

INTERNATIONAL GAME TECHNOLOGY

Form 10-Q

May 07, 2014

United States

Securities and Exchange Commission

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended March 29, 2014

(Presented as March 31, 2014)

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from ____ to ____

Commission File Number 001-10684

International Game Technology

(Exact name of registrant as specified in its charter)

Nevada

88-0173041

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

6355 South Buffalo Drive, Las Vegas, Nevada 89113

(Address of principal executive offices)(Zip Code)

Registrant's telephone number, including area code: (702) 669-7777

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act:

Large accelerated filer

Accelerated filer

Edgar Filing: INTERNATIONAL GAME TECHNOLOGY - Form 10-Q

Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes No

The number of shares outstanding of each of the registrant's classes of common stock, as of May 2, 2014:

247.0 million shares of common stock at \$.00015625 par value

TABLE OF CONTENTS

GLOSSARY
OF
TERMS
AND
ABBREVIATIONS
(as
used in
this
document)

PART I –
FINANCIAL
INFORMATION

Item 1.

Unaudited
Consolidated
Interim
Financial
Statements

Item 2.

Management's
Discussion
and
Analysis
of 26
Financial
Condition
and
Results
of
Operations

Item 3.

Quantitative
and
Qualitative
Disclosures
about
Market
Risk

Item 4. 42

Controls
and
Procedures

PART II – OTHER
INFORMATION

Item 1.

Legal 43
Proceedings

Item
1A. 43
Risk
Factors

Item 2.

Unregistered
Sales of
Equity 43
Securities
and
Use of
Proceeds

Item 3.

Defaults 43
Upon
Senior
Securities

Item 4.

Mine 43
Safety
Disclosures

Item 5.

Other 43
Information

Item 6.

44
Exhibits

GLOSSARY OF TERMS AND ABBREVIATIONS (as used in this document)

| Abbreviation/term | Definition |
|------------------------------|---|
| Fiscal dates -- as presented | Fiscal dates--actual |
| March 31, 2014 | March 29, 2014 |
| March 31, 2013 | March 30, 2013 |
| September 30, 2013 | September 28, 2013 |
| AOCI | accumulated other comprehensive income (loss) |
| APIC | additional paid-in-capital |
| ASP | average sales price per machine unit |
| ASU | Accounting Standards Update |
| 5.35% Bonds | 5.35% fixed rate notes due 2023 |
| 5.5% Bonds | 5.5% fixed rate notes due 2020 |
| 7.5% Bonds | 7.5% fixed rate notes due 2019 |
| bps | basis points |
| CEO | chief executive officer |
| CFO | chief financial officer |
| DAU | Daily Active Users |
| DCF | discounted cash flow |
| DoubleDown | Double Down Interactive LLC |
| EBITDA | earnings before interest, taxes, depreciation, and amortization |
| EPS | earnings per share |
| Exchange Act | Securities Exchange Act of 1934, as amended |
| FASB | Financial Accounting Standards Board |
| GAAP | generally accepted accounting principles |
| IGT, we, our, the Company | International Game Technology and its consolidated entities |
| IGT rgs [®] | IGT Remote Game Server [®] |
| IP | intellectual property |
| IRS | Internal Revenue Service |
| LBG | Lightning Box Games Pty |
| LIBOR | London inter-bank offered rate |
| MAU | Monthly Active Users |
| MDA | management's discussion and analysis of financial condition and results of operations |
| pp | percentage points |
| R&D | research and development |
| SEC | Securities and Exchange Commission |
| SIP | 2002 Stock Incentive Plan |
| SG&A | sales, general and administrative |
| UK | United Kingdom |
| US | United States |
| UTBs | unrecognized tax benefits |
| VIE | variable interest entity |
| VWAP | average daily volume weighted average price |
| VLT | video lottery terminal |
| WAP | wide area progressive |
| WMS | WMS Gaming, Inc. |
| Yield | average revenue per unit per day |
| * | not meaningful (in tables) |

PART I – FINANCIAL INFORMATION

Item 1. Unaudited Consolidated Interim Financial Statements

| | |
|--|----|
| CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME | 5 |
| CONSOLIDATED BALANCE SHEETS | 6 |
| CONSOLIDATED STATEMENTS OF CASH FLOWS | 7 |
| SUPPLEMENTAL CASH FLOWS INFORMATION | 8 |
| NOTES TO UNAUDITED CONSOLIDATED INTERIM FINANCIAL STATEMENTS | 9 |
| 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES | 9 |
| 2. VARIABLE INTERESTS AND AFFILIATES | 10 |
| 3. RECEIVABLES | 10 |
| 4. CONCENTRATIONS OF CREDIT RISK | 12 |
| 5. INVENTORIES | 12 |
| 6. PROPERTY, PLANT AND EQUIPMENT | 12 |
| 7. GOODWILL AND OTHER INTANGIBLES | 12 |
| 8. FAIR VALUE MEASUREMENTS | 13 |
| 9. FINANCIAL DERIVATIVES | 15 |
| 10. CREDIT FACILITIES AND INDEBTEDNESS | 16 |
| 11. CONTINGENCIES | 17 |
| 12. INCOME TAXES | 20 |
| 13. EMPLOYEE BENEFIT PLANS | 21 |
| 14. EARNINGS PER SHARE | 22 |
| 15. ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS) | 23 |
| 16. BUSINESS SEGMENTS | 24 |
| 17. IMPAIRMENT AND RESTRUCTURING | 25 |

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(See Accompanying Notes)

| Periods Ended March 31, | Second Quarters | | Six Months | |
|--|---|---------|------------|---------|
| | 2014 | 2013 | 2014 | 2013 |
| | (In millions, except per share amounts) | | | |
| REVENUES | | | | |
| Gaming operations | \$230.4 | \$254.3 | \$453.4 | \$496.9 |
| Product sales | 202.6 | 279.0 | 446.2 | 513.7 |
| Interactive | 79.8 | 66.7 | 154.4 | 119.6 |
| Total | 512.8 | 600.0 | 1,054.0 | 1,130.2 |
| COSTS AND OPERATING EXPENSES | | | | |
| Cost of gaming operations | 90.0 | 97.6 | 176.8 | 187.1 |
| Cost of product sales | 98.6 | 135.0 | 215.3 | 244.2 |
| Cost of interactive | 31.4 | 26.1 | 59.3 | 48.2 |
| Selling, general and administrative | 124.1 | 110.7 | 242.1 | 210.9 |
| Research and development | 58.5 | 58.1 | 118.8 | 112.5 |
| Depreciation and amortization | 16.6 | 19.7 | 33.2 | 38.7 |
| Contingent acquisition-related costs | 3.7 | 21.9 | 15.0 | 39.3 |
| Impairment and restructuring | 17.8 | 1.6 | 17.8 | 1.6 |
| Total | 440.7 | 470.7 | 878.3 | 882.5 |
| OPERATING INCOME | 72.1 | 129.3 | 175.7 | 247.7 |
| OTHER INCOME (EXPENSE) | | | | |
| Interest income | 10.7 | 11.1 | 20.9 | 22.4 |
| Interest expense | (36.9) | (30.3) | (73.3) | (62.0) |
| Other | (3.4) | (2.5) | (5.3) | (2.7) |
| Total | (29.6) | (21.7) | (57.7) | (42.3) |
| INCOME BEFORE TAX | 42.5 | 107.6 | 118.0 | 205.4 |
| Income tax provision | 16.8 | 29.4 | 13.0 | 61.9 |
| NET INCOME | \$25.7 | \$78.2 | \$105.0 | \$143.5 |
| OTHER COMPREHENSIVE INCOME (LOSS) | | | | |
| Foreign currency translation adjustment | 0.7 | (8.5) | (1.6) | (5.1) |
| Unrealized gain (loss), net of tax | (0.2) | - | (0.4) | - |
| COMPREHENSIVE INCOME | \$26.2 | \$69.7 | \$103.0 | \$138.4 |
| EARNINGS PER SHARE | | | | |
| Basic | \$0.10 | \$0.30 | \$0.42 | \$0.54 |
| Diluted | 0.10 | 0.29 | 0.42 | 0.54 |
| CASH DIVIDENDS DECLARED PER SHARE | \$0.11 | \$0.08 | \$0.22 | \$0.15 |
| WEIGHTED AVERAGE SHARES OUTSTANDING | | | | |
| Basic | 247.7 | 263.6 | 250.2 | 264.7 |
| Diluted | 248.6 | 265.6 | 251.9 | 266.7 |

CONSOLIDATED BALANCE SHEETS

(See Accompanying Notes)

| | March 31, 2014 | September 30, 2013 |
|---|---------------------------------|--------------------|
| | (In millions, except par value) | |
| ASSETS | | |
| Cash and equivalents | \$ 355.8 | \$ 713.3 |
| Investment securities | 15.0 | 28.8 |
| Restricted cash and investment securities | 59.7 | 64.9 |
| Restricted cash and investment securities of VIEs | 1.8 | 2.1 |
| Jackpot annuity investments | 43.0 | 44.1 |
| Jackpot annuity investments of VIEs | 12.0 | 12.4 |
| Accounts receivable, net | 319.1 | 348.6 |
| Current maturities of contracts and notes receivable, net | 232.4 | 229.3 |
| Inventories | 76.0 | 90.1 |
| Deferred income taxes | 106.9 | 111.1 |
| Other assets and deferred costs | 177.5 | 131.3 |
| Total current assets | 1,399.2 | 1,776.0 |
| Property, plant and equipment, net | 443.9 | 483.9 |
| Jackpot annuity investments | 222.9 | 234.5 |
| Jackpot annuity investments of VIEs | 30.4 | 34.1 |
| Contracts and notes receivable, net | 143.6 | 165.6 |
| Goodwill | 1,471.5 | 1,471.1 |
| Other intangible assets, net | 106.3 | 130.6 |
| Deferred income taxes | 127.6 | 128.8 |
| Other assets and deferred costs | 356.1 | 188.2 |
| TOTAL ASSETS | \$ 4,301.5 | \$ 4,612.8 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| LIABILITIES | | |
| Short-term debt | \$ 846.4 | \$ 826.6 |
| Accounts payable | 92.9 | 110.0 |
| Jackpot liabilities, current portion | 121.9 | 131.7 |
| Accrued employee benefits | 16.2 | 40.2 |
| Accrued income taxes | - | 7.8 |
| Dividends payable | 27.2 | 25.9 |
| Other accrued liabilities | 321.8 | 366.3 |
| Total current liabilities | 1,426.4 | 1,508.5 |
| Long-term debt | 1,357.1 | 1,366.3 |
| Jackpot liabilities | 278.5 | 293.3 |
| Other liabilities | 124.9 | 190.6 |
| TOTAL LIABILITIES | 3,186.9 | 3,358.7 |
| COMMITMENTS AND CONTINGENCIES | - | - |
| SHAREHOLDERS' EQUITY | | |
| Common stock: \$0.00015625 par value; 1,280.0 shares authorized; 274.4 and 271.4 issued; 247.0 and 256.2 outstanding | - | - |

Edgar Filing: INTERNATIONAL GAME TECHNOLOGY - Form 10-Q

| | | | | |
|--|------------|---|------------|---|
| Additional paid-in capital | 1,456.6 | | 1,433.1 | |
| Treasury stock at cost: 27.4 and 15.2 shares | (486.2 |) | (274.9 |) |
| Retained earnings | 138.0 | | 87.7 | |
| Accumulated other comprehensive income | 6.2 | | 8.2 | |
| TOTAL EQUITY | 1,114.6 | | 1,254.1 | |
| | | | | |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | \$ 4,301.5 | | \$ 4,612.8 | |

6

CONSOLIDATED STATEMENTS OF CASH FLOWS

(See Accompanying Notes)

| Six Months Ended March 31, | 2014 | 2013 |
|--|----------------|---------------|
| | (In millions) | |
| OPERATING | | |
| Net income | \$105.0 | \$143.5 |
| Adjustments: | | |
| Depreciation and amortization | 99.4 | 117.8 |
| Acquisition-related contingent earn-out costs | 6.6 | 16.2 |
| Discounts and deferred issuance costs | 23.7 | 22.1 |
| Share-based compensation | 16.5 | 18.6 |
| Impairment | 9.0 | 1.6 |
| Excess tax benefits from employee stock plans | (6.5) | (0.9) |
| Other non-cash items | 15.6 | 12.4 |
| Changes in operating assets and liabilities, excluding acquisitions: | | |
| Receivables | 15.5 | (21.1) |
| Inventories | 13.4 | 9.4 |
| Accounts payable and accrued liabilities | (50.2) | (78.0) |
| Jackpot liabilities | (32.9) | (40.7) |
| Income taxes, net of employee stock plans | (43.9) | (21.0) |
| Other assets and deferred costs | (236.4) | 2.6 |
| Net operating cash flows | (65.2) | 182.5 |
| INVESTING | | |
| Capital expenditures | (46.2) | (56.4) |
| Proceeds from assets sold | 7.8 | 8.3 |
| Investment securities, net | 13.9 | - |
| Jackpot annuity investments, net | 25.0 | 27.1 |
| Changes in restricted cash | 5.6 | 5.8 |
| Loans receivable payments received | 14.9 | 15.1 |
| Net investing cash flows | 21.0 | (0.1) |
| FINANCING | | |
| Debt proceeds | - | 65.0 |
| Debt repayments | - | (85.0) |
| Debt issuance costs | (0.6) | - |
| Employee stock plan proceeds | 5.5 | 7.4 |
| Excess tax benefits from employee stock plans | 6.5 | 0.9 |
| Share repurchases, including net shares | (211.3) | (75.1) |
| Dividends paid | (53.4) | (34.7) |
| Acquisition-related contingent consideration | (56.1) | (27.9) |
| Net financing cash flows | (309.4) | (149.4) |
| FOREIGN EXCHANGE RATES EFFECT ON CASH AND EQUIVALENTS | (3.9) | (2.8) |
| NET CHANGE IN CASH AND EQUIVALENTS | (357.5) | 30.2 |
| BEGINNING CASH AND EQUIVALENTS | 713.3 | 206.3 |

| | | |
|-----------------------------|---------|---------|
| ENDING CASH AND EQUIVALENTS | \$355.8 | \$236.5 |
|-----------------------------|---------|---------|

7

SUPPLEMENTAL CASH FLOWS INFORMATION

(See Accompanying Notes)

| Six Months Ended March 31, | 2014 | 2013 |
|--|---------------|-----------|
| | (In millions) | |
| INVESTMENT SECURITIES | | |
| Purchases | \$ (115.0) | \$ - |
| Proceeds from sale | 128.9 | - |
| Net | \$ 13.9 | \$ - |
| JACKPOT FUNDINGS | | |
| Change in jackpot liabilities | \$ (32.9) | \$ (40.7) |
| Jackpot annuity purchases | (2.1) | (1.7) |
| Jackpot annuity proceeds | 27.1 | 28.8 |
| Net change in jackpot annuity investments | 25.0 | 27.1 |
| Net jackpot funding | \$ (7.9) | \$ (13.6) |
| CAPITAL EXPENDITURES | | |
| Property, plant and equipment | \$ (11.8) | \$ (8.1) |
| Gaming operations equipment | (31.6) | (48.1) |
| Intellectual property | (2.8) | (0.2) |
| Total | \$ (46.2) | \$ (56.4) |
| PAYMENTS | | |
| Interest | \$ 28.3 | \$ 28.9 |
| Income taxes | 60.6 | 82.8 |
| Acquisition-related payments: | | |
| Release of Indemnification holdback | 22.0 | - |
| Retention bonuses | 58.3 | 29.7 |
| Contingent earn-out: | | |
| Operating cash flows (accrued subsequent to acquisition) | 26.0 | 17.2 |
| Financing cash flows (accrued at acquisition) | 34.1 | 27.9 |
| Total contingent earn-out | 60.1 | 45.1 |
| Total all acquisition-related payments | \$ 140.4 | \$ 74.8 |
| NONCASH INVESTING AND FINANCING ITEMS | | |
| Accrued capital asset additions | \$ 0.2 | \$ 2.6 |
| Interest accretion for jackpot annuity investments | 8.2 | 9.2 |

Payments for acquisition-related contingent earn-out consideration

Amounts accrued as of the acquisition date are reflected in financing cash flows. Payments for amounts accrued subsequent to the acquisition date, in excess of amounts accrued as part of the purchase price allocation, are reflected in operating cash flows within changes in accounts payable and accrued liabilities.

