

BRASKEM SA  
Form 6-K/A  
April 24, 2015

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**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

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**FORM 6-K/A**

**REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13A-16  
OR 15D-16 OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the month of April, 2015**  
**(Commission File No. 1-14862 )**

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**BRASKEM S.A.**  
*(Exact Name as Specified in its Charter)*

**N/A**  
*(Translation of registrant's name into English)*

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**Rua Eteno, 1561, Polo Petroquimico de Camacari**  
**Camacari, Bahia - CEP 42810-000 Brazil**  
*(Address of principal executive offices)*

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Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F ☒ Form 40-F ☐

Indicate by check mark if the registrant is submitting the Form 6-K  
in paper as permitted by Regulation S-T Rule 101(b)(1). ☐

Indicate by check mark if the registrant is submitting the Form 6-K  
in paper as permitted by Regulation S-T Rule 101(b)(7). ☐

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to  
the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes ☐ No ☒

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82- \_\_\_\_\_.

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**PRESENTATION OF FINANCIAL STATEMENTS**

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**(a) Management's report on internal controls over financial reporting**

The management of Braskem S.A. ("Braskem" or the "Company"), including the CEO and CFO, is responsible for establishing and maintaining adequate internal controls over financial reporting, as defined on article 13a-15 (f) according "Exchange Act" of United States of America.

The Company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with International Financial Reporting Standards - "IFRS" issued by International Accounting Standards Board - "IASB". The Company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with IFRS, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of the effectiveness of internal control to future periods are subject to the risk that controls may become inadequate because of changes in conditions, and that the degree of compliance with the policies or procedures may deteriorate.

Braskem's management has assessed the effectiveness of the Company's internal controls over financial reporting as of December 31, 2014 based on the criteria established in Internal Control – "Integrated Framework" issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO" 2013) and, based on such criteria, Braskem's management has concluded that, as of December 31, 2014, the Company's internal control over financial reporting is effective.

**(b) Attestation report of the registered public accounting firm.**

The effectiveness of the Company's internal control over financial reporting as of December 31, 2014 has been audited by PricewaterhouseCoopers Auditores Independentes, an independent registered public accounting firm, as stated in their report which appears herein.

February 12, 2015

**By: /s/ Carlos José Fadigas de Souza Filho**

Name: Carlos José Fadigas de Souza Filho

Title: Chief Executive Officer

**/s/ Mario Augusto da Silva**

Name: Mario Augusto da Silva

Title: Chief Financial Officer

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**Report of Independent Registered**

**Public Accounting Firm**

To the Board of Directors and Shareholders of

Braskem S.A.

In our opinion, the accompanying consolidated balance sheets and the related consolidated statements of income and comprehensive income, of shareholders' equity and of cash flows present fairly, in all material respects, the financial position of Braskem S.A. and its subsidiaries at December 31, 2014 and 2013, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2014 in conformity with International Financial Reporting Standards as issued by the International Accounting Standards Board. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2014, based on criteria established in *Internal Control - Integrated Framework* 2013 issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for these financial statements, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying "Management's Report on Internal Control over Financial Reporting". Our responsibility is to express opinions on these financial statements and on the Company's internal control over financial reporting based on our integrated audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those

policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

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Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Salvador, February 12, 2015, except as it relates to Note 34 - Subsequent events, as to which the date of our report is April 24, 2015.

/s/PricewaterhouseCoopers

Auditores Independentes

CRC 2SP000160/O-5 "F" BA

/s/Fábio Cajazeira Mendes

Contador CRC 1SP196825/O-0 "S" BA

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**Braskem S.A.****Balance sheet at December 31**

**All amounts in thousands of  
reais**

| <b>Assets</b>                                                  | <b>Note</b> | <b>2014</b>       | <b>2013<br/>Revised</b> |
|----------------------------------------------------------------|-------------|-------------------|-------------------------|
| <b>Current assets</b>                                          | 2.1         |                   |                         |
| Cash and cash equivalents                                      | 5           | 3,993,359         | 4,335,859               |
| Financial investments                                          | 6           | 89,729            | 86,719                  |
| Trade accounts receivable                                      | 7           | 2,692,612         | 2,810,520               |
| Inventories                                                    | 8           | 5,368,146         | 5,033,593               |
| Taxes recoverable                                              | 10          | 2,129,837         | 2,237,213               |
| Dividends and interest on capital                              |             |                   | 150                     |
| Prepaid expenses                                               |             | 99,469            | 62,997                  |
| Related parties                                                | 9           | 66,616            | 124,487                 |
| Insurance claims                                               | 16.2        | 33,555            | 34,101                  |
| Other receivables                                              |             | 287,876           | 233,808                 |
|                                                                |             | <b>14,761,199</b> | <b>14,959,447</b>       |
| <b>Non-current assets held for sale</b>                        | 1(a)        |                   | 37,681                  |
|                                                                |             | <b>14,761,199</b> | <b>14,997,128</b>       |
| <b>Non-current assets</b>                                      |             |                   |                         |
| Financial investments                                          | 6           | 42,494            | 20,779                  |
| Trade accounts receivable                                      | 7           | 25,050            | 61,875                  |
| Advances to suppliers                                          | 8           | 68,988            | 116,714                 |
| Taxes recoverable                                              | 10          | 1,045,428         | 1,285,990               |
| Deferred income tax and social contribution                    | 19          | 870,206           | 1,123,313               |
| Judicial deposits                                              |             | 230,945           | 209,910                 |
| Related parties                                                | 9           | 138,501           | 133,649                 |
| Insurance claims                                               |             | 143,932           | 139,497                 |
| Derivatives operations                                         | 16.2        | 39,350            | 137,345                 |
| Other receivables                                              |             | 91,905            | 141,526                 |
| Investments in subsidiaries and jointly-controlled investments | 11          | 120,024           | 115,385                 |
| Other investments                                              |             | 6,511             | 6,501                   |
| Property, plant and equipment                                  | 12          | 29,001,490        | 25,413,548              |
| Intangible assets                                              | 13          | 2,835,728         | 2,912,630               |
|                                                                |             | <b>34,660,552</b> | <b>31,818,662</b>       |

|                     |                   |                   |
|---------------------|-------------------|-------------------|
| <b>Total assets</b> | <b>49,421,751</b> | <b>46,815,790</b> |
|---------------------|-------------------|-------------------|

The Management notes are an integral part of the financial statements.

**Braskem S.A.****Balance sheet at December 31****All amounts in thousands of reais****Continued**

| <b>Liabilities and shareholders' equity</b>      | <b>Note</b> | <b>2014</b>       | <b>2013</b>       |
|--------------------------------------------------|-------------|-------------------|-------------------|
|                                                  | <b>2.1</b>  |                   | <b>Revised</b>    |
| <b>Current liabilities</b>                       |             |                   |                   |
| Trade payables                                   |             | 10,852,410        | 10,421,687        |
| Borrowings                                       | 14          | 1,418,542         | 1,248,804         |
| Project finance                                  | 15          | 26,462            | 25,745            |
| Derivatives operations                           | 16.2        | 95,626            | 95,123            |
| Payroll and related charges                      |             | 533,373           | 490,816           |
| Taxes payable                                    | 17          | 203,392           | 445,424           |
| Dividends                                        |             | 215,888           | 131,799           |
| Advances from customers                          |             | 99,750            | 297,403           |
| Sundry provisions                                | 20          | 88,547            | 105,856           |
| Post-employment benefits                         | 21          | 336,357           | 158,137           |
| Other payables                                   | 22          | 212,945           | 174,007           |
|                                                  |             | <b>14,083,292</b> | <b>13,594,801</b> |
| <b>Non-current liabilities</b>                   |             |                   |                   |
| Borrowings                                       | 14          | 18,918,021        | 17,353,687        |
| Project finance                                  | 15          | 7,551,033         | 4,705,661         |
| Derivatives operations                           | 16.2        | 594,383           | 396,040           |
| Taxes payable                                    | 17          | 30,699            | 902,875           |
| Ethylene XXI Project Loan                        | 18          | 792,188           | 370,420           |
| Deferred income tax and social contribution      | 19          | 603,490           | 863,405           |
| Post-employment benefits                         | 21          | 69,176            | 44,054            |
| Advances from customers                          |             | 88,402            | 152,635           |
| Sundry provisions                                | 20          | 505,677           | 449,694           |
| Other payables                                   | 22          | 291,040           | 301,184           |
|                                                  |             | <b>29,444,109</b> | <b>25,539,655</b> |
| <b>Shareholders' equity</b>                      | <b>24</b>   |                   |                   |
| Capital                                          |             | 8,043,222         | 8,043,222         |
| Capital reserve                                  |             | 232,430           | 232,430           |
| Revenue reserves                                 |             | 736,180           | 410,149           |
| Other comprehensive income                       |             | (2,924,057)       | (1,092,691)       |
| Treasury shares                                  |             | (48,892)          | (48,892)          |
| Total attributable to the Company's shareholders |             | 6,038,883         | 7,544,218         |

|                                                   |                   |                   |
|---------------------------------------------------|-------------------|-------------------|
| Non-controlling interest in Braskem Idesa         | (144,533)         | 137,116           |
|                                                   | <b>5,894,350</b>  | <b>7,681,334</b>  |
| <b>Total liabilities and shareholders' equity</b> | <b>49,421,751</b> | <b>46,815,790</b> |

The Management notes are an integral part of the financial statements.

**Braskem S.A.****Statement of operations****Years ended December 31****All amounts in thousands of reais, except earnings (loss) per share**

|                                                                | <b>Note</b> | <b>2014</b>        | <b>2013</b>        | <b>2012</b>        |
|----------------------------------------------------------------|-------------|--------------------|--------------------|--------------------|
| <b>Continued operations</b>                                    | 26          |                    |                    |                    |
| <b>Net sales revenue</b>                                       |             | <b>46,031,389</b>  | <b>40,969,490</b>  | <b>36,160,327</b>  |
| Cost of products sold                                          |             | (40,057,341)       | (35,820,761)       | (32,709,068)       |
| <b>Gross profit</b>                                            |             | <b>5,974,048</b>   | <b>5,148,729</b>   | <b>3,451,259</b>   |
| <b>Income (expenses)</b>                                       |             |                    |                    |                    |
| Selling and distribution                                       | 30          | (1,155,800)        | (1,000,749)        | (990,365)          |
| General and administrative                                     | 30          | (1,210,124)        | (1,077,934)        | (1,071,029)        |
| Research and development                                       | 30          | (138,441)          | (115,812)          | (106,197)          |
| Results from equity investments                                | 11(c)       | 3,929              | (3,223)            | (25,807)           |
| Other operating income (expenses), net                         | 28          | 95,596             | (211,090)          | 333,457            |
| <b>Operating profit</b>                                        |             | <b>3,569,208</b>   | <b>2,739,921</b>   | <b>1,591,318</b>   |
| <b>Financial results</b>                                       | 29          |                    |                    |                    |
| Financial expenses                                             |             | (2,745,864)        | (2,549,111)        | (3,926,209)        |
| Financial income                                               |             | 355,221            | 773,138            | 531,928            |
|                                                                |             | <b>(2,390,643)</b> | <b>(1,775,973)</b> | <b>(3,394,281)</b> |
| <b>Profit (loss) before income tax and social contribution</b> |             | <b>1,178,565</b>   | <b>963,948</b>     | <b>(1,802,963)</b> |
| Current and deferred income tax and social contribution        | 19          | (452,264)          | (456,910)          | 783,111            |
|                                                                |             | <b>(452,264)</b>   | <b>(456,910)</b>   | <b>783,111</b>     |
| <b>Profit (loss) for the period of continued operations</b>    |             | <b>726,301</b>     | <b>507,038</b>     | <b>(1,019,852)</b> |
| <b>Discontinued operations results</b>                         |             |                    |                    |                    |
| Profit from discontinued operations                            |             |                    |                    | 424,860            |
| Current and deferred income tax and social contribution        |             |                    |                    | (143,313)          |
|                                                                |             |                    |                    | <b>281,547</b>     |
| <b>Profit (loss) for the year</b>                              |             | <b>726,301</b>     | <b>507,038</b>     | <b>(738,305)</b>   |

**Attributable to:**

|                                           |                |                |                  |
|-------------------------------------------|----------------|----------------|------------------|
| Company's shareholders                    | 864,064        | 509,697        | (731,143)        |
| Non-controlling interest in Braskem Idesa | (137,763)      | (2,659)        | (7,162)          |
| <b>Profit (loss) for the year</b>         | <b>726,301</b> | <b>507,038</b> | <b>(738,305)</b> |

The Management notes are an integral part of the financial statements.

**Braskem S.A.****Statement of comprehensive income****Years ended December 31****All amounts in thousands of reais**

|                                                                       | <b>Note</b>  | <b>2014</b>        | <b>2013</b>        | <b>2012</b>      |
|-----------------------------------------------------------------------|--------------|--------------------|--------------------|------------------|
| <b>Profit (loss) for the year</b>                                     |              | <b>726,301</b>     | <b>507,038</b>     | <b>(738,305)</b> |
| <b>Other comprehensive income or loss:</b>                            |              |                    |                    |                  |
| <b>Items that will be reclassified subsequently to profit or loss</b> |              |                    |                    |                  |
| Fair value of cash flow hedge                                         |              | (352,700)          | (127,520)          | 16,238           |
| Income tax and social contribution                                    |              | 116,532            | 40,120             | (5,522)          |
|                                                                       |              | (236,168)          | (87,400)           | 10,716           |
| Exchange variation of foreign sales hedge                             | 16.2.1(b.ii) | (2,775,852)        | (2,303,540)        |                  |
| Income tax and social contribution                                    |              | 917,518            | 783,204            |                  |
|                                                                       |              | (1,858,334)        | (1,520,336)        |                  |
| Foreign currency translation adjustment                               |              | 147,453            | 221,270            | 78,780           |
| <b>Total</b>                                                          |              | <b>(1,947,049)</b> | <b>(1,386,466)</b> | <b>89,496</b>    |
| <b>Items that will not be reclassified to profit or loss</b>          |              |                    |                    |                  |
| Defined benefit plan actuarial (loss) gain                            |              |                    | 169                | (18,204)         |
| Income tax and social contribution                                    |              |                    |                    | 6,388            |
| <b>Total</b>                                                          |              |                    | <b>169</b>         | <b>(11,816)</b>  |
|                                                                       |              | <b>(1,947,049)</b> | <b>(1,386,297)</b> | <b>77,680</b>    |
| <b>Total comprehensive income (loss) for the year</b>                 |              | <b>(1,220,748)</b> | <b>(879,259)</b>   | <b>(660,625)</b> |
| <b>Attributable to:</b>                                               |              |                    |                    |                  |
| Company's shareholders - continued operations                         |              | (939,099)          | (890,241)          | (952,128)        |
| Company's shareholders - discontinued operations                      |              |                    |                    | 281,547          |
| Non-controlling interest in Braskem Idesa                             |              | (281,649)          | 10,982             | 9,956            |
| <b>Total comprehensive income (loss) for the year</b>                 |              | <b>(1,220,748)</b> | <b>(879,259)</b>   | <b>(660,625)</b> |

|                                                                                |             |             | <b>Basic and diluted</b> |             |
|--------------------------------------------------------------------------------|-------------|-------------|--------------------------|-------------|
|                                                                                | <b>Note</b> | <b>2014</b> | <b>2013</b>              | <b>2012</b> |
| <b>Profit (loss) per share attributable to the shareholders of the Company</b> |             |             |                          |             |
| <b>of continued operations at the end of the year (R\$)</b>                    |             |             |                          |             |
| Earnings per share - common                                                    | 25          | 1.0857      | 0.6403                   | (1.2718)    |
| Earnings per share - preferred shares class "A"                                |             | 1.0857      | 0.6403                   | (1.2718)    |
| Earnings per share - preferred shares class "B"                                |             | 0.6062      | 0.6062                   |             |
| <b>Profit (loss) per share attributable to the shareholders of the Company</b> |             |             |                          |             |
| <b>of discontinued operations at the end of the year (R\$)</b>                 |             |             |                          |             |
| Earnings per share - common                                                    |             |             |                          | 0.3536      |
| Earnings per share - preferred shares class "A"                                |             |             |                          | 0.3536      |
| <b>Profit (loss) per share attributable to the shareholders of the Company</b> |             |             |                          |             |
| <b>at the end of the year (R\$)</b>                                            |             |             |                          |             |
| Earnings per share - common                                                    |             | 1.0857      | 0.6403                   | (0.9182)    |
| Earnings per share - preferred shares class "A"                                |             | 1.0857      | 0.6403                   | (0.9182)    |
| Earnings per share - preferred shares class "B"                                |             | 0.6062      | 0.6062                   |             |

The Management notes are an integral part of the financial statements.

**Braskem S.A.****Statement of changes in equity**

All amounts in thousands of reais

|                                                                                               | Note | Capital          | Capital reserve | Legal reserve | Tax incentives | Unrealized profit reserve | Retained earnings | Revenue reserves Additional dividends proposed | Other comprehensive income | Treasury shares |
|-----------------------------------------------------------------------------------------------|------|------------------|-----------------|---------------|----------------|---------------------------|-------------------|------------------------------------------------|----------------------------|-----------------|
| <b>At December 31, 2011</b>                                                                   |      | <b>8,043,222</b> | <b>845,998</b>  | <b>87,710</b> | <b>4,547</b>   | <b>16,457</b>             |                   | <b>482,593</b>                                 | <b>315,586</b>             | <b>(60,200)</b> |
| Comprehensive income for the year:                                                            |      |                  |                 |               |                |                           |                   |                                                |                            |                 |
| Loss for the year                                                                             |      |                  |                 |               |                |                           |                   |                                                |                            |                 |
| Fair value of cash flow hedge, net of taxes                                                   |      |                  |                 |               |                |                           |                   |                                                | 10,716                     |                 |
| Foreign currency translation adjustment                                                       |      |                  |                 |               |                |                           |                   |                                                | 61,662                     |                 |
|                                                                                               |      |                  |                 |               |                |                           |                   |                                                | 72,378                     |                 |
| Equity valuation adjustments                                                                  |      |                  |                 |               |                |                           |                   |                                                |                            |                 |
| Realization of deemed cost of jointly-controlled investment, net of taxes                     |      |                  |                 |               |                |                           |                   |                                                | (952)                      |                 |
| Realization of additional property, plant and equipment price-level restatement, net of taxes |      |                  |                 |               |                |                           |                   |                                                | (27,236)                   |                 |
| Actuarial loss with post-employment                                                           |      |                  |                 |               |                |                           |                   |                                                | (11,816)                   |                 |

|                                                             |                  |                |         |          |           |                |              |
|-------------------------------------------------------------|------------------|----------------|---------|----------|-----------|----------------|--------------|
| benefits, net of taxes                                      |                  |                |         |          |           | (40,004)       |              |
| Contributions and distributions to shareholders:            |                  |                |         |          |           |                |              |
| Additional dividends approved at Shareholders' Meeting      |                  |                |         |          | (482,593) |                |              |
| Capital loss from non-controlling interest in Braskem Idesa |                  |                |         |          |           |                |              |
| Write-off non-controlling by investments sale               |                  |                |         |          |           |                |              |
| Loss on interest in subsidiary                              |                  |                |         |          |           | (5,917)        |              |
| Write-off gain on interest in subsidiary by sale            |                  |                |         |          |           | (4,632)        |              |
| Repurchase of treasury shares                               |                  |                |         |          |           |                | (36,6        |
| Cancellation of shares                                      | (48,019)         |                |         |          |           |                | 48,          |
| Absorption of losses                                        |                  | (87,710)       | (4,547) | (16,457) |           |                |              |
|                                                             | (48,019)         | (87,710)       | (4,547) | (16,457) | (482,593) | (10,549)       | 11,          |
| <b>At December 31, 2012</b>                                 | <b>8,043,222</b> | <b>797,979</b> |         |          |           | <b>337,411</b> | <b>(48,8</b> |
| Comprehensive income for the year:                          |                  |                |         |          |           |                |              |
| Profit for the year                                         |                  |                |         |          |           |                |              |
| Exchange variation of foreign sales hedge, net of taxes     |                  |                |         |          |           | (1,520,336)    |              |
| Fair value of cash flow hedge, net of taxes                 |                  |                |         |          |           | (85,020)       |              |
| Foreign currency translation adjustment                     |                  |                |         |          |           | 205,249        |              |

|                                                                                               |                  |                |               |               |                |                    |                 |
|-----------------------------------------------------------------------------------------------|------------------|----------------|---------------|---------------|----------------|--------------------|-----------------|
|                                                                                               |                  |                |               |               |                | (1,400,107)        |                 |
| Equity valuation adjustments                                                                  |                  |                |               |               |                |                    |                 |
| Realization of deemed cost of jointly-controlled investment, net of taxes                     |                  |                |               |               |                | (27,236)           |                 |
| Realization of additional property, plant and equipment price-level restatement, net of taxes |                  |                |               |               |                | (967)              |                 |
| Actuarial loss with post-employment benefits, net of taxes                                    |                  |                |               |               |                | 169                |                 |
|                                                                                               |                  |                |               |               |                | (28,034)           |                 |
| Contributions and distributions to shareholders:                                              |                  |                |               |               |                |                    |                 |
| Absorption of losses                                                                          |                  | (565,549)      |               |               |                |                    |                 |
| Capital loss from non-controlling interest in Braskem Idesa                                   |                  |                |               |               |                |                    |                 |
| Loss on interest in subsidiary                                                                |                  |                |               |               |                | (1,961)            |                 |
| Legal reserve                                                                                 |                  |                | 26,895        |               |                |                    |                 |
| Mandatory minimum dividends                                                                   |                  |                |               |               |                |                    |                 |
| Additional dividends proposed                                                                 |                  |                |               |               | 354,842        |                    |                 |
| Retained earnings                                                                             |                  |                |               | 28,412        |                |                    |                 |
|                                                                                               |                  | (565,549)      | 26,895        | 28,412        | 354,842        | (1,961)            |                 |
| <b>At December 31, 2013</b>                                                                   | <b>8,043,222</b> | <b>232,430</b> | <b>26,895</b> | <b>28,412</b> | <b>354,842</b> | <b>(1,092,691)</b> | <b>(48,842)</b> |



**Braskem S.A.**

## Statement of changes in equity

**All amounts in thousands of reais**

**Continued**

Att

[illegible]

Contributions and  
distributions to  
shareholders:

Prescribed  
dividends

Additional  
dividends

approved by the

General Meeting 24(e.1)

(354,842)

Legal reserve 24(e.1)

44,647

Mandatory  
minimum

dividends 24(e.1)

Additional  
dividends

proposed 24(e.1)

270,517

Retained earnings 24(e.1)

365,709

44,647

365,709

(84,325)

**At December 31,  
2014**

**8,043,222 232,430 71,542**

**394,121**

**270,517**

**(2,924,057) (48,8**

The Management notes are an integral part of the financial statements.

**Braskem S.A.****Statement of cash flows****Years ended December 31****All amounts in thousands of reais**

|                                                                                                      | <b>Note</b> | <b>2014</b>      | <b>2013</b>      | <b>2012</b>      |
|------------------------------------------------------------------------------------------------------|-------------|------------------|------------------|------------------|
| Profit (loss) before income tax and social contribution and after of discontinued operations results |             | 1,178,565        | 963,948          | (1,378,103)      |
| Adjustments for reconciliation of profit (loss)                                                      |             |                  |                  |                  |
| Depreciation, amortization and depletion                                                             |             | 2,056,362        | 2,056,088        | 1,924,265        |
| Results from equity investments                                                                      | 11(c)       | (3,929)          | 3,223            | 25,807           |
| Interest and monetary and exchange variations, net                                                   |             | 2,183,896        | 1,341,770        | 2,442,973        |
| Gain from divestment in subsidiary                                                                   | 28          | (277,338)        |                  |                  |
| Other                                                                                                |             | 9,805            | 9,175            | 294,199          |
|                                                                                                      |             | <b>5,147,361</b> | <b>4,374,204</b> | <b>3,309,141</b> |
| Changes in operating working capital                                                                 |             |                  |                  |                  |
| Held-for-trading financial investments                                                               |             | (19,057)         | 97,693           | 16,716           |
| Trade accounts receivable                                                                            |             | 144,087          | (492,851)        | (625,130)        |
| Inventories                                                                                          |             | (270,351)        | (927,435)        | (566,025)        |
| Taxes recoverable                                                                                    |             | 486,082          | (448,378)        | (458,763)        |
| Prepaid expenses                                                                                     |             | (36,472)         | (8,915)          | 49,707           |
| Other receivables                                                                                    |             | 27,832           | (27,019)         | (529,103)        |
| Trade payables                                                                                       |             | (419,476)        | 742,649          | 2,165,530        |
| Taxes payable                                                                                        |             | (539,262)        | (127,443)        | (430,789)        |
| Advances from customers                                                                              |             | (261,886)        | 6,344            | 206,044          |
| Sundry provisions                                                                                    |             | 38,674           | 139,858          | 94,382           |
| Other payables                                                                                       |             | 677,071          | 307,603          | 384,224          |
| <b>Cash from operations</b>                                                                          |             | <b>4,974,603</b> | <b>3,636,310</b> | <b>3,615,934</b> |
| Interest paid                                                                                        |             | (1,044,593)      | (1,123,691)      | (1,006,840)      |
| Income tax and social contribution paid                                                              |             | (138,144)        | (54,828)         | (37,283)         |
| <b>Net cash generated by operating activities</b>                                                    |             | <b>3,791,866</b> | <b>2,457,791</b> | <b>2,571,811</b> |
| Proceeds from the sale of fixed assets                                                               |             | 10,646           | 2,576            | 115,846          |
| Proceeds from the sale of investments                                                                | 1(a)        | 315,000          | 689,868          |                  |

|                                                            |       |                    |                    |                    |
|------------------------------------------------------------|-------|--------------------|--------------------|--------------------|
| Cash effect of discontinued operations                     |       |                    | 9,985              | (141,348)          |
| Acquisitions of investments in subsidiaries and associates |       |                    | (55)               | (86)               |
| Acquisitions to property, plant and equipment              | 12(a) | (5,301,778)        | (5,656,440)        | (2,792,853)        |
| Acquisitions of intangible assets                          | 13    | (30,269)           | (25,748)           | (15,734)           |
| Held-for-maturity financial investments                    |       | 29,380             | 25,645             | (218)              |
| <b>Net cash used in investing activities</b>               |       | <b>(4,977,076)</b> | <b>(4,954,200)</b> | <b>(2,834,307)</b> |
| Short-term and long-term debt                              |       |                    |                    |                    |
| Obtained borrowings                                        |       | 6,174,678          | 6,317,022          | 6,665,938          |
| Payment of borrowings                                      |       | (6,692,638)        | (7,300,718)        | (5,493,015)        |
| Project finance                                            | 15    |                    |                    |                    |
| Obtained funds                                             |       | 1,894,507          | 4,562,343          |                    |
| Dividends paid                                             |       | (482,147)          | (35)               | (482,051)          |
| Non-controlling interests in Braskem Idesa                 |       |                    | 35,628             | (20,295)           |
| Repurchase of treasury shares                              |       |                    |                    | (36,694)           |
| <b>Net cash provided by financing activities</b>           |       | <b>894,400</b>     | <b>3,614,240</b>   | <b>633,883</b>     |
| Exchange variation on cash of foreign subsidiaries         |       | (51,690)           | (69,594)           | (36,037)           |
| <b>Increase (decrease) in cash and cash equivalents</b>    |       | <b>(342,500)</b>   | <b>1,048,237</b>   | <b>335,350</b>     |
| Represented by                                             |       |                    |                    |                    |
| Cash and cash equivalents at the beginning for the year    |       | 4,335,859          | 3,287,622          | 2,952,272          |
| Cash and cash equivalents at the end for the year          |       | 3,993,359          | 4,335,859          | 3,287,622          |
| <b>Increase (decrease) in cash and cash equivalents</b>    |       | <b>(342,500)</b>   | <b>1,048,237</b>   | <b>335,350</b>     |

The Management notes are an integral part of the financial statements.

**Braskem S.A.**

**Management notes to the financial statements**

**at December 31, 2014**

**All amounts in thousands of reais, except as otherwise stated**

**1 Operations**

Braskem S.A. together with its subsidiaries (hereinafter “Braskem” or “Company”) is a public company headquartered in Camaçari, Bahia (“BA”), which jointly with its subsidiaries, operates 36 industrial units, 29 of which in the Brazilian states of Alagoas (“AL”), BA, Rio de Janeiro (“RJ”), Rio Grande do Sul (“RS”) and São Paulo (“SP”), five are located in the United States, in the states of Pennsylvania, Texas and West Virginia and two are located in Germany, in the cities Wesseling and Schkopau. These units produce thermoplastic resins – polyethylene (“PE”), polypropylene (“PP”) and polyvinyl chloride (“PVC”), as well as basic petrochemicals.

Additionally, Braskem is also engaged in the import and export of chemicals, petrochemicals and fuels, the production, supply and sale of utilities such as steam, water, compressed air, industrial gases, as well as the provision of industrial services and the production, supply and sale of electric energy for its own use and use by other companies. Braskem also invests in other companies, either as a partner or as shareholder.

The Company is controlled by Odebrecht S.A. (“Odebrecht”), which directly and indirectly holds interests of 50.11% and 38.32% in its voting and total capital, respectively.

The issue of these financial statements was authorized by the Company’s Board of Directors on February 11, 2015, except with respect to the subsequent events described in Note 34 as to which the date of authorization for issuance is April 24, 2015.

