SOUTH JERSEY INDUSTRIES INC Form 10-Q August 09, 2006

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

FORM 10-Q

(Mark one) [X]QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended June 30, 2006
OR
[] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from to
Commission File Number 1-6364
SOUTH JERSEY INDUSTRIES, INC. (Exact name of registrant as specified in its charter)

(State of incorporation) (IRS employer identification no.)

1 South Jersey Plaza, Folsom, NJ 08037

22-1901645

(Address of principal executive offices, including zip code)

(609) 561-9000

(Registrant's telephone number, including area code)

Common Stock

New Jersey

(\$1.25 par value per share) New York Stock Exchange
(Title of each class) (Name of exchange on which registered)

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the

Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No []

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer" and "large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer [X] Accelerated filer [X] Non-accelerated filer [X]

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes [] No [X]

As of August 1, 2006, there were 29,232,801 shares of the registrant's common stock outstanding.

PART I — FINANCIAL INFORMATION

Item 1. Financial Statements — See Pages 2 through 24

SOUTH JERSEY INDUSTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

(In Thousands Except for Per Share Data)

	Three	nded	
	2006	June 30,	2005
Operating Revenues:			
Utility	\$ 95,107	\$	84,759
Nonutility	60,425		69,280
Total Operating Revenues	155,532		154,039
Operating Expenses:			
Cost of Sales - Utility	66,141		53,787
Cost of Sales - Nonutility	47,484		57,114
Operations	14,742		16,131
Maintenance	1,365		1,511
Depreciation	6,396		5,971
Energy and Other Taxes	1,891		2,117
Total Operating Expenses	138,019		136,631
Operating Income	17,513		17,408
Other Income and Expense	646		(55)
Interest Charges	(6,217)		(4,922)
Income Before Income Taxes	11,942		12,431
Income Taxes	(5,044)		(5,091)
Equity in Affiliated Companies	331		215
Income from Continuing Operations	7,229		7,555
Loss from Discontinued Operations - Net	(63)		(182)
Net Income	\$ 7,166	\$	7,373
Basic Earnings Per Common Share:			
Continuing Operations	\$ 0.248	\$	0.270
Discontinued Operations - Net	\$ (0.002)	\$	(0.006)
Basic Earnings Per Common Share	\$ 0.246	\$	0.264

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Average Shares of Common Stock Outstanding - Basic	29,162	27,953
Diluted Earnings Per Common Share:		
Continuing Operations	\$ 0.247	\$ 0.268
Discontinued Operations - Net	\$ (0.002)	\$ (0.006)
Diluted Earnings Per Common Share	\$ 0.245	\$ 0.262
Average Shares of Common Stock Outstanding - Diluted	29,226	28,180
Dividends Declared per Common Share	\$ 0.2250	\$ 0.2125
The accompanying notes are an integral part of the consolidated financial statements.		

SOUTH JERSEY INDUSTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

(In Thousands Except for Per Share Data)

	Six Months Ended			
			June 30,	
		2006		2005
Operating Revenues:				
Utility	\$	364,628	\$	296,926
Nonutility	·	155,880	·	185,683
Total Operating Revenues		520,508		482,609
Operating Expenses:				
Cost of Sales - Utility		267,201		195,762
Cost of Sales - Nonutility		129,540		160,255
Operations		32,409		36,328
Maintenance		2,770		3,004
Depreciation		12,738		11,844
Energy and Other Taxes		6,622		7,275
Total Operating Expenses		451,280		414,468
Operating Income		69,228		68,141
Other Income and Expense		794		329
Interest Charges		(12,583)		(10,227)
Income Before Income Taxes		57,439		58,243
Income Taxes		(23,854)		(24,205)
Equity in Affiliated Companies		710		409
Income from Continuing Operations		34,295		34,447
Loss from Discontinued Operations - Net		(229)		(326)
Net Income	\$	34,066	\$	34,121
Basic Earnings Per Common Share:				
Continuing Operations	\$	1.179	\$	1.236
Discontinued Operations - Net	\$	(0.008)	\$	(0.012)
Basic Earnings Per Common Share	\$	1.171	\$	1.224
Average Shares of Common Stock Outstanding - Basic		29,097		27,876

D	iluted	Earnings	Per	Common	Share:
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Continuing Operations Discontinued Operations - Net	\$ \$	1.176 (0.008)	\$ \$	1.226 (0.012)
Diluted Earnings Per Common Share	\$	1.168	\$	1.214
Average Shares of Common Stock Outstanding - Diluted		29,163		28,102
Dividends Declared per Common Share	\$	0.4500	\$	0.4250

The accompanying notes are an integral part of the consolidated financial statements.

SOUTH JERSEY INDUSTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

(In Thousands)

financial statements.

	Three Mo Jun	ed	
	2006	,	2005
Net Income	\$ 7,166	\$	7,373
Other Comprehensive Income (Loss), Net of Tax:			
Change in Fair Value of Investments Change in Fair Value of Derivatives - Other Change in Fair Value of Derivatives - Energy Related	(67) 879 (832)		121 (1,271) (4,538)
Other Comprehensive Income (Loss) - Net of Tax	(20)		(5,688)
Comprehensive Income	\$ 7,146	\$	1,685
		onths End une 30,	ded 2005
Net Income	\$ 34,066	\$	34,121
Other Comprehensive Income (Loss), Net of Tax:			
Change in Fair Value of Investments Change in Fair Value of Derivatives - Other Change in Fair Value of Derivatives - Energy Related	90 2,103 3,665		78 (886) (4,581)
Other Comprehensive Income (Loss) - Net of Tax	5,858		(5,389)
Comprehensive Income	\$ 39,924	\$	28,732
The accompanying notes are an integral part of the consolidated			

Six Months Ended

SOUTH JERSEY INDUSTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

(In Thousands)

