

BROOKFIELD HOMES CORP

Form 10-Q

August 09, 2007

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE  
SECURITIES EXCHANGE ACT OF 1934  
For the quarterly period ended June 30, 2007  
Commission File Number: 001 31524  
BROOKFIELD HOMES CORPORATION  
(Exact Name of Registrant as Specified in Its Charter)**

**Delaware**  
(State or Other Jurisdiction of  
Incorporation or Organization)

**37-1446709**  
(I.R.S. Employer  
Identification No.)

**8500 Executive Park Avenue  
Suite 300  
Fairfax, Virginia**  
(Address of Principal Executive Offices)

**22031**  
(Zip Code)

**(703) 270-1700**

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer" and "large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

Yes  No

As of August 3, 2007, the registrant had outstanding 26,628,207 shares of its common stock, \$0.01 par value per share.

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**PART I. FINANCIAL INFORMATION****Item 1. Financial Statements****BROOKFIELD HOMES CORPORATION  
CONSOLIDATED BALANCE SHEETS***(all dollar amounts are in thousands of U.S. dollars)*

|   |      | <i>(Unaudited)</i> |                         |
|---|------|--------------------|-------------------------|
|   | Note | June 30,<br>2007   | December<br>31,<br>2006 |
| <b>Assets</b>   |      |                    |                         |
| Housing and land inventory  | 2    | \$ 1,119,447       | \$ 1,075,192            |
| Investments in housing and land joint ventures  | 3    | 107,437            | 90,325                  |
| Consolidated land inventory not owned   | 2    | 71,490             | 59,381                  |
| Receivables and other assets  |      | 38,043             | 37,031                  |
| Cash and cash equivalents   |      | 3,707              | 86,809                  |
| Deferred income taxes   | 6    | 46,259             | 52,715                  |
|   |      | \$ 1,386,383       | \$ 1,401,453            |
| <b>Liabilities and Equity</b>   |      |                    |                         |
| Project specific and other financings   |      | \$ 655,462         | \$ 617,931              |
| Accounts payable and other liabilities  | 4    | 218,324            | 320,061                 |
| Minority interest   |      | 105,689            | 92,055                  |
| Preferred stock 10,000,000 shares authorized, no shares issued  |      |                    |                         |
| Common 65,000,000 shares authorized, 32,073,781 shares issued<br>(December 31, 2006 32,073,781 shares issued) |      | 321                | 321                     |
| Additional paid-in-capital  |      | 146,066            | 146,730                 |
| Treasury stock, at cost 5,445,956 shares (December 31, 2006<br>5,519,275 shares)                              |      | (245,304)          | (248,606)               |
| Retained earnings   |      | 505,825            | 472,961                 |
|   |      | \$ 1,386,383       | \$ 1,401,453            |

*See accompanying notes to financial statements*

**BROOKFIELD HOMES CORPORATION**  
**CONSOLIDATED STATEMENTS OF INCOME**

*(all dollar amounts are in thousands of U.S. dollars, except per share amounts)*

|   |             | <i>(Unaudited)</i>        |             | <i>(Unaudited)</i>      |             |
|---|-------------|---------------------------|-------------|-------------------------|-------------|
|   |             | <b>Three Months Ended</b> |             | <b>Six Months Ended</b> |             |
|   |             | <b>June 30,</b>           |             | <b>June 30,</b>         |             |
|   | <b>Note</b> | <b>2007</b>               | <b>2006</b> | <b>2007</b>             | <b>2006</b> |
| <b>Revenue</b>  |             |                           |             |                         |             |
| Housing   |             | \$ 154,632                | \$ 193,682  | \$ 258,672              | \$ 315,505  |
| Land and other revenues                                 |             | 8,026                     | 38,780      | 11,932                  | 59,855      |
|   |             | 162,658                   | 232,462     | 270,604                 | 375,360     |
| <b>Direct Cost of Sales</b>                             | 2           | (129,062)                 | (158,461)   | (215,643)               | (250,185)   |
|   |             | 33,596                    | 74,001      | 54,961                  | 125,175     |
| Equity in earnings from housing and land joint ventures | 3           | 56                        | 763         | 380                     | 1,670       |
| Selling, general and administrative expense             |             | (17,518)                  | (1,819)     | (34,030)                | (21,072)    |
| Minority interest                                       |             | (763)                     | (3,153)     | (928)                   | (5,404)     |
| <b>Net Income Before Taxes</b>                          |             | 15,371                    | 69,792      | 20,383                  | 100,369     |
| Income tax recovery / (expense)                         | 6           | (5,841)                   | (26,730)    | 17,807                  | (38,441)    |
| <b>Net Income</b>                                       |             | \$ 9,530                  | \$ 43,062   | \$ 38,190               | \$ 61,928   |
| <b>Earnings Per Share</b>                               |             |                           |             |                         |             |
| Basic   | 5           | \$ 0.36                   | \$ 1.60     | \$ 1.43                 | \$ 2.28     |
| Diluted   | 5           | \$ 0.35                   | \$ 1.57     | \$ 1.42                 | \$ 2.24     |
| <b>Weighted Average Common Shares Outstanding</b>       |             |                           |             |                         |             |
| <i>(in thousands)</i>                                   |             |                           |             |                         |             |
| Basic   | 5           | 26,628                    | 26,996      | 26,621                  | 27,185      |
| Diluted   | 5           | 26,886                    | 27,388      | 26,890                  | 27,602      |

*See accompanying notes to financial statements*

**BROOKFIELD HOMES CORPORATION**  
**CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY**  
*(all dollar amounts are in thousands of U.S. dollars)*

|                                   | <i>(Unaudited)</i>      |             |
|-----------------------------------|-------------------------|-------------|
|                                   | <b>Six Months Ended</b> |             |
|                                   | <b>June 30,</b>         |             |
|                                   | <b>2007</b>             | <b>2006</b> |
| <b>Common Stock</b>               | \$ 321                  | \$ 321      |
| <br>                              |                         |             |
| <b>Additional Paid-in Capital</b> |                         |             |
| Opening balance                   | 146,730                 | 146,249     |
| Stock option exercises            | (664)                   | 481         |
| Ending balance                    | 146,066                 | 146,730     |
| <br>                              |                         |             |
| <b>Treasury Stock</b>             |                         |             |
| Opening balance                   | (248,606)               | (217,182)   |
| Share repurchases                 |                         | (36,671)    |
| Stock option exercises            | 3,302                   | 6,498       |
| Ending balance                    | (245,304)               | (247,355)   |
| <br>                              |                         |             |
| <b>Retained Earnings</b>          |                         |             |
| Opening balance                   | 472,961                 | 335,261     |
| Net income                        | 38,190                  | 61,928      |
| Dividends                         | (5,326)                 | (5,343)     |
| Ending balance                    | 505,825                 | 391,846     |
| <br>                              |                         |             |
| Total stockholders equity         | \$ 406,908              | \$ 291,542  |

*See accompanying notes to financial statements*

**BROOKFIELD HOMES CORPORATION**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
*(all dollar amounts are in thousands of U.S. dollars)*

|   | <i>(Unaudited)</i>  |             | <i>(Unaudited)</i>      |             |
|---|---------------------|-------------|-------------------------|-------------|
|   | <b>Three Months</b> |             | <b>Six Months Ended</b> |             |
|   | <b>Ended</b>        |             | <b>June 30,</b>         |             |
|   | <b>June 30,</b>     |             | <b>June 30,</b>         |             |
|   | <b>2007</b>         | <b>2006</b> | <b>2007</b>             | <b>2006</b> |
| <b>Cash Flows From Operating Activities</b>                                       |                     |             |                         |             |
| Net income  | \$ 9,530            | \$ 43,062   | \$ 38,190               | \$ 61,928   |
| Adjustments to reconcile net income to net cash used in operating activities:     |                     |             |                         |             |
| Distributed income from housing and land joint ventures                           |                     | 504         | 266                     | 990         |
| Minority interest   | 763                 | 3,153       | 928                     | 5,404       |
| Deferred income taxes   | 5,240               | 3,096       | 6,456                   | 3,778       |
| Other changes in operating assets and liabilities:                                |                     |             |                         |             |
| (Increase)/decrease in receivables and other assets                               | (11,421)            | 2,016       | (1,012)                 | 52,774      |
| Increase in housing and land inventory  | (19,476)            | (1,833)     | (50,547)                | (91,626)    |
| (Decrease)/increase in accounts payable and other                                 | 6,838               | (10,690)    | (93,499)                | (81,147)    |
| Net cash (used in)/provided by operating activities                               | (8,526)             | 39,308      | (99,218)                | (47,899)    |
| <b>Cash Flows From Investing Activities</b>                                       |                     |             |                         |             |
| Investments in housing and land joint ventures                                    | (13,652)            | (10,158)    | (21,057)                | (19,091)    |
| Recovery from housing and land joint ventures                                     | 2,844               | 5,651       | 3,679                   | 6,630       |
| Net cash (used in)/provided by investing activities                               | (10,808)            | (4,507)     | (17,378)                | (12,461)    |
| <b>Cash Flows From Financing Activities</b>                                       |                     |             |                         |             |
| Net (repayments)/borrowings under revolving project specific and other financings | 12,583              | 9,189       | 37,531                  | (10,206)    |
| Distributions to minority interest  |                     | (2,100)     | (1,750)                 | (14,117)    |
| Contributions from minority interest  | 1,492               | 1,222       | 2,966                   | 2,889       |
| Repurchase of common shares   |                     | (26,973)    |                         | (36,671)    |
| Exercise of stock options   |                     | 56          | 73                      | 164         |
| Dividends paid in cash  | (5,326)             | (5,343)     | (5,326)                 | (5,343)     |
| Net cash (used in)/provided by financing activities                               | 8,749               | (23,949)    | 33,494                  | (63,284)    |
| (Decrease)/increase in cash and cash equivalents                                  | (10,585)            | 10,852      | (83,102)                | (123,644)   |
| Cash and cash equivalents at beginning of period                                  | 14,292              | 63,915      | 86,809                  | 198,411     |
| Cash and cash equivalents at end of period  | \$ 3,707            | \$ 74,767   | \$ 3,707                | \$ 74,767   |



