INTERFACE INC
Form 10-Q
May 10, 2007

# SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 

FORM 10-Q
x Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For Quarterly Period Ended April 1, 2007
Commission File Number 0-12016
INTERFACE, INC.
(Exact name of registrant as specified in its charter)

GEORGIA
(State or other jurisdiction of incorporation or organization)

## 2859 PACES FERRY ROAD, SUITE 2000. ATLANTA. GEORGIA 30339

(Address of principal executive offices and zip code)
(770) 437-6800
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer o Accelerated Filer x Non-Accelerated Filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes o Nox
Shares outstanding of each of the registrant's classes of common stock at May 3, 2007:
Class A Common Stock, $\$ .10$ par value
per share
Class B Common Stock, $\$ .10$ par value
per share

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## INTERFACE, INC.

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## PART I - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

# INTERFACE, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED BALANCE SHEETS (IN THOUSANDS) 

## DECEMBER 31, <br> 2006

APRIL 1, 2007
(UNAUDITED)

| ASSETS |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CURRENT ASSETS: |  |  |  |  |
| Cash and Cash Equivalents | \$ | 64,724 | \$ | 110,220 |
| Accounts Receivable, net |  | 158,161 |  | 159,430 |
| Inventories |  | 160,893 |  | 147,963 |
| Prepaid and Other Expenses |  | 23,074 |  | 21,937 |
| Deferred Income Taxes |  | 6,898 |  | 6,839 |
| Assets of Business Held for Sale |  | 1,590 |  | 2,570 |
| TOTAL CURRENT ASSETS |  | 415,340 |  | 448,959 |
| PROPERTY AND EQUIPMENT, less |  |  |  |  |
| accumulated depreciation |  | 195,455 |  | 188,725 |
| DEFERRED TAX ASSET |  | 70,265 |  | 65,841 |
| GOODWILL |  | 136,444 |  | 180,107 |
| OTHER ASSETS |  | 47,197 |  | 44,708 |
| TOTAL ASSETS | \$ | 864,701 | \$ | 928,340 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |
| CURRENT LIABILITIES: |  |  |  |  |
| Accounts Payable | \$ | 62,831 | \$ | 56,601 |
| Accrued Expenses |  | 81,624 |  | 101,493 |
| Liabilities of Business Held for Sale |  | 1,362 |  | 1,512 |
| TOTAL CURRENT LIABILITIES |  | 145,817 |  | 159,606 |
| LONG-TERM DEBT, less current maturities |  | -- |  | -- |
| SENIOR NOTES |  | 260,665 |  | 276,365 |
| SENIOR SUBORDINATED NOTES |  | 135,000 |  | 135,000 |
| DEFERRED INCOME TAXES |  | 16,435 |  | 12,686 |
| OTHER |  | 64,571 |  | 64,783 |
| TOTAL LIABILITIES |  | 622,488 |  | 648,440 |
| Minority Interest |  | 6,187 |  | 5,506 |
| Commitments and Contingencies |  |  |  |  |
| SHAREHOLDERS' EQUITY: |  |  |  |  |
| Preferred Stock |  | -- |  | -- |
| Common Stock |  | 6,127 |  | 6,066 |
| Additional Paid-In Capital |  | 327,511 |  | 323,132 |
| Retained Earnings (Deficit) |  | $(41,264)$ |  | 5,217 |

Accumulated Other Comprehensive Income -
Foreign Currency Translation Adjustment
Accumulated Other Comprehensive Income -
Pension Liability
$(9,311)$
$(12,847)$

TOTAL SHAREHOLDERS' EQUITY
$(47,037)$
$(47,174)$
\$ 864,701 \$ 928,340

See accompanying notes to consolidated condensed financial statements.

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## INTERFACE, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS (UNAUDITED)

(IN THOUSANDS EXCEPT PER SHARE AMOUNTS)

|  | THREE MONTHS ENDED |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | APRIL 1, 2007 |  | APRIL 2, 2006 |  |
| NET SALES | \$ | 279,283 | \$ | 250,634 |
| Cost of Sales |  | 191,108 |  | 171,652 |
| GROSS PROFIT ON SALES |  | 88,175 |  | 78,982 |
| Selling, General and Administrative Expenses |  | 64,029 |  | 58,302 |
| Impairment of Intangible Assets |  | 48,322 |  | 20,712 |
| Loss on Disposition - Specialty Products |  | 1,873 |  | -- |
| Restructuring Charge |  | -- |  | 3,260 |
| OPERATING LOSS |  | $(26,049)$ |  | $(3,292)$ |
| Interest Expense |  | 9,120 |  | 11,232 |
| Other Expense |  | 436 |  | 528 |
| LOSS FROM CONTINUING OPERATIONS |  |  |  |  |
| BEFORE INCOME TAX EXPENSE |  | $(35,605)$ |  | $(15,052)$ |
| Income Tax Expense |  | 5,011 |  | 2,030 |
| Loss from Continuing Operations |  | $(40,616)$ |  | $(17,082)$ |
| Loss from Discontinued Operations, Net of Tax |  | -- |  | (6) |
| Loss on Disposal of Discontinued Operations, Net of Tax |  | -- |  | -- |
| NET LOSS | \$ | $(40,616)$ | \$ | $(17,088)$ |
| Loss Per Share - Basic |  |  |  |  |
| Continuing Operations | \$ | (0.68) | \$ | (0.32) |
| Discontinued Operations |  | -- |  | -- |
| Loss on Disposal of Discontinued Operations |  | -- |  | -- |
| Loss Per Share - Basic | \$ | (0.68) | \$ | (0.32) |
| Loss Per Share - Diluted |  |  |  |  |
| Continuing Operations | \$ | (0.68) | \$ | (0.32) |
| Discontinued Operations |  | -- |  | -- |
| Loss on Disposal of Discontinued Operations |  | -- |  | -- |
| Loss Per Share - Diluted | \$ | (0.68) | \$ | (0.32) |
| Common Shares Outstanding - Basic |  | 59,951 |  | 52,608 |
| Common Shares Outstanding - Diluted |  | 59,951 |  | 52,608 |

See accompanying notes to consolidated condensed financial statements.

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## INTERFACE, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS (UNAUDITED)

(IN THOUSANDS)

| Net Loss | $\$$ | $(40,616)$ | $\$$ | $(17,088)$ |
| :--- | :---: | :---: | :---: | :---: |
| Other Comprehensive Income (Loss), Foreign |  | 3,673 |  | 1,777 |
| Currency Translation and Pension Liability Adjustment | $\$$ | $(36,943)$ | $\$$ | $(15,311)$ |

See accompanying notes to consolidated condensed financial statements.
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## INTERFACE, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (UNAUDITED)

## (IN THOUSANDS)

## THREE MONTHS <br> ENDED

## APRIL 1, 2007 <br> APRIL 2, 2006

OPERATING ACTIVITIES:
Net loss
Loss from discontinued operations
\$
Income (loss) from continuing operations
Adjustments to reconcile income (loss) to cash used in operating activities:
$\begin{array}{ll}\text { Impairment of intangible assets } & 48,322\end{array}$
Restructuring charge --
Loss on disposition of assets - specialty products --
$\begin{array}{lll}\text { Depreciation and amortization } & 8,604 & 8,237\end{array}$
Deferred income taxes and other (965)
Working capital changes:
Accounts receivable 619
Inventories $\quad(13,870)$
Prepaid expenses
Accounts payable and accrued expenses
(719)
$(15,234)$
Cash used in continuing operations
$(11,986)$
Cash provided by discontinued operations
CASH USED IN OPERATING ACTIVITIES:
$(11,986)$
$(31,949)$
INVESTING ACTIVITIES:

| Capital expenditures | $(11,856)$ | $(8,567)$ |
| :--- | ---: | ---: |
| Other | $(6,407)$ | $(2,547)$ |
| CASH USED IN INVESTING ACTIVITIES: | $(18,263)$ | $(11,114)$ |
|  |  |  |
| FINANCING ACTIVITIES: | -- | 14,133 |
| Net borrowing of long-term debt | $(15,700)$ | $(8,000)$ |
| Repurchase of senior notes | 1,425 | 5,597 |
| Proceeds from issuance of common stock | $(1,224)$ | -- |
| Dividends paid | $(15,499)$ | 11,730 |

