**CATERPILLAR INC** 

Form 10-Q August 01, 2014 Table of Contents

**UNITED STATES** 

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2014

OR

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: 1-768

CATERPILLAR INC.

(Exact name of registrant as specified in its charter)

Delaware 37-0602744

(State or other jurisdiction of incorporation) (IRS Employer I.D. No.)

100 NE Adams Street, Peoria, Illinois 61629 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code:

(309) 675-1000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer x Accelerated filer o

Non-accelerated filer o Smaller reporting company o Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes

o No x

At June 30, 2014, 627,846,602 shares of common stock of the registrant were outstanding.

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Caterpillar Inc.

(Unaudited)

## Part I. FINANCIAL INFORMATION

Consolidated Statement of Results of Operations

## Item 1. Financial Statements

| (Dollars in millions except per share data)  |                     |                 |   |
|--|---------------------|-----------------|---|
|  | Three Mont June 30, | hs Ended        |   |
|  | 2014                | 2013            |   |
| Sales and revenues: Sales of Machinery, Energy & Transportation Revenues of Financial Products | \$13,391<br>759     | \$13,886<br>735 |   |
| Total sales and revenues   | 14,150              | 14,621          |   |
| Operating costs:   | 10 107              | 10.772          |   |
| Cost of goods sold Selling, general and administrative expenses                                | 10,197<br>1,437     | 10,773<br>1,421 |   |
| Research and development expenses  | 516                 | 548             |   |
| Interest expense of Financial Products   | 153                 | 185             |   |
| Other operating (income) expenses  | 372                 | 137             |   |
| Total operating costs  | 12,675              | 13,064          |   |
| Operating profit   | 1,475               | 1,557           |   |
| Interest expense excluding Financial Products  | 120                 | 120             |   |
| Other income (expense)   | 65                  | (84             | ) |
| Consolidated profit before taxes   | 1,420               | 1,353           |   |
| Provision (benefit) for income taxes   | 419                 | 387             |   |
| Profit of consolidated companies   | 1,001               | 966             |   |
| Equity in profit (loss) of unconsolidated affiliated companies                                 | 1                   | (1              | ) |
| Profit of consolidated and affiliated companies  | 1,002               | 965             |   |
| Less: Profit (loss) attributable to noncontrolling interests                                   | 3                   | 5               |   |
| Profit <sup>1</sup>  | \$999               | \$960           |   |
| Profit per common share  | \$1.60              | \$1.48          |   |
| Profit per common share – diluted  | \$1.57              | \$1.45          |   |
| Weighted-average common shares outstanding (millions)  – Basic                                 | 626.3               | 649.9           |   |
|  |                     |                 |   |

- Diluted 638.3 662.7

Cash dividends declared per common share \$1.30 \$1.12

- <sup>1</sup> Profit attributable to common stockholders.
- <sup>2</sup> Diluted by assumed exercise of stock-based compensation awards using the treasury stock method.

See accompanying notes to Consolidated Financial Statements.

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| (Unaudited) (Dollars in millions)  |                     |   |           |    |
|--|---------------------|---|-----------|----|
|  | Three M<br>June 30, |   | ths End   | ed |
|  | 2014                |   | 2013      |    |
| Profit of consolidated and affiliated companies Other comprehensive income (loss), net of tax:   | \$1,002             |   | \$965     |    |
| Foreign currency translation, net of tax (provision)/benefit of: 2014 - \$(8); 2013 - \$29   | 28                  |   | (180      | )  |
| Pension and other postretirement benefits:   |                     |   |           |    |
| Current year actuarial gain (loss), net of tax (provision)/benefit of: 2014 - \$(5); 2013 - \$(6)  | 10                  |   | 12        |    |
| Amortization of actuarial (gain) loss, net of tax (provision)/benefit of: 2014 - \$(44); 2013 \$(67)   | 86                  |   | 130       |    |
| Current year prior service credit (cost), net of tax (provision)/benefit of: 2014 - \$0; 2013 - \$0  | 1                   |   | _         |    |
| Amortization of prior service (credit) cost, net of tax (provision)/benefit of: 2014 - \$4; 2013 - \$4   | (6                  | ) | (9        | )  |
| Derivative financial instruments:  | /1.1                | ` | 7         |    |
| Gains (losses) deferred, net of tax (provision)/benefit of: 2014 - \$6; 2013 - \$(5) (Gains) losses reclassified to earnings, net of tax (provision)/benefit of: 2014 - \$3; 2013 - \$(12) | (11<br>(5           |   | 7<br>22   |    |
| Available-for-sale securities:   |                     |   |           |    |
| Gains (losses) deferred, net of tax (provision)/benefit of: 2014 - \$(8); 2013 - \$6   | 15                  |   | (10       | )  |
| (Gains) losses reclassified to earnings, net of tax (provision)/benefit of: 2014 - \$0; 2013 - \$0   | _                   |   | 1         |    |
| Total other comprehensive income (loss), net of tax  | 118                 |   | (27       | )  |
| Comprehensive income Less: comprehensive income attributable to the noncontrolling interests   | 1,120               | ) | 938<br>(7 | )  |
| Comprehensive income attributable to stockholders  | \$1,117             | , | \$931     | ,  |
| See accompanying notes to Consolidated Financial Statements.   |                     |   |           |    |

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Caterpillar Inc. Consolidated Statement of Results of Operations

(Unaudited)

(Dollars in millions except per share data)

|   | Six Months<br>June 30,                           | Ended  |   |
|---|--|--|---|
|   | 2014   | 2013   |   |
| Sales and revenues: Sales of Machinery, Energy & Transportation Revenues of Financial Products Total sales and revenues   | \$25,884<br>1,507<br>27,391                      | \$26,370<br>1,461<br>27,831                      |   |
| Operating costs: Cost of goods sold Selling, general and administrative expenses Research and development expenses Interest expense of Financial Products Other operating (income) expenses Total operating costs | 19,634<br>2,729<br>1,024<br>313<br>818<br>24,518 | 20,412<br>2,811<br>1,110<br>374<br>349<br>25,056 |   |
| Total operating costs   | 24,316   | 23,030   |   |
| Operating profit  | 2,873  | 2,775  |   |
| Interest expense excluding Financial Products Other income (expense)  | 230<br>119                                       | 240<br>(55                                       | ) |
| Consolidated profit before taxes  | 2,762  | 2,480  |   |
| Provision (benefit) for income taxes<br>Profit of consolidated companies  | 837<br>1,925                                     | 633<br>1,847                                     |   |
| Equity in profit (loss) of unconsolidated affiliated companies  | 2  | _  |   |
| Profit of consolidated and affiliated companies   | 1,927  | 1,847  |   |
| Less: Profit (loss) attributable to noncontrolling interests  | 6  | 7  |   |
| Profit <sup>1</sup>   | \$1,921  | \$1,840  |   |
| Profit per common share   | \$3.06   | \$2.82   |   |
| Profit per common share – diluted   | \$3.00   | \$2.76   |   |
| Weighted-average common shares outstanding (millions)  – Basic  – Diluted   | 626.8<br>639.3                                   | 652.4<br>666.6                                   |   |

Cash dividends declared per common share

\$1.30

\$1.12

- <sup>1</sup> Profit attributable to common stockholders.
- <sup>2</sup> Diluted by assumed exercise of stock-based compensation awards using the treasury stock method.

See accompanying notes to Consolidated Financial Statements.

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| Caterpillar Inc. Consolidated Statement of Comprehensive Income (Unaudited) (Dollars in millions)   |                  |     |               |   |
|---|------------------|-----|---------------|---|
| (Donars in inimons)   | Six Mon          | ths | Ended         |   |
|   | June 30,<br>2014 |     | 2013          |   |
| Profit of consolidated and affiliated companies Other comprehensive income (loss), net of tax:  | \$1,927          |     | \$1,847       |   |
| Foreign currency translation, net of tax (provision)/benefit of: 2014 - \$(8); 2013 - \$8   | 67               |     | (546          | ) |
| Pension and other postretirement benefits:  Current year actuarial gain (loss), net of tax (provision)/benefit of: 2014 - \$(5); 2013 -   | 10               |     | 27            |   |
| \$(16) Amortization of actuarial (gain) loss, net of tax (provision)/benefit of: 2014 - \$(88); 2013 - \$(134)  | 172              |     | 259           |   |
| Current year prior service credit (cost), net of tax (provision)/benefit of: 2014 - \$0; 2013 - \$0   | 1                |     | _             |   |
| Amortization of prior service (credit) cost, net of tax (provision)/benefit of: 2014 - \$7; 2013 - \$9  | (12              | )   | (18           | ) |
| Amortization of transition (asset) obligation, net of tax (provision)/benefit of: 2014 - \$0; 2013 - \$0  | _                |     | 1             |   |
| Derivative financial instruments:   |                  |     |               |   |
| Gains (losses) deferred, net of tax (provision)/benefit of: 2014 - \$16; 2013 - \$13 (Gains) losses reclassified to earnings, net of tax (provision)/benefit of: 2014 - \$6; 2013 - | (27              | )   | (24           | ) |
| \$(19)  | (10              | )   | 33            |   |
| Available-for-sale securities:  |                  |     |               |   |
| Gains (losses) deferred, net of tax (provision)/benefit of: 2014 - \$(11); 2013 - \$(2)   | 23               |     | 5             |   |
| (Gains) losses reclassified to earnings, net of tax (provision)/benefit of: 2014 - \$4; 2013 - \$0  | (10              | )   | _             |   |
| Total other comprehensive income (loss), net of tax<br>Comprehensive income   | 214<br>2,141     |     | (263<br>1,584 | ) |
| Less: comprehensive income attributable to the noncontrolling interests   | (5               | )   | (9            | ) |
| Comprehensive income attributable to stockholders   | \$2,136          |     | \$1,575       |   |
| See accompanying notes to Consolidated Financial Statements.  |                  |     |               |   |

