# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 6-K
REPORT OF FOREIGN ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 OF THE SECURITIES EXCHANGE ACT OF 1934
For the month of March, 2010
(Commission File No. 001-33356),
Gafisa S.A. (Translation of Registrant's name into English)
Av. Nações Unidas No. 8501, 19th floor São Paulo, SP, 05425-070 Federative Republic of Brazil (Address of principal executive office)
Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.
Form 20-FX Form 40-F
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1)
Yes NoX Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):
Yes NoX
Indicate by check mark whether by furnishing the information contained in this Form, the Registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934:

Yes \_\_\_\_\_ No \_\_\_X\_\_\_

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): N/A

### **GAFISA S.A.**

CNPJ/MF n° 01.545.826/0001 -07 NIRE 35.300.147.952

# **Publicly-Held Company**

Messrs. Shareholders:

We herein present the Company's management proposal for the matters on the agenda of the Annual and Extraordinary General Shareholders' Meetings to be held on April 27, 2010:

## Annual General Shareholders' Meeting:

1. Receipt of the accounts drawn up by the Company's management, examination, discussion and resolution on the financial statements concerning the fiscal year ended December 31st, 2009.

We herein propose the approval of the financial statements concerning the fiscal year ended December 31st, 2009, as released on February 9, 2010 in the websites of the Brazilian Securities Commission (CVM) and of BM&FBOVESPA S.A. – Bolsa de Valores, Mercadorias e Futuros, through the Periodic Information System (IPE), and published in the newspapers "O Estado de São Paulo" and "Diário Oficial do Estado de São Paulo" ("Financial Statements"). We herein inform you that, in compliance with Article 9, III, of CVM Instruction No. 481 issued on December 17, 2009 ("CVM Instruction 481/09"), our comments to the Company's financial situation may be found under item 10 of the Reference Form (Formulário de Referência), available at the Company's headquarters, in its Investors Relations website (www.gafisa.com.br/ri/), and in the websites of BM&FBOVESPA S.A. – Bolsa de Valores, Mercadorias e Futuros (www.bmfbovespa.com.br) and of the Brazilian Securities Commission (www.cvm.gov.br). We take the opportunity to inform you that the Company's Audit Committee (Conselho Fiscal) has not issued any pronouncement on the management report and on the proposal for payment of dividends due to the fact that the investiture of the Company's Audit Committee members in their respective offices occurred on January 2010, after the end of the fiscal year.

2. Allocation of the net profits of the fiscal year ended December 31st, 2009 and payment of dividends in the amount of R\$50,716,096.23.

We herein propose the allocation of the net profits of the fiscal year ended December  $31^{st}$ , 2009 as indicated in the Financial Statements and payment of dividends in the total amount of R\$50,716,096.23, as detailed in Exhibit I attached hereto, prepared in accordance with item II of Paragraph 1 of Article 9 of CVM Instruction 481/09.

Furthermore, we herein propose that the Board of Directors further establishes the date of payment of such dividends, within the calendar year of 2010, based on the shareholding position of April 27, 2010, after closing of trading session, for shareholders holding shares negotiated at BM&FBOVESPA S.A. – Bolsa de Valores, Mercadorias e Futuros, and of April 30, 2010 for shareholders holding ADRs negotiated at NYSE, with no monetary adjustments. The shares and ADRs will be negotiated ex-dividends as of April 28, 2010.

3. Appointment of members of the Company's Board of Directors due to the expiration of the term of office.

As per the recommendation of the Company's Nomination and Corporate Governance Committee, we herein propose the reelection of the current members of the Company's Board of Directors, for a term of office ending on the date of the Annual General Shareholders' Meeting to be held in 2012, as follows: (i) Gary Robert Garrabrant, North American citizen, married, businessman, bearer of United States Passport No. 0258762 and enrolled with the Individual Taxpayer's Registry (CPF/MF) under No. 743.170.831 -91; (ii) Thomas Joseph McDonald, North American citizen, married, businessman, bearer of United States Passport No. 700.909.550 and enrolled with the Individual Taxpayer's Registry (CPF/MF) under No. 741.625.861 -87; (iii) Caio Racy Mattar, Brazilian citizen, married, civil engineer, bearer of the Brazilian Identity Card (RG) No. 5.396.320 -9, issued by SSP/SP, and enrolled with the Individual Taxpayer's Registry (CPF/MF) under No. 034.118.768 -24; (iv) Richard L. Huber, North American citizen, married, businessman, bearer of the Identity Card (RNE) No. W230612-E and enrolled with the Individual Taxpayer's Registry (CPF/MF) under No. 020.363.638 -49; (v) Gerald Dinu Reiss, naturalized Brazilian citizen, married, engineer, bearer of the Brazilian Identity Card (RG) No. 3.175.254, issued by SSP/SP, and enrolled with the Individual Taxpayer's Registry (CPF/MF) under No. 232.318.908 -53; and (vi) José Écio Pereira da Costa Júnior, Brazilian citizen, married, business administrator and accountant, bearer of the Brazilian Identity Card (RG) No. 4.762.308, issued by SSP/SP, and enrolled with the Individual Taxpayer's Registry (CPF/MF) under No. 359.920.858 -15. The last four candidates are indicated as independent members. In accordance with Article 10 of CVM Instruction 481/09, information on the candidates supported by the Company's management is detailed in Exhibit II attached hereto.

4. Establishment of the amount of the global compensation of the Company's management for 2010.

We herein propose the global compensation of the management of the Company in an amount up to R\$9,695,281.00.

The relevant information for the analysis of the proposal concerning the compensation of the Company's management, as established by Article 12 of CVM Instruction 481/09, may be found under item 13 of the Company's Reference Form (*Formulário de Referência*), available at the Company's headquarters, in its Investors Relations website (<a href="www.gafisa.com.br/ri/">www.gafisa.com.br/ri/</a>), and in the websites of BM&FBOVESPA S.A. – Bolsa de Valores, Mercadorias e Futuros (<a href="www.bmfbovespa.com.br">www.bmfbovespa.com.br</a>) and of the Brazilian Securities Commission (<a href="www.cvm.gov.br">www.cvm.gov.br</a>).

## Extraordinary General Shareholders' Meeting:

1. Amendment to Article 5 and to other provisions of Company's Bylaws referred to in the Call Notice.

We herein propose the amendment to Article 5 and to other provisions of Company's Bylaws referred to in the Call Notice, as indicated in <u>Exhibit III</u> attached hereto. Aforementioned Exhibit III contains the draft of the Company's Bylaws, highlighting the proposed changes, as well as information on the ground and justification of each proposal and the analysis of the legal and economic effects of such proposed amendments, when appropriate, as required by Article 11 of CVM Instruction 481/09.

2. Consolidation of Company's Bylaws.

We herein propose the approval of the consolidated Bylaws of the Company in the form of Exhibit IV attached hereto.

3. Constitution of a fiduciary assignment over real estate properties.

We herein propose the approval, as guaranty for the Company's obligations under its the issuance of debentures, non-convertible into shares, in one single and indivisible lot, in one single series, with floating guarantee (*garantia flutuante*) and additional guarantees (including *in rem* guarantees), for public distribution ("the Issuance"), approved in the Extraordinary General Shareholders' Meeting held on November 16, 2009, of the constitution of a fiduciary assignment over the real estate properties of the projects financed by the 7th issuance, in favor of the Debenture Holder, represented by the Fiduciary Agent.

We herein propose the approval of the constitution of a fiduciary assignment over the real estate properties of the projects financed by the 7<sup>th</sup> issuance of debentures, non-convertible into shares, in one single and indivisible lot, in one single series, with floating guarantee (*garantia flutuante*) and additional guarantees (including *in rem* guarantees), for public distribution ("† Issuance"), approved in the Extraordinary General Shareholders' Meeting held on November 16, 2009, as guaranty for the Company's obligations under the 7<sup>th</sup> issuance, in favor of the Debenture Holder, represented by the Fiduciary Agent.

São Paulo, March 26, 2010

Management of Gafisa S.A.

# **EXHIBIT I**

(in accordance with Exhibit 9-1-II of CVM Instruction No. 481 of December 17, 2009)

# 1. Net profits of the fiscal year:

R\$213,541,457.80.

2. Global amount and amount per share of dividends, including interim dividends and interest on net equity (JCP):				
Global amount of dividends and JCP (gross)	R\$50,716,096.23			
Global amount of dividends and JCP (net)	R\$50,716,096.23			
Global amount of dividends	R\$50,716,096.23			
Global amount of JCP (gross)	-			
Global amount of JCP (net)	-			
Dividends				
Amount per share	R\$0.12 <sup>1</sup>			
JCP				
Amount per share (gross)	-			
Amount per share (net)	-			

3. Percentage of net profits of the fiscal year paid:				
Percentage on the net profit				
gross percentage	23.75%			
net percentage	23.75%			

4. Global amount and amount per share of dividends paid based on profit of preceding fiscal years:	
There was no payment in 2009 of dividends based on profits of preceding fiscal years.	

<sup>&</sup>lt;sup>1</sup> Value per share as of the date of the management proposal; treasury shares were not taken into account. Such value may be adjusted up to the date of the Annual General Shareholders' Meeting as a result of issuance of new shares by the Company.

# 5. After deduction of interim dividends and interest on net equity, information on:

a) Gross amount of dividend and of interest on net equity in a segregated form, per share of each share type and class.

Mandatory dividend paid: R\$50.716.096,23 corresponding to R\$0.12 per share (taking into account the share split approved on February 22, 2010), excluding treasury shares, which value may be adjusted up to the date of the Annual General Shareholders' Meeting as a result of further issuance of new shares by the Company

b) Term and conditions of payment of dividends and interest on net equity.

To be further determined by the Board of Directors.

c)Monetary adjustment and interest on dividends and on interest on net equity.

Not applicable.

d) Date of statement of the dividends and interest on net equity payment for purposes of identifying the shareholders entitled to such payment.

April 27, 2010.

- 6. In the event dividends or interest on net equity has been paid against profits registered in half-yearly balance sheets or balance sheets prepared in shorter periods:
- a) Amount of dividends or interest on net equity paid.
- b) Payments date.

Not applicable.

# 7. Comparative table indicating the following amounts per share for each share type and class:

# a) Net profits of the current fiscal year and of the 3 preceding fiscal years.

Fiscal year:	Fiscal Year Profit (R\$)		
2009	R\$213,541,457.80		
2008	R\$109,920,602.61		
20071	R\$91,639,781.23		
20061	R\$44,009,696.71		

<sup>&</sup>lt;sup>1</sup>The Company has re-presented its financial statements according to Brazilian GAAP for the years ending on December 31, 2006 and December 31, 2007 as a consequence of the adoption as from January 1, 2006 of the changes introduced by Law n. 11,638/07 and new rules enacted by CPC in 2008. Amounts previously presented: R\$113,602,924.00 in 2007 and R\$46,056,599.90 in 2006.

## b) Dividend and interest on net equity paid in the 3 preceding fiscal years.

2009	709 Total Value and Value Per Share (R\$)		
	R\$50,716,096.23		
Dividends	R\$0.12 per share <sup>2</sup>		
JCP (gross)	-		
JCP (net)	-		
2008	Total Value and Value Per Share (R\$)		
D'' 1 1-	R\$26,106,142.88		
Dividends	R\$0.20 per share		
JCP (gross)	-		
JCP (net)	-		
2007	Total Value and Value Per Share (R\$)		
Dividends	R\$26,980,694.26		
Dividends	R\$0.21 per common share		
JCP (gross)	-		
JCP (net)	-		
2006	Total Value and Value Per Share (R\$)		
D'' 1 1-	R\$10,988,246.60		
Dividends	R\$0.10 per common share		
JCP (gross)	-		
JCP (net)			

<sup>&</sup>lt;sup>2</sup> Value per share as of the date of the management proposal; treasury shares were not taken into account. Such value may be adjusted up to the date of the Annual General Shareholders' Meeting as a result of issuance of new shares by the Company.

# 8. Allocation of profits to legal reserve:

## a) Amount allocated to the legal reserve:

R\$10,677,072.89.

## b) Information on the calculation of the legal reserve:

Pursuant to Paragraph 2 of Article 36 of Company's Bylaws, 5% of net profit of the fiscal year shall be allocated to the legal reserve up to 20% of Company's share capital or up to the limit provided by Paragraph 1 of Article 193 of Law No. 6,404/76.

## 9. Fixed or minimum dividends:

## a) Information on the calculation of the fixed or minimum dividends.

Not applicable due to the fact that the Company does not issue preferred shares.

# b) Information on whether the profits of the fiscal year are sufficient to the full payment of fixed or minimum dividends.

Not applicable due to the fact that the Company does not issue preferred shares.

# c) Information on whether any portion of non-paid dividend is cumulative.

Not applicable due to the fact that the Company does not issue preferred shares.

# d) Information on the global amount of fixed or minimum dividends to be paid to each class of preferred shares.

Not applicable due to the fact that the Company does not issue preferred shares.

e) Information on the amount of fixed or minimum dividend to be paid per preferred share of each class.

Not applicable due to the fact that the Company does not issue preferred shares.

## 10. Mandatory dividend:

# a) Information on the calculation of the mandatory dividend according to Company's bylaws:

Pursuant to Paragraph 2 of Article 36 of Company's bylaws, after allocation of 5% of net profit of the fiscal year to the legal reserve up to the limit of 20% of Company's share capital or the limit provided by Paragraph \*t of Article 193 of Law No. 6,404/76, 25% of the balance, adjusted in accordance with Article 202 of Law No. 6,404/76, shall be paid as mandatory dividend to all Company's shareholders.

## b) Information on whether the mandatory dividend has been fully paid:

Mandatory dividend was fully paid.

## c) Information on retention of any portion of the mandatory dividend.

Not applicable due to the fact that mandatory dividend will be fully paid.

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## 11. Retention of Mandatory Dividend:

## a) Information on any withheld amount.

Not applicable, since there will be no retention of mandatory dividend.

b) Description of Company's financial condition, addressing aspects related to liquidity analysis, working capital and positive cash flows.

Not applicable, since there will be no retention of mandatory dividend.

# d) Reason for withholding mandatory dividend.

Not applicable, since there will be no retention of mandatory dividend.

## 12. Allocation of profit to the reserve for contingencies.

# a) Amount allocated to the reserve for contingencies.

Not applicable, since there will be no allocation to the reserve for contingencies.

# b) Information on the loss that was judged probable and its cause.

Not applicable, since there will be no allocation to the reserve for contingencies.

# c) Reasons why the loss was judged probable.

Not applicable, since there will be no allocation to the reserve for contingencies.

## d) Reasons for creation of the reserve.

Not applicable, since there will be no allocation to the reserve for contingencies.

## 13. Allocation of profit to the reserve for realizable profits.

## a) Amount allocated to the reserve for realizable profits.

Not applicable, since there will be no allocation to the reserve for realizable profits.

## b) Nature of the non-realized profit which gave reason to the creation of the reserve.

Not applicable, since there will be no allocation to the reserve for realizable profits.

### 14. Allocation of profit to statutory reserves.

# a) Provisions of the bylaws which authorizes the creation of the reserve.

Company's bylaws provides that an amount not greater than 71.25% of the net profit may be allocated to the creation of an Investment Reserve, for the purpose of financing the expansion of Company's and of its controlled companies' business, through subscribing for capital increases, creating new projects or participating in consortiums or other types of association, among other means of achieving the Company's corporate purpose. The amount allocated to this statutory reserve may not exceed 80% of Company's corporate capital. Should the reserve reach such limit, the shareholders in a general meeting shall decide on the allocation of the excess, either distributing it to the shareholders or using it to increase the capital of the Company.

## b) Amount allocated to the reserve.

Statutory Reserve		
Allocation proposal R\$152,148,282.68		

### c) Calculation of the amount to be allocated to the reserve.

Calculation of the Statutory Reserve (R\$)				
Net profit of the fiscal year R\$213,541,457.80				
Accrued losses	-			
Legal Reserve	R\$10,677,072.89			
Reserve for tax incentives (ICMS e IR)	-			
Sub-total	R\$202,864,384.91			
Dividends	R\$50,716,096.23			
Interest on net equity	-			
sub-total	R\$152,148,288.68			
Statutory Reserve	R\$152,148,288.68			

# 15. Retention of profits under approved budget:

a) Amount allocated to the reserve.

Not applicable, since there will be no allocation to such reserve.

b) Copy of the approved budget:

Not applicable, since there will be no allocation to such reserve.

# 16. Allocation of profit to reserve for tax incentives:

a) Amount allocated to the reserve.

Not applicable, since there will be no allocation to reserve for tax incentives.

b) Information on the nature of the allocation.

Not applicable, since there will be no allocation to reserve for tax incentives.

## **EXHIBIT II**

(in accordance with items 12.6 to 12.10 of Exhibit 24 of the CVM Instruction 480 of December 17, 2009)

# 1. Candidates to the Board of Directors indicated by the Company's management:

The management of the Company recommends the reelection of the current members of the Board of Directors, whose main information may be found below:

a) Name	b) Age	c) Profession	d) CPF or Passport Number	e) Position
Gary Robert Garrabrant	55 years old	Businessman	CPF/MF n. 743.170.831-91	Member of the Board of Dir
Thomas Joseph McDonald	45 years	Businessman	CPF/MF n°741.625.861/87	Member of the Board of Dir
Caio Racy Mattar	52 years	Civil Engineer	CPF/MF n° 034.118.768-24	Member of the Board of Directors Independent Me
Richard L. Huber	73 years	Businessman	CPF/MF n° 020.363.638-49	Member of the Board of Directors Independent Me
Gerald Dinu Reiss	65 years	Engineer	CPF/MF n° 232.318.908-53	Member of the Board of Directors Independent Me
José Écio Pereira da Costa Junior	58 years	Business Administrator and Accountant	CPF/MF n° 359.920.858-15	Board of Member of the B of Directors

ı	. <u>-</u>	b) Age	· ·	d) CPF or Passport Number	e) Position	Date	g) Investiture Date	h) Term of Office	Offices	j) Elected by the Majority Shareholder
					Independent Member	at the Annual Shareholders Meeting to be held on April 27, 2010.		Shareholders Meeting to be held in 2012.	the Company.	

# 2. Members of statutory committees, audit committees, risk committees, financial committees and compensation committee:

Not applicable.

#### 3. In relation to each candidate to the Board of Directors:

#### a) Curriculums:

Gary R. Garrabrant. In the last 5 years, he has acted as (i) Chief Executive Officer of Equity International, company whose main activity is the investment in real state companies; (ii) member of the Board of Directors of Construtora Tenda S.A., publicly-held company whose main activity is the development of real state projects; (iii) member of the Board of Directors of Gafisa S.A., publicly-held company whose main activity is the construction and the development of real state projects; (iv) Vice Chief Executive Officer of Homex, publicly-held company registered in the United States of America, whose main activity is the construction and the development of real state projects; (v) Officer of NH Hoteles, publicly-held company registered in Spain, whose main activity is holding interest in hotels; and (vi) Officer of Brazilian Finance and Real State S.A., publicly-held company whose main activity is the investment in real state companies. Construtora Tenda S.A. is a subsidiary of Gafisa S.A. and Equity International indirectly controls EI Fund IV Pronto, LLC and EIP Brazil Holdings, LLC, shareholders of Gafisa S.A., being the last three companies part of the same economic group.

