

AMGEN INC  
Form 10-Q  
November 02, 2015  
UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 10-Q  
(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the quarterly period ended September 30, 2015  
OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

Commission file number 000-12477

Amgen Inc.

(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)

95-3540776  
(I.R.S. Employer  
Identification No.)

One Amgen Center Drive,  
Thousand Oaks, California  
(Address of principal executive offices)  
(805) 447-1000

91320-1799  
(Zip Code)

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or Section 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company   
 (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act) Yes  No   
As of October 27, 2015, the registrant had 754,327,866 shares of common stock, \$0.0001 par value, outstanding.

AMGEN INC.  
INDEX

	Page No.
<u>PART I - FINANCIAL INFORMATION</u>	<u>1</u>
Item 1. <u>FINANCIAL STATEMENTS</u>	<u>1</u>
<u>CONDENSED CONSOLIDATED STATEMENTS OF INCOME</u>	<u>1</u>
<u>CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME</u>	<u>2</u>
<u>CONDENSED CONSOLIDATED BALANCE SHEETS</u>	<u>3</u>
<u>CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS</u>	<u>4</u>
<u>NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS</u>	<u>5</u>
Item 2. <u>MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS</u>	<u>27</u>
Item 3. <u>QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK</u>	<u>37</u>
Item 4. <u>CONTROLS AND PROCEDURES</u>	<u>37</u>
<u>PART II - OTHER INFORMATION</u>	<u>38</u>
Item 1. <u>LEGAL PROCEEDINGS</u>	<u>38</u>
Item 1A. <u>RISK FACTORS</u>	<u>38</u>
Item 2. <u>UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS</u>	<u>40</u>
Item 6. <u>EXHIBITS</u>	<u>40</u>
<u>SIGNATURES</u>	<u>41</u>
<u>INDEX TO EXHIBITS</u>	<u>42</u>

## PART I — FINANCIAL INFORMATION

## Item 1. FINANCIAL STATEMENTS

AMGEN INC.

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(In millions, except per share data)

(Unaudited)

	Three months ended September 30,		Nine months ended September 30,	
	2015	2014	2015	2014
Revenues:				
Product sales	\$5,516	\$4,848	\$15,615	\$14,153
Other revenues	207	183	511	579
Total revenues	5,723	5,031	16,126	14,732
Operating expenses:				
Cost of sales	1,034	1,068	3,156	3,239
Research and development	1,119	1,018	2,977	3,063
Selling, general and administrative	1,244	1,213	3,430	3,372
Other	(13	) 266	126	326
Total operating expenses	3,384	3,565	9,689	10,000
Operating income	2,339	1,466	6,437	4,732
Interest expense, net	282	269	811	810
Interest and other income, net	135	140	439	377
Income before income taxes	2,192	1,337	6,065	4,299
Provision for income taxes	329	93	926	435
Net income	\$1,863	\$1,244	\$5,139	\$3,864
Earnings per share:				
Basic	\$2.46	\$1.63	\$6.76	\$5.10
Diluted	\$2.44	\$1.61	\$6.70	\$5.02
Shares used in calculation of earnings per share:				
Basic	757	761	760	758
Diluted	764	771	767	769
Dividends paid per share	\$0.79	\$0.61	\$2.37	\$1.83

See accompanying notes.

## AMGEN INC.

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In millions)

(Unaudited)

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2015	2014	2015	2014
Net income	\$1,863	\$1,244	\$5,139	\$3,864
Other comprehensive (loss) income, net of reclassification adjustments and taxes:				
Foreign currency translation losses	(86	) (124	) (241	) (125
Effective portion of cash flow hedges	(53	) 228	10	205
Net unrealized losses on available-for-sale securities	(35	) (94	) (3	) (33
Other	5	9	5	10
Other comprehensive (loss) income, net of tax	(169	) 19	(229	) 57
Comprehensive income	\$1,694	\$1,263	\$4,910	\$3,921

See accompanying notes.

AMGEN INC.  
 CONDENSED CONSOLIDATED BALANCE SHEETS  
 (In millions, except per share data)  
 (Unaudited)

	September 30, 2015	December 31, 2014
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$3,226	\$3,731
Marketable securities	27,894	23,295
Trade receivables, net	2,901	2,546
Inventories	2,531	2,647
Other current assets	2,292	2,494
Total current assets	38,844	34,713
Property, plant and equipment, net	4,988	5,223
Intangible assets, net	11,613	12,693
Goodwill	14,674	14,788
Other assets	1,750	1,592
Total assets	\$71,869	\$69,009
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable	\$1,067	\$1,212
Accrued liabilities	4,848	5,296
Current portion of long-term debt	1,250	500
Total current liabilities	7,165	7,008
Long-term debt	30,511	30,215
Long-term deferred tax liability	3,109	3,461
Other noncurrent liabilities	3,117	2,547
Contingencies and commitments		
Stockholders' equity:		
Common stock and additional paid-in capital; \$0.0001 par value; 2,750.0 shares authorized; outstanding - 754.9 shares in 2015 and 760.4 shares in 2014	30,556	30,410
Accumulated deficit	(2,352	) (4,624
Accumulated other comprehensive loss	(237	) (8
Total stockholders' equity	27,967	25,778
Total liabilities and stockholders' equity	\$71,869	\$69,009

See accompanying notes.

AMGEN INC.  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(In millions)  
(Unaudited)

	Nine months ended September 30,	
	2015	2014
Cash flows from operating activities:		
Net income	\$5,139	\$3,864
Depreciation and amortization	1,566	1,567
Stock-based compensation expense	242	302
Deferred income taxes	(251)	) 296
Other items, net	(221)	) (260)
Changes in operating assets and liabilities, net of acquisitions:		
Trade receivables, net	(302)	) 345
Inventories	284	99
Other assets	192	(120)
Accounts payable	(127)	) 104
Accrued income taxes	478	(324)
Other liabilities	17	237
Net cash provided by operating activities	7,017	6,110
Cash flows from investing activities:		
Purchases of property, plant and equipment	(389)	) (515)
Proceeds from sale of property, plant and equipment	271	—
Cash paid for acquisitions, net of cash acquired	—	(115)
Purchase of intangible assets	(55)	) (150)
Purchases of marketable securities	(19,792)	) (20,831)
Proceeds from sales of marketable securities	11,784	11,060
Proceeds from maturities of marketable securities	3,179	3,962
Change in restricted investments	—	533
Other	(312)	) (70)
Net cash used in investing activities	(5,314)	) (6,126)
Cash flows from financing activities:		
Net proceeds from issuance of debt	3,464	4,476
Repayment of debt	(2,275)	) (3,480)
Repurchases of common stock	(1,684)	) —
Dividends paid	(1,800)	) (1,387)
Net proceeds from issuance of common stock in connection with the Company's equity award programs	65	153
Settlement of contingent consideration obligation	(225)	) —
Other	247	126
Net cash used in financing activities	(2,208)	) (112)
Decrease in cash and cash equivalents	(505)	) (128)
Cash and cash equivalents at beginning of period	3,731	3,805
Cash and cash equivalents at end of period	\$3,226	\$3,677
See accompanying notes.		

AMGEN INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2015

(Unaudited)

1. Summary of significant accounting policies

Business

Amgen Inc. (including its subsidiaries, referred to as “Amgen,” “the Company,” “we,” “our” or “us”) is a global biotechnology pioneer that discovers, develops, manufactures and delivers innovative human therapeutics. We operate in one business segment: human therapeutics.

Basis of presentation

The financial information for the three and nine months ended September 30, 2015 and 2014, is unaudited but includes all adjustments (consisting of only normal recurring adjustments, unless otherwise indicated), which Amgen considers necessary for a fair presentation of its condensed consolidated results of operations for those periods. Interim results are not necessarily indicative of results for the full fiscal year.

The condensed consolidated financial statements should be read in conjunction with our consolidated financial statements and the notes thereto contained in our Annual Report on Form 10-K for the year ended December 31, 2014, and with our condensed consolidated financial statements and the notes thereto contained in our Quarterly Reports on Form 10-Q for the periods ended March 31, 2015, and June 30, 2015.

Principles of consolidation

The condensed consolidated financial statements include the accounts of Amgen as well as its majority-owned subsidiaries. We do not have any significant interests in any variable interest entities. All material intercompany transactions and balances have been eliminated in consolidation.

Use of estimates

The preparation of condensed consolidated financial statements in conformity with accounting principles generally accepted in the United States (GAAP) requires management to make estimates and assumptions that affect the amounts reported in the condensed consolidated financial statements and accompanying notes. Actual results may differ from those estimates.

Property, plant and equipment, net

Property, plant and equipment is recorded at historical cost, net of accumulated depreciation and amortization of \$7.4 billion and \$7.0 billion as of September 30, 2015, and December 31, 2014, respectively.

Recent accounting pronouncements

In May 2014, the Financial Accounting Standards Board (FASB) issued a new accounting standard that amends the guidance for the recognition of revenue from contracts with customers to transfer goods and services. The new standard, as amended, is effective for interim and annual periods beginning January 1, 2018, and may be adopted earlier, but not before January 1, 2017. The new standard is required to be adopted using either a full retrospective or a modified retrospective approach. We are currently evaluating the impact that this new standard will have on our consolidated financial statements.

In April 2015, the FASB issued a new accounting standard that amends the presentation for debt issuance costs. Upon adoption of the standard, such costs will be presented on our consolidated balance sheets as a direct deduction from the carrying amount of the related debt liability and not as a deferred charge presented in Other assets on our consolidated balance sheets. This new standard is effective for interim and annual periods beginning on January 1, 2016, and is required to be retrospectively adopted. We do not expect that adoption of this new standard will have a material impact on our consolidated financial statements.

2. Restructuring

During the second half of 2014, we initiated a restructuring plan to invest in continuing innovation and the launch of our new pipeline molecules, while improving our cost structure. As part of the plan, we are closing our facilities in Washington State and Colorado and reducing the number of buildings we occupy at our headquarters in Thousand Oaks, California, as well as at other locations.





We continue to estimate that we will incur \$935 million to \$1,035 million of pre-tax charges in connection with our restructuring plan, including: (i) separation and other headcount-related costs of \$535 million to \$585 million with respect to staff reductions, and (ii) asset-related charges of \$400 million to \$450 million consisting primarily of asset impairments, accelerated depreciation and other related costs resulting from the consolidation of our worldwide facilities. We incurred a total of \$482 million of separation and other headcount-related costs and \$242 million of asset-related charges through September 30, 2015.

During the three and nine months ended September 30, 2015, we incurred \$11 million and \$166 million, respectively, of restructuring costs. We expect that we will incur most of the remaining estimated costs, as discussed above, during the remainder of 2015 and in 2016 in order to support our ongoing transformation and process improvement efforts. The following tables summarize recorded charges related to the restructuring plan by type of activity and the locations recognized within the Condensed Consolidated Statements of Income (in millions):

Three months ended September 30, 2015

	Separation costs	Asset impairments	Accelerated depreciation	Other	Total
Cost of sales	\$—	\$—	\$ 12	\$ 1	\$ 13
Research and development	—	—	6	7	13
Selling, general and administrative	—	—	4	7	11
Other	2	(31 )	—	3	(26 )
Total	\$ 2	\$ (31 )	\$ 22	\$ 18	\$ 11

Nine months ended September 30, 2015

	Separation costs	Asset impairments	Accelerated depreciation	Other	Total
Cost of sales	\$—	\$—	\$ 38	\$ 4	\$ 42
Research and development	—	—	27	21	48
Selling, general and administrative	—	—	10	25	35
Other	57	(31 )	—	15	41
Total	\$ 57	\$ (31 )	\$ 75	\$ 65	\$ 166

We recognized asset impairment and accelerated depreciation charges in connection with our decision to exit Boulder and Longmont, Colorado, Bothell and Seattle, Washington and the consolidation of facilities in Thousand Oaks, California. The decision to close these manufacturing and research and development (R&D) facilities was based principally on optimizing the utilization of our sites in the United States, which includes an expansion of our presence in the key U.S. biotechnology hubs of South San Francisco, California and Cambridge, Massachusetts. During the three months ended September 30, 2015, we recognized a gain from the sale of assets related to these site closures. The following table summarizes the charges (excluding non-cash items) and payments related to the restructuring plan (in millions):

During the nine months ended September 30, 2015

	Separation costs	Other	Total
Restructuring liabilities as of December 31, 2014	\$ 221	\$ 23	\$ 244
Expense	59	56	115
Payments	(172 )	(67 )	(239 )
Restructuring liabilities as of September 30, 2015	\$ 108	\$ 12	\$ 120

### 3. Income taxes

The effective tax rates for the three and nine months ended September 30, 2015, were 15.0% and 15.3%, respectively, compared with 7.0% and 10.1% for the corresponding periods of the prior year. The effective rates are different from the federal statutory rates primarily as a result of indefinitely reinvested earnings of our foreign operations. We do not provide for U.S. income taxes on undistributed earnings of our foreign operations that are intended to be invested indefinitely outside of the United States. In addition, the effective tax rates for the three and nine months ended September 30, 2015 and 2014, were reduced by foreign tax credits associated with the Puerto Rico excise tax described below.

The increase in our effective tax rate for the three months ended September 30, 2015, was due primarily to the unfavorable tax impact of changes in the jurisdictional mix of income and expenses and lower domestic restructuring costs, offset partially by certain discrete items, including a transfer pricing adjustment recognized in the three months ended September 30, 2015.

The increase in our effective tax rate for the nine months ended September 30, 2015, was due primarily to the unfavorable tax impact of changes in the jurisdictional mix of income and expenses and lower domestic restructuring costs, offset partially by certain discrete items, including a state tax audit settlement in the three months ended March 31, 2015, and a transfer pricing adjustment recognized in the three months ended September 30, 2015.

Puerto Rico imposes an excise tax on the gross intercompany purchase price of goods and services from our manufacturing subsidiary in Puerto Rico. The rate is 4.0% effective July 1, 2013, through December 31, 2017. We account for the excise tax as a manufacturing cost that is capitalized in inventory and expensed in cost of sales when the related products are sold. For U.S. income tax purposes, the excise tax results in foreign tax credits that are generally recognized in our provision for income taxes when the excise tax is incurred.

One or more of our legal entities file income tax returns in the U.S. federal jurisdiction, various U.S. state jurisdictions and certain foreign jurisdictions. Our income tax returns are routinely audited by the tax authorities in those jurisdictions. Significant disputes may arise with these tax authorities involving issues of the timing and amount of income and deductions, the use of tax credits and the allocations of income among various tax jurisdictions because of differing interpretations of tax laws and regulations. We are no longer subject to U.S. federal income tax examinations for years ended on or before December 31, 2009, or to California state income tax examinations for years ended on or before December 31, 2008.

During the three and nine months ended September 30, 2015, the gross amount of our unrecognized tax benefits (UTBs) increased by approximately \$125 million and \$335 million, respectively, as a result of tax positions taken during the current year. The UTB balance decreased by approximately \$70 million during the nine months ended September 30, 2015, due to state tax audit settlements. Substantially all of the UTBs as of September 30, 2015, if recognized, would affect our effective tax rate.

### 4. Earnings per share

The computation of basic earnings per share (EPS) is based on the weighted-average number of our common shares outstanding. The computation of diluted EPS is based on the weighted-average number of our common shares outstanding and dilutive potential common shares, which include principally shares that may be issued under our stock option awards and restricted stock and performance unit awards, determined using the treasury stock method (collectively "dilutive securities").

The computations for basic and diluted EPS were as follows (in millions, except per share data):

	Three months ended September 30,		Nine months ended September 30,	
	2015	2014	2015	2014
Income (Numerator):				
Net income for basic and diluted EPS	\$1,863	\$1,244	\$5,139	\$3,864
Shares (Denominator):				
Weighted-average shares for basic EPS	757	761	760	758
Effect of dilutive securities	7	10	7	11
Weighted-average shares for diluted EPS	764	771	767	769

Edgar Filing: AMGEN INC - Form 10-Q

Basic EPS	\$2.46	\$1.63	\$6.76	\$5.10
Diluted EPS	\$2.44	\$1.61	\$6.70	\$5.02

7

---

For the three and nine months ended September 30, 2015 and 2014, the number of anti-dilutive employee stock-based awards excluded from the computation of diluted EPS was not significant.

#### 5. Collaborative arrangements

A collaborative arrangement is a contractual arrangement that involves a joint operating activity. These arrangements involve two or more parties that are both: (i) active participants in the activity; and (ii) exposed to significant risks and rewards dependent on the commercial success of the activity.

From time to time, we enter into collaborative arrangements for the R&D, manufacture and/or commercialization of products and/or product candidates. These collaborations generally provide for non-refundable upfront license fees, development and commercial performance milestone payments, cost sharing, royalty payments and/or profit sharing. Our collaboration agreements are performed with no guarantee of either technological or commercial success and each is unique in nature. Below are our significant arrangements which have had material changes in their terms since the filing of our Annual Report on Form 10-K for the year ended December 31, 2014.

