# Edgar Filing: SALISBURY BANCORP INC - Form 8-K/A 

## SALISBURY BANCORP INC

## Form 8-K/A

November 24, 2004

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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 8-K/A
CURRENT REPORT
Pursuant to Section 13 or \(15(d)\) of
the Securities Exchange Act of 1934
Date of Report (Date of earliest event reported): September 10, 2004.
SALISBURY BANCORP, INC. .
(Exact name of registrant as specified in charter)
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| Connecticut | $0-24751$ |
| :---: | :---: |
| (State or other jurisdiction of incorporation) (Commission File Number) (IRS Employer Identif |  |

```
5 \text { Bissell Street, Lakeville, Connecticut 06039-1868}
---------------
(Address of principal executive offices) (zip code)
```

Registrant's telephone number, including area code: (860) 435-9801
(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K is intended to simultaneously satisfy the filing obligations of the registrant under any of the following provisions (see General Instructions A.2. below):
[_] Written communications pursuant to Rule 425 under the Securities Act (12 C.F.R. 230.425)
[_] Soliciting material pursuant to Rule 14a-2 under the Exchange Act (17 C.F.R. 240.14a-12)
[_] Pre-commencement communications pursuant to Rule $14 d-2(b)$ under the Exchange Act (17 C.F.R. $240.14 d-2(\mathrm{~b})$ )
[_] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 C.F.R. $240.13 e-4(c)$ )

Form 8-K, Current Report Salisbury Bancorp, Inc.

On September 13, 2004, Salisbury Bancorp, Inc. (the "Company") filed a Form $8-K$ (the "Form 8-K") to report the completion of the merger of Canaan National Bancorp, Inc. ("Canaan") with and into the Company pursuant to the Agreement and Plan of Merger by and between the Company and Canaan (the "Merger Agreement"), without the financial information required by Item 9.01 of Form 8-K. Accordingly, the Company is filing this Form 8-K/A to include that financial information.

Item 9.01 Financial Statements and Exhibits.
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(a) Financial Statements of Businesses Acquired.

The financial statements of Canaan required by this Item for the periods specified in Rule $3-05(b)$ of Regulation $S-X$ are attached to this amendment to the Form 8-K.
(b) Pro Forma Financial Information.

The pro forma financial information required pursuant to Article 11 of Regulation $S-X$ are attached to this amendment to the Form 8-K.
(c) Not Applicable.

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereto duly authorized.

Dated: November 24,2004 SALISBURY BANCORP, INC.

By: /s/ John F. Foley

John F. Foley
Chief Financial Officer

CANAAN NATIONAL BANCORP, INC. AND SUBSIDIARY

CONSOLIDATED BALANCE SHEETS
(dollars in thousands)

Cash and due from banks
Interest bearing demand deposits with other banks
$\$ \quad 2,577$71

Federal Home Loan Bank overnight deposit ..... 225
Cash and cash equivalents ..... 2,873
Investments in available-for-sale securities (at fair value) ..... 43, 861
Investments in held-to-maturity securities (fair values of $\$ 796$ as of June 30, 2004 and $\$ 803$ as of December 31, 2003) ..... 753
Federal Reserve Bank stock, at cost ..... 56
Federal Home Loan Bank stock, at cost ..... 1,291Loans, net of allowance for loan losses of $\$ 693$ as of June 30, 2004and $\$ 698$ as of December 31, 2003
54,406Loans held-for-sale
Premises and equipment ..... 1,071
Accrued interest receivable ..... 535
Other assets ..... 626
Total assets
LIABILITIES AND STOCKHOLDERS' EQUITY
Deposits:
Noninterest-bearing ..... \$ 15,396
Interest-bearing
Total deposits59,489
74,885
Federal Home Loan Bank advances ..... 22,143
Other borrowed funds ..... 75
Other liabilities
Total liabilities
Stockholders' equity:
Common stock, par value $\$ .01$ per share; authorized 300,000 shares; issuedand outstanding, 177,418 shares as of June 30, 2004 and177,418 shares as of December 31, 20032
Paid-in capital ..... 1,071
Retained earnings ..... 8,087
Accumulated other comprehensive lossTotal stockholders' equityTotal liabilities and stockholders' equity(964)
8,196
\$ 105,472

```
    CONSOLIDATED STATEMENTS OF INCOME
        (unaudited)
        ---------
(in thousands except per share data)
```



|  | $======$ |  | $========$ |
| :--- | :--- | :--- | :--- |
| Earnings per common share |  |  |  |
| Earnings per common share, assuming dilution | $\$ 1.88$ | $\$ 1.99$ | $\$$ |



