CSX CORP Form 10-Q October 23, 2007

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### **FORM 10-Q**

(X)QUARTERLY	REPORT F	PURSUANT '	ГО ЅЕСТІ	ON 13 OF	R 15(d)	OF THE	SECURITIES	EXCHANC	E ACT
OF 1934									

For the quarterly period ended September 28, 2007

	OR	
( )TRANSITION REPORT PURSUANT TO S 1934	SECTION 13 OR 15(d) OF THE SE	CURITIES EXCHANGE ACT OF
For the transition period from to _		
Com	mission File Number 1-8022	
	CSX CORPORATION	
(Exact name o	of registrant as specified in its charte	er)
Virginia		62-1051971
(State or other jurisdiction of		(I.R.S. Employer
incorporation or organization)		Identification No.)
500 Water Street, 15th Floor,		
Jacksonville, FL	32202	(904) 359-3200
		(Telephone number,
(Address of principal executive offices)	(Zip Code)	including area code)
	No Change	
(Former name, former addres	s and former fiscal year, if changed	since last report.)
Indicate by check mark whether the registrant ( Securities Exchange Act of 1934 during the p required to file such reports), and (2) has	preceding 12 months (or for such sho	orter period that the registrant was
Indicate by check mark whether the registran filer. See definition of "accelerated filer and Large Accelerated Filer (X)	large accelerated filer" in Rule 12b-	
Indicate by a check mark whether the registra	nt is a shell company (as defined in Yes ( ) No (X)	Rule 12b-2 of the Exchange Act).

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date, September 28, 2007: 420,425,477 shares.

# CSX CORPORATION FORM 10-Q FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 28, 2007 INDEX

	Page	
PART I: Item 1:	FINANCIAL INFORMATION  Financial Statements	
item 1:	Financial Statements	
	Consolidated Income Statements (Unaudited) -	3
	Quarters and Nine Months Ended September 28, 2007	
	and September 29, 2006	
	Consolidated Balance Sheets - At September 28, 2007 (Unaudited) and	4
	December 29, 2006	
		_
	Consolidated Cash Flow Statements (Unaudited) - Nine Months Ended September 28, 2007 and September 29, 2006	5
	Time World September 20, 2007 and September 27, 2000	
	Notes to Consolidated Financial Statements (Unaudited)	6
Item 2:	Management's Discussion and Analysis of Financial Condition	28
	and Results of Operations	
Item 3:	Quantitative and Qualitative Disclosures about Market Risk	46
Item 4:	Controls and Procedures	46
nem 4.	Controls and Procedures	40
PART II:	OTHER INFORMATION	
Item 1:	<u>Legal Proceedings</u>	46
Item 1A:	Risk Factors	46
Item 2:	Unregistered Sales of Equity Securities and Use of Proceeds	47
Item 3:	Defaults upon Senior Securities	48
Item 4:	Submission of Matters to a Vote of Security Holders	48
Item 5:	Other Information	48
		40
Item 6:	<u>Exhibits</u>	48
<u>Signature</u>		49
2		

### CSX CORPORATION ITEM 1: FINANCIAL STATEMENTS

#### **CONSOLIDATED INCOME STATEMENTS** (Unaudited)

(Dollars in Millions, Except Per Share Amounts)

	Third Qu	ıarters	Nine Months			
	2007	2006	2007	2006		
Operating Revenue	\$ 2,501	\$ 2,418	\$ 7,453	\$ 7,170		
Operating Expense:						
Labor and Fringe	747	737	2,224	2,175		
Materials, Supplies and Other	501	496	1,566	1,455		
Fuel	304	300	853	841		
Depreciation	220	214	663	641		
Equipment and Other Rents	115	134	342	387		
Inland Transportation	60	63	177	181		
Gain on Insurance Recoveries (Note						
8)	(1)	(15)	(19)	(141)		
Total Operating Expense	1,946	1,929	5,806	5,539		
Operating Income	555	489	1,647	1,631		
Other Income and Expense						
Other Income - Net (Note 11)	17	25	17	33		
Interest Expense	(102)	(97)	(302)	(293)		
Earnings from Continuing						
Operations before						
Income Taxes	470	417	1,362	1,371		
Income Tax Expense	(173)	(89)	(501)	(408)		
Earnings From Continuing						
Operations	297	328	861	963		
Discontinued Operations (Note 4)	110	-	110	-		
Net Earnings	<b>\$ 407</b>	\$ 328	\$ 971	\$ 963		
Per Common Share (Note 2)						
Basic Earnings Per Share:						
From Continuing Operations	\$ 0.69	\$ 0.75	<b>\$ 1.98</b>	\$ 2.18		
Discontinued Operations	0.25	-	0.25	-		
Net Earnings	\$ 0.94	\$ 0.75	\$ 2.23	\$ 2.18		
Earnings Per Share, Assuming						
Dilution:						
From Continuing Operations	<b>\$ 0.67</b>	\$ 0.71	<b>\$ 1.89</b>	\$ 2.07		
Discontinued Operations	0.24	<del>-</del>	0.24	-		
Net Earnings	\$ 0.91	\$ 0.71	\$ 2.13	\$ 2.07		
<b>Average Common Shares Outstanding</b>						
(Thousands)	432,529	440,088	436,265	441,088		

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Average Common Shares Outstanding, Assuming Dilution (Thousands)	445,548	465,641	455,882	466,737	
Cash Dividends Paid Per Common Share	\$ 0.15	\$ 0.10	\$ 0.39	\$ 0.23	

See accompanying Notes to Consolidated Financial Statements.

### CSX CORPORATION ITEM 1: FINANCIAL STATEMENTS

#### CONSOLIDATED BALANCE SHEETS

(Dollars in Millions)

September 28, 2007	December 29, 2006
ASSETS	
Current Assets:	
Cash and Cash Equivalents \$ 660	\$ 461
Short-term Investments 576	439
Accounts Receivable, net of allowance for doubtful	
accounts of \$76 and \$82, respectively 1,173	1,174
Materials and Supplies 244	204
Deferred Income Taxes 229	251
Other Current Assets 98	143
Total Current Assets 2,980	2,672
Properties 28,569	27,715
Accumulated Depreciation (7,141)	(6,792)
Properties - Net 21,428	20,923
Investment in Conrail (Note 14) 624	607
Affiliates and Other Companies 355	336
Other Long-term Assets 218	591
Total Assets \$ 25,605	\$ 5,129
LIABILITIES AND SHAREHOLDERS' EQUITY	
Current Liabilities:	
Accounts Payable \$ 1,002	974
Labor and Fringe Benefits Payable 480	495
Casualty, Environmental and Other Reserves (Note 5) 241	253
Current Maturities of Long-term Debt 230	592
Short-term Debt 5	8
Income and Other Taxes Payable 109	114
Other Current Liabilities 101	86
Total Current Liabilities 2,168	2,522
Casualty, Environmental and Other Reserves (Note 5) 666	668
Long-term Debt (Note 7) 6,678	5,362
Deferred Income Taxes 5,931	6,110
Other Long-term Liabilities 1,385	1,525
Total Liabilities 16,828	16,187
Shareholders' Equity:	
Common Stock, \$1 Par Value 420	438
Other Capital 471	1,469
Retained Earnings (Note 4) 8,262	7,427

Accumulated Other Comprehensive Loss	(376)	(392)
Total Shareholders' Equity	8,777	8,942
Total Liabilities and Shareholders'		
Equity	\$ 25,605	\$ 25,129

See accompanying Notes to Consolidated Financial Statements.

### CSX CORPORATION ITEM 1: FINANCIAL STATEMENTS

#### CONSOLIDATED CASH FLOW STATEMENTS (Unaudited)

(Dollars in Millions)

	<b>Nine Months</b>			
	20	07	2	2006
OPERATING ACTIVITIES				
Net Earnings	\$	971	\$	963
Adjustments to Reconcile Net Earnings to Net Cash Provided:				
Depreciation		666		648
Deferred Income Taxes		154		46
Non-cash Discontinued Operations (Note 4)		(110)		-
Gain on Insurance Recoveries (Note 8)		(19)		(141)
Insurance Proceeds (Note 8)		10		104
Other Operating Activities		15		(63)
Changes in Operating Assets and Liabilities:				
Accounts Receivable		(17)		(133)
Other Current Assets		(54)		73
Accounts Payable		64		51
Income and Other Taxes Payable		153		(61)
Other Current Liabilities		(15)		(120)
Net Cash Provided by				
Operating Activities		1,818		1,367
INVESTING ACTIVITIES				
Property Additions		(1,195)		(1,204)
Insurance Proceeds (Note 8)		12		130
Purchases of Short-term Investments		(2,035)		(1,023)
Proceeds from Sales of Short-term Investments		1,914		1,072
Other Investing Activities		(9)		(9)
Net Cash Used in Investing		( )		(- /
Activities		(1,313)		(1,034)
FINANCING ACTIVITIES				
Short-term Debt - Net		(3)		12
Long-term Debt Issued (Note 7)		2,000		473
Long-term Debt Repaid		(712)		(499)
Dividends Paid		(170)		(101)
Stock Options Exercised (Note 3)		144		237
Shares Repurchased (Note 1)		(1,609)		(422)
Other Financing Activities		(1,00 <i>9)</i> 44		46
Net Cash Used in Financing		44		40
Activities		(306)		(254)
Net Increase in Cash and Cash Equivalents		199		79

#### CASH AND CASH EQUIVALENTS

Cash and Cash Equivalents at Beginning of Period	461	309
Cash and Cash Equivalents at		
End of Period	\$ 660	\$ 388

See accompanying Notes to Consolidated Financial Statements.

## CSX CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### **NOTE 1. Significant Accounting Policies**

#### **Background**

CSX Corporation ("CSX" and together with its subsidiaries, the "Company"), based in Jacksonville, Florida, is one of the nation's leading transportation companies. Surface Transportation, which includes the Company's rail and intermodal businesses, provides rail-based transportation services including traditional rail service and the transport of intermodal containers and trailers.

CSX's principal operating company, CSX Transportation, Inc. ("CSXT"), provides a crucial link to the transportation supply chain through its 21,000 mile rail network, which serves every major population center in 23 states east of the Mississippi River, the District of Columbia and the Canadian provinces of Ontario and Quebec. CSX Intermodal, Inc. ("Intermodal"), one of the nation's largest coast-to-coast intermodal transportation providers, a stand-alone, integrated company linking customers to railroads via trucks and terminals.

CSX's other holdings include CSX Hotels, Inc., a resort doing business as The Greenbrier, located in White Sulphur Springs, West Virginia, and CSX Real Property, Inc., an organization responsible for real estate sales, leasing, acquisition and management and development activities.