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| Consolidated Statement of Financial Position       |          |              |
|--|----------|--------------|
| (Unaudited)  |          |              |
| (Dollars in millions)                              |          |              |
|  | June 30, | December 31, |
|  | 2014     | 2013         |
| Assets   |          |              |
| Current assets:                                    |          |              |
| Cash and short-term investments                    | \$7,927  | \$6,081      |
| Receivables – trade and other                      | 8,057    | 8,413        |
| Receivables – finance                              | 9,467    | 8,763        |
| Deferred and refundable income taxes               | 1,463    | 1,553        |
| Prepaid expenses and other current assets          | 1,307    | 900          |
| Inventories  | 13,055   | 12,625       |
| Total current assets                               | 41,276   | 38,335       |
| Property, plant and equipment – net                | 16,690   | 17,075       |
| Long-term receivables – trade and other            | 1,548    | 1,397        |
| Long-term receivables – finance                    | 15,118   | 14,926       |
| Investments in unconsolidated affiliated companies | 259      | 272          |
| Noncurrent deferred and refundable income taxes    | 737      | 594          |
| Intangible assets                                  | 3,398    | 3,596        |
| Goodwill   | 6,969    | 6,956        |
| Other assets                                       | 1,832    | 1,745        |
| Total assets                                       | \$87,827 | \$84,896     |
| Liabilities  |          |              |
| Current liabilities:                               |          |              |
| Short-term borrowings:                             |          |              |
| Machinery, Energy & Transportation                 | \$20     | \$16         |
| Financial Products                                 | 5,534    | 3,663        |
| Accounts payable                                   | 6,860    | 6,560        |
| Accrued expenses                                   | 3,473    | 3,493        |
| Accrued wages, salaries and employee benefits      | 1,910    | 1,622        |
| Customer advances                                  | 2,344    | 2,360        |
| Dividends payable                                  | 439      | 382          |
| Other current liabilities                          | 1,779    | 1,849        |
| Long-term debt due within one year:                |          |              |
| Machinery, Energy & Transportation                 | 509      | 760          |
| Financial Products                                 | 6,873    | 6,592        |
| Total current liabilities                          | 29,741   | 27,297       |
| Long-term debt due after one year:                 |          |              |
| Machinery, Energy & Transportation                 | 9,495    | 7,999        |
| Financial Products                                 | 17,812   | 18,720       |
| Liability for postemployment benefits              | 6,597    | 6,973        |
| Other liabilities                                  | 3,259    | 3,029        |
| Total liabilities                                  | 66,904   | 64,018       |
| Commitments and contingencies (Notes 10 and 13)    |          |              |

| Stockholders' | equity |
|---------------|--------|
|---------------|--------|

| Common stock of \$1.00 par value:   |              |           |   |
|---|--------------|-----------|---|
| Authorized shares: 2,000,000,000  | 4,890        | 4,709     |   |
| Issued shares: (6/30/14 and 12/31/13 – 814,894,624) at paid-in amount           | 4,090        | 4,709     |   |
| Treasury stock (6/30/14 – 187,048,022 shares; 12/31/13 – 177,072,282 shares) at | cost (13,312 | ) (11,854 | ) |
| Profit employed in the business   | 32,961       | 31,854    |   |
| Accumulated other comprehensive income (loss)                                   | (3,683       | ) (3,898  | ) |
| Noncontrolling interests  | 67           | 67        |   |
| Total stockholders' equity  | 20,923       | 20,878    |   |
| Total liabilities and stockholders' equity                                      | \$87,827     | \$84,896  |   |
| - · · · · · · · · · · · · · · · · · · ·   |              |           |   |

See accompanying notes to Consolidated Financial Statements.

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Caterpillar Inc.

Consolidated Statement of Changes in Stockholders' Equity

(Unaudited)

(Dollars in millions)

| Six Months Ended June 20, 2012  | Common stock | Treasury<br>stock      | Profit employed in the business | Accumulated other comprehensivincome (loss) |             | <sup>1g</sup> Гotal  |
|---|--------------|------------------------|---------------------------------|---|-------------|----------------------|
| Six Months Ended June 30, 2013<br>Balance at December 31, 2012                            | \$4,481      | \$(10,074)             | \$29,558                        | \$ (6,433 )                                 | \$ 50       | \$17,582             |
| Profit of consolidated and affiliated   |              | _                      | 1,840                           |   | 7           | 1,847                |
| companies Foreign currency translation, net of tax  |              | _                      |                                 | (548)                                       | 2           | (546 )               |
| Pension and other postretirement benefits,  | _            | _                      | _                               | ĺ   | 2           | ,                    |
| net of tax  |              | _                      |                                 | 269   |             | 269                  |
| Derivative financial instruments, net of tax<br>Available-for-sale securities, net of tax |              | _                      |                                 | 9   | _           | 9<br>5               |
| Change in ownership from noncontrolling   |              | _                      |                                 | 3   | _           | 3                    |
| interests   | (6)          | _                      | _                               | _   | 6           | _                    |
| Dividends declared  |              | _                      | (730)                           | _   | <u> </u>    | (730 )               |
| Distribution to noncontrolling interests Common shares issued from treasury stock         |              | _                      | _                               | _   | (8)         | (8)                  |
| for stock-based compensation: 4,108,681   | (78)         | 134                    | _                               | _   | _           | 56                   |
| Stock-based compensation expense  | 132          | _                      |                                 | _   | _           | 132                  |
| Net excess tax benefits from stock-based compensation                                     | 62           | _                      | _                               | _   | _           | 62                   |
| Common shares repurchased: 11,542,106 <sup>1</sup> Balance at June 30, 2013               | <br>\$4,591  | (1,000 )<br>\$(10,940) | <del></del>                     | <b>-</b><br>\$(6,698 )                      | <del></del> | (1,000 )<br>\$17,678 |
| Six Months Ended June 30, 2014  |              |                        |                                 |   |             |                      |
| Balance at December 31, 2013  | \$4,709      | \$(11,854)             | \$31,854                        | \$(3,898)                                   | \$ 67       | \$20,878             |
| Profit of consolidated and affiliated   |              | _                      | 1,921                           |   | 6           | 1,927                |
| companies Foreign currency translation, net of tax  |              |                        | -,                              | 68  | (1)         | 67                   |
| Pension and other postretirement benefits,  |              |                        |                                 |   | (1 )        |                      |
| net of tax  |              | _                      |                                 | 171   | _           | 171                  |
| Derivative financial instruments, net of tax  |              | _                      |                                 | (37 )                                       | _           | (37 )                |
| Available-for-sale securities, net of tax Change in ownership from noncontrolling         | _            | _                      | _                               | 13  | _           | 13                   |
| interests   |              | _                      |                                 | _   | 2           | 2                    |
| Dividends declared  | _            | _                      | (814)                           | _   |             | (814)                |
| Distribution to noncontrolling interests Common shares issued from treasury stock         | _            | _                      | _                               | _   | (7)         | (7)                  |
| for stock-based compensation: 8,134,995   | (86)         | 280                    |                                 | _   | _           | 194                  |
| Stock-based compensation expense  | 137          | _                      | _                               | _   | _           | 137                  |
| Net excess tax benefits from stock-based  | 130          | _                      | _                               | _   | _           | 130                  |
| compensation<br>Common shares repurchased: 18,110,735 <sup>1</sup>                        | _            | (1,738 )               | _                               | _   | _           | (1,738 )             |

Balance at June 30, 2014 \$4,890 \$(13,312) \$32,961 \$(3,683) \$67 \$20,923

<sup>1</sup> See Note 11 regarding shares repurchased.

See accompanying notes to Consolidated Financial Statements.

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| Caterpillar Inc.   |            |             |   |
|--|------------|-------------|---|
| Consolidated Statement of Cash Flow  |            |             |   |
| (Unaudited)  |            |             |   |
| (Millions of dollars)  |            |             |   |
|  | Six Months | Ended       |   |
|  | June 30,   |             |   |
|  | 2014       | 2013        |   |
| Cash flow from operating activities:                                       |            |             |   |
| Profit of consolidated and affiliated companies                            | \$1,927    | \$1,847     |   |
| Adjustments for non-cash items:  |            |             |   |
| Depreciation and amortization  | 1,570      | 1,484       |   |
| Other  | 240        | 236         |   |
| Changes in assets and liabilities, net of acquisitions and divestitures:   |            |             |   |
| Receivables – trade and other  | 138        | 231         |   |
| Inventories  | (439       | ) 1,364     |   |
| Accounts payable   | 551        | 305         |   |
| Accrued expenses   | 7          | (129        | ) |
| Accrued wages, salaries and employee benefits                              | 283        | (580        | ) |
| Customer advances  | (14        | ) (95       | ) |
| Other assets – net   | (105       | ) (100      | ) |
| Other liabilities – net  | (24        | ) 30        |   |
| Net cash provided by (used for) operating activities                       | 4,134      | 4,593       |   |
| Cash flow from investing activities:                                       |            |             |   |
| Capital expenditures – excluding equipment leased to others                | (710       | ) (1,387    | ) |
| Expenditures for equipment leased to others                                | (825       | ) (810      | ) |
| Proceeds from disposals of leased assets and property, plant and equipment | 442        | 358         |   |
| Additions to finance receivables   | (5,760     | ) (5,544    | ) |
| Collections of finance receivables   | 4,719      | 4,548       |   |
| Proceeds from sale of finance receivables                                  | 104        | 89          |   |
| Investments and acquisitions (net of cash acquired)                        | (15        | ) (26       | ) |
| Proceeds from sale of businesses and investments (net of cash sold)        | 139        | 100         | ŕ |
| Proceeds from sale of securities   | 222        | 207         |   |
| Investments in securities  | (673       | ) (267      | ) |
| Other – net  | (25        | ) (68       | ) |
| Net cash provided by (used for) investing activities                       | (2,382     | ) (2,800    | ) |
| Cash flow from financing activities:                                       |            |             |   |
| Dividends paid   | (757       | ) (342      | ) |
| Distribution to noncontrolling interests                                   | (7         | ) (8        | ) |
| Contribution from noncontrolling interests                                 | 2          | <del></del> | , |
| Common stock issued, including treasury shares reissued                    | 194        | 56          |   |
| Treasury shares purchased  | (1,738     | ) (1,000    | ) |
| Excess tax benefit from stock-based compensation                           | 131        | 62          | , |
| Proceeds from debt issued (original maturities greater than three months): |            | ~-          |   |
| Machinery, Energy & Transportation   | 1,990      | 119         |   |
| Financial Products   | 4,961      | 5,067       |   |
| Payments on debt (original maturities greater than three months):          |            | -,50,       |   |
| , (8   |            |             |   |

| Machinery, Energy & Transportation                                     | (770    | ) (1,003 | ) |
|--|---------|----------|---|
| Financial Products   | (5,574  | ) (5,300 | ) |
| Short-term borrowings – net (original maturities three months or less) | 1,749   | 1,217    |   |
| Net cash provided by (used for) financing activities                   | 181     | (1,132   | ) |
| Effect of exchange rate changes on cash                                | (87     | ) (41    | ) |
| Increase (decrease) in cash and short-term investments                 | 1,846   | 620      |   |
| Cash and short-term investments at beginning of period                 | 6,081   | 5,490    |   |
| Cash and short-term investments at end of period                       | \$7,927 | \$6,110  |   |

All short-term investments, which consist primarily of highly liquid investments with original maturities of three months or less, are considered to be cash equivalents.