	June	30.	
	2006	,	2005
Cash Flows from Operating Activities:			
Income from Continuing Operations	\$ 34,295	\$	34,447
Adjustments to Reconcile Income from Continuing Operations			
to Net Cash Provided by Operating Activities:			
Depreciation and Amortization	13,684		13,287
Unrealized Gain on Derivatives - Energy Related	(3,761)		(2,117)
Provision for Losses on Accounts Receivable	335		1,925
Stock-Based Compensation Charge	468		745
Revenues and Fuel Costs Deferred - Net	4,844		(4,943)
Deferred and Noncurrent Income Taxes and Credits - Net	258		6,208
Environmental Remediation Costs - Net	(3,513)		(797)
Gas Plant Cost of Removal	(670)		(443)
Changes in:			
Accounts Receivable	78,259		49,594
Inventories	4,243		9,988
Other Prepayments and Current Assets	(625)		(1,389)
Prepaid and Accrued Taxes - Net	(5,529)		(1,972)
Accounts Payable and Other Accrued Liabilities	(90,114)		(24,682)
Other Assets	(1,008)		6,858
Other Liabilities	10,562		461
Discontinued Operations	12		(462)
Net Cash Provided by Operating Activities	41,740		86,708
Cash Flows from Investing Activities:			
Net (Purchase of) Proceeds from Sale of Restricted Investments	(21,284)		12,041
Capital Expenditures	(42,253)		(38,802)
Net Other	(650)		395
Net Cash Used in Investing Activities	(64,187)		(26,366)
Cash Flows from Financing Activities:			
Net Repayments of Lines of Credit	(2,700)		(38,775)
Proceeds from Issuance of Long-Term Debt	41,400		-
Principal Repayments of Long-Term Debt	(2,334)		(12,788)
Dividends on Common Stock	(13,116)		(12,127)
Proceeds from Sale of Common Stock	2,535		4,683
Payments for Issuance of Long-Term Debt	(1,286)		(100)
Premium for Early Retirement of Long-Term Debt	-		(184)
Redemption of Preferred Stock	-		(1,690)

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Net Cash Provided by (Used in) Financing Activities	24,499	(60,981)
Net Increase (Decrease) in Cash and Cash Equivalents Cash and Cash Equivalents at Beginning of Period	2,052 4,884	(639) 5,272
Cash and Cash Equivalents at End of Period	\$ 6,936	\$ 4,633
Supplemental Disclosures of Non-Cash Investing Activities: Capital Expenditures acquired on account but unpaid as of June 30 The accompanying notes are an integral part of the consolidated financial	\$ 7,419	\$ 9,710
statements.		
SJI -5		

SOUTH JERSEY INDUSTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS

(In Thousands)

	(Unaudited)	D 1
	June 30, 2006	December 31, 2005
Assets		
Property, Plant and Equipment:		
Utility Plant, at original cost	\$ 1,055,207 \$	1,030,028
Accumulated Depreciation	(248, 236)	(241,242)
Nonutility Property and Equipment, at cost	104,609	94,623
Accumulated Depreciation	(7,033)	(6,061)
Property, Plant and Equipment - Net	904,547	877,348
Investments:		
Available-for-Sale Securities	5,817	5,642
Restricted	29,518	8,234
Investment in Affiliates	1,473	2,094
Total Investments	36,808	15,970
Current Assets:		
Cash and Cash Equivalents	6,936	4,884
Accounts Receivable	106,357	139,142
Unbilled Revenues	12,756	59,066
Provision for Uncollectibles	(5,370)	(5,871)
Natural Gas in Storage, average cost	128,492	117,542
Materials and Supplies, average cost	2,989	4,758
Deferred Income Taxes - Net	-	624
Prepaid Taxes	17,781	13,061
Derivatives - Energy Related Assets	19,758	24,408
Other Prepayments and Current Assets	6,054	5,415
Total Current Assets	295,753	363,029
Regulatory and Other Noncurrent Assets:		
Regulatory Assets	119,382	121,483
Prepaid Pension	28,920	30,075
Derivatives - Energy Related Assets	8,145	5,080
Derivatives - Other	3,041	-
Unamortized Debt Issuance Costs	8,181	7,147
Contract Receivables	13,920	14,766
Other	6,692	6,814
Total Regulatory and Other Noncurrent Assets	188,281	185,365

Total Assets \$ 1,425,389 \$ 1,441,712

The accompanying notes are an integral part of the consolidated financial statements.

SOUTH JERSEY INDUSTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS

(In Thousands)

	(Unaudited)		
			December
	Ju	ine 30,	31,
Capitalization and Liabilities		2006	2005
<u>Cuprumzation and Endomities</u>			
Common Equity:			
Common Stock	\$,	\$ 36,228
Premium on Common Stock		234,939	231,861
Accumulated Other Comprehensive Loss		(2,942)	(8,801)
Retained Earnings		155,306	134,357
Total Common Equity		423,774	393,645
Long-Term Debt		358,133	319,066
Total Capitalization		781,907	712,711
Minority Interest		458	394
Current Liabilities:			
Notes Payable		144,600	147,300
Current Maturities of Long-Term Debt		2,363	2,364
Accounts Payable		74,811	179,023
Customer Deposits and Credit Balances		21,144	12,534
Environmental Remediation Costs		24,418	18,165
Taxes Accrued		6,725	7,456
Derivatives - Energy Related Liabilities		28,375	21,957
Deferred Income Taxes - Net		4,529	-
Deferred Contract Revenues		3,886	5,077
Dividends Payable		6,565	-
Interest Accrued		6,260	6,258
Other Current Liabilities		3,359	6,078
Total Current Liabilities		327,035	406,212
Deferred Credits and Other Noncurrent Liabilities:			
Deferred Income Taxes - Net		168,642	169,423
Investment Tax Credits		2,633	2,795
Pension and Other Postretirement Benefits		18,263	18,941
Asset Retirement Obligations		23,363	22,588
Environmental Remediation Costs		32,368	42,489
Derivatives - Energy Related Liabilities		9,206	4,895
Derivatives - Other		-	491

Regulatory Liabilities Other	55,159 6,355	54,002 6,771
Total Deferred Credits and Other Noncurrent Liabilities	315,989	322,395
Commitments and Contingencies (Note 11)		
Total Capitalization and Liabilities	\$ 1,425,389	\$ 1,441,712
The accompanying notes are an integral part of the consolidated financial		

The accompanying notes are an integral part of the consolidated financial statements.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

Consolidation— The consolidated financial statements include the accounts of South Jersey Industries, Inc. (SJI), its wholly owned subsidiaries and subsidiaries in which we have a controlling interest. We eliminate all significant intercompany accounts and transactions. In our opinion, the consolidated financial statements reflect all normal and recurring adjustments needed to fairly present SJI's financial position and operating results at the dates and for the periods presented. Our businesses are subject to seasonal fluctuations and, accordingly, this interim financial information should not be the basis for estimating the full year's operating results. These financial statements should be read in conjunction with SJI's 2005 Form 10-K and annual report.

Equity Investments— We classify marketable equity investments purchased as long-term investments as Available-for-Sale Securities on our consolidated balance sheets and carry them at their fair value. Any unrealized gains or losses are included in Accumulated Other Comprehensive Loss. SJI, through a wholly owned subsidiary, currently holds a 50% non-controlling interest in one affiliated company and accounts for the investment under the equity method. We include the operations of this affiliated company on a pre-tax basis in the statements of consolidated income under Equity in Affiliated Companies.

