

TJX COMPANIES INC /DE/  
Form 10-Q  
December 01, 2015

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**WASHINGTON, DC 20549**

**FORM 10-Q**

**(mark one)**

☒ **Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
**For the quarterly period ended October 31, 2015**

**OR**

☐ **Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission file number 1-4908**

**The TJX Companies, Inc.**

**(Exact name of registrant as specified in its charter)**

**Delaware**  
**(State or other jurisdiction of**

**04-2207613**  
**(I.R.S. Employer**

**incorporation or organization)**

**Identification No.)**

**770 Cochituate Road Framingham, Massachusetts**  
**(Address of principal executive offices)**

**01701**  
**(Zip Code)**

**(508) 390-1000**

**(Registrant's telephone number, including area code)**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES ☒ NO ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES ☒ NO ☐

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Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer ☒

Accelerated Filer ☐

Non-Accelerated Filer ☐ (Do not check if a smaller reporting company)

Smaller Reporting Company ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES ☐ NO ☒

The number of shares of registrant's common stock outstanding as of October 31, 2015: 669,529,129

**PART I - FINANCIAL INFORMATION****Item 1. Financial Statements.****THE TJX COMPANIES, INC.****CONSOLIDATED STATEMENTS OF INCOME****(UNAUDITED)****IN THOUSANDS EXCEPT PER SHARE AMOUNTS**

|   | Thirteen Weeks Ended |                     |
|---|----------------------|---------------------|
|   | October 31,<br>2015  | November 1,<br>2014 |
| Net sales   | \$ 7,753,495         | \$ 7,366,066        |
| Cost of sales, including buying and occupancy costs | 5,506,899            | 5,203,629           |
| Selling, general and administrative expenses        | 1,292,401            | 1,193,297           |
| Interest expense, net                               | 13,005               | 10,040              |
| Income before provision for income taxes            | 941,190              | 959,100             |
| Provision for income taxes                          | 353,934              | 364,143             |
| Net income  | \$ 587,256           | \$ 594,957          |
| Basic earnings per share:                           |                      |                     |
| Net income  | \$ 0.88              | \$ 0.86             |
| Weighted average common shares basic                | 671,154              | 690,183             |
| Diluted earnings per share:                         |                      |                     |
| Net income  | \$ 0.86              | \$ 0.85             |
| Weighted average common shares diluted              | 680,844              | 701,005             |
| Cash dividends declared per share                   | \$ 0.210             | \$ 0.175            |

The accompanying notes are an integral part of the unaudited consolidated financial statements.

## THE TJX COMPANIES, INC.

## CONSOLIDATED STATEMENTS OF INCOME

(UNAUDITED)

IN THOUSANDS EXCEPT PER SHARE AMOUNTS

|   | Thirty-Nine Weeks Ended |                     |
|---|-------------------------|---------------------|
|   | October 31,<br>2015     | November 1,<br>2014 |
| Net sales   | \$ 21,982,863           | \$ 20,774,454       |
| Cost of sales, including buying and occupancy costs | 15,646,331              | 14,817,485          |
| Selling, general and administrative expenses        | 3,708,596               | 3,389,105           |
| Loss on early extinguishment of debt                |                         | 16,830              |
| Interest expense, net                               | 35,437                  | 30,785              |
| Income before provision for income taxes            | 2,592,499               | 2,520,249           |
| Provision for income taxes                          | 981,307                 | 953,351             |
| Net income  | \$ 1,611,192            | \$ 1,566,898        |
| Basic earnings per share:                           |                         |                     |
| Net income  | \$ 2.38                 | \$ 2.25             |
| Weighted average common shares basic                | 676,220                 | 695,142             |
| Diluted earnings per share:                         |                         |                     |
| Net income  | \$ 2.35                 | \$ 2.22             |
| Weighted average common shares diluted              | 686,072                 | 706,122             |
| Cash dividends declared per share                   | \$ 0.630                | \$ 0.525            |

The accompanying notes are an integral part of the unaudited consolidated financial statements.

## THE TJX COMPANIES, INC.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(UNAUDITED)

IN THOUSANDS

|  | Thirteen Weeks Ended    |                     |
|--|-------------------------|---------------------|
|  | October 31,<br>2015     | November 1,<br>2014 |
| Net income   | \$ 587,256              | \$ 594,957          |
| Additions to other comprehensive income:   |                         |                     |
| Foreign currency translation adjustments, net of related tax provision of \$727 in fiscal 2016 and benefit of \$14,275 in fiscal 2015            | (12,859)                | (79,552)            |
| Reclassifications from other comprehensive income to net income:   |                         |                     |
| Amortization of prior service cost and deferred gains/losses, net of related tax provision of \$2,935 in fiscal 2016 and \$1,604 in fiscal 2015  | 4,460                   | 2,406               |
| Amortization of loss on cash flow hedge, net of related tax provision of \$112 in fiscal 2016 and \$113 in fiscal 2015                           | 171                     | 170                 |
| Other comprehensive income (loss), net of tax  | (8,228)                 | (76,976)            |
| Total comprehensive income   | \$ 579,028              | \$ 517,981          |
|  |                         |                     |
|  | Thirty-Nine Weeks Ended |                     |
|  | October<br>31,<br>2015  | November 1,<br>2014 |
| Net income   | \$ 1,611,192            | \$ 1,566,898        |
| Additions to other comprehensive income:   |                         |                     |
| Foreign currency translation adjustments, net of related tax benefit of \$12,306 in fiscal 2016 and \$6,056 in fiscal 2015                       | (6,695)                 | (46,102)            |
| Loss on cash flow hedge, net of related tax benefit of \$3,175 in fiscal 2015  |                         | (4,762)             |
| Reclassifications from other comprehensive income to net income:   |                         |                     |
| Amortization of prior service cost and deferred gains/losses, net of related tax provision of \$10,126 in fiscal 2016 and \$3,761 in fiscal 2015 | 15,392                  | 5,642               |
| Amortization of loss on cash flow hedge, net of related tax provision of \$337 in fiscal 2016 and \$189 in fiscal 2015                           | 513                     | 283                 |
| Other comprehensive income (loss), net of tax  | 9,210                   | (44,939)            |
| Total comprehensive income   | \$ 1,620,402            | \$ 1,521,959        |

The accompanying notes are an integral part of the unaudited consolidated financial statements.



## THE TJX COMPANIES, INC.

## CONSOLIDATED BALANCE SHEETS

(UNAUDITED)

IN THOUSANDS, EXCEPT SHARE DATA

|  | October 31,<br>2015  | January 31,<br>2015  | November 1,<br>2014  |
|--|----------------------|----------------------|----------------------|
| <b>ASSETS</b>  |                      |                      |                      |
| Current assets:                                      |                      |                      |                      |
| Cash and cash equivalents                            | \$ 1,723,336         | \$ 2,493,775         | \$ 2,153,625         |
| Short-term investments                               | 399,714              | 282,623              | 277,225              |
| Accounts receivable, net                             | 273,856              | 213,824              | 260,940              |
| Merchandise inventories                              | 4,441,989            | 3,217,923            | 3,958,648            |
| Prepaid expenses and other current assets            | 372,509              | 356,824              | 381,241              |
| Federal, state, and foreign income taxes recoverable | 15,878               | 12,475               |                      |
| Current deferred income taxes, net                   | 120,875              | 137,617              | 122,943              |
| Total current assets                                 | 7,348,157            | 6,715,061            | 7,154,622            |
| Property at cost:                                    |                      |                      |                      |
| Land and buildings                                   | 917,651              | 888,580              | 808,356              |
| Leasehold costs and improvements                     | 2,950,635            | 2,780,932            | 2,836,059            |
| Furniture, fixtures and equipment                    | 5,056,946            | 4,671,029            | 4,652,208            |
| Total property at cost                               | 8,925,232            | 8,340,541            | 8,296,623            |
| Less accumulated depreciation and amortization       | 4,858,245            | 4,472,176            | 4,446,819            |
| Net property at cost                                 | 4,066,987            | 3,868,365            | 3,849,804            |
| Non-current deferred income taxes, net               | 19,901               | 24,546               | 25,800               |
| Other assets   | 215,330              | 210,539              | 251,084              |
| Goodwill and tradename, net of amortization          | 342,058              | 309,870              | 310,738              |
| <b>TOTAL ASSETS</b>                                  | <b>\$ 11,992,433</b> | <b>\$ 11,128,381</b> | <b>\$ 11,592,048</b> |
| <b>LIABILITIES</b>                                   |                      |                      |                      |
| Current liabilities:                                 |                      |                      |                      |
| Accounts payable                                     | \$ 2,696,601         | \$ 2,007,511         | \$ 2,554,416         |
| Accrued expenses and other current liabilities       | 1,957,389            | 1,796,122            | 1,787,225            |
| Federal, state and foreign income taxes payable      | 76,088               | 126,001              | 47,941               |
| Total current liabilities                            | 4,730,078            | 3,929,634            | 4,389,582            |
| Other long-term liabilities                          | 907,093              | 888,137              | 741,097              |
| Non-current deferred income taxes, net               | 380,794              | 422,516              | 463,744              |



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|   |                      |                      |                      |
|---|----------------------|----------------------|----------------------|
| Long-term debt  | 1,624,007            | 1,623,864            | 1,623,817            |
| Commitments and contingencies   |                      |                      |                      |
| <b><u>SHAREHOLDERS' EQUITY</u></b>  |                      |                      |                      |
| Common stock, authorized 1,200,000,000 shares, par value \$1, issued and outstanding 669,529,129; 684,733,200 and 688,900,341, respectively | 669,529              | 684,733              | 688,900              |
| Additional paid-in capital  |                      |                      |                      |
| Accumulated other comprehensive income (loss)   | (545,175)            | (554,385)            | (244,471)            |
| Retained earnings   | 4,226,107            | 4,133,882            | 3,929,379            |
| Total shareholders' equity  | 4,350,461            | 4,264,230            | 4,373,808            |
| <b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>   | <b>\$ 11,992,433</b> | <b>\$ 11,128,381</b> | <b>\$ 11,592,048</b> |

The accompanying notes are an integral part of the unaudited consolidated financial statements.

## THE TJX COMPANIES, INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(UNAUDITED)

IN THOUSANDS

|   | Thirty-Nine Weeks Ended<br>October 31,<br>2015 | November 1,<br>2014 |
|---|--|---------------------|
| Cash flows from operating activities:   |  |                     |
| Net income  | \$ 1,611,192                                   | \$ 1,566,898        |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |                     |
| Depreciation and amortization   | 453,706  | 438,162             |
| Loss on property disposals and impairment charges                                 | 2,096  | 2,690               |
| Deferred income tax (benefit) provision   | (39,875)                                       | 7,527               |
| Share-based compensation  | 71,063   | 67,671              |
| Excess tax benefits from share-based compensation                                 | (54,294)                                       | (59,998)            |
| Loss on early extinguishment of debt  |  | 16,830              |
| Changes in assets and liabilities:  |  |                     |
| (Increase) in accounts receivable   | (60,172)                                       | (52,695)            |
| (Increase) in merchandise inventories   | (1,197,845)                                    | (1,019,406)         |
| (Increase) in taxes recoverable   | (3,403)  |                     |
| (Increase) in prepaid expenses and other current assets                           | (41,293)                                       | (34,665)            |
| Increase in accounts payable  | 677,227  | 799,785             |
| Increase in accrued expenses and other liabilities                                | 201,630  | 52,515              |
| Increase in income taxes payable  | 5,022  | 42,976              |
| Other   | 31,510   | (2,749)             |
| Net cash provided by operating activities   | 1,656,564                                      | 1,825,541           |
| Cash flows from investing activities:   |  |                     |
| Property additions  | (650,667)                                      | (705,899)           |
| Purchase of investments   | (642,685)                                      | (315,775)           |
| Sales and maturities of investments   | 501,618  | 314,649             |
| Acquisition of Trade Secret   | (57,104)                                       |                     |
| Net cash (used in) investing activities   | (848,838)                                      | (707,025)           |
| Cash flows from financing activities:   |  |                     |
| Proceeds from issuance of long-term debt  |  | 749,475             |
| Cash payments for extinguishment of debt  |  | (416,357)           |
| Cash payments for repurchase of common stock                                      | (1,296,104)                                    | (1,214,209)         |
| Cash payments for debt issuance expenses  |  | (6,185)             |
| Cash payments for rate lock agreement   |  | (7,937)             |
| Proceeds from issuance of common stock  | 81,377   | 90,329              |
| Excess tax benefits from share-based compensation                                 | 54,294   | 59,998              |

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|  |              |              |
|--|--------------|--------------|
| Cash dividends paid                                  | (404,094)    | (345,698)    |
| Net cash (used in) financing activities              | (1,564,527)  | (1,090,584)  |
| Effect of exchange rate changes on cash              | (13,638)     | (24,053)     |
| Net (decrease) increase in cash and cash equivalents | (770,439)    | 3,879        |
| Cash and cash equivalents at beginning of year       | 2,493,775    | 2,149,746    |
| Cash and cash equivalents at end of period           | \$ 1,723,336 | \$ 2,153,625 |

The accompanying notes are an integral part of the unaudited consolidated financial statements.

