CHEVRON CORP Form 10-Q November 06, 2012 Table of Contents

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 Form 10-Q

### ÞQUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2012

or

## "TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number 001-00368 **Chevron Corporation** (Exact name of registrant as specified in its charter) 94-0890210 Delaware (State or other jurisdiction of (I.R.S. Employer incorporation or organization) Identification Number) 6001 Bollinger Canyon Road, 94583-2324 San Ramon, California (Zip Code) (Address of principal executive offices) Registrant's telephone number, including area code: (925) 842-1000 NONE (Former name, former address and former fiscal year, if changed since last report.) Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No . Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes b No Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. Accelerated filer " Large accelerated filer b Non-accelerated filer " Smaller reporting company " (Do not check if a smaller reporting company) Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Yes " No þ Act). Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

Common stock, \$.75 par value

1,957,181,104

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### CAUTIONARY STATEMENTS RELEVANT TO FORWARD-LOOKING INFORMATION FOR THE PURPOSE OF "SAFE HARBOR" PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

This guarterly report on Form 10-O of Chevron Corporation contains forward-looking statements relating to Chevron's operations that are based on management's current expectations, estimates and projections about the petroleum, chemicals and other energy-related industries. Words such as "anticipates," "expects," "intends," "plans," "targets," "forecasts. "projects," "believes," "schedules," "estimates," "budgets," "outlook" and similar expressions are intended to identify forward-looking statements. These statements are not guarantees of future performance and are subject to certain risks, uncertainties and other factors, some of which are beyond the company's control and are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements. The reader should not place undue reliance on these forward-looking statements, which speak only as of the date of this report. Unless legally required, Chevron undertakes no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise. Among the important factors that could cause actual results to differ materially from those in the forward-looking statements are: changing crude oil and natural gas prices; changing refining, marketing and chemical margins; actions of competitors or regulators; timing of exploration expenses; timing of crude oil liftings; the competitiveness of alternate-energy sources or product substitutes; technological developments; the results of operations and financial condition of equity affiliates; the inability or failure of the company's joint-venture partners to fund their share of operations and development activities; the potential failure to achieve expected net production from existing and future crude oil and natural gas development projects; potential delays in the development, construction or start-up of planned projects; the potential disruption or interruption of the company's net production or manufacturing facilities or delivery/transportation networks due to war, accidents, political events, civil unrest, severe weather or crude oil production quotas that might be imposed by the Organization of Petroleum Exporting Countries; the potential liability for remedial actions or assessments under existing or future environmental regulations and litigation; significant investment or product changes under existing or future environmental statutes, regulations and litigation; the potential liability resulting from other pending or future litigation; the company's future acquisition or disposition of assets and gains and losses from asset dispositions or impairments; government-mandated sales, divestitures, recapitalizations, industry-specific taxes, changes in fiscal terms or restrictions on scope of company operations; foreign currency movements compared with the U.S. dollar; the effects of changed accounting rules under generally accepted accounting principles promulgated by rule-setting bodies; and the factors set forth under the heading "Risk Factors" on pages 29 through 31 of the company's 2011 Annual Report on Form 10-K. In addition, such results could be affected by general domestic and international economic and political conditions. Other unpredictable or unknown factors not discussed in this report could also have material adverse effects on forward-looking statements.

## PART I. FINANCIAL INFORMATION

## Item 1. Consolidated Financial Statements CHEVRON CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENT OF INCOME (Unaudited)