Net cash used in operating, investing and

| financing activities | $(45,748)$ | $(31,333)$ |
| :--- | :---: | :---: |
| Effect of exchange rate changes on cash | 252 | 370 |
| CASH AND CASH EQUIVALENTS: |  |  |
| Net change during the period | $(45,496)$ | $(30,963)$ |
| Balance at beginning of period | 110,220 | 51,312 |
| Balance at end of period | $\$$ | 64,724 |

See accompanying notes to consolidated condensed financial statements.
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## INTERFACE, INC. AND SUBSIDIARIES <br> NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

## NOTE 1 - CONDENSED FOOTNOTES

As contemplated by the Securities and Exchange Commission (the "Commission") instructions to Form 10-Q, the following footnotes have been condensed and, therefore, do not contain all disclosures required in connection with annual financial statements. Reference should be made to the Company's year-end financial statements and notes thereto contained in its Annual Report on Form 10-K for the fiscal year ended December 31, 2006, as filed with the Commission.

The financial information included in this report has been prepared by the Company, without audit. In the opinion of management, the financial information included in this report contains all adjustments (all of which are normal and recurring) necessary for a fair presentation of the results for the interim periods. Nevertheless, the results shown for interim periods are not necessarily indicative of results to be expected for the full year. The December 31, 2006, consolidated condensed balance sheet data was derived from audited financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States.

In 2004, the Company committed to a plan to exit its owned Re:Source dealer businesses (as well as a small Australian dealer business and a small residential fabrics business) and began to dispose of several of the dealer subsidiaries. The results of operations and related disposal costs, gains and losses for these businesses are classified as discontinued operations for all periods presented.

Additionally, certain prior period amounts have been reclassified to conform to the current period presentation.

## NOTE 2 - INVENTORIES

Inventories are summarized as follows:

|  |  | April 1, 2007 <br> (In thousands) | December 31, 2006 |  |
| :--- | ---: | ---: | ---: | ---: |
| Finished Goods | $\$$ | 95,158 | $\$$ | 86,123 |
| Work in Process |  | 20,829 |  | 16,740 |
| Raw Materials | 44,906 |  | 45,100 |  |
|  | $\$$ | 160,893 | $\$$ | 147,963 |

## NOTE 3 - EARNINGS (LOSS) PER SHARE

Basic earnings (loss) per share is computed by dividing net income (loss) to common shareholders by the weighted average number of shares of Class A and Class B Common Stock outstanding during the period. Shares issued or reacquired during the period have been weighted for the portion of the period that they were outstanding. Diluted earnings (loss) per share is calculated in a manner consistent with that of basic earnings (loss) per share while giving effect to all potentially dilutive common shares that were outstanding during the period. The computation of diluted earnings (loss) per share does not assume conversion or exercise of securities that would have an anti-dilutive effect on earnings (loss) per share. For the quarters ended April 1, 2007, and April 2, 2006, outstanding options to purchase
$1,452,000$ and $2,024,000$ shares of common stock, respectively, were not included in the computation of diluted earnings per share as the Company was in a net loss from continuing operations position and, thus, any potential common shares were anti-dilutive.

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## NOTE 4 - SEGMENT INFORMATION

Based on the quantitative thresholds specified in Statement of Financial Accounting Standards ("SFAS") No. 131, "Disclosures about Segments of an Enterprise and Related Information," the Company has determined that it has four reportable segments: (1) the Modular Carpet segment, which includes its InterfaceFLOR, Heuga and FLOR modular carpet businesses, as well as its Intersept antimicrobial sales and licensing program, (2) the Bentley Prince Street segment, which includes its Bentley Prince Street broadloom, modular carpet and area rug businesses, (3) the Fabrics Group segment, which includes all of its fabrics businesses, and (4) the Specialty Products segment, which includes Pandel, Inc., a producer of vinyl carpet tile backing and specialty mat and foam products. The majority of the operations of the Specialty Products segment were sold on March 7, 2007. See Note 11 for further information. The former segment known as the Re:Source Network, which primarily encompassed the Company's owned Re:Source dealers that provided carpet installation and maintenance services in the United States, is now reported as discontinued operations in the accompanying consolidated condensed statements of operations.

The accounting policies of the operating segments are the same as those described in the Summary of Significant Accounting Policies contained in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2006, as filed with the Commission. Segment amounts disclosed are prior to any elimination entries made in consolidation, except in the case of net sales, where intercompany sales have been eliminated. The chief operating decision maker evaluates performance of the segments based on operating income. Costs excluded from this profit measure primarily consist of allocated corporate expenses, interest/other expense and income taxes. Corporate expenses are primarily comprised of corporate overhead expenses. Thus, operating income includes only the costs that are directly attributable to the operations of the individual segment. Assets not identifiable to any individual segment are corporate assets, which are primarily comprised of cash and cash equivalents, short-term investments, intangible assets and intercompany amounts, which are eliminated in consolidation.

## Segment Disclosures

Summary information by segment follows:

| Modular | Bentley | Fabrics | Specialty |  |
| :---: | :---: | :---: | :---: | :---: |
| Carpet | Prince Street | Group <br> (In thousands) | Products | Total |

Three Months Ended April 1, 2007

| Net sales | \$ | 205,254 | \$ | 36,046 | \$ | 35,791 | \$ | 2,192 | \$ | 279,283 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Depreciation and amortization |  | 3,544 |  | 466 |  | 2,150 |  | 12 |  | 6,172 |
| Operating income (loss) |  | 26,762 |  | 932 |  | $(50,357)$ |  | $(1,733)$ |  | $(24,396)$ |
|  |  | Modular Carpet |  | Bentley <br> Prince <br> Street | In | Fabrics Group usands) |  | Specialty <br> Products |  | Total |
| Three Months Ended April 2, 2006 |  |  |  |  |  |  |  |  |  |  |
| Net sales | \$ | 165,883 | \$ | 29,100 | \$ | 52,500 | \$ | 3,151 | \$ | 250,634 |
| Depreciation and amortization |  | 3,273 |  | 308 |  | 2,730 |  | 18 |  | 6,329 |
| Operating income (loss) |  | 20,675 |  | 513 |  | $(23,378)$ |  | 43 |  | $(2,147)$ |

A reconciliation of the Company's total segment operating loss, depreciation and amortization, and assets to the corresponding consolidated amounts follows:

|  | $\begin{array}{c}\text { Three Months Ended } \\ \text { April 2, 2006 }\end{array}$ |  |
| :--- | ---: | ---: | ---: | ---: |
| April 1, 2007 |  |  |
| (In thousands) |  |  |$]$

ASSETS
Total segment assets
Discontinued operations
Corporate assets and eliminations
Reported total assets

Due primarily to the impairment of assets described at Note 10 , total assets of the Fabrics segment decreased by $\$ 51.2$ million (from \$155.8 million to \$104.6 million) during the first quarter of 2007.