Thomas J. McDonald. In the last 5 years, he has acted as (i) Strategic Officer of Equity International, company whose main activity is the investment in real state companies; (ii) member of the Board of Directors of Construtora Tenda S.A., publicly-held company whose main activity is the development of real state projects; (iii) member of the Board of Directors of Gafisa S.A., publicly-held company whose main activity is the construction and the development of real state projects; and (iv) member of the Board of Directors of BR Malls Participações S.A., publicly-held company whose main activity is holding interest in malls. Construtora Tenda S.A. is a subsidiary of Gafisa S.A. and Equity International indirectly controls EI Fund IV Pronto, LLC and EIP Brazil Holdings, LLC, shareholders of Gafisa S.A., being the last three companies part of the same economic group.

<u>Caio Racy Mattar</u>. In the last 5 years, he has acted as (i) Investment and Construction Officer and Vice Chief Executive Officer of Companhia Brasileira de Distribuição, publicly-held company whose main activity is the commercialization of products; (ii) member of the Board of Directors of Sendas Distribuidora S.A.; (iii) member of the Board of Directors of Paramount Têxteis Indústria e Comércio S.A., publicly-held company whose main activity is the manufacturing, commercialization, import and export of textile products; and (iv) member of the Board of Directors of Gafisa S.A., publicly-held company whose main activity is the construction and the development of real state projects. None of the companies above is part of the economic group of Gafisa S.A.

<u>Richard L. Huber</u>. In the last 5 years, he has acted as (i) Chief Executive Officer and member of the Board of Directors of American Comercial Barge Line, company whose main activity is the inland marine transportation in the

Mississipi River; (ii) member of the Board of Directors of Covanta Energy Corporation, company whose main activity is the transformation of waste in electricity, (iii) member of the Board of Directors of AquaBounty Technology, company whose main activity is the development of a transgenic fish; and (iv) member of the Board of Directors of Gafisa S.A., publicly-held company whose main activity is the construction and the development of real state projects. None of the companies above is part of the economic group of Gafisa S.A.

Gerald Dinu Reiss. In the last 5 years, he has acted as (i) Officer of Reiss & Castenheira Consultoria e Empreendimentos Ltda., company whose main activity is the business consult, being responsible for projects involving business restructuring; (ii) member of the Board of Directors of Odontoprev S.A., publicly-held company whose main activity is to operate private dental care insurance plans; (iii) member of the Board of Directors of Gafisa S.A., publicly-held company whose main activity is the construction and the development of real state projects; and (iv) member of the Board of Directors of Companhia Brasileira de Distribuição, publicly-held company whose main activity is the commercialization of products. Besides, he has acted as Planning and Development Officer of Grupo Ultra, as member of the Board of Directors of CAEMI Mineração e Metalúrgica S.A., and as member of the Board of Directors of Petróleo Brasileiro S.A. - Petrobrás. None of the companies above is part of the economic group of Gafisa S.A.

José Écio Pereira da Costa Junior. In the last 5 years, he has acted as (i) Auditing Partner of Deloitte Touche Tohmatsu Auditores Independentes S/C Ltda., company whose main activity is the auditing, tax and managerial consulting; (ii) Partner and Officer of JEPereira Consultoria em Gestão de Negócios S/S Ltda, company whose main activity is the managerial consulting in general; (iii) member of the Board of Directors and President of the Audit Committee of Gafisa S.A., publicly-held company whose main activity is the construction and the development of real state projects; (iv) member of the Audit Committee of Zamprogna S.A., and (v) member of the Audit Committee of Fibria S.A. None of the companies above is part of the economic group of Gafisa S.A.

## b) Judicial and administrative convictions (including criminal):

Mr. **Gary Robert Garrabrant** states, to all legal purposes that, in the last 5 years, he has not been subject to effects of any criminal conviction, of any conviction or imposition of penalty under an administrative proceeding before the Brazilian Security and Exchange Commission (CVM) and of any final conviction not subject to appeal, whether in judicial or administrative sphere, that may have resulted in the suspension or the inability to practice any professional or commercial activity.

Mr. **Thomas J. McDonald** states, to all legal purposes that, in the last 5 years, he has not been subject to effects of any criminal conviction, of any conviction or imposition of penalty under an administrative proceeding before the Brazilian Security and Exchange Commission (CVM) and of any final conviction not subject to appeal, whether in judicial or administrative sphere, that may have resulted in the suspension or the inability to practice any professional or commercial activity.

Mr. Caio Racy Mattar states, to all legal purposes that, in the last 5 years, he has not been subject to effects of any criminal conviction, of any conviction or imposition of penalty under an administrative proceeding before the Brazilian Security and Exchange Commission (CVM) and of any final conviction not subject to appeal, whether in judicial or administrative sphere, that may have resulted in the suspension or the inability to practice any professional or commercial activity.

Mr. **Richard L. Huber** states, to all legal purposes that, in the last 5 years, he has not been subject to effects of any criminal conviction, of any conviction or imposition of penalty under an administrative proceeding before the Brazilian Security and Exchange Commission (CVM) and of any final conviction not subject to appeal, whether in judicial or administrative sphere, that may have resulted in the suspension or the inability to practice any professional or commercial activity.

Mr. **Gerald Dinu Reiss** states, to all legal purposes that, in the last 5 years, he has not been subject to effects of any criminal conviction, of any conviction or imposition of penalty under an administrative proceeding before the Brazilian Security and Exchange Commission (CVM) and of any final conviction not subject to appeal, whether in judicial or administrative sphere, that may have resulted in the suspension or the inability to practice any professional or commercial activity.

Mr. **José Écio Pereira da Costa Junior** states, to all legal purposes that, in the last 5 years, he has not been subject to effects of any criminal conviction, of any conviction or imposition of penalty under an administrative proceeding before the Brazilian Security and Exchange Commission (CVM) and of any final conviction not subject to appeal, whether in judicial or administrative sphere, that may have resulted in the suspension or the inability to practice any professional or commercial activity.

## 3. Marital relationships, stable partnerships or family relationships up to second degree between:

# a) members of the management of the Company:

There is no marital relationship, stable partnership or family relationship up to second degree involving the candidates to the Board of Directors, whether between them or with other members of the management of the Company.

Besides, in accordance with the Company's Code of Ethics, it is not allowed to hire employees' relatives of 1st degree father, mother, sons/daughters, brothers/sisters, spouses, cousins, uncles/aunts and nephews/nieces. It is also not allowed stable relationships among employees.

# b) (i) members of the management of the Company and (ii) members of the management of companies directly or indirectly controlled by the Company.

There is no marital relationship, stable partnership or family relationship up to second degree existent involving the candidates to the Board of Directors and members of the management of direct and indirect controlled companies of the Company.

Besides, in accordance with the Company's Code of Ethics, controlled companies are not allowed to hire relatives of 1st degree of employees of the Company: father, mother, sons/daughters, brothers/sisters, spouses, cousins, uncles/aunts and nephews/nieces. Stable relationships between employees of the Companies and employees of companies directly or indirectly controlled by the Company are also not allowed.

c) (i) members of the management of the Company or of its controlled (whether directly or indirectly) companies and (ii) direct or indirect controlling shareholders of the Company.

There is no situation as the one described above.

d) (i) members of the management of the Company and (ii) members of the management of direct or indirect controlling shareholders of the Company.

There is no situation as the one described above.

4. Subordination relation, rendering of services or control sustained in the preceding 3 fiscal years between the candidates to the Board of Directors and:

a) a company directly or indirectly controlled by the Company
Not applicable.

# b) direct or indirect controlling shareholder of the Company

Not applicable.

# c) supplier, client, debtor or creditor of the Company, of their controlled companies or controllers, or of controlled companies of any of the aforementioned persons, if relevant.

The Code of Ethics of the Company forbids any relationship of this kind.

Additionally, in accordance with internal regulation of the Audit Committee of the Company, such Committee is responsible to establish the guidelines for the Company for hiring employees or ex-employees of independent auditors.

### **EXHIBIT III**

### III.1. DRAFT OF THE BYLAWS HIGHLIGHTING PROPOSED CHANGES

## **GAFISA S.A.**

CNPJ/MF no. 01.545.826/0001-07 NIRE 35.300.147.952

**Publicly-Held Company** 

CVM no. 01610-1

### **BYLAWS**

# <u>CHAPTER I</u> NAME, HEADQUARTERS, PURPOSE AND DURATION

- **Article 1.** Gafisa S.A. (the "Company") is a publicly-held corporation with authorized capital, governed by these Bylaws and applicable law.
- **Article 2**. The Company's headquarters and forum are located in the city of São Paulo, State of São Paulo. The Company may, by resolution adopted by the Board of Directors, change the address of its headquarters, and open, transfer and extinguish branches, agencies, offices, warehouses, representation offices and any other establishments anywhere within Brazilian territory or abroad.
- § 1. <u>Sole Paragraph</u>. The power to open, transfer and extinguish branches, agencies, offices, warehouses, representation offices and any other establishments anywhere within Brazilian territory or abroad referred to in this article may, by resolution adopted by the Board of Directors, be delegated to the Chief Executive Officer.
- **Article 3**. The Company's purposes are: (i) to promote and develop real estate projects of any kind, whether its own or those of third parties, in the latter case as contractor and agent; (ii) to purchase and sell real estate of any kind; (iii) to perform civil construction and provide civil engineering services; and (iv) to develop and implement marketing strategies for its own or third parties' real estate projects.

**Sole Paragraph**. The Company may hold interests in any other companies, in Brazil or abroad, upon approval granted by means of a resolution adopted by the Board of Directors, except <u>in the situation</u> provided in Art.<del>21 (r) and Art. 30</del> 34, §1, in which case prior approval of the Board of Directors will not be required.

Article 4. The Company has an indefinite term of duration.

#### **CHAPTER II**

## **CAPITAL AND SHARES**

Article 5. The capital of the Company is R\$ 1,627,274,152,14, 2.691.217.592,78, which is fully paid-in and divided into 334,154, 419.336.274 common shares, all registered, book-entry and without par value.

- § 1. The cost of share transfer services charged by the account agent shall be borne by the shareholders, subject to such limits as may be imposed by applicable legislation.
- § 2. Each common share carries the right to one vote on resolutions at General Meetings of Shareholders.
- § 3. The Company may not issue preferred shares or participation certificates (partes beneficiárias).
- § 4. For purposes of reimbursement, the value of the Company's shares shall be based on the Company's economic value, as determined by an appraisal carried out by a specialized firm appointed in the manner provided for in Article 45 of Law 6404/76.
- **Article 6**. The capital of the Company may be increased by resolution adopted by the Board of Directors, without need for an amendment to these Bylaws. The resolution approving the increase shall fix the terms and conditions for the issuance of shares, subject to a limit of 600,000,000 (six hundred million) common shares.
- **Sole Paragraph**. The Company may, within the limit of its authorized capital and by resolution adopted by the shareholders in General Meeting, grant share purchase options to (i) its officers, directors and employees, or (ii) individuals who provide services to it or to any company under its control.
- **Article 7**. The Company may reduce or exclude the time period for the exercise of preemptive rights on the issuance of shares, debentures convertible into shares or subscription bonuses which are placed by means of sale on a stock exchange, public subscription or share swap in a mandatory public tender offer pursuant to articles 257 to 263 of Law 6404/76. Pursuant to article 171§3 of Law 6404/76, there shall be no preemptive rights on the grant and exercise of the share purchase options.

### **CHAPTER III**

## GENERAL MEETING OF SHAREHOLDERS

- **Article 8**. A General Meeting of Shareholders shall be held, on an ordinary basis, in the first four (4) months following the end of the fiscal year and on an extraordinary basis whenever required by law or the Company's interests.
- § 1. General Meetings of Shareholders shall be called in the manner provided for by law. Regardless of the formalities for calling General Shareholders' Meetings, any General Meeting attended by all shareholders shall be considered to have been regularly called.
- § 2. General Meetings of Shareholders shall be called to order and chaired by the Chairman of the Board of Directors or, in his absence, by a shareholder appointed by the shareholders at the General Meeting. The Chairman of the General Meeting shall choose one of those present at the meeting to act as secretary.
- § 3. Prior to the call to order, the shareholders shall sign the "Book of Attendance" (*Livro de Presença de Acionistas*), giving their name and residence and the number of shares they hold.
- § 4. The list of shareholders present at the meeting shall be closed by the Chairman immediately after the General Meeting is called to order.
- § 5. Shareholders which appear at a General Meeting after the list of shareholders present at the meeting has been closed may participate in the meeting but shall not have the right to vote on any resolution.
- **Article 9**. In addition to the matters provided for by the law, the Shareholders in General Meeting shall:

a) decide on the Company's exit from the Novo Mercado of the São Paulo Stock Exchange – BOVESPA ("Novo Mercado"), which shall be communicated to the São Paulo Stock Exchange – BOVESPA in writing, 30 (thirty) days in advance;

b) subject always to the provisions of Article 11, choose, from among the three qualified institutions indicated on a list prepared by the Board of Directors, the institution which shall be responsible for the preparation of an appraisal report for shares issued by the Company, for the purposes of exiting the Novo Mercado, cancellation of the Company's registration as a publicly-held company or mandatory public tender offer; and

c) resolve cases on which these Bylaws are silent, subject to the provisions of Law 6404/76.

**Sole Paragraph**. In the event of cancellation of the Company's registration as a publicly-held company or its exit from the Novo Mercado, due to listing of the Company's shares for trading off the Novo Mercado or to a corporate reorganization in which the shares of resulting company are not admitted for trading on the Novo Mercado, the public tender offer to be made by the Controlling Shareholder or the Company, as applicable, shall have a minimum offer price which is equal to the economic value determined in the appraisal report referred to in Article 9(b) and which complies with the Novo Mercado Listing Rules.

Article 10. The choice of the specialized institution or firm responsible for the determination of the Company's Economic Vyalue, referred to in Article 9(b) of these Bylaws, shall be made by the majority of votes cast by holders of Outstanding Shares present at the General Meeting in question, blank votes not being computed. The quorum for the General Meeting shall be shareholders representing at least 20% of the total number of Outstanding Shares, at first call, and on second call, shareholders representing any number of Outstanding Shares.

## § 1. For purposes of these Bylaws:

"Outstanding Shares" means all the shares issued by the Company, with the exception of shares held by the Controlling Shareholder, by persons related to the Controlling Shareholder or by the Company's officers and directors and treasury shares:

"Controlling Shareholder" means the shareholder or Shareholder Group that exercises Control of the Company; "Shareholder Group" means a group of two or more persons (a) that are bound by contracts or agreements of any nature, including shareholders' agreements, whether written or oral and whether directly or through Controlled Companies, Controlling Companies or companies under Common Control; or (b) among whom there is a direct or indirect Control relationship; or (c) that are under Common Control; or (d) that represent a common interest. Examples of persons representing a common interest include (i) a person that holds a direct or indirect interest of 15% (fifteen percent) or more in the capital of the other person; and (ii) two persons that have a third investor in common which holds a direct or indirect interest of 15% (fifteen percent) or more in the capital of the first two persons. Joint ventures, investment funds or clubs, foundations, associations, trusts, condominiums, cooperatives, security portfolios, universalities of rights and any other form of organization or enterprise of any kind, whether constituted in Brazil or abroad, shall be considered to be part of the same Shareholder Group whenever two or more of such entities: (x) are administered or managed by the same legal entity or by parties related to the same legal entity; or (y) have the majority of their managers or administrators in common;

"Control" (and the related terms "Controlling Company", "Controlled Company" and "under Common Control") means the power effectively used to direct corporate activities and orient the functioning of the Company's corporate bodies, whether directly or indirectly and whether de facto or de jure. There is a relative presumption that the person or Shareholder Group holding shares that gave it an absolute majority of votes of the shareholders present at the last three General Shareholders' meetings holds Control, even if such person or Shareholder Group does not hold an absolute majority of the Company's voting capital; and

"<u>Diffuse Control</u>" means Control exercised by a shareholder holding less than 50% (fifty percent) of the Company's capital, or by shareholder(s) which do not constitute a Shareholder Group.

**Article 11**. In the event the Company exits the Novo Mercado or its registration as a publicly-held company is cancelled, the costs incurred for the preparation of the appraisal report referred to in Article 9(b) shall be borne entirely by the Controlling Shareholder or by the Company, if the Company is offeror, as applicable.

## **CHAPTER IV**

## **MANAGEMENT**

## SECTION IV.I. - GENERAL RULES

**Article12**. The Company is managed by the Board of Directors (*Conselho de Administração*) and the Executive Board (*Directoria*).

**Article 13**. The members of the Board of Directors and the Executive Board shall be invested in their respective offices within thirty days from the date they were appointed, by signing an instrument of investiture in the appropriate book, and shall remain in office until the investiture of the newly-elected members of the Company's management.

**Sole Paragraph**. The investiture of the members of the Board of Directors and the Board of Executive Officers in their respective offices is conditional upon (i) the execution of the Statement of Consent from Senior Managers (*Termo de Anuência dos Administradores*) provided for under the Novo Mercado Listing Rules; and (ii) adherence to the Manual for Disclosure and Use of Information and Policy for Trading in Securities Issued by the Company (*Manual de Divulgação e Uso de Informações e Política de Negociação de Valores Mobiliários de Emissão da Companhia*), by executing an instrument to that effect.

**Article 14**. The Board of Directors may create advisory committees to assist the members of the Board of Directors, and determine the composition and specific responsibilities of such committees.

**Article 15**. The Shareholders in General Meeting shall determine, on an individual or global basis, the remuneration of the Company's directors, officers and members of its advisory committees. Where the remuneration is fixed on a global basis, the Board of Directors shall determine the amounts to be paid to each individual. Where applicable, the Board of Directors shall also distribute the share in profits fixed by the Shareholders in General Meeting.

# SECTION IV.II. - BOARD OF DIRECTORS (CONSELHO DE ADMINISTRAÇÃO)

**Article 16**. The Board of Directors is composed of at least five (5) and no more than nine (9) effective members (the election of alternates being permitted), all of whom shall be shareholders, elected and removable at any time by the Shareholders in General Meeting, with an unified term of office of two (2) years, re-election being permitted.

