PNC FINANCIAL SERVICES GROUP INC Form 10-Q August 08, 2011 Table of Contents

## **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

## **FORM 10-Q**

# x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2011

or

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number 001-09718

# The PNC Financial Services Group, Inc.

(Exact name of registrant as specified in its charter)

Pennsylvania (State or other jurisdiction of 25-1435979 (I.R.S. Employer

incorporation or organization) Identification No.) One PNC Plaza, 249 Fifth Avenue, Pittsburgh, Pennsylvania 15222-2707

(Address of principal executive offices, including zip code)

(412) 762-2000

(Registrant s telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (\$232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, a ccelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

 Large accelerated filer
 x
 Accelerated filer

 Non-accelerated filer
 "
 Smaller reporting company

 Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
 Yes "No x

As of July 29, 2011, there were 526,240,991 shares of the registrant s common stock (\$5 par value) outstanding.

THE PNC FINANCIAL SERVICES GROUP, INC.

## Cross-Reference Index to Second Quarter 2011 Form 10-Q

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## FINANCIAL REVIEW

## Consolidated Financial Highlights

THE PNC FINANCIAL SERVICES GROUP, INC.

Dollars in millions, except per share data	Three mont June		Six month June	
Unaudited	2011	2010	2011	2010
Financial Results (a)				
Revenue				
Net interest income	\$ 2,150	\$ 2,435	\$ 4,326	\$ 4,814
Noninterest income	1,452	1,477	2,907	2,861
Total revenue	3,602	3,912	7,233	7,675
Noninterest expense	2,176	2,002	4,246	4,115
Pretax, pre-provision earnings from continuing operations (b)	1,426	1,910	2,987	3,560
Provision for credit losses	280	823	701	1,574
Income from continuing operations before income taxes and noncontrolling				
interests (pretax earnings)	\$ 1,146	\$ 1,087	\$ 2,286	\$ 1,986
Income from continuing operations before noncontrolling interests	\$ 912	\$ 781	\$ 1,744	\$ 1,429
Income from discontinued operations, net of income taxes (c)		22		45
Net income	\$ 912	\$ 803	\$ 1,744	\$ 1,474
Less:				
Net income (loss) attributable to noncontrolling interests	(1)	(9)	(6)	(14)
Preferred stock dividends, including TARP (d)	24	25	28	118
Preferred stock discount accretion and redemptions, including redemption of TARP				
preferred stock discount accretion (d)	1	1	1	251
Net income attributable to common shareholders (d)	<b>\$ 888</b>	\$ 786	\$ 1,721	\$ 1,119
Diluted earnings per common share				
Continuing operations	\$ 1.67	\$ 1.43	\$ 3.24	\$ 2.06
Discontinued operations (c)		.04		.09
Net income	\$ 1.67	\$ 1.47	\$ 3.24	\$ 2.15
Cash dividends declared per common share	\$.35	\$.10	\$.45	\$.20
Performance Ratios				
Net interest margin (e)	3.93%	4.35%	3.93%	4.29%
Noninterest income to total revenue	40	38	40	37
Efficiency	60	51	59	54
Return on:				
Average common shareholders equity	11.44	11.52	11.29	8.63
Average assets	1.40	1.22	1.34	1.12
See page 50 for a glossary of certain terms used in this Peport				

See page 59 for a glossary of certain terms used in this Report.

Certain prior period amounts have been reclassified to conform with the current period presentation, which we believe is more meaningful to readers of our consolidated financial statements.

- (a) The Executive Summary and Consolidated Income Statement Review portions of the Financial Review section of this Report provide information regarding items impacting the comparability of the periods presented.
- (b) We believe that pretax, pre-provision earnings from continuing operations, a non-GAAP measure, is useful as a tool to help evaluate our ability to provide for credit costs through operations.
- (c) Includes results of operations for PNC Global Investment Servicing Inc. (GIS). We sold GIS effective July 1, 2010. See Sale of PNC Global Investment Servicing in the Executive Summary section of the Financial Review section of this Report and Note 2 Acquisition and Divestiture Activity in the Notes To Consolidated Financial Statements of this Report for additional information.

(d)

We redeemed the Series N (TARP) Preferred Stock on February 10, 2010. In connection with the redemption, we accelerated the accretion of the remaining issuance discount on the Series N Preferred Stock and recorded a corresponding reduction in retained earnings of \$250 million in the first quarter of 2010. This resulted in a one-time, noncash reduction in net income attributable to common shareholders and related basic and diluted earnings per share. The impact on diluted earnings per share was \$.49 for the six months ended June 30, 2010. Total dividends declared during the first six months of 2010 included \$89 million on the Series N Preferred Stock.

(e) Calculated as annualized taxable-equivalent net interest income divided by average earning assets. The interest income earned on certain earning assets is completely or partially exempt from federal income tax. As such, these tax-exempt instruments typically yield lower returns than taxable investments. To provide more meaningful comparisons of net interest margins for all earning assets, we use net interest income on a taxable-equivalent basis in calculating net interest margin by increasing the interest income earned on tax-exempt assets to make it fully equivalent to interest income earned on taxable investments. This adjustment is not permitted under generally accepted accounting principles (GAAP) in the Consolidated Income Statement. The taxable-equivalent adjustments to net interest income for the three months ended June 30, 2011 and June 30, 2010 were \$25 million and \$19 million, respectively. The taxable-equivalent adjustments to net interest income for the six months ended June 30, 2011 and June 30, 2011 and June 30, 2010 were \$49 million and \$37 million, respectively.

## Consolidated Financial Highlights (Continued) (a)

Balance Sheet Data (dollars in millions, except per share data)         2007         2007         2007           Assets         \$ 263,117         \$ 264,284         \$ 261,695           Assets         \$ 263,117         \$ 264,284         \$ 261,695           Looms (b) (c)         150,319         150,595         154,342           Allowance for loan and lease losses (b)         4,508         1,610         5,028           Investment securities (b)         59,414         64,262         53,717           Loans held for sale (c)         2,679         3,492         2,756           Goodwill and other intangible assets         10,594         10,753         12,138           Equity investments (b)         9,776         9,220         10,159           Noninterest-bearing deposits         129,208         133,371         134,487           Total deposits         137,109         134,654         125,712           Borrowed funds (b)         32,235         30,242         28,377           Common shareholders equity         32,235         30,242         28,377           Common shares outstanding (millions)         526         52.67         52.77           Common shares outstanding (millions)         526         52.5         52.5	Unaudited	June 30 2011		ember 31 2010	June 30 2010	
Assets         \$ 264,284         \$ 264,284         \$ 226,285           Loans (b) (c)         150,319         150,359         154,342           Allowance for loan and lease losses (b)         4,627         4,887         5,336           Interest-earning deposits with banks (b)         4,508         1,610         5,028           Investment securities (b)         59,414         64,262         53,717           Loons held for sale (c)         2,679         3,492         2,756           Goodwill and other intagible assets         10,594         10,753         12,138           Equity investments (b)         9,776         9,220         10,159           Noninterest-bearing deposits         129,208         133,371         134,487           Total deposits         137,109         134,654         125,712           Borrowed funds (b)         35,176         39,488         40,427           Shareholders equity         33,588         29,596         27,725           Common shareholders equity         31,588         29,596         27,725           Loans to deposits         69         (431)         (442)           Dook value per common share         60,02         55,65         52,55           Loans to deposits         83%		2011	4	2010	2010	
Loss (b) (c)         150,319         150,595         154,342           Allowance for loan and lease losses (b)         4,627         4,887         5,336           Interest-earning deposits with banks (b)         4,508         1,610         5,028           Investment securities (b)         2,679         3,492         2,776           Godwill and other intangible assets         10,594         10,753         12,138           Equity investments (b)         9,776         9,220         10,159           Noninterest-bearing deposits         128,208         133,371         134,487           Total deposits         137,109         134,654         125,712           Borrowed funds (b)         35,176         39,488         40,427           Shareholders equity         32,235         30,242         28,377           Common shareholders equity         32,235         30,242         28,377           Common shareholders equity         32,235         30,242         28,377           Common shares outstanding (millions)         526         52.6         52.7           Discretionary assets under administration         110         104         100           Total assets under administration         110         104         100           D		\$ 263 117	\$ 3	264 284	\$ 261 694	5
Allowance for loan and lease losses (b)       4,627       4,887       5,336         Interest-carning deposits with banks (b)       45,088       1,610       5,028         Investment scurities (b)       59,414       64,262       53,717         Loans held for sale (c)       2,679       3,492       2,756         Goodwill and other intangible assets       10,594       10,753       12,138         Equity investments (b)       9,776       9,220       10,159         Noninterest-bearing deposits       129,208       133,371       134,487         Total deposits       129,208       133,371       134,487         Total deposits       137,109       134,654       125,712         Borrowed funds (b)       35,176       39,488       40,427         Shareholders equity       32,235       30,242       28,377         Common shareholders equity       31,588       29,596       27,725         Accumulated other comprehensive income (loss)       69       (431)       (442)         Book value per common share       60,002       56.29       52.77         Common shares outstanding (millions)       526       526       525         Loans to deposits       83%       82%       86% <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td></t<>						
Interest-earning deposits with banks (b)         4,508         1,610         5.028           Investment securities (b)         59,414         64,262         53,717           Loans held for sale (c)         2,679         3,492         2,755           Goodwill and other intangible assets         10,594         10,753         12,138           Equity investments (b)         9,776         9,220         10,159           Nominterest-bearing deposits         52,683         50,019         44,312           Interest-bearing deposits         137,109         134,654         125,712           Bornwed funds (b)         35,176         39,488         40,427           Shareholders equity         32,235         30,242         28,377           Common shareholders equity         31,588         29,596         27,725           Accumulated other comprehensive income (loss)         69         (431)         (442)           Book value per common share         60,02         56.29         52.77           Common shares outstanding (millions)         52.6         52.52         52.5           Loans to deposits         81%         89         Nondiscretionary assets under administration         110         104         100           Total assets under administration <td></td> <td>,</td> <td></td> <td>,</td> <td></td> <td></td>		,		,		
Investment securities (b)       59,414       64,262       53,717         Loans held for sale (c)       2,679       3,492       2,756         Goodwill and other intangible assets       10,554       10,753       12,138         Equity investments (b)       9,776       9,220       10,159         Noninterest-bearing deposits       129,208       133,371       134,487         Total deposits       137,109       134,654       125,712         Borrowed funds (b)       35,176       39,488       40,427         Shareholders equity       31,588       29,596       27,225         Common shareholders equity       31,588       29,596       22,77         Common shareholders equity       31,588       29,596       22,727         Common shareholders equity       31,588       29,596       22,727         Common share outstanding (millions)       52,6       525       22,725         Loans to deposits       83%       82%       86%         Assets Under Administration       110       104       100         Total assets under management       \$ 109       \$ 108       \$ 99         Nondiscretionary assets under administration       110       104       1000         Total risk-bassed (		,				
Loans held for sale (c)         2,679         3,492         2,756           Goodwill and other intangible assets         10,594         10,753         12,138           Equity investments (b)         9,776         9,220         10,159           Noninterest-bearing deposits         52,683         50,019         44,312           Interest-bearing deposits         129,208         133,371         134,487           Total deposits         181,891         183,390         178,799           Transaction deposits         137,109         134,654         125,712           Borrowed funds (b)         35,176         39,488         40,427           Shareholders equity         32,235         30,242         28,377           Common shareholders equity         31,588         29,596         27,725           Accumulated other comprehensive income (loss)         69         (431)         (442)           Book value per common share         60.02         56.29         52.77           Common shares outstanding (millions)         526         526         525           Loans to deposits         83%         82%         86%           Assets Under Administration         110         104         100           Total assets under administration <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>						
Goodwill and other intangible assets       10,594       10,753       12,138         Equity investments (b)       9,776       9,220       10,159         Nominterest-bearing deposits       52,683       50,019       44,312         Interest-bearing deposits       129,208       133,371       134,487         Total deposits       137,109       134,654       125,712         Borrowed funds (b)       35,176       39,488       40,427         Shareholders equity       31,588       29,596       27,725         Accumulated other comprehensive income (loss)       69       (431)       (442)         Book value per common share       60,002       56,29       52,772         Common shares outstanding (millions)       526       526       525         Loans to deposits       83%       82%       86%         Assets Under Administration (billions)       526       526       525         Loans to deposits       83%       82%       86%         Discretionary assets under administration       110       104       100         Total assets under administration       12,8       12,1       10,7         Total assets under administration       110       104,2       19         Discretionar				,		
Equity investments (b)       9,776       9,220       10,159         Noninterest-bearing deposits       52,683       50,019       44,312         Interest-bearing deposits       133,371       134,487         Total deposits       181,891       183,390       178,799         Transaction deposits       137,109       134,654       125,712         Borrowed funds (b)       35,176       39,488       40,427         Shareholders equity       32,235       30,242       28,377         Common shareholders equity       31,588       29,596       27,725         Accumulated other comprehensive income (loss)       69       (431)       (442)         Book value per common share       60.02       56.29       52.77         Common shareholders equity assets under management       \$109       \$108       \$99         Nondiscretionary assets under administration       110       104       100         Total assets under administration       10.5%       9.8%       8.3%         Fier 1 common       10.5%       9.8%       8.3%         Fier 1 risk-based (d)       16.2       15.6       14.3         Leverage (d)       11.0       10.2       9.1         Common shareholders equity to assets		· · ·		,		
Noninterest-bearing deposits         52,683         50,019         44,312           Interest-bearing deposits         129,208         133,371         134,487           Total deposits         181,891         183,300         178,799           Transaction deposits         137,109         134,654         125,712           Borrowed funds (b)         35,176         39,488         40,427           Shareholders equity         32,235         30,242         28,377           Common shareholders equity         31,588         29,596         27,725           Accumulated other comprehensive income (loss)         69         (431)         (442)           Book value per common share         60.02         56.29         52.77           Common shares outstanding (millions)         526         526         525           Loans to deposits         83%         82%         86%           Assets Under Administration (billions)         110         104         100           Total assets under administration         110         104         100           Total assets under administration         110         104         100           Total assets under administration         110         104         100           Tier 1 risk-based (d)		,				
Interest-bearing deposits         129,208         133,371         134,487           Total deposits         181,891         183,390         178,799           Transaction deposits         137,109         134,654         125,712           Borrowed funds (b)         35,176         39,488         40,427           Shareholders equity         32,235         30,242         28,377           Common shareholders equity income (loss)         69         (431)         (442)           Bock value per common share         60,02         56,29         52,77           Common shares outstanding (millions)         526         526         525           Loans to deposits         83%         82%         86%           Assets Under Administration (billions)         526         525         525           Loans to deposits         83%         82%         86%           Assets under administration         110         104         100           Total assets under administration         110         104         100           Total assets under administration         110,5%         9,8%         8,3%           Tier I common         10,5%         9,8%         8,3%           Tier I common         10,5%         9,8% <t< td=""><td></td><td>,</td><td></td><td></td><td></td><td></td></t<>		,				
Total deposits       181,891       183,390       178,799         Transaction deposits       137,109       134,654       125,712         Borrowed funds (b)       35,176       39,488       40,427         Shareholders equity       32,235       30,242       28,377         Common shareholders equity       31,588       29,596       27,725         Accumulated other comprehensive income (loss)       69       (431)       (442)         Book value per common share       60.02       56.29       52.77         Common shares outstanding (millions)       526       526       525         Loans to deposits       83%       82%       86%    Assets Under Administration (billions)          Discretionary assets under management       \$ 109       \$ 108       \$ 99         Nondiscretionary assets under administration       110       104       100         Total assets under administration       219       212       199         Raios       Tier 1 common       10.5%       9.8%       8.3%         Fier 1 risk-based (d)       16.2       15.6       14.3         Leverage (d)       11.0       10.2       9.1         Common shareholders equity to assets       2.97       3.39 <td></td> <td></td> <td>-</td> <td>,</td> <td></td> <td></td>			-	,		
Transaction deposits       137,109       134,654       125,712         Borrowed funds (b)       35,176       39,488       40,427         Shareholders equity       32,235       30,242       28,377         Common shareholders equity       31,588       29,596       27,725         Accumulated other comprehensive income (loss)       69       (431)       (442)         Book value per common share       60.02       56.29       52.55         Loans to deposits       83%       82%       86%         Assets Under Administration (billions)       526       526       525         Discretionary assets under management       \$ 109       \$ 108       \$ 99         Nondiscretionary assets under administration       110       104       100         Total assets under administration       10.5%       9.8%       8.3%         Tier 1 common       10.5%       9.8%       8.3%         Tier 1 risk-based (d)       11.0       10.2       9.1         Common shareholders equity to assets       12.0       11.2       10.6         Assets Under Administration       10.5%       9.8%       8.3%         Tier 1 common       10.5%       9.8%       8.3%         Tier 1 risk-based (d) <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td></t<>						
Borrowed funds (b)         35,176         39,488         40,427           Shareholders equity         32,235         30,242         28,377           Common shareholders equity         31,588         29,596         27,725           Accumulated other comprehensive income (loss)         69         (431)         (442)           Book value per common share         60.02         56.29         52.77           Common shares outstanding (millions)         526         526         525           Loans to deposits         83%         82%         86%           Assets Under Administration (billions)         5109         \$         108         \$         99           Nondiscretionary assets under administration         110         104         100         104         100           Total assets under administration         219         212         199         212         199           Capital Ratios         T         T         T         10.5%         9.8%         8.3%           Tier 1 common         10.5%         9.8%         8.3%         12.0         11.0         10.7           Total risk-based (d)         16.2         15.6         14.3         Leverage (d)         11.0         10.2         9.1 <tr< td=""><td></td><td></td><td></td><td></td><td></td><td></td></tr<>						
Shareholders equity         32,235         30,242         28,377           Common shareholders equity         31,588         29,596         27,725           Accumulated other comprehensive income (loss)         69         (431)         (442)           Book value per common share         60.02         56.29         52.77           Common shares outstanding (millions)         526         526         525           Loans to deposits         83%         82%         86%           Assets Under Administration (billions)         526         526         525           Discretionary assets under management         \$ 109         \$ 108         \$ 99           Nondiscretionary assets under administration         110         104         100           Total assets under administration         219         212         199           Capital Ratios         219         212         199           Capital Ratios         11.0         10.2         9.1           Common shareholders equity to assets         12.0         11.2         10.5           Common shareholders equity to assets         2.57%         2.97%         3.31%           Nonperforming loans to total loans         2.57%         2.97%         3.31%           Nonperforming asse	· ·					
Common shareholders equity         31,588         29,596         27,725           Accumulated other comprehensive income (loss)         69         (431)         (442)           Book value per common share         60.02         56.29         52.77           Common shares outstanding (millions)         526         525         Loans to deposits         83%         82%         86%           Assets Under Administration (billions)						
Accumulated other comprehensive income (loss)       69 $(431)$ $(442)$ Book value per common share $60.02$ $56.29$ $52.77$ Common shares outstanding (millions) $526$ $526$ $525$ Loans to deposits $83\%$ $82\%$ $86\%$ Assets Under Administration (billions) $526$ $526$ $525$ Discretionary assets under management $\$$ $109$ $\$$ $108$ $\$$ $99$ Nondiscretionary assets under administration $110$ $104$ $100$ Total assets under administration $100$ $104$ $100$ Total assets under administration $10.5\%$ $9.8\%$ $8.3\%$ $71$ $99$ Capital Ratios $71$ $71$ $104$ $100$ $102$ $91$ Cier 1 risk-based (d) $12.8$ $12.1$ $10.7$ $10.6$ $11.3$ Leverage (d) $11.2$ $10.6$ Asset Quality Ratios $12.0$ $11.2$ $2.97\%$ $3.31\%$ $3.70$ Nonperforming loans to total loans, OREO and foreclosed assets $2.97$ $3.39$ $3.70$ Nonperforming						
Book value per common share         60.02         56.29         52.77           Common shares outstanding (millions)         526         526         525           Loans to deposits         83%         82%         86%           Assets Under Administration (billions)         5         109         \$         108         \$         99           Nondiscretionary assets under management         \$         109         \$         108         \$         99           Nondiscretionary assets under administration         110         104         100         104         100           Total assets under administration         219         212         199         199         112         199           Capital Ratios         Tier 1 common         10.5%         9.8%         8.3%         110,7           Total risk-based (d)         16.2         15.6         14.3         14.3         10.6         16.2         15.6         14.3           Leverage (d)         11.0         10.2         9.1         10.6         10.5         10.5         10.5         10.5         10.5         10.6         10.6         10.6         10.6         10.6         10.6         10.6         10.6         10.6         10.6         10.6		,		,	,	
Common shares outstanding (millions)         526         526         525           Loans to deposits         83%         82%         86%           Assets Under Administration (billions)				· /		
Loans to deposits         83%         82%         86%           Assets Under Administration (billions)						
Assets Under Administration (billions)Discretionary assets under management\$109\$108\$99Nondiscretionary assets under administration110104100Total assets under administration219212199Capital RatiosTier 1 common10.5%9.8%8.3%Tier 1 common10.5%9.8%8.3%Tier 1 risk-based (d)16.215.614.3Leverage (d)11.010.29.1Common shareholders equity to assets12.011.210.6Asset Quality RatiosNonperforming loans to total loans2.57%2.97%3.31%Nonperforming assets to total loans, OREO and foreclosed assets2.973.393.70Nonperforming assets to total assets1.701.942.19Net charge-offs to average loans (for the three months ended) (annualized)1.112.092.18Allowance for loan and lease losses to total loans3.083.253.46						
Discretionary assets under management       \$       109       \$       108       \$       99         Nondiscretionary assets under administration       110       104       100         Total assets under administration       219       212       199         Capital Ratios         Tier 1 common       10.5%       9.8%       8.3%         Tier 1 risk-based (d)       12.8       12.1       10.7         Total risk-based (d)       16.2       15.6       14.3         Leverage (d)       11.0       10.2       9.1         Common shareholders equity to assets       12.0       11.2       10.6         Asset Quality Ratios         Nonperforming loans to total loans       2.97%       3.31%         Nonperforming assets to total assets       2.97       3.39       3.70         Nonperforming assets to total assets       1.70       1.94       2.19         Net charge-offs to average loans (for the three months ended) (annualized)       1.11       2.09       2.18         Allowance for loan and lease losses to total loans       3.08       3.25       3.46						
Nondiscretionary assets under administration         110         104         100           Total assets under administration         219         212         199           Capital Ratios         10.5%         9.8%         8.3%           Tier 1 common         10.5%         9.8%         8.3%           Tier 1 risk-based (d)         12.8         12.1         10.7           Total risk-based (d)         16.2         15.6         14.3           Leverage (d)         11.0         10.2         9.1           Common shareholders equity to assets         12.0         11.2         10.6           Asset Quality Ratios         2.57%         2.97%         3.31%           Nonperforming loans to total loans, OREO and foreclosed assets         2.97         3.39         3.70           Nonperforming assets to total assets         1.70         1.94         2.19           Net charge-offs to average loans (for the three months ended) (annualized)         1.11         2.09         2.18           Allowance for loan and lease losses to total loans         3.08         3.25         3.46	Assets Under Administration (billions)					
Total assets under administration       219       212       199         Capital Ratios       10.5%       9.8%       8.3%         Tier 1 common       10.5%       9.8%       8.3%         Tier 1 risk-based (d)       12.8       12.1       10.7         Total risk-based (d)       16.2       15.6       14.3         Leverage (d)       11.0       10.2       9.1         Common shareholders equity to assets       12.0       11.2       10.6         Asset Quality Ratios         Nonperforming loans to total loans       2.57%       2.97%       3.31%         Nonperforming assets to total loans, OREO and foreclosed assets       2.97       3.39       3.70         Nonperforming assets to total assets       1.70       1.94       2.19         Net charge-offs to average loans (for the three months ended) (annualized)       1.11       2.09       2.18         Allowance for loan and lease losses to total loans       3.08       3.25       3.46	Discretionary assets under management	\$ 109	\$	108	\$ 99	9
Capital Ratios         Tier 1 common       10.5%       9.8%       8.3%         Tier 1 risk-based (d)       12.8       12.1       10.7         Total risk-based (d)       16.2       15.6       14.3         Leverage (d)       11.0       10.2       9.1         Common shareholders equity to assets       12.0       11.2       10.6         Asset Quality Ratios         Nonperforming loans to total loans       2.57%       2.97%       3.31%         Nonperforming assets to total loans, OREO and foreclosed assets       2.97       3.39       3.70         Nonperforming assets to total assets       1.70       1.94       2.19         Net charge-offs to average loans (for the three months ended) (annualized)       1.11       2.09       2.18         Allowance for loan and lease losses to total loans       3.08       3.25       3.46	Nondiscretionary assets under administration	110		104	100	0
Tier 1 common       10.5%       9.8%       8.3%         Tier 1 risk-based (d)       12.8       12.1       10.7         Total risk-based (d)       16.2       15.6       14.3         Leverage (d)       11.0       10.2       9.1         Common shareholders equity to assets       12.0       11.2       10.6         Asset Quality Ratios       2.57%       2.97%       3.31%         Nonperforming loans to total loans, OREO and foreclosed assets       2.97       3.39       3.70         Nonperforming assets to total assets       1.70       1.94       2.19         Net charge-offs to average loans (for the three months ended) (annualized)       1.11       2.09       2.18         Allowance for loan and lease losses to total loans       3.08       3.25       3.46	Total assets under administration	219		212	199	9
Tier 1 common       10.5%       9.8%       8.3%         Tier 1 risk-based (d)       12.8       12.1       10.7         Total risk-based (d)       16.2       15.6       14.3         Leverage (d)       11.0       10.2       9.1         Common shareholders equity to assets       12.0       11.2       10.6         Asset Quality Ratios       2.57%       2.97%       3.31%         Nonperforming loans to total loans, OREO and foreclosed assets       2.97       3.39       3.70         Nonperforming assets to total assets       1.70       1.94       2.19         Net charge-offs to average loans (for the three months ended) (annualized)       1.11       2.09       2.18         Allowance for loan and lease losses to total loans       3.08       3.25       3.46						
Tier 1 risk-based (d)       12.8       12.1       10.7         Total risk-based (d)       16.2       15.6       14.3         Leverage (d)       11.0       10.2       9.1         Common shareholders equity to assets       12.0       11.2       10.6         Asset Quality Ratios         Nonperforming loans to total loans       2.57%       2.97%       3.31%         Nonperforming assets to total loans, OREO and foreclosed assets       2.97       3.39       3.70         Nonperforming assets to total assets       1.70       1.94       2.19         Net charge-offs to average loans (for the three months ended) (annualized)       1.11       2.09       2.18         Allowance for loan and lease losses to total loans       3.08       3.25       3.46	Capital Ratios					
Total risk-based (d)       16.2       15.6       14.3         Leverage (d)       11.0       10.2       9.1         Common shareholders equity to assets       12.0       11.2       10.6         Asset Quality Ratios         Nonperforming loans to total loans       2.57%       2.97%       3.31%         Nonperforming assets to total loans, OREO and foreclosed assets       2.97       3.39       3.70         Nonperforming assets to total assets       1.70       1.94       2.19         Net charge-offs to average loans (for the three months ended) (annualized)       1.11       2.09       2.18         Allowance for loan and lease losses to total loans       3.08       3.25       3.46	Tier 1 common	10.5%		9.8%	8.3	3%
Leverage (d)11.010.29.1Common shareholders equity to assets12.011.210.6Asset Quality RatiosNonperforming loans to total loans2.57%2.97%3.31%Nonperforming assets to total loans, OREO and foreclosed assets2.973.393.70Nonperforming assets to total assets1.701.942.19Net charge-offs to average loans (for the three months ended) (annualized)1.112.092.18Allowance for loan and lease losses to total loans3.083.253.46	Tier 1 risk-based (d)	12.8		12.1	10.7	7
Common shareholdersequity to assets12.011.210.6Asset Quality Ratios2.57%2.97%3.31%Nonperforming loans to total loans2.57%2.97%3.31%Nonperforming assets to total loans, OREO and foreclosed assets2.973.393.70Nonperforming assets to total assets1.701.942.19Net charge-offs to average loans (for the three months ended) (annualized)1.112.092.18Allowance for loan and lease losses to total loans3.083.253.46	Total risk-based (d)	16.2		15.6	14.3	3
Asset Quality Ratios2.57%2.97%3.31%Nonperforming loans to total loans, OREO and foreclosed assets2.973.393.70Nonperforming assets to total loans, OREO and foreclosed assets1.701.942.19Net charge-offs to average loans (for the three months ended) (annualized)1.112.092.18Allowance for loan and lease losses to total loans3.083.253.46	Leverage (d)	11.0		10.2	9.1	1
Nonperforming loans to total loans2.57%2.97%3.31%Nonperforming assets to total loans, OREO and foreclosed assets2.973.393.70Nonperforming assets to total assets1.701.942.19Net charge-offs to average loans (for the three months ended) (annualized)1.112.092.18Allowance for loan and lease losses to total loans3.083.253.46	Common shareholders equity to assets	12.0		11.2	10.6	5
Nonperforming loans to total loans2.57%2.97%3.31%Nonperforming assets to total loans, OREO and foreclosed assets2.973.393.70Nonperforming assets to total assets1.701.942.19Net charge-offs to average loans (for the three months ended) (annualized)1.112.092.18Allowance for loan and lease losses to total loans3.083.253.46						
Nonperforming assets to total loans, OREO and foreclosed assets2.973.393.70Nonperforming assets to total assets1.701.942.19Net charge-offs to average loans (for the three months ended) (annualized)1.112.092.18Allowance for loan and lease losses to total loans3.083.253.46	Asset Quality Ratios					
Nonperforming assets to total assets1.701.942.19Net charge-offs to average loans (for the three months ended) (annualized)1.112.092.18Allowance for loan and lease losses to total loans3.083.253.46		2.57%		2.97%	3.31	1%
Nonperforming assets to total assets1.701.942.19Net charge-offs to average loans (for the three months ended) (annualized)1.112.092.18Allowance for loan and lease losses to total loans3.083.253.46	Nonperforming assets to total loans, OREO and foreclosed assets	2.97		3.39	3.70	C
Allowance for loan and lease losses to total loans <b>3.08</b> 3.253.46	Nonperforming assets to total assets	1.70		1.94		
	Net charge-offs to average loans (for the three months ended) (annualized)	1.11		2.09	2.18	8
Allowance for loan and lease losses to nonperforming loans (e) 120 109 104		3.08			3.46	5
	Allowance for loan and lease losses to nonperforming loans (e)	120		109	104	4

(a) The Executive Summary and Consolidated Balance Sheet Review portions of the Financial Review section of this Report provide information regarding items impacting the comparability of the periods presented.

(b) Amounts include consolidated variable interest entities. See Consolidated Balance Sheet in Part I, Item 1 of this Report for additional information. Also includes our equity interest in BlackRock under Equity investments.

(c) Amounts include assets for which we have elected the fair value option. See Consolidated Balance Sheet in Part I, Item 1 of this Report for additional information.

(d) The minimum US regulatory capital ratios under Basel I are 4.0% for Tier 1 risk-based, 8.0% for Total risk-based, and 4.0% for Leverage. The well-capitalized levels are 6.0% for Tier 1 risk-based, 10.0% for Total risk-based, and 5.0% for Leverage.

(e) The allowance for loan and lease losses includes impairment reserves attributable to purchased impaired loans. Nonperforming loans do not include purchased impaired loans or loans held for sale and, effective in 2011, do not include nonperforming residential real estate loans accounted for under the fair value option.

## FINANCIAL REVIEW

THE PNC FINANCIAL SERVICES GROUP, INC.

This Financial Review, including the Consolidated Financial Highlights, should be read together with our unaudited Consolidated Financial Statements and unaudited Statistical Information included elsewhere in this Report and with Items 6, 7, 8 and 9A of our 2010 Annual Report on Form 10-K (2010 Form 10-K). We have reclassified certain prior period amounts to conform with the current period presentation, which we believe is more meaningful to readers of our consolidated financial statements. For information regarding certain business and regulatory risks, see the following sections as they appear in this Report, in our 2010 Form 10-K, and in our first quarter 2011 Form 10-Q: the Risk Management section of the Financial Review portion of the respective report; Item 1A Risk Factors included in the respective report; and the Legal Proceedings and Commitments and Guarantees Notes of the Notes to Consolidated Financial Statements included in the respective report. Also, see the Cautionary Statement Regarding Forward-Looking Information and Critical Accounting Estimates And Judgments sections in this Financial Review for certain other factors that could cause actual results or future events to differ, perhaps materially, from historical performance and those anticipated in the forward-looking statements included in this Report. See Note 18 Segment Reporting in the Notes To Consolidated Financial Statements included in Part I, Item 1 of this Report for a reconciliation of total business segment earnings to total PNC consolidated net income from continuing operations before noncontrolling interests as reported on a generally accepted accounting principles (GAAP) basis.

## EXECUTIVE SUMMARY

PNC is one of the largest diversified financial services companies in the United States and is headquartered in Pittsburgh, Pennsylvania.

PNC has businesses engaged in retail banking, corporate and institutional banking, asset management, and residential mortgage banking, providing many of its products and services nationally and others in PNC s primary geographic markets located in Pennsylvania, Ohio, New Jersey, Michigan, Maryland, Illinois, Indiana, Kentucky, Florida, Virginia, Missouri, Delaware, Washington, D.C., and Wisconsin. PNC also provides certain products and services internationally.

## Key Strategic Goals

We manage our company for the long term and are focused on managing toward a moderate risk profile while maintaining strong capital and liquidity positions, investing in our markets and products, and embracing our corporate responsibility to the communities where we do business.

Our strategy to enhance shareholder value centers on driving growth in pre-tax, pre-provision earnings by achieving growth in revenue from our balance sheet and diverse business mix that exceeds growth in expenses controlled through disciplined cost management.

The primary drivers of revenue growth are the acquisition, expansion and retention of customer relationships. We strive to expand our customer base by offering convenient banking options and leading technology solutions, providing a broad range of fee-based and credit products and services, focusing on customer service, and through a significantly enhanced branding initiative. This strategy is designed to give our consumer customers choices based on their needs. Rather than striving to optimize fee revenue in the short term, our approach is focused on effectively growing targeted market share and share of wallet. We may also grow revenue

through appropriate and targeted acquisitions and, in certain businesses, by expanding into new geographical markets.

We are focused on our strategies for quality growth. We are committed to a moderate risk philosophy characterized by disciplined credit management and limited exposure to earnings volatility resulting from interest rate fluctuations and the shape of the interest rate yield curve. We made substantial progress in transitioning our balance sheet over the past two years, working to return to our moderate risk profile throughout our expanded franchise. Our actions have created a well-positioned balance sheet, strong bank level liquidity and investment flexibility to adjust, where appropriate and permissible, to changing interest rates and market conditions.

PENDING ACQUISITION OF RBC BANK (USA)

On June 19, 2011, PNC entered into a definitive agreement to acquire RBC Bank (USA), the US retail banking subsidiary of Royal Bank of Canada. RBC Bank (USA) has approximately \$25 billion of assets and 424 branches in North Carolina, Florida, Alabama, Georgia, Virginia and South Carolina. The transaction is expected to add approximately \$19 billion of deposits and \$16 billion of loans to PNC s Consolidated Balance Sheet and to close in March 2012, subject to customary closing conditions, including regulatory approvals. Note 2 Acquisition and Divestiture Activity in the Notes To Consolidated Financial Statements of this Report and our Current Report on Form 8-K dated June 19, 2011 contain additional information regarding this pending acquisition.

### PENDING ACQUISITION OF FLAGSTAR BRANCHES

On July 26, 2011, PNC signed a definitive agreement to acquire 27 branches in metropolitan Atlanta, Georgia from Flagstar Bank, FSB, a subsidiary of Flagstar Bancorp, Inc., and assume approximately \$240 million of deposits associated with those branches based on balances as of June 30, 2011. Under the agreement, PNC will purchase 21 branches and lease six branches located in a seven-county area primarily

north of Atlanta. Acquired real estate and fixed assets associated with the branches will be purchased for net book value, of approximately \$42 million. No deposit premium will be paid and no loans will be acquired in the transaction, which is expected to close in December 2011 subject to customary closing conditions, including regulatory approvals.

### 2011 CAPITAL ACTIONS

Our ability to take certain capital actions has been subject to the results of the supervisory assessment of capital adequacy undertaken by the Board of Governors of the Federal Reserve System (Federal Reserve) and our primary bank regulators as part of the capital adequacy assessment of the 19 bank holding companies that participate in the Supervisory Capital Assessment Program. As we announced on March 18, 2011, the Federal Reserve accepted the capital plan that we had previously submitted for their review and did not object to our capital actions.

On July 27, 2011, we issued one million depositary shares, each representing a 1/100<sup>th</sup> interest in a share of our Fixed-to-Floating Rate Non-Cumulative Perpetual Preferred Stock, Series O, in an underwritten public offering resulting in gross proceeds to us before commissions and expenses of \$1 billion. We intend to use the net proceeds from this offering for general corporate purposes, including funding for the pending RBC Bank (USA) acquisition.

On April 7, 2011, consistent with our capital plan submitted to the Federal Reserve, our Board of Directors approved an increase to PNC s quarterly common stock dividend from \$.10 per common share to \$.35 per common share, which was paid on May 5, 2011. Additionally, also consistent with that capital plan, our Board of Directors also confirmed that PNC may begin to purchase common stock under its existing 25 million share repurchase program in open market or privately negotiated transactions. We have placed on hold our plans to repurchase up to \$500 million of common stock during the remainder of 2011 until we obtain regulatory approval for the RBC Bank (USA) acquisition, and will reevaluate share repurchase plans at that time. The discussion of capital within the Consolidated Balance Sheet Review section of this Financial Review includes additional information regarding our common stock repurchase program.

#### **R**ECENT MARKET AND INDUSTRY DEVELOPMENTS

There have been numerous legislative and regulatory developments and dramatic changes in the competitive landscape of our industry over the last several years.

The United States and other governments have undertaken major reform of the regulatory oversight structure of the financial services industry, including engaging in new efforts to impose requirements designed to protect consumers and investors from financial abuse. We expect to face further increased regulation of our industry as a result of current and future initiatives intended to provide economic stimulus,

financial market stability and enhanced regulation of financial services companies and to enhance the liquidity and solvency of financial institutions and markets. We also expect in many cases more intense scrutiny from our bank supervisors in the examination process and more aggressive enforcement of regulations on both the federal and state levels. Compliance with regulations and other supervisory initiatives will likely increase our costs and reduce our revenue, and may limit our ability to pursue certain desirable business opportunities.

The Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank) mandates the most wide-ranging overhaul of financial industry regulation in decades. Dodd-Frank was signed into law on July 21, 2010. Although Dodd-Frank and other reforms will affect a number of the areas in which we do business, it is not clear at this time the full extent of the adjustments that will be required and the extent to which we will be able to adjust our businesses in response to the requirements. Many parts of the law are now in effect and others are now in the implementation stage, which is likely to continue for several years. The law requires that regulators, some of which are new regulatory bodies created by Dodd-Frank, draft, review and approve more than 300 implementing regulations and conduct numerous studies that are likely to lead to more regulations, a process that, while well underway, is proceeding somewhat slower than originally anticipated, thus extending the uncertainty surrounding the ultimate impact of Dodd-Frank on us.

A number of reform provisions are likely to significantly impact the ways in which banks and bank holding companies, including PNC, do business. We provide additional information on a number of these provisions (including new consumer protection regulation, enhanced capital requirements, limitations on investment in and sponsorship of funds, risk retention by securitization participants, new regulation of derivatives, potential applicability of state consumer protection laws, and limitations on interchange fees) and some of their potential impacts on PNC in Item 1A Risk Factors included in Part II of this Report.

### **Residential Mortgage Foreclosure Matters**

Beginning in the third quarter of 2010, mortgage foreclosure documentation practices among US financial institutions received heightened attention by regulators and the media. PNC s US market share for residential servicing based on retail origination volume is approximately 1.6%. The vast majority of our servicing business is on behalf of other investors, principally the Federal Home Loan Mortgage Corporation (FHLMC) and the Federal National Mortgage Association (FNMA). Following the initial reports regarding these practices, we conducted an internal review of our foreclosure procedures. Based upon our review, we believe that PNC has systems designed to ensure that no foreclosure proceeds unless the loan is genuinely in default.

Similar to other banks, however, we identified issues regarding some of our foreclosure practices. Accordingly, after implementing a delay in pursuing individual foreclosures, we have been moving forward in most jurisdictions on such matters under procedures designed to address as appropriate any documentation issues. We are also proceeding with new foreclosures under enhanced procedures designed as part of this review to minimize the risk of errors related to the processing of documentation in foreclosure cases.

The Federal Reserve and the Office of the Comptroller of the Currency (OCC), together with the FDIC and others, conducted a publicly-disclosed interagency horizontal review of residential mortgage servicing operations at PNC and thirteen other federally regulated mortgage servicers. As a result of that review, in April 2011 PNC entered into a consent order with the Federal Reserve and PNC Bank, National Association (PNC Bank) entered into a consent order with the OCC. Collectively, these consent orders describe certain foreclosure-related practices and controls that the regulators found to be deficient and require PNC and PNC Bank to, among other things, develop and implement plans and programs to enhance PNC s residential mortgage servicing and foreclosure processes, retain an independent consultant to review certain residential mortgage foreclosure actions, take certain remedial actions, and oversee compliance with the orders and the new plans and programs. The two orders do not foreclose the potential for civil money penalties from either of these regulators.

Other governmental, legislative and regulatory inquiries on this topic are ongoing, and may result in significant additional actions, penalties or other remedies.

For additional information, including with respect to some of these other ongoing governmental, legislative and regulatory inquiries, please see Note 16 Legal Proceedings and Note 17 Commitments and Guarantees in the Notes To Consolidated Financial Statements in this Report and our Current Report on Form 8-K dated April 14, 2011.

#### Key Factors Affecting Financial Performance

Our financial performance is substantially affected by a number of external factors outside of our control, including the following:

General economic conditions, including the speed and stamina of the moderate economic recovery in general and on our customers in particular,

The level of, and direction, timing and magnitude of movement in, interest rates and the shape of the interest rate yield curve,

The functioning and other performance of, and availability of liquidity in, the capital and other financial markets,

Loan demand, utilization of credit commitments and standby letters of credit, and asset quality,

Customer demand for non-loan products and services,

Changes in the competitive and regulatory landscape and in counterparty creditworthiness and performance as the financial services industry restructures in the current environment,

The impact of the extensive reforms enacted in the Dodd-Frank legislation and other legislative, regulatory and administrative initiatives, including those outlined elsewhere in this Report, and

The impact of market credit spreads on asset valuations.