#### Basis of Presentation

In the opinion of management, the accompanying consolidated financial statements of CSX contain all normal, recurring adjustments necessary to fairly present the following:

- Consolidated Balance Sheets at September 28, 2007 and December 29, 2006;
- •Consolidated Income Statements for the quarters and nine months ended September 28, 2007 and September 29, 2006; and
- Consolidated Cash Flow Statements for the nine months ended September 28, 2007 and September 29, 2006.

Certain prior-year data have been reclassified to conform to the 2007 presentation.

## CSX CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### NOTE 1. Significant Accounting Policies, continued

Pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"), certain information and disclosures normally included in the notes to the annual financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been omitted from these interim financial statements. CSX suggests that these financial statements be read in conjunction with the audited financial statements and the notes included in CSX's most recent Annual Report on Form 10-K, prior Quarterly Reports on Form 10-Q and any Current Reports on Form 8-K.

#### Fiscal Year

CSX follows a 52/53 week fiscal reporting calendar with the last day of each reporting period ending on a Friday:

- The third fiscal quarters of 2007 and 2006 consisted of 13 weeks ending on September 28, 2007 and September 29, 2006, respectively.
- The nine month periods of 2007 and 2006 consisted of 39 weeks ending on September 28, 2007 and September 29, 2006, respectively.

Except as otherwise specified, references to "third quarter(s)" or "nine months" indicate CSX's fiscal periods ending September 28, 2007 or September 29, 2006, and comparisons are to the corresponding period of the prior year.

#### Other Items - Share Repurchases

Currently, CSX has the authority to purchase up to \$3 billion of its outstanding common stock. CSX intends to complete the \$3 billion repurchase program by the end of 2008. The timing, method, amount of repurchase transactions and the source of funds to effect any repurchase will be determined by the Company's management based on its evaluation of market conditions, share price and other factors. While it is not management's intention, the program may be suspended or discontinued at any time.

Total share repurchases under all publicly announced plans was as follows:

Third Quarters				Nine Months			
2007	7	200	6	20	07	200	6
	21		9		38		13
\$	882	\$	272	\$	1,609	\$	422
		2007	<b>2007</b> 200	<b>2007</b> 2006 <b>21</b> 9	<b>2007</b> 2006 <b>20 21</b> 9	<b>2007</b> 2006 <b>2007</b> 21 9 38	<b>2007</b> 2006 <b>2007</b> 200 <b>21</b> 9 <b>38</b>

## CSX CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### **NOTE 2.** Earnings Per Share

The following table sets forth the computation of basic earnings per share and earnings per share, assuming dilution:

		Third Quarters 2007 2000			Nine M 2007		Months 2006		
Numerator (Millions):	Earnings from Continuing Operations Interest Expense on Convertible Debt - Net of	\$	297	\$	328	\$	861	\$	963
	Tax Net Earnings from Continuing Operations,		-		1		2		3
	If-Converted Discontinued Operations - Net of Tax Net Earnings, If-Converted		297 110 407		329 - 329		863 110 973		966 - 966
	Interest Expense on Convertible Debt - Net of Tax Net Earnings	\$	407	\$	(1) 328	\$	(2) <b>971</b>	\$	(3) 963
Denominator (Thousan	nds):								
	Average Common Shares Outstanding Convertible Debt Stock Options (a)	43	32,529 6,547 4,722		10,088 19,456 5,708		36,265 13,238 5,171	1	1,088 9,456 5,985
	Other Potentially Dilutive Common Shares Average Common Shares Outstanding,		1,750		389		1,208		208
	Assuming Dilution	<b>4</b> 4	15,548	46	55,641	45	55,882	46	66,737
Basic Earnings Per Sh	are: Income from Continuing Operations Discontinued Operations	\$	0.69 0.25	\$	0.75	\$	1.98 0.25	\$	2.18
	Net Earnings	\$	0.94	\$	0.75	\$	2.23	\$	2.18
Earnings Per Share, A									
	Income from Continuing Operations Discontinued Operations Not Formings	\$	0.67 0.24 0.91	\$ \$	0.71 - 0.71	\$	1.89 0.24 2.13	\$ \$	2.07
	Net Earnings	\$	0.91	Ф	0.71	\$	2.13	Ф	2.07

<sup>(</sup>a) In calculating diluted earnings per share, SFAS 128, Earnings per Share requires the Company to include the potential shares that would be outstanding if all outstanding stock options were exercised offset by shares the Company could repurchase using all the proceeds from these hypothetical exercises. This number is different from outstanding stock options, which is included in Note 3, Share-Based Compensation.

Basic earnings per share is based upon the weighted-average number of common shares outstanding. Earnings per share, assuming dilution, is based on the weighted-average number of common shares outstanding adjusted for the effect of the following types of potentially dilutive common shares:

convertible debt,

- employee stock options, and
- other equity awards, which include unvested restricted stock and long-term incentive awards.

#### **Table of Contents**

## CSX CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### NOTE 2. Earnings Per Share, continued

Emerging Issues Task Force (EITF) 04-8, *The Effect of Contingently Convertible Debt on Diluted Earnings Per Share*, required CSX to include additional shares in the computation of earnings per share, assuming dilution. The amount included in diluted earnings per share represents the number of shares that would be issued if all of CSX's convertible debentures were converted into CSX common stock.

When convertible debentures are converted into CSX common stock, the newly-issued shares are included in the calculation of both basic and diluted earnings per share. During third quarter and nine months of 2007, \$37 million and \$374 million of face value convertible debentures were converted into 1 million and 13 million shares of CSX common stock, respectively. No material conversions occurred during 2006. At September 2007, \$174 million face value remained outstanding convertible into 6 million shares.

Stock options are excluded from the computation of earnings per share, assuming dilution, when option exercise prices are greater than the average market price of the common shares during the period. In 2007, all stock options were dilutive. Therefore, no stock options were excluded from the calculation.

## CSX CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### **NOTE 3. Share-Based Compensation**

CSX share-based compensation plans primarily include long-term incentive plans, restricted stock awards, stock options and stock plans for Directors. CSX has not granted stock options since 2003. Awards granted under the various plans are determined and approved by the Compensation Committee of the Board of Directors or, in certain circumstances, by the Chief Executive Officer for awards to management employees other than senior executives. The Governance Committee of the Board of Directors approves awards granted to the Company's non-management Directors.

In May 2007, performance units were granted to certain layers of management under a new Long-term Incentive Plan adopted under the CSX Omnibus Incentive Plan. This plan provides for a three-year cycle ending in fiscal year 2009. Similar to the two existing plans, the key financial target is Surface Transportation operating ratio, which is defined as annual operating expenses divided by revenue of the Company's rail and intermodal businesses and is calculated excluding certain non-recurring items. Grants were made in performance units and are payable in CSX common stock. The payout range for the majority of participants will be between 0% and 200% of the original grant, with each unit being equivalent to one share of CSX stock. The payout for certain senior executive officers is subject to a 20% increase or decrease based upon certain additional pre-established financial targets. This could result in a maximum payout of 240% of the original grant. However, any payout to certain senior executive officers is also subject to a reduction of up to 30% at the discretion of the Compensation Committee of the Board of Directors based upon Company performance against certain CSX strategic initiatives.

Total pre-tax expense associated with share-based compensation and its related income tax benefit was as follows:

	<b>Third Quarters</b>				<b>Nine Months</b>			
(Dollars in Millions)		)7	2006		2007		20	006
Share-Based Compensation Expense <sup>(a)</sup> Income Tax Benefit	\$	14 5	\$	11 4	\$	45 17	\$	23 8

(a) Share-based compensation expense for nine months 2007 primarily included amounts incurred from the two long-term incentive programs approved in May 2006 and the long-term incentive program that was approved in May 2007. Overall, share-based compensation expense increased for nine months 2007 due to the timing of when the 2006 plans were approved and the addition of the 2007 plan.

The following table provides information about stock options exercised:

	Third Qu	ıarters	<b>Nine Months</b>			
(In Thousands)	2007	2006	2007	2006		
Number of Stock Options Exercised	732	692	7.206	10,988		

As of September 2007, CSX had approximately 12 million stock options outstanding. 10

#### **Table of Contents**

## CSX CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### **NOTE 4. Income Taxes**

CSX and its subsidiaries are subject to U.S. federal income tax as well as income tax of multiple state jurisdictions. The Company has substantially concluded all U.S. federal income tax examinations for years through 2003 and substantially all other income tax matters have been concluded for years through 1998. Federal income tax returns for 2004 through 2006 are currently under examination.

In the third quarter of 2007, the Internal Revenue Service completed its review of the Company's pre-filing agreement, which is an early review of specific transactions. The Company recorded an income tax benefit of \$110 million in the third quarter of 2007, primarily associated with the resolution of income tax matters related to former activities of the container shipping and marine service businesses. This third quarter benefit is recorded as discontinued operations as the Company no longer operates in these businesses. This benefit is associated with tax basis adjustments, foreign dividends and foreign tax credits from operations over a multi-year period.

CSX adopted FASB Interpretation 48, *Accounting for Uncertainty in Income Taxes* ("FIN 48"), at the beginning of fiscal year 2007. As a result of the implementation, the Company recognized a \$34 million decrease to reserves for uncertain tax positions. This decrease has two components of which amounts directly related to CSX were \$31 million and unconsolidated subsidiaries accounted for under the equity method of accounting were \$3 million. This decrease was recorded as a cumulative effect adjustment to the beginning balance of retained earnings on the Balance Sheet.

At the beginning of 2007, CSX had approximately \$207 million of total gross unrecognized tax benefits after adjustment for the \$34 million decrease to reserves mentioned above. Of this total, \$197 million (net of the federal benefit on state issues) represented the amount of unrecognized tax benefits that, if recognized, would favorably affect the effective income tax rate in any future periods.

As of the end of the third quarter 2007, CSX had approximately \$60 million of total gross unrecognized tax benefits. Of this total, \$50 million (net of federal benefit on state issues) represented the amount of unrecognized tax benefits that, if recognized, would favorably impact the effective income tax rate. The decrease in unrecognized tax benefits primarily related to the discontinued operations benefit of \$110 million. The Company estimates that approximately \$15 million of the unrecognized tax benefits for various state and federal income tax matters will be resolved over the next 12 months.

## CSX CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### **NOTE 4.** Income Taxes, continued

CSX's continuing practice is to recognize interest and/or penalties related to income tax matters in income tax expense. As of the beginning of 2007, the Company had \$52 million accrued for interest and \$0 accrued for penalties. At the end of the third quarter 2007, the Company had \$26 million accrued for interest and \$0 accrued for penalties. The decrease for interest is primarily related to the income tax benefit recorded as discontinued operations in the third quarter of 2007.