<u>Estimates and Assumptions</u>— We prepare our consolidated financial statements to conform with accounting principles generally accepted in the United States of America. Management makes estimates and assumptions that affect the amounts reported in the consolidated financial statements and related disclosures. Therefore, actual results could differ from those estimates. Significant estimates include amounts related to regulatory accounting, energy derivatives, environmental remediation costs, pension and other postretirement benefit costs, and revenue recognition.

Regulation— South Jersey Gas Company (SJG) is subject to the rules and regulations of the New Jersey Board of Public Utilities (BPU). SJG maintains its accounts according to the BPU's prescribed Uniform System of Accounts. SJG follows the accounting for regulated enterprises prescribed by the Financial Accounting Standards Board (FASB) Statement No. 71, "Accounting for the Effects of Certain Types of Regulation." In general, Statement No. 71 allows deferral of certain costs and creation of certain obligations when it is probable that these items will be recovered from or refunded to customers in future periods.

Revenues—Gas and electric revenues are recognized in the period the commodity is delivered and customers are billed monthly. For SJG and South Jersey Energy Company (SJE) retail customers not billed at the end of each month, we record an estimate to recognize unbilled revenues for gas and electricity delivered from the date of the last meter reading to the end of the month. South Jersey Resources Group, LLC's (SJRG) gas revenues are recognized in the period the commodity is delivered and customers are billed monthly. We defer and recognize revenues related to South Jersey Energy Service Plus, LLC (SJESP) appliance service contracts seasonally over the full 12-month terms of the contracts. Revenue related to services provided on a time and materials basis is recognized on a monthly basis as the jobs are completed. Marina Energy LLC (Marina) recognizes revenue on a monthly basis as services are provided and for on-site energy production that is delivered to its customers.

The BPU allows SJG to recover all prudently incurred gas costs through the Basic Gas Supply Service clause (BGSS). SJG collects these costs on a forecasted basis upon BPU order. SJG defers over/under-recoveries of gas costs and includes them in the following year's BGSS filing. SJG pays interest on the net overcollected BGSS balances at the rate of return on rate base utilized by the BPU to set rates in its last base rate proceeding.

SJG's tariff also includes a Temperature Adjustment Clause (TAC) and a Societal Benefits Clause (SBC). Within the SBC are a Remediation Adjustment Clause (RAC), a New Jersey Clean Energy Program (NJCEP), a Universal Service Fund (USF) program, and a Consumer Education Program (CEP) which was terminated in April 2006. The TAC provides stability to SJG's earnings and its customers' bills by normalizing the impact of extreme winter temperatures. The RAC recovers environmental remediation costs of former gas manufacturing plants and the NJCEP recovers costs associated with our energy efficiency and renewable energy programs. The USF is a statewide customer assistance program that utilizes utilities as a collection agent. The CEP recovered costs associated with providing education to the public concerning customer choice. TAC adjustments affect revenue, earnings and cash flows since colder-than-normal weather can generate credits to customers, while warmer-than-normal weather can result in additional billings. RAC adjustments affect revenue and cash flows but do not directly affect earnings because SJG defers and recovers related costs through rates over 7-year amortization periods. NJCEP, CEP and USF adjustments also affect revenue and cash flows but do not directly affect earnings, as related costs are deferred and customer credits are recovered through rates on an ongoing basis.

<u>Accounts Receivable and Provision for Uncollectible Accounts</u>— Accounts receivable are carried at the amount owed by customers. A provision for uncollectible accounts is established based on our collection experience and an assessment of the collectibility of specific accounts.

<u>Property, Plant and Equipment</u>— For regulatory purposes, utility plant is stated at original cost, which may be different than SJG's cost if the assets were acquired from another regulated entity. Nonutility plant is stated at cost. The cost of adding, replacing and renewing property is charged to the appropriate plant account.

<u>Depreciation</u>— SJG depreciates utility plant on a straight-line basis over the estimated remaining lives of the various property classes. These estimates are periodically reviewed and adjusted as required after BPU approval. The composite annual rate for all depreciable utility property was approximately 2.4% in 2005 and 2.3% for the first six months of 2006. Except for retirements outside the normal course of business, accumulated depreciation is charged with the cost of depreciable utility property retired, less salvage. Nonutility property depreciation is computed on a straight-line basis over the estimated useful lives of the property, ranging up to 50 years. Gain or loss on the disposition of nonutility property is recognized in net income.

<u>Capitalized Interest</u>— SJG capitalizes interest on construction at the rate of return on rate base utilized by the BPU to set rates in its last base rate proceeding. Marina capitalizes interest on construction projects in progress based on the actual cost of borrowed funds. SJG's amounts are included in <u>Utility Plant</u> and Marina's amounts are included in <u>Nonutility Property and Equipment</u> on the consolidated balance sheets. <u>Interest Charges</u> are presented net of capitalized interest on the consolidated statements of income. SJI capitalized interest as follows (in thousands):

	June 30, 2006		June 30, 2005	
Quarter Ended:				
SJG	\$	109	\$	253
Marina		302		48
Total	\$	411	\$	301
Six Months Ended:				
SJG	\$	208	\$	543
Marina		616		69
Total	\$	824	\$	612

<u>Impairment of Long-Lived Assets</u>— We review the carrying amount of long-lived assets for possible impairment whenever events or changes in circumstances indicate that such amounts may not be recoverable. For the six months ended June 30, 2006 and the year ended December 31, 2005, no significant impairments were identified.

<u>Derivative Instruments</u>— Certain SJI subsidiaries are involved in buying, selling, transporting and storing natural gas and buying and selling retail electricity for their own accounts as well as managing these activities for other third parties. These subsidiaries are subject to market risk due to commodity price fluctuations. To manage this risk, our companies enter into a variety of physical and financial transactions including forward contracts, swap agreements, options contracts and futures contracts.

SJI structured its subsidiaries so that SJG and SJE transact commodities on a physical basis and typically do not directly enter into positions that financially settle. SJRG performs this risk management function for these entities and enters into the types of financial transactions noted above. As part of its gas purchasing strategy, SJG uses financial contracts to hedge against forward price risk. The costs or benefits of these contracts are included in SJG's BGSS, subject to BPU approval. As of June 30, 2006 and December 31, 2005, SJG had \$18.3 million and \$(0.5) million of costs (benefits), respectively, included in its BGSS related to open financial contracts (See Regulatory Assets & Liabilities).

Management takes an active role in the risk management process and has developed policies and procedures that require specific administrative and business functions to assist in identifying, assessing and controlling various risks. Management reviews any open positions in accordance with strict policies to limit exposure to market risk.