## THE TJX COMPANIES, INC.

## CONSOLIDATED STATEMENT OF SHAREHOLDERS EQUITY

(UNAUDITED)

IN THOUSANDS

|  | Common Stock |                     | Accumulated<br>Other<br>Comprehensive<br>Income<br>(Loss) |              | Retained<br>Earnings | Total        |
|--|--------------|---------------------|---|--------------|----------------------|--------------|
|  | Shares       | Par<br>Value<br>\$1 | Additional<br>Paid-In<br>Capital                          |              |                      |              |
| Balance, January 31, 2015  | 684,733      | \$ 684,733          | \$  | \$ (554,385) | \$ 4,133,882         | \$ 4,264,230 |
| Net income   |              |                     |   |              | 1,611,192            | 1,611,192    |
| Other comprehensive income<br>(loss), net of tax                                 |              |                     |   | 9,210        |                      | 9,210        |
| Cash dividends declared on<br>common stock                                       |              |                     |   |              | (425,141)            | (425,141)    |
| Recognition of share-based<br>compensation                                       |              |                     | 71,063  |              |                      | 71,063       |
| Issuance of common stock<br>under Stock Incentive Plan and<br>related tax effect | 3,700        | 3,700               | 112,311   |              |                      | 116,011      |
| Common stock repurchased   | (18,904)     | (18,904)            | (183,374)   |              | (1,093,826)          | (1,296,104)  |
| Balance, October 31, 2015  | 669,529      | \$ 669,529          | \$  | \$ (545,175) | \$ 4,226,107         | \$ 4,350,461 |

The accompanying notes are an integral part of the unaudited consolidated financial statements.

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THE TJX COMPANIES, INC.

NOTES TO CONSOLIDATED INTERIM FINANCIAL STATEMENTS

**Note A. Summary of Significant Accounting Policies**

*Basis of Presentation:* The consolidated interim financial statements are unaudited and, in the opinion of management, reflect all normal recurring adjustments, accruals and deferrals among periods required to match costs properly with the related revenue or activity, considered necessary by The TJX Companies, Inc. (together with its subsidiaries, "TJX") for a fair statement of its financial statements for the periods reported, all in conformity with accounting principles generally accepted in the United States of America ("GAAP") consistently applied. The consolidated interim financial statements should be read in conjunction with the audited consolidated financial statements, including the related notes, contained in TJX's Annual Report on Form 10-K for the fiscal year ended January 31, 2015 ("fiscal 2015").

These interim results are not necessarily indicative of results for the full fiscal year, because TJX's business, in common with the businesses of retailers generally, is subject to seasonal influences, with higher levels of sales and income generally realized in the second half of the year.

The January 31, 2015 balance sheet data was derived from audited financial statements, but does not include all disclosures required by GAAP.

*Fiscal Year:* TJX's fiscal year ends on the Saturday nearest to the last day of January of each year. The current fiscal year ends January 30, 2016 ("fiscal 2016") and is a 52-week fiscal year. Fiscal 2015 was also a 52-week fiscal year.

*Share-Based Compensation:* TJX accounts for share-based compensation by estimating the fair value of each award on the date of grant. TJX uses the Black-Scholes option pricing model for stock options awarded and uses the market price on the grant date for performance-based restricted stock awards. Total share-based compensation expense was \$27.3 million for the quarter ended October 31, 2015 and \$25.7 million for the quarter ended November 1, 2014. Total share-based compensation expense was \$71.1 million for the nine months ended October 31, 2015 and \$67.7 million for the nine months ended November 1, 2014. These amounts include stock option expense as well as restricted and deferred stock amortization. There were options to purchase 1.5 million shares of common stock exercised during the quarter ended October 31, 2015 and options to purchase 3.6 million shares of common stock exercised during the nine months ended October 31, 2015. There were options outstanding to purchase 30.3 million shares of common stock as of October 31, 2015. As of October 31, 2015, there was \$141.1 million of total unrecognized compensation cost related to nonvested share-based compensation arrangements granted under TJX's stock incentive plan.

*Cash and Cash Equivalents:* TJX generally considers highly liquid investments with a maturity of 90 days or less at the date of purchase to be cash equivalents. As of October 31, 2015, TJX's cash and cash equivalents held by its foreign subsidiaries were \$1,072.5 million, of which \$297.9 million was held in countries where TJX has the intention to reinvest any undistributed earnings indefinitely.

*Investments:* Investments with maturities greater than 90 days but less than one year at the date of purchase are included in short-term investments. These investments are classified as trading securities and are stated at fair value. Investments are classified as either short- or long-term based on their original maturities. TJX's investments are primarily high-grade commercial paper, institutional money market funds and time deposits with major banks.

*Merchandise Inventories:* Inventories are stated at the lower of cost or market. TJX uses the retail method for valuing inventories at all of its divisions, except at Sierra Trading Post ("STP"). TJX utilizes a permanent markdown strategy and lowers the cost value of the inventory that is subject to markdown at the time the retail prices are lowered in the stores. TJX accrues for inventory obligations at the time inventory is shipped. As a result, merchandise inventories on

TJX's balance sheet include an accrual for in-transit inventory of \$816.6 million at October 31, 2015, \$495.2 million at January 31, 2015 and \$661.1 million at November 1, 2014. Comparable amounts were reflected in accounts payable at those dates.

*Leases:* Construction of TJX Canada's new home office in Canada has been completed and TJX is precluded from derecognizing the asset due to continuing involvement beyond a normal leaseback. Therefore, the lease is accounted for as a financing transaction and the asset and related financing obligation recorded at January 31, 2015 remain on the consolidated balance sheet at October 31, 2015.

*New Accounting Standards:* In May 2014, a pronouncement was issued that creates common revenue recognition guidance for U.S. GAAP and International Financial Reporting Standards. The new guidance supersedes most preexisting revenue recognition guidance. The core principle of the guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The new standard was originally scheduled to be effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period. In April 2015, the Financial Accounting Standards Board proposed an update to this rule which would defer its effective date for one year. The proposed update stipulates the new standard would be effective for annual reporting periods beginning after December 15, 2017, and interim periods therein, with an option to adopt the standard on the originally scheduled effective date. The standard shall be applied either retrospectively to each period presented or as a cumulative-effect adjustment as of the date of adoption. For TJX, the standard will be effective in the first quarter of the fiscal year ending January 26, 2019. TJX is currently evaluating the impact of the new pronouncement on its consolidated financial statements.

In April 2015, a pronouncement was issued that allows employers with fiscal year ends that do not coincide with a calendar month end to make an accounting policy election to measure defined benefit plan assets and obligations as of the end of the month closest to their fiscal year end. This update is effective for interim and annual reporting periods beginning after December 15, 2015. TJX does not expect this new guidance to have a material impact on our consolidated financial statements.

In April 2015, a pronouncement was issued that requires debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability, consistent with debt discounts. The guidance is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2015. For TJX, the standard will be effective in the first quarter of fiscal 2017. TJX does not expect this new guidance to have a material impact on our consolidated financial statements.

In September 2015, a pronouncement was issued that eliminates the requirement to restate prior period financial statements for measurement period adjustments following a business combination. The guidance requires that the cumulative impact of a measurement period adjustment be recognized in the reporting period in which the adjustment is identified. The portion of the adjustment which relates to a prior period should either be presented separately on the face of the income statement or disclosed in the notes. The guidance is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2015, with early adoption permitted. The guidance is to be applied prospectively to adjustments to provisional amounts that occur after the effective date. TJX does not expect this new guidance to have a material impact on our consolidated financial statements.

*Revisions:* The cash flow impact of purchases and sales of investments designed to meet obligations under TJX's Executive Savings Plan of approximately \$13.2 million in the November 1, 2014 statement of cash flows has been adjusted to correct the presentation from Other, in operating activity, to Purchase of investments or Sales and maturities of investments in cash flows from investing activity. These revisions to the statement of cash flows represent errors that are not deemed to be material, individually or in the aggregate, to the prior period financial statements.

**Note B. Acquisition of Trade Secret**

On October 24, 2015, TJX purchased Trade Secret, an off-price retailer that operates 35 stores in Australia, for approximately AUD\$80 million (US\$57 million), which is subject to customary post-closing adjustments. As of October 31, 2015, the Company had not completed its valuation of fair value of the business acquired and no amounts were allocated to identifiable intangible assets or favorable or unfavorable contracts for purposes of the preliminary allocation. The purchase price was allocated to tangible assets and liabilities and goodwill. The Company currently anticipates finalizing its valuation and the allocation of the purchase price, along with required retrospective adjustments, if any, within a year.

The following table presents the preliminary allocation of the purchase price to the assets and liabilities acquired:

|                          |           |
|--------------------------|-----------|
| Current assets           | \$ 27,346 |
| Property and equipment   | 9,636     |
| Goodwill                 | 34,158    |
| Less Liabilities assumed | (14,036)  |
| Net assets acquired      | \$ 57,104 |

In addition, due to immateriality, we have not reflected any operating results of Trade Secret in our third quarter report. The operating results of Trade Secret following the acquisition date will be reflected in our fourth quarter results and for segment reporting will be combined with our operations in Europe.

**Note C. Reserves Related to Former Operations**

*Reserves Related to Former Operations:* TJX has a reserve for its estimate of future obligations related to former business operations that TJX has either closed or sold. The reserve activity is presented below:

| In thousands   | Thirty-Nine Weeks Ended |                     |
|--|-------------------------|---------------------|
|  | October 31,<br>2015     | November 1,<br>2014 |
| Balance at beginning of year                                 | \$ 14,574               | \$ 31,363           |
| Additions (reductions) to the reserve charged to net income: |                         |                     |
| Adjustments to lease-related obligations                     |                         | (10,313)            |
| Interest accretion   |                         | 470                 |
| Charges against the reserve:                                 |                         |                     |
| Lease-related obligations                                    | (1,595)                 | (4,267)             |
| Other  | (428)                   | (77)                |
| Balance at end of period                                     | \$ 12,551               | \$ 17,176           |

The lease-related obligations included in the reserve reflect TJX's estimation of lease costs, net of estimated assignee/subtenant income, and the cost of probable claims against TJX for liability, as an original lessee and/or guarantor of the leases of former TJX businesses, after mitigation of the number and cost of these lease obligations. During the first nine months of fiscal 2015, TJX decreased this reserve by \$10.3 million to reflect a change in the



Company's estimate of the subtenant income. The actual net cost of these lease-related obligations may differ from TJX's estimate. TJX estimates that the majority of the former operations reserve will be paid in the next two years. The actual timing of cash outflows will vary depending on how the remaining lease obligations are actually settled.

TJX may also be contingently liable on up to 10 leases of former TJX businesses, in addition to leases included in the reserve. The reserve for former operations does not reflect these leases because TJX believes that the likelihood of future liability to TJX is remote.

