

GENERAL ELECTRIC CO  
Form 10-Q  
November 02, 2009

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR  
15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2009

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR  
15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_ to \_\_\_\_

Commission file number 001-00035

GENERAL ELECTRIC COMPANY  
(Exact name of registrant as specified in its charter)

New York  
(State or other jurisdiction of  
incorporation or organization)

14-0689340  
(I.R.S. Employer Identification No.)

3135 Easton Turnpike, Fairfield, CT  
(Address of principal executive offices)

06828-0001  
(Zip Code)

(Registrant's telephone number, including area code) (203) 373-2211

---

(Former name, former address and former fiscal year,  
if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

There were 10,647,495,000 shares of common stock with a par value of \$0.06 per share outstanding at September 25, 2009.

(1)

---

## General Electric Company

	Page
Part I - Financial Information	
Item 1. Financial Statements	
Condensed Statement of Earnings	
<u>Three Months Ended September 30, 2009</u>	3
<u>Nine Months Ended September 30, 2009</u>	4
<u>Condensed Statement of Financial Position</u>	5
<u>Condensed Statement of Cash Flows</u>	6
<u>Summary of Operating Segments</u>	7
<u>Notes to Condensed, Consolidated Financial Statements (Unaudited)</u>	8
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	51
<u>Item 3. Quantitative and Qualitative Disclosures About Market Risk</u>	75
<u>Item 4. Controls and Procedures</u>	75
Part II - Other Information	
<u>Item 1. Legal Proceedings</u>	75
<u>Item 2. Purchases of Equity Securities by the Issuer and Affiliated Purchasers</u>	77
<u>Item 5. Other Information</u>	77
<u>Item 6. Exhibits</u>	78
<u>Signatures</u>	79

## Forward-Looking Statements

This document contains “forward-looking statements” – that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance and financial condition, and often contain words such as “expect,” “anticipate,” “intend,” “plan,” “believe,” “seek,” “see,” or “will. Forward-looking statements by their nature address matters that are, to different degrees, uncertain. For us, particular uncertainties that could cause our actual results to be materially different than those expressed in our forward-looking statements include: the severity and duration of current economic and financial conditions, including volatility in interest and exchange rates, commodity and equity prices and the value of financial assets; the impact of U.S. and foreign government programs to restore liquidity and stimulate national and global economies; the impact of conditions in the financial and credit markets on the availability and cost of GE Capital’s funding and on our ability to reduce GE Capital’s asset levels as planned; the impact of conditions in the housing market and unemployment rates on the level of commercial and consumer credit defaults; our ability to maintain our current credit rating and the impact on our funding costs and competitive position if we do not do so; the soundness of other financial institutions with which GE Capital does business; the adequacy of our cash flow and earnings and other conditions which may affect our ability to maintain our quarterly dividend at the current level; the level of demand and financial performance of the major industries we serve, including, without limitation, air and rail transportation, energy generation, network television, real estate and healthcare; the impact of regulation and regulatory, investigative and legal proceedings and legal compliance risks, including the impact of proposed financial services regulation; strategic actions, including

acquisitions and dispositions and our success in integrating acquired businesses; and numerous other matters of national, regional and global scale, including those of a political, economic, business and competitive nature. These uncertainties may cause our actual future results to be materially different than those expressed in our forward-looking statements. We do not undertake to update our forward-looking statements.

(2)

---

## Part I. Financial Information

## Item 1. Financial Statements.

General Electric Company and consolidated affiliates

## Condensed Statement of Earnings

Three months ended September 30, 2009 (Unaudited)

(In millions; except share amounts)	Consolidated		GE(a)		Financial Services (GECS)	
	2009	2008	2009	2008	2009	2008
<b>Revenues</b>						
Sales of goods	\$ 14,627	\$ 17,924	\$ 14,486	\$ 17,473	\$ 213	\$ 579
Sales of services	10,516	11,236	10,639	11,395	—	—
Other income	438	544	476	659	—	—
GECS earnings from continuing operations	—	—	133	2,010	—	—
GECS revenues from services	12,218	17,530	—	—	12,533	17,852
Total revenues	37,799	47,234	25,734	31,537	12,746	18,431
<b>Costs and expenses</b>						
Cost of goods sold	11,775	14,184	11,666	13,826	181	486
Cost of services sold	6,773	7,953	6,897	8,112	—	—
Interest and other financial charges	4,322	6,955	352	525	4,128	6,723
Investment contracts, insurance losses and insurance annuity benefits	732	787	—	—	785	839
Provision for losses on financing receivables	2,868	1,641	—	—	2,868	1,641
Other costs and expenses	9,354	10,542	3,714	3,541	5,781	7,093
Total costs and expenses	35,824	42,062	22,629	26,004	13,743	16,782
<b>Earnings (loss) from continuing operations</b>						
before income taxes	1,975	5,172	3,105	5,533	(997)	1,649
Benefit (provision) for income taxes	484	(539)	(654)	(996)	1,138	457
Earnings from continuing operations	2,459	4,633	2,451	4,537	141	2,106
Earnings (loss) from discontinued operations, net of taxes	40	(165)	40	(165)	40	(170)
Net earnings	2,499	4,468	2,491	4,372	181	1,936

Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

Less net earnings (loss) attributable to noncontrolling interests	5	156	(3)	60	8	96
Net earnings attributable to the Company	2,494	4,312	2,494	4,312	173	1,840
Preferred stock dividends declared	(75)	–	(75)	–	–	–
Net earnings attributable to GE common shareowners	\$ 2,419	\$ 4,312	\$ 2,419	\$ 4,312	\$ 173	\$ 1,840
Amounts attributable to the Company						
Earnings from continuing operations	\$ 2,454	\$ 4,477	\$ 2,454	\$ 4,477	\$ 133	\$ 2,010
Earnings (loss) from discontinued operations, net of taxes	40	(165)	40	(165)	40	(170)
Net earnings attributable to the Company	\$ 2,494	\$ 4,312	\$ 2,494	\$ 4,312	\$ 173	\$ 1,840
Per-share amounts						
Earnings from continuing operations						
Diluted earnings per share	\$ 0.22	\$ 0.45				
Basic earnings per share	\$ 0.22	\$ 0.45				
Net earnings						
Diluted earnings per share	\$ 0.23	\$ 0.43				
Basic earnings per share	\$ 0.23	\$ 0.43				
Dividends declared per share	\$ 0.10	\$ 0.31				

(a) Represents the adding together of all affiliated companies except General Electric Capital Services, Inc. (GECS or financial services) which is presented on a one-line basis.

See Note 3 for other-than-temporary impairment amounts.

See accompanying notes. Separate information is shown for “GE” and “Financial Services (GECS).” Transactions between GE and GECS have been eliminated from the “Consolidated” columns.

(3)

---

## General Electric Company and consolidated affiliates

## Condensed Statement of Earnings

Nine months ended September 30, 2009 (Unaudited)

(In millions; except share amounts)	Consolidated		GE(a)		Financial Services (GECS)	
	2009	2008	2009	2008	2009	2008
<b>Revenues</b>						
Sales of goods	\$ 44,605	\$ 50,092	\$ 44,000	\$ 48,876	\$ 691	\$ 1,474
Sales of services	30,743	31,489	31,159	32,024	—	—
Other income	900	1,693	1,035	1,984	—	—
GECS earnings from continuing operations	—	—	1,479	7,240	—	—
GECS revenues from services	39,097	53,028	—	—	39,969	54,027
Total revenues	115,345	136,302	77,673	90,124	40,660	55,501
<b>Costs and expenses</b>						
Cost of goods sold	35,658	39,977	35,175	38,971	569	1,264
Cost of services sold	19,760	20,882	20,177	21,417	—	—
Interest and other financial charges	14,302	20,103	1,076	1,681	13,717	19,242
Investment contracts, insurance losses and insurance annuity benefits	2,257	2,412	—	—	2,381	2,557
Provision for losses on financing receivables	8,021	4,453	—	—	8,021	4,453
Other costs and expenses	27,624	31,317	10,634	10,780	17,381	20,862
Total costs and expenses	107,622	119,144	67,062	72,849	42,069	48,378
<b>Earnings (loss) from continuing operations</b>						
before income taxes	7,723	17,158	10,611	17,275	(1,409)	7,123
Benefit (provision) for income taxes	566	(2,434)	(2,393)	(2,735)	2,959	301
Earnings from continuing operations	8,289	14,724	8,218	14,540	1,550	7,424
Loss from discontinued operations, net of taxes	(175)	(534)	(175)	(534)	(157)	(568)
Net earnings	8,114	14,190	8,043	14,006	1,393	6,856
Less net earnings attributable to noncontrolling interests	102	502	31	318	71	184
Net earnings attributable to the Company	8,012	13,688	8,012	13,688	1,322	6,672
Preferred stock dividends declared	(225)	—	(225)	—	—	—

Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

Net earnings attributable to GE  
common

shareowners	\$	7,787	\$	13,688	\$	7,787	\$	13,688	\$	1,322	\$	6,672
-------------	----	-------	----	--------	----	-------	----	--------	----	-------	----	-------

Amounts attributable to the  
Company

Earnings from continuing operations	\$	8,187	\$	14,222	\$	8,187	\$	14,222	\$	1,479	\$	7,240
Loss from discontinued operations, net of taxes		(175)		(534)		(175)		(534)		(157)		(568)
Net earnings attributable to the Company	\$	8,012	\$	13,688	\$	8,012	\$	13,688	\$	1,322	\$	6,672

Per-share amounts

Earnings from continuing operations												
Diluted earnings per share	\$	0.75	\$	1.42								
Basic earnings per share	\$	0.75	\$	1.43								

Net earnings

Diluted earnings per share	\$	0.73	\$	1.37
Basic earnings per share	\$	0.73	\$	1.37

Dividends declared per share	\$	0.51	\$	0.93
------------------------------	----	------	----	------

(a) Represents the adding together of all affiliated companies except General Electric Capital Services, Inc. (GECS or financial services) which is presented on a one-line basis.

See Note 3 for other-than-temporary impairment amounts.

See accompanying notes. Separate information is shown for "GE" and "Financial Services (GECS)." Transactions between GE and GECS have been eliminated from the "Consolidated" columns.

(4)

---



## General Electric Company and consolidated affiliates

## Condensed Statement of Financial Position

	Consolidated		GE(a)		Financial Services (GECS)	
	September 30,	December 31,	September 30,	December 31,	September 30,	December 31,
(In millions; except share amounts)	2009 (Unaudited)	2008	2009 (Unaudited)	2008	2009 (Unaudited)	2008
<b>Assets</b>						
Cash and equivalents	\$ 61,374	\$ 48,187	\$ 5,207	\$ 12,090	\$ 56,898	\$ 37,486
Investment securities	52,761	41,446	40	213	52,723	41,236
Current receivables	19,613	21,411	12,872	15,064	—	—
Inventories	13,092	13,674	13,013	13,597	79	77
Financing receivables – net	340,688	365,168	—	—	348,518	372,456
Other GECS receivables	14,339	13,439	—	—	18,625	18,636
Property, plant and equipment (including equipment leased to others) – net	72,993	78,530	14,281	14,433	58,712	64,097
Investment in GECS	—	—	70,658	53,279	—	—
Goodwill	84,880	81,759	56,696	56,394	28,184	25,365
Other intangible assets – net	15,010	14,977	11,172	11,364	3,838	3,613
All other assets	110,235	106,899	23,787	22,435	87,941	85,721
Assets of businesses held for sale	1,263	10,556	—	—	1,263	10,556
Assets of discontinued operations	1,598	1,723	65	64	1,533	1,659
<b>Total assets</b>	<b>\$ 787,846</b>	<b>\$ 797,769</b>	<b>\$ 207,791</b>	<b>\$ 198,933</b>	<b>\$ 658,314</b>	<b>\$ 660,902</b>
<b>Liabilities and equity</b>						
Short-term borrowings	\$ 160,115	\$ 193,695	\$ 565	\$ 2,375	\$ 160,938	\$ 193,533
Accounts payable, principally trade accounts	18,931	20,819	10,391	11,699	12,501	13,882
Progress collections and price adjustments accrued	12,511	12,536	13,232	13,058	—	—
Other GE current liabilities	19,229	21,560	19,229	21,624	—	—
Long-term borrowings	358,092	330,067	11,683	9,827	347,415	321,068
Investment contracts, insurance liabilities and insurance annuity benefits	32,549	34,032	—	—	32,948	34,369
All other liabilities	53,708	64,796	32,813	32,767	21,021	32,090
Deferred income taxes	5,308	4,584	(4,126)	(3,949)	9,434	8,533
Liabilities of businesses held for sale	143	636	—	—	143	636
	1,451	1,432	172	189	1,279	1,243

Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

Liabilities of discontinued operations						
Total liabilities	662,037	684,157	83,959	87,590	585,679	605,354
Preferred stock (30,000 shares outstanding at both September 30, 2009 and December 31, 2008)	—	—	—	—	—	—
Common stock (10,647,495,000 and 10,536,897,000 shares outstanding at September 30, 2009 and December 31, 2008, respectively)	702	702	702	702	1	1
Accumulated other comprehensive income – net(b)						
Investment securities	(479)	(3,094)	(479)	(3,094)	(478)	(3,097)
Currency translation adjustments	4,043	(299)	4,043	(299)	1,409	(1,258)
Cash flow hedges	(1,856)	(3,332)	(1,856)	(3,332)	(1,894)	(3,134)
Benefit plans	(14,469)	(15,128)	(14,469)	(15,128)	(374)	(367)
Other capital	37,861	40,390	37,861	40,390	27,578	18,079
Retained earnings	124,530	122,123	124,530	122,123	44,416	43,055
Less common stock held in treasury	(32,803)	(36,697)	(32,803)	(36,697)	—	—
Total GE shareowners' equity	117,529	104,665	117,529	104,665	70,658	53,279
Noncontrolling interests(c)	8,280	8,947	6,303	6,678	1,977	2,269
Total equity	125,809	113,612	123,832	111,343	72,635	55,548
Total liabilities and equity	\$ 787,846	\$ 797,769	\$ 207,791	\$ 198,933	\$ 658,314	\$ 660,902

(a) Represents the adding together of all affiliated companies except General Electric Capital Services, Inc. (GECS or financial services) which is presented on a one-line basis.

(b) The sum of accumulated other comprehensive income - net was \$(12,761) million and \$(21,853) million at September 30, 2009 and December 31, 2008, respectively.

(c) Included accumulated other comprehensive income attributable to noncontrolling interests of \$(83) million and \$(194) million at September 30, 2009 and December 31, 2008, respectively.

See accompanying notes. Separate information is shown for “GE” and “Financial Services (GECS).” Transactions between GE and GECS have been eliminated from the “Consolidated” columns.

(5)

## General Electric Company and consolidated affiliates

## Condensed Statement of Cash Flows

(In millions)	Nine months ended September 30 (Unaudited)					
	Consolidated		GE(a)		Financial Services (GECS)	
	2009	2008	2009	2008	2009	2008
Cash flows – operating activities						
Net earnings attributable to the Company	\$ 8,012	\$ 13,688	\$ 8,012	\$ 13,688	\$ 1,322	\$ 6,672
Loss from discontinued operations	175	534	175	534	157	568
Adjustments to reconcile net earnings attributable to the Company to cash provided from operating activities						
Depreciation and amortization of property, plant and equipment	7,893	8,216	1,696	1,587	6,197	6,629
Earnings from continuing operations retained by GECS	–	–	(1,479)	(4,949)	–	–
Deferred income taxes	281	1,798	(179)	(454)	460	2,252
Decrease (increase) in GE current receivables	2,181	(1,344)	2,330	41	–	–
Decrease (increase) in inventories	350	(1,765)	412	(1,624)	(2)	(10)
Increase (decrease) in accounts payable	(1,355)	(411)	(869)	444	(1,288)	(669)
Increase (decrease) in GE progress collections	(194)	3,103	5	3,241	–	–
Provision for losses on GECS financing receivables	8,021	4,453	–	–	8,021	4,453
All other operating activities	(11,351)	(468)	1,362	1,127	(12,898)	(1,751)
Cash from (used for) operating activities – continuing operations	14,013	27,804	11,465	13,635	1,969	18,144
Cash from (used for) operating activities – discontinued operations	(62)	497	(2)	(9)	(60)	506
Cash from (used for) operating activities	13,951	28,301	11,463	13,626	1,909	18,650

## Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

Cash flows – investing activities						
Additions to property, plant and equipment	(5,808)	(11,484)	(1,770)	(2,263)	(4,231)	(9,468)
Dispositions of property, plant and equipment	3,689	7,286	–	–	3,689	7,286
Net decrease (increase) in GECS financing receivables	37,117	(26,898)	–	–	36,953	(28,359)
Proceeds from sales of discontinued operations	–	5,423	–	203	–	5,220
Proceeds from principal business dispositions	9,676	4,480	858	58	8,818	4,422
Payments for principal businesses purchased	(5,994)	(27,042)	(357)	(2,053)	(5,637)	(24,989)
Capital contribution from GE to GECS	–	–	(9,500)	–	–	–
All other investing activities	(3,938)	(3,283)	(2)	(56)	(3,012)	(2,948)
Cash from (used for) investing activities – continuing operations						
	34,742	(51,518)	(10,771)	(4,111)	36,580	(48,836)
Cash from (used for) investing activities – discontinued operations						
	66	(616)	2	9	64	(625)
Cash from (used for) investing activities	34,808	(52,134)	(10,769)	(4,102)	36,644	(49,461)
Cash flows – financing activities						
Net increase (decrease) in borrowings (maturities of 90 days or less)						
	(32,788)	(18,298)	(12)	(1,719)	(33,600)	(16,949)
Newly issued debt (maturities longer than 90 days)	73,898	99,373	1,825	122	72,251	99,228
Repayments and other reductions (maturities longer than 90 days)						
	(67,007)	(45,055)	(1,598)	(145)	(65,409)	(44,910)
Net dispositions (purchases) of GE shares for treasury	498	(1,678)	498	(1,678)	–	–
Dividends paid to shareowners	(7,845)	(9,308)	(7,845)	(9,308)	–	(2,291)
Capital contribution from GE to GECS	–	–	–	–	9,500	–
All other financing activities	(2,324)	(750)	(445)	–	(1,879)	(750)
Cash from (used for) financing activities – continuing operations						
	(35,568)	24,284	(7,577)	(12,728)	(19,137)	34,328

Cash from (used for) financing activities – discontinued operations	–	(4)	–	–	–	(4)
Cash from (used for) financing activities	(35,568)	24,280	(7,577)	(12,728)	(19,137)	34,324
Increase (decrease) in cash and equivalents	13,191	447	(6,883)	(3,204)	19,416	3,513
Cash and equivalents at beginning of year	48,367	16,031	12,090	6,702	37,666	9,739
Cash and equivalents at September 30	61,558	16,478	5,207	3,498	57,082	13,252
Less cash and equivalents of discontinued operations at September 30	184	177	–	–	184	177
Cash and equivalents of continuing operations at September 30	\$ 61,374	\$ 16,301	\$ 5,207	\$ 3,498	\$ 56,898	\$ 13,075

(a) Represents the adding together of all affiliated companies except General Electric Capital Services, Inc. (GECS or financial services) which is presented on a one-line basis.

See accompanying notes. Separate information is shown for "GE" and "Financial Services (GECS)." Transactions between GE and GECS have been eliminated from the "Consolidated" columns and are discussed in Note 17.

(6)

---

## Summary of Operating Segments

General Electric Company and consolidated affiliates

(In millions)	Three months ended September 30 (Unaudited)		Nine months ended September 30 (Unaudited)	
	2009	2008	2009	2008
<b>Revenues</b>				
Energy Infrastructure	\$ 8,917	\$ 9,769	\$ 26,733	\$ 27,164
Technology Infrastructure	10,209	11,450	31,200	33,761
NBC Universal	4,079	5,073	11,168	12,539
Capital Finance	12,161	17,292	38,100	52,242
Consumer & Industrial	2,438	2,989	7,166	8,990
Total segment revenues	37,804	46,573	114,367	134,696
Corporate items and eliminations	(5)	661	978	1,606
Consolidated revenues	\$ 37,799	\$ 47,234	\$ 115,345	\$ 136,302
<b>Segment profit(a)</b>				
Energy Infrastructure	\$ 1,582	\$ 1,425	\$ 4,646	\$ 4,074
Technology Infrastructure	1,748	1,900	5,384	5,657
NBC Universal	732	645	1,662	2,266
Capital Finance	263	2,020	2,008	7,602
Consumer & Industrial	117	47	264	329
Total segment profit	4,442	6,037	13,964	19,928
Corporate items and eliminations	(982)	(39)	(2,308)	(1,290)
GE interest and other financial charges	(352)	(525)	(1,076)	(1,681)
GE provision for income taxes	(654)	(996)	(2,393)	(2,735)
Earnings from continuing operations attributable				
to the Company	2,454	4,477	8,187	14,222
Earnings (loss) from discontinued operations, net of taxes, attributable to the Company	40	(165)	(175)	(534)
Consolidated net earnings attributable to the Company	\$ 2,494	\$ 4,312	\$ 8,012	\$ 13,688

(a) Segment profit always excludes the effects of principal pension plans, results reported as discontinued operations, earnings attributable to noncontrolling interests of consolidated subsidiaries and accounting changes, and may exclude matters such as charges for restructuring; rationalization and other similar expenses; in-process research and development and certain other acquisition-related charges and balances; technology and product development costs; certain gains and losses from acquisitions or dispositions; and litigation settlements or other charges, responsibility for which preceded the current management team. Segment profit excludes or includes interest and other financial charges and income taxes according to how a particular segment's management is measured – excluded in determining segment profit, which we sometimes refer to as “operating profit,” for Energy Infrastructure, Technology Infrastructure, NBC Universal and Consumer & Industrial; included in determining segment profit, which we sometimes refer to as “net earnings,” for Capital Finance.

See accompanying notes to condensed, consolidated financial statements.

(7)

---

Notes to Condensed, Consolidated Financial Statements (Unaudited)

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying condensed, consolidated financial statements represent the consolidation of General Electric Company and all companies that we directly or indirectly control, either through majority ownership or otherwise. See Note 1 to the consolidated financial statements in our Annual Report on Form 10-K for the year ended December 31, 2008 (2008 Form 10-K), which discusses our consolidation and financial statement presentation. As used in this report on Form 10-Q (Report) and in our Annual Report on Form 10-K, "GE" represents the adding together of all affiliated companies except General Electric Capital Services, Inc. (GECS or financial services), which is presented on a one-line basis; GECS consists of General Electric Capital Services, Inc. and all of its affiliates; and "Consolidated" represents the adding together of GE and GECS with the effects of transactions between the two eliminated. GE includes Energy Infrastructure, Technology Infrastructure, NBC Universal and Consumer & Industrial. GECS includes Capital Finance. We have reclassified certain prior-period amounts to conform to the current-period's presentation. Unless otherwise indicated, information in these notes to condensed, consolidated financial statements relates to continuing operations.

Accounting Changes

The Financial Accounting Standards Board (FASB) issued FASB Accounting Standards Codification (ASC) effective for financial statements issued for interim and annual periods ending after September 15, 2009. The ASC is an aggregation of previously issued authoritative U.S. generally accepted accounting principles (GAAP) in one comprehensive set of guidance organized by subject area. In accordance with the ASC, references to previously issued accounting standards have been replaced by ASC references. Subsequent revisions to GAAP will be incorporated into the ASC through Accounting Standards Updates (ASU).

We adopted FASB ASC 820, Fair Value Measurements and Disclosures, in two steps; effective January 1, 2008, we adopted it for all financial instruments and non-financial instruments accounted for at fair value on a recurring basis and effective January 1, 2009, for all non-financial instruments accounted for at fair value on a non-recurring basis. This guidance establishes a new framework for measuring fair value and expands related disclosures. See Note 14.

On January 1, 2009, we adopted an amendment to FASB ASC 805, Business Combinations. This amendment significantly changed the accounting for business acquisitions both during the period of the acquisition and in subsequent periods. Among the more significant changes in the accounting for acquisitions are the following:

- Acquired in-process research and development (IPR&D) is accounted for as an asset, with the cost recognized as the research and development is realized or abandoned. IPR&D was previously expensed at the time of the acquisition.
- Contingent consideration is recorded at fair value as an element of purchase price with subsequent adjustments recognized in operations. Contingent consideration was previously accounted for as a subsequent adjustment of purchase price.
- Subsequent decreases in valuation allowances on acquired deferred tax assets are recognized in operations after the measurement period. Such changes were previously considered to be subsequent changes in consideration and were recorded as decreases in goodwill.



- Transaction costs are expensed. These costs were previously treated as costs of the acquisition.

(8)

---

In April 2009, the FASB amended FASB ASC 805 and changed the previous accounting for assets and liabilities arising from contingencies in a business combination. We adopted this amendment retrospectively effective January 1, 2009. The amendment requires pre-acquisition contingencies to be recognized at fair value, if fair value can be determined or reasonably estimated during the measurement period. If fair value cannot be determined or reasonably estimated, the standard requires measurement based on the recognition and measurement criteria of FASB ASC 450, Contingencies.

On January 1, 2009, we adopted an amendment to FASB ASC 810, Consolidation, which requires us to make certain changes to the presentation of our financial statements. This amendment requires us to classify noncontrolling interests (previously referred to as "minority interest") as part of consolidated net earnings (\$5 million and \$156 million for the three months ended September 30, 2009 and 2008, respectively, and \$102 million and \$502 million for the nine months ended September 30, 2009 and 2008, respectively) and to include the accumulated amount of noncontrolling interests as part of shareowners' equity (\$8,280 million and \$8,947 million at September 30, 2009 and December 31, 2008, respectively). The net earnings amounts we have previously reported are now presented as "Net earnings attributable to the Company" and, as required, earnings per share continues to reflect amounts attributable only to the Company. Similarly, in our presentation of shareowners' equity, we distinguish between equity amounts attributable to GE shareowners and amounts attributable to the noncontrolling interests – previously classified as minority interest outside of shareowners' equity. Beginning January 1, 2009, dividends to noncontrolling interests are classified as financing cash flows. In addition to these financial reporting changes, this guidance provides for significant changes in accounting related to noncontrolling interests; specifically, increases and decreases in our controlling financial interests in consolidated subsidiaries will be reported in equity similar to treasury stock transactions. If a change in ownership of a consolidated subsidiary results in loss of control and deconsolidation, any retained ownership interests are remeasured with the gain or loss reported in net earnings.

