18%, of total assets. The Company’s net worth was impacted in the quarter by net income of \$33,418,000, the payment of \$8,517,000 in cash dividends, treasury stock purchases that totaled \$20,311,000, as well as a decrease in other comprehensive income of \$1,593,000.

Management believes this strong net worth position will help the Company manage its interest rate risk and provide the capital support needed for controlled growth in a regulated environment. To be categorized as well capitalized, Washington Federal must maintain minimum total risk-based, Tier 1 risk-based and Tier 1 leverage ratios as set forth in the following table.

	Actual		Capital Adequacy Guidelines		Categorized as Well Capitalized Under Prompt Corrective Action Provisions		
	Capital (In thousands)	Ratio	Capital	Ratio	Capital	Ratio	
December 31, 2011							
Total capital to risk-weighted assets	\$ 1,632,494	24.96	% \$ 523,295	8.00	% \$ 654,119	10.00	%
Tier I capital to risk-weighted assets	1,549,770	23.69	% N/A	N/A	392,471	6.00	%
Core capital to adjusted tangible assets	1,549,770	11.73	% N/A	N/A	660,757	5.00	%
Core capital to total assets	1,549,770	11.73	% 528,606	4.00	% N/A	N/A	
Tangible capital to tangible assets	1,549,770	11.73	% 528,606	4.00	% N/A	N/A	
September 30, 2011							
Total capital to risk-weighted assets	1,624,817	24.68	% 526,765	8.00	% 658,456	10.00	%
Tier I capital to risk-weighted assets	1,543,438	23.44	% N/A	N/A	395,074	6.00	%
Core capital to adjusted tangible assets	1,543,438	11.82	% N/A	N/A	62,672	5.00	%
Core capital to total assets	1,543,438	11.82	% 391,603	3.00	% N/A	N/A	
Tangible capital to tangible assets	1,543,438	11.82	% 195,802	1.50	% N/A	N/A	

## CHANGES IN FINANCIAL CONDITION

Available-for-sale and held-to-maturity securities: Available-for-sale securities increased \$292,932,000, or 9.0%, during the three months ended December 31, 2011, which included the purchase of \$581,337,000 of available-for-sale

securities. There were \$3,500,000 of available-for-sale securities sold during the quarter ended December 31, 2011, resulting in no gain or loss. During the same period, there were no purchases or sales of held-to-maturity securities. As of December 31, 2011, the Company had net unrealized gains on available-for-sale securities of \$84,196,000, net of tax, which were recorded as part of stockholders' equity. The Company increased its available-for-sale investment portfolio to partially replace some of the lost interest income on maturing and prepaying loans and mortgage-backed securities.

Loans receivable: During the quarter ended December 31, 2011, the balance of loans receivable decreased 1.6% to \$7,810,075,000

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compared to \$7,935,877,000 at September 30, 2011. This decrease is consistent with management’s strategy to reduce the Company’s exposure to land and construction loans and not aggressively compete for 30 year fixed-rate mortgages at current market rates. Additionally, during the year to date period, \$42,774,000 of loans were transferred to REO. If the current low rates on 30 year fixed-rate mortgages persist, management will consider continuing to shrink the Company's loan portfolio. The following table shows the loan portfolio by category for the last three quarters.

Loan Portfolio by Category *	June 30, 2011		September 30, 2011		December 31, 2011		
	(In thousands)						
Single-family residential	\$6,281,072	74.8	% \$6,218,878	74.9	% \$6,082,490	74.1	%
Construction - speculative	143,964	1.7	140,459	1.7	130,120	1.6	
Construction - custom	270,894	3.2	279,851	3.4	271,227	3.3	
Land - acquisition & development	230,901	2.8	200,692	2.4	175,965	2.1	
Land - consumer lot loans	169,714	2.0	163,146	2.0	154,874	1.9	
Multi-family	717,107	8.6	700,673	8.4	689,149	8.4	
Commercial real estate	303,023	3.6	303,442	3.7	415,394	5.1	
Commercial & industrial	82,091	1.0	109,332	1.3	93,792	1.1	
HELOC	114,676	1.4	115,092	1.4	132,089	1.6	
Consumer	73,061	0.9	67,509	0.8	63,243	0.8	
	8,386,503	100	% 8,299,074	100	% 8,208,343	100	%
Less:							
Allowance for probable losses	161,099		157,160		154,540		
Loans in process	164,747		170,229		159,437		
Discount on acquired loans	—		—		48,929		
Deferred net origination fees	37,047		35,808		35,362		
	362,893		363,197		398,268		
	\$8,023,610		\$7,935,877		\$7,810,075		

\* Excludes covered loans

Covered loans: As of December 31, 2011, covered loans had decreased 9.1%, or \$34,714,000, to \$347,469,000, compared to September 30, 2011, due to continued paydowns and transfers of the properties into covered real estate owned.

