ENERGY CO OF MINAS GERAIS Form 6-K

November 10, 2003

FORM 6-K SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Report of Foreign Private Issuer Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934 For the month of November, 2003 Commission File Number 1-15224 Energy Company of Minas Gerais (Translation of registrant's name into English) Avenida Barbacena, 1200 30190-131 Belo Horizonte, Minas Gerais, Brazil ______ (Address of principal executive offices) Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F. Form 20-F X Form 40-F -----Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): _ Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934. No A Yes

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2 (b): N/A

CEMIG

A Melhor Energia do Brasil.

Cemig: Growth and Prospects

Mr. Wilson Nelio Brumer

Chairman

Board of Directors

2 CEMIG

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Disclaimer

O Certain statements contained in this presentation are "Forward-Looking Statements" within the meaning of the US Securities Laws, and are thus prospective and subject to risks and uncertainties. "Forward-Looking Statements" are matters that are not historical facts and are beyond our control. For a discussion of risks and uncertainties as they relate to us, please refer to our 2002 Form 20F, and in particular Item 3 under "Key information - Risk Factors".

All figures comply with BRGAAP

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Key Issues

- o New Strategic Directives
- o Corporate Governance
- o Growth and Goals
- o Regulatory Review

All figures comply with BRGAAP

4 Streamlined Operations

CEMIG

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Keys to our Success

- o Unchanged business focus
- o Low risk business model
- o Pursue financial strength
- o Careful evaluation of non-regulated business opportunities
- o Highest standards of Corporate Governance and integrity

All figures comply with BRGAAP

5 Streamlined Operations

Regulated business assets are the Major Part of CEMIG

		1	CEMI Comp		nergetica de Minas	Gera	is		
					 I				
					l				
El	ectri	c Energy 		 	Natural Gas Distribution	1		Te	lecommunio
					l	_			
 		Non-regulated Investment R\$ 301 million	 		Investment R\$ 92 millior GASMIG	1	 	 	Inves R\$ 250 Empre Infov
			_					_	
 	- 	Sa Carvalho	 -						M@A _
 		Ipatinga	 -						
 		Horizontes	 -						
		UTE Barreiro	 -						
		Cemig PCH	 			Cem.	ig owns: 100% of t 95% stake		
		Dublic Couries				0	99% stake	in In	fovias
- 		Public Service PPE R\$ 7.322 million	 						
 	 	Power Plants	- 						
	-	Transmission Grid	- -						
	- 1	Distribution Network	- 						

Edgar Filing: ENERGY CO OF MINAS GERAIS - Form 6-K | | Power Plants under Consortia | -| Investment | R\$ 701 million | All figures comply with BRGAAP CEMIG Streamlined Operations A Melhor Energia do Brasil. Minas Gerais State is the Majority Shareholder [GRAPHIC SHOWING SHARE OWNERSHIP AS OF JUNE 30, 2003 OMITTED] 162,153,819,025 Outstanding shares ON 70,874,167,923 91,279,651,102 ADR (as of June 30th 2003) All figures comply with BRGAAP Streamlined Operations CEMIG A Melhor Energia do Brasil. Cemig Has a Low-risk Business Structure

- o Cost-efficient generating assets
 - o 98% hydropower plant park
 - o Supply 60 % of the total client demand

- o Sizable transmission gr
 - o Covers 100% of Mi
 - o Installed transfo

- High service continuity o Transmission grid 0 Lowest operating cost in the industry Sixth-largest generating capacity in Brazil Installed Capacity: 5,742 MW, 7.01% market share
 - o Effective capacity: 3,330 MW
 - o Transformer capacity: 6,145 MVA

- Largest electricity dis
 - Supplies 96% of e
 - 5.7 million clien
 - Sales represent 1 total electricity
 - o Distribution netw
 - o Subtransmis
 - o Urban and r grid: 334,

All figures comply with BRGAAP

Streamlined Operations

A Profitable Quarter

	Values in million of Reais								
		2003							
	Year to Date	2nd Q.	1st Q.	Year	Year to				
Net Revenue			1,088	5,119	2,				
Operating Expenses	(2,113)		(965)	(4,593)	(1,				
EBIT	431	308	123						
EBITDA	712	449	263	1,076					
Financial Result	431	273	158	(616)	(
Non-Operating Result	(13)			(27)					
Extraordinary Loss	-	_	-	(1,045)	(1,				
Income Tax, Social Contribution and Deferred Income Tax	(314)	(194)	(120)	(71)					

Interest on Capital Reversal	-	-	-	220	
Minority Interest	-	-	-	12	
Net Income	535	383	152	(1,002)	(

All figures comply with BRGAAP

9 Streamlined Operations

CEMIG A Melhor Energia do Brasil.

Quarterly Retail Sales Decreased 2% YoY

- Weak residential consumption:
 - Down 0.4% 2Q03 over 2Q02
 - Down 4.8% 2Q03 over 1Q03
- YoY quarterly industrial consumption down 3.4% due to clients with power projects.