SJI accounts for derivative instruments in accordance with FASB Statement No. 133, "Accounting for Derivative Instruments and Hedging Activities," as amended. We record all derivatives, whether designated in hedging relationships or not, on the consolidated balance sheets at fair value unless the derivative contracts qualify for the normal purchase and sale exemption. In general, if the derivative is designated as a fair value hedge, we recognize the changes in the fair value of the derivative and of the hedged item attributable to the hedged risk in earnings. We currently have no fair value hedges. If the derivative is designated as a cash flow hedge, we record the effective portion of the hedge in Other Comprehensive Income (Loss) and recognize it in the income statement when the hedged item affects earnings. However, due to the application of regulatory accounting principles under FASB Statement No. 71, derivatives related to SJG's gas purchases are recorded through the BGSS rather than Other Comprehensive Income (Loss). We recognize ineffective portions of cash flow hedges immediately in earnings. For the three and six months ended June 30, 2006, and 2005, the ineffective portions of the derivatives designated as cash flow hedges were not material. We formally document all relationships between hedging instruments and hedged items, as well as our risk management objectives, strategies for undertaking various hedge transactions and our methods for assessing and testing correlation and hedge ineffectiveness. All hedging instruments are linked to the hedged asset, liability, firm commitment or forecasted transaction.

We also assess whether these derivatives are highly effective in offsetting changes in cash flows or fair values of the hedged items. We discontinue hedge accounting prospectively if we decide: to discontinue the hedging relationship; determine that the anticipated transaction is no longer likely to occur; or, if we determine that a derivative is no longer highly effective as a hedge. In the event that hedge accounting is discontinued, we will continue to carry the derivative on the balance sheet at its current fair value and recognize subsequent changes in fair value in current period earnings. Unrealized gains and losses on the discontinued hedges that were previously included in <u>Accumulated Other Comprehensive Loss</u> will be reclassified into earnings when the forecasted transaction occurs, or when it is not probable that it will occur. During the six months ended June 30, 2005, \$1.3 million of unrealized gain on derivatives previously designated as cash flow hedges, was reclassified into <u>Operating Revenues - Nonutility</u> because we determined that the anticipated hedged transaction was no longer likely to occur. SJI has elected to designate certain energy-related derivative instruments as cash flow hedges, which protect against the price variability of our forecasted sales and purchases of natural gas. Based on the amount recorded in <u>Accumulated Other Comprehensive Loss</u> at June 30, 2006, we expect \$0.3 million to be recorded as a decrease in revenues in the next twelve months. As of June 30, 2006, hedges for future forecasted transactions exist into 2007.

SJRG manages its portfolio of purchases and sales, as well as natural gas in storage, using a variety of instruments that include forward contracts, swap agreements, options contracts and futures contracts. SJI measures the fair value of the contracts and records these as <u>Derivatives — Energy Related Assets or Derivatives — Energy Related Liabi</u>lities on our consolidated balance sheets. For those derivatives not designated as hedges, we recorded the net unrealized pre-tax loss of \$(1.2) million, and \$(2.0) million in earnings during the three months ended June 30, 2006 and 2005, respectively, which are included with realized gains and losses in <u>Operating Revenues — Nonutility</u>. For the six months ended June 30, 2006 and 2005, we recorded the net unrealized pre-tax gain of \$3.8 and \$2.1 million, respectively which are included with realized gains and losses in Operating Revenues — Nonutility.

SJI presents revenues and expenses related to its energy trading activities on a net basis in <u>Operating Revenues</u> — <u>Nonutility</u> in our consolidated statements of income consistent with Emerging Issues Task Force (EITF) Issue No. 02-03, "Issues Involved in Accounting for Derivative Contracts Held for Trading Purposes and Contracts Involved in Energy Trading and Risk Management Activities." There is no effect on operating income or net income from the above presentation.

From time to time we enter into interest rate derivatives and similar agreements to hedge exposure to increasing interest rates with respect to our variable-rate debt. We have designated and account for these interest rate derivatives as cash flow hedges. As of June 30, 2006, SJI's active interest rate swaps were as follows:

		Fixed	Start			
	Amount	Interest Rate	Date	Maturity	Type	Obligor
\$	6,000,000	4.550%	11/19/2001	12/01/2007	Taxable	Marina
\$						Marina
3,90	00,000	4.795%	12/01/2004	12/01/2014	Taxable	
\$	8,000,000	4.775%	11/12/2004	11/12/2014	Taxable	Marina
\$	20,000,000	4.080%	11/19/2001	12/01/2011	Tax-exempt	Marina
\$	14,500,000	3.905%	03/17/2006	01/15/2026	Tax-exempt	Marina
\$						Marina
500	,000	3.905%	03/17/2006	01/15/2026	Tax-exempt	
\$						Marina
330	,000	3.905%	03/17/2006	01/15/2026	Tax-exempt	
\$	12,500,000*	3.430%	12/01/2006	02/01/2036	Tax-exempt	SJG
\$	12,500,000*	3.430%	12/01/2006	02/01/2036	Tax-exempt	SJG
\$	7,100,000	4.895%	02/01/2006	02/01/2016	Taxable	Marina

- * Amount reduced to \$6.0 million on 12/01/05, and further reduces to \$3.0 million on 12/01/06
- ** SJG entered into these forward-starting swaps in anticipation of the issuance of \$25.0 million of auction-rate bonds that were issued in April 2006.

The differential to be paid or received as a result of these swap agreements is accrued as interest rates change and is recognized as an adjustment to interest expense. As of June 30, 2006 and December 31, 2005, the market values of these swaps were \$3.0 million and \$(0.5) million, respectively, which represent the amounts we would receive from (have to pay to) the counterparties to terminate these contracts as of those dates. We include these balances on the consolidated balance sheets under <u>Derivatives</u> — <u>Others</u>. As of June 30, 2006 and December 31, 2005, we determined that the swaps were highly effective; therefore, we recorded the changes in fair value of the swaps along with the cumulative unamortized costs, net of taxes, in <u>Accumulated Other Comprehensive Loss</u>.

We determined the fair value of derivative instruments by reference to quoted market prices of listed contracts, published quotations or quotations from unrelated third parties.

Stock-Based Compensation Plans—Under the Amended and Restated 1997 Stock-Based Compensation Plan that was amended and restated by our Board of Directors and approved by our shareholders in April 2005, no more than 1,000,000 shares in the aggregate may be issued to SJI's officers, non-employee directors and other key employees. The plan will terminate on January 26, 2015, unless terminated earlier by the Board of Directors. No options were granted or outstanding during the six months ended June 30, 2006, and 2005. No stock appreciation rights have been issued under the plan. In the first six months of 2006, and 2005, we granted 42,982 and 38,316 restricted shares, respectively. Restricted shares vest over a 3-year period and are subject to SJI achieving certain performance targets as compared to a peer group average. The actual amount of shares that are ultimately awarded is dependent upon the final peer group average and may range from between 0% to 150% of the original share units granted.

