

Edgar Filing: CYBER CARE INC - Form 10-Q

CYBER CARE INC
Form 10-Q
August 14, 2001

U.S. SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2001

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number 0-20356

CYBERCARE, INC.
(Exact name of registrant as specified in its charter)

FLORIDA 65-0158479
(State or other jurisdiction (IRS Employer Identification No.)
of incorporation or organization)

2500 QUANTUM LAKES DRIVE, SUITE 1000, BOYNTON BEACH, FLORIDA 33426-8308
(Address of principal executive offices)

(561) 742-5000
(Registrant's telephone number)

CYBER-CARE, INC.
(Former name, changed since last report.)

Check whether the issuer (1) filed all reports required to be filed by
Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such
shorter period that the registrant was required to file such report(s)), and (2)
has been subject to such filing requirements for the past 90 days. Yes X No ___

The registrant has one class of common stock, \$0.0025 par value, of which
65,766,207 shares were outstanding as of July 31, 2001.

CYBERCARE, INC.

10-Q QUARTER ENDED JUNE 30, 2001

TABLE OF CONTENTS

PAGE NO.

PART I. FINANCIAL INFORMATION

Edgar Filing: CYBER CARE INC - Form 10-Q

Item 1.	Condensed Consolidated Financial Statements (Unaudited)	
	Condensed Consolidated Balance Sheets as of June 30, 2001 and December 31, 2000	3
	Condensed Consolidated Statements of Operations for the Three and Six Months Ended June 30, 2001 and 2000	4
	Condensed Consolidated Statements of Cash Flows for the Six Months Ended June 30, 2001 and 2000	5
	Notes to Condensed Consolidated Financial Statements	7
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	14
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	19
PART II.	OTHER INFORMATION	
Item 1.	Legal Proceedings	20
Item 2.	Changes in Securities and Use of Proceeds	21
Item 3.	Defaults Upon Senior Securities	21
Item 4.	Submission of Matters to a Vote of Security Holders	21
Item 5.	Other Information	22
Item 6.	Exhibits and Reports on Form 8-K	22
	Signatures	23

2

CYBERCARE, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
(In thousands, except share and per share data)

	(Unaudited) June 30, 2001 -----	(Audited) December 2000 -----
ASSETS		
Current Assets:		
Cash and cash equivalents	\$ 11,942	\$ 15,2
Cash - restricted	365	--
Marketable securities	1,000	1,5
Trade accounts receivable, less allowance for doubtful accounts of \$1,557 (2001) and \$1,496 (2000)	4,154	2,5
Net assets of discontinued operations	8,088	8,6
Inventories, net	6,665	5,2
Notes receivable - related parties	537	2,2
Notes receivable and other current assets	1,388	1,6
	-----	-----
Total current assets	34,139	37,1

Edgar Filing: CYBER CARE INC - Form 10-Q

Property and equipment, net	2,697	2,0
Intangible assets, net	15,853	17,0
Notes receivable - related parties	416	--
Notes receivable and other assets	3,874	3,4
	-----	-----
Total assets	\$ 56,979	\$ 59,7
	=====	=====
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current Liabilities:		
Accounts payable	\$ 2,288	\$ 2,9
Accrued liabilities	4,186	3,8
Lines of credit	2,155	1,9
Net liabilities of discontinued operations	845	1,2
Other current liabilities	317	1
	-----	-----
Total current liabilities	9,791	10,2
Convertible subordinated debentures, net of \$2,521 discount	7,479	--
Other liabilities	448	1
	-----	-----
Total liabilities	17,718	10,3
	-----	-----
Commitments and contingencies		
Stockholders' Equity:		
Preferred stock, 20,000,000 shares authorized; 19,800,000 shares available for issuance	--	--
Common stock, \$0.0025 par value, 200,000,000 shares authorized; 65,700,859 and 64,775,282 shares issued and outstanding at June 30, 2001 and December 31, 2000, respectively	164	1
Capital in excess of par	123,916	120,2
Stock subscription receivable	(4,740)	(3,9
Accumulated other comprehensive income	--	
Accumulated deficit	(80,079)	(67,1
	-----	-----
Total stockholders' equity	39,261	49,3
	-----	-----
Total liabilities and stockholders' equity	\$ 56,979	\$ 59,7
	=====	=====

See Notes to Condensed Consolidated Financial Statements.

Edgar Filing: CYBER CARE INC - Form 10-Q

	2001	2000
	-----	-----
Net revenues	\$ 4,704	\$ 4,705
	-----	-----
Costs and expenses:		
Cost of services	3,383	3,090
Selling, general and administrative	3,550	3,631
Research, development and engineering	4,314	2,054
Depreciation and amortization	555	461
Gain on sale of subsidiary	--	--
	-----	-----
Total costs and expenses	11,802	9,236
	-----	-----
Operating loss	(7,098)	(4,531)
	-----	-----
Other income (expense):		
Interest income	272	521
Interest expense	(132)	(20)
Interest - beneficial conversion feature	--	(155)
Write-off of investment in equity securities	--	(2,424)
Other income	4	5
	-----	-----
Total other income (expense)	144	(2,073)
	-----	-----
Loss from continuing operations	(6,954)	(6,604)
Loss from operations of discontinued businesses	--	(697)
Estimated loss on disposal of discontinued business	(950)	--
	-----	-----
Net loss	\$ (7,904)	\$ (7,301)
	=====	=====
Loss per common share - basic and diluted:		
Loss from continuing operations	\$ (0.11)	\$ (0.11)
Discontinued operations	(0.01)	(0.01)
	-----	-----
Net loss	\$ (0.12)	\$ (0.12)
	=====	=====
Weighted average shares outstanding	64,894,503	61,861,894
	=====	=====

See Notes to Condensed Consolidated Financial Statements.

