MOOG INC Form 10-Q February 07, 2012 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended December 31, 2011

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: 1-5129

MOOG INC.

(Exact name of registrant as specified in its charter)

New York State (State or other jurisdiction of

16-0757636 (I.R.S. Employer

incorporation or organization)

Identification No.)

East Aurora, New York (Address of principal executive offices)

14052-0018 (Zip Code)

Telephone number including area code: (716) 652-2000

Former name, former address and former fiscal year, if changed since last report.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer

Non-accelerated filer "Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

The number of shares outstanding of each class of common stock as of February 2, 2012 was:

Class A common stock, \$1.00 par value 41,211,640 shares

Class B common stock, \$1.00 par value 4,007,868 shares

MOOG Inc.

QUARTERLY REPORT ON FORM 10-Q

TABLE OF CONTENTS

PART 1	FINANCIAL INFORMATION				
	Item 1	Financial Statements:			
		Consolidated Condensed Balance Sheets December 31, 2011 and October 1, 2011	3		
		Consolidated Condensed Statements of Earnings Three Months Ended December 31, 2011 and January 1, 2011	4		
		Consolidated Condensed Statements of Cash Flows Three Months Ended December 31, 2011 and January 1, 2011	5		
		Notes to Consolidated Condensed Financial Statements	6 - 17		
	Item 2	Management s Discussion and Analysis of Financial Condition and Results of Operations	18 - 31		
	Item 3	Quantitative and Qualitative Disclosures about Market Risk	32		
	Item 4	Controls and Procedures	32		
PART II	OTHER INFORMATION				
	Item 2	Unregistered Sales of Equity Securities and Use of Proceeds	33		
	Item 5	Other Information	33		
	Item 6	<u>Exhibits</u>	33 - 34		
SIGNATURES			35		

2

PART I FINANCIAL INFORMATION

Item 1. Financial Statements.

Moog Inc.

Consolidated Condensed Balance Sheets

(Unaudited)

(dollars in thousands)	Dece	ember 31, 2011	Oct	ober 1, 2011
ASSETS				
CURRENT ASSETS				
Cash and cash equivalents	\$	111,712	\$	113,679
Receivables		676,801		655,805
Inventories		516,653		502,373
Other current assets		110,710		108,589
TOTAL CURRENT ASSETS		1,415,876		1,380,446
PROPERTY, PLANT AND EQUIPMENT, net of accumulated depreciation of \$522,765 and		, ,,,,,,		, ,
\$513,151, respectively		511,793		503,872
GOODWILL		738,538		735,021
INTANGIBLE ASSETS, net		193,298		197,545
OTHER ASSETS		30,465		26,083
OTTER AUGUSTS		50,105		20,003
TOTAL ASSETS	\$	2,889,970	\$	2,842,967
LIABILITIES AND SHAREHOLDERS EQUITY				
CURRENT LIABILITIES				
Notes payable	\$	8,446	\$	9,283
Current installments of long-term debt		1,206		1,407
Accounts payable		157,076		165,893
Customer advances		115,537		97,331
Contract loss reserves		41,821		45,173
Other accrued liabilities		222,641		227,303
TOTAL CURRENT LIABILITIES		546,727		546,390
LONG-TERM DEBT, excluding current installments				
Senior debt		347,553		336,161
Senior subordinated notes		378,592		378,596
LONG-TERM PENSION AND RETIREMENT OBLIGATIONS		331,919		331,050
DEFERRED INCOME TAXES		56,584		56,729
OTHER LONG-TERM LIABILITIES		2,170		2,150
		2,170		2,100
TOTAL LIABILITIES		1,663,545		1,651,076
SHAREHOLDERS EQUITY				
Common stock		51,280		51,280
Other shareholders equity		1,175,145		1,140,611

TOTAL SHAREHOLDERS EQUITY 1,226,425 1,191,891

TOTAL LIABILITIES AND SHAREHOLDERS EQUITY \$ 2,889,970 \$ 2,842,967

See accompanying Notes to Consolidated Condensed Financial Statements.

Moog Inc.

Consolidated Condensed Statements of Earnings

(Unaudited)

	Three Months Ended			
(dollars in thousands, except per share data)	Decer	mber 31, 2011	January 1, 2011	
NET SALES	\$	600,618	\$	554,434
COST OF SALES		415,483		389,881
GROSS PROFIT		185,135		164,553
Research and development		29,190		23,475
Selling, general and administrative		95,798		85,841
Interest		8,546		9,211
Other		(1,348)		246
EARNINGS BEFORE INCOME TAXES		52,949		45,780
INCOME TAXES		16,576		12,373
NET EARNINGS	\$	36,373	\$	33,407
	_	,	_	,
NET EARNINGS PER SHARE				
Basic	\$	0.80	\$	0.74
Diluted	\$	0.80	\$	0.73
AVERAGE COMMON SHARES OUTSTANDING				
Basic	4	5,211,734	4	15,388,891
Diluted		5,679,965		15,906,552

See accompanying Notes to Consolidated Condensed Financial Statements.

Moog Inc.