Non-performing assets: Non-performing assets, which excludes covered assets acquired in FDIC-assisted transactions, decreased during the quarter ended December 31, 2011 to \$343,665,000 from \$370,294,000 at September 30, 2011, a 7.2% decrease. The continued elevated level of NPAs is a result of the significant decline in housing values in the western United States and the national recession over the last three years. Non-performing assets as a percentage of total assets was 2.52% at December 31, 2011 compared to 2.76% at September 30, 2011. This level of NPAs remains significantly higher than the 0.88% average in the Company’s 28+ year history as a public company. The Company anticipates NPAs will continue to be elevated in the future until the residential real estate market stabilizes and values recover.

The following table sets forth information regarding restructured and non-accrual loans and REO held by the Company at the dates indicated.



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## WASHINGTON FEDERAL, INC. AND SUBSIDIARIES

## PART I – Financial Information

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

	December 31, 2011 (In thousands)		September 30, 2011		
Restructured loans:					
Single-family residential	\$322,669	80.3	% \$309,372	82.0	%
Construction - speculative	18,782	4.7	15,481	4.1	
Construction - custom	1,196	0.3	—	—	
Land - acquisition & development	23,299	5.8	18,033	4.8	
Land - consumer lot loans	14,411	3.6	13,124	3.5	
Multi - family	18,635	4.6	19,046	5.0	
Commercial real estate	1,729	0.4	1,435	0.4	
Commercial & industrial	804	0.2	828	0.2	
HELOC	263	0.1	177	—	
Consumer	—	—	—	—	
Total restructured loans (1)	401,788	100	% 377,496	100	%
Non-accrual loans:					
Single-family residential	121,218	65.3	% 126,624	60.3	%
Construction - speculative	9,076	4.9	15,383	7.3	
Construction - custom	635	0.3	635	0.3	
Land - acquisition & development	35,149	18.9	37,339	17.7	
Land - consumer lot loans	6,851	3.7	8,843	4.2	
Multi-family	7,028	3.8	7,664	3.6	
Commercial real estate	4,774	2.6	11,380	5.4	
Commercial & industrial	8	—	1,679	0.8	
HELOC	611	0.3	481	0.2	
Consumer	433	0.2	437	0.2	
Total non-accrual loans (2)	185,783	100	% 210,465	100	%
Total REO (3)	126,432		129,175		
Total REHI (3)	31,450		30,654		
Total non-performing assets	\$343,665		\$370,294		
Total non-performing assets and performing restructured loans as a percentage of total assets	5.46	%	5.56	%	
(1) Restructured loans were as follows:					
Performing	\$361,551	90.0	% \$320,018	84.8	%
Non-accrual *	40,237	10.0	57,478	15.2	
	\$401,788	100	% \$377,496	100	%

\*Included in "Total non-accrual loans" above

(2) The Company recognized interest income on nonaccrual loans of approximately \$725,000 in the three months ended December 31, 2011. Had these loans performed according to their original contract terms, the Company would have recognized interest income of approximately \$2,823,000 for the three months ended December 31, 2011.

In addition to the nonaccrual loans reflected in the above table, at December 31, 2011, the Company had \$208,122,000 of loans that were less than 90 days delinquent but which it had classified as substandard for one or more reasons. If these loans were deemed non-performing, the Company's ratio of total NPAs and performing restructured loans as a percent of total assets would have increased to 6.99% at December 31, 2011.

(3) Total REO and REHI (included in real estate held for sale on the Statement of Financial Condition) includes real estate held

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## Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations

for sale acquired in settlement of loans or acquired from purchased institutions in settlement of loans. Excludes covered REO.