See accompanying notes to Consolidated Financial Statements.

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# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### 1.A. Basis of Presentation

In the opinion of management, the accompanying financial statements include all adjustments, consisting only of normal recurring adjustments, necessary for a fair statement of (a) the consolidated results of operations for the three and six month periods ended June 30, 2014 and 2013, (b) the consolidated comprehensive income for the three and six month periods ended June 30, 2014 and 2013, (c) the consolidated financial position at June 30, 2014 and December 31, 2013, (d) the consolidated changes in stockholders' equity for the six month periods ended June 30, 2014 and 2013, and (e) the consolidated cash flow for the six month periods ended June 30, 2014 and 2013. The financial statements have been prepared in conformity with generally accepted accounting principles in the United States of America (U.S. GAAP) and pursuant to the rules and regulations of the Securities and Exchange Commission. Certain amounts for prior periods have been reclassified to conform to the current period financial statement presentation.

We have revised previously reported amounts on the Consolidated Statement of Cash Flow for the six months ended June 30, 2013 to correct for customer advances invoiced but not yet paid and to correct for certain non-cash transactions impacting Receivables - trade and other and Accounts payable. Although these revisions did not impact Net cash provided by operating activities, cash provided by Receivables - trade and other decreased by \$200 million, cash provided by Accounts payable increased by \$83 million and cash used for Customer advances decreased by \$117 million from the amounts previously reported for the six month period ended June 30, 2013. Management has concluded that the impact was not material to any period presented.

Interim results are not necessarily indicative of results for a full year. The information included in this Form 10-Q should be read in conjunction with the audited financial statements and notes thereto included in our Company's annual report on Form 10-K for the year ended December 31, 2013 (2013 Form 10-K).

The December 31, 2013 financial position data included herein is derived from the audited consolidated financial statements included in the 2013 Form 10-K but does not include all disclosures required by U.S. GAAP.

#### B. Nature of Operations

Information in our financial statements and related commentary are presented in the following categories:

Machinery, Energy & Transportation – Represents the aggregate total of Construction Industries, Resource Industries, Energy & Transportation, and All Other operating segments and related corporate items and eliminations.

Financial Products – Primarily includes the company's Financial Products Segment. This category includes Caterpillar Financial Services Corporation (Cat Financial), Caterpillar Financial Insurance Services (Insurance Services) and their respective subsidiaries.

#### 2. New Accounting Guidance

Joint and several liability arrangements – In February 2013, the Financial Accounting Standards Board (FASB) issued accounting guidance on the recognition, measurement and disclosure of obligations resulting from joint and several liability arrangements. The guidance requires an entity to measure obligations resulting from joint and several liability arrangements for which the total amount of the obligation within the scope of this guidance is fixed at the reporting date, as the sum of the amount the reporting entity agreed to pay on the basis of its arrangement among its co-obligors

and any additional amount the reporting entity expects to pay on behalf of its co-obligors. The entity is also required to disclose the nature and amount of the obligation as well as any other information about those obligations. This guidance was effective January 1, 2014, with retrospective application required. The guidance did not have a material impact on our financial statements.

Parent's accounting for the cumulative translation adjustment upon derecognition of certain subsidiaries or groups of assets within a foreign entity or of an investment in a foreign entity – In March 2013, the FASB issued accounting guidance on the parent's accounting for the cumulative translation adjustment (CTA) upon derecognition of certain subsidiaries or groups of assets within a foreign entity or of an investment in a foreign entity. The new standard clarifies existing guidance regarding when the CTA should be released into earnings upon various deconsolidation and consolidation

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transactions. This guidance was effective January 1, 2014. The guidance did not have a material impact on our financial statements.

Presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss, or a tax credit carryforward exists – In July 2013, the FASB issued accounting guidance on the financial statement presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss, or a tax credit carryforward exists. The guidance requires an unrecognized tax benefit, or a portion of an unrecognized tax benefit, to be presented as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward in the financial statements if available under the applicable tax jurisdiction. The guidance was effective January 1, 2014. The guidance did not have a material impact on our financial statements.

Reporting discontinued operations and disclosures of disposals of components of an entity – In April 2014, the FASB issued accounting guidance for determining which disposals can be presented as discontinued operations and modifies related disclosure requirements. The guidance defines a discontinued operation as a disposal of a component or group of components that is disposed of or is classified as held for sale and represents a strategic shift that has (or will have) a major effect on an entity's operations and financial results. This guidance is effective January 1, 2015. We do not expect the adoption to have a material impact on our financial statements.

Revenue recognition – In May 2014, the FASB issued new revenue recognition guidance to provide a single, comprehensive revenue recognition model for all contracts with customers. Under the new guidance, an entity will recognize revenue to depict the transfer of promised goods or services to customers at an amount that the entity expects to be entitled to in exchange for those goods or services. A five step model has been introduced for an entity to apply when recognizing revenue. The new guidance also includes enhanced disclosure requirements, and is effective January 1, 2017. Entities have the option to apply the new guidance under a retrospective approach to each prior reporting period presented, or a modified retrospective approach with the cumulative effect of initially applying the new guidance recognized at the date of initial application within the Consolidated Statement of Changes in Stockholders' Equity. We are in the process of evaluating the application and implementation of the new guidance.

## 3. Stock-Based Compensation

Accounting for stock-based compensation requires that the cost resulting from all stock-based payments be recognized in the financial statements based on the grant date fair value of the award. Stock-based compensation primarily consists of stock options, restricted stock units (RSUs) and stock-settled stock appreciation rights (SARs). We recognized pretax stock-based compensation cost in the amount of \$84 million and \$137 million for the three and six months ended June 30, 2014, respectively; and \$83 million and \$132 million for the three and six months ended and June 30, 2013, respectively.

The following table illustrates the type and fair value of the stock-based compensation awards granted during the six month periods ended June 30, 2014 and 2013, respectively:

|               | 2014           |            | 2013           |            |
|---------------|----------------|------------|----------------|------------|
|               | Sharas Grantad | Fair Value | Shares Granted | Fair Value |
|               | Shares Granted | Per Award  | Shares Granted | Per Award  |
| Stock options | 4,448,218      | \$29.52    | 4,276,060      | \$28.34    |
| RSUs          | 1,429,512      | \$89.18    | 1,614,870      | \$84.05    |

The stock price on the date of grant was \$96.31 and \$89.75 for 2014 and 2013, respectively.

The following table provides the assumptions used in determining the fair value of the stock-based awards for the six month periods ended June 30, 2014 and 2013, respectively:

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|                                   | Grant Year |            |  |
|-----------------------------------|------------|------------|--|
|                                   | 2014       | 2013       |  |
| Weighted-average dividend yield   | 2.15%      | 2.13%      |  |
| Weighted-average volatility       | 28.2%      | 30.6%      |  |
| Range of volatilities             | 18.4-36.2% | 23.4-40.6% |  |
| Range of risk-free interest rates | 0.12-2.60% | 0.16-1.88% |  |
| Weighted-average expected lives   | 8 years    | 8 years    |  |

As of June 30, 2014, the total remaining unrecognized compensation cost related to nonvested stock-based compensation awards was \$308 million, which will be amortized over the weighted-average remaining requisite service periods of approximately 2.1 years.

#### 4. Derivative Financial Instruments and Risk Management

Our earnings and cash flow are subject to fluctuations due to changes in foreign currency exchange rates, interest rates and commodity prices. Our Risk Management Policy (policy) allows for the use of derivative financial instruments to prudently manage foreign currency exchange rate, interest rate and commodity price exposures. Our policy specifies that derivatives are not to be used for speculative purposes. Derivatives that we use are primarily foreign currency forward, option, and cross currency contracts, interest rate swaps, and commodity forward and option contracts. Our derivative activities are subject to the management, direction and control of our senior financial officers. Risk management practices, including the use of financial derivative instruments, are presented to the Audit Committee of the Board of Directors at least annually.

All derivatives are recognized on the Consolidated Statement of Financial Position at their fair value. On the date the derivative contract is entered into, we designate the derivative as (1) a hedge of the fair value of a recognized asset or liability (fair value hedge), (2) a hedge of a forecasted transaction or the variability of cash flow to be paid (cash flow hedge), or (3) an undesignated instrument. Changes in the fair value of a derivative that is qualified, designated and highly effective as a fair value hedge, along with the gain or loss on the hedged recognized asset or liability that is attributable to the hedged risk, are recorded in current earnings. Changes in the fair value of a derivative that is qualified, designated and highly effective as a cash flow hedge are recorded in Accumulated other comprehensive income (loss) (AOCI), to the extent effective, on the Consolidated Statement of Financial Position until they are reclassified to earnings in the same period or periods during which the hedged transaction affects earnings. Changes in the fair value of undesignated derivative instruments and the ineffective portion of designated derivative instruments are reported in current earnings. Cash flow from designated derivative financial instruments are classified within the same category as the item being hedged on the Consolidated Statement of Cash Flow. Cash flow from undesignated derivative financial instruments are included in the investing category on the Consolidated Statement of Cash Flow.

We formally document all relationships between hedging instruments and hedged items, as well as the risk-management objective and strategy for undertaking various hedge transactions. This process includes linking all derivatives that are designated as fair value hedges to specific assets and liabilities on the Consolidated Statement of Financial Position and linking cash flow hedges to specific forecasted transactions or variability of cash flow.

We also formally assess, both at the hedge's inception and on an ongoing basis, whether the designated derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flow of hedged items. When a derivative is determined not to be highly effective as a hedge or the underlying hedged transaction is no longer probable, we discontinue hedge accounting prospectively, in accordance with the derecognition criteria for hedge accounting.

## Foreign Currency Exchange Rate Risk

Foreign currency exchange rate movements create a degree of risk by affecting the U.S. dollar value of sales made and costs incurred in foreign currencies. Movements in foreign currency rates also affect our competitive position as these changes may affect business practices and/or pricing strategies of non-U.S.-based competitors. Additionally, we have balance sheet positions denominated in foreign currencies, thereby creating exposure to movements in exchange rates.