**Supplemental Cash Flow Information**

|   |            |            |           |            |
|---|------------|------------|-----------|------------|
| Interest paid   | \$ 16,743  | \$ 13,071  | \$ 32,145 | \$ 25,097  |
| Income taxes paid   | \$ 605     | \$ 24,245  | \$ 22,154 | \$ 38,810  |
| Non-cash increase / (decrease) in consolidated land inventory not owned | \$ (4,247) | \$ (1,192) | \$ 5,817  | \$ (7,257) |

*See accompanying notes to financial statements*

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**BROOKFIELD HOMES CORPORATION**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
*(Tabular amounts in thousands of U.S. dollars except per share amounts)*

**Note 1. Significant Accounting Policies**

*(a) Basis of Presentation*

Brookfield Homes Corporation (the Company or Brookfield Homes ) was incorporated on August 28, 2002 as a wholly-owned subsidiary of Brookfield Properties Corporation ( Brookfield Properties ) to acquire as of October 1, 2002 all of the California and Washington D.C. Area homebuilding and land development operations (the Land and Housing Operations ) of Brookfield Properties pursuant to a reorganization of its business (the Spin-off ). On January 6, 2003, Brookfield Properties completed the Spin-off by distributing all of the issued and outstanding common stock it owned in the Company to its common stockholders. Brookfield Homes began trading as a separate company on the New York Stock Exchange on January 7, 2003.

The consolidated financial statements include the accounts of Brookfield Homes and its subsidiaries and investments in joint ventures and variable interests in which the Company is the primary beneficiary.

The accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information. Since they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements, they should be read in conjunction with the Company s consolidated financial statements and footnotes thereto included in the Company s annual report on Form 10-K for the year ended December 31, 2006. In the opinion of management, all adjustments necessary for fair presentation of the accompanying consolidated financial statements have been made.

The Company historically has experienced, and expects to continue to experience, variability in quarterly results. The consolidated statements of income for the three months and six months ended June 30, 2007 are not necessarily indicative of the results to be expected for the full year.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

*(b) Recent Accounting Pronouncements*

In February 2007, the Financial Accounting Standards Board ( FASB ) issued Statement of Financial Accounting Standards ( SFAS ) 159, The Fair Value Option for Financial Assets and Financial Liabilities. SFAS 159 allows companies to choose to measure certain financial instruments and other items at fair value. Companies electing the fair value option are required to report subsequent changes in fair value in earnings. This Statement is effective for fiscal years beginning after November 15, 2007 (the Company s fiscal year beginning January 1, 2008). The Company is currently reviewing the impact of this SFAS on its consolidated financial statements.

In September 2006, FASB issued SFAS 157, Fair Value Measurements. SFAS 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. This Statement is effective for fiscal years beginning after November 15, 2007 (the Company s fiscal year beginning January 1, 2008), and interim periods within those fiscal years. The Company is currently reviewing the impact of this SFAS on its consolidated financial statements.

In July 2006, FASB issued FASB Interpretation No. 48 ( FIN 48 ), Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109, which clarifies the accounting for uncertainty in income taxes recognized in financial statements in accordance with FASB Statement No. 109, Accounting for Income Taxes. This Interpretation provides guidance on the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. In addition, FIN 48 provides guidance on de-recognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. Under FIN 48, the impact of an uncertain tax position on the income tax

**BROOKFIELD HOMES CORPORATION**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

*(Tabular amounts in thousands of U.S. dollars except per share amounts)*

return must be recognized at the largest amount that is more-likely-than-not to be sustained upon audit by the relevant taxing authority. An uncertain income tax position will not be recognized if it has less than a 50% likelihood of being sustained. The Company adopted the provisions of FIN 48 on January 1, 2007. See Note 6 Income Taxes, for further discussions.

*(c) Reclassification*

Certain prior period amounts in the consolidated balance sheet have been reclassified to conform with the June 30, 2007 presentation. Specifically, Accounts payable and other liabilities now includes deferred compensation which had previously been shown as a component of project specific and other financings.

**Note 2. Housing and Land Inventory**

Housing and land inventory includes homes completed and under construction and lots ready for construction, model homes and land under and held for development which will be used in the Company's homebuilding operations or sold as building lots to other homebuilders. The following summarizes the components of housing and land inventory:

|                                 | <b>June 30,<br/>2007</b> | <b>December<br/>31,<br/>2006</b> |
|---------------------------------|--------------------------|----------------------------------|
| Housing inventory               | \$ 571,736               | \$ 571,352                       |
| Model homes                     | 50,549                   | 42,706                           |
| Land and land under development | 497,162                  | 461,134                          |
|                                 | <b>\$ 1,119,447</b>      | <b>\$ 1,075,192</b>              |

The Company capitalizes interest which is expensed as housing units and building lots are sold. For the three months ended June 30, 2007 and 2006, and for the six months ended June 30, 2007 and 2006, interest incurred and capitalized by the Company was \$16.7 million and \$13.1 million, \$32.1 million and \$25.1 million, respectively. Capitalized interest expensed for the same periods was \$8.8 million and \$3.6 million, \$14.9 million and \$6.3 million, respectively. Capitalized costs are expensed as costs of sales on a specific identification basis or on a relative value basis in proportion to anticipated revenue. Included in direct cost of sales is \$126.6 million and \$210.4 million of costs related to housing revenue for the three months and six months ended June 30, 2007 (June 30, 2006 \$140.6 million and \$225.3 million, respectively) and \$2.4 million and \$5.2 million of costs related to land sales and other revenues (June 30, 2006 \$17.9 million and \$24.9 million, respectively).

In accordance with SFAS 144 Accounting for the Impairment or Disposal of Long-Lived Assets, the Company has reviewed its housing and land assets for recoverability. Recoverability is measured by comparing the carrying amount of an asset to future undiscounted cash flows expected to be generated by the asset. To arrive at this amount, the Company estimates the cash flow for the life of each project. These projections take into account the specific business plans for each project and management's best estimate of the most probable set of economic conditions anticipated to prevail in the market area. Such projections assume current home selling prices and cost estimates and sales rates for short term projects assume recent sales activity. For longer term projects, sales rates for 2007 and 2008 assume recent sales activity and normalized sales rates beyond 2008. If these assets are considered to be impaired, they are then written down to fair value less estimated selling costs. The ultimate fair values for the Company's housing and land inventory are dependent upon future market and economic conditions. For the three months and six months ended June 30, 2007, the Company did not recognize any impairment charges (June 30, 2006 nil); however, should the ongoing challenges of the housing market not stabilize in the near future, it is possible impairment charges will be recognized in future results.

In the ordinary course of business, the Company has entered into a number of option contracts to acquire lots in the future in accordance with specific terms and conditions of such agreements. Under these option agreements, the

Company will fund deposits to secure the right to purchase land or lots at a future point in time. The Company has evaluated its option contracts and determined that for those entities considered to be variable interest entities ( VIE s ), it is the primary beneficiary of options for 1,091 lots with an aggregate exercise price of \$71.5 million

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**BROOKFIELD HOMES CORPORATION**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

*(Tabular amounts in thousands of U.S. dollars except per share amounts)*

(December 31, 2006 1,083 lots with an aggregate exercise price of \$59.4 million), which are required to be consolidated. In these cases, the only asset recorded is the Company's exercise price for the option to purchase, with an increase in minority interest of \$46.4 million (December 31, 2006 \$40.5 million) for the assumed third party investment in the VIE. Where the land sellers are not required to provide the Company financial information related to the VIE, certain assumptions by the Company were required in its assessment as to whether or not it is the primary beneficiary.