Restructured single-family residential loans are reserved for under the Company’s general reserve methodology. If any individual loan is significant in balance, the Company may establish a specific reserve as warranted.

Most restructured loans are accruing and performing loans where the borrower has proactively approached the Company about modifications due to temporary financial difficulties. Each request is individually evaluated for merit and likelihood of success. Single-family residential loans comprised 80.3% of restructured loans as of December 31, 2011. The concession for these loans is typically a payment reduction through a rate reduction of from 100 to 200 bps for a specific term, usually six to twelve months. Interest-only payments may also be approved during the modification period.

For commercial loans, six consecutive payments on newly restructured loan terms are required prior to returning the loan to accrual status. In some instances after the required six consecutive payments are made, a management assessment will conclude that collection of the entire principal balance is still in doubt. In those instances, the loan will remain on non-accrual. Homogeneous loans may or may not be on accrual status at the time of restructuring, but all are placed on accrual status upon the restructuring of the loan. Homogeneous loans are restructured only if the borrower can demonstrate the ability to meet the restructured payment terms; otherwise, collection is pursued and the loan remains on non-accrual status until liquidated. If the homogeneous restructured loan does not perform it will be placed in non-accrual status when it is 90 days delinquent.

A loan that defaults and is subsequently modified would impact the Company’s delinquency trend, which is part of the qualitative risk factors component of the general reserve calculation. Any modified loan that re-defaults and is charged-off would impact the historical loss factors component of our general reserve calculation.

Allocation of the allowance for loan losses: The following table shows the allocation of the Company’s allowance for loan losses at the dates indicated.

	December 31, 2011			September 30, 2011				
	Amount (In thousands)	Loans to Total Loans (1)	Coverage Ratio (2)	Amount (In thousands)	Loans to Total Loans (1)	Coverage Ratio (2)		
Single-family residential	\$84,793	74.1	% 1.4	% \$83,307	74.9	% 1.3	%	
Construction - speculative	14,640	1.6	11.3	13,828	1.7	9.8		
Construction - custom	457	3.3	0.2	623	3.4	0.2		
Land - acquisition & development	29,089	2.1	16.5	32,719	2.4	16.3		
Land - consumer lot loans	8,283	1.9	5.1	5,520	2.0	40.0		
Multi-family	6,543	8.4	0.9	7,623	8.4	1.1		
Commercial real estate	2,739	5.1	0.7	4,331	3.7	1.4		
Commercial & industrial	4,421	1.1	4.7	5,099	1.3	4.7		
HELOC	972	1.6	0.7	1,139	1.4	1.0		
Consumer	2,603	0.8	4.1	2,971	0.8	4.4		
	\$154,540	100	%	\$157,160	100	%		

(1) Represents the total amount of the loan category as a % of total gross non-covered loans outstanding.

(2) Represents the allocated allowance of the loan category as a % of total gross non-covered loans outstanding for the same loan category.

Customer accounts: Customer accounts increased \$209,772,000, or 2.42%, to \$8,875,675,000 at December 31, 2011 compared with \$8,665,903,000 at September 30, 2011. The following table shows the composition of the Company's customer accounts as of the dates shown:



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## Deposits by Type

	December 31, 2011 (In thousands)			September 30, 2011				
				Wtd. Avg. Rate			Wtd. Avg. Rate	
Checking (non-interest)	\$266,073	3.0	% —	%	\$235,146	2.7	% —	%
NOW (interest)	584,517	6.6	0.15	%	543,907	6.3	0.13	%
Savings (passbook/stmt)	273,823	3.1	0.20	%	255,396	2.9	0.20	%
Money Market	1,725,804	19.4	0.27	%	1,627,738	18.8	0.26	%
CD’s	6,025,458	67.9	1.41	%	6,003,716	69.3	1.55	%
Total	\$8,875,675	100	% 1.03	%	\$8,665,903	100	% 1.14	%

FHLB advances and other borrowings: Total borrowings decreased slightly to \$2,760,868,000 at December 31, 2011, compared with \$2,762,066,000 at September 30, 2011. The Company has a credit line with the FHLB Seattle equal to 50% of total assets, providing a substantial source of liquidity if needed. FHLB advances are collateralized as provided for in the Advances, Pledge and Security Agreement by all FHLB stock owned by the Company, deposits with the FHLB and certain mortgages or deeds of trust securing such properties as provided in the agreements with the FHLB.