In addition, our success will depend, among other things, upon:

Further success in the acquisition, growth and retention of customers,

Continued development of the geographic markets related to our recent acquisitions, including full deployment of our product offerings,

Progress towards closing the pending RBC Bank (USA) and Flagstar branches acquisitions,

Revenue growth,

A sustained focus on expense management,

Managing the distressed assets portfolio and other impaired assets,

Improving our overall asset quality and continuing to meet evolving regulatory capital standards,

Continuing to maintain and grow our deposit base as a low-cost funding source,

Prudent risk and capital management related to our efforts to return to our desired moderate risk profile,

Actions we take within the capital and other financial markets, and

The impact of legal and regulatory contingencies.

SALE OF PNC GLOBAL INVESTMENT SERVICING

On July 1, 2010, we sold PNC Global Investment Servicing Inc. (GIS), a leading provider of processing, technology and business intelligence services to asset managers, broker-dealers and financial advisors worldwide, for \$2.3 billion in cash pursuant to a definitive agreement entered into on February 2, 2010. The pretax gain recorded in the third quarter of 2010 related to this sale was \$639 million, or \$328 million after taxes.

Results of operations of GIS through June 30, 2010 are presented as income from discontinued operations, net of income taxes, on our Consolidated Income Statement in this Report. Once we entered into the sales agreement, GIS was no longer a reportable business segment. See Note 2 Acquisition and Divestiture Activity in our Notes To Consolidated Financial Statements in this Report.

#### **INCOME STATEMENT HIGHLIGHTS**

Strong earnings for the second quarter of 2011 reflected improved credit quality and client sales and revenue momentum. Net interest income of \$2.2 billion and net interest margin of 3.93% for the second quarter both declined compared with the second quarter of 2010, reflecting a lower yield on interest-earning assets resulting from lower purchase accounting accretion, soft loan demand and the low interest rate environment.

Noninterest income of \$1.5 billion for the second quarter reflected lower service charges on deposits from the impact of Regulation E rules pertaining to overdraft fees, partially offset by higher asset management fees.

The provision for credit losses of \$280 million for the second quarter declined from \$823 million in the second quarter of 2010 as overall credit quality continued to improve.

Noninterest expense of \$2.2 billion for the second quarter of 2011 increased \$174 million compared with the second quarter of 2010 primarily due the impact of second quarter 2010 benefits from the reversal of certain accrued liabilities, with \$73 million associated with a franchise tax settlement and \$47 million associated with an indemnification liability for certain Visa litigation.

A decline in the effective tax rate to 20.4% for the second quarter compared with 28.2% for the second quarter of 2010 was primarily attributable to a reversal of certain deferred tax liabilities.

CREDIT QUALITY HIGHLIGHTS

Credit quality further improved in the second quarter of 2011. Nonperforming assets declined \$642 million, or 13%, to \$4.5 billion at June 30, 2011 compared with December 31, 2010. Accruing loans past due decreased 8% to \$4.1 billion from \$4.5 billion at December 31, 2010. Net charge-offs totaled \$947 million for the first half of 2011 compared with \$1.5 billion for the first half of 2010, a decline of 38%. Second quarter 2011 net charge-offs declined to \$414 million compared with \$840 million in the second quarter of 2010. The allowance for loan and lease losses was 3.08% of total loans and 120% of nonperforming loans as of June 30, 2011.

#### **BALANCE SHEET HIGHLIGHTS**

We continued our momentum in acquiring new clients and deepening customer relationships during the second quarter of 2011 with our innovative products and services, distribution network and cross sell expertise. Retail banking checking relationships grew organically by 74,000 during the second quarter of 2011 compared with 10,000 during second quarter of 2010. Corporate banking is on track to exceed its goal of adding 1,000 new primary clients in 2011.

Asset management sales referrals from PNC s retail, corporate and commercial bankers for the first half of 2011 were double those in first half 2010.

Total loans of \$150 billion at June 30, 2011 were about flat compared with December 31, 2010 as a result of growth in commercial loans largely from new client acquisition and increased utilization from existing clients partially offset by declines in commercial real estate and consumer loans. Loans and commitments originated and renewed totaled approximately \$38 billion in the second quarter of 2011, including \$1 billion of small business loans.

Total deposits were \$182 billion at June 30, 2011, down slightly from December 31, 2010. Higher cost retail certificates of deposit continued to decline with a net reduction of 4% in the second quarter, offset by growth in noninterest-bearing demand deposits. PNC s high quality balance sheet remained core funded with a loan to deposit ratio of 83% at June 30, 2011 and a strong liquidity position to support growth.

PNC had strong capital levels at June 30, 2011 with a Tier 1 common capital ratio of 10.5% at June 30, 2011, an increase from 9.8% at December 31, 2010.

PNC successfully completed the acquisition and conversion of 19 branches and \$324 million of deposits from BankAtlantic in the Tampa, Florida area, on June 6, 2011.

Our Consolidated Income Statement and Consolidated Balance Sheet Review sections of this Financial Review describe in greater detail the various items that impacted our results for the first six months of 2011 and 2010.

#### AVERAGE CONSOLIDATED BALANCE SHEET HIGHLIGHTS

Various seasonal and other factors impact our period-end balances whereas average balances are generally more indicative of underlying business trends apart from the impact of acquisitions, divestitures and consolidations of variable interest entities. The Consolidated Balance Sheet Review section of this Financial Review provides information on changes in selected Consolidated Balance Sheet categories at June 30, 2011 compared with December 31, 2010.

Total average assets were \$261.8 billion for the first six months of 2011 compared with \$265.7 billion for the first six months of 2010. Average interest-earning assets were \$222.4 billion for the first six months of 2011, compared with \$225.8 billion in the first six months of 2010. In both comparisons, the declines were primarily driven by a \$6.8 billion decrease in average total loans partially offset by a \$4.3 billion increase in average total investment securities. The overall decline in average loans reflected soft customer loan demand, loan repayments, dispositions and

net charge-offs. The increase in total investment securities reflected net investments of excess liquidity in high quality securities primarily agency residential mortgage-backed securities.

Average total loans decreased \$6.8 billion, to \$150.0 billion for the first six months of 2011 compared with the first six months of 2010. The decrease in average total loans primarily reflected declines in commercial real estate of \$4.5 billion and residential real estate of \$3.7 billion, partially offset by a \$2.2 billion increase in commercial loans. Commercial real estate loans declined due to loan sales, paydowns, and charge-offs. The decrease in residential real estate was impacted by portfolio management activities, paydowns and net charge-offs. Commercial loans increased due to a combination of new client acquisition and improved utilization. Loans represented 67% of average interest-earning assets for the first six months of 2011 and 69% of average interest-earning assets for the first six months of 2010.

Average securities available for sale increased \$4.0 billion, to \$53.1 billion, in the first six months of 2011 compared with the first six months of 2010. Average agency residential mortgage-backed securities increased \$6.4 billion and other debt securities increased \$1.6 billion in the comparison while US Treasury and government agency securities decreased \$3.0 billion and non-agency residential mortgage-backed securities declined \$1.9 billion. The impact of purchases of high quality agency residential mortgage-backed securities and other debt was partially offset by paydowns of other security types.

Average securities held to maturity increased \$.3 billion, to \$7.2 billion, in the first six months of 2011 compared with the first six months of 2010. The increases of \$1.0 billion in commercial mortgage-backed securities and \$.6 billion in residential mortgage-backed securities more than offset a \$1.3 billion decrease in asset-backed securities in the comparison.

Total investment securities comprised 27% of average interest-earning assets for the first six months of 2011 and 25% for the first six months of 2010.

Average noninterest-earning assets totaled \$39.4 billion in the first six months of 2011 compared with \$40.0 billion in the first six months of 2010.

Average total deposits were \$180.8 billion for the current year-to-date compared with \$182.7 billion for the prior year-to-date. Average deposits declined from the prior year period primarily as a result of decreases of \$9.6 billion in average retail certificates of deposit and \$.5 billion in average other time deposits, which were partially offset by increases of \$5.3 billion in average noninterest-bearing deposits, \$1.8 billion in average demand deposits and \$1.1 billion in average savings deposits. Total deposits at June 30, 2011 were \$181.9 billion compared with \$183.4 billion at December 31, 2010 and are further discussed within the Consolidated Balance Sheet Review section of this Report.

Average total deposits represented 69% of average total assets for the first six months of both 2011 and 2010.

Average transaction deposits were \$133.9 billion for the first six months of 2011 compared with \$126.6 billion for the first six months of 2010. The ongoing planned reduction of high-cost and primarily non-relationship certificates of deposit is part of our overall deposit strategy that is focused on growing demand and other transaction deposits as cornerstone products of customer relationships and a lower-cost, stable funding source. Furthermore, core checking accounts are critical to our strategy of expanding our payments business.

Average borrowed funds were \$36.7 billion for the current year-to-date compared with \$41.7 billion for the prior year-to-date. Maturities of Federal Home Loan Bank (FHLB) borrowings drove the decline compared with the first half of 2010. Total borrowed funds at June 30, 2011 were \$35.2 billion compared with \$39.5 billion at December 31, 2010 and are further discussed within the Consolidated Balance Sheet Review section of this Financial Review. The Liquidity Risk Management portion of the Risk Management section of this Financial Review includes additional information regarding our sources and uses of borrowed funds.

### **BUSINESS SEGMENT HIGHLIGHTS**

Total business segment earnings were \$1.4 billion for the first six months of 2011 and \$1.3 billion for the first six months of 2010. Highlights of results for the second quarters of 2011 and 2010 are included below. The Business Segments Review section of this Financial Review includes a Results of Business-Summary table and further analysis of our business segment results over the first six months of 2011 and 2010 including presentation differences from Note 18 Segment Reporting in our Notes To Consolidated Financial Statements of this Report.

We provide a reconciliation of total business segment earnings to PNC consolidated income from continuing operations before noncontrolling interests as reported on a GAAP basis in Note 18 Segment Reporting in our Notes To Consolidated Financial Statements of this Report.

### Retail Banking

Retail Banking earned \$26 million in the first six months of 2011 compared with earnings of \$104 million for the same period a year ago. Earnings declined from the prior year as lower revenues from the impact of Regulation E rules related to overdraft fees and a low interest rate environment were partially offset by a lower provision for credit losses. Retail Banking continued to maintain its focus on growing customers and deposits, improving customer and employee satisfaction, investing in the business for future growth, and disciplined expense management during this period of market and economic uncertainty.

Retail Banking earned \$44 million for the second quarter of 2011 compared with earnings of \$80 million for second quarter 2010. The decrease from the prior year second quarter

was a result of lower revenue from the impact of Regulation E rules related to overdraft fees, lower net interest income and higher noninterest expense somewhat offset by a lower provision for credit losses and higher consumer service fees.

#### Corporate & Institutional Banking

Corporate & Institutional Banking earned \$880 million in the first six months of 2011 compared with \$816 million in the first six months of 2010. The increase in earnings was due to a decrease in the provision for credit losses, somewhat offset by declines in net interest income and revenue from commercial mortgage banking activities. We continued to focus on adding new clients and increased our cross selling to serve our clients needs, particularly in the western markets, and remained committed to strong expense discipline.

Corporate & Institutional Banking earned \$448 million in both the second quarter of 2011 and the second quarter of 2010. While earnings were flat in the comparison, lower net interest income and higher noninterest expense were offset by a lower provision for credit losses and higher noninterest income.

#### Asset Management Group

Asset Management Group earned \$91 million in the first six months of 2011 compared with \$66 million in the first six months of 2010. Earnings for the first half of 2011 reflected a benefit from the provision for credit losses and growth in noninterest income as assets under administration increased to \$219 billion, a 10% increase over June 30, 2010. The business remained focused on its core strategies to drive growth, including: increasing channel penetration; investing in higher growth geographies; and investing in differentiated client facing technology.

Asset Management Group earned \$48 million in the second quarter of 2011 compared with \$27 million in the second quarter of 2010. Higher earnings for the 2011 quarter were driven by a benefit from the provision for credit losses and growth in noninterest income partially offset by an increase in noninterest expense from investments in the business in the comparison. Overall second quarter results benefited from strong sales and significant referrals from other PNC lines of business.

#### Residential Mortgage Banking

Residential Mortgage Banking earned \$126 million in the first six months of 2011 compared with \$169 million in the first six months of 2010. Earnings declined from the prior year period

primarily as a result of higher noninterest expense, lower net interest income, a benefit from the provision for credit losses in the first six months of 2010, and lower servicing fees partially offset by increased loan sales revenue.

Residential Mortgage Banking earned \$55 million in the second quarter of 2011 compared with \$91 million in the second quarter of 2010. The decline in earnings primarily resulted from higher noninterest expense and lower net interest income.

#### **BlackRock**

Our BlackRock business segment earned \$179 million in the first six months of 2011 and \$154 million in the first six months of 2010. Second quarter 2011 business segment earnings from BlackRock were \$93 million compared with \$77 million in the second quarter of 2010. Higher earnings at BlackRock for the second quarter of 2011 compared to the second quarter of 2010 were primarily due to the effect of growth in investment advisory fees related to growth in long-term assets under management.

#### Distressed Assets Portfolio

This business segment consists primarily of assets acquired with acquisitions and had earnings of \$109 million for the first six months of 2011 compared with a loss of \$6 million in the first six months of 2010. The increase was driven primarily by a lower provision for credit losses partially offset by a decline in net interest income.

Distressed Assets Portfolio segment had earnings of \$84 million for the second quarter of 2011 compared with a loss of \$79 million for the second quarter of 2010. The increase primarily resulted from a lower provision for loan losses.

### Other

Other reported earnings of \$333 million for the six months of 2011 compared with earnings of \$126 million for the first six months of 2010. The increase in earnings over the first six months of 2010 primarily reflected the impact of integration costs incurred in the 2010 period, the benefit of the lower effective tax rate in the 2011 period and lower net other-than-temporary impairments (OTTI) in the 2011 period.

Other reported earnings of \$140 million in the second quarter of 2011 and \$137 million in the second quarter of 2010.

## Consolidated Income Statement Review

Our Consolidated Income Statement is presented in Part I, Item 1 of this Report.

Net income for the first six months of 2011 was \$1.7 billion compared with \$1.5 billion for the first six months of 2010. Net income for the second quarter of 2011 was \$912 million compared with \$803 million for the second quarter of 2010. Strong earnings for the first half and second quarter of 2011 reflect improved credit quality, client sales and revenue momentum.

Total revenue for the first six months of 2011 was \$7.2 billion compared with \$7.7 billion for the first six months of 2010. Total revenue for the second quarter of 2011 was \$3.6 billion compared with \$3.9 billion for the second quarter of 2010. The decline in both comparisons reflected lower net interest income in the 2011 periods attributable to purchase accounting.

### NET INTEREST INCOME AND NET INTEREST MARGIN

	Three month	hs ended	Six month	s ended
	June	June 30 June 30		
Dollars in millions	2011	2010	2011	2010
Net interest income	\$ 2,150	\$ 2,435	\$ 4,326	\$4,814
Net interest margin	3.93%	4.35%	3.93%	4.29%

Changes in net interest income and margin result from the interaction of the volume and composition of interest-earning assets and related yields, interest-bearing liabilities and related rates paid, and noninterest-bearing sources of funding. See the Statistical Information (Unaudited) Average Consolidated Balance Sheet And Net Interest Analysis section of this Report for additional information.

The decreases in net interest income and net interest margin compared with both the second quarter of 2010 and the first six months of 2010 were primarily attributable to lower purchase accounting accretion. A decline in loan balances and the low interest rate environment, partially offset by lower funding costs, also contributed to the decrease in each period.

The net interest margin was 3.93% for the first six months of 2011 and 4.29% for the first six months of 2010. The following factors impacted the comparison:

A 49 basis point decrease in the yield on interest-earning assets. The yield on loans, the largest portion of our earning assets, decreased 44 basis points.

These factors were partially offset by an 11 basis point decline in the rate accrued on interest-bearing liabilities. The rate accrued on interest-bearing deposits, the largest component, decreased 21 basis points, the impact of which was partially offset by a

29 basis point increase in the rate accrued on total borrowed funds.

The net interest margin was 3.93% for the second quarter of 2011 and 4.35% for the second quarter of 2010. The following factors impacted the comparison:

A 49 basis point decrease in the yield on interest-earning assets. The yield on loans, the largest portion of our earning assets, decreased 47 basis points.

These factors were partially offset by a 3 basis point decline in the rate accrued on interest-bearing liabilities. The rate accrued on interest-bearing deposits, the largest component, decreased 16 basis points, the impact of which was partially offset by a 58 basis point increase in the rate accrued on total borrowed funds.

We expect that our purchase accounting accretion will decline by approximately \$700 million for full year 2011 compared with 2010. Excluding the impact of this factor, we expect our net interest income and net interest margin to be stable for full year 2011 compared with 2010. Approximately \$11.3 billion of higher cost retail consumer CDs are scheduled to mature in the second half of 2011 at a weighted-average rate of about 1.74%. We expect that these will be redeemed or re-priced at a lower rate, which will benefit our funding costs.

Noninterest Income

Summary

Noninterest income totaled \$2.9 billion for the first six months of both 2011 and 2010 and was \$1.5 billion for the second quarter of both 2011 and 2010. Noninterest income for the second quarter of 2011 reflected lower service charges on deposits from the impact of Regulation E rules pertaining to overdraft fees, partially offset by higher asset management fees.

### Additional Analysis

Asset management revenue increased \$49 million to \$551 million in the first six months of 2011 compared with the first six months of 2010. Asset management revenue was \$288 million in the second quarter of 2011 compared with \$243 million in the second quarter of 2010. These increases in the comparisons were driven by higher equity earnings from our BlackRock investment and by higher equity markets, successful client retention, growth in new clients and strong sales performance. Discretionary assets under management at June 30, 2011 totaled \$109 billion compared with \$99 billion at June 30, 2010.

For the first half of 2011, consumer services fees totaled \$644 million compared with \$611 million in the first half of 2010. Consumer services fees were \$333 million in the second quarter of 2011 compared with \$315 million in the second quarter of 2010. The increases reflected higher volume-related transaction fees, such as debit and credit cards and merchant services.

Corporate services revenue totaled \$445 million in the first six months of 2011 and \$529 million in the first six months of 2010. Corporate services revenue was \$228 million in the second quarter of 2011 compared with \$261 million in the second quarter of 2010. Commercial mortgage servicing revenue declined in both comparisons due to higher mortgage servicing rights impairment charges and lower ancillary fee income. Corporate services fees include the noninterest component of treasury management fees, which continued to be a strong contributor to revenue.

Residential mortgage revenue totaled \$358 million in the first half of 2011 and \$326 million in the first half of 2010. Second quarter 2011 residential mortgage revenue totaled \$163 million compared with \$179 million in the second quarter of 2010. Higher loans sales revenue drove the year-to-date comparison, while lower net hedging gains on mortgage servicing rights were reflected in the quarterly decline.

Service charges on deposits totaled \$254 million for the first six months of 2011 and \$409 million for the first six months of 2010. Service charges on deposits totaled \$131 million for the second quarter of 2011 and \$209 million for second quarter of 2010. The decline in both comparisons resulted primarily from the impact of Regulation E rules pertaining to overdraft fees.

Net gains on sales of securities totaled \$119 million for the first half of 2011 and \$237 million for the first half of 2010. Net gains on sales of securities were \$82 million for the second quarter of 2011 and \$147 million for second quarter of 2010.

The net credit component of OTTI of securities recognized in earnings was a loss of \$73 million in the six months of 2011, including \$39 million in the second quarter, compared with losses of \$210 million and \$94 million, respectively for the same periods in 2010.

Other noninterest income totaled \$609 million for the first six months of 2011 compared with \$457 million for the first six months of 2010. Other noninterest income totaled \$266 million for second quarter of 2011 compared with \$217 million for second quarter of 2010. Both increases over the comparable 2010 periods were driven by several individually insignificant items.

Other noninterest income typically fluctuates from period to period depending on the nature and magnitude of transactions completed. Further details regarding our trading activities are included in the Market Risk Management Trading Risk portion of the Risk Management section of this Financial Review, further details regarding equity and alternative investments are included in the Market Risk Management-Equity And Other Investment Risk section and further details regarding gains or losses related to our equity investment in BlackRock are included in the Business Segments Review section.

Looking to full year 2011, we see opportunities for growth in our fee-based revenues resulting from client growth and depth in our expanded franchise. At the same time, we will see the continued impact of ongoing regulatory reforms. Revenue is likely to decline compared with 2010 from the impact of the rules set forth in Regulation E related to overdraft fees and the Dodd-Frank limits related to interchange rates on debit card transactions. Regulation E, which became effective July 1, 2010, is expected to have an incremental negative impact to 2011 revenues of approximately \$200 million based on expected 2011 transaction volumes. The Dodd-Frank limits related to interchange rates on debit cards will be effective October 1, 2011 and are expected to have a negative incremental impact of approximately \$75 million in 2011 and an additional incremental negative impact of these two regulatory changes, we expect noninterest income for full year 2011 to increase in the low-to-mid single digits (in terms of percentages) compared with 2010.

### **PRODUCT REVENUE**

In addition to credit and deposit products for commercial customers, Corporate & Institutional Banking offers other services, including treasury management, capital markets-related products and services, and commercial real estate loan servicing.

Treasury management revenue, which includes fees as well as net interest income from customer deposit balances, totaled \$593 million for the first six months of 2010. For the second quarter of 2011, treasury management revenue was \$292 million compared with \$299 million for the second quarter of 2010. Declining deposit spreads offset increases in core processing products, such as lockbox and information reporting, and in growth products such as commercial card and healthcare related services.

Revenue from capital markets-related products and services totaled \$304 million in the first half of 2011 compared with \$285 million in the first half of 2010. Second quarter 2011 revenue was \$165 million compared with \$124 million for the second quarter of 2010. Both comparisons were driven by improved valuations on customer derivatives and sales volumes.

Commercial mortgage banking activities include revenue derived from commercial mortgage servicing (including net interest income and noninterest income from loan servicing and ancillary services, net of commercial mortgage servicing rights amortization, and commercial

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mortgage servicing rights valuations), and revenue derived from commercial mortgage loans intended for sale and related hedges (including loan origination fees, net interest income, valuation adjustments and gains or losses on sales).

Commercial mortgage banking activities resulted in revenue of \$53 million in the first six months of 2011 compared with \$162 million in the first six months of 2010. For the second quarter of 2011, revenue from commercial mortgage banking activities totaled \$12 million compared with \$47 million for the second quarter of 2010. Higher amortization and impairment charges in 2011 were due primarily to decreased interest rates and related prepayments by borrowers. Impairments totaled \$75 million in the first half of 2011, including \$40 million for the second quarter. The comparable amounts for 2010 were \$18 million and \$14 million, respectively. The six months of 2010 included a higher level of ancillary commercial mortgage servicing fees and revenue from a duplicative agency servicing operation that was sold in the second quarter of last year which contributed to the year-over-year decrease. Improved valuations on commercial mortgage loans held for sale benefited both comparisons.

### **PROVISION FOR CREDIT LOSSES**

The provision for credit losses totaled \$.7 billion for the first six months of 2011 compared with \$1.6 billion for the first six months of 2010. The provision for credit losses totaled \$280 million for the second quarter of 2011 compared with \$823 million for the second quarter of 2010. The decline in both comparisons was driven by overall credit quality improvement and continuation of actions to reduce exposure levels.

The Credit Risk Management portion of the Risk Management section of this Financial Review includes additional information regarding factors impacting the provision for credit losses.

We anticipate an overall improvement in credit migration for full year 2011 and a continued reduction in our nonperforming loans assuming modest GDP growth. As a result, we expect that our full year 2011 provision for credit losses will be at least \$1 billion less than our full year 2010 provision for credit losses assuming budgeted loan growth projections.

#### Noninterest Expense

Noninterest expense was \$4.2 billion for the first six months of 2011 and \$4.1 billion for the first six months of 2010. Noninterest expense totaled \$2.2 billion for the second quarter of 2011 compared with \$2.0 billion for the second quarter of 2010. The increase in noninterest expense compared with the second quarter of 2010 was primarily due to the impact of second quarter of 2010 benefits from the reversal of certain accrued liabilities, with \$73 million associated with a franchise tax settlement and \$47 million associated with an indemnification liability for certain Visa litigation, and various small increases in expenses incurred in the second quarter of 2011 partially offset by the impact of integration costs during the second quarter of 2010. Integration costs included in noninterest expense totaled \$213 million for the first half of 2010, including \$100 million in the second quarter of that year. Noninterest expense for the first half of 2011 included higher personnel and occupancy expense and, in the second quarter, a charge of approximately \$40 million related to accruals for legal contingencies primarily associated with pending lawsuits offset in part by anticipated insurance recoveries.

Apart from the possible impact of legal and regulatory contingencies we expect that total noninterest expense for full year 2011 will be flat compared with full year 2010. This expectation reflects the shift in the deposit insurance base calculations from deposits to average assets less Tier 1 capital which was effective April 1, 2011 under Dodd-Frank. The difference in premium is not material.

### EFFECTIVE TAX RATE

The effective tax rate was 23.7% in the first half of 2011 compared with 28.0% in the first half of 2010. For the second quarter of 2011, our effective tax rate was 20.4% compared with 28.2% for the second quarter of 2010. The decline in the effective tax rate in both comparisons was primarily driven by a \$54 million benefit related to the reversal of deferred tax liabilities associated with adjustments to the tax basis of an asset during the second quarter of 2011. We anticipate that the effective tax rate will be approximately 27% for the second half of 2011.

## Consolidated Balance Sheet Review

Summarized Balance Sheet Data

In millions	June 30 2011	Dec. 31 2010
Assets	2011	2010
Loans	\$ 150,319	\$ 150,595
Investment securities	59,414	64,262
Cash and short-term investments	12,805	10,437
Loans held for sale	2,679	3,492
Goodwill and other intangible assets	10,594	10,753
Equity investments	9,776	9,220
Other, net	17,530	15,525
Total assets	\$ 263,117	\$ 264,284
Liabilities	· · · · · · · · · · · · · · · · · · ·	
Deposits	\$ 181,891	\$ 183,390
Borrowed funds	35,176	39,488
Other	11,177	8,568
Total liabilities	228,244	231,446
Total shareholders equity	32,235	30,242
Noncontrolling interests	2,638	2,596
Total equity	34,873	32,838
Total liabilities and equity	\$ 263,117	\$ 264,284

The summarized balance sheet data above is based upon our Consolidated Balance Sheet in this Report.

The decline in total assets at June 30, 2011 compared with December 31, 2010 was primarily due to lower investment securities, partially offset by an increase in interest-earning deposits with banks.

An analysis of changes in selected balance sheet categories follows.

#### Loans

A summary of the major categories of loans outstanding follows. Outstanding loan balances reflect unearned income, unamortized discount and premium, and purchase discounts and premiums totaling \$2.5 billion at June 30, 2011 and \$2.7 billion at December 31, 2010. The balances do not include future accretable net interest (i.e., the difference between the undiscounted expected cash flows and the carrying value of the loan) on the purchased impaired loans.

Loans decreased \$.3 billion as of June 30, 2011 compared with December 31, 2010. Growth in commercial loans of \$3.4 billion was offset by declines of \$1.6 billion in commercial real estate loans, \$1 billion of residential real estate loans and \$.8 billion of home equity loans compared with year end. Commercial loans increased due to a combination of new client acquisition and improved utilization. Commercial real estate loans declined due to loan sales, paydowns, and charge-offs. The decrease in residential real estate was impacted by paydowns, loans sales, and charge-offs. Home equity loans

declined in the second quarter as paydowns, charge-offs, and portfolio management activities exceeded new loan production and draws on existing lines.

Loans represented 57% of total assets at June 30, 2011 and December 31, 2010. Commercial lending represented 54% of the loan portfolio at June 30, 2011 and 53% at December 31, 2010. Consumer lending represented 46% at June 30, 2011 and 47% at December 31, 2010.

Commercial real estate loans represented 6% of total assets at June 30, 2011 and 7% of total assets at December 31, 2010.

## Details Of Loans

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In millions	Jun. 30 2011	Dec. 31 2010
Commercial		
Retail/wholesale trade	\$ 10,952	\$ 9,901
Manufacturing	10,426	9,334
Service providers	8,984	8,866
Real estate related (a)	7,515	7,500
Financial services	5,206	4,573
Health care	4,115	3,481
Other industries	11,422	11,522
Total commercial	58,620	55,177
Commercial real estate		
Real estate projects	11,086	12,211
Commercial mortgage	5,233	5,723
Total commercial real estate	16,319	17,934
Equipment lease financing	6,210	6,393
TOTAL COMMERCIAL LENDING (b)	81,149	79,504
Consumer		
Home equity		
Lines of credit	22,838	23,473
Installment	10,541	10,753
Residential real estate		
Residential mortgage	14,302	15,292
Residential construction	680	707
Credit card	3,754	3,920
Other consumer		
Education	8,816	9,196
Automobile	3,705	2,983
Other	4,534	4,767
TOTAL CONSUMER LENDING	69,170	71,091
Total loans	\$ 150,319	\$ 150,595
(a) Includes loans to customers in the real estate and construction industries		,

(a) Includes loans to customers in the real estate and construction industries.

(b) Construction loans with interest reserves, and A/B Note restructurings are not significant to PNC.

Total loans above include purchased impaired loans of \$7.3 billion, or 5% of total loans, at June 30, 2011, and \$7.8 billion, or 5% of total loans, at December 31, 2010.

We are committed to providing credit and liquidity to qualified borrowers. Total loan originations and new commitments and renewals totaled \$65 billion for the first six months of 2011.

Our loan portfolio continued to be diversified among numerous industries and types of businesses in our principal geographic markets.

Commercial lending is the largest category and is the most sensitive to changes in assumptions and judgments underlying the determination of the allowance for loan and lease losses (ALLL). This estimate also considers other relevant factors such as:

Actual versus estimated losses, Regional and national economic conditions, Business segment and portfolio concentrations, Industry conditions, The impact of government regulations, and Risk of potential estimation or judgmental errors, including the accuracy of risk ratings.

### Higher Risk Loans

Our loan portfolio includes certain loans deemed to be higher risk and therefore more likely to result in credit losses. We established specific and pooled reserves on the total

commercial lending category of \$2.4 billion at June 30, 2011. This commercial lending reserve included what we believe to be appropriate loss coverage on the higher risk commercial loans in the total commercial portfolio. The commercial lending reserve represented 52% of the total ALLL of \$4.6 billion at that date. The remaining 48% of ALLL pertained to the total consumer lending category. This category of loans is more homogenous in nature and has certain characteristics that can be assessed at a total portfolio level in terms of loans representing higher risk. We do not consider government insured/government guaranteed loans to be higher risk as we do not believe these loans will result in a significant loss because of their structure. Additional information regarding our higher risk loans is included in Note 5 Asset Quality and Allowances for Loan and Lease Losses and Unfunded Loan Commitments and Letters of Credit in our Notes To Consolidated Financial Statements included in this Report.

Information related to purchased impaired loans, purchase accounting accretion and accretable net interest recognized during the first six months of 2011 and 2010 follows.

## Valuation of Purchased Impaired Loans

	June	June 30, 2011 Net		er 31, 2010 Net
Dollars in billions	Balance	Investment	Balance	Investment
Commercial and commercial real estate loans:				
Unpaid principal balance	\$ 1.4		\$ 1.8	
Purchased impaired mark	(.3)		(.4)	
Recorded investment	1.1		1.4	
Allowance for loan losses	(.3)		(.3)	
Net investment	.8	57%	1.1	61%
Consumer and residential mortgage loans:				
Unpaid principal balance	7.1		7.9	
Purchased impaired mark	<b>(.9</b> )		(1.5)	
Recorded investment	6.2		6.4	
Allowance for loan losses	(.7)		(.6)	
Net investment	5.5	77%	5.8	73%
Total purchased impaired loans:				
Unpaid principal balance	8.5		9.7	
Purchased impaired mark	(1.2)		(1.9)	
Recorded investment	7.3		7.8	
Allowance for loan losses	(1.0)		(.9)	
Net investment	\$ 6.3	74%	\$ 6.9	71%

The unpaid principal balance of purchased impaired loans declined from \$9.7 billion at December 31, 2010 to \$8.5 billion at June 30, 2011 due to payments, disposals, and charge-offs of amounts determined to be uncollectible. The remaining purchased impaired mark at June 30, 2011 was \$1.2 billion which was a decline from \$1.9 billion at December 31, 2010. The associated allowance for loan losses increased slightly by \$.1 billion to \$1.0 billion at June 30, 2011. The net investment of \$6.9 billion at December 31, 2010 declined 9% to \$6.3 billion at June 30, 2011. At June 30, 2011, our largest

individual purchased impaired loan had a recorded investment of \$25 million.

We currently expect to collect total cash flows of \$8.6 billion on purchased impaired loans, representing the \$6.3 billion net investment at June 30, 2011 and the accretable net interest of \$2.3 billion shown in the Accretable Net Interest-Purchased Impaired Loans table that follows. These represent the net future cash flows on purchased impaired loans, as contractual interest will be reversed.

### **Purchase Accounting Accretion**

	Three mon June		Six months ended June 30	
In millions	2011	2010	2011	2010
Non-impaired loans	<b>\$</b> 72	\$ 111	\$ 140	\$ 223
Impaired loans	186	258	346	523
Reversal of contractual interest on impaired loans	(88)	(136)	(194)	(270)
Net impaired loans	98	122	152	253
Securities	14	13	23	24
Deposits	91	144	191	311
Borrowings	(25)	(14)	(56)	(70)
Total	\$ 250	\$ 376	\$ 450	\$ 741

In addition to the amounts in the table above, cash received in excess of recorded investment from sales or payoffs of impaired commercial loans (cash recoveries) totaled \$40 million for the second quarter of 2011 and \$164 million for the second quarter of 2010.

#### **Remaining Purchase Accounting Accretion**

In billions	June 30 2011	Dec. 31 2010
Non-impaired loans	\$ 1.1	\$ 1.2
Impaired loans	2.3	2.2
Total loans (gross)	3.4	3.4
Securities	.2	.1
Deposits	.3	.5
Borrowings	(1.0)	(1.1)
Total	\$ 2.9	\$ 2.9
A constable Not Interest Durchased Impaired Leans		

Accretable Net Interest Purchased Impaired Loans

In billions	2011	2010
January 1	\$ 2.2	\$ 3.5
Accretion (including cash recoveries)	(.5)	(.8)
Net reclassifications to accretable from non-accretable	.6	(.3)
Disposals		(.1)
June 30	\$ 2.3	\$ 2.3

Net unfunded credit commitments are comprised of the following:

#### Net Unfunded Credit Commitments

In millions	June 30, 2011	Dec	cember 31, 2010
Commercial / commercial real estate (a)	\$ 62,834	\$	59,256
Home equity lines of credit	18,994		19,172
Consumer credit card and other unsecured lines	15,206		14,725
Other	2,757		2,652
Total	\$ 99,791	\$	95,805

(a) Less than 3% of these amounts at each date relate to commercial real estate.

Commitments to extend credit represent arrangements to lend funds or provide liquidity subject to specified contractual conditions. Commercial commitments reported above exclude syndications, assignments and participations, primarily to financial institutions, totaling \$18.5 billion at June 30, 2011 and \$16.7 billion at December 31, 2010.

Unfunded liquidity facility commitments and standby bond purchase agreements totaled \$458 million at June 30, 2011 and December 31, 2010 and are included in the preceding table primarily within the Commercial / commercial real estate category.

In addition to credit commitments, our net outstanding standby letters of credit totaled \$10.7 billion at June 30, 2011 and \$10.1 billion at December 31, 2010. Standby letters of credit commit us to make payments on behalf of our customers if specified future events occur.

### **INVESTMENT SECURITIES**

## **Details of Investment Securities**

In millions	А	mortized Cost	Fair Value		
June 30, 2011		COSt		value	
Securities Available for Sale					
Debt securities					
US Treasury and government agencies	\$	3,954	\$	4,130	
Residential mortgage-backed	ψ	3,734	φ	7,150	
Agency		25,126		25,500	
Agency Non-agency		7,232		6,454	
Commercial mortgage-backed		1,232		0,737	
Agency		1,276		1,303	
Agency Non-agency		2,494		2,545	
Asset-backed		3,839		3,685	
Asset-backed State and municipal		2,281		2,302	
Other debt		3,343		3,442	
Corporate stocks and other		3,343		306	
Total securities available for sale	\$	49,851	¢	49,667	
Securities Held to Maturity	\$	49,031	Φ	49,007	
Debt securities					
Residential mortgage-backed (agency)	\$	2,775	\$	2,768	
Commercial mortgage-backed	Φ	2,115	Φ	2,700	
		508		506	
Agency					
Non-agency Asset-backed		4,027		4,172	
		2,063 8		2,092 9	
State and municipal		8 366			
Other debt	¢		¢	363	
Total securities held to maturity	\$	9,747	\$	9,910	
December 31, 2010					
Securities Available for Sale					
Debt securities	¢		¢	5 710	
US Treasury and government agencies	\$	5,575	\$	5,710	
Residential mortgage-backed		21.607		21 720	
Agency		31,697		31,720	
Non-agency		8,193		7,233	
Commercial mortgage-backed		1 5 4 2		1 505	
Agency		1,763		1,797	
Non-agency		1,794		1,856	
Asset-backed		2,780		2,582	
State and municipal		1,999		1,957	
Other debt		3,992		4,077	
Corporate stocks and other		378		378	
Fotal securities available for sale	\$	58,171	\$	57,310	
Securities Held to Maturity					
Debt securities					
Commercial mortgage-backed (non-agency)	\$	4,316	\$	4,490	
Asset-backed		2,626		2,676	
Other debt		10		11	
Total securities held to maturity	\$	6,952	\$	7,177	

The carrying amount of investment securities totaled \$59.4 billion at June 30, 2011, a decrease of \$4.9 billion, or 8%, from \$64.3 billion at December 31, 2010. The decline resulted from principal payments and net sales of primarily agency mortgage-backed securities and government agency securities.

Investment securities represented 23% of total assets at June 30, 2011 and 24% of total assets at December 31, 2010.

We evaluate our portfolio of investment securities in light of changing market conditions and other factors and, where appropriate, take steps intended to improve our overall positioning. We consider the portfolio to be well-diversified and of high quality. US Treasury and government agencies, agency residential mortgage-backed securities and agency commercial mortgage-backed securities collectively represented 58% of the investment securities portfolio at June 30, 2011.

During the second quarter of 2011, we transferred securities with a fair value of \$3.4 billion from available for sale to held to maturity. The securities transferred included \$2.8 billion of agency residential-mortgage backed securities, \$285 million of agency commercial mortgage-backed securities, and \$365 million of agency guaranteed other debt securities. We changed our intent and committed to hold these high-quality securities to maturity. The reclassification was made at fair value at the date of transfer, resulting in no impact on net income. Net pretax unrealized gains in accumulated other comprehensive income totaled \$40 million at the transfer date and will be accreted over the remaining life of the related securities as an adjustment of yield in a manner consistent with the amortization of a premium.

At June 30, 2011, the securities available for sale portfolio included a net unrealized loss of \$184 million, which represented the difference between fair value and amortized cost. The comparable amount at December 31, 2010 was a net unrealized loss of \$861 million. The fair value of investment securities is impacted by interest rates, credit spreads, market volatility and liquidity conditions. The fair value of investment securities generally decreases when interest rates increase and vice versa. In addition, the fair value generally decreases when credit spreads widen and vice versa.

The improvement in the net unrealized pretax loss compared with December 31, 2010 was primarily due to lower market interest rates and improved liquidity in non-agency residential mortgage-backed securities markets. Net unrealized gains and losses in the securities available for sale portfolio are included in shareholders equity as accumulated other comprehensive income or loss from continuing operations, net of tax.

Unrealized gains and losses on available for sale securities do not impact liquidity or risk-based capital. However, reductions in the credit ratings of these securities could have an impact on the determination of risk-weighted assets which could reduce our regulatory capital ratios. In addition, the amount representing the credit-related portion of OTTI on available for sale securities would reduce our earnings and regulatory capital ratios.

The expected weighted-average life of investment securities (excluding corporate stocks and other) was 4.4 years at June 30, 2011 and 4.7 years at December 31, 2010.

We estimate that, at June 30, 2011, the effective duration of investment securities was 3.2 years for an immediate 50 basis

points parallel increase in interest rates and 3.0 years for an immediate 50 basis points parallel decrease in interest rates. Comparable amounts at December 31, 2010 were 3.1 years and 2.9 years, respectively.

The following table provides detail regarding the vintage, current credit rating, and FICO score of the underlying collateral at origination, where available, for residential mortgage-backed, commercial mortgage-backed and other asset-backed securities held in the available for sale and held to maturity portfolios:

	June 30, 2011						
		ency		-agency			
	Residential Commercial		Residential	Commercial			
	Mortgage-Backed	Mortgage-Backed	Mortgage-Backed	Mortgage-Backed	Asset-Backed		
Dollars in millions	Securities	Securities	Securities	Securities	Securities		
Fair Value   Available for Sale	\$ 25,500	\$ 1,303	\$ 6,454	\$ 2,545	\$ 3,685		
Fair Value Held to Maturity	2,768	506	Ф <i>С АЕА</i>	4,172	2,092		
Total Fair Value	\$ 28,268	\$ 1,809	\$ 6,454	\$ 6,717	\$ 5,777		
% of Fair Value:							
By Vintage 2011	16%	8%		4%			
2011	32%	8% 26%		4% 2%	6%		
2010	14%	20%		2%	12%		
2009	5%	3%		2 /0	6%		
2007	7%	3%	18%	9%	<u> </u>		
2006	4%	5%	24%	29%	10%		
2005 and earlier	12%	15%	58%	53%	11%		
Not Available	10%	16%	2011	1%	48%		
Total	100%	100%	100%	100%	100%		
By Credit Rating							
Agency	100%	100%					
AAA			3%	82%	78%		
AA			1%	6%	5%		
A			3%	7%	1%		
BBB			9%	4%			
BB			9%				
В			14%		3%		
Lower than B			60%		10%		
No rating			1%	1%	3%		
Total	100%	100%	100%	100%	100%		
By FICO Score							
>720			55%		3%		
<720 and >660			36%		7%		
<660			1%		2%		
No FICO score			8%		88%		
Total			100%		100%		

We conduct a comprehensive security-level impairment assessment quarterly on all securities in an unrealized loss position to determine whether the loss represents OTTI. Our assessment considers the security structure, recent security collateral performance metrics, external credit ratings, failure of the issuer to make scheduled interest or principal payments, our judgment and expectations of future performance, and relevant independent industry research, analysis and forecasts.

