

ASHFORD HOSPITALITY TRUST INC  
Form 10-Q  
August 08, 2017

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q  
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2017

OR  
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 001-31775

ASHFORD HOSPITALITY TRUST, INC.

(Exact name of registrant as specified in its charter)

Maryland 86-1062192  
(State or other jurisdiction of incorporation or organization) (IRS employer identification number)

14185 Dallas Parkway, Suite 1100  
Dallas, Texas 75254  
(Address of principal executive offices) (Zip code)

(972) 490-9600  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company   
Emerging growth company

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If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) if the Exchange Act. "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). "

Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

|  |                               |
|--|-------------------------------|
| Common Stock, \$0.01 par value per share | 97,430,297                    |
| (Class)                                  | Outstanding at August 4, 2017 |

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ASHFORD HOSPITALITY TRUST, INC  
FORM 10-Q  
FOR THE QUARTER ENDED JUNE 30, 2017

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## PART I. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS (unaudited)

## ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

(unaudited, in thousands, except share and per share amounts)

|   | June 30,<br>2017 | December 31,<br>2016 |
|---|------------------|----------------------|
| Assets  |                  |                      |
| Investments in hotel properties, net  | \$4,069,152      | \$ 4,160,563         |
| Cash and cash equivalents   | 404,435          | 347,091              |
| Restricted cash   | 150,502          | 144,014              |
| Marketable securities   | 19,270           | 53,185               |
| Accounts receivable, net of allowance of \$740 and \$690, respectively  | 56,755           | 44,629               |
| Inventories   | 4,413            | 4,530                |
| Investment in unconsolidated entities   | 5,586            | 58,779               |
| Deferred costs, net   | 2,913            | 2,846                |
| Prepaid expenses  | 24,131           | 17,578               |
| Derivative assets, net  | 1,607            | 3,614                |
| Other assets  | 12,769           | 11,718               |
| Intangible assets, net  | 10,002           | 10,061               |
| Due from Ashford Prime OP, net  | 1                | —                    |
| Due from third-party hotel managers   | 19,279           | 13,348               |
| Assets held for sale  | —                | 19,588               |
| Total assets  | \$4,780,815      | \$ 4,891,544         |
| Liabilities and Equity  |                  |                      |
| Liabilities:  |                  |                      |
| Indebtedness, net   | \$3,698,433      | \$ 3,723,559         |
| Accounts payable and accrued expenses   | 147,025          | 126,986              |
| Dividends and distributions payable   | 26,185           | 24,765               |
| Unfavorable management contract liabilities   | 690              | 1,380                |
| Due to Ashford Inc., net  | 13,593           | 15,716               |
| Due to Ashford Prime OP, net  | —                | 488                  |
| Due to related party, net   | 1,927            | 1,001                |
| Due to third-party hotel managers   | 2,366            | 2,714                |
| Intangible liabilities, net   | 16,017           | 16,195               |
| Derivative liabilities, net   | 59               | —                    |
| Other liabilities   | 18,468           | 16,548               |
| Liabilities related to assets held for sale   | —                | 37,047               |
| Total liabilities   | 3,924,763        | 3,966,399            |
| Commitments and contingencies (note 13)   |                  |                      |
| Redeemable noncontrolling interests in operating partnership  | 107,722          | 132,768              |
| Equity:   |                  |                      |
| Preferred stock, \$0.01 par value, 50,000,000 shares authorized:  |                  |                      |
| Series A Cumulative Preferred Stock, 1,657,206 shares issued and outstanding at June 30, 2017 and December 31, 2016 | 17               | 17                   |
| Series D Cumulative Preferred Stock, 9,468,706 shares issued and outstanding at June 30, 2017 and December 31, 2016 | 95               | 95                   |
| Series F Cumulative Preferred Stock, 4,800,000 shares issued and outstanding at June 30, 2017 and December 31, 2016 | 48               | 48                   |

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|   |              |             |
|---|--------------|-------------|
| Series G Cumulative Preferred Stock, 6,200,000 shares issued and outstanding at June 30, 2017 and December 31, 2016   | 62           | 62          |
| Common stock, \$0.01 par value, 400,000,000 shares authorized, 97,430,297 and 96,376,827 shares issued and outstanding at June 30, 2017 and December 31, 2016, respectively | 974          | 964         |
| Additional paid-in capital  | 1,765,660    | 1,764,450   |
| Accumulated deficit   | (1,019,264 ) | (974,015 )  |
| Total stockholders' equity of the Company   | 747,592      | 791,621     |
| Noncontrolling interests in consolidated entities   | 738          | 756         |
| Total equity  | 748,330      | 792,377     |
| Total liabilities and equity  | \$4,780,815  | \$4,891,544 |
| See Notes to Consolidated Financial Statements.   |              |             |

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ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF OPERATIONS  
(unaudited, in thousands, except per share amounts)

|  | Three Months Ended<br>June 30, |           | Six Months Ended<br>June 30, |           |
|--|--------------------------------|-----------|------------------------------|-----------|
|  | 2017                           | 2016      | 2017                         | 2016      |
| Revenue  |                                |           |                              |           |
| Rooms  | \$311,205                      | \$325,906 | \$587,910                    | \$616,521 |
| Food and beverage  | 63,842                         | 69,206    | 126,692                      | 132,261   |
| Other hotel revenue  | 14,948                         | 15,115    | 28,714                       | 28,824    |
| Total hotel revenue  | 389,995                        | 410,227   | 743,316                      | 777,606   |
| Other  | 675                            | 443       | 1,063                        | 836       |
| Total revenue  | 390,670                        | 410,670   | 744,379                      | 778,442   |
| Expenses   |                                |           |                              |           |
| Hotel operating expenses:  |                                |           |                              |           |
| Rooms  | 65,034                         | 67,193    | 124,907                      | 130,295   |
| Food and beverage  | 42,276                         | 45,419    | 84,446                       | 88,520    |
| Other expenses   | 113,824                        | 119,612   | 225,557                      | 232,749   |
| Management fees  | 14,247                         | 14,880    | 27,073                       | 28,575    |
| Total hotel expenses   | 235,381                        | 247,104   | 461,983                      | 480,139   |
| Property taxes, insurance, and other   | 18,766                         | 19,293    | 37,099                       | 37,905    |
| Depreciation and amortization  | 60,547                         | 60,079    | 125,245                      | 122,241   |
| Impairment charges   | —                              | (116)     | —                            | (227)     |
| Transaction costs  | 8                              | (18)      | 11                           | 77        |
| Advisory services fee  | 14,229                         | 12,076    | 24,870                       | 22,979    |
| Corporate general and administrative   | 3,254                          | 2,785     | 8,424                        | 4,458     |
| Total expenses   | 332,185                        | 341,203   | 657,632                      | 667,572   |
| Operating income (loss)  | 58,485                         | 69,467    | 86,747                       | 110,870   |
| Equity in earnings (loss) of unconsolidated entities   | (2,138)                        | (287)     | (2,901)                      | (3,872)   |
| Interest income  | 546                            | 74        | 754                          | 137       |
| Gain (loss) on sale of hotel properties  | 14,092                         | 23,094    | 14,009                       | 22,980    |
| Other income (expense)   | (146)                          | (3,085)   | (3,266)                      | (3,337)   |
| Interest expense and amortization of premiums and loan costs                                   | (54,956)                       | (56,462)  | (110,261)                    | (112,405) |
| Write-off of premiums, loan costs and exit fees  | (1,575)                        | (3,941)   | (1,629)                      | (3,941)   |
| Unrealized gain (loss) on marketable securities  | (531)                          | —         | (3,877)                      | —         |
| Unrealized gain (loss) on derivatives  | (1,743)                        | 6,878     | (325)                        | 13,796    |
| Income (loss) before income taxes  | 12,034                         | 35,738    | (20,749)                     | 24,228    |
| Income tax (expense) benefit   | (1,606)                        | (603)     | (760)                        | (1,232)   |
| Net income (loss)  | 10,428                         | 35,135    | (21,509)                     | 22,996    |
| (Income) loss from consolidated entities attributable to noncontrolling interest               | (13)                           | (6)       | 18                           | 32        |
| Net (income) loss attributable to redeemable noncontrolling interests in operating partnership | (231)                          | (4,376)   | 6,262                        | (2,264)   |
| Net income (loss) attributable to the Company  | 10,184                         | 30,753    | (15,229)                     | 20,764    |
| Preferred dividends  | (10,956)                       | (8,491)   | (21,912)                     | (16,981)  |
| Net income (loss) attributable to common stockholders  | \$(772)                        | \$22,262  | \$(37,141)                   | \$3,783   |

Income (loss) per share - basic and diluted:  
Basic:

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|   |            |         |            |         |
|---|------------|---------|------------|---------|
| Net income (loss) attributable to common stockholders | \$ (0.01 ) | \$ 0.23 | \$ (0.40 ) | \$ 0.04 |
| Weighted average common shares outstanding – basic    | 95,320     | 94,474  | 95,086     | 94,309  |
| Diluted:  |            |         |            |         |
| Net income (loss) attributable to common stockholders | \$ (0.01 ) | \$ 0.23 | \$ (0.40 ) | \$ 0.04 |
| Weighted average common shares outstanding – diluted  | 95,320     | 94,474  | 95,086     | 94,309  |
| Dividends declared per common share                   | \$ 0.12    | \$ 0.12 | \$ 0.24    | \$ 0.24 |
| See Notes to Consolidated Financial Statements.       |            |         |            |         |

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ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)  
(unaudited, in thousands)

|  | Three Months<br>Ended June 30, |          | Six Months Ended<br>June 30, |          |
|--|--------------------------------|----------|------------------------------|----------|
|  | 2017                           | 2016     | 2017                         | 2016     |
| Net income (loss)  | \$10,428                       | \$35,135 | \$(21,509)                   | \$22,996 |
| Other comprehensive income (loss), net of tax:   |                                |          |                              |          |
| Total other comprehensive income (loss)  | —                              | —        | —                            | —        |
| Comprehensive income (loss)  | 10,428                         | 35,135   | (21,509)                     | 22,996   |
| Less: Comprehensive (income) loss attributable to noncontrolling interest in consolidated entities             | (13)                           | (6)      | 18                           | 32       |
| Less: Comprehensive (income) loss attributable to redeemable noncontrolling interests in operating partnership | (231)                          | (4,376)  | 6,262                        | (2,264)  |
| Comprehensive income (loss) attributable to the Company  | \$10,184                       | \$30,753 | \$(15,229)                   | \$20,764 |
| See Notes to Consolidated Financial Statements.  |                                |          |                              |          |



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CONSOLIDATED STATEMENT OF EQUITY

(unaudited, in thousands)

|  | Preferred Stock |        |          |        |          |        |          |        |                 |        | Additional<br>Paid In<br>Capital | Accumulated<br>Deficit | Noncontrolling |       |              |
|--|-----------------|--------|----------|--------|----------|--------|----------|--------|-----------------|--------|----------------------------------|------------------------|----------------|-------|--------------|
|  | Series A        |        | Series D |        | Series F |        | Series G |        | Common<br>Stock |        |                                  |                        | In             | Total |              |
|  | Shares          | Amount | Shares   | Amount | Shares   | Amount | Shares   | Amount | Shares          | Amount |                                  |                        |                |       | Consolidated |
| Balance at January 1, 2017                           | 1,657           | \$17   | 9,469    | \$95   | 4,800    | \$48   | 6,200    | \$62   | 96,377          | \$964  | \$1,764,450                      | \$(974,015)            | )              | \$756 | \$792        |
| Purchases of common stock                            | —               | —      | —        | —      | —        | —      | —        | —      | (203)           | (2)    | (1,272)                          | —                      | —              | —     | (1,274)      |
| Equity-based compensation                            | —               | —      | —        | —      | —        | —      | —        | —      | —               | —      | 2,333                            | —                      | —              | —     | 2,333        |
| Forfeitures of restricted shares                     | —               | —      | —        | —      | —        | —      | —        | —      | (35)            | —      | —                                | —                      | —              | —     | —            |
| Issuance of restricted shares/units                  | —               | —      | —        | —      | —        | —      | —        | —      | 1,271           | 12     | (12)                             | —                      | —              | —     | —            |
| Dividends declared - common shares                   | —               | —      | —        | —      | —        | —      | —        | —      | —               | —      | —                                | (23,531)               | —              | —     | (23,531)     |
| Dividends declared - preferred shares- Series A      | —               | —      | —        | —      | —        | —      | —        | —      | —               | —      | —                                | (1,771)                | —              | —     | (1,771)      |
| Dividends declared - preferred shares- Series D      | —               | —      | —        | —      | —        | —      | —        | —      | —               | —      | —                                | (10,001)               | —              | —     | (10,001)     |
| Dividends declared - preferred shares- Series F      | —               | —      | —        | —      | —        | —      | —        | —      | —               | —      | —                                | (4,425)                | —              | —     | (4,425)      |
| Dividends declared - preferred shares- Series G      | —               | —      | —        | —      | —        | —      | —        | —      | —               | —      | —                                | (5,715)                | —              | —     | (5,715)      |
| Distributions to noncontrolling interests            | —               | —      | —        | —      | —        | —      | —        | —      | —               | —      | —                                | —                      | —              | —     | —            |
| Redemption/conversion of operating partnership units | —               | —      | —        | —      | —        | —      | —        | —      | 20              | —      | 161                              | —                      | —              | —     | 161          |
| Redemption value adjustment                          | —               | —      | —        | —      | —        | —      | —        | —      | —               | —      | —                                | 15,423                 | —              | —     | 15,423       |
| Net income (loss)                                    | —               | —      | —        | —      | —        | —      | —        | —      | —               | —      | —                                | (15,229)               | (18)           | (18)  | (15,247)     |
| Balance at June 30, 2017                             | 1,657           | \$17   | 9,469    | \$95   | 4,800    | \$48   | 6,200    | 62     | 97,430          | \$974  | \$1,765,660                      | \$(1,019,264)          | )              | \$738 | \$740        |

See Notes to Consolidated Financial Statements.

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ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(unaudited, in thousands)

|   | Six Months Ended<br>June 30, |            |
|---|------------------------------|------------|
|   | 2017                         | 2016       |
| Cash Flows from Operating Activities  |                              |            |
| Net income (loss)   | \$(21,509 )                  | \$22,996   |
| Adjustments to reconcile net income (loss) to net cash flow from operating activities:                |                              |            |
| Depreciation and amortization   | 125,245                      | 122,241    |
| Impairment charges  | —                            | (227 )     |
| Amortization of intangibles   | (119 )                       | (99 )      |
| Recognition of deferred income  | (317 )                       | —          |
| Bad debt expense  | 681                          | 693        |
| Deferred income tax expense (benefit)   | (196 )                       | —          |
| Equity in (earnings) loss of unconsolidated entities  | 2,901                        | 3,872      |
| (Gain) loss on sale of hotel properties, net  | (14,009 )                    | (22,980 )  |
| Realized and unrealized (gain) loss on marketable securities  | 4,003                        | —          |
| Purchases of marketable securities  | (34,776 )                    | —          |
| Sales of marketable securities  | 64,688                       | —          |
| Net settlement of trading derivatives   | (1,242 )                     | (560 )     |
| Payments for derivatives  | —                            | (230 )     |
| Realized and unrealized (gain) loss on derivatives  | 3,858                        | (11,074 )  |
| Amortization of loan costs and premiums, write-off of premiums, loan costs and exit fees              | 8,418                        | 15,247     |
| Equity-based compensation   | 4,138                        | 3,326      |
| Changes in operating assets and liabilities, exclusive of effect of dispositions of hotel properties: |                              |            |
| Accounts receivable and inventories   | (10,641 )                    | (13,646 )  |
| Prepaid expenses and other assets   | (6,816 )                     | (13,370 )  |
| Accounts payable and accrued expenses   | 17,387                       | 15,553     |
| Due to/from related party   | 830                          | (4,019 )   |
| Due to/from third-party hotel managers  | (6,279 )                     | 5,314      |
| Due to/from Ashford Prime OP, net   | (489 )                       | 513        |
| Due to/from Ashford Inc., net   | (2,123 )                     | (2,520 )   |
| Other liabilities   | 1,547                        | 1,614      |
| Net cash provided by (used in) operating activities   | 135,180                      | 122,644    |
| Cash Flows from Investing Activities  |                              |            |
| Investment in unconsolidated entity   | (650 )                       | (2,000 )   |
| Proceeds from payments on note receivable   | —                            | 123        |
| Acquisition of hotel properties and assets, net of cash acquired                                      | (110 )                       | —          |
| Improvements and additions to hotel properties  | (110,057 )                   | (88,169 )  |
| Net proceeds from sales of assets/properties  | 105,267                      | 142,792    |
| Liquidation of AQUA U.S. Fund   | 50,942                       | —          |
| Payments for initial franchise fees   | (225 )                       | (30 )      |
| Proceeds from property insurance  | 2,192                        | 194        |
| Net cash provided by (used in) investing activities   | 47,359                       | 52,910     |
| Cash Flows from Financing Activities  |                              |            |
| Borrowings on indebtedness  | 180,800                      | 37,500     |
| Repayments of indebtedness  | (244,233 )                   | (105,888 ) |

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|   |            |            |
|---|------------|------------|
| Payments for loan costs and exit fees                                 | (5,790 )   | (4,575 )   |
| Payments for dividends and distributions                              | (49,122 )  | (45,432 )  |
| Purchases of common stock   | (1,274 )   | (734 )     |
| Payments for derivatives  | (550 )     | (73 )      |
| Other   | 94         | 66         |
| Net cash provided by (used in) financing activities                   | (120,075 ) | (119,136 ) |
| Net increase (decrease) in cash, cash equivalents and restricted cash | 62,464     | 56,418     |
| Cash, cash equivalents and restricted cash at beginning of period     | 492,473    | 368,758    |
| Cash, cash equivalents and restricted cash and at end of period       | \$554,937  | \$425,176  |

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|   | Six Months Ended<br>June 30, |           |
|---|------------------------------|-----------|
|   | 2017                         | 2016      |
| Supplemental Cash Flow Information  |                              |           |
| Interest paid   | \$103,159                    | \$100,521 |
| Income taxes paid   | 1,455                        | 1,312     |
| Supplemental Disclosure of Non-Cash Investing and Financing Activity              |                              |           |
| Accrued but unpaid capital expenditures   | \$12,818                     | \$7,817   |
| Dividends and distributions declared but not paid                                 | 26,185                       | 23,097    |
| Supplemental Disclosure of Cash, Cash Equivalents and Restricted Cash             |                              |           |
| Cash and cash equivalents at beginning of period                                  | \$347,091                    | \$215,078 |
| Cash and cash equivalents at beginning of period included in assets held for sale | 976                          | —         |
| Restricted cash at beginning of period  | 144,014                      | 153,680   |
| Restricted cash at beginning of period included in assets held for sale           | 392                          | —         |
| Cash, cash equivalents and restricted cash at beginning of period                 | \$492,473                    | \$368,758 |
| Cash and cash equivalents at end of period  | \$404,435                    | \$261,821 |
| Cash and cash equivalents at end of period included in assets held for sale       | —                            | 155       |
| Restricted cash at end of period  | 150,502                      | 161,935   |
| Restricted cash at end of period included in assets held for sale                 | —                            | 1,265     |
| Cash, cash equivalents and restricted cash at end of period                       | \$554,937                    | \$425,176 |

See Notes to Consolidated Financial Statements.

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ASHFORD HOSPITALITY TRUST, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(unaudited)

1. Organization and Description of Business

Ashford Hospitality Trust, Inc., together with its subsidiaries (“Ashford Trust”), is a real estate investment trust (“REIT”) focused on investing in full-service hotels in the upscale and upper upscale segments in domestic and international markets that have revenue per available room (“RevPAR”) generally less than twice the national average, and in all methods including direct real estate, equity, and debt. Other than Ashford Hospitality Trust, Inc.’s investment in Ashford Inc. common stock, we own our lodging investments and conduct our business through Ashford Hospitality Limited Partnership (“Ashford Trust OP”), our operating partnership. Ashford OP General Partner LLC, a wholly-owned subsidiary of Ashford Trust, serves as the sole general partner of our operating partnership. In this report, terms such as the “Company,” “we,” “us,” or “our” refer to Ashford Hospitality Trust, Inc. and all entities included in its consolidated financial statements.

We are advised by Ashford Hospitality Advisors LLC (“Ashford LLC”), a subsidiary of Ashford Inc., through an advisory agreement. All of the hotel properties in our portfolio are currently asset-managed by Ashford LLC. We do not have any employees. All of the services that might be provided by employees are provided to us by Ashford LLC. As of June 30, 2017, we owned interests in the following assets:

120 consolidated hotel properties, including 118 directly owned and two owned through a majority-owned investment in a consolidated entity, which represent 25,055 total rooms (or 25,028 net rooms excluding those attributable to our partners);

87 hotel condominium units at WorldQuest Resort in Orlando, Florida (“WorldQuest”);

a 29.6% ownership in Ashford Inc. common stock with a carrying value of \$3.2 million and a fair value of \$30.5 million; and

a 15.35% ownership in OpenKey with a carrying value of \$2.4 million.

For federal income tax purposes, we have elected to be treated as a REIT, which imposes limitations related to operating hotels. As of June 30, 2017, our 120 hotel properties were leased or owned by our wholly owned subsidiaries that are treated as taxable REIT subsidiaries for federal income tax purposes (collectively, these subsidiaries are referred to as “Ashford TRS”). Ashford TRS then engages third-party or affiliated hotel management companies to operate the hotels under management contracts. Hotel operating results related to these properties are included in the consolidated statements of operations.

As of June 30, 2017, Remington Lodging & Hospitality, LLC, together with its affiliates (“Remington Lodging”), which is beneficially wholly owned by Mr. Monty J. Bennett, our Chairman, and Mr. Archie Bennett, Jr., our Chairman Emeritus, managed 82 of our 120 hotel properties and WorldQuest Resort. Third-party management companies managed the remaining hotel properties.

2. Significant Accounting Policies

**Basis of Presentation**—The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles (“GAAP”) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. These consolidated financial statements include the accounts of Ashford Hospitality Trust, Inc., its majority-owned subsidiaries, and its majority-owned entities in which it has a controlling interest. All significant intercompany accounts and transactions between consolidated entities have been eliminated in these consolidated financial statements. We have condensed or omitted certain information and footnote disclosures normally included in financial statements presented in accordance with GAAP in the accompanying unaudited consolidated financial statements. We believe the disclosures made herein are adequate to prevent the information presented from being misleading. However, the financial statements should be read in conjunction with the consolidated financial statements and notes

thereto included in our 2016 Annual Report to Stockholders on Form 10-K filed with the Securities and Exchange Commission (“SEC”) on March 16, 2017.

Ashford Trust OP is considered to be a variable interest entity (“VIE”), as defined by authoritative accounting guidance. A VIE must be consolidated by a reporting entity if the reporting entity is the primary beneficiary because it has (i) the power to direct the VIE’s activities that most significantly impact the VIE’s economic performance, (ii) an implicit financial responsibility to ensure that a VIE operates as designed, and (iii) the obligation to absorb losses of the VIE or the right to receive benefits from the VIE. All major decisions related to Ashford Trust OP that most significantly impact its economic performance, including but not limited to operating procedures with respect to business affairs and any acquisitions, dispositions, financings, restructurings or other

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transactions with sellers, purchasers, lenders, brokers, agents and other applicable representatives, are subject to the approval of our wholly-owned subsidiary, Ashford Trust OP General Partner LLC, its general partner. As such, we consolidate Ashford Trust OP.

