

TEXAS CAPITAL BANCSHARES INC/TX  
Form 10-Q  
November 12, 2013  
[Table of Contents](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

☒ Quarterly Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.  
For the quarterly period ended September 30, 2013

☐ Transition Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number **001-34657**

**TEXAS CAPITAL BANCSHARES, INC.**

(Exact Name of Registrant as Specified in Its Charter)

**Delaware**  
(State or other jurisdiction of incorporation or  
organization)

**75-2679109**  
(I.R.S. Employer Identification Number)

**2000 McKinney Avenue, Suite 700, Dallas, Texas,**  
**U.S.A.**  
(Address of principal executive officers)

**75201**  
(Zip Code)

**214/932-6600**

(Registrant's telephone number,  
including area code)

**N/A**

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the preceding 12 months (or for such shorter period that the registrant was required to file such

Edgar Filing: TEXAS CAPITAL BANCSHARES INC/TX - Form 10-Q

reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of large accelerated filer and accelerated filer Rule 12b-2 of the Exchange Act.

Large Accelerated Filer ☒ Accelerated Filer ☐ Non-Accelerated Filer ☐ Small Reporting Company ☐

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

**APPLICABLE ONLY TO CORPORATE ISSUERS:**

On November 7, 2013, the number of shares set forth below was outstanding with respect to each of the issuer's classes of common stock:

Common Stock, par value \$0.01 per share	40,982,263
--	------------

**Table of Contents**

Texas Capital Bancshares, Inc.

Form 10-Q

Quarter Ended September 30, 2013

Index

**Part I. Financial Information**

Item 1.	<u>Financial Statements</u>	
	<u>Consolidated Statements of Income and Other Comprehensive Income - Unaudited</u>	3
	<u>Consolidated Balance Sheets - Unaudited</u>	4
	<u>Consolidated Statements of Stockholders' Equity - Unaudited</u>	5
	<u>Consolidated Statements of Cash Flows - Unaudited</u>	6
	<u>Notes to Consolidated Financial Statements - Unaudited</u>	7
	<u>Financial Summaries - Unaudited</u>	32
Item 2.	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	34
Item 3.	<u>Quantitative and Qualitative Disclosures about Market Risk</u>	47
Item 4.	<u>Controls and Procedures</u>	50

**Part II. Other Information**

Item 1A.	<u>Risk Factors</u>	50
Item 6.	<u>Exhibits</u>	52
	<u>Signatures</u>	53

**Table of Contents****PART I FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****TEXAS CAPITAL BANCSHARES, INC.****CONSOLIDATED STATEMENTS OF INCOME AND OTHER COMPREHENSIVE INCOME  
UNAUDITED**

(In thousands except per share data)

	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
<b>Interest income</b>				
Loans	\$ 114,453	\$ 100,830	\$ 324,053	\$ 286,895
Securities	682	1,125	2,394	3,635
Federal funds sold	22	2	41	7
Deposits in other banks	60	54	172	151
Total interest income	115,217	102,011	326,660	290,688
<b>Interest expense</b>				
Deposits	3,699	3,378	10,172	10,332
Federal funds purchased	152	268	570	789
Repurchase agreements	4	3	13	10
Other borrowings	119	607	475	1,534
Subordinated notes	1,829	208	5,487	208
Trust preferred subordinated debentures	638	692	1,905	2,091
Total interest expense	6,441	5,156	18,622	14,964
<b>Net interest income</b>	108,776	96,855	308,038	275,724
<b>Provision for credit losses</b>	5,000	3,000	14,000	7,000
<b>Net interest income after provision for credit losses</b>	103,776	93,855	294,038	268,724
<b>Non-interest income</b>				
Service charges on deposit accounts	1,659	1,684	5,109	4,912
Trust fee income	1,263	1,216	3,773	3,562
Bank owned life insurance (BOLI) income	423	549	1,384	1,658
Brokered loan fees	4,078	4,839	13,600	12,618
Swap fees	983	1,397	3,616	2,815
Other	2,025	867	5,358	4,639
Total non-interest income	10,431	10,552	32,840	30,204
<b>Non-interest expense</b>				

## Edgar Filing: TEXAS CAPITAL BANCSHARES INC/TX - Form 10-Q

Salaries and employee benefits	36,012	31,009	114,744	90,258
Net occupancy expense	4,342	3,653	12,334	10,936
Marketing	3,974	3,472	12,020	9,469
Legal and professional	3,937	4,916	12,584	12,237
Communications and technology	3,696	2,885	10,165	8,088
Allowance and other carrying costs for OREO	267	552	1,179	7,706
FDIC insurance assessment	4,357	1,332	6,134	4,497
Other	5,424	5,702	17,283	16,579
<b>Total non-interest expense</b>	<b>62,009</b>	<b>53,521</b>	<b>186,443</b>	<b>159,770</b>
<b>Income from continuing operations before income taxes</b>	<b>52,198</b>	<b>50,886</b>	<b>140,435</b>	<b>139,158</b>
Income tax expense	18,724	18,316	49,745	49,884
<b>Income from continuing operations</b>	<b>33,474</b>	<b>32,570</b>	<b>90,690</b>	<b>89,274</b>
<b>Income (loss) from discontinued operations (after-tax)</b>	<b>2</b>	<b>(34)</b>	<b>2</b>	<b>(31)</b>
<b>Net income</b>	<b>33,476</b>	<b>32,536</b>	<b>90,692</b>	<b>89,243</b>
<b>Preferred stock dividends</b>	<b>2,437</b>	<b>-</b>	<b>4,956</b>	<b>-</b>
<b>Net income available to common shareholders</b>	<b>\$ 31,039</b>	<b>\$ 32,536</b>	<b>\$ 85,736</b>	<b>\$ 89,243</b>
<b>Other comprehensive income</b>				
Change in net unrealized gain on available-for-sale securities arising during period, before tax	\$ (531)	\$ (386)	\$ (2,283)	\$ (1,298)
Income tax benefit related to net unrealized gain on available-for-sale securities	(186)	(135)	(799)	(454)
Other comprehensive loss, net of tax	(345)	(251)	(1,484)	(844)
<b>Comprehensive income</b>	<b>\$ 33,131</b>	<b>\$ 32,285</b>	<b>\$ 89,208</b>	<b>\$ 88,399</b>
<b>Basic earnings per common share</b>				
Income from continuing operations	\$ 0.76	\$ 0.82	\$ 2.10	\$ 2.32
Net income	\$ 0.76	\$ 0.82	\$ 2.10	\$ 2.32
<b>Diluted earnings per common share</b>				
Income from continuing operations	\$ 0.74	\$ 0.80	\$ 2.05	\$ 2.25
Net income	\$ 0.74	\$ 0.80	\$ 2.05	\$ 2.25

See accompanying notes to consolidated financial statements.

**Table of Contents****TEXAS CAPITAL BANCSHARES, INC.****CONSOLIDATED BALANCE SHEETS**

(In thousands except share data)

	September 30, 2013	December 31, 2012
	(Unaudited)	
<b>Assets</b>		
Cash and due from banks	\$ 118,268	\$ 111,938
Interest-bearing deposits	76,690	94,410
Federal funds sold and securities purchased under resale agreements	100	-
Securities, available-for-sale	67,815	100,195
Loans held for sale	2,262,085	3,175,272
Loans held for sale from discontinued operations	296	302
Loans held for investment (net of unearned income)	8,051,328	6,785,535
Less: Allowance for loan losses	84,006	74,337
Loans held for investment, net	7,967,322	6,711,198
Premises and equipment, net	12,653	11,445
Accrued interest receivable and other assets	271,052	316,201
Goodwill and intangible assets, net	21,463	19,883
Total assets	\$ 10,797,744	\$ 10,540,844
<b>Liabilities and Stockholders Equity</b>		
Liabilities:		
Deposits:		
Non-interest bearing	\$ 3,242,060	\$ 2,535,375
Interest bearing	5,344,152	4,576,120
Interest bearing in foreign branches	370,869	329,309
Total deposits	8,957,081	7,440,804
Accrued interest payable	743	650
Other liabilities	99,161	91,581
Federal funds purchased	169,794	273,179
Repurchase agreements	29,899	23,936
Other borrowings	250,031	1,650,046
Subordinated notes	111,000	111,000
Trust preferred subordinated debentures	113,406	113,406
Total liabilities	9,731,115	9,704,602

Stockholders equity:

Edgar Filing: TEXAS CAPITAL BANCSHARES INC/TX - Form 10-Q

Preferred stock	150,000	-
Common stock, \$.01 par value:		
Authorized shares 100,000,000		
Issued shares 40,935,040 and 40,727,996 at September 30, 2013 and December 31, 2012, respectively	409	407
Additional paid-in capital	446,249	450,116
Retained earnings	468,191	382,455
Treasury stock (shares at cost: 417 at September 30, 2013 and December 31, 2012)	(8)	(8)
Accumulated other comprehensive income, net of taxes	1,788	3,272
Total stockholders' equity	1,066,629	836,242
Total liabilities and stockholders' equity	\$ 10,797,744	\$ 10,540,844

See accompanying notes to consolidated financial statements.

**Table of Contents**

**TEXAS CAPITAL BANCSHARES, INC.**

**CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY**

(In thousands except share data)

Preferred Stock		Common Stock				Treasury Stock		Accumulated	
Shares	Amount	Shares	Amount	Additional Paid-in Capital	Retained Earnings	Shares	Amount	Other Comprehensive Income, Net of Taxes	
-	\$ -	37,666,708	\$ 376	\$ 349,458	\$ 261,783	(417)	\$ (8)	\$ 4,722	
-	-	-	-	-	89,243	-	-	-	
-	-	-	-	-	-	-	-	(844)	
-	-	-	-	5,773	-	-	-	-	
-	-	-	-	4,648	-	-	-	-	
-	-	613,992	7	261	-	-	-	-	



-	-	2,300,000	23	86,964	-	-	-	-						
-	\$	-	40,580,700	\$	406	\$	447,104	\$	351,026	(417)	\$	(8)	\$	3,878
-	\$	-	40,727,996	\$	407	\$	450,116	\$	382,455	(417)	\$	(8)	\$	3,272
-	-	-	-	-	-	90,692	-	-	-	-	-	-	-	-
-	-	-	-	-	-	-	-	-	-	-	-	-	-	(1,484)
-	-	-	-	-	124	-	-	-	-	-	-	-	-	-
-	-	-	-	-	2,896	-	-	-	-	-	-	-	-	-
6,000,000	150,000	-	-	(5,013)	-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	-	(4,956)	-	-	-	-	-	-	-	-
-	-	207,044	2	(1,874)	-	-	-	-	-	-	-	-	-	-

6,000,000	\$	150,000	40,935,040	\$	409	\$	446,249	\$	468,191	(417)	\$	(8)	\$	1,788
-----------	----	---------	------------	----	-----	----	---------	----	---------	-------	----	-----	----	-------

See accompanying notes to consolidated financial statements

**Table of Contents****TEXAS CAPITAL BANCSHARES, INC.****CONSOLIDATED STATEMENTS OF CASH FLOWS - UNAUDITED**

(In thousands)

	Nine months ended September 30,	
	2013	2012
<b>Operating activities</b>		
Net income from continuing operations	\$ 90,690	\$ 89,274
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Provision for credit losses	14,000	7,000
Depreciation and amortization	8,224	3,569
Amortization and accretion on securities	19	31
Bank owned life insurance (BOLI) income	(1,384)	(1,658)
Stock-based compensation expense	14,464	9,886
Tax expense from stock-based award exercises	124	5,773
Excess tax benefits (expense) from stock-based compensation arrangements	(355)	(16,493)
Originations of loans held for sale	(39,620,728)	(36,239,859)
Proceeds from sales of loans held for sale	40,533,915	35,501,320
Gain on sale of assets	(490)	(357)
Changes in operating assets and liabilities:		
Accrued interest receivable and other assets	38,259	(41,625)
Accrued interest payable and other liabilities	(3,097)	2,814
Net cash provided by (used in) operating activities of continuing operations	1,073,641	(680,325)
Net cash provided by operating activities of discontinued operations	7	57
Net cash provided by (used in) operating activities	1,073,648	(680,268)
<b>Investing activities</b>		
Purchases of available-for-sale securities	-	(6)
Maturities and calls of available-for-sale securities	15,090	14,260
Principal payments received on available-for-sale securities	14,988	20,839
Net increase in loans held for investment	(1,270,123)	(980,292)
Purchase of premises and equipment, net	(3,828)	(2,505)
Proceeds from sale of foreclosed assets	4,026	12,482
Cash paid for acquisition	(2,445)	-
Net cash used in investing activities of continuing operations	(1,242,292)	(935,222)
<b>Financing activities</b>		
Net increase in deposits	1,516,277	1,161,322
Proceeds from issuance of stock related to stock-based awards	(1,872)	268
Proceeds from issuance of common stock	-	86,987

Edgar Filing: TEXAS CAPITAL BANCSHARES INC/TX - Form 10-Q

Proceeds from issuance of preferred stock	144,987	-
Preferred dividends paid	(4,956)	-
Net increase (decrease) in other borrowings	(1,394,052)	216,972
Excess tax benefits from stock-based compensation arrangements	355	16,493
Net increase (decrease) in Federal funds purchased	(103,385)	61,081
Issuance of subordinated notes	-	111,000
Net cash provided by financing activities of continuing operations	157,354	1,654,123
Net increase (decrease) in cash and cash equivalents	(11,290)	38,633
Cash and cash equivalents at beginning of period	206,348	110,558
Cash and cash equivalents at end of period	\$ 195,058	\$ 149,191
Supplemental disclosures of cash flow information:		
Cash paid during the period for interest	\$ 18,529	\$ 14,524
Cash paid during the period for income taxes	55,246	56,552
Non-cash transactions:		
Transfers from loans/leases to OREO and other repossessed assets	980	3,410
See accompanying notes to consolidated financial statements.		

**Table of Contents**

**TEXAS CAPITAL BANCSHARES, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED**

**(1) OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Organization and Nature of Business**

Texas Capital Bancshares, Inc. ( the Company ), a Delaware financial holding company, was incorporated in November 1996 and commenced doing business in March 1998, but did not commence banking operations until December 1998. The consolidated financial statements of the Company include the accounts of Texas Capital Bancshares, Inc. and its wholly owned subsidiary, Texas Capital Bank, National Association ( the Bank ). The Bank currently provides commercial banking services to its customers largely in Texas and concentrates on middle market commercial businesses and successful professionals and entrepreneurs.

**Basis of Presentation**

The accounting and reporting policies of Texas Capital Bancshares, Inc. conform to accounting principles generally accepted in the United States and to generally accepted practices within the banking industry. Our consolidated financial statements include the accounts of Texas Capital Bancshares, Inc. and its subsidiary, the Bank. Certain prior period balances have been reclassified to conform to the current period presentation.

The consolidated interim financial statements have been prepared without audit. Certain information and footnote disclosures presented in accordance with accounting principles generally accepted in the United States have been condensed or omitted. In the opinion of management, the interim financial statements include all normal and recurring adjustments and the disclosures made are adequate to make interim financial information not misleading. The consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States ( GAAP ) for interim financial information and with the instructions to Form 10-Q adopted by the Securities and Exchange Commission ( SEC ). Accordingly, the financial statements do not include all of the information and footnotes required by GAAP for complete financial statements and should be read in conjunction with our consolidated financial statements, and notes thereto, for the year ended December 31, 2012, included in our Annual Report on Form 10-K filed with the SEC on February 21, 2013 (the 2012 Form 10-K ). Operating results for the interim periods disclosed herein are not necessarily indicative of the results that may be expected for a full year or any future period.

**Use of Estimates**

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Actual results could differ from those estimates. The allowance for loan losses, the fair value of stock-based compensation awards, the fair values of financial instruments and the status of contingencies are particularly susceptible to significant change in the near term.

**Cash and Cash Equivalents**

Cash equivalents include amounts due from banks, Federal funds sold and securities purchased under resale agreements.

## **Securities**

Securities are classified as trading, available-for-sale or held-to-maturity. Management classifies securities at the time of purchase and re-assesses such designation at each balance sheet date; however, transfers between categories from this re-assessment are rare.

### *Trading Account*

Securities acquired for resale in anticipation of short-term market movements are classified as trading, with realized and unrealized gains and losses recognized in income. To date, we have not had any activity in our trading account.

## **Table of Contents**

### *Held-to-Maturity and Available-for-Sale*

Debt securities are classified as held-to-maturity when we have the positive intent and ability to hold the securities to maturity. Held-to-maturity securities are stated at amortized cost. Debt securities not classified as held-to-maturity or trading and marketable equity securities not classified as trading are classified as available-for-sale.

Available-for-sale securities are stated at fair value, with the unrealized gains and losses reported in a separate component of accumulated other comprehensive income, net of tax. The amortized cost of debt securities is adjusted for amortization of premiums and accretion of discounts to maturity, or in the case of mortgage-backed securities, over the estimated life of the security. Such amortization and accretion is included in interest income from securities. Realized gains and losses and declines in value judged to be other-than-temporary are included in gain (loss) on sale of securities. The cost of securities sold is based on the specific identification method.

All securities are available-for-sale as of September 30, 2013 and December 31, 2012.

## **Loans**

### *Loans Held for Investment*

Loans held for investment (which include equipment leases accounted for as financing leases) are stated at the amount of unpaid principal reduced by deferred income (net of costs). Interest on loans is recognized using the simple-interest method on the daily balances of the principal amounts outstanding. Loan origination fees, net of direct loan origination costs, and commitment fees, are deferred and amortized as an adjustment to yield over the life of the loan, or over the commitment period, as applicable.