We also consider the severity of the impairment and the length of time that the security has been impaired in our assessment. Results of the periodic assessment are reviewed by a cross-functional senior management team representing Asset &

Liability Management, Finance, and Market Risk Management. The senior management team considers the results of the assessments, as well as other factors, in determining whether the impairment is other-than-temporary.

We recognize the credit portion of OTTI charges in current earnings for those debt securities where we do not intend to sell and believe we will not be required to sell the securities prior to expected recovery. The noncredit portion of OTTI is included in accumulated other comprehensive loss.

We recognized OTTI for the second quarter and first six months of 2011 and 2010 as follows:

#### **Other-Than-Temporary Impairments**

		onths ended ne 30	Six months ended June 30		
In millions	2011	2010	2011	2010	
Credit portion of OTTI losses (a)					
Non-agency residential mortgage-backed	\$ (35)	\$ (81)	\$ (63)	\$ (154)	
Non-agency commercial mortgage-backed		(3)		(3)	
Asset-backed	(4)	(10)	(9)	(53)	
Other debt			(1)		
Total credit portion of OTTI losses	(39)	(94)	(73)	(210)	
Noncredit portion of OTTI losses (b)	(34)	(24)	(30)	(148)	
Total OTTI losses	\$ (73)	\$ (118)	\$ (103)	\$ (358)	

(a) Reduction of noninterest income in our Consolidated Income Statement.

(b) Included in Accumulated other comprehensive loss, net of tax, on our Consolidated Balance Sheet.

The following table summarizes net unrealized gains and losses (including the credit and noncredit portions of OTTI) recorded on non-agency residential and commercial mortgage-backed and other asset-backed securities, which represent our most significant categories of securities not backed by the US government or its agencies. A summary of all OTTI credit losses recognized for the first six months of 2011 by investment type is included in Note 7 Investment Securities in the Notes To Consolidated Financial Statements in this Report.

#### June 30, 2011

	June 30, 2011					Asset-Backed			
	Residential Mortgage-		Commercial Mortgage-						
In millions	Backed Securities		Ba	Backed Securities			Securities		
Available for Sale Securities (Non-Agency)									
	Fair		nrealized	Fair		nrealized	Fair		Inrealized
	Value	Gan	n (Loss)	Value	Gain	(Loss)	Value	Gan	n (Loss)
Credit Rating Analysis AAA	\$ 189	¢	(10)	¢ 1 515	¢	25	¢ 2 7(1	¢	0
	\$ 189 826	\$	(16) (34)	\$ 1,515 928	\$	35 16	\$ 2,761 125	\$	8 (8)
Other Investment Grade (AA, A, BBB) Total Investment Grade	1,015		( )			51			(0)
BB	594		(50) (6)	2,443 27		51	2,886		
B	929		(116)	41			191		(29)
Lower than B	3.877		(606)				579		(107)
Total Sub-Investment Grade	5,400		(728)	27			770		(136)
Total No Rating	39		(120)	75			26		(130)
Total	\$ 6,454	\$	(778)	\$ 2,545	\$	51	\$ 3,682	\$	(154)
OTTI Analysis	<i>\(\)</i>	Ŷ	(110)	<i> </i>	Ŷ	•-	<i>\ c</i> ,	Ŧ	(101)
Investment Grade:									
OTTI has been recognized	\$ 103	\$	(14)						
No OTTI recognized to date	912		(36)	\$ 2,443	\$	51	\$ 2,886		
Total Investment Grade	1,015		(50)	2,443		51	2,886		
Sub-Investment Grade:									
OTTI has been recognized	3,403		(659)				621		(146)
No OTTI recognized to date	1,997		(69)	27			149		10
Total Sub-Investment Grade	5,400		(728)	27			770		(136)
No Rating:									
OTTI has been recognized							26		(18)
No OTTI recognized to date	39			75					
Total No Rating	39			75			26		(18)
Total	\$ 6,454	\$	(778)	\$ 2,545	\$	51	\$ 3,682	\$	(154)

Securities Held to Maturity (Non-Agency)				
Credit Rating Analysis				
AAA	\$ 3,967	\$ 142	\$ 1,714	\$ 22
Other Investment Grade (AA, A, BBB)	205	3	234	1
Total Investment Grade	4,172	145	1,948	23
BB			6	
В			1	
Lower than B				
Total Sub-Investment Grade			7	
Total No Rating			128	6
Total	\$ 4,172	\$ 145	\$ 2,083	\$ 29

#### Residential Mortgage-Backed Securities

At June 30, 2011, our residential mortgage-backed securities portfolio was comprised of \$28.3 billion fair value of US government agency-backed securities and \$6.5 billion fair value of non-agency (private issuer) securities. The agency securities are generally collateralized by 1-4 family, conforming, fixed-rate residential mortgages. The non-agency securities are also generally collateralized by 1-4 family residential mortgage loans underlying the non-agency securities are generally non-conforming (i.e., original balances in excess of the amount qualifying for agency securities) and predominately have interest rates that are fixed for a period of time, after which the rate adjusts to a floating rate based upon a contractual spread that is indexed to a market rate (i.e., a hybrid ARM ), or interest rates that are fixed for the term of the loan.

Substantially all of the non-agency securities are senior tranches in the securitization structure and at origination had credit protection in the form of credit enhancement, over-collateralization and/or excess spread accounts.

During the first half of 2011, we recorded OTTI credit losses of \$63 million on non-agency residential mortgage-backed securities, including \$35 million in the second quarter. Almost all of the losses were associated with securities rated below investment grade. As of June 30, 2011, the noncredit portion of OTTI losses recorded in accumulated other comprehensive loss for non-agency residential mortgage-backed securities totaled \$673 million and the related securities had a fair value of \$3.5 billion.

The fair value of sub-investment grade investment securities for which we have not recorded an OTTI credit loss as of June 30, 2011 totaled \$2.0 billion, with unrealized net losses of \$69 million. The results of our security-level assessments indicate that we will recover the entire cost basis of these securities. Note 7 Investment Securities in the Notes To Consolidated Financial Statements in this Report provides further detail regarding our process for assessing OTTI for these securities.

#### Commercial Mortgage-Backed Securities

The fair value of the non-agency commercial mortgage-backed securities portfolio was \$6.7 billion at June 30, 2011 and consisted of fixed-rate, private-issuer securities collateralized by non-residential properties, primarily retail properties, office buildings, and multi-family housing. The agency commercial mortgage-backed securities portfolio was \$1.8 billion fair value at June 30, 2011 consisting of multi-family housing. Substantially all of the securities are the most senior tranches in the subordination structure.

There were no OTTI credit losses on commercial mortgage- backed securities during the first six months of 2011.

#### Asset-Backed Securities

The fair value of the asset-backed securities portfolio was \$5.8 billion at June 30, 2011 and consisted of fixed-rate and floating-rate, private-issuer securities collateralized primarily by various consumer credit products, including residential mortgage loans, credit cards, automobile loans, and student loans. Substantially all of the securities are senior tranches in the securitization structure and have credit protection in the form of credit enhancement, over-collateralization and/or excess spread accounts.

We recorded OTTI credit losses of \$9 million on asset-backed securities during the first six months of 2011, including \$4 million during the second quarter. All of the securities are collateralized by first and second lien residential mortgage loans and are rated below investment grade. As of June 30, 2011, the noncredit portion of OTTI losses recorded in accumulated other comprehensive loss for asset-backed securities totaled \$164 million and the related securities had a fair value of \$647 million.

For the sub-investment grade investment securities (available for sale and held to maturity) for which we have not recorded an OTTI loss through June 30, 2011, the remaining fair value was \$156 million, with unrealized net gains of \$10 million. The results of our security-level assessments indicate that we will recover the cost basis of these securities. Note 7 Investment Securities in the Notes To Consolidated Financial Statements in this Report provides further detail regarding our process for assessing OTTI for these securities.

If current housing and economic conditions were to worsen, if market volatility and illiquidity were to worsen, or if market interest rates were to increase appreciably, the valuation of our investment securities portfolio could continue to be adversely affected and we could incur additional OTTI credit losses that would impact our Consolidated Income Statement.

LOANS HELD FOR SALE

	June 30	December 31
In millions	2011	2010
Commercial mortgages at fair value	\$ 856	\$ 877
Commercial mortgages at lower of cost or market	370	330
Total commercial mortgages	1,226	1,207
Residential mortgages at fair value	1,351	1,878
Residential mortgages at lower of cost or market		12
Total residential mortgages	1,351	1,890
Other	102	395
Total	\$ 2,679	3,492

We stopped originating certain commercial mortgage loans designated as held for sale in 2008 and continue pursuing opportunities to reduce these positions at appropriate prices. We sold \$25 million of commercial mortgage loans held for sale carried at fair value in the first six months of 2011 and sold \$44 million in the first six months of 2010.

We recognized net gains of \$20 million in the first six months of 2011, including \$7 million in the second quarter, on the valuation and sale of commercial mortgage loans held for sale, net of hedges. Net losses of \$13 million on the valuation and sale of commercial mortgage loans held for sale, net of hedges, were recognized in the first six months of 2010, including \$22 million in the second quarter.

Residential mortgage loan origination volume was \$5.8 billion in the first six months of 2011. Substantially all such loans were originated under agency or Federal Housing Administration (FHA) standards. We sold \$6.5 billion of loans and recognized related gains of \$136 million during the first six months of 2011, of which \$52 million occurred in the second quarter. The comparable amounts for the first six months of 2010 were \$4.2 billion and \$88 million, respectively, including \$49 million in the second quarter.

Interest income on loans held for sale was \$107 million in the first six months of 2011, including \$38 million in the second quarter. Comparable amounts for 2010 were \$153 million and \$73 million, respectively. These amounts are included in Other interest income on our Consolidated Income Statement.

#### GOODWILL AND OTHER INTANGIBLE ASSETS

Goodwill and other intangible assets totaled \$10.6 billion at June 30, 2011 and \$10.8 billion at December 31, 2010. See Note 9 Goodwill and Other Intangible Assets included in the Notes To Consolidated Financial Statements in this Report.

#### FUNDING AND CAPITAL SOURCES

#### **Details Of Funding Sources**

	June 30	December 31
In millions	2011	2010
Deposits		
Money market	\$ 85,170	\$ 84,581
Demand	51,930	50,069
Retail certificates of deposit	34,351	37,337
Savings	8,257	7,340
Other time	390	549
Time deposits in foreign offices	1,793	3,514
Total deposits	181,891	183,390
Borrowed funds		
Federal funds purchased and repurchase agreements	3,812	4,144
Federal Home Loan Bank borrowings	5,022	6,043
Bank notes and senior debt	10,526	12,904
Subordinated debt	9,358	9,842
Other	6,458	6,555
Total borrowed funds	35,176	39,488
Total	\$ 217,067	\$ 222,878
	. )	. ,

Total funding sources decreased \$5.8 billion at June 30, 2011 compared with December 31, 2010.

Total deposits decreased \$1.5 billion, or 1% at June 30, 2011 compared with December 31, 2010 primarily due to redemption of retail certificates of deposit. Interest-bearing deposits represented 71% of total deposits at June 30, 2011 compared to 73% at December 31, 2010. Total borrowed funds decreased \$4.3 billion since December 31, 2010. The decline from December 31, 2010 was primarily due to maturities of FHLB borrowings, bank notes and senior debt, and subordinated debt.

#### Capital

See 2011 Capital Actions in the Executive Summary section of this Financial Review for additional information regarding our July 2011 issuance of depository shares representing preferred stock, our April 2011 increase to PNC s quarterly common stock dividend, and our plans regarding purchase of shares under PNC s existing common stock repurchase program.

We manage our capital position by making adjustments to our balance sheet size and composition, issuing debt, equity or hybrid instruments, executing treasury stock transactions, managing dividend policies and retaining earnings.

Total shareholders equity increased \$2 billion, to \$32.2 billion, at June 30, 2011 compared with December 31, 2010 as retained earnings increased \$1.5 billion. Common shares outstanding were 526 million at both June 30, 2011 and December 31, 2010.

Our current common stock repurchase program permits us to purchase up to 25 million shares of PNC common stock on the open market or in privately negotiated transactions. This program will remain in effect until fully utilized or until modified, superseded or terminated. The extent and timing of share repurchases under this program will depend on a number of factors including, among others, market and general economic conditions, economic and regulatory capital considerations, alternative uses of capital, regulatory and contractual limitations, and the potential impact on our credit ratings. We did not purchase any shares in the first six months of 2011 under this program.

#### **Risk-Based** Capital

Dollars in millions	June 30 2011	December 31 2010
Capital components	2011	2010
Shareholders equity		
Common	\$ 31,588	\$ 29,596
Preferred	647	¢ 29,590 646
Trust preferred capital securities	2,909	2,907
Noncontrolling interests	1,350	1,351
Goodwill and other intangible assets	(9,005)	(9,053)
Eligible deferred income taxes on goodwill and other intangible assets	445	461
Pension, other postretirement benefit plan adjustments	373	380
Net unrealized securities losses, after-tax	101	550
Net unrealized gains on cash flow hedge derivatives, after-tax	(544)	(522)
Other	(213)	(224)
Tier 1 risk-based capital	27,651	26,092
Subordinated debt	4,742	4,899
Eligible allowance for credit losses	2,734	2,733
Total risk-based capital	\$ 35,127	\$ 33,724
Tier 1 common capital		
Tier 1 risk-based capital	\$ 27,651	\$ 26,092
Preferred equity	(647)	(646)
Trust preferred capital securities	(2,909)	(2,907)
Noncontrolling interests	(1,350)	(1,351)
Tier 1 common capital	\$ 22,745	\$ 21,188
Assets		
Risk-weighted assets, including off-balance sheet instruments and market risk		
equivalent assets	\$ 216,643	\$ 216,283
Adjusted average total assets	252,032	254,693
Capital ratios		
Tier 1 common	10.5%	9.8%
Tier 1 risk-based	12.8	12.1
Total risk-based	16.2	15.6
Leverage	11.0	10.2

Federal banking regulators have stated that they expect all bank holding companies to have a level and composition of Tier 1 capital well in excess of the 4% regulatory minimum, and they have required the largest US bank holding companies, including PNC, to have a capital buffer sufficient to withstand losses and allow them to meet credit needs of their customers through the economic downturn. They have also stated their view that common equity should be the

dominant form of Tier 1 capital. As a result, regulators are now emphasizing the Tier 1 common capital ratio in their evaluation of bank holding company capital levels, although this metric is not provided for in the regulations. We seek to manage our capital consistent with these regulatory principles, and believe that our June 30, 2011 capital levels were aligned with them.

Dodd-Frank requires the Federal Reserve Board to establish capital requirements that would, among other things, eliminate the Tier 1 treatment of trust preferred securities following a phase-in period expected to begin in 2013. Accordingly, PNC will evaluate its alternatives, including the potential for early redemption of some or all of its trust preferred securities, based on such considerations it may consider relevant, including dividend rates, the specifics of the future capital requirements, capital market conditions and other factors. PNC is also subject to replacement capital covenants with respect to certain of its trust preferred securities as discussed in Note 13 Capital Securities of Subsidiary Trusts and Perpetual Trust Securities in Item 8 of our 2010 Form 10-K.

Our Tier 1 common capital ratio was 10.5% at June 30, 2011, compared with 9.8% at December 31, 2010. Our Tier 1 risk-based capital ratio increased 70 basis points to 12.8% at June 30, 2011 from 12.1% at December 31, 2010. Increases in both ratios were attributable to retention of earnings in 2011.

At June 30, 2011, PNC Bank, N.A., our domestic bank subsidiary, was considered well capitalized based on US regulatory capital ratio requirements. To qualify as well-capitalized , regulators currently require banks to maintain capital ratios of at least 6% for Tier 1 risk-based, 10% for total risk-based, and 5% for leverage, which are indicated on page 3 of this Report. We believe PNC Bank, N.A. will continue to meet these requirements during the remainder of 2011.

The access to, and cost of, funding for new business initiatives including acquisitions, the ability to engage in expanded business activities, the ability to pay dividends, the level of deposit insurance costs, and the level and nature of regulatory oversight depend, in part, on a financial institution s capital strength.

We provide additional information regarding enhanced capital requirements and some of their potential impacts on PNC in Item 1A Risk Factors included in Part II of this Report.

# **Off-B**ALANCE SHEET ARRANGEMENTS AND VARIABLE INTEREST ENTITIES

We engage in a variety of activities that involve unconsolidated entities or that are otherwise not reflected in our Consolidated Balance Sheet that are generally referred to as off-balance sheet arrangements. Additional information on these types of activities is included in our 2010 Form 10-K and in the following sections of this Report:

Commitments, including contractual obligations and other commitments, included within the Risk Management section of this Financial Review,

Note 3 Loan Sale and Servicing Activities and Variable Interest Entities in the Notes To Consolidated Financial Statements, Note 10 Capital Securities of Subsidiary Trusts and Perpetual Trust Securities in the Notes To Consolidated Financial Statements, and

Note 17 Commitments and Guarantees in the Notes To Consolidated Financial Statements.

PNC consolidates variable interest entities (VIEs) when we are deemed to be the primary beneficiary. The primary beneficiary of a VIE is determined to be the party that meets both of the following criteria: (1) has the power to make decisions that most significantly affect the economic performance of the VIE and (2) has the obligation to absorb losses or the right to receive benefits that in either case could potentially be significant to the VIE.

A summary of VIEs, including those that we have consolidated and those in which we hold variable interests but have not consolidated into our financial statements, as of June 30, 2011 and December 31, 2010 is included in Note 3 of this Report.

#### PNC Capital Trust E Trust Preferred Securities

In February 2008, PNC Capital Trust E issued \$450 million of 7.75% Trust Preferred Securities due March 15, 2068 (the Trust E Securities). PNC Capital Trust E s only assets are \$450 million of 7.75% Junior Subordinated Notes due March 15, 2068 and issued by PNC (the JSNs). The Trust E

Securities are fully and unconditionally guaranteed by PNC. We may, at our option, redeem the JSNs at 100% of their principal amount on or after March 15, 2013.

In connection with the closing of the Trust E Securities sale, we agreed that, if we have given notice of our election to defer interest payments on the JSNs or a related deferral period is continuing, then PNC would be subject during such period to restrictions on dividends and other provisions protecting the status of the JSN debenture holder similar to or in some ways more restrictive than those potentially imposed under the Exchange Agreements with Trust II and Trust III, as described in Note 13 Capital Securities of Subsidiary Trusts and Perpetual Trust Securities (Note 13) in our 2010 Form 10-K. PNC Capital Trusts C and D have similar protective provisions with respect to \$500 million in principal amount of junior subordinated debentures. Also, in connection with the closing of the Trust E Securities sale, we entered into a replacement capital covenant, which is described in Note 13 in our 2010 Form 10-K.

#### Acquired Entity Trust Preferred Securities

As a result of the National City acquisition, we assumed obligations with respect to \$2.4 billion in principal amount of junior subordinated debentures issued by the acquired entity. As a result of other prior acquisitions, we assumed obligations with respect to \$158 million in principal amount of junior subordinated debentures issued by the acquired entities. As described in Note 13 in our 2010 Form 10-K, during 2010 we redeemed \$81 million in principal amount related to the junior subordinated debentures issued by the acquired entities. Under the terms of the outstanding debentures, if there is an event of default under the debentures or PNC exercises its right to defer payments on the related trust preferred securities issued by the statutory trusts or there is a default under PNC s guarantee of such payment obligations, PNC would be subject during the period of such default or deferral to restrictions on dividends and other provisions protecting the status of the debenture holders similar to or in some ways more restrictive than those potentially imposed under the Exchange Agreements with Trust II and Trust III, as described in Note 13 in our 2010 Form 10-K.

# FAIR VALUE MEASUREMENTS

In addition to the following, see Note 8 Fair Value in the Notes To Consolidated Financial Statements in this Report for further information regarding fair value.

Assets recorded at fair value represented 24% of total assets at June 30, 2011 and 27% at December 31, 2010. Liabilities recorded at fair value represented 3% of total liabilities at both June 30, 2011 and December 31, 2010, respectively.

The following table includes the assets and liabilities measured at fair value and the portion of such assets and liabilities that are classified within Level 3 of the valuation hierarchy.

	<b>June 3</b> Total Fair	0, 2011	December Total Fair	31, 2010
In millions	Value	Level 3	Value	Level 3
Assets				
Securities available for sale	\$ 49,667	\$ 7,821	\$ 57,310	\$ 8,583
Financial derivatives	5,855	60	5,757	77
Residential mortgage loans held for sale	1,351		1,878	
Trading securities	2,075	56	1,826	69
Residential mortgage servicing rights	996	996	1,033	1,033
Commercial mortgage loans held for sale	856	856	877	877
Equity investments	1,513	1,513	1,384	1,384
Customer resale agreements	813		866	
Loans	239	4	116	2
Other assets	902	434	853	403
Total assets	\$ 64,267	\$ 11,740	\$71,900	\$ 12,428
Level 3 assets as a percentage of total assets at fair value		18%		17%
Level 3 assets as a percentage of consolidated assets		4%		5%
Liabilities				
Financial derivatives	\$ 4,863	\$ 444	\$ 4,935	\$ 460
Trading securities sold short	1,845		2,530	
Other liabilities			6	
Total liabilities	\$ 6,708	\$ 444	\$ 7,471	\$ 460
Level 3 liabilities as a percentage of total liabilities at fair value		7%		6%
Level 3 liabilities as a percentage of consolidated liabilities		<1%		<1%

The majority of Level 3 assets represent non-agency residential mortgage-backed and asset-backed securities in the available for sale securities portfolio for which there was a lack of observable market activity.

During the first six months of 2011, no material transfers of assets or liabilities between the hierarchy levels occurred.

# **BUSINESS SEGMENTS REVIEW**

We have six reportable business segments:

Retail Banking Corporate & Institutional Banking Asset Management Group Residential Mortgage Banking BlackRock Distressed Assets Portfolio Once we entered into an agreement to sell GIS, it was no longer a reportable business segment. We sold GIS on July 1, 2010.

Business segment results, including inter-segment revenues, and a description of each business are included in Note 18 Segment Reporting included in the Notes To Consolidated Financial Statements of this Report. Certain amounts included in this Financial Review differ from those amounts shown in Note 18 primarily due to the presentation in this Financial Review of business net interest revenue on a taxable-equivalent basis.

Results of individual businesses are presented based on our management accounting practices and management structure. There is no comprehensive, authoritative body of guidance for management accounting equivalent to GAAP; therefore, the financial results of our individual businesses are not necessarily comparable with similar information for any other company. We refine our methodologies from time to time as our management accounting practices are enhanced and our businesses and management structure change. Certain prior period amounts have been reclassified to reflect current methodologies and our current business and management structure. Financial results are presented, to the extent practicable, as if each business operated on a stand-alone basis. We have aggregated the business results for certain similar operating segments for financial reporting purposes.

Assets receive a funding charge and liabilities and capital receive a funding credit based on a transfer pricing methodology that incorporates product maturities, duration and other factors.

Capital is intended to cover unexpected losses and is assigned to our business segments using our risk-based economic capital model, including consideration of the goodwill and other intangible assets at those business segments, as well as the diversification of risk among the business segments. We have revised certain capital allocations among our business segments, including amounts for prior periods. PNC s total capital did not change as a result of these adjustments for any periods presented. However, capital allocations to the segments were lower in the year-over-year comparisons primarily due to improving credit quality.

We have allocated the ALLL and unfunded loan commitments and letters of credit based on our assessment of risk in the business segment loan portfolios. Our allocation of the costs incurred by operations and other shared support areas not directly aligned with the businesses is primarily based on the use of services.

Total business segment financial results differ from total consolidated results from continuing operations before noncontrolling interests, which itself excludes the earnings and revenue attributable to GIS through June 30, 2010 that is reflected in discontinued operations. The impact of these differences is reflected in the Other category. Other for purposes of this Business Segments Review and the Business Segment Highlights in the Executive Summary includes residual activities that do not meet the criteria for disclosure as a separate reportable business, such as gains or losses related to BlackRock transactions including LTIP share distributions and obligations, integration costs, asset and liability management activities including net securities gains or losses, other-than-temporary impairment of investment securities and certain trading activities, exited businesses, equity management activities, alternative investments, intercompany eliminations, most corporate overhead, tax adjustments that are not allocated to business segments, and differences between business segment performance reporting and financial statement reporting (GAAP), including the presentation of net income attributable to noncontrolling interests.

#### Results Of Businesses Summary

(Unaudited)

	Income	e (Loss)	Rev	enue	Average	Assets (a)
Six months ended June 30 - in millions	2011	2010	2011	2010	2011	2010
Retail Banking	<b>\$ 26</b>	\$ 104	\$ 2,518	\$ 2,748	\$ 66,210	\$ 68,178
Corporate & Institutional Banking	880	816	2,278	2,491	78,002	78,295
Asset Management Group	91	66	448	444	6,786	7,016
Residential Mortgage Banking	126	169	477	480	11,218	8,770
BlackRock	179	154	229	198	5,596	6,125
Distressed Assets Portfolio	109	(6)	515	688	13,743	19,009
Total business segments	1,411	1,303	6,465	7,049	181,555	187,393
Other (b) (c)	333	126	768	626	80,271	78,356
Income from continuing operations before noncontrolling interests (d)	\$ 1,744	\$ 1,429	\$ 7,233	\$ 7,675	\$ 261,826	\$ 265,749

(a) Period-end balances for BlackRock.

(b) For our segment reporting presentation in this Financial Review, Other for the first six months of 2010 included \$213 million of pretax integration costs related to acquisitions.

(c) Other average assets include securities available for sale associated with asset and liability management activities.

(d) Amounts are presented on a continuing operations basis and therefore exclude the earnings, revenue, and assets of GIS for the first six months of 2010.

## **RETAIL BANKING**

(Unaudited)

Six months ended June 30

Dollars in millions, except as noted	2011	2010
INCOME STATEMENT		
Net interest income	\$ 1,628	\$ 1,748
Noninterest income		
Service charges on deposits	242	399
Brokerage	105	108
Consumer services	481	431
Other	62	62
Total noninterest income	890	1,000
Total revenue	2,518	2,748
Provision for credit losses	456	619
Noninterest expense	2,022	1,969
Pretax earnings	40	160
Income taxes	14	56
Earnings	\$ 26	\$ 104
Average Balance Sheet		
Loans		
Consumer		
Home equity	\$ 25,984	\$ 26,665
Indirect auto	2,579	1,950
Indirect other	1,565	2,009
Education	8,991	8,202
Credit cards	3,706	4,013
Other	1,815	1,784
Total consumer	44,640	44.623
Commercial and commercial real estate	10,711	11,365
Floor plan	1,522	1,297
Residential mortgage	1,241	1,741
Total loans	58,114	59,026
Goodwill and other intangible assets	5,760	5,904
Other assets	2,336	3,248
Total assets	\$ 66,210	\$ 68,178
Deposits	¢ 00,210	\$ 00,170
Noninterest-bearing demand	\$ 18,272	\$ 17,009
Interest-bearing demand	21,397	19,597
Money market	40,575	39,992
Total transaction deposits	80,244	76,598
Savings	7,856	6,780
Certificates of deposit	34,708	43,955
Total deposits	122,808	127,333
Other liabilities	955	1,654
Capital	8,147	8,424
Total liabilities and equity	\$ 131,910	\$ 137,411
Performance Ratios	¢ 101,910	<i> </i>
Return on average capital	1%	2%
Return on average assets	.08	.31
Noninterest income to total revenue	35	36
Efficiency	80	72
Other Information (a)		12
Credit-related statistics:		
Commercial nonperforming assets	\$ 301	\$ 297
Consumer nonperforming assets	403	336
Total nonperforming assets (b)	\$ 704	\$ 633
Impaired loans (c)	\$ 826	\$ 974
Commercial lending net charge-offs	\$ 820 \$ 132	\$ 974
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Credit card lending net charge-offs	122	185
Consumer lending (excluding credit card) net charge-offs	226	217
Total net charge-offs	\$ 480	\$ 598
Commercial lending annualized net charge-off ratio	2.18%	3.12%
Credit card lending annualized net charge-off ratio	6.64%	9.30%
Consumer lending (excluding credit card) annualized net charge-off ratio	1.08%	1.03%
Total annualized net charge-off ratio	1.67%	2.04%
Other statistics:		
ATMs	6,707	6,539
Branches (d)	2,459	2,458
At June 30		

	• • • •	2010
Dollars in millions, except as noted	2011	2010
Other Information (Continued) (a)		
Home equity portfolio credit statistics: (e)		
% of first lien positions (f)	37%	35%
Weighted average loan-to-value ratios (f)	73%	73%
Weighted average FICO scores (g)	743	727
Annualized net charge-off ratio	1.16%	.86%
Loans 30 59 days past due	.48%	.45%
Loans 60 89 days past due	.30%	.29%
Loans 90 days past due	1.02%	.91%
Customer-related statistics: (in thousands)		
Retail Banking checking relationships	5,627	5,389
Retail online banking active customers	3,354	2,774
Retail online bill payment active customers	1,045	870
Brokerage statistics:		
Financial consultants (h)	712	711
Full service brokerage offices	37	41
Brokerage account assets (billions)	\$ 35	\$ 33
(a) Presented as of June 30 excent for net charge-offs and annualized net charge-off ra	tios which are for the six months ended	

(a) Presented as of June 30 except for net charge-offs and annualized net charge-off ratios, which are for the six months ended.(b) Includes nonperforming loans of \$679 million at June 30, 2011 and \$612 million at June 30, 2010.

(c) Recorded investment of purchased impaired loans related to acquisitions.

(d) Excludes certain satellite branches that provide limited products and/or services.

(e) Home equity lien position, loan to value, FICO and delinquency statistics are based on borrower contractual amounts and include purchased impaired loans.

(f) Includes loans from acquired portfolios for which lien position and loan-to-value information was limited. Additionally, excludes brokered home equity loans.

(g) Represents the most recent FICO scores we have on file.

(h) Financial consultants provide services in full service brokerage offices and traditional bank branches.

Retail Banking earned \$26 million in the first six months of 2011 compared with earnings of \$104 million for the same period a year ago. Earnings declined from the prior year as lower revenues from the impact of Regulation E rules related to overdraft fees and a low interest rate environment were partially offset by a lower provision for credit losses. Retail Banking continued to maintain its focus on growing customers and deposits, improving customer and employee satisfaction, investing in the business for future growth, and disciplined expense management during this period of market and economic uncertainty.

Highlights of Retail Banking s performance for the first six months of 2011 include the following:

The planned acquisition of RBC Bank (USA) in March 2012 is expected to add 424 banking locations and expand PNC s footprint to 19 states and over 2,800 branches.

On July 26, 2011, PNC signed a definitive agreement to acquire 27 branches and related deposits in metropolitan Atlanta, Georgia from Flagstar Bank, FSB, a subsidiary of Flagstar Bancorp, Inc.

Retail Banking added approximately \$280 million in deposits, 32,000 checking relationships, 19 branches and 27 ATMs in the June 2011 acquisition from BankAtlantic in the Tampa, Florida area.

Retail Banking launched new checking account and credit card products during the first quarter. These new products are designed to provide more choices for customers.

Net new checking relationships grew 130,000 in the first half of 2011 exclusive of the 32,000 added with

the BankAtlantic acquisition, strong results reflecting gains in all of our markets. We are seeing strong customer retention in the overall network.

Success in implementing Retail Banking s deposit strategy resulted in growth in average demand deposits of \$3.1 billion, or 8%, over the prior year.

Our investment in online banking capabilities continues to pay off. Excluding the impact of the BankAtlantic branches, active online bill payment and active online banking customers grew by 7% and 9%, respectively, during the first half of 2011; and both have grown approximately 20% since June 30, 2010.

PNC s expansive branch footprint covers nearly one-third of the U.S. population in 15 states and Washington, DC with a network of 2,459 branches and 6,707 ATMs at June 30, 2011. In the first six months of 2011, we opened 11 traditional and 3 in-store branches and consolidated 44 branches.

Total revenue for the first half of 2011 was \$2.5 billion compared with \$2.7 billion for the same period of 2010. Net interest income of \$1.6 billion declined \$120 million compared with the first half of 2010. The decrease over the prior period resulted from lower interest credits assigned to deposits, reflective of the rate environment, and lower average loan balances while benefiting from higher demand deposit balances.

Noninterest income declined \$110 million over the first six months of 2010. The decline was driven by lower overdraft fees resulting from the impact of Regulation E rules partially offset by higher volumes of customer-initiated transactions including debit and credit cards and merchant services.

For 2011, Retail Banking revenue is likely to decline compared with 2010 from the impact of the rules set forth in Regulation E related to overdraft fees and the Dodd-Frank limits related to interchange rates on debit card transactions. Regulation E, which became effective July 1, 2010, is expected to have an incremental negative impact to 2011 revenues of approximately \$200 million based on expected 2011 transaction volumes.

The Dodd-Frank limits related to interchange rates on debit cards will be effective October 1, 2011 and are expected to have a negative incremental impact of approximately \$75 million in 2011 and an additional incremental reduction in future periods annual revenue of approximately \$175 million based on expected 2011 transaction volumes.

For 2011, the incremental decline compared to 2010 from the impact of the Credit CARD Act was not material. These estimates do not include any additional financial impact to revenue of other or additional regulatory requirements. There could be other aspects of regulatory reform that further impact

these or other areas of our business as regulatory agencies, including the new Bureau of Consumer Financial Protection (CFPB), issue proposed and final regulations pursuant to Dodd-Frank and other legislation. See additional information regarding legislative and regulatory developments in the Executive Summary section of this Financial Review and in Item 1A Risk Factors in Part II of this Report.

The provision for credit losses was \$456 million through June 30, 2011 compared with \$619 million over the same period in 2010. Net charge-offs were \$480 million for the first half of 2011 compared with \$598 million in the same period last year. Improvements in credit quality are evident in the credit card and small business portfolios. Additionally, the home equity portfolio has shown recent signs of improvement during the second quarter of 2011. The level of provisioning will be dependent on general economic conditions, loan growth, utilization of credit commitments and asset quality.

Noninterest expense for the first half of the year increased \$53 million from the same period last year. The increase resulted from higher new product marketing expenses and investments in the business partially offset by lower FDIC expenses resulting from an FDIC required methodology change.

Growing core checking deposits as a low-cost funding source and as the cornerstone product to build customer relationships is the primary objective of our retail strategy. Furthermore, core checking accounts are critical to growing our overall payments business. The deposit strategy of Retail Banking is to remain disciplined on pricing, target specific products and markets for growth, and focus on the retention and growth of balances for relationship customers.

In the first half of 2011, average total deposits of \$122.8 billion decreased \$4.5 billion, or 4%, compared with the first half of 2010.

Average demand deposits increased \$3.1 billion, or 8%, over the first six months of 2010. The increase was primarily driven by customer growth and customer preferences for liquidity.

Average money market deposits increased \$583 million, or 1%, from the first six months of 2010. The increase was primarily due to core money market growth as customers generally prefer more liquid deposits in a low rate environment.

Average savings deposits increased \$1.1 billion, or 16%, over the first six months of 2010. The increase is attributable to net customer growth and new product offerings.

In the first half of 2011, average consumer certificates of deposit decreased \$9.2 billion or 21% from the same period last year. This decline is expected to continue in 2011, although at a slower pace, due to the continued run-off of higher rate certificates of deposit.

Currently, our primary focus is on a relationship-based lending strategy that targets specific customer sectors (mass consumers, homeowners, students, small businesses and auto dealerships). In the first six months of 2011, average total loans were \$58.1 billion, a decrease of \$912 million, or 2%, over the same period last year.

Average education loans grew \$789 million, or 10%, compared with the first half of 2010, primarily due to portfolio purchases. Average indirect auto loans increased \$629 million, or 32%, over the first six months of 2010. The increase was due to the expansion of our indirect sales force and product introduction to acquired markets, as well as overall increases in auto sales. The indirect other portfolio is primarily a run-off portfolio comprised of marine, RV, and other indirect loan products. Average auto dealer floor plan loans grew \$225 million, or 17%, compared with the first half of 2010, primarily resulting from higher line utilization as dealers maintained larger inventory levels due to product availability and improved sales prospects. Average credit card balances decreased \$307 million, or 8%, over the first six months of 2010. The decrease was primarily the result of fewer active accounts generating balances coupled with increased paydowns on existing accounts. Average commercial and commercial real estate loans declined \$654 million, or 6%, compared with the first half of 2010. The decline was primarily due to loan demand being outpaced by refinancings, paydowns, and charge-offs. Average home equity loans declined \$681 million, or 3% compared with the first six months of 2010. Consumer loan demand remained soft in the current economic climate. The decline is driven by loan demand being outpaced by paydowns, refinancings, and charge-offs. Retail Banking s home equity loan portfolio is relationship based, with 96% of the portfolio attributable to borrowers in our primary geographic footprint. The nonperforming assets and charge-offs that we have experienced are within our expectations given current market conditions.

## Corporate & Institutional Banking

(Unaudited)

Six months ended June 30

Dollars in millions, except as noted	2011	2010
Income Statement		
Net interest income	\$ 1,647	\$ 1,824
Noninterest income		
Corporate service fees	384	479
Other	247	188
Noninterest income	631	667
Total revenue	2,278	2,491
Provision for credit losses	1	333
Noninterest expense	888	868
Pretax earnings	1,389	1,290
Income taxes	509	474
Earnings	\$ 880	\$ 816
Average Balance Sheet		
Loans		
Commercial	\$ 33,939	\$ 33,541
Commercial real estate	14,091	17,483
Commercial real estate related	3,478	3,014
Asset-based lending	7,667	6,003
Equipment lease financing	5,511	5,292
Total loans	64,686	65,333
Goodwill and other intangible assets	3,470	3,727
Loans held for sale	1,285	1,409
Other assets	8,561	7,826
Total assets	\$ 78,002	\$ 78,295
Deposits		
Noninterest-bearing demand	\$ 28,678	\$ 22,997
Money market	12,388	12,317
Other	5,601	7,231
Total deposits	46,667	42,545
Other liabilities	12,540	10,833
Capital	7,893	8,902
Total liabilities and equity	\$ 67,100	\$ 62,280
Six months ended June 30	+	+,
Dollars in millions, except as noted	2011	2010
Performance Ratios		
Return on average capital	22%	18%
Return on average assets	2.28	2.10
Noninterest income to total revenue	28	27
Efficiency	39	35
Commercial Mortgage Servicing Portfolio (in billions)		
Beginning of period	\$ 266	\$ 287
Acquisitions/additions	23	15
Repayments/transfers	(21)	(37)
End of period	\$ 268	\$ 265
Other Information		
Consolidated revenue from: (a)		

Treasury Management

595

\$

\$ 593

Capital Markets	\$ 304	\$ 285
Commercial mortgage loans held for sale (b)	\$ 52	\$ 25
Commercial mortgage loan servicing income, net of amortization (c)	76	155
Commercial mortgage servicing rights (impairment)/recovery	(75)	(18)
Total commercial mortgage banking activities	\$ 53	\$ 162
Total loans (d)	\$ 66,142	\$ 63,994
Credit-related statistics:		
Nonperforming assets (d) (e)	\$ 2,260	\$ 3,103
Impaired loans (d) (f)	\$ 603	\$ 923
Net charge-offs	\$ 238	\$ 514
Net carrying amount of commercial mortgage servicing rights (d)	\$ 592	\$ 722

(a) Represents consolidated PNC amounts.

(b) Includes valuations on commercial mortgage loans held for sale and related commitments, derivative valuations, origination fees, gains on sale of loans held for sale and net interest income on loans held for sale.

(c) Includes net interest income and noninterest income from loan servicing and ancillary services, net of commercial mortgage servicing rights amortization. Commercial mortgage servicing rights (impairment)/recovery is shown separately. Higher amortization and impairment charges in 2011 were due primarily to decreased interest rates and related prepayments by borrowers.

(d) At June 30.

(e) Includes nonperforming loans of \$2.1 billion at June 30, 2011 and \$3.0 billion at June 30, 2010.

(f) Recorded investment of purchased impaired loans related to acquisitions.

Corporate & Institutional Banking earned \$880 million in the first six months of 2011 compared with \$816 million in the first six months of 2010. The increase in earnings was due to lower provision for credit losses, somewhat offset by declines in net interest income and revenue from commercial mortgage banking activities. We continued to focus on adding new clients and increased our cross selling to serve our clients needs, particularly in the western markets, and remained committed to strong expense discipline.

Highlights of Corporate & Institutional Banking performance include:

Overall results benefited from successful sales efforts to new clients and product penetration of the existing customer base. New client acquisitions in our Corporate Banking business were on pace to exceed

the 1,000 new primary client goal for the year and increased 29% compared to the first half of 2010.

Loan commitments, primarily in our Healthcare, Public Finance and Business Credit businesses, grew from the second quarter of 2010 due to new clients and higher commitments to selected existing clients.

Average loans grew over \$1 billion from the second quarter of 2010, and over \$1.5 billion from the first quarter of 2011.

Our Treasury Management business, which is one of the top providers in the country, continued to invest in markets, products and infrastructure as well as major initiatives such as healthcare. The healthcare initiative is designed to help provide our customers opportunities to reduce operating costs.

Cross sales of treasury management and capital markets products to customers in PNC s western markets continued to be successful and were ahead of both target and the first half of 2010 levels.

Midland Loan Services, one of the leading third-party providers of servicing for the commercial real estate industry, received the highest U.S. servicer and special servicer ratings from Fitch Ratings and Standard & Poor s and is in its 11th consecutive year of achieving these ratings.

Midland was the number one servicer of FNMA and FHLMC loans and was the second leading servicer of commercial and multifamily loans by volume as of December 31, 2010 according to Mortgage Bankers Association.

Mergers and Acquisitions Journal named Harris Williams & Co. Advisor of the Year in its March 2011 issue.

Net interest income for the first six months of 2011 was \$1.6 billion, a 10% decline from the first six months of 2010, reflecting lower purchase accounting accretion, lower interest credits assigned to deposits and a decrease in average loans, partially offset by improved loan spreads and an increase in average deposits.

