

Sage Therapeutics, Inc.
Form 10-Q
August 14, 2014

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Form 10-Q

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2014

OR

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from _____ to _____

Commission file number: 001-36544

Sage Therapeutics, Inc.
(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)

27-4486580
(I.R.S. Employer
Identification No.)

215 First Street

Cambridge, Massachusetts 02142

(Address of principal executive office) (Zip Code)

Registrant's telephone number, including area code:

(617) 229-8380

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☐ No ☒

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

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Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐

Accelerated filer ☐

Non-accelerated filer ☒ (Do not check if a smaller reporting company)

Smaller reporting company ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

As of August 1, 2014, there were 25,711,926 shares of the registrant's Common Stock, \$0.001 par value per share, outstanding.

FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q contains forward-looking statements that involve risks and uncertainties. We make such forward-looking statements pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 and other federal securities laws. All statements other than statements of historical facts contained in this Quarterly Report on Form 10-Q are forward-looking statements. In some cases, you can identify forward-looking statements by terminology such as may, will, should, expects, intends, plans, anticipates, estimates, predicts, potential, continue or the negative of these terms or other comparable terminology. These forward-looking statements include, but are not limited to, statements about:

the accuracy of our estimates regarding expenses, future revenues and capital requirements;

our plans to develop and commercialize our product candidates, initially as treatments for status epilepticus, refractory status epilepticus and super refractory status epilepticus;

our ability to complete our ongoing clinical trials and to advance our product candidates into additional clinical trials, including pivotal clinical trials, and successfully complete such clinical trials;

regulatory developments in the United States and foreign countries;

the performance of our third-party manufacturers and contract research organizations;

our ability to obtain and maintain intellectual property protection for our proprietary assets;

the size of the potential markets for our product candidates and our ability to serve those markets;

the rate and degree of market acceptance of our product candidates for any indication once approved;

our ability to obtain additional financing;

the success of competing products that are or become available for the indications that we are pursuing;

the loss of key scientific or management personnel; and

other risks and uncertainties, including those listed under Part II, Item 1A. Risk Factors.

Any forward-looking statements in this Quarterly Report on Form 10-Q reflect our current views with respect to future events or to our future

factors that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by these forward-looking statements. Factors that may cause actual results to differ materially from current expectations include, among other things, those listed under Part II, Item 1A. Risk Factors and elsewhere in this Quarterly Report on Form 10-Q. Given these uncertainties, you should not place undue reliance on these forward-looking statements. Except as required by law, we assume no obligation to update or revise these forward-looking statements for any reason, even if new information becomes available in the future.

This Quarterly Report on Form 10-Q also contains estimates, projections and other information concerning our industry, our business, and the markets for certain diseases, including data regarding the estimated size of those markets, and the incidence and prevalence of certain medical conditions. Information that is based on estimates, forecasts, projections, market research or similar methodologies is inherently subject to uncertainties and actual events or circumstances may differ materially from events and circumstances reflected in this information. Unless otherwise expressly stated, we obtained this industry, business, market and other data from reports, research surveys, studies and similar data prepared by market research firms and other third parties, industry, medical and general publications, government data and similar sources.

Sage Therapeutics, Inc.

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PART I FINANCIAL INFORMATION**Item 1. Financial Statements****Sage Therapeutics, Inc.****Balance Sheets**

(in thousands, except share and per share data)

(Unaudited)

	June 30, 2014	December 31, 2013
Assets		
Current assets:		
Cash and cash equivalents	\$ 49,127	\$ 8,066
Prepaid expenses and other current assets	2,416	341
Total current assets	51,543	8,407
Property and equipment, net	69	86
Restricted cash	39	39
Total assets	\$ 51,651	\$ 8,532
Liabilities, Redeemable Convertible Preferred Stock and Stockholders Deficit		
Current liabilities:		
Accounts payable	\$ 1,862	\$ 1,988
Accrued expenses	2,069	327
Total current liabilities	3,931	2,315
Other liabilities:	40	44
Total liabilities	3,971	2,359
Redeemable convertible preferred stock (Series A, B and C), \$0.0001 par value; 56,723,905 and 37,750,000 shares authorized at June 30, 2014 and December 3		

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Accumulated deficit	(44,792)	(31,675)
Total stockholders' deficit	(44,792)	(31,536)
Total liabilities, redeemable convertible preferred stock and stockholders' deficit	\$ 51,651	\$ 8,532

The accompanying notes are an integral part of these financial statements.