On January 1, 2006, SJI adopted FASB Statement No. 123(R), "Share-Based Payment", which revised FASB Statement No. 123, and superseded Accounting Principles Board (APB) Opinion No. 25, "Accounting for Stock Issued to Employees". Statement No. 123(R) requires SJI to measure and recognize stock-based compensation expense in its financial statements based on the fair value at the date of grant for its share-based awards, which currently include restricted stock awards containing market and service conditions. In accordance with Statement No. 123(R), SJI is recognizing compensation expense over the requisite service period for: (i) awards granted on, or after, January 1, 2006 and (ii) unvested awards previously granted and outstanding as of January 1, 2006. In addition, SJI is estimating forfeitures over the requisite service period when recognizing compensation expense. These estimates can be adjusted to the extent to which actual forfeitures differ, or are expected to materially differ, from such estimates.

As permitted by Statement No. 123(R), SJI chose the modified prospective method of adoption; accordingly, financial results for the prior period presented were not retroactively adjusted to reflect the effects of this Statement. Under the modified prospective application, this Statement applies to new awards and to awards modified, repurchased, or cancelled after the required effective date. Compensation costs for the portion of awards for which the requisite service has not been rendered that are outstanding as of the required effective date shall be recognized as the requisite service is rendered based on the grant-date fair value.

The Company measures compensation expense related to restricted stock awards based on the fair value of the awards at their date of grant. Compensation expense is recognized on a straight-line basis over the requisite three-year service period for awards that ultimately vest, and is not adjusted based on the actual achievement of performance goals. The Company estimated the fair value of officers' restricted stock awards on the date of grant using a Monte Carlo simulation model.

The following table summarizes the nonvested restricted stock awards outstanding at June 30, 2006 and the assumptions used to estimate the fair value of the awards (adjusted for the June 2005 two-for-one stock split):

			Fair		
	Grant	Shares	Value	Expected	Risk-Free
			Per		Interest
	Date	Outstanding	Share	Volatility	Rate
	Jan.				
Officers -	2004	42,135	\$20.105	16.4%	2.4%
	Jan.				
	2005	35,221	\$25.155	15.5%	3.4%
	Jan.				
	2006	39,076	\$27.950	16.9%	4.5%
	Dec.				
Directors -	2003	4,560	\$19.738	-	-

Dec.				
2004	5,220	\$24.955	-	-
Dec.				
2005	6,340	\$29.970	-	-

Expected volatility is based on the actual daily volatility of SJI's share price over the preceding 3-year period as of the valuation date. The risk-free interest rate is based on the zero-coupon U.S. Treasury Bond, with a term equal to the three-year term of the Officers' restricted shares. As notional dividend equivalents are credited to the holders, which are reinvested during the three-year service period, no reduction to the fair value of the award is required. As the Directors' restricted stock awards contain no performance conditions and notional dividend equivalents are credited to the holder, which are reinvested during the three-year service period, the fair value of these awards are equal to the market value of shares on the date of grant.

The following table summarizes the total compensation cost for the six months ended June 30, 2006 and 2005 (in thousands):

	2006	2005		
Officers	\$	459	\$	936
Directors		66		50
Total Cost	\$	525	\$	986
Capitalized		(57)		(241)
Net Expense	\$	468	\$	745

As of June 30, 2006, there was \$1.6 million of total unrecognized compensation cost related to nonvested share-based compensation awards granted under the restricted stock plans. That cost is expected to be recognized over a weighted average period of 1.7 years.

Prior to the adoption of Statement No. 123 (R), SJI applied Statement No. 123, as amended, which permitted the application of APB No. 25. In accordance with APB No. 25, SJI recorded compensation expense over the requisite service period for restricted stock based on the probable number of shares expected to be issued and the market value of the Company's common stock at the end of each reporting period. As a result of SJI's previous accounting treatment, there have been no excess tax benefits recognized since the inception of the Plans.

The adoption of Statement No. 123(R) resulted in a decrease in stock-based compensation expense of \$\$14,654 for the six months ended June 30, 2006. This change in expense would have had no impact on SJI's Earnings Per Share or cash flows for the year ended December 31, 2006.

The following table summarizes information regarding restricted stock award activity during the six months ended June 30, 2006:

	Officers *	Directors *
Nonvested Shares Outstanding, January 1, 2006	143,734	16,120
Granted	42,983	-
Vested**	(61,620)	-
Cancelled/Forfeited	(8,665)	-
Nonvested Shares Outstanding, June 30, 2006	116,432	16,120

^{*} excludes accrued dividend equivalents.

adjustments for performance measures, totaled 101,009 shares.

^{**} actual shares awarded upon vesting, including dividend equivalents and

During the six months ended June 30, 2006 and 2005, SJI awarded 101,009 shares at a market value of \$2.9 million and 74,574 shares at a market value of \$2.0 million, respectively. The Company has a policy of issuing new shares to satisfy its obligations under these plans (See Note 3); therefore, there are no cash payment requirements resulting from the normal operation of this plan. However, a change in control could result in such shares becoming nonforefeitable or immediately payable in cash.

New Accounting Pronouncement — In July 2006, the FASB issued Interpretation No. 48 "Uncertainty in Income Taxes" (FIN 48). This Interpretation provides guidance on the recognition and measurement of uncertain tax positions in the financial statements. The effective date of FIN 48 is January 1, 2007; however, we do not anticipate its adoption to materially affect SJI's consolidated financial statements.

<u>Regulatory Assets & Liabilities</u>— Regulatory Assets at June 30, 2006 and December 31, 2005, consisted of the following items (in thousands):

	Years			
	Remaining			
	as of	June 30,	Ι	December 31,
	June 30, 2006	2006		2005
Environmental Remediation Costs:				
Expended — Net	Various	\$ 12,860	\$	9,350
Liability for Future Expenditures	Not Applicable	52,863		56,717
Income Taxes — Flowthrough				
Depreciation	5	5,174		5,663
Deferred Fuel Costs — Net	Various	18,562		21,237
Deferred Asset Retirement Obligation				
Costs	Not Applicable	20,498		19,986
Deferred Postretirement Benefit Costs	7	2,457		2,646
Societal Benefit Costs	Various	4,000		2,691
Premium for Early Retirement of Debt	Various	1,613		1,694
Other	Not Applicable	1,355		1,499
Total Regulatory Assets		\$ 119,382	\$	121,483

All significant regulatory assets are separately identified above and are being recovered through utility rate charges. SJG is currently permitted to recover interest on its Environmental Remediation Costs and Societal Benefit Costs while the other assets are being recovered without a return on investment over the period indicated. Some of the assets reflected within the above caption "Other" are currently being recovered from ratepayers as approved by the BPU. Management believes the remaining deferred costs are probable of recovery from ratepayers through future utility rates.