Our Machinery, Energy & Transportation operations purchase, manufacture and sell products in many locations around the world. As we have a diversified revenue and cost base, we manage our future foreign currency cash flow exposure on a net basis. We use foreign currency forward and option contracts to manage unmatched foreign currency cash inflow

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and outflow. Our objective is to minimize the risk of exchange rate movements that would reduce the U.S. dollar value of our foreign currency cash flow. Our policy allows for managing anticipated foreign currency cash flow for up to five years.

We generally designate as cash flow hedges at inception of the contract any Australian dollar, Brazilian real, British pound, Canadian dollar, Chinese yuan, euro, Indian rupee, Japanese yen, Mexican peso, Singapore dollar or Swiss franc forward or option contracts that meet the requirements for hedge accounting and the maturity extends beyond the current quarter-end. Designation is performed on a specific exposure basis to support hedge accounting. The remainder of Machinery, Energy & Transportation foreign currency contracts are undesignated, including any hedges designed to protect our competitive exposure.

As of June 30, 2014, \$13 million of deferred net gains, net of tax, included in equity (AOCI in the Consolidated Statement of Financial Position), are expected to be reclassified to current earnings (Other income (expense) in the Consolidated Statement of Results of Operations) over the next twelve months when earnings are affected by the hedged transactions. The actual amount recorded in Other income (expense) will vary based on exchange rates at the time the hedged transactions impact earnings.

In managing foreign currency risk for our Financial Products operations, our objective is to minimize earnings volatility resulting from conversion and the remeasurement of net foreign currency balance sheet positions, and future transactions denominated in foreign currencies. Our policy allows the use of foreign currency forward, option and cross currency contracts to offset the risk of currency mismatch between our receivables and debt, and exchange rate risk associated with future transactions denominated in foreign currencies. Substantially all such foreign currency forward, option and cross currency contracts are undesignated.

#### Interest Rate Risk

Interest rate movements create a degree of risk by affecting the amount of our interest payments and the value of our fixed-rate debt. Our practice is to use interest rate derivatives to manage our exposure to interest rate changes and, in some cases, lower the cost of borrowed funds.

Our Machinery, Energy & Transportation operations generally use fixed-rate debt as a source of funding. Our objective is to minimize the cost of borrowed funds. Our policy allows us to enter into fixed-to-floating interest rate swaps and forward rate agreements to meet that objective. We designate fixed-to-floating interest rate swaps as fair value hedges at inception of the contract, and we designate certain forward rate agreements as cash flow hedges at inception of the contract.

As of June 30, 2014, \$4 million of deferred net losses, net of tax, included in equity (AOCI in the Consolidated Statement of Financial Position), related to Machinery, Energy & Transportation forward rate agreements, are expected to be reclassified to current earnings (Interest expense excluding Financial Products in the Consolidated Statement of Results of Operations) over the next twelve months.

Financial Products operations has a match-funding policy that addresses interest rate risk by aligning the interest rate profile (fixed or floating rate) of Cat Financial's debt portfolio with the interest rate profile of their receivables portfolio within predetermined ranges on an ongoing basis. In connection with that policy, we use interest rate derivative instruments to modify the debt structure to match assets within the receivables portfolio. This matched funding reduces the volatility of margins between interest-bearing assets and interest-bearing liabilities, regardless of which direction interest rates move.

Our policy allows us to use fixed-to-floating, floating-to-fixed, and floating-to-floating interest rate swaps to meet the match-funding objective. We designate fixed-to-floating interest rate swaps as fair value hedges to protect debt against changes in fair value due to changes in the benchmark interest rate. We designate most floating-to-fixed interest rate swaps as cash flow hedges to protect against the variability of cash flows due to changes in the benchmark interest rate.

As of June 30, 2014, \$4 million of deferred net losses, net of tax, included in equity (AOCI in the Consolidated Statement of Financial Position), related to Financial Products floating-to-fixed interest rate swaps, are expected to be reclassified to current earnings (Interest expense of Financial Products in the Consolidated Statement of Results of Operations) over the next twelve months. The actual amount recorded in Interest expense of Financial Products will vary based on interest rates at the time the hedged transactions impact earnings.

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We have, at certain times, liquidated fixed-to-floating and floating-to-fixed interest rate swaps at both Machinery, Energy & Transportation and Financial Products. The gains or losses associated with these swaps at the time of liquidation are amortized into earnings over the original term of the previously designated hedged item.

#### Commodity Price Risk

Commodity price movements create a degree of risk by affecting the price we must pay for certain raw material. Our policy is to use commodity forward and option contracts to manage the commodity risk and reduce the cost of purchased materials.

Our Machinery, Energy & Transportation operations purchase base and precious metals embedded in the components we purchase from suppliers. Our suppliers pass on to us price changes in the commodity portion of the component cost. In addition, we are subject to price changes on energy products such as natural gas and diesel fuel purchased for operational use.

Our objective is to minimize volatility in the price of these commodities. Our policy allows us to enter into commodity forward and option contracts to lock in the purchase price of a portion of these commodities within a five-year horizon. All such commodity forward and option contracts are undesignated.

The location and fair value of derivative instruments reported in the Consolidated Statement of Financial Position are as follows:

#### (Millions of dollars)

|                                    | Consolidated Statement of Financial     | Asset (Liability) Fair | r Value           |
|------------------------------------|---|------------------------|-------------------|
|                                    | Position Location                       | June 30, 2014          | December 31, 2013 |
| Designated derivatives             |   |                        |                   |
| Foreign exchange contracts         |   |                        |                   |
| Machinery, Energy & Transportation | Receivables – trade and other           | \$34                   | \$54              |
| Machinery, Energy & Transportation | Accrued expenses                        | (14)                   | (39)              |
| Interest rate contracts            |   |                        |                   |
| Financial Products                 | Receivables – trade and other           | 17                     | 7                 |
| Financial Products                 | Long-term receivables – trade and other | 84                     | 115               |
| Financial Products                 | Accrued expenses                        | (8)                    | (6)               |
|                                    |   | \$113                  | \$131             |
| Undesignated derivatives           |   |                        |                   |
| Foreign exchange contracts         |   |                        |                   |
| Machinery, Energy & Transportation | Receivables – trade and other           | \$6                    | \$19              |
| Machinery, Energy & Transportation | Accrued expenses                        | (4)                    | (1)               |
| Financial Products                 | Receivables – trade and other           | 4                      | 7                 |
| Financial Products                 | Long-term receivables – trade and other | 5                      | 9                 |
| Financial Products                 | Accrued expenses                        | (5)                    | (4)               |
| Commodity contracts                |   |                        |                   |
| Machinery, Energy & Transportation | Receivables – trade and other           | 3                      | _                 |
|                                    |   | \$9                    | \$30              |
|                                    |   |                        |                   |

The total notional amounts of the derivative instruments are as follows:

(Millions of dollars)

| (Willions of donars)               | June 30, 2014 | December 31, 2013 |
|------------------------------------|---------------|-------------------|
| Machinery, Energy & Transportation | \$2,767       | \$3,565           |
| Financial Products                 | \$5,974       | \$6,743           |

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The notional amounts of the derivative financial instruments do not represent amounts exchanged by the parties. The amounts exchanged by the parties are calculated by reference to the notional amounts and by other terms of the derivatives, such as foreign currency exchange rates, interest rates, or commodity prices.

The effect of derivatives designated as hedging instruments on the Consolidated Statement of Results of Operations is as follows:

| Fair Value Hedges (Millions of dollars) |   |                               |    |                              |                               |   |               |
|---|---|-------------------------------|----|------------------------------|-------------------------------|---|---------------|
|   |   | Three Month                   |    | Ended                        | Three Month                   | _ | Ended         |
|   |   | June 30, 2014                 | 4  |                              | June 30, 2013                 | 3 |               |
|   | Classification                          | •                             | -  | Gains (Losses)               |                               | - |               |
| •                                       |   | on Derivative                 | es | on Borrowings                | on Derivative                 | S | on Borrowings |
| Interest rate contracts                 |   |                               |    |                              |                               |   |               |
| Financial Products                      | Other income (expense)                  | \$(6                          | )  | \$8                          | \$(49                         | ) | \$50          |
|   |   | \$(6                          | )  | \$8                          | \$(49                         | ) | \$50          |
|   |   | Six Months E<br>June 30, 2014 |    | led                          | Six Months E<br>June 30, 2013 |   | led           |
|   | Classification                          | •                             | -  | Gains (Losses) on Borrowings | •                             | - |               |
| Interest rate contracts                 |   |                               |    |                              |                               |   |               |
| Financial Products                      | Other income (expense)                  | \$(19                         | )  | \$23                         | \$(78                         | ) | \$80          |
|   | ( · · · · · · · · · · · · · · · · · · · | \$(19                         | )  | \$23                         | \$(78                         | ) | \$80          |
|   |   |                               |    |                              |                               |   |               |

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| Cash Flow Hedges<br>(Millions of dollars)   |  |  |  |   |  |
|---|--|--|--|---|--|
|   | Three Months En  | ded June 30, 2014  |  |   |  |
|   | Amount of Gains (Losses) Recognized in AOCI (Effective Portion)                | Recognized in Earnings  Classification of Gains (Losses) | Amount of<br>Gains (Losses<br>Reclassified<br>from AOCI to<br>Earnings |   | Recognized in Earnings (Ineffective Portion)             |
| Foreign exchange contracts Machinery, Energy & Transportation Interest rate contracts | \$12   | Other income (expense)                                   | \$10   |   | \$—  |
| Machinery, Energy & Transportation  | (26  | Interest expense excluding Financial Products            | (1   | ) | _  |
| Financial Products  | (3   | Interest expense of Financial Products                   | (1   | ) | _  |
|   | \$(17)   | 1  | \$8  |   | <b>\$</b> —  |
|   | Three Months En  | ded June 30, 2013 Recognized in Earnings                 |  |   |  |
|   | Amount of Gains (Losses) Recognized in AOCI (Effective Portion)                |  | Amount of<br>Gains (Losses<br>Reclassified<br>from AOCI to<br>Earnings |   | Recognized<br>in<br>Earnings<br>(Ineffective<br>Portion) |
| Foreign exchange contracts Machinery, Energy & Transportation Interest rate contracts | \$9  | Other income (expense)                                   | \$(31  | ) | <b>\$</b> —  |
| Machinery, Energy & Transportation  | _  | Other income (expense)                                   | (1   | ) | _  |
| Financial Products  | 3  | Interest expense of Financial Products                   | (2   | ) | _  |
|   | \$12   | Troducts   | \$(34  | ) | <b>\$</b> —  |
|   | Six Months Ende  | Recognized in Earnings                                   |  |   |  |
|   | Amount of Gains<br>(Losses)<br>Recognized<br>in AOCI<br>(Effective<br>Portion) | Classification of<br>Gains (Losses)                      | Amount of<br>Gains (Losses<br>Reclassified<br>from AOCI to<br>Earnings | • | Recognized<br>in<br>Earnings<br>(Ineffective<br>Portion) |
| Foreign exchange contracts<br>Machinery, Energy &<br>Transportation                   | \$25   | Other income (expense)                                   | \$20   |   | \$—  |