Total quarterly retail sales dropped 2% YoY [BAR CHART SHOWING QUARTERLY RETAIL SALES FOR THE FIRST, SECOND, THIRD AND FOURTH OF 2002 AND THE FIRST AND SECOND QUARTER OMITTED. 1

[BAR CHART SHOWING QUARTERLY INDUSTRIAL CONSUMPTION [BAR CHART SHOWING QUARTERLY RESIDENCE FOR THE FIRST, SECOND, THIRD AND FOURTH QUARTERS OF CONSUMPTION FOR THE FIRST, SECOND, QUARTERS OF 2002 AND THE FIRST AND CONSUMPTION FOR THE FIRST FOR THE FIRST AND CONSUMPTION FOR THE FIRST FOR THE F OMITTED]

OF 2003 OMITTED.]

All figures comply with BRGAAP

10 Streamlined Operations

Cemig Has Extremely Solid Fundamentals

o Strong cash flow

o Low leverage

- o Six-month EBITDA of R\$ 711 million
- o Six-month EBITDA margin up to 28%
- o Growing operating income: 18% up from R\$ 365 million

- o Debt-to-equity ratio
- o Debt maturity
 - o Short-term (12 R\$ 680 million
 - o Long-term: R\$ 2,494 millio

		2003			
Debt	Paid	To Mature	TOTAL	2004	2005
Foreign Currency	207,534	298,176	505 , 710	623 , 240	170 , 727
-	·	74 , 853	·	•	626 , 358
Total	321,471	373,029	694,500	774,855	797,085

Values in R\$ thousand

All figures comply with BRGAAP

11 Streamlined Operations

Outstanding Debt as of June 30, 2003

[BAR CHART COMPARING EBITDA, DEBT AND NET REVENUE IN 1998, 1999, 2000, 2001, 2002 AND THE FIRST

The goals of the restructuring plan are to:

Ou

0	Reduce FX debt				
				1	
0	Extend the term of the local debt			R	\$ mi
	Hodge short town EV dobt				
0	Hedge short-term FX debt.			I	•
Rati	ios are in the historical levels:				
		Jun 03	Dec 03		
Net	Debt/EBITDA:	2.8	1.5		> US
EBI	TDA/Interest:	3.6	5.7		

All figures comply with BRGAAP

12 Streamlined Operations

Addressing Cash Flow Management

Liquidity is a concern:

- -- Short-term loans
 - o Maturing debt rollover
 - o Short-term hedge transactions
- -- BNDES CVA-related loan still pending
- -- Tight cash flow management
- -- Curb expenditures

D	escription

1 - Operating Activities
Net Income (Loss)
Depreciation and Amortization
Extraordinary Revenue for Rationing Loss
Energy Purchased on MAE
Energy Purchased at Spot Market
Net Asset Disposal
Equity Income
Long-term Interest and Monetary Variation
Defered Income Tax and Contribution
Loss Provision
CRC Loss Provision
Post-employment Obligations

2 - Changes in Current Assets3 - Changes in Current Liabilities

4 - Cash Provided by Operating Activities

5 - Financing Activities
Proceeds of New Debt
Debt Repayment
Special Obligations

Advanced Sales

Dividends and Interest on Equity

6 - Total Cash Available

7 - Investment Activities

Investments

PP&E

 $\ensuremath{\mathbf{8}}$ - Net change of cash $\ensuremath{\mathbf{A}}\ensuremath{\mathbf{t}}$ the Beginning of the Year

On June 30, 2003

Total Cash Available

All figures comply with BRGAAP

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Key Issues

O Streamlined Operations
New Strategic Directives

O Corporate Governance

O Growth and Goals

O Regulatory Review

All figures comply with BRGAAP

14 New Strategic Directives

Strategic Directives

Key strategy: deliver sustainable growth and add value to current shareholder investment through:

- o Portfolio analyses o Corporate Governance be Reviewing business plans Focus on the share o Internal business value New dividend police
 - Size business to market reality New dividend police of Higher dividend police of the house of
- Careful business opportunity evaluation o Performance management
- Target setting Performance monitor Evaluation of busi
 - Streamline operations o Training prograduce WACC o Technology
 Focus on total shareholder value Balanced scorecard
- o Business organization

- Improve core competency
 - o Strengthen relationships with customers

All figures comply with BRGAAP

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Key Issues

- o Streamlined Operations
- o New Strategic Directives

Corporate Governance

- o Growth and Goals
- o Regulatory Review

All figures comply with BRGAAP

16 Corporate Governance

o Social responsibility

Corporate Governance as a Cultural Value

Understand the market perception

	0	Transparency	0	14 m	nembers
	0	Scrutiny		0	6 membe
	0	Comprehensive IR program		0	PN shar
	0	Guidance	0	High	nly educat
0	Broa	den the investor base		0	Politic

