

ADVANTAGE TECHNOLOGIES GROUP INC  
Form DEF 14A  
January 29, 2008

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20649

SCHEDULE 14A INFORMATION

Proxy Statement Pursuant to Section 14(a) of the Securities  
Exchange Act of 1934 (Amendment No. \_\_)

Filed by the Registrant  T  
Filed by a Party other than the Registrant

Check the appropriate box:

Preliminary Proxy Statement  
 Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))  
 Definitive Proxy Statement

Definitive Additional Materials  
 Soliciting Material Pursuant to § 240.14a-12

ADDvantage Technologies Group, Inc.

\_\_\_\_\_  
(Name of Registrant As Specified In Its Charter)

\_\_\_\_\_  
(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

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ADDvantage Technologies Group, Inc.  
1221 East Houston  
Broken Arrow, Oklahoma 74012

NOTICE OF ANNUAL MEETING

Date: Thursday, March 6, 2008  
Time: 10:00 A.M.  
Place: Corporate Office of ADDvantage Technologies Group, Inc.  
1221 East Houston  
Broken Arrow, Oklahoma 74012

Matters to be voted on:

1. Election of seven directors.
2. Ratification of the appointment of Hogan & Slovacek as our independent auditors for 2008.
3. Any other business properly brought before the shareholders at the meeting.

Your vote at the annual meeting is important to us. Please vote your shares of common stock by completing the enclosed proxy card and returning it to us in the enclosed envelope. This proxy statement has information about the annual meeting and was prepared by our management and our Board of Directors. This proxy statement is first being sent to shareholders on or about February 1, 2008. Please note that our annual report accompanies this mailing of the proxy statement.

By Order of the Board of Directors,

/s/ Daniel E. O'Keefe

Daniel E. O'Keefe, Vice President, Chief Financial Officer and Secretary  
January 25, 2008

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ADVANTAGE TECHNOLOGIES GROUP, INC.  
PROXY STATEMENT

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ADDvantage Technologies Group, Inc.  
1221 East Houston  
Broken Arrow, Oklahoma 74012

PROXY STATEMENT FOR 2008 ANNUAL MEETING

GENERAL INFORMATION ABOUT THE MEETING AND VOTING

Who can attend the annual meeting?

All stockholders as of the record date, January 17, 2008.

Who can vote?

You can vote your shares of common stock if our records show that you owned the shares on January 17, 2008. A total of 10,249,656 shares of common stock can vote at the annual meeting. You get one vote for each share of common stock. We do not recognize cumulative voting for the election of our directors. The enclosed proxy card shows the number of shares you can vote.

How do I vote by proxy?

Follow the instructions on the enclosed proxy card to vote on each proposal to be considered at the annual meeting. Sign and date the proxy card and mail it back to us in the enclosed envelope. The proxyholders named on the proxy card will vote your shares as you instruct. If you sign and return the proxy card but do not vote on a proposal, the proxyholders will vote for you on that proposal. Unless you instruct otherwise, the proxyholders will vote for each of the seven directors and for the ratification of Hogan & Slovacek as independent auditors.

What if other matters come up at the annual meeting?

The matters described in this proxy statement are the only matters we know will be voted on at the annual meeting. If other matters are properly presented at the meeting, any proxies returned to us will be voted as the proxyholders see fit.

Can I change my vote after I return my proxy card?

Yes. At any time before the vote on a proposal, you can change your vote either by giving our secretary a written notice revoking your proxy card or by signing, dating and returning to us a new proxy card. We will honor the proxy card with the latest date. Attendance at the annual meeting will not, by itself, revoke your proxy card.

Can I vote in person at the annual meeting rather than by completing the proxy card?

Although we encourage you to complete and return the proxy card to ensure that your vote is counted, you can attend the annual meeting and vote your shares in person. If your shares are held in the name of your broker, a bank, or other nominee, that party should give you instructions for voting your shares.

How are votes counted?

We will hold the annual meeting if holders of a majority of the shares of common stock entitled to vote either sign and return their proxy cards or attend the meeting. If you sign and return your proxy card, your shares will be counted to determine whether we have a quorum even if you abstain or fail to vote on any of the proposals listed on the proxy card. Votes will be tabulated by an inspector of election appointed by our Board of Directors. Abstentions from voting, which you may specify on the ratification of the appointment of Hogan & Slovacek as independent auditors, will have the effect of a negative vote.

If your shares are held in the name of a nominee, and you do not tell the nominee how to vote your shares (so-called "broker nonvotes"), the nominee may vote them on the proposals to elect directors and to ratify the appointment of Hogan & Slovacek as our independent auditors. Additionally, broker nonvotes will be counted as present to

determine if a quorum exists.

What percentage of stock are the directors and executive officers entitled to vote at the annual meeting?  
Together, they own 4,513,400 shares of our common stock, or 44.0% of the stock entitled to vote at the Annual Meeting.

Who are the largest principal stockholders?

Kenneth A. Chymiak, our President and Chief Executive Officer, beneficially owns 2,046,000 shares of our common stock, or 20.0% of the stock entitled to vote at the Annual Meeting. David E. Chymiak, our Vice President and Chairman of the Board, beneficially owns 2,429,900 shares of our common stock, or 23.7% of the stock entitled to vote at the Annual Meeting.

Who pays for this proxy solicitation?

The accompanying proxy is solicited by and on behalf of our Board of Directors, and the entire cost will be paid by us. In addition to sending you these materials, some of our employees may contact you by telephone, by mail or in person. None of these employees will receive any extra compensation for doing this, but they may be reimbursed for their out-of-pocket expenses incurred while assisting us in soliciting your proxy.

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## IDENTIFICATION OF OFFICERS

We have three executive officers. Our officers are elected by our Board of Directors and serve at the pleasure of the board.

David E. Chymiak

Biographical information for Mr. Chymiak, the Chairman of our Board since 1999, is set forth below in Proposal No. 1, Election of Directors.

Kenneth A. Chymiak

Biographical information for Mr. Chymiak, our President and Chief Executive Officer since 1999, is set forth below in Proposal No. 1, Election of Directors.

