

FreightCar America, Inc.  
Form 10-Q  
November 01, 2016  
[Table of Contents](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

**For the Quarterly Period Ended September 30, 2016**

**or**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

**Commission file number: 000-51237**

**FREIGHTCAR AMERICA, INC.**

**(Exact name of registrant as specified in its charter)**

<b>Delaware</b> <b>(State or other jurisdiction of</b>	<b>25-1837219</b> <b>(I.R.S. Employer</b>
<b>incorporation or organization)</b>	<b>Identification No.)</b>
<b>Two North Riverside Plaza, Suite 1300</b>	
<b>Chicago, Illinois</b> <b>(Address of principal executive offices)</b>	<b>60606</b> <b>(Zip Code)</b>
<b>(800) 458-2235</b>	
<b>(Registrant's telephone number, including area code)</b>	

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.:

Large accelerated filer	Accelerated Filer
Non-accelerated filer (Do not check if a smaller reporting company)	Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES NO

As of October 27, 2016, there were 12,384,730 shares of the registrant's common stock outstanding.

**Table of Contents**

**FREIGHTCAR AMERICA, INC.**

**INDEX TO FORM 10-Q**

<b>Item Number</b>		<b>Page Number</b>
<b><u>PART I FINANCIAL INFORMATION</u></b>		
1.	<u>Financial Statements:</u>	
	<u>Condensed Consolidated Balance Sheets (Unaudited) as of September 30, 2016 and December 31, 2015</u>	3
	<u>Condensed Consolidated Statements of Operations (Unaudited) for the Three and Nine Months Ended September 30, 2016 and 2015</u>	4
	<u>Condensed Consolidated Statements of Comprehensive (Loss) Income (Unaudited) for the Three and Nine Months Ended September 30, 2016 and 2015</u>	5
	<u>Condensed Consolidated Statements of Stockholders' Equity (Unaudited) for the Nine Months Ended September 30, 2016 and 2015</u>	6
	<u>Condensed Consolidated Statements of Cash Flows (Unaudited) for the Nine Months Ended September 30, 2016 and 2015</u>	7
	<u>Notes to Condensed Consolidated Financial Statements (Unaudited)</u>	8
2.	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	20
3.	<u>Quantitative and Qualitative Disclosures About Market Risk</u>	28
4.	<u>Controls and Procedures</u>	29
<b><u>PART II OTHER INFORMATION</u></b>		
1.	<u>Legal Proceedings</u>	29
1A.	<u>Risk Factors</u>	30
2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	30
3.	<u>Defaults Upon Senior Securities</u>	30
4.	<u>Mine Safety Disclosures</u>	30
5.	<u>Other Information</u>	30
6.	<u>Exhibits</u>	30
	<u>Signatures</u>	31

**Table of Contents****PART I FINANCIAL INFORMATION****Item 1. Financial Statements.****FreightCar America, Inc.****Condensed Consolidated Balance Sheets****(Unaudited)**

	<b>September 30, 2016</b>	<b>December 31, 2015</b>
	<i>(In thousands, except for share and per share data)</i>	
<b>Assets</b>		
Current assets		
Cash and cash equivalents	\$ 24,786	\$ 83,068
Restricted cash and restricted certificates of deposit	5,970	6,896
Marketable securities	14,997	26,951
Accounts receivable, net of allowance for doubtful accounts of \$6 and \$82, respectively	30,292	39,708
Inventories, net	144,658	115,354
Other current assets	22,365	8,704
<b>Total current assets</b>	<b>243,068</b>	<b>280,681</b>
Property, plant and equipment, net	48,065	42,596
Railcars available for lease, net	24,193	24,729
Goodwill	21,521	21,521
Deferred income taxes, net	17,205	34,722
Other long-term assets	1,713	2,655
<b>Total assets</b>	<b>\$ 355,765</b>	<b>\$ 406,904</b>
<b>Liabilities and Stockholders Equity</b>		
Current liabilities		
Accounts and contractual payables	\$ 32,978	\$ 34,304
Accrued payroll and employee benefits	2,693	8,303
Accrued postretirement benefits	405	405
Reserve for workers compensation	4,460	4,165
Accrued warranty	8,313	9,239
Customer deposits and deferred revenue	14,595	8,615
Income taxes payable		4,180
Other current liabilities	3,225	3,346
<b>Total current liabilities</b>	<b>66,669</b>	<b>72,557</b>
Accrued pension costs	7,560	6,673
Accrued postretirement benefits, less current portion	6,246	72,497

Edgar Filing: FreightCar America, Inc. - Form 10-Q

Deferred income state and local incentives, long-term	10,594	12,190
Accrued taxes and other long-term liabilities	7,775	7,876
<b>Total liabilities</b>	<b>98,844</b>	<b>171,793</b>
<b>Stockholders' equity</b>		
Preferred stock, \$0.01 par value, 2,500,000 shares authorized (100,000 shares each designated as Series A voting and Series B non-voting, 0 shares issued and outstanding at September 30, 2016 and December 31, 2015)		
Common stock, \$0.01 par value, 50,000,000 shares authorized, 12,731,678 shares issued at September 30, 2016 and December 31, 2015	127	127
Additional paid in capital	91,687	93,939
Treasury stock, at cost, 347,216 and 402,166 shares at September 30, 2016 and December 31, 2015, respectively	(14,524)	(17,516)
Accumulated other comprehensive loss	(8,918)	(21,078)
Retained earnings	188,549	179,639
<b>Total stockholders' equity</b>	<b>256,921</b>	<b>235,111</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 355,765</b>	<b>\$ 406,904</b>

*See Notes to Condensed Consolidated Financial Statements (Unaudited).*

**Table of Contents****FreightCar America, Inc.****Condensed Consolidated Statements of Operations****(Unaudited)**

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2016</b>	<b>2015</b>	<b>2016</b>	<b>2015</b>
	<i>(In thousands, except for share and per share data)</i>			
Revenues	\$ 113,461	\$ 241,114	\$ 388,208	\$ 569,555
Cost of sales	103,972	212,064	354,755	514,146
Gross profit	9,489	29,050	33,453	55,409
Selling, general and administrative expenses	8,010	10,706	27,286	30,473
Gain on sale of railcars available for lease				(1,187)
Gain on sale of railcar repair and maintenance services business and facility		(4,578)		(4,578)
Gain on settlement of postretirement benefit obligation, net of plaintiffs attorneys fees			(14,306)	
Restructuring and impairment charges	1,531		1,531	
Operating (loss) income	(52)	22,922	18,942	30,701
Interest expense and deferred financing costs	(29)	(56)	(115)	(184)
Other income	13	8	95	91
(Loss) income before income taxes	(68)	22,874	18,922	30,608
Income tax (benefit) provision	(119)	8,047	6,672	10,457
Net income	\$ 51	\$ 14,827	\$ 12,250	\$ 20,151
Net income per common share basic	\$	\$ 1.20	\$ 0.99	\$ 1.65
Net income per common share diluted	\$	\$ 1.20	\$ 0.99	\$ 1.64
Weighted average common shares outstanding basic	12,267,468	12,241,211	12,260,329	12,153,313
Weighted average common shares outstanding diluted	12,267,468	12,241,426	12,260,329	12,207,432
Dividends declared per common share	\$ 0.09	\$ 0.09	\$ 0.27	\$ 0.27

*See Notes to Condensed Consolidated Financial Statements (Unaudited).*



Table of Contents

## FreightCar America, Inc.

## Condensed Consolidated Statements of Comprehensive (Loss) Income

(Unaudited)

	Three Months Ended		Nine Months	
	September 30,		Ended	
	2016	2015	September 30,	2015
	<i>(In thousands)</i>			
Net income	\$ 51	\$ 14,827	\$ 12,250	\$ 20,151
Other comprehensive income:				
Pension liability adjustments, net of tax	(697)	71	(535)	205
Postretirement liability adjustments, net of tax	(236)	112	12,695	326
Other comprehensive income	(933)	183	12,160	531
Comprehensive (loss) income	\$ (882)	\$ 15,010	\$ 24,410	\$ 20,682

See Notes to Condensed Consolidated Financial Statements (Unaudited).

**Table of Contents****FreightCar America, Inc.****CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY (Unaudited)***(in thousands, except for share data)*

	Common Stock Shares	Common Stock Amount	Additional Paid In Capital	Treasury Stock Shares	Treasury Stock Amount	Accumulated Other Comprehensive Loss	Retained Earnings	Total Stockholders Equity
<b>Balance, December 31, 2014</b>	12,731,678	\$ 127	\$ 100,303	(665,869)	\$(29,971)	\$(24,017)	\$ 152,253	\$ 198,695
Net income							20,151	20,151
Other comprehensive income						531		531
Stock options exercised			(5,728)	238,475	10,613			4,885
Restricted stock awards			(2,880)	64,317	2,880			
Forfeiture of restricted stock awards			94	(4,635)	(94)			
Employee stock settlement				(35,952)	(1,051)			(1,051)
Stock-based compensation recognized			1,686					1,686
Excess tax benefit from stock-based compensation			13					13
Cash dividends							(3,310)	(3,310)
<b>Balance, September 30, 2015</b>	12,731,678	\$ 127	\$ 93,488	(403,664)	\$(17,623)	\$(23,486)	\$ 169,094	\$ 221,600
<b>Balance, December 31, 2015</b>	12,731,678	\$ 127	\$ 93,939	(402,166)	\$(17,516)	\$(21,078)	\$ 179,639	\$ 235,111
Net income							12,250	12,250

Other comprehensive income						12,160		12,160
Restricted stock awards	(3,418)	79,796	3,418					
Forfeiture of restricted stock awards	351	(20,755)	(351)					
Employee stock settlement		(4,091)	(75)					(75)
Stock-based compensation recognized	815							815
Cash dividends						(3,340)		(3,340)
<b>Balance, September 30, 2016</b>	12,731,678	\$ 127	\$ 91,687	(347,216)	\$(14,524)	\$ (8,918)	\$ 188,549	\$ 256,921