**(a) Significant corporate and operating events impacting these financial statements**

On December 31, 2013, the Company entered into a share sales agreement with Odebrecht Ambiental (“OA”), through which it sold its interest in the subsidiary Distribuidora de Águas Triunfo S.A. (“DAT”) for R\$315 million, which were received over the course of the second quarter of 2014. The assets of DAT were shown in the balance sheet of

December 31, 2013 as “non-current assets held for sale.” The sale price agreed upon by the parties was evaluated by a specialized company, which issued a favorable opinion of the price.

On February 3, 2014, the Extraordinary Shareholders’ Meeting of DAT approved the change in its management and consequently the transfer of the management of the operations from Braskem to OA, upon the recognition of a gain of R\$277,338 (Note 28).

**(b) Solvay Indupa**

On December 17, 2013, the Company entered into a share sales agreement (“Agreement”) with Solvay Argentina S.A. (“Solvay Argentina”), through which it committed to acquire, upon the fulfillment of certain conditions provided for in the Agreement (“Acquisition”), 70.59% of the total and voting capital of Solvay Indupa S.A.I.C. (“Solvay Indupa”). On November 12, Brazil’s antitrust agency Conselho Administrativo de Defesa Econômica (“CADE”) rejected the transaction.

**(c) Naphtha agreement with Petrobras**

On August 29, 2014, Braskem and Petrobras executed a new amendment to the naphtha supply agreement dated July 24, 2009. The amendment is valid through February 2015 and maintained the formula for determining the naphtha price provided for in said agreement. The amendment also established that if a new price formula is adopted in a new agreement, it would be applied to the purchases made during the period in which the amendment was valid. As of the date on which the issue of these financial statements was authorized, Braskem and Petrobras had not concluded their negotiations of a new agreement.

**Braskem S.A.**

**Management notes to the financial statements**

**at December 31, 2014**

**All amounts in thousands of reais, except as otherwise stated**

**2 Summary of significant accounting policies**

The principal accounting policies applied consistently in the preparation of these financial statements are described in the notes of the items on which they have impacts.

**2.1 Basis of preparation and presentation of the financial statements**

The financial statements have been prepared under the historical cost convention and were adjusted, when necessary, to reflect the fair value of assets and liabilities.

The preparation of financial statements requires the use of certain estimates. It also requires Management to exercise its judgment in the process of applying the Company's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the consolidated financial statements are disclosed in Note 3.

The Company started to include in its balance sheet the net value, per legal entity, of the amounts related to deferred income and social contribution tax assets and liabilities on its profit, due to due legal right of each entity to offset these amounts. The balance sheet at December 31, 2013 was revised to reflect such adjustment, as shown below:

|                      |                    | <b>2013</b>       |                                |
|----------------------|--------------------|-------------------|--------------------------------|
| <b>Balance sheet</b> |                    | <b>Published</b>  | <b>Revised effects Revised</b> |
| <b>Assets</b>        |                    |                   |                                |
|                      | <b>Current</b>     | <b>14,997,128</b> | <b>14,997,128</b>              |
|                      | <b>Non-current</b> |                   |                                |

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|                                             |                   |                    |                   |
|---------------------------------------------|-------------------|--------------------|-------------------|
| Deferred income tax and social contribution | 2,653,606         | (1,530,293)        | 1,123,313         |
| Other non-current assets                    | 30,695,349        |                    | 30,695,349        |
|                                             | <b>33,348,955</b> | <b>(1,530,293)</b> | <b>31,818,662</b> |
| <b>Total assets</b>                         | <b>48,346,083</b> | <b>(1,530,293)</b> | <b>46,815,790</b> |
| <b>Liabilities and equity</b>               |                   |                    |                   |
| <b>Current</b>                              | <b>13,594,801</b> |                    | <b>13,594,801</b> |
| <b>Non-current</b>                          |                   |                    |                   |
| Deferred income tax and social contribution | 2,393,698         | (1,530,293)        | 863,405           |
| Other liabilities                           | 24,676,250        |                    | 24,676,250        |
|                                             | <b>27,069,948</b> | <b>(1,530,293)</b> | <b>25,539,655</b> |
| <b>Equity</b>                               | <b>7,681,334</b>  |                    | <b>7,681,334</b>  |
| <b>Total liabilities and equity</b>         | <b>48,346,083</b> | <b>(1,530,293)</b> | <b>46,815,790</b> |

**Braskem S.A.****Management notes to the financial statements****at December 31, 2014****All amounts in thousands of reais, except as otherwise stated****2.1.1 Consolidated financial statements**

The consolidated financial statements were prepared and presented in accordance with the International Financial Reporting Standards “IFRS” issued by the International Accounting Standards Board “IASB”.

**(a) Consolidation**

The consolidated financial statements comprise the financial statements of the Braskem S.A. and the following entities:

|                                                             |                     | <b>Total interest - %</b> |             |             |
|-------------------------------------------------------------|---------------------|---------------------------|-------------|-------------|
|                                                             | <b>Headquarters</b> | <b>2014</b>               | <b>2013</b> | <b>2012</b> |
| <b>Direct and Indirect subsidiaries</b>                     |                     |                           |             |             |
| Alclor Química de Alagoas Ltda ("Alclor")                   | Brazil              | 100.00                    | 100.00      | 100.00      |
| Braskem America Finance Company ("Braskem America Finance") | USA                 | 100.00                    | 100.00      | 100.00      |
| Braskem America, Inc. (“Braskem America”)                   | USA                 | 100.00                    | 100.00      | 100.00      |
| Braskem Argentina S.A. (“Braskem Argentina”)                | Argentina           | 100.00                    | 100.00      | 100.00      |
| Braskem International GmbH ("Braskem Austria")              | Austria             | 100.00                    | 100.00      | 100.00      |
| Braskem Austria Finance GmbH ("Braskem Austria Finance")    | Austria             | 100.00                    | 100.00      | 100.00      |
| Braskem Chile Ltda. ("Braskem Chile")                       | Chile               | 100.00                    | 100.00      | 100.00      |
| Braskem Europe GmbH ("Braskem Alemanha")                    | Germany             | 100.00                    | 100.00      | 100.00      |
| Braskem Finance Limited (“Braskem Finance”)                 | Cayman Islands      | 100.00                    | 100.00      | 100.00      |
| Braskem Idesa S.A.P.I ("Braskem Idesa")                     | Mexico              | 75.00                     | 75.00       | 75.00       |

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|                                                                     |                |        |        |        |
|---------------------------------------------------------------------|----------------|--------|--------|--------|
| Braskem Idesa Servicios S.A. de CV<br>("Braskem Idesa Serviços")    | Mexico         | 75.00  | 75.00  | 75.00  |
| Braskem Importação e Exportação Ltda.<br>("Braskem Importação")     | Brazil         | 100.00 | 100.00 | 100.00 |
| Braskem Incorporated Limited ("Braskem Inc")                        | Cayman Islands | 100.00 | 100.00 | 100.00 |
| Braskem Mexico, S. de RL de CV<br>("Braskem México")                | Mexico         | 100.00 | 100.00 | 100.00 |
| Braskem Mexico Servicios S. RL de CV<br>("Braskem México Serviços") | Mexico         | 100.00 | 100.00 |        |
| Braskem Netherlands B.V ("Braskem Holanda")                         | Netherlands    | 100.00 | 100.00 | 100.00 |
| Braskem Participações S.A. ("Braskem Participações")                | Brazil         | 100.00 | 100.00 | 100.00 |
| Braskem Petroquímica Chile Ltda.<br>("Petroquímica Chile")          | Chile          | 100.00 | 100.00 | 100.00 |
| Braskem Petroquímica Ibérica, S.L.<br>("Braskem Espanha")           | Spain          | 100.00 | 100.00 | 100.00 |
| Braskem Petroquímica Ltda ("Braskem Petroquímica")                  | Brazil         | 100.00 | 100.00 | 100.00 |
| Braskem Qpar S.A.                                                   | (i) Brazil     |        | 100.00 | 100.00 |
| Common Industries LTD. ("Common")                                   | (ii) Uruguay   |        | 100.00 | 100.00 |
| DAT                                                                 | (iii) Brazil   |        | 100.00 |        |
| IQ Soluções e Química S.A. ("Quantiq")                              | Brazil         | 100.00 | 100.00 | 100.00 |
| IQAG Armazéns Gerais Ltda ("IQAG")                                  | Brazil         | 100.00 | 100.00 | 100.00 |
| Lantana Trading Co. Inc. ("Lantana")                                | Bahamas        | 100.00 | 100.00 | 100.00 |
| Norfolk Trading S.A. ("Norfolk")                                    | Uruguay        | 100.00 | 100.00 | 100.00 |
| Politeno Empreendimentos Ltda. ("Politeno Empreendimentos")         | Brazil         | 100.00 | 100.00 | 100.00 |
| Rio Polímeros S.A. ("Riopol")                                       | Brazil         |        |        | 100.00 |
| <b>Specific Purpose Entity ("SPE")</b>                              |                |        |        |        |
| Fundo de Investimento Multimercado Crédito Privado Sol ("FIM Sol")  | Brazil         | 100.00 | 100.00 | 100.00 |

- (i) Merged into the parent company in December 2014 (Note 1(a.ii)).
- (ii) Dissolved in September 2014.
- (iii) Divested in 2014 (Note 1(a.i)).



**Braskem S.A.**

**Management notes to the financial statements**

**at December 31, 2014**

**All amounts in thousands of reais, except as otherwise stated**

**(a.i) Foreign currency translation**

**(a) Functional and presentation currency**

The functional and presentation currency of the Company is the real.

**(b) Functional currency other than the Brazilian real**

Some subsidiaries and a jointly controlled subsidiary have a different functional currency from that of the Braskem S.A., as follows:

|                                                                                  | <b>Functional currency</b> |
|----------------------------------------------------------------------------------|----------------------------|
| <b>Subsidiaries</b>                                                              |                            |
| Braskem Alemanha, Braskem Austria e Braskem Austria Finance                      | Euro                       |
| Braskem America e Braskem America Finance                                        | U.S.dollar                 |
| Braskem Idesa , Braskem Idesa Serviços, Braskem México e Braskem México Serviços | Mexican peso               |
| <b>Jointly-controlled investments</b>                                            |                            |
| Propileno Del Sur S.A. ("Propilsur")                                             | U.S.dollar                 |

The other subsidiaries adopt the Brazilian real as functional currency.

**(c) Exchange variation effects**

The main effects from exchange variation that impacted these financial statements are shown below:

|                              | <b>End of period rate at December 31</b> |             |                  | <b>Average rate</b> |             |                  |
|------------------------------|------------------------------------------|-------------|------------------|---------------------|-------------|------------------|
|                              | <b>2014</b>                              | <b>2013</b> | <b>Variation</b> | <b>2014</b>         | <b>2013</b> | <b>Variation</b> |
| U.S. dollar - Brazilian real | 2.6562                                   | 2.3426      | 13.39%           | 2.3547              | 2.1605      | 8.99%            |
| U.S. dollar - Mexican peso   | 14.7180                                  | 13.1005     | 12.35%           | 13.3113             | 12.7692     | 4.24%            |
| U.S. dollar - Euro           | 0.8231                                   | 0.7261      | 13.37%           | 0.7545              | 0.7532      | 0.17%            |

**2.2 New or revised pronouncements with first-time adoption in 2014**

IFRS 10, IFRS 12 and IAS 27 – "Investment Entities" – Braskem does not have this type of investment.

IFRS 8 – "Segment Information" – in December 2013, the International Accounting Standards Board (IASB) issued a review that introduced two changes, namely: aggregations of operating segments and reconciliation of total reportable assets with the total assets of the Company. The adoption of these changes to the rule did not have any impact on these financial statements.

IFRS 13 – "Fair value measurement" – in December 2013, a revision of this rule was issued that removed the paragraph addressing the measurement of short-term assets and liabilities without embedded interest rates reported by the invoiced amounts. The adoption did not have any impact on these financial statements.

IAS 24 – "Related parties" – in December 2013, as part of the review, the IASB revised the definition and the requirements for the disclosure of key managers. The adoption did not have any impact on these financial statements.

**Braskem S.A.**

**Management notes to the financial statements**

**at December 31, 2014**

**All amounts in thousands of reais, except as otherwise stated**

IAS 38 – “Intangible assets” – in December 2013, the IASB issued a review clarifying the accumulated amortization at the date of a revaluation. This change is not applicable to Braskem.

IAS 32 – “Financial Instruments: Presentation” – in December 2011, the IASB issued a review providing further clarification to the application guidance in IAS 32 on the requirement to offset financial assets and liabilities in the balance sheet. The adoption did not have any impact on these financial statements.

IFRIC 21 – “Levies” – in May 2013, the IASB issued an interpretation regarding the fees and taxes charged by public authorities on entities that operate in a specific market. The adoption of this rule did not have any impact on these financial statements.

**2.3 Rules, changes and interpretations of standards that are not yet in force**

Rules, changes and interpretations of standards that currently are not in force and have not been adopted early by the Company:

IAS 16 and IAS 38 – “Property, plant and equipment” and “Intangible assets” – in May 2014, said accounting rules were revised to clarify the prohibition of the use of revenue-based methods for depreciation or amortization. The Company conducted an evaluation of the changes, which did not have any impacts on the financial statements.

IFRS 10 and IAS 28 – “Consolidated financial statements” and “Investments in Associates, Subsidiaries and Jointly Controlled Entities” – in September 2014, a revision was issued proposing that gains or losses resulting from the sale or contribution of a subsidiary that does not constitute a business, as defined in IFRS 3, between an investor and its subsidiary or jointly-controlled company is recognized only in the share of the unrelated investors in the subsidiary or jointly-controlled companies.

IFRS 7 – “Financial Instruments: Disclosures” – in September 2014, the IASB revised rule IFRS 7, which adds additional guidance for servicing contracts to decide when said contract represents continuing involvement and that the additional disclosure requirements are not specifically for interim periods.

IFRS 9 – “Financial instruments” – in July 2014, a review of the rule introduced the classification and measurement, impairment and hedge accounting in a single document, following a single measurement and classification logic, reflecting a business model in which these are managed and the characteristics of cash flows. The concept of provisioning for losses based on future expectations recognition of the impairment of financial assets, will be at a more opportune moment.

IFRS 15 – “Revenue from contracts with customers” – in May 2014, the accounting standard for the recognition of revenue from contracts with customers was issued. The Company conducted an evaluation of the standard, believes that this did not have any impacts on the financial statements.

### **3 Application of critical estimates and judgments**

Critical estimates and judgments are those that require the most difficult, subjective or complex judgments by management, usually as a result of the need to make estimates that affect issues that are inherently uncertain. Estimates and judgments are continually reassessed and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results can differ from planned results due to differences in the variables, assumptions or conditions used in making estimates.

The Company makes a series of other estimates that are presented in the respective notes, such as allowance for doubtful accounts, fair-value adjustment of inventories and provision for repairing environmental damage.

**Braskem S.A.**

**Management notes to the financial statements**

**at December 31, 2014**

**All amounts in thousands of reais, except as otherwise stated**

In order to provide an understanding of the way the Company forms its judgments on future events, the variables and assumptions used in critical estimates are presented below:

**3.1 Deferred income tax and social contribution**

The recognition and the amount of deferred taxes assets depend on the generation of future taxable income, which requires the use of an estimate related to the Company's future performance. These estimates are included in the business plan, which is annually submitted for approval by the Board of Directors. This plan is prepared by the Executive Board using as main variables the price of the products manufactured by the Company, prices of raw materials, gross domestic product, exchange variation, interest rate, inflation rate and fluctuations in the supply and demand of inputs and finished products. These variables are obtained from expert external consultants, historical performance of the Company and its capacity to generate taxable income, internal programs focused on operational efficiency, and specific incentives from the Brazilian government for the petrochemical sector in Brazil.

**3.2 Fair value of derivative and non-derivative financial instruments**

The Company evaluates the derivative financial instruments at their fair value and the main sources of information are the stock exchanges, commodities and futures markets, disclosures of the Central Bank of Brazil and quotation services like Bloomberg and Reuters. Nevertheless, the high volatility of the foreign exchange and interest rate markets in Brazil caused, in certain periods, significant changes in future rates and interest rates over short periods of time, leading to significant changes in the market value of swaps and other financial instruments.

The fair values of non-derivative, quoted financial instruments are based on current bid prices. If the market for a financial asset and for unlisted securities is not active, the Company establishes fair value by using valuation techniques. These include the use of recent arm's length transactions, reference to other instruments that are substantially the same, discounted cash flow analysis, and option pricing models that make maximum use of market

inputs and rely as little as possible on information provided by the Company's Management.

### **3.3 Useful life of assets**

The Company recognizes the depreciation and depletion of its long-lived assets based on their useful life estimated by independent appraisers and approved by the Company's technicians taking into consideration the experience of these professionals in the management of Braskem's plants. The useful lives initially established by independent appraisers are reviewed at the end of every year by the Company's technicians in order to check whether they need to be changed. This analysis indicated that the useful lives applied in 2014 should be maintained in 2015.

The main factors that are taken into consideration in the definition of the useful life of the assets that compose the Company's industrial plants are the information of manufacturers of machinery and equipment, level of the plants' operations, quality of preventive and corrective maintenance and the prospects of technological obsolescence of assets.

The Company's management also decided that (i) depreciation should cover all assets value because when the equipment and installations are no longer operational, they are sold by amounts that are immaterial; and (ii) land is not depreciated because it has an indefinite useful life.

**Braskem S.A.**

**Management notes to the financial statements**

**at December 31, 2014**

**All amounts in thousands of reais, except as otherwise stated**

The useful lives applied to the assets determined the following average depreciation and depletion rates:

|                                        | <b>2014</b> | <b>(%)<br/>2013</b> |
|----------------------------------------|-------------|---------------------|
| Buildings and improvements             | 3.38        | 3.42                |
| Machinery, equipment and installations | 7.29        | 7.23                |
| Mines and wells                        | 8.83        | 8.96                |
| Furniture and fixtures                 | 10.82       | 10.28               |
| IT equipment                           | 20.15       | 21.21               |
| Lab equipment                          | 9.59        | 9.30                |
| Security equipment                     | 9.79        | 9.83                |
| Vehicles                               | 19.91       | 20.02               |
| Other                                  | 18.19       | 15.86               |

**3.4 Impairment test and analysis**

**(a) Tangible and intangible assets with defined useful lives**

On the balance sheet date, the Company makes an analysis to determine if there is indicators that the accounting balance of long-lived tangible assets and intangible assets with defined useful lives may not be recoverable. This analysis is conducted to assess the likelihood of scenarios that could adversely affect its cash flow and the recovering on the invested assets. The scenarios arise from issues of a macroeconomic, legal, competitive or technological nature.

Some significant aspects of this analysis include: (i) the possibility of an oversupply of products manufactured by the Company or of a significant reduction in demand due to adverse economic factors; (ii) the prospects of material fluctuations in the prices of products and inputs; (iii) the likelihood of the development of new technologies or raw materials that could materially reduce production costs and consequently impact sales prices, ultimately leading to the

obsolescence of the industrial facilities of the Company; and (iv) changes in the general regulatory environment that make the production process of Braskem infeasible or that significantly impact the sale of its products. For this analysis, the Company maintains an in-house team with a more strategic vision of the business and also remains in permanent contact with a team of external consultants. If the aforementioned variables indicate significant risks to cash flows, the Management of Braskem conducts impairment tests in accordance with Note 3.4(b).

The assets are allocated to the Cash Generating Units (“CGU”) as follows:

Basic petrochemicals operating segment:

- CGU UNIB Bahia: represented by assets of the basic petrochemicals plants located in the state of Bahia;
- CGU UNIB South: represented by assets of the basic petrochemicals plants located in the state of Rio Grande do Sul;
- CGU UNIB Southeast: represented by assets of the basic petrochemicals plants located in the states of Rio de Janeiro and São Paulo;

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Polyolefins operating segment:

- CGU Polyethylene: represented by assets of the PE plants located in Brazil;
- CGU Polypropylene: represented by assets of the PP plants located in Brazil;
- CGU Renewables: represented by the Green PE plant located in Brazil;

Vinyls operating segment:

- CGU Vinyls: represented by assets of PVC plants and chloride soda located in Brazil;

USA and Europe operating segment:

- CGU Polypropylene USA: represented by assets of PP plants located in the United States;
- CGU Polypropylene Europe: represented by assets of PP plants located in the Europe;

Chemical Distribution operating segment:

- represented by assets of the subsidiaries Quantiq and IQAG.

**(b) Intangible assets with indefinite useful lives**

The balances of goodwill from future profitability arising from business combinations and intangible assets with indefinite useful lives are tested for impairment once a year. These tests are based on the projected cash generation for a five-year period, which are extracted from the business plan of the Company and cited in Note 3.1. In addition to cash flow is also used discount rate based on the weighted average cost of capital (“WACC”). This rate, adjusted for inflation, is the rate to perpetuity, without real growth.

The goodwill allocated to the Polyolefins operating segment (Note 13) was generated in a business combination that resulted in the simultaneous acquisition of polypropylene and polyethylene plants. The main raw materials of these plants were already supplied by the Company, which allowed for the obtainment of significant synergies in the operation. These synergies were one of the main drivers of that acquisition. Accordingly, the Company’s management tested this goodwill for impairment in the operating segment since the benefits of the synergies are associated with all units acquired.

The remaining existing goodwill is allocated to the UNIB South CGU and to the Vinyls operating segment (Note 13).

**3.5 Provisions and contingent liabilities**

Existing contingent liabilities and provisions are mainly related to discussions in the judicial and administrative spheres arising from primarily labor, pension, civil and tax lawsuits and administrative procedures.

The Management of Braskem, based on the opinion of its external legal advisors, classifies these proceedings in terms of probability of loss as follows:

Probable loss – these are proceedings for which there is a higher probability of loss than of a favorable outcome, i.e., the probability of loss exceeds 50%. For these proceedings, the Company recognizes a provision that is determined as follows:

- (i) labor claims – the amount of the provision corresponds to the amount to be disbursed as estimated by the Company’s legal counsels;



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(ii) tax claims - the amount of the provision corresponds to the value of the matter plus charges corresponding to the variation in the Selic rate; and

(iii) other claims – the amount of the provision corresponds to the value of the matter.

Possible loss – these are proceedings for which the possibility of loss is greater than remote. The loss may occur, however, the elements available are not sufficient or clear to allow for a conclusion on whether the trend is for a loss or a gain. In percentage terms, the probability of loss is between 25% and 50%. For these claims, except for the cases of business combinations, the Company does not recognize a provision and mentions the most significant ones in a note to the financial statements (Note 23). In business combination transactions, in accordance with the provision in IFRS 3, the Company records the fair value of the claims based on the assessment of loss (Note 20). The amount of the provision corresponds to the value of the matter, plus charges corresponding to the variation in the Selic rate, multiplied by the probability of loss, as determined by our external counsels.

The Company's management believes that the estimates related to the outcome of the proceedings and the possibility of future disbursement may change in view of the following: (i) higher courts may decide in a similar case involving another company, adopting a final interpretation of the matter and, consequently, advancing the termination of the of a proceeding involving the Company, without any disbursement or without implying the need of any financial settlement of the proceeding; and (ii) programs encouraging the payment of the debts implemented in Brazil at the Federal and State levels, in favorable conditions that may lead to a disbursement that is lower than the one that is recognized in the provision or lower than the value of the matter.

### **3.6 Hedge accounting**

The Company designated foreign-denominated liabilities (financing and trade accounts payable) to hedge future exports. The transaction involves two main critical estimates and judgments: sales and the refinancing, rollover or

substitution of the designated liabilities. In the case of exports, these are provided for in the business plan of the Company (Note 3.1), since constitute part of its strategy and are inherent to its business. This is confirmed by the historical data series for exports. In the case of liabilities, the Company imports around 30% of the naphtha it consumes and has in the export market a permanent source for financing its projects to expand and maintain its production capacity. The maintenance of a minimum level of net liabilities in U.S. dollar is provided for in the Financial Policy of the Company.

Braskem Idesa designated all of the financing it obtained for the construction of its industrial plant to protect part of its sales to be made in the same currency as said financing, the U.S. dollar. The sales estimate are contemplated in the project that was presented to the lenders, which verified the consistency of the projection and in turn granted Braskem Idesa a financing line to be paid exclusively using the cash generated by these sales. All the commercial considerations of the project were based on market studies conducted by expert consulting firms during the feasibility-analysis phase.

#### **4 Risk management**

Braskem is exposed to market risks arising from variations in commodity prices, foreign exchange rates and interest rates, credit risks of its counterparties in cash equivalents, financial investments and trade accounts receivable, and liquidity risks to meet its obligations from financial liabilities.

Braskem adopts procedures for managing market and credit risks that are in conformity with its Financial Policy approved by the Board of Directors on August 9, 2010. The purpose of risk management is to protect the cash flows of Braskem and reduce the threats to the financing of its operating working capital and investment programs.

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**4.1 Market risks**

Braskem prepares a sensitivity analysis for foreign exchange rate and interest rate risks to which it is exposed, which is presented in Note 16.4.

**(a) Exposure to commodity risks**

Braskem is exposed to the variation in the prices of various commodities (naphta, PP, PE, PVC, etc.) and, in general, seeks to transfer the variations caused by fluctuations in market prices.

**(b) Exposure to foreign exchange risk**

Braskem has commercial operations denominated in or pegged to foreign currencies. Braskem's inputs and products have prices denominated in or strongly influenced by international prices of commodities, which are usually denominated in U.S. dollar. Additionally, Braskem has long-term loans in foreign currencies that expose it to variations in the foreign exchange rate between the functional currency (Brazilian real, Mexican peso and Euro) and the foreign currency, in particular the U.S. dollar. Braskem manages its exposure to foreign exchange risk through the combination of debt, financial investments, accounts receivable and raw material purchases denominated in foreign currencies and through derivative operations. Braskem's financial policy for managing foreign exchange risks provides for the maximum and minimum coverage limits that must be observed and which are continuously monitored by its Management.

On December 31, 2014, Braskem prepared sensitivity analyses for exposures to the risk of fluctuation in U.S. dollar, as informed in Note 16.4.

**(c) Exposure to interest rate risk**

Braskem is exposed to the risk that a variation in floating interest rates causes an increase in its financial expense due to payments of future interest. Debt denominated in foreign currency subject to floating rates is mainly subject to fluctuations in Libor. Debt denominated in local currency is mainly subject to the variation in the Long-Term Interest Rate (“TJLP”) and in the Interbank Certificate of Deposit (“daily CDI”) rate.

In the year, Braskem held swap contracts (Note 16.2.1) in which it: (i) receives the pre-contractual rate and pays the CDI overnight rate; and (ii) receives Libor and pays a fixed rate.

On December 31, 2014, Braskem prepared a sensitivity analysis for the exposure to the floating interest rates Libor, CDI and TJLP, as informed in Notes 16.4(b.1) and (b.2).

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**4.2 Exposure to credit risk**

The transactions that subject Braskem to the concentration of credit risks are mainly in current accounts with banks, financial investments and trade accounts receivable in which Braskem is exposed to the risk of the financial institution or customer involved. In order to manage this risk, Braskem maintains bank current accounts and financial investments with major financial institutions, weighting concentrations in accordance with the credit rating and the daily prices observed in the Credit Default Swap market for the institutions, as well as netting contracts that minimize the total credit risk arising from the many financial transactions entered into by the parties.

On December 31, 2014, Braskem held netting contracts with Banco Citibank S.A., HSBC Bank Brasil S.A. – Banco Múltiplo, Banco Itaú BBA S.A., Banco Safra S.A., Banco Santander S.A., Banco Votorantim S.A., Banco West LB do Brasil S.A., Banco Caixa Geral – Brasil S.A., and Banco Bradesco S.A. Approximately 31% of the amounts held in cash and cash equivalents (Note 5) and financial investments (Note 6) are contemplated by these agreements, whose related liabilities are accounted for under “borrowings” (Note 14). The effective netting of these amounts is possible only in the event of default by one of the parties.

With respect to the credit risk of customers, Braskem protects itself by performing a rigorous analysis before granting credit and obtaining secured and unsecured guarantees when considered necessary.

The maximum exposure to credit risk of non-derivative financial instruments on the reporting date is the sum of their carrying amounts less any provisions for impairment losses. On December 31, 2014, the balance of trade accounts receivable was net of allowance for doubtful accounts of R\$322,831 (R\$282,753 in 2013) (Note 7).

**4.3 Liquidity risk**

Braskem has a calculation methodology to determine operating cash and minimum cash for the purpose of, respectively: (i) ensuring the liquidity needed to comply with obligations of the following month; and (ii) ensuring that the Company maintains liquidity during potential crises. These amounts are calculated mainly based on the projected operating cash generation, less short-term debts and working capital needs.

Braskem has two revolving credit lines for the purpose of managing liquidity risks, which may be used without restrictions in the amounts of: (i) US\$750 million for a period of five years as from December 2014; and (ii) US\$500 million for a period of three years as from September 2014. These credit facilities enable Braskem to reduce the amount of cash it holds. As of December 31, 2014, none of these credit lines had been used.

The table below shows Braskem's financial liabilities by maturity. These amounts are calculated from undiscounted cash flows and may not be reconciled with the balance sheet.

|                             |      | Maturity          |                              |                               |                         |                   |
|-----------------------------|------|-------------------|------------------------------|-------------------------------|-------------------------|-------------------|
|                             | Note | Until<br>one year | Between one and<br>two years | Between two and<br>five years | More than<br>five years | Total             |
| Trade payables              |      | 11,038,788        |                              |                               |                         | 11,038,788        |
| Borrowings                  |      | 1,495,374         | 3,365,142                    | 5,432,193                     | 22,685,686              | 32,978,395        |
| Project finance             |      | 40,949            | 668,275                      | 1,342,785                     | 9,514,958               | 11,566,967        |
| Derivatives                 |      | 95,626            | (39,219)                     | 633,602                       |                         | 690,009           |
| Ethylene XXI Project Loan   |      |                   |                              |                               | 792,188                 | 792,188           |
| Other payables              | (i)  | 44,545            | 252,424                      |                               |                         | 296,969           |
| <b>At December 31, 2014</b> |      | <b>12,715,282</b> | <b>4,246,622</b>             | <b>7,408,580</b>              | <b>32,992,832</b>       | <b>57,363,316</b> |

(i) Amounts payable to BNDES Participações S.A. ("BNDESPAR") (Note 22).