CONSOLIDATED STATEMENTS OF CASH FLOWS

Six Months Ended June 30, 2004 and 2003
(Unaudited)
(in thousands)

```
Cash flows from operating activities:
    Net income
    Adjustments to reconcile net income to net cash provided by operating activities:
        Amortization of securities, net
        Provision for loan losses
        Change in unearned income
        Net decrease in loans held-for-sale
        Depreciation and amortization
        Increase in interest receivable
        Decrease (increase) in prepaid expenses
        Decrease (increase) in other assets
        Increase in taxes payable
        Decrease in accrued expenses
        Decrease in interest payable
        Decrease in other liabilities
```

    Net cash provided by operating activities
    Cash flows from investing activities:
Purchases of available-for-sale securities
$(4,814$
Proceeds from maturities of available-for-sale securities 4,367
Proceeds from maturities of held-to-maturity securities 154
Purchases of Federal Home Loan Bank stock(41
Loan originations and principal collections, net ..... 2,277
Recoveries of loans previously charged off
Capital expenditures
Net cash used in by (provided) investing activities

```
Cash flows from financing activities:
    Net increase in demand deposits, NOW and savings accounts
    Net decrease increase in time deposits (1,937
    1,825
    Net increase in short term advances from Federal Home Loan Bank
    3,402
    Principal payments on long-term advances from Federal Home Loan Bank
    Net (decrease) increase in other borrowed funds
    Dividends paid
    Retirement of shares of common stock
    Net cash provided by (used in) financing activities
Net increase in cash and cash equivalents 1,05
Cash and cash equivalents at beginning of period 1,817
Cash and cash equivalents at end of period
Supplemental disclosures:
    Interest paid $
    Income taxes paid
```------
    $ 2,873
    ======
    9 6 3
```

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                                    Salisbury Bancorp, Inc.
                and Canaan National Bancorp, Inc.
                Unaudited Pro Forma Consolidated Condensed
                Combined Balance Sheet as of June 30, 2004
                        (in thousands)
    
## Historical

| ASSETS: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents | \$ | 9,227 | \$ | 2,873 | \$ | $(6,020)$ (A) |
| Securities |  | 157,808 |  | 45,961 |  | -- |
| Loans, net |  | 143,622 |  | 54,406 |  | 905 (B) |
| Premises and equipment, net |  | 3,135 |  | 1,071 |  | 1,508 (B) |
| Investment in real estate |  | 75 |  | -- |  | -- |
| Goodwill |  | 2,358 |  | -- |  | 6,400 (C) |
| Core deposit intangible |  | 698 |  | -- |  | 1,190 (B) |
| Other assets |  | 7,848 |  | 1,161 |  | (309) (C) |

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Salisbury Bancorp, Inc. and Canaan National Bancorp, Inc. Unaudited Pro Forma Consolidated Condensed Combined Statement of Operations For the Six Months Ended June 30, 2004 (in thousands except earnings per share)

## Historical

Canaan
Salisbury Bancorp, Inc.
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Interest and dividend income:
Interest and fees on loans
Investment and mortgage-backed securities
Federal funds sold
3,228
18

Total interest income
7,570
--------
\$ 1,776
785
1

2,562
--------
\$ (55) (D)
--
--
(55)

7 (D)
(40) (D)

| Net interest income | 5,028 |  | 1,585 |  | (22) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for loan losses |  | 120 | 6 |  | -- |  |
| Net interest and dividend income after provision for loan losses .... |  | 4,908 |  | 1,579 | (22) |  |
| Noninterest income: |  |  |  |  |  |  |
| Service charges checking |  | 306 |  | 138 | (17) |  |
| FHLB Gain/Prem/CR enhancement |  | 149 |  | 62 |  |  |
| Other income |  | 1,759 |  | 134 | (17) |  |
| Total noninterest income |  | 2,214 |  | 334 | (34) |  |
| Noninterest expense: |  |  |  |  |  |  |
| Compensation and benefits |  | 2,522 |  | 799 | -- |  |
| Total occupancy |  | 163 |  | 98 | 19 | (D) |
| Total furniture and equipment |  | 281 |  | 130 | -- |  |
| Data processing |  | 300 |  | 79 | (9) |  |
| Insurance |  | 58 |  | 9 | (4) |  |
| Professional fees |  | -- |  | 44 | (28) |  |
| Legal |  | 62 |  | 29 | (23) |  |
| Printing and stationary |  | 113 |  | 8 | -- |  |
| Amortization of core deposit intangibles |  | 34 |  | -- | 27 |  |
