

CONSUMERS BANCORP INC /OH/  
Form 10-Q  
May 15, 2018

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**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**WASHINGTON, D.C. 20549**

**FORM 10-Q**

Quarterly Report Pursuant to Section 13 or 15 (d) of the Securities Exchange Act of 1934

For the quarterly period ended March 31, 2018

Commission File No. 033-79130

**CONSUMERS BANCORP, INC.**

(Exact name of registrant as specified in its charter)

OHIO 34-1771400  
(State or other jurisdiction (I.R.S. Employer Identification No.)  
of incorporation or organization)

614 East Lincoln Way, P.O. Box 256, Minerva, Ohio 44657  
(Address of principal executive offices) (Zip  
Code)

(330) 868-7701

(Registrant's telephone number)

Not applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of “large accelerated filer,” “accelerated filer,” “smaller reporting company,” and “emerging growth company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer  
Non-accelerated filer (Do not check if smaller reporting company) Smaller reporting company  
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Securities Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

There were 2,729,644 shares of Registrant’s common stock, no par value, outstanding as of May 10, 2018.

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**CONSUMERS BANCORP, INC.**

**FORM 10-Q**

**QUARTER ENDED March 31, 2018**

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## PART I – FINANCIAL INFORMATION

## Item 1 – Financial Statements

## CONSUMERS BANCORP, INC.

## CONSOLIDATED BALANCE SHEETS (Unaudited)

	March 31, 2018	June 30, 2017
(Dollars in thousands, except per share data)		
<b>ASSETS</b>		
Cash on hand and noninterest-bearing deposits in financial institutions	\$8,727	\$9,439
Federal funds sold and interest-bearing deposits in financial institutions	9,106	473
Total cash and cash equivalents	17,833	9,912
Certificates of deposit in other financial institutions	2,973	3,921
Securities, available-for-sale	136,133	142,086
Securities, held-to-maturity (fair value of \$4,103 at March 31, 2018 and \$4,329 at June 30, 2017)	4,061	4,259
Federal bank and other restricted stocks, at cost	1,459	1,425
Loans held for sale	558	1,252
Total loans	303,441	272,867
Less allowance for loan losses	(3,323 )	(3,086 )
Net loans	300,118	269,781
Cash surrender value of life insurance	9,267	9,065
Premises and equipment, net	13,039	13,398
Other real estate owned	—	71
Accrued interest receivable and other assets	3,069	2,713
Total assets	\$488,510	\$457,883
<b>LIABILITIES</b>		
Deposits		
Non-interest bearing demand	\$107,535	\$102,683
Interest bearing demand	59,092	54,123
Savings	158,895	151,154
Time	78,534	66,511
Total deposits	404,056	374,471
Short-term borrowings	25,829	23,986
Federal Home Loan Bank advances	11,772	12,320
Accrued interest and other liabilities	3,546	3,571
Total liabilities	445,203	414,348

## Commitments and contingent liabilities

**SHAREHOLDERS' EQUITY**

Preferred stock (no par value, 350,000 shares authorized, none outstanding)	—	—
Common stock (no par value, 3,500,000 shares authorized; 2,854,133 shares issued as of March 31, 2018 and June 30, 2017)	14,630	14,630
Retained earnings	31,601	30,122
Treasury stock, at cost (124,489 and 130,606 common shares as of March 31, 2018 and June 30, 2017, respectively)	(1,576 )	(1,662 )
Accumulated other comprehensive income (loss)	(1,348 )	445
Total shareholders' equity	43,307	43,535
Total liabilities and shareholders' equity	\$488,510	\$457,883

See accompanying notes to consolidated financial statements

**CONSUMERS BANCORP, INC.****CONSOLIDATED STATEMENTS OF INCOME (Unaudited)**

	Three Months ended		Nine Months ended	
	March 31, 2018	2017	March 31, 2018	2017
(Dollars in thousands, except per share amounts)				
Interest income				
Loans, including fees	\$3,526	\$2,989	\$10,191	\$9,195
Securities, taxable	475	429	1,445	1,208
Securities, tax-exempt	365	365	1,099	1,073
Federal funds sold and other interest bearing deposits	28	29	93	89
Total interest income	4,394	3,812	12,828	11,565
Interest expense				
Deposits	300	202	801	555
Short-term borrowings	64	20	176	43
Federal Home Loan Bank advances	63	60	171	174
Total interest expense	427	282	1,148	772
Net interest income	3,967	3,530	11,680	10,793
Provision for loan losses	100	255	250	531
Net interest income after provision for loan losses	3,867	3,275	11,430	10,262
Non-interest income				
Service charges on deposit accounts	286	296	895	940
Debit card interchange income	327	299	975	835
Bank owned life insurance income	66	66	202	178
Securities gains (losses), net	(5 )	17	33	142
Loss on disposition of other real estate owned	(2 )	—	(2 )	(3 )
Other	130	90	410	321
Total non-interest income	802	768	2,513	2,413
Non-interest expenses				
Salaries and employee benefits	1,950	1,801	5,726	5,329
Occupancy and equipment	481	474	1,401	1,404
Data processing expenses	153	146	448	436
Debit card processing expenses	186	172	554	454
Professional and director fees	131	156	370	434
FDIC assessments	42	29	134	130
Franchise taxes	84	85	252	253
Marketing and advertising	86	71	225	215
Telephone and network communications	76	76	233	233
Other	392	405	1,191	1,139

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Total non-interest expenses	3,581	3,415	10,534	10,027
Income before income taxes	1,088	628	3,409	2,648
Income tax expense	175	62	910	459
Net income	\$913	\$566	\$2,499	\$2,189
Basic and diluted earnings per share	\$0.33	\$0.21	\$0.92	\$0.80

See accompanying notes to consolidated financial statements



**CONSUMERS BANCORP, INC.****Consolidated statements of comprehensive income (Loss)****(Unaudited)**

(Dollars in thousands)

	Three Months ended		Nine Months ended	
	March 31, 2018	2017	March 31, 2018	2017
Net income	\$913	\$566	\$2,499	\$2,189
Other comprehensive income (loss), net of tax:				
Net change in unrealized gains (losses) on securities available-for-sale:				
Unrealized gains (losses) arising during the period	(1,821)	336	(2,348)	(3,406)
Reclassification adjustment for (gains) losses included in income	5	(17 )	(33 )	(142 )
Net unrealized gains (losses)	(1,816)	319	(2,381)	(3,548)
Income tax effect	381	(109)	574	1,206
Other comprehensive income (loss)	(1,435)	210	(1,807)	(2,342)
Total comprehensive income (loss)	\$(522 )	\$776	\$692	\$(153 )

See accompanying notes to consolidated financial statements.

**CONSUMERS BANCORP, INC.****CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY****(Unaudited)**

(Dollars in thousands, except per share data)

	Three Months ended		Nine Months ended	
	March 31, 2018	2017	March 31, 2018	2017
Balance at beginning of period	\$44,171	\$42,210	\$43,535	\$43,793
Net income	913	566	2,499	2,189
Other comprehensive income (loss)	(1,435 )	210	(1,807 )	(2,342 )
6,321 shares issued associated with stock awards during the nine months ended March 31, 2018	—	—	90	—
204 and 231 Dividend reinvestment plan shares associated with forfeited and expired restricted stock awards retired to treasury stock during the nine months ended March 31, 2018 and 2017, respectively	—	—	—	—
Common cash dividends	(342 )	(327 )	(1,010 )	(981 )
Balance at the end of the period	\$43,307	\$42,659	\$43,307	\$42,659
Common cash dividends per share	\$0.125	\$0.12	\$0.37	\$0.36

See accompanying notes to consolidated financial statements.

**CONSUMERS BANCORP, INC.****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****(Unaudited)**

	Nine Months Ended	
(Dollars in thousands)	March 31, 2018	2017
<b>Cash flows from operating activities</b>		
Net cash from operating activities	\$4,970	\$4,095
<b>Cash flow from investing activities</b>		
Securities available-for-sale		
Purchases	(12,356)	(20,757)
Maturities, calls and principal pay downs	12,588	15,071
Proceeds from sales	2,644	3,946
Securities held-to-maturity		
Purchases	—	(1,000 )
Principal pay downs	198	198
Net decrease in certificates of deposits in other financial institutions	948	1,740
Purchase of Federal Reserve Bank stock, at cost	(34 )	—
Net increase in loans	(30,759)	(17,019)
Purchase of Bank owned life insurance	—	(2,000 )
Acquisition of premises and equipment	(223 )	(278 )
Disposal of premises and equipment	6	—
Sale of other real estate owned	69	7
Net cash from investing activities	(26,919)	(20,092)
<b>Cash flow from financing activities</b>		
Net increase in deposit accounts	29,585	20,201
Net change in short-term borrowings	1,843	2,772
Proceeds from Federal Home Loan Bank advances	2,700	19,325
Repayments of Federal Home Loan Bank advances	(3,248 )	(23,271)
Dividends paid	(1,010 )	(981 )
Net cash from financing activities	29,870	18,046
Increase in cash or cash equivalents	7,921	2,049
Cash and cash equivalents, beginning of period	9,912	10,181
<b>Cash and cash equivalents, end of period</b>	<b>\$17,833</b>	<b>\$12,230</b>

**Supplemental disclosure of cash flow information:**

Cash paid during the period:

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Interest	\$1,123	\$769
Federal income taxes	505	300
Non-cash items:		
Transfer from loans to other real estate owned	—	10
Transfer from loans held for sale to portfolio	172	342
Issuance of treasury stock for stock awards	90	—
Expired and forfeited dividend reinvestment plan shares associated with restricted stock awards that were retired to treasury stock	4	4

See accompanying notes to consolidated financial statements.

**CONSUMERS BANCORP, INC.**

**Notes to the Consolidated Financial Statements**

**(Unaudited)**

(Dollars in thousands, except per share amounts)

**Note 1 – Summary of Significant Accounting Policies:**

**Nature of Operations:** Consumers Bancorp, Inc. (the Corporation) is a bank holding company headquartered in Minerva, Ohio that provides, through its banking subsidiary, Consumers National Bank (the Bank), a broad array of products and services throughout its primary market area of Carroll, Columbiana, Jefferson, Stark, Summit, Wayne and contiguous counties in Ohio. The Bank's business involves attracting deposits from businesses and individual customers and using such deposits to originate commercial, mortgage and consumer loans in its primary market area.