Edgar Filing: CYBER CARE INC - Form 10-Q

CYBERCARE, INC.
 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
 (In thousands)
 (Unaudited)

	Six Months Ended June 30,	
	2001	2000
Cash Flows from Operating Activities:		
Net loss	\$ (12,929)	\$ (10,08
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation	325	14
Amortization	784	76
Write-off of investment in securities	--	2,42
Provision for doubtful accounts	546	60
Interest - accreted discount and beneficial conversion	108	65
Common stock issued for services	53	9
Net liabilities of discontinued operations	(405)	(62
Net assets of discontinued operations	(351)	(1,44
Gain on sale of subsidiary	(92)	--
Estimated loss on disposal of discontinued business	950	--
Changes in operating assets and liabilities, net of effects from dispositions:		
Trade accounts receivable	(2,324)	(2,24
Inventories	(1,423)	(2,23
Notes receivable and other current assets	(348)	1,14
Accounts payable	(601)	
Accrued and other current liabilities	923	53
Net cash used in operating activities	(14,784)	(10,27
Cash Flows from Investing Activities:		
Purchase of marketable securities	(511)	(12,65
Sale of marketable securities	1,011	--
Cash - restricted	(365)	--
Capital expenditures	(159)	(55
Repayment from (advances to) related parties, net	1,144	(4,23
Change in intangible and other assets	270	(44
Net cash provided by (used in) investing activities	1,390	(17,88
Cash Flows from Financing Activities:		
Payments of other liabilities	(151)	(9
Net borrowings (repayments) under lines of credit	162	(93
Proceeds from exercise of stock options and warrants	94	3,76
Proceeds from sale of common stock	--	27,49
Proceeds from sale of convertible subordinated debentures	10,000	4,66
Repayment from subordinated debentures	--	(36
Net cash provided by financing activities	10,105	34,53
Net (decrease) increase in cash and cash equivalents	(3,289)	6,36

Edgar Filing: CYBER CARE INC - Form 10-Q

Cash and cash equivalents at the beginning of period	15,231	11,69
	-----	-----
Cash and cash equivalents at the end of period	\$ 11,942	\$ 18,06
	=====	=====

See Notes to Condensed Consolidated Financial Statements.

5

CYBERCARE, INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS, Continued
(In thousands)
(Unaudited)

Supplemental disclosures of non-cash activities:

	FOR THE SIX MONTHS	
	June 30,	J
	2001	
	-----	---
Conversion of debentures to common stock	\$ --	\$
Reclass of deferred financing costs upon conversion of debentures	--	
Fair market value of warrants issued for accrued consulting	--	
Common stock issued for services rendered	--	
Common stock matching contribution issued to retirement plan	61	
Common stock issued for payment of accrued interest	366	
Common stock issued under Employee Stock Purchase Plan	40	
Common stock received as consideration for sale of subsidiary	(692)	
Common stock issued for accrued settlement of a lawsuit	125	
Common stock received in repayment of stock subscription receivable and accrued interest	(65)	
Common stock received in repayment of notes receivable	(183)	
Common stock issued to purchase domain name	8	
Fair market value of detachable warrants issued with convertible subordinated debentures	2,618	
Common stock issued for stock subscription receivable	900	
Common stock issued under earn-out arrangement	--	
Common stock issued for payment of long-term debt	--	
Common stock issued under limited liability company agreement	--	
Property and equipment purchases financed by other liabilities	568	

The following is a summary of the significant non-cash amounts that resulted from the Company's disposition:

FOR THE SIX MONTHS ENDED

June 30, June 30,

Edgar Filing: CYBER CARE INC - Form 10-Q

	2001	2000
	-----	-----
Assets disposed:		
Accounts receivable	\$ (196)	\$ --
Property and equipment	(76)	--
Goodwill	(412)	--
	-----	-----
Assets disposed	(684)	--
	-----	-----
Liabilities transferred:		
Accounts payable	(64)	--
Accrued expenses and short-term debt	(20)	--
	-----	-----
Liabilities transferred	(84)	--
	-----	-----
Common stock	(600)	--
	-----	-----
Cash received from disposition	\$ --	\$ --
	=====	=====

See Notes to Condensed Consolidated Financial Statements.

6

CYBERCARE, INC.
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 2001
(UNAUDITED)

Note 1 - Organization and Summary of Significant Accounting Policies

Organization

CyberCare, Inc. ("CyberCare" or the "Company") is a network-based telehealth solutions company utilizing patented internet-based technology to provide a system for remote monitoring of individuals. The Company is developing the CyberCare System™, which consists of the Electronic HouseCall(R) (EHCTM) family of products, the CyberCare 24 Network™ and the Cyber HealthManager™, to enable communications between chronically ill patients and a network of healthcare providers using transfers of voice, video and medical data. The CyberCare System™, which has been cleared by the United States Food and Drug Administration ("FDA"), collects patient vital signs using devices such as an electronic stethoscope, thermometer, blood pressure cuff, pulse oximeter, weight scale and glucometer. The results are available for review by the care provider and are stored in a central database for retrieval. The care provider may measure results against a patient's historic data enabling the delivery of improved patient care and more effective disease management. The Company also has a physical, occupational and speech therapy business and an institutional pharmacy business, which have historically provided the majority of the Company's net revenues.

Basis of Presentation and Consolidation

The accompanying condensed consolidated financial statements have been prepared by the Company and are unaudited pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information related to the

Edgar Filing: CYBER CARE INC - Form 10-Q

Company's significant accounting policies and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted. In the opinion of management, these unaudited condensed consolidated financial statements reflect all material adjustments (consisting only of normal recurring adjustments) necessary for a fair presentation of the consolidated financial position and consolidated results of operations for the interim periods presented. These results are not necessarily indicative of a full year's results of operations. Certain reclassifications have been made to the prior period financial statements to conform to the June 30, 2001 presentation.