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## WASHINGTON FEDERAL, INC. AND SUBSIDIARIES

## PART I – Financial Information

## Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations

## RESULTS OF OPERATIONS

Net Income: The quarter ended December 31, 2011, produced net income of \$33,418,000 compared to \$24,530,000 for the same quarter one year ago. The net income for the quarter ended December 31, 2011 benefited from overall lower credit costs, which included the provision for loan losses and real estate owned expenses. The provision for loan losses amounted to \$11,209,000, for the quarter ended December 31, 2011, as compared to \$26,000,000 for the three month period one year ago. See related discussion in “Provision for Loan Losses” section below for reasons for the decrease in the provision for loan losses. In addition, losses recognized on real estate acquired through foreclosure was \$10,570,000 for the quarter ended December 31, 2011 as compared to \$10,553,000 for the three month period one year ago.

Net Interest Income: The largest component of the Company’s earnings is net interest income, which is the difference between the interest and dividends earned on loans and other investments and the interest paid on customer deposits and borrowings. Net interest income is impacted primarily by two factors; first, the volume of earning assets and liabilities and second, the rate earned on those assets or the rate paid on those liabilities.

The following table sets forth certain information explaining changes in interest income and interest expense for the periods indicated compared to the same periods one year ago. For each category of interest-earning asset and interest-bearing liability, information is provided on changes attributable to (1) changes in volume (changes in volume multiplied by old rate) and (2) changes in rate (changes in rate multiplied by old volume). The change in interest income and interest expense attributable to changes in both volume and rate has been allocated proportionately to the change due to volume and the change due to rate.

## Rate / Volume Analysis:

	Comparison of Quarters Ended		
	12/31/11 and 12/31/10		
	Volume	Rate	Total
	(In thousands)		
Interest income:			
Loans and covered loans	\$(8,465	) \$(1,971	) \$(10,436 )
Mortgaged-backed securities	7,780	(5,178	) 2,602 )
Investments (1)	(483	) (1,346	) (1,829 )
All interest-earning assets	(1,168	) (8,495	) (9,663 )
Interest expense:			
Customer accounts	(336	) (8,449	) (8,785 )
FHLB advances and other borrowings	932	(791	) 141 )
All interest-bearing liabilities	596	(9,240	) (8,644 )
Change in net interest income	\$(1,764	) \$745	\$ (1,019 )

(1)Includes interest on cash equivalents and dividends on FHLB stock

Provision for Loan Losses: The Company recorded an \$11,209,000 provision for loan losses during the quarter ended December 31, 2011, while a \$26,000,000 provision was recorded for the same quarter one year ago. Non-performing assets amounted to \$343,665,000, or 2.52% , of total assets at December 31, 2011, compared to \$442,699,000, or 3.30%, of total assets one year ago. Non-accrual loans decreased from \$256,434,000 at December 31, 2010, to \$185,783,000 at December 31, 2011, a 27.6% decrease. The Company had net charge-offs of \$13,829,000 for the quarter ended December 31, 2011, compared with \$29,806,000 of net charge-offs for the same quarter one year ago. The decrease in the provision for loan losses is in response to four primary factors: first, the amount of NPA's

improved; second, non-accrual loans as a percentage of net loans decreased from 3.15% at December 31, 2010, to 2.38% at December 31, 2011; third, the percentage of loans 30 days or more delinquent decreased from 3.41% at December 31, 2010, to 3.13% at December 31, 2011; and finally, the Company's exposure in the land A&D and speculative construction portfolios, the source of the majority of losses during this period of the cycle, has decreased from a combined 5% of the gross loan portfolio at December 31, 2010, to 3.7% at December 31, 2011. Management expects the provision to remain at elevated levels until housing values stabilize. Management believes the allowance for loan losses, totaling \$154,540,000, is sufficient to absorb estimated losses inherent in the portfolio.

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WASHINGTON FEDERAL, INC. AND SUBSIDIARIES

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Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations

See Note F for further discussion and analysis of the allowance for loan losses for the quarter ended December 31, 2011.

Other Income: The quarter ended December 31, 2011 produced total other income of \$4,645,000 compared to \$4,426,000 for the same quarter one year ago, an increase of \$219,000.