**Basis of Presentation:** The consolidated financial statements for interim periods are unaudited and reflect all adjustments (consisting of only normal recurring adjustments), which, in the opinion of management, are necessary to present fairly the financial position and results of operations and cash flows for the periods presented. The unaudited financial statements are presented in accordance with the requirements of Form 10-Q and do not include all disclosures normally required by accounting principles generally accepted in the United States of America. The financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Corporation's Form 10-K for the year ended June 30, 2017. The results of operations for the interim period disclosed herein are not necessarily indicative of the results that may be expected for a full year.

The consolidated financial statements include the accounts of the Corporation and the Bank. All significant inter-company transactions and accounts have been eliminated in consolidation.

**Segment Information:** The Corporation is a bank holding company engaged in the business of commercial and retail banking, which accounts for substantially all of the revenues, operating income, and assets. Accordingly, all of its operations are recorded in one segment, banking.

**Reclassifications:** Certain items in prior financial statements have been reclassified to conform to the current presentation. Any reclassifications had no impact on prior year net income or shareholders' equity.

**Recently Issued Accounting Pronouncements Not Yet Effective:** In May 2014, FASB issued Accounting Standards Update (ASU) 2014-09, Revenue from Contracts with Customers (Topic 606). The ASU creates a new topic, Topic 606, to provide guidance on revenue recognition for entities that enter into contracts with customers to transfer goods or services or enter into contracts for the transfer of nonfinancial assets. The core principle of the guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Additional disclosures are required to provide quantitative and qualitative information regarding the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. The new guidance is effective for annual reporting periods, and interim reporting periods within those annual periods, beginning after December 15, 2017. Most of the Corporation's revenue is derived from loans and financial instruments, which is not part of the scope of this ASU. The adoption of ASU 2014-09 as it relates to non-interest income, such as service charges and debit card interchange income, is not expected to have a material effect on the Corporation's financial statements.

In January 2016, the FASB issued ASU 2016-01, Financial Instruments – Overall: Recognition and Measurement of Financial Assets and Financial Liabilities. The main provisions of ASU 2016-01 address the valuation and impairment of certain equity investments along with simplified disclosures about those investments. Equity securities with readily determinable fair values will be treated in the same manner as other financial instruments. ASU 2016-01 is effective for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. The adoption of ASU 2016-01 is not expected to have a material impact on the Corporation's financial statements.

**CONSUMERS BANCORP, INC.**

**Notes to the Consolidated Financial Statements**

**(Unaudited) (continued)**

(Dollars in thousands, except per share amounts)

In June 2016, FASB Issued ASU 2016-13, Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments. This ASU adds a new Topic 326 to the codification and removes the thresholds that companies apply to measure credit losses on financial instruments measured at amortized cost, such as loans, receivables, and held-to-maturity debt securities. Under current U.S. GAAP, companies generally recognize credit losses when it is probable that the loss has been incurred. The revised guidance will remove all current loss recognition thresholds and will require companies to recognize an allowance for credit losses for the difference between the amortized cost basis of a financial instrument and the amount of amortized cost that the corporation expects to collect over the instrument’s contractual life. ASU 2016-13 also amends the credit loss measurement guidance for available-for-sale debt securities and beneficial interests in securitized financial assets. The guidance in ASU 2016-13 is effective for “public business entities,” as defined, that are SEC filers for fiscal years and for interim periods with those fiscal years beginning after December 15, 2019. Early adoption of the guidance is permitted for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Management is currently evaluating the impact of the adoption of this guidance on the Corporation’s consolidated financial statements and are in the midst of gathering critical data to evaluate the impact. However, it is too early to estimate the impact.

In February 2016, the FASB issued ASU 2016-02 - Leases (Topic 842). The ASU will require all organizations that lease assets to recognize on the balance sheet the assets and liabilities for the rights and obligations created by those leases. Additional qualitative and quantitative disclosures will be required so that users can understand more about the nature of an entity’s leasing activities. The new guidance is effective for annual reporting periods and interim reporting periods within those annual periods, beginning after December 15, 2018. Early adoption is permitted. Management is currently evaluating the impact of the adoption of this guidance on the Corporation’s consolidated financial statements and expects to recognize an increase in other assets and other liabilities for the rights and obligations created by leasing of branch offices. Management also expects minimal impact in the income statement with respect to occupancy expense related to leases.

In March 2017, FASB issued ASU 2017-08, Receivables-Nonrefundable Fees and Oher Costs: Premium Amortization on Purchased Callable Debt Securities. The ASU amends the guidance related to amortization for certain callable debt securities held at a premium, requiring the premium to be amortized to the earliest call date. The adoption of ASU 2017-08 will not have a material impact on the Corporation’s financial statements.

In February 2018, the FASB issued ASU 2018-02 – Income Statement – Reporting Comprehensive Income (Topic 220). The ASU was issued in response to the U.S. federal government enacting the Tax Cuts and Jobs Act of 2017. The ASU will require reclassifying certain income tax effects from accumulated other comprehensive income to retained earnings. The amount of that reclassification is the difference between the amount initially charged or credited directly to other comprehensive income at the previously enacted U.S. federal corporate income tax rate that remains in accumulated other comprehensive income and the amount that would have been charged or credited directly to other comprehensive income using the newly enacted 21.0 U.S. federal corporate income tax rate, excluding the effect of any valuation allowance previously charged to income from continuing operations. The new guidance is effective for annual reporting periods and interim reporting periods within those annual periods, beginning after December 15, 2018. Early adoption is permitted. The Corporation adopted this ASU as of March 2018 which resulted in a \$14 reclassification between retained earnings and accumulated other comprehensive income.



**CONSUMERS BANCORP, INC.****Notes to the Consolidated Financial Statements****(Unaudited) (continued)**

(Dollars in thousands, except per share amounts)

**Note 2 – Securities****Available –for-Sale**

	<b>Amortized Cost</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized Losses</b>	<b>Fair Value</b>
<b>March 31, 2018</b>				
Obligations of U.S. government-sponsored entities and agencies	\$ 13,543	\$ 2	\$ (282 )	\$ 13,263
Obligations of state and political subdivisions	55,229	372	(715 )	54,886
Mortgage-backed securities – residential	62,198	19	(1,392 )	60,825
Mortgage-backed securities– commercial	1,439	—	(17 )	1,422
Collateralized mortgage obligations– residential	5,252	—	(194 )	5,058
Pooled trust preferred security	178	501	—	679
Total available-for-sale securities	\$ 137,839	\$ 894	\$ (2,600 )	\$ 136,133

**Held-to-Maturity**

	<b>Amortized Cost</b>	<b>Gross Unrecognized Gains</b>	<b>Gross Unrecognized Losses</b>	<b>Fair Value</b>
<b>March 31, 2018</b>				
Obligations of state and political subdivisions	\$ 4,061	\$ 42	\$ —	\$ 4,103
Total held-to-maturity securities	\$ 4,061	\$ 42	\$ —	\$ 4,103

**Available–for-Sale**

	<b>Amortized Cost</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized Losses</b>	<b>Fair Value</b>
<b>June 30, 2017</b>				
Obligations of U.S. government-sponsored entities and agencies	\$ 12,571	\$ 90	\$ (74 )	\$ 12,587
Obligations of state and political subdivisions	56,824	890	(254 )	57,460
Mortgage-backed securities – residential	64,092	184	(438 )	63,838
Mortgage-backed securities – commercial	1,459	—	(1 )	1,458
Collateralized mortgage obligations - residential	6,310	1	(100 )	6,211
Pooled trust preferred security	155	377	—	532

Total available-for-sale securities	\$ 141,411	\$ 1,542	\$ (867	) \$142,086
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**Held-to-Maturity**

	<b>Amortized Cost</b>	<b>Gross Unrecognized Gains</b>	<b>Gross Unrecognized Losses</b>	<b>Fair Value</b>
<b>June 30, 2017</b>				
Obligations of state and political subdivisions	\$ 4,259	\$ 73	\$ (3	) \$4,329
Total held-to-maturity securities	\$ 4,259	\$ 73	\$ (3	) \$4,329

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**CONSUMERS BANCORP, INC.****Notes to the Consolidated Financial Statements****(Unaudited) (continued)**

(Dollars in thousands, except per share amounts)

Proceeds from the sale of available-for-sale securities were as follows:

	Three Months Ended		Nine Months Ended	
	March 31, 2018	March 31, 2017	March 31, 2018	March 31, 2017
Proceeds from sales	\$1,058	\$563	\$2,644	\$3,946
Gross realized gains	1	17	40	144
Gross realized losses	6	—	7	2

The income tax benefit related to the net realized losses amounted to \$1 for the three months ended March 31, 2018 and the income tax provision related to the net realized gains amounted to \$9 for the nine months ended March 31, 2018. The income tax provision related to the net realized gains amounted to \$5 and \$48 for the three and nine months ended March 31, 2017, respectively.

The amortized cost and fair values of debt securities at March 31, 2018, by expected maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Securities not due at a single maturity date, primarily mortgage-backed securities, collateralized mortgage obligations and the pooled trust preferred security are shown separately.