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The ideal capital structure, according to Braskem's Management, considers the balance between own capital and the sum of all payables less the amount of cash and cash equivalents and financial investments. This composition meets the Company's objectives of perpetuity and of offering an adequate return to shareholders and other stakeholders. This structure also permits borrowing costs to remain at adequate levels to maximize shareholder remuneration.

Due to the impact of the U.S. dollar on the Company's operations, the Management of Braskem believes that the own capital used for capital management purposes should be measured in this currency and on a historical basis. Moreover, the Company may temporarily maintain a capital structure that is different from this ideal. This occurs, for example, during periods of growth, when the Company may finance a large portion of its projects through borrowings, provided that this option maximizes return for shareholders once the financed projects start operating. In order to adjust and maintain the capital structure, the Management of Braskem may also consider the sale of non-strategic assets, the issue of new shares or even adjustments to dividend payments.

**5 Cash and cash equivalents**

|                    |                    | <b>2014</b>      | <b>2013</b>      |
|--------------------|--------------------|------------------|------------------|
| Cash and banks (i) |                    | 227,237          | 987,824          |
| Cash equivalents:  |                    |                  |                  |
|                    | Domestic market    | 2,253,648        | 1,906,790        |
|                    | Foreign market (i) | 1,512,474        | 1,441,245        |
| <b>Total</b>       |                    | <b>3,993,359</b> | <b>4,335,859</b> |

(i) On December 31, 2014, it includes cash and banks of R\$26,830 (R\$656,427 in 2013) and cash equivalents of R\$307,034 (R\$153,448 in 2013) of the subsidiary Braskem Idesa, available for use in its project (Note 15).

Cash and cash equivalents include cash in hand, deposits held at call with banks and highly liquid investments with maturities of three months or less. They are convertible into a known amount and subject to an immaterial risk of change in value.

Cash equivalents in Brazil are mainly represented by fixed-income instruments and time deposits held by the exclusive FIM Sol fund. The cash equivalents abroad comprise fixed-income instruments issued by first-class financial institutions (time deposit) with high market liquidity.

## 6 Financial investments

|                              |                                                 | 2014           | 2013           |
|------------------------------|-------------------------------------------------|----------------|----------------|
| <b>Held-for-trading</b>      |                                                 |                |                |
|                              | Investments in FIM Sol                          | 85,573         | 61,670         |
|                              | Other                                           | 4,155          | 4,943          |
| <b>Held-to-maturity</b>      |                                                 |                |                |
|                              | Quotas of investment funds in credit rights     | 42,495         | 40,696         |
|                              | Time deposit investment                         |                | 189            |
|                              | Investments in foreign currency                 | (i) 399,005    | 469,376        |
|                              | Compensation of investments in foreign currency | (i) (399,005)  | (469,376)      |
| <b>Total</b>                 |                                                 | <b>132,223</b> | <b>107,498</b> |
| <b>In current assets</b>     |                                                 | <b>89,729</b>  | <b>86,719</b>  |
| <b>In non-current assets</b> |                                                 | <b>42,494</b>  | <b>20,779</b>  |
| <b>Total</b>                 |                                                 | <b>132,223</b> | <b>107,498</b> |

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(i) On December 31, 2014, Braskem Holanda had financial investments held to maturity that are irrevocably offset, by an export prepayment agreement of the Braskem S.A., in the amount of US\$150 million, as provided for in the credit assignment agreement entered into between these two companies and Banco Bradesco. This accounting offset was carried out in accordance with IAS 32, which provide for the possibility of offsetting financial instruments when there is intent and rightfully executable right to realize an asset and settle a liability simultaneously.

**7 Trade accounts receivable**

The Company's billing period is generally 30 days; therefore, the amount of the trade accounts receivable corresponds to their fair value on the date of the sale. The Company realizes part of its trade accounts receivable through the sale of trade notes to funds that acquire receivables. These operations are not entitled to recourse, for which reason the trade notes are written-off at the moment of the operation.

|                                 | <b>2014</b>      | <b>2013</b>      |
|---------------------------------|------------------|------------------|
| Consumers                       |                  |                  |
| Domestic market                 | 1,523,458        | 1,578,008        |
| Foreign market                  | 1,517,035        | 1,577,140        |
| Allowance for doubtful accounts | (322,831)        | (282,753)        |
| <b>Total</b>                    | <b>2,717,662</b> | <b>2,872,395</b> |
| In current assets               | 2,692,612        | 2,810,520        |
| In non-current assets           | 25,050           | 61,875           |
| <b>Total</b>                    | <b>2,717,662</b> | <b>2,872,395</b> |

The breakdown of trade accounts receivable by maturity is as follows:

| <b>2014</b> | <b>2013</b> |
|-------------|-------------|
|-------------|-------------|

|                                   |                  |                  |
|-----------------------------------|------------------|------------------|
| Accounts receivables not past due | 2,256,932        | 2,650,938        |
| Past due securities:              |                  |                  |
| Up to 90 days                     | 531,966          | 246,740          |
| 91 to 180 days                    | 45,271           | 8,393            |
| As of 180 days                    | 206,324          | 249,077          |
|                                   | 3,040,493        | 3,155,148        |
| Allowance for doubtful accounts   | (322,831)        | (282,753)        |
| Total customers portfolio         | <b>2,717,662</b> | <b>2,872,395</b> |

The changes in the balance of the allowance for doubtful accounts are presented below:

|                                                    | <b>2014</b>      | <b>2013</b>      | <b>2012</b>      |
|----------------------------------------------------|------------------|------------------|------------------|
| Balance of provision at the beginning of the year  | (282,753)        | (256,884)        | (253,607)        |
| Provision in the year                              | (81,078)         | (27,333)         | (53,255)         |
| Write-offs                                         | 41,000           | 23,250           | 27,374           |
| Write-off by investment sale                       |                  |                  | 818              |
| Transfers (of) to non-current assets held for sale |                  | (21,786)         | 21,786           |
| Balance of provision at the end of the year        | <b>(322,831)</b> | <b>(282,753)</b> | <b>(256,884)</b> |

The methodology adopted by the Company for recognizing the provision for impairment is based on the history of losses and considers the sum of (i) 100% of the amount of receivables past due for over 180 days; (ii) 50% of the amount of receivables past due for over 90 days; (iii) 100% of the amount of receivables under judicial collection (iv) all the receivables from the first renegotiation maturing within more than 24 months; and (v) 100% of the receivables arising from a second renegotiation with customers. Receivables from related parties are not considered in this calculation. This methodology is revised on an annual basis by the Management of the Company.

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|                                                | <b>2014</b>      | <b>2013</b>      |
|------------------------------------------------|------------------|------------------|
| Finished goods                                 | 3,681,204        | 3,429,979        |
| Raw materials, production inputs and packaging | 1,067,512        | 1,113,272        |
| Maintenance materials                          | 247,327          | 230,822          |
| Advances to suppliers                          | 346,885          | 236,672          |
| Imports in transit and other                   | 94,206           | 139,562          |
| <b>Total</b>                                   | <b>5,437,134</b> | <b>5,150,307</b> |
| <br>In current assets                          | <br>5,368,146    | <br>5,033,593    |
| In non-current assets                          | 68,988           | 116,714          |
| <b>Total</b>                                   | <b>5,437,134</b> | <b>5,150,307</b> |

Inventories are stated at the lower between the average acquisition or production cost or at the estimated retail or sales price, net of taxes, whichever is lower. The Company determines the cost of its production using the absorption method.

A portion of the final inventory of finished products and raw materials was adjusted to fair value is less than the cost of production/acquisition. This adjustment was R\$83,265 (2013 – R\$12,333). For this estimate, the Company considers the purchase/sale price projected for the period during which it expects to sell or consume the product. This period is determined based on the historical data for the turnover of the respective inventory.

Advances to suppliers and expenditures with imports in transit are mainly related to operations for the acquisition of raw materials.

**9            Related parties**

The Company carries out transactions among themselves and with other related parties in the ordinary course of its operations and activities. The Company believes that all the conditions set forth in the contracts with related parties meet the Company's interests. To ensure that these contracts present terms and conditions that are as favorable to the Company as those it would enter into with any other third parties is a permanent objective of Braskem's management.

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|                                            | <b>2014</b>                                                                      |                            |                  |                   |                             |                            |
|--------------------------------------------|----------------------------------------------------------------------------------|----------------------------|------------------|-------------------|-----------------------------|----------------------------|
|                                            | <b>Associated companies, Jointly-controlled investment and Related companies</b> |                            |                  |                   | <b>Associated companies</b> |                            |
|                                            | Odebrecht and subsidiaries                                                       | Petrobras and subsidiaries | Other            | Total             | Odebrecht and subsidiaries  | Petrobras and subsidiaries |
| <b>Balance sheet</b>                       |                                                                                  |                            |                  |                   |                             |                            |
| <b>Assets</b>                              |                                                                                  |                            |                  |                   |                             |                            |
| Current                                    |                                                                                  |                            |                  |                   |                             |                            |
| Cash and cash equivalents                  |                                                                                  |                            | 1,486,360        | 1,486,360         |                             |                            |
| Trade accounts receivable                  | 4,347                                                                            | 104,857                    | 33,009           | 142,213           | 440                         |                            |
| Inventories                                | (i) 108,929                                                                      | 123,377                    |                  | 232,306           | 35,473                      |                            |
| Related parties                            | 55                                                                               | 66,375                     | 186              | 66,616            | 78,068                      |                            |
| Other                                      |                                                                                  |                            | 4,535            | 4,535             | 1,963                       |                            |
| Non-current                                |                                                                                  |                            |                  |                   |                             |                            |
| Advances to suppliers                      | 68,988                                                                           |                            |                  | 68,988            | 116,714                     |                            |
| Related parties                            |                                                                                  |                            |                  |                   |                             |                            |
| Intracompany loan                          |                                                                                  | 138,501                    |                  | 138,501           |                             |                            |
| Other receivables                          |                                                                                  |                            |                  |                   |                             |                            |
| Other                                      | (ii)                                                                             |                            |                  |                   | 665,851                     |                            |
| <b>Total assets</b>                        | <b>182,319</b>                                                                   | <b>433,110</b>             | <b>1,524,090</b> | <b>2,139,519</b>  | <b>898,509</b>              |                            |
| <b>Liabilities</b>                         |                                                                                  |                            |                  |                   |                             |                            |
| Current                                    |                                                                                  |                            |                  |                   |                             |                            |
| Trade payables                             | 459,412                                                                          | 1,497,675                  |                  | 1,957,087         | 533,498                     | 1,497,675                  |
| <b>Total liabilities</b>                   | <b>459,412</b>                                                                   | <b>1,497,675</b>           |                  | <b>1,957,087</b>  | <b>533,498</b>              | <b>1,497,675</b>           |
| <b>Transactions</b>                        |                                                                                  |                            |                  |                   |                             |                            |
| Sales of products                          | 82,750                                                                           | 1,817,056                  | 326,586          | 2,226,392         | 23,707                      | 1,817,056                  |
| Purchases of raw materials, finished goods |                                                                                  |                            |                  |                   |                             |                            |
| services and utilities                     | 3,631,198                                                                        | 18,183,600                 | 70,700           | 21,885,498        | 284,433                     | 18,183,600                 |
| Financial income (expenses)                |                                                                                  | 964                        |                  | 964               |                             |                            |
| General and administrative expenses        |                                                                                  |                            |                  |                   |                             |                            |
| Post-employment benefits                   |                                                                                  |                            |                  |                   |                             |                            |
| Odebrecht previdência Privada ("Odeprev")  |                                                                                  |                            | 20,695           | 20,695            |                             |                            |
| Gain from divestment of asset              | (iii) 277,338                                                                    |                            |                  | 277,338           |                             |                            |
| <b>Total transactions</b>                  | <b>3,991,286</b>                                                                 | <b>20,001,620</b>          | <b>417,981</b>   | <b>24,410,887</b> | <b>308,140</b>              | <b>17,999,656</b>          |

(i) Amount related to advances to raw material suppliers.

(ii) Amount in "Property, plant and equipment", related to work in progress.

(iii) Amount related to divestment in subsidiary (Note 1(a)).

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As provided for in the Company's bylaws, the Board of Directors has the exclusive power to decide on any contract but those related to the supply of raw materials that exceed R\$5,000 per operation or R\$15,000 altogether per year. This provision encompasses contracts between the Braskem S.A. and its subsidiaries and any of its common shareholders, directors of the Company, its Braskem S.A. or subsidiary or its respective related parties. Additionally, the Company has a Finance and Investment Committee that, among other things, monitors the contracts with related parties that are approved by the Board of Directors.

Pursuant to Brazilian Corporations Law, officers and directors are prohibited from: (i) performing any acts of liberality with the use of the Company's assets and in its detriment; (ii) intervening in any operations in which these officers and directors have a conflict of interest with the Company or in resolutions in which they participate; and (iii) receiving, based on their position, any type of personal advantage from third parties, directly or indirectly, without statutory authorization or the general meeting.

The related parties that have significant relationship with the Company are as follows:

- Construtora Norberto Odebrecht S.A. ("CNO"): subsidiary of Odebrecht
- Odebrecht Ambiental: subsidiary of Odebrecht
- Petrobras: shareholder of Braskem

The transactions with related parties, except wholly owned subsidiaries of the Company, are summarized below:

- CNO:

(i) Braskem – in May 2014, an alliance agreement was signed for maintenance services with duration of four years and estimated value of R\$121 million;

(ii) Braskem Idesa – an agreement was executed on September 28, 2012, for the engineering, procurement and construction services of the Ethylene XXI Project for an estimated value of US\$3 billion and duration through 2015; and

(iii) Braskem – the lease agreement for the floors in the building where the offices of Braskem are located in São Paulo came into force as of January 1, 2014. The agreement is worth R\$226,217 and is valid through December 2028.

- Odebrecht Ambiental:

On September 30, 2009, the Company entered into an agreement for the acquisition of reuse water with Aquapolo (a special purpose entity formed by Odebrecht Ambiental and the water utility Companhia de Saneamento Básico do Estado de São Paulo – SABESP for the production of industrial reuse water) by the plants located in the São Paulo Petrochemical Complex. The agreement is valid through 2053 and has an estimated annual value of R\$65 million.

**Braskem S.A.**

**Management notes to the financial statements**

**at December 31, 2014**

**All amounts in thousands of reais, except as otherwise stated**

- Petrobras:

- (i) Naphtha

Braskem maintains an agreement with Petrobras for the acquisition of naphtha, as cited in Note 1.

- (ii) Propylene

Braskem has propylene supply agreements with Petrobras for the Company's plants located in the Petrochemical Complexes of Triunfo, Rio de Janeiro and São Paulo. These agreements provide for the full supply of approximately 910,000 metric tons of propylene a year. The contracted propylene price is based on various international references linked to the most important markets for propylene and polypropylene, particularly the U.S., European and Asian markets.

- (iii) Ethane, propane, light refinery hydrocarbons ("HLR") and electricity

The Company has an agreement with Petrobras for the supply of 392,500 metric tons of ethane a year, 392,500 metric tons of propane a year, 438,000 Nm<sup>3</sup>/year of HLR and 306.6 GWh of electricity a year in 2014 and 204.4 GWh a year in 2015.

- (b) **Key management personnel**

The Company considers “Key management personnel” to be the members of the Board of Directors and the Executive Board, composed of the CEO and vice-presidents. Not all the members of the Executive Board are members of the statutory board.

|                                               |               |               |               |
|-----------------------------------------------|---------------|---------------|---------------|
| <b>Non-current liabilities</b>                | <b>2014</b>   | <b>2013</b>   |               |
| Long-term incentives                          |               | 2,333         |               |
| <b>Total</b>                                  |               | <b>2,333</b>  |               |
| <b>Income statement transactions</b>          | <b>2014</b>   | <b>2013</b>   | <b>2012</b>   |
| <b>Remuneration</b>                           |               |               |               |
| Short-term benefits to employees and managers | 35,963        | 35,380        | 35,026        |
| Post-employment benefit                       | 256           | 275           | 214           |
| Long-term incentives                          | 560           | 15            | 565           |
| <b>Total</b>                                  | <b>36,779</b> | <b>35,670</b> | <b>35,805</b> |

(i) In a meeting held on May 7, 2014, the Board of Directors approved the termination of the long-term incentive plan. The plan had been created in September 2005 and was not based on the Company’s shares. Through this plan, members of strategic programs could acquire securities issued by the Company called “Certificates of Investment Units”. These securities did not entitle their holder to the status of Braskem shareholder or to any rights or privileges inherent to such status, especially voting and other political rights. The amount paid to terminate the plan, including participants not designated as “Key management personnel” was R\$14,002.

**Braskem S.A.****Management notes to the financial statements****at December 31, 2014****All amounts in thousands of reais, except as otherwise stated****10 Taxes recoverable**

|                        |                                                                                                  | <b>2014</b>      | <b>2013</b>      |
|------------------------|--------------------------------------------------------------------------------------------------|------------------|------------------|
| <b>Brazil</b>          |                                                                                                  |                  |                  |
|                        | IPI                                                                                              | 20,456           | 28,701           |
|                        | Value-added tax on sales and services (ICMS) - normal operations                                 | (a) 413,066      | 729,500          |
|                        | ICMS - credits from PP&E                                                                         | 136,308          | 123,354          |
|                        | Social integration program (PIS) and social contribution on revenue (COFINS) - normal operations | (b) 675,983      | 710,357          |
|                        | PIS and COFINS - credits from PP&E                                                               | 244,194          | 269,006          |
|                        | Income tax and social contribution (IR and CSL)                                                  | 692,723          | 536,460          |
|                        | REINTEGRA program                                                                                | (c) 263,771      | 267,049          |
|                        | Federal supervenience                                                                            | (d) 170,264      | 231,432          |
|                        | Other                                                                                            | 9,217            | 51,892           |
| <b>Other countries</b> |                                                                                                  |                  |                  |
|                        | Value-added tax                                                                                  | (e) 547,947      | 572,432          |
|                        | Other                                                                                            | 1,336            | 3,020            |
| <b>Total</b>           |                                                                                                  | <b>3,175,265</b> | <b>3,523,203</b> |
| Current assets         |                                                                                                  | 2,129,837        | 2,237,213        |
| Non-current assets     |                                                                                                  | 1,045,428        | 1,285,990        |
| <b>Total</b>           |                                                                                                  | <b>3,175,265</b> | <b>3,523,203</b> |

**(a) ICMS – normal operations**

The Company has accumulated ICMS credits over the past few years arising mainly from domestic sales subject to deferred taxation and export sales.

The Management of the Company has been prioritizing a series of actions to maximize the use of these credits and currently does not expect losses on their realization. These include the maintenance of the terms of the agreements with the states in which the Company produces petrochemical products in order to defer the ICMS tax levied on naphtha purchases, which increases the effective monetization of the balances.

**(b) PIS and COFINS**

The Company has PIS and COFINS tax credits arising materially from the incentivized domestic outflows and exports.

The realization of these credits occurs in two ways: (i) offset of overdue or falling due liabilities related to taxes levied by the Federal Revenue Service; or (ii) cash reimbursement.

**(c) REINTEGRA Program**

The REINTEGRA program aims to refund to exporters the federal taxes levied on the production chain for goods sold abroad. The amount to be refunded is equivalent to 3% of all export revenue and such credits may be made in two ways: (i) by offsetting own debits overdue or undue related to taxes levied by the Federal Revenue Service; or (ii) by a cash reimbursement.

In accordance with Provisional Presidential Decree (“MP”) 601/12, the program was valid until December 31, 2013. However, MP 651/14, which was converted into Federal Law 13,043/14, determined the new starting date of the program as from October 1, 2014, similarly to what had been established by MP 601.

**Braskem S.A.**

**Management notes to the financial statements**

**at December 31, 2014**

**All amounts in thousands of reais, except as otherwise stated**

In the fiscal year ended December 31, 2014, the Company recognized credits in the amount of R\$65,701 (R\$229,742 in 2013) and offset the amount of R\$69,192 (R\$180,468 in 2013). In the Statement of Operations, credits are recognized in the item "Cost of Products Sold."

**(d) Federal supervenience**

This item includes credits arising from legal discussions regarding the legality and constitutionality of various taxes and contributions in which the Company has already obtained a favorable ruling or has unquestionable jurisprudence in its favor.

**(e) Value added tax – subsidiaries abroad**

On December 31, 2014, this line included:

(i) R\$16,185 from sales by Braskem Alemanha to other countries. These credits are reimbursed in cash by the local government; and

(ii) R\$483,668 from purchases of machinery and equipment for the Ethylene XXI project (Note 16). These credits will be reimbursed in cash by the local government after validating the credits according to established tax procedures. In the fourth quarter of 2014, Braskem Idesa was reimbursed in the amount of R\$634,911 (US\$250,454 thousand).



**Braskem S.A.****Management notes to the financial statements****at December 31, 2014****All amounts in thousands of reais, except as otherwise stated****11 Investments****(a) Information on investments**

|                                                         | <b>Interest in total<br/>capital (%) - 2014</b> | <b>2014</b> | <b>Adjusted net profit<br/>(loss)<br/>for the year</b> | <b>2013</b> | <b>2012</b> | <b>Adjusted<br/>equity</b> | <b>2014</b> | <b>2013</b> |
|---------------------------------------------------------|-------------------------------------------------|-------------|--------------------------------------------------------|-------------|-------------|----------------------------|-------------|-------------|
| <b>Jointly-controlled investment</b>                    |                                                 |             |                                                        |             |             |                            |             |             |
| Refinaria de Petróleo Riograndense S.A. ("RPR")         | 33.20                                           | (3,166)     | 1,871                                                  | 24,335      | 125,955     | 124,980                    |             |             |
| Odebrecht Comercializadora de Energia S.A. ("OCE")      | 20.00                                           | 129         | 402                                                    |             | 734         | 689                        |             |             |
| Propilsur                                               | 49.00                                           | (72)        | (4,445)                                                | (556)       | 121,547     | 109,300                    |             |             |
| <b>Associates</b>                                       |                                                 |             |                                                        |             |             |                            |             |             |
| Borealis                                                | 20.00                                           | 7,246       | 5,492                                                  | 16,102      | 174,433     | 166,746                    |             |             |
| Companhia de Desenvolvimento<br>Rio Verde ("Codeverde") | 35.97                                           | (596)       | (596)                                                  | (596)       | 46,342      | 46,342                     |             |             |

**(b) Changes in investments**

| <b>Balance at<br/>Dec/2013</b> | <b>Capital<br/>increase</b> | <b>Dividends<br/>and<br/>interest<br/>on equity</b> | <b>Effect<br/>of results</b> | <b>Currency<br/>translation<br/>adjustments</b> | <b>Balance at<br/>Dec/2014</b> |
|--------------------------------|-----------------------------|-----------------------------------------------------|------------------------------|-------------------------------------------------|--------------------------------|
|--------------------------------|-----------------------------|-----------------------------------------------------|------------------------------|-------------------------------------------------|--------------------------------|

**Associates**

|          |               |  |  |              |  |               |
|----------|---------------|--|--|--------------|--|---------------|
| Borealis | 33,349        |  |  | 1,538        |  | 34,887        |
|          | <b>33,349</b> |  |  | <b>1,538</b> |  | <b>34,887</b> |

**Jointly-controlled investments**

|              |                |           |            |                |              |                |
|--------------|----------------|-----------|------------|----------------|--------------|----------------|
| Propilur     | 40,398         |           |            | (29)           | 2,796        | 43,165         |
| RPR          | 41,500         |           |            | (1,050)        | 1,374        | 41,824         |
| OCE          | 138            | 55        | (3)        | (42)           |              | 148            |
|              | <b>82,036</b>  | <b>55</b> | <b>(3)</b> | <b>(1,121)</b> | <b>4,170</b> | <b>85,137</b>  |
| <b>Total</b> | <b>115,385</b> | <b>55</b> | <b>(3)</b> | <b>417</b>     | <b>4,170</b> | <b>120,024</b> |

(c) **Breakdown of equity accounting results**

|                                                                                 | <b>2014</b>  | <b>Consolidated<br/>2013</b> | <b>2012</b>     |
|---------------------------------------------------------------------------------|--------------|------------------------------|-----------------|
| Equity in results of subsidiaries, associate and jointly-controlled investments | 3,929        | (3,223)                      | (22,199)        |
| Other                                                                           |              |                              | (3,608)         |
|                                                                                 | <b>3,929</b> | <b>(3,223)</b>               | <b>(25,807)</b> |

**Braskem S.A.****Management notes to the financial statements****at December 31, 2014****All amounts in thousands of reais, except as otherwise stated****(d) Summarized information of the subsidiary not full Braskem Idesa****Balance sheet**

| <b>Assets</b>                 | <b>2014</b>       | <b>2013</b>      | <b>Liabilities</b>                                | <b>2014</b>       | <b>2013</b>      |
|-------------------------------|-------------------|------------------|---------------------------------------------------|-------------------|------------------|
| <b>Current</b>                |                   |                  | <b>Current</b>                                    |                   |                  |
| Cash and cash equivalents     | 333,864           | 809,875          | Trade payables                                    | 620,953           | 590,429          |
| Inventories                   | 238,193           | 116,691          | Project finance                                   | 26,462            | 25,745           |
| Taxes recoverable             | 499,173           | 544,420          | Other payables                                    | 101,596           | 87,519           |
| Other receivables             | 96,350            | 144,160          |                                                   | <b>749,011</b>    | <b>703,693</b>   |
|                               | <b>1,167,580</b>  | <b>1,615,146</b> |                                                   |                   |                  |
| <b>Non-current</b>            |                   |                  | <b>Non-current</b>                                |                   |                  |
| Other receivables             | 219,010           | 142,699          | Project finance                                   | 7,551,033         | 4,705,661        |
| Property, plant and equipment | 9,260,814         | 5,684,813        | Loan agreements                                   | 2,921,275         | 1,481,359        |
|                               | <b>9,479,824</b>  | <b>5,827,512</b> | Other payables                                    | 4,210             | 3,479            |
|                               |                   |                  |                                                   | <b>10,476,518</b> | <b>6,190,499</b> |
|                               |                   |                  | <b>Shareholders' equity</b>                       | <b>(578,125)</b>  | <b>548,466</b>   |
|                               |                   |                  | <b>Total liabilities and shareholders' equity</b> | <b>10,647,404</b> | <b>7,442,658</b> |
| <b>Total assets</b>           | <b>10,647,404</b> | <b>7,442,658</b> |                                                   |                   |                  |

**Statement of operations**

|                                 | <b>2014</b>      | <b>2013</b>     |
|---------------------------------|------------------|-----------------|
| Gross profit                    | 5,320            | 2,294           |
| Operating expenses, net         | (52,834)         | (31,113)        |
| Financial results               | (420,512)        | 38,095          |
| Profit (loss) before income tax | <b>(468,026)</b> | <b>9,276</b>    |
| Income tax                      | (83,030)         | (19,911)        |
| Loss for the year               | <b>(551,056)</b> | <b>(10,635)</b> |

**Statement of cash flows**

|                                                   | <b>2014</b>        | <b>2013</b>        |
|---------------------------------------------------|--------------------|--------------------|
| Cash flows from operating activities              |                    |                    |
| Cash generated by operating activities            | 812,826            | (204,798)          |
| Interest paid                                     | (336,998)          | (98,272)           |
| Net cash generated (used) by operating activities | <b>475,828</b>     | <b>(303,070)</b>   |
| Net cash used in investing activities             | <b>(3,465,621)</b> | <b>(4,052,864)</b> |

**(a) Information on investments**

|                                                         |                  |                  |
|---------------------------------------------------------|------------------|------------------|
| Net cash provided by financing activities               |                  |                  |
| Project finance                                         | 1,894,507        | 4,562,343        |
| Related parties                                         | 653,118          | 463,859          |
| Capital increase                                        |                  | 153,285          |
|                                                         | <b>2,547,625</b> | <b>5,179,487</b> |
| Exchange variation on cash                              | (33,843)         | (61,533)         |
| Increase (decrease) in cash and cash equivalents        | <b>(476,011)</b> | <b>762,020</b>   |
| Represented by                                          |                  |                  |
| Cash and cash equivalents at the beginning for the year | 809,875          | 47,855           |
| Cash and cash equivalents at the end for the year       | 333,864          | 809,875          |
| Increase (decrease) in cash and cash equivalents        | <b>(476,011)</b> | <b>762,020</b>   |

**Braskem S.A.****Management notes to the financial statements****at December 31, 2014****All amounts in thousands of reais, except as otherwise stated****12 Property, plant and equipment****(a) Change**

|                                         | <b>Land</b>    | <b>Buildings and<br/>Improvements</b> | <b>Machinery,<br/>Equipment<br/>and<br/>Facilities</b> | <b>Projects<br/>and<br/>Stoppage<br/>in<br/>Progress</b> | <b>Other</b>   | <b>Total</b>      |
|-----------------------------------------|----------------|---------------------------------------|--------------------------------------------------------|----------------------------------------------------------|----------------|-------------------|
| Cost                                    | 428,908        | 1,830,245                             | 25,671,115                                             | 8,832,906                                                | 936,228        | 37,699,402        |
| Accumulated depreciation/depletion      |                | (783,084)                             | (11,044,102)                                           |                                                          | (458,668)      | (12,285,854)      |
| <b>Balance as of December 31, 2013</b>  | <b>428,908</b> | <b>1,047,161</b>                      | <b>14,627,013</b>                                      | <b>8,832,906</b>                                         | <b>477,560</b> | <b>25,413,548</b> |
| Acquisitions                            |                | 28,630                                | 107,855                                                | 4,540,352                                                | 1,779          | 4,678,616         |
| Capitalized financial charges           |                |                                       |                                                        | 623,162                                                  |                | 623,162           |
| Foreign currency translation adjustment | 7,642          | 7,770                                 | 88,533                                                 | 130,629                                                  | 3,777          | 238,351           |
| Transfers by concluded projects         |                | 32,373                                | 779,078                                                | (936,794)                                                | 125,343        |                   |
| Other, net of depreciation/depletion    | (10)           |                                       | (3,097)                                                | (10,780)                                                 | 1,736          | (12,151)          |
| Depreciation / depletion                |                | (65,159)                              | (1,790,563)                                            |                                                          | (84,314)       | (1,940,036)       |
| Net book value                          | 436,540        | 1,050,775                             | 13,808,819                                             | 13,179,475                                               | 525,881        | 29,001,490        |
| Cost                                    | 436,540        | 1,899,018                             | 26,581,334                                             | 13,179,475                                               | 1,065,324      | 43,161,691        |
| Accumulated depreciation/depletion      |                | (848,243)                             | (12,772,515)                                           |                                                          | (539,443)      | (14,160,201)      |
| <b>Balance as of December 31, 2014</b>  | <b>436,540</b> | <b>1,050,775</b>                      | <b>13,808,819</b>                                      | <b>13,179,475</b>                                        | <b>525,881</b> | <b>29,001,490</b> |

On December 31, 2014, the main project in progress is located in Mexico, through the subsidiary Braskem Idesa (Note 15).