Depreciation and amortization

Amounts reflected in operating cash flows are comprised of operating expenses shown separately on the income statements, plus those amounts included within cost of product sales, cost of gaming operations, and cost of interactive.

NOTES TO UNAUDITED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BASIS OF PRESENTATION AND CONSOLIDATION

Our fiscal year is reported on a 52/53-week period ending on the Saturday nearest to September 30. Similarly, our quarters end on the Saturday nearest to the last day of the quarter end month. For simplicity, fiscal periods in this report are presented using the calendar month end as outlined in the table below.

| Fiscal Periods | As Presented | Actual | blank |
|-----------------------------------|--------------------|--------------------|-------|
| Current quarter and six months | March 31, 2014 | March 29, 2014 | |
| Prior year quarter and six months | March 31, 2013 | March 30, 2013 | |
| Prior year end | September 30, 2013 | September 28, 2013 | |

Our consolidated interim financial statements for the second quarter ended March 31, 2014 incorporate all of the accounts of International Game Technology, including all majority-owned or controlled subsidiaries and VIEs for which IGT is the primary beneficiary. All inter-company accounts and transactions were eliminated. These financial statements were prepared without audit on a basis consistent with the comparative prior year quarter ended March 31, 2013, and as appropriate, with the audited financial statements for the year ended September 30, 2013.

Certain information and footnote disclosures have been condensed or omitted in conformity with SEC and US GAAP guidance for interim financial statements. All adjustments of a normal recurring nature necessary to fairly state our consolidated results of operations, financial position, and cash flows have been included for all periods presented. Interim period results are not necessarily indicative of full year results. This Quarterly Report on Form 10-Q should be read in conjunction with our Annual Report on Form 10-K for the year ended September 30, 2013.

Unless otherwise indicated in this report:

references to years relate to our fiscal years ending September 30

dollar amounts in tables are presented in millions, except per share amounts and par value

current refers to the quarter ended March 31, 2014

italicized text with an attached superscript trademark or copyright notation indicates trademarks of IGT or its licensors, and additional IGT trademark information is available on our website at www.IGT.com

Use of Estimates

We are required to make estimates, judgments and assumptions that we believe are reasonable based on our historical experience, contract terms, observance of known trends in our company and the industry as a whole, and information available from other outside sources. Our estimates affect reported amounts for assets, liabilities, revenues, expenses, and related disclosures. Actual results may differ from initial estimates.

RECENTLY ADOPTED ACCOUNTING STANDARDS OR UPDATES

Offsetting Assets and Liabilities

In December 2011, the FASB issued an ASU to require new disclosures associated with offsetting financial instruments and derivative instruments on the balance sheet that will enable users to evaluate the effect on an entity's financial position. In January 2013, the FASB issued an ASU to clarify the scope of disclosures about offsetting assets and liabilities. The scope of the new disclosures was narrowed to include derivatives, repurchase agreements and securities borrowing and lending that are offset or subject to an enforceable master netting arrangement or similar agreement. Both ASUs were effective for our 2014 first quarter and had no material impact on our financial statements.

RECENTLY ISSUED ACCOUNTING STANDARDS OR UPDATES--NOT YET ADOPTED

Discontinued Operations

In April 2014, the FASB issued an ASU that raises the threshold for disposals to qualify as discontinued operations to be based on strategic shifts that have or will have a major effect on an entity's operations and financial results. This ASU will be effective for our 2015 first quarter and is not expected to have a material impact on our financial statements.

Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward Exists

In July 2013, the FASB issued an ASU requiring the netting of unrecognized tax benefits against a deferred tax asset for a loss or other carryforward that would apply in settlement of the uncertain tax position. This ASU will be effective for our 2015 first quarter and is not expected to have a material impact on our financial statements.

Cumulative Translation Adjustment upon Derecognition of Certain Subsidiaries

In March 2013, the FASB issued an ASU requiring the release of cumulative translation adjustment into net income when an entity either sells a part or all of its investment in or no longer holds a controlling financial interest in a foreign entity. This ASU will be effective prospectively for our 2015 first quarter and is not expected to have a material impact on our financial statements.

Obligations Resulting from Joint and Several Liability Arrangements

In February 2013, the FASB issued an ASU to require new disclosures for an entity that is jointly and severally liable to measure the obligation as the sum of the amount the entity has agreed with co-obligors to pay and any additional amount it expects to pay on behalf of a co-obligor. This ASU will be effective for our 2015 first quarter and is not expected to have a material impact on our financial statements.

2. VARIABLE INTERESTS AND AFFILIATES

VARIABLE INTEREST ENTITIES

New Jersey Trusts

Regulation in New Jersey requires that annuitized WAP jackpot payments to winners be administered through an individual trust set up for each WAP system. These trusts are VIEs and IGT is the primary consolidating beneficiary, because these VIE trusts are designed for the sole purpose of administering jackpot payments for IGT WAP winners and IGT guarantees all liabilities of the trusts. The assets of these consolidated VIEs can only be used to settle trust obligations and have been segregated on our balance sheet. The consolidation of these VIEs primarily increases jackpot liabilities and related assets, as well as interest income and equivalent offsetting interest expense.

Consolidated VIE trust assets and equivalent liabilities totaled \$44.2 million at March 31, 2014 and \$48.6 million at September 30, 2013.

Latin America Distributor

In March 2012, we contracted with a third party distributor in Latin America to sell IGT products. The distributor was a VIE as it was unable to finance its activities without additional support from IGT; however, the distributor was not consolidated because IGT does not have contractual or implied control. This arrangement was terminated by mutual agreement in January 2014. For the periods ended March 31, 2014, we recognized revenues of \$0.5 million for the quarter and \$2.7 million for the six months and ending receivables totaled \$5.7 million.

3. RECEIVABLES

ACCOUNTS RECEIVABLE

March 31, 2014 September 30, 2013

Allowances for Credit Losses \$ 25.1 \$ 22.3

10

CUSTOMER FINANCING—CONTRACTS AND NOTES

| | | |
|---|----------------|--------------------|
| Recorded Investment (principal and interest due, net of deferred interest and fees) | March 31, 2014 | September 30, 2013 |
| Individually evaluated for impairment | \$ 93.8 | \$ 82.4 |
| Collectively evaluated for impairment | 370.6 | 391.0 |
| Total | \$ 464.4 | \$ 473.4 |

| | | |
|---------------------------------------|----------------|--------------------|
| Allowances for Credit Losses | March 31, 2014 | September 30, 2013 |
| Individually evaluated for impairment | \$ 73.0 | \$ 63.4 |
| Collectively evaluated for impairment | 15.4 | 15.1 |
| Total | \$ 88.4 | \$ 78.5 |

Reconciliation of Allowances for Credit Losses

| | | | | |
|-------------------------|-----------------|---------|------------|---------|
| | Second Quarters | | Six Months | |
| Periods Ended March 31, | 2014 | 2013 | 2014 | 2013 |
| Beginning balance | \$ 80.0 | \$ 76.6 | \$ 78.5 | \$ 72.8 |
| Charge-offs | - | - | - | - |
| Recoveries | - | - | - | - |
| Provisions | 8.4 | 4.0 | 9.9 | 7.8 |
| Ending balance | \$ 88.4 | \$ 80.6 | \$ 88.4 | \$ 80.6 |
| Current portion | \$ 81.8 | \$ 63.3 | \$ 81.8 | \$ 63.3 |
| Noncurrent portion | 6.6 | 17.3 | 6.6 | 17.3 |

Recorded Investment Aging Analysis

| | | | | | | |
|---|----------------|--------|---------|--------------------|--------|---------|
| | March 31, 2014 | | | September 30, 2013 | | |
| | Contracts | Notes | Total | Contracts | Notes | Total |
| Past Due | | | | | | |
| 1-29 days | \$10.2 | \$1.3 | \$11.5 | \$18.4 | \$1.5 | \$19.9 |
| 30-59 days | 7.4 | 1.3 | 8.7 | 5.1 | 1.4 | 6.5 |
| 60-89 days | 5.3 | 1.2 | 6.5 | 4.5 | 1.3 | 5.8 |
| Over 90 days | 16.5 | 59.0 | 75.5 | 16.1 | 54.9 | 71.0 |
| Total* | \$39.4 | \$62.8 | \$102.2 | \$44.1 | \$59.1 | \$103.2 |
| Amount not past due** | 349.5 | 12.7 | 362.2 | 339.1 | 31.1 | 370.2 |
| Grand total | \$388.9 | \$75.5 | \$464.4 | \$383.2 | \$90.2 | \$473.4 |
| *Alabama impaired note included in total past due | | \$62.5 | \$62.5 | | \$56.2 | \$56.2 |
| **Alabama impaired note included in amount not past due | | 12.5 | 12.5 | | 18.8 | 18.8 |
| Over 90 days, accruing interest | \$1.9 | \$0.3 | \$2.2 | \$- | \$1.3 | \$1.3 |
| Nonaccrual status | 9.1 | 75.0 | 84.1 | 13.5 | 76.2 | 89.7 |

| | | | | | | |
|---|----------------|--------|---------|--------------------|--------|---------|
| Recorded Investment by Credit Quality Indicator (Using Credit Profile by Internally Assigned Risk Grade) | March 31, 2014 | | | September 30, 2013 | | |
| | Contracts | Notes | Total | Contracts | Notes | Total |
| Low | \$157.9 | \$- | \$157.9 | \$126.1 | \$- | \$126.1 |
| Medium | 94.3 | - | 94.3 | 100.2 | 0.1 | 100.3 |
| High* | 136.7 | 75.5 | 212.2 | 156.9 | 90.1 | 247.0 |
| Total | \$388.9 | \$75.5 | \$464.4 | \$383.2 | \$90.2 | \$473.4 |
| *Alabama impaired note included | | \$75.0 | \$75.0 | | \$75.0 | \$75.0 |

| | | | | |
|----------------|----------------|-------|--------------------|-------|
| Impaired Loans | March 31, 2014 | | September 30, 2013 | |
| | Contracts | Notes | Contracts | Notes |
| | Total | Total | Total | Total |

Edgar Filing: INTERNATIONAL GAME TECHNOLOGY - Form 10-Q

| | | | | | | |
|-----------------------------|--------|--------|--------|-------|--------|--------|
| Recorded investment | \$17.4 | \$75.5 | \$92.9 | \$5.7 | \$75.0 | \$80.7 |
| Unpaid principal face | 17.7 | 75.5 | 93.2 | 5.8 | 75.0 | 80.8 |
| Related allowance | 10.6 | 62.4 | 73.0 | 2.6 | 60.8 | 63.4 |
| Average recorded investment | 11.6 | 75.3 | 86.9 | 4.1 | 75.0 | 79.1 |

Interest income recognized on impaired contracts, none of which was cash basis, totaled \$0.2 million for the three and six months ended March 31, 2014 and \$0.4 million during the comparable six months of the prior year.