A loan held for investment is considered impaired when, based on current information and events, it is probable that we will be unable to collect all amounts due (both principal and interest) according to the terms of the loan agreement. Reserves on impaired loans are measured based on the present value of expected future cash flows discounted at the loan's effective interest rate or the fair value of the underlying collateral. Impaired loans, or portions thereof, are charged off when deemed uncollectible.

The accrual of interest on loans is discontinued when there is a clear indication that the borrower's cash flow may not be sufficient to meet payments as they become due, which is generally when a loan is 90 days past due. When a loan is placed on non-accrual status, all previously accrued and unpaid interest is reversed. Interest income is subsequently recognized on a cash basis as long as the remaining book balance of the asset is deemed to be collectible. If collectability is questionable, then cash payments are applied to principal. A loan is placed back on accrual status when both principal and interest are current and it is probable that we will be able to collect all amounts due (both principal and interest) according to the terms of the loan agreement.

### *Loans Held for Sale*

We purchase legal ownership interests in mortgage loans for sale in the secondary market through our mortgage finance division. The ownership interests are purchased from unaffiliated mortgage originators who are seeking additional funding through sale of the undivided ownership interests to facilitate their ability to originate loans. The mortgage originator has no obligation to offer and we have no obligation to purchase these interests. The originator closes mortgage loans consistent with underwriting standards established by approved investors, and, at the time of the sale to the investor, our ownership interest is delivered by us to the investor selected by the originator and approved by us. We typically purchase up to a 99% ownership interest. These loans are held by us for an interim

period, usually less than 30 days and more typically 10-20 days. Because of conditions in agreements with originators designed to reduce transaction risks, under the form-based rules of Accounting Standards Codification 860, *Transfers and Servicing of Financial Assets* ( ASC 860 ), the ownership interests do not qualify as participating interests. Under ASC 860, the ownership interests are deemed to be loans to the originator, although we have an actual, legal ownership interest in the underlying residential mortgage loans to individual borrowers. Accordingly, because we intend to sell and do sell directly to third party investors our legal ownership interest in the mortgage loans, which give rise to the loan to the originator, the loans to the originators are classified as held for sale and are carried at the lower of cost or fair value, determined on an individual loan basis.



## **Table of Contents**

Due to market conditions or events of default by the investor or the originator, we could be required to purchase the remaining interests in the underlying mortgage loans and transfer them to our loans held for investment portfolio at fair value. Mortgage loans transferred to our loans held for investment portfolio could require future allocations of the allowance for loan losses or be subject to charge off in the event the loans become impaired.

We sell participations in our ownership interests to other financial institutions. These qualify as participating interests under ASC 860 and such sales reduce our loans held for sale balance on the balance sheet.

Supplemental Call Report instructions issued in October 2013 resulted in Texas Capital Bank reporting mortgage loan interests as held for investment rather than held for sale in its September 30, 2013 Call Report. See Note 7 Regulatory Matters for further discussion.

## **Allowance for Loan Losses**

The allowance for loan losses is established through a provision for loan losses charged against income. The allowance for loan losses includes specific reserves for impaired loans and a general reserve for estimated losses inherent in the loan portfolio at the balance sheet date, but not yet identified with specific loans. Loans deemed to be uncollectible are charged against the allowance when management believes that the collectibility of the principal is unlikely and subsequent recoveries, if any, are credited to the allowance. Management's periodic evaluation of the adequacy of the allowance is based on an assessment of the current loan portfolio, including known inherent risks, adverse situations that may affect the borrowers' ability to repay, the estimated value of any underlying collateral and current economic conditions.

## **Reposessed Assets**

Reposessed assets, which are included in other assets on the balance sheet, consist of collateral that has been reposessed. Collateral that has been reposessed is recorded at fair value less selling costs through a charge to the allowance for loan losses, if necessary. Write-downs are provided for subsequent permanent declines in value and are recorded in other non-interest expense.

## **Other Real Estate Owned**

Other real estate owned (OREO), which is included in other assets on the balance sheet, consists of real estate that has been foreclosed. Real estate that has been foreclosed is recorded at the fair value of the real estate, less selling costs, through a charge to the allowance for loan losses, if necessary. Subsequent write-downs required for declines in value are recorded through a valuation allowance, or taken directly to the asset, charged to other non-interest expense.

## **Premises and Equipment**

Premises and equipment are stated at cost less accumulated depreciation. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, which range from three to ten years. Gains or losses on disposals of premises and equipment are included in results of operations.

## **Marketing and Software**

Marketing costs are expensed as incurred. Ongoing maintenance and enhancements of websites are expensed as incurred. Costs incurred in connection with development or purchase of internal use software are capitalized and amortized over a period not to exceed five years. Capitalized internal use software costs are included in other assets in

the consolidated financial statements.

### **Goodwill and Other Intangible Assets**

Intangible assets are acquired assets that lack physical substance but can be distinguished from goodwill because of contractual or other legal rights or because the asset is capable of being sold or exchanged either on its own or in combination with a related contract, asset, or liability. Our intangible assets relate primarily to loan customer relationships. Intangible assets with definite useful lives are amortized on an accelerated basis over their estimated life. Intangible assets are tested for impairment annually or whenever events or changes in circumstances indicate the carrying amount of the assets may not be recoverable from future undiscounted cash flows. If impaired, the assets are recorded at fair value.

## **Table of Contents**

### **Segment Reporting**

We have determined that all of our lending divisions and subsidiaries meet the aggregation criteria of ASC 280, *Segment Reporting*, since all offer similar products and services, operate with similar processes, and have similar customers.

### **Stock-based Compensation**

We account for all stock-based compensation transactions in accordance with ASC 718, *Compensation – Stock Compensation* ( ASC 718 ), which requires that stock compensation transactions be recognized as compensation expense in the statement of operations based on their fair values on the measurement date, which is the date of the grant.

### **Accumulated Other Comprehensive Income**

Unrealized gains or losses on our available-for-sale securities (after applicable income tax expense or benefit) are included in accumulated other comprehensive income, net. Accumulated comprehensive income, net for the nine months ended September 30, 2013 and 2012 is reported in the accompanying consolidated statements of changes in stockholders' equity and consolidated statements of income and comprehensive income.

### **Income Taxes**

The Company and its subsidiary file a consolidated federal income tax return. We utilize the liability method in accounting for income taxes. Under this method, deferred tax assets and liabilities are determined based upon the difference between the values of the assets and liabilities as reflected in the financial statements and their related tax basis using enacted tax rates in effect for the year in which the differences are expected to be recovered or settled. As changes in tax law or rates are enacted, deferred tax assets and liabilities are adjusted through the provision for income taxes. A valuation reserve is provided against deferred tax assets unless it is more likely than not that such deferred tax assets will be realized.

### **Basic and Diluted Earnings Per Common Share**

Basic earnings per common share is based on net income available to common stockholders divided by the weighted-average number of common shares outstanding during the period excluding non-vested stock. Diluted earnings per common share include the dilutive effect of stock options and non-vested stock awards granted using the treasury stock method. A reconciliation of the weighted-average shares used in calculating basic earnings per common share and the weighted average common shares used in calculating diluted earnings per common share for the reported periods is provided in Note 2 – Earnings Per Common Share.

### **Fair Values of Financial Instruments**

ASC 820, *Fair Value Measurements and Disclosures* ( ASC 820 ), defines fair value, establishes a framework for measuring fair value under GAAP and enhances disclosures about fair value measurements. In general, fair values of financial instruments are based upon quoted market prices, where available. If such quoted market prices are not available, fair value is based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows.



**Table of Contents****(2) EARNINGS PER COMMON SHARE**

The following table presents the computation of basic and diluted earnings per share (in thousands except per share data):

	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
<b>Numerator:</b>				
Net income from continuing operations	\$ 33,474	\$ 32,570	\$ 90,690	\$ 89,274
Preferred stock dividends	2,437	-	4,956	-
Net income from continuing operations available to common shareholders	31,037	32,570	85,734	89,274
Income (loss) from discontinued operations	2	(34)	2	(31)
Net income	\$ 31,039	\$ 32,536	\$ 85,736	\$ 89,243
<b>Denominator:</b>				
Denominator for basic earnings per share - weighted average shares	40,901,867	39,618,007	40,824,223	38,513,515
Effect of employee stock-based awards <sup>(1)</sup>	375,773	632,790	415,867	677,782
Effect of warrants to purchase common stock	514,034	504,936	502,294	459,898
Denominator for dilutive earnings per share - adjusted weighted average shares and assumed conversions	41,791,674	40,755,733	41,742,384	39,651,195
Basic earnings per common share from continuing operations	\$ 0.76	\$ 0.82	\$ 2.10	\$ 2.32
Basic earnings per common share	\$ 0.76	\$ 0.82	\$ 2.10	\$ 2.32
Diluted earnings per share from continuing operations	\$ 0.74	\$ 0.80	\$ 2.05	\$ 2.25
Diluted earnings per common share	\$ 0.74	\$ 0.80	\$ 2.05	\$ 2.25

(1) Stock options, SARs and RSUs outstanding of 98,000 at September 30, 2013 and 47,000 at September 30, 2012 have not been included in diluted earnings per share because to do so would have been anti-dilutive for the periods

presented.

### **(3) SECURITIES**

Securities are identified as either held-to-maturity or available-for-sale based upon various factors, including asset/liability management strategies, liquidity and profitability objectives, and regulatory requirements. Held-to-maturity securities are carried at cost, adjusted for amortization of premiums or accretion of discounts. Available-for-sale securities are securities that may be sold prior to maturity based upon asset/liability management decisions. Securities identified as available-for-sale are carried at fair value. Unrealized gains or losses on available-for-sale securities are recorded as accumulated other comprehensive income in stockholders' equity, net of taxes. Amortization of premiums or accretion of discounts on mortgage-backed securities is periodically adjusted for estimated prepayments. Realized gains and losses and declines in value judged to be other-than-temporary are included in gain (loss) on sale of securities. The cost of securities sold is based on the specific identification method.

At September 30, 2013, our net unrealized gain on the available-for-sale securities portfolio was \$2.8 million compared to \$5.0 million at December 31, 2012. As indicated by the difference in the gain as a percent of the amortized cost, the reduction in the total unrealized gain was due almost entirely to the reduction in the balances of the securities held. As a percent of outstanding balances, the unrealized gain was 4.23% and 5.02%, respectively, for the periods presented.

**Table of Contents**

The following is a summary of securities (in thousands):

	Amortized Cost	September 30, 2013 Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
<b>Available-for-Sale Securities:</b>				
Residential mortgage-backed securities	\$ 42,343	\$ 2,735	\$ -	\$ 45,078
Municipals	15,202	207	-	15,409
Equity securities <sup>(1)</sup>	7,519	-	(191)	7,328
	\$ 65,064	\$ 2,942	\$ (191)	\$ 67,815

	Amortized Cost	December 31, 2012 Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
<b>Available-for-Sale Securities:</b>				
Residential mortgage-backed securities	\$ 57,342	\$ 4,239	\$ -	\$ 61,581
Corporate securities	5,000	80	-	5,080
Municipals	25,300	594	-	25,894
Equity securities <sup>(1)</sup>	7,519	121	-	7,640
	\$ 95,161	\$ 5,034	\$ -	\$ 100,195

(1) Equity securities consist of Community Reinvestment Act funds.

The amortized cost and estimated fair value of securities are presented below by contractual maturity (in thousands, except percentage data):

	September 30, 2013				
	Less Than One Year	After One Through Five Years	After Five Through Ten Years	After Ten Years	Total
<b>Available-for-sale:</b>					
Residential mortgage-backed securities: <sup>(1)</sup>					
Amortized cost	\$ 445	\$ 16,140	\$ 8,712	\$ 17,046	\$ 42,343
Estimated fair value	473	17,126	9,464	18,015	45,078
Weighted average yield <sup>(3)</sup>	4.28%	4.78%	5.55%	2.55%	4.04%

Municipals:<sup>(2)</sup>

Amortized cost	8,550	6,652	-	-	15,202
Estimated fair value	8,679	6,730	-	-	15,409
Weighted average yield <sup>(3)</sup>	5.75%	5.70%	-	-	5.73%

Equity securities:<sup>(4)</sup>

Amortized cost	7,519	-	-	-	7,519
Estimated fair value	7,328	-	-	-	7,328

Total available-for-sale securities:

Amortized cost					\$ 65,064
Estimated fair value					\$ 67,815



**Table of Contents**

	December 31, 2012				
	Less Than One Year	After One Through Five Years	After Five Through Ten Years	After Ten Years	Total
Available-for-sale:					
Residential mortgage-backed securities: <sup>(1)</sup>					
Amortized cost	\$ 656	\$ 5,698	\$ 23,111	\$ 27,877	\$ 57,342
Estimated fair value	690	6,113	24,948	29,830	61,581
Weighted average yield <sup>(3)</sup>	4.20%	5.29%	4.86%	3.41%	4.19%
Corporate securities:					
Amortized cost	5,000	-	-	-	5,000
Estimated fair value	5,080	-	-	-	5,080
Weighted average yield <sup>(3)</sup>	7.38%	-	-	-	7.38%
Municipals: <sup>(2)</sup>					
Amortized cost	6,575	16,448	2,277	-	25,300
Estimated fair value	6,646	16,895	2,353	-	25,894
Weighted average yield <sup>(3)</sup>	5.75%	5.66%	6.01%	-	5.72%
Equity securities: <sup>(4)</sup>					
Amortized cost	7,519	-	-	-	7,519
Estimated fair value	7,640	-	-	-	7,640
Total available-for-sale securities:					
Amortized cost					\$ 95,161
Estimated fair value					\$ 100,195

(1) Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without prepayment penalties.

(2) Yields have been adjusted to a tax equivalent basis assuming a 35% federal tax rate.

(3) Yields are calculated based on amortized cost.

(4) These equity securities do not have a stated maturity.

Securities with carrying values of approximately \$49.5 million were pledged to secure certain borrowings and deposits at September 30, 2013. Of the pledged securities at September 30, 2013, approximately \$8.4 million were pledged for certain deposits, and approximately \$41.1 million were pledged for repurchase agreements.

The following table discloses, as of September 30, 2013, our investment securities that have been in a continuous unrealized loss position for less than 12 months and those that have been in a continuous unrealized loss position for 12 or more months (in thousands):

Less Than 12 Months		12 Months or Longer		Total	
Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss

Equity securities	\$ 7,328	\$ (191)	\$ -	\$ -	\$ 7,328	\$ (191)
-------------------	----------	----------	------	------	----------	----------

At September 30, 2013, there was one investment position in an unrealized loss position. This security is a publicly traded equity fund and is subject to market pricing volatility. We do not believe these unrealized losses are other than temporary. We have evaluated the near-term prospects of the investment in relation to the severity and duration of the impairment and based on that evaluation have the ability and intent to hold the investment until recovery of fair value. We have not identified any issues related to the ultimate repayment of principal as a result of credit concerns on these securities.

At December 31, 2012, we did not have any investment securities in an unrealized loss position.

**Table of Contents****(4) LOANS AND ALLOWANCE FOR LOAN LOSSES**

At September 30, 2013 and December 31, 2012, loans were as follows (in thousands):

	September 30, 2013	December 31, 2012
Commercial	\$ 4,782,234	\$ 4,106,419
Construction	1,125,908	737,637
Real estate	2,087,058	1,892,451
Consumer	19,619	19,493
Leases	85,936	69,470
Gross loans held for investment	8,100,755	6,825,470
Deferred income (net of direct origination costs)	(49,427)	(39,935)
Allowance for loan losses	(84,006)	(74,337)
Total loans held for investment, net	7,967,322	6,711,198
Loans held for sale	2,262,085	3,175,272
Total	\$ 10,229,407	\$ 9,886,470

*Commercial Loans and Leases.* Our commercial loan and lease portfolio is comprised of lines of credit for working capital and term loans and leases to finance equipment and other business assets. Our energy production loans are generally collateralized with proven reserves based on appropriate valuation standards. Our commercial loans and leases are underwritten after carefully evaluating and understanding the borrower's ability to operate profitably. Our underwriting standards are designed to promote relationship banking rather than making loans on a transactional basis. Our lines of credit typically are limited to a percentage of the value of the assets securing the line. Lines of credit and term loans typically are reviewed annually and are supported by accounts receivable, inventory, equipment and other assets of our clients' businesses.

*Real Estate Loans.* A portion of our real estate loan portfolio is comprised of loans secured by properties other than market risk or investment-type real estate. Market risk loans are real estate loans where the primary source of repayment is expected to come from the sale or lease of the real property collateral. We generally provide temporary financing for commercial and residential property. These loans are viewed primarily as cash flow loans and secondarily as loans secured by real estate. Our real estate loans generally have maximum terms of five to seven years, and we provide loans with both floating and fixed rates. We generally avoid long-term loans for commercial real estate held for investment. Real estate loans may be more adversely affected by conditions in the real estate markets or in the general economy. Appraised values may be highly variable due to market conditions and the impact of the inability of potential purchasers and lessees to obtain financing and lack of transactions at comparable values.

*Construction Loans.* Our construction loan portfolio consists primarily of single- and multi-family residential properties and commercial projects used in manufacturing, warehousing, service or retail businesses. Our construction loans generally have terms of one to three years. We typically make construction loans to developers, builders and contractors that have an established record of successful project completion and loan repayment and have a substantial equity investment in the borrowers. Construction loans are generally based upon estimates of costs and value

associated with the completed project. Sources of repayment for these types of loans may be pre-committed permanent loans from other lenders, sales of developed property, or an interim loan commitment from us until permanent financing is obtained. The nature of these loans makes ultimate repayment extremely sensitive to overall economic conditions. Borrowers may not be able to correct conditions of default in loans, increasing risk of exposure to classification, non-performing status, reserve allocation and actual credit loss and foreclosure. These loans typically have floating rates and commitment fees.