Effective January 1, 2009, we adopted FASB ASC 808, Collaborative Arrangements, which requires gross basis presentation of revenues and expenses for principal participants in collaborative arrangements. Our Technology Infrastructure and Energy Infrastructure segments enter into collaborative arrangements with manufacturers and suppliers of components used to build and maintain certain engines, aero-derivatives, and turbines, under which GE and these participants share in risks and rewards of these product programs. Adoption of the standard had no effect as our historical presentation had been consistent with the new requirements.

Effective April 1, 2009, the FASB amended ASC 820 in relation to determining fair value when the volume and level of activity for an asset or liability have significantly decreased and identifying transactions that are not orderly. Adoption of this amendment had an insignificant effect on our financial statements.

Effective April 1, 2009, the FASB amended ASC 320, Investments – Debt and Equity Securities. See Note 3. This amendment modified the existing model for recognition and measurement of impairment for debt securities. The two principal changes to the impairment model for securities are as follows:

- Recognition of an other-than-temporary impairment charge for debt securities is required if any of these conditions are met: (1) we do not expect to recover the entire amortized cost basis of the security, (2) we intend to sell the security or (3) it is more likely than not that we will be required to sell the security before we recover its amortized cost basis.
- If the first condition above is met, but we do not intend to sell and it is not more likely than not that we will be required to sell the security before recovery of its amortized cost basis, we would be required to record the difference between the security's amortized cost basis and its recoverable amount in earnings and the difference between the security's recoverable amount and fair value in other comprehensive income. If either the second or third criteria are met, then we would be required to recognize the entire difference between the security's amortized

cost basis and its fair value in earnings.

(9)

---

## Interim Period Presentation

The condensed, consolidated financial statements and notes thereto are unaudited. These statements include all adjustments (consisting of normal recurring accruals) that we considered necessary to present a fair statement of our results of operations, financial position and cash flows. We have evaluated subsequent events that have occurred through November 2, 2009, the date of financial statement issuance. The results reported in these condensed, consolidated financial statements should not be regarded as necessarily indicative of results that may be expected for the entire year. It is suggested that these condensed, consolidated financial statements be read in conjunction with the financial statements and notes thereto included in our 2008 Form 10-K. We label our quarterly information using a calendar convention, that is, first quarter is labeled as ending on March 31, second quarter as ending on June 30, and third quarter as ending on September 30. It is our longstanding practice to establish interim quarterly closing dates using a fiscal calendar, which requires our businesses to close their books on either a Saturday or Sunday, depending on the business. The effects of this practice are modest and only exist within a reporting year. The fiscal closing calendar from 1993 through 2013 is available on our website, [www.ge.com/secreports](http://www.ge.com/secreports).

## 2. DISCONTINUED OPERATIONS

Discontinued operations comprised GE Money Japan (our Japanese personal loan business, Lake, and our Japanese mortgage and card businesses, excluding our investment in GE Nissen Credit Co., Ltd.), our U.S. mortgage business (WMC), Plastics, Advanced Materials, GE Life, Genworth Financial, Inc. (Genworth) and most of GE Insurance Solutions Corporation (GE Insurance Solutions). Associated results of operations, financial position and cash flows are separately reported as discontinued operations for all periods presented.

### GE Money Japan

During the third quarter of 2007, we committed to a plan to sell Lake upon determining that, despite restructuring, Japanese regulatory limits for interest charges on unsecured personal loans did not permit us to earn an acceptable return. During the third quarter of 2008, we completed the sale of GE Money Japan, which included Lake, along with our Japanese mortgage and card businesses, excluding our investment in GE Nissen Credit Co., Ltd. As a result, we recognized an after-tax loss of \$908 million in 2007 and an incremental loss in 2008 of \$361 million. In connection with the transaction, GE Money Japan reduced the proceeds on the sale for estimated interest refund claims in excess of the statutory interest rate. Proceeds from the sale may be increased or decreased based on the actual claims experienced in accordance with terms specified in the agreement, and will not be adjusted unless claims exceed approximately \$3,000 million. During the second quarter of 2009, we accrued \$132 million, which represents the amount by which we expect claims to exceed those levels and is based on our historical and recent claims experience and the estimated future requests, taking into consideration the ability and likelihood of customers to make claims and other industry risk factors. Uncertainties around the status of laws and regulations and lack of certain information related to the individual customers make it difficult to develop a meaningful estimate of the aggregate claims exposure. We will continue to review our estimated exposure quarterly, and make adjustments when required. GE Money Japan revenues from discontinued operations were an insignificant amount and \$209 million in the third quarters of 2009 and 2008, respectively, and an insignificant amount and \$760 million in the first nine months of 2009 and 2008, respectively. In total, GE Money Japan losses from discontinued operations, net of taxes, were \$10 million and \$160 million in the third quarters of 2009 and 2008, respectively, and \$142 million and \$508 million in the first nine months of 2009 and 2008, respectively.

## WMC

During the fourth quarter of 2007, we completed the sale of our U.S. mortgage business. In connection with the transaction, WMC retained certain obligations related to loans sold prior to the disposal of the business, including WMC's contractual obligations to repurchase previously sold loans as to which there was an early payment default or with respect to which certain contractual representations and warranties were not met. Reserves related to these obligations were \$212 million at September 30, 2009, and \$244 million at December 31, 2008. The amount of these reserves is based upon pending and estimated future loan repurchase requests, the estimated percentage of loans validly tendered for repurchase, and our estimated losses on loans repurchased. Based on our historical experience, we estimate that a small percentage of the total loans we originated and sold will be tendered for repurchase, and of those tendered, only a limited amount will qualify as "validly tendered," meaning the loans sold did not satisfy specified contractual obligations. The amount of our current reserve represents our best estimate of losses with respect to our repurchase obligations. However, actual losses could exceed our reserve amount if actual claim rates, valid tenders or losses we incur on repurchased loans are higher than historically observed. WMC revenues from discontinued operations were \$4 million and \$(7) million in the third quarters of 2009 and 2008, respectively, and \$(5) million and \$(64) million in the first nine months of 2009 and 2008, respectively. In total, WMC's earnings (loss) from discontinued operations, net of taxes, were \$3 million and \$(8) million in the third quarters of 2009 and 2008, respectively, and \$(8) million and \$(35) million in the first nine months of 2009 and 2008, respectively.

GE industrial earnings (loss) from discontinued operations, net of taxes, were an insignificant amount and \$5 million in the third quarters of 2009 and 2008, respectively, and \$(18) million and \$34 million in the first nine months of 2009 and 2008, respectively.

Assets of GE industrial discontinued operations were \$65 million and \$64 million at September 30, 2009 and December 31, 2008, respectively. Liabilities of GE industrial discontinued operations were \$172 million and \$189 million at September 30, 2009, and December 31, 2008, respectively, and primarily represent taxes payable and pension liabilities related to the sale of our Plastics business in 2007.

Summarized financial information for discontinued GECS operations is shown below.

(In millions)	Three months ended		Nine months ended	
	September 30		September 30	
	2009	2008	2009	2008
<b>Operations</b>				
Total revenues	\$ 4	\$ 202	\$ (4)	\$ 696
<b>Earnings (loss) from discontinued operations</b>				
before income taxes	\$ 11	\$ (207)	\$ (102)	\$ (516)
Income tax benefit (expense)	(16)	50	27	193
Loss from discontinued operations, net of taxes	\$ (5)	\$ (157)	\$ (75)	\$ (323)
<b>Disposal</b>				
Loss on disposal before income taxes	\$ (53)	\$ (1,277)	\$ (176)	\$ (1,499)
Income tax benefit	98	1,264	94	1,254
Earnings (loss) on disposal, net of taxes	\$ 45	\$ (13)	\$ (82)	\$ (245)

Earnings (loss) from discontinued operations,

net of taxes(a)	\$	40	\$	(170)	\$	(157)	\$	(568)
-----------------	----	----	----	-------	----	-------	----	-------

(a) The sum of GE industrial earnings (loss) from discontinued operations, net of taxes, and GECS earnings (loss) from discontinued operations, net of taxes, are reported as GE industrial earnings (loss) from discontinued operations, net of taxes, on the Condensed Statement of Earnings.

(11)

---

(In millions)	At	
	September 30, 2009	December 31, 2008
<b>Assets</b>		
Cash and equivalents	\$ 184	\$ 180
All other assets	13	19
Other	1,336	1,460
Assets of discontinued operations	\$ 1,533	\$ 1,659

(In millions)	At	
	September 30, 2009	December 31, 2008
<b>Liabilities</b>		
Liabilities of discontinued operations	\$ 1,279	\$ 1,243

Assets at September 30, 2009 and December 31, 2008, primarily comprised a deferred tax asset for a loss carryforward, which expires in 2015, related to the sale of our GE Money Japan business.

## 3. INVESTMENT SECURITIES

The vast majority of our investment securities are classified as available-for-sale and comprise mainly investment-grade debt securities supporting obligations to annuitants and policyholders in our run-off insurance operations and holders of guaranteed investment contracts.

(In millions)	At							
	September 30, 2009				December 31, 2008			
	Amortized cost	Gross unrealized gains	Gross unrealized losses	Estimated fair value	Amortized cost	Gross unrealized gains	Gross unrealized losses	Estimated fair value
<b>GE</b>								
Debt – U.S. corporate	\$ 25	\$ –	\$ –	\$ 25	\$ 182	\$ –	\$ –	\$ 182
Equity – available-for-sale	15	1	(1)	15	32	–	(1)	31
	40	1	(1)	40	214	–	(1)	213
<b>GECS</b>								
<b>Debt</b>								
U.S. corporate	22,909	1,435	(957)	23,387	22,183	512	(2,477)	20,218
State and municipal	2,281	71	(218)	2,134	1,556	19	(94)	1,481
<b>Residential mortgage-</b>								
backed(a)	4,223	96	(882)	3,437	5,326	70	(1,052)	4,344
Commercial mortgage-backed	3,001	83	(541)	2,543	2,910	14	(788)	2,136
Asset-backed	3,029	42	(339)	2,732	3,173	3	(691)	2,485
Corporate – non-U.S.	1,703	63	(53)	1,713	1,441	14	(166)	1,289
Government – non-U.S.	3,321	61	(12)	3,370	1,300	61	(19)	1,342
<b>U.S. government and federal agency</b>								
Retained interests(b)(c)	3,492	66	–	3,558	739	65	(100)	704
Equity	8,245	248	(75)	8,418	6,395	113	(152)	6,356
Available-for-sale	588	198	(14)	772	629	24	(160)	493
Trading	659	–	–	659	388	–	–	388
	53,451	2,363	(3,091)	52,723	46,040	895	(5,699)	41,236
Eliminations	(2)	–	–	(2)	(7)	–	4	(3)
<b>Total</b>	<b>\$ 53,489</b>	<b>\$ 2,364</b>	<b>\$ (3,092)</b>	<b>\$ 52,761</b>	<b>\$ 46,247</b>	<b>\$ 895</b>	<b>\$ (5,696)</b>	<b>\$ 41,446</b>

(a) Substantially collateralized by U.S. mortgages.

(b) Included \$1,846 million and \$1,752 million of retained interests at September 30, 2009 and December 31, 2008, respectively, accounted for at fair value in accordance with FASB ASC 815, Derivatives and Hedging. See Note 16.



(c) Amortized cost and estimated fair value included \$23 million and \$20 million of trading securities at September 30, 2009 and December 31, 2008, respectively.

(13)

---

Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

The following tables present the estimated fair values and gross unrealized losses of our available-for-sale investment securities.

(In millions)	In loss position for			
	Less than 12 months	Gross	12 months or more	Gross
	Estimated	unrealized	Estimated	unrealized
	fair value	losses	fair value	losses
September 30, 2009				
Debt				
U.S. corporate	\$ 1,779	\$ (60)	\$ 5,276	\$ (897)
State and municipal	388	(120)	512	(98)
Residential mortgage-backed	211	(23)	1,753	(859)
Commercial mortgage-backed	10	(2)	1,362	(539)
Asset-backed	96	(4)	1,427	(335)
Corporate – non-U.S.	248	(13)	521	(40)
Government – non-U.S.	1,078	(7)	254	(5)
U.S. government and federal agency	–	–	–	–
Retained interests	442	(28)	108	(47)
Equity	128	(9)	32	(6)
Total	\$ 4,380	\$ (266)	\$ 11,245	\$ (2,826)
December 31, 2008				
Debt				
U.S. corporate	\$ 6,602	\$ (1,108)	\$ 5,629	\$ (1,369)
State and municipal	570	(44)	278	(50)
Residential mortgage-backed	1,355	(107)	1,614	(945)
Commercial mortgage-backed	774	(184)	1,218	(604)
Asset-backed	1,064	(419)	1,063	(272)
Corporate – non-U.S.	454	(106)	335	(60)
Government – non-U.S.	88	(4)	275	(15)
U.S. government and federal agency	–	–	150	(100)
Retained interests	1,403	(71)	274	(81)
Equity	268	(153)	9	(4)
Total	\$ 12,578	\$ (2,196)	\$ 10,845	\$ (3,500)

We adopted amendments to FASB ASC 320 and recorded a cumulative effect adjustment to increase retained earnings as of April 1, 2009 of \$62 million.

We regularly review investment securities for impairment using both qualitative and quantitative criteria. We presently do not intend to sell our debt securities and believe that it is not more likely than not that we will be required to sell these securities that are in an unrealized loss position before recovery of our amortized cost. We believe that the unrealized loss associated with our equity securities will be recovered within the foreseeable future.

The vast majority of our U.S. corporate debt securities are rated investment grade by the major rating agencies. We evaluate U.S. corporate debt securities based on a variety of factors such as the financial health of and specific prospects for the issuer, including whether the issuer is in compliance with the terms and covenants of the security. In

the event a U.S. corporate debt security is deemed to be other-than-temporarily impaired, we isolate the credit portion of the impairment by comparing the present value of our expectation of cash flows to the amortized cost of the security. We discount the cash flows using the original effective interest rate of the security.

(14)

---

The vast majority of our residential mortgage-backed securities (RMBS) have investment-grade credit ratings from the major rating agencies and are in a senior position in the capital structure of the deal. Of our total RMBS at September 30, 2009 and December 31, 2008, approximately \$984 million and \$1,310 million, respectively, relate to residential subprime credit, primarily supporting our guaranteed investment contracts. These are collateralized primarily by pools of individual, direct mortgage loans (a majority of which were originated in 2006 and 2005), not other structured products such as collateralized debt obligations. In addition, of the total residential subprime credit exposure at September 30, 2009 and December 31, 2008, approximately \$840 million and \$1,093 million, respectively, was insured by monoline insurers.

Substantially all of our commercial mortgage-backed securities (CMBS) also have investment-grade credit ratings from the major rating agencies and are in a senior position in the capital structure of the deal. Our CMBS investments are collateralized by both diversified pools of mortgages that were originated for securitization (conduit CMBS) and pools of large loans backed by high quality properties (large loan CMBS), a majority of which were originated in 2006 and 2007.

For asset-backed securities, including RMBS, we estimate the portion of loss attributable to credit using a discounted cash flow model that considers estimates of cash flows generated from the underlying collateral. Estimates of cash flows consider internal credit risk, interest rate and prepayment assumptions that incorporate management's best estimate of key assumptions, including default rates, loss severity and prepayment rates. For CMBS, we estimate the portion of loss attributable to credit by evaluating potential losses on each of the underlying loans in the security. Collateral cash flows are considered in the context of our position in the capital structure of the deal. Assumptions can vary widely depending upon the collateral type, geographic concentrations and vintage.

If there has been an adverse change in cash flows for RMBS, management considers credit enhancements such as monoline insurance (which are features of a specific security). In evaluating the overall credit worthiness of the Monoline, we use an analysis that is similar to the approach we use for corporate bonds, including an evaluation of the sufficiency of the Monoline's cash reserves and capital, ratings activity, whether the Monoline is in default or default appears imminent, and the potential for intervention by an insurance or other regulator.

During the three months ended September 30, 2009, we recorded pre-tax, other-than-temporary impairments of \$325 million, of which \$161 million was recorded through earnings (\$26 million relates to equity securities), and \$164 million was recorded in Accumulated Other Comprehensive Income (AOCI).

Previously recognized other-than-temporary impairments related to credit on securities still held at July 1, 2009 were \$499 million. During the third quarter, first time and incremental credit impairments were \$48 million and \$55 million, respectively. Previous credit impairments related to securities sold were \$82 million.

During the period April 1, 2009 through September 30, 2009, we recorded pre-tax, other-than-temporary impairments of \$624 million, of which \$359 million was recorded through earnings (\$38 million relates to equity securities), and \$265 million was recorded in AOCI.

Previously recognized other-than-temporary impairments related to credit on securities still held at April 1, 2009 were \$324 million. During the period April 1, 2009 through September 30, 2009, first time and incremental credit impairments were \$74 million and \$204 million, respectively. Previous credit impairments related to securities sold were \$82 million.



Supplemental information about gross realized gains and losses on available-for-sale investment securities follows.

(In millions)	Three months ended September 30		Nine months ended September 30	
	2009	2008	2009	2008
<b>GE</b>				
Gains	\$ —	\$ —	\$ —	\$ —
Losses, including impairments	—	—	(172)	(6)
Net	—	—	(172)	(6)
<b>GECS</b>				
Gains	55	26	114	180
Losses, including impairments	(186)	(310)	(534)	(610)
Net	(131)	(284)	(420)	(430)
Total	\$ (131)	\$ (284)	\$ (592)	\$ (436)

Although we generally do not have the intent to sell any specific securities at the end of the period, in the ordinary course of managing our investment securities portfolio, we may sell securities prior to their maturities for a variety of reasons, including diversification, credit quality, yield and liquidity requirements and the funding of claims and obligations to policyholders.

Proceeds from investment securities sales and early redemptions by the issuer totaled \$3,786 million and \$934 million in the third quarters of 2009 and 2008, respectively, and \$7,418 million and \$2,949 million in the first nine months of 2009 and 2008, respectively, principally from the sales and maturities of short-term securities in our bank subsidiaries.

We recognized pre-tax gains on trading securities of \$29 million and pre-tax losses of \$(164) million in the third quarters of 2009 and 2008, respectively, and pre-tax gains of \$273 million and \$223 million in the first nine months of 2009 and 2008, respectively. Investments in retained interests increased by \$210 million and \$10 million during the first nine months of 2009 and 2008, respectively, reflecting changes in fair value.

#### 4. INVENTORIES

Inventories consisted of the following.

(In millions)	At	
	September 30, 2009	December 31, 2008
Raw materials and work in process	\$ 8,365	\$ 8,710
Finished goods	4,693	5,109
Unbilled shipments	689	561
	13,747	14,380
Less revaluation to LIFO	(655)	(706)
Total	\$ 13,092	\$ 13,674

(16)

---

## 5. GECS FINANCING RECEIVABLES AND ALLOWANCE FOR LOSSES ON FINANCING RECEIVABLES

GECS financing receivables – net, consisted of the following.

(In millions)	At	
	September 30, 2009	December 31, 2008
Loans, net of deferred income	\$298,432	\$310,203
Investment in financing leases, net of deferred income	57,446	67,578
	355,878	377,781
Less allowance for losses	(7,360)	(5,325)
Financing receivables – net(a)	\$348,518	\$372,456

(a) Included \$4,406 million and \$6,461 million related to consolidated, liquidating securitization entities at September 30, 2009 and December 31, 2008, respectively. In addition, financing receivables at September 30, 2009 and December 31, 2008 included \$2,880 million and \$2,736 million, respectively, relating to loans that had been acquired in a transfer but have been subject to credit deterioration since origination per FASB ASC 310, Receivables.



Effective January 1, 2009, loans acquired in a business acquisition are recorded at fair value, which incorporates our estimate at the acquisition date of the credit losses over the remaining life of the portfolio. As a result, the allowance for loan losses is not carried over at acquisition. This may result in lower reserve coverage ratios prospectively. Details of financing receivables – net follow.

(In millions)	At	
	September 30, 2009	December 31, 2008
Commercial Lending and Leasing (CLL)(a)		
Americas	\$ 92,263	\$ 105,410
Europe	40,383	37,767
Asia	14,096	16,683
Other	776	786
	147,518	160,646
Consumer(a)		
Non-U.S. residential mortgages	61,308	60,753
Non-U.S. installment and revolving credit	25,197	24,441
U.S. installment and revolving credit	22,324	27,645
Non-U.S. auto	14,366	18,168
Other	13,191	11,541
	136,386	142,548
Real Estate	45,471	46,735
Energy Financial Services	8,362	8,392
GE Capital Aviation Services (GECAS)(b)	15,046	15,429
Other(c)	3,095	4,031
	355,878	377,781
Less allowance for losses	(7,360)	(5,325)
Total	\$ 348,518	\$ 372,456

(a) During the first quarter of 2009, we transferred Artesia from CLL to Consumer. Prior-period amounts were reclassified to conform to the current-period's presentation.

(b) Included loans and financing leases of \$12,927 million and \$13,078 million at September 30, 2009 and December 31, 2008, respectively, related to commercial aircraft at Aviation Financial Services.

(c) Consisted of loans and financing leases related to certain consolidated, liquidating securitization entities.



Individually impaired loans are defined by GAAP as larger balance or restructured loans for which it is probable that the lender will be unable to collect all amounts due according to original contractual terms of the loan agreement. An analysis of impaired loans and specific reserves follows. The vast majority of our consumer and a portion of our CLL nonearning receivables are excluded from this definition, as they represent smaller balance homogeneous loans that we evaluate collectively by portfolio for impairment.

(In millions)	At	
	September 30, 2009	December 31, 2008
Loans requiring allowance for losses	\$ 8,842	\$ 2,712
Loans expected to be fully recoverable	3,218	871
Total impaired loans	\$ 12,060	\$ 3,583
Allowance for losses (specific reserves)	\$ 1,874	\$ 635
Average investment during the period	7,463	2,064
Interest income earned while impaired(a)	133	48

(a) Recognized principally on cash basis.

Impaired loans increased by \$8.5 billion from December 31, 2008 to September 30, 2009 primarily relating to increases at Real Estate (\$5.4 billion) and CLL (\$2.2 billion). Impaired loans increased by \$4.0 billion from June 30, 2009 to September 30, 2009, primarily relating to increases at Real Estate (\$2.9 billion) and CLL (\$0.7 billion). The increase in impaired loans and related specific reserves in Real Estate reflects our current estimate of collateral values of the underlying properties, and our estimate of loans which are not past due, but for which it is probable that we will be unable to collect the full principal balance at maturity due to a decline in the underlying value of the collateral. Of our \$6.2 billion impaired loans at Real Estate at September 30, 2009, approximately \$4 billion are currently paying in accordance with the contractual terms of the loan. Impaired loans at CLL primarily represent senior secured lending positions.

(19)

---

## GECS Allowance for Losses on Financing Receivables

(In millions)	Balance	Provision			Gross		Balance
	January 1, 2009	charged to operations	Other(a)	write-offs	Recoveries	September 30, 2009	
CLL(b)							
Americas	\$ 843	\$ 969	\$ (34)	\$ (746)	\$ 66	\$ 1,098	
Europe	288	412	8	(225)	17	500	
Asia	163	188	8	(136)	19	242	
Other	2	4	2	(2)	–	6	
Consumer(b)							
Non-U.S. residential mortgages	383	805	81	(424)	130	975	
Non-U.S. installment and revolving credit	1,051	1,347	41	(1,702)	376	1,113	
U.S. installment and revolving credit	1,700	2,631	(761)	(2,134)	132	1,568	
Non-U.S. auto	222	351	31	(441)	138	301	
Other	226	284	25	(329)	73	279	
Real Estate	301	903	13	(190)	1	1,028	
Energy Financial Services	58	42	1	–	–	101	
GECAS	60	69	–	(3)	–	126	
Other	28	16	–	(22)	1	23	
Total	\$ 5,325	\$ 8,021	\$ (585)	\$ (6,354)	\$ 953	\$ 7,360	

(a) Other primarily included the effects of securitization activity and currency exchange.

(b) During the first quarter of 2009, we transferred Artesia from CLL to Consumer. Prior-period amounts were reclassified to conform to the current-period's presentation.

Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

(In millions)	Balance January 1, 2008	Provision charged to operations	Other(a)	Gross write-offs	Recoveries	Balance September 30, 2008
CLL(b)						
Americas	\$ 471	\$ 394	\$ 157	\$ (371)	\$ 52	\$ 703
Europe	232	145	(59)	(141)	23	200
Asia	226	78	(7)	(188)	5	114
Other	3	2	(1)	–	1	5
Consumer(b)						
Non-U.S. residential mortgages	246	147	(15)	(135)	52	295
Non-U.S. installment and revolving credit	1,371	1,259	(57)	(1,968)	722	1,327
U.S. installment and revolving credit	985	1,908	(416)	(1,477)	215	1,215
Non-U.S. auto	324	260	(59)	(479)	225	271
Other	167	136	25	(182)	54	200
Real Estate	168	47	4	(10)	1	210
Energy Financial Services	19	12	3	–	–	34
GECAS	8	47	–	(1)	–	54
Other	18	18	(1)	(15)	–	20
Total	\$ 4,238	\$ 4,453	\$ (426)	\$ (4,967)	\$ 1,350	\$ 4,648

(a) Other primarily included the effects of securitization activity, currency exchange, dispositions and acquisitions.

(b) During the first quarter of 2009, we transferred Artesia from CLL to Consumer. Prior-period amounts were reclassified to conform to the current-period's presentation.

## 6. PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment (including equipment leased to others) – net, consisted of the following.

At

Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

(In millions)	September 30, 2009	December 31, 2008
Original cost	\$ 118,916	\$ 125,671
Less accumulated depreciation and amortization	(45,923)	(47,141)
Property, plant and equipment (including equipment leased to others) – net	\$ 72,993	\$ 78,530

(21)

---

## 7. GOODWILL AND OTHER INTANGIBLE ASSETS

Goodwill and other intangible assets – net, consisted of the following.