##### AstraZeneca Plc.

We are in a collaboration with AstraZeneca Plc. (AstraZeneca) to jointly develop and commercialize certain antibodies from Amgen's clinical inflammation portfolio, including AMG 157, AMG 181, AMG 557 and AMG 570. The agreement covers the worldwide development and commercialization of these antibodies, except for AMG 557 and AMG 570 in Japan. AMG 139 and brodalumab were formerly part of the collaboration in certain territories. As of April 1, 2015, we suspended our participation in the co-development and commercialization of AMG 139, with the option of resuming such participation at a later date. As of August 26, 2015, we terminated our participation in the co-development and commercialization of brodalumab based on events of suicidal ideation and behavior in the program. From and after such termination, the clinical development and commercialization of brodalumab are at the sole discretion and expense of AstraZeneca. If AstraZeneca commercializes brodalumab, Amgen would receive a mid-single-digit to low-double-digit royalty on net sales of brodalumab.

Under the terms of the agreement, approximately 65% of related development costs for the 2012-2014 periods were funded by AstraZeneca; beginning in 2015, the companies share costs equally. For each remaining collaboration product approved for sale, Amgen would receive a mid-single-digit royalty, after which the worldwide commercialization profits and losses related to such remaining collaboration products would be shared equally.

During the three months ended September 30, 2015 and 2014, cost recoveries recognized for development costs, which included brodalumab and AMG 139, were \$25 million and \$28 million, respectively, which were included in Research and development expense in the Condensed Consolidated Statements of Income. During the nine months ended September 30, 2015 and 2014, the cost recoveries were \$48 million and \$77 million, respectively.

The collaboration agreement will continue in effect unless terminated in accordance with its terms.

##### Bayer HealthCare Pharmaceuticals Inc.

As part of the Onyx Pharmaceuticals Inc. (Onyx) transaction, we acquired a collaboration with Bayer HealthCare Pharmaceuticals Inc. (Bayer) to jointly develop and commercialize Nexavar<sup>®</sup> (sorafenib) worldwide, except in Japan. The rights to develop and market Nexavar<sup>®</sup> in Japan are reserved to Bayer. Bayer has no obligation to pay royalties to Amgen for sales of Nexavar<sup>®</sup> in Japan.

Nexavar<sup>®</sup> is currently marketed and sold in more than 100 countries around the world for the treatment of unresectable liver cancer and advanced kidney cancer. In the United States, Nexavar<sup>®</sup> is also approved for the treatment of patients with locally recurrent or metastatic, progressive, differentiated thyroid carcinoma refractory to radioactive iodine treatment.

In May 2015, we and Bayer amended the terms of the agreement, which terminated the co-promotion agreement in the United States. The termination was effective as of June 30, 2015 and transferred all U.S. operational responsibilities to Bayer, including commercial and medical affairs activities. Prior to the termination of the co-promotion agreement, we co-promoted Nexavar<sup>®</sup> with Bayer and shared equally in the profits or losses in the United States. In lieu of this profit share, Bayer now pays Amgen a royalty on U.S. sales of Nexavar<sup>®</sup> at a percentage rate in the high 30s. Amgen will no longer contribute sales force personnel or medical liaisons to support Nexavar<sup>®</sup> in the United States. There are no changes to the global research and development or non-U.S. profit share arrangements in the original agreement, as discussed below.

In all countries outside the United States, excluding Japan, Bayer manages all commercialization activities and incurs all of the sales and marketing expenditures and mutually agreed R&D expenses, for which we continue to reimburse Bayer for half. In these countries, we continue to receive 50% of net profits on sales of Nexavar<sup>®</sup> after deducting certain Bayer-related costs.

The agreement with Bayer will terminate at the later of the date when patents expire that were issued in connection with product candidates discovered under the agreement, or on the last day when we or Bayer market or sell products commercialized under the agreement anywhere in the world.

We do not expect that the amendment to the collaboration will have a material impact on our consolidated results of operations. Prior to the amendment, Amgen was acting as an agent under the agreement and as such, revenue was derived by calculating net sales of Nexavar<sup>®</sup> to third-party customers and deducting the cost of goods sold, distribution costs, marketing costs, phase 4 clinical trial costs, allocable overhead costs and certain other costs. During the three months ended September 30, 2015 and 2014, Amgen recorded Nexavar<sup>®</sup> net profits of \$48 million and \$73 million, respectively, which were recognized as Other revenues in the Condensed Consolidated Statements of Income. During the nine months ended September 30, 2015 and 2014, net profits were \$204 million and \$238 million, respectively. Pursuant to the May 2015 amendment to the agreement, Amgen recorded royalty income of \$33 million on U.S. sales of Nexavar<sup>®</sup> in Other revenues in the Condensed Consolidated Statements of Income during the three months ended September 30, 2015. In addition, during the three months ended September 30, 2015 and 2014, net R&D expenses related to the agreement were \$4 million and \$9 million, respectively, which were recognized in the Condensed Consolidated Statements of Income. During the nine months ended September 30, 2015 and 2014, the net R&D expenses were \$16 million and \$30 million, respectively.

#### 6. Available-for-sale investments

The amortized cost, gross unrealized gains, gross unrealized losses and estimated fair values of available-for-sale investments by type of security were as follows (in millions):

Type of security as of September 30, 2015	Amortized cost	Gross unrealized gains	Gross unrealized losses	Estimated fair value
U.S. Treasury securities	\$4,255	\$37	\$(1	) \$4,291
Other government-related debt securities:				
U.S.	704	3	—	707
Foreign and other	1,706	15	(32	) 1,689
Corporate debt securities:				
Financial	8,106	33	(19	) 8,120
Industrial	8,134	30	(110	) 8,054
Other	883	3	(9	) 877
Residential mortgage-backed securities	1,514	9	(7	) 1,516
Other mortgage- and asset-backed securities	2,251	5	(39	) 2,217
Money market mutual funds	2,661	—	—	2,661
Other short-term interest-bearing securities	533	—	—	533
Total interest-bearing securities	30,747	135	(217	) 30,665
Equity securities	87	48	—	135
Total available-for-sale investments	\$30,834	\$183	\$(217	) \$30,800

Edgar Filing: AMGEN INC - Form 10-Q

Type of security as of December 31, 2014	Amortized cost	Gross unrealized gains	Gross unrealized losses	Estimated fair value
U.S. Treasury securities	\$3,632	\$22	\$(8)	) \$3,646
Other government-related debt securities:				
U.S.	530	1	(3)	) 528
Foreign and other	1,572	21	(24)	) 1,569
Corporate debt securities:				
Financial	6,036	21	(16)	) 6,041
Industrial	6,394	23	(66)	) 6,351
Other	650	3	(4)	) 649
Residential mortgage-backed securities	1,708	4	(10)	) 1,702
Other mortgage- and asset-backed securities	1,837	—	(41)	) 1,796
Money market mutual funds	3,004	—	—	3,004
Other short-term interest-bearing securities	1,302	—	—	1,302
Total interest-bearing securities	26,665	95	(172)	) 26,588
Equity securities	98	48	(2)	) 144
Total available-for-sale investments	\$26,763	\$143	\$(174)	) \$26,732

The fair values of available-for-sale investments by classification in the Condensed Consolidated Balance Sheets were as follows (in millions):

Classification in the Condensed Consolidated Balance Sheets	September 30, 2015	December 31, 2014
Cash and cash equivalents	\$2,771	\$3,293
Marketable securities	27,894	23,295
Other assets — noncurrent	135	144
Total available-for-sale investments	\$30,800	\$26,732

Cash and cash equivalents in the table above excludes cash of \$455 million and \$438 million as of September 30, 2015, and December 31, 2014, respectively.

The fair values of available-for-sale interest-bearing security investments by contractual maturity, except for mortgage- and asset-backed securities that do not have a single maturity date, were as follows (in millions):

Contractual maturity	September 30, 2015	December 31, 2014
Maturing in one year or less	\$3,859	\$4,936
Maturing after one year through three years	9,331	6,829
Maturing after three years through five years	10,093	7,840
Maturing after five years through ten years	3,433	3,267
Maturing after ten years	216	218
Mortgage- and asset-backed securities	3,733	3,498
Total interest-bearing securities	\$30,665	\$26,588

For the three months ended September 30, 2015 and 2014, realized gains totaled \$19 million and \$17 million, respectively, and realized losses totaled \$58 million and \$28 million, respectively. For the nine months ended September 30, 2015 and 2014, realized gains totaled \$73 million and \$102 million, respectively, and realized losses totaled \$156 million and \$71 million, respectively. The cost of securities sold is based on the specific identification method.

The unrealized losses on available-for-sale investments and their related fair values were as follows (in millions):

Type of security as of September 30, 2015	Less than 12 months		12 months or greater	
	Fair value	Unrealized losses	Fair value	Unrealized losses
U.S. Treasury securities	\$345	\$(1	) \$18	\$—
Other government-related debt securities:				
Foreign and other	931	(29	) 61	(3
Corporate debt securities:				
Financial	2,603	(17	) 276	(2
Industrial	3,957	(85	) 745	(25
Other	480	(7	) 33	(2
Residential mortgage-backed securities	286	(2	) 328	(5
Other mortgage- and asset-backed securities	539	(8	) 561	(31
Total	\$9,141	\$(149	) \$2,022	\$(68

Type of security as of December 31, 2014	Less than 12 months		12 months or greater	
	Fair value	Unrealized losses	Fair value	Unrealized losses
U.S. Treasury securities	\$1,770	\$(7	) \$171	\$(1
Other government-related debt securities:				
U.S.	160	—	178	(3
Foreign and other	514	(14	) 159	(10
Corporate debt securities:				
Financial	3,150	(14	) 158	(2
Industrial	3,931	(62	) 222	(4
Other	354	(4	) 5	—
Residential mortgage-backed securities	614	(4	) 413	(6
Other mortgage- and asset-backed securities	1,071	(8	) 561	(33
Equity securities	5	(2	) —	—
Total	\$11,569	\$(115	) \$1,867	\$(59

The primary objective of our investment portfolio is to enhance overall returns in an efficient manner while maintaining safety of principal, prudent levels of liquidity and acceptable levels of risk. Our investment policy limits interest-bearing security investments to certain types of debt and money market instruments issued by institutions with primarily investment-grade credit ratings and it places restrictions on maturities and concentration by asset class and issuer.

We review our available-for-sale investments for other-than-temporary declines in fair value below our cost basis each quarter and whenever events or changes in circumstances indicate that the cost basis of an asset may not be recoverable. This evaluation is based on a number of factors, including the length of time and the extent to which the fair value has been below our cost basis and adverse conditions related specifically to the security, including any changes to the credit rating of the security, and the intent to sell, or whether we will more likely than not be required to sell, the security before recovery of its amortized cost basis. Our assessment of whether a security is other-than-temporarily impaired could change in the future due to new developments or changes in assumptions related to any particular security. As of September 30, 2015, and December 31, 2014, we believe the cost bases for our available-for-sale investments were recoverable in all material respects.



## 7. Inventories

Inventories consisted of the following (in millions):

	September 30, 2015	December 31, 2014
Raw materials	\$221	\$198
Work in process	1,348	1,551
Finished goods	962	898
Total inventories	\$2,531	\$2,647

## 8. Goodwill and other intangible assets

## Goodwill

Changes in the carrying amounts of goodwill were as follows (in millions):

	Nine months ended 2015	September 30, 2014	
Beginning balance	\$14,788	\$14,968	
Goodwill related to acquisitions of businesses <sup>(1)</sup>	—	(114)	)
Currency translation adjustments	(114)	(39)	)
Ending balance	\$14,674	\$14,815	

Consists of goodwill recognized on the acquisition dates of business combinations and subsequent adjustments to

<sup>(1)</sup> these amounts resulting from changes to the acquisition date fair values of net assets acquired in the business combinations recorded during their respective measurement periods.

## Identifiable intangible assets

Identifiable intangible assets consisted of the following (in millions):

	September 30, 2015			December 31, 2014		
	Gross carrying amount	Accumulated amortization	Intangible assets, net	Gross carrying amount	Accumulated amortization	Intangible assets, net
Finite-lived intangible assets:						
Developed product technology rights	\$10,808	\$(4,779)	\$6,029	\$10,826	\$(4,155)	\$6,671
Licensing rights	3,261	(923)	2,338	3,236	(696)	2,540
R&D technology rights	1,153	(640)	513	1,167	(569)	598
Marketing-related rights	1,203	(611)	592	1,241	(512)	729
Total finite-lived intangible assets	16,425	(6,953)	9,472	16,470	(5,932)	10,538
Indefinite-lived intangible assets:						
In-process research and development	2,141	—	2,141	2,155	—	2,155
Total identifiable intangible assets	\$18,566	\$(6,953)	\$11,613	\$18,625	\$(5,932)	\$12,693

Developed product technology rights consist of rights related to marketed products acquired in business combinations. Licensing rights consist primarily of contractual rights acquired in business combinations to receive future milestones, royalties and profit sharing payments, capitalized payments to third parties for milestones related to regulatory approvals to commercialize products and up-front payments associated with royalty obligations for marketed products. R&D technology rights consist of technology used in R&D with alternative future uses. Marketing-related intangible assets consist primarily of rights related to the sale and distribution of marketed products.

In-process research and development (IPR&D) consists of R&D projects acquired in a business combination which are not complete due to remaining technological risks and/or lack of receipt of the required regulatory approvals. As of September 30, 2015, these projects include Kyprolis<sup>®</sup> (carfilzomib) for Injection and oprozomib acquired in the acquisition of Onyx, etelcalcetide (formerly AMG 416) acquired in the acquisition of KAI Pharmaceuticals and IMLYGIC<sup>™</sup>(talimogene laherparepvec) acquired



in the acquisition of BioVex Group, Inc. (BioVex). In October 2015, the U.S. Food and Drug Administration (FDA) approved IMLYGIC™ for the local treatment of unresectable cutaneous, subcutaneous and nodal lesions in patients with melanoma recurrent after initial surgery. As a result, the \$675 million carrying value of IMLYGIC™ will be reclassified from IPR&D to Developed product technology rights during the fourth quarter of 2015, and will be amortized over its estimated useful life.

All IPR&D projects have major risks and uncertainties associated with the timely and successful completion of development and commercialization of these product candidates, including our ability to confirm their safety and efficacy based on data from clinical trials, our ability to obtain necessary regulatory approvals and our ability to successfully complete these tasks within budgeted costs. We are not permitted to market a human therapeutic without obtaining regulatory approvals, and such approvals require completing clinical trials that demonstrate a product candidate is safe and effective. In addition, the availability and extent of coverage and reimbursement from third-party payers, including government healthcare programs and private insurance plans, impact the revenues a product can generate. Consequently, the eventual realized value, if any, of these acquired IPR&D projects may vary from their estimated fair values. We review IPR&D projects annually for impairment and whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

During the three months ended September 30, 2015 and 2014, we recognized amortization charges associated with our finite-lived intangible assets of \$340 million and \$339 million, respectively. During each of the nine months ended September 30, 2015 and 2014, we recognized amortization charges associated with our finite-lived intangible assets of \$1.0 billion. The total estimated amortization charges for our finite-lived intangible assets for the three months ending December 31, 2015, and the years ending December 31, 2016, 2017, 2018, 2019 and 2020, are \$348 million, \$1.4 billion, \$1.2 billion, \$1.1 billion, \$1.0 billion and \$0.9 billion, respectively.