*Loans Held for Sale.* Our loans held for sale consist of ownership interests purchased in single-family residential mortgages funded through our mortgage finance group. These loans are held by us for an interim period, usually less than 30 days and more typically 10-20 days. We have agreements with mortgage lenders and purchase legal interests in individual loans they originate. All loans are underwritten consistent with established programs for permanent financing with financially sound investors. Substantially all loans are conforming loans. Loans held for sale as of September 30, 2013 and December 31, 2012 are net of \$133.9 million and \$436.0 million, respectively, of participations sold.

## **Table of Contents**

As of September 30, 2013, a substantial majority of the principal amount of the loans held for investment in our portfolio was to businesses and individuals in Texas. This geographic concentration subjects the loan portfolio to the general economic conditions within this area. The risks created by this concentration have been considered by management in the determination of the appropriateness of the allowance for loan losses. Management believes the allowance for loan losses is appropriate to cover estimated losses on loans at each balance sheet date.

At September 30, 2013, certain real estate loans used as collateral for Federal Home Loan Bank ( FHLB ) borrowings were subject to a blanket floating lien.

The reserve for loan losses is comprised of specific reserves for impaired loans and an estimate of losses inherent in the portfolio at the balance sheet date, but not yet identified with specified loans. We regularly evaluate our reserve for loan losses to maintain an appropriate level to absorb estimated loan losses inherent in the loan portfolio. Factors contributing to the determination of reserves include the credit worthiness of the borrower, changes in the value of pledged collateral, and general economic conditions. All loan commitments rated substandard or worse and greater than \$500,000 are specifically reviewed for loss potential. For loans deemed to be impaired, a specific allocation is assigned based on the losses expected to be realized from those loans. For purposes of determining the general reserve, the portfolio is segregated by product types to recognize differing risk profiles among categories, and then further segregated by credit grades. Credit grades are assigned to all loans. Each credit grade is assigned a risk factor, or reserve allocation percentage. These risk factors are multiplied by the outstanding principal balance and risk-weighted by product type to calculate the required reserve. A similar process is employed to calculate a reserve assigned to off-balance sheet commitments, specifically unfunded loan commitments and letters of credit, and any needed reserve is recorded in other liabilities. Even though portions of the allowance may be allocated to specific loans, the entire allowance is available for any credit that, in management's judgment, should be charged off.

We have several pass credit grades that are assigned to loans based on varying levels of risk, ranging from credits that are secured by cash or marketable securities, to watch credits which have all the characteristics of an acceptable credit risk but warrant more than the normal level of monitoring. Within our criticized/classified credit grades are special mention, substandard, and doubtful. Special mention loans are those that are currently protected by sound worth and paying capacity of the borrower, but that are potentially weak and constitute an additional credit risk. The loan has the potential to deteriorate to a substandard grade due to the existence of financial or administrative deficiencies. Substandard loans have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that we will sustain some loss if the deficiencies are not corrected. Some substandard loans are inappropriately protected by sound worth and paying capacity of the borrower and of the collateral pledged and may be considered impaired. Substandard loans can be accruing or can be on non-accrual depending on the circumstances of the individual loans. Loans classified as doubtful have all the weaknesses inherent in substandard loans with the added characteristics that the weaknesses make collection or liquidation in full highly questionable and improbable. The possibility of loss is extremely high. All doubtful loans are on nonaccrual.

The reserve allocation percentages assigned to each credit grade have been developed based primarily on an analysis of our historical loss rates. The allocations are adjusted for certain qualitative factors for such things as general economic conditions, changes in credit policies and lending standards. Historical loss rates are adjusted to account for current environmental conditions which we believe are likely to cause loss rates to be higher or lower than past experience. Each quarter we produce an adjustment range for environmental factors unique to us and our market. Changes in the trend and severity of problem loans can cause the estimation of losses to differ from past experience. In addition, the reserve considers the results of reviews performed by independent third party reviewers as reflected in their confirmations of assigned credit grades within the portfolio. The portion of the allowance that is not derived by the allowance allocation percentages compensates for the uncertainty and complexity in estimating loan and lease losses including factors and conditions that may not be fully reflected in the determination and application of the

allowance allocation percentages. We evaluate many factors and conditions in determining the unallocated portion of the allowance, including the economic and business conditions affecting key lending areas, credit quality trends and general growth in the portfolio. The allowance is considered appropriate, given management's assessment of potential losses within the portfolio as of the evaluation date, the significant growth in the loan and lease portfolio, current economic conditions in the Company's market areas and other factors.

The methodology used in the periodic review of reserve adequacy, which is performed at least quarterly, is designed to be dynamic and responsive to changes in portfolio credit quality. The changes are reflected in the general reserve and in specific reserves as the collectability of larger classified loans is evaluated with new information. As our portfolio has matured, historical loss ratios have been closely monitored, and our reserve adequacy relies primarily on our loss history. Currently, the review of reserve adequacy is performed by executive management and presented to our board of directors for their review, consideration and ratification on a quarterly basis.

**Table of Contents**

The following tables summarize the credit risk profile of our loan portfolio by internally assigned grades and non-accrual status as of September 30, 2013 and December 31, 2012 (in thousands):

September 30, 2013

	Commercial	Construction	Real Estate	Consumer	Leases	Total
Grade:						
Pass	\$ 4,674,546	\$ 1,122,191	\$ 2,001,825	\$ 19,549	\$ 79,189	\$ 7,897,300
Special mention	34,144	2,909	39,170	-	1,914	78,137
Substandard-accruing	52,550	808	31,447	-	4,776	89,581
Non-accrual	20,994	-	14,616	70	57	35,737

Total loans held for investment

\$ 4,782,234 \$ 1,125,908 \$ 2,087,058 \$ 19,619 \$ 85,936 \$ 8,100,755

December 31, 2012

	Commercial	Construction	Real Estate	Consumer	Leases	Total
Grade:						
Pass	\$ 4,013,538	\$ 703,673	\$ 1,816,027	\$ 19,436	\$ 68,327	\$ 6,621,001
Special mention	33,137	11,957	12,461	-	919	58,474
Substandard-accruing	44,371	4,790	40,897	-	104	90,162
Non-accrual	15,373	17,217	23,066	57	120	55,833

Total loans held for investment

\$ 4,106,419 \$ 737,637 \$ 1,892,451 \$ 19,493 \$ 69,470 \$ 6,825,470

**Table of Contents**

The following table details activity in the reserve for loan losses by portfolio segment for the nine months ended September 30, 2013 and September 30, 2012. Allocation of a portion of the reserve to one category of loans does not preclude its availability to absorb losses in other categories.

September 30,  
2013

(in thousands)	<u>Commercial</u>	<u>Construction</u>	<u>Real Estate</u>	<u>Consumer</u>	<u>Leases</u>	<u>Unallocated</u>	<u>Total</u>
Beginning balance	\$ 21,547	\$ 12,097	\$ 30,893	\$ 226	\$ 2,460	\$ 7,114	\$ 74,337
Provision for loan losses	15,707	1,866	(4,793)	25	(4)	498	13,299
Charge-offs	4,970	-	144	45	2	-	5,161
Recoveries	978	-	210	64	279	-	1,531
Net charge-offs (recoveries)	3,992	-	(66)	(19)	(277)	-	3,630
Ending balance	\$ 33,262	\$ 13,963	\$ 26,166	\$ 270	\$ 2,733	\$ 7,612	\$ 84,006
Period end amount allocated to:							
Loans individually evaluated for impairment	\$ 3,199	\$ -	\$ 1,064	\$ 11	\$ 9	\$ -	\$ 4,283
Loans collectively evaluated for impairment	30,063	13,963	25,102	259	2,724	7,612	79,723
Ending balance	\$ 33,262	\$ 13,963	\$ 26,166	\$ 270	\$ 2,733	\$ 7,612	\$ 84,006

September 30,  
2012

(in thousands)	<u>Commercial</u>	<u>Construction</u>	<u>Real Estate</u>	<u>Consumer</u>	<u>Leases</u>	<u>Unallocated</u>	<u>Total</u>
Beginning balance	\$ 17,337	\$ 7,845	\$ 33,721	\$ 223	\$ 2,356	\$ 8,813	\$ 70,295
Provision for loan losses	4,575	3,258	(2,840)	6	417	602	6,018



Edgar Filing: TEXAS CAPITAL BANCSHARES INC/TX - Form 10-Q

Charge-offs	2,664	-	899	49	170	-	3,782
Recoveries	482	10	586	26	87	-	1,191

Net charge-offs (recoveries)	2,182	(10)	313	23	83	-	2,591
------------------------------	-------	------	-----	----	----	---	-------

Ending balance	\$	19,730 \$	11,113 \$	30,568 \$	206 \$	2,690 \$	9,415 \$	73,722
----------------	----	-----------	-----------	-----------	--------	----------	----------	--------

Period end amount allocated to:								
---------------------------------	--	--	--	--	--	--	--	--

Loans individually evaluated for impairment	\$	5,149 \$	- \$	775 \$	18 \$	42 \$	- \$	5,984
---	----	----------	------	--------	-------	-------	------	-------

Loans collectively evaluated for impairment		14,581	11,113	29,793	188	2,648	9,415	67,738
---	--	--------	--------	--------	-----	-------	-------	--------

Ending balance	\$	19,730 \$	11,113 \$	30,568 \$	206 \$	2,690 \$	9,415 \$	73,722
----------------	----	-----------	-----------	-----------	--------	----------	----------	--------

Our recorded investment in loans as of September 30, 2013, December 31, 2012 and September 30, 2012 related to each balance in the allowance for loan losses by portfolio segment and disaggregated on the basis of our impairment methodology was as follows (in thousands):

September 30,

	Commercial	Construction	Real Estate	Consumer	Leases	Total
Loans individually evaluated for impairment	\$ 23,422	\$ -	\$ 23,745	\$ 70	\$ 57	\$ 47,294
Loans collectively evaluated for impairment	4,758,812	1,125,908	2,063,313	19,549	85,879	8,053,459
	\$ 4,782,234	\$ 1,125,908	\$ 2,087,058	\$ 19,619	\$ 85,936	\$ 8,100,755

December 31,

Commercial	Construction	Real Estate	Consumer	Leases	Total
------------	--------------	-------------	----------	--------	-------

dually ted for ment	\$	15,373	\$	18,179	\$	32,512	\$	57	\$	120	\$	66
ively ted for ment		4,091,046		719,458		1,859,939		19,436		69,350		6,759
	\$	4,106,419	\$	737,637	\$	1,892,451	\$	19,493	\$	69,470	\$	6,825
umber 30,												
		Commercial		Construction		Real Estate		Consumer		Leases		Total
dually ted for ment	\$	17,653	\$	19,248	\$	29,246	\$	60	\$	213	\$	66
ively ted for ment		4,021,302		630,127		1,775,188		19,915		73,994		6,520
	\$	4,038,955	\$	649,375	\$	1,804,434	\$	19,975	\$	74,207	\$	6,586

We have traditionally maintained an unallocated reserve component to allow for uncertainty in economic and other conditions affecting the quality of the loan portfolio. Fraud losses that do not correlate to historical loss rates for specific product types or credit risk grades are but one factor that continues to justify an unallocated reserve. Other factors include rapid loan growth, larger hold limits and anticipated changes in taxing and spending policies contributing to unprecedented economic and political uncertainty. Our methodology used to calculate the allowance considers historical losses, however, the historical loss rates for specific product types or credit risk grades may not fully incorporate the effects of continued weakness in the economy.

**Table of Contents**

Generally we place loans on non-accrual when there is a clear indication that the borrower's cash flow may not be sufficient to meet payments as they become due, which is generally when a loan is 90 days past due. When a loan is placed on non-accrual status, all previously accrued and unpaid interest is reversed. Interest income is subsequently recognized on a cash basis as long as the remaining unpaid principal amount of the loan is deemed to be fully collectible. If collectability is questionable, then cash payments are applied to principal. The table below summarizes our non-accrual loans by type and purpose as of September 30, 2013 (in thousands):

	September 30, 2013	December 31, 2012
Commercial		
Business loans	\$ 20,994	\$ 15,373
Construction		
Market risk	-	17,217
Real estate		
Market risk	11,983	11,054
Commercial	529	8,617
Secured by 1-4 family	2,104	3,395
Consumer	70	57
Leases	57	120
Total non-accrual loans	\$ 35,737	\$ 55,833

As of September 30, 2013, non-accrual loans included in the table above included \$24.2 million related to loans that met the criteria for restructured compared to \$19.6 million at December 31, 2012.

**Table of Contents**

A loan held for investment is considered impaired when, based on current information and events, it is probable that we will be unable to collect all amounts due (both principal and interest) according to the terms of the loan agreement. In accordance with *ASC 310 Receivables*, we have also included all restructured loans in our impaired loan totals. The following tables detail our impaired loans, by portfolio class as of September 30, 2013 and December 31, 2012 (in thousands):

September 30, 2013

	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Recognized
With no related allowance recorded:					
Commercial					
Business loans	\$ 7,196	\$ 7,196	\$ -	\$ 3,864	\$ -
Energy	1,668	3,498	-	741	-
Construction					
Market risk	-	-	-	4,069	114
Real estate					
Market risk	11,211	11,211	-	9,068	-
Commercial	529	529	-	7,103	-
Secured by 1-4 family	2,512	2,512	-	2,580	-
Consumer	-	-	-	-	-
Leases	-	-	-	-	-
Total impaired loans with no allowance recorded	\$ 23,116	\$ 24,946	\$ -	\$ 27,425	\$ 114
With an allowance recorded:					
Commercial					
Business loans	\$ 14,558	\$ 14,558	\$ 3,199	\$ 14,523	\$ -
Energy	-	-	-	1,166	-
Construction					
Market risk	-	-	-	214	-
Real estate					
Market risk	8,728	8,728	823	7,911	-
Commercial	-	-	-	636	-
Secured by 1-4 family	765	765	241	784	-
Consumer	70	70	11	36	-
Leases	57	57	9	78	-
Total impaired loans with an allowance recorded	\$ 24,178	\$ 24,178	\$ 4,283	\$ 25,348	\$ -

Combined:

Edgar Filing: TEXAS CAPITAL BANCSHARES INC/TX - Form 10-Q

Commercial										
Business loans	\$	21,754	\$	21,754	\$	3,199	\$	18,387	\$	-
Energy		1,668		3,498		-		1,907		-
Construction										
Market risk		-		-		-		4,283		114
Real estate										
Market risk		19,939		19,939		823		16,979		-
Commercial		529		529		-		7,739		-
Secured by 1-4 family		3,277		3,277		241		3,364		-
Consumer		70		70		11		36		-
Leases		57		57		9		78		-
Total impaired loans	\$	47,294	\$	49,124	\$	4,283	\$	52,773	\$	114

**Table of Contents**

December 31, 2012

	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Recognized
With no related allowance recorded:					
Commercial					
Business loans	\$ 2,938	\$ 2,938	\$ -	\$ 1,409	\$ -
Construction					
Market risk	17,217	17,217	-	18,571	677
Real estate					
Market risk	9,061	9,061	-	7,944	-
Commercial	6,604	6,604	-	6,451	-
Secured by 1-4 family	2,632	2,632	-	1,827	-
Consumer	-	-	-	-	-
Leases	-	-	-	-	-
Total impaired loans with no allowance recorded	\$ 38,452	\$ 38,452	\$ -	\$ 36,202	\$ 677
With an allowance recorded:					
Commercial					
Business loans	\$ 12,435	\$ 18,391	\$ 2,983	\$ 15,484	\$ -
Construction					
Market risk	962	962	14	321	-
Real estate					
Market risk	11,439	11,439	535	11,811	-
Commercial	2,013	2,013	89	671	-
Secured by 1-4 family	763	763	275	1,632	-
Consumer	57	57	16	59	-
Leases	120	120	18	182	-
Total impaired loans with an allowance recorded	\$ 27,789	\$ 33,745	\$ 3,930	\$ 30,160	\$ -
Combined:					
Commercial					
Business loans	\$ 15,373	\$ 21,329	\$ 2,983	\$ 16,893	\$ -
Construction					
Market risk	18,179	18,179	14	18,892	677
Real estate					
Market risk	20,500	20,500	535	19,755	-
Commercial	8,617	8,617	89	7,122	-
Secured by 1-4 family	3,395	3,395	275	3,459	-
Consumer	57	57	16	59	-
Leases	120	120	18	182	-

Total impaired loans	\$	66,241	\$	72,197	\$	3,930	\$	66,362	\$	677
----------------------	----	--------	----	--------	----	-------	----	--------	----	-----

**Table of Contents**

Average impaired loans outstanding during the nine months ended September 30, 2013 and 2012 totaled \$52.8 million and \$69.1 million, respectively.

The table below provides an age analysis of our past due loans that are still accruing as of September 30, 2013 (in thousands):

	30-59		60-89		Greater Than 90	Total Past Due		Current	Total
	Days Past Due		Days Past Due		Days and Accruing <sup>(1)</sup>				
<b>Commercial</b>									
Business loans	\$ 36,703	\$	3,727	\$	7,084	\$ 47,514	\$	3,737,690	\$ 3,785,204
Energy	-		626		-	626		975,410	976,036
<b>Construction</b>									
Market risk	278		705		-	983		1,112,011	1,112,994
<b>Secured by 1-4 family</b>									
	-		-		-	-		12,914	12,914
<b>Real estate</b>									
Market risk	4,803		790		426	6,019		1,569,299	1,575,318
Commercial	2,970		-		-	2,970		400,002	402,972
<b>Secured by 1-4 family</b>									
	480		-		-	480		93,672	94,152
Consumer	482		-		-	482		19,067	19,549
Leases	4,998		-		-	4,998		80,881	85,879
<b>Total loans held for investment</b>									
	\$ 50,714	\$	5,848	\$	7,510	\$ 64,072	\$	8,000,946	\$ 8,065,018

(1) Loans past due 90 days and still accruing includes premium finance loans of \$3.1 million. These loans are generally secured by obligations of insurance carriers to refund premiums on cancelled insurance policies. The refund of premiums from the insurance carriers can take 180 days or longer from the cancellation date.