## NOTE 5 - LONG-TERM DEBT

On June 30, 2006, the Company amended and restated its revolving credit facility. Under the amendment and restatement, the maximum aggregate amount of loans and letters of credit available to the Company at any one time was increased from $\$ 100$ million to $\$ 125$ million, subject to a borrowing base limitation. The amended credit facility matures on June 30, 2011. The revolving credit facility includes a domestic U.S. Dollar syndicated loan and letter of credit facility up to the lesser of (1) $\$ 125$ million, or (2) a borrowing base equal to the sum of specified percentages of eligible property and equipment, accounts receivable, finished goods inventory and raw materials inventory in the U.S. (the percentages and eligibility requirements for the borrowing base are specified in the credit facility), less certain reserves. The previous facility included a multicurrency syndicated loan and letter of credit facility in British pounds, which has been removed from the amended facility.

Interest on borrowings and letters of credit under the revolving credit facility is charged at varying rates computed by applying a margin (ranging from $0.0-2.25 \%$ ) over a baseline rate (such as the prime interest rate or LIBOR), depending on the type of borrowing and our average excess borrowing availability during the most recently completed fiscal quarter. In addition, the Company pays an unused line fee on the facility ranging from $0.25-0.375 \%$, depending on our average excess borrowing availability during the most recently completed fiscal quarter. The revolving credit facility is secured by substantially all of the assets of Interface, Inc. and its domestic subsidiaries (subject to exceptions for certain immaterial subsidiaries), including all of the stock of its domestic subsidiaries and up to $65 \%$ of the stock of its first-tier material foreign subsidiaries. Those collateral documents provide that, if an event of default occurs under the revolving credit facility, the lenders' collateral agent may, upon the request of the specified percentage of lenders, exercise remedies with respect to the collateral that include foreclosing mortgages on the Company's real estate assets, taking possession of or selling its personal property assets, collecting its accounts receivable, or exercising proxies to take control of the pledged stock of its domestic and first-tier material foreign subsidiaries.

Under the amended facility, our negative covenants have been relaxed in several respects, including with respect to the repayment of our other indebtedness and the payment of dividends and limiting their application to Interface, Inc. and its domestic subsidiaries. Additionally, the financial covenants have been amended to delete the senior secured debt coverage ratio and to modify the terms of the sole remaining financial covenant, a fixed charge coverage test. The Company is currently in compliance under the revolving credit facility and anticipates that it will remain in compliance with the covenants.

As of April 1, 2007, there were zero borrowings and $\$ 9.0$ million in letters of credit outstanding under the revolving credit facility. As of April 1, 2007, the Company could have incurred $\$ 97.7$ million of additional borrowings under its revolving credit facility.

On March 9, 2007, Interface Europe B.V. (the Company's modular carpet subsidiary based in the Netherlands) and certain of its subsidiaries entered into a Credit Agreement with ABN AMRO Bank N.V. Under the Credit Agreement, ABN AMRO will provide a credit facility for borrowings and bank guarantees in varying aggregate amounts over time as follows:
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Time Period

January 1, 2007 - April 30, 2007
May 1, 2007 - September 30, 2007
October 1, 2007 - April 30, 2008
May 1, 2008 - September 30, 2008
October 1, 2008 - April 30, 2009
May 1, 2009 - September 30, 2009
From October 1, 2009

Maximum Amount<br>in Euros<br>(in millions)

Interest on borrowings under this facility is charged at varying rates computed by applying a margin of $1 \%$ over ABN AMRO's Euro base rate (consisting of the leading refinancing rate as determined from time to time by the European Central Bank plus a debit interest surcharge), which base rate is subject to a minimum of $3.5 \%$ per annum. Fees on bank guarantees and documentary letters of credit are charged at a rate of $1 \%$ per annum or part thereof on the maximum amount and for the maximum duration of each guarantee or documentary letter of credit issued. An unused line fee of $0.5 \%$ per annum is payable with respect to any undrawn portion of the facility. The facility is secured by liens on certain real, personal and intangible property of the Company's principal European subsidiaries. The facility also includes various financial covenants (which require the borrowers to maintain a minimum interest coverage ratio, total debt/EBITDA ratio, and tangible net worth/total assets) and affirmative and negative covenants, and other provisions that restrict the borrowers' ability to take certain actions. As of April 1, 2007, there were no borrowings or other amounts outstanding under the Credit Agreement with ABN AMRO.

As of April 1, 2007, the estimated fair values (based on then-current market prices) of the $9.5 \%$ Senior Subordinated Notes due 2014, the $10.375 \%$ Senior Notes due 2010 and the $7.3 \%$ Senior Notes due 2008 were $\$ 146.8$ million, $\$ 192.9$ million and $\$ 87.0$ million, respectively.

## NOTE 6 - STOCK-BASED COMPENSATION

## Stock Option Awards

In the first quarter of fiscal 2006, the Company adopted SFAS No. 123R, "Share-Based Payments," which revises SFAS No. 123, "Accounting for Stock-Based Compensation." This standard requires that the Company measure the cost of employee services received in exchange for an award of equity instruments based on the grant date fair value of the award. That cost will be recognized over the period in which the employee is required to provide the services - the requisite service period (usually the vesting period) - in exchange for the award. The grant date fair value for options and similar instruments will be estimated using option pricing models. Under SFAS No. 123R, the Company is required to select a valuation technique or option pricing model that meets the criteria as stated in the standard, which includes a binomial model and the Black-Scholes model. The Company has elected to use the Black-Scholes model. The adoption of SFAS No. 123R, applying the "modified prospective method," as elected by the Company, requires the Company to value stock options prior to its adoption of SFAS No. 123R under the fair value method and expense these amounts over the remaining vesting period of the stock options. SFAS No. 123R requires that the Company estimate forfeitures for stock options and reduce compensation expense accordingly. The Company has reduced its stock compensation expense by the assumed forfeiture rate and will evaluate experience against this forfeiture rate going forward.

In each of the first quarters of fiscal years 2007 and 2006, the Company recognized stock compensation costs of $\$ 0.1$ million. The remaining unrecognized compensation cost related to unvested awards at April 1, 2007, approximated $\$ 0.5$ million, and the weighted average period of time over which this cost will be recognized is approximately two years.

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The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model with the following weighted average assumptions used for grants issued in the first quarters of fiscal years 2007 and 2006:

|  | Three Months Ended <br> April 1, 2007 | Three Months Ended |
| :--- | :---: | :---: |
| Risk free interest rate | $\underline{4.73 \%}$ | $\underline{\text { April 2, 2006 }}$ |
| Expected life | 3.25 years | $4.41 \%$ |
| Expected volatility | $60 \%$ | 3.11 years |
| Expected dividend yield | $0.51 \%$ | $60 \%$ |
|  |  | $0 \%$ |

The weighted average grant date fair value of stock options granted during the first quarter of fiscal 2007 was $\$ 6.99$ per share.

The following table summarizes stock options outstanding as of April 1, 2007, as well as activity during the quarter then ended:

|  | Weighted <br> Average |  |
| :--- | ---: | ---: |
| Outstanding at December 31, 2006 | Shares | Exercise Price <br> Exated |
| Granted | $1,759,000$ | $\$ .07$ |
| Exercised | 30,000 | 15.66 |
| Forfeited or canceled | 337,000 | 6.17 |
| Outstanding at April 1, 2007 (a) | -- | -- |
| Exercisable at April 1, 2007 (b) | $1,452,000$ | $\$$ |

(a) At April 1, 2007, the weighted-average remaining contractual life of options outstanding was 3.5 years.
(b) At April 1, 2007, the weighted-average remaining contractual life of options exercisable was 3.2 years.