#### NOTE 5. Casualty, Environmental and Other Reserves

Casualty, environmental and other reserves were determined to be critical accounting estimates due to the need for significant management judgments. They are provided for in the Consolidated Balance Sheets as follows:

(Dollars in Millions)	~	Septembe	,		December 29, 2006					
	Cur	rent Long	-term	Total	Cu	rrent Long	g-term To	otal		
Casualty	\$	142 \$	490	\$ 632	\$	172 \$	465 \$	637		
Separation		16	93	109		20	100	120		
Environmental		51	26	77		26	45	71		
Other		32	57	89		35	58	93		
Total	\$	241 \$	666	\$ 907	\$	253 \$	668 \$	921		

Details with respect to each type of reserve are described below. Actual settlements and claims received could differ. The final outcome of these matters cannot be predicted with certainty. Considering the legal defenses available, the liabilities that have been recorded and other factors, it is the opinion of management that none of these items, when finally resolved, will have a material effect on the Company's results of operations, financial condition or liquidity. However, should a number of these items occur in the same period, they could have a material effect on the results of operations, financial condition or liquidity in a particular quarter or fiscal year.

#### Casualty

Casualty reserves represent accruals for personal injury and occupational claims. Currently, no individual claim is expected to exceed the Company's self-insured retention amount. To the extent the value of an individual claim exceeds the self-insured retention amount, CSX would present the liability on a gross basis with a corresponding receivable for insurance recoveries. Personal injury and occupational claims are presented on a gross basis and in accordance with Statement of Financial Accounting Standards ("SFAS") 5, Accounting for Contingencies.

#### **Table of Contents**

## CSX CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### NOTE 5. Casualty, Environmental and Other Reserves, continued

These reserves fluctuate with estimates provided by independent third parties reviewed by management, offset by the timing of individual payments. Most of the claims were related to CSXT.

#### Personal Injury

Personal injury reserves represent liabilities for employee work-related and third party injuries. Work-related injuries for CSXT employees are primarily subject to the Federal Employers' Liability Act ("FELA"). In addition to FELA liabilities, employees of other CSX subsidiaries are covered by various state workers' compensation laws, the Federal Longshore and Harbor Worker's Compensation Program or the Maritime Jones Act.

CSXT retains an independent actuarial firm to assist management in assessing the likely cost of personal injury claims and cases. An analysis is performed by the independent actuarial firm semi-annually and is reviewed by management. The methodology used by the actuary includes a development factor to reflect growth or reduction in the value of these personal injury claims. It is based largely on CSXT's historical claims and settlement experience. Actual results may vary from estimates due to the type and severity of the injury, costs of medical treatments, and uncertainties in litigation.

Based on management's review of its semi-annual actuarial analysis performed by an independent actuarial firm, personal injury reserves were reduced by \$30 million during second quarter 2007. This reduction is due to a trend of significant decreases in the number and severity of work-related injuries for CSXT employees since 2003 and was included as a reduction to Materials, Supplies and Other in the Consolidated Income Statements.

#### **Occupational**

Occupational claims arise from allegations of exposures to certain materials in the workplace, such as asbestos, solvents (which include soaps and chemicals) and diesel fuels or allegations of chronic physical injuries resulting from work conditions, such as repetitive stress injuries, carpal tunnel syndrome and hearing loss.

The Company retains a third party specialist with extensive experience in performing asbestos and other occupational studies to assist management in assessing the value of the Company's claims and cases. The analysis is performed by the specialist semi-annually and is reviewed by management. The methodology used by the specialist includes an estimate of future anticipated claims based on the Company's trends in average historical claim filing rates, future anticipated dismissal rates and settlement rates.

#### **Table of Contents**

## CSX CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### NOTE 5. Casualty, Environmental and Other Reserves, continued

#### **Separation**

Separation liabilities provide for the estimated costs of implementing workforce reductions, improvements in productivity and certain other cost reductions at the Company's major transportation units since 1991. These liabilities are expected to be paid out over the next 15 to 20 years from general corporate funds and may fluctuate depending on the timing of payments and associated taxes.

#### **Environmental**

The Company is a party to various proceedings related to environmental issues, including administrative and judicial proceedings, involving private parties and regulatory agencies. The Company has been identified as a potentially responsible party at approximately 244 environmentally impaired sites. Many of those are, or may be, subject to remedial action under the Federal Comprehensive Environmental Response, Compensation and Liability Act of 1980, or CERCLA, also known as the Superfund law, or similar state statutes. Most of these proceedings arose from environmental conditions on properties used for ongoing or discontinued railroad operations. However, a number of these proceedings are based on allegations that the Company, or its predecessors, sent hazardous substances to facilities owned or operated by others for treatment or disposal. In addition, some of the Company's land holdings were leased to others for commercial or industrial uses that may have resulted in releases of hazardous substances or other regulated materials onto the property and could give rise to proceedings against the Company.

In accordance with Statement of Position 96-1, *Environmental Remediation Liabilities*, the Company reviews its role with respect to each site identified at least once a quarter. Based on the review process, the Company has recorded amounts to cover anticipated contingent future environmental remediation costs with respect to each site to the extent such costs are estimable and probable. The recorded liabilities for estimated future environmental costs are undiscounted and include amounts representing the Company's estimate of unasserted claims, which the Company believes to be immaterial. The liability includes future costs for remediation and restoration of sites as well as any significant ongoing monitoring costs, but excludes any anticipated insurance recoveries.

## CSX CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### NOTE 5. Casualty, Environmental and Other Reserves, continued

Currently, the Company does not possess sufficient information to reasonably estimate the amounts of additional liabilities, if any, on some sites until completion of future environmental studies. In addition, conditions that are currently unknown could, at any given location, result in exposure, the amount and materiality of which cannot presently be reliably estimated. Based upon information currently available, however, the Company believes its environmental reserves are adequate to fund remedial actions to comply with present laws and regulations and that the ultimate liability for these matters, if any, will not materially affect its overall results of operations, financial condition or liquidity.

#### Other

Other reserves include liabilities for various claims, such as longshoremen disability claims, freight claims and claims for property, automobile and general liability. These liabilities are accrued at the estimable and probable amount in accordance with SFAS 5.

#### **NOTE 6.** Commitments and Contingencies

#### **Purchase Commitments**

CSXT has a commitment under a long-term maintenance program that currently covers 43% of CSXT's fleet of locomotives. The agreement is based upon the maintenance cycle for each locomotive. Under CSXT's current obligations, the agreement will expire no earlier than 2028 and may last until 2031 depending on the timing of when certain locomotives are placed in service. The costs expected to be incurred throughout the duration of the agreement fluctuate as locomotives are placed into, or removed from, service or as required maintenance schedules are adjusted. CSXT may terminate the agreement at its option after 2012, though such action would trigger certain liquidated damages provisions.

The following table summarizes CSXT's payments under the long-term maintenance program:

	Third Quarters					Nine Months			
(Dollars in Millions)	2007	7	20	006	20	07	20	06	
Amounts Paid	\$	57	\$	47	\$	158	\$	136	

## CSX CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### NOTE 6. Commitments and Contingencies, continued

#### Insurance

The Company maintains numerous insurance programs, most notably for third-party casualty liability and for Company property damage and business interruption with substantial limits. A specific amount of risk (\$25 million per occurrence) is retained by the Company on each of the casualty and non-catastrophic property programs. The Company retains \$50 million of risk per occurrence for its catastrophic property coverage. For information on insurance issues resulting from the effects of Hurricane Katrina on the Company's operations and assets, see Note 8, Hurricane Katrina.

#### Guarantees

CSX and its subsidiaries are contingently liable, individually and jointly with others, as guarantors of approximately \$75 million in obligations principally relating to leased equipment, vessels and joint facilities used by the Company in its current and former business operations. Utilizing the Company's guarantee for these obligations allows the obligor to take advantage of lower interest rates and obtain other favorable terms. Guarantees are contingent commitments issued by the Company that could require CSX or one of its affiliates to make payment to or to perform certain actions for the beneficiary of the guarantee based on another entity's failure to perform.

At the end of third quarter 2007, the Company's guarantees primarily related to the following:

- •Guarantee of approximately \$64 million of obligations of a former subsidiary, CSX Energy, in connection with a sale-leaseback transaction. CSX is, in turn, indemnified by several subsequent owners of the subsidiary against payments made with respect to this guarantee. Management does not expect that the Company will be required to make any payments under this guarantee for which CSX will not be reimbursed. CSX's obligation under this guarantee will be completed in 2012.
- Guarantee of approximately \$11 million of lease commitments assumed by A.P. Moller-Maersk ("Maersk") for which CSX is contingently liable. CSX believes Maersk will fulfill its contractual commitments with respect to such lease commitments, and CSX will have no further liabilities for those obligations. CSX's obligation under this guarantee will be completed in 2011.

## CSX CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### NOTE 6. Commitments and Contingencies, continued

As of third quarter 2007, the Company has not recognized any liabilities in its financial statements in connection with any guarantee arrangements. The maximum amount of future payments the Company could be required to make under these guarantees is the amount of the guarantees themselves.

#### Fuel Surcharge Antitrust Litigation

Since May 2007, at least 26 putative class action suits have been brought in various federal district courts against CSXT and the four other U.S.-based Class I railroads. The lawsuits contain substantially similar allegations to the effect that the defendants' fuel surcharge practices relating to contract and unregulated traffic resulted from an illegal conspiracy in violation of antitrust laws. The suits seek unquantified treble damages allegedly sustained by purported class members, attorneys' fees and other relief. All but three of the lawsuits purport to be filed on behalf of a class of shippers that allegedly purchased rail freight transportation services from the defendants through the use of contracts or through other means exempt from rate regulation during defined periods commencing as early as June 2003 and were assessed fuel surcharges. Three of the lawsuits purport to be on behalf of indirect purchasers of rail services.

In July 2007, CSXT received a grand jury subpoena from the New Jersey Office of the Attorney General seeking information related to the same fuel surcharges that are the subject of the purported class actions. It is possible that additional federal or state agencies could initiate investigations into similar matters.

CSXT believes that its fuel surcharge practices are lawful. Accordingly, CSXT intends to vigorously defend itself against the purported class actions, which it believes are without merit. CSXT cannot predict the outcome of the putative class action lawsuits, which are in their preliminary stages, or of any government investigations, charges, or additional litigation that may be filed in the future. Penalties for violating antitrust laws can be severe, involving both potential criminal and civil liability. CSXT is unable to assess at this time the possible financial impact of this litigation. CSXT has not accrued any liability for an adverse outcome in the litigation. If a material adverse outcome were to occur and be sustained, it could have a material adverse impact on the Company's results of operations, financial condition and liquidity.