Corporate service fees were \$384 million for the first half of 2011, a decrease of \$95 million from the first half of 2010, primarily due to a reduction in the value of commercial mortgage servicing rights largely driven by higher loan prepayment rates and lower interest rates, and lower ancillary commercial mortgage servicing fees. The major components of corporate service fees are treasury management, corporate finance fees and commercial mortgage servicing revenue.

Other noninterest income was \$247 million for the first six months of 2011 compared with \$188 million in the first six months of 2010. The increase of \$59 million was primarily due to valuations associated with the commercial mortgage held-for-sale portfolio and client-related trading positions.

The provision for credit losses was \$1 million in the first half of 2011 compared with \$333 million in the first half of 2010. The improvement reflected continued positive migration in portfolio credit quality along with lower loan levels. Net charge-offs for the first six months of 2011 of \$238 million decreased \$276 million, or 54%, compared with the 2010 period. The decline was attributable primarily to the commercial real estate and equipment finance portfolios. Nonperforming assets declined for the fifth consecutive quarter.

Noninterest expense was \$888 million in the first six months of 2011, up 2% compared with the same period a year ago. Higher compensation-related costs and higher FDIC expenses, due to an FDIC required methodology change, were partially offset by the sale of a duplicative agency servicing operation in the second quarter of 2010.

Average loans were \$64.7 billion for the first half of 2011 compared with \$65.3 billion in the first half of 2010, a decline of 1%.

Our Corporate Banking business provides lending, treasury management, and capital markets-related products and services to mid-sized corporations, government and not-for-profit entities and selectively to large corporations. Average loans for this business increased in the first six months of 2011 compared with the first six months of 2010. Loan commitments have increased since the second quarter of 2010 due to the impact of new customers and increased demand. As a result, average loans increased 4% in the second quarter of 2011 compared with the second quarter of 2010.

PNC Real Estate provides commercial real estate and real-estate related lending and is one of the industry s top providers of both conventional and affordable multifamily financing. Commercial real estate loans declined in the first six months of 2011 compared with the first six months of 2010 due to loan sales, paydowns and charge-offs.

PNC Business Credit is one of the top asset-based lenders in the country. It expanded its operations with the acquisition of an asset-based lending group in the United Kingdom which was completed in November 2010. Total loans acquired were approximately \$300 million. Loan commitments and loan utilization rates increased throughout 2010 and into the first half of 2011. PNC Equipment Finance is the 4th largest bank-affiliated leasing company with \$9 billion in equipment finance assets. Spot loans and leases declined \$.4 billion in the first six months of 2011 compared with the first six months of 2010 due to

runoff and sales of non-strategic portfolios, which offset portfolio acquisitions and improved origination volumes within our middle market customer base.

Average deposits were \$46.7 billion for the first six months of 2011, an increase of \$4.1 billion, or 10%, compared with the first six months of 2010. Our customers have continued to move balances to noninterest-bearing demand deposits to maintain liquidity.

The commercial mortgage servicing portfolio was \$268 billion at June 30, 2011 compared with \$265 billion at June 30, 2010. The increase was largely the result of purchased servicing net of portfolio run-off.

See the additional revenue discussion regarding treasury management, capital markets-related products and services, and commercial mortgage banking activities in the Product Revenue section of the Consolidated Income Statement Review.

## Asset Management Group

(Unaudited)

Six months ended June 30

Dollars in millions, except as noted	2011	2010
INCOME STATEMENT		
Net interest income	\$ 119	\$ 125
Noninterest income	329	319
Total revenue	448	444
Provision for credit losses (benefit)	(24)	23
Noninterest expense	328	316
Pretax earnings	144	105
Income taxes	53	39
Earnings	\$ 91	\$ 66
AVERAGE BALANCE SHEET		
Loans		
Consumer	\$ 4,062	\$ 3,998
Commercial and commercial real estate	1,395	1,432
Residential mortgage	713	939
Total loans	6,170	6,369
Goodwill and other intangible assets	370	409
Other assets	246	238
Total assets	\$ 6,786	\$ 7,016
Deposits	,	1
Noninterest-bearing demand	\$ 1,112	\$ 1,249
Interest-bearing demand	2,301	1,717
Money market	3,577	3,239
Total transaction deposits	6,990	6,205
CDs/IRAs/savings deposits	664	793
Total deposits	7,654	6,998
Other liabilities	70	102
Capital	349	408
Total liabilities and equity	\$ 8,073	\$ 7,508
PERFORMANCE RATIOS	+ -,	+ .,
Return on average capital	53%	33%
Return on average assets	2.70	1.90
Noninterest income to total revenue	73	72
Efficiency	73	71
Other Information		
Total nonperforming assets (a) (b)	\$ 69	\$ 114
Impaired loans (a) (c)	\$ 135	\$ 182
Total net charge-offs (recoveries)	\$ (11)	\$ 20
Assets Under Administration (in billions) (a) (d)	Ψ (11)	Ψ Ξ0
Personal	\$ 102	\$ 92
Institutional	117	107
Total	\$ 219	\$ 199
Asset Type	Ψ =1/	ψ 1))
Equity	\$ 121	\$ 98
Fixed Income	¢ 121 65	¢ 98 64
Liquidity/Other	33	37
Total	\$ 219	\$ 199
Discretionary assets under management	ψ 217	ψ 177
Personal	\$ 70	\$ 65
Institutional	<sup>4</sup> 70 39	34
Total	\$ 109	\$ 99
Asset Type	φ 107	γ, γ,
Equity	\$ 56	\$ 46
Fixed Income	\$ 50 37	36 36
Liquidity/Other	16	17
Equally Sure	10	1 /

Total	\$ 109 \$	5 99
Nondiscretionary assets under administration		
Personal	\$ 32 \$	5 27
Institutional	78	73
Total	\$ 110 \$	5 100
Asset Type		
Equity	\$ 65 \$	5 52
Fixed Income	28	28
Liquidity/Other	17	20
Total	\$ 110 \$	5 100
(a) As of June 30.		

(b) Includes nonperforming loans of \$64 million at June 30, 2011 and \$106 million at June 30, 2010.

(c) Recorded investment of purchased impaired loans related to acquisitions.

(d) Excludes brokerage account assets.

Asset Management Group earned \$91 million in the first six months of 2011 compared with \$66 million in the first six months of 2010. Earnings for the first half of 2011 reflected a benefit from the provision for credit losses and growth in noninterest income as assets under administration increased to \$219 billion, a 10% increase over June 30, 2010. The business remained focused on its core strategies to drive growth, including: increasing channel penetration; investing in higher growth geographies; and investing in differentiated client facing technology.

Highlights of Asset Management Group s performance during the first half of 2011 include the following:

Record level new sales production, including a 50% increase in year-over-year acquisition of new high value clients;

Referral sales from other PNC lines of business double the level for the comparable 2010 period;

Year to date positive net flows of \$3.4 billion in total assets under administration;

150 external new hires primarily driven by front line talent acquisition; and

Pilot of new online Wealth Management client reporting tool.

Assets under administration were \$219 billion at June 30, 2011 compared with \$199 billion at June 30, 2010. Discretionary assets under management were \$109 billion at June 30, 2011 compared with \$99 billion at June 30, 2010. The 10% increase in the comparisons was driven by higher equity markets, strong sales performance and client retention.

Total revenue for the first six months of 2011 was \$448 million compared with \$444 million for the same period in 2010. Net interest income was \$119 million for the first half of 2011 compared with \$125 million in the first half of 2010. The decrease was attributable to lower loan yields and lower interest credits assigned to deposits, which were reflective of the current low rate environment. Noninterest income was \$329 million for the first six months of 2011, up \$10 million from the prior year period due to higher asset values from stronger equity markets and new client acquisition. Noninterest income in the prior year period benefitted from approximately \$19 million of tax, termination, integration, and litigation related items that were not repeated in the current year period. Excluding these items in the comparison, total noninterest income grew 10%.

Provision for credit losses was a benefit of \$24 million in the first half of 2011 reflecting improved credit quality compared with provision of \$23 million for the first half of 2010. A net recovery of \$11 million was recognized for the first six months of 2011 compared with net charge-offs of \$20 million in the first six months of 2010.

Noninterest expense was \$328 million in the first six months of 2011, an increase of \$12 million or 4% from the prior year period. The increase was attributable to investments in the business to drive growth and higher compensation-related costs. Asset Management Group remains focused on disciplined expense management as it invests in these strategic growth opportunities.

Average deposits for the first half of 2011 increased \$656 million, or 9%, over the prior year first half. Average transaction deposits grew 13% compared with the first six months of 2010 and were partially offset by the strategic run off of higher rate certificates of deposit in the comparison. Average loan balances decreased \$199 million, or 3%, from the prior year first half primarily due to credit risk management activities within the portfolio offsetting new client acquisition.

2	2
3	2

## **Residential Mortgage Banking**

(Unaudited)

Six months ended June 30

Net interest income       \$ 103       \$ 144         Noninterest income           Servicing revenue       113       135         Servicing revenue       116       122         Loan satistic grevenue       136       88         Other       9       1         Total noninterest income       374       336         Total rowne       477       480         Provision for credit losses (benefit)       74       106         Noninterest expense       277       229         Provision for credit losses (benefit)       74       106         Statistic BLANCE States       74       106         Aretax att BLANCE States       74       106         Constate BLANCE States       1632       1.062         Constate BLANCE States       5,831       3.856         Total assets       5,831       3.856         Total assets       5,831       3.856         Total assets       5,831       3.856         Total assets       5,972       \$6.979         Deposits       3,696       2.550         Total assets       1.25       \$6.979         Deposits       1.25       \$6.979	Dollars in millions, except as noted	2011	2010
Noninterset income         Jiii         Jiii         Jiii         Jiiii         Jiiii         Jiiiii         Jiiiiii         Jiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii	Income Statement		
Lan servicing revenue Servicin	Net interest income	\$ 103	\$ 144
Servicing fees         113         135           Net MSR hedging gains         116         112           Loan sales revenue         136         88           Other         9         1           Total noninterest income         374         335           Total revenue         477         480           Provision for credit losses (benefit)         (24)         200         275           Income taxes         74         106         106         113         105           Pretax earnings         200         275         160         275         160         275         160         275         160         275         160         275         160         275         160         275         160         275         160         275         160         275         160         275         160         275         160         275         160         275         160         275         160         275         160         285         113         3856         1041         285         2106         210         161         313         3356         1041         366         2.576         2.679         2.679         2.679         2.679         2.679         2.69	Noninterest income		
Net MSR hedging gains       116       112         Loan sales revenue       136       88         Other       9       1         Total noninterest income       374       336         Total revenue       477       480         Provision for credit losses (benefit)	Loan servicing revenue		
Lean sales revenue13688Other91Other374336Total noninterest income374336Total revenue477480Provision for credit losses (benefit)-(24)Noninterest expense277229Pretax earnings200275Income taxes74106Earnings200275Averace European74106Earnings2015Verator European1265Other assets5,8313,856Total assets5,8313,846Order assets5,8313,344Borrowings and other liabilities3,6962,550Capital36%3,178Return on average capital36%31%Return on average assets2,27%3,89%Noninterest income to total revenue74Efficiency58%48%Rutin on average assets1,32\$Rutin on average assets1,32\$Rutin on average assets1,27%3,89%Noninterest income to total revenue74Repayments/transfers(10\$1,07Additions744Repayments/transfers1,07%1,17%Other asset rate5,49%5,74%Adquistions5\$1,17%Missolite rate/ballon1,0%1,16%1,16%Missolite rate/ballon1,0%1,16%1,16% </td <td>Servicing fees</td> <td>113</td> <td>135</td>	Servicing fees	113	135
Other     9     1       Total noninterest income     374     336       Total revnue     477     480       Provision for credit losses (benefit)	Net MSR hedging gains	116	112
Total noninterest income         374         336           Total revenue         477         480           Provision for credit losses (benefit)         (24)           Noninterst expense         277         229           Pretax earnings         200         275           Income taxes         74         106           Earnings         200         275           Income taxes         74         106           Earnings         \$ 126         \$ 160           VextAct BLANCE Stuter         Portfolio loans         \$ 2,718         \$ 5,2679           Loans held for sale         1,632         1,062         1,062           Mortigge servicing rights (MSR)         1,037         1,173         017           Other assets         \$ 1,1218         \$ 8,770         Deposits         \$ 1,578         \$ 5,331         3,856           Capital         698         1,085         10,485         10,485         10,485         10,485           Total inshifties and equity         \$ 5,972         \$ 5,972         \$ 5,972         \$ 5,972         \$ 5,972         \$ 5,972         \$ 5,972         \$ 5,972         \$ 5,972         \$ 5,972         \$ 5,972         \$ 5,972         \$ 5,972         \$ 5,975         \$ 5	Loan sales revenue	136	88
Total revenue477480Provision for credit losses (benefit)(24)Noninterest expense277229Pretax earningsIncome taxes74Earnings74Income taxes74Protrobit olosins2,718Ourspace servicing rights (MSR)1,037Indraga servicing rights (MSR)1,037Outer assets5,831Softa sets5,831Softa sets5,831Softa sets3,696Capital608Total liabilities and equity5,5972Pretrom average capital36%Return on average capital36%Return on average capital36%Return on average capital70%Efficiency78%Return on average capital70%Efficiency5,49%Softa sets2,125Softa sets1,012Capital70%Efficiency78%Rustons70%Efficiency78%Rustons7Additions7Sortal insbilities: (a)7Free rate5,49%Sortal tabel of priod10%Sortal tabel of priod8Noninterest function to total revenueFixed rate5,49%Molike average interest rate5,49%Molike average interest rate5,49%Molike average interest rate5,49%Molike average interest rate5,49%Molike aptitalizion value (in biblions)8 <td>Other</td> <td>9</td> <td>1</td>	Other	9	1
Provision for credit losses (benefit)       (24)         Noninterest expense       277       229         Noninterest expense       74       106         Earnings       126       \$       169         AVRAGE BLANCE SINGAT       74       100         Onter taxes       1,632       1,002         Mortgage servicing rights (MSR)       1,037       1,173         Other assets       5,831       3,856         Total assets       5,831       3,856         Total assets       \$ 11,218       \$ 8,770         Deposits       \$ 1,578       \$ 3,344         Borrowings and other liabilities       3,696       2,550         Capital       698       1,085         Total liabilities and equity       \$ 5,972       \$ 6,979         Perrownsket Ratros       227,5%       3,89%         Noninterest income to total revenue       78%       70%         Efficiency       78%       70%       1,97         Restowering easets       2,27,7%       3,89%       48%         Noninterest income to total revenue       78       4       4         Efficiency       78%       70%       10%       14         Repayments/transfers	Total noninterest income	374	336
Noninterest expense         277         229           Pretax earnings         200         275           Income taxes         74         106           Earnings         \$ 126         \$ 109           Aveauce BLLANCE SINEAT	Total revenue	477	480
Pretax earnings       200       275         Income taxes       74       106         Earnings       8       126       \$       169         AVERAGE BLANCE SHEET	Provision for credit losses (benefit)		(24)
Income taxes         74         106           Earnings         \$ 126         \$ 109           AVERAGE BLANCE SHEET         Portfolio loans         \$ 2,718         \$ 2,679           Loans held for sale         1,632         1,062           Mortage servicing rights (MSR)         1,037         1,173           Other assets         5,831         3,856           Total assets         \$ 1,178         \$ 3,344           Borrowings and other liabilities         3,696         2,550           Capital         698         1,085           Total liabilities and equity         \$ 5,972         \$ 6,979           Premonance Raroos         36%         31%           Return on average assets         2,27%         3,89%           Noninterest income to total revenue         78%         70%           Efficiency         58%         48%           Resmerturi. Mortracke Servicus Portrotio (in billions)         5         125         \$ 137           Repayments/transfers         (12)         (12)         (12)           Editions         7         4           Repayments/transfers         (12)         (12)           Ervicing portfolio statisties: (a)         10%         11%	Noninterest expense	277	229
Earnings       \$ 126       \$ 169         AVERAGE BLANCE BLEFT       7         Portfolio Ioans       \$ 2,718       \$ 2,679         Loans held for sale       1,632       1,062         Morgage servicing rights (MSR)       1,037       1,173         Other assets       5,831       3,856         Total assets       5,831       3,856         Deposits       \$ 1,578       \$ 3,344         Borrowings and other liabilities       3,696       2,550         Capital       698       1,085         Total assets       3,696       2,550         Capital       697       \$ 1,78         Personatores Ratios       2,27%       3,896         Total iabilities and equity       \$ 5,972       \$ 6,979         Personatores Ratios       2,27%       3,896         Total iabilities and equity       \$ 5,972       \$ 6,979         Personatores Ratios       2,27%       3,89%         Total iabilities and equity       \$ 5,972       \$ 6,979         Personatores Ratios       2,27%       3,89%         Return on average capital       36%       70%         Efficiency       \$ 5,972       \$ 6,979         Personatos       125 <td>Pretax earnings</td> <td>200</td> <td>275</td>	Pretax earnings	200	275
AVERAGE BALANCE SIBET         9         7.718         \$ 2,679           Portfolio loans         1,632         1,062           Loans held for sale         1,632         1,062           Mortgage servicing rights (MSR)         1,037         1,173           Other assets         5,831         3,856           Total assets         5,831         3,856           Total assets         \$ 1,578         \$ 3,344           Borrowings and other liabilities         3,696         2,550           Capital         698         1,085           Total assets         5,972         \$ 6,979           PerromANCE RATIOS         8         1,076           Return on average capital         36%         31%           Return on average capital         36%         70%           Efficiency         58%         48%           ResuberNat. MORTGACE SERVICING PORTPOLIO (in billions)         5         145           Beginning of period         \$ 125         \$ 145           Acquisitions         5         145           Acquisitions         5         145           Servicing periofloid statistics: (a)         7         4           Fixed rate         90%         89%	Income taxes	74	106
Portfolio loans       \$ 2,718       \$ 2,679         Loans held for sale       1,632       1,062         Mortgage servicing rights (MSR)       1,037       1.173         Other assets       5,831       3,856         Total assets       5,831       3,856         Deposits       \$ 1,578       \$ 3,344         Borrowings and other liabilities       3,696       2,550         Capital       698       1,085         Total liabilities and equity       \$ 5,972       \$ 6,979         PERFORMANCE RATIOS       22,77%       3,89%         Noninterest income to total revenue       78%       70%         Efficiency       \$8%%       48%         Resture TLA MORTCAGE SERVICING PORTFOLIO (in billions)       \$       125       \$ 145         Reginning of period       \$ 125       \$ 145       \$ 426         Additions       5       145       \$ 125       \$ 137         Servicing portfolio statistics: (a)       5       145       \$ 145         Fixed rate       90%       89%       \$ 100       \$ 1.0         MSR capitalization value (in basis points)       \$ 10       \$ 1.0       \$ 1.0         MSR capitalized varue (in billions)       \$ 10       \$ 1.0	Earnings	\$ 126	\$ 169
Loans held for sale       1,632       1,062         Mortgage servicing rights (MSR)       1,037       1,173         Other assets       5,831       3,856         Total assets       \$ 11,218       \$ 8,770         Deposits       \$ 1,578       \$ 3,344         Borrowings and other liabilities       3,696       2,550         Capital       6978       1,085         Total assets       \$ 5,972       \$ 6,979         PersonsMANCE RATIOS       8       3.89%         Return on average capital       36%       31%         Return on average assets       2.27%       3.89%         Noninterest income to total revenue       78%       70%         Efficiency       58%       48%         Acquisitions       5       4         Acquisitions       5       125       \$ 145         Acquisitions       7       4       4         Repayments/transfers       (12)       (12)       (12)         Evolutions       5       125       \$ 137       \$ 145         Servicing portfolio statistics: (a)       7       4       \$ 140       \$ 125       \$ 145       \$ 145         Evolutions       5       125       \$	Average Balance Sheet		
Mortgage servicing rights (MSR)         1,037         1,173           Other assets         5,831         3,856           Total assets         \$11,218         \$8,770           Deposits         \$17,218         \$3,344           Borrowings and other liabilities         3,696         2,550           Capital         698         1,085           Total liabilities and equity         \$5,972         \$6,979           PERFORMANCE RATIOS         8         700%           Return on average capital         366%         31%           Return on average capital         366%         70%           Noninterest income to total revenue         78%         70%           Efficiency         \$82,55         \$85%         48%           Resuperstrut. MoreGAGE SERVICING PORTFOLIO (in billions)         \$86         7         4           Beginning of period         \$125         \$145         \$125         \$145           Additions         7         4         4         4           Repayments/transfers         (12)         (12)         (12)           End of period         \$125         \$137         \$15           Servicing portfolio statistics: (a)         \$10%         \$10%         \$17	Portfolio loans	\$ 2,718	\$ 2,679
Other assets         5,831         3,856           Total assets         \$ 11,218         \$ 8,770           Deposits         \$ 1,578         \$ 3,344           Derrowings and other liabilities         3,696         2,550           Capital         698         1,085           Total liabilities and equity         \$ 5,972         \$ 6,979           PERFORMANCE RATIOS         2,27%         3,89%           Return on average capital         36%         31%           Return on average capital         36%         31%           Return on average assets         2,27%         3,89%           Noninterest income to total revenue         78%         70%           Efficiency         78%         48%           RESUBENTIAL MOREAGE SERVEENG PORTFOLIO (in billions)         5         415           Beginning of period         \$ 125         \$ 145           Acquisitions         7         4           Repayments/transfers         (12)         (12)           End of period         \$ 125         \$ 137           Servicing portfolio statistics: (a)         7         4           Fixed rate         90%         \$ 5,49%         \$ 7,47%           MSR capitalized value (in bilions)         \$	Loans held for sale	1,632	1,062
Total assets       \$ 11,218       \$ 8,770         Deposits       \$ 1,578       \$ 3,344         Borrowings and other liabilities       3,696       2,550         Capital       698       1,085         Total liabilities and equity       \$ 5,972       \$ 6,979         PERFORMANCE RATIOS	Mortgage servicing rights (MSR)	1,037	1,173
Deposits       \$ 1,578       \$ 3,344         Borrowings and other liabilities       3,696       2,550         Capital       698       1,085         Total liabilities and equity       \$ 5,972       \$ 6,979         PERFORMANCE RATIOS       36%       31%         Return on average capital       36%       31%         Nominterest income to total revenue       78%       70%         Efficiency       58%       48%         Resumentation of period       \$ 125       \$ 145         Acquisitions       7       4         Repayments/transfers       (12)       (12)         Eric of period       \$ 125       \$ 137         Servicing portfolio statistics: (a)       7       4         Fixed rate       90%       89%         Adjustable rate/balloon       10%       11%         Weighted average interest rate       5.49%       5.74%         MSR capitalization value (in basis points)       80       71         Weighted average servicing fee (in basis points)       29       30         Orners       29       30         Orners       5.8       \$ 4.3         Percentage of originations represented by:       100%       99%	Other assets	5,831	3,856
Borrowings and other liabilities         3,696         2,550           Capital         698         1,085           Total liabilities and equity         \$ 5,972         \$ 6,979           PERFORMANCE RATIOS         36%         31%           Return on average capital         36%         70%           Return on average capital         58%         48%           Acquisitions         7         4           Requisititons         7         4 <td>Total assets</td> <td>\$ 11,218</td> <td>\$ 8,770</td>	Total assets	\$ 11,218	\$ 8,770
Capital       698       1,085         Total liabilities and equity       \$ 5,972       \$ 6,979         PERFORMANCE RATIOS       7       3.6%       31%         Return on average capital       36%       31%       3.89%         Noninterest income to total revenue       78%       70%         Efficiency       58%       448%         Resuperstrat. MORTGAGE SERVICING PORTFOLIO (in billions)       5       145         Beginning of period       \$ 125       \$ 145         Acquisitions       7       4         Acquisitions       7       4         Repayments/transfers       (12)       (12)         Erici apportfolio statistics: (a)       7       4         Fixed rate       90%       89%         Adjustable rate/balloon       10%       11%         Weighted average interest rate       5.49%       5.74%         MSR capitalized value (in billions)       \$ 1.0       1.0         MSR capitalized value (in billions)       29       30         Orners Ivromation       5.5.8       \$ 4.3         Percentage of originations represented by:       4.3       30         Agency and government programs       100%       99%	Deposits	\$ 1,578	\$ 3,344
Total liabilities and equity       \$ 5,972       \$ 6,979         PERFORMANCE RATIOS	Borrowings and other liabilities	3,696	2,550
PERFORMANCE RATIOS         36%         31%           Return on average capital         36%         31%           Return on average assets         2.27%         3.89%           Noninterest income to total revenue         78%         70%           Efficiency         58%         448%           RESIDENTIAL MORTGAGE SERVICING PORTFOLIO (in billions)         5         145           Beginning of period         \$ 125         \$ 145           Acquisitions         5         4ditions         7         4           Repayments/transfers         (12)         (12)         (12)           End of period         \$ 125         \$ 137         5           Servicing portfolio statistics: (a)         7         4           Fixed rate         90%         89%           Adjustable rate/balloon         10%         11%           Weighted average interest rate         5.49%         5.74%           MSR capitalized value (in billions)         \$ 1.0         \$ 1.0           MSR capitalized value (in basis points)         29         30           Orners Ivromation volume (in billions)         \$ 5.8         \$ 4.3           Percentage of originations represented by:	Capital	698	1,085
Return on average capital36%31%Return on average assets2.27%3.89%Noninterest income to total revenue78%70%Efficiency78%48%RESIDENTIAL MOREGAGE SERVICING PORTFOLIO (in billions)8125\$Beginning of period\$125\$145Acquisitions54Acquisitions74Repayments/transfers(12)(12)End of period\$125\$137Servicing portfolio statistics: (a)74Fixed rate90%89%Adjustable rate/balloon10%11%Weighted average interest rate5.49%5.74%MSR capitalization value (in billions)\$1.0\$Weighted average servicing fee (in basis points)8071Weighted average servicing fee (in basis points)2930OTHER INFORMATION2930Contrajination volume (in billions)\$5.8\$Percentage of originations represented by:4.3Agency and government programs100%99%	Total liabilities and equity	\$ 5,972	\$ 6,979
Return on average assets2.27%3.89%Noninterest income to total revenue78%70%Efficiency58%48%Residency58%48%Residency58%48%Acquisitions5145Acquisitions74Repayments/transfers(12)(12)End of period\$ 125\$ 137Servicing portfolio statistics: (a)10%11%Fixed rate90%89%Adjustable rate/balloon10%11%Weighted average interest rate5.49%5.74%MSR capitalization value (in basis points)8071Weighted average servicing fee (in basis points)2930OTHER INFORMATION100%\$ 5.8\$ 4.3Loan origination volume (in billions)\$ 5.8\$ 4.3Percentage of originations represented by:100%99%	Performance Ratios		
Noninterest income to total revenue         78%         70%           Efficiency         58%         48%           RESIDENTIAL MORTGAGE SERVICING PORTFOLIO (in billions)          125         \$ 145           Beginning of period         \$ 125         \$ 145          4           Acquisitions         5          4           Repayments/transfers         (12)         (12)         (12)           End of period         \$ 125         \$ 137         5           Servicing portfolio statistics: (a)          10%         11%           Fixed rate         90%         89%         65.74%           Adjustable rate/balloon         10%         11%         11%           Weighted average interest rate         5.49%         5.74%           MSR capitalization value (in billions)         \$ 1.0         \$ 1.0         10           MSR capitalization value (in billions)         80         71           Weighted average servicing fee (in basis points)         29         30           OTHER INFORMATION          4.3           Derecentage of originations represented by:         4.3         4.3	Return on average capital	36%	31%
Efficiency       58%       48%         RESIDENTIAL MORTGAGE SERVICING PORTFOLIO (in billions)       125       \$ 145         Beginning of period       \$ 125       \$ 145         Acquisitions       5       4         Acquisitions       7       4         Repayments/transfers       (12)       (12)         End of period       \$ 125       \$ 137         Servicing portfolio statistics: (a)       10%       11%         Fixed rate       90%       89%         Adjustable rate/balloon       10%       11%         Weighted average interest rate       5.49%       5.74%         MSR capitalized value (in billions)       \$ 1.0       \$ 1.0         MSR capitalized value (in billions)       80       71         Weighted average servicing fee (in basis points)       29       30         OrtHEE INFORMATION       Loan origination volume (in billions)       \$ 5.8       \$ 4.3         Percentage of originations represented by:       400%       99%	Return on average assets	2.27%	3.89%
RESIDENTAL MORTGAGE SERVICING PORTFOLIO (in billions)Beginning of period\$ 125\$ 145Acquisitions5Additions74Repayments/transfers(12)(12)End of period\$ 125\$ 137Servicing portfolio statistics: (a)*10%Fixed rate90%89%Adjustable rate/balloon10%11%Weighted average interest rate5.49%5.74%MSR capitalization value (in billions)\$ 1.0\$ 1.0MSR capitalization value (in basis points)2930OTHER INFORMATION2930Loan origination volume (in billions)\$ 5.8\$ 4.3Percentage of originations represented by:100%99%	Noninterest income to total revenue	78%	70%
Beginning of period       \$ 125       \$ 145         Acquisitions       5         Additions       7       4         Repayments/transfers       (12)       (12)         End of period       \$ 125       \$ 137         Servicing portfolio statistics: (a)       *       125       \$ 137         Fixed rate       90%       89%         Adjustable rate/balloon       10%       11%         Weighted average interest rate       5.49%       5.74%         MSR capitalized value (in billions)       \$ 1.0       \$ 1.0         MSR capitalization value (in basis points)       29       30         OTHER INFORMATION       29       30         Loan origination volume (in billions)       \$ 5.8       \$ 4.3         Percentage of originations represented by:       4.3         Agency and government programs       100%       99%	Efficiency	58%	48%
Acquisitions5Additions74Repayments/transfers(12)(12)End of period\$ 125\$ 137Servicing portfolio statistics: (a)90%89%Adjustable rate/balloon10%11%Weighted average interest rate5.49%5.74%MSR capitalized value (in billions)\$ 1.0\$ 1.0MSR capitalization value (in basis points)8071Weighted average servicing fee (in basis points)2930OTHER INFORMATION100%99%Agency and government programs100%99%	Residential Mortgage Servicing Portfolio (in billions)		
Additions74Repayments/transfers(12)(12)End of period\$ 125\$ 137Servicing portfolio statistics: (a)125Fixed rate90%89%Adjustable rate/balloon10%11%Weighted average interest rate5.49%5.74%MSR capitalized value (in billions)\$ 1.0\$ 1.0MSR capitalization value (in basis points)8071Weighted average servicing fee (in basis points)2930OTHER INFORMATION4.3Loan origination volume (in billions)\$ 5.8\$ 4.3Percentage of originations represented by:100%99%	Beginning of period	\$ 125	\$ 145
Repayments/transfers(12)(12)End of period\$ 125\$ 137Servicing portfolio statistics: (a)**Fixed rate90%89%Adjustable rate/balloon10%11%Weighted average interest rate5.49%5.74%MSR capitalized value (in billions)\$ 1.0\$ 1.0MSR capitalization value (in basis points)8071Weighted average servicing fee (in basis points)2930OTHER INFORMATION*4.3Loan origination volume (in billions)\$ 5.8\$ 4.3Percentage of originations represented by: Agency and government programs100%99%	Acquisitions	5	
End of period\$ 125\$ 137Servicing portfolio statistics: (a)90%89%Fixed rate90%89%Adjustable rate/balloon10%11%Weighted average interest rate5.49%5.74%MSR capitalized value (in billions)\$ 1.0\$ 1.0MSR capitalization value (in basis points)8071Weighted average servicing fee (in basis points)2930OTHER INFORMATION10%4.3Loan origination volume (in billions)\$ 5.8\$ 4.3Percentage of originations represented by:100%99%	Additions	7	4
Servicing portfolio statistics: (a) Fixed rate 90% 89% Adjustable rate/balloon 10% 11% Weighted average interest rate 5.49% 5.74% MSR capitalized value (in billions) \$ 1.0 \$ 1.0 MSR capitalization value (in basis points) 80 71 Weighted average servicing fee (in basis points) 29 30 OTHER INFORMATION Loan origination volume (in billions) \$ 5.8 \$ 4.3 Percentage of originations represented by: Agency and government programs 100% 99%	Repayments/transfers	(12)	(12)
Fixed rate90%89%Adjustable rate/balloon10%11%Weighted average interest rate5.49%5.74%MSR capitalized value (in billions)\$ 1.0\$ 1.0MSR capitalization value (in basis points)8071Weighted average servicing fee (in basis points)2930OTHER INFORMATIONLoan origination volume (in billions)\$ 5.8\$ 4.3Percentage of originations represented by:100%99%	End of period	\$ 125	\$ 137
Adjustable rate/balloon10%11%Weighted average interest rate5.49%5.74%MSR capitalized value (in billions)\$ 1.0\$ 1.0MSR capitalization value (in basis points)8071Weighted average servicing fee (in basis points)2930OTHER INFORMATIONLoan origination volume (in billions)\$ 5.8\$ 4.3Percentage of originations represented by:100%99%	Servicing portfolio statistics: (a)		
Weighted average interest rate5.49%5.74%MSR capitalized value (in billions)\$ 1.0\$ 1.0MSR capitalization value (in basis points)8071Weighted average servicing fee (in basis points)2930OTHER INFORMATIONLoan origination volume (in billions)\$ 5.8\$ 4.3Percentage of originations represented by:100%99%	Fixed rate	90%	89%
MSR capitalized value (in billions)\$ 1.0\$ 1.0MSR capitalization value (in basis points)8071Weighted average servicing fee (in basis points)2930OTHER INFORMATIONLoan origination volume (in billions)\$ 5.8\$ 4.3Percentage of originations represented by: Agency and government programs100%99%	Adjustable rate/balloon	10%	11%
MSR capitalization value (in basis points)8071Weighted average servicing fee (in basis points)2930OTHER INFORMATION1004.3Loan origination volume (in billions)\$ 5.8\$ 4.3Percentage of originations represented by: Agency and government programs100%99%	Weighted average interest rate	5.49%	5.74%
Weighted average servicing fee (in basis points)       29       30         OTHER INFORMATION       Image: Constraint of the service	MSR capitalized value (in billions)	\$ 1.0	\$ 1.0
Weighted average servicing fee (in basis points)       29       30         OTHER INFORMATION       Image: Constraint of the service	MSR capitalization value (in basis points)	80	
OTHER INFORMATION       \$ 5.8       \$ 4.3         Loan origination volume (in billions)       \$ 5.8       \$ 4.3         Percentage of originations represented by:       100%       99%	Weighted average servicing fee (in basis points)	29	30
Loan origination volume (in billions)\$ 5.8\$ 4.3Percentage of originations represented by: Agency and government programs100%99%	Other Information		
Percentage of originations represented by:         Agency and government programs       100%       99%	Loan origination volume (in billions)	\$ 5.8	\$ 4.3
Agency and government programs100%99%	Percentage of originations represented by:		
	Agency and government programs	100%	99%
	Refinance volume	77%	65%

65

141

\$

\$

160

\$

\$ 168

#### Total nonperforming assets (a) (b)

Impaired	loans (a) (c)
(a) As of	June 30

(b) Includes nonperforming loans of \$10 million at June 30, 2011 and \$101 million at June 30, 2010.

(c) Recorded investment of purchased impaired loans related to acquisitions.

Residential Mortgage Banking earned \$126 million in the first six months of 2011 compared with \$169 million in the first six months of 2010. Earnings declined from the prior year period primarily as a result of higher noninterest expense, lower net interest income, a benefit from the provision for credit losses in the first six months of 2010, and lower servicing fees offset partially by increased loan sales revenue.

#### Residential Mortgage Banking overview:

Total loan originations were \$5.8 billion for the first half of 2011 compared with \$4.3 billion in the first half of 2010. Refinance volume increased compared to the 2010 period. Loans continue to be originated primarily through direct channels under FNMA, FHLMC and FHA/VA agency guidelines.

Investors may request PNC to indemnify them against losses on certain loans or to repurchase loans that they believe do not comply with applicable contractual loan origination covenants and representations and warranties we have made. At June 30, 2011, the liability for estimated losses on repurchase and indemnification claims for the Residential Mortgage Banking business segment was \$95 million compared with \$159 million at June 30, 2010. See the Recourse And Repurchase Obligations section of this Financial Review and Note 17 Commitments and Guarantees in the Notes To Consolidated Financial Statements of this Report for additional information.

Residential mortgage loans serviced for others totaled \$125 billion at June 30, 2011 compared with \$137 billion at June 30, 2010 as payoffs continued to outpace new direct loan origination volume.

Noninterest income was \$374 million in the first six months of 2011 compared with \$336 million in the first six months of 2010. The increase resulted from higher loan sales revenue driven by higher loan origination volume, partially offset by lower loan servicing revenue.

Net interest income was \$103 million in the first half of 2011 compared with \$144 million in the first half of 2010. The decrease in the comparison was primarily due to lower interest earned on escrow deposits.

Noninterest expense was \$277 million in the first six months of 2011 compared with \$229 million in the first six months of 2010. The increase from the prior year period was driven by higher loan origination volume and higher foreclosure-related expenses. The fair value of mortgage servicing rights was \$1.0 billion at both June 30, 2011 and June 30, 2010.

### BLACKROCK

#### (Unaudited)

Information related to our equity investment in BlackRock follows:

Six months ended June 30

Dollars in millions	2011	2010
Business segment earnings (a)	\$ 179	\$ 154
PNC s economic interest in BlackRock (b)	22%	24%
(a) Includes PNC s share of BlackRock s reported GAAP earnings and additional income ta	xes on those earnings incurred by PNC.	
(b) At June 30.		

June 30<br/>2011Dec. 31<br/>2010In billions2011Carrying value of PNC s investment in BlackRock (c)\$ 5.2Market value of PNC s investment in BlackRock (d)6.96.96.9

(c) The June 30, 2011 amount is comprised of our equity investment of \$5,158 million and \$14 million of goodwill and accumulated other comprehensive income related to our BlackRock investment. The comparable amounts at December 31, 2010 were \$5,017 million and \$37 million.

PNC accounts for its investment in BlackRock under the equity method of accounting, exclusive of a related deferred tax liability of \$1.8 billion at both June 30, 2011 and December 31, 2010.

(d) Does not include liquidity discount.

PNC accounts for its BlackRock Series C Preferred Stock at fair value, which offsets the impact of marking-to-market the obligation to deliver these shares to BlackRock to help fund BlackRock LTIP programs. The fair value amount of the BlackRock Series C Preferred Stock is included on our Consolidated Balance Sheet in the caption Other assets. Additional information regarding the valuation of the BlackRock Series C Preferred Stock is included in Note 8 Fair Value in the Notes To Consolidated Financial Statements of this Report.

PNC accounts for its remaining investment in BlackRock under the equity method of accounting. Our percentage ownership of BlackRock common stock (approximately 25% at June 30, 2011) is higher than our overall share of BlackRock s equity and earnings.

Our 2010 Form 10-K includes additional information about our investment in BlackRock, including BlackRock s November 2010 secondary common stock offering and our sale of a portion of our shares of BlackRock common stock in that offering.

## **DISTRESSED ASSETS PORTFOLIO**

(Unaudited)

Six months ended June 30

Dollars in millions, except as noted	2011	2010
Income Statement		
Net interest income	\$ 493	\$ 690
Noninterest income	22	(2)
Total revenue	515	688
Provision for credit losses	233	569
Noninterest expense	109	123
Pretax earnings (loss)	173	(4)
Income taxes	64	2
Earnings (loss)	\$ 109	\$ (6)
Average Balance Sheet		

Commercial Lending:		
Commercial/Commercial real estate	\$ 1,477	\$ 2,520
Lease financing	727	805
Total commercial lending	2,204	3,325
Consumer Lending:		
Consumer	5,429	6,461
Residential real estate	6,293	8,155
Total consumer lending	11,722	14,616
Total portfolio loans	13,926	17,941
Other assets (e)	(183)	1,068
Total assets	\$ 13,743	\$ 19,009
Deposits		\$ 133
Other liabilities	\$ 148	66
Capital	1,397	1,702
Total liabilities and equity	\$ 1,545	\$ 1,901
Performance Ratios		
Return on average capital	16%	(1)%
Return on average assets	1.60	(.06)
Other Information		
Nonperforming assets (a) (b)	\$ 1,087	\$ 1,435
Impaired loans (a) (c)	\$ 5,543	\$ 6,867
Net charge-offs (d)	\$ 219	\$ 387
Annualized net charge-off ratio (d)	3.17%	4.35%
LOANS (a)		
Commercial Lending		
Commercial/Commercial real estate	\$ 1,222	\$ 2,282
Lease financing	701	757
Total commercial lending	1,923	3,039
Consumer Lending		
Consumer	5,240	6,323
Residential real estate	6,250	7,911
Total consumer lending	11,490	14,234
Total loans	\$ 13,413	\$ 17,273
(a) As of June 30.		

(a) As of June 30.

(b) Includes nonperforming loans of \$.8 billion at June 30, 2011 and \$1.0 billion at June 30, 2010.

(c) Recorded investment of purchased impaired loans related to acquisitions. At June 30, 2011, this segment contained 76% of PNC s purchased impaired loans.(d) For the six months ended June 30.

(e) Other assets includes deferred taxes and loan reserves.

This business segment consists primarily of assets acquired with acquisitions for which we intend to run-off while maximizing our value. Distressed Assets Portfolio had

earnings of \$109 million for the first six months of 2011 compared with a loss of \$6 million in the first six months of 2010. The increase was driven primarily by a lower provision for credit losses partially offset by a decline in net interest income.

Distressed Assets Portfolio overview:

Average loans declined to \$13.9 billion in the first half of 2011 compared with \$17.9 billion in the first half of 2010. The decline was impacted by portfolio management activities to reduce under-performing assets.

Net interest income was \$493 million in the first six months of 2011 compared with \$690 million for the first six months of 2010. The decrease reflected lower loan balances, both impaired and non-impaired.

Noninterest income was \$22 million for the first half of 2011 compared with a loss of \$2 million for the first half of 2010. The increase from the prior year was due primarily to funding a recourse liability in 2010 for estimated losses on repurchase and indemnification claims.

The provision for credit losses was \$233 million in the first six months of 2011 compared with \$569 million in the first six months of 2010. The decline was driven primarily by lower losses in first mortgage and residential construction portfolios.

