

CENTURY BANCORP INC  
Form 10-Q  
November 06, 2015  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended September 30, 2015.**

**or**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**Commission file number: 0-15752**

**CENTURY BANCORP, INC.**

**(Exact name of registrant as specified in its charter)**

**COMMONWEALTH OF MASSACHUSETTS**  
**(State or other jurisdiction of**  
**incorporation or organization)**

**04-2498617**  
**(I.R.S. Employer**  
**Identification No.)**

**400 MYSTIC AVENUE, MEDFORD, MA**  
**(Address of principal executive offices)**  
**(781) 391-4000**

**02155**  
**(Zip Code)**

**(Registrant's telephone number, including area code)**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. (See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act). (Check one):

Large accelerated filer  Accelerated filer

Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

As of October 31, 2015, the Registrant had outstanding:

**Class A Common Stock, \$1.00 par value**  
**Class B Common Stock, \$1.00 par value**

**3,600,729 Shares**  
**1,967,180 Shares**

**Table of Contents****Century Bancorp, Inc.**

|                        | Index  | Page<br>Number |
|------------------------|--|----------------|
| <b><u>Part I</u></b>   | <b><u>Financial Information</u></b>  |                |
|                        | <u>Forward Looking Statements</u>  | 3              |
| Item 1.                | <u>Financial Statements (unaudited)</u>  |                |
|                        | <u>Consolidated Balance Sheets:</u><br><u>September 30, 2015 and December 31, 2014</u>   | 4              |
|                        | <u>Consolidated Statements of Income:</u><br><u>Three months and nine months ended September 30, 2015 and 2014</u>               | 5              |
|                        | <u>Consolidated Statements of Comprehensive Income:</u><br><u>Three months and nine months ended September 30, 2015 and 2014</u> | 6              |
|                        | <u>Consolidated Statements of Changes in Stockholders' Equity:</u><br><u>Nine months ended September 30, 2015 and 2014</u>       | 7              |
|                        | <u>Consolidated Statements of Cash Flows:</u><br><u>Nine months ended September 30, 2015 and 2014</u>                            | 8              |
|                        | <u>Notes to Consolidated Financial Statements</u>  | 9-28           |
| Item 2.                | <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>                                     | 28-40          |
| Item 3.                | <u>Quantitative and Qualitative Disclosures About Market Risk</u>  | 40             |
| Item 4.                | <u>Controls and Procedures</u>   | 40             |
| <b><u>Part II</u></b>  | <b><u>Other Information</u></b>  |                |
| Item 1.                | <u>Legal Proceedings</u>   | 40             |
| Item 1A.               | <u>Risk Factors</u>  | 40             |
| Item 2.                | <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>   | 41             |
| Item 3.                | <u>Defaults Upon Senior Securities</u>   | 41             |
| Item 5.                | <u>Other Information</u>   | 41             |
| Item 6.                | <u>Exhibits</u>  | 41             |
|                        | <u>Signatures</u>  | 42             |
| <b><u>Exhibits</u></b> | Ex-31.1  |                |
|                        | Ex-31.2  |                |
|                        | Ex-32.1  |                |
|                        | Ex-32.2  |                |
|                        | Ex-101 Instance Document   |                |
|                        | Ex-101 Schema Document   |                |
|                        | Ex-101 Calculation Linkbase Document   |                |
|                        | Ex-101 Labels Linkbase Document  |                |
|                        | Ex-101 Presentation Linkbase Document  |                |
|                        | Ex-101 Definition Linkbase Document  |                |



**Table of Contents**

**Forward Looking Statements**

Except for the historical information contained herein, this Quarterly Report on Form 10-Q may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 as amended and Section 21E of the Securities Exchange Act of 1934 as amended. Investors are cautioned that forward-looking statements are inherently uncertain. Actual performance and results of operations may differ materially from those projected or suggested in the forward-looking statements due to certain risks and uncertainties, including, without limitation, (i) the fact that the Company's success is dependent to a significant extent upon general economic conditions in New England, (ii) the fact that the Company's earnings depend to a great extent upon the level of net interest income (the difference between interest income earned on loans and investments and the interest expense paid on deposits and other borrowings) generated by the Bank and thus the Bank's results of operations may be adversely affected by increases or decreases in interest rates, (iii) the fact that the banking business is highly competitive and the profitability of the Company depends upon the Bank's ability to attract loans and deposits within its market area, where the Bank competes with a variety of traditional banking and other institutions such as credit unions and finance companies, and (iv) the fact that a significant portion of the Company's loan portfolio is comprised of commercial loans, exposing the Company to the risks inherent in loans based upon analyses of credit risk, the value of underlying collateral, including real estate, and other more intangible factors, which are considered in making commercial loans. Accordingly, the Company's profitability may be negatively impacted by errors in risk analyses, and by loan defaults, and the ability of certain borrowers to repay such loans may be adversely affected by any downturn in general economic conditions. These factors, as well as general economic and market conditions, may materially and adversely affect the market price of shares of the Company's common stock. Because of these and other factors, past financial performance should not be considered an indicator of future performance. The forward-looking statements contained herein represent the Company's judgment as of the date of this Form 10-Q, and the Company cautions readers not to place undue reliance on such statements.

**Table of Contents****PART I - Item 1****Century Bancorp, Inc.****Consolidated Balance Sheets (unaudited)****(In thousands, except share data)**

|   | <b>September 30,<br/>2015</b> | <b>December 31,<br/>2014</b> |
|---|-------------------------------|------------------------------|
| <b>Assets</b>   |                               |                              |
| Cash and due from banks   | \$ 51,558                     | \$ 43,367                    |
| Federal funds sold and interest-bearing deposits in other banks                     | 61,706                        | 261,990                      |
| Total cash and cash equivalents   | 113,264                       | 305,357                      |
| Short-term investments  | 2,139                         | 2,131                        |
| Securities available-for-sale, amortized cost \$410,206 and \$448,210, respectively | 410,214                       | 448,390                      |
| Securities held-to-maturity, fair value \$1,565,261 and \$1,413,603, respectively   | 1,543,775                     | 1,406,792                    |
| Federal Home Loan Bank of Boston stock, at cost                                     | 29,698                        | 24,916                       |
| Loans, net:   |                               |                              |
| Commercial and industrial   | 378,154                       | 149,732                      |
| Municipal   | 87,016                        | 41,850                       |
| Construction and land development   | 27,308                        | 22,744                       |
| Commercial real estate  | 701,523                       | 696,272                      |
| Residential real estate   | 264,105                       | 257,305                      |
| Home equity   | 172,091                       | 151,275                      |
| Consumer and other  | 10,633                        | 12,188                       |
| Total loans, net  | 1,640,830                     | 1,331,366                    |
| Less: allowance for loan losses   | 22,330                        | 22,318                       |
| Net loans   | 1,618,500                     | 1,309,048                    |
| Bank premises and equipment   | 24,214                        | 24,182                       |
| Accrued interest receivable   | 7,306                         | 6,241                        |
| Goodwill  | 2,714                         | 2,714                        |
| Other assets  | 104,583                       | 94,265                       |
| Total assets  | \$ 3,856,407                  | \$ 3,624,036                 |

**Liabilities**

## Deposits:

|  |                  |                  |
|--|------------------|------------------|
| Demand deposits                                | \$ 534,870       | \$ 484,928       |
| Savings and NOW deposits                       | 1,071,773        | 978,619          |
| Money Market Accounts                          | 896,509          | 890,899          |
| Time deposits                                  | 406,420          | 383,145          |
| <b>Total deposits</b>                          | <b>2,909,572</b> | <b>2,737,591</b> |
| Securities sold under agreements to repurchase | 211,770          | 212,360          |
| Other borrowed funds                           | 432,500          | 395,500          |
| Subordinated debentures                        | 36,083           | 36,083           |
| Due to broker                                  | 4,430            |                  |
| Other liabilities                              | 50,920           | 50,002           |
| <b>Total liabilities</b>                       | <b>3,645,275</b> | <b>3,431,536</b> |

**Stockholders Equity**

|  |                |                |
|--|----------------|----------------|
| Preferred stock - \$1.00 par value; 100,000 shares authorized; no shares issued and outstanding  |                |                |
| Class A common stock, \$1.00 par value per share; authorized 10,000,000 shares; issued 3,600,729 shares and 3,600,729 shares, respectively | 3,601          | 3,601          |
| Class B common stock, \$1.00 par value per share; authorized 5,000,000 shares; issued 1,967,180 and 1,976,180 shares, respectively         | 1,967          | 1,967          |
| Additional paid-in capital   | 12,292         | 12,292         |
| Retained earnings  | 215,811        | 200,411        |
|  | 233,671        | 218,271        |
| Unrealized (losses) gains on securities available-for-sale, net of taxes   | (27)           | 77             |
| Unrealized losses on securities transferred to held-to-maturity, net of taxes  | (7,782)        | (10,479)       |
| Pension liability, net of taxes  | (14,730)       | (15,369)       |
| Total accumulated other comprehensive loss, net of taxes   | (22,539)       | (25,771)       |
| <b>Total stockholders equity</b>   | <b>211,132</b> | <b>192,500</b> |
| Total liabilities and stockholders equity  | \$ 3,856,407   | \$ 3,624,036   |

See accompanying notes to unaudited consolidated interim financial statements.

**Table of Contents****Century Bancorp, Inc.****Consolidated Statements of Income (unaudited)****(In thousands, except share data)**

|   | <b>Three months ended September 30,</b> |               | <b>Nine months ended September 30,</b> |               |
|---|---|---------------|--|---------------|
|   | <b>2015</b>                             | <b>2014</b>   | <b>2015</b>                            | <b>2014</b>   |
| <b>Interest income</b>  |   |               |  |               |
| Loans   | \$ 14,051                               | \$ 12,708     | \$ 38,597                              | \$ 37,768     |
| Securities held-to-maturity                                     | 8,834                                   | 8,104         | 26,373                                 | 23,904        |
| Securities available-for-sale                                   | 830                                     | 752           | 2,299                                  | 2,366         |
| Federal funds sold and interest-bearing deposits in other banks | 35                                      | 60            | 328                                    | 271           |
| <b>Total interest income</b>                                    | <b>23,750</b>                           | <b>21,624</b> | <b>67,597</b>                          | <b>64,309</b> |
| <b>Interest expense</b>   |   |               |  |               |
| Savings and NOW deposits  | 729                                     | 642           | 2,049                                  | 1,911         |
| Money market accounts   | 760                                     | 725           | 2,276                                  | 2,033         |
| Time deposits   | 1,231                                   | 1,089         | 3,594                                  | 3,315         |
| Securities sold under agreements to repurchase                  | 129                                     | 90            | 371                                    | 284           |
| Other borrowed funds and subordinated debentures                | 2,285                                   | 2,333         | 6,570                                  | 6,753         |
| <b>Total interest expense</b>                                   | <b>5,134</b>                            | <b>4,879</b>  | <b>14,860</b>                          | <b>14,296</b> |
| <b>Net interest income</b>                                      | <b>18,616</b>                           | <b>16,745</b> | <b>52,737</b>                          | <b>50,013</b> |
| <b>Provision for loan losses</b>                                |   | <b>600</b>    | <b>200</b>                             | <b>1,650</b>  |
| <b>Net interest income after provision for loan losses</b>      | <b>18,616</b>                           | <b>16,145</b> | <b>52,537</b>                          | <b>48,363</b> |
| <b>Other operating income</b>                                   |   |               |  |               |
| Service charges on deposit accounts                             | 1,941                                   | 2,022         | 5,788                                  | 6,068         |
| Lockbox fees  | 782                                     | 723           | 2,458                                  | 2,345         |
| Net gains on sales of securities                                | 52                                      |               | 170                                    |               |
| Gains on sales of mortgage loans                                | 225                                     | 133           | 742                                    | 221           |
| Other income  | 830                                     | 880           | 2,387                                  | 2,209         |
| <b>Total other operating income</b>                             | <b>3,830</b>                            | <b>3,758</b>  | <b>11,545</b>                          | <b>10,843</b> |

Operating expenses



Edgar Filing: CENTURY BANCORP INC - Form 10-Q

|                                |          |          |           |           |
|--------------------------------|----------|----------|-----------|-----------|
| Salaries and employee benefits | 10,087   | 8,681    | 28,701    | 26,332    |
| Occupancy                      | 1,499    | 1,341    | 4,621     | 4,105     |
| Equipment                      | 697      | 552      | 1,949     | 1,709     |
| FDIC assessments               | 554      | 502      | 1,602     | 1,476     |
| Other                          | 3,263    | 2,900    | 9,531     | 8,602     |
| Total operating expenses       | 16,100   | 13,976   | 46,404    | 42,224    |
| Income before income taxes     | 6,346    | 5,927    | 17,678    | 16,982    |
| Provision for income taxes     | 180      | 221      | 628       | 745       |
| Net income                     | \$ 6,166 | \$ 5,706 | \$ 17,050 | \$ 16,237 |

Share data:

|  |           |           |           |           |
|--|-----------|-----------|-----------|-----------|
| Weighted average number of shares outstanding, basic   |           |           |           |           |
| Class A  | 3,600,729 | 3,594,583 | 3,600,729 | 3,588,728 |
| Class B  | 1,967,180 | 1,967,180 | 1,967,180 | 1,969,647 |
| Weighted average number of shares outstanding, diluted |           |           |           |           |
| Class A  | 5,567,909 | 5,563,278 | 5,567,909 | 5,559,909 |
| Class B  | 1,967,180 | 1,967,180 | 1,967,180 | 1,969,647 |
| Basic earnings per share:                              |           |           |           |           |
| Class A  | \$ 1.35   | \$ 1.25   | \$ 3.72   | \$ 3.55   |
| Class B  | \$ 0.67   | \$ 0.62   | \$ 1.86   | \$ 1.78   |
| Diluted earnings per share                             |           |           |           |           |
| Class A  | \$ 1.11   | \$ 1.03   | \$ 3.06   | \$ 2.92   |
| Class B  | \$ 0.67   | \$ 0.62   | \$ 1.86   | \$ 1.78   |

See accompanying notes to unaudited consolidated interim financial statements.

**Table of Contents****Century Bancorp, Inc.****Consolidated Statements of Comprehensive Income (unaudited)****(In thousands)**

|   | Three months ended September 30, |           |
|---|----------------------------------|-----------|
|   | 2015                             | 2014      |
| Net income  | \$ 6,166                         | \$ 5,706  |
| Other comprehensive income (loss), net of tax:                                    |                                  |           |
| Unrealized gains (losses) on securities:  |                                  |           |
| Unrealized (losses) gains arising during period                                   | 27                               | 1,004     |
| Less: reclassification adjustment for gains included in net income                | (31)                             |           |
| Total unrealized (losses) gains on securities                                     | (4)                              | 1,004     |
| Accretion of net unrealized losses transferred                                    | 935                              | 792       |
| Defined benefit pension plans:  |                                  |           |
| Amortization of prior service cost and loss included in net periodic benefit cost | 213                              | 56        |
| Other comprehensive income (loss)   | 1,144                            | 1,852     |
| Comprehensive income (loss)   | \$ 7,310                         | \$ 7,558  |
|   |                                  |           |
|   | Nine months ended September 30,  |           |
|   | 2015                             | 2014      |
| Net income  | \$ 17,050                        | \$ 16,237 |
| Other comprehensive income (loss), net of tax:                                    |                                  |           |
| Unrealized gains (losses) on securities:  |                                  |           |
| Unrealized (losses) gains arising during period                                   | (2)                              | 1,509     |
| Less: reclassification adjustment for gains included in net income                | (102)                            |           |
| Total unrealized (losses) gains on securities                                     | (104)                            | 1,509     |
| Accretion of net unrealized losses transferred                                    | 2,697                            | 2,524     |
| Defined benefit pension plans:  |                                  |           |
| Amortization of prior service cost and loss included in net periodic benefit cost | 639                              | 169       |
| Other comprehensive income (loss)   | 3,232                            | 4,202     |
| Comprehensive income (loss)   | \$ 20,282                        | \$ 20,439 |

See accompanying notes to unaudited consolidated interim financial statements.