Although the Company believes that the disclosures provided are adequate to make the information presented not misleading, these unaudited interim condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-KSB for the year ended December 31, 2000.

The Company's condensed consolidated financial statements include the activity of the Company and its wholly-owned subsidiaries. All significant intercompany transactions and balances have been eliminated in consolidation.

7

Comprehensive Income (Loss)

Comprehensive income (loss) is defined as all changes in a Company's net assets except changes resulting from transactions with shareholders. It differs from net income (loss) in that certain items currently recorded to equity (e.g. foreign currency items and unrealized gains and losses on certain investments in debt and equity securities) are part of comprehensive income (loss). For the three months ended June 30, 2001, the Company had a \$4,000 after-tax realized gain on marketable securities. For the three months ended June 30, 2000, the Company had a \$12,000 after-tax unrealized loss on marketable securities and a \$1,821,000 realized loss on an investment in securities. For the six months ended June 30, 2001 and 2000, the Company had a \$1,000 after-tax realized gain and a \$1,756,000 realized loss, respectively, on marketable and equity securities.

Marketable Securities

The Company's marketable securities are considered "available for sale" and, as such, are stated at market value. The net unrealized gains and losses on marketable securities are reported as part of accumulated other comprehensive income (loss). Realized gains and losses from the sale of marketable securities are based on the specific identification method.

Note 2 - Inventories

Inventories are stated at the lower of cost or market. Cost is determined using the first-in, first-out method. Finished goods and work-in-process inventories include material, labor and manufacturing overhead costs. Inventories consist of the following:

	JUNE 30, 2001	DECEMBER 31, 2000
	-----	-----
Component parts	\$2,611,000	\$1,790,000

Edgar Filing: CYBER CARE INC - Form 10-Q

Work-in-process	271,000	541,000
Finished goods	3,783,000	2,911,000
	-----	-----
	\$6,665,000	\$5,242,000
	=====	=====

Note 3 - Dispositions

AIR AMBULANCE TRANSPORT DISPOSITION - Effective September 2, 2000, the Company entered into an agreement (the "Air Agreement") to sell the subsidiaries (which includes Air Response North, Inc., Global Air Charter, Inc. and Global Air Rescue, Inc.) that comprise its international air ambulance transport segment ("Air") to a former board member of the Company and to Air Response Medical Transport Corp. ("Purchasers") for \$8,500,000 plus assumption of all debts related to Air's operations. Under the terms of the Air Agreement, the Purchasers paid \$2,400,000 in CyberCare common stock and issued \$6,100,000 in short-term notes bearing interest at 10% (the "Note"), which are collateralized by substantially all of the Air assets and 301,787 shares of the Company's common stock held in escrow. The Purchasers have notified us that they were unable to repay the Note in accordance with its terms. We have, however, agreed to provide a payment extension until October 2001. In the event that the Purchasers are unable to repay or refinance the Note at such time, we may take the Note back and reassume the assets of the air ambulance transport business.

8

The Company is accounting for the Air segment as a discontinued operation until the Purchasers repay the notes or otherwise fulfill all of their obligations under the Air Agreement. Accordingly, amounts owed, net of a \$3,728,398 accrual for future losses of Air, as part of the Air Agreement have been classified as "Net assets of discontinued operations," in the accompanying condensed consolidated balance sheets. In addition, the operating results of this segment for the three and six month periods ended June 30, 2000 have been reported as "Loss from operations of discontinued businesses" in the accompanying condensed consolidated statements of operations. Also, this segment reported a \$950,000 "Estimated loss on disposal of discontinued businesses" for the three and six month periods ended June 30, 2001 in the accompanying condensed consolidated statements of operations.

CAROLINA DISPOSITION - Effective October 31, 2000, the Company entered into a comprehensive settlement agreement to sell one of its rehabilitation subsidiaries ("Carolina Rehab"), to the former owner for \$3,600,000. The Company received \$375,000 in cash and a \$3,225,000 note which bears interest at 8.0% and is payable over four years ("8% note"). The Company received a \$500,000 payment on the 8% note in April 2001. The note is collateralized by the stock of the former subsidiary and any related entities of the former owner.

PHYSICIAN PRACTICE DISPOSITION - Effective January 26, 2001, the Company sold certain assets and related liabilities of its physician practice to a related party in exchange for the return of 140,000 common shares of the Company owned by the related party valued at \$691,000. The Company recognized a gain in the amount of \$92,000 on this transaction.

The following unaudited pro forma financial data is presented to illustrate the estimated effects on the condensed consolidated results of operations as if the Company's dispositions had occurred as of the beginning of

Edgar Filing: CYBER CARE INC - Form 10-Q

each calendar year presented after giving effect to certain adjustments, including amortization of goodwill and related income tax effects. The pro forma financial information does not purport to be indicative of the results of operations that would have occurred had the transactions taken place at the beginning of the periods presented or of future results of operations.