| Interest rate contracts<br>Machinery, Energy &<br>Transportation                      | (63   | )  | Interest expense excluding Financial Products | (2   | )  | _  |
|---|---|----|---|--|----|--|
| Financial Products  | (5  | )  | Interest expense of Financial Products        | (2   | )  | _  |
|   | \$(43   | )  |   | \$16   |    | <b>\$</b> —  |
|   | Six Months End  | ed | June 30, 2013<br>Recognized in Earnings       |  |    |  |
|   | Amount of Gain<br>(Losses)<br>Recognized<br>in AOCI<br>(Effective<br>Portion) | ıs | Classification of<br>Gains (Losses)           | Amount of<br>Gains (Losses<br>Reclassified<br>from AOCI to<br>Earnings |    | Recognized<br>in<br>Earnings<br>(Ineffective<br>Portion) |
| Foreign exchange contracts Machinery, Energy & Transportation Interest rate contracts | \$(40   | )  | Other income (expense)                        | \$(48  | )1 | \$—  |
| Machinery, Energy & Transportation  | _   |    | Other income (expense)                        | (1   | )  | _  |
| Financial Products  | 3   |    | Interest expense of Financial Products        | (3   | )  | _  |
|   | \$(37   | )  |   | \$(52  | )  | <b>\$</b> —  |

<sup>1</sup> Includes \$3 million loss reclassified from AOCI to Other income (expense) in 2013 as certain derivatives were dedesignated as the related transactions are no longer probable to occur.

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The effect of derivatives not designated as hedging instruments on the Consolidated Statement of Results of Operations is as follows:

(Millions of dollars)

|   | Classification of Gains (Losses)              | Three Months Ended<br>June 30, 2014 | 1 | Three Months Ende<br>June 30, 2013 | ed |
|---|---|-------------------------------------|---|------------------------------------|----|
| Foreign exchange contracts  |   |                                     |   |                                    |    |
| Machinery, Energy & Transportation  | Other income (expense)                        | \$(2                                | ) | \$12                               |    |
| Financial Products  | Other income (expense)                        | (12                                 | ) | 16                                 |    |
| Commodity contracts   |   |                                     |   |                                    |    |
| Machinery, Energy & Transportation  | Other income (expense)                        | 4                                   |   | (3                                 | )  |
|   | -   | \$(10                               | ) | \$25                               |    |
|   |   |                                     |   |                                    |    |
|   | Classification of Gains (Losses)              | Six Months Ended<br>June 30, 2014   |   | Six Months Ended<br>June 30, 2013  |    |
| Foreign exchange contracts  | Classification of Gains (Losses)              |                                     |   |                                    |    |
| Foreign exchange contracts Machinery, Energy & Transportation                   | ,   |                                     |   |                                    | )  |
| 2   | ,   | June 30, 2014                       | ) | June 30, 2013                      | )  |
| Machinery, Energy & Transportation  | Other income (expense)                        | June 30, 2014<br>\$9                | ) | June 30, 2013                      | )  |
| Machinery, Energy & Transportation Financial Products                           | Other income (expense) Other income (expense) | June 30, 2014<br>\$9                | ) | June 30, 2013                      | )  |
| Machinery, Energy & Transportation<br>Financial Products<br>Commodity contracts | Other income (expense) Other income (expense) | June 30, 2014<br>\$9<br>(17         | ) | June 30, 2013<br>\$(8<br>1         | )  |

We enter into International Swaps and Derivatives Association (ISDA) master netting agreements within Machinery, Energy & Transportation and Financial Products that permit the net settlement of amounts owed under their respective derivative contracts. Under these master netting agreements, net settlement generally permits the company or the counterparty to determine the net amount payable for contracts due on the same date and in the same currency for similar types of derivative transactions. The master netting agreements generally also provide for net settlement of all outstanding contracts with a counterparty in the case of an event of default or a termination event.

Collateral is generally not required of the counterparties or of our company under the master netting agreements. As of June 30, 2014 and December 31, 2013, no cash collateral was received or pledged under the master netting agreements.

The effect of the net settlement provisions of the master netting agreements on our derivative balances upon an event of default or termination event is as follows:

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| June 30, 2014                                  |   |   |   | Gross Amoun in the Stateme Financial Posi        | nt of                          |                                    |
|--|---|---|---|--|--------------------------------|------------------------------------|
| (Millions of dollars)                          | Gross<br>Amount of<br>Recognized<br>Assets      | Gross Amounts<br>Offset in the<br>Statement of<br>Financial<br>Position | Net Amount of<br>Assets<br>Presented in the<br>Statement of<br>Financial<br>Position      | Financial<br>Instruments                         | Cash<br>Collateral<br>Received | Net<br>Amount<br>of Assets         |
| Derivatives Machinery, Energy & Transportation | \$43  | <b>\$</b> —   | \$43  | \$(18)   | <b>\$</b> —                    | \$25                               |
| Financial Products Total                       | 110<br>\$153                                    | <br>\$  | 110<br>\$153  | (8 )<br>\$(26 )<br>Gross Amoun                   | —<br>\$—<br>ts Not Offset      | 102<br>\$127                       |
| June 30, 2014                                  |   |   |   | in the Stateme<br>Financial Posi                 | nt of                          |                                    |
| (Millions of dollars)                          | Gross<br>Amount of<br>Recognized<br>Liabilities | Gross Amounts<br>Offset in the<br>Statement of<br>Financial<br>Position | Net Amount of<br>Liabilities<br>Presented in the<br>Statement of<br>Financial<br>Position | Financial<br>Instruments                         | Cash<br>Collateral<br>Pledged  | Net<br>Amount<br>of<br>Liabilities |
| Derivatives Machinery, Energy &                | \$(18)  | <b>\$</b> —   | <b>\$</b> (18 )   | \$18   | <b>\$</b> —                    | \$—                                |
| Transportation Financial Products Total        | (13)  | <del>-</del><br>\$  | (13 )<br>\$(31 )  | 8<br>\$26<br>Gross Amoun                         | —<br>\$—<br>ts Not Offset      | (5 )<br>\$(5 )                     |
| December 31, 2013                              |   |   |   | in the Stateme<br>Financial Posi                 |                                |                                    |
| (Millions of dollars)                          | Gross<br>Amount of<br>Recognized<br>Assets      | Gross Amounts<br>Offset in the<br>Statement of<br>Financial<br>Position | Net Amount of<br>Assets<br>Presented in the<br>Statement of<br>Financial<br>Position      | Financial<br>Instruments                         | Cash<br>Collateral<br>Received | Net<br>Amount<br>of Assets         |
| Derivatives<br>Machinery, Energy &             | Φ.7.2   | th.   |   | Φ (22  | Ф                              | Φ 4.1                              |
| Transportation                                 | \$73  | \$—   | \$73  | , , ,  | <b>\$</b> —                    | \$41                               |
| Financial Products Total  December 31, 2013    | 138<br>\$211                                    | <del></del><br>\$   | 138<br>\$211  | (9 )<br>\$(41 )<br>Gross Amoun<br>in the Stateme |                                | 129<br>\$170                       |
| 2000111001 51, 2015                            |   |   |   | Financial Posi                                   |                                |                                    |
| (Millions of dollars)                          | Gross<br>Amount of<br>Recognized<br>Liabilities | Gross Amounts<br>Offset in the<br>Statement of<br>Financial             | Net Amount of<br>Liabilities<br>Presented in the<br>Statement of                          | Financial<br>Instruments                         | Cash<br>Collateral<br>Pledged  | Net<br>Amount<br>of<br>Liabilities |

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|                                    |       | Position | Financial<br>Position |        |            |   |
|------------------------------------|-------|----------|-----------------------|--------|------------|---|
| Derivatives                        |       |          |                       |        |            |   |
| Machinery, Energy & Transportation | \$(40 | ) \$—    | \$(40                 | ) \$32 | \$<br>\$(8 | ) |
| Financial Products                 | (10   | ) —      | (10                   | ) 9    | <br>(1     | ) |
| Total                              | \$(50 | ) \$—    | \$(50                 | ) \$41 | \$<br>\$(9 | ) |

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## 5. Inventories

Inventories (principally using the last-in, first-out (LIFO) method) are comprised of the following:

| (Millians of dollars) | June 30, | December 31, |
|-----------------------|----------|--------------|
| (Millions of dollars) | 2014     | 2013         |
| Raw materials         | \$3,115  | \$2,966      |
| Work-in-process       | 2,915    | 2,589        |
| Finished goods        | 6,734    | 6,785        |
| Supplies              | 291      | 285          |
| Total inventories     | \$13,055 | \$12,625     |

## 6. Investments in Unconsolidated Affiliated Companies

Combined financial information of the unconsolidated affiliated companies accounted for by the equity method (generally on a lag of 3 months or less) was as follows:

Results of Operations of unconsolidated affiliated

| Results of Operations of unconsolidated affiliated companies: (Millions of dollars) | Three Months Ended June 30, |       | Six Months Ended June 30, |         |   |
|---|-----------------------------|-------|---------------------------|---------|---|
|   | 2014                        | 2013  | 2014                      | 2013    |   |
| Sales   | \$410                       | \$309 | \$800                     | \$567   |   |
| Cost of sales   | 316                         | 233   | 617                       | 438     |   |
| Gross profit  | \$94                        | \$76  | \$183                     | \$129   |   |
| Profit (loss)   | \$4                         | \$(22 | ) \$(10                   | ) \$(25 | ) |

| Financial Position of unconsolidated affiliated companies: | June 30, | December 31, |
|--|----------|--------------|
| (Millions of dollars)                                      | 2014     | 2013         |
| Assets:  |          |              |
| Current assets   | \$703    | \$683        |
| Property, plant and equipment – net                        | 665      | 710          |
| Other assets   | 576      | 608          |
|  | 1,944    | 2,001        |
| Liabilities:   |          |              |
| Current liabilities  | 469      | 437          |
| Long-term debt due after one year                          | 897      | 900          |
| Other liabilities  | 219      | 262          |
|  | 1,585    | 1,599        |
| Equity   | \$359    | \$402        |
|  |          |              |

| Caterpillar's investments in unconsolidated affiliated companies: | June 30, | December 31, |
|---|----------|--------------|
| (Millions of dollars)   | 2014     | 2013         |
| Investments in equity method companies                            | \$249    | \$262        |
| Plus: Investments in cost method companies                        | 10       | 10           |
| Total investments in unconsolidated affiliated companies          | \$259    | \$272        |