**Article 17.** At least 20% of the effective members of the Board of Directors shall be Independent Members.

- § 1. When a fractional number of directors results from compliance with the percentage referred to above, the fraction shall be rounded (i) to the next highest whole number, where the fraction is 0.5 or greater; and (ii) to the next lowest whole number, where the fraction is less than 0.5.
- § 2. For purposes of these Bylaws, "Independent Member" is one who: (i) has no relationship with the Company except for an interest in its capital; (ii) is not a Controlling Shareholder, nor a spouse or relative up to the second degree of the Controlling Shareholder, and is not now and has not been, in the past three years, related to a company or entity related to the Controlling Shareholder (persons related to public institutions of education and/or research are excluded from this restriction); (iii) has not been, in the past three years, an employee or officer of the Company, the Controlling Shareholder or a company controlled by the Company; (iv) is not a direct or indirect supplier or purchaser of the Company's services and/or products of the Company, in a degree that implies loss of independence; (v) is not an employee, officer or director of a company or entity offering services and/products to, or requesting services and/or products from, the Company; (vi) is not a spouse or relative up to the second degree of any of the Company's officers or directors; and (vii) does not receive any remuneration from the Company except that payable to directors (cash earnings generated by holdings in the Company's capital are excluded from this restriction).
- § 3. Members of the Board of Directors elected in the manner provided for in Article 141 §§4 and 5 of Law 6404/76 shall also be considered to be Independent Members.
- **Article 18**. The Board of Directors shall have a Chairman, who shall be elected by the favorable vote of a majority of the effective members. In the event of incapacity or temporary absence of the Chairman, the chairmanship shall be assumed by the member previously designated by the Chairman, or, in the absence of a previous designation, by such member as the remaining members shall appoint.
- § 1. Pursuant to article 150 of Law 6404/76, in the case of vacancy of a sitting member of the Board of Directors, the remaining members of the Board of Directors shall indicate one substitute, who shall remain in the office until the next General Meeting to be held after that date, when a new board member shall be elected to finish the mandate. An Independent Board Member, in accordance with the Novo Mercado Listing Rules, shall only be substituted by another Independent Board Member.
- § 2. For the purposes of this Bylaws, vacancy will occur in case of death, permanent incapacity, resignation, removal or unjustified absence of the board member for more than three consecutive meetings.
- § 3. Respecting the provision of the head of this Article in relation to the Chairman, in case of the temporary absence of any member of the Board of Directors, such member shall be replaced by another board member appointed by the absent member, holding a power-of-attorney with specific powers. In this case, the substitute of the absent board member, besides his own vote, shall state the vote of the absent board member. An Independent Board Member, in accordance with the Novo Mercado Listing Rules, shall only be substituted by another Independent Board Member.

Article 19. The Board of Directors shall meet at least quarterly. Meetings of the Board of Directors shall be called by the Chairman, or by at least two effective members, by written notice containing the agenda for the meeting, in addition to the place, date and time of the meeting. Board of Directors' meetings shall be called at least five days in advance. Regardless of the formalities for calling meetings, any meeting attended by all members of the Board of Directors shall be considered to have been regularly called.

- **Article 20**. The quorum for Board of Directors' meetings shall be four members. Resolutions shall be adopted by the favorable vote of a majority of members present at the meeting, and the Chairman shall have, in addition to his own vote, a casting vote in the event of a tie.
- § 1. The decisions of the Board of Directors shall be recorded in minutes, which shall be signed by the members present at the meeting.
- § 2. Directors may be represented at meetings of the Board of Directors by another director, to whom special powers have been granted. The directors may also participate in meetings by telephone or video conference, and, in that event, shall be considered to be present at the meeting and shall confirm their vote by written statement sent to the Chairman by letter, facsimile transmission or e-mail immediately after the end of the meeting. Upon receipt of statement of confirmation, the Chairman shall have full powers to sign the minutes of the meeting on behalf of the member in question.
- **Article 21**. It addition to such other powers and duties conferred on it by law and these Bylaws, the Board of Directors shall have powers to:
- a) fix the general direction of the Company's business;
- b) approve the Company's annual operating budget and business plan, and any changes thereto (provided, however, that until such new budget or plan has been approved, the most recently approved budget or plan shall prevail);
- c) attribute, from the global amount of remuneration fixed by the Shareholders in General Meeting, the monthly compensation of each of the members of the Company's management and advisory committees, in the manner provided for in Article 15 of these Bylaws;
- d) elect and remove the Company's officers and determine their powers and duties, in accordance with the provisions of these Bylaws;
- e) supervise the officers' management of the Company, examine at any time the Company's books and documents, and request information on contracts entered into or about to be entered into by the Company and any other acts;
- f) determine the general compensation criteria and the benefit policies (indirect benefits, shares in profits and/or sales) for the senior management and those holding management positions in the Company;
- g) instruct the votes related to the global remuneration of management to be cast by Company's representative at the General Meeting of Shareholders of the companies where the Company holds an equity interest, except for the wholly-owned subsidiaries or special purpose companies;
- h) in accordance with a plan approved by the Shareholders in General Meeting, grant share purchase options to the Company's officers, directors or employees, or to individuals who rendered services to the Company or to any company under its control, with the exclusion of shareholders' pre-emptive rights over the grant of such share purchase options or the subscription of the corresponding shares;
- i) call General Shareholders' Meetings;
- j) submit to the Shareholders in General Meeting any proposed amendment to these Bylaws;
- k) issue its opinion on the Executive Board's management report and accounts, and authorize the distribution of interim dividends;

- 1) attribute to the Company's directors and officers their share in the profits shown on the Company's balance sheets, including interim balance sheets, subject always to the limits and other provisions under the law and these Bylaws;
- m) authorize any change in the Company's accounting or report presentation policies, unless such change is required by the generally accepted accounting principles in the jurisdictions in which the Company operates;
- n) appoint and dismiss the Company's independent auditors;
- o) approve the issue of shares or subscription bonuses up to the limit of the Company's authorized capital, determining the issue price, the manner of subscription and payment and other terms and conditions for the issuance, and determining also if preemptive rights over the shares to be issued shall be granted to shareholders in the case provided for in the Article 7 of these Bylaws;
- p) approve the issue of simple non-convertible debentures, without real security;
- q) approve the Company's acquisition of its own shares, to be held in treasury or for cancellation;
- r) unless provided for in the annual budget or in the business plan then in effect, approve business transactions and contracts of any kind between the Company and its shareholders, directors and/or officers, or between the Company and the direct or indirect controlling shareholders of the Company's shareholders;
- s) authorize, in advance: (i) the execution by the Company of any contract, including, for the purposes of illustration, contracts for the acquisition of assets or interests in other companies; or (ii) the grant, by the Company, of loans, financing or real or personal security in favor of its controlled companies (with the exception of special purpose companies in which the Company holds 90% or more of the total and voting capital) or third parties, provided always, in the cases contemplated in items (i) and (ii) above, that the contracts involve transactions with a term greater than 48 (forty-eight) months (with the exception of contracts with public utilities providers and other contracts which have uniform terms and conditions, which shall not be subject to prior approval by the Board of Directors) or an amount greater than R\$15,000,000.00 or 1.5% of the Company's total consolidated assets (the "Reference Value");
- t) approve any change in the Company's headquarters, and the opening, transfer or extinction of branches, agencies, offices, warehouses, representation offices and any other establishments anywhere within Brazilian territory or abroad, with the exception of the incorporation of, or acquisition of interests in, special purpose companies ("SPCs") and/or consortiums which have as their corporate purpose the promotion, management, development, construction and sale of real estate projects, which shall be subject only to the provisions of Art 3034, §1;
- u) authorize the acquisition, alienation, transfer, assignment, encumbrance or other form of disposal, including contribution to the capital of another company, for any reason of a substantial part of the Company's permanent assets, permanent assets being understood to be the set of assets on which the Company's business is based, in amounts greater than the Reference Value (as defined in item (s) above), when such transactions are not provided for in the annual budget;
- v) approve, in advance, any application by the Company for a decree of bankruptcy or judicial or extrajudicial recovery; and

w) establish the list of three qualified institutions to be submitted to the General Shareholders Meeting for the purposes of Article 5-§49 (b) of these Bylaws, with respect to the preparation of the appraisal report of the Company's shares for purposes of exiting the Novo Mercado, cancellation of registration as a publicly-held company registration or public tender offer.

# SECTION IV.III. - EXECUTIVE BOARD (DIRETORIA)

**Article 22**. The Executive Board is the corporate body that represents the Company, and is responsible for performing all acts of management related to the Company's business.

**Article 23**. The Executive Board is not a collegiate body, but it may meet whenever necessary to deal with operational matters, at the discretion of the Chief Executive Officer, who shall also chair the meeting.

**Sole Paragraph.** The quorum for meetings of the Executive Board is a majority of the Company's officers.

**Article 24**. In the event of a vacancy on the Executive Board, or incapacity of an officer, the Board of Directors shall elect a new officer or appoint a substitute from among the remaining officers, and in both cases shall fix the term of office and remuneration of the new officer or substitute.

**Article 25**. The Executive Board is composed of at least two (2) and no more than eight (8) officers, all resident in Brazil, who may but need not be shareholders. The officers shall be elected by the Board of Directors for a term of three (3) years, re-electing being permitted, and may be removed by it at any time.

Article 26. From among the The officers of the Company shall, one shall be appointed as Chief Executive Officer (Diretor Presidente), one Chief Financial Officer (Diretor Financeiro), one Investor Relations Officer (Diretor de Relações com Investidores), Superintendent Officer of Construction (Diretor Superintendente de Construção), Superintendent Officer of Incorporation (Diretor Superintendente de Incorporação) and Institutional Relations Officer (Diretor de Relações Institucionais), and the remaining officers shall have no specific designation. Accumulation of functions is allowed.

Article 27. The Chief Executive Officer has the following powers and responsibilities:

- a) to submit for approval by the Board of Directors the annual work plans and budgets, investment plans and new programs to expand the Company and its subsidiaries, causing the plans, budgets and programs to be carried out on the approved terms;
- b) to formulate the Company's operating strategies and directives and to establish the criteria for executing the resolutions adopted at the General Shareholders' Meetings and meetings of the Board of Directors, with the participation of the other officers;
- c) to supervise all the Company's activities;
- d) to coordinate and supervise the work of the Executive Board, and to call and chair its meetings; and e) to perform such other duties as may be assigned by the Board of Directors.

**Article 28.** In addition to such other functions as may be assigned by the Board of Directors, the Investor Relations Officer is responsible for providing information to investors, the Brazilian Securities Commission (*Comissão de Valores Mobiliários – CVM*) and the São Paulo Stock Exchange (BOVESPA), and for maintaining the Company's registration up to date, in accordance with the regulations issued by the CVM.

## Article 29. The duties of the Chief Financial Officer and each of the are:

- a) to be responsible for the Company's budget control and management, monitoring indicators and analyzing reports to consolidate the budget, aiming to reach budget goals and to provide key managerial information;
- b) to define Company's strategies and guidelines, through the annual planning of actions and the preparation of the budget, jointly with the other officers;
- c) to ensure that the Controller's department, including the control of management and of costs, provides indicators for decision-making, detecting elements that may influence the Company's results;
- d) to ensure the efficiency of payment and receipt operations, as well as of the credit analysis and lending, through the definition of guidelines and policies, aiming to reduce events of default and to ensure Company's financial health;
- e) to be responsible for the control of cash flow and investments aiming to maximize the financial result, within risk levels accepted by the Company; (f) to perform investments feasibility studies related to new business, mergers and acquisitions in order to give support for decision-making;
- f) to ensure the due application of the tax law and assessment of corporate income tax and its ancillary obligations, defining tax rules and proceedings, aiming to exempt the Company from tax risks;
- g) to participate in executive committee meetings, in order to take decisions and define strategies jointly with the other officers, aiming at the Company's development and success; and
- h) to ensure that the Personnel and Management department carries out actions and programs promoting attraction, retention, productivity and qualification of Company's human resources.

## **Article 30 - The duties of the Superintendent Officer of Construction are:**

- a) to comprise the accompaniment of short, medium and long term strategies and business plans of all construction areas, aiming to maximize the profitability and the financial results of such unit;
- b) to define short, medium and long term guidelines for the Company's strategic planning, having them transmitted to the other officers to cause their implementation, aiming to ensure financial and market results defined by the Board of Directors;
- c) to approve and to ensure the compliance with the Company's budget, monitoring reports periodically, with a view to keep its control, to perform analysis and to propose actions, aiming to reach the goals established for the region;
- d) to ensure that the Personnel department carries out actions and programs promoting attraction, retention, productivity and qualification of Company's human resources;
- e) to ensure that Controllership, Planning and Control and Management departments provide services which meet internal clients needs, contributing to the organization of managerial information for decision-making and keeping the teams engaged in improving Company's business;

f) to provide guidelines and to monitor the budget aiming at the feasibility of new undertakings;
g) to ensure the due management of the Company's funds as well as the relation between assets and liabilities,
through the analysis of risk of liabilities costs variation, in order to ensure the Company's financial health;
h) to represent the Company before clients, press, market and legal, corporate and governmental bodies,
protecting Company's interests and watching over Company's image; and
i) to arrange new partnerships aiming at the feasibility of new undertakings.

## **Article 31 - The duties of the Superintendent Officer of Incorporation are:**

- a) to comprise the management of incorporations through the definition and the accompaniment of short, medium and long term strategies and business plans of all unit areas aiming to maximize the Company's profitability and financial results;
- b) to define short, medium and long term guidelines for the Company's strategic planning, having them transmitted to the other officers to cause their implementation, aiming to ensure financial and market results defined by the Board of Directors;
- c) to approve and to ensure the compliance with the Company's budget, monitoring reports periodically, with a view to keep its control, to perform analysis and to propose actions, aiming to reach the goals established for the region;
- d) to place the Company in the market through the development and maintenance of its image and products in order to keep its visibility before current and potential clients;
- e) to ensure that the Personnel department carries out actions and programs promoting attraction, retention, productivity and qualification of Company's human resources;
- f) to ensure that Controllership, Planning and Control and Management departments provide services which meet internal clients needs, contributing to the organization of managerial information for decision-making and keeping the teams engaged in improving the Company's business;
- g) to accompany the development of new products as well as to monitor national and foreign markets, specially competing companies, aiming to keep Company's competitiveness;
- h) to ensure the due management of the Company's funds as well as the relation between assets and liabilities, through the analysis of risk of liabilities costs variation, in order to ensure the Company's financial health; i) to represent the Company before clients, press, market and legal, corporate and governmental bodies, protecting Company's interests and watching over the Company's image;

i) to monitor and to guide the real state counsel; and

k) to accompany actions and results of marketing and sales, monitoring performance indicators, actions of communication and of institutional and products marketing as well as identifying new business opportunities.

## **Article 32 - The duties of the Institutional Relations Officer are:**

- a) comprise the contact with all public agencies and professional associations, giving support to land regularization proceedings;
- b) to give support to the search of new incorporation partners;
- c) to be responsible for the Company's police/strategy on public and governmental relations, including relations with authorities, governmental agencies, press, institutions and the community; and
- d) to coordinate events, to promote and participate in communitarian programs and to perform duties in order to contribute to the Company's image.
- **Article 33 The other** officers without specific designation shall have the functions attributed to them by the Board of Directors.

**Article 3034.** The Company shall be represented, and shall only be considered to be validly bound, by the act or signature of:

- a) any two officers;
- b) any officer acting jointly with an attorney-in-fact with specific powers; or
- c) two attorneys-in-fact with specific powers.
- § 1. The Company shall be represented in accordance with the immediately preceding provisions of this Article in the incorporation of, or acquisition of interests in, special purpose companies ("SPCs") and/or consortiums which have as their corporate purpose the planning, promotion, development, income generation and sale of real estate projects.
- § 2. The Company may be represented by a single officer, without the formalities provided for in this Article 3034, for the purposes of receiving service of process or notice and giving testimony on behalf of the Company.
- § 3. Powers of attorney shall always be granted or revoked by any two officers, who shall establish the powers of the attorney-in-fact. Except in the case of powers of attorney granted to represent the Company in legal proceedings, powers of attorney shall not have a term of more than two (2) years.

# <u>CHAPTER V</u> AUDIT COMMITTEE (CONSELHO FISCAL)

**Article 3135.** The Audit Committee shall be installed only at the request of shareholders and shall have the powers, duties and responsibilities established by law. The Audit Committee shall cease functioning at the first General Shareholders' Meeting following its formation, and its members may be re-elected.

**Article 3236.** The Audit Committee is composed of three (3) effective members and an equal number of alternates, all elected by the Shareholders in General Meeting.

§ 1. The remuneration of the members of the Audit Committee shall be fixed at the General Shareholders' Meeting at which they are elected.

§ 2. The investiture of the members of the Audit Committee members is conditional upon their execution of the Statement of Consent from Audit Committee Members (*Termo de Anuência dos Membros do Conselho Fiscal*) provided for under the Novo Mercado Listing Rules.

Article 3337. The Audit Committee shall meet whenever necessary, at the call of any of its members, and its resolutions shall be recorded in minutes.

# <u>CHAPTER VI</u> FISCAL YEAR, BALANCE SHEET AND RESULTS

**Article 3438.** The fiscal year shall begin on January 1st and end on December 31st of each year. At the end of each fiscal year and each calendar quarter, the financial statements provided for by law shall be prepared.

**Article 3539.** The Company, by resolution of the Board of Directors, may draw up half-yearly, quarterly or monthly balance sheets, and declare dividends on account of the profits shown on such balance sheets. The Company, by resolution of the Board of Directors, may also declare interim dividends on account of accumulated profits or profit reserves shown on the last annual or half-yearly balance sheet.

- § 1. The dividends distributed under the terms of this Article 3539 shall be attributed to the mandatory dividend.
- § 2. The Company may pay interest on its own capital, to be credited to annual or interim dividends.

**Article 3640.** Prior to any distribution, any accumulated losses and provision for income tax shall be deducted from the profits for the year.

- § 1. From the amount calculated in accordance with this Article, the profit shares of the members of the Company's management shall be calculated, subject to the legal maximum, to be distributed according to the rules established by the Board of Directors.
- § 2. After the deduction referred to in the preceding paragraph, the following allocations shall be made from the net profits for the year:
- a) 5% (five percent) to the legal reserve, until the legal reserve is equal to 20% (twenty percent) of the paid-up capital or attains the limit established in Article 193 §1 of Law 6404/76;
- b) from the remaining net profits for the year, after the deduction referred to in item (a) of this Article and the adjustment provided for in Article 202 of Law 6404/76, 25% (twenty-five percent) shall be allocated to payment of the mandatory dividend to all shareholders; and
- c) an amount not greater than 71.25% (seventy-one and twenty-five one-hundredths percent) of the net profits shall be allocated to the creation of an Investment Reserve, for the purpose of financing the expansion of Company's and of its controlled companies' business, through subscribing for capital increases, creating new projects or participating in consortiums or other types of association, among other means of achieving the Company's corporate purpose.
- § 3. The reserve established in item (c) above may not exceed 80% (eighty percent) of the Company's capital. Should the reserve reach such limit, the Shareholders in General Meeting decide on the allocation of the excess, either distributing it to the shareholders or using it to increase the capital of the Company.

§ 4. After the distribution provided for in the previous paragraphs, the Shareholders in General Meeting shall determine the allocation of the remaining balance of the net profits for the year, after hearing the Board of Directors and subject to applicable law.

### **CHAPTER VII**

## **CONTROL AND DIFFUSE CONTROL**

**Article 3741.** Any disposal of control of the Company, in either a single transaction or a series of transactions, shall be contracted subject to a condition, either precedent or subsequent, under which the acquirer of control undertakes to make a public tender offer for the shares of the remaining shareholders in accordance with applicable law and the Novo Mercado Listing Rules and on terms that ensure equal treatment with the disposing shareholder.