**Table of Contents****Century Bancorp, Inc.****Consolidated Statements of Changes in Stockholders Equity (unaudited)****For the Nine Months Ended September 30, 2015 and 2014**

|   | <b>Class<br/>A<br/>Common<br/>Stock</b> | <b>Class B<br/>Common<br/>Stock</b> | <b>Additional<br/>Paid-In<br/>Capital</b> | <b>Retained<br/>Earnings</b> | <b>Accumulated<br/>Other<br/>Comprehensive<br/>Income<br/>(Loss)</b> | <b>Total<br/>Stockholders<br/>Equity</b> |
|---|---|-------------------------------------|---|------------------------------|--|--|
|   | (In thousands)                          |                                     |   |                              |  |  |
| Balance at December 31, 2013  | \$ 3,580                                | \$ 1,976                            | \$ 11,932                                 | \$ 180,747                   | \$ (21,763)  | \$ 176,472                               |
| Net income  |   |                                     |   | 16,237                       |  | 16,237                                   |
| Other comprehensive income, net of tax:   |   |                                     |   |                              |  |  |
| Unrealized holding (losses) gains arising during period, net of \$996 in taxes                        |   |                                     |   |                              | 1,509  | 1,509                                    |
| Accretion of unrealized losses on securities transferred to held-to-maturity net of \$1,485 in taxes  |   |                                     |   |                              | 2,524  | 2,524                                    |
| Pension liability adjustment, net of \$113 in taxes   |   |                                     |   |                              | 169  | 169                                      |
| Conversion of class B common stock to class A common stock, 9,000 shares                              | 9                                       | (9)                                 |   |                              |  |  |
| Stock options exercised, 10,325 shares  | 11                                      |                                     | 318                                       |                              |  | 329                                      |
| Cash dividends paid, Class A common stock, \$.36 per share  |   |                                     |   | (1,290)                      |  | (1,290)                                  |
| Cash dividends paid, Class B common stock, \$.18 per share  |   |                                     |   | (356)                        |  | (356)                                    |
| Balance at September 30, 2014   | \$ 3,600                                | \$ 1,967                            | \$ 12,250                                 | \$ 195,338                   | \$ (17,561)  | \$ 195,594                               |
| Balance at December 31, 2014  | \$ 3,601                                | \$ 1,967                            | \$ 12,292                                 | \$ 200,411                   | \$ (25,771)  | \$ 192,500                               |
| Net income  |   |                                     |   | 17,050                       |  | 17,050                                   |
| Other comprehensive income, net of tax:   |   |                                     |   |                              |  |  |
| Unrealized holding losses arising during period, net of \$68 in taxes and \$170 in realized net gains |   |                                     |   |                              | (104)  | (104)                                    |
| Accretion of unrealized losses on securities transferred to   |   |                                     |   |                              | 2,697  | 2,697                                    |

held-to-maturity, net of \$1,444 in taxes

|  |          |          |           |            |         |          |            |
|--|----------|----------|-----------|------------|---------|----------|------------|
| Pension liability adjustment, net of \$425 in taxes        |          |          |           |            |         | 639      | 639        |
| Cash dividends paid, Class A common stock, \$.36 per share |          |          |           |            | (1,296) |          | (1,296)    |
| Cash dividends paid, Class B common stock, \$.18 per share |          |          |           |            | (354)   |          | (354)      |
| Balance at September 30, 2015                              | \$ 3,601 | \$ 1,967 | \$ 12,292 | \$ 215,811 | \$      | (22,539) | \$ 211,132 |

See accompanying notes to unaudited consolidated interim financial statements.

**Table of Contents****Century Bancorp, Inc.****Consolidated Statements of Cash Flows (unaudited)****(In thousands)**

|   | <b>Nine months ended September 30,</b> |             |
|---|--|-------------|
|   | <b>2015</b>                            | <b>2014</b> |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>  |  |             |
| Net income  | \$ 17,050                              | \$ 16,237   |
| Adjustments to reconcile net income to net cash (used in) provided by operating activities: |  |             |
| Gain on sales of mortgage loans   | (742)                                  | (221)       |
| Net gains on sales of securities  | (170)                                  |             |
| Provision for loan losses   | 200                                    | 1,650       |
| Deferred income taxes   | (1,825)                                | (2,648)     |
| Net depreciation and amortization   | 2,486                                  | 2,337       |
| (Increase) decrease in accrued interest receivable  | (1,065)                                | 222         |
| Increase in other assets  | (10,430)                               | (2,238)     |
| Increase in other liabilities   | 1,982                                  | 2,184       |
| Net cash provided by operating activities   | 7,486                                  | 17,523      |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>  |  |             |
| Proceeds from maturities of short-term investments  |  | 3,561       |
| Purchase of short-term investments  | (8)                                    | (1,069)     |
| Proceeds from calls/maturities of securities available-for-sale                             | 163,809                                | 112,242     |
| Proceeds from sales of securities available-for-sale  | 42,716                                 |             |
| Purchase of securities available-for-sale   | (168,889)                              | (132,953)   |
| Proceeds from calls/maturities of securities held-to-maturity                               | 310,694                                | 183,533     |
| Purchase of securities held-to-maturity   | (443,705)                              | (163,064)   |
| Net increase in loans   | (356,915)                              | (101,378)   |
| Proceeds from sales of portfolio loans  | 48,041                                 | 13,364      |
| Capital expenditures  | (2,063)                                | (1,780)     |
| Net cash used in investing activities   | (406,320)                              | (87,544)    |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>  |  |             |
| Net increase (decrease) in time deposits  | 23,275                                 | (11,445)    |
| Net increase in demand, savings, money market and NOW deposits                              | 148,706                                | 86,051      |
| Net proceeds from exercise of stock options   |  | 329         |
| Cash dividends  | (1,650)                                | (1,646)     |
| Net decrease in securities sold under agreements to repurchase                              | (590)                                  | (19,340)    |
| Net increase in other borrowed funds  | 37,000                                 | 82,356      |

|  |            |            |
|--|------------|------------|
| Net cash provided by financing activities            | 206,741    | 136,305    |
| Net (decrease) increase in cash and cash equivalents | (192,093)  | 66,284     |
| Cash and cash equivalents at beginning of period     | 305,357    | 94,678     |
| Cash and cash equivalents at end of period           | \$ 113,264 | \$ 160,962 |

## SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:

## Cash paid during the period for:

|   |           |           |
|---|-----------|-----------|
| Interest  | \$ 14,735 | \$ 14,295 |
| Income taxes  | 3,780     | 2,807     |
| Change in unrealized gains (losses) on securities available-for-sale, net of taxes      | (104)     | 1,509     |
| Change in unrealized losses on securities transferred to held-to-maturity, net of taxes | 2,697     | 2,524     |
| Pension liability adjustment, net of taxes  | 639       | 169       |
| Due (from) to broker  | 4,430     | 7,613     |

See accompanying notes to unaudited consolidated interim financial statements.

---

**Table of Contents**

**Century Bancorp, Inc.**

**Notes to Unaudited Consolidated Interim Financial Statements**

**Nine Months Ended September 30, 2015 and 2014**

**Note 1. Basis of Financial Statement Presentation**

The consolidated financial statements include the accounts of Century Bancorp, Inc. (the Company) and its wholly owned subsidiary, Century Bank and Trust Company (the Bank). The consolidated financial statements also include the accounts of the Bank's wholly owned subsidiaries, Century Subsidiary Investments, Inc. (CSII), Century Subsidiary Investments, Inc. II (CSII II), Century Subsidiary Investments, Inc. III (CSII III) and Century Financial Services Inc. (CFSI). CSII, CSII II, and CSII III are engaged in buying, selling and holding investment securities. CFSI has the power to engage in financial agency, securities brokerage, and investment and financial advisory services and related securities credit. The Company also owns 100% of Century Bancorp Capital Trust II (CBCT II). The entity is an unconsolidated subsidiary of the Company.

All significant intercompany accounts and transactions have been eliminated in consolidation. The Company provides a full range of banking services to individual, business and municipal customers in Massachusetts. As a bank holding company, the Company is subject to the regulation and supervision of the Federal Reserve Board. The Bank, a state chartered financial institution, is subject to supervision and regulation by applicable state and federal banking agencies, including the Federal Reserve Board, the Federal Deposit Insurance Corporation (the FDIC) and the Commonwealth of Massachusetts Commissioner of Banks. The Bank is also subject to various requirements and restrictions under federal and state law, including requirements to maintain reserves against deposits, restrictions on the types and amounts of loans that may be granted and the interest that may be charged thereon, and limitations on the types of investments that may be made and the types of services that may be offered. Various consumer laws and regulations also affect the operations of the Bank. In addition to the impact of regulation, commercial banks are affected significantly by the actions of the Federal Reserve Board as it attempts to control the money supply and credit availability in order to influence the economy. All aspects of the Company's business are highly competitive. The Company faces aggressive competition from other lending institutions and from numerous other providers of financial services. The Company has one reportable operating segment.

The financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America and general practices within the banking industry. In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Actual results could differ from those estimates. The Company's quarterly report on Form 10-Q should be read in conjunction with the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2014, as filed with the Securities and Exchange Commission.

Material estimates that are susceptible to change in the near term relate to the allowance for loan losses. Management believes that the allowance for loan losses is adequate based on independent appraisals and review of other factors, including historical charge-off rates with additional allocations based on risk factors for each category and general economic factors. While management uses available information to recognize loan losses, future additions to the allowance for loan losses may be necessary based on changes in economic conditions. In addition, regulatory agencies periodically review the Company's allowance for loan losses. Such agencies may require the Company to recognize additions to the allowance for loan losses based on their judgments about information available to them at the time of their examination. Certain reclassifications are made to prior-year amounts whenever necessary to conform with the



current-year presentation.

Table of ContentsNote 2. Securities Available-for-Sale

|   | September 30, 2015 |                              |                               |                   | December 31, 2014 |                              |                               |                   |
|---|--------------------|------------------------------|-------------------------------|-------------------|-------------------|------------------------------|-------------------------------|-------------------|
|   | Amortized<br>Cost  | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair<br>Value     | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair<br>Value     |
|   | ( in thousands)    |                              |                               |                   |                   |                              |                               |                   |
| U.S. Treasury   | \$ 1,999           | \$                           | \$ 1                          | \$ 1,998          | \$ 1,999          | \$ 1                         | \$                            | \$ 2,000          |
| Small Business<br>Administration  | 6,384              | 30                           | 1                             | 6,413             | 6,684             | 33                           |                               | 6,717             |
| U.S. Government<br>Agency and<br>Sponsored<br>Enterprises Mortgage<br>Backed Securities | 248,557            | 1,031                        | 239                           | 249,349           | 336,158           | 1,387                        | 452                           | 337,093           |
| Privately Issued<br>Residential Mortgage<br>Backed Securities                           | 1,538              | 4                            | 14                            | 1,528             | 1,894             | 5                            | 25                            | 1,874             |
| Obligations Issued by<br>States and Political<br>Subdivisions                           | 147,975            |                              | 876                           | 147,099           | 97,657            |                              | 873                           | 96,784            |
| Other Debt Securities   | 3,600              | 29                           | 116                           | 3,513             | 3,600             | 24                           | 100                           | 3,524             |
| Equity Securities   | 153                | 161                          |                               | 314               | 218               | 180                          |                               | 398               |
| <b>Total</b>  | <b>\$ 410,206</b>  | <b>\$ 1,255</b>              | <b>\$ 1,247</b>               | <b>\$ 410,214</b> | <b>\$ 448,210</b> | <b>\$ 1,630</b>              | <b>\$ 1,450</b>               | <b>\$ 448,390</b> |

During the third quarter of 2013, securities available-for-sale with an amortized cost of \$1,012,370,000 were transferred to securities held-to-maturity at their fair value of \$987,037,000 in response to rising interest rates. Rising interest rates have the potential to increase unrealized losses on the available-for-sale portfolio. The transfer was implemented to lessen the effects of rising interest rates.

Included in U.S. Government Sponsored Enterprise Securities and U.S. Government Agency and Sponsored Enterprise Mortgage-Backed Securities are securities at fair value pledged to secure public deposits and repurchase agreements amounting to \$213,438,000 and \$301,038,000 at September 30, 2015 and December 31, 2014, respectively. Also included in securities available-for-sale are securities pledged for borrowing at the Federal Home Loan Bank of Boston amounting to \$21,396,000 and \$24,810,000 at September 30, 2015 and December 31, 2014, respectively. The Company realized gross gains of \$52,000 from the proceeds of \$21,501,000 from the sales of available-for-sale securities for the three months ended September 30, 2015. The Company realized gross gains of \$170,000 from the proceeds of \$42,716,000 from the sales of available-for-sale securities for the nine months ended September 30, 2015.

Debt securities of Government Sponsored Enterprises primarily refer to debt securities of Fannie Mae and Freddie Mac.

The following table shows the maturity distribution of the Company's securities available-for-sale at September 30, 2015.

|                                 | <b>Amortized<br/>Cost</b> | <b>Fair<br/>Value</b> |
|---------------------------------|---------------------------|-----------------------|
|                                 | (in thousands)            |                       |
| Within one year                 | <b>\$ 139,707</b>         | <b>\$ 139,698</b>     |
| After one but within five years | <b>160,760</b>            | <b>161,327</b>        |
| After five but within ten years | <b>100,082</b>            | <b>100,313</b>        |
| More than 10 years              | <b>8,004</b>              | <b>7,176</b>          |
| Non-maturing                    | <b>1,653</b>              | <b>1,700</b>          |
| <br>Total                       | <br><b>\$ 410,206</b>     | <br><b>\$ 410,214</b> |

The weighted average remaining life of investment securities available-for-sale at September 30, 2015 was 3.5 years. The contractual maturities, which were used in the table above, of mortgage-backed securities, will differ from the actual maturities, due to the ability of the issuers to prepay underlying obligations.

**Table of Contents**

As of September 30, 2015 and December 31, 2014, management concluded that the unrealized losses of its investment securities are temporary in nature since they are not related to the underlying credit quality of the issuers, and the Company does not intend to sell these debt securities and it is not more likely than not that it will be required to sell these debt securities before the anticipated recovery of its remaining amortized cost. In making its other-than-temporary impairment evaluation, the Company considered that the principal and interest on these securities are from issuers that are investment grade. The change in the unrealized losses on the state and municipal securities and the nonagency mortgage-backed securities was primarily caused by changes in credit spreads and liquidity issues in the marketplace.

The unrealized loss on U.S. Government Sponsored Enterprises and U.S. Government Sponsored Enterprises Mortgage Backed Securities related primarily to interest rates and not credit quality and because the Company has the ability and intent to hold these investments until recovery of fair value, which may be maturity. The Company does not consider these investments to be other-than-temporarily impaired.

In evaluating the underlying credit quality of a security, management considers several factors such as the credit rating of the obligor and the issuer, if applicable. Internal reviews of issuer financial statements are performed as deemed necessary. In the case of privately issued mortgage-backed securities, the performance of the underlying loans is analyzed as deemed necessary to determine the estimated future cash flows of the securities. Factors considered include the level of subordination, current and estimated future default rates, current and estimated prepayment rates, estimated loss severity rates, geographic concentrations and origination dates of underlying loans. In the case of marketable equity securities, the severity of the unrealized loss, the length of time the unrealized loss has existed, and the issuer's financial performance are considered.