Housing and land inventory includes non-refundable deposits and other entitlement costs totaling \$87.0 million (December 31, 2006 \$76.6 million) in connection with options that are not required to be consolidated under the provisions of FASB Interpretation No. 46R ( FIN 46R ), Consolidation of Variable Interest Entities . The total exercise price of these options is \$644.6 million (December 31, 2006 \$670.3 million) including the non-refundable deposits identified above. The number of lots for which the Company has obtained an option to purchase, excluding those already consolidated, and their respective dates of expiry and their exercise price are as follows:

| <b>Year of Expiry</b> | <b>Number<br/>of<br/>Lots</b> | <b>Total<br/>Exercise<br/>Price</b> |
|-----------------------|-------------------------------|-------------------------------------|
| 2007                  | 2,062                         | \$ 131,425                          |
| 2008                  | 3,503                         | 106,324                             |
| 2009                  | 628                           | 69,158                              |
| Thereafter            | 7,355                         | 337,700                             |
|                       | 13,548                        | \$ 644,607                          |

The Company holds agreements for a further 4,178 acres of longer term land, with non-refundable deposits and other entitlement costs of \$11.0 million which is included in housing and land inventory that may provide additional lots upon obtaining entitlements with an aggregate exercise price of \$350.9 million. However, given that the Company is in the initial stage of land entitlement, the Company has concluded at this time that the level of uncertainty in entitling these properties does not warrant including them in the above totals.

**BROOKFIELD HOMES CORPORATION**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
*(Tabular amounts in thousands of U.S. dollars except per share amounts)*

**Note 3. Investments in Housing and Land Joint Ventures**

The Company participates in a number of joint ventures in which it has less than a controlling interest. Summarized condensed financial information on a combined 100% basis of the joint ventures is as follows:

|  | <b>June 30,<br/>2007</b>               | <b>December<br/>31,<br/>2006</b>     |             |             |
|--|--|--------------------------------------|-------------|-------------|
| <b>Assets</b>                          |  |                                      |             |             |
| Housing and land inventory             | \$ 493,960                             | \$ 452,359                           |             |             |
| Other assets                           | 43,838                                 | 38,063                               |             |             |
|  | <b>\$ 537,798</b>                      | <b>\$ 490,422</b>                    |             |             |
| <b>Liabilities and Equity</b>          |  |                                      |             |             |
| Project specific financings            | \$ 285,928                             | \$ 253,529                           |             |             |
| Accounts payable and other liabilities | 41,963                                 | 32,319                               |             |             |
| Investment and advances                |  |                                      |             |             |
| Brookfield Homes                       | 107,437                                | 90,325                               |             |             |
| Others                                 | 102,470                                | 114,249                              |             |             |
|  | <b>\$ 537,798</b>                      | <b>\$ 490,422</b>                    |             |             |
|  | <b>Three Months Ended<br/>June 30,</b> | <b>Six Months Ended<br/>June 30,</b> |             |             |
|  | <b>2007</b>                            | <b>2006</b>                          | <b>2007</b> | <b>2006</b> |
| <b>Revenue and Expenses</b>            |  |                                      |             |             |
| Revenue                                | \$ 32,620                              | \$ 19,391                            | \$ 39,808   | \$ 30,223   |
| Expenses                               | (74,266)                               | (17,677)                             | (80,722)    | (26,523)    |
| Net income (loss)                      | (41,646)                               | 1,714                                | \$ (40,914) | \$ 3,700    |
| Company's share of net income          | \$ 56                                  | \$ 763                               | \$ 380      | \$ 1,670    |

In reporting the Company's share of net income, all inter-company profits or losses from housing and land joint ventures are eliminated on lots purchased by the Company.

The net loss for the three months ended June 30, 2007, results from an impairment charge of \$41.7 million recognized in one of the joint ventures. In calculating the Company's share of the joint venture net loss, the Company did not require an impairment charge as its carrying value in this joint venture is below its proportionate share of the underlying net assets.

Joint ventures in which the Company has a non-controlling interest are accounted for using the equity method. In addition, the Company has performed an evaluation of its existing joint venture relationships by applying the provisions of FIN 46R. The Company has determined that for those entities for which this interpretation applies, none of these joint ventures were considered to be a VIE requiring consolidation pursuant to the requirements of FIN 46R.

The Company and/or its joint venture partners have provided varying levels of guarantees of debt in its joint ventures. At June 30, 2007, the Company had recourse guarantees of \$15.6 million (December 31, 2006 \$12.7 million) and limited maintenance guarantees of \$102.7 million (December 31, 2006 \$89.4 million) with respect to debt in its joint ventures. As of June 30, 2007, the fair market value of the recourse guarantees was insignificant.

**BROOKFIELD HOMES CORPORATION**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**  
*(Tabular amounts in thousands of U.S. dollars except per share amounts)*

**Note 4. Accounts Payable and Other Liabilities**

The components of accounts payable and other liabilities included in the Company's balance sheet are summarized as follows:

|  | <b>June 30,<br/>2007</b> | <b>December<br/>31,<br/>2006</b> |
|--|--------------------------|----------------------------------|
| Trade payables and cost to complete accruals | \$ 62,054                | \$ 70,187                        |
| Warranty costs                               | 19,030                   | 19,569                           |
| Customer deposits                            | 4,399                    | 4,030                            |
| Stock-based compensation                     | 26,981                   | 33,824                           |
| Due to minority interest                     | 26,190                   | 31,863                           |
| Accrued and deferred compensation            | 49,490                   | 89,636                           |
| Income tax liabilities and other             | 30,180                   | 70,952                           |
|  | <b>\$ 218,324</b>        | <b>\$ 320,061</b>                |

**Note 5. Earnings Per Share**

Basic and diluted earnings per share for the three months and six months ended June 30, 2007 and 2006 were calculated as follows (in thousands except per share amounts):

|   | <b>Three Months Ended<br/>June 30,<br/>2007</b> |           | <b>Six Months Ended<br/>June 30,<br/>2006</b> |           |
|---|---|-----------|---|-----------|
| <b>Numerator:</b>                                   |   |           |   |           |
| Net income  | \$ 9,530  | \$ 43,062 | \$ 38,190                                     | \$ 61,928 |
| <b>Denominator:</b>                                 |   |           |   |           |
| Basic average shares outstanding                    | 26,628  | 26,996    | 26,621  | 27,185    |
| Net effect of stock options assumed to be exercised | 258   | 392       | 269   | 417       |
| Diluted average shares outstanding                  | 26,886  | 27,388    | 26,890  | 27,602    |
| Basic earnings per share                            | \$ 0.36   | \$ 1.60   | \$ 1.43                                       | \$ 2.28   |
| Diluted earnings per share                          | \$ 0.35   | \$ 1.57   | \$ 1.42                                       | \$ 2.24   |

For the three months and six months ended June 30, 2007 and 2006, outstanding options to purchase 0.5 million shares and 0.3 million shares, respectively, were considered anti-dilutive and were excluded from the computation of diluted earnings per share.

**Note 6. Income Taxes**

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of the assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. The differences that give rise to the net deferred tax asset are as follows:



|  | <b>June 30,<br/>2007</b> | <b>December<br/>31,<br/>2006</b> |
|--|--------------------------|----------------------------------|
| Compensation deductible for tax purposes when paid | \$ 27,690                | \$ 39,047                        |
| Differences relating to properties                 | 11,798                   | 14,013                           |
| Other  | 6,771                    | (345)                            |
|  | <b>\$ 46,259</b>         | <b>\$ 52,715</b>                 |

Included in income tax liabilities and other is \$25.0 million (December 31, 2006 \$51.1 million) related to uncertainties in tax attributes which were recorded at the time of the Spin-off discussed in Note 1(a). On the Spin-off, the Company

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*(Tabular amounts in thousands of U.S. dollars except per share amounts)*

left the Brookfield Properties consolidated tax group with \$115.0 million of net operating losses. The tax provisions that apply in connection with the reorganization, including the departure of a member of a consolidated group, are detailed and complex and thereby subject to uncertainty. In addition, if any member of the consolidated group were reassessed for taxation years prior to 2003, this could have a direct impact on the net operating losses available to the Company on the Spin-off. The exact amount of this tax liability will be determined at the earlier of the review of the Spin-off transaction by taxation authorities or September 2007. Should the amount be substantially different it will have a significant impact on the Company's effective tax rate.

Effective January 1, 2007, the Company adopted the provisions of FIN 48. There was no impact to the Company's financial statements as a result of adopting FIN 48.

A reconciliation of unrecognized tax benefits / (liabilities) is as follows:

|  |             |
|--|-------------|
| Balance, January 1, 2007                                     | \$ (51,480) |
| Additions based on tax positions related to the current year |             |
| Additions for tax positions of prior years                   |             |
| Reductions for tax positions of prior years                  |             |
| Position settled during the period                           | 26,480      |
| Balance, June 30, 2007                                       | \$ (25,000) |

During the first quarter of 2007, the Company received an assessment as a result of a review by the taxation authorities of a previously filed tax return. As a result of the assessment, the Company paid additional taxes of \$3.0 million, including interest and penalties of \$0.9 million and the Company also released \$26.5 million of accrued liabilities related primarily to the tax cost of properties in excess of fair value deducted against taxable income in previous years. The Company's 2004 federal income tax return is currently being examined by the taxation authorities and federal taxation years 2005 and 2006 remain open for examination.