Restructured loans are loans on which, due to the borrower's financial difficulties, we have granted a concession that we would not otherwise consider for borrowers of similar credit quality. This may include a transfer of real estate or other assets from the borrower, a modification of loan terms, or a combination of the two. Modifications of terms that could potentially qualify as a restructuring include reduction of contractual interest rate, extension of the maturity date at a contractual interest rate lower than the current rate for new debt with similar risk, or a reduction of the face amount of debt, or forgiveness of either principal or accrued interest. As of September 30, 2013 and December 31, 2012, we have \$4.7 million and \$10.4 million, respectively, in loans considered restructured that are not on non-accrual. As of September 30, 2013 these loans did not have an unfunded commitment total compared to \$599,000 at December 31, 2012. Of the non-accrual loans at September 30, 2013 and December 31, 2012, \$24.2 million and \$19.6 million, respectively, met the criteria for restructured. These loans have no unfunded commitments at their



respective balance sheet date. A loan continues to qualify as restructured until a consistent payment history or change in borrower's financial condition has been evidenced, generally no less than twelve months. Assuming that the restructuring agreement specifies an interest rate at the time of the restructuring that is greater than or equal to the rate that we are willing to accept for a new extension of credit with comparable risk, then the loan no longer has to be considered a restructuring if it is in compliance with modified terms in calendar years after the year of the restructure.

**Table of Contents**

The following tables summarize, for the nine months ended September 30, 2013 and 2012, loans that have been restructured during 2013 and 2012, respectively, (in thousands):

September 30, 2013	Number of Contracts	Pre-Restructuring Outstanding Recorded Investment	Post-Restructuring Outstanding Recorded Investment
Commercial business loans	3	\$ 10,823	\$ 10,734
Real estate market risk	1	892	892
Total new restructured loans in 2013	4	\$ 11,715	\$ 11,626

September 30, 2012	Number of Contracts	Pre-Restructuring Outstanding Recorded Investment	Post-Restructuring Outstanding Recorded Investment
Commercial business loans	1	\$ 802	\$ 777
Real estate market risk	2	1,726	1,162
Real estate - 1-4 family	1	1,424	1,424
Total new restructured loans in 2012	4	\$ 3,952	\$ 3,363

The restructured loans generally include terms to reduce the interest rate and extend payment terms. We have not forgiven any principal on the above loans. The restructuring of the loans did not have a significant impact on our allowance for loan losses at September 30, 2013.

The following table provides information on how loans were modified as a restructured loan during the nine months ended September 30, 2013 and 2012 (in thousands):

	September 30,	
	2013	2012
Extended maturity	\$ 892	\$ 1,939
Adjusted payment schedule	-	1,424
Combination of maturity extension and payment schedule adjustment	10,734	-
Total	\$ 11,626	\$ 3,363

As of September 30, 2013, we did not have any loans that were restructured within the last 12 months that subsequently defaulted.

**(5) OREO AND VALUATION ALLOWANCE FOR LOSSES ON OREO**

The table below presents a summary of the activity related to OREO (in thousands):

	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Beginning balance	\$ 13,053	\$ 27,882	\$ 15,991	\$ 34,077
Additions	68	-	980	3,397
Sales	(316)	(8,739)	(3,712)	(12,467)
Valuation allowance for OREO	-	-	(164)	(3,556)
Direct write-downs	-	(64)	(290)	(2,372)
Ending balance	\$ 12,805	\$ 19,079	\$ 12,805	\$ 19,079

**Table of Contents****(6) FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK**

The Bank is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit which involve varying degrees of credit risk in excess of the amount recognized in the consolidated balance sheets. The Bank's exposure to credit loss in the event of non-performance by the other party to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual amount of these instruments. The Bank uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments. The amount of collateral obtained, if deemed necessary, is based on management's credit evaluation of the borrower.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments may expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Bank evaluates each customer's credit-worthiness on a case-by-case basis.

Standby letters of credit are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers.

The table below summarizes our off-balance sheet financial instruments whose contract amounts represented credit risk (in thousands):

September 30, 2013    December 31, 2012

Commitments to extend credit	\$ 3,545,057	\$ 2,648,454
Standby letters of credit	124,259	83,429

**(7) REGULATORY MATTERS**

The Company and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory (and possibly additional discretionary) actions by regulators that, if undertaken, could have a direct material effect on the Company's and the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of the Company's and the Bank's assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The Company's and the Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). Management believes, as of September 30, 2013, that the Company and the Bank meet all capital adequacy

requirements to which they are subject.

Financial institutions are categorized as well capitalized or adequately capitalized, based on minimum total risk-based, Tier I risk-based and Tier I leverage ratios as set forth in the tables below. As shown in the table below, the Company's capital ratios exceed the regulatory definition of adequately capitalized as of September 30, 2013 and 2012. Based upon the information in its most recently filed call report, the Bank meets the capital ratios necessary to be well capitalized. The regulatory authorities can apply changes in classification of assets and such change may retroactively subject the Company to change in capital ratios. Any such change could result in reducing one or more capital ratios below well-capitalized status. In addition, a change may result in imposition of additional assessments by the FDIC or could result in regulatory actions that could have a material effect on condition and results of operations.

**Table of Contents**

In response to supplemental FFIEC Call Report instructions issued in early April 2013, we began using a 100% risk weight for the mortgage assets with our March 31, 2013 Call Report and Form 10-Q. In previous filings, we applied a 50% risk weight (or 20% risk weight for government-guaranteed loans) to these assets for purposes of calculating the Bank's risk-based capital ratios. Having now determined that the 100% risk weight must be applied under our current program we were required to amend our year-end Call Reports for 2012 and 2011. This change required application of the 100% risk weight to our mortgage loan interests in these earlier periods, which is consistent with our March 2013 and June 2013 Call Reports. The amendment of Call Reports had no impact on our consolidation balance sheet or statements of operations, stockholders' equity and cash flows.

This retroactive change in risk weighting of our mortgage loan interests required that we amend the previously reported values for our risk-weighted capital ratios for December 31, 2012 and 2011. See below for amended December 31, 2012 risk-weighted capital ratios. These amended ratios exceed levels required to be adequately capitalized on a consolidated basis and at the Bank. As amended, the Bank was well capitalized in the Tier 1 measure of capital adequacy, but the total risk-based capital ratio was below that required to be considered well capitalized. The adjustment had no impact on the ratio of tangible common equity to total assets. We believe that we had the financial and operational capacity to maintain well-capitalized status had we determined that the higher risk weighting was required to be applied to our ownership interests in mortgage loans at year-end 2012 and 2011.

Incidental to the amended Call Reports described above, we were assessed \$3.0 million by the FDIC that was paid during the third quarter of 2013. We do not believe this is an assessment warranted under our circumstances, and we have disputed the charge. Any recovery of the \$3.0 million expense would be credited to non-interest expense in a future quarter.

	September 30, 2013	December 31, 2012	September 30, 2012
<b>Company</b>			
Risk-based capital:			
Tier 1 capital	9.67%	8.27%	10.35%
Total capital	11.34%	9.97%	12.55%
Leverage	10.85%	9.41%	9.63%
<b>Bank</b>			
Risk-based capital:			
Tier 1 capital	7.91%	7.17%	8.93%
Total capital	10.42%	8.50%	10.41%
Leverage	8.88%	8.16%	8.30%

In July 2013, the Federal Reserve published final rules for the adoption of the Basel III regulatory capital framework (the Basel III Capital Rules). The Basel III Capital Rules, among other things, (i) introduce a new capital measure called Common Equity Tier 1, (ii) specify that Tier 1 capital consist of Common Equity Tier 1 and Additional Tier 1 Capital instruments meeting specified requirements, (iii) define Common Equity Tier 1 narrowly by requiring that most deductions/adjustments to regulatory capital measures be made to Common Equity Tier 1 and not to the other components of capital and (iv) expand the scope of the deductions/adjustments as compared to existing regulations. The Basel III Capital Rules will be effective for us on January 1, 2015 with certain transition provisions fully phased in on January 1 2019. Based on our initial assessment of the Basel III Capital Rules, we do not believe they will have a material impact, and we believe we would meet the capital adequacy requirements under the Basel III Capital Rules

on a fully phased-in basis if such requirements were currently in effect.

Federal Financial Institutions Examination Council Financial Institution Letter FIL-44-2013 issued October 7, 2013, included Supplemental Instructions for September 30, 2013 Call Reports (the Supplemental Instructions ) requiring that reporting institutions consider whether loans originated by third parties and acquired by the institution should be accounted for as a purchase of loans held for sale or as a secured loan to the originator that is held for investment based upon factors identified in the Supplemental Instructions. For periods ending prior to September 30, 2013, we have reported interests in mortgage loans originated by our mortgage warehouse customers and acquired in our mortgage finance division as loans to the originator that are held for sale in our Call Reports and our financial statements.

**Table of Contents**

For Call Report purposes, we reported mortgage loan interests as held for investment commencing with the September 30, 2013 Call Report in accordance with the Supplemental Instructions. These financial assets continue to be classified as held for sale in our financial reporting.

The difference in reporting our mortgage loan interests for Call Report purposes does not impact our reported earnings as we do not believe any reserve for loan losses relating to the mortgage warehouse lending portfolio is necessary based upon the risk profile of the assets and the less than one basis point loss experience of the program over the past ten years.

The following table summarizes the differences between our financial reporting and Call Report resulting from the change described above (in thousands):

	Financial Reporting	Adjustment	Call Report
<b>September 30, 2013</b>			
Balance Sheet			
Loans held for sale	\$ 2,262,085	\$ (2,262,085)	\$ -
Loans held for investment, net	7,967,322	2,262,085	10,229,407
Total loans, net	10,229,407	-	10,229,407

Had we classified our mortgage loan interests as held for investment for financial reporting or Call Report purposes as of December 31, 2012, total loans of \$9.9 billion would have been unchanged.

Call Reports do not include a statement of cash flows. Had we classified our mortgage loan interests as held for investment for financial reporting purposes, the cash flows relating to these activities, which currently are reflected on a gross basis in operating cash flow activity, would be presented on a net basis in investing cash flow activity. The net origination and proceeds of loans held for sale of \$913.2 million and \$(738.5) million for the nine months ended September 30, 2013 and 2012, respectively, would have been presented in investing activities.

On August 1, 2012 we completed a sale of 2.3 million shares of our common stock in a public offering. Net proceeds from the sale totaled \$87.0 million. The additional equity was used for general corporate purposes, including retirement of \$15.0 million of debt and additional capital to support continued loan growth at our bank.

On September 21, 2012, we issued \$111.0 million of subordinated notes. The notes mature in September 2042 and bear interest at a rate of 6.50% per annum, payable quarterly. The proceeds were used for general corporate purposes including funding regulatory capital infusions into the Bank. The indenture contains customary financial covenants and restrictions.

On March 28, 2013, we completed a sale of 6.0 million shares of 6.5% non-cumulative preferred stock in a public offering. Net proceeds from the sale totaled \$145.0 million. The additional equity is being used for general corporate purposes, which may include funding regulatory capital infusions into the Bank.

**(8) STOCK-BASED COMPENSATION**

The fair value of our stock option and stock appreciation right ( SAR ) grants are estimated at the date of grant using the Black-Scholes option pricing model. The Black-Scholes option valuation model was developed for use in



estimating the fair value of traded options which have no vesting restrictions and are fully transferable. In addition, option valuation models require the input of highly subjective assumptions including the expected stock price volatility. Because our employee stock options have characteristics significantly different from those of traded options, and because changes in the subjective input assumptions can materially affect the fair value estimate, in management's opinion, the existing models do not necessarily provide the best single measure of the fair value of its employee stock options.

**Table of Contents**

Stock-based compensation consists of SARs and RSUs that were granted from 2007 through 2013.

(in thousands)	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Stock- based compensation expense recognized:				
SARs	\$ 130	\$ 179	\$ 412	\$ 554
RSUs	923	916	2,484	4,094
Total compensation expense recognized	\$ 1,053	\$ 1,095	\$ 2,896	\$ 4,648

(in thousands)	September 30, 2013 SARs and	
	Options	RSUs
Unrecognized compensation expense related to unvested awards	\$ -	\$ 12,521
Weighted average period over which expense is expected to be recognized, in years	-	3.73
In connection with the 2010 Long-term Incentive Plan, the Company has issued cash-based performance units.		

A summary of the compensation cost for these units is as follows (in thousands):

	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Cash-based performance units	\$ 2,161	\$ 2,337	\$ 11,568	\$ 5,238

The compensation cost for the nine months ended September, 2013, includes approximately \$4.1 million related to a charge taken to reflect the financial effect of the organizational changes announced during the second quarter of 2013 and includes assumptions about future payouts that may or may not happen. Additionally, there was another \$2.2 million of charges related to the increased probability that certain performance targets for executive cash based incentives will be met, reflecting the increase in our stock price.

**(9) DISCONTINUED OPERATIONS**

Subsequent to the end of the first quarter of 2007, we and the purchaser of our residential mortgage loan division ( RML ) agreed to terminate and settle the contractual arrangements related to the sale of the division, which had been completed as of the end of the third quarter of 2006. Historical operating results of RML are reflected as discontinued

operations in the financial statements.

During the three months ended September 30, 2013 and 2012, the income and loss from discontinued operations was \$2,000 and \$34,000, net of taxes, respectively. During the nine months ended September 30, 2013 and 2012, the income from discontinued operations was \$2,000 and \$31,000, net of taxes, respectively. We still have approximately \$296,000 in loans held for sale from discontinued operations that are carried at the estimated market value at quarter-end, which is less than the original cost. We plan to sell these loans, but timing and price to be realized cannot be determined at this time due to market conditions. In addition, we continue to address requests from investors related to repurchasing loans previously sold. While the balances as of September 30, 2013 include a liability for exposure to additional contingencies, including risk of having to repurchase loans previously sold, we recognize that market conditions may result in additional exposure to loss and the extension of time necessary to complete the discontinued mortgage operation.

#### **(10) FAIR VALUE DISCLOSURES**

ASC 820, *Fair Value Measurements and Disclosures* ( ASC 820 ), defines fair value, establishes a framework for measuring fair value under GAAP and enhances disclosures about fair value measurements. Fair value is defined under ASC 820 as the price that would be received for an asset or paid to transfer a liability (an exit price) in the principal market for the asset or liability in an orderly transaction between market participants on the measurement date.

**Table of Contents**

We determine the fair market values of our assets and liabilities measured at fair value on a recurring and nonrecurring basis using the fair value hierarchy as prescribed in ASC 820. The standard describes three levels of inputs that may be used to measure fair value as provided below.

**Level 1** Quoted prices in active markets for identical assets or liabilities. Level 1 assets include U.S. Treasuries that are highly liquid and are actively traded in over-the-counter markets.

**Level 2** Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets include U.S. government and agency mortgage-backed debt securities, corporate securities, municipal bonds, and Community Reinvestment Act funds. This category includes derivative assets and liabilities where values are obtained from independent pricing services.

**Level 3** Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair values requires significant management judgment or estimation. This category also includes impaired loans and OREO where collateral values have been based on third party appraisals; however, due to current economic conditions, comparative sales data typically used in appraisals may be unavailable or more subjective due to lack of market activity.

Assets and liabilities measured at fair value at September 30, 2013 and December 31, 2012 are as follows (in thousands):

September 30, 2013	Fair Value Measurements Using		
	Level 1	Level 2	Level 3
Available for sale securities: <sup>(1)</sup>			
Residential mortgage-backed securities	\$ -	\$ 45,078	\$ -
Municipals	-	15,409	-
Equity securities	-	7,328	-
Loans <sup>(2) (4)</sup>	-	-	12,658
OREO <sup>(3) (4)</sup>	-	-	12,805
Derivative asset <sup>(5)</sup>	-	13,886	-
Derivative liability <sup>(5)</sup>	-	(13,886)	-
December 31, 2012			
Available for sale securities: <sup>(1)</sup>			
Residential mortgage-backed securities	\$ -	\$ 61,581	\$ -
Corporate securities	-	5,080	-

Municipals	-	25,894	-
Equity securities	-	7,640	-
Loans <sup>(2) (4)</sup>	-	-	11,639
OREO <sup>(3) (4)</sup>	-	-	15,991
Derivative asset <sup>(5)</sup>	-	28,473	-
Derivative liability <sup>(5)</sup>	-	(28,473)	-

(1) Securities are measured at fair value on a recurring basis, generally monthly.

(2) Includes impaired loans that have been measured for impairment at the fair value of the loan's collateral.

(3) OREO is transferred from loans to OREO at fair value less selling costs.

(4) Fair value of loans and OREO is measured on a nonrecurring basis, generally annually or more often as warranted by market and economic conditions

(5) Derivative assets and liabilities are measured at fair value on a recurring basis, generally quarterly.

**Table of Contents****Level 3 Valuations**

Financial instruments are considered Level 3 when their values are determined using pricing models, discounted cash flow methodologies or similar techniques and at least one significant model assumption or input is unobservable. Level 3 financial instruments also include those for which the determination of fair value requires significant management judgment or estimation. Currently, we measure fair value for certain loans on a nonrecurring basis as described below.