## CSX CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### NOTE 6. Commitments and Contingencies, continued

#### Other Legal Proceedings

In addition to the matter described above, the Company is involved in litigation incidental to its business and is a party to a number of legal actions and claims, various governmental proceedings and private civil lawsuits, including, but not limited to, those related to environmental matters, FELA claims by employees, other personal injury claims and disputes and complaints involving certain transportation rates and charges. Some of the legal proceedings include claims for compensatory as well as punitive damages and others are, or are purported to be, class actions. While the final outcome of these matters cannot be predicted with certainty, considering, among other things, the meritorious legal defenses available and liabilities that have been recorded along with applicable insurance, it is currently the opinion of CSX management that none of these items will have a material adverse effect on the Company's results of operations, financial condition or liquidity. An unexpected adverse resolution of one or more of these items, however, could have a material adverse effect on the Company's results of operations, financial condition or liquidity in a particular quarter or fiscal year.

## CSX CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### NOTE 7. Debt and Credit Agreements

Total activity related to Long-term Debt and Current Maturities of Long-term Debt for nine months 2007 was as follows:

(Dollars in Millions)	Debt Ac	tivity
Total Long-term Debt at December 29, 2006(a)	\$	5,954
2007 Long-term Debt Activity:		
Issued		2,000
Repaid		(712)
Converted into CSX stock		(374)
Discount amortization and other		40
Total Long-term Debt at September 28, 2007 <sup>(b)</sup>	\$	6,908

- (a) Total Long-term Debt at September 29, 2006 includes Long-term Debt of \$5,362 million and Current Maturities of Long-term Debt of \$592 million.
- (b) Total Long-term Debt at September 28, 2007 includes Long-term Debt of \$6,678 million and Current Maturities of Long-term Debt of \$230 million.

#### Debt Issuance

In September 2007, CSX issued \$400 million in one series of unsecured notes, which bear interest at 5.75% and mature on March 15, 2013, and \$600 million in another series of unsecured notes, which bear interest at 6.25% and mature on March 15, 2018. Each series of notes is included in the Consolidated Balance Sheets under Long-term Debt and may be redeemed by CSX at any time. The net proceeds from the sale of the notes will be used for general corporate purposes, which may include repurchases of CSX common stock, capital expenditures, working capital requirements, improvements in productivity and other cost reductions at the Company's major transportation units. For nine months 2007, CSX's long-term debt issuances totaled \$2 billion.

## CSX CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### NOTE 7. Debt and Credit Agreements, continued

#### Convertible Debentures

In October 2001, CSX issued approximately \$564 million aggregate principal amount at maturity of zero coupon convertible debentures (the "debentures") due October 30, 2021, for an initial offering price of approximately \$462 million.

Holders currently may convert their debentures into shares of CSX common stock at a conversion rate of 35.49 common shares per \$1,000 principal amount at maturity of debentures. During third quarter and nine months of 2007, \$37 million and \$374 million face value of debentures were converted into 1 million and 13 million shares of CSX common stock, respectively. No material conversions occurred during 2006. At September 2007, \$174 million face value remained outstanding convertible into 6 million shares.

#### **Revolving Credit Facility**

In May 2006, CSX entered into a \$1.25 billion, five-year unsecured revolving credit facility with a group of lending banks, including JPMorgan Chase Bank, N.A., which is acting as the administrative agent. In May 2007, with the consent of the lenders and in accordance with the facility's terms, CSX extended the maturity date of the facility an additional year, to May 2012. As of September 28, 2007, the facility was not drawn on, and CSX was in compliance with all covenant requirements under the facility.

## CSX CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### **NOTE 8.** Hurricane Katrina

In August 2005, Hurricane Katrina caused extensive damage to Company assets on the Gulf Coast, including damage to track infrastructure and bridges. Operations were returned to pre-hurricane conditions by the end of first quarter 2006. In 2005, the Company had insurance coverage of \$535 million, after a \$25 million deductible (per occurrence), for fixed asset replacement, incremental expenses and lost profits. Management's current loss estimate is approximately \$450 million.

The Company's insurance policies do not prioritize coverage based on types of losses. As claims are submitted to the insurance companies, they are reviewed and preliminary payments made until all losses are incurred and documented. A final payment will be made once the Company and its insurers agree on the total measurement value of the claim. Through September 2007, the Company had collected insurance payments of \$359 million.

Gains on insurance from claims related to Hurricane Katrina were as follows:

	Third Quarters				<b>Nine Months</b>			
	2007		200	6		2007	2006	
Gain on Insurance Recoveries	\$	1	\$	15	\$	19	\$ 141	

The gains were attributable to recovering amounts in excess of the net book value of damaged fixed assets and to recording recoveries related to lost profits. Additional cash proceeds are expected and will result in future gain recognition.

Cash proceeds from the insurers are not specific to the types of losses and so the Company allocated the proceeds ratably among the three types of losses mentioned above for cash flow presentation. Allocated cash proceeds for lost profits and incremental expenses are classified as operating activities and were \$10 million and \$104 million for the nine months ended 2007 and 2006, respectively, since these were related directly to revenue and expenses from operations. Allocated cash proceeds for fixed asset damage are classified as investing activities and were \$12 million and \$130 million for the nine months ended 2007 and 2006, respectively, since they had a direct relationship to money the Company spent on property additions to repair the hurricane-damaged assets and were recorded in the same category.

Additional information about the effects of Hurricane Katrina is included in CSX's most recent Annual Report on Form 10-K.

#### **Table of Contents**

## CSX CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### **NOTE 9. Derivative Financial Instruments**

CSX uses derivative financial instruments to manage its overall exposure to fluctuations in interest rates, and has previously used such instruments to manage exposure to fluctuations in fuel costs.

#### **Interest Rate Swaps**

During second quarter 2007, CSX repaid \$450 million of debentures that matured and called \$150 million of debentures due in 2032. As a result, CSX also settled the interest rate swaps related to these debentures. As of September 2007, CSX had a \$35 million outstanding interest rate swap. This swap did not have a material impact on interest expense.

#### Fuel Hedging

In 2003, CSX began a program to hedge a portion of CSXT's future locomotive fuel purchases. This program was established to manage exposure to fuel price fluctuations. To minimize this risk, CSX entered into a series of swaps. CSX suspended entering into new swaps in its fuel hedge program in the third quarter of 2004 and there are currently no outstanding contracts.

Fuel hedging activity reduced fuel expense for the third quarter and nine months of 2006 by \$1 million and \$55 million, respectively. Since fourth quarter 2006, there has been no impact on fuel expense because all contracts had expired prior to that time.

## CSX CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### **NOTE 10. Other Comprehensive Income (Loss)**

Other comprehensive income (loss) refers to revenues, expenses, gains and losses that, under generally accepted accounting principles, are included in comprehensive income, a component of Shareholders' Equity within the Consolidated Balance Sheets, rather than Net Earnings on the Consolidated Income Statements. Under existing accounting standards, other comprehensive income (loss) for CSX may include the amortization of unrecognized gains and losses and prior service cost related to pension and other postretirement benefit plans and activity related to derivative financial instruments designated as cash flow hedges.

The following table provides a reconciliation of net earnings reported in the Consolidated Income Statements to comprehensive income:

		Third Quarters			rs	<b>Nine Months</b>			
(Dollars in Millions)		20	07	20	06	20	07	20	06
Net Earnings		\$	407	\$	328	\$	971	\$	963
Other Compreher	nsive Income (Loss):								
	Pension and Other Postretirement								
	Benefit Costs		3		-		14		-
	Fair Value of Fuel Derivatives		-		-		-		(30)
	Other		4		-		2		(1)
Comprehensive Income		\$	414	\$	328	\$	987	\$	932

Other comprehensive income (loss) has declined over time as a result of a decrease in the number of fuel derivative contracts outstanding. CSX suspended entering into new fuel derivative contracts in the third quarter of 2004 and there are currently no outstanding fuel derivative contracts. (See Note 9, Derivative Financial Instruments.)

## CSX CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### **NOTE 11. Other Income – Net**

Other Income – Net consists of the following:

	Third Quarters						<b>Nine Months</b>			
(Dollars in Millions)	2007	'	2006		200	7	200	6		
Interest Income <sup>(a)</sup>		13	1	0		41		29		
Income from Real Estate and Resort Operations <sup>(b)</sup>		5	1	3		<b>(9)</b>		6		
Minority Interest <sup>(c)</sup>		<b>(8)</b>	(:	5)		<b>(18)</b>		(16)		
$Miscellaneous^{(d)}$		7		7		3		14		
Other Income - Net	\$	<b>17</b>	\$ 2	25	\$	<b>17</b>	\$	33		

- (a) Interest income includes amounts earned from CSX's cash and short-term investments.
- (b) Income from Real Estate and Resort Operations includes the results of operations of the Company's real estate sales, leasing, acquisition and management and development activities as well as the results of operations from CSX Hotels, Inc., a resort doing business as The Greenbrier, located in White Sulphur Springs, West Virginia.
- (c) Minority Interest represents an allocation of earnings to minority owners for subsidiaries that CSX controls but does not completely own. As earnings from partially owned consolidated subsidiaries increases, Minority Interest expense will also increase.
- (d) Miscellaneous income is comprised of earnings from certain CSX non-consolidated subsidiaries, investment gains and losses and other non-operating activities.

#### **NOTE 12. Business Segments**

The Company operates primarily in two business segments: rail and intermodal. The rail segment provides rail freight transportation over a network of approximately 21,000 route miles in 23 states, the District of Columbia and the Canadian provinces of Ontario and Quebec. The intermodal segment provides integrated rail and truck transportation services and operates a network of dedicated intermodal facilities across North America. These segments are strategic business units that offer different services and are managed separately. Performance is evaluated and resources are allocated based on several factors, of which the principal financial measures are business segment operating income and operating ratio. The accounting policies of the segments are the same as those described in Note 1, Significant Accounting Policies, in CSX's most recent Annual Report on Form 10-K.

Consolidated operating income includes the results of operations of Surface Transportation and other operating income. Other operating income includes the gain amortization on the conveyance of CSX Lines, a former Marine Services subsidiary, net sublease income from assets formerly included in the Company's Marine Services segment and other items.