Daniel E. O'Keefe

Biographical information for Mr. O'Keefe, our Vice President, Chief Financial Officer and Secretary since 2006, is set forth below in Proposal No. 1, Election of Directors.

## SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The following table shows the number of shares of common stock beneficially owned (as of January 17, 2008) by:

- each person known by us who beneficially owns more than 5% of any class of our voting stock;
- each director and nominee for director;
- each executive officer named in the Summary Compensation Table on page 17; and
- our directors and executive officers as a group.

Except as otherwise indicated, the beneficial owners listed in the table have sole voting and investment powers of their shares.

## Beneficial Ownership of Directors and Officers

Name and Address of Beneficial Owner	Number of Shares of Common Stock Beneficially Owned (1)	Percent Of Class (1)
David E. Chymiak	2,449,900 (2)	23.9%
Kenneth A. Chymiak	2,066,000 (2)(6)	20.1%
Susan C. Chymiak	2,066,000 (2)(7)	20.1%
Thomas J. Franz	1,000	*
Paul F. Largess	-0-	*
Henry F. McCabe	17,000 (4)(10)	*
James C. McGill	-0-	*
Daniel E. O'Keefe	10,000 (5)	*
Stephen J. Tyde	50,000 (3)(8)	*
All Executive Officers and Directors as a group (9 persons)	4,593,900 (9)	44.8%

\* Less than one percent.

(1) Shares which an individual has the right to acquire within 60 days pursuant to the exercise of options are deemed to be outstanding for the purpose of computing the percentage ownership of such individual, but are not deemed to be outstanding for the purpose of computing the percentage ownership of any other person shown in the table or the percentage ownership of all officers and directors as a group.

(2) Includes 20,000 shares subject to stock options which are fully exercisable.

(3) Includes 16,000 shares subject to stock options which are fully exercisable.

(4) Includes 15,000 shares subject to stock options which are fully exercisable.

(5) Includes 7,500 shares subject to stock options which are fully exercisable and 2,500 shares subject to stock options which will become exercisable on March 6, 2008.

(6) Of the shares beneficially owned by Mr. Chymiak, 270,000 are held of record by him as trustee of the Kenneth A. Chymiak Revocable Trust and 1,796,000 are held of record by his spouse, Susan C. Chymiak as trustee of the Susan C. Chymiak Revocable Trust. Mr. Chymiak has sole voting and investment power over those shares held of record by him. Mr. Chymiak disclaims beneficial ownership of the shares held by his wife.

(7) Of the shares beneficially owned by Ms. Chymiak, 1,796,000 are held of record by her as trustee of the Susan C. Chymiak Revocable Trust and 270,000 are held of record by her spouse, Kenneth A. Chymiak as trustee of the Kenneth A. Chymiak Revocable Trust. Ms. Chymiak has sole voting and investment power over those shares held of record by her. Ms. Chymiak disclaims beneficial ownership of the shares held by her husband.

(8) Includes 17,000 shares owned by Mr. Tyde's wife.

(9) Includes 83,500 shares subject to stock options of which 81,000 are fully exercisable and 2,500 become exercisable on March 6, 2008.

(10) Is not included as a nominee on the Election Ballot for the 2008 Board of Directors



Securities authorized for issuance under equity compensation plans.

Plan Category	Number of securities to be issued upon exercise of outstanding options, warrants and rights	Weighted-average exercise price of outstanding options, warrants and rights	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))
	(a)	(b)	(c)
Equity compensation plans approved by security holders	110,350	\$3.15	744,966
Equity compensation plans not approved by security holders	0	0	0
Total	110,350	\$3.15	744,966



James C. McGill, 64, has, since 1999, served as Chairman of the Board of MacroSolve, Inc., which does business as Anyware Mobile Solutions, a provider of remote end-user data services. In addition, he is a board member of numerous organizations in the Tulsa, Oklahoma area. During his career, McGill has received 25 U.S. and foreign patents in the field of pollution control, and has extensive experience in helping to develop early-stage and emerging companies. McGill is a registered professional engineer, with a bachelor of science degree in chemical engineering from The University of Tulsa, where he graduated Cum Laude. He is a member of the University's College of Engineering and Applied Sciences Hall of Fame.

Daniel E. O'Keefe

Appointed Director in August 2007

Daniel, E. O'Keefe, 39, has been our Vice President, Chief Financial Officer and Secretary since 2006. Mr. O'Keefe has 17 years of finance and management experience. Prior to joining us, O'Keefe served as the Corporate Controller for LinkAmerica Corporation from 1997 through 2001 and as President of Interstate Express, Inc., a LinkAmerica Company, from 2001 through 2005. O'Keefe is a Certified Public Accountant with a bachelor of business administration degree in accounting from the University of Kansas.

Stephen J. Tyde

Director since 1999

Stephen J. Tyde, 60, is the founder of The Pump & Motor Works, Inc., a re-manufacturer of industrial pumps, motors, transformers and switchgear (to 20,000 hp). After 20 years in the turbo machinery business, Mr. Tyde started The Pump & Motor Works in 1989 and developed it to a multi-million dollar operation before his divestiture in 2001. During that time, Mr. Tyde oversaw all aspects of the company and retained personal responsibility for financial planning, reporting and controls. He continues to serve on a part-time basis as Vice President. Since 2001, Mr. Tyde has served as the sole owner and Chief Operating Officer of P&MW Holding, Inc., an industrial real estate company. Mr. Tyde received an undergraduate degree in Business Administration from The Ohio State University, a Masters Degree in Business Administration from George Washington University, and has studied engineering at the University of Pittsburgh. Mr. Tyde is the Chairman of our Corporate Governance and Nominating Committee and until August of 2007 he also served as the Chairman of our Audit and Compensation Committees.

The Board of Directors recommends a vote FOR the election of each nominee.