	SIX MONTHS ENDED JUNE 30, 2001	2000
	-----	-----
Net revenues	\$ 8,847,000	\$ 6,989,000
Loss from continuing operations	\$ (12,117,000)	\$ (9,867,000)
Net loss	\$ (12,117,000)	\$ (9,867,000)
Net loss per common share (basic and diluted)	\$ (0.19)	\$ (0.17)

9

Note 4 - Convertible Subordinated Debentures

In May 2001, the Company sold an aggregate of \$10,000,000 in convertible subordinated debentures to three accredited investors ("May 2001 Debentures") exempt from registration under Section 4(2) and Regulation D of the Securities Act of 1933, as amended. The convertible subordinated debentures have a three year term and pay interest quarterly beginning on August 1, 2001, ranging from 12.75% to 13.75% per annum, in the aggregate, depending on whether interest is payable in stock or cash. Beginning in November 2001, these subordinated debentures are convertible into Common Stock at a conversion price equal to 90% of the average closing price for the twenty trading days immediately prior to the date of conversion notice, but in no event shall the conversion price be less than \$3.25 per share. In addition, the Company issued warrants to purchase up to 2,500,000 shares of Common Stock at exercise prices ranging from \$3.00 to \$5.00. All of the underlying shares, whether through exercise, conversion of the debt or by way of interest payments, have registration rights.

The fair value allocated to these warrants was \$2,421,600, or \$0.97 per share, and was recorded as a discount to the May 2001 Debentures. The discount is being accreted through interest expense over the 36 month life of the underlying debentures. Also, as noted above, the May 2001 Debentures are convertible at exercise prices of no less than \$3.25 per share. The adjusted conversion price (calculated as proceeds received less the value allocated to the warrants divided by \$3.25) was less than the trading price of the stock on the commitment date. As a result, the Company recorded a beneficial conversion that is being accreted through interest expense over the 36 month life of the underlying debentures. Accreted discount and beneficial conversion for the three and six months ended June 30, 2001 aggregated \$108,000 and were recognized in "Interest expense" in the accompanying condensed consolidated statements of operations.

Note 5 - Litigation and Contingencies

LITIGATION - The Company is engaged in litigation with various parties regarding matters of dispute that have arisen in the normal course of business. In most cases where there is a material amount in dispute, the Company has the benefit of insurance coverage, although there is no assurance that, with respect to any particular dispute for which insurance coverage may be applicable, the insurer will not assert that a defense or exemption to coverage applies, or that

Edgar Filing: CYBER CARE INC - Form 10-Q

the amount of coverage will be sufficient. In those cases where a material amount is in dispute and in which either insurance is not available or in which an insurer asserts a defense or exemption to coverage, the Company cannot presently predict the outcome of such litigation, estimate the liability or predict the impact, if any, that any such litigation may have on the Company's liquidity or financial condition. The Company anticipates that there will not be a material impact on its financial condition or results of operations from the outcomes of these legal actions, except as discussed in the following paragraphs.

10

The Company has previously disclosed the 14 purported class action lawsuits that were filed against CyberCare and certain of its executive officers alleging violations of federal securities laws. These lawsuits were consolidated into a single class action lawsuit by the United States District Court for the Southern District of Florida on November 4, 2000. The Consolidated Amended Complaint ("Complaint") alleges that the Company made misrepresentations or omissions regarding the development and future sales forecasts of its Electronic HouseCall(R) system products and revenues of its pharmacy division. The Complaint seeks unspecified damages and costs. The Company filed a motion to dismiss on April 11, 2001. The Company and its management believe the Complaint lacks merit and they intend to vigorously defend against the complaint. However, the Company and its management cannot predict the outcome of this litigation or the impact that this class action lawsuit, or any other suits, claims, or investigations relating to the same subject matter, may have on the Company's liquidity or financial condition. In light of the foregoing, the Company's liability, if any, in relation to such possible claims cannot be estimated at this time.

Our physical therapy and rehabilitation subsidiary ("PT&R") received a letter from the Center for Medicare and Medicaid Services ("CMS") and its intermediary in April 2001 notifying it of the suspension of Medicare payments. CMS alleged that certain patient complaints, which constitute less than 1% of PT&R's Medicare patients, and other alleged regulatory non-compliance, justify the payment suspension. During the suspension, the Medicare program continued to process PT&R's claims, but held payment in escrow. In August, the suspension was lifted although a portion of the reimbursement amounts for processed claims remains held in escrow, pending further review. The Company is working cooperatively with CMS to resolve any outstanding issues and effectuate release of the amount held in escrow.

FUTURE CAPITAL NEEDS - The capital requirements needed to fund the Company's operations, as well as to continue developing its EHCTM family of products and system and any other new services may be significant. The Company may need to raise additional funds through public or private offerings, equity or debt financings or sale of assets in order to fund its losses, continue to develop its CyberCare System™ and any other services.

Note 6 - Operating Segments

The Company's operating groups have been aggregated into three reportable operating segments: network-based telehealth solutions, physical, occupational and speech therapy services and institutional pharmacy services. The "Other" category presented below includes the corporate office and elimination of intercompany activities, neither of which meet the requirements of being classified as an operating segment. As discussed in Note 3, the Company entered into an agreement to sell its international air ambulance transport ("Air") segment during September 2000. Accordingly, the Air segment is not separately

Edgar Filing: CYBER CARE INC - Form 10-Q

presented below for any of the three or six month periods ended June 30, 2001 or 2000, but rather is included as part of the Other category because the Company is accounting for this disposition as a discontinued operation.