## 9. Financing arrangements

The carrying values and the fixed contractual coupon rates, as applicable, of our long-term borrowings were as follows (in millions):

	September 30, 2015	December 31, 2014
2.30% notes due 2016 (2.30% 2016 Notes)	\$750	\$749
2.50% notes due 2016 (2.50% 2016 Notes)	1,000	1,000
Floating Rate Notes due 2017	600	600
1.25% notes due 2017 (1.25% 2017 Notes)	849	849
2.125% notes due 2017 (2.125% 2017 Notes)	1,249	1,249
5.85% notes due 2017 (5.85% 2017 Notes)	1,100	1,100
6.15% notes due 2018 (6.15% 2018 Notes)	500	500
Term Loan due 2018	2,100	4,375
4.375% euro-denominated notes due 2018 (4.375% 2018 euro Notes)	613	668
Floating Rate Notes due 2019	250	250
2.20% notes due 2019 (2.20% 2019 Notes)	1,398	1,398
5.70% notes due 2019 (5.70% 2019 Notes)	999	999
2.125% euro-denominated notes due 2019 (2.125% 2019 euro Notes)	752	814
4.50% notes due 2020 (4.50% 2020 Notes)	300	300
2.125% notes due 2020 (2.125% 2020 Notes)	749	—
3.45% notes due 2020 (3.45% 2020 Notes)	898	898
4.10% notes due 2021 (4.10% 2021 Notes)	998	998
3.875% notes due 2021 (3.875% 2021 Notes)	1,747	1,747
2.70% notes due 2022 (2.70% 2022 Notes)	499	—
3.625% notes due 2022 (3.625% 2022 Notes)	748	747
3.625% notes due 2024 (3.625% 2024 Notes)	1,398	1,398
3.125% notes due 2025 (3.125% 2025 Notes)	995	—
5.50% pound-sterling-denominated notes due 2026 (5.50% 2026 pound sterling Notes)	714	735
4.00% pound-sterling-denominated notes due 2029 (4.00% 2029 pound sterling Notes)	1,046	1,076
6.375% notes due 2037 (6.375% 2037 Notes)	899	899
6.90% notes due 2038 (6.90% 2038 Notes)	499	499
6.40% notes due 2039 (6.40% 2039 Notes)	996	996
5.75% notes due 2040 (5.75% 2040 Notes)	697	697
4.95% notes due 2041 (4.95% 2041 Notes)	596	596
5.15% notes due 2041 (5.15% 2041 Notes)	2,234	2,233
5.65% notes due 2042 (5.65% 2042 Notes)	1,245	1,245
5.375% notes due 2043 (5.375% 2043 Notes)	1,000	1,000
4.40% notes due 2045 (4.40% 2045 Notes)	1,243	—
Other notes	100	100
Total debt	31,761	30,715
Less current portion	(1,250	) (500
Total noncurrent debt	\$30,511	\$30,215

**Debt repayments**

During the nine months ended September 30, 2015, we repaid \$2.275 billion of principal on our Term Loan Credit Facility (Term Loan).

**Debt issuances**

In May 2015, we issued \$3.5 billion aggregate principal amount of notes, consisting of the 2.125% 2020 Notes, the 2.70% 2022 Notes, the 3.125% 2025 Notes and the 4.40% 2045 Notes. The notes may be redeemed at any time at our option, in whole or in part, at the principal amount of the notes being redeemed plus accrued and unpaid interest and, except as discussed below, a make-whole amount, as defined. The 2.125% 2020 Notes, the 2.70% 2022 Notes, the 3.125% 2025 Notes and the 4.40% 2045 Notes may be redeemed without payment of a make-whole amount if they are redeemed on or after one, two, three or six months, respectively, prior to their maturity dates. In the event of a change in control triggering event, as defined, we may be required to purchase all or a portion of the notes at a price equal to 101% of the principal amount of the notes plus accrued and unpaid interest. Debt issuance costs incurred in connection with the issuance of these notes totaling approximately \$21 million are being amortized over the respective lives of the notes, and the related charge is included in Interest expense, net in the Condensed Consolidated Statements of Income.

**10. Stockholders' equity****Stock repurchase program**

Activity under our stock repurchase program was as follows (in millions):

	2015		2014	
	Shares	Dollars	Shares	Dollars
First quarter	2.9	\$451	—	\$—
Second quarter	3.3	515	—	—
Third quarter	4.6	703	—	—
Total stock repurchases	10.8	\$1,669	—	\$—

As of September 30, 2015, \$2.2 billion remained available under our stock repurchase program. In October 2015, our Board of Directors authorized an increase that resulted in a total of \$5.0 billion available under the stock repurchase program.

**Dividends**

On December 17, 2014, March 4, 2015 and July 28, 2015, the Board of Directors declared quarterly cash dividends of \$0.79 per share of common stock, which were paid on March 6, June 5, and September 8, 2015, respectively. On October 14, 2015, the Board of Directors declared a cash dividend of \$0.79 per share of common stock, which will be paid on December 7, 2015, to all stockholders of record as of the close of business on November 16, 2015.

Accumulated other comprehensive income

The components of accumulated other comprehensive income (AOCI) were as follows (in millions):

	Foreign currency translation	Cash flow hedges	Available-for-sale securities	Other	AOCI
Balance as of December 31, 2014	\$(264 )	\$290	\$ (19 )	\$(15 )	\$(8 )
Foreign currency translation adjustments	(184 )	—	—	—	(184 )
Unrealized gains	—	168	188	—	356
Reclassification adjustments to income	—	114	35	—	149
Income taxes	11	(104 )	(83 )	—	(176 )
Balance as of March 31, 2015	\$(437 )	\$468	\$ 121	\$(15 )	\$137
Foreign currency translation adjustments	24	—	—	—	24
Unrealized gains (losses)	—	44	(180 )	—	(136 )
Reclassification adjustments to income	—	(226 )	9	—	(217 )
Income taxes	(6 )	67	63	—	124
Balance as of June 30, 2015	\$(419 )	\$353	\$ 13	\$(15 )	\$(68 )
Foreign currency translation adjustments	(88 )	—	—	—	(88 )
Unrealized (losses) gains	—	(65 )	(94 )	5	(154 )
Reclassification adjustments to income	—	(19 )	39	—	20
Income taxes	2	31	20	—	53
Balance as of September 30, 2015	\$(505 )	\$300	\$ (22 )	\$(10 )	\$(237 )

The reclassifications out of AOCI to earnings were as follows (in millions):

Components of AOCI	Amounts reclassified out of AOCI		Line item affected in the Statements of Income
	Three months ended September 30, 2015	Three months ended September 30, 2014	
Cash flow hedges:			
Foreign currency contract gains	\$86	\$5	Product sales
Cross-currency swap contract losses	(67 )	(179 )	Interest and other income, net
Forward interest rate contract losses	—	(1 )	Interest expense, net
	19	(175 )	Total before income tax
	(7 )	64	Tax (expense)/benefit
	\$12	\$(111 )	Net of taxes
Available-for-sale securities:			
Net realized losses	\$(39 )	\$(11 )	Interest and other income, net
	15	4	Tax benefit
	\$(24 )	\$(7 )	Net of taxes

Components of AOCI	Amounts reclassified out of AOCI		Line item affected in the Statements of Income
	Nine months ended September 30, 2015	Nine months ended September 30, 2014	
Cash flow hedges:			
Foreign currency contract gains	\$246	\$5	Product sales
Cross-currency swap contract losses	(114	) (117	) Interest and other income, net
Forward interest rate contract losses	(1	) (1	) Interest expense, net
	131	(113	) Total before income tax
	(47	) 41	Tax (expense)/benefit
	\$84	\$(72	) Net of taxes
Available-for-sale securities:			
Net realized (losses) gains	\$(83	) \$31	Interest and other income, net
	31	(12	) Tax benefit/(expense)
	\$(52	) \$19	Net of taxes

### 11. Fair value measurement

To estimate the fair values of our financial assets and liabilities, we use valuation approaches within a hierarchy that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability based on market data obtained from sources independent of the Company. Unobservable inputs are inputs that reflect the Company's assumptions about the inputs that market participants would use in pricing the asset or liability and are developed based on the best information available in the circumstances. The fair value hierarchy is divided into three levels based on the source of inputs as follows:

Level 1 — Valuations based on unadjusted quoted prices in active markets for identical assets or liabilities that the Company has the ability to access

Level 2 — Valuations for which all significant inputs are observable, either directly or indirectly, other than level 1 inputs

Level 3 — Valuations based on inputs that are unobservable and significant to the overall fair value measurement

The availability of observable inputs can vary among the various types of financial assets and liabilities. To the extent that the valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. In certain cases, the inputs used for measuring fair value may fall into different levels of the fair value hierarchy. In such cases, for financial statement disclosure purposes, the level in the fair value hierarchy within which the fair value measurement is categorized is based on the lowest level of input used that is significant to the overall fair value measurement.

The fair values of each major class of the Company's financial assets and liabilities measured at fair value on a recurring basis were as follows (in millions):

Fair value measurement as of September 30, 2015, using:	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Total
Assets:				
Available-for-sale investments:				
U.S. Treasury securities	\$ 4,291	\$—	\$—	\$4,291
Other government-related debt securities:				
U.S.	—	707	—	707
Foreign and other	—	1,689	—	1,689
Corporate debt securities:				
Financial	—	8,120	—	8,120
Industrial	—	8,054	—	8,054
Other	—	877	—	877
Residential mortgage-backed securities	—	1,516	—	1,516
Other mortgage- and asset-backed securities	—	2,217	—	2,217
Money market mutual funds	2,661	—	—	2,661
Other short-term interest-bearing securities	—	533	—	533
Equity securities	135	—	—	135
Derivatives:				
Foreign currency contracts	—	119	—	119
Interest rate swap contracts	—	160	—	160
Total assets	\$ 7,087	\$23,992	\$—	\$31,079
Liabilities:				
Derivatives:				
Foreign currency contracts	\$ —	\$5	\$—	\$5
Cross-currency swap contracts	—	174	—	174
Contingent consideration obligations in connection with business combinations	—	—	197	197
Total liabilities	\$ —	\$179	\$197	\$376



Edgar Filing: AMGEN INC - Form 10-Q

Fair value measurement as of December 31, 2014, using:	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Total
Assets:				
Available-for-sale investments:				
U.S. Treasury securities	\$ 3,646	\$—	\$—	\$3,646
Other government-related debt securities:				
U.S.	—	528	—	528
Foreign and other	—	1,569	—	1,569
Corporate debt securities:				
Financial	—	6,041	—	6,041
Industrial	—	6,351	—	6,351
Other	—	649	—	649
Residential mortgage-backed securities	—	1,702	—	1,702
Other mortgage- and asset-backed securities	—	1,796	—	1,796
Money market mutual funds	3,004	—	—	3,004
Other short-term interest-bearing securities	—	1,302	—	1,302
Equity securities	144	—	—	144
Derivatives:				
Foreign currency contracts	—	360	—	360
Cross-currency swap contracts	—	32	—	32
Interest rate swap contracts	—	46	—	46
Total assets	\$ 6,794	\$20,376	\$—	\$27,170
Liabilities:				
Derivatives:				
Foreign currency contracts	\$ —	\$4	\$—	\$4
Cross-currency swap contracts	—	12	—	12
Interest rate swap contracts	—	26	—	26
Contingent consideration obligations in connection with business combinations	—	—	215	215
Total liabilities	\$ —	\$42	\$215	\$257

The fair values of our U.S. Treasury securities, money market mutual funds and equity securities are based on quoted market prices in active markets with no valuation adjustment.

Most of our other government-related and corporate debt securities are investment grade with maturity dates of five years or less from the balance sheet date. Our other government-related debt securities portfolio consists of securities with weighted-average credit ratings of A or equivalent by Standard & Poor's Financial Services LLC (S&P), Moody's Investors Service, Inc. (Moody's), or Fitch Ratings, Inc. (Fitch); and our corporate debt securities portfolio has a weighted-average credit rating of BBB+ or equivalent by S&P or Moody's, and A- by Fitch. We estimate the fair values of these securities by taking into consideration valuations obtained from third-party pricing services. The pricing services utilize industry standard valuation models, including both income- and market-based approaches, for which all significant inputs are observable, either directly or indirectly, to estimate fair value. These inputs include reported trades of and broker/dealer quotes on the same or similar securities; issuer credit spreads; benchmark securities; and other observable inputs.

Our residential mortgage-, other mortgage- and asset-backed securities portfolio consists entirely of senior tranches, with credit ratings of AAA or equivalent by S&P, Moody's or Fitch. We estimate the fair values of these securities by taking into consideration valuations obtained from third-party pricing services. The pricing services utilize industry standard valuation models, including both income- and market-based approaches, for which all significant inputs are observable, either directly or indirectly, to estimate fair value. These inputs include reported trades of and

broker/dealer quotes on the same or similar securities; issuer credit spreads; benchmark securities; prepayment/default projections based on historical data; and other observable inputs.

We value our other short-term interest-bearing securities at amortized cost, which approximates fair value given their near-term maturity dates.

All of our foreign currency forward and option derivatives contracts have maturities of three years or less and all are with counterparties that have minimum credit ratings of A- or equivalent by S&P, Moody's or Fitch. We estimated the fair values of these contracts by taking into consideration valuations obtained from a third-party valuation service that utilizes an income-based industry standard valuation model for which all significant inputs are observable, either directly or indirectly. These inputs include foreign currency rates, London Interbank Offered Rates (LIBOR) cash and swap rates and obligor credit default swap rates. In addition, inputs for our foreign currency option contracts also include implied volatility measures. These inputs, where applicable, are at commonly quoted intervals. See Note 12, Derivative instruments.

Our cross-currency swap contracts are with counterparties that have minimum credit ratings of A- or equivalent by S&P, Moody's or Fitch. We estimated the fair values of these contracts by taking into consideration valuations obtained from a third-party valuation service that utilizes an income-based industry standard valuation model for which all significant inputs are observable either directly or indirectly. These inputs include foreign currency exchange rates, LIBOR, swap rates, obligor credit default swap rates and cross-currency basis swap spreads. See Note 12, Derivative instruments.

Our interest rate swap contracts are with counterparties that have minimum credit ratings of A- or equivalent by S&P, Moody's or Fitch. We estimated the fair values of these contracts by using an income-based industry standard valuation model for which all significant inputs were observable either directly or indirectly. These inputs included LIBOR, swap rates and obligor credit default swap rates.

#### Contingent consideration obligations

We have incurred contingent consideration obligations as a result of our acquisition of a business and upon the assumption of contingent consideration obligations incurred by an acquired company discussed below. These contingent consideration obligations are recorded at their estimated fair values, and we revalue these obligations each reporting period until the related contingencies are resolved. The fair value measurements of these obligations are based on significant unobservable inputs related to product candidates acquired in the business combinations and are reviewed quarterly by management in our R&D and commercial sales organizations. These inputs include, as applicable, estimated probabilities and timing of achieving specified regulatory and commercial milestones and estimated annual sales. Significant changes which increase or decrease the probabilities of achieving the related regulatory and commercial events, shorten or lengthen the time required to achieve such events, or increase or decrease estimated annual sales would result in corresponding increases or decreases in the fair values of these obligations, as applicable. Changes in fair values of contingent consideration obligations are recognized in Other operating expenses in the Condensed Consolidated Statements of Income.

Changes in the carrying amounts of contingent consideration obligations were as follows (in millions):

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2015	2014	2015	2014
Beginning balance	\$215	\$610	\$215	\$595
Net changes in valuation	(18 )	(62 )	(18 )	(47 )
Ending balance	\$197	\$548	\$197	\$548

As a result of our acquisition of BioVex in March 2011, we were obligated to pay its former shareholders up to \$575 million of additional consideration contingent upon achieving separate regulatory and sales-related milestones with regard to IMLYGIC™, which was acquired in the acquisition. As a result of filing a Biologics License Application (BLA) in the United States, we made a milestone payment of \$125 million to the former BioVex shareholders during 2014. The remaining potential milestone payments include: (i) \$125 million upon the first commercial sale in the United States following receipt of marketing approval for use of the product in specified patient populations and (ii) up to \$325 million of additional payments of varying amounts upon achievement of certain other regulatory and sales-related milestones.

We estimate the fair values of the obligations to the former shareholders of BioVex by using probability-adjusted discounted cash flows and review underlying key assumptions on a quarterly basis. As a result of these quarterly reviews, the estimated aggregate fair value of the contingent consideration decreased by \$18 million during the three and nine months ended September 30, 2015.

As a result of our acquisition of Onyx in October 2013, we assumed contingent consideration obligations arising from Onyx's 2009 acquisition of Proteolix, Inc. These contingent consideration obligations consisted of two separate milestone payments of \$150 million each payable if Kyprolis<sup>®</sup> received specified marketing approvals for relapsed multiple myeloma on or before March 31, 2016, by each of the FDA and the European Medicines Agency (EMA). In December 2014, we renegotiated the terms of these

20

---

milestones and settled the contingent consideration obligations with the former shareholders of Proteolix, Inc. by agreeing to make a single payment of \$225 million. This amount was paid during the first quarter of 2015.

During the nine months ended September 30, 2015 and 2014, there were no transfers of assets or liabilities between the fair value measurement levels and there were no material remeasurements to the fair values of assets and liabilities that are not measured at fair value on a recurring basis.

Summary of the fair value of other financial instruments

Cash equivalents

The estimated fair values of cash equivalents approximate their carrying values due to the short-term nature of these financial instruments.

Borrowings

We estimated the fair value of our long-term debt (Level 2) by taking into consideration indicative prices obtained from a third-party financial institution that utilizes industry standard valuation models, including both income- and market-based approaches, for which all significant inputs are observable either directly or indirectly. These inputs include reported trades of and broker/dealer quotes on the same or similar securities; credit spreads; benchmark yields; foreign currency exchange rates, as applicable; and other observable inputs. As of September 30, 2015, and December 31, 2014, the aggregate fair values of our long-term debt were \$33.5 billion and \$33.6 billion, respectively, and the carrying values were \$31.8 billion and \$30.7 billion, respectively.

12. Derivative instruments

The Company is exposed to foreign currency exchange rate and interest rate risks related to its business operations. To reduce our risks related to these exposures, we utilize or have utilized certain derivative instruments, including foreign currency forward, foreign currency option, cross-currency swap, forward interest rate and interest rate swap contracts. We do not use derivatives for speculative trading purposes.