Historical seasonality patterns at some of our hotel properties cause fluctuations in our overall operating results. Consequently, operating results for the three and six months ended June 30, 2017, are not necessarily indicative of the results that may be expected for the year ending December 31, 2017.

The following dispositions affect reporting comparability of our consolidated financial statements:

| Hotel Property                   | Location             | Type        | Date              |
|----------------------------------|----------------------|-------------|-------------------|
| 5-hotel portfolio <sup>(1)</sup> | Various              | Disposition | June 1, 2016      |
| Hampton Inn & Suites             | Gainesville, FL      | Disposition | September 1, 2016 |
| SpringHill Suites Gaithersburg   | Gaithersburg, MD     | Disposition | October 1, 2016   |
| 2-hotel portfolio <sup>(2)</sup> | Palm Desert, CA      | Disposition | October 7, 2016   |
| Renaissance                      | Portsmouth, Virginia | Disposition | February 1, 2017  |
| Embassy Suites                   | Syracuse, New York   | Disposition | March 6, 2017     |
| Crowne Plaza Ravinia             | Atlanta, Georgia     | Disposition | June 29, 2017     |

<sup>(1)</sup> The 5-hotel portfolio is comprised of the Courtyard Edison in Edison, New Jersey; the Residence Inn Buckhead in Atlanta, Georgia; the Courtyard Lake Buena Vista, the Fairfield Inn Lake Buena Vista and the SpringHill Suites Lake Buena Vista in Orlando, Florida.

<sup>(2)</sup> The 2-hotel portfolio is comprised of the Courtyard and Residence Inn in Palm Desert, California.

**Use of Estimates**—The preparation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

**Restricted Cash**—Restricted cash includes reserves for debt service, real estate taxes, and insurance, as well as excess cash flow deposits and reserves for furniture, fixtures, and equipment replacements of approximately 4% to 6% of property revenue for certain hotels, as required by certain management or mortgage debt agreement restrictions and provisions. We early adopted Accounting Standards Update (“ASU”) 2016-18, Statement of Cash Flows (Topic 230): Restricted Cash effective January 1, 2017. See discussion in recently adopted accounting standards below.

**Impairment of Investments in Hotel Properties**—Hotel properties are reviewed for impairment whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable. Recoverability of the hotel is measured by comparison of the carrying amount of the hotel to the estimated future undiscounted cash flows, which take into account current market conditions and our intent with respect to holding or disposing of the hotel. If our analysis indicates that the carrying value of the hotel is not recoverable on an undiscounted cash flow basis, we recognize an impairment charge for the amount by which the property’s net book value exceeds its estimated fair value, or fair value, less cost to sell. In evaluating impairment of hotel properties, we make many assumptions and estimates, including projected cash flows, expected holding period, and expected useful life. Fair value is determined through various valuation techniques, including internally developed discounted cash flow models, comparable market transactions and third-party appraisals, where considered necessary. No impairment charges were recorded for investments in hotel properties for the three and six months ended June 30, 2017 and 2016.

**Hotel Dispositions**—Discontinued operations are defined as the disposal of components of an entity that represents strategic shifts that have (or will have) a major effect on an entity’s operations and financial results. We believe that individual dispositions of hotel properties do not represent a strategic shift that has (or will have) a major effect on our operations and financial results as most will not fit the definition.

**Assets Held for Sale**—We classify assets as held for sale when we have obtained a firm commitment from a buyer, and consummation of the sale is considered probable and expected within one year. The related operations of assets held

for sale are reported as discontinued if the disposal is a component of an entity that represents a strategic shift that has (or will have) a major

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effect on our operations and cash flows. Depreciation and amortization will cease as of the date assets have met the criteria to be deemed held for sale. See note 4.

**Investments in Unconsolidated Entities**—Investments in entities in which we have ownership interests ranging from 15.4% to 29.6%, at June 30, 2017, are accounted for under the equity method of accounting by recording the initial investment and our percentage of interest in the entities' net income/loss. We review the investments in our unconsolidated entities for impairment in each reporting period pursuant to the applicable authoritative accounting guidance. An investment is impaired when its estimated fair value is less than the carrying amount of our investment. Any impairment is recorded in equity in earnings (loss) in unconsolidated entities. No such impairment was recorded for the three and six months ended June 30, 2017 and 2016.

Our investments in certain unconsolidated entities are considered to be variable interests in the underlying entities. VIE's, as defined by authoritative accounting guidance, must be consolidated by a reporting entity if the reporting entity is the primary beneficiary because it has (i) the power to direct the VIE's activities that most significantly impact the VIE's economic performance, (ii) an implicit financial responsibility to ensure that a VIE operates as designed, and (iii) the obligation to absorb losses of the VIE or the right to receive benefits from the VIE. Because we do not have the power and financial responsibility to direct the unconsolidated entities' activities and operations, we are not considered to be the primary beneficiary of these entities on an ongoing basis and therefore such entities should not be consolidated. In evaluating VIEs, our analysis involves considerable management judgment and assumptions.

**Revenue Recognition**—Hotel revenues, including room, food, beverage, and ancillary revenues such as long-distance telephone service, laundry, parking and space rentals, are recognized when services have been rendered. Taxes collected from customers and submitted to taxing authorities are not recorded in revenue. Interest income is recognized when earned. We discontinue recording interest and amortizing discounts/premiums when the contractual payment of interest and/or principal is not received when contractually due.

**Equity-Based Compensation**—Stock/unit-based compensation for non-employees is accounted for at fair value based on the market price of the shares at period end in accordance with applicable authoritative accounting guidance that results in recording expense, included in "advisory services fee" and "management fees" equal to the fair value of the award in proportion to the requisite service period satisfied during the period. Performance stock units ("PSUs") and performance-based Long-Term Incentive Plan ("Performance LTIP") units granted to certain executive officers are accounted for at fair value at period end based on a Monte Carlo simulation valuation model that results in recording expense, included in "advisory services fee," equal to the fair value of the award in proportion to the requisite service period satisfied during the period. Stock/unit grants to independent directors are recorded at fair value based on the market price of the shares at grant date, which amount is fully expensed as the grants of stock/units are fully vested on the date of grant.

**Recently Adopted Accounting Standards**—In March 2016, the Financial Accounting Standards Board ("FASB") issued ASU 2016-07, Simplifying the Transition to the Equity Method of Accounting ("ASU 2016-07"), which simplifies the equity method of accounting by eliminating the requirement to retrospectively apply the equity method to an investment that subsequently qualifies for such accounting as a result of an increase in the level of ownership interest or degree of influence. ASU 2016-07 is effective for fiscal years beginning after December 15, 2016, including interim periods within those fiscal years. Early adoption is permitted. We adopted this standard effective January 1, 2017, and the adoption of this standard did not have any impact on our financial position, results of operations or cash flows.

In November 2016, the FASB issued ASU 2016-18, Statement of Cash Flows (Topic 230): Restricted Cash ("ASU 2016-18"), which clarifies the presentation of restricted cash and restricted cash equivalents in the statements of cash flows. Under ASU 2016-18 restricted cash and restricted cash equivalents are included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statements of cash flows. ASU 2016-18 is effective for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. Early adoption is permitted. We adopted this standard effective January 1, 2017 on a retrospective basis. The

adoption of this standard resulted in the inclusion of restricted cash with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statements of cash flows for all periods presented. As a result net cash provided by operating activities increased \$15.9 million and net cash used in investing activities decreased \$6.4 million in the six months ended June 30, 2016. Our beginning-of-period cash, cash equivalents and restricted cash increased \$144.4 million and \$153.7 million in 2017 and 2016, respectively.

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Recently Issued Accounting Standards—In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers (“ASU 2014-09”). ASU 2014-09 is a comprehensive new revenue recognition model, which requires a company to recognize revenue to depict the transfer of promised goods or services to a customer in an amount that reflects the consideration the company expects to receive in exchange for those goods or services. The update will replace most existing revenue recognition guidance in U.S. GAAP when it becomes effective. In August 2015, the FASB issued ASU 2015-14, Revenue From Contracts With Customers (Topic 606): Deferral of the Effective Date, which defers the effective date to fiscal periods beginning after December 15, 2017. The FASB has also issued additional updates that further clarify the requirements of Topic 606 and provide implementation guidance. Early adoption is permitted for fiscal periods beginning after December 15, 2016. The standard permits the use of either the retrospective or cumulative effect transition method. We are continuing to evaluate the effect of the standard on our consolidated financial statements, including as it pertains to accounting for real estate sales, and continue to evaluate the available transition methods. However, we have not yet selected a transition method. Based on our initial and ongoing assessment of ASU 2014-09, we do not currently believe there will be a material impact to the amount or timing of revenue recognition for rooms revenue, food and beverage revenue and other hotel revenue.

In January 2016, the FASB issued ASU 2016-01, Recognition and Measurement of Financial Assets and Financial Liabilities (“ASU 2016-01”), which requires an entity to: (i) measure equity investments at fair value through net income, with certain exceptions; (ii) present in OCI the changes in instrument-specific credit risk for financial liabilities measured using the fair value option; (iii) present financial assets and financial liabilities by measurement category and form of financial asset; (iv) calculate the fair value of financial instruments for disclosure purposes based on an exit price and; (v) assess a valuation allowance on deferred tax assets related to unrealized losses of AFS debt securities in combination with other deferred tax assets. ASU 2016-01 provides an election to subsequently measure certain nonmarketable equity investments at cost less any impairment and adjusted for certain observable price changes. It also requires a qualitative impairment assessment of such equity investments and amends certain fair value disclosure requirements. ASU 2016-01 is effective for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. Certain provisions of ASU 2016-01 are eligible for early adoption. We do not expect that ASU 2016-01 will have a material impact on our consolidated financial statements and related disclosures.

In February 2016, the FASB issued ASU 2016-02, Leases (“ASU 2016-02”). The new standard establishes a right-of-use (“ROU”) model that requires a lessee to record a ROU asset and a lease liability on the balance sheet for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement. ASU 2016-02 is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Early adoption is permitted. A modified retrospective transition approach is required for lessees for capital and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements, with certain practical expedients available. The accounting for leases under which we are the lessor remains largely unchanged. While we are currently in the initial stages of assessing the impact that ASU 2016-02 will have on our consolidated financial statements, we expect the primary impact to our consolidated financial statements upon adoption will be the recognition, on a discounted basis, of our future minimum rentals due under noncancelable leases on our consolidated balance sheets resulting in the recording of ROU assets and lease obligations.

In June 2016, the FASB issued ASU 2016-13, Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments (“ASU 2016-13”). The ASU sets forth an “expected credit loss” impairment model to replace the current “incurred loss” method of recognizing credit losses. The standard requires measurement and recognition of expected credit losses for most financial assets held. The ASU is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. Early adoption is permitted for periods beginning after December 15, 2018. We are currently evaluating the impact that ASU 2016-13 will have on the consolidated financial statements and related disclosures.

In August 2016, the FASB issued ASU 2016-15, Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments - a consensus of the Emerging Issues Task Force (“ASU 2016-15”). The new guidance is intended to reduce diversity in practice in how certain transactions are classified in the statement of cash flows.

Certain issues addressed in this guidance include - Debt payments or debt extinguishment costs, contingent consideration payments made after a business combination, proceeds from the settlement of insurance claims, distributions received from equity method investments and beneficial interests in securitization transactions. ASU 2016-15 is effective for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. Early adoption is permitted. We are currently evaluating the impact that ASU 2016-15 will have on our consolidated financial statements and related disclosures.

In January 2017, the FASB issued ASU 2017-01, Business Combinations (Topic 805) - Clarifying the Definition of a Business (“ASU 2017-01”), which clarifies the definition of a business with the objective of adding guidance to assist entities with evaluating whether a transaction should be accounted for as an acquisition (or disposal) of an asset or a business. ASU 2017-01 is

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effective for fiscal years beginning after December 15, 2017. Early adoption is permitted. While we are currently evaluating the potential impact of the standard, we currently expect that certain future hotel acquisitions may be considered asset acquisitions rather than business combinations, which would affect capitalization of acquisitions costs (such costs are expensed for business combinations and capitalized for asset acquisitions).

In February 2017, the FASB issued ASU 2017-05, Other Income-Gains and Losses from the Derecognition of Nonfinancial Assets (Subtopic 610-20): Clarifying the Scope of Asset Derecognition Guidance and Accounting for Partial Sales of Nonfinancial Assets (ASU “2017-05”), which clarifies the scope of Accounting Standard Codification (“ASC”) Subtopic 610-20, Other Income-Gains and Losses from the Derecognition of Nonfinancial Assets and adds guidance for partial sales of nonfinancial assets. ASU 2017-05 is effective for fiscal years beginning after December 15, 2017. Early adoption is permitted. An entity may elect to apply ASU 2017-05 under a retrospective or modified retrospective approach. We are evaluating the impact that ASU 2017-05 will have on our consolidated financial statements and related disclosures.

In May 2017, the FASB issued ASU 2017-09 (“ASU 2017-09”), Scope of Modification Accounting, which amended Accounting Standards Code Topic 718. Presently, ASC 718, Stock Compensation, defines a modification as “a change in any of the terms or conditions of a share-based payment award.” The definition is broad and its interpretation in practice results in diversity as to whether a change to the terms or conditions of an award is substantive. Under ASU 2017-09, an entity will not apply modification accounting to a share-based payment award if all of the following remain unchanged immediately before and after the change of terms and conditions: (1) The award’s fair value (or calculated value or intrinsic value, if those measurement methods are used), (2) The award’s vesting conditions, and (3) The award’s classification as an equity or liability instrument. ASU 2017-09 is effective for all entities whose fiscal year begins after December 15, 2017. Early adoption is permitted. We are evaluating the impact that ASU 2017-09 will have on our consolidated financial statements and related disclosures.

## 3. Investments in Hotel Properties, net

Investments in hotel properties, net consisted of the following (in thousands):

|                                      | June 30,<br>2017 | December 31,<br>2016 |
|--------------------------------------|------------------|----------------------|
| Land                                 | \$657,144        | \$663,013            |
| Buildings and improvements           | 3,882,226        | 3,913,377            |
| Furniture, fixtures, and equipment   | 423,459          | 434,091              |
| Construction in progress             | 32,870           | 32,525               |
| Condominium properties               | 11,817           | 11,558               |
| Total cost                           | 5,007,516        | 5,054,564            |
| Accumulated depreciation             | (938,364 )       | (894,001 )           |
| Investments in hotel properties, net | \$4,069,152      | \$4,160,563          |

## 4. Hotel Dispositions and Assets Held For Sale

On June 1, 2016, the Company sold the Noble Five Hotels, a 5-hotel portfolio of select-service hotel properties for approximately \$142.0 million in cash. The sale resulted in a gain of \$22.8 million for the year ended December 31, 2016. The portfolio is comprised of the Courtyard Edison in Edison, New Jersey, the Residence Inn Buckhead in Atlanta, Georgia, the Courtyard Lake Buena Vista, the Fairfield Inn Lake Buena Vista and the SpringHill Suites Lake Buena Vista in Orlando, Florida.

On September 1, 2016, the Company sold the Hampton Inn Gainesville for approximately \$26.5 million in cash. The sale resulted in a gain of \$1.6 million for the year ended December 31, 2016.

On October 1, 2016, the Company sold the SpringHill Suites in Gaithersburg, Maryland for approximately \$13.2 million. The consideration received from the sale was a combination of cash and approximately 2.0 million Class B common units of the Company’s operating partnership. The Class B operating partnership units were redeemed at a price of \$5.74 per unit, or a price of \$6.05 per common share after taking into account the current conversion factor.

The Company also repaid approximately \$10.4 million of debt associated with the hotel property. The sale resulted in a loss of \$223,000 for the year ended December 31, 2016.

On October 7, 2016, the Company sold the Courtyard and Residence Inn in Palm Desert, California for \$36.0 million. The consideration received from the sale was a combination of cash and assumption of approximately \$23.8 million of mortgage debt associated with the hotel properties. The sale resulted in a gain of \$7.5 million for the year ended December 31, 2016.

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On February 1, 2017, the Company sold the Renaissance hotel in Portsmouth, Virginia (“Renaissance Portsmouth”) for approximately \$9.2 million in cash. The sale resulted in a loss of \$43,000 for the six months ended June 30, 2017 and is included in “gain (loss) on sale of hotel properties” in the consolidated statements of operations. The Company also repaid approximately \$20.2 million of debt associated with the hotel property. See note 6.

On March 6, 2017, the Company sold the Embassy Suites in Syracuse, New York (“Embassy Suites Syracuse”) for approximately \$8.8 million in cash. The sale resulted in a loss of \$40,000 for the six months ended June 30, 2017 and is included in “gain (loss) on sale of hotel properties” in the consolidated statements of operations. The Company also repaid approximately \$20.6 million of debt associated with the hotel property. See note 6.

On June 29, 2017, the Company sold the Crowne Plaza Ravinia in Atlanta, Georgia for approximately \$88.7 million in cash. The sale resulted in a gain of \$14.1 million for the three and six months ended June 30, 2017 and is included in “gain (loss) on sale of hotel properties” in the consolidated statements of operations. The Company also repaid approximately \$78.7 million of debt associated with the hotel property. See note 6.

We included the results of operations for these hotel properties through the date of disposition in net income (loss).

The following table includes condensed financial information from these hotel properties in the consolidated statements of operations for the three and six months ended June 30, 2017 and 2016 (in thousands):

|  | Three Months<br>Ended June 30, |           | Six Months Ended<br>June 30, |           |
|--|--------------------------------|-----------|------------------------------|-----------|
|  | 2017                           | 2016      | 2017                         | 2016      |
| Total hotel revenue  | \$5,101                        | \$24,293  | \$12,442                     | \$53,411  |
| Total hotel operating expenses   | (3,647 )                       | (16,164 ) | (9,544 )                     | (34,932 ) |
| Operating income (loss)  | 1,454                          | 8,129     | 2,898                        | 18,479    |
| Property taxes, insurance and other  | (224 )                         | (1,267 )  | (613 )                       | (2,531 )  |
| Depreciation and amortization  | (1,217 )                       | (3,053 )  | (2,588 )                     | (8,082 )  |
| Gain (loss) on sale of hotel properties  | 14,092                         | 23,094    | 14,009                       | 23,094    |
| Interest expense and amortization of loan costs  | (896 )                         | (3,187 )  | (2,361 )                     | (6,836 )  |
| Write-off of loan costs and exit fees  | (44 )                          | (3,941 )  | (98 )                        | (3,941 )  |
| Net income (loss)  | 13,165                         | 19,775    | 11,247                       | 20,183    |
| Net (income) loss attributable to redeemable noncontrolling interests in operating partnership | (2,067 )                       | (2,763 )  | (1,766 )                     | (2,820 )  |
| Net income (loss) attributable to the Company  | \$11,098                       | \$17,012  | \$9,481                      | \$17,363  |
| Assets Held For Sale   |                                |           |                              |           |

At December 31, 2016, the Renaissance Portsmouth and the Embassy Suites Syracuse were classified as held for sale in the consolidated balance sheet based on methodologies discussed in note 2. Since the sale of the properties did not represent a strategic shift that had (or will have had) a major effect on our operations or financial results, their results of operation were not reported as discontinued operations in the consolidated financial statements. Depreciation and amortization were ceased as of the date the assets were deemed held for sale. On February 1, 2017, we completed the sale of the Renaissance Portsmouth for approximately \$9.2 million. On March 6, 2017, we completed the sale of the Embassy Suites Syracuse for approximately \$8.8 million.

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The major classes of assets and liabilities related to the assets held for sale included in the consolidated balance sheet at December 31, 2016 were as follows:

|   | December 31,<br>2016 |
|---|----------------------|
| Assets                                      |                      |
| Investments in hotel properties, net        | \$ 17,232            |
| Cash and cash equivalents                   | 976                  |
| Restricted cash                             | 392                  |
| Accounts receivable                         | 305                  |
| Inventories                                 | 96                   |
| Deferred costs, net                         | 4                    |
| Prepaid expenses                            | 309                  |
| Other assets                                | 274                  |
| Assets held for sale                        | \$ 19,588            |
| Liabilities                                 |                      |
| Indebtedness, net                           | \$ 35,679            |
| Accounts payable and accrued expenses       | 1,323                |
| Due to related party, net                   | 45                   |
| Liabilities related to assets held for sale | \$ 37,047            |

## 5. Investment in Unconsolidated Entities

## Ashford Inc.

We held approximately 598,000 shares of Ashford Inc. common stock, which represented an approximate 29.6% ownership interest in Ashford Inc. as of June 30, 2017, with a fair value of \$30.5 million.

The following tables summarize the condensed consolidated balance sheets as of June 30, 2017 and December 31, 2016 and the condensed consolidated statements of operations of Ashford Inc. and our equity in earnings (loss) for the three and six months ended June 30, 2017 and 2016 (in thousands):

## Ashford Inc.

## Condensed Consolidated Balance Sheets

(unaudited)

|   | June 30, December 31, |            |
|---|-----------------------|------------|
|   | 2017                  | 2016       |
| Total assets                                      | \$79,465              | \$ 129,797 |
| Total liabilities                                 | \$45,003              | \$ 38,168  |
| Redeemable noncontrolling interests               | 1,766                 | 1,480      |
| Total stockholders' equity of Ashford Inc.        | 32,093                | 37,377     |
| Noncontrolling interests in consolidated entities | 603                   | 52,772     |
| Total equity                                      | 32,696                | 90,149     |
| Total liabilities and equity                      | \$79,465              | \$ 129,797 |
| Our ownership interest in Ashford Inc.            | \$3,150               | \$ 5,873   |



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Ashford Inc.  
 Condensed Consolidated Statements of Operations  
 (unaudited)

|   | Three Months   |            | Six Months Ended |            |
|---|----------------|------------|------------------|------------|
|   | Ended June 30, |            | June 30,         |            |
|   | 2017           | 2016       | 2017             | 2016       |
| Total revenue   | \$19,639       | \$18,152   | \$32,652         | \$31,561   |
| Total operating expenses  | (18,221 )      | (20,344 )  | (33,370 )        | (34,265 )  |
| Operating income (loss)   | 1,418          | (2,192 )   | (718 )           | (2,704 )   |
| Realized and unrealized gain (loss) on investment in unconsolidated entity, net   | —              | —          | —                | (1,460 )   |
| Realized and unrealized gain (loss) on investments, net                           | (16 )          | 236        | (91 )            | (5,448 )   |
| Interest expense and loan amortization costs                                      | (15 )          | —          | (15 )            | —          |
| Other income (expense)  | 25             | 22         | 143              | (80 )      |
| Income tax (expense) benefit  | (8,643 )       | 655        | (9,273 )         | 15         |
| Net income (loss)   | (7,231 )       | (1,279 )   | (9,954 )         | (9,677 )   |
| (Income) loss from consolidated entities attributable to noncontrolling interests | 190            | (182 )     | 165              | 6,366      |
| Net (income) loss attributable to redeemable noncontrolling interests             | 332            | 355        | 695              | 473        |
| Net income (loss) attributable to Ashford Inc.                                    | \$(6,709 )     | \$(1,106 ) | \$(9,094 )       | \$(2,838 ) |
| Our equity in earnings (loss) of Ashford Inc.                                     | \$(2,014 )     | \$(355 )   | \$(2,723 )       | \$(874 )   |

AQUA U.S. Fund

The AQUA U.S. Fund was managed by Ashford Investment Management, LLC (“AIM”), an indirect subsidiary of Ashford Inc. As of June 30, 2017 and December 31, 2016, and for the three and six months ended June 30, 2017 and 2016, the AQUA U.S. Fund was consolidated by Ashford Inc. The AQUA U.S. Fund invested substantially all of its assets in the Ashford Quantitative Alternatives Master Fund, LP (the “Master Fund”), previously named the AIM Real Estate Hedged Equity Master Fund, LP, and as a consequence of our investment in the AQUA U.S. Fund, we obtained an indirect interest in the Master Fund. Our maximum exposure of loss is limited to our investment in the AQUA U.S. Fund.