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## 7. Intangible Assets and Goodwill

#### A. Intangible assets

Intangible assets are comprised of the following:

|  |   | June 30, 2014   |  |       |                         |
|--|---|---|--|-------|-------------------------|
| (Millions of dollars)  | Weighted<br>Amortizable<br>Life (Years) | Gross<br>Carrying<br>Amount                               | Accumulated Amortization                                 |       | Net                     |
| Customer relationships   | 15                                      | \$2,615   | \$(613   | )     | \$2,002                 |
| Intellectual property  | 11                                      | 1,769   | (517   | )     | 1,252                   |
| Other  | 11                                      | 242   | (116   | )     | 126                     |
| Total finite-lived intangible assets                                   | 14                                      | 4,626   | (1,246   | )     | 3,380                   |
| Indefinite-lived intangible assets - In-process research & development |   | 18  | _  |       | 18                      |
| Total intangible assets  |   | \$4,644   | \$(1,246   | )     | \$3,398                 |
|  |   | December 31, 2013 Gross Carrying Accumulated Amortization |  |       |                         |
|  | Weighted<br>Amortizable<br>Life (Years) | Gross<br>Carrying   | Accumulated  |       | Net                     |
| Customer relationships   | Amortizable                             | Gross<br>Carrying   | Accumulated  | )     | Net \$2,114             |
| Customer relationships Intellectual property                           | Amortizable<br>Life (Years)             | Gross<br>Carrying<br>Amount                               | Accumulated<br>Amortization                              | )     |                         |
| *  | Amortizable<br>Life (Years)<br>15       | Gross Carrying Amount \$2,653                             | Accumulated Amortization \$(539)                         | ) )   | \$2,114<br>1,326<br>138 |
| Intellectual property  | Amortizable<br>Life (Years)<br>15       | Gross Carrying Amount \$2,653 1,821                       | Accumulated<br>Amortization<br>\$(539)<br>(495)          | ) ) ) | \$2,114<br>1,326        |
| Intellectual property Other  | Amortizable<br>Life (Years)<br>15<br>11 | Gross Carrying Amount \$2,653 1,821 274                   | Accumulated<br>Amortization<br>\$(539)<br>(495)<br>(136) | ) ) ) | \$2,114<br>1,326<br>138 |

Gross customer relationship intangibles of \$24 million and related accumulated amortization of \$5 million were reclassified from Intangible assets to assets held for sale and/or divested during 2014, and are not included in the June 30, 2014 balances in the table above. These transactions were related to the divestiture of portions of the Bucyrus distribution business. See Note 19 for additional information on divestitures and assets held for sale.

Amortization expense for the three and six months ended June 30, 2014 was \$93 million and \$185 million, respectively. Amortization expense for the three and six months ended June 30, 2013 was \$91 million and \$185 million, respectively. Amortization expense related to intangible assets is expected to be:
(Millions of dollars)

| 2014  | 2015  | 2016  | 2017  | 2018  | Thereafter |
|-------|-------|-------|-------|-------|------------|
| \$364 | \$356 | \$334 | \$332 | \$328 | \$1,869    |

#### B. Goodwill

We test goodwill for impairment annually and whenever events or circumstances make it more likely than not that an impairment may have occurred. We perform our annual goodwill impairment test as of October 1 and monitor for interim triggering events on an ongoing basis. Goodwill is reviewed for impairment utilizing a qualitative assessment

or a two-step process. We have an option to make a qualitative assessment of a reporting unit's goodwill for impairment. If we choose to perform a qualitative assessment and determine the fair value more likely than not exceeds the carrying value, no further evaluation is necessary. For reporting units where we perform the two-step process, the first step requires us to compare the fair value of each reporting unit, which we primarily determine using an income approach based on the present value of discounted cash flows, to the respective carrying value, which includes goodwill. If the fair value of the reporting unit exceeds its carrying value, the goodwill is not considered impaired. If the carrying value is higher than the fair value, there is an indication that an impairment may exist and the second step is required. In step two, the implied fair value of goodwill is calculated as the excess of the fair value of a reporting unit over the fair values assigned to its assets and liabilities. If the implied fair value of goodwill is less than the carrying value of the reporting unit's goodwill,

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the difference is recognized as an impairment loss. No goodwill for reporting units was impaired during the three and six months ended June 30, 2014 or 2013.

As discussed in Note 15, effective January 1, 2014, we revised our reportable segments in line with the changes to our organizational structure. Our reporting units did not significantly change as a result of the changes to our reportable segments. The segment information for 2013 has been retrospectively adjusted to conform to the 2014 presentation.

The changes in carrying amount of goodwill by reportable segment for the six months ended June 30, 2014 were as follows:

#### (Millions of dollars)

|                         | December 31, 2013 | Acquisitions | Held for Sale<br>and Business<br>Divestitures <sup>1</sup> | Other<br>Adjustments <sup>2</sup> | June 30,<br>2014 |   |
|-------------------------|-------------------|--------------|--|-----------------------------------|------------------|---|
| Construction Industries |                   |              |  |                                   |                  |   |
| Goodwill                | \$291             | \$—          | \$—  | \$15                              | \$306            |   |
| Resource Industries     |                   |              |  |                                   |                  |   |
| Goodwill                | 4,468             |              | (10  | 2                                 | 4,460            |   |
| Impairments             | (580)             |              |  |                                   | (580             | ) |
| Net goodwill            | 3,888             |              | (10  | 2                                 | 3,880            |   |
| Energy & Transportation |                   |              |  |                                   |                  |   |
| Goodwill                | 2,600             | 7            |  | (1)                               | 2,606            |   |
| All Other <sup>3</sup>  |                   |              |  |                                   |                  |   |
| Goodwill                | 199               |              |  |                                   | 199              |   |
| Impairments             | (22)              |              |  |                                   | (22              | ) |
| Net goodwill            | 177               |              |  |                                   | 177              |   |
| Consolidated total      |                   |              |  |                                   |                  |   |
| Goodwill                | 7,558             | 7            | (10  | 16                                | 7,571            |   |
| Impairments             | (602)             | _            |  |                                   | (602             | ) |
| Net goodwill            | \$6,956           | \$7          | \$(10)   | \$16                              | \$6,969          |   |

<sup>&</sup>lt;sup>1</sup> See Note 19 for additional details.

#### 8. Available-For-Sale Securities

We have investments in certain debt and equity securities, primarily at Insurance Services, that have been classified as available-for-sale and recorded at fair value based upon quoted market prices. These investments are primarily included in Other assets in the Consolidated Statement of Financial Position. Unrealized gains and losses arising from the revaluation of available-for-sale securities are included, net of applicable deferred income taxes, in equity (Accumulated other comprehensive income (loss) in the Consolidated Statement of Financial Position). Realized gains and losses on sales of investments are generally determined using the FIFO (first-in, first-out) method for debt instruments and the specific identification method for equity securities. Realized gains and losses are included in Other income (expense) in the Consolidated Statement of Results of Operations.

<sup>&</sup>lt;sup>2</sup> Other adjustments are comprised primarily of foreign currency translation.

<sup>&</sup>lt;sup>3</sup> Includes All Other operating segments (See Note 15).

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|  | June 30, 2    |   |               | December      | · ·   |               |
|--|---------------|---|---------------|---------------|---|---------------|
| (Millions of dollars)                    | Cost<br>Basis | Unrealized<br>Pretax Net<br>Gains<br>(Losses) | Fair<br>Value | Cost<br>Basis | Unrealized<br>Pretax Net<br>Gains<br>(Losses) | Fair<br>Value |
| Government debt                          |               |   |               |               |   |               |
| U.S. treasury bonds                      | \$10          | <b>\$</b> —                                   | \$10          | \$10          | <b>\$</b> —                                   | \$10          |
| Other U.S. and non-U.S. government bonds | 103           | 1   | 104           | 119           | 1   | 120           |
| Corporate bonds                          |               |   |               |               |   |               |
| Corporate bonds                          | 691           | 24  | 715           | 612           | 21  | 633           |
| Asset-backed securities                  | 99            | 1   | 100           | 72            | _   | 72            |
| Mortgage-backed debt securities          |               |   |               |               |   |               |
| U.S. governmental agency                 | 311           | 2   | 313           | 322           | (1)   | 321           |
| Residential                              | 16            | 1   | 17            | 18            |   | 18            |
| Commercial                               | 68            | 6   | 74            | 87            | 6   | 93            |
| Equity securities                        |               |   |               |               |   |               |
| Large capitalization value               | 169           | 88  | 257           | 173           | 81  | 254           |
| Smaller company growth                   | 24            | 29  | 53            | 25            | 24  | 49            |
| Total                                    | \$1,491       | \$152   | \$1,643       | \$1,438       | \$132   | \$1,570       |

During the three and six months ended June 30, 2014, there were no charges for other-than-temporary declines in the market values of securities. During the three and six months ended June 30, 2013, charges for other-than-temporary declines in the market values of securities were \$1 million. These charges were accounted for as realized losses and were included in Other income (expense) in the Consolidated Statement of Results of Operations. The cost basis for the impacted securities was adjusted to reflect these charges.

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Investments in an unrealized loss position that are not other-than-temporarily impaired:

|  | June 30, 2014<br>Less than 12 |                      | 12 months or  | more 1               | Total         |                      |
|--|-------------------------------|----------------------|---------------|----------------------|---------------|----------------------|
| (Millions of dollars)                                    | Fair<br>Value                 | Unrealized<br>Losses | Fair<br>Value | Unrealized<br>Losses | Fair<br>Value | Unrealized<br>Losses |
| Corporate bonds<br>Asset-backed securities               | \$6                           | \$—                  | \$17          | \$1                  | \$23          | \$1                  |
| Mortgage-backed debt securities U.S. governmental agency | 30                            | _                    | 147           | 3                    | 177           | 3                    |
| Equity securities Large capitalization value Total       | 10<br>\$46                    | 1<br>\$1             | 1<br>\$165    | <del></del><br>\$4   | 11<br>\$211   | 1<br>\$5             |
| Total  | December 31<br>Less than 12   | , 2013               | 12 months or  | ·                    | Total         | φ3                   |
| (Millions of dollars)                                    | Fair<br>Value                 | Unrealized Losses    | Fair<br>Value | Unrealized<br>Losses | Fair<br>Value | Unrealized<br>Losses |
| Corporate bonds<br>Corporate bonds                       | \$159                         | \$2                  | \$1           | \$—                  | \$160         | \$2                  |
| Asset-backed securities Mortgage-backed debt securities  |                               |                      | 20            | 1                    | 26            | 1                    |
| U.S. governmental agency<br>Total                        | 140<br>\$305                  | 4<br>\$6             | 65<br>\$86    | 2<br>\$3             | 205<br>\$391  | 6<br>\$9             |

<sup>&</sup>lt;sup>1</sup> Indicates length of time that individual securities have been in a continuous unrealized loss position.