	Three Months Ended		Nine Months Er	Inded	
	September 30 2012	2011	September 30 2012	2011	
		lars, except per-sh		2011	
Revenues and Other Income	(Minifolis of doi	iars, except per-si	are amounts)		
Sales and other operating revenues*	\$55,660	\$61,261	\$174,336	\$186,344	
Income from equity affiliates	1,274	2,227	\$174,330 5,074	\$180,344 5,796	
Other income	1,274	944	1,947		
Total Revenues and Other Income	· · · · · · · · · · · · · · · · · · ·		,	1,581	
Costs and Other Deductions	58,044	64,432	181,357	193,721	
	22.002	27 600	106.907	112 560	
Purchased crude oil and products	33,982	37,600	106,807	113,560	
Operating expenses	5,694	5,378	16,297	15,701	
Selling, general and administrative expenses	1,352	1,115	3,542	3,415	
Exploration expenses	475	240	1,371	830	
Depreciation, depletion and amortization	3,370	3,215	9,859	9,598	
Taxes other than on income*	3,239	3,544	9,125	12,948	
Total Costs and Other Deductions	48,112	51,092	147,001	156,052	
Income Before Income Tax Expense	9,932	13,340	34,356	37,669	
Income Tax Expense	4,624	5,483	15,317	15,813	
Net Income	5,308	7,857	19,039	21,856	
Less: Net income attributable to noncontrolling	g 55	28	105	84	
interests	55	20	105	04	
Net Income Attributable to Chevron	\$5,253	\$7,829	\$18,934	\$21,772	
Corporation	\$5,255	\$7,029	\$10,934	$\phi_{21}, / / 2$	
Per Share of Common Stock:					
Net Income Attributable to Chevron					
Corporation					
— Basic	\$2.71	\$3.94	\$9.69	\$10.93	
— Diluted	\$2.69	\$3.92	\$9.62	\$10.86	
Dividends	\$0.90	\$0.78	\$2.61	\$2.28	
Weighted Average Number of Shares					
Outstanding (000s)					
— Basic	1,945,840	1,984,643	1,954,584	1,991,091	
— Diluted	1,960,141	1,998,673	1,968,939	2,005,381	
* Includes excise, value-added and similar					
taxes:	2,163	1,974	5,879	6,372	

See accompanying notes to consolidated financial statements.

### CHEVRON CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (Unaudited)

	Three Months Ended September 30		September 30		80			
	2012 (Millions	s of	2011 dollars)		2012		2011	
Net Income	\$5,308		\$7,857		\$19,039		\$21,856	
Currency translation adjustment	10		(58	)	12		(7	)
Unrealized holding gain (loss) on securities:								
Net gain (loss) arising during period	8		1		7		(10	)
Derivatives:								
Net derivatives gain (loss) on hedge transactions	23		(4	)	26		(4	)
Reclassification to net income of net realized gain	(6	)	(2	)	(4	)	(5	)
Income taxes on derivatives transactions	(5	)	2		(7	)	3	
Total	12		(4	)	15		(6	)
Defined benefit plans:								
Actuarial loss:								
Amortization to net income of net actuarial loss	227		169		733		555	
Actuarial gain (loss) arising during period	10		16		(33	)	71	
Prior service cost:								
Amortization to net income of net prior service credits	(15	)	(17	)	(45	)	(9	)
Defined benefit plans sponsored by equity affiliates	9		9		27		31	
Income taxes on defined benefit plans	(87	)	(	)	(252	)	(	)
Total	144		112		430		423	
Other Comprehensive Gain, Net of Tax	174		51		464		400	
Comprehensive Income	5,482		7,908		19,503		22,256	
Comprehensive income attributable to noncontrolling interests	(55	)	(28	)	(105	)	(84	)
Comprehensive Income Attributable to Chevron Corporation	\$5,427		\$7,880		\$19,398		\$22,172	
See accompanying notes to consolidated financial statements.								

### CHEVRON CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEET (Unaudited)

	At September 30	At December 31
	2012 (Millions of dollars	2011
	(Millions of dollars amounts)	, except per-share
ASSETS	amounts)	
Cash and cash equivalents	\$21,313	\$15,864
Time deposits	8	3,958
Marketable securities	261	249
Accounts and notes receivable, net	21,464	21,793
Inventories	21,101	21,775
Crude oil and petroleum products	5,803	3,420
Chemicals	490	502
Materials, supplies and other	1,702	1,621
Total inventories	7,995	5,543
Prepaid expenses and other current assets	7,424	5,827
Total Current Assets	58,465	53,234
Long-term receivables, net	3,036	2,233
Investments and advances	23,505	22,868
Properties, plant and equipment, at cost	252,276	233,432
Less: Accumulated depreciation, depletion and amortization	119,524	110,824
Properties, plant and equipment, net	132,752	122,608
Deferred charges and other assets	4,466	3,889
Goodwill	4,640	4,642
Total Assets	\$226,864	\$209,474
LIABILITIES AND EQUITY		
Short-term debt	\$2,172	\$340
Accounts payable	22,989	22,147
Accrued liabilities	5,190	5,287
Federal and other taxes on income	4,051	4,584
Other taxes payable	1,267	1,242
Total Current Liabilities	35,669	33,600
Long-term debt	10,065	9,684
Capital lease obligations	99	128
Deferred credits and other noncurrent obligations	20,825	19,181
Noncurrent deferred income taxes	17,540	15,544
Reserves for employee benefit plans	8,444	9,156
Total Liabilities	92,642	87,293
Preferred stock (authorized 100,000,000 shares, \$1.00 par value, none issued)	—	
Common stock (authorized 6,000,000,000 shares, \$.75 par value,		
2,442,676,580 shares issued at September 30, 2012, and December 31, 2011)	1,832	1,832
Capital in excess of par value	15,422	15,156
Retained earnings	154,229	140,399