Sage Therapeutics, Inc.**Statements of Operations and Comprehensive Loss**

(in thousands, except share and per share data)

(Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2014	2013	2014	2013
Operating expenses:				
Research and development	\$ 4,381	\$ 3,854	\$ 8,554	\$ 6,437
General and administrative	1,807	801	3,424	1,607
Total operating expenses	6,188	4,655	11,978	8,044
Loss from operations	(6,188)	(4,655)	(11,978)	(8,044)
Interest income (expense), net	1		1	
Other income (expense), net	(5)		(5)	
Net loss and comprehensive loss	(6,192)	(4,655)	(11,982)	(8,044)
Accretion of redeemable convertible preferred stock to redemption value	(1,577)		(1,903)	
Net loss attributable to common stockholders	\$ (7,769)	\$ (4,655)	\$ (13,885)	\$ (8,044)
Net loss per share attributable to common stockholders basic and diluted	\$ (4.57)	\$ (3.18)	\$ (8.28)	\$ (5.58)
Weighted average number of common shares used in net loss per				

Sage Therapeutics, Inc.**Statement of Changes in Redeemable Convertible Preferred Stock and Stockholders' Deficit**

(in thousands, except share)

(Unaudited)

	Series A, B and C Redeemable Convertible Preferred Stock		Common Stock		Additional	Accumulated	Total
	Shares	Amount	Shares	Amount	Paid-in Capital	Deficit	Stockholders Deficit
Balances at December 31, 2013	37,750,000	\$ 37,709	1,622,761	\$	\$ 139	\$ (31,675)	\$ (31,536)
Issuance of Series B Preferred stock, net of issuance costs of \$30	9,999,999	14,970					
Issuance of Series C Preferred Stock, net of issuance costs of \$110	8,973,905	37,890					
Issuance of common stock from exercise of stock options			3,968		2		2
Vesting of restricted stock			71,647		5		5
Issuance of common stock in payment of consultant fees			15,872		127		127
Stock-based compensation expense					495		495
Accretion of redeemable convertible preferred stock to redemption value	</						

On July 23, 2014, the Company completed the sale of 5,750,000 shares of its common stock in its initial public offering (the "IPO"), at a price to the public of \$18.00 per share, resulting in net proceeds to the Company of \$94.0 million after deducting underwriting discounts and commissions and estimated offering expenses payable by the Company. In preparation for the IPO, the Company's board of directors and stockholders approved a 1-for-3.15 reverse stock split of the Company's common stock effective July 2, 2014. All share and per share amounts in the unaudited financial statements contained herein and notes thereto have been retroactively adjusted, where necessary, to give effect to this reverse stock split. In connection with the closing of the IPO, all of the Company's outstanding redeemable convertible

the average of the vesting term and the contractual term of the option.

Forfeitures are estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from estimates. The Company estimates forfeitures based on historical termination behavior. For the three and six months ended June 30, 2014, a forfeiture rate of 10% was applied.

Since inception, the Company has received consulting and management services from Third Rock Ventures LLC, which through its affiliates, has a controlling interest in the Company and owns Series A, B and C preferred stock and common stock at June 30, 2014. The Company paid Third Rock Ventures LLC \$99 and \$190 for these services during the three months ended June 30, 2014 and 2013, respectively. The Company paid Third Rock Ventures LLC \$224 and \$403 for these services during the six months ended June 30, 2014 and 2013, respectively. The Company owed to Third Rock Ventures LLC \$31 at June 30, 2014. This amount is included in Accounts Payable.

resolved. Unfortunately, not all patients respond to weaning attempts, in which case the patient must be maintained in the medically induced coma. At this point, the patient is diagnosed as having SRSE.

We have compiled evidence which we believe supports the safety and activity of SAGE-547 for treatment of SRSE. Six patients have been treated with SAGE-547 by independent centers under emergency-use Investigational New Drug Applications, or INDs. Five of these patients treated with SAGE-547 achieved resolution of SRSE either during the course of or soon after SAGE-547 treatment. The one patient that did not achieve resolution of SRSE during the course of or soon after SAGE-547 treatment had low plasma exposures of SAGE-547. On October 30, 2013, we filed an IND for SAGE-547 for the treatment of SRSE with the U.S. Food and Drug Administration, or FDA, and we received notification allowing us to proceed with our Phase 1/2 clinical trial of SAGE-547