During the first quarter of 2017, we liquidated our investment in the AQUA U.S. Fund subject to a 5% hold back of \$2.6 million, which was received during the second quarter of 2017.

The Master Fund generally invested in publicly traded equity securities and put and call options on publicly traded equity securities. The AQUA U.S. Fund recorded its investment in the Master Fund at its proportionate share of net assets. Income (loss) and distributions are allocated to the AQUA U.S. Fund’s partners based on their ownership percentage of the AQUA U.S. Fund. Our equity in loss in the AQUA U.S. Fund represented our share of the AQUA U.S. Fund’s loss for the three months ended March 31, 2017 and the three and six months ended June 30, 2016. We were not obligated to pay any portion of the management fee or the performance allocation in favor of the AQUA U.S. Fund’s investment manager and general partner, respectively, but did share pro rata in all other applicable expenses of the AQUA U.S. Fund. As of December 31, 2016, we owned an approximate 96.6% ownership interest in the AQUA U.S. Fund.

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The following tables summarize the balance sheet as of December 31, 2016 and the statements of operations for the three months ended March 31, 2017 and the three and six months ended 2016 of the AQUA U.S. Fund (in thousands):  
 Ashford Quantitative Alternatives (U.S.), LP

Condensed Balance Sheet  
 (unaudited)

|  | December 31,<br>2016 |
|--|----------------------|
| Total assets                                 | \$ 55,022            |
| Total liabilities                            | \$ 2,311             |
| Partners' capital                            | 52,711               |
| Total liabilities and partners' capital      | \$ 55,022            |
| Our ownership interest in the AQUA U.S. Fund | \$ 50,890            |

Ashford Quantitative Alternatives (U.S.), LP

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|  | Three<br>Months<br>Ended<br>March<br>31,<br>2017 | Three<br>Months<br>Ended<br>June 30,<br>2016 | Six<br>Months<br>Ended<br>June 30,<br>2016 |
|--|--|--|--|
| Total investment income                              | \$ 97  | \$ 34  | \$ 52                                      |
| Net expenses   | 99   | (73 )  | (262 )                                     |
| Net investment income (loss)                         | 196  | (39 )  | (210 )                                     |
| Net unrealized gain (loss) on investments            | 50   | (178 )                                       | 940  |
| Net realized gain (loss) on investments              | (100 )   | 470  | (6,331 )                                   |
| Net income (loss) attributable to the AQUA U.S. Fund | \$ 146   | \$ 253                                       | \$(5,601)                                  |
| Our equity in earnings (loss) of the AQUA U.S. Fund  | \$ 52  | \$ 184                                       | \$(2,882)                                  |

OpenKey

In 2016, the Company made investments totaling \$2.3 million in OpenKey, which is controlled and consolidated by Ashford Inc., for a 13.3% ownership interest. On March 2, 2017, we invested an additional \$650,000. As of June 30, 2017, the Company has made investments totaling \$3.0 million, for a 15.35% ownership interest. Our investment is recorded as a component of "investment in unconsolidated entities" in our consolidated balance sheet and is accounted for under the equity method of accounting as we have been deemed to have significant influence over the entity under the applicable accounting guidance. As of June 30, 2017, our ownership interest had a carrying value of \$2.4 million. For the three and six months ended June 30, 2017, our equity in earnings (loss) in the unconsolidated entity was a loss of \$123,000 and \$230,000, respectively. For both the three and six months ended June 30, 2016, our equity in earnings (loss) in the unconsolidated entity was a loss of \$116,000.

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## 6. Indebtedness

Indebtedness consisted of the following (in thousands):

| Indebtedness  | Collateral | Maturity         | Interest Rate                   | June 30,<br>2017 | December 31,<br>2016 |
|---|------------|------------------|---------------------------------|------------------|----------------------|
| Mortgage loan <sup>(2)</sup>  | 1 hotel    | June 2017        | 5.98%                           | \$—              | \$ 15,729            |
| Mortgage loan <sup>(3)</sup>  | 1 hotel    | July 2017        | LIBOR <sup>(1)</sup> +<br>4.15% | 35,200           | 35,200               |
| Mortgage loan <sup>(3)</sup>  | 1 hotel    | July 2017        | LIBOR <sup>(1)</sup> +<br>5.10% | 40,500           | 40,500               |
| Mortgage loan <sup>(3)</sup>  | 8 hotels   | July 2017        | LIBOR <sup>(1)</sup> +<br>4.09% | 144,000          | 144,000              |
| Mortgage loan <sup>(4)</sup>  | 4 hotels   | August 2017      | LIBOR <sup>(1)</sup> +<br>4.38% | 52,530           | 52,530               |
| Mortgage loan <sup>(4)</sup> <sup>(5)</sup> <sup>(6)</sup>                    | 6 hotels   | August 2017      | LIBOR <sup>(1)</sup> +<br>4.35% | 280,421          | 301,000              |
| Mortgage loan <sup>(7)</sup>  | 17 hotels  | December<br>2017 | LIBOR <sup>(1)</sup> +<br>5.52% | 412,500          | 412,500              |
| Mortgage loan <sup>(8)</sup>  | 2 hotels   | January 2018     | 4.44%                           | —                | 105,047              |
| Mortgage loan   | 1 hotel    | January 2018     | 4.38%                           | 95,202           | 96,169               |
| Mortgage loan <sup>(9)</sup>  | 8 hotels   | January 2018     | LIBOR <sup>(1)</sup> +<br>4.95% | 376,800          | 376,800              |
| Mortgage loan <sup>(10)</sup>   | 5 hotels   | February 2018    | LIBOR <sup>(1)</sup> +<br>4.75% | 200,000          | 200,000              |
| Mortgage loan <sup>(11)</sup>   | 1 hotel    | April 2018       | LIBOR <sup>(1)</sup> +<br>4.95% | 33,300           | 33,300               |
| Mortgage loan <sup>(12)</sup> <sup>(13)</sup> <sup>(14)</sup> <sup>(15)</sup> | 22 hotels  | April 2018       | LIBOR <sup>(1)</sup> +<br>4.39% | 971,654          | 1,070,560            |
| Mortgage loan <sup>(16)</sup>   | 1 hotel    | May 2018         | LIBOR <sup>(1)</sup> +<br>5.10% | 25,100           | 25,100               |
| Mortgage loan <sup>(17)</sup>   | 1 hotel    | June 2018        | LIBOR <sup>(1)</sup> +<br>5.10% | 43,750           | 43,750               |
| Mortgage loan <sup>(18)</sup>   | 1 hotel    | August 2018      | LIBOR <sup>(1)</sup> +<br>4.95% | 12,000           | 112,000              |
| Mortgage loan <sup>(7)</sup>  | 18 hotels  | October 2018     | LIBOR <sup>(1)</sup> +<br>4.55% | 450,000          | 450,000              |
| Mortgage loan   | 1 hotel    | July 2019        | 4.00%                           | 5,386            | 5,436                |
| Mortgage loan <sup>(2)</sup>  | 1 hotel    | May 2020         | LIBOR <sup>(1)</sup> +<br>2.90% | 16,100           | —                    |
| Mortgage loan   | 1 hotel    | November<br>2020 | 6.26%                           | 96,045           | 96,873               |
| Mortgage loan <sup>(8)</sup>  | 2 hotels   | June 2022        | LIBOR <sup>(1)</sup> +<br>3.00% | 164,700          | —                    |
| Mortgage loan   | 1 hotel    | May 2023         | 5.46%                           | 54,239           | 54,685               |
| Mortgage loan   | 1 hotel    | January 2024     | 5.49%                           | 7,055            | 7,111                |
| Mortgage loan   | 1 hotel    | January 2024     | 5.49%                           | 10,297           | 10,378               |
| Mortgage loan   | 1 hotel    | May 2024         | 4.99%                           | 6,586            | 6,641                |

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|  |          |               |                                 |             |             |
|--|----------|---------------|---------------------------------|-------------|-------------|
| Mortgage loan  | 2 hotels | August 2024   | 4.85%                           | 12,333      | 12,427      |
| Mortgage loan  | 3 hotels | August 2024   | 4.90%                           | 24,651      | 24,836      |
| Mortgage loan  | 3 hotels | August 2024   | 5.20%                           | 66,681      | 67,164      |
| Mortgage loan  | 2 hotels | February 2025 | 4.45%                           | 20,393      | 20,575      |
| Mortgage loan  | 3 hotels | February 2025 | 4.45%                           | 52,748      | 53,293      |
|  |          |               |                                 | 3,710,171   | 3,773,604   |
| Premiums, net  |          |               |                                 | 1,941       | 3,523       |
| Deferred loan costs, net                             |          |               |                                 | (13,679 )   | (17,889 )   |
|  |          |               |                                 | \$3,698,433 | \$3,759,238 |
| Indebtedness related to assets held for sale<br>(14) | 1 hotel  | April 2017    | LIBOR <sup>(1)</sup> +<br>4.39% | —           | 16,080      |
| Indebtedness related to assets held for sale<br>(6)  | 1 hotel  | August 2017   | LIBOR <sup>(1)</sup> +<br>4.35% | —           | 19,599      |
| Indebtedness, net                                    |          |               |                                 | \$3,698,433 | \$3,723,559 |

<sup>(1)</sup> LIBOR rates were 1.224% and 0.772% at June 30, 2017 and December 31, 2016, respectively.

<sup>(2)</sup> On May 24, 2017, we refinanced this mortgage loan totaling \$15.6 million set to mature in June 2017 with a new \$16.1 million mortgage loan with a three-year initial term and two one-year extension options subject to the satisfaction of certain conditions. Through May 2019, the new mortgage loan is interest only and bears interest at a rate of LIBOR + 2.90%. Beginning on June 1, 2019, monthly principal payments based on a thirty-year amortization and a 6.00% interest rate are due.

<sup>(3)</sup> This mortgage loan has three one-year extension options, subject to satisfaction of certain conditions. The first one-year extension period began in July 2017.

<sup>(4)</sup> This mortgage loan has three one-year extension options, subject to satisfaction of certain conditions. The first one-year extension period began in August 2016.

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(5) This mortgage loan had a \$20.6 million pay down of principal related to the sale of the Embassy Suites Syracuse that was sold on March 6, 2017. See note 4.

(6) A portion of this mortgage loan at December 31, 2016 relates to the Embassy Suites Syracuse that was sold on March 6, 2017. See note 4.

(7) This mortgage loan has four one-year extension options, subject to satisfaction of certain conditions.

(8) On May 10, 2017, we refinanced this mortgage loan totaling \$104.3 million set to mature in January 2018 with a new \$181.0 million mortgage loan, of which our initial advance was \$164.7 million. The new mortgage loan is interest only and bears interest at a rate of LIBOR + 3.00%. Beginning on July 1, 2020, quarterly principal payments of \$750,000 are due.

(9) This mortgage loan has three one-year extension options, subject to satisfaction of certain conditions. The first one-year extension period began in January 2017.

(10) This mortgage loan has three one-year extension options, subject to satisfaction of certain conditions and a LIBOR floor of 0.20%. The second one-year extension period began in February 2017.

(11) This mortgage loan has three one-year extension options, subject to satisfaction of certain conditions. The first one-year extension period began in April 2017.

(12) This mortgage loan has four one-year extension options, subject to satisfaction of certain conditions. The first one-year extension period began in April 2017.

(13) This mortgage loan had a \$20.2 million pay down of principal related to the sale of the Renaissance Portsmouth that was sold on February 1, 2017.

(14) A portion of this mortgage loan at December 31, 2016 relates to the Renaissance Portsmouth that was sold on February 1, 2017. See note 4.

(15) This mortgage loan had a \$78.7 million pay down of principal related to the sale of the Crowne Plaza Ravinia that was sold on June 29, 2017. See note 4.

(16) This mortgage loan has three one-year extension options, subject to satisfaction of certain conditions. The first one-year extension period began in May 2017.

(17) This mortgage loan has three one-year extension options, subject to satisfaction of certain conditions. The first one-year extension period began in June 2017.

(18) This mortgage loan has two one-year extension options, subject to satisfaction of certain conditions.

On February 1, 2017, we repaid \$20.2 million of principal on our mortgage loan partially secured by the Renaissance Portsmouth. This hotel property was sold on February 1, 2017.

On March 6, 2017, we repaid \$20.6 million of principal on our mortgage loan partially secured by the Embassy Suites Syracuse. This hotel property was sold on March 6, 2017.

On May 10, 2017, we refinanced a \$105.0 million mortgage loan, secured by the Renaissance Nashville in Nashville, Tennessee and the Westin in Princeton, New Jersey. The new mortgage loan totals \$181.0 million, of which our initial advance was \$164.7 million with future advances totaling \$16.3 million as reimbursement for capital expenditures.

The mortgage loan is interest only and provides for a floating interest rate of LIBOR + 3.00%. Beginning on July 1, 2020, quarterly principal payments of \$750,000 are due. The stated maturity is June 2022, with no extension options.

On May 24, 2017, we refinanced a \$15.7 million mortgage loan, secured by the Hotel Indigo ("Indigo Atlanta") in Atlanta, Georgia. The new mortgage loan totals \$16.1 million. The mortgage loan is interest only and provides for a floating interest rate of LIBOR + 2.90% for the first two years with a 30-year amortization schedule based on a 6% interest rate starting in the third year. The stated maturity is May 2020, with two one-year extension options.

On June 29, 2017, we repaid \$78.7 million of principal on our mortgage loan partially secured by the Crowne Plaza Ravinia. This hotel property was sold on June 29, 2017.

During the three and six months ended June 30, 2017, we recognized premium amortization of \$1.0 million and \$1.6 million, respectively, and during the three and six months ended June 30, 2016, we recognized premium amortization

of \$524,000 and \$1.0 million, respectively. The amortization of the premium is computed using a method that approximates the effective interest method, which is included in interest expense and amortization of premiums and loan costs in the consolidated statements of operations.

We are required to maintain certain financial ratios under various debt and related agreements. If we violate covenants in any debt or related agreement, we could be required to repay all or a portion of our indebtedness before maturity at a time when we might be unable to arrange financing for such repayment on attractive terms, if at all. The assets of certain of our subsidiaries are pledged under non-recourse indebtedness and are not available to satisfy the debts and other obligations of Ashford Trust or Ashford Trust OP, our operating partnership, and the liabilities of such subsidiaries do not constitute the obligations of Ashford Trust or Ashford Trust OP. As of June 30, 2017, we were in compliance in all material respects with all covenants or other requirements set forth in our debt and related agreements as amended.

#### 7. Income (Loss) Per Share

Basic income (loss) per common share is calculated using the two-class method by dividing net income (loss) attributable to common stockholders by the weighted average number of common shares outstanding during the period. Diluted income (loss) per common share is calculated using the two-class method, or treasury stock method if more dilutive, and reflects the potential

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dilution that could occur if securities or other contracts to issue common shares were exercised or converted into common shares, whereby such exercise or conversion would result in lower income per share.

The following table reconciles the amounts used in calculating basic and diluted income (loss) per share (in thousands, except per share amounts):

|  | Three Months<br>Ended June 30,<br>2017       |           | Six Months Ended<br>June 30,<br>2016 |           |
|--|--|-----------|--------------------------------------|-----------|
| Income (loss) allocated to common stockholders:  |  |           |                                      |           |
| Income (loss) attributable to the Company  | \$ 10,184                                    | \$ 30,753 | \$(15,229)                           | \$ 20,764 |
| Less: Dividends on preferred stock   | (10,956 )                                    | (8,491 )  | (21,912 )                            | (16,981 ) |
| Less: Dividends on common stock  | (11,439 )                                    | (11,340 ) | (22,877 )                            | (22,673 ) |
| Less: Dividends on unvested performance stock units  | (98 )  | (40 )     | (196 )                               | (80 )     |
| Less: Dividends on unvested restricted shares  | (253 )                                       | (203 )    | (458 )                               | (351 )    |
| Less: Undistributed income allocated to unvested performance stock units   | —  | (6 )      | —                                    | —         |
| Less: Undistributed income allocated to unvested shares  | —  | (187 )    | —                                    | —         |
| Undistributed income (loss)  | (12,562 )                                    | 10,486    | (60,672 )                            | (19,321 ) |
| Add back: Dividends on common stock  | 11,439                                       | 11,340    | 22,877                               | 22,673    |
| Distributed and undistributed income (loss) - basic and diluted  | \$(1,123 )                                   | \$ 21,826 | \$(37,795)                           | \$ 3,352  |
| Weighted average shares outstanding:   |  |           |                                      |           |
| Weighted average common shares outstanding - basic and diluted   | 95,320                                       | 94,474    | 95,086                               | 94,309    |
| Basic income (loss) per share:   |  |           |                                      |           |
| Net income (loss) allocated to common stockholders per share   | \$(0.01 )                                    | \$ 0.23   | \$(0.40 )                            | \$ 0.04   |
| Diluted income (loss) per share:   |  |           |                                      |           |
| Net income (loss) allocated to common stockholders per share   | \$(0.01 )                                    | \$ 0.23   | \$(0.40 )                            | \$ 0.04   |
| Due to the anti-dilutive effect, the computation of diluted income (loss) per share does not reflect adjustments for the following items (in thousands): |  |           |                                      |           |
|  | Three<br>Months<br>Ended June<br>30,<br>2017 |           | Six Months<br>Ended June 30,<br>2016 |           |
| Income (loss) allocated to common stockholders is not adjusted for:  |  |           |                                      |           |
| Income (loss) allocated to unvested restricted shares  | \$ 253                                       | \$ 390    | \$ 458                               | \$ 351    |
| Income (loss) allocated to unvested performance stock units  | 98   | 46        | 196                                  | 80        |
| Income (loss) attributable to noncontrolling interest in operating partnership units   | 231  | 4,376     | (6,262 )                             | 2,264     |
| Total  | \$ 582                                       | \$ 4,812  | \$(5,608)                            | \$ 2,695  |
| Weighted average diluted shares are not adjusted for:  |  |           |                                      |           |
| Effect of unvested restricted shares   | 366  | 396       | 242                                  | 262       |
| Effect of unvested performance stock units   | 2  | 30        | 21                                   | 15        |
| Effect of assumed conversion of operating partnership units  | 17,284                                       | 18,844    | 17,274                               | 18,943    |
| Effect of incentive fee shares   | 285  | —         | 292                                  | —         |
| Total  | 17,937                                       | 19,270    | 17,829                               | 19,220    |





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## 8. Derivative Instruments and Hedging

**Interest Rate Derivatives**—We are exposed to risks arising from our business operations, economic conditions and financial markets. To manage these risks, we primarily use interest rate derivatives to hedge our debt and our cash flows. The interest rate derivatives currently include interest rate caps and interest rate floors. These derivatives are subject to master netting settlement arrangements. To mitigate the nonperformance risk, we routinely use a third party's analysis of the creditworthiness of the counterparties, which supports our belief that the counterparties' nonperformance risk is limited. All derivatives are recorded at fair value.

During the six months ended June 30, 2017, we entered into interest rate caps with notional amounts totaling \$1.8 billion and strike rates ranging from 1.50% to 4.44%. These interest rate caps had effective dates from February 2017 to June 2017, maturity dates from February 2018 to June 2019, and a total cost of \$550,000. These instruments were not designated as cash flow hedges.

During the six months ended June 30, 2016, we entered into interest rate caps with notional amounts totaling \$237.5 million and strike rates ranging from 2.25% to 4.50%. These interest rate caps had effective dates from February 2016 to March 2016, maturity dates from February 2017 to December 2017, and a total cost of \$73,000. These instruments were not designated as cash flow hedges.

As of June 30, 2017, we held interest rate caps with notional amounts totaling \$3.6 billion and strike rates ranging from 1.50% to 4.45%. These instruments had maturity dates ranging from July 2017 to June 2019. These instruments cap the interest rates on our mortgage loans with principal balances of \$3.2 billion and maturity dates from July 2017 to June 2022. As of June 30, 2017, we held interest rate floors with notional amounts totaling \$6.0 billion and strike rates ranging from (0.25)% to 0%. These instruments have maturity dates ranging from April 2020 to July 2020.

**Credit Default Swap Derivatives**—A credit default swap is a derivative contract that functions like an insurance policy against the credit risk of an entity or obligation. The seller of protection assumes the credit risk of the reference obligation from the buyer (us) of protection in exchange for annual premium payments. If a default or a loss, as defined in the credit default swap agreements, occurs on the underlying bonds, then the buyer of protection is protected against those losses. The only liability for us, the buyer, is the annual premium and any change in value of the underlying CMBX index (if the trade is terminated prior to maturity). For all CMBX trades completed to date, we were the buyer of protection. Credit default swaps are subject to master-netting settlement arrangements and credit support annexes. Assuming the underlying bonds pay off at par over their remaining average life, our total exposure for these trades was approximately \$7.5 million as of June 30, 2017. Cash collateral is posted by us as well as our counterparties. We offset the fair value of the derivative and the obligation/right to return/reclaim cash collateral. The change in market value of credit default swaps is settled net through posting cash collateral or reclaiming cash collateral between us and our counterparties when the change in market value is over \$250,000.

**Options on Futures Contracts**—During the six months ended June 30, 2016, we purchased options on Eurodollar futures for a total cost of \$250,000 and maturity date of June 2017. There were no purchases during the six months ended June 30, 2017.

## 9. Fair Value Measurements

**Fair Value Hierarchy**—For disclosure purposes, financial instruments, whether measured at fair value on a recurring or nonrecurring basis or not measured at fair value, are classified in a hierarchy consisting of three levels based on the observability of valuation inputs in the market place as discussed below:

- Level 1: Fair value measurements that are quoted prices (unadjusted) in active markets that we have the ability to access for identical assets or liabilities. Market price data generally is obtained from exchange or dealer markets.
- Level 2: Fair value measurements based on inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include quoted prices for similar assets and liabilities in active markets and inputs other than quoted prices that are observable for the asset or liability, such as interest rates and yield curves that are observable at commonly quoted intervals.
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Level 3: Fair value measurements based on valuation techniques that use significant inputs that are unobservable. The circumstances for using these measurements include those in which there is little, if any, market activity for the asset or liability.

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Fair values of interest rate swaps are determined using the market standard methodology of netting the discounted future fixed cash receipts/payments and the discounted expected variable cash payments/receipts. Fair values of interest rate caps, floors, floorridors, and corridors are determined using the market standard methodology of discounting the future expected cash receipts that would occur if variable interest rates fell below the strike rates of the floors or rise above the strike rates of the caps. Variable interest rates used in the calculation of projected receipts and payments on the swaps, caps, and floors are based on an expectation of future interest rates derived from observable market interest rate curves (LIBOR forward curves) and volatilities (Level 2 inputs). We also incorporate credit valuation adjustments (Level 3 inputs) to appropriately reflect both our own nonperformance risk and the respective counterparty's nonperformance risk.