Accumulated other comprehensive loss	(5,558	) (6,022	)
Deferred compensation and benefit plan trust	(282	) (298	)
Treasury stock, at cost (485,495,476 and 461,509,656 shares at September 30, 2012, and December 31, 2011, respectively)	(32,702	) (29,685	)
Total Chevron Corporation Stockholders' Equity	132,941	121,382	
Noncontrolling interests	1,281	799	
Total Equity	134,222	122,181	
Total Liabilities and Equity	\$226,864	\$209,474	
See accompanying notes to consolidated financial statements.			

### CHEVRON CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENT OF CASH FLOWS (Unaudited)

	Nine Months September 30 2012 (Millions of d	2011	
Operating Activities			
Net Income	\$19,039	\$21,856	
Adjustments			
Depreciation, depletion and amortization	9,859	9,598	
Dry hole expense	518	261	
Distributions less than income from equity affiliates	(1,151	) (114	)
Net before-tax gains on asset retirements and sales	(1,591	) (1,064	)
Net foreign currency effects	187	(160	)
Deferred income tax provision	1,449	1,210	
Net (increase) decrease in operating working capital	(2,948	) 1,504	
Increase in long-term receivables	(147	) (43	)
Decrease in other deferred charges	730	95	
Cash contributions to employee pension plans	(1,035	) (1,359	)
Other	1,122	242	-
Net Cash Provided by Operating Activities	26,032	32,026	
Investing Activities			
Acquisition of Atlas Energy	_	(3,014	)
Advance to Atlas Energy		(403	)
Capital expenditures	(20,452	) (19,193	)
Proceeds and deposits related to asset sales	1,670	2,676	,
Net sales (purchases) of time deposits	3,950	(3,004	)
Net purchases of marketable securities	(4	) (75	)
Repayment of loans by equity affiliates	171	182	,
Net (purchases) sales of other short-term investments	(56	) 350	
Net Cash Used for Investing Activities	(14,721	) (22,481	)
Financing Activities			ŕ
Net borrowings of short-term obligations	2,406	5	
Repayments of long-term debt and other financing obligations	(212	) (2,755	)
Cash dividends — common stock	(5,099	) (4,541	)
Distributions to noncontrolling interests	(23	) (56	)
Net purchases of treasury shares	(2,962	) (2,046	ý
Net Cash Used for Financing Activities	(5,890	) (9,393	ý
Effect of Exchange Rate Changes on Cash and Cash Equivalents	28	17	,
Net Change in Cash and Cash Equivalents	5,449	169	
Cash and Cash Equivalents at January 1	15,864	14,060	
Cash and Cash Equivalents at September 30	\$21,313	\$14,229	
See accompanying notes to consolidated financial statements.	÷=1,010	+ - ' <u>'</u>	
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### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### Note 1. Interim Financial Statements

The accompanying consolidated financial statements of Chevron Corporation and its subsidiaries (the company) have not been audited by an independent registered public accounting firm. In the opinion of the company's management, the interim data include all adjustments necessary for a fair statement of the results for the interim periods. These adjustments were of a normal recurring nature. The results for the three- and nine-month periods ended September 30, 2012, are not necessarily indicative of future financial results. The term "earnings" is defined as net income attributable to Chevron Corporation.

Certain notes and other information have been condensed or omitted from the interim financial statements presented in this Quarterly Report on Form 10-Q. Therefore, these financial statements should be read in conjunction with the company's 2011 Annual Report on Form 10-K.

#### Note 2. Noncontrolling Interests

Ownership interests in the company's subsidiaries held by parties other than the parent are presented separately from the parent's equity on the Consolidated Balance Sheet. The amount of consolidated net income attributable to the parent and the noncontrolling interests are both presented on the face of the Consolidated Statement of Income. Activity for the equity attributable to noncontrolling interests for the first nine months of 2012 and 2011 is as follows:

	2012 Chevron Corporat Stockholders' Equity	Interest	g Total Equity	2011 Chevron Corporat Stockholders' Equity	tion Noncontrollin Interest	gTotal Equity
<b>.</b>	(Millions of dollar	,	<b></b>	<b>* 1 0 #</b> 0 0 <b>1</b>	<b>• - • •</b>	<b>* 1 0 * 0 1 1</b>
Balance at January 1	\$121,382	\$ 799	\$122,181	\$105,081	\$ 730	\$105,811
Net income	18,934	105	19,039	21,772	84	21,856
Dividends	(5,102)		(5,102)	(4,541)	·	(4,541)
Distributions to noncontrolling interest		(23)	(23)		(56)	(56)
Treasury shares, net	(3,017)		(3,017)	(2,148)	·	(2,148)
Other changes, net*	744	400	1,144	727	27	754
Balance at September 30	\$132,941	\$ 1,281	\$134,222	\$120,891	\$ 785	\$121,676

\* Primarily includes components of comprehensive income, which are disclosed separately in the Consolidated Statement of Comprehensive Income.

Note 3. Information Relating to the Consolidated Statement of Cash Flows The "Net (increase) decrease in operating working capital" was composed of the following operating changes:

	Nine Month	s Ended	
	September 3	60	
	2012	2011	
	(Millions of	dollars)	
Decrease (increase) in accounts and notes receivable	\$757	\$(1,215	)
Increase in inventories	(2,068	) (919	)
Increase in prepaid expenses and other current assets	(841	) (904	)
Increase in accounts payable and accrued liabilities	25	2,493	
(Decrease) increase in income and other taxes payable	(821	) 2,049	

Net (increase) decrease in operating working capital \$(2,948) \$1,504 The "Net (increase) decrease in operating working capital" includes reductions of \$87 million and \$132 million for excess income tax benefits associated with stock options exercised during the nine months ended September 30, 2012, and 2011, respectively. These amounts are offset by an equal amount in "Net purchases of treasury shares."

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS ---- ( Continued)

"Net Cash Provided by Operating Activities" included the following cash payments for interest on debt and for income taxes:

laxes.			
	Nine Months Ende	d	
	September 30		
	2012	2011	
	(Millions of dollars		
Interest on debt (net of capitalized interest)	\$32	\$46	
Income taxes	14,345	12,982	
"Other" includes changes in postretirement benefits obligations and other lon	g-term liabilities.		
The Consolidated Statement of Cash Flow for the 2012 period excludes the e	ffects of \$800 million	n of proceeds to b	e
received in future periods for the sale of an equity interest in the Wheatstone			
Information related to "Restricted Cash" is included on page 20 in Note 11 up	-	stricted Cash."	
The "Net sales (purchases) of time deposits" consisted of the following gross			
	Nine Months Ende	d	
	September 30		
	2012	2011	
	(Millions of dollars		
Time denosite purchased	<b>`</b>	/	)
Time deposits purchased Time deposits matured		\$(6,439 2,425	)
1	3,967	3,435	``
Net sales (purchases) of time deposits	\$3,950	\$(3,004	)
The "Net purchases of marketable securities" consisted of the following gros			
	Nine Months Ende	d	
	September 30		
	2012	2011	
	(Millions of dollars	,	
Marketable securities purchased	\$(35)	\$(113	)
Marketable securities sold	31	38	
Net purchases of marketable securities	\$(4)	\$(75	)
The "Net purchases of treasury shares" represents the cost of common shares	acquired less the cos	st of shares issued	for
share-based compensation plans. Purchases totaled \$3.8 billion and \$3.0 billi	on in the first nine m	onths of 2012 and	1
2011, respectively. During the first nine months of 2012 and 2011, the compared	any purchased 35.1 m	nillion and 30.0	
million common shares for \$3.7 billion and \$3.0 billion under its ongoing sha			
The major components of "Capital expenditures" and the reconciliation of th			y
expenditures, including equity affiliates, are as follows:			•
	Nine Months Ende	ed	
	September 30		
	2012	2011	
	(Millions of dollars		
Additions to properties, plant and equipment	\$19,310	\$18,458	
Additions to investments	782	639	
Current year dry hole expenditures	440	217	
Payments for other liabilities and assets, net		) (121	)
•	· · · · · · · · · · · · · · · · · · ·		)
Capital expenditures	20,452 853	19,193 560	
Expensed exploration expenditures	853	569	
Assets acquired through capital lease obligations		5	
Capital and exploratory expenditures, excluding equity affiliates	21,305	19,767	
Company's share of expenditures by equity affiliates	1,368	1,035	

Capital and exploratory expenditures, including equity affiliates	\$22,673	\$20,802
Suprair and exploratory experiatures, merading equity annuals	¢ <b>22</b> ,075	<i>\\\_0,002</i>