The following table shows the temporarily impaired securities of the Company's available-for-sale portfolio at September 30, 2015. This table shows the unrealized market loss of securities that have been in a continuous unrealized loss position for 12 months or less and a continuous loss position for 12 months and longer. There are 9 and 14 securities that are temporarily impaired for less than 12 months and for 12 months or longer, respectively, out of a total of 285 holdings at September 30, 2015.

|  | Less than<br>12 months |                      | September 30, 2015<br>12 months or<br>longer |                      | Total            |                      |
|--|------------------------|----------------------|--|----------------------|------------------|----------------------|
|  | Fair Value             | Unrealized<br>Losses | Fair Value                                   | Unrealized<br>Losses | Fair Value       | Unrealized<br>Losses |
| Temporarily Impaired Investments   |                        |                      |  |                      |                  |                      |
|  |                        |                      | (in thousands)                               |                      |                  |                      |
| U.S. Treasury  | \$ 1,998               | \$ 1                 | \$   | \$                   | \$ 1,998         | \$ 1                 |
| Small Business Administration  | 1,321                  | 1                    |  |                      | 1,321            | 1                    |
| U.S. Government Agency and Sponsored<br>Enterprises Mortgage Backed Securities | 17,724                 | 20                   | 70,811                                       | 219                  | 88,535           | 239                  |
| Privately Issued Residential Mortgage Backed<br>Securities                     |                        |                      | 532  | 14                   | 532              | 14                   |
| Obligations Issued by States and Political<br>Subdivisions                     |                        |                      | 3,820  | 876                  | 3,820            | 876                  |
| Other Debt Securities  | 498                    | 2                    | 1,386  | 114                  | 1,884            | 116                  |
| <b>Total temporarily impaired securities</b>                                   | <b>\$ 21,541</b>       | <b>\$ 24</b>         | <b>\$ 76,549</b>                             | <b>\$ 1,223</b>      | <b>\$ 98,090</b> | <b>\$ 1,247</b>      |

The following table shows the temporarily impaired securities of the Company's available-for-sale portfolio at December 31, 2014. This table shows the unrealized market loss of securities that have been in a continuous unrealized loss position for 12 months or less and a continuous loss position for 12 months and longer. There are 3 and 14 securities that are temporarily impaired for less than 12 months and for 12 months or longer, respectively, out of a total of 262 holdings at December 31, 2014.

**Table of Contents**

| Temporarily Impaired Investments   | Less than<br>12 months<br>Unrealized |        | December 31, 2014<br>12 months or<br>longer<br>Unrealized |          | Total<br>Unrealized |          |
|--|--------------------------------------|--------|---|----------|---------------------|----------|
|  | Fair Value                           | Losses | Fair Value  | Losses   | Fair Value          | Losses   |
|  | (in thousands)                       |        |   |          |                     |          |
| U.S. Government Sponsored Enterprises  | \$                                   | \$     | \$  | \$       | \$                  | \$       |
| U.S. Government Agency and Sponsored<br>Enterprises Mortgage Backed Securities | 24,457                               | 85     | 77,585  | 367      | 102,042             | 452      |
| Privately Issued Residential Mortgage Backed<br>Securities                     |                                      |        | 678   | 25       | 678                 | 25       |
| Obligations Issued by States and Political<br>Subdivisions                     |                                      |        | 3,820   | 873      | 3,820               | 873      |
| Other Debt Securities  |                                      |        | 1,400   | 100      | 1,400               | 100      |
| Total temporarily impaired securities  | \$ 24,457                            | \$ 85  | \$ 83,483   | \$ 1,365 | \$ 107,940          | \$ 1,450 |

**Note 3. Investment Securities Held-to-Maturity**

|  | September 30, 2015 |                              |                               |                            | December 31, 2014 |                              |                               |                            |
|--|--------------------|------------------------------|-------------------------------|----------------------------|-------------------|------------------------------|-------------------------------|----------------------------|
|  | Amortized<br>Cost  | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Estimated<br>Fair<br>Value | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Estimated<br>Fair<br>Value |
|  | (in thousands)     |                              |                               |                            |                   |                              |                               |                            |
| U.S.<br>Government<br>Sponsored<br>Enterprises   | \$ 235,457         | \$ 4,356                     | \$                            | \$ 239,813                 | \$ 251,617        | \$ 2,707                     | \$ 249                        | \$ 254,075                 |
| U.S.<br>Government<br>Agency and<br>Sponsored<br>Enterprises<br>Mortgage<br>Backed<br>Securities | 1,308,318          | 19,332                       | 2,202                         | 1,325,448                  | 1,155,175         | 11,185                       | 6,832                         | 1,159,528                  |
| Total  | \$ 1,543,775       | \$ 23,688                    | \$ 2,202                      | \$ 1,565,261               | \$ 1,406,792      | \$ 13,892                    | \$ 7,081                      | \$ 1,413,603               |

Included in U.S. Government and Agency Securities are securities pledged to secure public deposits and repurchase agreements at fair value amounting to \$1,028,226,000 and \$868,924,000 at September 30, 2015 and December 31, 2014, respectively. Also included are securities pledged for borrowing at the Federal Home Loan Bank of Boston at fair value amounting to \$465,954,000 and \$458,782,000 at September 30, 2015 and December 31, 2014, respectively.

At September 30, 2015 and December 31, 2014, all mortgage-backed securities are obligations of U.S. Government Agencies and Government Sponsored Enterprises. Government Sponsored Enterprises primarily refer to debt

securities of Fannie Mae and Freddie Mac.

The following table shows the maturity distribution of the Company's securities held-to-maturity at September 30, 2015.

|                                 | <b>Amortized<br/>Cost</b> | <b>Fair<br/>Value</b> |
|---------------------------------|---------------------------|-----------------------|
|                                 | ( in thousands)           |                       |
| Within one year                 | \$ 5,925                  | \$ 5,976              |
| After one but within five years | 1,254,122                 | 1,269,863             |
| After five but within ten years | 279,792                   | 285,450               |
| More than ten years             | 3,936                     | 3,972                 |
| <b>Total</b>                    | <b>\$ 1,543,775</b>       | <b>\$ 1,565,261</b>   |

The weighted average remaining life of investment securities held-to-maturity at September 30, 2015 was 4.2 years. Included in the weighted average remaining life calculation at September 30, 2015 were \$118,243,000 of U.S. Government Sponsored Enterprises obligations that are callable at the discretion of the issuer. The actual maturities, which were used in the table above, of mortgage-backed securities, will differ from the contractual maturities, due to the ability of the issuers to prepay underlying obligations.

As of September 30, 2015 and December 31, 2014, management concluded that the unrealized losses of its investment securities are temporary in nature since they are not related to the underlying credit quality of the issuers, and the Company does not intend to sell these debt securities and it is not likely that it will be required to sell these debt

**Table of Contents**

securities before the anticipated recovery of their remaining amortized costs. In making its other-than-temporary impairment evaluation, the Company considered the fact that the principal and interest on these securities are from issuers that are investment grade.

The unrealized loss on U.S. Government Agency and Sponsored Enterprises Mortgage-Backed Securities related primarily to interest rates and not credit quality, and because the Company does not intend to sell any of these securities and it is not likely that it will be required to sell these securities before the anticipated recovery of the remaining amortized cost, the Company does not consider these investments to be other-than-temporarily impaired at September 30, 2015 and December 31, 2014.

In evaluating the underlying credit quality of a security, management considers several factors such as the credit rating of the obligor and the issuer, if applicable. Internal reviews of issuer financial statements are performed as deemed necessary.

The following table shows the temporarily impaired securities of the Company's held-to-maturity portfolio at September 30, 2015. This table shows the unrealized market loss of securities that have been in a continuous unrealized loss position for 12 months or less and a continuous loss position for 12 months and longer. There are 28 and 21 securities that are temporarily impaired for less than 12 months and for 12 months or longer, respectively, out of a total of 340 holdings at September 30, 2015.

| Temporarily Impaired Investments   | September 30, 2015  |                   |                     |                   |                   |                   |
|--|---------------------|-------------------|---------------------|-------------------|-------------------|-------------------|
|  | Less Than 12 Months |                   | 12 Months or Longer |                   | Total             |                   |
|  | Fair Value          | Unrealized Losses | Fair Value          | Unrealized Losses | Fair Value        | Unrealized Losses |
|  | (In thousands)      |                   |                     |                   |                   |                   |
| U.S. Government Sponsored Enterprises                                      | \$                  | \$                | \$                  | \$                | \$                | \$                |
| U.S. Government Agency and Sponsored Enterprise Mortgage-Backed Securities | 164,251             | 796               | 112,323             | 1,406             | 276,574           | 2,202             |
| <b>Total temporarily impaired securities</b>                               | <b>\$ 164,251</b>   | <b>\$ 796</b>     | <b>\$ 112,323</b>   | <b>\$ 1,406</b>   | <b>\$ 276,574</b> | <b>\$ 2,202</b>   |

The following table shows the temporarily impaired securities of the Company's held-to-maturity portfolio at December 31, 2014. This table shows the unrealized market loss of securities that have been in a continuous unrealized loss position for 12 months or less and a continuous loss position for 12 months and longer. There are 34 and 48 securities that are temporarily impaired for less than 12 months and for 12 months or longer, respectively, out of a total of 303 holdings at December 31, 2014.

| Temporarily Impaired Investments      | December 31, 2014   |                   |                     |                   |            |                   |
|---------------------------------------|---------------------|-------------------|---------------------|-------------------|------------|-------------------|
|                                       | Less Than 12 Months |                   | 12 Months or Longer |                   | Total      |                   |
|                                       | Fair Value          | Unrealized Losses | Fair Value          | Unrealized Losses | Fair Value | Unrealized Losses |
|                                       | (In thousands)      |                   |                     |                   |            |                   |
| U.S. Government Sponsored Enterprises | \$ 22,414           | \$ 25             | \$ 14,776           | \$ 224            | \$ 37,190  | \$ 249            |



|  |            |          |            |          |            |          |
|--|------------|----------|------------|----------|------------|----------|
| U.S. Government Agency and Sponsored Enterprise Mortgage-Backed Securities | 194,119    | 1,678    | 308,526    | 5,154    | 502,645    | 6,832    |
| Total temporarily impaired securities                                      | \$ 216,533 | \$ 1,703 | \$ 323,302 | \$ 5,378 | \$ 539,835 | \$ 7,081 |

**Note 4. Allowance for Loan Losses**

The Company maintains an allowance for loan losses in an amount determined by management on the basis of the character of the loans, loan performance, financial condition of borrowers, the value of collateral securing loans and other relevant factors.

**Table of Contents**

The following table summarizes the changes in the Company's allowance for loan losses for the periods indicated.

|  | Three months ended |                    | Nine months ended  |                    |
|--|--------------------|--------------------|--------------------|--------------------|
|  | September 30, 2015 | September 30, 2014 | September 30, 2015 | September 30, 2014 |
|  | (In thousands)     |                    |                    |                    |
| Allowance for loan losses, beginning of period | \$ 22,245          | \$ 21,722          | \$ 22,318          | \$ 20,941          |
| Loans charged off                              | (129)              | (163)              | (613)              | (705)              |
| Recoveries on loans previously charged-off     | 214                | 310                | 425                | 583                |
| Net recoveries (charge-offs)                   | 85                 | 147                | (188)              | (122)              |
| Provision charged to expense                   |                    | 600                | 200                | 1,650              |
| Allowance for loan losses, end of period       | \$ 22,330          | \$ 22,469          | \$ 22,330          | \$ 22,469          |

Further information pertaining to the allowance for loan losses for the three months ending September 30, 2015 follows:

|  | Construction and Land Development |          | Commercial and Industrial Municipal |           | Commercial Real Estate |        | Residential Real Estate |          | Consumer  |  | Home Equity |  | Unallocated | Total |
|--|-----------------------------------|----------|-------------------------------------|-----------|------------------------|--------|-------------------------|----------|-----------|--|-------------|--|-------------|-------|
|  |                                   |          |                                     |           |                        |        |                         |          |           |  |             |  |             |       |
|  | (In thousands)                    |          |                                     |           |                        |        |                         |          |           |  |             |  |             |       |
| <b>Allowance for loan losses:</b>  |                                   |          |                                     |           |                        |        |                         |          |           |  |             |  |             |       |
| <b>Balance at</b>  |                                   |          |                                     |           |                        |        |                         |          |           |  |             |  |             |       |
| June 30, 2015  | \$ 1,733                          | \$ 4,428 | \$ 1,000                            | \$ 11,723 | \$ 722                 | \$ 709 | \$ 650                  | \$ 1,280 | \$ 22,245 |  |             |  |             |       |
| Charge-offs  |                                   | (43)     |                                     |           |                        | (86)   |                         |          | (129)     |  |             |  |             |       |
| Recoveries   |                                   | 75       |                                     | 80        | 1                      | 58     |                         |          | 214       |  |             |  |             |       |
| Provision  | 126                               | 995      | 117                                 | (1,086)   | 115                    | (2)    | 51                      | (316)    |           |  |             |  |             |       |
| <b>Ending balance at September 30, 2015</b>                                | \$ 1,859                          | \$ 5,455 | \$ 1,117                            | \$ 10,717 | \$ 838                 | \$ 679 | \$ 701                  | \$ 964   | \$ 22,330 |  |             |  |             |       |
| <b>Amount of allowance for loan losses for loans deemed to be impaired</b> | \$ 11                             | \$ 25    | \$ 98                               | \$ 36     | \$ 91                  | \$ 261 |                         |          |           |  |             |  |             |       |
|  | \$ 1,848                          | \$ 5,430 | \$ 1,117                            | \$ 10,619 | \$ 802                 | \$ 679 | \$ 610                  | \$ 964   | \$ 22,069 |  |             |  |             |       |

**Amount of allowance for loan losses for loans not deemed to be impaired**

|                       |           |            |           |            |            |           |            |    |    |              |
|-----------------------|-----------|------------|-----------|------------|------------|-----------|------------|----|----|--------------|
| <b>Loans:</b>         |           |            |           |            |            |           |            |    |    |              |
| <b>Ending balance</b> | \$ 27,308 | \$ 378,154 | \$ 87,016 | \$ 701,523 | \$ 264,105 | \$ 10,633 | \$ 172,091 | \$ | \$ | \$ 1,640,830 |

|                                    |        |        |    |          |        |    |       |    |    |          |
|------------------------------------|--------|--------|----|----------|--------|----|-------|----|----|----------|
| <b>Loans deemed to be impaired</b> | \$ 100 | \$ 539 | \$ | \$ 1,692 | \$ 927 | \$ | \$ 91 | \$ | \$ | \$ 3,349 |
|------------------------------------|--------|--------|----|----------|--------|----|-------|----|----|----------|

|  |           |            |           |            |            |           |            |    |    |              |
|--|-----------|------------|-----------|------------|------------|-----------|------------|----|----|--------------|
| <b>Loans not deemed to be impaired</b> | \$ 27,208 | \$ 377,615 | \$ 87,016 | \$ 699,831 | \$ 263,178 | \$ 10,633 | \$ 172,000 | \$ | \$ | \$ 1,637,481 |
|--|-----------|------------|-----------|------------|------------|-----------|------------|----|----|--------------|