(In millions)	At	
	September 30, 2009	December 31, 2008
Goodwill	\$ 84,880	\$ 81,759
Other intangible assets		
Intangible assets subject to amortization	\$ 12,640	\$ 12,623
Indefinite-lived intangible assets(a)	2,370	2,354
Total	\$ 15,010	\$ 14,977

(a) Indefinite-lived intangible assets principally comprised trademarks, tradenames and U.S. Federal Communications Commission licenses.

Changes in goodwill balances follow.

(In millions)	Balance	Acquisitions/ acquisition	Dispositions, currency	Balance
	January 1, 2009	accounting adjustments	exchange and other	September 30, 2009
Energy Infrastructure	\$ 9,943	\$ (146)	\$ 350	\$ 10,147
Technology Infrastructure	26,684	413	(364)	26,733
NBC Universal	18,973	20	4	18,997
Capital Finance	25,365	2,603	216	28,184
Consumer & Industrial	794	–	25	819
Total	\$ 81,759	\$ 2,890	\$ 231	\$ 84,880

Goodwill related to new acquisitions in the first nine months of 2009 was \$2,743 million and included acquisitions of BAC Credomatic (BAC) (\$1,309 million) and Interbanca S.p.A. (Interbanca) (\$1,075 million) at Capital Finance and Airfoils Technologies International – Singapore Pte. Ltd. (ATI-Singapore) (\$337 million) at Technology Infrastructure. During the first nine months of 2009, the goodwill balance increased by \$147 million related to acquisition accounting adjustments for prior-year acquisitions. The most significant of these adjustments was an increase of \$180 million associated with the 2008 acquisition of CitiCapital at Capital Finance, partially offset by a decrease of \$139 million associated with the 2008 acquisition of Hydril Pressure Control by Energy Infrastructure. Also during the first nine months of 2009, goodwill balances increased \$231 million, primarily as a result of the weaker U.S. dollar (\$1,581 million), partially offset by the deconsolidation of Penske Truck Leasing Co., L.P. (PTL) (\$634 million) at Capital Finance and the disposition of GE Homeland Protection, Inc. (\$423 million) at Technology Infrastructure.

Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

On March 20, 2009, we increased our ownership in ATI-Singapore from 49% to 100% and concurrently acquired from the same seller a controlling financial interest in certain affiliates. We remeasured our previous equity interests to fair value, resulting in a pre-tax gain of \$254 million which is reported in other income.

On June 25, 2009, we increased our ownership in BAC from 49.99% to 75% for a purchase price of \$623 million, in accordance with terms of a previous agreement. We remeasured our previously held equity investment to fair value, resulting in a pre-tax gain of \$343 million, which is reported in GECS revenues from services.

(22)

---



We test goodwill for impairment annually and more frequently if circumstances warrant. We determine fair values for each of the reporting units using an income approach. When available and as appropriate, we use comparative market multiples to corroborate discounted cash flow results. For purposes of the income approach, fair value is determined based on the present value of estimated future cash flows, discounted at an appropriate risk-adjusted rate. We use our internal forecasts to estimate future cash flows and include an estimate of long-term future growth rates based on our most recent views of the long-term outlook for each business. Actual results may differ from those assumed in our forecasts. We derive our discount rates by applying the capital asset pricing model (i.e., to estimate the cost of equity financing) and analyzing published rates for industries relevant to our reporting units. We use discount rates that are commensurate with the risks and uncertainty inherent in the respective businesses and in our internally developed forecasts. Valuations using the market approach reflect prices and other relevant observable information generated by market transactions involving comparable businesses.

Compared to the market approach, the income approach more closely aligns the reporting unit valuation to a company's or business' specific business model, geographic markets and product offerings, as it is based on specific projections of the business. Required rates of return, along with uncertainty inherent in the forecasts of future cash flows are reflected in the selection of the discount rate. Equally important, under this approach, reasonably likely scenarios and associated sensitivities can be developed for alternative future states that may not be reflected in an observable market price. A market approach allows for comparison to actual market transactions and multiples. It can be somewhat more limited in its application because the population of potential comparables (or pure plays) is often limited to publicly-traded companies where the characteristics of the comparative business and ours can be significantly different, market data is usually not available for divisions within larger conglomerates or non-public subsidiaries that could otherwise qualify as comparable, and the specific circumstances surrounding a market transaction (e.g., synergies between the parties, terms and conditions of the transaction, etc.) may be different or irrelevant with respect to our business. It can also be difficult under the current market conditions to identify orderly transactions between market participants in similar financial services businesses. We assess the valuation methodology based upon the relevance and availability of data at the time of performing the valuation and weight the methodologies appropriately.

Given the significant decline in our stock price in the first quarter of 2009 and market conditions in the financial services industry at that time, we conducted an additional impairment analysis of the Capital Finance reporting units during the first quarter of 2009 using data as of January 1, 2009. As a result of these tests, no goodwill impairment was recognized.

We performed our annual impairment test for goodwill at all of our reporting units in the third quarter using data as of July 1, 2009. In performing the valuations, we used cash flows which reflected management's forecasts and discount rates which reflect the risks associated with the current market. Based on the results of our testing, the fair values at each of the GE Industrial reporting units and the CLL, Consumer, Energy Financial Services and GECAS reporting units exceeded their book values; therefore, the second step of the impairment test (in which fair value of each of the reporting unit's assets and liabilities are measured) was not required to be performed and no goodwill impairment was recognized. Due to the volatility and uncertainties in the current commercial real estate environment, we used a range of valuations to determine the fair value for our Real Estate reporting unit. While the Real Estate reporting unit's book value was within the range of its fair value, we further substantiated our Real Estate goodwill balance by performing the second step analysis described above. As a result of our tests for Real Estate, no goodwill impairment was recognized. Our Real Estate reporting unit had a goodwill balance of \$1,209 million at September 30, 2009.

Estimating the fair value of reporting units involves the use of estimates and significant judgments that are based on a number of factors including actual operating results. If current conditions persist longer or deteriorate further than expected, it is reasonably possible that the judgments and estimates described above could change in future periods.

(23)

---

## Intangible Assets Subject to Amortization

(In millions)	September 30, 2009			At December 31, 2008		
	Gross carrying amount	Accumulated amortization	Net	Gross carrying amount	Accumulated amortization	Net
Customer-related	\$ 6,591	\$ (1,840)	\$ 4,751	\$ 6,341	\$ (1,516)	\$ 4,825
Patents, licenses and trademarks	5,194	(2,163)	3,031	5,315	(2,150)	3,165
Capitalized software	7,294	(4,690)	2,604	6,872	(4,199)	2,673
Lease valuations	1,734	(730)	1,004	1,761	(594)	1,167
Present value of future profits	921	(463)	458	869	(439)	430
All other	1,329	(537)	792	680	(317)	363
Total	\$ 23,063	\$ (10,423)	\$ 12,640	\$ 21,838	\$ (9,215)	\$ 12,623

Consolidated amortization related to intangible assets subject to amortization was \$616 million and \$445 million for the quarters ended September 30, 2009 and 2008, respectively. Consolidated amortization related to intangible assets subject to amortization for the nine months ended September 30, 2009 and 2008, was \$1,629 million and \$1,469 million, respectively.

## 8. GECS BORROWINGS

GECS borrowings are summarized in the following table.

(In millions)	September 30, 2009	At December 31, 2008
Short-term borrowings		
Commercial paper		
U.S.		
Unsecured(a)	\$ 40,135	\$ 62,768
Asset-backed(b)	2,884	3,652
Non-U.S.		
Current portion of long-term debt(a)(c)(d)	69,324	69,682
Bank deposits(e)	25,738	29,634
Bank borrowings(f)	5,041	10,569
GE Interest Plus notes(g)	6,520	5,633
Other	1,425	2,562
Total	160,938	193,533
Long-term borrowings		
Senior notes		
Unsecured(a)(d)	322,280	298,665
Asset-backed(h)	4,069	5,002
Subordinated notes(i)	2,711	2,866
Subordinated debentures(j)	7,706	7,315
Bank deposits(k)	10,649	7,220
Total	347,415	321,068
Total borrowings	\$ 508,353	\$ 514,601

(a) General Electric Capital Corporation (GE Capital) had issued and outstanding \$59,110 million (\$3,660 million commercial paper and \$55,450 million long-term borrowings) and \$35,243 million (\$21,823 million commercial paper and \$13,420 million long-term borrowings) of senior, unsecured debt that was guaranteed by the Federal Deposit Insurance Corporation (FDIC) under the Temporary Liquidity Guarantee Program at September 30, 2009 and December 31, 2008, respectively. GE Capital and GE are parties to an Eligible Entity Designation Agreement and GE Capital is subject to the terms of a Master Agreement, each entered into with the FDIC. The terms of these agreements include, among other things, a requirement that GE and GE Capital reimburse the FDIC for any amounts that the FDIC pays to holders of GE Capital debt that is guaranteed by the FDIC.

(b) Consists entirely of obligations of consolidated, liquidating securitization entities. See Note 16.

(c) Included \$239 million and \$326 million of asset-backed senior notes, issued by consolidated, liquidating securitization entities at September 30, 2009 and December 31, 2008, respectively.

Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

- (d) Included \$1,665 million (\$74 million short-term and \$1,591 million long-term) of borrowings under European government-sponsored programs at September 30, 2009.
- (e) Included \$20,893 million and \$11,793 million of deposits in non-U.S. banks at September 30, 2009 and December 31, 2008, respectively, and included certificates of deposits distributed by brokers of \$4,845 million and \$17,841 million at September 30, 2009 and December 31, 2008, respectively.
- (f) Term borrowings from banks with an original term to maturity of less than 12 months.
- (g) Entirely variable denomination floating rate demand notes.
- (h) Included \$895 million and \$2,104 million of asset-backed senior notes, issued by consolidated, liquidating securitization entities at September 30, 2009 and December 31, 2008, respectively. See Note 16.
- (i) Included \$417 million and \$750 million of subordinated notes guaranteed by GE at September 30, 2009 and December 31, 2008, respectively.
- (j) Subordinated debentures receive rating agency equity credit and were hedged at issuance to the U.S. dollar equivalent of \$7,725 million.
- (k) Included certificates of deposits distributed by brokers with maturities greater than one year of \$9,898 million and \$6,699 million at September 30, 2009 and December 31, 2008, respectively.

(25)

---

## 9. POSTRETIREMENT BENEFIT PLANS

We sponsor a number of pension and retiree health and life insurance benefit plans. Principal pension plans include the GE Pension Plan and the GE Supplementary Pension Plan. Principal retiree benefit plans generally provide health and life insurance benefits to employees who retire under the GE Pension Plan with 10 or more years of service. Other pension plans include the U.S. and non-U.S. pension plans with pension assets or obligations greater than \$50 million. Smaller pension plans and other retiree benefit plans are not material individually or in the aggregate. The effect on operations of the pension plans follows.

(In millions)	Principal Pension Plans			
	Three months ended		Nine months ended	
	September 30		September 30	
	2009	2008	2009	2008
Expected return on plan assets	\$ (1,125)	\$ (1,075)	\$ (3,378)	\$ (3,225)
Service cost for benefits earned	522	314	1,211	934
Interest cost on benefit obligation	667	663	2,001	1,988
Prior service cost amortization	81	80	242	242
Net actuarial loss amortization	86	60	259	181
Pension plans cost	\$ 231	\$ 42	\$ 335	\$ 120

(In millions)	Other Pension Plans			
	Three months ended		Nine months ended	
	September 30		September 30	
	2009	2008	2009	2008
Expected return on plan assets	\$ (110)	\$ (135)	\$ (321)	\$ (412)
Service cost for benefits earned	84	81	249	243
Interest cost on benefit obligation	117	123	338	374
Prior service cost amortization	3	3	8	9
Net actuarial loss amortization	37	21	93	64
Pension plans cost	\$ 131	\$ 93	\$ 367	\$ 278

The effect on operations of principal retiree health and life insurance plans follows.

(In millions)	Principal Retiree Health and Life Insurance Plans			
	Three months ended		Nine months ended	
	September 30		September 30	
	2009	2008	2009	2008
Expected return on plan assets	\$ (32)	\$ (32)	\$ (96)	\$ (98)
Service cost for benefits earned	177	71	336	214
Interest cost on benefit obligation	177	182	531	568
Prior service cost amortization	168	168	504	504
Net actuarial gain amortization	(27)	(23)	(81)	(26)
Retiree benefit plans cost	\$ 463	\$ 366	\$ 1,194	\$ 1,162

## 10. INCOME TAXES

During the first quarter of 2009, following the change in our external credit ratings, funding actions taken and review of our operations, liquidity and funding, we determined that undistributed prior-year earnings of non-U.S. subsidiaries of GECS, on which we had previously provided deferred U.S. taxes, would be indefinitely reinvested outside the U.S. This change increased the amount of prior-year earnings indefinitely reinvested outside the U.S. by approximately \$2 billion to \$77 billion, resulting in an income tax benefit of \$700 million in the first quarter of 2009.

(26)

---

The balance of “unrecognized tax benefits,” the amount of related interest and penalties we have provided and what we believe to be the range of reasonably possible changes in the next 12 months, were:

(In millions)	At	
	September 30, 2009	December 31, 2008
Unrecognized tax benefits	\$ 7,135	\$ 6,692
Portion that, if recognized, would reduce tax expense and effective tax rate(a)	4,912	4,453
Accrued interest on unrecognized tax benefits	1,293	1,204
Accrued penalties on unrecognized tax benefits	102	96
Reasonably possible reduction to the balance of unrecognized tax benefits		
in succeeding 12 months	0-1,500	0-1,500
Portion that, if recognized, would reduce tax expense and effective tax rate(a)	0-1,400	0-1,100

(a) Some portion of such reduction might be reported as discontinued operations.

The IRS is currently auditing our consolidated income tax returns for 2003-2007. In addition, certain other U.S. tax deficiency issues and refund claims for previous years remain unresolved. It is reasonably possible that the 2003-2005 U.S. audit cycle will be completed during the next 12 months, which could result in a decrease in our balance of unrecognized tax benefits. We believe that there are no other jurisdictions in which the outcome of unresolved issues or claims is likely to be material to our results of operations, financial position or cash flows. We further believe that we have made adequate provision for all income tax uncertainties.

GE and GECS file a consolidated U.S. federal income tax return. The GECS provision for current tax expense includes its effect on the consolidated return. The effect of GECS on the consolidated liability is settled in cash as GE tax payments are due.

## 11. SHAREOWNERS' EQUITY

A summary of increases (decreases) in GE shareowners' equity that did not result directly from transactions with shareowners, net of income taxes, follows.

(In millions)	Three months ended		Nine months ended	
	September 30		September 30	
	2009	2008	2009	2008
Net earnings attributable to the Company	\$ 2,494	\$ 4,312	\$ 8,012	\$ 13,688
Investment securities – net	1,697	(1,086)	2,615	(2,414)
Currency translation adjustments – net	1,857	(4,912)	4,342	(3,508)
Cash flow hedges – net	71	(1,622)	1,476	(1,500)
Benefit plans – net	180	210	659	924



Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

Total	\$	6,299	\$	(3,098)	\$	17,104	\$	7,190
-------	----	-------	----	---------	----	--------	----	-------

Changes to noncontrolling interests during the third quarter of 2009 resulted from net earnings (\$5 million), dividends (\$152 million), AOCI (\$14 million) and other (\$20 million). Changes to the individual components of AOCI attributable to noncontrolling interests were insignificant.

Changes to noncontrolling interests during the first nine months of 2009 resulted from net earnings (\$102 million), dividends (\$444 million), the effects of deconsolidating PTL (\$331 million, including \$101 million of AOCI), other AOCI (\$10 million) and other (\$4) million). Changes to the individual components of AOCI attributable to noncontrolling interests were insignificant.

(27)

---

## 12. GECS REVENUES FROM SERVICES

GECS revenues from services are summarized in the following table.

(In millions)	Three months ended		Nine months ended	
	September 30		September 30	
	2009	2008	2009	2008
Interest on loans	\$ 4,933	\$ 7,198	\$ 15,113	\$ 20,426
Equipment leased to others	2,902	3,967	9,314	11,686
Fees	1,160	1,989	3,419	4,798
Financing leases	795	1,107	2,533	3,456
Real estate investments	410	803	1,128	3,102
Premiums earned by insurance activities	515	554	1,525	1,664
Associated companies	277	560	751	1,676
Investment income(a)	755	531	2,413	2,388
Net securitization gains	449	317	1,169	1,022
Other items(b)(c)	337	826	2,604	3,809
Total	\$ 12,533	\$ 17,852	\$ 39,969	\$ 54,027

(a) Included net other-than-temporary impairments on investment securities of \$161 million and \$309 million in the third quarters of 2009 and 2008, respectively, and \$484 million and \$599 million in the first nine months of 2009 and 2008, respectively. See Note 3.

(b) Included a gain on the sale of a limited partnership interest in PTL and a related gain on the remeasurement of the retained investment to fair value totaling \$296 million in the first quarter of 2009. See Note 16.

(c) Included a gain of \$343 million on the remeasurement to fair value of our equity method investment in BAC, following our acquisition of a controlling interest in the second quarter of 2009. See Note 7.

## 13. EARNINGS PER SHARE INFORMATION

GE's authorized common stock consists of 13,200,000,000 shares having a par value of \$0.06 each. Information related to the calculation of earnings per share follows.

(In millions; per-share amounts in dollars)	Three months ended September 30			
	2009(a)		2008	
	Diluted	Basic	Diluted	Basic
Amounts attributable to the Company:				
Consolidated				
Earnings from continuing operations for per-share calculation	\$ 2,438	\$ 2,438	\$ 4,478	\$ 4,477
Preferred stock dividends declared	(75)	(75)	—	—
Earnings from continuing operations attributable to common shareowners for per-share calculation	\$ 2,363	\$ 2,363	\$ 4,478	\$ 4,477
Earnings (loss) from discontinued operations for per-share calculation	40	40	(165)	(165)
Net earnings attributable to GE common shareowners for per-share calculation	2,403	2,402	4,313	4,312
Average equivalent shares				
Shares of GE common stock outstanding	10,638	10,638	9,953	9,953
Employee compensation-related shares, including stock options	—	—	17	—
Total average equivalent shares	10,638	10,638	9,970	9,953
Per-share amounts				
Earnings from continuing operations	\$ 0.22	\$ 0.22	\$ 0.45	\$ 0.45
Earnings (loss) from discontinued operations	—	—	(0.02)	(0.02)
Net earnings	0.23	0.23	0.43	0.43

(29)

---

Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

(In millions; per-share amounts in dollars)	Nine months ended September 30			
	2009(a)		2008	
	Diluted	Basic	Diluted	Basic
Amounts attributable to the Company:				
Consolidated				
Earnings from continuing operations for per-share calculation	\$ 8,157	\$ 8,156	\$ 14,223	\$ 14,222
Preferred stock dividends declared	(225)	(225)	—	—
Earnings from continuing operations attributable to				
common shareowners for per-share calculation	\$ 7,932	\$ 7,931	\$ 14,223	\$ 14,222
Loss from discontinued operations for per-share calculation	(175)	(175)	(534)	(534)
Net earnings attributable to GE common shareowners for per-share calculation	7,757	7,756	13,689	13,688
Average equivalent shares				
Shares of GE common stock outstanding	10,601	10,601	9,965	9,965
Employee compensation-related shares, including stock options	—	—	24	—
Total average equivalent shares	10,601	10,601	9,989	9,965
Per-share amounts				
Earnings from continuing operations	\$ 0.75	\$ 0.75	\$ 1.42	\$ 1.43
Loss from discontinued operations	(0.02)	(0.02)	(0.05)	(0.05)
Net earnings	0.73	0.73	1.37	1.37

Effective January 1, 2009, our unvested restricted stock unit awards that contain non-forfeitable rights to dividends or dividend equivalents are considered participating securities and, therefore, are included in the computation of earnings per share pursuant to the two-class method. Application of this treatment had an insignificant effect.

(a) At September 30, 2009, there were no potential shares included in our diluted EPS calculation because the effect would have been anti-dilutive. Further information about potential common shares is provided in Notes 23 and 24 of our 2008 Form 10-K.

Earnings-per-share amounts are computed independently for earnings from continuing operations, earnings (loss) from discontinued operations and net earnings. As a result, the sum of per-share amounts from continuing operations and discontinued operations may not equal the total per-share amounts for net earnings. Additionally, earnings-per-share amounts are computed independently for each quarter. As a result, the sum of the per-share amounts for each quarter may not equal the year-to-date amounts.

#### 14. FAIR VALUE MEASUREMENTS

We adopted FASB ASC 820 in two steps; effective January 1, 2008, we adopted it for all financial instruments and non-financial instruments accounted for at fair value on a recurring basis and effective January 1, 2009, for all non-financial instruments accounted for at fair value on a non-recurring basis. This guidance establishes a new framework for measuring fair value and expands related disclosures. Broadly, the framework requires fair value to be determined based on the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants. It also establishes a three-level valuation hierarchy based upon observable and non-observable inputs.

For financial assets and liabilities, fair value is the price we would receive to sell an asset or pay to transfer a liability in an orderly transaction with a market participant at the measurement date. In the absence of active markets for the identical assets or liabilities, such measurements involve developing assumptions based on market observable data and, in the absence of such data, internal information that is consistent with what market participants would use in a hypothetical transaction that occurs at the measurement date.

(30)

---

Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect our market assumptions. Preference is given to observable inputs. These two types of inputs create the following fair value hierarchy:

Level 1 – Quoted prices for identical instruments in active markets.

Level 2 – Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations whose inputs are observable or whose significant value drivers are observable.

Level 3 – Significant inputs to the valuation model are unobservable.

We maintain policies and procedures to value instruments using the best and most relevant data available. In addition, we have risk management teams that review valuation, including independent price validation for certain instruments. Further, in other instances, we retain independent pricing vendors to assist in valuing certain instruments.

The following section describes the valuation methodologies we use to measure different financial instruments at fair value on a recurring basis. There has been no change to the valuation methodologies during 2009.

#### Investments in Debt and Equity Securities

When available, we use quoted market prices to determine the fair value of investment securities, and they are included in Level 1. Level 1 securities primarily include publicly-traded equity securities.

When quoted market prices are unobservable, we obtain pricing information from an independent pricing vendor. The pricing vendor uses various pricing models for each asset class that are consistent with what other market participants would use. The inputs and assumptions to the model of the pricing vendor are derived from market observable sources including: benchmark yields, reported trades, broker/dealer quotes, issuer spreads, benchmark securities, bids, offers, and other market-related data. Since many fixed income securities do not trade on a daily basis, the methodology of the pricing vendor uses available information as applicable such as benchmark curves, benchmarking of like securities, sector groupings, and matrix pricing. The pricing vendor considers all available market observable inputs in determining the evaluation for a security. Thus, certain securities may not be priced using quoted prices, but rather determined from market observable information. These investments are included in Level 2 and primarily comprise our portfolio of corporate fixed income, and government, mortgage and asset-backed securities. In infrequent circumstances, our pricing vendors may provide us with valuations that are based on significant unobservable inputs, and in those circumstances we classify the investment securities in Level 3.

Annually, we conduct reviews of our primary pricing vendor, with the assistance of an accounting firm, to validate that the inputs used in that vendor's pricing process are deemed to be market observable as defined in the standard. While we were not provided access to proprietary models of the vendor, our reviews have included on-site walk-throughs of the pricing process, methodologies and control procedures for each asset class and level for which prices are provided. Our review also included an examination of the underlying inputs and assumptions for a sample of individual securities across asset classes, credit rating levels and various durations, a process we continue to perform for each reporting period. In addition, the pricing vendor has an established challenge process in place for all security valuations, which facilitates identification and resolution of potentially erroneous prices. We believe that the prices received from our pricing vendor are representative of prices that would be received to sell the assets at the measurement date (exit prices) and are classified appropriately in the hierarchy.

(31)

---

We use non-binding broker quotes as our primary basis for valuation when there is limited, or no, relevant market activity for a specific instrument or for other instruments that share similar characteristics. We have not adjusted the prices we have obtained. Investment securities priced using non-binding broker quotes are included in Level 3. As is the case with our primary pricing vendor, third-party brokers do not provide access to their proprietary valuation models, inputs and assumptions. Accordingly, our risk management personnel conduct internal reviews of pricing for all such investment securities quarterly to ensure reasonableness of valuations used in our financial statements. These reviews are designed to identify prices that appear stale, those that have changed significantly from prior valuations, and other anomalies that may indicate that a price may not be accurate. Based on the information available, we believe that the fair values provided by the brokers are representative of prices that would be received to sell the assets at the measurement date (exit prices). Level 3 investment securities valued using non-binding broker quotes totaled \$1,059 million and \$2,074 million at September 30, 2009 and December 31, 2008, respectively, and were classified as available-for-sale securities.

Retained interests in securitizations are valued using a discounted cash flow model that considers the underlying structure of the securitization and estimated net credit exposure, prepayment assumptions, discount rates and expected life.

Private equity investments held in investment company affiliates are initially valued at cost. Valuations are reviewed at the end of each quarter utilizing available market data to determine whether or not any fair value adjustments are necessary. Such market data include any comparable public company trading multiples. Unobservable inputs include company-specific fundamentals and other third-party transactions in that security. These investments are generally included in Level 3.

#### Derivatives

We use closing prices for derivatives included in Level 1, which are traded either on exchanges or liquid over-the-counter markets.

The majority of our derivatives portfolio is valued using internal models. The models maximize the use of market observable inputs including interest rate curves and both forward and spot prices for currencies and commodities. Derivative assets and liabilities included in Level 2 primarily represent interest rate swaps, cross-currency swaps and foreign currency and commodity forward and option contracts.

Derivative assets and liabilities included in Level 3 primarily represent interest rate products that contain embedded optionality or prepayment features.

The following tables present our assets and liabilities measured at fair value on a recurring basis. Included in the tables are investment securities of \$25,995 million and \$21,967 million at September 30, 2009 and December 31, 2008, respectively, primarily supporting obligations to annuitants and policyholders in our run-off insurance operations, and \$7,204 million and \$8,190 million at September 30, 2009 and December 31, 2008, respectively, supporting obligations to holders of guaranteed investment contracts. Such securities are mainly investment grade.



## Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

(In millions)	Level 1	Level 2	Level 3	Netting adjustment(a)	Net balance
September 30, 2009					
Assets					
Investment securities					
Debt					
U.S. corporate	\$ 75	\$ 20,192	\$ 3,145	\$ —	\$ 23,412
State and municipal	185	1,702	247	—	2,134
Residential	—	3,380	57	—	3,437
mortgage-backed					
Commercial	—	2,484	59	—	2,543
mortgage-backed					
Asset-backed	—	830	1,902	—	2,732
Corporate – non-U.S.	238	725	750	—	1,713
Government – non-U.S.	1,156	2,048	166	—	3,370
U.S. government and					—
federal					
agency	8	3,259	291	—	3,558
Retained interests	—	—	8,418	—	8,418
Equity					
Available-for-sale	603	161	21	—	785
Trading	659	—	—	—	659
Derivatives(b)	—	12,124	856	(4,758)	8,222
Other(c)	2	—	971	—	973
Total	\$ 2,926	\$ 46,905	\$ 16,883	\$ (4,758)	\$ 61,956
Liabilities					
Derivatives	\$ —	\$ 8,891	\$ 283	\$ (4,784)	\$ 4,390
Other(d)	—	804	—	—	804
Total	\$ —	\$ 9,695	\$ 283	\$ (4,784)	\$ 5,194
December 31, 2008					
Assets					
Investment securities					
Debt					
U.S. corporate	\$ —	\$ 17,191	\$ 3,209	\$ —	\$ 20,400
State and municipal	—	1,234	247	—	1,481
Residential	30	4,141	173	—	4,344
mortgage-backed					
Commercial	—	2,070	66	—	2,136
mortgage-backed					
Asset-backed	—	880	1,605	—	2,485
Corporate – non-U.S.	69	562	658	—	1,289
Government – non-U.S.	496	422	424	—	1,342
U.S. government and					
federal					
agency	5	515	184	—	704

Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

Retained interests	–	–	6,356	–	6,356
Equity					
Available-for-sale	475	12	34	–	521
Trading	83	305	–	–	388
Derivatives(b)	–	18,911	1,142	(7,411)	12,642
Other(c)	1	288	1,105	–	1,394
Total	\$ 1,159	\$ 46,531	\$ 15,203	\$ (7,411)	\$ 55,482
Liabilities					
Derivatives	\$ 2	\$ 12,643	\$ 166	\$ (7,575)	\$ 5,236
Other(d)	–	1,031	–	–	1,031
Total	\$ 2	\$ 13,674	\$ 166	\$ (7,575)	\$ 6,267

- (a) The netting of derivative receivables and payables is permitted when a legally enforceable master netting agreement exists. Included fair value adjustments related to our own and counterparty credit risk.
- (b) The fair value of derivatives included an adjustment for non-performance risk. At September 30, 2009 and December 31, 2008, the cumulative adjustment was a gain of \$26 million and \$177 million, respectively.
- (c) Included private equity investments and loans designated under the fair value option.
- (d) Primarily represented the liability associated with certain of our deferred incentive compensation plans.

Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

The following tables present the changes in Level 3 instruments measured on a recurring basis for the three months ended September 30, 2009 and 2008, and the nine months ended September 30, 2009 and 2008. The majority of our Level 3 balances consist of investment securities classified as available-for-sale with changes in fair value recorded in shareowners' equity.

Changes in Level 3 Instruments for the Three Months Ended September 30, 2009

(In millions)	Net realized/					September 30, 2009	Net change in unrealized gains (losses) relating to instruments still held at September 30, 2009 (c)
	July 1, 2009	Net realized/unrealized gains(losses) included in earnings(a)	Net realized/unrealized gains (losses) included in comprehensive income	Purchases, and issuances settlements	Transfers in and/or out of Level 3(b)		
<b>Investment securities</b>							
<b>Debt</b>							
U.S. corporate	\$ 2,925	\$ (33)	\$ 258	\$ (46)	\$ 41	\$ 3,145	\$ 1
State and municipal	157	–	6	73	11	247	–
<b>Residential</b>							
mortgage-backed	62	(1)	5	–	(9)	57	–
<b>Commercial</b>							
mortgage-backed	50	–	4	–	5	59	–
Asset-backed	1,814	(10)	17	(30)	111	1,902	–
Corporate – non-U.S.	639	15	72	(4)	28	750	–
<b>Government</b>							
– non-U.S.	143	–	10	14	(1)	166	–
<b>U.S. government</b>							
and federal agency	266	22	4	(1)	–	291	–
Retained interests	7,525	275	74	544	–	8,418	75
<b>Equity</b>							
Available-for-sale	18	–	2	–	1	21	1
Trading	–	–	–	–	–	–	–
Derivatives(d)(e)	789	47	27	(68)	(184)	611	62
Other	1,031	(90)	21	9	–	971	(90)
<b>Total</b>	<b>\$ 15,419</b>	<b>\$ 225</b>	<b>\$ 500</b>	<b>\$ 491</b>	<b>\$ 3</b>	<b>\$ 16,638</b>	<b>\$ 49</b>

(a) Earnings effects are primarily included in the “GECS revenues from services” and “Interest and other financial charges” captions in the Condensed Statement of Earnings.

(b)

Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

Transfers in and out of Level 3 are considered to occur at the beginning of the period. Transfers out of Level 3 were a result of increased use of quotes from independent pricing vendors based on recent trading activity.

- (c) Represented the amount of unrealized gains or losses for the period included in earnings.
- (d) Earnings from derivatives were more than offset by \$83 million in losses from related derivatives included in Level 2.
- (e) Represented derivative assets net of derivative liabilities and included cash accruals of \$38 million not reflected in the fair value hierarchy table.

(34)

---

## Changes in Level 3 Instruments for the Three Months Ended September 30, 2008

(In millions)	Net realized/ unrealized gains (losses)						Net change in unrealized gains (losses) relating to instruments still held at September 30, 2008 (c)
	July 1, 2008	Net realized/ unrealized gains(losses) included in earnings(a)	included in comprehensive income	Purchases, and issuances and settlements	Transfers in and/or out of Level 3(b)	September 30, 2008	
Investment securities	\$ 13,830	\$ 278	\$ (321)	\$ (484)	\$ (291)	\$ 13,012	\$ 128
Derivatives(d)(e)	491	414	18	(61)	9	871	359
Other	1,349	(84)	(39)	(5)	(1)	1,220	(88)
Total	\$ 15,670	\$ 608	\$ (342)	\$ (550)	\$ (283)	\$ 15,103	\$ 399

(a) Earnings effects are primarily included in the “GECS revenues from services” and “Interest and other financial charges” captions in the Condensed Statement of Earnings.

(b) Transfers in and out of Level 3 are considered to occur at the beginning of the period.

(c) Represented the amount of unrealized gains or losses for the period included in earnings.

(d) Earnings from derivatives were more than offset by \$190 million in losses from related derivatives included in Level 2 and \$253 million in losses from qualifying fair value hedges.

(e) Represented derivative assets net of derivative liabilities and included cash accruals of \$23 million not reflected in the fair value hierarchy table.

Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

Changes in Level 3 Instruments for the Nine Months Ended September 30, 2009

(In millions)	Net realized/ unrealized gains (losses)					Net change in unrealized gains (losses)	
	Net realized/ unrealized gains(losses)	included in comprehensive earnings(a)	included in accumulated other income	Purchases, issuances and settlements	Transfers in and/or out of Level 3(b)	September 30, 2009	relating to instruments still held at September 30, 2009 (c)
	January 1, 2009					September 30, 2009	September 30, 2009 (c)
<b>Investment securities</b>							
<b>Debt</b>							
U.S. corporate	\$ 3,220	\$ (151)	\$ 320	\$ (106)	\$ (138)	\$ 3,145	\$ 4
State and municipal	247	–	(101)	65	36	247	–
Residential							
mortgage-backed	173	(1)	(10)	(20)	(85)	57	–
Commercial							
mortgage-backed	66	–	(4)	–	(3)	59	–
Asset-backed	1,605	(1)	244	84	(30)	1,902	–
Corporate – non-U.S.	659	2	87	31	(29)	750	–
Government							
– non-U.S.	424	–	6	17	(281)	166	–
U.S. government							
and							
federal agency	183	22	88	(2)	–	291	–
Retained interests	6,356	924	244	894	–	8,418	166
<b>Equity</b>							
Available-for-sale	23	(1)	5	(2)	(4)	21	2
Trading	–	–	–	–	–	–	–
Derivatives(d)(e)	1,003	56	(38)	(241)	(169)	611	(117)
Other	1,105	(227)	32	54	7	971	(298)
<b>Total</b>	<b>\$ 15,064</b>	<b>\$ 623</b>	<b>\$ 873</b>	<b>\$ 774</b>	<b>\$ (696)</b>	<b>\$ 16,638</b>	<b>\$ (243)</b>

(a) Earnings effects are primarily included in the “GECS revenues from services” and “Interest and other financial charges” captions in the Condensed Statement of Earnings.

(b) Transfers in and out of Level 3 are considered to occur at the beginning of the period. Transfers out of Level 3 were a result of increased use of quotes from independent pricing vendors based on recent trading activity.

(c) Represented the amount of unrealized gains or losses for the period included in earnings.

(d)

Earnings from derivatives were partially offset by \$40 million in losses from related derivatives included in Level 2 ..

(e) Represented derivative assets net of derivative liabilities and included cash accruals of \$38 million not reflected in the fair value hierarchy table.

(36)

---

## Changes in Level 3 Instruments for the Nine Months Ended September 30, 2008

(In millions)	Net realized/ unrealized gains (losses)						Net change in unrealized gains (losses)  relating to instruments still held at September 30, 2008 (c)
	January 1, 2008	Net realized/ unrealized gains(losses) included in earnings(a)	included in comprehensive income	Purchases, issuances and settlements	Transfers in and/or out of Level 3(b)	September 30, 2008	
Investment securities	\$ 12,447	\$ 619	\$ (503)	\$ 60	\$ 389	\$ 13,012	\$ 101
Derivatives(d)(e)	265	719	40	(162)	9	871	554
Other	1,330	(110)	(9)	(41)	50	1,220	(54)
Total	\$ 14,042	\$ 1,228	\$ (472)	\$ (143)	\$ 448	\$ 15,103	\$ 601

(a) Earnings effects are primarily included in the “GECS revenues from services” and “Interest and other financial charges” captions in the Condensed Statement of Earnings.

(b) Transfers in and out of Level 3 are considered to occur at the beginning of the period.

(c) Represented the amount of unrealized gains or losses for the period included in earnings.

(d) Earnings from derivatives were partially offset by \$275 million in losses from related derivatives included in Level 2 and \$309 million in losses from qualifying fair value hedges.

(e) Represented derivative assets net of derivative liabilities and included cash accruals of \$23 million not reflected in the fair value hierarchy table.

## Non-Recurring Fair Value Measurements

Certain assets are measured at fair value on a non-recurring basis. These assets are not measured at fair value on an ongoing basis but are subject to fair value adjustments only in certain circumstances. These include certain loans that are written down to fair value when they are held for sale or when they are written down to the fair value of their underlying collateral when deemed impaired, cost and equity method investments that are written down to fair value when their declines are determined to be other-than-temporary, long-lived assets that are written down to fair value when they are held for sale or determined to be impaired and the remeasurement of retained investments in formerly consolidated subsidiaries.

Non-recurring fair value amounts (as measured at the time of the adjustment) for assets still held at September 30, 2009 and December 31, 2008, totaled \$744 million and \$48 million, identified as Level 2, and \$16,233 million and



Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

\$3,145 million, identified as Level 3, respectively. Level 3 amounts at September 30, 2009 primarily included our retained investment in PTL (\$5,991 million), financing receivables and loans held for sale (\$5,404 million), long-lived assets (\$3,215 million), primarily real estate held for investment and equipment leased to others, and cost and equity method investments (\$1,313 million).

The following table represents the fair value adjustments to assets measured at fair value on a non-recurring basis and still held at September 30, 2009 and September 30, 2008.

(In millions)	Three months ended		Nine months ended	
	September 30		September 30	
	2009	2008	2009	2008
Financing receivables and loans held for sale	\$ (658)	\$ (121)	\$ (1,339)	\$ (383)
Cost and equity method investments	(354)	(199)	(822)	(275)
Long-lived assets(a)	(417)	(135)	(692)	(210)
Retained investments in formerly consolidated subsidiaries(a)	—	—	237	—
Total	\$ (1,429)	\$ (455)	\$ (2,616)	\$ (868)

(a) FASB ASC 820 was adopted for non-financial assets valued on a non-recurring basis as of January 1, 2009.

(37)

---

The following describes the valuation methodologies we use to measure non-financial instruments accounted for at fair value on a non-recurring basis. There has been no change to the valuation methodologies during 2009.

#### Loans

When available, we use observable market data, including pricing on recent closed market transactions, to value loans which are included in Level 2. When this data is unobservable, we use valuation methodologies using current market interest rate data adjusted for inherent credit risk, and such loans are included in Level 3. When appropriate, loans are valued using collateral values as a practical expedient.

#### Long-lived Assets

Long-lived assets, including aircraft and real estate, may be measured at fair value if such assets are held for sale or when there is a determination that the asset is impaired. The determination of fair value is based on the best information available, including internal cash flow estimates discounted at an appropriate interest rate, quoted market prices when available, market prices for similar assets and independent appraisals, as appropriate. For real estate, cash flow estimates are based on current market estimates that reflect current and projected lease profiles and available industry information about expected trends in rental, occupancy and capitalization rates.

#### Investments in Subsidiaries and Formerly Consolidated Subsidiaries

Upon a change in control that results in deconsolidation of a subsidiary, a fair value measurement may be required if we sell a controlling interest and retain a noncontrolling stake in the entity. Such investments are valued using a discounted cash flow model, comparative market multiples or a combination of both approaches as appropriate. In applying these methodologies, we rely on a number of factors, including actual operating results, future business plans, economic projections and market data.

### 15. FINANCIAL INSTRUMENTS

The following table provides information about the assets and liabilities not carried at fair value in our Statement of Financial Position. Consistent with FASB ASC 825, the table excludes financing leases and non-financial assets and liabilities. Apart from certain of our borrowings and certain marketable securities, few of the instruments identified below are actively traded and their fair values must often be determined using financial models. Realization of the fair value of these instruments depends upon market forces beyond our control, including marketplace liquidity. For a description on how we estimate fair value, see Note 29 to the consolidated financial statements in our 2008 Form 10-K.

Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

(In millions)	At					
	September 30, 2009			December 31, 2008		
	Notional amount	Assets (liabilities) Carrying amount (net)	Estimated fair value	Notional amount	Assets (liabilities) Carrying amount (net)	Estimated fair value
<b>GE</b>						
<b>Assets</b>						
Investments and notes receivable	\$ (a)	\$ 443	\$ 434	\$ (a)	\$ 554	\$ 511
<b>Liabilities</b>						
Borrowings	(a)	(12,247)	(12,938)	(a)	(12,202)	(12,267)
<b>GECS</b>						
<b>Assets</b>						
Loans	(a)	291,774	273,017	(a)	305,376	292,797
Other commercial mortgages	(a)	1,172	1,194	(a)	1,501	1,427
Loans held for sale	(a)	1,864	1,898	(a)	3,640	3,670
Other financial instruments (b)	(a)	2,229	2,351	(a)	2,637	2,810
<b>Liabilities</b>						
Borrowings(c)(d)	(a)	(508,353)	(509,465)	(a)	(514,601)	(495,541)
Investment contract benefits	(a)	(4,003)	(4,556)	(a)	(4,212)	(4,536)
Guaranteed investment contracts	(a)	(9,241)	(9,156)	(a)	(10,828)	(10,677)
Insurance – credit life(e)	1,481	(74)	(49)	1,165	(44)	(31)

(a) These financial instruments do not have notional amounts.

(b) Principally cost method investments.

(c) See Note 8.

(d) Fair values exclude interest rate and currency derivatives designated as hedges of borrowings. Had they been included, the fair value of borrowings at September 30, 2009 and December 31, 2008 would have been reduced by \$3,367 million and \$3,776 million, respectively.

(e) Net of reinsurance of \$2,300 million and \$3,103 million at September 30, 2009 and December 31, 2008, respectively.

Loan Commitments

Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

(in millions)	Notional amount at	
	September 30, 2009	December 31, 2008
Ordinary course of business lending commitments (a)(b)	\$ 7,370	\$ 8,507
Unused revolving credit lines(c)		
Commercial	30,259	26,300
Consumer – principally credit cards	245,764	252,867

(a) Excluded investment commitments of \$2,493 million and \$3,501 million as of September 30, 2009 and December 31, 2008, respectively.

(b) Included a \$1,004 million and \$1,067 million commitment as of September 30, 2009 and December 31, 2008, respectively, associated with a secured financing arrangement that can increase to a maximum of \$4,943 million based on the asset volume under the arrangement.

(c) Excluded inventory financing arrangement, which may be withdrawn at our option, of \$13,234 million and \$14,503 million as of September 30, 2009 and December 31, 2008, respectively.

(39)

---

## Derivatives and Hedging

On January 1, 2009, in accordance with FASB ASC 815, we began disclosing additional qualitative and quantitative information about our derivative and hedging activities. The following disclosures should be read in the context of our existing disclosure in Note 29 to the consolidated financial statements in our 2008 Form 10-K.

As a matter of policy, we use derivatives for risk management purposes. We do not use derivatives for speculative purposes. A key risk management objective for our financial services businesses is to mitigate interest rate and currency risk by seeking to ensure that the characteristics of the debt match the assets they are funding. If the form (fixed versus floating) and currency denomination of the debt we issue do not match the related assets, we typically execute derivatives to adjust the nature and tenor of debt funding to meet this objective. The determination of whether a derivative is used to achieve this objective depends on a number of factors, including customer needs for specific types of financing, and market factors affecting the type of debt we can issue.

Of the outstanding notional amount of \$353,000 million, approximately 87%, or \$305,000 million, is associated with reducing or eliminating the interest rate, currency or market risk between financial assets and liabilities in our financial services businesses. The remaining derivatives activity primarily relates to hedging against adverse changes in currency exchange rates and commodity prices related to anticipated sales and purchases. These activities are designated as hedges when practicable. When it is not possible to apply hedge accounting, or when the derivative and the hedged item are both recorded in earnings currently, the derivatives are accounted for as economic hedges and hedge accounting is not applied. This most frequently occurs when we hedge a recognized foreign currency transaction (e.g., a receivable or payable) with a derivative. Since the effects of changes in exchange rates are reflected currently in earnings for both the derivative and the underlying, the economic hedge does not require hedge accounting.

The following table provides information about the fair value of our derivatives, by contract type, separating those accounted for as hedges and those that are not.

(In millions)	At September 30, 2009	
	Fair value	
	Assets	Liabilities
Derivatives accounted for as hedges		
Interest rate contracts	\$ 5,535	\$ 3,690
Currency exchange contracts	4,170	3,489
Other contracts	31	10
	9,736	7,189
Derivatives not accounted for as hedges		
Interest rate contracts	1,125	1,022
Currency exchange contracts	1,693	856
Other contracts	426	107
	3,244	1,985
Netting adjustment(a)	(4,758)	(4,784)
Total	\$ 8,222	\$ 4,390

Derivatives are classified in the captions "All other assets" and "All other liabilities" in our financial statements.

- (a) The netting of derivative receivables and payables is permitted when a legally enforceable master netting agreement exists. Amounts included fair value adjustments related to our own and counterparty credit risk. At September 30, 2009 and December 31, 2008, the cumulative adjustment for non-performance risk was a gain of \$26 million and \$177 million, respectively.

(40)

---

## Earnings Effects of Derivatives on the Statement of Earnings

For relationships designated as fair value hedges, which relate entirely to hedges of debt, changes in fair value of the derivatives are recorded in earnings along with offsetting adjustments to the carrying amount of the hedged debt. Through September 30, 2009, such adjustments increased the carrying amount of debt outstanding by \$4,355 million. The following table provides information about the earnings effects of our fair value hedging relationships for the three and nine months ended September 30, 2009.

(In millions)	Financial statement caption	Three months ended September 30, 2009		Nine months ended September 30, 2009	
		Gain (loss) on hedging derivatives	Gain (loss) on hedged items	Gain (loss) on hedging derivatives	Gain (loss) on hedged items
Interest rate contracts	Interest and other financial charges	\$ 1,559	\$ (1,768)	\$ (3,621)	\$ 3,478
Currency exchange contracts	Interest and other financial charges	(36)	53	(1,094)	1,085

Fair value hedges resulted in \$(192) million and \$(152) million of ineffectiveness of which \$(153) million and \$(228) million reflects amounts excluded from the assessment of effectiveness for the three and nine months ended September 30, 2009, respectively.

For derivatives that are designated in a cash flow hedging relationship, the effective portion of the change in fair value of the derivative is reported in the cash flow hedges subaccount of AOCI and reclassified into earnings contemporaneously with the earnings effects of the hedged transaction. Earnings effects of the derivative and the hedged item are reported in the same caption in the Statement of Earnings. Hedge ineffectiveness and components of changes in fair value of the derivative that are excluded from the assessment of effectiveness are recognized in earnings each reporting period.

For derivatives that are designated as hedges of net investment in a foreign operation, we assess effectiveness based on changes in spot currency exchange rates. Changes in spot rates on the derivative are recorded in the currency translation adjustments subaccount of AOCI until such time as the foreign entity is substantially liquidated or sold. The change in fair value of the forward points, which reflects the interest rate differential between the two countries on the derivative, are excluded from the effectiveness assessment and are recorded currently in earnings.

The following tables provide additional information about the financial statement effects related to our cash flow hedges and net investment hedges for the three and nine months ended September 30, 2009.

Three months ended September 30, 2009 (In millions)	Gain (loss) recognized in OCI	Financial statement caption	Gain (loss) reclassified from AOCI into earnings
<b>Cash flow hedges</b>			
Interest rate contracts	\$ 27	Interest and other financial charges	\$ (495)
		GECS revenues from services	7
Currency exchange contracts	275	Interest and other financial charges	228
		Other costs and expenses	(73)
		GECS revenues from services	(36)
		Sales of goods and services	53
		Other income	(2)
Commodity contracts	(34)	GECS revenues from services	(24)
		Other costs and expenses	—
<b>Total</b>	<b>\$ 268</b>		<b>\$ (342)</b>
<b>Net investment hedges</b>			
Currency exchange contracts	\$ (1,702)	GECS revenues from services	\$ (2)



Nine months ended September 30, 2009 (In millions)	Gain (loss) recognized in OCI	Financial statement caption	Gain (loss) reclassified from AOCI into earnings
<b>Cash flow hedges</b>			
Interest rate contracts	\$ 703	Interest and other financial charges	\$ (1,539)
		GECS revenues from services	7
Currency exchange contracts	2,603	Interest and other financial charges	1,221
		Other costs and expenses	(181)
		GECS revenues from services	(98)
		Sales of goods and services	115
		Other income	(2)
Commodity contracts	–	GECS revenues from services	–
		Other costs and expenses	(3)
<b>Total</b>	<b>\$ 3,306</b>		<b>\$ (480)</b>
<b>Net investment hedges</b>			
Currency exchange contracts	\$ (4,976)	GECS revenues from services	\$ (32)

Of the total pre-tax amount recorded in AOCI, \$3,126 million related to cash flow hedges of forecasted transactions of which we expect to transfer \$1,440 million to earnings as an expense in the next 12 months contemporaneously with the earnings effects of the related forecasted transactions. In the first nine months of 2009, we recognized insignificant gains and losses related to hedged forecasted transactions and firm commitments that did not occur by the end of the originally specified period. At September 30, 2009, the maximum term of derivative instruments that hedge forecasted transactions was 26 years and related to hedges of anticipated interest payments associated with external debt.

For cash flow hedges, the amount of ineffectiveness in the hedging relationship and amount of the changes in fair value of the derivative that are not included in the measurement of ineffectiveness are both reflected in earnings each reporting period. These amounts totaled \$9 million and \$11 million for the three and nine months ended September 30, 2009, respectively, and primarily appear in GECS revenues from services. Ineffectiveness from net investment hedges was \$(99) million and \$(656) million for the three and nine months ended September 30, 2009, respectively, which primarily related to changes in value of the forward points that under our hedge accounting designations are excluded from the assessment of effectiveness and recorded directly into earnings. These amounts appear in the "Interest and other financial charges" caption in the Statement of Earnings.

Changes in the fair value of derivatives that are not designated as hedges are recorded in earnings each period. As discussed above, these derivatives are entered into as economic hedges of changes in interest rates, currency exchange rates, commodity prices and other market risks. Gains or losses related to the derivative are recorded in predefined captions in the Statement of Earnings, typically "GECS revenues from services" or "Other income," based on our accounting policy. In general, the earnings effects of the item that represents the economic risk exposure is recorded in the same caption as the derivative. Gains for the first nine months of 2009 on derivatives not designated as hedges, without considering the offsetting earnings effects from the item representing the economic risk exposure, were \$562 million, related to interest rate contracts of \$140 million, currency exchange contracts of \$171 million and equity, credit and commodity derivatives of \$251 million.

(43)

---

### Counterparty Credit Risk

To lower our exposure to credit risk, our standard master agreements typically contain mutual downgrade provisions that provide the ability of each party to require assignment or termination if the long-term credit rating of the counterparty were to fall below A-/A3. In certain of these master agreements, each party also has the ability to require assignment or termination if the short-term rating of the counterparty were to fall below A-1/P-1. The net derivative liability subject to these provisions was approximately \$2,687 million at September 30, 2009. In addition to these provisions, in certain of these master agreements, we also have collateral arrangements that provide us with the right to hold collateral (cash or U.S. Treasuries or other highly-rated securities) when the current market value of derivative contracts exceeds a specified limit. We also have a limited number of such collateral agreements under which we must post collateral. Under these agreements and in the normal course of business, the fair value of collateral posted by counterparties at September 30, 2009, was approximately \$7,978 million, of which \$2,500 million was held in cash and \$5,478 million represented pledged securities. The fair value of collateral posted by us was approximately \$1,836 million, of which \$1,771 million was cash and \$65 million represented securities repledged.

