NORTHWEST BANCORPORATION INC Form 10-Q November 12, 2010 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

Form 10-Q

(Mark One)

x Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended September 30, 2010.

" Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from _____ to ____.

Commission file number 000-24151

NORTHWEST BANCORPORATION, INC.

(Exact name of registrant as specified in its charter)

Washington (State or other jurisdiction of

91-1574174 (I.R.S. Employer

incorporation or organization)

421 West Riverside, Spokane, WA 99201-0403

identification No.)

(Address of principal executive offices)

(509) 456-8888

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No⁻

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes "No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer " Smaller reporting company Non-accelerated filer " (Do not check if a smaller reporting company) x Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

The Registrant has a single class of common stock, of which there were 3,072,498 shares issued and outstanding as of November 10, 2010.

Accelerated filer

NORTHWEST BANCORPORATION, INC.

FORM 10-Q

For the three-month and nine-month periods ended September 30, 2010

TABLE OF CONTENTS

PART I FINANCIAL INFORMATION 3 Item 1. Financial Statements 3 Consolidated Statements of Financial Condition 3 Consolidated Statements of Operations 4 Consolidated Statements of Changes in Shareholders Equity and Comprehensive Income 5 Consolidated Statements of Cash Flows 6 Notes to Consolidated Financial Statements 7 Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations 21 Forward-Looking Statements 21 Summary of Critical Accounting Policies 22 Results of Operations 22 Net Interest Income 23 Provision for Loan Losses 28 Noninterest Income 29 Noninterest Expense 29 Financial Condition 30 **Securities** 30 Loans 30 Allowance for Loan Losses 32 **Deposits** 33 Junior Subordinated Debentures 33 Capital Resources 34 Off-Balance Sheet Arrangements and Commitments 34 **Liquidity** 35 Item 3. Quantitative and Qualitative Disclosures About Market Risk 36 Item 4T. Controls and Procedures 36 PART II OTHER INFORMATION 37 Item 1. Legal Proceedings 37 Item 1A. Risk Factors 37 Unregistered Sales of Equity Securities and Use of Proceeds Item 2. 38 Defaults upon Senior Securities 38 Item 3. Item 4. Reserved 39 Item 5. Other Information 39 **Exhibits** Item 6. 40 **SIGNATURES** 41

PART I FINANCIAL INFORMATION

Item 1. Financial Statements

NORTHWEST BANCORPORATION, INC. AND SUBSIDIARY

Consolidated Statements of Financial Condition

(unaudited)

(dollars in thousands)

	September 30, 2010		De	cember 31, 2009
ASSETS				
Cash and due from banks	\$	12,365	\$	13,789
Interest bearing deposits at other financial institutions		36		28
Federal funds sold		8,790		4,302
Total cash and cash equivalents		21,191		18,119
Securities available for sale		41,761		24,808
Federal Home Loan Bank stock, at cost		1,261		1,261
Loans receivable, net of allowance for loan losses \$7,429 on September 30, 2010 and \$7,082 on				
December 31, 2009		289,059		314,153
Loans held for sale		6,145		3,112
Premises and equipment, net		17,498		18,098
Accrued interest receivable		1,586		1,467
Foreclosed real estate and other repossessed assets		4,037		3,672
Bank owned life insurance		3,762		3,670
Other assets		3,415		5,342
TOTAL ASSETS	\$	389,715	\$	393,702
LIABILITIES				
Noninterest bearing demand deposits	\$	65.353	\$	63,850
Money market accounts		33,368		23,005
NOW accounts		62,947		35,507
Savings accounts		43,064		42,321
Time certificates of deposit, \$100,000 and over		66,398		75,983
Time certificates of deposit, under \$100,000		64,747		97,111
TOTAL DEPOSITS		335,877		337,777
Securities sold under agreements to repurchase		194		291
Borrowed funds		7.123		13,177
Capital lease liability		595		599
Junior subordinated debentures		5.155		5,155
Accrued interest payable		465		658
Other liabilities		2,713		2,239

TOTAL LIABILITIES	352,122	359,896
SHAREHOLDERS EQUITY		
Preferred stock - Series A Cumulative Perpetual; \$1,000 par value; \$1,000 liquidation value; 10,500 shares		
authorized and issued	10,101	10,012
Preferred stock - Series B Cumulative Perpetual; \$0.01 par value; \$1,000 liquidation value; 525 shares		
authorized and issued	570	580
Common stock, no par, 5,000,000 shares authorized; issued and outstanding 3,072,498 on September 30,		
2010 and 2,380,793 on December 31, 2009	25,902	23,269
Retained earnings (accumulated deficit)	432	(443)
Accumulated other comprehensive income, net of tax effect of \$302 and \$199, respectively	588	388
TOTAL SHAREHOLDERS EQUITY	37,593	33,806
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	\$ 389,715	\$ 393,702

