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ITC Holdings Corp.
Southern Company Meeting
June 13, 2012
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Safe Harbor Language & Legal Disclosure

business conditions and prospects, growth opportunities and the outlook for ITC s business, including ITC s business and the transmission industry based upon information currently available. Such statements are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Wherever possible, ITC has identified these forward-looking statements by words such as anticipates, believes, intends, estimates, expects, projects and similar phrases. The forward-looking statements are based upon assumptions ITC management believes are reasonable. Such forward-looking

statements are subject to risks and uncertainties which could cause ITC s actual results, performance and achievements to diff materially from those expressed in, or implied by, these statements, including, among other things, (a) the risks and uncertainti disclosed in ITC s annual report on Form 10-K and ITC s quarterly reports on Form 10-Q filed with the Securities and Excha Commission (the SEC) from time to time and (b) the following transactional factors (in addition to others described elsewhere) document and in subsequent filings with the SEC): (i) risks inherent in the contemplated transaction, including: (A) failure to contemplated transaction, including: (A) failure to contemplated transaction, including: (B) failure to contemplated transaction including: (B) failure to contemplated transaction including transaction approval by the Company s shareholders; (B) failure to obtain regulatory approvals necessary to consummate the transaction of obtain regulatory approvals on favorable terms; (C) the ability to obtain the required financings; (D) delays in consummating t transaction or the failure to consummate the transactions; and (E) exceeding the expected costs of the transactions; (ii) legislation and regulatory actions, and (iii) conditions of the capital markets during the periods covered by the forward-looking statements Because ITC s forward-looking statements are based on estimates and assumptions that are subject to significant business, economic and competitive uncertainties, many of which are beyond ITC s control or are subject to change, actual results could materially different and any or all of ITC s forward-looking statements may turn out to be wrong. They speak only as of the d and can be affected by assumptions ITC might make or by known or unknown risks and uncertainties. Many factors mentioned document and the exhibits hereto and in ITC s annual and quarterly reports will be important in determining future results. Consequently, ITC cannot assure you that ITC s expectations or forecasts expressed in such forward-looking statements will be achieved. Actual future results may vary materially. Except as required by law, ITC undertakes no obligation to publicly updat ITC s forward-looking or other statements, whether as a result of new information, future events, or otherwise.

The transaction is subject to certain conditions precedent, including regulatory approvals, approval of ITC s shareholders and availability of financing. ITC cannot provide any assurance that the proposed transactions related thereto will be completed, no give assurances as to the terms on which such transactions will be consummated.

This

presentation

contains

certain

statements

that

describe

ITC

Holdings

Corp.

(ITC)

management s

beliefs

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future

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transactions. ITC will also file a proxy statement with the SEC that will be sent to the shareholders of ITC. Entergy shareholder urged to read the prospectus and/or information statement that will be included in the registration statements and any other relevant documents, because they contain important information about ITC, TransCo and the proposed transactions. ITC s shareholders are urged to read the proxy statement and any other relevant documents because they contain important information about ITC, TransCo and the proposed transactions. The proxy statement, prospectus and/or information statement, and other

documents relating to the proposed transactions (when they are available) can be obtained free of charge from the SEC s webs at www.sec.gov. The documents, when available, can also be obtained free of charge from Entergy upon written request to Entergoration, Investor Relations, P.O. Box 61000 New Orleans, LA 70161 or by calling Entergy s Investor Relations informat at 1-888-ENTERGY (368-3749), or from ITC upon written request to ITC Holdings Corp., Investor Relations, 27175 Energy Novi, MI 48377 or by calling 248-946-3000

This presentation is not a solicitation of a proxy from any security holder of ITC. However, Entergy, ITC and certain of their respective directors and executive officers and certain other members of management and employees may be deemed to be participants in the solicitation of proxies from shareholders of ITC in connection with the proposed transaction under the rules SEC. Information about the directors and executive officers of Entergy may be found in its 2011 Annual Report on Form 10-K with the SEC on February 28, 2012, and its definitive proxy statement relating to its 2012 Annual Meeting of Shareholders. Information about the directors and executive officers of ITC may be found in its 2011 Annual Report on Form 10-K filed with SEC on February 22, 2012, and its definitive proxy statement relating to its 2012 Annual Meeting of Shareholders.