The financial charges are capitalized on the balance of the projects in progress using (i) an average funding rate of all borrowings; and (ii) the portion of the foreign exchange variation that corresponds to a possible difference between the average rate of financing in the internal market and the rate mentioned in item (i).

The machinery, equipment and facilities of the Company require inspections, replacement of components and maintenance in regular intervals. The Company makes shutdowns in regular intervals that vary from two to six years to perform these activities. These shutdowns can involve the plant as a whole, a part of it, or even relevant pieces of equipment, such as industrial boilers, turbines and tanks. Shutdowns that take place every six years, for example, are usually made for the maintenance of industrial plants as a whole. Expenses with each scheduled shutdown are included in property, plant and equipment items that were the subject matter of the stoppage and are fully depreciated until the beginning of the following related stoppage. The expenditures with personnel, the consumption of small materials, maintenance and the related services from third parties are recorded, when incurred, as production costs. Property, plant and equipment items are depreciated on a straight-line basis. Projects in progress are not depreciated. Depreciation begins when the assets are available for use.

Based on the analysis cited in Note 3.4(a), the Management of Braskem believes that the plants will operate at their full capacity, or close to it, within the projected period, therefore impairment tests of these assets were not necessary. The prices of products manufactured by the Company are quoted in international markets and adjust to the prices of raw materials to preserve the historical margins of the business.

**Braskem S.A.****Management notes to the financial statements****at December 31, 2014****All amounts in thousands of reais, except as otherwise stated****13 Intangible assets**

|                                             | <b>Goodwill<br/>based on<br/>expected<br/>future<br/>profitability</b> | <b>Brands<br/>and<br/>Patents</b> | <b>Software<br/>licenses</b> | <b>Costumers<br/>and Suppliers<br/>Agreements</b> | <b>Total</b>     |
|---------------------------------------------|------------------------------------------------------------------------|-----------------------------------|------------------------------|---------------------------------------------------|------------------|
| Cost                                        | 3,187,722                                                              | 208,574                           | 473,560                      | 712,499                                           | 4,582,355        |
| Accumulated amortization                    | (1,128,804)                                                            | (82,176)                          | (244,924)                    | (213,821)                                         | (1,669,725)      |
| <b>Balance as of December 31, 2013</b>      | <b>2,058,918</b>                                                       | <b>126,398</b>                    | <b>228,636</b>               | <b>498,678</b>                                    | <b>2,912,630</b> |
| Acquisitions                                |                                                                        | 10                                | 30,058                       | 201                                               | 30,269           |
| Foreign currency translation adjustment     |                                                                        | 1,186                             | 3,783                        | 17,011                                            | 21,980           |
| Other, net of amortization                  |                                                                        | 3,267                             | (6,148)                      |                                                   | (2,881)          |
| Amortization                                |                                                                        | (8,951)                           | (50,766)                     | (66,553)                                          | (126,270)        |
| Net book value                              | 2,058,918                                                              | 121,910                           | 205,563                      | 449,337                                           | 2,835,728        |
| Cost                                        | 3,187,722                                                              | 213,031                           | 497,813                      | 729,711                                           | 4,628,277        |
| Accumulated amortization                    | (1,128,804)                                                            | (91,121)                          | (292,250)                    | (280,374)                                         | (1,792,549)      |
| <b>Balance as of December 31, 2014</b>      | <b>2,058,918</b>                                                       | <b>121,910</b>                    | <b>205,563</b>               | <b>449,337</b>                                    | <b>2,835,728</b> |
| <b>Average annual rates of amortization</b> |                                                                        | <b>5.93%</b>                      | <b>10.04%</b>                | <b>6.00%</b>                                      |                  |

The Company adopts the following accounting practice for each class of intangible assets:

**(a) Goodwill based on future profitability**

The existing goodwill was determined in accordance with the criteria established by the accounting practices adopted in Brazil before the adoption of the IFRS pronouncements and represent the excess of the amount paid over the

amount of equity of the entities acquired.

The Company's goodwill was systematically amortized until December 2008. As from 2009, it has been subject to annual impairment tests in accordance with the provisions in IAS 36. On December 31, 2014, the goodwill of the Company is allocated at the CGU of UNIB-South and at the Polyolefins and Vinyls operating segments.

The CGU UNIB-South belongs to the Basic Petrochemicals operating segment, which is divided into three CGUs. The other CGU, called UNIB-Bahia and UNIB-Southeast do not have goodwill allocated.

In October 2014, Braskem conducted an impairment test of the goodwill using the value in use method (discounted cash flow) and did not identify any loss, as shown in the table below:

|                                   | <b>Allocated<br/>goodwill</b> | <b>Cash flow<br/>(CF)</b> | <b>Book value<br/>(with goodwill<br/>and work<br/>capital)</b> | <b>CF/Book<br/>value</b> |
|-----------------------------------|-------------------------------|---------------------------|----------------------------------------------------------------|--------------------------|
| <b>CGU and operating segments</b> |                               |                           |                                                                |                          |
| CGU - UNIB - South                | 926,854                       | 8,132,990                 | 1,965,601                                                      | 4.1                      |
| Operating segment - Polyolefins   | 939,711                       | 23,443,616                | 6,130,688                                                      | 3.8                      |
| Operating segment - Vinyls        | 192,353                       | 4,173,987                 | 3,452,561                                                      | 1.2                      |

The premises adopted to determine the discounted cash flow are described in Note 3.4(a). The WACC used was of 13.76% p.a..

**Braskem S.A.****Management notes to the financial statements****at December 31, 2014****All amounts in thousands of reais, except as otherwise stated****(b) Sensitivity analysis**

Given the potential impact on cash flows of the “discount rate” and the “growth rate in perpetuity”, Braskem conducted a sensitivity analysis based on changes in these variables, with cash flows shown in the table below:

|                                   | <b>+0,5% on<br/>discount rate</b> | <b>-0,5% on<br/>growth rate<br/>to perpetuity</b> |
|-----------------------------------|-----------------------------------|---------------------------------------------------|
| <b>CGU and operating segments</b> |                                   |                                                   |
| CGU - UNIB - South                | 7,702,066                         | 7,670,081                                         |
| Operating segment - Polyolefins   | 22,400,570                        | 22,323,151                                        |
| Operating segment - Vinyls        | 3,986,779                         | 3,972,884                                         |

**(c) Intangible assets with defined useful lives****(c.1) Trademarks and patents**

The technologies acquired from third parties, including those acquired through business combination, are recorded at the cost of acquisition and/or fair value and other directly attributed costs, net of accumulated amortization and provision for impairment, when applicable. Technologies that have defined useful lives and are amortized using the straight-line method based on the term of the purchase agreement (between 10 and 20 years). Expenditures with research and development are accounted for in profit or loss as they are incurred.

**(c.2) Contractual customer and supplier relationships**

Contractual customer and supplier relationships arising from a business combination were recognized at fair value at the respective acquisition dates. These contractual customer and supplier relationships have a finite useful life and are

amortized using the straight-line method over the term of the respective purchase or sale agreement (between 14 and 28 years).

**(c.3) Software**

All software booked has defined useful life estimated between 3 and 10 years and is amortized using the straight-line method. Costs associated with maintaining computer software programs are recognized in profit or loss as incurred.

**Braskem S.A.****Management notes to the financial statements****at December 31, 2014****All amounts in thousands of reais, except as otherwise stated****14 Borrowings**

|                                             |                               | <b>Annual financial charges</b> | <b>Average interest (unless otherwise stated)</b> | <b>2014</b>       | <b>2013</b> |
|---------------------------------------------|-------------------------------|---------------------------------|---------------------------------------------------|-------------------|-------------|
|                                             | <b>Monetary restatement</b>   |                                 |                                                   |                   |             |
| <b><u>Foreign currency</u></b>              |                               |                                 |                                                   |                   |             |
| Bonds and Medium term notes (MTN)           | Note 14 (a)                   | Note 14 (a)                     | 11,776,438                                        | 10,432,526        |             |
| Advances on exchange contracts              | US dollar exchange variation  | 0.88%                           |                                                   | 117,132           |             |
| Export prepayment                           | Note 14 (b)                   | Note 14 (b)                     | 427,074                                           | 540,744           |             |
| BNDES                                       | Note 14 (c)                   | Note 14 (c)                     | 396,439                                           | 453,065           |             |
| Export credit notes                         | Note 14 (d)                   | Note 14 (d)                     | 956,010                                           | 843,060           |             |
| Working capital                             |                               | 1.59%                           |                                                   |                   |             |
|                                             | US dollar exchange variation  | above Libor                     | 633,104                                           | 633,632           |             |
| Other                                       |                               | 4.00%                           |                                                   |                   |             |
|                                             | US dollar exchange variation  | above Libor                     |                                                   |                   | 1,268       |
| Other                                       | Exchange variation (UMBNDDES) |                                 |                                                   |                   |             |
| Other                                       | US dollar exchange variation  |                                 |                                                   |                   |             |
| Transactions costs                          |                               |                                 | (260,656)                                         | (81,375)          |             |
| <b><u>Local currency</u></b>                |                               |                                 |                                                   |                   |             |
| Export credit notes                         | Note 14 (d)                   | Note 14 (d)                     | 2,435,839                                         | 2,528,077         |             |
| BNDES                                       | Note 14 (c)                   | Note 14 (c)                     | 3,137,035                                         | 2,464,987         |             |
| BNB/ FINAME/ FINEP/ FUNDES                  |                               | 6.54%                           | 762,757                                           | 658,372           |             |
| BNB/ FINAME/ FINEP/ FUNDES                  | TJLP                          | 0.47%                           | 8,512                                             | 16,093            |             |
| Fundo de Desenvolvimento do Nordeste (FDNE) |                               | 6.50%                           | 51,090                                            |                   |             |
| Other                                       |                               | 0.04%                           | 26,928                                            |                   |             |
| Transactions costs                          |                               |                                 | (14,007)                                          | (5,090)           |             |
| <b>Total</b>                                |                               |                                 | <b>20,336,563</b>                                 | <b>18,602,491</b> |             |
| Current liabilities                         |                               |                                 | 1,418,542                                         | 1,248,804         |             |
| Non-current liabilities                     |                               |                                 | 18,918,021                                        | 17,353,687        |             |
| <b>Total</b>                                |                               |                                 | <b>20,336,563</b>                                 | <b>18,602,491</b> |             |

**(a) Bonds and MTN**

| <b>Issue date</b> |      | <b>Issue amount<br/>(US\$ in thousands)</b> | <b>Maturity</b>  | <b>Interest<br/>(% per year)</b> | <b>2014</b>       | <b>2013</b>       |
|-------------------|------|---------------------------------------------|------------------|----------------------------------|-------------------|-------------------|
| July-1997         |      | 250,000                                     | June-2015        | 9.38                             | 149,394           | 152,328           |
| January-2004      |      | 250,000                                     | January-2014     | 11.75                            |                   | 178,897           |
| September-2006    | (i)  | 275,000                                     | January-2017     | 8.00                             | 165,863           | 305,006           |
| June-2008         | (i)  | 500,000                                     | June-2018        | 7.25                             | 381,567           | 1,000,375         |
| May-2010          | (i)  | 400,000                                     | May-2020         | 7.00                             | 127,945           | 940,780           |
| May-2010          |      | 350,000                                     | May-2020         | 7.00                             | 939,251           | 828,360           |
| October-2010      | (ii) | 450,000                                     | no maturity date | 7.38                             | 1,216,348         | 1,072,742         |
| April-2011        |      | 750,000                                     | April-2021       | 5.75                             | 2,009,294         | 1,772,070         |
| July-2011         |      | 500,000                                     | July-2041        | 7.13                             | 1,369,631         | 1,207,927         |
| February-2012     |      | 250,000                                     | April-2021       | 5.75                             | 672,005           | 592,666           |
| February-2012     | (ii) | 250,000                                     | no maturity date | 7.38                             | 675,749           | 595,968           |
| May-2012          |      | 500,000                                     | May-2022         | 5.38                             | 1,339,601         | 1,181,443         |
| July-2012         |      | 250,000                                     | July-2041        | 7.13                             | 684,815           | 603,964           |
| Feb-2014          | (i)  | 500,000                                     | February-2024    | 6.45                             | 1,363,317         |                   |
| May-2014          | (i)  | 250,000                                     | February-2024    | 6.45                             | 681,658           |                   |
| <b>Total</b>      |      | <b>5,725,000</b>                            |                  |                                  | <b>11,776,438</b> | <b>10,432,526</b> |

(i) The Bonds issued in February and May 2014 were primarily to refinance the Bonds issued in September 2006, June 2008 and May 2010. The issues in 2014 were considered as refinancing of previous debt in accordance with IFRS 9, and hence all expenses involved in structuring the operations, including premiums paid to holders of the refinanced bonds, were deemed transaction costs. These expenses, in the amount of R\$206,136 are being amortized as financial expenses on a straight-line basis over the duration of the new Bonds.

(ii) The perpetual Bonds issued in October 2010 and February 2012 may be redeemed, at Braskem's discretion, in full or part, at any time after October 4, 2015, at 100% of the value of the principal plus any unpaid interest. In the case of partial redemption, a minimum of US\$100 million of the principal must remain outstanding.

**Braskem S.A.****Management notes to the financial statements****at December 31, 2014****All amounts in thousands of reais, except as otherwise stated****(b) Export prepayments (“EPP”)**

| <b>Issue date</b> | <b>Initial amount<br/>of the transaction<br/>(US\$ thousand)</b> | <b>Maturity Charges (% per year)</b>                                 | <b>2014</b>    |           |
|-------------------|------------------------------------------------------------------|----------------------------------------------------------------------|----------------|-----------|
| December 2010 (i) | 100,000                                                          | December-2017 US dollar exchange variation + semiannual Libor + 2.47 |                | 11        |
| January 2013      | 200,000                                                          | November-2022 US dollar exchange variation + semiannual Libor + 2.47 | 427,074        | 42        |
| <b>Total</b>      | <b>300,000</b>                                                   |                                                                      | <b>427,074</b> | <b>54</b> |

(i) Settled early in June 2014.

**(c) BNDES borrowings**

| <b>Projects</b>                | <b>Issue date</b> | <b>Maturity Charges (% per year)</b>                     | <b>2014</b>    | <b>2013</b>  |
|--------------------------------|-------------------|----------------------------------------------------------|----------------|--------------|
| <b><u>Foreign currency</u></b> |                   |                                                          |                |              |
| Other                          | 2006              | October-2016 US dollar exchange variation + 6.90         | 4,795          | 6,5          |
| Braskem Qpar expansion         | 2006/2007/2008    | April-2016 US dollar exchange variation + 6.75 to 6.90   | 6,717          | 10,3         |
| Green PE                       | 2009              | July-2017 US dollar exchange variation + 6.68            | 32,577         | 39,8         |
| Limit of credit II             | 2009              | January-2017 US dollar exchange variation + 6.68         | 61,946         | 80,8         |
| New plant PVC Alagoas          | 2010              | January-2020 US dollar exchange variation + 6.68         | 109,077        | 115,0        |
| Limit of credit III            | 2011              | October-2018 US dollar exchange variation + 6.52 to 6.55 | 141,894        | 159,9        |
| Butadiene                      | 2011              | January-2021 US dollar exchange variation + 6.55         | 39,433         | 40,4         |
|                                |                   |                                                          | <b>396,439</b> | <b>453,0</b> |
| <b><u>Local currency</u></b>   |                   |                                                          |                |              |
| Other                          | 2006              | September-2016 TJLP + 2.80                               | 31,376         | 49,2         |
| Braskem Qpar expansion         | 2006/2007/2008    | February-2016 TJLP + 2.15 to 3.30                        | 40,617         | 75,8         |
| Green PE                       | 2008/2009         | June-2017 TJLP + 0.00 to 4.78                            | 198,608        | 280,6        |
| Limit of credit II             | 2009              | January-2017 TJLP + 2.58 to 3.58                         | 162,815        | 240,9        |
| Limit of credit II             | 2009              | January-2021 4.00 to 4.50                                | 93,875         | 10,7         |

**(a) Information on investments**

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|                       |      |               |                      |                  |                |
|-----------------------|------|---------------|----------------------|------------------|----------------|
| New plant PVC Alagoas | 2010 | December-2019 | TJLP + 0.00 to 3.58  | 293,568          | 352,3          |
| New plant PVC Alagoas | 2010 | December-2019 | 5.50                 | 33,414           | 40,0           |
| Limit of credit III   | 2011 | October-2019  | TJLP + 0.00 to 3.58  | 1,331,699        | 969,7          |
| Limit of credit III   | 2011 | October-2019  | SELIC + 2.58 to 2.78 | 260,508          | 82,3           |
| Limit of credit III   | 2011 | November-2019 | 3.50 to 6.00         | 250,505          | 228,5          |
| Butadiene             | 2011 | December-2020 | TJLP + 0.00 to 3.45  | 115,225          | 134,4          |
| Finem                 | 2014 | March-2021    | TJLP + 2.78          | 192,827          |                |
| Finem                 | 2014 | March-2021    | SELIC + 2.78         | 129,326          |                |
| Finem                 | 2014 | March-2021    | 6.00                 | 2,672            |                |
|                       |      |               |                      | <b>3,137,035</b> | <b>2,464,9</b> |
| <b>Total</b>          |      |               |                      | <b>3,533,474</b> | <b>2,918,0</b> |

**Braskem S.A.****Management notes to the financial statements****at December 31, 2014****All amounts in thousands of reais, except as otherwise stated****(d) Export credit notes ("NCE")**

| <b>Issue date</b>              |         | <b>Initial amount<br/>of the transaction</b> | <b>Maturity Charges (% per year)</b>              | <b>2014</b>    | <b>2013</b>    |
|--------------------------------|---------|----------------------------------------------|---------------------------------------------------|----------------|----------------|
| <b><u>Foreign currency</u></b> |         |                                              |                                                   |                |                |
| November-2006                  |         | 167,014                                      | May-2018 Us dollar exchange variation + 8.10      | 209,561        | 184,778        |
| April-2007                     |         | 101,605                                      | March-2018 Us dollar exchange variation + 7.87    | 135,220        | 119,255        |
| May-2007                       |         | 146,010                                      | May-2019 Us dollar exchange variation + 7.85      | 200,518        | 176,806        |
| January-2008                   |         | 266,430                                      | February-2020 Us dollar exchange variation + 7.30 | 410,711        | 362,221        |
|                                |         | <b>681,059</b>                               |                                                   | <b>956,010</b> | <b>843,060</b> |
| <b><u>Local currency</u></b>   |         |                                              |                                                   |                |                |
| April-2010                     | (i)     | 50,000                                       | October-2021 105% of CDI                          | 36,120         | 50,880         |
| June-2010                      | (i)     | 200,000                                      | October-2021 105% of CDI                          | 144,481        | 203,521        |
| February-2011                  | (i)     | 250,000                                      | October-2021 105% of CDI                          | 144,481        | 203,521        |
| April-2011                     | (ii)    | 450,000                                      | April-2019 112.5% of CDI                          | 461,254        | 459,408        |
| June-2011                      | (i)     | 80,000                                       | October-2021 105% do CDI                          | 57,792         | 81,408         |
| August-2011                    | (ii)    | 400,000                                      | August-2019 112.5% of CDI                         | 404,309        | 403,513        |
| June-2012                      | (i)     | 100,000                                      | October-2021 105% of CDI                          | 72,241         | 101,761        |
| September-2012                 | (i)     | 300,000                                      | October-2021 105% of CDI                          | 216,722        | 305,282        |
| October-2012                   | (i)     | 85,000                                       | October-2021 105% of CDI                          | 61,405         | 86,496         |
|                                | (iii) e |                                              |                                                   |                |                |
| February-2013                  | (v)     | 100,000                                      | September-2017 8.00                               | 101,161        | 101,183        |
| February-2013                  | (iv)    | 50,000                                       | February-2016 7.50                                |                | 50,505         |
| February-2013                  | (iii)   | 100,000                                      | February-2016 8.00                                | 101,161        | 101,010        |
|                                | (iii) e |                                              |                                                   |                |                |
| February-2013                  | (v)     | 50,000                                       | September-2017 8.00                               | 50,440         | 50,440         |
| February-2013                  | (iii)   | 100,000                                      | February-2016 8.00                                | 101,096        | 100,923        |
| March-2013                     | (iii)   | 50,000                                       | March-2016 8.00                                   | 50,257         | 50,257         |
| March-2013                     | (iv)    | 17,500                                       | March-2016 8.00                                   |                | 17,583         |
| August-2013                    | (iv)    | 10,000                                       | August-2016 8.00                                  |                | 10,129         |
| December-2013                  | (vi)    | 150,000                                      | December-2016 8.00                                |                | 150,257        |
| June-2014                      | (iii)   | 50,000                                       | June-2017 7.50                                    | 50,010         |                |
| June-2014                      | (iii)   | 17,500                                       | June-2017 8.00                                    | 17,504         |                |
| June-2014                      | (iii)   | 10,000                                       | June-2017 8.00                                    | 10,002         |                |

**(a) Information on investments**

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|                     |                  |                         |                            |
|---------------------|------------------|-------------------------|----------------------------|
| September-2014      | 100,000          | August-2020 108% of CDI | 103,579                    |
| November-2014 (iii) | 150,000          | November-2017 8.00      | 151,094                    |
| November-2014       | 100,000          | April-2015 8.00         | 100,730                    |
| <b>Total</b>        | <b>2,970,000</b> |                         | <b>2,435,839 2,528,077</b> |

(i) In November 2014, the Company anticipated the installments for 2015 and 2016 of these contracts in the amount of R\$290 million.

(ii) The Company enters into swap transactions for these NCE contracts to offset the variation in the Interbank Certificate of Deposit (CDI) rate.

(iii) The Company enters into swap transactions for these NCE contracts (67.10% to 92.70% of CDI).

(iv) Financing settled early in June 2014.

(v) In September 2014, these agreements were amended to change the expiration date from February 2016 to September 2017.

(vi) Financing facility prepaid in November 2014.

**Braskem S.A.**

**Management notes to the financial statements**

**at December 31, 2014**

**All amounts in thousands of reais, except as otherwise stated**

**(e) Payment schedule**

The maturity profile of the long-term amounts is as follows:

|                     | <b>2014</b>       | <b>2013</b>       |
|---------------------|-------------------|-------------------|
| 2015                |                   | 1,121,998         |
| 2016                | 1,253,774         | 1,738,496         |
| 2017                | 1,528,616         | 1,576,790         |
| 2018                | 1,977,384         | 1,881,848         |
| 2019                | 1,997,887         | 1,479,686         |
| 2020                | 1,940,691         | 2,366,125         |
| 2021                | 2,947,526         | 2,561,516         |
| 2022                | 1,417,085         | 1,248,355         |
| 2023                | 7,652             | 1,676             |
| 2024                | 2,008,387         |                   |
| 2025 and thereafter | 3,839,019         | 3,377,197         |
| <b>Total</b>        | <b>18,918,021</b> | <b>17,353,687</b> |

**(f) Capitalized financial charges**

In 2014, the Company capitalized financial charges presented in this note in the amount of R\$95,542 (R\$87,942 in 2013), including monetary variation and part of the exchange variation. The average rate of these charges in the year was 7.69% p.a. (7.40% p.a. in 2013).

**(g) Guarantees**

**(a) Information on investments**

Braskem gave collateral for part of its borrowings as follows:

| <b>Loans</b> | <b>Maturity</b> | <b>Total<br/>debt 2014</b> | <b>Total<br/>guaranteed</b> | <b>Guarantees</b>                                                        |
|--------------|-----------------|----------------------------|-----------------------------|--------------------------------------------------------------------------|
| BNB          | March-2023      | 488,052                    | 488,052                     | Mortgage of plants, pledge of machinery and equipment                    |
| BNDES        | January-2021    | 3,533,474                  | 3,533,474                   | Mortgage of plants, land and property, pledge of machinery and equipment |
| FUNDES       | June-2020       | 175,741                    | 175,741                     | Mortgage of plants, land and property, pledge of machinery and equipment |
| FINEP        | August-2023     | 104,751                    | 104,751                     | Bank surety                                                              |
| FINAME       | February-2022   | 2,725                      | 2,725                       | Pledge of equipment                                                      |
| <b>Total</b> |                 | <b>4,304,743</b>           | <b>4,304,743</b>            |                                                                          |

**Braskem S.A.**

**Management notes to the financial statements**

**at December 31, 2014**

**All amounts in thousands of reais, except as otherwise stated**

**15 Project finance**

Braskem Idesa is constructing a plant in Mexico (Ethylene XXI Project), with capacity to produce around 750 kton of high-density polyethylene and 300 kton of low-density polyethylene using ethane as feedstock. The raw material will be supplied through an agreement with PEMEX-Gás for delivery of 66,000 barrels of ethane per day for 20 years.

In line with the Company's financial policy, the investment is being financed under the Project finance mode, whereby the project loan must be paid exclusively with the cash generated by the project itself and shareholders provide limited guarantees. Thus, this financing has the usual guarantees of this type of operation such as assets, receivables, cash generation and other rights from the project, as well commitments by shareholders to inject a limited amount of capital to provide for eventual additional costs of the project.

The financing structure was concluded in December 2012, at the ratio of 70% debt and 30% equity. The total financing contracted to meet construction expenses and start project operation was US\$3,193,095 thousand. In 2014, a total of R\$1,894,507 (US\$848,123 thousand) was released.

In 2014, Braskem Idesa capitalized the interest on this financing in the amount of R\$527,620 (R\$274,586 in 2013). The average rate of charges in the year was 7.76% p.a.

The breakdown of charges and final maturities is as follows:

| <b>Identification</b> | <b>US\$ thousands</b> |                       |               | <b>Charges (% per year)</b>                           |
|-----------------------|-----------------------|-----------------------|---------------|-------------------------------------------------------|
|                       | <b>Contract value</b> | <b>Value received</b> |               |                                                       |
| Project finance I     | 700,000               | 643,626               | February-2027 | Us dollar exchange variation + quarterly Libor + 3.25 |
| Project finance II    | 210,000               | 141,637               | February-2027 | Us dollar exchange variation + 6.17                   |
| Project finance III   | 600,000               | 519,801               | February-2029 | Us dollar exchange variation + 4.33                   |

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|                     |                  |                  |               |                                                       |
|---------------------|------------------|------------------|---------------|-------------------------------------------------------|
| Project finance IV  | 660,000          | 658,298          | February-2029 | Us dollar exchange variation + quarterly Libor + 3.88 |
| Project finance V   | 400,000          | 367,787          | February-2029 | Us dollar exchange variation + quarterly Libor + 4.65 |
| Project finance VI  | 90,000           | 57,624           | February-2029 | Us dollar exchange variation + quarterly Libor + 2.73 |
| Project finance VII | 533,095          | 490,163          | February-2029 | Us dollar exchange variation + quarterly Libor + 4.64 |
| Transactions costs  |                  |                  |               |                                                       |
| <b>Total</b>        | <b>3,193,095</b> | <b>2,878,936</b> |               |                                                       |

Current liabilities

Non-current liabilities

**Total**

**Braskem S.A.****Management notes to the financial statements****at December 31, 2014****All amounts in thousands of reais, except as otherwise stated**

The maturity profile of this long-term financing, by year of maturity, is as follows:

|                     | <b>2014</b>      | <b>2013</b>      |
|---------------------|------------------|------------------|
| 2016                | 137,360          | 85,068           |
| 2017                | 417,129          | 254,883          |
| 2018                | 511,886          | 313,944          |
| 2019                | 533,244          | 327,391          |
| 2020                | 630,543          | 389,584          |
| 2021                | 722,211          | 447,535          |
| 2022                | 603,387          | 377,156          |
| 2023                | 797,728          | 493,770          |
| 2024                | 863,811          | 534,866          |
| 2025 and thereafter | 2,333,734        | 1,481,464        |
| <b>Total</b>        | <b>7,551,033</b> | <b>4,705,661</b> |

**16 Financial instruments****16.1 Non-derivative financial instruments measured at fair value**

|                                    | <b>Note</b> | <b>Classification<br/>by category</b> | <b>Fair<br/>value<br/>hierarchy</b> | <b>Book value</b> |             | <b>Fair value</b> |             |
|------------------------------------|-------------|---------------------------------------|-------------------------------------|-------------------|-------------|-------------------|-------------|
|                                    |             |                                       |                                     | <b>2014</b>       | <b>2013</b> | <b>2014</b>       | <b>2013</b> |
| <b>Cash and cash equivalents</b>   | <b>5</b>    |                                       |                                     |                   |             |                   |             |
| Cash and banks                     |             |                                       |                                     | 227,237           | 987,824     | 227,237           | 987,824     |
| Financial investments in<br>Brazil |             | Held-for-trading                      | Level 2                             | 1,146,880         | 687,938     | 1,146,880         | 687,938     |

|                                       |           |                       |         |                   |                   |                   |                   |
|---------------------------------------|-----------|-----------------------|---------|-------------------|-------------------|-------------------|-------------------|
| Financial investments in Brazil       |           | Loans and receivables |         | 1,106,768         | 1,218,852         | 1,106,768         | 1,218,852         |
| Financial investments abroad          |           | Held-for-trading      | Level 2 | 1,512,474         | 1,441,245         | 1,512,474         | 1,441,245         |
|                                       |           |                       |         | <b>3,993,359</b>  | <b>4,335,859</b>  | <b>3,993,359</b>  | <b>4,335,859</b>  |
| <b>Financial investments</b>          | <b>6</b>  |                       |         |                   |                   |                   |                   |
| FIM Sol investments                   |           | Held-for-trading      | Level 2 | 85,573            | 61,670            | 85,573            | 61,670            |
| Other                                 |           | Held-for-trading      | Level 2 | 4,155             | 3,773             | 4,155             | 3,773             |
| Investments in foreign currency       |           | Held-to-maturity      |         |                   | 189               |                   | 189               |
| Shares                                |           | Held-for-trading      | Level 1 |                   | 1,170             |                   | 1,170             |
| Quotas of receivables investment fund |           | Held-to-maturity      |         | 42,495            | 40,696            | 42,495            | 40,696            |
|                                       |           |                       |         | <b>132,223</b>    | <b>107,498</b>    | <b>132,223</b>    | <b>107,498</b>    |
| <b>Trade accounts receivable</b>      | <b>7</b>  |                       |         | <b>2,717,662</b>  | <b>2,872,395</b>  | <b>2,717,662</b>  | <b>2,872,395</b>  |
| <b>Related parties credits</b>        | <b>9</b>  | Loans and receivables |         | <b>205,117</b>    | <b>258,136</b>    | <b>205,117</b>    | <b>258,136</b>    |
| <b>Trade payables</b>                 |           |                       |         | <b>10,852,410</b> | <b>10,421,687</b> | <b>10,852,410</b> | <b>10,421,687</b> |
| <b>Borrowings</b>                     | <b>14</b> |                       |         |                   |                   |                   |                   |
| Foreign currency - Bond               |           |                       | Level 1 | 11,776,438        | 10,432,526        | 11,900,361        | 10,241,359        |
| Foreign currency - other borrowings   |           |                       |         | 2,412,627         | 2,588,901         | 2,412,627         | 2,588,901         |
| Local currency                        |           |                       |         | 6,422,161         | 5,667,529         | 6,422,161         | 5,667,529         |
|                                       |           |                       |         | <b>20,611,226</b> | <b>18,688,956</b> | <b>20,735,149</b> | <b>18,497,789</b> |
| <b>Project finance</b>                | <b>15</b> |                       |         | <b>7,689,093</b>  | <b>4,782,602</b>  | <b>7,689,093</b>  | <b>4,782,602</b>  |
| <b>Ethylene XXI Project Loan</b>      | <b>18</b> |                       |         | <b>792,188</b>    | <b>370,420</b>    | <b>792,188</b>    | <b>370,420</b>    |
| <b>Other payables</b>                 | <b>22</b> |                       |         | <b>296,969</b>    | <b>275,743</b>    | <b>296,969</b>    | <b>275,743</b>    |

**Braskem S.A.**

**Management notes to the financial statements**

**at December 31, 2014**

**All amounts in thousands of reais, except as otherwise stated**

**(a) Fair value**

The fair value of financial assets and liabilities is estimated as the amount for which a financial instrument could be exchanged in an arm's length transaction and not in a forced sale or settlement. The following methods and assumptions were used to estimate the fair value:

(i) Held-for-trading and available-for-sale financial assets are measured in accordance with the fair value hierarchy (Level 1 and Level 2), with inputs used in the measurement processes obtained from sources that reflect the most recent observable market prices.

(ii) Trade accounts receivable and trade payables approximate their respective carrying amount due to the short-term maturity of these instruments.

(iii) The fair value of borrowings is estimated by discounting future contractual cash flows at the market interest rate, which is available to Braskem in similar financial instruments.

(iv) The fair values of the remaining assets and liabilities correspond to their book value.

**(b) Fair value hierarchy**

The Company adopts IFRS 7 for financial instruments that are measured in the balance sheet; this requires disclosure of measurements by level of the following fair value measurement hierarchy:

Level 1 – fair value obtained through prices quoted (without adjustments) in active markets for identical assets or liabilities, such as the stock exchange; and

Level 2 – fair value obtained from discounted cash flow models, when the instrument is a forward purchase or sale or a swap contract, or valuation models of option contracts, such as the Black-Scholes model, when the derivative has the characteristics of an option.

Braskem S.A.

## Management notes to the financial statements

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## 16.2 Financial hedge instruments designated and not designated for hedge accounting

## 16.2.1 Changes

| Identification                                  | Note           | Fair value hierarchy | Operation characteristics |                  | Balance at 2013 | Change in fair value | Fin settl |
|-------------------------------------------------|----------------|----------------------|---------------------------|------------------|-----------------|----------------------|-----------|
|                                                 |                |                      | Principal exposure        | Derivatives      |                 |                      |           |
| <b><u>Non-hedge accounting transactions</u></b> |                |                      |                           |                  |                 |                      |           |
| Commodity swap - Naphtha                        |                | Level 2              | Fixed price               | Variable price   | (470)           | 5                    |           |
| Exchange swap                                   |                | Level 2              | Argentine peso            | Dollar           |                 | 1,383                |           |
| Interest rate swaps                             | 16.2.1 (a.i)   | Level 2              | Fixed rate                | CDI              | 20,751          | (12,966)             |           |
| Deliverable Forward                             |                | Level 2              | Euro                      | Dollar           | (5,022)         | 2,448                |           |
|                                                 |                |                      |                           |                  | <b>15,259</b>   | <b>(9,130)</b>       |           |
| <b><u>Hedge accounting transactions</u></b>     |                |                      |                           |                  |                 |                      |           |
| Exchange swap                                   | 16.2.1 (b.i)   | Level 2              | CDI                       | Dollar+Interests | 367,559         | 224,583              | (3)       |
| Commodity swap - ethylene                       |                | Level 2              | Variable price            | Fixed price      | (69)            | (72)                 |           |
| Commodity swap - PGP                            |                | Level 2              | Fixed price               | Variable price   | (59)            | (132)                |           |
| Interest rate swaps                             |                | Level 2              | Libor                     | Fixed rates      | (110,253)       | 78,362               |           |
| Deliverable Forward                             | 16.2.1 (c.i.i) | Level 2              | Mexican peso              | Dollar           | 47,280          | 19,567               | (3)       |
|                                                 |                |                      |                           |                  | <b>304,458</b>  | <b>322,308</b>       | (3)       |
| <b><u>Derivatives operations</u></b>            |                |                      |                           |                  |                 |                      |           |
| Current assets                                  |                |                      |                           |                  | (34,101)        |                      |           |
| Non current assets                              |                |                      |                           |                  | (137,345)       |                      |           |
| Current liabilities                             |                |                      |                           |                  | 95,123          |                      |           |
| Non current liabilities                         |                |                      |                           |                  | 396,040         |                      |           |
|                                                 |                |                      |                           |                  | <b>319,717</b>  |                      |           |

The counterparties in these contracts are daily monitored based on the analysis of their respective ratings and Credit Default Swaps – CDS. Braskem has many bilateral risk mitigators in its derivative contracts, such as the possibility of depositing or requesting deposits of a guarantee margin from the counterparties it deems convenient.

Financial instruments designated and not designated for hedge accounting are presented in the balance sheet at their fair value in an asset or liability account depending on whether the fair value represents a positive or a negative balance to Braskem, respectively. Financial instruments are necessarily classified as "held-for-trading". The regular changes in the fair value are recognized as financial income or expense in the period in which they occur, except when designated and qualified for hedge accounting.

All financial instruments held at December 31, 2014 were contracted on Over the Counter - OTC markets with large financial counterparties under global derivative contracts in Brazil or abroad and its fair value is classified as Level 2.

Braskem's Financial Policy provides for a continuous short-term hedging program for foreign exchange rate risk arising from its operations and financial items. The other market risks are addressed on a case-by-case basis for each transaction. In general, Braskem assesses the need for hedging in the analysis of prospective transactions and seeks to customize the hedge for each operation and keeps it in place for the whole period of the hedged transaction.

Braskem may elect derivatives for the application of hedge accounting in accordance with IAS 39-32 and IFRS 7. The hedge designation is not mandatory. In general, Braskem will elect to designate financial instruments as hedges when the application is expected to provide a significant improvement in the presentation of the offsetting effect on the changes in the hedged items.

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The effective portion of the changes in the fair value of hedge derivatives and of the exchange variation of financial liabilities designated and qualified as sales flow hedge is recognized in equity, under “other comprehensive income”. These amounts are transferred to profit or loss for the periods in which the hedged item affects the financial results. The ineffective portion is recognized immediately in the statement of operations as “financial result”.

When a hedge instrument matures or is sold or when it no longer meets the criteria for hedge accounting, it is prospectively discontinued and any cumulative gain or loss in equity remains in equity and is recognized in financial result when the hedged item or transaction affects profit or loss. If the hedged item or transaction is settled in advance, discontinued or is not expected to occur, the cumulative gain or loss in equity is immediately transferred to financial result.

**(a) Non-hedge accounting transactions**

The Company has operations that were not designated as hedge accounting, when the relation between the instrument and the object is already fairly stated in the Company’s profit or loss.

The regular changes in the fair value of these swaps are recorded as financial income or expenses in the same period in which they occur.

Derivatives not designated as hedge instruments are classified as current assets or liabilities. Changes in the fair value of these derivative instruments are recognized immediately in the statement of operations under “financial results”.

**(a.i) Interest rate swap linked to NCE**

The Braskem S.A. has contracted financing facilities in the form of NCE (Note 14(d)) with fixed interest payments. Considering that the cash in Brazilian real is largely invested in the overnight rate (CDI)-indexed investments, the company contracted swaps to match financial charges with cash yields.

| Identification                       | Nominal value  | Hedge<br>(interest rate) | Maturity      | Fair value    |               |
|--------------------------------------|----------------|--------------------------|---------------|---------------|---------------|
|                                      |                |                          |               | 2014          | 2013          |
| Swap NCE I                           | 100,000        | 90.65% CDI               | February-2016 | 3,576         | 4,086         |
| Swap NCE II                          | 50,000         | 88.20% CDI               | February-2016 | 1,879         | 2,243         |
| Swap NCE III                         | 100,000        | 92.64% CDI               | February-2016 | 3,773         | 4,435         |
| Swap NCE IV                          | 50,000         | 92.70% CDI               | February-2016 | 1,928         | 2,315         |
| Swap NCE V                           | 100,000        | 91.92% CDI               | February-2016 | 3,781         | 4,407         |
| Swap NCE VI                          | 50,000         | 92.25% CDI               | March-2016    | 1,911         | 2,310         |
| Swap NCE VII                         | 17,500         | 91.10% CDI               | March-2016    | 640           | 765           |
| Swap NCE VIII                        | 10,000         | 77.52% CDI               | August-2016   | 241           | 190           |
| Swap NCE IX                          | 50,000         | 68.15% CDI               | December-2016 | 360           |               |
| Swap NCE X                           | 50,000         | 67.15% CDI               | December-2016 | 251           |               |
| Swap NCE XI                          | 50,000         | 67.10% CDI               | December-2016 | 248           |               |
| <b>Total</b>                         | <b>627,500</b> |                          |               | <b>18,588</b> | <b>20,751</b> |
| <b><u>Derivatives operations</u></b> |                |                          |               |               |               |
| Current liabilities                  |                |                          |               | 18,588        | 20,751        |
| <b>Total</b>                         |                |                          |               | <b>18,588</b> | <b>20,751</b> |

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In line with the Company's risk management strategy and based on its financial policy, the Management contracted swap operations to offset the interest rate and currency risks arising from the financings mentioned in Note 14(d), by maintaining its exposure to long-term financial liabilities in the U.S. dollar.

|                |     | Nominal        | US\$ mil       | Hedge<br>interest rate |             | Fair value     |                |
|----------------|-----|----------------|----------------|------------------------|-------------|----------------|----------------|
| Identification |     | value          |                | per year               | Maturity    | 2014           | 2013           |
| Swap NCE I     | (i) | 200,000        | 122,100        | 6.15%                  | August 2019 | 155,961        | 101,904        |
| Swap NCE II    | (i) | 100,000        | 60,187         | 6.15%                  | August 2019 | 75,373         | 48,414         |
| Swap NCE III   | (i) | 100,000        | 59,588         | 6.15%                  | August 2019 | 73,565         | 46,642         |
| Swap NCE IV    |     | 100,000        | 56,205         | 5.50%                  | April 2019  | 57,906         | 39,005         |
| Swap NCE V     |     | 100,000        | 56,180         | 5.50%                  | April 2019  | 57,831         | 38,939         |
| Swap NCE VI    |     | 150,000        | 82,372         | 5.43%                  | April 2019  | 80,506         | 52,745         |
| Swap NCE VII   |     | 100,000        | 58,089         | 4.93%                  | April 2019  | 59,686         | 39,910         |
| <b>Total</b>   |     | <b>850,000</b> | <b>494,721</b> |                        |             | <b>560,828</b> | <b>367,559</b> |

Derivatives operations

|                         |                |                |
|-------------------------|----------------|----------------|
| Current assets          | (33,555)       | (28,481)       |
| Non current liabilities | 594,383        | 396,040        |
| <b>Total</b>            | <b>560,828</b> | <b>367,559</b> |

(i) Over the course of 2014, the Company as part of its financial strategy assigned the respective derivatives to a new counterparty and as a result, it made a new designation for hedge accounting. The Company,

**(b.ii) Non-derivative liabilities designated to export hedge accounting****(b.ii.i) Future exports in U.S. dollars**

On May 1, 2013, Braskem S.A. designated non-derivative financial instrument liabilities, denominated in U.S. dollars, as hedge for the flow of its highly probable future exports. Thus, the impact of exchange rates on future cash flows in dollars derived from these exports will be offset by the foreign exchange variation on the designated liabilities, partly eliminating the volatility of results.

Hedged exports amounted to US\$6,757,231, as shown below:

|      | <b>Total nominal value<br/>US\$ thousands</b> |
|------|-----------------------------------------------|
| 2016 | 839,447                                       |
| 2017 | 829,685                                       |
| 2018 | 787,894                                       |
| 2019 | 733,980                                       |
| 2020 | 724,000                                       |
| 2021 | 716,000                                       |
| 2022 | 719,000                                       |
| 2023 | 718,372                                       |
| 2024 | 688,853                                       |
|      | <b>6,757,231</b>                              |

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The Company considers these exports in the selected period (2016/2024) as highly probable, based on the following factors:

- In the last five years, Braskem S.A. exported an average US\$2,4 billion per year, which represents around 3 to 4 times the annual exports of the hedged exports.
- Hedged exports represent between 20% and 30% of the export flows planned by the Company.
- The exports of the Company are not sporadic or occasional, but constitute an integral part of its strategy and of the petrochemical business, in which competition is global.

On December 31, 2014, the original maturities of the financial liabilities designated as this hedge, within the scope of the consolidated balance sheet, were as follows:

|      | <b>Total nominal value<br/>US\$ thousands</b> |
|------|-----------------------------------------------|
| 2015 | 2,458,717                                     |
| 2016 | 33,576                                        |
| 2017 | 87,103                                        |
| 2018 | 1,139,510                                     |
| 2019 | 183,684                                       |
| 2020 | 567,677                                       |
| 2021 | 1,016,964                                     |
| 2022 | 520,000                                       |
| 2024 | 750,000                                       |
|      | <b>6,757,231</b>                              |

As the preceding chart shows, a portion of export flows has longer maturities than the financial liabilities that hedge them. To ensure the continuity of the proposed relationship, the Company, in keeping with its hedge strategy, plans to refinance and/or substitute these hedge instruments to adjust them to the schedule and value of the hedged exports. In

this regard, the financing facilities considered in the hedge position (export credit notes, bonds and export prepayment agreements) will be renegotiated in accordance with the needs of the Company and in line with its strategy. The Company may also substitute financing facilities designated as hedge, always seeking to maintain the proposed protection. Trade payables, especially naphtha, were also considered in the transaction. The rollover or substitution of these liabilities are also considered in the strategy of this hedge. The rollover or replacement of the hedge instrument are provided for in IAS 39 (paragraph 91). It is important to note that the long period of export flows does not affect the ability of the Company to rollover and/or refinance its liabilities. If the refinancing and/or rolling over of these liabilities does not occur, the exchange variation related to the period in which the hedge was in effect will be recorded under “other comprehensive income” until the exports are realized.

Given favorable market conditions, the Company may prepay or lengthen the maturity of designated liabilities to beyond the periods of the hedged exports. If these transactions do come to occur and cause any inefficiency to the hedge position, they must be discontinued due to their ineffectiveness. In this case, the exchange variation related to the period in which the hedge was effective will be recorded under “other comprehensive income” until the exports are realized.

For the purposes of analyzing the prospective and retroactive effectiveness of the transactions, the Company used the dollar offset and volatility reduction methods, respectively.

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**(b.ii.ii) Liabilities related to the Project Finance of future sales in U.S. dollar**

On October 1, 2014, Braskem Idesa designated its liabilities related to Project Finance, denominated in U.S. dollar, as hedge instruments to protect highly probable future sales flows. Therefore, the impact of exchange variation on future cash flows in U.S. dollar derived from these sales in dollar will be offset by the exchange variation on the designated liabilities, partially eliminating the volatility in the results of the subsidiary.

The Management of Braskem Idesa believes these exports are highly probable, based on the following:

- The hedged flow corresponds to only 13.5% of the planned revenue flow of the project over the designated period.
- The financing was obtained through a Project Finance structure and will be paid exclusively through the cash generation of the project (Note 15). Therefore, the existence of the debit is directly associated with the highly probable nature of the future sales in U.S. dollar.
- In Mexico, domestic sales can be made in U.S. dollar. As part of its commercial strategy, Braskem Idesa began, in 2013, to sell in the domestic market products imported from Brazil and other countries (“pre-marketing”). Confirming the feasibility of invoicing sales in the domestic market in U.S. dollar, virtually all of the sales in the pre-marketing phase are being carried out in said currency.
- The plant will supply products mainly to Mexico, a market characterized by a shortfall of polyethylene and the supply of feedstock at prices below the reference price adopted by its main competitors. These factors favor its sales in the market.

On December 31, 2014, hedged sales and the maturities of financial liabilities amounted to US\$2,878,936 thousand and were distributed as follows:

**Total nominal value  
US\$ thousands**

|      |                  |
|------|------------------|
| 2016 | 60,862           |
| 2017 | 165,217          |
| 2018 | 200,138          |
| 2019 | 206,844          |
| 2020 | 240,596          |
| 2021 | 273,942          |
| 2022 | 229,136          |
| 2023 | 300,853          |
| 2024 | 324,902          |
| 2025 | 322,097          |
| 2026 | 278,065          |
| 2027 | 136,576          |
| 2028 | 111,765          |
| 2029 | 27,943           |
|      | <b>2,878,936</b> |

For the purposes of analyzing the prospective and retroactive effectiveness of the transactions, the Company used the dollar offset and volatility reduction coefficient methods, respectively.

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The hedge operations of Braskem Idesa follow the same mode as project finance, whereby the project loan must be paid exclusively with the cash generated by the project itself and shareholders provide limited guarantees (limited recourse project finance) (Note 15).

**(c.i) Operations designated for hedge accounting****(c.i.i) Currency futures contract– Mexican Peso**

Braskem Idesa contracted currency purchase transactions through futures contracts to hedge its future obligations in Mexican peso (local trade payables, payroll, taxes and etc.). Since the cash of this subsidiary is maintained in U.S. dollar, these operations were contracted to ensure cash flow balance.

| <b>Identification</b> | <b>Nominal value<br/>US\$ thousands</b> | <b>Hedge<br/>(foreign exchange)</b> | <b>Maturity</b> | <b>2014</b> | <b>Fair value<br/>2013</b> |
|-----------------------|-----------------------------------------|-------------------------------------|-----------------|-------------|----------------------------|
| Deliverable Forward   | 41,020                                  | 12.6185                             | jan-2014        |             | 3,620                      |
| Deliverable Forward   | 35,453                                  | 12.5394                             | feb-2014        |             | 3,815                      |
| Deliverable Forward   | 39,206                                  | 12.5926                             | mar-2014        |             | 4,065                      |
| Deliverable Forward   | 54,084                                  | 12.8643                             | apr-2014        |             | 3,468                      |
| Deliverable Forward   | 52,182                                  | 12.9268                             | jun-2014        |             | 3,164                      |
| Deliverable Forward   | 51,191                                  | 12.8909                             | jun-2014        |             | 3,624                      |
| Deliverable Forward   | 46,889                                  | 12.8789                             | jul-2014        |             | 3,612                      |
| Deliverable Forward   | 45,959                                  | 12.9465                             | sep-2014        |             | 3,281                      |
| Deliverable Forward   | 36,561                                  | 12.9044                             | sep-2014        |             | 2,988                      |
| Deliverable Forward   | 37,215                                  | 12.9570                             | oct-2014        |             | 2,923                      |
| Deliverable Forward   | 31,908                                  | 12.9465                             | dec-2014        |             | 2,707                      |

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|                     |                |         |          |               |               |
|---------------------|----------------|---------|----------|---------------|---------------|
| Deliverable Forward | 28,169         | 12.9881 | dec-2014 |               | 2,344         |
| Deliverable Forward | 23,381         | 12.9518 | feb-2014 | 7,723         | 2,202         |
| Deliverable Forward | 29,047         | 13.1969 | mar-2015 | 8,485         | 1,788         |
| Deliverable Forward | 18,625         | 13.0980 | mar-2015 | 5,841         | 1,519         |
| Deliverable Forward | 10,230         | 13.0490 | apr-2015 | 3,334         | 961           |
| Deliverable Forward | 5,897          | 13.1167 | jun-2015 | 1,878         | 525           |
| Deliverable Forward | 7,014          | 13.4329 | jun-2015 | 1,947         | 317           |
| Deliverable Forward | 2,245          | 13.2538 | jul-2015 | 708           | 176           |
| Deliverable Forward | 1,847          | 13.1486 | aug-2015 | 617           | 181           |
| <b>Total</b>        | <b>598,123</b> |         |          | <b>30,533</b> | <b>47,280</b> |

**Derivatives operations**

|                     |  |  |  |               |               |
|---------------------|--|--|--|---------------|---------------|
| Current liabilities |  |  |  | 30,533        | 47,280        |
| <b>Total</b>        |  |  |  | <b>30,533</b> | <b>47,280</b> |

**(d) Estimated maximum loss**

The value at risk of the derivatives held by Braskem as of December 31, 2014, which is defined as the loss that could result in one month with a 5% probability and under normal market conditions, was estimated at US\$54,404 thousand for the foreign exchange NCE swap (Note 16.2.1 (b.i)) and at R\$1,206 for the interest rate NCE swap (Note 16.2.1 (a.i)).

**Braskem S.A.****Management notes to the financial statements****at December 31, 2014****All amounts in thousands of reais, except as otherwise stated****16.3 Credit quality of financial assets****(a) Trade accounts receivable**

Virtually none of Braskem's clients have risk ratings assigned by credit rating agencies. For this reason, Braskem developed its own credit rating system for all accounts receivable from domestic clients and for part of the accounts receivable from foreign clients. Braskem does not apply this rating to all of its foreign clients because most accounts receivable from them are covered by an insurance policy or letters of credit issued by banks. On December 31, 2014, the credit ratings for the domestic market were as follows:

|                     |             | (%)         |
|---------------------|-------------|-------------|
|                     | <b>2014</b> | <b>2013</b> |
| 1Minimum risk       | 5.09        | 16.56       |
| 2Low risk           | 40.23       | 32.61       |
| 3Moderate risk      | 30.81       | 23.54       |
| 4High risk          | 23.15       | 26.26       |
| 5Very high risk (i) | 0.72        | 1.03        |

(i) Most clients in this group are inactive and the respective accounts are in the process of collection actions in the courts. Clients in this group that are still active buy from Braskem and pay in advance.

Default indicators for the periods ended:

|                   | <b>Domestic<br/>market</b> | <b>Last 12 months<br/>Export market</b> |
|-------------------|----------------------------|-----------------------------------------|
| December 31, 2014 | 0.65%                      | 0.18%                                   |
| December 31, 2013 | 0.14%                      | 0.13%                                   |

**(a) Information on investments** **100**

December 31, 2012

0.28%

0.37%

**(b) Other financial assets**

In order to determine the credit ratings of counterparties in financial assets classified as cash and cash equivalents, held-for-trading, held-to-maturity and loans and receivables, Braskem uses the following credit rating agencies: Standard & Poor's, Moody's and Fitch Ratings.

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|                                                 | <b>2014</b>      | <b>2013</b>      |
|-------------------------------------------------|------------------|------------------|
| <b>Financial assets with risk assessment</b>    |                  |                  |
| AAA                                             | 3,765,527        | 3,436,378        |
| AA                                              | 65,304           | 93,955           |
| A+                                              | 53,229           |                  |
| A                                               | 180,233          | 865,105          |
| A-                                              | 13,648           | 1,485            |
|                                                 | 4,077,941        | 4,396,923        |
| <b>Financial assets without risk assessment</b> |                  |                  |
| Quotas of investment funds in credit rights (i) | 42,495           | 40,696           |
| Sundry funds (ii)                               | 3,056            | 3,773            |
| Other financial assets with no risk assessment  | 2,090            | 1,965            |
|                                                 | 47,641           | 46,434           |
| <b>Total</b>                                    | <b>4,125,582</b> | <b>4,443,357</b> |

- (i) Financial assets with no internal or external ratings and approved by the Management of the Company.
- (ii) Investment funds with no internal and external risk assessment whose portfolio is composed of assets from major financial institutions and that comply with Braskem's financial policy.

Braskem's financial policy determines "A-" as the minimum rating for financial investments.

**16.4 Sensitivity analysis**

Financial instruments, including derivatives, may be subject to changes in their fair value as a result of the variation in commodity prices, foreign exchange rates, interest rates, shares and share indexes, price indexes and other variables. The sensitivity of the derivative and non-derivative financial instruments to these variables are presented below:

**(a) Selection of risks**

On December 31, 2014, the main risks that can affect the value of Braskem's financial instruments are:

- Brazilian real/U.S. dollar exchange rate;
- Libor floating interest rate;
- CDI interest rate; and
- TJLP interest rate.

For the purposes of the risk sensitivity analysis, Braskem presents the exposures to currencies as if they were independent, that is, without reflecting in the exposure to a foreign exchange rate the risks of the variation in other foreign exchange rates that could be directly influenced by it.

**(b) Selection of scenarios**

In accordance with CVM Instruction No. 475/08, Braskem included three scenarios in the sensitivity analysis, with one that is probable and two that represent adverse effects to the Company. In the preparation of the adverse scenarios, only the impact of the variables on the financial instruments, including derivatives, and on the items covered by hedge transactions, was considered. The overall impacts on Braskem's operations, such as those arising from the revaluation of inventories and revenue and future costs, were not considered. Since Braskem manages its exposure to foreign exchange rate risk on a net basis, adverse effects from depreciation in the Brazilian real in relation to the U.S. dollar can be offset by opposing effects on Braskem's operating results.

**Braskem S.A.****Management notes to the financial statements****at December 31, 2014****All amounts in thousands of reais, except as otherwise stated****(b.1) Probable scenario**

The Market Readout published by the Central Bank of Brazil on December 26, 2014 was used to create the probable scenario for the U.S. dollar/Brazilian real exchange rate and the CDI interest rate, using the reference date of December 31, 2014. The Focus market readout presents the findings of a market survey covering the forecasts made by financial and non-financial institutions. According to Focus, at the end of 2015 the U.S. dollar will have gained 5.41% against the real compared to end-2014, and the CDI rate will reach 12.50%.

The probable scenario for the TJLP is an increase of 0.50% from the current rate of 5%, in line with the scale of the government's most recent decisions to increase or decrease the rate, whereas the CDI rate is expected to increase 0.75% by end-2015. Focus does not publish forecasts for the Libor interest rate. Hence, to determine the probable scenario, Braskem considered a 5% increase over current market levels.