Board of Directors

Board Independence. The Board of Directors has determined that Messrs. Franz, Largess, McGill and Tyde have no relationship with us that would interfere with the exercise of independent judgment in carrying out the responsibilities of a director and that such individuals are independent under the rules and listing standards of The NASDAQ Stock Market ("NASDAQ") and the rules of the Securities and Exchange Commission implemented in response to the Sarbanes-Oxley Act of 2002.

Committees of the Board. The Board of Directors has three committees, the Audit Committee, the Compensation Committee and the Corporate Governance and Nominating Committee. The following describes the functions and membership of each committee and the number of times it met during our fiscal year ended September 30, 2007:

AUDIT COMMITTEE

The functions and members of the Audit Committee are set forth below. Stephen J. Tyde was the Chairman of the Committee from October 2006 through August 2007, at which time he was succeeded by Paul F. Largess. The Audit Committee met five times during fiscal 2007. Four of those meetings were held prior to the reporting of our quarterly financial results.

Functions	Members
<ul style="list-style-type: none"> <li>· Selects the firm that will serve as our independent auditors</li> </ul>	<p>Thomas J. Franz</p>
<p style="text-align: center;">Paul F. Largess</p> <ul style="list-style-type: none"> <li>· Reviews scope and results of audits with independent auditors, compliance with any of our accounting policies and procedures and the adequacy of our system of internal controls</li> </ul>	<p>James C. McGill</p>
<ul style="list-style-type: none"> <li>· Oversees quarterly reporting</li> </ul>	<p>Stephen J. Tyde</p>
<ul style="list-style-type: none"> <li>· Performs the other functions listed in the Charter of the Audit Committee which may be found on our website at <a href="http://www.advantagetech.com">www.advantagetech.com</a>.</li> </ul>	

Report of the Audit Committee

The Audit Committee of our Board of Directors is comprised of four directors who are not officers. Under currently applicable rules, each member is an independent director of our company under the rules of NASDAQ as well as under rules adopted by the Securities and Exchange Commission pursuant to the Sarbanes-Oxley Act of 2002.

The Audit Committee reviews our financial reporting process on behalf of the Board of Directors. The Audit Committee's policy is to review and pre-approve all proposed engagements for audit or non-audit services rendered by our independent auditors. Under its pre-approval policy, the Audit Committee approved 100% of the services provided by Hogan & Slovacek in 2007 as those services are described in the section entitled "Principal Accounting Fees and Services." Management has the primary responsibility for the financial statements and the reporting process, including the system of internal controls.

In connection with its function to oversee and monitor our financial reporting process, the Audit Committee has done the following:

- selected Hogan & Slovacek as our independent accountants for the audit of the fiscal 2007 financial statements.
- reviewed and discussed the audited financial statements for the fiscal year ended September 30, 2007, with management;
- discussed with the independent auditors the matters required to be discussed by Statement on Auditing Standards No. 61 as amended (AICPA, Professional Standards, Vol. 1. AU Section 380), including the independent auditor's judgments as to the quality, not just the acceptability, of our accounting principles and such other matters as are required to be discussed with the committee under generally accepted auditing standards;
- received the written disclosures and the letter from the independent accountants required by Independence Standards Board Standard No. 1 (Independence Standards Board Standard No. 1, Independence Discussions with Audit Committees), and has discussed with the independent accountant the independent accountant's independence; and
- based on the reviews and discussions referred to above, recommended to the Board that the audited financial statements be included in our Annual Report on Form 10-K for fiscal year 2007 for filing with the Securities and Exchange Commission (the "SEC").

Thomas J. Franz  
McGill

Paul F. Largess  
Stephen J. Tyde

James C.

Audit Committee Financial Expert

The SEC has adopted rules pursuant to the provisions of the Sarbanes-Oxley Act requiring audit committees to include an “audit committee financial expert,” defined as a person who has the following attributes:

- 1) an understanding of generally accepted accounting principles and financial statements;
- 2) the ability to assess the general application of such principles in connection with the accounting for estimates, accruals and reserves;
- 3) experience preparing, auditing, analyzing or evaluating financial statements that present a breadth and level of complexity of accounting issues that are generally comparable to the breadth and complexity of issues that can reasonably be expected to be raised by the registrant’s financial statements, or experience actively supervising one or more persons engaged in such activities;
- 4) an understanding of internal control over financial reporting; and
- 5) an understanding of audit committee functions.

The financial expert will have to possess all of the attributes listed above to qualify as an audit committee financial expert.

Our Board of Directors has determined that Thomas J. Franz, Paul F. Largess, James C. McGill and Stephen J. Tyde each meets the definitions of a Audit Committee financial expert as defined by the SEC in rules adopted pursuant to the Sarbanes-Oxley Act of 2002.

Compensation Committee

The functions and members of the Compensation Committee are set forth below. Stephen Tyde is Chairman of the Compensation Committee, which met once during fiscal 2007.

Functions	Members
<ul style="list-style-type: none"> <li>· Evaluates performance and sets compensation and benefits of Chief Executive Officer and Chairman of the Board of Directors</li> </ul>	<p>Henry F. McCabe</p> <p>James C. McGill</p>
<ul style="list-style-type: none"> <li>· Approves compensation and benefits programs of our other named executive officers</li> </ul>	<p>Stephen J. Tyde</p>
<ul style="list-style-type: none"> <li>· Approves compensation and benefits of our non-employee Board of Directors</li> </ul>	
<ul style="list-style-type: none"> <li>· Reviews with management the Compensation Discussion and Analysis ("CD&amp;A") and determines whether to recommend to the Board of Directors that the CD&amp;A be included in the Company’s proxy statement for its annual meeting of shareholders.</li> </ul>	

Performs the other functions listed in the Charter of the Compensation Committee which may be found on our website at [www.addvantagetech.com](http://www.addvantagetech.com).

#### Composition and Delegation

The Compensation Committee of our Board of Directors is comprised of three directors who are not officers. All functions of the Compensation Committee are to be performed by the Committee members and are not authorized to be delegated outside of the Committee. Under currently applicable rules, each member is an “independent director” as defined under Rule 4200 of NASDAQ, a “non-employee director” (within the meaning of Rule 16b-3(b)(3) of the Securities Exchange Act of 1934) and satisfies the requirements of an “outside director” as defined by Section 162(m) of the Internal Revenue Code.