## CSX CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### NOTE 12. Business Segments, continued

Business segment information for third quarters and nine months 2007 and 2006 is as follows:

(Dollars in Millions)	Rail		Rail		Surface Transportation il Intermodal		Total		Other		Total	
Third Quarter - 2007 Revenues from External Customers Segment Operating Income	\$	2,164 489	\$	337 63	\$	2,501 552	\$	3	\$	2,501 555		
Third Quarter - 2006 Revenues from External Customers Segment Operating Income	\$	2,054 414	\$	364 75	\$	2,418 489	\$	-	\$	2,418 489		
Nine Months - 2007 Revenues from External Customers Segment Operating Income	\$	6,455 1,459	\$	998 183	\$	7,453 1,642	\$	5	\$	7,453 1,647		
Nine Months - 2006 Revenues from External Customers Segment Operating Income	\$	6,116 1,421	\$	1,054 200	\$	7,170 1,621		- 10	\$	7,170 1,631		

#### **NOTE 13.** Employee Benefit Plans

The Company sponsors defined benefit pension plans principally for salaried, management personnel. The plans provide eligible employees with retirement benefits based predominantly upon years of service and compensation rates near retirement. For employees hired after December 31, 2002, benefits are determined based on a cash balance formula, which provides benefits by utilizing interest and pay credits based upon age, service and compensation. CSX made contributions of \$21 million during the nine months of 2007 to its defined benefit pension plans. Additional contributions may be made based on management's discretion.

In addition to these plans, CSX sponsors a post-retirement medical plan and one life insurance plan that provide benefits to full-time, salaried, management employees hired prior to January 1, 2003, upon their retirement, if certain eligibility requirements are met. The post-retirement medical plan is contributory (partially funded by retirees), with retiree contributions adjusted annually. The life insurance plan is non-contributory.

## CSX CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### NOTE 13. Employee Benefit Plans, continued

The following tables describe the components of net periodic benefit cost:

	Pension Benefits								
(Dollars in Millions)	Third Quarters					<b>Nine Months</b>			
	200	7	2006		200	7	200	)6	
Service Cost	\$	8	\$	10	\$	25	\$	28	
Interest Cost		29		26		86		79	
Expected Return on Plan Assets		<b>(29)</b>		(29)		(88)		(88)	
Amortization of Prior Service Cost		1		1		3		3	
Amortization of Net Loss		8		8		23		25	
Net Periodic Benefit Cost	\$	17	\$	16	\$	49	\$	47	

	Other Benefits									
(Dollars in Millions)	Third Qu	<b>Nine Months</b>								
	2007		200	)6	200'	7	200	6		
Service Cost	\$	2	\$	2	\$	5	\$	5		
Interest Cost		5		5		15		16		
Amortization of Prior Service Cost		<b>(1)</b>		(1)		<b>(4)</b>		(4)		
Amortization of Net Loss		1		2		3		6		
Net Periodic Benefit Cost		7		8		19		23		

## CSX CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### **NOTE 14.** Related Party Transactions

CSX and Norfolk Southern Corporation ("NS") jointly own Conrail Inc. ("Conrail") through a limited liability company. CSX has a 42% economic interest and 50% voting interest in the jointly-owned entity, and NS has the remainder of the economic and voting interests. CSX applies the equity method of accounting to its investment in Conrail, and Conrail's equity earnings are included in Materials, Supplies and Other in the Consolidated Income Statements.

As required by SFAS 57, *Related Party Disclosures*, the Company has identified below amounts owed to Conrail or its affiliates representing expenses incurred under the operating, equipment and shared area agreements with Conrail. The Company also executed two promissory notes with a subsidiary of Conrail which are included in Long-term Debt on the Consolidated Balance Sheets.

	September 28, December 29						
(Dollars in Millions)	200	<b>)7</b> 20	06				
<b>Balance Sheet Information:</b>							
CSX Payable to Conrail	\$	<b>63</b> \$	48				
Promissory Notes Payable to Conrail Subsidiary							
4.40% CSX Promissory Note due October 2035	\$	<b>73</b> \$	73				
4.52% CSXT Promissory Note due March 2035	\$	23 \$	23				

Interest expense from the promissory notes with a subsidiary of Conrail and Conrail Rents, Fees, and Services expense was as follows:

	Thir	rd Qua	rters	Nine Months					
(Dollars in Millions)	2007		2006	2007		2006			
<b>Income Statement Information:</b>									
Interest Expense Related to Conrail	\$	1 \$	1	\$	3 \$	3			
Conrail Rents, Fees, and Services (a)	\$	<b>26</b> \$	22	\$	<b>72</b> \$	68			

(a) Conrail Rents, Fees and Services represent expenses paid to Conrail related to right-of-way usage fees, equipment rental, other service related charges and fair value write-up amortization. Beginning in 2007, these amounts have been included in Materials, Supplies and Other on the Consolidated Income Statements. The amounts disclosed above do not include CSX's 42% portion of Conrail's earnings, which are also included in Materials, Supplies and Other and amounted to \$7 million and \$3 million for third quarters 2007 and 2006, respectively, and \$13 million and \$9 million for the nine months of 2007 and 2006, respectively.

Additional information about the investment in Conrail is included in CSX's most recent Annual Report on Form 10-K.

### CSX CORPORATION ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### STRATEGIC OVERVIEW

CSX Corporation ("CSX" and together with its subsidiaries, the "Company"), provides customers access to a modern transportation network that connects ports, production and distribution centers to markets in the Northeast, Midwest and the rapidly growing southern states. The Company transports a diversified portfolio of products, from domestically abundant coal to emerging ethanol, from automobiles produced by traditional American manufacturers to "new domestic" factories owned by European, Japanese and Korean companies, and from life-essential chemicals to life-enriching consumer electronics. Additionally, the Company serves every major market in the eastern United States and has direct access to all Atlantic and Gulf Coast ports, as well as access to Pacific ports through alliances with western railroads. Overall, the Company's transportation network encompasses approximately 21,000 route miles of track in 23 states, the District of Columbia and the Canadian provinces of Ontario and Quebec.

As the nation consumes increasingly higher quantities of imported goods, those products must be transported across the country in a way that protects the environment, takes traffic off an already congested highway system, and minimizes fuel consumption and transportation costs. The Company's transportation network, located in the largest and fastest-growing population centers in the nation, is well-positioned to capitalize on consumption growth trends. In this regard, more than two-thirds of Americans live within the Company's service territory, accounting for about three-quarters of the nation's consumption.

The Company has made substantial strides in operating performance in order to be able to capitalize on these consumption growth trends. In 2004, the Company implemented the ONE Plan, which focused on right-sizing the rail network and utilizing rail assets more efficiently. Anchored by the ONE Plan and a variety of other initiatives, the Company has achieved significant operational improvements that have enhanced safety, reliability, customer service and productivity. These strong results include the highest customer satisfaction scores ever achieved by the Company as measured by independent surveys of its customers.

In addition to the ONE Plan, the Company recently embarked on a new initiative called Total Service Integration ("TSI"), which aims to better align customer demands and the Company's capabilities, ensuring that the rail network operates in the most efficient manner. TSI will effectively create additional capacity and is aimed at optimizing train size and increasing asset utilization while offering better scheduled service to customers, which will ultimately drive improvements in operating efficiency.

These operational initiatives have resulted in strong results for shareholders. Higher levels of customer service have led to improved pricing. This combined with operational efficiencies have resulted in substantial improvements in CSX's operating ratio and income from continuing operations.

### CSX CORPORATION ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

CSX looks to create long-term value for shareholders through a three-pronged approach that includes:

- Share repurchases CSX has a \$3 billion share repurchase program in place that is expected to be completed by the end of 2008. Prior to this repurchase program being instituted, CSX repurchased over \$500 million in shares beginning in second quarter 2006.
- Dividends In September 2007, CSX increased its dividend 25%, which represents a tripling in quarterly dividend payments in just two years.
- Investments in the future In 2007, the Company expects to invest about \$1.7 billion in infrastructure, locomotives, freight cars, technology and new capacity. CSX expects to invest nearly \$5 billion in capital expenditures between 2008 and 2010.

Through this balanced use of financial resources, CSX will continue to capitalize on a marketplace that is increasingly favoring rail transportation.

#### THIRD QUARTER 2007 SURFACE TRANSPORTATION HIGHLIGHTS

#### **Surface Transportation**

- Revenue grew \$83 million or 3% to \$2.5 billion
- Expenses increased only \$20 million or 1% to \$1.9 billion
- Surface Transportation Operating Income, which excludes Other Operating Income, was up \$63 million to \$552 million due to strong yield management initiatives and continued improvements in service and safety measures.

Revenue and revenue per unit increased 3% and 8%, respectively, driven by strong yield management initiatives. The Company was able to achieve substantial pricing gains predominantly due to the overall cost and service advantages that rail-based solutions provide versus other modes of transportation, which adds value for customers.

These strong results in revenue were partially offset by volume declines in three of the Company's four major lines of business. The overall 4% volume decrease was primarily driven by continued weakness in housing construction and related markets, which are shown in the merchandise market.

#### **Table of Contents**

### CSX CORPORATION ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Expenses were higher due to the effects of inflation and higher prior year gains on insurance recoveries, which were recorded as a reduction to operating expenses. Lower third quarter 2007 volume and productivity gains from improved operations partially offset the effects of inflation for certain expense categories.

For additional information, refer to Rail and Intermodal Results of Operations discussed on pages 35 through 37.

Leadership and continued focus on established safety programs, which include training and rules compliance efforts, helped the Company maintain safety performance at historically high levels. Personal injury frequency declined —— 17% and train accident frequency declined 14% on a year-over-year basis.

In addition to record safety results, all key operating measures improved during third quarter 2007, leading to improved service reliability and efficiency. Train performance showed marked improvement, with on-time originations and arrivals at or near all-time highs. System dwell, the average number of hours a rail car spends in a terminal, declined to 21.9 hours as a result of improved network performance and terminal operations. Both average train velocity and recrews improved, indicating a positive trend in overall network velocity and fluidity. Train velocity increased 8% to 21.4 miles per hour, while average recrews, which are the number of relief crews per day, improved by 18% to 45 per day.

### CSX CORPORATION ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

RAIL OPERATING STATISTICS (Estimated)		Third Quarters		Improvement
		2007	2006	(Decline) %
Service				
Measurements	Personal Injury Frequency Index	1.24	1.50	17%
	FRA Train Accidents Frequency	2.79	3.24	14
	On-Time Originations	83.1%	76.5%	9
	On-Time Arrivals	76.0%	63.4%	20
	Average System Dwell Time (hours)	21.9	24.4	10
	Average Total Cars-On-Line	220,604	225,270	2
	Average Velocity, All Trains (miles per			
	hour)	21.4	19.8	8
	Average Recrews (per day)	45	55	18%
				Increase/ (Decrease)
Resources	Route Miles	21,165	21,207	-%

Key Performance Measures Definitions

<u>Personal Injury Frequency Index</u> – The number of Federal Railroad Administration ("FRA")-reportable injuries per 200,000 man-hours.

FRA Train Accident Frequency – The number of FRA-reportable train accidents per million train-miles.

<u>On-Time Originations</u>— The percent of scheduled trains departing the origin station at or before the scheduled departure time per the One Plan. This includes intermodal, automobile, and merchandise trains. The One Plan measures origination times to the minute, whereas the industry norm considers originations up to two hours late to be on time.