Fair values of credit default swaps are obtained from a third party who publishes various information including the index composition and price data (Level 2 inputs). The fair value of credit default swaps does not contain credit-risk-related adjustments as the change in fair value is settled net through posting cash collateral or reclaiming cash collateral between us and our counterparty.

Fair values of interest rate floors are calculated using a third-party discounted cash flow model based on future cash flows that are expected to be received over the remaining life of the floor. These expected future cash flows are probability-weighted projections based on the contract terms, accounting for both the magnitude and likelihood of potential payments, which are both computed using the appropriate LIBOR forward curve and market implied volatilities as of the valuation date (Level 2 inputs).

Fair value of options on futures contracts is determined based on the last reported settlement price as of the measurement date (Level 1 inputs). These exchange-traded options are centrally cleared, and a clearinghouse stands in between all trades to ensure that the obligations involved in the trades are satisfied.

Fair values of marketable securities and liabilities associated with marketable securities, including public equity securities, equity put and call options, and other investments, are based on their quoted market closing prices (Level 1 inputs).

When a majority of the inputs used to value our derivatives fall within Level 2 of the fair value hierarchy, the derivative valuations in their entirety are classified in Level 2 of the fair value hierarchy. However, when valuation adjustments associated with our derivatives utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by us and our counterparties, which we consider significant (10% or more) to the overall valuation of our derivatives, the derivative valuations in their entirety are classified in Level 3 of the fair value hierarchy. Transfers of inputs between levels are determined at the end of each reporting period. In determining the fair values of our derivatives at June 30, 2017, the LIBOR interest rate forward curve (Level 2 inputs) assumed an uptrend from 1.224% to 1.726% for the remaining term of our derivatives. Credit spreads (Level 3 inputs) used in determining the fair values of hedge and non-hedge designated derivatives assumed an uptrend in nonperformance risk for us and all of our counterparties through the maturity dates.

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## Assets and Liabilities Measured at Fair Value on a Recurring Basis

The following table presents our assets and liabilities measured at fair value on a recurring basis aggregated by the level within which measurements fall in the fair value hierarchy (in thousands):

|                                    | Quoted<br>Market<br>Prices<br>(Level<br>1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs (Level<br>3) | Counterparty<br>and Cash<br>Collateral<br>Netting <sup>(1)</sup> | Total                  |
|------------------------------------|--|---|--|--|------------------------|
| June 30, 2017:                     |  |   |  |  |                        |
| Assets                             |  |   |  |  |                        |
| Derivative assets:                 |  |   |  |  |                        |
| Interest rate derivatives - floors | \$—  | \$ 416  | \$   | —\$ —  | \$416 <sup>(2)</sup>   |
| Interest rate derivatives - caps   | —  | 57  | —  | —  | 57 <sup>(2)</sup>      |
| Credit default swaps               | —  | 843   | —  | 291  | \$1,134 <sup>(2)</sup> |
|                                    | —  | 1,316   | —  | 291  | 1,607                  |
| Non-derivative assets:             |  |   |  |  |                        |
| Equity securities                  | 19,270                                     | —   | —  | —  | 19,270 <sup>(3)</sup>  |
| Total                              | \$19,270                                   | \$ 1,316  | \$   | —\$ 291  | \$20,877               |
| Liabilities                        |  |   |  |  |                        |
| Derivative liabilities:            |  |   |  |  |                        |
| Credit default swaps               | —  | 741   | —  | (800 )   | (59 ) <sup>(4)</sup>   |
| Net                                | \$19,270                                   | \$ 2,057  | \$   | —\$ (509 )   | \$20,818               |
| December 31, 2016:                 |  |   |  |  |                        |
| Assets                             |  |   |  |  |                        |
| Derivative assets:                 |  |   |  |  |                        |
| Interest rate derivatives - floors | \$—  | \$ 2,358  | \$   | —\$ —  | \$2,358 <sup>(2)</sup> |
| Interest rate derivatives - caps   | —  | 24  | —  | —  | 24 <sup>(2)</sup>      |
| Credit default swaps               | —  | 2,867   | —  | (1,751 )   | 1,116 <sup>(2)</sup>   |
| Options on futures contracts       | 116  | —   | —  | —  | 116 <sup>(2)</sup>     |
|                                    | 116  | 5,249   | —  | (1,751 )   | 3,614                  |
| Non-derivative assets:             |  |   |  |  |                        |
| Equity securities                  | 53,185                                     | —   | —  | —  | 53,185 <sup>(3)</sup>  |
| Total                              | \$53,301                                   | \$ 5,249  | \$   | —\$ (1,751 )   | \$56,799               |

<sup>(1)</sup> Represents net cash collateral posted between us and our counterparties.

<sup>(2)</sup> Reported net as “derivative assets, net” in the consolidated balance sheets.

<sup>(3)</sup> Reported as “marketable securities” in the consolidated balance sheets.

<sup>(4)</sup> Reported net as “derivative liabilities, net” in the consolidated balance sheets.

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## Effect of Fair-Value-Measured Assets and Liabilities on Consolidated Statements of Operations

The following tables summarize the effect of fair-value-measured assets and liabilities on the consolidated statements of operations for the three and six months ended June 30, 2017 and 2016 (in thousands):

|  | Gain (Loss)             |                             |
|--|-------------------------|-----------------------------|
|  | Recognized in Income    |                             |
|  | Three Months Ended      |                             |
|  | June 30,                |                             |
|  | 2017                    | 2016                        |
| Assets   |                         |                             |
| Derivative assets:                                   |                         |                             |
| Interest rate derivatives - floors                   | \$(305 )                | \$5,281                     |
| Interest rate derivatives - caps                     | (217 )                  | (83 )                       |
| Credit default swaps                                 | (802 ) <sup>(4)</sup>   | (888 ) <sup>(4)</sup>       |
| Options on futures contracts                         | (38 )                   | (154 )                      |
|  | (1,362 )                | 4,156                       |
| Non-derivative assets:                               |                         |                             |
| Equity   | (657 )                  | —                           |
| Total  | (2,019 )                | 4,156                       |
| Liabilities  |                         |                             |
| Derivative liabilities:                              |                         |                             |
| Credit default swaps                                 | (611 ) <sup>(4)</sup>   | —                           |
| Net  | \$(2,630)               | \$4,156                     |
| Total combined                                       |                         |                             |
| Interest rate derivatives - floors                   | \$(305 )                | \$5,281                     |
| Interest rate derivatives - caps                     | (217 )                  | (83 )                       |
| Credit default swaps                                 | (1,413 )                | 1,834                       |
| Options on futures contracts                         | 192                     | (154 )                      |
| Unrealized gain (loss) on derivatives                | (1,743 ) <sup>(1)</sup> | 6,878 <sup>(1)</sup>        |
| Realized gain (loss) on credit default swaps         | —                       | (2,722 ) <sup>(2) (4)</sup> |
| Realized gain (loss) on options on futures contracts | (230 ) <sup>(2)</sup>   | —                           |
| Unrealized gain (loss) on marketable securities      | (531 ) <sup>(3)</sup>   | —                           |
| Realized gain (loss) on marketable securities        | (126 ) <sup>(2)</sup>   | —                           |
| Net  | \$(2,630)               | \$4,156                     |

<sup>(1)</sup> Reported as “unrealized gain (loss) on derivatives” in the consolidated statements of operations.

<sup>(2)</sup> Included in “other income (expense)” in the consolidated statements of operations.

<sup>(3)</sup> Included in “unrealized gain (loss) on marketable securities” in the consolidated statements of operations.

<sup>(4)</sup> Excludes costs of \$259 and \$188 for the three months ended June 30, 2017 and 2016, respectively, included in “other income (expense)” associated with credit default swaps.

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|  | Gain (Loss)                 |                         |
|--|-----------------------------|-------------------------|
|  | Recognized in Income        |                         |
|  | Six Months Ended June       |                         |
|  | 30,                         |                         |
|  | 2017                        | 2016                    |
| Assets   |                             |                         |
| Derivative assets:                                   |                             |                         |
| Interest rate derivatives - floors                   | \$(1,942)                   | \$ 12,982               |
| Interest rate derivatives - caps                     | (517 )                      | (420 )                  |
| Credit default swaps                                 | (720 ) <sup>(4)</sup>       | (1,373 ) <sup>(4)</sup> |
| Options on futures contracts                         | (116 )                      | (115 )                  |
|  | (3,295 )                    | 11,074                  |
| Non-derivative assets:                               |                             |                         |
| Equity   | (4,003 )                    | —                       |
| Total  | (7,298 )                    | 11,074                  |
| Liabilities  |                             |                         |
| Derivative liabilities:                              |                             |                         |
| Credit default swaps                                 | (563 ) <sup>(4)</sup>       | — <sup>(4)</sup>        |
| Net  | \$(7,861)                   | \$ 11,074               |
| Total combined                                       |                             |                         |
| Interest rate derivatives - floors                   | \$(1,942)                   | \$ 12,982               |
| Interest rate derivatives - caps                     | (517 )                      | (420 )                  |
| Credit default swaps                                 | 1,707                       | 1,349                   |
| Options on futures contracts                         | 427                         | (115 )                  |
| Unrealized gain (loss) on derivatives                | (325 ) <sup>(1)</sup>       | 13,796 <sup>(1)</sup>   |
| Realized gain (loss) on credit default swaps         | (2,990 ) <sup>(2) (4)</sup> | (2,722 )                |
| Realized gain (loss) on options on futures contracts | (543 ) <sup>(2)</sup>       | —                       |
| Unrealized gain (loss) on marketable securities      | (3,877 ) <sup>(3)</sup>     | —                       |
| Realized gain (loss) on marketable securities        | (126 ) <sup>(2)</sup>       | —                       |
| Net  | \$(7,861)                   | \$ 11,074               |

<sup>(1)</sup> Reported as “unrealized gain (loss) on derivatives” in the consolidated statements of operations.

<sup>(2)</sup> Included in “other income (expense)” in the consolidated statements of operations.

<sup>(3)</sup> Included in “unrealized gain (loss) on marketable securities” in the consolidated statements of operations.

<sup>(4)</sup> Excludes costs of \$512 and \$378 for the six months ended June 30, 2017 and 2016, respectively, included in “other income (expense)” associated with credit default swaps.

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## 10. Summary of Fair Value of Financial Instruments

Determining estimated fair values of our financial instruments such as notes receivable and indebtedness requires considerable judgment to interpret market data. Market assumptions and/or estimation methodologies used may have a material effect on estimated fair value amounts. Accordingly, estimates presented are not necessarily indicative of amounts at which these instruments could be purchased, sold, or settled. Carrying amounts and estimated fair values of financial instruments, for periods indicated, were as follows (in thousands):

|  | June 30, 2017  |                      | December 31, 2016 |                      |
|--|----------------|----------------------|-------------------|----------------------|
|  | Carrying Value | Estimated Fair Value | Carrying Value    | Estimated Fair Value |
| Financial assets and liabilities measured at fair value: |                |                      |                   |                      |
| Marketable securities                                    | \$19,270       | \$19,270             | \$53,185          | \$53,185             |
| Derivative assets, net                                   | 1,607          | 1,607                | 3,614             | 3,614                |
| Derivative liabilities, net                              | 59             | 59                   | —                 | —                    |
| Financial assets not measured at fair value:             |                |                      |                   |                      |
| Cash and cash equivalents <sup>(1)</sup>                 | \$404,435      | \$404,435            | \$348,067         | \$348,067            |
| Restricted cash <sup>(1)</sup>                           | 150,502        | 150,502              | 144,406           | 144,406              |
| Accounts receivable, net <sup>(1)</sup>                  | 56,755         | 56,755               | 44,934            | 44,934               |
| Due from Ashford Prime OP, net                           | 1              | 1                    | —                 | —                    |
| Due from third-party hotel managers                      | 19,279         | 19,279               | 13,348            | 13,348               |
| Financial liabilities not measured at fair value:        |                |                      |                   |                      |
|  |                | \$3,549,849          |                   | \$3,600,691          |
| Indebtedness <sup>(1)</sup>                              | \$3,710,171    | to                   | \$3,777,127       | to                   |
|  |                | \$3,923,520          |                   | \$3,979,713          |
| Accounts payable and accrued expenses <sup>(1)</sup>     | 147,025        | 147,025              | 128,309           | 128,309              |
| Dividends and distributions payable                      | 26,185         | 26,185               | 24,765            | 24,765               |
| Due to Ashford Inc., net                                 | 13,593         | 13,593               | 15,716            | 15,716               |
| Due to Ashford Prime OP, net                             | —              | —                    | 488               | 488                  |
| Due to related party, net <sup>(1)</sup>                 | 1,927          | 1,927                | 1,046             | 1,046                |
| Due to third-party hotel managers                        | 2,366          | 2,366                | 2,714             | 2,714                |

<sup>(1)</sup> Includes balances associated with assets held for sale and liabilities associated with assets held for sale as of December 31, 2016.

Cash, cash equivalents, and restricted cash. These financial assets have maturities of less than 90 days and most bear interest at market rates. The carrying value approximates fair value due to their short-term nature. This is considered a Level 1 valuation technique.

Accounts receivable, net, accounts payable and accrued expenses, dividends payable, due to/from Ashford Prime OP, due to related party, net, due to Ashford Inc., net and due to/from third-party hotel managers. The carrying values of these financial instruments approximate their fair values due to their short-term nature. This is considered a Level 1 valuation technique.

Derivative assets, net, and derivative liabilities, net. Fair value of interest rate derivatives is determined using the net present value of expected cash flows of each derivative based on the market-based interest rate curve and adjusted for credit spreads of us and our counterparties. Fair values of credit default swap derivatives are obtained from a third party who publishes the CMBX index composition and price data. Fair values of interest rate floors are calculated using a third-party discounted cash flow model based on future cash flows that are expected to be received over the

remaining life of the floor. Fair values of options on futures contracts are valued at their last reported settlement price as of the measurement date. See notes 2, 8 and 9 for a complete description of the methodology and assumptions utilized in determining fair values.



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Indebtedness. Fair value of indebtedness is determined using future cash flows discounted at current replacement rates for these instruments. Cash flows are determined using a forward interest rate yield curve. Current replacement rates are determined by using the U.S. Treasury yield curve or the index to which these financial instruments are tied and adjusted for credit spreads. Credit spreads take into consideration general market conditions, maturity, and collateral. We estimated the fair value of total indebtedness to be approximately 95.7% to 105.8% of the carrying value of \$3.7 billion at June 30, 2017 and approximately 95.3% to 105.4% of the carrying value of \$3.8 billion at December 31, 2016. This is considered a Level 2 valuation technique.

#### 11. Redeemable Noncontrolling Interests in Operating Partnership

Redeemable noncontrolling interests in the operating partnership represents the limited partners' proportionate share of equity in earnings/losses of the operating partnership, which is an allocation of net income/loss attributable to the common unitholders based on the weighted average ownership percentage of these limited partners' common units of limited partnership interest in the operating partnership ("common units") and the units issued under our Long-Term Incentive Plan (the "LTIP units") that are vested throughout the period. Beginning one year after issuance, each common unit may be redeemed for either cash or, at our sole discretion, up to one share of our REIT common stock, which is either (i) issued pursuant to an effective registration statement; (ii) included in an effective registration statement providing for the resale of such common stock; or (iii) issued subject to a registration rights agreement. Ashford Trust continues to hold 598,000 shares of Ashford Inc. common stock for the benefit of its common stockholders, and all of our remaining lodging investments are owned by Ashford Trust OP. Each common unit and LTIP unit was worth approximately 95% and 96% of one share of our common stock at both June 30, 2017 and December 31, 2016, respectively, as a result of the specific distribution characteristics to unitholders in the Ashford Inc. spin-off. LTIP units, which are issued to certain executives and employees of Ashford LLC as compensation, have vesting periods ranging from three to five years. Additionally, certain independent members of the board of directors have elected to receive LTIP units as part of their compensation, which are fully vested upon grant. Upon reaching economic parity with common units, each vested LTIP unit can be converted by the holder into one common unit which can then be redeemed for cash or, at our election, settled in our common stock. An LTIP unit will achieve parity with the common units upon the sale or deemed sale of all or substantially all of the assets of the operating partnership at a time when our stock is trading at a level in excess of the price it was trading on the date of the LTIP issuance. More specifically, LTIP units will achieve full economic parity with common units in connection with (i) the actual sale of all or substantially all of the assets of the operating partnership or (ii) the hypothetical sale of such assets, which results from a capital account revaluation, as defined in the partnership agreement, for the operating partnership.

The compensation committee of the board of directors of the Company approved Performance LTIP units to certain executive officers, which have a three year cliff vesting. The award agreements provide for the grant of a maximum number of Performance LTIP units that will be settled in LTIPs or common units of the Ashford Trust OP, if and when the applicable vesting criteria have been achieved following the end of the performance and service period. The actual number of units earned may be adjusted from 0% to 100% based on achievement of a specified relative total stockholder return and specified absolute total stockholder return, based on the formula determined by the Company's Compensation Committee on the grant date. The performance criteria for the Performance LTIP units are based on market conditions under the relevant literature, and the Performance LTIP units were granted to non-employees. Compensation expense of \$436,000 and \$348,000 was recorded for the three and six months ended June 30, 2017, respectively, and expense of \$168,000 for both the three and six months ended June 30, 2016. The Performance LTIP units unamortized fair value of \$5.1 million at June 30, 2017 will be expensed over a period of 2.7 years.

As of June 30, 2017, we have issued a total of 11.9 million LTIP and Performance LTIP units, all of which, other than approximately 81,000, 31,000, and 662,000 units, issued in May 2017, April 2017 and March 2015, respectively, have reached full economic parity with, and are convertible into, common units. Expense of \$1.3 million and \$1.5 million was recognized for the three and six months ended June 30, 2017, respectively, and expense of \$801,000 and \$1.1

million was recognized for the three and six months ended June 30, 2016, respectively, which was associated with LTIP units issued to Ashford LLC's employees and Ashford Trust's directors and is included in "advisory services fee" and "corporate, general and administrative," respectively, in our consolidated statements of operations. As the LTIP units are issued to non-employees, the compensation expense was determined based on the share price as of the end of the period. The fair value of the unrecognized cost of LTIP units, which was \$5.6 million at June 30, 2017, will be expensed over a period of 2.8 years.

During the six months ended June 30, 2017, approximately 21,000 common units with an aggregate fair value of approximately \$161,000 were redeemed by the holder and, at our election, we issued shares of our common stock to satisfy the redemption. During the three and six months ended June 30, 2016, approximately 5,000 common units with an aggregate fair value of approximately \$24,000 were redeemed by the holder and, at our election, we issued shares of our common stock to satisfy the redemption price.

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Redeemable noncontrolling interests, including vested LTIP units, in our operating partnership as of June 30, 2017 and December 31, 2016, were \$107.7 million and \$132.8 million, respectively, which represent ownership of our operating partnership of 15.70% and 14.48%, respectively. The carrying value of redeemable noncontrolling interests as of June 30, 2017 and December 31, 2016, included adjustments of \$128.8 million and \$144.3 million, respectively, to reflect the excess of the redemption value over the accumulated historical costs. Redeemable noncontrolling interests were allocated net income of \$231,000 and net loss of \$6.3 million for the three and six months ended June 30, 2017, respectively, and net income of \$4.4 million and \$2.3 million for the three and six months ended June 30, 2016, respectively. We declared aggregate cash distributions to holders of common units and holders of LTIP units of \$2.6 million and \$5.1 million for the three and six months ended June 30, 2017, respectively, and \$2.9 million and \$5.8 million for the three and six months ended June 30, 2016, respectively.

## 12. Equity and Equity-Based Compensation

**Common Stock Dividends**—For each of the 2017 and 2016 quarters, the board of directors declared quarterly dividends of \$0.12 per outstanding share of common stock with an annualized target of \$0.48 per share for 2017.

**Restricted Stock Units**—Stock-based compensation expense of \$1.6 million and \$2.0 million was recognized for the three and six months ended June 30, 2017, respectively, and expense of \$1.2 million and \$1.9 million for the three and six months ended June 30, 2016, respectively, in connection with equity awards granted to employees of Ashford LLC, certain employees of Remington Lodging and Ashford Trust’s directors and is included in “advisory services fee,” “management fees” and “corporate, general and administrative,” respectively, in our consolidated statements of operations. At June 30, 2017, the unamortized cost of the unvested shares of restricted stock was \$11.0 million, which will be amortized over a period of 2.8 years, subject to future mark to market adjustments, and these shares are scheduled to vest between February 2018 and April 2020.

**Performance Stock Units**—The compensation committee of the board of directors of the Company approved PSUs to certain executive officers, which have a three year cliff vesting. The award agreements provide for the grant of a target number of PSUs that will be settled in shares of common stock of the Company, if and when the applicable vesting criteria have been achieved following the end of the performance and service period. The target number of PSUs may be adjusted from 0% to 200% based on achievement of a specified relative total stockholder return and specified absolute total stockholder return, based on the formula determined by the Company’s Compensation Committee on the grant date. The performance criteria for the PSUs are based on market conditions under the relevant literature, and the PSUs were granted to non-employees. Compensation expense of \$367,000 and \$296,000 was recorded for the three and six months ended June 30, 2017, respectively. Compensation expense of \$143,000 was recorded for both the three and six months ended June 30, 2016. The fair value of unrecognized cost of PSUs, which was \$4.2 million at June 30, 2017, will be expensed over a period of approximately 2.7 years.

**Preferred Dividends**—During the three months ended June 30, 2017, the board of directors declared quarterly dividends of \$0.5344 per share for our 8.55% Series A preferred stock, \$0.5281 per share for our 8.45% Series D preferred stock, \$0.4609 per share for our 7.375% Series F preferred stock and \$0.4609 per share for our 7.375% Series G preferred stock. During the three months ended June 30, 2016, the board of directors declared quarterly dividends of \$0.5344 per share for our 8.55% Series A preferred stock, \$0.5281 per share for our 8.45% Series D preferred stock and \$0.5625 per share for our 9.00% Series E preferred stock.

**Noncontrolling Interests in Consolidated Entities**—Our noncontrolling entity partner had an ownership interest of 15% in two hotel properties and a total carrying value of \$738,000 and \$756,000 at June 30, 2017 and December 31, 2016, respectively. Our ownership interest is reported in equity in the consolidated balance sheets. Noncontrolling interests in consolidated entities were allocated income of \$13,000 and loss of \$18,000 for the three and six months ended June 30, 2017, respectively, and income of \$6,000 and loss of \$32,000 for the three and six months ended June 30, 2016, respectively.

## 13. Commitments and Contingencies

Restricted Cash—Under certain management and debt agreements for our hotel properties existing at June 30, 2017, escrow payments are required for insurance, real estate taxes, and debt service. In addition, for certain properties based on the terms of the underlying debt and management agreements, we escrow 4% to 6% of gross revenues for capital improvements.

Franchise Fees—Under franchise agreements for our hotel properties existing at June 30, 2017, we pay franchisor royalty fees between 1% and 6% of gross rooms revenue and, in some cases, food and beverage revenues.