## <u>Table of Contents</u> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — ( Continued)

### Note 4. Operating Segments and Geographic Data

Although each subsidiary of Chevron is responsible for its own affairs, Chevron Corporation manages its investments in these subsidiaries and their affiliates. The investments are grouped into two business segments, Upstream and Downstream, representing the company's "reportable segments" and "operating segments" as defined in accounting standards for segment reporting (ASC 280). Upstream operations consist primarily of exploring for, developing and producing crude oil and natural gas; liquefaction, transportation and regasification associated with liquefied natural gas (LNG); transporting crude oil by major international oil export pipelines; processing, transporting, storage and marketing of natural gas; and a gas-to-liquids project. Downstream operations consist primarily of refining of crude oil into petroleum products; marketing of crude oil and refined products; transporting of crude oil and refined products; pipeline, marine vessel, motor equipment and rail car; and manufacturing and marketing of commodity petrochemicals, plastics for industrial uses, and fuel and lubricant additives. All Other activities of the company include mining operations, power generation businesses, worldwide cash management and debt financing activities, corporate administrative functions, insurance operations, real estate activities, energy services, and alternative fuels and technology companies.

The segments are separately managed for investment purposes under a structure that includes "segment managers" who report to the company's "chief operating decision maker" (CODM) (terms as defined in ASC 280). The CODM is the company's Executive Committee (EXCOM), a committee of senior officers that includes the Chief Executive Officer, and EXCOM reports to the Board of Directors of Chevron Corporation.

The operating segments represent components of the company, as described in accounting standards for segment reporting (ASC 280), that engage in activities (a) from which revenues are earned and expenses are incurred; (b) whose operating results are regularly reviewed by the CODM, which makes decisions about resources to be allocated to the segments and assesses their performance; and (c) for which discrete financial information is available. Segment managers for the reportable segments are directly accountable to and maintain regular contact with the company's CODM to discuss the segment's operating activities and financial performance. The CODM approves annual capital and exploratory budgets at the reportable segment level, as well as reviews capital and exploratory funding for major projects and approves major changes to the annual capital and exploratory budgets. However, business-unit managers within the operating segments are directly responsible for decisions relating to project implementation and all other matters connected with daily operations. Company officers who are members of the EXCOM also have individual management responsibilities and participate in other committees for purposes other than acting as the CODM.

The company's primary country of operation is the United States of America, its country of domicile. Other components of the company's operations are reported as "International" (outside the United States).

#### <u>Table of Contents</u> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — ( Continued)

Segment Earnings The company evaluates the performance of its operating segments on an after-tax basis, without considering the effects of debt financing interest expense or investment interest income, both of which are managed by the company on a worldwide basis. Corporate administrative costs and assets are not allocated to the operating segments. However, operating segments are billed for the direct use of corporate services. Nonbillable costs remain at the corporate level in "All Other." Earnings by major operating area for the three- and nine-month periods ended September 30, 2012, and 2011, are presented in the following table:

Segment Earnings	Three Months Ended September 30		Nine Month September 3	
	2012	2011	2012	2011
	(Millions o	of dollars)		
Upstream				
United States	\$1,122	\$1,508	\$3,969	\$4,907
International	4,017	4,693	12,961	14,142
Total Upstream	5,139	6,201	16,930	19,049
Downstream				
United States	456	704	1,717	1,710
International	233	1,282	1,657	1,942
Total Downstream	689	1,986	3,374	3,652
Total Segment Earnings	5,828	8,187	20,304	22,701
All Other				
Interest Income	22	19	61	56
Other	(597	) (377	) (1,431	) (985 )
Net Income Attributable to Chevron Corporation	\$5,253	\$7,829	\$18,934	\$21,772

Segment Assets Segment assets do not include intercompany investments or intercompany receivables. "All Other" assets consist primarily of worldwide cash, cash equivalents, time deposits and marketable securities; real estate; information systems; mining operations; power generation businesses; energy services; alternative fuels; technology companies; and assets of the corporate administrative functions. Segment assets at September 30, 2012, and December 31, 2011, are as follows:

Segment Assets	At September 30 2012 (Millions of dollars)	At December 31 2011
Upstream		
United States	\$38,753	\$37,108
International	110,375	98,540
Goodwill	4,640	4,642
Total Upstream	153,768	140,290
Downstream		
United States	23,530	22,182
International	22,257	20,517
Total Downstream	45,787	42,699
Total Segment Assets	199,555	182,989
All Other		
United States	6,306	8,824
International	21,003	17,661
Total All Other	27,309	26,485