*See Notes to Condensed Consolidated Financial Statements (Unaudited).*

**Table of Contents****FreightCar America, Inc.****Condensed Consolidated Statements of Cash Flows****(Unaudited)**

	<b>Nine Months Ended September 30,</b>	
	<b>2016</b>	<b>2015</b>
	<i>(In thousands)</i>	
<b>Cash flows from operating activities</b>		
Net income	\$ 12,250	\$ 20,151
Adjustments to reconcile net income to net cash flows used in operating activities		
Depreciation and amortization	7,402	7,551
Recognition of deferred income from state and local incentives	(1,596)	(883)
Gain on sale of railcars available for lease		(1,187)
Gain on sale of railcar repair and maintenance services business and facility		(4,578)
Gain on settlement of postretirement benefit plan obligation	(15,606)	
Deferred income taxes	17,207	296
Stock-based compensation recognized	815	1,686
Other non-cash items, net	984	1,555
Changes in operating assets and liabilities		
Accounts receivable	9,416	(27,514)
Inventories	(29,022)	(63,488)
Other assets	(8,174)	(1,191)
Accounts and contractual payables	(1,488)	25,180
Accrued payroll and employee benefits	(5,610)	295
Income taxes receivable/payable	(8,610)	8,050
Accrued warranty	(926)	563
Customer deposits and other liabilities	5,913	(29,471)
Payment for settlement of postretirement benefit plan obligation	(31,616)	
Accrued pension costs and accrued postretirement benefits	(5,982)	1,972
Net cash flows used in operating activities	(54,643)	(61,013)
<b>Cash flows from investing activities</b>		
Purchase of restricted certificates of deposit	(2,089)	(2,165)
Maturity of restricted certificates of deposit	3,015	1,284
Purchase of securities held to maturity		(17,997)
Proceeds from maturity of securities	12,001	36,004
Proceeds from sale of railcars available for lease		7,654
Proceeds from sale of railcar repair and maintenance services business and facility		17,589
Purchase of property, plant and equipment	(13,070)	(16,161)
State and local incentives received		15,733

Edgar Filing: FreightCar America, Inc. - Form 10-Q

Net cash flows (used in) provided by investing activities	(143)	41,941
<b>Cash flows from financing activities</b>		
Stock option exercise		4,885
Employee stock settlement	(75)	(1,051)
Deferred financing costs	(81)	
Excess tax benefit from stock-based compensation		13
Cash dividends paid to stockholders	(3,340)	(3,310)
Net cash flows (used in) provided by financing activities	(3,496)	537
Net decrease in cash and cash equivalents	(58,282)	(18,535)
Cash and cash equivalents at beginning of period	83,068	113,532
Cash and cash equivalents at end of period	\$ 24,786	\$ 94,997
<b>Supplemental cash flow information:</b>		
Interest paid	\$ 32	\$ 101
Income taxes paid	\$ 4,668	\$ 3,061
Income tax refunds received	\$	\$ 646

*See Notes to Condensed Consolidated Financial Statements (Unaudited).*

---

**Table of Contents**

**FreightCar America, Inc.**

**Notes to Condensed Consolidated Financial Statements**

**(Unaudited)**

*(In thousands, except for share and per share data)*

**Note 1 Description of the Business**

FreightCar America, Inc. ( FreightCar ) operates primarily in North America through its direct and indirect subsidiaries, JAC Operations, Inc., Johnstown America, LLC, Freight Car Services, Inc., JAIX Leasing Company ( JAIX ), FreightCar Roanoke, LLC, FreightCar Alabama, LLC and FreightCar (Shanghai) Trading Co., Ltd. (herein collectively referred to as the Company ), and manufactures a wide range of railroad freight cars, supplies railcar parts and leases freight cars. The Company designs and builds high-quality railcars, including coal cars, bulk commodity cars, covered hopper cars, intermodal and non-intermodal flat cars, mill gondola cars, coil steel cars and boxcars. The Company is headquartered in Chicago, Illinois and has facilities in the following locations: Cherokee, Alabama; Danville, Illinois; Grand Island, Nebraska; Johnstown, Pennsylvania; Roanoke, Virginia; and Shanghai, People s Republic of China.

The Company and its direct and indirect subsidiaries are all Delaware corporations or Delaware limited liability companies except FreightCar (Shanghai) Trading Co., Ltd., which is organized in the People s Republic of China. The Company s direct and indirect subsidiaries are all wholly owned.

**Note 2 Basis of Presentation**

The accompanying condensed consolidated financial statements include the accounts of FreightCar America, Inc. and subsidiaries. All intercompany accounts and transactions have been eliminated in consolidation. The foregoing financial information has been prepared in accordance with the accounting principles generally accepted in the United States of America ( GAAP ) and rules and regulations of the U.S. Securities and Exchange Commission (the SEC ) for interim financial reporting. The preparation of the financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from these estimates. The results of operations for the three and nine months ended September 30, 2016 are not necessarily indicative of the results to be expected for the full year. The accompanying interim financial information is unaudited; however, the Company believes the financial information reflects all adjustments (consisting of items of a normal recurring nature) necessary for a fair presentation of financial position, results of operations and cash flows in conformity with GAAP. The 2015 year-end balance sheet data was derived from the audited financial statements as of December 31, 2015. Certain information and note disclosures normally included in the Company s annual financial statements prepared in accordance with GAAP have been condensed or omitted. These interim financial statements should be read in conjunction with the audited financial statements contained in the Company s annual report on Form 10-K for the year ended December 31, 2015.

**Note 3 Recent Accounting Pronouncements**

In March 2016, the Financial Accounting Standards Board (the FASB ) issued Accounting Standards Update ( ASU ) 2016-09, *Compensation - Stock Compensation (Topic 718) Improvements to Employee Share-Based Payment Accounting*, to simplify the accounting for stock compensation. The ASU focuses on income tax accounting, award classification, estimating forfeitures and cash flow presentation. This standard is effective for fiscal years, and interim

periods within those fiscal years, beginning after December 15, 2016, with early adoption permitted. The Company is currently evaluating the impact that this guidance will have on its consolidated financial statements and related disclosures.

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*, which requires a lessee to record a right-of-use asset and a lease liability for all leases with a term greater than twelve months regardless of whether the lease is classified as an operating lease or a financing lease. Leases with a term of twelve months or less will be accounted for in a similar manner to existing guidance for operating leases. This standard is effective for fiscal years

---

**Table of Contents**

beginning after December 15, 2018, including interim periods within those fiscal years. Early adoption is permitted. Entities are required to use a modified retrospective approach for leases that exist or are entered into after the beginning of the earliest comparative period in the financial statements. The Company is currently assessing the impact of this standard on the Company's financial position, results of operations and cash flows.

In July 2015, the FASB issued ASU 2015-11, *Inventory (Topic 330)*, which requires entities to measure most inventory at the lower of cost and net realizable value, thereby simplifying the current guidance under which an entity must measure inventory at the lower of cost or market. Under ASU 2015-11, inventory is measured at the lower of cost and net realizable value, which eliminates the need to determine replacement cost and evaluate whether it is above the ceiling (net realizable value) or below the floor (net realizable value less normal profit margin). ASU 2015-11 defines net realizable value as the estimated selling prices in the ordinary course of business, less reasonably predictable costs of completion, disposal and transportation. This standard is effective prospectively for annual reporting periods beginning after December 15, 2016, early adoption is permitted. The Company is currently evaluating the impact that this guidance will have on its consolidated financial statements and related disclosures.

In April 2015, the FASB issued ASU 2015-03, *Simplifying the Presentation of Debt Issuance Costs*, which changes the presentation of debt issuance costs in financial statements. ASU 2015-03 requires an entity to present such costs in the balance sheet as a direct deduction from the related debt liability rather than as an asset. Amortization of the debt issuance costs will continue to be reported as interest expense. This standard was effective for the Company as of January 1, 2016. Since the Company does not have any debt outstanding the adoption of these changes did not have any impact on the consolidated financial position, results of operations or cash flows of the Company.

In February 2015, the FASB issued ASU 2015-02, *Consolidation (Topic 810) Amendments to the Consolidation Analysis*, which changes the analysis that a reporting entity must perform to determine whether it should consolidate certain types of legal entities. All legal entities are subject to reevaluation under the revised consolidation model. The new guidance affects the following areas: (1) limited partnerships and similar legal entities; (2) evaluating fees paid to a decision maker or a service provider as a variable interest; (3) the effect of fee arrangements on the primary beneficiary determination; (4) the effect of related parties on the primary beneficiary determination; and (5) certain investment funds. This standard is effective for fiscal years beginning after December 15, 2015 and interim periods within those fiscal years. The adoption of these changes did not have a material impact on the consolidated financial position, results of operations or cash flows of the Company.

In May 2014, the FASB issued ASU No. 2014-09, *Revenue from Contracts with Customers*, which was further clarified in March 2016. The ASU outlines a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers and supersedes most prior revenue recognition guidance, including industry-specific guidance. The ASU is based on the principle that an entity should recognize revenue to depict the transfer of goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The ASU also requires additional disclosure about the nature, amount, timing and uncertainty of revenue and cash flows arising from customer contracts, including significant judgments and changes in judgments and assets recognized from costs incurred to fulfill a contract. Entities have the option of using either a full retrospective or a modified retrospective approach for the adoption of the new standard. The ASU is effective for annual reporting periods beginning after December 15, 2017 and early adoption for annual reporting periods beginning after December 15, 2016 is permitted. The Company is currently assessing the impact of this standard on the Company's financial position, results of operations and cash flows.

**Note 4 Segment Information**

## Edgar Filing: FreightCar America, Inc. - Form 10-Q

On September 30, 2015, the Company sold its railcar repair and maintenance services business. Through September 30, 2015, the Company's operations comprised two reportable segments, Manufacturing and Services. As of October 1, 2015, the Company's operations comprise two operating segments, Manufacturing and Parts, and one reportable segment, Manufacturing. The Company's Manufacturing segment includes new railcar manufacturing, used railcar sales, railcar leasing and major railcar rebuilds. The Company's Parts operating segment is not expected to be of continuing significance for separate reporting and has been combined with corporate and other non-operating activities as Corporate and Other. Prior period segment information has been recast to include general railcar repair and maintenance and inspections and parts sales in Corporate and Other.