Cash flow hedges

We are exposed to possible changes in the values of certain anticipated foreign currency cash flows resulting from changes in foreign currency exchange rates, associated primarily with our euro-denominated international product sales. Increases and decreases in the cash flows associated with our international product sales due to movements in foreign currency exchange rates are offset partially by corresponding increases and decreases in our international operating expenses resulting from these foreign currency exchange rate movements. To further reduce our exposure to foreign currency exchange rate fluctuations on our international product sales, we enter into foreign currency forward and option contracts to hedge a portion of our projected international product sales primarily over a three-year time horizon, with, at any given point in time, a higher percentage of nearer-term projected product sales being hedged than in successive periods.

As of September 30, 2015, and December 31, 2014, we had open foreign currency forward contracts with notional amounts of \$3.1 billion and \$3.8 billion, respectively, and open foreign currency option contracts with notional amounts of \$242 million and \$271 million, respectively. We have designated these foreign currency forward and option contracts, primarily euro based, as cash flow hedges, and accordingly, we report the effective portions of the unrealized gains and losses on these contracts in AOCI on the Condensed Consolidated Balance Sheets and reclassify them to earnings in the same periods during which the hedged transactions affect earnings.

To manage counterparty risk resulting from favorable movements in U.S. dollar/foreign currency exchange rates, we effectively terminated outstanding foreign currency forward and option contracts with a notional amount of \$600 million during the three months ended September 30, 2015, and, we effectively terminated outstanding foreign currency forward contracts with a notional amount of \$1.7 billion during the three months ended June 30, 2015. During the three months ended September 30, 2015 and June 30, 2015, we received \$90 million and \$247 million, respectively, from the counterparties, which was included in Net cash provided by operating activities in the Condensed Consolidated Statement of Cash Flows. This amount remains in AOCI and will be recognized in Product sales in the Condensed Consolidated Statements of Income when the related international product sales affect earnings. In addition, during the three months ended September 30, 2015 and June 30, 2015, we entered into new foreign currency forward and option contracts that hedge these forecasted international product sales. These contracts are included in the notional amounts of cash flow hedges outstanding as of September 30, 2015.

To hedge our exposure to foreign currency exchange rate risk associated with certain of our long-term notes denominated in foreign currencies, we entered into cross-currency swap contracts. Under the terms of these contracts, we paid euros/pounds sterling and received U.S. dollars for the notional amounts at the inception of the contracts, and we exchange interest payments

21

---

based on these notional amounts at fixed rates over the lives of the contracts in which we pay U.S. dollars and receive euros/pounds sterling. In addition, we will pay U.S. dollars to and receive euros/pounds sterling from the counterparties at the maturities of the contracts for these same notional amounts. The terms of these contracts correspond to the related hedged notes, effectively converting the interest payments and principal repayment on these notes from euros/pounds sterling to U.S. dollars. We have designated these cross-currency swap contracts as cash flow hedges, and accordingly, we report the effective portions of the unrealized gains and losses on these contracts in AOCI on the Condensed Consolidated Balance Sheets and reclassify them to earnings in the same periods during which the hedged debt affects earnings.

The notional amounts and interest rates of our cross-currency swaps are as follows (notional amounts in millions):

Hedged notes	Foreign currency		U.S. dollars		
	Notional amount	Interest rate	Notional amount	Interest rate	
2.125% 2019 euro Notes	€675	2.125	% \$864	2.6	%
5.50% 2026 pound sterling Notes	£475	5.50	% \$747	6.0	%
4.00% 2029 pound sterling Notes	£700	4.00	% \$1,111	4.5	%

The effective portions of the unrealized gain/(loss) recognized in other comprehensive income for our derivative instruments designated as cash flow hedges were as follows (in millions):

Derivatives in cash flow hedging relationships	Three months ended		Nine months ended	
	September 30,		September 30,	
	2015	2014	2015	2014
Foreign currency contracts	\$53	\$291	\$346	\$291
Cross-currency swap contracts	(118 )	(104 )	(199 )	(79 )
Total	\$(65 )	\$187	\$147	\$212

The locations in the Condensed Consolidated Statements of Income and the effective portions of the gain/(loss) reclassified out of AOCI into earnings for our derivative instruments designated as cash flow hedges were as follows (in millions):

Derivatives in cash flow hedging relationships	Statements of Income location	Three months ended		Nine months ended	
		September 30,		September 30,	
		2015	2014	2015	2014
Foreign currency contracts	Product sales	\$86	\$5	\$246	\$5
Cross-currency swap contracts	Interest and other income, net	(67 )	(179 )	(114 )	(117 )
Forward interest rate contracts	Interest expense, net	—	(1 )	(1 )	(1 )
Total		\$19	\$(175 )	\$131	\$(113 )

No portions of our cash flow hedge contracts are excluded from the assessment of hedge effectiveness, and the gains and losses of the ineffective portions of these hedging instruments were not material for the three and nine months ended September 30, 2015 and 2014. As of September 30, 2015, the amounts expected to be reclassified out of AOCI into earnings over the next 12 months are approximately \$302 million of net gains on our foreign currency and cross-currency swap contracts and approximately \$1 million of losses on forward interest rate contracts.

#### Fair value hedges

To achieve a desired mix of fixed and floating interest rates on our long-term debt, we entered into interest rate swap contracts, which qualified and are designated as fair value hedges. The terms of these interest rate swap contracts correspond to the related hedged debt instruments and effectively converted a fixed interest rate coupon to a floating LIBOR-based coupon over the lives of the respective notes. We had interest rate swap agreements as of September 30, 2015 and December 31, 2014, with aggregate notional amounts of \$6.65 billion. The contracts have rates that range from three-month LIBOR plus 0.4% to three-month LIBOR plus 2.0%.

For derivative instruments that qualify for and are designated as fair value hedges, we recognize in current earnings the unrealized gain or loss on the derivative resulting from the change in fair value during the period as well as the

offsetting unrealized loss or gain of the hedged item resulting from the change in fair value during the period attributable to the hedged risk. For the three and nine months ended September 30, 2015, we included the unrealized losses on hedged debt of \$134 million and \$140



million, respectively, in the same line item, Interest expense, net, in the Condensed Consolidated Statements of Income, as the offsetting unrealized gains of \$134 million and \$140 million, respectively, on the related interest rate swap agreements. For the three and nine months ended September 30, 2014, we included the unrealized gains on the hedged debt of \$36 million and the unrealized losses of \$89 million, respectively, in the same line item, Interest expense, net, in the Condensed Consolidated Statements of Income, as the offsetting unrealized losses of \$36 million and unrealized gains of \$89 million, respectively, on the related interest rate swap agreements.

Derivatives not designated as hedges

We enter into foreign currency forward contracts that are not designated as hedging transactions to reduce our exposure to foreign currency fluctuations of certain assets and liabilities denominated in foreign currencies. These exposures are hedged on a month-to-month basis. As of September 30, 2015, and December 31, 2014, the total notional amounts of these foreign currency forward contracts were \$809 million and \$875 million, respectively. The location in the Condensed Consolidated Statements of Income and the amount of gain/(loss) recognized in earnings for our derivative instruments not designated as hedging instruments were as follows (in millions):

Derivatives not designated as hedging instruments	Statements of Income location	Three months ended September 30,		Nine months ended September 30,	
		2015	2014	2015	2014
Foreign currency contracts	Interest and other income, net	\$9	\$25	\$—	\$13

The fair values of derivatives included on the Condensed Consolidated Balance Sheets were as follows (in millions):

September 30, 2015	Derivative assets Balance Sheet location		Derivative liabilities Balance Sheet location	
		Fair value		Fair value
Derivatives designated as hedging instruments:				
Cross-currency swap contracts	Other current assets/ Other noncurrent assets	\$—	Accrued liabilities/ Other noncurrent liabilities	\$174
Foreign currency contracts	Other current assets/ Other noncurrent assets	119	Accrued liabilities/ Other noncurrent liabilities	4
Interest rate swap contracts	Other current assets/ Other noncurrent assets	160	Accrued liabilities/ Other noncurrent liabilities	—
Total derivatives designated as hedging instruments		279		178
Derivatives not designated as hedging instruments:				
Foreign currency contracts	Other current assets	—	Accrued liabilities	1
Total derivatives not designated as hedging instruments		—		1
Total derivatives		\$279		\$179

December 31, 2014	Derivative assets		Derivative liabilities	
	Balance Sheet location	Fair value	Balance Sheet location	Fair value
Derivatives designated as hedging instruments:				
Cross-currency swap contracts	Other current assets/ Other noncurrent assets	\$32	Accrued liabilities/ Other noncurrent liabilities	\$12
Foreign currency contracts	Other current assets/ Other noncurrent assets	356	Accrued liabilities/ Other noncurrent liabilities	—
Interest rate swap contracts	Other current assets/ Other noncurrent assets	46	Accrued liabilities/ Other noncurrent liabilities	26
Total derivatives designated as hedging instruments		434		38
Derivatives not designated as hedging instruments:				
Foreign currency contracts	Other current assets	4	Accrued liabilities	4
Total derivatives not designated as hedging instruments		4		4
Total derivatives		\$438		\$42

Our derivative contracts that were in liability positions as of September 30, 2015, contain certain credit-risk-related contingent provisions that would be triggered if: (i) we were to undergo a change in control and (ii) our or the surviving entity's creditworthiness deteriorates, which is generally defined as having either a credit rating that is below investment grade or a materially weaker creditworthiness after the change in control. If these events were to occur, the counterparties would have the right, but not the obligation, to close the contracts under early-termination provisions. In such circumstances, the counterparties could request immediate settlement of these contracts for amounts that approximate the then current fair values of the contracts. In addition, our derivative contracts are not subject to any type of master netting arrangement, and amounts due to or from a counterparty under these contracts may only be offset against other amounts due to or from the same counterparty if an event of default or termination, as defined, were to occur.

The cash flow effects of our derivative contracts for the nine months ended September 30, 2015 and 2014, are included within Net cash provided by operating activities in the Condensed Consolidated Statements of Cash Flows.

### 13. Contingencies and commitments

#### Contingencies

In the ordinary course of business, we are involved in various legal proceedings and other matters—including those discussed in this Note—that are complex in nature and have outcomes that are difficult to predict. See Note 18, Contingencies and commitments, to our consolidated financial statements in our Annual Report on Form 10-K for the year ended December 31, 2014, Note 12, Contingencies and commitments, to our condensed consolidated financial statements in our Quarterly Report on Form 10-Q for the period ended March 31, 2015, and Note 13, Contingencies and commitments, to our condensed consolidated financial statements in our Quarterly Report on Form 10-Q for the period ended June 30, 2015, for further discussion of certain of our legal proceedings and other matters.

We record accruals for loss contingencies to the extent that we conclude that it is probable that a liability has been incurred and the amount of the related loss can be reasonably estimated. We evaluate, on a quarterly basis, developments in legal proceedings and other matters that could cause an increase or decrease in the amount of the liability that has been accrued previously.

Our legal proceedings range from cases brought by a single plaintiff to class actions with thousands of putative class members. These legal proceedings, as well as other matters, involve various aspects of our business and a variety of claims—including but not limited to patent infringement, marketing, pricing and trade practices and securities law—some

of which present novel factual allegations and/or unique legal theories. In each of the matters described in this filing or in Note 18, Contingencies and commitments, to our consolidated financial statements in our Annual Report on Form 10-K for the year ended December 31, 2014, or in Note 12, Contingencies and commitments, to our condensed consolidated financial statements in our Quarterly Report on Form 10-Q for the period ended March 31, 2015 or in Note 13, Contingencies and commitments, to our condensed consolidated financial statements in our Quarterly Report on Form 10-Q for the period ended June 30, 2015, plaintiffs seek an award of a not-yet-quantified amount of damages or an amount that is not material. In addition, a number of the matters pending against us are at very early stages of the legal process (which in complex proceedings of the sort faced by us often extend for several years). As a result, none of the matters described in this filing have progressed sufficiently through discovery and/or development of important

factual information and legal issues to enable us to estimate a range of possible loss, if any, or such amounts are not material. While it is not possible to accurately predict or determine the eventual outcomes of these items, an adverse determination in one or more of these items currently pending could have a material adverse effect on our consolidated results of operations, financial position or cash flows.

Certain recent developments concerning our legal proceedings and other matters are discussed below:

#### Biosimilars Patent Litigations

We have filed a number of lawsuits against manufacturers of products that purport to be biosimilars of certain of our products. In each case, our complaint alleges that the manufacturer's actions infringe certain patents we hold and that the manufacturer has failed to comply with certain provisions of the Biologics Price Competition and Innovation Act (BPCIA).

#### Sandoz Filgrastim Litigation

As previously disclosed, this lawsuit stems from Sandoz Inc. (Sandoz), a subsidiary of Novartis AG (Novartis), filing an application for FDA licensure of a filgrastim product as biosimilar to Amgen's NEUPOGEN® (filgrastim) under the BPCIA. On August 20, 2015, Amgen Inc. and Amgen Manufacturing, Limited (collectively Amgen) and Sandoz each petitioned the U.S. Court of Appeals for the Federal Circuit (the Federal Circuit Court) requesting rehearing en banc of various aspects of the Federal Circuit Court opinion on which the other had prevailed. On October 16, 2015, the Federal Circuit Court denied each of Amgen's and Sandoz's petitions for rehearing en banc.

On September 8, 2015, the U.S. District Court for the Northern District of California granted the parties' joint motion to lift the stay of the case. A claim construction hearing is scheduled for May 4, 2016. Amgen filed a first supplemental and amended complaint on October 15, 2015 adding to the lawsuit Sandoz's infringement of U.S. Patent No. 8,940,878, which covers methods of purifying proteins.

#### Apotex Pegfilgrastim Litigation

On August 6, 2015, Amgen filed a lawsuit in the U.S. District Court for the Southern District of Florida (the Florida Southern District Court) against Apotex Inc. and Apotex Corp. (collectively Apotex) for infringement of U.S. Patent Nos. 8,952,138 (the `138 Patent) and 5,824,784 (the `784 Patent) in accordance with the patent provisions of the BPCIA and for a declaration that Apotex's pre-licensure notice of commercial marketing is legally ineffective. This lawsuit stems from Apotex's submission of an application for FDA licensure of a pegfilgrastim product as biosimilar to Amgen's Neulast® (pegfilgrastim). By its complaint, Amgen seeks, amongst other remedies, an injunction prohibiting Apotex from infringing the `784 and `138 patents and enjoining Apotex from commencing commercial marketing of any biosimilar pegfilgrastim product until a date that is at least 180 days after Apotex provides legally effective notice to Amgen. Apotex answered the complaint on October 5, 2015 denying patent infringement, alleging that the patents are invalid, alleging sham litigation in violation of the Sherman Antitrust Act, seeking a declaration that the `138 patent is unenforceable for patent misuse and seeking a declaration on the interpretation of the BPCIA commercial notice provision.

On October 16, 2015, Amgen filed a motion for preliminary injunction seeking an order prohibiting Apotex from commercializing its biosimilar pegfilgrastim product until a date that is at least 180 days after Apotex provides legally effective commercial notice to Amgen. The motion is scheduled to be heard by the court on December 4, 2015.

#### Apotex Filgrastim Litigation

On October 2, 2015, Amgen filed a lawsuit in the Florida Southern District Court against Apotex for infringement of U.S. Patent No. 6,162,427 (the `427 Patent) and the `138 Patent in accordance with the patent provisions of the BPCIA and for a declaration that Apotex's pre-licensure notice of commercial marketing is legally ineffective. This lawsuit stems from Apotex's submission of an application for FDA licensure of a filgrastim product as biosimilar to NEUPOGEN®. By its complaint, Amgen seeks, amongst other remedies, an injunction prohibiting Apotex from infringing the `427 and `138 patents and enjoining Apotex from commencing commercial marketing of any biosimilar filgrastim product until a date that is at least 180 days after Apotex provides legally effective notice to Amgen.

#### Hospira Epoetin Alfa Litigation

On September 18, 2015, Amgen filed a lawsuit in the U.S. District Court for the District of Delaware (the Delaware District Court) against Hospira, Inc. (Hospira), a subsidiary of Pfizer Inc. (Pfizer), for infringement of U.S. Patent Nos. 5,856,298 (the `298 Patent) and 5,756,349 (the `349 Patent) in accordance with the patent provisions of the BPCIA and for a declaration that Hospira has failed to comply with the disclosure and notice requirements of the

BPCIA. This lawsuit stems from the submission by Hospira under the BPCIA of an application for FDA licensure of an epoetin product as biosimilar to Amgen's EPOGEN® (epoetin alfa). Amgen seeks a declaration that the BPCIA requires that Hospira provide Amgen with notice of commercial marketing

180 days before it first begins commercial marketing of any biosimilar epoetin product and that this notice can only be given after the FDA has licensed Hospira's biosimilar product. By its complaint, Amgen seeks, amongst other remedies, an injunction prohibiting Hospira from using or selling infringing cells and/or product manufactured during the `349 or the `298 patent terms and enjoining Hospira from commencing commercial marketing of any biosimilar epoetin product until a date that is at least 180 days after Hospira provides legally effective notice to Amgen.