Over/under collections of gas costs are monitored through SJG's BGSS mechanism. Net undercollected gas costs are classified as a Regulatory Asset and net overcollected gas costs are classified as a Regulatory Liability. Derivative contracts used to hedge our natural gas purchases are included in the BGSS, subject to BPU approval. The offset to the change in fair value of these contracts is recorded as a component of the regulatory asset, Deferred Fuel Costs - Net, if we are in a net undercollected position, or as a component of the regulatory liability, Deferred Gas Revenues - Net, if we are in a net overcollected position. As of June 30, 2006, costs related to derivative contracts increased Deferred Fuel Costs - Net by \$18.3million. As of December 31, 2005, benefits related to derivative contracts reduced Deferred Fuel Costs - Net by \$0.5 million.

Regulatory Liabilities at June 30, 2006 and December 31, 2005 consisted of the following items (in thousands):

	June 30, 2006		December 31, 2005		
Excess Plant Removal					
Costs	\$	48,271	\$	48,071	
Overcollected State					
Taxes		4,111		4,025	
Other		2,777		1,906	
Total Regulatory					
Liabilities	\$	55,159	\$	54,002	

Excess Plant Removal Costs represent amounts accrued in excess of actual utility plant removal costs incurred to date, which SJG has an obligation to either expend or return to ratepayers in future periods. All other regulatory liabilities are subject to being returned to ratepayers in future rate proceedings.

<u>Cash and Cash Equivalents</u>— For purposes of reporting cash flows, highly liquid investments with original maturities of three months or less are considered cash equivalents.

Reclassifications—SJI reclassified some previously reported amounts to conform with current period classifications. We determined that certain realized hedge gains related to our natural gas purchases were recorded as an offset to our inventory costs as of December 31, 2005. Accordingly, we increased Natural Gas in Storage, average cost by \$4.2 million, decreased Deferred Income Taxes—Net in Current Assets by \$1.7 million and increased Accumulated Other Comprehensive Loss by \$2.5 million as of December 31, 2005. We determined that certain customer accounts receivable were in a credit position and accordingly, reclassified \$3.1 million included in Accounts Receivable as of December 31, 2005 to Customer Deposits and Credit Balances. We also determined that certain acquisitions of property and equipment made on account were reflected as cash capital expenditures in the statement of cash flows, and have reduced cash flows used in investing activities with a corresponding reduction in cash provided by operating activities of approximately \$4.6 million for the six months ended June 30, 2005. These amounts are considered immaterial to the overall presentation of our consolidated financial statements.

2. DISCONTINUED OPERATIONS, AFFILIATIONS AND CONTROLLING INTERESTS:

DISCONTINUED OPERATIONS — In 1996, Energy & Minerals, Inc. (EMI), an SJI subsidiary, sold the common stock of The Morie Company, Inc. (Morie), its sand mining and processing subsidiary. SJI conducts tests annually to estimate the environmental remediation costs for properties owned by South Jersey Fuel, Inc. (SJF), an EMI subsidiary, from its previously operated fuel oil business. SJI reports the environmental remediation activity related to these properties as discontinued operations.

Summarized operating results of the discontinued operations for the three and six months ended June 30, were (in thousands):

	Three Months Ended June 30,			Six Months Ended June 30,				
		2006		2005		2006		2005
Loss before Income Taxes:								
Sand Mining	\$	(86)	\$	(259)	\$	(229)	\$	(471)
Fuel Oil		(11)		(20)		(123)		(30)
Income Tax Benefits		34		97		123		175
Loss from Discontinued Operations -								
Net	\$	(63)	\$	(182)	\$	(229)	\$	(326)
Earnings Per Common Share from								
Discontinued Operations — Net:								
Basic and Diluted	\$	(0.002)	\$	(0.006)	\$	(0.008)	\$	(0.012)

<u>Affiliations</u>— SJI and Conectiv Solutions, LLC formed Millennium Account Services, LLC to provide meter reading services in southern New Jersey. SJE and GZA GeoEnvironmental, Inc (GZA). formed AirLogics, LLC (AirLogics) to market a jointly developed air monitoring system designed to assist companies involved in environmental cleanup activities. On June 30, 2006, SJE sold its entire interest in AirLogics for \$1,450,000, resulting in an after-tax gain of \$219,000. We account for our investment in these affiliated companies under the equity method.

<u>Controlling Interests</u>— Marina and DCO Energy, LLC (DCO) formed AC Landfill Energy, LLC (ACLE) to develop and install a 1,600-kilowatt methane-to-electric power generation system at a county-owned landfill in Egg Harbor Township, NJ. Marina owns a 51% interest in ACLE and accounts for ACLE as a consolidated subsidiary. Commercial operation of the initial system began in March 2005. An additional 1,900-kilowatt system is under construction at the site and is expected to be operational in the third quarter of 2006.

In March 2005, Marina and DCO formed WC Landfill Energy, LLC (WCLE) to develop and install a 3,800-kilowatt methane-to-electric power generation system at a county-owned landfill in White Township, NJ. Marina owns a 51% interest in WCLE and accounts for WCLE as a consolidated subsidiary. Commercial operation of the plant is targeted to begin in the fall of 2006.

3. COMMON STOCK:

SJI has 60,000,000 shares of common stock authorized. Share-related information for prior periods is reported on a retroactive basis reflecting the stock split, which was completed on June 30, 2005, throughout this Report.

The following shares were issued and outstanding:

			December
	June 30,		31,
	2006		2005
Beginning Balance, January 1	28,982,440	Beginning Balance, January 1	27,759,936
New Issues During Period:		New Issues During Year:	
Dividend Reinvestment Plan	93,222	Dividend Reinvestment Plan	1,141,590
Stock-Based Compensation Plan	101,009	Stock-Based Compensation Plan	80,914
Ending Balance, June 30	29,176,671	Ending Balance, December 31	28,982,440

We credited the par value (\$1.25 per share) of stock issued during the six months ended June 30, 2006 and the year ended December 31, 2005 to <u>Common Stock</u>. We credited the net excess over par value of approximately \$3.1 million and \$34.1 million, respectively, to <u>Premium on Common Stock</u>.