Corporate Bonds. The unrealized losses on our investments in asset-backed securities relate to changes in interest rates and credit-related yield spreads since time of purchase. We do not intend to sell the investments and it is not likely that we will be required to sell the investments before recovery of their amortized cost basis. We do not consider these investments to be other-than-temporarily impaired as of June 30, 2014.

Mortgage-Backed Debt Securities. The unrealized losses on our investments in mortgage-backed securities relate to changes in interest rates and credit-related yield spreads since time of purchase. We do not intend to sell the investments and it is not likely that we will be required to sell these investments before recovery of their amortized cost basis. We do not consider these investments to be other-than-temporarily impaired as of June 30, 2014.

Equity Securities. Insurance Services maintains a well-diversified equity portfolio consisting of two specific mandates: large capitalization value stocks and smaller company growth stocks. U.S. equity valuations were higher during the second quarter of 2014 on generally favorable economic data. The unrealized losses on our investments in equity securities relate to inherent risks of individual holdings and/or their respective sectors. We do not consider these investments to be other-than-temporarily impaired as of June 30, 2014.

The cost basis and fair value of the available-for-sale debt securities at June 30, 2014, by contractual maturity, is shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to prepay and creditors may have the right to call obligations.

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|   | June 30, 2014 |            |
|---|---------------|------------|
| (Millions of dollars)                               | Cost Basis    | Fair Value |
| Due in one year or less                             | \$100         | \$100      |
| Due after one year through five years               | 718           | 743        |
| Due after five years through ten years              | 54            | 55         |
| Due after ten years                                 | 31            | 31         |
| U.S. governmental agency mortgage-backed securities | 311           | 313        |
| Residential mortgage-backed securities              | 16            | 17         |
| Commercial mortgage-backed securities               | 68            | 74         |
| Total debt securities – available-for-sale          | \$1,298       | \$1,333    |

## Sales of Securities:

|   | Three Montl June 30, | ns Ended | Six Month<br>June 30, | s Ended |  |
|---|----------------------|----------|-----------------------|---------|--|
| (Millions of dollars)                                       | 2014                 | 2013     | 2014                  | 2013    |  |
| Proceeds from the sale of available-for-sale securities     | \$107                | \$109    | \$222                 | \$207   |  |
| Gross gains from the sale of available-for-sale securities  | <b>\$</b> —          | \$1      | \$14                  | \$2     |  |
| Gross losses from the sale of available-for-sale securities | <b>\$</b> —          | \$1      | <b>\$</b> —           | \$1     |  |

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#### 9. Postretirement Benefits

## A. Pension and postretirement benefit costs

| (Millions of dollars)                             |           | U.S. Pension<br>Benefits |       |   | Non-U.S. Pension<br>Benefits |    |       |   | Other Postretirement Benefits |    |       |   |
|---|-----------|--------------------------|-------|---|------------------------------|----|-------|---|-------------------------------|----|-------|---|
|   | June 3    | 0,                       | 2012  |   | June 3                       | 0, | 2012  |   | June 3                        | 0, | 2012  |   |
| For the three months ended:                       | 2014      |                          | 2013  |   | 2014                         |    | 2013  |   | 2014                          |    | 2013  |   |
| Components of net periodic benefit cost:          |           |                          |       |   |                              |    |       |   |                               |    |       |   |
| Service cost                                      | \$40      |                          | \$49  |   | \$27                         |    | \$31  |   | \$23                          |    | \$31  |   |
| Interest cost                                     | 162       |                          | 144   |   | 46                           |    | 42    |   | 53                            |    | 49    |   |
| Expected return on plan assets <sup>1</sup>       | (222      | )                        | (208  | ) | (64                          | )  | (58   | ) | (13                           | )  | (14   | ) |
| Amortization of:                                  |           | ,                        |       |   | ( -                          | ,  | (     | , |                               | ,  |       | , |
| Prior service cost (credit) <sup>2</sup>          | 4         |                          | 5     |   |                              |    | 1     |   | (14                           | )  | (19   | ) |
| Net actuarial loss (gain) 3                       | 98        |                          | 137   |   | 21                           |    | 33    |   | 11                            | ,  | 27    |   |
| Net periodic benefit cost                         | 82        |                          | 127   |   | 30                           |    | 49    |   | 60                            |    | 74    |   |
| Curtailments, settlements and special termination |           |                          |       |   | 7                            |    | 2     |   |                               |    |       |   |
| benefits <sup>4</sup>                             |           |                          |       |   | 7                            |    | 3     |   |                               |    |       |   |
| Total cost included in operating profit           | \$82      |                          | \$127 |   | \$37                         |    | \$52  |   | \$60                          |    | \$74  |   |
| For the six months ended:                         |           |                          |       |   |                              |    |       |   |                               |    |       |   |
| Components of net periodic benefit cost:          |           |                          |       |   |                              |    |       |   |                               |    |       |   |
| Service cost                                      | \$79      |                          | \$98  |   | \$55                         |    | \$62  |   | \$43                          |    | \$55  |   |
| Interest cost                                     | 324       |                          | 289   |   | 92                           |    | 85    |   | 106                           |    | 98    |   |
| Expected return on plan assets <sup>1</sup>       | (443      | )                        | (416  | ) | (129                         | )  | (117  | ) | (26                           | )  | (28   | ) |
| Amortization of:                                  |           |                          |       |   |                              |    |       |   |                               |    |       |   |
| Transition obligation (asset)                     |           |                          | _     |   |                              |    | _     |   | _                             |    | 1     |   |
| Prior service cost (credit) <sup>2</sup>          | 8         |                          | 9     |   |                              |    | 1     |   | (27                           | )  | (37   | ) |
| Net actuarial loss (gain) <sup>3</sup>            | 196       |                          | 273   |   | 43                           |    | 66    |   | 21                            |    | 54    |   |
| Net periodic benefit cost                         | 164       |                          | 253   |   | 61                           |    | 97    |   | 117                           |    | 143   |   |
| Curtailments, settlements and special termination |           |                          |       |   | 7                            |    | 3     |   |                               |    |       |   |
| benefits <sup>4</sup>                             |           |                          |       |   |                              |    |       |   |                               |    |       |   |
| Total cost included in operating profit           | \$164     |                          | \$253 |   | \$68                         |    | \$100 |   | \$117                         |    | \$143 |   |
| Weighted-average assumptions used to determine    | e net cos | st:                      |       |   |                              |    |       |   |                               |    |       |   |
| Discount rate                                     | 4.6       | %                        | 3.7   |   | 4.1                          |    | 3.7   |   | 4.6                           | %  | 3.7   | % |
| Expected rate of return on plan assets            | 7.8       | %                        | 7.8   | % |                              |    | 6.7   | % | 7.8                           | %  |       | % |
| Rate of compensation increase                     | 4.0       | %                        | 4.5   | % | 4.2                          | %  | 3.9   | % | 4.0                           | %  | 4.4   | % |

Expected return on plan assets developed using calculated market-related value of plan assets which recognizes differences in expected and actual returns over a three-year period.

Prior service cost (credit) for both pension and other postretirement benefits are generally amortized using the straight-line method over the average remaining service period of active employees expected to receive benefits from the plan. For pension plans in which all or almost all of the plan's participants are inactive and other postretirement benefit plans in which all or almost all of the plan's participants are fully eligible for benefits under the plan, prior service cost (credit) are amortized using the straight-line method over the remaining life expectancy of those participants.

Net actuarial loss (gain) for pension and other postretirement benefit plans are generally amortized using the straight-line method over the average remaining service period of active employees expected to receive benefits from the plan. For plans in which all or almost all of the plan's participants are inactive, net actuarial loss (gain) are amortized using the straight-line method over the remaining life expectancy of the inactive participants.

<sup>4</sup> Curtailments, settlements and termination benefits were recognized in Other operating (income) expenses in the Consolidated Statement of Results of Operations.

We made \$108 million and \$387 million of contributions to our pension plans during the three and six months ended June 30, 2014, respectively. We currently anticipate full-year 2014 contributions of approximately \$510 million, all of which are required. We made \$138 million and \$280 million of contributions to our pension plans during the three and six months ended June 30, 2013, respectively.

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#### B. Defined contribution benefit costs

Total company costs related to our defined contribution plans were as follows:

|                       | Three Mon | Six Months Ended |       |       |
|-----------------------|-----------|------------------|-------|-------|
|                       | June 30,  | June 30,         |       |       |
| (Millions of dollars) | 2014      | 2013             | 2014  | 2013  |
| U.S. Plans            | \$89      | \$61             | \$170 | \$144 |
| Non-U.S. Plans        | 21        | 17               | 41    | 31    |
|                       | \$110     | \$78             | \$211 | \$175 |

### 10. Guarantees and Product Warranty

We have provided an indemnity to a third-party insurance company for potential losses related to performance bonds issued on behalf of Caterpillar dealers. The bonds are issued to insure governmental agencies against nonperformance by certain dealers. We also provided guarantees to a third-party related to the performance of contractual obligations by certain Caterpillar dealers. The guarantees cover potential financial losses incurred by the third-party resulting from the dealers' nonperformance.

We provide loan guarantees to third-party lenders for financing associated with machinery purchased by customers. These guarantees have varying terms and are secured by the machinery. In addition, Cat Financial participates in standby letters of credit issued to third parties on behalf of their customers. These standby letters of credit have varying terms and beneficiaries and are secured by customer assets.

We have provided a guarantee to one of our customers in Brazil related to the performance of contractual obligations by a supplier consortium to which one of our Caterpillar subsidiaries is a member. The guarantees cover potential damages (some of them capped) incurred by the customer resulting from the supplier consortium's non-performance. The guarantee will expire when the supplier consortium performs all its contractual obligations, which is expected to be completed in 2025.