11

The Company evaluates the performance of its reportable operating segments based primarily on net revenues, (loss) income from continuing operations and working capital. Segment information for the three and six month periods ended June 30, 2001 and 2000 is as follows:

FOR THE THREE MONTHS ENDED JUNE 30,	NETWORK-BASED TELEHEALTH SOLUTIONS	PHYSICAL, OCCUPATIONAL AND SPEECH THERAPY	INSTITUTIONAL PHARMACY	OT
-----	-----	-----	-----	-----
2001				
Net revenues	\$ 370,000	\$ 2,645,000	\$ 1,689,000	\$
Loss from continuing operations	(6,157,000)	(30,000)	(56,000)	(7,000)
Working capital	3,085,000	1,085,000	(555,000)	20,700
Total assets	20,199,000	5,948,000	2,423,000	28,400
2000				
Net revenues	290,000	2,884,000	1,526,000	
(Loss) income from continuing operations	(4,674,000)	163,000	62,000	(2,100)
Working capital	(5,394,000)	(571,000)	519,000	42,900
Total assets	17,119,000	10,027,000	2,555,000	42,800
FOR THE SIX MONTHS ENDED JUNE 30,	NETWORK-BASED TELEHEALTH SOLUTIONS	PHYSICAL, OCCUPATIONAL AND SPEECH THERAPY	INSTITUTIONAL PHARMACY	OTH
-----	-----	-----	-----	-----
2001				
Net revenues	\$ 616,000	\$ 5,312,000	\$ 3,020,000	\$
(Loss) income from continuing operations	(11,515,000)	533,000	(218,000)	(7,000)
2000				
Net revenues	463,000	6,064,000	3,064,000	
(Loss) income from continuing operations	(8,111,000)	680,000	53,000	(2,000)

Note 7 - Related Party Transactions

During the six months ended June 30, 2001, certain officers and former employees satisfied all or a portion of amounts under notes issued to the Company evidencing debt for amounts previously advanced to them. The total amount received in cash by the Company during the six months ended June 30, 2001 was approximately \$1,600,000, plus accrued interest. Also, in March 2001, two

Edgar Filing: CYBER CARE INC - Form 10-Q

directors returned to the Company 107,048 shares of the Company's common stock owned by the directors and valued at approximately \$248,000 for repayment of a stock subscription receivable balance and a portion of a loan. In April 2001, the Board of Directors approved loans to certain officers totaling approximately \$386,000. The loans call for interest at the applicable federal rate ("AFR"), adjusted monthly. The outstanding principal and all unpaid accrued interest is due on or before March 31, 2003. These loans are collateralized by shares of the Company's common stock owned by the officers.

12

Note 8 - Issuances of Common Stock

In June 2001, the Company sold 825,000 shares of the Company's common stock valued at \$900,000 in exchange for an interest-bearing note at 10%, maturing on June 29, 2004 and collateralized by shares of the Company's common stock. This note is included in stockholders' equity as part of stock subscription receivable in the accompanying June 30, 2001 balance sheet.

Note 9 - Agreement to Acquire Certain Home Workstation Technology

The Company entered into an agreement on April 5, 2001 to acquire certain home workstation technology in exchange for \$250,000 in cash and 1,500,000 restricted voting common shares ("shares") valued at \$2,900,000. The Company has also agreed to provide \$200,000 to the seller, which the seller will use to adapt its home workstation to meet all of the Company's specifications. The closing of the transaction is subject to the execution and performance of certain final terms and conditions and approval by the Board of Directors.

13

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q contains forward-looking statements. For this purpose, any statements contained herein that are not statements of historical fact may be deemed to be forward-looking statements. Without limiting the foregoing, the words "could," "may," "will," "believes," "anticipates," "plans," "expects," "projects," "estimates," "intends," "continues," "seeks," "predicts," "expectations," variations of such words and similar expressions are intended to identify forward-looking statements. These forward-looking statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions ("Future Factors") that are difficult to predict. As a result, because these statements are based on expectations as to future performance and events and are not statements of fact, actual events or results may differ materially from those expressed or forecast in such forward-looking statements. Factors that might cause the Company's actual results to differ materially from those indicated by such forward-looking statements include, without limitation, those discussed in our filings with the Securities and Exchange Commission, including but not limited to our most recent proxy statement and "Risk Factors" in our most recent Form 10-KSB as well as Future Factors that may have the effect of reducing our available operating income and cash balances.

Future Factors include risks associated with the uncertainty of future financial results; government approval processes; changes in the regulation of

Edgar Filing: CYBER CARE INC - Form 10-Q

the healthcare and technology industries at either the federal or state levels; changes in reimbursement for services by government or private payors; competitive pressures in the healthcare and technology industries and the Company's response thereto; delays or inefficiencies in the introduction, acceptance or effectiveness of new products; the impact of competitive products or pricing; the Company's dealings with customers and partners; cash expenditures related to possible future acquisitions and expansions; on-going capital expenditures; the Company's ability to obtain capital in favorable terms and conditions; increasing price, products and services; competition by U.S. and non-U.S. competitors, including new entrants; rapid technological developments and changes and the Company's ability to continue to introduce competitive new products and services on a timely, cost-effective basis; the mix of products and services; the availability of manufacturing capacity, components and materials; the ability to recruit and retain talent; the achievement of lower costs and expenses; credit concerns in the emerging service provider market; customer demand for the Company's products and services; U.S. and non-U.S. government and public policy changes that may affect the level of new investments and purchases made by customers; changes in environmental and other U.S. and non-U.S. governmental regulations; protection and validity of patent and other intellectual property rights; reliance on large customers and significant suppliers; the ability to supply customer financing; technological implementation, and cost/financial risks in the use of large, multiyear contracts; the Company's credit ratings; the outcome of pending and future litigation; continued availability of financing, financial instruments and financial resources in the amounts, at the times and on the terms required to support the Company's future business; general industry and market conditions and growth rates; general U.S. and non-U.S. economic conditions, including interest rate and currency exchange rate fluctuations.

14

We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. You are cautioned not to unduly rely on such forward-looking statements when evaluating the information presented herein. These statements should be considered only after carefully reading this entire Form 10-Q and the documents incorporated herein by reference.