**Note D. Accumulated Other Comprehensive Income (Loss)**

Amounts included in accumulated other comprehensive income (loss) are recorded net of the related income tax effects. The following table details the changes in accumulated other comprehensive income (loss) for the related periods:

| In thousands  | Foreign<br>Currency<br>Translation | Deferred<br>Benefit Costs | Cash Flow<br>Hedge on<br>Debt | Accumulated<br>Other<br>Comprehensive<br>Income<br>(Loss) |
|---|------------------------------------|---------------------------|-------------------------------|---|
| <b>Balance, January 31, 2015</b>  | \$ (295,269)                       | \$ (254,806)              | \$ (4,310)                    | \$ (554,385)  |
| Foreign currency translation adjustments<br>(net of taxes of \$12,306)                        | (6,695)                            |                           |                               | (6,695)   |
| Amortization of prior service cost and<br>deferred gains/losses (net of taxes of<br>\$10,126) |                                    | 15,392                    |                               | 15,392  |
| Amortization of loss on cash flow hedge<br>(net of taxes of \$337)                            |                                    |                           | 513                           | 513   |
| <b>Balance, October 31, 2015</b>  | \$ (301,964)                       | \$ (239,414)              | \$ (3,797)                    | \$ (545,175)  |

**Note E. Capital Stock and Earnings per Share**

*Capital Stock:* TJX repurchased and retired 6.4 million shares of its common stock at a cost of \$458.8 million during the quarter ended October 31, 2015, on a trade date basis. During the nine months ended October 31, 2015, TJX repurchased and retired 19.1 million shares of its common stock at a cost of \$1.3 billion, on a trade date basis. TJX reflects stock repurchases in its financial statements on a settlement date or cash basis. TJX had cash expenditures under repurchase programs of \$1.3 billion for the nine months ended October 31, 2015 and \$1.2 billion for the nine months ended November 1, 2014.

In February 2014, TJX announced that its Board of Directors had approved a stock repurchase program that authorized the repurchase of up to an additional \$2.0 billion of TJX common stock from time to time. Under this program, on a trade date basis through October 31, 2015, TJX repurchased 29.9 million shares of common stock at a cost of \$2.0 billion. At October 31, 2015, \$0.4 million remained available for purchase under this program.

In February 2015, TJX announced that its Board of Directors had approved another stock repurchase program that authorized the repurchase of up to an additional \$2.0 billion of TJX common stock from time to time, all of which remained available at October 31, 2015.

All shares repurchased under the stock repurchase programs have been retired.

TJX has five million shares of authorized but unissued preferred stock, \$1 par value.

*Earnings per share:* The following schedule presents the calculation of basic and diluted earnings per share ( EPS ) for net income:

| In thousands, except per share data                           | Thirteen Weeks Ended    |                        |
|---|-------------------------|------------------------|
|   | October 31,<br>2015     | November 1,<br>2014    |
| <i>Basic earnings per share</i>                               |                         |                        |
| Net income  | \$ 587,256              | \$ 594,957             |
| Weighted average common shares outstanding for basic EPS      | 671,154                 | 690,183                |
| Basic earnings per share                                      | \$ 0.88                 | \$ 0.86                |
| <i>Diluted earnings per share</i>                             |                         |                        |
| Net income  | \$ 587,256              | \$ 594,957             |
| Shares for basic and diluted earnings per share calculations: |                         |                        |
| Weighted average common shares outstanding for basic EPS      | 671,154                 | 690,183                |
| Assumed exercise/vesting of:                                  |                         |                        |
| Stock options and awards                                      | 9,690                   | 10,822                 |
| Weighted average common shares outstanding for diluted EPS    | 680,844                 | 701,005                |
| Diluted earnings per share                                    | \$ 0.86                 | \$ 0.85                |
| In thousands, except per share data                           | Thirty-Nine Weeks Ended |                        |
|   | October<br>31,<br>2015  | November<br>1,<br>2014 |
| <i>Basic earnings per share</i>                               |                         |                        |
| Net income  | \$ 1,611,192            | \$ 1,566,898           |
| Weighted average common shares outstanding for basic EPS      | 676,220                 | 695,142                |
| Basic earnings per share                                      | \$ 2.38                 | \$ 2.25                |
| <i>Diluted earnings per share</i>                             |                         |                        |
| Net income  | \$ 1,611,192            | \$ 1,566,898           |
| Shares for basic and diluted earnings per share calculations: |                         |                        |
| Weighted average common shares outstanding for basic EPS      | 676,220                 | 695,142                |
| Assumed exercise/vesting of:                                  |                         |                        |
| Stock options and awards                                      | 9,852                   | 10,980                 |
| Weighted average common shares outstanding for diluted EPS    | 686,072                 | 706,122                |

|                            |    |      |    |      |
|----------------------------|----|------|----|------|
| Diluted earnings per share | \$ | 2.35 | \$ | 2.22 |
|----------------------------|----|------|----|------|

The weighted average common shares for the diluted earnings per share calculation exclude the impact of outstanding stock options if the assumed proceeds per share of the option is in excess of the related fiscal period's average price of TJX's common stock. Such options are excluded because they would have an antidilutive effect. There were 4.2 million options excluded for the thirteen weeks and thirty-nine weeks ended October 31, 2015. There were 8.9 million such options excluded for the thirteen weeks and thirty-nine weeks ended November 1, 2014.

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**Note F. Financial Instruments**

As a result of its operating and financing activities, TJX is exposed to market risks from changes in interest and foreign currency exchange rates and fuel costs. These market risks may adversely affect TJX's operating results and financial position. When and to the extent deemed appropriate, TJX seeks to minimize risk from changes in interest and foreign currency exchange rates and fuel costs through the use of derivative financial instruments. TJX does not use derivative financial instruments for trading or other speculative purposes and does not use any leveraged derivative financial instruments. TJX recognizes all derivative instruments as either assets or liabilities in the statements of financial position and measures those instruments at fair value. The fair values of the derivatives are classified as assets or liabilities, current or non-current, based upon valuation results and settlement dates of the individual contracts. Changes to the fair value of derivative contracts that do not qualify for hedge accounting are reported in earnings in the period of the change. For derivatives that qualify for hedge accounting, changes in the fair value of the derivatives are either recorded in shareholders' equity as a component of other comprehensive income or are recognized currently in earnings, along with an offsetting adjustment against the basis of the item being hedged. TJX does not hedge its net investments in foreign subsidiaries.

*Diesel Fuel Contracts:* TJX hedges portions of its estimated notional diesel requirements based on the diesel fuel expected to be consumed by independent freight carriers transporting TJX's inventory. Independent freight carriers transporting TJX's inventory charge TJX a mileage surcharge based on the price of diesel fuel. The hedge agreements are designed to mitigate the volatility of diesel fuel pricing (and the resulting per mile surcharges payable by TJX) by setting a fixed price per gallon for the period being hedged. During fiscal 2015 and the first nine months of fiscal 2016, TJX entered into agreements to hedge a portion of its estimated notional diesel requirements for fiscal 2016. In addition, during fiscal 2016, TJX entered into agreements to hedge a portion of its estimated notional diesel requirements for the first nine months of the fiscal year ending January 28, 2017 (fiscal 2017). The hedge agreements outstanding at October 31, 2015 relate to approximately 58% of TJX's estimated notional diesel requirements for the remainder of fiscal 2016 and approximately 39% of TJX's estimated notional diesel requirements for the first nine months of the fiscal 2017. These diesel fuel hedge agreements will settle throughout the remainder of fiscal 2016 and the first ten months of fiscal 2017. TJX elected not to apply hedge accounting rules to these contracts.

*Foreign Currency Contracts:* TJX enters into forward foreign currency exchange contracts to obtain economic hedges on portions of merchandise purchases made and anticipated to be made by TJX Europe (United Kingdom, Ireland, Germany, Poland, Austria and the Netherlands), TJX Canada (Canada), Marmaxx (U.S.) and HomeGoods (U.S.) in currencies other than their respective functional currencies. These contracts typically have a term of twelve months or less. The contracts outstanding at October 31, 2015 cover a portion of such actual and anticipated merchandise purchases throughout the remainder of fiscal 2016 and the first two quarters of fiscal 2017. TJX elected not to apply hedge accounting rules to these contracts.

TJX also enters into derivative contracts, generally designated as fair value hedges, to hedge intercompany debt and intercompany interest payable. The changes in fair value of these contracts are recorded in selling, general and administrative expenses and are offset by marking the underlying item to fair value in the same period. Upon settlement, the realized gains and losses on these contracts are offset by the realized gains and losses of the underlying item in selling, general and administrative expenses.

The following is a summary of TJX's derivative financial instruments, related fair value and balance sheet classification at October 31, 2015:

|   |                                  |         |                                  |                       |                             | Current                           |                    | Net Fair Value in U.S.\$ at October 31, 2015 |
|---|----------------------------------|---------|----------------------------------|-----------------------|-----------------------------|-----------------------------------|--------------------|--|
| In thousands  | Pay                              |         | Receive                          | Blended Contract Rate | Balance Sheet Location      | Current Asset U.S.\$              | (Liability) U.S.\$ |  |
| Fair value hedges:  |                                  |         |                                  |                       |                             |                                   |                    |  |
| Intercompany balances, primarily debt and related interest  |                                  |         |                                  |                       |                             |                                   |                    |  |
|   |                                  |         |                                  |                       | Prepaid Exp / (Accrued Exp) |                                   |                    |  |
|   | zł                               | 87,073  | C\$                              | 29,560                | 0.3395                      | \$ 270                            | \$ (198)           | \$ 72  |
|   | zł                               | 35,000  | £                                | 6,279                 | 0.1794                      | Prepaid Exp 635                   |                    | 635  |
|   |                                  | 45,000  | £                                | 33,294                | 0.7399                      | Prepaid Exp 1,726                 |                    | 1,726  |
|   |                                  | 19,850  | U.S.\$                           | 22,647                | 1.1409                      | Prepaid Exp 762                   |                    | 762  |
|   | U.S.\$                           | 83,400  | £                                | 55,000                | 0.6595                      | Prepaid Exp 1,424                 |                    | 1,424  |
| Economic hedges for which hedge accounting was not elected: |                                  |         |                                  |                       |                             |                                   |                    |  |
| Diesel contracts  | Fixed on 975K 3.0M gal per month |         | Float on 975K 3.0M gal per month |                       | N/A                         | (Accrued Exp)                     | (10,437)           | (10,437)                                     |
| Merchandise purchase commitments                            |                                  |         |                                  |                       |                             |                                   |                    |  |
|   | C\$                              | 530,307 | U.S.\$                           | 410,904               | 0.7748                      | Prepaid Exp / (Accrued Exp) 6,470 | (906)              | 5,564  |
|   | C\$                              | 18,574  |                                  | 12,700                | 0.6838                      | Prepaid Exp / (Accrued Exp) 2     | (224)              | (222)  |
|   | £                                | 160,365 | U.S.\$                           | 247,900               | 1.5458                      | Prepaid Exp / (Accrued Exp) 1,218 | (689)              | 529  |
|   | zł                               | 213,967 | £                                | 36,670                | 0.1714                      | Prepaid Exp 1,275                 |                    | 1,275  |
|   | U.S.\$                           | 29,338  |                                  | 26,318                | 0.8971                      | Prepaid Exp / (Accrued Exp) 19    | (379)              | (360)  |
| Total fair value of financial instruments                   |                                  |         |                                  |                       |                             | \$ 13,801                         | \$ (12,833)        | \$ 968                                       |