**Table of Contents**

Segment operating income is an internal performance measure used by the Company's Chief Operating Decision Maker to assess the performance of each segment in a given period. Segment operating income includes all external revenues attributable to the segments as well as operating costs and income that management believes are directly attributable to the current production of goods and services. The Company's management reporting package does not include interest revenue, interest expense or income taxes allocated to individual segments and these items are not considered as a component of segment operating income. Segment assets represent operating assets and exclude intersegment accounts, deferred tax assets and income tax receivables. The Company does not allocate cash and cash equivalents to its operating segments as the Company's treasury function is managed at the corporate level. Intersegment revenues were not material in any period presented.

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2016</b>	<b>2015</b>	<b>2016</b>	<b>2015</b>
<b>Revenues:</b>				
Manufacturing	\$ 111,963	\$ 233,294	\$ 382,258	\$ 545,407
Corporate and Other	1,498	7,820	5,950	24,148
<b>Consolidated revenues</b>	<b>\$ 113,461</b>	<b>\$ 241,114</b>	<b>\$ 388,208</b>	<b>\$ 569,555</b>
<b>Operating (loss) income:</b>				
Manufacturing	\$ 6,967	\$ 25,817	\$ 25,179	\$ 44,910
Corporate and Other (1)	(7,019)	(2,895)	(6,237)	(14,209)
<b>Consolidated operating (loss) income</b>	<b>(52)</b>	<b>22,922</b>	<b>18,942</b>	<b>30,701</b>
Consolidated interest expense and deferred financing costs	(29)	(56)	(115)	(184)
Consolidated other income	13	8	95	91
<b>Consolidated (loss) income before income taxes</b>	<b>\$ (68)</b>	<b>\$ 22,874</b>	<b>\$ 18,922</b>	<b>\$ 30,608</b>
<b>Depreciation and amortization:</b>				
Manufacturing	\$ 2,024	\$ 1,807	\$ 6,163	\$ 5,185
Corporate and Other	261	796	1,239	2,366
<b>Consolidated depreciation and amortization</b>	<b>\$ 2,285</b>	<b>\$ 2,603</b>	<b>\$ 7,402</b>	<b>\$ 7,551</b>
<b>Capital expenditures:</b>				
Manufacturing	\$ 3,952	\$ 5,176	\$ 12,623	\$ 14,640
Corporate and Other	337	822	447	1,521
<b>Consolidated capital expenditures</b>	<b>\$ 4,289</b>	<b>\$ 5,998</b>	<b>\$ 13,070</b>	<b>\$ 16,161</b>

**Table of Contents**

	September 30, 2016	December 31, 2015
<b>Assets:</b>		
Manufacturing	\$ 274,616	\$ 238,841
Corporate and Other	59,064	133,341
<b>Total operating assets</b>	333,680	372,182
Consolidated income taxes receivable	4,880	
Consolidated deferred income taxes, long-term	17,205	34,722
<b>Consolidated assets</b>	<b>\$ 355,765</b>	<b>\$ 406,904</b>

(1) Results for the nine months ended September 30, 2016 included a \$14,306 gain on the settlement of a postretirement benefit plan obligation, net of plaintiffs' attorneys' fees (see Note 14).

**Note 5 Fair Value Measurements**

The following table sets forth by level within the fair value hierarchy the Company's financial assets that were recorded at fair value on a recurring basis.

**Recurring Fair Value Measurements**

	As of September 30, 2016			Total
	Level 1	Level 2	Level 3	
<b>ASSETS:</b>				
Cash equivalents	\$ 146	\$	\$	\$ 146
Restricted certificates of deposit	\$ 5,970	\$	\$	\$ 5,970
Escrow receivable	\$	\$	\$ 1,910	\$ 1,910

**Recurring Fair Value Measurements**

	As of December 31, 2015			Total
	Level 1	Level 2	Level 3	
<b>ASSETS:</b>				
Cash equivalents	\$ 33,150	\$	\$	\$ 33,150
Restricted certificates of deposit	\$ 6,896	\$	\$	\$ 6,896
Escrow receivable	\$	\$	\$ 1,910	\$ 1,910

The carrying values of property, plant and equipment at the Company's Johnstown administrative facility was reduced to its estimated fair market value during the third quarter of 2016 resulting in a non-cash impairment charge of \$1,255. Fair market value was estimated using the market approach using market data such as recent sales of comparable assets in active markets and estimated salvage values. No non-financial assets were recorded at fair value on a non-recurring basis as of December 31, 2015.

**Note 6 Marketable Securities**

The Company's current investment policy is to invest in cash, certificates of deposit, U.S. treasury securities, U.S. government agency obligations and money market funds invested in U.S. government securities. Marketable securities as of September 30, 2016 and December 31, 2015 of \$14,997 and \$26,951, respectively, consisted of U.S. treasury securities held to maturity and certificates of deposit with original maturities of greater than 90 days and up to one year. Due to the short-term nature of these securities and their low interest rates, there is no material difference between their fair market values and amortized costs.

**Table of Contents****Note 7 Inventories**

Inventories, net of reserve for excess and slow-moving items, consist of the following:

	September 30, 2016	December 31, 2015
Work in process	\$ 129,993	\$ 108,099
Finished new railcars	11,317	2,538
Parts inventory	3,348	4,717
Total inventories, net	\$ 144,658	\$ 115,354

Inventory on the Company's condensed consolidated balance sheets includes reserves of \$3,511 and \$3,793 relating to excess or slow-moving inventory for parts and work in process at September 30, 2016 and December 31, 2015, respectively.

**Note 8 Leased Railcars**

Railcars available for lease, net at September 30, 2016 was \$24,193 (cost of \$27,954 and accumulated depreciation of \$3,761) and at December 31, 2015 was \$24,729 (cost of \$27,954 and accumulated depreciation of \$3,225). The Company's lease utilization rate for railcars in its lease fleet was 73% as of each of September 30, 2016 and December 31, 2015.

Leased railcars at September 30, 2016 are subject to lease agreements with external customers with terms of up to six years and are accounted for as operating leases.

Future minimum rental revenues on leased railcars at September 30, 2016 are as follows:

Three months ending December 31, 2016	\$ 427
Year ending December 31, 2017	1,706
Year ending December 31, 2018	1,118
Year ending December 31, 2019	1,001
Year ending December 31, 2020	1,001
Thereafter	276
	\$ 5,529

**Note 9 Goodwill**

The Company assesses the carrying value of goodwill for impairment annually or more frequently whenever events occur and circumstances change indicating potential impairment. On August 1, 2016, the Company performed its annual assessment of its Manufacturing reporting unit, the only reporting unit carrying goodwill, and concluded that the estimated fair value of the Manufacturing reporting unit exceeded the carrying value as of the testing date. Management determined the fair value of the Manufacturing reporting unit using a combination of the income

approach, utilizing the discounted cash flow method, and the market approach, utilizing the guideline company method.

Fair value calculations contain significant judgments and estimates with respect to a variety of factors that will significantly impact the future performance of the business, including: future railcar volume projections based on an industry-specific outlook for railcar demand; estimated margins on railcar sales; estimated growth rate for selling, general and administrative costs; future effective tax rate for the Company and weighted-average cost of capital ( WACC ). Management estimated a WACC of 14% for the Company s August 1, 2016 goodwill impairment valuation analysis.

**Table of Contents**

In addition to estimating the fair value of the net assets of the Company's Manufacturing reporting unit using the discounted cash flow method in the base case scenario, the Company also estimated the fair value of the net assets in its Manufacturing reporting unit using the discounted cash flow method for alternate scenarios. From a sensitivity perspective, the estimated fair value of the net assets in the Company's Manufacturing reporting unit exceeded the carrying value even if the WACC used in the discounted cash flow method was increased by one hundred basis points. If market conditions further deteriorate or the Manufacturing reporting unit performance is worse than its projections over an extended period of time, the reporting unit could potentially be at risk of an impairment charge. As of September 30, 2016, the total goodwill balance of the Manufacturing reporting unit was \$21,521.

**Note 10 State and Local Incentives**

The Company records state and local incentives when there is reasonable assurance that the incentive will be received and the Company is able to comply with the conditions attached to the incentives received. State incentives related to assets are recorded as deferred income and recognized on a straight-line basis over the useful life of the related assets.

During the year ended December 31, 2015, the Company received cash payments of \$15,733 for Alabama state and local incentives related to the Company's capital investment and employment levels at its Cherokee, Alabama ( Shoals ) facility. Under the incentive agreements, a certain portion of the incentives may be repayable by the Company if targeted levels of employment are not maintained for a period of six years from the grant date of the incentive. The Company's level of employment at its Shoals facility currently exceeds and is expected to continue to exceed the minimum targeted levels of employment. In the event that any portion of the incentives is required to be repaid by the Company, the amount of such repayment is unlikely to exceed the deferred liability balance at September 30, 2016.

The changes in deferred income from these incentives for the three and nine months ended September 30, 2016 and 2015, are as follows:

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2016</b>	<b>2015</b>	<b>2016</b>	<b>2015</b>
<b>Balance at the beginning of the period</b>	\$ 13,254	\$ 4,556	\$ 14,318	\$
State and local incentives received during the period		10,826		15,733
Recognition of state and local incentives as reduction of cost of sales	(532)	(532)	(1,596)	(883)
<b>Balance at the end of the period, including current portion</b>	<b>\$ 12,722</b>	<b>\$ 14,850</b>	<b>\$ 12,722</b>	<b>\$ 14,850</b>

**Note 11 Revolving Credit Facility**

On June 13, 2016, the Company entered into a First Amendment to Credit Agreement (the First Amendment ) by and among FreightCar and certain of its subsidiaries, as borrowers and guarantors (together, the Borrowers ), and Bank of America, N.A., as lender, administrative agent, swingline lender and letter of credit issuer (the Bank ). The First Amendment amended the Credit Agreement, dated as of July 26, 2013 (the Original Credit Agreement ), by and among the Borrowers and the Bank in order to, among other things: (1) extend the term of the Original Credit

Agreement to July 26, 2019; and (2) replace the negative covenant requiring a minimum consolidated net liquidity of \$35,000 with a negative covenant requiring a maximum consolidated net leverage ratio of 2.50:1.00.