On October 13, 2015, Hospira filed a motion to dismiss the two counts of Amgen's complaint which seek a declaration that Hospira has failed to comply with the disclosure and notice requirements of the BPCIA.

#### Sanofi/Regeneron Patent Litigation

Following a claim construction hearing, the Delaware District Court issued an order on October 20, 2015 construing certain terms of the asserted patents in this patent infringement case.

#### ERISA Litigation

On September 3, 2015, Amgen filed a petition for certiorari with the U.S. Supreme Court and, on September 24, 2015, plaintiff Harris waived his right to respond to the U.S. Supreme Court petition in this Employee Retirement Income Security Act (ERISA) class action case.

#### 14. Subsequent event

On October 14, 2015, we acquired Dezima Pharma B.V. (Dezima), a privately held Netherlands based biotechnology company focused on developing innovative treatments for dyslipidemia, including Dezima's lead molecule TA-8995, an oral, once-daily cholesteryl ester transfer protein inhibitor that recently completed a phase 2b clinical trial. Amgen paid \$300 million in cash at closing and will make up to \$1.25 billion in additional payments if certain development and sales milestones are achieved. Low single-digit royalties will be paid on net product sales above a certain threshold.

This transaction will be accounted for as a business combination. Given the timing of the closing of the transaction, we are not yet able to provide the amounts to be recognized as of the acquisition date for the assets acquired and liabilities assumed as well as other related disclosures.

Item 2. **MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) is intended to assist the reader in understanding Amgen's business. MD&A is provided as a supplement to, and should be read in conjunction with, our Annual Report on Form 10-K for the year ended December 31, 2014 and our Quarterly Reports on Form 10-Q for the periods ended March 31, 2015, and June 30, 2015. Our results of operations discussed in MD&A are presented in conformity with GAAP. Amgen operates in one business segment: human therapeutics.

Therefore, our results of operations are discussed on a consolidated basis.

**Forward-looking statements**

This report and other documents we file with the U.S. Securities and Exchange Commission (SEC) contain forward-looking statements that are based on current expectations, estimates, forecasts and projections about us, our future performance, our business, our beliefs and our management's assumptions. In addition, we, or others on our behalf, may make forward-looking statements in press releases or written statements or in our communications and discussions with investors and analysts in the normal course of business through meetings, webcasts, phone calls and conference calls. Such words as "expect," "anticipate," "outlook," "could," "target," "project," "intend," "plan," "believe," "see," "should," "may," "assume," and "continue," as well as variations of such words and similar expressions, are intended to identify such forward-looking statements. These statements are not guarantees of future performance, and they involve certain risks, uncertainties and assumptions that are difficult to predict. We describe our respective risks, uncertainties and assumptions that could affect the outcome or results of operations in Item 1A. Risk Factors in Part II herein. We have based our forward-looking statements on our management's beliefs and assumptions based on information available to our management at the time the statements are made. We caution you that actual outcomes and results may differ materially from what is expressed, implied or forecast by our forward-looking statements. Reference is made in particular to forward-looking statements regarding product sales, regulatory activities, clinical trial results, reimbursement, expenses, EPS, liquidity and capital resources, trends and planned dividends, stock repurchases and restructuring plans. Except as required under the federal securities laws and the rules and regulations of the SEC, we do not have any intention or obligation to update publicly any forward-looking statements after the distribution of this report, whether as a result of new information, future events, changes in assumptions or otherwise.

**Overview**

Amgen is committed to unlocking the potential of biology for patients suffering from serious illnesses by discovering, developing, manufacturing and delivering innovative human therapeutics. This approach begins by using tools like advanced human genetics to unravel the complexities of disease and understand the fundamentals of human biology. Amgen focuses on areas of high unmet medical need and leverages its biologics manufacturing expertise to strive for solutions that improve health outcomes and dramatically improve people's lives. A biotechnology pioneer since 1980, Amgen has grown to be one of the world's leading independent biotechnology companies, has reached millions of patients around the world and is developing a pipeline of medicines with breakaway potential.

Currently, we market primarily recombinant protein therapeutics for supportive cancer care, inflammation, nephrology, and bone health. Our principal products are Enbrel® (etanercept), Neulasta® (pegfilgrastim), EPOGEN® (epoetin alfa), Aranesp® (darbepoetin alfa), XGEVA® (denosumab), Sensipar®/Mimpara® (cinacalcet), Prolia® (denosumab), and NEUPOGEN® (filgrastim). Our product sales outside the United States consist principally of sales in Europe. For the three and nine months ended September 30, 2015, our principal products represented 91% of worldwide product sales. We market several other products, including Vectibix® (panitumumab), Nplate® (romiplostim), Kyprolis® (carfilzomib), BLINCYTO® (blinatumomab), Corlanor® (ivabradine) and Repatha™ (evolocumab).

## Significant developments

Following is a summary of selected significant developments affecting our business that have occurred since the filing of our Quarterly Report on Form 10-Q for the period ended June 30, 2015. For additional developments or for a more comprehensive discussion of certain developments discussed below, see our Annual Report on Form 10-K for the year ended December 31, 2014 and our Quarterly Reports on Form 10-Q for the periods ended March 31, 2015 and June 30, 2015.

### Products/Pipeline

#### Cardiovascular

##### Repatha™

In August 2015, we announced that the FDA granted approval of Repatha™ Injection as an adjunct to diet and maximally tolerated statin therapy for the treatment of adults with heterozygous familial hypercholesterolemia or clinical atherosclerotic cardiovascular disease, who require additional lowering of low density lipoprotein cholesterol (LDL-C); and as an adjunct to diet and other LDL-lowering therapies for the treatment of patients with homozygous familial hypercholesterolemia, who require additional lowering of LDL-C. The effect of Repatha on cardiovascular morbidity and mortality has not been determined.

In September 2015, we announced that we submitted an application to the FDA for a single-dosing option for the monthly administration of Repatha™ Injection. The FDA has set a July 10, 2016, Prescription Drug User Fee Act (PDUFA) target action date as a goal for the completion of their review of our application.

#### Nephrology

##### Etelcalcetide (formerly AMG 416)

In August 2015, we announced that we submitted a New Drug Application to the FDA for etelcalcetide for the treatment of secondary hyperparathyroidism (SHPT) in patients with chronic kidney disease (CKD) on hemodialysis.

In September 2015, we announced that we submitted a Marketing Authorization Application to the EMA via the centralized procedure for etelcalcetide for the treatment of SHPT in adult patients with CKD on hemodialysis.

#### Oncology

##### BLINCYTO®

In September 2015, we announced that the Committee for Medicinal Products for Human Use (CHMP) of the EMA adopted a positive opinion recommending conditional marketing authorization for BLINCYTO® for the treatment of adults with Philadelphia chromosome-negative relapsed or refractory B-precursor acute lymphoblastic leukemia.

##### IMLYGIC™ (talimogene laherparepvec)

In October 2015, we announced that the CHMP of the EMA adopted a positive opinion recommending that IMLYGIC™ be granted marketing authorization for the treatment of adults with unresectable melanoma that is regionally or distantly metastatic (Stage IIIB, IIIC and IVM1a) with no bone, brain, lung or other visceral disease.

In October 2015, we announced that the FDA granted approval of IMLYGIC™ for the local treatment of unresectable cutaneous, subcutaneous, and nodal lesions in patients with melanoma recurrent after initial surgery. IMLYGIC™ has not been shown to improve overall survival or have an effect on visceral metastases.

##### Kyprolis®

In September 2015, we announced that the FDA accepted for priority review the supplemental New Drug Application of Kyprolis® for Injection for patients with relapsed multiple myeloma based on data from the ENDEAVOR (Randomized, Open Label, Phase 3 Study of Carfilzomib Plus Dexamethasone Vs Bortezomib Plus Dexamethasone in Patients With Relapsed Multiple Myeloma) trial. The PDUFA target action date is January 22, 2016.

In September 2015, we announced that the CHMP of the EMA adopted a positive opinion recommending marketing authorization for Kyprolis® in combination with lenalidomide and dexamethasone for the treatment of adult patients with relapsed multiple myeloma who have received at least one prior therapy, based on data from the ASPIRE (Carfilzomib, Lenalidomide, and Dexamethasone versus Lenalidomide and Dexamethasone for the treatment of Patients with Relapsed Multiple Myeloma) trial.



### Romosozumab

In September 2015, we and UCB, our collaboration partner in the development of romosozumab, announced that the open label Phase 3 STRUCTURE (STudy evaluating effect of RomosozUmab Compared with Teriparatide in postmenopausal women with osteoporosis at high risk for fracture previously treated with bisphosphonate therapy) trial met its primary endpoint.

### Biosimilars

In September 2015, we and Allergan plc, our collaboration partner in the development and commercialization of biosimilar candidate ABP 215, announced that a Phase 3 study of ABP 215 compared with Avastin® (bevacizumab) met its primary and secondary endpoints.

### Selected financial information

The following is an overview of our results of operations (dollar and share amounts in millions, except per share data):

	Three months ended			Nine months ended				
	September 30, 2015	2014	Change	September 30, 2015	2014	Change		
Product sales:								
U.S.	\$4,425	\$3,682	20	% \$12,301	\$10,729	15	%	
Rest of the world (ROW)	1,091	1,166	(6)	)% 3,314	3,424	(3)	)%	
Total product sales	5,516	4,848	14	% 15,615	14,153	10	%	
Other revenues	207	183	13	% 511	579	(12)	)%	
Total revenues	\$5,723	\$5,031	14	% \$16,126	\$14,732	9	%	
Operating expenses	\$3,384	\$3,565	(5)	)% \$9,689	\$10,000	(3)	)%	
Operating income	\$2,339	\$1,466	60	% \$6,437	\$4,732	36	%	
Net income	\$1,863	\$1,244	50	% \$5,139	\$3,864	33	%	
Diluted EPS	\$2.44	\$1.61	52	% \$6.70	\$5.02	33	%	
Diluted shares	764	771	(1)	)% 767	769	—	%	

The increases in global product sales for the three and nine months ended September 30, 2015, were driven by ENBREL®, Prolia®, Sensipar®, XGEVA®, Neulasta® and Kyprolis®.

The decreases in operating expenses for the three and nine months ended September 30, 2015, were driven primarily by higher restructuring charges in the prior year as well as savings from transformation and process improvement efforts, offset partially by increased support for launch products.

Increases in net income and diluted EPS for the three and nine months ended September 30, 2015, were driven by increases in revenues and operating income.

Although changes in foreign currency exchange rates result in increases or decreases in our reported international product sales, the benefit or detriment that such movements have on our international product sales is offset partially by corresponding increases or decreases in our international operating expenses and our related foreign currency hedging activities. Our hedging activities seek to offset the impacts, both positive and negative, that foreign currency exchange rate changes may have on our net income by hedging our net foreign currency exposure, primarily with respect to product sales denominated in euros. The net impacts from changes in foreign currency exchange rates were not material for the three and nine months ended September 30, 2015 and 2014.

## Results of operations

## Product sales

Worldwide product sales were as follows (dollar amounts in millions):

	Three months ended			Nine months ended				
	September 30,			September 30,				
	2015	2014	Change		2015	2014	Change	
ENBREL	\$1,459	\$1,120	30	%	\$3,923	\$3,351	17	%
Neulasta®	1,267	1,193	6	%	3,559	3,416	4	%
EPOGEN®	489	518	(6)	)%	1,514	1,492	1	%
Aranesp®	493	474	4	%	1,452	1,451	—	%
XGEVA®	378	318	19	%	1,049	896	17	%
Sensipar®/Mimpara®	353	273	29	%	1,031	841	23	%
Prolia®	320	255	25	%	932	715	30	%
NEUPOGEN®	284	300	(5)	)%	786	885	(11)	)%
Other products	473	397	19	%	1,369	1,106	24	%
Total product sales	\$5,516	\$4,848	14	%	\$15,615	\$14,153	10	%

Future sales of our products are influenced by a number of factors, some of which may impact sales of certain of our products more significantly than others. Such factors are discussed below and in the: (i) Overview, Item 1.

Business—Marketing, Distribution and Selected Marketed Products, Item 1A. Risk Factors and Item 7—Results of Operations—Product Sales in our Annual Report on Form 10-K for the year ended December 31, 2014, and (ii) Item 1A. Risk Factors in our Quarterly Reports on Form 10-Q for the periods ended March 31, 2015 and June 30, 2015.

## ENBREL

Total ENBREL sales by geographic region were as follows (dollar amounts in millions):

	Three months ended			Nine months ended				
	September 30,			September 30,				
	2015	2014	Change		2015	2014	Change	
ENBREL — U.S.	\$1,392	\$1,048	33	%	\$3,724	\$3,143	18	%
ENBREL — Canada	67	72	(7)	)%	199	208	(4)	)%
Total ENBREL	\$1,459	\$1,120	30	%	\$3,923	\$3,351	17	%

The increases in ENBREL sales for the three and nine months ended September 30, 2015, were driven primarily by an increase in net selling price as well as favorable changes in wholesaler and, based on prescription data, end-user inventories, offset partially by a decline in units due to competition.

## Neulasta®

Total Neulasta® sales by geographic region were as follows (dollar amounts in millions):

	Three months ended			Nine months ended				
	September 30,			September 30,				
	2015	2014	Change		2015	2014	Change	
Neulasta®— U.S.	\$1,056	\$956	10	%	\$2,931	\$2,703	8	%
Neulasta®— ROW	211	237	(11)	)%	628	713	(12)	)%
Total Neulasta®	\$1,267	\$1,193	6	%	\$3,559	\$3,416	4	%

The increases in global Neulasta® sales for the three and nine months ended September 30, 2015, were driven primarily by an increase in net selling price and wholesaler inventory in the United States, offset partially by unfavorable changes in foreign currency exchange rates.

Our final material U.S. patent for pegfilgrastim (Neulasta®) expired in October 2015. On December 17, 2014, Apotex announced that the FDA accepted for filing its application, under the abbreviated pathway, for pegfilgrastim, a biosimilar version of Neulasta®. Therefore, we may face competition in the United States, which over time may have a material adverse impact on Neulasta® sales. For discussion of ongoing litigation between us and Apotex, see Note 13, Contingencies and commitments, to the condensed consolidated financial statements.

EPOGEN®

Total EPOGEN® sales were as follows (dollar amounts in millions):

	Three months ended			Nine months ended			
	September 30,			September 30,			
	2015	2014	Change	2015	2014	Change	
EPOGEN® — U.S.	\$489	\$518	(6)	% \$1,514	\$1,492	1	%

The decrease in EPOGEN® sales for the three months ended September 30, 2015, was driven primarily by a decline in units resulting from competition and a shift in dialysis sales to Aranesp®, offset partially by a favorable change in wholesaler inventory and an increase in net selling price.

The increase in EPOGEN® sales for the nine months ended September 30, 2015, was driven by an increase in net selling price and wholesaler inventory, offset by a decline in units resulting from competition and a shift in dialysis sales to Aranesp®.

Our final material U.S. patent for EPOGEN® expired in May 2015. We face competition in the United States, which over time may have a material adverse impact on EPOGEN® sales. Currently, in the United States, EPOGEN® and Aranesp® compete with MIRCERA®, which F. Hoffman-La Roche Ltd. (Roche) began selling in October 2014 and, as of May 2015, licensed commercialization rights in the United States to Galenica Group. MIRCERA® competes with Aranesp® in the nephrology segment only. On December 16, 2014, Hospira submitted a BLA to the FDA for Retacrit™, a proposed biosimilar to EPOGEN®, under the abbreviated pathway. For discussion of ongoing litigation between us and Hospira, see Note 13, Contingencies and commitments, to the condensed consolidated financial statements.

Aranesp®

Total Aranesp® sales by geographic region were as follows (dollar amounts in millions):

	Three months ended			Nine months ended			
	September 30,			September 30,			
	2015	2014	Change	2015	2014	Change	
Aranesp® — U.S.	\$239	\$188	27	% \$651	\$588	11	%
Aranesp® — ROW	254	286	(11)	% 801	863	(7)	%
Total Aranesp®	\$493	\$474	4	% \$1,452	\$1,451	—	%

The increase in global Aranesp® sales for the three months ended September 30, 2015, was driven by higher unit demand, including the shift from EPOGEN® in the United States, offset partially by a decrease in net selling price and unfavorable changes in foreign currency exchange rates. For the nine months ended September 30, 2015, higher unit demand, including the shift from EPOGEN® in the United States, was offset by unfavorable changes in foreign currency exchange rates and a decrease in net selling price.