The following is a summary of TJX's derivative financial instruments, related fair value and balance sheet classification at November 1, 2014:

| In thousands  | Pay                  | Receive              | Blended Contract Rate | Balance Sheet Location      | Current Asset U.S.\$ | Current Liability U.S.\$ | Net Fair Value in U.S.\$ at November 1, 2014 |
|---|----------------------|----------------------|-----------------------|-----------------------------|----------------------|--------------------------|--|
| Fair value hedges:  |                      |                      |                       |                             |                      |                          |  |
| Intercompany balances, primarily debt and related interest  |                      |                      |                       |                             |                      |                          |  |
| zł  | 87,073               | C\$ 30,519           | 0.3505                | Prepaid Exp                 | \$ 1,313             | \$                       | \$ 1,313                                     |
|   | 39,000               | £ 31,968             | 0.8197                | Prepaid Exp                 | 2,151                |                          | 2,151  |
|   | 44,850               | U.S.\$ 61,842        | 1.3789                | Prepaid Exp                 | 5,635                |                          | 5,635  |
| U.S.\$  | 90,309               | £ 55,000             | 0.6090                | (Accrued Exp)               |                      | (2,393)                  | (2,393)                                      |
| Economic hedges for which hedge accounting was not elected: |                      |                      |                       |                             |                      |                          |  |
| Diesel contracts  | Fixed on 390K        | Float on 390K        |                       |                             |                      |                          |  |
|   | - 1.8M gal per month | - 1.8M gal per month | N/A                   | (Accrued Exp)               |                      | (5,360)                  | (5,360)                                      |
| Merchandise purchase commitments                            |                      |                      |                       |                             |                      |                          |  |
| C\$   | 293,187              | U.S.\$ 267,020       | 0.9107                | Prepaid Exp                 | 7,060                |                          | 7,060  |
| C\$   | 7,206                | 5,000                | 0.6939                | Prepaid Exp / (Accrued Exp) | 4                    | (135)                    | (131)  |
| £   | 103,088              | U.S.\$ 168,500       | 1.6345                | Prepaid Exp / (Accrued Exp) | 3,690                | (5)                      | 3,685  |
| zł  | 151,572              | £ 28,638             | 0.1889                | Prepaid Exp                 | 992                  |                          | 992  |
| U.S.\$  | 21,525               | 16,401               | 0.7620                | (Accrued Exp)               |                      | (981)                    | (981)  |
| Total fair value of financial instruments                   |                      |                      |                       |                             | \$ 20,845            | \$ (8,874)               | \$ 11,971                                    |

Presented below is the impact of derivative financial instruments on the statements of income for the periods shown:

|   |   | Amount of Gain (Loss) Recognized<br>in Income by Derivative<br>Thirteen Weeks Ended |                  |
|---|---|---|------------------|
| Location of Gain (Loss)                                     |   |   |                  |
| Recognized in Income by                                     |   |   |                  |
| In thousands  | Derivative  | October 31, 2015  | November 1, 2014 |
| Fair value hedges:  |   |   |                  |
| Intercompany balances, primarily debt and related interest  | Selling, general and administrative expenses        | \$ (730)  | \$ 1,842         |
| Economic hedges for which hedge accounting was not elected: |   |   |                  |
| Diesel fuel contracts                                       | Cost of sales, including buying and occupancy costs | (2,405)   | (5,614)          |
| Merchandise purchase commitments                            | Cost of sales, including buying and occupancy costs | 5,311   | 16,476           |
| Gain / (loss) recognized in income                          |   | \$ 2,176  | \$ 12,704        |

|   |   | Amount of Gain (Loss)<br>Recognized<br>in Income by Derivative<br>Thirty-Nine Weeks Ended |                  |
|---|---|---|------------------|
| Location of Gain (Loss)                                     |   |   |                  |
| Recognized in Income by                                     |   |   |                  |
| In thousands  | Derivative  | October 31, 2015  | November 1, 2014 |
| Fair value hedges:  |   |   |                  |
| Intercompany balances, primarily debt and related interest  | Selling, general and administrative expenses        | \$ 6,978  | \$ 5,720         |
| Economic hedges for which hedge accounting was not elected: |   |   |                  |
| Diesel fuel contracts                                       | Cost of sales, including buying and occupancy costs | (11,696)  | (4,709)          |
| Merchandise purchase commitments                            | Cost of sales, including buying and occupancy costs | 12,854  | 780              |
| Gain / (loss) recognized in income                          |   | \$ 8,136  | \$ 1,791         |





**Note G. Disclosures about Fair Value of Financial Instruments**

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date or exit price. The inputs used to measure fair value are generally classified into the following hierarchy:

Level 1: Unadjusted quoted prices in active markets for identical assets or liabilities

Level 2: Unadjusted quoted prices in active markets for similar assets or liabilities, or unadjusted quoted prices for identical or similar assets or liabilities in markets that are not active, or inputs other than quoted prices that are observable for the asset or liability

Level 3: Unobservable inputs for the asset or liability

The following table sets forth TJX's financial assets and liabilities that are accounted for at fair value on a recurring basis:

| In thousands                        | October 31,<br>2015 | January 31,<br>2015 | November 1,<br>2014 |
|-------------------------------------|---------------------|---------------------|---------------------|
| <b>Level 1</b>                      |                     |                     |                     |
| Assets:                             |                     |                     |                     |
| Executive Savings Plan investments  | \$ 164,970          | \$ 151,936          | \$ 153,917          |
| <b>Level 2</b>                      |                     |                     |                     |
| Assets:                             |                     |                     |                     |
| Short-term investments              | \$ 399,714          | \$ 282,623          | \$ 277,225          |
| Foreign currency exchange contracts | 13,801              | 39,419              | 20,845              |
| Liabilities:                        |                     |                     |                     |
| Foreign currency exchange contracts | \$ 2,396            | \$ 1,942            | \$ 3,514            |
| Diesel fuel contracts               | 10,437              | 15,324              | 5,360               |

Investments designed to meet obligations under the Executive Savings Plan are invested in securities traded in active markets and are recorded at unadjusted quoted prices.

Short-term investments, foreign currency exchange contracts and diesel fuel contracts are valued using broker quotations which include observable market information. TJX's investments are primarily high-grade commercial paper, institutional money market funds and time deposits with major banks. TJX does not make adjustments to quotes or prices obtained from brokers or pricing services but does assess the credit risk of counterparties and will adjust final valuations when appropriate. Where independent pricing services provide fair values, TJX obtains an understanding of the methods used in pricing. As such, these instruments are classified within Level 2.

The fair value of TJX's general corporate debt was estimated by obtaining market quotes given the trading levels of other bonds of the same general issuer type and market perceived credit quality. These inputs are considered to be Level 2. The fair value of long-term debt as of October 31, 2015 was \$1.69 billion compared to a carrying value of \$1.62 billion. The fair value of long-term debt as of January 31, 2015 was \$1.73 billion compared to a carrying value of \$1.62 billion. The fair value of long-term debt as of November 1, 2014 was \$1.69 billion compared to a carrying

value of \$1.62 billion. These estimates do not necessarily reflect provisions or restrictions in the various debt agreements that might affect TJX's ability to settle these obligations.

TJX's cash equivalents are stated at cost, which approximates fair value due to the short maturities of these instruments.

**Note H. Segment Information**

TJX operates four main business segments. The Marmaxx segment (T.J. Maxx, Marshalls and tjmaxx.com) and the HomeGoods segment both operate in the United States, the TJX Canada segment operates Winners, HomeSense and Marshalls in Canada, and the TJX Europe segment operates T.K. Maxx, HomeSense and tkmaxx.com in Europe. TJX also operates Sierra Trading Post (STP), an off-price Internet retailer that operates sierratradingpost.com and a small number of stores in the U.S. The results of STP are included with the Marmaxx segment.

All of TJX's stores, with the exception of HomeGoods and HomeSense, sell family apparel and home fashions. HomeGoods and HomeSense offer home fashions.

In October 2015, we acquired Trade Secret, an off-price retailer that operates 35 stores in Australia. Due to immateriality, we have not reflected any operating results in this third Quarterly Report on Form 10-Q. The operating results of Trade Secret following the acquisition date will be reflected in our fourth quarter results and combined with our operations in Europe. Beginning in the fourth quarter our TJX Europe segment will be renamed to reflect the inclusion of Trade Secret.

TJX evaluates the performance of its segments based on segment profit or loss, which it defines as pre-tax income or loss before general corporate expense and interest expense, net. Segment profit or loss, as defined by TJX, may not be comparable to similarly titled measures used by other entities. The terms segment margin or segment profit margin are used to describe segment profit or loss as a percentage of net sales. These measures of performance should not be considered alternatives to net income or cash flows from operating activities as an indicator of TJX's performance or as a measure of liquidity.

Presented below is financial information with respect to TJX's business segments:

|                           | Thirteen Weeks Ended |              |
|---------------------------|----------------------|--------------|
|                           | October 31,          | November 1,  |
| In thousands              | 2015                 | 2014         |
| Net sales:                |                      |              |
| In the United States:     |                      |              |
| Marmaxx                   | \$ 4,926,507         | \$ 4,673,718 |
| HomeGoods                 | 959,844              | 851,045      |
| TJX Canada                | 753,630              | 791,725      |
| TJX Europe                | 1,113,514            | 1,049,578    |
|                           | \$ 7,753,495         | \$ 7,366,066 |
| Segment profit:           |                      |              |
| In the United States:     |                      |              |
| Marmaxx                   | \$ 678,343           | \$ 679,929   |
| HomeGoods                 | 134,550              | 117,922      |
| TJX Canada                | 113,152              | 136,480      |
| TJX Europe                | 115,290              | 115,313      |
|                           | 1,041,335            | 1,049,644    |
| General corporate expense | 87,140               | 80,504       |

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|  |            |            |
|--|------------|------------|
| Interest expense, net                    | 13,005     | 10,040     |
| Income before provision for income taxes | \$ 941,190 | \$ 959,100 |

| In thousands                             | Thirty-Nine Weeks Ended |                     |
|--|-------------------------|---------------------|
|  | October 31,<br>2015     | November 1,<br>2014 |
| Net sales:                               |                         |                     |
| In the United States:                    |                         |                     |
| Marmaxx                                  | \$ 14,227,800           | \$ 13,402,351       |
| HomeGoods                                | 2,735,415               | 2,381,268           |
| TJX Canada                               | 2,073,189               | 2,096,069           |
| TJX Europe                               | 2,946,459               | 2,894,766           |
|  | \$ 21,982,863           | \$ 20,774,454       |
| Segment profit:                          |                         |                     |
| In the United States:                    |                         |                     |
| Marmaxx                                  | \$ 2,046,192            | \$ 1,988,617        |
| HomeGoods                                | 367,984                 | 310,762             |
| TJX Canada                               | 278,005                 | 275,527             |
| TJX Europe                               | 192,519                 | 209,188             |
|  | 2,884,700               | 2,784,094           |
| General corporate expense                | 256,764                 | 216,230             |
| Loss on early extinguishment of debt     |                         | 16,830              |
| Interest expense, net                    | 35,437                  | 30,785              |
| Income before provision for income taxes | \$ 2,592,499            | \$ 2,520,249        |

#### Note I. Pension Plans and Other Retirement Benefits

Presented below is financial information related to TJX's funded defined benefit pension plan (qualified pension plan or funded plan) and its unfunded supplemental retirement plan (unfunded plan) for the periods shown:

| In thousands                       | Funded Plan                                 |                     | Unfunded Plan                               |                     |
|------------------------------------|---|---------------------|---|---------------------|
|                                    | Thirteen Weeks Ended<br>October 31,<br>2015 | November 1,<br>2014 | Thirteen Weeks Ended<br>October 31,<br>2015 | November 1,<br>2014 |
| Service cost                       | \$ 11,453                                   | \$ 10,115           | \$ (215)                                    | \$ 149              |
| Interest cost                      | 12,885                                      | 12,547              | 533   | 863                 |
| Expected return on plan assets     | (19,546)                                    | (16,285)            |   |                     |
| Amortization of prior service cost |   |                     |   | 1                   |
| Recognized actuarial losses        | 8,048                                       | 3,873               | 211   | 1,000               |
| Total expense                      | \$ 12,840                                   | \$ 10,250           | \$ 529                                      | \$ 2,013            |

| In thousands                       | Funded Plan             |                     | Unfunded Plan           |                     |
|------------------------------------|-------------------------|---------------------|-------------------------|---------------------|
|                                    | Thirty-Nine Weeks Ended |                     | Thirty-Nine Weeks Ended |                     |
|                                    | October 31,<br>2015     | November 1,<br>2014 | October 31,<br>2015     | November 1,<br>2014 |
| Service cost                       | \$ 37,561               | \$ 30,361           | \$ 1,172                | \$ 1,048            |
| Interest cost                      | 38,783                  | 37,141              | 2,275                   | 2,251               |
| Expected return on plan assets     | (58,532)                | (48,890)            |                         |                     |
| Amortization of prior service cost |                         |                     |                         | 2                   |
| Recognized actuarial losses        | 25,142                  | 10,386              | 2,969                   | 1,609               |
| Total expense                      | \$ 42,954               | \$ 28,998           | \$ 6,416                | \$ 4,910            |

TJX's policy with respect to the funded plan is to fund, at a minimum, the amount required to maintain a funded status of 80% of the applicable pension liability (the funding target pursuant to the Internal Revenue Code section 430) or such other amount sufficient to avoid restrictions with respect to the funding of TJX's nonqualified plans under the Internal Revenue Code. TJX does not anticipate any required funding in fiscal 2016 for the funded plan. TJX anticipates making payments of \$3.3 million to provide current benefits coming due under the unfunded plan in fiscal 2016.