Total Assets — United States	68,589	68,114
Total Assets — International	153,635	136,718
Goodwill	4,640	4,642
Total Assets	\$226,864	\$209,474

## <u>Table of Contents</u> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — ( Continued)

Segment Sales and Other Operating Revenues Segment sales and other operating revenues, including internal transfers, for the three- and nine-month periods ended September 30, 2012, and 2011, are presented in the following table. Products are transferred between operating segments at internal product values that approximate market prices. Revenues for the upstream segment are derived primarily from the production and sale of crude oil and natural gas, as well as the sale of third-party production of natural gas. Revenues for the downstream segment are derived from the refining and marketing of petroleum products such as gasoline, jet fuel, gas oils, lubricants, residual fuel oils and other products derived from crude oil. This segment also generates revenues from the manufacture and sale of fuel and lubricant additives and the transportation and trading of refined products and crude oil. "All Other" activities include revenues from mining operations, power generation businesses, insurance operations, real estate activities, energy services, and alternative fuels and technology companies.

Sales and Other Operating RevenuesThree Months Ended September 30		Ended		Nine Months Ended September 30			
2012		2011		2012		2011	
(Millions of	dol	lars)					
\$5,579		\$6,891		\$17,512		\$20,914	
12,801		13,758		40,501		41,165	
18,380		20,649		58,013		62,079	
(3,985	)	(4,397	)	(13,026	)	(13,559	)
(8,386	)	(8,608	)	(25,634	)	(26,258	)
6,009		7,644		19,353		22,262	
21,558		23,128		66,899		69,174	
28,042		30,407		87,890		94,644	
49,600		53,535		154,789		163,818	
(12	)	(20	)	(37	)	(63	)
(28	)	(22	)	(61	)	(73	)
49,560		53,493		154,691		163,682	
424		401		1,186		1,163	
11		12		36		34	
435		413		1,222		1,197	
(333	)	(278	)	(896	)	(766	)
(11	)	(11	)	(34	)	(31	)
91		124		292		400	
27,561		30,420		85,597		91,251	
40,854		44,177		128,427		135,843	
68,415		74,597		214,024		227,094	
(4,330	)	(4,695	)	(13,959	)	(14,388	)
(8,425	)	(8,641	)	(25,729	)	(26,362	)
\$55,660		\$61,261		\$174,336		\$186,344	
	September 3 2012 (Millions of \$5,579 12,801 18,380 (3,985 (8,386 6,009 21,558 28,042 49,600 (12 (28 49,600 (12 (28 49,560 424 11 435 (333 (11 91 27,561 40,854 68,415 (4,330 (8,425	September 30 2012 (Millions of dol \$5,579 12,801 18,380 (3,985 ) (8,386 ) 6,009 21,558 28,042 49,600 (12 ) (28 ) 49,560 424 11 435 (333 ) (11 ) 91 27,561 40,854 68,415 (4,330 ) (8,425 )	September 30 $2012$ $2011$ (Millions of dollars)\$5,579\$6,891 $12,801$ $13,758$ $18,380$ $20,649$ $(3,985)$ $(4,397)$ $(8,386)$ $(8,608)$ $6,009$ $7,644$ $21,558$ $23,128$ $28,042$ $30,407$ $49,600$ $53,535$ $(12)$ $(20)$ $(28)$ $(22)$ $49,560$ $53,493$ $424$ $401$ $11$ $12$ $435$ $413$ $(333)$ $(278)$ $(11)$ $(11)$ $91$ $124$ $27,561$ $30,420$ $40,854$ $44,177$ $68,415$ $74,597$ $(4,330)$ $(4,695)$ $(8,425)$ $(8,641)$	September 30 $2012$ $2011$ (Millions of dollars)\$5,579\$6,891 $12,801$ $13,758$ $18,380$ $20,649$ $(3,985)$ $(4,397)$ $(8,386)$ $(8,608)$ $6,009$ $7,644$ $21,558$ $23,128$ $28,042$ $30,407$ $49,600$ $53,535$ $(12)$ $(20)$ $(28)$ $(22)$ $49,560$ $53,493$ $424$ $401$ $11$ $12$ $435$ $413$ $(333)$ $(278)$ $(11)$ $(11)$ $91$ $124$ $27,561$ $30,420$ $40,854$ $44,177$ $68,415$ $74,597$ $(4,330)$ $(4,695)$ $(8,425)$ $(8,641)$	September 30 2012September 30 2011September 3 2012(Millions of dollars) $2012$ $2012$ \$5,579\$6,891 13,758\$17,512 40,50112,80113,758 13,75840,501 40,50118,38020,649 28,04358,013 (13,026(8,386 6,009(8,608 7,644) (25,634 19,35321,55823,128 23,12866,899 87,890 19,60028,04230,407 30,40787,890 87,890 154,789(12 (20 (22 49,560) (22 53,493) (61 149,560424 401 411 12 4351,186 435 413 413 41,222(333 (278 40,854) (278 44,177 40,854) (896 (11 44,177 40,85427,561 40,85430,420 44,177 40,85485,597 41,024 (4,330 (4,695 (4,425 (4,330))27,561 (8,425 (8,641 (25,729)0,13,959 (13,959 (8,425 (8,641 (25,729)	September 30 2012September 30 2011September 30 2012 $(Millions of dollars)$ $2012$ \$5,579\$6,891 	September 30 2012September 30 2011September 30 20122011(Millions of dollars) $2012$ $2011$ $\$5,579$ $\$6,891$ $\$17,512$ $\$20,914$ 41,165 $12,801$ $13,758$ $40,501$ $41,165$ $18,380$ $20,649$ $58,013$ $62,079$ ( $3,985$ ) $(4,397$ ) $(13,026$ ) $(13,559)$ ( $8,386$ ) $(8,608$ ) $(25,634)$ $(26,258)$ 6,009 $6,009$ $7,644$ $19,353$ $22,262$ $21,558$ $23,128$ $66,899$ $69,174$ 28,042 $28,042$ $30,407$ $87,890$ $94,644$ 49,600 $49,560$ $53,535$ $154,789$ $163,818$ ( $12$ ) $(12$ ) $(20$ ) $(37$ ) $(63)$ ( $28$ ) $424$ $401$ $1,186$ $1,163$ $11$ $11$ $12$ $36$ $34$ 435 $413$ $1,222$ $1,197$ ( $333$ ) $(278)$ $(896)$ ) $(766)$ ( $11$ ) $(11)$ $(11)$ $(34)$ $292$ $400$ $27,561$ $30,420$ $44,377$ $27,561$ $30,420$ $44,377$ $85,597$ $214,024$ $27,561$ $30,420$ $46,95$ $85,597$ $13,959$ $44,330$ $(4,695)$ $(13,359)$ $(14,388)$ 