The Company recognizes interest and penalties accrued related to unrecognized tax benefits in income tax recovery / expense.

**Note 7. Stock Based Compensation**

*Option Plan*

Pursuant to the Company's stock option plan, Brookfield Homes grants options to purchase shares of the Company's common stock at the market price of the shares on the day the options are granted. A maximum of two million shares is authorized for issuance under the plan.

The financial statement impact related to the Company's stock options during the three months and six months ended June 30, 2007 was income of \$0.7 million and \$2.4 million (2006 income of \$6.2 million and \$3.4 million).

The fair value of each of the Company's stock option awards is estimated at each reporting date using a Black-Scholes option-pricing model that uses the assumptions noted in the table below. The fair value of the Company's stock option awards, which are subject to graded vesting, is expensed over the vesting period of the stock options. Expected volatility is based on historical volatility of the Company's stock. The risk-free rate for periods within the contractual life of the stock option award is based on the yield curve of a zero-coupon U.S. Treasury bond with a maturity equal to the expected term of the stock option award granted. The Company uses historical data to estimate stock option exercises and forfeitures within its valuation model. The expected term of stock option awards granted for some participants is derived from historical exercise experience under the Company's share-based payment plan and represents the period of time that stock option awards granted are expected to be outstanding. The expected term of stock options granted for the remaining participants is derived by using the simplified method.

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The significant weighted average assumptions relating to the valuation of the Company's stock options for the three months and six months ended June 30, 2007 were as follows:

|                              | <b>2007</b> |       |
|------------------------------|-------------|-------|
| Dividend yield               | 0.00%       | 1.51% |
| Volatility rate              |             | 41%   |
| Risk-free interest rate      | 4.8%        | 5.0%  |
| Expected option life (years) | 1.0         | 7.0   |

The following table sets out the number of common shares that employees of the Company may acquire under options granted under the Company's stock option plan:

|                                      | <b>June 30, 2007</b> |    |  |
|--------------------------------------|----------------------|----|--|
|                                      | <b>Shares</b>        |    | <b>Weighted<br/>Average per<br/>Share<br/>Exercise<br/>Price</b> |
| Outstanding, January 1, 2007         | 678,051              | \$ | 21.02  |
| Granted                              | 260,000              | \$ | 36.41  |
| Exercised                            | (73,319)             | \$ | 1.00   |
| Cancelled                            |                      |    |  |
| Outstanding, June 30, 2007           | 864,732              | \$ | 27.35  |
| Options exercisable at June 30, 2007 | 230,807              | \$ | 20.13  |

The weighted average grant date fair value of options granted during the six months ended June 30, 2007 was \$12.17 per option compared to \$15.17 per option during the six months ended June 30, 2006. The intrinsic value of options exercised during the six months ended June 30, 2007 and 2006 was \$2.6 million and \$5.6 million, respectively. Shares were issued out of treasury stock for options exercised during the period. At June 30, 2007, the aggregate intrinsic value of options currently exercisable is \$3.1 million and the aggregate intrinsic value of options outstanding is \$7.1 million.

*Deferred Share Unit Plan*

The Company has adopted a Deferred Share Unit Plan ( DSUP ) under which certain of its executive officers, and directors may, at their option, receive all or a portion of their annual bonus awards or retainers, respectively, in the form of deferred share units. As of June 30, 2007, the Company had granted 615,631 units under the DSUP, all of which were outstanding at June 30, 2007, and of which 442,853 units are currently vested and 172,778 vest over the next five years.

In addition, the Company has adopted a Senior Operating Management Deferred Share Unit Plan, ( MDSUP ) under which certain senior operating management employees receive a portion of their annual compensation in the form of deferred share units. As of June 30, 2007, the Company had granted 70,021 units under the MDSUP, all of which were outstanding at June 30, 2007.

The financial statement impact relating to the DSUP and MDSUP for the three months and six months ended June 30, 2007 were income of \$1.7 million and \$4.4 million, respectively (2006 \$9.3 million and \$7.3 million).

**Note 8. Commitments, Contingent Liabilities and Other**

(a) The Company is party to various legal actions arising in the ordinary course of business. Management believes that none of these actions, either individually or in the aggregate, will have a material adverse effect on the financial condition or results of operations of the Company.

(b) During 2006, the Company entered into an unsecured revolving credit facility that was amended in March, 2007 with a subsidiary of Brookfield Asset Management Inc., the Company's largest stockholder. The facility is for an

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aggregate principal amount not to exceed \$100 million. Included in project specific and other financings is \$40.0 million related to this facility. The interest rate on this facility is LIBOR plus 2.50% per annum. During the six months ended June 30, 2007, interest of \$1.9 million was incurred related to this facility.

(c) When selling a home, the Company's subsidiaries provide customers with a limited warranty. The Company estimates the costs that may be incurred under each limited warranty and records a liability in the amount of such costs at the time the revenue associated with the sale of each home is recognized. In addition, the Company has insurance in place where its subsidiaries are subject to the respective warranty statutes in the State where the Company conducts business which range up to ten years for latent construction defects. Factors that affect the Company's warranty liability include the number of homes sold, historical and anticipated rates of warranty claims, and cost per claim. The Company periodically assesses the adequacy of its recorded warranty liabilities and adjusts the amounts as necessary. The following table reflects the changes in the Company's warranty liability for the six months ended June 30, 2007 and 2006:

|   | <b>2007</b>   | <b>2006</b>   |
|---|---------------|---------------|
| Balance, January 1                                    | \$ 19,569     | \$ 17,743     |
| Payments and other adjustments made during the period | (2,817)       | (1,588)       |
| Warranties issued during the period                   | 2,278         | 2,472         |
| <br>Balance, June 30                                  | <br>\$ 19,030 | <br>\$ 18,627 |

(d) From time to time, the Company enters into interest rate swap contracts. As at June 30, 2007, the Company had six interest rate swap contracts outstanding which effectively fixed \$235.0 million of the Company's variable rate debt at an average rate of 6.63% per annum. The contracts expire between 2009 and 2017. At June 30, 2007, the fair market value of the contracts was \$6.0 million (December 31, 2006 \$2.2 million) and was included in Receivables and other assets. Income of \$4.4 million and \$3.8 million was recognized during the three months ended and six months ended June 30, 2007 (2006 \$0.9 million and \$2.3 million) and was included in Land and other revenues. All interest rate swaps are recorded at fair market value because hedge accounting has not been applied.

(e) During the third quarter of 2006, the Company entered into an equity swap transaction maturing in July 2007 at an average cost per share of \$26.72, which effectively fixed the stock compensation liability on 620,000 shares. During the second quarter of 2007, the Company amended the equity swap transaction. The revised equity swap matures July 2008 at an average cost of \$28.41, and effectively fixes the stock compensation liability on 1,003,302 shares which is included in Accounts payable and other Liabilities. At June 30, 2007, the fair market value of the equity swap was nil (December 31, 2006 \$6.5 million) and was included in Receivables and other assets. An expense of \$3.1 million and \$6.5 million was recognized during the three months and six months ended June 30, 2007 and was included in selling, general and administrative expense. The equity swap is recorded at fair market value because hedge accounting has not been applied.

(f) During the second quarter of 2007, the Company formed a joint venture with California State Teachers' Retirement System ( CalSTRS ) to entitle and develop land for residential uses, primarily in California. Both the Company and CalSTRS will contribute up to \$200.0 million, in total \$400.0 million of equity to finance the acquisition, entitlement and development of land for sale to residential homebuilders and developers.

