

QUIDEL CORP /DE/
Form 8-K
February 26, 2018

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): February 26, 2018

QUIDEL CORPORATION
(Exact name of Registrant as specified in its Charter)

Delaware 0-10961 94-2573850
(State or other jurisdiction of incorporation) (Commission File Number) (IRS Employer Identification No.)

12544 High Bluff Drive, Suite 200
San Diego, California 92130
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (858) 552-1100

Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the Registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check
mark whether the
registrant is an
emerging growth
company as
defined in as
defined in Rule
405 of the

Securities Act of
1933 (§230.405
of this chapter)
or Rule 12b-2 of
the Securities
Exchange Act of
1934
(§240.12b-2 of
this chapter).
Emerging
growth company
o

If an emerging
growth company,
indicate by check
mark if the
registrant has
elected not to use
the extended
transition period
for complying
with any new or
revised financial
accounting
standards
provided
pursuant to
Section 13(a) of
the Exchange
Act. o

Item 8.01 Other Events.

During the fourth quarter of 2017, Quidel Corporation (the “Company”) recast its presentation of the components of revenue to reflect management’s revised reporting structure of its product categories: Rapid Immunoassay, Cardiac Immunoassay, Specialized Diagnostic Solutions, and Molecular Diagnostic Solutions. The QuickVue®, Sofia® and Eye Health revenues will be reported within the Company's Rapid Immunoassay category. The revenues of the recently acquired Triage and BNP Businesses will be reported within the Company's Cardiac Immunoassay category. Quidel's Thyretain® and Diagnostic Hybrids, or DHI, revenues and the Specialty Products Group, or SPG, businesses as well as other revenues (including grant and royalty) will be reported in the Company's Specialized Diagnostics category. The revenues of Solana®, AmpliVue® and Lyra® products will be reported in the Company's Molecular Diagnostics category.

As a result of the above noted changes to the presentation of the components of revenue, the following unaudited table provides historical quarterly revenues by product category for fiscal years 2016 and 2017 (in thousands):

| Consolidated Net Revenues by Product Category (thousands) | 2016 | | | | 2017 | | | |
|---|----------|----------|----------|----------|----------|----------|----------|-----------|
| | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 |
| Rapid Immunoassay | \$32,503 | \$21,848 | \$30,573 | \$36,492 | \$57,533 | \$21,983 | \$36,458 | \$49,125 |
| Cardiac Immunoassay | — | — | — | — | — | — | — | 47,030 |
| Specialized Diagnostic Solutions | 15,710 | 15,049 | 16,299 | 13,623 | 13,048 | 13,028 | 11,655 | 14,247 |
| Molecular Diagnostic Solutions | 2,108 | 2,236 | 2,469 | 2,693 | 3,111 | 3,256 | 2,781 | 4,488 |
| Total revenue | \$50,321 | \$39,133 | \$49,341 | \$52,808 | \$73,692 | \$38,267 | \$50,894 | \$114,890 |

This information will be presented in future filings on the company’s Quarterly Reports on Form 10-Q and Annual Report on Form 10-K for applicable comparable periods.

During the fourth quarter of 2017, the Company reclassified amortization of intangible assets from acquired business and technology to cost of sales expense and sales and marketing expense. These reclassifications did not affect the net loss as previously reported or any prior amounts reported on the Consolidated Balance Sheets, Statements of Cash Flows or Statements of Comprehensive Loss. The following unaudited tables present the current and previous amounts included in the Consolidated Statements of Operations (in thousands):

| Current classification: | 2016 | | | | 2017 | | | |
|-------------------------|---------|---------|---------|---------|---------|---------|---------|---------|
| | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 |
| Cost of sales | \$1,723 | \$1,699 | \$1,699 | \$1,797 | \$1,702 | \$1,811 | \$2,030 | \$3,340 |
| Sales and marketing | 629 | 700 | 683 | 603 | 668 | 704 | 690 | 5,197 |
| Total | \$2,352 | \$2,399 | \$2,382 | \$2,400 | \$2,370 | \$2,515 | \$2,720 | \$8,537 |

| Previous classification: | 2016 | | | | 2017 | | | |
|---|---------|---------|---------|---------|---------|---------|---------|---------|
| | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 |
| Amortization of intangible assets from acquired business and technology | \$2,219 | \$2,290 | \$2,273 | \$2,291 | \$2,291 | \$2,390 | \$2,503 | — |
| Cost of sales | 133 | 109 | 109 | 109 | 79 | 125 | 217 | 3,340 |
| Sales and marketing | — | — | — | — | — | — | — | 5,197 |
| Total | \$2,352 | \$2,399 | \$2,382 | \$2,400 | \$2,370 | \$2,515 | \$2,720 | \$8,537 |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: February 26, 2018

QUIDEL CORPORATION

By: /s/ Randall J. Steward
Name: Randall J. Steward
Its: Chief Financial Officer