MOOG INC Form 10-Q/A August 02, 2004

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

## FORM 10-Q/A

(M	ark	On	e)

Class B Common Stock, \$1.00 par value

Amendme	nt No. 1
(Mark One)	
x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) EXCHANGE ACT OF 1934	I) OF THE SECURITIES
For the quarterly period ended March 31, 2004	
	OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d	) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from to	_
Commission File Number: 1-5129  MOOG	INC.
(Exact name of registrant as specified in its charter)	
New York State (State or other jurisdiction of incorporation or organization)	16-0757636 (I.R.S. employer identification no.)
East Aurora, New York (Address of principal executive offices)	14052-0018 (Zip code)
Telephone number including	area code: (716) 652-2000
Former name, former address and former	fiscal year, if changed since last report.
Indicate by check mark whether the registrant (1) has filed al Securities Exchange Act of 1934 during the preceding 12 morequired to file such reports), and (2) has been subject to such	onths (or for such shorter period that the registrant was
Indicate by check mark whether the registrant is an accelerat No	ed filer (as defined in Rule 12b-2 of the Act). Yes $\underline{X}$
The number of shares outstanding of each class of common s	stock as of May 7, 2004 were:
Class A Common Stock, \$1.00 par value 22	2,886,409 shares

3,138,626 shares

#### **EXPLANATORY NOTE**

This amendment to the registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2004 filed with the Securities and Exchange Commission on May 13, 2004 is being filed to amend footnote 3 to the financial statements found in Item 1 of Part I of the Form 10-Q and the section entitled "Critical Accounting Policies" contained in Management's Discussion and Analysis of Financial Condition and Results of Operations, which is Item 2 of Part I of the Form 10-Q. In accordance with Rule 12b-15 promulgated under the Securities Exchange Act of 1934, the complete text of Item 1 and Item 2, as amended, is included herein.

#### Part I. FINANCIAL INFORMATION

#### **Item 1. Financial Statements**

# MOOG INC. CONSOLIDATED CONDENSED BALANCE SHEETS

(Unaudited) (dollars in thousands)

	(donais in tilousands)			
		March 31,		September 27,
		2004		2003
<u>ASSETS</u>				
CURRENT ASSETS				
Cash and cash equivalents	\$	34,708	\$	77,491
Receivables		259,339		262,094
Inventories		191,617		170,578
Other current assets		46,506		42,036
TOTAL CURRENT ASSETS		532,170		552,199
		332,170		332,177
PROPERTY, PLANT AND EQUIPMENT, net of accumu	lated			
depreciation of \$296,144 and \$277,624, respect		248,562		208,169
GOODWILL, net	•	290,122		194,937
INTANGIBLE ASSETS, net		16,672		10,949
OTHER ASSETS		26,098		25,326
OTTEN ABBETS		20,098		25,520
TOTAL ASSETS	\$	1,113,624	\$	991,580
TOTALLIBOLIO	Ψ	1,113,024	Ψ	991,300
LIABILITIES AND SHAREHOLDERS' EQUITY				
CURRENT LIABILITIES				
Notes payable	\$	885	\$	10,140
Current installments of long-term debt	Ψ		Ψ	•
Accounts payable		18,777		15,607
Accounts payable  Accrued liabilities		52,405		47,159
		106,478		98,952
Contract loss reserves		14,679		16,147
Customer advances		29,316		23,418
TOTAL CURRENT LIABILITIES		222,540		211,423
LONG TERM SENIOR DERT, avaluding augment installed	vanta	204 102		220.012
LONG-TERM SENIOR DEBT, excluding current installm LONG-TERM PENSION AND RETIREMENT OBLIGA'		304,192		230,913
	HONS	89,078		91,324
DEFERRED INCOME TAXES		35,282		31,953
OTHER LONG-TERM LIABILITIES		2,730		1,819
TOTAL LIABILITIES		653,822		567,432
SHAREHOLDERS' EQUITY				100
Preferred stock		-		100
Common stock		30,490		30,488
Other shareholders' equity		429,312		393,560
TOTAL SHAREHOLDERS' EQUIT		459,802		424,148
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	Y \$	1,113,624	\$	991,580

See accompanying Notes to Consolidated Condensed Financial Statements.

\_3\_

#### MOOG INC.

#### CONSOLIDATED CONDENSED STATEMENTS OF EARNINGS

(Unaudited)

(dollars in thousands except per share data)

		Three Months Ended March 31,			Six Months Ended March 31,			
		2004		2003		2004		2003
Net sales	\$	234,069	\$	190,048	\$	460,054	\$	369,731
Cost of sales		160,209		132,675		319,697		256,179
Gross profit		73,860		57,373		140,357		113,552
Research and development		7,498		7,871		14,266		15,297
Selling, general and administrative		42,702		30,323		80,433		59,880
Interest		2,834		5,409		6,019		10,783
Other		413		(241)		888		(198)
Earnings before income taxes		20,413		14,011		38,751		27,790
Income taxes		6,328		3,707		12,010		7,708
Net earnings	\$	14,085	\$	10,304	\$	26,741	\$	20,082
Net earnings per share								
Basic	\$	.54	\$	.45	\$	1.03	\$	.88
Diluted	\$	.53	\$	.45	\$	1.01	\$	.87
Average common shares outstanding								
Basic	25	,985,428		22,767,554	25	5,929,617	2	2,750,151
Diluted		,545,213		23,099,393		5,479,345		3,056,881

See accompanying Notes to Consolidated Condensed Financial Statements.

-4-

#### MOOG INC.

#### CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS

(Unaudited)

(dollars in thousands)

	Six Months Ended March 31,			
	2004		2003	
CASH FLOWS FROM OPERATING ACTIVITIES				
Net earnings	\$ 26,741	\$	20,082	
Adjustments to reconcile net earnings				
to net cash provided by operating activities:				
Depreciation and amortization	17,934		14,153	
Other	22,150		(19)	
NET CASH PROVIDED BY OPERATING ACTIVITIES	66,825		34,216	
CASH FLOWS FROM INVESTING ACTIVITIES				
Acquisition of business	(152,019)		-	
Purchase of property, plant and equipment	(13,496)		(15,080)	
Other	49		70	
NET CASH USED BY INVESTING ACTIVITIES	(165,466)		(15,010)	
CASH FLOWS FROM FINANCING ACTIVITIES				
Net repayments of notes payable	(10,086)		(959)	
Net proceeds from (repayments of) revolving lines of credit	72,000		(43,000)	
Proceeds from long-term debt	22,572		35,221	
Payments on long-term debt	(30,977)		(6,365)	
Other	848		645	
NET CASH PROVIDED (USED) BY FINANCING ACTIVITIES	54,357		(14,458)	
Effect of exchange rate changes on cash	1,501		299	
INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(42,783)		5,047	
Cash and cash equivalents at beginning of period	77,491		15,952	
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 34,708	\$	20,999	
CASH PAID FOR:				
Interest	\$ 4,783	\$	11,379	
Income taxes	1,499		3,053	
NON-CASH INVESTING AND FINANCING ACTIVITIES:				
Assets acquired under capital leases	\$ 3,978	\$	426	

See accompanying Notes to Consolidated Condensed Financial Statements.

# MOOG INC. NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS SIX MONTHS ENDED MARCH 31, 2004

(Unaudited) (dollars in thousands, except per share data)

#### 1. Basis of Presentation

The accompanying unaudited consolidated condensed financial statements have been prepared by management in accordance with generally accepted accounting principles and in the opinion of management contain all adjustments, consisting of normal recurring adjustments, necessary to present fairly the financial position of Moog Inc. as of March 31, 2004 and September 27, 2003 and the results of its operations for the three and six months ended March 31, 2004 and 2003. The results of operations for the three and six months ended March 31, 2004 are not necessarily indicative of the results expected for the full year. The accompanying unaudited consolidated condensed financial statements should be read in conjunction with the financial statements and notes thereto included in the Company's Form 10-K for the fiscal year ended September 27, 2003. All references to years in these financial statements are to fiscal years.

#### 2. Recent Accounting Pronouncements

As of December 31, 2003, the Company adopted FASB Interpretation No. 46 R, "Consolidation of Variable Interest Entities," revised in December 2003. The Company is the primary beneficiary of two variable interest entities and has accordingly consolidated these entities beginning December 31, 2003. The Company leases land and buildings from these variable interest entities that own the land and buildings and have the related debt. In the initial consolidation as of December 31, 2003, the Company recorded land and buildings, net of depreciation, of \$13,526 and long-term debt, including current installments, of \$9,279, reduced other assets by \$4,252 and recorded other net liabilities of \$32. The cumulative effect of this accounting change is a \$37 pretax loss and is included in other expense as the amount is immaterial.

In December 2003, the FASB issued SFAS No. 132 R (revised), "Employers' Disclosures about Pensions and Other Postretirement Benefits." This statement requires revisions to employers' disclosures about pension plans and other postretirement benefit plans. It does not change the measurement or recognition provisions of SFAS No. 87 or SFAS No. 106. The interim period disclosure requirements were applied in the Company's second quarter of 2004 and the annual disclosure requirements will be effective for 2004.

#### 3. Acquisition

On September 30, 2003, the beginning of the Company's 2004 fiscal year, the Company acquired the net assets of the Poly-Scientific division of Litton Systems, Inc., a subsidiary of Northrop Grumman Corporation. Operating results for this acquisition have been included in the consolidated financial statements since that date. The acquired business is a manufacturer of motion control and data transmission devices. Its principal products are electrical and fiber optic slip rings, brushless D.C. motors and electromechanical actuators. The acquisition complements the Company's business in the design and manufacture of components and subsystems used in high-performance motion control systems in addition to extending product applications into the medical market.

On the acquisition date, the Company paid \$158,000 in cash for the net assets. In the second quarter, the Company received a net amount of \$5,981 from the seller representing a purchase price adjustment in accordance with the asset purchase agreement, resulting in an adjusted purchase price of \$152,019.

The following table summarizes the estimated fair values of the assets acquired and the liabilities assumed at the date of acquisition. This preliminary purchase price allocation will be finalized during fiscal 2004 after the Company completes its review of current assets. The Company does not expect this review to have a material impact on the purchase price allocation.

Current Assets	\$	37,719
Property, plant and equipment		23,983
Goodwill		93,760
Intangible assets		6,810
Total assets acquired		162,272
Total liabilitie	S	
assumed		(10,253)
Net assets acquired	\$	152,019

After consideration of all types of intangibles that are typically associated with an acquired business, including those referenced in SFAS 141, a portion of the purchase price was ascribed only to those applicable identifiable intangible assets that had value. Customer relationships were valued using the discounted cash flow projections from new customers considering that many of Poly-Scientific's customers were already customers of the Company. Backlog was valued using the projected operating profit for firm customer orders after return on requisite assets, which provides for an annual return on net working capital, fixed assets, and intangible assets needed to support production. Patents and engineering drawings were valued with consideration given to the fact that the intellectual property is not a predominant business driver using an estimate of costs, including royalties, that were otherwise avoided due to the acquisition of such intellectual property with the assets of the acquired business. Based on these valuations, the Company's management concluded that intangible assets other than goodwill had a value of \$6,810, or 4% of the purchase price.

The acquired intangible assets are all being amortized and have a weighted-average useful life of eight years. Customer-related intangible assets, including customer relationships and backlog, are \$5,150 and have a weighted-average useful life of eight years. Technology-related intangible assets, including engineering drawings, patents and patent applications, are \$1,660 and have a weighted-average useful life of ten years.

The resulting goodwill was \$93,760, or 62% of the purchase price, reflecting the strong forecasted operating margins and related cash flows of the acquired operations. These strong margins are attributed to the niche markets that Poly-Scientific serves, in addition to their operational excellence. The acquired business has become a separate reporting segment, Components, and the entire amount of goodwill is included in that segment. The goodwill from this acquisition is deductible over fifteen years for tax purposes.

The following summary, prepared on a pro forma basis, combines the consolidated results of operations of the Company with those of the acquired business for the three and six months ended March 31, 2003 as if the acquisition took place at the beginning of the fiscal year. The pro forma consolidated results include the impact of adjustments, including amortization of intangibles, increased interest expense on acquisition debt, additional shares of common stock outstanding and related income tax effects, among others. Pro forma net earnings for the six months ended March 31, 2003 also include \$1,087 of expense related to the step-up inventory, all of which was assumed to be incurred in the first quarter following the acquisition as inventory turns over in one quarter.

	Three Months Ended March 31,			Six Months Ended March 31,			
	004 eported)		003 forma)		004 eported)		003 forma)
Net sales	\$ - ,	\$	223,769	\$	460,054	\$	436,167
Net earnings	14,085		12,480		26,741		22,919
Basic earnings per share	\$ .54	\$	.48	\$	1.03	\$	.89
Diluted earnings per share	\$ .53	\$	.48	\$	1.01	\$	.88

The pro forma results are not necessarily indicative of what actually would have occurred if the acquisition had been in effect for the three and six months ended March 31, 2003. In addition, they are not intended to be a projection of future results.

#### 4. Stock-Based Compensation

The Company accounts for stock options under the intrinsic value method as prescribed by Accounting Principles Board Opinion No. 25. The exercise price equals the market price of the underlying common shares on the date of grant and, therefore, no compensation expense is recognized. The following table illustrates the effect on net earnings and earnings per share as if the fair value method had been applied to all outstanding awards in each period.

31,	Six Months Ended March 31,		
2003	2004	2003	
10,304 \$	26,741	\$ 20,082	
	2003	2003 2004 Marc	

Less stock based employee compensation