*Loans*

During the three and nine months ended September 30, 2013, certain impaired loans were reevaluated and reported at fair value through a specific allocation of the allowance for loan losses based upon the fair value of the underlying collateral. The \$12.7 million total above includes impaired loans at September 30, 2013 with a carrying value of \$12.7 million that did not have specific allowance allocations for a total reported fair value of \$12.7 million based on collateral valuations utilizing Level 3 valuation inputs. Fair values were based on third party appraisals; however, based on the current economic conditions, comparative sales data typically used in the appraisals may be unavailable or more subjective due to the lack of real estate market activity.

*OREO*

Certain foreclosed assets, upon initial recognition, are valued based on third party appraisals less estimated selling costs. At September 30, 2013, OREO with a carrying value of \$17.4 million was reduced by specific valuation allowance allocations totaling \$4.6 million for a total reported fair value of \$12.8 million based on valuations utilizing Level 3 valuation inputs. Fair values are based on third party appraisals; however, based on the current economic conditions, comparative sales data typically used in the appraisals may be unavailable or more subjective due to the lack of real estate market activity.

**Fair Value of Financial Instruments**

Generally accepted accounting principles require disclosure of fair value information about financial instruments, whether or not recognized on the balance sheet, for which it is practical to estimate that value. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. This disclosure does not and is not intended to represent the fair value of the Company.

A summary of the carrying amounts and estimated fair values of financial instruments is as follows (in thousands):

	September 30, 2013		December 31, 2012	
	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
Cash and cash equivalents	\$ 195,058	\$ 195,058	\$ 206,348	\$ 206,348
Securities, available-for-sale	67,815	67,815	100,195	100,195
Loans held for sale	2,262,085	2,262,085	3,175,272	3,175,272
Loans held for sale from discontinued operations	296	296	302	302

Edgar Filing: TEXAS CAPITAL BANCSHARES INC/TX - Form 10-Q

Loans held for investment, net	7,967,322	7,962,217	6,711,198	6,714,031
Derivative asset	13,886	13,886	28,473	28,473
Deposits	8,957,081	8,958,305	7,440,804	7,441,240
Federal funds purchased	169,794	169,794	273,179	273,179
Borrowings	279,930	279,931	1,673,982	1,673,983
Subordinated notes	111,000	98,130	111,000	112,757
Trust preferred subordinated debentures	113,406	113,406	113,406	113,406
Derivative liability	13,886	13,886	28,473	28,473

## **Table of Contents**

The following methods and assumptions were used by the Company in estimating its fair value disclosures for financial instruments:

### *Cash and cash equivalents*

The carrying amounts reported in the consolidated balance sheet for cash and cash equivalents approximate their fair value, which is characterized as a Level 1 asset in the fair value hierarchy.

### *Securities*

The fair value of investment securities is based on prices obtained from independent pricing services which are based on quoted market prices for the same or similar securities, which is characterized as a Level 2 asset in the fair value hierarchy. We have obtained documentation from the primary pricing service we use about their processes and controls over pricing. In addition, on a quarterly basis we independently verify the prices that we receive from the service provider using two additional independent pricing sources. Any significant differences are investigated and resolved.

### *Loans, net*

Loans are characterized as Level 3 assets in the fair value hierarchy. For variable-rate loans that reprice frequently with no significant change in credit risk, fair values are generally based on carrying values. The fair value for all other loans is estimated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. The carrying amount of accrued interest approximates its fair value. The carrying amount of loans held for sale approximates fair value.

### *Derivatives*

The estimated fair value of the interest rate swaps are obtained from independent pricing services based on quote market prices for the same or similar derivative contracts and are characterized as a Level 2 asset in the fair value hierarchy. On a quarterly basis, we independently verify the fair value using an additional independent pricing source.

### *Deposits*

Deposits are characterized as Level 3 liabilities in the fair value hierarchy. The carrying amounts for variable-rate money market accounts approximate their fair value. Fixed-term certificates of deposit fair values are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities.

### *Federal funds purchased, other borrowings, subordinated notes and trust preferred subordinated debentures*

The carrying value reported in the consolidated balance sheet for Federal funds purchased and other short-term, floating rate borrowings approximates their fair value, which is characterized as a Level 1 asset in the fair value hierarchy. The fair value of any fixed rate short-term borrowings and trust preferred subordinated debentures are estimated using a discounted cash flow calculation that applies interest rates currently being offered on similar borrowings, which is characterized as a Level 3 liability in the fair value hierarchy. The subordinated notes are publicly traded and are valued based on market prices, which is characterized as a Level 2 liability in the fair value hierarchy.



**(11) DERIVATIVE FINANCIAL INSTRUMENTS**

The fair value of derivative positions outstanding is included in other assets and other liabilities in the accompanying consolidated balance sheets.

During 2013 and 2012, we entered into certain interest rate derivative positions that are not designated as hedging instruments. These derivative positions relate to transactions in which we enter into an interest rate swap, cap and/or floor with a customer while at the same time entering into an offsetting interest rate swap, cap and/or floor with another financial institution. In connection with each swap transaction, we agree to pay interest to the customer on a notional amount at a variable interest rate and receive interest from the customer on a similar notional amount at a fixed interest rate. At the same time, we agree to pay another financial institution the same fixed interest rate on the same notional amount and receive the same variable interest rate on the same notional amount. The transaction allows our customer to effectively convert a variable rate loan to a fixed rate. Because we act as an intermediary for our customer, changes in the fair value of the underlying derivative contracts substantially offset each other and do not have a material impact on our results of operations.

**Table of Contents**

The notional amounts and estimated fair values of interest rate derivative positions outstanding at September 30, 2013 and December 31, 2012 are presented in the following tables (in thousands):

	September 30, 2013		December 31, 2012	
	Notional Amount	Estimated Fair Value	Notional Amount	Estimated Fair Value
Non-hedging interest rate derivative:				
Commercial loan/lease interest rate swaps	\$ 719,755	\$ 13,250	\$ 523,216	\$ 28,469
Commercial loan/lease interest rate swaps	(719,755)	(13,250)	(523,216)	(28,469)
Commercial loan/lease interest rate caps	(67,461)	(636)	(42,380)	(4)
Commercial loan/lease interest rate caps	67,461	636	42,380	4

The weighted-average receive and pay interest rates for interest rate swaps outstanding at September 30, 2013 were as follows:

	September 30, 2013		December 31, 2012	
	Weighted-Average Interest Rate Received	Weighted-Average Interest Rate Paid	Weighted-Average Interest Rate Received	Weighted-Average Interest Rate Paid
Non-hedging interest rate swaps	4.89%	3.17%	4.76%	3.11%

The weighted-average strike rate for outstanding interest rate caps was 1.89% at September 30, 2013 and 2.06% at December 31, 2012.

Our credit exposure on interest rate swaps and caps is limited to the net favorable value and interest payments of all swaps and caps by each counterparty. In such cases collateral may be required from the counterparties involved if the net value of the swaps and caps exceeds a nominal amount considered to be immaterial. Our credit exposure, net of any collateral pledged, relating to interest rate swaps and caps was approximately \$13.9 million at September 30, 2013 and approximately \$28.5 million at December 31, 2012, all of which relates to bank customers. Collateral levels are monitored and adjusted on a regular basis for changes in interest rate swap and cap values. At September 30, 2013 and December 31, 2012, we had \$12.3 million and \$17.1 million, respectively, in cash collateral pledged for these derivatives included in interest-bearing deposits.

**(12) STOCKHOLDERS EQUITY**

On August 1, 2012, we completed a sale of 2.3 million shares of our common stock in a public offering. Net proceeds from the sale totaled \$87.0 million. The additional equity was used for general corporate purposes, including retirement of \$15.0 million of debt and additional capital to support continued loan growth at our bank.

On March 28, 2013, we completed a sale of 6.0 million shares of 6.5% non-cumulative preferred stock, par value \$0.01, with a liquidation preference of \$25 per share, in a public offering. Dividends on the preferred stock are not cumulative and will be paid when declared by our board of directors to the extent that we have lawfully available funds to pay dividends. If declared, dividends will accrue and be payable quarterly, in arrears, on the liquidation preference amount, on a non-cumulative basis, at a rate of 6.50% per annum. We paid \$2.4 million in dividends on the preferred stock on September 15, 2013. Holders of preferred stock will not have voting rights, except with respect to

authorizing or increasing the authorized amount of senior stock, certain changes in the terms of the preferred stock, certain dividend non-payments and as otherwise required by applicable law. Net proceeds from the sale totaled \$145.0 million. The additional equity is being used for general corporate purposes, including funding regulatory capital infusions into the Bank.

---

**Table of Contents**

**(13) NEW ACCOUNTING PRONOUNCEMENTS**

*ASU 2013-01, Balance Sheet (Topic 210) Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities* ( ASU 2013-01 ) amends Topic 210, Balance Sheet to clarify that the scope of ASU 2011-11, Balance Sheet (Topic 210): Disclosures about Offsetting Assets and Liabilities would apply to derivatives including bifurcated embedded derivatives, repurchase agreements and reverse repurchase agreements and securities borrowing and securities lending transactions that are offset in accordance with Topic 815, Derivatives and Hedging . ASU 2013-01 was effective January 1, 2013 and did not have a significant impact on our financial statements.

*ASU 2013-02, Comprehensive Income (Topic 220) Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income* ( ASU 2013-02 ) amends Topic 220, Comprehensive Income to improve the reporting of reclassifications out of accumulated other comprehensive income. Entities are required to separately present significant amounts reclassified out of accumulated other comprehensive income for each component of accumulated other comprehensive income and to disclose, for each affected line item in the income statement, the amount of accumulated other comprehensive income that has been reclassified into that line item. ASU 2013-02 was effective for fiscal years, and interim periods within those years, beginning after December 13, 2012 and did not have a significant impact on our financial statements.

**Table of Contents****QUARTERLY FINANCIAL SUMMARY    UNAUDITED**

Consolidated Daily Average Balances, Average Yields and Rates

(In thousands)

	For the three months ended September 30, 2013			For the three months ended September 30, 2012		
	Average Balance	Revenue/ Expense <sup>(1)</sup>	Yield/ Rate	Average Balance	Revenue/ Expense <sup>(1)</sup>	Yield/ Rate
<b>Assets</b>						
Securities    taxable	\$    54,838	\$       522	3.78%	\$    84,583	\$       881	4.14%
Securities    non-taxable <sup>(2)</sup>	16,879	246	5.78%	25,717	376	5.82%
Federal funds sold	78,896	22	0.11%	9,360	2	0.09%
Deposits in other banks	88,717	60	0.27%	64,859	54	0.33%
Loans held for sale	2,362,118	22,547	3.79%	2,432,027	24,433	4.00%
Loans held for investment	7,731,901	91,906	4.72%	6,313,263	76,397	4.81%
Less reserve for loan losses	79,551	-	-	72,373	-	-
Loans, net of reserve	10,014,468	114,453	4.53%	8,672,917	100,830	4.63%
Total earning assets	10,253,798	115,303	4.46%	8,857,436	102,143	4.59%
Cash and other assets	383,968			399,428		
Total assets	\$ 10,637,766			\$ 9,256,864		
<b>Liabilities and Stockholders</b>						
<b>Equity</b>						
Transaction deposits	\$    794,630	\$       102	0.05%	\$    803,776	\$       247	0.12%
Savings deposits	4,057,792	2,863	0.28%	2,922,852	2,185	0.30%
Time deposits	402,920	414	0.41%	491,783	576	0.47%
Deposits in foreign branches	357,532	320	0.36%	431,412	370	0.34%
Total interest bearing deposits	5,612,874	3,699	0.26%	4,649,823	3,378	0.29%
Other borrowings	539,767	275	0.20%	1,639,953	878	0.21%
Subordinated notes	111,000	1,829	6.54%	12,065	208	6.86%
Trust preferred subordinated debentures	113,406	638	2.23%	113,406	692	2.43%
Total interest bearing liabilities	6,377,047	6,441	0.40%	6,415,247	5,156	0.32%
Demand deposits	3,124,602			2,010,694		
Other liabilities	89,640			80,810		
Stockholders' equity	1,046,477			750,113		

Total liabilities and stockholders equity	\$ 10,637,766	\$ 9,256,864
---	---------------	--------------

Net interest income	\$ 108,862	\$ 96,987
---------------------	------------	-----------

Net interest margin	4.21%	4.36%
---------------------	-------	-------

Net interest spread	4.06%	4.27%
---------------------	-------	-------

Additional information from discontinued operations:

Loans held for sale	\$ 297	\$ 384
---------------------	--------	--------

Borrowed funds	297	384
----------------	-----	-----

Net interest income	\$ 8	\$ 5
---------------------	------	------

Net interest margin - consolidated	4.21%	4.36%
------------------------------------	-------	-------

(1) The loan averages include loans on which the accrual of interest has been discontinued and are stated net of unearned income.

(2) Taxable equivalent rates used where applicable.

**Table of Contents****QUARTERLY FINANCIAL SUMMARY    UNAUDITED**

Consolidated Daily Average Balances, Average Yields and Rates

(In thousands)

	For the nine months ended September 30, 2013			For the nine months ended September 30, 2012		
	Average Balance	Revenue/ Expense <sup>(1)</sup>	Yield/ Rate	Average Balance	Revenue/ Expense <sup>(1)</sup>	Yield/ Rate
<b>Assets</b>						
Securities    taxable	\$    61,980	\$    1,845	3.98%	\$    95,031	\$    2,870	4.03%
Securities    non-taxable <sup>(2)</sup>	19,279	844	5.85%	27,009	1,178	5.83%
Federal funds sold	52,908	41	0.10%	8,100	7	0.12%
Deposits in other banks	86,241	172	0.27%	58,272	151	0.35%
Loans held for sale	2,377,001	67,628	3.80%	2,177,963	66,835	4.10%
Loans held for investment	7,245,587	256,425	4.73%	5,976,291	220,060	4.92%
Less reserve for loan losses	76,352	-	-	71,474	-	-
Loans, net of reserve	9,546,236	324,053	4.54%	8,082,780	286,895	4.74%
Total earning assets	9,766,644	326,955	4.48%	8,271,192	291,101	4.70%
Cash and other assets	396,122			391,464		
Total assets	\$ 10,162,766			\$ 8,662,656		
<b>Liabilities and Stockholders</b>						
<b>Equity</b>						
Transaction deposits	\$    949,089	\$    588	0.08%	\$    688,276	\$    585	0.11%
Savings deposits	3,551,267	7,452	0.28%	2,708,406	6,375	0.31%
Time deposits	401,300	1,235	0.41%	566,788	2,327	0.55%
Deposits in foreign branches	344,585	897	0.35%	428,448	1,045	0.33%
Total interest bearing deposits	5,246,241	10,172	0.26%	4,391,918	10,332	0.31%
Other borrowings	767,661	1,058	0.18%	1,538,915	2,333	0.20%
Subordinated notes	111,000	5,487	6.61%	4,051	208	6.86%
Trust preferred subordinated debentures	113,406	1,905	2.25%	113,406	2,091	2.46%
Total interest bearing liabilities	6,238,308	18,622	0.40%	6,048,290	14,964	0.33%
Demand deposits	2,858,468			1,859,069		

Edgar Filing: TEXAS CAPITAL BANCSHARES INC/TX - Form 10-Q

Other liabilities	90,592	76,145
Stockholders' equity	975,398	679,152

Total liabilities and stockholders' equity	\$ 10,162,766	\$ 8,662,656
--	---------------	--------------

Net interest income	\$ 308,333	\$ 276,137
---------------------	------------	------------

Net interest margin	4.22%	4.46%
Net interest spread	4.08%	4.37%

Additional information from discontinued operations:

Loans held for sale	\$ 299	\$ 388
Borrowed funds	299	388
Net interest income	\$ 20	\$ 19
Net interest margin - consolidated	4.22%	4.46%

- (1) The loan averages include loans on which the accrual of interest has been discontinued and are stated net of unearned income.
- (2) Taxable equivalent rates used where applicable.



**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

***Forward-Looking Statements***

Statements and financial analysis contained in this document that are not historical facts are forward looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 (the Act ). In addition, certain statements may be contained in our future filings with SEC, in press releases, and in oral and written statements made by or with our approval that are not statements of historical fact and constitute forward-looking statements within the meaning of the Act. Forward looking statements describe our future plans, strategies and expectations and are based on certain assumptions. Words such as believes , anticipates , expects , intends , targeted , continue , remain , will , should , may and other similar expressions are intended to identify forward-looking statements, and include statements related to our business strategy, financial condition, revenue, liquidity and sources of capital, the effects of government regulation applicable to our operations, including the determination of our capital ratio, the appropriateness of our allowance and provisions for loan losses and the collectability of loans.

Forward-looking statements involve risks and uncertainties, many of which are beyond our control that may cause actual results to differ materially from those in such statements. The important factors that could cause actual results to differ materially from the forward looking statements include are disclosed under the heading Risk Factors in our Annual Report on Form 10-K for the fiscal year ended December 31, 2012 and include, but are not limited to, the following:

Changes in interest rates and the relationship between rate indices, including LIBOR and Fed funds;

Changes in the levels of loan prepayments, which could affect the value of our loans or investment securities;

Changes in general economic and business conditions in areas or markets where we compete;

Competition from banks and other financial institutions for loans and customer deposits;

The failure of assumptions underlying the establishment of and provisions made to the allowance for credit losses and differences in assumptions utilized by banking regulators which could have retroactive impact;

The loss of senior management or operating personnel and the potential inability to hire qualified personnel at reasonable compensation levels;

Changes in government regulations, state and federal laws, or policies affecting one or more of our business segments, including regulations promulgated pursuant to the Dodd-Frank Wall Street Reform and Consumer Protection Act;

Potential losses resulting from claims and litigation, whether founded or unfounded, if not resolved in a manner favorable to us;

Adverse changes in the default rate of our loans and our failure to effectively manage our credit risk; and

Adverse changes in cost and availability of capital.