XGEVA®

Total XGEVA® sales by geographic region were as follows (dollar amounts in millions):

	Three months ended			Nine months ended			
	September 30,			September 30,			
	2015	2014	Change	2015	2014	Change	
XGEVA® — U.S.	\$273	\$225	21	% \$752	\$632	19	%
XGEVA® — ROW	105	93	13	% 297	264	13	%
Total XGEVA®	\$378	\$318	19	% \$1,049	\$896	17	%

The increases in global XGEVA® sales for the three and nine months ended September 30, 2015, were driven primarily by increases in unit demand.



Sensipar<sup>®</sup>/Mimpara<sup>®</sup>

Total Sensipar<sup>®</sup>/Mimpara<sup>®</sup> sales by geographic region were as follows (dollar amounts in millions):

	Three months ended			Nine months ended				
	September 30,			September 30,				
	2015	2014	Change	2015	2014	Change		
Sensipar <sup>®</sup> — U.S.	\$268	\$185	45	% \$770	\$567	36	%	
Sensipar <sup>®</sup> /Mimpara <sup>®</sup> — ROW	85	88	(3	)%	261	274	(5	)%
Total Sensipar <sup>®</sup> /Mimpara <sup>®</sup>	\$353	\$273	29	% \$1,031	\$841	23	%	

The increases in global Sensipar<sup>®</sup>/Mimpara<sup>®</sup> sales for the three and nine months ended September 30, 2015, were driven primarily by increases in unit demand, the U.S. net selling price and wholesaler inventory.

Prolia<sup>®</sup>

Total Prolia<sup>®</sup> sales by geographic region were as follows (dollar amounts in millions):

	Three months ended			Nine months ended				
	September 30,			September 30,				
	2015	2014	Change	2015	2014	Change		
Prolia <sup>®</sup> — U.S.	\$205	\$150	37	% \$590	\$428	38	%	
Prolia <sup>®</sup> — ROW	115	105	10	% 342	287	19	%	
Total Prolia <sup>®</sup>	\$320	\$255	25	% \$932	\$715	30	%	

The increases in global Prolia<sup>®</sup> sales for the three and nine months ended September 30, 2015, were driven primarily by increases in unit demand.

NEUPOGEN<sup>®</sup>

NEUPOGEN<sup>®</sup> sales by geographic region were as follows (dollar amounts in millions):

	Three months ended			Nine months ended				
	September 30,			September 30,				
	2015	2014	Change	2015	2014	Change		
NEUPOGEN <sup>®</sup> — U.S.	\$218	\$214	2	% \$590	\$642	(8	)%	
NEUPOGEN <sup>®</sup> — ROW	66	86	(23	)%	196	243	(19	)%
Total NEUPOGEN <sup>®</sup>	\$284	\$300	(5	)%	\$786	\$885	(11	)%

The decreases in global NEUPOGEN<sup>®</sup> sales for the three and nine months ended September 30, 2015, were driven primarily by a decrease in unit demand due to the impact of short-acting competition.

We face competition in the United States, which over time could have a material adverse impact on future sales of NEUPOGEN<sup>®</sup>. On September 3, 2015, Sandoz announced that they launched Zarxio<sup>™</sup>, a biosimilar version of NEUPOGEN<sup>®</sup>, in the United States. On February 17, 2015, Apotex announced that the FDA accepted for filing its application, under the abbreviated pathway, for its biosimilar version of NEUPOGEN<sup>®</sup>. For discussion of ongoing, related litigation, see Note 13, Contingencies and commitments, to the condensed consolidated financial statements.

## Other products

Other product sales by geographic region were as follows (dollar amounts in millions):

	Three months ended			Nine months ended				
	September 30,			September 30,				
	2015	2014	Change		2015	2014	Change	
Vectibix® — U.S.	\$54	\$44	23	%	\$153	\$119	29	%
Vectibix® — ROW	78	94	(17)	)%	261	254	3	%
Nplate® — U.S.	84	69	22	%	235	193	22	%
Nplate® — ROW	53	50	6	%	153	157	(3)	)%
Kyprolis® — U.S.	124	85	46	%	333	222	50	%
Kyprolis® — ROW	13	9	44	%	31	18	72	%
Other — U.S.	23	—	N/A		58	—	N/A	
Other — ROW	44	46	(4)	)%	145	143	1	%
Total other products	\$473	\$397	19	%	\$1,369	\$1,106	24	%
Total U.S. — other products	\$285	\$198	44	%	\$779	\$534	46	%
Total ROW — other products	188	199	(6)	)%	590	572	3	%
Total other products	\$473	\$397	19	%	\$1,369	\$1,106	24	%

## Operating expenses

Operating expenses were as follows (dollar amounts in millions):

	Three months ended			Nine months ended				
	September 30,			September 30,				
	2015	2014	Change		2015	2014	Change	
Cost of sales	\$1,034	\$1,068	(3)	)%	\$3,156	\$3,239	(3)	)%
% of product sales	18.7	% 22.0	%		20.2	% 22.9	%	
% of total revenues	18.1	% 21.2	%		19.6	% 22.0	%	
Research and development	\$1,119	\$1,018	10	%	\$2,977	\$3,063	(3)	)%
% of product sales	20.3	% 21.0	%		19.1	% 21.6	%	
% of total revenues	19.6	% 20.2	%		18.5	% 20.8	%	
Selling, general and administrative	\$1,244	\$1,213	3	%	\$3,430	\$3,372	2	%
% of product sales	22.6	% 25.0	%		22.0	% 23.8	%	
% of total revenues	21.7	% 24.1	%		21.3	% 22.9	%	
Other	\$(13)	) \$266	*		\$126	\$326	(61)	)%

\* Change in excess of 100%

## Restructuring

During the second half of 2014, we initiated a restructuring plan to invest in continuing innovation and the launch of our new pipeline molecules while improving our cost structure. We continue to estimate that this restructuring plan will result in pre-tax accounting charges in the range of \$935 million to \$1,035 million, of which \$724 million was incurred through September 30, 2015. During the three and nine months ended September 30, 2015, we incurred \$11 million and \$166 million, respectively, of restructuring costs. We expect that most of the remaining estimated costs will be incurred during the remainder of 2015 and in 2016 to support our ongoing transformation and process improvement efforts.

Net savings are not expected to be significant in 2015 due to investments in new product launches and external business development.

Additional disclosure information required for our restructuring plan is incorporated herein by reference to Note 2, Restructuring, to the condensed consolidated financial statements.

Cost of sales

Cost of sales decreased to 18.1% and 19.6% of total revenues for the three and nine months ended September 30, 2015, respectively. The decreases were driven by lower royalties, higher net selling prices and manufacturing efficiencies. The nine months ended September 30, 2014, also included a \$99-million charge related to the termination of the supply contract with Roche as a result of acquiring the licenses to filgrastim and pegfilgrastim in certain territories effective January 1, 2014.

Excluding the impact of the Puerto Rico excise tax, cost of sales would have been 16.4% and 17.8% of total revenues for the three and nine months ended September 30, 2015, respectively, compared with 19.5% and 20.1% for the corresponding periods of the prior year. See Note 3, Income taxes, to the condensed consolidated financial statements for further discussion of the Puerto Rico excise tax.

Research and development

The increase in R&D expenses for the three months ended September 30, 2015, was driven by increased costs associated with Discovery Research and Translational Sciences (DRTS) of \$40 million and marketed products support of \$171 million, offset partially by decreased costs in our later stage clinical programs support of \$110 million. The net increase in marketed products and later stage clinical programs was driven by our continued support of Repatha™, which, subsequent to its approval in August 2015, was largely categorized as a marketed product rather than later stage clinical program support. The increase in DRTS was due primarily to up-front milestone payments related to our recently announced collaborations with Xencor, Inc. and Novartis.

The decrease in R&D expenses for the nine months ended September 30, 2015, was driven by decreased costs associated with DRTS of \$123 million and later stage clinical programs support of \$116 million, offset partially by increased costs associated with marketed products support of \$153 million, including Repatha™ and BLINCYTO®. All categories of R&D spend benefited from savings from transformation and process improvement efforts under our restructuring plan. Throughout the remainder of 2015 these savings are expected to be offset partially by investments in support of our launch products as well as reinvestment in DRTS.

Selling, general and administrative

The increase in selling, general and administrative expenses for the three and nine months ended September 30, 2015 was due to increased expenses related to new product launches and ENBREL-related payments, offset partially by savings from transformation and process improvement efforts under our restructuring plan. The three and nine months ended September 30, 2014 also included a \$145 million expense accrual related to the Branded Prescription Drug Fee, as final regulations were issued which accelerated by one year the expense recognition criteria for the fee obligation.

Other

Other operating expenses for the three and nine months ended September 30, 2015, included a \$32 million gain for the sale of assets related to our site closures, a decrease to the estimated aggregate fair value of a contingent consideration obligation of \$18 million, offset partially by a \$28 million charge associated with the write-off of a non-key contract asset acquired in a prior year business combination. The nine months ended September 30, 2015 also included certain charges related to our restructuring and other cost savings initiatives, primarily severance, of \$73 million and a legal proceeding charge of \$71 million.

Other operating expenses for the three and nine months ended September 30, 2014, included certain charges related to our restructuring and other cost savings initiatives, primarily severance, of \$330 million and \$368 million, respectively. Those charges were offset partially by decreases to the estimated aggregate fair value of the contingent consideration obligations of \$62 million and \$47 million, respectively.

Non-operating expenses/income and income taxes

Non-operating expenses/income and income taxes were as follows (dollar amounts in millions):

	Three months ended		Nine months ended		
	September 30,		September 30,		
	2015	2014	2015	2014	
Interest expense, net	\$282	\$269	\$811	\$810	
Interest and other income, net	\$135	\$140	\$439	\$377	
Provision for income taxes	\$329	\$93	\$926	\$435	
Effective tax rate	15.0	% 7.0	% 15.3	% 10.1	%





**Interest expense, net**

The increase in interest expense, net for the three months ended September 30, 2015, was due primarily to a higher average amount of fixed rate debt outstanding offset partially by the paydown of outstanding principal on the Term Loan. Interest expense, net for the nine months ended September 30, 2015, was substantially unchanged from the prior year period primarily due to a higher average amount of fixed rate debt outstanding offset by the repayment of the Master Repurchase Agreement and accelerated recognition of the related offering costs in the second quarter of 2014 as well as the paydown of principal on the Term Loan.

**Interest and other income, net**

Interest and other income, net for the three months ended September 30, 2015, was substantially the same as the corresponding period in the prior year as higher interest income as a result of higher average cash balances was offset by higher net losses on sales of interest-bearing securities. The increase in Interest and other income, net for the nine months ended September 30, 2015, was due primarily to higher interest income as a result of higher average cash balances and higher gains on strategic investments, offset partially by higher net losses on sales of interest-bearing securities.

**Income taxes**

The increase in our effective tax rate for the three months ended September 30, 2015, was due primarily to the unfavorable tax impact of changes in the jurisdictional mix of income and expenses and lower domestic restructuring costs, offset partially by certain discrete items, including a transfer pricing adjustment recognized in the three months ended September 30, 2015. The increase in our effective tax rate for the nine months ended September 30, 2015, was due primarily to the unfavorable tax impact of changes in the jurisdictional mix of income and expenses and lower domestic restructuring costs, offset partially by certain discrete items, including a state tax audit settlement in the three months ended March 31, 2015, and a transfer pricing adjustment recognized in the three months ended September 30, 2015.

Excluding the impact of the Puerto Rico excise tax, our effective tax rate for the three and nine months ended September 30, 2015, would have been 18.4% and 18.7%, respectively, compared with 12.5% and 15.0% for the corresponding periods of the prior year.

See Note 3, Income taxes, to the condensed consolidated financial statements for further discussion.

**Financial condition, liquidity and capital resources**

Selected financial data was as follows (in millions):

	September 30, 2015	December 31, 2014
Cash, cash equivalents and marketable securities	\$31,120	\$27,026
Total assets	\$71,869	\$69,009
Current portion of long-term debt	\$1,250	\$500
Long-term debt	\$30,511	\$30,215
Stockholders' equity	\$27,967	\$25,778

The Company intends to continue to return capital to stockholders through the payment of cash dividends and share repurchases, reflecting our confidence in the future cash flows of our business. Whether and when we declare dividends and the size of any dividend could be affected by a number of factors. In addition, the number of shares repurchased and the timing of such repurchases will vary based on a number of factors, including the stock price, the availability of financing on acceptable terms, the amount and timing of dividend payments and blackout periods in which we are restricted from repurchasing shares; and the manner of purchases may include private block purchases, tender offers and market transactions. See our Annual Report on Form 10-K for the year ended December 31, 2014, Part 1, Item 1A. Risk Factors—There can be no assurance that we will continue to declare cash dividends or that we will repurchase stock.

In December 2014, March 2015 and July 2015, the Board of Directors declared quarterly cash dividends of \$0.79 per share of common stock, which were paid on March 6, June 5, and September 8, 2015, respectively. In October 2015, the Board of Directors declared a quarterly cash dividend of \$0.79 per share of common stock, which will be paid on December 7, 2015.

The Company also returns capital to stockholders through its stock repurchase program. During the nine months ended September 30, 2015, we repurchased \$1.7 billion of stock and there were no repurchases during the nine months ended September 30, 2014. In October 2015, our Board of Directors authorized an increase that resulted in a total of \$5.0 billion available under the stock repurchase program.

35

---

We believe that existing funds, cash generated from operations and existing sources of and access to financing are adequate to satisfy our needs for working capital; capital expenditure and debt service requirements; our plans to pay dividends and repurchase stock; and other business initiatives we plan to strategically pursue, including acquisitions and licensing activities. We anticipate that our liquidity needs can be met through a variety of sources, including cash provided by operating activities, sales of marketable securities, borrowings through commercial paper and/or syndicated credit facilities and access to other domestic and foreign debt markets and equity markets. With respect to our U.S. operations, we believe that existing funds intended for use in the United States; cash generated from our U.S. operations, including intercompany payments and receipts; and existing sources of and access to financing (collectively referred to as U.S. funds) are adequate to continue to meet our U.S. obligations (including our plans to pay dividends and repurchase stock with U.S. funds) for the foreseeable future. See our Annual Report on Form 10-K for the year ended December 31, 2014, Part 1, Item 1A. Risk Factors—Global economic conditions may negatively affect us and may magnify certain risks that affect our business.

A significant portion of our operating cash flows is dependent on the timing of payments from our customers located in the United States and, to a lesser extent, our customers outside the United States, which include government-owned or -supported healthcare providers (government healthcare providers). Payments from these government healthcare providers are dependent in part on the economic stability and creditworthiness of their applicable country. Historically, some payments from a number of European government healthcare providers have extended beyond the contractual terms of sale, and regional economic uncertainty continues. In particular, credit and economic conditions in Southern Europe, particularly in Spain, Italy, Greece and Portugal, continue to adversely impact the timing of collections of our trade receivables in this region. As of September 30, 2015 and December 31, 2014, accounts receivable in these four countries totaled \$266 million and \$223 million, respectively. Although economic conditions in this region may continue to affect the average length of time it takes to collect payments, to date we have not incurred any significant losses related to these receivables; and the timing of payments in these countries has not had nor is it currently expected to have a material adverse impact on our overall operating cash flows. However, if government funding for healthcare were to become unavailable in these countries or if significant adverse adjustments to past payment practices were to occur, we might not be able to collect the entire balance of these receivables. We will continue working closely with these customers, monitoring the economic situation and taking appropriate actions as necessary.

Of our total cash, cash equivalents and marketable securities balances totaling \$31.1 billion as of September 30, 2015, approximately \$30.0 billion was generated from operations in foreign tax jurisdictions and is intended to be invested indefinitely outside of the United States. Under current tax laws, if these funds were repatriated for use in our U.S. operations, we would be required to pay additional U.S. federal and state income taxes at the applicable marginal tax rates.

Certain of our financing arrangements contain non-financial covenants. In addition, our revolving credit agreement and Term Loan each includes a financial covenant with respect to the level of our borrowings in relation to our equity, as defined. We were in compliance with all applicable covenants under these arrangements as of September 30, 2015.

#### Cash flows

Our cash flow activities were as follows (in millions):

	Nine months ended September 30,	
	2015	2014
Net cash provided by operating activities	\$7,017	\$6,110
Net cash used in investing activities	\$(5,314)	\$(6,126)
Net cash used in financing activities	\$(2,208)	\$(112)
Operating		

Cash provided by operating activities has been and is expected to continue to be our primary recurring source of funds. Cash provided by operating activities during the nine months ended September 30, 2015, benefited from an improvement in our operating margin and the effective termination of foreign currency forward contracts that resulted in receipt of \$337 million in cash, offset partially by the timing of payments to vendors and tax authorities as well as receipts from customers, including the impact of \$100 million received under a government-funded program in Spain during the prior year period.