Additionally, we pay fees for marketing, reservations, and other related activities aggregating between 1% and 4% of gross rooms revenue and, in some cases, food and beverage revenues. These franchise agreements expire on varying dates between 2018 and 2047. When a franchise term expires, the franchisor has no obligation to renew the franchise. A franchise termination could have a material adverse effect on

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the operations or the underlying value of the affected hotel due to loss of associated name recognition, marketing support, and centralized reservation systems provided by the franchisor. A franchise termination could also have a material adverse effect on cash available for distribution to stockholders. In addition, if we breach the franchise agreement and the franchisor terminates a franchise prior to its expiration date, we may be liable for up to three times the average annual fees incurred for that property.

We incurred franchise fees of \$18.4 million and \$34.8 million for the three and six months ended June 30, 2017, respectively, and \$19.1 million and \$36.2 million for the three and six months ended June 30, 2016, respectively. Franchise fees are included in “other” hotel expenses in the consolidated statements of operations.

**Management Fees**—Under management agreements for our hotel properties existing at June 30, 2017, we pay a) monthly property management fees equal to the greater of approximately \$13,000 (increased annually based on consumer price index adjustments) or 3% of gross revenues, or in some cases 2% to 7% of gross revenues, as well as annual incentive management fees, if applicable, b) project management fees of up to 4% of project costs, c) market service fees including purchasing, design and construction management not to exceed 16.5% of project management budget cumulatively, including project management fees, and d) other general fees at current market rates as approved by our independent directors, if required. These management agreements expire from 2020 through 2040, with renewal options. If we terminate a management agreement prior to its expiration, we may be liable for estimated management fees through the remaining term and liquidated damages or, in certain circumstances, we may substitute a new management agreement.

**Income Taxes**— We and our subsidiaries file income tax returns in the federal jurisdiction and various states. Tax years 2013 through 2016 remain subject to potential examination by certain federal and state taxing authorities.

**Potential Pension Liabilities**—Upon our 2006 acquisition of a hotel property, certain employees of such hotel were unionized and covered by a multi-employer defined benefit pension plan. At that time, no unfunded pension liabilities existed. Subsequent to our acquisition, a majority of employees, who are employees of the hotel manager, Remington Lodging, petitioned the employer to withdraw recognition of the union. As a result of the decertification petition, Remington Lodging withdrew recognition of the union. At the time of the withdrawal, the National Retirement Fund, the union’s pension fund, indicated unfunded pension liabilities existed. The National Labor Relations Board (“NLRB”) filed a complaint against Remington Lodging seeking, among other things, that Remington Lodging’s withdrawal of recognition was unlawful. Pending the final determination of the NLRB complaint, including appeals, the pension fund entered into a settlement agreement with Remington Lodging on November 1, 2011, providing that (a) Remington Lodging will continue to make monthly pension fund payments pursuant to the collective bargaining agreement, and (b) if the withdrawal of recognition is ultimately deemed lawful, Remington Lodging will have an unfunded pension liability equal to \$1.7 million minus the monthly pension payments made by Remington Lodging since the settlement agreement. To illustrate, if Remington Lodging - as of the date a final determination occurs - has made monthly pension payments equaling \$100,000, Remington Lodging’s remaining withdrawal liability shall be the unfunded pension liability of \$1.7 million minus \$100,000 (or \$1.6 million). This remaining unfunded pension liability shall be paid to the pension fund in annual installments of \$84,000 (but may be made monthly or quarterly, at Remington Lodging’s election), which shall continue for the remainder of the twenty-(20)-year capped period, unless Remington Lodging elects to pay the unfunded pension liability amount earlier. We agreed to indemnify Remington Lodging for the payment of the unfunded pension liability, if any, as set forth in the settlement agreement.

**Litigation**—Palm Beach Florida Hotel and Office Building Limited Partnership, et al. v. Nantucket Enterprises, Inc. This litigation involves a landlord tenant dispute from 2008 in which the landlord, Palm Beach Florida Hotel and Office Building Limited Partnership, a subsidiary of the Company, claimed that the tenant had violated various lease provisions of the lease agreement and was therefore in default. The tenant counterclaimed and asserted multiple claims including that it had been wrongfully evicted. The litigation was instituted by the plaintiff in November 2008 in the Circuit Court of the Fifteenth Judicial Circuit, in and for Palm Beach County, Florida and proceeded to a jury trial on June 30, 2014. The jury entered its verdict awarding the tenant total claims of \$10.8 million and ruling against the

landlord on its claim of breach of contract. In 2016, the Court of Appeals reduced the original \$10.8 million judgment to \$8.8 million and added pre-judgment interest on the wrongful eviction judgment. The case was further appealed to the Florida Supreme Court. On May 23, 2017, the trial court issued an order compelling the company that issued the supersedeas bond, RLI Insurance Company (“RLI”), to pay approximately \$10.0 million. On June 1, 2017, RLI paid Nantucket this amount and has sought reimbursement from the Company. On June 27, 2017, the Florida Supreme Court denied the Company's petition for review. As a result, all of the appeals were exhausted and the judgment was final with the determination and reimbursement of attorney's fees being the only remaining dispute. On June 29, 2017, the balance of the judgment was paid to Nantucket by the Company.

The Company estimates its total loss including post judgment interest and reimbursement of the plaintiff's legal fees to be approximately \$17.3 million as of June 30, 2017, resulting in additional expense of \$264,000 and \$4.1 million for the three and six months ended June 30, 2017, respectively.

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On June 29, 2017, RLI, the company that issued the supersedeas bond, filed suit in Federal District Court in Dallas seeking to recover the amounts previously paid to Nantucket. This lawsuit is pending. On July 19, 2017, the Company paid approximately \$10.0 million to RLI.

We are engaged in other various legal proceedings which have arisen but have not been fully adjudicated. The likelihood of loss from these legal proceedings, based on definitions within contingency accounting literature, ranges from remote to reasonably possible and to probable. Based on estimates of the range of potential losses associated with these matters, management does not believe the ultimate resolution of these proceedings, either individually or in the aggregate, will have a material adverse effect on our consolidated financial position or results of operations. However, the final results of legal proceedings cannot be predicted with certainty and if we fail to prevail in one or more of these legal matters, and the associated realized losses exceed our current estimates of the range of potential losses, our consolidated financial position or results of operations could be materially adversely affected in future periods.

#### 14. Segment Reporting

We operate in one business segment within the hotel lodging industry: direct hotel investments. Direct hotel investments refer to owning hotel properties through either acquisition or new development. We report operating results of direct hotel investments on an aggregate basis as substantially all of our hotel investments have similar economic characteristics and exhibit similar long-term financial performance. As of June 30, 2017 and December 31, 2016, all of our hotel properties were domestically located.

#### 15. Related Party Transactions

Ashford LLC, a subsidiary of Ashford Inc., acts as our advisor, and as a result, we pay advisory fees to Ashford LLC. We are required to pay Ashford LLC a quarterly base fee that is a percentage of our total market capitalization on a declining sliding scale plus the Key Money Asset Management Fee (defined in our advisory agreement as the aggregate gross asset value of all key money assets multiplied by 0.70%), subject to a minimum quarterly base fee, as payment for managing our day-to-day operations in accordance with our investment guidelines. Total market capitalization includes the aggregate principal amount of our consolidated indebtedness (including our proportionate share of debt of any entity that is not consolidated but excluding our joint venture partners' proportionate share of consolidated debt). The range of base fees on the scale are between 0.70% and 0.50% per annum for total market capitalization that ranges from less than \$6.0 billion to greater than \$10.0 billion. At June 30, 2017, the quarterly base fee was 0.70% based on our current market capitalization. We are also required to pay Ashford LLC an incentive fee that is earned annually by Ashford LLC in each year that our annual total stockholder return exceeds the average annual total stockholder return for our peer group, subject to the FCCR Condition, as defined in the advisory agreement. We also reimburse Ashford LLC for certain reimbursable overhead and internal audit, insurance claims advisory and asset management services, as specified in the advisory agreement. We also record equity-based compensation expense for equity grants of common stock and LTIP units awarded to our officers and employees of Ashford LLC in connection with providing advisory services equal to the fair value of the award in proportion to the requisite service period satisfied during the period.

The following table summarizes the advisory services fees incurred (in thousands):

|  | Three Months   |          | Six Months     |          |
|--|----------------|----------|----------------|----------|
|  | Ended June 30, |          | Ended June 30, |          |
|  | 2017           | 2016     | 2017           | 2016     |
| Advisory services fee                    |                |          |                |          |
| Base advisory fee                        | \$8,639        | \$8,726  | \$17,355       | \$17,266 |
| Reimbursable expenses <sup>(1)</sup>     | 2,637          | 1,602    | 4,159          | 3,065    |
| Equity-based compensation <sup>(2)</sup> | 2,953          | 1,748    | 3,356          | 2,648    |
| Total advisory services fee              | \$14,229       | \$12,076 | \$24,870       | \$22,979 |

- (1) Reimbursable expenses include overhead, internal audit, insurance claims advisory and asset management services.
- (2) Equity-based compensation is associated with equity grants of Ashford Trust's common stock, PSUs, LTIP units and Performance LTIP units awarded to officers and employees of Ashford LLC.

In 2016, \$4.0 million of key money consideration was invested in furniture, fixtures and equipment by Ashford Inc. to be used by Ashford Trust, which represented all of the key money consideration for the Le Pavillon Hotel. The hotel advisory services and the lease are considered a multiple element arrangement, in accordance with the applicable accounting guidance. As such, a



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(unaudited)

portion of the base advisory fee is allocated to lease expense equal to the estimated fair value of the lease payments that would have been made. As a result, \$156,000 and \$320,000 of advisory expense was allocated to lease expense and was included in “other” hotel expense in the consolidated statements of operations for the three and six months ended June 30, 2017. No advisory expense was allocated to lease expense for the three and six months ended June 30, 2016.

On January 19, 2017, AHT SMA, LP, a Delaware limited partnership and a wholly-owned subsidiary of Ashford Trust entered into an Investment Management Agreement (the “Agreement”) with Ashford Investment Management, LLC (“AIM”), a subsidiary of Ashford Inc., to manage all or a portion of Ashford Trust’s excess cash (the “Account”). Pursuant to the Agreement, the Company retained and appointed AIM as the investment manager for us. The Agreement will govern the relationship between Ashford Trust and AIM, as well as grant AIM certain rights, powers and duties to act on behalf of the Company. AIM will not be compensated by us for its services under the Agreement. We bear all costs and expenses of the establishment and ongoing maintenance of the Account as well as all costs and expenses of AIM. For the three and six months ended June 30, 2017, investment management reimbursable expenses were \$543,000 and \$960,000, respectively, which are included in “corporate, general and administrative” expense in the consolidated statements of operations.

At June 30, 2017 and December 31, 2016, we had payables of \$13.6 million and \$15.7 million, respectively, included in due to Ashford Inc., net, associated with the advisory services fee discussed above. In addition, at March 31, 2017, we held a receivable from the AQUA U.S. Fund of \$2.6 million, associated with the hold back from the AQUA U.S. Fund, of which the funds were received during the second quarter of 2017.

Certain employees of Remington Lodging, who perform work on behalf of Ashford Trust, were granted approximately 173,000 shares and 131,000 shares of restricted stock under the Ashford Trust Stock Plan in 2016 and 2017, respectively. These share grants were accounted for under the applicable accounting guidance related to share-based payments granted to non-employees and are recorded as a component of “management fees” in our consolidated statements of operations. Expense of \$192,000 and \$217,000 was recognized for the three and six months ended June 30, 2017, respectively, and expense of \$71,000 and \$155,000 for the three and six months ended June 30, 2016, respectively. The unamortized fair value of these grants was \$1.4 million as of June 30, 2017, which will be amortized over a period of 2.8 years.

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

FORWARD-LOOKING STATEMENTS

The following discussion should be read in conjunction with the unaudited financial statements and notes thereto appearing elsewhere herein. This report contains forward-looking statements within the meaning of the federal securities laws. Ashford Hospitality Trust, Inc. (the "Company" or "we" or "our" or "us") cautions investors that any forward-looking statements presented herein, or which management may express orally or in writing from time to time, are based on management's beliefs and assumptions at that time.

Throughout this Form 10-Q, we make forward-looking statements that are subject to risks and uncertainties.

Forward-looking statements are generally identifiable by use of forward-looking terminology such as "may," "will," "should," "potential," "intend," "expect," "anticipate," "estimate," "approximately," "believe," "could," "project," "predict," or words or expressions. Additionally, statements regarding the following subjects are forward-looking by their nature: our business and investment strategy, including our ability to complete proposed business transactions described herein or the expected benefit of any such transactions;

• anticipated or expected purchases or sales of assets;

• our projected operating results;

• completion of any pending transactions;

• our ability to obtain future financing arrangements;

• our understanding of our competition;

• market trends;

• projected capital expenditures; and

• the impact of technology on our operations and business.

Such forward-looking statements are based on our beliefs, assumptions, and expectations of our future performance taking into account all information currently known to us. These beliefs, assumptions, and expectations can change as a result of many potential events or factors, not all of which are known to us. If a change occurs, our business, financial condition, liquidity, results of operations, plans, and other objectives may vary materially from those expressed in our forward-looking statements. Additionally, the following factors could cause actual results to vary from our forward-looking statements:

• factors discussed in our Form 10-K for the year ended December 31, 2016, as filed with the Securities and Exchange Commission on March 16, 2017, including those set forth under the sections titled "Risk Factors," "Management's Discussion and Analysis of Financial Condition and Results of Operations," "Business," and "Properties," as updated in our subsequent Quarterly Reports on Form 10-Q;

• general and economic business conditions affecting the lodging and travel industry;

• general volatility of the capital markets and the market price of our common and preferred stock;

• changes in our business or investment strategy;

• availability, terms, and deployment of capital;

• availability of qualified personnel to our advisor;

• changes in our industry and the market in which we operate, interest rates, or local economic conditions;

• the degree and nature of our competition;

• actual and potential conflicts of interest with our advisor, Remington Lodging & Hospitality, LLC, our executive officers and our non-independent directors;

• changes in governmental regulations, accounting rules, tax rates and similar matters;

• legislative and regulatory changes, including changes to the Internal Revenue Code of 1986, as amended, and related rules, regulations and interpretations governing the taxation of REITs; and

• limitations imposed on our business and our ability to satisfy complex rules in order for us to qualify as a REIT for federal income tax purposes.

When we use words or phrases such as "will likely result," "may," "anticipate," "estimate," "should," "expect," "believe," "intend," or similar expressions, we intend to identify forward-looking statements. You should not place undue reliance on these forward-looking statements. We are not obligated to publicly update or revise any forward-looking statements,

whether as a result of new information, future events, or otherwise.

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### Overview

We believe that industry fundamentals continue to show RevPAR growth through 2017, albeit at a slower pace. We will continue to seek ways to benefit from the cyclical nature of the hotel industry.

Based on our primary business objectives and forecasted operating conditions, our current key priorities and financial strategies include, among other things:

- acquisition of hotel properties that are consistent with our investment strategy;
- disposition of non-core hotel properties;
- pursuing capital market activities to enhance long-term stockholder value;
- maintaining adequate liquidity;
- implementing selective capital improvements designed to increase profitability;
- implementing effective asset management strategies to minimize operating costs and increase revenues;
- financing or refinancing hotels on competitive terms;
- utilizing hedges and derivatives to mitigate risks;
- making other investments or divestitures that our board of directors deems appropriate; and
- maximizing stockholder returns via capital appreciation and dividends.

### Recent Developments

On January 19, 2017, AHT SMA, LP, a Delaware limited partnership and a wholly-owned subsidiary of Ashford Trust entered into an Investment Management Agreement (the “Agreement”) with Ashford Investment Management, LLC (“AIM”), a subsidiary of Ashford Inc., to manage all or a portion of Ashford Trust’s excess cash (the “Account”). Pursuant to the Agreement, the Company retained and appointed AIM as the investment manager for us. The Agreement will govern the relationship between Ashford Trust and AIM, as well as grant AIM certain rights, powers and duties to act on behalf of the Company. AIM will not be compensated by us for its services under the Agreement. We bear all costs and expenses of the establishment and ongoing maintenance of the Account as well as all costs and expenses of AIM.

On February 1, 2017, the Company sold the Renaissance hotel in Portsmouth, Virginia (“Renaissance Portsmouth”) for approximately \$9.2 million in cash. The sale resulted in a loss of \$43,000 for the six months ended June 30, 2017 and is included in “gain (loss) on sale of hotel properties” in the consolidated statements of operations. We repaid \$20.2 million of principal on our mortgage loan that was partially secured by the Renaissance Portsmouth.

On February 20, 2017, the board of directors of the Company appointed Mr. Douglas A. Kessler as Chief Executive Officer of the Company, effective February 21, 2017. Also on February 20, 2017, Mr. Monty J. Bennett ceased to serve as the Company’s Chief Executive Officer. Mr. Bennett remains the Chairman of the Board. In order to provide greater focus to the Company, on April 27, 2017, Mr. Kessler resigned from the Board of Directors of Ashford Prime and no longer is President of Ashford Prime.

In connection with the appointment of Mr. Kessler as Chief Executive Officer of the Company, the Company and Mr. Kessler entered into a Restricted Stock Award Agreement (the “Award Agreement”), pursuant to which Mr. Kessler received 359,477 shares of Restricted Stock (as defined in the Award Agreement).

On March 2, 2017, we invested an additional \$650,000 in OpenKey, resulting in a 15.35% total ownership interest.

On March 6, 2017, the Company sold the Embassy Suites in Syracuse, New York (“Embassy Suites Syracuse”) for approximately \$8.8 million in cash. The sale resulted in a loss of \$40,000 for the six months ended June 30, 2017 and is included in “gain (loss) on sale of hotel properties” in the consolidated statements of operations. We repaid \$20.6 million of principal on our mortgage loan that was partially secured by the Embassy Suites Syracuse.

On March 7, 2017, AIM REHE Funds GP, LP (“AIM GP”), the general partner of the AQUA U.S. Fund, provided written notice to Ashford Trust of its election to dissolve the AQUA U.S. Fund pursuant to Section 6.1(a) of the Second Amended and Restated Limited Partnership Agreement of the AQUA U.S. Fund as of March 31, 2017. Pursuant to this election, we liquidated our investment in the AQUA U.S. Fund subject to a 5% hold back of \$2.6 million which was received during the second quarter of 2017 upon completion of the audit of the AQUA U.S. Fund’s financial statements.

On May 10, 2017, we refinanced a \$105.0 million mortgage loan, secured by the Renaissance Nashville in Nashville, Tennessee and the Westin in Princeton, New Jersey. The new mortgage loan totals \$181.0 million, of which our initial advance was \$164.7 million with future advances totaling \$16.3 million as reimbursement for capital expenditures. The mortgage loan is interest only

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and provides for a floating interest rate of LIBOR + 3.00%. Beginning on July 1, 2020, quarterly principal payments of \$750,000 are due. The stated maturity is June 2022, with no extension options.

On May 23, 2017, the trial court, in the matter of Palm Beach Florida Hotel and Office Building Limited Partnership, et al. v. Nantucket Enterprises, Inc., issued an order compelling the company that issued the supersedeas bond, RLI Insurance Company (“RLI”), to pay approximately \$10.0 million. On June 1, 2017, RLI paid Nantucket this amount and has sought reimbursement from the Company. On June 27, 2017, the Florida Supreme Court denied the Company's petition for review. As a result, all of the appeals were exhausted and the judgment was final with the determination and reimbursement of attorney's fees being the only remaining dispute. On June 29, 2017, the balance of the judgment was paid to Nantucket by the Company.

The Company estimates its total loss including post judgment interest and reimbursement of the plaintiff's legal fees to be approximately \$17.3 million as of June 30, 2017, resulting in additional expense of \$264,000 and \$4.1 million for the three and six months ended June 30, 2017, respectively.

On June 29, 2017, RLI filed suit in Federal District Court in Dallas seeking to recover the amounts previously paid to Nantucket. This lawsuit is pending. On July 19, 2017, the Company paid approximately \$10.0 million to RLI. See note 13 to our consolidated financial statements.

On May 24, 2017, we refinanced a \$15.7 million mortgage loan, secured by the Hotel Indigo (“Indigo Atlanta”) in Atlanta, Georgia. The new loan totals \$16.1 million. The mortgage loan is interest only and provides for a floating interest rate of LIBOR + 2.90% for the first two years with a 30-year amortization schedule based on a 6% interest rate starting in the third year. The stated maturity is June 2020, with two one-year extension options.

On June 29, 2017, the Company sold the Crowne Plaza Ravinia in Atlanta, Georgia for approximately \$88.7 million in cash. The sale resulted in a gain of \$14.1 million for the three and six months ended June 30, 2017 and is included in “gain (loss) on sale of hotel properties” in the consolidated statements of operations. The Company also repaid approximately \$78.7 million of debt associated with the hotel property.

**LIQUIDITY AND CAPITAL RESOURCES**

Our cash position from operations is affected primarily by macro industry movements in occupancy and rate as well as our ability to control costs. Further, interest rates can greatly affect the cost of our debt service as well as the value of any financial hedges we may put in place. We monitor industry fundamentals and interest rates very closely. Capital expenditures above our reserves will affect cash flow as well.

Certain of our loan agreements contain cash trap provisions that may get triggered if the performance of our hotel properties decline. When these provisions are triggered, substantially all of the profit generated by our hotel properties is deposited directly into lockbox accounts and then swept into cash management accounts for the benefit of our various lenders. Cash is distributed to us only after certain items are paid, including deposits into ground lease and maintenance reserves and the payment of debt service, insurance, taxes, operating expenses, and extraordinary capital expenditures and ground lease expenses. This could affect our liquidity and our ability to make distributions to our stockholders.

Also, we have entered into certain customary guaranty agreements pursuant to which we guaranty payment of any recourse liabilities of our subsidiaries or joint ventures that may result from non-recourse carve-outs, which include, but are not limited to fraud, misrepresentation, willful misconduct resulting in waste, misappropriations of rents following an event of default, voluntary bankruptcy filings, unpermitted transfers of collateral, and certain environmental liabilities. Certain of these guarantees represent a guaranty of material amounts, and if we are required to make payments under those guarantees, our liquidity could be adversely affected. In connection with the Ashford Prime Spin-off, we are still jointly and severally liable under certain carve-out guarantees and environmental indemnities associated with three loans. Ashford Prime has indemnified us in the case that any of these guarantees are ever called.

In September 2011, we entered into an at-the-market (“ATM”) program with an investment banking firm, pursuant to which we may issue up to 700,000 shares of 8.55% Series A Cumulative Preferred Stock and up to 700,000 shares of 8.45% Series D Cumulative Preferred Stock at market prices up to \$30.0 million in total proceeds. A prospectus supplement will be required to be filed related to the ATM prior to our being able to issue additional shares under the

ATM program. Through June 30, 2017, we have issued 169,306 shares of 8.55% Series A Cumulative Preferred Stock for gross proceeds of \$4.2 million and 501,909 shares of 8.45% Series D Cumulative Preferred Stock for gross proceeds of \$12.3 million. During the six months ended June 30, 2017, no shares were issued under this ATM program.

In May 2015, we entered into an ATM program with an investment banking firm to offer for sale from time to time up to \$150.0 million of our common stock at market prices. No shares have been sold under this ATM program since its inception. The

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ATM program will remain in effect until such time that either party elects to terminate the program or the \$150.0 million cap is reached.