Noninterest expense for the first half of 2011 was \$109 million compared with \$123 million in the first half of 2010. The decrease was driven by a reduction in loan servicing fees, non-credit losses and other real estate owned-related losses and expenses. Nonperforming loans decreased to \$.8 billion at June 30, 2011 compared with \$1.0 billion at June 30, 2010. The consumer lending portfolio comprised 53% of the nonperforming loans at June 30, 2011. Nonperforming consumer loans decreased \$.1 billion. Net charge-offs were \$219 million for the first half of 2011 and \$387 million for the first half of 2010. The decrease was a result of net charge-offs taken in the second quarter 2010 related to sales of residential mortgage loans and a decrease in net charge-offs on the residential construction and first mortgage portfolios.

Certain loans in this business segment may require special servicing given current loan performance and market conditions. Consequently, the business activities of this segment are focused on maximizing the value of the portfolio assigned to it while mitigating risk. Business intent drives the inclusion of assets in this business segment. Not all impaired loans are included in this business segment, nor are all of the loans included in this business segment considered impaired.

The \$13.4 billion of loans held in this portfolio at June 30, 2011 are stated inclusive of a fair value adjustment on purchased impaired loans at acquisition. Taking the adjustment and the ALLL into account, the net carrying basis of this loan portfolio is 78% of customer outstandings.

Commercial Lending within the Distressed Assets Portfolio business segment is comprised of \$1.2 billion in residential development loans (i.e. condominiums, townhomes, developed and undeveloped land) primarily acquired from National City and \$.7 billion of performing cross-border leases. This commercial lending portfolio has declined 37% since June 30, 2010. For the residential development portfolio, a team of asset managers actively deploy workout strategies on this portfolio through reducing unfunded loan exposure, refinancing, customer payoffs, foreclosures and loan sales. The overall credit quality of this portfolio is considered to be moderately better at June 30, 2011 compared with the beginning of 2010 based upon continuing dispositions of credits, improved economic conditions and increased activity in several markets. The cross-border lease portfolio continues to demonstrate good credit quality.

The performance of the Consumer Lending portfolio is dependent upon economic growth, unemployment rates, the housing market recovery and the interest rate environment. The portfolio s credit quality performance has stabilized through actions taken by management over the last two years. Approximately 76% of customers have been current with principal and interest payments for the past 12 months. Currently, the portfolio yields over 7%. Consumer Lending consists of residential real estate mortgages and consumer or brokered home equity loans.

Residential real estate mortgages are primarily legacy National City, originate for sale programs (now discontinued) and acquired portfolios. The residential real estate mortgage portfolio is composed of jumbo and ALT-A first lien mortgages, non-prime first and second lien mortgages and, to a lesser extent, residential construction loans. We have implemented internal and external programs to proactively explore refinancing opportunities that would allow the borrower to qualify for a conforming mortgage loan which would be originated and sold by PNC or originated by a third-party originator. Also, loss mitigation programs have been developed to help manage risk and assist borrowers to maintain homeownership, when possible.

Home equity loans include second liens and brokered home equity lines of credit. We have implemented several modification programs to assist the loss mitigation teams that manage this risk. Additionally, we have initiated several voluntary and involuntary programs to reduce and/or block line availability on home equity lines of credit.

When loans are sold, investors may request PNC to indemnify them against losses or to repurchase loans that they believe do not comply with applicable contractual loan origination covenants and representations and warranties we have made. From 2005 to 2007, home equity loans were sold with such contractual provisions. At June 30, 2011, the liability for estimated losses on repurchase and indemnification claims for the Distressed Assets Portfolio business segment was \$55 million. Additional reserves of \$2.8 million were recorded in the first six months of 2011. See the Recourse And Repurchase Obligations section of this Financial Review and Note 17 Commitments and Guarantees in the Notes To Consolidated Financial Statements included in this Report for additional information.

# CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

Note 1 Accounting Policies in Part II, Item 8 of our 2010 Form 10-K and in the Notes To Consolidated Financial Statements included in Part I, Item 1 of this Report describe the most significant accounting policies that we use. Certain of these policies require us to make estimates or economic assumptions that may prove inaccurate or be subject to variations that may significantly affect our reported results and financial position for the period or in future periods.

We must use estimates, assumptions, and judgments when assets and liabilities are required to be recorded at, or adjusted to reflect, fair value.

Assets and liabilities carried at fair value inherently result in a higher degree of financial statement volatility. Fair values and the information used to record valuation adjustments for certain assets and liabilities are based on either quoted market prices or are provided by independent third-party sources, including appraisers and valuation specialists, when available. When such third-party information is not available, we estimate fair value primarily by using cash flow and other financial modeling techniques. Changes in underlying factors, assumptions, or estimates could materially impact our future financial condition and results of operations.

We discuss the following critical accounting policies and judgments under this same heading in Part II, Item 7 of our 2010 Form 10-K:

Fair Value Measurements Allowances For Loan And Lease Losses And Unfunded Loan Commitments And Letters of Credit Estimated Cash Flows on Purchased Impaired Loans Goodwill Lease Residuals Revenue Recognition Residential Mortgage Servicing Rights Income Taxes **Residential Mortgage Servicing Rights** 

In conjunction with the acquisition of National City, PNC acquired servicing rights for residential real estate loans. We have elected to measure these mortgage servicing rights (MSRs) at fair value. This election was made to be consistent with our risk management strategy to hedge changes in the fair value of these assets as described below. The fair value of these MSRs is estimated by using a cash flow valuation model which calculates the present value of estimated future net servicing cash flows, taking into consideration actual and expected mortgage loan prepayment rates, discount rates, servicing costs, and other economic factors which are determined based on current market conditions.

Assumptions incorporated into the valuation model reflect management s best estimate of factors that a market participant would use in valuing the MSR. Residential MSRs do not trade in an active, open market with readily observable prices. Although sales of MSRs do occur, the precise terms and conditions are not available. As a benchmark for the reasonableness of its MSR fair value, PNC obtains servicing valuation opinions from independent parties (brokers). PNC compares its internally-developed MSR value to the range of opinions of value received from the brokers. If our MSR fair value falls outside of the range, management will assess whether a valuation adjustment is warranted. We consider our MSR value to represent a reasonable estimate of fair value.

PNC employs a risk management strategy designed to protect the value of MSRs from changes in interest rates and related market factors. MSR values are economically hedged with securities and derivatives, including interest-rate swaps, options, and forward mortgage-backed and futures contracts. As interest rates change, these financial instruments are expected to have changes in fair value negatively correlated to the change in fair value of the hedged MSR portfolio. The hedge relationships are actively managed in response to changing market conditions over the life of the MSR assets. Selecting appropriate financial instruments to hedge MSR valuation risk requires significant management judgment to assess how mortgage rates and prepayment speeds could affect the future values of MSRs. Hedging results can frequently be less predictable in the short term, but over longer periods of time are expected to protect the economic value of the MSR portfolio.

The fair value of residential MSRs and significant inputs to the valuation model as of June 30, 2011 are shown in the table below. The expected and actual rates of mortgage loan prepayments are the most significant factors driving the fair value. Management uses a third party model to estimate future loan prepayments. This model has been refined based on historical performance of PNC s managed portfolio, as

adjusted for current market conditions. Future interest rates are another important factor in the valuation of MSRs. Management utilizes market implied forward interest rates to estimate the future direction of mortgage and discount rates. The forward rates utilized are derived from the current yield curve for U.S. dollar interest rate swaps and are consistent with pricing of capital markets instruments. Changes in the shape and slope of the forward curve in future periods may result in volatility in the fair value estimate.

	June 30,	December 31,
Dollars in millions	2011	2010
Fair value	\$ 996	\$ 1,033
Weighted-average life (in years) (a)	6.2	5.8
Weighted-average constant prepayment rate (a)	11.40%	12.61%
Spread over forward interest rate swap rates	11.71%	12.18%

(a) Changes in weighted-average life and weighted-average constant prepayment rate reflect the cumulative impact of changes in rates, prepayment expectations and model changes.

A sensitivity analysis of the hypothetical effect on the fair value of MSRs for adverse changes in key assumptions is presented below. These sensitivities do not include the impact of the related hedging activities. Changes in fair value generally cannot be extrapolated because the relationship of the change in the assumption to the change in fair value may not be linear. Also, the effect of a variation in a particular assumption on the fair value of the MSRs is calculated independently without changing any other assumption. In reality, changes in one factor may result in changes in another (for example, changes in mortgage interest rates, which drive changes in prepayment rate estimates, could result in changes in the interest rate spread), which could either magnify or counteract the sensitivities.

Dollars in millions	June 30, 2011	nber 31, )10
Prepayment rate:		
Decline in fair value from 10% adverse change	\$ 45	\$ 41
Decline in fair value from 20% adverse change	\$ 87	\$ 86
Spread over forward interest rate swap rates:		
Decline in fair value from 10% adverse change	\$ 43	\$ 43
Decline in fair value from 20% adverse change	\$ 83	\$ 83
Recent Accounting Pronouncements		

See Note 1 Accounting Policies in the Notes to the Consolidated Financial Statements of this Report regarding the impact of the adoption of new accounting guidance issued by the Financial Accounting Standards Board.

# STATUS OF QUALIFIED DEFINED BENEFIT PENSION PLAN

We have a noncontributory, qualified defined benefit pension plan (plan or pension plan) covering eligible employees. Benefits are determined using a cash balance formula where earnings credits are a percentage of eligible compensation. Pension contributions are based on an actuarially determined amount necessary to fund total benefits payable to plan participants. Consistent with our investment strategy, plan assets are primarily invested in equity investments and fixed income instruments. Plan fiduciaries determine and review the plan s investment policy, which is described more fully in Note 14 Employee Benefit Plans in our 2010 Form 10-K.

We calculate the expense associated with the pension plan and the assumptions and methods that we use include a policy of reflecting trust assets at their fair market value. On an annual basis, we review the actuarial assumptions related to the pension plan. The primary assumptions used to measure pension obligations and costs are the discount rate, compensation increase and expected long-term return on assets. Among these, the compensation increase assumption does not significantly affect pension expense.

The discount rate used to measure pension obligations is determined by comparing the expected future benefits that will be paid under the plan with yields available on high quality corporate bonds of similar duration. In lower interest rate environments, the sensitivity of pension expense to the assumed discount rate increases. The impact on pension expense of a 0.5% decrease in discount rate in the current environment is \$19 million. In contrast, the sensitivity to the same change in discount rate in a higher interest rate environment is less significant.

The expected long-term return on assets assumption also has a significant effect on pension expense. The expected return on plan assets is a long-term assumption established by considering historical and anticipated returns of the asset classes invested in by the pension plan and the asset allocation policy currently in place. For purposes of setting and reviewing this assumption, long term refers to the period over which the plan s projected benefit obligations will be disbursed. We review this assumption at each measurement date and adjust it if warranted. Our selection process references certain historical data and the current environment, but primarily utilizes qualitative judgment regarding future return expectations. Accordingly, we generally do not change the assumption unless we modify our investment strategy or identify events that would alter our expectations of future returns.

To evaluate the continued reasonableness of our assumption, we examine a variety of viewpoints and data. Various studies have shown that portfolios comprised primarily of US equity securities have returned approximately 10% annually over long periods of time, while US debt securities have returned approximately 6% annually over long periods. Application of these historical returns to the plan s allocation ranges for equities and bonds produces a result between 7.25% and 8.75% and is one point of reference, among many other factors, that is taken into consideration. We also examine the plan s actual historical returns over various periods. Recent experience is considered in our evaluation with appropriate consideration that, especially for short time periods, recent returns are not reliable indicators of future returns. While annual returns can vary significantly (rates of return for 2010, 2009, and 2008 were +14.87%, +20.61%, and -32.91%, respectively), the selected assumption represents our estimated long-term average prospective returns.

Acknowledging the potentially wide range for this assumption, we also annually examine the assumption used by other companies with similar pension investment strategies, so that we can ascertain whether our determinations markedly differ from others. In all cases, however, this data simply informs our process, which places the greatest emphasis on our qualitative judgment of future investment returns, given the conditions existing at each annual measurement date.

As more fully described in our 2010 Form 10-K, the expected long-term return on plan assets for determining net periodic pension cost for 2011 is 7.75%, down from 8.00% in 2010.

Under current accounting rules, the difference between expected long-term returns and actual returns is accumulated and amortized to pension expense over future periods. Each one percentage point difference in actual return compared with our expected return causes expense in subsequent years to increase or decrease by up to \$9 million as the impact is amortized into results of operations.

The table below reflects the estimated effects on pension expense of certain changes in annual assumptions, using 2011 estimated expense as a baseline.

	Estimate	ed
	Increase to	2011
	Pensior	n
	Expense	e
Change in Assumption (a)	(In millio	ons)
.5% decrease in discount rate	\$	19
.5% decrease in expected long-term return on assets	\$	19
.5% increase in compensation rate	\$	3

(a) The impact is the effect of changing the specified assumption while holding all other assumptions constant.

We currently estimate a pretax pension expense of \$3 million in 2011 compared with pretax expense of \$46 million in 2010. This year-over-year expected reduction is primarily due to the amortization impact of the favorable 2010 investment returns as compared with the expected long-term return assumption,

which has been established by considering the time over which the Plan s obligations are expected to be paid.

Our pension plan contribution requirements are not particularly sensitive to actuarial assumptions. Investment performance has the most impact on contribution requirements and will drive the amount of permitted contributions in future years. Also, current law, including the provisions of the Pension Protection Act of 2006, sets limits as to both minimum and maximum contributions to the plan. We do not expect to be required by law to make any contributions to the plan during 2011.

We maintain other defined benefit plans that have a less significant effect on financial results, including various nonqualified supplemental retirement plans for certain employees.

# **Recourse And Repurchase Obligations**

As discussed in Note 3 Loan Sale and Servicing Activities and Variable Interest Entities in our 2010 Form 10-K, PNC has sold commercial mortgage and residential mortgage loans directly or indirectly in securitizations and whole-loan sale transactions with continuing involvement. One form of continuing involvement includes certain recourse and loan repurchase obligations associated with the transferred assets in these transactions.

#### Commercial Mortgage Recourse Obligations

We originate, close, and service certain multi-family commercial mortgage loans which are sold to FNMA under FNMA s Delegated Underwriting and Servicing (DUS) program. We have similar arrangements with FHLMC.

Under these programs, we generally assume up to a one-third pari passu risk of loss on unpaid principal balances through a loss share arrangement. At June 30, 2011 and December 31, 2010, the unpaid principal balance outstanding of loans sold as a participant in these programs was \$13.0 billion and \$13.2 billion, respectively. At June 30, 2011 and December 31, 2010, the potential maximum exposure under the loss share arrangements was \$3.9 billion and \$4.0 billion, respectively. We maintain a reserve for estimated losses based on our exposure. The reserve for losses under these programs totaled \$55 million and \$54 million as of June 30, 2011 and December 31, 2010, respectively, and is included in Other liabilities on our Consolidated Balance Sheet. If payment is required under these programs, we would not have a contractual interest in the collateral underlying the mortgage loans on which losses occurred, although the value of the collateral is taken into account in determining our share of such losses. Our exposure and activity associated with these recourse obligations are reported in the Corporate & Institutional Banking segment.

#### **Residential Mortgage Loan Repurchase Obligations**

While residential mortgage loans are sold on a non-recourse basis, we assume certain loan repurchase obligations associated with mortgage loans we have sold to investors. These loan repurchase obligations primarily relate to situations where PNC is alleged to have breached certain origination covenants and representations and warranties made to purchasers of the loans in the respective purchase and sale agreements. Residential mortgage loans covered by these loan repurchase obligations include first and second-lien mortgage loans we have sold through Agency securitizations, Non-Agency securitizations, and whole-loan sale transactions. As discussed in Note 3 in our 2010 Form 10-K, Agency securitizations consist of mortgage loans sale transactions with FNMA, FHLMC, and the Government National Mortgage Association (GNMA) program, while Non-Agency securitizations and whole-loan sale transactions consist of mortgage loans with private investors. Our exposure and activity associated with Agency securitization repurchase obligations has primarily been related to transactions with FNMA and FHLMC, as indemnification and repurchase losses associated with Federal Housing Agency (FHA) and Department of Veterans Affairs (VA)-insured loans pooled in GNMA securitizations historically have been minimal. Repurchase obligation activity associated with residential mortgage Banking segment.

PNC s residential mortgage loan repurchase obligations also include certain brokered home equity loans/lines that were sold to a limited number of private investors in the financial services industry by National City prior to our acquisition. PNC is no longer engaged in the brokered home equity lending business, and our exposure under these loan repurchase obligations is limited to repurchases of the whole-loans sold in these transactions. Repurchase activity associated with brokered home equity lines/loans are reported in the Distressed Assets Portfolio segment.

Loan covenants and representations and warranties are established through loan sale agreements with various investors to provide assurance that PNC has sold loans to investors of sufficient investment quality. Key aspects of such covenants and representations and warranties include the loan s compliance with any applicable loan criteria established by the investor, including underwriting standards, delivery of all required loan documents to the investor or its designated party, sufficient collateral valuation, and the validity of the lien securing the loan. As a result of alleged breaches of these contractual obligations, investors may request PNC to indemnify them against losses on certain loans or to repurchase loans.

Indemnifications for loss or loan repurchases typically occur when, after review of the claim, we agree insufficient evidence exists to dispute the investor s claim that a breach of a loan covenant and representation and warranty has occurred, such breach has not been cured, and the effect of such breach is deemed to have had a material and adverse effect on the value of the transferred loan. Depending on the sale agreement and upon proper notice from the investor, we typically respond to such indemnification and repurchase requests within 60 days, although final resolution of the claim may take a longer period of time. With the exception of the sales agreements associated with the Agency securitizations, most sale agreements do not provide for penalties or other remedies if we do not respond timely to investor indemnification or repurchase requests.

Investor indemnification or repurchase claims are typically settled on an individual loan basis through make-whole payments or loan repurchases; however, on occasion we may negotiate pooled settlements with investors. In connection with pooled settlements, we typically do not repurchase loans and the consummation of such transactions results in us no longer having indemnification and repurchase exposure with the investor in the transaction.

The following table details the unpaid principal balance of our unresolved indemnification and repurchase claims at June 30, 2011 and December 31, 2010.

#### Analysis of Unresolved Asserted Indemnification and Repurchase Claims

In millions	June 30, 2011	Dec. 31, 2010
Residential mortgages:		
Agency securitizations	\$ 204	\$ 110
Private investors (a)	65	100
Home equity loans/lines:		
Private investors (b)	88	299
Total unresolved claims	\$ 357	\$ 509

(a) Activity relates to loans sold through Non-Agency securitization and whole-loan sale transactions.

(b) Activity relates to brokered home equity loans/lines sold through whole-loan sale transactions which occurred during 2005-2007.

To mitigate losses associated with indemnification and repurchase claims, we have established quality assurance programs designed to ensure loans sold meet specific underwriting and origination criteria provided for in the investor sale agreements. In addition, we investigate every investor claim on a loan by loan basis to determine the existence of a legitimate claim, and that all other conditions for indemnification or repurchase have been met prior to the settlement with an investor.

The table below details our indemnification and repurchase claim settlement activity during the first six months and three months of 2011 and 2010. Any repurchased loan is appropriately considered in our asset quality loan disclosures and statistics.

#### Analysis of Indemnification and Repurchase Claim Settlement Activity

			2011			2010		
	Unpaid			Fair Value of	Unpaid		Fair V	alue of
	Principal	Lo	osses	Repurchased	Principal	Losses	Repur	chased
Six months ended June 30 - In millions	Balance (a)	Incu	rred (b)	Loans (c)	Balance (a)	Incurred (b)	Loa	ns (c)
Residential mortgages (d):								
Agency securitizations	\$110	\$	54	\$ 42	\$ 180	\$ 76	\$	68
Private investors (e)	56		30	12	87	44		24
Home equity loans/lines:								
Private investors - Repurchases (f)	30		<b>98</b>	1	7	9		2
Total indemnification and repurchase settlements	\$ 196	\$	182	\$ 55	\$ 274	\$ 129	\$	94

			2011						2010		
	Unpaid			Fair V	alue of	Ur	npaid			Fair V	Value of
	Principal	Lo	osses	Repu	rchased	Pri	ncipal	Lo	osses	Repu	rchased
Three months ended June 30 - In millions	Balance (a)	Incu	red (b)	Loa	ns (c)	Bala	nce (a)	Incu	red (b)	Loa	uns (c)
Residential mortgages (d):											
Agency securitizations	\$ 51	\$	25	\$	18	\$	89	\$	34	\$	36
Private investors (e)	35		25		6		43		18		8
Home constructions/linear											

nome equity loans/lines:						
Private investors - Repurchases (f)	8	76	1	6	8	2
Total indemnification and repurchase settlements	\$ 94	\$ 126	\$ 25	\$138	\$ 60	\$ 46

(a) Represents unpaid principal balance of loans at the indemnification or repurchase date.

(b) Represents both i) amounts paid for indemnification/settlement payments and ii) the difference between loan repurchase price and fair value of the loan at the repurchase date. These losses are charged to the indemnification and repurchase liability.

(c) Represents fair value of loans repurchased only as we have no exposure to changes in the fair value of loans or underlying collateral when indemnification/settlement payments are made to investors.

(d) Repurchase activity associated with insured loans, government-guaranteed loans, and loans repurchased through the exercise of our removal of account provision (ROAP) option are excluded from this table. Refer to Note 3 in the Notes To Consolidated Financial Statements in this Report for further discussion of ROAPs.

(e) Activity relates to loans sold through Non-Agency securitizations and whole-loan sale transactions.

(f) Activity relates to brokered home equity loans/lines sold through whole-loan sale transactions which occurred during 2005-2007.

During 2010 and the first six months of 2011, unresolved and settled investor indemnification and repurchase claims were primarily related to one of the following alleged breaches in representations and warranties: 1) misrepresentation of income, assets or employment; 2) property evaluation or status issues (e.g., appraisal, title, etc.); or 3) underwriting guideline violations. During 2010, the frequency and timing of unresolved and settled investor indemnification and repurchase claims increased as a result of higher loan delinquencies which have been impacted by the deterioration in the overall economy and the prolonged weak residential housing sector. The increased volume of claims was also reflective of an industry trend where investors implemented certain strategies to aggressively reduce their exposure to losses on purchased loans. These same factors, along with an increase in the average time to resolve investor claims, have contributed to the higher balances of unresolved claims, primarily Agency securitizations, for residential mortgages at June 30, 2011. The year-over-year second quarter 2011 decline in indemnification and repurchase settlements for residential mortgages resulted primarily from higher claim rescission rates. As the level of residential mortgage claims

increased over the past couple of years, management focused its efforts on improving its process to review and respond to these claims. The lower balance of unresolved indemnification and repurchase claims for home equity loans/lines at June 30, 2011 was primarily attributed to pooled settlement activity and higher claim rescission rates during the first half of the year. Management also implemented enhancements to its process of reviewing and responding to investor claims for this sold portfolio. The year-over-year increase in home equity indemnification and

repurchase settlements was primarily attributed to the timing of when repurchases and pooled settlement activities were executed.

For the first and second-lien mortgage balances of unresolved and settled claims contained in the tables above, a significant amount of these claims were associated with sold loans originated through correspondent lender and broker origination channels. For the home equity loans/lines sold portfolio, all unresolved and settled claims relate to loans originated through the broker origination channel. In certain instances when indemnification or repurchase claims are settled for these types of sold loans, we have recourse back to

the correspondent lenders, brokers and other third-parties (e.g., contract underwriting companies, closing agents, appraisers, etc.). Depending on the underlying reason for the investor claim, we determine our ability to pursue recourse with these parties and file claims with them accordingly. Our historical recourse recovery rate has been insignificant as our efforts have been impacted by the inability of such parties to reimburse us for their recourse obligations (e.g., their capital availability or whether they remain in business) or contractual limitations that limit our ability to pursue recourse with these parties (e.g., loss caps, statutes of limitations, etc.). These factors as well as the trends in unresolved claim and indemnification and repurchase activity described above are considered in the determination of our estimated indemnification and repurchase liability detailed below.

Origination and sale of residential mortgages is an ongoing business activity and, accordingly, management continually assesses the need for indemnification and repurchase liabilities pursuant to the associated investor sale agreements. We establish indemnification and repurchase liabilities for estimated losses on sold first and second-lien mortgages and home equity loans/lines for which indemnification is expected to be provided or for loans that are expected to be repurchased. For the first and second-lien mortgage sold portfolio, we have established an indemnification and repurchase liability pursuant to investor sale agreements based on claims made and our estimate of future claims on a loan by loan basis. These relate primarily to loans originated during 2006-2008. For the home equity loans/lines sold portfolio, we have established indemnification and repurchase liabilities based upon this same methodology for loans sold during 2005-2007.

Indemnification and repurchase liabilities are initially recognized when loans are sold to investors and are subsequently evaluated by management. Initial recognition and subsequent adjustments to the indemnification and repurchase liability for the sold residential mortgage portfolio are recognized in Residential mortgage revenue on the Consolidated Income Statement. Since PNC is no longer engaged in the brokered home equity lending business, only subsequent adjustments are recognized to the home equity loans/lines indemnification and repurchase liability. These adjustments are recognized in Other noninterest income on the Consolidated Income Statement.

Management s subsequent evaluation of these indemnification and repurchase liabilities is based upon trends in indemnification and repurchase requests, actual loss experience, risks in the underlying serviced loan portfolios, and current economic conditions. As part of its evaluation, management considers estimated loss projections over the life of the subject loan portfolio. At June 30, 2011 and December 31, 2010, the liability for estimated losses on indemnification and repurchase claims for residential

mortgages totaled \$95 million and \$144 million, respectively. The indemnification and repurchase liability for home equity loans/lines was \$55 million and \$150 million at June 30, 2011 and December 31, 2010, respectively. These liabilities are included in Other liabilities on the Consolidated Balance Sheet. We believe our indemnification and repurchase liabilities appropriately reflect the estimated probable losses on investor indemnification and repurchase claims at June 30, 2011 and December 31, 2010.

The lower residential mortgage indemnification and repurchase liability balance at June 30, 2011 reflects lower estimated losses driven primarily by the seasoning of the sold portfolio and higher claim rescission rates as described above. This decrease resulted despite higher levels of investor indemnification and repurchase claim activity. The reduction in the home equity loans/lines indemnification and repurchase liability at June 30, 2011 is reflective of lower anticipated indemnification and repurchase activity for the sold portfolio. This lower estimated activity is primarily attributed to pooled settlement activities, improved investor rescission rates as described above, and the seasoning of the sold home equity portfolio.

# **RISK MANAGEMENT**

We encounter risk as part of the normal course of our business and we design risk management processes to help manage these risks.

The Risk Management section included in Part II, Item 7 of our 2010 Form 10-K describes our risk management philosophy, principles, governance and various aspects of our corporate-level risk management program. Additionally, our 2010 Form 10-K provides an analysis of our primary areas of risk: credit, operational, liquidity, and market, as well as a discussion of our use of financial derivatives as part of our overall asset and liability risk management process, and addresses historical performance in appropriate places within the Risk Management section of that report.

The following information updates our 2010 Form 10-K risk management disclosures.

#### Credit Risk Management

Credit risk represents the possibility that a customer, counterparty or issuer may not perform in accordance with contractual terms. Credit risk is inherent in the financial services business and results from extending credit to customers, purchasing securities, and entering into financial

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derivative transactions and certain guarantee contracts. Credit risk is one of our most significant risks.

#### Asset Quality Overview

Asset quality trends for the second quarter of 2011 were positive and included the following:

Second quarter 2011 net charge-offs declined significantly to \$414 million, down 51% from second quarter 2010 net charge-offs of \$840 million. Second quarter 2011 net charge-offs represented the lowest quarterly level of net charge-offs since fourth quarter 2008. Reflecting ongoing reductions in credit exposure and improvements in asset quality, the provision for credit losses declined to \$280 million for the second quarter 2011. The ALLL has also been decreasing.

Due to the improvement in the economy, nonperforming loans declined \$596 million, or 13%, to \$3.9 billion as of June 30, 2011 compared with December 31, 2010. Similarly, nonperforming assets decreased \$642 million, or 13%, to \$4.5 billion as of June 30, 2011, compared with December 31, 2010.

Overall loan delinquency levels have declined due to the improving economy.

Commercial credit quality trends improved noticeably with levels of criticized commercial loan outstandings declining by approximately \$2 billion, or 15% compared with December 31, 2010, to \$11.7 billion at June 30, 2011. See Note 5 Asset Quality and Allowances for Loan and Lease Losses and Unfunded Loan Commitments and Letters of Credit in the Notes To Consolidated Financial Statements in this Report for additional information.

These positive trends were partially offset by our ongoing loan modification efforts to assist homeowners and other borrowers. These efforts continued to increase our overall level of troubled debt restructurings (TDRs). In particular, nonperforming TDRs increased to 22% of total nonperforming loans. However, as the economy has improved, our loan modification efforts have begun to show signs of slowing and the amount of TDRs returning to performing status has increased.

#### Nonperforming Assets and Loan Delinquencies

#### Nonperforming Assets, including OREO and Foreclosed Assets

Nonperforming assets include nonaccrual loans and leases for which ultimate collectability of the full amount of principal

and interest is doubtful and includes TDRs, OREO and other foreclosed assets. Loans held for sale, purchased impaired loans and loans accounted for under the fair value option are excluded from nonperforming loans. Additional information regarding our nonaccrual policies is included in Note 1 Accounting Policies in the Notes to Consolidated Financial Statements in this Report. A summary of nonperforming assets is presented in the table below.

Nonperforming assets decreased \$642 million from December 31, 2010, to \$4.5 billion at June 30, 2011. Nonperforming loans decreased \$596 million to \$3.9 billion while OREO and foreclosed assets decreased \$46 million to \$611 million. The ratio of nonperforming assets to total loans and OREO and foreclosed assets was 2.97% at June 30, 2011 and 3.39% at December 31, 2010. The ratio of nonperforming loans to total loans declined to 2.57%. The decrease in nonperforming loans from December 31, 2010 occurred across all loan classes. Total nonperforming assets have declined \$1.9 billion, or 30%, from their peak of \$6.4 billion at March 31, 2010.

At June 30, 2011, TDRs included in nonperforming loans increased to \$845 million or 22% of total nonperforming loans compared to \$784 million or 18% of nonperforming loans as of December 31, 2010. Within consumer nonperforming loans, residential real estate TDRs comprise 37% of total residential real estate nonperforming loans at June 30, 2011, up from 30% at December 31, 2010. Similarly, home equity TDRs comprise 77% of home equity nonperforming loans at June 30, 2011, up slightly from 75% at December 31, 2010. The level of modifications that were determined to be TDRs in these portfolios is expected to result in elevated nonperforming loan levels for longer periods because TDRs remain in nonperforming status until a borrower has made at least six consecutive months of payments under the modified terms or ultimate resolution occurs.

At June 30, 2011, our largest nonperforming asset was \$32 million in the Accommodation and Food Services Industry and our average nonperforming loan associated with commercial lending was under \$1 million. Our top ten nonperforming assets are all commercial loans and represent 21% and 5% of total commercial nonperforming loans and total nonperforming assets, respectively, as of June 30, 2011.

Nonperforming Assets By Type

In millions	June 30 2011	Dec. 31 2010
	2011	2010
Nonperforming loans Commercial		
Retail/wholesale trade	\$ 148	\$ 197
	\$ 148 160	\$ 197
Manufacturing	189	230
Service providers Real estate related (a)	261	218
Financial services	18	16
Health care	38	10 50
Other industries	233	289
Total commercial		
Commercial real estate	1,047	1,253
	1,289	1,422
Real estate projects Commercial mortgage	378	413
Total commercial real estate		1,835
Equipment lease financing	1,667 35	1,855
TOTAL COMMERCIAL LENDING	2,749	3,165
Consumer (b)	2,749	5,105
	421	448
Home equity Residential real estate	421	440
Residential mortgage (c)	630	764
Residential construction	36	54
Credit card (d)	8	54
Other consumer	26	35
TOTAL CONSUMER LENDING	1,121	1,301
Total nonperforming loans (e)	3,870	4,466
OREO and foreclosed assets	5,670	4,400
Other real estate owned (OREO) (f)	546	589
Foreclosed and other assets	65	68
OREO and foreclosed assets	611	657
Total nonperforming assets	\$ 4,481	\$ 5,123
Amount of commercial nonperforming loans current as to remaining principal and interest	\$ 692	\$ 988
Percentage of total commercial nonperforming loans	25%	31%
Amount of TDRs included in nonperforming loans	\$ 845	\$ 784
Percentage of total nonperforming loans	¢ 045 22%	18%
Nonperforming loans to total loans	2.57%	2.97%
Nonperforming assets to total loans, OREO and foreclosed assets	2.97	3.39
Nonperforming assets to total assets	1.70	1.94
Allowance for loan and lease losses to total nonperforming loans (e) (g)	120	1.94
(a) Includes loans related to customers in the real estate and construction industries.	120	109

(a) Includes loans related to customers in the real estate and construction industries.

(b) Excludes most consumer loans and lines of credit, not secured by residential real estate, which are charged off after 120 to 180 days past due and are not placed on nonperforming status.

(c) Effective in 2011, nonperforming residential real estate excludes loans of \$85 million accounted for under the fair value option as of June 30, 2011. The comparable balance at December 31, 2010 was not material.

(d) Effective in the second quarter 2011, the commercial nonaccrual policy was applied to certain small business credit card balances. This change resulted in loans placed on nonaccrual status when they become 90 days or more past due, rather than being excluded and charged off at 180 days past due.

(e) Nonperforming loans do not include purchased impaired loans or loans held for sale.

(f) Other real estate owned excludes \$273 million and \$178 million at June 30, 2011 and December 31, 2010, respectively, related to serviced loans insured by the Federal Housing Administration (FHA) or guaranteed by the Department of Veterans Affairs (VA).

(g) The allowance for loan and lease losses includes impairment reserves attributable to purchased impaired loans.

**OREO** and Foreclosed Assets

In millions	June 30 2011	Dec. 31 2010
Other real estate owned (OREO):		
Residential properties	\$ 231	\$ 304
Residential development properties	184	166
Commercial properties	131	119
Total OREO	546	589
Foreclosed and other assets	65	68
OREO and foreclosed assets	\$ 611	\$ 657

Total OREO and foreclosed assets decreased \$46 million during the first six months of 2011 from \$657 million at December 31, 2010, to \$611 million at June 30, 2011, which represents 14% of total nonperforming assets. As of June 30, 2011 and December 31, 2010, 42% and 52%, respectively, of our OREO and foreclosed assets were comprised of single family residential properties. The lower level of OREO and foreclosed assets was driven by lower levels of residential properties as new foreclosures have continued to fall from the very high levels of early 2010 and sales have rebounded from a low point in the fourth quarter 2010. Excluded from OREO at June 30, 2011 and December 31, 2010, respectively, was \$273 million and \$178 million of real estate that was acquired by us upon foreclosure of serviced loans insured by the Federal Housing Administration (FHA) or guaranteed by the Department of Veterans Affairs (VA). These balances are excluded from OREO as we will be reimbursed once the property is conveyed to GNMA.

#### Change in Nonperforming Assets

In millions	2011	2010
January 1	\$ 5,123	\$ 6,204
New nonperforming assets	1,846	2,730
Charge-offs and valuation adjustments	(713)	(1,152)
Principal activity, including paydowns and payoffs	(983)	(574)
Asset sales and transfers to loans held for sale	(306)	(685)
Returned to performing status	(486)	(786)
June 30	\$ 4,481	\$ 5,737

The table above presents nonperforming asset activity for the six months ended June 30, 2011 and 2010. Nonperforming assets decreased \$642 million from \$5.1 billion at December 31, 2010, to \$4.5 billion at June 30, 2011, driven primarily by paydowns, payoffs and charge-offs. Approximately 78% of total nonperforming loans are secured by collateral which would be expected to reduce credit losses and require less reserves in the event of default, and 25% of

commercial lending nonperforming loans are contractually current as to principal and interest. As a measure of the level of charge-offs already taken, as of June 30, 2011, commercial nonperforming loans are carried at approximately 68% of their unpaid principal balance before consideration of the allowance for loan and lease losses.

Purchased impaired loans are considered performing, even if contractually past due (or if we do not expect to receive payment in full based on the original contractual terms), as we are currently accreting interest income over the expected life of the loans. The accretable yield represents the excess of the expected cash flows on the loans at the measurement date over the carrying value. Any decrease, other than for prepayments or interest rate decreases for variable rate notes, in the net present value of expected cash flows of individual commercial or pooled consumer purchased impaired loans would result in an impairment charge to the provision for loan losses in the period in which the change is deemed probable. Any increase in the net present value of expected cash flows of purchased impaired loans would first result in a recovery of previously recorded allowance for loan losses, to the extent applicable, and then an increase to accretable yield for the remaining life of the purchased impaired loans. Total nonperforming loans and assets in the tables above are significantly lower than they would have been due to this accounting treatment for purchased impaired loans. This treatment also results in a lower ratio of nonperforming loans to total loans and a higher ratio of ALLL to nonperforming loans. See Note 6 Purchased Impaired Loans in the Notes To Consolidated Financial Statements in this Report for additional information on these loans.

### Loan Delinquencies

We regularly monitor the level of loan delinquencies and believe these levels to be a key indicator of loan portfolio asset quality. Measurement of delinquency and past due status are based on the contractual terms of each loan. Loans that are 30 days or more past due in terms of payment are considered delinquent. Loan delinquencies exclude loans held for sale and purchased impaired loans.

Total early stage loan delinquencies (accruing loans past due 30 to 89 days) decreased by \$319 million from December 31, 2010, to \$1.5 billion at June 30, 2011. Commercial early stage delinquencies declined by \$168 million from December 31, 2010, while consumer delinquencies fell by \$151 million. Improvement in early stage delinquency levels was experienced across all loan classes.

Accruing loans past due 90 days or more are referred to as late stage delinquencies. These loans are not included in nonperforming loans and continue to accrue interest because they are well secured by collateral, are in the process of

collection and are reasonably expected to result in repayment or restoration to current status, or are managed in homogenous portfolios with specified charge-off timeframes adhering to regulatory guidelines. These loans declined 2% from \$2.7 billion at December 31, 2010, to \$2.6 billion at June 30, 2011, reflecting improvement in commercial and consumer delinquency levels, excluding government insured delinquent loans. The following tables display the delinquency status of our loans at June 30, 2011 and December 31, 2010. Additional information regarding accruing loans past due is included in Note 5 Asset Quality and Allowances for Loan and Lease Losses and Unfunded Loan Commitments and Letters of Credit in the Notes To Consolidated Financial Statements in this Report.

#### Accruing Loans Past Due 30 To 59 Days

			Percent of Total		
	Ame	ount	Outstar	ndings	
	June 30	Dec. 31	June 30	Dec. 31	
Dollars in millions	2011	2010	2011	2010	
Commercial	\$ 149	\$ 251	.25%	.45%	
Commercial real estate	98	128	.60	.71	
Equipment lease financing	9	37	.14	.58	
Residential real estate non government insured	201	226	1.34	1.41	
Residential real estate government insured	123	105	.82	.66	
Home equity	141	159	.42	.47	
Credit card	39	46	1.04	1.17	
Other consumer non government insured	51	95	.30	.56	
Other consumer government insured	134	165	.79	.97	
Total	\$ 945	\$ 1,212	.63	.81	
Accruing Loans Past Due 60 To 89 Days					

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	Am	ount	Percent Outsta	of Total ndings
	June 30	Dec. 31	June 30	Dec. 31
Dollars in millions	2011	2010	2011	2010
Commercial	<b>\$</b> 75	\$ 92	.13%	.17%
Commercial real estate	71	62	.44	.35
Equipment lease financing	2	2	.03	.03
Residential real estate non government insured	68	107	.45	.67
Residential real estate government insured	119	118	.80	.74
Home equity	91	91	.27	.27
Credit card	23	32	.61	.82
Other consumer non government insured	20	32	.12	.19
Other consumer government insured	84	69	.49	.41
Total	\$ 553	\$ 605	.37	.40

#### Accruing Loans Past Due 90 Days Or More

			Percent of Total			
	Amount Out			lings		
				Dec.		
	June 30	Dec. 31	June 30	31		
Dollars in millions	2011	2010	2011	2010		
Commercial	\$ 42	\$ 59	.08%	.11%		
Commercial real estate	12	43	.07	.24		
Equipment lease financing	1	1	.02	.02		
Residential real estate non government insured	145	160	.97	1.00		
Residential real estate government insured	1,926	1,961	12.85	12.26		
Home equity	182	174	.55	.51		
Credit card	45	77	1.20	1.96		
Other consumer non government insured	21	28	.12	.16		
Other consumer government insured	272	206	1.60	1.22		
Total	\$ 2,646	\$ 2,709	1.76	1.80		

Our Special Asset Committee closely monitors loans that are not included in the nonperforming or accruing past due categories and for which we are uncertain about the borrower s ability to comply with existing repayment terms over the next six months. These loans totaled \$447 million at June 30, 2011 and \$574 million at December 31, 2010.

## Home Equity Loan Portfolio

Our home equity loan portfolio totaled \$33.4 billion as of June 30, 2011, or 22% of the total loan portfolio. Of that total, \$22.8 billion, or 68%, was outstanding under primarily variable-rate home equity lines of credit and \$10.5 billion, or 32%, consisted of closed-end home equity installment loans. Less than 2% of the portfolio was on nonperforming status as of June 30, 2011.

As of June 30, 2011, we are in an originated first lien position for approximately 30% of the total portfolio and, where originated as a second lien, we currently hold the first lien position for approximately an additional 2% of the portfolio. The remaining 68% of the portfolio was secured by second liens where we do not hold the first lien position. Historically, we have originated and sold first mortgages which has resulted in a low percentage of home equity loans where we hold the first lien position. We regularly track borrower performance and for the majority of the home equity portfolio where we are in or hold the first lien position, the credit performance of this portion of the portfolio is superior to the portfolio where we hold the second lien position but do not hold the first lien.

For the portion of the home equity portfolio in a second lien position, we consider a borrower s current status and historical credit performance of the first lien loan and FICO scores in determining our allowance for loan losses. Our ability to validate lien positions, and therefore determine whether the first lien position is in default, is based upon available external

information, which we continue to obtain and analyze. In certain circumstances, we may be unable to determine whether the same collateral applies to both the first and second liens. We are currently in the process of enhancing our ability to specifically track the underlying collateral. See Note 5 Asset Quality and Allowances for Loan and Lease Losses and Unfunded Loan Commitments and Letters of Credit in the Notes to Consolidated Financial Statements in this Report for additional information.