4. CONCENTRATIONS OF CREDIT RISK

Net Receivables By Region At March 31, 2014

| | | | |
|-----------------------------------|------|-----------------------------------|------|
| Nevada | 13 % | Argentina | 12 % |
| Illinois | 7 % | Europe | 7 % |
| Louisiana | 5 % | Mexico | 7 % |
| California | 5 % | Australia | 5 % |
| Other (less than 4% individually) | 29 % | Other (less than 4% individually) | 10 % |
| North America | 59 % | International | 41 % |

5. INVENTORIES

| | March 31, 2014 | September 30, 2013 |
|-----------------|----------------|--------------------|
| Raw materials | \$ 53.1 | \$ 51.2 |
| Work-in-process | 2.1 | 2.7 |
| Finished goods | 20.8 | 36.2 |
| Total | \$ 76.0 | \$ 90.1 |

6. PROPERTY, PLANT AND EQUIPMENT

| | March 31, 2014 | September 30, 2013 |
|------------------------------------|----------------|--------------------|
| Land | \$ 61.2 | \$ 61.2 |
| Buildings | 231.7 | 231.3 |
| Leasehold improvements | 16.2 | 16.4 |
| Machinery, furniture and equipment | 285.1 | 309.0 |
| Gaming operations equipment | 758.2 | 785.9 |
| Total cost | 1,352.4 | 1,403.8 |
| Less accumulated depreciation | (908.5) | (919.9) |
| Property, plant and equipment, net | \$ 443.9 | \$ 483.9 |

7. GOODWILL AND OTHER INTANGIBLES

GOODWILL

| Activity By Segment For the Six Months Ended March 31, 2014 | North America | International | Total |
|---|---------------|---------------|-----------|
| Beginning balance | 1,275.4 | \$ 195.7 | \$1,471.1 |
| Foreign currency adjustment | - | 0.4 | 0.4 |
| Ending balance | \$ 1,275.4 | \$ 196.1 | \$1,471.5 |

| OTHER INTANGIBLES | March 31, 2014 | | | September 30, 2013 | | |
|------------------------|----------------|--------------------------|---------|--------------------|--------------------------|---------|
| | Cost | Accumulated Amortization | Net | Cost | Accumulated Amortization | Net |
| Patents | \$377.9 | \$ 344.7 | \$33.2 | \$376.1 | \$ 334.1 | \$42.0 |
| Developed technology | 129.1 | 87.2 | 41.9 | 129.1 | 79.9 | 49.2 |
| Contracts | 20.1 | 18.9 | 1.2 | 20.1 | 18.6 | 1.5 |
| Reacquired rights | 14.7 | 5.9 | 8.8 | 14.7 | 5.2 | 9.5 |
| Customer relationships | 61.2 | 46.1 | 15.1 | 61.2 | 40.1 | 21.1 |
| Trademarks | 12.5 | 6.4 | 6.1 | 12.5 | 5.2 | 7.3 |
| Total | \$615.5 | \$ 509.2 | \$106.3 | \$613.7 | \$ 483.1 | \$130.6 |

Aggregate Amortization

As Of And For The Periods Ended March 31,

Second

| Quarters | | Six Months | | Future Annual Estimates | | | | |
|----------|--------|------------|--------|-------------------------|--------|--------|--------|-------|
| 2014 | 2013 | 2014 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 |
| \$13.5 | \$16.3 | \$27.0 | \$31.9 | \$53.7 | \$36.5 | \$20.3 | \$10.2 | \$5.2 |

12

8. FAIR VALUE MEASUREMENTS

FINANCIAL ASSETS (LIABILITIES) CARRIED AT FAIR VALUE

| | Fair Value | Level 1 | Level 2 | Level 3 |
|---|------------|----------|---------|---------|
| March 31, 2014 | | | | |
| Money market funds | \$ 72.1 | \$72.1 | \$- | \$- |
| Investment securities | 15.0 | - | 15.0 | - |
| Derivative assets | 65.3 | - | 65.3 | - |
| Derivative liabilities | (62.6) | - | (62.6) | - |
| Acquisition contingent earn-out payable | (53.0) | - | - | (53.0) |
| September 30, 2013 | | | | |
| Money market funds | \$ 168.0 | \$ 168.0 | \$- | \$- |
| Investment securities | 28.8 | - | 28.8 | - |
| Derivative assets | 74.6 | - | 74.6 | - |
| Derivative liabilities | (72.2) | - | (72.2) | - |
| Acquisition contingent earn-out payable | (106.4) | - | - | (106.4) |

Valuation Techniques and Balance Sheet Presentation

Money market funds were primarily money market securities valued based on quoted market prices in active markets.

Investment securities were commercial paper debt securities valued based on quoted market prices for similar instruments, using observable market based inputs.

Derivative assets and liabilities were valued using quoted forward pricing from bank counterparties, LIBOR credit default swap rates for non-performance risk, forward yields for the 10-year treasury sourced from Bloomberg, and net settlement amounts where appropriate. These are presented primarily as components of other assets, other liabilities, notes payable, and AOCI. See Note 9.

Acquisition contingent earn-out payable related to DoubleDown reaching certain earnings targets was valued with a DCF model applied to the expected payments determined based on probability-weighted internal earnings projections. We applied a rate of probability (10% - 60%) to each outstanding scenario, as well as a risk-adjusted discount rate of 18%, to derive the estimated fair value at March 31, 2014. Changes in the projections and/or the probabilities are the most significant assumptions and result in directionally similar changes in the fair value. Discount rate changes cause a directionally opposite change in the fair value. The payable fair value increased \$2.1 million during the 2014 second quarter and \$6.6 million for the six months ended March 31, 2014 primarily due to the time-value of money. Changes in fair value are recorded to earnings as a component of contingent acquisition-related costs and the payable balance of \$53.0 million is presented as a component of other current liabilities at March 31, 2014 versus \$57.6 million current and \$48.8 million noncurrent at September 30, 2013. Earn-out consideration of \$60.0 million (excluding payroll taxes) was paid during the 2014 second quarter for earnings targets met by DoubleDown for calendar 2013, and \$45.0 million (excluding payroll taxes) was paid during the 2013 second quarter for earnings targets met for calendar 2012.

Reconciliation of Items Carried at Fair Value Using Significant Unobservable Inputs (Level 3)

| | | |
|---|-----------|-----------|
| Acquisition Contingent Consideration Payable for the Six Months Ended March 31, | 2014 | 2013 |
| Beginning balance | \$(106.4) | \$(116.4) |
| Accretion (interest and fair value adjustment) | (6.6) | (16.2) |
| Payments | 60.0 | 45.0 |
| Ending balance | \$(53.0) | \$(87.6) |

FINANCIAL ASSETS (LIABILITIES) NOT CARRIED AT FAIR VALUE

| | Carrying Value | Fair Value | Level 1 | Level 2 | Level 3 | Unrealized Gain (Loss) |
|------------------------------|----------------|------------|-----------|---------|---------|------------------------|
| March 31, 2014 | | | | | | |
| Jackpot investments | \$ 308.3 | \$ 343.1 | \$343.1 | \$ - | \$- | \$ 34.8 |
| Contracts & notes receivable | 376.0 | 369.5 | - | - | 369.5 | (6.5) |
| Jackpot liabilities | (400.4) | (395.8) | - | - | (395.8) | 4.6 |
| Debt | (2,141.9) | (2,293.7) | (2,293.7) | - | - | (151.8) |
| September 30, 2013 | | | | | | |
| Jackpot investments | \$ 325.1 | \$ 366.3 | \$366.3 | \$ - | \$- | \$ 41.2 |
| Contracts & notes receivable | 394.9 | 388.3 | - | - | 388.3 | (6.6) |
| Jackpot liabilities | (425.0) | (425.2) | - | - | (425.2) | (0.2) |
| Debt | (2,121.9) | (2,346.6) | (2,346.6) | - | - | (224.7) |

Valuation Techniques and Balance Sheet Presentation

Jackpot investments were valued based on quoted market prices.

Contracts and notes receivable were valued using DCF, incorporating expected payments and market interest rates relative to the credit risk of each customer (low 7.5 %, medium 8.0 %, high 9.5 % - 11.25 %). Credit risk is determined on a number of factors, including customer size, type, financial condition, historical collection experience, account aging, and credit ratings derived from credit reporting agencies and other industry trade reports. Contracts are secured by the underlying assets sold and notes are secured by the developed property and/or other assets. The high risk category includes most of our development financing loans in new markets and customers in regions with a history of currency or economic instability, such as Latin America. See Notes 3 and 4.

Jackpot liabilities were valued using DCF, incorporating expected future payment timing, estimated funding rates based on the treasury yield curve, and IGT's nonperformance credit risk. Expected annuity payments over 1-25 years (average 10 years) were discounted using the 10-year treasury yield curve rate (2.72%) for the estimated funding rate and the 10-year credit default swap rate (2.00%) for nonperformance risk. The present value (carrying value) of the expected lump sum payments were discounted using the 1-year treasury yield curve rate (.11%) with the 1-year credit default swap rate (.22%) for the current amounts and the 2-year treasury yield curve rate (.45%) with the 2-year credit default swap rate (.38%) for noncurrent amounts. Significant increases (decreases) in any of these inputs in isolation would result in a lower (higher) fair value measurement. Generally, changes in the estimated funding rates do not correlate with changes in nonperformance credit risk.

Debt is predominantly level 1 and valued using quoted market prices or dealer quotes for the identical financial instrument when traded as an asset in an active market. Outstanding borrowings, if any, under our revolving credit facility are level 2 and fair value is determined using DCF of expected payments at current borrowing rates. Carrying values in the table excluded swap adjustments and equity components of convertible debt.

9. FINANCIAL DERIVATIVES

FOREIGN CURRENCY HEDGING

The notional amount of foreign currency contracts hedging our exposure related to monetary assets and liabilities denominated in nonfunctional currency totaled \$56.8 million at March 31, 2014 and \$91.9 million at September 30, 2013.

PRESENTATION OF DERIVATIVE AMOUNTS

Except for net interest receivable related to our interest rate swaps, all derivatives are recorded on a gross basis.

| Balance Sheet Location and Fair Value | March 31, 2014 | | September 30, 2013 | |
|--|----------------|-------------|--------------------|-------------|
| | Assets | Liabilities | Assets | Liabilities |
| Non-designated Foreign Currency Contracts | | | | |
| Other assets and deferred costs (current) | \$ 0.1 | \$ - | \$ 0.5 | \$ - |
| Other accrued liabilities | - | 1.0 | - | 1.1 |
| Designated Hedges - Interest Rate Swaps | | | | |
| Other assets and deferred costs (noncurrent) | 72.9 | - | 82.1 | - |
| Long-term debt | - | 61.6 | - | 71.1 |
| Gross Derivatives | 73.0 | 62.6 | 82.6 | 72.2 |
| Swap interest receivable offset | | | | |
| Other assets and deferred costs (current) | (7.7) | - | (8.0) | - |
| Net Derivatives | \$ 65.3 | \$ 62.6 | \$ 74.6 | \$ 72.2 |

Income Statement Location and Income (expense)

| Periods Ended March 31, | Second Quarters | | Six Months | |
|--|-----------------|-----------|------------|-----------|
| | 2014 | 2013 | 2014 | 2013 |
| Non-designated Hedges-Foreign Currency Contracts | | | | |
| Other income (expense) | \$ (1.4) | \$ 0.2 | \$ (0.2) | \$ 0.1 |
| Designated Hedges-Interest Rate Swaps | | | | |
| Ineffectiveness: Other income (expense) | \$ 1.4 | \$ (1.9) | \$ 0.3 | \$ (0.5) |
| Effectiveness: Interest expense | 6.8 | 6.6 | 13.6 | 11.6 |

10. CREDIT FACILITIES AND INDEBTEDNESS

| | March 31, 2014 | September 30, 2013 |
|--|----------------|--------------------|
| Credit facility | \$ - | \$ - |
| 3.25% Convertible Notes (due May 2014) | 850.0 | 850.0 |
| 7.5% Bonds (due June 2019) | 500.0 | 500.0 |
| 5.5% Bonds (due June 2020) | 300.0 | 300.0 |
| 5.35% Bonds (due October 2023) | 500.0 | 500.0 |
| Total principal debt obligations (at face) | 2,150.0 | 2,150.0 |
| Discounts: | | |
| 3.25% Convertible Notes | (3.6) | (23.3) |
| 7.5% Bonds | (1.7) | (1.8) |
| 5.5% Bonds | (0.9) | (0.9) |
| 5.35% Bonds | (1.9) | (2.1) |
| Swap fair value adjustments: | | |
| 7.5% Bonds | 42.0 | 48.4 |
| 5.5% Bonds | 19.6 | 22.6 |
| Total outstanding debt recorded, net | \$ 2,203.5 | \$ 2,192.9 |

IGT was compliant with all covenants and embedded features required no bifurcation at March 31, 2014.

Credit Facility

At March 31, 2014, no borrowings were outstanding under our \$1.0 billion revolving credit facility, \$972.2 million was available, and \$27.8 million was reserved for letters of credit, performance bonds, and bank guarantees.

3.25% Convertible Notes

| Periods Ended March 31, | Second Quarters | | Six Months | |
|--|-----------------|--------|------------|--------|
| | 2014 | 2013 | 2014 | 2013 |
| Contractual interest expense | \$ 6.9 | \$ 6.9 | \$13.8 | \$13.8 |
| Discount amortization | 10.0 | 9.1 | 19.8 | 18.0 |
| Remaining discount amortization period (in months) | 1 | | | |

11. CONTINGENCIES

LEGAL PROCEEDINGS

From time to time, in the normal course of its operations, the Company is a party to litigation matters and claims. Litigation can be expensive and disruptive to normal business operations. Moreover, the results of complex legal proceedings are difficult to predict and the Company's view of these matters may change in the future as the litigation and events related thereto unfold. The Company expenses legal fees as incurred. The Company records a provision for contingent losses when it is both probable that a liability will be incurred and the amount or range of the loss can be reasonably estimated. With respect to litigation and other legal proceedings where the Company has determined that a loss is reasonably possible, the Company is unable to estimate the amount or range of reasonably possible loss in excess of amounts already accrued, due to the inherent difficulty of predicting the outcome of and uncertainties regarding such litigation and legal proceedings. An unfavorable outcome to any legal matter, if material, could have an adverse effect on the Company's operations or its financial position, liquidity or results of operations.

Atlantic Lotteries

On April 26, 2012, representatives of a purported class of persons allegedly harmed by VLT gaming filed an action in the Supreme Court of New Foundland and Labrador. Atlantic Lottery Corporation has impleaded VLC, Inc., IGT-Canada, Inc., International Game Technology and other third party defendants seeking indemnification for any judgment recovered against Atlantic Lottery Corporation in the main action. Plaintiffs filed a motion for class action certification on September 17, 2012. The Court has decided to address the motion for certification in two phases. Under Phase 1, the Court will determine whether the Plaintiffs have pleaded a cause of action. Hearings on Phase 1 were held on June 6 and 7, 2013. The Court has not yet issued a decision. Should the Court conclude that Plaintiffs have pleaded a cause of action, then, under Phase 2, the Court would determine the appropriateness of certification of the putative class.

Shareholder Derivative Action

On April 8, 2011, the Company was nominally sued in a derivative complaint filed in the US District Court for the District of Nevada, captioned *Arduini v. Hart, et al.*, Case No. 3:11-cv-00255. Plaintiff purportedly brought this action on behalf of the Company. The complaint asserts claims against various current and former officers and directors of the Company, for breaches of fiduciary duties, unjust enrichment, abuse of control, gross mismanagement, waste of corporate assets, and contribution and indemnification. The complaint sought an unspecified amount of damages. A motion to dismiss was filed. On March 14, 2012, defendants' motion to dismiss the action was granted. On April 3, 2012, the plaintiff appealed to the US Court of Appeals for the Ninth Circuit. Oral arguments were made to the Ninth Circuit on April 10, 2014.

Lightning Box Games

On July 30, 2013, IGT was sued in US District Court for the Northern District of Illinois for patent infringement by Lightning Box Games (LBG), captioned *Lightning Box Games PTY LTD. v. International Game Technology and Caesars Entertainment Corporation*, Case No. 13-cv-5423. LBG alleges infringement of two related patents for "Electronic System for Playing of Reel-Type Games," and specifically accuses IGT's MultiPLAY video slot machines of infringing one or more claims of the patents. LBG is seeking, among other items, preliminary and permanent injunctive relief, monetary damages resulting from the infringing conduct (including pre- and post-judgment interest), and court costs. The case was temporarily stayed pending Court ordered settlement discussions. On April 23, 2014, IGT and LBG executed a Settlement Agreement. On April 29, 2014, the Court dismissed the case with prejudice.

Mark E Pollack Arbitration

In January 2013, IGT notified Mark E Pollack that it was terminating eight agreements between IGT and Mr. Pollack relating to services provided by Mr. Pollack (e.g., providing ideas for gaming machines and initiating and arranging meetings with various artists and intellectual property owners). Mr. Pollack disagreed that IGT could terminate the agreements and the parties entered mediation pursuant to the dispute resolution provisions in the respective

agreements. On October 22, 2013, the parties filed arbitration demands submitting the dispute to arbitration before Judicial Arbitration Mediation Services (JAMS), captioned International Game Technology v. Pollack, Case No. 1260002648 and Pollack v. International Game Technology, Case No. 1260002648. Mr. Pollack is requesting unspecified monetary damages and injunctive relief. An arbitrator has been selected, and the parties are in the process of scheduling the arbitration dates.

WMS Gaming, Inc.

2013 Northern District of Illinois

On July 2, 2013, IGT was sued by WMS Gaming, Inc. in US District Court for the Northern District of Illinois, captioned WMS Gaming, Inc. v. IGT, Case No. 1:13-cv-4788. The suit relates to a contract between the parties. WMS alleges that IGT breached the contract, anticipatorily repudiated the contract, breached the implied covenant of good faith and fair dealing, and violated the Nevada Unfair Trade Practices Act. WMS sought a temporary restraining order, which was denied. WMS is seeking, among other things, declaratory judgment, specific performance, injunctive relief, unspecified monetary damages, and attorneys' fees and costs. IGT intends to vigorously defend against the claims asserted in this lawsuit. On March 25, 2014 the Court stayed this action pending resolution of the related arbitration between IGT and WMS.

2013 Arbitration

Related to foregoing lawsuit, on September 10, 2013 IGT filed an arbitration with the American Arbitration Association (AAA) against WMS, captioned IGT v. WMS Gaming, Inc., No. 79 517 112 13. IGT and WMS have a license agreement for Ticket-In-Ticket-Out (TITO) enabled gaming machines. IGT alleges WMS failed to pay license fees owed on certain products covered by the agreement. IGT is seeking a judgment that WMS must pay license fees on certain products and monetary damages of \$50.0 million resulting from WMS's failure to pay license fees on those products. The arbitration panel has been agreed to by IGT and WMS and discovery has commenced.

2013 District of Nevada

Related to the foregoing lawsuit and arbitration, on October 22, 2013, WMS filed suit in the US District Court for the District of Nevada, captioned WMS Gaming, Inc. v. IGT, Case No. 3:13-cv-00583. WMS is seeking, among other things, a declaratory judgment that the arbitration provision of the license agreement is unenforceable, alleging that IGT is seeking to arbitrate non-arbitrable issues, and seeking a refund of royalties WMS has allegedly overpaid. WMS has filed a motion for preliminary injunction, seeking to enjoin the arbitration. IGT intends to vigorously defend against the claims asserted in this lawsuit. WMS's motion for preliminary injunction was denied on March 21, 2014 and the case was stayed pending the related arbitration between IGT and WMS.

Global Draw Ltd

On September 17, 2013, Global Draw Limited (an English company) issued proceedings in London against IGT-UK Group Limited (a wholly owned subsidiary of IGT) and IGT, captioned 2013 High Court of Justice (Commercial Court) in London, England, Case No. 2013, Folio 1246. The claim arises out of a Sale and Purchase Agreement dated April 26, 2011 (SPA) pursuant to which Global Draw purchased from IGT-UK all of the shares in an English company called Barcrest Limited. Global Draw seeks to claim against IGT-UK under the terms of indemnities and warranties contained in the SPA, and against IGT under the terms of a guarantee given by IGT in respect of the liabilities of IGT-UK. On November 7, 2013 IGT-UK filed and served a defense and counterclaim in response to the claim and IGT has also entered its defense. The claims assert damages of £1.3 million and US \$2.9 million excluding interest, plus other unquantified damages. IGT intends to vigorously defend against the claims asserted in this lawsuit. Global Draw has filed a summary judgment application pertaining to the interpretation of certain terms of the SPA that governed the sale of Barcrest Limited. IGT plans to file a defense to the summary judgment application. A hearing on the summary judgment application is currently scheduled for June 24-25, 2014.

OTHER ARRANGEMENTS WITH OFF-BALANCE SHEET RISKS

In the normal course of business, we are party to financial instruments with off-balance sheet risk, such as performance bonds not reflected in our balance sheet. We do not expect any material losses to result from these arrangements and are not dependent on off-balance sheet financing arrangements to fund our operations.

Performance Bonds

Performance bonds outstanding related to certain gaming operations equipment totaled \$19.4 million at March 31, 2014. We are liable to reimburse the bond issuer in the event of exercise due to our nonperformance.

Letters of Credit

Outstanding letters of credit issued under our domestic credit facility to ensure payment to certain vendors and governmental agencies totaled \$8.2 million at March 31, 2014.

IGT Licensor Arrangements

Our sales agreements that include software and IP licensing arrangements may require IGT to indemnify the third-party licensee against liability and damages (including legal defense costs) arising from any claims of patent, copyright, trademark infringement, or trade secret misappropriation. Should such a claim occur, we could be required to make payments to the licensee for any liabilities or damages incurred. Historically, we have not incurred any significant settlement costs due to infringement claims. As we consider the likelihood of incurring future costs to be remote, no liability has been recorded.

Self-Insurance

We retain a portion of our workers' compensation, automobile liability, directors' and officers' liability, electronic errors and omissions liability, and property and crime risks in the form of deductibles or self-insured retentions and we are self-insured for various levels of employee medical, dental, prescription drug, and disability coverage. We purchase stop loss coverage to protect against unexpected claims. Accrued insurance claims and reserves include estimated settlements for known claims, and actuarial estimates for claims incurred but not reported.

State and Federal Taxes

We are subject to sales, use, income, gaming and other tax audits and administrative proceedings in various US federal, state, local, and foreign jurisdictions. While we believe we have properly reported our tax liabilities in each jurisdiction, we can give no assurance that taxing authorities will not propose adjustments that increase our tax liabilities.

Product Warranties

The majority of our products are generally covered by a warranty for periods ranging from 90 to 180 days. We estimated accrued warranty costs in the table below based on historical trends in product failure rates and expected costs to provide warranty services.

| | | |
|---|-------|-------|
| Six Months Ended March 31, | 2014 | 2013 |
| Beginning balance | \$4.4 | \$4.2 |
| Reduction for payments made | (2.3) | (3.4) |
| Accrual for new warranties issued | 2.7 | 5.0 |
| Adjustments for pre-existing warranties | (1.4) | (1.5) |
| Ending balance | \$3.4 | \$4.3 |

12. INCOME TAXES

Our provision for income taxes is based on an estimated effective annual income tax rate, as well as the impact of discrete items, if any, occurring during the period. The provision differs from income taxes currently payable because certain items of income and expense are recognized in different periods for financial statement purposes than for tax return purposes. We reduce deferred tax assets by a valuation allowance when it is more likely than not that some or all of the deferred tax assets will not be realized.

Our effective tax rate for the six months ended March 31, 2014 decreased to 11.0 % from 30.1% for the same prior year period. The current year effective tax rate was positively impacted by the settlement of income tax audits for fiscal years 1999, and 2006 through 2009, partially offset by the adverse impact of nondeductible foreign currency losses related to the Argentine peso devaluation in January 2014. Our 2013 effective tax rate was favorably impacted by an increase in our manufacturing deduction and certain favorable discrete tax items of million, including the expiration of the statute of limitations in certain foreign jurisdictions and a retroactive reinstatement of the R&D tax credit.

At March 31, 2014, our gross UTBs totaled \$69.1 million, excluding related accrued interest and penalties of \$11.8 million. At March 31, 2014, \$52.8 million of our UTBs, including related accrued interest, penalties, and indirect effects in other jurisdictions, would affect our effective tax rate if recognized. During the six months ended March 31, 2014, our UTBs decreased \$40.1 million and related interest and penalties decreased \$11.6 million. We do not believe our total UTBs will change significantly during the next twelve months.

As of March 31, 2014 we settled audits with the US tax authorities related to our fiscal year 1999 and 2006 through 2009 tax years. As a result of the settlement, we reduced our tax provision by \$29.6 million and our UTBs by \$33.1 million, inclusive of related interest, penalties and indirect effects in other jurisdictions.

We are also subject to examination in various state and foreign jurisdictions. We believe we have recorded all appropriate provisions for outstanding issues for all jurisdictions and open years. However, we can give no assurance that taxing authorities will not propose adjustments that increase our tax liabilities.

13. EMPLOYEE BENEFIT PLANS

SIP Share-based Compensation As Of And For The Six Months Ended March 31, 2014

| OPTIONS | Shares | Weighted Average | | |
|---|--------|--------------------------|---------------------------------------|---------------------------|
| | | Exercise Price Per Share | Remaining Contractual Term (in years) | Aggregate Intrinsic Value |
| Outstanding at beginning of fiscal year | 9.1 | \$ 18.57 | | |
| Granted | - | - | | |
| Exercised | (0.2) | 13.60 | | |
| Forfeited | (0.1) | 16.91 | | |
| Expired | (0.2) | 29.62 | | |
| Outstanding at end of period | 8.6 | \$ 18.50 | 4.7 | \$ 4.3 |
| Vested and expected to vest | 8.5 | \$ 17.82 | 4.7 | \$ 4.3 |
| Exercisable at end of period | 7.7 | \$ 18.79 | 4.4 | \$ 4.3 |

| RESTRICTED SHARE UNITS | Shares | Weighted Average | | |
|---|--------|---------------------------------|-------------------------------------|---------------------------|
| | | Grant Date Fair Value Per Share | Remaining Vesting Period (in years) | Aggregate Intrinsic Value |
| Outstanding at beginning of fiscal year | 6.3 | \$ 14.55 | | |
| Granted | 3.5 | 16.29 | | |
| Vested | (2.6) | 14.39 | | |
| Forfeited | (0.3) | 15.07 | | |
| Outstanding at end of period | 6.9 | \$ 15.45 | 1.8 | \$ 94.9 |
| Expected to vest | 5.6 | \$ 15.38 | 1.8 | \$ 76.5 |

OTHER INFORMATION

| | |
|---|--------|
| Shares available for future grant | 18.5 |
| Unrecognized costs for outstanding awards | \$82.7 |
| Weighted average future recognition period (in years) | 2.0 |

14. EARNINGS PER SHARE

| Periods Ended March 31, | Second Quarters | | Six Months | |
|--|-----------------|---------|------------|---------|
| | 2014 | 2013 | 2014 | 2013 |
| Net income available to common shares | \$25.7 | \$78.2 | \$105.0 | \$143.5 |
| Basic weighted average shares outstanding | 247.7 | 263.6 | 250.2 | 264.7 |
| Dilutive effect of non-participating share-based awards | 0.9 | 2.0 | 1.7 | 2.0 |
| Diluted weighted average common shares outstanding | 248.6 | 265.6 | 251.9 | 266.7 |
| Basic EPS | \$0.10 | \$0.30 | \$0.42 | \$0.54 |
| Diluted EPS | \$0.10 | \$0.29 | \$0.42 | \$0.54 |
| Weighted average shares excluded from diluted EPS because the effect would be anti-dilutive: | | | | |
| Share-based awards | 6.1 | 8.5 | 4.7 | 8.9 |
| 3.25 % Convertible Notes | 42.6 | 42.6 | 42.6 | 42.6 |
| Hedges | (42.6) | (42.6) | (42.6) | (42.6) |
| Warrants | 42.6 | 42.6 | 42.6 | 42.6 |
| Total shares repurchased, including net shares: * | 3.4 | 4.4 | 12.2 | 7.1 |
| Average price per share | \$17.21 | \$17.02 | \$17.26 | \$15.61 |
| Aggregate payments | \$0.3 | \$75.1 | \$211.3 | \$75.1 |
| Remaining authorization at March 31, 2014 | \$209.7 | | | |
| *Net shares tendered by employees at vesting for tax withholding obligations (in thousands) | 16.6 | 5.5 | 627.6 | 250.5 |

Accelerated Share Repurchase

In January 2014, we received the final delivery of 3.4 million shares of IGT common stock under a \$200.0 million accelerated share repurchase transaction executed in November 2013. We received 11.6 million total shares based on the VWAP over the transaction period for an average discounted price of \$17.22 per share.

15. ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

| | Unrealized Foreign Gain (Loss) - Currency Translation | | | Unrealized Foreign Gain (Loss) - Currency Translation | | |
|--|---|------------------|-----------|---|------------------|-----------|
| | Second Quarter | Six Months | TOTAL | Second Quarter | Six Months | TOTAL |
| Periods Ended March 31, 2014 | | | | | | |
| Beginning balance | \$(2.1) | \$ 7.8 | \$ 5.7 | \$0.2 | \$ 8.0 | \$ 8.2 |
| Activity before reclassifications: | | | | | | |
| Amount before tax | 0.7 | - | 0.7 | (1.6) | - | (1.6) |
| Income tax | - | - | - | - | - | - |
| Amount net of tax | 0.7 | - | 0.7 | (1.6) | - | (1.6) |
| Reclassifications to earnings: | | | | | | |
| Amount before tax * | - | (0.3) | (0.3) | - | (0.6) | (0.6) |
| Income tax effect | - | 0.1 | 0.1 | - | 0.2 | 0.2 |
| Amount net of tax | - | (0.2) | (0.2) | - | (0.4) | (0.4) |
| Net other comprehensive income | 0.7 | (0.2) | 0.5 | (1.6) | (0.4) | (2.0) |
| Ending balance | \$(1.4) | \$ 7.6 | \$ 6.2 | \$(1.4) | \$ 7.6 | \$ 6.2 |
| Periods Ended March 31, 2013 | | | | | | |
| Beginning balance | \$7.9 | \$ - | \$ 7.9 | \$4.5 | \$ - | \$ 4.5 |
| Activity before reclassifications: | | | | | | |
| Amount before tax | (8.5) | - | (8.5) | (5.1) | - | (5.1) |
| Income tax | - | - | - | - | - | - |
| Amount net of tax | (8.5) | - | (8.5) | (5.1) | - | (5.1) |
| Reclassifications to earnings: | | | | | | |
| Amount before tax * | - | - | - | - | - | - |
| Income tax effect | - | - | - | - | - | - |
| Amount net of tax | - | - | - | - | - | - |
| Net other comprehensive income | (8.5) | - | (8.5) | (5.1) | - | (5.1) |
| Ending balance | \$(0.6) | \$ - | \$ (0.6) | \$(0.6) | \$ - | \$ (0.6) |
| *Income statement location of earnings reclassifications | | Interest expense | | | Interest expense | |

16. BUSINESS SEGMENTS

We view our business in the following two operating segments:

North America includes our operations associated with land-based and online real-money customers located in the US and Canada, as well as all customers serviced by our US-based online social gaming operations

International includes our operations associated with customers located in all other jurisdictions

Certain income and expenses related to company-wide initiatives primarily comprised of general and administrative costs and other income (expense) are managed at the corporate level and not allocated to an operating segment. We do not recognize inter-company revenues or expenses upon the transfer of gaming products between operating segments. Segment accounting policies are consistent with those of our consolidated financial statements and segment profit is measured on the basis of operating income. Impairment and restructuring charges, if any, are reflected within the segment where actions occurred.

Our business segments are designed to allocate resources within a framework of management responsibility. Operating costs included in one segment may benefit other segments. Realignment of our business development and administrative functions may result in ongoing changes to allocations of operating cost amongst our operating segments.

Business Segments Financial Information

| Periods Ended March 31, | Second Quarters | | Six Months | |
|--------------------------------|-----------------|-----------|------------|-----------|
| | 2014 | 2013 | 2014 | 2013 |
| NORTH AMERICA | | | | |
| Revenues | \$414.2 | \$475.7 | \$841.6 | \$885.0 |
| Gaming operations | 200.1 | 220.3 | 391.7 | 428.8 |
| Product sales | 143.8 | 200.6 | 313.8 | 359.5 |
| Interactive | 70.3 | 54.8 | 136.1 | 96.7 |
| Gross profit | 240.8 | 272.5 | 485.3 | 516.7 |
| Gaming operations | 116.8 | 133.1 | 230.5 | 262.7 |
| Product sales | 80.4 | 105.7 | 170.4 | 195.0 |
| Interactive | 43.6 | 33.7 | 84.4 | 59.0 |
| Operating income | 92.9 | 124.1 | 198.8 | 236.5 |
| INTERNATIONAL | | | | |
| Revenues | \$98.6 | \$124.3 | \$212.4 | \$245.2 |
| Gaming operations | 30.3 | 34.0 | 61.7 | 68.1 |
| Product sales | 58.8 | 78.4 | 132.4 | 154.2 |
| Interactive | 9.5 | 11.9 | 18.3 | 22.9 |
| Gross profit | 52.0 | 68.8 | 117.3 | 134.0 |
| Gaming operations | 23.6 | 23.6 | 46.1 | 47.1 |
| Product sales | 23.6 | 38.3 | 60.5 | 74.5 |
| Interactive | 4.8 | 6.9 | 10.7 | 12.4 |
| Operating income | 4.1 | 32.2 | 29.1 | 60.5 |
| CORPORATE (unallocated) | | | | |
| Operating expenses | \$(24.9) | \$(27.0) | \$(52.2) | \$(49.3) |
| CONSOLIDATED | | | | |
| Revenues | \$512.8 | \$600.0 | \$1,054.0 | \$1,130.2 |

Edgar Filing: INTERNATIONAL GAME TECHNOLOGY - Form 10-Q

| | | | | |
|-------------------|-------|-------|-------|-------|
| Gaming operations | 230.4 | 254.3 | 453.4 | 496.9 |
| Product sales | 202.6 | 279.0 | 446.2 | 513.7 |
| Interactive | 79.8 | 66.7 | 154.4 | 119.6 |
| Gross profit | 292.8 | 341.3 | 602.6 | 650.7 |
| Gaming operations | 140.4 | 156.7 | 276.6 | 309.8 |
| Product sales | 104.0 | 144.0 | 230.9 | 269.5 |
| Interactive | 48.4 | 40.6 | 95.1 | 71.4 |
| Operating income | 72.1 | 129.3 | 175.7 | 247.7 |

24

17. IMPAIRMENT AND RESTRUCTURING

| Quarters and Six Months Ended March 31, | 2014 | 2013 |
|---|--------|-------|
| Impairment - Alabama | \$1.3 | \$1.6 |
| Business realignment | 16.5 | - |
| Total | \$17.8 | \$1.6 |

Impairment - Alabama

IGT machines ceased to be operated at the VictoryLand, Country Crossing and Greentrack facilities in 2010, as a result of challenges related to the legality of electronic charitable bingo in Alabama. Impairment has been recognized each year since, as the prospects of collecting our Alabama development financing declined with deteriorating market conditions and the decreasing value of associated property collateral. Fair value was determined using expected cash flows discounted at risk-based market rates. The net carrying amount of the remaining Alabama development financing note totaled \$12.9 million at March 31, 2014.

Business Realignment

To address the recent challenges facing the gaming industry, in March 2014 cost-cutting measures were completed under a plan to realign our operating structure. Under this business realignment, we reduced our global workforce by 7% and recorded charges of \$16.5 million, including \$7.7 million for the impairment of abandoned software. The fair value of abandoned software was determined using expected cash flows discounted at risk-based market rates. No further charges related to this business realignment are expected.

Restructuring Charges And Liability Through March 31, 2014

| | North America | International | Consolidated |
|---|------------------|---------------|--------------|
| Severance (cash) | \$ 6.0 | \$ 2.8 | \$ 8.8 |
| Impairment (non-cash) | 7.0 | 0.7 | 7.7 |
| Total restructuring charges | \$ 13.0 | \$ 3.5 | \$ 16.5 |
| Severance accrued | | | \$ 8.8 |
| Payments | | | (1.2) |
| Remaining restructuring liability (expected to be paid within three months) | | | \$ 7.6 |

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following MDA is intended to enhance the reader's understanding of our operations and current business environment from the perspective of our company's management. The following discussion should be read in conjunction with our Annual Report on Form 10-K for the year ended September 30, 2013, as well as the accompanying Consolidated Interim Financial Statements and Notes included in Item 1 of this Form 10-Q. Information posted on our website is not incorporated into this Form 10-Q.

Our MDA is organized into the following sections:

FORWARD LOOKING STATEMENTS
OVERVIEW
CONSOLIDATED RESULTS
BUSINESS SEGMENT RESULTS
LIQUIDITY AND CAPITAL RESOURCES
RECENTLY ISSUED ACCOUNTING STANDARDS
CRITICAL ACCOUNTING ESTIMATES

Unless otherwise indicated in this report:

International Game Technology, IGT, we, our, or the Company refers to International Game Technology and its consolidated entities

italicized text with an attached superscript trademark or copyright notation indicates trademarks of IGT or its licensors, and additional IGT trademark information is available on our website at www.IGT.com

references to years relate to our fiscal years ending September 30

current refers to our fiscal first quarter ended March 31, 2014

Note refers to the Notes of our Consolidated Interim Financial Statements in Item 1 of this report

references to EPS are on a diluted basis

table amounts are presented in millions, except units and EPS

discussion and analysis relates to results for the current fiscal periods as compared with the prior year fiscal periods

We sometimes refer to the impact of changes in foreign currency exchange rates, which results from the translation of foreign functional currencies into US dollars and foreign currency transactions remeasurement. The impact of foreign currency exchange rate fluctuations represents the difference between current rates and prior period rates applied to current period activity.

FORWARD LOOKING STATEMENTS

This report contains statements that do not relate to historical or current facts, but are "forward looking" statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements relate to analyses and other information based on forecasts of future results and estimates of amounts not yet determinable. These statements may also relate to future events or trends, our future prospects and proposed new products, services, developments, or business strategies, among other things. These statements can generally (although not always) be identified by their use of terms and phrases such as anticipate, appear, believe, could, would, estimate, expect, indicate, intend, may, plan, predict, project, pursue, will, continue, and other similar terms and phrases, as well as the use of the future tense.

Examples of forward looking statements in this report include, but are not limited to, the following categories of expectations about:

- our ability to successfully introduce new products and their impact on replacement demand
- the timing, features, benefits, and continued or future success of new product introductions and ongoing product, marketing, and strategic initiatives
- our future financial and operational performance
- our strategic and operational plans, including our ability to manage and leverage cost reduction initiatives
- our leadership position in the gaming industry or in online casino-style social gaming
- the advantages offered to customers by our anticipated products and product features
- economic conditions and other factors affecting the gaming industry
- gaming growth, expansion, and new market opportunities
- future trends in the demand for our products
- developments with respect to economic, political, regulatory and other conditions affecting our international operations
- mergers, acquisitions and divestitures, including the anticipated benefits of completed acquisitions and possible acquisitions of, or investments in, businesses, products, and technologies
- research and development activities, including anticipated benefits from such activities
- fluctuations in future gross margins, tax rates, and liabilities
- future product sales or machine placements
- legislative, legal or regulatory developments and related market opportunities
- available capital resources to fund future operating requirements, capital expenditures, payment obligations, acquisitions, dividends, and share repurchases
- losses from off-balance sheet arrangements
- financial returns to shareholders related to management of our costs
- the impact of recently adopted accounting pronouncements
- the outcome and expense of litigation

Actual results could differ materially from those expressed or implied in our forward looking statements. Our future financial condition and results of operations, as well as any forward looking statements, are subject to change and to inherent known and unknown risks and uncertainties. Further information on potential factors that could affect our financial condition, results of operations and business are included in this report and our other filings with the SEC. You should not assume at any point in the future that the forward looking statements in this report are still valid. We do not intend, and undertake no obligation, to update our forward looking statements to reflect future events or circumstances.

OVERVIEW

International Game Technology is a global gaming company specializing in the design, development, manufacture, and marketing of casino-style gaming equipment, systems technology, and game content across multiple platforms—land-based, online real-money and online social. We are a leading supplier of gaming entertainment products worldwide and provide a diverse offering of quality products and services at competitive prices, designed to enhance the gaming player experience.

We derive our revenues from the distribution of casino games, gaming equipment and systems technology for land-based, online real-money, and online social markets. Operating results reviewed by our CEO encompass all revenue sources within each geographical region. We currently view our business in two operating segments, North America and International, each incorporating all revenue categories—Gaming Operations, Product Sales, and Interactive.

We measure segment profit on the basis of operating income. Certain income and expenses are managed at the corporate level and not allocated to an operating segment. Other segment and financial information is contained in our BUSINESS SEGMENT RESULTS below and Note 16.

SUMMARY RESULTS

| Periods Ended March 31, | Second Quarters | | | Six Months | | | |
|-------------------------|-----------------|---------|----------------|------------|-----------|----------------|--|
| | 2014 | 2013 | C h a n g e | 2014 | 2013 | C h a n g e | |
| Revenues | \$512.8 | \$600.0 | \$ (87.2) -15% | \$1,054.0 | \$1,130.2 | \$ (76.2) -7% | |
| Operating income | 72.1 | 129.3 | (57.2) -44% | 175.7 | 247.7 | (72.0) -29% | |
| Net Income | 25.7 | 78.2 | (52.5) -67% | 105.0 | 143.5 | (38.5) -27% | |
| EPS | \$0.10 | \$0.29 | \$ (0.19) -66% | \$0.42 | \$0.54 | \$ (0.12) -22% | |

Quarters ended March 31, 2014 and 2013 compared

Revenue decline for our second quarter ended March 31, 2014 was due to a decrease of \$61.5 million or 13% in North America and \$25.7 million or 21% in International. Product sales decreased \$76.4 million or 27% due to lower machine units recognized and gaming operations decreased \$23.9 million or 9% due to declines in yield and installed base. These decreases were partially offset by an increase of \$13.1 million or 20% in interactive revenues due to growing contributions from social gaming.

Operating income, net income, and EPS decreased primarily due to lower revenues, as well as higher expenses attributable to business realignment charges. Net income and EPS also decreased due to a higher effective income tax rate of 39.5% versus 27.3% in the prior year quarter, which benefited from certain discrete tax items. EPS benefitted from fewer shares outstanding due to share repurchases.

To address the challenges facing the gaming industry as described below and their impact on IGT, we enacted a plan to realign our operating structure. Under this business realignment, we reduced our global workforce by 7% and expect to realize cost savings of \$30.0 million in the 2014 second half and an estimated \$50.0 million on an annualized basis going forward. During our 2014 second quarter, we incurred charges of \$16.5 million related to the business realignment, including \$7.7 million for the impairment of abandoned software.

Six Months ended March 31, 2014 and 2013 compared

Revenue decline for the six months ended March 31, 2014 was due to a decrease of \$43.4 million or 5% in North America and \$32.8 million or 13% in International. Product sales decreased \$67.5 million or 13% due to lower machine units and gaming operations decreased \$43.5 million or 9% due to declines in yield and installed base. These decreases were partially offset by an increase of \$34.8 million or 29% in interactive revenues due to growing contributions from social gaming.

Operating income, net income, and EPS decreased for the reasons cited above. The decrease in net income and EPS was partially offset by a lower effective income tax rate of 11.0% versus 30.1% in the prior year period, primarily due to audit closures that reduced our provision for income taxes by \$29.6 million. As in the quarter, EPS benefitted from fewer shares outstanding due to share repurchases.

For a more in-depth analysis of our results, see CONSOLIDATED RESULTS directly following this OVERVIEW.

BUSINESS TRENDS

Industry declines in gross gaming revenues during the first six months of 2014 have adversely impacted our financial results. These declines have negatively affected our gaming operations yields and are inhibiting casino operators' willingness to purchase gaming machines. Furthermore, the absence of a replacement opportunity in size similar to the replacement units sold under Canadian government lottery contracts in 2013 will result in lower machine sales in 2014. Our results have also been impacted by increasing competition.

Our international operations have also been impacted by worsening regulatory compliance delays and import restrictions, which continue to impede our ability to satisfy market demand for products in certain foreign jurisdictions. Notwithstanding these current market conditions, we continue to believe that long-term growth opportunities exist internationally, particularly in Asian markets.

We expect that our interactive business, particularly social gaming, will continue to provide growth opportunities. The dynamic growth of social networking and entertainment consumption on mobile devices, such as smart phones and tablets, continues to fuel growth in online social gaming. We believe that online gaming appeals to a broader consumer demographic than land-based gaming.