More information regarding our counterparty credit risk and master agreements can be found in Note 29 to the consolidated financial statements in our 2008 Form 10-K.

### Guarantees of Derivatives

We do not sell credit default swaps; however, as part of our risk management services, we provide certain performance guarantees to third-party financial institutions related to plain vanilla interest rate swaps on behalf of some customers related to variable rate loans we have extended to them. The fair value of such guarantees was \$28 million at September 30, 2009. The aggregate fair value of customer derivative contracts in a liability position at September 30, 2009, was \$314 million before consideration of any offsetting effect of collateral. At September 30, 2009, collateral value was sufficient to cover the loan amount and the fair value of the customer's derivative, in the event we had been called upon to perform under the derivative. Given our strict underwriting criteria, we believe the likelihood that we will be required to perform under these guarantees is remote.

## 16. OFF-BALANCE SHEET ARRANGEMENTS

We securitize financial assets and arrange other forms of asset-backed financing in the ordinary course of business to improve shareowner returns. The securitization transactions we engage in are similar to those used by many financial institutions. Beyond improving returns, these securitization transactions serve as funding sources for a variety of diversified lending and securities transactions. Historically, we have used both GE-supported and third-party Variable Interest Entities (VIEs) to execute off-balance sheet securitization transactions funded in the commercial paper and term markets. The largest single category of VIEs that we are involved with are Qualifying Special Purpose Entities (QSPEs), which meet specific characteristics defined in U.S. GAAP that exclude them from the scope of consolidation standards. Investors in these entities only have recourse to the assets owned by the entity and not to our general credit, unless noted below. We did not provide non-contractual support to any consolidated VIE, unconsolidated VIE or QSPE in the nine months ended September 30, 2009. We do not have implicit support arrangements with any VIE or QSPE.

### Variable Interest Entities

When evaluating whether we are the primary beneficiary of a VIE, and must therefore consolidate the entity, we perform a qualitative analysis that considers the design of the VIE, the nature of our involvement and the variable interests held by other parties. If that evaluation is inconclusive as to which party absorbs a majority of the entity's expected losses or residual returns, a quantitative analysis is performed to determine who is the primary beneficiary.

(44)

---

## Consolidated Variable Interest Entities

For additional information about our consolidated VIEs, see Note 30 to the consolidated financial statements in our 2008 Form 10-K. Consolidated VIEs at September 30, 2009 and December 31, 2008 follow:

(In millions)	September 30, 2009		At December 31, 2008	
	Assets	Liabilities	Assets	Liabilities
Consolidated, liquidating securitization entities(a)	\$ 2,790	\$ 2,969	\$ 4,000	\$ 3,868
Trinity(b)	7,657	9,447	9,192	11,623
Penske Truck Leasing Co., L.P. (PTL)(c)	–	–	7,444	1,339
Other(d)	5,471	3,062	6,062	4,432
	\$ 15,918	\$ 15,478	\$ 26,698	\$ 21,262

- (a) If the short-term credit rating of GE Capital or these entities were reduced below A-1/P-1, we could be required to provide substitute liquidity for those entities or provide funds to retire the outstanding commercial paper. The maximum net amount that we could be required to provide in the event of such a downgrade is determined by contract and totaled \$2,900 million at September 30, 2009. The borrowings of these entities are reflected in our Statement of Financial Position.
- (b) If the long-term credit rating of GE Capital were to fall below AA-/Aa3 or its short-term credit rating were to fall below A-1+/P-1, GE Capital could be required to provide approximately \$2,917 million to such entities as of September 30, 2009 pursuant to letters of credit issued by GE Capital. To the extent that the entities' liabilities exceed the ultimate value of the proceeds from the sale of their assets and the amount drawn under the letters of credit, GE Capital could be required to provide such excess amount. The borrowings of these entities are reflected in our Statement of Financial Position.
- (c) In the first quarter of 2009, we sold a 1% limited partnership interest in PTL, a previously consolidated VIE, to Penske Truck Leasing Corporation, the general partner of PTL, whose majority shareowner is a member of GE's Board of Directors. The disposition of the shares, coupled with our resulting minority position on the PTL advisory committee and related changes in our contractual rights, resulted in the deconsolidation of PTL. We recognized a pre-tax gain on the sale of \$296 million, including a gain on the remeasurement of our retained investment of \$189 million. The measurement of the fair value of our retained investment in PTL was based on a methodology that incorporated both discounted cash flow information and market data. In applying this methodology, we utilized different sources of information, including actual operating results, future business plans, economic projections and market observable pricing multiples of similar businesses. The resulting fair value reflected our position as a noncontrolling shareowner at the conclusion of the transaction.
- (d) A majority of the remaining assets and liabilities of VIEs that are included in our consolidated financial statements were acquired in transactions subsequent to January 1, 2004. Assets of these entities consist of amortizing securitizations of financial assets originated by acquirees in Australia and Japan, and real estate partnerships. We have no recourse arrangements with these entities.

## Unconsolidated Variable Interest Entities

Our involvement with unconsolidated VIEs consists of the following activities: assisting in the formation and financing of an entity, providing recourse and/or liquidity support, servicing the assets and receiving variable fees for services provided. The classification in our financial statements of our variable interests in these entities depends on the nature of the entity. As described below, our retained interests in securitization-related VIEs and QSPEs is reported in financing receivables or investment securities depending on its legal form. Variable interests in partnerships and corporate entities would be classified as either equity method or cost method investments.

In the ordinary course of business, we make investments in entities in which we are not the primary beneficiary, but may hold a variable interest such as limited partner equity interests or mezzanine debt investment. These investments are classified in two captions in our financial statements: "All other assets" for investments accounted for under the equity method, and "GECS financing receivables" for debt financing provided to these entities.

(45)

---

Investments in unconsolidated VIEs at September 30, 2009 and December 31, 2008 follow:

(In millions)	At	
	September 30, 2009	December 31, 2008
Other assets(a)	\$ 8,991	\$ 2,919
Financing receivables	712	1,045
Total investment	9,703	3,964
Contractual obligations to fund new investments	1,488	1,159
Maximum exposure to loss	\$ 11,191	\$ 5,123

(a) At September 30, 2009, our remaining investment in PTL of \$5,991 million comprised a 49.9% partnership interest of \$950 million and loans and advances of \$5,041 million.

Other than those entities described above, we also hold passive investments in RMBS, CMBS and asset-backed securities issued by entities that may be either VIEs or QSPEs. Such investments were, by design, investment grade at issuance and held by a diverse group of investors. As we have no formal involvement in such entities beyond our investment, we believe that the likelihood is remote that we would be required to consolidate them. Further information about such investments is provided in Note 3.

#### Securitization Activities

We transfer assets to QSPEs in the ordinary course of business as part of our ongoing securitization activities. In our securitization transactions, we transfer assets to a QSPE and receive a combination of cash and retained interests in the assets transferred. The QSPE sells beneficial interests in the assets transferred to third-party investors, to fund the purchase of the assets.

The financing receivables in our QSPEs have similar risks and characteristics to our on-book financing receivables and were underwritten to the same standard. Accordingly, the performance of these assets has been similar to our on-book financing receivables; however, the blended performance of the pools of receivables in our QSPEs reflects the eligibility screening requirements that we apply to determine which receivables are selected for sale. Therefore, the blended performance can differ from the on-book performance.

When we securitize financing receivables we retain interests in the transferred receivables in two forms: a seller's interest in the assets of the QSPE, which we classify as financing receivables, and subordinated interests in the assets of the QSPE, which we classify as investment securities. In certain credit card receivables trusts, we are required to maintain minimum free equity (subordinated interest) of 4% or 7% depending on the credit rating of GE Capital.

Financing receivables transferred to securitization entities that remained outstanding and our retained interests in those financing receivables at September 30, 2009 and December 31, 2008 follow.

(In millions)	Equipment(a)(b)(c)	Commercial real estate(b)	Credit card receivables(c)	Other assets(b)	Total assets
September 30, 2009					
Asset amount outstanding	\$ 10,702	\$ 7,533	\$ 24,570	\$ 4,005	\$ 46,810
Included within the amount above					
are retained interests of:					
Financing receivables(d)	168	–	1,770	–	1,938
Investment securities	1,084	253	6,712	329	8,378
December 31, 2008					
Asset amount outstanding	\$ 13,298	\$ 7,970	\$ 26,046	\$ 5,250	\$ 52,564
Included within the amount above					
are retained interests of:					
Financing receivables(d)	339	–	3,802	–	4,141
Investment securities	747	222	4,806	532	6,307

(a) Included inventory floorplan receivables.

(b) In certain transactions entered into prior to December 31, 2004, we provided contractual credit and liquidity support to third parties who purchased debt in the QSPEs. We have not entered into additional arrangements since that date. At September 30, 2009 and December 31, 2008, liquidity support totaled \$2,098 million and \$2,143 million, respectively. Credit support totaled \$2,097 million and \$2,164 million at September 30, 2009 and December 31, 2008, respectively.

(c) As permitted by the terms of the applicable trust documents, in the second and third quarters of 2009, we transferred \$268 million of floorplan financing receivables to the GE Dealer Floorplan Master Note Trust and \$328 million of credit card receivables to the GE Capital Credit Card Master Note Trust in exchange for additional subordinated interests. These actions had the effect of maintaining the AAA ratings of certain securities issued by these entities.

(d) Uncertificated seller's interests.

#### Retained Interests in Securitization Transactions

When we transfer financing receivables, we determine the fair value of retained interests received as part of the securitization transaction. Further information about how fair value is determined is presented in Note 14. Retained interests in securitized receivables that are classified as investment securities are reported at fair value in each reporting period. These assets decrease as cash is received on the underlying financing receivables. Retained interests



classified as financing receivables are accounted for in a similar manner to our on-book financing receivables.

(47)

---

Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

Key assumptions used in measuring the fair value of retained interests classified as investment securities and the sensitivity of the current fair value to changes in those assumptions related to all outstanding retained interests at September 30, 2009 and December 31, 2008 follow.

(In millions)	Equipment	Commercial real estate	Credit card receivables	Other assets
September 30, 2009				
Discount rate(a)	9.2 %	20.5 %	11.2 %	5.5 %
Effect of				
10% adverse change	\$ (13)	\$ (13)	\$ (69)	\$ (1)
20% adverse change	(26)	(25)	(136)	(2)
Prepayment rate(a)(b)	23.5 %	10.8 %	9.4 %	54.4 %
Effect of				
10% adverse change	\$ (4)	\$ (2)	\$ (56)	\$ -
20% adverse change	(8)	(4)	(103)	(1)
Estimate of credit losses(a)	1.8 %	3.0 %	16.0 %	0.1 %
Effect of				
10% adverse change	\$ (6)	\$ (3)	\$ (231)	\$ -
20% adverse change	(13)	(7)	(459)	(1)
Remaining weighted average asset lives (in months)	10	53	10	3
Net credit losses for the quarter Delinquencies	\$ 113	\$ 109	\$ 1,333	\$ 11
	163	175	1,561	77
December 31, 2008				
Discount rate(a)	17.6 %	25.8 %	15.1 %	13.4 %
Effect of				
10% adverse change	\$ (15)	\$ (14)	\$ (53)	\$ (1)
20% adverse change	(30)	(26)	(105)	(3)
Prepayment rate(a)(b)	19.5 %	11.3 %	9.6 %	52.0 %
Effect of				
10% adverse change	\$ (2)	\$ (3)	\$ (60)	\$ -
20% adverse change	(5)	(7)	(118)	(1)
Estimate of credit losses(a)	0.7 %	1.3 %	16.2 %	- %
Effect of				
10% adverse change	\$ (5)	\$ (2)	\$ (223)	\$ -
20% adverse change	(10)	(4)	(440)	-
Remaining weighted average asset lives (in months)	14	55	10	4
Net credit losses for the year Delinquencies	\$ 89	\$ 28	\$ 1,512	\$ 5
	123	260	1,833	80

- (a) Based on weighted averages.
- (b) Represented a payment rate on credit card receivables, inventory financing receivables (included within equipment) and trade receivables (included within other assets).

(48)

---

Activity related to retained interests classified as investment securities in our consolidated financial statements for the three and nine months ended September 30, 2009 and 2008 follows.

(In millions)	Three months ended		Nine months ended	
	September 30		September 30	
	2009	2008	2009	2008
Cash flows on transfers				
Proceeds from new transfers	\$ 3,724	\$ 657	\$ 6,924	\$ 4,313
Proceeds from collections reinvested in revolving period transfers	14,770	18,155	45,798	57,210
Cash flows on retained interests recorded as investment securities	1,787	1,420	5,141	4,451
Effect on GECS revenues from services				
Net gain on sale	\$ 449	\$ 317	\$ 1,169	\$ 1,022
Change in fair value of retained interests recorded in earnings	38	103	210	10
Other-than-temporary impairments	(44)	(54)	(106)	(197)

#### Derivative Activities

Our QSPEs use derivatives to eliminate interest rate risk between the assets and liabilities. At inception of the transaction, the QSPE will enter into derivative contracts to receive a floating rate of interest and pay a fixed rate with terms that effectively match those of the financial assets held. In some cases, we are the counterparty to such derivative contracts, in which case a second derivative is executed with a third party to substantially eliminate the exposure created by the first derivative. The fair value of such derivative contracts was a net asset of \$514 million and \$752 million at September 30, 2009 and December 31, 2008, respectively. We have no other derivatives arrangements with QSPEs or other VIEs.

#### Servicing Activities

The amount of our servicing assets and liabilities was insignificant at September 30, 2009 and December 31, 2008. We received servicing fees from QSPEs of \$144 million and \$162 million, respectively, for the three months ended September 30, 2009 and 2008, and \$447 million and \$486 million, respectively, for the first nine months ended September 30, 2009 and 2008.

At September 30, 2009 and December 31, 2008, accounts payable included \$3,832 million and \$4,446 million, respectively, representing obligations to QSPEs for collections received in our capacity as servicer from obligors of the QSPEs.

Included in other GECS receivables at September 30, 2009 and December 31, 2008, were \$2,802 million and \$2,346 million, respectively, relating to amounts owed by QSPEs to GE, principally for the purchase of financial assets.

(49)

---

## 17. INTERCOMPANY TRANSACTIONS

Effects of transactions between related companies are eliminated and consist primarily of GECS dividends to GE or capital contributions from GE to GECS; GE customer receivables sold to GECS; GECS services for trade receivables management and material procurement; buildings and equipment (including automobiles) leased by GE from GECS; information technology (IT) and other services sold to GECS by GE; aircraft engines manufactured by GE that are installed on aircraft purchased by GECS from third-party producers for lease to others; medical equipment manufactured by GE that is leased by GECS to others; and various investments, loans and allocations of GE corporate overhead costs.

These intercompany transactions are reported in the GE and GECS columns of our financial statements (and include customer receivables sold from GE to GECS), but are eliminated in deriving our consolidated financial statements. The effects of these eliminations on our consolidated cash flows from operating, investing and financing activities follow.

(In millions)	Nine months ended September	
	2009	2008
<b>Operating</b>		
Sum of GE and GECS cash from (used for) operating activities – continuing operations	\$ 13,434	\$ 31,779
Elimination of GECS dividend to GE	–	(2,291)
Net increase in GE customer receivables sold to GECS	(372)	(1,255)
Other reclassifications and eliminations	951	(429)
Consolidated cash from (used for) operating activities – continuing operations	\$ 14,013	\$ 27,804
<b>Investing</b>		
Sum of GE and GECS cash from (used for) investing activities – continuing operations	\$ 25,809	\$ (52,947)
Net increase in GE customer receivables sold to GECS	372	1,255
Capital contribution from GE to GECS	9,500	–
Other reclassifications and eliminations	(939)	174
Consolidated cash from (used for) investing activities – continuing operations	\$ 34,742	\$ (51,518)
<b>Financing</b>		
Sum of GE and GECS cash from (used for) financing activities – continuing operations	\$ (26,714)	\$ 21,600
Elimination of short-term intercompany borrowings(a)	824	370
Elimination of GECS dividend to GE	–	2,291
Capital contribution from GE to GECS	(9,500)	–
Other reclassifications and eliminations	(178)	23
Consolidated cash from (used for) financing activities – continuing operations	\$ (35,568)	\$ 24,284

(a) Includes GE investment in GECS short-term borrowings, such as commercial paper.

In the GE and GECS columns of our Statement of Cash Flows for the year ended December 31, 2008, we properly reported a \$5,500 million capital contribution from GE to GECS as an investing use of cash by GE (included in the caption "All other investing activities") and a financing source of cash to GECS (included in the caption "All other financing activities"). This intercompany transaction was not eliminated in deriving our consolidated cash flows. As a result, our consolidated cash used for investing activities and our consolidated cash from financing activities were both overstated by the amount of the capital contribution. This item had no effect on our consolidated cash from operating activities or total consolidated cash flows, nor did it affect our financial position or results of operations. We will correct this immaterial item in our 2009 Annual Report on Form 10-K.

(50)

---

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

A. Results of Operations

General Electric Company's consolidated financial statements represent the combination of the industrial manufacturing and product services businesses of General Electric Company (GE) and the financial services businesses of General Electric Capital Services, Inc. (GECS or financial services).

In the accompanying analysis of financial information, we sometimes use information derived from consolidated financial information but not presented in our financial statements prepared in accordance with U.S. generally accepted accounting principles (GAAP). Certain of these data are considered "non-GAAP financial measures" under the U.S. Securities and Exchange Commission (SEC) rules. For such measures, we have provided supplemental explanations and reconciliations in Exhibit 99(a) to this Form 10-Q Report.

Unless otherwise indicated, we refer to captions such as revenues and earnings from continuing operations attributable to the Company simply as "revenues" and "earnings" throughout this Management's Discussion and Analysis. Similarly, discussion of other matters in our condensed, consolidated financial statements relates to continuing operations unless otherwise indicated.

Overview

Earnings from continuing operations attributable to the Company decreased 45% to \$2.454 billion in the third quarter of 2009 compared with \$4.477 billion in the third quarter of 2008. Earnings per share (EPS) from continuing operations were \$0.22 in the third quarter of 2009, down 51% compared with \$0.45 in the third quarter of 2008.

For the first nine months of 2009, earnings from continuing operations attributable to the Company decreased 42% to \$8.187 billion compared with \$14.222 billion for the same period in 2008. EPS from continuing operations were \$0.75 in the first nine months of 2009, down 47% compared with \$1.42 in the first nine months of 2008.

Earnings from discontinued operations, net of taxes, was an insignificant amount in the third quarter of 2009 compared with a loss of \$0.2 billion in the third quarter of 2008, and included the results of GE Money Japan (our Japanese personal loan business, Lake, and Japanese mortgage and card businesses, excluding our investment in GE Nissen Credit Co., Ltd.), our U.S. mortgage business (WMC), Plastics, Advanced Materials, most of GE Insurance Solutions Corporation (GE Insurance Solutions), GE Life and Genworth Financial, Inc. (Genworth).

Loss from discontinued operations, net of taxes, was \$0.2 billion for the first nine months of 2009 compared with \$0.5 billion for the same period in 2008.

Net earnings attributable to GE common shareowners decreased 44% to \$2.419 billion and EPS decreased 47% to \$0.23 in the third quarter of 2009 compared with \$4.312 billion and \$0.43, respectively, in the third quarter of 2008.

For the first nine months of 2009, net earnings attributable to GE common shareowners decreased 43% to \$7.787 billion, compared with \$13.688 billion for the same period in 2008, and EPS decreased 47% to \$0.73, compared with \$1.37 in the first nine months of 2008.

Revenues of \$37.8 billion in the third quarter of 2009 were 20% lower than in the third quarter of 2008, reflecting organic revenue declines, the stronger U.S. dollar, the lack of a current-year counterpart to the third quarter 2008 Olympics broadcasts and the net effects of acquisitions and dispositions, including the effect of the deconsolidation of Penske Truck Leasing Co., L.P. (PTL). Industrial sales decreased 13% to \$25.1 billion, reflecting organic revenue



declines, the lack of a current-year counterpart to the third quarter 2008 Olympics broadcasts and the stronger U.S. dollar. Sales of product services (including sales of spare parts and related services) of \$8.5 billion in the third quarter of 2009 were about the same compared with the third quarter of 2008. Financial services revenues decreased 31% over the comparable period of last year to \$12.7 billion, reflecting organic revenue declines, the net effects of acquisitions and dispositions and the stronger U.S. dollar.

(51)

---

Revenues of \$115.3 billion for the first nine months of 2009 were 15% lower than revenues of \$136.3 billion for the first nine months of 2008, reflecting organic revenue declines, the stronger U.S. dollar, the net effects of acquisitions and dispositions (including the effect of the deconsolidation of PTL) and the lack of a current-year counterpart to the third quarter 2008 Olympics broadcasts. Industrial sales of \$75.2 billion were 7% lower than in 2008 reflecting organic revenue declines, the stronger U.S. dollar and the lack of a current-year counterpart to the 2008 Olympics broadcasts. Financial services revenues for the first nine months of 2009 decreased 27% to \$40.7 billion as a result of organic revenue declines, the stronger U.S. dollar and the net effects of acquisitions and dispositions.

Overall, acquisitions contributed \$0.9 billion and \$1.7 billion to consolidated revenues in the third quarters of 2009 and 2008, respectively. Our consolidated earnings in the third quarters of 2009 and 2008 included approximately \$0.1 billion and \$0.2 billion, respectively, from acquired businesses. We integrate acquisitions as quickly as possible. Only revenues and earnings from the date we complete the acquisition through the end of the fourth following quarter are attributed to such businesses. Dispositions also affected our operations through lower revenues of \$1.5 billion and \$0.1 billion in the third quarters of 2009 and 2008, respectively. The effect of dispositions on earnings was an insignificant amount in both the third quarters of 2009 and 2008.

Acquisitions contributed \$3.5 billion and \$6.1 billion to consolidated revenues in the first nine months of 2009 and 2008, respectively. Our consolidated net earnings in the first nine months of 2009 and 2008 included approximately \$0.9 billion and \$0.6 billion, respectively, from acquired businesses. Dispositions also affected our operations through lower revenues of \$3.6 billion in the first nine months of 2009 and higher revenues of \$0.3 billion in the first nine months of 2008. The effect of dispositions on earnings was an increase of \$0.4 billion in both the first nine months of 2009 and 2008.

The most significant acquisitions affecting results in 2009 were CitiCapital, BAC Credomatic (BAC), Interbanca S.p.A. and Bank BPH at Capital Finance; Airfoils Technologies International – Singapore Pte. Ltd. (ATI-Singapore) and Vital Signs, Inc. at Technology Infrastructure; and Hydril Pressure Control at Energy Infrastructure.

#### Segment Operations

Operating segments comprise our five businesses focused on the broad markets they serve: Energy Infrastructure, Technology Infrastructure, NBC Universal, Capital Finance and Consumer & Industrial.

Segment profit is determined based on internal performance measures used by the Chief Executive Officer to assess the performance of each business in a given period. In connection with that assessment, the Chief Executive Officer may exclude matters such as charges for restructuring; rationalization and other similar expenses; in-process research and development and certain other acquisition-related charges and balances; technology and product development costs; certain gains and losses from acquisitions or dispositions; and litigation settlements or other charges, responsibility for which preceded the current management team.

Segment profit always excludes the effects of principal pension plans, results reported as discontinued operations, earnings attributable to noncontrolling interests of consolidated subsidiaries and accounting changes. Segment profit excludes or includes interest and other financial charges and income taxes according to how a particular segment's management is measured – excluded in determining segment profit, which we sometimes refer to as "operating profit," for Energy Infrastructure, Technology Infrastructure, NBC Universal and Consumer & Industrial; included in determining segment profit, which we sometimes refer to as "net earnings," for Capital Finance.

We have reclassified certain prior-period amounts to conform to the current-period's presentation. In addition to providing information on segments in their entirety, we have also provided supplemental information for certain businesses within the segments.

(52)

---

## Energy Infrastructure

(In millions)	Three months ended September 30		Nine months ended September 30	
	2009	2008	2009	2008
Revenues	\$ 8,917	\$ 9,769	\$ 26,733	\$ 27,164
Segment profit	\$ 1,582	\$ 1,425	\$ 4,646	\$ 4,074
Revenues				
Energy(a)	\$ 7,128	\$ 8,015	\$ 21,872	\$ 22,283
Oil & Gas	1,953	1,891	5,444	5,321
Segment profit				
Energy(a)	\$ 1,273	\$ 1,143	\$ 3,965	\$ 3,426
Oil & Gas	338	305	800	721

(a) Effective January 1, 2009, our Water business was combined with Energy. Prior-period amounts were reclassified to conform to the current-period's presentation.

Energy Infrastructure revenues decreased 9%, or \$0.9 billion, in the third quarter of 2009 as lower volume (\$0.8 billion), the stronger U.S. dollar (\$0.2 billion) and lower other income (\$0.1 billion), primarily related to the lack of a current-year counterpart to transaction gains, were partially offset by higher prices (\$0.3 billion). Lower volume at Energy related to decreases in equipment sales was partially offset by higher volume at Oil & Gas, primarily related to increases in equipment sales. The effects of the stronger U.S. dollar were at both Oil & Gas and Energy. Higher prices were primarily at Energy.

Segment profit increased 11%, or \$0.2 billion, as higher prices (\$0.3 billion) and lower material and other costs (\$0.1 billion) were partially offset by lower other income (\$0.2 billion), primarily related to the lack of a current-year counterpart to transaction gains, and lower volume (\$0.1 billion). Lower material and other costs were primarily at Energy. The decrease in volume was at Energy.

Energy Infrastructure revenues decreased 2%, or \$0.4 billion, in the first nine months of 2009 as higher prices (\$1.0 billion) and higher volume (\$0.1 billion), including customer contract termination fees, were more than offset by the stronger U.S. dollar (\$1.0 billion) and lower other income (\$0.5 billion), primarily related to marks on foreign currency contracts and the lack of a current-year counterpart to transaction gains. The increase in price was primarily at Energy. The increase in volume reflected increased equipment sales at Oil & Gas, partially offset by decreased equipment sales at Energy. The effects of the stronger U.S. dollar were at both Oil & Gas and Energy.