Earnings Per Common Share— We present basic EPS based on the weighted-average number of common shares outstanding. EPS is presented in accordance with FASB Statement No. 128, "Earnings Per Share," which establishes standards for computing and presenting basic and diluted EPS. The incremental shares required for inclusion in the denominator for the diluted EPS calculation were 64,427 and 227,016 shares for the three months, and 65,938 and 226,215 shares for the six months ended June 30, 2006 and 2005, respectively. These shares relate to SJI's restricted stock as discussed below.

<u>Dividend Reinvestment Plan (DRP)</u>— Newly issued shares of common stock offered through the DRP are issued directly by SJI. As of June 30, 2006, SJI reserved 1,502,800 shares of authorized, but unissued, common stock for future issuance to the DRP.

4. LONG-TERM DEBT:

In March 2006, Marina issued \$16.4 million of tax-exempt, variable-rate bonds through the New Jersey Economic Development Authority (NJEDA), which mature in March 2036. Proceeds of the bonds were used to finance the expansion of Marina's Atlantic City thermal energy plant. The interest rate on all but \$1.1 million of the bonds has been effectively fixed via interest rate swaps at 3.91% until January 2026. The variable interest rate on the \$1.1 million portion of the bonds that remain unhedged was 4.02% as of June 30, 2006.

In April 2006, SJG issued \$25.0 million of secured tax-exempt, auction-rate debt through the NJEDA to finance infrastructure costs that qualify for tax-exempt financing. The auction rate, which resets weekly, was set at 3.79% as of June 30, 2006. In anticipation of this transaction, SJG previously entered into forward-starting interest rate swap agreements that effectively fixed the interest rate on this debt at 3.43%, commencing December 1, 2006 through January 2036. The debt was issued under SJG's medium-term note program. An additional \$115.0 million of medium-term notes remains available for issuance under that program.

5. FINANCIAL INSTRUMENTS:

<u>Restricted Investments</u>— In accordance with the terms of Marina's and SJG's loan agreements, we were required to escrow unused proceeds pending approved construction expenditures. As of June 30, 2006, the escrowed proceeds totaled \$18.3 million. There were no escrowed proceeds as of December 31, 2005 as the related debt was issued during 2006.

SJRG maintains a margin account with a national investment firm to support its risk management activities. As of June 30, 2006 and December 31, 2005, the balance of this account was \$11.2 million and \$8.2 million, respectively, due to changes in the market value of outstanding contracts.

6. <u>SEGMENTS OF BUSINESS:</u>

SJI operates in several different operating segments. Gas Utility Operations (SJG) consists primarily of natural gas distribution to residential, commercial and industrial customers. Wholesale Gas Operations include SJRG's activities. SJE is involved in both retail gas and retail electric activities. Retail Gas and Other Operations include natural gas acquisition and transportation service business lines. Retail Electric Operations consist of electricity acquisition and transportation to commercial and industrial customers. On-Site Energy Production consists of Marina's thermal energy facility and other energy-related projects. Appliance Service Operations includes SJESP's servicing of appliances via the sale of appliance service programs as well as on a time and materials basis, and the installation of residential and small commercial HVAC systems.

Information about SJI's operations in different operating segments for the three and six months ended June 30 is presented below (in thousands):

	Three Mor	nths E	Inded	Six Months Ended June 30,			
	2006		2005	2006		2005	
Operating Revenues:							
Gas Utility Operations	\$ 105,006	\$	86,083 \$	382,087	\$	300,620	
Wholesale Gas Operations	6,297		3,282	20,646		14,842	
Retail Gas and Other							
Operations	34,709		41,060	93,772		115,547	
Retail Electric Operations	11,629		16,846	24,665		39,544	
On-Site Energy Production	5,002		5,196	11,492		10,566	
Appliance Service Operations	3,576		3,768	7,350		7,193	
Corporate and Services	3,020		509	6,190		1,049	
Subtotal	169,239		156,744	546,202		489,361	
Intersegment Sales	(13,707)		(2,705)	(25,694)		(6,752)	
Total Operating Revenues	\$ 155,532	\$	154,039 \$	520,508	\$	482,609	
Operating Income:							
Gas Utility Operations	\$ 9,560	\$	10,133 \$	52,740	\$	53,293	
Wholesale Gas Operations	4,458		2,141	9,527		6,841	
Retail Gas and Other							
Operations	(202)		1,987	(180)		2,290	
Retail Electric Operations	1,574		427	2,082		861	
On-Site Energy Production	1,486		1,889	3,507		3,513	
Appliance Service Operations	498	98 1,090		1,250		1,788	
Corporate and Services	139		(259)	302		(445)	
Total Operating Income	\$ 17,513	\$	17,408 \$	69,228	\$	68,141	
Depreciation and Amortization:							
Gas Utility Operations	\$ 6,195	\$	6,169 \$	12,524	\$	12,238	
Wholesale Gas Operations	2		3	5		7	
Retail Gas and Other							
Operations	3		3	5		6	
Appliance Services Operations	58		46	115		82	
On-Site Energy Production	461		455	922		901	
Corporate and Services	52		26	113		53	
Discontinued Operations	-		-	-		-	

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Total Depreciation and Amortization	\$ 6,771	\$ 6,702 \$	13,684	\$ 13,287	
Property Additions:					
Gas Utility Operations	\$ 16,255	\$ 18,193 \$	29,249	\$ 30,295	
Wholesale Gas Operations	-	-	3	-	
Retail Gas and Other					
Operations	5	-	5	3	
Appliance Service Operations	125	30	170	57	
On-Site Energy Production	6,715	7,652	9,460	13,043	
Corporate and Services	180	2	388	7	
Discontinued Operations	-	-	-	-	
Total Property Additions	\$ 23,280	\$ 25,877 \$	39,275	\$ 43,405	
SJI -17					

	June 30,	December 31,
	2006	2005
Identifiable Assets:		
Gas Utility Operations	\$ 1,165,892 \$	1,167,398
Wholesale Gas Operations	115,499	124,922
Retail Gas and Other Operations	34,899	50,880
Retail Electric Operations	4,464	7,751
Appliance Service Operations	13,260	13,624
On-Site Energy Production	119,833	105,822
Discontinued Operations	400	408
Subtotal	1,454,247	1,470,805
Corporate and Services	73,679	70,379
Intersegment Assets	(102,537)	(99,472)
Total Identifiable Assets	\$ 1,425,389 \$	1,441,712

7. REGULATORY ACTIONS:

Base Rates— On July 7, 2004, the BPU granted SJG a base rate increase of \$20.0 million effective July 8, 2004, which was predicated in part upon a 7.97% rate of return on rate base that included a 10.0% return on common equity. SJG was also permitted to recover regulatory assets contained in its petition and to reduce its composite depreciation rate from 2.9% to 2.4%.