**Table of Contents**

The Original Credit Agreement, as amended by the First Amendment (the Credit Agreement), contains a \$50,000 senior secured revolving credit facility (the Revolving Credit Facility) and a sub-facility for letters of credit not to exceed the lesser of \$30,000 and the amount of the senior secured revolving credit facility at such time. The Revolving Credit Facility can be used for general corporate purposes, including working capital. Under the Credit Agreement, revolving loans outstanding will bear interest at a rate of LIBOR plus an applicable margin of between 1.25% and 1.75% depending on the Company's consolidated leverage ratio or at a base rate, as selected by the Company. Base rate loans will bear interest at the highest of (a) the federal funds rate plus 0.50%, (b) the prime rate or (c) LIBOR plus 1.00%. The Company is required to pay a non-utilization fee of between 0.10% and 0.25% on the unused portion of the revolving loan commitment depending on the Company's quarterly average balance of unrestricted cash and the Company's consolidated leverage ratio. Borrowings under the Revolving Credit Facility are secured by a first priority perfected security interest in substantially all of the Borrowers' assets excluding railcars held by the Company's railcar leasing subsidiary, JAIX. The Borrowers also have pledged all of the equity interests in the Company's direct and indirect domestic subsidiaries as security for the Revolving Credit Facility. The Credit Agreement has both affirmative and negative covenants, including, without limitation, the maximum consolidated net leverage ratio requirement and limitations on indebtedness, liens and investments. The Credit Agreement also provides for customary events of default.

**Note 12 Accumulated Other Comprehensive Income (Loss)**

The changes in accumulated other comprehensive income (loss) consist of the following:

	<b>Pre-Tax</b>	<b>Tax</b>	<b>Net of Tax</b>
<b><u>Three months ended September 30, 2016</u></b>			
<b>Pension liability activity:</b>			
Actuarial loss	\$ (1,200)	\$ (422)	\$ (778)
Reclassification adjustment for amortization of net loss (pre-tax cost of sales of \$135 and selling, general and administrative expenses of \$(10))	\$ 125	\$ 44	\$ 81
<b>Postretirement liability activity:</b>			
Actuarial loss	(300)	(105)	(195)
Reclassification adjustment for amortization of net gain (pre-tax cost of sales of \$(59) and selling, general and administrative expenses of \$(9))	(68)	(24)	(44)
Reclassification adjustment for amortization of prior service cost (pre-tax cost of sales of \$4 and selling, general and administrative expenses of \$1)	5	2	3
	<b>\$ (1,438)</b>	<b>\$ (505)</b>	<b>\$ (933)</b>

**Table of Contents**

	Pre-Tax	Tax	Net of Tax
<b>Three months ended September 30, 2015</b>			
Pension liability activity:			
Reclassification adjustment for amortization of net loss (pre-tax cost of sales of \$83 and selling, general and administrative expenses of \$27)	\$ 110	\$ 39	\$ 71
Postretirement liability activity:			
Reclassification adjustment for amortization of net loss (pre-tax cost of sales of \$142 and selling, general and administrative expenses of \$20)	162	56	106
Reclassification adjustment for amortization of prior service cost (pre-tax cost of sales of \$9 and selling, general and administrative expenses of \$1)	10	4	6
	\$ 282	\$ 99	\$ 183

	Pre-Tax	Tax	Net of Tax
<b>Nine months ended September 30, 2016</b>			
Pension liability activity:			
Actuarial loss	\$ (1,200)	\$ (422)	\$ (778)
Reclassification adjustment for amortization of net loss (pre-tax cost of sales of \$405 and selling, general and administrative expenses of \$(30))	\$ 375	\$ 132	\$ 243
Postretirement liability activity:			
Actuarial loss	(1,989)	(699)	(1,290)
Settlement gain	37,190	13,076	24,114
Reclassification adjustment for settlement income (pre-tax gain on settlement of postretirement benefit plan obligation)	(15,606)	(5,487)	(10,119)
Reclassification adjustment for amortization of net loss (pre-tax cost of sales of \$(24) and selling, general and administrative expenses of \$(4))	(28)	(10)	(18)
Reclassification adjustment for amortization of prior service cost (pre-tax cost of sales of \$11 and selling, general and administrative expenses of \$2)	13	5	8
	\$ 18,755	\$ 6,595	\$ 12,160

**Table of Contents**

<b>Nine months ended September 30, 2015</b>	<b>Pre-Tax</b>	<b>Tax</b>	<b>Net of Tax</b>
<b>Pension liability activity:</b>			
Reclassification adjustment for amortization of net loss (pre-tax cost of sales of \$250 and selling, general and administrative expenses of \$80)	\$ 330	\$ 125	\$ 205
<b>Postretirement liability activity:</b>			
Reclassification adjustment for amortization of net loss (pre-tax cost of sales of \$426 and selling, general and administrative expenses of \$60)	486	180	306
Reclassification adjustment for amortization of prior service cost (pre-tax cost of sales of \$27 and selling, general and administrative expenses of \$4)	31	11	20
	\$ 847	\$ 316	\$ 531

The components of accumulated other comprehensive loss consist of the following:

	<b>September 30, 2016</b>	<b>December 31, 2015</b>
Unrecognized pension cost, net of tax of \$6,719 and \$6,429	\$ (11,019)	\$ (10,484)
Unrecognized postretirement income (cost), net of tax of \$423 and \$6,461	2,101	(10,594)
	\$ (8,918)	\$ (21,078)

**Note 13 Stock-Based Compensation**

The Company recognizes stock-based compensation expense for stock option awards based on the fair value of the award on the grant date using the Black-Scholes option valuation model. Expected life in years for all stock options awards was determined using the simplified method. The Company believes that it is appropriate to use the simplified method in determining the expected life for options because the Company does not have sufficient historical exercise data to provide a reasonable basis upon which to estimate the expected term for stock options. Expected volatility was based on the historical volatility of the Company's stock. The risk-free interest rate was based on the U.S. Treasury bond rate for the expected life of the option. The expected dividend yield was based on the latest annualized dividend rate and the current market price of the underlying common stock on the date of the grant. The Company recognizes stock-based compensation for restricted stock awards over the vesting period based on the fair market value of the stock on the date of the award, calculated as the average of the high and low trading prices for the Company's common stock on the award date.

In January 2015 and January 2016, the Company granted performance shares with performance measurement periods of January 1, 2015 through December 31, 2017 and January 1, 2016 through December 31, 2018, respectively. The shares will vest and be earned at the end of each performance measurement period, if at all, based on the Company's three-year cumulative basic earnings per share, provided that a minimum three-year average return on invested capital goal is also met or exceeded. The earnings per share thresholds and return on invested capital goals were established by the Company's board of directors on the grant dates. The Company recognizes stock-based compensation cost for

performance shares over the vesting period based on the fair market value of the Company's stock on the award date multiplied by the estimated number of shares to be awarded based on the probable outcome of the performance conditions.

**Table of Contents**

Total stock-based compensation was \$142 and \$508 for the three months ended September 30, 2016 and 2015, respectively, and \$815 and \$1,686 for the nine months ended September 30, 2016 and 2015, respectively. As of September 30, 2016, there was \$1,379 of unearned compensation expense related to stock options and restricted stock awards, which will be recognized over the remaining requisite service period of 33 months.

**Note 14 Employee Benefit Plans**

The Company has qualified, defined benefit pension plans that were established to provide benefits to certain employees. These plans are frozen and participants are no longer accruing benefits. Generally, contributions to the plans are not less than the minimum amounts required under the Employee Retirement Income Security Act of 1974, as amended ( ERISA ), and not more than the maximum amount that can be deducted for federal income tax purposes. The plans' assets are held by independent trustees and consist primarily of equity and fixed income securities.

The Company also historically provided certain postretirement health care benefits for certain of its salaried and hourly retired employees. Generally, employees may become eligible for health care benefits if they retire after attaining specified age and service requirements. These benefits are subject to deductibles, co-payment provisions and other limitations.

A substantial portion of the Company's postretirement benefit plan obligation as of December 31, 2015 related to an expired settlement agreement with the Union representing employees at the Company's and its predecessors' Johnstown manufacturing facilities. The terms of that settlement agreement (the 2005 Settlement Agreement ) required the Company to pay until November 30, 2012 certain monthly amounts toward the cost of retiree health care coverage. The Company terminated, effective November 1, 2013, its contributions for medical coverage and life insurance benefits to affected retirees. On August 20, 2015, the Company reached a settlement agreement with the Union and the other plaintiffs in connection with the disputed retiree medical and life insurance benefits. The Company's recorded postretirement benefit plan obligation through December 31, 2015 assumed for accounting purposes a continuation of those monthly payments after November 30, 2012 because the status of the settlement had not yet met the requirements for settlement accounting. A transaction meets the criteria to be accounted for as a settlement when a transaction is irrevocable, relieves the employer of primary responsibility for the benefit obligation, and eliminates significant risks related to the obligation and the assets used to effect the settlement. Settlement accounting was triggered when the Company made the cash settlement payment of \$31,616 (including \$166 of interest) on March 25, 2016. The settlement resulted in a pre-tax gain of \$14,306 (net of plaintiffs' attorneys' fees of \$1,300) and a reduction in the postretirement benefit obligation of approximately \$68,806. As a result of the announced cost reduction program (see Note 17), certain employees participating in the salaried pension and postretirement benefit plans were impacted which triggered a curtailment of the respective plans. Income statement impact of the curtailment was insignificant.

The components of net periodic benefit cost (benefit) for the three and nine months ended September 30, 2016 and 2015, are as follows:

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2016</b>	<b>2015</b>	<b>2016</b>	<b>2015</b>
<b>Pension Benefits</b>				
Interest cost	\$ 582	\$ 580	\$ 1,746	\$ 1,740
Expected return on plan assets	(686)	(761)	(2,058)	(2,283)

Edgar Filing: FreightCar America, Inc. - Form 10-Q

Amortization of unrecognized net loss	125	110	375	330
	\$ 21	\$ (71)	\$ 63	\$ (213)

**Table of Contents**

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2016	2015	2016	2015
<b>Postretirement Benefit Plan</b>				
Service cost	\$ 15	\$ 17	\$ 45	\$ 51
Interest cost	65	743	868	2,229
Settlement income			(15,606)	
Amortization of prior service cost	4	10	12	31
Amortization of unrecognized net (gain) loss	(68)	162	(28)	486
	\$ 16	\$ 932	\$ (14,709)	\$ 2,797

The Company made no contributions to the Company's defined benefit pension plans for each of the three months and nine months ended September 30, 2016 and 2015. The Company expects to make no contributions to its pension plans in 2016.