Pursuit of environmentally sound projects

o Busines

Economy

o Board membership

- o Universality of service for the concession territory o
- o Affordable rates

Account

Electri

o Dividend policy which meets shareholder interest

o Researc

o Continual scanning for global class practices

Strengthened tiers of gove

All figures comply with BRGAAP

17 Corporate Governance

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Related Party Transactions

- o Arms length relationship with the majority shareholder
 - o Face problems directly
 - o Seek viable solutions for CRC receivables
 - o Repay dividend-backed contract
 - Total amount: R\$ 837 million
 - Due in 2003: R\$ 117 million
 - Negotiate the accrued contract with Minas Gerais State Government and the Federal Government
 - Total amount: R\$ 1,425 million
 - o Address tax charges

All figures comply with BRGAAP

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Key Issues

- o Streamlined Operations
- o New Strategic Directives
- o Corporate Governance

Growth and Goals

o Regulatory Review

19 Growth and Goals

Drivers of Value Creation at CEMIG								
Six months ending	June 30, 2							
431								
29								
197								
14								
4.7								
3,901	L							
28								
71.1	L							
91.1	L							
12.15	5							
	Six months ending 431 29 197 14 4.7							

All figures comply with BRGAAP

20 Growth and Goals

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Scenario for CEMIG's EBITDA from 2003 to 2008

[EBITDA GRAPHIC OMITTED]

| Average yearly | consumption | growth ranging | from 1% to 3% | causes expressive | impacts on the | Company's results.

Prices as of June 2003 Additional rate recovery of 10%

See disclaimer

Deferred CVA and rate revision in 2008

All figures comply with BRGAAP

21 Growth and Goals

CEMIG

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Strategic Actions to Meet Shareholder Long-term Interest

[GRAPHIC OMITTED]

See disclaimer

All figures comply with BRGAAP

22 Growth and Goals

Capital Expenditure

4-year Plan Amounts to R\$4.2 Billion

	Items	Actual	Actual Estimated				
		2002	2003	2004	2005	2006	
Power Project	ts	448	434	351	216	97	
Transmission		76	95	99	252	308	
Subtransmissi	ion	79	48	64	161	186	
Distribution	*	248	215	411	446	431	

Other Facilities	35	31	66	44	38
Non-electric Facilities	189	75	53	4	4
Total afforded by Cemig	1,074	898	1,045	1,123	1,064
7 2 6 2 6 6 1 1 1					
Expansion Afforded by					
Consumers	76	84			
Consumers	, ,	υ¬			
TOTAL	1,150	982	1,045	1,123	1,064
	-, ···				,

o Funds to finance part of distribution expansion will come from Federal Government and Eletrobra Values in millions of reais See disclaim

All figures comply with BRGAAP

23 CEMIG A Melhor Energia do Brasil.

Key Issues

- Streamlined Operations
- New Strategic Directives
- Corporate Governance
- Growth and Goals

Regulatory Review

All figures comply with BRGAAP

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CEMIG has Adopted a Cooperative Approach

Summary of the proposal disclosed by the Federal Government

The major objectives are to:

- o ensure a sustainable growth for the generating capacity
- o rate affordability

Key aspects:

o Creation of a "Virtual Pool"

- Execution of the capacity auctions
- Coordination of the distributors' power purchase agreement
- Vertical separation of the distribution business
- Federal Government-driven long-term planning
 - Long-term generating capacity growth forecast
- Bidding process for new power plants based on lower price
- Roles of free customer and independent power producer lose substance

All figures comply with BRGAAP

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Proposed Regulatory Framework

------Distribution

Generation

Benefits

- Long-term contracts No compe Lowest revenue bid-based concession auction Guarante
- Capacity auctions
- No operating risks
- Higher capacity reserve

Threats

- Price review every 5 years No self New inflation adjustment index Penaltie Poor credit quality of the distributors Higher p Guarante
- Penalties on poor asset operation
- Concession expiration

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All figures comply with BRGAAP

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Keys to our Success

- o Unchanged business focus
- o Low-risk business model

- Pursue financial strength
- Careful evaluation of non-regulated business opportunities
- Highest standards of Corporate Governance and integrity

All figures comply with BRGAAP

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A Melhor En

Committed to the Best Practices of Corporate Governance

[CIG LISTED NYSE LOGO] [LEVEL 1 BOVESPA LOGO]

[DOW JONES SUSTAINABILITY INDEXES

[LATIBEX LOGO]

[INSTITUTIONAL INVESTOR LOGO]

- BOVESPA Level I: CMIG3 and CMIG4
- NYSE Level II ADR: CIG
- Latibex: XCMIG
- Dow Jones Sustainability Index 2000, 2001 and 2002

Best Corporate Governance In Latin America for Electric

Utilities

All figures comply with BRGAAP

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

> COMPANHIA ENERGETICA DE MINAS GERAIS - CEMIG

By: /s/ Flavio Decat de Moura

._____ Name: Flavio Decat de Moura

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Title: Chief Financial Officer and Investor Relations Officer

Date: November 10, 2003