Generally, our variable-rate home equity lines of credit have either a seven or ten year draw period, followed by a 20 year amortization term. Based upon outstanding balances at June 30, 2011, approximately \$0.3 billion, \$1.0 billion, \$1.1 billion, \$1.4 billion, and \$7.5 billion will convert to amortizing during the remainder of 2011, and the years 2012, 2013, 2014, and beyond, respectively.

Based upon outstanding amortizing home equity lines of credit balances, including purchased impaired loans, at June 30, 2011, approximately 3.64% were 1-89 days past due and approximately 4.60% were greater than or equal to 90 days past due. When a borrower becomes 60 days past due, we terminate borrowing privileges and the outstanding balance becomes an amortizing loan. Accordingly, the majority of non-amortizing home equity lines of credit are current. Additionally, for those non-amortizing home equity lines of credit approximately 23% of our borrowers are paying interest only per the loan s contractual terms.

## LOAN MODIFICATIONS AND TROUBLED DEBT RESTRUCTURINGS

#### **Consumer Loan Modifications**

We modify loans under government and PNC-developed programs based upon our commitment to help eligible homeowners and borrowers avoid foreclosure, where appropriate. Initially, a borrower is evaluated for a modification under a government program. If a borrower does not qualify under a government program, the borrower is then evaluated under a PNC program. Our programs utilize both temporary and permanent modifications and typically reduce the interest rate, extend the term and/or defer or forgive principal. Temporary and permanent modifications under programs involving a contractual change to loan terms are substantially all classified as TDRs, regardless of the period of time for which the modified terms apply, as discussed in more detail below.

A temporary modification, with a term between three and 60 months, involves a change in original loan terms for a period of time and reverts to the original loan terms as of a specific date or the occurrence of an event, such as a failure to pay in accordance with the terms of the modification. Typically, these modifications are for a period of up to 24 months after which the interest rate reverts to the original loan rate. A permanent modification, with a term greater than 60 months,

is a modification in which the terms of the original loan are changed, but could revert back to the original loan terms. Permanent modifications primarily include the government-created Home Affordable Modification Program (HAMP) or PNC-developed HAMP-like modification programs.

For consumer loan programs (e.g., residential mortgages, home equity loans and lines), we will enter into a temporary modification when the borrower has indicated a temporary hardship and a willingness to bring current the delinquent loan balance. Examples of this situation often include delinquency due to illness or death in the family, or a loss of employment. Permanent modifications are entered into when it is confirmed that the borrower does not possess the income necessary to continue making loan payments at the current amount, but our expectation is that payments at lower amounts can be made.

Residential mortgage and home equity loans and lines have been modified with changes in contractual terms for up to 60 months, although the majority involve periods of three to 24 months. The change in terms may include a reduced interest rate and/or an extension of the amortization period.

We also monitor the success rates and delinquency status of our loan modification programs to assess their effectiveness in serving our customers needs while mitigating credit losses. The following tables provide the number of accounts and unpaid principal balance of modified consumer real estate related loans as well as the number of accounts and unpaid

principal balance of modified loans that were 60 days or more past due as of six months, nine months and twelve months after the modification date.

#### Bank-Owned Consumer Real Estate Related Loan Modifications

	June 3	<b>0, 2011</b> Unpaid	December	r 31, 2010 Unpaid
	Number of	Principal	Number of	Principal
Dollars in millions	Accounts	Balance	Accounts	Balance
Conforming Mortgages				
Permanent Modifications	6,076	\$ 1,143	5,517	\$ 1,137
Non-Prime Mortgages				
Permanent Modifications	4,169	561	3,405	441
Residential Construction				
Permanent Modifications	1,069	496	470	235
Home Equity				
Temporary Modifications	14,076	1,293	12,643	1,151
Permanent Modifications	566	38	163	17
Total Home Equity	14,642	1,331	12,806	1,168
Total Bank-Owned Consumer Real Estate Related Loan Modifications	25,956	\$ 3,531	22,198	\$ 2,981



#### Bank-Owned Consumer Real Estate Related Loan Modifications Re-Default by Vintage

	Six M	Ionths	Nine Months		12 Months			
L 20. 2011	Number		Number		Number			
June 30, 2011	of	% of	of	% of	of	% of		npaid
	Accounts	Vintage	Accounts	Vintage	Accounts	Vintage		ncipal
Dollars in millions, except as noted	Re-defaulted	Re-defaulted	Re-defaulted	Re-defaulted	Re-defaulted	Re-defaulted	Ba	alance
Permanent Modifications								
Conforming Mortgages								
Fourth Quarter 2010	356	19.2%					\$	61.6
Third Quarter 2010	523	26.0	635	31.6%				108.0
Second Quarter 2010	345	23.3	437	29.5	505	34.1%		82.7
First Quarter 2010	285	21.8	435	33.3	494	37.8		71.0
Fourth Quarter 2009	212	24.7	285	33.2	369	43.0		53.0
Non-Prime Mortgages								
Fourth Quarter 2010	13	13.5						1.8
Third Quarter 2010	96	18.5	115	22.2				17.5
Second Quarter 2010	104	23.8	114	26.1	130	29.7		19.0
First Quarter 2010	68	20.5	82	24.7	94	28.3		10.9
Fourth Quarter 2009	119	18.6	198	30.9	223	34.8		16.4
<b>Residential Construction (a)</b>								
Fourth Quarter 2010	9	4.0						3.2
Third Quarter 2010	20	7.1	25	8.9				7.8
Second Quarter 2010	32	12.0	33	12.4	38	14.2		10.5
First Quarter 2010	5	12.8	6	15.4	5	12.8		3.0
Home Equity (b)								
Fourth Quarter 2010	4	14.3						
Third Quarter 2010	1	9.1	2	18.2				
Second Quarter 2010	2	12.5	4	25.0	4	25.0		
First Quarter 2010	1	2.5	5	12.5	7	17.5		
Fourth Quarter 2009			1	8.3	3	25.0		
Temporary Modifications								
Home Equity								
Fourth Quarter 2010	111	5.3%					\$	9.9
Third Quarter 2010	118	5.5	213	10.0%				18.3
Second Quarter 2010	165	7.6	210	9.7	311	14.4%		24.1
First Quarter 2010	241	8.6	402	14.4	433	15.5		30.1
Fourth Quarter 2009	198	9.0	331	15.0	429	19.5		28.1

(a) Amounts for fourth quarter 2009 are zero.

(b) The unpaid principal balance for permanent home equity modifications totals less than \$1 million for each vintage.

In addition to temporary loan modifications, we may make available to a borrower a payment plan or a HAMP trial payment period. Under a payment plan or a HAMP trial payment period, there is no change to the loan s contractual terms so the borrower remains legally responsible for payment of the loan under its original terms. A payment plan involves the borrower making payments that differ from the contractual payment amount for a short period of time, generally three months, during which time a borrower is brought current. Our motivation is to allow for repayment of an outstanding past due amount through payment of additional amounts over the short period of time. Due to the short term nature of the payment plan and the expectation that all contractual principal and interest will be collected, there is a minimal impact to the ALLL.

Under a HAMP trial payment period, we allow a borrower to demonstrate successful payment performance before contractually establishing an alternative payment amount. Subsequent to successful borrower performance under the trial

payment period, we will change a loan s contractual terms and the loan would be classified as a TDR and a nonperforming loan. However, the borrower is often already delinquent at the time of participation in the HAMP trial payment period. As such, upon successful completion, there is not a significant increase in the ALLL. If the trial payment period is unsuccessful, the loan will be charged-off at the end of the trial payment

period to its estimated fair value of the underlying collateral less costs to sell.

Residential conforming and certain residential construction loans have been permanently modified under HAMP or, if they do not qualify for a HAMP modification, under PNC- developed programs, which in some cases may operate similar to HAMP. These programs first require a reduction of the interest rate followed by an extension of term and, if appropriate, deferral or forgiveness of principal payments. As of June 30, 2011 and December 31, 2010, 1,822 accounts with a balance of \$379 million and 1,027 accounts with a balance of \$262 million, respectively, of residential real estate loans

have been modified under HAMP and were still outstanding on our balance sheet.

We do not re-modify a defaulted modified loan except for subsequent significant life events, as defined by the OCC. A re-modified loan continues to be classified as a TDR for the remainder of its term regardless of subsequent payment performance.

#### **Commercial Loan Modifications**

Modifications of terms for commercial loans are based on individual facts and circumstances. Commercial loan modifications may involve reduction of the interest rate, extension of the term of the loan and/or forgiveness of principal. Modified large commercial loans are usually already nonperforming prior to modification.

Beginning in 2010, we established certain commercial loan modification programs for small business loans, Small Business Administration loans, and investment real estate loans. As of June 30, 2011 and December 31, 2010, approximately \$98 million and \$88 million, respectively, in loan balances had been modified under these small business modification programs. None of these small business loan modifications have been determined to be TDRs.

#### Troubled Debt Restructurings

Loan modifications are evaluated and subject to classification as a TDR if the borrower is experiencing financial difficulty and we grant a concession to the borrower. TDRs typically result from our loss mitigation activities and could include interest rate reductions and/or principal forgiveness intended to minimize the economic loss and to avoid foreclosure or repossession of collateral. Government insured or guaranteed/held for sale loans, purchased impaired loans and loans accounted for under the fair value option are not classified as TDRs. Consumer loans modified in the second quarter of 2011 that are government insured or guaranteed/held for sale totaling \$194 million are not classified as TDRs.

#### Troubled Debt Restructurings By Type

In millions	June 30 2011	Dec. 31 2010
Consumer lending:		
Real estate-related	\$ 1,286	\$ 1,087
Credit card (a)	322	331
Other consumer	6	4
Total consumer lending	1,614	1,422
Total commercial lending	305	236
Total TDRs	\$ 1,919	\$ 1,658
Nonperforming status	\$ 845	\$ 784
Accrual status	752	543
Credit card (a)	322	331
Total TDRs	\$ 1,919	\$ 1,658

(a) Credit cards and certain consumer small business and other credit agreements whose terms have been modified primarily through interest rate reductions are also classified as TDRs. However, these loans are excluded from nonperforming loans

since our policy is to exempt these loans from being placed on nonaccrual status as permitted by regulatory guidance. As such, generally under modified terms, these loans are directly charged off in the period that they become 120 to 180 days past due.

Total TDRs increased \$261 million or 14% during the first half of 2011 to \$1.9 billion as of June 30, 2011. Of this total, nonperforming TDRs totaled \$845 million, which represents approximately 22% of total nonperforming loans. However, as the economy has continued to improve, our consumer real estate related loan modification efforts have begun to show signs of slowing and the amount of TDRs returning to performing status has been increasing as noted below.

TDRs that have returned to performing (accrual) status are excluded from nonperforming loans. These loans have demonstrated a period of at least six months of consecutive performance under the modified terms. These TDRs increased \$209 million or 28% during the first half of 2011 to \$752 million as of June 30, 2011. This increase reflects the further seasoning and performance of the loan modification portfolio. Cumulatively, of the TDRs that have returned to performing status, approximately \$65 million have subsequently re-defaulted and are no longer current under their modified terms.

### Allowances For Loan And Lease Losses And Unfunded Loan Commitments And Letters Of Credit

We recorded \$947 million in net charge-offs for the first half of 2011, compared to \$1.5 billion in the first half of 2010. This significantly lower level of total net charge-offs represents our lowest level of quarterly net charge-offs in over two years. Commercial net charge-offs fell from \$841 million in the first half of 2010 to \$429 million in the first half of 2011. Consumer net charge-offs declined from \$690 million in the first half of 2010 to \$518 million in the first half of 2011.

#### Loan Charge-Offs And Recoveries

Percent

					of
Six months ended June 30				Net	
	Charge-			Charge-	Average
Dollars in millions	offs	Ree	coveries	offs	Loans
2011					
Commercial	\$ 364	\$	178	\$ 186	.66%
Commercial real estate	282		40	242	2.84
Equipment lease financing	25		24	1	.03
Residential real estate	101		2	99	1.31
Home equity	252		21	231	1.38
Credit card	134		12	122	6.58
Other consumer	100		34	66	.79
Total	\$ 1,258	\$	311	\$ 947	1.27
2010					
Commercial	\$ 586	\$	143	\$ 443	1.63%
Commercial real estate	387		43	344	3.20
Equipment lease financing	79		25	54	1.78
Residential real estate	235		13	222	2.36
Home equity	204		22	182	1.04
Credit card	195		10	185	9.25
Other consumer	126		25	101	1.30
Total	\$ 1,812	\$	281	\$ 1,531	1.97

Total net charge-offs are significantly lower than they would have been otherwise due to the accounting treatment for purchased impaired loans. This treatment also results in a lower ratio of net charge-offs to average loans. See Note 6 Purchased Impaired Loans in the Notes To Consolidated Financial Statements in this Report for additional information on net charge-offs related to these loans.

We maintain an ALLL to absorb losses from the loan portfolio and determine this allowance based on quarterly assessments of the estimated probable credit losses incurred in the loan portfolio. We maintain the ALLL at a level that we believe to be appropriate to absorb estimated probable credit losses incurred in the loan portfolio as of the balance sheet date. While we make allocations to specific loans and pools of loans, the total reserve is available for all loan and lease losses. Although quantitative modeling factors as discussed below are constantly changing as the financial strength of the borrower and overall economic conditions change, there were no significant changes during the first half of 2011 to the methodology we follow to determine our ALLL.

We establish specific allowances for loans considered impaired using methods prescribed by GAAP. All impaired loans are subject to individual analysis, except leases and large groups of smaller-balance homogeneous loans which may include, but are not limited to, credit card, residential mortgage, and consumer installment loans. Specific allowances for individual loans are determined by our Special Asset Committee based on an analysis of the present value of expected future cash flows from the loans discounted at their effective interest rate, observable market price, or the fair value of the underlying collateral.

Allocations to commercial loan classes (pool reserve methodology) are assigned to pools of loans as defined by our business structure and are based on internal probability of default and loss given default credit risk ratings. Key elements of the pool reserve methodology include:

Probability of Default (PD), which is primarily based on historical default analyses and is derived from the borrower s internal PD credit risk rating;

Exposure at Default (EAD), which is derived from historical default data; and

Loss Given Default (LGD), which is based on historical loss data, collateral value and other structural factors that may affect our ultimate ability to collect on the loan and is derived from the loan s internal LGD credit risk rating.

As more fully described in Part II, Item 7 of our 2010 Form 10-K, our pool reserve methodology is sensitive to changes in key risk parameters such as PDs, LGDs and EADs. In general, a given change in any of the major risk parameters will have a corresponding change in the pool reserve allocations for non-impaired commercial loans. Our commercial loans are the

largest category of credits and are most sensitive to changes in the key risk parameters and pool reserve loss rates. Additionally, other factors such as the rate of migration in the severity of problem loans will contribute to the final pool reserve allocations.

The majority of the commercial portfolio is secured by collateral, including loans to asset-based lending customers that continue to show demonstrably lower loss given default. Further, the large investment grade or equivalent portion of the loan portfolio has performed well and has not been subject to significant deterioration. Additionally, guarantees on loans greater than \$1 million and owner guarantees for small business loans do not significantly impact our ALLL.

Allocations to consumer loan classes are based upon a roll-rate model which uses statistical relationships, calculated from historical data that estimate the movement of loan outstandings through the various stages of delinquency and ultimately charge-off. In general, the estimated rates at which loan outstandings roll from one stage of delinquency to another are influenced by various factors such as FICO credit scores, loan-to-value ratios, the current economic environment, and geography.

The ALLL is significantly lower than it would have been otherwise due to the accounting treatment for purchased impaired loans. This treatment also results in a lower ratio of ALLL to total loans. Loan loss reserves on the purchased impaired loans were not carried over on the date of acquisition. As of June 30, 2011, we have established reserves of \$949 million for purchased impaired loans.

A portion of the ALLL related to qualitative and measurement factors has been assigned to loan categories. These factors include, but are not limited to, the following:

Industry concentrations and conditions, Recent credit quality trends, Recent loss experience in particular portfolios, Recent macro economic factors, Changes in risk selection and underwriting standards, and Timing of available information.

In addition to the ALLL, we maintain an allowance for unfunded loan commitments and letters of credit. We report this allowance as a liability on our Consolidated Balance Sheet. We maintain the allowance for unfunded loan commitments and letters of credit at a level we believe is appropriate to absorb estimated probable losses on these unfunded credit facilities. We determine this amount using estimates of the probability of the ultimate funding and losses related to those credit exposures. This methodology is very similar to the one we use for determining our ALLL.

We refer you to Note 5 Asset Quality and Allowances for Loan and Lease Losses and Unfunded Loan Commitments and Letters of Credit for further information on key asset quality indicators that we use to evaluate our portfolio and establish the allowances.

# Allowance for Loan and Lease Losses

Dollars in millions	2011	2010
January 1	\$ 4,887	\$ 5,072
Total net charge-offs	(947)	(1,531)
Provision for credit losses	701	1,574
Adoption of ASU 2009-17, Consolidations		141
Other		2
Net change in allowance for unfunded loan commitments and letters of credit	(14)	78
June 30	\$ 4,627	\$ 5,336
Net charge-offs to average loans (for the six months ended) (annualized)	1.27%	1.97%
Allowance for loan and lease losses to total loans	3.08	3.46
Commercial lending net charge-offs	\$ (429)	\$ (841)
Consumer lending net charge-offs	(518)	(690)
Total net charge-offs	\$ (947)	\$ (1,531)
Net charge-offs to average loans (for the six months ended) (annualized)		
Commercial lending	1.07%	2.05%
Consumer lending	1.50	1.88
Net charge-offs to average loans		

Net charge-offs to average loans

As further described in the Consolidated Income Statement section of this Report, the provision for credit losses totaled \$701 million for the first half of 2011 compared to \$1.6 billion for the first half of 2010. For the first half of 2011, the provision for commercial credit losses declined by \$423 million or 64% from the first half of 2010. Similarly, the provision for consumer credit losses decreased \$450 million or 50% from the first half of 2010. Correspondingly, the level of ALLL has also been decreasing.

The portion of the ALLL allocated to commercial nonperforming loans was 27% at June 30, 2011, and 28% at December 31, 2010. The allowance allocated to purchased impaired loans and consumer loans and lines of credit not secured by residential real estate, which are both excluded from nonperforming loans, was \$1.3 billion and \$1.4 billion at June 30, 2011, and December 31, 2010, respectively. Excluding these balances, the allowance as a percent of nonperforming loans was 87% and 77% as of June 30, 2011 and December 31, 2010, respectively.

See Note 5 Asset Quality and Allowances for Loan and Lease Losses and Unfunded Loan Commitments and Letters of Credit and Note 6 Purchased Impaired Loans in the Notes To Consolidated Financial Statements of this Report regarding changes in the ALLL and in the allowance for unfunded loan commitments and letters of credit.

## Credit Default Swaps

From a credit risk management perspective, we buy and sell credit loss protection via the use of credit derivatives. When we buy loss protection by purchasing a credit default swap (CDS), we pay a fee to the seller, or CDS counterparty, in return for the right to receive a payment if a specified credit event occurs for a particular obligor or reference entity. We purchase CDSs to mitigate the risk of economic loss on a portion of our loan exposures.

We also sell loss protection to mitigate the net premium cost and the impact of fair value accounting on the CDS in cases where we buy protection to hedge the loan portfolio. These activities represent additional risk positions rather than hedges of risk.

We approve counterparty credit lines for all of our CDS activities. Counterparty credit lines are approved based on a review of credit quality in accordance with our traditional credit quality standards and credit policies. The credit risk of our counterparties is monitored in the normal course of business. In addition, all counterparty credit lines are subject to collateral thresholds and exposures above these thresholds are secured.

CDSs are included in the Derivatives not designated as hedging instruments under GAAP table in the Financial Derivatives section of this Risk Management discussion.

#### LIQUIDITY RISK MANAGEMENT

Liquidity risk has two fundamental components. The first is the potential loss if we were unable to meet our funding requirements at a reasonable cost. The second is the potential inability to operate our businesses because adequate contingent liquidity is not available in a stressed environment. We manage liquidity risk at the bank and parent company levels to help ensure that we can obtain cost-effective funding to meet current and future obligations under both normal business as usual and stressful circumstances and to help ensure that we maintain an appropriate level of contingent liquidity.

Spot and forward funding gap analyses are used to measure and monitor bank liquidity risk. Funding gaps represent the difference in projected sources of liquidity available to offset projected uses. We calculate funding gaps for the overnight, thirty-day, ninety-day, one hundred eighty-day and one-year time intervals. Management also monitors liquidity through a series of early warning indicators that may indicate a potential market, or PNC-specific, liquidity stress event. Finally, management performs a set of liquidity stress tests and maintains a contingency funding plan to address a potential liquidity crisis. In the most severe liquidity stress simulation, we assume that PNC s liquidity position is under pressure, while the market in general is under systemic pressure. The simulation considers, among other things, the impact of

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restricted access to both secured and unsecured external sources of funding, accelerated run-off of customer deposits, valuation pressure on assets, and heavy demand to fund contingent obligations. Risk limits are established within our Liquidity Risk Policy. Management s Asset and Liability Committee regularly reviews compliance with the established limits.

Parent company liquidity guidelines are designed to help ensure that sufficient liquidity is available to meet our parent company obligations over the succeeding 24-month period. Risk limits for parent company liquidity are established within our Enterprise Capital Management Policy. The Board of Directors Risk Committee regularly reviews compliance with the established limits.

#### Bank Level Liquidity Uses

Obligations requiring the use of liquidity can generally be characterized as either contractual or discretionary. At the bank level, primary contractual obligations include funding loan commitments, satisfying deposit withdrawal requests and maturities and debt service related to bank borrowings. We also maintain adequate bank liquidity to meet future potential loan demand and provide for other business needs, as necessary.

As of June 30, 2011, there were approximately \$4.3 billion of bank borrowings with maturities of less than one year.

#### Bank Level Liquidity Sources

Our largest source of bank liquidity on a consolidated basis is the deposit base that comes from our retail and commercial businesses. Liquid assets and unused borrowing capacity from a number of sources are also available to maintain our liquidity position. Borrowed funds come from a diverse mix of short and long-term funding sources.

At June 30, 2011, our liquid assets consisted of short-term investments (Federal funds sold, resale agreements, trading securities, and interest-earning deposits with banks) totaling \$8.9 billion and securities available for sale totaling \$49.7 billion. Of our total liquid assets of \$58.6 billion, we had \$23.1 billion pledged as collateral for borrowings, trust, and other commitments. The level of liquid assets fluctuates over time based on many factors, including market conditions, loan and deposit growth and active balance sheet management.

In addition to the customer deposit base, which has historically provided the single largest source of relatively stable and low-cost funding and liquid assets, the bank also obtains liquidity through the issuance of traditional forms of funding including long-term debt (senior notes and subordinated debt and FHLB advances) and short-term borrowings (Federal funds purchased, securities sold under repurchase agreements, commercial paper issuances, and other short-term borrowings).

PNC Bank, N.A. has the ability to offer up to \$20 billion in senior and subordinated unsecured debt obligations with maturities of more than nine months. Through June 30, 2011, PNC Bank, N.A. had issued \$6.9 billion of debt under this program. Total senior and subordinated debt declined to \$4.9 billion at June 30, 2011 from \$5.5 billion at December 31, 2010 due to maturities.

PNC Bank, N.A. is a member of the FHLB-Pittsburgh and as such has access to advances from FHLB-Pittsburgh secured generally by residential mortgage and other mortgage-related loans. At June 30, 2011, our unused secured borrowing capacity was \$14.6 billion with FHLB-Pittsburgh. Total FHLB borrowings declined to \$5.0 billion at June 30, 2011 from \$6.0 billion at December 31, 2010 due to maturities.

PNC Bank, N.A. has the ability to offer up to \$3.0 billion of its commercial paper. As of June 30, 2011, there were no issuances outstanding under this program. Other borrowed funds on our Consolidated Balance Sheet includes \$3.3 billion of commercial paper issued by Market Street Funding LLC, a consolidated VIE.

PNC Bank, N.A. can also borrow from the Federal Reserve Bank of Cleveland s (Federal Reserve Bank) discount window to meet short-term liquidity requirements. The Federal Reserve Bank, however, is not viewed as the primary means of funding our routine business activities, but rather as a potential source of liquidity in a stressed environment or during a market disruption. These potential borrowings are secured by securities and commercial loans. At June 30, 2011, our unused secured borrowing capacity was \$26.6 billion with the Federal Reserve Bank.

#### Parent Company Liquidity Uses

Obligations requiring the use of liquidity can generally be characterized as either contractual or discretionary. The parent company s contractual obligations consist primarily of debt service related to parent company borrowings and funding non-bank affiliates. Additionally, the parent company maintains adequate liquidity to fund discretionary activities such as paying dividends to PNC shareholders, share repurchases, and acquisitions.

See 2011 Capital Actions in the Executive Summary section of this Financial Review for additional information regarding our July 2011 issuance of depository shares representing interests in our Fixed-to-Floating Rate Non-Cumulative Perpetual Preferred Stock, Series O, our April 2011 increase to PNC s quarterly common stock dividend, and our plans regarding purchase of shares under PNC s existing common stock repurchase program.

As of June 30, 2011, there were approximately \$3.8 billion of parent company borrowings with maturities of less than one year.

#### Parent Company Liquidity Sources

The principal source of parent company liquidity is the dividends it receives from its subsidiary bank, which may be impacted by the following:

Bank-level capital needs, Laws and regulations, Corporate policies, Contractual restrictions, and Other factors.

The amount available for dividend payments by PNC Bank, N.A. to the parent company without prior regulatory approval was approximately \$2.0 billion at June 30, 2011. There are statutory and regulatory limitations on the ability of national banks to pay dividends or make other capital distributions or to extend credit to the parent company or its non-bank subsidiaries. See Note 21 Regulatory Matters in the Notes To Consolidated Financial Statements in Part II, Item 8 of our 2010 Form 10-K for a further discussion of these limitations. Dividends may also be impacted by the bank s capital needs and by contractual restrictions. We provide additional information on certain contractual restrictions under the PNC Capital Trust E Trust Preferred Securities and Acquired Entity Trust Preferred Securities sections of the Off-Balance Sheet Arrangements And Variable Interest Entities section of this Financial Review and in Note 13 Capital Securities of Subsidiary Trusts and Perpetual Trust Securities in the Notes To Consolidated Financial Statements in Part II, Item 8 of our 2010 Form 10-K.

In addition to dividends from PNC Bank, N.A., other sources of parent company liquidity include cash and short-term investments, as well as dividends and loan repayments from other subsidiaries and dividends or distributions from equity investments. As of June 30, 2011, the parent company had approximately \$4.9 billion in funds available from its cash and short-term investments.

We can also generate liquidity for the parent company and PNC s non-bank subsidiaries through the issuance of debt securities and equity securities, including certain capital securities, in public or private markets and commercial paper.

We have effective shelf registration statements pursuant to which we can issue additional debt and equity securities, including certain hybrid capital instruments. Total senior and subordinated debt and hybrid capital instruments declined to \$15.0 billion at June 30, 2011 from \$17.3 billion at December 31, 2010 due to maturities.

The parent company, through its subsidiary PNC Funding Corp, has the ability to offer up to \$3.0 billion of commercial paper to provide additional liquidity. As of June 30, 2011, there were no issuances outstanding under this program.

Note 18 Equity in Part II, Item 8 of our 2010 Form 10-K describes the December 31, 2008 issuance of 75,792 shares of our Fixed Rate Cumulative Perpetual Preferred Shares, Series N (Series N Preferred Stock), related issuance discount and the issuance of a related common stock warrant to the US Treasury under the TARP Capital Purchase Program. In addition, Note 18 in our 2010 Form 10-K describes our February 2010 redemption of the Series N Preferred Stock, the acceleration of the accretion of the remaining issuance discount on the Series N Preferred Stock in the first quarter of 2010 (and a corresponding reduction in retained earnings of \$250 million in the first quarter of 2010), and the exchange by the US Treasury of the TARP warrant into warrants sold by the US Treasury in a secondary public offering. These common stock warrants will expire December 31, 2018.

#### Status of Credit Ratings

The cost and availability of short- and long-term funding, as well as collateral requirements for certain derivative instruments, is influenced by debt ratings.

In general, rating agencies base their ratings on many quantitative and qualitative factors, including capital adequacy, liquidity, asset quality, business mix, level and quality of earnings, and the current legislative and regulatory environment, including implied government support. In addition, rating agencies themselves have been subject to scrutiny arising from the financial crisis and could make or be required to make substantial changes to their ratings policies and practices, particularly in response to legislative and regulatory changes, including as a result of provisions in Dodd-Frank. Potential changes in the legislative and regulatory environment and the timing of those changes could impact our ratings, which as noted above, could impact our liquidity and financial condition. A decrease, or potential decrease, in credit ratings could impact access to the capital markets and/or increase the cost of debt, and thereby adversely affect liquidity and financial condition.

Credit ratings as of June 30, 2011 for PNC and PNC Bank, N.A. follow:

		Standard &	
	Moody s	Poor s	Fitch
The PNC Financial Services Group, Inc.			
Senior debt	A3	А	A+
Subordinated debt	Baa1	A-	А
Preferred stock	Baa3	BBB	А
PNC Bank, N.A.			
Subordinated debt	A3	А	А
Long-term deposits	A2	A+	AA-
Short-term deposits	P-1	A-1	F1+

#### **Commitments**

The following tables set forth contractual obligations and various other commitments as of June 30, 2011 representing required and potential cash outflows.

#### **Contractual Obligations**

		Payment Due By Period				
			One to	Four to		
		Less than	three	five	After five	
June 30, 2011 in millions	Total	one year	years	years	years	
Remaining contractual maturities of time deposits (a)	\$ 36,534	\$ 29,913	\$ 4,465	\$ 1,343	\$ 813	
Borrowed funds (a) (b)	35,176	14,381	6,301	3,857	10,637	
Minimum annual rentals on noncancellable leases	2,423	332	569	408	1,114	
Nonqualified pension and postretirement benefits	572	69	123	117	263	
Purchase obligations (c)	608	258	247	96	7	
Total contractual cash obligations	\$ 75,313	\$ 44,953	\$ 11,705	\$ 5,821	\$ 12,834	

(a) Includes purchase accounting adjustments.

(b) Includes basis adjustment relating to accounting hedges.

(c) Includes purchase obligations for goods and services covered by noncancellable contracts and contracts including cancellation fees.

At June 30, 2011, the liability for uncertain tax positions, excluding associated interest and penalties, was \$285 million. This liability represents an estimate of tax positions that we have taken in our tax returns which ultimately may not be sustained upon examination by taxing authorities. Since the ultimate amount and timing of any future cash settlements cannot be predicted with reasonable certainty, this estimated liability has been excluded from the contractual obligations table. See Note 15 Income Taxes in the Notes To Consolidated Financial Statements of this Report for additional information.

Our contractual obligations totaled \$84.6 billion at December 31, 2010. The decline in the comparison is primarily attributable to decreases in the remaining contractual maturities of time deposits and maturities on borrowed funds.

#### Other Commitments (a)

		Amount Of Commitment Expiration By Period				
	Total	Less	One to	Four to	After	
	Amounts	than one	three	five	five	
June 30, 2011 in millions	Committed	year	years	years	years	
Net unfunded credit commitments	\$ 99,791	\$ 52,536	\$ 33,471	\$ 13,376	\$ 408	
Standby letters of credit (b)	10,697	4,387	5,212	1,014	84	
Reinsurance agreements (c)	5,713	2,057	112	57	3,487	
Other commitments (d)	734	399	259	70	6	
Total commitments	\$ 116,935	\$ 59,379	\$ 39,054	\$ 14,517	\$ 3,985	

(a) Other commitments are funding commitments that could potentially require performance in the event of demands by third parties or contingent events. Loan commitments are reported net of syndications, assignments and participations.

(b) Includes \$7.4 billion of standby letters of credit that support remarketing programs for customers variable rate demand notes.

(c) Reinsurance agreements are with third-party insurers related to insurance sold to our customers.

(d) Includes unfunded commitments related to private equity investments of \$285 million and other investments of \$6 million that are not on our Consolidated Balance Sheet. Also includes commitments related to tax credit investments of \$409 million and other direct equity investments of \$34 million that are included in Other liabilities on our Consolidated Balance Sheet.

MARKET RISK MANAGEMENT OVERVIEW

Market risk is the risk of a loss in earnings or economic value due to adverse movements in market factors such as interest rates, credit spreads, foreign exchange rates, and equity prices. We are exposed to market risk primarily by our involvement in the following activities, among others:

Traditional banking activities of taking deposits and extending loans,

Equity and other investments and activities whose economic values are directly impacted by market factors, and

Trading in fixed income products, equities, derivatives, and foreign exchange, as a result of customer activities and underwriting. We have established enterprise-wide policies and methodologies to identify, measure, monitor, and report market risk. Market Risk Management provides independent oversight by monitoring compliance with these limits and guidelines, and reporting significant risks in the business to the Risk Committee of the Board.

#### MARKET RISK MANAGEMENT INTEREST RATE RISK

Interest rate risk results primarily from our traditional banking activities of gathering deposits and extending loans. Many factors, including economic and financial conditions, movements in interest rates, and consumer preferences, affect the difference between the interest that we earn on assets and the interest that we pay on liabilities and the level of our noninterest-bearing funding sources. Due to the repricing term mismatches and embedded options inherent in certain of these products, changes in market interest rates not only affect expected near-term earnings, but also the economic values of these assets and liabilities.

Asset and Liability Management centrally manages interest rate risk within limits and guidelines set forth in our risk management policies approved by management s Asset and Liability Committee and the Risk Committee of the Board.

Sensitivity results and market interest rate benchmarks for the second quarters of 2011 and 2010 follow:

#### Interest Sensitivity Analysis

	Second Quarter 2011	Second Quarter 2010
Net Interest Income Sensitivity Simulation		
Effect on net interest income in first year from gradual interest rate change over following		
12 months of:		
100 basis point increase	1.4%	1.1%
100 basis point decrease (a)	(1.1)%	(1.6)%
Effect on net interest income in second year from gradual interest rate change over the		
preceding 12 months of:		
100 basis point increase	4.5%	.7%
100 basis point decrease (a)	(3.8)%	(5.4)%
Duration of Equity Model (a)		
Base case duration of equity (in years):	(1.0)	(3.0)
Key Period-End Interest Rates		
One-month LIBOR	.19%	.35%
Three-year swap	1.15%	1.33%

(a) Given the inherent limitations in certain of these measurement tools and techniques, results become less meaningful as interest rates approach zero.
 In addition to measuring the effect on net interest income assuming parallel changes in current interest rates, we routinely simulate the effects of a number of nonparallel interest rate environments. The following Net Interest Income Sensitivity to Alternative Rate Scenarios table reflects the percentage change in net interest income over the next two 12-month periods assuming (i) the PNC Economist s most likely rate forecast, (ii) implied market forward rates, and (iii) a Two-Ten Slope decrease (a 200 basis point decrease between two-year and ten-year rates superimposed on current base rates) scenario.

#### Net Interest Income Sensitivity to Alternative Rate Scenarios (Second Quarter 2011)

	PNC	Market	Two-Ten
	Economist	Forward	Slope
First year sensitivity	.1%	%	.8%
Second year sensitivity	3.1%	2.5%	.5%
All changes in forecasted net interest income are relative to results in a base rate	scenario where current	nt market rates are assume	d to remain

unchanged over the forecast horizon.

When forecasting net interest income, we make assumptions about interest rates and the shape of the yield curve, the volume and characteristics of new business, and the behavior of existing on- and off-balance sheet positions. These assumptions determine the future level of simulated net interest income in the base interest rate scenario and the other interest rate scenarios presented in the above table. These simulations assume that as assets and liabilities mature, they are replaced or repriced at then current market rates. We also

consider forward projections of purchase accounting accretion when forecasting net interest income.

The following graph presents the yield curves for the base rate scenario and each of the alternate scenarios one year forward.

The second quarter 2011 interest sensitivity analyses indicate that our Consolidated Balance Sheet is positioned to benefit from an increase in interest rates and an upward sloping interest rate yield curve. We believe that we have the deposit funding base and balance sheet flexibility to adjust, where appropriate and permissible, to changing interest rates and market conditions.

MARKET RISK MANAGEMENT TRADING RISK

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Our trading activities are primarily customer-driven trading in fixed income securities, derivatives, and foreign exchange contracts. They also include the underwriting of fixed income and equity securities.

We use value-at-risk (VaR) as the primary means to measure and monitor market risk in trading activities. PNC began measuring enterprise wide VaR internally on a diversified basis at a 95% confidence interval in the second quarter of 2011. Prior to this change, we had evaluated both diversified and non-diversified VaR during the first quarter of 2011. During the first six months of 2011, our diversified VaR ranged between \$.5 million and \$3.5 million, averaging \$1.0 million. Previously, we reported VaR on a non-diversified basis at a 99% confidence interval. We believe a diversified VaR is a better representation of risk as it reflects empirical correlations across different asset classes. Additionally, moving to a 95% confidence interval from a 99% confidence interval allows for a risk metric that is not heavily influenced by a few outliers.

To help ensure the integrity of the models used to calculate VaR for each portfolio and enterprise-wide, we use a process known as backtesting. The backtesting process consists of comparing actual observations of trading-related gains or losses against the VaR levels that were calculated at the close of the prior day. Over a typical business cycle, we would expect an average of twelve to thirteen instances a year in which actual losses exceeded the prior day VaR measure at the

enterprise-wide level at a 95% confidence interval; we would also expect an average of two or three instances a year at a 99% confidence interval. There were no such instances during the three months from April 1, 2011 to June 30, 2011 under our diversified VaR measure. Additionally, there were no such instances during the first six months of 2011 or 2010, under our non-diversified VaR measure. Under both measures, we use a 500 day look back period for backtesting and include customer related revenue. Comparatively, the results in the first six months of 2011 and 2010 to the applicable 500 day look back periods were less volatile; and customer revenue helps reduce trading losses. Therefore, there were no instances of actual losses exceeding the prior day VaR measure.

The following graph shows a comparison of enterprise-wide trading-related gains and losses against prior day diversified VaR for the period.

Total trading revenue was as follows:

#### Trading Revenue

Six months ended June 30

In millions	2011	2010
Net interest income	\$ 22	\$ 33
Noninterest income	108	78
Total trading revenue	\$ 130	\$ 111
Securities underwriting and trading (a)	\$ 45	\$ 53
Foreign exchange	36	45
Financial derivatives and other	49	13
Total trading revenue (b)	\$ 130	\$111

Three months ended June 30

In millions	2011	2010
Net interest income	\$ 11	\$ 17
Noninterest income	58	20
Total trading revenue	\$ 69	\$ 37
Securities underwriting and trading (a)	\$ 29	\$ 13
Foreign exchange	19	23
Financial derivatives and other	21	1
Total trading revenue (b)	\$ 69	\$ 37

(a) Includes changes in fair value for certain loans accounted for at fair value.

(b) Product trading revenue includes customer related hedged activity.

Trading revenue excludes the impact of economic hedging activities, which relate primarily to residential mortgage servicing rights, and residential and held-for-sale commercial real estate loans.

Trading revenue for the first six months of 2011 increased \$19 million compared with the first six months of 2010 primarily due to improved customer derivatives results and the reduced impact of counterparty credit risk on valuations of customer derivative positions. These increases were partially offset by lower underwriting activity and the elimination of proprietary trading activities.

Trading revenue for the second quarter increased \$32 million compared to the second quarter of 2010 primarily due to the reduced impact of counterparty credit risk on valuations of customer positions and higher underwriting revenues. These increases were partially offset by the elimination of proprietary trading activities.

#### MARKET RISK MANAGEMENT EQUITY AND OTHER INVESTMENT RISK

Equity investment risk is the risk of potential losses associated with investing in both private and public equity markets. PNC invests primarily in private equity markets. In addition to extending credit, taking deposits, and underwriting and trading financial instruments, we make and manage direct investments in a variety of transactions, including management buyouts, recapitalizations, and growth financings in a variety of industries. We also have investments in affiliated and non-affiliated funds that make similar investments in private equity and in debt and

equity-oriented hedge funds. The economic and/or book value of these investments and other assets such as loan servicing rights are directly affected by changes in market factors.

The primary risk measurement for equity and other investments is economic capital. Economic capital is a common measure of risk for credit, market and operational risk. It is an estimate of the worst-case value depreciation over a one year horizon to a level commensurate with a financial institution with an A rating by the credit rating agencies. Given the illiquid nature of many of these types of investments, it can be a challenge to determine their fair values. Market Risk Management and Finance provide independent oversight of the valuation process.

Various PNC business units manage our equity and other investment activities. Our businesses are responsible for making investment decisions within the approved policy limits and associated guidelines.

A summary of our equity investments follows:

In millions	June 30 2011	Dec. 31 2010
BlackRock	\$ 5,158	\$ 5,017
Tax credit investments	2,360	2,054
Private equity	1,501	1,375
Visa	456	456
Other	301	318
Total	\$ 9,776	\$ 9,220

#### BlackRock

PNC owned approximately 36 million common stock equivalent shares of BlackRock equity at June 30, 2011, accounted for under the equity method. The primary risk measurement, similar to other equity investments, is economic capital. The Business Segments Review section of this Financial Review includes additional information about BlackRock.

#### Tax Credit Investments

Included in our equity investments are tax credit investments which are mostly accounted for under the equity method. These investments, as well as equity investments held by consolidated partnerships, totaled \$2.4 billion at June 30, 2011 and \$2.1 billion at December 31, 2010.

### Private Equity

The private equity portfolio is an illiquid portfolio comprised of equity and mezzanine investments that vary by industry, stage and type of investment.

Private equity investments carried at estimated fair value totaled \$1.5 billion at June 30, 2011 and \$1.4 billion at December 31, 2010. As of June 30, 2011, \$849 million was invested directly in a variety of companies and \$652 million was invested indirectly through various private equity funds. Included in direct investments are investment activities of two private equity funds that are consolidated for financial reporting purposes. The noncontrolling interests of these funds totaled \$260 million as of June 30, 2011. The indirect private equity funds are not redeemable, but PNC receives distributions over the life of the partnership from liquidation of the underlying investments by the investee.

Our unfunded commitments related to private equity totaled \$285 million at June 30, 2011 compared with \$319 million at December 31, 2010.