Further information pertaining to the allowance for loan losses for the nine months ending September 30, 2015 follows:

|   | Construction<br>and<br>Land<br>Development | Commercial<br>and<br>Industrial | Municipal | Commercial<br>Real<br>Estate | Residential<br>Real<br>Estate | Consumer | Home<br>Equity | Unallocated | Total     |
|---|--|---------------------------------|-----------|------------------------------|-------------------------------|----------|----------------|-------------|-----------|
|   | (In thousands)                             |                                 |           |                              |                               |          |                |             |           |
| <b>Allowance for loan losses:</b>           |  |                                 |           |                              |                               |          |                |             |           |
| <b>Balance at December 31, 2014</b>         | \$ 1,592                                   | \$ 4,757                        | \$ 1,488  | \$ 11,199                    | \$ 776                        | \$ 810   | \$ 599         | \$ 1,097    | \$ 22,318 |
| <b>Charge-offs</b>                          |  | (95)                            |           | (298)                        |                               | (220)    |                |             | (613)     |
| <b>Recoveries</b>                           |  | 147                             |           | 84                           | 5                             | 189      |                |             | 425       |
| <b>Provision</b>                            | 267  | 646                             | (371)     | (268)                        | 57                            | (100)    | 102            | (133)       | 200       |
| <b>Ending balance at September 30, 2015</b> | \$ 1,859                                   | \$ 5,455                        | \$ 1,117  | \$ 10,717                    | \$ 838                        | \$ 679   | \$ 701         | \$ 964      | \$ 22,330 |

|  |       |       |    |       |       |    |       |    |        |
|--|-------|-------|----|-------|-------|----|-------|----|--------|
| <b>Amount of allowance for loan losses for loans deemed to be impaired</b> | \$ 11 | \$ 25 | \$ | \$ 98 | \$ 36 | \$ | \$ 91 | \$ | \$ 261 |
|--|-------|-------|----|-------|-------|----|-------|----|--------|

|                                |          |          |          |           |        |        |        |        |           |
|--------------------------------|----------|----------|----------|-----------|--------|--------|--------|--------|-----------|
| <b>Amount of allowance for</b> | \$ 1,848 | \$ 5,430 | \$ 1,117 | \$ 10,619 | \$ 802 | \$ 679 | \$ 610 | \$ 964 | \$ 22,069 |
|--------------------------------|----------|----------|----------|-----------|--------|--------|--------|--------|-----------|

**loan losses for  
loans not  
deemed to be  
impaired**

|                           |                  |                   |                  |                   |                   |                  |                   |           |                     |
|---------------------------|------------------|-------------------|------------------|-------------------|-------------------|------------------|-------------------|-----------|---------------------|
| <b>Loans:</b>             |                  |                   |                  |                   |                   |                  |                   |           |                     |
| <b>Ending<br/>balance</b> | <b>\$ 27,308</b> | <b>\$ 378,154</b> | <b>\$ 87,016</b> | <b>\$ 701,523</b> | <b>\$ 264,105</b> | <b>\$ 10,633</b> | <b>\$ 172,091</b> | <b>\$</b> | <b>\$ 1,640,830</b> |

|  |               |               |           |                 |               |           |              |           |                 |
|--|---------------|---------------|-----------|-----------------|---------------|-----------|--------------|-----------|-----------------|
| <b>Loans deemed<br/>to be impaired</b> | <b>\$ 100</b> | <b>\$ 539</b> | <b>\$</b> | <b>\$ 1,692</b> | <b>\$ 927</b> | <b>\$</b> | <b>\$ 91</b> | <b>\$</b> | <b>\$ 3,349</b> |
|--|---------------|---------------|-----------|-----------------|---------------|-----------|--------------|-----------|-----------------|

|  |                  |                   |                  |                   |                   |                  |                   |           |                     |
|--|------------------|-------------------|------------------|-------------------|-------------------|------------------|-------------------|-----------|---------------------|
| <b>Loans not<br/>deemed to be<br/>impaired</b> | <b>\$ 27,208</b> | <b>\$ 377,615</b> | <b>\$ 87,016</b> | <b>\$ 699,831</b> | <b>\$ 263,178</b> | <b>\$ 10,633</b> | <b>\$ 172,000</b> | <b>\$</b> | <b>\$ 1,637,481</b> |
|--|------------------|-------------------|------------------|-------------------|-------------------|------------------|-------------------|-----------|---------------------|

**Table of Contents**

Further information pertaining to the allowance for loan losses for the three months ending September 30, 2014 follows:

|  | Construction<br>and<br>Land<br>Development | Commercial<br>and<br>Industrial | Municipal | Commercial<br>Real<br>Estate | Residential<br>Real<br>Estate | Consumer  | Home<br>Equity | Unallocated | Total        |
|--|--|---------------------------------|-----------|------------------------------|-------------------------------|-----------|----------------|-------------|--------------|
|  | (In thousands)                             |                                 |           |                              |                               |           |                |             |              |
| <b>Allowance for loan losses:</b>  |  |                                 |           |                              |                               |           |                |             |              |
| <b>Balance at</b>  |  |                                 |           |                              |                               |           |                |             |              |
| June 30, 2014  | \$ 2,045                                   | \$ 2,430                        | \$ 763    | \$ 11,697                    | \$ 1,927                      | \$ 428    | \$ 915         | \$ 1,517    | \$ 21,722    |
| Charge-offs  |  | (37)                            |           |                              |                               | (126)     |                |             | (163)        |
| Recoveries   |  | 115                             |           | 1                            | 6                             | 106       | 82             |             | 310          |
| Provision  | (39)                                       | 2,079                           | 167       | (966)                        | (132)                         | 46        | (41)           | (514)       | 600          |
| <b>Ending balance at September 30, 2014</b>                                    |  |                                 |           |                              |                               |           |                |             |              |
|  | \$ 2,006                                   | \$ 4,587                        | \$ 930    | \$ 10,732                    | \$ 1,801                      | \$ 454    | \$ 956         | \$ 1,003    | \$ 22,469    |
| <b>Amount of allowance for loan losses for loans deemed to be impaired</b>     |  |                                 |           |                              |                               |           |                |             |              |
|  | \$ 272                                     | \$ 348                          | \$        | \$ 648                       | \$ 152                        | \$        | \$ 93          | \$          | 1,513        |
| <b>Amount of allowance for loan losses for loans not deemed to be impaired</b> |  |                                 |           |                              |                               |           |                |             |              |
|  | \$ 1,734                                   | \$ 4,239                        | \$ 930    | \$ 10,084                    | \$ 1,649                      | \$ 454    | \$ 863         | \$ 1,003    | \$ 20,956    |
| <b>Loans:</b>  |  |                                 |           |                              |                               |           |                |             |              |
| <b>Ending balance</b>  |  |                                 |           |                              |                               |           |                |             |              |
|  | \$ 25,339                                  | \$ 152,823                      | \$ 36,624 | \$ 695,074                   | \$ 268,927                    | \$ 10,253 | \$ 147,593     | \$          | \$ 1,336,633 |
| <b>Loans deemed to be impaired</b>   |  |                                 |           |                              |                               |           |                |             |              |
|  | \$ 354                                     | \$ 1,096                        | \$        | \$ 4,740                     | \$ 1,549                      | \$        | \$ 93          | \$          | \$ 7,832     |
| <b>Loans not deemed to be impaired</b>   |  |                                 |           |                              |                               |           |                |             |              |
|  | \$ 24,985                                  | \$ 151,727                      | \$ 36,624 | \$ 690,334                   | \$ 267,378                    | \$ 10,253 | \$ 147,500     | \$          | \$ 1,328,801 |

Edgar Filing: CENTURY BANCORP INC - Form 10-Q

Further information pertaining to the allowance for loan losses for the nine months ending September 30, 2014 follows:

|   | Construction<br>and<br>Land<br>Development | Commercial<br>and<br>Industrial | Municipal | Commercial<br>Real<br>Estate | Residential<br>Real<br>Estate | Consumer  | Home<br>Equity | Unallocated | Total        |
|---|--|---------------------------------|-----------|------------------------------|-------------------------------|-----------|----------------|-------------|--------------|
|   | (In thousands)                             |                                 |           |                              |                               |           |                |             |              |
| Allowance for loan losses:  |  |                                 |           |                              |                               |           |                |             |              |
| Balance at December 31, 2013  | \$ 2,174                                   | \$ 2,617                        | \$ 655    | \$ 10,935                    | \$ 2,006                      | \$ 432    | \$ 959         | \$ 1,163    | \$ 20,941    |
| Charge-offs   | (250)                                      | (51)                            |           |                              |                               | (404)     |                |             | (705)        |
| Recoveries  |  | 164                             |           | 5                            | 26                            | 305       | 83             |             | 583          |
| Provision   | 82   | 1,857                           | 275       | (208)                        | (231)                         | 121       | (86)           | (160)       | 1,650        |
| Ending balance at September 30, 2014                                    | \$ 2,006                                   | \$ 4,587                        | \$ 930    | \$ 10,732                    | \$ 1,801                      | \$ 454    | \$ 956         | \$ 1,003    | \$ 22,469    |
| Amount of allowance for loan losses for loans deemed to be impaired     |  |                                 |           |                              |                               |           |                |             |              |
|   | \$ 272                                     | \$ 348                          | \$        | \$ 648                       | \$ 152                        | \$        | \$ 93          | \$          | 1,513        |
| Amount of allowance for loan losses for loans not deemed to be impaired |  |                                 |           |                              |                               |           |                |             |              |
|   | \$ 1,734                                   | \$ 4,239                        | \$ 930    | \$ 10,084                    | \$ 1,649                      | \$ 454    | \$ 863         | \$ 1,003    | \$ 20,956    |
| Loans:  |  |                                 |           |                              |                               |           |                |             |              |
| Ending balance  | \$ 25,339                                  | \$ 152,823                      | \$ 36,624 | \$ 695,074                   | \$ 268,927                    | \$ 10,253 | \$ 147,593     | \$          | \$ 1,336,633 |
| Loans deemed to be impaired   |  |                                 |           |                              |                               |           |                |             |              |
|   | \$ 354                                     | \$ 1,096                        | \$        | \$ 4,740                     | \$ 1,549                      | \$        | \$ 93          | \$          | \$ 7,832     |
| Loans not deemed to be impaired   |  |                                 |           |                              |                               |           |                |             |              |
|   | \$ 24,985                                  | \$ 151,727                      | \$ 36,624 | \$ 690,334                   | \$ 267,378                    | \$ 10,253 | \$ 147,500     | \$          | \$ 1,328,801 |

The Company utilizes a six grade internal loan rating system for commercial real estate, construction and commercial loans as follows:

Loans rated 1-3 (Pass):

Loans in this category are considered pass rated loans with low to average risk.

**Table of Contents**

## Loans rated 4 (Monitor):

These loans represent classified loans that management is closely monitoring for credit quality. These loans have had or may have minor credit quality deterioration as of September 30, 2015 and December 31, 2014.

## Loans rated 5 (Substandard):

Substandard loans represent classified loans that management is closely monitoring for credit quality. These loans have had more significant credit quality deterioration as of September 30, 2015 and December 31, 2014.

## Loans rated 6 (Doubtful):

Doubtful loans represent classified loans that management is closely monitoring for credit quality. These loans had more significant credit quality deterioration as of September 30, 2015 and December 31, 2014 and are doubtful for full collection.

## Impaired:

Impaired loans represent classified loans that management is closely monitoring for credit quality. A loan is classified as impaired when it is probable that the Company will be unable to collect all amounts due.

The following table presents the Company's loans by risk rating at September 30, 2015.

|                        | Construction<br>and<br>Land<br>Development | Commercial<br>and<br>Industrial | Municipal        | Commercial<br>Real<br>Estate |
|------------------------|--|---------------------------------|------------------|------------------------------|
|                        | (In thousands)                             |                                 |                  |                              |
| <b>Grade:</b>          |  |                                 |                  |                              |
| <b>1-3 (Pass)</b>      | \$ 20,107                                  | \$ 377,615                      | \$ 87,016        | \$ 699,637                   |
| <b>4 (Monitor)</b>     | 7,101                                      |                                 |                  | 194                          |
| <b>5 (Substandard)</b> |  |                                 |                  |                              |
| <b>6 (Doubtful)</b>    |  |                                 |                  |                              |
| <b>Impaired</b>        | 100  | 539                             |                  | 1,692                        |
| <b>Total</b>           | <b>\$ 27,308</b>                           | <b>\$ 378,154</b>               | <b>\$ 87,016</b> | <b>\$ 701,523</b>            |

The following table presents the Company's loans by risk rating at December 31, 2014.

|  | Construction<br>and<br>Land<br>Development | Commercial<br>and<br>Industrial | Municipal | Commercial<br>Real<br>Estate |
|--|--|---------------------------------|-----------|------------------------------|
|  | (In thousands)                             |                                 |           |                              |



Edgar Filing: CENTURY BANCORP INC - Form 10-Q

| Grade:          |                  |                   |                  |                   |
|-----------------|------------------|-------------------|------------------|-------------------|
| 1-3 (Pass)      | \$ 15,515        | \$ 148,407        | \$ 41,850        | \$ 691,322        |
| 4 (Monitor)     | 7,126            | 472               |                  | 633               |
| 5 (Substandard) |                  |                   |                  |                   |
| 6 (Doubtful)    |                  |                   |                  |                   |
| Impaired        | 103              | 853               |                  | 4,317             |
| <b>Total</b>    | <b>\$ 22,744</b> | <b>\$ 149,732</b> | <b>\$ 41,850</b> | <b>\$ 696,272</b> |

Credit ratings issued by national organizations were utilized as credit quality indicators as presented in the following table at September 30, 2015.

|                       |             | Commercial<br>and<br>Industrial | Municipal<br>(In thousands) | Commercial<br>Real<br>Estate |
|-----------------------|-------------|---------------------------------|-----------------------------|------------------------------|
| <b>Credit Rating:</b> |             |                                 |                             |                              |
| <b>Aaa</b>            | <b>Aa3</b>  | <b>\$ 180,006</b>               | <b>\$ 59,628</b>            | <b>\$ 7,781</b>              |
| <b>A1</b>             | <b>A3</b>   | <b>112,507</b>                  | <b>7,400</b>                | <b>131,230</b>               |
| <b>Baa1</b>           | <b>Baa3</b> | <b>9,680</b>                    | <b>9,035</b>                | <b>154,029</b>               |
| <b>Ba2</b>            |             |                                 | <b>4,480</b>                |                              |
| <b>Total</b>          |             | <b>\$ 302,193</b>               | <b>\$ 80,543</b>            | <b>\$ 293,040</b>            |

**Table of Contents**

The Company utilized payment performance as credit quality indicators for the loan types listed below. The indicators are depicted in the table aging of past due loans, below.