	Amortized Cost	Estimated Fair Value
<b><u>Available-for-Sale</u></b>		
Due in one year or less	\$ 1,879	\$ 1,894
Due after one year through five years	19,664	19,595
Due after five years through ten years	25,464	25,260

Due after ten years	21,765	21,400
Total	68,772	68,149
U.S. Government-sponsored mortgage-backed and related securities	68,889	67,305
Pooled trust preferred security	178	679
Total available-for-sale securities	\$ 137,839	\$ 136,133

**Held-to-Maturity**

Due after five years through ten years	564	566
Due after ten years	3,497	3,537
Total held-to-maturity securities	\$ 4,061	\$ 4,103

**CONSUMERS BANCORP, INC.****Notes to the Consolidated Financial Statements****(Unaudited) (continued)**

The following table summarizes the securities with unrealized losses at March 31, 2018 and June 30, 2017, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position:

(Dollars in thousands, except per share amounts)

<u>Available-for-sale</u>	Less than 12 Months		12 Months or more		Total	
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
<b>March 31, 2018</b>						
Obligations of US government-sponsored entities and agencies	\$12,030	\$ (282 )	\$—	\$ —	\$12,030	\$ (282 )
Obligations of states and political subdivisions	25,456	(366 )	7,995	(349 )	33,451	(715 )
Mortgage-backed securities - residential	29,403	(625 )	23,416	(767 )	52,819	(1,392 )
Mortgage-backed securities - commercial	1,422	(17 )	—	—	1,422	(17 )
Collateralized mortgage obligations – residential	—	—	5,058	(194 )	5,058	(194 )
Total temporarily impaired	\$68,311	\$ (1,290 )	\$36,469	\$ (1,310 )	\$104,780	\$ (2,600 )

<u>Available-for-sale</u>	Less than 12 Months		12 Months or more		Total	
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
<b>June 30, 2017</b>						
Obligations of US government-sponsored entities and agencies	\$4,336	\$ (74 )	\$—	\$ —	\$4,336	\$ (74 )
Obligations of states and political subdivisions	13,881	(241 )	834	(13 )	14,715	(254 )
Mortgage-backed securities - residential	42,071	(391 )	2,805	(47 )	44,876	(438 )
Mortgage-backed securities - commercial	1,458	(1 )	—	—	1,458	(1 )
Collateral mortgage obligation - residential	5,417	(88 )	654	(12 )	6,071	(100 )
Total temporarily impaired	\$67,163	\$ (795 )	\$4,293	\$ (72 )	\$71,456	\$ (867 )

Less than 12 Months	12 Months or more	Total
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<b><u>Held-to-maturity</u></b>	<b>Fair Value</b>	<b>Unrealized Loss</b>	<b>Fair Value</b>	<b>Unrealized Loss</b>	<b>Fair Value</b>	<b>Unrealized Loss</b>
<b>June 30, 2017</b>						
Obligations of states and political subdivisions	\$933	\$ (3 )	\$ —	\$ —	\$933	\$ (3 )
Total temporarily impaired	\$933	\$ (3 )	\$ —	\$ —	\$933	\$ (3 )

Management evaluates securities for other-than-temporary impairment (OTTI) on a quarterly basis, and more frequently when economic or market conditions warrant such an evaluation. The securities portfolio is evaluated for OTTI by segregating the portfolio into two general segments and applying the appropriate OTTI model. Investment securities are generally evaluated for OTTI under FASB ASC Topic 320, *Accounting for Certain Investments in Debt and Equity Securities*.

In determining OTTI under the ASC Topic 320 model, management considers many factors, including: (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, (3) whether the market decline was affected by macroeconomic conditions, and (4) whether the entity has the intent to sell the debt security or more likely than not will be required to sell the debt security before its anticipated recovery. The assessment of whether an other-than-temporary decline exists involves a high degree of subjectivity and judgment and is based on the information available to management at a point in time.

**CONSUMERS BANCORP, INC.****Notes to the Consolidated Financial Statements****(Unaudited) (continued)**

(Dollars in thousands, except per share amounts)

The unrealized losses within the securities portfolio as of March 31, 2018 have not been recognized into income because the decline in fair value is not attributed to credit quality, management does not intend to sell and it is not likely that management will be required to sell the securities prior to their anticipated recovery. The decline in fair value within the securities portfolio is largely due to changes in interest rates and the fair value is expected to recover as the securities approach maturity. The mortgage-backed securities and collateralized mortgage obligations were primarily issued by Fannie Mae, Freddie Mac and Ginnie Mae, institutions which the government has affirmed its commitment to support. The Corporation does not own any private label mortgage-backed securities.

**Note 3 – Loans**

Major classifications of loans were as follows:

	March 31, 2018	June 30, 2017
Commercial	\$48,830	\$46,336
Commercial real estate:		
Construction	6,701	5,588
Other	177,984	157,861
1 – 4 Family residential real estate:		
Owner occupied	47,262	41,581
Non-owner occupied	16,054	14,377
Construction	1,817	1,993
Consumer	4,793	5,131
Subtotal	303,441	272,867
Allowance for loan losses	(3,323 )	(3,086 )
Net Loans	\$300,118	\$269,781

Loans presented above are net of deferred loan fees and costs of \$286 and \$294 for March 31, 2018 and June 30, 2017, respectively.



**CONSUMERS BANCORP, INC.****Notes to the Consolidated Financial Statements****(Unaudited) (continued)**

(Dollars in thousands, except per share amounts)

The following table presents the activity in the allowance for loan losses by portfolio segment for the three months ended March 31, 2018:

	Commercial	Commercial Real Estate	1-4 Family Residential Real Estate	Consumer	Total
Allowance for loan losses:					
Beginning balance	\$ 555	\$ 2,144	\$ 461	\$ 65	\$3,225
Provision for loan losses	4	96	15	(15 )	100
Loans charged-off	—	(4 )	—	(11 )	(15 )
Recoveries	—	1	2	10	13
Total ending allowance balance	\$ 559	\$ 2,237	\$ 478	\$ 49	\$3,323

The following table presents the activity in the allowance for loan losses by portfolio segment for the nine months ended March 31, 2018:

	Commercial	Commercial Real Estate	1-4 Family Residential Real Estate	Consumer	Total
Allowance for loan losses:					
Beginning balance	\$ 518	\$ 2,038	\$ 473	\$ 57	\$3,086
Provision for loan losses	39	178	35	(2 )	250
Loans charged-off	—	(4 )	(33 )	(19 )	(56 )
Recoveries	2	25	3	13	43
Total ending allowance balance	\$ 559	\$ 2,237	\$ 478	\$ 49	\$3,323

The following table presents the activity in the allowance for loan losses by portfolio segment for the three months ended March 31, 2017:

	Commercial	Commercial Real Estate	1-4 Family Residential Real Estate	Consumer	Total
Allowance for loan losses:					
Beginning balance	\$ 497	\$ 2,100	\$ 465	\$ 61	\$3,123
Provision for loan losses	25	195	15	20	255
Loans charged-off	—	—	—	(20 )	(20 )
Recoveries	—	—	7	6	13
Total ending allowance balance	\$ 522	\$ 2,295	\$ 487	\$ 67	\$3,371

**CONSUMERS BANCORP, INC.****Notes to the Consolidated Financial Statements****(Unaudited) (continued)**

(Dollars in thousands, except per share amounts)

The following table presents the activity in the allowance for loan losses by portfolio segment for the nine months ended March 31, 2017:

	Commercial	Commercial Real Estate	1-4 Family Residential Real Estate	Consumer	Total
Allowance for loan losses:					
Beginning balance	\$ 505	\$ 2,518	\$ 402	\$ 141	\$3,566
Provision for loan losses	16	477	93	(55 )	531
Loans charged-off	—	(700 )	(44 )	(32 )	(776 )
Recoveries	1	—	36	13	50
Total ending allowance balance	\$ 522	\$ 2,295	\$ 487	\$ 67	\$3,371

The following table presents the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment and based on impairment method as of March 31, 2018. Included in the recorded investment in loans is \$679 of accrued interest receivable.

	Commercial	Commercial Real Estate	1-4 Family Residential Real Estate	Consumer	Total
Allowance for loan losses:					
Ending allowance balance attributable to loans:					
Individually evaluated for impairment	\$ —	\$ 29	\$ —	\$ —	\$29
Collectively evaluated for impairment	559	2,208	478	49	3,294
Total ending allowance balance	\$ 559	\$ 2,237	\$ 478	\$ 49	\$3,323
Recorded investment in loans:					
Loans individually evaluated for impairment	\$ 122	\$ 1,320	\$ 329	\$ —	\$1,771
Loans collectively evaluated for impairment	48,812	183,751	64,981	4,805	302,349

Total ending loans balance	\$ 48,934	\$ 185,071	\$ 65,310	\$ 4,805	\$304,120
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**CONSUMERS BANCORP, INC.****Notes to the Consolidated Financial Statements****(Unaudited) (continued)**

(Dollars in thousands, except per share amounts)

The following table presents the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment and based on impairment method as of June 30, 2017. Included in the recorded investment in loans is \$581 of accrued interest receivable.

	Commercial	Commercial Real Estate	1-4 Family Residential Real Estate	Consumer	Total
Allowance for loan losses:					
Ending allowance balance attributable to loans:					
Individually evaluated for impairment	\$ —	\$ 42	\$ 2	\$ —	\$ 44
Collectively evaluated for impairment	518	1,996	471	57	3,042
Total ending allowance balance	\$ 518	\$ 2,038	\$ 473	\$ 57	\$ 3,086
Recorded investment in loans:					
Loans individually evaluated for impairment	\$ 444	\$ 1,587	\$ 203	\$ —	\$ 2,234
Loans collectively evaluated for impairment	45,993	162,176	57,901	5,144	271,214
Total ending loans balance	\$ 46,437	\$ 163,763	\$ 58,104	\$ 5,144	\$ 273,448

The following table presents information related to unpaid principal balance, recorded investment and interest income associated with loans individually evaluated for impairment by class of loans as of March 31, 2018 and for the nine months ended March 31, 2018:

	As of March 31, 2018		Nine Months ended March 31, 2018		
	Unpaid Principal Balance	Recorded Investment	Allowance for Loan Losses Allocated	Average Interest Recorded Investment Recognized	Cash Basis Interest Recognized
With no related allowance recorded:					
Commercial	\$122	\$ 122	\$ —	\$119	\$ 5

Commercial real estate:						
Other	1,087	1,087	—	1,082	24	24
1-4 Family residential real estate:						
Owner occupied	23	23	—	61	—	—
Non-owner occupied	306	306	—	318	—	—
With an allowance recorded:						
Commercial real estate:						
Other	233	233	29	302	8	8
Total	\$1,771	\$ 1,771	\$ 29	\$1,882	\$ 37	\$ 37

