# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

WASHINGTON, D.C. 20549

## FORM 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period ended June 30, 2010
or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

# TERRITORIAL BANCORP INC. 

(Exact Name of Registrant as Specified in Charter)


Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No ${ }^{*}$.

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ${ }^{*}$ No ${ }^{*}$

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

| Large accelerated filer | . | Accelerated filer |
| :--- | :--- | :--- |
| Non-accelerated filer x | Smaller reporting company |  |
| Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes.. | No x. |  |

Indicate the number of shares outstanding of each of the Issuer s classes of common stock as of the latest practicable date.
$12,233,125$ shares of Common Stock, par value $\$ 0.01$ per share, were issued and outstanding as of July 29, 2010.

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## TERRITORIAL BANCORP INC.

Form 10-Q Quarterly Report

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## PART I

## ITEM 1. FINANCIAL STATEMENTS

## TERRITORIAL BANCORP INC. AND SUBSIDIARIES

## Consolidated Balance Sheets (Unaudited)

(Dollars in thousands, except share data)

|  | $\begin{gathered} \text { June 30, } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Cash and cash equivalents | \$ 201,682 | \$ | 135,953 |
| Investment securities held to maturity, at amortized cost (fair value of \$587,140 and \$606,269 at June 30, 2010 and December 31, 2009, respectively) | 560,956 |  | 598,394 |
| Federal Home Loan Bank stock, at cost | 12,348 |  | 12,348 |
| Loans held for sale | 438 |  | 1,084 |
| Loans receivable, net | 626,976 |  | 597,700 |
| Accrued interest receivable | 4,734 |  | 4,781 |
| Premises and equipment, net | 4,793 |  | 4,495 |
| Real estate owned |  |  | 159 |
| Bank-owned life insurance | 28,758 |  | 28,249 |
| Prepaid expenses and other assets | 6,124 |  | 6,449 |
| Total assets | \$ 1,446,809 | \$ | 1,389,612 |
| LIABILITIES AND STOCKHOLDERS EQUITY |  |  |  |
| Liabilities |  |  |  |
| Deposits | \$ 1,083,899 | \$ | 1,014,668 |
| Advances from the Federal Home Loan Bank | 10,000 |  |  |
| Securities sold under agreements to repurchase | 105,200 |  | 130,200 |
| Accounts payable and accrued expenses | 19,269 |  | 18,837 |
| Current income taxes payable | 1,375 |  | 670 |
| Deferred income taxes payable | 1,115 |  | 2,661 |
| Advance payments by borrowers for taxes and insurance | 2,925 |  | 2,905 |
| Total liabilities | 1,223,783 |  | 1,169,941 |
| Commitments and contingencies |  |  |  |
| Stockholders Equity |  |  |  |
| Preferred stock, $\$ .01$ par value; authorized 50,000,000 shares, no shares issued or outstanding |  |  |  |
| Common stock, \$. 01 par value; authorized 100,000,000 shares; issued and outstanding 12,233,125 shares at |  |  |  |
| June 30, 2010 and December 31, 2009 | 122 |  | 122 |
| Additional paid-in capital | 119,048 |  | 118,823 |
| Unearned ESOP shares | $(9,053)$ |  | $(9,297)$ |
| Retained earnings | 114,647 |  | 111,082 |
| Accumulated other comprehensive loss | $(1,738)$ |  | $(1,059)$ |


| Total stockholders equity | 223,026 | 219,671 |
| :--- | ---: | :--- |
| Total liabilities and stockholders equity | $\$ 1,446,809$ | $\$ 1,389,612$ |

See accompanying notes to consolidated financial statements.

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## TERRITORIAL BANCORP INC. AND SUBSIDIARIES

## Consolidated Statements of Income (Unaudited)

(Dollars in thousands, except per share data)

|  | Three Months Ended <br> June 30, |  |  | Six Months Ended <br> June 30, |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 0 9}$ |
| Interest and dividend income: | $\$$ | 6,641 | $\$ 5,957$ | $\$$ | 13,448 |
| Investment securities | 8,582 | 8,984 | 12,229 |  |  |
| Loans | 99 | 23 | 17,111 | 18,432 |  |
| Other investments |  |  | 175 | 23 |  |
| Total interest and dividend income | 15,322 | 14,964 | 30,734 | 30,684 |  |


| Interest expense: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Deposits | 2,970 | 3,833 | 5,929 | 7,627 |
| Advances from the Federal Home Loan Bank | 45 |  | 45 | 33 |
| Securities sold under agreements to repurchase | 1,057 | 1,255 | 2,141 | 2,469 |
| Subordinated debentures and other borrowings |  | 283 |  | 584 |
| Total interest expense | 4,072 | 5,371 | 8,115 | 10,713 |
| Net interest income | 11,250 | 9,593 | 22,619 | 19,971 |
| Provision for loan losses | 158 |  | 158 | 1,102 |
| Net interest income after provision for loan losses | 11,092 | 9,593 | 22,461 | 18,869 |


| Non-interest income: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Total other-than-temporary impairment losses |  | (426) | $(3,510)$ | (862) |
| Portion of loss recognized in other comprehensive income (before taxes) |  | (41) | 1,106 | 97 |
| Net other-than-temporary impairment losses |  | (467) | $(2,404)$ | (765) |
| Service fees on loan and deposit accounts | 665 | 650 | 1,288 | 1,317 |
| Income on bank-owned life insurance | 254 | 258 | 509 | 513 |
| Gain on sale of investment securities | 282 | 230 | 350 | 230 |
| Gain on sale of loans | 175 | 378 | 255 | 1,177 |
| Other | 102 | 68 | 148 | 142 |
| Total non-interest income | 1,478 | 1,117 | 146 | 2,614 |
| Non-interest expense: |  |  |  |  |
| Salaries and employee benefits | 4,347 | 3,748 | 9,007 | 7,545 |
| Occupancy | 1,143 | 1,098 | 2,282 | 2,228 |
| Equipment | 734 | 764 | 1,450 | 1,468 |
| Federal deposit insurance premiums | 298 | 1,049 | 590 | 1,183 |
| Other general and administrative expenses | 909 | 704 | 1,891 | 1,574 |

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| Total non-interest expense |  | 7,431 |  | 7,363 |  | 15,220 |  | 13,998 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income before income taxes |  | 5,139 |  | 3,347 |  | 7,387 |  | 7,485 |
| Income taxes |  | 1,904 |  | 1,092 |  | 2,691 |  | 2,559 |
| Net income | \$ | 3,235 | \$ | 2,255 | \$ | 4,696 | \$ | 4,926 |
| Basic earnings per share | \$ | . 29 |  | N/A | \$ | . 41 |  | N/A |
| Cash dividends declared per common share | \$ | . 05 |  | N/A | \$ | . 10 |  | N/A |
| Basic weighted average shares outstanding | 11,321,814 |  |  | N/A | 11,315,738 |  |  | N/A |
| See accompanying notes to consolidated financial statements. |  |  |  |  |  |  |  |  |

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## TERRITORIAL BANCORP INC. AND SUBSIDIARIES

## Consolidated Statements of Stockholders Equity

## and Comprehensive Income (Unaudited)

## (Dollars in thousands)

|  | Common Stock | Additional Paid-in Capital | Unearned ESOP Shares | Retained <br> Earnings | Accumulated Other Comprehensive Loss | Total Stockholders Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balances at December 31, 2008 | \$ |  |  | 100,897 | $(1,516)$ | 99,381 |
| Cumulative effect from adoption of FASB ASC Topic 320 , net of taxes of $\$ 958$ |  |  |  | 1,524 | $(1,524)$ |  |
| Balances at December 31, 2008, as revised | \$ |  |  | 102,421 | $(3,040)$ | 99,381 |
| Comprehensive income: |  |  |  |  |  |  |
| Net income |  |  |  | 4,926 |  | 4,926 |
| Other comprehensive loss, net of tax: |  |  |  |  |  |  |
| Investment securities: |  |  |  |  |  |  |
| Noncredit related losses on securities not expected to be sold, net of taxes of $\$ 37$ |  |  |  |  | (60) | (60) |
| Total comprehensive income |  |  |  |  |  | 4,866 |
| Balances at June 30, 2009 | \$ |  |  | 107,347 | $(3,100)$ | 104,247 |
| Balances at December 31, 2009 | \$ 122 | 118,823 | $(9,297)$ | 111,082 | $(1,059)$ | 219,671 |
| Comprehensive income: |  |  |  |  |  |  |
| Net income |  |  |  | 4,696 |  | 4,696 |
| Other comprehensive loss, net of tax: |  |  |  |  |  |  |
| Investment securities: |  |  |  |  |  |  |
| Noncredit related losses on securities not expected to be sold, net of taxes of \$427 |  |  |  |  | (679) | (679) |
| Total comprehensive income |  |  |  |  |  | 4,017 |
| Cash dividends declared |  |  |  | $(1,131)$ |  | $(1,131)$ |
| Allocation of 24,466 ESOP shares |  | 225 | 244 |  |  | 469 |
| Balances at June 30, 2010 | \$ 122 | 119,048 | $(9,053)$ | 114,647 | $(1,738)$ | 223,026 |

See accompanying notes to consolidated financial statements.

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## TERRITORIAL BANCORP INC. AND SUBSIDIARIES

## Consolidated Statements of Cash Flows (Unaudited)

## (Dollars in thousands)


(Continued)

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## TERRITORIAL BANCORP INC. AND SUBSIDIARIES

## Consolidated Statements of Cash Flows (Unaudited)

## (Dollars in thousands)

|  | Six Months Ended June 30, |  |  |
| :---: | :---: | :---: | :---: |
|  |  | 2010 | 2009 |
| Cash flows from financing activities: |  |  |  |
| Net increase in deposits |  | 69,231 | \$ 297,785 |
| Proceeds from advances from the Federal Home Loan Bank |  | 10,000 | 50,476 |
| Repayments of advances from the Federal Home Loan Bank |  |  | $(86,267)$ |
| Proceeds from securities sold under agreements to repurchase |  | 1,136 | 15,000 |
| Repayments of securities sold under agreements to repurchase |  | $(26,136)$ |  |
| Purchases of Fed Funds |  | 10 | 39,367 |
| Sales of Fed Funds |  | (10) | $(39,367)$ |
| Net increase (decrease) in advance payments by borrowers for taxes and insurance |  | 20 | (294) |
| Cash dividends paid |  | $(1,131)$ |  |
| Net cash provided by financing activities |  | 53,120 | 276,700 |
| Net increase in cash and cash equivalents |  | 65,729 | 310,792 |
| Cash and cash equivalents at beginning of the period |  | 135,953 | 11,216 |
| Cash and cash equivalents at end of the period |  | 201,682 | \$ 322,008 |
| Supplemental disclosure of cash flow information: |  |  |  |
| Cash paid for: |  |  |  |
| Interest on deposits and borrowings |  | 8,249 | \$ 10,667 |
| Income taxes |  | 3,105 | 3,759 |
| Supplemental disclosure of noncash investing activities: |  |  |  |
| Investments sold, not settled | \$ |  | \$ 15,198 |
| See accompanying notes to consolidated financial statements. |  |  |  |

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# TERRITORIAL BANCORP INC. AND SUBSIDIARIES 

Notes to Consolidated Financial Statements

(Unaudited)

## (1) Basis of Presentation

The accompanying unaudited consolidated financial statements of Territorial Bancorp Inc. have been prepared in accordance with U.S. generally accepted accounting principles ( GAAP ) for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, certain information and footnote disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to such rules and regulations. These interim condensed consolidated financial statements and notes should be read in conjunction with Territorial Bancorp Inc. s consolidated financial statements and notes thereto filed as part of the Annual Report on Form 10-K for the fiscal year ended December 31, 2009. In the opinion of management, all adjustments necessary for a fair presentation have been made and include all normal recurring adjustments. Interim results of operations are not necessarily indicative of results to be expected for the year.

As used in this Quarterly Report on Form 10-Q, the words Company, we, us and our are intended to refer to Territorial Bancorp Inc. with respe to matters and time periods occurring on and after July 10, 2009.

## (2) Organization

On November 4, 2008, the Board of Directors of Territorial Mutual Holding Company approved a plan of conversion and reorganization under which Territorial Mutual Holding Company would convert from a mutual holding company to a stock holding company. The conversion to a stock holding company was approved by the depositors and borrowers of Territorial Savings Bank and the Office of Thrift Supervision (OTS) and included the filing of a registration statement with the U.S. Securities and Exchange Commission. Upon the completion of the conversion and reorganization on July 10, 2009, Territorial Mutual Holding Company and Territorial Savings Group, Inc. ceased to exist as separate legal entities and Territorial Bancorp Inc. became the holding company for Territorial Savings Bank. A total of $12,233,125$ shares were issued in the conversion at $\$ 10$ per share, raising $\$ 122.3$ million of gross proceeds. Approximately $\$ 3.7$ million of conversion expenses have been offset against the gross proceeds. Territorial Bancorp Inc. s common stock began trading on the NASDAQ Global Select Market under the symbol
TBNK on July 13, 2009.

Upon completion of the conversion and reorganization, a special liquidation account was established in an amount equal to the total equity of Territorial Mutual Holding Company as of December 31, 2008. The liquidation account is to provide eligible account holders and supplemental eligible account holders who maintain their deposit accounts with Territorial Savings Bank after the conversion with a liquidation interest in the unlikely event of the complete liquidation of Territorial Savings Bank after the conversion. The liquidation account will be reduced annually to the extent that eligible account holders and supplemental eligible account holders have reduced their qualifying deposits. Subsequent increases will not restore an eligible account holder s or supplemental eligible account holder s interest in the liquidation account. In the event of a complete liquidation of Territorial Savings Bank, and only in such event, each account holder will be entitled to receive a distribution from the liquidation account in an amount proportionate to the adjusted qualifying account balances then held.

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## (3) Recently Adopted Accounting Pronouncements

In June 2009, the Financial Accounting Standards Board ( FASB ) amended the Transfers and Servicing topic of the FASB Accounting Standards Codification ( ASC ). The amendment seeks to improve the usefulness of the information a company provides about a transfer of financial assets, the effects of the transfer on its financial position, performance and cash flows, and its continuing involvement in the transferred financial assets. The amendment is effective as of the beginning of the first annual reporting period that ends after November 15, 2009. The Company adopted this amendment on January 1, 2010 and such adoption did not have a significant impact on its consolidated financial statements.

In June 2009, the FASB amended the Consolidation topic of the FASB ASC. The amendment seeks to improve financial reporting by enterprises involved with variable interest entities and also addresses the effects on consolidations of the June 2009 amendment to the Transfers and Servicing topic of the FASB ASC. The amendment is effective as of the beginning of the first annual reporting period that ends after November 15, 2009. The Company adopted this amendment on January 1, 2010 and such adoption did not have any impact on its consolidated financial statements.

In January 2010, the FASB amended the Fair Value Measurements and Disclosures topic of the FASB ASC. The amendment requires disclosures about the significant transfers in and out of Level 1 and Level 2 fair value measurements and the reasons for the transfers, and requires the reconciliation of activity in Level 3 fair value measurements be made on a gross basis. The amendment also clarifies the level of disaggregation required in disclosures and the valuation techniques and inputs used to measure fair value for both recurring and nonrecurring fair value measurements for Level 2 or Level 3 items. The part of the amendment related to the reconciliation of Level 3 activity is effective for interim and annual periods beginning after December 15, 2010. The remaining parts of the amendment are effective for interim and annual periods beginning after December 15, 2009. Except for the part related to the reconciliation of Level 3 activity, the Company adopted the amendment on January 1, 2010 and the Fair Value of Financial Instruments footnote has been updated to include the revised disclosures. The Company does not expect the adoption of the remainder of the amendment to have a significant impact on its consolidated financial statements.

In July 2010, the FASB amended the Receivables topic of the FASB ASC. The amendment requires a greater level of disaggregated information about the credit quality of financing receivables and the allowance for credit losses. The amendment also requires disclosures of credit quality indicators, past due information, and modifications of financing receivables. The amendment is effective for interim and annual reporting periods ending on or after December 15, 2010. The Company does not expect the adoption of this amendment to have a significant impact on its consolidated financial statements.

## (4) Cash and Cash Equivalents

Cash and cash equivalents includes cash and due from banks, interest-bearing deposits in other banks, federal funds sold, and short-term, highly liquid investments with original maturities of three months or less. The table below presents the balances of cash and cash equivalents as of June 30, 2010 and December 31, 2009:

|  | June 30, | December 31, <br> (Dollars in thousands) <br> Cash and due from banks | 2010 |
| :--- | :---: | :---: | :---: |

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(5) Investment Securities

The amortized cost and fair values of investment securities are as follows:

| (Dollars in thousands) | Amortized <br> Cost | Gross unrealized <br> Gains <br> Losses | Estimated <br> fair value |  |
| :--- | ---: | ---: | ---: | ---: |
| June 30, 2010: |  |  |  |  |
| Held to maturity: | $\$ 560,924$ | 26,266 | $(118)$ | $\$ 587,072$ |
| U.S. government-sponsored mortgage-backed securities | 32 | 36 | 68 |  |
| Trust preferred securities | $\$ 560,956$ | 26,302 | $(118)$ | $\$ 587,140$ |

December 31, 2009:
Held to maturity:

| U.S. government-sponsored mortgage-backed securities | $\$ 594,852$ | 12,555 | $(1,238)$ | $\$ 606,169$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Trust preferred securities | 3,542 |  | $(3,442)$ | 100 |
|  |  |  |  |  |
| Total | $\$ 598,394$ | 12,555 | $(4,680)$ | $\$ 606,269$ |

The amortized cost and estimated fair value of investment securities at June 30, 2010 are shown below. Incorporated in the maturity schedule are mortgage-backed and trust preferred securities, which are allocated using the contractual maturity as a basis. Expected maturities may differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

| (Dollars in thousands) | Amortized <br> Cost | Estimated <br> fair value |
| :--- | ---: | ---: | ---: |
| Held to maturity: | $\$ 19,623$ | 20,235 |
| Due after 5 years through 10 years | 541,333 | 566,905 |
| Due after 10 years |  |  |
| Total | $\$ 560,956$ | 587,140 |

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Proceeds from sales of securities available for sale and in the trading account were $\$ 44.4$ million for the three months ended June 30, 2010, resulting in gross realized gains of $\$ 282,000$. Proceeds from sales of securities available for sale were $\$ 15.2$ million for the three months ended June 30, 2009, resulting in gross realized gains of $\$ 230,000$.

Proceeds from sales of securities available for sale and in the trading account were $\$ 67.6$ million for the six months ended June 30, 2010, resulting in gross realized gains of $\$ 350,000$. Proceeds from sales of securities available for sale were $\$ 15.2$ million for the six months ended June 30, 2009, resulting in gross realized gains of $\$ 230,000$. All sales of securities classified as available for sale and trading for the six months ended June 30, 2010 and 2009 were U.S. government-sponsored mortgage-backed securities.

The Company did not have any securities classified as available for sale or trading at June 30, 2010 and December 31, 2009.
Investment securities with carrying values of $\$ 303.2$ million at June 30 , 2010 were pledged to secure public deposits, securities sold under agreements to repurchase and transaction clearing accounts.

Provided below is a summary of investment securities, which were in an unrealized loss position at June 30, 2010 and December 31, 2009. The Company has the ability to hold these securities until such time as the value recovers or the securities mature.

| Description of securities | Less than 12 monthsUnrealizedFair value $\quad$losses |  |  | 12 months or longer <br> Unrealized$\|$Loses value <br> Losses |  | Number of securities | Total <br> Fair value | Unrealized losses |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) |  |  |  |  |  |  |  |  |
| June 30, 2010 |  |  |  |  |  |  |  |  |
| Mortgage-backed securities | \$ | 7,894 | 114 | 214 | 4 | 8 | 8,108 | 118 |
| Trust preferred securities |  |  |  |  |  |  |  |  |
| Total | \$ | 7,894 | 114 | 214 | 4 | 8 | 8,108 | 118 |
| December 31, 2009: |  |  |  |  |  |  |  |  |
| Mortgage-backed securities |  | 23,463 | 1,227 | 362 | 11 | 25 | 123,825 | 1,238 |
| Trust preferred securities |  |  |  | 100 | 3,442 | 1 | 100 | 3,442 |
| Total |  | 23,463 | 1,227 | 462 | 3,453 | 26 | 123,925 | 4,680 |

Trust Preferred Securities. At June 30, 2010, the Company owns two trust preferred securities, PreTSL XXIII and XXIV, with a carrying value of $\$ 32,000$. The difference between the carrying value of $\$ 32,000$ and the remaining amortized cost basis of $\$ 1.1$ million is reported as other comprehensive income and is related to non-credit factors such as the trust preferred securities market being inactive. The trust preferred securities represent investments in a pool of debt obligations issued primarily by holding companies for Federal Deposit Insurance Corporation-insured financial institutions. All of these securities are classified in the Bank sheld-to-maturity investment portfolio.

The trust preferred securities market is considered to be inactive as only five transactions have occurred over the past 12 months in similar tranches to the securities owned by the Company. The Company used a discounted cash flow model to determine whether these securities are other-than-temporarily impaired. The assumptions used in preparing the discounted cash flow model include the following: estimated discount rates, estimated deferral and default rates on collateral, and estimated cash flows.

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Based on the Company s review, the Company s investment in trust preferred securities did not incur additional impairment charges during the quarter ending June 30, 2010 as the present value of cash flows exceed the amortized cost basis of $\$ 1.1$ million.

At June 30, 2010, PreTSL XXIII and XXIV are rated C by Fitch.
It is reasonably possible that the fair values of the trust preferred securities could decline in the near term if the overall economy and the financial condition of some of the issuers continue to deteriorate and the liquidity of these securities remains low. As a result, there is a risk that the Company s amortized cost basis of $\$ 1.1$ million on its trust preferred securities could be other-than-temporarily impaired in the near term. The impairment could be material to the Company s consolidated statements of income.

The table below provides a cumulative roll forward of credit losses recognized in earnings for debt securities held and not intended to be sold:

| (Dollars in thousands) | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 0 9}$ |
| :--- | :---: | :---: |
| Balance at January 1 <br> Credit losses on debt securities for which other-than-temporary impairment was not <br> previously recognized <br> Credit losses on debt securities for which other-than-temporary impairment was <br> previously recognized | $\$ 3,481$ | $\$ 1$ |
| Balance at June 30 | 2,404 |  |

The table below shows the components of comprehensive loss, net of taxes, resulting from other-than-temporarily impaired securities:

| (Dollars in thousands) | June 30, <br> $\mathbf{2 0 1 0}$ | June 30, <br> $\mathbf{2 0 0 9}$ |  |
| :--- | :---: | :---: | :---: |
| Non-credit losses on other-than-temporarily impaired securities | $\$$ | 679 | $\$ 1,584$ |

## (6) Loans Receivable

The components of loans receivable at June 30, 2010 and December 31, 2009 are as follows:

| (Dollars in thousands) | June 30, <br> $\mathbf{2 0 1 0}$ | December 31, <br> $\mathbf{2 0 0 9}$ |
| :--- | ---: | ---: |
| Real estate loans: |  |  |
| First mortgages: | $\$ 584,501$ | 555,473 |
| One- to four- family residential | 4,598 | 3,807 |
| Multifamily residential | 18,335 | 20,762 |
| Construction, commercial, and other | 20,790 | 21,789 |
| Home equity loans and lines of credit |  |  |
|  | 628,224 | 601,831 |
| Total real estate loans |  |  |
|  |  |  |
| Other loans: | 1,029 | 1,109 |
| Loans on deposit accounts | 5,531 | 5,786 |

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| Total other loans | 6,560 | 6,895 |
| :--- | ---: | ---: |
| Less: | $(5,476)$ | $(5,255)$ |
| Net unearned fees and discounts | $(595)$ | $(4,090)$ |
| Undisbursed loan funds | $(1,737)$ | $(1,681)$ |
| Allowance for loan losses | $(7,808)$ | $(11,026)$ |
|  | $\$ 626,976$ | 597,700 |

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Impaired loans at June 30, 2010 and December 31, 2009 amounted to $\$ 3.9$ million and $\$ 3.2$ million, respectively, and included all nonaccrual and restructured loans. During the six months ended June 30, 2010, the average recorded investment in impaired loans was $\$ 3.9$ million and interest income recognized on impaired loans was $\$ 77,000$. During the six months ended June 30, 2009, the average recorded investment in impaired loans was $\$ 1.3$ million and interest income recognized on impaired loans was $\$ 0$.

The Company had five nonaccrual loans for $\$ 692,000$ at June 30, 2010 and six nonaccrual loans for $\$ 520,000$ as of December 31, 2009. The Company collected and recognized interest income on nonaccrual loans of $\$ 4,000$ and $\$ 0$ during the six months ended June 30, 2010 and June 30, 2009, respectively. The Company would have recognized additional interest income of $\$ 16,000$ and $\$ 41,000$ during the six months ended June 30, 2010 and 2009, respectively, had the loans been accruing interest. The Company did not have any loans more than 90 days past due and still accruing interest as of June 30, 2010 and December 31, 2009.

The Company had ten troubled debt restructurings totaling $\$ 3.1$ million as of June 30,2010 , all of which were one- to four-family residential mortgage loans and considered to be impaired. Nine of the loans totaling $\$ 2.9$ million are performing and still accruing interest at June 30, 2010. There were nine restructured one- to four-family residential mortgage loan totaling $\$ 3.0$ million as of December 31, 2009 that were considered to be impaired. Eight of the loans totaling $\$ 2.7$ million were still accruing interest at December 31, 2009. Restructurings include deferrals of interest and/or principal payments and temporary or permanent reductions in interest rates due to the financial difficulties of the borrowers. We have no commitments to lend any additional funds to these borrowers.

Nearly all of our real estate loans are collateralized by real estate located in the State of Hawaii. Loan-to-value ratios on these real estate loans generally do not exceed $80 \%$ at the time of origination.

During the six months ended June 30, 2010 and 2009, the Company sold $\$ 18.7$ million and $\$ 58.2$ million, respectively, of mortgage loans held for sale and recognized a gain of $\$ 248,000$ and $\$ 1.1$ million, respectively. During the three months ended June 30, 2010 and 2009, the Company sold $\$ 11.5$ million and $\$ 33.6$ million, respectively, of mortgage loans held for sale and recognized a gain of $\$ 114,000$ and $\$ 492,000$, respectively. The Company had three loans held for sale totaling \$438,000 at June 30, 2010 and seven loans held for sale totaling $\$ 1.1$ million at December 31, 2009.

The Company serviced loans for others of $\$ 142.1$ million at June 30, 2010 and $\$ 135.6$ million at December 31, 2009. Of these amounts, $\$ 9.5$ million and $\$ 11.9$ million relate to securitizations for which the Company continues to hold the related mortgage-backed securities at June 30, 2010 and 2009,

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respectively. The amount of contractually specified servicing fees earned for the six-month periods ended June 30, 2010 and June 30, 2009 was $\$ 202,000$ and $\$ 145,000$, respectively. The amount of contractually specified servicing fees earned for the three-month periods ended June 30, 2010 and June 30, 2009 was $\$ 103,000$ and $\$ 84,000$, respectively. The fees are reported in service fees on loan and deposit accounts in the consolidated statements of income.

## (7) Allowance for Loan Losses

The activity in the allowance for loan losses on loans receivable is as follows:

| (Dollars in thousands) | Three Months Ended June 30, |  | Six Months EndedJune 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2010 | 2009 |
| Balance, beginning of period | \$ 1,658 | \$ 2,001 | \$ 1,681 | \$ 899 |
| Provision for loan losses | 158 |  | 158 | 1,102 |
|  | 1,816 | 2,001 | 1,839 | 2,001 |
| Charge-offs | (95) | (2) | (123) | (3) |
| Recoveries | 16 | 2 | 21 | 3 |
| Net charge-offs | (79) |  | (102) |  |
| Balance, end of period | \$ 1,737 | \$ 2,001 | \$ 1,737 | \$ 2,001 |

## (8) Securities Sold Under Agreements to Repurchase

Securities sold under agreements to repurchase are treated as financings and the obligations to repurchase the identical securities sold are reflected as a liability with the dollar amount of securities underlying the agreements remaining in the asset accounts. Securities sold under agreements to repurchase at June 30, 2010 and December 31, 2009 are summarized as follows:

|  | June 30, 2010 |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Weighted |  |  |  |  |
| average |  |  |  |  |
| rate |  |  |  |  |\(\left.\quad \begin{array}{c}Repurchase <br>

liability\end{array} \quad $$
\begin{array}{c}\text { December 31, 2009 } \\
\text { Repurchase } \\
\text { liability } \\
\text { Weighted } \\
\text { average } \\
\text { rate }\end{array}
$$\right]\)

Below is a summary comparing the carrying value and fair value of securities pledged to secure repurchase agreements, the repurchase liability, and the amount at risk at June 30, 2010. The amount at

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risk is the greater of the carrying value or fair value over the repurchase liability. All the agreements to repurchase are with JP Morgan Chase Bank N.A and the securities pledged are issued and guaranteed by U.S. government-sponsored enterprises.

| (Dollars in thousands) | Carrying value of securities | Fair value of securities | Repurchase liability | Amount at risk | Weighted average months to maturity |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Maturing: |  |  |  |  |  |
| Over 90 days | \$ 121,693 | 128,724 | 105,200 | 23,524 | 22 |
|  | \$ 121,693 | 128,724 | 105,200 | 23,524 | 22 |

## (9) Employee Benefit Plans

The Company has a noncontributory defined benefit pension plan (Pension Plan) that covers substantially all employees with at least one year of service. Effective December 31, 2008, under approved changes to the Pension Plan, there were no further accruals of benefits for any participants and benefits will not increase with any additional years of service. Net periodic benefit cost, subsequent to December 31, 2008, has not been significant and is not disclosed in the table below.

In addition, the Company sponsors a Supplemental Employee Retirement Plan (SERP), a noncontributory supplemental retirement benefit plan, which covers certain current and former employees of the Company for amounts in addition to those provided under the defined pension plan.

The components of net periodic benefit cost were as follows:

|  | SERPThree Months EndedJune 30, |  | SERP <br> Six Months Ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) | 2010 | 2009 | 2010 | 2009 |
| Net periodic benefit cost for the period |  |  |  |  |
| Service cost | 155 | 134 | 310 | 268 |
| Interest cost | 89 | 77 | 177 | 154 |
| Expected return on plan assets |  |  |  |  |
| Amortization of prior service cost |  |  |  |  |
| Recognized actuarial loss |  |  |  |  |
| Recognized curtailment loss |  |  |  |  |
| Net periodic benefit cost | 244 | 211 | 487 | 422 |

## (10) Employee Stock Ownership Plan

Effective January 1, 2009, Territorial Savings Bank adopted an Employee Stock Ownership Plan (ESOP) for eligible employees. The ESOP borrowed $\$ 9.8$ million from the Company and used those funds to acquire 978,650 shares or $8 \%$ of the total number of shares issued by the Company in its initial public offering. The shares were acquired at a price of $\$ 10.00$ per share.

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The loan is secured by the shares purchased with the loan proceeds and will be repaid by the ESOP over the 20 -year term of the loan with funds from Territorial Savings Bank s contributions to the ESOP and dividends payable on stock. The interest rate on the ESOP loan is an adjustable rate equal to the prime rate, as published in The Wall Street Journal. The interest rate will adjust annually and will be the prime rate on the first business day of the calendar year.

Shares purchased by the ESOP will be held by a trustee in an unallocated suspense account, and shares will be released annually from the suspense account on a pro-rata basis as principal and interest payments are made by the ESOP to the Company. The trustee will allocate the shares released among participants on the basis of each participant s proportional share of compensation relative to all participants. As shares are committed to be released from the suspense account, Territorial Savings Bank reports compensation expense based on the average fair value of shares released with a corresponding credit to stockholders equity. The shares committed to be released are considered outstanding for earnings per share computations. Compensation expense recognized for the three months ended June 30, 2010 and 2009 amounted to $\$ 231,000$ and $\$ 0$, respectively. Compensation expense recognized for the six months ended June 30, 2010 and 2009 amounted to $\$ 465,000$ and $\$ 0$, respectively.

Shares held by the ESOP trust at June 30, 2010 were as follows:

| Allocated shares | 73,399 |
| :--- | ---: |
| Unearned shares | 905,251 |
| Total ESOP shares | 978,650 |
| Fair value of unearned shares, in thousands | $\$ 17,155$ |

The ESOP restoration plan is a non-qualified plan that provides supplemental benefits to certain executives who are prevented from receiving the full benefits contemplated by the employee stock ownership plan s benefit formula. The supplemental cash payments consist of payments representing shares that cannot be allocated to the participants under the ESOP due to IRS limitations imposed on tax-qualified plans. We accrue for these benefits over the period during which employees provide services to earn these benefits. For the three months ended June 30, 2010, we reversed $\$ 25,000$ of expense for the ESOP restoration plan. For the three months ended June 30, 2009, the ESOP restoration plan expense was $\$ 0$. For the six months ended June 30, 2010 and 2009, we accrued $\$ 155,000$ and $\$ 0$, respectively for the ESOP restoration plan.

## (11) Earnings Per Share

The table below presents the information used to compute basic earnings per share for the three and six months ended June 30, 2010. The Company has no dilutive potential common shares for the three and six-month periods ended June 30, 2010. Because the mutual-to-stock conversion was not completed until July 10, 2009, per share earnings data is not presented for the three and six-month periods ended June 30, 2009.

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| (Dollars in thousands, except per share data) | Three Months Ended June 30, 2010 |  | Six Months Ended June 30, 2010 |  |
| :---: | :---: | :---: | :---: | :---: |
| Basic |  |  |  |  |
| Earnings: |  |  |  |  |
| Net income | \$ | 3,235 | \$ | 4,696 |
| Shares: |  |  |  |  |
| Weighted average common shares outstanding |  | 11,321,814 |  | 11,315,738 |
| Net income per common share, basic | \$ | 0.29 | \$ | 0.41 |

## (12) Fair Value of Financial Instruments

In accordance with the Fair Value Measurements and Disclosures topic of the FASB ASC, the Company groups its financial assets and liabilities at fair value into three levels based on the markets in which the financial assets and liabilities are traded and the reliability of the assumptions used to determine fair value as follows:

Level 1 Valuation is based upon quoted prices (unadjusted) for identical assets or liabilities traded in active markets. A quoted price in an active market provides the most reliable evidence of fair value and shall be used to measure fair value whenever available.

Level 2 Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.

Level 3 Valuation is generated from model-based techniques that use significant assumptions not observable in the market. These unobservable assumptions reflect management s own estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of discounted cash flow models and similar techniques that require the use of significant judgment or estimation.
In accordance with the Fair Value Measurements and Disclosures topic, the Company bases its fair values on the price that it would expect to receive if an asset were sold or pay to transfer a liability in an orderly transaction between market participants at the measurement date. Also as required, the Company maximizes the use of observable inputs and minimizes the use of unobservable inputs when developing fair value measurements.

The Company uses fair value measurements to determine fair value disclosures. Investment securities held for sale and derivatives are recorded at fair value on a recurring basis. From time to time, the Company may be required to record other financial assets at fair value on a nonrecurring basis, such as loans held for sale, impaired loans and investments, and mortgage servicing assets. These nonrecurring fair value adjustments typically involve application of the lower of cost or fair value accounting or write-downs of individual assets.

Cash and Cash Equivalents, Accrued Interest Receivable, Accounts Payable and Accrued Expenses, Current Income Taxes Payable, and Advance Payments by Borrowers for Taxes and Insurance. The carrying amount approximates fair value because of the short maturity of these instruments.

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Investment Securities. The fair values for investment securities were based on quoted market prices, if available, and were classified as Level 1. The estimated fair values of U.S. government-sponsored mortgage-backed securities are considered Level 1 inputs. If quoted market prices were not available, the valuation for investment securities utilized pricing models that varied based on asset class and included trade, bid and other observable market information. Securities priced using this information were classified as Level 2.

Our pooled trust preferred securities are collateralized debt obligations issued primarily by banks and bank holding companies in the United States. The trust preferred securities market is considered to be inactive since there have been only five sales transactions of similar rated securities over the past 12 months and no new issues of pooled trust preferred securities have occurred since 2007. The fair value of our trust preferred securities was determined by an independent third-party pricing service which used a discounted cash flow model. Our pricing service used a discount rate of $22.00 \%$ and provided a fair value estimate of $\$ 1.93$ per $\$ 100$ of par value for PreTSL XXIII.

The discounted cash flow analysis included a review of all issuers within each collateral pool and incorporated higher deferral and default rates in the cash flow projections over the next three years and a forecast of lower deferral and default rates in later years. The fair value of the trust preferred securities are classified as Level 3 inputs because they are based on discounted cash flow models.
$\boldsymbol{F H L B}$ Stock. FHLB stock, which is redeemable for cash at par value, is reported at its par value.

Loans. The fair value of loans is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities. The fair value of loans is not based on the concept of exit price.

Short-Term Investments. The fair value of short-term investments is estimated by discounting the future cash flows using the rates currently offered for investments with similar remaining maturities.

Deposits. The fair value of checking and Super NOW savings accounts, passbook accounts, and certain money market deposits is the amount payable on demand at the reporting date. The fair value of fixed-maturity certificates of deposit is estimated by discounting future cash flows using the rates currently offered for deposits with similar remaining maturities.

Advances from the FHLB and Securities Sold under Agreements to Repurchase. Fair value is estimated by discounting future cash flows using the rates currently offered to the Company for debt with similar remaining maturities.

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The estimated fair values of the Company s financial instruments are as follows:

| (Dollars in thousands) | June 30, 2010 |  |  | December 31, 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Carrying <br> Amount | Estimated fair value | Carrying amount | Estimated fair value |
| Assets |  |  |  |  |  |
| Cash and cash equivalents | \$ | 201,682 | 201,682 | 135,953 | 135,953 |
| Investment securities held to maturity |  | 560,956 | 587,140 | 598,394 | 606,269 |
| FHLB stock |  | 12,348 | 12,348 | 12,348 | 12,348 |
| Loans held for sale |  | 438 | 452 | 1,084 | 1,084 |
| Loans receivable, net |  | 626,976 | 654,236 | 597,700 | 615,858 |
| Accrued interest receivable |  | 4,734 | 4,734 | 4,781 | 4,781 |

## Liabilities

| Deposits | $\$ 1,083,899$ | $1,086,231$ | $1,014,668$ | $1,017,396$ |
| :--- | ---: | ---: | ---: | ---: |
| Advances from the Federal Home Loan Bank | 10,000 | 10,222 |  |  |
| Securities sold under agreements to repurchase | 105,200 | 118,478 | 130,200 | 136,029 |
| Accounts payable and accrued expenses | 19,269 | 19,269 | 18,837 | 18,837 |
| Current income taxes payable | 1,375 | 1,375 | 670 | 670 |
| Advance payments by borrowers for taxes and insurance | 2,925 | 2,925 | 2,905 | 2,905 |

At June 30, 2010 and December 31, 2009, neither the commitment fees received on commitments to extend credit nor the fair value thereof was significant to the consolidated financial statements of the Company.

The table below presents the balance of assets and liabilities measured at fair value on a recurring basis as of June 30, 2010 and December 31, 2009 and the related gains and losses for the six months ended June 30, 2010 and the year ended December 31, 2009:

| (Dollars in thousands) |  |  | Level 2 | Level 3 | Total | $\begin{aligned} & \text { Total } \\ & \text { Gains } \\ & \text { (Losses) } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 30, 2010 |  |  |  |  |  |  |
| Interest rate contracts | assets | \$ | 100 |  | 100 | 32 |
| Interest rate contracts | liabilities |  | (44) |  | (44) | (24) |
| December 31, 2009 |  |  |  |  |  |  |
| Interest rate contracts | assets | \$ | 69 |  | 69 | 69 |
| Interest rate contracts | liabilities |  | (20) |  | (20) | (20) |

The fair value of interest rate contracts was determined by referring to prices quoted in the secondary market for similar contracts. Gains and losses are included in gain on sale of loans in the consolidated statements of income.

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The table below presents the balance of assets measured at fair value on a nonrecurring basis as of June 30, 2010 and December 31, 2009 and the related losses for the six months ended June 30, 2010 and the year ended December 31, 2009:

| (Dollars in thousands) | Level 1 | Level 2 | Level 3 | Total | Total <br> Losses |
| :--- | :--- | ---: | ---: | ---: | ---: |
| June 30, 2010 |  |  |  |  |  |
| Impaired loans | $\$$ | 2,906 | 2,906 | 12 |  |
| Trust preferred securities |  | 68 | 68 | 2,404 |  |
| December 31, 2009 | $\$$ | 2,668 | 2,668 | 182 |  |
| Impaired loans |  | 0 | 0 | 3,481 |  |

The fair value of impaired loans that are considered to be collateral-dependent is determined using the value of collateral less estimated selling costs. The fair value of trust preferred securities was determined by an independent third-party pricing service using a discounted cash flow model. The assumptions used in the discounted cash flow model are discussed above. Losses on trust preferred securities are included in net other-than-temporary impairment losses in the consolidated statements of income.
(13) Subsequent Events

On August 5, 2010, the Board of Directors of Territorial Bancorp Inc. approved a quarterly cash dividend of $\$ 0.07$ per share of common stock. The dividend is expected to be paid on September 2, 2010 to stockholders of record as of August 19, 2010.

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## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS Cautionary Statement Regarding Forward-Looking Information

This Quarterly Report contains forward-looking statements, which can be identified by the use of words such as estimate, project, believe, intend, anticipate, plan, seek, expect, will, may and words of similar meaning. These forward-looking statements include, but are not

> statements of our goals, intentions and expectations;
statements regarding our business plans, prospects, growth and operating strategies;
statements regarding the asset quality of our loan and investment portfolios; and
estimates of our risks and future costs and benefits.
These forward-looking statements are based on our current beliefs and expectations and are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are beyond our control. In addition, these forward-looking statements are subject to assumptions with respect to future business strategies and decisions that are subject to change. We are under no duty to and do not take any obligation to update any forward-looking statements after the date of this Quarterly Report.

The following factors, among others, could cause actual results to differ materially from the anticipated results or other expectations expressed in the forward-looking statements:
general economic conditions, either nationally or in our market areas, that are worse than expected;
competition among depository and other financial institutions;
inflation and changes in the interest rate environment that reduce our margins or reduce the fair value of financial instruments;
adverse changes in the securities markets;
changes in laws or government regulations or policies affecting financial institutions, including changes in regulatory fees and capital requirements;
our ability to enter new markets successfully and capitalize on growth opportunities;
our ability to successfully integrate acquired entities, if any;
changes in consumer spending, borrowing and savings habits;
changes in accounting policies and practices, as may be adopted by the bank regulatory agencies, the Financial Accounting Standards Board, the Securities and Exchange Commission and the Public Company Accounting Oversight Board;

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changes in our organization, compensation and benefit plans;
changes in our financial condition or results of operations that reduce capital available to pay dividends; and
changes in the financial condition or future prospects of issuers of securities that we own.
Because of these and a wide variety of other uncertainties, our actual future results may be materially different from the results indicated by these forward-looking statements.

## Critical Accounting Policies

There are no material changes to the critical accounting policies disclosed in Territorial Bancorp Inc. s Annual Report on Form 10-K for the year ended December 31, 2009.

## Comparison of Financial Condition at June 30, 2010 and December 31, 2009

Assets. At June 30, 2010, our assets were $\$ 1.447$ billion, an increase of $\$ 57.2$ million, or $4.1 \%$, from $\$ 1.390$ billion at December 31 , 2009. The growth in assets was primarily the result of increases in cash and cash equivalents and loans, which were partially offset by a decrease in investment securities.

Cash and Cash Equivalents. Cash and cash equivalents were $\$ 201.7$ million at June 30, 2010, an increase of $\$ 65.7$ million since December 31 , 2009. The growth in cash and cash equivalents resulted primarily from a $\$ 69.2$ million increase in savings deposits. The increase in savings deposits was caused by our continuing to promote higher than market rates for savings accounts.

Loans. Total loans, including $\$ 438,000$ of loans held for sale, were $\$ 627.4$ million at June 30, 2010, or $43.4 \%$ of total assets. During the six months ended June 30, 2010, the loan portfolio increased by $\$ 28.6$ million, or $4.8 \%$. The increase in the loan portfolio occurred as one- to four-family residential loan production exceeded principal repayments and loan sales due to continued high levels of loan originations in the current interest rate environment.

Securities. At June 30, 2010, our securities portfolio totaled $\$ 561.0$ million, or $38.8 \%$ of assets. At June 30, 2010, all of such securities were classified as held-to-maturity and none of the underlying collateral consisted of subprime or Alt-A (traditionally defined as non-conforming loans having less than full documentation) loans. During the six months ended June 30, 2010, our securities portfolio decreased $\$ 37.4$ million, or $6.3 \%$, primarily due to repayments exceeding purchases.

At June 30, 2010, we owned trust preferred securities with a carrying value of $\$ 32,000$. This portfolio consists of two securities (PreTSL XXIII and PreTSL XXIV), which represent investments in a pool of debt obligations issued primarily by holding companies for Federal Deposit Insurance Corporation-insured financial institutions.

The trust preferred securities market is considered inactive as only five sales transactions of similarly rated securities have occurred over the past twelve months. In addition, there have been no new issues of pooled trust preferred securities since 2007. Because the trust preferred securities market is inactive, we use a discounted cash flow model to determine whether they are other-than-temporarily impaired. The assumptions used in preparing the discounted cash flow model include the following: estimated discount rates (using yields of comparable traded instruments adjusted for illiquidity and other risk factors), estimated deferral and default rates on collateral, and estimated cash flows.

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Based on the Company s review, the Company s investment in trust preferred securities did not incur additional impairment during the quarter ending June 30, 2010 as the present value of cash flows exceeded the amortized cost basis of $\$ 1.1$ million.

At June 30, 2010, PreTSL XXIII and XXIV are rated C by Fitch.
It is reasonably possible that the fair values of the trust preferred securities could decline in the near term if the overall economy and the financial condition of some of the issuers continue to deteriorate and the liquidity of these securities remains low. As a result, there is a risk that the Company s amortized cost basis of $\$ 1.1$ million on its trust preferred securities could become other-than-temporarily impaired in the near term. The impairment could be material to the Company s consolidated statement of income.

Borrowings. Historically, our borrowings consisted primarily of advances from the Federal Home Loan Bank of Seattle and funds borrowed under securities sold under agreements to repurchase. During the six months ended June 30, 2010, our borrowings decreased $\$ 15.0$ million, or $11.5 \%$, due to the payoff of $\$ 25.0$ million of securities sold under agreements to repurchase which was partially offset when we obtained $\$ 10.0$ million of Federal Home Loan Bank advances. We have not required any other borrowings to fund our operations. Instead, we have primarily funded our operations with the net proceeds from our stock offering, additional deposits and principal repayments on loans and mortgage-backed securities.

## Average Balances and Yields

The following tables set forth average balance sheets, average yields and rates, and certain other information at and for the periods indicated. No tax-equivalent yield adjustments were made, as the effect thereof was not material. All average balances are daily average balances. Non-accrual loans were included in the computation of average balances, but have been reflected in the table as loans carrying a zero yield. The yields set forth below include the effect of net deferred costs, discounts and premiums that are amortized or accreted to interest income.

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|  | Average Outstanding Balance |  | For the Three Months Ended June 30, 2010 |  |  |  |  | 2009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | nterest | Yield/ <br> Rate (1) <br> (Dollars in |  | Average utstanding Balance sands) |  | nterest | Yield/ <br> Rate (1) |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |  |
| Loans: |  |  |  |  |  |  |  |  |  |  |
| Real estate loans: |  |  |  |  |  |  |  |  |  |  |
| First mortgage: |  |  |  |  |  |  |  |  |  |  |
| One- to four-family residential (5) | \$ | 563,414 | \$ | 7,769 | 5.52\% | \$ | 561,074 | \$ | 8,098 | 5.77\% |
| Multi-family residential |  | 4,612 |  | 79 | 6.85 |  | 3,720 |  | 66 | 7.10 |
| Construction, commercial and other |  | 17,352 |  | 297 | 6.85 |  | 18,494 |  | 292 | 6.32 |
| Home equity loans and lines of credit |  | 21,248 |  | 334 | 6.29 |  | 25,296 |  | 417 | 6.59 |
| Other loans |  | 6,420 |  | 103 | 6.42 |  | 6,594 |  | 111 | 6.73 |
| Total loans |  | 613,046 |  | 8,582 | 5.60 |  | 615,178 |  | 8,984 | 5.84 |
| Investment securities: |  |  |  |  |  |  |  |  |  |  |
| U.S. government sponsored mortgage-backed securities (5) |  | 587,527 |  | 6,641 | 4.52 |  | 498,388 |  | 5,957 | 4.78 |
| Trust preferred securities |  | 32 |  |  |  |  | 4,099 |  |  |  |
| Total securities |  | 587,559 |  | 6,641 | 4.52 |  | 502,487 |  | 5,957 | 4.74 |
| Other |  | 178,936 |  | 99 | 0.22 |  | 101,178 |  | 23 | 0.09 |
| Total interest-earning assets |  | 1,379,541 |  | 15,322 | 4.44 |  | 1,218,843 |  | 14,964 | 4.91 |
| Non-interest-earning assets |  | 49,430 |  |  |  |  | 61,724 |  |  |  |
| Total assets |  | 1,428,971 |  |  |  |  | 1,280,567 |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Savings accounts | \$ | 707,067 | \$ | 2,289 | 1.29\% | \$ | 468,878 | \$ | 1,947 | 1.66\% |
| Certificates of deposit |  | 233,839 |  | 666 | 1.14 |  | 370,816 |  | 1,756 | 1.89 |
| Money market accounts |  | 533 |  | 1 | 0.75 |  | 116,914 |  | 127 | 0.43 |
| Checking and Super NOW accounts |  | 102,238 |  | 14 | 0.05 |  | 19,967 |  | 3 | 0.06 |
| Total interest-bearing deposits |  | 1,043,677 |  | 2,970 | 1.14 |  | 976,575 |  | 3,833 | 1.57 |
| Federal Home Loan Bank advances |  | 8,791 |  | 45 | 2.05 |  |  |  |  |  |
| Other borrowings |  | 105,213 |  | 1,057 | 4.02 |  | 154,429 |  | 1,538 | 3.98 |
| Total interest-bearing liabilities |  | 1,157,681 |  | 4,072 | 1.41 |  | 1,131,004 |  | 5,371 | 1.90 |
| Non-interest-bearing liabilities |  | 48,893 |  |  |  |  | 45,145 |  |  |  |
| Total liabilities |  | 1,206,574 |  |  |  |  | 1,176,149 |  |  |  |
| Stockholders equity |  | 222,397 |  |  |  |  | 104,418 |  |  |  |
| Total liabilities and stockholders equity |  | 1,428,971 |  |  |  |  | 1,280,567 |  |  |  |
| Net interest income |  |  |  | 11,250 |  |  |  | \$ | 9,593 |  |
| Net interest rate spread (2) |  |  |  |  | 3.03\% |  |  |  |  | 3.01\% |
| Net interest-earning assets (3) | \$ | 221,860 |  |  |  | \$ | 87,839 |  |  |  |
| Net interest margin (4) |  |  |  |  | 3.26\% |  |  |  |  | 3.15\% |

Average of interest-earning assets to interest-bearing liabilities
119.16\%
107.77\%
(1) Annualized
(2) Net interest rate spread represents the difference between the yield on average interest-earning assets and the cost of average interest-bearing liabilities.
(3) Net interest-earning assets represents total interest-earning assets less total interest-bearing liabilities.
(4) Net interest margin represents net interest income divided by average total interest-earning assets.
(5) Average balance includes loans or investments available for sale.

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Average of interest-earning assets to interest-bearing liabilities
119.33\%
$108.21 \%$
(1) Annualized
(2) Net interest rate spread represents the difference between the yield on average interest-earning assets and the cost of average interest-bearing liabilities.
(3) Net interest-earning assets represents total interest-earning assets less total interest-bearing liabilities.
(4) Net interest margin represents net interest income divided by average total interest-earning assets.
(5) Average balance includes loans or investments available for sale.
(6) Interest on trust preferred securities for the 2009 period has a negative balance because accrued interest receivable on these securities was reversed in 2009.

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## Comparison of Operating Results for the Three Months Ended June 30, 2010 and 2009

General. Net income increased $\$ 1.0$ million, or $43.5 \%$, to $\$ 3.2$ million for the three months ended June 30, 2010 from $\$ 2.3$ million for the three months ended June 30, 2009. The increase in net income was primarily caused by a $\$ 1.3$ million decrease in interest expense.

Net Interest Income. Net interest income increased $\$ 1.7$ million, or $17.3 \%$, to $\$ 11.3$ million for the three months ended June 30, 2010 compared to $\$ 9.6$ million for the three months ended June 30, 2009. Interest expense decreased $\$ 1.3$ million, or $24.2 \%$, due to a 43 basis point decrease in the average cost of interest-bearing deposits. Interest and dividend income increased $\$ 358,000$, or $2.4 \%$, as interest income earned on investment securities increased $\$ 684,000$ due to an $\$ 85.1$ million increase in the average balance of investment securities. This was partially offset by a $\$ 402,000$ decrease in interest income earned on loans. The interest rate spread and net interest margin were $3.03 \%$ and $3.26 \%$, respectively, for the three months ended June 30, 2010, compared to $3.01 \%$ and $3.15 \%$, respectively, for the three months ended June $30,2009$.

Interest and Dividend Income. Interest and dividend income increased $\$ 358,000$, or $2.4 \%$, to $\$ 15.3$ million for the three months ended June 30, 2010 from $\$ 15.0$ million for the three months ended June 30, 2009. Interest income on securities increased $\$ 684,000$ to $\$ 6.6$ million for the three months ended June 30, 2010 from $\$ 6.0$ million for the three months ended June 30, 2009. The increase occurred because our average balance of investment securities grew $\$ 85.1$ million, or $16.9 \%$, when we purchased Freddie Mac mortgage-backed securities and collateralized mortgage obligations. The growth in interest income that occurred with the increase in the average investment balance was partially offset by a 22 basis point decline in the average yield on investment securities to $4.52 \%$ for the three months ended June 30,2010 from $4.74 \%$ for the three months ended June 30, 2009. The increase in interest income on securities was partially offset by a decrease in interest income on loans. Interest income on loans decreased $\$ 402,000$, or $4.5 \%$, to $\$ 8.6$ million for the three months ended June 30,2010 from $\$ 9.0$ million for the three months ended June 30, 2009. The average balance of total loans decreased by $\$ 2.1$ million, or $0.3 \%$, as loan repayments and the sale of mortgage loans exceeded new loan originations. We sold mortgage loans as part of our plan to reduce interest rate risk. Our average balance of home equity loans and lines of credit decreased $\$ 4.0$ million, or $16.0 \%$, as a result of loan payoffs. The average yield on loans declined by 24 basis points to $5.60 \%$ for the three months ended June 30, 2010 due to a decrease in the yield on new loans.

Interest Expense. Interest expense decreased $\$ 1.3$ million, or $24.2 \%$, to $\$ 4.1$ million for the three months ended June 30,2010 compared to $\$ 5.4$ million for the three months ended June 30, 2009. Interest expense on deposits decreased $\$ 863,000$, or $22.5 \%$, to $\$ 3.0$ million for the three months ended June 30, 2010 from $\$ 3.8$ million for the three months ended June 30, 2009. This was caused by a decrease of $\$ 1.1$ million in interest expense on certificates of deposit. The average interest rate on certificates of deposit decreased 75 basis points, and we experienced a $\$ 137.0$ million, or $36.9 \%$, decrease in the average balance of certificates of deposit. We lowered the rates we pay on certificates of deposit due to declining market interest rates and increased liquidity from other sources, such as principal repayments on loans and mortgage-backed securities, allowing these certificates of deposit to mature. Most of the funds from these maturing certificates of deposit were transferred to savings accounts. The decrease in interest expense on certificates of deposit was partially offset by a $\$ 342,000$, or $17.6 \%$, increase in interest expense on savings accounts. Interest expense on savings accounts rose from $\$ 1.9$ million for the three months ended June 30, 2009 to $\$ 2.3$ million for the three months ended June 30, 2010. The average balance of savings accounts grew by $\$ 238.2$ million, or $50.8 \%$, to $\$ 707.1$ million for the three months ended June 30, 2010 from \$468.9 million for the three months ended June 30, 2009.

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The increase in savings accounts was caused by our continuing to promote higher than market rates for these accounts. Interest expense on borrowings decreased $\$ 436,000$, or $28.3 \%$, to $\$ 1.1$ million for the three months ended June 30,2010 compared to $\$ 1.5$ million for the three months ended June 30, 2009. Interest expense related to securities sold under agreements to repurchase decreased by $\$ 198,000$ because the average balance decreased $\$ 25.0$ million to $\$ 105.2$ million for the three months ended June 30,2010 when we paid off $\$ 25.0$ million of repurchase agreements. During the three months ended June 30, 2010, we obtained a $\$ 10.0$ million Federal Home Loan Bank advance resulting in interest expense of $\$ 45,000$. Interest expense on subordinated debentures was $\$ 0$ during the quarter ending June 30, 2010 compared to $\$ 583,000$ during the quarter ending June 30, 2009 because the debentures were paid off in 2009.

Provision for Loan Losses. We recorded provisions for loan losses of \$158,000 and \$0 for the three months ended June 30, 2010 and 2009, respectively. The provisions made during the three months ended June 30,2010 included specific reserves of $\$ 142,000$ related to $\$ 567,000$ of loans consisting of two one- to four-family residential real estate loans and one commercial loan. We also increased general loan loss provisions by $\$ 30,000$ in the three months ended June 30, 2010 in recognition of deteriorating environmental factors. Non-performing loans totaled $\$ 692,000$ at June 30,2010 , or $0.11 \%$ of total loans at that date, compared to $\$ 956,000$ of non-performing loans at June 30,2009 or $0.16 \%$ of total loans at that date. Non-performing loans as of June 30, 2010 and 2009 consisted primarily of one- to four-family residential real estate and commercial loans. We experienced charge offs of $\$ 95,000$ and $\$ 2,000$ and recoveries of $\$ 16,000$ and $\$ 2,000$ for the three months ended June 30, 2010 and 2009, respectively. The allowance for loan losses to total loans was $0.28 \%$ and $0.33 \%$, respectively, at June 30,2010 and 2009. To the best of our knowledge, we have provided for all losses that are both probable and reasonable to estimate at June 30, 2010 and 2009.

Non-Interest Income. The following table summarizes changes in non-interest income between the three months ended June 30, 2010 and 2009.

|  | Three Months Ended June 30, |  | Change |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 | ${ }^{2009}$ | \$ Change usands) | \% Change |
| Other-than-temporary impairment loss on investments, net | \$ | \$ (467) | \$ 467 | (100.0)\% |
| Service fees on loan and deposit accounts | 665 | 650 | 15 | 2.3\% |
| Income on bank-owned life insurance | 254 | 258 | (4) | (1.6)\% |
| Gain on sale of investment securities | 282 | 230 | 52 | 22.6\% |
| Gain on sale of loans | 175 | 378 | (203) | (53.7)\% |
| Other | 102 | 68 | 34 | 50.0\% |
| Total | \$ 1,478 | \$ 1,117 | \$ 361 | 32.3\% |

Gain on sale of loans declined by $\$ 203,000$ primarily due to a decrease in loans sold. Loans sold during the three months ended June 30, 2010 and 2009 were $\$ 11.5$ million and $\$ 33.6$ million, respectively. We recognized a $\$ 467,000$ loss for other-than-temporary impairment on our investments in trust preferred securities during the three months ended June 30, 2009 as described in Comparison of Financial Condition at June 30, 2010 and December 31, 2009 Securities.

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Non-Interest Expense. The following table summarizes changes in non-interest expense between the three months ended June 30, 2010 and 2009.

|  | Three Months Ended June 30, |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (In thousands) |  |  |  |  |
| Salaries and employee benefits | \$ 4,347 | \$ 3,748 |  | 599 | 16.0\% |
| Occupancy | 1,143 | 1,098 |  | 45 | 4.1\% |
| Equipment | 734 | 764 |  | (30) | (3.9)\% |
| Federal deposit insurance premiums | 298 | 1,049 |  | (751) | (71.6)\% |
| Other general and administrative expenses | 909 | 704 |  | 205 | 29.1\% |
| Total | \$ 7,431 | \$ 7,363 |  | 68 | 0.9\% |

Salaries and employee benefits increased in the quarter ending June 30, 2010 primarily because of $\$ 206,000$ of expenses accrued for the employee stock ownership plan which was not in existence during the June 2009 period. In addition, the Company incurred a bank-wide budgeted salary increase of approximately $2.5 \%$, which was effective July 1, 2009, and higher cash bonus accruals, supplemental employee retirement plan expenses and state payroll taxes.

Federal deposit insurance premiums were $\$ 298,000$ for the quarter ending June 30,2010 compared to $\$ 1.0$ million for the quarter ending June 30, 2009. The decrease was primarily due to a $\$ 689,000$ FDIC special assessment paid in June 2009.

Other general and administrative expenses were $\$ 909,000$ for the quarter ending June 30, 2010 compared to $\$ 704,000$ for the quarter ending June 30, 2009. The increase in other general and administrative costs can be primarily attributed to the higher costs, such as insurance, accounting and legal expenses, of being a publicly traded company.

Income Tax Expense. Income taxes were $\$ 1.9$ million for the three months ended June 30, 2010, reflecting an effective tax rate of $37.1 \%$ compared to $\$ 1.1$ million for the three months ended June 30, 2009, reflecting an effective tax rate of $32.6 \%$. The increase in the effective tax rate for the three months ended June 30, 2010 is primarily due to fluctuations in the amount of income received from bank-owned life insurance, which is tax-free for federal and state tax purposes, relative to total pre-tax income for each year.

## Comparison of Operating Results for the Six Months Ended June 30, 2010 and 2009

General. Net income decreased $\$ 230,000$, or $4.7 \%$, to $\$ 4.7$ million for the six months ended June 30, 2010 compared to $\$ 4.9$ million for the same period last year. The decrease in net income was primarily caused by a $\$ 2.5$ million decrease in non-interest income and a $\$ 1.2$ million increase in non-interest expense. These changes were offset by a $\$ 2.6$ million decrease in interest expense and a $\$ 1.0$ million decrease in the provision for loan losses.

Net Interest Income. Net interest income increased $\$ 2.6$ million, or $13.3 \%$, to $\$ 22.6$ million for the six months ended June 30, 2010 from $\$ 20.0$ million for the six months ended June 30, 2009. This was because interest expense decreased $\$ 2.6$ million, or $24.3 \%$, due to a 47 basis point decrease in the average cost of interest-bearing deposits. The interest rate spread and net interest margin were $3.09 \%$ and $3.32 \%$, respectively, for the six months ended June 30, 2010, compared to $3.20 \%$ and $3.34 \%$, respectively, for the six months ended June 30, 2009.

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Interest and Dividend Income. Interest and dividend income increased $\$ 50,000$, or $0.2 \%$, to $\$ 30.7$ million for the six months ended June 30, 2010 compared to the same period last year. Interest income on securities grew $\$ 1.2$ million, or $10.0 \%$, to $\$ 13.4$ million for the six months ended June 30, 2010 compared to the same period last year. The increase in interest income on securities occurred because our average balance of investment securities grew $\$ 81.4$ million, or $15.9 \%$, as we purchased Freddie Mac mortgage-backed securities and collateralized mortgage obligations. The growth in interest income that occurred because of the increase in the average investment balance was partially offset by a 25 basis point decline in the average yield on investment securities. The average yield on investment securities was $4.54 \%$ for the six months ended June 30, 2010 compared to $4.79 \%$ for the six months ended June 30, 2009. Interest and dividend income also increased $\$ 152,000$ during the six months ended June 30, 2010 due to earnings on excess cash balances. The increase in interest income was partially offset by a decrease in interest income on loans of $\$ 1.3$ million, or $7.2 \%$, to $\$ 17.1$ million for the six months ended June 30,2010 from $\$ 18.4$ million for the six months ended June 30, 2009. The average balance of one- to four-family residential real estate loans decreased by $\$ 11.8$ million, or $2.1 \%$, as loan repayments and the sale of mortgage loans exceeded new loan originations. We sold mortgage loans as part of our plan to reduce interest rate risk. Our average balance of home equity loans and lines of credit decreased $\$ 5.5$ million, or $20.4 \%$, as a result of loan payoffs. The average yield on loans declined by 27 basis points to $5.62 \%$ for the six months ended June 30,2010 due to a decrease in the yield on new loans.

Interest Expense. Interest expense decreased $\$ 2.6$ million, or $24.3 \%$, to $\$ 8.1$ million for the six months ended June 30, 2010 from $\$ 10.7$ million for the six months ended June 30, 2009. Interest expense on deposits decreased $\$ 1.7$ million, or $22.3 \%$, to $\$ 5.9$ million for the six months ended June 30,2010 compared to the same period last year. The decline in interest expense on deposits was caused primarily by a $\$ 2.4$ million decrease in interest expense on certificates of deposit. The average rate we paid on certificates of deposit decreased 87 basis points, and we experienced a $\$ 138.0$ million, or $36.4 \%$, decrease in the average balance of certificates of deposit. We lowered the rates we pay on certificates of deposit due to declining market interest rates and increased liquidity from other sources, such as principal repayments on loans and mortgage-backed securities, allowing these certificates of deposit to mature. Most of the funds from these maturing certificates of deposit were transferred to savings accounts. The decrease in interest expense on certificates of deposit was partially offset by an $\$ 862,000$, or $23.6 \%$, increase in interest expense on savings accounts. Interest expense on passbook and statement savings accounts rose from $\$ 3.6$ million for the six months ended June 30, 2009 to $\$ 4.5$ million for the first six months of 2010. The average balance of savings accounts increased $\$ 240.3$ million, or $53.8 \%$, to $\$ 687.2$ million for the six months ended June 30 , 2010 from $\$ 447.0$ million for the six months ended June 30 , 2009. The increase in savings accounts was caused by our continuing to promote higher than market rates for these accounts. Interest expense on borrowings decreased $\$ 900,000$, or $29.2 \%$ to $\$ 2.2$ million for the six months ended June 30, 2010 from $\$ 3.1$ million for the six months ended June 30, 2009. Interest expense related to subordinated debentures and other borrowings and securities sold under agreements to repurchase decreased by $\$ 912,000$ because the average balance decreased by $\$ 45.0$ million to $\$ 107.7$ million for the six months ended June 30, 2010. The decrease in the average balance occurred as we paid off $\$ 25.0$ million of securities sold under agreements to repurchase in the three months ended March 31, 2010 and $\$ 24.7$ million of subordinated debentures in the three months ending September 30, 2009. Interest expense on Federal Home Loan Bank advances was $\$ 45,000$ as we obtained a $\$ 10.0$ million advance during the three months ended June 30, 2010.

Provision for Loan Losses. We recorded provisions for loan losses of $\$ 158,000$ and $\$ 1.1$ million for the six months ended June 30, 2010 and 2009 , respectively. The provision made during 2009 related

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to general reserves for one- to four-family residential real estate loans in recognition of an increase in non-performing loans and deteriorating environmental factors. Non-performing loans totaled $\$ 692,000$ at June 30,2010 , or $0.11 \%$ of total loans at that date, compared to $\$ 956,000$ of non-performing loans at June 30, 2009 or $0.16 \%$ of total loans at that date. Non-performing loans as of June 30, 2010 consisted primarily of oneto four-family residential real estate and commercial loans. We experienced charge offs of $\$ 123,000$ and $\$ 3,000$ and recoveries of $\$ 21,000$ and $\$ 3,000$ for the six months ended June 30, 2010 and 2009, respectively. The allowance for loan losses to total loans was $0.28 \%$ and $0.33 \%$ at June 30, 2010 and 2009, respectively. To the best of our knowledge, we have provided for all losses that are both probable and reasonable to estimate at June 30, 2010 and 2009.

Non-Interest Income. The following table summarizes changes in non-interest income between the six months ended June 30, 2010 and 2009.

|  | Six Months EndedJune 30, |  | Change |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 | ${ }_{(\text {In } 1}^{2009}$ | \$ Change sands) | \% Change |
| Other-than-temporary impairment loss on investments, net | \$ $(2,404)$ | \$ (765) | \$ $(1,639)$ | 214.2\% |
| Service fees on loan and deposit accounts | 1,288 | 1,317 | (29) | (2.2)\% |
| Income on bank-owned life insurance | 509 | 513 | (4) | (0.8)\% |
| Gain on sale of investment securities | 350 | 230 | 120 | 52.2\% |
| Gain on sale of loans | 255 | 1,177 | (922) | (78.3)\% |
| Other | 148 | 142 | 6 | 4.2\% |
| Total | \$ 146 | \$ 2,614 | \$ $(2,468)$ | (94.4)\% |

Gain on sale of loans declined by $\$ 922,000$ primarily due to a decrease in loans sold. Loans sold during the six months ended June 30, 2010 and 2009 were $\$ 18.7$ million and $\$ 58.2$ million, respectively. We also recognized losses of $\$ 2.4$ million and $\$ 765,000$ for other-than-temporary impairment on our investment in trust preferred securities during the six months ended June 30, 2010 and 2009, respectively, as described in

Comparison of Financial Condition at June 30, 2010 and December 31, 2009 Securities.
Non-Interest Expense. The following table summarizes changes in non-interest expense between the six months ended June 30, 2010 and 2009.

|  | Six Months Ended June 30, |  |  |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (In thousands) |  |  |  | \% Change |
| Salaries and employee benefits | \$ | 9,007 | \$ | 7,545 | \$ 1,462 | 19.4\% |
| Occupancy |  | 2,282 |  | 2,228 | 54 | 2.4\% |
| Equipment |  | 1,450 |  | 1,468 | (18) | (1.2)\% |
| Federal deposit insurance premiums |  | 590 |  | 1,183 | (593) | (50.1)\% |
| Other general and administrative expenses |  | 1,891 |  | 1,574 | 317 | 20.1\% |
| Total |  | 15,220 |  | 13,998 | \$ 1,222 | 8.7\% |

Salaries and employee benefits increased in the six months ending June 30, 2010 primarily because of $\$ 620,000$ of expenses accrued for the employee stock ownership plan. In addition, the Company incurred a bank-wide budgeted salary increase of approximately $2.5 \%$, which was effective July 1, 2009, and higher cash bonus accruals and supplemental employee retirement plan expenses.

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Federal deposit insurance premiums were $\$ 590,000$ for the six months ending June 30, 2010 compared to $\$ 1.2$ million for the six months ending June 30, 2009. This decrease is primarily due to a $\$ 689,000$ FDIC special assessment made in June 2009.

Other general and administrative expenses were $\$ 1.9$ million for the six months ending June 30,2010 compared to $\$ 1.6$ million for the six months ending June 30, 2009. The increase in other general and administrative costs can be primarily attributed to the higher costs, such as insurance, accounting and legal expenses, of being a publicly traded company.

Income Tax Expense. Income taxes were $\$ 2.7$ million for the six months ended June 30, 2010, reflecting an effective tax rate of $36.4 \%$ compared to $\$ 2.6$ million for the six months ended June 30,2009 , reflecting an effective tax rate of $34.2 \%$. The increase in the effective tax rate for the six months ended June 30, 2010 is primarily due to fluctuations in the amount of income received from bank-owned life insurance, which is tax-free for federal and state tax purposes, relative to total pre-tax income for each year.

## Liquidity and Capital Resources

Liquidity is the ability to meet current and future financial obligations. Our primary sources of funds consist of deposit inflows, cash balances at the Federal Reserve Bank, loan repayments, advances from the Federal Home Loan Bank of Seattle, borrowings using securities sold under agreements to repurchase, maturities and principal repayments on held-to-maturity and available for sale securities and the sale of available-for-sale securities. While maturities and scheduled amortization of loans and securities are predictable sources of funds, deposit flows and mortgage prepayments are greatly influenced by general interest rates, economic conditions and competition. We have established an Asset/Liability Management Committee, consisting of our President and Chief Executive Officer, our Vice Chairman and Co-Chief Operating Officer, our Senior Vice President and Treasurer and our Vice President and Controller, which is responsible for establishing and monitoring our liquidity targets and strategies in order to ensure that sufficient liquidity exists for meeting the borrowing needs and deposit withdrawals of our customers as well as unanticipated contingencies. We believe that we have enough sources of liquidity to satisfy our short- and long-term liquidity needs as of June 30, 2010.

We regularly monitor and adjust our investments in liquid assets based upon our assessment of:
(i) expected loan demand;
(ii) expected deposit flows and borrowing maturities;
(iii) yields available on interest-earning deposits and securities; and
(iv) the objectives of our asset/liability management program.

Excess liquid assets are invested generally in interest-earning deposits and short-term securities and may also be used to pay off short-term borrowings.

Our most liquid asset is cash and cash equivalents. The amount of this asset is dependent on our operating, financing, lending and investing activities during any given period. At June 30, 2010, cash and cash equivalents totaled $\$ 201.7$ million. On that date, we had $\$ 10.0$ million of Federal Home Loan Bank advances outstanding with the ability to borrow an additional $\$ 342.3$ million of advances. We also had $\$ 105.2$ million in reverse repurchase agreements outstanding that included $\$ 32.0$ million maturing within one year.

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Our cash flows are derived from operating activities, investing activities and financing activities as reported in our Consolidated Statements of Cash Flows included in our Consolidated Financial Statements.

At June 30, 2010, we had $\$ 15.9$ million in loan commitments outstanding, all of which were for fixed-rate loans. In addition to commitments to originate loans, we had $\$ 17.0$ million in unused lines of credit to borrowers as of June 30, 2010. Certificates of deposit due within one year at June 30, 2010 totaled $\$ 177.4$ million, or $16.4 \%$ of total deposits. If these deposits do not remain with us, we may be required to seek other sources of funds, including loan sales, brokered deposits, advances from the Federal Home Loan Bank and borrowings using securities sold under agreements to repurchase. Depending on market conditions, we may be required to pay higher rates on such deposits or other borrowings than we currently pay on the certificates of deposit due on or before June 30, 2011. We believe, however, based on past experience that a portion of such deposits will remain with us. We have the ability to attract and retain deposits by adjusting the interest rates offered.

Our primary investing activity is originating loans and purchasing mortgage-backed securities. During the three months and six months ended June 30, 2010, we originated $\$ 46.0$ million and $\$ 78.3$ million of loans, respectively and purchased $\$ 5.1$ million and $\$ 30.5$ million of securities, respectively, that were added to our held to maturity investment portfolio.

Financing activities consist primarily of activity in deposit accounts and Federal Home Loan Bank advances. We experienced a net increase in deposits of $\$ 69.2$ million for the six months ended June 30,2010 compared to a net increase in deposits of $\$ 297.8$ million for the six months ended June 30, 2009. The large increase in deposits during the six months ended June 30, 2009 is due primarily to the receipt of stock subscription orders for our initial public offering which closed in July 2009. We sold $\$ 122.3$ million in our initial public offering and refunded the stock subscription orders that were not filled. Deposit flows are affected by the overall level of interest rates, the interest rates and products offered by us and our local competitors, and by other factors.

Liquidity management is both a daily and long-term function of business management. If we require funds beyond our ability to generate them internally, borrowing agreements exist with the Federal Home Loan Bank of Seattle, which provide an additional source of funds. We also utilize securities sold under agreements to repurchase as another borrowing source. We had $\$ 10.0$ million of Federal Home Loan Bank advances outstanding at June 30, 2010 and we had the ability to borrow up to an additional $\$ 342.3$ million from the Federal Home Loan Bank of Seattle as of that date. The balance of securities sold under agreements to repurchase decreased by $\$ 25.0$ million during the six months ended June 30, 2010, compared to an increase of $\$ 15.0$ million for the six months ended June 30, 2009. As of June 30, 2010, we had $\$ 32.0$ million of securities sold under agreements to repurchase which mature within one year.

Territorial Savings Bank is subject to various regulatory capital requirements, including a risk-based capital measure. The risk-based capital guidelines include both a definition of capital and a framework for calculating risk-weighted assets by assigning balance sheet assets and off-balance sheet items to broad risk categories. At June 30, 2010, Territorial Savings Bank exceeded all regulatory capital requirements. Territorial Savings Bank is considered well capitalized under regulatory guidelines. The tables below present the capital required as a percentage of total and risk-weighted assets and the percentage and the total amount of capital maintained at June 30, 2010.

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As of June 30, 2010
(dollars in thousands)

|  | Required | Territorial Savings Bank |  |
| :--- | ---: | ---: | ---: |
| Tier 1 Capital | $4 \%$ | $\$ 194,946$ | $13.47 \%$ |
| Total Risk-Based Capital | $8 \%$ | $\$ 196,456$ | $41.55 \%$ |
| Tier 1 Risk-Based Capital | $4 \%$ | $\$ 194,946$ | $41.23 \%$ |

As of December 31, 2009
(dollars in thousands)

|  | Required | Territorial Savings Bank |  |
| :--- | ---: | ---: | ---: |
| Tier 1 Capital | $4 \%$ | $\$ 190,078$ | $13.67 \%$ |
| Total Risk-Based Capital | $8 \%$ | $\$ 191,759$ | $37.18 \%$ |
| Tier 1 Risk-Based Capital | $4 \%$ | $\$ 190,078$ | $36.85 \%$ |

## Off-Balance Sheet Arrangements and Aggregate Contractual Obligations

Commitments. As a financial services provider, we routinely are a party to various financial instruments with off-balance-sheet risks, such as commitments to extend credit and unused lines of credit. While these contractual obligations represent our potential future cash requirements, a significant portion of commitments to extend credit may expire without being drawn upon. Such commitments are subject to the same credit policies and approval process accorded to loans we make. In addition, we enter into commitments to sell mortgage loans.

Contractual Obligations. In the ordinary course of our operations, we enter into certain contractual obligations. Such obligations include operating leases for premises and equipment, agreements with respect to borrowed funds and deposit liabilities and agreements with respect to investments. Except for obtaining $\$ 10.0$ million of Federal Home Loan Bank advances and for a decrease of $\$ 26.2$ million in certificates of deposit between December 31, 2009 and June 30, 2010, there have not been any material changes in contractual obligations and funding needs since December 31, 2009.

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## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

General. Our most significant form of market risk is interest rate risk because, as a financial institution, the majority of our assets and liabilities are sensitive to changes in interest rates. Therefore, a principal part of our operations is to manage interest rate risk and limit the exposure of our net interest income to changes in market interest rates. Our Board of Directors has established an Asset/Liability Management Committee, which is responsible for evaluating the interest rate risk inherent in our assets and liabilities, for determining the level of risk that is appropriate, given our business strategy, operating environment, capital, liquidity and performance objectives, and for managing this risk consistent with the guidelines approved by the Board of Directors.

Because we have historically operated as a traditional thrift institution, the significant majority of our assets consist of long-term, fixed-rate residential mortgage loans and mortgage-backed securities, which we have funded primarily with checking and savings accounts and short-term borrowings. In addition, there is little demand for adjustable-rate mortgage loans in the Hawaii market area. This has resulted in our being particularly vulnerable to increases in interest rates, as our interest-bearing liabilities mature or reprice more quickly than our interest-earning assets.

Our policies do not permit hedging activities, such as engaging in futures, options or swap transactions, or investing in high-risk mortgage derivatives, such as collateralized mortgage obligation residual interests, real estate mortgage investment conduit residual interests or stripped mortgage-backed securities.