The following discussion and analysis addresses the Company's results of operations and financial condition and should be read in conjunction with the Company's unaudited Condensed Consolidated Financial Statements and Notes thereto appearing in Part I, Item 1 in this Form 10-Q, and the Company's audited Consolidated Financial Statements listed in Part II, Item 7 and the Notes thereto appearing in the Company's 2000 Annual Report on Form 10-KSB.

COMPARISON OF THE RESULTS OF OPERATIONS FOR THE THREE MONTHS ENDED JUNE 30, 2001 AND 2000

Net revenues for the quarter ended June 30, 2001 of \$4,704,000 were consistent with the prior year's quarter of \$4,705,000. Quarterly net revenues increased from internal growth in the network-based telehealth solutions segment, physical, occupational and speech therapy segment and growth in new product lines and assisted living facilities served by the institutional pharmacy segment. These volume increases were offset by decreases resulting from the October 31, 2000 sale of Carolina Rehab and January 26, 2001 sale of the Company's physician practice (which together aggregated \$1,250,000 net revenues for the 2000 second quarter). Revenues from our network-based telehealth solutions segment primarily consisted of revenue from our sleep monitoring facility.

Edgar Filing: CYBER CARE INC - Form 10-Q

Cost of services for the quarter ended June 30, 2001 increased 9.5% to \$3,383,000 compared with \$3,090,000 for the prior year's comparable quarter. The increase was substantially due to significantly higher technology start-up costs resulting from continued implementation of demonstration and pilot programs, related connectivity costs and expansion of the number of facilities serviced by the physical, occupational and speech therapy segment which required hiring additional personnel and increased rent expense, offset by \$761,000 of costs relating to the rehab subsidiary sold in 2000 and physician practice sold in January 2001.

Selling, general and administrative expenses decreased \$81,000 or 2.2% to \$3,550,000 for the quarter ended June 30, 2001, compared with \$3,631,000 for the quarter ended June 30, 2000. The net decrease is primarily attributable to costs relating to the rehab subsidiary sold in 2000 and physician practice sold in January 2001.

Research, development and engineering expenses for the quarter ended June 30, 2001 increased to \$4,314,000 or 110.0% compared to \$2,054,000 for the prior year's comparable quarter. The significant increase was due to the Company's acceleration of expenditures for the development of the CyberCare 24 NetworkTM, Cyber HealthManagerTM and Electronic Housecall(R) (EHCTM) family of products that are now able to connect via both broadband and plain old telephone service ("POTS"). All such expenditures are being expensed as incurred.

15

The Company's current cost management program, completed in August, resulted in the reduction of expenses incurred in the 2001 second quarter over \$1,000,000 in salaries, benefits and consulting costs and approximately \$870,000 of outside contractor research and development activities, for a total of \$1,870,000 in cost reductions and should aggregate over \$6,000,000 on an annual basis. In addition, the Company accrued \$175,000 for a physical, occupational and speech therapy segment cost report final settlement during the current quarter.

The Company had an operating loss of \$7,098,000 for the three months ended June 30, 2001 as compared to an operating loss of \$4,531,000 for the three months ended June 30, 2000. A significant portion of this increase was due to costs incurred for the development of the CyberCare SystemTM.

For the quarter ended June 30, 2001, interest income decreased to \$272,000, compared with \$521,000 for the prior year's comparable period, primarily as a result of greater cash, cash equivalent and marketable security balances invested at higher interest rates in the prior period. For the quarter ended June 30, 2001, interest expense included \$108,000 of accreted discount and beneficial conversion resulting from the May 2001 Debentures.

The Company's net loss for the three months ended June 30, 2001 was \$7,904,000 in comparison to a net loss of \$7,301,000 for the three months ended June 30, 2000, primarily as a result of costs incurred for the development of the CyberCare SystemTM. In addition, the current quarter included a \$950,000 accrual for the estimated disposal of the Company's international air ambulance transport segment, while the prior year's comparable period included both a \$697,000 loss from discontinued operations of its Air segment and a one-time \$2,424,000 investment write-off.

COMPARISON OF THE RESULTS OF OPERATIONS FOR THE SIX MONTHS ENDED JUNE 30, 2001 AND 2000

Edgar Filing: CYBER CARE INC - Form 10-Q

Net revenues for the six months ended June 30, 2001 decreased 6.7%, or \$647,000, to \$8,948,000 compared with the prior year's comparable period of \$9,595,000. Net revenues increased from internal growth in the network-based telehealth solutions segment, physical, occupational and speech therapy segment and growth in new product lines and assisted living facilities served by the institutional pharmacy segment. These volume increases were offset by decreases resulting from the October 31, 2000 sale of Carolina Rehab and January 26, 2001 sale of the Company's physician practice (together aggregated \$2,606,000 net revenues for the six months ended June 30, 2000). Revenues from our network-based telehealth solutions segment primarily consisted of revenue from our sleep monitoring facility.

Cost of services for the six months ended June 30, 2001 increased 5.9% to \$6,579,000 compared with \$6,212,000 for the prior year's comparable quarter. The increase was substantially due to significantly higher technology start-up costs resulting from continued implementation of demonstration and pilot programs and related connectivity costs and expansion of the number of facilities serviced by the physical, occupational and speech therapy segment which required hiring additional personnel and increased rent expense, offset by \$1,668,000 of net costs relating to the rehab subsidiary sold in 2000 and physician practice sold in January 2001.

16

Selling, general and administrative expenses increased \$531,000 or 9.1% to \$6,391,000 for the six months ended June 30, 2001, compared with \$5,860,000 for the six months ended June 30, 2000. The increase is principally attributable to the increase in staff and organizational costs to support continued domestic and international (Asia and Europe) development and sales and marketing costs, as the Company continues to develop its network-based telehealth solutions segment, offset by \$325,000 of net costs relating to the rehab subsidiary sold in 2000 and physician practice sold in January 2001.