**CONSUMERS BANCORP, INC.****Notes to the Consolidated Financial Statements****(Unaudited) (continued)**

(Dollars in thousands, except per share amounts)

The following table presents information related to average recorded investment and interest income associated with loans individually evaluated for impairment by class of loans for the three months ended March 31, 2018:

	Average Recorded Investment	Interest Income Recognized	Cash Basis Interest Recognized
With no related allowance recorded:			
Commercial	\$ 122	\$ 2	\$ 2
Commercial real estate:			
Other	1,131	8	8
1-4 Family residential real estate:			
Owner occupied	23	—	—
Non-owner occupied	309	—	—
With an allowance recorded:			
Commercial real estate:			
Other	234	3	3
Total	\$ 1,819	\$ 13	\$ 13

The following table presents information related to unpaid principal balance, recorded investment and interest income associated with loans individually evaluated for impairment by class of loans as of June 30, 2017 and for the nine months ended March 31, 2017:

	As of June 30, 2017		Nine Months ended March 31, 2017		
	Unpaid Principal Balance	Recorded Investment	Allowance for Loan Losses Allocated	Average Interest Recorded Investment Recognized	Cash Basis Interest Recognized
With no related allowance recorded:					
Commercial	\$482	\$ 444	\$ —	\$ 220	\$ 80
Commercial real estate:					

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Construction	—	—	—	115	6	6
Other	1,928	1,039	—	1,026	105	105
1-4 Family residential real estate:						
Owner occupied	104	103	—	124	—	—
Non-owner occupied	—	—	—	202	—	—
With an allowance recorded:						
Commercial	—	—	—	6	—	—
Commercial real estate:						
Other	548	548	42	1,936	18	18
1-4 Family residential real estate:						
Owner occupied	99	100	2	126	4	4
Total	\$3,161	\$ 2,234	\$ 44	\$3,755	\$ 213	\$ 213



**CONSUMERS BANCORP, INC.****Notes to the Consolidated Financial Statements****(Unaudited) (continued)**

(Dollars in thousands, except per share amounts)

The following table presents information related to average recorded investment and interest income associated with loans individually evaluated for impairment by class of loans for the three months ended March 31, 2017:

	Average Recorded Investment	Interest Income Recognized	Cash Basis Interest Recognized
With no related allowance recorded:			
Commercial real estate:			
Construction	\$ 6	\$ —	\$ —
Other	917	—	—
1-4 Family residential real estate:			
Owner occupied	119	—	—
Non-owner occupied	195	—	—
With an allowance recorded:			
Commercial	4	—	—
Commercial real estate:			
Other	1,747	3	3
1-4 Family residential real estate:			
Owner occupied	101	1	1
Total	\$ 3,089	\$ 4	\$ 4

The following table presents the recorded investment in non-accrual and loans past due over 90 days still on accrual by class of loans as of March 31, 2018 and June 30, 2017:

	March 31, 2018		June 30, 2017	
	Loans Past Due Over 90 Days Still Non-accruing		Loans Past Due Over 90 Days Still Non-accruing	
Commercial	\$ —	\$ —	\$ 368	\$ —
Commercial real estate:				

Other	506	—	729	—
1 – 4 Family residential:				
Owner occupied	12	—	90	—
Non-owner occupied	307	—	—	—
Total	\$ 825	\$ —	\$ 1,187	\$ —

Non-accrual loans and loans past due 90 days still on accrual include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans.

**CONSUMERS BANCORP, INC.****Notes to the Consolidated Financial Statements****(Unaudited) (continued)**

(Dollars in thousands, except per share amounts)

The following table presents the aging of the recorded investment in past due loans as of March 31, 2018 by class of loans:

	Days Past Due			Total	Loans Not Past Due	Total
	30 - 59 Days	60 - 89 Days	90 Days or Greater			
Commercial	\$—	\$ —	\$ —	\$—	\$48,934	\$48,934
Commercial real estate:						
Construction	—	—	—	—	6,710	6,710
Other	—	—	—	—	178,361	178,361
1-4 Family residential:						
Owner occupied	110	—	—	110	47,285	47,395
Non-owner occupied	—	—	—	—	16,095	16,095
Construction	—	—	—	—	1,820	1,820
Consumer	3	—	—	3	4,802	4,805
Total	\$113	\$ —	\$ —	\$113	\$304,007	\$304,120

The above table of past due loans includes the recorded investment in non-accrual loans of \$825 in the loans not past due category.

The following table presents the aging of the recorded investment in past due loans as of June 30, 2017 by class of loans:

	Days Past Due			Total	Loans Not
	30 - 59 Days	60 - 89 Days	90 Days		

	or			Past	Past Due	Total
	Days	Days	Greater	Due		
Commercial	\$—	\$ —	\$ 35	\$35	\$46,402	\$46,437
Commercial real estate:						
Construction	—	—	—	—	5,596	5,596
Other	—	—	130	130	158,037	158,167
1-4 Family residential:						
Owner occupied	13	—	74	87	41,605	41,692
Non-owner occupied	—	—	—	—	14,416	14,416
Construction	—	—	—	—	1,996	1,996
Consumer	22	—	—	22	5,122	5,144
Total	\$35	\$ —	\$ 239	\$274	\$273,174	\$273,448

The above table of past due loans includes the recorded investment in non-accrual loans of \$239 in the 90 days or greater category and \$948 in the loans not past due category.

#### **Troubled Debt Restructurings:**

As of March 31, 2018, the recorded investment of loans classified as troubled debt restructurings was \$1,621 with \$29 of specific reserves allocated to these loans. As of March 31, 2018, the Corporation had committed to lend an additional \$137 to customers with outstanding loans that were classified as troubled debt restructurings. As of June 30, 2017, the recorded investment of loans classified as troubled debt restructurings was \$1,740 with \$33 of specific reserves allocated to these loans. As of June 30, 2017, the Corporation had committed to lend an additional \$175 to customers with outstanding loans that were classified as troubled debt restructurings.

**CONSUMERS BANCORP, INC.**

**Notes to the Consolidated Financial Statements**

**(Unaudited) (continued)**

(Dollars in thousands, except per share amounts)

During the three and nine months ended March 31, 2018 and 2017, there were no loan modifications completed that were classified as troubled debt restructurings. There were no charge offs from troubled debt restructurings that were completed during the three and nine month periods ended March 31, 2018 and 2017.

There were no loans classified as troubled debt restructurings for which there was a payment default within 12 months following the modification during the three and nine month periods ended March 31, 2018 and 2017. A loan is considered to be in payment default once it is 90 days contractually past due under the modified terms.

**Credit Quality Indicators:**

The Corporation categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, current economic trends and other relevant information. The Corporation analyzes loans individually by classifying the loans as to credit risk. This analysis includes loans with a total outstanding loan relationship greater than \$100 and non-homogeneous loans, such as commercial and commercial real estate loans. Management monitors the loans on an ongoing basis for any changes in the borrower's ability to service their debt and affirms the risk ratings for the loans and leases in their respective portfolio on an annual basis. The Corporation uses the following definitions for risk ratings:

**Special Mention.** Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution's credit position at some future date.

**Substandard.** Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

**Doubtful.** Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

**CONSUMERS BANCORP, INC.****Notes to the Consolidated Financial Statements****(Unaudited) (continued)**

(Dollars in thousands, except per share amounts)

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass rated loans. Loans listed as not rated are either less than \$100 or are included in groups of homogeneous loans. These loans are evaluated based on delinquency status, which are disclosed in the previous table within this footnote. Based on the most recent analysis performed, the recorded investment by risk category of loans by class of loans was as follows:

	As of March 31, 2018				
	Pass	Special Mention	Substandard	Doubtful	Not Rated
Commercial	\$46,997	\$ 1,248	\$ 317	\$ —	\$372
Commercial real estate:					
Construction	6,710	—	—	—	—
Other	165,693	9,584	2,015	506	563
1-4 Family residential real estate:					
Owner occupied	2,648	56	29	12	44,650
Non-owner occupied	14,579	199	425	307	585
Construction	601	—	—	—	1,219
Consumer	132	—	—	—	4,673
Total	\$237,360	\$ 11,087	\$ 2,786	\$ 825	\$52,062

	As of June 30, 2017				
	Pass	Special Mention	Substandard	Doubtful	Not Rated
Commercial	\$44,435	\$ 907	\$ 642	\$ —	\$453
Commercial real estate:					
Construction	4,514	1,035	—	4	43
Other	150,460	5,110	1,566	470	561
1-4 Family residential real estate:					
Owner occupied	2,668	—	11	30	38,983
Non-owner occupied	13,633	210	261	187	125
Construction	1,223	—	—	—	773
Consumer	145	—	—	—	4,999
Total	\$217,078	\$ 7,262	\$ 2,480	\$ 691	\$45,937





**CONSUMERS BANCORP, INC.**

**Notes to the Consolidated Financial Statements**

**(Unaudited) (continued)**

(Dollars in thousands, except per share amounts)

**Note 4 - Fair Value**

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

Financial assets and financial liabilities measured at fair value on a recurring basis include the following:

**Securities available-for-sale:** When available, the fair values of available-for-sale securities are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs). For securities where quoted market prices are not available, fair values are calculated based on market prices of similar securities (Level 2 inputs). For securities where quoted prices or market prices of similar securities are not available, fair values are calculated using discounted cash flows or other unobservable inputs (Level 3 inputs).