Forward-looking statements speak only as of the date on which such statements are made. We have no obligation to update or revise any forward-looking statements as a result of new information or future events. In light of these assumptions, risks and uncertainties, the events discussed in any forward-looking statements in this quarterly report might not occur.

---

**Table of Contents**

***Results of Operations***

Except as otherwise noted, all amounts and disclosures throughout this document reflect continuing operations. See Part I, Item 1 herein for a discussion of discontinued operations at Note (9) Discontinued Operations.

**Summary of Performance**

We reported net income of \$33.5 million and net income available to common shareholders of \$31.0 million, or \$0.74 per diluted common share, for the third quarter of 2013 compared to net income and net income available to common shareholders of \$32.5 million, or \$.80 per diluted common share, for the third quarter of 2012. The dividend on preferred shares reduced income available to common shareholders by \$2.4 million, or \$0.06 per share, during the third quarter of 2013. Return on average common equity was 13.74% and return on average assets was 1.25% for the third quarter of 2013, compared to 17.27% and 1.40%, respectively, for the third quarter of 2012. Net income and net income available to common shareholders for the nine months ended September 30, 2013 totaled \$90.7 million and \$85.7 million, respectively, or \$2.05 per diluted common share, compared to net income and net income available to common shareholders of \$89.2 million, or \$2.25 per diluted common share, for the same period in 2012. Return on average common equity was 13.14% and return on average assets was 1.19% for the nine months ended September 30, 2013, compared to 17.56% and 1.38%, respectively, for the nine months ended September 30, 2012.

Net income increased \$904,000, or 3%, for the three months ended September 30, 2013 as compared to the same period in 2012. The \$904,000 increase during the three months ended September 30, 2013, was primarily the result of a \$11.9 million increase in net interest income, offset by a \$2.0 million increase in the provision for credit losses, a \$121,000 decrease in non-interest income, an \$8.5 million increase in non-interest expense and a \$408,000 increase in income tax expense. The \$1.4 million increase in net income during the nine months ended September 30, 2013 was primarily the result of a \$32.3 million increase in net interest income, a \$2.6 million increase in non-interest income and a \$139,000 decrease in income tax expense, offset by a \$7.0 million increase in the provision for credit losses and a \$26.6 million increase in non-interest expense.

Details of the changes in the various components of net income are further discussed below.

**Net Interest Income**

Net interest income was \$108.8 million for the third quarter of 2013, compared to \$96.9 million for the third quarter of 2012. The increase was due to an increase in average earning assets of \$1.4 billion as compared to the third quarter of 2012. The increase in average earning assets included a \$1.4 billion increase in average loans held for investment, offset by a \$69.9 million decrease in loans held for sale and a \$38.6 million decrease in average securities. For the quarter ended September 30, 2013, average net loans and securities represented 98% and 1%, respectively, of average earning assets compared to 98% and 1% in the same quarter of 2012.

Average interest bearing liabilities for the quarter ended September 30, 2013 decreased \$38.2 million from the third quarter of 2012, which included a \$963.1 million increase in interest bearing deposits and a \$98.9 million increase in subordinated notes, offset by a \$1.1 billion decrease in other borrowings. Demand deposits increased from \$2.0 billion at September 30, 2012 to \$3.1 billion at September 30, 2013. The average cost of interest bearing deposits decreased from .29% for the quarter ended September 30, 2012 to .26% for the same period of 2013. The change in funding composition decreased the cost of interest bearing deposits and borrowed funds to .26% in the third quarter of 2013 compared to .27% in the third quarter of 2012.

Net interest income was \$308.0 million for the nine months ended September 30, 2013, compared to \$275.7 million for the same period of 2012. The increase was due to an increase in average earning assets of \$1.5 billion as compared to the nine months ended September 30, 2012. The increase in average earning assets included a \$1.3 billion increase in average loans held for investment and a \$199.0 million increase in loans held for sale, offset by a \$40.8 million decrease in average securities. For the nine months ended September 30, 2013, average net loans and securities represented 98% and 1%, respectively, of average earning assets compared to 98% and 1% in the same quarter of 2012.

Average interest bearing liabilities for the nine months ended September 30, 2013 increased \$190.0 million compared to the first nine months of 2012, which included a \$854.3 million increase in interest bearing deposits and a \$106.9 million increase in subordinated notes, offset by a \$771.3 million decrease in other borrowings. Demand deposits increased from \$1.9 billion at September 30, 2012 to \$2.9 billion at September

**Table of Contents**

30, 2013. The average cost of interest bearing deposits decreased from .31% for the nine months ended September 30, 2012 to .26% for the same period of 2013. The change in funding composition decreased the cost of interest bearing deposits and borrowed funds to .25% for the nine months ended September 30, 2013 compared to .29% in the same period of 2012.

The following table presents the changes (in thousands) in taxable-equivalent net interest income and identifies the changes due to differences in the average volume of earning assets and interest-bearing liabilities and the changes due to changes in the average interest rate on those assets and liabilities.

	Three months ended September 30, 2013/2012			Nine months ended September 30, 2013/2012		
	Net Change	Change Due To <sup>(1)</sup> Volume	Yield/Rate	Net Change	Change Due To <sup>(1)</sup> Volume	Yield/Rate
Interest income:						
Securities <sup>(2)</sup>	\$ (489)	\$ (437)	\$ (52)	\$ (1,359)	\$ (1,338)	\$ (21)
Loans held for sale	(1,886)	(680)	(1,206)	793	5,666	(4,873)
Loans held for investment	15,509	17,449	(1,940)	36,365	46,437	(10,072)
Federal funds sold	20	15	5	34	39	(5)
Deposits in other banks	6	20	(14)	21	72	(51)
Total	13,160	16,367	(3,207)	35,854	50,876	(15,022)
Interest expense:						
Transaction deposits	(145)	(3)	(142)	3	221	(218)
Savings deposits	678	859	(181)	1,077	1,971	(894)
Time deposits	(162)	(103)	(59)	(1,092)	(680)	(412)
Deposits in foreign branches	(50)	(63)	13	(148)	(205)	57
Borrowed funds	964	1,123	(159)	3,818	4,316	(498)
Total	1,285	1,813	(528)	3,658	5,623	(1,965)
Net interest income	\$ 11,875	\$ 14,554	\$ (2,679)	\$ 32,196	\$ 45,253	\$ (13,057)

(1) Changes attributable to both volume and yield/rate are allocated to both volume and yield/rate on an equal basis.

(2) Taxable equivalent rates used where applicable.

Net interest margin, the ratio of net interest income to average earning assets, was 4.21% for the third quarter of 2013 compared to 4.36% for the third quarter of 2012. This 15 basis point decrease was the result of a decrease in interest income as a percent of earning assets offset by a reduction in funding costs. Funding cost including demand deposits and borrowed funds decreased from .20% for the third quarter of 2012 to .17% for the third quarter of 2013. The cost of subordinated debt issued in September 2012 and the trust preferred as a percent of total earning assets was .10% for

the third quarter of 2013. Total cost of funding, including all deposits and stockholders equity increased slightly to .24% for the third quarter of 2013 compared to .22% for the third quarter of 2012.

### Non-interest Income

The components of non-interest income were as follows (in thousands):

	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Service charges on deposit accounts	\$ 1,659	\$ 1,684	\$ 5,109	\$ 4,912
Trust fee income	1,263	1,216	3,773	3,562
Bank owned life insurance (BOLI) income	423	549	1,384	1,658
Brokered loan fees	4,078	4,839	13,600	12,618
Swap fees	983	1,397	3,616	2,815
Other	2,025	867	5,358	4,639
Total non-interest income	\$ 10,431	\$ 10,552	\$ 32,840	\$ 30,204

**Table of Contents**

Non-interest income decreased \$121,000 during the three months ended September 30, 2013 compared to the same period of 2012. This decrease is primarily related to a decrease of \$761,000 in brokered loan fees due to a slowdown in our mortgage finance volume. Swap fee income decreased \$414,000 during the three months ended September 30, 2013 compared to the same period of 2012 due to a decrease in swap transactions. Swap fees are fees related to customer swap transactions and are received from the institution that is our counterparty on the transaction. See Note 11 Derivative Financial Instruments for further discussion. Offsetting these decreases was a \$1.2 million increase in other non-interest income.

Non-interest income increased \$2.6 million during the nine months ended September 30, 2013 compared to the same period of 2012. This increase is primarily related to an increase of \$982,000 in brokered loan fees due to an increase in our mortgage finance volume. Swap fee income increased \$801,000 during the nine months ended September 30, 2013 compared to the same period of 2012 due to an increase in swap transactions. Swap fees are fees related to customer swap transactions and are received from the institution that is our counterparty on the transaction. See Note 11 Derivative Financial Instruments for further discussion.

While management expects continued growth in non-interest income, the future rate of growth could be affected by increased competition from nationwide and regional financial institutions. In order to achieve continued growth in non-interest income, we may need to introduce new products or enter into new lines of business or expand existing lines of business. Any new product introduction or new market entry could place additional demands on capital and managerial resources.

**Non-interest Expense**

The components of non-interest expense were as follows (in thousands):

	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Salaries and employee benefits	\$ 36,012	\$ 31,009	\$ 114,744	\$ 90,258
Net occupancy expense	4,342	3,653	12,334	10,936
Marketing	3,974	3,472	12,020	9,469
Legal and professional	3,937	4,916	12,584	12,237
Communications and technology	3,696	2,885	10,165	8,088
Allowance and other carrying costs for OREO	267	552	1,179	7,706
FDIC insurance assessment	4,357	1,332	6,134	4,497
Other	5,424	5,702	17,283	16,579
<b>Total non-interest expense</b>	<b>\$ 62,009</b>	<b>\$ 53,521</b>	<b>\$ 186,443</b>	<b>\$ 159,770</b>

Non-interest expense for the third quarter of 2013 increased \$8.5 million, or 16%, to \$62.0 million from \$53.5 million in the third quarter of 2012. The increase is primarily attributable to a \$5.0 million increase in salaries and employee benefits due to general business growth.

Marketing expense for the three months ended September 30, 2013 increased \$502,000, or 14%, compared to the same quarter in 2012, primarily due to general business growth and treasury management programs.

Legal and professional expense for the three months ended September 30, 2013 decreased \$979,000 compared to the same quarter in 2012. Our legal and professional expense will continue to fluctuate and could increase in the future with growth and as we respond to continued regulatory changes and strategic initiatives.

FDIC insurance assessment expense for the three months ended September 30, 2013 increased \$3.0 million compared to the same quarter in 2012 due to a \$3.0 million assessment by the FDIC that was paid during the third quarter of 2013. The assessment related to the year-end call reports for 2011 and 2012, which were amended for the change in the risk weight applicable to our mortgage finance loan portfolio as described in Note 7. As previously disclosed, the amendment caused one capital ratio to fall below well-capitalized for each quarter end. We do not believe this is an assessment warranted under our circumstances, and we have disputed the charge. Any recovery of the \$3.0 million expense would be credited to non-interest expense in a future quarter.



## **Table of Contents**

Non-interest expense for the nine months ended September 30, 2013 increased \$26.6 million, or 17%, to \$186.4 million from \$159.8 million compared to the same period in 2012. The increase is primarily attributable to a \$24.4 million increase in salaries and employee benefits. Of this increase, approximately \$7.7 million related to a charge taken to reflect the financial effect of the planned organizational change announced during the second quarter of 2013 related to the retirement and transition of our CEO and includes assumptions about future payouts that may or may not occur. These payouts, when and if realized, will be directly linked to our performance and stock price, but are required to be estimated at the time of the event. Additionally, there was another \$2.2 million of charges related to the increased probability that certain company financial performance targets for executive cash-based incentives will be met. These incentives are expensed based on current stock prices. The remaining \$14.5 million increase was primarily due to general business growth and incentive expense directly related to our performance and the increase in the price of our common stock.

Marketing expense for the nine months ended September 30, 2013 increased \$2.6 million, or 27%, compared to the same period in 2012, which was primarily due to general business growth and treasury management programs.

Communications and data processing expense for the nine months ended September 30, 2013 increased \$2.1 million compared to the same period in 2012 as a result of general business growth.

For the nine months ended September 30, 2013, allowance and other carrying costs for OREO decreased \$6.5 million, to \$1.2 million, \$454,000 of which related to deteriorating values of assets held in OREO. Of the \$454,000 valuation expense in the first nine months of 2013, \$290,000 related to direct write-downs of the OREO balance and \$164,000 related to increasing the valuation allowance.

FDIC insurance assessment expense for the nine months ended September 30, 2013 increased \$1.6 million compared to the same period in 2012. Included in the year-to-date September 30, 2013 expense was a \$3.0 million assessment by the FDIC that was paid during the third quarter of 2013. The assessment related to the year-end call reports for 2011 and 2012, which were amended for the change in the risk weight applicable to our mortgage finance loan portfolio as described in Note 7. As previously disclosed, the amendment caused one capital ratio to fall below well-capitalized for each quarter end. We do not believe this is an assessment warranted under our circumstances, and we have disputed the charge. Any recovery of the \$3.0 million expense would be credited to non-interest expense in a future quarter.

## ***Analysis of Financial Condition***

### **Loan Portfolio**

Total loans net of allowance for loan losses at September 30, 2013 increased \$342.9 million from December 31, 2012 to \$10.2 billion. All loan categories within loans held for investment increased for a combined \$1.3 billion increase. Loans held for sale decreased \$913.2 million from December 31, 2012 as a result of seasonal trends and rising long-term interest rates.

Loans were as follows as of the dates indicated (in thousands):

September 30, 2013	December 31, 2012
-----------------------	----------------------

Commercial	\$	4,782,234	\$	4,106,419
Construction		1,125,908		737,637
Real estate		2,087,058		1,892,451
Consumer		19,619		19,493
Leases		85,936		69,470
Gross loans held for investment		8,100,755		6,825,470
Deferred income (net of direct origination costs)		(49,427)		(39,935)
Allowance for loan losses		(84,006)		(74,337)
Total loans held for investment, net		7,967,322		6,711,198
Loans held for sale		2,262,085		3,175,272
Total	\$	10,229,407	\$	9,886,470

---

**Table of Contents**

We continue to lend primarily in Texas. As of September 30, 2013, a substantial majority of the principal amount of the loans held for investment in our portfolio was to businesses and successful professionals and entrepreneurs in Texas. This geographic concentration subjects the loan portfolio to the general economic conditions in Texas. The risks created by these concentrations have been considered by management in the determination of the adequacy of the allowance for loan losses. Management believes the allowance for loan losses is appropriate to cover estimated losses on loans at each balance sheet date.

We originate a substantial majority of all the loans held for investment. We also participate in syndicated loan relationships, both as a participant and as an agent. As of September 30, 2013, we have \$1.3 billion in syndicated loans, \$395.2 million of which we acted as agent. All syndicated loans, whether we act as agent or participant, are underwritten to the same standards as all other loans originated by us. In addition, as of September 30, 2013, none of our syndicated loans were on non-accrual.

Loans held for sale consist of legal ownership interests purchased in single-family residential mortgages funded through our mortgage finance group. These loans are typically on our balance sheet for 10 to 20 days or less. We have agreements with mortgage lenders and purchase legal ownership interest in individual loans they originate. All loans are underwritten consistent with established programs for permanent financing with financially sound investors. Substantially all loans are conforming loans or loans eligible for sale to federal agencies or government sponsored entities.

**Summary of Loan Loss Experience**

The provision for credit losses is a charge to earnings to maintain the reserve for loan losses at a level consistent with management's assessment of the loan portfolio in light of current economic conditions and market trends. We recorded a provision of \$5.0 million during the third quarter of 2013 compared to \$3.0 million in the second quarter of 2012 and \$7.0 million in the second quarter of 2013. Despite experiencing improvements in credit quality, we have seen levels of reserves and provision increase due to growth in the portfolio. We do continue to maintain an unallocated reserve component to allow for continued uncertainty in economic and other conditions affecting the quality of the loan portfolio. We believe the level of unallocated reserves at September 30, 2013 continues to be warranted due to the ongoing weak economic environment which has produced more frequent losses, including those resulting from fraud by borrowers.

The reserve for loan losses is comprised of specific reserves for impaired loans and an estimate of losses inherent in the portfolio at the balance sheet date, but not yet identified with specified loans. We regularly evaluate our reserve for loan losses to maintain an appropriate level to absorb estimated loan losses inherent in the loan portfolio. Factors contributing to the determination of reserves include the credit worthiness of the borrower, changes in the value of pledged collateral, and general economic conditions. All loan commitments rated substandard or worse and greater than \$500,000 are specifically reviewed for loss potential. For loans deemed to be impaired, a specific allocation is assigned based on the losses expected to be realized from those loans. For purposes of determining the general reserve, the portfolio is segregated by product types to recognize differing risk profiles among categories, and then further segregated by credit grades. Credit grades are assigned to all loans. Each credit grade is assigned a risk factor, or reserve allocation percentage. These risk factors are multiplied by the outstanding principal balance and risk-weighted by product type to calculate the required reserve. A similar process is employed to calculate a reserve assigned to off-balance sheet commitments, specifically unfunded loan commitments and letters of credit. Even though portions of the allowance may be allocated to specific loans, the entire allowance is available for any credit that, in management's judgment, should be charged off.