Other Expense: The quarter ended December 31, 2011, produced total other expense of \$34,364,000 compared to \$34,279,000 for the same quarter one year ago, a 0.25% increase. Total other expense for the quarters ended December 31, 2011 and 2010 equaled 1.01% and 1.02%, respectively, of average assets. The number of staff, including part-time employees on a full-time equivalent basis, was 1,241 and 1,226 at December 31, 2011 and 2010, respectively.

Taxes: Income taxes increased to \$18,799,000 for the quarter ended December 31, 2011, as compared to \$13,798,000 for the same period one year ago. The effective tax rate for the quarters ended December 31, 2011 and 2010, was 36.00%. The Company expects an effective tax rate of 36.00% going forward.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Management believes that there have been no material changes in the Company’s quantitative and qualitative information about market risk since September 30, 2011. For a complete discussion of the Company’s quantitative and qualitative market risk, see “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in the Company’s 2011 Form 10-K.

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES

PART I – Financial Information

Item 4. Controls and Procedures

As of the end of the period covered by this report, the Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's President and Chief Executive Officer along with the Company's Executive Vice President and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures pursuant to the Securities Exchange Act of 1934 ("Exchange Act") Rule 13a-15. Based upon that evaluation, the Company's President and Chief Executive Officer, along with the Company's Executive Vice President and Chief Financial Officer, concluded that the Company's disclosure controls and procedures are effective in timely alerting them to material information relating to the Company (including its consolidated subsidiaries) required to be included in the Company's periodic SEC filings. There have been no significant changes in the Company's internal controls or in other factors that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

Disclosure controls and procedures are Company controls and other procedures that are designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by the Company in the reports that it files under the Exchange Act is accumulated and communicated to the Company's management, including its President and Chief Executive Officer and Executive Vice President and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

WASHINGTON FEDERAL, INC. AND SUBSIDIARIES

PART II – Other Information

Item 1. Legal Proceedings

From time to time the Company or its subsidiaries are engaged in legal proceedings in the ordinary course of business, none of which are considered to have a material impact on the Company's financial position or results of operations.

Item 1A. Risk Factors

In addition to the other information contained in this Quarterly Report on Form 10-Q, the following risk factors represent material updates and additions to the risk factors previously disclosed in the Company's Annual Report on Form 10-K. Additional risks not presently known to us, or that we currently deem immaterial, may also adversely affect our business, financial condition or results of operations.

Financial reform legislation has, among other things, eliminated the Office of Thrift Supervision ("OTS"), tightened capital standards, created a new Consumer Financial Protection Bureau and resulted in new laws and regulations that may increase our costs of operations.

On July 21, 2010, the President signed into law the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Act"). This new law significantly changed the current bank regulatory structure and affected the lending, deposit, investment, trading and operating activities of financial institutions and their holding companies. It requires various federal agencies to adopt a broad range of new implementing rules and regulations, and to prepare numerous studies and reports for Congress. The federal agencies are given significant discretion in drafting the implementing rules and regulations, and consequently, many of the details and much of the impact of the Act may not be known for many months or years.

One change that was particularly significant to the Company and the Bank was the abolition of the OTS, the Bank's historical federal financial institution regulator. After the OTS was abolished, supervision and regulation of the Company moved to the Board of Governors of the Federal Reserve System ("Federal Reserve") and supervision and regulation of the Bank moved to the Office of the Comptroller of the Currency ("OCC"). Except as described below, however, the laws and regulations applicable to the Company and the Bank will not generally change – the Home Owners Loan Act and the regulations issued under the Act will generally still apply (although these laws and regulations will be interpreted by the Federal Reserve and the OCC, respectively).

In addition, the Company for the first time is subject to consolidated capital requirements and is required to serve as a source of strength to the Bank. The Bank is subject to the same lending limits as national banks. At this time, we do not anticipate that being subject to any of these provisions will have a material effect on the Company or the Bank.