Assets and liabilities measured at fair value on a recurring basis are summarized below, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:

	Balance at March 31, 2018	Fair Value Measurements at March 31, 2018 Using		
		Level 1	Level 2	Level 3
Assets:				
Obligations of U.S. government-sponsored entities and agencies	\$ 13,263	\$—	\$ 13,263	\$ —
Obligations of states and political subdivisions	54,886	—	54,886	—
Mortgage-backed securities – residential	60,825	—	60,825	—
Mortgage-backed securities – commercial	1,422	—	1,422	—
Collateralized mortgage obligations - residential	5,058	—	5,058	—
Pooled trust preferred security	679	—	679	—

**CONSUMERS BANCORP, INC.****Notes to the Consolidated Financial Statements****(Unaudited) (continued)**

(Dollars in thousands, except per share amounts)

		Fair Value Measurements at		
		June 30, 2017		
		Using		
	Balance at			
	June 30,	Level 1	Level 2	Level 3
	2017			
Assets:				
Obligations of U.S. government-sponsored entities and agencies	\$12,587	\$—	\$12,587	\$ —
Obligations of states and political subdivisions	57,460	—	57,460	—
Mortgage-backed securities - residential	63,838	—	63,838	—
Mortgage-backed securities - commercial	1,458	—	1,458	—
Collateralized mortgage obligations - residential	6,211	—	6,211	—
Pooled trust preferred security	532	—	532	—

There were no transfers between Level 1 and Level 2 during the three or nine month periods ended March 31, 2018 or 2017.

Certain financial assets and financial liabilities are measured at fair value on a non-recurring basis; that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances. Financial assets and financial liabilities measured at fair value on a non-recurring basis include the following:

**Impaired Loans:** At the time a loan is considered impaired, it is valued at the lower of cost or fair value. Impaired loans carried at fair value generally receive specific allocations of the allowance for loan losses or are charged down to their fair value. For collateral dependent loans, fair value is commonly based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the

income approach. Adjustments are routinely made in the appraisal process by the appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are usually significant and typically result in a Level 3 classification of the inputs for determining fair value.

**Other Real Estate Owned:** Assets acquired through or instead of loan foreclosure are initially recorded at fair value less costs to sell when acquired, establishing a new cost basis. These assets are subsequently accounted for at lower of cost or fair value less estimated costs to sell. Real estate owned properties are evaluated on a quarterly basis for additional impairment and adjusted accordingly.

**CONSUMERS BANCORP, INC.****Notes to the Consolidated Financial Statements****(Unaudited) (continued)**

(Dollars in thousands, except per share amounts)

There were no financial assets measured at fair value on a non-recurring basis at March 31, 2018. Financial assets measured at fair value on a non-recurring basis at June 30, 2017 are summarized below:

	Fair Value Measurements at		
	June 30, 2017		
	Using		
Balance at	Level	Level	Level
June 30, 2017	1	2	3
Impaired loans:			
Commercial Real Estate - Other	\$ 130	\$ —	\$ —
Other Real Estate Owned:			
1-4 Family residential real estate	71	—	71

There were no impaired loans measured at fair value on a non-recurring basis at March 31, 2018 and there was no impact to the provision for loan losses for the three months ended March 31, 2018. The resulting impact to the provision for loan losses was a decrease of \$17 being recorded for the nine months ended March 31, 2018. Impaired loans, measured for impairment using the fair value of the collateral, had a recorded investment of \$130, with no valuation allowance at June 30, 2017. The resulting impact to the provision for loan losses was an increase of \$279 and \$232 being recorded for the three and nine months ended March 31, 2017, respectively.

Other real estate owned, which is measured at the lower of carrying or fair value less costs to sell, had a net carrying amount of \$71, which was made up of the outstanding balance of \$103, net of a valuation allowance of \$32 at June 30, 2017. There were no other real estate owned being carried at fair value as of March 31, 2018.

The following tables present quantitative information about Level 3 fair value measurements for financial instruments measured at fair value on a non-recurring basis at June 30, 2017:

<b>June 30, 2017</b>	<b>Fair Value</b>	<b>Valuation Technique</b>	<b>Unobservable Inputs</b>	<b>Range</b>	<b>Weighted Average</b>
Impaired loans:					
Commercial Real Estate – Other	\$ 130	Bid Indications	N/A	0.0 %	0.0 %
Other Real Estate Owned:					
1-4 Family residential real estate	\$ 71	Bid Indications	N/A	0.0 %	0.0 %

**CONSUMERS BANCORP, INC.****Notes to the Consolidated Financial Statements****(Unaudited) (continued)**

(Dollars in thousands, except per share amounts)

The following table shows the estimated fair values of financial instruments that are reported at amortized cost in the Corporation's consolidated balance sheets, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:

	<b>March 31, 2018</b>		<b>June 30, 2017</b>	
	<b>Carrying Amount</b>	<b>Estimated Fair Value</b>	<b>Carrying Amount</b>	<b>Estimated Fair Value</b>
<b>Financial Assets:</b>				
Level 1 inputs:				
Cash and cash equivalents	\$ 17,833	\$ 17,833	\$ 9,912	\$ 9,912
Level 2 inputs:				
Certificates of deposits in other financial institutions	2,973	2,976	3,921	3,927
Loans held for sale	558	572	1,252	1,286
Accrued interest receivable	1,424	1,424	1,212	1,212
Level 3 inputs:				
Securities held-to-maturity	4,061	4,103	4,259	4,329
Loans, net	300,118	298,124	269,781	266,041
<b>Financial Liabilities:</b>				
Level 2 inputs:				
Demand and savings deposits	325,522	325,522	307,960	307,960
Time deposits	78,534	78,339	66,511	66,535
Short-term borrowings	25,829	25,829	23,986	23,986
Federal Home Loan Bank advances	11,772	11,207	12,320	12,054
Accrued interest payable	65	65	40	40

The assumptions used to estimate fair value are described as follows:

**Cash and cash equivalents:** The carrying value of cash, deposits in other financial institutions and federal funds sold were considered to approximate fair value resulting in a Level 1 classification.

**Certificates of deposits in other financial institutions:** Fair value of certificates of deposits in other financial institutions was estimated using current rates for deposits of similar remaining maturities resulting in a Level 2 classification.

**Accrued interest receivable and payable, demand and savings deposits and short-term borrowings:** The carrying value of accrued interest receivable and payable, demand and savings deposits and short-term borrowings were considered to approximate fair value due to their short-term duration resulting in a Level 2 classification.

**Loans held for sale:** The fair value of loans held for sale is estimated based upon binding contracts and quotes from third party investors resulting in a Level 2 classification.

**Loans:** Fair value for loans was estimated for portfolios of loans with similar financial characteristics. For adjustable rate loans that reprice at least annually and for fixed rate commercial loans with maturities of six months or less which possess normal risk characteristics, carrying value was determined to be fair value. Fair value of other types of loans (including adjustable rate loans which reprice less frequently than annually and fixed rate term loans or loans which possess higher risk characteristics) was estimated by discounting future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for similar anticipated maturities resulting in a Level 3 classification. The methods utilized to estimate the fair value of loans do not necessarily represent an exit price.



**CONSUMERS BANCORP, INC.**

**Notes to the Consolidated Financial Statements**

**(Unaudited) (continued)**

(Dollars in thousands, except per share amounts)

**Securities held-to-maturity:** The held-to-maturity securities are general obligation and revenue bonds made to local municipalities. The fair values of these securities are estimated using a spread to the applicable municipal fair market curve resulting in a Level 3 classification.

**Time deposits:** Fair value of fixed-maturity certificates of deposit was estimated using the rates offered at March 31, 2018 and June 30, 2017, for deposits of similar remaining maturities, resulting in a Level 2 classification. Estimated fair value does not include the benefit that results from low-cost funding provided by the deposit liabilities compared to the cost of borrowing funds in the market.

**Federal Home Loan Bank advances:** Fair value of Federal Home Loan Bank advances was estimated using current rates at March 31, 2018 and June 30, 2017 for similar financing resulting in a Level 2 classification.

**Federal bank and other restricted stocks, at cost:** Federal bank and other restricted stocks include stock acquired for regulatory purposes, such as Federal Home Loan Bank stock and Federal Reserve Bank stock that are accounted for at cost due to restrictions placed on their transferability; and therefore, are not subject to the fair value disclosure requirements.

**Off-balance sheet commitments:** The Corporation's lending commitments have variable interest rates and "escape" clauses if the customer's credit quality deteriorates. Therefore, the fair values of these items are not significant and are not included in the above table.

**Note 5 – Earnings Per Share**

Basic earnings per share is the amount of earnings available to each share of common stock outstanding during the reporting period and is equal to net income divided by the weighted average number of shares outstanding during the period. Diluted earnings per share is the amount of earnings available to each share of common stock outstanding during the reporting period adjusted to include the effect of potentially dilutive common shares that may be issued upon the vesting of restricted stock awards. There were 1,805 and 1,976 shares of restricted stock that were anti-dilutive for the three and nine months ended March 31, 2018, respectively. There were no equity instruments that were anti-dilutive for the three and nine months ended March 31, 2017. The following table details the calculation of basic and diluted earnings per share:

	For the Three Months		For the Nine Months	
	Ended March 31, 2018	2017	Ended March 31, 2018	2017
<b>Basic:</b>				
Net income available to common shareholders	\$913	\$566	\$2,499	\$2,189
Weighted average common shares outstanding	2,727,837	2,724,418	2,726,538	2,724,132
Basic income per share	\$0.33	\$0.21	\$0.92	\$0.80
<b>Diluted:</b>				
Net income available to common shareholders	\$913	\$566	\$2,499	\$2,189
Weighted average common shares outstanding	2,727,837	2,724,418	2,726,538	2,724,132
Dilutive effect of restricted stock	—	30	—	25
Total common shares and dilutive potential common shares	2,727,837	2,724,448	2,726,538	2,724,157
Dilutive income per share	\$0.33	\$0.21	\$0.92	\$0.80

**CONSUMERS BANCORP, INC.****Notes to the Consolidated Financial Statements****(Unaudited) (continued)**

(Dollars in thousands, except per share amounts)

**Note 6 –Accumulated Other Comprehensive Income (Loss)**

The components of other comprehensive income related to unrealized gains and losses on available-for-sale securities for the three and nine month periods ended March 31, 2018 and 2017, were as follows:

	Pretax	Tax Effect	After-tax	Affected Line Item in Consolidated Statements of Income
Balance as of December 31, 2017	\$110	\$(37 )	\$73	
Unrealized holding loss on available-for-sale securities arising during the period	(1,821)	382	(1,439 )	
Amounts reclassified from accumulated other comprehensive income	5	(1 )	4	(a)(b)
Net current period other comprehensive loss	(1,816)	381	(1,435 )	
Balance as of March 31, 2018	(1,706)	344	(1,362 )	
Reclassification of disproportional tax effect	—	14	14	
Balance after reclassification as of March 31, 2018	\$(1,706)	\$358	\$(1,348 )	
Balance as of December 31, 2016	\$(246 )	\$83	\$(163 )	
Unrealized holding gains on available-for-sale securities arising during the period	336	(114 )	222	
Amounts reclassified from accumulated other comprehensive income	(17 )	5	(12 )	(a)(b)
Net current period other comprehensive income	319	(109 )	210	
Balance as of March 31, 2017	\$73	\$(26 )	\$47	

(a) Securities (gains) losses, net

(b) Income tax expense



**CONSUMERS BANCORP, INC.****Notes to the Consolidated Financial Statements****(Unaudited) (continued)**

(Dollars in thousands, except per share amounts)

	Pretax	Tax Effect	After-tax	Affected Line Item in Consolidated Statements of Income
Balance as of June 30, 2017	\$675	\$(230)	\$ 445	
Unrealized holding loss on available-for-sale securities arising during the period	(2,348)	562	(1,786)	
Amounts reclassified from accumulated other comprehensive income	(33)	12	(21)	(a)(b)
Net current period other comprehensive loss	(2,381)	574	(1,807)	
Balance as of March 31, 2018	(1,706)	344	(1,362)	
Reclassification of disproportional tax effect	—	14	14	
Balance after reclassification as of March 31, 2018	\$(1,706)	\$358	\$(1,348)	
Balance as of June 30, 2016	\$3,621	\$(1,232)	\$ 2,389	
Unrealized holding loss on available-for-sale securities arising during the period	(3,406)	1,158	(2,248)	
Amounts reclassified from accumulated other comprehensive income	(142)	48	(94)	(a)(b)
Net current period other comprehensive loss	(3,548)	1,206	(2,342)	
Balance as of March 31, 2017	\$73	\$(26)	\$ 47	

(a) Securities gains, net

(b) Income tax expense

**Note 7 –Income Taxes**

On December 22, 2017, the U.S. government enacted comprehensive tax legislation commonly referred to as the Tax Cuts and Jobs Act (Tax Act). The Tax Act significantly revises the future ongoing U.S. corporate income tax by, among other things, decreasing U.S. corporate income tax rates to 21.0% from 35.0%. As the Corporation has a June

30 fiscal year-end, the lower corporate income tax rate will be phased in, resulting in a blended U.S. statutory federal rate of approximately 27.55% for the Corporation's fiscal year ending June 30, 2018, and 21.0% for subsequent fiscal years. In addition, the reduction of the corporate tax rate required the Corporation to revalue its deferred tax assets and liabilities based on the lower federal tax rate of 21.0%.

As a result of the new legislation, during the quarter ended December 31, 2017, the Corporation recorded a charge to income tax expense of \$348 in conjunction with writing down its net deferred tax assets. The effective tax rate was 26.7% for the nine months ended March 31, 2018 compared to 17.3% for the nine months ended March 31, 2017.

The changes included in the Tax Act are broad and complex. The final transition impacts of the Tax Act may differ from the above estimates, possibly materially, due to, among other things, changes in interpretations of the Tax Act, any legislative action to address questions that arise because of the Tax Act, and any changes in accounting standards for income taxes or related interpretations in response to the Tax Act.

## **Item 2 – Management’s Discussion and Analysis of Financial Condition and Results of Operations**

**(Dollars in thousands, except per share data)**

### **General**

The following is management’s analysis of the Corporation’s results of operations for the three and nine months ended March 31, 2018, compared to the same period in 2017, and the consolidated balance sheet at March 31, 2018, compared to June 30, 2017. This discussion is designed to provide a more comprehensive review of the operating results and financial condition than could be obtained from an examination of the financial statements alone. This analysis should be read in conjunction with the consolidated financial statements and related footnotes and the selected financial data included elsewhere in this report.

### **Overview**

Consumers Bancorp, Inc., a bank holding company incorporated under the laws of the State of Ohio (the Corporation), owns all of the issued and outstanding common shares of Consumers National Bank, a bank chartered under the laws of the United States of America (the Bank). The Corporation’s activities have been limited primarily to holding the common shares of the Bank. The Bank’s business involves attracting deposits from businesses and individual customers and using such deposits to originate commercial, mortgage and consumer loans in its market area, consisting primarily of Carroll, Columbiana, Jefferson, Stark, Summit, Wayne and contiguous counties in Ohio. The Bank also invests in securities consisting primarily of U.S. government sponsored entities, municipal obligations, mortgage-backed and collateralized mortgage obligations issued by Fannie Mae, Freddie Mac and Ginnie Mae.

### **Results of Operations**

#### **Three and Nine Months Ended March 31, 2018 and March 31, 2017**

In the third quarter of fiscal year 2018, net income increased by \$347, or 61.3% from the same period last year. Net income for the third quarter of fiscal year 2018 was \$913, or \$0.33 per common share, compared to \$566, or \$0.21 per common share for the three months ended March 31, 2017. The following are key highlights of our results of operations for the three months ended March 31, 2018:

net interest income increased by \$437 to \$3,967, or by 12.4%, in the third quarter of fiscal year 2018 from the same prior year period;

the provision for loan losses in the third quarter of fiscal year 2018 totaled \$100 compared to \$255 in the same prior year period;  
non-interest income increased by \$34, or 4.4%, in the third quarter of fiscal year 2018 from the same prior year period; and  
non-interest expenses increased by \$166, or 4.9%, in the third quarter of fiscal year 2018 from the same prior year period.

In the first nine months of fiscal year 2018, net income increased by \$310, or 14.2% from the same period last year. Net income for the nine months ended March 31, 2018 was \$2,499, or \$0.92 per common share, compared to \$2,189, or \$0.80 per common share for the nine months ended March 31, 2017. The following are key highlights of our results of operations for the nine months ended March 31, 2018:

net interest income increased by \$887, or 8.2%, in fiscal year 2018 from the same prior year period;  
the provision for loan losses totaled \$250 in fiscal year 2018 compared to \$531 in the same prior year period;  
non-interest income increased by \$100, or 4.1% in fiscal year 2018 from the same prior year period;  
non-interest expenses increased by \$507, or 5.1% in fiscal year 2018 from the same prior year period; and  
the enactment of the Tax Act resulted in a charge to income tax expense of \$348 in conjunction with writing down the Corporation's net deferred tax assets in fiscal year 2018.

Return on average equity and return on average assets were 7.54% and 0.70%, respectively, for the first nine months of fiscal year 2018 compared to 6.72% and 0.67%, respectively, for the same prior year period.



**CONSUMERS BANCORP, INC.**

**Management's Discussion and Analysis of Financial Condition**

**and Results of Operations (continued)**

(Dollars in thousands, except per share data)

**Net Interest Income**

Net interest income, the difference between interest income earned on interest-earning assets and interest expense incurred on interest-bearing liabilities, is the largest component of the Corporation's earnings. Net interest income is affected by changes in the volumes, rates and composition of interest-earning assets and interest-bearing liabilities. Net interest margin is calculated by dividing net interest income on a fully tax equivalent basis (FTE) by total average interest-earning assets. FTE income includes tax-exempt income, restated to a pre-tax equivalent, based on the statutory federal income tax rate. The federal income tax rate in effect for the 2018 fiscal year was 27.55% and for the 2017 fiscal year was 34.0%. With the enactment of the Tax Act, the statutory tax rate was changed in the second quarter of fiscal year 2018 to 27.55% by using a blended rate of the new 21.0% federal rate that went into effect on January 1, 2018 and the previous federal rate of 34.0%. All average balances are daily average balances. Non-accruing loans are included in average loan balances.

The Corporation's net interest margin was 3.72% for the three months ended March 31, 2018, compared with 3.64% for the same period in 2017. FTE net interest income for the three months ended March 31, 2018 increased by \$386, or 10.4%, to \$4,102 from \$3,716 for the same year ago period.

Tax-equivalent interest income for the three months ended March 31, 2018 increased by \$531, or 13.3%, from the same year ago period. Interest income was positively impacted by a \$32,176, or 7.8%, increase in average interest-earning assets from the same prior year period. The Corporation's yield on average interest-earning assets increased to 4.11% for the three months ended March 31, 2018 from 3.91% for the same period last year. The yield on average interest-earning assets increased despite a decline in the tax-equivalent yield on nontaxable securities which occurred as a result of the decline in the statutory federal tax rate. The increase in the yield on average interest-earning assets was primarily a result of a positive change in the earning asset mix with higher yielding loans increasing faster than lower yielding securities as well as an increase in interest rates.

Interest expense for the three months ended March 31, 2018 increased by \$145 from the same year ago period. The Corporation's cost of funds was 0.54% for the three months ended March 31, 2018 compared with 0.39% for the same year ago period. The increase in short term market interest rates has impacted the rates paid on money market accounts, short-term borrowings and time deposits.

The Corporation's net interest margin was 3.65% for the nine months ended March 31, 2018 compared with 3.71% for the same period in 2017. FTE net interest income for the nine months ended March 31, 2018 increased by \$742, or 6.5%, to \$12,087 from \$11,345 for the same year ago period.

Tax-equivalent interest income for the nine months ended March 31, 2018 increased by \$1,118, or 9.2%, from the same year ago period. The Corporation's yield on average interest-earning assets increased to 4.00% for the nine months ended March 31, 2018 from 3.96% for the same period last year. For the nine months ended March 31, 2018, the tax-equivalent yield on nontaxable securities was negatively impacted by 0.33% due to the enactment of the Tax Act and the resulting decline in the statutory federal tax rate. Interest expense for the nine months ended March 31, 2018 increased by \$376 from the same year ago period. The Corporation's cost of funds was 0.49% for the nine months ended March 31, 2018 compared with 0.36% for the same year ago period.