**(b.2) Possible and extreme adverse scenarios**

The sensitivity values in the table below are the changes in the value of the financial instruments in each scenario.

| <b>Instrument / Sensitivity</b>                 | <b>Probable</b> | <b>Possible adverse<br/>(25%)</b> | <b>Extreme<br/>adverse<br/>(50%)</b> |
|-------------------------------------------------|-----------------|-----------------------------------|--------------------------------------|
| <b>Brazilian real/U.S. dollar exchange rate</b> |                 |                                   |                                      |
| Bonds and MTN                                   | (624,353)       | (2,883,181)                       | (5,766,363)                          |
| BNDES                                           | (21,462)        | (99,110)                          | (198,220)                            |
| Working capital / structured operations         | (86,031)        | (397,278)                         | (794,557)                            |
| Export prepayments                              | (22,203)        | (102,533)                         | (205,066)                            |
| Project finance                                 | (410,227)       | (1,894,374)                       | (3,788,747)                          |
| Financial investments abroad                    | 79,834          | 368,662                           | 737,324                              |

|                                               |                 |                         |                        |
|-----------------------------------------------|-----------------|-------------------------|------------------------|
| Swaps                                         | (79,593)        | (287,956)               | (655,504)              |
| <b>Mexican peso/U.S. dollar exchange rate</b> |                 |                         |                        |
| Deliverable Forward                           | (5,510)         | (45,897)                | (76,512)               |
| <b>Libor floating interest rate</b>           |                 |                         |                        |
| Working capital / structured operations       | (1,928)         | (9,639)                 | (19,277)               |
| Export prepayments                            | (3,128)         | (15,641)                | (31,281)               |
| <b>CDI interest rate</b>                      |                 |                         |                        |
| Swaps Export credit notes                     | (32,762)        | (133,723)               | (282,682)              |
| Swaps NCE                                     | (24,808)        | (100,210)               | (208,865)              |
| Agricultural credit note                      | (21,873)        | (90,999)                | (197,475)              |
| Foreign loans / other in local currency       | (2,692)         | (10,732)                | (21,987)               |
| Financial investments in local currency       | 18,956          | 74,289                  | 148,696                |
|                                               | <b>Probable</b> | <b>Possible adverse</b> | <b>Extreme adverse</b> |
| <b>Instrument / Sensitivity</b>               | <b>5.5%</b>     | <b>6.0%</b>             | <b>6.5%</b>            |
| <b>TJLP interest rate</b>                     |                 |                         |                        |
| BNDES                                         | (43,070)        | (86,715)                | (130,939)              |

**Braskem S.A.****Management notes to the financial statements****at December 31, 2014****All amounts in thousands of reais, except as otherwise stated****17 Taxes payable**

|                         |                                             | <b>2014</b>    | <b>2013</b>      |
|-------------------------|---------------------------------------------|----------------|------------------|
| <b>Brazil</b>           |                                             |                |                  |
|                         | IPI                                         | 53,536         | 81,282           |
|                         | Income tax and social contribution          | 31,474         | 52,226           |
|                         | ICMS                                        | 99,328         | 120,941          |
|                         | Federal tax payment program - Law 11,941/09 | (a)            | 1,024,127        |
|                         | Other                                       | 45,177         | 68,295           |
| <b>Other countries</b>  |                                             |                |                  |
|                         | Other                                       | 4,576          | 1,428            |
| <b>Total</b>            |                                             | <b>234,091</b> | <b>1,348,299</b> |
| Current liabilities     |                                             | 203,392        | 445,424          |
| Non-current liabilities |                                             | 30,699         | 902,875          |
| <b>Total</b>            |                                             | <b>234,091</b> | <b>1,348,299</b> |

**(a) Installment payments under Federal Law 11,941/09**

In November 2014, Braskem fully settled the outstanding balance of this installment payment program, in the amount of R\$1,022,698, which included R\$71,754 in new contingencies included in the program of November and recorded in "Other operating income (expenses), net." The conditions for this transaction were established by Federal Law 13,043/14. This prepayment generated a discount of R\$95,191, which was broken down and recorded as follows: (i) R\$79,636 under "Other operating income and expenses;" and (ii) R\$15,555 under "Financial income." After the deduction, the outstanding balance was paid with (i) R\$238,438 in cash; and (ii) R\$689,069 in tax credits held by the Braskem S.A. and its subsidiaries. The use of the credits of the subsidiaries led to the recording of R\$98,263 under "Other operating income (expenses), net."

**18 Ethylene XXI Project Loan****(a) Information on investments**

The contribution made by the shareholders to the Braskem Idesa project (Note 15) can be made via capital or subordinated loan (loan). This loan is owed to the non-controlling shareholder of Braskem Idesa, and will be paid exclusively with the cash generation from the project.

**Braskem S.A.****Management notes to the financial statements****at December 31, 2014****All amounts in thousands of reais, except as otherwise stated****19 Income tax (“IR”) and social contribution (“CSL”)****19.1 Reconciliation of the effects of income tax and social contribution on profit or loss**

|                                                                          | <b>2014</b>      | <b>2013</b>      | <b>2012</b>        |
|--------------------------------------------------------------------------|------------------|------------------|--------------------|
| <b>Income (loss) before IR and CSL and after discontinued operations</b> | <b>1,178,565</b> | <b>963,948</b>   | <b>(1,802,963)</b> |
| IR and CSL at the rate of 34%                                            | (400,712)        | (327,742)        | 613,007            |
| <b>Permanent adjustments to the IR and CSL calculation basis</b>         |                  |                  |                    |
| IR and CSL on equity in results of investees                             | 23,815           | (1,096)          | (7,548)            |
| Effects from pre-payment of taxes                                        | 41,046           | 8,539            | 27,374             |
| IR and CSL accrued in previous years                                     |                  | 1,236            | 1,652              |
| Other permanent adjustments                                              | (116,413)        | (137,847)        | 5,313              |
| <b>Effect of IR and CSL on results of operations</b>                     | <b>(452,264)</b> | <b>(456,910)</b> | <b>639,798</b>     |
| <b>Breakdown of IR and CSL:</b>                                          |                  |                  |                    |
| Current IR and CSL / continued operations                                | (57,806)         | (45,218)         | (29,165)           |
| <b>Current IR and CSL</b>                                                | <b>(57,806)</b>  | <b>(45,218)</b>  | <b>(29,165)</b>    |
| Deferred IR and CSL / continued operations                               | (394,458)        | (411,692)        | 812,276            |
| Deferred IR and CSL / discontinued operations                            |                  |                  | (143,313)          |
| <b>Deferred IR and CSL</b>                                               | <b>(394,458)</b> | <b>(411,692)</b> | <b>668,963</b>     |
| <b>Total</b>                                                             | <b>(452,264)</b> | <b>(456,910)</b> | <b>639,798</b>     |

(i) Includes the impact from the difference between the tax rates of the countries of the subsidiaries and the tax rate in Brazil (34%) used for the calculation of this note.

The nominal income tax (IR) rates of subsidiaries abroad differ from those in Brazil, of 34% (IR – 25% and CSL 9%), as shown below:

|                                                                                   | <b>Official rate - %</b> |             |
|-----------------------------------------------------------------------------------|--------------------------|-------------|
|                                                                                   | <b>Headquarters</b>      |             |
|                                                                                   | <b>(Country)</b>         | <b>2014</b> |
| <b>Direct and Indirect subsidiaries</b>                                           |                          |             |
| Braskem America and Braskem America Finance                                       | USA                      | 35.00       |
| Braskem Argentina                                                                 | Argentina                | 35.00       |
| Braskem Austria and Braskem Austria Finance                                       | Austria                  | 25.00       |
| Braskem Alemanha                                                                  | Germany                  | 31.90       |
| Braskem Idesa, Braskem Idesa Serviços, Braskem México and Braskem México Serviços | Mexico                   | 30.00       |
| Braskem Holanda                                                                   | Netherland               | 25.00       |
| Petroquímica Chile                                                                | Chile                    | 20.00       |
| Braskem Espanha                                                                   | Spain                    | 30.00       |
| Norfolk                                                                           | Uruguay                  | 25.00       |

**Braskem S.A.****Management notes to the financial statements****at December 31, 2014****All amounts in thousands of reais, except as otherwise stated****19.2 Deferred income tax and social contribution**

The income tax (“IR”) and social contribution (“CSL”) recorded in the year are determined on the current and deferred tax basis. These taxes are calculated on the basis of the tax laws enacted at the balance sheet date in the countries where the Company operates and are recognized in the statement of operations, except to the extent they relate to items recorded in equity.

Deferred income tax and social contribution are recognized on the following bases: (i) tax losses and social contribution tax loss carryforwards; (ii) temporarily non-taxable and nondeductible income and expenses, respectively; (iii) tax credits and expenses that will be reflected in the books in subsequent periods; and (iv) asset and liability amounts arising from business combinations that will be treated as income or expenses in the future and that will not affect the calculation of income tax and social contribution.

**(a) Breakdown of and changes in deferred IR and CSL**

|                                         |                                        |                                      |                                     | <b>Consolidated</b>                                                                 |
|-----------------------------------------|----------------------------------------|--------------------------------------|-------------------------------------|-------------------------------------------------------------------------------------|
|                                         |                                        |                                      |                                     | <b>Use for<br/>settlement<br/>Federal<br/>tax<br/>payment<br/>program -<br/>Law</b> |
|                                         | <b>As of<br/>December<br/>31, 2013</b> | <b>Impact<br/>on the<br/>P&amp;L</b> | <b>Impact<br/>on the<br/>equity</b> | <b>As of<br/>December<br/>31, 2014</b>                                              |
| <b>Assets</b>                           |                                        |                                      |                                     |                                                                                     |
| Tax losses (IR) and negative base (CSL) | 1,015,587                              | 19,625                               |                                     | 444,406                                                                             |
| Goodwill amortized                      | 12,065                                 | (4,654)                              |                                     | 7,411                                                                               |
| Exchange variations                     | 791,508                                | 511,293                              |                                     | 1,302,801                                                                           |
| Temporary adjustments                   | 408,233                                | 329,932                              | 51,165                              | 789,330                                                                             |
| Business combination                    | 232,039                                | (44,180)                             |                                     | 187,859                                                                             |
| Pension plan                            | 61,927                                 | 42,300                               |                                     | 104,227                                                                             |

**(a) Information on investments**

|                              |                  |                |               |                  |                  |
|------------------------------|------------------|----------------|---------------|------------------|------------------|
| Deferred charges - write-off | 37,971           | (13,117)       |               |                  | 24,854           |
| Investments in subsidiaries  | 94,276           | (94,276)       |               |                  |                  |
|                              | <b>2,653,606</b> | <b>746,923</b> | <b>51,165</b> | <b>(590,806)</b> | <b>2,860,888</b> |

**Liabilities**

|                                                                                      |                  |                  |                  |                  |                  |
|--------------------------------------------------------------------------------------|------------------|------------------|------------------|------------------|------------------|
| Amortization of goodwill based on future profitability                               | 643,050          | 56,129           |                  |                  | 699,179          |
| Tax depreciation                                                                     | 541,325          | 152,714          |                  |                  | 694,039          |
| Exchange variations                                                                  |                  | (1,273)          |                  |                  | (1,273)          |
| Temporary differences                                                                | 426,186          | (16,972)         | 7,016            |                  | 416,230          |
| Business combination                                                                 | 585,250          | (352,949)        |                  |                  | 232,301          |
| Write-off negative goodwill of incorporated subsidiaries                             | 1,187            | (593)            |                  |                  | 594              |
| Additional indexation PP&E                                                           | 140,157          | (15,395)         |                  |                  | 124,762          |
| Hedge accounting                                                                     |                  | 889,752          | (889,752)        |                  |                  |
| Amortization of fair value adjustments on the assets from the acquisition of Quattor |                  | 313,422          |                  |                  | 313,422          |
| Other                                                                                | 56,543           | 116,546          | (58,171)         |                  | 114,918          |
|                                                                                      | <b>2,393,698</b> | <b>1,141,381</b> | <b>(940,907)</b> |                  | <b>2,594,172</b> |
| <b>Net</b>                                                                           | <b>259,908</b>   | <b>(394,458)</b> | <b>992,072</b>   | <b>(590,806)</b> | <b>266,716</b>   |
| Assets presented in Balance Sheet                                                    | 1,123,313        |                  |                  |                  | 870,206          |
| (-) Liabilities presented in Balance Sheet                                           | 863,405          |                  |                  |                  | 603,490          |
|                                                                                      | <b>259,908</b>   |                  |                  |                  | <b>266,716</b>   |

**Braskem S.A.****Management notes to the financial statements****at December 31, 2014****All amounts in thousands of reais, except as otherwise stated****(b) Net balance of deferred income and social contribution tax assets and liabilities****(c)**

|                                                     |                                   |                  |                                 | <b>2014</b>      |
|-----------------------------------------------------|-----------------------------------|------------------|---------------------------------|------------------|
|                                                     | <b>Headquarters<br/>(Country)</b> | <b>Asset</b>     | <b>IR and CSL<br/>Liability</b> | <b>Balance</b>   |
| <b>Assets</b>                                       |                                   |                  |                                 |                  |
| Braskem S.A.                                        | Brazil                            | 2,328,160        | (1,834,857)                     | 493,303          |
| Braskem Argentina                                   | Argentina                         | 3,772            |                                 | 3,772            |
| Braskem Alemanha                                    | Germany                           | 88,999           |                                 | 88,999           |
| Braskem Idesa                                       | Mexico                            | 231,504          | (52,463)                        | 179,041          |
| Quantiq                                             | Brazil                            | 8,393            | (1,392)                         | 7,001            |
| Braskem Petroquímica - business combination effects | Brazil                            | 98,090           |                                 | 98,090           |
|                                                     |                                   | <b>2,758,918</b> | <b>(1,888,712)</b>              | <b>870,206</b>   |
| <b>Liabilities</b>                                  |                                   |                  |                                 |                  |
| Braskem Petroquímica - business combination effects | Brazil                            |                  | (150,951)                       | (150,951)        |
| Braskem Petroquímica                                | Brazil                            | 101,919          | (149,897)                       | (47,978)         |
| Petroquímica Chile                                  | Chile                             | 51               | (84)                            | (33)             |
| Braskem America                                     | USA                               |                  | (404,528)                       | (404,528)        |
|                                                     |                                   | <b>101,970</b>   | <b>(705,460)</b>                | <b>(603,490)</b> |

|                      |                                   |              |                                 | <b>2013</b>    |
|----------------------|-----------------------------------|--------------|---------------------------------|----------------|
|                      | <b>Headquarters<br/>(Country)</b> | <b>Asset</b> | <b>IR and CSL<br/>Liability</b> | <b>Balance</b> |
| <b>Assets</b>        |                                   |              |                                 |                |
| Braskem S.A.         | Brazil                            | 1,769,683    | (1,095,410)                     | 674,273        |
| Braskem Argentina    | Argentina                         | 5,552        |                                 | 5,552          |
| Braskem Alemanha     | Germany                           | 67,910       |                                 | 67,910         |
| Braskem Idesa        | Mexico                            | 57,613       | (52,554)                        | 5,059          |
| Braskem Petroquímica | Brazil                            | 215,348      | (129,022)                       | 86,326         |

**(a) Information on investments****112**

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|                                                                         |        |                  |                    |                  |
|-------------------------------------------------------------------------|--------|------------------|--------------------|------------------|
| Braskem Qpar                                                            | Brazil | 390,017          | (253,307)          | 136,710          |
| Petroquímica Chile                                                      | Chile  | 123              |                    | 123              |
| IQAG                                                                    | Brazil | 23               |                    | 23               |
| Quantiq                                                                 | Brazil | 5,069            |                    | 5,069            |
| Braskem Petroquímica and Braskem Qpar -<br>business combination effects | Brazil | 142,268          |                    | 142,268          |
|                                                                         |        | <b>2,653,606</b> | <b>(1,530,293)</b> | <b>1,123,313</b> |

**Liabilities**

|                                                                         |        |  |                  |                  |
|-------------------------------------------------------------------------|--------|--|------------------|------------------|
| Braskem Qpar e Braskem Petroquímica -<br>efeitos combinação de negócios | Brazil |  | (501,699)        | (501,699)        |
| Braskem America                                                         | USA    |  | (361,706)        | (361,706)        |
|                                                                         |        |  | <b>(863,405)</b> | <b>(863,405)</b> |

The tax losses and negative social contribution bases do not expire under the Brazilian taxation regime, as do tax losses in Germany.

**Braskem S.A.****Management notes to the financial statements****at December 31, 2014****All amounts in thousands of reais, except as otherwise stated****(c) Realization of deferred income tax and social contribution**

| <b>Assets</b>                                                                        | <b>Note</b> | <b>Balance at<br/>December 31,<br/>2014</b> | <b>2015</b>    | <b>2016 and<br/>2017</b> | <b>2018 and<br/>2019</b> | <b>Realization<br/>2020<br/>thereafter</b> |
|--------------------------------------------------------------------------------------|-------------|---------------------------------------------|----------------|--------------------------|--------------------------|--------------------------------------------|
| Tax losses (IR) and negative base (CSL)                                              | 3.1         | 444,406                                     | 28,561         | 161,788                  | 159,966                  | 94,091                                     |
| Goodwill amortized                                                                   |             | 7,411                                       | 1,358          | 2,242                    | 1,188                    | 2,623                                      |
| Exchange variations                                                                  | (i)         | 1,302,801                                   |                |                          |                          | 1,302,801                                  |
| Temporary adjustments                                                                | (ii)        | 789,330                                     | 347,670        | 18,950                   | 12,504                   | 410,206                                    |
| Business combination                                                                 | (iii)       | 187,859                                     |                |                          |                          | 187,859                                    |
| Pension plan                                                                         | (iv)        | 104,227                                     | 104,227        |                          |                          |                                            |
| Deferred charges - write-off                                                         | (v)         | 24,854                                      | 11,055         | 13,799                   |                          |                                            |
| <b>Total assets</b>                                                                  |             | <b>2,860,888</b>                            | <b>492,871</b> | <b>196,779</b>           | <b>173,658</b>           | <b>1,997,580</b>                           |
| <b>Liabilities</b>                                                                   |             |                                             |                |                          |                          |                                            |
| Amortization of goodwill based on future profitability                               | (vi)        | 699,179                                     |                |                          |                          | 699,179                                    |
| Tax depreciation                                                                     | (vii)       | 694,039                                     |                |                          |                          | 694,039                                    |
| Exchange variations                                                                  |             | (1,273)                                     | (1,273)        |                          |                          |                                            |
| Temporary differences                                                                | (viii)      | 416,230                                     | 43,197         | 86,395                   | 87,664                   | 198,974                                    |
| Business combination                                                                 | (ix)        | 232,301                                     | 16,063         | 32,126                   | 32,126                   | 151,986                                    |
| Write-off negative goodwill of incorporated subsidiaries                             |             | 594                                         | 297            | 297                      |                          |                                            |
| Additional indexation PP&E                                                           | (x)         | 124,762                                     | 12,490         | 24,980                   | 24,980                   | 62,312                                     |
| Amortization of fair value adjustments on the assets from the acquisition of Quattor | (ix)        | 313,422                                     | 72,087         | 72,087                   | 72,087                   | 97,161                                     |
| Other                                                                                |             | 114,918                                     |                |                          |                          | 114,918                                    |
| <b>Total liabilities</b>                                                             |             | <b>2,594,172</b>                            | <b>142,861</b> | <b>215,885</b>           | <b>216,857</b>           | <b>2,018,569</b>                           |
| <b>Net</b>                                                                           |             | <b>266,716</b>                              | <b>350,010</b> | <b>(19,106)</b>          | <b>(43,199)</b>          | <b>(20,989)</b>                            |

Basis for constitution and realization:

- (i) Exchange variation of assets and liabilities denominated in foreign currency, whose tax realization is recognized upon their receipt or settlement.
- (ii) Accounting expenses not yet deductible for calculating income tax and social contribution, whose recognition for tax purposes occurs in subsequent periods.
- (iii) Refers to: tax-related goodwill, and contingencies recognized from business combinations. Tax realization of goodwill will occur upon the merger of the investments and contingencies arising from write-offs due to the settlement or reversal of the processes involved.
- (iv) Provision for the Petros Copesul plan (Note 21), with realization projected for 2015.
- (v) Amounts constituted based on the deferred assets written off due to the adoption of Law 11,638/07. Tax realization is based on the application of the amortization rate used prior to the adoption of this law.
- (vi) Goodwill for the future profitability of the merged companies not amortized since the adoption of Law 11,638/07. Tax realization is associated with the impairment or realization of assets related to goodwill.
- (vii) Difference between the accounting and tax depreciation rates in accordance with Normative Rule 1 of July 29, 2011.
- (viii) Revenues whose taxation will occur in subsequent periods.
- (ix) Fair value adjustments on property, plant and equipment and intangible assets identified in business combinations, whose tax realization is based on the depreciation and amortization of these assets.
- (x) Adjustments to the additional indexation of property, plant and equipment, whose tax realization is based on the depreciation of assets.

According to tax laws, which limit to 30% in Brazil and 60% in Germany, the amount of tax loss and negative social contribution base to be offset using the taxable income of each year, and considering the known impacts on the position of deferred taxes, the Company estimates that it will be necessary to generate taxable income of around R\$4,032,409 in the following years to realize its deferred tax assets on the tax losses registered on December 31, 2014.

**Braskem S.A.**

**Management notes to the financial statements**

**at December 31, 2014**

**All amounts in thousands of reais, except as otherwise stated**

Annually, the Company revises its projection of taxable income based on the business plan (Note 3.1). If this projection indicates that the taxable income will not be sufficient to absorb the deferred taxes, the amount corresponding to portion of the asset that will not be recovered is written off.

**19.3 Federal Law 12,973/14**

Federal Law 12,973 of May 13, 2014, which converts Provisional Presidential Decree 627 of November 11, 2013, revoked the Transitional Tax System (RTT) and included additional measures, the main ones being: (i) changes in the federal tax laws related to income and social contribution, PIS/PASEP and COFINS taxes in order to align tax accounting with corporate accounting; (ii) provisions on the calculation of interest on capital payable; (iii) considerations on investments valued using the equity accounting method; (iv) provision regarding the tax treatment of dividends calculated based on the results in the period from January 2008 to December 2013; and (v) new rules on taxation of profits earned abroad. The provisions in this law are applicable as from 2015, except in the event of early adoption as from 2014.

Later, in the fourth quarter of 2014, Brazil's Federal Revenue Service issued a few normative instructions to regulate the provisions of Federal Law 12,973/14, notable among them being IN RFB 1,515/14, which specifically addressed the effects of the cancellation of RTT, and IN 1,520/14, which regulated the provisions on taxation of profits earned abroad.

With regard to the exercise of the option by applying the effects of Law 12,973/14 for calendar year 2014, in November 2014, with the submission of the Declaration of Federal Contributions and Taxes (DCTF) for August 2014, the Company did not opt for the early adoption of the effects of said law, both with regard to articles 1, 2 and 4 through 70 and articles 76 to 92.

However, this decision was not final since, in accordance with IN RFB 1,499/14, the option of early adoption of the effects of Law 12,973/14 in calendar year 2014 could still be irrevocably confirmed or changed in the DCTF for December 2014, which must be submitted on or before February 24, 2015.

## 20 Sundry provisions

|                                                 |     | 2014           | 2013           |
|-------------------------------------------------|-----|----------------|----------------|
| Measures to                                     |     |                |                |
| Provision for customers rebates                 | (a) | 66,702         | 45,060         |
| Provision for recovery of environmental damages | (b) | 102,534        | 132,762        |
| Judicial and administrative provisions          | (c) | 412,811        | 362,896        |
| Other                                           |     | 12,177         | 14,832         |
| <b>Total</b>                                    |     | <b>594,224</b> | <b>555,550</b> |
| Current liabilities                             |     | 88,547         | 105,856        |
| Non-current liabilities                         |     | 505,677        | 449,694        |
| <b>Total</b>                                    |     | <b>594,224</b> | <b>555,550</b> |

**Braskem S.A.****Management notes to the financial statements****at December 31, 2014****All amounts in thousands of reais, except as otherwise stated****(a) Provision for client bonus**

Some sales agreements of Braskem provide for a rebate, in products, should some sales volumes be achieved within the year, six-month period or three-month period, depending on the agreement. The rebate is monthly recognized in a provision, assuming that the minimum contractual amount will be achieved. As it is recognized based on contracts, the provision is not subject to significant uncertainties with respect to their amount or settlement.

**(b) Provision for recovery of environmental damages**

Braskem has a provision for future expenses for the recovery of environmental damages in some of its industrial plants. The amount provisioned corresponds to the best and most conservative estimate of the expenses required to repair the damages. Considering these assumptions, the technicians of the Company involved in the matter believe that five years is the limit for this projection.

**(c) Judicial and administrative provisions**

|                                    |       | <b>2014</b> | <b>2013</b> |
|------------------------------------|-------|-------------|-------------|
| Labor claims                       | (c.1) | 141,240     | 125,887     |
| Tax claims                         | (c.2) |             |             |
| Income tax and social contribution | (i)   | 35,682      | 32,319      |
| PIS and COFINS                     | (ii)  | 39,145      | 35,634      |
| ICMS - interstate purchases        | (iii) | 94,732      | 86,233      |
| ICMS - other                       |       | 12,559      | 11,432      |
| Other                              |       | 88,202      | 61,372      |
| Societary claims and other         |       | 1,251       | 10,019      |

**(a) Information on investments** **118**

412,811

362,896

**(c.1) Labor claims**

The provision, on December 31, 2014 is related to 350 labor claims, including occupational health and security cases (358 in 2013). The Company's legal advisors estimate that the term for the termination of these types of claims in Brazil exceeds five years. The estimates related to the outcome of proceedings and the possibility of future disbursement may change in view of new decisions in higher courts. The Company's management believes that the chances of having to increase the existing provision amount are remote.

**(c.2) Tax claims**

On December 31, 2014, the main claims are the following:

**(i) IR and CSL**

The provisioned derives from assessments in the administrative level of income tax and social contribution on the foreign exchange variation in the account of investments in foreign subsidiaries in 2002. This assessment of Braskem Petroquímica involves other issues for which provisions have not been accrued. There is no judicial deposit or other type of guarantee for this claim. The Company's management expects this case to be concluded by 2016.

**Braskem S.A.**

**Management notes to the financial statements**

**at December 31, 2014**

**All amounts in thousands of reais, except as otherwise stated**

**(ii) PIS and COFINS taxes**

The Company is assessed for the payment of these taxes in many claims, such as:

- Insufficient payment of COFINS for the period from March 1999 to December 2000, from February 2001 to March 2002, from May to July 2002 and September 2002 due to alleged calculation errors, and non-compliance of widening the tax calculation base and increasing the contribution rate envisaged in Law 9,718/98;
- Offset of the COFINS dues relating to September and October 1999 using the credit resulting from the addition of 1% to the COFINS rate;
- Rejection of the offset of PIS and COFINS dues relating to the period from February to April 2002 using the PIS credits under Decree-Laws 2,445 and 2,449, calculated between June 1990 and October 1995, under the argument that the time period for using said credits had expired; and
- Alleged non-taxation of revenue from foreign exchange variations, determined as a result of successive reductions in the capital of the associated company.

Guarantees were offered for these claims in the form of bank guarantee and finished products manufactured by Braskem Petroquímica, which, together, cover the amount of the claims. The Company's management estimates that these cases should be terminated by 2020.

**(iii) ICMS - interstate purchases**

**(a) Information on investments**

In 2009, the merged company Braskem Qpar was assessed by the Finance Department of the State of São Paulo for the payment, at the administrative level, of ICMS in view of:

- Use of tax credits in the periods from February 2004 to August 2005, November 2005 to February 2006, and September 2006 to January 2008, arising from the bookkeeping of credits that were presented in the purchase invoices of products acquired from another company, since the operations were aimed at the export of the products and, as such, they would not be subject to ICMS;
- Issue of invoices without registering the shipment of the goods from its facilities for storage; and
- Non-presentation of the tax documents requested by inspection authorities.

No judicial deposits or other types of security were accrued for this procedure. Management estimates that this case should be terminated by 2019.

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|                                                              | <b>Bonus</b>  | <b>Recovery of<br/>environmental<br/>damage</b> | <b>Legal<br/>provisions</b> | <b>Other</b>  | <b>Total</b>   |
|--------------------------------------------------------------|---------------|-------------------------------------------------|-----------------------------|---------------|----------------|
| <b>December 31, 2011</b>                                     | <b>13,577</b> | <b>36,777</b>                                   | <b>266,302</b>              | <b>5,067</b>  | <b>321,723</b> |
| Additions, inflation adjustments and exchange variation, net | 58,387        | 18,622                                          | 68,268                      | 3,780         | 149,057        |
| Write-offs through usage and payments                        | (31,298)      | (22,455)                                        | (1,352)                     |               | (55,105)       |
| <b>December 31, 2012</b>                                     | <b>40,666</b> | <b>32,944</b>                                   | <b>333,218</b>              | <b>8,847</b>  | <b>415,675</b> |
| Additions, inflation adjustments and exchange variation, net | 58,794        | 96,589                                          | 92,575                      | 5,985         | 253,943        |
| Write-offs through usage and payments                        | (54,400)      | 3,229                                           | (62,897)                    |               | (114,068)      |
| <b>December 31, 2013</b>                                     | <b>45,060</b> | <b>132,762</b>                                  | <b>362,896</b>              | <b>14,832</b> | <b>555,550</b> |
| Additions, inflation adjustments and exchange variation, net | 53,794        | 30,741                                          | 97,553                      | 357           | 182,445        |
| Write-offs through usage and payments                        | (32,152)      | (60,969)                                        | (47,638)                    | (3,012)       | (143,771)      |
| <b>December 31, 2014</b>                                     | <b>66,702</b> | <b>102,534</b>                                  | <b>412,811</b>              | <b>12,177</b> | <b>594,224</b> |

**21 Post-employment benefits****21.1 Defined contribution plan - ODEPREV**

The Braskem S.A. and the subsidiaries in Brazil sponsor a defined contribution plan for its employees managed by ODEPREV, a private pension plan entity. ODEPREV offers its participants, an optional defined contribution plan in which monthly and additional participant contributions and monthly and annual sponsor contributions are made to individual pension savings accounts. As soon as the contributions are paid, the sponsors do not have any further obligations related to additional payments.