STRATEGIC OBJECTIVES

We continue to partner with our customers to build stronger relationships and deliver innovative gaming products and services. We remain focused on the following strategic objectives for 2014, designed to improve our business and increase shareholder value, with adjustments as new opportunities arise and the industry evolves:

Assembling the most compelling and highest performing game library available—serving both operators and players

Expanding and managing the broadest distribution network globally

Maximizing shareholder value through the efficient operation of our business, the optimal generation of cash flow, and the responsible, dependable return of capital through dividends and share repurchases

CONSOLIDATED RESULTS

| Periods Ended March 31, | Second Quarters | | | Six Months | | |
|-------------------------|-----------------|---------|----------------|------------|-----------|----------------|
| | 2014 | 2013 | C h a n g e | 2014 | 2013 | C h a n g e |
| Revenues | \$512.8 | \$600.0 | \$ (87.2) -15% | \$1,054.0 | \$1,130.2 | \$ (76.2) -7 % |
| Gross margin | 57 % | 57 % | - pp | 57 % | 58 % | (1) pp |
| Operating income | \$72.1 | \$129.3 | \$ (57.2) -44% | \$175.7 | \$247.7 | \$ (72.0) -29% |
| Margin | 14 % | 22 % | (8) pp | 17 % | 22 % | (5) pp |
| Net income | \$25.7 | \$78.2 | \$ (52.5) -67% | \$105.0 | \$143.5 | \$ (38.5) -27% |
| EPS | \$0.10 | \$0.29 | \$ (0.19) -66% | \$0.42 | \$0.54 | \$ (0.12) -22% |

Quarters ended March 31, 2014 and 2013 compared

Total revenues declined due to decreases of \$61.5 million in North America and \$25.7 million in International. Decreases of \$76.4 million in product sales revenue and \$23.9 million in gaming operations revenues were partially offset by an increase of \$14.5 million in social gaming revenue.

Operating income, margin, net income and EPS declined due to lower revenues, as well as higher operating expenses, including business realignment and litigation charges. See OPERATING EXPENSES below for additional information. Net income and EPS also decreased due to a higher effective income tax rate compared to the prior year quarter, which benefited from certain discrete tax items as discussed below under INCOME TAX PROVISIONS. EPS benefitted from fewer shares outstanding due to share repurchases.

Six months ended March 31, 2014 and 2013 compared

Similar to the quarterly comparison, total revenues declined due to decreases of \$43.4 million in North America and \$32.8 million in International. Decreases of \$67.5 million in product sales revenues and \$43.5 million in gaming operations revenues were partially offset by an increase of \$38.0 million in social gaming revenues. Total gross margin decreased due to margin decline in gaming operations, partially offset by interactive margin improvement. Operating income, margin, net income and EPS declined due to the same factors described in the quarterly comparison.

GAMING OPERATIONS

| Periods Ended March 31, | Second Quarters | | | Six Months | | |
|-------------------------------|-----------------|---------|---------------|------------|---------|---------------|
| | 2014 | 2013 | C h a n g e | 2014 | 2013 | C h a n g e |
| Revenues | \$230.4 | \$254.3 | \$ (23.9) -9% | \$453.4 | \$496.9 | \$ (43.5) -9% |
| Gross margin | 61 % | 62 % | (1) pp | 61 % | 62 % | (1) pp |
| Installed base units ('000) | 53.4 | 56.7 | (3.3) -6% | 53.4 | 56.7 | (3.3) -6% |
| MegaJackpots® (premium brand) | 24.0 | 26.0 | (2.0) -8% | 24.0 | 26.0 | (2.0) -8% |
| Lease (CDS, Racino, other) | 29.4 | 30.7 | (1.3) -4% | 29.4 | 30.7 | (1.3) -4% |
| Yield (\$0.00) | \$47.00 | \$49.26 | \$ (2.26) -5% | \$46.11 | \$47.99 | \$ (1.88) -4% |

Quarters ended March 31, 2014 and 2013 compared

Gaming operations revenues decreased, driven by lower yields, most significantly in MegaJackpots®, along with installed base declines. Gross margin declined slightly due to lower yield, partially offset by lower depreciation. Lower yield was attributable to industry decline in gross gaming revenues.

Six months ended March 31, 2014 and 2013 compared

Gaming operations decreases in revenue, yield and gross margin were driven by the same factors as described in the quarterly comparison.

PRODUCT SALES

| Periods Ended March 31, | Second Quarters | | | Six Months | | |
|-----------------------------------|-----------------|---------|----------------|------------|---------|----------------|
| | 2014 | 2013 | Change | 2014 | 2013 | Change |
| Revenues | \$202.6 | \$279.0 | \$(76.4) -27 % | \$446.2 | \$513.7 | \$(67.5) -13 % |
| Machines | 116.0 | 202.4 | (86.4) -43 % | 282.9 | 359.8 | (76.9) -21 % |
| Non-machine* | 86.6 | 76.6 | 10.0 13 % | 163.3 | 153.9 | 9.4 6 % |
| Gross margin | 51 % | 52 % | (1) pp | 52 % | 52 % | - pp |
| Machine units recognized ('000)** | 7.9 | 14.3 | (6.4) -45 % | 20.7 | 25.0 | (4.3) -17 % |
| Machine ASP ('000) | \$14.7 | \$14.1 | \$0.6 4 % | \$13.7 | \$14.4 | \$(0.7) -5 % |
| Machine units shipped ('000)*** | 7.6 | 14.3 | (6.7) -47 % | 20.6 | 23.7 | (3.1) -13 % |
| New/expansion | 2.7 | 3.7 | (1.0) -27 % | 7.0 | 6.3 | 0.7 11 % |
| Replacement | 4.9 | 10.6 | (5.7) -54 % | 13.6 | 17.4 | (3.8) -22 % |

*systems, licensing and parts/other; **correlates with revenues recognized; ***includes deferred revenue units

Quarters ended March 31, 2014 and 2013 compared

Product sales revenue decreased on lower machine units, most significantly in North America replacement units, largely due to 3,500 VLT replacement units in the prior year quarter under large government contracts in Canada, as well as lower machine demand overall. Non-machine revenues increased primarily due to an increase of \$8.0 million in parts. ASP increased primarily due to a greater mix of higher-priced units, mostly resulting from a greater mix of lower-priced Canadian VLT units in the prior year quarter, partially offset by unfavorable changes in foreign exchange rates. Slight decline in gross margin was attributable to increased obsolescence charges, partially offset by favorable product mix.

Six months ended March 31, 2014 and 2013 compared

Similar to the quarterly comparison, product sales revenue decreased on lower replacement machine unit volume, most significantly in North America. The prior year period included 5,100 VLT replacement units under large government contracts in Canada. Non-machine revenues increased due to an increase of \$7.5 million in parts and \$7.2 million in systems, partially offset by lower license fees primarily due to a \$5.0 million royalty settlement in the prior year period. ASP declined primarily due to a greater mix of lower-priced units under a multi-property contract, as well as unfavorable changes in foreign exchange rates. Gross margin was flat, as favorable product mix was offset by increased obsolescence charges.

INTERACTIVE

| Periods Ended March 31, | Second Quarters | | | Six Months | | |
|----------------------------------|-----------------|--------|-------------|------------|---------|-------------|
| | 2014 | 2013 | Change | 2014 | 2013 | Change |
| Revenues | \$79.8 | \$66.7 | \$13.1 20 % | \$154.4 | \$119.6 | \$34.8 29 % |
| Social gaming | 68.8 | 54.3 | 14.5 27 % | 133.6 | 95.6 | 38.0 40 % |
| IGTi | 11.0 | 12.4 | (1.4) -11 % | 20.8 | 24.0 | (3.2) -13 % |
| Gross margin | 61 % | 61 % | - pp | 62 % | 60 % | 2 pp |
| DoubleDown average user metrics* | | | | | | |
| DAU ('000) | 1,775 | 1,690 | 85 5 % | 1,745 | 1,575 | 170 11 % |
| MAU ('000) | 6,218 | 6,276 | (58) -1 % | 6,208 | 5,596 | 612 11 % |
| Bookings per DAU (\$0.00) | \$0.43 | \$0.37 | \$0.06 16 % | \$0.42 | \$0.34 | \$0.08 24 % |

* as a single application with multiple games, active users equal unique users

Quarters ended March 31, 2014 and 2013 compared

Interactive revenue increased due to growth in our DoubleDown Casino®. Social gaming revenue continued to build with increases in both bookings per DAU and DAU. Mobile applications comprised 32% of social bookings compared to 20% in the prior year quarter. These increases were driven primarily by the ongoing roll-out of IGT content to the DoubleDown Casino® and effective player marketing strategies. IGTi revenues declined primarily due

to discontinued lower-performing product offerings. Mobile generated 32% of IGTi online casino revenues compared to 23% in the prior year quarter.

Interactive gross margin was consistent with the prior year quarter. Amortization of acquired developed technology totaled \$2.7 million, up from \$2.3 million in the prior year quarter.

Six months ended March 31, 2014 and 2013 compared

Interactive revenue growth was due to the same factors described in the quarterly comparison. Mobile applications comprised 30% of social bookings compared to 17% in the prior year period. IGTi mobile generated 31% of online casino revenues compared to 21% in the prior year period.

Interactive gross margin improvement was primarily due to an improving contribution from social gaming. Amortization of acquired developed technology totaled \$5.4 million, up from \$4.6 million in the prior year period.

OPERATING EXPENSES

| Periods Ended March 31, | Second Quarters | | | Six Months | | | C h a n g e | |
|--------------------------------------|-----------------|---------|----------------|------------|---------|----------------|-------------|--|
| | 2014 | 2013 | C h a n g e | 2014 | 2013 | C h a n g e | | |
| Selling, general and administrative | \$124.1 | \$110.7 | \$(13.4) -12 % | \$242.1 | \$210.9 | \$(31.2) -15 % | | |
| Research and development | 58.5 | 58.1 | (0.4) -1 % | 118.8 | 112.5 | (6.3) -6 % | | |
| Depreciation and amortization | 16.6 | 19.7 | 3.1 16 % | 33.2 | 38.7 | 5.5 14 % | | |
| Subtotal | 199.2 | 188.5 | (10.7) -6 % | 394.1 | 362.1 | (32.0) -9 % | | |
| Percent of revenue | 39 % | 31 % | - | 37 % | 32 % | - | | |
| Contingent acquisition-related costs | 3.7 | 21.9 | 18.2 83 % | 15.0 | 39.3 | 24.3 62 % | | |
| Impairment and restructuring | 17.8 | 1.6 | (16.2) * | 17.8 | 1.6 | (16.2) * | | |
| Total operating expenses | \$220.7 | \$212.0 | \$(8.7) -4 % | \$426.9 | \$403.0 | \$(23.9) -6 % | | |

Quarters ended March 31, 2014 and 2013 compared

The increase in total operating expenses was primarily attributable to increased impairment and restructuring. Under cost-cutting measures enacted in March 2014 under a plan to realign our operating structure, we incurred charges of \$16.5 million, which included \$8.8 million of cash charges related to a 7% workforce reduction and \$7.7 million of noncash impairment related to abandoned software. Impairment also included \$1.3 million in the current quarter and \$1.6 million in the prior year quarter for our Alabama note receivable related to property taxes assessed on the associated property collateral.

Operating expenses also included increases for accrued contingent litigation charges, \$4.8 million for player marketing correlated with social gaming revenue growth, and \$3.2 million for bad debt provisions primarily related to specific Latin America customer receivables. These increases were partially offset by lower acquisition-related costs (outlined in the table below) and \$3.9 million of proxy contest fees in the prior year quarter.

| Acquisition-related charges (mostly DoubleDown) | 2014 | 2013 | Second Quarter | Variance |
|---|-------|--------|----------------|----------|
| Earn-out (See Note 8 about valuation factors) | \$2.1 | \$14.1 | \$ 12.0 | 85 % |
| Retention | 1.6 | 7.8 | 6.2 | 79 % |
| Total contingent costs | 3.7 | 21.9 | 18.2 | 83 % |
| Amortization of acquired intangibles | 3.4 | 4.5 | 1.1 | 24 % |
| Total acquisition-related charges | \$7.1 | \$26.4 | \$ 19.3 | 73 % |

Six months ended March 31, 2014 and 2013 compared

Similar to the quarter comparison, the increase in total operating expenses was primarily attributable to the increase in impairment and restructuring. Other significant increases in operating expenses included \$9.7 million for player marketing correlated with revenue growth, \$6.5 million for professional fees primarily due to an increase in commercial litigation, and accrued contingent litigation charges. These increases were partially offset by lower acquisition-related charges outlined below.

| Acquisition-related charges (mostly DoubleDown) | 2014 | 2013 | Six Months | Variance |
|---|--------|--------|------------|----------|
| Earn-out (See Note 8 about valuation factors) | \$6.6 | \$16.2 | \$ 9.6 | 59 % |
| Retention | 8.4 | 23.1 | 14.7 | 64 % |
| Total contingent costs | 15.0 | 39.3 | 24.3 | 62 % |
| Amortization of acquired intangibles | 6.8 | 8.9 | 2.1 | 24 % |
| Total acquisition-related charges | \$21.8 | \$48.2 | \$ 26.4 | 55 % |

OTHER INCOME (EXPENSE)

| Periods Ended March 31, | Second Quarters | | | Six Months | | |
|----------------------------------|-----------------|---------|----------------|------------|---------|----------------|
| | 2014 | 2013 | C h a n g e | 2014 | 2013 | C h a n g e |
| Interest Income | \$ 10.7 | \$ 11.1 | \$ (0.4) -4 % | \$ 20.9 | \$ 22.4 | \$ (1.5) -7 % |
| WAP investments** | 4.0 | 4.6 | (0.6) -13 % | 8.2 | 9.2 | (1.0) -11 % |
| Receivables and investments | 6.7 | 6.5 | 0.2 3 % | 12.7 | 13.2 | (0.5) -4 % |
| Interest Expense | (36.9) | (30.3) | (6.6) -22 % | (73.3) | (62.0) | (11.3) -18 % |
| WAP jackpot liabilities** | (4.0) | (4.5) | 0.5 11 % | (8.1) | (9.2) | 1.1 12 % |
| Borrowings | (23.2) | (17.0) | (6.2) -36 % | (46.0) | (35.3) | (10.7) -30 % |
| Convertible debt equity discount | (9.7) | (8.8) | (0.9) -10 % | (19.2) | (17.5) | (1.7) -10 % |
| Other, including gain (loss) | (3.4) | (2.5) | (0.9) * | (5.3) | (2.7) | (2.6) * |

Total other income (expense), net \$ (29.6) \$ (21.7) \$ (7.9) -36 % \$ (57.7) \$ (42.3) \$ (15.4) -36 %

**WAP interest income and expense relates to previous jackpot winner liabilities and accretes at approximately the same rate.

WAP interest income also includes earnings on restricted cash and investments held for future winner payments.