The amounts included in amortization of prior service cost and recognized actuarial losses in the table above have been reclassified in their entirety from other comprehensive income to the statements of income, net of related tax effects, for the periods presented.

TJX also has an unfunded postretirement medical plan which was closed to new benefits in fiscal 2006. The liability as of October 31, 2015 is estimated at \$1.1 million, of which \$1.0 million is included in non-current liabilities on the balance sheet.

The amendment to the plan benefits in fiscal 2006 resulted in a negative plan amendment which is being amortized to income over the estimated average remaining life of the eligible plan participants. Amortization from other comprehensive income to net income was \$864,000 for both the quarters ended October 31, 2015 and November 1, 2014. Amortization from other comprehensive income to net income was \$2.6 million for both the thirty-nine weeks ended October 31, 2015 and the thirty-nine weeks ended November 1, 2014.

**Note J. Long-Term Debt and Credit Lines**

The table below presents long-term debt, exclusive of current installments, as of October 31, 2015, January 31, 2015 and November 1, 2014. All amounts are net of unamortized debt discounts.

| In thousands  | October 31,<br>2015 | January 31,<br>2015 | November 1,<br>2014 |
|---|---------------------|---------------------|---------------------|
| <b>General corporate debt:</b>  |                     |                     |                     |
| 6.95% senior unsecured notes, maturing April 15, 2019 (effective interest rate of 6.98% after reduction of unamortized debt discount of \$240 at October 31, 2015, \$294 at January 31, 2015 and \$311 at November 1, 2014) | \$ 374,760          | \$ 374,706          | \$ 374,689          |
| 2.50% senior unsecured notes, maturing May 15, 2023 (effective interest rate of 2.51% after reduction of unamortized debt discount of \$335 at October 31, 2015, \$367 at January 31, 2015 and \$378 at November 1, 2014)   | 499,665             | 499,633             | 499,622             |
| 2.75% senior unsecured notes, maturing June 15, 2021 (effective interest rate of 2.76% after reduction of unamortized debt discount of \$418 at October 31, 2015, \$475 at January 31, 2015 and \$494 at November 1, 2014)  | 749,582             | 749,525             | 749,506             |
| <b>Long-term debt</b>   | <b>\$ 1,624,007</b> | <b>\$ 1,623,864</b> | <b>\$ 1,623,817</b> |

At October 31, 2015, TJX had outstanding \$750 million aggregate principal amount of 2.75% seven-year notes, due June 2021. TJX entered into rate-lock agreements to hedge the underlying treasury rate of all of the 2.75% notes prior to their issuance. The agreements were accounted for as cash flow hedges and the pre-tax realized loss of \$7.9 million was recorded as a component of other comprehensive income and is being amortized to interest expense over the term of the notes, resulting in an effective fixed interest rate of 2.91%.

At October 31, 2015, TJX also had outstanding \$500 million aggregate principal amount of 2.50% ten-year notes due May 2023 and \$375 million aggregate principal amount of 6.95% ten-year notes due April 2019. TJX entered into rate-lock agreements to hedge the underlying treasury rate of \$250 million of the 2.50% notes and all of the 6.95% notes. The costs of these agreements are being amortized to interest expense over the term of the respective notes, resulting in an effective fixed interest rate of 2.57% for the 2.50% notes and 7.00% for the 6.95% notes.

At October 31, 2015, January 31, 2015 and November 1, 2014, TJX had two \$500 million revolving credit facilities, one which matures in June 2017 and one which matures in May 2016. As of October 31, 2015, January 31, 2015 and November 1, 2014, and during the quarters and year then ended, there were no amounts outstanding under these facilities. At October 31, 2015, the agreements require quarterly payments on the unused committed amounts of 6.0 basis points for the agreement maturing in 2017 and 10.0 basis points for the agreement maturing in 2016. These rates are based on the credit ratings of TJX's long-term debt and would vary with specified changes in the credit ratings. These agreements have no compensating balance requirements and have various covenants. Each of these facilities requires TJX to maintain a ratio of funded debt and four-times consolidated rentals to consolidated earnings before interest, taxes, depreciation and amortization, and consolidated rentals (EBITDAR) of not more than 2.75 to 1.00 on a rolling four-quarter basis. TJX was in compliance with all covenants related to its credit facilities at October 31, 2015, January 31, 2015 and November 1, 2014.



As of October 31, 2015, January 31, 2015 and November 1, 2014, TJX's foreign subsidiaries had uncommitted credit facilities. TJX Canada had two credit lines, a C\$10 million facility for operating expenses and a C\$10 million letter of credit facility. As of October 31, 2015, January 31, 2015 and November 1, 2014, and during the quarters and year then ended, there were no amounts outstanding on the Canadian credit line for operating expenses. During the third quarter of fiscal 2016, we amended TJX Europe's credit line for operating expenses, reducing the total available balance. As of October 31, 2015, TJX Europe had a credit line of £5 million. As of January 31, 2015 and November 1, 2014, TJX Europe had a credit line of £20 million. As of October 31, 2015, January 31, 2015, and November 1, 2014, and during the quarters and year then ended, there were no amounts outstanding on the European credit line.

## **Note K. Income Taxes**

The effective income tax rate was 37.6% for the fiscal 2016 third quarter and 38.0% for the fiscal 2015 third quarter. The effective income tax rate for the nine months ended October 31, 2015 was 37.9% as compared to 37.8% for the prior year's comparable period. The decrease in the effective income tax rate for the third quarter of fiscal 2016 was primarily due to a tax benefit from a reduction in our reserve for uncertain tax positions related to our adoption of the new Tangible Property Regulations, partially offset by the jurisdictional mix of income and the valuation allowance on foreign net operating losses.

TJX had net unrecognized tax benefits of \$31.4 million as of October 31, 2015, \$32.7 million as of January 31, 2015 and \$29.3 million as of November 1, 2014.

TJX is subject to U.S. federal income tax as well as income tax in multiple states, local and foreign jurisdictions. In the U.S., fiscal years through 2010 are no longer subject to examination. In all other jurisdictions, including Canada, the tax years through fiscal 2006 are no longer subject to examination.

TJX's accounting policy classifies interest and penalties related to income tax matters as part of income tax expense. The total accrued amount on the balance sheets for interest and penalties was \$6.8 million as of October 31, 2015, \$10.1 million as of January 31, 2015 and \$9.3 million as of November 1, 2014.

Based on the outcome of tax examinations or judicial or administrative proceedings, or as a result of the expiration of statute of limitations in specific jurisdictions, it is reasonably possible that unrecognized tax benefits for certain tax positions taken on previously filed tax returns may change materially from those presented in the financial statements. During the next 12 months, it is reasonably possible that tax examinations of prior years' tax returns or judicial or administrative proceedings that reflect such positions taken by TJX may be finalized. As a result, the total net amount of unrecognized tax benefits may decrease, which would reduce the provision for taxes on earnings, by a range of zero to \$11.4 million.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

The Thirteen Weeks (third quarter) and Thirty-Nine Weeks (nine months) Ended October 31, 2015

Compared to

The Thirteen Weeks (third quarter) and Thirty-Nine Weeks (nine months) Ended November 1, 2014

**Overview**

We are the leading off-price apparel and home fashions retailer in the U.S. and worldwide. We sell a rapidly changing assortment of apparel, home fashions and other merchandise at prices generally 20% to 60% below department and specialty store regular prices on comparable merchandise, every day. We operate over 3,500 stores through our four main segments: in the U.S., Marmaxx (which operates T.J. Maxx, Marshalls and tjmaxx.com) and HomeGoods; TJX Canada (which operates Winners, HomeSense and Marshalls in Canada); and TJX Europe (which operates T.K. Maxx, HomeSense and tkmaxx.com in Europe). We also operate Sierra Trading Post (STP), an off-price Internet retailer, which operates a small number of stores in the U.S. and sierratradingpost.com. The results of STP have been included with the Marmaxx segment.

In addition, late in October we acquired Trade Secret, an off-price retailer that operates 35 stores in Australia. Due to immateriality, we have not reflected any operating results in this third Quarterly Report on Form 10-Q. The operating results of Trade Secret following the acquisition date will be reflected in our fourth quarter results and combined with our operations in Europe. Beginning in the fourth quarter of fiscal 2016, our TJX Europe segment will be renamed to reflect the inclusion of Trade Secret.

**Results of Operations**

Highlights of our financial performance for the third quarter ended October 31, 2015 include the following:

Same store sales increased 5% in the third quarter of fiscal 2016 over an increase of 2% in the fiscal 2015 third quarter. Same store sales increased 5% in the nine-month period ending October 31, 2015 over last year's 2% increase in the nine months ended November 1, 2014. The fiscal 2016 increases in same store sales for both periods were entirely due to an increase in customer traffic. We also had a strong increase in units sold, which was more than offset by a reduction in the average ticket.

Net sales increased 5% to \$7.8 billion for the fiscal 2016 third quarter and increased 6% to \$22.0 billion for the nine-month period over last year's comparable periods. At October 31, 2015, excluding the impact of our acquisition of Trade Secret, stores in operation increased 5% and selling square footage increased 4% compared to the end of the fiscal 2015 third quarter. Overall, the growth in sales for home fashions outperformed apparel for both the third quarter and nine month periods, with both categories posting same store sales growth.

Diluted earnings per share for the third quarter of fiscal 2016 were \$0.86 compared to \$0.85 in the third quarter of fiscal 2015. Diluted earnings per share for the nine-month period ended October 31, 2015 were \$2.35, up 6% compared to \$2.22 in the same period in fiscal 2015.

Our pre-tax margin (the ratio of pre-tax income to net sales) for the third quarter of fiscal 2016 was 12.1%, compared to 13.0% for the same period last year. For the nine months ended October 31, 2015, our pre-tax margin was 11.8%, compared to 12.1% for the same period last year. The fiscal 2015 pre-tax margin for the nine-month period was reduced by 0.1 percentage points due to the loss on extinguishment of debt related to the early redemption of our 4.20% notes due August 15, 2015.

Our cost of sales ratio for the third quarter of fiscal 2016 was 71.0%, a 0.4 percentage point increase compared to the third quarter last year. Our cost of sales ratio for the nine-month period ended October 31, 2015 was 71.2%, a 0.1 percentage point improvement over the same period last year. The increase in the third quarter was primarily due to transactional foreign exchange at our international divisions, mark to market on inventory hedges and increased supply chain costs partially offset by buying and occupancy expense leverage on same store sales growth.

Our selling, general and administrative expense ratio for the third quarter of fiscal 2016 was 16.7%, up 0.5 percentage points compared to the prior year's ratio. For the nine months ended October 31, 2015, the selling, general and administrative expense ratio was 16.9%, an increase of 0.6 percentage points compared to 16.3% in the same period last year. The increase in this ratio for both the quarter and nine-month period was primarily due to higher employee payroll costs, primarily due to our wage initiative, along with costs relating to handling the increase in units.