Research, development and engineering expenses for the six months ended June 30, 2001 increased to \$7,731,000 compared to \$3,197,000 for the prior year's comparable period. The significant increase was due to the Company's acceleration of expenditures for the development of the CyberCare 24 NetworkTM, Cyber HealthManagerTM and Electronic Housecall(R) (EHCTM) family of products that are now able to connect via both broadband and plain old telephone service ("POTS"), including the development of additional products, software and peripheral monitoring equipment. All such expenditures are being expensed as incurred.

The Company had an operating loss of \$12,770,000 for the six months ended June 30, 2001 as compared to an operating loss of \$6,578,000 for the six months ended June 30, 2000. A significant portion of this increase was due to costs incurred for the development of the CyberCare SystemTM, which includes the EHCTM family of products, the CyberCare 24 NetworkTM and the Cyber HealthManagerTM.

For the six months ended June 30, 2001, interest income increased to \$916,000, compared with \$733,000 for the prior year's comparable period, primarily as a result of 2001 interest received under the Air Agreement, which is being recognized as received until the Purchasers repay the notes or otherwise fulfill all of their obligations.

During the six months ended June 30, 2001, interest expense decreased to \$185,000 compared with \$494,000 for the six months ended June 30, 2000 primarily as a result of the Company's conversion of \$16,174,000 of debentures to common stock during the first half of 2000.

Edgar Filing: CYBER CARE INC - Form 10-Q

The Company's net loss for the six months ended June 30, 2001 was \$12,929,000 in comparison to a net loss of \$10,089,000 for the six months ended June 30, 2000, primarily as a result of costs incurred for the development of the CyberCare System™. In addition, the current year's period included a \$950,000 accrual for the estimated disposal of the Company's international air ambulance transport segment while the prior year's comparable period included both a \$682,000 loss from discontinued operations of its Air segment and a one-time \$2,424,000 investment write-off.

17

LIQUIDITY AND CAPITAL RESOURCES

CyberCare has historically funded its growth from the sale of equity securities and convertible debentures. Through June 30, 2001 and in 2000, CyberCare raised, net of expenses, approximately \$10,000,000 and \$27,000,000, respectively, through private debt and equity offerings, which is being used for research, development, engineering, marketing and working capital purposes. CyberCare's cash requirements will be significant through 2001. We had working capital of approximately \$24,348,000 as of June 30, 2001.

Since we do not generate sufficient revenues to fund our operations, we anticipate that our current working capital will provide sufficient liquidity to fund operations through 2001. However, we can provide no assurance that our ability to fund operations through 2001 will not be shortened due to factors beyond our control, such as lower than expected revenues or increased expenses.

As of June 30, 2001, we had current liabilities of approximately \$9,791,000, which includes accounts payable, accrued expenses and approximately \$2,155,000 of borrowings under two lines of credit, with interest rates ranging from 9.4% to 9.5% at June 30, 2001. We had the ability to borrow up to an aggregate of \$2,627,000 under the lines of credit at June 30, 2001. In January 2001, the Company entered into a \$500,000 financing arrangement to lease certain furniture and equipment. The lease is collateralized by a certificate of deposit reflected as "Cash - restricted" in the condensed consolidated balance sheet as of June 30, 2001. The lease calls for interest at 12.4% and matures in February 2004.

In May 2001, the Company sold an aggregate of \$10,000,000 in convertible subordinated debentures to three accredited investors ("May 2001 Debentures") exempt from registration under Section 4(2) and Regulation D of the Securities Act of 1933, as amended. The convertible subordinated debentures have a three year term and pay interest quarterly beginning on August 1, 2001, ranging from 12.75% to 13.75% per annum, in the aggregate, depending on whether interest is payable in stock or cash. Beginning in November 2001, these subordinated debentures are convertible into Common Stock at a conversion price equal to 90% of the average closing price for the twenty trading days immediately prior to the date of conversion notice, but in no event shall the conversion price be less than \$3.25 per share. In addition, the Company issued warrants to purchase up to 2,500,000 shares of Common Stock at exercise prices ranging from \$3.00 to \$5.00. All of the underlying shares, whether through exercise, conversion of the debt or by way of interest payments, have registration rights.

Cash used in operating activities was \$14,784,000 and \$10,279,000 for the six months ended June 30, 2001 and 2000, respectively. The increase was primarily a result of increased net loss due to costs to develop, implement and market our CyberCare System™, which includes the CyberCare 24 Network™, Cyber HealthManager™ and Electronic Housecall(R) (EHCTM) family of products. In addition, the increase was also due to payments for discontinued operations, an

Edgar Filing: CYBER CARE INC - Form 10-Q

increase in accounts receivable, purchase of additional inventory and payments on accounts payable.

18

Cash provided by investing activities was \$1,390,000 for the six months ended June 30, 2001 compared to cash used in investing activities of \$17,885,000 for six months ended June 30, 2000. The increase primarily resulted from repayments by various officers and directors of amounts loaned in previous quarters and greatly reduced marketable security purchases in the first half of 2001.

Cash provided by financing activities was \$10,105,000 and \$34,533,000 for the six months ended June 30, 2001 and 2000, respectively. The decrease was primarily due to funds received in 2000 from direct sales of the Company's common stock, reduction in proceeds from the exercise of stock options and warrants and 2000 proceeds resulting from the December 1999 issuance of debentures, offset by the May 2001 sale of convertible subordinated debentures.

Except for our lines of credit, convertible subordinated debentures and the financing arrangement discussed above, we have no commitments for additional financings or borrowings. We can provide no assurance that additional debt or equity financing will not be undertaken, and if undertaken, whether it will be successful. Lower than expected earnings resulting from adverse conditions or otherwise, could restrict our ability to expand our operations, or otherwise to fully execute our business plan.