At December 31, 2014, the number of active participants in this plan totals 5,545 (5,451 in 2013). The contributions made by the sponsors in the year amount to R\$28,245 (2013 - R\$19,703) and the contributions made by the participants amounted to R\$50,227 (R\$46,411 in 2013).

## **21.2 Defined benefit plans**

### **(a) Novamont**

Braskem America is the sponsor of Novamont, which is a defined benefit plan of the employees of the plant located in the State of West Virginia. At December 31, 2014, the plan has 53 active participants and 152 assisted participants (54 active participants and 149 assisted participants in 2013). Neither Braskem America nor the participants made contributions in 2014 and 2013.

### **(b) Braskem Alemanha**

Braskem Alemanha is the sponsor of the defined benefit plan of the employees of the plants located in that country. At December 31, 2014, the plan has 136 active participants (136 active participants in 2013). Neither Braskem Alemanha nor the participants made contributions in 2014 and 2013.

The defined benefit plan of Braskem Alemanha is a non-contribution plan, that is, the contributions of the sponsor are managed directly by the company and this type of plan is allowed by legislation of that country.

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**21.3 Petros Copesul and PQU Plans**

Braskem, as the company that merged Copesul and Quattor, became the sponsor of the Petros Copesul and Petros PQU plans.

In August and October 2012, the Brazilian Private Pension Plan Superintendence (*PREVIC - Superintendência Nacional de Previdência Complementar*) approved the withdrawal of the sponsorship by Braskem of these plans, which required the payment of the mathematical reserves of the respective beneficiaries and in turn the monetization of the assets of the plans administered by Petros. In view of the default of Petros in monetizing the assets within the deadline agreed and established in the Withdrawal instrument, and after almost two years since the approval by PREVIC, the Management of the Company had no alternative but to file for a court order to resume sponsorship of the plans. This decision was formalized through a legal instrument, on April 3, 2014, to preserve the rights of Braskem and participants

PREVIC, after becoming aware of all the facts, decided, through the Rules 619 and 621, of November 26, 2014, to establish, for a period of 180 days, a special administration regime, giving it powers to intervene in the Petros Copesul and Petros PQU plans.

The primary consequence of these acts was the resumption, by the intervening party, of the process to withdraw the sponsorship of the plans. Therefore, on December 23, the intervening party issued an official letter to the president of Petros requesting the monetization of the assets of the plan on December 31, 2014. On January 6, 2015, the same intervening party issued an official letter to the Management of Braskem requesting the contribution related to the capital deficit of the Petros Copesul Plan on the date of the withdrawal of the sponsorship (October 2012), restated by the IPCA consumer price index + 6% p.a. through December 31, 2014. The value of this deficit, in October 2012, amounted to R\$259,932. This amount, restated as cited above, comes to R\$336,357. Before receiving said official letter, Braskem had accrued a provision of R\$259,149 for this plan, already including R\$24,017 to cover probable losses arising from lawsuits filed by participants against the fund. To adjust the obligation to the required amount, the Company restated the provision by recognizing a financial expense of R\$77,208. The amount provisioned was transferred to Current Liabilities.

To date the Petros PQU Plan does not require any further contribution by Braskem, since the plan registers a surplus.

### 21.3.1 Composition and changes in the balances of the defined benefit plans

#### (a) Amounts in balance sheet

|                           | 2014            | 2013            |
|---------------------------|-----------------|-----------------|
| <b>Defined benefit</b>    |                 |                 |
| Novamont Braskem America  | 18,356          | 9,554           |
| Braskem Alemanha          | 50,820          | 34,515          |
|                           | <b>69,176</b>   | <b>44,069</b>   |
| Benefit obligations       | (100,398)       | (67,668)        |
| Fair value of plan assets | 31,222          | 23,599          |
| Funded status of the plan | (69,176)        | (44,069)        |
| Consolidated net balance  | (69,176)        | (44,069)        |
| In non-current liability  | <b>(69,176)</b> | <b>(44,069)</b> |

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|                                | <b>2014</b>    | <b>2013</b>   | <b>2012</b>   |
|--------------------------------|----------------|---------------|---------------|
| Balance at beginning of year   | 67,668         | 56,338        | 37,166        |
| Current service cost           | 2,943          | 2,593         | 1,255         |
| Interest cost                  | 3,277          | 2,561         | 2,138         |
| Special retirement             |                |               |               |
| Benefits paid                  | (1,927)        | (1,693)       | (2,561)       |
| Actuarial losses (gain)        | 20,766         | (909)         | 14,769        |
| Exchange variation             | 4,295          | 8,778         | 3,571         |
| Balance at the end of the year | <b>100,398</b> | <b>67,668</b> | <b>56,338</b> |

**(c) Change in fair value plan assets**

|                                | <b>2014</b>   | <b>2013</b>   | <b>2012</b>   |
|--------------------------------|---------------|---------------|---------------|
| Balance at beginning of year   | 23,599        | 19,736        | 18,981        |
| Actual return on plan assets   | 3,343         | 1,158         | 314           |
| Employer contributions         | 3,166         | 1,392         | 178           |
| Current expenses               |               |               | (39)          |
| Benefits paid                  | (1,894)       | (1,619)       | (1,406)       |
| Exchange variation             | 3,008         | 2,932         | 1,708         |
| Balance at the end of the year | <b>31,222</b> | <b>23,599</b> | <b>19,736</b> |

**(d) Amounts recognized in profit or loss**

|  | <b>2014</b> | <b>2013</b> | <b>2012</b> |
|--|-------------|-------------|-------------|
|--|-------------|-------------|-------------|

**(a) Information on investments**

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|                                           |               |              |              |
|-------------------------------------------|---------------|--------------|--------------|
| Current service cost                      | 2,957         | 2,593        | 1,255        |
| Interest cost                             | 3,277         | 2,547        | 2,138        |
| Expected return on plan assets            | (2,045)       | (1,614)      | (1,489)      |
| Amortization of actuarial loss            | 135           | 675          | 74           |
| Amortization of unrecognized service cost | 119           | 119          | 104          |
| Actuarial losses                          | 12,511        |              |              |
|                                           | <b>16,954</b> | <b>4,320</b> | <b>2,082</b> |

The amounts recognized in the statement of operations refer to transactions involving the defined benefit pension plans that are recognized in “other operating (revenues) expenses, net” and in “financial results”, depending on their nature.

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**(e) Actuarial assumptions**

|                                          | (%)           |         |               |         |               |         |
|------------------------------------------|---------------|---------|---------------|---------|---------------|---------|
|                                          | 2014          |         | 2013          |         | 2012          |         |
|                                          | United States | Germany | United States | Germany | United States | Germany |
| Discount rate                            | 4.20          | 3.75    | 5.00          | 3.75    | 5.00          | 5.75    |
| Inflation rate                           | 3.00          | 2.00    | 3.00          | 1.51    | 3.00          | 2.00    |
| Expected return on plan assets           | 7.50          | n/a     | 7.50          | n/a     | 7.50          | n/a     |
| Rate of increase in future salary levels | n/a           | 3.00    | n/a           | 3.00    | n/a           | 3.00    |
| Rate of increase in future pension plan  | n/a           | n/a     | n/a           | n/a     | n/a           | n/a     |

**(f) Hierarchy of fair value assets**

On December 31, 2014, the balance of the fair value of assets is represented by the assets of the Novamont defined benefit plan, which has a level-1 fair value hierarchy.

**22 Other accounts payable**

**(a) Non-current**

**(a) Information on investments**

(i) On August 9, 2010, as part of the business combination of the companies of the Quattor group BNDESPAR exercised its option to sell the shares in Riopol, incorporated by Braskem Qpar in August, 2013. The balance, on December 31, 2014, is R\$296,970 (R\$275,743 in 2013).

The purchase price will be paid in 3 installments, with restatement by the TJLP, as follows:

- On June 11, 2015, the amount corresponding to 15% of the purchase price;
- On June 11, 2016, the amount corresponding to 35% of the purchase price; and
- On June 11, 2017, the amount corresponding to 50% of the purchase price.

## 23 Contingencies

Braskem has contingent liabilities related to lawsuits and administrative proceedings arising from the normal course of its business. These contingencies are of a labor and social security, tax, civil and corporate nature and involve risks of losses that are classified as possible. No provisions have been accrued for these lawsuits, except in relevant cases involving business combinations.

The balance of contingent liabilities as of December 31, 2014 and 2013 is as follows:

|                |     | 2014             | 2013             |
|----------------|-----|------------------|------------------|
| Labor claims   | (a) | 463,001          | 606,166          |
| Tax claims     | (b) | 5,477,192        | 3,399,794        |
| Other lawsuits | (c) | 447,411          | 389,352          |
| <b>Total</b>   |     | <b>6,387,604</b> | <b>4,395,312</b> |



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**(a) Labor**

The amount at December 31, 2014 is related to 1,430 indemnity and labor claims. Among these claims are:

**(a.1)** Class actions filed by the Union of Workers in the Petrochemical and Chemical Industries in Triunfo (RS), in the second quarter of 2005, claiming the payment of overtime amounting to R\$40 million. The Management of the Company does not expect further disbursements to terminate these lawsuits.

All lawsuits in progress are with the Superior Labor Court and Management expects them to be judged in 2015.

There are judicial deposits related to these claims.

**(a.2)** Class actions filed by the Union of Workers in the Petrochemical and Chemical Industries in Triunfo (RS) in the third quarter of 2010 claiming the payment of overtime referring to work breaks and integration into base salary of the remunerated weekly day-off amounting to R\$338 million. The Management of the Company does not expect to disburse any amounts upon their closure.

The claims are in the fact-finding and appeals phase and they are expected to be granted a final and unappealable decision in the last quarter of 2014. No judicial deposit or other form of security was accrued for these claims.

**(b) Tax**

On December 31, 2014, the main tax contingencies, grouped by matter and totaling, at least, R\$60 million, are the following

**(a) Information on investments**

**(b.1) ICMS**

The Company is involved in many ICMS collection claims related to assessment notices drawn up mainly by the Finance Department of the States of São Paulo, Rio Grande do Sul, Bahia and Alagoas. On December 31, 2014, the adjusted amounts of these claims total R\$629 million and the claims include the following matters:

- ICMS credit on the acquisition of assets that are considered by the Revenue Services as being of use and consumption. The Revenue Service understands that the asset has to be a physically integral part of the final product to give rise to a credit. Most of the inputs questioned do not physically compose the final product. However, the Judicial branch has a precedent that says that the input must be an integral part of the product or be consumed in the production process;
- ICMS credit arising from the acquisition of assets to be used in property, plant and equipment, which is considered by the Revenue Services as not being related to the production activity, such as laboratory equipment, material for the construction of warehouses, security equipment, etc.;
- transfer of goods for an amount lower than the production cost;
- omission of the entry or shipment of goods based on physical count of inventories;
- lack of evidence that the Company exported goods so that the shipment of the goods is presumably taxed for the domestic market;

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- non-payment of ICMS on the sale of products subject to tax substitution and credit from acquisitions of products subject to tax substitution;
- fines for the failure to register invoices; and
- nonpayment of ICMS tax on charges related to the use of the electricity transmission system in operations conducted in the Free Market (ACL) of the Electric Power Trading Chamber (CCEE).

The Company's legal advisors estimate that: (i) these judicial proceedings are expected to be terminated in 2020, and (ii) in the event of an unfavorable decision to the Company, which is not expected, these contingencies could be settled for up to 40% of the amounts in dispute. This estimate is based on the probability of loss of the Company's defense theory taking into consideration the case law at the administrative and judicial levels. No judicial deposit or other form of security was accrued for these claims.

**(b.2) PIS and COFINS sundry**

The Company is involved in collection actions related to PIS and COFINS assessments, which discuss alleged undue offsetting of credits discussed in administrative proceedings and lawsuits, including: (i) negative balance of income tax; (ii) FINSOCIAL; (iii) taxes on net income; (iv) PIS-Decrees; and (v) the COFINS tax arising from the undue payment or payment in excess, as well the as COFINS levied on Interest on Capital.

On December 31, 2014, the adjusted amounts involved of these assessments total R\$281 million.

The Company's external legal advisors estimate that: (i) these judicial proceedings are expected to be terminated in 2018; and (ii) in the event of an unfavorable decision to the Company, which is not expected, these contingencies could be settled for up to 50% of the amounts in dispute. This estimate is based on the probability of loss of the Company's defense theory taking into consideration the case law at the administrative and judicial levels.

The Company offered assets in guarantee, in the amount of R\$54 million, which cover the amount involved in these claims.

**(b.3) PIS, COFINS, IR and CSL: taxation of tax losses and reductions in debits in connection with the installment payment program under MP 470/09**

The Company was assessed for not recording as taxable the amounts of the credits from tax losses and social contribution tax loss carryforwards used to settle tax debits paid in installments under MP 470. In the specific case of PIS/COFINS taxes, the assessment also includes the reductions applied to fines and interest arising from the adoption of the installment payment plan. Said tax credits and reductions of debits were not taxed, given the understanding of the Company that they did not represent taxable income.

On December 31, 2014, the tax deficiency notices amounted to R\$1,3 billion. No guarantees have been accrued for these assessments.

The Company's legal advisors estimate that: (i) the administrative level of these judicial proceedings is expected to be concluded by 2018; and (ii) in the event of an unfavorable decision to the Company, which is not expected, these contingencies could be settled for up to 40% of the amounts in dispute. This estimate is based on the probability of loss of the Company's defense theory taking into consideration the case law at the administrative and judicial levels.

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**(b.4) IPI – presumed credit**

The Company was involved in tax assessments that questioned the undue use of presumed IPI credit as a way to offset the payment of PIS and COFINS levied on the acquisitions of raw materials, intermediate products and packaging material used in the industrialization of exported products. The Revenue Service understands that only the inputs that have been in contact with or have a direct influence on the final product are entitled to the presumed credit. On December 31, 2014, the adjusted amount involved of these assessments was R\$111 million.

In July 2014, this contingency was fully included in the Refis tax amnesty program (“REFIS”) reopened by the federal government under Federal Law 12,973/2014.

**(b.5) Non-cumulative PIS and COFINS**

The Company received a deficiency notice from the Brazilian Federal Revenue Service due to the use of non-cumulative PIS and COFINS tax credits. The matters whose chance of loss is deemed as possible are mainly related to the following: (i) expenditures with treatment of effluents; (ii) charges on transmission of electricity; (iii) freight for storage of finished products; and (iv) extemporaneous credits from acquisitions of property, plant and equipment. These matters have already been contested at the administrative level and comprise the period from 2006 to 2011, and as of December 31, 2014 totaled R\$761 million, of which R\$366 million related to principal and R\$394 million of fine and interest.

The Company's legal counsel, in view of the recent decisions by the Tax Resources Administrative Board and the evidence provided by the Company, assess as possible the chances of loss at the administrative and legal levels. Any changes in the court's understanding of the position could cause future impacts on the financial statements of the Company due to such proceedings.

The Company's external legal counsel expect the proceedings at administrative level to conclude in 2020.

No judicial deposit or other form of guarantee was accrued for this claim.

**(b.6) IR and CSL – Charges with goodwill amortization and other**

The Company was served by the Federal Revenue Service for deducting amortization charges, from 2007 to 2012, relating to goodwill originated from acquisitions of shareholding interests in calendar year 2002. In that year, several business groups divested their petrochemical assets, which were consolidated to enable the consequent foundation of Braskem. The current value of these notices on December 31, 2014, was R\$1,1 billion of income tax and social contribution. The Company also received a tax deficiency notice due to the inclusion in the income tax and social contribution calculation base of interest and exchange variation expenses related to obligations assumed in business combinations.

There is no judicial deposit or any other type of guarantee for these proceedings.

The Management, based on the opinion of its legal advisors, assess the probability of the loss of these cases as possible, therefore no provision has been accrued, with conclusion expected by 2022. This conclusion is based on the following: (i) The equity interests were acquired with effective payment, business purpose and the participation of independent parties; and (ii) The real economic nature of the transactions that resulted in the recording of interest and exchange variation expenses.

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**(c) Other court disputes involving the Company and its subsidiaries**

**(c.1) Civil**

The Company is the defendant in civil lawsuits filed by the owner of a former distributor of caustic soda and by the shipping company that provided services to this former distributor, which, at December 31, 2014, totaled R\$113 million. The claimants seek indemnity for damages related to the alleged non-performance of the distribution agreement by the Company.

No judicial deposit or other form of guarantee was accrued for these lawsuits.

Management's evaluation, supported by the opinion of its external legal advisors who are responsible for the cases, is that the lawsuits will possibly be dismissed within a period of 8 years.

**24 Equity**

**(a) Capital**

On December 31, 2014, the Company's subscribed and paid up capital stock amounted to R\$8,043,222 and comprised 797,265,348 shares with no par value, distributed as follows:

**Preferred**

**Preferred**

**(a) Information on investments**

|                                                     | Common<br>shares   | %              | shares<br>class A  | %              | shares<br>class B | %              | Total              | %              |
|-----------------------------------------------------|--------------------|----------------|--------------------|----------------|-------------------|----------------|--------------------|----------------|
| OSP e Odebrecht                                     | 226,334,623        | 50.11%         | 79,182,498         | 22.95%         |                   |                | 305,517,121        | 38.32%         |
| Petrobras                                           | 212,426,952        | 47.03%         | 75,243,737         | 21.81%         |                   |                | 287,670,689        | 36.08%         |
| BNDESPAR                                            |                    |                | 40,102,837         | 11.62%         |                   |                | 40,102,837         | 5.03%          |
| ADR (i)                                             |                    |                | 33,634,266         | 9.75%          |                   |                | 33,634,266         | 4.22%          |
| Other                                               | 12,907,077         | 2.86%          | 115,684,782        | 33.53%         | 593,818           | 100.00%        | 129,185,677        | 16.20%         |
| Total                                               | <b>451,668,652</b> | <b>100.00%</b> | <b>343,848,120</b> | <b>99.67%</b>  | <b>593,818</b>    | <b>100.00%</b> | <b>796,110,590</b> | <b>99.86%</b>  |
| Braskem shares<br>owned by subsidiary<br>of Braskem |                    |                |                    |                |                   |                |                    |                |
| Petroquímica (ii)                                   |                    |                | 1,154,758          | 0.33%          |                   |                | 1,154,758          | 0.14%          |
| Total                                               | <b>451,668,652</b> | <b>100.00%</b> | <b>345,002,878</b> | <b>100.00%</b> | <b>593,818</b>    | <b>100.00%</b> | <b>797,265,348</b> | <b>100.00%</b> |

(i) American Depositary Receipts traded on the New York Stock Exchange (USA);

(ii) These share are considered “treasury shares” in the consolidated shareholders’ equity, amounting to R\$48,892.

## (b) Share rights

Preferred shares carry no voting rights but they ensure priority, non-cumulative annual dividend of 6% of their unit value, according to profits available for distribution. The unit value of the shares is obtained through the division of capital by the total number of outstanding shares. Only class “A” preferred shares will have the same claim on the remaining profit as common shares and will be entitled to dividends only after the priority dividend is paid to preferred shareholders. Only class “A” preferred shares also have the same claim as common shares on the distribution of shares resulting from capitalization of other reserves. Only class “A” preferred shares can be converted into common shares upon resolution of majority voting shareholders present at a General Meeting. Class “B” preferred shares can be converted into class “A” preferred shares at any time, at the ratio of two class “B” preferred shares for one class “A” preferred share, upon a simple written request to the Company, provided that the non-transferability period provided for in specific legislation that allowed for the issue and payment of such shares with tax incentive funds has elapsed.

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In the event of liquidation of the Company, class “A” and “B” preferred shares will have priority in the reimbursement of capital.

Shareholders are entitled to receive a mandatory minimum dividend of 25% on profit for the year, adjusted under Brazilian Corporation Law.

**(c) Capital reserve**

This reserve is recorded goodwill recorded in various Company's capital increases. The possible uses of this reserve are contained in Article 200 of the Law of Business Corporations.

**(d) Legal reserve**

Under Brazilian Corporation Law, companies must transfer 5% of net profit for the year, determined in accordance with the accounting practices adopted in Brazil, to a legal reserve until this reserve is equivalent to 20% of the paid-up capital. The legal reserve can be used for capital increase or absorption of losses.

**(e) Dividends proposed and appropriation of profit**

Under the Company's bylaws, profit for the year, adjusted according to Law 6,404/76, is appropriated as follows:

(i) 5% to a legal reserve;

(a) Information on investments

(ii) 25% to pay for mandatory, non-cumulative dividends, provided that the legal and statutory advantages of the Class “A” and “B” preferred shares are observed. When the amount of the priority dividend paid to class “A” and “B” preferred shares is equal to or higher than 25% of profit for the year calculated under Article 202 of Brazilian Corporation Law, it is the full payment of the mandatory dividend.

Any surplus remaining after the payment of the priority dividend will be used to:

- pay dividends to common shareholders up to the limit of the priority dividends of preferred shares; and
- if there still is any surplus, distribute additional dividends to common shareholders and class “A” preferred shareholders so that the same amount of dividends is paid for each common share or class “A” preferred share.

**Braskem S.A.****Management notes to the financial statements****at December 31, 2014****All amounts in thousands of reais, except as otherwise stated****(e.1) Profit or loss in 2014 and dividends proposed**

|                                                         |       | <b>2014</b> |
|---------------------------------------------------------|-------|-------------|
| Net income for the year of Company's shareholders       |       | 864,064     |
| Amounts recorded directly to retained earnings          |       |             |
| Realization of additional property, plant and equipment |       | 28,203      |
| Prescribed dividends                                    |       | 682         |
|                                                         |       | 892,949     |
| Legal reserves distribution                             |       | (44,647)    |
|                                                         |       | 848,302     |
| Destinations:                                           |       |             |
| Proposed dividends                                      | (i)   | (482,593)   |
| Portion allocated to unrealized profit reserves         | (ii)  | (365,709)   |
|                                                         |       | (848,302)   |
| <u>Composition of the total proposed dividends</u>      |       |             |
| Minimum dividends - 25% adjusted net income             | (iii) | (212,076)   |
| Additional proposed dividends                           | (iv)  | (270,517)   |
| Total dividends                                         |       | (482,593)   |

- (i) Unit dividend of R\$0.6061888020 for all types of shares;
- (ii) The retained earnings reserve was accrued pursuant to Article 196 of Federal Law 6,404/76, for use in future investments, which will be submitted for approval by shareholders assembled in a Shareholders' Meeting.
- (iii) Recorded in current liabilities;
- (iv) Recorded in shareholders' equity, under the item "proposed additional dividend".

**(e.2) Dividend payment**

The Annual Shareholders' Meeting held on April 9, 2014 approved the declaration of dividends in the amount of R\$482,593, the payment of which started to be paid on April 22, 2014, of which R\$273,796 was paid to holders of common shares and R\$208,437 and R\$360 to holders of class A and class B preferred shares, respectively.

**Braskem S.A.****Management notes to the financial statements****at December 31, 2014****All amounts in thousands of reais, except as otherwise stated****(f) Other comprehensive income – Equity**

|                                                 | <b>Additional<br/>indexation of<br/>PP&amp;E<br/>(i)</b> | <b>Deemed<br/>cost of<br/>PP&amp;E<br/>(i)</b> | <b>Defined<br/>benefit<br/>plan actuarial<br/>Gain (loss)<br/>(ii)</b> | <b>Fair value<br/>of hedge<br/>adjustment<br/>(iii)</b> | <b>Foreign<br/>currency<br/>translation<br/>adjustment<br/>(iv)</b> | <b>Gain<br/>on in<br/>subs</b> |
|-------------------------------------------------|----------------------------------------------------------|------------------------------------------------|------------------------------------------------------------------------|---------------------------------------------------------|---------------------------------------------------------------------|--------------------------------|
| <b>As of December 31, 2011</b>                  | <b>326,541</b>                                           | <b>21,159</b>                                  |                                                                        | <b>(10,716)</b>                                         | <b>(24,504)</b>                                                     |                                |
| Additional indexation                           |                                                          |                                                |                                                                        |                                                         |                                                                     |                                |
| Realization by depreciation or write-off assets | (41,268)                                                 |                                                |                                                                        |                                                         |                                                                     |                                |
| Income tax and social contribution              | 14,032                                                   |                                                |                                                                        |                                                         |                                                                     |                                |
| Deemed cost of jointly-controlled investment    |                                                          |                                                |                                                                        |                                                         |                                                                     |                                |
| Realization by depreciation or write-off assets |                                                          | (1,442)                                        |                                                                        |                                                         |                                                                     |                                |
| Income tax and social contribution              |                                                          | 490                                            |                                                                        |                                                         |                                                                     |                                |
| Defined benefit plan actuarial loss             |                                                          |                                                |                                                                        |                                                         |                                                                     |                                |
| Actuarial loss                                  |                                                          |                                                | (18,204)                                                               |                                                         |                                                                     |                                |
| Income tax and social contribution              |                                                          |                                                | 6,388                                                                  |                                                         |                                                                     |                                |
| Fair value of Cash flow hedge                   |                                                          |                                                |                                                                        |                                                         |                                                                     |                                |
| Change in fair value                            |                                                          |                                                |                                                                        | 1,948                                                   |                                                                     |                                |
| Transfer to result                              |                                                          |                                                |                                                                        | 14,290                                                  |                                                                     |                                |
| Income tax and social contribution              |                                                          |                                                |                                                                        | (5,522)                                                 |                                                                     |                                |
| Loss on interest in subsidiary                  |                                                          |                                                |                                                                        |                                                         |                                                                     |                                |
| Write-off gain on interest in subsidiary        |                                                          |                                                |                                                                        |                                                         |                                                                     |                                |
| Foreign currency translation adjustment         |                                                          |                                                |                                                                        |                                                         | 61,662                                                              |                                |
| <b>On December 31, 2012</b>                     | <b>299,305</b>                                           | <b>20,207</b>                                  | <b>(11,816)</b>                                                        |                                                         | <b>37,158</b>                                                       |                                |
| Additional indexation                           |                                                          |                                                |                                                                        |                                                         |                                                                     |                                |
| Realization by depreciation or write-off assets | (41,268)                                                 |                                                |                                                                        |                                                         |                                                                     |                                |

**(a) Information on investments** 143

|                                                                                       |                |               |                 |                    |                |
|---------------------------------------------------------------------------------------|----------------|---------------|-----------------|--------------------|----------------|
| Income tax and social contribution                                                    | 14,032         |               |                 |                    |                |
| Deemed cost of jointly-controlled investment                                          |                |               |                 |                    |                |
| Realization by depreciation or write-off assets                                       | (1,465)        |               |                 |                    |                |
| Income tax and social contribution                                                    | 498            |               |                 |                    |                |
| Foreign sales hedge                                                                   |                |               |                 |                    |                |
| Exchange rate                                                                         |                |               | (2,303,540)     |                    |                |
| Income tax and social contribution                                                    |                |               | 783,204         |                    |                |
| Fair value of Cash flow hedge                                                         |                |               |                 |                    |                |
| Change in fair value                                                                  |                |               | (83,413)        |                    |                |
| Transfer to result                                                                    |                |               | (41,727)        |                    |                |
| Income tax and social contribution                                                    |                |               | 40,120          |                    |                |
| Gain on interest in subsidiary                                                        |                | 169           |                 |                    |                |
| Write-off gain on interest in subsidiary                                              |                |               |                 |                    |                |
| Foreign currency translation adjustment                                               |                |               |                 | 205,249            |                |
| <b>On December 31, 2013</b>                                                           | <b>272,069</b> | <b>19,240</b> | <b>(11,647)</b> | <b>(1,605,356)</b> | <b>242,407</b> |
| Additional indexation                                                                 |                |               |                 |                    |                |
| Realization by depreciation or write-off assets                                       | (41,268)       |               |                 |                    |                |
| Income tax and social contribution                                                    | 14,030         |               |                 |                    |                |
| Deemed cost of jointly-controlled investment                                          |                |               |                 |                    |                |
| Realization by depreciation or write-off assets                                       | (1,464)        |               |                 |                    |                |
| Income tax and social contribution                                                    | 499            |               |                 |                    |                |
| Foreign sales hedge                                                                   |                |               |                 |                    |                |
| Exchange rate                                                                         |                |               | (2,611,655)     |                    |                |
| Income tax and social contribution                                                    |                |               | 868,259         |                    |                |
| Fair value of Cash flow hedge                                                         |                |               |                 |                    |                |
| Change in fair value                                                                  |                |               | (332,695)       |                    |                |
| Transfer to result                                                                    |                |               | 26,472          |                    |                |
| Income tax and social contribution                                                    |                |               | 101,576         |                    |                |
| Foreign currency translation adjustment                                               |                |               |                 | 144,880            |                |
| <b>On December 31, 2014</b>                                                           | <b>244,831</b> | <b>18,275</b> | <b>(11,647)</b> | <b>(3,553,399)</b> | <b>387,287</b> |
| (i) Realization as the asset is depreciated or written-off.                           |                |               |                 |                    |                |
| (ii) Realization upon extinction of the plan.                                         |                |               |                 |                    |                |
| (iii) Realization upon maturity, prepayment or loss of efficacy for hedge accounting. |                |               |                 |                    |                |
| (iv) Realization upon write-off of subsidiary abroad.                                 |                |               |                 |                    |                |
| (v) Realization upon divestment or transfer of control of subsidiary.                 |                |               |                 |                    |                |



**Braskem S.A.****Management notes to the financial statements****at December 31, 2014****All amounts in thousands of reais, except as otherwise stated****25 Earnings per share**

Basic and diluted earnings (loss) per share is calculated by means of the division of adjusted profit for the year attributable to the Company's common and preferred shareholders by the weighted average number of these shares held by shareholders, excluding those held in treasury and following the rules for the distribution of dividends provided for in the Company's bylaws, as described in Note 24(e), particularly in relation to the limited rights enjoyed by class "B" preferred shares. In view of these limited rights, this class of share does not participate in losses. In this case, the diluted result takes into account the conversion of two class "B" preferred shares into one class "A" preferred share, as provided for in the bylaws of the Company.