On February 1, 2017, we repaid \$20.2 million of principal on our mortgage loan that was partially secured by the Renaissance Portsmouth. This hotel property was sold on February 1, 2017.

On March 6, 2017, we repaid \$20.6 million of principal on our mortgage loan that was partially secured by the Embassy Suites Syracuse. This hotel property was sold on March 6, 2017.

On May 10, 2017, we refinanced a \$105.0 million mortgage loan, secured by the Renaissance Nashville in Nashville, Tennessee and the Westin in Princeton, New Jersey. The new mortgage loan totals \$181.0 million, of which our initial advance was \$164.7 million with future advances totaling \$16.3 million as reimbursement for capital expenditures.

The mortgage loan is interest only and provides for a floating interest rate of LIBOR + 3.00%. Beginning on July 1, 2020, quarterly principal payments of \$750,000 are due. The stated maturity is June 2022, with no extension options.

On May 24, 2017, we refinanced a \$15.7 million mortgage loan, secured by the Hotel Indigo (“Indigo Atlanta”) in Atlanta, Georgia. The new loan totals \$16.1 million. The mortgage loan is interest only and provides for a floating interest rate of LIBOR + 2.90% for the first two years with a 30-year amortization schedule based on a 6% interest rate starting in the third year. The stated maturity is June 2020, with two one-year extension options.

On June 29, 2017, we repaid \$78.7 million of principal on our mortgage loan partially secured by the Crowne Plaza Ravinia. This hotel property was sold on June 29, 2017.

Our principal sources of funds to meet our cash requirements include: cash on hand, positive cash flow from operations, capital market activities, property refinancing proceeds and asset sales. Additionally, our principal uses of funds are expected to include possible operating shortfalls, owner-funded capital expenditures, dividends, new investments, and debt interest and principal payments. Items that impacted our cash flow and liquidity during the periods indicated are summarized as follows:

**Net Cash Flows Provided by (Used in) Operating Activities.** Net cash flows provided by operating activities, pursuant to our consolidated statements of cash flows, which includes changes in balance sheet items, were \$135.2 million and \$122.6 million for the six months ended June 30, 2017 and 2016, respectively. Cash flows from operations were impacted by changes in hotel operations, our hotel acquisitions and dispositions in 2016 and 2017, as well as the timing of collecting receivables from hotel guests, paying vendors, settling with related parties and settling with hotel managers.

**Net Cash Flows Provided by (Used in) Investing Activities.** For the six months ended June 30, 2017, net cash flows provided by investing activities were \$47.4 million. Cash inflows primarily consisted of \$105.3 million attributable to net cash proceeds received from the sales of the Renaissance Portsmouth, Embassy Suites Syracuse and Crowne Plaza Ravinia, \$50.9 million of proceeds associated with the liquidation of our interest in the AQUA U.S. Fund and \$2.2 million of proceeds from property insurance. Cash inflows were partially offset by cash outlays primarily consisting of \$110.1 million for capital improvements made to various hotel properties, an additional \$650,000 investment in OpenKey and \$110,000 for the acquisition of a WorldQuest unit. For the six months ended June 30, 2016, net cash flows provided by investing activities were \$52.9 million. Cash inflows primarily consisted of \$142.8 million attributable to cash net proceeds received from the sale of a five-hotel portfolio and the sale of a vacant lot associated with Le Pavillon and \$194,000 of proceeds from property insurance. These inflows were partially offset by \$88.2 million for capital improvements made to various hotel properties and a \$2.0 million investment in OpenKey.

**Net Cash Flows Provided by (Used in) Financing Activities.** For the six months ended June 30, 2017, net cash flows used in financing activities were \$120.1 million. Cash outlays primarily consisted of \$244.2 million for repayments of indebtedness, \$49.1 million for dividend payments to common and preferred stockholders and unitholders, \$5.8 million for payments of loan costs and exit fees, \$1.3 million for the repurchase of common stock and \$550,000 of payments for derivatives. Cash outlays were partially offset by cash inflows consisting primarily of \$180.8 million in borrowings on indebtedness. For the six months ended June 30, 2016, net cash flows used in financing activities were \$119.1 million. Cash outlays primarily consisting of \$105.9 million for repayments of indebtedness, \$45.4 million for dividend payments to common and preferred stockholders and unitholders, \$4.6 million for payments of loan costs and exit fees and \$734,000 for the repurchase of common stock. Cash outlays were partially offset by cash inflows consisting primarily of \$37.5 million in borrowings on indebtedness.



We are required to maintain certain financial ratios under various debt and derivative agreements. If we violate covenants in any debt or derivative agreement, we could be required to repay all or a portion of our indebtedness before maturity at a time when we might be unable to arrange financing for such repayment on attractive terms, if at all. Presently, our existing financial debt covenants primarily relate to maintaining minimum net worth and leverage ratios and liquidity. As of June 30, 2017, we were in compliance in all material respects with all covenants or other requirements set forth in our debt and related agreements.

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Mortgage and mezzanine loans are nonrecourse to the borrowers, except for customary exceptions or carve-outs that trigger recourse liability to the borrowers in certain limited instances. Recourse obligations typically include only the payment of costs and liabilities suffered by lenders as a result of the occurrence of certain bad acts on the part of the borrower. However, in certain cases, carve-outs could trigger recourse obligations on the part of the borrower with respect to repayment of all or a portion of the outstanding principal amount of the loans. We have entered into customary guaranty agreements pursuant to which we guaranty payment of any recourse liabilities of the borrowers that result from non-recourse carve-outs (which include, but are not limited to, fraud, misrepresentation, willful conduct resulting in waste, misappropriations of rents following an event of default, voluntary bankruptcy filings, unpermitted transfers of collateral, and certain environmental liabilities). In the opinion of management, none of these guaranty agreements, either individually or in the aggregate, are likely to have a material adverse effect on our business, results of operations, or financial condition as of June 30, 2017.

Based on our current level of operations, management believes that our cash flow from operations and our existing cash balances will be adequate to meet upcoming anticipated requirements for interest and principal payments on debt, working capital, and capital expenditures for the next 12 months. With respect to upcoming debt maturities, we will continue to proactively address our 2018 maturity. No assurances can be given that we will obtain additional financings or, if we do, what the amount and terms will be. Our failure to obtain future financing under favorable terms could adversely impact our ability to execute our business strategy. In addition, we may selectively pursue debt financing on individual properties.

We are committed to an investment strategy where we will opportunistically pursue hotel-related investments as suitable situations arise. Funds for future hotel-related investments are expected to be derived, in whole or in part, from cash on hand, future borrowings under a potential future credit facility or other loans, or proceeds from additional issuances of common stock, preferred stock, or other securities, asset sales, and joint ventures. However, we have no formal commitment or understanding to invest in additional assets, and there can be no assurance that we will successfully make additional investments. We may, when conditions are suitable, consider additional capital raising opportunities.

Our existing hotel properties are mostly located in developed areas with competing hotel properties. Future occupancy, ADR, and RevPAR of any individual hotel could be materially and adversely affected by an increase in the number or quality of competitive hotel properties in its market area. Competition could also affect the quality and quantity of future investment opportunities.

**Dividend Policy.** During the three month periods ended June 30, 2017 and 2016, the board of directors declared quarterly dividends of \$0.12 per share of outstanding common stock. In December 2016, the board of directors approved our 2017 dividend policy which anticipates a quarterly dividend payment of \$0.12 per share for the remainder of 2017. However, the adoption of a dividend policy does not commit our board of directors to declare future dividends. The board of directors will continue to review our dividend policy on a quarterly basis. We may incur indebtedness to meet distribution requirements imposed on REITs under the Internal Revenue Code to the extent that working capital and cash flow from our investments are insufficient to fund required distributions. Alternatively, we may elect to pay dividends on our common stock in cash or a combination of cash and shares of securities as permitted under federal income tax laws governing REIT distribution requirements. We may pay dividends in excess of our cash flow.

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## RESULTS OF OPERATIONS

RevPAR is a commonly used measure within the hotel industry to evaluate hotel operations. RevPAR is defined as the product of the ADR charged and the average daily occupancy achieved. RevPAR does not include revenues from food and beverage or parking, telephone, or other guest services generated by the property. Although RevPAR does not include these ancillary revenues, it is generally considered the leading indicator of core revenues for many hotels. We also use RevPAR to compare the results of our hotel properties between periods and to analyze results of our comparable hotel properties (comparable hotel properties represent hotel properties we have owned for the entire period). RevPAR improvements attributable to increases in occupancy are generally accompanied by increases in most categories of variable operating costs. RevPAR improvements attributable to increases in ADR are generally accompanied by increases in limited categories of operating costs, such as management fees and franchise fees. The following table summarizes changes in key line items from our consolidated statements of operations (in thousands):

|  | Three Months Ended |            | Favorable/<br>(Unfavorable)<br>Change | Six Months Ended |            | Favorable/<br>(Unfavorable)<br>Change |
|--|--------------------|------------|---------------------------------------|------------------|------------|---------------------------------------|
|  | June 30,<br>2017   | 2016       |                                       | June 30,<br>2017 | 2016       |                                       |
| Total revenue  | \$390,670          | \$410,670  | \$ (20,000 )                          | \$744,379        | \$778,442  | \$ (34,063 )                          |
| Total hotel operating expenses   | (235,381 )         | (247,104 ) | 11,723                                | (461,983 )       | (480,139 ) | 18,156                                |
| Property taxes, insurance and other  | (18,766 )          | (19,293 )  | 527                                   | (37,099 )        | (37,905 )  | 806                                   |
| Depreciation and amortization  | (60,547 )          | (60,079 )  | (468 )                                | (125,245 )       | (122,241 ) | (3,004 )                              |
| Impairment charges   | —                  | 116        | (116 )                                | —                | 227        | (227 )                                |
| Transaction costs  | (8 )               | 18         | (26 )                                 | (11 )            | (77 )      | 66                                    |
| Advisory services fee  | (14,229 )          | (12,076 )  | (2,153 )                              | (24,870 )        | (22,979 )  | (1,891 )                              |
| Corporate general and administrative   | (3,254 )           | (2,785 )   | (469 )                                | (8,424 )         | (4,458 )   | (3,966 )                              |
| Operating income (loss)  | 58,485             | 69,467     | (10,982 )                             | 86,747           | 110,870    | (24,123 )                             |
| Equity in earnings (loss) of unconsolidated entities   | (2,138 )           | (287 )     | (1,851 )                              | (2,901 )         | (3,872 )   | 971                                   |
| Interest income  | 546                | 74         | 472                                   | 754              | 137        | 617                                   |
| Gain (loss) on sale of hotel properties  | 14,092             | 23,094     | (9,002 )                              | 14,009           | 22,980     | (8,971 )                              |
| Other income (expense)   | (146 )             | (3,085 )   | 2,939                                 | (3,266 )         | (3,337 )   | 71                                    |
| Interest expense and amortization of loan costs  | (54,956 )          | (56,462 )  | 1,506                                 | (110,261 )       | (112,405 ) | 2,144                                 |
| Write-off of premiums, loan costs and exit fees  | (1,575 )           | (3,941 )   | 2,366                                 | (1,629 )         | (3,941 )   | 2,312                                 |
| Unrealized gain (loss) on marketable securities  | (531 )             | —          | (531 )                                | (3,877 )         | —          | (3,877 )                              |
| Unrealized gain (loss) on derivatives  | (1,743 )           | 6,878      | (8,621 )                              | (325 )           | 13,796     | (14,121 )                             |
| Income tax (expense) benefit   | (1,606 )           | (603 )     | (1,003 )                              | (760 )           | (1,232 )   | 472                                   |
| Net income (loss)  | 10,428             | 35,135     | (24,707 )                             | (21,509 )        | 22,996     | (44,505 )                             |
| (Income) loss from consolidated entities attributable to noncontrolling interests              | (13 )              | (6 )       | (7 )                                  | 18               | 32         | (14 )                                 |
| Net (income) loss attributable to redeemable noncontrolling interests in operating partnership | (231 )             | (4,376 )   | 4,145                                 | 6,262            | (2,264 )   | 8,526                                 |
| Net income (loss) attributable to the Company  | \$10,184           | \$30,753   | \$ (20,569 )                          | \$(15,229 )      | \$20,764   | \$(35,993 )                           |

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All hotel properties owned during the three months ended June 30, 2017 and 2016 have been included in our results of operations during the respective periods in which they were owned. Based on when a hotel property was acquired or disposed, operating results for certain hotel properties are not comparable for the three months ended June 30, 2017 and 2016. The hotel properties listed below are not comparable hotel properties for the periods indicated and all other hotel properties are considered comparable hotel properties. The following dispositions affect reporting comparability related to our consolidated financial statements:

| Hotel Property                                | Location             | Type        | Date              |
|---|----------------------|-------------|-------------------|
| 5-hotel portfolio <sup>(1)</sup>              | Various              | Disposition | June 1, 2016      |
| Hampton Inn & Suites <sup>(1)</sup>           | Gainesville, FL      | Disposition | September 1, 2016 |
| SpringHill Suites Gaithersburg <sup>(1)</sup> | Gaithersburg, MD     | Disposition | October 1, 2016   |
| 2-hotel portfolio <sup>(1)</sup>              | Palm Desert, CA      | Disposition | October 7, 2016   |
| Renaissance <sup>(1)</sup>                    | Portsmouth, Virginia | Disposition | February 1, 2017  |
| Embassy Suites <sup>(1)</sup>                 | Syracuse, New York   | Disposition | March 6, 2017     |
| Crowne Plaza Ravinia <sup>(1)</sup>           | Atlanta, Georgia     | Disposition | June 29, 2017     |

<sup>(1)</sup> Collectively reported as “Hotel Dispositions”

The following table illustrates the key performance indicators of all hotel properties owned for the periods indicated:

|                                     | Three Months Ended |          | Six Months Ended |          |
|-------------------------------------|--------------------|----------|------------------|----------|
|                                     | June 30,           |          | June 30,         |          |
|                                     | 2017               | 2016     | 2017             | 2016     |
| RevPAR (revenue per available room) | \$132.78           | \$129.14 | \$125.52         | \$121.16 |
| Occupancy                           | 81.38 %            | 81.72 %  | 77.99 %          | 78.04 %  |
| ADR (average daily rate)            | \$163.16           | \$158.03 | \$160.94         | \$155.25 |

The following table illustrates the key performance indicators of the 120 comparable hotel properties that were included for the full three and six months ended June 30, 2017 and 2016, respectively:

|                                     | Three Months Ended |          | Six Months Ended |          |
|-------------------------------------|--------------------|----------|------------------|----------|
|                                     | June 30,           |          | June 30,         |          |
|                                     | 2017               | 2016     | 2017             | 2016     |
| RevPAR (revenue per available room) | \$133.63           | \$132.94 | \$126.56         | \$124.24 |
| Occupancy                           | 81.54 %            | 82.16 %  | 78.21 %          | 78.11 %  |
| ADR (average daily rate)            | \$163.88           | \$161.80 | \$161.82         | \$159.05 |

Comparison of the Three Months Ended June 30, 2017 and 2016

Net Income (Loss) Attributable to the Company. Net income (loss) attributable to the Company decreased \$20.6 million, from net income of \$30.8 million for the three months ended June 30, 2016, (the “2016 quarter”) to net income of \$10.2 million for the three months ended June 30, 2017, (the “2017 quarter”) as a result of the factors discussed below.

Revenue. Rooms revenue from our hotel properties and WorldQuest decreased \$14.7 million, or 4.5%, to \$311.2 million in the 2017 quarter compared to the 2016 quarter. This decrease is primarily attributable to lower rooms revenue of \$16.3 million related to our Hotel Dispositions. This decrease was partially offset by higher aggregate rooms revenue of \$1.6 million from our comparable hotel properties and WorldQuest, which experienced an increase of 1.3% in room rates, partially offset by a decrease of 62 basis points in occupancy.

Food and beverage revenue decreased \$5.4 million, or 7.8%, to \$63.8 million. This decrease is attributable to lower aggregate food and beverage revenue of \$3.0 million from our comparable hotel properties and WorldQuest and lower food and beverage revenue of \$2.4 million related to our Hotel Dispositions.

Other hotel revenue, which consists mainly of Internet access, parking and spa, decreased \$167,000, or 1.1%, to \$14.9 million. This decrease is attributable to lower other hotel revenue of \$515,000 related to our Hotel Dispositions, partially offset by higher other hotel revenue of \$348,000 from our comparable hotel properties and WorldQuest. Other non-hotel revenue increased \$232,000, or 52.4%, to \$675,000 in the 2017 quarter as compared to the 2016 quarter.



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**Hotel Operating Expenses.** Hotel operating expenses decreased \$11.7 million, or 4.7%, to \$235.4 million. Hotel operating expenses consist of direct expenses from departments associated with revenue streams and indirect expenses associated with support departments and management fees. We experienced a decrease of \$5.7 million in direct expenses in the 2017 quarter as compared to the 2016 quarter, which was comprised of a decrease of \$5.7 million related to our Hotel Dispositions, partially offset by an increase of \$28,000 from our comparable hotel properties and WorldQuest. Direct expenses were 28.9% of total hotel revenue for both the 2017 quarter and the 2016 quarter. We experienced a decrease of \$6.0 million in indirect expenses and management fees in the 2017 quarter as compared to the 2016 quarter, which was comprised of a decrease of \$6.8 million from our Hotel Dispositions, partially offset by an increase of \$501,000 from our comparable hotel properties and WorldQuest and \$264,000 associated with an additional accrual related to the final judgment in the lawsuit captioned Palm Beach Florida Hotel and Office Building Limited Partnership, et al. v. Nantucket Enterprises, Inc. See note 13 to our consolidated financial statements. The increases from our comparable hotel properties and WorldQuest are attributable to higher hotel revenue at those hotel properties.

**Property Taxes, Insurance and Other.** Property taxes, insurance and other decreased \$527,000, or 2.7%, to \$18.8 million during the 2017 quarter compared to the 2016 quarter. The decrease was primarily due to \$1.0 million from our Hotel Dispositions, partially offset by an increase of \$516,000 from our comparable hotel properties and WorldQuest.

**Depreciation and Amortization.** Depreciation and amortization increased \$468,000, or 0.8%, to \$60.5 million during the 2017 quarter compared to the 2016 quarter. The increase was primarily due to \$2.3 million of depreciation and amortization at our comparable hotel properties and WorldQuest. This increase was offset by a decrease of \$1.8 million related to our Hotel Dispositions.

**Impairment Charges.** We recorded an impairment credit of \$116,000 in the 2016 quarter. The impairment credit related to valuation adjustments on a previously impaired mezzanine loan.

**Transaction Costs.** Transaction costs increased \$26,000, or 144.4%, to \$8,000 during the 2017 quarter compared to the 2016 quarter.

**Advisory Services Fee.** Advisory services fee increased \$2.2 million, or 17.8%, to \$14.2 million in the 2017 quarter compared to the 2016 quarter, which represented fees paid in connection with the advisory agreement between Ashford Inc. and the Company. For the 2017 quarter, the advisory services fee was comprised of a base advisory fee of \$8.6 million, reimbursable expenses of \$2.6 million and equity-based compensation of \$3.0 million associated with equity grants of our common stock and LTIP units awarded to the officers and employees of Ashford Inc. For the 2016 quarter, the advisory services fee was comprised of a base advisory fee of \$8.7 million, reimbursable expenses of \$1.6 million and equity-based compensation of \$1.7 million associated with equity grants of our common stock and LTIP units awarded to the officers and employees of Ashford Inc.

**Corporate General and Administrative.** Corporate general and administrative expense increased \$469,000, or 16.8%, to \$3.3 million during the 2017 quarter compared to the 2016 quarter. The increase was primarily attributable to \$295,000 of transaction, acquisition and management conversion costs and higher public company costs, office expenses, professional fees and other miscellaneous expenses of \$174,000 in the 2017 quarter compared to the 2016 quarter.

**Equity in Earnings (Loss) of Unconsolidated Entities.** We recorded equity in loss of unconsolidated entities of \$2.1 million and \$287,000 for the 2017 and 2016 quarters, respectively. The 2017 quarter included equity in loss of \$2.0 million from Ashford Inc. and \$123,000 from OpenKey. The 2016 quarter included equity in loss of \$355,000 from Ashford Inc., and \$116,000 from OpenKey, partially offset by equity in earnings of \$184,000 from the AQUA U.S. Fund.

**Interest Income.** Interest income was \$546,000 and \$74,000 for the 2017 quarter and the 2016 quarter, respectively.

**Gain (Loss) on Sale of Hotel Properties.** Gain on sale of hotel properties was \$14.1 million and \$23.1 million in the 2017 and 2016 quarters, respectively. The gain in the 2017 quarter was related to the sale of the Crowne Plaza Ravinia. The gain in the 2016 quarter was related to the sale of a five-hotel portfolio.

**Other Income (Expense).** Other expense decreased \$2.9 million, or 95.3%, to \$146,000 during the 2017 quarter compared to the 2016 quarter. In the 2017 quarter, we recognized a realized loss of \$230,000 related to the maturity of

options on futures contracts, expense of \$259,000 related to CMBX premiums and usage fees and a realized loss of \$126,000 related to marketable securities. These expenses were partially offset by dividend income of \$445,000 and other miscellaneous income of \$24,000. In the 2016 quarter, we recognized a realized loss of \$2.7 million related to the maturity of a CMBX tranche and a loss of \$150,000 as a result of an investment write-off.

Interest Expense and Amortization of Loan Costs. Interest expense and amortization of loan costs decreased \$1.5 million, or 2.7%, to \$55.0 million during the 2017 quarter compared to the 2016 quarter. The decrease is primarily due to lower interest expense and amortization of loan costs of \$4.5 million from our Hotel Dispositions, partially offset by an increase of \$3.0 million as a result of higher interest expense and amortization of loan costs from refinances and an increase in LIBOR rates on our

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comparable hotels properties. The average LIBOR rates in the 2017 quarter and the 2016 quarter were 1.06% and 0.42%, respectively.

**Write-off of Premiums, Loan Costs and Exit Fees.** Write-off of premiums, loan costs and exit fees decreased \$2.4 million, or 60.0%, to \$1.6 million during the 2017 quarter compared to the 2016 quarter. In the 2017 quarter, we incurred write-off of premiums, loan costs and exit fees consisting of \$1.5 million to refinance a mortgage loan secured by the Nashville Renaissance and Princeton Westin and other fees of \$94,000. In the 2016 quarter, we incurred write-off of loan costs and exit fees of \$3.9 million resulting from the write-off of unamortized loan costs of \$110,000 and defeasance and other exit fees of \$3.8 million related to the sale of a five-hotel portfolio.

**Unrealized Gain (Loss) on Marketable Securities.** Unrealized loss on marketable securities was \$531,000 in the 2017 quarter, which was based on changes in closing market prices during the quarter. There was no unrealized gain (loss) on marketable securities in the 2016 quarter.

**Unrealized Gain (Loss) on Derivatives.** Unrealized loss on derivatives changed \$8.6 million, from an unrealized gain of \$6.9 million in the 2016 quarter to an unrealized loss of \$1.7 million in the 2017 quarter. In the 2017 quarter, we had unrealized losses of \$1.4 million, \$305,000 and \$217,000 associated with CMBX tranches, interest rate floors and interest rate caps, respectively. These unrealized losses were partially offset by an unrealized gain of \$192,000 associated with the reclassification to other income (expense) for the maturity of options on futures contracts. In the 2016 quarter, we recorded an unrealized gain of \$5.3 million related to interest rate floors and a \$2.7 million unrealized gain associated with the reclassification to other income (expense) for the recognition of a realized loss from a CMBX tranche termination, offset by unrealized losses of \$888,000, \$155,000 and \$83,000 on the remaining CMBX tranches, options on futures contracts and interest rate derivatives, respectively. The fair value of interest rate floors and interest rate derivatives are primarily based on movements in the LIBOR forward curve and the passage of time. The fair value of options on futures contracts is determined based on the last reported settlement price as of the measurement date. The fair value of credit default swaps is based on the change in value of CMBX indices.

**Income Tax (Expense) Benefit.** Income tax expense increased \$1.0 million, or 166.3%, to \$1.6 million during the 2017 quarter compared to the 2016 quarter. The increase in income tax expense is primarily due to an increase in profitability and taxable income of certain TRS entities.

**(Income) Loss from Consolidated Entities Attributable to Noncontrolling Interests.** Our noncontrolling interest partner in consolidated entities was allocated income of \$13,000 and \$6,000 for the 2017 quarter and the 2016 quarter, respectively.

**Net (Income) Loss Attributable to Redeemable Noncontrolling Interests in Operating Partnership.** Redeemable noncontrolling interests in operating partnership were allocated net income of \$231,000 and \$4.4 million in the 2017 quarter and the 2016 quarter, respectively. Redeemable noncontrolling interests represented ownership interests of 15.70% and 13.97% in the operating partnership at June 30, 2017 and 2016, respectively.

#### Comparison of the Six Months Ended June 30, 2017 and 2016

**Net Income (Loss) Attributable to the Company.** Net income (loss) attributable to the Company changed \$36.0 million, from net income of \$20.8 million for the six months ended June 30, 2016 (the "2016 period") to a net loss of \$15.2 million for the six months ended June 30, 2017 (the "2017 period") as a result of the factors discussed below.

**Revenue.** Rooms revenue from our hotel properties and WorldQuest decreased \$28.6 million, or 4.6%, to \$587.9 million in the 2017 period compared to the 2016 period. This decrease is primarily attributable to lower rooms revenue of \$36.2 million related to our Hotel Dispositions. This decrease was partially offset by higher aggregate rooms revenue of \$7.5 million from our comparable hotel properties and WorldQuest, which experienced an increase of 1.7% in room rates and an increase of 10 basis points in occupancy.

Food and beverage revenue decreased \$5.6 million, or 4.2%, to \$126.7 million in the 2017 period compared to the 2016 period. This decrease is attributable to lower food and beverage revenue of \$3.6 million related to our Hotel Dispositions and lower aggregate food and beverage revenue of \$1.9 million from our comparable hotel properties and WorldQuest.

Other hotel revenue, which consists mainly of Internet access, parking and spa, decreased \$110,000, or 0.4%, to \$28.7 million in the 2017 period compared to the 2016 period. This decrease is primarily attributable to lower other revenue of \$1.2 million related to our Hotel Dispositions. This decrease was partially offset by higher aggregate other revenue



of \$1.1 million from our comparable hotel properties and WorldQuest. Other non-hotel revenue increased \$227,000, or 27.2%, to \$1.1 million in the 2017 period.

Hotel Operating Expenses. Hotel operating expenses decreased \$18.2 million, or 3.8%, to \$462.0 million in the 2017 period compared to the 2016 period. Hotel operating expenses consist of direct expenses from departments associated with revenue

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streams and indirect expenses associated with support departments and management fees. We experienced a decrease in direct expenses of \$10.2 million in the 2017 period as compared to the 2016 period, which was comprised of a decrease of \$11.8 million related to our Hotel Dispositions, partially offset by an increase of \$1.6 million from our comparable hotel properties and WorldQuest. Direct expenses were 29.6% of total hotel revenue for both the 2017 and 2016 periods. We experienced a decrease in indirect expenses and management fees of \$8.0 million in the 2017 period as compared to the 2016 period, which was comprised of a decrease of \$13.6 million from our Hotel Dispositions, partially offset by an increase of \$1.5 million from our comparable hotel properties and WorldQuest and \$4.1 million associated with an additional accrual related to the final judgment in the lawsuit captioned Palm Beach Florida Hotel and Office Building Limited Partnership, et al. v. Nantucket Enterprises, Inc. See note 13 to our consolidated financial statements. The increase from our comparable hotel properties and WorldQuest is primarily attributable to higher hotel revenue at those hotel properties.

**Property Taxes, Insurance and Other.** Property taxes, insurance and other decreased \$806,000 or 2.1%, to \$37.1 million in the 2017 period compared to the 2016 period. The decrease was primarily due to \$1.9 million from our Hotel Dispositions, partially offset by an increase of \$1.1 million from our comparable hotel properties and WorldQuest.

**Depreciation and Amortization.** Depreciation and amortization increased \$3.0 million or 2.5%, to \$125.2 million in the 2017 period compared to the 2016 period. The increase was primarily due to \$8.5 million of depreciation and amortization at our comparable hotel properties and WorldQuest. This increase was offset by a decrease of \$5.5 million related to our Hotel Dispositions.

**Impairment Charges.** We recorded an impairment credit of \$227,000 in the 2016 period. The impairment credit related to valuation adjustments on a previously impaired mezzanine loan.

**Transaction Costs.** Transaction costs were \$11,000 in the 2017 period compared to \$77,000 in the 2016 period.

**Advisory Services Fee.** Advisory services fee increased \$1.9 million, or 8.2%, to \$24.9 million in the 2017 period compared to the 2016 period, which represented fees paid in connection with the advisory agreement between Ashford Inc. and the Company. In the 2017 period, the advisory services fee was comprised of a base advisory fee of \$17.4 million, reimbursable expenses of \$4.2 million and equity-based compensation of \$3.4 million associated with equity grants of our common stock and LTIP units awarded to the officers and employees of Ashford Inc. In the 2016 period, the advisory services fee was comprised of a base advisory fee of \$17.3 million, reimbursable expenses of \$3.1 million and equity-based compensation of \$2.6 million associated with equity grants of our common stock and LTIP units awarded to the officers and employees of Ashford Inc.

**Corporate General and Administrative.** Corporate general and administrative expense increased \$4.0 million, or 89.0%, to \$8.4 million in the 2017 period compared to the 2016 period. The increase was primarily attributable to \$2.9 million of transaction, acquisition and management conversion costs and higher public company costs, office expenses, professional fees and other miscellaneous expenses of \$1.0 million in the 2017 period.

**Equity in Earnings (Loss) of Unconsolidated Entities.** We recorded equity in loss of unconsolidated entities of \$2.9 million and \$3.9 million in the 2017 and 2016 periods, respectively. The 2017 period included equity in loss of \$2.7 million from Ashford Inc. and \$230,000 from OpenKey, partially offset by equity in earnings of \$52,000 from the AQUA U.S. Fund. The 2016 period included equity in loss of \$2.9 million from the AQUA U.S. Fund, \$874,000 from Ashford Inc. and \$116,000 from OpenKey.

**Interest Income.** Interest income was \$754,000 and \$137,000 in the 2017 and 2016 periods, respectively.

**Gain (Loss) on Sale of Hotel Properties.** Gain on sale of hotel properties was \$14.0 million and \$23.0 million in the 2017 and 2016 periods, respectively. The gain in the 2017 period was related to a gain of \$14.1 million on the sale of the Crowne Plaza Ravinia, slightly offset by losses related to the sale of Renaissance Portsmouth and Embassy Suites Syracuse. The gain in the 2016 period was primarily related to our Hotel Dispositions, slightly offset by a loss on the sale of a vacant lot associated with the Le Pavillon Hotel in New Orleans, Louisiana.

**Other Income (Expense).** Other expense decreased \$71,000, or 2.1%, to \$3.3 million in the 2017 period compared to the 2016 period. In the 2017 period, we recognized a realized loss of \$3.0 million related to the termination of a CMBX tranche, \$543,000 related to the maturities of options on futures contracts, \$512,000 related to CMBX premiums and usage fees and \$126,000 related to marketable securities. These expenses were partially offset by

dividend income of \$876,000 and other miscellaneous income of \$29,000. In the 2016 period, we recognized a realized loss of \$2.7 million related to the maturity of a CMBX tranche, \$378,000 related to CMBX premiums and usage fees, \$150,000 as a result of an investment write-off and other miscellaneous expense of \$87,000.

**Interest Expense and Amortization of Loan Costs.** Interest expense and amortization of loan costs decreased \$2.1 million, or 1.9%, to \$110.3 million in the 2017 period compared to the 2016 period. The decrease is primarily due to lower interest expense and amortization of loan costs of \$4.5 million resulting from our Hotel Dispositions, partially offset by an increase of \$2.3 million

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as a result of higher interest expense and amortization of loan costs as a result of refinances and an increase in LIBOR rates. The average LIBOR rates in the 2017 period and the 2016 period were 0.94% and 0.42%, respectively.

**Write-off of Premiums, Loan Costs and Exit Fees.** Write-off of premiums, loan costs and exit fees decreased \$2.3 million, or 58.7%, to \$1.6 million in the 2017 period. In the 2017 period, we incurred write-off of premiums, loan costs and exit fees consisting of \$1.5 million to refinance a mortgage loan secured by the Nashville Renaissance and Princeton Westin and other fees of \$148,000. In the 2016 period, we incurred write-off of loan costs and exit fees of \$3.9 million resulting from the write-off of unamortized loan costs of \$110,000 and defeasance and other exit fees of \$3.8 million related to the sale of a five-hotel portfolio.

**Unrealized Gain (Loss) on Marketable Securities.** Unrealized loss on marketable securities was \$3.9 million in the 2017 period, which was based on changes in closing market prices during the period. There was no unrealized gain (loss) on marketable securities in the 2016 period.

**Unrealized Gain (Loss) on Derivatives.** Unrealized gain on derivatives changed \$14.1 million, or 102.4%, from a gain of \$13.8 million in the 2016 period to a loss of \$325,000 in the 2017 period. In the 2017 period, we had unrealized gains of \$3.0 million associated with the reclassification to other income (expense) for the recognition of a realized loss from a CMBX tranche terminations and \$427,000 associated with the reclassification to other income (expense) for maturities of options on futures contracts. These unrealized gains were offset by unrealized losses of \$1.9 million, \$1.3 million and \$517,000 associated with interest rate floors, remaining CMBX tranches and interest rate caps, respectively. In the 2016 period, we recorded an unrealized gain of \$13.0 million related to interest rate floors and a \$2.7 million unrealized gain associated with the reclassification to other income (expense) for the recognition of the realized loss from a CMBX tranche terminations, offset by unrealized losses of \$1.4 million, \$115,000 and \$420,000 on the remaining CMBX tranches, options on futures contracts and interest rate derivatives, respectively. The fair value of interest rate floors and interest rate derivatives are primarily based on movements in the LIBOR forward curve and the passage of time. The fair value of options on futures contracts is determined based on the last reported settlement price as of the measurement date. The fair value of credit default swaps is based on the change in value of CMBX indices.

**Income Tax (Expense) Benefit.** Income tax expense decreased \$472,000, or 38.3% to \$760,000 in the 2017 period compared to the 2016 period. The change in income tax (expense) benefit is primarily due to a decrease in taxable income recognized by our TRS entities.

**(Income) Loss from Consolidated Entities Attributable to Noncontrolling Interests.** Our noncontrolling interest partner in consolidated entities was allocated a loss of \$18,000 and \$32,000 in the 2017 and 2016 periods, respectively.

**Net (Income) Loss Attributable to Redeemable Noncontrolling Interests in Operating Partnership.** Noncontrolling interests in operating partnership were allocated a net loss of \$6.3 million and net income of \$2.3 million in the 2017 and 2016 periods, respectively. Redeemable noncontrolling interests represented ownership interests of 15.70% and 13.97% in the operating partnership at June 30, 2017 and 2016, respectively.

**SEASONALITY**

Our properties' operations historically have been seasonal as certain properties maintain higher occupancy rates during the summer months, while certain other properties maintain higher occupancy rates during the winter months. This seasonality pattern can cause fluctuations in our quarterly lease revenue under our percentage leases. We anticipate that our cash flows from the operations of our properties and cash on hand will be sufficient to enable us to make quarterly distributions to maintain our REIT status. To the extent that cash flows from operations and cash on hand are insufficient during any quarter due to temporary or seasonal fluctuations in lease revenue, we expect to utilize borrowings to fund required distributions. However, we cannot make any assurances that we will make distributions in the future.

**OFF-BALANCE SHEET ARRANGEMENTS**

In the normal course of business, we form partnerships or joint ventures that operate certain hotel properties. We evaluate each partnership and joint venture to determine whether the entity is a Variable Interest Entity ("VIE"). If the entity is determined to be a VIE, we assess whether we are the primary beneficiary and need to consolidate the entity. For further discussion of the Company's VIEs, see notes 2 and 5 to our consolidated financial statements.

**CONTRACTUAL OBLIGATIONS**

There have been no material changes since December 31, 2016, outside of the ordinary course of business, to contractual obligations specified in the table of contractual obligations included in the section “Management’s Discussion and Analysis of Financial Condition and Results of Operations” included in our 2016 Form 10-K.

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**CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

Our accounting policies that are critical or most important to understanding our financial condition and results of operations and that require management to make the most difficult judgments are described in our 2016 Form 10-K. There have been no material changes in these critical accounting policies.

**NON-GAAP FINANCIAL MEASURES**

The following non-GAAP presentations of EBITDA, Adjusted EBITDA, FFO and AFFO are made to assist our investors evaluate our operating performance.

EBITDA is defined as net income (loss) attributable to the Company before interest expense and amortization of premiums and loan costs, net, interest income other than interest income from mezzanine loans, income taxes, depreciation and amortization, and noncontrolling interests in the operating partnership and after adjustments for unconsolidated joint ventures. We adjust EBITDA to exclude certain additional items such as gain/loss on sale of hotel properties, impairment charges, write-off of premiums, loan costs and exit fees, other income/expense, transaction, acquisition and management conversion costs, legal judgment and related legal costs, dead deal costs, software implementation costs, and non-cash items such as amortization of unfavorable contract liabilities, non-cash stock/unit-based compensation, unrealized gain/loss on marketable securities, derivative instruments and investment in the AQUA U.S Fund, as well as our portion of adjustments to EBITDA of unconsolidated entities. We exclude items from Adjusted EBITDA that are either non-cash or are not part of our core operations in order to provide a period-over-period comparison of our operations. We present EBITDA and Adjusted EBITDA because we believe these measurements a) more accurately reflect the ongoing performance of our hotel assets and other investments, b) provide more useful information to investors as indicators of our ability to meet our future debt payment and working capital requirements, and c) provide an overall evaluation of our financial condition. EBITDA and Adjusted EBITDA as calculated by us may not be comparable to EBITDA and Adjusted EBITDA reported by other companies that do not define EBITDA and Adjusted EBITDA exactly as we define the terms. EBITDA and Adjusted EBITDA do not represent cash generated from operating activities determined in accordance with GAAP and should not be considered as an alternative to a) GAAP net income or loss as an indication of our financial performance or b) GAAP cash flows from operating activities as a measure of our liquidity.

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The following table reconciles net income (loss) to EBITDA and Adjusted EBITDA (in thousands):

|  | Three Months Ended |           | Six Months Ended |           |
|--|--------------------|-----------|------------------|-----------|
|  | June 30,<br>2017   | 2016      | June 30,<br>2017 | 2016      |
| Net income (loss)  | \$10,428           | \$35,135  | \$(21,509)       | \$22,996  |
| (Income) loss from consolidated entities attributable to noncontrolling interest               | (13)               | (6)       | 18               | 32        |
| Net (income) loss attributable to redeemable noncontrolling interests in operating partnership | (231)              | (4,376)   | 6,262            | (2,264)   |
| Net income (loss) attributable to the Company  | 10,184             | 30,753    | (15,229)         | 20,764    |
| Interest income  | (546)              | (74)      | (754)            | (137)     |
| Interest expense and amortization of premiums and loan costs, net                              | 54,928             | 56,434    | 110,204          | 112,347   |
| Depreciation and amortization  | 60,487             | 60,018    | 125,122          | 122,119   |
| Income tax expense (benefit)   | 1,604              | 603       | 756              | 1,232     |
| Net income (loss) attributable to redeemable noncontrolling interests in operating partnership | 231                | 4,376     | (6,262)          | 2,264     |
| Equity in (earnings) loss of unconsolidated entities   | 2,138              | 355       | 2,953            | 874       |
| Company's portion of EBITDA of unconsolidated entities (Ashford Inc.)                          | 720                | (487)     | 336              | (372)     |
| Company's portion of EBITDA of unconsolidated entities (OpenKey)                               | (124)              | —         | (248)            | —         |
| EBITDA available to the Company and OP unitholders   | 129,622            | 151,978   | 216,878          | 259,091   |
| Amortization of unfavorable contract liabilities   | (404)              | (494)     | (788)            | (988)     |
| Impairment charges   | —                  | (116)     | —                | (227)     |
| (Gain) loss on sale of hotel properties  | (14,092)           | (23,094)  | (14,009)         | (22,980)  |
| Write-off of premiums, loan costs and exit fees  | 1,575              | 3,941     | 1,629            | 3,941     |
| Other (income) expense   | 146                | 3,085     | 3,266            | 3,337     |
| Transaction, acquisition and management conversion costs                                       | 892                | 427       | 3,568            | 645       |
| Legal judgment and related legal costs   | 263                | 24        | 4,064            | 48        |
| Unrealized (gain) loss on marketable securities  | 531                | —         | 3,877            | —         |
| Unrealized (gain) loss on derivatives  | 1,743              | (6,878)   | 325              | (13,796)  |
| Dead deal costs  | —                  | 304       | 4                | 301       |
| Software implementation costs  | 1,034              | —         | 1,034            | —         |
| Non-cash stock/unit-based compensation   | 3,710              | 2,342     | 4,138            | 3,326     |
| Company's portion of (gain) loss of AQUA U.S. Fund   | —                  | (68)      | (52)             | 2,998     |
| Company's portion of adjustments to EBITDA of unconsolidated entities (Ashford Inc.)           | 504                | 1,388     | 2,387            | 2,136     |
| Company's portion of adjustments to EBITDA of unconsolidated entities (OpenKey)                | 1                  | —         | 2                | —         |
| Adjusted EBITDA available to the Company and OP unitholders                                    | \$125,525          | \$132,839 | \$226,323        | \$237,832 |

We calculate FFO and AFFO in the following table. FFO is calculated on the basis defined by NAREIT, which is net income (loss) attributable to common stockholders, computed in accordance with GAAP, excluding gains or losses on properties, and extraordinary items as defined by GAAP, plus depreciation and amortization of real estate assets, impairment charges on real estate assets, and after adjustments for unconsolidated entities and noncontrolling interests in the operating partnership. Adjustments for unconsolidated entities are calculated to reflect FFO on the same basis. NAREIT developed FFO as a relative measure of performance of an equity REIT to recognize that income-producing real estate historically has not depreciated on the basis determined by GAAP. Our calculation of AFFO excludes write-off of premiums, loan costs and exit fees, other impairment charges, other income/expense, transaction, acquisition and management conversion costs, legal judgment and related legal costs, dead deal costs, software implementation costs, and non-cash items such as non-cash stock/unit-based compensation, unrealized gain/loss on marketable securities, derivative instruments and investment in the AQUA U.S Fund, as well as our portion of

adjustments to FFO related to unconsolidated entities. We exclude items from AFFO that are either non-cash or are not part of our core operations in order to provide a period-over-period comparison of our operating results. We consider FFO and AFFO to be appropriate measures of our ongoing normalized operating performance as a REIT. We compute FFO in accordance with our interpretation of standards established by NAREIT, which may not be comparable to FFO reported by other REITs that either do not define the term in accordance with the current NAREIT definition or interpret the NAREIT definition differently than us. FFO and AFFO do not represent cash generated from operating activities as determined by GAAP and should not be considered as an alternative to a) GAAP net income or loss as an indication of our financial performance or b) GAAP cash flows from operating activities as a measure of our liquidity, nor is it indicative of funds available to satisfy our cash needs, including our ability to make cash distributions. However, to facilitate a clear understanding of our historical operating results, we believe that FFO and AFFO should be considered along with our net income or loss and cash flows reported in the consolidated financial statements.



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The following table reconciles net income (loss) to FFO and Adjusted FFO (in thousands):

|  | Three Months           |           | Six Months Ended |           |
|--|------------------------|-----------|------------------|-----------|
|  | Ended June 30,<br>2017 | 2016      | June 30,<br>2017 | 2016      |
| Net income (loss)  | \$10,428               | \$35,135  | \$(21,509)       | \$22,996  |
| (Income) loss from consolidated entities attributable to noncontrolling interest               | (13 )                  | (6 )      | 18               | 32        |
| Net (income) loss attributable to redeemable noncontrolling interests in operating partnership | (231 )                 | (4,376 )  | 6,262            | (2,264 )  |
| Preferred dividends  | (10,956 )              | (8,491 )  | (21,912 )        | (16,981 ) |
| Net income (loss) attributable to common stockholders  | (772 )                 | 22,262    | (37,141 )        | 3,783     |
| Depreciation and amortization of real estate   | 60,487                 | 60,018    | 125,122          | 122,119   |
| (Gain) loss on sale of hotel properties  | (14,092 )              | (23,094 ) | (14,009 )        | (22,980 ) |
| Net income (loss) attributable to redeemable noncontrolling interests in operating partnership | 231                    | 4,376     | (6,262 )         | 2,264     |
| Equity in (earnings) loss of unconsolidated entities   | 2,138                  | 355       | 2,953            | 874       |
| Company's portion of FFO of unconsolidated entities (Ashford Inc.)                             | (2,014 )               | (357 )    | (2,723 )         | (512 )    |
| Company's portion of FFO of unconsolidated entities (OpenKey)                                  | (125 )                 | —         | (250 )           | —         |
| FFO available to common stockholders and OP unitholders  | 45,853                 | 63,560    | 67,690           | 105,548   |
| Write-off of premiums, loan costs and exit fees  | 1,575                  | 3,941     | 1,629            | 3,941     |
| Other impairment charges   | —                      | (116 )    | —                | (227 )    |
| Other (income) expense   | 146                    | 3,085     | 3,266            | 3,337     |
| Transaction, acquisition and management conversion costs                                       | 892                    | 427       | 3,568            | 645       |
| Legal judgment and related legal costs   | 263                    | 24        | 4,064            | 48        |
| Unrealized (gain) loss on marketable securities  | 531                    | —         | 3,877            | —         |
| Unrealized (gain) loss on derivatives  | 1,743                  | (6,878 )  | 325              | (13,796 ) |
| Dead deal costs  | —                      | 304       | 4                | 301       |
| Software implementation costs  | 1,034                  | —         | 1,034            | —         |
| Non-cash stock/unit-based compensation   | 3,710                  | 2,342     | 4,138            | 3,326     |
| Company's portion of (gain) loss of AQUA U.S. Fund   | —                      | (68 )     | (52 )            | 2,998     |
| Company's portion of adjustments to FFO of unconsolidated entities (Ashford Inc.)              | 3,002                  | 1,388     | 4,885            | 2,136     |
| Company's portion of adjustments to FFO of unconsolidated entities (OpenKey)                   | 1                      | —         | 2                | —         |
| Adjusted FFO available to common stockholders and OP unitholders                               | \$58,750               | \$68,009  | \$94,430         | \$108,257 |

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## HOTEL PORTFOLIO

The following table presents certain information related to our hotel properties as of June 30, 2017:

| Hotel Property        | Location            | Service Type   | Total Rooms | % Owned | Owned Rooms |
|-----------------------|---------------------|----------------|-------------|---------|-------------|
| Fee Simple Properties |                     |                |             |         |             |
| Embassy Suites        | Austin, TX          | Full service   | 150         | 100 %   | 150         |
| Embassy Suites        | Dallas, TX          | Full service   | 150         | 100     | 150         |
| Embassy Suites        | Herndon, VA         | Full service   | 150         | 100     | 150         |
| Embassy Suites        | Las Vegas, NV       | Full service   | 220         | 100     | 220         |
| Embassy Suites        | Flagstaff, AZ       | Full service   | 119         | 100     | 119         |
| Embassy Suites        | Houston, TX         | Full service   | 150         | 100     | 150         |
| Embassy Suites        | West Palm Beach, FL | Full service   | 160         | 100     | 160         |
| Embassy Suites        | Philadelphia, PA    | Full service   | 263         | 100     | 263         |
| Embassy Suites        | Walnut Creek, CA    | Full service   | 249         | 100     | 249         |
| Embassy Suites        | Arlington, VA       | Full service   | 267         | 100     | 267         |
| Embassy Suites        | Portland, OR        | Full service   | 276         | 100     | 276         |
| Embassy Suites        | Santa Clara, CA     | Full service   | 257         | 100     | 257         |
| Embassy Suites        | Orlando, FL         | Full service   | 174         | 100     | 174         |
| Hilton Garden Inn     | Jacksonville, FL    | Select service | 119         | 100     | 119         |
| Hilton Garden Inn     | Austin, TX          | Select service | 254         | 100     | 254         |
| Hilton Garden Inn     | Baltimore, MD       | Select service | 158         | 100     | 158         |
| Hilton Garden Inn     | Virginia Beach, VA  | Select service | 176         | 100     | 176         |
| Hilton Garden Inn     | Wisconsin Dells, WI | Select service | 128         | 100     | 128         |
| Hilton                | Houston, TX         | Full service   | 242         | 100     | 242         |
| Hilton                | St. Petersburg, FL  | Full service   | 333         | 100     | 333         |
| Hilton                | Santa Fe, NM        | Full service   | 158         | 100     | 158         |
| Hilton                | Bloomington, MN     | Full service   | 300         | 100     | 300         |

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|                          |                   |                |     |     |     |
|--------------------------|-------------------|----------------|-----|-----|-----|
| Hilton                   | Costa Mesa, CA    | Full service   | 486 | 100 | 486 |
| Hilton                   | Boston, MA        | Full service   | 390 | 100 | 390 |
| Hilton                   | Parsippany, NJ    | Full service   | 353 | 100 | 353 |
| Hilton                   | Tampa, FL         | Full service   | 238 | 100 | 238 |
| Hampton Inn              | Lawrenceville, GA | Select service | 85  | 100 | 85  |
| Hampton Inn              | Evansville, IN    | Select service | 140 | 100 | 140 |
| Hampton Inn              | Parsippany, NJ    | Select service | 152 | 100 | 152 |
| Hampton Inn              | Buford, GA        | Select service | 92  | 100 | 92  |
| Hampton Inn              | Phoenix, AZ       | Select service | 106 | 100 | 106 |
| Hampton Inn - Waterfront | Pittsburgh, PA    | Select service | 113 | 100 | 113 |
| Hampton Inn - Washington | Pittsburgh, PA    | Select service | 103 | 100 | 103 |
| Hampton Inn              | Columbus, OH      | Select service | 145 | 100 | 145 |
| Marriott                 | Beverly Hills, CA | Full service   | 260 | 100 | 260 |
| Marriott                 | Durham, NC        | Full service   | 225 | 100 | 225 |
| Marriott                 | Arlington, VA     | Full service   | 698 | 100 | 698 |
| Marriott                 | Bridgewater, NJ   | Full service   | 347 | 100 | 347 |
| Marriott                 | Dallas, TX        | Full service   | 265 | 100 | 265 |
| Marriott                 | Fremont, CA       | Full service   | 357 | 100 | 357 |
| Marriott                 | Memphis, TN       | Full service   | 232 | 100 | 232 |
| Marriott                 | Irving, TX        | Full service   | 491 | 100 | 491 |
| Marriott                 | Omaha, NE         | Full service   | 300 | 100 | 300 |
| Marriott                 | San Antonio, TX   | Full service   | 251 | 100 | 251 |

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| Hotel Property                    | Location             | Service Type   | Total Rooms | % Owned | Owned Rooms |
|-----------------------------------|----------------------|----------------|-------------|---------|-------------|
| Marriott                          | Sugarland, TX        | Full service   | 300         | 100     | 300         |
| SpringHill Suites by Marriott     | Jacksonville, FL     | Select service | 102         | 100     | 102         |
| SpringHill Suites by Marriott     | Baltimore, MD        | Select service | 133         | 100     | 133         |
| SpringHill Suites by Marriott     | Kennesaw, GA         | Select service | 90          | 100     | 90          |
| SpringHill Suites by Marriott     | Buford, GA           | Select service | 97          | 100     | 97          |
| SpringHill Suites by Marriott     | Centreville, VA      | Select service | 136         | 100     | 136         |
| SpringHill Suites by Marriott     | Charlotte, NC        | Select service | 136         | 100     | 136         |
| SpringHill Suites by Marriott     | Durham, NC           | Select service | 120         | 100     | 120         |
| SpringHill Suites by Marriott     | Manhattan Beach, CA  | Select service | 164         | 100     | 164         |
| SpringHill Suites by Marriott     | Plymouth Meeting, PA | Select service | 199         | 100     | 199         |
| SpringHill Suites by Marriott     | Glen Allen, VA       | Select service | 136         | 100     | 136         |
| Fairfield Inn by Marriott         | Kennesaw, GA         | Select service | 86          | 100     | 86          |
| Courtyard by Marriott             | Bloomington, IN      | Select service | 117         | 100     | 117         |
| Courtyard by Marriott - Tremont   | Boston, MA           | Select service | 315         | 100     | 315         |
| Courtyard by Marriott             | Columbus, IN         | Select service | 90          | 100     | 90          |
| Courtyard by Marriott             | Denver, CO           | Select service | 202         | 100     | 202         |
| Courtyard by Marriott             | Louisville, KY       | Select service | 150         | 100     | 150         |
| Courtyard by Marriott             | Gaithersburg, MD     | Select service | 210         | 100     | 210         |
| Courtyard by Marriott             | Crystal City, VA     | Select service | 272         | 100     | 272         |
| Courtyard by Marriott             | Ft. Lauderdale, FL   | Select service | 174         | 100     | 174         |
| Courtyard by Marriott             | Overland Park, KS    | Select service | 168         | 100     | 168         |
| Courtyard by Marriott             | Savannah, GA         | Select service | 156         | 100     | 156         |
| Courtyard by Marriott             | Foothill Ranch, CA   | Select service | 156         | 100     | 156         |
| Courtyard by Marriott             | Alpharetta, GA       | Select service | 154         | 100     | 154         |
| Courtyard by Marriott             | Oakland, CA          | Select service | 156         | 100     | 156         |
| Courtyard by Marriott             | Scottsdale, AZ       | Select service | 180         | 100     | 180         |
| Courtyard by Marriott             | Plano, TX            | Select service | 153         | 100     | 153         |
| Courtyard by Marriott             | Newark, CA           | Select service | 181         | 100     | 181         |
| Courtyard by Marriott             | Manchester, CT       | Select service | 90          | 85      | 77          |
| Courtyard by Marriott             | Basking Ridge, NJ    | Select service | 235         | 100     | 235         |
| Courtyard by Marriott             | Wichita, KS          | Select service | 128         | 100     | 128         |
| Courtyard by Marriott - Billerica | Boston, MA           | Select service | 210         | 100     | 210         |
| Homewood Suites                   | Pittsburgh, PA       | Select service | 148         | 100     | 148         |
| Marriott Residence Inn            | Lake Buena Vista, FL | Select service | 210         | 100     | 210         |
| Marriott Residence Inn            | Evansville, IN       | Select service | 78          | 100     | 78          |
| Marriott Residence Inn            | Orlando, FL          | Select service | 350         | 100     | 350         |
| Marriott Residence Inn            | Falls Church, VA     | Select service | 159         | 100     | 159         |
| Marriott Residence Inn            | San Diego, CA        | Select service | 150         | 100     | 150         |
| Marriott Residence Inn            | Salt Lake City, UT   | Select service | 144         | 100     | 144         |
| Marriott Residence Inn            | Las Vegas, NV        | Select service | 256         | 100     | 256         |
| Marriott Residence Inn            | Phoenix, AZ          | Select service | 200         | 100     | 200         |
| Marriott Residence Inn            | Plano, TX            | Select service | 126         | 100     | 126         |
| Marriott Residence Inn            | Newark, CA           | Select service | 168         | 100     | 168         |
| Marriott Residence Inn            | Manchester, CT       | Select service | 96          | 85      | 82          |
| Marriott Residence Inn            | Jacksonville, FL     | Select service | 120         | 100     | 120         |
| Marriott Residence Inn            | Stillwater, OK       | Select service | 101         | 100     | 101         |
| Marriott Residence Inn            | Tampa, FL            | Select service | 109         | 100     | 109         |

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|                               |                     |                |     |     |     |
|-------------------------------|---------------------|----------------|-----|-----|-----|
| TownePlace Suites by Marriott | Manhattan Beach, CA | Select service | 143 | 100 | 143 |
| One Ocean                     | Atlantic Beach, FL  | Full service   | 193 | 100 | 193 |

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| Hotel Property          | Location         | Service Type | Total<br>Rooms | %<br>Owned | Owned<br>Rooms |
|-------------------------|------------------|--------------|----------------|------------|----------------|
| Sheraton Hotel          | Ann Arbor, MI    | Full service | 197            | 100        | 197            |
| Sheraton Hotel          | Langhorne, PA    | Full service | 186            | 100        | 186            |
| Sheraton Hotel          | Minneapolis, MN  | Full service | 220            | 100        | 220            |
| Sheraton Hotel          | Indianapolis, IN | Full service | 378            | 100        | 378            |
| Sheraton Hotel          | Anchorage, AK    | Full service | 370            | 100        | 370            |
| Sheraton Hotel          | San Diego, CA    | Full service | 260            | 100        | 260            |
| Hyatt Regency           | Coral Gables, FL | Full service | 253            | 100        | 253            |
| Hyatt Regency           | Hauppauge, NY    | Full service | 358            | 100        | 358            |
| Hyatt Regency           | Savannah, GA     | Full service | 351            | 100        | 351            |
| Renaissance             | Nashville, TN    | Full service | 673            | 100        | 673            |
| Annapolis Historic Inn  | Annapolis, MD    | Full service | 124            | 100        | 124            |
| Lakeway Resort & Spa    | Austin, TX       | Full service | 168            | 100        | 168            |
| Silversmith             | Chicago, IL      | Full service | 144            | 100        | 144            |
| The Churchill           | Washington, DC   | Full service | 173            | 100        | 173            |
| The Melrose             | Washington, DC   | Full service | 240            | 100        | 240            |
| Le Pavillon             | New Orleans, LA  | Full service | 226            | 100        | 226            |
| The Ashton              | Ft. Worth, TX    | Full service | 39             | 100        | 39             |
| Westin                  | Princeton, NJ    | Full service | 296            | 100        | 296            |
| W                       | Atlanta, GA      | Full service | 237            | 100        | 237            |
| W                       | Minneapolis, MN  | Full service | 229            | 100        | 229            |
| Le Meridien             | Minneapolis, MN  | Full service | 60             | 100        | 60             |
| Hotel Indigo            | Atlanta, GA      | Full service | 140            | 100        | 140            |
| Ground Lease Properties |                  |              |                |            |                |
| Crowne Plaza            | Key West, FL     | Full service | 160            | 100        | 160            |
| Crowne Plaza            | Annapolis, MD    | Full service | 196            | 100        | 196            |
| Hilton                  | Ft. Worth, TX    | Full service | 294            | 100        | 294            |
| Renaissance             | Palm Springs, CA | Full service | 410            | 100        | 410            |
| Ritz-Carlton            | Atlanta, GA      | Full service | 444            | 100        | 444            |
| Total                   |                  |              | 25,055         |            | 25,028         |

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**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK**

Our primary market risk exposure consists of changes in interest rates on borrowings under our debt instruments. The analysis below presents the sensitivity of the market value of our financial instruments to selected changes in market interest rates.

At June 30, 2017, our total indebtedness of \$3.7 billion included \$3.3 billion of variable-rate debt. The impact on our results of operations of a 25-basis point change in interest rate on the outstanding balance of variable-rate debt at June 30, 2017 would be approximately \$8.1 million annually. Interest rate changes have no impact on the remaining \$451.6 million of fixed-rate debt.

The above amounts were determined based on the impact of hypothetical interest rates on our borrowings and assume no changes in our capital structure. As the information presented above includes only those exposures that existed at June 30, 2017 and December 31, 2016, respectively, it does not consider exposures or positions that could arise after that date. Accordingly, the information presented herein has limited predictive value. As a result, the ultimate realized gain or loss with respect to interest rate fluctuations will depend on exposures that arise during the period, the hedging strategies at the time, and the related interest rates.

We have entered into credit default swap transactions, excluding those that have terminated, for notional amounts totaling \$200.0 million, to hedge financial and capital market risk for upfront costs of \$7.6 million, which was subsequently returned to us as collateral by our counterparties. A credit default swap is a derivative contract that functions like an insurance policy against the credit risk of an entity or obligation. The seller of protection assumes the credit risk of the reference obligation from the buyer (us) of protection in exchange for annual premium payments. If a default or a loss, as defined in the credit default swap agreements, occurs on the underlying bonds, then the buyer of protection is protected against those losses. The only liability for us, the buyer, is the annual premium and any change in value of the underlying CMBX index (if the trade is terminated prior to maturity). For all CMBX trades completed to date, we were the buyer of protection. Credit default swaps are subject to master-netting settlement arrangements and credit support annexes. Assuming the underlying bonds pay off at par over their remaining average life, our total exposure for these trades was approximately \$7.5 million at June 30, 2017.

We hold interest rate floors with notional amounts totaling \$6.0 billion and strike rates ranging from (0.25)% to zero percent. Our total exposure is capped at our initial upfront costs totaling \$9.4 million. These instruments have maturity dates ranging from April 2020 to July 2020.

**ITEM 4. CONTROLS AND PROCEDURES**

Under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, our management has evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (the "Exchange Act")) as of June 30, 2017 ("Evaluation Date"). Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of the Evaluation Date, our disclosure controls and procedures are effective (i) to ensure that information required to be disclosed in reports that we file or submit under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the Securities and Exchange Commission rules and forms; and (ii) to ensure that information required to be disclosed in the reports that we file or submit under the Exchange Act is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosures.

There have been no changes in our internal controls over financial reporting during our most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

## PART II. OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

Litigation—Palm Beach Florida Hotel and Office Building Limited Partnership, et al. v. Nantucket Enterprises, Inc. This litigation involves a landlord tenant dispute from 2008 in which the landlord, Palm Beach Florida Hotel and Office Building Limited Partnership, a subsidiary of the Company, claimed that the tenant had violated various lease provisions of the lease agreement and was therefore in default. The tenant counterclaimed and asserted multiple claims including that it had been wrongfully evicted. The litigation was instituted by the plaintiff in November 2008 in the Circuit Court of the Fifteenth Judicial Circuit, in and for Palm Beach County, Florida and proceeded to a jury trial on June 30, 2014. The jury entered its verdict awarding the tenant total claims of \$10.8 million and ruling against the landlord on its claim of breach of contract. In 2016, the Court of Appeals reduced the original \$10.8 million judgment to \$8.8 million and added pre-judgment interest on the wrongful eviction judgment. The case was further appealed to the Florida Supreme Court. On May 23, 2017, the trial court issued an order compelling the company that issued the supersedeas bond, RLI, to pay approximately \$10.0 million. On June 1, 2017, RLI paid Nantucket this amount and has sought reimbursement from the Company. On June 27, 2017, the Florida Supreme Court denied the Company's petition for review. As a result, all of the appeals were exhausted and the judgment was final with the determination and reimbursement of attorney's fees being the only remaining dispute. On June 29, 2017, the balance of the judgment was paid to Nantucket by the Company.

The Company estimates its total loss including post judgment interest and reimbursement of the plaintiff's legal fees to be approximately \$17.3 million as of June 30, 2017, resulting in additional expense of \$264,000 and \$4.1 million for the three and six months ended June 30, 2017, respectively.

On June 29, 2017, RLI filed suit in Federal District Court in Dallas seeking to recover the amounts previously paid to Nantucket. This lawsuit is pending. On July 19, 2017, the Company paid approximately \$10.0 million to RLI. We are engaged in other various legal proceedings which have arisen but have not been fully adjudicated. The likelihood of loss from these legal proceedings, based on definitions within contingency accounting literature, ranges from remote to reasonably possible and to probable. Based on estimates of the range of potential losses associated with these matters, management does not believe the ultimate resolution of these proceedings, either individually or in the aggregate, will have a material adverse effect on our consolidated financial position or results of operations. However, the final results of legal proceedings cannot be predicted with certainty and if we fail to prevail in one or more of these legal matters, and the associated realized losses exceed our current estimates of the range of potential losses, our consolidated financial position or results of operations could be materially adversely affected in future periods.

### ITEM 1A. RISK FACTORS

The discussion of our business and operations should be read together with the risk factors contained in Item 1A of our Annual Report on Form 10-K for the fiscal year ended December 31, 2016, filed with the Securities and Exchange Commission, which describe various risks and uncertainties to which we are or may become subject. These risks and uncertainties have the potential to affect our business, financial condition, results of operations, cash flows, strategies, or prospects in a material and adverse manner. At June 30, 2017, there have been no material changes to the risk factors set forth in our Annual Report on Form 10-K for the year ended December 31, 2016.



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## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

## Purchases of Equity Securities by the Issuer

The following table provides the information with respect to purchases of shares of our common stock during each of the months in the second quarter of 2017:

| Period              | Total<br>Number<br>of<br>Shares<br>Purchased | Average<br>Price Paid<br>Per Share | Total Number of<br>Shares Purchased as<br>Part of Publicly<br>Announced Plan <sup>(1)</sup> | Maximum Dollar<br>Value of Shares That<br>May Yet Be Purchased<br>Under the Plan |
|---------------------|--|------------------------------------|---|--|
| Common stock:       |  |                                    |   |  |
| April 1 to April 31 | 3,255  | \$ —                               | (2) —   | \$ 200,000,000   |
| May 1 to May 31     | 1,205  | —                                  | (2) —   | 200,000,000  |
| June 1 to June 30   | 12,703                                       | —                                  | (2) —   | 200,000,000  |
| Total               | 17,163                                       | \$ —                               | —   | —  |

In September 2011, our board of directors announced the reinstatement of our 2007 share repurchase program and authorized an increase in repurchase plan authorization from the remaining \$58.4 million to \$200.0 million. The

(1) plan provides for: (i) the repurchase of shares of our common stock, Series A preferred stock and Series D preferred stock, and /or (ii) discounted purchases of outstanding debt obligations, including debt secured by hotel assets. No shares of common or preferred stock have been repurchased under this program since September 2011 and none are authorized for purchase without further authorization from our board of directors.

(2) There is no cost associated with the forfeiture of restricted shares of 3,255, 1,205 and 12,703 of our common stock in April, May and June, respectively.

## ITEM 3. DEFAULT UPON SENIOR SECURITIES

None.

## ITEM 4. MINE SAFETY DISCLOSURES

None.

## ITEM 5. OTHER INFORMATION

None.

ITEM 6. EXHIBITS

| Exhibit | Description   |
|---------|---|
| 3.1     | <u>Articles of Amendment and Restatement, as amended by Amendment Number One to Articles of Amendment and Restatement (incorporated by reference to Exhibit 4.6 to Registration Statement on Form S-3 filed on May 15, 2015) (File No. 333-204235)</u>                        |
| 3.2     | <u>Amendment Number Two to Articles of Amendment and Restatement of Ashford Hospitality Trust, Inc. (incorporated by reference to Exhibit 3.1 to the Registrant’s Form 8-K, filed on May 22, 2017)</u>  |
| 3.3     | <u>Second Amended and Restated Bylaws, as amended by Amendment No. 1 on October 26, 2014, by Amendment No.2 on October 19, 2015 and by Amendment No. 3 on August 2, 2016 (incorporated by reference to Exhibit 3.1 to the Registrant’s Form 8-K, filed on August 8, 2016)</u> |
| 10.1    | <u>Amendment No. 3 to 2011 Incentive Stock Plan of Ashford Hospitality Trust, Inc., dated May 16, 2017 (incorporated by reference to Exhibit 10.1 to the Registrant’s Form 8-K, filed on May 22, 2017)</u>  |
| 12*     | <u>Statement Regarding Computation of Ratios of Earnings to Combined Fixed Charges and Preferred Stock Dividends</u>  |
| 31.1*   | <u>Certifications of Chief Executive Officer Pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Securities Exchange Act of 1934, as amended</u>   |
| 31.2*   | <u>Certifications of Chief Financial Officer Pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Securities Exchange Act of 1934, as amended</u>   |
| 32.1*   | <u>Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</u>  |
| 32.2*   | <u>Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</u>  |

The following materials from the Company’s quarterly report on Form 10-Q for the quarter ended June 30, 2017 are formatted in XBRL (Extensible Business Reporting Language): (i) Consolidated Balance Sheets; (ii) Consolidated Statements of Operations; (iii) Consolidated Statements Comprehensive Income (Loss); (iii) Consolidated Statement of Equity; (iv) Consolidated Statements of Cash Flows; and (v) Notes to the Consolidated Financial Statements. In accordance with Rule 402 of Regulation S-T, the XBRL related information in Exhibit 101 to this Quarterly Report on Form 10-Q shall not be deemed to be “filed” for purposes of Section 18 of the Securities Exchange Act of 1934 (the “Exchange Act”), or otherwise subject to the liability of that section, and shall not be part of any registration statement or other document filed under the Securities Act of 1933 or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

|         |  |  |
|---------|--|--|
| 101.INS | XBRL Instance Document                               | Submitted electronically with this report. |
| 101.SCH | XBRL Taxonomy Extension Schema Document              | Submitted electronically with this report. |
| 101.CAL | XBRL Taxonomy Calculation Linkbase Document          | Submitted electronically with this report. |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase Document | Submitted electronically with this report. |
| 101.LAB | XBRL Taxonomy Label Linkbase Document.               | Submitted electronically with this report. |
| 101.PRE | XBRL Taxonomy Presentation Linkbase Document.        | Submitted electronically with this report. |

\* Filed herewith.



**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ASHFORD HOSPITALITY TRUST, INC.

Date: August 8, 2017 By: /s/ DOUGLAS A. KESSLER

Douglas A. Kessler  
President and Chief Executive Officer

Date: August 8, 2017 By: /s/ DERIC S. EUBANKS

Deric S. Eubanks  
Chief Financial Officer