Compensation Discussion and Analysis

Objectives of Compensation Program

The Compensation Committee establishes and monitors the base salary of Kenneth A. Chymiak, President and Chief Executive Officer (CEO) and David E. Chymiak, Vice President and Chairman of the Board (Chairman). The Committee is responsible for evaluating the overall performance of the CEO and Chairman on an annual basis and makes salary and incentive changes based on the results of the evaluation performed. The Compensation Committee has historically maintained the same pay structure for both the CEO and Chairman positions as both officers currently share the responsibilities for the top executive officer of the Company. This historical practice is expected to continue as long as Messrs. Chymiak maintain their current responsibilities.

The Compensation Committee is guided by the following key objectives in determining the compensation of our CEO, Chairman and other executive officers who are specifically named in the table below captioned "Summary Compensation Table" under the section captioned "Compensation of Directors and Executive Officers" ("NEOs"):

· Competitive Pay

A goal of the Compensation Committee is maintaining total compensation on a basis consistent with similar companies that generate similar revenues and achieve similar EBIT margins, as well as other strategic and performance characteristics. Compensation should reflect the competitive marketplace so that we can attract, retain and motivate high caliber executives. In constructing the various elements of total compensation, we generally target base pay to be at or below the market median and incentive compensation to be at or above the market median. These component objectives support our overall objective to establish a competitive executive compensation program.

· Accountability for Business Performance

Compensation should be largely tied to our overall financial and operating performance, so that executives are held accountable through their compensation for achievement of our financial and operating results.

· Accountability for Individual Performance

Compensation should also be tied to the individual's performance to encourage and reflect individual contributions to our performance.

· Compensation Program Design

Our executive compensation program should be designed to clearly and fairly relate pay to performance, with the objective of creating long term shareholder value. Our executive compensation program should also be designed to match pay practices with corporate goals. Each year, we approve an incentive compensation plan. At the end of the year, the Compensation Committee conducts a retrospective review of compensation related actions to determine if objectives have been met.

· Role of Executive Officers in Compensation Decisions

The Compensation Committee is responsible for evaluating the overall performance of the CEO and Chairman on an annual basis and makes salary and incentive changes based on the results of the evaluations performed. The CEO and Chairman do not participate in this evaluation process but have, in the past, declined or accepted on a reduced basis, certain Compensation Committee recommended pay increases to their salaries.



The CEO and Chairman are responsible for making recommendations to the Committee for the base salaries and incentives of other NEOs. The Compensation Committee reviews and approves or rejects these recommendations, on a majority vote basis, without the votes of the CEO and Chairman. In the event that a recommendation is not approved by a majority of the Committee, the CEO and Chairman reevaluate, amend and resubmit their recommendation.

## Elements of Compensation

Our executive compensation program has four elements: base salary, non-equity incentive compensation, equity incentive compensation and perquisites. Generally, we target compensation for our NEOs at levels competitive with market median practice. In addition, NEOs holding higher offices have the potential to receive a greater percentage of their total compensation in the form of non-equity incentive compensation.

From time to time, to we issue equity incentive compensation as inducement to attract and retain key NEOs. When we award equity incentive compensation, there is typically a vesting period in which the incentive award is earned. In addition, certain NEOs are members of the Board of Directors and receive equity incentive awards, at levels similar to other non-employee Directors, as compensation for their services as Director. These equity incentive compensation awards are vested when issued.

### · Base Salary

We provide NEOs, officers and other employees with a base salary to compensate for services rendered during the fiscal year.

### · Non-Equity Incentive Compensation

Our Senior Management – Incentive Compensation Plan is designed to provide performance based compensation awards to executives for achievement of our financial objectives.

### · Equity Incentive Compensation

Equity incentive compensation is awarded on a case by case basis based on the recommendation of the CEO and approval by the Committee. In addition, equity incentive compensation is earned by certain NEOs for service on the Board of Directors.

### · Other Compensation

We provide our NEOs (and certain other management employees) with limited perquisites and other personal benefits that we believe are generally reasonable and consistent with industry practice. In addition our NEOs participate in the Company's qualified 401(k) plan along with our other non-NEO employees. After one year of service, employees receive a dollar-for-dollar company matching contribution up to 5% of eligible compensation.

### · Other Benefit Plans

The NEOs also are eligible to participate in the employee benefit plans and programs generally available to other employees, including coverage under ADDvantage's medical, dental, life and disability insurance plans. Again, such plans are consistent with our compensation objectives, particularly our ability to recruit and retain employees. The costs associated with these plans are not included as compensation in our Compensation Summary Table.

## Determination of Amount of Each Element of Compensation

### · Benchmarking

We believe that we compete for executive talent against a broad array of companies, not limited to our direct business competitors. We also believe that the levels we pay our NEOs should reflect the size and scope of our operations. Accordingly, we attempt to provide our NEOs with compensation that is competitive with the pay levels for comparable positions at companies of similar revenues size. The Compensation Committee engages Villareal and

Associates, a local executive recruiting and consulting firm, to identify the salaries of similar officers at other companies in the local marketplace of similar revenue and employee size. The Committee also obtains benchmarking compensation information from generally available databases, primarily accessible through the internet. The Compensation Committee evaluates and compares this information, along with other relevant facts and circumstances including but not limited to internal equity, individual performance and individual job responsibilities, when making compensation decisions as discussed below.

· Base Salary

Although compared annually to available salary data and surveys, the base salaries established in 2006 for the CEO and Chairman were increased with a cost of living adjustment based upon the Consumer Price Index as published by the Bureau of Labor statistics. This procedure was deemed to be reasonable in the market for executive management talent (as previously discussed) that is not dynamically changing.

· Non-Equity Incentive Compensation

In 2007, we approved the Senior Management Incentive Compensation Plan. Based first on exceeding a targeted sales threshold, NEOs are awarded non-equity incentive compensation based on comparison of our earnings before interest and taxes (EBIT) as a percentage of a set target EBIT. Under this plan, cash incentives could be earned to a maximum of 55% of the CEO's and Chairman's base salaries.

% Target                      CEO & CHAIRMAN INCENTIVE  
AWARD  
(% of Base Salary)

105%	15%
110%	20%
115%	25%
120%	30%
125%	35%
130%	40%
135%	45%
140%	50%
145+%	55%

· Equity Compensation

Our CEO and Chairman received stock options during the second quarter of the fiscal year for their services as members of the Board of Directors, at levels consistent with non-employee directors. Under SEC Rules, we are required to report in the Summary Compensation Table the fair value of the stock options issued to each of our NEOs. The fair values are calculated in accordance with Financial Standards Board Statement of Financial Accounting Standards No. 123 (revised 2004), Share-Based Payment (FAS 123R).

· Other Compensation

For the fiscal year 2007, the perquisites and personal benefits awarded to NEOs were limited to an automobile allowance and the matching contributions to the Company's qualified 401(k) plan.

Compensation Committee Report

The Compensation Committee reviewed and discussed the Compensation Discussion and Analysis with management and, based on that review and discussion, recommended to the Board that the Compensation Discussion and Analysis be included in this Proxy Statement.

Henry F. McCabe  
J. Tyde

James C. McGill

Stephen

Compensation Committee Interlocks and Insider Participation

During 2007, the Compensation Committee was comprised of Freddie H. Gibson (until his resignation effective August 9, 2007), Henry F. McCabe, James C. McGill (from the time of his appointment to the Board of Directors on August 9, 2007) and Stephen J. Tyde, all of whom are non-employee directors. During 2007, none of our executive officers served on the board of directors or on the compensation committee of any other entity who had an executive officer that served either on our Board of Directors or on its Compensation Committee.

Corporate Governance and Nominating Committee

The functions and members of the Corporate Governance and Nominating Committee are set forth below. Stephen J. Tyde was the Chairman of the Committee from October 2006 to August 2007, at which time he was succeeded by Henry F. McCabe. The Committee met two times during fiscal 2007.

Functions	Members
<ul style="list-style-type: none"> <li>· Provides oversight of the governance of the Board of Directors Franz</li> </ul>	Thomas J.
<ul style="list-style-type: none"> <li>· Makes recommendations to the Board as a whole concerning board size, make-up structure and compensation Largess</li> </ul>	Paul F.
<ul style="list-style-type: none"> <li>· Identifies individuals qualified to become Board members</li> </ul>	
<ul style="list-style-type: none"> <li>· Selects or recommends that the Board select the director nominees McCabe to stand for election at the annual meeting of shareholders</li> </ul>	Henry F.
<ul style="list-style-type: none"> <li>· Recommends to the Board nominees for the positions of Chairman of the Board, chairmen of the various committees of the board, and members of the various committees of the board</li> </ul>	
<ul style="list-style-type: none"> <li>· Reviews, monitors and approves compliance with our Code of Business Conduct and Ethics</li> </ul>	
<ul style="list-style-type: none"> <li>· Considers, reviews and approves potential conflict of interests involving Board members or corporate officers</li> </ul>	
<ul style="list-style-type: none"> <li>· Performs other functions listed in the Charter of the Corporate Governance and Nominating Committee which may be found on our website at <a href="http://www.advantagetech.com">www.advantagetech.com</a>.</li> </ul>	

The Corporate Governance and Nominating Committee is comprised of three directors who are not officers. Under currently applicable rules, each member is an “independent director” as defined under the NASDAQ rules as well as under rules adopted by the Securities and Exchange Commission pursuant to the Sarbanes-Oxley Act of 2002.

The Corporate Governance and Nominating Committee’s criteria and process for identifying and evaluating the candidates that it selects, or recommends to the full Board for selection, as director nominees, are: (i) regular review of composition and size of the board; (ii) review of qualifications of candidates properly recommended or nominated by any qualifying shareholder; (iii) evaluation of the performance of the Board and qualification of members of the Board eligible for re-election; and (iv) consideration of the suitability of each candidate, including current members of the Board, in light of the size and composition of the Board. After such review and consideration, the Corporate Governance and Nominating Committee will recommend, based solely on the vote of the independent committee members, a slate of director nominees.

While the Corporate Governance and Nominating Committee has not established specific minimum requirements for director candidates, other than they be at least 21 years of age, the Committee believes that candidates and nominees must reflect a board that is comprised of directors who: (i) are predominantly independent; (ii) are of high integrity; (iii) have qualifications that will increase overall board effectiveness; and (iv) meet other requirements as may be required by applicable rules, such as financial literacy or financial expertise with respect to audit committee members.

The Corporate Governance and Nominating Committee has adopted a policy with regard to the consideration of director candidates recommended by shareholders. The Corporate Governance and Nominating Committee will consider director candidates recommended by any shareholder holding 10,000 shares of our common stock for at least 12 months prior to the date of submission of the recommendation or nomination. Additionally, a recommending shareholder shall submit a written statement in support of the candidate, particularly within the context of the criteria for board membership, including issues of character, judgment, age, independence, expertise, corporate experience, length of service, other commitments and the like, personal references, and a written indication by the candidate of his/her willingness to serve, if elected, and evidence of the recommending person's ownership of our stock sufficient to meet the stock ownership requirements described above.

#### Board Meetings

Our Board held four meetings during fiscal 2007. Each director attended at least 75% of all meetings of the Board and the committees on which he served.

#### Shareholder Communication with the Board of Directors and Committees

Communication with the Board of Directors or any of the Committees should be directed to the attention of Stephen J. Tyde. Written correspondence to Mr. Tyde may be delivered to our executive offices, 1221 East Houston, Broken Arrow, Oklahoma, 74012. All security holder communications directed to Mr. Tyde will be promptly forwarded to him. All Board members are encouraged, but not required, to attend our annual meeting. Last year, all of our Board members attended our annual meeting.

## CODE OF ETHICS

We have adopted a Code of Business Conduct and Ethics which is applicable to all of our directors, officers and employees. A copy of our Code of Business Conduct and Ethics is posted on our website at [www.addvantagetech.com](http://www.addvantagetech.com).

### CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

During fiscal 2007, we leased four separate properties in Broken Arrow, Oklahoma from two companies owned by David E. Chymiak and Kenneth A. Chymiak. The combined lease payments made during fiscal 2007 on these properties totaled \$341,840. During the fiscal year, we purchased one of these leased facilities, further discussed below, and are in the process of vacating and consolidating the other three leased warehouses into the recently purchased facility. We currently continue to lease these remaining properties as overflow warehouse under existing leases which expire on September 30, 2008. The minimum future payments under these leases are expected to total \$331,840 in fiscal 2008.

On November 20, 2006, we purchased real estate, consisting of an office and warehouse facility located on ten acres in Broken Arrow, OK, from Chymiak Investments, LLC, a Company owned equally by David E. Chymiak and Kenneth A. Chymiak, for \$3,250,000. The office and warehouse facility is currently being utilized as our headquarters and the office and warehouse of our subsidiary, Tulsat Corporation. The office and warehouse facility contains approximately 100,000 square feet of gross building area and was recently renovated and modified for our specific use. This transaction was reviewed by our Corporate Governance and Nominating Committee. The Committee evaluated several options for leasing the building from Chymiak Investments, LLC and financing options related to purchasing the real estate. In determining whether to lease the property from Chymiak Investments, LLC or purchase the property the Committee reviewed a "Lease vs. Buy" analysis performed by our management showing the costs associated with leasing the property would be greater than the costs associated with owning the real estate. Based on the review of our liquidity and the financial benefits associated with owning the property, the Committee recommended that we purchase the property for a fair and reasonable price. In evaluating the reasonableness of the purchase price, the Committee reviewed a detail of the expenses paid by Chymiak Investments LLC identifying the money spent to purchase the building and modify it for our specific use totaling approximately \$3.250 million, a third party independent appraisal showing the appraised value at \$3.420 million and an insurance report from a third party property insurer identifying the replacement cost for the real estate at \$5.4 million. Based on the evaluation, the Committee recommended, and the Board of Directors approved, the purchase of the real estate by us for \$3.25 million.

On November 27, 2007 we redeemed all of the issued and outstanding shares of the Company's Series B 7% Cumulative Preferred Stock (Series B Stock). All of these shares of preferred stock were beneficially held by 50% by David E. Chymiak and 50% by Kenneth A. Chymiak. We financed the \$12.0 million redemption price of the outstanding Series B Stock through an increase in our revolving and term loan credit facility with our primary financial lender, Bank of Oklahoma.

### SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Section 16(a) of the Securities Exchange Act of 1934 requires our directors and executive officers, and persons who own more than 10% of our common stock to report their initial ownership of our common stock and any subsequent changes in that ownership to the SEC and to furnish us with a copy of each of these reports. SEC regulations impose specific due dates for these reports and we are required to disclose in this proxy statement any failure to file by these dates during fiscal 2006.

Based solely on the review of the copies of these reports furnished to us and written representations that no other reports were required, during and with respect to the fiscal year ended September 30, 2007, we believe that these

persons have complied with all applicable filing requirements.



## COMPENSATION OF DIRECTORS AND EXECUTIVE OFFICERS

## Compensation of Directors

We paid our non-employee directors \$500 per quarter and \$500 for each board meeting and \$250 for each committee meeting or telephonic board or committee meeting the director attends. The chairman of the audit committee receives an additional \$250 per quarter. In addition, directors are eligible to receive awards of options to purchase shares of our common stock each year after the annual shareholders meeting. These annual rewards have ranged between 1,000 and 5,000 shares. We reimburse all directors for out-of-pocket expenses incurred by them in connection with their service on our Board and any Board committee. The following table reflects the total compensation earned by each director during the fiscal year:

Name	Fiscal 2007 Director Compensation		Total Compensation
	Fees earned or Paid in Cash	Option Awards (7)(8)	
Thomas J. Franz (1) (4) (5)	\$1,500	\$ 0	\$ 1,500
Freddie H. Gibson (2)	\$5,570	\$8,010	\$13,580
Paul F. Largess (1)	\$2,000	\$ 0	\$ 2,000
Henry F. McCabe (3) (5) (6)	\$6,250	\$8,010	\$14,260
James C. McGill (1) (4) (6)	\$1,750	\$ 0	\$ 1,750
Stephen J. Tyde (4) (6)	\$6,750	\$8,010	\$14,760

(1) Appointed to the Board effective August 2007.

(2) Resigned from the Board effective August 2007.

(3) Is not a nominee for election to the 2008 Board of Directors

(4) Member of the Audit Committee

(5) Member of the Corporate Governance and Nominating Committee

(6) Member of the Compensation Committee

(7) The amounts shown represent expenses recognized in the Consolidated Financial Statements contained in the Company's Annual Report on Form 10-K for the year ended September 30, 2007 in accordance with Statement of Financial Accounting Standards No. 123R, Share Based Payment (SFAS 123R), for stock option awards. Forfeitures of Stock Option awards were not considered in the calculation. All assumptions utilized to calculate the expense amounts shown above are set forth in Note 6 of the Notes to Consolidated Statements for the year ended September 30, 2007.

(8) The aggregate number of stock options outstanding for each Non-Employee Director as of September 30, 2007 is indicated in the table below.

Name	Exercisable Options Outstanding as of 9/30/07
Thomas J. Franz	0
Freddie H. Gibson	0
Paul F. Largess	0
Henry F. McCabe	15,000
James C. McGill	0
Stephen J. Tyde	16,000



## SUMMARY COMPENSATION TABLE

Name and Principal Position	Year	Salary	Option Awards(1)	Non-Equity	All Other	Total
				Incentive Plan Compensation(2)	Compensation(3)	Compensation
Kenneth A. Chymiak President and Chief Executive Officer	2007	\$ 253,462	\$ 8,010	\$138,006	\$ 14,831	\$ 414,309
David E. Chymiak Chairman of the Board	2007	\$ 253,462	\$ 8,010	\$138,006	\$ 14,831	\$ 414,309
Daniel E. O'Keefe Vice President, Chief Financial Officer & Secretary	2007	\$ 136,462	\$ 20,264	\$ 38,948	\$ 7,173	\$ 202,847

- (1) The amounts shown represent expenses recognized in the Consolidated Financial Statements contained in the Company's Annual Report on Form 10-K for the year ended September 30, 2007 in accordance with Statement of Financial Accounting Standards No. 123R, Share Based Payment (SFAS 123R), for stock option awards. There were no forfeitures of stock option awards in fiscal 2007. All assumptions utilized to calculate the expense amounts shown above are set forth in Note 6 of the Notes to Consolidated Statements for the year ended September 30, 2007.
- (2) Amounts represent payments to NEOs under the Senior Management Incentive Compensation Plan for fiscal 2007 performance. This plan, which is further detailed in the Fiscal 2007 Grants of Plan-Based Awards table below, provides annual cash payments to Senior Management based first on exceeding certain sales growth threshold requirements and then allows management to earn a graduated scale of incentive compensation based on the incremental EBIT earned on sales above the established sales growth threshold amount.
- (3) Represents amounts paid by the Company on behalf of NEO for matching contributions to the Company's qualified 401(K) plan plus an auto allowance received during the year.

## Fiscal 2007 Grants of Plan-Based Awards

Name	Principal Position	Grant Date	Estimated Future Payouts Under Non-Equity Incentive Plan Awards		
			Threshold	Target (1)	Maximum
Kenneth A. Chymiak	President and Chief Executive Officer	03/6/2007	\$ -	\$ 88,712	\$ 139,404
David E. Chymiak	Chairman of the Board	03/6/2007	\$ -	\$ 88,712	\$ 139,404
Daniel E. O'Keefe	Vice President, Chief Financial Officer & Secretary	03/6/2007	\$ -	\$ 25,200	\$ 39,600

- (1) The Target amount represents the median payout on the graduated scale of our Senior Management Incentive Compensation Plan. The non-equity incentive that can be earned by the CEO and Chairman begins at 0% of base salary for reaching the threshold, the median target incentive level is 25% of base salary, and the maximum amount that can be earned under the plan for the CEO and Chairman is 55% of base salary.

## Outstanding Equity Awards at Fiscal Year End

Named Executive Officer	Number of Securities Underlying Options which are Exercisable	Equity Incentive Plan Awards: Number of Securities		Option Exercise Price	Option Expiration Date
		Underlying	Unexercised Unearned Options		
David E. Chymiak	1,000			\$ 3.125	4/4/2010
	1,000			\$ 1.500	3/6/2011
	1,000			\$ 0.810	3/1/2012
				\$	
	1,000			1.65	3/1/2013
				\$	
	1,000			4.40	3/4/2014
				\$	
	5,000			4.62	3/7/2015
				\$	
Kenneth A. Chymiak	5,000			5.78	3/6/2016
				\$	
	5,000			3.45	3/6/2017
				\$	
	1,000			3.125	4/4/2010
	1,000			\$ 1.500	3/6/2011
	1,000			\$ 0.810	3/1/2012
				\$	
	1,000			1.65	3/1/2013
				\$	
Daniel E. O'Keefe	1,000			4.40	3/4/2014
				\$	
	5,000			4.62	3/7/2015
				\$	
	5,000			5.78	3/6/2016
				\$	
	5,000			3.45	3/6/2017
				\$	
5,000(1)	5,000 (2)		5.78	3/6/2016	
			\$		
5,000			3.45	3/6/2017	

(1) Includes 2,500 Options that become exercisable on March 6, 2008.

(2) Options vest over 2 years in equal increments of 2,500 shares per year.

PROPOSAL NO. 2  
RATIFICATION OF INDEPENDENT AUDITORS

Our Audit Committee has selected the accounting firm of Hogan & Slovacek as our independent auditors to examine our financial statements for the fiscal year ending September 30, 2008. Hogan & Slovacek has been our independent auditor since it was engaged by our Audit Committee on January 26, 2006.

Representatives from Hogan & Slovacek will attend the Annual Meeting to answer appropriate questions and make statements if they desire.

The Board of Directors recommends a vote FOR the ratification of the appointment of Hogan & Slovacek.

PRINCIPAL ACCOUNTING FEES AND SERVICES

Hogan & Slovacek ("Hogan") served as our independent auditor since it was engaged by our Audit Committee on January 26, 2006 and audited our financial statements for the two fiscal years ended September 30, 2007. Tullius, Taylor, Sartain & Sartain ("Tullius") performed the first quarter audit review in fiscal 2006 as well as provided limited tax services during the same fiscal year. Our Audit Committee considered whether the provisions for the tax services and other services by Hogan were compatible with maintaining their independence and determined that they were.

Fees Incurred by the Company for services performed by audit firms

The following table shows the fees for professional services provided by Hogan and by Tullius for the audits of our annual financial statements for the years ended September 30, 2007 and 2006 and fees billed for other services during those periods.

	2007	2006	
	Hogan	Hogan	Tullius
Audit Fees(1)	\$ 80,000	\$ 71,500	8,600
Audit-Related Fees(2)	1,045	3,600	3,000
Tax Fees(3)	22,805	18,620	-
All Other Fees(4)	10,426	-	-
Total	\$ 114,276	\$ 93,720	11,600

Notes to Table:

- 1) Audit fees represent fees for professional services provided in connection with the audit of our financial statements and review of our quarterly financial statements and audit services provided in connection with the issuance of comfort letters, consents, and assistance with review of documents filed with the SEC.
- 2) Audit related fees for reimbursements of travel and other costs associated with Audit services
- 3) Tax Fees are for annual tax return preparation and research of tax related matters
- 4) Other fees represent annual audit of the Company's Defined Contribution Plan as well as other services associated with an S-3 filing during fiscal 2007.