The weighted average numbers per share is calculated based on the number of outstanding common and Class "A" preferred shares at the beginning of the period, adjusted by the number of shares repurchased or issued in the period, multiplied by a weighting time factor. There has been no change in the number of shares in fiscal year 2014 and 2013. The calculation of the weighted average in 2012 is shown below:

|                                |      | Total of outstanding shares |                            |                           | Weighted average   |                            |                           |
|--------------------------------|------|-----------------------------|----------------------------|---------------------------|--------------------|----------------------------|---------------------------|
|                                | Note | Common shares               | Preferred shares class "A" | Total of weighted average | Common shares      | Preferred shares class "A" | Total of weighted average |
| <b>As of December 31, 2011</b> |      | <b>451,668,652</b>          | <b>345,300,320</b>         | <b>796,968,972</b>        | <b>451,668,652</b> | <b>346,451,489</b>         | <b>798,120,141</b>        |
| Repurchase of shares           | (i)  |                             | (1,452,200)                | (1,452,200)               |                    | (700,738)                  | (700,738)                 |
| <b>As of December 31, 2012</b> |      | <b>451,668,652</b>          | <b>343,848,120</b>         | <b>795,516,772</b>        | <b>451,668,652</b> | <b>344,599,582</b>         | <b>796,268,234</b>        |

(i) The shares repurchased were not considered in the calculation of earnings per share since they are not entitled to dividends.

Class A preferred shares participate in dividends with common shares after the mandatory dividends has been attributed in accordance with the formula provided for in the Company's bylaws, as described in Note 24(e). There is no highest limit for their participation.

Diluted and basic earnings (losses) per share are equal when there is profit in the year, since Braskem has not issued convertible financial instruments.

**Braskem S.A.****Management notes to the financial statements****at December 31, 2014****All amounts in thousands of reais, except as otherwise stated**

As required by IAS 33, the table below show the reconciliation of profit (loss) for the period adjusted to the amounts used to calculate basic and diluted earnings (loss) per share.

|                                                                                           | <b>2014</b>     | <b>2013</b> | <b>Basic and diluted<br/>2012</b> |
|-------------------------------------------------------------------------------------------|-----------------|-------------|-----------------------------------|
| Profit (loss) for the period attributed to Company's shareholders of continued operations | 864,064         | 509,697     | (1,012,690)                       |
| <b>Distribution of dividends attributable to priority:</b>                                |                 |             |                                   |
| Preferred shares class "A"                                                                | 208,437         | 208,437     |                                   |
| Preferred shares class "B"                                                                | 360             | 360         |                                   |
|                                                                                           | 208,797         | 208,797     |                                   |
| Distribution of 6% of unit value of common shares                                         | 273,796         | 273,796     |                                   |
| Distribution of plus income, by class                                                     |                 |             |                                   |
| Common shares                                                                             | 216,587         | 15,389      |                                   |
| Preferred shares class "A"                                                                | 164,884         | 11,715      |                                   |
|                                                                                           | 381,471         | 27,104      |                                   |
| <b>Reconciliation of income available for distribution, by class (numerator):</b>         |                 |             |                                   |
| Common shares                                                                             | 490,383         | 289,185     | (574,430)                         |
| Preferred shares class "A"                                                                | 373,321         | 220,152     | (438,260)                         |
| Preferred shares class "B"                                                                | 360             | 360         |                                   |
|                                                                                           | 864,064         | 509,697     | (1,012,690)                       |
| <b>Weighted average number of shares, by class (denominator):</b>                         |                 |             |                                   |
| Common shares                                                                             | 451,668,652     | 451,668,652 | 451,668,652                       |
| Preferred shares class "A"                                                                | (i) 343,848,120 | 343,848,120 | 344,599,582                       |
| Preferred shares class "B"                                                                | 593,818         | 593,818     |                                   |
|                                                                                           | 796,110,590     | 796,110,590 | 796,268,234                       |

**Profit (loss) per share (in R\$)**

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|                            |        |        |          |
|----------------------------|--------|--------|----------|
| Common shares              | 1.0857 | 0.6403 | (1.2718) |
| Preferred shares class "A" | 1.0857 | 0.6403 | (1.2718) |
| Preferred shares class "B" | 0.6062 | 0.6062 |          |

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**Braskem S.A.****Management notes to the financial statements****at December 31, 2014****All amounts in thousands of reais, except as otherwise stated****26 Net sales revenues**

|                          | <u>Note</u> | <b>2014</b>       | <b>2013</b>       | <b>2012</b>       |
|--------------------------|-------------|-------------------|-------------------|-------------------|
| <b>Sales revenue</b>     |             |                   |                   |                   |
| Domestic market          |             | 32,964,432        | 30,236,855        | 27,409,691        |
| Foreign market           |             | 20,117,322        | 17,532,783        | 15,572,798        |
|                          |             | 53,081,754        | 47,769,638        | 42,982,489        |
| <b>Sales deductions</b>  |             |                   |                   |                   |
| Taxes                    |             | (6,657,794)       | (6,414,524)       | (6,487,401)       |
| Customers rebates        | 20(a)       | (59,818)          | (57,236)          | (58,583)          |
| Sales returns            |             | (332,753)         | (328,388)         | (276,178)         |
|                          |             | (7,050,365)       | (6,800,148)       | (6,822,162)       |
| <b>Net sales revenue</b> |             | <b>46,031,389</b> | <b>40,969,490</b> | <b>36,160,327</b> |

Sales revenue comprises the fair value of the consideration received or receivable for the sale of goods and services in the ordinary course of the Company's activities. Revenue is shown net of taxes, returns and rebates.

Revenue from the sale of goods is recognized when (i) the amount of revenue can be reliably measured and the Company no longer has control over the goods sold; (ii) it is probable that future economic benefits will be received by the Company; and (iii) all legal rights and risks and rewards of ownership have been transferred to the customer. The Company does not make sales with continued Management involvement. Most of Braskem's sales are made to industrial customers and, in a lower volume, to resellers.

The moment when the legal right, as well as the risks and benefits, are substantially transferred to the client is determined as follows:

- (i) for contracts in which the Company is responsible for the freight and insurance, the legal right and the risks and benefits are transferred to the client when the goods are delivered at the destination established in the contract;
- (ii) for agreements in which the freight and insurance are the responsibility of the client, the risks and benefits are transferred when the products are delivered to the client's carrier; and
- (iii) for contracts in which product delivery involves the use of pipelines, especially basic petrochemicals, the risks and benefits are transferred immediately after the Company's official meters, which is the point of delivery of products and transfer of their ownership.

The cost of freight services related to sales, transfers to storage facilities and finished products transfers are included in cost of sales.

**Braskem S.A.**

**Management notes to the financial statements**

**at December 31, 2014**

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**27 Tax incentives**

**(a) Income Tax**

The benefit of the 75% reduction in the income tax from the sale of production applies to one Camaçari PE plant, in Bahia, and the PVC plant, in Marechal Deodoro (AL), until 2016 and 2019 respectively. The other industrial plants located in the states of Bahia and Alagoas are in the process of requesting for renewal of this benefit. The Management of the Company expects to obtain the renewal of this benefit in 2016.

**(b) PRODESIN - ICMS**

The Company has ICMS tax incentives granted by the state of Alagoas, through the state of Alagoas Integrated Development Program – PRODESIN, which are aimed at implementing and expanding a plant in that state. This incentive is considered an offsetting entry to sales taxes (Note 26). In 2014, the amount of this incentive was R\$60,033 (R\$50,908 in 2013).

**28 Other operating income (expenses), net**

In fiscal year 2014, the main effects on this item were as follows:

Gain/Incomes – (i) gain from the divestment of DAT (Note 1 (a.i)) – R\$277,338; (ii) revenue from the recognition of credits of subsidiaries to settle the installment payment (Note 17(a)) – R\$98,263; and (iii) discount from the prepayment of the tax installment (Note 17(a)) - R\$79,636.

**(a) Information on investments**

Expenses – (i) additional provision for the Petros Copesul - R\$65,000; (ii) depreciation and maintenance of idle plants – R\$119,834; (iii) adjustment of inventory and losses of raw materials – R\$50,025; (iv) new contingencies included in the installment payment plan (Note 17(a)) – R\$71,754; and (v) provision for recovery of environmental damages – R\$30,741.

## 29 Financial results

|                                             | 2014               | 2013               | 2012               |
|---------------------------------------------|--------------------|--------------------|--------------------|
| <b>Financial income</b>                     |                    |                    |                    |
| Interest income                             | 282,837            | 281,669            | 220,169            |
| Monetary variations                         | 74,675             | 24,117             | 40,599             |
| Exchange rate variations                    | (46,173)           | 333,424            | 219,757            |
| Other                                       | 43,882             | 133,928            | 51,403             |
|                                             | <b>355,221</b>     | <b>773,138</b>     | <b>531,928</b>     |
| <b>Financial expenses</b>                   |                    |                    |                    |
| Interest expenses                           | (1,272,839)        | (1,121,761)        | (973,195)          |
| Monetary variations                         | (320,497)          | (300,310)          | (274,881)          |
| Exchange rate variations                    | (38,901)           | (78,510)           | (1,898,677)        |
| Inflation adjustments on fiscal debts       | (221,582)          | (173,864)          | (208,186)          |
| Tax expenses on financial operations        | (28,614)           | (32,884)           | (17,289)           |
| Discounts granted                           | (110,535)          | (89,495)           | (58,859)           |
| Loans transaction costs - amortization      | (44,824)           | (6,200)            | (27,221)           |
| Adjustment to present value - appropriation | (527,703)          | (592,413)          | (310,525)          |
| Other                                       | (180,369)          | (153,674)          | (157,376)          |
|                                             | <b>(2,745,864)</b> | <b>(2,549,111)</b> | <b>(3,926,209)</b> |
| <b>Total</b>                                | <b>(2,390,643)</b> | <b>(1,775,973)</b> | <b>(3,394,281)</b> |

**Braskem S.A.****Management notes to the financial statements****at December 31, 2014****All amounts in thousands of reais, except as otherwise stated**

|                               | <b>2014</b>    | <b>2013</b>    | <b>2012</b>    |
|-------------------------------|----------------|----------------|----------------|
| <b>Interest income</b>        |                |                |                |
| Held for sale                 | 26,012         | 13,416         | 5,023          |
| Loans and receivables         | 168,259        | 102,623        | 139,580        |
| Held-to-maturity              | 34,881         | 31,147         | 17,841         |
|                               | 229,152        | 147,186        | 162,444        |
| Other assets not classifiable | 53,685         | 134,483        | 57,725         |
| <b>Total</b>                  | <b>282,837</b> | <b>281,669</b> | <b>220,169</b> |

The Company calculates the adjustment to present value whose amount has material impact on its financial statements.

**30 Expenses by nature**

The Company chose to present its expenses by function in the statement of operations. As required by IAS 1, the breakdown of expenses by nature is presented below:

|                                          | <b>2014</b>         | <b>2013</b>         | <b>2012</b>         |
|------------------------------------------|---------------------|---------------------|---------------------|
| Raw materials other inputs               | (34,579,173)        | (30,515,643)        | (27,812,462)        |
| Personnel expenses                       | (2,215,484)         | (1,953,194)         | (1,772,097)         |
| Outsourced services                      | (1,699,325)         | (1,570,320)         | (1,633,747)         |
| Tax expenses                             | (11,822)            | (9,847)             | (8,293)             |
| Depreciation, amortization and depletion | (2,041,048)         | (2,038,366)         | (1,902,475)         |
| Freights                                 | (1,555,125)         | (1,471,853)         | (1,302,899)         |
| Other expenses, net                      | (364,133)           | (667,123)           | (111,229)           |
| <b>Total</b>                             | <b>(42,466,110)</b> | <b>(38,226,346)</b> | <b>(34,543,202)</b> |

### 31 Segment information

Management defined the organizational structure of Braskem based on the types of business, the main products, markets and production processes, and identified five operating and reportable segments - four production segments and one distribution segment.

On December 31, 2014 and 2013, the organizational structure of Braskem was formed by the following segments:

- Basic petrochemicals: comprises the activities related to the production of ethylene, propylene butadiene, toluene, xylene, cumene and benzene, as well as gasoline, diesel and LPG (Liquefied Petroleum Gas), and other petroleum derivatives and the supply of electric energy, steam, compressed air and other inputs to second-generation producers located in the Camaçari, Triunfo, São Paulo and Rio de Janeiro petrochemical complexes.
- Polyolefins: comprises the activities related to the production of PE and PP.
- Vinyls: comprises the activities related to the production of PVC, caustic soda and chloride.
- United States and Europe: operations related to PP production in the United States and Europe, through subsidiaries Braskem America and Braskem Alemanha, respectively.

**Braskem S.A.**

**Management notes to the financial statements**

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- Chemical distribution: consists of Quantiq's operations related to the distribution of petroleum-based solvents, intermediate chemicals, special chemicals and pharmacons.

**(a) Presentation, measurement and conciliation of results**

Information by segment is generated in accounting records maintained in accordance with the accounting principles and practices adopted in Brazil, according to IFRS, and which are reflected in the consolidated financial statements.

The eliminations stated in the operating segment information, when compared with the consolidated balances, are represented by transfer or raw materials between segments, that are treated and measured as arm's length sales.

The operating segments are stated based on the results of operations, which does not include financial results, and current and deferred income tax and social contribution expenses.

The Company does not disclose assets by segment since this information is not presented to its chief decision maker.

**(b) Concentration of sales**

In 2014 and 2013, the Company does not have any revenue arising from transactions with only one client that is equal to or higher than 10% of its total net revenue.

**(a) Information on investments**

In 2014, the most significant revenue from a single client amounts to approximately 3% of total net revenues of the Company and refers to the basic petrochemical segment.

**Braskem S.A.****Management notes to the financial statements****at December 31, 2014****All amounts in thousands of reais, except as otherwise stated****(c) Results of operations by segment**

|                                            | <b>Basic<br/>petrochemicals</b> | <b>Polyolefins</b>      | <b>Vinyls</b>       | <b>Reporting segments<br/>USA and Europe</b> | <b>Chemical<br/>distribution</b> | <b>Total<br/>reportable<br/>segments</b> | <b>Other<br/>segments (i)</b> | <b>Corporate<br/>unit</b> |
|--------------------------------------------|---------------------------------|-------------------------|---------------------|----------------------------------------------|----------------------------------|------------------------------------------|-------------------------------|---------------------------|
| Net sales revenue                          | 25,576,275                      | 18,502,238              | 2,709,491           | 7,934,281                                    | 842,715                          | 55,565,000                               | 402,655                       |                           |
| Cost of products sold                      | (23,252,820)                    | (15,599,615)            | (2,551,464)         | (7,477,507)                                  | (700,917)                        | (49,582,323)                             | (284,269)                     |                           |
| Gross profit                               | 2,323,455                       | 2,902,623               | 158,027             | 456,774                                      | 141,798                          | 5,982,677                                | 118,386                       |                           |
| Operating expenses                         |                                 |                         |                     |                                              |                                  |                                          |                               |                           |
| Selling, general and distribution expenses | (692,662)                       | (965,737)               | (205,343)           | (294,923)                                    | (105,242)                        | (2,263,907)                              | (169,976)                     | (70,482)                  |
| Results from equity investments            |                                 |                         |                     |                                              |                                  |                                          |                               | 3,929                     |
| Other operating income (expenses), net     | 190,292 (ii)<br>(502,370)       | (53,226)<br>(1,018,963) | 57,268<br>(148,075) | (82,515)<br>(377,438)                        | (28,783)<br>(134,025)            | 83,036<br>(2,180,871)                    | (4,135)<br>(174,111)          | 16,695<br>(49,858)        |
| Operating profit (loss)                    | 1,821,085                       | 1,883,660               | 9,952               | 79,336                                       | 7,773                            | 3,801,806                                | (55,725)                      | (49,858)                  |

(ii) Includes the gain on disposal of DAT (Note 1 (a.i) and Note 28).

**(a) Information on investments**

|                                            | <b>Basic<br/>petrochemicals</b> | <b>Polyolefins</b>    | <b>Vinyls</b>         | <b>Reporting segments<br/>USA and<br/>Europe</b> | <b>Chemical<br/>distribution</b> | <b>Total<br/>reportable<br/>segments</b> | <b>Other<br/>segments (i)</b> | <b>Corporate<br/>unit</b> |
|--------------------------------------------|---------------------------------|-----------------------|-----------------------|--------------------------------------------------|----------------------------------|------------------------------------------|-------------------------------|---------------------------|
| Net sales revenue                          | 25,037,780                      | 16,944,709            | 2,581,076             | 6,748,502                                        | 891,734                          | 52,203,801                               | 130,289                       |                           |
| Cost of products sold                      | (22,561,151)                    | (14,694,326)          | (2,384,543)           | (6,419,523)                                      | (761,136)                        | (46,820,679)                             | (133,690)                     |                           |
| Gross profit                               | 2,476,629                       | 2,250,383             | 196,533               | 328,979                                          | 130,598                          | 5,383,122                                | (3,401)                       |                           |
| Operating expenses                         |                                 |                       |                       |                                                  |                                  |                                          |                               |                           |
| Selling, general and distribution expenses | (534,896)                       | (852,680)             | (174,072)             | (282,880)                                        | (96,673)                         | (1,941,201)                              | (68,576)                      | (184,718)                 |
| Results from equity investments            |                                 |                       |                       |                                                  |                                  |                                          |                               | (3,223)                   |
| Other operating income (expenses), net     | (67,835)<br>(602,731)           | (30,673)<br>(883,353) | (11,179)<br>(185,251) | (37,621)<br>(320,501)                            | (6,537)<br>(103,210)             | (153,845)<br>(2,095,046)                 | 196<br>(68,380)               | (57,441)<br>(245,382)     |
| Operating profit (loss)                    | 1,873,898                       | 1,367,030             | 11,282                | 8,478                                            | 27,388                           | 3,288,076                                | (71,781)                      | (245,382)                 |

|                                            | <b>Basic<br/>petrochemicals</b> | <b>Polyolefins</b> | <b>Vinyls</b> | <b>Reporting segments<br/>USA and<br/>Europe</b> | <b>Chemical<br/>distribution</b> | <b>Total<br/>reportable<br/>segments</b> | <b>Other<br/>segments (i)</b> | <b>Corporate<br/>unit</b> |
|--------------------------------------------|---------------------------------|--------------------|---------------|--------------------------------------------------|----------------------------------|------------------------------------------|-------------------------------|---------------------------|
| Net sales revenue                          | 23,603,038                      | 14,456,827         | 2,019,884     | 5,465,180                                        | 898,786                          | 46,443,715                               | 72,652                        |                           |
| Cost of products sold                      | (21,793,497)                    | (13,131,842)       | (1,947,749)   | (5,272,065)                                      | (751,013)                        | (42,896,166)                             | (88,052)                      |                           |
| Gross profit                               | 1,809,541                       | 1,324,985          | 72,135        | 193,115                                          | 147,773                          | 3,547,549                                | (15,400)                      |                           |
| Operating expenses                         |                                 |                    |               |                                                  |                                  |                                          |                               |                           |
| Selling, general and distribution expenses | (491,999)                       | (868,410)          | (129,696)     | (243,300)                                        | (94,796)                         | (1,828,201)                              | (37,823)                      | (301,567)<br>(25,807)     |

Results  
from equity  
investments  
Other  
operating  
income  
(expenses),  
net

|           |           |           |         |          |             |           |           |
|-----------|-----------|-----------|---------|----------|-------------|-----------|-----------|
| (64,050)  | (20,012)  | 1,808     | 364,798 | (265)    | 282,279     | (98,298)  | 149,476   |
| (556,049) | (888,422) | (127,888) | 121,498 | (95,061) | (1,545,922) | (136,121) | (177,898) |

Operating  
profit (loss)

|           |         |          |         |        |           |           |           |
|-----------|---------|----------|---------|--------|-----------|-----------|-----------|
| 1,253,492 | 436,563 | (55,753) | 314,613 | 52,712 | 2,001,627 | (151,521) | (177,898) |
|-----------|---------|----------|---------|--------|-----------|-----------|-----------|

(i) The other segments, includes the results of the subsidiary Braskem Idesa.

**Braskem S.A.**

**Management notes to the financial statements**

**at December 31, 2014**

**All amounts in thousands of reais, except as otherwise stated**

**(d) Net sales revenue by country**

|                | <b>2014</b>       | <b>2013</b>       | <b>2012</b>       |
|----------------|-------------------|-------------------|-------------------|
| Brazil         | 26,077,194        | 23,548,870        | 20,840,355        |
| United States  | 9,125,441         | 7,981,211         | 5,642,946         |
| Argentina      | 1,264,787         | 1,222,729         | 1,195,728         |
| United Kingdom | 1,111,454         | 578,351           | 406,132           |
| Germany        | 1,067,563         | 536,343           | 583,952           |
| Mexico         | 949,423           | 680,054           | 764,244           |
| Italy          | 860,765           | 318,357           | 282,671           |
| Netherlands    | 713,301           | 1,099,945         | 913,208           |
| Singapore      | 671,222           | 1,514,216         | 561,669           |
| Switzerland    | 467,104           | 211,371           | 1,725,665         |
| Colombia       | 444,040           | 299,287           | 219,405           |
| Spain          | 332,148           | 186,354           | 216,405           |
| Chile          | 331,744           | 282,231           | 224,956           |
| Peru           | 288,051           | 247,427           | 200,952           |
| Uruguay        | 263,648           | 243,672           | 263,163           |
| Japan          | 236,171           | 190,729           | 269,672           |
| Poland         | 206,803           | 221,433           | 232,004           |
| Paraguay       | 187,208           | 136,393           |                   |
| France         | 174,503           | 117,429           | 136,664           |
| Bolivia        | 167,729           | 154,473           |                   |
| Canada         | 135,164           | 145,378           |                   |
| South Korea    | 70,683            | 90,531            | 143,036           |
| Venezuela      |                   | 90,595            | 152,870           |
| Other          | 885,243           | 872,111           | 1,184,628         |
|                | <b>46,031,389</b> | <b>40,969,490</b> | <b>36,160,327</b> |

**(e) Net sales revenue by product**

|                                   | <b>2014</b>       | <b>2013</b>       | <b>2012</b>       |
|-----------------------------------|-------------------|-------------------|-------------------|
| PE/PP                             | 26,436,519        | 23,693,211        | 19,922,007        |
| Ethylene, Propylene               | 3,274,529         | 2,875,381         | 2,502,111         |
| Naphtha, condensate and crude oil | 3,092,262         | 2,240,950         | 2,019,884         |
| Benzene, toluene and xylene       | 3,084,916         | 2,974,235         | 2,727,659         |
| PVC/Caustic Soda/EDC              | 2,709,491         | 2,548,457         | 2,417,416         |
| ETBE/Gasoline                     | 2,128,225         | 2,015,749         | 1,751,961         |
| Butadiene                         | 1,196,602         | 1,194,839         | 1,643,172         |
| Specialty chemicals and drugs     | 822,790           | 879,801           | 889,190           |
| Cumene                            | 745,252           | 729,999           | 646,286           |
| Solvents                          | 620,986           | 527,083           | 515,130           |
| Other                             | 1,919,817         | 1,289,785         | 1,125,511         |
|                                   | <b>46,031,389</b> | <b>40,969,490</b> | <b>36,160,327</b> |

**Braskem S.A.**

**Management notes to the financial statements**

**at December 31, 2014**

**All amounts in thousands of reais, except as otherwise stated**

**(f) Property plant and equipment and intangible assets by country**

|                          | <b>2014</b>       | <b>2013</b>       |
|--------------------------|-------------------|-------------------|
| Brazil                   | 21,060,399        | 21,238,537        |
| Mexico                   | 9,260,814         | 5,684,813         |
| United States of America | 1,291,557         | 1,160,186         |
| Germany                  | 222,998           | 241,069           |
| Other                    | 1,450             | 1,573             |
|                          | <b>31,837,218</b> | <b>28,326,178</b> |

**32 Insurance coverage**

Braskem has a comprehensive program to manage risks and insurances, in accordance with the policy approved by the Board of Directors. The risk assessment practices and procedures set forth in the policy apply to the entire Company.

In April 2014, the All Risks insurance policies were renewed for the units in Brazil, the United States and Germany. In 2012, Braskem Idesa contracted insurance to cover the risks related to the construction of its industrial plant.

Braskem's All Risks policies have Maximum Indemnity Limits per event, established based on the amounts of maximum possible loss, considered sufficient to cover any claims given the nature of the Company's activity and the advice of consultants.

Information about All Risks policies in force is provided below:

**(a) Information on investments**

|                                    |                    | <b>Maximum indemnity limit</b> | <b>Amount insured</b> |
|------------------------------------|--------------------|--------------------------------|-----------------------|
|                                    | <b>Maturity</b>    | <b>US\$ million</b>            | <b>US\$ million</b>   |
| Units in Brazil                    | October 8, 2015    | 2,000                          | 23,859                |
| Units in United States and Germany | October 8, 2015    | 250                            | 2,187                 |
| Braskem Idesa                      | September 30, 2015 | 4,148                          | 4,148                 |
| Quantiq                            | May 30, 2015       | 78                             | 78                    |
| <b>Total</b>                       |                    |                                | <b>30,272</b>         |

Additionally, the Company contracted civil liability, transportation, sundry risk and vehicle insurance. The risk assumptions adopted are not part of the audit scope and, therefore, were not subject to review by our independent accountants.

**Braskem S.A.**

**Management notes to the financial statements**

**at December 31, 2014**

**All amounts in thousands of reais, except as otherwise stated**

**33 Information related to guaranteed securities issued by subsidiaries**

Braskem S.A. has fully and unconditionally guaranteed the debt securities issued by Braskem Finance, a 100-percent-owned finance subsidiary of Braskem. There are no significant restrictions on the ability of Braskem to obtain funds from Braskem Finance.

**34 Subsequent events**

**Allegations**

In early March 2015, declarations made by defendants in lawsuits filed against third parties were made public, in which Braskem and two of its former executive officers were cited in allegations of supposed improper payments between 2006 and 2012 to benefit the Company in raw-material supply agreements entered into with Petrobras. As of April 24, 2015, to the knowledge of the management, Braskem has not received any notification of the filing of any proceeding or investigation by Brazilian or U.S. authorities.

In light of such facts, the Company's Management and Board of Directors approved in April the internal plan for investigation into the allegations ("Investigation") to be carried out by law firms experienced in similar cases in the United States and in Brazil. The law firms will work under the coordination of an ad hoc committee formed by members of its Board of Directors, specially created for this purpose.

In addition, the following measures have already been taken:

- i) Voluntary announcement about the Investigation and periodical updates sent to regulatory agencies of capital markets in Brazil (Securities and Exchange Commission of Brazil - CVM) and the United States (Securities and Exchange Commission – SEC, and the Department of Justice - DOJ);
- ii) Publication of two Material Fact notices and one Notice to the Market to clarify the news reports and to keep shareholders and the market informed of actions taken by the Company;
- iii) Updating the Audit Board and external auditors about the progress of the Investigation and of the actions already taken.

Braskem and its subsidiaries are subject to a series of anticorruption and anti-bribery laws in the countries where they operate. To reduce the likelihood of infringement of such laws, a series of procedures and controls were implemented and are continuously being improved.

On the other hand, if any of the allegations proves to be true, the Company may be subject to material penalties envisaged in law. At this moment, the Company Management believes that it is not possible to estimate the duration or outcome of the Investigation and, consequently, whether it will have any impact on future financial statements.

The Management is committed to taking all the necessary measures to clarify the facts and will keep the market informed of any progress on this matter.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: April 24, 2015

### BRASKEM S.A.

By: /s/ Mario Augusto da Silva

|        |                         |
|--------|-------------------------|
| Name:  | Mario Augusto da Silva  |
| Title: | Chief Financial Officer |

### FORWARD-LOOKING STATEMENTS

This press release may contain forward-looking statements. These statements are statements that are not historical facts, and are based on management's current view and estimates of future economic circumstances, industry conditions, company performance and financial results. The words "anticipates", "believes", "estimates", "expects", "plans" and similar expressions, as they relate to the company, are intended to identify forward-looking statements. Statements regarding the declaration or payment of dividends, the implementation of principal operating and financing strategies and capital expenditure plans, the direction of future operations and the factors or trends affecting financial condition, liquidity or results of operations are examples of forward-looking statements. Such statements reflect the current views of management and are subject to a number of risks and uncertainties. There is no guarantee that the expected events, trends or results will actually occur. The statements are based on many assumptions and factors, including general economic and market conditions, industry conditions, and operating factors. Any changes in such assumptions or factors could cause actual results to differ materially from current expectations.

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