We have provided guarantees to third-party lessors for certain properties leased by Cat Logistics Services, LLC, in which we sold a 65 percent equity interest in the third quarter of 2012. The guarantees are for the possibility that the third party logistics business would default on real estate lease payments. The guarantees were granted at lease inception, which was prior to the divestiture, and generally will expire at the end of the lease terms.

No significant loss has been experienced or is anticipated under any of these guarantees. At June 30, 2014 and December 31, 2013, the related liability was \$12 million and \$13 million, respectively. The maximum potential amount of future payments (undiscounted and without reduction for any amounts that may possibly be recovered under recourse or collateralized provisions) we could be required to make under the guarantees are as follows:

| (Millions of dollars)                     | June 30, | December 31, |
|---|----------|--------------|
| (Millions of dollars)                     | 2014     | 2013         |
| Caterpillar dealer guarantees             | \$201    | \$193        |
| Customer guarantees                       | 58       | 62           |
| Customer guarantees – supplier consortium | 362      | 364          |
| Third party logistics business guarantees | 140      | 151          |
| Other guarantees                          | 34       | 35           |
| Total guarantees                          | \$795    | \$805        |

Cat Financial provides guarantees to repurchase certain loans of Caterpillar dealers from a special-purpose corporation (SPC) that qualifies as a variable interest entity. The purpose of the SPC is to provide short-term working capital loans to Caterpillar dealers. This SPC issues commercial paper and uses the proceeds to fund its loan program. Cat Financial has a loan purchase agreement with the SPC that obligates Cat Financial to purchase certain loans that are not paid at maturity. Cat Financial receives a fee for providing this guarantee, which provides a source of liquidity for the SPC. Cat Financial is the primary beneficiary of the SPC as its guarantees result in Cat Financial having both the power to direct

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the activities that most significantly impact the SPC's economic performance and the obligation to absorb losses, and therefore Cat Financial has consolidated the financial statements of the SPC. As of June 30, 2014 and December 31, 2013, the SPC's assets of \$1,186 million and \$1,005 million, respectively, are primarily comprised of loans to dealers and the SPC's liabilities of \$1,185 million and \$1,005 million, respectively, are primarily comprised of commercial paper. The assets of the SPC are not available to pay Cat Financial's creditors. Cat Financial may be obligated to perform under the guarantee if the SPC experiences losses. No loss has been experienced or is anticipated under this loan purchase agreement.

Our product warranty liability is determined by applying historical claim rate experience to the current field population and dealer inventory. Generally, historical claim rates are based on actual warranty experience for each product by machine model/engine size by customer or dealer location (inside or outside North America). Specific rates are developed for each product shipment month and are updated monthly based on actual warranty claim experience.

| (Millions of dollars) Warranty liability, January 1 Reduction in liability (payments) Increase in liability (new warranties) Warranty liability, June 30     | 2014<br>\$1,367<br>(530<br>572<br>\$1,409 | ) |
|--|---|---|
| (Millions of dollars) Warranty liability, January 1 Reduction in liability (payments) Increase in liability (new warranties) Warranty liability, December 31 | 2013<br>\$1,477<br>(938<br>828<br>\$1,367 | ) |

#### 11. Profit Per Share

| Computations of profit per share:  | Three Mont<br>June 30, | hs Ended | Six Months<br>June 30, | Ended   |
|--|------------------------|----------|------------------------|---------|
| (Dollars in millions except per share data)  | 2014                   | 2013     | 2014                   | 2013    |
| Profit for the period (A) <sup>1</sup> :   | \$999                  | \$960    | \$1,921                | \$1,840 |
| Determination of shares (in millions):   |                        |          |                        |         |
| Weighted-average number of common shares outstanding (B)   | 626.3                  | 649.9    | 626.8                  | 652.4   |
| Shares issuable on exercise of stock awards, net of shares assumed to be purchased out of proceeds at average market price |                        | 12.8     | 12.5                   | 14.2    |
| Average common shares outstanding for fully diluted computation $(C)^2$  | 1638.3                 | 662.7    | 639.3                  | 666.6   |
| Profit per share of common stock:  |                        |          |                        |         |
| Assuming no dilution (A/B)   | \$1.60                 | \$1.48   | \$3.06                 | \$2.82  |
| Assuming full dilution (A/C) <sup>2</sup>  | \$1.57                 | \$1.45   | \$3.00                 | \$2.76  |
| Shares outstanding as of June 30 (in millions)   |                        |          | 627.8                  | 647.6   |

<sup>&</sup>lt;sup>1</sup> Profit attributable to common stockholders.

<sup>&</sup>lt;sup>2</sup> Diluted by assumed exercise of stock-based compensation awards using the treasury stock method.

SARs and stock options to purchase 7,513,187 and 10,343,160 common shares were outstanding for the three and six months ended June 30, 2014, respectively, which were not included in the computation of diluted earnings per share because the effect would have been anti-dilutive. For the three and six months ended June 30, 2013, there were outstanding SARs and stock options to purchase 10,350,280 and 10,256,295 common shares which were anti-dilutive.

In February 2007, the Board of Directors authorized the repurchase of \$7.5 billion of Caterpillar common stock (the 2007 Authorization), and in December 2011, the 2007 Authorization was extended through December 2015. In April 2013, we

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entered into a definitive agreement with Citibank, N.A. to purchase shares of our common stock under an accelerated stock repurchase transaction (April 2013 ASR Agreement), which was completed in June 2013. In accordance with the terms of the April 2013 ASR Agreement, a total of 11.5 million shares of our common stock were repurchased at an aggregate cost to Caterpillar of \$1.0 billion.

In January 2014, we completed the 2007 Authorization and entered into a definitive agreement with Citibank, N.A. to purchase shares of our common stock under an accelerated stock repurchase transaction (January 2014 ASR Agreement), which was completed in March 2014. In accordance with the terms of the January 2014 ASR Agreement, a total of approximately 18.1 million shares of our common stock were repurchased at an aggregate cost to Caterpillar of approximately \$1.7 billion.

In January 2014, the Board approved a new authorization to repurchase up to \$10 billion of Caterpillar common stock, which will expire on December 31, 2018. In July 2014, we entered into definitive agreements with Société Générale to purchase shares of our common stock under accelerated stock repurchase transactions (July 2014 ASR Agreements). Pursuant to the terms of the July 2014 ASR Agreements, we have agreed to repurchase a total of \$2.5 billion of our common stock from Société Générale, with an immediate delivery of approximately 22 million shares. The final number of shares to be repurchased and the aggregate cost per share to Caterpillar will be based on Caterpillar's volume-weighted average stock price during the term of the transactions, which are expected to be completed in September 2014.

#### 12. Accumulated Other Comprehensive Income (Loss)

Comprehensive income and its components are presented in the Consolidated Statement of Comprehensive Income. Changes in Accumulated other comprehensive income (loss), net of tax, included in the Consolidated Statement of Changes in Stockholders' Equity, consisted of the following:

| (Millions of dollars)                                      | Foreign currency translation | Pension and other postretirement benefits |   | Derivative financial instruments | <b>;</b> | Available-for securities | -sal | <sup>e</sup> Total |   |
|--|------------------------------|---|---|----------------------------------|----------|--------------------------|------|--------------------|---|
| Three Months Ended June 30, 2014                           |                              |   |   |                                  |          |                          |      |                    |   |
| Balance at March 31, 2014                                  | \$216                        | \$(4,072                                  | ) | \$(26                            | )        | \$ 81                    |      | \$(3,801           | ) |
| Other comprehensive income (loss) before reclassifications | 28                           | 11  |   | (11                              | )        | 15                       |      | 43                 |   |
| Amounts reclassified from                                  |                              |   |   |                                  |          |                          |      |                    |   |
| accumulated other comprehensive (income) loss              | _                            | 80  |   | (5                               | )        | _                        |      | 75                 |   |
| Other comprehensive income (loss)                          | 28                           | 91  |   | (16                              | )        | 15                       |      | 118                |   |
| Balance at June 30, 2014                                   | \$244                        | \$(3,981                                  | ) | \$(42                            | )        | \$ 96                    |      | \$(3,683           | ) |
| Three Months Ended June 30, 2013                           |                              |   |   |                                  |          |                          |      |                    |   |
| Balance at March 31, 2013                                  | \$90                         | \$(6,778                                  | ) | \$(62                            | )        | \$ 81                    |      | \$(6,669           | ) |
| Other comprehensive income (loss) before reclassifications | (182                         | ) 12                                      |   | 7                                |          | (10                      | )    | (173               | ) |
| Amounts reclassified from accumulated other comprehensive  | _                            | 121                                       |   | 22                               |          | 1                        |      | 144                |   |
| (income) loss<br>Other comprehensive income (loss)         | (182                         | ) 133                                     |   | 29                               |          | (9                       | `    | (29                | ` |
| Other comprehensive income (1088)                          | (102                         | ) 133                                     |   | 4J                               |          | ()                       | ,    | (4)                | ) |

Balance at June 30, 2013 \$(92) \$(6,645) \$(33) \$72 \$(6,698)

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| Six Months Ended June 30, 2014 Balance at December 31, 2013 \$176 \$(4,152 ) \$(5 ) \$83 \$(3,89)             | 8 ) |
|---|-----|
| Balance at December 31, 2013 \$176 \$(4,152 ) \$(5 ) \$83 \$(3.89)  | 8 ) |
|   |     |
| Other comprehensive income (loss) before reclassifications  Amounts reclassified from (27 ) 23 75             |     |
| accumulated other comprehensive — 160 (10 ) (10 ) 140 (income) loss   |     |
| Other comprehensive income (loss) 68 171 (37 ) 13 215   |     |
| Balance at June 30, 2014 \$244 \$(3,981 ) \$(42 ) \$ 96 \$(3,68   | 3 ) |
| Six Months Ended June 30, 2013  |     |
| Balance at December 31, 2012 \$456 \$(6,914 ) \$(42 ) \$ 67 \$(6,43   | 3 ) |
| Other comprehensive income (loss) before reclassifications  Amounts reclassified from (548 ) 27 (24 ) 5 (540) | )   |
| accumulated other comprehensive — 242 33 — 275 (income) loss  |     |
| Other comprehensive income (loss) (548 ) 269 9 5 (265   | )   |
| Balance at June 30, 2013 \$(92) \$(6,645) \$(33) \$72 \$(6,69)  | 8 ) |

The effect of the reclassifications out of Accumulated other comprehensive income (loss) on the Consolidated Statement of Results of Operations is as follows:

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