| Other expense . . . . . . . . . . . . . . . . . . . . . . |  | 804 |  | 251 | (42) |  |
| Total noninterest expense |  | 4,337 |  | 1,447 | (60) |  |
| Income before income tax expense |  | 2,785 |  | 466 | 4 |  |
| Income tax expense ...... |  | 617 |  | 133 | 1 | ( $\mathrm{D}, \mathrm{E}$ ) |
| Net income | \$ | 2,168 | \$ | 333 | \$ 3 |  |
| Weighted average shares outstanding |  | 1,424 |  | 177 |  |  |
| Earnings per share (G) | \$ | 1.52 | \$ | 1.88 |  |  |


|  | Canaan |  |
| :---: | :---: | :---: |
| Salisbury | National | Pro Forma |
| Bancorp, Inc. | Bancorp, Inc. | Adjustments |


(45)
(35) (E)
(19) (E)
(54)
--
(39) (E)
(14) (E)
(86) (E)
(125) (E)

54 (D)
(83) (E)
(255)

156
-----
\$ 117
=====
\$

The pro forma information presented is not necessarily indicative of the results of operations or the combined financial position or results of operation that would have resulted had the merger of Canaan National Bancorp, Inc. with and into Salisbury Bancorp, Inc. (the "Merger") been consummated as of or for the periods indicated, nor is it necessarily indicative of the results of operations in future periods or the future financial position of the combined company.

The unaudited pro forma consolidated financial information reflects the application of the purchase method of accounting. Under this method, the assets and liabilities of Canaan National Bancorp, Inc. were recorded at their estimated fair values at the effective time, September 10, 2004. As described in the accompanying notes, the fair values of the assets and liabilities of Canaan National Bancorp, Inc. have been combined with the historical carrying amounts of the assets and liabilities of Salisbury Bancorp, Inc. and subsidiaries.

The unaudited pro forma consolidated condensed combined balance sheet as of June 30, 2004 gives effect to the Merger as if the Merger had been consummated on June 30, 2004. The unaudited pro forma consolidated condensed combined statements of operations give effect to the Merger as if the Merger had been consummated at the beginning of the period presented. Certain reclassifications have been included in the unaudited pro forma consolidated condensed combined balance sheet and unaudited pro forma consolidated condensed combined statements of operations to conform the presentation.

Assumptions relating to the pro forma adjustments set forth in the unaudited pro forma consolidated condensed combined financial statements are summarized as follows:

Estimated fair values for the assets and liabilities of Canaan National Bancorp, Inc. were obtained as follows:

Cash and Cash Equivalents. The carrying amounts of cash and cash equivalents approximate their fair value. Cash paid to Canaan National Bancorp, Inc. shareholders totaled $\$ 6,020,000$.

Investment and Mortgage-Backed Securities. Fair values for securities are based on quoted market prices.

Stock in Federal Home Loan Bank and Other Restricted Equity Securities. No ready market exists for these stocks and they have no quoted market value; however, redemption of these stocks has historically been at par value. Accordingly, the carrying amount is deemed to be a reasonable estimate of fair value.

Loans. Fair values for loans held for investment (included in net loans) and other loans are estimated by segregating the portfolio by type of loan and discounting scheduled cash flows using interest rates currently being offered for loans with similar terms. A prepayment assumption is used as an estimate of the portion of loans that will be repaid prior to their scheduled maturity. The allowance for loan losses as recorded is deemed to be a reasonable estimate of the credit adjustment.

Office Properties and Equipment. The fair value of office properties is based on an independent appraisal. The book value of equipment is deemed to be a reasonable estimate of fair value.

Deposits. The fair values disclosed for demand deposits (e.g.,

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interest and noninterest checking, passbook savings and market accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). Fair values for fixed-rate certificate accounts are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on certificate accounts.
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Identifiable Intangible Assets. A fair value for the core deposit intangible asset related to Canaan National Bancorp, Inc. was estimated by calculating a $2.39 \%$ premium on core deposits of $\$ 49.7$ million. The core deposit intangible is being amortized over 12.50 years.