Further information pertaining to the allowance for loan losses at September 30, 2015 follows:

|                                   | Accruing<br>30-89 Days<br>Past<br>Due |                 | Accruing<br>Greater<br>Than<br>90<br>Days |                 | Total<br>Past Due   | Current<br>Loans    | Total |
|-----------------------------------|---------------------------------------|-----------------|---|-----------------|---------------------|---------------------|-------|
|                                   |                                       | Non Accrual     |   |                 |                     |                     |       |
|                                   | (In thousands)                        |                 |   |                 |                     |                     |       |
| Construction and land development | \$                                    | \$ 100          | \$  | \$ 100          | \$ 27,208           | \$ 27,308           |       |
| Commercial and industrial         | 174                                   | 75              |   | 249             | 377,905             | 378,154             |       |
| Municipal                         |                                       |                 |   |                 | 87,016              | 87,016              |       |
| Commercial real estate            | 2,569                                 | 180             |   | 2,749           | 698,774             | 701,523             |       |
| Residential real estate           | 1,089                                 | 981             |   | 2,070           | 262,035             | 264,105             |       |
| Consumer and overdrafts           | 14                                    | 7               |   | 21              | 10,612              | 10,633              |       |
| Home equity                       | 273                                   | 417             |   | 690             | 171,401             | 172,091             |       |
| <b>Total</b>                      | <b>\$ 4,119</b>                       | <b>\$ 1,760</b> | <b>\$</b>                                 | <b>\$ 5,879</b> | <b>\$ 1,634,951</b> | <b>\$ 1,640,830</b> |       |

Further information pertaining to the allowance for loan losses at December 31, 2014 follows:

|                                   | Accruing<br>30-89 Days<br>Past<br>Due |                 | Accruing<br>Greater<br>Than<br>90<br>Days |                 | Total<br>Past Due   | Current Loans       | Total |
|-----------------------------------|---------------------------------------|-----------------|---|-----------------|---------------------|---------------------|-------|
|                                   |                                       | Non Accrual     |   |                 |                     |                     |       |
|                                   | (In thousands)                        |                 |   |                 |                     |                     |       |
| Construction and land development | \$                                    | \$ 103          | \$  | \$ 103          | \$ 22,641           | \$ 22,744           |       |
| Commercial and industrial         | 905                                   | 157             |   | 1,062           | 148,670             | 149,732             |       |
| Municipal                         |                                       |                 |   |                 | 41,850              | 41,850              |       |
| Commercial real estate            | 1,046                                 | 2,781           |   | 3,827           | 692,445             | 696,272             |       |
| Residential real estate           | 632                                   | 846             |   | 1,478           | 255,827             | 257,305             |       |
| Consumer and overdrafts           | 6                                     | 5               |   | 11              | 12,177              | 12,188              |       |
| Home equity                       | 576                                   | 254             |   | 830             | 150,445             | 151,275             |       |
| <b>Total</b>                      | <b>\$ 3,165</b>                       | <b>\$ 4,146</b> | <b>\$</b>                                 | <b>\$ 7,311</b> | <b>\$ 1,324,055</b> | <b>\$ 1,331,366</b> |       |

A loan is impaired when, based on current information and events, it is probable that a creditor will be unable to collect all amounts due according to the contractual terms of the loan agreement. When a loan is impaired, the Company measures impairment based on the present value of expected future cash flows discounted at the loan's effective interest rate, except that as a practical expedient, the Company measures impairment based on a loan's

observable market price, or the fair value of the collateral if the loan is collateral dependent. Loans are charged-off when management believes that the collectability of the loan's principal is not probable. The specific factors that management considers in making the determination that the collectability of the loan's principal is not probable include: the delinquency status of the loan, the fair value of the collateral, if secured, and the financial strength of the borrower and/or guarantors. For collateral dependent loans, the amount of the recorded investment in a loan that exceeds the fair value of the collateral is charged-off against the allowance for loan losses in lieu of an allocation of a specific allowance amount when such an amount has been identified definitively as uncollectible. The Company's policy for recognizing interest income on impaired loans is contained within Note 1 of the consolidated financial statements contained in the Company's Annual Report for the fiscal year ended December 31, 2014.

**Table of Contents**

The following is information pertaining to impaired loans for September 30, 2015:

|   | Carrying Value  | Unpaid Principal Balance | Reserve Required | Average Carrying Value For 3 Months Ending 9/30/15 | Interest Recognized For 3 Months Ending 9/30/15 | Average Carrying Value For 9 Months Ending 9/30/15 | Interest Recognized For 9 Months Ending 9/30/15 |
|---|-----------------|--------------------------|------------------|--|---|--|---|
| <b>With no required reserve recorded:</b> |                 |                          |                  |  |   |  |   |
| Construction and land development         | \$ 12           | \$ 12                    | \$               | \$ 27  | \$  | \$ 36  | \$  |
| Commercial and industrial                 |                 |                          |                  |  |   |  |   |
| Municipal                                 |                 |                          |                  |  |   |  |   |
| Commercial real estate                    |                 |                          |                  |  |   | 196  |   |
| Residential real estate                   | 119             | 204                      |                  | 122  | 2   | 128  | 6   |
| Consumer                                  |                 |                          |                  |  |   |  |   |
| Home equity                               |                 |                          |                  |  |   |  |   |
| <b>Total</b>                              | <b>\$ 131</b>   | <b>\$ 216</b>            | <b>\$</b>        | <b>\$ 149</b>                                      | <b>\$ 2</b>                                     | <b>\$ 360</b>                                      | <b>\$ 6</b>                                     |
| <b>With required reserve recorded:</b>    |                 |                          |                  |  |   |  |   |
| Construction and land development         | \$ 100          | \$ 108                   | \$ 11            | \$ 101   | \$  | \$ 102   | \$  |
| Commercial and industrial                 | 527             | 728                      | 25               | 551  | 5   | 670  | 16  |
| Municipal                                 |                 |                          |                  |  |   |  |   |
| Commercial real estate                    | 1,692           | 1,789                    | 98               | 1,700  | 14  | 2,809  | 48  |
| Residential real estate                   | 808             | 809                      | 36               | 811  | 1   | 817  | 7   |
| Consumer                                  |                 |                          |                  |  |   |  |   |
| Home equity                               | 91              | 91                       | 91               | 91   |   | 91   |   |
| <b>Total</b>                              | <b>\$ 3,218</b> | <b>\$ 3,525</b>          | <b>\$ 261</b>    | <b>\$ 3,254</b>                                    | <b>\$ 20</b>                                    | <b>\$ 4,489</b>                                    | <b>\$ 71</b>                                    |
| <b>Total:</b>                             |                 |                          |                  |  |   |  |   |
| Construction and land development         | \$ 100          | \$ 108                   | \$ 11            | \$ 101   | \$  | \$ 102   | \$  |
| Commercial and industrial                 | 539             | 740                      | 25               | 578  | 5   | 706  | 16  |
| Municipal                                 |                 |                          |                  |  |   |  |   |
| Commercial real estate                    | 1,692           | 1,789                    | 98               | 1,700  | 14  | 3,005  | 48  |
| Residential real estate                   | 927             | 1,013                    | 36               | 933  | 3   | 945  | 13  |
| Consumer                                  |                 |                          |                  |  |   |  |   |
| Home equity                               | 91              | 91                       | 91               | 91   |   | 91   |   |
| <b>Total</b>                              | <b>\$ 3,349</b> | <b>\$ 3,741</b>          | <b>\$ 261</b>    | <b>\$ 3,403</b>                                    | <b>\$ 22</b>                                    | <b>\$ 4,849</b>                                    | <b>\$ 77</b>                                    |

The following is information pertaining to impaired loans for September 30, 2014:

Carrying Value

Edgar Filing: CENTURY BANCORP INC - Form 10-Q

|   | Unpaid<br>Principal<br>Balance | Required<br>Reserve | Average Carrying<br>Value For<br>3<br>Months<br>Ending 9/30/<br>2014 | Interest<br>Income<br>Recognized<br>For 3 Months<br>Ending 9/30/<br>2014 | Average Carrying<br>Value For<br>9<br>Months<br>Ending 9/30/<br>2014 | Interest<br>Income<br>Recognized<br>For 9 Months<br>Ending 9/30/<br>2014 |
|---|--------------------------------|---------------------|--|--|--|--|
| <b>With no required reserve recorded:</b> |                                |                     |  |  |  |  |
| Construction and land development         | \$                             | \$                  | \$   | \$   | \$   | 225 \$   |
| Commercial and industrial                 | 11                             | 42                  | 11   | 53   |  |  |
| Commercial real estate                    | 392                            | 396                 | 396  | 175  |  |  |
| Residential real estate                   |                                |                     | 18   | 72   |  |  |
| Consumer<br>Home equity                   |                                |                     |  |  |  |  |
| <b>Total</b>                              | <b>\$ 403</b>                  | <b>\$ 438</b>       | <b>\$ 425</b>  | <b>\$ 525</b>  | <b>\$</b>  | <b>\$</b>  |
| <b>With required reserve recorded:</b>    |                                |                     |  |  |  |  |
| Construction and land development         | \$ 354                         | \$ 3,400            | \$ 272   | \$ 355   | \$ 207   | \$   |
| Commercial and industrial                 | 1,085                          | 1,337               | 348  | 1,078  | 8  | 24   |
| Commercial real estate                    | 4,348                          | 4,440               | 648  | 4,492  | 39   | 113  |
| Residential real estate                   | 1,549                          | 1,549               | 152  | 1,536  | 3  | 8  |
| Consumer<br>Home equity                   | 93                             | 93                  | 93   | 93   | 94   |  |
| <b>Total</b>                              | <b>\$ 7,429</b>                | <b>\$ 10,819</b>    | <b>\$ 1,513</b>  | <b>\$ 7,554</b>  | <b>\$ 50</b>   | <b>\$ 145</b>  |
| <b>Total:</b>                             |                                |                     |  |  |  |  |
| Construction and land development         | \$ 354                         | \$ 3,400            | \$ 272   | \$ 355   | \$ 432   | \$   |
| Commercial and industrial                 | 1,096                          | 1,379               | 348  | 1,089  | 8  | 24   |
| Commercial real estate                    | 4,740                          | 4,836               | 648  | 4,888  | 39   | 113  |
| Residential real estate                   | 1,549                          | 1,549               | 152  | 1,554  | 3  | 8  |
| Consumer<br>Home equity                   | 93                             | 93                  | 93   | 93   | 94   |  |
| <b>Total</b>                              | <b>\$ 7,832</b>                | <b>\$ 11,257</b>    | <b>\$ 1,513</b>  | <b>\$ 7,979</b>  | <b>\$ 50</b>   | <b>\$ 145</b>  |

**Table of Contents**

There were no troubled debt restructurings occurring during the nine month periods ended September 30, 2015 or September 30, 2014.

**Note 5. Reclassifications Out of Accumulated Other Comprehensive Income** (a)**Amount Reclassified from Accumulated Other Comprehensive Income**

| Details about Accumulated Other Comprehensive Income Components | Three Months Ended    |                       | Affected Line Item<br>in the Statement<br>Where Net Income<br>is Presented |
|---|-----------------------|-----------------------|--|
|   | September 30,<br>2015 | September 30,<br>2014 |  |
| (In thousands)  |                       |                       |  |
| Unrealized gains and losses on available-for-sale securities    | \$ 52                 | \$                    | Net gains on sales of securities   |
|   | (21)                  |                       | Provision for income taxes   |
|   | \$ 31                 | \$                    | Net income   |
| Accretion of unrealized losses transferred                      | \$ 1,436              | \$ 1,216              | Interest on securities held-to-maturity                                    |
|   | (501)                 | (424)                 | Provision for income taxes   |
|   | \$ 935                | \$ 792                | Net income   |
| Amortization of defined benefit pension items                   |                       |                       |  |
| Prior-service costs   | \$ (2)(b)             | \$ (3)(b)             | Salaries and employee benefits   |
| Actuarial gains (losses)  | (352)(b)              | (91)(b)               | Salaries and employee benefits   |
| Total before tax  | (354)                 | (94)                  | Income before taxes  |
| Tax (expense) or benefit  | 141                   | 38                    | Provision for income taxes   |
| Net of tax  | \$ (213)              | \$ (56)               | Net income   |
| Total reclassifications for the period                          | \$ 753                | \$ 736                | Net income, net of tax   |

**Table of Contents**

| Details about Accumulated Other Comprehensive Income Components | Nine Months Ended                       |                       | Affected Line Item<br>in the Statement<br>Where Net Income<br>is Presented |
|---|---|-----------------------|--|
|   | September 30,<br>2015<br>(In thousands) | September 30,<br>2014 |  |
| Unrealized gains and losses on available-for-sale securities    | \$ 170                                  | \$                    | Net gains on sales of securities   |
|   | (68)                                    |                       | Provision for income taxes   |
|   | \$ 102                                  | \$                    | Net income   |
| Accretion of unrealized losses transferred                      |   |                       | Interest on securities held-to-maturity                                    |
|   | \$ 4,141                                | \$ 4,009              | Provision for income taxes   |
|   | (1,444)                                 | (1,485)               |  |
|   | \$ 2,697                                | \$ 2,524              | Net income   |
| Amortization of defined benefit pension items                   |   |                       |  |
| Prior-service costs   | \$ (8)(b)                               | \$ (8)(b)             | Salaries and employee benefits   |
| Actuarial gains (losses)  | (1,056)(b)                              | (274)(b)              | Salaries and employee benefits   |
| Total before tax  | (1,064)                                 | (282)                 | Income before taxes  |
| Tax (expense) or benefit  | 425                                     | 113                   | Provision for income taxes   |
| Net of tax  | \$ (639)                                | \$ (169)              | Net income   |
| Total reclassifications for the period                          | \$ 2,160                                | \$ 2,355              | Net income, net of tax   |

(a) Amount in parentheses indicate reductions to net income.

(b) These accumulated other comprehensive income components are included in the computation of net periodic pension cost (see employee benefits footnote (Note 7) for additional details).

**Note 6. Earnings per Share ( EPS )**

Class A and Class B shares participate equally in undistributed earnings. Under the Company's Articles of Organization, the holders of Class A Common Stock are entitled to receive dividends per share equal to at least 200% of dividends paid, if any, from time to time, on each share of Class B Common Stock.

Diluted EPS includes the dilutive effect of common stock equivalents; basic EPS excludes all common stock

equivalents. The only common stock equivalents for the Company are the stock options discussed below. The dilutive effect of these stock options for three and nine months ended September 30, 2014 was an increase of 1,515 and 1,534 shares, respectively. There were no stock options outstanding during the nine months ended September 30, 2015.



**Table of Contents**

The following table is a reconciliation of basic EPS and diluted EPS for the three and nine months ended September 30,

|  | Three Months Ended<br>September 30, |           | Nine Months Ended<br>September 30, |           |
|--|-------------------------------------|-----------|------------------------------------|-----------|
|  | 2015                                | 2014      | 2015                               | 2014      |
| (in thousands except share and per share data)         |                                     |           |                                    |           |
| Basic EPS Computation:                                 |                                     |           |                                    |           |
| Numerator:   |                                     |           |                                    |           |
| Net income, Class A                                    | \$ 4,843                            | \$ 4,480  | \$ 13,392                          | \$ 12,741 |
| Net income, Class B                                    | 1,323                               | 1,226     | 3,658                              | 3,496     |
| Denominator:   |                                     |           |                                    |           |
| Weighted average shares outstanding, Class A           | 3,600,729                           | 3,594,583 | 3,600,729                          | 3,588,728 |
| Weighted average shares outstanding, Class B           | 1,967,180                           | 1,967,180 | 1,967,180                          | 1,969,647 |
| Basic EPS, Class A                                     | \$ 1.35                             | \$ 1.25   | \$ 3.72                            | \$ 3.55   |
| Basic EPS, Class B                                     | 0.67                                | 0.62      | 1.86                               | 1.78      |
| Diluted EPS Computation:                               |                                     |           |                                    |           |
| Numerator:   |                                     |           |                                    |           |
| Net income, Class A                                    | \$ 4,843                            | \$ 4,480  | \$ 13,392                          | \$ 12,741 |
| Net income, Class B                                    | 1,323                               | 1,226     | 3,658                              | 3,496     |
| Total net income, for diluted EPS, Class A computation | 6,166                               | 5,706     | 17,050                             | 16,237    |
| Denominator:   |                                     |           |                                    |           |
| Weighted average shares outstanding, basic, Class A    | 3,600,729                           | 3,594,583 | 3,600,729                          | 3,588,728 |
| Weighted average shares outstanding, Class B           | 1,967,180                           | 1,967,180 | 1,967,180                          | 1,969,647 |
| Dilutive effect of Class A stock options               |                                     | 1,515     |                                    | 1,534     |
| Weighted average shares outstanding diluted, Class A   | 5,567,909                           | 5,563,278 | 5,567,909                          | 5,559,909 |
| Weighted average shares outstanding, Class B           | 1,967,180                           | 1,967,180 | 1,967,180                          | 1,969,647 |
| Diluted EPS, Class A                                   | \$ 1.11                             | \$ 1.03   | \$ 3.06                            | \$ 2.92   |
| Diluted EPS, Class B                                   | 0.67                                | 0.62      | 1.86                               | 1.78      |

**Note 7. Employee Benefits**

The Company provides pension benefits to its employees under a noncontributory, defined benefit plan which is funded on a current basis in compliance with the requirements of the Employee Retirement Income Security Act of 1974 ( ERISA ) and recognizes costs over the estimated employee service period.