Our consolidated average per store inventories, including inventory on hand at our distribution centers (which excludes inventory in transit), and excluding our e-commerce businesses, were up 4% (up 6% on a constant currency basis) at the end of the third quarter of fiscal 2016 as compared to the prior year.

During the third quarter of fiscal 2016, on a trade date basis, we repurchased 6.4 million shares of our common stock at a cost of \$459 million under our buyback program. For the nine months ended October 31, 2015, on a trade date basis, we repurchased 19.1 million shares of our common stock at a cost of \$1.3 billion.

The following is a discussion of our consolidated operating results, followed by a discussion of our segment operating results.

**Net sales:** Consolidated net sales for the third quarter ended October 31, 2015 totaled \$7.8 billion, a 5% increase over consolidated net sales of \$7.4 billion in the fiscal 2015 third quarter. The increase reflected a 5% increase in same store sales and a 3% increase from new store sales, offset by 3% negative impact of foreign currency exchange rates. This increase compares to sales growth of 6% in last year's third quarter, which reflected a 4% increase from new store sales and a 2% increase in same store sales. Foreign currency exchange rates had a neutral impact on the fiscal 2015 sales growth.

Consolidated net sales for the nine months ended October 31, 2015 totaled \$22.0 billion, a 6% increase over \$20.8 billion in last year's comparable period. The increase reflected a 5% increase in same store sales and a 4% increase from new store sales, offset by a 3% negative impact of foreign currency exchange rates. This compares to sales growth of 6% in the nine-month period of fiscal 2015, which reflected a 4% increase from new store sales and a 2% increase in same store sales. Foreign currency exchange had a neutral impact on the fiscal 2015 sales.

As of October 31, 2015, excluding the impact of the Trade Secret acquisition, our consolidated store count increased 5% and selling square footage increased 4% compared to the end of the third quarter last year.

The consolidated same store sales increase for both the third quarter and nine month periods ended October 31, 2015 were driven entirely by an increase in customer traffic. We also had a strong increase in units sold which was offset by a decrease in the average ticket. On a consolidated basis, home fashions outperformed apparel categories and both categories posted same store sales growth. Within apparel, our accessories category was particularly strong. In the U.S., virtually all regions posted strong same store sales increases. The Southeast region posted the strongest same store sales gains for the third quarter and nine-month period. In Canada, same store sales were well above the consolidated average for the third quarter and nine-month period. In Europe, same store sales were above the consolidated average for the quarter and equal to the consolidated average for the nine-month period.

We define same store sales to be sales of those stores that we have operated for all or a portion of two consecutive fiscal years, or in other words, stores that are starting their third fiscal year of operation. The sales of Sierra Trading Post, tjmaxx.com and tkmaxx.com (our e-commerce businesses) are not included in same store sales. We classify a store as a new store until it meets the same store sales criteria. We determine which stores are included in the same store sales calculation at the beginning of a fiscal year and the classification remains constant throughout that year.

unless a store is closed. We calculate same store sales results by comparing the current and prior year weekly periods that are most closely aligned. Relocated stores and stores that have increased in size are generally classified in the same way as the original store, and we believe that the impact of these stores on the consolidated same store percentage is immaterial. Same store sales of our foreign segments are calculated on a constant currency basis, meaning we translate the current year's same store sales of our foreign segments at the same exchange rates used in the prior year. This removes the effect of changes in currency exchange rates, which we believe is a more accurate measure of segment operating performance. We define customer traffic to be the number of transactions in stores included in the same store sales calculation and define average ticket to be the average retail price of the units sold. We define average transaction to be the average dollar value of transactions included in the same store sales calculation.

The following table sets forth certain information about our consolidated operating results from continued operations as a percentage of net sales:

|  | Percentage of Net Sales<br>Thirteen Weeks<br>Ended<br>October 31,<br>2015 | Percentage of Net Sales<br>Thirteen Weeks<br>Ended<br>November 1,<br>2014 |
|--|---|---|
| Net sales  | 100.0%  | 100.0%  |
| Cost of sales, including buying<br>and occupancy costs | 71.0  | 70.6  |
| Selling, general and administrative<br>expenses        | 16.7  | 16.2  |
| Interest expense, net                                  | 0.2   | 0.1   |
| Income before provision for<br>income taxes*           | 12.1%   | 13.0%   |

\* Figures may not foot due to rounding

|  | Percentage of Net Sales<br>Thirty-Nine Weeks Ended<br>October 31,<br>2015 | Percentage of Net Sales<br>Thirty-Nine Weeks Ended<br>November 1,<br>2014 |
|--|---|---|
| Net sales  | 100.0%  | 100.0%  |
| Cost of sales, including buying<br>and occupancy costs | 71.2  | 71.3  |
| Selling, general and<br>administrative expenses        | 16.9  | 16.3  |
| Loss on early extinguishment of<br>debt                |   | 0.1   |
| Interest expense, net                                  | 0.2   | 0.1   |
| Income before provision for<br>income taxes*           | 11.8%   | 12.1%   |

\* Figures may not foot due to rounding

**Impact of foreign currency exchange rates:** Our operating results are affected by foreign currency exchange rates as a result of changes in the value of the U.S. dollar or a division's local currency in relation to other currencies. Two ways in which foreign currency exchange rates affect our reported results are as follows:

*Translation of foreign operating results into U.S. dollars:* In our financial statements, we translate the operations of TJX Canada and TJX Europe from local currencies into U.S. dollars using currency rates in effect at different points in time. Significant changes in foreign exchange rates between comparable prior periods can result in meaningful variations in consolidated net sales, net income and earnings per share growth as well as the net sales and operating results of these segments. Currency translation generally does not affect operating margins, or affects them only slightly, as sales and expenses of the foreign operations are translated at approximately the same rates within a given period.

*Inventory-related derivatives:* We routinely enter into inventory-related hedging instruments to mitigate the impact on earnings of changes in foreign currency exchange rates on merchandise purchases denominated in currencies other than the local currencies of our divisions, principally TJX Europe and TJX Canada. As we have not elected hedge accounting for these instruments, as defined by U.S. generally accepted accounting principles (GAAP), we record a mark-to-market gain or loss on the derivative instruments in our results of operations at the end of each reporting period. In subsequent periods, the income statement impact of the mark-to-market adjustment is effectively offset when the inventory being hedged is received and paid for. While these effects occur every reporting period, they are of much greater magnitude when there are sudden and significant changes in currency exchange rates during a short period of time. The mark-to-market adjustment on these derivatives does not affect net sales, but it does affect the cost of sales, operating margins and earnings we report.

We refer to the impact of the above two items throughout our discussion as foreign currency. This does not include the impact currency exchange rates can have on various transactions that are denominated in a currency other than an operating division's local currency. When discussing the impact on our results of the effect of currency exchange rates on such transactions we refer to it as transactional foreign exchange.



**Cost of sales, including buying and occupancy costs:** Cost of sales, including buying and occupancy costs, as a percentage of net sales increased by 0.4 percentage points to 71.0% for the third quarter of fiscal 2016 and improved by 0.1 percentage points to 71.2% for the nine months ended October 31, 2015, as compared to the same periods last year. Both the third quarter and nine month periods benefitted from buying and occupancy leverage on strong same store sales growth. In the third quarter, this benefit was more than offset by transactional foreign currency at our international divisions, increased costs associated with moving more units through the supply chain and the impact of the mark-to-market on inventory derivatives. These items also negatively impacted the nine month expense ratio to a lesser extent and only partially offset the benefit from buying and occupancy leverage. Our consolidated merchandise margin was down slightly in the third quarter and increased slightly for the nine month period, despite the impact of these items. In the third quarter, the results of our e-commerce businesses more than offset an increase in the merchandise margin at our brick and mortar operations, primarily at Marmaxx and HomeGoods.

**Selling, general and administrative expenses:** Selling, general and administrative expenses, as a percentage of net sales, were 16.7% in the third quarter of fiscal 2016, up 0.5 percentage points over last year's ratio and increased by 0.6 percentage points to 16.9% for the nine months ended October 31, 2015 as compared to the same period last year. The increase for both the third quarter and nine-month periods was due to a combination of higher employee payroll costs, due to our wage initiative and an increase in units handled at the stores, along with our incremental investments. In addition, the nine month expense ratio reflects the impact of increased contributions to TJX's charitable foundations and higher pension costs.

**Interest expense, net:** The components of interest expense, net are summarized below:

|                       | Thirteen Weeks Ended |                     | Thirty-Nine Weeks Ended |                     |
|-----------------------|----------------------|---------------------|-------------------------|---------------------|
|                       | October 31,<br>2015  | November 1,<br>2014 | October 31,<br>2015     | November 1,<br>2014 |
| Dollars in thousands  |                      |                     |                         |                     |
| Interest expense      | \$ 17,084            | \$ 16,169           | \$ 51,211               | \$ 48,624           |
| Capitalized interest  | (1,168)              | (2,497)             | (6,062)                 | (6,903)             |
| Interest (income)     | (2,911)              | (3,632)             | (9,712)                 | (10,936)            |
| Interest expense, net | \$ 13,005            | \$ 10,040           | \$ 35,437               | \$ 30,785           |

Interest expense, net increased \$3.0 million for the third quarter ended October 31, 2015 as compared to the same period last year and increased \$4.7 million for the fiscal 2016 year-to-date period as compared to last year. The increase in net interest expense reflects interest expense, in the fiscal 2016 periods, on the financing lease obligation related to TJX Canada's new home office of \$1.0 million in the third quarter and \$2.8 million in the nine month period. The increase in net interest expense also reflects a reduction in capitalized interest costs and interest income in the fiscal 2016 periods as compared to the same periods last year.

**Income taxes:** The effective income tax rate was 37.6% for the fiscal 2016 third quarter and 38.0% for the fiscal 2015 third quarter. The effective income tax rate for the nine months ended October 31, 2015 was 37.9% as compared to 37.8% for last year's comparable period. The decrease in the effective income tax rate for the third quarter of fiscal 2016 was primarily due to a tax benefit from a reduction in our reserve for uncertain tax positions related to our adoption of the new Tangible Property Regulations, partially offset by the jurisdictional mix of income and the valuation allowance on foreign net operating losses.

**Net income and net income per share:** Net income for the third quarter of fiscal 2016 was \$587.3 million, or \$0.86 per diluted share, versus \$595.0 million, or \$0.85 per diluted share, in last year's third quarter. Foreign currency had a

\$0.04 negative impact on earnings per share in the third quarter of fiscal 2016 compared to a \$0.01 benefit on earnings per share in the third quarter of fiscal 2015. Net income for the nine months ended October 31, 2015 was \$1,611.2 million, or \$2.35 per diluted share, versus \$1,566.9 million, or \$2.22 per diluted share, for the same period last year. The impact of foreign currency exchange rates reduced diluted earnings per share by \$0.08 per diluted share in fiscal 2016, compared to a neutral impact on diluted earnings per share in the same period last year. The after-tax cost for the loss on early extinguishment of debt reduced earnings for the first nine months of fiscal 2015 by \$0.01 per share.

Our stock repurchase programs, which reduce our weighted average diluted shares outstanding, benefited our earnings per share growth by approximately four percent in both the third quarter and nine-month periods of fiscal 2016. During the third quarter of fiscal 2016, on a trade date basis, we repurchased 6.4 million shares of our common stock at a cost of \$458.8 million. For the first nine months of fiscal 2016, on a trade date basis, we repurchased 19.1 million shares of our common stock at a cost of \$1.3 billion.

**Segment information:** We operate four main business segments. Marmaxx (T.J. Maxx, Marshalls and tjmaxx.com) and HomeGoods both operate in the United States. Our TJX Canada segment operates Winners, HomeSense and Marshalls in Canada, and our TJX Europe segment operates T.K. Maxx, HomeSense and tkmaxx.com in Europe. We also operate Sierra Trading Post (STP), an off-price Internet retailer, which operates sierratradingpost.com and a small number of stores in the U.S. The results of STP have been included with our Marmaxx segment. In addition, late in October we acquired Trade Secret, an off-price retailer that operates 35 stores in Australia. Due to immateriality, we have not reflected any operating results in this Quarterly Report on Form 10-Q. The operating results of Trade Secret following the acquisition date will be reflected in our fourth quarter results and combined with our operations in Europe. Beginning in the fourth quarter of fiscal 2016, our TJX Europe segment will be renamed to reflect the inclusion of Trade Secret.