3

NORTHWEST BANCORPORATION, INC. AND SUBSIDIARY

Consolidated Statements of Operations

(unaudited)

(dollars in thousands, except per share data)

	Three me 2010		ed September 3 2009	30, Nine month 2010	nonths ended September 30 10 2009	
Interest income:						
Loans, including fees	\$ 4	.868	\$ 5,2	72 \$ 14,73	0 5	\$ 15,718
Investment securities		356		25 1,06		699
Federal funds sold and interest bearing deposits		5	2		8	12
		-			-	
Total interest income	5,	,229	5,5	05 15,81	1	16,429
Interest expense:						
Deposits	1.	,345	1,7	58 4,37	7	5,456
Securities sold under agreements to repurchase						7
Borrowed funds		108	2	85 47	4	884
Total interest expense	1	453	2,0	43 4,85	1	6,347
Total interest expense	1	-55	2,0		1	0,547
	2	77(2.4	10.00	0	10.002
Net interest income	3.	,776	3,4	62 10,96	0	10,082
Provision for loan losses		600	2,4	05 2,05	0	5,400
Net interest income after provision for loan losses	3	176	1,0	57 8,91	0	4,682
Noninterest income:						
Service charges on deposits		399	3	95 1,03	2	1,100
Gain from sale of loans, net		237	1-	48 55	3	514
Gains on sales of securities		64		38	2	
Gain from sale of foreclosed real estate and other property owned		68		3 18	7	57
Other noninterest income		263	2	18 95	6	782
Total noninterest income	1	.031	7	64 3,11	0	2,453
Noninterest expense:						
Salaries and employee benefits	1	619	1,5	55 4,71	9	4,955
Occupancy and equipment		305	3	46 91	8	1,010
Depreciation and amortization		289	2	47 85	9	741
Advertising and promotion		65		67 22	7	251
Loss on foreclosed real estate and other property owned		154		47	6	300
Other noninterest expenses	1.	,009	9	43 2,86	8	3,005
	2			50 10.04	-	10.040
Total noninterest expense	3.	,441	3,1	58 10,06	1	10,262
Income (loss) before income taxes		766	(1,3	37) 1.95	3	(3,127)
Income tax expense (benefit)		238	()	06) 57		(1,394)
meome tax expense (benefit)		230	()	50) 51	0	(1,374)

Net income (loss)	\$	528	(\$	631)	\$	1,383	(\$	1,733)
Preferred stock dividends		144		146		429		365
Preferred stock discount accretion, net		26		27		79		66
Net income (loss) applicable to common shares	\$	358	(\$	804)	\$	875	(\$	2,164)
Earnings (loss) per common share - basic	\$	0.12	\$	(0.34)	\$	0.34	\$	(0.91)
Earnings (loss) per common share - diluted	\$	0.12	\$	(0.34)	\$	0.34	\$	(0.91)
Weighted average shares outstanding - basic	2,9	67,984	2,3	376,539	2,	579,769	2,	371,540
Weighted average shares outstanding - diluted	2,9	70,334	2,3	376,539	2,	581,447	2,	371,540

4

NORTHWEST BANCORPORATION, INC. AND SUBSIDIARY

Consolidated Statements of Changes in Shareholders Equity and Comprehensive Income (Loss)

(unaudited)

(dollars in thousands)

	Total	Preferred Stock	Common Stock	(Accumulated Deficit) Retained Earnings	Accumulated Other Comprehensiv Income	e I	prehensive ncome (Loss)
Balance, December 31, 2008	\$ 26,919	\$	\$ 23,211	\$ 3,429	\$ 279		
Net loss	(3,277)			(3,277)		(\$	3,277)
Stock issued to directors	22		22				
Issuance of preferred stock series A	9,909	9,909					
Issuance of preferred stock series B	591	591					
Cash dividends declared on preferred stock	(503)			(503)			
Accretion of preferred stock discount, net		92		(92)			
Equity-based compensation expense, net	75		75				
Tax effect of vested stock grants	(39)		(39)				
Unrealized holding gain on securities transferred from							
held to maturity to available for sale, net of taxes	224				224		224
Net change in unrealized gain on securities available							
for sale, net of taxes	(115)				(115))	(115)
Comprehensive loss						(\$	3,168)
Balance December 31, 2009	33,806	10,592	23,269	(443)	388		
Net income	1,383			1,383			1,383
Stock issued to directors	22		22				
Issuance of common stock, net of issuance costs of							
\$162	2,585		2,585				
Dividends on preferred stock	(429)			(429)			
Accretion of preferred stock discount, net		79		(79)			
Equity-based compensation expense, net	26		26				
Change in unrealized gain on securities available for							
sale, net of taxes	200				200		200
Comprehensive income						\$	1,583
Balance, September 30, 2010	\$ 37,593	\$ 10,671	\$ 25,902	\$ 432	\$ 588		
Disclosure of 2010 reclassification amount:							
Net change in unrealized holding gains on available for sale securities	(\$ 79)						
Reclassification adjustment for net gains realized in income	382						
Net change in unrealized gains	303						