At April 1, 2007, the aggregate intrinsic value of options outstanding and options exercisable was $\$ 14.1$ million and $\$ 12.6$ million, respectively (the intrinsic value of a stock option is the amount by which the market value of the underlying stock exceeds the exercise price of the option).

Cash proceeds and intrinsic value related to total stock options exercised during the first quarters of fiscal years 2007 and 2006 are provided in the following table:

|  | Three Months Ended |  |
| :--- | :---: | :---: | :---: | :---: |
| April 2, 2006 |  |  |

## Restricted Stock Awards

During the quarters ended April 1, 2007, and April 2, 2006, the Company granted restricted stock awards for 277,000 and 394,000 shares, respectively, of Class B common stock. These awards (or a portion thereof) vest with respect to each recipient over a three to five year period from the date of grant, provided the individual remains in the
employment or service of the Company as of the vesting date. Additionally, these shares (or a portion thereof) could vest earlier upon the attainment of certain performance criteria, in the event of a change in control of the Company, or upon involuntary termination without cause.

Compensation expense related to restricted stock grants was $\$ 2.9$ million and $\$ 1.7$ million for the three months ended April 1, 2007, and April 2, 2006, respectively. SFAS No. 123R requires that the Company estimate forfeitures for restricted stock and reduce compensation expense accordingly. The Company has reduced its expense by the assumed forfeiture rate and will evaluate experience against this forfeiture rate going forward.

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The following table summarizes restricted stock activity as of April 1, 2007, and during the first quarter then ended:

|  |  | Weighted <br> Average |
| :--- | ---: | ---: |
| Grant Date |  |  |
| Fair Value |  |  |

As of April 1, 2007, the unrecognized total compensation cost related to unvested restricted stock was $\$ 5.4$ million. That cost is expected to be recognized by the end of 2011.

As stated above, SFAS No. 123R requires the Company to estimate forfeitures in calculating the expense relating to stock-based compensation, as opposed to only recognizing these forfeitures and the corresponding reduction in expense as they occur. In prior years, the Company did not estimate the forfeitures of its restricted stock as the expense was recorded. In accordance with the standard, the Company is required to record a cumulative effect of the change in accounting principle to reduce previously recognized compensation for awards not expected to vest (i.e., forfeited or canceled awards). Upon adoption of SFAS No. 123R in the first quarter of 2006, the Company adjusted for this cumulative effect and recognized a reduction in stock-based compensation, which was recorded within the selling, general and administrative expense on the Company's consolidated condensed statement of operations. The adjustment was not recorded as a cumulative effect adjustment, net of tax, because the amount was not material to the consolidated condensed statement of operations.

## NOTE 7 - EMPLOYEE BENEFIT PLANS

The following tables provide the components of net periodic benefit cost for the three-month periods ended April 1, 2007, and April 2, 2006, respectively:

## Defined Benefit Retirement Plan (Europe)

Service cost \$

Interest cost
Expected return on assets
Amortization of prior service costs
Recognized net actuarial losses
Amortization of transition obligation
Net periodic benefit cost
Salary Continuation Plan (SCP)
Service cost

## Three Months Ended <br> April 1, 2007 April 2, 2006

(In thousands)
\$
\$

712 \$ 446
3,045 2,355
$(3,230)$
--
690
28
1,245 \$

Three Months Ended
April 2,
2007
2006
(In thousands)
\$

66 \$ 67
Interest cost ..... 224 ..... 212
Amortization of transition obligation ..... 55
Amortization of prior service cost ..... 12 ..... 12
Amortization of loss ..... 72 ..... 80
Net periodic benefit cost ..... 429 ..... 426

## NOTE 8 - DISCONTINUED OPERATIONS

In 2004, the Company committed to a plan to exit its owned Re:Source dealer businesses and began to dispose of several of the dealer subsidiaries. Therefore, the results for the owned Re:Source dealer businesses, as well as the Company's small Australian dealer and small residential fabrics businesses that management also decided to exit, are reported as discontinued operations.

Summary operating results for the discontinued operations are as follows:

|  | $\begin{array}{c}\text { Three Months Ended } \\ \text { April 1, 2007 } \\ \text { April 2, 2006 }\end{array}$ |  |  |
| :--- | :---: | :---: | :---: |
| (In thousands) |  |  |  |$)$

Assets and liabilities, including reserves, related to the discontinued operations that were held for sale consist of the following:

|  | April 1, 2007 |  | December 31, 2006 |  |
| :--- | ---: | ---: | ---: | ---: |
| (In thousands) | 876 |  |  |  |
| Current assets | $\$$ | 1,076 | $\$$ | -- |
| Property and equipment | -- | 1,694 |  |  |
| Other assets |  | 514 | 1,331 |  |
| Current liabilities |  | 1,000 | 181 |  |

## NOTE 9- RESTRUCTURING

During the first quarter of 2006, the Company recorded a pre-tax restructuring charge of $\$ 3.3$ million. The charge reflected: (i) the consolidation and closure of a fabrics manufacturing facility in East Douglas, Massachusetts; (ii) workforce reduction at this facility; and (iii) a reduction in carrying value of another fabrics facility and other assets. These activities are expected to reduce excess capacity in the Company's dyeing and finishing operations and improve overall manufacturing efficiency.

A summary of the restructuring activities is presented below:

|  | TOTAL <br> (in thousands) |  |
| :--- | ---: | ---: |
| Facilities consolidation | $\$$1,000 <br> Workforce reduction | 300 |
| Other impaired assets | 1,960 |  |

Of the total restructuring charge, approximately $\$ 0.3$ million related to expenditures for severance benefits and other similar costs, and $\$ 3.0$ million related to non-cash charges, primarily for the write-down of carrying value and disposal of certain assets. As of April 1, 2007, there are no significant cash payments or other activities remaining under the plan, as the plan was substantially completed by the end of 2006.

## NOTE 10- IMPAIRMENT OF GOODWILL AND OTHER INTANGIBLE ASSETS

In the first quarter in 2007, the Company recorded charges for impairment of goodwill of $\$ 44.5$ million and impairment of other intangible assets of $\$ 3.8$ million related to its Fabrics Group business segment. The Company is exploring possible strategic options with respect to its fabrics business, and its analyses indicated that the carrying value of the assets of the fabrics business exceeded their fair value. When such an indication is present, the Company measures potential goodwill and other asset impairments based on an allocation of the estimated fair value of the reporting unit to its underlying assets and liabilities. An impairment loss is recognized to the extent that the reporting unit's recorded goodwill exceeds the implied fair value of goodwill. In addition to the impairment of goodwill, the Company determined that the other intangible assets of the business unit were impaired as well. These impairment charges have been included in loss from continuing operations in the consolidated condensed statement of operations for the first quarter of 2007.

During the first quarter of 2006, in connection with the sale of its European fabrics business (described in more detail in Note 12), the Company recorded a charge of $\$ 20.7$ million for the impairment of goodwill related to its fabrics reporting unit and those European operations. This charge was based on a review of the Company's carrying value of goodwill at its fabrics facilities as compared to the potential fair value as represented by the proposed sale price.

## NOTE 11 - SALE OF PANDEL, INC.

On March 7, 2007, the Company sold its subsidiary Pandel, Inc. for $\$ 1.4$ million to an entity formed by the general manager of Pandel. The operations of Pandel represent the Company's Specialty Products segment. Pandel primarily produces vinyl carpet tile backing and specialty mat and foam products. As a result of this sale, the Company recorded a loss on disposition of $\$ 1.9$ million in the first quarter of 2007. The total assets of this business were $\$ 3.3$ million, comprised primarily of inventory and accounts receivable. Total liabilities related to this business were $\$ 0.4$ million. In the first quarters of 2007 and 2006, Pandel had net sales of $\$ 2.2$ million and $\$ 3.2$ million, respectively. Prior to the sale, certain of Pandel's production assets were conveyed to another subsidiary of the Company, where they will continue to be used in its carpet tile backing process.