We evaluate the performance of our segments based on segment profit or loss, which we define as pre-tax income or loss before general corporate expense and interest expense. Segment profit or loss, as we define the term, may not be comparable to similarly titled measures used by other entities. The terms segment margin or segment profit margin are used to describe segment profit or loss as a percentage of net sales. These measures of performance should not be considered an alternative to net income or cash flows from operating activities as an indicator of our performance or as a measure of liquidity.

Presented below is selected financial information related to our business segments:

### U.S. Segments:

#### *Marmaxx*

| Dollars in millions                                    | Thirteen Weeks Ended |                     | Thirty-Nine Weeks Ended |                     |
|--|----------------------|---------------------|-------------------------|---------------------|
|  | October 31,<br>2015  | November 1,<br>2014 | October 31,<br>2015     | November 1,<br>2014 |
| Net sales  | \$ 4,926.5           | \$ 4,673.7          | \$ 14,227.8             | \$ 13,402.4         |
| Segment profit   | \$ 678.3             | \$ 679.9            | \$ 2,046.2              | \$ 1,988.6          |
| Segment profit as a percentage of net sales            | 13.8%                | 14.5%               | 14.4%                   | 14.8%               |
| Increase in same store sales                           | 3%                   | 1%                  | 3%                      | 1%                  |
| Stores in operation at end of period                   |                      |                     |                         |                     |
| T.J. Maxx  |                      |                     | 1,149                   | 1,113               |
| Marshalls  |                      |                     | 1,001                   | 973                 |
| Sierra Trading Post                                    |                      |                     | 7                       | 6                   |
| Total  |                      |                     | 2,157                   | 2,092               |
| Selling square footage at end of period (in thousands) |                      |                     |                         |                     |
| T.J. Maxx  |                      |                     | 26,008                  | 25,354              |
| Marshalls  |                      |                     | 24,197                  | 23,684              |

|                     |        |        |
|---------------------|--------|--------|
| Sierra Trading Post | 142    | 122    |
| Total               | 50,347 | 49,160 |

Net sales for Marmaxx increased 5% for the third quarter and 6% for the nine-month period of fiscal 2016 as compared to the same periods last year. Same store sales for Marmaxx were up 3% in the third quarter of fiscal 2016 compared to 1% in the third quarter of fiscal 2015. Same stores sales were up 3% for the first nine months of fiscal 2016, on top of a 1% increase for the comparable period last year.

Same store sales growth at Marmaxx for both the third quarter and nine months ended October 31, 2015 was entirely driven by an increase in customer traffic. Marmaxx sales in both periods also reflect an increase in units sold which was more than offset by a decrease in the average ticket. In the third quarter, we continued our strategy of adjusting our pricing and merchandise mix resulting in a lower average ticket which we believe led to strong growth in customer traffic and in units sold. Geographically, same store sales growth in both periods was widespread as most regions were near the divisional average, with the Southeast particularly strong. Home fashions outperformed apparel in the third quarter and nine-month period with both categories posting same store sales growth. Within apparel, our accessories category was particularly strong.

Segment profit margin decreased to 13.8% for the third quarter of fiscal 2016 compared to 14.5% for the same period last year. Segment margin decreased to 14.4% for the nine months ended October 31, 2015 compared to 14.8% for the same period last year. Marmaxx results for both periods reflect an increase in merchandise margin and occupancy expense leverage on same store sales growth. However, these gains were more than offset by higher distribution costs, reflecting the increase in units processed as well as higher payroll, primarily due to our wage initiative, and higher pension costs. In addition, tjmaxx.com and Sierra Trading Post (our e-commerce businesses) had a negative impact on year-over-year segment margin comparisons of 0.3 percentage points for the third quarter and 0.2 percentage points for the first nine months. Our e-commerce businesses operate at lower profit margins and at Sierra Trading Post we incurred additional costs as we work to make this business less promotional and to adjust its merchandise mix. Overall e-commerce sales represents less than 2% of Marmaxx's net sales.

### HomeGoods

| Dollars in millions                                    | Thirteen Weeks Ended |                     | Thirty-Nine Weeks Ended |                     |
|--|----------------------|---------------------|-------------------------|---------------------|
|  | October 31,<br>2015  | November 1,<br>2014 | October 31,<br>2015     | November 1,<br>2014 |
| Net sales  | \$ 959.8             | \$ 851.0            | \$ 2,735.4              | \$ 2,381.3          |
| Segment profit   | \$ 134.6             | \$ 117.9            | \$ 368.0                | \$ 310.8            |
| Segment profit as a percentage of net sales            | 14.0%                | 13.9%               | 13.5%                   | 13.1%               |
| Increase in same store sales                           | 6%                   | 7%                  | 8%                      | 5%                  |
| Stores in operation at end of period                   |                      |                     | 522                     | 485                 |
| Selling square footage at end of period (in thousands) |                      |                     | 10,169                  | 9,501               |

HomeGoods net sales increased 13% in the third quarter and 15% for the first nine months of fiscal 2016 over the same periods last year. Same store sales increased 6% for the third quarter and 8% for the nine months ended October 31, 2015 over increases of 7% and 5%, respectively, in the comparable periods ended November 1, 2014. The increases in both the third quarter and nine-month period of fiscal 2016 were largely driven by increases in customer traffic. An increase in units sold was largely offset by a reduction in the average ticket.

Segment profit margin increased to 14.0% for the third quarter of fiscal 2016 compared to 13.9% for the same period last year. Segment profit margin for the nine months ended October 31, 2015 increased 0.4 percentage points to 13.5%, compared to 13.1% for the same period last year. The growth in segment margin for the fiscal 2016 third quarter and nine-month period was driven by an increase in merchandise margin and buying and occupancy expense leverage on strong same store sales growth, partially offset by an increase in distribution costs and higher payroll costs related to our wage initiative.

**International Segments:*****TJX Canada***

| U.S. Dollars in millions                               | Thirteen Weeks Ended |                     | Thirty-Nine Weeks Ended |                     |
|--|----------------------|---------------------|-------------------------|---------------------|
|  | October 31,<br>2015  | November 1,<br>2014 | October 31,<br>2015     | November 1,<br>2014 |
| Net sales  | \$ 753.6             | \$ 791.7            | \$ 2,073.2              | \$ 2,096.1          |
| Segment profit   | \$ 113.2             | \$ 136.5            | \$ 278.0                | \$ 275.5            |
| Segment profit as a percentage of net sales            | 15.0%                | 17.2%               | 13.4%                   | 13.1%               |
| Increase in same store sales                           | 10%                  | 3%                  | 11%                     | 2%                  |
| Stores in operation at end of period                   |                      |                     |                         |                     |
| Winners  |                      |                     | 245                     | 234                 |
| HomeSense  |                      |                     | 101                     | 96                  |
| Marshalls  |                      |                     | 41                      | 38                  |
| Total  |                      |                     | 387                     | 368                 |
| Selling square footage at end of period (in thousands) |                      |                     |                         |                     |
| Winners  |                      |                     | 5,470                   | 5,310               |
| HomeSense  |                      |                     | 1,900                   | 1,824               |
| Marshalls  |                      |                     | 975                     | 914                 |
| Total  |                      |                     | 8,345                   | 8,048               |

Net sales for TJX Canada decreased 5% during the third quarter and 1% for the nine-month period ended October 31, 2015 compared to the same periods last year. These decreases were entirely due to foreign currency translation which negatively impacted sales growth by 18 percentage points for the fiscal 2016 third quarter and by 16 percentage points for the nine-month period ended October 31, 2015. Same store sales, which are presented on a constant currency basis, increased 10% for the third quarter of fiscal 2016 and increased 11% for the nine months ended October 31, 2015. These increases were driven primarily by increases in customer traffic.

Segment profit margin decreased to 15.0% for the third quarter ended October 31, 2015 compared to 17.2% last year. For the nine months ended October 31, 2015, segment profit margin increased to 13.4% compared to 13.1% for the same period last year. Foreign currency had a significant impact on segment margin in the third quarter, which unfavorably impacted year over year comparisons by 2.2 percentage points. Foreign currency also negatively impacted segment margins for the nine month period but to a much lesser extent, as year over year comparisons were unfavorably impacted by 0.3 percentage points. Segment margins for both periods were favorably impacted by expense leverage on strong same store sales, particularly on occupancy costs, which were partially offset by a reduction in merchandise margins. The decrease in merchandise margins was largely due to transactional foreign exchange as the change in currency exchange rates increased TJX Canada's cost of merchandise purchased in U.S. dollars as compared to the same periods last year.

**TJX Europe**

| U.S. Dollars in millions                               | Thirteen Weeks Ended |                     | Thirty-Nine Weeks Ended |                     |
|--|----------------------|---------------------|-------------------------|---------------------|
|  | October 31,<br>2015  | November 1,<br>2014 | October 31,<br>2015     | November 1,<br>2014 |
| Net sales  | \$ 1,113.5           | \$ 1,049.6          | \$ 2,946.5              | \$ 2,894.8          |
| Segment profit   | \$ 115.3             | \$ 115.3            | \$ 192.5                | \$ 209.2            |
| Segment profit as a percentage of net sales            | 10.4%                | 11.0%               | 6.5%                    | 7.2%                |
| Increase in same store sales                           | 7%                   | (1)%                | 5%                      | 4%                  |
| Stores in operation at end of period                   |                      |                     |                         |                     |
| T.K. Maxx  |                      |                     | 454                     | 407                 |
| HomeSense  |                      |                     | 39                      | 33                  |
| Total  |                      |                     | 493                     | 440                 |
| Selling square footage at end of period (in thousands) |                      |                     |                         |                     |
| T.K. Maxx  |                      |                     | 9,944                   | 9,109               |
| HomeSense  |                      |                     | 639                     | 545                 |
| Total  |                      |                     | 10,583                  | 9,654               |

Net sales for TJX Europe increased 6% for the third quarter and increased 2% for the nine-month period ended October 31, 2015 compared to the same periods last year. Foreign currency translation negatively impacted third quarter sales growth by 9 percentage points and negatively impacted nine-month sales growth by 11 percentage points. Same store sales increased 7% in the third quarter and 5% in the nine months ended October 31, 2015 over a decrease of 1% in the third quarter of fiscal 2015 and an increase of 4% in the nine months ended November 1, 2014. The fiscal 2016 same store sales increases were primarily driven by increased customer traffic.

Segment profit margin for the third quarter of fiscal 2016 decreased 0.6 percentage points to 10.4%. For the nine months ended October 31, 2015, segment profit margin decreased 0.7 percentage points to 6.5%. Foreign currency negatively impacted year-over-year comparisons by 0.3 percentage points for the fiscal 2016 third quarter and by 0.4 percentage points for the nine-month period. Third quarter segment margin was favorably impacted by strong buying and occupancy expense leverage on the strong same stores sales increase, which was more than offset by a decrease in merchandise margin due to transactional foreign exchange and the impact of several of our investment initiatives. These initiatives, which had a greater impact on segment margin for the nine month period, include costs associated with centralizing support areas of our business, as well as building out our infrastructure in order to leverage the organization and support our European growth plans, including our new store openings in Austria and the Netherlands. For the nine-month period, an increase in merchandise margins and expense leverage on strong same store sales, particularly buying and occupancy costs, was more than offset by our investment initiatives mentioned above as well as increased transactional foreign currency losses related to Euro denominated transactions.

**General corporate expense**

|                           | Thirteen Weeks   |                  | Thirty-Nine Weeks |                  |
|---------------------------|------------------|------------------|-------------------|------------------|
|                           | Ended            | Ended            | Ended             | Ended            |
| Dollars in millions       | October 31, 2015 | November 1, 2014 | October 31, 2015  | November 1, 2014 |
| General corporate expense | \$ 87.1          | \$ 80.5          | \$ 256.8          | \$ 216.2         |

General corporate expense for segment reporting purposes represents those costs not specifically related to the operations of our business segments. Virtually all general corporate expenses are included in selling, general and administrative expenses.