Tax effect	(103)	
Net of tax amount	\$ 200	

NORTHWEST BANCORPORATION, INC. AND SUBSIDIARY

Consolidated Statements of Cash Flows

(unaudited)

(dollars in thousands)

	Nine months end September 30,	
CASH FLOWS FROM OPERATING ACTIVITIES	2010	2009
Net income (loss)	\$ 1,383	(\$ 1,733)
Adjustments to reconcile net income (loss) to cash provided by operating activities:	ф 1,303	(\$ 1,755)
Augustinents to reconcile net income (loss) to cash provided by operating activities.	(25)	(57)
Gain on sale of securities, net	(382)	(37)
Amortization of deferred loan fees	(382)	289
Provision for loan losses	2,050	5,400
	,	
Originations of loans held for sale	(31,368)	(37,177)
Proceeds from sales of loans held for sale	28,888	35,205
Gain on sale of loans, net	(553)	(514)
Depreciation and amortization	859	741
Loss on sale of premises and equipment	100	9
Provision for losses and impairment of foreclosed real estate and other property owned	439	300
Gain on sale of foreclosed real estate and other property owned, net	(150)	(57)
Net increase in bank owned life insurance	(92)	(95)
Gain on redemption of bank owned life insurance		(145)
Net increase in deferred income taxes	(94)	(425)
Equity-based compensation expense	26	33
Issuance of common stock under directors compensation arrangements	22	22
Change in assets and liabilities:		
Accrued interest receivable	(119)	55
Other assets	1,670	(436)
Interest payable	(193)	(18)
Other liabilities	116	(352)
	110	(352)
Net cash provided (used) by operating activities	2,642	1,045
	, -	,
CASH FLOWS FROM INVESTING ACTIVITIES		
Securities available for sale:		
Purchases	(45,120)	(7,961)
Proceeds from maturities, calls and principal repayments	22,409	13,499
Proceeds from sale	6,529	
Securities held to maturity:		
Purchases		(2,216)
Proceeds from maturities, calls and principal repayments		100
Purchases of FHLB stock		(155)
Proceeds from sale of equity security	189	
Net decrease (increase) in loans	20,439	7,514
Purchase of premises and equipment	(460)	(1,138)
Proceeds from sale of premises and equipment	. ,	4
Proceeds from sale of foreclosed real estate and other repossessed assets	1,986	738

Proceeds from redemption of bank owned life insurance				291
Net cash provided by investing activities		5,972		10,676
CASH FLOWS FROM FINANCING ACTIVITIES				
Net (decrease) increase in deposits		(1,900)		10,007
Net decrease in securities sold under agreement to repurchase		(97)		(21,307)
Net decrease in federal funds purchased		. ,		(3,465)
Proceeds from borrowed funds				5,000
Repayment of borrowed funds		(6,058)		(5,855)
Proceeds from issuance of preferred stock				10,500
Proceeds from issuance of common stock, net of expenses		2,585		
Cash dividend paid		(72)		(289)
Net cash (used) provided by financing activities		(5,542)		(5,409)
NET CHANGE IN CASH AND CASH EQUIVALENTS		3,072		6,312
Cash and cash equivalents, beginning of period		18,119		11,414
				,
Cash and cash equivalents, end of period	\$	21,191	\$	17,726
SUPPLEMENTAL DISCLOSURES				
Cash paid during the year for:				
Interest	\$	5,044	\$	6,365
Income taxes	\$	574	\$	
SUPPLEMENTAL SCHEDULE OF NONCASH INVESTING AND				
FINANCING ACTIVITIES				
Net change in fair value of securities available for sale	\$	200	\$	305
Net change in fair value of securities available for sale	Ψ	200	ψ	505
	¢	2 520	¢	2 5 6 7
Acquisition of real estate and other repossessed assets in settlement of loans	\$	2,539	\$	3,567
	*		*	100
Foreclosed real estate financed in-house	\$	99	\$	409
Preferred stock dividend accrued but not paid	\$	358	\$	76

6

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1. Basis of Presentation and Consolidation

The consolidated financial statements include the accounts of Northwest Bancorporation, Inc. (the Company) and its wholly-owned subsidiary, Inland Northwest Bank (the Bank). All significant intercompany balances and transactions have been eliminated in consolidation.

The foregoing unaudited interim consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X as promulgated by the Securities and Exchange Commission (the SEC). Accordingly, these financial statements do not include all of the disclosures required by accounting principles generally accepted in the United States of America for complete financial statements. These unaudited interim consolidated financial statements should be read in conjunction with the audited consolidated financial statements and the accompanying notes included in the annual report on Form 10-K for the year ended December 31, 2009. In the opinion