The Company made contributions to the Company's salaried postretirement benefit plan of \$121 and \$99 for the three months ended September 30, 2016 and 2015, respectively, and \$349 and \$294 for the nine months ended September 30, 2016 and 2015, respectively, for salaried retirees. The Company expects to make \$405 in contributions (including contributions already made) to its postretirement benefit plan in 2016 for salaried retirees. As a result of the settlement payment described above, the Company has no further postretirement benefit obligation for hourly retirees.

The Company also maintains qualified defined contribution plans, which provide benefits to employees based on employee contributions, employee earnings or certain subsidiary earnings, with discretionary contributions allowed. Expenses related to these plans were \$571 and \$836 for the three months ended September 30, 2016 and 2015, respectively, and \$1,616 and \$2,199 for the nine months ended September 30, 2016 and 2015, respectively.

**Note 15 Contingencies**

The Company is involved in various warranty and repair claims and, in certain cases, related pending and threatened legal proceedings with its customers in the normal course of business. In the opinion of management, the Company's potential losses in excess of the accrued warranty and legal provisions, if any, are not expected to be material to the Company's consolidated financial condition, results of operations or cash flows.

On April 17, 2015 and September 30, 2015, National Steel Car Limited ( NSC ) filed Complaints for Patent Infringement against the Company in the United States District Court for the Northern District of Illinois (Eastern Division) in Chicago, Illinois. The complaints assert five United States patents against certain aggregate gondola freight cars sold to certain customers. The complaints seek injunctive relief and an unspecified amount of damages. On January 29, 2016, NSC amended the complaints, alleging that 18 offers to sell made by the Company also infringed NSC's patents. The Company filed its answer to NSC's amended complaint on February 16, 2016, responding to NSC's newly raised allegations and adding new affirmative defenses as well as counterclaims for non-infringement and invalidity. The Company also filed *Inter Partes* Review ( IPR ) petitions in March 2016 with the U.S. Patent and Trademark Office's Patent Trial and Appeal Board ( PTAB ) for two of the five asserted patents. In June 2015, the parties began conducting the first phase of fact discovery, which concluded on August 9, 2016. On September 26 and 28, 2016, the PTAB granted IPR petitions and instituted trials on all asserted claims for both patents. Both trials are expected to conclude on or before September 30, 2017. The Company recently filed a motion to stay the district court litigation in order to allow the IPR trials to run their course. The Company believes that the complaints are without merit and intends to vigorously defend against the allegations. While the ultimate outcome of

these proceedings cannot be determined at this time, it is the opinion of management that the resolution of these actions will not have a material adverse effect on the Company's financial position, results of operations or cash flows.

**Table of Contents**

In addition to the foregoing, the Company is involved in certain other pending and threatened legal proceedings, including commercial disputes and workers' compensation and employee matters arising out of the conduct of its business. While the ultimate outcome of these other legal proceedings cannot be determined at this time, it is the opinion of management that the resolution of these other actions will not have a material adverse effect on the Company's financial condition, results of operations or cash flows.

**Note 16 Earnings Per Share**

Shares used in the computation of the Company's basic and diluted earnings per common share are reconciled as follows:

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2016</b>	<b>2015</b>	<b>2016</b>	<b>2015</b>
Weighted average common shares outstanding	12,267,468	12,241,211	12,260,329	12,153,313
Dilutive effect of employee stock options and nonvested share awards		215		54,119
Weighted average diluted common shares outstanding	12,267,468	12,241,426	12,260,329	12,207,432

Weighted average diluted common shares outstanding include the incremental shares that would be issued upon the assumed exercise of stock options and the assumed vesting of nonvested share awards. For the three months ended September 30, 2016 and 2015, 529,293 and 637,022 shares, respectively, were not included in the weighted average common shares outstanding calculation as they were anti-dilutive. For the nine months ended September 30, 2016 and 2015, 555,086 and 465,636 shares, respectively, were not included in the weighted average common shares outstanding calculation as they were anti-dilutive.

**Note 17 Restructuring and Impairment**

On August 1, 2016, the Company announced a cost reduction program whereby approximately 15% of the Company's salaried administrative workforce will be eliminated, its Johnstown administrative facility will be closed and certain discretionary spending will be reduced. The total estimated costs of implementing this program are approximately \$3,000, including approximately \$1,400 of employee-related costs and approximately \$1,255 of long-lived asset impairments. The Company currently estimates that the full annualized cost savings resulting from this restructuring program will be approximately \$5,000 when fully implemented.

During the three months ended September 30, 2016, the Company recorded restructuring and impairment charges of \$1,531, which are reported as a separate line item on the Company's condensed consolidated statements of operations. These charges consisted of non-cash impairment charges of \$1,255 for property, plant and equipment at the Company's Johnstown administrative facility and employee severance and other employment termination costs of \$276.



---

**Table of Contents**

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

**OVERVIEW**

*You should read the following discussion in conjunction with our condensed consolidated financial statements and related notes included elsewhere in this quarterly report on Form 10-Q. This discussion contains forward-looking statements that are based on management's current expectations, estimates and projections about our business and operations. Our actual results may differ materially from those currently anticipated and expressed in such forward-looking statements. See Cautionary Statement Regarding Forward-Looking Statements.*

We are a diversified manufacturer of railcars and railcar components. We design and manufacture a broad variety of railcar types for transportation of bulk commodities and containerized freight products primarily in North America, including open top hoppers, covered hoppers and gondolas along with intermodal and non-intermodal flat cars. We and our predecessors have been manufacturing railcars since 1901. Over the last several years, we have introduced a number of new or redesigned railcar types. We believe we are the leading manufacturer of aluminum-bodied railcars, including coal cars, in North America, based on the number of railcars delivered.

Our railcar manufacturing facilities are located in Cherokee, Alabama ( Shoals ), Danville, Illinois and Roanoke, Virginia. Our Shoals facility is an important part of our long-term growth strategy as we continue to expand our railcar product and service offerings outside of our traditional coal car market. We will continue to adjust salaried and hourly labor personnel levels at all of our facilities to coincide with production requirements. Given the challenged coal market, operations at our Danville facility have been significantly curtailed for most of 2016.

We also refurbish and rebuild railcars and sell forged, cast and fabricated parts for all of the railcars we produce, as well as those manufactured by others. Between November 2010, when we acquired the business assets of DTE Rail Services, Inc., and September 2015, when we sold our repair and maintenance services business, we provided railcar repair and maintenance for all types of freight railcars through our FCRS subsidiary. We also lease freight cars through our JAIX Leasing Company subsidiary.

Through September 30, 2015, the Company's operations comprised two reportable segments, Manufacturing and Services. As of October 1, 2015, the Company's operations comprise two operating segments, Manufacturing and Parts, and one reportable segment, Manufacturing. The Company's Manufacturing segment includes new railcar manufacturing, used railcar sales, railcar leasing and major railcar rebuilds. The Company's Parts operating segment is not expected to be of continuing significance for separate reporting and has been combined with corporate and other non-operating activities as Corporate and Other.

On August 1, 2016, we announced a cost reduction program whereby approximately 15% of our salaried administrative workforce will be eliminated, our Johnstown administrative facility will be closed and certain discretionary spending will be reduced. The total estimated costs of implementing this program are approximately \$3 million, including approximately \$1.4 million of employee-related costs and approximately \$1.3 million of long-lived asset impairments. We currently estimate that the full annualized cost savings resulting from this restructuring program will be approximately \$5 million when fully implemented. During the three months ended September 30, 2016, we recorded restructuring and impairment charges of \$1.5 million. These charges consisted of non-cash impairment charges of \$1.3 million for property, plant and equipment at our Johnstown administrative facility and employee severance and other employment termination costs of \$0.2 million. The remaining expenses associated with the program will be incurred by the second quarter of 2017.

Total orders for railcars in the third quarter of 2016 were 620 units compared to 1,008 units ordered in the third quarter of 2015. Orders for the third quarter of 2016 consisted of 520 new railcars and 100 leased railcars while all of the orders for the third quarter of 2015 were for new railcars. Railcar deliveries totaled 1,214 units, consisting of 1,213 new railcars and 1 leased railcar, in the third quarter of 2016 compared to 2,846 units, consisting of 2,076 new railcars and 770 rebuilt railcars, in the third quarter of 2015. Total backlog of unfilled orders was 5,613 units at September 30, 2016, compared to 9,840 units at December 31, 2015. Our backlog as of September 30, 2016 and December 31, 2015 included a variety of railcar types almost all of which were orders for non-coal cars. The estimated sales value of the backlog was \$557 million and \$926 million, respectively, as of September 30, 2016 and December 31, 2015.

**Table of Contents**

**RESULTS OF OPERATIONS**

**Three Months Ended September 30, 2016 compared to Three Months Ended September 30, 2015**

**Revenues**

Our consolidated revenues for the three months ended September 30, 2016 were \$113.5 million compared to \$241.1 million for the three months ended September 30, 2015. Manufacturing segment revenues for the third quarter of 2016 were \$112.0 million compared to \$233.3 million for the third quarter of 2015. The decrease in Manufacturing segment revenues for the 2016 period compared to the 2015 period reflects the 57% decrease in the number of railcars delivered, partially offset by a higher mix of new versus rebuilt railcars. Corporate and Other revenues for the three months ended September 30, 2016 were \$1.5 million compared to \$7.8 million for the three months ended September 30, 2015, which included revenue from our sold repair and maintenance business.