ITC

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TransCo

LLC (Tr

(TransCo)

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registration

statements

with

the

SEC

registering

shares

of

ITC

common

stock

and

TransCo

common

units

to be

issued

to

Entergy

Corporation

(Entergy)

shareholders

in

connection

with

the

proposed

4 ITC History Headquartered in Novi, Michigan

March 2003 Established as
ITCTransmission
with the purchase of Detroit
Edison transmission assets

July 2005 ITC Holdings Corp. became first publicly traded independent transmission company

July 2006 - ITC Great Plains, headquartered

in Topeka, KS, established to pursue new transmission development opportunities

October

2006

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Acquired

Michigan

Electric

Transmission Company (METC)

December

2007

Formed

ITC

Midwest

by

acquiring the transmission assets of Interstate

Power and Light from Alliant

December

2011

Announced

proposed

transaction with Entergy Corporation whereby

Entergy will spin-off its transmission business

and merge it with ITC

5 ITC Overview

Largest fully independent transmission company in the nation; 9 th largest transmission owner overall

4 operating companies in 7 states

Michigan, Iowa, Illinois, Minnesota, Missouri,

Kansas, Oklahoma

475 employees and approximately 1,000 skilled labor contractors

Capital investments of \$2.8B in its business since inception; projected investments of ~\$4.2B 2012 through 2016

Singular focus: own, operate and maintain

transmission

Member of two RTOs: MISO and SPP

6 Our Mission

Make investments that improve system reliability

Expand access to energy markets

Lower the overall cost of delivered energy

Allow new generating resources to interconnect to transmission systems

Support national energy independence and security
Business model serves state, regional, and federal policy goals of advancing transmission infrastructure development to the benefit of consumers

7 Investment in the Grid

Since its inception, ITC has annually invested between 1 and 2.7 times cash from operations
Gross investments in property, plant and equipment increased from \$41 million in 2003 to \$633 million in 2011
Planned gross investment in property, plant and equipment for 2012 is \$730 to \$830 million

5 year plan refreshed annually to provide longer term view of ITC s investment strategy
Total investment from 2012 through 2016 projected to be \$4.2 billion

Driven by operational excellence criteria and organic investment opportunities

Best-in-class operations at existing operating companies

Includes system investment and generator interconnections

Development of regional infrastructure

MISO MVPs/SPP regional projects

Partnerships with local utilities

8 Historical Capital Investments 2003-2011

9 Customer Focus

Dedicated Stakeholder Relations group as single point

of

contact

for

stakeholders, providing advocacy and issue resolution at ITC Stakeholders include municipal and cooperative utilities, independent power producers and retail load of large industrial and commercial retail customers connected at transmission level voltages

Together with Entergy, proactively meet with stakeholders to identify stakeholder issues and resolve any concerns through one-on-one meetings

and

Semi-annual

Partners

in

Business

meetings

Energy policy, legislative and regulatory matters Capital project, transmission planning and preventative maintenance Operations preparedness for summer peak load and storm events Transmission rates

Timely customer communication Storm restoration Planned outages to eliminate or minimize any potential risk and costs to industrial processes Unplanned outages regarding cause, estimated duration, and future prevention 10

Transaction Overview

11 ITC and Entergy System Peak Load 26,100 MW 28,000 MW Service Area Seven states Four states*

Total

Transmission

Miles

15,000 miles

15,700 miles

Service Area

Square Miles

89,850

114,669

RTO

Membership

MISO/SPP

Anticipated

MISO

membership

by 12/2013

* Entergy also owns limited assets in Missouri.

Entergy

Transmission

Business

12 Transaction Overview Transaction Structure

Reverse Morris Trust Entergy s transmission business merges into ITC

Prior to merger, Entergy to pursue tax free spin-off of transmission business, and

effectuate
a #700
\$700 million
recapitalization
in
the
form
of
a share
repurchase,
special dividend or some combination thereof
special dividend of some combination thereof
100% stock consideration
Entergy to issue approximately \$1.775 billion of debt, to be assumed by ITC
ITC to issue approximately \$700 million of debt at holdings level
ITC Shareholders
Post-Merge
50.10/ Entages shough alders
50.1% Entergy shareholders
49.9% ITC shareholders
ITC Senior
Mgmt & Board
ingini de Bourd
Two new independent directors who have transmission industry knowledge and
familiarity with Entergy s region
, , ,
ITC s management team will remain intact for combined business, supplemented
with key Entergy leadership personnel from Entergy s transmission business
Headquarters
Regional headquarters remain in Jackson, MS
C A L L A L N L M
Corporate headquarters in Novi, MI
Expected Closing
In 2012, subject to timing of approvals
In 2013, subject to timing of approvals Approval Process
Approvar Frocess
Entergy retail regulatory approvals
Energy return regulatory approvals
Federal Energy Regulatory Commission approvals
approximation approxima
ITC shareholder approval