Article 3842. The public tender offer referred to in the Article 3741 shall also be made:

- a) in the event of an assignment for value of rights to subscribe for shares or other securities or rights convertible into shares, which assignment results in a Disposal of Control of the Company; and
- b) in the event of a disposal of control of a company that holds Control of the Company, in which case the Disposing Controlling Shareholder shall be obligated to declare to the São Paulo Stock Exchange BOVESPA the value attributed to the Company in the disposal and to submit documentation to prove the declared value.

## Sole Paragraph. For purposes of these Bylaws:

- "Disposal of Control" means the transfer to a third party, for value, of Control Shares;
- "Control Shares" means the block of shares that gives, either directly or indirectly, the holder(s) sole or shared Control of the Company; and
- "Disposing Controlling Shareholder" means the Controlling Shareholder, when it causes a disposal of control of the Company.
- **Article 3943.** Any person which holds shares in the Company and subsequently acquires Control by reason of a private purchase and sale agreement made with the Controlling Shareholder involving any number of shares is required to:
- a) make the public tender offer referred to in Article 3741;
- b) compensate shareholders which have purchased shares on the stock exchange in the six (6) months preceding the Disposal of Control, by paying the difference between the price paid to the Disposing Controlling Shareholder and the price paid on the stock exchange for shares in the Company during the said six-month period, duly adjusted for inflation; and
- c) take such action as may be necessary to restore the free float of the Company's shares to at least 25% (twenty-five percent) of the total outstanding shares in the Company, within the six (6) months following the acquisition of Control.

**Article 4044.** The Company shall not record (i) any transfer of shares to the Purchaser of Control, or to any other person(s) which acquire Control until such time as they have executed the Statement of Consent from Controlling Shareholders (*Termo de Anuência dos Controladores*); or (ii) any Shareholders' Agreement that provides for the exercise of Control unless the signatories to the agreement have executed the Statement of Consent from Controlling Shareholders.

## **Sole Paragraph**. For purposes of these Bylaws:

"Purchaser" means the person to whom the Disposing Controlling Shareholder transfers Control in a Disposal of Company Control;

"Disposal of Company Control" means the transfer, for value, of Control Shares; and

<u>"Statement of Consent from Controlling Shareholders"</u> means the instrument by which the new Controlling Shareholders, or shareholders which join the control group of the Company, assume personal liability for complying with the Novo Mercado Agreement (*Contrato de Participação no Novo Mercado*), the Novo Mercado Listing Rules, the Arbitration Clause and the Arbitration Rules, in the form set out in Exhibit C to the Novo Mercado Listing Rules.

## **Article 4145.** In the case of Diffuse Control over the Company:

a) whenever the Shareholders in General Meeting approve cancellation of the Company's registration as a publicly-held company, the public tender offer shall be made by the Company itself, provided, however, that the Company may acquire shares held by shareholders which voted in favor of cancellation of the Company's registration at the General Meeting at which the cancellation was approved only after it has acquired the shares held by the shareholders which did not vote in favor of cancellation and which accept the public tender offer; and b) whenever the Shareholders in General Meeting approve the Company's exit from the Novo Mercado, due to listing of the Company's shares for trading off the Novo Mercado or to a corporate reorganization in which the shares of resulting company are not admitted for trading on the Novo Mercado, but without cancellation of the Company's registration as a publicly-held company, the public tender offer shall be made by the shareholders which voted in favor of the exit at the General Meeting.

Article 4246. In the case of Diffuse Control over the Company, where BOVESPA determines that the price of securities issued by the Company shall be quoted separately, or that trading in securities issued by the Company on the Novo Mercado shall be suspended by reason of non-compliance with obligations under the Novo Mercado Listing Rules, the Chairman of the Board of Directors shall call, within the two (2) days following the determination (counting only the days on which the newspapers habitually used by the Company are issued), an Extraordinary General Shareholders' Meeting to replace the entire Board of Directors.

- § 1. In the event the Extraordinary General Shareholders' Meeting referred to in this Article 4246 is not called by the Chairman of the Board of Directors within the two-day time period, the meeting may be called by any shareholder of the Company.
- § 2. The new Board of Directors elected at the Extraordinary General Shareholders' Meeting referred to in the preceding provisions of this Article 4246 shall cure the non-compliance with the obligations under the Novo Mercado Listing Rules in the shortest period of time possible or within the new time period granted by BOVESPA for this purpose, whichever is shorter.

**Article 4347.** In the case of Diffuse Control, where the Company exits the Novo Mercado by reason of non-compliance with obligations in the Novo Mercado Listing Rules resulting from:

a) a resolution adopted at a General Meeting of Shareholders, the public tender offer shall be made by the shareholders which voted in favor of the resolution that resulted in non-compliance; and

b) an act or event of management, the Company shall make a public tender offer for cancellation of its registration as a publicly-held company, directed to all the Company's shareholders. In the event the Shareholders in General Meeting resolve to maintain the Company's registration as a publicly-held company registration, the public tender offer shall be made by the shareholders which voted in favor of the resolution.

# CHAPTER VIII LIQUIDATION

**Article 4448.** The Company shall be dissolved and enter into liquidation in the cases provided for by law, and the Shareholders in General Meeting shall establish the manner of liquidation and install the Audit Committee, which shall function during the period of liquidation. The Board of Directors shall appoint the liquidator or liquidators and establish their powers and remuneration.

# CHAPTER IX ARBITRATION

Article 4549. The Company and its shareholders, officers, directors and members of the Audit Committee are obligated to resolve by arbitration any and all dispute or controversy which may arise between or among them arising out of or connection with, in particular, the application, validity, effectiveness, interpretation or violation (and the effects thereof) of the provisions of Law 6.404/76, these Bylaws, rules and regulations issued by the National Monetary Council, the Central Bank of Brazil, the Securities Commission – CVM or the Securities and Exchange Commission, and any laws, rules or regulations applicable to the operation of the capital market in general, in addition to the provisions of the Novo Mercado Listing Rules, the Novo Mercado Participation Agreement and the Arbitration Rules of the Market Arbitration Chamber.

# <u>CHAPTER X</u> GENERAL PROVISIONS

**Article 4650.** The Company shall comply with Shareholders' Agreements registered in accordance with Article 118 of Law 6.404/76. The Company's management shall refrain from recording the transfer of shares made contrary to such Shareholders' Agreements and the Chairman of General Shareholders' Meetings and Board of Directors meetings shall not count votes cast in violation of such Shareholders' Agreements.

# III.2. REPORT ON THE PROPOSED AMENDMENTS TO THE BYLAWS

Current Bylaws	Proposed Amendments to the Bylaws	Cause/Justification		
CHAPTER I NAME,	Dylaws	Cause/Justification		
HEADQUARTERS, PURPOSE				
AND DURATION	Unaffected.	Not applicable.		
Article 1. Gafisa S.A. (the "Company"		тот аррпсаотс.		
is a publicly-held corporation with	<i>y</i>			
authorized capital, governed by these	Unaffected.	Not applicable.		
Bylaws and applicable law.				
Article 2. The Company's				
headquarters and forum are located in				
the city of São Paulo, State of São				
Paulo. The Company may, by				
resolution adopted by the Board of				
Directors, change the address of its	Unaffected.	Not applicable.		
headquarters, and open, transfer and	Onanecicu.	τνοι αρμποαυτό.		
extinguish branches, agencies, offices,				
warehouses, representation offices and				
any other establishments anywhere				
within Brazilian territory or abroad.				
Sole Paragraph. The power to open,				
transfer and extinguish branches,				
agencies, offices, warehouses,				
representation offices and any other				
establishments anywhere within				
Brazilian territory or abroad referred	Unaffected.	Not applicable.		
to in this article may, by resolution				
adopted by the Board of Directors, be				
delegated to the Chief Executive				
Officer.				
Article 3. The Company's purposes				
are: (i) to promote and develop real				
estate projects of any kind, whether its				
own or those of third parties, in the				
latter case as contractor and agent; (ii)				
to purchase and sell real estate of any	Unaffected.	Not applicable.		
kind; (iii) to perform civil construction		That application		
and provide civil engineering services;				
and (iv) to develop and implement				
marketing strategies for its own or				
third parties' real estate projects.				
	Sole Paragraph. The Company may	Amendment proposed to adjust the		
		reference to other articles of the		
in Brazil or abroad, upon approval	, ,	Bylaws. There is no economic effect		
granted by means of a resolution	granted by means of a resolution	resulting from the proposed change.		
~	adopted by the Board of Directors,			
except as provided in Art. 21 (r) and	except in teh situation provided in Art.			
	34, §1, in which case prior approval of			
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	the Board of Directors will not be required.	
<b>Article 4</b> . The Company has an indefinite term of duration.	Unaffected.	Not applicable.

Current Bylaws	Proposed Amendments to the Bylaws	Cause/Justification
CHAPTER II CAPITAL AND SHARES	Unaffected.	Not applicable.
which is fully paid-in and divided into	is R\$ 2,691,217,592.78, which is fully paid-in and divided into 419,336,274 common shares, all registered, book-entry and without par value.	Amendment proposed in order to reflect the increase to the corporate capital approved by the Board of Directors within the limit of the authorized capital at meetings held on March 23, 2010 and March 26, 2010. There is no economic effect resulting from the proposed change.
§ 1. The cost of share transfer services charged by the account agent shall be borne by the shareholders, subject to such limits as may be imposed by applicable legislation.  § 2. Each common share carries the right to one vote on resolutions at General Meetings of Shareholders.  § 3. The Company may not issue preferred shares or participation certificates (partes beneficiárias).  § 4. For purposes of reimbursement, the value of the Company's shares shall be based on the Company's economic value, as determined by an appraisal carried out by a specialized firm appointed in the manner provided for in Article 45 of Law 6404/76.	Unaffected.	Not applicable.
Article 6. The capital of the Company may be increased by resolution adopted by the Board of Directors, without need for an amendment to these Bylaws. The resolution approving the increase shall fix the terms and conditions for the issuance of shares, subject to a limit of 600,000,000 (six hundred million) common shares.	Unaffected.	Not applicable.
Sole Paragraph. The Company may, within the limit of its authorized capital and by resolution adopted by the shareholders in General Meeting, grant share purchase options to (i) its officers, directors and employees, or (ii) individuals who provide services to it or to any company under its control.	Unaffected.	Not applicable.
	Unaffected.	Not applicable.

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Article 7. The Company may	reduce	
or exclude the time period	for the	
exercise of preemptive right	s on the	
issuance of shares, debe	ntures	
convertible into shares or subs	cription	
bonuses which are placed by n	neans of	
sale on a stock exchange,	public	
subscription or share sw	ap in a	
mandatory public tende	roffer	
pursuant to articles 257 to 263	of Law	
6404/76. Pursuant to article 1	71§3 of	
Law 6404/76, there shall	be no	
preemptive rights on the gr	ant and	
exercise of the share purchase	options.	

Current Bylaws	Proposed Amendments to the Bylaws	Cause/Justification
CHAPTER III GENERAL MEETING OF SHAREHOLDERS	Unaffected.	Not applicable.
Article 8. A General Meeting of Shareholders shall be held, on an ordinary basis, in the first four (4) months following the end of the fiscal year and on an extraordinary basis whenever required by law or the Company's interests.	Unaffected.	Not applicable.
§ 1. General Meetings of Shareholders shall be called in the manner provided for by law. Regardless of the formalities for calling General Shareholders' Meetings, any General Meeting attended by all shareholders shall be considered to have been regularly called.  § 2. General Meetings of Shareholders shall be called to order and chaired by the Chairman of the Board of Directors or, in his absence, by a shareholder appointed by the shareholders at the General Meeting. The Chairman of the General Meeting shall choose one of those present at the meeting to act as secretary.  § 3. Prior to the call to order, the shareholders shall sign the "Book of Actionistas", giving their name and residence and the number of shares they hold.  § 4. The list of shareholders present at the meeting shall be closed by the Chairman immediately after the General Meeting is called to order.  § 5. Shareholders which appear at a General Meeting after the list of shareholders present at the meeting but shall not have the right to vote on any resolution.	Unaffected.	Not applicable.
Article 9. In addition to the matters provided for by the law, the Shareholders in General Meeting shall:	Unaffected.	Not applicable.

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Proposed Amendments to the		
Current Bylaws	Bylaws	Cause/Justification
a) decide on the Company's exit from	_	
the Novo Mercado of the São Paulo		
Stock Exchange – BOVESPA ("Nov	0	
Mercado"), which shall be		
communicated to the São Paulo Stock		
Exchange – BOVESPA in writing, 30		
(thirty) days in advance;		
<b>b</b> ) subject always to the provisions of		
Article 11, choose, from among the		
three qualified institutions indicated		
on a list prepared by the Board of		
Directors, the institution which shall	Unaffected.	Not applicable.
be responsible for the preparation of		
an appraisal report for shares issued		
by the Company, for the purposes of		
exiting the Novo Mercado,		
cancellation of the Company's		
registration as a publicly-held		
company or mandatory public tender		
offer; and		
c) resolve cases on which these		
Bylaws are silent, subject to the		
provisions of Law 6404/76.		
Sole Paragraph. In the event of		
cancellation of the Company's		
registration as a publicly-held		
company or its exit from the Novo		
Mercado, due to listing of the		
Company's shares for trading off the		
Novo Mercado or to a corporate		
reorganization in which the shares of		
resulting company are not admitted	Unaffected.	Not applicable.
for trading on the Novo Mercado, the	onarrected.	rvot applicable.
public tender offer to be made by the		
Controlling Shareholder or the		
Company, as applicable, shall have a		
minimum offer price which is equal to		
the economic value determined in the		
appraisal report referred to in Article 9		
(b) and which complies with the Novo		
Mercado Listing Rules.	** °C	N
Article 10. The choice of the	Unaffected.	Not applicable.
specialized institution or firm		
responsible for the determination of		
the Company's Economic Value,		
referred to in Article 9(b) of these		
Bylaws, shall be made by the majority		
of votes cast by holders of		
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Outstanding Shares present at the	
General Meeting in question, blank	
votes not being computed. The	
quorum for the General Meeting shall	
be shareholders representing at least	
20% of the total number of	
Outstanding Shares, at first call, and	
on second call, shareholders	
representing any number of	
Outstanding Shares.	

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Current Bylaws	Proposed Amendments to the	Cause/Justification
·	Bylaws	
§ 1. For purposes of these Bylaws:	Unaffected.	Not applicable.
"Outstanding Shares" means all the		Not applicable.
shares issued by the Company, with		
the exception of shares held by the		
Controlling Shareholder, by persons		
related to the Controlling Shareholder		
or by the Company's officers and		
directors and treasury shares;		
"Controlling Shareholder" means the		
shareholder or Shareholder Group that		
exercises Control of the Company;		
"Shareholder Group" means a group	of	
two or more persons (a) that are bound		
by contracts or agreements of any		
nature, including shareholders		
agreements, whether written or oral		
and whether directly or through		
Controlled Companies, Controlling		
Companies or companies under		
Common Control; or (b) among whom		
there is a direct or indirect Control		
relationship; or (c) that are under		
Common Control; or (d) that represent		
a common interest. Examples of		
persons representing a common		
interest include (i) a person that holds		
a direct or indirect interest of 15%		
(fifteen percent) or more in the capital		
of the other person; and (ii) two		
persons that have a third investor in		
common which holds a direct or		
indirect interest of 15% (fifteen		
percent) or more in the capital of the		
first two persons. Joint ventures,		
investment funds or clubs,		
foundations, associations, trusts,		
condominiums, cooperatives, security		
portfolios, universalities of rights and		
an y other form of organization or		
enterprise of any kind, whether		
constituted in Brazil or abroad, shall		
be considered to be part of the same		
Shareholder Group whenever two or		
more of such entities: (x) are		
administered or managed by the same		
legal entity or by parties related to the		
same legal entity; or (y) have the		
majority of their managers or		

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administrators in common;				

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	<b>Proposed Amendments to the</b>	
Current Bylaws	Bylaws	Cause/Justification
"Control" (and the related tern		
"Controlling Company", "Control		
Company" and "under Commo		
Control") means the power effectively	<i>y</i>	
used to direct corporate activities and		
orient the functioning of the		
Company's corporate bodies, whether		
directly or indirectly and whether de		
facto or de jure. There is a relative		
presumption that the person or		
Shareholder Group holding shares that		
gave it an absolute majority of votes		
of the shareholders present at the last		
three General Shareholders' meetings	3	
holds Control, even if such person or		
Shareholder Group does not hold an		
absolute majority of the Company's	3	
voting capital; and		
"Diffuse Control" means Contr	ol	
exercised by a shareholder holding		
less than 50% (fifty percent) of the		
Company's capital, or by	7	
shareholder(s) which do not constitute		
a Shareholder Group.		
Article 11. In the event the Company		
exits the Novo Mercado or its		
registration as a publicly-held		
company is cancelled, the costs		
incurred for the preparation of the	Unaffected.	Not applicable
appraisal report referred to in Article	Charletted.	Tvot applicable
9(b) shall be borne entirely by the		
Controlling Shareholder or by the		
Company, if the Company is offeror,		
as applicable.		
CHAPTER IV		
MANAGEMENT	Unaffected.	Not applicable.
SECTION IV.I GENERAL	Charlotto.	Tiot application.
RULES		
Article12. The Company is managed		
by the Board of Directors (Conselho	Unaffected.	Not applicable.
de Administração) and the Executive	Charrette.	Tiot applicable.
Board ( <i>Diretoria</i> ).		
Article 13. The members of the Board	Unaffected.	Not applicable.
of Directors and the Executive Board		
shall be invested in their respective		
offices within thirty days from the		
date they were appointed, by signing		
an instrument of investiture in the		
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appropriate book, and shall remain in	
office until the investiture of the	
newly-elected members of the	
Company's management.	

	<b>Proposed Amendments to the</b>	
Current Bylaws	Bylaws	Cause/Justification
Sole Paragraph. The investiture of		
the members of the Board of Directors		
and the Board of Executive Officers in		
their respective offices is conditional		
upon (i) the execution of the		
Statement of Consent from Senior		
Managers (Termo de Anuência dos		
Administradores) provided for under		
the Novo Mercado Listing Rules; and	Unaffected.	Not applicable
(ii) adherence to the Manual for	Olianected.	Not applicable.
Disclosure and Use of Information		
and Policy for Trading in Securities		
Issued by the Company (Manual de		
Divulgação e Uso de Informações e		
Política de Negociação de Valores		
Mobiliários de Emissão da		
Companhia), by executing an		
instrument to that effect.		
Article 14. The Board of Directors		
may create advisory committees to		
assist the members of the Board of	Unaffected.	Nat appliachla
Directors, and determine the	Onanected.	Not applicable.
composition and specific		
responsibilities of such committees.		
Article 15. The Shareholders in		
General Meeting shall determine, on		
an individual or global basis, the		
remuneration of the Company's		
directors, officers and members of its		
advisory committees. Where the		
remuneration is fixed on a global	Unaffected.	Not applicable.
basis, the Board of Directors shall		
determine the amounts to be paid to		
each individual. Where applicable, the		
Board of Directors shall also distribute		
the share in profits fixed by the		
Shareholders in General Meeting.		
SECTION IV.II BOARD OF		
DIRECTORS (CONSELHO DE	Unaffected.	Not applicable.
<i>ADMINISTRAÇÃO</i> )		
Article 16. The Board of Directors is	Unaffected.	Not applicable.
composed of at least five (5) and no		
more than nine (9) effective members		
(the election of alternates being		
permitted), all of whom shall be		
shareholders, elected and removable at		
any time by the Shareholders in		
General Meeting, with an unified term		
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of office of two (2) years, re- election being permitted.		
Article 17. At least 20% of the effective members of the Board of Directors shall be Independent Members.	Unaffected	Not applicable.

Current Bylaws	Proposed Amendments to the Bylaws	Cause/Justification
§ 1. When a fractional number of	Unaffected.	Not applicable.
directors results from compliance with	Charteeted.	rvot applicable.
the percentage referred to above, the		
fraction shall be rounded (i) to the		
next highest whole number, where the		
fraction is 0.5 or greater; and (ii) to		
the next lowest whole number, where		
the fraction is less than 0.5.		
§ 2. For purposes of these Bylaws,		
"Independent Member" is one who:	i)	
has no relationship with the Company	1)	
except for an interest in its capital; (ii)		
is not a Controlling Shareholder, nor a		
spouse or relative up to the second		
degree of the Controlling Shareholder,		
and is not now and has not been, in		
the past three years, related to a		
company or entity related to the		
Controlling Shareholder (persons		
related to public institutions of		
education and/or research are		
excluded from this restriction); (iii)		
has not been, in the past three years,		
an employee or officer of the		
Company, the Controlling		
Shareholder or a company controlled		
by the Company; (iv) is not a direct or		
indirect supplier or purchaser of the		
Company's services and/or products of	•	
the Company, in a degree that implies		
loss of independence; (v) is not an		
employee, officer or director of a		
company or entity offering services		
and/products to, or requesting services		
and/or products from, the Company;		
(vi) is not a spouse or relative up to		
the second degree of any of the		
Company's officers or directors; and		
(vii) does not receive any		
remuneration from the Company		
except that payable to directors (cash		
earnings generated by holdings in the		
Company's capital are excluded from		
this restriction).		
§ 3. Members of the Board of		
Directors elected in the manner		
provided for in Article 141 §§4 and 5		
of Law 6404/76 shall also be		
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considered to be Independent Members.		
Article 18. The Board of Directors shall have a Chairman, who shall be elected by the favorable vote of a majority of the effective members. In the event of incapacity or temporary absence of the Chairman, the chairmanship shall be assumed by the member previously designated by the Chairman, or, in the absence of a previous designation, by such member as the remaining members shall appoint.	Unaffected.	Not applicable.

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Current Bylaws	Proposed Amendments to the Bylaws	Cause/Justification
-	to be held after that date, when a new	Improvement suggested by ANBIMA in the Relatório/ANBID/Protocolo 003/2010, for purposes of ruling the substitution of board members, in accordance with article 140, II, of Law 6404/76. There is no economic effect resulting from the proposed change.
-	§ 2 For the purposes of these Bylaws, vacancy will occur in case of death, permanent incapacity, resignation, removal or unjustified absence of a board member for more than three consecutive meetings.	on the Relatorio/ANBID/Protocolo 003/2010, for purposes of ruling the substitution of board members, in
-	appointed by the absent member, holding a power-of-attorney with specific powers. In this case, the substitute of the absent board member,	Improvement suggested by ANBIMA in the Relatório/ANBID/Protocolo 003/2010, for purposes of ruling the substitution of board members, in accordance with article 140, II, of Law 6404/76. There is no economic effect resulting from the proposed change.
Article 19. The Board of Directors shall meet at least quarterly. Meetings of the Board of Directors shall be called by the Chairman, or by at least two effective members, by written notice containing the agenda for the meeting, in addition to the place, date and time of the meeting. Board of Directors' meetings shall be called a least five days in advance. Regardless	Unaffected.	Not applicable.

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of the formalities for calling meetings, any meeting attended by all members of the Board of Directors shall be considered to have been regularly called.		
Article 20. The quorum for Board of Directors' meetings shall be four members. Resolutions shall be adopted by the favorable vote of a majority of members present at the meeting, and the Chairman shall have, in addition to his own vote, a casting vote in the event of a tie.	Unaffected.	Not applicable.

Current Bylaws	Proposed Amendments to the Bylaws	Cause/Justification
§ 1. The decisions of the Board of Directors shall be recorded in minutes, which shall be signed by the members present at the meeting.  § 2. Directors may be represented at meetings of the Board of Directors by another director, to whom special powers have been granted. The directors may also participate in meetings by telephone or video conference, and, in that event, shall be considered to be present at the meeting and shall confirm their vote by written statement sent to the Chairman by letter, facsimile transmission or e-mail immediately after the end of the meeting. Upon receipt of statement of confirmation, the Chairman shall have full powers to sign the minutes of the meeting on behalf of the member in question.	Unaffected.	Not applicable.
Article 21. It addition to such other powers and duties conferred on it by law and these Bylaws, the Board of Directors shall have powers to:	Unaffected.	Not applicable.
a) fix the general direction of the Company's business; b) approve the Company's annual operating budget and business plan, and any changes thereto (provided, however, that until such new budget or plan has been approved, the most recently approved budget or plan shall prevail); c) attribute, from the global amount of remuneration fixed by the Shareholders in General Meeting, the monthly compensation of each of the members of the Company's management and advisory committees, in the manner provided for in Article 15 of these Bylaws; d) elect and remove the Company's officers and determine their powers and duties, in accordance with the provisions of these Bylaws; e) supervise the officers' management of the Company, examine at any time	Unaffected.	Not applicable.

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the Company's books and documents	,	
and request information on contracts		
entered into or about to be entered into		
by the Company and any other acts;		

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Current Bylaws	Proposed Amendments to the	Cause/Justification
6. 1.4	Bylaws	
f) determine the general compensation		
criteria and the benefit policies		
(indirect benefits, shares in profits		
and/or sales) for the senior		
management and those holding		
management positions in the		
Company;		
g) instruct the votes related to the		
global remuneration of management		
to be cast by Company's representative		
at the General Meeting of		
Shareholders of the companies where		
the Company holds an equity interest,		
except for the wholly-owned		
subsidiaries or special purpose		
companies;		
h) in accordance with a plan approved		
by the Shareholders in General		
Meeting, grant share purchase options		
to the Company's officers, directors of		
employees, or to individuals who		
rendered services to the Company or		
to any company under its control, with		
the exclusion of shareholders		
pre-emptive rights over the grant of		
such share purchase options or the		
subscription of the corresponding		
shares;		
i) call General Shareholders' Meetings		
j) submit to the Shareholders in		
General Meeting any proposed		
amendment to these Bylaws;		
<b>k</b> ) issue its opinion on the Executive		
Board's management report and		
accounts, and authorize the		
distribution of interim dividends;		
l) attribute to the Company's directors		
and officers their share in the profits		
shown on the Company's balance	,	
sheets, including interim balance		
sheets, subject always to the limits and		
other provisions under the law and		
these Bylaws;		

	D d A d 4. 4.	
Current Bylaws	Proposed Amendments to the Bylaws	Cause/Justification
m) authorize any change in the		
Company's accounting or report		
presentation policies, unless such		
change is required by the generally		
accepted accounting principles in the		
jurisdictions in which the		
Company operates;		
n) appoint and dismiss the Company's		
independent auditors;		
o) approve the issue of shares or		
subscription bonuses up to the limit of		
the Company's authorized		
capital, determining the issue price,		
the manner of subscription and		
payment and other terms and		
conditions for the issuance, and		
determining also if preemptive rights		
over the shares to be issued shall be		
granted to shareholders in the case		
provided for in the Article 7 of		
these Bylaws;		
p) approve the issue of simple		
non-convertible debentures, without		
real security;		
q) approve the Company's acquisition		
of its own shares, to be held in		
treasury or for cancellation;		
r) unless provided for in the annual		
budget or in the business plan then in		
effect, approve business transactions		
and contracts of any kind between		
the Company and its shareholders,		
directors and/or officers, or between		
the Company and the direct or		
indirect controlling shareholders of		
the Company's shareholders;		
s) authorize, in advance: (i) the		
execution by the Company of any		
contract, including, for the purposes		
of illustration, contracts for the		
acquisition of assets or interests in		
other companies; or (ii) the grant, by		
the Company, of loans, financing or		
real or personal security in favor of its		
controlled companies (with		
the exception of special purpose		
companies in which the Company		
holds 90% or more of the total and		
1		

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voting capital) or third parties,		
provided always, in the		
cases contemplated in items (i) and		
(ii) above, that the contracts involve		
transactions with a term greater		
than 48 (forty-eight) months (with the		
exception of contracts with public		
utilities providers and other contracts		
which have uniform terms and		
conditions, which shall not be subject		
to prior approval by the Board of		
Directors) or an amount greater than		
R\$15,000,000.00 or 1.5% of		
the Company's total consolidat ed	L	
assets (the "Reference Value");		

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	Proposed Amendments to the	
Current Bylaws	Bylaws	Cause/Justification
Company's headquarters, and the opening, transfer or extinction of branches, agencies, offices, warehouses, representation offices and any other establishments anywhere within Brazilian territory or abroad, with the exception of the incorporation of, or acquisition of interests in, special purpose companies ("SPCs") and/or consortium which have as their corporate purpose the promotion, management, development, construction and sale of real estate projects, which shall be subject only to the provisions of Art 3081.	the opening, transfer or extinction of b r a n c h e s, a g e n c i e s, offices, warehouses, representation of f i c e s a n d a n y o t h e r establishments anywhere within Brazilian territory or abroad, with the exception of the incorporation of, or acquisition of interests in, special purpose companies ("SPCs and/or consortiums which have as their corporate purpose the p r o m o t i o n, management, development, construction and sale of real estate	Amendment proposed to adjust the reference to other article of the Bylaws, considering the inclusion of new articles 29, 30, 31 and 32. There is no economic effect resulting from the proposed change.
u) authorize the acquisition, alienation, transfer, assignment, encumbrance or other form of disposal, including contribution to the capital of another company, for any reason of a substantial part of the Company's permanent assets permanent assets being understood to be the set of assets on which the Company's business is based, in amounts greater than the Reference Value (as defined in item (s) above), when such transactions are not provided for in the annual budget;	Unaffected.	Not applicable.
v) approve, in advance, any application by the Company for a decree of bankruptcy or judicial or extrajudicial recovery; and		

Current Bylaws	Proposed Amendments to the Bylaws	Cause/Justification
w) establish the list of three qualified	w) establish the list of three qualified	-
institutions to be submitted to the		
General Shareholders Meeting for		
the purposes of Article 5 §4 of these	the purposes of Article 9 (b) of these	
Bylaws, with respect to the	Rylaws with respect to the preparation	Amenament proposed to adjust the
preparation of the appraisal report of		reference to other article of the
the Company's shares for purposes o		Bylaws. There is no economic effect
exiting the Novo Mercado,		resulting from the proposed change.
cancellation of registration as a		
publicly-held company registration or	~	
	public tender offer.	
SECTION IV.III EXECUTIVE		
BOARD (DIRETORIA)	Unaffected.	Not applicable.
Article 22. The Executive Board is		
the corporate body that represents the		
Company, and is responsible for	Unaffected.	Not applicable.
performing all acts of management		
related to the Company's business.		
Article 23. The Executive Board is		
not a collegiate body, but it may meet		
whenever necessary to deal with		Not applicable
operational matters, at the discretion	i insilecieo	Not applicable.
of the Chief Executive Officer, who		
shall also chair the meeting.		
Sole Paragraph. The quorum for		
meetings of the Executive Board is a	Unaffected.	Not applicable.
majority of the Company's officers.		
Article 24. In the event of a vacancy		
on the Executive Board, or incapacity		
of an officer, the Board of Directors		
shall elect a new officer or appoint a	Unaffected.	Not applicable
substitute from among the remaining	Unarrected.	Not applicable.
officers, and in both cases shall fix the		
term of office and remuneration of the		
new officer or substitute.		
Article 25. The Executive Board is		
composed of at least two (2)and no		
more than eight (8) officers, all		
resident in Brazil, who may but need		
not be shareholders. The officers shall	Unaffected.	Not applicable.
be elected by the Board of Directors		
for a term of three (3) years,		
re-electing being permitted, and may		
be removed by it at any time.		
Article 26. From among the officers,		
		the improvement suggested by
Chief Executive Officer (Diretor		
Presidente), one Chief	Presidente), Chief Financial Officer	Relatório/ANBID/Protocolo

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Financial Officer (Diretor	(Diretor Financeiro), Investor	003/2010, for purposes of ruling the
Financeiro), one Investor Relations	Relations Officer (Diretor de	powers and duties of the board
Officer (Diretor de Relações com	Relações com Investidores),	members, in accordance with article
Investidores) and the remaining	Superintendent Officer	143, IV, of Law 6404/76. There is
officers shall not have a specific	of Construction (Diretor	no economic effect resulting from the
designation. Accumulation of	Superintendente de	proposed change.
functions is allowed.	Construção), Superintendent Officer	
	of Incorporation (Diretor	
	Superintendente de Incorporação) and	
	Institutional Relations Officer	
	(Diretor deRelações Institucionais),	
	and the remaining officers shall have	
	nospecific designation. Accumulation	
	of functions is allowed.	

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	Proposed	
	Amendments to	
Current Bylaws	the Bylaws	
Article 27. The Chief		
Executive Officer has		
the following		
powers and		
responsibilities:		
a) to submit for		
approval by the Board		
of Directors the annual		
work plans and budgets,	Unaffected.	Not applicable.
investment plans		
and new programs to		
expand the Company		
and its subsidiaries,		
causing the plans,		
budgets and programs		
to be carried out on the		
approved terms;		
<b>b</b> ) to formulate the		
Company's operating	•	
strategies and directives	,	
and to establish the		
criteria for executing		
the resolutions adopted		
at the General	Unaffected.	Not applicable.
Shareholders' Meetings	,	
and meetings of the	•	
Board of Directors,		
with the participation of		
the other officers;		
c) to supervise all the		
Company's activities;		
d) to coordinate and		
supervise the work of		
the Executive Board,		
and to call and chair its		
meetings; and		
e) to perform such other	Unaffected.	Not applicable.
duties as may be		
assigned by the Board of		
Directors. <b>Article 28</b> . In		
addition to such other		
functions as may be		
assigned by the Board of		
Directors, the Investor		
Relations Officer		
is responsible for		
providing information to		
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investors, the Brazilian Securities Commission (Comissão de Valores Mobiliários – CVM) and the São Paulo Stock Exchange (BOVESPA), and for maintaining the Company's registration up to date, in accordance with the regulations issued by the CVM.	
	Article 29 - The
	duties of the Chief
	Financial Officer
	are: a) to be
	responsible for the
	Company's budget
	c o n t r o l
	and management,
-	monitoring
	indicators and
	analyzing reports
	to consolidate the
	budget, aiming to
	reach budget goals Improvement suggested by ANBIMA in the Relatório/ANBID/Protocolo
	and to provide key 003/2010, for purposes of ruling the powers and duties of the Chief
	m a n a g e r i a lFinancial Officer, in accordance with article 143, IV, of Law 6404/76.
	information; There is no economic effect resulting from the proposed change.

C	Duon and A	
Current	Proposed Amendments to	Causa/Instification
Bylaws	the Bylaws b) to define Company's	Cause/Justification
	strategies and guidelines,	
	through the annual	
	planning of actions and the	
	preparation of the	
	budget, jointly with the	
	other officers;	
	c) to ensure that the	
	Controller's department	
	including the control of	
	management and of costs,	
	provides indicators	
	for decision-making,	
	detecting elements that	
	may influence	
	the Company's results;	
	d) to ensure the efficiency	
	of payment and receipt	
	operations, as well as of	
	the credit analysis and	
	lending, through	
	the definition of guidelines	
	and policies, aiming to	
	reduce events of default	
	and to ensure Company's	
	financial health;	
	e) to be responsible for the	
	control of cash flow and	
	investments aiming to	
	maximize the financial	
	result, within risk	
	levels accepted by the	
	Company; (f) to perform	
	investments feasibility	
	studies related to new	
	business, mergers	
	and acquisitions in order to	
	give support for	
	decision-making;	
	f) to ensure the due	
	application of the tax law	
	and assessment	
	of corporate income tax	
	and its ancillary	
	obligations, defining tax	
	rules and proceedings, aiming to exempt the	
	Company from tax risks;	
	Company from tax fisks,	
I	- I	

	g) to participate in
	executive committee
	meetings, in order to take
	decisions and define
	strategies jointly with the
	other officers, aiming at
	the Company's
	development and
	success; and
	h) to ensure that the
	Personnel and
	M a n a g e m e n t
	department carries out
	actions and programs
	promoting
	attraction, retention,
	productivity and
	qualification of Company's
	human resources.
	Article 30 - The duties of
	the Superintendent Officer
	of Construction are: a) to
	comprise the
	accompaniment of short,
	medium and long term
	strategies and business
	plans of all construction
	areas, aiming to maximize
	the profitability and the Improvement suggested by ANBIMA in the Relatório/ANBID/Protocolo
	financial results of such 003/2010, for purposes of ruling the powers and duties of the company's
· -	unit; b) to define short, officers, in accordance with article 143, IV, of Law 6404/76. There is no
	medium and long termeconomic effect resulting from the proposed change.
	guidelines for
	the Company's strategic
	planning, having them
	transmitted to the other
	officers to cause their
	implementation, aiming to
	ensure financial and
	market results defined by
	the Board of Directors;

	<b>Proposed Amendments</b>	
<b>Current Bylaws</b>	to the Bylaws	Cause/Justification
	c) to approve and to	
	ensure the compliance	
	with the	
	Company's budget	
	monitoring reports	
	periodically, with a view	
	to keep its control, to	
	perform analysis and to	
	propose actions, aiming to	
	reach the goals established	
	for the region;	
	d) to ensure that the	
	Personnel department	
	carries out actions and	
	programs promoting	
	attraction, retention,	
	productivity and	
	qualification of Company's	
	human resources;	
	e) to ensure that	
	Controllership, Planning	
	and Control	
	and Management	
	departments provide	
	services which	
	meet internal clients	
	needs, contributing to the	
	organization of managerial	
	information for decision-making and	
	keeping the teams engaged	
	in improving Company's business;	
	f) to provide guidelines	
	and to monitor the budget	
	aiming at the feasibility of	
	new undertakings;	
	g) to ensure the due	
	management of the	
	Company's funds as wel	
	as the relation between	
	assets and liabilities,	
	through the analysis of	
	risk of liabilities costs	
	variation, in order to	
	ensure the Company's	
	financial health;	
	h) to represent the	
	-	
	•	·

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Company before clients press, market and legal corporate and governmental bodies protecting Company interests and watching over Company image; and i) to arrange new partnerships aiming at the	1 1 3 5 5
f e a s i b i l i t y o new undertakings.	
Article 31 - The duties o	f f
the Superintendent Office	
of Incorporation are:	
a) to comprise the	
management o	
incorporations through	
the definition and the	
accompaniment of short	
medium and long tern	
strategies and busines	
	Improvement suggested by ANBIMA in the Relatório/ANBID/Protocolo
	e003/2010, for purposes of ruling the powers and duties of the company's
	yofficers, in accordance with article 143, IV, of Law 6404/76. There is no
and financial results;	economic effect resulting from the proposed change.
b) to define short, mediun	
and long term guideline	
for the Company's strateg	
planning, having then	
transmitted to the othe	
officers to cause thei	
implementation, aiming to	
ensure financial and	
market results defined by	/
the Board of Directors;	

Current	<b>Proposed Amendments to</b>	
Bylaws	the Bylaws	Cause/Justification
	c) to approve and to ensure	
	the compliance with the	
	Company's budget	
	monitoring reports	
	periodically, with a view to	
	keep its control, to perform	
	analysis and to propose	
	actions, aiming to reach the goals established for the	
	region;	
	d) to place the Company in	
	the market through the	
	development and maintenance	
	of its image and products in	
	order to keep its visibility	
	before current and potential	
	clients;	
	e) to ensure that the Personnel	
	department carries out	
	actions and programs	
	promoting attraction,	
	retention, productivity and	
	qualification of Company's	
	human resources;	
	f) to ensure that	
	Controllership, Planning and	
	Control and Management	
	departments provide services	
	which meet internal clients	
	needs, contributing to the	
	organization of managerial	
	information for	
	decision-making and keeping	
	the teams engaged in	
	improving the Company's	
	business;	
	g) to accompany the development of new products	
	as well as to monitor national	
	and foreign markets, specially	
	competing companies, aiming	
	to keep Company's	
	competitiveness;	,
	h) to ensure the due	
	management of the	
	Company's funds as well as	
	the relation between assets	
	and liabilities, through	
	•	

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the analysis of risk of
liabilities costs variation, in
order to ensure the Company's
financial health;
i) to represent the Company
before clients, press, market
and legal, corporate and governmental bodies,
F 1
protecting Company's interests
and watching over the
Company's image;
j) to monitor and to guide the real state counsel; and
k) to accompany actions and
results of marketing and
sales, monitoring
performance indicators,
actions of communication and
of institutional and products
marketing as well
as identifying new business
opportunities.
Article 32 - The duties of the
Institutional Relations Officer
are:
a) comprise the contact with
all public agencies and
professional associations,
giving support to land
regularization proceedings; Improvement suggested by ANBIMA in the Relatório/ANBID/Protocolo
b)to give support to the search 003/2010, for purposes of ruling the powers and duties of the company's
of new incorporation officers, in accordance with article 143, IV, of Law 6404/76. There is no
partners; economic effect resulting from the proposed change.

	D J	
	Proposed Amendments to the	
Current Bylaws	Bylaws	Cause/Justification
•	·	
	c) to be responsible	
	for the Company's	
	police/strategy on	
	public and	
	g o v e r n m e n t a l	
	relations, including	
	relations	
	with authorities,	
	g o v e r n m e n t a l	
	agencies, press,	
	institutions and	
	the community; and	
	d) to coordinate	
	events, to promote	
	and participate	
	incommunitarian	
	programs and to	
	perform duties in	
	order to contribute to	
	the Company's	
	image.	
Article 29. The Chief		
Financial Officer and	Article 33 – The other	r
each of the	officers without	Improvement suggested by ANBIMA in the Relatório/ANBID/Protocolo
^		OTTICERS IN ACCORDANCE WITH ARTICLE 143 IV OT LAW 6404/6 I NEEP IS NOT
shall have the	functions attributed	economic effect resulting from the proposed change.
functions attributed	to them by the Board	
to them by the Board	of Directors.	
of Directors.		
	Article 34. The	
Article 30. The		
Company shall be	_	
represented, and shall	-	
only be considered to		
be validly bound, by		
the act or signature of:	_	
•	a) any two officers;	
b) any officer acting		ů č
jointly with an	r ·	
attorney-in-fact	_	
with specific powers;	with specific powers;	
or	or	
c ) t w o	,	
attorneys-in-fact with	•	
	with specific	
	powers.	

§ 1. The Company shall be represented in accordance with the immediately preceding provisions of this Article in the incorporation of, or acquisition of interests in, special purpose companies ("SPCs") and/oconsortiums which have as their corporate purpose the planning, promotion, development, income generation and sale of real estate projects.	Unaffected.	Not applicable.
may be represented by a single officer, without the formalities provided for in this Article 30, for the purposes of receiving service of process or notice and giving testimony on behalf of the Company	w i t h o u t t h e formalities provided for in this Article 34,	
§ 3. Powers of attorney shall always be granted or revoked by any two officers, who shall establish the powers of the attorney-in-fact. Except in the case of powers of attorney granted to represent the Company in legal proceedings, powers of attorney shall not have a term of more than two (2) years.		Not applicable.

C (P)	Proposed Amendments to the	C
Current Bylaws	Bylaws	Cause/Justification
CHAPTER V		
AUDIT COMMITTEE	Unaffected.	Not applicable.
(CONSELHO FISCAL)		
	Article 35. The Audit Committee	
•	shall be installed only at the request of	
	shareholders and shall have the	
powers, duties and responsibilities	powers, duties and responsibilities	
established by law. The Audit	established by law. The Audit	Adjusting Article Number.
Committee shall cease functioning at	Committee shall cease functioning at	
the first General Shareholders	the first General Shareholders	•
Meeting following its formation, and	Meeting following its formation, and	
its members may be re-elected.	its members may be re-elected.	
Article 32. The Audit Committee is	Article 36. The Audit Committee is	
composed of three (3)effective	composed of three (3)effective	
*	members and an equal number of	
•	alternates, all elected by the	
•	Shareholders in General Meeting.	
§ 1. The remuneration of the members		
of the Audit Committee shall be fixed		
at the General Shareholders' Meeting		
at which they are elected.		
§ 2. The investiture of the members of		
the Audit Committee members is		
conditional upon their execution of the		
Statement of Consent from Audit	Linattected	Not applicable.
Committee Members (Termo de		**
Anuência dos Membros do Conselho		
Fiscal) provided for under the		
Novo Mercado Listing Rules.		
	Article 37. The Audit Committee	
	shall meet whenever necessary, at the	
•	call of any of its members, and its	· ·
resolutions shall be recorded in	resolutions shall be recorded in	
minutes.	minutes.	
CHAPTER VI		
FISCAL YEAR, BALANCE	Unaffected.	Not applicable.
SHEET AND RESULTS		
Article 34. The fiscal year shall begin	Article 38. The fiscal year shall begin	
	on January 1st and end on December	
•	31st of each year. At the end of each	
fiscal year and each calendar quarter,	<u> </u>	Adjusting Article Number.
the financial statements provided for	-	
-	by law shall be prepared.	
-	Article 39. The Company, by	Adjusting Article Number.
resolution of the Board of Directors,		rajusting raticle rannoct.
may draw up half-yearly, quarterly or	•	
monthly balance sheets, and declare		
dividends on account of the profits		
prividends on account of the profits	profession account of the profits	

shown on such balance sheets. The shown on such balance sheets. The Company, by resolution of the Board Company, by resolution of the Board of Directors, may also declare interim of Directors, may also declare interim dividends on account of accumulated dividends on account of accumulated profits or profit reserves shown on the last annual or half-yearly balance sheet.

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Current Bylaws	Proposed Amendments to the Bylaws	Cause/Justification	
§ 1. The dividends distributed under the terms of this Article 35 shall be attributed to the mandatory dividend.	the terms of this Article 39 shall be	Amendment proposed to adjust the reference to other article of the Bylaws, considering the inclusion of new articles 29, 30, 31 and 32. There is no economic effect resulting from the proposed change.	
§ 2. The Company may pay interest on its own capital, to be credited to annual or interim dividends.		Not applicable.	
Article 36. Prior to any distribution, any accumulated losses and provision for income tax shall be deducted from the profits for the year.	any accumulated losses and	Adjusting Article Number	
§ 1. From the amount calculated in accordance with this Article, the profit shares of the members of the Company's management shall be calculated, subject to the legal maximum, to be distributed according to the rules established by the Board of Directors.			
§ 2. After the deduction referred to in the preceding paragraph, the following allocations shall be made from the net profits for the year:			
a) 5% (five percent) to the legal reserve, until the legal reserve is equal to 20% (twenty percent) of the paid-up capital or attains the limit established in Article 193 §1 of Law 6404/76;	Unaffected	Not applicable.	
b) from the remaining net profits for the year, after the deduction referred to in item (a) of this Article and the adjustment provided for in Article 202 of Law 6404/76, 25% (twenty-five percent) shall be allocated to payment of the mandatory dividend to all shareholders; and			

	Proposed Amendments to the	
Current Bylaws	Bylaws	Cause/Justification
c) an amount not greater than 71.25%		
(seventy-one and twenty-five		
one-hundredths percent) of the net		
profits shall be allocated to the		
creation of an Investment Reserve, for		
the purpose of financing the expansion		
of Company's and of its controlled	1	
companies' business, through	1	
subscribing for capital increases,		
creating new projects or participating		
in consortiums or other types of		
association, among other means of		
achieving the Company's corporate	2	
purpose.		
§ 3. The reserve established in item		
(c) above may not exceed 80% (eighty		
percent) of the Company's capital		
Should the reserve reach such limit,		
the Shareholders in General Meeting		
decide on the allocation of the excess,		
either distributing it to the		
shareholders or using it to increase the		
capital of the Company.		
§ 4. After the distribution provided for		
in the previous paragraphs, the		
Shareholders in General Meeting shall		
determine the allocation of the		
remaining balance of the net profits		
for the year, after hearing the Board of		
Directors and subject to applicable		
law.		
CHAPTER VII		
CONTROL AND DIFFUSE	Unaffected.	Not applicable.
CONTROL		
Article 37. Any disposal of control of	Article 41. Any disposal of control of	
the Company, in either a single	the Company, in either a single	
transaction or a series of transactions,	transaction or a series of transactions,	
shall be contracted subject to a	shall be contracted subject to a	
condition, either precedent or	condition, either precedent or	
subsequent, under which the acquirer	subsequent, under which the acquirer	
of control undertakes to make a public	of control undertakes to make a public	Adjusting Article Number.
tender offer for the shares of the		-
remaining shareholders in accordance	remaining shareholders in accordance	
with applicable law and the Novo		
Mercado Listing Rules and on terms		
that ensure equal treatment with the		
	disposing shareholder.	
1		

Article 38. The public tender offer referred to in the Article 37 shall also be made:	referred to in the Article 41 shall also be made:	Amendment proposed to adjust the reference to other article of the Bylaws, considering the inclusion of new articles 29, 30, 31 and 32. There is no economic effect resulting from the proposed change.
a) in the event of an assignment for value of rights to subscribe for shares or other securities or rights convertible into shares, which assignment results in a Disposal of Control of the Company; and	Unaffected.	Not applicable.

Cumont Dulawa	Proposed Amendments to the	Coned Instification
Current Bylaws	Bylaws	Cause/Justification
b) in the event of a disposal of control		
of a company that holds Control of the		
Company, in which case the		
Disposing Controlling Shareholder		
shall be obligated to declare to the São		
Paulo Stock Exchange – BOVESPA th		
value attributed to the Company in the		
disposal and to submit documentation		
to prove the declared value.		
<b>Sole Paragraph</b> . For purposes of	Unaffected.	Not applicable.
these Bylaws:		
"Disposal of Control" means the transf		
to a third party, for value, of Control		
Shares;		
"Control Shares" means the block		
shares that gives, either directly or		N
indirectly, the holder(s) sole or shared	Unaffected.	Not applicable.
Control of the Company; and		
"Disposing Controlling Shareholde		
means the Controlling Shareholder,		
when it causes a disposal of control of		
the Company.		
Article 39. Any person which holds	Article 43. Any person which holds	
¥ ¥	shares in the Company and	
subsequently acquires Control by		
reason of a private purchase and sale		Adjusting Article Number.
agreement made with the Controlling		
	Shareholder involving any number of	
shares is required to:	shares is required to:	
		Amendment proposed to adjust the
		reference to other article of the
a) make the public tender offer	•	Bylaws, considering the inclusion of
referred to in Article 37;	referred to in Article 41;	new articles 29, 30, 31 and 32. There
		is no economic effect resulting from
		the proposed change.
c) compensate shareholders which		
have purchased shares on the stock		
exchange in the six (6) months		
preceding the Disposal of Control, by		
paying the difference between the		
price paid to the Disposing		
Controlling Shareholder and the price		
paid on the stock exchange for shares		
in the Company during the said		
six-month period, duly adjusted for		
inflation; and		
d) take such action as may be		
necessary to restore the free float of		

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the Company's shares to at least 25%	
(twenty-five percent) of the total	
outstanding shares in the Company,	
within the six (6) months following	
the acquisition of Control.	

Current Bylaws	Proposed Amendments to the Bylaws	Cause/Justification
- a	Article 44. The Company shall not	
	record (i) any transfer of shares to the	
	Purchaser of Control, or to any other	
	person(s) which acquire Control until	
	such time as they have executed the	
Statement of Consent from	Statement of Consent from	
Controlling Shareholders (Termo de	Controlling Shareholders (Termo de	Adjusting Article Number
Anuência dos Controladores); or (ii)	Anuência dos Controladores); or (ii)	Adjusting Article Number.
any Shareholders' Agreement tha	any Shareholders' Agreement tha	t
provides for the exercise of Control	provides for the exercise of Control	
	unless the signatories to the agreement	
	have executed the Statement of	
_	Consent from Controlling	
Shareholders.	Shareholders.	
<b>Sole Paragraph</b> . For purposes of	Unaffected.	Not applicable.
these Bylaws:	Onanected.	тчот аррпсаотс.
"Purchaser" means the person to who		
the Disposing Controlling Shareholder		
transfers Control in a Disposal of		
Company Control;		
"Disposal of Company Control" mea	ns	
the transfer, for value, of Control		
Shares; and		
"Statement of Consent from	h	
Controlling Shareholders" means th	e	
instrument by which the new		
Controlling Shareholders, or		Not applicable.
shareholders which join the control		
group of the Company, assume		
personal liability for complying with		
the Novo Mercado Agreement		
(Contrato de Participação no Novo		
Mercado), the Novo Mercado Listing		
Rules, the Arbitration Clause and the		
Arbitration Rules, in the form set out		
in Exhibit C to the Novo Mercado		
Listing Rules.		
Article 41. In the case of Diffuse		Adjusting Article Number.
Control over the Company:	Control over the Company:	
a) whenever the Shareholders in		Not applicable.
General Meeting approve cancellation		
of the Company's registration as		
publicly-held company, the public		
tender offer shall be made by the		
Company itself, provided, however,		
that the Company may acquire shares		
held by shareholders which voted in		
favor of cancellation of the Company's	<b>F</b>	

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registration at the General Meeting at	
which the cancellation was approved	
only after it has acquired the shares	
held by the shareholders which did not	
vote in favor of cancellation and	
which accept the public tender offer;	
and	

	Proposed Amendments to the	G 17 10 1
Current Bylaws	Bylaws	Cause/Justification
<b>b</b> ) whenever the Shareholders in		
General Meeting approve the		
Company's exit from the Novo		
Mercado, due to listing of the		
Company's shares for trading off the		
Novo Mercado or to a corporate		
reorganization in which the shares of		
resulting company are not admitted		
for trading on the Novo Mercado, but		
without cancellation of the Company's		
registration as a publicly-held		
company, the public tender offer shall		
be made by the shareholders which		
voted in favor of the exit at the		
General Meeting.		
Article 42. In the case of Diffuse	Article 46. In the case of Diffuse	
Control over the Company, where	Control over the Company, where	
BOVESPA determines that the price		
of securities issued by the Company		
shall be quoted separately, or that		
trading in securities issued by the		
Company on the Novo Mercado shall	•	
be suspended by reason of	ž •	
non-compliance with obligations		
under the Novo Mercado Listing	-	
Rules, the Chairman of the Board of		
Directors shall call, within the two (2)		
days following the determination		
(counting only the days on which the		
newspapers habitually used by the		
Company are issued), an		
Extraordinary General Shareholders		
Meeting to replace the entire Board of	•	
Directors.	Directors.	
8.1 In the event the Extraordinary	8.1 In the event the Extraordinary	
General Shareholders' Meeting referred to in this Article 42 is not	General Shareholders' Meeting	Amendment proposed to adjust the
referred to in this Article 42 is not	referred to in this Article 46 is not	reference to other article of the
called by the Chairman of the Board	called by the Chairman of the Roard	Bylaws, considering the inclusion of
of Directors within the two-day time	of Directors within the two-day time	new articles 29, 30, 31 and 32. There
period, the meeting may be called by	period, the meeting may be called by	is no economic effect resulting from
any shareholder of the Company.	any shareholder of the Company.	the proposed change.
§ 2. The new Board of Directors		Amendment proposed to adjust the
elected at the Extraordinary General		
Shareholders' Meeting referred to in	· · · · · · · · · · · · · · · · · · ·	
the preceding provisions of this	_	•
Article 42 shall cure the		
non-compliance with the obligations		_
under the Novo Mercado Listing	-	
ander the Novo Meleado Listing	ander the 11010 Mereado Listing	
_		-

Rules in the shortest period of time Rules in the shortest period of time possible or within the new time period possible or within the new time period granted by BOVESPA for this purpose, whichever is shorter.

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Current Bylaws	Proposed Amendments to the Bylaws	Cause/Justification
Article 43. In the case of Diffuse	Article 47. In the case of Diffuse	
Control, where the Company exits the	Control, where the Company exits the	
Novo Mercado by reason of	Novo Mercado by reason of	A direction of Auticle Number
non-compliance with obligations in	non-compliance with obligations in	Adjusting Article Number.
the Novo Mercado Listing Rules	the Novo Mercado Listing Rules	
resulting from:	resulting from:	
a) a resolution adopted at a General		
Meeting of Shareholders, the public		
tender offer shall be made by the		
shareholders which voted in favor of		
the resolution that resulted in		
non-compliance; and		
<b>d</b> ) an act or event of management, the		
Company shall make a public tender		
offer for cancellation of its registration		
as a publicly-held company, directed	UHAHECIEG	Not applicable.
to all the Company's shareholders. In		
the event the Shareholders in General		
Meeting resolve to maintain the		
Company's registration as		
publicly-held company registration,		
the public tender offer shall be made		
by the shareholders which voted in		
favor of the resolution.		
CHAPTER VIII		
LIQUIDATION	Unaffected.	Not applicable.
Article 44. The Company shall be	Article 48. The Company shall be	
dissolved and enter into liquidation in	dissolved and enter into liquidation in	
the cases provided for by law, and the	the cases provided for by law, and the	
Shareholders in General Meeting shall	Shareholders in General Meeting shall	
establish the manner of liquidation	establish the manner of liquidation	
	and install the Audit Committee,	Adjusting Article Number.
	which shall function during the period	· -
of liquidation. The Board of Directors	of liquidation. The Board of Directors	
	shall appoint the liquidator or	
liquidators and establish their powers	liquidators and establish their powers	
and remuneration.	and remuneration.	
CHAPTER IX ARBITRATION	Unaffected.	Not applicable.
	Article 49. The Company and its	Adjusting Article Number.
1	shareholders, officers, directors and	Adjusting Afficie Number.
	members of the Audit Committee are	
	obligated to resolve by arbitration any	
_	and all dispute or controversy which	
•	may arise between or among them	
	arising out of or connection with, in	
particular, the application, validity,		
effectiveness, interpretation or	effectiveness, interpretation or	

violation (and the effects thereof) of violation (and the effects thereof) of the provisions of Law 6404/76, these Bylaws, rules and regulations issued Bylaws, rules and regulations issued by the National Monetary Council, the Central Bank of Brazil, the

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Current Bylaws	Proposed Amendments to the Bylaws	Cause/Justification
	Securities Commission – CVM or th	
		e
Securities and Exchange Commission,	~	
_ ·	and any laws, rules or regulations	
	applicable to the operation of the	
-	capital market in general, in addition	
to the provisions of the Novo Mercado	to the provisions of the Novo Mercado	
Listing Rules, the Novo Mercado	Listing Rules, the Novo Mercado	
Participation Agreement and the	Participation Agreement and the	
Arbitration Rules of the Market	Arbitration Rules of the Market	
Arbitration Chamber.	Arbitration Chamber.	
CHAPTER X	** 00 1	
GENERAL PROVISIONS	Unaffected.	Not applicable.
Article 46. The Company shall	Article 50. The Company shall	
comply with Shareholders	¥ •	
	Agreements registered in accordance	
	with Article 118 of Law 6404/76. The	
Company's management shall refrain	Company's management shall refrair	1
from recording the transfer of shares	from recording the transfer of shares	A divisting Autiala Niverhau
made contrary to such Shareholders	made contrary to such Shareholders	Adjusting Article Number.
Agreements and the Chairman of	Agreements and the Chairman of	
General Shareholders' Meetings and	General Shareholders' Meetings and	1
Board of Directors meetings shall not	Board of Directors meetings shall not	
count votes cast in violation of such	count votes cast in violation of such	
Shareholders' Agreements.	Shareholders' Agreements.	

#### **EXHIBIT IV**

#### **GAFISA S.A.**

CNPJ/MF no. 01.545.826/0001-07 NIRE 35.300.147.952

**Publicly-Held Company** 

CVM no. 01610-1

#### **BYLAWS**

#### **CHAPTER I**

#### NAME, HEADQUARTERS, PURPOSE AND DURATION

**Article 1.** Gafisa S.A. (the "Company") is a publicly-held corporation with authorized capital, governed by these Bylaws and applicable law.

**Article 2**. The Company's headquarters and forum are located in the city of São Paulo, State of São Paulo. The Company may, by resolution adopted by the Board of Directors, change the address of its headquarters, and open, transfer and extinguish branches, agencies, offices, warehouses, representation offices and any other establishments anywhere within Brazilian territory or abroad.

**Sole Paragraph**. The power to open, transfer and extinguish branches, agencies, offices, warehouses, representation offices and any other establishments anywhere within Brazilian territory or abroad referred to in this article may, by resolution adopted by the Board of Directors, be delegated to the Chief Executive Officer.

**Article 3**. The Company's purposes are: (i) to promote and develop real estate projects of any kind, whether its own or those of third parties, in the latter case as contractor and agent; (ii) to purchase and sell real estate of any kind; (iii) to perform civil construction and provide civil engineering services; and (iv) to develop and implement marketing strategies for its own or third parties' real estate projects.

**Sole Paragraph**. The Company may hold interests in any other companies, in Brazil or abroad, upon approval granted by means of a resolution adopted by the Board of Directors, except in the situation provided in Art. 34, §1, in which case prior approval of the Board of Directors will not be required.

**Article 4**. The Company has an indefinite term of duration.

# <u>CHAPTER II</u> <u>CAPITAL AND SHARES</u>

**Article 5**. The capital of the Company is R\$2,691,217,592.78, which is fully paid-in and divided into 419,336,274 common shares, all registered, book-entry and without par value.

§ 1. The cost of share transfer services charged by the account agent shall be borne by the shareholders, subject to such limits as may be imposed by applicable legislation.

- § 2. Each common share carries the right to one vote on resolutions at General Meetings of Shareholders.
- § 3. The Company may not issue preferred shares or participation certificates (partes beneficiárias).
- § 4. For purposes of reimbursement, the value of the Company's shares shall be based on the Company's economic value, as determined by an appraisal carried out by a specialized firm appointed in the manner provided for in Article 45 of Law 6404/76.
- **Article 6.** The capital of the Company may be increased by resolution adopted by the Board of Directors, without need for an amendment to these Bylaws. The resolution approving the increase shall fix the terms and conditions for the issuance of shares, subject to a limit of 600,000,000 (six hundred million) common shares.
- **Sole Paragraph**. The Company may, within the limit of its authorized capital and by resolution adopted by the shareholders in General Meeting, grant share purchase options to (i) its officers, directors and employees, or (ii) individuals who provide services to it or to any company under its control.
- **Article 7**. The Company may reduce or exclude the time period for the exercise of preemptive rights on the issuance of shares, debentures convertible into shares or subscription bonuses which are placed by means of sale on a stock exchange, public subscription or share swap in a mandatory public tender offer pursuant to articles 257 to 263 of Law 6404/76. Pursuant to article 171§3 of Law 6404/76, there shall be no preemptive rights on the grant and exercise of the share purchase options.

## <u>CHAPTER III</u> GENERAL MEETING OF SHAREHOLDERS

- **Article 8**. A General Meeting of Shareholders shall be held, on an ordinary basis, in the first four (4) months following the end of the fiscal year and on an extraordinary basis whenever required by law or the Company's interests.
- § 1. General Meetings of Shareholders shall be called in the manner provided for by law. Regardless of the formalities for calling General Shareholders' Meetings, any General Meeting attended by all shareholders shall be considered to have been regularly called.
- § 2. General Meetings of Shareholders shall be called to order and chaired by the Chairman of the Board of Directors or, in his absence, by a shareholder appointed by the shareholders at the General Meeting. The Chairman of the General Meeting shall choose one of those present at the meeting to act as secretary.
- § 3. Prior to the call to order, the shareholders shall sign the "Book of Attendance" (*Livro de Presença de Acionistas*), giving their name and residence and the number of shares they hold.
- § 4. The list of shareholders present at the meeting shall be closed by the Chairman immediately after the General Meeting is called to order.
- § 5. Shareholders which appear at a General Meeting after the list of shareholders present at the meeting has been closed may participate in the meeting but shall not have the right to vote on any resolution.
- **Article 9**. In addition to the matters provided for by the law, the Shareholders in General Meeting shall:

- a) decide on the Company's exit from the Novo Mercado of the São Paulo Stock Exchange BOVESPA ("Novo Mercado"), which shall be communicated to the São Paulo Stock Exchange BOVESPA in writing, 30 (thirty) days in advance;
- b) subject always to the provisions of Article 11, choose, from among the three qualified institutions indicated on a list prepared by the Board of Directors, the institution which shall be responsible for the preparation of an appraisal report for shares issued by the Company, for the purposes of exiting the Novo Mercado, cancellation of the Company's registration as a publicly-held company or mandatory public tender offer; and
- c) resolve cases on which these Bylaws are silent, subject to the provisions of Law 6404/76.

**Sole Paragraph**. In the event of cancellation of the Company's registration as a publicly-held company or its exit from the Novo Mercado, due to listing of the Company's shares for trading off the Novo Mercado or to a corporate reorganization in which the shares of resulting company are not admitted for trading on the Novo Mercado, the public tender offer to be made by the Controlling Shareholder or the Company, as applicable, shall have a minimum offer price which is equal to the economic value determined in the appraisal report referred to in Article 9(b) and which complies with the Novo Mercado Listing Rules.

**Article 10**. The choice of the specialized institution or firm responsible for the determination of the Company's economic value, referred to in Article 9(b) of these Bylaws, shall be made by the majority of votes cast by holders of Outstanding Shares present at the General Meeting in question, blank votes not being computed. The quorum for the General Meeting shall be shareholders representing at least 20% of the total number of Outstanding Shares, at first call, and on second call, shareholders representing any number of Outstanding Shares.

#### § 1. For purposes of these Bylaws:

"Outstanding Shares" means all the shares issued by the Company, with the exception of shares held by the Controlling Shareholder, by persons related to the Controlling Shareholder or by the Company's officers and directors and treasury shares:

"Controlling Shareholder" means the shareholder or Shareholder Group that exercises Control of the Company; "Shareholder Group" means a group of two or more persons (a) that are bound by contracts or agreements of any nature, including shareholders' agreements, whether written or oral and whether directly or through Controlled Companies, Controlling Companies or companies under Common Control; or (b) among whom there is a direct or indirect Control relationship; or (c) that are under Common Control; or (d) that represent a common interest. Examples of persons representing a common interest include (i) a person that holds a direct or indirect interest of 15% (fifteen percent) or more in the capital of the other person; and (ii) two persons that have a third investor in common which holds a direct or indirect interest of 15% (fifteen percent) or more in the capital of the first two persons. Joint ventures, investment funds or clubs, foundations, associations, trusts, condominiums, cooperatives, security portfolios, universalities of rights and any other form of organization or enterprise of any kind, whether constituted in Brazil or abroad, shall be considered to be part of the same Shareholder Group whenever two or more of such entities: (x) are administered or managed by the same legal entity or by parties related to the same legal entity; or (y) have the majority of their managers or administrators in common;

"Control" (and the related terms "Controlling Company", "Controlled Company" and "under Common Control") means the power effectively used to direct corporate activities and orient the functioning of the Company's corporate bodies, whether directly or indirectly and whether de facto or de jure. There is a relative presumption that the person or Shareholder Group holding shares that gave it an absolute majority of votes of the shareholders present at the last three General Shareholders' meetings holds Control, even if such person or Shareholder Group does not hold an absolute majority of the Company's voting capital; and

"Diffuse Control" means Control exercised by a shareholder holding less than 50% (fifty percent) of the Company's capital, or by shareholder(s) which do not constitute a Shareholder Group.

**Article 11**. In the event the Company exits the Novo Mercado or its registration as a publicly-held company is cancelled, the costs incurred for the preparation of the appraisal report referred to in Article 9(b) shall be borne entirely by the Controlling Shareholder or by the Company, if the Company is offeror, as applicable.

# CHAPTER IV MANAGEMENT SECTION IV.I. - GENERAL RULES

**Article12**. The Company is managed by the Board of Directors (*Conselho de Administração*) and the Executive Board (*Directoria*).

**Article 13**. The members of the Board of Directors and the Executive Board shall be invested in their respective offices within thirty days from the date they were appointed, by signing an instrument of investiture in the appropriate book, and shall remain in office until the investiture of the newly-elected members of the Company's management.

**Sole Paragraph**. The investiture of the members of the Board of Directors and the Board of Executive Officers in their respective offices is conditional upon (i) the execution of the Statement of Consent from Senior Managers (*Termo de Anuência dos Administradores*) provided for under the Novo Mercado Listing Rules; and (ii) adherence to the Manual for Disclosure and Use of Information and Policy for Trading in Securities Issued by the Company (*Manual de Divulgação e Uso de Informações e Política de Negociação de Valores Mobiliários de Emissão da Companhia*), by executing an instrument to that effect.

**Article 14**. The Board of Directors may create advisory committees to assist the members of the Board of Directors, and determine the composition and specific responsibilities of such committees.

**Article 15**. The Shareholders in General Meeting shall determine, on an individual or global basis, the remuneration of the Company's directors, officers and members of its advisory committees. Where the remuneration is fixed on a global basis, the Board of Directors shall determine the amounts to be paid to each individual. Where applicable, the Board of Directors shall also distribute the share in profits fixed by the Shareholders in General Meeting.

# SECTION IV.II. - BOARD OF DIRECTORS (CONSELHO DE ADMINISTRAÇÃO)

**Article 16**. The Board of Directors is composed of at least five (5) and no more than nine (9) effective members (the election of alternates being permitted), all of whom shall be shareholders, elected and removable at any time by the Shareholders in General Meeting, with an unified term of office of two (2) years, re-election being permitted.

Article 17. At least 20% of the effective members of the Board of Directors shall be Independent Members.

- § 1. When a fractional number of directors results from compliance with the percentage referred to above, the fraction shall be rounded (i) to the next highest whole number, where the fraction is 0.5 or greater; and (ii) to the next lowest whole number, where the fraction is less than 0.5.
- § 2. For purposes of these Bylaws, "Independent Member" is one who: (i) has no relationship with the Company except for an interest in its capital; (ii) is not a Controlling Shareholder, nor a spouse or relative up to the second degree of the Controlling Shareholder, and is not now and has not been, in the past three years, related to a company or entity related to the Controlling Shareholder (persons related to public institutions of education and/or research are excluded from this restriction); (iii) has not been, in the past three years, an employee or officer of the Company, the Controlling Shareholder or a company controlled by the Company; (iv) is not a direct or indirect supplier or purchaser of the Company's services and/or products of the Company, in a degree that implies loss of independence; (v) is not an employee, officer or director of a company or entity offering services and/products to, or requesting services and/or products from, the Company; (vi) is not a spouse or relative up to the second degree of any of the Company's officers or directors; and (vii) does not receive any remuneration from the Company except that payable to directors (cash earnings generated by holdings in the Company's capital are excluded from this restriction).
- § 3. Members of the Board of Directors elected in the manner provided for in Article 141 §§4 and 5 of Law 6404/76 shall also be considered to be Independent Members.
- **Article 18**. The Board of Directors shall have a Chairman, who shall be elected by the favorable vote of a majority of the effective members. In the event of incapacity or temporary absence of the Chairman, the chairmanship shall be assumed by the member previously designated by the Chairman, or, in the absence of a previous designation, by such member as the remaining members shall appoint.
- § 1. Pursuant to article 150 of Law 6404/76, in the case of vacancy of a sitting member of the Board of Directors, the remaining members of the Board of Directors shall indicate one substitute, who shall remain in the office until the next General Meeting to be held after that date, when a new board member shall be elected to finish the mandate. An Independent Board Member, in accordance with the Novo Mercado Listing Rules, shall only be substituted by another Independent Board Member.
- § 2. For the purposes of these Bylaws, vacancy will occur in case of death, permanent incapacity, resignation, removal or unjustified absence of the board member for more than three consecutive meetings.
- § 3. Respecting the provision of the head of this Article in relation to the Chairman, in case of the temporary absence of any member of the Board of Directors, such member shall be replaced by another board member appointed by the absent member, holding a power-of-attorney with specific powers. In this case, the substitute of the absent board member, besides his own vote, shall state the vote of the absent board member. An Independent Board Member, in accordance with the Novo Mercado Listing Rules, shall only be substituted by another Independent Board Member.
- **Article 19**. The Board of Directors shall meet at least quarterly. Meetings of the Board of Directors shall be called by the Chairman, or by at least two effective members, by written notice containing the agenda for the meeting, in addition to the place, date and time of the meeting. Board of Directors' meetings shall be called at least five days in advance.

Regardless of the formalities for calling meetings, any meeting attended by all members of the Board of Directors shall be considered to have been regularly called.

- **Article 20**. The quorum for Board of Directors' meetings shall be four members. Resolutions shall be adopted by the favorable vote of a majority of members present at the meeting, and the Chairman shall have, in addition to his own vote, a casting vote in the event of a tie.
- § 1. The decisions of the Board of Directors shall be recorded in minutes, which shall be signed by the members present at the meeting.
- § 2. Directors may be represented at meetings of the Board of Directors by another director, to whom special powers have been granted. The directors may also participate in meetings by telephone or video conference, and, in that event, shall be considered to be present at the meeting and shall confirm their vote by written statement sent to the Chairman by letter, facsimile transmission or e-mail immediately after the end of the meeting. Upon receipt of statement of confirmation, the Chairman shall have full powers to sign the minutes of the meeting on behalf of the member in question.
- **Article 21**. It addition to such other powers and duties conferred on it by law and these Bylaws, the Board of Directors shall have powers to:
- a) fix the general direction of the Company's business;
- b) approve the Company's annual operating budget and business plan, and any changes thereto (provided, however, that until such new budget or plan has been approved, the most recently approved budget or plan shall prevail);
- c) attribute, from the global amount of remuneration fixed by the Shareholders in General Meeting, the monthly compensation of each of the members of the Company's management and advisory committees, in the manner provided for in Article 15 of these Bylaws;
- d) elect and remove the Company's officers and determine their powers and duties, in accordance with the provisions of these Bylaws;
- e) supervise the officers' management of the Company, examine at any time the Company's books and documents, and request information on contracts entered into or about to be entered into by the Company and any other acts;
- f) determine the general compensation criteria and the benefit policies (indirect benefits, shares in profits and/or sales) for the senior management and those holding management positions in the Company;
- g) instruct the votes related to the global remuneration of management to be cast by Company's representative at the General Meeting of Shareholders of the companies where the Company holds an equity interest, except for the wholly-owned subsidiaries or special purpose companies;
- h) in accordance with a plan approved by the Shareholders in General Meeting, grant share purchase options to the Company's officers, directors or employees, or to individuals who rendered services to the Company or to any company under its control, with the exclusion of shareholders' pre-emptive rights over the grant of such share purchase options or the subscription of the corresponding shares;
- i) call General Shareholders' Meetings;
- j) submit to the Shareholders in General Meeting any proposed amendment to these Bylaws;

- k) issue its opinion on the Executive Board's management report and accounts, and authorize the distribution of interim dividends;
- l) attribute to the Company's directors and officers their share in the profits shown on the Company's balance sheets, including interim balance sheets, subject always to the limits and other provisions under the law and these Bylaws;
- m) authorize any change in the Company's accounting or report presentation policies, unless such change is required by the generally accepted accounting principles in the jurisdictions in which the Company operates;
- n) appoint and dismiss the Company's independent auditors;
- o) approve the issue of shares or subscription bonuses up to the limit of the Company's authorized capital, determining the issue price, the manner of subscription and payment and other terms and conditions for the issuance, and determining also if preemptive rights over the shares to be issued shall be granted to shareholders in the case provided for in the Article 7 of these Bylaws;
- p) approve the issue of simple non-convertible debentures, without real security;
- q) approve the Company's acquisition of its own shares, to be held in treasury or for cancellation;
- r) unless provided for in the annual budget or in the business plan then in effect, approve business transactions and contracts of any kind between the Company and its shareholders, directors and/or officers, or between the Company and the direct or indirect controlling shareholders of the Company's shareholders;
- s) authorize, in advance: (i) the execution by the Company of any contract, including, for the purposes of illustration, contracts for the acquisition of assets or interests in other companies; or (ii) the grant, by the Company, of loans, financing or real or personal security in favor of its controlled companies (with the exception of special purpose companies in which the Company holds 90% or more of the total and voting capital) or third parties, provided always, in the cases contemplated in items (i) and (ii) above, that the contracts involve transactions with a term greater than 48 (forty-eight) months (with the exception of contracts with public utilities providers and other contracts which have uniform terms and conditions, which shall not be subject to prior approval by the Board of Directors) or an amount greater than R\$15,000,000.00 or 1.5% of the Company's total consolidated assets (the "Reference Value");
- t) approve any change in the Company's headquarters, and the opening, transfer or extinction of branches, agencies, offices, warehouses, representation offices and any other establishments anywhere within Brazilian territory or abroad, with the exception of the incorporation of, or acquisition of interests in, special purpose companies ("SPCs") and/or consortiums which have as their corporate purpose the promotion, management, development, construction and sale of real estate projects, which shall be subject only to the provisions of Art 34§1;
- u) authorize the acquisition, alienation, transfer, assignment, encumbrance or other form of disposal, including contribution to the capital of another company, for any reason of a substantial part of the Company's permanent assets, permanent assets being understood to be the set of assets on which the Company's business is based, in amounts greater than the Reference Value (as defined in item (s) above), when such transactions are not provided for in the annual budget;

- v) approve, in advance, any application by the Company for a decree of bankruptcy or judicial or extrajudicial recovery; and
- w) establish the list of three qualified institutions to be submitted to the General Shareholders Meeting for the purposes of Article 9 (b) of these Bylaws, with respect to the preparation of the appraisal report of the Company's shares for purposes of exiting the Novo Mercado, cancellation of registration as a publicly-held company registration or public tender offer.