### Investing

Cash used in investing activities during the nine months ended September 30, 2015, was due primarily to net activity related to marketable securities of \$4.8 billion and capital expenditures of \$389 million, offset partially by proceeds from the sale of property, plant and equipment of \$271 million. Cash used in investing activities during the nine months ended September 30, 2014, was due primarily to net activity related to marketable securities and restricted investments of \$5.3 billion and capital expenditures of \$515 million. Capital expenditures during the nine months ended September 30, 2015 and 2014, were associated primarily with manufacturing capacity expansions in various locations, as well as other site developments. We currently estimate 2015 spending on capital projects and equipment to be approximately \$700 million.

### Financing

Cash used in financing activities during the nine months ended September 30, 2015, was due primarily to the payment of dividends of \$1.8 billion, repurchases of common stock of \$1.7 billion and the settlement of an obligation incurred in the connection with the acquisition of Onyx of \$225 million, offset partially by proceeds from the issuance of debt, net of repayments of \$1.2 billion. Cash used in financing activities during the nine months ended September 30, 2014, was due primarily to the payment of dividends of \$1.4 billion offset partially by proceeds for the issuance of debt, net of repayments of \$1.0 billion.

See Note 9, Financing arrangements, and Note 10, Stockholders' equity, to the condensed consolidated financial statements for further discussion.

### Critical accounting policies

The preparation of our condensed consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and the notes to the financial statements. Some of those judgments can be subjective and complex, and therefore, actual results could differ materially from those estimates under different assumptions or conditions. A summary of our critical accounting policies is presented in Part II, Item 7, of our Annual Report on Form 10-K for the year ended December 31, 2014. There were no material changes to our critical accounting policies during the nine months ended September 30, 2015.

### Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Information about our market risk is disclosed in Part II, Item 7A, of our Annual Report on Form 10-K for the year ended December 31, 2014, and is incorporated herein by reference. There were no material changes during the nine months ended September 30, 2015, to the information provided in Part II, Item 7A, of our Annual Report on Form 10-K for the year ended December 31, 2014.

### Item 4. CONTROLS AND PROCEDURES

We maintain "disclosure controls and procedures," as such term is defined under Exchange Act Rule 13a-15(e), that are designed to ensure that information required to be disclosed in Amgen's Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to Amgen's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures. In designing and evaluating the disclosure controls and procedures, Amgen's management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives and, in reaching a reasonable level of assurance, Amgen's management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. We have carried out an evaluation under the supervision and with the participation of our management, including Amgen's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of Amgen's disclosure controls and procedures. Based upon their evaluation and subject to the foregoing, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of September 30, 2015.

Management determined that, as of September 30, 2015, there were no changes in our internal control over financial reporting that occurred during the fiscal quarter then ended that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II — OTHER INFORMATION

Item 1. LEGAL PROCEEDINGS

See Note 13, Contingencies and commitments, to the condensed consolidated financial statements included in our Quarterly Reports on Form 10-Q for the periods ended September 30, 2015, and June 30, 2015, and Note 12, Contingencies and commitments, to the condensed consolidated financial statements included in our Quarterly Report on Form 10-Q for the period ended March 31, 2015, for discussions that are limited to certain recent developments concerning our legal proceedings. Those discussions should be read in conjunction with Note 18, Contingencies and commitments, to our consolidated financial statements in Part IV of our Annual Report on Form 10-K for the year ended December 31, 2014.

Item 1A. RISK FACTORS

This report and other documents we file with the SEC contain forward-looking statements that are based on current expectations, estimates, forecasts and projections about us, our future performance, our business, our beliefs and our management's assumptions. These statements are not guarantees of future performance, and they involve certain risks, uncertainties and assumptions that are difficult to predict. You should carefully consider the risks and uncertainties facing our business. We have described in our Annual Report on Form 10-K for the fiscal year ended December 31, 2014, the primary risks related to our business, and we periodically update those risks for material developments. Those risks are not the only ones facing us. Our business is also subject to the risks that affect many other companies, such as employment relations, general economic conditions, geopolitical events and international operations. Further, additional risks not currently known to us or that we currently believe are immaterial may in the future materially and adversely affect our business, operations, liquidity and stock price.

Below, we are providing, in supplemental form, the material changes to our risk factors that occurred during the past quarter. Our risk factors disclosed in Part 1, Item 1A, of our Annual Report, on Form 10-K for the year ended December 31, 2014, provide additional disclosure for these supplemental risks and are incorporated herein by reference.

We expect to face increasing competition from biosimilars.

We currently face competition in Europe and the United States from biosimilars, and we expect to face increasing competition from biosimilars in the future. To the extent that governments adopt more permissive approval frameworks and competitors are able to obtain broader marketing approval for biosimilars, our products will become subject to increased competition. Expiration or successful challenge of applicable patent rights could trigger such competition, and we could face more litigation regarding the validity and/or scope of our patents. Our products may also experience greater competition from lower-cost biosimilars that come to market when branded products that compete with our products lose patent protection.

In the European Union (EU), the European Commission has granted marketing authorizations for several biosimilars pursuant to a set of general and product class-specific guidelines for biosimilar approvals issued since 2005. In addition, in an effort to spur biosimilar utilization and/or increase potential healthcare savings, some European countries, such as France, have considered and may adopt biosimilar uptake measures such as requiring physician prescribing quotas or automatic substitution by pharmacists of biosimilars for the corresponding reference products. Some EU countries may impose automatic price reductions upon market entry of the second or third biosimilar competitor. We cannot predict to what extent the entry of biosimilars or other competing products will impact future sales of our products in the EU. If we were unable to compete effectively, this could reduce sales, which could have a material adverse effect on our business and results of operations.

In the United States, the Patient Protection and Affordable Care Act authorized the FDA to approve biosimilars via a separate, abbreviated pathway. (See our Annual Report on Form 10-K for the year ended December 31, 2014, Part 1, Item 1. Business—Government Regulation—Regulation in the United States—Approval of Biosimilars.) A growing number of companies have announced that they are in varying stages of development of biosimilar versions of existing biotechnology products, including biosimilars that would compete with our products. For example, one company recently began selling a biosimilar version of NEUPOGEN®. Further, another has announced that its biosimilar candidates to NEUPOGEN® and Neulasta® have been accepted for review by the FDA. Pfizer, Hospira's parent company, recently announced that it had received a complete response from the FDA regarding Hospira's FDA marketing application for its epoetin product (biosimilar to EPOGEN®) and that it intends to amend its application and

continue to work with the FDA towards approval. (For a discussion of ongoing litigation between us and these companies, see Note 13, Contingencies and commitments, to the condensed consolidated financial statements.) Some companies may pursue development of biosimilar versions of our products even in advance of the expiration of our material patents. For example, in June 2013, Sandoz filed suit against us, seeking a declaratory judgment that the etanercept product it was developing as a biosimilar to ENBREL did not infringe certain of our patents, and that those patents were also invalid and unenforceable. While that suit was dismissed for lack of subject matter jurisdiction as Sandoz had not yet filed a marketing application with the FDA (see Note 18, Contingencies and commitments, to our consolidated financial statements in Part IV of our Annual Report on

38

---

Form 10-K for the year ended December 31, 2014), Sandoz subsequently announced that its marketing application has now been accepted for review by the FDA. The U.S. pathway includes the option for biosimilar products meeting certain criteria to be approved as interchangeable with their reference products. Some companies currently developing biosimilars may seek to register their products as interchangeable biologics, which could make it easier for prescribers or pharmacists to substitute those biosimilars for our products. In addition, critics of the 12-year exclusivity period in the biosimilar pathway law will likely seek to shorten the data exclusivity period and/or to encourage the FDA to interpret narrowly the law's provisions regarding which new products receive data exclusivity. While we are unable to predict the precise impact of the introduction of biosimilars on our products, we expect in the future to face greater competition in the United States as a result of biosimilars and downward pressure on our product prices and sales, subject to our ability to enforce our patents. This additional competition could have a material adverse effect on our business and results of operations.

We perform a substantial amount of our commercial manufacturing activities at our Puerto Rico manufacturing facility and a substantial amount of our clinical manufacturing activities at our Thousand Oaks, California manufacturing facility; if significant natural disasters or production failures occur at the Puerto Rico facility, we may not be able to supply these products or, at the Thousand Oaks facility, we may not be able to continue our clinical trials.

We currently perform all of the formulation, fill and finish for NEUPOGEN<sup>®</sup>, Aranesp<sup>®</sup>, EPOGEN<sup>®</sup>, Prolia<sup>®</sup> and XGEVA<sup>®</sup> and substantially all of the formulation, fill and finish operations for ENBREL and Neulasta<sup>®</sup> at our manufacturing facility in Juncos, Puerto Rico. We also currently perform all of the bulk manufacturing for Neulasta<sup>®</sup>, NEUPOGEN<sup>®</sup> and Aranesp<sup>®</sup>, all of the purification of bulk EPOGEN<sup>®</sup> material and substantially all of the bulk manufacturing for Prolia<sup>®</sup> and XGEVA<sup>®</sup> at this facility. We perform substantially all of the bulk manufacturing and formulation, fill and finish, and packaging for product candidates to be used in clinical trials at our manufacturing facility in Thousand Oaks, California. The global supply of our products and product candidates is significantly dependent on the uninterrupted and efficient operation of these facilities. A number of factors could materially and adversely affect our operations, including:

- power failures and/or other utility failures;
- breakdown, failure or substandard performance of equipment;
- improper installation or operation of equipment;
- labor disputes or shortages, including the effects of a pandemic flu outbreak;
- inability or unwillingness of third-party suppliers to provide raw materials and components; and
- natural or other disasters, including hurricanes, earthquakes or fires.

These or other problems may result in our being unable to supply our products, which could materially and adversely affect our product sales, business and operating results. Our Puerto Rico facility is also subject to the same difficulties, disruptions or delays in manufacturing experienced in our other manufacturing facilities. For example, the limited number of lots of EPOGEN<sup>®</sup> voluntarily recalled in 2010 were manufactured at our Puerto Rico facility. In future inspections, our failure to adequately address the FDA's expectations could lead to further inspections of the facility or regulatory actions. (See our Annual Report on Form 10-K for the year ended December 31, 2014, Part 1, Item 1A. Risk Factors—Manufacturing difficulties, disruptions or delays could limit supply of our products and limit our product sales.) In June 2015, Puerto Rico's Governor stated that the Puerto Rico government, which includes certain government entities, is unable to pay its roughly \$72 billion in debt, and since that time, Puerto Rico failed to make certain debt payments. The Puerto Rico government proposed a Fiscal and Economic Growth Plan in September 2015, and currently is in negotiations with creditors to restructure its debt. The Governor recently stated that the government may run out of sufficient money to meet all of its obligations, including debt payments, before the end of the year and would have to choose between paying its creditors on time and providing essential government services. If the Puerto Rico government were not able to restructure the debt obligations or get forbearance on debt payments, it could impact the territorial government's provision of utilities or other service in Puerto Rico that we use in the operation of our business, result in migration of workers from Puerto Rico to the mainland United States, and make it more expensive or difficult for us to operate in Puerto Rico.





## Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

During the three months ended September 30, 2015, we had one outstanding stock repurchase program. Our repurchase activity for the three months ended September 30, 2015, was as follows:

	Total number of shares purchased	Average price paid per share	Total number of shares purchased as part of publicly announced program	Maximum dollar value that may yet be purchased under the program <sup>(1)</sup>
July 1 - 31	963,300	\$ 155.71	963,300	\$2,731,146,011
August 1 - 31	1,804,902	\$ 156.86	1,804,902	\$2,448,036,691
September 1 - 30	1,815,675	\$ 148.76	1,815,675	\$2,177,930,077
	4,583,877	\$ 153.41	4,583,877	

<sup>(1)</sup> In October 2015, our Board of Directors authorized an increase that resulted in a total of \$5.0 billion available under the stock repurchase program.

## Item 6. EXHIBITS

Reference is made to the Index to Exhibits included herein.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Quarterly Report to be signed on its behalf by the undersigned, thereunto duly authorized.

Amgen Inc.  
(Registrant)

Date: November 2, 2015

By: /S/ DAVID W. MELINE  
David W. Meline  
Executive Vice President and Chief Financial  
Officer

AMGEN INC.

INDEX TO EXHIBITS

Exhibit No.	Description
3.1	Restated Certificate of Incorporation of Amgen Inc. (As Restated March 6, 2013.) (Filed as an exhibit to Form 10-Q for the quarter ended March 31, 2013 on May 3, 2013 and incorporated herein by reference.)
3.2	Amended and Restated Bylaws of Amgen Inc. (As Amended and Restated March 6, 2013). (Filed as an exhibit to Form 8-K on March 6, 2013 and incorporated herein by reference.)
3.3	First Amendment to the Amended and Restated Bylaws of Amgen Inc. (As Amended and Restated March 6, 2013). (Filed as an exhibit to Form 8-K on October 16, 2013 and incorporated herein by reference.)
4.1	Form of stock certificate for the common stock, par value \$.0001 of the Company. (Filed as an exhibit to Form 10-Q for the quarter ended March 31, 1997 on May 13, 1997 and incorporated herein by reference.)
4.2	Form of Indenture, dated January 1, 1992. (Filed as an exhibit to Form S-3 Registration Statement filed on December 19, 1991 and incorporated herein by reference.)
4.3	Agreement of Resignation, Appointment and Acceptance dated February 15, 2008. (Filed as an exhibit to Form 10-K for the year ended December 31, 2007 on February 28, 2008 and incorporated herein by reference.)
4.4	First Supplemental Indenture, dated February 26, 1997. (Filed as an exhibit to Form 8-K on March 14, 1997 and incorporated herein by reference.)
4.5	8-1/8% Debentures due April 1, 2097. (Filed as an exhibit to Form 8-K on April 8, 1997 and incorporated herein by reference.)
4.6	Officer's Certificate of Amgen Inc., dated January 1, 1992, as supplemented by the First Supplemental Indenture, dated February 26, 1997, establishing a series of securities entitled "8 1/8% Debentures due April 1, 2097." (Filed as an exhibit to Form 8-K on April 8, 1997 and incorporated herein by reference.)
4.7	Indenture, dated August 4, 2003. (Filed as an exhibit to Form S-3 Registration Statement on August 4, 2003 and incorporated herein by reference.)
4.8	Corporate Commercial Paper - Master Note between and among Amgen Inc., as Issuer, Cede & Co., as Nominee of The Depository Trust Company, and Citibank, N.A., as Paying Agent. (Filed as an exhibit to Form 10-Q for the quarter ended March 31, 1998 on May 13, 1998 and incorporated herein by reference.)
4.9	Officers' Certificate of Amgen Inc., dated May 30, 2007, including forms of the Company's Senior Floating Rate Notes due 2008, 5.85% Senior Notes due 2017 and 6.375% Senior Notes due 2037. (Filed as an exhibit to Form 8-K on May 30, 2007 and incorporated herein by reference.)
4.10	Officers' Certificate of Amgen Inc., dated May 23, 2008, including forms of the Company's 6.15% Senior Notes due 2018 and 6.90% Senior Notes due 2038. (Filed as exhibit to Form 8-K on May 23,

Edgar Filing: AMGEN INC - Form 10-Q

2009 and incorporated herein by reference.)

4.11 Officers' Certificate of Amgen Inc., dated January 16, 2009, including forms of the Company's 5.70% Senior Notes due 2019 and 6.40% Senior Notes due 2039. (Filed as exhibit to Form 8-K on January 16, 2009 and incorporated herein by reference.)

4.12 Officers' Certificate of Amgen Inc., dated March 12, 2010, including forms of the Company's 4.50% Senior Notes due 2020 and 5.75% Senior Notes due 2040. (Filed as exhibit to Form 8-K on March 15, 2010 and incorporated herein by reference.)

4.13 Officers' Certificate of Amgen Inc., dated September 16, 2010, including forms of the Company's 3.45% Senior Notes due 2020 and 4.95% Senior Notes due 2041. (Filed as an exhibit to Form 8-K on September 17, 2010 and incorporated herein by reference.)

4.14 Officers' Certificate of Amgen Inc., dated June 30, 2011, including forms of the Company's 2.30% Senior Notes due 2016, 4.10% Senior Notes due 2021 and 5.65% Senior Notes due 2042. (Filed as an exhibit to Form 8-K on June 30, 2011 and incorporated herein by reference.)

4.15 Officers' Certificate of Amgen Inc., dated November 10, 2011, including forms of the Company's 1.875% Senior Notes due 2014, 2.50% Senior Notes due 2016, 3.875% Senior Notes due 2021 and 5.15% Senior Notes due 2041. (Filed as an exhibit to Form 8-K on November 10, 2011 and incorporated herein by reference.)