**Gross Profit**

Our consolidated gross profit margin was 8.4% for the three months ended September 30, 2016 compared to 12.1% for the three months ended September 30, 2015. Our consolidated gross profit for the three months ended September 30, 2016 was \$9.5 million compared to \$29.1 million for the three months ended September 30, 2015, reflecting decreases in gross profit from our Manufacturing segment of \$19.3 million and decreases in gross profit from Corporate and Other of \$0.3 million. The 57% decline in railcar deliveries in 2016 contributed \$16.2 million of the decrease in gross profit in our Manufacturing segment while an unfavorable sales mix of the cars sold, including production inefficiencies, contributed \$4.3 million towards the decline. Product warranty costs were \$1.3 million lower for the three months ended September 30, 2016. The decrease in gross profit for Corporate and Other for the third quarter of 2016 compared to the third quarter of 2015 primarily reflects the sale of our repair and maintenance business which was partially offset by a \$0.8 million decrease in postretirement benefit plan costs due to the settlement with our hourly retirees.

**Selling, General and Administrative Expenses**

Consolidated selling, general and administrative expenses for the three months ended September 30, 2016 were \$8.0 million compared to \$10.7 million for the three months ended September 30, 2015. Manufacturing segment selling, general and administrative expenses for the three months ended September 30, 2016 were \$2.4 million compared to \$2.9 million for the three months ended September 30, 2015 primarily due to lower third-party sales commissions. Corporate and Other selling, general and administrative expenses were \$5.6 million for the three months ended September 30, 2016 compared to \$7.8 million for the three months ended September 30, 2015. The decrease in Corporate and Other selling, general and administrative expenses reflected \$1.3 million in lower incentive compensation, \$0.4 million in lower stock-based compensation and a \$0.5 million reduction in legal costs.

**Gain on Sale of Railcar Repair and Maintenance Services Business and Facility**

On September 30, 2015, we sold our railcar repair and maintenance services business for an aggregate purchase price of \$20.0 million. As a result of the sale, we recorded a pre-tax gain of \$4.6 million for the three months ended September 30, 2015.

**Restructuring and Impairment Charges**

On August 1, 2016, we announced a cost reduction program whereby approximately 15% of our salaried administrative workforce will be eliminated, our Johnstown administrative facility will be closed and certain discretionary spending will be reduced. During the three months ended September 30, 2016, we recorded restructuring and impairment charges of \$1.5 million. These charges consisted of non-cash impairment charges of \$1.3 million for property, plant and equipment at our Johnstown administrative facility and employee severance and other employment termination costs of \$0.2 million.

---

**Table of Contents****Operating (Loss) Income**

Our consolidated operating loss for the three months ended September 30, 2016 was \$0.1 million compared to operating income of \$22.9 million for the three months ended September 30, 2015. Operating income for the Manufacturing segment was \$7.0 million for the three months ended September 30, 2016 compared to \$25.8 million for the three months ended September 30, 2015, reflecting the decrease in Manufacturing segment gross profit, which was partially offset by the decrease in Manufacturing segment selling, general and administrative expenses. Corporate and Other operating loss was \$7.0 million for the three months ended September 30, 2016 compared to \$2.9 million for the three months ended September 30, 2015. The increase in Corporate and Other operating loss was primarily due to the gain on sale of the railcar repair and maintenance services business of \$4.6 million included in the 2015 period and restructuring and impairment charges of \$1.5 million included in the 2016 period, which were partially offset by decreases in Corporate and other selling, general and administrative expenses of \$2.3 million for the 2016 period.

**Income Taxes**

Our income tax benefit was \$0.1 million for the three months ended September 30, 2016 compared to an income tax provision of \$8.0 million for the three months ended September 30, 2015. Our effective tax rate for the three months ended September 30, 2016 was 175.7% compared to 35.2% for the three months ended September 30, 2015. During periods of low income before taxes, changes in the full-year forecasted effective tax rate have a significant impact on the effective tax rate for the quarter.

**Net Income**

As a result of the foregoing, our net income was \$0.1 million for the three months ended September 30, 2016 compared to \$14.8 million for the three months ended September 30, 2015. For the three months ended September 30, 2016, our diluted earnings per share was \$0.00 compared to \$1.20 for the three months ended September 30, 2015.

**Nine Months Ended September 30, 2016 compared to Nine Months Ended September 30, 2015****Revenues**

Our consolidated revenues for the nine months ended September 30, 2016 were \$388.2 million compared to \$569.6 million for the nine months ended September 30, 2015. Manufacturing segment revenues for the nine months ended September 30, 2016 were \$382.3 million compared to \$545.4 million for the comparable period of 2015. Our Manufacturing segment delivered 4,195 units, consisting of 4,194 new railcars and 1 leased railcar, for the nine months ended September 30, 2016, compared to 6,516 units, consisting of 4,588 new railcars and 1,928 rebuilt railcars, for the nine months ended September 30, 2015. The decrease in Manufacturing segment revenues for the 2016 period compared to the 2015 period reflects the 36% decrease in the number of railcars delivered, partially offset by a higher mix of new versus rebuilt railcars. Corporate and Other revenues for the nine months ended September 30, 2016 were \$6.0 million compared to \$24.1 million for the nine months ended September 30, 2015, which included revenue from our sold repair and maintenance business.

**Gross Profit**

Our consolidated gross profit margin was 8.6% for the nine months ended September 30, 2016 compared to 9.7% for the nine months ended September 30, 2015. Our consolidated gross profit for the nine months ended September 30, 2016 was \$33.5 million compared to \$55.4 million for the nine months ended September 30, 2015, reflecting a decrease in gross profit from our Manufacturing segment of \$19.7 million and a decrease in gross profit from

Corporate and Other of \$2.3 million. The 36% decline in railcar deliveries in 2016 contributed a \$23.2 million decrease in gross profit in our Manufacturing segment while a favorable sales mix of the cars sold, net of production inefficiencies, contributed a \$1.7 million increase in gross profit in our Manufacturing segment. Product warranty costs were \$1.9 million lower for the nine months ended September 30, 2016. The decrease in gross profit for Corporate and Other for the nine months ended September 30, 2016 compared to the nine months ended September 30, 2015 reflects the sale of the Company's repair and maintenance business which was partially offset by a \$1.7 million decrease in postretirement benefit plan costs due to the settlement with our hourly retirees.

## **Table of Contents**

### **Selling, General and Administrative Expenses**

Consolidated selling, general and administrative expenses for the nine months ended September 30, 2016 were \$27.3 million compared to \$30.5 million for the nine months ended September 30, 2015. Manufacturing segment selling, general and administrative expenses for the nine months ended September 30, 2016 were \$8.3 million compared to \$9.4 million for the nine months ended September 30, 2015 primarily due to lower third-party sales commissions of \$0.9 million. Corporate and Other selling, general and administrative expenses were \$19.0 million for the nine months ended September 30, 2016 compared to \$21.1 million for the nine months ended September 30, 2015. The decrease in Corporate and Other selling, general administrative expenses reflected \$2.7 million in lower incentive compensation, \$0.9 million in lower stock-based compensation, \$0.6 million in higher professional services costs, \$0.5 million in higher state franchise taxes and \$0.3 million in higher computer expenses.

### **Gain on Sale of Railcars Available for Lease**

Gain on sale of railcars available for lease for the nine months ended September 30, 2015 was \$1.2 million and represented the gain on sale of leased railcars with a net book value of \$6.4 million.

### **Gain on Sale of Railcar Repair and Maintenance Services Business and Facility**

On September 30, 2015, we sold our railcar repair and maintenance services business for an aggregate purchase price of \$20.0 million. As a result of the sale, we recorded a pre-tax gain of \$4.6 million for the nine months ended September 30, 2015.

### **Gain on Settlement of Postretirement Benefit Obligation**

On March 25, 2016, we made a one-time payment of \$31.7 million to settle our postretirement benefit obligation for our hourly retirees resulting in a pre-tax gain of \$14.3 million (net of plaintiffs attorneys fees of \$1.3 million) and a reduction in our postretirement benefit obligation of approximately \$68.8 million. See Note 14 to the condensed consolidated financial statements.

### **Restructuring and Impairment Charges**

On August 1, 2016, we announced a cost reduction program whereby approximately 15% of our salaried administrative workforce will be eliminated, our Johnstown administrative facility will be closed and certain discretionary spending will be reduced. During the nine months ended September 30, 2016, we recorded restructuring and impairment charges of \$1.5 million. These charges consisted of non-cash impairment charges of \$1.3 million for property, plant and equipment at our Johnstown administrative facility and employee severance and other employment termination costs of \$0.2 million.

### **Operating Income**

Our consolidated operating income for the nine months ended September 30, 2016 was \$18.9 million compared to \$30.7 million for the nine months ended September 30, 2015. Operating income for the Manufacturing segment was \$25.2 million for the nine months ended September 30, 2016 compared to \$44.9 million for the nine months ended September 30, 2015, reflecting the decrease in Manufacturing segment gross profit and the decrease in Manufacturing segment gain on sale of railcars available for lease, which were partially offset by the decrease in Manufacturing segment selling, general and administrative expenses. Corporate and Other operating loss was \$6.2 million for the nine months ended September 30, 2016 compared to \$14.2 million for the nine months ended September 30, 2015,

reflecting the gain on settlement of postretirement benefit obligation and the decrease in Corporate and Other selling and administrative expenses, which were partially offset by the decrease in Corporate and Other gross profit.

---

**Table of Contents****Income Taxes**

Our income tax provision was \$6.7 million for the nine months ended September 30, 2016 compared to \$10.5 million for the nine months ended September 30, 2015. Our effective tax rate for the nine months ended September 30, 2016 was 35.3% compared to 34.2% for the nine months ended September 30, 2015. The increase in the effective tax rate was due to certain tax credits not expected to recur at the same level in 2016, partially offset by a lower state blended rate in the 2016 period.

**Net Income**

As a result of the foregoing, our net income was \$12.3 million for the nine months ended September 30, 2016 compared to \$20.2 million for the nine months ended September 30, 2015. For the nine months ended September 30, 2016, our diluted earnings per share was \$0.99 compared to \$1.64 for the nine months ended September 30, 2015.

**LIQUIDITY AND CAPITAL RESOURCES**

Our primary sources of liquidity for the nine months ended September 30, 2016 and 2015, were our cash and cash equivalent balances on hand, our securities held to maturity and our revolving credit facility.