The Company also has a Supplemental Executive Insurance/Retirement Plan (the Supplemental Plan ) which is limited to certain officers and employees of the Company. The Supplemental Plan is accrued on a current basis and recognizes costs over the estimated employee service period.

Executive officers of the Company and its subsidiaries who have at least one year of

service may participate in the Supplemental Plan. The Supplemental Plan is voluntary and participants are required to contribute to its cost. Life insurance policies, which are owned by the Company, are purchased covering the lives of each participant.

Components of Net Periodic Benefit Cost (Credit) for the Three Months Ended September 30.

|   | Pension Benefits |         | Supplemental Insurance/<br>Retirement Plan |        |
|---|------------------|---------|--|--------|
|   | 2015             | 2014    | 2015                                       | 2014   |
|   | (In thousands)   |         |  |        |
| Service cost                            | \$ 336           | \$ 258  | \$ 397                                     | \$ 389 |
| Interest                                | 394              | 367     | 341  | 331    |
| Expected return on plan assets          | (688)            | (636)   |  |        |
| Recognized prior service cost (benefit) | (26)             | (26)    | 29   | 29     |
| Recognized net actuarial losses         | 203              | 3       | 150  | 88     |
| Net periodic benefit (credit) cost      | \$ 219           | \$ (34) | \$ 917                                     | \$ 837 |

**Table of Contents****Components of Net Periodic Benefit Cost (Credit) for the Nine Months Ended September 30,**

|   | Pension Benefits |          | Supplemental Insurance/<br>Retirement Plan |          |
|---|------------------|----------|--|----------|
|   | 2015             | 2014     | 2015                                       | 2014     |
|   | (In thousands)   |          |  |          |
| Service cost                            | \$ 1,008         | \$ 775   | \$ 1,191                                   | \$ 1,166 |
| Interest                                | 1,182            | 1,100    | 1,023                                      | 994      |
| Expected return on plan assets          | (2,064)          | (1,907)  |  |          |
| Recognized prior service cost (benefit) | (78)             | (78)     | 87   | 86       |
| Recognized net actuarial losses         | 610              | 9        | 449  | 266      |
| Net periodic benefit (credit) cost      | \$ 658           | \$ (101) | \$ 2,750                                   | \$ 2,512 |

**Contributions**

The company intends to contribute \$2,000,000 to the Pension Plan in 2015. As of September 30, 2015, \$1,500,000 has been contributed.

**Note 8. Fair Value Measurements**

The Company follows FASB ASC 820-10, *Fair Value Measurements and Disclosures*, (formerly SFAS 157, *Fair Value Measurements*, ) which among other things, requires enhanced disclosures about assets and liabilities carried at fair value. ASC 820-10 establishes a hierarchal disclosure framework associated with the level of pricing observability utilized in measuring financial instruments at fair value. The three broad levels of the hierarchy are as follows:

**Level I** Quoted prices are available in active markets for identical assets or liabilities as of the reported date. The type of financial instruments included in Level I are highly liquid cash instruments with quoted prices such as G-7 government, agency securities, listed equities and money market securities, as well as listed derivative instruments.

**Level II** Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reported date. The nature of these financial instruments include cash instruments for which quoted prices are available but traded less frequently, derivative instruments whose fair value have been derived using a model where inputs to the model are directly observable in the market, or can be derived principally from or corroborated by observable market data, and instruments that are fair valued using other financial instruments, the parameters of which can be directly observed. Instruments which are generally included in this category are corporate bonds and loans, mortgage whole loans, municipal bonds and OTC derivatives.

**Level III** Instruments that have little to no pricing observability as of the reported date. These financial instruments do not have two-way markets and are measured using management's best estimate of fair value, where the inputs into the determination of fair value require significant management judgment or estimation. Instruments that are included in this category generally include certain commercial mortgage loans, certain private equity investments, distressed debt, non-investment grade residual interests in securitizations, as well as certain highly structured OTC derivative contracts.





There were no transfers between level 1, 2 and 3 for the nine months ended September 30, 2015. There were no liabilities measured at fair value on a recurring or nonrecurring basis during the nine month period ended September 30, 2015.

The following table presents additional information about assets measured at fair value on a recurring and nonrecurring basis for which the Company has utilized Level 3 inputs to determine fair value (dollars in thousands). Management continues to monitor the assumptions used to value the assets listed below.

| <b>Asset</b>          | <b>Fair Value</b> | <b>Valuation Technique</b>  | <b>Unobservable Input</b> | <b>Unobservable Input Value or Range</b> |
|-----------------------|-------------------|-----------------------------|---------------------------|--|
| Securities AFS<br>(4) | <b>\$ 147,136</b> | Discounted cash flow        | Discount rate             | 0%-1% (3)                                |
| Impaired Loans        | <b>1,131</b>      | Appraisal of collateral (1) | Appraisal adjustments (2) | 0%-30% discount                          |

- (1) Fair value is generally determined through independent appraisals of the underlying collateral, which generally include various Level 3 inputs which are not identifiable.
- (2) Appraisals may be adjusted by management for qualitative factors such as economic conditions and estimated expenses.
- (3) Weighted averages.
- (4) Municipal securities generally have maturities of one year or less and, therefore, the amortized cost equates to the fair value.

**Table of Contents**

The changes in Level 3 securities for the nine-month period ended September 30, 2015 are shown in the table below:

|                                      | Auction Rate<br>Securities | Obligations<br>Issued by States<br>& Political<br>Subdivisions | Equity<br>Securities | Total             |
|--------------------------------------|----------------------------|--|----------------------|-------------------|
|                                      | (In thousands)             |  |                      |                   |
| <b>Balance at December 31, 2014</b>  | <b>\$ 3,820</b>            | <b>\$ 92,964</b>   | <b>\$ 102</b>        | <b>\$ 96,886</b>  |
| <b>Purchases</b>                     |                            | <b>166,339</b>   |                      | <b>166,339</b>    |
| <b>Maturities and calls</b>          |                            | <b>(115,989)</b>   | <b>(65)</b>          | <b>(116,054)</b>  |
| <b>Amortization</b>                  |                            | <b>(35)</b>  |                      | <b>(35)</b>       |
| <b>Changes in fair value</b>         |                            |  |                      |                   |
| <b>Balance at September 30, 2015</b> | <b>\$ 3,820</b>            | <b>\$ 143,279</b>  | <b>\$ 37</b>         | <b>\$ 147,136</b> |

The amortized cost of Level 3 securities was \$148,012,000 at September 30, 2015 with an unrealized loss of \$876,000. The securities in this category are generally equity investments, municipal securities with no readily determinable fair value or failed auction rate securities. Management evaluated the fair value of these securities based on an evaluation of the underlying issuer, prevailing rates and market liquidity.

The changes in Level 3 securities for the nine-month period ended September 30, 2014, are shown in the table below:

|                                      | Auction Rate<br>Securities | Obligations<br>Issued by States<br>& Political<br>Subdivisions | Equity<br>Securities | Total            |
|--------------------------------------|----------------------------|--|----------------------|------------------|
|                                      | (In thousands)             |  |                      |                  |
| <b>Balance at December 31, 2013</b>  | <b>\$ 3,820</b>            | <b>\$ 32,487</b>   | <b>\$ 290</b>        | <b>\$ 36,597</b> |
| <b>Purchases</b>                     |                            | <b>86,378</b>  |                      | <b>86,378</b>    |
| <b>Maturities and calls</b>          |                            | <b>(40,206)</b>  | <b>(79)</b>          | <b>(40,285)</b>  |
| <b>Amortization</b>                  |                            | <b>(4)</b>   |                      | <b>(4)</b>       |
| <b>Changes in fair value</b>         |                            |  |                      |                  |
| <b>Balance at September 30, 2014</b> | <b>\$ 3,820</b>            | <b>\$ 78,655</b>   | <b>\$ 211</b>        | <b>\$ 82,686</b> |

The amortized cost of Level 3 securities was \$83,559,000 at September 30, 2014 with an unrealized loss of \$872,000. The securities in this category are generally equity investments, municipal securities with no readily determinable fair value or failed auction rate securities. Management evaluated the fair value of these securities based on an evaluation of the underlying issuer, prevailing rates and market liquidity.

The results of the fair value hierarchy as of December 31, 2014, are as follows:

Financial Instruments Measured at Fair Value on a Recurring Basis:

|  | <b>Securities AFS Fair Value Measurements Using Quoted Prices</b> |   |  |  |
|--|---|---|--|--|
|  | <b>Carrying Value</b>   | <b>In Active Markets for Identical Assets (Level 1)</b> | <b>Significant Observable Inputs (Level 2)</b> | <b>Significant Other Unobservable Inputs (Level 3)</b> |
|  | (In thousands)  |   |  |  |
| <b>U.S. Treasury</b>   | <b>\$ 2,000</b>   | <b>\$</b>   | <b>\$ 2,000</b>                                | <b>\$</b>  |
| <b>U.S. Government Sponsored Enterprises</b>                           |   |   |  |  |
| <b>SBA Backed Securities</b>   | <b>6,717</b>  |   | <b>6,717</b>                                   |  |
| <b>U.S. Government Agency and Sponsored Mortgage Backed Securities</b> | <b>337,093</b>  |   | <b>337,093</b>                                 |  |
| <b>Privately Issued Residential Mortgage Backed Securities</b>         | <b>1,874</b>  |   | <b>1,874</b>                                   |  |
| <b>Obligations Issued by States and Political Subdivisions</b>         | <b>96,784</b>   |   |  | <b>96,784</b>  |
| <b>Other Debt Securities</b>   | <b>3,524</b>  |   | <b>3,524</b>                                   |  |
| <b>Equity Securities</b>   | <b>398</b>  | <b>296</b>  |  | <b><u>102</u></b>                                      |
| <b>Total</b>   | <b>\$ 448,390</b>   | <b>\$ 296</b>   | <b>\$ 351,208</b>                              | <b>\$ 96,886</b>                                       |



**Table of Contents**

## Financial Instruments Measured at Fair Value on a Non-recurring Basis:

|                       |              |              |
|-----------------------|--------------|--------------|
| <b>Impaired Loans</b> | <b>3,410</b> | <b>3,410</b> |
|-----------------------|--------------|--------------|

Impaired loan balances represent those collateral dependent loans where management has estimated the credit loss by comparing the loan's carrying value against the expected realizable fair value of the collateral. Fair value is generally determined through a review process that includes independent appraisals, discounted cash flows, or other external assessments of the underlying collateral, which generally include various Level 3 inputs which are not identifiable. The Company discounts the fair values, as appropriate, based on management's observations of the local real estate market for loans in this category.

Appraisals, discounted cash flows and real estate tax assessments are reviewed quarterly. There is no specific policy regarding how frequently appraisals will be updated. Adjustments are made to appraisals and real estate tax assessments based on management's estimate of changes in real estate values. Within the past twelve months there have been no updated appraisals, however, all impaired loans have been reviewed during the past quarter using either a discounted cash flow analysis, appraisal of collateral or other type of real estate tax assessment. The types of adjustments that are made to specific provisions (credits) relate to impaired loans recognized for the period ended 2014 for the estimated credit loss amounted to \$947,000.

There were no transfers between level 1, 2 and 3 for the year ended December 31, 2014. There were no liabilities measured at fair value on a recurring or nonrecurring basis during the year ended December 31, 2014.

The following table presents additional information about assets measured at fair value on a recurring and nonrecurring basis for which the Company has utilized Level 3 inputs to determine fair value (dollars in thousands). Management continues to monitor the assumptions used to value the assets listed below.

| Asset          | Fair Value | Valuation Technique         | Unobservable Input        | Unobservable Input Value or Range |
|----------------|------------|-----------------------------|---------------------------|-----------------------------------|
| Securities AFS |            |                             |                           |                                   |
| (4)            | \$ 96,886  | Discounted cash flow        | Discount rate             | 0%-1% (3)                         |
| Impaired Loans | 3,410      | Appraisal of collateral (1) | Appraisal adjustments (2) | 0%-30% discount                   |

- (1) Fair value is generally determined through independent appraisals of the underlying collateral, which generally include various Level 3 inputs which are not identifiable.
- (2) Appraisals may be adjusted by management for qualitative factors such as economic conditions and estimated expenses.
- (3) Weighted averages
- (4) Municipal securities generally have maturities of one year or less and, therefore, the amortized cost equates to the fair value.

**Note 9. Fair Values of Financial Instruments**

The following methods and assumptions were used by the Company in estimating fair values of its financial instruments. Excluded from this disclosure are all nonfinancial instruments. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Company.

The assumptions used below are expected to approximate those that market participants would use in valuing these financial instruments.

Fair value estimates are made at a specific point in time, based on available market information and judgments about the financial instrument, including estimates of timing, amount of expected future cash flows and the credit standing of the issuer. Such estimates do not consider the tax impact of the realization of unrealized gains or

**Table of Contents**

losses. In some cases, the fair value estimates cannot be substantiated by comparison to independent markets. In addition, the disclosed fair value may not be realized in the immediate settlement of the financial instrument. Care should be exercised in deriving conclusions about our business, its value or financial position based on the fair value information of financial instruments presented below.

**Securities held-to-maturity:** The fair values of these securities were based on quoted market prices, where available, as provided by third-party investment portfolio pricing vendors. If quoted market prices were not available, fair values provided by the vendors were based on quoted market prices of comparable instruments in active markets and/or based on a matrix pricing methodology which employs The Bond Market Association's standard calculations for cash flow and price/yield analysis, live benchmark bond pricing and terms/condition data available from major pricing sources. Management regards the inputs and methods used by third party pricing vendors to be Level 2 inputs and methods as defined in the fair value hierarchy provided by FASB.

**Loans:** For variable-rate loans, that reprice frequently and with no significant change in credit risk, fair values are based on carrying amounts. The fair value of other loans is estimated using discounted cash flow analysis, based on interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. Incremental credit risk for nonperforming loans has been considered.

**Time deposits:** The fair value of time deposits was estimated using a discounted cash flow approach that applies prevailing market interest rates for similar maturity instruments. The fair values of the Company's time deposit liabilities do not take into consideration the value of the Company's long-term relationships with depositors, which may have significant value.

**Other borrowed funds:** The fair value of other borrowed funds is based on the discounted value of contractual cash flows. The discount rate used is estimated based on the rates currently offered for other borrowed funds of similar remaining maturities.

**Subordinated debentures:** The fair value of subordinated debentures is based on the discounted value of contractual cash flows. The discount rate used is estimated based on the rates currently offered for other subordinated debentures of similar remaining maturities.

The following presents (in thousands) the carrying amount, estimated fair value, and placement in the fair value hierarchy of the Company's financial instruments as of September 30, 2015 and December 31, 2014. This table excludes financial instruments for which the carrying amount approximates fair value. Financial assets for which the fair value approximates carrying value include cash and cash equivalents, short-term investments, FHLBB stock and accrued interest receivable. Financial liabilities for which the fair value approximates carrying value include non-maturity deposits, short-term borrowings and accrued interest payable.