<u>Pending Audit</u>— In 2004, the BPU commenced a competitive services audit and a management audit that included a focused review of SJG's gas supply and purchasing practices. The BPU is mandated by statute to conduct such audits at predetermined intervals. In February 2006, the audit reports were released by the BPU for comments. The recommendations contained in these audits have no material effect on SJG's financial statements.

Other Regulatory Matters —

In December 2004, the BPU approved the statewide funding of the NJCEP of \$745.0 million for the years 2005 through 2008. Of this amount, SJG will be responsible for approximately \$25.4 million over the 4-year period. Amounts not yet expended have been included in the Contractual Cash Obligations table included in Note 11.

In February 2005, SJG filed notice with the BPU to provide for an \$11.4 million bill credit to customers. The bill credit was implemented in March 2005. In June 2005, SJG made its annual BGSS filing with the BPU requesting a \$17.1 million, or 6.3% increase in gas cost recoveries in response to increasing wholesale gas costs. In August 2005, the BPU approved SJG's requested increase, effective September 1, 2005, on an interim basis.

In October 2005 SJG filed a petition with the BPU to implement a Pipeline Integrity Management Tracker (Tracker) along with the three other natural gas distribution companies in New Jersey. The purpose of the Tracker is to recover costs to be incurred by SJG as a result of new federal regulations, which are aimed at enhancing public safety and reliability. The regulations require that utilities use a comprehensive analysis to assess, evaluate, repair and validate the integrity of certain transmission lines in the event of a leak or failure. The New Jersey utilities are requesting approval of the Tracker since the new regulations will result in ongoing incremental costs. We anticipate that a large portion of the incremental cost is dependent upon overall assessment results, and therefore cannot be specifically predicted at this time.

In November 2005, SJG made its annual SBC filing, requesting a \$6.1 million reduction in annual recoveries.

In November 2005, SJG also filed a BGSS Motion for Emergent Rate Relief in conjunction with the other natural gas utilities in New Jersey. This filing was necessary due to substantial increases in wholesale natural gas prices across the country. In December 2005, the BPU approved an \$85.7 million increase to SJG's rates, effective December 15, 2005, on an interim basis.

In November 2005, SJG also made its annual TAC filing, requesting a \$1.0 million increase in annual revenues. The increase will recover the cash related to the net TAC deficiency resulting from warmer-than-normal weather for the 2003-2004 winter, partially offset by colder-than-normal weather for the 2004-2005 winter. The 2003-2004 TAC was resolved as part of SJG's global settlement, which was approved by the BPU in March 2006.

In December 2005, SJG made a filing proposing to implement a Conservation and Usage Adjustment (CUA) Clause, on a 5-year pilot basis. The primary purpose of the CUA is to promote conservation and to base SJG's profit margin on its number of customers rather than the amount of natural gas it distributes to its customers. This structure will allow SJG to aggressively promote conservation programs without negatively impacting its financial stability. The proposed CUA would replace SJG's existing TAC, but continue to protect customers and the Company from significant temperature variations from normal.

In March 2006, the BPU approved a global settlement, effective April 1, 2006, fully resolving SJG's September 2004 SBC filing, 2003-2004 TAC, 2004-2005 BGSS filing and certain issues in the 2005-2006 BGSS filing. The net impact is a \$4.4 million reduction to annual revenues; however, this reduction has no impact on net income as there will be a dollar-for-dollar reduction in expense. In addition, a pilot storage incentive program was approved. This program began during the second quarter of 2006 and will continue for three summer injection periods through 2008. It is designed to provide SJG with the opportunity to achieve BGSS price reductions and additional price stability. It will also provide SJG with an opportunity to share in the storage-related gains and losses, with 20% being retained by SJG, and 80% being credited to customers.

In June 2006, SJG made its annual BGSS filing with the BPU requesting a \$19.7 million decrease in gas cost recoveries in response to decreasing wholesale gas costs and an \$11.5 million benefit derived from the release of a storage facility and the liquidation of its low-cost base gas made available during the second quarter. This represents a 4.6% rate reduction and is pending BPU approval for implementation on October 1, 2006.

In July 2006, SJG made its annual USF filing, along with the state's other electric and gas utilities, proposing to increase annual statewide gas revenues to \$115.3 million, an increase of \$68.5 million. Under the proposal, SJG's annual USF revenues will increase to \$13.0 million, which represents a \$7.7 million increase in annual USF revenues.

Filings and petitions described above are still pending unless otherwise indicated.

8. PENSION & OTHER POSTRETIREMENT BENEFITS:

SJI has several defined benefit pension plans and other postretirement benefit plans. The pension plans provide annuity payments to the majority of full-time, regular employees upon retirement. Newly hired employees do not qualify for participation in the defined benefit pension plans. New hires are eligible to receive an enhanced version of SJI's defined contribution plan. Certain SJI officers also participate in a non-funded supplemental executive retirement plan (SERP), a non-qualified defined benefit pension plan. The other postretirement benefit plans provide health care and life insurance benefits to some retirees.

The BPU authorized SJG to recover costs related to postretirement benefits other than pensions under the accrual method of accounting consistent with FASB Statement No. 106, "Employers' Accounting for Postretirement Benefits Other Than Pensions." SJG deferred amounts accrued prior to that authorization and are amortizing them as allowed by the BPU. The unamortized balance of \$2.5million at June 30, 2006 is recoverable in rates. SJG is amortizing this amount over 15 years, which started January 1998.

Net periodic benefit cost for the three and six months ended June 30, 2006 and 2005 related to the employee and officer pension and other postretirement benefit plans consisted of the following components (in thousands):

	Pension Benefits								
		Three Mor	ths	Ended	Six Months Ended June 30,				
		June	30,						
		2006		2005		2006		2005	
Service Cost	\$	729	\$	787	\$	1,584	\$	1,618	
Interest Cost		1,821		1,652		3,607		3,371	
Expected Return on Plan Assets		(2,354)		(2,345)		(4,618)		(4,284)	
Amortization of Loss and Other		628		837		1,421		1,500	
Net Periodic Benefit Cost		824		931		1,994		2,205	
Capitalized Benefit Costs		(238)		(243)		(637)		(629)	
Net Periodic Benefit Expense	\$	586	\$	688	\$	1,357	\$	1,576	

		Other Postretirement Benefits						
	T	hree Mor	Six Months Ended					
		June	30,		June 30,			
	20	006		2005	200	06		2005
Service Cost	\$	198	\$	45	\$	396	\$	454