**Note 9. Segment Information**

As defined in SFAS 131, *Disclosures About Segments of an Enterprise and Related Information*, the Company has five operating segments. The Company has four reportable segments: Northern California, Southland / Los Angeles, San Diego / Riverside, and the Washington D.C. Area. The fifth operating segment is quantitatively immaterial. The Company is a residential homebuilder and land developer. The Company is organized and manages its business based on the geographical areas in which it operates. Each of the Company's segments specialize in lot entitlement and

development and the construction of single-family and multi-family homes. The Company evaluates performance and allocates capital based primarily on return on assets together with a number of other risk factors. Earnings performance

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is measured using segment operating income. The accounting policies of the segments are the same as those described in Note 1, Significant Accounting Policies .

|  | <b>Three Months Ended</b> |                   | <b>Six Months Ended</b> |                   |
|--|---------------------------|-------------------|-------------------------|-------------------|
|  | <b>June 30,</b>           |                   | <b>June 30,</b>         |                   |
|  | <b>2007</b>               | <b>2006</b>       | <b>2007</b>             | <b>2006</b>       |
| <i>Revenues</i>                            |                           |                   |                         |                   |
| Northern California                        | \$ 30,245                 | \$ 26,943         | \$ 40,030               | \$ 35,288         |
| Southland / Los Angeles                    | 53,498                    | 92,129            | 105,317                 | 106,312           |
| San Diego / Riverside                      | 34,679                    | 52,648            | 50,188                  | 95,168            |
| Washington, D.C. Area                      | 37,908                    | 51,378            | 59,331                  | 118,260           |
| Corporate and Other                        | 6,328                     | 9,364             | 15,738                  | 20,332            |
| <b>Total Revenues</b>                      | <b>\$ 162,658</b>         | <b>\$ 232,462</b> | <b>\$ 270,604</b>       | <b>\$ 375,360</b> |
| <br><i>Segment Operating Income (Loss)</i> |                           |                   |                         |                   |
| Northern California                        | \$ 3,398                  | \$ 4,701          | \$ 2,098                | \$ 4,137          |
| Southland / Los Angeles                    | 5,729                     | 25,281            | 12,021                  | 25,794            |
| San Diego / Riverside                      | 4,445                     | 15,637            | 6,618                   | 31,767            |
| Washington D.C. Area                       | 1,472                     | 9,801             | 1,186                   | 26,921            |
| Corporate and Other                        | 1,090                     | 17,525            | (612)                   | 17,154            |
| <b>Total Operating Income</b>              | <b>16,134</b>             | <b>72,945</b>     | <b>21,311</b>           | <b>105,773</b>    |
| Minority Interest                          | (763)                     | (3,153)           | (928)                   | (5,404)           |
| <b>Net Income before Taxes</b>             | <b>\$ 15,371</b>          | <b>\$ 69,792</b>  | <b>\$ 20,383</b>        | <b>\$ 100,369</b> |

|  | <b>June 30,</b>     | <b>December 31,</b> |
|--|---------------------|---------------------|
|  | <b>2007</b>         | <b>2006</b>         |
| <i>Housing and Land Assets</i> <sup>1)</sup> |                     |                     |
| Northern California                          | \$ 327,656          | \$ 302,424          |
| Southland / Los Angeles                      | 204,079             | 203,829             |
| San Diego / Riverside                        | 399,536             | 376,717             |
| Washington, D.C. Area                        | 321,168             | 293,117             |
| Corporate and Other                          | 45,935              | 48,811              |
|  | <b>\$ 1,298,374</b> | <b>\$ 1,224,898</b> |

1) Consists of housing and land inventory, investments in

housing and  
land joint  
ventures and  
consolidated  
land inventory  
not owned.



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*(Tabular amounts in thousands of U.S. dollars except per share amounts)*

The following tables set forth additional financial information relating to the Company's reportable operating segments:

|  | <b>Three Months Ended</b> |               | <b>Six Months Ended</b> |                 |
|--|---------------------------|---------------|-------------------------|-----------------|
|  | <b>June 30,</b>           |               | <b>June 30,</b>         |                 |
|  | <b>2007</b>               | <b>2006</b>   | <b>2007</b>             | <b>2006</b>     |
| <i>Equity in earnings/(loss) from Housing and Land Joint Ventures:</i> |                           |               |                         |                 |
| Northern California  | \$                        | \$            | \$                      | \$              |
| Southland / Los Angeles  |                           | (52)          |                         | (52)            |
| San Diego / Riverside  |                           |               |                         |                 |
| Washington, D.C. Area  | 56                        | 815           | (9)                     | 1,722           |
| Corporate and Other  |                           |               | 389                     |                 |
| <b>Total</b>   | <b>\$ 56</b>              | <b>\$ 763</b> | <b>\$ 380</b>           | <b>\$ 1,670</b> |

|   | <b>June</b>     |                   | <b>December</b> |                  |
|---|-----------------|-------------------|-----------------|------------------|
|   | <b>30, 2007</b> |                   | <b>31, 2006</b> |                  |
| <i>Investments in Housing and Land Joint Ventures</i> |                 |                   |                 |                  |
| Northern California                                   | \$              | 7,491             | \$              | 6,791            |
| Southland / Los Angeles                               |                 | 7,015             |                 | 6,872            |
| San Diego / Riverside                                 |                 | 37,010            |                 | 32,536           |
| Washington, D.C. Area                                 |                 | 48,353            |                 | 36,256           |
| Corporate and Other                                   |                 | 7,568             |                 | 7,870            |
| <b>Total</b>  |                 | <b>\$ 107,437</b> |                 | <b>\$ 90,325</b> |

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

This discussion includes forward-looking statements that reflect our current views with respect to future events and financial performance and that involve risks and uncertainties. Our actual results, performance or achievements could differ materially from those anticipated in the forward-looking statements as a result of certain factors including risks discussed in Management's Discussion and Analysis of Financial Condition and Results of Operations Forward-Looking Statements and Item 1A Risk Factors elsewhere in this report and in our Annual Report on Form 10-K for the year ended December 31, 2006.

**Outlook**

During the first six months of 2007, we continued to experience challenging housing market conditions and these conditions continued into the month of July mainly as a result of historically high levels of inventory for resale and new homes and weak homebuyer confidence. Despite these challenging market conditions that are negatively affecting our current housing operations, we continue to focus on our core strategies, including controlling land through option contracts and adding value by entitling raw land and creating communities.

**Overview**

We design, construct and market single-family and multi-family homes primarily to move-up and luxury homebuyers and develop land for sale to other homebuilders.

We operate in the following geographic regions which are presented as our reportable segments: Northern California (San Francisco Bay Area and Sacramento), Southland / Los Angeles, San Diego / Riverside and Washington D.C. Area. Our other operations that do not meet the quantitative thresholds for separate segment disclosure are included in Corporate and Other.

Our goal is to maximize the total return on our common stockholders' equity over the long term. We plan to achieve this by actively managing our assets and creating value on the lots we own or control. Since going public in 2003, we have limited the capital placed at risk, and have returned, through share buybacks and dividends, \$573 million to shareholders, or in excess of \$20 per share. At current share prices, this equates to a return on stockholders' equity of approximately 40%.

The 27,573 lots that we control, 12,934 of which we own directly or through joint ventures, provide a strong foundation for our future homebuilding business and visibility on our future cash flow and earnings. We believe we add value to the lots we control through entitlements, development and the construction of homes. In allocating capital to our operations we generally limit our risk on unentitled land by optioning such land positions in all our markets thereby mitigating our capital at risk. Option contracts for the purchase of land permit us to control lots for an extended period of time. We have controlled our 27,573 lots since the following specified years:

| <b>Year</b> | <b>% of<br/>Lots</b> | <b>Owned</b> | <b>Optioned</b> | <b>Total<br/>Controlled<br/>Lots</b> |
|-------------|----------------------|--------------|-----------------|--------------------------------------|
| Pre-2003    | 31%                  | 4,449        | 4,153           | 8,602                                |
| 2003        | 33%                  | 3,721        | 5,239           | 8,960                                |
| 2004        | 21%                  | 2,886        | 2,992           | 5,878                                |
| 2005        | 10%                  | 1,084        | 1,807           | 2,891                                |
| 2006        | 4%                   | 544          | 448             | 992                                  |
| 2007        | 1%                   | 250          |                 | 250                                  |
|             | 100%                 | 12,934       | 14,639          | 27,573                               |

Homebuilding is our primary source of revenue and has represented approximately 90% of our total revenue since 2002. Our operations are positioned to allow us to close up to 2,000 homes annually. Operating in markets with higher price points and catering to move-up and luxury buyers, our average sales price for the six months ended June 30, 2007 of \$674,000 was well in excess of the national average sales price. We also sell serviced and unserviced lots to other homebuilders generally on an opportunistic basis where we can redeploy capital to an asset providing higher

returns or reduce risk, in a market.

In addition to our housing and land inventory and investments in housing and land joint ventures, which together comprised 94 % of our total assets as of June 30, 2007, we had \$4 million in cash and cash equivalents and \$84 million in other assets. Other assets consist of homebuyer receivables of \$9 million, deferred income taxes of \$46 million, fair value of interest rate swaps of \$6 million, and mortgages and other receivables of \$23 million. Homebuyer receivables consist primarily of proceeds due from homebuyers on the closing of homes.

**Critical Accounting Policies and Estimates**

There have been no significant changes to our critical accounting policies and estimates during the three months and six months ended June 30, 2007 compared to those disclosed in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations included in our annual report on Form 10-K for the year ended December 31, 2006.