The Act also broadened the base for Federal Deposit Insurance Corporation insurance assessments. Assessments are now based on the average consolidated total assets less tangible equity capital of a financial institution. This could result in an increase in deposit insurance assessments to be paid by the Bank. The Act also permanently increased the maximum amount of deposit insurance for banks, savings institutions and credit unions to \$250,000 per depositor, retroactive to January 1, 2008, and non-interest bearing transaction accounts will have unlimited deposit insurance from March 31, 2011 through December 31, 2012. The Federal Reserve also adopted a rule addressing interchange fees applicable to debit card transactions that lowers fee income generated from this source. At this time, we do not anticipate that being subject to any of these provisions will have a material effect on the Company or the Bank.

The Act requires publicly traded companies to give stockholders a non-binding vote on executive compensation and so-called "golden parachute" payments, and authorizes the Securities and Exchange Commission to promulgate rules that would allow stockholders to nominate their own candidates for election as directors using a company's proxy materials. The legislation also directs the federal financial institution regulatory agencies to promulgate rules prohibiting excessive compensation being paid to financial institution executives.

The Act created a new Consumer Financial Protection Bureau to take over responsibility for the principal federal consumer protection laws, such as the Truth in Lending Act, the Equal Credit Opportunity Act, the Real Estate Settlement Procedures Act and the Truth in Saving Act, among others, with broad rule-making, supervisory and examination authority in this area over institutions that have assets of \$10 billion or more, such as the Bank. The Act

also narrowed the scope of federal preemption of state laws related to federally chartered institutions. Many of the provisions of the Act will not become effective until a year or more after its enactment and, if required, the adoption and effectiveness of implementing regulations. In addition, the scope and impact of many of the Act's provisions will be determined

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## WASHINGTON FEDERAL, INC. AND SUBSIDIARIES

## PART II – Other Information

through the rulemaking process. As a result, we cannot predict the ultimate impact of the Act on the Company or the Bank at this time, including the extent to which it could increase costs or limit our ability to pursue business opportunities in an efficient manner, or otherwise adversely affect our business, financial condition and results of operations. Nor can we predict the impact or substance of other future legislation or regulation. However, it is expected that at a minimum they will increase our operating and compliance costs.

The Bank has entered into a memorandum of understanding with the OTS that will entail compliance costs. Failure to comply with the memorandum could result in formal enforcement action or regulatory constraints on the Bank.

As previously disclosed, the Bank entered into a memorandum of understanding (“MOU”) with the OTS on July 28, 2010. The MOU and our compliance with it is being monitored by the OCC since the OTS was abolished in July 2011. The MOU does not affect dividend policy or require additional capital, but a finding by the OCC that the Bank failed to comply with the MOU could result in additional regulatory scrutiny, constraints on the Bank's business, or formal enforcement action. Any of those events could have a material adverse effect on the Bank's future operations, financial condition, growth or other aspects of our business.

The MOU will remain in effect until the OCC, as the successor to the OTS, decides to modify, suspend or terminate it.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table provides information with respect to purchases made by or on behalf of the Company of the Company's common stock during the three months ended December 31, 2011.

Period	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plan (1)	Maximum Number of Shares That May Yet Be Purchased Under the Plan at the End of the Period
October 1, 2011 to October 31, 2011	1,389,700	\$13.14	1,389,700	7,693,814
November 1, 2011 to November 30, 2011	160,300	12.77	160,300	7,533,514
December 1, 2011 to December 31, 2011	—	—	—	7,533,514
Total	1,550,000	\$13.10	1,550,000	7,533,514

The Company's only stock repurchase program was publicly announced by the Board of Directors on February 3, (1) 1995 and has no expiration date. Under this ongoing program, a total of 31,956,264 shares have been authorized for repurchase.



Item 3. Defaults Upon Senior Securities

Not applicable

Item 5. Other Information

Not applicable

Item 6. Exhibits

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(a) Exhibits

31.1 Section 302 Certification by the Chief Executive Officer

31.2 Section 302 Certification by the Chief Financial Officer

32 Section 906 Certification by the Chief Executive Officer and the Chief Financial Officer

101 Financial Statements from the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended December 31, 2011 formatted in XBRL

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WASHINGTON FEDERAL, INC. AND SUBSIDIARIES

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

February 7, 2012

/S/ ROY M. WHITEHEAD  
ROY M. WHITEHEAD  
Chairman, President and Chief Executive Officer

February 7, 2012

/S/ BRENT J. BEARDALL  
BRENT J. BEARDALL  
Executive Vice President and Chief  
Financial Officer

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