## NOTE 12 - SALE OF EUROPEAN FABRICS

In April 2006, subsequent to the end of the first quarter of 2006, the Company sold its European fabrics business for $\$ 28.8$ million to an entity formed by the business's management team. As indicated above, a first quarter 2006 impairment charge of $\$ 20.7$ million was recorded in connection with this sale. The major classes of assets and liabilities related to this disposal group included accounts receivable of $\$ 11.9$ million, inventory of $\$ 11.4$ million, property, plant and equipment of $\$ 9.5$ million and accounts payable of $\$ 7.6$ million. In the second quarter of 2006, the transaction resulted in a net loss on disposal of $\$ 1.7$ million, which was included in operating income in the consolidated condensed statement of operations.

## NOTE 13 - SUPPLEMENTAL CASH FLOW INFORMATION

Cash payments for interest amounted to $\$ 18.6$ million and $\$ 21.7$ million for the quarters ended April 1, 2007, and April 2, 2006, respectively. Income tax payments amounted to $\$ 3.0$ million and $\$ 4.6$ million for the quarters ended April 1, 2007, and April 2, 2006, respectively.

Cash flows from discontinued operations are included in operating cash flows for all periods presented, as there were no material investing or financing activities related to these discontinued operations.

## NOTE 14 - RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

In February 2007, the Financial Accounting Standards Board ("FASB") issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities - Including an Amendment of FASB Statement No. 115." This standard permits an entity to choose to measure certain financial assets and liabilities at fair value. SFAS No. 159 also revises provisions of SFAS No. 115 that apply to available-for-sale and trading securities. This statement is effective for fiscal years beginning after November 15, 2007. The Company is currently evaluating the effect, if any, that the adoption of this pronouncement will have on its consolidated financial statements.

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In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements." This statement defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. The Company is currently evaluating the effect, if any, that the adoption of this pronouncement will have on its consolidated financial statements.

In September 2006, the Emerging Issues Task Force ("EITF") of the FASB reached consensus on EITF Issue No. 06-4, "Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements" ("EITF 06-4"). The scope of EITF 06-4 is limited to the recognition of a liability and related compensation costs for endorsement split-dollar life insurance arrangements that provide a benefit to an employee that extends to postretirement periods. EITF 06-4 is effective for fiscal years beginning after December 15, 2007, and the Company is currently evaluating the effect of this standard on its consolidated financial statements.

In July 2006, the FASB issued FASB Interpretation ("FIN") No. 48, "Accounting for Uncertainty in Income Taxes". In summary, FIN 48 requires that all tax positions subject to SFAS No. 109, "Accounting for Income Taxes", be analyzed using a two-step approach. The first step requires an entity to determine if a tax position is more-likely-than-not to be sustained upon examination. In the second step, the tax benefit is measured as the largest amount of benefit, determined on a cumulative probability basis, that is more-likely-than-not to be realized upon ultimate settlement. FIN 48 was effective as of January 1, 2007, with any adjustment in a company's tax provision being accounted for as a cumulative effect of accounting change in beginning equity. On January 1, 2007, the Company adopted the provisions of FIN 48. As required by FIN 48, the cumulative effect of applying the provisions of the Interpretation have been reported as an adjustment to the Company's retained earnings balance as of January 1, 2007. The Company recognized a $\$ 4.6$ million increase in its liability for unrecognized tax benefits with a corresponding decrease to the opening balance of retained earnings.

As of January 1, 2007, the Company had unrecognized tax benefits of $\$ 7.3$ million, which if recognized would be recorded as a benefit to income taxes and, therefore, result in a favorable impact on the Company's effective tax rate in future periods. The Company recognizes accrued interest and income tax penalties related to unrecognized tax benefits as a component of income tax expense. As of January 1, 2007, the Company had accrued interest of $\$ 0.4$ million related to its uncertain tax positions.

The Company's federal income tax returns are subject to examination for the years 2003 to the present. The Company files returns in numerous state and local jurisdictions and in general these returns are subject to examination by the state tax authorities for the years 2002 to the present. The Company files returns in numerous foreign jurisdictions and in general these returns are subject to examination by the foreign tax authorities for the years 2001 to the present.

The Canadian tax authorities (CRA) have proposed a reassessment of taxable income for transfer pricing related adjustments for the years 2001 and 2002. The Company has filed a submission with the CRA to set aside the reassessment of taxable income. The Company has included in its liability for unrecognized tax benefit an amount sufficient to cover any potential income tax liability that might result from the reassessment.

Management believes it is reasonably possible that a significant portion of the total unrecognized tax benefits could decrease over the next twelve-month period. However, the timing of the ultimate resolution of the Company's tax matters and the payment and receipt of related cash is dependent on a number of factors, many of which are outside the Company's control.

In June 2006, the EITF reached a consensus on Issue No. 06-03, "How Taxes Collected from Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement (That Is, Gross versus Net Presentation)"
("EITF 06-03"). EITF 06-03 concludes that (a) the scope of this issue includes any tax assessed by a governmental authority that is directly imposed on a revenue-producing transaction between a seller and a customer, and (b) the presentation of taxes within the scope on either a gross or a net basis is an accounting policy decision that should be disclosed under Opinion 22. Furthermore, EITF 06-03 states that for taxes reported on a gross basis, a company should disclose the amounts of those taxes in interim and annual financial statements for each period for which an income statement is presented. The consensus, which requires only disclosure changes, is effective for periods beginning after December 15, 2006. As the Company has historically recognized such taxes on a net basis, the adoption of this standard did not have a material effect on its results of operations or financial position.

## NOTE 15 - SUPPLEMENTAL CONDENSED CONSOLIDATING GUARANTOR FINANCIAL STATEMENTS

The Guarantor Subsidiaries, which consist of the Company's principal domestic subsidiaries, are guarantors of the Company's $10.375 \%$ senior notes due 2010 , its $7.3 \%$ senior notes due 2008 , and its $9.5 \%$ senior subordinated notes due 2014. These guarantees are full and unconditional. The Supplemental Guarantor Financial Statements are presented herein pursuant to requirements of the Commission.

INTERFACE, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS

 FOR THE THREE MONTHS ENDED APRIL 1, 2007

| Net sales | \$ | 184,874 | \$ | 123,168 | \$ | -- | \$ | $(28,759)$ | \$ | 279,283 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cost of sales |  | 139,106 |  | 80,761 |  | -- |  | $(28,759)$ |  | 191,108 |
| Gross profit on sales |  | 45,768 |  | 42,407 |  | -- |  | -- |  | 88,175 |
| Selling, general and administrative expenses |  | 27,094 |  | 29,095 |  | 7,840 |  | -- |  | 64,029 |
| Impairment of intangible assets |  | 48,322 |  | -- |  | -- |  | -- |  | 48,322 |
| Loss on disposition |  | 1,873 |  | -- |  | -- |  | -- |  | 1,873 |
| Operating income (loss) |  | $(31,521)$ |  | 13,312 |  | $(7,840)$ |  | -- |  | $(26,049)$ |
| Interest/Other expense |  | 1,207 |  | 1,051 |  | 7,298 |  | -- |  | 9,556 |
| Income (loss) before taxes on income and equity in income of subsidiaries |  | $(32,728)$ |  | 12,261 |  | $(15,138)$ |  | -- |  | $(35,605)$ |
| Income tax (benefit) expense |  | 4,063 |  | 5,034 |  | $(4,086)$ |  | -- |  | 5,011 |
| Equity in income (loss) of subsidiaries |  | -- |  | -- |  | $(29,564)$ |  | 29,564 |  | -- |
| Income (loss) from continuing operations |  | $(36,791)$ |  | 7,227 |  | $(40,616)$ |  | 29,564 |  | $(40,616)$ |
| Gain (loss) on discontinued operations, net of tax |  | -- |  | -- |  | -- |  | -- |  | -- |
| Loss on disposal of discontinued operations, net of tax |  | -- |  | -- |  | -- |  | -- |  | -- |
| Net income (loss) | \$ | $(36,791)$ | \$ | 7,227 | \$ | $(40,616)$ | \$ | 29,564 | \$ | $(40,616)$ |