On June 13, 2016, we entered into a First Amendment to Credit Agreement (the **First Amendment**) by and among FreightCar and certain of its subsidiaries, as borrowers and guarantors (together, the **Borrowers**), and Bank of America, N.A., as lender, administrative agent, swingline lender and letter of credit issuer (the **Bank**). The First Amendment amended the Credit Agreement, dated as of July 26, 2013 (the **Original Credit Agreement**), by and among the Borrowers and the Bank in order to, among other things: (1) extend the term of the Original Credit Agreement to July 26, 2019; and (2) replace the negative covenant requiring a minimum consolidated net liquidity of \$35.0 million with a negative covenant requiring a maximum consolidated net leverage ratio of 2.50:1.00.

The Original Credit Agreement, as amended by the First Amendment (the **Credit Agreement**), contains a \$50.0 million senior secured revolving credit facility (the **Revolving Credit Facility**) and a sub-facility for letters of credit not to exceed the lesser of \$30.0 million and the amount of the senior secured revolving credit facility at such time. The Revolving Credit Facility can be used for general corporate purposes, including working capital. As of September 30, 2016, we had no borrowings under the Revolving Credit Facility. As of September 30, 2016 we had \$6.0 million in outstanding letters of credit under the Revolving Credit Facility and therefore had \$44.0 million available for borrowing under the Revolving Credit Facility. Under the Credit Agreement, revolving loans outstanding will bear interest at a rate of LIBOR plus an applicable margin of between 1.25% and 1.75% depending on our consolidated leverage ratio or at a base rate, as selected by us. Base rate loans will bear interest at the highest of (a) the federal funds rate plus 0.50%, (b) the prime rate or (c) LIBOR plus 1.00%. We are required to pay a non-utilization fee of between 0.10% and 0.25% on the unused portion of the revolving loan commitment depending on our quarterly average balance of unrestricted cash and our consolidated leverage ratio. Borrowings under the Revolving Credit Facility are secured by a first priority perfected security interest in substantially all of our and our subsidiaries' assets excluding railcars held by our railcar leasing subsidiary, JAIX. We also have pledged all of the equity interests in our direct and indirect domestic subsidiaries as security for the Revolving Credit Facility. The Credit Agreement has both affirmative and negative covenants, including, without limitation, the maximum consolidated net leverage ratio requirement and limitations on indebtedness, liens and investments. The Credit Agreement also provides for customary events of default.

As of December 31, 2015, we had \$6.9 million in outstanding letters of credit under the Revolving Credit Facility and therefore had \$43.1 million available for borrowing under the Revolving Credit Facility. As of December 31, 2015,

we had no borrowings under the Revolving Credit Facility.

---

**Table of Contents**

Our restricted cash and restricted certificates of deposit balance was \$6.0 million as of September 30, 2016 and \$6.9 million as of December 31, 2015, and consisted of cash and certificates of deposit used to collateralize standby letters of credit with respect to performance guarantees and to support our worker's compensation insurance claims. The decrease in restricted cash and restricted certificates of deposit balance as of September 30, 2016 compared to December 31, 2015 was a result of decreases in standby letters of credit with respect to performance guarantees and our corresponding obligation to collateralize them. The standby letters of credit outstanding as of September 30, 2016 are scheduled to expire at various dates through January 31, 2018. We expect to establish restricted cash balances and restricted certificates of deposit in future periods to minimize bank fees related to standby letters of credit.

Based on our current level of operations and known changes in planned volume based on our backlog, we believe that our operating cash flows, our marketable securities and our cash balances, together with amounts available under our revolving credit facility, will be sufficient to meet our expected liquidity needs. Our long-term liquidity is contingent upon future operating performance and our ability to continue to meet financial covenants under our revolving credit facility and any other indebtedness. We may also require additional capital in the future to fund working capital as demand for railcars increases, payments for contractual obligations, organic growth opportunities, including new plant and equipment and development of railcars, joint ventures, international expansion and acquisitions, and these capital requirements could be substantial.

We historically provided pension and retiree welfare benefits to certain salaried and hourly employees upon their retirement. Benefits under our pension plans are now frozen and will not be impacted by increases due to future service. The most significant assumptions used in determining our net periodic benefit costs are the discount rate used on our pension and postretirement welfare obligations and expected return on pension plan assets. As of December 31, 2015, our benefit obligation under our defined benefit pension plans was \$53.4 million, which exceeded the fair value of plan assets by \$6.7 million. We made no contributions to our defined benefit pension plans during 2015 and we do not expect to make any contributions to our defined benefit pension plans in 2016. The Pension Protection Act of 2006 provides for changes to the method of valuing pension plan assets and liabilities for funding purposes as well as minimum funding levels. Our defined benefit pension plans are in compliance with the minimum funding levels established in the Pension Protection Act. Funding levels will be affected by future contributions, investment returns on plan assets, growth in plan liabilities and interest rates. Assuming that the plans are fully funded as that term is defined in the Pension Protection Act, we will be required to fund the ongoing growth in plan liabilities on an annual basis.

As of December 31, 2015, our benefit obligation under our postretirement benefit plan was \$72.9 million, which exceeded the fair value of plan assets by \$72.9 million. We made contributions to our postretirement benefit plan of \$0.3 million for salaried retirees for the nine months ended September 30, 2016 and expect to make \$0.4 million in contributions (including contributions already made) to our postretirement benefit plan in 2016 for salaried retirees. As a result of the previously described \$31.6 million settlement payment, we have no further postretirement benefit obligation for hourly retirees. As of September 30, 2016, our benefit obligation under our postretirement benefit plan was \$7.6 million for salaried retirees.

On August 1, 2016, we announced a cost reduction program whereby approximately 15% of our salaried administrative workforce will be eliminated, our Johnstown administrative facility will be closed and certain discretionary spending will be reduced. The total estimated costs of implementing this program are approximately \$4 million, including approximately \$2.5 million of employee-related costs and approximately \$1.3 million of asset impairments. We currently estimate that the full annualized cost savings resulting from this restructuring program will be approximately \$5 million when fully implemented. We expect to fund the required cash needs from cash flow from operations.

Based upon our operating performance and capital requirements, we may, from time to time, be required to raise additional funds through additional offerings of our common stock and through long-term borrowings. There can be no assurance that long-term debt, if needed, will be available on terms attractive to us, or at all. Furthermore, any additional equity financing may be dilutive to stockholders and debt financing, if available, may involve restrictive covenants. Our failure to raise capital if and when needed could have a material adverse effect on our results of operations and financial condition.

**Table of Contents****Contractual Obligations**

The following table summarizes our contractual obligations as of September 30, 2016 and the effect that these obligations and commitments would be expected to have on our liquidity and cash flow in future periods:

Contractual Obligations	Total	Payments Due by Period			After 5 Years
		1 Year	2-3 Years	4-5 Years	
<i>(In thousands)</i>					
Operating leases	\$ 62,595	\$ 9,894	\$ 19,933	\$ 20,593	\$ 12,175
Material and component purchases	10,997	6,770	4,227		
<b>Total</b>	<b>\$ 73,592</b>	<b>\$ 16,664</b>	<b>\$ 24,160</b>	<b>\$ 20,593</b>	<b>\$ 12,175</b>

Material and component purchases consist of non-cancelable agreements with suppliers to purchase materials used in the manufacturing process. The estimated amounts above may vary based on the actual quantities and price.

The above table excludes \$4.5 million related to a reserve for unrecognized tax benefits and accrued interest and penalties at September 30, 2016 because the timing of the payout of these amounts cannot be determined. We are also required to make minimum contributions to our pension plans and postretirement welfare plans as described above.

**Cash Flows**

The following table summarizes our net cash (used in) provided by operating activities, investing activities and financing activities for the nine months ended September 30, 2016 and 2015:

	Nine Months Ended September 30,	
	2016	2015
<i>(In thousands)</i>		
Net cash (used in) provided by:		
Operating activities	\$ (54,643)	\$ (61,013)
Investing activities	(143)	41,941
Financing activities	(3,496)	537
<b>Total</b>	<b>\$ (58,282)</b>	<b>\$ (18,535)</b>

*Operating Activities.* Our net cash used in operating activities reflects net income or loss adjusted for non-cash charges and changes in operating assets and liabilities. Cash flows from operating activities are affected by several factors, including fluctuations in business volume, contract terms for billings and collections, the timing of shipment of railcars and subsequent collections on our contract receivables, processing of bi-weekly payroll and associated taxes, and payments to our suppliers. As some of our customers accept delivery of new railcars in train-set quantities, variations in our sales lead to significant fluctuations in our operating profits and cash from operating activities. We do not usually experience business credit issues, although a payment may be delayed pending completion of closing

documentation.

Our net cash used in operating activities for the nine months ended September 30, 2016 was \$54.6 million compared to \$61.0 million for the nine months ended September 30, 2015. Net cash used in operating activities for the nine months ended September 30, 2016 reflects the cash payment of \$31.6 million and payment of plaintiffs' attorneys' fees of \$1.3 million for settlement of the postretirement benefit obligation for our hourly retirees. Net cash used in operating activities for the nine months ended September 30, 2016 also reflects increases in working capital, including a \$29.0 million increase in inventory. Inventory increased primarily due to an additional \$12.4 million in finished or substantially finished railcars that were not yet delivered to customers and higher on-hand inventory due

**Table of Contents**

to production schedule changes. Accounts payable declined despite the increased inventory levels due to the timing of payments to suppliers and due to lower purchase levels later in the quarter. Net cash used in operating activities for the nine months ended September 30, 2015 was driven primarily by an increase in working capital, including a \$63.5 million increase in inventory. The increase in inventory for the nine months ended September 30, 2015 included increases to support higher production levels and \$2.8 million in finished railcars that were not yet delivered to customers. Net cash used in operating activities for the nine months ended September 30, 2015 also reflects a decrease in customer deposits of \$33.3 million, reflecting the delivery of railcars during 2015 for which advance payments were received from customers during the fourth quarter of 2014.