Segment profit for the first nine months of 2009 increased 14%, or \$0.6 billion, as higher prices (\$1.0 billion), lower material and other costs (\$0.2 billion) and the effects of productivity (\$0.1 billion) were partially offset by lower other income (\$0.6 billion), primarily related to marks on foreign currency contracts and the lack of a current-year counterpart to transaction gains, and the stronger U.S. dollar (\$0.1 billion). Lower material and other costs were primarily at Energy, while the effects of productivity were primarily at Oil & Gas. The effects of the stronger U.S. dollar were at Oil & Gas. Included in segment results was a decrease of \$0.2 billion to revenues and \$0.1 billion to segment profit related to a change in estimate of measuring progress towards long-term contract completion at Vetco

Gray.

(53)

---

## Technology Infrastructure

(In millions)	Three months ended September 30		Nine months ended September 30	
	2009	2008	2009	2008
Revenues	\$ 10,209	\$ 11,450	\$ 31,200	\$ 33,761
Segment profit	\$ 1,748	\$ 1,900	\$ 5,384	\$ 5,657
Revenues				
Aviation	\$ 4,542	\$ 4,841	\$ 13,978	\$ 14,084
Enterprise Solutions	904	1,192	2,735	3,532
Healthcare	3,801	4,191	11,310	12,569
Transportation	970	1,256	3,210	3,606
Segment profit				
Aviation	\$ 970	\$ 834	\$ 2,973	\$ 2,523
Enterprise Solutions	103	187	295	503
Healthcare	508	634	1,509	1,909
Transportation	177	255	630	750

Technology Infrastructure revenues decreased 11%, or \$1.2 billion, in the third quarter of 2009 as lower volume (\$1.2 billion), the stronger U.S. dollar (\$0.1 billion) and lower other income (\$0.1 billion) were partially offset by higher prices (\$0.1 billion). The decrease in volume was across all businesses in the segment. The effects of the stronger U.S. dollar were primarily at Healthcare. Higher prices were primarily at Aviation.

Segment profit decreased 8%, or \$0.2 billion, primarily from lower volume (\$0.2 billion) and lower other income (\$0.1 billion), partially offset by higher prices (\$0.1 billion). The decrease in volume was across all businesses in the segment.

Technology Infrastructure revenues decreased 8%, or \$2.6 billion, in the first nine months of 2009 as lower volume (\$2.5 billion) and the stronger U.S. dollar (\$0.7 billion) were partially offset by higher prices (\$0.4 billion) and gains related to acquisitions and dispositions (\$0.4 billion), including the ATI-Singapore acquisition and the Times Microwave Systems disposition. The decrease in volume was across all businesses in the segment. The effects of the stronger U.S. dollar were at Healthcare, Enterprise Solutions and Aviation. Higher prices, primarily at Aviation, were partially offset by lower prices at Healthcare.

Segment profit for the first nine months of 2009 decreased 5%, or \$0.3 billion, primarily from lower volume (\$0.6 billion), lower productivity (\$0.1 billion), higher labor and other costs (\$0.1 billion) and the stronger U.S. dollar (\$0.1 billion), partially offset by higher prices (\$0.4 billion) and gains related to acquisitions and dispositions (\$0.4 billion), including the ATI-Singapore acquisition and the Times Microwave Systems disposition. The decrease in volume was across all businesses in the segment. The effects of productivity at Transportation, Healthcare and Enterprise Solutions were partially offset by Aviation.

NBC Universal revenues of \$4.1 billion decreased 20%, or \$1.0 billion, in the third quarter of 2009 as lower revenues in our broadcast television business (\$1.0 billion), reflecting the lack of a current-year counterpart to the 2008 Olympics broadcasts and the effects of lower advertising revenues, lower revenues in film (\$0.3 billion) and lower earnings and higher impairments related to associated companies (\$0.3 billion) were partially offset by a gain relating to A&E Television Network (AETN) (\$0.6 billion) and higher revenues in cable (\$0.1 billion). During the third quarter of 2009, Lifetime Entertainment Services was contributed by third parties to AETN (in which we hold an equity method investment). As a result, our ownership in AETN was diluted from 25.0% to 15.8%, resulting in a pre-tax gain of \$0.6 billion which is reported in other income. Segment profit of \$0.7 billion increased 13%, or \$0.1 billion, as the gain related to AETN (\$0.6 billion) and higher earnings in our broadcast television business (\$0.2 billion), reflecting the lack of a current-year counterpart to losses from the 2008 Olympics broadcasts which more than offset the effects of lower advertising revenues, were partially offset by lower earnings and higher impairments related to associated companies (\$0.3 billion), lower earnings in film (\$0.2 billion) and lack of current-year counterpart to 2008 proceeds from insurance claims (\$0.1 billion).

NBC Universal revenues of \$11.2 billion for the first nine months of 2009 decreased 11%, or \$1.4 billion, compared to the comparable period of 2008 as lower revenues in our broadcast television business (\$1.1 billion), reflecting the lack of a current-year counterpart to the 2008 Olympics broadcasts and the effects of lower advertising revenues, lower earnings and higher impairments related to associated companies and investment securities (\$0.6 billion) and lower revenues in film (\$0.4 billion) were partially offset by the gain relating to AETN (\$0.6 billion) and higher revenues in cable (\$0.2 billion). Segment profit of \$1.7 billion decreased 27%, or \$0.6 billion, as lower earnings and higher impairments related to associated companies and investment securities (\$0.6 billion), lower earnings in film (\$0.4 billion), lack of current-year counterpart to 2008 proceeds from insurance claims (\$0.1 billion) and lower earnings in our broadcast television business (\$0.1 billion) were partially offset by the gain related to AETN (\$0.6 billion) and higher earnings in cable (\$0.1 billion).

#### Capital Finance

(In millions)	Three months ended September 30		Nine months ended September 30	
	2009	2008	2009	2008
Revenues	\$ 12,161	\$ 17,292	\$ 38,100	\$ 52,242
Segment profit	\$ 263	\$ 2,020	\$ 2,008	\$ 7,602

(In millions)	September	At	December
	30, 2009	September 30, 2008	31, 2008
Total assets	\$ 550,744	\$ 622,135	\$ 572,903

(In millions)	Three months ended		Nine months ended	
	September 30 2009	2008	September 30 2009	2008
Revenues				
Commercial Lending and Leasing (CLL)(a)	\$ 4,668	\$ 6,474	\$ 15,519	\$ 20,297

Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

Consumer (formerly GE Money)(a)	4,878	6,613	14,508	19,709
Real Estate	982	1,679	2,970	5,526
Energy Financial Services	483	1,261	1,617	3,020
GE Capital Aviation Services (GECAS)	1,150	1,265	3,486	3,690
Segment profit				
CLL(a)	\$ 135	\$ 389	\$ 625	\$ 1,985
Consumer(a)	434	796	1,404	2,852
Real Estate	(538)	244	(948)	1,204
Energy Financial Services	41	306	181	606
GECAS	191	285	746	955

(55)

---



(In millions)	At		
	September 30, 2009	September 30, 2008	December 31, 2008
Assets			
CLL(a)	\$ 213,979	\$ 247,810	\$ 228,176
Consumer(a)	180,070	213,889	187,927
Real Estate	83,684	88,739	85,266
Energy Financial Services	22,598	21,856	22,079
GECAS	50,413	49,841	49,455

(a) During the first quarter of 2009, we transferred Banque Artesia Nederland N.V. (Artesia) from CLL to Consumer. Prior-period amounts were reclassified to conform to the current-period's presentation.

Capital Finance revenues decreased 30% and net earnings decreased 87% compared with the third quarter of 2008. Revenues for the third quarters of 2009 and 2008 included \$0.7 billion and \$0.2 billion of revenue from acquisitions, respectively, and in 2009 were reduced by \$1.5 billion as a result of dispositions, including the effect of the deconsolidation of PTL. Revenues for the quarter also decreased \$4.2 billion compared with the third quarter of 2008 as a result of organic revenue declines, driven by a lower asset base and a lower interest rate environment, and the stronger U.S. dollar. Net earnings decreased by \$1.8 billion in the third quarter of 2009 compared with the third quarter of 2008, primarily due to higher provisions for losses on financing receivables associated with the challenging economic environment, partially offset by lower selling, general and administrative costs.

Capital Finance revenues decreased 27% and net earnings decreased 74% compared with the first nine months of 2008. Revenues for the first nine months of 2009 and 2008 included \$2.6 billion and \$0.4 billion of revenue from acquisitions, respectively, and in 2009 were reduced by \$3.5 billion as a result of dispositions, including the effect of the deconsolidation of PTL. Revenues for the first nine months also decreased \$12.8 billion compared with the first nine months of 2008 as a result of organic revenue declines, primarily driven by a lower asset base and a lower interest rate environment, and the stronger U.S. dollar. Net earnings decreased by \$5.6 billion in the first nine months of 2009 compared with the first nine months of 2008, primarily due to higher provisions for losses on financing receivables associated with the challenging economic environment, partially offset by lower selling, general and administrative costs.

During the first nine months of 2009, General Electric Capital Corporation (GE Capital) provided \$51 billion of new financings in the U.S. to various companies, infrastructure projects and municipalities. Additionally, we extended \$54 billion of credit to approximately 49 million U.S. consumers. GE Capital provided credit to approximately 19,700 new commercial customers and 26,000 new small businesses during the first nine months of 2009 in the U.S. and ended the period with outstanding credit to more than 350,000 commercial customers and 147,000 small businesses through retail programs in the U.S.

Additional information about certain Capital Finance businesses follows.

CLL revenues decreased 28% and net earnings decreased 65% compared with the third quarter of 2008. Revenues for the third quarters of 2009 and 2008 included \$0.5 billion and \$0.2 billion, respectively, from acquisitions, and were

reduced by \$1.1 billion from dispositions, primarily related to the deconsolidation of PTL. Revenues for the quarter also decreased \$1.0 billion compared with the third quarter of 2008 as a result of organic revenue declines (\$0.8 billion) and the stronger U.S. dollar (\$0.2 billion). Net earnings decreased by \$0.3 billion in the third quarter of 2009, reflecting higher provisions for losses on financing receivables (\$0.1 billion) and declines in lower-taxed earnings from global operations (\$0.1 billion), partially offset by higher investment income (\$0.1 billion) and acquisitions (\$0.1 billion). Net earnings also included mark-to-market losses and other-than-temporary impairments (\$0.2 billion), partially offset by the absence of the 2008 Genpact loss (\$0.2 billion).

(56)

---

CLL revenues decreased 24% and net earnings decreased 69% compared with the first nine months of 2008. Revenues for the first nine months of 2009 and 2008 included \$1.7 billion and \$0.3 billion from acquisitions, respectively, and were reduced by \$2.0 billion from dispositions, primarily related to the deconsolidation of PTL. Revenues for the first nine months of 2009 also included \$0.3 billion related to a gain on the partial sale of a limited partnership interest in PTL and remeasurement of our retained investment. Revenues for the first nine months decreased \$4.2 billion compared with the first nine months of 2008 as a result of organic revenue declines (\$3.3 billion) and the stronger U.S. dollar (\$0.9 billion). Net earnings decreased by \$1.4 billion in the first nine months of 2009, reflecting higher provisions for losses on financing receivables (\$0.6 billion), lower gains (\$0.4 billion), declines in lower-taxed earnings from global operations (\$0.3 billion) and the stronger U.S. dollar (0.1 billion), partially offset by acquisitions (\$0.4 billion). Net earnings also included mark-to-market losses and other-than-temporary impairments (\$0.3 billion) and the absence of the 2008 Genpact gain (\$0.1 billion), partially offset by the gain on PTL sale and remeasurement (\$0.3 billion).

Consumer revenues decreased 26% and net earnings decreased 45% compared with the third quarter of 2008. Revenues for the third quarter of 2009 included \$0.3 billion from acquisitions and were reduced by \$0.4 billion as a result of dispositions. Revenues for the quarter decreased \$1.6 billion compared with the third quarter of 2008 as a result of organic revenue declines (\$1.1 billion) and the stronger U.S. dollar (\$0.5 billion). The decrease in net earnings resulted from core declines (\$0.5 billion), partially offset by higher securitization income (\$0.1 billion). Core declines primarily resulted from lower results in the U.S. and U.K., reflecting higher provisions for losses on financing receivables (\$0.4 billion) and the effects of mark-to-market losses and other-than-temporary impairments (\$0.1 billion).

Consumer revenues decreased 26% and net earnings decreased 51% compared with the first nine months of 2008. Revenues for the first nine months of 2009 included \$0.8 billion from acquisitions (including a gain of \$0.3 billion on the remeasurement of our previously held equity investment in BAC related to the acquisition of a controlling interest (BAC acquisition gain)) and were reduced by \$1.3 billion as a result of dispositions, and the lack of a current-year counterpart to the 2008 gain on sale of our Corporate Payment Services (CPS) business (\$0.4 billion). Revenues for the first nine months decreased \$4.3 billion compared with the first nine months of 2008 as a result of organic revenue declines (\$2.5 billion) and the stronger U.S. dollar (\$1.9 billion). The decrease in net earnings resulted primarily from core declines (\$1.7 billion) and the lack of a current-year counterpart to the 2008 gain on sale of our CPS business (\$0.2 billion). These decreases were partially offset by higher securitization income (\$0.2 billion) and the BAC acquisition gain (\$0.2 billion). Core declines primarily resulted from lower results in the U.S. & U.K., reflecting higher provisions for losses on financing receivables (\$1.6 billion) and the effects of mark-to-market losses and other-than-temporary impairments (\$0.2 billion), partially offset by growth in lower-taxed earnings from global operations (\$0.1 billion). The benefit from lower-taxed earnings from global operations included \$0.5 billion from the decision to indefinitely reinvest prior-year earnings outside the U.S.

Real Estate revenues decreased 42% and net earnings decreased 320% compared with the third quarter of 2008. Revenues for the quarter decreased \$0.7 billion compared with the third quarter of 2008 as a result of organic revenue declines (\$0.6 billion), primarily as a result of a decrease in sales of properties, and the stronger U.S. dollar (\$0.1 billion). Real Estate net earnings decreased \$0.8 billion compared with the third quarter of 2008, primarily from an increase in provisions for losses on financing receivables and impairments (\$0.5 billion) and a decrease in gains on sales of properties as compared to the prior period (\$0.2 billion). Depreciation expense on real estate equity investments totaled \$0.3 billion and \$0.4 billion in the third quarters of 2009 and 2008, respectively.

Real Estate revenues decreased 46% and net earnings decreased 179% compared with the first nine months of 2008. Revenues for the first nine months decreased \$2.6 billion compared with the first nine months of 2008 as a result of organic revenue declines (\$2.3 billion), primarily as a result of a decrease in sales of properties, and the stronger U.S. dollar (\$0.3 billion). Real Estate net earnings decreased \$2.2 billion compared with the first nine months of 2008,

primarily from a decrease in gains on sales of properties as compared to the prior period (\$1.1 billion) and an increase in provisions for losses on financing receivables and impairments (\$0.8 billion). Depreciation expense on real estate equity investments totaled \$0.9 billion in both the first nine months of 2009 and 2008, respectively.

(57)

---

Energy Financial Services revenues decreased 62% and net earnings decreased 87% compared with the third quarter of 2008. Revenues for the quarter decreased \$0.8 billion compared with the third quarter of 2008 as a result of organic declines (\$0.8 billion), primarily as a result of the effects of lower energy commodity prices and a decrease in gains on sales of assets. The decrease in net earnings resulted primarily from core declines, including a decrease in gains on sales of assets as compared to the prior period and the effects of lower energy commodity prices.

Energy Financial Services revenues decreased 46% and net earnings decreased 70% compared with the first nine months of 2008. Revenues for the first nine months of 2009 included \$0.1 billion of gains from dispositions. Revenues for the first nine months also decreased \$1.5 billion compared with the first nine months of 2008 as a result of organic declines (\$1.5 billion), primarily as a result of the effects of lower energy commodity prices and a decrease in gains on sales of assets. The decrease in net earnings resulted primarily from core declines, including a decrease in gains on sales of assets as compared to the prior period and the effects of lower energy commodity prices.

GECAS revenues decreased 9% and net earnings decreased 33% compared with the third quarter of 2008. The decrease in revenues resulted primarily from organic revenue declines (\$0.1 billion). The decrease in net earnings resulted primarily from core declines (\$0.1 billion) reflecting higher credit losses and impairments.

GECAS revenues decreased 6% and net earnings decreased 22% compared with the first nine months of 2008. The decrease in revenues resulted primarily from lower asset sales (\$0.2 billion). The decrease in net earnings resulted primarily from lower asset sales (\$0.1 billion) and core declines (\$0.1 billion) reflecting higher credit losses and impairments.

Consumer & Industrial revenues of \$2.4 billion decreased 18%, or \$0.6 billion, in the third quarter of 2009 compared with the third quarter of 2008, primarily as a result of lower volume (\$0.6 billion). The decrease in volume primarily reflected tightened consumer spending in the U.S. and European markets. Segment profit increased 149%, or \$0.1 billion, in the third quarter of 2009 as a result of lower material and other costs (\$0.1 billion) and higher prices.

Consumer & Industrial revenues of \$7.2 billion decreased 20%, or \$1.8 billion, in the first nine months of 2009 compared with the first nine months of 2008, as lower volume (\$1.8 billion) and the stronger U.S. dollar (\$0.1 billion) were partially offset by higher prices (\$0.2 billion). The decrease in volume primarily reflected tightened consumer spending in the U.S. and European markets. Segment profit decreased 20%, or \$0.1 billion, in the first nine months of 2009 as lower productivity (\$0.2 billion) and lower other income (\$0.1 billion) were partially offset by higher prices (\$0.2 billion) and lower material costs (\$0.1 billion).

## Discontinued Operations

(In millions)	Three months ended September 30		Nine months ended September 30	
	2009	2008	2009	2008
Earnings (loss) from discontinued operations, net of taxes	\$ 40	\$ (165)	\$ (175)	\$ (534)

Discontinued operations comprised GE Money Japan, WMC, Plastics, Advanced Materials, GE Insurance Solutions, GE Life, and Genworth. Results of these businesses are reported as discontinued operations for all periods presented.

Earnings from discontinued operations, net of taxes, for the third quarter of 2009, primarily related to certain tax items in our discontinued insurance operations. Loss from discontinued operations, net of taxes, for the first nine months of 2009, primarily reflected the incremental loss on disposal of GE Money Japan (\$0.1 billion).

Loss from discontinued operations, net of taxes, for the third quarter of 2008, primarily reflected the loss from operations (\$0.2 billion) at GE Money Japan. Loss from discontinued operations, net of taxes, for the first nine months of 2008, primarily reflected loss from operations (\$0.3 billion) and the estimated incremental loss on disposal of GE Money Japan (\$0.2 billion).

For additional information related to discontinued operations, see Note 2 to the condensed, consolidated financial statements.

Corporate items and eliminations revenues in the third quarter of 2009 decreased by \$0.7 billion due to an increase in net losses on hedging activity (\$0.4 billion), lack of a current-year counterpart to a gain on termination of a derivatives contract in 2008 (\$0.2 billion) and a decrease in gains on dispositions (\$0.1 billion) partially offset by higher revenues from insurance activities (\$0.1 billion). Corporate items and eliminations costs increased by \$0.9 billion compared to the third quarter of 2008 due to an increase in restructuring, rationalization and other charges (\$0.7 billion), net losses on hedging activity (\$0.2 billion) and lower net gains on dispositions (\$0.1 billion), partially offset by lower losses from insurance activities (\$0.1 billion).

Corporate items and eliminations revenues in the first nine months of 2009 decreased by \$0.6 billion compared to the first nine months of 2008 due to lack of a current-year counterpart to a gain on termination of a derivatives contract in 2008 (\$0.2 billion), lower income from guaranteed investment contracts (\$0.2 billion), a decrease in net gains on hedging activity (\$0.1 billion) and a decrease in gains on dispositions (\$0.1 billion). Corporate items and eliminations costs increased by \$1.0 billion compared to the first nine months of 2008 due to an increase in restructuring, rationalization and other charges (\$1.1 billion) and net losses on hedging activity (\$0.3 billion), partially offset by lower corporate staff and incentive costs (\$0.2 billion).

Certain amounts included in Corporate items and eliminations cost are not allocated to GE operating segments because they are excluded from the measurement of their operating performance for internal purposes. In the third quarter of 2009, these included \$0.1 billion at each of Technology Infrastructure and Energy Infrastructure, primarily for restructuring, rationalization and other charges. In the first nine months of 2009, these included \$0.3 billion at Technology Infrastructure, \$0.2 billion at Capital Finance and \$0.1 billion at Energy Infrastructure and Consumer & Industrial, primarily for restructuring, rationalization and other charges and \$0.2 billion at NBC Universal, primarily for restructuring, rationalization and other charges and technology and product development costs. (GECS amounts on an after-tax basis).

(59)

---

## B. Statement of Financial Position

### Overview of Financial Position

Major changes in our financial position in the first nine months of 2009 resulted from the following:

- At GECS, collections on financing receivables exceeded originations by approximately \$37 billion in the first nine months of 2009.
- We completed the exchange of our Consumer businesses in Austria and Finland, the credit card and auto businesses in the U.K., and the credit card business in Ireland for a 100% ownership interest in Interbanca S.p.A., an Italian corporate bank;
- In order to improve tangible capital and reduce leverage, GE contributed \$9.5 billion to GECS, of which \$8.8 billion was subsequently contributed to GE Capital;
- The U.S. dollar was weaker at September 30, 2009 than at December 31, 2008, increasing the translated levels of our non-U.S. dollar assets and liabilities;
  - We deconsolidated PTL following our partial sale during the first quarter of 2009;
  - We purchased a controlling interest in BAC in the second quarter of 2009; and
- Our investment securities balance increased primarily as a result of purchases and a reduction in unrealized losses due to improved credit markets.

Consolidated assets were \$787.8 billion at September 30, 2009, a decrease of \$9.9 billion from December 31, 2008. GE assets increased \$8.9 billion, and financial services assets decreased \$2.6 billion.

GE assets were \$207.8 billion at September 30, 2009, a \$8.9 billion increase from December 31, 2008. The increase reflects a \$17.4 billion increase in investment in GECS and a \$1.4 billion increase in all other assets, partially offset by a \$6.9 billion decrease in cash and equivalents (primarily related to a \$9.5 billion capital contribution to GECS during the first quarter, partially offset by cash retained as a result of the reduction in our dividend) and a \$2.2 billion decrease in current receivables.

Financial Services assets were \$658.3 billion at September 30, 2009. The \$2.6 billion decrease from December 31, 2008 was primarily attributable to decreases in net financing receivables of \$23.9 billion, assets of businesses held for sale of \$9.3 billion and property, plant and equipment – net of \$5.4 billion, partially offset by increases in cash and equivalents of \$19.4 billion, investment securities of \$11.5 billion and goodwill of \$2.8 billion.

Consolidated liabilities were \$662.0 billion at September 30, 2009, a \$22.1 billion decrease from December 31, 2008. GE liabilities decreased \$3.6 billion, while financial services liabilities decreased \$19.7 billion.

GE liabilities were \$84.0 billion at September 30, 2009. The \$3.6 billion decrease from December 31, 2008 was primarily attributable to decreases in dividends payable of \$2.2 billion, short-term borrowings of \$1.8 billion and accounts payable of \$1.3 billion, partially offset by an increase in long-term borrowings of \$1.9 billion. The ratio of borrowings to total capital invested for GE at the end of the third quarter was 9.0% compared with 9.9% at the end of last year and 10.8% at September 30, 2008.



Financial Services liabilities decreased \$19.7 billion from year-end 2008 to \$585.7 billion reflecting decreases in all other liabilities of \$11.1 billion (primarily cash collateral received from counterparties on derivative contracts and a reduction in taxes payable), total borrowings of \$6.2 billion, investment contracts, insurance liabilities and insurance annuity benefits of \$1.4 billion, and accounts payable of \$1.4 billion, partially offset by an increase in deferred income taxes of \$0.9 billion.

(60)

---

## Cash Flows

Consolidated cash and equivalents were \$61.4 billion at September 30, 2009, an increase of \$13.2 billion during the first nine months of 2009. Cash and equivalents totaled \$16.3 billion at September 30, 2008, an increase of \$0.6 billion during the first nine months of 2008.

We evaluate our cash flow performance by reviewing our industrial (non-financial services) businesses and financial services businesses separately. Cash from operating activities (CFOA) is the principal source of cash generation for our industrial businesses. The industrial businesses also have liquidity available via the public capital markets. Our financial services businesses use a variety of financial resources to meet our capital needs. Cash for financial services businesses is primarily provided from the issuance of term debt and commercial paper in the public and private markets, time deposits, as well as financing receivables collections, sales and securitizations.

## GE Cash Flow

GE cash and equivalents were \$5.2 billion at September 30, 2009, compared with \$3.5 billion at September 30, 2008. GE CFOA totaled \$11.5 billion for the first nine months of 2009 compared with \$13.6 billion for the first nine months of 2008. With respect to GE CFOA, we believe that it is useful to supplement our GE Condensed Statement of Cash Flows and to examine in a broader context the business activities that provide and require cash.

(In billions)	Nine months ended	
	September 30	
	2009	2008
Operating cash collections(a)	\$ 77.3	\$ 85.0
Operating cash payments	(65.8)	(73.7)
Cash dividends from GECS to GE	—	2.3
GE cash from operating activities (GE CFOA)(a)	\$ 11.5	\$ 13.6

(a) GE sells customer receivables to GECS in part to fund the growth of our industrial businesses. These transactions can result in cash generation or cash use. During any given period, GE receives cash from the sale of receivables to GECS. It also foregoes collection of cash on receivables sold. The incremental amount of cash received from sale of receivables in excess of the cash GE would have otherwise collected had those receivables not been sold, represents the cash generated or used in the period relating to this activity. The incremental cash generated in GE CFOA from selling these receivables to GECS increased GE CFOA by \$0.2 billion and \$1.3 billion in the nine months ended September 30, 2009 and 2008, respectively. See Note 17 to the condensed, consolidated financial statements for additional information about the elimination of intercompany transactions between GE and GECS.