**Results of Operations**

| <i>Selected Financial Information</i><br>(\$ millions)  | Three Months Ended |        | Six Months Ended |        |
|---|--------------------|--------|------------------|--------|
|   | June 30,           |        | June 30,         |        |
|   | 2007               | 2006   | 2007             | 2006   |
| Revenue:  |                    |        |                  |        |
| Housing   | \$ 155             | \$ 193 | \$ 259           | \$ 315 |
| Land and other revenues                                 | 8                  | 39     | 12               | 60     |
| Total revenues  | 163                | 232    | 271              | 375    |
| Direct cost of sales                                    | (129)              | (158)  | (216)            | (250)  |
| Gross margin  | 34                 | 74     | 55               | 125    |
| Equity in earnings from housing and land joint ventures |                    | 1      |                  | 2      |
| Selling, general and administrative expense             | (18)               | (2)    | (34)             | (21)   |
| Operating income  | 16                 | 73     | 21               | 106    |
| Minority interest                                       | (1)                | (4)    | (1)              | (6)    |
| Net income before taxes                                 | 15                 | 69     | 20               | 100    |
| Income tax expense                                      | (6)                | (26)   | 18               | (38)   |
| Net income  | \$ 9               | \$ 43  | \$ 38            | \$ 62  |

**Segment Information**

|                                |        |        |        |        |
|--------------------------------|--------|--------|--------|--------|
| Housing revenue (\$ millions): |        |        |        |        |
| Northern California            | \$ 30  | \$ 27  | \$ 40  | \$ 35  |
| Southland / Los Angeles        | 53     | 64     | 105    | 78     |
| San Diego / Riverside          | 35     | 46     | 50     | 76     |
| Washington D.C. Area           | 35     | 48     | 53     | 110    |
| Corporate and Other            | 2      | 8      | 11     | 16     |
| Total                          | \$ 155 | \$ 193 | \$ 259 | \$ 315 |

## Land and Other revenues (\$ millions):

|                         |    |    |    |    |
|-------------------------|----|----|----|----|
| Northern California     | \$ | \$ | \$ | \$ |
| Southland / Los Angeles | 1  | 28 | 1  | 28 |
| San Diego / Riverside   |    | 6  |    | 19 |
| Washington D.C. Area    | 2  | 3  | 6  | 8  |
| Corporate and Other     | 5  | 2  | 5  | 5  |

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|                             |       |       |       |        |
|-----------------------------|-------|-------|-------|--------|
| Total                       | \$ 8  | \$ 39 | \$ 12 | \$ 60  |
| Gross Margin (\$ millions): |       |       |       |        |
| Northern California         | \$ 6  | \$ 6  | \$ 7  | \$ 8   |
| Southland / Los Angeles     | 10    | 30    | 21    | 33     |
| San Diego / Riverside       | 8     | 19    | 12    | 38     |
| Washington D.C. Area        | 4     | 14    | 8     | 36     |
| Corporate and Other         | 6     | 5     | 7     | 10     |
| Total                       | \$ 34 | \$ 74 | \$ 55 | \$ 125 |
| Home closings (units):      |       |       |       |        |
| Northern California         | 31    | 23    | 43    | 30     |
| Southland / Los Angeles     | 70    | 78    | 142   | 97     |
| San Diego / Riverside       | 61    | 72    | 84    | 119    |
| Washington D.C. Area        | 72    | 78    | 102   | 186    |
| Corporate and Other         | 2     | 11    | 13    | 22     |
| Total                       | 236   | 262   | 384   | 454    |

| <i>Selected Financial Information</i><br>(\$ millions) | <b>Three Months Ended</b><br><b>June 30,</b> |              | <b>Six Months Ended</b><br><b>June 30,</b> |              |
|--|--|--------------|--|--------------|
|  | <b>2007</b>                                  | <b>2006</b>  | <b>2007</b>                                | <b>2006</b>  |
| Average selling price:                                 |  |              |  |              |
| Northern California                                    | \$ 975,000                                   | \$ 1,164,000 | \$ 931,000                                 | \$ 1,175,000 |
| Southland / Los Angeles                                | 761,000                                      | 827,000      | 739,000                                    | 806,000      |
| San Diego / Riverside                                  | 566,000                                      | 644,000      | 593,000                                    | 641,000      |
| Washington D.C. Area                                   | 488,000                                      | 619,000      | 520,000                                    | 594,000      |
| Corporate and Other                                    | 718,000                                      | 700,000      | 837,000                                    | 696,000      |
| Average  | \$ 655,000                                   | \$ 739,000   | \$ 674,000                                 | \$ 695,000   |
| Net new orders (units): <sup>(1)</sup>                 |  |              |  |              |
| Northern California                                    | 34   | 30           | 63   | 45           |
| Southland / Los Angeles                                | 53   | 91           | 134  | 184          |
| San Diego / Riverside                                  | 25   | 54           | 89   | 94           |
| Washington D.C. Area                                   | 79   | 76           | 187  | 145          |
| Corporate and Other                                    | 6  | 4            | 10   | 14           |
| Total  | 197  | 255          | 483  | 482          |
| Backlog (units at end of period): <sup>(2)</sup>       |  |              |  |              |
| Northern California                                    | 37   | 27           |  |              |
| Southland / Los Angeles                                | 92   | 192          |  |              |
| San Diego / Riverside                                  | 40   | 57           |  |              |
| Washington D.C. Area                                   | 160  | 155          |  |              |
| Corporate and other                                    | 17   | 52           |  |              |
| Total  | 346  | 483          |  |              |
| Lots controlled (units at end of period):              |  |              |  |              |
| Lots owned:  |  |              |  |              |
| Northern California                                    | 1,352  | 1,318        |  |              |
| Southland / Los Angeles                                | 1,393  | 891          |  |              |
| San Diego / Riverside                                  | 6,130  | 6,576        |  |              |
| Washington D.C. Area                                   | 3,916  | 3,523        |  |              |
| Corporate and Other                                    | 143  | 158          |  |              |
|  | 12,934                                       | 12,466       |  |              |
| Lots under option                                      | 14,639                                       | 16,985       |  |              |
| Total  | 27,573                                       | 29,451       |  |              |

(1)

Net new orders for any period represent the aggregate of all homes ordered by customers, net of cancellations, excluding joint ventures.

- (2) Backlog represents the number of new homes subject to pending sales contracts, excluding joint ventures.

**Three Months and Six Months Ended June 30, 2007 Compared with Three Months and Six Months Ended June 30, 2006**

*Net Income*

Net income was \$9 million and \$38 million for the three months and six months ended June 30, 2007, a decrease of \$34 million and \$24 million respectively, when compared to the same periods in 2006. The decrease in net income was due to lower home and lot sales and reduced margins as a result of continued housing market challenges.

*Results of Operations*

*Company-wide:* Housing revenue was \$155 million and \$259 million for the three months and six months ended June 30, 2007, a decrease of \$38 million and \$56 million respectively, when compared to the same periods in 2006. The decrease in housing revenue was a result of 26 and 70 fewer homes closed during the three months and six months ended June 30, 2007 when compared to the same periods in 2006. The gross margin on housing revenue for the three months ended June 30, 2007 was \$28 million or 18% compared with \$53 million or 27% for the same period in 2006. The gross margin on housing revenue for the six months ended June 30, 2007 was \$48 million or 19% compared with \$90 million or 29% for the same period in 2006. The decrease in the gross margin percentage was a result of an increase in homebuyer incentives and product mix.

Land and other revenues totaled \$8 million and \$12 million for the three months and six months ended June 30, 2007, compared with \$39 million and \$60 million for the three months and six months ended June 30, 2006. The decrease was primarily the result of 310 fewer lots sold during the three months ended June 30, 2007 when compared to the same period in 2006. The gross margin on land and other revenues totaled \$6 million and \$7 million for the three months and six months ended June 30, 2007, respectively, compared with \$21 million and \$35 million for the same periods in 2006.

Our land revenues may vary significantly from period to period due to the timing and nature of land sales as they generally occur on an opportunistic basis and additionally such revenues are also affected by local market conditions. *Northern California:* Housing revenue was \$30 million and \$40 million for the three months and six months ended June 30, 2007, respectively, an increase of \$3 million and \$5 million when compared to the same periods in 2006. The increase in revenue was primarily attributable to an increase in homes closed. The gross margin on housing revenue for the three months ended June 30, 2007 was \$6 million or 19% compared with \$6 million or 25% for the same period in 2006. The gross margin on housing revenue for the six months ended June 30, 2007 was \$7 million or 18% compared with \$8 million or 25% for the same period in 2006. The decrease in the gross margin percentage was a result of an increase in homebuyer incentives and product mix.

*Southland / Los Angeles:* Housing revenue was \$53 million and \$105 million for the three months and six months ended June 30, 2007, respectively, a decrease of \$11 million and an increase of \$27 million when compared to the three months and six months ended June 30, 2006. The decrease when comparing the three months ended June 30, 2007 and 2006 was primarily due to a decrease in homes closed and a decrease in our average selling price. The gross margin on housing revenue for the three months ended June 30, 2007 was \$9 million or 18% compared with \$14 million or 22% for the same period in 2006. The gross margin on housing revenue for the six months ended June 30, 2007 was \$20 million or 19% compared with \$17 million or 22% for the same period in 2006.