*Investing Activities.* Net cash used in investing activities was \$0.1 million for the nine months ended September 30, 2016 compared to net cash provided by investing activities of \$41.9 million for the nine months ended September 30, 2015. Net cash used in investing activities for the nine months ended September 30, 2016 included purchases of property, plant and equipment of \$13.1 million, which were offset by proceeds from maturity of securities of \$12.0 million and maturity of restricted certificates of deposit (net of purchases) of \$0.9 million. Net cash provided by investing activities for the nine months ended September 30, 2015 included proceeds from sale of our railcar repair and maintenance services business of \$17.6 million, maturity of securities (net of purchases) of \$18.0 million, proceeds from sale of railcars available for lease of \$7.7 million and state and local incentives received of \$15.7 million, which were partially offset by purchases of restricted certificates of deposit of \$0.9 million (net of maturities) and purchases of property, plant and equipment of \$16.2 million.

*Financing Activities.* Net cash used in financing activities was \$3.5 million for the nine months ended September 30, 2016 compared to net cash provided by financing activities of \$0.5 million for the nine months ended September 30, 2015. Net cash used in financing activities for the nine months ended September 30, 2016 primarily included cash dividends paid to our stockholders of \$3.3 million. Net cash provided by financing activities for the nine months ended September 30, 2015 included proceeds from exercise of employee stock options of \$4.9 million, which were partially offset by cash dividends paid to our stockholders of \$3.3 million.

**Capital Expenditures**

Our capital expenditures were \$13.1 million in the nine months ended September 30, 2016 compared to \$16.2 million in the nine months ended September 30, 2015. Capital expenditures were primarily purchases of equipment and other improvements for our Shoals facility. Excluding unforeseen expenditures, management expects that total capital expenditures will be approximately \$14.3 million for 2016 (including amounts already paid).

**CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS**

This quarterly report on Form 10-Q contains certain forward-looking statements including, in particular, statements about our plans, strategies and prospects. We have used the words may, will, expect, anticipate, believe, estimate, plan, intend and similar expressions in this report to identify forward-looking statements. We have based these forward-looking statements on our current views with respect to future events and financial performance. Our actual results could differ materially from those projected in the forward-looking statements.

Our forward-looking statements are subject to risks and uncertainties, including:

the cyclical nature of our business;

the competitive nature of our industry;

our reliance upon a small number of customers that represent a large percentage of our sales;

the variable purchase patterns of our customers and the timing of completion, delivery and customer acceptance of orders;

the availability and price of used railcars offered for sale and new or used railcars offered for lease;

fluctuating costs of raw materials, including steel and aluminum, and delays in the delivery of raw materials;

limitations on the supply of railcar components;

international economic and political risks to the extent we expand our sales of products and services internationally;

the risk of lack of acceptance of our new railcar offerings by our customers;

**Table of Contents**

our reported backlog may not indicate what our future sales will be;

potential significant warranty claims;

acquisitions may fail to perform to expectations or we may fail to successfully integrate acquired businesses into our existing business;

the risk of losing key personnel;

shortages of skilled labor;

risks relating to our relationship with our unionized employees and their unions;

our reliance on a single supplier for our roll-formed center sills;

the risk of equipment failures, delays in deliveries or extensive damage to our facilities;

the risk that we are unable to renew our lease arrangements at our manufacturing facilities at commercially acceptable terms;

the risk of failing to adequately protect our intellectual property;

cybersecurity risks relating to our information technology and other systems;

our ability to maintain relationships with our suppliers of railcar components;

the cost of complying with environmental laws and regulations; and

various covenants in the agreements governing our indebtedness that limit our management's discretion in the operation of our businesses.

Our actual results could be different from the results described in or anticipated by our forward-looking statements due to the inherent uncertainty of estimates, forecasts and projections and may be better or worse than anticipated. Given these uncertainties, you should not rely on forward-looking statements. Forward-looking statements represent our estimates and assumptions only as of the date that they were made. We expressly disclaim any duty to provide updates to forward-looking statements, and the estimates and assumptions associated with them, in order to reflect

changes in circumstances or expectations or the occurrence of unanticipated events except to the extent required by applicable securities laws. All of the forward-looking statements are qualified in their entirety by reference to the factors discussed under Item 1A, **Risk Factors** in our annual report on Form 10-K for the year ended December 31, 2015 filed with the Securities and Exchange Commission.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk.**

We have a \$50.0 million senior secured revolving credit facility, the proceeds of which can be used for general corporate purposes, including working capital. On an annual basis, a 1% change in the interest rate in our revolving credit facility will increase or decrease our interest expense by \$10,000 for every \$1.0 million of outstanding borrowings. As of September 30, 2016, we had \$6.0 million in outstanding letters of credit under the Revolving Credit Facility and therefore had \$44.0 million available for borrowing under the Revolving Credit Facility.

The production of railcars and our operations require substantial amounts of aluminum and steel. The cost of aluminum, steel and all other materials (including scrap metal) used in the production of our railcars represents a significant majority of our direct manufacturing costs. Our business is subject to the risk of price increases and periodic delays in the delivery of aluminum, steel and other materials, all of which are beyond our control. Any fluctuations in the price or availability of aluminum or steel, or any other material used in the production of our railcars, may have a material adverse effect on our business, results of operations or financial condition. In addition, if any of our suppliers were unable to continue its business or were to seek bankruptcy relief, the availability or price of the materials we use could be adversely affected. When market conditions permit us to do so, we negotiate contracts with our customers that allow for variable pricing to protect us against future changes in the cost of raw materials. When raw material prices increase rapidly or to levels significantly higher than normal, we may not be able to pass price increases through to our customers, which could adversely affect our operating margins and cash flows.

We are not exposed to any significant foreign currency exchange risks as our general policy is to denominate foreign sales and purchases in U.S. dollars.

---

**Table of Contents**

**Item 4. Controls and Procedures.**

**Evaluation of Disclosure Controls and Procedures**

Under the supervision and with the participation of our Chief Executive Officer and Principal Financial Officer, our management evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act)), as of the end of the period covered by this quarterly report on Form 10-Q (the Evaluation Date). Based upon that evaluation, our Chief Executive Officer and Principal Financial Officer concluded that, as of the Evaluation Date, our disclosure controls and procedures are effective to ensure that information required to be disclosed in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms.

**Changes in Internal Control Over Financial Reporting**

There has been no change in our internal control over financial reporting during the last fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**PART II OTHER INFORMATION**

**Item 1. Legal Proceedings.**

The Company is involved in various warranty and repair claims and, in certain cases, related pending and threatened legal proceedings with its customers in the normal course of business. In the opinion of management, the Company's potential losses in excess of the accrued warranty and legal provisions, if any, are not expected to be material to the Company's consolidated financial condition, results of operations or cash flows.

On April 17, 2015 and September 30, 2015, National Steel Car Limited (NSC) filed complaints for Patent Infringement against the Company in the United States District Court for the Northern District of Illinois (Eastern Division) in Chicago, Illinois. The complaints assert five United States patents against certain aggregate gondola freight cars sold to certain customers. The complaints seek injunctive relief and an unspecified amount of damages. On January 29, 2016, NSC amended the complaints, alleging that 18 offers to sell made by the Company also infringed NSC's patents. The Company filed its answer to NSC's amended complaint on February 16, 2016, responding to NSC's newly raised allegations and adding new affirmative defenses as well as counterclaims for non-infringement and invalidity. The Company also filed *Inter Partes* Review (IPR) petitions in March 2016 with the U.S. Patent and Trademark Office's Patent Trial and Appeal Board (PTAB) for two of the five asserted patents. In June 2015, the parties began conducting the first phase of fact discovery, which concluded on August 9, 2016. On September 26 and 28, 2016, the PTAB granted IPR petitions and instituted trials on all asserted claims for both patents. Both trials are expected to conclude on or before September 30, 2017. The Company recently filed a motion to stay the district court litigation in order to allow the IPR trials to run their course. The Company believes that the complaints are without merit and intends to vigorously defend against the allegations. While the ultimate outcome of these proceedings cannot be determined at this time, it is the opinion of management that the resolution of these actions will not have a material adverse effect on the Company's financial position, results of operations or cash flows.

In addition to the foregoing, we are involved in certain other pending and threatened legal proceedings, including commercial disputes and workers' compensation and employee matters arising out of the conduct of our business. While the ultimate outcome of these other legal proceedings cannot be determined at this time, it is the opinion of management that the resolution of these other actions will not have a material adverse effect on our financial

condition, results of operations or cash flows.

**Table of Contents**

**Item 1A. Risk Factors.**

There have been no material changes from the risk factors previously disclosed in Item 1A of our 2015 annual report on Form 10-K.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

None.

**Item 3. Defaults Upon Senior Securities.**

None.

**Item 4. Mine Safety Disclosures.**

Not applicable.

**Item 5. Other Information.**

None

**Item 6. Exhibits.**

(a) Exhibits filed as part of this Form 10-Q:

31.1	Certification of Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32	Certification of Principal Executive Officer and Principal Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**FREIGHTCAR AMERICA, INC.**

Date: November 1, 2016

By: /s/ JOSEPH E. MCNEELY  
Joseph E. McNeely, President and Chief Executive Officer

(Principal Executive Officer)

By: /s/ MATTHEW S. KOHNKE  
Matthew S. Kohnke, Vice President, Finance, Chief Financial Officer and Treasurer (Principal Financial Officer)

By: /s/ JOSEPH J. MALIEKEL  
Joseph J. Maliekel, Vice President and Corporate Controller (Principal Accounting Officer)

---

**Table of Contents****EXHIBIT INDEX****Exhibit**

<b>Number</b>	<b>Description</b>
<b>31.1</b>	Certification of Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
<b>31.2</b>	Certification of Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
<b>32</b>	Certification of Principal Executive Officer and Principal Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
<b>101.INS</b>	XBRL Instance Document
<b>101.SCH</b>	XBRL Taxonomy Extension Schema Document
<b>101.CAL</b>	XBRL Taxonomy Extension Calculation Linkbase Document
<b>101.DEF</b>	XBRL Taxonomy Extension Definition Linkbase Document
<b>101.LAB</b>	XBRL Taxonomy Extension Label Linkbase Document
<b>101.PRE</b>	XBRL Taxonomy Extension Presentation Linkbase Document