Quarters ended March 31, 2014 and 2013 compared

The unfavorable change in total other income (expense) was primarily due to increased interest expense primarily related to additional bonds issued in September 2013 and an increase of \$3.7 million in foreign currency losses primarily related to the Argentina peso devaluation, partially offset by fair value adjustment on interest rate swaps of \$3.3 million.

Six months ended March 31, 2014 and 2013 compared

The unfavorable change in total other income (expense) was primarily due to increased interest expense primarily related to additional bonds issued in September 2013 and an increase of \$4.0 million in foreign currency losses primarily related to the Argentina peso devaluation.

INCOME TAX PROVISION (See Note 12)

| Periods Ended March 31, | Second Quarters | | | Six Months | | |
|--------------------------------|-----------------|---------|--------------|------------|---------|--------------|
| | 2014 | 2013 | C h a n g e | 2014 | 2013 | C h a n g e |
| Income tax provision (benefit) | \$ 16.8 | \$ 29.4 | \$ 12.6 43 % | \$ 13.0 | \$ 61.9 | \$ 48.9 79 % |
| Effective tax rate | 39.5 % | 27.3 % | (12.2) pp | 11.0 % | 30.1 % | 19.1 pp |

Our estimated annual effective tax rate for 2014 was favorably impacted by the settlement of US Federal audits in December 2013 that reduced our income tax provision by \$29.6 million, partially offset by the adverse impact of nondeductible foreign currency losses related to the Argentine peso devaluation in January 2014. Our effective tax rate for the quarter and six months ended March 31, 2013 was favorably impacted by an increase in our manufacturing deduction and certain favorable discrete tax items of \$5.9 million, including the expiration of the statute of limitations in certain foreign jurisdictions and a retroactive reinstatement of the R&D tax credit.

In general, differences between our effective tax rate and the US federal statutory rate of 35% principally result from the geographical distribution of taxable income, differences between the book and tax treatment of certain permanent items, and changes in unrecognized tax benefits.

BUSINESS SEGMENT RESULTS—North America (See Note 16)

| Periods Ended March 31, | Second Quarters | | | Six Months | | |
|-------------------------|-----------------|---------|----------------|------------|---------|----------------|
| | 2014 | 2013 | C h a n g e | 2014 | 2013 | C h a n g e |
| Total Revenues | \$414.2 | \$475.7 | \$ (61.5) -13% | \$841.6 | \$885.0 | \$ (43.4) -5 % |
| Gross Margin | 58 % | 57 % | 1 pp | 58 % | 58 % | - pp |
| Operating Income | \$92.9 | \$124.1 | \$ (31.2) -25% | \$198.8 | \$236.5 | \$ (37.7) -16% |
| Margin | 22 % | 26 % | (4) pp | 24 % | 27 % | (3) pp |

Quarters ended March 31, 2014 and 2013 compared

North America revenues declined driven by decreases of \$56.8 million in product sales and \$20.2 million in gaming operations, partially offset by an increase of \$15.5 million in interactive. Total gross margin improved due to higher margins in both product sales and interactive, partially offset by lower gaming operations margin. Operating income and margin declined due to lower revenues.

Six months ended March 31, 2014 and 2013 compared

North America revenues declined driven by decreases of \$45.7 million in product sales and \$37.1 million in gaming operations, partially offset by an increase of \$39.4 million in interactive. Total gross margin remained flat as higher margin in interactive was offset by lower gaming operations margin. Operating income and margin declined due to lower revenues coupled with higher operating expenses.

GAMING OPERATIONS—North America

| Periods Ended March 31, | Second Quarters | | | Six Months | | |
|-------------------------------|-----------------|---------|---------------|------------|---------|---------------|
| | 2014 | 2013 | C h a n g e | 2014 | 2013 | C h a n g e |
| Revenues | \$200.1 | \$220.3 | \$ (20.2) -9% | \$391.7 | \$428.8 | \$ (37.1) -9% |
| Gross margin | 58 % | 60 % | (2) pp | 59 % | 61 % | (2) pp |
| Installed base units ('000) | 40.4 | 42.6 | (2.2) -5% | 40.4 | 42.6 | (2.2) -5% |
| MegaJackpots® (premium brand) | 20.6 | 22.7 | (2.1) -9% | 20.6 | 22.7 | (2.1) -9% |
| Lease (CDS, racino, other) | 19.8 | 19.9 | (0.1) -1% | 19.8 | 19.9 | (0.1) -1% |
| Yield (\$0.00) | \$53.82 | \$56.55 | \$ (2.73) -5% | \$52.66 | \$54.77 | \$ (2.11) -4% |

Quarters ended March 31, 2014 and 2013 compared

North America gaming operations revenues decreased primarily due to lower yields, most significantly in MegaJackpots®, along with installed base decline. Gross margin decline was primarily due to lower yields, attributable to industry decline in gross gaming revenues.

Six months ended March 31, 2014 and 2013 compared

Gaming operations decreases in revenue, yield and gross margin were driven by the same factors as described in the quarterly comparison.

Edgar Filing: INTERNATIONAL GAME TECHNOLOGY - Form 10-Q

PRODUCT SALES—North America

| Periods Ended March 31, | Second Quarters | | | Six Months | | |
|---------------------------------|-----------------|---------|---------------|------------|---------|---------------|
| | 2014 | 2013 | Change | 2014 | 2013 | Change |
| Revenues | \$143.8 | \$200.6 | \$(56.8) -28% | \$313.8 | \$359.5 | \$(45.7) -13% |
| Machines | 79.1 | 148.7 | (69.6) -47% | 197.2 | 250.5 | (53.3) -21% |
| Non-machine | 64.7 | 51.9 | 12.8 25% | 116.6 | 109.0 | 7.6 7% |
| Gross margin | 56 % | 53 % | 3 pp | 54 % | 54 % | - pp |
| Machine units recognized ('000) | 5.7 | 11.1 | (5.4) -49% | 15.3 | 18.3 | (3.0) -16% |
| Machine ASP ('000) | \$13.9 | \$13.4 | \$0.5 4% | \$12.9 | \$13.7 | \$(0.8) -6% |
| Machine units shipped ('000) | 5.5 | 11.1 | (5.6) -50% | 15.3 | 18.0 | (2.7) -15% |
| New/expansion | 2.1 | 2.7 | (0.6) -22% | 5.8 | 4.4 | 1.4 32% |
| Replacement | 3.4 | 8.4 | (5.0) -60% | 9.5 | 13.6 | (4.1) -30% |

Quarters ended March 31, 2014 and 2013 compared

North America product sales revenue decline was driven primarily by lower machine units. The prior year quarter included 3,500 VLT replacement units under large government contracts in Canada. Non-machine revenues increased due to growth in all categories. ASP increased primarily due to a greater mix of higher-priced units, primarily resulting from large prior year replacement contracts in Canada for lower-priced VLT units. Gross margin improvement was attributed to favorable product mix partially offset by obsolescence charges.

Six months ended March 31, 2014 and 2013 compared

North America product sales revenue decline was driven primarily by lower replacement machine units recognized, partially offset by an increase in new/expansion units. The decrease in replacement units was primarily due to 5,100 VLT replacement units in the prior year period under large government contracts in Canada, partially offset by an increase of 1,900 poker replacement units in the current six months under a multi-property corporate contract. Non-machine revenues increased due to an increase in systems and parts, partially offset by a decrease in licensing predominantly the result of a prior year patent royalty settlement of \$5.0 million. ASP declined, primarily due to a greater mix of lower-priced units with volume discounts. Gross margin was flat, as favorable product mix was offset by higher obsolescence charges.

INTERACTIVE—North America

| Periods Ended March 31, | Second Quarters | | | Six Months | | |
|---------------------------------|-----------------|--------|------------|------------|--------|------------|
| | 2014 | 2013 | Change | 2014 | 2013 | Change |
| Revenues | \$70.3 | \$54.8 | \$15.5 28% | \$136.1 | \$96.7 | \$39.4 41% |
| Social gaming | 68.8 | 54.3 | 14.5 27% | 133.6 | 95.6 | 38.0 40% |
| IGTi | 1.5 | 0.5 | 1.0 200% | 2.5 | 1.1 | 1.4 127% |
| Gross margin | 62 % | 61 % | 1 pp | 62 % | 61 % | 1 pp |
| DoubleDown average user metrics | | | | | | |
| DAU ('000) | 1,775 | 1,690 | 85 5% | 1,745 | 1,575 | 170 11% |
| MAU ('000) | 6,218 | 6,276 | (58) -1% | 6,208 | 5,596 | 612 11% |
| Bookings per DAU (\$0.00) | \$0.43 | \$0.37 | \$0.06 16% | \$0.42 | \$0.34 | \$0.08 24% |

Quarters ended March 31, 2014 and 2013 compared

North America interactive revenues increased due to growth in social gaming. Our DoubleDown Casino® social gaming revenues continue to build with increases in both bookings per DAU and DAU. This continued growth was driven by the ongoing roll-out of IGT content to the DoubleDown Casino® and effective player marketing strategies. Mobile comprised 32% of social gaming bookings compared to 20% in the prior year quarter. Gross margin growth was primarily the result of a more favorable contribution from DoubleDown.

Six months ended March 31, 2014 and 2013 compared

Similar to the quarterly comparison, North America interactive revenues and gross margin increases were driven by the same factors as the quarter, with mobile comprising 30% of bookings compared to 17% in the prior year period.

35

BUSINESS SEGMENT RESULTS—International (See Note 16)

| Periods Ended March 31, | Second Quarters | | | Six Months | | |
|-------------------------|-----------------|---------|----------------|------------|---------|----------------|
| | 2014 | 2013 | C h a n g e | 2014 | 2013 | C h a n g e |
| Total Revenues | \$98.6 | \$124.3 | \$ (25.7) -21% | \$212.4 | \$245.2 | \$ (32.8) -13% |
| Gross Margin | 53 % | 55 % | (2) pp | 55 % | 55 % | - pp |
| Operating Income | \$4.1 | \$32.2 | \$ (28.1) -87% | \$29.1 | \$60.5 | \$ (31.4) -52% |
| Margin | 4 % | 26 % | (22) pp | 14 % | 25 % | (11) pp |

Quarters ended March 31, 2014 and 2013 compared

International revenues declined in all categories, most significantly in product sales with a decrease of 25%. Changes in foreign currency exchange negatively impacted revenues by \$5.4 million. Gross margin decline was due to decreases in product sales and interactive margins, partially offset by improved gaming operations margin. Operating income and operating margin decline was attributable to lower revenue along with higher operating expenses, primarily due to bad debt provisions and business realignment charges.

Six months ended March 31, 2014 and 2013 compared

International revenues declined in all categories, most significantly in product sales with a decrease of 14%. Changes in foreign currency exchange negatively impacted revenues by \$9.5 million. Gross margin was flat, as higher margins in gaming operations and interactive were offset by product sales margin decline. Operating income and operating margin decline were due to the same factors described in the quarterly comparison.

GAMING OPERATIONS—International

| Periods Ended March 31, | Second Quarters | | | Six Months | | |
|-------------------------------|-----------------|---------|----------------|------------|---------|----------------|
| | 2014 | 2013 | C h a n g e | 2014 | 2013 | C h a n g e |
| Revenues | \$30.3 | \$34.0 | \$ (3.7) -11% | \$61.7 | \$68.1 | \$ (6.4) -9 % |
| Gross margin | 78 % | 69 % | 9 pp | 75 % | 69 % | 6 pp |
| Installed base units ('000) | 13.0 | 14.1 | (1.1) -8 % | 13.0 | 14.1 | (1.1) -8 % |
| MegaJackpots® (premium brand) | 3.4 | 3.3 | 0.1 3 % | 3.4 | 3.3 | 0.1 3 % |
| Lease (CDS, racino, other) | 9.6 | 10.8 | (1.2) -11% | 9.6 | 10.8 | (1.2) -11% |
| Yield (\$0.00) | \$25.58 | \$26.87 | \$ (1.29) -5 % | \$25.75 | \$26.97 | \$ (1.22) -5 % |

Quarters ended March 31, 2014 and 2013 compared

International gaming operations revenues decreased due to lower yields along with installed base decline in lease operations. Gross margin increased primarily due to lower depreciation and service costs. Installed base decline was driven primarily by lease to for-sale unit conversions and casino closures in Mexico. Yield declined primarily due to unfavorable changes in foreign exchange rates and lower play levels.

Six months ended March 31, 2014 and 2013 compared

International gaming operations revenues, yield, and installed base decreased and gross margin increased for reasons similar to the quarterly comparison.

PRODUCT SALES—International

| Periods Ended March 31, | Second Quarters | | | Six Months | | |
|---------------------------------|-----------------|--------|---------------|------------|---------|---------------|
| | 2014 | 2013 | C h a n g e | 2014 | 2013 | C h a n g e |
| Revenues | \$58.8 | \$78.4 | \$(19.6) -25% | \$132.4 | \$154.2 | \$(21.8) -14% |
| Machines | 36.9 | 53.7 | (16.8) -31% | 85.7 | 109.3 | (23.6) -22% |
| Non-machine | 21.9 | 24.7 | (2.8) -11% | 46.7 | 44.9 | 1.8 4 % |
| Gross margin | 40 % | 49 % | (9) pp | 46 % | 48 % | (2) pp |
| Machine units recognized ('000) | 2.2 | 3.2 | (1.0) -31% | 5.4 | 6.7 | (1.3) -19% |
| Machine ASP ('000) | \$16.6 | \$16.6 | \$- 0 % | \$15.9 | \$16.3 | \$(0.4) -2 % |
| Machine units shipped ('000) | 2.1 | 3.2 | (1.1) -34% | 5.3 | 5.7 | (0.4) -7 % |
| New/expansion | 0.6 | 1.0 | (0.4) -40% | 1.2 | 1.9 | (0.7) -37% |
| Replacement | 1.5 | 2.2 | (0.7) -32% | 4.1 | 3.8 | 0.3 8 % |

Quarters ended March 31, 2014 and 2013 compared

International product sales revenue decreased primarily due to lower machine units, most significantly in Latin America with a 67% decrease. Non-machine revenues declined due to a decrease in systems, partially offset by an increase in parts. Gross margin declined primarily due to unfavorable product mix and increased obsolescence charges.

Six months ended March 31, 2014 and 2013 compared

International product sales revenue decreased primarily due to lower machine unit volume and unfavorable changes in foreign exchange rates. Unit decline was most significant in Latin America with a 60% decrease. Non-machine revenues increased primarily due to an increase in parts sales. Gross margin declined primarily due to unfavorable product mix and increased obsolescence charges. ASP declined primarily due to unfavorable changes in foreign currency rates.