#### Visa

At June 30, 2011, our investment in Visa Class B common shares totaled approximately 23 million shares. In March 2011, Visa funded \$400 million to their litigation escrow account and reduced the conversion ratio of Visa B to A shares. We consequently recognized our estimated \$38 million share of the \$400 million as a reduction of our previously established indemnification liability and a reduction of noninterest expense. Our indemnification liability included on our Consolidated Balance Sheet at June 30, 2011 totaled \$32 million. Our ultimate exposure to the specified Visa litigation may be different than this amount.

As of June 30, 2011, we had recognized \$456 million of our Visa ownership, which we acquired with National City, on our Consolidated Balance Sheet. Based on the June 30, 2011 closing price of \$84.26 for the Visa Class A shares, the market value of our total investment was \$958 million. The Visa

Class B common shares we own generally will not be transferable, except under limited circumstances, until they can be converted into shares of the publicly traded class of stock, which cannot happen until the settlement of all of the specified litigation. It is expected that Visa will continue to adjust the conversion ratio of Visa Class B to Class A shares in connection with any settlements in excess of any amounts then in escrow for that purpose and will also reduce the conversion ratio to the extent that it adds any funds to the escrow in the future.

Note 17 Commitments and Guarantees in our Notes To Consolidated Financial Statements of this Report has further information on our Visa indemnification obligation.

#### **Other Investments**

We also make investments in affiliated and non-affiliated funds with both traditional and alternative investment strategies. The economic values could be driven by either the fixed-income market or the equity markets, or both. At June 30, 2011, other investments totaled \$301 million compared with \$318 million at December 31, 2010. We recognized net gains related to these investments of \$13 million during the first six months of 2011, including net losses of \$2 million during the second quarter. We recognized net gains related to these investments of \$26 million during the first six months of 2010, including \$8 million during the second quarter.

Given the nature of these investments, if market conditions affecting their valuation were to worsen, we could incur future losses.

Our unfunded commitments related to other investments totaled \$6 million at June 30, 2011 and \$11 million at December 31, 2010.

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#### Financial Derivatives

We use a variety of financial derivatives as part of the overall asset and liability risk management process to help manage interest rate, market and credit risk inherent in our business activities. Substantially all such instruments are used to manage risk related to changes in interest rates. Interest rate and total return swaps, interest rate caps and floors, swaptions, options, forwards and futures contracts are the primary instruments we use for interest rate risk management. We also enter into derivatives with customers to facilitate their risk management activities.

Financial derivatives involve, to varying degrees, interest rate, market and credit risk. For interest rate swaps and total return swaps, options and futures contracts, only periodic cash payments and, with respect to options, premiums are exchanged. Therefore, cash requirements and exposure to credit risk are significantly less than the notional amount on these instruments.

Further information on our financial derivatives is presented in Note 1 Accounting Policies in our Notes To Consolidated Financial Statements under Part II, Item 8 of our 2010 Form 10-K and in Note 12 Financial Derivatives in the Notes To Consolidated Financial Statements in this Report, which is incorporated here by reference.

Not all elements of interest rate, market and credit risk are addressed through the use of financial or other derivatives, and such instruments may be ineffective for their intended purposes due to unanticipated market changes, among other reasons.

The following table provides the notional or contractual amounts and estimated net fair value of financial derivatives at June 30, 2011 and December 31, 2010.

### Financial Derivatives

	June 30, 2011 Notional/ Estimated Contractual Net Fair Amount Value		timated et Fair	Decembe Notional/ Contractual	Es N	timated et Fair
In millions	Amount	,	aiue	Amount		Value
Derivatives designated as hedging instruments under GAAP						
Interest rate contracts (a)						
Asset rate conversion	¢ 12.012	¢	422	¢ 14.450	¢	222
Receive fixed swaps	\$ 13,813 2,784	\$	423 (22)	\$ 14,452 1,669	\$	332 12
Pay fixed swaps (c) (d) Liability rate conversion	2,784		(22)	1,009		12
	0.240		911	0.902		834
Receive fixed swaps	9,249 1,750			9,803 2,350		
Forward purchase commitments	27,596		(1)			(8)
Total interest rate risk management	,	\$	1,311	28,274 \$ 28,274	¢	$1,170 \\ 1,170$
Total derivatives designated as hedging instruments (b)	\$ 27,596	\$	1,311	\$ 28,274	\$	1,170
Derivatives not designated as hedging instruments under GAAP						
Derivatives used for residential mortgage banking activities:						
Interest rate contracts	¢ 00 570	¢	154	¢ 02.421	¢	(2
Swaps	\$ 99,579 56,940	\$	154	\$ 83,421 51,699	\$	63
Futures			•			21
Future options	6,040		2 2	31,250		21
Bond options	650 6,370		64	11.040		20
Swaptions			64 6	11,040		28
Commitments related to residential mortgage assets	12,153	¢	228	16,652	¢	47
Total residential mortgage banking activities	\$ 181,732	\$	228	\$ 194,062	\$	159
Derivatives used for commercial mortgage banking activities:						
Interest rate contracts	\$ 1,680	¢	(40)	¢ 1744	¢	(41)
Swaps		\$	(40)	\$ 1,744	\$	(41)
Swaptions	100		- 21	1 000		5
Commitments related to commercial mortgage assets	1,221		21	1,228		5
Credit contracts	147		(	210		0
Credit default swaps	145	¢	6	\$ 2,192	¢	8
Total commercial mortgage banking activities	\$ 3,146	\$	(13)	\$ 3,182	\$	(28)
Derivatives used for customer-related activities:						
Interest rate contracts	¢ 05 922	¢	(122)	¢ 02.249	¢	(104)
Swaps (d)	\$ 95,822	\$	(133)	\$ 92,248	\$	(104)
Caps/floors	4.020		(1.4)	2 207		(15)
Sold	4,038		(14)	3,207		(15)
Purchased	3,973		20	2,528		14
Swaptions	2,172		21	2,165		13
Futures	2,638		1	2,793		
Commitments related to residential mortgage assets	1,327		(5)	738		(6)
Foreign exchange contracts	10,447 344		(5)	7,913		(6)
Equity contracts (d)	344		(4)	334		(3)
Credit contracts Risk participation agreements	2 166		1	2,738		3
	3,166 ¢ 122.027	¢		,	¢	(98)
Total customer-related Derivatives used for other risk management activities:	\$ 123,927	\$	(113)	\$ 114,664	\$	(98)
Interest rate contracts						
	¢ 1754	¢	5	¢ 2.021	\$	6
Swaps	\$ 1,754	\$	5	\$ 3,021 100	Э	6 4
Swaptions	725			298		4
Futures	125					1
Commitments related to residential mortgage assets	29		(0)	1,100		1
Foreign exchange contracts (d)	29		(6)	32		(4)
Credit contracts	420		(	551		8
Credit default swaps	438 209		6	551		
Other contracts (d) (e) Total other risk management	\$ 3,155	\$	(426)	209 \$ 5,311	\$	(396)
Total outer fisk management	\$ 3,155	φ	(421)	\$ 5,311	Э	(381)

Total derivatives not designated as hedging instruments	\$ 311,960	\$ (319)	\$ 317,219	\$	(348)
Total Gross Derivatives	\$ 339,556	\$ 992	\$ 345,493	\$	822
	1	 	1 1	.1 T TD	OD

- (a) The floating rate portion of interest rate contracts is based on money-market indices. As a percent of notional amount, 57% were based on 1-month LIBOR and 43% on 3-month LIBOR at June 30, 2011 compared with 58% and 42%, respectively, at December 31, 2010.
- (b) Fair value amount includes net accrued interest receivable of \$142 million at June 30, 2011 and \$132 million at December 31, 2010.

- (d) The increases in the negative fair values from December 31, 2010 to June 30, 2011 for interest rate contracts, foreign exchange, equity contracts and other contracts were due to the changes in fair values of the existing contracts along with new contracts entered into during the first six months of 2011 and contracts terminated during that period.
- (e) Includes PNC s obligation to fund a portion of certain BlackRock LTIP programs.

<sup>(</sup>c) Includes zero-coupon swaps.

# INTERNAL CONTROLS AND DISCLOSURE CONTROLS AND PROCEDURES

As of June 30, 2011, we performed an evaluation under the supervision and with the participation of our management, including the Chairman and Chief Executive Officer and the Executive Vice President and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures and of changes in our internal control over financial reporting.

Based on that evaluation, our Chairman and Chief Executive Officer and our Executive Vice President and Chief Financial Officer concluded that our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities and Exchange Act of 1934, as amended) were effective as of June 30, 2011, and that there has been no change in PNC s internal control over financial reporting that occurred during the second quarter of 2011 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

# **GLOSSARY OF TERMS**

<u>Accretable net interest (Accretable yield)</u> The excess of cash flows expected to be collected on a purchased impaired loan over the carrying value of the loan. The accretable net interest is recognized into interest income over the remaining life of the loan using the constant effective yield method.

<u>Adjusted average total assets</u> Primarily comprised of total average quarterly (or annual) assets plus (less) unrealized losses (gains) on investment securities, less goodwill and certain other intangible assets (net of eligible deferred taxes).

Annualized Adjusted to reflect a full year of activity.

<u>Assets under management</u> Assets over which we have sole or shared investment authority for our customers/clients. We do not include these assets on our Consolidated Balance Sheet.

Basis point One hundredth of a percentage point.

<u>Cash recoveries</u> Cash recoveries used in the context of purchased impaired loans represent cash payments from customers that exceeded the recorded investment of the designated impaired loan.

<u>Charge-off</u> Process of removing a loan or portion of a loan from our balance sheet because it is considered uncollectible. We also record a charge-off when a loan is transferred from portfolio holdings to held for sale by reducing the loan carrying amount to the fair value of the loan, if fair value is less than carrying amount.

<u>Carrying value of purchased impaired loans</u> The net value on the balance sheet which represents the recorded investment less any valuation allowance.

<u>Common shareholders</u> equity to total assets Common shareholders equity divided by total assets. Common shareholders equity equals total shareholders equity less the liquidation value of preferred stock.

<u>Corporate banking primary client</u> A corporate banking client relationship with annual revenue generation of \$10,000 to \$50,000 or more.

<u>Credit derivatives</u> Contractual agreements, primarily credit default swaps, that provide protection against a credit event of one or more referenced credits. The nature of a credit event is established by the protection buyer and protection seller at the inception of a transaction, and such events include bankruptcy, insolvency and failure to meet payment obligations when due. The buyer of the credit derivative pays a periodic fee in return for a payment by the protection seller upon the occurrence, if any, of a credit event.

<u>Credit spread</u> The difference in yield between debt issues of similar maturity. The excess of yield attributable to credit spread is often used as a measure of relative creditworthiness, with a reduction in the credit spread reflecting an improvement in the borrower s perceived creditworthiness.

<u>Derivatives</u> Financial contracts whose value is derived from changes in publicly traded securities, interest rates, currency exchange rates or market indices. Derivatives cover a wide assortment of financial contracts, including but not limited to forward contracts, futures, options and

#### swaps.

<u>Duration of equity</u> An estimate of the rate sensitivity of our economic value of equity. A negative duration of equity is associated with asset sensitivity (*i.e.*, positioned for rising interest rates), while a positive value implies liability sensitivity (*i.e.*, positioned for declining interest rates). For example, if the duration of equity is +1.5 years, the economic value of equity declines by 1.5% for each 100 basis point increase in interest rates.

Earning assets Assets that generate income, which include: Federal funds sold; resale agreements; trading securities; interest-earning deposits with banks; loans held for sale; loans; investment securities; and certain other assets.

Economic capital Represents the amount of resources that a business or business segment should hold to guard against potentially large losses that could cause insolvency. It is based on a measurement of economic risk, as opposed to risk as defined by regulatory bodies. The economic capital measurement process involves converting a risk distribution to the capital that is required to support the risk, consistent with our target credit rating. As such, economic risk serves as a

common currency of risk that allows us to compare different risks on a similar basis.

Effective duration A measurement, expressed in years, that, when multiplied by a change in interest rates, would approximate the percentage change in value of on- and off- balance sheet positions.

<u>Efficiency</u> Noninterest expense divided by total revenue.

Fair value The price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

<u>FICO score</u> A credit bureau-based industry standard score created by Fair Isaac Co. which predicts the likelihood of borrower default. We use FICO scores both in underwriting and assessing credit risk in our consumer lending portfolio. Lower FICO scores indicate likely higher risk of default, while higher FICO scores indicate likely lower risk of default. FICO scores are updated on a periodic basis.

Foreign exchange contracts Contracts that provide for the future receipt and delivery of foreign currency at previously agreed-upon terms.

<u>Funds transfer pricing</u> A management accounting methodology designed to recognize the net interest income effects of sources and uses of funds provided by the assets and liabilities of a business segment. We assign these balances LIBOR-based funding rates at origination that represent the interest cost for us to raise/invest funds with similar maturity and repricing structures.

<u>Futures and forward contracts</u> Contracts in which the buyer agrees to purchase and the seller agrees to deliver a specific financial instrument at a predetermined price or yield. May be settled either in cash or by delivery of the underlying financial instrument.

GAAP Accounting principles generally accepted in the United States of America.

<u>Interest rate floors and caps</u> Interest rate protection instruments that involve payment from the protection seller to the protection buyer of an interest differential, which represents the difference between a short-term rate (e.g., three-month LIBOR) and an agreed-upon rate (the strike rate) applied to a notional principal amount.

<u>Interest rate swap contracts</u> Contracts that are entered into primarily as an asset/liability management strategy to reduce interest rate risk. Interest rate swap contracts are exchanges of interest rate payments, such as fixed-rate payments for floating-rate payments, based on notional principal amounts.

Intrinsic value The difference between the price, if any, required to be paid for stock issued pursuant to an equity compensation arrangement and the fair market value of the underlying stock.

Investment securities Collectively, securities available for sale and securities held to maturity.

Leverage ratio Tier 1 risk-based capital divided by adjusted average total assets.

<u>LIBOR</u> Acronym for London InterBank Offered Rate. LIBOR is the average interest rate charged when banks in the London wholesale money market (or interbank market) borrow unsecured funds from each other. LIBOR rates are used as a benchmark for interest rates on a global basis.

<u>Loan-to-value ratio (LTV)</u> A calculation of a loan s collateral coverage that is used both in underwriting and assessing credit risk in our lending portfolio. LTV is the sum total of loan obligations secured by collateral divided by the market value of that same collateral. Market values of the collateral are based on an independent valuation of the collateral. For example, an LTV of less than 90% is better secured and has less credit risk than an LTV of greater than or equal to 90%. Our real estate market values are updated on an annual basis but may be updated more frequently for select loans.

Loss Given Default (LGD) An estimate of recovery based on collateral type, collateral value, loan exposure, or the guarantor(s) quality and guaranty type (full or partial). Each loan has its own LGD. The LGD risk rating measures the percentage of exposure of a specific credit obligation that we expect to lose if default occurs. LGD is net of recovery, through either liquidation of collateral or deficiency judgments rendered from foreclosure or bankruptcy proceedings. The LGD rating is updated with the same frequency as the borrower s PD rating, and should be done more frequently than the PD if the collateral values and amounts change often.

<u>Net interest income from loans and deposits</u> A management accounting assessment, using funds transfer pricing methodology, of the net interest contribution from loans and deposits.

Net interest margin Annualized taxable-equivalent net interest income divided by average earning assets.

<u>Nonaccretable difference</u> Contractually required payments receivable on a purchased impaired loan in excess of the cash flows expected to be collected.

<u>Nondiscretionary assets under administration</u> Assets we hold for our customers/clients in a non-discretionary, custodial capacity. We do not include these assets on our Consolidated Balance Sheet.

Nonperforming assets Nonperforming assets include non-accrual loans, certain non-accrual troubled debt restructured loans, OREO, foreclosed and other assets. We do not accrue interest income on assets classified as nonperforming.

<u>Nonperforming loans</u> Loans for which we do not accrue interest income. Nonperforming loans include loans to commercial, commercial real estate, equipment lease financing, consumer (including loans and lines of credit secured by residential real estate), and residential real estate (including mortgages and construction) customers as well as certain non-accrual troubled debt restructured loans. Nonperforming loans do not include loans held for sale or OREO and foreclosed assets. Nonperforming loans do not include purchased impaired loans as we are currently accreting interest income over the expected life of the loans.

Notional amount A number of currency units, shares, or other units specified in a derivative contract.

<u>Operating leverage</u> The period to period dollar or percentage change in total revenue (GAAP basis) less the dollar or percentage change in noninterest expense. A positive variance indicates that revenue growth exceeded expense growth (*i.e.*, positive operating leverage) while a negative variance implies expense growth exceeded revenue growth (*i.e.*, negative operating leverage).

<u>Options</u> Contracts that grant the purchaser, for a premium payment, the right, but not the obligation, to either purchase or sell the associated financial instrument at a set price during a specified period or at a specified date in the future.

<u>Other real estate owned (OREO)</u> Foreclosed assets taken in settlement of troubled loans through surrender or foreclosure. Foreclosed assets include all assets received in full or partial satisfaction of a loan and include real and personal property, equity interests in corporations, partnerships, joint ventures, and beneficial interests in trusts. Premises that are no longer used in operations may also be included in real estate owned.

<u>Other-than-temporary impairment (OTTI)</u> When the fair value of a security is less than its amortized cost basis, an assessment is performed to determine whether the impairment is other-than-temporary. If we intend to sell the security or more likely than not will be required to sell the security before recovery of its amortized cost basis less any current-period credit loss, an other-than-temporary impairment is considered to have occurred. In such cases, an other-than-temporary impairment is recognized in earnings equal to the entire difference between the investment s amortized cost basis and its fair value at the balance sheet date. Further, if we do not expect to recover the entire amortized cost of the security, an other-than-temporary impairment is considered to have occurred. However for debt securities, if we do not intend to sell the security and it is not more likely than not that we will

be required to sell the security before its recovery, the other-than-temporary loss is separated into (a) the amount representing the credit loss, and (b) the amount related to all other factors. The other-than-temporary impairment related to credit losses is recognized in earnings while the amount related to all other factors is recognized in other comprehensive income, net of tax.

<u>Pretax earnings</u> Income from continuing operations before income taxes and noncontrolling interests.

Pretax, pre-provision earnings from continuing operations Total revenue less noninterest expense, both from continuing operations.

Probability of Default (PD) An internal risk rating that indicates the likelihood that a credit obligor will enter into default status.

<u>Purchase accounting accretion</u> Accretion of the discounts and premiums on acquired assets and liabilities. The purchase accounting accretion is recognized in net interest income over the weighted average life of the financial instruments using the constant effective yield method.

<u>Purchased impaired loans</u> Acquired loans determined to be credit impaired under FASB ASC 310-30 (AICPA SOP 03-3). Loans are determined to be impaired if there is evidence of credit deterioration since origination and for which it is probable that all contractually required payments will not be collected.

<u>Recorded investment</u> The initial investment of a purchased impaired loan plus interest accretion and less any cash payments and writedowns to date. The recorded investment excludes any valuation allowance which is included in our allowance for loan and lease losses.

<u>Recovery</u> Cash proceeds received on a loan that we had previously charged off. We credit the amount received to the allowance for loan and lease losses.

<u>Residential development loans</u> Project-specific loans to commercial customers for the construction or development of residential real estate including land, single family homes, condominiums and other residential properties. This would exclude loans to commercial customers where proceeds are for general corporate purposes whether or not such facilities are secured.

<u>Residential mortgage servicing rights hedge gains/(losses), net</u> We have elected to measure acquired or originated residential mortgage servicing rights (MSRs) at fair value under GAAP. We employ a risk management strategy designed to protect the economic value of MSRs from changes in interest rates. This strategy utilizes securities and a portfolio of derivative instruments to hedge changes in the fair value of

MSRs arising from changes in interest rates. These financial instruments are expected to have changes in fair value which are negatively correlated to the change in fair value of the MSR portfolio. Net MSR hedge gains/(losses) represent the change in the fair value of MSRs, exclusive of changes due to time decay and payoffs, combined with the change in the fair value of the associated securities and derivative instruments.

Return on average assets Annualized net income divided by average assets.

<u>Return on average capital</u> Annualized net income divided by average capital.

<u>Return on average common shareholders</u> equity Annualized net income less preferred stock dividends, including preferred stock discount accretion and redemptions, divided by average common shareholders equity.

<u>Risk-weighted assets</u> Computed by the assignment of specific risk-weights (as defined by the Board of Governors of the Federal Reserve System) to assets and off-balance sheet instruments.

Securitization The process of legally transforming financial assets into securities.

<u>Servicing rights</u> An intangible asset or liability created by an obligation to service assets for others. Typical servicing rights include the right to receive a fee for collecting and forwarding payments on loans and related taxes and insurance premiums held in escrow.

<u>Swaptions</u> Contracts that grant the purchaser, for a premium payment, the right, but not the obligation, to enter into an interest rate swap agreement during a specified period or at a specified date in the future.

<u>Taxable-equivalent interest</u> The interest income earned on certain assets is completely or partially exempt from Federal income tax. As such, these tax-exempt instruments typically yield lower returns than taxable investments. To provide more meaningful comparisons of yields and margins for all interest-earning assets, we use interest income on a taxable-equivalent basis in calculating average yields and net interest margins by increasing the interest income earned on tax-exempt assets to make it fully equivalent to interest income earned on other taxable investments. This adjustment is not permitted under GAAP on the Consolidated Income Statement.

<u>Tier 1 common capital</u> Tier 1 risk-based capital, less preferred equity, less trust preferred capital securities, and less noncontrolling interests.

<u>Tier 1 common capital ratio</u> Tier 1 common capital divided by period-end risk-weighted assets.

<u>Tier 1 risk-based capital</u> Total shareholders equity, plus trust preferred capital securities, plus certain noncontrolling interests that are held by others; less goodwill and certain other intangible assets (net of eligible deferred taxes relating to taxable and nontaxable combinations), less equity investments in nonfinancial companies less ineligible servicing assets and less net unrealized holding losses on available for sale equity securities. Net unrealized holding gains on available for sale equity securities, net unrealized holding gains (losses) on available for sale debt securities and net unrealized holding gains (losses) on cash flow hedge derivatives are excluded from total shareholders equity for Tier 1 risk-based capital purposes.

Tier 1 risk-based capital ratio Tier 1 risk-based capital divided by period-end risk-weighted assets.

Total equity Total shareholders equity plus noncontrolling interests.

<u>Total return swap</u> A non-traditional swap where one party agrees to pay the other the total return of a defined underlying asset (e.g., a loan), usually in return for receiving a stream of LIBOR-based cash flows. The total returns of the asset, including interest and any default shortfall, are passed through to the counterparty. The counterparty is therefore assuming the credit and economic risk of the underlying asset.

<u>Total risk-based capital</u> Tier 1 risk-based capital plus qualifying subordinated debt and trust preferred securities, other noncontrolling interest not qualified as Tier 1, eligible gains on available for sale equity securities and the allowance for loan and lease losses, subject to certain limitations.

Total risk-based capital ratio Total risk-based capital divided by period-end risk-weighted assets.

<u>Transaction deposits</u> The sum of interest-bearing money market deposits, interest-bearing demand deposits, and noninterest-bearing deposits.

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<u>Troubled debt restructuring</u> A restructuring of a loan whereby the lender for economic or legal reasons related to the borrower s financial difficulties grants a concession to the borrower that the lender would not otherwise consider.

<u>Value-at-risk (VaR)</u> A statistically-based measure of risk which describes the amount of potential loss which may be incurred due to severe and adverse market movements. The measure is of the maximum loss which should not be exceeded on 99 out of 100 days.

<u>Watchlist</u> A list of criticized loans, credit exposure or other assets compiled for internal monitoring purposes. We define criticized exposure for this purpose as exposure with an internal risk rating of other assets especially mentioned, substandard, doubtful or loss.

<u>Yield curve</u> A graph showing the relationship between the yields on financial instruments or market indices of the same credit quality with different maturities. For example, a normal or positive yield curve exists when long-term bonds have higher yields than short-term bonds. A flat yield curve exists when yields are the same for short-term and long-term bonds. A steep yield curve exists when yields on long-term bonds are significantly higher than on short-term bonds. An inverted or negative yield curve exists when short-term bonds have higher yields than long-term bonds.

# CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING INFORMATION

We make statements in this Report, and may from time to time make other statements, regarding our outlook for earnings, revenues, expenses, capital levels, liquidity levels, asset quality and other matters regarding or affecting PNC and its future business and operations that are forward-looking statements within the meaning of the Private Securities Litigation Reform Act. Forward-looking statements are typically identified by words such as believe, plan, expect, anticipate, see, intend, outlook, project, forecast, estimate, goal, will, words and expressions. Forward-looking statements are subject to numerous assumptions, risks and uncertainties, which change over time.

Forward-looking statements speak only as of the date made. We do not assume any duty and do not undertake to update forward-looking statements. Actual results or future events could differ, possibly materially, from those anticipated in forward-looking statements, as well as from historical performance.

Our forward-looking statements are subject to the following principal risks and uncertainties.

- Our businesses, financial results and balance sheet values are affected by business and economic conditions, including the following: Changes in interest rates and valuations in debt, equity and other financial markets.
  - Disruptions in the liquidity and other functioning of U.S. and global financial markets.
  - The impact on financial markets and the economy of the downgrade by Standard & Poor s of U.S. Treasury obligations and other U.S. government-backed debt, as well as issues surrounding the level of U.S. and European government debt.
  - Actions by Federal Reserve, U.S. Treasury and other government agencies, including those that impact money supply and market interest rates.
  - Changes in customers, suppliers and other counterparties performance and creditworthiness.
  - Slowing or failure of the current moderate economic recovery.
  - Continued effects of aftermath of recessionary conditions and uneven spread of positive impacts of recovery on the economy and our counterparties, including adverse impacts on levels of unemployment, loan utilization rates, delinquencies, defaults and counterparty ability to meet credit and other obligations.
  - Changes in customer preferences and behavior, whether due to changing business and economic conditions, legislative and regulatory initiatives, or other factors.
- Our forward-looking financial statements are subject to the risk that economic and financial market conditions will be substantially different than we are currently expecting. These statements are based on our current view that the moderate economic recovery is transitioning into a self-sustaining economic expansion in 2011, with faster economic growth in the second half pushing the unemployment rate lower amidst continued low interest rates.

Legal and regulatory developments could have an impact on ability to operate our businesses, financial condition, results of operations, competitive position, reputation, or pursuit of attractive acquisition opportunities. Reputational impacts could affect matters such as business generation and retention, liquidity, funding, and ability to attract and retain management. These developments could include:

- Changes resulting from legislative and regulatory reforms, including broad-based restructuring of financial industry regulation and changes to laws and regulations involving tax, pension, bankruptcy, consumer protection, and other industry aspects, and changes in accounting policies and principles. We will be impacted by extensive reforms provided for in the Dodd-Frank Act and otherwise growing out of the recent financial crisis, the precise nature, extent and timing of which, and their impact on us, remains uncertain. Changes to regulations governing bank capital, including due to the Dodd-Frank Act and to Basel III initiatives.
- Unfavorable resolution of legal proceedings or other claims and regulatory and other governmental investigations or other inquiries. In addition to matters relating to PNC s business and activities, such matters may include proceedings, claims, investigations, or inquiries relating to pre-acquisition business and activities of acquired companies, such as National City. These matters may result in monetary judgments or settlements or other remedies, including fines, penalties, restitution or alterations in our business practices, and in additional expenses and

collateral costs, and may cause reputational harm to PNC following the acquisition and integration of acquired businesses into ours. Results of regulatory examination and supervision process, including our failure to satisfy requirements of agreements with governmental agencies.

Impact on business and operating results of any costs associated with obtaining rights in intellectual property claimed by others and of adequacy of our intellectual property protection in general.

Business and operating results are affected by our ability to identify and effectively manage risks inherent in our businesses, including, where appropriate, through effective use of third-party insurance, derivatives, and capital management techniques, and to meet evolving regulatory capital standards. In particular, our results currently depend on our ability to manage elevated levels of impaired assets. Business and operating results also include impacts relating to our equity interest in BlackRock, Inc. and rely to a significant extent on information provided to us by BlackRock. Risks and uncertainties that could affect BlackRock are discussed in more detail by BlackRock in SEC filings.

Our planned acquisition of RBC Bank (USA) presents us with risks and uncertainties related both to the acquisition transaction itself and its integration into PNC after closing, including:

Closing is dependent on, among other things, receipt of regulatory and other applicable approvals, the timing of which cannot be predicted with precision at this point and which may not be received at all. The impact of closing on PNC s financial statements will be affected by the timing of the transaction.

The transaction (including integration of RBC Bank (USA) s businesses) may be substantially more expensive to complete than anticipated. Anticipated benefits, including cost savings and strategic gains, may be significantly harder or take longer to achieve than expected or may not be achieved in their entirety as a result of unexpected factors or events.

Our ability to achieve anticipated results from this transaction is dependent also on the following factors, in part related to the state of economic and financial markets: the extent of credit losses in the acquired loan portfolios and the extent of deposit attrition. Also, litigation and governmental investigations that may be filed or commenced, as a

result of this transaction or otherwise, could impact the timing or realization of anticipated benefits to PNC.

Integration of RBC Bank (USA) s business and operations into PNC, which will include conversion of RBC Bank (USA) s different systems and procedures, may take longer than anticipated or be more costly than anticipated or have unanticipated adverse results relating to RBC Bank (USA) s or PNC s existing businesses. PNC s ability to integrate RBC Bank (USA) successfully may be adversely affected by the fact that this transaction will result in PNC entering several markets where PNC does not currently have any meaningful retail presence.

In addition to the planned RBC Bank (USA) transaction, we grow our business in part by acquiring from time to time other financial services companies, financial services assets and related deposits. These other acquisitions, including our planned acquisition of Flagstar branches and related deposits, often present risks and uncertainties analogous to those presented by the RBC Bank (USA) transaction, as well as, in some cases, with risks related to entering into new lines of business.

Competition can have an impact on customer acquisition, growth and retention and on credit spreads and product pricing, which can affect market share, deposits and revenues. Industry restructuring in the current environment could also impact our business and financial performance through changes in counterparty creditworthiness and performance and in competitive and regulatory landscape. Our ability to anticipate and respond to technological changes can also impact our ability to respond to customer needs and meet competitive demands.

Business and operating results can also be affected by widespread disasters, dislocations, terrorist activities or international hostilities through impacts on the economy and financial markets generally or on us or our counterparties specifically.

We provide greater detail regarding some of these factors in our 2010 Form 10-K, first quarter 2011 Form 10-Q and elsewhere in this Report, including Risk Factors and Risk Management sections of those reports. Our forward-looking statements may also be subject to other risks and uncertainties, including those discussed elsewhere in this Report or in our other filings with the SEC.

## **Consolidated Income Statement**

The PNC Financial Services Group, Inc.

	Three months ended June 30		Six months ended June 30		
In millions, except per share data Unaudited	2011	2010	2011	2010	
Interest Income	2011	2010	2011	2010	
Loans	\$ 1,905	\$ 2,158	\$ 3,789	\$ 4,318	
Investment securities	549	¢ 2,130 572	1,127	1,195	
Other	93	143	214	265	
Total interest income	2,547	2,873	5,130	5,778	
Interest Expense	_,	_,	- , •	-,	
Deposits	180	244	362	525	
Borrowed funds	217	194	442	439	
Total interest expense	397	438	804	964	
Net interest income	2,150	2,435	4,326	4,814	
Noninterest Income	,	,	,	,	
Asset management	288	243	551	502	
Consumer services	333	315	644	611	
Corporate services	228	261	445	529	
Residential mortgage	163	179	358	326	
Service charges on deposits	131	209	254	409	
Net gains on sales of securities	82	147	119	237	
Other-than-temporary impairments	(73)	(118)	(103)	(358)	
Less: Noncredit portion of other-than-temporary impairments (a)	(34)	(24)	(30)	(148)	
Net other-than-temporary impairments	(39)	(94)	(73)	(210)	
Other	266	217	609	457	
Total noninterest income	1,452	1,477	2,907	2,861	
Total revenue	3,602	3,912	7,233	7,675	
Provision For Credit Losses	280	823	701	1,574	
Noninterest Expense					
Personnel	976	959	1,965	1,915	
Occupancy	176	172	369	359	
Equipment	158	168	325	340	
Marketing	63	65	103	115	
Other	803	638	1,484	1,386	
Total noninterest expense	2,176	2,002	4,246	4,115	
Income from continuing operations before income taxes and noncontrolling interests	1,146	1,087	2,286	1,986	
Income taxes	234	306	542	557	
Income from continuing operations before noncontrolling interests	912	781	1,744	1,429	
Income from discontinued operations (net of income taxes of zero, \$13, zero, and \$27)		22		45	
Net income	912	803	1,744	1,474	
Less: Net income (loss) attributable to noncontrolling interests	(1)	(9)	(6)	(14)	
Preferred stock dividends	24	25	28	118	
Preferred stock discount accretion	1	1	1	251	
Net income attributable to common shareholders	\$ 888	\$ 786	\$ 1,721	\$ 1,119	
Basic Earnings Per Common Share					
Continuing operations	\$ 1.69	\$ 1.45	\$ 3.27	\$ 2.09	
Discontinued operations	<b>1</b> · · · ·	.04		.09	
Net income	\$ 1.69	\$ 1.49	\$ 3.27	\$ 2.18	
Diluted Earnings Per Common Share		¢ 1 12		<b>•</b> • • • •	
Continuing operations	\$ 1.67	\$ 1.43	\$ 3.24	\$ 2.06	
Discontinued operations		.04		.09	
Net income	\$ 1.67	\$ 1.47	\$ 3.24	\$ 2.15	

Average Common Shares Outstanding				
Basic	524	524	524	511
Diluted	527	527	527	514

(a) Included in accumulated other comprehensive income (loss). See accompanying Notes To Consolidated Financial Statements.

## **Consolidated Balance Sheet**

The PNC Financial Services Group, Inc.

In millions, except par value

in minions, except par value	×	
Henry Persol	June 30 2011	December 31
Unaudited Assets	2011	2010
Cash and due from banks (includes \$4 and \$2 for VIEs) (a)	\$ 3,865	\$ 3,297
Federal funds sold and resale agreements (includes \$813 and \$866 measured at fair value) (b)	\$ 3,805 2,357	3,704
Trading securities	2,337	1,826
Interest-earning deposits with banks (includes \$9 and \$288 for VIEs) (a)	4,508	1,610
Loans held for sale (includes \$2,207 and \$2,755 measured at fair value) (b)	2,679	3,492
Investment securities (includes \$317 and \$192 for VIEs) (a)	59,414	64,262
Loans (includes \$4,974 and \$4,645 for VIEs) (includes \$239 and \$116 measured at fair value) (a) (b)	150,319	150,595
Allowance for loan and lease losses (includes \$(105) and \$(183) for VIEs) (a)	(4,627)	(4,887)
Net loans	145,692	145,708
Goodwill	8,182	8,149
Other intangible assets	2,412	2,604
Equity investments (includes \$1,332 and \$1,177 for VIEs) (a)	9,776	9,220
Other (includes \$1,035 and \$676 for VIEs) (includes \$426 and \$396 measured at fair value) (a) (b)	22,157	20,412
Total assets	\$ 263,117	\$ 264,284
Liabilities	¢ <b>203,11</b> 7	\$ 204,204
Deposits Noninterest-bearing	\$ 52,683	\$ 50,019
Interest-bearing	129,208	133,371
Total deposits	129,208	183,390
Borrowed funds	101,071	185,590
Federal funds purchased and repurchase agreements	3,812	4,144
Federal Home Loan Bank borrowings	5,022	6,043
Bank notes and senior debt	10,526	12,904
Subordinated debt	9,358	9,842
Other (includes \$3,859 and \$3,354 for VIEs) (a)	6,458	6,555
Total borrowed funds	35,176	39,488
Allowance for unfunded loan commitments and letters of credit	202	188
Accrued expenses (includes \$129 and \$88 for VIEs) (a)	3,502	3,188
Other (includes \$824 and \$456 for VIEs) (a)	7,473	5,100
Total liabilities	228,244	231,446
Equity		231,110
Preferred stock (c)		
Common stock \$5 par value		
Authorized 800 shares, issued 536 shares	2,682	2,682
Capital surplus preferred stock	648	647
Capital surplus common stock and other	12,025	12,057
Retained earnings	17,344	15,859
Accumulated other comprehensive income (loss)	69	(431)
Common stock held in treasury at cost: 10 shares	(533)	(572)
Total shareholders equity	32,235	30,242
Noncontrolling interests	2,638	2,596
Total equity	34,873	32,838
Total liabilities and equity	\$ 263,117	\$ 264,284
		-

(a) Amounts represent the assets or liabilities of consolidated variable interest entities (VIEs).

(b) Amounts represent items for which the Corporation has elected the fair value option.

(c) Par value less than \$.5 million at each date.

See accompanying Notes To Consolidated Financial Statements.

## **Consolidated Statement of Cash Flows**

The PNC Financial Services Group, Inc.

	Six months end	ed June 30
Unaudited	2011	2010
Operating Activities		
Net income	\$ 1,744	\$ 1,474
Adjustments to reconcile net income to net cash provided (used) by operating activities		
Provision for credit losses	701	1,574
Depreciation and amortization	569	442
Deferred income taxes (benefit)	(127)	571
Net gains on sales of securities	(119)	(237)
Net other-than-temporary impairments	73	210
Undistributed earnings of BlackRock	(132)	(115)
Net change in		
Trading securities and other short-term investments	779	1,214
Loans held for sale	411	(330)
Other assets	(1,048)	(528)
Accrued expenses and other liabilities	583	(406)
Other	271	400
Net cash provided (used) by operating activities	3,705	4,269
Investing Activities		
Sales		
Securities available for sale	15,023	14,123
Loans	1,027	926
Repayments/maturities		
Securities available for sale	2,792	3,904
Securities held to maturity	1,230	880
Purchases		
Securities available for sale	(12,866)	(13,111)
Securities held to maturity	(187)	(693)
Loans	(712)	(2,930)
Net change in		
Federal funds sold and resale agreements	1,340	189
Interest-earning deposits with banks	(2,897)	(549)
Loans	(1,393)	5,788
Net cash received from acquisition and divestiture activity	261	156
Other	(387)	593
Net cash provided (used) by investing activities	3,231	9,276

(continued on following page)

## **Consolidated Statement of Cash Flows**

The PNC Financial Services Group, Inc.

(continued from previous page)

In millions		nded June 30
Unaudited	2011	2010
Financing Activities		
Net change in		
Noninterest-bearing deposits	\$ 2,618	\$ 623
Interest-bearing deposits	(4,385)	(7,441)
Federal funds purchased and repurchase agreements	(327)	(305)
Federal Home Loan Bank short-term borrowings		(280)
Other short-term borrowed funds	(393)	(60)
Sales/issuances		
Bank notes and senior debt		2,528
Other long-term borrowed funds	4,634	2,219
Common and treasury stock	24	3,441
Repayments/maturities		
Federal Home Loan Bank long-term borrowings	(1,021)	(2,313)
Bank notes and senior debt	(2,427)	(2,462)
Subordinated debt	(524)	28
Other long-term borrowed funds	(4,251)	(2,342)
Preferred stock TARP		(7,579)
Acquisition of treasury stock	(52)	(116)
Preferred stock cash dividends paid	(28)	(118)
Common stock cash dividends paid	(236)	(98)
Net cash provided (used) by financing activities	(6,368)	(14,275)
Net Increase (Decrease) In Cash And Due From Banks	568	(730)
Cash and due from banks at beginning of period	3,297	4,288
Cash and due from banks at end of period	\$ 3,865	\$ 3,558
Supplemental Disclosures		
Interest paid	\$ 819	\$ 921
Income taxes paid	697	339
Income taxes refunded	27	4
Non-cash Investing and Financing Items		
Transfer from (to) loans to (from) loans held for sale, net	429	514
Transfer from loans to foreclosed assets	352	670
See accompanying Notes To Consolidated Financial Statements.		

See accompanying Notes To Consolidated Financial Statements.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

THE PNC FINANCIAL SERVICES GROUP, INC.

#### **Business**

PNC is one of the largest diversified financial services companies in the United States and is headquartered in Pittsburgh, Pennsylvania.

PNC has businesses engaged in retail banking, corporate and institutional banking, asset management, and residential mortgage banking, providing many of its products and services nationally and others in PNC s primary geographic markets located in Pennsylvania, Ohio, New Jersey, Michigan, Maryland, Illinois, Indiana, Kentucky, Florida, Virginia, Missouri, Delaware, Washington, D.C., and Wisconsin. PNC also provides certain products and services internationally.

## Note 1 Accounting Policies

#### BASIS OF FINANCIAL STATEMENT PRESENTATION

Our consolidated financial statements include the accounts of the parent company and its subsidiaries, most of which are wholly owned, and certain partnership interests and variable interest entities.

We prepared these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America (GAAP). We have eliminated intercompany accounts and transactions. We have also reclassified certain prior year amounts to conform with the 2011 presentation. These reclassifications did not have a material impact on our consolidated financial condition or results of operations.

See Note 2 Acquisition and Divestiture Activity regarding our July 1, 2010 sale of PNC Global Investment Servicing Inc. The Consolidated Income Statement for the first six months of 2010 and related disclosures in the Notes To Consolidated Financial Statements reflect the global investment servicing business as discontinued operations.

In our opinion, the unaudited interim consolidated financial statements reflect all normal, recurring adjustments needed to present fairly our results for the interim periods. The results of operations for interim periods are not necessarily indicative of the results that may be expected for the full year or any other interim period.

When preparing these unaudited interim consolidated financial statements, we have assumed that you have read the audited consolidated financial statements included in our 2010 Annual Report on Form 10-K (2010 Form 10-K). Reference is made to Note 1 Accounting Policies in the 2010 Form 10-K for a detailed description of significant accounting policies.

There have been no significant changes to these policies in the first six months of 2011 other than as disclosed herein. These interim consolidated financial statements serve to update the 2010 Form 10-K and may not include all information and notes necessary to constitute a complete set of financial statements.

We have considered the impact on these consolidated financial statements of subsequent events.

### Use Of Estimates

We prepared these consolidated financial statements using financial information available at the time, which requires us to make estimates and assumptions that affect the amounts reported. Our most significant estimates pertain to our fair value measurements, allowances for loan and lease losses and unfunded loan commitments and letters of credit, and revenue recognition for purchase accounting accretion on purchased impaired loans. Actual results may differ from the estimates and the differences may be material to the consolidated financial statements.

#### INVESTMENT IN BLACKROCK, INC.

We account for our investment in the common stock and Series B Preferred Stock of BlackRock (deemed to be in-substance common stock) under the equity method of accounting. The investment in BlackRock is reflected on our Consolidated Balance Sheet in Equity investments, while our equity in earnings of BlackRock is reported on our Consolidated Income Statement in Asset management revenue.