The reserve allocation percentages assigned to each credit grade have been developed based primarily on an analysis of our historical loss rates. The allocations are adjusted for certain qualitative factors for such things as general economic conditions, changes in credit policies and lending standards. Changes in the trend and severity of problem loans can cause the estimation of losses to differ from past experience. In addition, the reserve considers the results of reviews performed by independent third party reviewers as reflected in their confirmations of assigned credit grades within the portfolio. The portion of the allowance that is not derived by the allowance allocation percentages compensates for the uncertainty and complexity in estimating loan and lease losses including factors and conditions that may not be fully reflected in the determination and application of the allowance allocation percentages. We evaluate many factors and conditions in determining the unallocated portion of the allowance, including the economic and business conditions affecting key lending areas, credit quality trends and general growth in the portfolio. The allowance is considered appropriate, given management's assessment of potential losses within the portfolio as of the evaluation date, the significant growth in the loan and lease portfolio, current economic conditions in the Company's market areas and other factors.

**Table of Contents**

The methodology used in the periodic review of reserve adequacy, which is performed at least quarterly, is designed to be dynamic and responsive to changes in portfolio credit quality. The changes are reflected in the general reserve and in specific reserves as the collectability of larger classified loans are evaluated with new information. As our portfolio has matured, historical loss ratios have been closely monitored, and our reserve adequacy relies primarily on our loss history. The review of reserve adequacy is performed by executive management and presented to our board of directors for their review, consideration and ratification on a quarterly basis.

The combined reserve for credit losses, which includes a liability for losses on unfunded commitments, totaled \$88.6 million at September 30, 2013, \$78.2 million at December 31, 2012 and \$77.2 million at September 30, 2012. Due to the growth in loans, the total reserve percentage decreased to 1.10% at September 30, 2013 from 1.15% and 1.18% of loans held for investment at December 31, 2012 and September 30, 2012, respectively. The total reserve percentage had increased in 2010 as a result of the effects of national and regional economic conditions on borrowers and values of assets pledged as collateral. The combined reserve percentage has trended down as we recognized losses on loans for which there were specific or general allocations of reserves and as we have experienced improvement in our overall credit quality. The overall reserve for loan losses continues to result from consistent application of the loan loss reserve methodology as described above. At September 30, 2013, we believe the reserve is sufficient to cover all expected losses in the portfolio and has been derived from consistent application of the methodology described above. Should any of the factors considered by management in evaluating the adequacy of the allowance for loan losses change, our estimate of inherent losses in the portfolio could also change, which would affect the level of future provisions for loan losses.

**Table of Contents**

Activity in the reserve for loan losses is presented in the following table (in thousands):

	Nine months ended		Year ended	Nine months ended
	September 30,	September 30,	December 31,	September 30,
	2013	2012	2012	2012
Reserve for loan losses:				
Beginning balance	\$ 74,337	\$ 70,295	\$ 70,295	
Loans charged-off:				
Commercial	4,970	6,708	2,664	
Real estate - term	144	899	899	
Consumer	45	49	49	
Equipment leases	2	204	170	
Total charge-offs	5,161	7,860	3,782	
Recoveries:				
Commercial	978	832	482	
Real estate - construction	-	10	10	
Real estate - term	210	812	586	
Consumer	64	33	26	
Equipment leases	279	108	87	
Total recoveries	1,531	1,795	1,191	
Net charge-offs	3,630	6,065	2,591	
Provision for loan losses	13,299	10,107	6,018	
Ending balance	\$ 84,006	\$ 74,337	\$ 73,722	
Reserve for off-balance sheet credit losses:				
Beginning balance	\$ 3,855	\$ 2,462	\$ 2,462	
Provision for off-balance sheet credit losses	701	1,393	982	
Ending balance	\$ 4,556	\$ 3,855	\$ 3,444	
Total reserve for credit losses	\$ 88,562	\$ 78,192	\$ 77,166	
Total provision for credit losses	\$ 14,000	\$ 11,500	\$ 7,000	
Reserve for loan losses to loans held for investment <sup>(2)</sup>	1.04%	1.10%	1.13%	
Net charge-offs to average loans <sup>(1) (2)</sup>	0.07%	0.10%	0.06%	
Total provision for credit losses to average loans <sup>(2)</sup>	0.26%	0.19%	0.24%	
Recoveries to total charge-offs	29.66%	22.84%	31.49%	
Reserve for off-balance sheet credit losses to off-balance sheet credit commitments	0.12%	0.14%	0.15%	
	1.10%	1.15%	1.18%	

Combined reserves for credit losses to loans held for investment<sup>(2)</sup>

Non-performing assets:					
Non-accrual loans <sup>(5)</sup>	\$	35,737	\$	55,833	\$ 57,275
OREO <sup>(4)</sup>		12,805		15,991	19,079
Other repossessed assets		-		42	-
Total	\$	48,542	\$	71,866	\$ 76,354
Restructured loans	\$	4,691	\$	10,407	\$ 9,145
Loans past due 90 days and still accruing <sup>(3)</sup>		7,510		3,674	3,622
Reserve as a percent of non-performing loans		2.4x		1.3x	1.3x

(1) Interim period ratios are annualized.

(2) Excludes loans held for sale.

(3) At September 30, 2013, December 31, 2012 and September 30, 2012, loans past due 90 days and still accruing includes premium finance loans of \$3.1 million, \$2.8 million and \$2.7 million, respectively. These loans are generally secured by obligations of insurance carriers to refund premiums on cancelled insurance policies. The refund of premiums from the insurance carriers can take 180 days or longer from the cancellation date.

(4) At September 30, 2013, December 31, 2012 and September 30, 2012, OREO balance is net of \$4.6 million, \$5.6 million and \$4.7 million valuation allowance, respectively.

(5) As of September 30, 2013, December 31, 2012 and September 30, 2012, non-accrual loans included \$24.2 million, \$19.6 million and \$14.7 million, respectively, in loans that met the criteria for restructured.

**Table of Contents****Non-performing Assets**

Non-performing assets include non-accrual loans and leases and repossessed assets. The table below summarizes our non-accrual loans by type (in thousands):

	September 30, 2013	December 31, 2012	September 30, 2012
Non-accrual loans:			
Commercial	\$ 20,994	\$ 15,373	\$ 17,653
Construction	-	17,217	19,249
Real estate	14,616	23,066	20,100
Consumer	70	57	60
Leases	57	120	213
Total non-accrual loans	\$ 35,737	\$ 55,833	\$ 57,275

The table below summarizes the non-accrual loans as segregated by loan type and type of property securing the credit as of September 30, 2013 (in thousands):

Non-accrual loans:	
Commercial	
Lines of credit secured by the following:	
Various single family residences and notes receivable	\$ 2,176
Oil and gas properties	1,668
Assets of the borrowers	11,532
Unimproved land	4,448
Other	1,170
Total commercial	20,994
Real estate	
Secured by:	
Commercial property	5,938
Unimproved land and/or undeveloped residential lots	4,837
Single family residences	888
Other	2,953
Total real estate	14,616
Consumer	70
Leases (commercial leases primarily secured by assets of the lessor)	57
Total non-accrual loans	\$ 35,737



Generally, we place loans on non-accrual when there is a clear indication that the borrower's cash flow may not be sufficient to meet payments as they become due, which is generally when a loan is 90 days past due. When a loan is placed on non-accrual status, all previously accrued and unpaid interest is reversed. Interest income is subsequently recognized on a cash basis as long as the remaining unpaid principal amount of the loan is deemed to be fully collectible. If collectability is questionable, then cash payments are applied to principal. As of September 30, 2013, none of our non-accrual loans were earning on a cash basis.

A loan is considered impaired when, based on current information and events, it is probable that we will be unable to collect all amounts due (both principal and interest) according to the terms of the original loan agreement. All loans classified as restructured loans are also considered impaired. Reserves on impaired loans are measured based on the present value of the expected future cash flows discounted at the loan's effective interest rate or the fair value of the underlying collateral.

At September 30, 2013, we had \$7.5 million in loans past due 90 days and still accruing interest. At September 30, 2013, \$3.1 million of the loans past due 90 days and still accruing are premium finance loans. These loans are primarily secured by obligations of insurance carriers to refund premiums on cancelled insurance policies. The refund of premiums from the insurance carriers can take 180 days or longer from the cancellation date.

Restructured loans are loans on which, due to the borrower's financial difficulties, we have granted a concession that we would not otherwise consider. This may include a transfer of real estate or other assets from the borrower, a modification of loan terms, or a combination of the two. Modifications of terms that could

**Table of Contents**

potentially qualify as a restructuring include reduction of contractual interest rate, extension of the maturity date at a contractual interest rate lower than the current rate for new debt with similar risk, or a reduction of the face amount of debt, or forgiveness of either principal or accrued interest. As of September 30, 2013, we had \$4.7 million in loans considered restructured that are not on non-accrual. Of the non-accrual loans at September 30, 2013, \$24.2 million met the criteria for restructured. A loan continues to qualify as restructured until a consistent payment history or change in borrower's financial condition has been evidenced, generally no less than twelve months. A loan is placed back on accrual status when both principal and interest are current and it is probable that we will be able to collect all amounts due (both principal and interest) according to the terms of the loan agreement.

Potential problem loans consist of loans that are performing in accordance with contractual terms but for which we have concerns about the borrower's ability to comply with repayment terms because of the borrower's potential financial difficulties. We monitor these loans closely and review their performance on a regular basis. At September 30, 2013, we had \$18.7 million in loans of this type which were not included in either non-accrual or 90 days past due categories. We did not have any loans of this type at September 30, 2012.

The table below presents a summary of the activity related to OREO (in thousands):

	Three months ended September 30,		Nine months ended September 30,	
	2013	2012	2013	2012
Beginning balance	\$ 13,053	\$ 27,882	\$ 15,991	\$ 34,077
Additions	68	-	980	3,397
Sales	(316)	(8,739)	(3,712)	(12,467)
Valuation allowance for OREO	-	-	(164)	(3,556)
Direct write-downs	-	(64)	(290)	(2,372)
Ending balance	\$ 12,805	\$ 19,079	\$ 12,805	\$ 19,079

The following table summarizes the assets held in OREO at September 30, 2013 (in thousands):

Unimproved commercial real estate lots and land	\$ 3,116
Commercial buildings	819
Undeveloped land and residential lots	7,200
Single family residences	611
Other	1,059
Total OREO	\$ 12,805

When foreclosure occurs, fair value, which is generally based on appraised values, may result in partial charge-off of a loan upon taking property, and so long as property is retained, subsequent reductions in appraised values will result in valuation adjustment taken as non-interest expense. In addition, if the decline in value is believed to be permanent and not just driven by market conditions, a direct write-down to the OREO balance may be taken. We generally pursue sales of OREO when conditions warrant, but we may choose to hold certain properties for a longer term, which can

result in additional exposure related to the appraised values during that holding period. During the nine months ended September 30, 2013 and 2012, we recorded \$454,000 and \$5.9 million in valuation expense, respectively. Of the \$454,000 recorded for the nine months ended September 30, 2013, \$164,000 related to direct write-downs and \$290,000 related to increasing the valuation allowance.

**Table of Contents****Liquidity and Capital Resources**

In general terms, liquidity is a measurement of our ability to meet our cash needs. Our objective in managing our liquidity is to maintain our ability to meet loan commitments, purchase securities or repay deposits and other liabilities in accordance with their terms, without an adverse impact on our current or future earnings. Our liquidity strategy is guided by policies, which are formulated and monitored by our senior management and our Balance Sheet Management Committee ( BSMC ), and which take into account the demonstrated marketability of assets, the sources and stability of funding and the level of unfunded commitments. We regularly evaluate all of our various funding sources with an emphasis on accessibility, stability, reliability and cost-effectiveness. For the year ended December 31, 2012 and for nine months ended September 30, 2013, our principal source of funding has been our customer deposits, supplemented by our short-term and long-term borrowings, primarily from Federal funds purchased and Federal Home Loan Bank ( FHLB ) borrowings.

Our liquidity needs for support of growth in loans held for investment have been fulfilled through growth in our core customer deposits. Our goal is to obtain as much of our funding for loans held for investment and other earnings assets as possible from deposits of these core customers. These deposits are generated principally through development of long-term relationships with customers and stockholders, with a significant focus on treasury management products. In addition to deposits from our core customers, we also have access to deposits through brokered customer relationships. For regulatory purposes, these relationship brokered deposits are now categorized as brokered deposits; however, since these deposits arise from a customer relationship, we consider these deposits to be core deposits for our reporting purposes. We also have access to incremental deposits through brokered retail certificates of deposit, or CDs. These traditional brokered deposits are generally of short maturities, 30 to 90 days, and are used to supplement temporary differences in the growth in loans, including growth in loans held for sale or other specific categories of loans, compared to customer deposits. The following table summarizes our period-end and average year-to-date core customer deposits and brokered deposits (in millions):

	September 30, 2013	September 30, 2012	December 31, 2012
Deposits from core customers	\$ 7,526.5	\$ 5,694.4	\$ 6,448.8
Deposits from core customers as a percent of total deposits	84.0%	84.8%	86.7%
Relationship brokered deposits	\$ 1,430.6	\$ 955.5	\$ 992.0
Relationship brokered deposits as a percent of total deposits	16.0%	14.2%	13.3%
Traditional brokered deposits	\$ -	\$ 67.7	\$ -
Traditional brokered deposits as a percent of total deposits	0.0%	1.0%	0.0%
Average deposits from core customers <sup>(1)</sup>	\$ 6,799.0	\$ 5,282.0	\$ 5,483.3
Average deposits from core customers as a percent of total quarterly average deposits <sup>(1)</sup>	83.9%	84.5%	85.1%
Average relationship brokered deposits <sup>(1)</sup>	\$ 1,305.7	\$ 831.6	\$ 852.7
Average relationship brokered deposits as a percent of total quarterly average deposits <sup>(1)</sup>	16.1%	13.3%	13.2%

Average traditional brokered deposits <sup>(1)</sup>	\$	-	\$	137.3	\$	108.0
Average traditional brokered deposits as a percent of total quarterly average deposits <sup>(1)</sup>		0.0%		2.2%		1.7%

(1) Annual averages presented for December 31, 2012.

We have access to, and have periodically utilized, sources of brokered deposits of not less than an additional \$3.5 billion. Customer deposits (total deposits, including relationship brokered deposits, minus brokered CDs) increased by \$2.3 billion from September 30, 2012 and increased by \$1.5 billion from December 31, 2012.

**Table of Contents**

Additionally, we have borrowing sources available to supplement deposits and meet our funding needs. Such borrowings are generally used to fund our loans held for sale, due to their liquidity, short duration and interest spreads available. These borrowing sources typically include Federal funds purchased from our downstream correspondent bank relationships (which consist of banks that are smaller than our bank) and from our upstream correspondent bank relationships (which consist of banks that are larger than our bank), customer repurchase agreements, treasury, tax and loan notes, and advances from the FHLB and the Federal Reserve. The following table summarizes our borrowings as of September 30, 2013 (in thousands):

Federal funds purchased	\$	169,794
Customer repurchase agreements		29,899
FHLB borrowings		250,031
Subordinated notes		111,000
Trust preferred subordinated debentures		113,406
Total borrowings	\$	674,130
Maximum borrowings outstanding at any month-end during the year	\$	1,859,036

The following table summarizes our other borrowing capacities in excess of balances outstanding at September 30, 2013 (in thousands):

FHLB borrowing capacity relating to loans	\$	1,144,965
FHLB borrowing capacity relating to securities		9,921
Total FHLB borrowing capacity	\$	1,154,886
Unused federal funds lines available from commercial banks	\$	894,000

Our equity capital averaged \$975.4 million for the nine months ended September 30, 2013, as compared to \$679.2 million for the same period in 2012. We have not paid any cash dividends on our common stock since we commenced operations and have no plans to do so in the near future.

Our capital ratios remain above the levels required to be well capitalized and have been enhanced with the additional capital raised since 2008 and will allow us to grow organically with the addition of loan and deposit relationships.

At December 31, 2012, we had a non-revolving amortizing line of credit with \$35.0 million of unused capacity. During the first quarter of 2013, we modified the line of credit to increase the capacity to \$50.0 million and that line matures on October 31, 2013. The loan proceeds may be used for general corporate purposes including funding regulatory capital infusions into the Bank. The loan agreement contains customary financial covenants and restrictions. At September 30, 2013, no borrowings were outstanding.

During the second quarter of 2012, we filed a Registration Statement on Form S-3 with the SEC which was effective June 25, 2012. The registration statement covered issuances of up to \$250.0 million of debt or equity securities. On August 1, 2012, we completed a sale of 2.3 million shares of our common stock in a public offering. Net proceeds from the sale totaled \$87.0 million. The additional equity was used for general corporate purposes, including retirement of \$15.0 million of debt discussed above and additional capital to support continued loan growth at our bank.

On September 21, 2012, we issued \$111.0 million of subordinated notes in a public offering. The notes mature in September 2042 and bear interest at a rate of 6.50% per annum, payable quarterly. The proceeds were used for general corporate purposes including funding regulatory capital infusions into the Bank. The loan agreement contains customary financial covenants and restrictions.

During the fourth quarter of 2012, we filed a Registration Statement on Form S-3 with the SEC which was effective October 25, 2012. The registration statement covers issuances of up to \$250.0 million of debt or equity securities. On March 28, 2013, we completed a sale of 6.0 million shares of our preferred stock in a public offering. Net proceeds from the sale totaled \$145.1 million. The additional equity is being used for general corporate purposes, including funding regulatory capital infusions into the Bank.