APRIL 1, 2007

| INTERFACECONSOLIDATION |  |
| :--- | :---: |
| INC. |  | AND


| ASSETS |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Assets: |  |  |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | -- | \$ | 24,364 | \$ | 40,360 | \$ | -- | \$ | 64,724 |
| Accounts receivable |  | 77,094 |  | 77,477 |  | 3,590 |  | -- |  | 158,161 |
| Inventories |  | 101,707 |  | 59,186 |  | -- |  | -- |  | 160,893 |
| Prepaids and deferred income |  |  |  |  |  |  |  |  |  |  |
| taxes |  | 10,046 |  | 11,938 |  | 7,988 |  | -- |  | 29,972 |
| Assets of business held for sale |  | 1,590 |  | --- |  | -- |  | -- |  | 1,590 |
| Total current assets |  | 190,437 |  | 172,965 |  | 51,938 |  | -- |  | 415,340 |
| Property and equipment less |  |  |  |  |  |  |  |  |  |  |
| Investment in subsidiaries |  | 176,254 |  | 120,945 |  | 113,985 |  | $(411,184)$ |  | -- |
| Goodwill |  | 68,167 |  | 68,277 |  | -- |  | -- |  | 136,444 |
| Other assets |  | 10,846 |  | 23,921 |  | 82,695 |  | -- |  | 117,462 |
|  | \$ | 563,532 | \$ | 458,024 | \$ | 254,329 | \$ | $(411,184)$ | \$ | 864,701 |
| LIABILITIES AND |  |  |  |  |  |  |  |  |  |  |
| SHAREHOLDERS' EQUITY |  |  |  |  |  |  |  |  |  |  |
| Current Liabilities | \$ | 58,393 | \$ | 65,888 | \$ | 21,536 | \$ | -- | \$ | 145,817 |
| Long-term debt, less current maturities |  | -- |  | -- |  | -- |  | -- |  | -- |
| Senior notes and senior |  |  |  |  |  |  |  |  |  |  |
| Deferred income taxes |  | 18,870 |  | 7,089 |  | $(9,524)$ |  | -- |  | 16,435 |
| Other |  | 3,252 |  | 44,358 |  | 16,961 |  | -- |  | 64,571 |
| Total liabilities |  | 80,515 |  | 117,335 |  | 424,638 |  | -- |  | 622,488 |
| Minority interests |  | -- |  | 6,187 |  | -- |  | -- |  | 6,187 |
| Redeemable preferred stock |  | 57,891 |  | -- |  | -- |  | $(57,891)$ |  | -- |
| Common stock |  | 94,145 |  | 102,199 |  | 6,127 |  | $(196,344)$ |  | 6,127 |
| Additional paid-in capital |  | 191,411 |  | 12,525 |  | 327,511 |  | $(203,936)$ |  | 327,511 |
| Retained earnings |  | 140,704 |  | 265,962 |  | $(494,917)$ |  | 46,987 |  | $(41,264)$ |
| Foreign currency translation adjustment |  | $(1,134)$ |  | $(2,772)$ |  | $(5,405)$ |  | -- |  | $(9,311)$ |
| Pension liability |  | -- |  | $(43,412)$ |  | $(3,625)$ |  | -- |  | $(47,037)$ |
|  | \$ | 563,532 | \$ | 458,024 | \$ | 254,329 | \$ | $(411,184)$ | \$ | 864,701 |

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CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS<br>FOR THE THREE MONTHS<br>ENDED APRIL 1, 2007

## INTERFACE,ONSOLIDATION INC. <br> AND <br> GUARANTONON-GUARANTOR (PARENT ELIMINATIOONSOLIDATED SUBSIDIARIESUBSIDIARIESCORPORATION) ENTRIES TOTALS (IN THOUSANDS)

| Net cash provided by (used for) operating activities | \$ | 3,323 | \$ | $(6,856)$ | \$ | $(8,453)$ | \$ | -- | \$ | $(11,986)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash flows from investing activities: |  |  |  |  |  |  |  |  |  |  |
| Purchase of plant and equipment |  | $(9,335)$ |  | $(2,182)$ |  | (339) |  | -- |  | $(11,856)$ |
| Other |  | (388) |  | 18 |  | $(6,037)$ |  | -- |  | $(6,407)$ |
| Net cash used for investing activities |  | $(9,723)$ |  | $(2,164)$ |  | $(6,376)$ |  | -- |  | $(18,263)$ |
| Cash flows from financing activities: |  |  |  |  |  |  |  |  |  |  |
| Repurchase of senior notes |  | -- |  | -- |  | $(15,700)$ |  | -- |  | $(15,700)$ |
| Proceeds from issuance of common stock |  | -- |  | -- |  | 1,425 |  | -- |  | 1,425 |
| Dividends paid |  | -- |  | -- |  | $(1,224)$ |  | -- |  | $(1,224)$ |
| Net cash provided by (used for) financing activities |  | -- |  | -- |  | $(15,499)$ |  | -- |  | $(15,499)$ |
| Effect of exchange rate change on cash |  | (1) |  | 253 |  | -- |  | -- |  | 252 |
| Net increase (decrease) in cash |  | $(6,401)$ |  | $(8,767)$ |  | $(30,328)$ |  | -- |  | $(45,496)$ |
| Cash at beginning of period |  | 6,401 |  | 33,131 |  | 70,688 |  | -- |  | 110,220 |
| Cash at end of period | \$ | -- | \$ | 24,364 | \$ | 40,360 | \$ | -- | \$ | 64,724 |

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Our discussions below in this Item 2 are based upon the more detailed discussions about our business, operations and financial condition included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2006, under Item 7 of that Form 10-K. Our discussions here focus on our results during the quarter ended, or as of, April 1, 2007, and the comparable period of 2006 for comparison purposes, and, to the extent applicable, any material changes from the information discussed in that Form 10-K or other important intervening developments or information since that time. These discussions should be read in conjunction with that Form 10-K for more detailed and background information.

Forward-Looking Statements
This report contains statements which may constitute "forward-looking statements" within the meaning of the Securities Act of 1933, as amended, and the Securities Exchange Act of 1934, as amended by the Private Securities

Litigation Reform Act of 1995. Important factors currently known to management that could cause actual results to differ materially from those in forward-looking statements include risks and uncertainties associated with economic conditions in the commercial interiors industry as well as the risks and uncertainties discussed under the heading "Risk Factors" included in Item 1A of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2006, which discussion is hereby incorporated by reference. The Company undertakes no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time.