<u>On-Time Arrivals</u>— The percent of scheduled trains arriving at the destination station early to two hours late per the One Plan. Intermodal trains can be no more than thirty minutes late.

<u>Average System Dwell Time</u>— The amount of time in hours between railcar arrival at and departure from the yard. This does not include railcars moving through the yard on the same train. Average system dwell time is a key measure of terminal performance.

<u>Average Total Cars-On-Line</u>— The number of railcars on the rail network as reported by the Association of American Railroads. This does not include locomotives, trailers, containers or maintenance equipment. It is used as a measure of fluidity.

<u>Average Velocity</u>, <u>All Trains</u>— Train speed in miles per hour. This does not include local, yard or work trains. Average velocity is used as a measure of efficiency.

<u>Average Recrews</u>— The number of relief crews called per day, or replacement teams activated to complete scheduled activities. This is a measure of efficiency in the use of crews.

# CSX CORPORATION ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### **EXPECTATIONS**

In 2007, based on expected results through 2010, CSX updated its long-term financial targets to include double-digit growth in comparable operating income and earnings per share from continuing operations on the improved 2007 base. Additionally, CSX expects to improve its operating ratio to the mid to low 70s by 2010. Finally, the Company expects free cash flow in 2007 to be approximately \$100 million. Free cash flow is anticipated to reach \$800 million to \$1 billion in 2010, before the payment of dividends.

### FINANCIAL RESULTS OF OPERATIONS

### Third Quarter Consolidated Results of Operations

The financial statements presented are for third quarters 2007 and 2006. Except as otherwise specified, references to third quarters indicate the Company's fiscal quarters as noted previously. (See Note 1, Significant Accounting Policies.)

# **CONSOLIDATED**Includes Surface Transportation and Other Operating Income

	Third Qua	arters		
(Dollars in Millions)	2007	2006	\$ Change	% Change
Operating Revenue	\$ 2,501	\$ 2,418	\$ 83	3%
Operating Expense	1,946	1,929	17	1
<b>Operating Income</b>	555	489	66	13
Other Income	17	25	(8)	(32)
Interest Expense	(102)	(97)	(5)	5
Income Tax Expense	(173)	(89)	(84)	94
Discontinued Operations	110	-	110	NM
Net Earnings	<b>\$ 407</b>	\$ 328	\$ 79	24%

Prior periods have been reclassified to conform to the current presentation. NM – not meaningful

### Operating Revenue

Operating Revenue increased \$83 million to \$2.5 billion in third quarter 2007 due to continued pricing efforts which were partially offset by lower volume.

### Operating Income

Operating Income increased \$66 million to \$555 million in third quarter 2007. Operating revenue gains and productivity gains from improved operations during the quarter were partially offset by the effects of inflation and higher third quarter 2006 gains on insurance recoveries.

AND RESULTS OF OPERATIONS

### **Table of Contents**

# CSX CORPORATION ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION

Other Income

Other Income decreased \$8 million to \$17 million in third quarter 2007 due to lower real estate and resort income.

Interest Expense

Interest Expense increased \$5 million to \$102 million due primarily to higher average debt balances in third quarter 2007.

Income Tax Expense

Income Tax Expense increased \$84 million to \$173 million, which was caused primarily by higher operating income in 2007 and the cycling of a \$69 million prior year income tax benefit principally related to the resolution of an income tax audit for the 1994 - 1996 period.

### Discontinued Operations

Income from Discontinued Operations of \$110 million in third quarter 2007 was due to the resolution of certain income tax matters related to former activities of the container shipping and marine service businesses. This benefit is associated with tax basis adjustments, foreign dividends and foreign tax credits from operations over a multi-year period.

Net Earnings

Consolidated Net Earnings increased \$79 million to \$407 million, and Earnings Per Diluted Share increased \$.20 to \$.91. The principal elements of this increase are:

- (a) higher earnings from continuing operations before income taxes due to pricing gains being more than offset by a prior year income tax benefit to result in lower earnings from continuing operations and
- (b) the \$110 million current quarter gain related to the resolution of certain tax matters associated with previously discontinued operations.

# CSX CORPORATION ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Surface Transportation Results of Operations

## **SURFACE TRANSPORTATION DETAIL** (Unaudited)

(Dollars in Millions)
Third Quarters

					Surface										
		Rail				Interm	odal		Transportation			n			
	20	07	20	006	200	7	2006		200	)7	20	06	\$ Cho	ınge	?
Operating															
Revenue	\$	2,164	\$	2,054	\$	337	\$	364	\$	2,501	\$	2,418		\$	83
Operating															
<b>Expense:</b>															
Labor and															
Fringe		<b>726</b>		716		20		20		<b>746</b>		736			(10)
Materials, Supp	lies	and <b>465</b> he	r	452		48		45		503		497			(6)
Fuel		305		300		-		-		305		300			(5)
Depreciation		211		205		9		8		220		213			(7)
Equipment															
and Other															
Rents		90		101		26		34		116		135			19
Inland															
Transportation		(111)		(119)		171		182		60		63			3
Gain on															
Insurance															
Recoveries		<b>(1)</b>		(15)		-		-		<b>(1)</b>		(15)			(14)
Total															
Expense		1,675		1,640		274		289		1,949		1,929			(20)
Operating															
Income	\$	489	\$	414	\$	63	\$	75	\$	552	\$	489		\$	63
Operating															
Ratio		77.4%		79.8%	8	1.3%	7	9.4%	7	7.9%		79.8%			
			SU	RFACE	TRA	NSPOR'	TATIO	N VOI	LUMI	E AND	REV	ENUE			

Volume (Thousands); Revenue (Dollars in Millions); Revenue Per Unit (Dollars) Third Quarters

Volume				Revenue					<b>Revenue Per Unit</b>				
2007	2006	% Change		2007	20	006 % C	hange	2	2007	2	2006	% Change	
Chemical 130	13	(2)%	<b>6</b> \$	336	\$	313	7 %	\$	2,585	\$	2,353	10%	
Emerging													
Markets 128	13	33 (4)		157		150	5		1,227		1,128	9	
Forest													
Products 87	10	00 (13)		182		200	(9)		2,092		2,000	5	
101	10	$)2 \qquad (1)$		190		176	8		1,881		1,725	9	

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Agricultural								
Products								
Metals 89	91	(2)	181	176	3	2,034	1,934	5
Phosphates								
and			400					
Fertilizers 89	93	(4)	100	82	22	1,124	882	27
Food								
and Consumer <b>52</b>	61	(15)	112	123	(0)	2,154	2,016	7
Total	01	(13)	112	123	(9)	2,154	2,010	/
Merchan <b>di36</b>	713	(5)	1,258	1,220	3	1,861	1,711	9
Wici Chanango	713	(3)	1,230	1,220	J	1,001	1,711	
Coal <b>441</b>	451	(2)	619	571	8	1,404	1,266	11
Coke		,				,	,	
and								
Iron								
Ore <b>24</b>	24	-	30	31	(3)	1,250	1,292	(3)
Total								
Coal 465	475	(2)	649	602	8	1,396	1,267	10
Automoti <b>10</b> 2	100	2	198	183	8	1,941	1,830	6
Automou 102	100	L	170	103	O	1,541	1,030	O
Other -	_	-	59	49	20	-	_	_
Total								
<b>Rail</b> 1,243	1,288	(3)	2,164	2,054	5	1,741	1,595	9
Internatio 280	338	(17)	129	158	(18)	461	467	(1)
Domestic250	226	11	202	198	2	808	876	(8)
Other -	-	-	6	8	(25)	-	-	-
Total	5.6.1	(6)	225	264	(7)	(2(	(15	(1)
Intermod <b>5</b> B0	564	(6)	337	364	(7)	636	645	(1)
Total								
Surface								
Transpol;tat3on	1,852	(4)% \$	2,501 \$	2,418	3 % \$	1,411 \$	1,306	8 %
<b>*</b> /				-	•	*	-	

For both tables, prior periods have been reclassified to conform to the current presentation.

### **Table of Contents**

# CSX CORPORATION ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Third Quarter Rail Results of Operations

### **Rail Operating Revenue**

Third quarter 2007 Surface Transportation revenue represents over five years of quarter-over-quarter revenue gains. Improved pricing due to the competitive advantage of rail-based transportation solutions and high levels of customer service continued to be the primary drivers of revenue gains offsetting weakness in housing construction and related markets.

#### Merchandise

<u>Chemicals</u>— Revenue and revenue per unit increases were driven by continued yield management improvements. While overall volume was down, there were increases in biodiesel and chemicals used in plastics production. These gains were more than offset by volume declines in chlorine, plastics and petroleum product shipments.

Emerging Markets— Revenue and revenue per unit improved through positive mix changes including an increase in high revenue per unit shipments in military traffic and higher demand in the domestic cement markets due to a reduction in imported cement. Total volume declined primarily due to lower aggregate shipments, which include crushed stone, sand and gravel, as a result of continued weakness in residential construction.

<u>Forest Products</u>– Revenue was down even with continued yield management initiatives which led to gains in revenue per unit. Volume declines were seen in lumber and panel shipments driven by the downturn in residential construction. Volumes were also negatively affected by lower paper production due to electronic media substitution.

<u>Agricultural Products</u>— Pricing gains drove increases in revenue and revenue per unit. Continued growth in ethanol and feed ingredients were more than offset by weak grain and export volumes driven by higher commodity prices and an increased Southeastern crop which lessened the need for long-haul rail transportation.

<u>Metals</u>— Volume was down as a result of steel production decreases for the quarter primarily due to weakness in the housing market. This decline was partially offset by strength in steel exports and increased scrap metal shipments due to inventory replenishment.

<u>Phosphates and Fertilizers</u>—Lower global demand for domestically produced phosphates led to lower volume. This decline was partially offset by higher fertilizer shipments due to increased demand for corn from ethanol products. Revenue and revenue per unit increased due to pricing and changes in traffic mix.

<u>Food and Consumer</u>– Volume declines in the quarter were driven by decreased demand for building products and reduced shipments of transportation equipment. Revenue per unit increases were driven by continued pricing gains due to improved service.

### **Table of Contents**

### **CSX CORPORATION**

# ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Coal

Positive revenue and revenue per unit were influenced by favorable pricing efforts. Volume declined slightly as increased exports were more than offset by utility inventories at target levels and a resulting decrease in domestic coal shipments.

#### Automotive

Revenue and revenue per unit improved as a result of continued focus on yield management. Volume gains were driven by an increase in year-over-year North American light vehicle production.

#### Other Rail Revenue

The primary driver of this positive change was the increase in revenue generated by the Company's affiliated businesses.