42

---

Edgar Filing: AMGEN INC - Form 10-Q

Exhibit No.	Description
4.16	Officers' Certificate of Amgen Inc., dated December 5, 2011, including forms of the Company's 4.375% Senior Notes due 2018 and 5.50% Senior Notes due 2026. (Filed as an exhibit to Form 8-K on December 5, 2011 and incorporated herein by reference.)
4.17	Officers' Certificate of Amgen Inc., dated May 15, 2012, including forms of the Company's 2.125% Senior Notes due 2017, 3.625% Senior Notes due 2022 and 5.375% Senior Notes due 2043. (Filed as an exhibit to Form 8-K on May 15, 2012 and incorporated herein by reference.)
4.18	Officers' Certificate of Amgen Inc., dated September 13, 2012, including forms of the Company's 2.125% Senior Notes due 2019 and 4.000% Senior Notes due 2029. (Filed as an exhibit to Form 8-K on September 13, 2012 and incorporated herein by reference.)
4.19	Indenture, dated May 22, 2014, between Amgen Inc. and The Bank of New York Mellon Trust Company, N.A., as Trustee. (Filed as an exhibit to Form 8-K on May 22, 2014 and incorporated herein by reference.)
4.20	Officers' Certificate of Amgen Inc., dated May 22, 2014, including forms of the Company's Senior Floating Rate Notes due 2017, Senior Floating Rate Notes due 2019, 1.250% Senior Notes due 2017, 2.200% Senior Notes due 2019 and 3.625% Senior Notes due 2024. (Filed as an exhibit to Form 8-K on May 22, 2014 and incorporated herein by reference.)
4.21	Officer's Certificate of Amgen Inc., dated May 1, 2015, including forms of the Company's 2.125% Senior Notes due 2020, 2.700% Senior Notes due 2022, 3.125% Senior Notes due 2025 and 4.400% Senior Notes due 2045. (Filed as an exhibit on Form 8-K on May 1, 2015 and incorporated herein by reference.)
10.1+	Amgen Inc. Amended and Restated 2009 Equity Incentive Plan. (Filed as Appendix C to the Definitive Proxy Statement on Schedule 14A on April 8, 2013 and incorporated herein by reference.)
10.2+	First Amendment to Amgen Inc. Amended and Restated 2009 Equity Incentive Plan, effective March 4, 2015. (Filed as an exhibit to Form 10-Q for the quarter ended March 31, 2015 on April 27, 2015 and incorporated herein by reference.)
10.3+	Form of Stock Option Agreement for the Amgen Inc. Amended and Restated 2009 Equity Incentive Plan. (As Amended on March 6, 2013.) (Filed as an exhibit to Form 10-Q for the quarter ended March 31, 2013 on May 3, 2013 and incorporated herein by reference.)
10.4+*	Form of Restricted Stock Unit Agreement for the Amgen Inc. Amended and Restated 2009 Equity Incentive Plan. (As Amended on October 14, 2015.)
10.5+	Amgen Inc. 2009 Performance Award Program. (As Amended on December 13, 2013.) (Filed as an exhibit to Form 10-K for the year ended December 31, 2013 on February 24, 2014 and incorporated herein by reference.)
10.6+*	Form of Performance Unit Agreement for the Amgen Inc. 2009 Performance Award Program. (As Amended on October 14, 2015).
10.7+	Amgen Inc. 2009 Director Equity Incentive Program. (As Amended on March 6, 2013.) (Filed as an exhibit to Form 10-Q for the quarter ended March 31, 2013 on May 3, 2013 and incorporated herein by reference.)

reference.)

- 10.8+ Form of Grant of Non-Qualified Stock Option Agreement for the Amgen Inc. 2009 Director Equity Incentive Program. (Filed as an exhibit to Form 8-K on May 8, 2009 and incorporated herein by reference.)
- 10.9+ Form of Restricted Stock Unit Agreement for the Amgen Inc. 2009 Director Equity Incentive Program. (As Amended on March 6, 2013.) (Filed as an exhibit to Form 10-Q for the quarter ended March 31, 2013 on May 3, 2013 and incorporated herein by reference.)
- 10.10+ Amgen Inc. Supplemental Retirement Plan. (As Amended and Restated effective October 16, 2013.) (Filed as an exhibit to Form 10-K for the year ended December 31, 2013 on February 24, 2014 and incorporated herein by reference.)
- 10.11+ Amended and Restated Amgen Change of Control Severance Plan. (As Amended and Restated effective December 9, 2010 and subsequently amended effective March 2, 2011.) (Filed as an exhibit to Form 10-Q for the quarter ended March 31, 2011 on May 10, 2011 and incorporated herein by reference.)
- 10.12+ Amgen Inc. Executive Incentive Plan. (As Amended and Restated effective January 1, 2009.) (Filed as an exhibit to Form 10-Q for the quarter ended September 30, 2008 on November 7, 2008 and incorporated herein by reference.)
- 10.13+ First Amendment to the Amgen Inc. Executive Incentive Plan, effective December 13, 2012. (Filed as an exhibit to Form 10-K for the year ended December 31, 2012 on February 27, 2013 and incorporated herein by reference.)

Edgar Filing: AMGEN INC - Form 10-Q

Exhibit No.	Description
10.14+	Amgen Inc. Executive Nonqualified Retirement Plan. (As Amended and Restated effective January 1, 2009.) (Filed as an exhibit to Form 10-Q for the quarter ended September 30, 2008 on November 7, 2008 and incorporated herein by reference.)
10.15+	First Amendment to the Amgen Inc. Executive Nonqualified Retirement Plan, effective July 21, 2010. (Filed as an exhibit to Form 10-Q for the quarter ended June 30, 2010 on August 9, 2010 and incorporated herein by reference.)
10.16+	Amgen Nonqualified Deferred Compensation Plan. (As Amended and Restated effective October 16, 2013.) (Filed as an exhibit to Form 10-K for the year ended December 31, 2013 on February 24, 2014 and incorporated herein by reference.)
10.17+	Agreement between Amgen Inc. and David W. Meline, effective July 21, 2014. (Filed as an exhibit to Form 10-Q for the quarter ended September 30, 2014 on October 29, 2014 and incorporated herein by reference.)
10.18+	Agreement between Amgen Inc. and Jonathan Graham, dated May 11, 2015. (Filed as an exhibit to Form 10-Q/A for the quarter ended June 30, 2015 on August 6, 2015 and incorporated herein by reference.)
10.19	Shareholders' Agreement, dated May 11, 1984, among Amgen, Kirin Brewery Company, Limited and Kirin-Amgen, Inc. (Filed as an exhibit to Form 10-K for the year ended December 31, 2000 on March 7, 2001 and incorporated herein by reference.)
10.20	Amendment No. 1 dated March 19, 1985, Amendment No. 2 dated July 29, 1985 (effective July 1, 1985), and Amendment No. 3, dated December 19, 1985, to the Shareholders' Agreement dated May 11, 1984. (Filed as an exhibit to Form 10-Q for the quarter ended June 30, 2000 on August 1, 2000 and incorporated herein by reference.)
10.21	Amendment No. 4 dated October 16, 1986 (effective July 1, 1986), Amendment No. 5 dated December 6, 1986 (effective July 1, 1986), Amendment No. 6 dated June 1, 1987, Amendment No. 7 dated July 17, 1987 (effective April 1, 1987), Amendment No. 8 dated May 28, 1993 (effective November 13, 1990), Amendment No. 9 dated December 9, 1994 (effective June 14, 1994), Amendment No. 10 effective March 1, 1996, and Amendment No. 11 effective March 20, 2000 to the Shareholders' Agreement, dated May 11, 1984. (Filed as exhibits to Form 10-K for the year ended December 31, 2000 on March 7, 2001 and incorporated herein by reference.)
10.22	Amendment No. 12 to the Shareholders' Agreement, dated January 31, 2001. (Filed as an exhibit to Form 10-Q for the quarter ended June 30, 2005 on August 8, 2005 and incorporated herein by reference.)
10.23	Amendment No. 13 to the Shareholders' Agreement, dated June 28, 2007 (portions of the exhibit have been omitted pursuant to a request for confidential treatment). (Filed as an exhibit to Form 10-Q for the quarter ended June 30, 2007 on August 9, 2007 and incorporated herein by reference.)
10.24	Amendment No. 14 to the Shareholders' Agreement, dated March 26, 2014. (Filed as an exhibit to Form 10-Q for the quarter ended March 31, 2014 on April 30, 2014 and incorporated herein by reference.)



Edgar Filing: AMGEN INC - Form 10-Q

- 10.25 Assignment and License Agreement, dated October 16, 1986 (effective July 1, 1986), between Amgen and Kirin-Amgen, Inc. (Filed as an exhibit to Form 10-K for the year ended December 31, 2000 on March 7, 2001 and incorporated herein by reference.)
- 10.26 G-CSF United States License Agreement, dated June 1, 1987 (effective July 1, 1986), Amendment No. 1, dated October 20, 1988, and Amendment No. 2, dated October 17, 1991 (effective November 13, 1990), between Kirin-Amgen, Inc. and Amgen Inc. (Filed as exhibits to Form 10-K for the year ended December 31, 2000 on March 7, 2001 and incorporated herein by reference.)
- 10.27 G-CSF European License Agreement, dated December 30, 1986, between Kirin-Amgen and Amgen, Amendment No. 1 to Kirin-Amgen, Inc. / Amgen G-CSF European License Agreement, dated June 1, 1987, Amendment No. 2 to Kirin-Amgen, Inc. / Amgen G-CSF European License Agreement, dated March 15, 1998, Amendment No. 3 to Kirin-Amgen, Inc. / Amgen G-CSF European License Agreement, dated October 20, 1988, and Amendment No. 4 to Kirin-Amgen, Inc. / Amgen G-CSF European License Agreement, dated December 29, 1989, between Kirin-Amgen, Inc. and Amgen Inc. (Filed as exhibits to Form 10-K for the year ended December 31, 2000 on March 7, 2001 and incorporated herein by reference.)
- 10.28 Amended and Restated Promotion Agreement, dated December 16, 2001, by and among Immunex Corporation, American Home Products Corporation and Amgen Inc. (portions of the exhibit have been omitted pursuant to a request for confidential treatment). (Filed as an exhibit to Amendment No. 1 to Form S-4 Registration Statement on March 22, 2002 and incorporated herein by reference.)

Edgar Filing: AMGEN INC - Form 10-Q

Exhibit No.	Description
10.29	Description of Amendment No. 1 to Amended and Restated Promotion Agreement, effective July 8, 2003, among Wyeth, Amgen Inc. and Immunex Corporation (portions of the exhibit have been omitted pursuant to a request for confidential treatment). (Filed as an exhibit to Form 10-K for the year ended December 31, 2003 on March 11, 2004 and incorporated herein by reference.)
10.30	Description of Amendment No. 2 to Amended and Restated Promotion Agreement, effective April 20, 2004, by and among Wyeth, Amgen Inc. and Immunex Corporation. (Filed as an exhibit to Amendment No. 1 to Form S-4 Registration Statement on June 29, 2004 and incorporated herein by reference.)
10.31	Amendment No. 3 to Amended and Restated Promotion Agreement, effective January 1, 2005, by and among Wyeth, Amgen Inc. and Immunex Corporation (portions of the exhibit have been omitted pursuant to a request for confidential treatment). (Filed as an exhibit to Form 10-Q for the quarter ended March 31, 2005 on May 4, 2005 and incorporated herein by reference.)
10.32	Amended and Restated Credit Agreement, dated July 30, 2014, among Amgen Inc., the Banks therein named, Citibank, N.A., as administrative agent, and JPMorgan Chase Bank, N.A., as syndication agent (Filed as an exhibit to Form 8-K on July 30, 2014 and incorporated herein by reference.)
10.33	Collaboration and License Agreement between Amgen Inc. and Celltech R&D Limited dated May 10, 2002 (portions of the exhibit have been omitted pursuant to a request for confidential treatment) and Amendment No. 1, effective June 9, 2003, to Collaboration and License Agreement between Amgen Inc. and Celltech R&D Limited (portions of the exhibit have been omitted pursuant to a request for confidential treatment). (Filed as an exhibit to Form 10-K/A for the year ended December 31, 2012 on July 31, 2013 and incorporated herein by reference.)
10.34	Sourcing and Supply Agreement, dated November 15, 2011, by and between Amgen USA Inc, a wholly owned subsidiary of Amgen Inc., and DaVita Inc. (portions of the exhibit have been omitted pursuant to a request for confidential treatment). (Filed as an exhibit to Form 10-K for the year ended December 31, 2011 on February 29, 2012 and incorporated herein by reference.)
10.35	Amendment Number 1 to Sourcing and Supply Agreement, effective January 1, 2013, by and between Amgen USA Inc., a wholly owned subsidiary of Amgen Inc., and DaVita Healthcare Partners Inc. f/k/a DaVita Inc. (portions of the exhibit have been omitted pursuant to a request for confidential treatment). (Filed as an exhibit to Form 10-K for the year ended December 31, 2012 on February 27, 2013 and incorporated herein by reference.)
10.36	Collaboration Agreement, dated April 22, 1994, by and between Bayer Corporation (formerly Miles, Inc.) and Onyx Pharmaceuticals, Inc. (Filed as an exhibit to Form 10-Q for the quarter ended March 31, 2011 by Onyx Pharmaceuticals, Inc. on May 10, 2011 and incorporated herein by reference.)
10.37	Amendment to Collaboration Agreement, dated April 24, 1996, by and between Bayer Corporation and Onyx Pharmaceuticals, Inc. (Filed as an exhibit to Form 10-Q for the quarter ended March 31, 2006 by Onyx Pharmaceuticals, Inc. on May 10, 2006 and incorporated herein by reference.)
10.38	Amendment to Collaboration Agreement, dated February 1, 1999, by and between Bayer Corporation and Onyx Pharmaceuticals, Inc. (Filed as an exhibit to Form 10-Q for the quarter ended March 31, 2006 by Onyx Pharmaceuticals, Inc. on May 10, 2006 and incorporated herein by reference.)

Edgar Filing: AMGEN INC - Form 10-Q

- 10.39 Settlement Agreement and Release, dated October 11, 2011, by and between Bayer Corporation, Bayer AG, Bayer HealthCare LLC and Bayer Pharma AG and Onyx Pharmaceuticals, Inc. (Filed as an exhibit to Form 10-K for the year ended December 31, 2011 by Onyx Pharmaceuticals, Inc. on February 27, 2012 and incorporated herein by reference.)
- 10.40 Fourth Amendment to Collaboration Agreement, dated October 11, 2011, by and between Bayer Corporation and Onyx Pharmaceuticals, Inc. (Filed as an exhibit to Form 10-K for the year ended December 31, 2011 by Onyx Pharmaceuticals, Inc. on February 27, 2012 and incorporated herein by reference.)
- 10.41 Side Letter Regarding Collaboration Agreement, dated May 29, 2015, by and between Bayer HealthCare LLC and Onyx Pharmaceuticals, Inc. (Filed as an exhibit to Form 10-Q for the quarter ended June 30, 2015 on August 5, 2015 and incorporated herein by reference.)
- 10.42 Commitment Letter, dated August 24, 2013, among Amgen Inc., Bank of America, N.A., Merrill Lynch, Pierce, Fenner & Smith Incorporated, JPMorgan Chase Bank, N.A., J.P. Morgan Securities LLC and Barclays Bank PLC. (Filed as an exhibit to Form 8-K on August 26, 2013 and incorporated herein by reference.)
- 10.43 Master Repurchase Agreement, dated August 24, 2013, between Amgen Inc. and Bank of America, N.A. (Filed as an exhibit to Form 8-K on August 26, 2013 and incorporated herein by reference.)

Edgar Filing: AMGEN INC - Form 10-Q

Exhibit No.	Description
10.44	Master Repurchase Agreement, dated October 28, 2013, between Amgen Inc. and SMBC Repo Pass-Thru Trust, 2013-1. (Filed as an exhibit to Form 10-Q for the quarter ended September 30, 2013 on October 29, 2013 and incorporated herein by reference.)
10.45	Master Repurchase Agreement, dated October 29, 2013, between Amgen Inc. and HSBC Bank USA, N.A. (Filed as an exhibit to Form 10-Q for the quarter ended September 30, 2013 on October 29, 2013 and incorporated herein by reference.)
10.46	Term Loan Facility Credit Agreement, dated September 20, 2013, among Amgen Inc., the Banks therein named, Bank of America, N.A., as Administrative Agent, and Barclays Bank PLC and JPMorgan Chase Bank, N.A., as Syndication Agents. (Filed as an exhibit to Form 8-K on September 20, 2013 and incorporated herein by reference.)
31*	Rule 13a-14(a) Certifications.
32**	Section 1350 Certifications.
101.INS*	XBRL Instance Document.
101.SCH*	XBRL Taxonomy Extension Schema Document.
101.CAL*	XBRL Taxonomy Extension Calculation Linkbase Document.
101.DEF*	XBRL Taxonomy Extension Definition Linkbase Document.
101.LAB*	XBRL Taxonomy Extension Label Linkbase Document.
101.PRE*	XBRL Taxonomy Extension Presentation Linkbase Document.

---

(\* = filed herewith)

(\*\* = furnished herewith and not “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended)

(+ = management contract or compensatory plan or arrangement)