**CONSUMERS BANCORP, INC.****Management's Discussion and Analysis of Financial Condition  
and Results of Operations (continued)**

(Dollars in thousands, except per share data)

**Average Balance Sheets and Analysis of Net Interest Income for the Three Months Ended March 31,**

(In thousands, except percentages)

	2018			2017		
	Average		Yield/	Average		Yield/
	Balance	Interest	Rate	Balance	Interest	Rate
Interest-earning assets:						
Taxable securities	\$80,329	\$475	2.37 %	\$76,005	\$429	2.29 %
Nontaxable securities (1)	59,492	495	3.38	60,120	544	3.67
Loans receivable (1)	300,286	3,531	4.77	269,955	2,996	4.50
Interest bearing deposits and federal funds sold	6,372	28	1.78	8,223	29	1.43
Total interest-earning assets	446,479	4,529	4.11 %	414,303	3,998	3.91 %
Noninterest-earning assets	30,807			31,042		
Total Assets	\$477,286			\$445,345		
Interest-bearing liabilities:						
NOW	\$55,126	\$21	0.15 %	\$49,166	\$18	0.15 %
Savings	154,234	85	0.22	143,847	48	0.14
Time deposits	73,514	194	1.07	67,839	136	0.81
Short-term borrowings	23,436	64	1.11	18,119	20	0.45
FHLB advances	15,753	63	1.62	16,755	60	1.45
Total interest-bearing liabilities	322,063	427	0.54 %	295,726	282	0.39 %
Noninterest-bearing liabilities:						
Noninterest-bearing checking accounts	107,642			103,445		
Other liabilities	3,802			3,602		
Total liabilities	433,507			402,773		
Shareholders' equity	43,779			42,572		
Total liabilities and shareholders' equity	\$477,286			\$445,345		
Net interest income, interest rate spread (1)		\$4,102	3.57 %		\$3,716	3.52 %

Net interest margin (net interest as a percent of average interest-earning assets) (1)	3.72 %	3.64 %
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Federal tax exemption on non-taxable securities and loans included in interest income	\$ 135	\$ 186
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Average interest-earning assets to interest-bearing liabilities	138.63 %	140.10 %
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(1) calculated on a fully taxable equivalent basis utilizing a statutory federal income tax rate of 27.55% in the 2018 fiscal year and 34.0% in the 2017 fiscal year

**CONSUMERS BANCORP, INC.****Management's Discussion and Analysis of Financial Condition  
and Results of Operations (continued)**

(Dollars in thousands, except per share data)

**Average Balance Sheets and Analysis of Net Interest Income for the Nine Months Ended March 31,**

(In thousands, except percentages)

	2018		2017			
	Average		Yield/	Average		Yield/
	Balance	Interest	Rate	Balance	Interest	Rate
Interest-earning assets:						
Taxable securities	\$82,511	\$1,445	2.32 %	\$75,830	\$1,208	2.15 %
Nontaxable securities (1)	60,260	1,492	3.33	59,845	1,605	3.63
Loans receivable (1)	290,876	10,205	4.67	264,811	9,215	4.64
Interest bearing deposits and federal funds sold	7,160	93	1.73	8,896	89	1.33
Total interest-earning assets	440,807	13,235	4.00 %	409,382	12,117	3.96 %
Noninterest-earning assets	31,406			29,006		
Total Assets	\$472,213			\$438,388		
Interest-bearing liabilities:						
NOW	\$54,071	\$61	0.15 %	\$48,900	\$54	0.15 %
Savings	152,788	243	0.21	138,549	115	0.11
Time deposits	68,868	497	0.96	66,749	386	0.77
Short-term borrowings	25,290	176	0.93	19,253	43	0.30
FHLB advances	13,847	171	1.65	15,402	174	1.50
Total interest-bearing liabilities	314,864	1,148	0.49 %	288,853	772	0.36 %
Noninterest-bearing liabilities:						
Noninterest-bearing checking accounts	109,300			102,572		
Other liabilities	3,881			3,538		
Total liabilities	428,045			394,963		
Shareholders' equity	44,168			43,425		
Total liabilities and shareholders' equity	\$472,213			\$438,388		
Net interest income, interest rate spread (1)		\$12,087	3.51 %		\$11,345	3.60 %

Net interest margin (net interest as a percent of average interest-earning assets) (1)	3.65 %	3.71 %
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Federal tax exemption on non-taxable securities and loans included in interest income	\$407	\$552
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Average interest-earning assets to interest-bearing liabilities	140.00 %	141.73 %
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(1) calculated on a fully taxable equivalent basis utilizing a statutory federal income tax rate of 27.55% in the 2018 fiscal year and 34.0% in the 2017 fiscal year

### **Provision for Loan Losses**

The provision for loan losses represents the charge to income necessary to adjust the allowance for loan losses to an amount that represents management's assessment of the estimated probable incurred credit losses in the Bank's loan portfolio that have been incurred at each balance sheet date. For the three months ended March 31, 2018, the provision for loan losses was \$100 compared to \$255 for the same prior year period. For the nine-month period ended March 31, 2018, the provision for loan losses was \$250 compared to \$531 for the same prior year period.

Non-performing loans were \$825 as of March 31, 2018 compared with \$1,187 as of June 30, 2017 and \$3,390 as of March 31, 2017. For the nine months ended March 31, 2018, net charge-offs totaled \$13 compared with net charge-offs of \$726 for the same prior year period. The allowance for loan losses as a percentage of loans was 1.10% at March 31, 2018 and 1.13% at June 30, 2017. The provision for loan losses for the period ended March 31, 2018 was considered sufficient by management for maintaining an appropriate allowance for probable incurred credit losses.

### **Non-Interest Income**

Non-interest income increased by \$34, or 4.4%, for the third quarter of fiscal year 2018 from the same period last year and by \$100, or 4.1%, for the first nine months of fiscal year 2018 from the same period last year. Non-interest income was positively impacted by increases in debit card interchange income, gains from the sale of mortgage loans and earnings on bank owned life insurance. These increases were partially offset by a decline in gains from the sale of securities.

### **Non-Interest Expenses**

Total non-interest expenses increased to \$3,581, or by 4.9%, during the third quarter of fiscal year 2018, compared with \$3,415 during the same year ago period. Total non-interest expenses increased to \$10,534, or by 5.1%, during the first nine months of fiscal year 2018, compared with \$10,027 during the same year ago period. Total non-interest expenses were impacted by increases in salary, incentive and debit card processing expenses.

### **Income Taxes**

Income tax expense was \$175 and \$910 for the three and nine months ended March 31, 2018, respectively, compared to \$62 and \$459 for the three and nine months ended March 31, 2017, respectively. The effective tax rate was 16.1% and 26.7% for the three and nine months ended March 31, 2018, respectively, compared to 9.9% and 17.3% for the three and nine months ended March 31, 2017, respectively. Income tax expense and the effective tax rate was higher in the 2018 fiscal year-to-date period compared to the same prior year period primarily due to the enactment of the Tax Act and increased income before income taxes. The enactment of the Tax Act required the Corporation to revalue its deferred tax assets and liabilities based upon the lower enacted federal corporate income tax rate at which the Corporation expects to recognize the benefit. During the three months ended December 31, 2017 a one-time income tax expense of \$348 was recorded in conjunction with writing down its net deferred tax assets. The Tax Act lowered

the federal corporate tax rate beginning on January 1, 2018. As a result, the Corporation will utilize a blended tax rate for its fiscal year ending June 30, 2018.

### **Financial Condition**

Total assets at March 31, 2018 were \$488,510 compared to \$457,883 at June 30, 2017, an increase of \$30,627, or an annualized 8.9%.

Total loans increased by \$30,574, or an annualized 14.9%, from \$272,867 at June 30, 2017 to \$303,441 at March 31, 2018. The growth in the loan portfolio was primarily related to growth within the commercial real estate and 1-4 family residential real estate segments to borrowers within the Bank's primary market area. The loan growth was primarily funded by an increase of \$29,585, or an annualized 10.5%, in total deposits and a decline of \$5,953 in available-for-sale securities.



**CONSUMERS BANCORP, INC.****Management's Discussion and Analysis of Financial Condition  
and Results of Operations (continued)**

(Dollars in thousands, except per share data)

**Non-Performing Assets**

The following table presents the aggregate amounts of non-performing assets and respective ratios as of the dates indicated.

	March 31, 2018	June 30, 2017	March 31, 2017
Non-accrual loans	\$825	\$1,187	\$3,385
Loans past due over 90 days and still accruing	—	—	5
Total non-performing loans	825	1,187	3,390
Other real estate owned	—	71	—
Total non-performing assets	\$825	\$1,258	\$3,390
Non-performing loans to total loans	0.27 %	0.44 %	1.24 %
Allowance for loan losses to total non-performing loans	402.79 %	259.98 %	99.44 %

As of March 31, 2018, impaired loans totaled \$1,771, of which \$825 are included in non-accrual loans. Commercial and commercial real estate loans are classified as impaired if management determines that full collection of principal and interest, in accordance with the terms of the loan documents, is not probable. Impaired loans and non-performing loans have been considered in management's analysis of the appropriateness of the allowance for loan losses. Management and the Board of Directors are closely monitoring these loans and believe that the prospects for recovery of principal and interest, less identified specific reserves, are favorable.

**Contractual Obligations, Commitments, Contingent Liabilities and Off-Balance Sheet Arrangements****Liquidity**

The objective of liquidity management is to ensure adequate cash flows to accommodate the demands of our customers and provide adequate flexibility for the Corporation to take advantage of market opportunities under both normal operating conditions and under unpredictable circumstances of industry or market stress. Cash is used to fund loans, purchase investments, fund the maturity of liabilities, and at times to fund deposit outflows and operating activities. The Corporation's principal sources of funds are deposits; amortization and prepayments of loans; maturities, sales and principal receipts from securities; borrowings; and operations. Management considers the asset position of the Corporation to be sufficiently liquid to meet normal operating needs and conditions. The Corporation's earning assets are mainly comprised of loans and investment securities. Management continually strives to obtain the best mix of loans and investments to both maximize yield and insure the soundness of the portfolio, as well as to provide funding for loan demand as needed.