The most significant source of cash in GE CFOA is customer-related activities, the largest of which is collecting cash following a product or services sale. GE operating cash collections decreased by \$7.7 billion during the first nine months of 2009. This decrease is consistent with the changes in comparable GE operating segment revenues. Analyses of operating segment revenues discussed in the preceding Segment Operations section are the best way of understanding their customer-related CFOA.

The most significant operating use of cash is to pay our suppliers, employees, tax authorities and others for a wide range of material and services. GE operating cash payments decreased in the first nine months of 2009 by \$7.9 billion,

consistent with the decrease in GE total costs and expenses.

GE CFOA decreased \$2.2 billion compared with the first nine months of 2008, primarily reflecting the lack of a current-year dividend from GECS (\$2.3 billion).

Dividends from GECS represented the distribution of a portion of GECS retained earnings and are distinct from cash from continuing operating activities within the financial services businesses. The amounts included in GE CFOA are the total dividends, including normal dividends as well as any special dividends from excess capital, primarily resulting from GECS business sales. Beginning in the first quarter of 2009, GECS fully suspended its normal dividend to GE.

(61)

---

## GECS Cash Flow

GECS cash and equivalents were \$56.9 billion at September 30, 2009, compared with \$13.1 billion at September 30, 2008. GECS cash from operating activities totaled \$2.0 billion for the first nine months of 2009, compared with cash from operating activities of \$18.1 billion for the first nine months of 2008. This decrease was primarily due to an overall decline in net earnings, decreases in cash collateral held from counterparties on derivative contracts (\$6.7 billion) and declines in taxes payable (\$4.7 billion).

Consistent with our plan to reduce GECS asset levels, cash from investing activities was \$36.6 billion during the first nine months of 2009. \$37.0 billion resulted from a reduction in financing receivables, primarily from collections exceeding originations and \$8.8 billion resulted from proceeds from business dispositions, including the consumer businesses in Austria and Finland, the credit card and auto businesses in the U.K., the credit card business in Ireland and a portion of our Australian residential mortgage business. These sources were partially offset by cash used for acquisitions of \$5.6 billion, primarily for the acquisition of Interbanca S.p.A.

GECS cash used for financing activities in the first nine months of 2009 of \$19.1 billion related primarily to a \$33.6 billion reduction in borrowings (maturities 90 days or less) and \$1.9 billion of net redemptions of investment contracts, partially offset by \$6.8 billion of new issuances on borrowings (maturities longer than 90 days) exceeding repayments and a capital contribution from GE to GECS of \$9.5 billion.

## Intercompany Eliminations

Effects of transactions between related companies are eliminated and consist primarily of GECS dividends to GE or capital contributions from GE to GECS; GE customer receivables sold to GECS; GECS services for trade receivables management and material procurement; buildings and equipment (including automobiles) leased by GE from GECS; information technology (IT) and other services sold to GECS by GE; aircraft engines manufactured by GE that are installed on aircraft purchased by GECS from third-party producers for lease to others; medical equipment manufactured by GE that is leased by GECS to others; and various investments, loans and allocations of GE corporate overhead costs. See Note 17 to the condensed, consolidated financial statements for further information related to intercompany eliminations.

## Fair Value Measurements

We adopted Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 820, Fair Value Measurements and Disclosures, in two steps; effective January 1, 2008, we adopted it for all financial instruments and non-financial instruments accounted for at fair value on a recurring basis and effective January 1, 2009, for all non-financial instruments accounted for at fair value on a non-recurring basis. Adoption of this did not have a material effect on our financial position or results of operations. During the first nine months of 2009, there were no significant changes in our methodology for measuring fair value of financial instruments as compared to prior quarters. Additional information about our application of this guidance is provided in Note 14 to the condensed, consolidated financial statements.

At September 30, 2009, the aggregate amount of investments that are measured at fair value through earnings totaled \$7.8 billion and consisted primarily of retained interests in securitizations, equity investments, as well as various assets held for sale in the ordinary course of business, such as credit card receivables.



### C. Financial Services Portfolio Quality

Investment securities comprise mainly investment-grade debt securities supporting obligations to annuitants and policyholders in our run-off insurance operations and holders of guaranteed investment contracts (GICs). The fair value of investment securities totaled \$52.7 billion at September 30, 2009, compared with \$41.2 billion at December 31, 2008. Of the amount at September 30, 2009, we held debt securities with an estimated fair value of \$42.9 billion, which included corporate debt securities, residential mortgage-backed securities (RMBS) and commercial mortgage-backed securities (CMBS) with estimated fair values of \$25.1 billion, \$3.4 billion and \$2.5 billion, respectively. Unrealized losses on debt securities were \$3.0 billion and \$5.4 billion at September 30, 2009 and December 31, 2008, respectively. This amount included unrealized losses on corporate debt securities, RMBS and CMBS of \$1.0 billion, \$0.9 billion and \$0.5 billion, respectively, at September 30, 2009, as compared with \$2.6 billion, \$1.1 billion and \$0.8 billion, respectively, at December 31, 2008.

Of the \$3.4 billion of RMBS, our exposure to subprime credit was approximately \$1.0 billion. These securities are primarily held to support obligations to holders of GICs. A majority of these securities have received investment-grade credit ratings from the major rating agencies. We purchased no such securities in the first nine months of 2009 and 2008. These investment securities are collateralized primarily by pools of individual direct mortgage loans, and do not include structured products such as collateralized debt obligations. Additionally, a majority of exposure to residential subprime credit related to investment securities backed by mortgage loans originated in 2006 and 2005.

We regularly review investment securities for impairment. Our review uses both qualitative and quantitative criteria. Effective April 1, 2009, the FASB amended FASB ASC 320 and modified the requirements for recognizing and measuring other-than-temporary impairment for debt securities. This did not have a material impact on our results of operations. We presently do not intend to sell our debt securities and believe that it is not more likely than not that we will be required to sell these securities that are in an unrealized loss position before recovery of our amortized cost. If we do not intend to sell the security and it is not more likely than not that we will be required to sell the security before recovery of our amortized cost, we evaluate other qualitative criteria to determine whether a credit loss exists, such as the financial health of and specific prospects for the issuer, including whether the issuer is in compliance with the terms and covenants of the security. Quantitative criteria include determining whether there has been an adverse change in expected future cash flows. With respect to corporate bonds we placed greater emphasis on the credit quality of the issuer. With respect to RMBS and CMBS, we placed greater emphasis on our expectations with respect to cash flows from the underlying collateral and with respect to RMBS, we considered other features of the security, principally monoline insurance. For equity securities, our criteria include the length of time and magnitude of the amount that each security is in an unrealized loss position. Our other-than-temporary impairment reviews involve our finance, risk and asset management functions as well as the portfolio management and research capabilities of our internal and third-party asset managers.

Monoline insurers (Monolines) provide credit enhancement for certain of our investment securities. The credit enhancement is a feature of each specific security that guarantees the payment of all contractual cash flows, and is not purchased separately by GE. At September 30, 2009, our investment securities insured by Monolines totaled \$2.7 billion, including \$0.8 billion of our \$1.0 billion investment in subprime RMBS. The Monoline industry continues to experience financial stress from increasing delinquencies and defaults on the individual loans underlying insured securities. In evaluating whether a security with Monoline credit enhancement is other-than-temporarily impaired, we first evaluate whether there has been an adverse change in estimated cash flows. If there has been an adverse change in estimated cash flows, we then evaluate the overall credit worthiness of the Monoline using an analysis that is similar to the approach we use for corporate bonds. This includes an evaluation of the following factors: sufficiency of the Monoline's cash reserves and capital, ratings activity, whether the Monoline is in default or default appears imminent, and the potential for intervention by an insurance or other regulator. At September 30, 2009, the unrealized

loss associated with securities subject to Monoline credit enhancement for which there is an expected loss was \$0.5 billion, of which \$0.3 billion relates to expected credit losses and the remaining \$0.2 billion relates to other market factors.

(63)

---

Total pre-tax other-than-temporary impairment losses during the three months ended September 30, 2009 were \$0.3 billion of which, \$0.2 billion was recognized in earnings and primarily relates to credit losses on RMBS, corporate debt securities and retained interests in our securitization arrangements, and \$0.2 billion primarily relates to non-credit related losses on RMBS and is included within accumulated other comprehensive income.

Our qualitative review attempts to identify issuers' securities that are "at-risk" of other-than-temporary impairment, that is, for securities that we do not intend to sell and it is not more likely than not that we will be required to sell before recovery of our amortized cost, whether there is a possibility of credit loss that would result in an other-than-temporary impairment recognition in the following 12 months. Securities we have identified as "at-risk" primarily relate to investments in RMBS securities and corporate debt securities across a broad range of industries. The amount of associated unrealized loss on these securities at September 30, 2009 is \$0.8 billion. Credit losses that would be recognized in earnings are calculated when we determine the security to be other-than-temporarily impaired. Continued uncertainty in the capital markets may cause increased levels of other-than-temporary impairments.

At September 30, 2009, unrealized losses on investment securities totaled \$3.1 billion, including \$2.8 billion aged 12 months or longer, compared with unrealized losses of \$5.7 billion, including \$3.5 billion aged 12 months or longer, at December 31, 2008. Of the amount aged 12 months or longer at September 30, 2009, more than 70% of our debt securities were considered to be investment-grade by the major rating agencies. In addition, of the amount aged 12 months or longer, \$1.8 billion and \$0.9 billion related to structured securities (mortgage-backed, asset-backed and securitization retained interests) and corporate debt securities, respectively. With respect to our investment securities that are in an unrealized loss position at September 30, 2009, the vast majority relate to debt securities held to support obligations to annuitants and policyholders in our run-off insurance operations and holders of GICs. We presently do not intend to sell our debt securities and believe that it is not more likely than not that we will be required to sell these securities that are in an unrealized loss position before recovery of our amortized cost. The fair values used to determine these unrealized gains and losses are those defined by relevant accounting standards and are not a forecast of future gains or losses. For additional information, see Note 3 to the condensed, consolidated financial statements.

Financing receivables is our largest category of assets and represents one of our primary sources of revenues. A discussion of the quality of certain elements of the financing receivables portfolio follows. For purposes of that discussion, "delinquent" receivables are those that are 30 days or more past due based on their contractual terms; and "nonearning" receivables are those that are 90 days or more past due (or for which collection has otherwise become doubtful). Nonearning receivables exclude loans purchased at a discount (unless they have deteriorated post acquisition). Under FASB ASC 310, these loans are initially recorded at fair value and accrete interest income over the estimated life of the loan based on reasonably estimable cash flows even if the underlying loans are contractually delinquent at acquisition. In addition, nonearning receivables exclude loans which are paying currently under a cash accounting basis, but classified as impaired.

Our portfolio of financing receivables is diverse and not directly comparable to major U.S. banks. Historically, we have had less consumer exposure, which over time has had higher loss rates than commercial exposure. Our consumer exposure is largely non-U.S. and primarily comprises mortgage, sales finance, auto and personal loans in various European and Asian countries. Our U.S. consumer financing receivables comprise 7% of our total portfolio. Of those, approximately 35% relate primarily to credit cards, which are often subject to profit and loss sharing arrangements with the retailer (the results of which are reflected in GECS revenues), and have a smaller average balance and lower loss severity as compared to bank cards. The remaining 65% are sales finance receivables, which provide electronics, recreation, medical and home improvement financing to customers. In 2007, we exited the U.S. mortgage business and we have no U.S. auto or student loans.

Our commercial portfolio primarily comprises senior, secured positions with comparatively low loss history. The secured receivables in this portfolio are collateralized by a variety of asset classes, including industrial-related



facilities and equipment; commercial and residential real estate; vehicles, aircraft, and equipment used in many industries, including the construction, manufacturing, transportation, telecommunications and healthcare industries. Substantially all of this portfolio is secured.

(64)

---

Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

Losses on financing receivables are recognized when they are incurred, which requires us to make our best estimate of probable losses inherent in the portfolio. Such estimate requires consideration of historical loss experience, adjusted for current conditions, and judgments about the probable effects of relevant observable data, including present economic conditions such as delinquency rates, financial health of specific customers and market sectors, collateral values (including housing price indices as applicable), and the present and expected future levels of interest rates. Our risk management process includes standards and policies for reviewing major risk exposures and concentrations, and evaluates relevant data either for individual loans or financing leases, or on a portfolio basis, as appropriate. Effective January 1, 2009, loans acquired in a business acquisition are recorded at fair value, which incorporates our estimate at the acquisition date of the credit losses over the remaining life of the portfolio. As a result, the allowance for loan losses is not carried over at acquisition. This may result in lower reserve coverage ratios prospectively.

(In millions)	Financing receivables at		Nonearning receivables at		Allowance for losses at	
	September 30, 2009	December 31, 2008	September 30, 2009	December 31, 2008	September 30, 2009	December 31, 2008
CLL(a)						
Americas	\$ 92,263	\$ 105,410	\$ 3,471	\$ 1,974	\$ 1,098	\$ 843
Europe	40,383	37,767	1,240	345	500	288
Asia	14,096	16,683	594	306	242	163
Other	776	786	14	2	6	2
Consumer(a)						
Non-U.S. residential mortgages(b)	61,308	60,753	4,768	3,321	975	383
Non-U.S. installment and revolving credit	25,197	24,441	450	413	1,113	1,051
U.S. installment and revolving credit	22,324	27,645	749	758	1,568	1,700
Non-U.S. auto	14,366	18,168	75	83	301	222
Other	13,191	11,541	477	175	279	226
Real Estate(c)	45,471	46,735	1,320	194	1,028	301
Energy Financial Services	8,362	8,392	360	241	101	58
GECAS	15,046	15,429	211	146	126	60
Other(d)	3,095	4,031	78	38	23	28
Total	\$ 355,878	\$ 377,781	\$ 13,807	\$ 7,996	\$ 7,360	\$ 5,325

(a) During the first quarter of 2009, we transferred Artesia from CLL to Consumer. Prior-period amounts were reclassified to conform to the current-period's presentation.

(b)

At September 30, 2009, net of credit insurance, approximately 25% of this portfolio comprised loans with introductory, below market rates that are scheduled to adjust at future dates; with high loan-to-value ratios at inception; whose terms permitted interest-only payments; or whose terms resulted in negative amortization. At origination, we underwrite loans with an adjustable rate to the reset value. 83% of these loans are in our U.K. and France portfolios, which comprise mainly loans with interest-only payments and introductory below market rates, have a delinquency rate of 18.4% and have loan-to-value ratio at origination of 74%. At September 30, 2009, 3% (based on dollar values) of these loans in our U.K. and France portfolios have been restructured.

- (c) Financing receivables included \$690 million and \$731 million of construction loans at September 30, 2009 and December 31, 2008, respectively.
- (d) Consisted of loans and financing leases related to certain consolidated, liquidating securitization entities.

(65)

---

Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

	Nonearning receivables as a percent of financing receivables		Allowance for losses as a percent of nonearning receivables		Allowance for losses as a percent of total financing receivables	
	September	December	September	December	September	December
	30, 2009	31, 2008	30, 2009	31, 2008	30, 2009	31, 2008
CLL(a)						
Americas	3.8 %	1.9 %	31.6 %	42.7 %	1.2 %	0.8 %
Europe	3.1	0.9	40.3	83.5	1.2	0.8
Asia	4.2	1.8	40.7	53.3	1.7	1.0
Other	1.8	0.3	42.9	100.0	0.8	0.3
Consumer(a)						
Non-U.S. residential mortgages	7.8	5.5	20.4	11.5	1.6	0.6
Non-U.S. installment and revolving credit	1.8	1.7	247.3	254.5	4.4	4.3
U.S. installment and revolving credit	3.4	2.7	209.3	224.3	7.0	6.1
Non-U.S. auto	0.5	0.5	401.3	267.5	2.1	1.2
Other	3.6	1.5	58.5	129.1	2.1	2.0
Real Estate	2.9	0.4	77.9	155.2	2.3	0.6
Energy Financial Services	4.3	2.9	28.1	24.1	1.2	0.7
GECAS	1.4	0.9	59.7	41.1	0.8	0.4
Other	2.5	0.9	29.5	73.7	0.7	0.7
Total	3.9	2.1	53.3	66.6	2.1	1.4

(a) During the first quarter of 2009, we transferred Artesia from CLL to Consumer. Prior-period amounts were reclassified to conform to the current-period's presentation.

Further information on the determination of the allowance for losses on financing receivables is provided in the Critical Accounting Estimates section in Management's Discussion and Analysis of Financial Condition and Results of Operations and Note 1 to the consolidated financial statements in our Annual Report on Form 10-K for the year ended December 31, 2008.

The portfolio of financing receivables, before allowance for losses, was \$355.9 billion at September 30, 2009, and \$377.8 billion at December 31, 2008. Financing receivables, before allowance for losses, decreased \$21.9 billion from December 31, 2008, primarily as a result of core declines of \$43.4 billion mainly from collections exceeding originations (\$37.0 billion) (which includes securitization and sales), partially offset by the weaker U.S. dollar (\$16.7 billion) and acquisitions (\$11.9 billion).

Related nonearning receivables totaled \$13.8 billion (3.9% of outstanding receivables) at September 30, 2009, compared with \$8.0 billion (2.1% of outstanding receivables) at December 31, 2008. Nonearning receivables increased from December 31, 2008, primarily in connection with the challenging global economic environment, increased deterioration in the real estate markets and rising unemployment.

The allowance for losses at September 30, 2009, totaled \$7.4 billion compared with \$5.3 billion at December 31, 2008, representing our best estimate of probable losses inherent in the portfolio and reflecting the then current credit and economic environment. Allowance for losses increased \$2.1 billion from December 31, 2008, primarily due to increasing delinquencies and nonearning receivables, reflecting the continued weakened economic and credit environment.

(66)

---

“Impaired” loans in the table below are defined as larger balance or restructured loans for which it is probable that the lender will be unable to collect all amounts due according to original contractual terms of the loan agreement. The vast majority of our consumer and a portion of our CLL nonearning receivables are excluded from this definition, as they represent smaller balance homogenous loans that we evaluate collectively by portfolio for impairment.

Impaired loans include nonearning receivables on larger balance or restructured loans, loans which are currently paying interest under the cash basis (but are excluded from the nonearning category), and loans paying currently but which have been previously restructured.

Specific reserves are recorded for individually impaired loans to the extent we judge principal to be uncollectible. Certain loans classified as impaired may not require a reserve. In these circumstances, we believe that we will ultimately collect the unpaid balance (through collection or collateral repossession).

Further information pertaining to loans classified as impaired and specific reserves is included in the table below.

(In millions)	At	
	September 30, 2009	December 31, 2008
Loans requiring allowance for losses	\$ 8,842	\$ 2,712
Loans expected to be fully recoverable	3,218	871
Total impaired loans	\$ 12,060	\$ 3,583
Allowance for losses (specific reserves)	\$ 1,874	\$ 635
Average investment during the period	7,463	2,064
Interest income earned while impaired(a)	133	48

(a) Recognized principally on cash basis.

Impaired loans increased by \$8.5 billion from December 31, 2008 to September 30, 2009 primarily relating to increases at Real Estate (\$5.4 billion) and CLL (\$2.2 billion). Impaired loans increased by \$4.0 billion from June 30, 2009 to September 30, 2009, primarily relating to increases at Real Estate (\$2.9 billion) and CLL (\$0.7 billion). The increase in impaired loans and related specific reserves in Real Estate reflects our current estimate of collateral values of the underlying properties, and our estimate of loans which are not past due, but for which it is probable that we will be unable to collect the full principal balance at maturity due to a decline in the underlying value of the collateral. Of our \$6.2 billion impaired loans at Real Estate at September 30, 2009, approximately \$4 billion are currently paying in accordance with the contractual terms of the loan. Impaired loans at CLL primarily represent senior secured lending positions.

CLL – Americas. Nonearning receivables of \$3.5 billion represented 25.1% of total nonearning receivables at September 30, 2009. The ratio of allowance for losses as a percent of nonearning receivables declined from 42.7% at December 31, 2008, to 31.6% at September 30, 2009, primarily from an increase in secured exposures requiring relatively lower specific reserve levels, based upon the strength of the underlying collateral values. The ratio of nonearning receivables as a percent of financing receivables increased from 1.9% at December 31, 2008, to 3.8% at

September 30, 2009, primarily from an increase in nonearning receivables in our senior secured lending portfolio concentrated in the following industries: media, communications, corporate aircraft, auto, transportation, retail/publishing, inventory finance, and franchise finance.

(67)

---

CLL – Europe. Nonearning receivables of \$1.2 billion represented 9.0% of total nonearning receivables at September 30, 2009. The ratio of allowance for losses as a percent of nonearning receivables declined from 83.5% at December 31, 2008, to 40.3% at September 30, 2009, primarily from the increase in nonearning receivables related to the acquisition of Interbanca S.p.A. The ratio of nonearning receivables as a percent of financing receivables increased from 0.9% at December 31, 2008, to 3.1% at September 30, 2009, primarily from the increase in nonearning receivables related to the acquisition of Interbanca S.p.A. and an increase in nonearning receivables in secured lending in the automotive industry, partially offset by the effect of the increase in financing receivables from the acquisition of Interbanca S.p.A. in the first quarter of 2009. Excluding the effects of the Interbanca S.p.A. acquisition, the ratio of allowance for losses as a percent of financing receivables would have been 1.5%.

CLL – Asia. Nonearning receivables of \$0.6 billion represented 4.3% of total nonearning receivables at September 30, 2009. The ratio of allowance for losses as a percent of nonearning receivables declined from 53.3% at December 31, 2008, to 40.7% at September 30, 2009, primarily due to an increase in nonearning receivables in secured exposures which did not require significant specific reserves based upon the strength of the underlying collateral values. The ratio of nonearning receivables as a percent of financing receivables increased from 1.8% at December 31, 2008, to 4.2% at September 30, 2009, primarily from an increase in nonearning receivables at our corporate asset-based, distribution finance and corporate air secured financing businesses in Japan, Australia, New Zealand and India and a lower financing receivables balance.

Consumer – Non-U.S. residential mortgages. Nonearning receivables of \$4.8 billion represented 34.5% of total nonearning receivables at September 30, 2009. The ratio of allowance for losses as a percent of nonearning receivables increased from 11.5% at December 31, 2008, to 20.4% at September 30, 2009. In the first nine months of 2009, our nonearning receivables increased primarily as a result of the continued decline in the U.K. housing market, partially offset by increased foreclosures. Our non-U.S. mortgage portfolio has a loan-to-value ratio of approximately 75% at origination and the vast majority are first lien positions. Our U.K. and France portfolios, which comprise a majority of our total mortgage portfolio, have reindexed loan-to-value ratios of 85% and 67%, respectively. Less than 5% of these loans are without mortgage insurance and have a reindexed loan-to-value equal to or greater than 100%. Loan-to-value information is updated on a quarterly basis for a majority of our loans and considers economic factors such as the housing price index. At September 30, 2009, we had in repossession stock approximately 2,000 houses in the U.K. which had a value of approximately \$0.3 billion.

Consumer – Non-U.S. installment and revolving credit. Nonearning receivables of \$0.5 billion represented 3.3% of total nonearning receivables at September 30, 2009. The ratio of allowance for losses as a percent of nonearning receivables declined from 254.5% at December 31, 2008, to 247.3% at September 30, 2009, reflecting the effects of loan repayments and reduced originations. Allowance for losses as a percent of financing receivables increased from 4.3% at December 31, 2008, to 4.4% at September 30, 2009, as increases in allowance for losses, driven by the effects of increased delinquencies in Western Europe and Australia, were partially offset by the effects of reclassifying assets into held for sale.

Consumer – U.S. installment and revolving credit. Nonearning receivables of \$0.7 billion represented 5.4% of total nonearning receivables at September 30, 2009. The ratio of allowance for losses as a percent of nonearning receivables declined from 224.3% at December 31, 2008, to 209.3% at September 30, 2009, as increases in the allowance due to the effects of the continued deterioration in our U.S. portfolio in connection with rising unemployment were more than offset by the effects of better entry rates and improved late stage collection effectiveness.





Real Estate. Nonearning receivables of \$1.3 billion represented 9.6% of total nonearning receivables at September 30, 2009. The \$1.1 billion increase in nonearning receivables from December 31, 2008 was driven primarily by increased delinquencies in the U.S. apartment and office loan portfolios, which have been adversely affected by rent and occupancy declines. The ratio of allowance for losses as a percent of total financing receivables increased from 0.6% at December 31, 2008, to 2.3% at September 30, 2009, driven primarily by continued economic deterioration in the U.S. and the U.K. markets which resulted in an increase in specific provisions. The ratio of allowance for losses as a percent of nonearning receivables declined from 155.2% at December 31, 2008, to 77.9% at September 30, 2009, reflecting a higher proportion of the allowance being attributable to specific reserves and our estimate of underlying collateral values. At September 30, 2009, real estate held for investment included \$0.7 billion representing 68 foreclosed commercial real estate properties.

Delinquency rates on managed equipment financing loans and leases and managed consumer financing receivables follow.

	Delinquency rates at		
	September 30, 2009(a)	December 31, 2008	September 30, 2008
Equipment Financing	3.01 %	2.17 %	1.61 %
Consumer	8.80	7.43	6.38
U.S.	7.31	7.14	6.17
Non-U.S.	9.42	7.57	6.47

(a) Subject to update.

Delinquency rates on equipment financing loans and leases increased from December 31, 2008 and September 30, 2008, to September 30, 2009, as a result of the continuing weakness in the global economic and credit environment. In addition, delinquency rates on equipment financing loans and leases increased six basis points from September 30, 2008 to September 30, 2009, as a result of the inclusion of the CitiCapital acquisition. The challenging credit environment may continue to lead to a higher level of commercial delinquencies and provisions for financing receivables and could adversely affect results of operations at CLL.