The increase in general corporate expense for the third quarter and first nine months of fiscal 2016, as compared to the prior year, is driven by a combination of increased incentive compensation accruals, higher systems and



technology costs, as well as Trade Secret acquisition costs, all partially offset by the favorable impact of the mark to market adjustment of our diesel fuel hedges. In addition, for the nine month period, the increase in general corporate expense reflects \$15 million in contributions to TJX's charitable foundations in fiscal 2016.

## **Analysis of Financial Condition**

### *Liquidity and Capital Resources*

Net cash provided by operating activities was \$1,657 million for the nine months ended October 31, 2015, a decrease of \$169 million from the \$1,826 million provided in the nine months ended November 1, 2014. Net income plus the non-cash impact of depreciation provided cash of \$2,065 million in the first nine months of fiscal 2016, an increase of \$43 million compared to \$2,022 million in the same period last year, which also included the charge for early extinguishment of debt. This increase was offset by the cash flow impact of changes in current assets and liabilities. Most notably, the change in merchandise inventory, net of the related change in accounts payable, resulted in a use of cash of \$521 million in the first nine months of fiscal 2016 compared to a use of cash of \$220 million in fiscal 2015. This additional use of cash of \$301 million in fiscal 2016 primarily reflects an increase in inventory levels to meet increased demand as well as the earlier receipt of fourth quarter merchandise as compared to the same period last year. In addition, the change in accounts receivable and other current assets negatively impacted year over year cash flows by \$17 million, primarily due to an increase in prepaid rent and service contracts. These reductions in cash flows from operations were partially offset by the favorable impact of the change in accrued expenses and other current liabilities which resulted in cash provided of \$207 million in the first nine months of fiscal 2016 compared to cash provided of \$96 million for the same period last year, resulting in an increase in operating cash flows of \$111 million. This favorable change in cash flows was driven by a general increase in operating expense accruals at the end of the current year's third quarter as compared to the prior year as well as a lower incentive plan payment in the fiscal 2016 first quarter as compared to the comparable period last year. Lastly, the negative cash flow impact of the change in the deferred income tax provision was largely offset by charges reflected in the other caption, primarily the mark-to-market adjustment of our inventory related derivatives.

Investing activities in the first nine months of fiscal 2016 primarily reflected property additions for new stores, store improvements and renovations and investment in our home offices and our distribution network. Cash outflows for property additions amounted to \$651 million in the nine months ended October 31, 2015, compared to \$706 million in the comparable period last year. We anticipate that capital spending for fiscal 2016 will be approximately \$975 million. We also purchased \$643 million of investments in the first nine months of fiscal 2016 versus \$316 million in the comparable prior year period and \$502 million of investments were sold or matured in the fiscal 2016 nine-month period versus \$315 million in the prior year. This activity primarily related to short-term investments which had initial maturities in excess of 90 days and, per our policy, are not classified as cash on the consolidated balance sheets presented. The purchase and sale of investments for fiscal 2016 also includes the impact of a change in the trustee of our Executive Savings Plan. This change resulted in approximately \$150 million of assets being sold under the former trustee's portfolio and a comparable amount of investments being purchased under the new trustee's portfolio. Cash flows from investing activities also include the acquisition cost of \$57 million for Trade Secret, an off-price retailer that operates 35 stores in Australia, which was completed on October 24, 2015.

Cash flows from financing activities resulted in a net cash outflow of \$1,565 million in the first nine months of fiscal 2016, compared to a net cash outflow of \$1,091 million in the same period last year. Financing activities include the cash flows relating to our repurchase of shares of our common stock, the exercise of options under our stock incentive plan and the payment of dividends to holders of our common stock. We spent \$1,296 million to repurchase 18.9 million shares of our stock in the first nine months of fiscal 2016 compared to \$1,214 million to repurchase 20.9 million shares in the same period last year. See Note E to our unaudited consolidated financial statements for more information. In February 2015, we announced an additional repurchase program authorizing the repurchase of up to an additional \$2.0 billion of TJX stock from time to time. We currently plan to repurchase approximately \$1.8

billion to \$1.9 billion of stock under our stock repurchase programs in fiscal 2016. We determine the timing and amount of repurchases based on our assessment of various factors including excess cash flow, liquidity, economic and market conditions, our assessment of prospects for our business, legal requirements and other factors. The timing and amount of these purchases may change. Financing activities also included \$136 million of proceeds, including excess tax benefits, related to the exercise of stock options in the first nine months of fiscal 2016, versus \$150 million in proceeds in the same period last year. Dividends paid on common stock in the

first nine months of fiscal 2016 were \$404 million, versus \$346 million in the same period last year. In addition, in June of fiscal 2015, we issued \$750 million aggregate principal amount of 2.75% seven-year notes generating proceeds, net of debt issuance expenses and fees, of \$743 million. On July 8, 2014, we used a portion of the proceeds of the 2.75% seven-year notes to redeem the 4.20% notes paying \$416.4 million to the note holders for the present value of principal and future remaining interest payments due on the notes.

We traditionally have funded our working capital requirements, including for seasonal merchandise, primarily through cash generated from operations, supplemented, as needed, by short-term bank borrowings and the issuance of commercial paper. As of October 31, 2015, approximately 62% of our cash was held by our foreign subsidiaries with \$298 million held in countries where we have the intention to reinvest any undistributed earnings indefinitely. We have provided for deferred U.S. taxes on all undistributed earnings of our subsidiaries in Canada, Puerto Rico and our foreign buying offices. If we repatriate cash from these subsidiaries, we should not incur additional tax expense, but our cash would be reduced by the amount of taxes paid. For all other foreign subsidiaries, no income taxes have been provided on the undistributed earnings because such earnings are considered to be indefinitely reinvested in the business. We have no current plans to repatriate cash balances held by such foreign subsidiaries. We believe our existing cash and cash equivalents, internally generated funds and our credit facilities, described in Note J to the unaudited consolidated financial statements, are more than adequate to meet our operating needs over the next fiscal year.

#### **Recently Issued Accounting Pronouncements**

See Note A to our unaudited consolidated financial statements included in this Quarterly Report on Form 10-Q, for recently issued accounting standards, including the dates of adoption and estimated effects on our results of operations, financial position or cash flows.

#### **Forward-looking Statements**

Various statements made in this Quarterly Report on Form 10-Q are forward-looking and involve a number of risks and uncertainties. All statements that address activities, events or developments that we intend, expect or believe may occur in the future are forward-looking statements. The following are some of the factors that could cause actual results to differ materially from the forward-looking statements: execution of buying strategy and inventory management; operational and business expansion and management of large size and scale; customer trends and preferences; marketing, advertising and promotional programs; competition; personnel recruitment and retention; labor costs and workforce challenges; economic conditions and consumer spending; data security; information systems and new technology; adverse or unseasonable weather; serious disruptions or catastrophic events; seasonal influences; corporate and retail banner reputation; merchandise quality and safety; expanding international operations; merchandise importing; commodity pricing; fluctuations in foreign currency exchange rates; fluctuations in quarterly operating results and market expectations; mergers, acquisitions, or business investments and divestitures, closings or business consolidations; compliance with laws, regulations and orders; changes in laws and regulations; outcomes of litigation, legal matters and proceedings; tax matters; real estate activities; cash flow and other factors that may be described in our filings with the Securities and Exchange Commission, including our most recent Annual Report on Form 10-K filed with the Securities and Exchange Commission. We do not undertake to publicly update or revise our forward-looking statements even if experience or future changes make it clear that any projected results expressed or implied in such statements will not be realized.

**Item 3. Quantitative and Qualitative Disclosures about Market Risk.**

There have been no material changes in our primary risk exposures or management of market risks from those disclosed in our Form 10-K for the fiscal year ended January 31, 2015.

**Item 4. Controls and Procedures.**

We have carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of October 31, 2015 pursuant to Rules 13a-15(b) and 15d-15(b) of the Securities Exchange Act of 1934, as amended (the Act). Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective at the reasonable assurance level in ensuring that information required to be disclosed by us in the reports that we file or submit under the Act is (i) recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms; and (ii) accumulated and communicated to our management, including our principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosures. Management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives and management necessarily applies its judgment in evaluating the cost-benefit relationship of implementing controls and procedures.

There were no changes in our internal control over financial reporting, (as defined in Rules 13a-15(f) and 15d-15(f) under the Act) during the fiscal quarter ended October 31, 2015 identified in connection with the evaluation by our management, including our Chief Executive Officer and Chief Financial Officer, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II - OTHER INFORMATION****Item 1. Legal Proceedings.**

Not applicable

**Item 1A. Risk Factors.**

There have been no material changes to the risk factors disclosed in the Risk Factors section of our Annual Report on Form 10-K for the year ended January 31, 2015, as filed with the Securities Exchange Commission on March 31, 2015.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.***Information on Share Repurchases*

The number of shares of common stock repurchased by TJX during the third quarter of fiscal 2016 and the average price paid per share are as follows:

|   | Total<br>Number of Shares<br>Repurchased<br>(1) | Average Price Paid<br>Per Share (2) | Total Number of<br>Shares Purchased as<br>Part of<br>Publicly<br>Announced<br>Plans or<br>Programs(3) | Approximate Dollar<br>Value of Shares that<br>May Yet be<br>Purchased Under the<br>Plans or<br>Programs |
|---|---|-------------------------------------|---|---|
| August 2, 2015 through<br>August 29, 2015   | 1,607,943                                       | \$ 70.75                            | 1,607,943   | \$ 2,345,397,112  |
| August 30, 2015 through<br>October 3, 2015  | 2,678,010                                       | \$ 70.95                            | 2,678,010   | \$ 2,155,397,205  |
| October 4, 2015 through<br>October 31, 2015 | 2,141,802                                       | \$ 72.37                            | 2,141,802   | \$ 2,000,397,152  |
| Total:                                      | 6,427,755                                       |                                     | 6,427,755   |   |

(1) Consists of shares repurchased under publicly announced stock repurchase programs.

(2) Includes commissions for the shares repurchased under stock repurchase programs.

(3) In February 2014, TJX announced a \$2.0 billion stock repurchase program, under which \$0.4 million remained available as of October 31, 2015. Additionally, in February 2015, TJX announced its 16<sup>th</sup> stock repurchase program authorizing an additional \$2.0 billion in repurchases from time to time.

**Item 6. Exhibits.**

- 10.1 The Form of Non-Qualified Stock Option Certificate granted under the Stock Incentive Plan as of September 17, 2015.\*
- 10.2 The Form of Non-Qualified Stock Option Terms and Conditions granted under the Stock Incentive Plan as of September 17, 2015.\*
- 10.3 The Employment Agreement dated October 5, 2015 between Carol Meyrowitz and The TJX Companies, Inc.\*
- 10.4 The Employment Agreement dated October 5, 2015 between Ernie Herrman and The TJX Companies, Inc.\*
- 10.5 The Trust Agreement for The TJX Companies, Inc. Executive Savings Plan dated as of October 23, 2015 between The TJX Companies, Inc. and Vanguard Fiduciary Trust Company.\*
- 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
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- 101 The following materials from The TJX Companies, Inc. s Quarterly Report on Form 10-Q for the quarter ended October 31, 2015, formatted in XBRL (Extensible Business Reporting Language): (i) the Consolidated Statements of Income, (ii) the Consolidated Statements of Comprehensive Income, (iii) the Consolidated Balance Sheets, (iv) the Consolidated Statements of Cash Flows, (v) the Consolidated Statement of Shareholders Equity, and (vi) Notes to Consolidated Financial Statements.

\* Management contract or compensatory plan or arrangement.

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934 the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE TJX COMPANIES, INC.  
(Registrant)

Date: December 1, 2015

By /s/ Scott Goldenberg  
Scott Goldenberg, Chief Financial Officer  
(Principal Financial and Accounting Officer)

Exhibit Index

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