*San Diego / Riverside:* Housing revenue was \$35 million and \$50 million for the three months and six months ended June 30, 2007, respectively, a decrease of \$11 million and \$26 million when compared to the three months and six months ended June 30, 2006. The decrease was primarily due to a decrease in homes closed. The gross margin on housing revenue for the three months ended June 30, 2007 was \$7 million or 21% compared with \$16 million or 33% for the same period in 2006. The gross margin on housing revenue for the six months ended June 30, 2007 was \$11 million or 23% compared with \$26 million or 34% for the same period in 2006.

*Washington D.C. Area:* Housing revenue was \$35 million and \$53 million for the three months and six months ended June 30, 2007, respectively, a decrease of \$13 million and \$57 million when compared to the three months and six months ended June 30, 2006. The decrease was primarily attributable to a decrease in homes closed. The gross margin on housing revenue for the three months ended June 30, 2007 was \$4 million or 12% compared with \$14 million or 28% for the same period in 2006. The gross margin on housing revenue for the six months ended June 30, 2007 was \$7 million or 14% compared with \$35 million or 31% for the same period in 2006. The decrease in the gross margin percentage was a result of an increase in homebuyer incentives and product mix.

#### *Other Income and Expenses:*

Equity in earnings from housing and land joint venture was nil for the three months and six months ended June 30, 2007, a decrease of \$1 million and \$2 million when compared to the same period in 2006. During the three months ended June 30, 2007, an impairment charge of \$41.7 million was recognized in one of our joint ventures. In calculating our share of the joint venture net loss, we did not require an impairment charge as our carrying value in this joint venture is below our proportionate share of the underlying net assets.

Selling, general and administrative expenses were \$18 million and \$34 million for the three months and six months ended June 30, 2007, respectively, compared with \$2 million and \$21 million for the same periods in 2006. Included in selling, general and administrative expense was net stock compensation expense of \$1 million and income of \$15 million for the three months ended June 30, 2007 and 2006, respectively.

#### *Sales Activity:*

Inventories of resale and new homes for the sale are at historic highs and homebuyer confidence has been weak. We had lower than anticipated sales in the months of May and June, resulting in a decrease in net new orders for the three months ended June 30, 2007 to 212 units from 252 units for the same periods in 2006. We are now targeting between 1,000 and 1,100 home closings for 2007. This is approximately a 12% decline from our January, 2007 home closings estimate.

### **Liquidity and Capital Resources**

#### *Financial Position*

Our total assets as of June 30, 2007 were \$1,386 million, a decrease of \$15 million compared to December 31, 2006. The decrease is due primarily to decreases in cash and cash equivalents and deferred taxes, partially offset by an



increase in housing and land inventory.

Our total debt as of June 30, 2007 was \$655 million, an increase of \$37 million compared to December 31, 2006. Total debt as of June 30, 2007 consisted mainly of project specific financings, which represent construction and development loans that are repaid from home and lot sales proceeds. As new homes are constructed, further loan facilities are arranged on a rolling basis. Our major project specific lenders are Bank of America, Housing Capital Corporation, Wells Fargo and Union Bank of California. Other debt includes loans outstanding relating to mortgages we originated that are repaid when the underlying mortgages are sold to permanent lenders, a promissory note due to a subsidiary of our largest stockholder, Brookfield Asset Management Inc., and project specific financings related to our other operations. As of June 30, 2007, the average interest rate on our debt was 7.8% per year, with maturities as follows:

| (\$ millions)           | Maturities |        |        |           | Total  |
|-------------------------|------------|--------|--------|-----------|--------|
|                         | 2007       | 2008   | 2009   | Post 2009 |        |
| Northern California     | \$         | \$ 100 | \$ 58  | \$        | \$ 158 |
| Southland / Los Angeles | 19         | 32     | 26     |           | 77     |
| San Diego / Riverside   | 36         | 112    | 68     | 8         | 224    |
| Washington D.C. Area    | 74         | 40     | 34     |           | 148    |
| Other                   | 3          | 40     | 5      |           | 48     |
| Total                   | \$ 132     | \$ 324 | \$ 191 | \$ 8      | \$ 655 |

#### Cash Flow

Our principal uses of working capital include purchases of land, land development and home construction. Cash flows for each of our communities depend upon the applicable stage of the development cycle and can differ substantially from reported earnings. Early stages of development require significant cash outlays for land acquisitions, site approvals and entitlements, construction of model homes, roads, certain utilities and other amenities and general landscaping. Because these costs are capitalized, income reported for financial statement purposes during such early stages may significantly exceed cash flow. Later, cash flow can significantly exceed earnings reported for financial statement purposes, as cost of sales include charges for substantial amounts of previously expended costs. A summary of lots owned and their stage of development at June 30, 2007 compared with the same period in 2006 follows:

|  | 2007   | 2006   |
|--|--------|--------|
| Housing units and model homes          | 958    | 1,048  |
| Lots ready for house construction      | 1,966  | 993    |
| Graded lots and lots commenced grading | 1,658  | 2,919  |
| Undeveloped land                       | 8,352  | 7,506  |
|  | 12,934 | 12,466 |

Cash used in our operating activities during the six months ended June 30, 2007 was \$99 million, compared with \$48 million for the same period in 2006. We normally invest capital in the first half of a year as we build out our backlog of homes and we reduced our accounts payable and other.

Cash used in our investing activities in joint ventures for the six months ended June 30, 2007 was \$17 million, compared with \$12 million for the same period in 2006.

Cash provided by our financing activities for the six months ended June 30, 2007 was \$33 million, compared with cash used of \$63 million for the same period in 2006.

#### Deferred Tax

Our Company was formed in the course of a reorganization in 2002 by Brookfield Properties of its United States homebuilding operations and was withdrawn from the Brookfield Properties consolidated tax group. The tax provisions that apply in connection with the reorganization, including the departure of a member from a consolidated group, are detailed and complex and are therefore subject to uncertainty. Our accounts payable and other liabilities include \$25 million related to the uncertainties in tax attributes which were recorded when we left the Brookfield Properties consolidated tax group with \$115 million of net operating losses. In addition, if any member of the consolidated group were reassessed for taxation years prior to 2003, this could have a direct impact on the net operating losses available to the Company on the Spin-off. The exact amount of this tax liability will be determined at the earlier of a review of the Spin-off transaction by taxation authorities or in 2007. During the first quarter of 2007, the Company reversed accrued liabilities of \$26.5 million related to the tax cost of properties in excess of fair value deducted against taxable income in previous years as a result of receiving a final assessment from income tax authorities in respect of an examination of a prior tax year.

### **Contractual Obligations and Other Commitments**

Our contractual obligations and other commitments have not changed materially from those reported in Management Discussion and Analysis of Financial Conditions and Results of Operations in our Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

We generally fund the development of our communities through the use of project specific financings. As of June 30, 2007, we had available project specific debt lines of \$241 million that were available to complete land development and construction activities.

A total of \$456 million of our project specific and other financings mature prior to the end of 2008. The high level of maturities in 2007 and 2008 is due to our expected project completions over this period. Although the level of our maturing debt is high, we expect to generate sufficient cash flow from our assets in 2007 and 2008 to repay these obligations. Our net debt to total capitalization ratio as of June 30, 2007, which is defined as total interest-bearing debt less cash divided by total interest-bearing debt less cash plus stockholders' equity and minority interest, was 56% compared to 53% at December 31, 2006. For a description of the specific risks facing us if, for any reason, we are unable to meet these obligations, refer to the section of our Annual Report on Form 10-K for the year ended December 31, 2006 entitled "Risk Factors - Our Debt and Leverage Could Adversely Affect our Financial Condition." Our project specific financings require Brookfield Homes Holdings Inc., a wholly-owned subsidiary of our company, to maintain a tangible net worth of at least \$250 million, a net debt to capitalization ratio of no greater than 65% and a net debt to tangible net worth ratio of no greater than 2.50 to 1. Our revolving credit facility with Brookfield Asset Management Inc. requires us to maintain minimum stockholders' equity of \$200 million and a consolidated net debt to book capitalization ratio of no greater than 70%. As of June 30, 2007, we have the capacity to fully draw our available project specific debt lines of \$241 million.

### **Off-Balance Sheet Arrangements**

In the ordinary course of business, we use lot option contracts and joint ventures to acquire control of land to mitigate the risk of declining land values. Option contracts for the purchase of land permit us to control the land for an extended period of time, until options expire and/or we are ready to develop the land to construct homes or sell the land. This reduces our financial risk associated with land holdings. As of June 30, 2007, we had \$112 million of primarily non-refundable option deposits and advanced costs. The total exercise price of these options is \$716 million. Pursuant to FIN 46R, as described in Note 2 to our consolidated financial statements included elsewhere in this Form 10-Q, we have consolidated \$71 million of these option contracts.

Please see Note 2 to our consolidated financial statements included elsewhere in this Form 10-Q for additional information about our lot options.

We also control 4,282 lots through joint ventures. As of June 30, 2007, our investment in housing and land joint ventures was \$107 million. We have provided varying levels of guarantees of debt in our joint ventures. As of June 30, 2007, we had recourse guarantees of \$16 million and limited maintenance guarantees of \$102 million with respect to debt in our joint ventures.