ITC to

effectuate

Certain other regulatory approvals

13 Pro Forma Structure

14 Customer and Stakeholder Benefits

Benefits on the transmission system include: Improved reliability Reduced congestion Lower overall cost of delivered energy Independent, regional approach to planning Customer

-focused maintenance

Benefits beyond MISO membership

Planning begins with local planners submitting projects to MISO.
Independent
, broader view promotes
transmission build
-out that takes into account all users
of the grid
Broader and longer term view of the power grid

Over time, the overall benefits of the transaction will more than offset the costs associated with it A more thorough analysis of the revenue requirement effects and transaction benefits is being prepared in conjunction with the necessary regulatory filings

15 Independent Model

16 Ind

Independent Model

Benefits of ITC independent

transmission model

Reliability

Transparency

Operational

Excellence

Infrastructure

Investment

High Credit

Quality

Public Policy

Alignment

Facilitate Generator Interconnection Customer Focus

17
Independence as an Operating Philosophy
Planning

Independent and efficient transmission investment to benefit all customers

Address local, state and regional reliability and economic needs

Identify transmission needs across a larger footprint

Propose transmission solutions for consideration alongside non transmission

solutions in an open and transparent planning forum, for optimal solutions

Reduce system congestion

Expanded grid and market access for all competitive fuel sources

Lower overall cost of delivered energy

Accommodate public policy mandates Operations

ITC does not participate in or perform any market or generation dispatch services

Provide unbiased and non-discriminatory access to the transmission system

Objective is best-in-class performance achieved through efficient investment, proactive maintenance and operational excellence

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Independence and Transparency
ITC s independent model enables transparent disclosure and
communication with stakeholders

Transmission revenue requirement calculations

Local plans developed by ITC are evaluated through the independent RTO FERC Order 890-compliant process to confirm need and allow for stakeholder input

Ensures ITC constructs transmission projects which meet the scrutiny of a stakeholder process

ITC

hosts

annual

Partners

in

Business

meetings

where

the

formula

rate

projections are explained

All

questions

are

answered;

responses

are

delivered

to

attendees

of the

meetings and are also posted on the applicable operating company s OASIS website

Transmission planning process

Operational Excellence 19

20 Operational Excellence

ITC s overarching goal: Best-in-class system operations and performance

Culture of safety and proven record of safety performance

Preventative maintenance emphasized to reduce costly

reactive maintenance

Operating companies consistently rank strongly in the SGS Statistical Services Transmission Reliability Benchmarking program

Our control room is staffed with operators qualified at the highest level under the NERC Operator Certification Program

Restoring power quickly is a core competency and area of focus for ITC

Experience in working cooperatively with large commercial and industrial entities to address their needs and concerns about power quality

21

Reliability: 2011 Sustained Outage Performance

 $ITC {\it Transmission}$

and METC perform with the best 10% of companies for number of sustained outages per circuit. Majority of ITC Midwest system is 69kV and improvement programs have had less time to be effective; however, performance has shown improvement in 2011.

Reliability: 2011 Outage Duration

Average circuit outage duration for all three ITC operating companies is less than

the Region and Peer Group.

Transmission circuit outages do not equate to end-

use customer outages in most cases, except for ITC Midwest.