### **Rail Operating Expense**

<u>Labor and Fringe</u> expenses increased \$10 million primarily due to the effect of inflation. The increase was partially offset by a reduction in train crew headcount due to lower volume and productivity gains from improved operations.

<u>Materials, Supplies and Other</u> expenses increased \$3 million primarily due to inflation. The increase was mostly offset by a decrease in costs associated with the reduction in train accidents and related costs reflecting continued improvement in safety performance.

<u>Fuel</u> expense increased \$5 million due to higher fuel prices, mostly offset by increased fuel efficiency as well as lower volume.

<u>Depreciation</u> expense increased \$6 million. A larger asset base related to higher capital spending was partially offset by lower depreciation rates resulting from an equipment life study completed earlier this year.

<u>Equipment and Other Rents</u> expense decreased \$11 million due to lower volumes and better asset utilization driven by operational fluidity reflected in lower shipment cycle times and cars-on-line measurements.

<u>Gain on Insurance Recoveries</u> of \$1 million represents insurance recoveries related to Hurricane Katrina property damage and lost profits. The \$14 million decrease from last year's quarter is due to timing of cash receipts.

# CSX CORPORATION ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Third Quarter Intermodal Results of Operations

### **Intermodal Operating Revenue**

**International**– Volumes were lower primarily due to the termination of certain customer contracts, losses due to select steamship carriers withdrawing from certain markets and slower growth from Asian markets. Also, volume was impacted by the closing of a terminal facility earlier this year. Despite pricing gains, revenue per unit decreased due to unfavorable mix changes.

**Domestic**– Revenue and volumes increased due to a new shorter-haul train service. The unfavorable mix impact on revenue per unit from this new traffic more than offset price gains in the remaining domestic business.

### **Intermodal Operating Expense**

Intermodal operating expenses declined predominantly due to improved productivity as well as lower volume.

# CSX CORPORATION ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Nine Months Consolidated Results of Operations

The financial statements presented are for the nine months of 2007 and 2006. Except as otherwise specified, references to nine months indicate the Company's fiscal nine months as noted previously. (See Note 1, Significant Accounting Policies.)

# **CONSOLIDATED**Includes Surface Transportation and Other Operating Income

	Nine Mo	onths		
(Dollars in Millions)	2007	2006	\$ Change	% Change
Operating Revenue	\$ 7,453	\$ 7,170	\$ 283	4%
Operating Expense	5,806	5,539	267	5
Operating Income	1,647	1,631	16	1
Other Income	17	33	(16)	(48)
Interest Expense	(302)	(293)	(9)	3
Income Tax Expense	(501)	(408)	(93)	23
Discontinued Operations	110	-	110	NM
Net Earnings	<b>\$ 971</b>	\$ 963	\$ 8	1%

*Prior periods have been reclassified to conform to the current presentation. NM – not meaningful* 

### Operating Revenue

Operating Revenue increased \$283 million to nearly \$7.5 billion for the nine months ended 2007 due to continued pricing efforts partially offset by lower volume.

### Operating Income

Operating Income increased \$16 million to \$1.6 billion for the nine months ended 2007. Operating revenue gains and productivity gains from improved operations were largely offset by significantly lower gains on insurance recoveries recognized during 2007 and the effects of inflation.

### Other Income

Other Income decreased nearly 50% to \$17 million in 2007 due to lower real estate and resort income.

### Interest Expense

Interest Expense increased \$9 million to \$302 million for the nine months ended 2007 primarily due to higher average debt balances in 2007.

### **Table of Contents**

# CSX CORPORATION ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Income Tax Expense

Income Tax Expense increased \$93 million to \$501 million, which was caused primarily by an income tax benefit of \$110 million in 2006 principally related to the resolution of an income tax audit for the 1994 – 1996 period that was not repeated.

### **Discontinued Operations**

Income from Discontinued Operations of \$110 million in 2007 was due to the resolution of certain income tax matters related to former activities of the container shipping and marine service businesses. This benefit is associated with tax basis adjustments, foreign dividends and foreign tax credits from operations over a multi-year period.

### Net Earnings

Consolidated Net Earnings increased \$8 million to \$971 million, and Earnings Per Diluted Share increased \$.06 to \$2.13. The principal elements of this increase are:

- (a) slightly lower earnings from continuing operations primarily due to pricing gains being more than offset by higher prior year gains on insurance recoveries and tax benefits and
- (b) the \$110 million current year gain related to the resolution of certain tax matters associated with previously discontinued operations.

# CSX CORPORATION ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Surface Transportation Results of Operations

## **SURFACE TRANSPORTATION DETAIL** (Unaudited)

(Dollars in Millions)
Nine Months

			Surface							
	Rail	Intermoda	1	Transporta						
	2007	2006	2007	2006	2007	2006 \$	S Change			
Operating Revenue	\$ 6,455	\$ 6,116	<b>\$ 99\$</b>	1,054	\$ 7,453\$	7,170	\$ 283			
Operating Expense:										
Labor and										
Fringe	2,159	2,109	60	60	2,219	2,169	(50)			
Materials, Supplies a	and Other <b>1,435</b>	1,325	138	143	1,573	1,468	(105)			
Fuel	853	841	-	-	853	841	(12)			
Depreciation	634	612	28	28	662	640	(22)			
Equipment and										
Other Rents	264	293	82	98	346	391	45			
Inland										
Transportation	(330)	(346)	507	527	177	181	4			
Gain on										
Insurance										
Recoveries	(19)	(139)	-	(2)	(19)	(141)	(122)			
Total										
Expense	4,996	4,695	815	854	5,811	5,549	(262)			
Operating										
Income	\$ 1,459	\$ 1,421	\$ 183	200	\$ 1,642\$	1,621	\$ 21			
Operating										
Ratio	77.4%	76.8%	81.7%	81.0%	<b>78.0</b> %	77.4%				
S	SURFACE TRA	NSPORTA	TION VOLU	ME AN	D REVENUI	Ε				

Volume (Thousands); Revenue (Dollars in Millions); Revenue Per Unit (Dollars) Nine Months

		Volume %		Revenu	ie	Revenue Per Unit			
Charain 1	2007	2006 Change	2007	2006	O	2007		Change	
Chemicals Emerging	397	402 (1) %	\$ \$ !	<b>980</b> 91	13 7 % <b>\$</b>	<b>3</b> ,469	2,271	9%	
Markets	376	401 (6)	4	<b>158</b> 44	42 <i>4</i>	1,218	1,102	11	
Forest Products Agricultural	s <b>271</b>	309 (12)		5 <b>53</b> 58	35 (5)	2,041	1,893	8	
Products	301	294 2		560 49	97 13	1,860	1,690	10	
Metals Phosphates and	<b>276</b>	280 (1)	:	539 5	13 5	1,953	1,832	7	
Fertilizers	270	275 (2)	•	310 20	65 17	1,148	964	19	

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Food and									
Consumer	163	188	(13)	335	361	(7)	2,055	1,920	7
Total									
Merchandise	2,054	2,149	(4)	3,735	3,576	4	1,818	1,664	9
Coal	1,324	1,353	(2)	1,829	1,685	9	1,381	1,245	11
Coke and Iron									
Ore	69	68	1	91	89	2	1,319	1,309	1
<b>Total Coal</b>	1,393	1,421	(2)	1,920	1,774	8	1,378	1,248	10
Automotive	330	351	(6)	624	637	(2)	1,891	1,815	4
Other	-	-	_	176	129	36	-	_	-
Total Rail	3,777	3,921	(4)	6,455	6,116	6	1,709	1,560	10
International	872	966	(10)	402	438	(8)	461	453	2
Domestic	706	661	7	580	582	-	822	880	(7)
Other	-	-	-	16	34	(53)	-	-	-
<b>Total Intermodal</b>	1,578	1,627	(3)	998	1,054	(5)	632	648	(2)
<b>Total Surface</b>									
Transportation	5,355	5,548	(3) %	\$ <b>3,453</b>	7,170	4 %	1,392	1,292	8 %

For both tables, prior periods have been reclassified to conform to the current presentation.

# CSX CORPORATION ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## LIQUIDITY AND CAPITAL RESOURCES

### Material Changes in Consolidated Balance Sheets

The following are material changes in the Consolidated Balance Sheets and sources of liquidity and capital, which provide an update to the discussion included in CSX's most recent Annual Report on Form 10-K.

There were several large reclassifications due to the adoption of FASB Interpretation 48, *Accounting for Uncertainty in Income Taxes* ("FIN 48"), which required companies to reclassify uncertain tax positions to Income and Other Taxes Payable. Other Long-term Assets decreased \$373 million and Long-term Deferred Income Taxes decreased \$179 million.

Long-term Debt increased \$1.3 billion due to \$2 billion of debt issuances in 2007 partially offset by the conversion of a portion of convertible debt into CSX common stock and the reclassification of Long-term Debt to Current Maturities for amounts owed within the next twelve months. For additional information, see Note 7, Debt and Credit Agreements, under Part I, Item 1 of this Quarterly Report on Form 10-Q.

Other Capital decreased nearly \$1 billion as a result of significant share repurchase activity partially offset by stock option exercises and the conversion of a portion of convertible debt into CSX common stock. For additional information on the Company's share repurchase activity, see Note 1, Significant Accounting Policies, under Part I Item 1 of this Quarterly Report on Form 10-Q.

### Significant Cash Flow Statement Items

Operating activities for nine months 2007 increased due to a number of factors including lower cash payments for federal income taxes. Additionally, operating and investing activities for nine months 2007 and 2006 included insurance proceeds of \$22 million and \$234 million, respectively, representing cash receipts from insurers related to Hurricane Katrina. The receipts included in operating activities represent reimbursements for business interruption related expenses, such as incremental expenses for debris removal and lost profits. The receipts included in investing activities included reimbursements for monies the Company spent to repair the hurricane-damaged assets. For additional information on the impacts of Hurricane Katrina, see Note 8, Hurricane Katrina, under Part I, Item 1 of this Quarterly Report on Form 10-Q.

Financing activities for nine months 2007 included \$1.6 billion of cash used to repurchase shares of CSX's common stock on the open market. This increase was largely offset by a net increase of \$1.3 billion in long-term debt issued versus long-term debt repaid. For additional information, see Note 7, Debt and Credit Agreements, and Note 1, Significant Accounting Policies, under Part I, Item 1 of this Quarterly Report on Form 10-Q.

# CSX CORPORATION ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Working Capital

CSX's working capital surplus was \$812 million at September 2007, compared to a surplus of \$150 million at December 2006. This increase was primarily due to a reduction in Current Maturities of Long-term Debt partially offset by the reclassification of Long-term Debt to Current Maturities of Long-term Debt.