We obtain letters of credit, performance bonds and other bonds to support our obligations with respect to the development of our projects. The amount of these obligations outstanding at any time varies in accordance with our development activities. If these letters of credit or bonds are drawn upon, we will be obligated to reimburse the issuer of the letter of credit or bonds. As of June 30, 2007, we had for these purposes \$23 million in letters of credit outstanding and \$247 million in performance bonds. The costs to complete related to our letters of credit and performance bonds are \$15 million and \$115 million, respectively. We do not believe that any of these letters of credit or bonds are likely to be drawn upon.

### **Forward-Looking Statements**

This quarterly report on Form 10-Q contains forward-looking statements within the meaning of the United States federal securities laws. The words "may," "believe," "will," "anticipate," "expect," "estimate," "project," "future," and other expressions that are predictions of or indicate future events and trends and that do not relate to historical matters identify forward-looking statements. The forward-looking statements in this quarterly report on Form 10-Q include, among others, statements with respect to:

targeted home closings and the timing thereof;

strategies for shareholder value creation;

cash flow generation and our ability to repay our debt obligations;

the visibility on our future cash flow and earnings;

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the effect of interest rate changes on our cash flows;  
the effect on our business of existing lawsuits; and  
whether or not our letters of credit or performance bonds will be drawn upon.

Undue reliance should not be placed on forward-looking statements because they involve known and unknown risks, uncertainties and other factors, which may cause the actual results to differ materially from the anticipated future results expressed or implied by such forward-looking statements. Factors that could cause actual results to differ materially from those set forward in the forward-looking statements include, but are not limited to:

changes in general economic, real estate and other conditions;  
mortgage rate changes;  
availability of suitable undeveloped land at acceptable prices;  
adverse legislation or regulation;  
ability to obtain necessary permits and approvals for the development of our land;  
availability of labor or materials or increases in their costs;  
ability to develop and market our master-planned communities successfully;  
confidence levels of consumers;  
ability to raise capital on favorable terms;  
adverse weather conditions and natural disasters;  
relations with the residents of our communities;  
risks associated with increased insurance costs or unavailability of adequate coverage;  
ability to obtain surety bonds;  
competitive conditions in the homebuilding industry, including product and pricing pressures; and  
additional risks and uncertainties, many of which are beyond our control, referred to in our Form 10-K for the year ended December 31, 2006 and our other SEC filings.

We undertake no obligation to publicly update any forward-looking statements unless required by law, whether as a result of new information, future events or otherwise. However, any further disclosures made on related subjects in subsequent reports on Forms 10-K, 10-Q and 8-K should be consulted.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

#### **Exchange Rates**

We conduct business in U.S. dollars only, so we are not exposed to currency risks.

#### **Interest Rates**

We are exposed to financial risks that arise from the fluctuations in interest rates. Our interest bearing assets and liabilities are mainly at floating rates, so we would be negatively affected, on balance, if interest rates increase. In addition, we have interest rate swap contracts which effectively fix \$235 million of our variable rate debt at an average rate of 6.63% per annum. Based on our net debt levels as of June 30, 2007, a 1% change up or down in interest rates would have either a negative or positive effect of approximately \$4 million on our cash flows.

Our interest rate swaps are not designed as hedges under SFAS 133, Accounting for Derivative Instruments and Hedging Activities. We are exposed to market share risk associated with changes in the fair values of the swaps, and such changes must be reflected in our income statements. As of June 30, 2007, the fair value of the interest rate swaps totaled \$6 million.

#### **Item 4. Controls and Procedures**

*Evaluation of Disclosure Controls and Procedures.* As of the end of our fiscal quarter ended June 30, 2007, an evaluation of the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the United States Securities Exchange Act of 1934 (the Exchange Act)) was carried out under the supervision and with the participation of our Chief Executive Officer (CEO) and Chief Financial Officer (CFO). Based upon that evaluation, the CEO and CFO have concluded that as of the end of such fiscal quarter, our disclosure controls and procedures are effective: (i) to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission rules and forms; and (ii) to ensure that information required to be disclosed in the reports that we file or submit under the Exchange Act is accumulated and communicated to our management, including our CEO and CFO, to allow timely decisions regarding required disclosure.



It should be noted that while our management, including the CEO and CFO, believe our disclosure controls and procedures provide a reasonable level of assurance that such controls and procedures are effective, they do not expect that our disclosure controls and procedures or internal controls will prevent all error and all fraud. A control system, no matter how well conceived or operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met.

There was no change in our internal control over financial reporting during the quarter ended June 30, 2007, that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

### Item 1. Legal Proceedings

We are party to various legal actions arising in the ordinary course of our business. We believe that none of these actions, either individually or in the aggregate, will have a material adverse effect on our financial condition or results of operations.

#### Item 1A. Risk Factors

There have been no material changes in our risk factors from those disclosed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Our Board of Directors approved a share repurchase program that allows us to repurchase in aggregate up to \$144 million of our outstanding common shares, of which the remaining amount approved for repurchase at June 30, 2007 was approximately \$49 million. Since the initial approval of the program in February 2003, the following annual share repurchases have been made under the program: 2003 1,192,749 shares at an average price of \$18.19; 2004 76,400 shares at an average price of \$25.39; 2005 707,500 shares at an average price of \$47.81; 2006 964,200 shares at an average price of \$39.30. Separately, during the fourth quarter of 2005 we repurchased 3,000,000 of our shares through a fixed price tender offer at a purchase price of \$55.00 per share.

During the three months ended June 30, 2007, we did not repurchase any shares of our common stock:

| Period                         | Total<br>Number<br>of Shares<br>Purchased | Average<br>Price<br>Paid Per<br>Share | Total<br>Number<br>of Shares<br>Purchased<br>as<br>Part of<br>Publicly<br>Announced<br>Plans or<br>Programs | Maximum<br>Approximate<br>Dollar Value<br>of Shares that<br>May Yet be<br>Purchased<br>Under the<br>Plans<br>or Programs |
|--------------------------------|---|---------------------------------------|---|--|
| April 1, 2007 - April 30, 2007 |   |                                       |   | \$ 48,750,330  |
| May 1 2007 - May 31, 2007      |   |                                       |   | \$ 48,750,330  |
| June 1, 2007 - June 30, 2007   |   |                                       |   | \$ 48,750,330  |
| Total                          |   |                                       |   | \$ 48,750,330  |

### Item 3. Defaults Upon Senior Securities

None.



**Item 4. Submission of Matters to a Vote of Security Holders**

Our 2007 Annual Meeting of Stockholders was held on May 4, 2007. The following proposals were submitted to and approved by security holders at the Annual Meeting. All numbers reported are shares of our common stock.

1. The election of nine directors to hold office in accordance with our By-laws until the 2008 Annual Meeting of Stockholders and until their respective successors have been duly elected and qualified.

| <b>Nominee</b>    | <b>For</b> | <b>Withheld Authority</b> |
|-------------------|------------|---------------------------|
| Ian G. Cockwell   | 24,155,057 | 8,835                     |
| Joan H. Fallon    | 24,155,117 | 8,775                     |
| Robert A. Ferchat | 24,154,095 | 9,797                     |
| J. Bruce Flatt    | 24,147,586 | 16,306                    |
| Bruce T. Lehman   | 24,144,727 | 19,165                    |
| Alan Norris       | 24,147,646 | 16,246                    |
| David M. Sherman  | 24,154,235 | 9,657                     |
| Robert L. Stelzl  | 24,155,127 | 8,765                     |
| Michael D. Young  | 24,155,117 | 8,775                     |

2. The ratification of the appointment of Deloitte & Touche LLP as our independent auditors for the 2007 fiscal year.

| <b>For</b> | <b>Against</b> | <b>Abstain</b> |
|------------|----------------|----------------|
| 24,160,793 | 2,550          | 549            |

**Item 5. Other Information**

None.

**Item 6. Exhibits**

(a) Exhibits.

31.1 Rule 13a 14(a) certification by Ian G. Cockwell, President and Chief Executive Officer.

31.2 Rule 13a 14(a) certification by Paul G. Kerrigan, Executive Vice President and Chief Financial Officer.

32.1 Certification of the Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350.

**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on this 9<sup>th</sup> day of August, 2007.

**BROOKFIELD HOMES  
CORPORATION**

By: /s/ PAUL G. KERRIGAN  
Paul G. Kerrigan  
Executive Vice President and Chief  
Financial Officer

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**EXHIBIT INDEX**

| <b>Exhibit</b> | <b>Description</b>  |
|----------------|---|
| 31.1           | Rule 13a 14(a) certification by Ian G. Cockwell, President and Chief Executive Officer                      |
| 31.2           | Rule 13a 14(a) certification by Paul G. Kerrigan, Executive Vice President and Chief Financial Officer      |
| 32.1           | Certification of the Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350 |