### Policy on Audit Committee Pre-Approval of Audit and Permissible Non-Audit Services of Independent Auditor

Consistent with SEC policies regarding auditor independence, the Audit Committee has responsibility for appointing, setting compensation and overseeing the work of the independent registered public accounting firm. In recognition of this responsibility, the Audit Committee has established a policy to pre-approve all audit and permissible non-audit services provided by the independent registered public accounting firm. During the year the Audit Committee approved all of the services performed by the independent accounting firms. The fees billed for these services approximated 100% of the pre-approved amounts.

Before engagement of the independent registered public accounting firm for the next year's audit, management will submit a list of services and related fees expected to be rendered during that year within each of the following four categories of services to the Audit Committee for approval:

1. Audit services include audit work performed on the financial statements, internal control over financial reporting, as well as work that generally only the independent registered public accounting firm can reasonably be expected to provide, including comfort letters, statutory audits, and discussions surrounding the proper application of financial accounting and/or reporting standards.
2. Audit-Related services are for assurance and related services that are traditionally performed by the independent registered public accounting firm, including due diligence related to mergers and acquisitions, employee benefit plan audits, and special procedures required to meet certain regulatory requirements.
3. Tax services include all services, except those services specifically related to the audit of the financial statements, performed by the independent registered public accounting firm's tax personnel, including tax analysis; assisting with coordination of execution of tax related activities, primarily in the area of corporate development; supporting other tax related regulatory requirements; and tax compliance and reporting.
4. Other Fees are those associated with services not captured in the other categories. We generally don't request such services from the independent registered public accounting firm.

Before engagement, the Audit Committee pre-approves the independent registered public accounting firm's services within each category. During the year, circumstances may arise when it may become necessary to engage the independent registered public accounting firm for additional services not contemplated in the original pre-approval categories. In those instances, the Audit Committee requires specific pre-approval before engaging the independent registered public accounting firm.

The Audit Committee may delegate pre-approval authority to one or more of its members. The member to whom such authority is delegated must report, for informational purposes only, any pre-approval decisions to the Audit Committee at its next scheduled meeting.

### SHAREHOLDER PROPOSALS FOR 2009 ANNUAL MEETING

If you want to include a shareholder proposal in the proxy statement for the 2009 annual meeting, it must be delivered to our executive offices, 1221 East Houston, Broken Arrow, Oklahoma, 74012, on or before October 3, 2008. In addition, if you wish to present a proposal at the 2008 annual meeting that will not be included in our proxy statement and you fail to notify us by December 17, 2008, then the proxies solicited by our Board for the 2009 annual meeting will include discretionary authority to vote on your proposal in the event that it is properly brought before the meeting.



#### OTHER MATTERS

At the date of mailing of this proxy statement, we are not aware of any business to be presented at the annual meeting other than the proposal discussed above. If other proposals are properly brought before the meeting, any proxies returned to us will be voted as the proxyholders see fit.

Only one annual report and proxy statement are being delivered to multiple shareholders who share one address, unless we have received instructions to the contrary. We will provide a separate copy of the annual report and proxy statement to a shareholder at a shared address to which single copies were delivered upon request sent in writing to ADDvantage Technologies Group, Inc., c/o Shareholder Relations, 1221 East Houston, Broken Arrow, Oklahoma, 74012, or by calling (918) 251-9121. If you wish to receive a separate annual report and proxy statement in the future, or if you currently receive multiple copies of the annual report and proxy statement and wish to request delivery of only single copies, you may notify us at the same address or phone number.

You can obtain a copy of our Annual Report on Form 10-K for the year ended September 30, 2007 at no charge by sending your request in writing to ADDvantage Technologies Group, Inc., c/o Daniel E. O'Keefe, Vice President, Chief Financial Officer and Secretary, 1221 East Houston, Broken Arrow, Oklahoma, 74012. This document and other information may also be accessed from our website at [www.addvantagetech.com](http://www.addvantagetech.com).

PROXY  
ADVANTAGE TECHNOLOGIES GROUP, INC.  
THIS PROXY IS SOLICITED BY THE BOARD OF DIRECTORS

The undersigned hereby appoints Kenneth A. Chymiak, and David E. Chymiak, as proxies, each with the power to appoint his substitute, and hereby authorizes them to represent and to vote, as designated below, all the shares of Common Stock of ADDvantage Technologies Group, Inc. (the "Company") held of record by the undersigned on January 17, 2008 at the Annual Meeting of Shareholders of the Company to be held on March 6, 2008, and at any and all adjournments or postponements thereof.

1. Election of directors.

FOR all nominees listed below (except as indicated to the contrary below and subject to the discretion of the proxies as provided herein).

Kenneth A. Chymiak    David E. Chymiak    Thomas J. Franz    Paul F. Largess    James C. McGill  
Daniel E. O'Keefe    Stephen J. Tyde

WITHHOLD AUTHORITY to vote for all the nominees above.

Instructions: To withhold authority for any individual nominee or nominees, write their name(s) here:

2. Proposal to ratify the appointment of Hogan & Slovacek as our independent auditors.

FOR

AGAINST

ABSTAIN

3. In their discretion, the Proxies are authorized to vote upon such other business as may properly come before the meeting.

This Proxy when properly executed will be voted at the Annual Meeting or any adjournments or postponements thereof as directed herein by the undersigned shareholder. If no specifications are made, this Proxy will be voted For Proposals 1 and 2. This Proxy is revocable at any time before it is exercised.

IMPORTANT: Please date this and sign this Proxy exactly as name appears to the left. If shares are held by joint tenants, both should sign. When signing as attorney, executor, administrator, trustee or guardian, please give title as such. If a corporation, please sign in full corporate name by president or other authorized officer. If a partnership, please sign in partnership name by authorized person.

Dated: \_\_\_\_\_, 2008

Signature(s)

Signature(s)

PLEASE MARK, DATE, SIGN AND MAIL THIS PROXY PROMPTLY IN THE ENCLOSED ENVELOPE.  
NO POSTAGE IS REQUIRED FOR MAILING IN THE UNITED STATES.