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## Discontinued Operations

During the years leading up to 2004, our owned Re:Source dealer businesses, which were part of a broader network comprised of both owned and aligned dealers that sell and install floorcovering products, experienced decreased sales volumes and intense pricing pressure, primarily as a result of the economic downturn in the commercial interiors industry. As a result, in 2004, we decided to exit our owned Re:Source dealer businesses and began to dispose of several of our dealer subsidiaries. In accordance with SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," we have reported the results of operations for the owned Re:Source dealer businesses (as well as the results of operations of a small Australian dealer business and a small residential fabrics business that we also decided to exit), for all periods reflected herein, as "discontinued operations". Consequently, our discussion of revenues or sales and other results of operations (except for net income or loss amounts), including percentages derived from or based on such amounts, excludes these discontinued operations unless we indicate otherwise.

These discontinued operations had net sales of $\$ 0.0$ million and $\$ 0.5$ million in the three-month periods ended April 1 , 2007, and April 2, 2006, respectively (these results are included in our statements of operations as part of the "Loss from Discontinued Operations, Net of Taxes"). Loss from operations of these businesses, net of tax, was $\$ 0.0$ million and $\$ 0.0$ million in the three-month periods ended April 1, 2007 and April 2, 2006, respectively.

We have sold or terminated all ongoing operations of our dealer businesses, and in some cases we are completing their wind-down through subcontracting arrangements. In the first quarter of 2006, we sold certain assets relating to our aligned dealer network, and we are discontinuing its operations as well.

## General

During the quarter ended April 1, 2007, we had net sales of $\$ 279.3$ million, compared with net sales of $\$ 250.6$ million in the first quarter last year. Fluctuations in currency exchange rates positively impacted 2007 first quarter sales by $3 \%$ (approximately $\$ 7$ million), compared with the prior year period.

As discussed in the Notes to Consolidated Condensed Financial Statements in Item 1 of Part 1, in the first quarter of 2007, we recorded charges for impairment of goodwill of $\$ 44.5$ million and impairment of other intangible assets of $\$ 3.8$ million related to our Fabrics Group segment. We are exploring possible strategic options with respect to our fabrics business, and our analyses led us to the conclusion that the charges should be recorded in the first quarter of 2007. Additionally, in March of this year, we sold our Pandel, Inc. business for $\$ 1.4$ million and recorded a loss of $\$ 1.9$ million on this sale. Pandel comprised the Company's Specialty Products segment.

In April 2006, subsequent to the end of the first quarter of 2006, we sold our European fabrics business (Camborne Holdings Limited) for $\$ 28.8$ million to an entity formed by the business's management team. In connection with the sale, we recorded a pre-tax non-cash charge of $\$ 20.7$ million for the impairment of goodwill in the first quarter of 2006. For the first quarter of 2006, the European fabrics business generated revenue of $\$ 17.3$ million and operating loss (after the $\$ 20.7$ million impairment of goodwill charge) of $\$ 19.6$ million.

We also recorded a pre-tax restructuring charge of $\$ 3.3$ million in the first quarter of 2006. The charge reflects: (1) the closure of our fabrics manufacturing facility in East Douglas, Massachusetts, and consolidation of those operations into our facility in Elkin, North Carolina; (2) workforce reduction at the East Douglas, Massachusetts facility; and (3) a reduction in carrying value of another fabrics facility and other assets. The restructuring charge was comprised of $\$ 0.3$ million of cash expenditures for severance benefits and other similar costs, and $\$ 3.0$ million of non-cash charges, primarily for the write-down of carrying value and disposal of assets.

The impairment of intangible assets and the loss on disposal of Pandel, Inc. led to our net loss of $\$ 40.6$ million, or $\$ 0.68$ per share, during the first quarter of 2007. The goodwill impairment and restructuring charges described above led to our net loss of $\$ 17.1$ million, or $\$ 0.32$ per share, during the first quarter of 2006.

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## Results of Operations

The following table presents, as a percentage of net sales, certain items included in our Consolidated Condensed Statements of Operations for the three-month periods ended April 1, 2007, and April 2, 2006, respectively:

Three Months Ended<br>April 1, 2007<br>April 2, 2006

| Net sales | $100.0 \%$ | $100.0 \%$ |
| :--- | :---: | :---: |
| Cost of sales | 68.4 | 68.5 |
| Gross profit on sales | 31.6 | 31.5 |
| Selling, general and administrative expenses | 22.9 | 23.3 |
| Impairment of intangible assets | 17.3 | 8.3 |
| Loss on disposal of specialty products | 0.7 | -- |
| Restructuring charge | -- | 1.3 |
| Operating loss | $(9.3)$ | $(1.3)$ |
| Interest/Other expense | $(12.4$ | 4.7 |
| Loss from continuing operations before tax expense | 1.8 | $(6.0)$ |
| Income tax expense | $(14.5)$ | 0.8 |
| Loss from continuing operations | -- | $(6.8)$ |
| Discontinued operations, net of tax | -- | -- |
| Loss on disposal | $(14.5)$ | -- |
| Net loss |  | $(6.8)$ |

Below we provide information regarding net sales for each of our four operating segments, and analyze those results for the three month periods ended April 1, 2007, and April 2, 2006, respectively.

## Net Sales by Business Segment

Net sales by operating segment and for our Company as a whole were as follows for the three month periods ended April 1, 2007, and April 2, 2006, respectively:

| Net Sales By Segment | 04/01/07 |  | 04/02/06 |  | Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (In thousands) |  |  |  |  |
| Modular Carpet | \$ | 205,254 | \$ | 165,883 | 23.7\% |
| Bentley Prince Street |  | 36,046 |  | 29,100 | 23.9 |
| Fabrics Group |  | 35,791 |  | 52,500 | (31.8) |
| Specialty Products |  | 2,192 |  | 3,151 | (30.4) |
| Total | \$ | 279,283 | \$ | 250,634 | 11.4\% |

Modular Carpet Segment. For the quarter ended April 1, 2007, net sales for the Modular Carpet segment increased $\$ 39.4$ million ( $23.7 \%$ ) versus the comparable period in 2006. On a geographic basis, we experienced significant increases in net sales in the Americas, Europe and Asia-Pacific (up $17.2 \%, 31.2 \%$ and $20.5 \%$, respectively) for the quarter ended April 1, 2007, versus the comparable period in 2006. Sales growth in the Americas is primarily attributable to the improving corporate office market, although we also saw a significant increase in our sales into the education, healthcare, government and residential market segments in North America. Sales growth in Europe is
primarily attributable to improving economic conditions in that region, while sales growth in Asia-Pacific is attributable in large part to a relatively good economic climate in that region.

Bentley Prince Street Segment. In our Bentley Prince Street segment, net sales for the quarter ended April 1, 2007, increased $\$ 6.9$ million ( $23.9 \%$ ) versus the comparable period in 2006 . This growth was attributable primarily to increased sales in the hospitality and residential market segments.

Fabrics Group Segment. For the quarter ended April 1, 2007, net sales for our Fabrics Group segment decreased $\$ 16.7$ million ( $31.8 \%$ ) versus the comparable period in 2006. The decrease is primarily attributable to the April 2006 sale of our European fabrics business, which had sales of $\$ 17.3$ million in the first quarter of 2006.

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Specialty Products Segment. For the quarter ended April 1, 2007, net sales for our Specialty Products segment decreased $\$ 1.0$ million ( $32.4 \%$ ) versus the comparable period in 2006. The decrease is primarily attributable to the sale of Pandel, Inc. (which comprised the Specialty Products segment) on March 7, 2007, which resulted in only two months of sales from that business included in the first quarter 2007 results.