23
Systematic Approach to Outage Reduction
Root cause analysis and feedback into both the maintenance plan and capital improvements
Example: Initiated a project to install
a second shield wire for additional
lightning protection on a circa 1950
120kV circuit that had seven lightning
related outages since 2003

Identify and document cause of each sustained outage
Committee of operations, engineering, planning and stakeholder relations reviews each outage
Track performance trends
Separate committee performs an after action review for all human performance events

Identification of system planning/maintenance/operating improvements or larger scale projects

Initiate additional inspections, special maintenance or study projects

Circuits with repeat outages are identified and given extra attention

< 5% of outages are recorded as unknown cause

ITC s record:

In Michigan, ITC s systems are very reliable, resulting in only a handful of customer outages

On our Midwest system, where we

own 34.5kV and 69kV transmission, 78% of outages impacting customers are restored at the point of interconnection within 90 minutes Storm Restoration Building on Entergy s Record of Excellence

ITC and Entergy will be developing detailed, integrated storm restoration plans prior to closing

ITC plans to integrate key areas of its Incident Command System (ICS) with Entergy s ICS structure to ensure continued excellence in storm restoration ITC s number one priority: getting customers back on line safely.

25 Straight-Line Wind Storm in Iowa July 2011

Several counties across central Iowa

Straight-line winds 130 mph

30-mile-wide, 70-mile-long path of destruction

NOAA: Wind event was most widespread and damaging in east central Iowa since 1998

Within 72 hours, ITC restored all customers capable of taking service

Three days later, the system experienced record peak demand without incident

Severe storms spawned a tornado which struck and damaged DTE Energy s Fermi 2 nuclear power plant in Monroe County, Michigan

Four of the five transmission lines interconnecting the plant were damaged and the reactor automatically shutdown

Nuclear Plant Restoration

June 2010

With the outstanding support from ITC, we were able to restore our offsite lines and our switchyard, assess the plant condition and exit the emergency plan by about 2 a.m. Monday morning.

DTE Fermi Plant Manager

ITC

crews

worked

around

the

clock

for

48

. . .

hours

to

restore

the

damaged lines.

27 Proactive Maintenance

Achieved 100% compliance with maintenance requirements under NERC standards in 2011 audit of ITC s three operating companies

ITC spends three times more on preventive maintenance than reactive, unplanned activities

Transmission lines were 100% available during 2011 summer all-time peak, or near all-time peak, demand
Driven by our singular focus on transmission, ITC s commitment to preventative maintenance has helped maximize the availability of critical equipment and the transmission system.

ITC Foundation in Safety

Safety is integral to ITC s culture of operational excellence. Amid active capital and maintenance initiatives, we sustain a safe work environment for our employees and contractors.

29 Next Steps

Entergy Implementation
Timing
30
Authority
Requirement
Target Timing
Initial filings
to begin
mid-summer

Work is expected to begin in second & third quarters of 2012 Entergy Retail Regulators (APSC, LPSC, MPSC, PUCT, CCNO)

Change of control of transmission assets

Authorization to incur debt in some jurisdictions FERC

Change of control of transmission assets

Establish new regulatory construct for new ITC subsidiaries

Authorization for operating company financings Hart-Scott -Rodino Act (DOJ / FTC)

Pre-merger notification to review potential antitrust and competition issues IRS Private Letter Ruling

Ruling regarding tax-free treatment of the distribution of Transco Holdco ITC Shareholders

Merger

Amendment to ITC Articles of Incorporation to increase the number of authorized shares

Authorization for issuance of greater than 20% of outstanding shares

* Approvals may be required in Missouri due to limited assets in those territories. Approval may be required in Oklahoma for

The transaction is targeted to close in 2013, subject to receipt of the following approvals and closing conditions

Upon transaction close, ITC will solely own and lead the resulting business Certain Entergy management will serve in an executive capacity for ITC Entergy employees will perform the day to day operations at the direction of ITC and in line with ITC goals (reliability, facilitate markets, generator interconnections, policy needs) and independence requirements

Annual goals are structured to support and incentivize achievement of corporate

goals, which focus on

Best

in

Class

performance

in

the

following

areas:

Safety

Reliability/outage reduction

Performance of scheduled maintenance

Capital project completion

ITC s Board of Directors will appoint two new independent directors with experience in the region
Management Post-Transaction

32
Transaction Closing
Stakeholder Benefits
Transaction ultimately benefits all
constituencies, through independent model and
overall best practices

Improved reliability, reduced congestion and greater access to competitive energy marketplace

Strong credit and ability to attract cost-effective capital for needed transmission investments

Highest objectivity for transmission planning

and operations; aligns with public policy objectives

Maintains jobs and provides opportunities for job creation and local economic development

Commitment to communities and customers that ITC serves through corporate citizenship, and community involvement

Thank you