**Table of Contents****Commitments and Contractual Obligations**

The following table presents significant fixed and determinable contractual obligations to third parties by payment date. Payments for borrowings do not include interest. Payments related to leases are based on actual payments specified in the underlying contracts. As of September 30, 2013, our significant fixed and determinable contractual obligations to third parties were as follows (in thousands):

	Within One Year	After One but Within Three Years	After Three but Within Five Years	After Five Years	Total
Deposits without a stated maturity <sup>(1)</sup>	\$ 8,189,197	\$ -	\$ -	\$ -	\$ 8,189,197
Time deposits <sup>(1)</sup>	737,877	27,360	2,575	72	767,884
Federal funds purchased <sup>(1)</sup>	169,794	-	-	-	169,794
Customer repurchase agreements <sup>(1)</sup>	29,899	-	-	-	29,899
FHLB borrowings <sup>(1)</sup>	250,000	-	31	-	250,031
Operating lease obligations <sup>(1)</sup> <sup>(2)</sup>	12,129	24,906	24,217	56,723	117,975
Subordinated notes <sup>(1)</sup>	-	-	-	111,000	111,000
Trust preferred subordinated debentures <sup>(1)</sup>	-	-	-	113,406	113,406
<b>Total contractual obligations</b>	<b>\$ 9,388,896</b>	<b>\$ 52,266</b>	<b>\$ 26,823</b>	<b>\$ 281,201</b>	<b>\$ 9,749,186</b>

(1) Excludes interest.

(2) Non-balance sheet item.

**Critical Accounting Policies**

SEC guidance requires disclosure of critical accounting policies. The SEC defines critical accounting policies as those that are most important to the presentation of a company's financial condition and results, and require management's most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain.

We follow financial accounting and reporting policies that are in accordance with accounting principles generally accepted in the United States. The more significant of these policies are summarized in Note 1 to the consolidated financial statements. Not all these significant accounting policies require management to make difficult, subjective or complex judgments. However, the policy noted below could be deemed to meet the SEC's definition of critical accounting policies.

Management considers the policies related to the allowance for loan losses as the most critical to the financial statement presentation. The total allowance for loan losses includes activity related to allowances calculated in



accordance with ASC 310, *Receivables*, and ASC 450, *Contingencies*. The allowance for loan losses is established through a provision for loan losses charged to current earnings. The amount maintained in the allowance reflects management's continuing evaluation of the loan losses inherent in the loan portfolio. The allowance for loan losses is comprised of specific reserves assigned to certain classified loans and general reserves. Factors contributing to the determination of specific reserves include the credit-worthiness of the borrower, and more specifically, changes in the expected future receipt of principal and interest payments and/or in the value of pledged collateral. A reserve is recorded when the carrying amount of the loan exceeds the discounted estimated cash flows using the loan's initial effective interest rate or the fair value of the collateral for certain collateral dependent loans. For purposes of determining the general reserve, the portfolio is segregated by product types in order to recognize differing risk profiles among categories, and then further segregated by credit grades. See "Summary of Loan Loss Experience" for further discussion of the risk factors considered by management in establishing the allowance for loan losses.

---

**Table of Contents**

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Market risk is a broad term for the risk of economic loss due to adverse changes in the fair value of a financial instrument. These changes may be the result of various factors, including interest rates, foreign exchange rates, commodity prices, or equity prices. Additionally, the financial instruments subject to market risk can be classified either as held for trading purposes or held for other than trading.

We are subject to market risk primarily through the effect of changes in interest rates on our portfolio of assets held for purposes other than trading. The effect of other changes, such as foreign exchange rates, commodity prices, and/or equity prices do not pose significant market risk to us.

The responsibility for managing market risk rests with the Balance Sheet Management Committee, which operates under policy guidelines established by our board of directors. The negative acceptable variation in net interest revenue due to a 200 basis point increase or decrease in interest rates is generally limited by these guidelines to +/- 5%. These guidelines also establish maximum levels for short-term borrowings, short-term assets and public and brokered deposits. They also establish minimum levels for unpledged assets, among other things. Compliance with these guidelines is the ongoing responsibility of the BSMC, with exceptions reported to our board of directors on a quarterly basis.

**Interest Rate Risk Management**

Our interest rate sensitivity is illustrated in the following table. The table reflects rate-sensitive positions as of September 30, 2013, and is not necessarily indicative of positions on other dates. The balances of interest rate sensitive assets and liabilities are presented in the periods in which they next reprice to market rates or mature and are aggregated to show the interest rate sensitivity gap. The mismatch between repricings or maturities within a time period is commonly referred to as the gap for that period. A positive gap (asset sensitive), where interest rate sensitive assets exceed interest rate sensitive liabilities, generally will result in the net interest margin increasing in a rising rate environment and decreasing in a falling rate environment. A negative gap (liability sensitive) will generally have the opposite results on the net interest margin. To reflect anticipated prepayments, certain asset and liability categories are shown in the table using estimated cash flows rather than contractual cash flows. The Company employs interest rate floors in certain variable rate loans to enhance the yield on those loans at times when market interest rates are extraordinarily low. The degree of asset sensitivity, spreads on loans and net interest margin may be reduced until rates increase by an amount sufficient to eliminate the effects of floors. The adverse effect of floors as market rates increase may also be offset by the positive gap, the extent to which rates on deposits and other funding sources lag increasing market rates and changes in composition of funding.

**Table of Contents****Interest Rate Sensitivity Gap Analysis****September 30, 2013**

(In thousands)

	0-3 mo Balance	4-12 mo Balance	1-3 yr Balance	3+ yr Balance	Total Balance
<b>Assets:</b>					
Securities <sup>(1)</sup>	\$ 15,654	\$ 17,708	18,326	\$ 16,127	\$ 67,815
Total variable loans	8,844,716	49,771	481	214	8,895,182
Total fixed loans	735,542	333,210	216,468	182,438	1,467,658
Total loans <sup>(2)</sup>	9,580,258	382,981	216,949	182,652	10,362,840
Total interest sensitive assets	\$ 9,595,912	\$ 400,689	\$ 235,275	\$ 198,779	\$ 10,430,655
<b>Liabilities:</b>					
Interest bearing customer deposits	\$ 5,318,016	\$ -	\$ -	\$ -	\$ 5,318,016
CDs & IRAs	139,746	227,262	27,360	2,647	397,005
Total interest bearing deposits	5,457,762	227,262	27,360	2,647	5,715,021
Repurchase agreements, Federal funds purchased, FHLB borrowings	449,693	-	31	-	449,724
Subordinated notes	-	-	-	111,000	111,000
Trust preferred subordinated debentures	-	-	-	113,406	113,406
Total borrowings	449,693	-	31	224,406	674,130
Total interest sensitive liabilities	\$ 5,907,455	\$ 227,262	\$ 27,391	\$ 227,053	\$ 6,389,151
GAP	\$ 3,688,457	\$ 173,427	\$ 207,884	\$ (28,274)	\$ -
Cumulative GAP	3,688,457	3,861,884	4,069,768	4,041,494	4,041,504
Demand deposits					\$ 3,242,060
Stockholders' equity					1,066,629
Total					\$ 4,308,689

(1) Securities based on fair market value.

(2) Loans include loans held for sale and are stated at gross.

The table above sets forth the balances as of September 30, 2013 for interest bearing assets, interest bearing liabilities, and the total of non-interest bearing deposits and stockholders' equity. While a gap interest table is useful in analyzing interest rate sensitivity, an interest rate sensitivity simulation provides a better illustration of the sensitivity of earnings to changes in interest rates. Earnings are also affected by the effects of changing interest rates on the value of funding derived from demand deposits and stockholders' equity. We perform a sensitivity analysis to identify interest rate risk exposure on net interest income. We quantify and measure interest rate risk exposure using a model to dynamically simulate the effect of changes in net interest income relative to changes in interest rates and account balances over the next twelve months based on three interest rate scenarios. These are a most likely rate scenario and two shock test scenarios.

The most likely rate scenario is based on the consensus forecast of future interest rates published by independent sources. These forecasts incorporate future spot rates and relevant spreads of instruments that are actively traded in the open market. The Federal Reserve's Federal funds target affects short-term borrowing; the prime lending rate and the LIBOR are the basis for most of our variable-rate loan pricing. The 10-year mortgage rate is also monitored because of its effect on prepayment speeds for mortgage-backed securities. These are our primary interest rate exposures. We are currently not using derivatives to manage our interest rate exposure.

The two shock test scenarios assume a sustained parallel 200 basis point increase or decrease, respectively, in interest rates. As short-term rates have remained low through 2013, we could not assume interest rate decreases of any amount as the results of the decreasing rates scenario would not be meaningful. We will continue to evaluate these scenarios as interest rates change, until short-term rates rise above 3.0%.

**Table of Contents**

Our interest rate risk exposure model incorporates assumptions regarding the level of interest rate or balance changes on indeterminable maturity deposits (demand deposits, interest bearing transaction accounts and savings accounts) for a given level of market rate changes. These assumptions have been developed through a combination of historical analysis and future expected pricing behavior. Changes in prepayment behavior of mortgage-backed securities, residential and commercial mortgage loans in each rate environment are captured using industry estimates of prepayment speeds for various coupon segments of the portfolio. The impact of planned growth and new business activities is factored into the simulation model. This modeling indicated interest rate sensitivity as follows (in thousands):

Anticipated Impact Over the Next Twelve Months  
as Compared to Most Likely Scenario  
200 bp Increase  
September 30, 2013

Change in net interest income	\$ 86,513
-------------------------------	-----------

The simulations used to manage market risk are based on numerous assumptions regarding the effect of changes in interest rates on the timing and extent of repricing characteristics, future cash flows, and customer behavior. These assumptions are inherently uncertain and, as a result, the model cannot precisely estimate net interest income or precisely predict the impact of higher or lower interest rates on net interest income. Actual results will differ from simulated results due to timing, magnitude and frequency of interest rate changes as well as changes in market conditions and management strategies, among other factors.

**Table of Contents**

**ITEM 4. CONTROLS AND PROCEDURES**

**Evaluation of Disclosure Controls and Procedures**

Our management, with the supervision and participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act of 1934, as amended) as of the end of the period covered by this report. Based upon that evaluation, we have concluded that, as of the end of such period, our disclosure controls and procedures were effective in recording, processing, summarizing and reporting, on a timely basis, information required to be disclosed by us in the reports that we file or submit under the Exchange Act and were effective in ensuring that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is accumulated and communicated to the Company's management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

**Changes in Internal Control over Financial Reporting**

There were no changes in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the quarter covered by this report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II - OTHER INFORMATION**

**ITEM 1A. RISK FACTORS**

Except as set forth below, there have been no material change in the risk factors previously disclosed in the Company's 2012 Form 10-K for the fiscal year ended December 31, 2012. Additional risk factors relating to the Subordinated Notes issued September 21, 2012 previously disclosed in the Prospectus Supplement dated September 18, 2012 and to the Preferred Stock offering completed on March 28, 2013 previously disclosed in the Prospectus Supplement dated March 21, 2013 and the 8-K filed on March 22, 2013 are incorporated by reference.

*Potential change in GAAP classification of loans held for sale.* FFIEC Supplemental Instructions for September 30, 2013 Call Reports required that reporting institutions consider whether loans originated by third parties and acquired by the institution should be accounted for as a purchase of loans held for sale or as a secured loan to the originator that is held for investment based upon factors identified in the Supplemental Instructions. We reported mortgage loan interests generated by our mortgage finance division as held for investment in the September 30, 2013 Call Report for Texas Capital Bank. However, we continue to report the mortgage loans interests as loans held for sale in our consolidated financial statements and consider this classification appropriate under GAAP. See Note 7 - Regulatory Matters.

If a change in classification of these loans is subsequently required for GAAP, we could be required to restate prior period financial statements. Our analysis indicates that any such change would have no impact on net income or the statement of operations. There would be no change to total loans on our consolidated balance sheet. The activity from the mortgage finance division would be reclassified out of operating activities to investing activities within our consolidated statement of cash flows and as such would be reported as a net number, as opposed to the gross inflows and outflows currently shown in the operating activities section of that statement. We would not expect any reserve for loan losses to be allocated to the mortgage finance portfolio based upon the risk profile of the assets and the less than one basis point loss experience of the program over the past ten years.

*Our growth plans are dependent on the availability of capital and funding.* Our historical ability to raise capital through the sale of common stock and debt securities may become limited by market conditions beyond our control, as has been evidenced with the economic downturn and issues affecting the financial services industry. Due to changes in regulation, trust preferred securities are no longer viable as a source of long-term debt capital, and treatment of trust preferred as capital may be changed by regulation prior to the maturity of the trust preferred. Change in capital treatment of trust preferred may require the Company to issue securities at times and with maturity, conditions, and rates that are disadvantageous. Pricing of capital, in terms of interest or dividend requirements or dilutive impact on earnings available to shareholders, has increased dramatically,

---

**Table of Contents**

and an increase in costs of capital and availability of funding can have a direct impact on operating performance and the ability to achieve growth objectives. Costs of funding could also increase dramatically and affect our growth objectives, as well as our financial performance. Additionally, the FDIC's guarantee on non-interest bearing deposits was not extended past December 31, 2012; as a result, we could be adversely affected in our ability to attract and maintain non-interest bearing deposits as a source of cost-effective funding. Adverse changes in operating performance or financial condition or changes in statutory or regulatory requirements could make raising additional capital difficult or extremely expensive. Regulators may change capital and liquidity requirements including previous interpretations of practices related to risk weights that could require an increase to the allocation of capital to assets held by the Bank, and they could require banks to make retroactive adjustment to financial statements to reflect such changes.

In response to supplemental FFIEC Call Report instructions issued in early April 2013, we began using a 100% risk weight for the mortgage assets with our March 31, 2013 Call Report and Form 10Q. In previous filings, we applied a 50% risk weight (or 20% risk weight for government-guaranteed loans) to these assets for purposes of calculating the Bank's risk-based capital ratios. Having now determined that the 100% risk weight must be applied under our current program we were required to amend our year-end Call Reports for 2012 and 2011. This change required application of the 100% risk weight to our mortgage loan interests in these earlier periods, which is consistent with our March 2013 and June 2013 Call Reports. The amendment of Call Reports had no impact on our consolidated balance sheet or statements of operations, stockholders' equity and cash flows.

This retroactive change in risk weighting of our mortgage loan interests required that we amend the previously reported values for our risk-weighted capital ratios for December 31, 2012 and 2011. These amended ratios exceed levels required to be "adequately capitalized" on a consolidated basis and at the Bank. As amended, the Bank was "well capitalized" in the Tier 1 measure of capital adequacy, but the total risk-based capital ratio was below that required to be considered well capitalized. The adjustment had no impact on the ratio of tangible common equity to total assets. We believe that we had the financial and operational capacity to maintain well-capitalized status had we determined that the higher risk weighting was required to be applied to our ownership interests in mortgage loans at year-end 2012 and 2011.

Incidental to the amended Call Reports described in Note 7, we were assessed a \$3.0 million assessment by the FDIC that was paid during the third quarter of 2013. The assessment related to the year-end call reports for 2011 and 2012, which were amended for the change in the risk weight applicable to our mortgage finance loan portfolio. As previously disclosed, the amendment caused one capital ratio to fall below "well-capitalized" for each quarter end. We do not believe this is an assessment warranted under our circumstances, and we have disputed the charge. Any recovery of the \$3.0 million expense would be credited to non-interest expense in a future quarter.



**Table of Contents**

**ITEM 6. EXHIBITS**

(a) Exhibits

- 31.1 Certification of Chief Executive Officer pursuant to Rule 13a-14(a) of the Exchange Act, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, filed herewith.
- 31.2 Certification of Chief Financial Officer pursuant to Rule 13a-14(a) of the Exchange Act, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, filed herewith.
- 32.1 Certification of Chief Executive Officer pursuant to Rule 13a-14(b) of the Exchange Act and 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, furnished herewith.
- 32.2 Certification of Chief Financial Officer pursuant to Rule 13a-14(b) of the Exchange Act and 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, furnished herewith.
- 101 The following materials from Texas Capital Bancshares, Inc.'s Quarterly Report on Form 10-Q for the quarter ended September 30, 2013, formatted in XBRL (eXtensible Business Reporting Language): (i) Consolidated Statements of Income, (ii) Consolidated Balance Sheets, (iii) Consolidated Statements of Cash Flows, and (iv) Notes to Consolidated Financial Statements

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

TEXAS CAPITAL BANCSHARES, INC.

Date: November 12, 2013

/s/ Peter B. Bartholow

Peter B. Bartholow

Chief Financial Officer

(Duly authorized officer and principal

financial officer)

**Table of Contents**

**EXHIBIT INDEX**

Exhibit Number

- |      |   |
|------|---|
| 31.1 | Certification of Chief Executive Officer pursuant to Rule 13a-14(a) of the Exchange Act, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, filed herewith.  |
| 31.2 | Certification of Chief Financial Officer pursuant to Rule 13a-14(a) of the Exchange Act, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, filed herewith.  |
| 32.1 | Certification of Chief Executive Officer pursuant to Rule 13a-14(b) of the Exchange Act and 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, furnished herewith.   |
| 32.2 | Certification of Chief Financial Officer pursuant to Rule 13a-14(b) of the Exchange Act and 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, furnished herewith.   |
| 101  | The following materials from Texas Capital Bancshares, Inc. s Quarterly Report on Form 10-Q for the quarter ended September 30, 2013, formatted in XBRL (eXtensible Business Reporting Language): (i) Consolidated Statements of Income, (ii) Consolidated Balance Sheets, (iii) Consolidated Statements of Cash Flows, and (iv) Notes to Consolidated Financial Statements *** |
| ***  | Pursuant to Rule 406T of Regulation S-T, these interactive data files are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933 or Section 18 of the Securities Exchange Act of 1934 and otherwise are not subject to liability under these sections.  |