## Cost and Expenses

Company Consolidated. The following table presents, on a consolidated basis for our operations, our overall cost of sales and selling, general and administrative expenses for the three-month periods ended April 1, 2007, and April 2, 2006, respectively:

## Cost and Expenses

Cost of Sales
Selling, General and Administrative Expenses

For the quarter ended April 1, 2007, our cost of sales increased $\$ 19.5$ million (11.3\%) versus the comparable period in 2006, primarily due to increased product ( $\$ 12.8$ million) and labor ( $\$ 2.0$ million) costs associated with increased production levels during the first quarter of 2007. Our raw material prices in the first quarter 2007 were approximately equivalent to those in the first quarter of 2006. In addition, the translation of Euros into U.S. dollars resulted in an approximately $\$ 4.4$ million increase in the cost of goods sold during the first quarter 2007 compared with the same period in 2006. As a percentage of net sales, cost of sales decreased to $68.4 \%$ for the quarter ended April 1, 2007, versus $68.5 \%$ for the comparable period in 2006. The percentage decrease was primarily due to increased price levels and improved manufacturing efficiencies in our European operations, and was offset by manufacturing inefficiencies at our Fabrics business.

For the quarter ended April 1, 2007, our selling, general and administrative expenses increased $\$ 5.7$ million ( $9.8 \%$ ) versus the comparable period in 2006. The primary components of these increases were: (1) a $\$ 1.8$ million increase in expenses due to the translation of Euros into U.S. dollars, (2) a $\$ 1.4$ million increase in selling expenses, commensurate with the increase in sales volume, (3) $\$ 1.0$ million of increased marketing expense as we continue to invest in our marketing platforms, and (4) $\$ 1.0$ million related to incremental performance vesting of restricted stock in the first quarter of 2007 compared with performance vesting in the first quarter of 2006 . However, as a percentage of net sales, selling, general and administrative expenses decreased to $22.9 \%$ for the quarter ended April 1, 2007, versus $23.3 \%$ for the comparable period in 2006, a direct result of our continued cost control measures.

Cost and Expenses by Segment. The following table presents the combined cost of sales and selling, general and administrative expenses for each of our operating segments:

## Cost of Sales and Selling, General and Administrative Expenses (Combined)

## Three Months Ended

## 04/01/07 04/02/06

(In thousands)
\$
178,492 \$ 145,208

## Percentage

Change
$22.9 \%$

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| Bentley Prince Street | 35,114 | 28,587 | 22.8 |
| :--- | ---: | ---: | :---: |
| Fabrics Group | 37,826 | 51,906 | $(27.1)$ |
| Specialty Products | 2,052 |  | 3,108 |
| Corporate Expenses and Eliminations |  | 1,653 |  |
| Total | $\$$ | 255,137 | $\$$ |

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## Interest Expenses

For the quarter ended April 1, 2007, interest expense decreased $\$ 2.1$ million to $\$ 9.1$ million, versus $\$ 11.3$ million in the comparable period in 2006. This decrease was due primarily to the lower levels of debt outstanding on a daily basis throughout the quarter when compared with the prior year. During full year 2006 and the first quarter of 2007, we repurchased $\$ 46.6$ million and $\$ 15.7$ million, respectively, of our $7.3 \%$ senior notes due 2008.

Liquidity and Capital Resources

## General

At April 1, 2007, we had $\$ 64.7$ million in cash, and we had no borrowings and $\$ 9.0$ million in letters of credit outstanding under our domestic revolving credit facility. As of April 1, 2007, we could have incurred $\$ 97.7$ million of additional borrowings under our domestic revolving credit facility and $€ 20$ million under our European facility.

## Analysis of Cash Flows

Our primary sources of cash during the quarter ended April 1, 2007, were (1) $\$ 1.4$ million from the exercise of employee stock options, and (2) $\$ 1.3$ million of proceeds from the sale of Pandel, Inc. The primary uses of cash for the three-month period ended April 1, 2007, were (1) $\$ 18.6$ million for bond interest payments; (2) $\$ 15.7$ million for the repurchase of our $7.3 \%$ senior notes due 2008; (3) $\$ 13.9$ million related to an increase in inventory levels; and (4) $\$ 11.9$ million associated with capital expenditures.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our discussion below in this Item 3 is based upon the more detailed discussions of our market risk and related matters included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2006, under Item 7A of that Form 10-K. Our discussion here focuses on the quarter ended April 1, 2007, and any material changes from (or other important intervening developments since the time of) the information discussed in that Form 10-K. This discussion should be read in conjunction with that Form 10-K for more detailed and background information.

At April 1, 2007, we recognized a $\$ 3.5$ million decrease in our foreign currency translation adjustment account compared to December 31, 2006, primarily because of the strengthening of the U.S. dollar against the Euro.

Sensitivity Analysis. For purposes of specific risk analysis, we use sensitivity analysis to measure the impact that market risk may have on the fair values of our market sensitive instruments.

To perform sensitivity analysis, we assess the risk of loss in fair values associated with the impact of hypothetical changes in interest rates and foreign currency exchange rates on market sensitive instruments. The market value of instruments affected by interest rate and foreign currency exchange rate risk is computed based on the present value of future cash flows as impacted by the changes in the rates attributable to the market risk being measured. The discount rates used for the present value computations were selected based on market interest and foreign currency exchange rates in effect at April 1, 2007. The values that result from these computations are compared with the market values of these financial instruments at April 1, 2007. The differences in this comparison are the hypothetical gains or losses associated with each type of risk.

As of April 1, 2007, based on a hypothetical immediate 150 basis point increase in interest rates, with all other variables held constant, the market value of our fixed rate long-term debt would be impacted by a net decrease of approximately $\$ 13.8$ million. Conversely, a 150 basis point decrease in interest rates would result in a net increase in the market value of our fixed rate long-term debt of approximately $\$ 12.4$ million.

As of April 1, 2007, a $10 \%$ decrease or increase in the levels of foreign currency exchange rates against the U.S. dollar, with all other variables held constant, would result in a decrease in the fair value of our financial instruments of $\$ 8.4$ million or an increase in the fair value of our financial instruments of $\$ 6.9$ million, respectively. As the impact of offsetting changes in the fair market value of our net foreign investments is not included in the sensitivity model, these results are not indicative of our actual exposure to foreign currency exchange risk.

## ITEM 4. CONTROLS AND PROCEDURES

As of the end of the period covered by this Quarterly Report on Form 10-Q, an evaluation was performed under the supervision and with the participation of our management, including our President and Chief Executive Officer and our Senior Vice President and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934 (the "Act"), pursuant to Rule 13a-14(c) under the Act. Based on that evaluation, our President and Chief Executive Officer and our Senior Vice President and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of the end of the period covered by this Quarterly Report.

There were no changes in our internal control over financial reporting that occurred during our last fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II - OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

We are subject to various legal proceedings in the ordinary course of business, none of which is required to be disclosed under this Item 1.

## ITEM 1A. RISK FACTORS

There are no material changes in risk factors in the first quarter of 2007. For a discussion of risk factors, see Part I, Item 1A, "Risk Factors," in our Annual Report on Form 10-K for fiscal year 2006.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS
None
ITEM 3. DEFAULTS UPON SENIOR SECURITIES
None

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None

## ITEM 5. OTHER INFORMATION

None

## ITEM 6. EXHIBITS

The following exhibits are filed with this report:

EXHIBIT
NUMBER DESCRIPTION OF EXHIBIT
31.1 Section 302 Certification of Chief Executive Officer.
31.2 Section 302 Certification of Chief Financial Officer.
32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. § 1350.
32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. § 1350.

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## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## INTERFACE, INC.

Date: May 7, 2007
By:
/s/ Patrick C.
Lynch
Patrick C. Lynch
Senior Vice President
(Principal Financial Officer)

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## EXHIBIT INDEX

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