INTERACTIVE—International

| Periods Ended March 31, | Second Quarters | | | Six Months | | |
|-------------------------|-----------------|--------|--------------|------------|--------|--------------|
| | 2014 | 2013 | C h a n g e | 2014 | 2013 | C h a n g e |
| Revenues - IGTi | \$9.5 | \$11.9 | \$(2.4) -20% | \$18.3 | \$22.9 | \$(4.6) -20% |
| Gross margin | 51 % | 58 % | (7) pp | 58 % | 54 % | 4 pp |

Quarters ended March 31, 2014 and 2013 compared

International IGTi revenues declined, primarily due to discontinued lower-performing product offerings. Gross margin decline was due to increased costs related to end-of-life charges for discontinued products, as well as higher jackpot and royalty expenses related to the re-launch of a MegaJackpots® instant-win game.

Six months ended March 31, 2014 and 2013 compared

International IGTi revenues declined with an improved gross margin, primarily due to discontinued lower-performing product offerings that carried higher royalty costs, resulting in a higher overall gross profit.

LIQUIDITY AND CAPITAL RESOURCES

SOURCES OF LIQUIDITY

At March 31, 2014, our principal sources of liquidity were cash and equivalents and amounts available under our revolving bank credit facility discussed below under CREDIT FACILITIES AND INDEBTEDNESS. Other potential sources of capital include, but are not limited to, the issuance of debt and equity securities. Based on past performance and current expectations, we believe the combination of these resources will satisfy our needs for working capital, jackpot liabilities, capital expenditures, debt service, and other liquidity requirements associated with our existing operations into the foreseeable future.

Selected Financial Information and Statistics

| | March 31, 2014 | September 30, 2013 | Increase (Decrease) |
|--|----------------|--------------------|---------------------|
| Cash and equivalents | \$ 355.8 | \$ 713.3 | \$ (357.5) |
| Accounts receivable, net | 325.9 | 348.6 | (22.7) |
| Inventories | 76.0 | 90.1 | (14.1) |
| Working Capital | (27.2) | 267.5 | (294.7) |
| Trailing-twelve month statistics: | | | |
| Days sales outstanding (excluding contracts and notes) | 52 | 54 | (2) |
| Inventory turns | 6.5 | 5.8 | 0.7 |

Cash and equivalents decreased during the six months ended March 31, 2014 primarily due to \$211.3 million cash used for share repurchases, \$185.0 million for prepaid licensing rights, \$140.4 million for acquisition-related contingent payments, \$53.4 million for dividends, and \$46.2 million for capital expenditures. These cash expenditures were primarily offset by cash generated from operations before the licensing prepayment and acquisition-related payments of \$204.1 million and net investing proceeds of \$67.2 million. Restricted cash and investments and jackpot annuity investments are used for funding jackpot winner payments and online player deposits.

In March 2014, we invested \$185.0 million to secure long-term licensing rights for Wheel of Fortune® and Jeopardy®, extending global land-based rights through 2024 and expanding rights to include social gaming and online real-money wagering in the US.

Payments of \$140.4 million for acquisition-related contingent consideration were comprised of \$58.3 million for retention bonuses, \$60.1 million for earn-out, and \$22.0 million for release of an indemnification holdback. Payments of \$56.1 million, related to earn-out and an indemnification holdback accrued at acquisition, were included in financing cash flows. The remaining \$84.3 million, related to retention and earn-out accrued subsequent to acquisition, was included in operating cash flows within the net change of accounts payable and other liabilities.

Foreign subsidiary operations held 33% of our cash and equivalents at March 31, 2014, of which \$11.7 million was held in Argentine pesos, and 17% at September 30, 2013. As a result of the Argentina peso currency devaluation in January 2014, we recorded a currency exchange loss of \$4.4 million.

Working capital decreased primarily due to cash used for share repurchases and prepaid licensing rights. Inventory turns increased with lower inventory due to fewer committed orders in the first half of 2014. Days sales outstanding decreased due to lower revenues and accounts receivable.

Cash Flows Summary

| Six Months Ended March 31, | 2014 | 2013 | Favorable (Unfavorable) |
|------------------------------------|-----------|---------|-------------------------|
| Operations | \$(65.2) | \$182.5 | \$ (247.7) |
| Investing | 21.0 | (0.1) | 21.1 |
| Financing | (309.4) | (149.4) | (160.0) |
| Effects of exchange rates | (3.9) | (2.8) | (1.1) |
| Net change in cash and equivalents | \$(357.5) | \$30.2 | \$ (387.7) |

Operating cash flows decreased primarily due to cash used for prepaid licensing rights of \$185.0 million and acquisition-related contingent payments of \$84.3 million. Reduced cash used for investing was primarily due to increased proceeds of \$13.9 million from investment securities and lower capital expenditures (see table below). Increased cash used for financing was primarily due to increases of \$136.2 million used for share repurchases and \$28.2 million used for acquisition-related contingent payments. See Note 14 for more information about our share repurchases.

| Six Months Ended March 31, | 2014 | 2013 | Increase (Decrease) |
|-------------------------------|--------|--------|---------------------|
| Property, plant and equipment | \$11.8 | \$8.1 | \$ 3.7 |
| Gaming operations equipment | 31.6 | 48.1 | (16.5) |
| Intellectual property | 2.8 | 0.2 | 2.6 |
| Total capital expenditures | \$46.2 | \$56.4 | \$ (10.2) |

CREDIT FACILITIES and INDEBTEDNESS (See Note 10)

At March 31, 2014, no borrowings were outstanding on our \$1.0 billion revolving credit facility, \$972.2 million was available, and \$27.8 million was reserved for letters of credit, performance bonds, and bank guarantees. We were in compliance with all debt covenants at March 31, 2014, with an interest coverage ratio of 9.3:1 and a net funded debt leverage ratio of 2.9:1.

The credit facility interest rates and facility fees are based on our public debt ratings or our net funded debt to EBITDA ratio, whichever is more favorable to IGT. Net funded debt is defined as debt minus any unrestricted cash and investments in excess of \$150.0 million. At March 31, 2014, the credit facility carried an interest rate of LIBOR plus 100 bps and a facility fee of 17.5 bps.

The credit facility carries no limitations on shares repurchases or dividend payments provided no default exists and includes the following covenants (all terms as defined in the facility documents):

- a minimum ratio of 3.0 adjusted EBITDA to interest expense (interest coverage ratio)
- a maximum ratio of 3.5 for net funded debt to adjusted EBITDA (net funded debt leverage ratio)
- certain restrictions on our ability to:
 - pledge the securities of our subsidiaries
 - permit our subsidiaries to incur or guaranty additional debt, or enter into swap agreements
 - incur liens
 - merge with or acquire other companies, liquidate or dissolve
 - sell, transfer, lease or dispose of all or substantially all assets
 - change the nature of our business

The facility specifies a number of events of default (some of which are subject to applicable grace or cure periods), including failure to make timely principal and interest payments or satisfy the covenants. An event of default, if not cured, could cause the entire outstanding borrowings under the credit facility to become immediately due and payable, lenders may cease making loans and/or terminate commitments, and cross-default provisions may be triggered in other debt issuances.

3.25% Convertible Notes

During the period beginning February 2, 2014 through the close of business on April 29, 2014, our 3.25% Convertible Notes were convertible into cash up to the aggregate principal amount of each note and if applicable, shares of our common stock for any conversion value in excess of the principal amount as determined per the indenture. At maturity on May 1, 2014, we redeemed these notes using a combination of cash on hand and borrowings on our revolving credit facility. For additional information, see Item 8—Note 12 of our Annual Report on Form 10-K for the year ended September 30, 2013.

FINANCIAL CONDITION

| | March 31, 2014 | September 30, 2013 | Increase (Decrease) |
|--------------|----------------|--------------------|---------------------|
| Assets | \$ 4,301.5 | \$ 4,612.8 | \$ (311.3) |
| Liabilities | 3,186.9 | 3,358.7 | (171.8) |
| Total Equity | 1,114.6 | 1,254.1 | (139.5) |

Changes During The Six Months Ended March 31, 2014

Total assets decreased primarily related to reductions in cash and investments of \$376.8 million mostly related to share repurchases and licensing prepayments, receivables of \$48.4 million mostly due to lower revenue and net property, plant and equipment and other intangibles of \$64.3 million related mostly to depreciation and amortization. These asset reductions were partially offset by an increase in other assets for prepaid licensing rights of \$185.0 million

Total liabilities decreased primarily related to reductions in other liabilities due to acquisition-related payments of \$140.4 million, UTBs of \$51.7 million primarily resulting from audit closures and jackpot liabilities of \$24.6 million due to variations in the timing of jackpots, winner payments, volume of play, and applicable interest rates. These liability reductions were partially offset by an increase of \$39.8 million in royalty commitments.

Total equity decreased primarily due to share repurchases and dividends partially offset by earnings.

CONTRACTUAL OBLIGATIONS

Except for the maturity of our 3.25% Convertible Notes on May 1, 2014 discussed above, there has been no significant changes in our contractual obligations and arrangements with off-balance sheet risk since those presented in Item 7 of our Annual Report on Form 10-K for the year ended September 30, 2013. See Note 11.

RECENTLY ISSUED ACCOUNTING STANDARDS OR UPDATES (See Note 1)

There are no recently issued accounting standards or updates expected to have a material impact on our financial statements.

CRITICAL ACCOUNTING ESTIMATES

Our consolidated financial statements were prepared in conformity with US GAAP. Accordingly, we are required to make estimates incorporating judgments and assumptions we believe are reasonable based on our historical experience, contract terms, observance of known trends in our company and the industry as a whole, as well as information available from other outside sources. Our estimates affect amounts recorded in the financial statements and actual results may differ from initial estimates.

The following accounting estimates are the most sensitive to changes from external factors and critical to understanding and evaluating our reported financial results, as they require subjective or complex judgments about matters that are inherently uncertain or variable. There has been no significant changes since those presented in Item 7 of our Annual Report on Form 10-K for the year ended September 30, 2013.

- Revenue Recognition
- Goodwill, Other Intangible Assets, and Royalties
- Jackpot Liabilities and Expenses
- Inventory and Gaming Operations Equipment
- Income Taxes

Item 3. Quantitative and Qualitative Disclosures about Market Risk

The Company's market risk profile has not changed materially during the first six months of 2014 since those presented in Item 7A of our Annual Report on Form 10-K for the year ended September 30, 2013.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

We maintain disclosure controls and procedures designed to provide reasonable assurance that information required to be disclosed in our reports filed or submitted under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified by the SEC's rules and forms, and that such information is accumulated and communicated to our management, including the CEO and CFO, as appropriate, to allow for timely decisions regarding required disclosures. We recognize that any controls and procedures, no matter how well designed and operated, can only provide reasonable assurance of achieving desired control objectives. Judgment is required when designing and evaluating the cost-benefit relationship of potential controls and procedures.

As of the end of the period covered by this report, with the supervision and participation of management, including our CEO and CFO, we evaluated the effectiveness of the design and operation of our disclosure controls and procedures. Based on this evaluation, our CEO and CFO have concluded that, as of the end of such period, our disclosure controls and procedures were effective at the reasonable assurance level.

Changes in Internal Control Over Financial Reporting

As a part of our normal operations, we update our internal controls as necessary to accommodate any modifications to our business processes or accounting procedures. No changes occurred during the most recent quarter that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II – OTHER INFORMATION

Item 1. Legal Proceedings

For a description of our material legal proceedings, see Note 11, which is incorporated by reference in response to this item.

Item 1A. Risk Factors

We are subject to risks and uncertainties that could cause our actual results to differ materially from the results expressed or implied by the forward-looking statements contained in this Quarterly Report. Factors that could cause our actual results to differ from expectations are described under Part I, Item 1A of our Annual Report on Form 10-K for the year ended September 30, 2013 and as set forth below.

Actions taken under our business realignment plan may not produce the expected cost savings.

In March 2014, we announced a business realignment plan designed to realign our cost structure for long-term earnings growth. As part of this realignment plan, we implemented cost reduction initiatives, including workforce reductions and other measures. We have forecasted substantial cost savings from these initiatives based on a number of assumptions and expectations which, if achieved, would improve our profitability and cash flows from operating activities. There can be no assurance that actual results achieved will not vary materially from what we have assumed and forecasted, which could have a material adverse impact on our results of operations, liquidity and financial position.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Share Repurchases

The purpose of our common stock repurchase plan is to increase shareholder value and to reduce outstanding share count dilution. On June 13, 2012, our Board of Directors authorized share repurchases of up to \$1.0 billion with no expiration date specified. We may use open market or privately negotiated transactions, as well as Rule 10b5-1 trading plans, depending on market conditions and other factors. See Note 14 for a description of our accelerated share repurchase transaction executed in November 2013. Total shares purchased included 16,600 net shares tendered by employees at vesting for tax withholding obligations.

| 2014 Second Quarter (in millions except price per share) | Total Number of Shares Purchased | Average Price Paid Per Share | Total Number of Shares Purchased as part of a Publicly Announced Plan | Approximate Dollar Value of Shares Still Available for Purchase Under the Plan |
|--|----------------------------------|------------------------------|---|--|
| December 29 - January 25, 2014 | 3.4 | \$ 17.22 | 3.4 | \$ 209.7 |
| January 26 - February 22, 2014 | - | - | - | 209.7 |
| February 23 - March 29, 2014 | - | - | - | 209.7 |
| Total | 3.4 | 17.22 | 3.4 | |

Item 3. Defaults Upon Senior Securities

None

Item 4. Mine Safety Disclosures

Not Applicable

Item 5. Other Information

None

43

Item 6. Exhibits

- 31.1 Certification of Chief Executive Officer pursuant to Rule 13a – 14(a) of the Exchange Act, as adopted pursuant to section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of Chief Financial Officer pursuant to Rule 13a – 14(a) of the Exchange Act, as adopted pursuant to section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certification of Chief Executive Officer pursuant to Rule 13a – 14(b) of the Exchange Act and section 18 U.S.C. Section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 Certification of Chief Financial Officer pursuant to Rule 13a – 14(b) of the Exchange Act and section 18 U.S.C. Section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002

- 101.INS XBRL Instance
- 101.SCH XBRL Taxonomy Extension Schema
- 101.CAL XBRL Taxonomy Extension Calculation
- 101.DEF XBRL Taxonomy Extension Definition
- 101.LAB XBRL Taxonomy Extension Labels
- 101.PRE XBRL Taxonomy Extension Presentation

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: May 7, 2014

INTERNATIONAL GAME TECHNOLOGY

By: /s/ John Vandemore
John Vandemore
Chief Financial Officer
and Treasurer
(Principal Financial
Officer)