ITEM 3 QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK - None.

19

PART II - OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

The Company is engaged in litigation with various parties regarding matters of dispute that have arisen in the normal course of business. In most cases where there is a material amount in dispute, the Company has the benefit of insurance coverage, although there is no assurance that, with respect to any particular dispute for which insurance coverage may be applicable, the insurer will not assert that a defense or exemption to coverage applies, or that the amount of coverage will be sufficient. In those cases where a material amount is in dispute and in which either insurance is not available or in which an insurer asserts a defense or exemption to coverage, the Company cannot presently predict the outcome of such litigation, estimate the liability or predict the impact, if any, that any such litigation may have on the Company's liquidity or financial condition. The Company anticipates that there will not be a material impact on its financial condition or results of operations from the outcomes of these legal actions, except as discussed in the following paragraphs.

The Company has previously disclosed the 14 purported class action lawsuits that were filed against CyberCare and certain of its executive officers alleging violations of federal securities laws. These lawsuits were consolidated into a single class action lawsuit by the United States District Court for the Southern District of Florida on November 4, 2000. The Consolidated Amended Complaint ("Complaint") alleges that the Company made misrepresentations or

Edgar Filing: CYBER CARE INC - Form 10-Q

omissions regarding the development and future sales forecasts of its Electronic HouseCall(R) system products and revenues of its pharmacy division. The Complaint seeks unspecified damages and costs. The Company filed a motion to dismiss on April 11, 2001. The Company and its management believe the Complaint lacks merit and they intend to vigorously defend against the complaint. However, the Company and its management cannot predict the outcome of this litigation or the impact that this class action lawsuit, or any other suits, claims, or investigations relating to the same subject matter, may have on the Company's liquidity or financial condition. In light of the foregoing, the Company's liability, if any, in relation to such possible claims cannot be estimated at this time.

Our physical therapy and rehabilitation subsidiary ("PT&R") received a letter from the Center for Medicare and Medicaid Services ("CMS") and its intermediary in April 2001 notifying it of the suspension of Medicare payments. CMS alleged that certain patient complaints, which constitute less than 1% of PT&R's Medicare patients, and other alleged regulatory non-compliance, justify the payment suspension. During the suspension, the Medicare program continued to process PT&R's claims, but held payment in escrow. In August, the suspension was lifted although a portion of the reimbursement amounts for processed claims remains held in escrow, pending further review. The Company is working cooperatively with CMS to resolve any outstanding issues and effectuate release of the amount held in escrow.

20

ITEM 2. CHANGES IN SECURITIES AND USE OF PROCEEDS

The following is a summary of the Company's equity transactions for the three months ended June 30, 2001 that were not registered under the Securities Act of 1933, as amended:

(1) issuance of 3,120 shares of common stock valued at approximately \$8,000 to purchase a domain name,

(2) issuance of 10,000 shares of common stock valued at approximately \$26,000 for members of the Company's Medical Advisory Board, and

(3) issuance of 825,000 shares of common stock valued at \$900,000 in exchange for an interest-bearing note at 10%, maturing on June 29, 2004, collateralized by shares of the Company's common stock, and included in stockholders' equity as part of stock subscription receivable in the accompanying June 30, 2001 balance sheet.

All the issuances were exempt transactions under Section 4(2) and Regulation D of the Securities Act of 1933, as amended.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES - Not applicable.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

Annual Meeting of Shareholders took place on June 26, 2001 in Boca Raton, Florida.

VOTES FOR	VOTES AGAINST	VOTES WITHHELD
--------------	------------------	-------------------

A. The amendment to the Company's Bylaws to elect directors to hold office on a staggered term basis effective with the 2001 Annual Meeting of

Edgar Filing: CYBER CARE INC - Form 10-Q

Shareholders was adopted.

21,486,364 4,196,604 110,821

B. Nine Directors were elected.

1.	Michael F. Morrell	51,350,296	2,628,931	773,054
2.	Paul C. Pershes	44,562,136	9,417,091	773,054
3.	Dana J. Pusateri	50,569,295	3,409,932	773,054
4.	John E. Haines	47,410,061	6,569,166	773,054
5.	Theodore J. Orlando	51,501,111	2,478,116	773,054
6.	Terry Lazar	51,307,882	2,671,345	773,054
7.	Peter Murphy	53,584,514	394,713	773,054
8.	Alan Adelson	53,631,321	347,906	773,054
9.	Zachariah P. Zachariah	53,737,608	241,619	773,054

C. The amendment to the Company's Articles of Incorporation to change the name of the Company from Cyber-Care, Inc. to CyberCare, Inc. was adopted.

54,117,282 541,627 93,372

21

VOTES FOR	VOTES AGAINST	VOTES WITHHELD
--------------	------------------	-------------------

D. The amendments to the Company's 1999 Amended and Restated Directors' and Executive Officers' Stock Option Plan (as set forth in the Proxy Statement) were adopted.

17,542,445 8,062,435 188,909

E. The amendments to the Company's 1999 Incentive Stock Option Plan, as Amended (as set forth in the Proxy Statement) were adopted.

17,619,406 7,897,285 277,098

F. Ernst & Young LLP approved to serve as the Company's independent auditors for the 2001 calendar year audit.

54,321,318 270,438 160,525

ITEM 5. OTHER INFORMATION - Not applicable.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) Exhibits

3.1 Amendment to Company's Articles of Incorporation to change the name of the Company from Cyber-Care, Inc. to CyberCare, Inc.

3.2 Amendment to Section 1 of Article Three of the Amended and Restated Bylaws of CyberCare, Inc., dated June 26, 2001