Consolidated Condensed Statements of Cash Flows

(Unaudited)

	Three Months Ended		
(dollars in thousands)	December 31, 2011	January 1, 2011	
CASH FLOWS FROM OPERATING ACTIVITIES			
Net earnings	\$ 36,373	\$ 33,407	
Adjustments to reconcile net earnings to net cash provided by operating activities:			
Depreciation	16,058	16,151	
Amortization	8,300	7,545	
Provisions for non-cash losses on contracts, inventories and receivables	12,184	16,316	
Equity-based compensation expense	4,105	3,433	
Other	1,628	165	
Changes in assets and liabilities providing cash, excluding the effects of acquisitions:			
Receivables	(21,411)	5,096	
Inventories	(16,501)	(13,842)	
Accounts payable	(10,129)	(8,710)	
Customer advances	18,277	14,939	
Accrued expenses	(29,478)	(21,001)	
Accrued income taxes	11,773	7,354	
Pension assets and liabilities	7,874	326	
Other assets and liabilities	(4,077)	(2,898)	
NET CASH PROVIDED BY OPERATING ACTIVITIES	34,976	58,281	
CASH FLOWS FROM INVESTING ACTIVITIES			
Acquisitions of businesses, net of acquired cash	(13,174)	(3,073)	
Purchase of property, plant and equipment	(27,218)	(18,126)	
Other investing transactions	(5,074)		
NET CASH USED BY INVESTING ACTIVITIES	(45,466)	(21,199)	
CASH FLOWS FROM FINANCING ACTIVITIES	(15,100)	(==,=,=,	
Net proceeds from (repayments of) notes payable	(857)	3,093	
Net proceeds from (repayments of) revolving lines of credit	11,738	(45,948)	
Payments on long-term debt	(272)	(1,039)	
Excess tax benefits from equity-based payment arrangements	136	34	
Other financing transactions	(530)	(432)	
NET CASH PROVIDED (USED) BY FINANCING ACTIVITIES	10,215	(44,292)	
Effect of exchange rate changes on cash	(1,692)	(489)	
DECREASE IN CASH AND CASH EQUIVALENTS	(1,967)	(7,699)	
Cash and cash equivalents at beginning of period	113,679	112,421	
	113,077	112,121	

CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 111,712	\$ 104,722
CASH PAID FOR:		
Interest	\$ 8,894	\$ 9,365
Income taxes, net of refunds	6,503	5,050

See accompanying Notes to Consolidated Condensed Financial Statements.

MOOG Inc.

Notes to Consolidated Condensed Financial Statements

Three Months Ended December 31, 2011

(Unaudited)

(dollars in thousands, except per share data)

Note 1 - Basis of Presentation

The accompanying unaudited consolidated condensed financial statements have been prepared by management in accordance with U.S. generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. In the opinion of management, all adjustments consisting of normal recurring adjustments considered necessary for the fair presentation of results for the interim period have been included. The results of operations for the three months ended December 31, 2011 are not necessarily indicative of the results expected for the full year. The accompanying unaudited consolidated condensed financial statements should be read in conjunction with the financial statements and notes thereto included in our Form 10-K for the fiscal year ended October 1, 2011. All references to years in these financial statements are to fiscal years, unless otherwise noted.

Note 2 - Acquisitions

During the three months ended December 31, 2011, we completed one business combination in our Space and Defense segment by acquiring Bradford Engineering, based in The Netherlands, for \$13,174 in cash. Bradford is a developer and manufacturer of satellite equipment including attitude control, propulsion and thermal control subsystems. Bradford had approximately \$9,600 of sales for the 2010 calendar year. The purchase price allocation for Bradford is based on preliminary estimates of fair value of assets acquired and liabilities assumed and is subject to subsequent adjustment as we obtain additional information for our estimates during the measurement period.

In 2011, we completed three business combinations within two of our segments. We completed two business combinations within our Aircraft Controls segment, both of which are located in the U.S. We acquired Crossbow Technology Inc., based in California, for \$31,999, net of cash acquired. Crossbow designs and manufacturers acceleration sensors that are integrated into inertial navigation and guidance systems used in a variety of aerospace, defense and transportation applications. We also acquired a business that complements our military aftermarket business for \$2,373 in cash. Combined sales of these acquisitions for the 2010 calendar year were approximately \$19,000. We completed one business combination within our Components segment by acquiring Animatics Corporation, based in California. The purchase price was \$24,091, which included 467,749 shares of Moog Class A common stock valued at \$18,785 on the day of closing. Animatics supplies integrated servos, linear actuators and control electronics that are used in a variety of industrial, medical and defense applications and had approximately \$15,000 of sales for the twelve months preceding the acquisition. The purchase price allocations are completed with the exception of income taxes for the Components acquisition.

Note 3 Inventories

	December 31, 2011			October 1, 2011		
Raw materials and purchased parts	\$	194,662	\$	197,347		
Work in progress		249,038		235,428		
Finished goods		72,953		69,598		
Total	\$	516 653	\$	502 373		

Note 4 - Goodwill and Intangible Assets

The changes in the carrying amount of goodwill are as follows: