

NuStar Energy L.P.
Form 10-Q
November 04, 2010
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2010

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number 1-16417

NUSTAR ENERGY L.P.

(Exact name of registrant as specified in its charter)

Edgar Filing: NuStar Energy L.P. - Form 10-Q

Delaware
(State or other jurisdiction of incorporation or organization)

74-2956831
(I.R.S. Employer Identification No.)

2330 North Loop 1604 West

San Antonio, Texas
(Address of principal executive offices)

78248
(Zip Code)

Registrant's telephone number, including area code (210) 918-2000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act:

Large accelerated filer Accelerated filer
Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The number of common units outstanding as of October 31, 2010 was 64,610,549.

Table of Contents

NUSTAR ENERGY L.P. AND SUBSIDIARIES

FORM 10-Q

TABLE OF CONTENTS

PART I FINANCIAL INFORMATION

Item 1. <u>Financial Statements:</u>	
<u>Consolidated Balance Sheets as of September 30, 2010 and December 31, 2009</u>	3
<u>Consolidated Statements of Income for the Three and Nine Months Ended September 30, 2010 and 2009</u>	4
<u>Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2010 and 2009</u>	5
<u>Condensed Notes to Consolidated Financial Statements</u>	6
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	31
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	47
Item 4. <u>Controls and Procedures</u>	51

PART II OTHER INFORMATION

Item 6. <u>Exhibits</u>	52
<u>SIGNATURES</u>	53

Table of Contents**PART I FINANCIAL INFORMATION****Item 1. Financial Statements****NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS****(Thousands of Dollars, Except Unit Data)**

	September 30, 2010 (Unaudited)	December 31, 2009
Assets		
Current assets:		
Cash and cash equivalents	\$ 85,866	\$ 62,006
Accounts receivable, net of allowance for doubtful accounts of \$1,479 and \$1,351 as of September 30, 2010 and December 31, 2009, respectively	297,556	211,797
Inventories	501,520	387,794
Other current assets	47,031	73,122
Total current assets	931,973	734,719
Property, plant and equipment, at cost	3,942,945	3,721,904
Accumulated depreciation and amortization	(798,183)	(693,708)
Property, plant and equipment, net	3,144,762	3,028,196
Intangible assets, net	47,017	44,127
Goodwill	812,172	807,742
Investment in joint venture	68,799	68,728
Deferred income tax asset	8,573	13,893
Other long-term assets, net	178,152	77,268
Total assets	\$ 5,191,448	\$ 4,774,673
Liabilities and Partners Equity		
Current liabilities:		
Current portion of long-term debt	\$ 770	\$ 770
Accounts payable	272,218	205,605
Payable to related party	23,309	10,639
Notes payable	0	20,000
Accrued interest payable	24,585	21,529
Accrued liabilities	46,582	64,651
Taxes other than income tax	14,677	15,534
Income tax payable	2,303	26
Total current liabilities	384,444	338,754
Long-term debt, less current portion	1,989,737	1,828,993

Edgar Filing: NuStar Energy L.P. - Form 10-Q

Long-term payable to related party	9,651	7,663
Deferred income tax liability	29,616	26,909
Other long-term liabilities	87,765	87,386
Commitments and contingencies (Note 5)		
Partners' equity:		
Limited partners (64,610,549 and 60,210,549 common units outstanding as of September 30, 2010 and December 31, 2009, respectively)	2,626,231	2,423,689
General partner	58,060	53,469
Accumulated other comprehensive income	5,944	7,810
Total partners' equity	2,690,235	2,484,968
Total liabilities and partners' equity	\$ 5,191,448	\$ 4,774,673

See Condensed Notes to Consolidated Financial Statements.

Table of Contents**NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF INCOME**

(Unaudited, Thousands of Dollars, Except Unit and Per Unit Data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Revenues:				
Service revenues	\$ 201,390	\$ 190,439	\$ 585,772	\$ 549,133
Product sales	936,989	1,060,808	2,623,077	2,323,960
Total revenues	1,138,379	1,251,247	3,208,849	2,873,093
Costs and expenses:				
Cost of product sales	860,942	989,868	2,422,751	2,138,524
Operating expenses:				
Third parties	86,104	87,724	259,465	239,656
Related party	35,644	30,466	103,563	92,361
Total operating expenses	121,748	118,190	363,028	332,017
General and administrative expenses:				
Third parties	9,727	9,109	28,633	26,531
Related party	17,133	10,104	47,691	40,998
Total general and administrative expenses	26,860	19,213	76,324	67,529
Depreciation and amortization expense	38,539	36,786	114,653	108,323
Total costs and expenses	1,048,089	1,164,057	2,976,756	2,646,393
Operating income	90,290	87,190	232,093	226,700
Equity in earnings of joint venture	2,454	2,374	7,571	7,698
Interest expense, net	(20,583)	(19,791)	(58,059)	(60,526)
Other (expense) income, net	(235)	(1,961)	14,882	25,883
Income before income tax expense	71,926	67,812	196,487	199,755
Income tax expense	3,616	3,372	9,052	12,225
Net income	\$ 68,310	\$ 64,440	\$ 187,435	\$ 187,530
Net income per unit applicable to limited partners (Note 11)				
	\$ 0.90	\$ 1.03	\$ 2.55	\$ 2.99
Weighted average limited partner units outstanding	64,610,549	54,460,549	62,386,373	54,460,549

See Condensed Notes to Consolidated Financial Statements.

Table of Contents

NUSTAR ENERGY L.P. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited, Thousands of Dollars)

	Nine Months Ended September 30,	
	2010	2009
Cash Flows from Operating Activities:		
Net income	\$ 187,435	\$ 187,530
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization expense	114,653	108,323
Amortization of debt related items	(5,812)	(5,266)
Loss (gain) on sale or disposition of assets	574	(21,160)
Deferred income tax (benefit) expense	(1,932)	1,020
Equity in earnings of joint venture	(7,571)	(7,698)
Distributions of equity in earnings of joint venture	7,500	6,750
Changes in current assets and current liabilities (Note 12)	(113,315)	(61,226)
Other, net	(699)	(2,035)
Net cash provided by operating activities	180,833	206,238
Cash Flows from Investing Activities:		
Reliability capital expenditures	(34,927)	(32,915)
Strategic capital expenditures	(156,531)	(85,736)
Acquisition	(43,026)	0
Proceeds from sale or disposition of assets	1,992	29,451
Proceeds from insurance claims	13,500	10,856
Investment in other long-term assets	(3,400)	(9)
Net cash used in investing activities	(222,392)	(78,353)
Cash Flows from Financing Activities:		
Proceeds from long-term debt borrowings	775,434	868,189
Proceeds from short-term debt borrowings	177,041	306,828
Proceeds from senior note offering, net of issuance costs	445,574	0
Long-term debt repayments	(1,146,183)	(819,040)
Short-term debt repayments	(197,041)	(318,448)
Proceeds from issuance of common units, net of issuance costs	240,158	0
Contributions from general partner	5,078	0
Distributions to unitholders and general partner	(225,538)	(197,514)
Decrease in cash book overdrafts	(8,746)	(6,406)
Net cash provided by (used in) financing activities	65,777	(166,391)
Effect of foreign exchange rate changes on cash	(358)	5,980
Net increase (decrease) in cash and cash equivalents	23,860	(32,526)
Cash and cash equivalents as of the beginning of the period	62,006	45,375

Edgar Filing: NuStar Energy L.P. - Form 10-Q

Cash and cash equivalents as of the end of the period	\$	85,866	\$	12,849
---	----	--------	----	--------

See Condensed Notes to Consolidated Financial Statements.

Table of Contents

NUSTAR ENERGY L.P. AND SUBSIDIARIES

CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. ORGANIZATION AND BASIS OF PRESENTATION

Organization

NuStar Energy L.P. (NuStar Energy) (NYSE: NS) is engaged in the terminalling and storage of petroleum products, the transportation of petroleum products and anhydrous ammonia, and asphalt and fuels marketing. Unless otherwise indicated, the terms NuStar Energy, the Partnership, we, our and us are used in this report to refer to NuStar Energy L.P., to one or more of our consolidated subsidiaries or to all of them taken as a whole. NuStar GP Holdings, LLC (NuStar GP Holdings) (NYSE: NSH) wholly owns our general partner, Riverwalk Logistics, L.P., and owns a 17.7% total interest in us as of September 30, 2010.

We conduct our operations through our wholly owned subsidiaries, primarily NuStar Logistics, L.P. (NuStar Logistics) and NuStar Pipeline Operating Partnership L.P. (NuPOP). We have three business segments: storage, transportation, and asphalt and fuels marketing.

Basis of Presentation

These unaudited consolidated financial statements include the accounts of the Partnership and subsidiaries in which the Partnership has a controlling interest. Intercompany balances and transactions have been eliminated in consolidation. We account for investments in 50% or less-owned entities using the equity method.

These unaudited consolidated financial statements have been prepared in accordance with United States generally accepted accounting principles (GAAP) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X of the Securities Exchange Act of 1934. Accordingly, they do not include all of the information and notes required by GAAP for complete consolidated financial statements. In the opinion of management, all adjustments considered necessary for a fair presentation have been included and all disclosures made are adequate. All such adjustments are of a normal recurring nature unless disclosed otherwise. Financial information for the three and nine months ended September 30, 2010 and 2009 included in these Condensed Notes to Consolidated Financial Statements is derived from our unaudited consolidated financial statements. Operating results for the three and nine months ended September 30, 2010 are not necessarily indicative of the results that may be expected for the year ending December 31, 2010. The consolidated balance sheet as of December 31, 2009 has been derived from the audited consolidated financial statements as of that date. These unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2009.

Reclassifications

Certain previously reported amounts in the 2009 consolidated financial statements have been reclassified to conform to the 2010 presentation.

Acquisition

On May 21, 2010, we acquired the capital stock of Asphalt Holdings, Inc. for \$44.1 million. The acquisition includes three storage terminals with 24 storage tanks and an aggregate capacity of approximately 1.8 million barrels located in Alabama along the Mobile River. The acquisition of Asphalt Holdings, Inc. was accounted for using the acquisition method. The purchase price has been preliminarily allocated based on the estimated fair values of the individual assets acquired and liabilities assumed at the date of acquisition pending completion of an independent appraisal and other evaluations. The consolidated statements of income include the results of operations for Asphalt Holdings, Inc. commencing on May 21, 2010.

2. NEW ACCOUNTING PRONOUNCEMENTS

Fair Value Measurements

Edgar Filing: NuStar Energy L.P. - Form 10-Q

In January 2010, the Financial Accounting Standards Board issued additional guidance that requires new disclosures regarding significant transfers in and out of Level 1 and Level 2 fair value measurements and additional information on the roll forward of Level 3 fair value measurements. This guidance also clarified the existing provisions on determining the appropriate classes of assets and liabilities to be reported and disclosures about the valuation techniques and inputs used to measure fair value for both recurring and nonrecurring fair value measurements. This additional guidance is effective for interim and annual periods beginning after December 15, 2009, with the exception of the new requirements in the Level 3 roll forward, which will be effective for fiscal years beginning after December 15, 2010. We adopted these provisions effective January 1, 2010, and they did not have a

Table of Contents**NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

material impact on our disclosures. We do not expect the new requirements related to the Level 3 roll forward to have an impact on our disclosures.

3. INVENTORIES

Inventories consisted of the following:

	September 30, 2010	December 31, 2009
	(Thousands of Dollars)	
Crude oil	\$ 101,514	\$ 74,250
Finished products	390,432	302,980
Materials and supplies	9,574	10,564
Total	\$ 501,520	\$ 387,794

4. DEBT***Revolving Credit Agreement***

During the nine months ended September 30, 2010, we borrowed an aggregate \$764.4 million under our \$1.2 billion five-year revolving credit agreement (the 2007 Revolving Credit Agreement) to fund a portion of our capital expenditures and working capital requirements. Additionally, we repaid \$1,146.2 million during the nine months ended September 30, 2010, which included the proceeds from the issuance of senior notes in August 2010 discussed below. The 2007 Revolving Credit Agreement bears interest based on either an alternative base rate or a LIBOR based rate. As of September 30, 2010, our weighted average borrowing interest rate was 1.0%, and we had \$905.3 million available for borrowing under the 2007 Revolving Credit Agreement. Due to a covenant in our 2007 Revolving Credit Agreement that requires us to maintain, as of the end of each four consecutive fiscal quarters, a consolidated debt coverage ratio not to exceed 5.00-to-1.00, we may not be able to borrow the maximum available amount. As of September 30, 2010, the consolidated debt coverage ratio was 4.6x.

NuStar Logistics 4.80% Senior Notes

On August 12, 2010, NuStar Logistics issued \$450.0 million of 4.80% senior notes under our shelf registration statement for net proceeds of \$445.6 million. The net proceeds were used to reduce outstanding borrowings under our 2007 Revolving Credit Agreement. The interest on the 4.80% senior notes is payable semi-annually in arrears on March 1 and September 1 of each year beginning on March 1, 2011. The notes will mature on September 1, 2020.

The 4.80% senior notes rank equally with existing senior unsecured indebtedness of NuStar Logistics and do not have sinking fund requirements. The 4.80% senior notes issued by NuStar Logistics are fully and unconditionally guaranteed by NuStar Energy and NuPOP. NuPOP will be released from its guarantee when it no longer guarantees any obligations of NuStar Energy, or any of its subsidiaries, including NuStar Logistics, under any bank facility or public debt instrument. The 4.80% senior notes contain restrictions on NuStar Logistics' ability to incur secured indebtedness unless the same security is also provided for the benefit of holders of the notes. In addition, the 4.80% senior notes limit NuStar Logistics' ability to incur indebtedness secured by certain liens and to engage in certain sale-leaseback transactions. At the option of NuStar Logistics, the 4.80% senior notes may be redeemed in whole or in part at any time at a redemption price, which includes a make-whole premium, plus accrued and unpaid interest to the redemption date.

2010 Gulf Opportunity Zone Revenue Bonds

Edgar Filing: NuStar Energy L.P. - Form 10-Q

On July 15, 2010, the Parish of St. James, where our St. James, Louisiana, terminal is located, issued \$100.0 million of Revenue Bonds (NuStar Logistics, L.P. Project) Series 2010 associated with our St. James terminal expansion pursuant to the Gulf Opportunity Zone Act of 2005. The bonds mature on July 1, 2040. The interest rate is based on a weekly tax-exempt bond market interest rate and is paid monthly. The interest rate was 0.3% as of September 30, 2010. Following the issuance, the proceeds were deposited with a trustee and will be disbursed to us upon our request

Table of Contents**NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

for reimbursement of expenditures related to our St. James terminal expansion. As of September 30, 2010, we have received \$12.1 million from the trustee. The remaining \$87.9 million in trust are included in Other long-term assets, net, and the \$100.0 million obligation is included in Long-term debt, less current portion in our consolidated balance sheets as of September 30, 2010.

NuStar Logistics is solely obligated to service the principal and interest payments associated with the bonds. One of the lenders under our 2007 Revolving Credit Agreement issued a letter of credit in the amount of \$101.3 million on our behalf to guarantee the payment of interest and principal on the bonds. This letter of credit ranks equally with existing senior unsecured indebtedness of NuStar Logistics.

Lines of Credit

As of September 30, 2010, we had one short-term line of credit with an uncommitted borrowing capacity of up to \$20.0 million. We had no outstanding borrowings on this line of credit as of September 30, 2010. During the nine months ended September 30, 2010, we borrowed \$177.0 million and repaid \$197.0 million related to this line of credit.

5. COMMITMENTS AND CONTINGENCIES***Contingencies***

We have contingent liabilities resulting from various litigation, claims and commitments, the most significant of which are discussed below. We record accruals for loss contingencies when losses are considered probable and can be reasonably estimated. Legal fees associated with defending the Partnership in legal matters are expensed as incurred. As of September 30, 2010, we have accrued \$0.1 million related to settled matters and \$73.4 million for contingent losses. The amount that will ultimately be paid related to these matters may differ from the recorded accruals, and the timing of such payments is uncertain.

Grace Energy Corporation Matter. In 1997, Grace Energy Corporation (Grace Energy) sued subsidiaries of Kaneb Pipeline Partners, L.P. (KPP) and Kaneb Services LLC (KSL and collectively with KPP and their respective subsidiaries, Kaneb) in Texas state court. We acquired Kaneb on July 1, 2005. The complaint sought recovery of the cost of remediation of fuel leaks in the 1970s from a pipeline that had once connected a former Grace Energy terminal with Otis Air Force Base in Massachusetts (Otis AFB). Grace Energy alleges the Otis AFB pipeline and related environmental liabilities had been transferred in 1978 to an entity that was part of Kaneb's acquisition of Support Terminal Services, Inc. and its subsidiaries from Grace Energy in 1993. Kaneb contends that it did not acquire the Otis AFB pipeline and never assumed any responsibility for any associated environmental damage.

In 2000, the court entered final judgment that: (i) Grace Energy could not recover its own remediation costs of \$3.5 million, (ii) Kaneb owned the Otis AFB pipeline and its related environmental liabilities and (iii) Grace Energy was awarded \$1.8 million in attorney costs. Both Kaneb and Grace Energy appealed the final judgment of the trial court to the Texas Court of Appeals in Dallas. In 2001, Grace Energy filed a petition in bankruptcy, which created an automatic stay of actions against Grace Energy. In September 2008, Grace Energy filed its Joint Plan of Reorganization and Disclosure Statement.

The Otis AFB is a part of a Superfund Site pursuant to the Comprehensive Environmental Response Compensation and Liability Act (CERCLA). The site contains a number of groundwater contamination plumes, two of which are allegedly associated with the Otis AFB pipeline. Relying on the final judgment of the Texas state court assigning ownership of the Otis AFB pipeline to Kaneb, the U.S. Department of Justice (the DOJ) advised Kaneb in 2001 that it intends to seek reimbursement from Kaneb for the remediation costs associated with the two plumes. In November 2008, the DOJ forwarded information to us indicating that the past and estimated future remediation expenses associated with one plume are \$71.9 million. The DOJ has indicated that they will not seek recovery of remediation costs for the second plume. The DOJ has not filed a lawsuit against us related to this matter, and we have not made any payments toward costs incurred by the DOJ. We are currently in settlement discussions with other potentially responsible parties and the DOJ, and a change in our estimate of this liability may occur in the near term. However, any settlement agreement that is reached must be approved by multiple parties and requires the approval of the bankruptcy court and the federal district court. We cannot currently estimate when or if a settlement will be finalized.

Table of Contents**NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Eres Matter. In August 2008, Eres N.V. (Eres) forwarded a demand for arbitration to CITGO Asphalt Refining Company (CARCO), CITGO Petroleum Corporation (CITGO), NuStar Asphalt Refining, LLC (NuStar Asphalt) and NuStar Marketing LLC (NuStar Marketing, and together with CARCO, CITGO and NuStar Asphalt, the Defendants) contending that the Defendants are in breach of a tanker voyage charter party agreement, dated November 2004, between Eres and CARCO (the Charter Agreement). The Charter Agreement provides for CARCO's use of Eres' vessels for the shipment of asphalt. Eres contends that NuStar Asphalt and/or NuStar Marketing (together, the NuStar Entities) assumed the Charter Agreement when NuStar Asphalt purchased the CARCO assets, and that the Defendants have failed to perform under the Charter Agreement since January 1, 2008. Eres has valued its damages for the alleged breach of contract claim at approximately \$78.1 million. Pursuant to a May 2010 ruling by the U.S. District Court for the Southern District of Texas, the NuStar Entities were found to have assumed the Charter Agreement from CARCO and to be obligated to defend and indemnify CITGO and CARCO against Eres' claims. The Defendants were ordered to proceed with arbitration. We intend to vigorously defend against Eres' claims in arbitration.

Other. We are also a party to additional claims and legal proceedings arising in the ordinary course of business. Due to the inherent uncertainty of litigation, there can be no assurance that the resolution of any particular claim or proceeding would not have a material adverse effect on our results of operations, financial position or liquidity. It is possible that if one or more of the matters described above were decided against us, the effects could be material to our results of operations in the period in which we would be required to record or adjust the related liability and could also be material to our cash flows in the periods we would be required to pay such liability.

Commitments

On June 18, 2010, we entered into a five-year lease to begin in 2011 for marine vessels, which will be used in our asphalt operations and represents an aggregate commitment of approximately \$41.0 million.

6. FAIR VALUE MEASUREMENTS

We segregate the inputs used in measuring fair value into three levels: Level 1, defined as observable inputs such as quoted prices in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs in which little or no market data exists.

The following assets and liabilities are measured at fair value on a recurring basis:

	Level 1	September 30, 2010		Total
		Level 2	Level 3	
		(Thousands of Dollars)		
Other current assets:				
Product imbalances	\$ 1,015	\$ 0	\$ 0	\$ 1,015
Other long-term assets, net:				
Interest rate swaps	0	16,122	0	16,122
Accrued liabilities:				
Product imbalances	(766)	0	0	(766)
Commodity derivatives	(7,560)	0	0	(7,560)
Other long-term liabilities:				
Interest rate swaps	0	(2,279)	0	(2,279)
Total	\$ (7,311)	\$ 13,843	\$ 0	\$ 6,532

Table of Contents**NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

	Level 1	December 31, 2009 Level 2 Level 3 (Thousands of Dollars)		Total
Other current assets:				
Product imbalances	\$ 2,096	\$ 0	\$ 0	\$ 2,096
Other long-term assets, net:				
Interest rate swaps	0	8,623	0	8,623
Accrued liabilities:				
Commodity derivatives	(30,788)	0	0	(30,788)
Product imbalances	(676)	0	0	(676)
Total	\$ (29,368)	\$ 8,623	\$ 0	\$ (20,745)

Product Imbalances

We use quoted market prices as of the reporting date to value our assets and liabilities related to product imbalances.

Interest Rate Swaps

We estimate the fair value of the interest rate swaps using discounted cash flows, which use observable inputs such as time to maturity and market interest rates.

Commodity Derivatives

Our commodity derivative instruments consist of futures contracts and swaps traded on the NYMEX, and the fair values of these contracts are based on their quoted prices. We have consistently applied these valuation techniques in all periods presented. See Note 7. Derivatives, Financial Instruments and Risk Management Activities for a discussion of our derivative instruments.

Fair Value of Financial Instruments

We do not record our outstanding debt at fair value in our consolidated balance sheet. The estimated fair value and carrying amount of our debt was as follows:

	September 30, 2010	December 31, 2009
	(Thousands of Dollars)	
Fair value	\$ 2,103,275	\$ 1,877,373
Carrying amount	\$ 1,990,507	\$ 1,849,763

We estimated the fair values of our debt using a discounted cash flow analysis using current incremental borrowing rates for similar types of borrowing arrangements.

7. DERIVATIVES, FINANCIAL INSTRUMENTS AND RISK MANAGEMENT ACTIVITIES

We utilize various derivative instruments to: (i) manage our exposure to commodity price risk, (ii) engage in a trading program and (iii) manage our exposure to interest rate risk. Our risk management policies and procedures are designed to monitor interest rates, NYMEX and

Edgar Filing: NuStar Energy L.P. - Form 10-Q

over-the-counter positions, as well as physical volumes, grades, locations and delivery schedules to help ensure that our derivative activities address our market risks. We have a risk management committee that oversees our trading controls and procedures and certain aspects of commodity and trading risk management. Our risk management committee also reviews all new commodity and trading risk management strategies in accordance with our risk management policy, as approved by our board of directors.

Interest Rate Swaps

We are a party to certain interest rate swap agreements for the purpose of hedging the interest rate risk associated with a portion of our fixed-rate senior notes. During the three months ended September 30, 2010, we entered into fixed-to-floating interest rate swap agreements with an aggregate notional amount of \$360.0 million related to the 4.80% senior notes issued on August 12, 2010. Under the terms of these interest rate swap agreements, we will receive a fixed rate (4.80%) and will pay a variable rate based on three-month USD LIBOR plus a percentage that varies with

Table of Contents**NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

each agreement. The total aggregate notional amount of the fixed-to-floating interest rate swaps was \$527.5 million and \$167.5 million as of September 30, 2010 and December 31, 2009, respectively. As of September 30, 2010, the weighted-average interest rate for our fixed-to-floating interest rate swaps was 2.4%. We account for the fixed-to-floating interest rate swaps as fair value hedges and recognize the fair value of each interest rate swap in the consolidated balance sheet as either an asset or liability. These interest rate swap contracts qualify for the shortcut method of accounting. As a result, changes in the fair value of the swaps will completely offset the changes in the fair value of the underlying hedged debt.

In October 2010, we entered into an additional fixed-to-floating interest rate swap agreement with a notional amount of \$90.0 million related to the 4.80% senior notes with terms similar to the swaps discussed above. This swap agreement also qualifies for the shortcut method of accounting.

During the three months ended September 30, 2010, we also entered into seven forward-starting interest rate swap agreements with an aggregate notional amount of \$500.0 million related to forecasted probable debt issuances in 2012 and 2013. Under the terms of the swaps, we pay a fixed rate and receive three-month USD LIBOR. We entered into the swaps in order to hedge the risk of changes in the interest payments attributable to changes in the benchmark interest rate during the period from the effective date of the swap to the issuance of the forecasted debt. The following table summarizes information about our forward-starting swaps:

Number and Type	Notional Amount (in millions)	Period of Hedge		Weighted- Average Fixed Rate
2 forward-starting interest rate swaps	\$ 125.0	03/13	03/23	3.5%
2 forward-starting interest rate swaps	150.0	06/13	06/23	3.5%
3 forward-starting interest rate swaps	225.0	02/12	02/22	3.1%
Total	\$ 500.0			3.3%

These swaps are designated and qualify as cash flow hedges, and we recognize the fair value of each interest rate swap in the consolidated balance sheet as either an asset or liability. We record the effective portion of mark-to-market adjustments as a component of Accumulated other comprehensive income (AOCI), and any hedge ineffectiveness is recognized immediately in Interest expense, net. The amount in AOCI will be amortized into Interest expense, net over the term of the forecasted debt.

Commodity Price Risk

We are exposed to commodity price risk with respect to our product inventories and related firm commitments to purchase and/or sell such inventories. We utilize futures contracts and swaps traded on the NYMEX to manage our exposure to changes in commodity prices, with the objective of stabilizing cash flows. We also enter into forward contracts in order to attempt to profit from market fluctuations.

The volume of commodity contracts is based on open derivative positions and represents the combined volume of our long and short positions on an absolute basis, which totaled 15.1 million barrels and 11.8 million barrels as of September 30, 2010 and December 31, 2009, respectively.

As of September 30, 2010, we had \$13.4 million of margin deposits related to our derivative instruments.

Table of Contents**NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The fair values of our derivative instruments included in our consolidated balance sheets were as follows:

Balance Sheet Location	Asset Derivatives		Liability Derivatives		
	September 30, 2010	December 31, 2009	September 30, 2010	December 31, 2009	
(Thousands of Dollars)					
Derivatives Designated as Hedging Instruments:					
Interest rate swaps	Other long-term assets, net	\$ 16,122	\$ 8,623	\$ 0	\$ 0
Commodity contracts	Other current assets	1,839	0	0	0
Commodity contracts	Accrued liabilities	0	3,797	(2,698)	(14,279)
Interest rate swaps	Other long-term liabilities	0	0	(2,279)	0
Total		17,961	12,420	(4,977)	(14,279)
Derivatives Not Designated as Hedging Instruments:					
Commodity contracts	Other current assets	26,513	0	0	0
Commodity contracts	Accrued liabilities	0	9,766	(33,214)	(30,072)
Total		26,513	9,766	(33,214)	(30,072)
Total Derivatives		\$ 44,474	\$ 22,186	\$ (38,191)	\$ (44,351)

Table of Contents

NUSTAR ENERGY L.P. AND SUBSIDIARIES

CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

No component of the associated derivative instruments gains or losses was excluded from our assessment of hedge ineffectiveness. The earnings impact of our derivative activity was as follows:

Derivatives Designated as Fair Value Hedging Instruments	Income Statement Location	Amount of Gain (Loss) Recognized in Income on Derivative (Effective Portion)	Amount of Gain (Loss) Recognized in Income on Hedged Item	Amount of Gain (Loss) Recognized in Income on Derivative (Ineffective Portion)
(Thousands of Dollars)				
Three months ended September 30, 2010:				
Interest rate swaps	Interest expense, net	\$ 3,886	\$ (3,886)	\$ 0
Commodity contracts	Cost of product sales	(6,773)	12,297	5,524
Total		\$ (2,887)	\$ 8,411	\$ 5,524
Three months ended September 30, 2009:				
Interest rate swaps	Interest expense, net	\$ 953	\$ (953)	\$ 0
Commodity contracts	Cost of product sales	(94)	6,490	6,396
Total		\$ 859	\$ 5,537	\$ 6,396
Nine months ended September 30, 2010:				
Interest rate swaps	Interest expense, net	\$ 7,010	\$ (7,010)	\$ 0
Commodity contracts	Cost of product sales	4,961	3,382	8,343
Total		\$ 11,971	\$ (3,628)	\$ 8,343
Nine months ended September 30, 2009:				
Interest rate swaps	Interest expense, net	\$ (5,158)	\$ 5,158	\$ 0
Commodity contracts	Cost of product sales	(14,777)	23,732	8,955
Total		\$ (19,935)	\$ 28,890	\$ 8,955

Table of Contents

NUSTAR ENERGY L.P. AND SUBSIDIARIES

CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Derivatives Designated as Cash Flow Hedging Instruments	Amount of Gain (Loss) Recognized in OCI on Derivative (Effective Portion) (Thousands of Dollars)	Income Statement Location (a)	Amount of Gain (Loss) Reclassified Amount of Gain from (Loss) Recognized Accumulated OCI in Income into on Income Derivative (Effective Portion)(Ineffective Portion) (Thousands of Dollars)	
Three months ended September 30, 2010:				
Commodity contracts	\$ (1,326)	Cost of product sales	\$ 0	\$ (284)
Interest rate swaps	(1,790)	Interest expense, net	0	0
Total	\$ (3,116)		\$ 0	\$ (284)
Nine months ended September 30, 2010:				
Commodity contracts	\$ (1,087)	Cost of product sales	\$ (913)	\$ 0
Interest rate swaps	(1,790)	Interest expense, net	0	0
Total	\$ (2,877)		\$ (913)	\$ 0

- (a) Amounts are included in specified location for both the gain (loss) reclassified from accumulated other comprehensive income (OCI) into income (effective portion) and the gain (loss) recognized in income on derivative (ineffective portion).

Derivatives Not Designated as Hedging Instruments	Income Statement Location	Amount of Gain (Loss) Recognized in Income (Thousands of Dollars)
Three months ended September 30, 2010:		
Commodity contracts	Cost of product sales	\$ (1,963)
Three months ended September 30, 2009:		
Commodity contracts	Cost of product sales	\$ 2,574
Nine months ended September 30, 2010:		
Commodity contracts	Cost of product sales	\$ 4,735
Commodity contracts	Operating expenses	(10)
Total		\$ 4,725
Nine months ended September 30, 2009:		
Commodity contracts	Cost of product sales	\$ (8,341)
Commodity contracts	Operating expenses	(3,564)
Total		\$ (11,905)

Edgar Filing: NuStar Energy L.P. - Form 10-Q

For derivatives designated as cash flow hedging instruments, once a hedged transaction occurs, we reclassify the effective portion from Accumulated other comprehensive income to Cost of product sales or Interest expense, net. As of September 30, 2010, we expect to reclassify \$0.4 million to Cost of product sales within the next twelve months related to our commodity contracts. The maximum length of time over which we are hedging our exposure to the variability in future cash flows is under twelve months for our commodity contracts. We had no cash flow hedging instruments during the nine months ended September 30, 2009.

Table of Contents**NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****Concentration of Credit Risk**

We are exposed to credit risk on our hedging instruments in the event of nonperformance by counterparties. However, because our hedging activities are transacted only with highly rated institutions, we do not anticipate nonperformance by any of these counterparties.

8. RELATED PARTY TRANSACTIONS

Our operations are managed by NuStar GP, LLC, the general partner of our general partner. Under a services agreement between NuStar Energy and NuStar GP, LLC, employees of NuStar GP, LLC perform services for our U.S. operations. Certain of our wholly owned subsidiaries employ persons who perform services for our international operations. Employees of NuStar GP, LLC provide services to both NuStar Energy and NuStar GP Holdings; therefore, we reimburse NuStar GP, LLC for all costs related to its employees, other than costs associated with NuStar GP Holdings.

We had a payable to NuStar GP, LLC of \$23.3 million and \$10.6 million, as of September 30, 2010 and December 31, 2009, respectively, with both amounts representing payroll, employee benefit plans and unit-based compensation. We also had a long-term payable to NuStar GP, LLC as of September 30, 2010 and December 31, 2009 of \$9.7 million and \$7.7 million, respectively, related to amounts payable for retiree medical benefits and other post-employment benefits.

The following table summarizes information pertaining to related party transactions with NuStar GP, LLC:

	Three Months Ended September 30, 2010	2009	Nine Months Ended September 30, 2010	2009
	(Thousands of Dollars)			
Operating expenses	\$ 35,644	\$ 30,466	\$ 103,563	\$ 92,361
General and administrative expenses	17,133	10,104	47,691	40,998

9. OTHER INCOME

Other income consisted of the following:

	Three Months Ended September 30, 2010	2009	Nine Months Ended September 30, 2010	2009
	(Thousands of Dollars)			
Gain from insurance proceeds	\$ 0	\$ 174	\$ 13,500	\$ 9,069
Gain (loss) from sale or disposition of assets	114	110	(574)	21,160
Foreign exchange losses	(333)	(2,324)	(567)	(4,767)
Other	(16)	79	2,523	421
Other (expense) income, net	\$ (235)	\$ (1,961)	\$ 14,882	\$ 25,883

The gain from insurance proceeds in both 2010 and 2009 resulted from insurance claims related to damage in the third quarter of 2008 primarily at our Texas City, Texas terminal caused by Hurricane Ike. For the nine months ended September 30, 2009, the gain from the sale or disposition of assets includes a gain of \$21.4 million related to the June 15, 2009 sale of the Ardmore-Wynnewood pipeline in Oklahoma and the Trans-Texas pipeline.

Table of Contents**NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****10. PARTNERS EQUITY***Issuance of Common Units*

On May 19, 2010, we issued 4,400,000 common units representing limited partner interests at a price of \$56.55 per unit. We used the net proceeds from this offering of \$245.2 million, including a contribution of \$5.1 million from our general partner to maintain its 2% general partner interest, mainly to reduce outstanding borrowings under our 2007 Revolving Credit Agreement and for the acquisition of Asphalt Holdings, Inc.

Allocations of Net Income

Our partnership agreement, as amended, sets forth the calculation to be used to determine the amount and priority of cash distributions that the common unitholders and general partner will receive. The partnership agreement also contains provisions for the allocation of net income and loss to the unitholders and the general partner. For purposes of maintaining partner capital accounts, the partnership agreement specifies that items of income and loss shall be allocated among the partners in accordance with their respective percentage interests. Normal allocations according to percentage interests are made after giving effect, if any, to priority income allocations in an amount equal to incentive cash distributions allocated 100% to the general partner.

The following table details the calculation of net income applicable to the general partner:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
	(Thousands of Dollars)			
Net income applicable to general partner and limited partners interest	\$ 68,310	\$ 64,440	\$ 187,435	\$ 187,530
Less general partner incentive distribution	8,568	7,055	24,736	20,913
Net income after general partner incentive distribution	59,742	57,385	162,699	166,617
General partner interest	2%	2%	2%	2%
General partner allocation of net income after general partner incentive distribution	1,195	1,148	3,254	3,333
General partner incentive distribution	8,568	7,055	24,736	20,913
Net income applicable to general partner	\$ 9,763	\$ 8,203	\$ 27,990	\$ 24,246

Cash Distributions

In August 2010, we paid a quarterly cash distribution totaling \$78.8 million, or \$1.065 per unit, related to the second quarter of 2010. On October 25, 2010, we announced a quarterly cash distribution of \$1.075 per unit related to the third quarter of 2010. This distribution will be paid on November 5, 2010 to unitholders of record on November 1, 2010 and will total \$79.6 million.

Table of Contents**NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The following table reflects the allocation of total cash distributions to the general and limited partners applicable to the period in which the distributions were earned:

	Three Months Ended September 30, 2010	September 30, 2009	Nine Months Ended September 30, 2010	September 30, 2009
	(Thousands of Dollars, Except Per Unit Data)			
General partner interest	\$ 1,592	\$ 1,327	\$ 4,635	\$ 3,963
General partner incentive distribution	8,568	7,055	24,736	20,913
Total general partner distribution	10,160	8,382	29,371	24,876
Limited partners distribution	69,456	58,000	202,391	173,182
Total cash distributions	\$ 79,616	\$ 66,382	\$ 231,762	\$ 198,058
Cash distributions per unit applicable to limited partners	\$ 1.075	\$ 1.065	\$ 3.205	\$ 3.180

Comprehensive Income

Our total comprehensive income was as follows:

	Three Months Ended September 30, 2010	September 30, 2009	Nine Months Ended September 30, 2010	September 30, 2009
	(Thousands of Dollars)			
Net income	\$ 68,310	\$ 64,440	\$ 187,435	\$ 187,530
Foreign currency translation adjustment	9,026	9,174	98	20,227
Unrealized loss on cash flow hedges	(3,116)	0	(1,964)	0
Comprehensive income	\$ 74,220	\$ 73,614	\$ 185,569	\$ 207,757

11. NET INCOME PER UNIT

We have identified the general partner interest and incentive distribution rights (IDR) as participating securities and use the two-class method when calculating the net income per unit applicable to limited partners, which is based on the weighted-average number of common units outstanding during the period. Basic and diluted net income per unit applicable to limited partners are the same because we have no potentially dilutive securities outstanding.

Table of Contents**NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The following table details the calculation of earnings per unit:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
	(Thousands of Dollars, Except Unit and Per Unit Data)			
Net income	\$ 68,310	\$ 64,440	\$ 187,435	\$ 187,530
Less general partner distribution, including IDRs	10,160	8,382	29,371	24,876
Less limited partner distribution	69,456	58,000	202,391	173,182
Distributions less than (greater than) earnings	\$ (11,306)	\$ (1,942)	\$ (44,327)	\$ (10,528)
General partner earnings:				
Distributions	\$ 10,160	\$ 8,382	\$ 29,371	\$ 24,876
Allocation of distributions less than (greater than) earnings (2%)	(225)	(39)	(886)	(211)
Total	\$ 9,935	\$ 8,343	\$ 28,485	\$ 24,665
Limited partner earnings:				
Distributions	\$ 69,456	\$ 58,000	\$ 202,391	\$ 173,182
Allocation of distributions less than (greater than) earnings (98%)	(11,081)	(1,903)	(43,441)	(10,317)
Total	\$ 58,375	\$ 56,097	\$ 158,950	\$ 162,865
Weighted average limited partner units outstanding	64,610,549	54,460,549	62,386,373	54,460,549
Net income per unit applicable to limited partners	\$ 0.90	\$ 1.03	\$ 2.55	\$ 2.99

12. STATEMENTS OF CASH FLOWS

Changes in current assets and current liabilities were as follows:

	Nine Months Ended September 30,	
	2010	2009
	(Thousands of Dollars)	
Decrease (increase) in current assets:		
Accounts receivable	\$ (86,025)	\$ (35,339)
Inventories	(114,885)	(178,056)
Other current assets	27,287	(10,765)
Increase (decrease) in current liabilities:		
Accounts payable	75,345	160,480
Payable to related party	12,697	5,487
Accrued interest payable	3,058	(677)
Accrued liabilities	(31,936)	482

Edgar Filing: NuStar Energy L.P. - Form 10-Q

Taxes other than income tax	(858)	3,558
Income tax payable	2,002	(6,396)
Changes in current assets and current liabilities	\$ (113,315)	\$ (61,226)

Table of Contents**NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Cash flows related to interest and income taxes were as follows:

	Nine Months Ended September 30,	
	2010	2009
	(Thousands of Dollars)	
Cash paid for interest, net of amount capitalized	\$ 66,243	\$ 70,626
Cash paid for income taxes, net of tax refunds received	\$ 9,580	\$ 17,218

13. INCOME TAXES

During the nine months ended September 30, 2010, we received \$13.5 million of proceeds resulting from insurance claims related to damage caused by Hurricane Ike primarily at our Texas City, Texas terminal in the third quarter of 2008, resulting in tax expense of approximately \$4.7 million. Additionally, our taxable corporate subsidiary that received the insurance proceeds was part of the federal consolidated group that was the acquirer of Asphalt Holdings, Inc. The acquisition of Asphalt Holdings, Inc. included approximately \$9.8 million of deferred tax liabilities related to temporary differences primarily related to property, plant and equipment. The receipt of the insurance proceeds and the acquisition of Asphalt Holdings, Inc. caused us to reevaluate the recorded valuation allowance related to certain net operating loss carryforwards previously expected to expire unused. We concluded that the income generated from the insurance proceeds, the deferred tax liability associated with Asphalt Holdings, Inc. and other tax planning strategies increased the likelihood of utilizing the net operating loss carryforwards; thus, we reduced the valuation allowance.

Tax effects of significant temporary differences representing deferred income tax assets and liabilities were as follows:

	September 30,	December 31,
	2010	2009
	(Thousands of Dollars)	
U.S.:		
Net operating losses	\$ 16,595	\$ 20,788
Environmental and legal reserves	14,825	14,234
Other	330	1,525
Valuation allowance	0	(9,457)
Deferred tax assets U.S.	31,750	27,090
Property, plant and equipment	(23,177)	(13,197)
Net deferred income tax asset U.S.	\$ 8,573	\$ 13,893
Foreign:		
Net operating losses	\$ 4,069	\$ 3,253
Other	727	687
Capital loss	1,014	2,166
Valuation allowance	(1,856)	0
Deferred tax assets foreign	3,954	6,106

Edgar Filing: NuStar Energy L.P. - Form 10-Q

Property, plant and equipment	(33,570)	(33,015)
Net deferred income tax liability foreign	\$ (29,616)	\$ (26,909)

Table of Contents**NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****14. SEGMENT INFORMATION**

Our reportable business segments consist of storage, transportation, and asphalt and fuels marketing. Our segments represent strategic business units that offer different services. We evaluate the performance of each segment based on its respective operating income, before general and administrative expenses and certain non-segmental depreciation and amortization expense. General and administrative expenses are not allocated to the operating segments since those expenses relate primarily to the overall management at the entity level. Our principal operations include terminalling and storage of petroleum products, the transportation of petroleum products and anhydrous ammonia, and asphalt and fuels marketing. Intersegment revenues result from storage and throughput agreements with related parties at lease rates consistent with rates charged to third parties for storage and at pipeline tariff rates based upon the published tariff applicable to all shippers.

Results of operations for the reportable segments were as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
	(Thousands of Dollars)			
Revenues:				
Storage:				
Third party revenues	\$ 120,793	\$ 112,697	\$ 353,337	\$ 328,820
Intersegment revenues	10,344	12,536	33,241	31,528
Total storage	131,137	125,233	386,578	360,348
Transportation:				
Third party revenues	80,597	77,742	232,435	220,313
Intersegment revenues	0	273	382	838
Total transportation	80,597	78,015	232,817	221,151
Asphalt and fuels marketing:				
Third party revenues	936,989	1,060,808	2,623,077	2,323,960
Intersegment revenues	85	0	2,917	0
Total asphalt and fuels marketing	937,074	1,060,808	2,625,994	2,323,960
Consolidation and intersegment eliminations	(10,429)	(12,809)	(36,540)	(32,366)
Total revenues	\$ 1,138,379	\$ 1,251,247	\$ 3,208,849	\$ 2,873,093
Operating income:				
Storage	\$ 45,635	\$ 44,033	\$ 131,388	\$ 131,082
Transportation	37,512	35,425	106,004	100,394
Asphalt and fuels marketing	35,457	28,110	75,113	65,298
Consolidation and intersegment eliminations	1	41	278	869
Total segment operating income	118,605	107,609	312,783	297,643
Less general and administrative expenses	26,860	19,213	76,324	67,529
Less other depreciation and amortization expense	1,455	1,206	4,366	3,414

Edgar Filing: NuStar Energy L.P. - Form 10-Q

Total operating income	\$ 90,290	\$ 87,190	\$ 232,093	\$ 226,700
------------------------	-----------	-----------	------------	------------

Table of Contents**NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Total assets by reportable segment were as follows:

	September 30, 2010	December 31, 2009
	(Thousands of Dollars)	
Storage	\$ 2,383,526	\$ 2,234,651
Transportation	1,262,904	1,286,533
Asphalt and fuels marketing	1,271,843	1,121,448
Total segment assets	4,918,273	4,642,632
Other partnership assets	273,175	132,041
Total consolidated assets	\$ 5,191,448	\$ 4,774,673

Table of Contents**NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****15. CONDENSED CONSOLIDATING FINANCIAL STATEMENTS**

NuStar Energy has no operations and its assets consist mainly of its investments in NuStar Logistics and NuPOP, both wholly owned subsidiaries. The senior notes issued by NuStar Logistics and NuPOP are fully and unconditionally guaranteed by NuStar Energy, and both NuStar Logistics and NuPOP fully and unconditionally guarantee the outstanding senior notes of the other. As a result, the following condensed consolidating financial statements are presented as an alternative to providing separate financial statements for NuStar Logistics and NuPOP.

Condensed Consolidating Balance Sheets**September 30, 2010****(Thousands of Dollars)**

	NuStar Energy	NuStar Logistics	NuPOP	Non-Guarantor Subsidiaries (a)	Eliminations	Consolidated
Assets						
Cash and cash equivalents	\$ 53	\$ 20,869	\$ 0	\$ 64,944	\$ 0	\$ 85,866
Receivables, net	0	21,279	11,762	264,515	0	297,556
Inventories	0	1,878	5,859	493,882	(99)	501,520
Other current assets	0	14,348	1,343	31,340	0	47,031
Intercompany receivable	0	896,728	718,250	0	(1,614,978)	0
Current assets	53	955,102	737,214	854,681	(1,615,077)	931,973
Property, plant and equipment, net	0	985,360	616,736	1,542,666	0	3,144,762
Intangible assets, net	0	2,142	0	44,875	0	47,017
Goodwill	0	18,094	170,652	623,426	0	812,172
Investment in wholly owned subsidiaries	3,195,513	157,594	967,120	2,066,577	(6,386,804)	0
Investment in joint venture	0	0	0	68,799	0	68,799
Deferred income tax asset	0	0	0	8,573	0	8,573
Other long-term assets, net	0	119,439	26,329	32,384	0	178,152
Total assets	\$ 3,195,566	\$ 2,237,731	\$ 2,518,051	\$ 5,241,981	\$ (8,001,881)	\$ 5,191,448
Liabilities and Partners Equity						
Current portion of long-term debt	\$ 0	\$ 770	\$ 0	\$ 0	\$ 0	\$ 770
Payables	0	32,994	8,700	253,833	0	295,527
Accrued interest payable	0	17,240	7,318	27	0	24,585
Accrued liabilities	830	15,777	4,147	25,828	0	46,582
Taxes other than income tax	63	4,903	3,512	6,199	0	14,677
Income tax payable	0	1,029	0	1,274	0	2,303
Intercompany payable	510,382	0	0	1,104,596	(1,614,978)	0

Edgar Filing: NuStar Energy L.P. - Form 10-Q

Current liabilities	511,275	72,713	23,677	1,391,757	(1,614,978)	384,444
Long-term debt, less current portion	0	1,440,133	516,621	32,983	0	1,989,737
Long-term payable to related party	0	3,119	0	6,532	0	9,651
Deferred income tax liability	0	0	0	29,616	0	29,616
Other long-term liabilities	0	6,360	272	81,133	0	87,765
Total partners equity	2,684,291	715,406	1,977,481	3,699,960	(6,386,903)	2,690,235
Total liabilities and partners equity	\$ 3,195,566	\$ 2,237,731	\$ 2,518,051	\$ 5,241,981	\$ (8,001,881)	\$ 5,191,448

(a) Non-guarantor subsidiaries are wholly owned by NuStar Energy, NuStar Logistics or NuPOP.

Table of Contents**NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****Condensed Consolidating Balance Sheet****December 31, 2009****(Thousands of Dollars)**

	NuStar Energy	NuStar Logistics	NuPOP	Non-Guarantor Subsidiaries (a)	Eliminations	Consolidated
Assets						
Cash and cash equivalents	\$ 53	\$ 1,602	\$ 0	\$ 60,351	\$ 0	\$ 62,006
Receivables, net	0	38,973	6,771	176,778	(10,725)	211,797
Inventories	0	1,614	1,587	386,835	(2,242)	387,794
Other current assets	0	9,132	2,233	61,757	0	73,122
Intercompany receivable	0	806,005	713,451	0	(1,519,456)	0
Current assets	53	857,326	724,042	685,721	(1,532,423)	734,719
Property, plant and equipment, net	0	947,895	626,698	1,453,603	0	3,028,196
Intangible assets, net	0	2,247	0	41,880	0	44,127
Goodwill	0	18,094	170,652	618,996	0	807,742
Investment in wholly owned subsidiaries	2,986,970	118,299	873,422	1,907,118	(5,885,809)	0
Investment in joint venture	0	0	0	68,728	0	68,728
Deferred income tax asset	0	0	0	13,893	0	13,893
Other long-term assets, net	49	21,942	26,392	28,885	0	77,268
Total assets	\$ 2,987,072	\$ 1,965,803	\$ 2,421,206	\$ 4,818,824	\$ (7,418,232)	\$ 4,774,673
Liabilities and Partners Equity						
Current portion of long-term debt	\$ 0	\$ 770	\$ 0	\$ 0	\$ 0	\$ 770
Payables	944	18,566	10,654	196,805	(10,725)	216,244
Notes payable	0	20,000	0	0	0	20,000
Accrued interest payable	0	12,996	8,490	43	0	21,529
Accrued liabilities	1,191	14,380	4,652	44,472	(44)	64,651
Taxes other than income tax	125	4,183	2,280	8,946	0	15,534
Income tax payable	0	1,271	0	(1,245)	0	26
Intercompany payable	507,654	0	0	1,011,806	(1,519,460)	0
Current liabilities	509,914	72,166	26,076	1,260,827	(1,530,229)	338,754
Long-term debt, less current portion	0	1,271,750	523,326	33,917	0	1,828,993
Long-term payable to related party	0	1,082	0	6,581	0	7,663
Deferred income tax liability	0	0	0	26,909	0	26,909
Other long-term liabilities	0	3,923	883	82,580	0	87,386
Total partners equity	2,477,158	616,882	1,870,921	3,408,010	(5,888,003)	2,484,968

Edgar Filing: NuStar Energy L.P. - Form 10-Q

Total liabilities and partners equity	\$ 2,987,072	\$ 1,965,803	\$ 2,421,206	\$ 4,818,824	\$ (7,418,232)	\$ 4,774,673
---------------------------------------	--------------	--------------	--------------	--------------	----------------	--------------

(a) Non-guarantor subsidiaries are wholly owned by NuStar Energy, NuStar Logistics or NuPOP.

Table of Contents**NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****Condensed Consolidating Statements of Income****For the Three Months Ended September 30, 2010****(Thousands of Dollars)**

	NuStar Energy	NuStar Logistics	NuPOP	Non-Guarantor Subsidiaries (a)	Eliminations	Consolidated
Revenues	\$ 0	\$ 72,051	\$ 44,675	\$ 1,078,737	\$ (57,084)	\$ 1,138,379
Costs and expenses	367	46,664	31,267	1,026,792	(57,001)	1,048,089
Operating (loss) income	(367)	25,387	13,408	51,945	(83)	90,290
Equity in earnings of subsidiaries	68,677	24,837	25,808	39,563	(158,885)	0
Equity in earnings of joint venture	0	0	0	2,454	0	2,454
Interest expense, net	0	(14,330)	(5,827)	(426)	0	(20,583)
Other income, net	0	69	(16)	(288)	0	(235)
Income before income tax expense	68,310	35,963	33,373	93,248	(158,968)	71,926
Income tax expense	0	465	0	3,151	0	3,616
Net income	\$ 68,310	\$ 35,498	\$ 33,373	\$ 90,097	\$ (158,968)	\$ 68,310

(a) Non-guarantor subsidiaries are wholly owned by NuStar Energy, NuStar Logistics or NuPOP.

Table of Contents**NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****Condensed Consolidating Statements of Income****For the Three Months Ended September 30, 2009****(Thousands of Dollars)**

	NuStar Energy	NuStar Logistics	NuPOP	Non-Guarantor Subsidiaries (a)	Eliminations	Consolidated
Revenues	\$ 0	\$ 75,342	\$ 37,796	\$ 1,144,632	\$ (6,523)	\$ 1,251,247
Costs and expenses	521	43,400	28,253	1,098,380	(6,497)	1,164,057
Operating (loss) income	(521)	31,942	9,543	46,252	(26)	87,190
Equity in earnings of subsidiaries	64,961	24,581	18,033	27,575	(135,150)	0
Equity in earnings of joint venture	0	0	0	2,374	0	2,374
Interest expense, net	0	(12,800)	(6,058)	(933)	0	(19,791)
Other income (expense), net	0	161	(59)	(2,063)	0	(1,961)
Income before income tax expense	64,440	43,884	21,459	73,205	(135,176)	67,812
Income tax expense	0	430	0	2,942	0	3,372
Net income	\$ 64,440	\$ 43,454	\$ 21,459	\$ 70,263	\$ (135,176)	\$ 64,440

(a) Non-guarantor subsidiaries are wholly owned by NuStar Energy, NuStar Logistics or NuPOP.

Table of Contents**NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****Condensed Consolidating Statements of Income****For the Nine Months Ended September 30, 2010****(Thousands of Dollars)**

	NuStar Energy	NuStar Logistics	NuPOP	Non-Guarantor Subsidiaries (a)	Eliminations	Consolidated
Revenues	\$ 0	\$ 219,277	\$ 117,535	\$ 3,016,871	\$ (144,834)	\$ 3,208,849
Costs and expenses	1,042	139,698	87,245	2,895,702	(146,931)	2,976,756
Operating (loss) income	(1,042)	79,579	30,290	121,169	2,097	232,093
Equity in earnings of subsidiaries	188,476	39,295	93,698	134,457	(455,926)	0
Equity in earnings of joint venture	0	0	0	7,571	0	7,571
Interest income (expense), net	1	(38,744)	(17,671)	(1,645)	0	(58,059)
Other income, net	0	1,308	243	13,331	0	14,882
Income before income tax expense	187,435	81,438	106,560	274,883	(453,829)	196,487
Income tax expense	0	1,191	0	7,861	0	9,052
Net income	\$ 187,435	\$ 80,247	\$ 106,560	\$ 267,022	\$ (453,829)	\$ 187,435

(a) Non-guarantor subsidiaries are wholly owned by NuStar Energy, NuStar Logistics or NuPOP.

Table of Contents**NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****Condensed Consolidating Statements of Income****For the Nine Months Ended September 30, 2009****(Thousands of Dollars)**

	NuStar Energy	NuStar Logistics	NuPOP	Non-Guarantor Subsidiaries (a)	Eliminations	Consolidated
Revenues	\$ 0	\$ 219,492	\$ 105,691	\$ 2,561,585	\$ (13,675)	\$ 2,873,093
Costs and expenses	1,560	133,967	77,780	2,447,233	(14,147)	2,646,393
Operating (loss) income	(1,560)	85,525	27,911	114,352	472	226,700
Equity in earnings of subsidiaries	189,090	45,787	66,214	100,437	(401,528)	0
Equity in earnings of joint venture	0	0	0	7,698	0	7,698
Interest expense, net	0	(39,381)	(18,175)	(2,970)	0	(60,526)
Other income, net	0	21,586	47	4,250	0	25,883
Income before income tax expense	187,530	113,517	75,997	223,767	(401,056)	199,755
Income tax expense	0	870	0	11,355	0	12,225
Net income	\$ 187,530	\$ 112,647	\$ 75,997	\$ 212,412	\$ (401,056)	\$ 187,530

(a) Non-guarantor subsidiaries are wholly owned by NuStar Energy, NuStar Logistics or NuPOP.

Table of Contents**NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****Condensed Consolidating Statements of Cash Flows****For the Nine Months Ended September 30, 2010****(Thousands of Dollars)**

	NuStar Energy	NuStar Logistics	NuPOP	Non-Guarantor Subsidiaries (a)	Eliminations	Consolidated
Net cash provided by (used in) operating activities	\$ 223,178	\$ 122,613	\$ 14,937	\$ 45,666	\$ (225,561)	\$ 180,833
Cash flows from investing activities:						
Capital expenditures	0	(75,175)	(10,017)	(106,266)	0	(191,458)
Acquisition	0	0	0	(43,026)	0	(43,026)
Proceeds from sale of assets	0	16	28	1,948	0	1,992
Proceeds from insurance claims	0	0	0	13,500	0	13,500
Investment in other long-term assets	0	0	0	(3,400)	0	(3,400)
Investment in subsidiaries	(245,604)	0	0	(25)	245,629	0
Net cash used in investing activities	(245,604)	(75,159)	(9,989)	(137,269)	245,629	(222,392)
Cash flows from financing activities:						
Debt borrowings	0	952,475	0	0	0	952,475
Debt repayments	0	(1,343,224)	0	0	0	(1,343,224)
Senior note offering, net	0	445,574	0	0	0	445,574
Issuance of common units, net of issuance costs	240,158	0	0	0	0	240,158
General partner contribution	5,078	0	0	0	0	5,078
Partners' contributions	0	245,604	0	25	(245,629)	0
Distributions to unitholders and general partner	(225,538)	(225,538)	0	(23)	225,561	(225,538)
Net intercompany borrowings (repayments)	2,728	(90,801)	(4,947)	93,020	0	0
Decrease in cash book overdrafts	0	(6,987)	(1)	(1,758)	0	(8,746)
Net cash provided by (used in) financing activities	22,426	(22,897)	(4,948)	91,264	(20,068)	65,777
Effect of foreign exchange rate changes on cash	0	(5,290)	0	4,932	0	(358)
Net increase in cash and cash equivalents	0	19,267	0	4,593	0	23,860
Cash and cash equivalents as of the beginning of the period	53	1,602	0	60,351	0	62,006
Cash and cash equivalents as of the end of the period	\$ 53	\$ 20,869	\$ 0	\$ 64,944	\$ 0	\$ 85,866

Edgar Filing: NuStar Energy L.P. - Form 10-Q

- (a) Non-guarantor subsidiaries are wholly owned by NuStar Energy, NuStar Logistics or NuPOP.

Table of Contents**NUSTAR ENERGY L.P. AND SUBSIDIARIES****CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****Condensed Consolidating Statements of Cash Flows****For the Nine Months Ended September 30, 2009****(Thousands of Dollars)**

	NuStar Energy	NuStar Logistics	NuPOP	Non-Guarantor Subsidiaries (a)	Eliminations	Consolidated
Net cash provided by (used in) operating activities	\$ 195,845	\$ 81,353	\$ 32,179	\$ 94,395	\$ (197,534)	\$ 206,238
Cash flows from investing activities:						
Capital expenditures	0	(24,429)	(17,916)	(76,306)	0	(118,651)
Proceeds from sale or disposition of assets	0	29,090	35	326	0	29,451
Proceeds from insurance claims	0	0	0	10,856	0	10,856
Other	0	0	0	(9)	0	(9)
Net cash provided by (used in) investing activities	0	4,661	(17,881)	(65,133)	0	(78,353)
Cash flows from financing activities:						
Debt borrowings	0	1,175,017	0	0	0	1,175,017
Debt repayments	0	(1,137,488)	0	0	0	(1,137,488)
Distributions to unitholders and general partner	(197,514)	(197,514)	0	(20)	197,534	(197,514)
Net intercompany borrowings (repayments)	1,669	76,053	(14,363)	(63,359)	0	0
Decrease in cash book overdrafts	0	(5,832)	0	(574)	0	(6,406)
Net cash (used in) provided by financing activities	(195,845)	(89,764)	(14,363)	(63,953)	197,534	(166,391)
Effect of foreign exchange rate changes on cash	0	4,841	0	1,139	0	5,980
Net increase (decrease) in cash and cash equivalents	0	1,091	(65)	(33,552)	0	(32,526)
Cash and cash equivalents as of the beginning of the period	53	2	656	44,664	0	45,375
Cash and cash equivalents as of the end of the period	\$ 53	\$ 1,093	\$ 591	\$ 11,112	\$ 0	\$ 12,849

(a) Non-guarantor subsidiaries are wholly owned by NuStar Energy, NuStar Logistics or NuPOP.

Table of Contents

NUSTAR ENERGY L.P. AND SUBSIDIARIES

CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

16. SUBSEQUENT EVENTS

October 2010 Gulf Opportunity Zone Revenue Bonds

On October 7, 2010, the Parish of St. James, where our St. James, Louisiana, terminal is located, issued \$50.0 million of Revenue Bonds (NuStar Logistics, L.P. Project) Series 2010A associated with our St. James terminal expansion pursuant to the Gulf Opportunity Zone Act of 2005. The bonds mature on October 1, 2040. The interest rate is based on a weekly tax-exempt bond market interest rate and is paid monthly. Following the issuance, the proceeds were deposited with a trustee and will be disbursed to us upon our request for reimbursement of expenditures related to our St. James terminal expansion. NuStar Logistics is solely obligated to service the principal and interest payments associated with the bonds. One of the lenders under our 2007 Revolving Credit Agreement issued a letter of credit in the amount of \$50.6 million on our behalf to guarantee the payment of interest and principal on the bonds. This letter of credit ranks equally with existing senior unsecured indebtedness of NuStar Logistics.

Table of Contents**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**
FORWARD-LOOKING STATEMENTS

This Form 10-Q contains certain estimates, predictions, projections, assumptions and other forward-looking statements that involve various risks and uncertainties. While these forward-looking statements, and any assumptions upon which they are based, are made in good faith and reflect our current judgment regarding the direction of our business, actual results will almost always vary, sometimes materially, from any estimates, predictions, projections, assumptions or other future performance suggested in this report. These forward-looking statements can generally be identified by the words anticipates, believes, expects, plans, intends, estimates, forecasts, budgets, projects, will, could, should, may and similar expressions. These statements reflect our current views with regard to future events and are subject to various risks, uncertainties and assumptions. Please read our Annual Report on Form 10-K for the year ended December 31, 2009, Part I, Item 1A Risk Factors, as well as our subsequent quarterly reports on Form 10-Q, for a discussion of certain of those risks, uncertainties and assumptions.

If one or more of these risks or uncertainties materialize, or if the underlying assumptions prove incorrect, our actual results may vary materially from those described in any forward-looking statement. Other unknown or unpredictable factors could also have material adverse effects on our future results. Readers are cautioned not to place undue reliance on this forward-looking information, which is as of the date of this Form 10-Q. We do not intend to update these statements unless it is required by the securities laws to do so, and we undertake no obligation to publicly release the result of any revisions to any such forward-looking statements that may be made to reflect events or circumstances after the date of this report or to reflect the occurrence of unanticipated events.

OVERVIEW

NuStar Energy L.P. (NuStar Energy) is a publicly held Delaware limited partnership engaged in the terminalling and storage of petroleum products, the transportation of petroleum products and anhydrous ammonia, and asphalt and fuels marketing. Unless otherwise indicated, the terms NuStar Energy, the Partnership, we, our and us are used in this report to refer to NuStar Energy L.P., to one or more of our consolidated subsidiaries or to all of them taken as a whole. NuStar GP Holdings, LLC (NuStar GP Holdings) (NYSE: NSH) wholly owns our general partner, Riverwalk Logistics, L.P., and owns a 17.7% total interest in us as of September 30, 2010. Our Management's Discussion and Analysis of Financial Condition and Results of Operations is presented in the following five sections:

Overview

Results of Operations

Outlook

Liquidity and Capital Resources

Critical Accounting Policies

Operations

We conduct our operations through our wholly owned subsidiaries, primarily NuStar Logistics, L.P. (NuStar Logistics) and NuStar Pipeline Operating Partnership L.P. (NuPOP). Our operations are divided into three reportable business segments: storage, transportation, and asphalt and fuels marketing.

Storage. We own terminals in the United States, the Netherlands Antilles, Canada, Mexico, the Netherlands and the United Kingdom providing approximately 68.0 million barrels of storage capacity. Our terminals provide storage and handling services on a fee basis for petroleum

Edgar Filing: NuStar Energy L.P. - Form 10-Q

products, specialty chemicals and other liquids, including crude oil and other feedstocks. We also own 60 crude oil and intermediate feedstock storage tanks and related assets that provide an aggregate 12.5 million barrels of storage capacity to refineries in California and Texas.

Transportation. We own common carrier refined product pipelines in Texas, Oklahoma, Colorado, New Mexico, Kansas, Nebraska, Iowa, South Dakota, North Dakota and Minnesota covering approximately 5,605 miles, consisting of the Central West System, the East Pipeline and the North Pipeline. The East and North Pipelines also include 21 terminals providing storage capacity of 4.6 million barrels, and the East Pipeline includes two tank farms providing storage capacity of 1.2 million barrels. In addition, we own a 2,000 mile anhydrous ammonia pipeline located in Louisiana, Arkansas, Missouri, Illinois, Indiana, Iowa and Nebraska. We also own 812 miles of crude oil pipelines in

Table of Contents

Texas, Oklahoma, Kansas, Colorado and Illinois, as well as associated crude oil storage facilities providing storage capacity of 1.9 million barrels in Texas and Oklahoma that are located along the crude oil pipelines. We charge tariffs on a per barrel basis for transporting refined products, crude oil and other feedstocks in our refined product and crude oil pipelines and on a per ton basis for transporting anhydrous ammonia in our Ammonia pipeline.

Asphalt and Fuels Marketing. Our asphalt and fuels marketing segment includes our asphalt refining operations and our fuels marketing operations. We refine crude oil to produce asphalt and certain other refined products from our asphalt operations. We own two asphalt refineries with a combined throughput capacity of 104,000 barrels per day and related terminal facilities providing storage capacity of 5.0 million barrels. Additionally, as part of our fuels marketing operations, we purchase gasoline and other refined petroleum products for resale. The results of operations for the asphalt and fuels marketing segment depend largely on the gross margin between our costs and the sales price of the products we market. Therefore, the results of operations for this segment are more sensitive to changes in commodity prices compared to our storage and transportation segments. We enter into derivative contracts to mitigate the effect of commodity price fluctuations.

The following factors affect the results of our operations:

company-specific factors, such as integrity issues and maintenance requirements that impact the throughput rates of our assets;

seasonal factors that affect the demand for products transported by and/or stored in our assets and the demand for products we sell, particularly asphalt;

industry factors, such as changes in the prices of petroleum products, that affect demand and operations of our competitors;

factors such as commodity price volatility and market structure that impact our asphalt and fuels marketing segment; and

other factors, such as refinery utilization rates and maintenance turnaround schedules, that impact our refineries, as well as the operations of refineries served by our storage and transportation assets.

Table of Contents**RESULTS OF OPERATIONS***Three Months Ended September 30, 2010 Compared to Three Months Ended September 30, 2009***Financial Highlights**

(Unaudited, Thousands of Dollars, Except Unit and Per Unit Data)

	Three Months Ended September 30,		
	2010	2009	Change
Statement of Income Data:			
Revenues:			
Services revenues	\$ 201,390	\$ 190,439	\$ 10,951
Product sales	936,989	1,060,808	(123,819)
Total revenues	1,138,379	1,251,247	(112,868)
Costs and expenses:			
Cost of product sales	860,942	989,868	(128,926)
Operating expenses	121,748	118,190	3,558
General and administrative expenses	26,860	19,213	7,647
Depreciation and amortization expense	38,539	36,786	1,753
Total costs and expenses	1,048,089	1,164,057	(115,968)
Operating income	90,290	87,190	3,100
Equity in earnings of joint venture	2,454	2,374	80
Interest expense, net	(20,583)	(19,791)	(792)
Other expense, net	(235)	(1,961)	1,726
Income before income tax expense	71,926	67,812	4,114
Income tax expense	3,616	3,372	244
Net income	\$ 68,310	\$ 64,440	\$ 3,870
Net income per unit applicable to limited partners	\$ 0.90	\$ 1.03	\$ (0.13)
Weighted average limited partner units outstanding	64,610,549	54,460,549	10,150,000

Highlights

Net income increased \$3.9 million for the three months ended September 30, 2010, compared to the three months ended September 30, 2009, primarily due to an increase in segment operating income, partially offset by an increase in general and administrative expenses. Segment operating income increased \$11.0 million for the three months ended September 30, 2010, compared to the three months ended September 30, 2009, due to increased operating income from all of our reportable business segments.

Table of Contents**Segment Operating Highlights**

(Thousands of Dollars, Except Barrels/Day Information)

	Three Months Ended September 30,		
	2010	2009	Change
Storage:			
Throughput (barrels/day)	673,121	708,281	(35,160)
Throughput revenues	\$ 19,139	\$ 19,892	\$ (753)
Storage lease revenues	111,998	105,341	6,657
Total revenues	131,137	125,233	5,904
Operating expenses	66,153	63,166	2,987
Depreciation and amortization expense	19,349	18,034	1,315
Segment operating income	\$ 45,635	\$ 44,033	\$ 1,602
Transportation:			
Refined products pipelines throughput (barrels/day)	526,825	544,345	(17,520)
Crude oil pipelines throughput (barrels/day)	382,845	318,567	64,278
Total throughput (barrels/day)	909,670	862,912	46,758
Throughput revenues	\$ 80,597	\$ 78,015	\$ 2,582
Operating expenses	30,488	29,966	522
Depreciation and amortization expense	12,597	12,624	(27)
Segment operating income	\$ 37,512	\$ 35,425	\$ 2,087
Asphalt and Fuels Marketing:			
Product sales	\$ 937,074	\$ 1,060,808	\$ (123,734)
Cost of product sales	864,904	993,648	(128,744)
Gross margin	72,170	67,160	5,010
Operating expenses	31,575	34,128	(2,553)
Depreciation and amortization expense	5,138	4,922	216
Segment operating income	\$ 35,457	\$ 28,110	\$ 7,347
Consolidation and Intersegment Eliminations:			
Revenues	\$ (10,429)	\$ (12,809)	\$ 2,380
Cost of product sales	(3,962)	(3,780)	(182)
Operating expenses	(6,468)	(9,070)	2,602
Total	\$ 1	\$ 41	\$ (40)
Consolidated Information:			
Revenues	\$ 1,138,379	\$ 1,251,247	\$ (112,868)
Cost of product sales	860,942	989,868	(128,926)

Edgar Filing: NuStar Energy L.P. - Form 10-Q

Operating expenses	121,748	118,190	3,558
Depreciation and amortization expense	37,084	35,580	1,504
Segment operating income	118,605	107,609	10,996
General and administrative expenses	26,860	19,213	7,647
Other depreciation and amortization expense	1,455	1,206	249
Consolidated operating income	\$ 90,290	\$ 87,190	\$ 3,100

Table of Contents

Storage

Throughputs decreased 35,160 barrels per day and throughput revenues decreased \$0.8 million for the three months ended September 30, 2010, compared to the three months ended September 30, 2009, mainly due to operational issues in 2010 at the refinery served by our Benicia crude oil storage tanks.

Storage lease revenues increased \$6.7 million for the three months ended September 30, 2010, compared to the three months ended September 30, 2009, primarily due to:

an increase of \$6.8 million across various domestic terminals due to rate escalations and new customer contracts, as well as higher throughput and related handling fees;

an increase of \$3.2 million related to our acquisition of three terminals in Mobile County, Alabama in May 2010; and

a decrease of \$2.7 million at our international terminals mainly due to the effect for foreign exchange rates, decreased reimbursable revenues, and lower throughput and related handling fees.

Operating expenses increased \$3.0 million for the three months ended September 30, 2010, compared to the three months ended September 30, 2009, primarily due to employee-related expenses resulting from increased headcount and increases in other employee benefit expenses.

Depreciation and amortization expense increased \$1.3 million for the three months ended September 30, 2010, compared to the three months ended September 30, 2009, primarily due to the completion of various terminal upgrade and expansion projects and our acquisition of three terminals in Mobile County, Alabama in May 2010.

Transportation

Throughputs increased 46,758 barrels per day and revenues increased \$2.6 million for the three months ended September 30, 2010, compared to the three months ended September 30, 2009, primarily due to:

an increase of 9,540 barrels per day and an increase in revenues of \$3.3 million on the Ammonia Pipeline due to an anticipated strong fall application season and more favorable weather conditions compared to prior year;

an increase of 12,471 barrels per day and an increase in revenues of \$2.4 million on the East Pipeline due to higher overall demand in 2010 and operational issues at a refinery, which allowed us to supply more of that market;

an increase of 60,052 barrels per day and an increase of \$1.9 million on our pipelines serving the Ardmore refinery as the refinery was shut down in the third quarter of 2009 following a lightning strike;

a decrease of 16,694 barrels per day and a decrease of \$2.8 million on pipelines serving the McKee refinery due to operational issues at the refinery during the third quarter of 2010; and

Edgar Filing: NuStar Energy L.P. - Form 10-Q

a decrease of 30,700 barrels per day and a decrease of \$2.0 million on the Houston pipeline due to a refinery project by one of our customers that limited the volumes shipped and market conditions that favored exporting instead of shipping through our pipeline.

Asphalt and Fuels Marketing

Sales and cost of product sales decreased \$123.7 million and \$128.7 million, respectively, resulting in an increase in total gross margin of \$5.0 million for the three months ended September 30, 2010, compared to the three months ended September 30, 2009. The increase in total gross margin was primarily due to an increase of \$10.7 million in the gross margin of our asphalt operations resulting primarily from tight asphalt supply in the Northeast, which contributed to a higher gross margin per barrel. For the three months ended September 30, 2010, gross margin per barrel for our asphalt operations increased to \$7.83 from \$5.03 for the three months ended September 30, 2009.

The increase in gross margin of our asphalt operations was partially offset by a decrease of \$5.7 million in gross margin of our fuels marketing operations. This decrease was mainly due to hedging losses caused by rising commodity prices during the period and lower gross margin from wholesale and fuel oil sales.

Operating expenses decreased \$2.6 million for the three months ended September 30, 2010, compared to the three months ended September 30, 2009, mainly due to lower rent expense resulting from less utilization of terminals in our storage segment.

Table of Contents

Consolidation and Intersegment Eliminations

Revenue, cost of product sales and operating expense eliminations primarily relate to storage and transportation fees charged to the asphalt and fuels marketing segment by the transportation and storage segments. For the three months ended September 30, 2010, the asphalt and fuels marketing segment utilized less terminal capacity from our storage segment than for the three months ended September 30, 2009, resulting in a decrease in eliminations for revenue and operating expense.

General

General and administrative expenses increased \$7.6 million for the three months ended September 30, 2010, compared to the three months ended September 30, 2009, primarily due to employee-related expenses resulting from increased headcount and increases in other employee benefit expenses, as well as higher compensation expense associated with our long-term incentive plans, which fluctuates with our unit price.

Other expense, net decreased \$1.7 million for the three months ended September 30, 2010, compared to the three months ended September 30, 2009, mainly due to decreased foreign exchange losses related to our Canadian subsidiary.

Table of Contents*Nine Months Ended September 30, 2010 Compared to Nine Months Ended September 30, 2009***Financial Highlights**

(Unaudited, Thousands of Dollars, Except Unit and Per Unit Data)

	Nine Months Ended September 30,		
	2010	2009	Change
Statement of Income Data:			
Revenues:			
Services revenues	\$ 585,772	\$ 549,133	\$ 36,639
Product sales	2,623,077	2,323,960	299,117
Total revenues	3,208,849	2,873,093	335,756
Costs and expenses:			
Cost of product sales	2,422,751	2,138,524	284,227
Operating expenses	363,028	332,017	31,011
General and administrative expenses	76,324	67,529	8,795
Depreciation and amortization expense	114,653	108,323	6,330
Total costs and expenses	2,976,756	2,646,393	330,363
Operating income	232,093	226,700	5,393
Equity in earnings of joint venture	7,571	7,698	(127)
Interest expense, net	(58,059)	(60,526)	2,467
Other income, net	14,882	25,883	(11,001)
Income before income tax expense	196,487	199,755	(3,268)
Income tax expense	9,052	12,225	(3,173)
Net income	\$ 187,435	\$ 187,530	\$ (95)
Net income per unit applicable to limited partners	\$ 2.55	\$ 2.99	\$ (0.44)
Weighted average limited partner units outstanding	62,386,373	54,460,549	7,925,824

Highlights

Despite the increase in operating income and the decrease in income tax expense, net income for the nine months ended September 30, 2010 was comparable to the nine months ended September 30, 2009, primarily due to a decrease in other income.

Segment operating income increased \$15.1 million for the nine months ended September 30, 2010, compared to the nine months ended September 30, 2009, mainly due to increased operating income from our asphalt and fuels marketing segment and our transportation segment.

Table of Contents**Segment Operating Highlights**

(Thousands of Dollars, Except Barrels/Day Information)

	Nine Months Ended September 30,		
	2010	2009	Change
Storage:			
Throughput (barrels/day)	666,635	667,005	(370)
Throughput revenues	\$ 56,085	\$ 59,648	\$ (3,563)
Storage lease revenues	330,493	300,700	29,793
Total revenues	386,578	360,348	26,230
Operating expenses	198,186	176,794	21,392
Depreciation and amortization expense	57,004	52,472	4,532
Segment operating income	\$ 131,388	\$ 131,082	\$ 306
Transportation:			
Refined products pipelines throughput (barrels/day)	529,380	576,165	(46,785)
Crude oil pipelines throughput (barrels/day)	381,606	350,034	31,572
Total throughput (barrels/day)	910,986	926,199	(15,213)
Revenues	\$ 232,817	\$ 221,151	\$ 11,666
Operating expenses	88,784	82,856	5,928
Depreciation and amortization expense	38,029	37,901	128
Segment operating income	\$ 106,004	\$ 100,394	\$ 5,610
Asphalt and Fuels Marketing:			
Product sales	\$ 2,625,994	\$ 2,323,960	\$ 302,034
Cost of product sales	2,438,703	2,150,450	288,253
Gross margin	187,291	173,510	13,781
Operating expenses	96,924	93,676	3,248
Depreciation and amortization expense	15,254	14,536	718
Segment operating income	\$ 75,113	\$ 65,298	\$ 9,815
Consolidation and Intersegment Eliminations:			
Revenues	\$ (36,540)	\$ (32,366)	\$ (4,174)
Cost of product sales	(15,952)	(11,926)	(4,026)
Operating expenses	(20,866)	(21,309)	443
Total	\$ 278	\$ 869	\$ (591)
Consolidated Information:			
Revenues	\$ 3,208,849	\$ 2,873,093	\$ 335,756
Cost of product sales	2,422,751	2,138,524	284,227

Edgar Filing: NuStar Energy L.P. - Form 10-Q

Operating expenses	363,028	332,017	31,011
Depreciation and amortization expense	110,287	104,909	5,378
Segment operating income	312,783	297,643	15,140
General and administrative expenses	76,324	67,529	8,795
Other depreciation and amortization expense	4,366	3,414	952
Consolidated operating income	\$ 232,093	\$ 226,700	\$ 5,393

Table of Contents

Storage

Throughputs decreased 370 barrels per day and throughput revenues decreased \$3.6 million for the nine months ended September 30, 2010, compared to the nine months ended September 30, 2009. This decrease was mainly due to lower throughputs of 15,275 barrels per day and lower revenues of \$3.0 million due to a shipper diverting throughput from our terminals. However, throughputs increased 16,406 barrels per day resulting in a net increase of only \$0.3 million in revenues at our crude oil storage tank facilities, as these facilities have lower throughput fees per barrel.

Storage revenues increased \$29.8 million for the nine months ended September 30, 2010, compared to the nine months ended September 30, 2009, primarily due to:

an increase of \$17.5 million across various domestic terminals mainly due to rate escalations and new customer contracts, as well as higher throughput and related handling fees;

an increase of \$4.7 million related to our acquisition of three terminals in Mobile County, Alabama in May 2010;

an increase of \$4.7 million at our international terminals mainly due to rate escalations, new customer contracts and higher throughput and related handling fees; and

an increase of \$2.9 million due to completed tank expansion projects at our Texas City and Amsterdam terminals.

Operating expenses increased \$21.4 million for the nine months ended September 30, 2010, compared to the nine months ended September 30, 2009, primarily due to:

an increase of \$10.3 million related to employee-related expenses resulting from increased headcount and increases in other employee benefit expenses;

an increase of \$4.7 million in maintenance and contractor expenses, primarily due to regulatory tank work and other general projects mainly at our domestic terminals, as well as our acquisition of three terminals in Mobile County, Alabama in May 2010; and

an increase of \$1.8 million related to higher environmental costs.

Depreciation and amortization expense increased \$4.5 million for the nine months ended September 30, 2010, compared to the nine months ended September 30, 2009, primarily due to the completion of various terminal upgrade and expansion projects and our acquisition of three terminals in Mobile County, Alabama in May 2010.

Transportation

Revenues increased \$11.7 million for the nine months ended September 30, 2010, compared to the nine months ended September 30, 2009, primarily due to:

Edgar Filing: NuStar Energy L.P. - Form 10-Q

an increase in throughputs of 6,687 barrels per day and an increase in revenues of \$7.1 million on the Ammonia Pipeline due to an early start of the planting season and an anticipated strong fall application season, as well as more favorable weather conditions compared to prior year;

an increase in throughputs of 5,525 barrels per day and an increase in revenues of \$7.1 million on the East Pipeline, mainly due to increased long-haul deliveries resulting in a higher average tariff and higher throughputs resulting from more favorable economic conditions compared to 2009;

an increase in throughputs of 17,424 barrels per day and an increase in revenues of \$3.1 million on our pipelines that serve a refinery in South Texas due to the completion of a turnaround in 2009, in addition to increased crude run rates resulting from more favorable economic conditions compared to 2009; and

an increase of 24,120 barrels per day and an increase of \$2.8 million on our pipelines serving the Ardmore refinery, which experienced operational issues in the second quarter of 2009 and was shut down in the third quarter of 2009 following a lightning strike.

Table of Contents

Although revenues increased, throughputs decreased 15,213 barrels per day for the nine months ended September 30, 2010, compared to the nine months ended September 30, 2009. This decrease in throughputs was mainly due to the sale of the Ardmore-Wynnewood and Trans-Texas pipelines in 2009, which reduced throughputs by 38,421 barrels per day and revenues by \$3.0 million, as these pipelines have lower throughput fees per barrel. In addition, throughputs and revenues decreased mainly due to:

a decrease in throughputs of 22,452 barrels per day and a decrease in revenues of \$3.1 million on the Houston pipeline mainly due to a refinery project by one of our customers that limited the volumes shipped and market conditions that favored exporting instead of shipping on our pipeline;

a decrease in throughputs of 6,423 barrels per day and a decrease in revenues of \$2.5 million, primarily due to a scheduled turnaround in 2010 at the refinery served by the North Pipeline.

Operating expenses increased \$5.9 million for the nine months ended September 30, 2010, compared to the nine months ended September 30, 2009, primarily due to an increase in salaries and wages and environmental costs, as well as product imbalances on the East Pipeline resulting from an increase in prices.

Asphalt and Fuels Marketing

Sales and cost of product sales increased \$302.0 million and \$288.2 million, respectively, resulting in an increase in total gross margin of \$13.8 million during the nine months ended September 30, 2010, compared to the nine months ended September 30, 2009. The increase in total gross margin was primarily due to an increase of \$13.2 million in the gross margin of our asphalt operations resulting primarily from tight asphalt supply in the Northeast, which contributed to a higher gross margin per barrel. For the nine months ended September 30, 2010, gross margin per barrel for our asphalt operations increased to \$8.02 from \$6.67 for the nine months ended September 30, 2009.

Operating expenses increased \$3.2 million for the nine months ended September 30, 2010, compared to the nine months ended September 30, 2009, primarily due to new storage and power costs at asphalt terminals leased by our asphalt operations during the first nine months of 2010 that we leased for only a portion of the comparable period of 2009, as well as an increase in non-capitalized costs due to idle capacity at our asphalt refineries.

Consolidation and Intersegment Eliminations

Revenue, cost of product sales and operating expense eliminations primarily relate to storage and transportation fees charged to the asphalt and fuels marketing segment by the transportation and storage segments. For the nine months ended September 30, 2010, the asphalt and fuels marketing segment utilized more terminal capacity from our storage segment than for the nine months ended September 30, 2009, resulting in higher eliminations for revenue and cost of product sales.

General

General and administrative expenses increased \$8.8 million for the nine months ended September 30, 2010, compared to the nine months ended September 30, 2009, primarily due to employee-related expenses resulting from increased headcount and increases in other employee benefit expenses.

Other income, net consisted of the following:

	Nine Months Ended September 30,	
	2010	2009
	(Thousands of Dollars)	
Gain from insurance proceeds	\$ 13,500	\$ 9,069
(Loss) gain from sale or disposition of assets	(574)	21,160

Edgar Filing: NuStar Energy L.P. - Form 10-Q

Foreign exchange losses	(567)	(4,767)
Other	2,523	421
Other income, net	\$ 14,882	\$ 25,883

For the nine months ended September 30, 2010 and 2009, the gain from insurance proceeds resulted from insurance claims related to damage in the third quarter of 2008 primarily at our Texas City, Texas terminal caused by

Table of Contents

Hurricane Ike. For the nine months ended September 30, 2009, the gain from the sale or disposition of assets included a gain of \$21.4 million related to the June 15, 2009 sale of the Ardmore-Wynnewood pipeline in Oklahoma and the Trans-Texas pipeline.

Income tax expense decreased \$3.2 million for the nine months ended September 30, 2010, compared to the nine months ended September 30, 2009, primarily due to the reversal of a deferred tax asset valuation allowance, partially offset by increased expense resulting from higher taxable income. The receipt of \$13.5 million in insurance proceeds related to Hurricane Ike and our acquisition of three terminals in Mobile County, Alabama caused us to reevaluate the recorded valuation allowance related to certain net operating loss carryforwards previously expected to expire unused.

OUTLOOK

Overall, we expect our net income in the fourth quarter to be lower than the third quarter mainly due to lower earnings from our asphalt operations. Asphalt sales typically decline in the fourth quarter for seasonal reasons, including decreased road construction during colder months. However, we expect earnings from our fuels marketing operations, transportation segment and storage segment to improve compared to the third quarter, but not enough to offset the lower earnings from our asphalt operations.

For the full year 2010, our net income should be higher than 2009 due to increases in the earnings from all three of our reportable segments. However, earnings per unit likely will decline due to the dilutive effect of our equity issuances in 2009 and 2010.

Storage Segment

We expect the remainder of 2010 to continue to benefit from higher renewal rates and incremental earnings from the acquisition of three terminals in May 2010. Also, this segment should realize higher earnings from capital projects that were completed during 2009 as well as certain capital projects expected to be completed late in 2010. As a result, we expect the storage segment results for the full year 2010 to exceed 2009.

Transportation Segment

Excluding the effect of pipeline sales that occurred in 2009, we expect throughputs for the full year 2010 to increase slightly over 2009 primarily due to higher demand in our mid-continent region and higher utilization rates at certain of our customers' refineries. Therefore, we expect the full year 2010 earnings for this segment to improve compared to 2009 despite the fact that the tariffs on our pipelines regulated by the Federal Energy Regulatory Commission, which adjust annually based upon changes in the producer price index, were reduced by 1.3 percent effective July 1, 2010.

Asphalt and Fuels Marketing Segment

We expect the asphalt and fuels marketing segment results to increase for the full year 2010 compared to 2009 due mainly to higher earnings from the fuels marketing operations. Our fuels marketing operations should benefit from improved results from sales of bunker fuel and fuel oil as well as refined product and crude trading. However, we expect the full year results from our asphalt operations to be comparable to 2009.

Our outlook could change depending on, among other things, the pace of the economic recovery, and other factors that affect overall demand for the products we store, transport and sell as well as changes in commodity prices for the products we market.

Table of Contents**LIQUIDITY AND CAPITAL RESOURCES****General**

Our primary cash requirements are for distributions to partners, working capital requirements, including inventory purchases, debt service, capital expenditures, acquisitions and normal operating expenses. On an annual basis, we attempt to fund our operating expenses, interest expense, reliability capital expenditures and distribution requirements with cash generated from our operations. If we do not generate sufficient cash from operations to meet those requirements, we utilize available borrowing capacity under our revolving credit agreement and, to the extent necessary, funds raised through equity or debt offerings under our shelf registration statement. Additionally, we typically fund our strategic capital expenditures from external sources, primarily borrowings under our revolving credit agreement or funds raised through equity or debt offerings. However, our ability to raise funds by issuing debt or equity depends on many factors beyond our control. The volatility of the capital and credit markets could restrict our ability to issue debt or equity or may increase our cost of capital beyond rates acceptable to us.

Cash Flows for the Nine Months Ended September 30, 2010 and 2009

The following table summarizes our cash flows from operating, investing and financing activities:

	Nine Months Ended September 30,	
	2010	2009
	(Thousands of Dollars)	
Net cash provided by (used in):		
Operating activities	\$ 180,833	\$ 206,238
Investing activities	(222,392)	(78,353)
Financing activities	65,777	(166,391)
Effect of foreign exchange rate changes on cash	(358)	5,980
Net increase (decrease) in cash and cash equivalents	\$ 23,860	\$ (32,526)

Net cash provided by operating activities for the nine months ended September 30, 2010 was \$180.8 million, compared to \$206.2 million for the nine months ended September 30, 2009, primarily due to higher investments in working capital in 2010. We increased our working capital \$113.3 million in 2010, compared to \$61.2 million in 2009.

For the nine months ended September 30, 2010, cash from operating activities, proceeds from long-term and short-term debt borrowings, net of repayments, our issuance of common units and cash on hand were used to fund our distributions to unitholders and our general partner, capital expenditures and an acquisition. The capital expenditures were primarily related to projects at our St. Eustatius, St. James and Texas City terminals and our corporate office. Cash flows from investing activities also include insurance proceeds of \$13.5 million related to damages caused by Hurricane Ike in the third quarter of 2008 primarily at our Texas City terminal.

For the nine months ended September 30, 2009, cash provided by operating activities, net proceeds from debt borrowings, and proceeds from asset sales and insurance claims were used to fund our distributions to unitholders and our general partner, capital expenditures and working capital requirements. Cash flows from investing activities include proceeds of \$29.0 million from the sale of the Ardmore-Wynnewood and Trans-Texas pipelines and insurance proceeds of \$10.9 million related to damages caused by Hurricane Ike in the third quarter of 2008 primarily at our Texas City terminal.

2007 Revolving Credit Agreement

As of September 30, 2010, we had \$905.3 million available for borrowing under our \$1.2 billion five-year revolving credit agreement (the 2007 Revolving Credit Agreement). Due to a covenant in our 2007 Revolving Credit Agreement that requires us to maintain, as of the end of each four consecutive fiscal quarters, a consolidated debt coverage ratio not to exceed 5.00-to-1.00, we may not be able to borrow the maximum available amount. As of September 30, 2010, the consolidated debt coverage ratio was 4.6x. The 2007 Revolving Credit Agreement matures in December 2012, and we do not have any other significant debt maturing until 2012.

Table of Contents

2010 Gulf Opportunity Zone Revenue Bonds

On July 15, 2010, the Parish of St. James, where our St. James, Louisiana, terminal is located, issued \$100.0 million of Revenue Bonds (NuStar Logistics, L.P. Project) Series 2010 associated with our St. James terminal expansion pursuant to the Gulf Opportunity Zone Act of 2005. The bonds mature on July 1, 2040. The interest rate is based on a weekly tax-exempt bond market interest rate and is paid monthly. The interest rate was 0.3% as of September 30, 2010. Following the issuance, the proceeds were deposited with a trustee and will be disbursed to us upon our request for reimbursement of expenditures related to our St. James terminal expansion. As of September 30, 2010, we have received \$12.1 million from the trustee. The remaining \$87.9 million in trust are included in Other long-term assets, net, and the \$100.0 million obligation is included in Long-term debt, less current portion in our consolidated balance sheets as of September 30, 2010.

NuStar Logistics is solely obligated to service the principal and interest payments associated with the bonds. One of the lenders under our 2007 Revolving Credit Agreement issued a letter of credit in the amount of \$101.3 million on our behalf to guarantee the payment of interest and principal on the bonds. This letter of credit ranks equally with existing senior unsecured indebtedness of NuStar Logistics.

Shelf Registration Statement

On May 13, 2010, the Securities and Exchange Commission declared effective our shelf registration statement on Form S-3, which permits us to offer and sell various types of securities, including NuStar Energy common units and debt securities of NuStar Logistics and NuPOP (the 2010 Shelf Registration Statement). We filed the 2010 Shelf Registration Statement to replace our three-year 2007 Shelf Registration Statement.

If the capital markets become more volatile, our access to the capital markets may be limited, or we could face increased costs. In addition, it is possible that our ability to access the capital markets may be limited by these or other factors at a time when we would like or need to do so, which could have an impact on our ability to refinance maturing debt and/or react to changing economic and business conditions.

NuStar Logistics 4.80% Senior Notes

On August 12, 2010, NuStar Logistics issued \$450.0 million of 4.80% senior notes under our shelf registration statement for net proceeds of \$445.6 million. The net proceeds were used to reduce outstanding borrowings under our 2007 Revolving Credit Agreement. The interest on the 4.80% senior notes is payable semi-annually in arrears on March 1 and September 1 of each year beginning on March 1, 2011. The notes will mature on September 1, 2020.

Issuance of Common Units

On May 19, 2010, we issued 4,400,000 common units representing limited partner interests at a price of \$56.55 per unit. We used the net proceeds from this offering of \$245.2 million, including a contribution of \$5.1 million from our general partner to maintain its 2% general partner interest, mainly to reduce outstanding borrowings under our 2007 Revolving Credit Agreement and for the acquisition of Asphalt Holdings, Inc.

Capital Requirements

Our operations are capital intensive, requiring significant investments to maintain, upgrade or enhance existing operations and to comply with environmental and safety laws and regulations. Our capital expenditures consist of:

reliability capital expenditures, such as those required to maintain equipment reliability and safety and to address environmental and safety regulations; and

strategic capital expenditures, such as those to expand and upgrade pipeline capacity or asphalt refinery operations and to construct new pipelines, terminals and storage tanks. In addition, strategic capital expenditures may include acquisitions of pipelines, terminals or storage tank assets, as well as certain capital expenditures related to support functions.

Edgar Filing: NuStar Energy L.P. - Form 10-Q

During the nine months ended September 30, 2010, our reliability capital expenditures totaled \$38.3 million, including \$34.9 million primarily related to maintenance upgrade projects at our terminals and refineries. Strategic capital expenditures for the nine months ended September 30, 2010 totaled \$156.5 million and were primarily related to projects at our St. Eustatius, St. James and Texas City terminals and our corporate office.

Table of Contents

For the full year 2010, we expect to incur approximately \$275.0 million of capital expenditures, including \$55.0 million for reliability capital projects and \$220.0 million for strategic capital projects. We continue to evaluate our capital budget and make changes as economic conditions warrant. Depending upon current economic conditions, our actual capital expenditures for 2010 may exceed or be lower than the budgeted amounts. We believe cash generated from operations, combined with other sources of liquidity previously described, will be sufficient to fund our capital expenditures in 2010, and our internal growth projects can be accelerated or scaled back depending on the capital markets.

Working Capital Requirements

The asphalt and fuels marketing segment requires us to make substantial investments in working capital. Increases in commodity prices could cause our working capital requirements to increase, which could affect our liquidity. Our working capital requirements will vary with the seasonal nature of asphalt demand as we build and store inventories during periods of lower demand in order to sell it during periods of higher demand. This seasonal nature of demand will also affect the accounts receivable and accounts payable balances, which will vary depending on timing of payments.

Distributions

In August 2010, we paid a quarterly cash distribution totaling \$78.8 million, or \$1.065 per unit, related to the second quarter of 2010. On October 25, 2010, we announced a quarterly cash distribution of \$1.075 per unit related to the third quarter of 2010. This distribution will be paid on November 5, 2010 to unitholders of record on November 1, 2010 and will total \$79.6 million.

The following table reflects the allocation of total cash distributions to the general and limited partners applicable to the period in which the distributions were earned:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
	(Thousands of Dollars, Except Per Unit Data)			
General partner interest	\$ 1,592	\$ 1,327	\$ 4,635	\$ 3,963
General partner incentive distribution	8,568	7,055	24,736	20,913
Total general partner distribution	10,160	8,382	29,371	24,876
Limited partners distribution	69,456	58,000	202,391	173,182
Total cash distributions	\$ 79,616	\$ 66,382	\$ 231,762	\$ 198,058
Cash distributions per unit applicable to limited partners	\$ 1.075	\$ 1.065	\$ 3.205	\$ 3.180

Distributions declared for the quarter are paid within 45 days following the end of each quarter based on the partnership interests outstanding as of a record date that is set after the end of each quarter.

Table of Contents

Long-Term Debt Obligations

We are a party to the following long-term debt agreements:

the 2007 Revolving Credit Agreement due December 10, 2012, with a balance of \$138.0 million as of September 30, 2010;

NuStar Logistics 6.875% senior notes due July 15, 2012 with a face value of \$100.0 million, 6.05% senior notes due March 15, 2013 with a face value of \$229.9 million, 7.65% senior notes due April 15, 2018 with a face value of \$350.0 million and 4.80% senior notes due September 1, 2020 with a face value of \$450.0 million;

NuPOP's 7.75% senior notes due February 15, 2012 and 5.875% senior notes due June 1, 2013 with an aggregate face value of \$500.0 million;

the \$100.0 million revenue bonds due July 1, 2040 associated with the St. James terminal expansion (Gulf Opportunity Zone Revenue Bonds);

the \$55.4 million revenue bonds due June 1, 2038 associated with the St. James terminal expansion (Gulf Opportunity Zone Revenue Bonds);

the £21 million term loan due December 11, 2012 (UK Term Loan); and

the \$12.0 million note payable in annual installments through December 31, 2015 to the Port of Corpus Christi Authority of Nueces County, Texas, with a balance of \$3.5 million as of September 30, 2010, associated with the construction of a crude oil storage facility in Corpus Christi, Texas.

Please refer to Note 4 of the Notes to Consolidated Financial Statements in Item 1. Financial Statements for a more detailed discussion of certain of our long-term debt agreements.

On October 7, 2010, the Parish of St. James, where our St. James, Louisiana, terminal is located, issued \$50.0 million of Revenue Bonds (NuStar Logistics, L.P. Project) Series 2010A associated with our St. James terminal expansion pursuant to the Gulf Opportunity Zone Act of 2005. The bonds mature on October 1, 2040. The interest rate is based on a weekly tax-exempt bond market interest rate and is paid monthly. Following the issuance, the proceeds were deposited with a trustee and will be disbursed to us upon our request for reimbursement of expenditures related to our St. James terminal expansion. NuStar Logistics is solely obligated to service the principal and interest payments associated with the bonds. One of the lenders under our 2007 Revolving Credit Agreement issued a letter of credit in the amount of \$50.6 million on our behalf to guarantee the payment of interest and principal on the bonds. This letter of credit ranks equally with existing senior unsecured indebtedness of NuStar Logistics.

Management believes that, as of September 30, 2010, we are in compliance with all ratios and covenants of both the 2007 Revolving Credit Agreement and the UK Term Loan, which has substantially the same covenants as the 2007 Revolving Credit Agreement. Our other long-term debt obligations do not contain any financial covenants that are different than those contained in the 2007 Revolving Credit Agreement. However, a default under any of our debt instruments would be considered an event of default under all of our debt instruments.

Interest Rate Swaps

Edgar Filing: NuStar Energy L.P. - Form 10-Q

As of September 30, 2010, the weighted-average interest rate for our fixed-to-floating interest rate swaps was 2.4%. As of September 30, 2010 and December 31, 2009, the estimated fair value of the fixed-to-floating interest rate swaps included in Other long-term assets, net in our consolidated balance sheets was \$15.6 million and \$8.6 million, respectively.

As of September 30, 2010, the weighted-average fixed interest rate for our forward-starting interest rate swaps was 3.3%. As of September 30, 2010, the estimated fair value of the fixed-to-floating interest rate swaps included in Other long-term assets, net and Other long-term liabilities in our consolidated balance sheets was \$2.3 million and \$0.5 million, respectively. We had no forward-starting interest rate swaps during the nine months ended September 30, 2009.

Please refer to Note 7 of the Notes to Consolidated Financial Statements in Item 8. Financial Statements and Supplementary Data for a more detailed discussion of our interest rate swaps.

Table of Contents

Commitments

On June 18, 2010, we entered into a five-year lease to begin in 2011 for marine vessels, which will be used in our asphalt operations and represents an aggregate commitment of approximately \$41.0 million.

Environmental, Health and Safety

We are subject to extensive federal, state and local environmental and safety laws and regulations, including those relating to the discharge of materials into the environment, waste management, pollution prevention measures, pipeline integrity and operator qualifications, among others. Because more stringent environmental and safety laws and regulations are continuously being enacted or proposed, the level of future expenditures required for environmental, health and safety matters is expected to increase.

Contingencies

We are subject to certain loss contingencies, the outcomes of which could have an adverse effect on our cash flows and results of operations, as further disclosed in Note 5 of the Notes to Consolidated Financial Statements in Item 1. Financial Statements.

CRITICAL ACCOUNTING POLICIES

The preparation of financial statements in accordance with United States generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates. Our critical accounting policies are disclosed in our Annual Report on Form 10-K for the year ended December 31, 2009.

Table of Contents**Item 3. Quantitative and Qualitative Disclosures About Market Risk**
Interest Rate Risk

We manage our debt by considering various financing alternatives available in the market, and we manage our exposure to changing interest rates principally through the use of a combination of fixed-rate debt and variable-rate debt. In addition, we utilize fixed-to-floating interest rate swap agreements to manage a portion of the exposure to changing interest rates by converting certain fixed-rate debt to variable-rate debt. We also enter into forward-starting interest rate swap agreements to lock in the rate on the interest payments related to forecasted debt issuances. Borrowings under the 2007 Revolving Credit Agreement and Gulf Opportunity Zone Revenue Bonds expose us to increases in the benchmark interest rate.

The following tables provide information about our long-term debt and interest rate derivative instruments, all of which are sensitive to changes in interest rates. For long-term debt, principal cash flows and related weighted-average interest rates by expected maturity dates are presented.

For our fixed-to-floating interest rate swaps, the table presents notional amounts and weighted-average interest rates by expected (contractual) maturity dates. Weighted-average variable rates are based on implied forward interest rates in the yield curve at the reporting date.

	September 30, 2010						Total	Fair Value
	Expected Maturity Dates							
	2010	2011	2012	2013	2014	There-after		
	(Thousands of Dollars, Except Interest Rates)							
Long-term Debt:								
Fixed rate	\$ 770	\$ 832	\$ 383,881	\$ 480,902	\$ 48	\$ 800,000	\$ 1,666,433	\$ 1,815,842
Weighted average interest rate	8.0%	8.0%	7.4%	6.0%	8.0%	6.0%	6.3%	
Variable rate	\$	\$	\$ 138,027	\$	\$	\$ 155,440	\$ 293,467	\$ 287,433
Weighted average interest rate			1.0%			0.3%	0.6%	
Interest Rate Swaps								
Fixed to-Floating:								
Notional amount	\$	\$	\$ 60,000	\$ 107,500	\$	\$ 360,000	\$ 527,500	\$ 15,633
Weighted average pay rate	2.4%	2.6%	3.3%	3.9%	4.6%	5.5%	4.3%	
Weighted average receive rate	5.3%	5.3%	5.3%	5.1%	4.8%	4.8%	5.0%	

Table of Contents

	December 31, 2009							Fair Value
	Expected Maturity Dates							
	2010	2011	2012	2013	2014	There-after	Total	
(Thousands of Dollars, Except Interest Rates)								
Long-term Debt:								
Fixed rate	\$ 770	\$ 832	\$ 384,816	\$ 480,902	\$ 67	\$ 350,000	\$ 1,217,387	\$ 1,306,301
Weighted average interest rate	8.0%	8.0%	7.4%	6.0%	8.0%	7.7%	6.9%	
Variable rate	\$	\$	\$ 525,126	\$	\$	\$ 56,200	\$ 581,326	\$ 551,072
Weighted average interest rate			1.0%			0.2%	0.9%	

Interest Rate Swaps**Fixed to-Floating:**

Notional amount	\$	\$	\$ 60,000	\$ 107,500	\$	\$	\$ 167,500	\$ 8,623
Weighted average pay rate	3.4%	4.8%	5.8%	5.6%			4.3%	
Weighted average receive rate	6.3%	6.3%	6.3%	6.1%			6.3%	

During the three months ended September 30, 2010, we entered into forward-starting interest rate swap agreements with an aggregate notional amount of \$500.0 million. The following table presents information regarding our forward-starting interest rate swaps as of September 30, 2010:

Number and Type	Notional Amount (in millions)	Period of Hedge		Weighted-Average Fixed Rate
2 forward-starting interest rate swaps	\$ 125.0	03/13	03/23	3.5%
2 forward-starting interest rate swaps	150.0	06/13	06/23	3.5%
3 forward-starting interest rate swaps	225.0	02/12	02/22	3.1%
Total	\$ 500.0			3.3%

Commodity Price Risk

Since the operations of our asphalt and fuels marketing segment expose us to commodity price risk, we enter into derivative instruments to mitigate the effect of commodity price fluctuations. The derivative instruments we use consist primarily of futures contracts and swaps traded on the NYMEX. We have a risk management committee that oversees our trading controls and procedures and certain aspects of risk management. Our risk management committee also reviews all new risk management strategies in accordance with our risk management policy, which was approved by our board of directors.

We record commodity derivative instruments in the consolidated balance sheets as assets or liabilities at fair value based on quoted market prices. We recognize mark-to-market adjustments for derivative instruments designated and qualifying as fair value hedges (Fair Value Hedges) and the related change in the fair value of the associated hedged physical inventory or firm commitment within Cost of product sales. For derivative instruments designated and qualifying as cash flow hedges (Cash Flow Hedges), we record the effective portion of mark-to-market adjustments as a component of Accumulated other comprehensive income until the underlying hedged forecasted transactions occur and are recognized in income. For derivative instruments that do not qualify for hedge accounting (Economic Hedges and Other Derivatives), we record the mark-to-market adjustments in Cost of product sales.

Table of Contents

The commodity contracts disclosed below represent only those contracts exposed to commodity price risk at the end of the period. Please refer to Note 7 of Notes to Consolidated Financial Statement in Item 8. Financial Statements and Supplemental Data for the volume and related fair value of all commodity contracts.

	Contract Volumes (Thousands of Barrels)	September 30, 2010 Weighted Average		Fair Value of Current Asset (Liability) (Thousands of Dollars)
		Pay Price	Receive Price	
Fair Value Hedges:				
Futures long:				
(crude oil and refined products)	52	\$ 86.97	N/A	\$ (209)
Futures short:				
(crude oil and refined products)	992	N/A	\$ 89.74	\$ (5,106)
Swaps long:				
(crude oil and refined products)	180	\$ 67.71	N/A	\$ (439)
Swaps short:				
(refined products)	664	N/A	\$ 67.78	\$ (1,715)
Cash Flow Hedges:				
Futures short:				
(refined products)	244	N/A	\$ 95.86	\$ (413)
Economic Hedges and Other Derivatives:				
Futures long:				
(crude oil and refined products)	510	\$ 91.95	N/A	\$ 2,472
Futures short:				
(crude oil and refined products)	1,327	N/A	\$ 92.34	\$ (4,999)
Swaps long:				
(refined products)	349	\$ 68.09	N/A	\$ 1,739
Swaps short:				
(refined products)	228	N/A	\$ 68.09	\$ (724)
Forward purchase contracts:				
(crude oil)	5,005	\$ 78.04	N/A	\$ 20,216
Forward sales contracts:				
(crude oil)	5,005	N/A	\$ 78.60	\$ (18,671)
Total fair value of open positions exposed to commodity price risk				\$ (7,849)

Table of Contents

	Contract Volumes (Thousands of Barrels)	December 31, 2009 Weighted Average		Fair Value of Current Asset (Liability) (Thousands of Dollars)
		Pay Price	Receive Price	
Fair Value Hedges:				
Futures short: (refined products)	1,184	N/A	\$ 79.89	\$ (9,528)
Cash Flow Hedges:				
Futures short: (refined products)	230	N/A	\$ 94.13	\$ (240)
Economic Hedges and Other Derivatives:				
Futures long: (crude oil and refined products)	454	\$ 81.46	N/A	\$ 2,327
Futures short: (crude oil and refined products)	745	N/A	\$ 72.90	\$ (10,692)
Swaps long: (crude oil and refined products)	200	\$ 70.34	N/A	\$ 398
Swaps short: (crude oil and refined products)	600	N/A	\$ 70.16	\$ (1,316)
Total fair value of open positions exposed to commodity price risk				\$ (19,051)

Table of Contents

Item 4. Controls and Procedures

(a) Evaluation of disclosure controls and procedures.

Our management has evaluated, with the participation of the principal executive officer and principal financial officer of NuStar GP, LLC, the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this report, and has concluded that our disclosure controls and procedures were effective as of September 30, 2010.

(b) Changes in internal control over financial reporting.

There has been no change in our internal control over financial reporting that occurred during our last fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Table of Contents

PART II - OTHER INFORMATION

Item 6. Exhibits

Exhibit Number	Description
*12.1	Statement of Computation of Ratio of Earnings to Fixed Charges
*31.01	Rule 13a-14(a) Certification (under Section 302 of the Sarbanes-Oxley Act of 2002) of principal executive officer
*31.02	Rule 13a-14(a) Certification (under Section 302 of the Sarbanes-Oxley Act of 2002) of principal financial officer
*32.01	Section 1350 Certification (under Section 906 of the Sarbanes-Oxley Act of 2002) of principal executive officer
*32.02	Section 1350 Certification (under Section 906 of the Sarbanes-Oxley Act of 2002) of principal financial officer
**101	The following interactive data files pursuant to Rule 405 of Regulation S-T from NuStar Energy L.P.'s Form 10-Q for the quarter ended September 30, 2010, formatted in XBRL (Extensible Business Reporting Language): (i) Consolidated Balance Sheets, (ii) Consolidated Statements of Income, (iii) Consolidated Statements of Cash Flows, and (iv) Condensed Notes to Consolidated Financial Statements, tagged as blocks of text.

* Filed herewith.

** Filed electronically herewith.

In accordance with Rule 406T of regulation S-T, the XBRL information in Exhibit 101 to this quarterly report on Form 10-Q shall not be deemed to be filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (Exchange Act), or otherwise subject to the liability of that section, and shall not be incorporated by reference into any registration statement or other document filed under the Securities Act of 1933, as amended, or the Exchange Act. The financial information contained in the XBRL-related documents is unaudited or unreviewed.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

NUSTAR ENERGY L.P.

(Registrant)

By: Riverwalk Logistics, L.P., its general partner

By: NuStar GP, LLC, its general partner

**By: /s/ CURTIS V. ANASTASIO
Curtis V. Anastasio
President and Chief Executive Officer
November 4, 2010**

**By: /s/ STEVEN A. BLANK
Steven A. Blank
Senior Vice President, Chief Financial Officer
and Treasurer
November 4, 2010**

**By: /s/ THOMAS R. SHOAF
Thomas R. Shoaf
Vice President and Controller
November 4, 2010**