#### SECTION IV.III. - EXECUTIVE BOARD (DIRETORIA)

- **Article 22**. The Executive Board is the corporate body that represents the Company, and is responsible for performing all acts of management related to the Company's business.
- **Article 23**. The Executive Board is not a collegiate body, but it may meet whenever necessary to deal with operational matters, at the discretion of the Chief Executive Officer, who shall also chair the meeting.
- **Sole Paragraph**. The quorum for meetings of the Executive Board is a majority of the Company's officers.
- **Article 24**. In the event of a vacancy on the Executive Board, or incapacity of an officer, the Board of Directors shall elect a new officer or appoint a substitute from among the remaining officers, and in both cases shall fix the term of office and remuneration of the new officer or substitute.
- **Article 25**. The Executive Board is composed of at least two (2) and no more than eight (8) officers, all resident in Brazil, who may but need not be shareholders. The officers shall be elected by the Board of Directors for a term of three (3) years, re-electing being permitted, and may be removed by it at any time.
- Article 26. The officers of the Company shall be appointed as Chief Executive Officer (*Diretor Presidente*), Chief Financial Officer (*Diretor Financeiro*), Investor Relations Officer (*Diretor de Relações com Investidores*), Superintendent Officer of Construction (*Diretor Superintendente de Construção*), Superintendent Officer of Incorporação) and Institutional Relations Officer (*Diretor de Relações Institucionais*), and the remaining officers shall have no specific designation. Accumulation of functions is allowed
- **Article 27**. The Chief Executive Officer has the following powers and responsibilities:
- a) to submit for approval by the Board of Directors the annual work plans and budgets, investment plans and new programs to expand the Company and its subsidiaries, causing the plans, budgets and programs to be carried out on the approved terms;
- b) to formulate the Company's operating strategies and directives and to establish the criteria for executing the resolutions adopted at the General Shareholders' Meetings and meetings of the Board of Directors, with the participation of the other officers;
- c) to supervise all the Company's activities;
- d) to coordinate and supervise the work of the Executive Board, and to call and chair its meetings; and
- e) to perform such other duties as may be assigned by the Board of Directors. **Article 28.** In addition to such other functions as may be assigned by the Board of Directors, the Investor Relations Officer is responsible for providing information to investors, the Brazilian Securities Commission (*Comissão de Valores Mobiliários CVM*) and the São Paulo Stock Exchange (BOVESPA), and for maintaining the Company's registration up to date, in accordance with the regulations issued by the CVM.

#### **Article 29** - The duties of the Chief Financial Officer are:

- a) to be responsible for the Company's budget control and management, monitoring indicators and analyzing reports to consolidate the budget, aiming to reach budget goals and to provide key managerial information;
- b) to define Company's strategies and guidelines, through the annual planning of actions and the preparation of the budget, jointly with the other officers;
- c) to ensure that the Controller's department, including the control of management and of costs, provides indicators for decision-making, detecting elements that may influence the Company's results;
- d) to ensure the efficiency of payment and receipt operations, as well as of the credit analysis and lending, through the definition of guidelines and policies, aiming to reduce events of default and to ensure Company's financial health;
- e) to be responsible for the control of cash flow and investments aiming to maximize the financial result, within risk levels accepted by the Company; (f) to perform investments feasibility studies related to new business, mergers and acquisitions in order to give support for decision-making;
- f) to ensure the due application of the tax law and assessment of corporate income tax and its ancillary obligations, defining tax rules and proceedings, aiming to exempt the Company from tax risks;
- g) to participate in executive committee meetings, in order to take decisions and define strategies jointly with the other officers, aiming at the Company's development and success; and
- h) to ensure that the Personnel and Management department carries out actions and programs promoting attraction, retention, productivity and qualification of Company's human resources.

#### **Article 30** - The duties of the Superintendent Officer of Construction are:

- a) to comprise the accompaniment of short, medium and long term strategies and business plans of all construction areas, aiming to maximize the profitability and the financial results of such unit;
- b) to define short, medium and long term guidelines for the Company's strategic planning, having them transmitted to the other officers to cause their implementation, aiming to ensure financial and market results defined by the Board of Directors;
- c) to approve and to ensure the compliance with the Company's budget, monitoring reports periodically, with a view to keep its control, to perform analysis and to propose actions, aiming to reach the goals established for the region;
- d) to ensure that the Personnel department carries out actions and programs promoting attraction, retention, productivity and qualification of Company's human resources;
- e) to ensure that Controllership, Planning and Control and Management departments provide services which meet internal clients needs, contributing to the organization of managerial information for decision-making and keeping the teams engaged in improving Company's business;

f) to provide guidelines and to monitor the budget aiming at the feasibility of new undertakings; g) to ensure the due management of the Company's funds as well as the relation between assets and liabilities, through the analysis of risk of liabilities costs variation, in order to ensure the Company's financial health; h) to represent the Company before clients, press, market and legal, corporate and governmental bodies, protecting Company's interests and watching over Company's image; and i) to arrange new partnerships aiming at the feasibility of new undertakings.

#### **Article 31** - The duties of the Superintendent Officer of Incorporation are:

- a) to comprise the management of incorporations through the definition and the accompaniment of short, medium and long term strategies and business plans of all unit areas aiming to maximize the Company's profitability and financial results;
- b) to define short, medium and long term guidelines for the Company's strategic planning, having them transmitted to the other officers to cause their implementation, aiming to ensure financial and market results defined by the Board of Directors:
- c) to approve and to ensure the compliance with the Company's budget, monitoring reports periodically, with a view to keep its control, to perform analysis and to propose actions, aiming to reach the goals established for the region;
- d) to place the Company in the market through the development and maintenance of its image and products in order to keep its visibility before current and potential clients;
- e) to ensure that the Personnel department carries out actions and programs promoting attraction, retention, productivity and qualification of Company's human resources;
- f) to ensure that Controllership, Planning and Control and Management departments provide services which meet internal clients needs, contributing to the organization of managerial information for decision-making and keeping the teams engaged in improving the Company's business;
- g) to accompany the development of new products as well as to monitor national and foreign markets, specially competing companies, aiming to keep Company's competitiveness;
- h) to ensure the due management of the Company's funds as well as the relation between assets and liabilities, through the analysis of risk of liabilities costs variation, in order to ensure the Company's financial health;
- i) to represent the Company before clients, press, market and legal, corporate and governmental bodies, protecting Company's interests and watching over the Company's image;
- i) to monitor and to guide the real state counsel; and
- k) to accompany actions and results of marketing and sales, monitoring performance indicators, actions of communication and of institutional and products marketing as well as identifying new business opportunities.

# Article 32 - The duties of the Institutional Relations Officer are:

a) comprise the contact with all public agencies and professional associations, giving support to land regularization proceedings;

- b) to give support to the search of new incorporation partners;
- c) to be responsible for the Company's police/strategy on public and governmental relations, including relations with authorities, governmental agencies, press, institutions and the community; and
- d) to coordinate events, to promote and participate in communitarian programs and to perform duties in order to contribute to the Company's image.
- **Article 33** The other officers without specific designation shall have the functions attributed to them by the Board of Directors.
- **Article 34**. The Company shall be represented, and shall only be considered to be validly bound, by the act or signature of: a) any two officers; b) any officer acting jointly with an attorney-in-fact with specific powers; or c) two attorneys-in-fact with specific powers.
- § 1. The Company shall be represented in accordance with the immediately preceding provisions of this Article in the incorporation of, or acquisition of interests in, special purpose companies ("SPCs") and/or consortiums which have as their corporate purpose the planning, promotion, development, income generation and sale of real estate projects.
- § 2. The Company may be represented by a single officer, without the formalities provided for in this Article 34, for the purposes of receiving service of process or notice and giving testimony on behalf of the Company.
- § 3. Powers of attorney shall always be granted or revoked by any two officers, who shall establish the powers of the attorney-in-fact. Except in the case of powers of attorney granted to represent the Company in legal proceedings, powers of attorney shall not have a term of more than two (2) years.

# <u>CHAPTER V</u> AUDIT COMMITTEE (CONSELHO FISCAL)

- **Article 35**. The Audit Committee shall be installed only at the request of shareholders and shall have the powers, duties and responsibilities established by law. The Audit Committee shall cease functioning at the first General Shareholders' Meeting following its formation, and its members may be re-elected.
- **Article 36**. The Audit Committee is composed of three (3) effective members and an equal number of alternates, all elected by the Shareholders in General Meeting.
- § 1. The remuneration of the members of the Audit Committee shall be fixed at the General Shareholders' Meeting at which they are elected.
- § 2. The investiture of the members of the Audit Committee members is conditional upon their execution of the Statement of Consent from Audit Committee Members (*Termo de Anuência dos Membros do Conselho Fiscal*) provided for under the Novo Mercado Listing Rules.
- **Article 37**. The Audit Committee shall meet whenever necessary, at the call of any of its members, and its resolutions shall be recorded in minutes.

# <u>CHAPTER VI</u> FISCAL YEAR, BALANCE SHEET AND RESULTS

**Article 38**. The fiscal year shall begin on January 1st and end on December 31st of each year. At the end of each fiscal year and each calendar quarter, the financial statements provided for by law shall be prepared.

- **Article 39**. The Company, by resolution of the Board of Directors, may draw up half-yearly, quarterly or monthly balance sheets, and declare dividends on account of the profits shown on such balance sheets. The Company, by resolution of the Board of Directors, may also declare interim dividends on account of accumulated profits or profit reserves shown on the last annual or half-yearly balance sheet.
- § 1. The dividends distributed under the terms of this Article 39 shall be attributed to the mandatory dividend.
- § 2. The Company may pay interest on its own capital, to be credited to annual or interim dividends.
- **Article 40**. Prior to any distribution, any accumulated losses and provision for income tax shall be deducted from the profits for the year.
- § 1. From the amount calculated in accordance with this Article, the profit shares of the members of the Company's management shall be calculated, subject to the legal maximum, to be distributed according to the rules established by the Board of Directors.
- § 2. After the deduction referred to in the preceding paragraph, the following allocations shall be made from the net profits for the year: a) 5% (five percent) to the legal reserve, until the legal reserve is equal to 20% (twenty percent) of the paid-up capital or attains the limit established in Article 193 §1 of Law 6404/76; b) from the remaining net profits for the year, after the deduction referred to in item (a) of this Article and the adjustment provided for in Article 202 of Law 6404/76, 25% (twenty-five percent) shall be allocated to payment of the mandatory dividend to all shareholders; and c) an amount not greater than 71.25% (seventy-one and twenty-five one-hundredths percent) of the net profits shall be allocated to the creation of an Investment Reserve, for the purpose of financing the expansion of Company's and of its controlled companies' business, through subscribing for capital increases, creating new projects or participating in consortiums or other types of association, among other means of achieving the Company's corporate purpose.
- § 3. The reserve established in item (c) above may not exceed 80% (eighty percent) of the Company's capital. Should the reserve reach such limit, the Shareholders in General Meeting decide on the allocation of the excess, either distributing it to the shareholders or using it to increase the capital of the Company.
- § 4. After the distribution provided for in the previous paragraphs, the Shareholders in General Meeting shall determine the allocation of the remaining balance of the net profits for the year, after hearing the Board of Directors and subject to applicable law.

# <u>CHAPTER VII</u> CONTROL AND DIFFUSE CONTROL

**Article 41**. Any disposal of control of the Company, in either a single transaction or a series of transactions, shall be contracted subject to a condition, either precedent or subsequent, under which the acquirer of control undertakes to make a public tender offer for the shares of the remaining shareholders in accordance with applicable law and the Novo Mercado Listing Rules and on terms that ensure equal treatment with the disposing shareholder.

**Article 42**. The public tender offer referred to in the Article 41 shall also be made: a) in the event of an assignment for value of rights to subscribe for shares or other securities or rights convertible into shares, which assignment results in a Disposal of Control of the Company; and b) in the event of a disposal of control of a company that holds Control of the Company, in which case the Disposing Controlling Shareholder shall be obligated to declare to the São Paulo Stock Exchange – BOVESPA the value attributed to the Company in the disposal and to submit documentation to prove the declared value.

Sole Paragraph. For purposes of these Bylaws:

"Disposal of Control" means the transfer to a third party, for value, of Control Shares;

"Control Shares" means the block of shares that gives, either directly or indirectly, the holder(s) sole or shared Control of the Company; and

"Disposing Controlling Shareholder" means the Controlling Shareholder, when it causes a disposal of control of the Company.

- **Article 43**. Any person which holds shares in the Company and subsequently acquires Control by reason of a private purchase and sale agreement made with the Controlling Shareholder involving any number of shares is required to:
- a) make the public tender offer referred to in Article 41;
- b) compensate shareholders which have purchased shares on the stock exchange in the six (6) months preceding the Disposal of Control, by paying the difference between the price paid to the Disposing Controlling Shareholder and the price paid on the stock exchange for shares in the Company during the said six-month period, duly adjusted for inflation; and
- c) take such action as may be necessary to restore the free float of the Company's shares to at least 25% (twenty-five percent) of the total outstanding shares in the Company, within the six (6) months following the acquisition of Control.
- **Article 44.** The Company shall not record (i) any transfer of shares to the Purchaser of Control, or to any other person(s) which acquire Control until such time as they have executed the Statement of Consent from Controlling Shareholders (*Termo de Anuência dos Controladores*); or (ii) any Shareholders' Agreement that provides for the exercise of Control unless the signatories to the agreement have executed the Statement of Consent from Controlling Shareholders.

**Sole Paragraph**. For purposes of these Bylaws:

"Purchaser" means the person to whom the Disposing Controlling Shareholder transfers Control in a Disposal of Company Control; "Disposal of Company Control" means the transfer, for value, of Control Shares; and

<u>"Statement of Consent from Controlling Shareholders"</u> means the instrument by which the new Controlling Shareholders, or shareholders which join the control group of the Company, assume personal liability for complying with the Novo Mercado Agreement (*Contrato de Participação no Novo Mercado*), the Novo Mercado Listing Rules, the Arbitration Clause and the Arbitration Rules, in the form set out in Exhibit C to the Novo Mercado Listing Rules.

#### **Article 45**. In the case of Diffuse Control over the Company:

- a) whenever the Shareholders in General Meeting approve cancellation of the Company's registration as a publicly-held company, the public tender offer shall be made by the Company itself, provided, however, that the Company may acquire shares held by shareholders which voted in favor of cancellation of the Company's registration at the General Meeting at which the cancellation was approved only after it has acquired the shares held by the shareholders which did not vote in favor of cancellation and which accept the public tender offer; and
- b) whenever the Shareholders in General Meeting approve the Company's exit from the Novo Mercado, due to listing of the Company's shares for trading off the Novo Mercado or to a corporate reorganization in which the shares of resulting company are not admitted for trading on the Novo Mercado, but without cancellation of the Company's registration as a publicly-held company, the public tender offer shall be made by the shareholders which voted in favor of the exit at the General Meeting.
- **Article 46**. In the case of Diffuse Control over the Company, where BOVESPA determines that the price of securities issued by the Company shall be quoted separately, or that trading in securities issued by the Company on the Novo Mercado shall be suspended by reason of non-compliance with obligations under the Novo Mercado Listing Rules, the Chairman of the Board of Directors shall call, within the two (2) days following the determination (counting only the days on which the newspapers habitually used by the Company are issued), an Extraordinary General Shareholders' Meeting to replace the entire Board of Directors.
- § 1. In the event the Extraordinary General Shareholders' Meeting referred to in this Article 46 is not called by the Chairman of the Board of Directors within the two-day time period, the meeting may be called by any shareholder of the Company.
- § 2. The new Board of Directors elected at the Extraordinary General Shareholders' Meeting referred to in the preceding provisions of this Article 46 shall cure the non-compliance with the obligations under the Novo Mercado Listing Rules in the shortest period of time possible or within the new time period granted by BOVESPA for this purpose, whichever is shorter. **Article 47**. In the case of Diffuse Control, where the Company exits the Novo Mercado by reason of non-compliance with obligations in the Novo Mercado Listing Rules resulting from: a) a resolution adopted at a General Meeting of Shareholders, the public tender offer shall be made by the shareholders which voted in favor of the resolution that resulted in non-compliance; and b) an act or event of management, the Company shall make a public tender offer for cancellation of its registration as a publicly-held company, directed to all the Company's shareholders. In the event the Shareholders in General Meeting resolve to maintain the Company's registration as a publicly-held company registration, the public tender offer shall be made by the shareholders which voted in favor of the resolution.

# CHAPTER VIII LIQUIDATION

**Article 48**. The Company shall be dissolved and enter into liquidation in the cases provided for by law, and the Shareholders in General Meeting shall establish the manner of liquidation and install the Audit Committee, which shall function during the period of liquidation. The Board of Directors shall appoint the liquidator or liquidators and establish their powers and remuneration.

# CHAPTER IX ARBITRATION

Article 49. The Company and its shareholders, officers, directors and members of the Audit Committee are obligated to resolve by arbitration any and all dispute or controversy which may arise between or among them arising out of or connection with, in particular, the application, validity, effectiveness, interpretation or violation (and the effects thereof) of the provisions of Law 6404/76, these Bylaws, rules and regulations issued by the National Monetary Council, the Central Bank of Brazil, the Securities Commission – CVM or the Securities and Exchange Commission, and any laws, rules or regulations applicable to the operation of the capital market in general, in addition to the provisions of the Novo Mercado Listing Rules, the Novo Mercado Participation Agreement and the Arbitration Rules of the Market Arbitration Chamber.

# <u>CHAPTER X</u> GENERAL PROVISIONS

**Article 50**. The Company shall comply with Shareholders' Agreements registered in accordance with Article 118 of Law 6404/76. The Company's management shall refrain from recording the transfer of shares made contrary to such Shareholders' Agreements and the Chairman of General Shareholders' Meetings and Board of Directors meetings shall not count votes cast in violation of such Shareholders' Agreements.

# **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: March 29, 2010

## Gafisa S.A.

By: /s/ Alceu Duílio Calciolari

Name: Alceu Duílio Calciolari Title: Chief Financial Officer and

**Investor Relations Officer**