**Table of Contents**

| September 30, 2015            | Carrying Amount | Fair Value Measurements             |                |                |
|-------------------------------|-----------------|-------------------------------------|----------------|----------------|
|                               |                 | Estimated Fair Value Level 1 Inputs | Level 2 Inputs | Level 3 Inputs |
| (In thousands)                |                 |                                     |                |                |
| <b>Financial assets:</b>      |                 |                                     |                |                |
| Securities held-to-maturity   | \$ 1,543,775    | \$ 1,565,261                        | \$ 1,565,261   | \$             |
| Loans (1)                     | 1,618,500       | 1,595,857                           |                | 1,595,857      |
| <b>Financial liabilities:</b> |                 |                                     |                |                |
| Time deposits                 | 406,420         | 409,931                             | 409,931        |                |
| Other borrowed funds          | 432,500         | 438,504                             | 438,504        |                |
| Subordinated debentures       | 36,083          | 36,083                              |                | 36,083         |
| <b>December 31, 2014</b>      |                 |                                     |                |                |
| <b>Financial assets:</b>      |                 |                                     |                |                |
| Securities held-to-maturity   | 1,406,792       | 1,413,603                           | 1,413,603      |                |
| Loans (1)                     | 1,309,048       | 1,291,550                           |                | 1,291,550      |
| <b>Financial liabilities:</b> |                 |                                     |                |                |
| Time deposits                 | 383,145         | 387,919                             | 387,919        |                |
| Other borrowed funds          | 395,500         | 400,196                             | 400,196        |                |
| Subordinated debentures       | 36,083          | 36,083                              |                | 36,083         |

(1) Comprised of loans (including collateral dependent impaired loans), net of deferred loan costs and the allowance for loan losses.

**Note 10. Recent Accounting Developments**

In January 2015, the FASB issued ASU 2015-01, *Income Statement-Extraordinary and Unusual* (Subtopic 225-20): *Simplifying Income Statement Presentation by Eliminating the Concept of Extraordinary Items*. This ASU eliminates from GAAP the concept of extraordinary items. This Update will align more closely GAAP income statement presentation guidance with International Audit Standards (IAS) 1, *Presentation of Financial Statements*, which prohibits the presentation and disclosure of extraordinary items. The amendments in this update are effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2015. The adoption of this standard is not expected to have a material impact on the Company's financial statements.

In February 2015, the FASB issued ASU 2015-02, *Consolidation* (Topic 810): This ASU was issued to respond to stakeholders' concerns about the current accounting for consolidation of certain legal entities. The amendments in this update affect reporting entities that are required to evaluate whether they should consolidate certain legal entities. All legal entities are subject to reevaluation under the revised consolidation model. Specifically, the amendments: (1) modify the evaluation of whether limited partnerships and similar legal entities are variable interest entities (VIEs) or voting interest entities, (2) eliminate the presumption that a general partner should consolidate a limited partnership, (3) affect the consolidation analysis of reporting entities that are involved with VIEs, particularly those that have fee arrangements and related party relationships, and (4) provide a scope exception from consolidation guidance for reporting entities with interests in legal entities that are required to comply with or operate in accordance with requirements that are similar to those in Rule 2a-7 of the Investment Company Act of 1940 for registered money market funds. The amendments in this update are effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2015. Early adoption is permitted. The adoption of this standard is not expected to have a material impact on the Company's consolidated financial position.

In April 2015, the FASB issued ASU 2015-03, Interest-Imputation of Interest (Subtopic 835-30): *Simplifying the Presentation of Debt Issuance Costs*. Update No. 2015-03 was issued to simplify presentation of debt issuance costs. The amendments in this Update require that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability, consistent with debt discounts. The recognition and measurement guidance for debt issuances costs are not affected by the amendments in this Update.

---

## **Table of Contents**

The amendments in this update are effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2015. Early adoption is permitted. The adoption of this standard is not expected to have a material impact on the Company's consolidated financial position.

In April 2015, the FASB issued ASU 2015-04, *Compensation-Retirement Benefits (Topic 715): Practical Expedient for the Measurement Date of an Employer's Defined Benefit Obligation and Plan Assets*. For an entity with a fiscal year-end that does not coincide with a month-end, the amendments in this update provide a practical expedient that permits the entity to measure defined benefit plan assets and obligations using the month-end that is closest to the entity's fiscal year-end and apply that practical expedient consistently from year to year. The practical expedient should be applied consistently to all plans if an entity has more than one plan. The amendments in this Update are effective for public business entities for financial statements issued for fiscal years beginning after December 15, 2015, and interim periods within those fiscal years. The adoption of this standard is not expected to have a material impact on the Company's financial statements.

In April 2015, the FASB issued ASU 2015-05, *Intangible-Goodwill and Other-Internal Use Software (Subtopic 350-40): Customer's Accounting for Fees Paid in a Cloud Computing Arrangement*. This update was issued to provide guidance to customers about whether a cloud computing arrangement includes a software license. If a cloud computing arrangement includes a software license, then the customer should account for the software license element of the arrangement consistent with the acquisition of other software licenses. If a cloud computing arrangement does not include a software license, the customer should account for the arrangement as a service contract. The guidance will not change current account for service contracts. The amendments in this update are effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2015. Early adoption is permitted. The adoption of this standard is not expected to have a material impact on the Company's consolidated financial position.

In May 2015, the FASB issued ASU 2015-08, *Business Combinations (Topic 805): Pushdown Accounting, Amendments to SEC paragraphs Pursuant to Staff Accounting Bulletin 115*. This to remove references and to amend certain previously issued pushdown accounting guidance. The adoption of this standard is not expected to have a material impact on the Company's consolidated financial position.

## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations** **Executive Overview**

Century Bancorp, Inc. (together with its bank subsidiary, unless the context otherwise requires, the Company) is a Massachusetts state-chartered bank holding company headquartered in Medford, Massachusetts. The Company is a Massachusetts corporation formed in 1972 and has one banking subsidiary (the Bank): Century Bank and Trust Company formed in 1969. At September 30, 2015, the Company had total assets of \$3.9 billion. Currently, the Company operates 27 banking offices in 20 cities and towns in Massachusetts, ranging from Braintree in the south to Andover in the north. The Bank's customers consist primarily of small and medium-sized businesses and retail customers in these communities and surrounding areas, as well as local governments and institutions throughout Massachusetts.

The Company's results of operations are largely dependent on net interest income, which is the difference between the interest earned on loans and securities and interest paid on deposits and borrowings. The results of operations are also affected by the level of income and fees from loans, deposits, as well as operating expenses, the provision for loan losses, the impact of federal and state income taxes and the relative levels of interest rates and economic activity.



**Table of Contents**

The Company offers a wide range of services to commercial enterprises, state and local governments and agencies, non-profit organizations and individuals. It emphasizes service to small and medium sized businesses and retail customers in its market area. In recent quarters, the Company has increased business to larger institutions, specifically, healthcare and higher education. The Company makes commercial loans, real estate and construction loans and consumer loans, and accepts savings, time, and demand deposits. In addition, the Company offers to its corporate and institutional customers automated lock box collection services, cash management services and account reconciliation services, and actively promotes the marketing of these services to the municipal market. Also, the Company provides full service securities brokerage services through a program called Investment Services at Century Bank, which is supported by LPL Financial, a third party full-service securities brokerage business.

The Company has client engagements in Massachusetts, New Hampshire and Rhode Island with approximately 245 government entities throughout the region.

Net income for the quarter ended September 30, 2015 was \$6,166,000, or \$1.11 per Class A share diluted, compared to net income of \$5,706,000, or \$1.03 per Class A share diluted, for the quarter ended September 30, 2014. Net income for the nine months ended September 30, 2015 was \$17,050,000, or \$3.06 per Class A share diluted, compared to net income of \$16,237,000, or \$2.92 per Class A share diluted, for the nine months ended September 30, 2014.

Earnings per share (EPS) for each class of stock and time period is as follows:

|             |                | <b>Three months<br/>ended<br/>September 30,<br/>2015</b> | <b>Three months<br/>ended<br/>September 30,<br/>2014</b> |
|-------------|----------------|--|--|
| Basic EPS   | Class A common | \$ 1.35  | \$ 1.25  |
| Basic EPS   | Class B common | \$ 0.67  | \$ 0.62  |
| Diluted EPS | Class A common | \$ 1.11  | \$ 1.03  |
| Diluted EPS | Class B common | \$ 0.67  | \$ 0.62  |

|             |                | <b>Nine months<br/>ended<br/>September 30,<br/>2015</b> | <b>Nine months<br/>ended<br/>September 30,<br/>2014</b> |
|-------------|----------------|---|---|
| Basic EPS   | Class A common | \$ 3.72   | \$ 3.55   |
| Basic EPS   | Class B common | \$ 1.86   | \$ 1.78   |
| Diluted EPS | Class A common | \$ 3.06   | \$ 2.92   |
| Diluted EPS | Class B common | \$ 1.86   | \$ 1.78   |

Net interest income totaled \$52.7 million for the nine months ended September 30, 2015 compared to \$50.0 million for the same period in 2014. The 5.4% increase in net interest income is primarily due to an increase in average earning assets. The net interest margin decreased from 2.23% on a fully taxable equivalent basis in 2014 to 2.20% on the same basis for 2015. This was primarily the result of a decrease in rates on earning assets. The average balances of earning assets increased by 7.6% combined with a similar increase in average deposits. Also, interest expense increased 3.9% as a result of an increase in deposit balances.





## **Table of Contents**

The trends in the net interest margin are illustrated in the graph below:

The primary factor accounting for the decrease in the net interest margin for 2013 was an additional large influx of deposits. Management invested the funds in shorter term securities. The net interest margin has declined slightly throughout 2014 and the first quarter of 2015. During the second and third quarter of 2015 the net interest margin increased primarily as a result of an increase in higher yielding assets as well as prepayment penalties collected. The increase in higher yielding assets was primarily the result of increased purchases of securities held-to-maturity.

While management will continue its efforts to improve the net interest margin, there can be no assurance that certain factors beyond its control, such as the prepayment of loans and changes in market interest rates, will continue to positively impact the net interest margin.

The provision for loan losses decreased by \$600,000 for the quarter ended September 30, 2015 from \$600,000 for the quarter ended September 30, 2014 primarily as a result of changes in portfolio composition, coupled with strong asset quality. During the second quarter of 2015, the Company enhanced its approach to the development of the historical loss factors on certain loans within the portfolio. This was done in response to the changing composition of the portfolio. Further discussion relating to changes in portfolio composition is discussed in the allowance for loan loss section of the management discussion and analysis. Non-performing assets totaled \$1.8 million at September 30, 2015, compared to \$4.1 million at December 31, 2014.

For the first nine months of 2015, the Company's effective income tax rate was 3.6% compared to 4.4% for last year's corresponding period. The effective income tax rate decreased primarily as a result of an increase in tax-exempt income.

During December 2013, the Company entered into a lease agreement to open a branch located in Woburn, Massachusetts. The branch opened on November 3, 2014.

During March 2014, the Company entered into a lease agreement to open a branch located on Boylston Street in Boston, Massachusetts. This property is leased from an entity affiliated with Marshall M. Sloane, Chairman of the Board of the Company. This agreement was approved by the Board of Directors in the absence of the Chairman of the Board. The branch opened on April 22, 2015. The deposits from the Kenmore Square, Boston Massachusetts branch, which closed on September 30, 2014, were moved to the new Boylston Street branch.

## **Recent Market Developments**

The financial services industry continues to face challenges in the aftermath of the recent national and global economic crisis. Since June 2009, the U.S. economy has been recovering from the most severe recession and financial crisis since the Great Depression. There have been some improvements in private sector employment, industrial production and U.S. exports; nevertheless, the pace of economic recovery has been slow. Financial markets have improved since the depths of the crisis but are still unsettled and volatile. There is continued concern about the U.S. economic outlook.

---

**Table of Contents**

On July 21, 2010, the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Act) became law. The Act was intended to address many issues arising in the recent financial crisis and is exceedingly broad in scope, affecting many aspects of bank and financial market regulation. The Act requires, or permits by implementing regulation, enhanced prudential standards for banks and bank holding companies inclusive of capital, leverage, liquidity, concentration and exposure measures. In addition, traditional bank regulatory principles such as restrictions on transactions with affiliates and insiders were enhanced. The Act also contains reforms of consumer mortgage lending practices and creates a Bureau of Consumer Financial Protection, which is granted broad authority over consumer financial practices of banks and others. It is expected as the specific new or incremental requirements applicable to the Company become effective that the costs and difficulties of remaining compliant with all such requirements will increase. The Act broadens the base for FDIC assessments to average consolidated assets less tangible equity of financial institutions and also permanently raises the current standard maximum FDIC deposit insurance amount to \$250,000. The Act extended unlimited deposit insurance on non-interest bearing transaction accounts through December 31, 2012. In addition, the Act added a new Section 13 to the Bank Holding Company Act, the so-called Volcker Rule, (the Rule) which generally restricts certain banking entities such as the Company and its subsidiaries or affiliates, from engaging in proprietary trading activities and owning equity in or sponsoring any private equity or hedge fund. The Rule became effective July 21, 2012. The final implementing regulations for the Rule were issued by various regulatory agencies in December, 2013 and under an extended conformance regulation compliance must be achieved by July 21, 2015. The conformance period for investments in and relationships with certain legacy covered funds has been extended to July 21, 2016. Under the Rule, the Company may be restricted from engaging in proprietary trading, investing in third party hedge or private equity funds or sponsoring new funds unless it qualifies for an exemption from the rule. The Company has little involvement in prohibited proprietary trading or investment activities in covered funds and the Company does not expect that complying with the requirements of the Rule will have any material effect on the Company's financial condition or results of operation.

Federal banking regulators have issued risk-based capital guidelines, which assign risk factors to asset categories and off-balance-sheet items. Also, the Basel Committee has issued capital standards entitled Basel III: A global regulatory framework for more resilient banks and banking systems (Basel III). The Federal Reserve Board has finalized its rule implementing the Basel III regulatory capital framework. The rule that came into effect in January 2015 sets the Basel III minimum regulatory capital requirements for all organizations. It includes a new common equity Tier I ratio of 4.5 percent of risk-weighted assets, raises the minimum Tier I capital ratio from 4 percent to 6 percent of risk-weighted assets and would set a new conservation buffer of 2.5 percent of risk-weighted assets. The implementation of the framework did not have a material impact on the Company's financial condition or results of operations.

**Financial Condition****Loans**

On September 30, 2015, total loans outstanding were \$1.6 billion, up by \$309.5 million from the total on December 31, 2014. At September 30, 2015, commercial real estate loans accounted for 42.8% and residential real estate loans, including home equity loans, accounted for 26.6% of total loans.

Commercial and industrial loans increased to \$378.2 million at September 30, 2015 from \$149.7 million at December 31, 2014, primarily as a result of an increase in commercial and industrial financing. Construction loans increased to \$27.3 million at September 30, 2015 from \$22.7 million on December 31, 2014, primarily as a result of an increase in construction financing. Municipal loans increased from \$41.9 million to \$87.0 million, primarily as a result of loan originations. In recent quarters, the Company has increased business to larger institutions, specifically, healthcare and higher education. Further discussion relating to changes in portfolio composition is discussed in the allowance for loan loss section of the management discussion and analysis.



**Table of Contents****Allowance for Loan Losses**

The allowance for loan loss at September 30, 2015 was \$22.3 million as compared to \$22.3 million at December 31, 2014. The level of the allowance for loan losses to total loans was 1.36% at September 30, 2015 and 1.68% at December 31, 2014.