Delinquency rates on consumer financing receivables increased from December 31, 2008 and September 30, 2008, to September 30, 2009, primarily because of rising unemployment, a challenging economic environment and lower volume. In response, we continued to tighten underwriting standards globally, increased focus on collection effectiveness and will continue the process of regularly reviewing and adjusting reserve levels. We expect the global environment, along with U.S. unemployment levels, to continue to deteriorate in 2009, which may result in higher provisions for loan losses and could adversely affect results of operations at Consumer. At September 30, 2009, roughly 43% of our U.S.-managed portfolio, which consisted of credit cards, installment and revolving loans, was receivable from subprime borrowers. We had no U.S. subprime residential mortgage loans at September 30, 2009. See Note 5 to the condensed, consolidated financial statements.

All other assets comprise mainly real estate equity investments, equity and cost method investments, derivative instruments and assets held for sale. All other assets totaled \$87.9 billion at September 30, 2009, including a \$6.0 billion equity method investment in PTL following our partial sale during the first quarter of 2009, compared with

Edgar Filing: GENERAL ELECTRIC CO - Form 10-Q

\$85.7 billion at December 31, 2008. During the first nine months of 2009, we recognized other-than-temporary impairments of cost and equity method investments of \$0.5 billion. Of the amount at September 30, 2009, we had cost method investments totaling \$2.2 billion. The fair value of and unrealized loss on cost method investments in a continuous unrealized loss position for less than 12 months at September 30, 2009, were \$0.6 billion and \$0.1 billion, respectively. The fair value of and unrealized loss on cost method investments in a continuous unrealized loss position for 12 months or more at September 30, 2009, were \$0.1 billion and insignificant, respectively.

(69)

---

Included in other assets are Real Estate equity investments of \$32.9 billion and \$32.8 billion at September 30, 2009 and December 31, 2008, respectively. Our portfolio is diversified, both geographically and by asset type. However, the global real estate market is subject to periodic cycles that can cause significant fluctuations in market value. Over the past several months, these markets have been increasingly affected by rising unemployment, a slowdown in general business activity and continued challenging conditions in the credit markets. We expect these markets will continue to be affected while the economic environment remains challenging.

We review the estimated values of our real estate investments semi-annually. At December 31, 2008, the carrying value of our Real Estate investments exceeded the estimated value by about \$4 billion. For additional information, see page 55 of Management's Discussion and Analysis of Financial Condition and Results of Operations in our 2008 Form 10-K. During the second quarter, we updated our review and determined that the carrying value of our Real Estate investments exceeded estimated value by about \$5 billion at June 30, 2009 due to a decline in the Eurozone macroeconomic forecast. Given the current and expected challenging market conditions, there continues to be risk and uncertainty surrounding commercial real estate values and our unrealized loss on real estate equity properties may continue to increase. Declines in estimated value of real estate below carrying amount result in impairment losses when the aggregate undiscounted cash flow estimates used in the estimated value measurement are below the carrying amount. As such, estimated losses in the portfolio will not necessarily result in recognized impairment losses. When we recognize an impairment, the impairment is measured based upon the fair value of the underlying asset which is based upon current market data, including current capitalization rates. During the first nine months of 2009, Real Estate recognized pre-tax impairments of \$0.5 billion on its real estate investments, compared with \$0.1 billion for the comparable period in 2008. Continued deterioration in economic and market conditions may result in further impairments being recognized.

#### D. Liquidity and Borrowings

We manage our liquidity to help ensure access to sufficient funding at acceptable costs to meet our business needs and financial obligations throughout business cycles. Our obligations include principal payments on outstanding borrowings, interest on borrowings, purchase obligations for inventory and equipment and general obligations such as collateral deposits held or collateral required to be posted to counterparties, payroll and general expenses. We rely on cash generated through our operating activities as well as unsecured and secured funding sources, including commercial paper, term debt, bank deposits, bank borrowings, securitization and other retail funding products.

Sources for payment of our obligations are determined through our annual financial and strategic planning processes. Our 2009 funding plan anticipates repayment of principal on outstanding short-term borrowings (\$194 billion at December 31, 2008) through commercial paper issuances; long-term debt issuances; collections of financing receivables exceeding originations; cash on hand; and deposit funding and alternative sources of funding.

Interest on borrowings is primarily funded through interest earned on existing financing receivables. During the first nine months of 2009, we earned interest income on financing receivables of \$17.6 billion, which more than offset interest expense of \$13.7 billion. Purchase obligations and other general obligations are funded through customer sales revenues (industrial) or collection of principal on our existing portfolio of loans and leases (financial services), cash on hand and operating cash flow.

Over the past 18 months, the global credit markets have experienced significant volatility, which has affected both the availability and cost of our funding sources. Throughout this period of volatility, we have been able to continue to meet our funding needs at acceptable costs and we continue to access the commercial paper markets without interruption.

(70)

---

## Recent Liquidity Actions

We maintain a strong focus on our liquidity. Recent actions to strengthen and maintain liquidity included:

- Our cash and equivalents were \$61.4 billion at September 30, 2009 and committed credit lines were \$52.3 billion. We intend to maintain committed credit lines and cash in excess of GECS commercial paper borrowings going forward;
  - GECS commercial paper borrowings were \$50 billion at September 30, 2009, compared with \$72 billion at December 31, 2008;
- We have completed our funding related to our long-term debt funding target of \$45 billion for 2009 and have issued \$35 billion of our targeted long-term debt funding for 2010;
- During the first nine months of 2009, we have issued an aggregate of \$20.0 billion of long-term debt (including \$10.9 billion in the third quarter) that is not guaranteed under the Federal Deposit Insurance Corporation's (FDIC) Temporary Liquidity Guarantee Program (TLGP);
  - At GECS, we are managing collections versus originations to help support liquidity needs. In the first nine months of 2009, collections have exceeded originations by approximately \$37 billion;
- As of September 30, 2009, we had issued notes from our securitization platforms in an aggregate amount of \$10.7 billion. \$3.8 billion of these notes were eligible collateral under the Federal Reserve Bank of New York's Term Asset-Backed Securities Loan Facility (TALF). Depending on market conditions and terms, we may securitize additional credit card assets, floorplan and equipment receivables, and commercial mortgage loans, including transactions for which investors can access TALF;
- In February 2009, we announced the reduction of the quarterly GE stock dividend by 68% from \$0.31 per share to \$0.10 per share, effective with the second quarter dividend, which was payable in the third quarter. This reduction has the effect of saving the company approximately \$4 billion in the second half of 2009 and will save approximately \$9 billion annually thereafter;
- In September 2008, we reduced the GECS dividend to GE and suspended our stock repurchase program. Effective January 2009, we fully suspended the GECS dividend to GE;
- In October 2008, we raised \$15 billion in cash through common and preferred stock offerings and we contributed \$15 billion to GECS, including \$9.5 billion in the first quarter of 2009 (of which \$8.8 billion was further contributed to GE Capital through capital contribution and share issuance), in order to improve tangible capital and reduce leverage. We do not anticipate additional contributions in 2009; and
- We registered in October 2008 to use the Federal Reserve's Commercial Paper Funding Facility (CPFF) for up to \$98 billion. Although we do not anticipate further utilization of the CPFF, it remains available until February 1, 2010.

## Cash and Equivalents

Our cash and equivalents were \$61.4 billion at September 30, 2009. We anticipate that we will continue to generate cash from operating activities in the future, which is available to help meet our liquidity needs. We also generate substantial cash from the principal collections of loans and rentals from leased assets, which historically has been

invested in asset growth.

We have committed, unused credit lines totaling \$52.3 billion that had been extended to us by 59 financial institutions at September 30, 2009. These lines include \$36.6 billion of revolving credit agreements under which we can borrow funds for periods exceeding one year. Additionally, \$14.1 billion are 364-day lines that contain a term-out feature that allows us to extend borrowings for one year from the date of expiration of the lending agreement.

(71)

---

## Funding Plan

Our 2009 funding plan anticipates approximately \$45 billion of senior, unsecured long-term debt issuance, \$13.4 billion of which was pre-funded in December 2008. In the first nine months of 2009, we completed issuances of \$42.0 billion of long-term debt under the TLGP and \$20.0 billion in non-guaranteed senior, unsecured debt with maturities up to 30 years. Subsequent to the end of the third quarter, we issued an additional \$4.6 billion of long-term debt under the TLGP. We have completed our anticipated 2009 long-term debt funding plan and have pre-funded \$35 billion of our 2010 long-term debt funding target of \$35 to \$40 billion.

Under the TLGP, the FDIC guaranteed certain senior, unsecured debt issued on or before October 31, 2009. Our total senior, unsecured long-term debt issuance under the program was \$60 billion (including \$4.6 billion issued in October 2009).

During the fourth quarter of 2008, GECS issued commercial paper into the CPFF. The last tranche of this commercial paper matured in February 2009.

We have incurred \$2.3 billion of fees for our participation in the TLGP and CPFF programs through September 30, 2009. These fees are amortized over the terms of the related borrowings.

We maintain securitization capability in most of the asset classes we have traditionally securitized. However, in 2008 and 2009 these capabilities have been, and continue to be, more limited than in 2007. We have continued to execute new securitizations throughout this period using bank administered commercial paper conduits, and more recently have executed new securitizations in both the public term markets and in the private markets. In the nine months ended September 30, 2009, we have completed issuances from these platforms in an aggregate amount of \$10.7 billion. \$3.8 billion of these issuances were eligible collateral under TALF. Depending on market conditions and terms, we may securitize additional credit card assets, floorplan and equipment receivables, and commercial mortgage loans, including transactions for which investors can access TALF. Total proceeds, including sales to revolving facilities, from our securitizations were \$18.5 billion and \$52.7 billion during the three months and nine months ended September 30, 2009, respectively. Comparable amounts for 2008 were \$18.8 billion and \$61.5 billion, for the three months and nine months, respectively.

We have deposit-taking capability at 17 banks outside of the U.S. and two banks in the U.S. – GE Money Bank, Inc., a Federal Savings Bank (FSB), and GE Capital Financial Inc., an industrial bank (IB). The FSB and IB currently issue certificates of deposit (CDs) distributed by brokers in maturity terms from three months to ten years. Bank deposits, which are a large component of our alternative funding, were \$36.8 billion at September 30, 2009, including CDs of \$15.2 billion. Total alternative funding decreased from \$54.9 billion to \$51.9 billion during the first nine months of 2009, primarily resulting from a reduction in bank borrowings and CD balances due to the timing of asset origination at the banks. This decline was more than offset by collections on financing receivables exceeding originations by approximately \$37 billion in the first nine months of 2009.

As we have been able to continue to successfully access the non-guaranteed debt markets and have completed our anticipated 2009 long-term debt funding plan and have pre-funded \$35 billion of our 2010 long-term debt funding target of \$35 to \$40 billion, we currently expect that the expiration of the TLGP will not have a significant effect on our liquidity. If, however, the recent disruption in the credit markets were to return or if the challenging market conditions continue, our ability to issue unsecured long-term debt may be affected. In the event we cannot sufficiently access our normal sources of funding as a result of the ongoing credit market turmoil, we have a number of alternative means to enhance liquidity, including:



(72)

---

- Controlling new originations in GE Capital to reduce capital and funding requirements;
  - Using part of our available cash balance;
- Pursuing alternative funding sources, including deposits and asset-backed fundings;
- Using our bank credit lines which, with our cash, we intend to maintain in excess of our outstanding commercial paper;
  - Generating additional cash from industrial operations; and
- Contributing additional capital from GE to GE Capital, including from funds retained as a result of the reduction in our dividend announced in February 2009 or future dividend reductions.

We believe that our existing funds, combined with our alternative means to enhance liquidity, provide us with adequate liquidity to manage through the current credit cycle.

#### Credit Ratings

The major debt rating agencies routinely evaluate our debt. This evaluation is based on a number of factors, which include financial strength as well as transparency with rating agencies and timeliness of financial reporting. On March 12, 2009, Standard & Poor's (S&P) downgraded GE and GE Capital's long-term rating by one notch from "AAA" to "AA+" and, at the same time, revised the outlook from negative to stable. Under S&P's definitions, an obligation rated "AAA" has the highest rating assigned by S&P. The obligor's capacity to meet its financial commitment on the obligation is extremely strong. An obligation rated "AA" differs from an obligation rated "AAA" only to a small degree in that the obligor's capacity to meet its financial commitment on the obligation is very strong. An S&P rating outlook assesses the potential direction of a long-term credit rating over the intermediate term. In determining a rating outlook, consideration is given to any changes in the economic and/or fundamental business conditions. Stable means that a rating is not likely to change in the next six months to two years.

On March 23, 2009, Moody's Investors Service (Moody's) downgraded GE and GE Capital's long-term rating by two notches from "Aaa" to "Aa2" with a stable outlook and removed us from review for possible downgrade. Under Moody's definitions, obligations rated "Aaa" are judged to be of the highest quality, with minimal credit risk. Obligations rated "Aa" are judged to be of high quality and are subject to very low credit risk.

The short-term ratings of "A-1+/P-1" were affirmed by both rating agencies at the same time with respect to GE, GE Capital Services and GE Capital.

We do not believe that the downgrades by S&P and Moody's have had, or will have, a material impact on our cost of funding or liquidity as the downgrades had been widely anticipated in the market and were already reflected in the spreads on our debt.

#### Ratio of Earnings to Fixed Charges

As set forth in Exhibit 99(b) hereto, GE Capital's ratio of earnings to fixed charges declined to 0.88:1 in the first nine months of 2009 due to lower pre-tax earnings at GE Capital which were primarily driven by higher provisions for losses on financing receivables in connection with the challenging economic environment.

(73)

---

### Income Maintenance Agreement

On March 28, 1991, GE entered into an agreement with GE Capital to make payments to GE Capital, constituting additions to pre-tax income under the agreement, to the extent necessary to cause the ratio of earnings to fixed charges of GE Capital and consolidated affiliates (determined on a consolidated basis) to be not less than 1.10 for the period, as a single aggregation, of each GE Capital fiscal year commencing with fiscal year 1991. On October 29, 2009 GE and GE Capital amended this agreement (which is filed as Exhibit 10 hereto) to extend the notice period for termination from three years to five years. It was further amended to provide that any future amendments to the agreement that could adversely affect GE Capital require the consent of the majority of the holders of the aggregate outstanding principal amount of senior unsecured debt securities issued or guaranteed by GE Capital (with an original stated maturity in excess of 270 days), unless the amendment does not trigger a downgrade of GE Capital's long-term ratings.

GE made a \$9.5 billion capital contribution to GECS in the first quarter of 2009 (of which \$8.8 billion was further contributed to GE Capital through capital contribution and share issuance) to improve tangible capital and reduce leverage. This payment constitutes an addition to pre-tax income under the agreement and therefore will increase the ratio of earnings to fixed charges of GE Capital for the fiscal year 2009 for purposes of the agreement. The payment will not affect the ratio of earnings to fixed charges as determined in accordance with current SEC rules because it does not constitute an addition to pre-tax income under current U.S. GAAP. We do not anticipate additional capital contributions in 2009.

### Variable Interest Entities and Off-Balance Sheet Arrangements

In the first quarter of 2009, we further reduced our investment in PTL by selling a 1% limited partnership interest in PTL, a previously consolidated variable interest entity, to Penske Truck Leasing Corporation, the general partner of PTL, whose majority shareowner is a member of GE's Board of Directors.

The disposition of the shares, coupled with our resulting minority position on the PTL advisory committee and related changes in our contractual rights, resulted in the deconsolidation of PTL. We recognized a pre-tax gain on the sale of \$296 million, including a gain on the remeasurement of our retained investment of \$189 million. The measurement of the fair value of our retained investment in PTL was based on a methodology that incorporated both discounted cash flow information and market data. In applying this methodology, we utilized different sources of information, including actual operating results, future business plans, economic projections and market observable pricing multiples of similar businesses. The resulting fair value reflected our position as a noncontrolling shareowner at the conclusion of the transaction. As of September 30, 2009, our remaining equity investment in PTL was 49.9% and is accounted for under the equity method.

### E. New Accounting Standards

On June 12, 2009, the FASB issued amendments to existing standards on accounting for securitizations and consolidation of variable interest entities (VIEs), which will be effective for us on January 1, 2010. The amendment to securitization accounting will eliminate the qualifying special purpose entity (QSPE) concept, and a corresponding amendment to the consolidation standard will require that all such entities be evaluated for consolidation as VIEs, which will likely result in our consolidating substantially all of our former QSPEs. Upon adoption, we will record assets and liabilities of these entities at carrying amounts consistent with what they would have been if they had always been consolidated, which will require the reversal of a portion of previously recognized securitization gains as a cumulative effect adjustment to retained earnings. Alternatively, we may elect to record all qualifying financial assets and liabilities of a VIE at fair value both on the date of adoption, as an adjustment to retained earnings, and subsequently, through net earnings. Under the revised guidance and assuming consolidation at carrying amount, at

September 30, 2009, we would have recognized an increase in assets of approximately \$30 billion and a reduction in equity of approximately \$2 billion.

The amended guidance on securitizations also modifies existing derecognition criteria in a manner that will significantly narrow the types of transactions that will qualify as sales. The revised criteria will apply prospectively to transfers of financial assets occurring after December 31, 2009.

(74)

---

The amended consolidation guidance for VIEs will also replace the existing quantitative approach for identifying who should consolidate a VIE, which was based on who is exposed to a majority of the risks and rewards, with a qualitative approach, based on who has the power to direct the economically significant activities of the entity. Under the revised guidance, more entities may meet the definition of a VIE, and the determination about who should consolidate a VIE is required to be evaluated continuously. Upon adoption, assets and liabilities of consolidated VIEs will be recorded in the manner described above for QSPEs. If it is not practicable to determine such carrying amounts, assets and liabilities will be measured at their fair values on the date of adoption. We are evaluating all entities that fall within the scope of the amended guidance to determine whether we may be required to consolidate or deconsolidate additional entities on January 1, 2010.

On September 23, 2009, the FASB issued amendments to existing standards for revenue arrangements with multiple components. The amendments generally require the allocation of consideration to separate components based on the relative selling price of each component in a revenue arrangement.

The amendments also require certain software enabled products to be accounted for under the general accounting standards for multiple component arrangements as opposed to accounting standards specifically applicable to software arrangements. We intend to adopt the amendments as of January 1, 2010 and, as a result, will apply the guidance prospectively to arrangements entered into or materially modified after that date. We are currently evaluating the financial statement impact of adopting these amendments; however, we expect the effect to be insignificant to our financial statements.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk.

There have been no significant changes to our market risk since December 31, 2008. For a discussion of our exposure to market risk, refer to Part II, Item 7A. "Quantitative and Qualitative Disclosures about Market Risk," contained in our Annual Report on Form 10-K for the year ended December 31, 2008.

### Item 4. Controls and Procedures.

Under the direction of our Chief Executive Officer and Chief Financial Officer, we evaluated our disclosure controls and procedures and internal control over financial reporting and concluded that (i) our disclosure controls and procedures were effective as of September 30, 2009, and (ii) no change in internal control over financial reporting occurred during the quarter ended September 30, 2009, that has materially affected, or is reasonably likely to materially affect, such internal control over financial reporting.

## Part II. Other Information

### Item 1. Legal Proceedings.

The following information supplements and amends our discussion set forth under Part I, Item 3 "Legal Proceedings" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2008.

As previously reported, in July and September 2008, shareholders filed two purported class actions under the federal securities laws in the United States District Court for the District of Connecticut naming us as defendant, as well as our chief executive officer and chief financial officer. These two actions have been consolidated and in January 2009, a consolidated complaint was filed alleging that we and our chief executive officer made false and misleading statements that artificially inflated our stock price between March 12, 2008 and April 10, 2008, when we announced that our results for the first quarter of 2008 would not meet our previous guidance, and we also lowered our full year

guidance for 2008. The case seeks unspecified damages. Our motion to dismiss the consolidated complaint was filed in March 2009 and is currently under consideration by the court. We intend to defend ourselves vigorously.

(75)

---

As previously reported, in October 2008, shareholders filed a purported class action under the federal securities laws in the United States District Court for the Southern District of New York naming us as defendant, as well as our chief executive officer and chief financial officer. The complaint alleges that during a conference call with analysts on September 25, 2008, defendants made false and misleading statements concerning (i) the state of GE's funding, cash flows, and liquidity and (ii) the question of issuing additional equity, which caused economic loss to those shareholders who purchased GE stock between September 25, 2008 and October 2, 2008, when we announced the pricing of a common stock offering. The case seeks unspecified damages. Our motion to dismiss the complaint was filed in April 2009 and is currently under consideration by the court. We intend to defend ourselves vigorously.

As previously reported, in March and April 2009, shareholders filed purported class actions under the federal securities laws in the United States District Court for the Southern District of New York naming as defendants GE, a number of GE officers (including our chief executive officer and chief financial officer) and our directors. The complaints, which have now been consolidated, seek unspecified damages based on allegations related to statements regarding the dividend and projected losses and earnings for GE Capital in 2009. A shareholder derivative action has been filed in federal court in Connecticut in May 2009 making essentially the same allegations as the New York class actions. We have moved to consolidate the Connecticut derivative action with the recently consolidated New York class actions.

As previously reported, on August 4, 2009, the Company announced that it had reached a settlement with the Securities and Exchange Commission (SEC) in connection with an SEC investigation previously disclosed in our SEC reports. Consistent with standard SEC practice, we neither admitted nor denied the allegations in the SEC's complaint. Under the terms of the settlement, the Company consented to the entry of a judgment requiring it to pay a civil penalty of \$50 million and to comply with the federal securities laws. This settlement, which brought the SEC investigation of GE to a close, relates to four accounting matters arising in 2002 - 2003: the application of SFAS 133 to GE's since-discontinued commercial paper hedging program and, separately, to certain swap derivatives where fees were paid or received at inception; a change in accounting for profits on spare parts in the commercial aviation engine business; and certain year-end transactions in the Rail business. All of these items were reviewed or discussed with KPMG, which audited the Company's financial statements throughout the periods in question. The Company previously corrected its prior period financial statements for the effect of each of these accounting matters in SEC filings made between May 2005 and February 2008, and no further corrections were required.

GE cooperated with the SEC over the course of its investigation, and GE and its Audit Committee conducted their own comprehensive review in conjunction with the SEC investigation. The Company reviewed and produced approximately 2.9 million pages of e-mails and other documents to the SEC and incurred approximately \$200 million in external legal and accounting expenses to ensure that all issues were addressed appropriately. We concluded that it was in the best interests of GE and its shareholders to resolve this matter and put it behind us on the basis described above.

GE implemented a number of remedial actions and internal control enhancements, as previously described in its SEC reports, including measures to strengthen our controllership and technical accounting resources and capabilities.



## Item 2. Purchases of Equity Securities by the Issuer and Affiliated Purchasers.

Period(a) (Shares in thousands)	Total number of shares purchased(a)(b)	Average price paid per share	Total number of shares purchased as part of of our share repurchase program(a)(c)	Approximate dollar value of shares that may yet be purchased under our share repurchase program
2009				
July	519	\$ 11.82	425	
August	901	\$ 13.15	530	
September	765	\$ 15.53	553	
Total	2,185	\$ 13.67	1,508	\$ 11.8 billion

(a) Information is presented on a fiscal calendar basis, consistent with our quarterly financial reporting.

(b) This category includes 677 thousand shares repurchased from our various benefit plans, primarily the GE Savings and Security Program (the S&SP). Through the S&SP, a defined contribution plan with Internal Revenue Service Code 401(k) features, we repurchase shares resulting from changes in investment options by plan participants.

(c) This balance represents the number of shares that were repurchased from the GE Stock Direct Plan, a direct stock purchase plan that is available to the public. Repurchases from GE Stock Direct are part of the 2007 GE Share Repurchase Program (the Program) under which we are authorized to repurchase up to \$15 billion of our common stock through 2010. The Program is flexible and shares are acquired with a combination of borrowings and free cash flow from the public markets and other sources, including GE Stock Direct. Effective September 25, 2008, we suspended the Program for purchases other than from GE Stock Direct.

## Item 5. Other Information.

On October 29, 2009, the Company entered into an amendment to a 1991 agreement between GE and GE Capital, which requires GE to make payments to GE Capital, constituting additions to pre-tax income under the agreement, to the extent necessary to cause the ratio of earnings to fixed charges of GE Capital and consolidated affiliates (determined on a consolidated basis) to be not less than 1.10 for the period, as a single aggregation, of each GE Capital fiscal year commencing with fiscal year 1991. The amended agreement (which is filed as Exhibit 10 hereto and hereby incorporated by reference) extends the notice period for termination from three years to five years. It further provides that any future amendments to the agreement that could adversely affect GE Capital require the consent of the majority of the holders of the aggregate outstanding principal amount of senior unsecured debt securities issued or guaranteed by GE Capital (with an original stated maturity in excess of 270 days), unless the

amendment does not trigger a downgrade of GE Capital's long-term ratings.

(77)

---

Item 6. Exhibits.

Exhibit 10 Amended and Restated Income Maintenance Agreement, dated October 29, 2009, between the Registrant and General Electric Capital Corporation (Incorporated by reference to Exhibit 10 to General Electric Capital Corporation's Quarterly Report on Form 10-Q for the fiscal quarter ended September 30, 2009 (File No. 001-06461)).

Exhibit 11 Computation of Per Share Earnings\*.

Exhibit 12(a) Computation of Ratio of Earnings to Fixed Charges.

Exhibit 12(b) Computation of Ratio of Earnings to Combined Fixed Charges and Preferred Stock Dividends.

Exhibit 31(a) Certification Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Amended.

Exhibit 31(b) Certification Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Amended.

Exhibit 32 Certification Pursuant to 18 U.S.C. Section 1350.

Exhibit 99(a) Financial Measures That Supplement Generally Accepted Accounting Principles.

Exhibit 99(b) Computation of Ratio of Earnings to Fixed Charges (Incorporated by reference to Exhibit 12 to General Electric Capital Corporation's Quarterly Report on Form 10-Q for the fiscal quarter ended September 30, 2009 (File No. 001-06461)).

\* Data required by Financial Accounting Standards Board Accounting Standards Codification 260, Earnings Per Share, is provided in Note 13 to the condensed, consolidated financial statements in this Report.

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

General Electric Company  
(Registrant)

November 2, 2009	/s/ Jamie S. Miller
Date	Jamie S. Miller Vice President and Controller Duly Authorized Officer and Principal Accounting Officer

(79)

---