Net Portfolio Value. The Office of Thrift Supervision requires the computation of amounts by which the difference between the present value of an institution s assets and liabilities (the institution s net portfolio value or NPV ) would change in the event of a range of assumed changes in market interest rates. The Office of Thrift Supervision provides all institutions that file a Consolidated Maturity/Rate Schedule as a part of their quarterly Thrift Financial Report with a report that measures the sensitivity of net portfolio value. The Office of Thrift Supervision simulation model uses a discounted cash flow analysis and an option-based pricing approach to measure the interest rate sensitivity of net portfolio value. Historically, the Office of Thrift Supervision model estimated the economic value of each type of asset, liability and off-balance sheet contract using the current interest rate yield curve with instantaneous increases or decreases of 100 to 300 basis points in 100 basis point increments. A basis point equals one-hundredth of one percent, and 100 basis points equals one percent. An increase in interest rates from $3 \%$ to $4 \%$ would mean, for example, a 100 basis point increase in the Change in Interest Rates column below. Given the current relatively low level of market interest rates, an NPV calculation for an interest rate decrease of greater than 100 basis points has not been prepared. The Office of Thrift Supervision provides us the results of the interest rate sensitivity model, which is based on information we provide to the Office of Thrift Supervision to estimate the sensitivity of our net portfolio value.

The table below presents, as of March 31, 2010, the Office of Thrift Supervision s calculation of the estimated changes in our net portfolio value that would result from the designated instantaneous changes in the interest rate yield curve. Computations of prospective effects of hypothetical interest rate changes are based on numerous assumptions, including relative levels of market interest rates, loan prepayments and deposit decay, and should not be relied upon as indicative of actual results.

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| Change in Interest Rates (bp) (1) | Estimated NPV <br> (2) |  | Estimated Increase (Decrease) in NPV |  | Percentage Change in NPV | NPV Ratio as a Percent of <br> Present Value <br> of Assets (3)(4) | Increase (Decrease) in NPV Ratio as a Percent of Present Value of Assets (3)(4) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| +300 | \$ | 154,252 |  | $(124,680)$ | (44.70)\% | 11.25\% | (7.29)\% |
| +200 | \$ | 201,809 | \$ | $(77,123)$ | (27.65)\% | 14.19\% | (4.35)\% |
| +100 | \$ | 243,394 | \$ | $(35,538)$ | (12.74)\% | 16.60\% | (1.94)\% |
| 0 | \$ | 278,932 |  |  |  | 18.54\% |  |
| (100) | \$ | 298,586 | \$ | 19,654 | 7.05 \% | 19.54\% | 1.00 \% |

(1) Assumes an instantaneous uniform change in interest rates for all maturities.
(2) NPV is the difference between the present value of an institution $s$ assets and liabilities.
(3) Present value of assets represents the discounted present value of incoming cash flows on interest-earning assets.
(4) NPV Ratio represents NPV divided by the present value of assets.

The table above indicates that at March 31, 2010, in the event of a 200 basis point increase in interest rates, we would experience a $27.7 \%$ decrease in net portfolio value. In the event of a 100 basis point decrease in interest rates, we would experience a $7.1 \%$ increase in net portfolio value.

In addition to the Office of Thrift Supervision s calculations with respect to the effects of changes in interest rates on net portfolio value, we prepare our own internal calculations, which utilize a single interest rate scenario and prepayment assumption in calculating the market value of fixed- and adjustable-rate loans (compared to the Office of Thrift Supervision model, which uses an option-based pricing methodology). Our model also calculates the average life and value for core deposit intangibles that is based on a core deposit study we completed in 2009, whereas the Office of Thrift Supervision model uses a nationwide study to estimate the average life and value for core deposit intangibles. The following table presents our internal calculations of the estimated changes in our net portfolio value as of March 31, 2010 that would result from the designated instantaneous changes in the interest rate yield curve:

| Change in Interest Rates (bp) (1) | Estimated NPV <br> (2) |  | Estimated Increase (Decrease) in NPV |  | Percentage Change in NPV | NPV Ratio as a Percent of Present Value of Assets (3)(4) | Increase <br> (Decrease) in NPV Ratio as a Percent of Present Value of Assets (3)(4) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| +300 | \$ | 187,400 | \$ | $(74,315)$ | (28.40)\% | 13.34\% | (4.26)\% |
| +200 | \$ | 226,709 | \$ | $(35,006)$ | (13.38)\% | 15.67\% | (1.93)\% |
| +100 | \$ | 252,815 | \$ | $(8,900)$ | (3.40)\% | 17.13\% | (0.47)\% |
| 0 | \$ | 261,715 |  |  |  | 17.60\% |  |
| (100) | \$ | 245,277 | \$ | $(16,438)$ | (6.28)\% | 16.64\% | (0.96)\% |

(1) Assumes an instantaneous uniform change in interest rates for all maturities.
(2) NPV is the difference between the present value of an institution $s$ assets and liabilities.
(3) Present value of assets represents the discounted present value of incoming cash flows on interest-earning assets.
(4) NPV Ratio represents NPV divided by the present value of assets.

We believe that our interest rate risk position has not declined between March 31, 2010 and June 30, 2010.
Certain shortcomings are inherent in the methodologies used in determining interest rate risk through changes in net portfolio value. Modeling changes in net portfolio value requires making certain

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assumptions that may or may not reflect the manner in which actual yields and costs respond to changes in market interest rates. In this regard, the net portfolio value tables presented assume that the composition of our interest-sensitive assets and liabilities existing at the beginning of a period remains constant over the period being measured and assume that a particular change in interest rates is reflected uniformly across the yield curve regardless of the duration or repricing of specific assets and liabilities. Accordingly, although the net portfolio value tables provide an indication of our interest rate risk exposure at a particular point in time, such measurements are not intended to and do not provide a precise forecast of the effect of changes in market interest rates on our net interest income and will differ from actual results.

## ITEM 4. CONTROLS AND PROCEDURES

Not applicable.

## ITEM 4T. CONTROLS AND PROCEDURES

An evaluation was performed under the supervision and with the participation of the Company s management, including the Chairman of the Board, President and Chief Executive Officer and the Senior Vice President and Treasurer, of the effectiveness of the design and operation of the Company s disclosure controls and procedures (as defined in Rule 13a-15(e) promulgated under the Securities and Exchange Act of 1934, as amended) as of June 30, 2010. Based on that evaluation, the Company s management, including the Chairman of the Board, President and Chief Executive Officer and the Senior Vice President and Treasurer, concluded that the Company s disclosure controls and procedures were effective.

During the quarter ended June 30, 2010, there have been no changes in the Company s internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

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## ITEM 1. LEGAL PROCEEDINGS

The Company and its subsidiaries are subject to various legal actions that are considered ordinary, routine litigation incidental to the business of the Company, and no claim for money damages exceeds ten percent of the Company s consolidated assets. In the opinion of management, based on currently available information, the resolution of these legal actions is not expected to have a material adverse effect on the Company s results of operations.

## ITEM 1A. RISK FACTORS

In addition to the other information contained this Quarterly Report on Form 10-Q, the following risk factors represent material updates and additions to the risk factors previously disclosed in our Annual Report on Form 10-K, filed with the Securities and Exchange Commission on March 31, 2010. Additional risks not presently known to us, or that we currently deem immaterial, may also adversely affect our business, financial condition or results of operations. Further, to the extent that any of the information contained in this Quarterly Report on Form 10-Q constitutes forward-looking statements, the risk factor set forth below also is a cautionary statement identifying important factors that could cause our actual results to differ materially from those expressed in any forward-looking statements made by or on behalf of us.

Financial reform legislation recently enacted by Congress will, among other things, eliminate the Office of Thrift Supervision, tighten capital standards, create a new Consumer Financial Protection Bureau and result in new laws and regulations that are expected to increase our costs of operations.

Congress recently enacted the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Dodd-Frank Act ). This new law will significantly change the current bank regulatory structure and affect the lending, deposit, investment, trading and operating activities of financial institutions and their holding companies. The Dodd-Frank Act requires various federal agencies to adopt a broad range of new implementing rules and regulations, and to prepare numerous studies and reports for Congress. The federal agencies are given significant discretion in drafting the implementing rules and regulations, and consequently, many of the details and much of the impact of the Dodd-Frank Act may not be known for many months or years.

Certain provisions of the Dodd-Frank Act are expected to have a near term effect on us. For example, the new law provides that the Office of Thrift Supervision, which currently is the primary federal regulator for Territorial Bancorp Inc. and its subsidiary, Territorial Savings Bank, will cease to exist one year from the date of the new law s enactment. The Office of the Comptroller of the Currency, which is currently the primary federal regulator for national banks, will become the primary federal regulator for federal thrifts. The Board of Governors of the Federal Reserve System will supervise and regulate all savings and loan holding companies that were formerly regulated by the Office of Thrift Supervision, including Territorial Bancorp Inc.

Also effective one year after the date of enactment is a provision of the Dodd-Frank Act that eliminates the federal prohibitions on paying interest on demand deposits, thus allowing businesses to have interest bearing checking accounts. Depending on competitive responses, this significant change to existing law could have an adverse effect on our interest expense.

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The Dodd-Frank Act also broadens the base for Federal Deposit Insurance Corporation insurance assessments. Assessments will now be based on the average consolidated total assets less tangible equity capital of a financial institution. The Dodd-Frank Act also permanently increases the maximum amount of deposit insurance for banks, savings institutions and credit unions to $\$ 250,000$ per depositor, retroactive to January 1 , 2009, and non-interest bearing transaction accounts have unlimited deposit insurance through December 31, 2013.

The Dodd-Frank Act will require publicly traded companies to give stockholders a non-binding vote on executive compensation and so-called golden parachute payments, and authorize the Securities and Exchange Commission to promulgate rules that would allow stockholders to nominate their own candidates using a company s proxy materials. The legislation also directs the Federal Reserve Board to promulgate rules prohibiting excessive compensation paid to bank holding company executives, regardless of whether the company is publicly traded or not.

The Dodd-Frank Act creates a new Consumer Financial Protection Bureau with broad powers to supervise and enforce consumer protection laws. The Consumer Financial Protection Bureau has broad rule-making authority for a wide range of consumer protection laws that apply to all banks and savings institutions, including the authority to prohibit unfair, deceptive or abusive acts and practices. The Consumer Financial Protection Bureau has examination and enforcement authority over all banks and savings institutions with more than $\$ 10$ billion in assets. Banks and savings institutions with $\$ 10$ billion or less in assets will be examined by their applicable bank regulators. The Dodd-Frank Act also weakens the federal preemption rules that have been applicable for national banks and federal savings associations, and gives state attorneys general the ability to enforce federal consumer protection laws.

It is difficult to predict at this time what specific impact the Dodd-Frank Act and the yet to be written implementing rules and regulations will have on community banks. However, it is expected that at a minimum they will increase our operating and compliance costs and could increase our interest expense.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

(a) Not applicable.
(b) Not applicable.
(c) Not applicable.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES
None.

## ITEM 4. [RESERVED]

ITEM 5. OTHER INFORMATION
None.

## ITEM 6. EXHIBITS

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The exhibits required by Item 601 of Regulation S-K are included with this Form 10-Q and are listed on the Index to Exhibits immediately following the Signatures.

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: August 12, 2010

Date: August 12, 2010

TERRITORIAL BANCORP INC.
(Registrant)
/s/ Allan S. Kitagawa
Allan S. Kitagawa
Chairman of the Board, President and

Chief Executive Officer
/s/ Melvin M. Miyamoto
Melvin M. Miyamoto
Senior Vice President and Treasurer

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## INDEX TO EXHIBITS

Exhibit
Description
31.1 Certification of Allan S. Kitagawa, Chairman of the Board, President and Chief Executive Officer, Pursuant to Rule 13a-14(a) and Rule 15d-14(a).
31.2 Certification of Melvin M. Miyamoto, Senior Vice President and Treasurer, Pursuant to Rule 13a-14(a) and Rule 15d-14(a).

32 Certification of Allan S. Kitagawa, Chairman of the Board, President and Chief Executive Officer, and Melvin M. Miyamoto, Senior Vice President and Treasurer, Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