During the second quarter of 2015, the Company enhanced its approach to the development of the historical loss factors and certain qualitative factors used on certain loan portfolios. The methodology enhancement was in response to the changes in loan portfolio, as the Company has continued to increase its exposure larger loans to large institutions with strong credit quality. The Company has limited loss history experience with these types of loans and has shifted from utilizing the Company's internal historical loss factors to utilizing historical loss factors based on public credit ratings, as there is a great deal of default and loss data available on these types of loans from the credit rating agencies. As of September 30, 2015, the Company incorporated this information into the development of the historical loss rates for these loan types. These loan types have exhibited lower losses than the Company's historical experience. The combination of the enhancements made to the allowance methodology to address the changing composition of the loan portfolio and the increase in these loan types as a percentage of the overall portfolio, has resulted in a decrease in the ratio of allowance for loan losses to total loans.

The changes in the allowance for loan losses were primarily attributable to the following variables:

Increased commercial and industrial lending for which credit ratings were utilized. This caused an increase in the allowance for loan losses category.

A shift in the municipal and commercial real estate portfolio for which an increased reliance on credit agency ratings were utilized. This caused a decrease in the allowance for loan losses category.

A reduction in the utilization of qualitative factors and increased reliance on credit agency ratings. This caused a general decrease in the allocation of the allowance for loan losses.

In addition, the Company monitors the outlook for the industries in which these institutions operate. Healthcare and higher education are the primary industries. The Company also monitors the volatility of the losses within the historical data.

By combining the credit rating, the industry outlook and the loss volatility, the Company arrives at the qualitative loss factor for each credit grade.

Credit ratings issued by national organizations were utilized as credit quality indicators as presented in the following table at September 30, 2015.

|  |                  |                                       |
|--|------------------|---------------------------------------|
| <b>Commercial<br/>and<br/>Industrial</b> | <b>Municipal</b> | <b>Commercial<br/>Real<br/>Estate</b> |
|--|------------------|---------------------------------------|

(In thousands)

| <b>Credit Rating:</b> |             |                   |                  |                   |
|-----------------------|-------------|-------------------|------------------|-------------------|
| <b>Aaa</b>            | <b>Aa3</b>  | <b>\$ 180,006</b> | <b>\$ 59,628</b> | <b>\$ 7,781</b>   |
| <b>A1</b>             | <b>A3</b>   | <b>112,507</b>    | <b>7,400</b>     | <b>131,230</b>    |
| <b>Baa1</b>           | <b>Baa3</b> | <b>9,680</b>      | <b>9,035</b>     | <b>154,029</b>    |
| <b>Ba2</b>            |             |                   | <b>4,480</b>     |                   |
| <b>Total</b>          |             | <b>\$ 302,193</b> | <b>\$ 80,543</b> | <b>\$ 293,040</b> |

Page 32 of 42

**Table of Contents**

In evaluating the allowance for loan losses the Company considered the following categories to be higher risk:

Construction loans: The outstanding loan balance of construction loans at September 30, 2015 is \$27.3 million as compared to \$22.7 million at December 31, 2014. Based on the general local conditions facing construction, management closely monitors all construction loans and considers this type of loans to be higher risk.

Small business loans: The outstanding loan balances of small business loans is \$35.8 million at September 30, 2015 as compared to \$35.3 million at December 31, 2014. These are considered higher risk loans because small businesses have been negatively impacted by the current economic conditions. In a liquidation scenario, the collateral, if any, is often not sufficient to fully recover the outstanding balance of the loan. As a result, the Company often seeks additional collateral prior to renewing maturing small business loans. In addition, the payment status of the loans is monitored closely in order to initiate collection efforts in a timely fashion.

The following table summarizes the changes in the Company's allowance for loan losses for the periods indicated.

|  | <b>Three months<br/>ended<br/>September 30,</b> |             | <b>Nine months ended<br/>September 30,</b> |             |
|--|---|-------------|--|-------------|
|  | <b>2015</b>                                     | <b>2014</b> | <b>2015</b>                                | <b>2014</b> |
|  | (In thousands)                                  |             |  |             |
| Allowance for loan losses, beginning of period | <b>\$ 22,245</b>                                | \$ 21,722   | <b>\$ 22,318</b>                           | \$ 20,941   |
| Loans charged off                              | <b>(129)</b>                                    | (163)       | <b>(613)</b>                               | (705)       |
| Recoveries on loans previously charged-off     | <b>214</b>                                      | 310         | <b>425</b>                                 | 583         |
| Net recoveries (charge-offs)                   | <b>85</b>                                       | 147         | <b>(188)</b>                               | (122)       |
| Provision charged to expense                   |   | 600         | <b>200</b>                                 | 1,650       |
| Allowance for loan losses, end of period       | <b>\$ 22,330</b>                                | \$ 22,469   | <b>\$ 22,330</b>                           | \$ 22,469   |

The Company may experience increased levels of nonaccrual loans if borrowers are negatively impacted by future negative economic conditions. Management continually monitors trends in the loan portfolio to determine the appropriate level of allowance for loan losses. At the current time, management believes that the allowance for loan losses is adequate.

**Nonperforming Assets**

The following table sets forth information regarding nonperforming assets held by the Bank at the dates indicated:

|  | <b>September 30,<br/>2015</b> | <b>December 31,<br/>2014</b> |
|--|-------------------------------|------------------------------|
|  | (Dollars in thousands)        |                              |
| Nonaccruing loans                                    | <b>\$ 1,760</b>               | \$ 4,146                     |
| Total nonperforming assets                           | <b>\$ 1,760</b>               | \$ 4,146                     |
| Loans past due 90 days or more and still accruing    | <b>\$</b>                     | <b>\$</b>                    |
| Nonaccruing loans as a percentage of total loans     | <b>0.11%</b>                  | 0.31%                        |
| Nonperforming assets as a percentage of total assets | <b>0.05%</b>                  | 0.11%                        |
| Accruing troubled debt restructures                  | <b>\$ 2,994</b>               | \$ 3,296                     |

Cash and Cash Equivalents

Cash and cash equivalents decreased from \$305.4 million to \$113.3 million during the first nine months of 2015. This was primarily the result of a decrease in lower yielding interest-bearing deposits in other banks during the period. Management invested excess cash and cash equivalents in higher yielding securities and loans during the period.

Short-term Investments

Short-term investments remained stable during the nine-month period.



**Table of Contents****Investments**

Management continually evaluates its investment alternatives in order to properly manage the overall balance sheet mix. The timing of purchases, sales and reinvestments, if any, will be based on various factors including expectation of movements in market interest rates, deposit flows and loan demand. Notwithstanding these events, it is the intent of management to grow the earning asset base mainly through loan originations while funding this growth through a mix of retail deposits, FHLB advances, and retail repurchase agreements.

**Securities Available-for-Sale (at Fair Value)**

The securities available-for-sale portfolio totaled \$410.2 million at September 30, 2015, a decrease of 8.5% from December 31, 2014. During the third quarter of 2013, \$987.0 million of securities available-for-sale with unrealized losses of \$25.3 million were transferred to securities held-to-maturity. This was done in response to rising interest rates. Purchases of securities available-for-sale totaled \$168.9 million for the nine months ended September 30, 2015. The portfolio is concentrated in United States Government Sponsored Enterprises, Mortgage-backed Securities and Obligations issued by States and Political Subdivisions and had an estimated weighted average remaining life of 3.5 years.

The majority of the Company's securities AFS are classified as Level 2. The fair values of these securities are generally obtained from a pricing service, which provides the Company with a description of the inputs generally utilized for each type of security. These inputs include benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers and reference data. Market indicators and industry and economic events are also monitored.

Securities available-for-sale totaling \$147.1 million, or 3.8% of assets are classified as Level 3. These securities are generally failed auction rate securities, equity investments or obligations of states and political subdivisions with no readily determinable fair value. Failed auction rate securities were reclassified to Level 3 during the first quarter of 2009 due to the lack of an active market. Fair values for Level 3 securities are, generally, arrived at based upon a review of market trades of similar instruments, if any, as well as an analysis of the security based upon market liquidity and prevailing market interest rates.

During the first nine months of 2015, net unrealized gains on the securities available-for-sale decreased to \$8,000 from \$180,000 at December 31, 2014. Unrealized gains on the available-for-sale portfolio decreased mainly as a result of a higher proportion of short-term obligations issued by states and political subdivisions that are carried at par value.

|  | <b>September 30,<br/>2015</b> | <b>December 31,<br/>2014</b> |
|--|-------------------------------|------------------------------|
|  | (In thousands)                |                              |
| U.S. Treasury  | \$ 1,998                      | \$ 2,000                     |
| Small Business Administration  | 6,413                         | 6,717                        |
| U.S Government Agency and Sponsored Enterprise<br>Mortgage-backed Securities | 249,349                       | 337,093                      |
| Privately Issued Residential Mortgage-backed<br>Securities                   | 1,528                         | 1,874                        |
|  | <b>147,099</b>                | <b>96,784</b>                |

|   |                   |            |
|---|-------------------|------------|
| Obligations issued by States and Political Subdivisions |                   |            |
| Other Debt Securities                                   | <b>3,513</b>      | 3,524      |
| Equity Securities                                       | <b>314</b>        | 398        |
| Total Securities Available for-Sale                     | <b>\$ 410,214</b> | \$ 448,390 |

Table of Contents

During the first nine months of 2015, the Company capitalized on favorable market conditions and realized \$170,000 of net gains on sales of investments. The sale of investments represented five U.S. Government Sponsored enterprises totaling \$42,716,000. Debt securities of Government Sponsored Enterprises primarily refer to debt securities of Fannie Mae and Freddie Mac.

Securities Held-to-Maturity (at Amortized Cost)

The securities held-to-maturity portfolio totaled \$1.5 billion on September 30, 2015, an increase of 9.7% from the total on December 31, 2014. During the third quarter of 2013, \$987.0 million of securities available-for-sale with unrealized losses of \$25.3 million were transferred to securities held-to-maturity. This was done in response to rising interest rates. The portfolio is concentrated in United States Government Sponsored Enterprises and Mortgage-backed Securities and had an estimated weighted average remaining life of 4.2 years.

|  | September 30, 2015  | December 31, 2014   |
|--|---------------------|---------------------|
|  | (In thousands)      |                     |
| U.S. Government Sponsored Enterprises                                      | \$ 235,457          | \$ 251,617          |
| U.S. Government Agency and Sponsored Enterprise Mortgage-backed Securities | 1,308,318           | 1,155,175           |
| <b>Total Securities Held-to-Maturity</b>                                   | <b>\$ 1,543,775</b> | <b>\$ 1,406,792</b> |

At September 30, 2015 and December 31, 2014, all mortgage-backed securities are obligations of U.S. Government Sponsored Enterprises.

Debt securities of Government Sponsored Enterprises primarily refer to debt securities of Fannie Mae and Freddie Mac.

Federal Home Loan Bank of Boston Stock

The Bank, as a member of the Federal Home Loan Bank of Boston ( FHLBB ) system, is required to maintain an investment in capital stock of the FHLBB. Based on redemption provisions, the stock has no quoted market value and is carried at cost. At its discretion, the FHLBB may declare dividends on the stock. The Company reviews for impairment based on the ultimate recoverability of the cost basis in the stock. During the first nine months of 2015, the Company purchased \$4.8 million and had no redemptions of FHLBB stock. As of September 30, 2015, no impairment has been recognized.

Deposits and Borrowed Funds

On September 30, 2015, deposits totaled \$2.9 billion, representing a 6.3% increase from December 31, 2014. Total deposits increased primarily as a result of increases in demand deposits, money market accounts, and savings and NOW, and time deposits. Money market and Savings and NOW, and time deposits increased as the Company continued to offer attractive rates for these types of deposits during the first nine months of the year. Borrowed funds totaled \$644.3 million compared to \$607.9 million at December 31, 2014. Borrowed funds increased mainly as a result of borrowings to fund loan originations.

Stockholders Equity

At September 30, 2015, total equity was \$211.1 million compared to \$192.5 million at December 31, 2014. The Company's equity increased primarily as a result of earnings and a decrease in other comprehensive loss, net of taxes, offset somewhat by dividends paid. Other comprehensive loss, net of taxes, decreased as a result of a decrease in unrealized losses on securities available-for-sale and securities transferred from available-for-sale to held-to-maturity and amortization of the pension liability. During the third quarter of 2013, \$987.0 million of securities available-for-sale with unrealized losses of \$25.3 million were transferred to securities held-to-maturity. This was done in

**Table of Contents**

response to rising interest rates. The Company's leverage ratio stood at 6.71% at September 30, 2015, compared to 6.91% at December 31, 2014. The decrease in the leverage ratio is primarily due to an increase in quarterly average assets, offset somewhat by an increase in stockholders' equity. Book value as of September 30, 2015 was \$37.92 per share compared to \$34.57 at December 31, 2014.

**Results of Operations**

The following table sets forth the distribution of the Company's average assets, liabilities and stockholders' equity, and average rates earned or paid on a fully taxable equivalent basis for each of the three-month periods indicated.

|   | <b>Three Months Ended</b> |                                   |                            |                           |                                   |                            |
|---|---------------------------|-----------------------------------|----------------------------|---------------------------|-----------------------------------|----------------------------|
|   | <b>September 30, 2015</b> |                                   |                            | <b>September 30, 2014</b> |                                   |                            |
|   | (Dollars in thousands)    |                                   |                            |                           |                                   |                            |
|   | Average<br>Balance        | Interest<br>Income/<br>Expense(1) | Rate<br>Earned/<br>Paid(1) | Average<br>Balance        | Interest<br>Income/<br>Expense(1) | Rate<br>Earned/<br>Paid(1) |
| <b>ASSETS</b>                               |                           |                                   |                            |                           |                                   |                            |
| Interest-earning assets:                    |                           |                                   |                            |                           |                                   |                            |
| Loans (2)                                   |                           |                                   |                            |                           |                                   |                            |
| Loans taxable                               | \$ 804,462                | \$ 8,774                          | 4.33%                      | \$ 764,345                | \$ 8,095                          | 4.20%                      |
| Loans tax-exempt                            | 790,694                   | 8,147                             | 4.09                       | 571,237                   | 7,153                             | 4.97                       |
| Securities available-for-sale (5):          |                           |                                   |                            |                           |                                   |                            |
| Taxable                                     | 319,006                   | 666                               | 0.84                       | 446,773                   | 675                               | 0.60                       |
| Tax-exempt                                  | 138,031                   | 249                               | 0.72                       | 61,824                    | 117                               | 0.76                       |
| Securities held-to-maturity:                |                           |                                   |                            |                           |                                   |                            |
| Taxable                                     | 1,645,878                 | 8,834                             | 2.15                       | 1,528,523                 | 8,104                             | 2.12                       |
| Interest-bearing deposits in other banks    | 47,886                    | 35                                | 0.29                       | 86,656                    | 60                                | 0.28                       |
| Total interest-earning assets               | 3,745,957                 | 26,705                            | 2.85                       | 3,459,358                 | 24,204                            | 2.80                       |
| Non interest-earning assets                 | 193,519                   |                                   |                            | 167,608                   |                                   |                            |
| Allowance for loan losses                   | (22,333)                  |                                   |                            | (22,040)                  |                                   |                            |
| Total assets                                | \$ 3,917,143              |                                   |                            | \$ 3,604,926              |                                   |                            |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b> |                           |                                   |                            |                           |                                   |                            |
| Interest-bearing deposits:                  |                           |                                   |                            |                           |                                   |                            |
| NOW accounts                                | \$ 769,967                | \$ 455                            | 0.23%                      | \$ 761,506                | \$ 432                            | 0.23%                      |
| Savings accounts                            | 347,222                   | 274                               | 0.31                       | 327,990                   | 210                               | 0.25                       |
| Money market accounts                       | 930,657                   | 760                               | 0.32                       | 947,986                   | 725                               | 0.30                       |
| Time deposits                               | 419,687                   | 1,231                             | 1.16                       | 362,507                   | 1,089                             | 1.19                       |