Other Assets and Other Liabilities. Because these financial instruments will typically be received or paid within three months, the carrying amounts of such instruments are deemed to be a reasonable estimate of fair value.

The premium on loans will be amortized to interest income over 4.95 years so as to approximate a constant yield to maturity. The fair market value adjustment for deposits will be accreted to interest expense over 1.49 years so as to approximate a constant yield to maturity. The increase in premises to fair value will be depreciated over a 40 year period as an increase to expense.
B. Purchase Accounting Adjustments

Purchase accounting adjustments are follows (in thousands):

Increase value of loans ..................................................................................... 905
Decrease liability for term deposits ................................................... 36

Core deposit intangible recorded ............................ 1,190
Deferred tax liability ............................................ (589)

Equity of Canaan National Bancorp, Inc. (6-30-04) ......... 8, 196
Total fair value of net assets acquired........... $\$ 10,628$

Refinements to the foregoing amounts may occur subsequent to the completion of the Merger.

## C. Calculation of Goodwill <br> Excess of cost over the fair value of net assets acquired in the Merger was calculated as follows (in thousands):

Cost ..... \$16,719
Business combination costs. ..... 309
Total cost ..... 17,028
Fair value of net assets acquired ..... $(10,628)$

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Total excess of cost over the fair value of net assets acquired. $\$ 6,400$
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D. Pro Forma Income Statement Adjustments

Pro forma income statement adjustments that were calculated for the Merger are as follows (in thousands):

| For the Year | For the Six Months |
| :--- | :---: |
| Ended Dec. 31, | Ended June 30, |
| 2003 | 2004 |
| Income (Expense) | Income (Expense) |


| Amortization of premium on borrowings | \$ 80 | \$ 40 |
| :---: | :---: | :---: |
| Amortization of premium on loans receivable | (110) | (55) |
| Depreciation of fair value adjustment for building | (38) | (19) |
| Amortization of fair value adjustment for term deposits | (15) | (7) |
| Income tax expense | 34 | 17 |
| Amortization of core deposit intangible asset | (54) | (27) |
| Total adjustments | \$ (103) | \$ (51) |

Income tax expense is adjusted using a combined effective tax rate of $25 \%$.

The following table summarizes the estimated net future impact of the amortization of the purchase accounting adjustments made in connection with the Merger on our results of operations (in thousands):


For the Year
Ended Dec. 31, 2003
Eliminate service charge income on CNB checking accounts (recurring) ..... (35)Eliminate CNB Insurance Agency (recurring)(19)
Eliminate CNB Internet banking expense (recurring) ..... 39
New Surety Bond expense (approximately $50 \%$ of CNBs cost) (recurring) ..... 14
Eliminate CNB merger expenses for additional auditing fees, (non-recurring) ..... 86
Eliminate CNB merger related legal expenses (non-recurring) ..... 125
Eliminate other expenses which no longer apply:
OCC assessment ..... 45
Armored car service ..... 3
Compliance expense (net) ..... 14
Loan review ..... 21
Less income tax effect ..... (73)
Total ..... 220
F. Issuance of Shares to Salisbury Bancorp, Inc.

Based on the average closing price of common stock of $\$ 41.55$ per share, the issuance of 257,483 shares of common stock of Salisbury Bancorp, Inc., $\$ .10$ par value, is reflected by an increase of $\$ 25,748$ to common stock and an increase of $\$ 10,672,670$ to paid-in capital. As part of the Merger, equity accounts of Canaan National Bancorp, Inc. are eliminated.
G. Earnings Per Share

Basic earnings per share is computed by dividing income available to common stockholders by the weighted-average number of common shares outstanding for the period. Pro forma combined earnings per share reflects the additional weighted average shares of Canaan National Bancorp, Inc. times 1.3371, (representing the number of shares of Salisbury Bancorp, Inc. issued for each share of Canaan Bancorp, Inc.), plus 21,000 shares issued upon exercise of the remaining Canaan stock options.