### **Credit Ratings**

Credit ratings reflect an independent agency's judgment on the likelihood that a borrower will repay a debt obligation at maturity. The ratings reflect many considerations, such as the nature of the borrower's industry and its competitive position, the size of the company, its liquidity and access to capital and the sensitivity of a company's cash flows to changes in the economy. The two largest rating agencies, Standard & Poor's ("S&P") and Moody's Investors Service ("Moody's"), use alphanumeric codes to designate their ratings. The highest quality rating for long-term credit obligations is AAA+ and Aaa1 for S&P and Moody's, respectively. For short-term obligations, such as commercial paper, the highest quality ratings are A-1 and P-1 for S&P and Moody's, respectively.

Long-term ratings of BBB- and Baa3 or better by S&P and Moody's, respectively, reflect ratings on debt obligations that fall within a band of credit quality considered to be "investment grade." Currently, the long-term ratings for CSX's obligations, along with the other large U.S. Class 1 freight railroads, fall within the investment grade band of credit quality.

In the second quarter of 2007, S&P and Moody's both lowered their ratings of CSX's long-term unsecured debt obligations from BBB and Baa2, respectively, to BBB- and Baa3, respectively, due to the Company's plan to repurchase an additional \$1 billion of CSX stock. Additionally, they lowered their short-term ratings on CSX from A-2 and P-2, to A-3 and P-3, respectively. Both of these agencies indicate their outlook is "Stable" and these ratings continue to be investment grade. CSX maintained these credit ratings during third quarter 2007 and does not expect that this reduction in credit ratings will materially increase its borrowing costs or materially affect its liquidity. If CSX's credit ratings were to decline to lower levels, the Company could experience more significant increases in its interest cost for new debt, and the market's demand for new debt could become further influenced by the economic and credit market environment.

# CSX CORPORATION ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### CRITICAL ACCOUNTING ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires that management make estimates in reporting the amounts of certain assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and certain revenues and expenses during the reporting period. Actual results may differ from those estimates. These estimates and assumptions are discussed with the Audit Committee of the Board of Directors on a regular basis. Consistent with the prior year, significant estimates using management judgment are made for the following areas:

- Casualty, environmental and legal reserves
- Pension and post-retirement medical plan accounting
- Depreciation policies for assets under the group-life method
  - Income taxes

Except for income taxes, there have been no material changes from the methodology applied by management for critical accounting estimates previously disclosed in CSX's most recent Annual Report on Form 10-K. The methodology applied to management's estimate for income taxes has changed due to the implementation of a new accounting pronouncement as described below.

#### **Income Taxes**

In July 2006, the Financial Accounting Standards Board issued FIN 48, which became effective for CSX beginning in 2007. FIN 48 addressed the determination of how tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under FIN 48, the Company must recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by the taxing authorities based on the technical merits of the position. The tax benefits recognized in the financial statements from such a position are measured based on the largest benefit that has a greater than fifty percent likelihood of being realized upon ultimate resolution. The Company's reassessment of its tax positions in accordance with FIN 48 did not have a material impact on the Company's results of operations, financial condition or liquidity.

For additional information regarding the adoption of FIN 48, see Note 4, Income Taxes. For further discussion of the Company's critical accounting estimates related to income taxes, see CSX's most recent Annual Report on Form 10-K.

# CSX CORPORATION ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### FORWARD-LOOKING STATEMENTS

Certain statements in this report and in other materials filed with the SEC, as well as information included in oral statements or other written statements made by the Company, are forward-looking statements within the meaning of the Securities Act of 1933 and the Securities Exchange Act of 1934. These forward-looking statements include, among others, statements regarding:

- Expectations as to results of operations and operational improvements;
- Expectations as to the effect of claims, lawsuits, environmental costs, commitments, contingent liabilities, labor negotiations or agreements on the Company's financial condition;
- Management's plans, goals, strategies and objectives for future operations and other similar expressions concerning matters that are not historical facts, and management's expectations as to future performance and operations and the time by which objectives will be achieved; and
- Future economic, industry or market conditions or performance, including, but not limited to, the discussion regarding 2007 Expectations on page 32.

Forward-looking statements are typically identified by words or phrases such as "believe," "expect," "anticipate," "project," "estimate" and similar expressions. The Company cautions against placing undue reliance on forward-looking statements, which reflect its good faith beliefs with respect to future events and are based on information currently available to it as of the date the forward-looking statement is made. Forward-looking statements should not be read as a guarantee of future performance or results and will not necessarily be accurate indications of the timing when, or by which, such performance or results will be achieved.

Forward-looking statements are subject to a number of risks and uncertainties and actual performance or results could differ materially from those anticipated by these forward-looking statements. The Company undertakes no obligation to update or revise any forward-looking statement. If the Company does update any forward-looking statement, no inference should be drawn that the Company will make additional updates with respect to that statement or any other forward-looking statements. The following important factors, in addition to those discussed elsewhere, may cause actual results to differ materially from those contemplated by these forward-looking statements:

- •Legislative, regulatory or legal developments involving transportation, including rail or intermodal transportation, the environment, hazardous materials, taxation, including the outcome of tax claims and litigation, the potential enactment of initiatives to re-regulate the rail industry and the ultimate outcome of shipper and rate claims subject to adjudication;
- The outcome of litigation and claims, including, but not limited to, those related to fuel surcharge, environmental contamination, personal injuries and occupational illnesses;

# CSX CORPORATION ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

- Material changes in domestic or international economic or business conditions, including those affecting the transportation industry such as access to capital markets, ability to revise debt arrangements as contemplated, customer demand, customer acceptance of price increases, effects of adverse economic conditions affecting shippers and adverse economic conditions in the industries and geographic areas that consume and produce freight;
- The inherent risks associated with safety and security, including the availability and cost of insurance, the availability and vulnerability of information technology, adverse economic or operational effects from actual or threatened war or terrorist activities and any governmental response;
- The Company's success in implementing its strategic plans and operational objectives and improving Surface Transportation operating efficiency;
- Labor costs and labor difficulties, including stoppages affecting either the Company's operations or the customers' ability to deliver goods to the Company for shipment;
  - Changes in operating conditions and costs or commodity concentrations;
  - Changes in fuel prices, surcharges for fuel and the availability of fuel;
- Competition from other modes of freight transportation, such as trucking and competition and consolidation within the transportation industry generally; and
- Natural events such as severe weather conditions, including floods, fire, hurricanes and earthquakes, a pandemic crisis affecting the health of the Company's employees, its shippers or the consumers of goods, or other unforeseen disruptions of the Company's operations, systems, property or equipment.

Other important assumptions and factors that could cause actual results to differ materially from those in the forward-looking statements are specified elsewhere in this report and in CSX's other SEC reports, accessible on the SEC's website at <a href="https://www.sec.gov">www.sec.gov</a> and the Company's website at <a href="https://www.sec.gov">www.sec.gov</a> and <a

### **CSX CORPORATION**

### ITEM 3: QUANTATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There have been no material changes in market risk from the information provided under "Quantitative and Qualitative Disclosures about Market Risk" in Item 7A of CSX's most recent Annual Report on Form 10-K.

### ITEM 4: CONTROLS AND PROCEDURES

As of September 28, 2007, under the supervision and with the participation of CSX's Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), management has evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures. Based on that evaluation, the CEO and CFO concluded that, as of third quarter 2007, the Company's disclosure controls and procedures were effective at the reasonable assurance level in timely alerting them to material information required to be included in CSX's periodic SEC reports. There were no changes in the Company's internal controls over financial reporting during third quarter 2007 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

### PART II OTHER INFORMATION

### **ITEM 1: LEGAL PROCEEDINGS**

For information relating to the Company's settlements and other legal proceedings, see Note 6, Commitments and Contingencies under Part I, Item 1 of this Quarterly Report on Form 10-Q.

### ITEM 1A. RISK FACTORS

For information regarding factors that could affect the Company's results of operations, financial condition and liquidity, see the risk factors discussed under "Management's Discussion and Analysis of Financial Condition and Results of Operations" in Item 7 of CSX's most recent Annual Report on Form 10-K. See also "Forward-Looking Statements" included in Item 2 of this Quarterly Report on Form 10-Q. There have been no material changes from the risk factors previously disclosed in CSX's most recent Annual Report on Form 10-K.

### **CSX CORPORATION**

### ITEM 2: CSX PURCHASES OF EQUITY SECURITIES

The Company is required to disclose any purchases of its own common stock for the most recent quarter. CSX purchases its own shares for two primary reasons: to further its goals under the Company's share repurchase program and to fund the Company's contribution required to be paid in CSX common stock under 401(k) plans which cover certain union employees.

Currently, CSX has the authority to purchase \$3 billion of its outstanding common stock. CSX intends to complete the purchase of shares by the end of 2008. The timing, method, amount of repurchase transactions and the sources of funds to effect any repurchases will be determined by the Company's management based on their evaluation of market conditions, share price and other factors. While it is not management's intention, the program may be suspended or discontinued at any time.

Share repurchase activity for third quarter 2007 was as follows:

## CSX Purchases of Equity Securities for the Ouarter

Third Quarter Beginning third quarter balance (a)	Total Number of Shares Purchased	Pric	erage e Paid Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs \$ 2,321,700,364
July (June 30, 2007 - July 27, 2007)	3,001,587	\$	48.26	3,001,587	\$ 2,176,838,936
August (July 28, 2007 - August 24, 2007)	8,371,000	\$	44.16	8,371,000	\$ 1,807,134,410
September (August 25, 2007 - September 28, 2007)	9,214,300	\$	39.87	9,214,300	\$ 1,439,716,780
Total/Ending Balance	20,586,887	\$	42.84	20,586,887	\$ 1,439,716,780

<sup>(</sup>a) The difference between the beginning third quarter balance of \$2.3 billion and the ending balance represents \$882 million of shares that were repurchased. To date CSX has repurchased shares representing more than half of the \$3.0 billion repurchase authority.

### **Table of Contents**

### **CSX CORPORATION**

### ITEM 3: DEFAULTS UPON SENIOR SECURITIES

None.

### ITEM 4: SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None.

### **ITEM 5: OTHER INFORMATION**

None.

### **ITEM 6: EXHIBITS**

### **Exhibits**

- 3.2 Bylaws of the Registrant, amended effective as of September 12, 2007 (incorporated herein by reference to Exhibit 3.2 of the Registrant's Current Report on Form 8-K filed with the Commission on September 14, 2007).
  - 31.1\* Principal Executive Officer Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
  - 31.2\* Principal Financial Officer Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1\*Principal Executive Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2\* Principal Financial Officer Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

<sup>\*</sup> Filed herewith

### **CSX CORPORATION**

### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CSX CORPORATION (Registrant)

By: /s/ CAROLYN T. SIZEMORE Carolyn T. Sizemore Vice President and Controller (Principal Accounting Officer)

Dated: October 22, 2007