For the nine months ended March 31, 2018, net cash inflow from operating activities was \$4,968, net cash outflows from investing activities was \$26,917 and net cash inflows from financing activities was \$29,870. A major source of cash was a \$29,585 increase in deposits and \$12,588 from sales, maturities, calls or principal pay downs on available-for-sale securities. A major use of cash was a \$30,759 increase in loans. Total cash and cash equivalents was \$17,833 as of March 31, 2018, compared to \$9,912 at June 30, 2017 and \$12,230 at March 31, 2017.

The Bank offers several types of deposit products to its customers. We believe the rates offered by the Bank and the fees charged for them are competitive with others currently available in the market area. Deposits totaled \$404,056 at March 31, 2018 compared with \$374,471 at June 30, 2017.

**CONSUMERS BANCORP, INC.**

**Management's Discussion and Analysis of Financial Condition**

**and Results of Operations (continued)**

(Dollars in thousands, except per share data)

To provide an additional source of liquidity, the Corporation has entered into an agreement with the FHLB of Cincinnati. At March 31, 2018, advances from the FHLB of Cincinnati totaled \$11,772 compared with \$12,320 at June 30, 2017. As of March 31, 2018, the Bank had the ability to borrow an additional \$14,876 from the FHLB of Cincinnati based on a blanket pledge of qualifying first mortgage and multi-family loans. The Corporation considers the FHLB of Cincinnati to be a reliable source of liquidity funding, secondary to its deposit base.

Short-term borrowings consisted of repurchase agreements, which are financing arrangements that mature daily, and federal funds purchased from correspondent banks. The Bank pledges securities as collateral for the repurchase agreements. Short-term borrowings totaled \$25,829 at March 31, 2018 and \$23,986 at June 30, 2017.

Jumbo time deposits (those with balances of \$250 and over) totaled \$23,282 at March 31, 2018 and \$14,252 at June 30, 2017. These deposits are monitored closely by the Corporation and are mainly priced on an individual basis. When these deposits are from a municipality, certain bank-owned securities are pledged to guarantee the safety of these public fund deposits as required by Ohio law. The Corporation has the option to use a fee-paid broker to obtain deposits from outside its normal service area as an additional source of funding. The Corporation, however, does not rely upon these deposits as a primary source of funding. Although management monitors interest rates on an ongoing basis, a quarterly rate sensitivity report is used to determine the effect of interest rate changes on the financial statements. In the opinion of management, enough assets or liabilities could be repriced over the near term (up to three years) to compensate for such changes. The spread on interest rates, or the difference between the average earning assets and the average interest-bearing liabilities, is monitored quarterly.

**Off-Balance Sheet Arrangements**

In the normal course of business, to meet the financial needs of our customers, we are a party to financial instruments with off-balance sheet risk. These financial instruments generally include commitments to originate mortgage, commercial and consumer loans, and involve to varying degrees, elements of credit and interest rate risk in excess of amounts recognized in the Consolidated Balance Sheets. The maximum exposure to credit loss in the event of nonperformance by the borrower is represented by the contractual amount of those instruments. Since commitments to extend credit have a fixed expiration date or other termination clause, some commitments will expire without being drawn upon and the total commitment amounts do not necessarily represent future cash requirements. The same credit

policies are used in making commitments as are used for on-balance sheet instruments and collateral is required in instances where deemed necessary. Undisbursed balances of loans closed include funds not disbursed but committed for construction projects. Unused lines of credit include funds not disbursed, but committed for home equity, commercial and consumer lines of credit. Financial standby letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. Total unused commitments were \$59,344 at March 31, 2018 and \$53,742 at June 30, 2017.

### **Capital Resources**

Total shareholders' equity declined to \$43,307 as of March 31, 2018 from \$43,535 as of June 30, 2017. The decrease was the result of a \$1,807 other comprehensive loss from a decline in unrealized losses on available-for-sale securities and \$1,010 in cash dividends paid. These declines were partially offset by net income of \$2,499 for the 2018 fiscal year.

The Bank is subject to various regulatory capital requirements administered by federal regulatory agencies. Capital adequacy guidelines and prompt corrective-action regulations involve quantitative measures of assets, liabilities, and certain off-balance-sheet items calculated under regulatory accounting practices. Failure to meet various capital requirements can initiate regulatory action that could have a direct material effect on the Corporation's financial statements.

As of March 31, 2018, the Bank's common equity tier 1 capital and tier 1 capital ratios were 12.60% and the leverage and total capital ratios were 9.02% and 13.58%, respectively. This compares with common equity tier 1 capital and tier 1 capital ratios of 13.21% and leverage and total risk-based capital ratios of 9.06% and 14.20%, respectively, as of June 30, 2017. The Bank exceeded minimum regulatory capital requirements to be considered well-capitalized for both periods. Management is not aware of any matters occurring subsequent to March 31, 2018 that would cause the Bank's capital category to change.

## **CONSUMERS BANCORP, INC.**

### **Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)**

(Dollars in thousands, except per share data)

#### **Critical Accounting Policies**

The financial condition and results of operations for the Corporation presented in the Consolidated Financial Statements, accompanying notes to the Consolidated Financial Statements and Management's Discussion and Analysis of Financial Condition and Results of Operations are, to a large degree, dependent upon the Corporation's accounting policies. The selection and application of these accounting policies involve judgments, estimates and uncertainties that are susceptible to change.

The Corporation has identified the appropriateness of the allowance for loan losses as a critical accounting policy and an understanding of this policy is necessary to understand the financial statements. Critical accounting policies are those policies that require management's most difficult, subjective or complex judgments often as a result of the need to make estimates about the effect of matters that are inherently uncertain. Note one (Summary of Significant Accounting Policies - Allowance for Loan Losses), note three (Loans) and Management's Discussion and Analysis of Financial Condition and Results of Operation (Critical Accounting Policies and Use of Significant Estimates) of the 2017 Form 10-K provide detail with regard to the Corporation's accounting for the allowance for loan losses. There have been no significant changes in the application of accounting policies since June 30, 2017.

#### **Forward-Looking Statements**

When used in this report (including information incorporated by reference in this report), the words or phrases "will likely result," "are expected to," "will continue," "is anticipated," "estimate," "project," "believe" or similar expressions are intended to identify "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These forward-looking statements may involve risks and uncertainties that are difficult to predict, may be beyond the Corporation's control, and could cause actual results to differ materially from those described in such statements. Any such forward-looking statements are made only as of the date of this report or the respective dates of the relevant incorporated documents, as the case may be, and, except as required by law, the Corporation undertakes no obligation to update these forward-looking statements to reflect subsequent events or circumstances. Factors that could cause actual results for future periods to differ materially from those anticipated or projected include, but are not limited to:

material unforeseen changes in the financial condition or results of Consumers National Bank's customers;  
regional and national economic conditions becoming less favorable than expected, resulting in, among other things, a deterioration in credit quality of assets and the underlying value of collateral could prove to be less valuable than otherwise assumed or debtors being unable to meet their obligations;  
rapid fluctuations in market interest rates could result in changes in fair market valuations and net interest income;  
pricing and liquidity pressures that may result in a rising market rate environment;  
competitive pressures on product pricing and services;  
the economic impact from the oil and gas activity in the region could be less than expected or the timeline for development could be longer than anticipated; and  
the nature, extent, and timing of government and regulatory actions.

The risks and uncertainties identified above are not the only risks the Corporation faces. Additional risks and uncertainties not presently known to the Corporation or that the Corporation currently believes to be immaterial also may adversely affect the Corporation. Should any known or unknown risks and uncertainties develop into actual events, those developments could have material adverse effects on the Corporation's business, financial condition and results of operations.

**CONSUMERS BANCORP, INC.**

**Management's Discussion and Analysis of Financial Condition  
and Results of Operations (continued)**

(Dollars in thousands, except per share data)

**Item 4 – Controls and Procedures**

**Evaluation of Disclosure Controls and Procedures**

As of the end of the period covered by the report, an evaluation was performed under the supervision and with the participation of the Corporation's management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Corporation's disclosure controls and procedures pursuant to Exchange Act Rule 13a-15e. Based on the evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Corporation's disclosure controls and procedures were effective as of March 31, 2018.

**Changes in Internal Controls Over Financial Reporting**

There have not been any changes in the Corporation's internal control over financial reporting that occurred during the Corporation's last quarter that have materially affected, or are reasonably likely to materially affect, the Corporation's internal control over financial reporting.

**CONSUMERS BANCORP, INC.**

**PART II – OTHER INFORMATION**

Item 1 – Legal Proceedings

None

Item 2 – Unregistered Sales of Equity Securities and Use of Proceeds

None

Item 3 – Defaults Upon Senior Securities

None

Item 4 – Mine Safety Disclosures

Not Applicable

Item 5 – Other Information

None

Item 6 – Exhibits

Exhibit

Description

Number

Exhibit 11 Statement regarding Computation of Per Share Earnings (included in Note 5 to the Consolidated Financial Statements).



Exhibit 31.1 Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer.

Exhibit 31.2 Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer.

Exhibit 32.1 Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes Oxley Act of 2002.

The following materials from Consumers Bancorp, Inc.'s Form 10-Q Report for the quarterly period ended March 31, 2018, formatted in XBRL (Extensible Business Reporting Language) include: (1) Unaudited Consolidated Balance Sheets, (2) Unaudited Consolidated Statements of Income, (3) Unaudited Consolidated Statements of Comprehensive Income, (4) Unaudited Consolidated Statement of Changes in Shareholders' Equity, (5) Unaudited Condensed Consolidated Statements of Cash Flows, and (6) the Notes to Unaudited Condensed Consolidated Financial Statements.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CONSUMERS BANCORP, INC.

(Registrant)

/s/ Ralph J. Lober \_\_\_\_\_

Ralph J. Lober, II

Date: May 15, 2018

President & Chief Executive Officer

(principal executive officer)

/s/ Renee K. Wood \_\_\_\_\_

Renee K. Wood

Date: May 15, 2018

Chief Financial Officer & Treasurer

(principal financial officer)