### <u>Table of Contents</u> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — ( Continued)

Note 5. Summarized Financial Data — Chevron U.S.A. Inc.

Chevron U.S.A. Inc. (CUSA) is a major subsidiary of Chevron Corporation. CUSA and its subsidiaries manage and operate most of Chevron's U.S. businesses. Assets include those related to the exploration and production of crude oil, natural gas and natural gas liquids and those associated with refining, marketing, and supply and distribution of products derived from petroleum, excluding most of the regulated pipeline operations of Chevron. CUSA also holds the company's investment in the Chevron Phillips Chemical Company LLC joint venture, which is accounted for using the equity method.

During 2012, Chevron implemented legal reorganizations in which certain Chevron subsidiaries transferred assets to or under CUSA. The summarized financial information for CUSA and its consolidated subsidiaries presented in this table below gives retroactive effect to the reorganizations as if they had occurred on January 1, 2011. However, the financial information in the following table may not reflect the financial position and operating results in the periods presented if the reorganization had occurred on that date.

The summarized financial information for CUSA and its consolidated subsidiaries is as follows:

Nine Months Ended		
September 30		
2012	2011	
(Millions of dollars)		
\$139,107	\$143,014	
132,534	135,249	
4,734	5,733	
At September 30	At December 31	
2012	2011	
(Millions of dollars)		
\$20,105	\$34,490	
49,751	47,556	
18,577	19,081	
26,439	26,160	
\$24,840	\$36,805	
\$14,475	\$14,763	
	September 30 2012 (Millions of dollars \$ 139,107 132,534 4,734 At September 30 2012 (Millions of dollars \$ 20,105 49,751 18,577 26,439 \$ 24,840	

Note 6. Summarized Financial Data - Chevron Transport Corporation

Chevron Transport Corporation Limited (CTC), incorporated in Bermuda, is an indirect, wholly owned subsidiary of Chevron Corporation. CTC is the principal operator of Chevron's international tanker fleet and is engaged in the marine transportation of crude oil and refined petroleum products. Most of CTC's shipping revenue is derived from providing transportation services to other Chevron companies. Chevron Corporation has fully and unconditionally guaranteed this subsidiary's obligations in connection with certain debt securities. Summarized financial information for CTC and its consolidated subsidiaries is as follows:

	Three Months Ended September 30		Nine Mont	Nine Months Ended September 30			
			September				
	2012	2011	2012	2011			
	(Millions of dollars)						
Sales and other operating revenues	\$119	\$182	\$513	\$604			
Costs and other deductions	179	232	631	721			
Net loss attributable to CTC	(58	) (47	) (114	) (114	)		

)

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — ( Continued)

	At September 30	At December 31		
	2012	2011		
	(Millions of dollars)			
Current assets	\$237	\$290		
Other assets	256	228		
Current liabilities	134	114		
Other liabilities	415	346		
Total CTC net (deficit) equity	\$(56)	\$58		
	1 9	1 00 0010		

There were no restrictions on CTC's ability to pay dividends or make loans or advances at September 30, 2012.

## Note 7. Income Taxes

Taxes on income for the third quarter and first nine months of 2012 were \$4.6 billion and \$15.3 billion, respectively, compared with \$5.5 billion and \$15.8 billion for the corresponding periods in 2011. The associated effective tax rates (calculated as the amount of Income Tax Expense divided by Income Before Income Tax Expense) for the third quarters of 2012 and 2011 were 47 percent and 41 percent, respectively. For the comparative nine-month periods, the effective tax rates were 45 percent and 42 percent, respectively.

The increase in the effective tax rate between quarterly periods was primarily due to foreign currency remeasurement impacts and an increased percentage of earnings in international jurisdictions with high tax rates. The impact from non-U.S. upstream asset sales on the effective tax rate in the current quarter was essentially offset by the effect of non-U.S. downstream asset sales in the comparative 2011 period. The increase in the effective tax rate for the nine-month comparison primarily reflected a lower utilization of tax credits in non-U.S. jurisdictions in the current period and foreign currency remeasurement impacts between periods.

Tax positions for Chevron and its subsidiaries and affiliates are subject to income tax audits by many tax jurisdictions throughout the world. For the company's major tax jurisdictions, examinations of tax returns for certain prior tax years had not been completed as of September 30, 2012. For these jurisdictions, the latest years for which income tax examinations had been finalized were as follows: United States — 2007, Nigeria — 2000, Angola — 2001, Saudi Arabia — 2003 and Kazakhstan — 2006.

The company engages in ongoing discussions with tax authorities regarding the resolution of tax matters in the various jurisdictions. Both the outcome of these tax matters and the timing of resolution and/or closure of the tax audits are highly uncertain. However, it is reasonably possible that developments on tax matters in certain tax jurisdictions may result in significant increases or decreases in the company's total unrecognized tax benefits within the next 12 months. Given the number of years that still remain subject to examination and the number of matters being examined in the various tax jurisdictions, the company is unable to estimate the range of possible adjustments to the balance of unrecognized tax benefits.

## Note 8. Employee Benefits

Chevron has defined benefit pension plans for many employees. The company typically prefunds defined benefit plans as required by local regulations or in certain situations where prefunding provides economic advantages. In the United States, all qualified plans are subject to the Employee Retirement Income Security Act (ERISA) minimum funding standard. The company does not typically fund U.S. nonqualified pension plans that are not subject to funding requirements under laws and regulations because contributions to these pension plans may be less economic and investment returns may be less attractive than the company's other investment alternatives.

The company also sponsors other postretirement (OPEB) plans that provide medical and dental benefits, as well as life insurance for some active and qualifying retired employees. The plans are unfunded, and the company and the retirees share the costs. Medical coverage for Medicare-eligible retirees in the company's main U.S. medical plan is secondary to Medicare (including Part D) and the increase to the company contribution for retiree medical coverage is limited to

no more than 4 percent each year. Certain life insurance benefits are paid by the company.

## <u>Table of Contents</u> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — ( Continued)

The components of net periodic benefit costs for 2012 and 2011 are as follows:

	Three Months Ended September 30			Nine Months Ended September 30	
	2012	2011	2012	2011	
	(Millions of dollars)				
Pension Benefits					
United States					
Service cost	\$113	\$94	\$339	\$281	
Interest cost	109	116	327	347	
Expected return on plan assets	(158	) (154	) (475	) (460	
Amortization of prior service credits	(2	) (2	) (6	) (6	
Amortization of actuarial losses	117	77	352	232	
Settlement losses	65	52	204	196	
Total United States	244	183	741	590	
International					
Service cost	45	44	135		