We also own 2.9 million shares of Series C Preferred Stock of BlackRock. Since these preferred shares are not deemed to be in substance common stock, we have elected to account for these preferred shares at fair value and the changes in fair value will offset the impact of marking-to-market the obligation to deliver these shares to BlackRock. Our investment in the BlackRock Series C Preferred Stock is included on our Consolidated Balance Sheet in Other assets.

As noted above, we mark-to-market our obligation to transfer BlackRock shares related to certain BlackRock long-term incentive plan (LTIP) programs. This obligation is classified as a derivative not designated as a hedging instrument under GAAP as disclosed in Note 12 Financial Derivatives.

#### Nonperforming Assets

Nonperforming assets include:

Nonaccrual loans and leases, Troubled debt restructurings, and Other real estate owned and foreclosed assets.

Nonperforming loans are those loans that have deteriorated in credit quality to the extent that full collection of original contractual principal and interest is doubtful. When a loan is determined to be nonperforming (and as a result is impaired), the accrual of interest is ceased and the loan is classified as nonaccrual. The current year accrued and uncollected interest is reversed out of net interest income.

A loan acquired and accounted for under ASC Sub-Topic 310-30 Loans and Debt Securities Acquired with Deteriorated Credit Quality is reported as an accruing loan and a performing asset due to the accretion of interest income.

We generally classify Commercial Lending (Commercial, Commercial Real Estate, and Equipment Lease Financing) loans as nonaccrual (and therefore nonperforming) when we determine that the collection of interest or principal is doubtful or when delinquency of interest or principal payments has existed for 90 days or more and the loans are not well-secured and in the process of collection. A loan is considered well-secured when the collateral in the form of liens on (or pledges of) real or personal property, including marketable securities, has a realizable value sufficient to discharge the debt in full, including accrued interest. Such factors that would lead to nonperforming status and subject to an impairment test would include, but are not limited to, the following:

Deterioration in the financial position of the borrower resulting in the loan moving from accrual to cash basis, The collection of principal or interest is 90 days or more past due unless the asset is both well-secured and in the process of collection,

Reasonable doubt exists as to the certainty of the future debt service ability, whether 90 days have passed or not,

Customer has filed or will likely file for bankruptcy,

The bank advances additional funds to cover principal or interest,

We are in the process of liquidation of a commercial borrower, or

We are pursuing remedies under a guaranty.

We charge off commercial nonaccrual loans when we determine that a specific loan, or portion thereof, is uncollectible. This determination is based on the specific facts and circumstances of the individual loans. In making this determination, we consider the viability of the business or project as a going concern, the past due status when the asset is not well-secured, the expected cash flows to repay the loan, the value of the collateral, and the ability and willingness of any guarantors to perform.

Additionally, in general, for smaller dollar commercial loans of \$1 million or less, a partial or full charge-off will occur at 120 days past due for term loans and 180 days past due for revolvers.

Home equity installment loans and lines of credit, as well as residential real estate loans, that are well-secured are classified as nonaccrual at 180 days past due. A consumer loan is considered well-secured when the collateral in the form of liens on (or pledges of) real or personal property, including marketable securities, has a realizable value sufficient to discharge the debt in full, including accrued interest.

Home equity installment loans and lines of credit and residential real estate loans that are not well-secured and/or are in the process of collection are charged off at 180 days past due to the estimated fair value of the collateral less cost to sell. The remaining portion of the loan is placed on nonaccrual status.

Subprime mortgage loans for first liens with a loan-to-value (LTV) ratio of equal to or greater than 90% and second liens are classified as nonaccrual at 90 days past due. These loans are charged off as discussed above.

Most consumer loans and lines of credit, not secured by residential real estate, are charged off after 120 to 180 days past due. Generally, they are not placed on nonaccrual status as permitted by regulatory guidance.

If payment is received on a nonperforming loan, the payment is first applied to the past due principal; once this principal obligation has been fulfilled, payments are applied to recover any partial charge-off related to the impaired loan that might exist. Finally, if both past due principal and any partial charge-off have been recovered, then the payment will result in the recognition and recording of interest income. This process is followed for originated impaired loans with the exception of performing troubled debt restructurings (TDRs). Payments received on performing TDRs and other modified loans will be applied in accordance with the terms of the modified loan.

A loan is categorized as a TDR if a concession is granted due to deterioration in the financial condition of the borrower. TDRs may include certain modifications of terms of loans, receipts of assets from debtors in partial satisfaction of loans, or a combination thereof. Modified loans classified as TDRs are included in nonperforming loans until returned to performing status through the fulfilling of contractual terms for a reasonable period of time (generally 6 months).

See Note 5 Asset Quality and Allowances for Loan and Lease Losses and Unfunded Loan Commitments and Letters of Credit for additional TDR information.

Nonperforming loans are generally not returned to performing status until the obligation is brought current and the borrower has performed in accordance with the contractual terms for a reasonable period of time and collection of the contractual principal and interest is no longer in doubt.

Foreclosed assets are comprised of any asset seized or property acquired through a foreclosure proceeding or acceptance of a deed-in-lieu of foreclosure. Other real estate owned is comprised principally of commercial real estate and residential real estate properties obtained in partial or total satisfaction of loan obligations. Following the obtaining of a foreclosure judgment, or in some jurisdictions the initiation of proceedings under a power of sale in the loan instruments, the property will be sold. When we acquire the deed, we transfer the loan to other real estate owned included in Other assets on our Consolidated Balance Sheet. Property obtained in satisfaction of a loan is recorded at estimated fair value less cost to sell. We estimate fair values primarily based on appraisals, when available, or quoted market prices on liquid assets. Anticipated recoveries and government guarantees are also considered in evaluating the potential impairment of loans at the date of transfer. If the estimated fair value less cost to sell is less than the recorded investment, a charge-off is recognized against the Allowance for Loan and Lease Losses (ALLLL).

Subsequently, foreclosed assets are valued at the lower of the amount recorded at acquisition date or estimated fair value less cost to sell. Valuation adjustments on these assets and gains or losses realized from disposition of such property are reflected in Other noninterest expense.

See Note 5 Asset Quality and Allowances for Loan and Lease Losses and Unfunded Loan Commitments and Letters of Credit for additional information.

#### Allowance For Loan And Lease Losses

We maintain the ALLL at a level that we believe to be appropriate to absorb estimated probable credit losses incurred in the loan portfolio as of the balance sheet date. Our determination of the allowance is based on periodic evaluations of the loan and lease portfolios and other relevant factors. This evaluation is inherently subjective as it requires material estimates, all of which may be susceptible to significant change, including, among others:

Probability of default (PD), Loss given default (LGD), Exposure at date of default (EAD), Amounts and timing of expected future cash flows, Value of collateral, and

Qualitative factors such as changes in economic conditions that may not be reflected in historical results.

While our reserve methodologies strive to reflect all relevant risk factors, there continues to be uncertainty associated with, but not limited to, potential imprecision in the estimation process due to the inherent time lag of obtaining information and normal variations between estimates and actual outcomes. We provide additional reserves that are designed to provide coverage for losses attributable to such risks. The ALLL also includes factors which may not be directly measured in the

determination of specific or pooled reserves. Such qualitative factors include:

Industry concentrations and conditions, Recent credit quality trends, Recent loss experience in particular portfolios, Recent macro economic factors, Changes in risk selection and underwriting standards, and Timing of available information.

In determining the appropriateness of the ALLL, we make specific allocations to impaired loans and allocations to portfolios of commercial and consumer loans. We also allocate reserves to provide coverage for probable losses incurred in the portfolio at the balance sheet date based upon current market conditions, which may not be reflected in historical loss data. While allocations are made to specific loans and pools of loans, the total reserve is available for all credit losses.

Nonperforming loans are considered impaired under ASC 310-Receivables and are allocated a specific reserve.

Specific reserve allocations are determined as follows:

For nonperforming loans greater than or equal to a defined dollar threshold and TDRs, specific reserves are based on an analysis of the present value of the loan s expected future cash flows, the loan s observable market price or the fair value of the collateral. For nonperforming loans below the defined dollar threshold, the loans are aggregated for purposes of measuring specific reserve impairment using the applicable loan s LGD percentage multiplied by the balance of the loan.

For purchased impaired loans, subsequent decreases to the net present value of expected cash flows will generally result in an impairment charge to the provision for credit losses, resulting in an increase to the ALLL.

When applicable, this process is applied across all the loan classes in a similar manner. However, as previously discussed, certain consumer loans and lines of credit, not secured by residential real estate, are charged off instead of being classified as nonperforming.

Our credit risk management policies, procedures and practices are designed to promote sound and fair lending standards while achieving prudent credit risk management. We have policies, procedures and practices that address financial statement requirements, collateral review and appraisal requirements, advance rates based upon collateral types, appropriate levels of exposure, cross-border risk, lending to specialized industries or borrower type, guarantor requirements, and regulatory compliance.

See Note 5 Asset Quality and Allowances for Loan and Lease Losses and Unfunded Loan Commitments and Letters of Credit for additional information.

#### Allowance For Unfunded Loan Commitments And Letters Of Credit

We maintain the allowance for unfunded loan commitments and letters of credit at a level we believe is appropriate to absorb estimated probable credit losses incurred on these unfunded credit facilities. We determine the allowance based on periodic evaluations of the unfunded credit facilities, including an assessment of the probability of commitment usage, credit risk factors, and the terms and expiration dates of the unfunded credit facilities. The allowance for unfunded loan commitments and letters of credit is recorded as a liability on the Consolidated Balance Sheet. Net adjustments to the allowance for unfunded loan commitments and letters of credit are included in the provision for credit losses.

The reserve for unfunded loan commitments is estimated in a manner similar to the methodology used for determining reserves for similar funded exposures. However, there is one important distinction. This distinction lies in the estimation of the amount of these unfunded commitments that will become funded. This is determined using a cash conversion factor or loan equivalency factor, which is a statistical estimate of the amount of an unfunded commitment that will fund over a given period of time. Once the future funded amount is estimated, the calculation of the allowance follows similar methodologies to those employed for on-balance sheet exposure.

See Note 5 Asset Quality and Allowances for Loan and Lease Losses and Unfunded Loan Commitments and Letters of Credit for additional information.

## EARNINGS PER COMMON SHARE

Basic earnings per common share is calculated using the two-class method to determine income attributable to common shareholders. Unvested share-based payment awards that contain nonforfeitable rights to dividends or dividend equivalents are considered participating securities under the two-class method. Income attributable to common shareholders is then divided by the weighted-average common shares outstanding for the period.

Diluted earnings per common share is calculated under the more dilutive of either the treasury method or the two-class method. For the diluted calculation, we increase the weighted-average number of shares of common stock outstanding by the assumed conversion of outstanding convertible preferred stock and debentures from the beginning of the year or date of issuance, if later, and the number of shares of common stock that would be issued assuming the exercise of stock options and warrants and the issuance of incentive shares using the treasury stock method. These adjustments to the weighted-average number of shares of common stock outstanding are

made only when such adjustments will dilute earnings per common share. See Note 13 Earnings Per Share for additional information.

#### **RECENT ACCOUNTING PRONOUNCEMENTS**

In June 2011, the Financial Accounting Standards Board (FASB) issued Accounting Standard Update (ASU) 2011-05- *Comprehensive Income* (*Topic 220*), *Presentation of Comprehensive Income*. This ASU will require an entity to present each component of net income along with total net income, each component of other comprehensive income along with total other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. Regardless of which option an entity chooses, the entity is required to present on the face of the financial statement reclassification adjustments for items that are reclassified from other comprehensive income to net income. Also, in both presentation options, the tax effect for each component must be disclosed in the notes to the financial statements or presented in the statement in which other comprehensive income is presented. This ASU does not change the items that must be reported in other comprehensive income or when an item of other comprehensive income is for items the reclassified to net income. Additionally, this ASU does not change the calculation or presentation of earnings per share. ASU 2011-05 is effective for the first interim or annual period beginning after December 15, 2011, and should be applied retrospectively. Early adoption is permitted. We do not believe these disclosures will have a material impact on PNC.

In May 2011, the FASB issued ASU 2011-04-*Fair Value Measurement (Topic 820), Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs.* This ASU provides guidance to clarify the concept of valuation premise and highest and best use, how a principal market is determined, and the application of the fair value measurement of instruments with offsetting market or counterparty credit risks. It also extends the prohibition on blockage factors to all fair value hierarchy levels. This ASU will require additional disclosures for the following: (1) quantitative information about the significant unobservable inputs used in all Level 3 financial instruments, (2) the valuation processes used by the reporting entity as well as a narrative description of the sensitivity of the fair value measurement to changes in unobservable inputs, (3) a reporting entity s use of a nonfinancial asset in a way that differs from the asset s highest and best use if the

fair value of the asset is reported, (4) the categorization by level of the fair value hierarchy for items that are not measured at fair value in financial statements and (5) any transfers between Level 1 and 2 and the reason for those transfers. ASU 2011-04 is effective for the first interim or annual period beginning after December 15, 2011, and should be applied prospectively. Early adoption is not permitted. PNC is currently evaluating the impact of this ASU.

In April 2011, the FASB issued ASU 2011- 03 *Transfers and Servicing (Topic 860): Reconsideration of Effective Control for Repurchase Agreements.* This ASU removes from the assessment of effective control (1) the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee, and (2) the collateral maintenance implementation guidance related to that criterion. Other criteria applicable to the assessment of effective control have not been changed by this ASU. ASU 2011-03 is effective for the first interim or annual period beginning on or after December 15, 2011 and should be applied prospectively to transactions or modifications of existing transactions that occur on or after the effective date. Early adoption is not permitted. The adoption of this new guidance is not expected to have a material effect on our results of operations or financial position.

In April 2011, the FASB issued ASU 2011-02, *Receivables (Topic 310): A Creditor s Determination of Whether a Restructuring Is a Troubled Debt Restructuring.* The ASU clarifies when a loan modification constitutes a troubled debt restructuring (TDR). This ASU (1) eliminates the sole use of the borrower s effective interest rate test to determine if a concession has occurred on the part of the creditor, (2) requires a modification with below market terms to be considered in determining classification as a TDR, (3) specifies that a borrower not currently in default may still be experiencing *financial difficulty* when payment default is probable in the foreseeable future, and (4) specifies that a delay in payment should be considered along with all other factors in determining classification as a TDR. The ASU guidance is effective for interim and annual periods beginning after June 15, 2011 and is to be applied retrospectively to the beginning of the annual period of adoption. PNC is currently evaluating the impact of this ASU.

In January 2010, the FASB issued ASU 2010-06, Fair Value Measurements and Disclosures (Topic 820), *Improving Disclosures About Fair Value Measurements*. This ASU requires purchases, sales, issuances and settlements to be reported separately in the Level 3 fair value measurement rollforward beginning with the first quarter 2011 reporting. See Note 8 Fair Value for additional information.

In July 2010, the FASB issued ASU 2010-20 Receivables (Topic 310) *Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses.* While the majority of the disclosures within this ASU were already required to be adopted and included in the 2010 Form 10-K, required disclosures about activity that occurs during a reporting period are effective for interim and annual reporting periods beginning on or after December 15, 2010. Comparative disclosures for earlier reporting periods that ended before initial adoption is encouraged. Comparative disclosures for those reporting periods ending after initial adoption are required. See Note 5 Asset Quality and

Allowances for Loan and Lease Losses and Unfunded Loan Commitments and Letters of Credit for additional information. The effective date for disclosures related to troubled debt restructurings required by ASU 2010-20 was deferred by ASU 2011-01 Receivables (Topic 310): *Deferral of the Effective Date of Disclosures about Troubled Debt Restructurings in Update No. 2010-20*, which was issued in January 2011. The disclosures were deferred until the FASB had completed ASU 2011-02. The TDR disclosures are effective for interim and annual periods beginning after June 15, 2011.

## NOTE 2 ACQUISITION AND DIVESTITURE ACTIVITY

#### PENDING ACQUISITION OF RBC BANK (USA)

On June 19, 2011, we entered into a definitive agreement with Royal Bank of Canada and RBC USA Holdco Corporation to acquire RBC Bank (USA), the US retail banking subsidiary of Royal Bank of Canada, for \$3.45 billion. This purchase price is subject to post-closing adjustments based on the closing date tangible net asset value of RBC Bank (USA), as defined in the definitive agreement. Under the terms of the agreement, PNC has the option to pay a portion of the purchase price using shares of PNC common stock. The amount of PNC common stock, if any, issued to Royal Bank of Canada at closing may not exceed the lesser of \$1.0 billion of such shares (according to a weighted average valuation of such shares prior to closing) or 4.9% of the total number of shares of PNC common stock issued and outstanding immediately following closing. PNC has also agreed to acquire certain credit card accounts of RBC Bank (USA) customers issued by RBC Bank (Georgia), National Association, a wholly-owned subsidiary of Royal Bank of Canada.

RBC Bank (USA) has approximately \$25 billion in proforma assets as reflected in the definitive agreement to be included in the transaction and 424 branches in North Carolina, Florida, Alabama, Georgia, Virginia and South Carolina. The transaction is expected to close in March 2012, subject to customary closing conditions, including regulatory approvals.

#### PENDING ACQUISITION OF FLAGSTAR BRANCHES

On July 26, 2011, PNC signed a definitive agreement to acquire 27 branches in metropolitan Atlanta, Georgia from Flagstar Bank, FSB, a subsidiary of Flagstar Bancorp, Inc., and assume approximately \$240 million of deposits associated with these branches based on balances as of June 30, 2011. Under the agreement, PNC will purchase 21 branches and lease 6 branches located in a seven-county area primarily north of Atlanta. Acquired real estate and fixed assets associated with the branches will be purchased for net book value, or approximately \$42 million.

No deposit premium will be paid and no loans will be acquired in the transaction, which is expected to close in December 2011, subject to customary closing conditions, including regulatory approvals.

#### BANKATLANTIC BRANCH ACQUISITION

Effective June 6, 2011, we acquired 19 branches from BankAtlantic adding approximately \$325 million of assets to our Consolidated Balance sheet, including \$257 million in cash and \$41 million of goodwill. In addition, we added \$324 million of deposits in connection with this acquisition. Our Consolidated Income Statement includes the impact of the branch activity subsequent to our June 6, 2011 acquisition.

#### SALE OF PNC GLOBAL INVESTMENT SERVICING

On July 1, 2010, we sold PNC Global Investment Servicing Inc. (GIS), a leading provider of processing, technology and business intelligence services to asset managers, broker-dealers and financial advisors worldwide, for \$2.3 billion in cash pursuant to a definitive agreement entered into on February 2, 2010. This transaction resulted in a pretax gain of \$639 million, net of transaction costs, in the third quarter of 2010. Results of operations of GIS through June 30, 2010 are presented as Income from discontinued operations, net of income taxes, on our Consolidated Income Statement. As part of the sale agreement, PNC has agreed to provide certain transitional services on behalf of GIS until completion of related systems conversion activities. There were no assets or liabilities of GIS remaining at December 31, 2010.

## NOTE 3 LOAN SALE AND SERVICING ACTIVITIES AND VARIABLE INTEREST ENTITIES

#### LOAN SALE AND SERVICING ACTIVITIES

We have transferred residential and commercial mortgage loans in securitization or sales transactions in which we have continuing involvement. These transfers have occurred through Agency securitization, Non-Agency securitization, and whole-loan sale transactions. Agency securitizations consist of securitization transactions with Federal National Mortgage Association (FNMA), Federal Home Loan Mortgage Corporation (FHLMC), and Government National

Mortgage Association (GNMA) (collectively the Agencies). FNMA and FHLMC generally securitize our transferred loans into mortgage-backed securities for sale into

the secondary market through special purpose entities (SPEs) they sponsor. We, as an authorized GNMA issuer/servicer, pool Federal Housing Administration (FHA) and Department of Veterans Affairs (VA) insured loans into mortgage-backed securities for sale into the secondary market. In Non-Agency securitizations, we have transferred loans into securitization SPEs. In other instances third-party investors have purchased (in whole-loan sale transactions) and subsequently sold our loans into securitization SPEs. Third-party investors have also purchased our loans in whole-loan sale transactions. Securitization SPEs, which are legal entities that are utilized in the Agency and Non-Agency securitization transactions, are VIEs.

Our continuing involvement in the Agency securitizations, Non-Agency securitizations, and whole-loan sale transactions generally consists of servicing, repurchases of previously transferred loans and loss share arrangements, and, in limited circumstances, holding of mortgage-backed securities issued by the securitization SPEs. Refer to Note 3 Loan Sale and Servicing Activities and Variable Interest Entities in our 2010 Form 10-K for additional information regarding our continuing involvement in these transactions. In addition, further details of our repurchase and loss share obligations are contained in Note 17 Commitments and Guarantees.

Certain loans transferred to the Agencies contain removal of account provisions (ROAPs). Under these ROAPs, we hold an option to repurchase at par individual delinquent loans that meet certain criteria. When we have the unilateral ability to repurchase a delinquent loan, effective control over the loan has been regained and we recognize the loan and a corresponding liability on the balance sheet regardless of our intent to repurchase the loan. At June 30, 2011 and December 31, 2010, the balance of our ROAP asset and liability totaled \$272 million and \$336 million, respectively.

#### Certain Financial Information and Cash Flows Associated with Loan Sale and Servicing Activities

In millions

	Residential	Commercial	Home Equity
	Mortgages	Mortgages (a)	Loans/Lines (b)
FINANCIAL INFORMATION June 30, 2011			
Servicing portfolio (c)	\$ 124,765	\$ 163,240	\$ 5,810
Carrying value of servicing assets (d)	996	592	1
Servicing advances	525	451	6
Servicing deposits	2,072	3,700	40
Repurchase and recourse obligations (e)	95	55	55
Carrying value of mortgage-backed securities held (f)	1,688	1,973	
FINANCIAL INFORMATION December 31, 2010			
Servicing portfolio (c)	\$ 125,806	\$ 162,514	\$ 6,041
Carrying value of servicing assets (d)	1,033	665	2
Servicing advances	533	415	21
Servicing deposits	2,661	3,537	61
Repurchase and recourse obligations (e)	144	54	150
Carrying value of mortgage-backed securities held (f)	2,171	1,875	

In millions	sidential ortgages	Commercial Mortgages (a)		Home Loans/Li	Equity nes (b)
CASH FLOWS Three months ended June 30, 2011					
Sales of loans (g)	\$ 3,144	\$	421		
Repurchases of previously transferred loans (h)	365			\$	8
Contractual servicing fees received	87		44		6
Servicing advances recovered/(funded), net	(22)		(1)		
Cash flows on mortgage-backed securities held (f)	107		80		
CASH FLOWS Three months ended June 30, 2010					
Sales of loans (g)	\$ 2,296	\$	636		
Repurchases of previously transferred loans (h)	465			\$	6
Contractual servicing fees received	107		71		7
Servicing advances recovered/(funded), net	174		57		3
Cash flows on mortgage-backed securities held (f)	148		167		
CASH FLOWS Six months ended June 30, 2011					
Sales of loans (g)	\$ 6,529	\$	904		
Repurchases of previously transferred loans (h)	809			\$	30
Contractual servicing fees received	177		87		12
Servicing advances recovered/(funded), net	8		(36)		15
Cash flows on mortgage-backed securities held (f)	258		177		
CASH FLOWS Six months ended June 30, 2010					
Sales of loans (g)	\$ 4,226	\$	978		
Repurchases of previously transferred loans (h)	1,206			\$	7
Contractual servicing fees received	216		126		14
Servicing advances recovered/(funded), net	60		2		9
Cash flows on mortgage-backed securities held (f)	290		204		

(a) Represents financial and cash flow information associated with both commercial mortgage loan transfer and servicing activities.

(b) These activities were part of an acquired brokered home equity business in which PNC is no longer engaged. See Note 17 Commitments and Guarantees for further information.

(c) For our continuing involvement with residential mortgages and home equity loan/line transfers, amount represents outstanding balance of loans transferred and serviced. For commercial mortgages, amount represents the portion of the overall servicing portfolio in which loans have been transferred by us or third parties to VIEs.

(d) See Note 8 Fair Value and Note 9 Goodwill and Other Intangible Assets for further information.

(e) Represents liability for our loss exposure associated with loan repurchases for breaches of representations and warranties for our Residential Mortgage Banking and Distressed Assets Portfolio segments, and our multifamily commercial mortgage loss share arrangements for our Corporate & Institutional Banking segment. See Note 17 Commitments and Guarantees for further information.

(f) Represents securities held where PNC transferred to and/or serviced loans for a securitization SPE and we hold securities issued by that SPE.

(g) There were no gains or losses recognized on the transaction date for sales of residential mortgage and certain commercial mortgage loans as these loans are recognized on the balance sheet at fair value. For transfers of commercial loans not recognized on the balance sheet at fair value, gains/losses recognized on sales of these loans were insignificant for the periods presented.

(h) Includes repurchases of insured loans, government guaranteed loans, and loans repurchased through the exercise of our ROAP option.

VARIABLE INTEREST ENTITIES (VIES)

As discussed in our 2010 Form 10-K, we are involved with various entities in the normal course of business that are deemed to be VIEs. The following provides a summary of VIEs, including those that we have consolidated and those in which we hold variable interests but have not consolidated into our financial statements as of June 30, 2011 and December 31, 2010.

#### Consolidated VIEs Carrying Value (a)

June 30, 2011							
			Credit Card	Tax	Credit		
In millions	Market Street	Securitiz	zation Trust	Investme	ents (b)	1	Total
Assets							
Cash and due from banks				\$	4	\$	4
Interest-earning deposits with banks					9		9
Investment securities	\$ 317						317
Loans	3,010	\$	1,964			4.	,974

Allowance for loan and lease losses		(105)		(105)
Equity investments			1,332	1,332
Other assets	421	8	606	1,035
Total assets	\$ 3,748	\$ 1,867	\$ 1,951	\$ 7,566
<u>Liabilities</u>				
Other borrowed funds	\$ 3,339	\$ 287	\$ 233	\$ 3,859
Accrued expenses		31	98	129
Other liabilities	417		407	824
Total liabilities	\$ 3,756	\$ 318	\$ 738	\$ 4,812

#### December 31, 2010

			Credit Card		Tax Credit			
In millions	Mark	tet Street	Securitiz	ation Trust	Invest	ments (b)	Total	
Assets								
Cash and due from banks					\$	2	\$ 2	
Interest-earning deposits with banks			\$	284		4	288	
Investment securities	\$	192					192	
Loans		2,520		2,125			4,645	
Allowance for loan and lease losses				(183)			(183)	
Equity investments						1,177	1,177	
Other assets		271		9		396	676	
Total assets	\$	2,983	\$	2,235	\$	1,579	\$ 6,797	
Liabilities								
Other borrowed funds	\$	2,715	\$	523	\$	116	\$ 3,354	
Accrued expenses				9		79	88	
Other liabilities		268				188	456	
Total liabilities	\$	2,983	\$	532	\$	383	\$ 3,898	
(a) Amounts represent corrying value on PNC is Consolidated Balance Sheet								

(a) Amounts represent carrying value on PNC s Consolidated Balance Sheet.

(b) Amounts primarily represent Low Income Housing Tax Credit (LIHTC) investments.

Assets and Liabilities of Consolidated VIEs (a)

In millions	Aggregate Assets	Aggregate Liabilities
June 30, 2011		Bruchlines
Market Street	\$ 4,513	\$ 4,517
Credit Card Securitization Trust	1,902	475
Tax Credit Investments (b)	1,958	775
December 31, 2010		
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Market Street	\$ 3,584	\$ 3,588
Credit Card Securitization Trust	2,269	1,004
Tax Credit Investments (b)	1,590	420

(a) Amounts in this table differ from total assets and liabilities in the preceding Consolidated VIEs Carrying Value table as amounts in the preceding table reflect the elimination of intercompany assets and liabilities.

(b) Amounts primarily represent LIHTC investments.

Non-Consolidated VIEs

In millions	Aggregate Assets	Aggregate Liabilities	PNC Risk of Loss	Carrying Value of Assets	f Value of	
June 30, 2011						
Tax Credit Investments (a)	\$ 4,550	\$ 2,488	<b>\$ 924</b>	<b>\$ 924 (c)</b>	\$ <b>399</b> (d)	
Commercial Mortgage-Backed Securitizations (b)	74,727	74,727	2,200	2,200 (e)		
Residential Mortgage-Backed Securitizations (b)	35,729	35,729	1,712	1,710 (e)	2 (d)	
Collateralized Debt Obligations	16		1	1 (c)		
Total	\$ 115,022	\$ 112,944	\$ 4,837	\$ 4,835	\$ 401	

	Aggregate	Aggregate	PNC Risk	Carrying Value of	Carrying Value of
In millions	Assets	Liabilities	of Loss	Assets	Liabilities
December 31, 2010					
Tax Credit Investments (a)	\$ 4,086	\$ 2,258	\$ 782	\$ 782 (c)	\$ 301 (d)
Commercial Mortgage-Backed Securitizations (b)	79,142	79,142	2,068	2,068 (e)	

Residential Mortgage-Backed Securitizations (b)	42,986	42,986	2,203	2,199 (e)		4 (d)
Collateralized Debt Obligations	18		1	1 (c)		
Total	\$ 126,232	\$ 124,386	\$ 5,054	\$ 5,050	\$	305
(a) Amounts primarily represent LIHTC investments. Aggregate assets and aggregate lightlities represent estimated balances due to limited availability of						

(a) Amounts primarily represent LIHTC investments. Aggregate assets and aggregate liabilities represent estimated balances due to limited availability of financial information associated with certain acquired partnerships.

(b) Amounts reflect involvement with securitization SPEs where PNC transferred to and/or services loans for a SPE and we hold securities issued by that SPE. We also invest in other mortgage and asset-backed securities issued by third-party VIEs with which we have no continuing involvement. Further information on these securities is included in Note 7 Investment Securities and values disclosed represent our maximum exposure to loss for those securities holdings.
 (c) Included in Equity investments on our Consolidated Balance Sheet.

(d) Included in Other liabilities on our Consolidated Balance Sheet.

(e) Included in Trading securities, Investment securities, Other intangible assets, and Other assets on our Consolidated Balance Sheet.

### Market Street

Market Street Funding LLC (Market Street) is a multi-seller asset-backed commercial paper conduit that is owned by an independent third party. Market Street s activities primarily involve purchasing assets or making loans secured by interests in pools of receivables from US corporations that desire access to the commercial paper market. Market Street funds the purchases of assets or loans by issuing commercial paper and is supported by pool-specific credit enhancements, liquidity facilities and program-level credit enhancement. Generally, Market Street mitigates its potential interest rate risk by entering into agreements with its borrowers that reflect interest rates based upon its weighted average commercial paper cost of funds. During 2010 and the first six months of 2011, Market Street met all of its funding needs through the issuance of commercial paper.

PNC Bank, N.A. provides certain administrative services, the program-level credit enhancement and all of the liquidity facilities to Market Street in exchange for fees negotiated based on market rates. Through these arrangements, PNC Bank, N.A. has the power to direct the activities of the SPE that most significantly affect its economic performance and these arrangements expose PNC Bank, N.A. to expected losses or residual returns that are significant to Market Street.

The commercial paper obligations at June 30, 2011 and December 31, 2010 were supported by Market Street s assets. While PNC Bank, N.A. may be obligated to fund under the \$7.2 billion of liquidity facilities for events such as commercial paper market disruptions, borrower bankruptcies, collateral deficiencies or covenant violations, our credit risk under the liquidity facilities is secondary to the risk of first loss provided by the borrower such as by the over-collateralization of the assets or by another third party in the form of deal-specific credit enhancement that supports the commercial paper issued by Market Street is generally structured to cover a multiple of expected losses for the pool of assets and is sized to generally meet rating agency standards for comparably structured transactions. In addition, PNC Bank, N.A. would be required to fund \$1.4 billion of the liquidity facilities regardless of whether the underlying assets are in default. Market Street creditors have no direct recourse to PNC Bank, N.A.

PNC Bank, N.A. provides program-level credit enhancement to cover net losses in the amount of 10% of commitments, excluding explicitly rated AAA/Aaa facilities. PNC Bank, N.A. provides 100% of the enhancement in the form of a cash collateral account funded by a loan facility. This facility expires in June 2016. At June 30, 2011, \$750 million was outstanding on this facility. This amount is eliminated in PNC s Consolidated Balance Sheet as we consolidate Market Street. We are not required to nor have we provided additional financial support to the SPE.

#### CREDIT CARD SECURITIZATION TRUST

We are the sponsor of several credit card securitizations facilitated through a trust. This bankruptcy-remote SPE or VIE was established to purchase credit card receivables from the sponsor and to issue and sell asset-backed securities created by it to independent third-parties. The SPE was financed primarily through the sale of these asset-backed securities. These transactions were originally structured as a form of liquidity and to afford favorable capital treatment. At June 30, 2011, only Series 2007-1 issued by the SPE was outstanding. Series 2006-1 and 2008-3 were paid off during the first and second quarters of 2011, respectively.

Our continuing involvement in these securitization transactions consists primarily of holding certain retained interests and acting as the primary servicer. For each securitization series, our retained interests held are in the form of a pro-rata undivided interest, or sellers interest, in the transferred receivables, subordinated tranches of asset-backed securities, interest-only strips, discount receivables, and subordinated interests in accrued interest and fees in securitized receivables. We have consolidated the SPE as we are deemed the primary beneficiary of the entity based upon our level of continuing involvement. Our role as primary servicer gives us the power to direct the activities of the SPE that most significantly affect its economic performance and our holding of retained interests gives us the obligation to absorb or receive expected losses or residual returns that are significant to the SPE. Accordingly, all retained interests held in the credit card SPE are eliminated in consolidation. The underlying assets of the consolidated SPE are restricted only for payment of the beneficial interest issued by the SPE. We are not required to nor have we provided additional financial support to the SPE. Additionally, creditors of the SPE have no direct recourse to PNC.

## TAX CREDIT INVESTMENTS

We make certain equity investments in various limited partnerships or limited liability companies (LLCs) that sponsor affordable housing projects utilizing the LIHTC pursuant to Sections 42 and 47 of the Internal Revenue Code. The purpose of these investments is to achieve a satisfactory return on capital, to facilitate the sale of additional affordable housing product offerings and to assist us in achieving goals associated with the Community Reinvestment Act. The primary activities of the investments include the identification, development and operation of multi-family housing that is leased to qualifying residential tenants. Generally, these types of investments are funded through a combination of debt and equity. We typically invest in these partnerships as a limited partner or non-managing member. We make similar

investments in other types of tax credit investments.

Also, we are a national syndicator of affordable housing equity (together with the investments described above, the LIHTC investments). In these syndication transactions, we

create funds in which our subsidiaries are the general partner or managing member and sell limited partnership or non-managing member interests to third parties, and in some cases may also purchase a limited partnership or non-managing member interest in the fund and/or provide mezzanine financing to the fund. The purpose of this business is to generate income from the syndication of these funds, generate servicing fees by managing the funds, and earn tax credits to reduce our tax liability. General partner or managing member activities include selecting, evaluating, structuring, negotiating, and closing the fund investments in operating limited partnerships or LLCs, as well as oversight of the ongoing operations of the fund portfolio.

Typically, the general partner or managing member will be the party that has the right to make decisions that will most significantly impact the economic performance of the entity. However, certain partnership or LLC agreements provide the limited partner or non-managing member the ability to remove the general partner or managing member without cause. This results in the limited partner or non-managing member being the party that has the right to make decisions that will most significantly impact the economic performance of the entity. The primary sources of losses and benefits in LIHTC investments are the tax credits, tax benefits due to passive losses on the investments, and development and operating cash flows. We have consolidated LIHTC investments in which we are the general partner or managing member and have a limited partnership interest or non-managing member interest that could potentially absorb losses or receive benefits that are significant. The assets are primarily included in Equity investments and Other assets on our Consolidated Balance Sheet with the liabilities classified in Other liabilities and third party investors interests included in the Equity section as Noncontrolling interests. Neither creditors nor equity investors in the LIHTC investments have not provided nor do we intend to provide financial or other support to the limited partnership or LLC that we are not contractually obligated to provide. The consolidated aggregate assets and liabilities of these LIHTC investments are provided in the Consolidated VIEs table and reflected in the Other business segment.

For tax credit investments in which we do not have the right to make decisions that will most significantly impact the economic performance of the entity, we are not the primary beneficiary and thus they are not consolidated. These investments are disclosed in the Non-Consolidated VIEs table. The table also reflects our maximum exposure to loss. Our

maximum exposure to loss is equal to our legally binding equity commitments adjusted for recorded impairment and partnership results. We use the equity method to account for our investment in these entities with the investments reflected in Equity investments on our Consolidated Balance Sheet. In addition, we increase our recognized investments and recognize a liability for all legally binding unfunded equity commitments. These liabilities are reflected in Other liabilities on our Consolidated Balance Sheet.

#### Residential and Commercial Mortgage-Backed Securitizations

In connection with each Agency and Non-Agency securitization discussed above, we evaluate each SPE utilized in these transactions for consolidation. In performing these assessments, we evaluate our level of continuing involvement in these transactions as the nature of our involvement ultimately determines whether or not we hold a variable interest and/or are the primary beneficiary of the SPE. Factors we consider in our consolidation assessment include the significance of (1) our role as servicer, (2) our holdings of mortgage-backed securities issued by the securitization SPE, and (3) the rights of third-party variable interest holders.

Our first step in our assessment is to determine whether we hold a variable interest in the securitization SPE. We hold a variable interest in an Agency and Non-Agency securitization SPE through our holding of mortgage-backed securities issued by the SPE and/or our repurchase and recourse obligations. Each SPE in which we hold a variable interest is evaluated to determine whether we are the primary beneficiary of the entity. For Agency securitization transactions, our contractual role as servicer does not give us the power to direct the activities that most significantly affect the economic performance of the SPEs. Thus, we are not the primary beneficiary of these entities. For Non-Agency securitization transactions, we would be the primary beneficiary to the extent our servicing activities give us the power to direct the activities that most significantly affect the economic performance of the SPE and we hold a more than insignificant variable interest in the entity. At June 30, 2011, our level of continuing involvement in Non-Agency securitization SPEs did not result in PNC being deemed the primary beneficiary of any of these entities. Details about the Agency and Non-Agency securitization SPEs where we hold a variable interest and are not the primary beneficiary are included in the table above. Our maximum exposure to loss as a result of our involvement with these SPEs is the carrying value of the mortgage-backed securities, servicing assets, servicing advances, and our liabilities associated with our repurchase and recourse obligations. Creditors of the securitization SPEs have no recourse to PNC s assets or general credit.

## NOTE 4 LOANS AND COMMITMENTS TO EXTEND CREDIT

Loans outstanding were as follows:

### Loans Outstanding

In millions	June 30 2011	December 31 2010
Commercial lending		
Commercial	\$ 58,620	\$ 55,177
Commercial real estate	16,319	17,934
Equipment lease financing	6,210	6,393
TOTAL COMMERCIAL LENDING	81,149	79,504
Consumer lending		
Home equity	33,379	34,226
Residential real estate	14,982	15,999
Credit card	3,754	3,920
Other	17,055	16,946
TOTAL CONSUMER LENDING	69,170	71,091
Total loans (a) (b)	\$ 150,319	\$ 150,595

(a) Net of uncarned income, net deferred loan fees, unamortized discounts and premiums, and purchase discounts and premiums totaling \$2.5 billion and \$2.7 billion at June 30, 2011 and December 31, 2010, respectively.

(b) Future accretable yield related to purchased impaired loans is not included in loans outstanding.

At June 30, 2011, we pledged \$18.0 billion of commercial loans to the Federal Reserve Bank and \$31.8 billion of residential real estate and other loans to the Federal Home Loan Bank as collateral for the contingent ability to borrow, if necessary. The comparable amounts at December 31, 2010 were \$12.6 billion and \$32.4 billion, respectively.

#### Net Unfunded Credit Commitments

	June 30	De	cember 31	
In millions	2011		2010	
Commercial and commercial real estate	\$ 62,834	\$	59,256	
Home equity lines of credit	18,994		19,172	
Credit card	15,206		14,725	
Other	2,757		2,652	
Total (a)	\$ 99,791	\$	95,805	
(a) Excludes standby letters of credit. See Note 17 Commitments and Guarantees for addit	tional information on standby letters of credit			

(a) Excludes standby letters of credit. See Note 17 Commitments and Guarantees for additional information on standby letters of credit.

Commitments to extend credit represent arrangements to lend funds or provide liquidity subject to specified contractual conditions. At June 30, 2011, commercial commitments reported above exclude \$18.5 billion of syndications, assignments and participations, primarily to financial institutions. The comparable amount at December 31, 2010 was \$16.7 billion.

Commitments generally have fixed expiration dates, may require payment of a fee, and contain termination clauses in the event the customer s credit quality deteriorates. Based on our historical experience, most commitments expire unfunded, and therefore cash requirements are substantially less than the total commitment.

# Note 5 Asset Quality and Allowances for Loan and Lease Losses and Unfunded Loan Commitments and Letters of Credit

## Asset Quality

We closely monitor economic conditions and loan performance trends to manage and evaluate our exposure to credit risk. Trends in delinquency rates are a key indicator, among other considerations, of credit risk within the loan portfolios. The measurement of delinquency status is based

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on the contractual terms of each loan. Loans that are 30 days or more past due in terms of payment are considered delinquent. Loan delinquencies exclude loans held for sale and purchased impaired loans.

The level of nonperforming assets represents another key indicator of the potential for future credit losses. Nonperforming assets include nonperforming loans, TDRs, and other real estate owned (OREO) and foreclosed assets, but exclude loans held for sale, purchased impaired loans and loans accounted for under the fair value option. See Note 6 Purchased Impaired Loans for further information.

See Note 1 Accounting Policies for additional delinquency, nonperforming, and charge-off information.

The following tables display the delinquency status of our loans and our nonperforming assets at June 30, 2011 and December 31, 2010.

## Age Analysis of Past Due Accruing Loans

			Accruing					
				90 Days				
	Current or Less							TT ( 1
	Than 30			Or				Total
	Days	30-59 Days	60-89 Days	More	Total Past	Nonperforming	Purchased	
In millions	Past Due	Past Due	Past Due	Past Due	Due (a)	Loans	Impaired	Loans
June 30, 2011								
Commercial	\$ 57,140	\$ 149	<b>\$</b> 75	<b>\$ 42</b>	\$			