

ZIONS BANCORPORATION /UT/  
Form 10-Q  
August 09, 2010  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2010

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

COMMISSION FILE NUMBER 001-12307

**ZIONS BANCORPORATION**

(Exact name of registrant as specified in its charter)

**UTAH**  
(State or other jurisdiction

of incorporation or organization)

**ONE SOUTH MAIN, 15<sup>TH</sup> FLOOR**

**SALT LAKE CITY, UTAH**  
(Address of principal executive offices)

Registrant's telephone number, including area code: **(801) 524-4787**

**87-0227400**  
(I.R.S. Employer

Identification No.)

**84133**  
(Zip Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

## Edgar Filing: ZIONS BANCORPORATION /UT/ - Form 10-Q

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock, without par value, outstanding at July 31, 2010

173,340,649 shares

---

**Table of Contents**

**ZIONS BANCORPORATION AND SUBSIDIARIES**

**INDEX**

	<b>Page</b>
<b>PART I. <u>FINANCIAL INFORMATION</u></b>	
ITEM 1. <u>Financial Statements (Unaudited)</u>	
<u>Consolidated Balance Sheets</u>	3
<u>Consolidated Statements of Income</u>	4
<u>Consolidated Statements of Changes in Shareholders' Equity and Comprehensive Income</u>	5
<u>Consolidated Statements of Cash Flows</u>	6
<u>Notes to Consolidated Financial Statements</u>	8
ITEM 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	41
ITEM 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	79
ITEM 4. <u>Controls and Procedures</u>	80
<b>PART II. <u>OTHER INFORMATION</u></b>	
ITEM 1. <u>Legal Proceedings</u>	80
ITEM 1A. <u>Risk Factors</u>	80
ITEM 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	81
ITEM 6. <u>Exhibits</u>	81
<b><u>SIGNATURES</u></b>	<b>84</b>

**Table of Contents**PART I. FINANCIAL INFORMATIONITEM 1. FINANCIAL STATEMENTS (Unaudited)

## ZIONS BANCORPORATION AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

(In thousands, except share amounts)	June 30, 2010 (Unaudited)	December 31, 2009	June 30, 2009 (Unaudited)
<b>ASSETS</b>			
Cash and due from banks	\$ 1,068,755	\$ 1,370,189	\$ 1,229,205
Money market investments:			
Interest-bearing deposits	4,861,871	652,964	1,005,060
Federal funds sold	44,720	20,985	390,619
Security resell agreements	58,954	57,556	57,476
Investment securities:			
Held-to-maturity, at adjusted cost (approximate fair value \$802,370, \$833,455 and \$891,186)	852,606	869,595	937,942
Available-for-sale, at fair value	3,416,448	3,655,619	3,903,895
Trading account, at fair value	85,707	23,543	78,608
	4,354,761	4,548,757	4,920,445
Loans held for sale	189,376	208,567	251,526
Loans:			
Loans and leases excluding FDIC-supported loans	36,920,355	38,882,083	40,654,802
FDIC-supported loans	1,208,362	1,444,594	783,238
	38,128,717	40,326,677	41,438,040
Less:			
Unearned income and fees, net of related costs	125,779	137,697	130,042
Allowance for loan losses	1,563,753	1,531,332	1,248,055
Loans and leases, net of allowance	36,439,185	38,657,648	40,059,943
Other noninterest-bearing investments	866,970	1,099,961	1,046,131
Premises and equipment, net	705,372	710,534	703,613
Goodwill	1,015,161	1,015,161	1,017,385
Core deposit and other intangibles	100,425	113,416	121,675
Other real estate owned	413,336	389,782	304,778
Other assets	2,028,409	2,277,487	1,660,098
	\$ 52,147,295	\$ 51,123,007	\$ 52,767,954

## LIABILITIES AND SHAREHOLDERS EQUITY

<b>Deposits:</b>			
Noninterest-bearing demand	\$ 14,071,456	\$ 12,324,247	\$ 11,142,017
Interest-bearing:			
Savings and NOW	6,030,986	5,843,573	4,949,711
Money market	15,562,664	16,378,874	17,276,743
Time under \$100,000	2,155,366	2,497,395	2,845,893
Time \$100,000 and over	2,509,479	3,117,472	4,455,225
Foreign	1,683,925	1,679,028	1,974,583

Edgar Filing: ZIONS BANCORPORATION /UT/ - Form 10-Q

	42,013,876	41,840,589	42,644,172
Securities sold, not yet purchased	81,511	43,404	51,109
Federal funds purchased	391,213	208,669	1,169,809
Security repurchase agreements	500,812	577,346	565,975
Federal Home Loan Bank advances and other borrowings:			
One year or less	218,589	121,273	48,171
Over one year	15,558	15,722	18,882
Long-term debt	1,918,852	2,017,220	1,917,598
Reserve for unfunded lending commitments	96,795	116,445	60,688
Other liabilities	488,987	472,082	536,855
<b>Total liabilities</b>	<b>45,726,193</b>	<b>45,412,750</b>	<b>47,013,259</b>
Shareholders' equity:			
Preferred stock, without par value, authorized 4,400,000 shares	1,806,877	1,502,784	1,491,730
Common stock, without par value; authorized 350,000,000 shares issued and outstanding 173,331,281, 150,425,070 and 125,095,328	3,964,140	3,318,417	2,935,724
Retained earnings	1,099,621	1,324,516	1,685,522
Accumulated other comprehensive income (loss)	(433,020)	(436,899)	(368,164)
Deferred compensation	(15,776)	(16,160)	(14,138)
Controlling interest shareholders' equity	6,421,842	5,692,658	5,730,674
Noncontrolling interests	(740)	17,599	24,021
<b>Total shareholders' equity</b>	<b>6,421,102</b>	<b>5,710,257</b>	<b>5,754,695</b>
	<b>\$ 52,147,295</b>	<b>\$ 51,123,007</b>	<b>\$ 52,767,954</b>

See accompanying notes to consolidated financial statements.

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

(In thousands, except per share amounts)	Three Months Ended June 30,		Six Months Ended June 30,	
	2010	2009	2010	2009
<b>Interest income:</b>				
Interest and fees on loans	\$ 541,474	\$ 583,590	\$ 1,081,618	\$ 1,163,442
Interest on loans held for sale	1,937	3,082	4,300	5,838
Lease financing	4,251	4,735	9,380	9,328
Interest on money market investments	2,601	1,543	4,040	4,919
<b>Interest on securities:</b>				
Held-to-maturity taxable	6,113	9,367	8,569	28,275
Held-to-maturity nontaxable	5,187	5,796	10,624	12,061
Available-for-sale taxable	19,818	26,982	40,789	48,685
Available-for-sale nontaxable	1,700	1,778	3,421	3,456
Trading account	657	823	1,132	1,394
<b>Total interest income</b>	<b>583,738</b>	<b>637,696</b>	<b>1,163,873</b>	<b>1,277,398</b>
<b>Interest expense:</b>				
Interest on savings and money market deposits	34,124	64,949	70,513	139,502
Interest on time and foreign deposits	18,629	52,577	38,316	115,256
Interest on short-term borrowings	3,486	3,661	6,553	9,681
Interest on long-term borrowings	114,153	22,821	179,845	44,496
<b>Total interest expense</b>	<b>170,392</b>	<b>144,008</b>	<b>295,227</b>	<b>308,935</b>
<b>Net interest income</b>	<b>413,346</b>	<b>493,688</b>	<b>868,646</b>	<b>968,463</b>
Provision for loan losses	228,663	762,654	494,228	1,060,278
<b>Net interest income after provision for loan losses</b>	<b>184,683</b>	<b>(268,966)</b>	<b>374,418</b>	<b>(91,815)</b>
<b>Noninterest income:</b>				
Service charges and fees on deposit accounts	51,909	51,833	103,517	104,621
Other service charges, commissions and fees	43,395	40,291	82,437	78,518
Trust and wealth management income	7,021	8,750	14,630	15,915
Capital markets and foreign exchange	10,733	16,311	19,272	29,515
Dividends and other investment income	8,879	2,684	16,579	11,092
Loan sales and servicing income	5,617	7,040	12,049	12,891
Fair value and nonhedge derivative income (loss)	(1,552)	20,316	636	24,320
Equity securities gains (losses), net	(1,500)	(619)	(4,665)	2,144
Fixed income securities gains, net	530	1,444	1,786	1,639
<b>Impairment losses on investment securities:</b>				
Impairment losses on investment securities	(19,557)	(71,515)	(68,127)	(237,131)
Noncredit-related losses on securities not expected to be sold (recognized in other comprehensive income)	1,497	29,546	18,804	112,489
<b>Net impairment losses on investment securities</b>	<b>(18,060)</b>	<b>(41,969)</b>	<b>(49,323)</b>	<b>(124,642)</b>
Valuation losses on securities purchased		(11,701)		(212,092)

Edgar Filing: ZIONS BANCORPORATION /UT/ - Form 10-Q

Gain on subordinated debt modification		493,725		493,725
Gain on subordinated debt exchange			14,471	
Acquisition related gains		22,977		22,977
Other	2,441	1,654	5,634	6,851
<b>Total noninterest income</b>	<b>109,413</b>	<b>612,736</b>	<b>217,023</b>	<b>467,474</b>
Noninterest expense:				
Salaries and employee benefits	205,776	202,420	410,109	406,581
Occupancy, net	27,822	26,651	56,310	54,978
Furniture and equipment	25,703	24,870	50,699	49,869
Other real estate expense	42,444	23,748	75,092	42,091
Legal and professional services	8,887	9,497	18,863	18,040
Postage and supplies	7,598	8,036	15,244	16,446
Advertising	5,772	5,678	12,146	12,826
FDIC premiums	26,438	42,329	50,648	56,500
Amortization of core deposit and other intangibles	6,414	7,078	12,991	13,964
Provision for unfunded lending commitments	483	7,927	(19,650)	9,754
Other	73,018	61,235	137,029	114,625
<b>Total noninterest expense</b>	<b>430,355</b>	<b>419,469</b>	<b>819,481</b>	<b>795,674</b>
<b>Impairment loss on goodwill</b>				<b>633,992</b>
Income (loss) before income taxes	(136,259)	(75,699)	(228,040)	(1,054,007)
Income taxes (benefit)	(22,898)	(23,761)	(51,542)	(175,488)
Net income (loss)	(113,361)	(51,938)	(176,498)	(878,519)
Net income (loss) applicable to noncontrolling interests	(368)	(1,209)	(3,295)	(1,749)
Net income (loss) applicable to controlling interest	(112,993)	(50,729)	(173,203)	(876,770)
Preferred stock dividends	(25,342)	(25,447)	(51,653)	(51,733)
Preferred stock redemption	3,107	52,418	3,107	52,418
<b>Net earnings (loss) applicable to common shareholders</b>	<b>\$ (135,228)</b>	<b>\$ (23,758)</b>	<b>\$ (221,749)</b>	<b>\$ (876,085)</b>
Weighted average common shares outstanding during the period:				
Basic shares	161,810	115,908	156,471	115,012
Diluted shares	161,810	115,908	156,471	115,012
Net earnings (loss) per common share:				
Basic	\$ (0.84)	\$ (0.21)	\$ (1.42)	\$ (7.62)
Diluted	(0.84)	(0.21)	(1.42)	(7.62)

See accompanying notes to consolidated financial statements.

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY AND COMPREHENSIVE INCOME

(Unaudited)

(In thousands, except per share amounts)	Preferred stock	Common stock Shares	Common stock Amount	Retained earnings	Accumulated other comprehensive income (loss)	Deferred compensation	Noncontrolling interests	Total shareholders equity
Balance, December 31, 2009	\$ 1,502,784	150,425,070	\$ 3,318,417	\$ 1,324,516	\$ (436,899)	\$ (16,160)	\$ 17,599	\$ 5,710,257
Comprehensive loss:								
Net loss for the period				(173,203)			(3,295)	(176,498)
Other comprehensive income (loss), net of tax:								
Net realized and unrealized holding gains on investments					4,880			
Reclassification for net losses on investments included in earnings					29,341			
Noncredit-related impairment losses on securities not expected to be sold					(11,612)			
Accretion of securities with noncredit-related impairment losses not expected to be sold					70			
Net unrealized losses on derivative instruments					(18,737)			
Pension and postretirement					(63)			
Other comprehensive income					3,879			3,879
Total comprehensive loss								(172,619)
Subordinated debt converted to preferred stock	160,270		(22,612)					137,658
Issuance of preferred stock	142,500		(3,830)					138,670
Preferred stock exchanged for common stock	(8,615)	224,903	5,508	3,107				
Issuance of common stock warrants			179,020					179,020
Subordinated debt exchanged for common stock		2,165,391	46,902					46,902
Issuance of common stock		20,037,657	432,900					432,900
Net stock issued under employee plans and related tax benefits		478,260	7,835					7,835
Dividends on preferred stock	9,938			(51,653)				(41,715)
Dividends on common stock, \$0.02 per share				(3,146)				(3,146)
Change in deferred compensation						384		384
Other changes in noncontrolling interests							(15,044)	(15,044)
Balance, June 30, 2010	\$ 1,806,877	173,331,281	\$ 3,964,140	\$ 1,099,621	\$ (433,020)	\$ (15,776)	\$ (740)	\$ 6,421,102
Balance, December 31, 2008	\$ 1,581,834	115,344,813	\$ 2,599,916	\$ 2,433,363	\$ (98,958)	\$ (14,459)	\$ 27,320	\$ 6,529,016
Cumulative effect of change in accounting principle, adoption of new OTTI guidance under ASC 320				137,462	(137,462)			
Comprehensive loss:								
Net loss for the period				(876,770)			(1,749)	(878,519)
Other comprehensive income (loss), net of tax:								



Edgar Filing: ZIONS BANCORPORATION /UT/ - Form 10-Q

Net realized and unrealized holding losses on investments and retained interests									(78,512)
Reclassification for net losses on investments included in earnings									63,296
Noncredit-related impairment losses on securities not expected to be sold									(67,783)
Accretion of securities with noncredit-related impairment losses not expected to be sold									931
Net unrealized losses on derivative instruments									(49,676)
Other comprehensive loss									(131,744)
									(131,744)
Total comprehensive loss									(1,010,263)
Preferred stock redemption	(100,511)		1,763	52,418					(46,330)
Issuance of common stock		9,177,658	123,741						123,741
Subordinated debt modification			201,154						201,154
Net stock issued under employee plans and related tax benefits		572,857	9,150						9,150
Dividends on preferred stock	10,407				(51,733)				(41,326)
Dividends on common stock, \$0.08 per share					(9,218)				(9,218)
Change in deferred compensation						321			321
Other changes in noncontrolling interests								(1,550)	(1,550)
Balance, June 30, 2009	\$ 1,491,730	125,095,328	\$ 2,935,724	\$ 1,685,522	\$ (368,164)	\$ (14,138)	\$ 24,021	\$ 5,754,695	

Total comprehensive income (loss) for the three months ended June 30, 2010 and 2009 was \$(118,240) and \$79,375, respectively.

*See accompanying notes to consolidated financial statements.*

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

(In thousands)	Three Months Ended June 30,		Six Months Ended June 30,	
	2010	2009	2010	2009
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>				
Net loss for the period	\$ (113,361)	\$ (51,938)	\$ (176,498)	\$ (878,519)
Adjustments to reconcile net loss to net cash provided by operating activities:				
Impairment and valuation losses on investment securities and goodwill	18,060	53,670	49,323	970,726
Gain on subordinated debt modification		(493,725)		(493,725)
Gain on subordinated debt exchange			(14,471)	
Acquisition related gains		(22,977)		(22,977)
Debt extinguishment cost		5,103		5,103
Provision for credit losses	229,146	770,581	474,578	1,070,032
Depreciation of premises and equipment	18,627	18,480	36,943	37,093
Amortization	77,635	18,241	105,573	36,024
Deferred income tax expense (benefit)	(15,795)	59,424	(51,958)	(99,183)
Share-based compensation	6,557	7,207	13,459	15,344
Unrealized equity securities losses (gains), net	2,658	(1,644)	5,571	(1,750)
Net increase in trading securities	(35,009)	(13,410)	(62,164)	(36,544)
Principal payments on and proceeds from sales of loans held for sale	336,321	669,696	678,739	1,145,726
Additions to loans held for sale	(350,563)	(653,631)	(668,000)	(1,196,999)
Net write-down of and losses from sales of other real estate owned	38,146	19,270	65,258	49,288
Net gains on sales of loans, leases and other assets	(2,985)	(5,254)	(6,018)	(10,300)
Income from increase in cash surrender value of bank-owned life insurance	(4,216)	(6,326)	(9,539)	(12,155)
Change in accrued income taxes	(37,249)	(72,882)	326,591	(67,399)
Change in accrued interest receivable	9,968	9,851	20,038	37,187
Change in other assets	(122,195)	(89,651)	(28,892)	63,205
Change in other liabilities	36,948	18,276	16,357	(67,577)
Change in accrued interest payable	2,221	(21,657)	(4,253)	(26,692)
Other, net	(6,901)	8,754	(12,080)	(1,579)
Net cash provided by operating activities	88,013	225,458	758,557	514,329
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>				
Net decrease (increase) in money market investments	(1,437,786)	817,888	(4,234,040)	1,253,457
Proceeds from maturities and paydowns of investment securities held-to-maturity	58,055	25,233	84,706	54,903
Purchases of investment securities held-to-maturity	(7,502)	(15,301)	(30,386)	(31,789)
Proceeds from sales of investment securities available-for-sale	36,622	313,236	349,791	533,648
Proceeds from maturities and paydowns of investment securities available-for-sale	115,784	106,525	212,376	227,717
Purchases of investment securities available-for-sale	(139,336)	(512,881)	(335,884)	(1,455,249)
Proceeds from sales of loans and leases	57,197	33,580	92,360	49,891
Loan and lease collections, net of originations	500,702	125,364	1,289,579	368,074
Proceeds from surrender of bank-owned life insurance contracts	175,632		175,632	
Net decrease (increase) in other noninterest-bearing investments	(3,059)	7,239	13,554	13,097
Proceeds from sales of premises and equipment and other assets	15	21	291	4,736
Purchases of premises and equipment	(17,053)	(20,408)	(32,878)	(57,683)

Edgar Filing: ZIONS BANCORPORATION /UT/ - Form 10-Q

Proceeds from sales of other real estate owned	131,896	70,337	237,877	97,612
Net cash received from acquisitions		33,480		146,951
Net cash provided by (used in) investing activities	(528,833)	984,313	(2,177,022)	1,205,365

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)

(Unaudited)

(In thousands)	Three Months Ended June 30,		Six Months Ended June 30,	
	2010	2009	2010	2009
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>				
Net increase (decrease) in deposits	\$ (81,816)	\$ (871,400)	\$ 175,605	\$ 75,725
Net change in short-term funds borrowed	11,998	(400,869)	241,422	(2,231,622)
Proceeds from FHLB advances and other borrowings over one year		90		90
Repayments of FHLB advances and other borrowings over one year	(82)	(108,888)	(164)	(109,461)
Proceeds from issuance of long-term debt	22,768	36,061	62,466	291,228
Debt issuance and extinguishment costs	(102)	(9,059)	(280)	(18,083)
Repayments of long-term debt	(65,211)	(69)	(65,272)	(138)
Cash paid for preferred stock redemption		(46,330)		(46,330)
Proceeds from the issuance of preferred stock	138,670		138,670	
Proceeds from issuance of common stock	283,124	123,741	433,032	123,741
Proceeds from issuance of common stock warrants	179,020		179,020	
Payments to redeem common stock	(2,524)	(977)	(2,928)	(1,100)
Excess tax benefits from share-based compensation	318	12	321	29
Dividends paid on preferred stock	(20,331)	(20,233)	(41,715)	(41,326)
Dividends paid on common stock	(1,648)	(4,617)	(3,146)	(9,218)
Net cash provided by (used in) financing activities	464,184	(1,302,538)	1,117,031	(1,966,465)
Net increase (decrease) in cash and due from banks	23,364	(92,767)	(301,434)	(246,771)
Cash and due from banks at beginning of period	1,045,391	1,321,972	1,370,189	1,475,976
Cash and due from banks at end of period	\$ 1,068,755	\$ 1,229,205	\$ 1,068,755	\$ 1,229,205

## SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:

## Cash paid for:

Interest	\$ 89,653	\$ 164,442	\$ 192,325	\$ 323,769
Net payment made (refund received) for income taxes	28,181	(29,790)	(324,572)	(30,014)

## Noncash items:

Amortized cost of investment securities held-to-maturity transferred to investment securities available-for-sale		1,016,855		1,058,159
Loans transferred to other real estate owned	179,667	153,886	340,692	233,326
Beneficial conversion feature of modified subordinated debt recorded in common stock		201,154		201,154
Subordinated debt exchanged for common stock			46,902	
Subordinated debt converted to preferred stock	116,624		137,658	
Acquisitions:				
Assets acquired		224,335		1,369,586
Liabilities assumed		219,168		1,376,408

See accompanying notes to consolidated financial statements.

**Table of Contents**

ZIONS BANCORPORATION AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

June 30, 2010

**1. BASIS OF PRESENTATION**

The accompanying unaudited consolidated financial statements of Zions Bancorporation ( the Parent ) and its majority-owned subsidiaries (collectively the Company, Zions, we, our, us ) have been prepared in accordance with U.S. generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Certain prior period amounts have been reclassified to conform to the current period presentation.

Operating results for the three- and six-month periods ended June 30, 2010 are not necessarily indicative of the results that may be expected in future periods. The consolidated balance sheet at December 31, 2009 is from the audited financial statements at that date, but does not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's 2009 Annual Report on Form 10-K.

The Company provides a full range of banking and related services through banking subsidiaries in ten Western and Southwestern states as follows: Zions First National Bank ( Zions Bank ), in Utah and Idaho; California Bank & Trust ( CB&T ); Amegy Corporation ( Amegy ) and its subsidiary, Amegy Bank, in Texas; National Bank of Arizona ( NBA ); Nevada State Bank ( NSB ); Vectra Bank Colorado ( Vectra ), in Colorado and New Mexico; The Commerce Bank of Washington ( TCBW ); and The Commerce Bank of Oregon ( TCBO ). The Company also owns and operates certain nonbank subsidiaries that engage in the development and sale of financial technologies and related services, and in wealth management services.

**2. CERTAIN RECENT ACCOUNTING PRONOUNCEMENTS**

On July 21, 2010, the Financial Accounting Standards Board ( FASB ) issued Accounting Standards Update ( ASU ) No. 2010-20, *Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses*. This new accounting guidance under Accounting Standards Codification ( ASC ) 310, *Receivables*, requires disclosure of more information about the credit quality of an entity's financing receivables and the allowance for credit losses. Disclosures must be disaggregated by class or portfolio segment and include, among other things, such items as a rollforward of the allowance for credit losses, certain credit quality indicators, past due and impaired loan information, and loan modification information. Except for the allowance rollforward and loan modification information, the new requirements will become effective for interim and annual reporting periods beginning with year-end December 31, 2010. Disclosure of the allowance rollforward and loan modification information will be required for the first quarter of 2011. The new guidance only relates to financial statement disclosures and will not affect the Company's financial condition or results of operations.

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

On April 29, 2010, the FASB issued ASU No. 2010-18, *Receivables, Effect of a Loan Modification When the Loan Is Part of a Pool That Is Accounted for as a Single Asset*. This ASU clarifies that modifications of loans accounted for within a pool under ASC 310-30, *Receivables Loans and Debt Securities Acquired with Deteriorated Credit Quality*, would not result in the removal of those loans from the pool even if the modification of those loans would otherwise be considered a troubled debt restructuring. Loans may be removed from the pool as a result of sale, foreclosure, or other events. This new guidance takes effect for the first interim or annual period ending after July 15, 2010, with early adoption permitted. We have elected to early adopt this new guidance, which did not significantly impact our accounting for purchased loans.

Effective January 1, 2010, we adopted ASU No. 2009-17, *Amendments to FASB Interpretation No. 46(R)*, (formerly Statement of Financial Accounting Standards ( SFAS ) No. 167). This new accounting guidance under ASC 810, *Consolidation*, requires that a continuous analysis be performed on a qualitative rather than a quantitative basis to determine the primary beneficiary of a variable interest entity ( VIE ). The new rules amend previous guidance to determine whether an entity is a VIE and require enhanced disclosures about our involvement with a VIE. Upon adoption, we reconsidered our consolidation conclusions for all entities with which we are involved and concluded that there was no significant impact on the Company's financial statements.

Effective January 1, 2010, we adopted ASU No. 2009-16, *Accounting for Transfers of Financial Assets, an amendment of FASB Statement No. 140*, (formerly SFAS No. 166). This new accounting guidance under ASC 860, *Transfers and Servicing*, modifies the accounting for transfers of financial assets and removes the concept of a qualifying special-purpose entity ( QSPE ). In 2009, we dissolved Lockhart Funding LLC ( Lockhart ), a QSPE funded with commercial paper, and our remaining activities related to transfers of financial assets were not significant as of January 1, 2010. Accordingly, the adoption of this new guidance did not have a significant impact on the Company's financial statements.

Additional accounting guidance recently adopted is discussed where applicable in the Notes to Consolidated Financial Statements.

**3. PURCHASED LOANS**

We purchase loans in the ordinary course of business and account for them and the related interest income in accordance with ASC 310-20, *Nonrefundable Fees and Other Costs*, or ASC 310-30, *Loans and Debt Securities Acquired with Deteriorated Credit Quality*, as appropriate. Interest income is recognized based on contractual cash flows under ASC 310-20 and on expected cash flows under ASC 310-30.

During 2009, CB&T and NSB acquired failed banks from the Federal Deposit Insurance Corporation ( FDIC ) as receiver and entered into loss sharing agreements with the FDIC for the acquired loans and foreclosed assets. The FDIC assumes 80% of credit losses up to a threshold specified for each acquisition and 95% above the threshold for a period of up to ten years. The loans acquired from the FDIC are presented separately in the Company's balance sheet as FDIC-supported loans.

Upon acquisition, in accordance with applicable accounting guidance, the acquired loans were recorded at their fair value without a corresponding allowance for loan losses. The acquired foreclosed assets and subsequent real estate foreclosures were included with other real estate owned in the balance sheet and amounted to \$48.4 million at June 30, 2010, \$54.1 million at December 31, 2009, and \$10.9 million at June 30, 2009.

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

Acquired loans which have evidence of credit deterioration and for which it is probable that not all contractual payments will be collected are accounted for as loans under ASC 310-30. Certain acquired loans (including loans with revolving privileges) without evidence of credit deterioration are accounted for under ASC 310-20 and excluded from the following tables.

The outstanding balances of all contractually required payments and the related carrying amounts for loans under ASC 310-30 are as follows (*in thousands*):

	June 30, 2010	December 31, 2009	June 30, 2009
Commercial lending	\$ 482,329	\$ 588,234	\$ 399,483
Commercial real estate	977,450	1,150,095	332,987
Consumer	92,265	112,731	43,321
Outstanding balance	\$ 1,552,044	\$ 1,851,060	\$ 775,791
Carrying amount	\$ 1,092,714	\$ 1,304,251	\$ 636,659
Allowance for loan losses <sup>1</sup>	25,648		
Carrying amount, net	\$ 1,067,066	\$ 1,304,251	\$ 636,659

<sup>1</sup> The allowance for loan losses was determined subsequent to acquisition and was considered for all of the periods presented. See discussion that follows regarding the gross presentation of this allowance amount, which is included in the overall allowance for loan losses on the balance sheet, and the amount recoverable under the FDIC loss sharing agreements, which is included in other assets.

At the time of acquisition, we determine the excess of the loans contractually required payments over all cash flows expected to be collected as an amount that should not be accreted (nonaccretible difference). Of the remaining amount, the portion representing the excess of the loans expected cash flows over our initial investment (accretible yield), is accreted into interest income on a level yield basis over the remaining expected life of the loan or pool of loans. The effects of estimated prepayments are considered in estimating the expected cash flows.

Over the life of the loan or pool, we continue to estimate cash flows expected to be collected. We evaluate at the balance sheet date whether the estimated present value of these loans using the effective interest rates has decreased and if so, we record a provision for loan losses. The present value of any subsequent increase in the loans actual or expected cash flows is used first to reverse any existing allowance for loan losses. Such reversal did not occur for the periods presented herein. For any remaining increases in cash flows expected to be collected, we increase the amount of accretible yield on a prospective basis over the remaining life of the loan and recognize such increase in interest income. Additionally, when changes in expected cash flows occur, to the extent applicable, we adjust the amount recoverable from the FDIC (indemnification asset) through a charge or credit (depending on whether there was an increase or decrease in expected cash flows) to other noninterest expense.

Certain acquired loans within the scope of ASC 310-30 are not accounted for as previously described because the estimation of cash flows to be collected involves a high degree of uncertainty. As allowed under ASC 310-30 in these circumstances, interest income is recognized on a cash basis similar to the cost recovery methodology used for nonaccrual loans. Amounts for these loans are included in the carrying amounts in the preceding table. At June 30, 2010, the net carrying amount of these loans was approximately \$162.5 million.

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

Changes in the accretable yield are as follows (*in thousands*):

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2010	2009	2010	2009
Balance at beginning of period	\$ 155,894	\$ 85,222	\$ 161,976	\$ 91,167
Additions		2,409		91,167
Accretion	(25,418)	(8,688)	(43,183)	(14,932)
Reclassification from nonaccretable difference	123,202		128,256	
Disposals and other	(1,450)	2,231	5,179	4,939
Balance at end of period	\$ 252,228	\$ 81,174	\$ 252,228	\$ 81,174

During the three and six months ended June 30, 2010, we increased the allowance for loan losses for all FDIC-acquired loans by a charge to the provision for loan losses of \$11.7 million and \$28.8 million, respectively. As described subsequently, a portion of these amounts are recoverable from the FDIC in accordance with the loss sharing agreements. Charge-offs, net of recoveries, for the three and six months ended June 30, 2010 were \$1.3 million and \$3.1 million, respectively. No provision or charge-offs were applicable in 2009.

In connection with the loss sharing agreements, the total estimated amount recoverable from the FDIC was \$243.8 million at June 30, 2010, \$293.3 million at December 31, 2009, and \$80.6 million at June 30, 2009. The amount was initially recorded at fair value using projected cash flows based on credit adjustments for each loan type and the loss sharing reimbursement of 80% or 95%, as appropriate. The timing of the cash flows was adjusted to reflect management's expectations to receive the FDIC reimbursements within the estimated loss period. Discount rates were based on U.S. Treasury rates or the AAA composite yield on investment grade bonds of similar maturity. The amount is adjusted as actual loss experience is developed and estimated losses covered under the loss sharing agreements are updated. Estimated loan losses, if any, in excess of the amounts recoverable are reflected as period expenses through the provision for loan losses.

Subsequent to the acquisitions, the allowance for loan losses for FDIC-supported loans is determined without giving consideration to the amounts recoverable under the loss sharing agreements (since the loss sharing agreements are separately accounted for and thus presented gross on the balance sheet).



**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

## 4. INVESTMENT SECURITIES

Investment securities are summarized as follows (*in thousands*):

	June 30, 2010						
	Recognized in OCI <sup>1</sup>			Not recognized in OCI <sup>1</sup>			Estimated fair value
	Amortized cost	Gross unrealized gains	Gross unrealized losses	Carrying value	Gross unrealized gains	Gross unrealized losses	
<b>Held-to-maturity</b>							
Municipal securities	\$ 588,079	\$	\$	\$ 588,079	\$ 9,411	\$ 2,733	\$ 594,757
Asset-backed securities:							
Trust preferred securities banks and insurance	264,704		25,412	239,292	247	49,729	189,810
Other	29,595		4,460	25,135	635	8,067	17,703
Other debt securities	100			100			100
	\$ 882,478	\$	\$ 29,872	\$ 852,606	\$ 10,293	\$ 60,529	\$ 802,370
<b>Available-for-sale</b>							
U.S. Treasury securities	\$ 38,682	\$ 351	\$ 2	\$ 39,031			\$ 39,031
U.S. Government agencies and corporations:							
Agency securities	221,598	6,688	100	228,186			228,186
Agency guaranteed mortgage-backed securities	348,294	14,095	31	362,358			362,358
Small Business Administration loan-backed securities	807,167	4,319	12,110	799,376			799,376
Municipal securities	220,409	4,448	435	224,422			224,422
Asset-backed securities:							
Trust preferred securities banks and insurance	1,976,889	59,637	723,442	1,313,084			1,313,084
Trust preferred securities real estate investment trusts	52,590		29,097	23,493			23,493
Auction rate securities	156,450	1,030	402	157,078			157,078
Other	110,369	1,332	26,865	84,836			84,836
	3,932,448	91,900	792,484	3,231,864			3,231,864
Other securities:							
Mutual funds and stock	184,467	117		184,584			184,584
	\$ 4,116,915	\$ 92,017	\$ 792,484	\$ 3,416,448			\$ 3,416,448

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

	June 30, 2009						
	Amortized cost	Recognized in OCI <sup>1</sup>		Carrying value	Not recognized in OCI <sup>1</sup>		Estimated fair value
		Gross unrealized gains	Gross unrealized losses		Gross unrealized gains	Gross unrealized losses	
<b>Held-to-maturity</b>							
Municipal securities	\$ 671,671	\$	\$	\$ 671,671	\$ 7,933	\$ 8,205	\$ 671,399
Asset-backed securities:							
Trust preferred securities banks and insurance	265,292		25,816	239,476		38,504	200,972
Other	32,486		5,791	26,695	559	8,537	18,717
Other debt securities	100			100		2	98
	\$ 969,549	\$	\$ 31,607	\$ 937,942	\$ 8,492	\$ 55,248	\$ 891,186
<b>Available-for-sale</b>							
U.S. Treasury securities	\$ 25,113	\$ 734	\$ 2	\$ 25,845			\$ 25,845
U.S. Government agencies and corporations:							
Agency securities	290,504	6,062	188	296,378			296,378
Agency guaranteed mortgage-backed securities	411,180	10,243	739	420,684			420,684
Small Business Administration loan-backed securities	834,883	2,131	24,484	812,530			812,530
Municipal securities	251,029	2,584	780	252,833			252,833
Asset-backed securities:							
Trust preferred securities banks and insurance	2,173,757	44,583	682,176	1,536,164			1,536,164
Trust preferred securities real estate investment trusts	76,745		42,165	34,580			34,580
Auction rate securities	171,910	827	1,485	171,252			171,252
Other	161,983	1,539	56,193	107,329			107,329
	4,397,104	68,703	808,212	3,657,595			3,657,595
Other securities:							
Mutual funds and stock	246,300			246,300			246,300
	\$ 4,643,404	\$ 68,703	\$ 808,212	\$ 3,903,895			\$ 3,903,895

<sup>1</sup> *Other comprehensive income*

During the three months ended June 30, 2009, we reassessed the classification of certain asset-backed and trust preferred collateralized debt obligation ( CDO ) securities as part of our ongoing review of the investment securities portfolio. We reclassified approximately \$557 million at fair value of held-to-maturity ( HTM ) securities to available-for-sale ( AFS ). Unrealized losses added to OCI at the time of these transfers were \$124.4 million. During the six months ended June 30, 2009, we reclassified a total of \$596 million at fair value of HTM securities to AFS. The reclassifications were made subsequent to ratings downgrades, as permitted under ASC 320, *Investments Debt and Equity Securities*. No gain or loss was recognized in the statement of income at the time of reclassification.

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

The amortized cost and estimated fair value of investment debt securities are shown subsequently as of June 30, 2010 by expected maturity distribution for asset-backed securities and by contractual maturity distribution for other debt securities. Actual maturities may differ from expected or contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties (*in thousands*):

	Held-to-maturity		Available-for-sale	
	Amortized cost	Estimated fair value	Amortized cost	Estimated fair value
Due in one year or less	\$ 74,326	\$ 74,905	\$ 338,649	\$ 332,244
Due after one year through five years	223,216	220,684	802,214	774,160
Due after five years through ten years	213,495	198,705	753,433	659,516
Due after ten years	371,441	308,076	2,038,152	1,465,944
	\$ 882,478	\$ 802,370	\$ 3,932,448	\$ 3,231,864

The following is a summary of the amount of gross unrealized losses for debt securities and the estimated fair value by length of time the securities have been in an unrealized loss position (*in thousands*):

	Less than 12 months		June 30, 2010 12 months or more		Total	
	Gross unrealized losses	Estimated fair value	Gross unrealized losses	Estimated fair value	Gross unrealized losses	Estimated fair value
<b>Held-to-maturity</b>						
Municipal securities	\$ 56	\$ 11,439	\$ 2,677	\$ 30,070	\$ 2,733	\$ 41,509
Asset-backed securities:						
Trust preferred securities banks and insurance			75,141	189,810	75,141	189,810
Other			12,527	17,704	12,527	17,704
	\$ 56	\$ 11,439	\$ 90,345	\$ 237,584	\$ 90,401	\$ 249,023
<b>Available-for-sale</b>						
U.S. Treasury securities	\$ 2	\$ 25,994	\$	\$	\$ 2	\$ 25,994
U.S. Government agencies and corporations:						
Agency securities	61	8,425	39	1,544	100	9,969
Agency guaranteed mortgage-backed securities	24	5,177	7	932	31	6,109
Small Business Administration loan-backed securities	1,849	84,692	10,261	438,242	12,110	522,934
Municipal securities	414	13,839	21	1,150	435	14,989
Asset-backed securities:						
Trust preferred securities banks and insurance	1,085	13,923	722,357	905,642	723,442	919,565
Trust preferred securities real estate investment trusts			29,097	23,493	29,097	23,493
Auction rate securities	155	10,314	247	18,030	402	28,344
Other	735	2,739	26,130	69,121	26,865	71,860
	\$ 4,325	\$ 165,103	\$ 788,159	\$ 1,458,154	\$ 792,484	\$ 1,623,257



**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

	Less than 12 months		June 30, 2009 12 months or more		Total	
	Gross unrealized losses	Estimated fair value	Gross unrealized losses	Estimated fair value	Gross unrealized losses	Estimated fair value
<b>Held-to-maturity</b>						
Municipal securities	\$ 2,775	\$ 90,108	\$ 5,430	\$ 26,479	\$ 8,205	\$ 116,587
Asset-backed securities:						
Trust preferred securities banks and insurance			64,320	200,972	64,320	200,972
Other	6,157	10,273	8,171	8,444	14,328	18,717
Other debt securities	2	98			2	98
	\$ 8,934	\$ 100,479	\$ 77,921	\$ 235,895	\$ 86,855	\$ 336,374
<b>Available-for-sale</b>						
U.S. Treasury securities	\$ 2	\$ 111	\$	\$	\$ 2	\$ 111
U.S. Government agencies and corporations:						
Agency securities	14	2,951	174	5,908	188	8,859
Agency guaranteed mortgage-backed securities	724	56,115	15	2,222	739	58,337
Small Business Administration loan-backed securities	2,299	177,204	22,185	467,120	24,484	644,324
Municipal securities	744	59,478	36	1,655	780	61,133
Asset-backed securities:						
Trust preferred securities banks and insurance	10,164	70,983	672,012	1,082,219	682,176	1,153,202
Trust preferred securities real estate investment trusts	33,615	25,380	8,550	9,200	42,165	34,580
Auction rate securities	1,485	162,545			1,485	162,545
Other	1,863	5,058	54,330	76,574	56,193	81,632
	\$ 50,910	\$ 559,825	\$ 757,302	\$ 1,644,898	\$ 808,212	\$ 2,204,723

We conduct a formal review of investment securities on a quarterly basis under ASC 320 for the presence of other-than-temporary impairment ( OTTI ). We assess whether OTTI is present when the fair value of a debt security is less than its amortized cost basis at the balance sheet date. Under these circumstances, OTTI is considered to have occurred if (1) we intend to sell the security; (2) it is more likely than not we will be required to sell the security before recovery of its amortized cost basis; or (3) the present value of expected cash flows is not sufficient to recover the entire amortized cost basis.

Credit-related OTTI is recognized in earnings while noncredit-related OTTI on securities not expected to be sold is recognized in OCI. Noncredit-related OTTI is based on other factors, including illiquidity. Presentation of OTTI is made in the statement of income on a gross basis with an offset for the amount of OTTI recognized in OCI. For securities classified as HTM, the amount of OTTI recognized in OCI is accreted to the credit-adjusted expected cash flow amounts of the securities over future periods. Noncredit-related OTTI recognized in earnings prior to January 1, 2009 was previously reclassified from retained earnings to accumulated OCI as a cumulative effect adjustment.

As stated in our 2009 Annual Report on Form 10-K, our OTTI evaluation process also takes into consideration current market conditions, fair value in relationship to cost, extent and nature of change in fair value, issuer rating changes and trends, volatility of earnings, current analysts evaluations, all available information relevant to the collectibility of debt securities, our ability and intent to hold investments until a recovery of their amortized cost basis, which may be maturity, and other factors, when evaluating for the existence of OTTI in our securities portfolio. Additionally under ASC 325-40, *Beneficial Interests in Securitized Financial Assets*, OTTI is recognized as a realized loss through earnings when there has been an adverse change in the holder s expected cash flows such that it is probable that the full amount will not be received.

## **Table of Contents**

### **ZIONS BANCORPORATION AND SUBSIDIARIES**

For the AFS security types discussed below where we believe that no OTTI exists at June 30, 2010, we applied the criteria that we do not intend to sell the securities and it is not more likely than not that we will be required to sell the securities before recovery of their amortized cost basis. The following discussion only includes those security types with significant gross unrealized losses. Our conclusions resulting from our evaluation for the presence of OTTI are presented below:

#### ***Asset-backed securities***

**Trust preferred securities – banks and insurance**: These CDO securities are variable rate pools of trust preferred securities related to banks and insurance companies. They are rated by one or more Nationally Recognized Statistical Rating Organizations ( NRSROs ), which are rating agencies registered with the SEC. They were purchased generally at par. Unrealized losses were caused mainly by the following factors: (1) collateral deterioration due to bank failures and credit concerns across the banking sector; (2) widening of credit spreads for asset-backed securities; and (3) general illiquidity in the market for CDOs. Our ongoing review of these securities in accordance with the preceding discussion and the policy in our 2009 Annual Report on Form 10-K determined that OTTI should be recorded on certain of these securities.

**Trust preferred securities – real estate investment trusts ( REITs )**: These CDO securities are variable rate pools of trust preferred securities primarily related to REITs, and are rated by one or more NRSROs. They were purchased generally at par. Unrealized losses were caused mainly by severe deterioration in mortgage REITs and homebuilder credit in addition to the same factors previously discussed for banks and insurance CDOs. Our ongoing review of these securities in accordance with the preceding discussion and the policy in our 2009 Annual Report on Form 10-K determined that OTTI should be recorded on certain of these securities.

**Other asset-backed securities**: The majority of these CDO securities were purchased from Lockhart at their carrying values and were adjusted to fair value. These adjustments to fair value were included in valuation losses on securities purchased in 2009. Certain of these CDOs consist of structured asset-backed CDOs ( ABS CDOs ) (also known as diversified structured finance CDOs). Our ongoing review of these securities in accordance with the preceding discussion and the policy in our 2009 Annual Report on Form 10-K determined that OTTI should be recorded on certain of these securities.

#### ***U.S. Government agencies and corporations***

**Small Business Administration ( SBA ) loan-backed securities**: These securities were generally purchased at premiums with maturities from five to 25 years and have principal cash flows guaranteed by the SBA. Because the decline in fair value is not attributable to credit quality, we believe that no OTTI exists for these securities at June 30, 2010.

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

The following is a tabular rollforward of the total amount of credit-related OTTI, including amounts recognized in current period earnings (*in thousands*):

	Three Months Ended June 30, 2010			Six Months Ended June 30, 2010		
	HTM	AFS	Total	HTM	AFS	Total
Balance of credit-related OTTI at beginning of period	\$ (5,218)	\$ (300,502)	\$ (305,720)	\$ (5,206)	\$ (269,251)	\$ (274,457)
Additions recognized in earnings during the period:						
Credit-related OTTI not previously recognized <sup>1</sup>					(325)	(325)
Credit-related OTTI previously recognized when there is no intent to sell and no requirement to sell before recovery of amortized cost basis <sup>2</sup>	(139)	(17,921)	(18,060)	(151)	(48,847)	(48,998)
Subtotal of amounts recognized in earnings	(139)	(17,921)	(18,060)	(151)	(49,172)	(49,323)
Reductions for securities sold during the period						
Balance of credit-related OTTI at end of period	\$ (5,357)	\$ (318,423)	\$ (323,780)	\$ (5,357)	\$ (318,423)	\$ (323,780)

	Three Months Ended June 30, 2009			Six Months Ended June 30, 2009		
	HTM	AFS	Total	HTM	AFS	Total
Balance of credit-related OTTI at beginning of period	\$ (46,849)	\$ (137,923)	\$ (184,772)	\$ (50,458)	\$ (51,641)	\$ (102,099)
Additions recognized in earnings during the period:						
Credit-related OTTI not previously recognized <sup>1</sup>	(3)	(13,319)	(13,322)	(15,222)	(14,570)	(29,792)
Credit-related OTTI previously recognized when there is no intent to sell and no requirement to sell before recovery of amortized cost basis <sup>2</sup>	(803)	(27,844)	(28,647)	(3,290)	(91,560)	(94,850)
Subtotal of amounts recognized in earnings	(806)	(41,163)	(41,969)	(18,512)	(106,130)	(124,642)
Transfers of securities from HTM to AFS	43,988	(43,988)		65,303	(65,303)	
Reductions for securities sold during the period		95,244	95,244		95,244	95,244
Balance of credit-related OTTI at end of period	\$ (3,667)	\$ (127,830)	\$ (131,497)	\$ (3,667)	\$ (127,830)	\$ (131,497)

<sup>1</sup> Relates to securities not previously impaired.

<sup>2</sup> Relates to additional impairment on securities previously impaired.

To determine the credit component of OTTI for all security types, we utilize projected cash flows as the best estimate of fair value. These cash flows are credit adjusted using, among other things, assumptions for default probability assigned to each portion of performing collateral. The credit adjusted cash flows are discounted at a security specific coupon rate to identify any OTTI, and then at a market rate for valuation purposes.

Noncredit-related OTTI on securities not expected to be sold, and for which it is not more likely than not that we will be required to sell the securities before recovery of their amortized cost basis, was recognized in OCI as follows (*in thousands*):

Three Months Ended June 30,	Six Months Ended June 30,
--------------------------------	------------------------------

Edgar Filing: ZIONS BANCORPORATION /UT/ - Form 10-Q

	2010	2009 <sup>1</sup>	2010	2009 <sup>1</sup>
Noncredit-related OTTI, pretax:				
HTM	\$	\$ (77,046)	\$	\$ (395)
AFS	1,497	106,592	18,804	112,884
Total	\$ 1,497	\$ 29,546	\$ 18,804	\$ 112,489
Total noncredit-related OTTI, after-tax	\$ 925	\$ 17,855	\$ 11,612	\$ 67,783

<sup>1</sup> Includes the transfer of \$76.7 million of OTTI when we reclassified HTM securities to AFS.

As of January 1, 2009, we reclassified to OCI \$137.5 million after-tax as a cumulative effect adjustment for the noncredit-related portion of OTTI losses previously recognized in earnings.



**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

At June 30, 2010 and 2009, respectively, 86 and 260 HTM and 562 and 939 AFS investment securities were in an unrealized loss position.

The following summarizes gains and losses, including OTTI, that were recognized in the statement of income (*in thousands*):

	Three Months Ended June 30, 2010		Six Months Ended June 30, 2010		Three Months Ended June 30, 2009		Six Months Ended June 30, 2009	
	Gross gains	Gross losses	Gross gains	Gross losses	Gross gains	Gross losses	Gross gains	Gross losses
<b>Investment securities:</b>								
Held-to-maturity	\$	\$ 139	\$	\$ 151	\$	\$ (15,944) <sup>1</sup>	\$	\$ 1,762
Available-for-sale	530	17,921	1,814	49,200	1,887	69,614	4,757	334,986
<b>Other noninterest-bearing investments:</b>								
Securities held by consolidated SBICs	2,002	3,504	4,074	8,741	279	1,353	434	1,406
Other	2		2		12		12	
	2,534	21,564	5,890	58,092	2,178	55,023	5,203	338,154
Net losses		\$ (19,030)		\$ (52,202)		\$ (52,845)		\$ (332,951)
<b>Statement of income information:</b>								
Net impairment losses on investment securities		\$ (18,060)		\$ (49,323)		\$ (41,969)		\$ (124,642)
Valuation losses on securities purchased						(11,701)		(212,092)
		(18,060)		(49,323)		(53,670)		(336,734)
Equity securities gains (losses), net		(1,500)		(4,665)		(619)		2,144
Fixed income securities gains, net		530		1,786		1,444		1,639
Net losses		\$ (19,030)		\$ (52,202)		\$ (52,845)		\$ (332,951)

<sup>1</sup> Represents the amount of OTTI reclassified to the gross losses for AFS securities, as a result of the previously discussed transfer of HTM securities to AFS.

Gains and losses on the sale of securities are recognized using the specific identification method and recorded in noninterest income.

Valuation losses on securities purchased of \$11.7 million and \$212.1 million during the three and six months ended June 30, 2009, respectively, included \$6.2 million and \$187.9 million from the purchase of securities by Zions Bank from Lockhart due to rating downgrades prior to fully consolidating Lockhart in June 2009. Also included in the valuation losses were \$5.5 million and \$24.2 million, respectively, when we voluntarily purchased auction rate securities previously sold to customers by certain Company subsidiaries.

Securities with a carrying value of \$1.7 billion at June 30, 2010 and \$1.8 billion at December 31, 2009 were pledged to secure public and trust deposits, advances, and for other purposes as required by law. Securities are also pledged as collateral for security repurchase agreements.

In October 2009, a hedge fund made offers to the preferred shareholders ( equity holders ) of four CDOs in which the Company held senior debt. The offers sought to induce the equity holders, in exchange for payments to be made outside of the CDO, to approve sales to the hedge fund of substantial amounts of performing collateral at deeply discounted prices. Such sales, if consummated, would be detrimental to the interests of the more senior tranches of the CDO.

## Edgar Filing: ZIONS BANCORPORATION /UT/ - Form 10-Q

The equity holders in one of the CDOs agreed to the proposed offer from the hedge fund, while the other three offers were not accepted. Our exposure to securities issued by the sole CDO with the accepted offer was \$6.1 million of carrying value at June 30, 2010. This amount could be adversely affected if the sale of the performing collateral at significant discounts to fair value were to be permitted.

## Table of Contents

### ZIONS BANCORPORATION AND SUBSIDIARIES

Certain holders, including the Company, of the more senior tranches of the CDO objected to the offer and the CDO trustee filed an interpleader action in the United States District Court for the Southern District of New York to resolve the validity of the offer. In the interim, the performing collateral will not be sold. As of June 30, 2010, the litigation was ongoing. The Company believes it has a substantial legal basis to block any such sales.

We do not expect that the ultimate judicial determination will permit the proposed sales, which would be in contravention of the terms of the governing agreements and of the seniority concepts within the CDO. We have not found that sufficient information was available to market participants at either the balance sheet date or filing date of the accompanying financial statements to support the expectation of an adverse outcome. As a result, we have not adjusted the projected cash flows at June 30, 2010 of the exposed CDO.

#### 5. DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

We record all derivatives on the balance sheet at fair value in accordance with ASC 815, *Derivatives and Hedging*. See Note 9 for a discussion of the determination of fair value for derivatives. The accounting for changes in the fair value of derivatives depends on the intended use of the derivative and the resulting designation. Derivatives used to hedge the exposure to changes in the fair value of an asset, liability, or firm commitment attributable to a particular risk, such as interest rate risk, are considered fair value hedges. Derivatives used to hedge the exposure to variability in expected future cash flows, or other types of forecasted transactions, are considered cash flow hedges.

For derivatives designated as fair value hedges, changes in the fair value of the derivative are recognized in earnings together with changes in the fair value of the related hedged item. The net amount, if any, representing hedge ineffectiveness, is reflected in earnings. In previous periods, we used fair value hedges to manage interest rate exposure to certain long-term debt. During the first quarter of 2009, we terminated all fair value hedges and are amortizing their remaining balances into earnings, as discussed subsequently.

For derivatives designated as cash flow hedges, the effective portion of changes in the fair value of the derivative are recorded in OCI and recognized in earnings when the hedged transaction affects earnings. The ineffective portion of changes in the fair value of cash flow hedges is recognized directly in earnings.

No derivatives have been designated for hedges of investments in foreign operations.

We assess the effectiveness of each hedging relationship by comparing the changes in fair value or cash flows on the derivative hedging instrument with the changes in fair value or cash flows on the designated hedged item or transaction. For derivatives not designated as accounting hedges, changes in fair value are recognized in earnings.

Our objective in using derivatives is to add stability to interest income or expense, to modify the duration of specific assets or liabilities as we consider advisable, to manage exposure to interest rate movements or other identified risks, and to directly offset derivatives sold to our customers. To accomplish this objective, we use interest rate swaps and floors as part of our cash flow hedging strategy. These derivatives are used to hedge the variable cash flows associated with designated commercial loans.

Exposure to credit risk arises from the possibility of nonperformance by counterparties. These counterparties primarily consist of financial institutions that are well established and well capitalized. We control this credit risk through credit approvals, limits, pledges of collateral, and monitoring procedures. No losses on derivative instruments have occurred as a result of counterparty nonperformance. Nevertheless, the related credit risk is considered and measured when and where appropriate. We have no exposure to credit default swaps.

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

Interest rate swap agreements designated as cash flow hedges involve the receipt of fixed-rate amounts in exchange for variable-rate payments over the life of the agreements without exchange of the underlying principal amount. Derivatives not designated as accounting hedges, including basis swap agreements, are not speculative and are used to economically manage our exposure to interest rate movements and other identified risks, but do not meet the strict hedge accounting requirements.

Selected information with respect to notional amounts and recorded gross fair values at June 30, 2010 and 2009, and the related gain (loss) of derivative instruments for the three and six months then ended is summarized as follows (*in thousands*):

	Notional amount	Fair value		OCI		Reclassified from AOCI to interest income		Noninterest income		Offset to interest expense								
		June 30, 2010	Other assets	Other liabilities	Three months ended June 30, 2010	Six months ended June 30, 2010	Three months ended June 30, 2010	Six months ended June 30, 2010	Three months ended June 30, 2010	Six months ended June 30, 2010	Three months ended June 30, 2010	Six months ended June 30, 2010						
													Amount		Amount		Amount	
Derivatives designated as hedging instruments under ASC 815																		
Asset derivatives																		
Cash flow hedges <sup>1</sup> :																		
Interest rate swaps	\$ 545,000	\$ 35,478	\$	\$ 4,910	\$ 10,057	\$ 15,848	\$ 33,551											
Interest rate floors	150,000	3,074		(293)	1,388	842	1,648											
Terminated swaps and floors								\$ 2,691	\$ 6,588									
	695,000	38,552		4,617	11,445	16,690	35,199	2,691	6,588 <sup>3</sup>									
Liability derivatives																		
Fair value hedges:																		
Terminated swaps on long-term debt										\$ 710	\$ 1,689							
Total derivatives designated as hedging instruments	695,000	38,552		4,617	11,445	16,690	35,199	2,691	6,588	710	1,689							
Derivatives not designated as hedging instruments under ASC 815																		
Interest rate swaps	192,024	3,730	3,836					44	(224)									
Interest rate swaps for customers <sup>2</sup>	2,996,307	83,645	89,178					(1,969)	(3,337)									
Energy commodity swaps for customers <sup>2</sup>	19,000	916	909					(76)	(281)									
Basis swaps	225,000		283					(371)	(113)									
Futures contracts	4,797,000							574	683									
Total derivatives not designated as hedging instruments	8,229,331	88,291	94,206					(1,798)	(3,272)									
Total derivatives	\$ 8,924,331	\$ 126,843	\$ 94,206	\$ 4,617	\$ 11,445	\$ 16,690	\$ 35,199	\$ 893	\$ 3,316	\$ 710	\$ 1,689							

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

	Amount of derivative gain (loss) recognized/reclassified										
	Fair value			OCI		Reclassified from AOCI to interest income		Noninterest income		Offset to interest expense	
	Notional amount	Other assets	Other liabilities	Three months ended	Six months ended	Three months ended	Six months ended	Three months ended	Six months ended	Three months ended	Six months ended
	June 30, 2009	June 30, 2009	June 30, 2009	June 30, 2009	June 30, 2009	June 30, 2009	June 30, 2009	June 30, 2009	June 30, 2009	June 30, 2009	June 30, 2009
Derivatives designated as hedging instruments under ASC 815											
Asset derivatives											
Cash flow hedges <sup>1</sup> :											
Interest rate swaps	\$ 1,630,000	\$ 121,810	\$	\$ (20,075)	\$ (7,280)	\$ 31,004	\$ 60,745				
Interest rate floors	215,000	5,644		2,263	2,840	1,112	2,499				
Terminated swaps and floors								\$ 13,156	\$ 13,156		
	1,845,000	127,454		(17,812)	(4,440)	32,116	63,244	13,156	13,156 <sup>3</sup>		
Liability derivatives											
Fair value hedges:											
Terminated swaps on long-term debt										\$ 10,161	\$ 23,064
Terminated swap gain on debt modification								161,300	161,300		
Total derivatives designated as hedging instruments	1,845,000	127,454		(17,812)	(4,440)	32,116	63,244	174,456	174,456	10,161	23,064
Derivatives not designated as hedging instruments under ASC 815											
Interest rate swaps	242,948	5,345	5,027					(479)	463		
Interest rate swaps for customers <sup>2</sup>	3,660,961	76,113	74,748					4,299	8,435		
Energy commodity swaps for customers <sup>2</sup>	388,999	24,947	24,028					932	1,230		
Basis swaps	1,020,000	105	2,077					4,216	6,097		
Futures contracts	61,000							132	141		
Total derivatives not designated as hedging instruments	5,373,908	106,510	105,880					9,100	16,366		
Total derivatives	\$ 7,218,908	\$ 233,964	\$ 105,880	\$ (17,812)	\$ (4,440)	\$ 32,116	\$ 63,244	\$ 183,556	\$ 190,822	\$ 10,161	\$ 23,064

Note: These tables are not intended to present at any given time the Company's long/short position with respect to its derivative contracts.

## Edgar Filing: ZIONS BANCORPORATION /UT/ - Form 10-Q

<sup>1</sup> Amounts recognized in OCI and reclassified from accumulated OCI ( AOCI ) represent the effective portion of the derivative gain (loss).

<sup>2</sup> Amounts include both the customer swaps and the offsetting derivative contracts.

<sup>3</sup> Amounts for the six months ended June 30, 2010 and 2009 of \$6,588 and 13,156, respectively, which reflect the acceleration of OCI amounts reclassified to income that related to previously terminated hedges, together with the reclassification amounts of \$35,199 and \$63,244, or a total of \$41,787 and \$76,400, respectively, are the amounts of reclassification included in the changes in OCI presented in Note 7.

At June 30, the fair values of derivative assets and liabilities were reduced (increased) by net credit valuation adjustments of \$5.3 million and \$(0.4) million in 2010, and \$1.9 million and \$3.4 million in 2009, respectively. These adjustments are required to reflect both our own nonperformance risk and the respective counterparty s nonperformance risk.

Fair value amounts recognized for the right to reclaim cash collateral (a receivable) or the obligation to return cash collateral (a payable) have been offset against recognized fair value amounts of derivatives executed with the same counterparty under a master netting arrangement. In the balance sheet, cash collateral was used to reduce recorded amounts of derivative assets and liabilities by \$1.5 million and \$1.8 million at June 30, 2010, and \$25.2 million and \$6.6 million at June 30, 2009, respectively.

Interest rate swaps and energy commodity swaps for customers are offered to assist customers in managing their exposure to fluctuating interest rates and energy prices. Upon issuance, all of these customer swaps are immediately hedged by offsetting derivative contracts, such that the Company minimizes its net risk exposure resulting from such transactions. Fee income from customer swaps is included in other service charges, commissions and fees. As with other derivative instruments, we have credit risk for any nonperformance by counterparties.

## Table of Contents

### ZIONS BANCORPORATION AND SUBSIDIARIES

Futures contracts primarily consist of two types: (1) highly liquid exchange-traded federal funds futures contracts that are traded to manage interest rate risk on certain CDO securities. These identified mixed straddle contracts are executed to convert three- and six-month fixed cash flows into cash flows that vary with daily fluctuations in interest rates. (2) Eurodollar futures contracts that allow us to extend the duration of certain Federal Reserve account balances while locking in a higher return on those balances due to the upward sloping term structure of LIBOR rates. These contracts range from 90 days to one year in length. The accounts for both types of futures contracts are cash settled daily.

The remaining balances of any derivative instruments terminated prior to maturity, including amounts in AOCI for swap hedges, are accreted or amortized generally on a straight-line basis to interest income or expense over the period to their previously stated maturity dates.

Amounts in AOCI are reclassified to interest income as interest is earned on variable rate loans and as amounts for terminated hedges are accreted or amortized to earnings. For the 12 months following June 30, 2010, we estimate that additional projected gains of \$25 million and accretion/amortization of \$27 million, or a total of \$52 million, will be reclassified.

#### 6. GOODWILL

Impairment losses totaling \$634.0 million were charged to goodwill during the first half of 2009. The losses primarily reflect impairment at Amegy.

#### 7. DEBT AND SHAREHOLDERS' EQUITY

During both the first and second quarters of 2010, we issued senior medium-term notes totaling approximately \$120 million, with maturities from February 2011 to November 2012, and interest rates from 4.00% to 5.75%. We also redeemed medium-term notes of approximately \$65 million. Also issued during the first quarter of 2010 were an additional \$41 million of the 7.75% unsecured senior notes previously issued during the fourth quarter of 2009 that are due September 23, 2014.

During both the first and second quarters of 2010, a total of \$137.7 million of convertible subordinated debt was converted into 137,658 shares of the Company's Series C preferred stock. The conversions included the transfer from common stock to preferred stock of approximately \$22.6 million of the intrinsic value of the beneficial conversion feature included with common stock at the time of the debt modification in June 2009. Accelerated discount amortization on the converted debt increased interest expense during the first and second quarters of 2010 by approximately \$71.7 million.

During the second quarter of 2010, we sold \$142.5 million of Series E preferred stock with an initial dividend rate of 11%. The offering of this new preferred stock consisted of 5,700,000 depositary shares at \$25 per share (each share representing a 1/40<sup>th</sup> ownership interest in a share of Series E Fixed-Rate Resettable Non-Cumulative Perpetual Preferred Stock).

**Table of Contents**

ZIONS BANCORPORATION AND SUBSIDIARIES

During the second quarter of 2010, \$8.6 million of Series A preferred stock was exchanged for 224,903 shares of the Company's common stock at the fair value on that date of \$23.82 per share. The \$5.5 million of common stock issued in this preferred stock redemption increased retained earnings by approximately \$3.1 million.

During the second quarter of 2010, we sold 22,281,640 common stock warrants for \$185.0 million at an offering price of \$8.3028 per warrant. Net of commissions and fees, the issuance added \$179.0 million to common stock.

During the first quarter of 2010, we completed our offer commenced on March 1, 2010 to exchange any and all of the Company's currently outstanding nonconvertible subordinated debt into shares of common stock. We issued 2,165,391 shares, or \$46.9 million net of commissions and fees, in exchange for \$55.6 million of debt. The net pretax gain on subordinated debt exchange included in the statement of income was approximately \$14.5 million, and represented the difference between the carrying value of the debt exchanged and the fair value of the common stock issued, net of commissions and fees. The number of shares issued was determined using an exchange ratio based on a common stock price of \$22.5433 per share, which was calculated based on the defined weighted average price of our common stock for each of the five consecutive days ending on the March 24, 2010 expiration date.

During both the first and second quarters of 2010, we sold under equity distribution agreements a total of 20,037,657 shares of common stock for \$439.8 million (average price of \$21.95). Net of commissions and fees, the total sales added \$432.9 million to common stock.

During the second quarter of 2010, we liquidated our ownership of certain consolidated venture funds. We also changed the ownership structure of another venture fund such that we are no longer required to consolidate it under the new accounting guidance in ASC 810. The effect of these transactions and results of operations for the quarter decreased the amount of noncontrolling interests at June 30, 2010 by approximately \$15.2 million. The consolidated financial statements were not otherwise significantly affected.

On May 28, 2010, Company shareholders approved an amendment to our Restated Articles of Incorporation to increase the number of authorized preferred shares from 3,000,000 to 4,400,000.

During June 2009, we recognized a pretax gain of \$493.7 million when we modified certain subordinated debt to permit conversion into the Company's preferred stock. In this connection, we also recorded \$201.2 million after-tax directly in common stock for the intrinsic value of the beneficial conversion feature of the modified subordinated debt. At the time of each conversion of the modified convertible debt to preferred stock, a proportional amount of the intrinsic value of the beneficial conversion feature is transferred from common stock to preferred stock. Debt discount of approximately \$665.5 million was recorded in connection with the subordinated debt modification and is amortized to income using the interest method over the remaining terms of the subordinated debt. The rate of amortization is accelerated if and as holders of the subordinated debt elect to convert it into preferred stock through the immediate expensing of any unamortized discount associated with the converted debt.



**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

The following summarizes the changes in accumulated other comprehensive income (loss) included in shareholders equity (*in thousands*):

	Net unrealized gains (losses) on investments, retained interests and other	Net unrealized gains (losses) on derivative instruments	Pension and post- retirement	Total
<b>Six Months Ended June 30, 2010:</b>				
Balance, December 31, 2009	\$ (462,412)	\$ 68,059	\$ (42,546)	\$ (436,899)
<b>Other comprehensive income (loss), net of tax:</b>				
Net realized and unrealized holding gains, net of income tax expense of \$2,826	4,880			4,880
Reclassification for net losses included in earnings, net of income tax benefit of \$18,196	29,341			29,341
Noncredit-related impairment losses on securities not expected to be sold, net of income tax benefit of \$7,193	(11,612)			(11,612)
Accretion of securities with noncredit-related impairment losses not expected to be sold, net of income tax expense of \$43	70			70
Net unrealized losses, net of reclassification to earnings of \$41,787 and income tax benefit of \$11,605		(18,737)		(18,737)
Pension and postretirement, net of income tax benefit of \$46			(63)	(63)
<b>Other comprehensive income (loss)</b>	<b>22,679</b>	<b>(18,737)</b>	<b>(63)</b>	<b>3,879</b>
Balance, June 30, 2010	\$ (439,733)	\$ 49,322	\$ (42,609)	\$ (433,020)
<b>Six Months Ended June 30, 2009:</b>				
Balance, December 31, 2008	\$ (248,871)	\$ 196,656	\$ (46,743)	\$ (98,958)
Cumulative effect of change in accounting principle, adoption of new OTTI guidance in ASC 320	(137,462)			(137,462)
<b>Other comprehensive income (loss), net of tax:</b>				
Net realized and unrealized holding losses, net of income tax benefit of \$47,959	(78,512)			(78,512)
Reclassification for net losses included in earnings, net of income tax benefit of \$40,275	63,296			63,296
Noncredit-related impairment losses on securities not expected to be sold, net of income tax benefit of \$44,706	(67,783)			(67,783)
Accretion of securities with noncredit-related impairment losses not expected to be sold, net of income tax expense of \$632	931			931
Net unrealized losses, net of reclassification to earnings of \$76,400 and income tax benefit of \$31,164		(49,676)		(49,676)
<b>Other comprehensive loss</b>	<b>(82,068)</b>	<b>(49,676)</b>		<b>(131,744)</b>
Balance, June 30, 2009	\$ (468,401)	\$ 146,980	\$ (46,743)	\$ (368,164)

## 8. INCOME TAXES

## Edgar Filing: ZIONS BANCORPORATION /UT/ - Form 10-Q

The effective rate of the income tax benefit for the second quarter of 2010 was mainly impacted by the proportional decrease of nontaxable items relative to the loss before income taxes. This decreased tax benefit was further reduced primarily by the taxable surrender of certain bank-owned life insurance policies and the nondeductibility of a portion of the accelerated discount amortization from the conversion of subordinated debt to preferred stock.

---

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

## 9. FAIR VALUE

**Fair Value Measurements**

Effective January 1, 2010, we adopted ASU No. 2010-06, *Improving Disclosures about Fair Value Measurements*. This new accounting guidance under ASC 820, *Fair Value Measurements and Disclosures*, was issued by the FASB on January 21, 2010. The additional disclosures required about fair value measurements include, among other things, (1) the amounts and reasons for certain significant transfers among the three hierarchy levels of inputs, (2) the gross, rather than net, basis for certain Level 3 rollforward information, (3) use of a class basis rather than a major category basis for assets and liabilities, and (4) valuation techniques and inputs used to estimate Level 2 and Level 3 fair value measurements. The following information incorporates these new disclosure requirements except for the Level 3 rollforward information which is not required until the first quarter of 2011.

Fair value is defined under ASC 820 as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. To measure fair value, a hierarchy has been established that requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs. This hierarchy uses three levels of inputs to measure the fair value of assets and liabilities as follows:

**Level 1** Quoted prices in active markets for identical assets or liabilities; includes certain U.S. Treasury and other U.S. Government and agency securities actively traded in over-the-counter markets; certain securities sold, not yet purchased; and certain derivatives.

**Level 2** Observable inputs other than Level 1 including quoted prices for similar assets or liabilities, quoted prices in less active markets, or other observable inputs that can be corroborated by observable market data; also includes derivative contracts whose value is determined using a pricing model with observable market inputs or can be derived principally from or corroborated by observable market data. This category generally includes certain U.S. Government and agency securities; certain CDO securities; corporate debt securities; certain private equity investments; certain securities sold, not yet purchased; and certain derivatives.

**Level 3** Unobservable inputs supported by little or no market activity for financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation; also includes observable inputs for nonbinding single dealer quotes not corroborated by observable market data. This category generally includes certain private equity investments and most CDO securities.

We use fair value to measure certain assets and liabilities on a recurring basis when fair value is the primary measure for accounting. This is done primarily for AFS and trading investment securities; private equity investments; securities sold, not yet purchased; and derivatives. Fair value is used on a nonrecurring basis to measure certain assets when applying lower of cost or market accounting or when adjusting carrying values, such as for loans held for sale, impaired loans, and other real estate owned. Fair value is also used when evaluating impairment on certain assets, including HTM and AFS securities, goodwill, core deposit and other intangibles, long-lived assets, and for disclosures of certain financial instruments.

## **Table of Contents**

### ZIONS BANCORPORATION AND SUBSIDIARIES

#### *Available-for-sale and trading*

AFS and trading investment securities are fair valued under Level 1 using quoted market prices when available for identical securities. When quoted prices are not available, fair values are determined under Level 2 using quoted prices for similar securities or independent pricing services that incorporate observable market data when possible. The largest portion of AFS securities include certain CDOs backed by trust preferred securities issued by banks and insurance companies and, to a lesser extent, by REITs. These securities are fair valued primarily under Level 3.

#### *U.S. Treasury, agencies and corporations*

Valuation inputs utilized by the independent pricing service for those U.S. Treasury, agency and corporation securities under Level 2 include benchmark yields, reported trades, broker/dealer quotes, issuer spreads, benchmark securities, bids, offers, and reference data including market research publications. Also included are data from the vendor trading platform.

#### *Municipal securities*

Valuation inputs utilized by the independent pricing services for those municipal securities under Level 2 include the same inputs used for U.S. Treasury, agency and corporation securities. Also included are reported trades and material event notices from the Municipal Securities Rulemaking Board, plus new issue data. Municipal securities under Level 3 are fair valued similar to the auction rate securities discussed subsequently.

#### *Trust preferred collateralized debt obligations*

Substantially all the CDO portfolio is fair valued under Level 3 using an income-based cash flow modeling approach incorporating several methodologies that primarily include internal and third party models. The model used for estimating the fair value of bank and insurance trust preferred CDOs remains the same as disclosed in the Company's 2009 Annual Report on Form 10-K. Each quarter we seek to identify actual trades of securities in this asset class to determine whether the comparability of the security and the orderliness of the trades makes such reported price suitable for inclusion as or consideration in our fair value estimates in accordance with ASU 2010-06.

A licensed third party cash flow model, which requires the Company to input its own default assumptions, is used to estimate fair values of bank and insurance trust preferred CDOs. For privately owned banks, we utilize a statistical regression of quarterly regulatory ratios that we have identified as predictive of future bank failures to create a credit-specific probability of default ( PD ) for each issuer. The inputs and regression formula are updated quarterly to include the most recent available financial ratios and to utilize those financial ratios which have best predicted bank failures during this credit cycle ( ratio-based approach ).

For publicly traded banks, we first utilize a licensed third party proprietary reduced form model derived using logistic regression on a historical default database to produce PDs. This model requires equity valuation related inputs (along with other macro and issuer-specific inputs) to produce PDs, and therefore cannot be used for privately owned banks.

Nearly all of the failures within our predominantly bank CDO pools have come from those banks that have previously deferred the payment of interest on their trust preferred securities. The terms of the securities within the CDO pools generally allow for deferral of current interest for five years without causing default.

We have found that for publicly traded deferring banks, the ratio-based approach generally resulted in higher PDs than did the licensed third party proprietary reduced model for banks that subsequently failed. To better project publicly traded bank failures, we utilize the higher of the PDs from our ratio-based approach and those from the licensed third party model for publicly traded deferring banks.

---

**Table of Contents****ZIONS BANCORPORATION AND SUBSIDIARIES**

After identifying collateral level PDs, we modify the PDs of deferring collateral by a calibration adjustment. The licensed third party cash flow model then projects the expected cash flows for CDO tranches. Estimates of expected loss for the individual pieces of underlying collateral are aggregated to arrive at a pool-level expected loss rate for each CDO. These loss assumptions are applied to the CDO's structure to generate cash flow projections for each tranche of the CDO. The presence of OTTI is identified and the amount of the credit component of OTTI is calculated by discounting the resulting loss-adjusted cash flows at each tranche's coupon rate and comparing that value to the Company's amortized cost of the tranche. The fair value of each tranche is determined by discounting its resultant loss-adjusted cash flows with appropriate current market-based discount rates.

The discount rate assumption used for valuation purposes for each CDO tranche is derived from trading yields on publicly traded trust preferred securities and projected PDs on the underlying issuers. The data set includes a publicly traded trust preferred security which is in deferral with regard to the payment of current interest. The discount margins on the traded securities, including the deferring security, are used to determine a relationship between the discount margin and expected losses, which relationship is then applied to the CDOs.

For the second quarter of 2010, the Company utilized a discount rate range of LIBOR+3.75% for the highest quality/most over-collateralized tranches and LIBOR+23.8% for the lowest credit quality tranche in order to reflect market level assumptions for structured finance securities. In addition, in order to acknowledge the greater uncertainty in the cash flows of those junior trust preferred CDO tranches that are PIKing (capitalizing interest), the Company utilized a discount rate of at least LIBOR+13% using the forward LIBOR curve. These discount rates are in addition to the credit related discounts applied to the cash flows for each tranche. The range of the projected cumulative credit loss of the CDO pools varies extensively across pools and ranges between 8.3% and 58.1%.

CDO tranches with greater uncertainty in their cash flows are discounted at higher rates than those that market participants would use for tranches with more stable expected cash flows (e.g., as a result of more subordination and/or better credit quality in the underlying collateral). The high end of the discount margin spectrum was applied to tranches in which minor changes in future default assumptions produced substantial deterioration in tranche cash flows. These discount rates are applied to credit-stressed cash flows, which constitute each tranche's expected cash flows; discount rates are not applied to a hypothetical contractual cash flow.

Certain REIT and ABS CDOs are fair valued by third party services using their proprietary models. These models utilize relevant data assumptions, which we evaluate for reasonableness. These assumptions include but are not limited to discount rates, PDs, loss-given-default rates, over-collateralization levels, and rating transition probability matrices from rating agencies. Key assumptions are included subsequently. The model prices obtained from third party services were evaluated for reasonableness including quarter to quarter changes in assumptions and comparison to other available data which included third party and internal model results and valuations.

*Auction rate securities*

Auction rate securities are fair valued under Level 3 using a market approach based on various market data inputs, including AAA municipal and corporate bond yield curves, credit ratings and leverage of each closed-end fund, and market yields for municipal bonds and commercial paper.

**Table of Contents**

ZIONS BANCORPORATION AND SUBSIDIARIES

*Private equity investments*

Private equity investments valued under Level 2 on a recurring basis are investments in partnerships that invest in financial institutions. Fair values are determined from net asset values provided by the partnerships. Private equity investments valued under Level 3 on a recurring basis are recorded initially at acquisition cost, which is considered the best indication of fair value unless there have been material subsequent positive or negative developments that justify an adjustment in the fair value estimate. Subsequent adjustments to recorded fair values are based as necessary on current and projected financial performance, recent financing activities, economic and market conditions, market comparables, market liquidity, sales restrictions, and other factors.

*Derivatives*

Derivatives are fair valued according to their classification as either exchange-traded or over-the-counter ( OTC ). Exchange-traded derivatives consist of forward currency exchange contracts that have been fair valued under Level 1 because they are traded in active markets. OTC derivatives consist of interest rate swaps and options as well as energy commodity derivatives for customers. These derivatives are fair valued under Level 2 using third party services. Observable market inputs include yield curves (the LIBOR swap curve and applicable basis swap curves), foreign exchange rates, commodity prices, option volatilities, counterparty credit risk, and other related data. Credit valuation adjustments are required to reflect both our own nonperformance risk and the respective counterparty s nonperformance risk. These adjustments are determined generally by applying a credit spread for the counterparty or the Company as appropriate to the total expected exposure of the derivative. Amounts disclosed in the following schedule include the foreign currency exchange contracts that are not included in Note 5 in accordance with ASC 815. The amounts are also presented net of the cash collateral offsets discussed in Note 5.

*Securities sold, not yet purchased*

Securities sold, not yet purchased are fair valued under Level 1 when quoted prices are available for the securities involved. Those under Level 2 are fair valued similar to trading account investment securities.

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

Assets and liabilities measured at fair value by class on a recurring basis, including one security in 2009 elected under the fair value option, are summarized as follows at June 30, 2010 and 2009 (*in thousands*):

	June 30, 2010			Total
	Level 1	Level 2	Level 3	
<b>ASSETS</b>				
Investment securities:				
Available-for-sale:				
U.S. Treasury, agencies and corporations	\$ 37,596	\$ 1,391,355		\$ 1,428,951
Municipal securities		166,667	\$ 57,755	224,422
Asset-backed securities:				
Trust preferred banks and insurance		1,686	1,311,398	1,313,084
Trust preferred real estate investment trusts			23,493	23,493
Auction rate			157,078	157,078
Other (including ABS CDOs)		13,015	71,821	84,836
Mutual funds and stock	177,819	6,765		184,584
	215,415	1,579,488	1,621,545	3,416,448
Trading account		85,707		85,707
Other noninterest-bearing investments:				
Private equity		4,794	147,612	152,406
Other assets:				
Derivatives:				
Interest rate related and other		42,073		42,073
Interest rate swaps for customers		83,645		83,645
Foreign currency exchange contracts	6,128			6,128
	6,128	125,718		131,846
	\$ 221,543	\$ 1,795,707	\$ 1,769,157	\$ 3,786,407
<b>LIABILITIES</b>				
Securities sold, not yet purchased	\$ 39,796	\$ 41,715		\$ 81,511
Other liabilities:				
Derivatives:				
Interest rate related and other		3,864		3,864
Interest rate swaps for customers		89,178		89,178
Foreign currency exchange contracts	5,855			5,855
	5,855	93,042		98,897
Other			\$ 470	470
	\$ 45,651	\$ 134,757	\$ 470	\$ 180,878

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

	June 30, 2009			
	Level 1	Level 2	Level 3	Total
<b>ASSETS</b>				
Investment securities:				
Available-for-sale:				
U.S. Treasury and agencies	\$ 24,528	\$ 1,530,909		\$ 1,555,437
Municipal securities		188,175	\$ 64,658	252,833
Asset-backed securities:				
Trust preferred banks and insurance		1,341	1,534,823	1,536,164
Trust preferred real estate investment trusts			34,580	34,580
Auction rate			171,252	171,252
Other		23,863	83,466	107,329
Mutual funds and stock	242,516	3,784		246,300
	267,044	1,748,072	1,888,779	3,903,895
Trading account		78,559	49 <sup>1</sup>	78,608
Other noninterest-bearing investments:				
Private equity		26,024	155,680	181,704
Other assets:				
Derivatives	5,336	208,254		213,590
	\$ 272,380	\$ 2,060,909	\$ 2,044,508	\$ 4,377,797
<b>LIABILITIES</b>				
Securities sold, not yet purchased	\$ 8,701	\$ 42,408		\$ 51,109
Other liabilities:				
Derivatives	5,070	80,336		85,406
Other			\$ 215	215
	\$ 13,771	\$ 122,744	\$ 215	\$ 136,730

<sup>1</sup> Elected under fair value option, as discussed subsequently.

Selected additional information regarding key model inputs and assumptions used to fair value certain asset-backed securities by class under Level 2 and Level 3 include the following at June 30, 2010 (*dollars in thousands*):

	Fair value at June 30, 2010	Valuation approach	Constant default rate ( CDR )	Loss severity	Prepayment rate
Asset-backed securities:					
Trust preferred banks	\$ 1,103,667	Income	Pool specific <sup>3</sup>	100%	0% for 5 years; 2% for years 6 to maturity
Trust preferred insurance	377,393	Income	Pool specific <sup>4</sup>	100%	6.5% per year
Trust preferred individual	21,834	Market			
	1,502,894 <sup>1</sup>				
Trust preferred real estate investment trusts	23,493	Income	Pool specific <sup>5</sup>	10-100%	0% per year
Other (including ABS CDOs)	102,622 <sup>2</sup>	Income	<sup>6</sup>	17-100%	Collateral weighted average life



Collateral  
specific

<sup>1</sup> Includes \$1,313.1 million of AFS securities and \$189.8 million of HTM securities.

<sup>2</sup> Includes \$84.8 million of AFS securities and \$17.8 million of HTM securities.

<sup>3</sup> CDR ranges: yr 1 0.61% to 22.9%; yrs 2-5 0.15% to 1.66%; yrs 6 to maturity 0.03% to 0.32%.

<sup>4</sup> CDR ranges: yr 1 0.49% to 1.41%; yrs 2-5 0.52% to 0.85%; yrs 6 to maturity 0.10% to 0.18%.

<sup>5</sup> CDR ranges: yr 1 2.4% to 8.3%; yrs 2-3 2.9% to 6.0%; yrs 4-6 1.0%; yrs 6 to maturity 0.50%.

<sup>6</sup> These are predominantly ABS CDOs whose collateral is rated. CDR and loss severities are built up from the loan level and vary by collateral ratings, asset class, and vintage.

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

In the discussion of our investment portfolio below, we have included certain credit rating information because the information is one indication of the degree of credit risk to which we are exposed, and significant changes in ratings classifications for our investment portfolio could indicate an increased level of risk for us.

The following presents the percentage of total fair value of bank trust preferred CDOs by vintage year (origination date) according to original rating (*dollars in thousands*):

Vintage year	Fair value at June 30, 2010	Percentage of total fair value			Percentage of total fair value by vintage
		AAA	A	BBB	
2001	\$ 123,314	10.2%	0.9%	0.0%	11.1%
2002	258,702	20.4%	3.0%	0.0%	23.4%
2003	406,409	28.2%	8.0%	0.7%	36.9%
2004	189,868	7.0%	10.2%	0.0%	17.2%
2005	17,328	1.0%	0.5%	0.1%	1.6%
2006	61,687	3.0%	2.2%	0.4%	5.6%
2007	46,359	4.2%	0.0%	0.0%	4.2%
	\$ 1,103,667	74.0%	24.8%	1.2%	100.0%

The following reconciles the beginning and ending balances of assets and liabilities for the three and six months ended June 30, 2010 and 2009 that are measured at fair value by class on a recurring basis using Level 3 inputs (*in thousands*):

	Level 3 Instruments Three Months Ended June 30, 2010						
	Municipal securities	Trust preferred banks and insurance	Trust preferred REIT	Auction rate	Other asset-backed	Private equity investments	Other liabilities
Balance at April 1, 2010	\$ 63,206	\$ 1,351,269	\$ 23,854	\$ 156,795	\$ 57,373	\$ 161,884	\$ (553)
Total net gains (losses) included in:							
Statement of income:							
Dividends and other investment income						2,930	
Equity securities losses, net						(1,502)	
Fixed income securities gains, net	404	71		38			
Net impairment losses on investment securities		(14,634)	(1,643)		(1,842)		
Other noninterest expense							83
Other comprehensive income (loss)	(361)	(21,846)	1,282	190	19,172		
Purchases, sales, issuances, and settlements, net	(5,494)	(3,462)		55	(2,882)	(15,700)	
Balance at June 30, 2010	\$ 57,755	\$ 1,311,398	\$ 23,493	\$ 157,078	\$ 71,821	\$ 147,612	\$ (470)

	Level 3 Instruments Six Months Ended June 30, 2010						
	Municipal securities	Trust preferred	Trust preferred REIT	Auction rate	Other asset-backed	Private equity investments	Other liabilities

Edgar Filing: ZIONS BANCORPORATION /UT/ - Form 10-Q

**banks and  
insurance**

Balance at January 1, 2010	\$ 64,314	\$ 1,359,444	\$ 24,018	\$ 159,440	\$ 62,430	\$ 158,941	\$ (522)
Total net gains (losses) included in:							
Statement of income:							
Dividends and other investment income						5,284	
Equity securities losses, net						(4,667)	
Fixed income securities gains, net	433	658		265	355		
Net impairment losses on investment securities		(41,860)	(3,725)		(3,786)		
Other noninterest expense							52
Other comprehensive income (loss)	(463)	(1,960)	3,150	963	24,723		
Purchases, sales, issuances, and settlements, net	(6,529)	(4,884)	50	(3,590)	(11,901)	(11,946)	
Balance at June 30, 2010	\$ 57,755	\$ 1,311,398	\$ 23,493	\$ 157,078	\$ 71,821	\$ 147,612	\$ (470)

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

	Level 3 Instruments							
	Three Months Ended June 30, 2009							
	Municipal securities	Trust preferred banks and insurance	Trust preferred REIT	Auction rate	Other asset-backed	Trading account <sup>1</sup>	Private equity investments	Other liabilities
Balance at April 1, 2009	\$ 68,641	\$ 897,650	\$ 21,019	\$ 177,880	\$ 65,293	\$ 49	\$ 150,504	\$ (136)
Total net gains (losses) included in:								
Statement of income:								
Dividends and other investment income (loss)							(1,631)	
Fixed income securities gains (losses), net				247				
Net impairment losses on investment securities		(3,030)	(18,351)					
Valuation losses on securities purchased	(2,793)			(2,733)	(1,774)			
Other noninterest expense								(79)
Other comprehensive income (loss)	90	113,772	16,579	(658)	3,057			
Fair value of HTM securities transferred to AFS		529,268	15,280		12,464			
Purchases, sales, issuances, and settlements, net	(1,280)	(2,837)	53	(3,484)	4,426		6,807	
Balance at June 30, 2009	\$ 64,658	\$ 1,534,823	\$ 34,580	\$ 171,252	\$ 83,466	\$ 49	\$ 155,680	\$ (215)

	Level 3 Instruments							
	Six Months Ended June 30, 2009							
	Municipal securities	Trust preferred banks and insurance	Trust preferred REIT	Auction rate	Other asset-backed	Trading account <sup>1</sup>	Private equity investments	Other liabilities
Balance at January 1, 2009	\$	\$ 659,253	\$ 23,897	\$ 1,710	\$ 65,557	\$ 956	\$ 143,511	\$ (527)
Total net gains (losses) included in:								
Statement of income:								
Dividends and other investment income (loss)							(1,720)	
Fair value and nonhedge derivative income (loss)						(907)		
Equity securities gains, net							109	
Fixed income securities gains (losses), net				247				
Net impairment losses on investment securities		(9,593)	(67,266)		(927)			
Valuation losses on securities purchased	(6,977)	(172,729)	(8,945)	(17,265)	(1,774)			
Other noninterest expense								312
Other comprehensive income (loss)	89	(14,745)	46,561	(659)	3,067			
Fair value of HTM securities transferred to AFS		565,282	15,280		15,674			
Purchases, sales, issuances, and settlements, net	68,271	507,355	25,053	182,039	1,869		13,780	
Net transfers in (out)	3,275			5,180				
Balance at June 30, 2009	\$ 64,658	\$ 1,534,823	\$ 34,580	\$ 171,252	\$ 83,466	\$ 49	\$ 155,680	\$ (215)

<sup>1</sup> Elected under fair value option, as discussed subsequently.

The preceding reconciling amounts using Level 3 inputs include the following realized gains (losses) (in thousands):

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2010	2009	2010	2009
Dividends and other investment income	\$ 1,290	\$	\$ 2,194	\$ 248
Equity securities gains, net	1,157		905	

Edgar Filing: ZIONS BANCORPORATION /UT/ - Form 10-Q

Fixed income securities gains, net	513	247	1,711	247
Net impairment losses on investment securities sold		(18,351)		(67,015)

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

Assets with fair value changes during the periods indicated that are measured at fair value by class on a nonrecurring basis are summarized as follows (*in thousands*):

	Level 1	Fair value at June 30, 2010			Gains (losses) from fair value changes	
		Level 2	Level 3	Total	Three months ended June 30, 2010	Six months ended June 30, 2010
<b>ASSETS</b>						
HTM securities adjusted for OTTI			\$ 3,657	\$ 3,657	\$ (139)	\$ (151)
Loans held for sale	\$ 20,228			20,228		
Impaired loans			287,570	287,570	(21,498)	(93,145)
Other real estate owned		144,146		144,146	(51,333)	(81,307)
	\$	\$ 164,374	\$ 291,227	\$ 455,601	\$ (72,970)	\$ (174,603)

	Level 1	Fair value at June 30, 2009			Gains (losses) from fair value changes	
		Level 2	Level 3	Total	Three months ended June 30, 2009	Six months ended June 30, 2009
<b>ASSETS</b>						
HTM securities adjusted for OTTI			\$ 4,179	\$ 4,179	\$ (806)	\$ (1,761)
Loans held for sale	\$ 17,614			17,614		60
Impaired loans			280,346	280,346	(47,930)	(113,142)
Other real estate owned		78,965		78,965	(22,027)	(40,209)
	\$	\$ 96,579	\$ 284,525	\$ 381,104	\$ (70,763)	\$ (155,052)

Loans held for sale relate to loans purchased under the Small Business Administration 7(a) program. They are fair valued under Level 2 based on quotes of comparable instruments.

Impaired loans are fair valued under Level 3 based on the fair value of the collateral for loans that are collateral-dependent, or the present value of future cash flows for loans not collateral-dependent.

Other real estate owned is fair valued under Level 2 at the lower of cost or fair value based on property appraisals at the time of transfer and as appropriate thereafter.

**Fair Value Option**

ASC 825, *Financial Instruments*, allows for the option to report certain financial assets and liabilities at fair value initially and at subsequent measurement dates with changes in fair value included in earnings. The fair value option may be applied instrument by instrument, but is on an irrevocable basis. The one AFS REIT trust preferred CDO security indicated previously was sold in December 2009.

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

**Fair Value of Certain Financial Instruments**

Following is a summary of the carrying values and estimated fair values of certain financial instruments (*in thousands*):

	June 30, 2010		June 30, 2009	
	Carrying value	Estimated fair value	Carrying value	Estimated fair value
<b>Financial assets:</b>				
HTM investment securities	\$ 852,606	\$ 802,370	\$ 937,942	\$ 891,186
Loans and leases (including loans held for sale), net of allowance	36,628,561	36,328,746	40,311,469	40,034,915
<b>Financial liabilities:</b>				
Time deposits	4,664,845	4,718,138	7,301,118	7,409,674
Foreign deposits	1,683,925	1,684,090	1,974,583	1,975,730
FHLB advances and other borrowings	234,147	239,873	67,053	68,038
Long-term debt	1,903,605	2,355,809	1,885,913	2,097,307

This summary excludes financial assets and liabilities for which carrying value approximates fair value. For financial assets, these include cash and due from banks and money market investments. For financial liabilities, these include demand, savings, and money market deposits, federal funds purchased, and security repurchase agreements. The estimated fair value of demand, savings, and money market deposits is the amount payable on demand at the reporting date. Carrying value is used because the accounts have no stated maturity and the customer has the ability to withdraw funds immediately. Also excluded from the summary are financial instruments recorded at fair value on a recurring basis, as previously described.

The fair value of loans is estimated by discounting future cash flows on pass grade loans using the LIBOR yield curve adjusted by a factor which reflects the credit and interest rate risk inherent in the loan. These future cash flows are then reduced by the estimated life-of-the-loan aggregate credit losses in the loan portfolio. These adjustments for lifetime future credit losses are highly judgmental because the Company does not have a validated model to estimate lifetime credit losses on large portions of its loan portfolio. The estimate of lifetime credit losses is adjusted quarterly as necessary to reflect the most recent loss experience during the current prolonged cycle of economic weakness. Impaired loans are not included in this credit adjustment as they are already considered to be held at fair value. Loans, other than those held for sale, are not normally purchased and sold by the Company, and there are no active trading markets for most of this portfolio.

The fair value of time and foreign deposits, FHLB advances, and other borrowings is estimated by discounting future cash flows using the LIBOR yield curve. Variable rate FHLB advances reprice with changes in market rates; as such, their carrying amounts approximate fair value. The estimated fair value of long-term debt is based on actual market trades (i.e., an asset value) when available or discounting cash flows using the LIBOR yield curve adjusted for credit spreads.

These fair value disclosures represent our best estimates based on relevant market information and information about the financial instruments. Fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of the various instruments, and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in the above methodologies and assumptions could significantly affect the estimates.

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

Further, certain financial instruments and all nonfinancial instruments are excluded from the applicable disclosure requirements. Therefore, the fair value amounts shown in the schedule do not, by themselves, represent the underlying value of the Company as a whole.

## 10. GUARANTEES, COMMITMENTS AND CONTINGENCIES

The following are guarantees issued by the Company (*in thousands*):

	June 30, 2010	December 31, 2009	June 30, 2009
Standby letters of credit:			
Financial	\$ 1,000,033	\$ 1,071,851	\$ 1,197,138
Performance	207,838	182,423	207,838
	\$ 1,207,871	\$ 1,254,274	\$ 1,404,976

The Company's 2009 Annual Report on Form 10-K contains further information about these letters of credit including their terms and collateral requirements. At June 30, 2010, the Company had recorded approximately \$15.2 million as a liability for these guarantees, which consisted of \$9.7 million attributable to the reserve for unfunded lending commitments and \$5.5 million of deferred commitment fees.

As of June 30, 2010, the Parent has guaranteed approximately \$300.1 million of debt of affiliated trusts issuing trust preferred securities.

## 11. RETIREMENT PLANS

The following discloses the net periodic benefit cost (credit) and its components for the Company's pension and postretirement plans (*in thousands*):

	Pension benefits		Supplemental retirement benefits		Postretirement benefits		Pension benefits		Supplemental retirement benefits		Postretirement benefits	
	Three Months Ended June 30,		Three Months Ended June 30,		Three Months Ended June 30,		Six Months Ended June 30,		Six Months Ended June 30,		Six Months Ended June 30,	
	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009
Service cost	\$ 53	\$ 76	\$	\$	\$ 9	\$ 9	\$ 106	\$ 153	\$	\$	\$ 18	\$ 17
Interest cost	2,162	2,216	147	165	16	16	4,323	4,431	318	330	26	32
Expected return on plan assets	(2,053)	(1,765)					(4,106)	(3,531)				
Amortization of prior service cost (credit)			31	31	(61)	(61)			62	62	(122)	(122)
Settlement loss									13			
Amortization of net actuarial (gain) loss	1,488	1,642	(2)	(7)	(37)	(49)	2,976	3,284	18	(14)	(74)	(98)
Net periodic benefit cost (credit)	\$ 1,650	\$ 2,169	\$ 176	\$ 189	\$ (73)	\$ (85)	\$ 3,299	\$ 4,337	\$ 411	\$ 378	\$ (152)	\$ (171)

As disclosed in the Company's 2009 Annual Report on Form 10-K, the Company has frozen its participation and benefit accruals for the pension plan and its contributions for individual benefit payments in the postretirement benefit plan.



12. OPERATING SEGMENT INFORMATION

We manage our operations and prepare management reports and other information with a primary focus on geographical area. As of June 30, 2010, we operate eight community/regional banks in distinct geographical areas. Performance assessment and resource allocation are based upon this geographical structure. Zions Bank operates 106 branches in Utah and 27 branches in Idaho. CB&T operates 106 branches in California. Amegy operates 84 branches in Texas. NBA operates 75 branches in Arizona. NSB operates 55 branches in Nevada. Vectra operates 37 branches in Colorado and one branch in New Mexico. TCBW operates one branch in the state of Washington. TCBO operates one branch in Oregon. Additionally, Zions Bank, CB&T, Amegy, NBA, Vectra, and TCBW each operate a foreign branch in the Grand Cayman Islands.

**Table of Contents**

ZIONS BANCORPORATION AND SUBSIDIARIES

The operating segment identified as *Other* includes the Parent, Zions Management Services Company ( *ZMSC* ), certain nonbank financial service and financial technology subsidiaries, other smaller nonbank operating units, TCBO, and eliminations of transactions between segments. ZMSC provides internal technology and operational services to affiliated operating businesses of the Company. ZMSC charges most of its costs to the affiliates on an approximate break-even basis.

The accounting policies of the individual operating segments are the same as those of the Company. Transactions between operating segments are primarily conducted at fair value, resulting in profits that are eliminated for reporting consolidated results of operations. Operating segments pay for centrally provided services based upon estimated or actual usage of those services.

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

The following table presents selected operating segment information for the three months ended June 30, 2010 and 2009:

(In millions)	Zions Bank		CB&T		Amegy		NBA		NSB	
	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009
<b>CONDENSED INCOME STATEMENT</b>										
Net interest income	\$ 186.0	\$ 173.1	\$ 119.3	\$ 112.1	\$ 98.8	\$ 94.2	\$ 44.6	\$ 43.4	\$ 33.9	\$ 36.3
Provision for loan losses	90.5	221.8	40.6	57.6	46.4	168.0	4.8	147.1	34.3	151.0
Net interest income after provision for loan losses	95.5	(48.7)	78.7	54.5	52.4	(73.8)	39.8	(103.7)	(0.4)	(114.7)
Net impairment losses on investment securities		(5.8)		(6.9)						(0.4)
Valuation losses on securities purchased		(11.7)								
Gain on subordinated debt modification										
Acquisition related gains				6.5						16.5
Other noninterest income	40.9	32.5	25.5	47.7	37.1	34.9	8.3	12.9	10.4	16.9
Noninterest expense	145.8	138.8	81.5	71.4	78.6	78.9	47.8	44.2	39.5	43.8
Income (loss) before income taxes	(9.4)	(172.5)	22.7	30.4	10.9	(117.8)	0.3	(135.0)	(29.5)	(125.5)
Income tax expense (benefit)	(11.5)	(65.6)	8.4	11.6	2.6	(41.8)	0.1	(53.4)	(10.4)	(44.0)
Net income (loss)	2.1	(106.9)	14.3	18.8	8.3	(76.0)	0.2	(81.6)	(19.1)	(81.5)
Net income (loss) applicable to noncontrolling interests										
Net income (loss) applicable to controlling interest	2.1	(106.9)	14.3	18.8	8.3	(76.0)	0.2	(81.6)	(19.1)	(81.5)
Preferred stock dividends						(1.0)				
Preferred stock redemption										
Net earnings (loss) applicable to common shareholders	\$ 2.1	\$ (106.9)	\$ 14.3	\$ 18.8	\$ 8.3	\$ (77.0)	\$ 0.2	\$ (81.6)	\$ (19.1)	\$ (81.5)
<b>AVERAGE BALANCE SHEET DATA</b>										
Total assets	\$ 18,598	\$ 20,854	\$ 11,084	\$ 10,679	\$ 11,769	\$ 11,658	\$ 4,434	\$ 4,865	\$ 4,070	\$ 4,295
Total securities	1,847	1,982	310	681	591	676	223	199	348	233
Net loans and leases	13,618	14,475	8,588	8,562	7,920	8,832	3,379	3,945	2,586	3,229
Allowance for loan losses	382	246	243	135	407	170	182	147	291	133
Goodwill, core deposit and other intangibles	20	20	393	389	681	695	17	20	9	12
Noninterest-bearing demand deposits	2,591	2,248	3,152	2,667	4,470	3,156	1,101	945	1,203	1,026
Total deposits	14,313	16,210	9,698	8,524	9,288	9,096	3,698	3,962	3,452	3,721
Shareholder's equity:										
Preferred equity	480	250	262	159	487	80	305	430	360	312
Common equity	1,286	1,036	1,143	1,153	1,447	1,426	323	315	253	231
Noncontrolling interests	(1)	1								
Total shareholder's equity	1,765	1,287	1,405	1,312	1,934	1,506	628	745	613	543

Vectra

TCBW

Other

Edgar Filing: ZIONS BANCORPORATION /UT/ - Form 10-Q

	2010		2009		2010		2009		Consolidated Company	
	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009
<b>CONDENSED INCOME STATEMENT</b>										
Net interest income	\$ 27.1	\$ 26.8	\$ 7.6	\$ 8.1	\$ (104.0)	\$ (0.3)	\$ 413.3	\$ 493.7		
Provision for loan losses	8.3	12.1	3.8	5.0	(0.1)	0.1	228.6	762.7		
Net interest income after provision for loan losses	18.8	14.7	3.8	3.1	(103.9)	(0.4)	184.7	(269.0)		
Net impairment losses on investment securities	(0.7)	(0.1)			(17.4)	(28.7)	(18.1)	(41.9)		
Valuation losses on securities purchased								(11.7)		
Gain on subordinated debt modification							493.7	493.7		
Acquisition related gains								23.0		
Other noninterest income	7.3	8.4	0.6	2.6	(2.6)	(6.3)	127.5	149.6		
Noninterest expense	24.0	26.5	4.6	3.9	8.6	12.0	430.4	419.5		
Income (loss) before income taxes	1.4	(3.5)	(0.2)	1.8	(132.5)	446.3	(136.3)	(75.8)		
Income tax expense (benefit)	0.2	(1.6)	(0.1)	0.6	(12.2)	170.4	(22.9)	(23.8)		
Net income (loss)	1.2	(1.9)	(0.1)	1.2	(120.3)	275.9	(113.4)	(52.0)		
Net income (loss) applicable to noncontrolling interests					(0.4)	(1.2)	(0.4)	(1.2)		
Net income (loss) applicable to controlling interest	1.2	(1.9)	(0.1)	1.2	(119.9)	277.1	(113.0)	(50.8)		
Preferred stock dividends		(0.1)			(25.3)	(24.3)	(25.3)	(25.4)		
Preferred stock redemption					3.1	52.4	3.1	52.4		
Net earnings (loss) applicable to common shareholders	\$ 1.2	\$ (2.0)	\$ (0.1)	\$ 1.2	\$ (142.1)	\$ 305.2	\$ (135.2)	\$ (23.8)		
<b>AVERAGE BALANCE SHEET DATA</b>										
Total assets	\$ 2,330	\$ 2,515	\$ 813	\$ 809	\$ (1,228)	\$ (1,606)	\$ 51,870	\$ 54,069		
Total securities	294	256	158	190	554	690	4,325	4,907		
Net loans and leases	1,883	2,046	575	586	62	123	38,611	41,798		
Allowance for loan losses	74	35	14	11	2		1,595	876		
Goodwill, core deposit and other intangibles					(1)	6	1,119	1,143		
Noninterest-bearing demand deposits	610	472	227	188	(35)	(7)	13,319	10,696		
Total deposits	1,935	2,016	613	579	(767)	(1,150)	42,230	42,959		
Shareholder's equity:										
Preferred equity	71	10	15		(355)	347	1,625	1,588		
Common equity	195	172	70	77	(346)	(393)	4,371	4,018		
Noncontrolling interests					17	24	16	25		
Total shareholder's equity	266	182	85	77	(684)	(22)	6,012	5,631		

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

The following table presents selected operating segment information for the six months ended June 30, 2010 and 2009:

(In millions)	Zions Bank		CB&T		Amegy		NBA		NSB	
	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009
<b>CONDENSED INCOME STATEMENT</b>										
Net interest income	\$ 366.3	\$ 327.4	\$ 232.7	\$ 224.7	\$ 199.2	\$ 186.6	\$ 89.8	\$ 90.5	\$ 70.0	\$ 70.3
Provision for loan losses	177.6	286.8	82.5	92.4	97.2	213.5	26.0	199.0	87.0	240.3
Net interest income after provision for loan losses	188.7	40.6	150.2	132.3	102.0	(26.9)	63.8	(108.5)	(17.0)	(170.0)
Net impairment losses on investment securities		(8.3)		(16.8)						(1.4)
Loss on sale of investment securities to Parent	(54.8)									
Valuation losses on securities purchased		(203.0)				(7.5)				
Gain on subordinated debt exchange										
Gain on subordinated debt modification										
Acquisition related gains				6.5						16.5
Other noninterest income	85.1	100.0	51.8	71.2	72.4	76.4	15.8	27.4	19.8	28.1
Noninterest expense	275.1	257.6	156.8	135.5	153.4	153.8	87.5	86.4	76.0	82.6
Impairment loss on goodwill						633.3				
Income (loss) before income taxes	(56.1)	(328.3)	45.2	57.7	21.0	(745.1)	(7.9)	(167.5)	(73.2)	(209.4)
Income tax expense (benefit)	(8.5)	(128.5)	21.0	21.9	4.9	(41.4)	(3.1)	(66.3)	(25.8)	(73.4)
Net income (loss)	(47.6)	(199.8)	24.2	35.8	16.1	(703.7)	(4.8)	(101.2)	(47.4)	(136.0)
Net income (loss) applicable to noncontrolling interests	0.1									
Net income (loss) applicable to controlling interest	(47.7)	(199.8)	24.2	35.8	16.1	(703.7)	(4.8)	(101.2)	(47.4)	(136.0)
Preferred stock dividends				(0.9)		(1.5)				
Preferred stock redemption										
Net earnings (loss) applicable to common shareholders	\$ (47.7)	\$ (199.8)	\$ 24.2	\$ 34.9	\$ 16.1	\$ (705.2)	\$ (4.8)	\$ (101.2)	\$ (47.4)	\$ (136.0)
<b>AVERAGE BALANCE SHEET DATA</b>										
Total assets	\$ 18,705	\$ 20,942	\$ 11,064	\$ 10,626	\$ 11,603	\$ 11,999	\$ 4,439	\$ 4,857	\$ 4,087	\$ 4,200
Total securities	1,896	1,835	301	697	593	659	214	200	346	204
Net loans and leases	13,717	14,503	8,708	8,406	8,075	8,905	3,452	4,000	2,644	3,215
Allowance for loan losses	372	233	235	127	402	149	189	135	292	110
Goodwill, core deposit and other intangibles	20	20	394	394	682	1,008	17	21	9	10
Noninterest-bearing demand deposits	2,508	2,178	3,096	2,584	4,287	3,013	1,072	918	1,170	973

Edgar Filing: ZIONS BANCORPORATION /UT/ - Form 10-Q

Total deposits	14,140	16,289	9,693	8,453	9,192	8,956	3,705	3,940	3,458	3,635
Shareholder's equity:										
Preferred equity	470	250	262	158	439	80	354	430	360	290
Common equity	1,289	1,047	1,139	1,130	1,443	1,737	278	335	268	246
Noncontrolling interests		1								
Total shareholder's equity	1,759	1,298	1,401	1,288	1,882	1,817	632	765	628	536

	Vectra		TCBW		Other		Consolidated Company			
	2010	2009	2010	2009	2010	2009	2010	2009		
<b>CONDENSED INCOME STATEMENT</b>										
Net interest income	\$ 54.4	\$ 50.3	\$ 15.0	\$ 16.4	\$ (158.8)	\$ 2.3	\$ 868.6	\$ 968.5		
Provision for loan losses	17.2	21.0	6.7	7.2		0.1	494.2	1,060.3		
Net interest income after provision for loan losses	37.2	29.3	8.3	9.2	(158.8)	2.2	374.4	(91.8)		
Net impairment losses on investment securities	(0.9)	(2.0)			(48.4)	(96.1)	(49.3)	(124.6)		
Loss on sale of investment securities to Parent					54.8					
Valuation losses on securities purchased						(1.6)		(212.1)		
Gain on subordinated debt exchange					14.5		14.5			
Gain on subordinated debt modification						493.7		493.7		
Acquisition related gains								23.0		
Other noninterest income	16.0	15.2	1.1	3.7	(10.2)	(34.5)	251.8	287.5		
Noninterest expense	45.7	49.0	8.8	8.3	16.1	22.5	819.4	795.7		
Impairment loss on goodwill						0.7		634.0		
Income (loss) before income taxes	6.6	(6.5)	0.6	4.6	(164.2)	340.5	(228.0)	(1,054.0)		
Income tax expense (benefit)	6.4	(3.0)	0.1	1.5	(46.5)	113.7	(51.5)	(175.5)		
Net income (loss)	0.2	(3.5)	0.5	3.1	(117.7)	226.8	(176.5)	(878.5)		
Net income (loss) applicable to noncontrolling interests					(3.4)	(1.7)	(3.3)	(1.7)		
Net income (loss) applicable to controlling interest	0.2	(3.5)	0.5	3.1	(114.3)	228.5	(173.2)	(876.8)		
Preferred stock dividends		(0.1)			(51.6)	(49.2)	(51.6)	(51.7)		
Preferred stock redemption					3.1	52.4	3.1	52.4		
Net earnings (loss) applicable to common shareholders	\$ 0.2	\$ (3.6)	\$ 0.5	\$ 3.1	\$ (162.8)	\$ 231.7	\$ (221.7)	\$ (876.1)		

**AVERAGE BALANCE SHEET DATA**

Total assets	\$ 2,370	\$ 2,570	\$ 819	\$ 822	\$ (1,375)	\$ (1,285)	\$ 51,712	\$ 54,731		
Total securities	296	259	162	193	519	651	4,327	4,698		
Net loans and leases	1,903	2,048	575	588	63	125	39,137	41,790		
Allowance for loan losses	74	32	14	9	2	1	1,580	796		
Goodwill, core deposit and other intangibles					1	7	1,123	1,460		
Noninterest-bearing demand deposits	615	459	217	190	(31)	(12)	12,934	10,303		
Total deposits	1,964	2,056	615	576	(729)	(1,359)	42,038	42,546		
Shareholder's equity:										
Preferred equity	68	10	15		(401)	368	1,567	1,586		
Common equity	198	181	70	76	(384)	(279)	4,301	4,473		

Edgar Filing: ZIONS BANCORPORATION /UT/ - Form 10-Q

Noncontrolling interests					16	25	16	26
Total shareholder s equity	266	191	85	76	(769)	114	5,884	6,085

**Table of Contents**

ZIONS BANCORPORATION AND SUBSIDIARIES

13. SUBSEQUENT EVENT

As disclosed in a Form 8-K filing on July 29, 2010, we have entered into a total return swap and related interest rate swaps ( TRS ) with Deutsche Bank AG relating to a portfolio of \$1.16 billion notional amount of our bank and insurance trust preferred CDOs. As a result of the TRS, Deutsche Bank will assume all of the credit risk of this CDO portfolio, providing timely payment of all scheduled payments of interest and principal when contractually due to the Company (without regard to acceleration or deferral events). We can cancel the TRS quarterly after the first year and remove individual securities on or after the end of the sixth year. Additionally, with the consent of Deutsche Bank, we can transfer the TRS to a third party in part or in whole. Deutsche Bank cannot cancel the TRS except in the event of nonperformance by the Company and under certain other circumstances customary to ISDA swap agreements.

This transfer of credit risk is expected to reduce the Company's regulatory capital risk weighting for these investments. The underlying securities were originally rated primarily A and BBB and currently carry some of the highest risk-weightings of the securities in the Company's portfolio. As a result, the transaction is expected to reduce regulatory risk-weighted assets and improve the Company's risk-based capital ratios.

This transaction does not qualify for hedge accounting and will not change the accounting for the underlying securities, including the quarterly analysis of OTTI and OCI. Further, we will not recognize any gain or loss on the securities as a result of entering into the TRS.

Both the fair value of the securities and the fair value of the TRS are dependent upon the projected credit-adjusted cash flows of the securities. Absent major changes in these projected cash flows, we do not expect the value of the TRS to change significantly from what is expected to be a negative initial valuation. The negative initial valuation is expected to be approximately \$23 million, which is equal to the costs to the Company under the TRS during the first year (that is, during the period that we are unable to cancel the transaction).

Including the \$23 million and structuring costs of \$12 million for the transaction, we expect to incur \$35 million of costs in the first year of the transaction.

After the first year of the transaction, we expect to incur subsequent net quarterly costs of approximately \$5.3 million as long as the TRS remains in place for this CDO portfolio. The payments under the transaction generally include or arise from (1) payments by Deutsche Bank to the Company of all scheduled payments of interest and principal when contractually due to the Company, and payment by the Company to Deutsche Bank of a fixed quarterly or semiannual guarantee fee based on the notional amount of the CDO portfolio in the transaction; (2) an interest rate swap pursuant to which Deutsche Bank pays the Company a fixed interest rate and the Company pays to Deutsche Bank a floating interest rate (generally three month LIBOR) on the notional amount of the CDO portfolio in the transaction; and (3) a third swap between the Company and Deutsche Bank included in the transaction in order to hedge each party's exposure to change in interests rates over the life of the transaction. In addition, under the terms of the transaction, payments from the CDOs will continue to be made to the Company and retained by the Company; this recovery amount, plus assumed reinvestment earnings at an imputed interest rate, generally three month LIBOR, will offset principal payments that Deutsche Bank would otherwise be required to make.



**Table of Contents**

ZIONS BANCORPORATION AND SUBSIDIARIES

The cost information provided above represents the Company's estimate of the net effect of these various payments. Payments under the third swap begin on the second payment date of each covered security. If the forward interest rates projected in mid-July occur, no net payment will be due by either party under this third swap. If rates increase more than projected, the payment will be to the Company from Deutsche Bank and if less than projected the payment will be the reverse. The Company's costs are also subject to adjustment in the event of future changes in regulatory requirements applicable to Deutsche Bank, if we do not then elect to terminate the transaction. Should such cost increases occur in the first year, we may cancel the transaction with no payment due beyond the liability already incurred. Termination by the Company for such regulatory changes applicable to Deutsche Bank after year one will result in no payment by the Company.

At the end of every quarter, we expect to complete a valuation process, which is expected to result in a Level 3 fair valuation for the TRS. The process is expected to utilize valuation inputs from two sources:

- 1) The Company will build on its fair valuation process for the underlying CDO portfolio and utilize those same projected cash flows to quantify the extent and timing of payments to be received from the Trustee related to each CDO and in aggregate. These cash flows, plus assumed reinvestment earnings constitute a recovery amount, the extent of which will offset Deutsche Bank's required principal payments. The internal valuation is expected to utilize the Company's estimate of each of the cash flows to/from each leg of the derivative and from each covered CDO through maturity and also through the first date on which we may terminate. For valuation purposes, we will assume that a market participant would cancel the TRS at the first opportunity if the TRS did not have a positive value based on the best estimates of cash flows through maturity. Consequently the fair value would be expected to be approximately the amount of required payments up to the earliest termination date.
  
  - 2) A valuation from market participants, if any or as applicable, which may constitute an observable input from a market participant in possession of all relevant terms and costs of the TRS structure.
- We will need to consider the observable input or inputs from market participants as well as the result of our internal model in determining the fair value of the TRS each quarter.

**Table of Contents**

ZIONS BANCORPORATION AND SUBSIDIARIES

ITEM 2. **MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**FORWARD-LOOKING INFORMATION**

Statements in Management's Discussion and Analysis that are based on other than historical data are forward-looking, within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements provide current expectations or forecasts of future events and include, among others:

statements with respect to the beliefs, plans, objectives, goals, guidelines, expectations, anticipations, and future financial condition, results of operations and performance of Zions Bancorporation (the Parent) and its subsidiaries (collectively the Company, Zions, we, our, us);

statements preceded by, followed by or that include the words may, could, should, would, believe, anticipate, estimate, expect, plan, projects, or similar expressions.

These forward-looking statements are not guarantees of future performance, nor should they be relied upon as representing management's views as of any subsequent date. Forward-looking statements involve significant risks and uncertainties and actual results may differ materially from those presented, either expressed or implied, including, but not limited to, those presented in Management's Discussion and Analysis. Factors that might cause such differences include, but are not limited to:

the Company's ability to successfully execute its business plans, manage its risks, and achieve its objectives;

changes in political and economic conditions, including without limitation the political and economic effects of the current economic crisis, delay of recovery from the current economic crisis, and other major developments, including wars, military actions and terrorist attacks;

changes in financial market conditions, either internationally, nationally or locally in areas in which the Company conducts its operations, including without limitation, reduced rates of business formation and growth, commercial and residential real estate development and real estate prices;

fluctuations in markets for equity, fixed-income, commercial paper and other securities, including availability, market liquidity levels, and pricing;

changes in interest rates, the quality and composition of the loan and securities portfolios, demand for loan products, deposit flows and competition;

acquisitions and integration of acquired businesses;

increases in the levels of losses, customer bankruptcies, bank failures, claims and assessments;

## Edgar Filing: ZIONS BANCORPORATION /UT/ - Form 10-Q

changes in fiscal, monetary, regulatory, trade and tax policies and laws, and regulatory assessments and fees, including policies of the U.S. Department of Treasury, the Board of Governors of the Federal Reserve Board System (the FRB or the Federal Reserve Board), and the Federal Deposit Insurance Corporation ( FDIC );

the Company s participation or lack of participation in governmental programs implemented under the Emergency Economic Stabilization Act ( EESA ) and the American Recovery and Reinvestment Act ( ARRA ), including without limitation the Troubled Asset Relief Program ( TARP ) and the Capital Purchase Program ( CPP ) and the impact of such programs and related regulations on the Company and on international, national, and local economic and financial markets and conditions;

**Table of Contents**

ZIONS BANCORPORATION AND SUBSIDIARIES

the impact of the EESA and the ARRA and related rules and regulations, and changes in those rules and regulations, on the business operations and competitiveness of the Company and other participating American financial institutions, including the impact of the executive compensation limits of these acts, which may impact the ability of the Company and other American financial institutions to retain and recruit executives and other personnel necessary for their businesses and competitiveness;

The impact of the financial reform bill, known as the Dodd-Frank Wall Street Reform and Consumer Protection Act, and rules and regulations thereunder.

continuing consolidation in the financial services industry;

new litigation or changes in existing litigation;

success in gaining regulatory approvals, when required;

changes in consumer spending and savings habits;

increased competitive challenges and expanding product and pricing pressures among financial institutions;

demand for financial services in the Company's market areas;

inflation and deflation;

technological changes and the Company's implementation of new technologies;

the Company's ability to develop and maintain secure and reliable information technology systems;

legislation or regulatory changes which adversely affect the Company's operations or business;

the Company's ability to comply with applicable laws and regulations;

changes in accounting policies or procedures as may be required by the Financial Accounting Standards Board or regulatory agencies;  
and

increased costs of deposit insurance and changes with respect to FDIC insurance coverage levels.

## Edgar Filing: ZIONS BANCORPORATION /UT/ - Form 10-Q

Additional factors that could cause actual results to differ materially from those expressed in the forward-looking statements are discussed in the 2009 Annual Report on Form 10-K of Zions Bancorporation filed with the Securities and Exchange Commission ( SEC ) and available at the SEC 's Internet site (<http://www.sec.gov>).

Except to the extent required by law, the Company specifically disclaims any obligation to update any factors or to publicly announce the result of revisions to any of the forward-looking statements included herein to reflect future events or developments.

---

**Table of Contents**

ZIONS BANCORPORATION AND SUBSIDIARIES

**CRITICAL ACCOUNTING POLICIES AND SIGNIFICANT ESTIMATES**

The Company has made no significant changes in its critical accounting policies and significant estimates from those disclosed in its 2009 Annual Report on Form 10-K.

**RESULTS OF OPERATIONS**

The Company reported a net loss applicable to common shareholders of \$135.2 million or \$0.84 per diluted share for the second quarter of 2010 compared to a net loss applicable to common shareholders of \$23.8 million or \$0.21 per diluted share for the second quarter of 2009. The declined result is primarily due to a \$493.7 million decrease in gain from subordinated debt modification, a \$49.3 million decrease in preferred stock redemption, a \$42.1 million decrease in interest and fees on loans, a \$26.4 million increase in total interest expense, a \$23.0 million decrease in acquisition related gains, a \$21.9 million decrease in fair value and nonhedge derivative income, an \$18.7 million increase in other real estate expense, and an \$11.8 million increase in other expenses, partially offset by a \$534.0 million decrease in provision for loan losses, a \$23.9 million reduction in net impairment losses on investment securities, a \$15.9 million decline in FDIC premiums, a \$11.7 million decrease in valuation losses on securities purchased, and a \$7.4 million decrease in provision for unfunded lending commitments.

Net loss applicable to common shareholders for the first six months of 2010 was \$221.7 million, or \$1.42 per diluted share, compared to net loss applicable to common shareholders of \$876.1 million, or \$7.62 per diluted share for the first six months of 2009. The improved result reflects a \$566.1 million decrease in the provision for loan losses, a \$212.1 million decrease in valuation losses on purchased securities, a \$75.3 million decrease in the net impairment on investment securities, a \$29.4 million decrease in provision for unfunded lending commitments, a \$14.5 million gain on subordinated debt exchange, and a \$13.7 million decrease in total interest expense, partially offset by a \$493.7 million decrease in gain on subordinated debt modification, a \$124.0 million decline in income tax benefit, a \$113.5 million decrease in total interest income, a \$49.3 million decrease in preferred stock redemption, a \$33.0 million increase in other real estate expense, a \$23.7 million decline in fair value and nonhedge derivative income, a \$23.0 million reduction in acquisition related gains, and a \$22.4 million increase in other expenses.

**Net Interest Income, Margin and Interest Rate Spreads**

Net interest income is the difference between interest earned on interest-bearing assets and interest incurred on interest-bearing liabilities. Taxable-equivalent net interest income for the second quarter of 2010 decreased by 16.1% to \$419.0 million compared with \$499.4 million for the comparable period of 2009. This decline reflects the impact of multiple factors, including lower balances of interest-earning assets, and lower rates at which the assets earn interest, higher nonperforming assets, higher discount amortization, and higher accelerated discount amortization on convertible subordinated debt, partially offset by lower balances of and lower interest rates paid on interest bearing deposits. Lower earning assets resulted from classification of loans as nonaccrual, continued charge-offs, and pay-downs in a period of continued weak demand for new loans.

By its nature, net interest income is especially vulnerable to changes in the mix and amounts of interest-earning assets and interest-bearing liabilities. In addition, changes in the interest rates and yields associated with these assets and liabilities significantly impact net interest income. During the first six months of 2010, the Company's liquidity improved due to the fact that customer deposits increased while loan balances decreased. See **Interest Rate and Market Risk Management** for further discussion of how we manage the portfolios of interest-earning assets, interest-bearing liabilities, and associated risk.

---

**Table of Contents**

ZIONS BANCORPORATION AND SUBSIDIARIES

A gauge that we use to measure the Company's success in managing its net interest income is the level and stability of the net interest margin. The net interest margin was 3.58% for the second quarter of 2010, compared to 4.03% for the first quarter of 2010 and 4.10% for the second quarter of 2009. The decrease for the second quarter of 2010 compared to the first quarter of 2010 was driven primarily by the accelerated amortization of approximately \$60.5 million (pretax), or 52 basis points, of discount related to convertible subordinated debt. Its impact was partially offset by increased interest income resulting from accretion on acquired loans based on increased projected cash flows. The net interest margin decrease for the second quarter 2010 compared to the second quarter of 2009 was primarily due to lower balances of and lower interest rates earned on interest earning assets, increased discount amortization related to convertible subordinated debt, and the accelerated amortization of approximately \$60.5 million (pretax) of discount related to the conversion of convertible subordinated debt to preferred stock. The effect of these changes was partially offset by increased low cost deposit funding.

The Company believes that the core net interest margin is more reflective of its performance than the net interest margin. The core net interest margin is calculated by excluding the impact of discount amortization on convertible subordinated debt, accelerated discount amortization on convertible subordinated debt, and additional second quarter accretion of interest income on acquired loans from the net interest margin. The core net interest margin was 4.26% and 4.14% for the first and second quarters of 2010, respectively, and 4.09% for second quarter of 2009.

The spread on average interest-bearing funds for the second quarter of 2010 was 2.89%, which decreased from 3.57% for the first quarter of 2010 and from 3.73% for the second quarter of 2009. The spread on average interest-bearing funds for the second quarter of 2010 was affected by the same factors that had an impact on the net interest margin.

The net interest margin will continue to be adversely affected in future quarters due to the level of nonperforming assets and the amortization of debt discounts related to the debt modification transactions that occurred in 2009. These transactions resulted in a discount on the modified convertible subordinated debt, which as of June 30, 2010 was \$515.1 million. This discount is 51% of the total \$1,008.8 million of outstanding convertible subordinated notes and will be amortized as interest expense over the remaining life of the debt using the interest method. If debt holders exercise their options to convert debt to preferred stock in future periods, the amortization of the discount will be accelerated at the time of conversion.

The Company expects to continue its efforts over the long run to maintain a slightly asset-sensitive position with regard to interest rate risk. However, because of the current low interest rate environment the Company has allowed its balance sheet to become more asset-sensitive than has historically been the case. With interest rates at historically low levels, there is a reduced need to protect against falling interest rates. Our estimates of the Company's actual rate risk position are highly dependent upon changes in both short-term and long-term interest rates, account balance fluctuations, modeling assumptions, and the actions of competitors and customers in response to those changes. Further detail on interest rate risk is discussed in the Company's 2009 Annual Report on Form 10-K in Interest Rate Risk on page 117 and in this filing in Interest Rate Risk.

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

## CONSOLIDATED AVERAGE BALANCE SHEETS, YIELDS AND RATES

(Unaudited)

(In thousands)	Three Months Ended June 30, 2010			Three Months Ended June 30, 2009		
	Average balance	Amount of interest <sup>1</sup>	Average rate	Average balance	Amount of interest <sup>1</sup>	Average rate
<b>ASSETS</b>						
Money market investments	\$ 3,853,275	\$ 2,601	0.27%	\$ 1,944,332	\$ 1,543	0.32%
Securities:						
Held-to-maturity	888,466	14,093	6.36%	1,491,322	18,284	4.92%
Available-for-sale	3,364,126	22,433	2.67%	3,336,239	29,717	3.57%
Trading account	72,322	657	3.64%	79,554	823	4.15%
Total securities	4,324,914	37,183	3.45%	4,907,115	48,824	3.99%
Loans held for sale	166,612	1,937	4.66%	256,253	3,082	4.82%
Loans:						
Net loans and leases excluding FDIC-supported loans <sup>2</sup>	37,345,580	521,087	5.60%	40,991,516	579,070	5.67%
FDIC-supported loans	1,265,319	26,537	8.41%	806,154	10,921	5.43%
Total loans and leases	38,610,899	547,624	5.69%	41,797,670	589,991	5.66%
Total interest-earning assets	46,955,700	589,345	5.03%	48,905,370	643,440	5.28%
Cash and due from banks	1,444,343			1,236,641		
Allowance for loan losses	(1,594,814)			(876,064)		
Goodwill	1,015,161			1,017,382		
Core deposit and other intangibles	104,083			125,768		
Other assets	3,945,496			3,659,882		
Total assets	\$ 51,869,969			\$ 54,068,979		
<b>LIABILITIES</b>						
Interest-bearing deposits:						
Savings and NOW	\$ 6,026,526	5,230	0.35%	\$ 4,931,024	5,292	0.43%
Money market	16,292,870	28,894	0.71%	17,787,662	59,657	1.35%
Time under \$100,000	2,247,255	7,643	1.36%	2,942,319	19,254	2.62%
Time \$100,000 and over	2,590,056	8,376	1.30%	4,628,867	28,475	2.47%
Foreign	1,754,944	2,610	0.60%	1,972,503	4,848	0.99%
Total interest-bearing deposits	28,911,651	52,753	0.73%	32,262,375	117,526	1.46%
Borrowed funds:						
Securities sold, not yet purchased	41,473	511	4.94%	47,804	637	5.34%
Federal funds purchased and security repurchase agreements	871,441	311	0.14%	2,047,532	1,591	0.31%
FHLB advances and other borrowings:						



Edgar Filing: ZIONS BANCORPORATION /UT/ - Form 10-Q

One year or less	205,373	2,664	5.20%	153,549	1,433	3.74%
Over one year	15,611	194	4.98%	35,777	476	5.34%
Long-term debt	1,963,082	113,959	23.28%	2,714,211	22,345	3.30%
<b>Total borrowed funds</b>	<b>3,096,980</b>	<b>117,639</b>	<b>15.24%</b>	<b>4,998,873</b>	<b>26,482</b>	<b>2.12%</b>
Total interest-bearing liabilities	32,008,631	170,392	2.14%	37,261,248	144,008	1.55%
Noninterest-bearing deposits	13,318,836			10,696,423		
Other liabilities	530,457			480,256		
<b>Total liabilities</b>	<b>45,857,924</b>			<b>48,437,927</b>		
Shareholders' equity:						
Preferred equity	1,624,856			1,587,752		
Common equity	4,371,255			4,018,032		
Controlling interest shareholders' equity	5,996,111			5,605,784		
Noncontrolling interests	15,934			25,268		
<b>Total shareholders' equity</b>	<b>6,012,045</b>			<b>5,631,052</b>		
<b>Total liabilities and shareholders' equity</b>	<b>\$ 51,869,969</b>			<b>\$ 54,068,979</b>		
Spread on average interest-bearing funds			2.89%			3.73%
Taxable-equivalent net interest income and net yield on interest-earning assets		\$ 418,953	3.58%		\$ 499,432	4.10%

<sup>1</sup> Taxable-equivalent rates used where applicable.

<sup>2</sup> Net of unearned income and fees, net of related costs. Loans include nonaccrual and restructured loans.

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

## CONSOLIDATED AVERAGE BALANCE SHEETS, YIELDS AND RATES (Continued)

(Unaudited)

(In thousands)	Six Months Ended June 30, 2010			Six Months Ended June 30, 2009		
	Average balance	Amount of interest <sup>1</sup>	Average rate	Average balance	Amount of interest <sup>1</sup>	Average rate
<b>ASSETS</b>						
Money market investments	\$ 3,044,720	\$ 4,040	0.27%	\$ 2,450,206	\$ 4,919	0.40%
Securities:						
Held-to-maturity	893,996	24,914	5.62%	1,638,154	46,830	5.76%
Available-for-sale	3,371,487	46,052	2.75%	2,991,697	54,002	3.64%
Trading account	61,884	1,132	3.69%	67,895	1,394	4.14%
Total securities	4,327,367	72,098	3.36%	4,697,746	102,226	4.39%
Loans held for sale	172,987	4,300	5.01%	250,502	5,838	4.70%
Loans:						
Net loans and leases excluding FDIC-supported loans <sup>2</sup>	37,807,534	1,048,984	5.60%	41,186,589	1,158,090	5.67%
FDIC-supported loans	1,329,192	45,739	6.94%	602,912	17,964	6.01%
Total loans and leases	39,136,726	1,094,723	5.64%	41,789,501	1,176,054	5.68%
Total interest-earning assets	46,681,800	1,175,161	5.08%	49,187,955	1,289,037	5.28%
Cash and due from banks	1,362,632			1,300,204		
Allowance for loan losses	(1,580,057)			(795,799)		
Goodwill	1,015,161			1,334,043		
Core deposit and other intangibles	107,400			126,261		
Other assets	4,124,812			3,577,988		
Total assets	\$ 51,711,748			\$ 54,730,652		
<b>LIABILITIES</b>						
Interest-bearing deposits:						
Savings and NOW	\$ 5,935,037	10,390	0.35%	\$ 4,731,171	11,091	0.47%
Money market	16,403,463	60,123	0.74%	17,635,109	128,411	1.47%
Time under \$100,000	2,306,123	16,023	1.40%	3,022,642	41,047	2.74%
Time \$100,000 and over	2,749,800	17,193	1.26%	4,690,816	61,961	2.66%
Foreign	1,709,415	5,100	0.60%	2,163,338	12,248	1.14%
Total interest-bearing deposits	29,103,838	108,829	0.75%	32,243,076	254,758	1.59%
Borrowed funds:						
Securities sold, not yet purchased	45,834	1,042	4.58%	40,676	1,076	5.33%
Federal funds purchased and security repurchase agreements	1,003,843	867	0.17%	2,189,813	3,441	0.32%

Edgar Filing: ZIONS BANCORPORATION /UT/ - Form 10-Q

FHLB advances and other borrowings:						
One year or less	178,935	4,644	5.23%	543,852	5,164	1.91%
Over one year	15,652	390	5.02%	81,605	2,279	5.63%
Long-term debt	1,995,815	179,455	18.13%	2,687,095	42,217	3.17%
<b>Total borrowed funds</b>	<b>3,240,079</b>	<b>186,398</b>	<b>11.60%</b>	<b>5,543,041</b>	<b>54,177</b>	<b>1.97%</b>
<b>Total interest-bearing liabilities</b>	<b>32,343,917</b>	<b>295,227</b>	<b>1.84%</b>	<b>37,786,117</b>	<b>308,935</b>	<b>1.65%</b>
Noninterest-bearing deposits	12,933,778			10,302,943		
Other liabilities	550,133			556,411		
<b>Total liabilities</b>	<b>45,827,828</b>			<b>48,645,471</b>		
Shareholders' equity:						
Preferred equity	1,567,346			1,585,717		
Common equity	4,300,531			4,472,977		
<b>Controlling interest shareholders' equity</b>	<b>5,867,877</b>			<b>6,058,694</b>		
Noncontrolling interests	16,043			26,487		
<b>Total shareholders' equity</b>	<b>5,883,920</b>			<b>6,085,181</b>		
<b>Total liabilities and shareholders' equity</b>	<b>\$ 51,711,748</b>			<b>\$ 54,730,652</b>		
Spread on average interest-bearing funds			3.24%	3.63%		
Taxable-equivalent net interest income and net yield on interest-earning assets		\$ 879,934	3.80%	\$ 980,102	4.02%	

<sup>1</sup> Taxable-equivalent rates used where applicable.

<sup>2</sup> Net of unearned income and fees, net of related costs. Loans include nonaccrual and restructured loans.

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

**Provisions for Credit Losses**

The provision for loan losses is the amount of expense that, in our judgment, is required to maintain the allowance for loan losses at an adequate level based upon the inherent risks in the loan portfolio. The provision for unfunded lending commitments is used to maintain the reserve for unfunded lending commitments at an adequate level based upon the inherent risks associated with such commitments. The reserve for unfunded lending commitments is separately included with other liabilities in the balance sheet. In determining adequate levels of the allowance and reserve, we perform periodic evaluations of the Company's various portfolios, the levels of actual charge-offs, and statistical trends and other economic factors. See [Credit Risk Management](#) for more information on how we determine the appropriate level for the allowance for loan and lease losses and the reserve for unfunded lending commitments.

The provision for loan losses for the second quarter of 2010 was \$228.7 million compared to \$762.7 million for the same period in 2009, and is 13.9% lower than the first quarter 2010 provision of \$265.6 million. The decrease in the provision reflected an improvement in the credit quality metrics of the loan portfolio.

Net loan and lease charge-offs decreased to \$255.2 million (2.64% annualized of average loans) in the second quarter of 2010, compared to \$347.5 million in the second quarter of 2009. Net charge-offs in the first quarter of 2010 were \$227.1 million (2.29% annualized of average loans). See [Nonperforming Assets](#) and [Allowance and Reserve for Credit Losses](#) for further details.

The provision for unfunded lending commitments was \$0.5 million for the second quarter of 2010, reflecting little change in either the amount or credit quality of such commitments. For the second quarter of 2009 the provision amounted to \$7.9 million. During the first quarter of 2010, the Company had released \$20.1 million from the reserve. From period to period, the amounts of unfunded lending commitments may be subject to sizeable fluctuations due to changes in the timing and volume of loan commitments, originations, and fundings, and due to changes in the creditworthiness of borrowers to whom the Company has made commitments to lend.

The provision for loan losses for the six months ended June 30, 2010 decreased by \$566.1 million, or 53.4% from the comparable period in 2009. Net loan and lease charge-offs were \$482.3 million for the first six months of 2010, and \$499.2 million for the same period in 2009. The provision for unfunded lending commitments was \$(19.7) million for the first six months of 2010, and \$9.8 million for the first six months of 2009. Explanations previously provided for the quarterly changes also apply to the year-to-date changes.

Although the quality of the loan portfolio continues to be a concern, many, but not all, measures of credit quality generally showed some improvement or signs of stabilizing during the quarter, but with variations among geographies and loan types. During the first six months of 2010, the Company experienced a decrease in nonaccrual loans and adversely graded loans, as well as improvements in other credit metrics.

**Noninterest Income**

For the second quarter of 2010, noninterest income was \$109.4 million compared to \$612.7 million for the second quarter of 2009. The decrease is mostly due a \$493.7 million gain on subordinated debt modification and a \$23.0 million acquisition related gain recognized during the second quarter of 2009, as well as a \$21.9 million reduction in fair value and nonhedge derivative income, partially offset by a \$23.9 million reduction in net impairment losses on investment securities, and a \$11.7 million decrease in valuation losses on securities purchased. Other significant changes in income that contributed to the change for the first quarter of 2010 are discussed below.

Capital markets and foreign exchange income for the second quarter of 2010 decreased by 34.2% to \$10.7 million from the \$16.3 million earned during the second quarter of 2009. The decrease is primarily due to lower trading income caused by differences in interest rate spreads in the debt markets and lower trading volumes.

---

**Table of Contents**

ZIONS BANCORPORATION AND SUBSIDIARIES

Dividends and other investment income increased to \$8.9 million in the second quarter of 2010 from the \$2.7 million earned during the second quarter of 2009. The increase is mainly attributable to an \$8.1 million increase in income generated by investments in various companies and investment funds, offset by a \$1.9 million decrease in earnings from bank owned life insurance.

Fair value and nonhedge derivative loss was \$1.6 million for the second quarter of 2010 compared to income of \$20.3 million for the second quarter of 2009. The loss in the second quarter of 2010 is attributable to a decline in the fair value of nonhedge derivatives, reflecting a decrease in ineffective hedge income and decreased creditworthiness of counterparties. The income which had been recognized during the second quarter of 2009 primarily reflected the acceleration of OCI amounts reclassified to income that had related to previously terminated hedges, and net changes in the credit valuation adjustments on derivatives.

The Company recognized net impairment losses on investment securities of \$18.1 million during the second quarter of 2010 compared to \$42.0 million during the corresponding period in 2009. The total impairment loss for the second quarter of 2010 was \$19.6 million and included \$1.5 million of noncredit-related OTTI which was charged against OCI. These OTTI losses were for certain CDOs, including bank and insurance CDOs, ABS CDOs, and REIT trust preferred CDOs. See [Investment Securities Portfolio](#) for additional information.

During the first six months of 2010, the Company earned \$217.0 million of noninterest income, compared to \$467.5 million in the same period in 2009. Explanations previously provided for the quarterly changes also apply to the year-to-date changes. Additional explanations of variances follow.

Capital markets and foreign exchange income for the first six months of 2010 was \$19.3 million, compared to \$29.5 million for the corresponding period in 2009. The decrease is caused mainly by a decline in trading income and commissions, partially offset by an increase in unrealized foreign exchange income.

For the first six months of 2010, the Company suffered \$4.7 million of net losses from investments in equity securities, while it had earned a \$2.1 million gain during the same period in 2009. The majority of the losses recognized in 2010 are unrealized losses caused by investments in equity securities of several venture funds.

During the first six months of 2010, the Company exchanged \$55.6 million of nonconvertible subordinated debt for 2,165,391 shares of common stock, resulting in a \$14.5 million gain.

**Noninterest Expense**

Noninterest expense for the second quarter of 2010 was \$430.4 million, an increase of 2.6% from \$419.5 million for the second quarter of 2009. The increase is primarily due to a \$18.7 million increase in other real estate expense, and a \$11.8 million increase in other expenses, partially offset by a \$15.9 million decrease in FDIC premiums and a \$7.4 million decrease in provision for unfunded lending commitments.

Salaries and employee benefits were \$205.8 million for the second quarter of 2010, a 1.7% increase from the \$202.4 million incurred in the second quarter 2009.

Other real estate expense increased by \$18.7 million from the \$23.7 million incurred in the second quarter of 2009. The increase is primarily due to increased OREO balances and write-downs resulting from declining property values, mainly in Utah, Arizona, and Colorado. Increases in OREO expense in these markets were partially offset by decreased OREO expense in California and Nevada, and by the active management of the OREO portfolio and liquidation of properties.

## **Table of Contents**

### ZIONS BANCORPORATION AND SUBSIDIARIES

FDIC premiums were \$26.4 million for the second quarter of 2010, compared to \$42.3 million in the same period in 2009. The decrease is largely attributable to a \$24.2 million special assessment paid by the Company during the second quarter of 2009, the impact of which is partially offset by increases in FDIC premiums.

The provision for unfunded lending commitments decreased by \$7.4 million during the second quarter of 2010 when compared to the second quarter of 2009. The decrease is due to reduced levels of such commitments, which in turn, are the result of decreased loan demand.

Other expenses for the second quarter of 2010 were \$73.0 million, compared to \$61.2 million during the corresponding period in 2009. Most of the increase is caused by a write-down of FDIC indemnification asset related to loans purchased from FDIC during 2009. The loans have performed better than expected, and therefore the indemnification asset has declined in value.

For the first six months of 2010, noninterest expense increased by 3% to \$819.5 million from \$795.7 million in the corresponding period in 2009. Explanations previously provided for the quarterly changes also apply to the year-to-date changes.

At June 30, 2010, the Company had 10,543 full-time equivalent employees, compared to 10,632 at June 30, 2009.

### **Income Taxes**

The Company's income tax benefit for the second quarter of 2010 was \$22.9 million compared to an income tax benefit of \$23.8 million for the same period in 2009. The effective income tax rates, including the effects of noncontrolling interests, for the second quarter of 2010 and 2009 were 16.9% and 31.9%, respectively. The lower tax rate in the second quarter of 2010 compared to the second quarter of 2009 is mainly due to the impact of the nondeductibility of a portion of the accelerated discount amortization from the conversion of subordinated debt to preferred stock. The tax rate through the second quarter of 2010 was impacted by the proportional decrease of nontaxable items relative to the loss before income taxes. This decreased tax benefit was further reduced by the taxable surrender of certain bank-owned life insurance policies and the nondeductibility of a portion of the accelerated discount amortization from the conversion of subordinated debt to preferred stock during the second quarter of 2010. As discussed in previous filings, the Company has received federal income tax credits under the U.S. Government's Community Development Financial Institutions Fund that are recognized over a seven-year period from the year of investment. The effect of these tax credits was to reduce income tax expense by \$1.5 million for the second quarters of both 2010 and 2009, respectively.

The Company had a net deferred tax asset (DTA) balance of \$551 million at June 30, 2010 compared to \$498 million at December 31, 2009. The increase in the net DTA has resulted primarily from items related to nonaccruing loans and OREO, and the decrease in the deferred tax liability related to the nondeductibility of a portion of the accelerated discount amortization from the conversion of subordinated debt to preferred stock. The Company did not record a valuation allowance for GAAP purposes as of June 30, 2010. In assessing the need for a valuation allowance, both the positive and negative evidence about the realization of DTAs were evaluated. The ultimate realization of DTAs is based on the Company's ability to carryback net operating losses to prior tax periods, tax planning strategies that are prudent and feasible and current forecasts of future taxable income, including the reversal of deferred tax liabilities (DTLs), which can absorb losses generated in or carried forward to a particular tax year. After evaluating all of the factors and considering the weight of the positive evidence compared to the negative evidence, management has concluded it is more likely than not that the Company will realize the existing DTAs and that a valuation allowance is not needed. In addition, the Company has pursued strategies which may have the effect of mitigating the future possibility of a DTA valuation allowance.

## **Table of Contents**

### ZIONS BANCORPORATION AND SUBSIDIARIES

## **BALANCE SHEET ANALYSIS**

### **Interest-Earning Assets**

Interest-earning assets are those assets that have interest rates or yields associated with them. One of our goals is to maintain a high level of interest-earning assets relative to total assets, while keeping nonearning assets at a minimum. Interest-earning assets consist of money market investments, securities, loans, and leases.

Average interest-earning assets decreased by 5.1% to \$46.7 billion for the first six months of 2010 compared to \$49.2 billion for the same period in 2009. Average interest-earning assets as a percentage of total average assets for the first six months of 2010 was 90.3% compared to 89.9% for the comparable period of 2009.

Average money market investments, consisting of interest-bearing deposits and commercial paper, federal funds sold and security resell agreements, increased by 19.5% to \$3.0 billion for the first six months of 2010 compared to \$2.5 billion for the same period of 2009. Average securities decreased by 7.9%, and average net loans and leases decreased by 6.8% for the first six months of 2010 compared to the first six months of 2009. These fluctuations are a reflection of increased customer deposits, lower investment in held-to-maturity securities, and decreased customer demand for new and refinanced loans.

### **Investment Securities Portfolio**

We invest in securities both to generate revenues for the Company and to manage liquidity. The following schedules present a profile of the Company's investment portfolios at June 30, 2010, December 31, 2009, and June 30, 2009, with asset-backed securities classified by credit ratings. The amortized cost amounts represent the Company's original cost for the investments, adjusted for accumulated amortization or accretion of any yield adjustments related to the security and credit impairment losses. The estimated fair value measurement levels and methodology are discussed in detail in Note 8 of the Notes to Consolidated Financial Statements.

The first two tables present the Company's asset-backed securities, classified by the highest of the ratings and the lowest of the ratings from any of Moody's Investors Service, Fitch Ratings or Standard & Poors. During the first six months of 2010, the Company continued to observe a wide variance of ratings on these securities between the various rating agencies.

In the discussion of our investment portfolio below, we have included certain credit rating information because the information is one indication of the degree of credit risk to which we are exposed, and significant changes in ratings classifications for our investment portfolio could indicate an increased level of risk for us.

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

## INVESTMENT SECURITIES PORTFOLIO

## ASSET-BACKED SECURITIES CLASSIFIED AT HIGHEST CREDIT RATING\*

As of June 30, 2010

(In millions)	Par value	Amortized cost	Net unrealized gains (losses) recognized in OCI <sup>1</sup>	Carrying value	Net unrealized gains (losses) not recognized in OCI <sup>1</sup>	Estimated fair value
<b>Held-to-maturity:</b>						
Municipal securities	\$ 590	\$ 588	\$	\$ 588	\$ 7	\$ 595
Asset-backed securities:						
Trust preferred securities predominately bank						
Noninvestment grade	63	63	(7)	56	(10)	46
Noninvestment grade OTTI/PIK <sup>2</sup> d	27	26	(4)	22	(14)	8
	90	89	(11)	78	(24)	54
Trust preferred securities predominately insurance						
A rated	10	10	(1)	9	(1)	8
BBB rated	17	17	(2)	15	(3)	12
Noninvestment grade	149	149	(11)	138	(22)	116
	176	176	(14)	162	(26)	136
Other						
AAA rated	3	3		3		3
BBB rated	3	2	(1)	1	1	2
Noninvestment grade	18	17		17	(8)	9
Noninvestment grade OTTI/PIK <sup>2</sup> d	12	7	(3)	4		4
	36	29	(4)	25	(7)	18
	892	882	(29)	853	(50)	803
<b>Available-for-sale:</b>						
U.S. Treasury securities	39	39		39		39
U.S. Government agencies and corporations:						
Agency securities	221	222	6	228		228
Agency guaranteed mortgage-backed securities	346	348	14	362		362
Small Business Administration loan-backed securities	760	807	(8)	799		799
Municipal securities	227	220	4	224		224
Asset-backed securities:						
Trust preferred securities predominately bank						
AAA rated	62	61	(7)	54		54



Edgar Filing: ZIONS BANCORPORATION /UT/ - Form 10-Q

AA rated	309	204	37	241	241
A rated	276	235	(25)	210	210
BBB rated	206	199	(59)	140	140
Noninvestment grade	233	201	(58)	143	143
Noninvestment grade OTTI/PIK <sup>2</sup> d	995	756	(495)	261	261
	2,081	1,656	(607)	1,049	1,049
Trust preferred securities predominately insurance					
AAA rated	5	5	(1)	4	4
AA rated	103	95	(2)	93	93
Not rated	1		4	4	4
Noninvestment grade	194	195	(54)	141	141
	303	295	(53)	242	242
Trust preferred securities single banks					
A rated	1	1		1	1
Not rated	25	25	(4)	21	21
	26	26	(4)	22	22
Trust preferred securities real estate investment trusts					
Noninvestment grade	25	16	(2)	14	14
Noninvestment grade OTTI/PIK <sup>2</sup> d	70	37	(27)	10	10
	95	53	(29)	24	24
Auction rate securities					
AAA rated	167	153	1	154	154
BBB rated	3	3		3	3
	170	156	1	157	157
Other					
AAA rated	26	24	(3)	21	21
AA rated	16	16	(2)	14	14
A rated	29	29		29	29
Noninvestment grade	6	5	(2)	3	3
Noninvestment grade OTTI/PIK <sup>2</sup> d	97	36	(18)	18	18
	174	110	(25)	85	85
	4,442	3,932	(701)	3,231	3,231
Other securities:					
Mutual funds and stock	185	185		185	185
	4,627	4,117	(701)	3,416	3,416
Total	\$ 5,519	\$ 4,999	\$ (730)	\$ 4,269	\$ (50) \$ 4,219

\* Ratings categories include entire range. For example, A rated includes A+, A and A-. Split rated securities with more than one rating are categorized at the highest rating level.

<sup>1</sup> Other comprehensive income. All amounts reported are pretax.

<sup>2</sup> *Consists of securities determined to have OTTI and/or securities whose most recent interest payment was capitalized as opposed to being paid in cash, as permitted under the terms of the security. This capitalization feature is known as Payment In Kind ( PIK ) and where exercised the security is called PIK d.*

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

## INVESTMENT SECURITIES PORTFOLIO

## ASSET-BACKED SECURITIES CLASSIFIED AT LOWEST CREDIT RATING\*

As of June 30, 2010

(In millions)	Par value	Amortized cost	Net unrealized gains (losses) recognized in OCI <sup>1</sup>	Carrying value	Net unrealized gains (losses) not recognized in OCI <sup>1</sup>	Estimated fair value
<b>Held-to-maturity:</b>						
Municipal securities	\$ 590	\$ 588	\$	\$ 588	\$ 7	\$ 595
Asset-backed securities:						
Trust preferred securities predominately bank						
Noninvestment grade	63	63	(7)	56	(10)	46
Noninvestment grade OTTI/PIK <sup>2</sup> d	27	26	(4)	22	(14)	8
	90	89	(11)	78	(24)	54
Trust preferred securities predominately insurance						
Noninvestment grade	176	176	(14)	162	(26)	136
	176	176	(14)	162	(26)	136
Other						
A rated	3	3		3		3
Noninvestment grade	21	19	(1)	18	(7)	11
Noninvestment grade OTTI/PIK <sup>2</sup> d	12	7	(3)	4		4
	36	29	(4)	25	(7)	18
	892	882	(29)	853	(50)	803
<b>Available-for-sale:</b>						
U.S. Treasury securities	39	39		39		39
U.S. Government agencies and corporations:						
Agency securities	221	222	6	228		228
Agency guaranteed mortgage-backed securities	346	348	14	362		362
Small Business Administration loan-backed securities	760	807	(8)	799		799
Municipal securities	227	220	4	224		224
Asset-backed securities:						
Trust preferred securities predominately bank						
A rated	144	118		118		118
BBB rated	253	179	25	204		204
Noninvestment grade	689	603	(137)	466		466
Noninvestment grade OTTI/PIK <sup>2</sup> d	995	756	(495)	261		261

Edgar Filing: ZIONS BANCORPORATION /UT/ - Form 10-Q

	2,081	1,656	(607)	1,049	1,049
Trust preferred securities predominately insurance					
AAA rated	5	5	(1)	4	4
AA rated	71	64	1	65	65
A rated	32	31	(3)	28	28
Not rated	1		4	4	4
Noninvestment grade	194	195	(54)	141	141
	303	295	(53)	242	242
Trust preferred securities single banks					
BBB rated	1	1		1	1
Not rated	25	25	(4)	21	21
	26	26	(4)	22	22
Trust preferred securities real estate investment trusts					
Noninvestment grade	25	16	(2)	14	14
Noninvestment grade OTTI/PIK <sup>2</sup> d	70	37	(27)	10	10
	95	53	(29)	24	24
Auction rate securities					
AAA rated	160	147	1	148	148
Noninvestment grade	10	9		9	9
	170	156	1	157	157
Other					
AAA rated	24	22	(3)	19	19
AA rated	16	16	(2)	14	14
A rated	29	29		29	29
BBB rated	2	2		2	2
Noninvestment grade	6	5	(2)	3	3
Noninvestment grade OTTI/PIK <sup>2</sup> d	97	36	(18)	18	18
	174	110	(25)	85	85
	4,442	3,932	(701)	3,231	3,231
Other securities:					
Mutual funds and stock	185	185		185	185
	4,627	4,117	(701)	3,416	3,416
Total	\$ 5,519	\$ 4,999	\$ (730)	\$ 4,269	\$ (50) \$ 4,219

\* Ratings categories include entire range. For example, A rated includes A+, A and A-. Split rated securities with more than one rating are categorized at the lowest rating level.

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

<sup>1</sup> Other comprehensive income. All amounts reported are pretax.

<sup>2</sup> Consists of securities determined to have OTTI and/or securities whose most recent interest payment was capitalized as opposed to being paid in cash, as permitted under the terms of the security. This capitalization feature is known as Payment In Kind ( PIK ) and where exercised the security is called PIK d.

(In millions)	June 30, 2010			December 31, 2009			June 30, 2009		
	Amortized cost	Carrying value	Estimated fair value	Amortized cost	Carrying value	Estimated fair value	Amortized cost	Carrying value	Estimated fair value
<b>HELD-TO-MATURITY:</b>									
Municipal securities	\$ 588	\$ 588	\$ 595	\$ 606	\$ 606	\$ 609	\$ 672	\$ 672	\$ 671
Asset-backed securities:									
Trust preferred securities - banks and insurance	265	240	190	265	239	208	265	239	201
Trust preferred securities - real estate investment trusts								1	
Other	29	25	18	30	25	16	32	27	19
	\$ 882	\$ 853	\$ 803	\$ 901	\$ 870	\$ 833	\$ 969	\$ 939	\$ 891
<b>AVAILABLE-FOR-SALE:</b>									
U.S. Treasury securities	\$ 39	\$ 39	\$ 39	\$ 26	\$ 26	\$ 26	\$ 25	\$ 26	\$ 26
U.S. Government agencies and corporations:									
Agency securities	222	228	228	243	249	249	290	296	296
Agency guaranteed mortgage-backed securities	348	362	362	374	385	385	411	421	421
Small Business Administration loan-backed securities	807	799	799	782	768	768	835	813	813
Municipal securities	220	224	224	237	242	242	251	253	253
Asset-backed securities:									
Trust preferred securities - banks and insurance	1,977	1,313	1,313	2,023	1,361	1,361	2,174	1,536	1,536
Trust preferred securities - real estate investment trusts	53	24	24	56	24	24	77	35	35
Small business loan-backed									
Auction rate securities	156	157	157	160	160	160	172	171	171
Other	110	85	85	127	77	77	162	107	107
	3,932	3,231	3,231	4,028	3,292	3,292	4,397	3,658	3,658
Other securities:									
Mutual funds and stock	185	185	185	364	364	364	246	246	246
	4,117	3,416	3,416	4,392	3,656	3,656	4,643	3,904	3,904
<b>Total</b>	<b>\$ 4,999</b>	<b>\$ 4,269</b>	<b>\$ 4,219</b>	<b>\$ 5,293</b>	<b>\$ 4,526</b>	<b>\$ 4,489</b>	<b>\$ 5,612</b>	<b>\$ 4,843</b>	<b>\$ 4,795</b>

The amortized cost of investment securities on June 30, 2010 decreased by 5.6% and 10.9% from the balance on December 31, 2009, and June 30, 2009, respectively. Most of the change from December 31, 2009 to June 30, 2010 was due to a reduction in mutual funds and stock, as well as OTTI write-downs on AFS securities.

## Edgar Filing: ZIONS BANCORPORATION /UT/ - Form 10-Q

On June 30, 2010, 6.3% of the \$3.4 billion of fair value of available-for-sale securities portfolio was valued at Level 1, 46.2% was valued at Level 2, and 47.5% was valued at Level 3 under the GAAP fair value accounting valuation hierarchy. See Note 9 of the Notes to Consolidated Financial Statements for further discussion of fair value accounting.

The amortized cost of available-for-sale investment securities valued at Level 3 was \$2,340 million and the fair value of these securities was \$1,622 million. The securities valued at Level 3 were comprised of ABS CDOs and auction rate securities. For these Level 3 securities, net pretax unrealized loss recognized in OCI at the end of the second quarter of 2010 was \$718 million. As of June 30, 2010, we believe that we will receive on settlement or maturity the amortized cost amounts of the Level 3 available-for-sale securities for which no OTTI has been recognized.

### *Valuation and Sensitivity Analysis of Level 3 Bank and Insurance CDOs*

The following schedule sets forth the sensitivity of the current CDO fair values, using an internal model, to changes in the most significant assumptions utilized in the model:

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

**SENSITIVITY OF BANK AND INSURANCE CDO VALUATIONS TO ADVERSE****CHANGES IN CURRENT MODEL KEY VALUATION ASSUMPTIONS**

(Amounts in millions)	Bank and insurance CDOs at Level 3			
	Held-to-maturity		Available-for-sale	
Fair value balance at June 30, 2010	\$	190	\$	1,273
<b>Expected collateral credit losses<sup>1</sup></b>				
		<b>Incremental</b>	<b>Cumulative</b>	<b>Incremental</b>
				<b>Cumulative</b>
Weighted average:				
Loss percentage from currently defaulted or deferring collateral <sup>2</sup>			4.1%	20.8%
Projected loss percentage from currently performing collateral				
1-year		0.9%	5.0%	21.8%
years 2-5		2.6%	7.6%	24.1%
years 6-30		3.2%	10.8%	27.1%
Decrease in fair value due to increase in projected loss percentage from currently performing collateral <sup>3</sup>				
	25%	\$ (0.1)	\$ (13.9)	
	50%	(0.8)	(24.7)	
	100%	(2.9)	(45.8)	
Decrease in fair value due to increase in projected loss percentage from currently performing collateral <sup>3</sup> and the immediate default of all deferring collateral with no recovery				
	25%	\$ (4.0)	\$ (134.2)	
	50%	(5.2)	(146.5)	
	100%	(7.6)	(170.8)	
<b>Discount rate<sup>4</sup></b>				
Weighted average spread over LIBOR		546 bp		737 bp
Decrease in fair value due to increase in discount rate	+ 100bp	\$ (16.9)	\$ (108.4)	
	+ 200bp	(31.7)	(203.1)	

<sup>1</sup> The Company uses an expected credit loss model which specifies cumulative losses at the 1-year, 5-year, and 30-year points from the date of valuation.

<sup>2</sup> Weighted average percentage of collateral that is defaulted due to bank failures or deferring payment as allowed under the terms of the security, including a 0% recovery rate on defaulted collateral and a credit specific probability of default on deferring collateral which ranges from 6.93% to 100%.

<sup>3</sup> Percentage increase is applied to incremental projected loss percentages from currently performing collateral. For example, the 50% and 100% stress scenarios for AFS securities would result in cumulative 30 year losses of 30.2% = 27.1% + 50% (1.0% + 2.3% + 2.9%) and 33.3% = 27.1% + 100% (1.0% + 2.3% + 2.9%) respectively.

<sup>4</sup> The discount rate is a spread over the LIBOR swap yield curve at the date of valuation.

The second quarter 2010 sensitivity analysis of valuation assumptions, when compared to the same analysis of the first quarter 2010, was adversely impacted due to changes the Company experienced in the loss percentage from currently defaulted or deferring collateral. The changes were driven by loss experience due to default as well as future loss projections from previously performing institutions electing to defer current interest payments. This was partially offset by improvements in the financial ratios of certain institutions.

The following schedules provide additional information on the below-investment-grade rated bank and insurance trust preferred CDOs portion of the AFS and HTM portfolios with aggregate data on those securities which have been determined to not have OTTI at June 30, 2010 and those which have been determined to be other-than-temporarily impaired at or prior to June 30, 2010. The schedules utilize the lowest rating to identify those securities below investment grade. The schedules segment the securities by original ratings level to provide granularity on the seniority level of the securities and the distribution of unrealized losses, and on pool-level performance and projections. The best and worst

## Edgar Filing: ZIONS BANCORPORATION /UT/ - Form 10-Q

pool-level statistic for each original ratings subgroup is presented, not the best and worst single security within the original ratings grouping. The number of issuers and number of currently performing issuers noted in the later schedule are from the same security. The remaining statistics may not be from the same security.



**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

The Company's loss and recovery experience as of June 30, 2010 is essentially a 100% loss on defaults, although we have, to date, received a few, small recoveries on defaults. Our experience with deferring bank collateral has been that of all collateral that has elected to defer beginning in 2007 or thereafter, 46.1% has defaulted and approximately 52.5% remains within the allowable deferrable period. Older deferrals are more likely to have defaulted. Approximately 83% of the bank collateral which first deferred prior to January 1, 2009 had defaulted by June 30, 2010. For bank collateral which first deferred on or after January 1, 2009, 30% had defaulted by June 30, 2010. Four issuing banks, with collateral aggregating to 1.4% of all deferrals, have come current and resumed interest payments on their trust preferred securities after previously deferring some payments. A total of \$234 million of bank collateral elected to start deferring during the second quarter of 2010, compared to \$412 million in the first quarter of 2010, and \$1,166 million in the second quarter of 2009. Further details on the Company's valuation process are detailed in Note 9 of the Notes to Consolidated Financial Statements.

The following schedules reflect data and assumptions that are included in the calculations of fair value and OTTI.

**BELOW-INVESTMENT-GRADE RATED BANK AND INSURANCE TRUST PREFERRED CDOS BY ORIGINAL RATINGS LEVEL**

As of June 30, 2010

(Amounts in millions)	Number of securities	% of portfolio	Par value	Total			Average holding <sup>1</sup>			
				Amortized cost	Estimated Fair Value	Unrealized gain (loss)	Par value	Amortized cost	Estimated Fair Value	Unrealized gain (loss)
Original ratings of securities, non-OTTI:										
Original AAA	22	31.9%	\$ 684.1	\$ 598.0	\$ 462.1	\$ (135.9)	\$ 29.7	\$ 26.0	\$ 20.1	\$ (5.9)
Original A	24	25.0%	535.0	535.0	337.8	(197.2)	16.7	16.7	10.6	(6.2)
Original BBB	6	2.7%	58.5	58.4	30.9	(27.5)	9.7	9.7	5.1	(4.6)
<b>Total Non-OTTI</b>		<b>59.6%</b>	<b>1,277.6</b>	<b>1,191.4</b>	<b>830.8</b>	<b>(360.6)</b>				
Original ratings of securities, OTTI:										
Original AAA	1	2.3%	50.0	43.4	32.1	(11.3)	50.0	43.4	32.1	(11.3)
Original A	38	34.4%	737.7	560.6	185.5	(375.1)	15.1	11.4	3.8	(7.7)
Original BBB	9	3.7%	78.4	22.5	8.8	(13.7)	8.7	2.5	1.0	(1.5)
<b>Total OTTI</b>		<b>40.4%</b>	<b>866.1</b>	<b>626.5</b>	<b>226.4</b>	<b>(400.1)</b>				
<b>Total noninvestment grade bank and insurance CDOs</b>		<b>100.0%</b>	<b>\$ 2,143.7</b>	<b>\$ 1,817.9</b>	<b>\$ 1,057.2</b>	<b>\$ (760.7)</b>				

<sup>1</sup> The Company may have more than one holding of the same security.

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

**POOL LEVEL PERFORMANCE AND PROJECTIONS FOR BELOW-INVESTMENT-GRADE RATED****BANK AND INSURANCE TRUST PREFERRED CDOS**

As of June 30, 2010

	Current lowest rating	# of issuers in collateral pool	# of issuers currently performing <sup>1</sup>	% of original collateral defaulted <sup>2</sup>	% of original collateral deferring <sup>3</sup>	Subordination as a % of performing collateral <sup>4</sup>	Collateralization % <sup>5</sup>	Present value of expected cash flows discounted at coupon rate as a % of par <sup>6</sup>	Lifetime additional projected loss from performing collateral <sup>7</sup>
Original ratings of securities, Non-OTTI:									
Original AAA									
Best	BB	49	42	5.47%	3.23%	64.56%	617.28%	100%	
Weighted average		88	61	14.95%	15.43%	32.55%	235.16%	99% <sup>8</sup>	6.48%
Worst	CCC	16	7	27.73%	27.17%	13.23%	147.23%	96% <sup>8</sup>	8.72%
Original A									
Best	BB	36	36			24.54%	304.62%	100%	4.83%
Weighted average		43	39	3.49%	5.53%	8.40%	133.77%	100%	6.62%
Worst	C	6	4	14.50%	17.44%	-9.47% <sup>9</sup>	69.32% <sup>10</sup>	100%	13.76%
Original BBB									
Best	B	36	36			14.94%	375.14%	100%	4.83%
Weighted average		17	16	1.24%	3.45%	7.55%	234.41%	100%	5.97%
Worst	C	43	39	6.03%	6.13%	-2.56% <sup>9</sup>	55.87%	100%	6.87%
Original ratings of securities, OTTI:									
Original AAA									
Single security	B	43	30	12.39%	17.46%	30.76%	250.03%	94%	6.30%
Original A									
Best	CC	43	35			36.03%	156.32%	100%	0.38%
Weighted average		51	33	13.50%	15.97%	-15.41%	60.11%	78%	6.51%
Worst	C	19	6	19.00%	30.15%	-57.73%	-5.81%	47%	8.91%
Original BBB									
Best	C	39	29	2.99%	9.00%	-9.66%	74.09%	84%	4.72%
Weighted average		55	38	12.08%	19.12%	-19.73%	-183.17%	38%	7.19%
Worst	C	37	21	17.00%	30.15%	-28.69%	-555.59%	1%	8.62%

- <sup>1</sup> Excludes both defaulted issuers and issuers that have elected to defer payment of current interest.
- <sup>2</sup> Collateral is identified as defaulted when a regulator closes an issuing bank.
- <sup>3</sup> Collateral is identified as deferring when the Company becomes aware that an issuer has announced or elected to defer interest payment on trust preferred debt.
- <sup>4</sup> Utilizes the Company's loss assumption of 100% on defaulted collateral and the Company's issuer specific loss assumption of from 6.93% to 100% dependent on credit for each deferring piece of collateral. Subordination in the schedule includes the effects of seniority level within the CDOs' liability structure, the Company's loss and recovery rate assumption for deferring but not defaulted collateral and a 0% recovery rate for defaulted collateral. The numerator is all collateral less the sum of (i) 100% of the defaulted collateral, (ii) the sum of the projected net loss amounts for each piece of deferring but not defaulted collateral and (iii) the amount of each CDO's debt which is either senior to or pari passu with our security's priority level. The denominator is all collateral less the sum of (i) 100% of the defaulted collateral and (ii) the sum of the projected net loss amounts for each piece of deferring but not defaulted collateral.
- <sup>5</sup> Utilizes the Company's loss assumption of 100% on defaulted collateral and the Company's issuer specific loss assumption of from 6.93% to 100% dependent on credit for each deferring piece of collateral. Collateralization in the schedule identifies the portion of a CDO tranche that is backed by nondefaulted collateral. The numerator is all collateral less the sum of (i) 100% of the defaulted collateral, (ii) the sum of the projected net loss amounts for each piece of deferring but not defaulted collateral and (iii) the amount of each CDO's debt which is senior to our security's priority level. The denominator is the par amount of the tranche. Par is defined as the original par less any principal paydowns.
- <sup>6</sup> For OTTI securities, this statistic approximates the extent of OTTI credit losses taken.
- <sup>7</sup> This is the same statistic presented in the sensitivity schedule on page 53 and incorporated in the fair value and OTTI calculations. The statistic is the sum of incremental projected loss percentages from currently paying collateral for year one, years two through five and years six through thirty.
- <sup>8</sup> Although cash flows project a return of less than par, they project full recovery of amortized cost and therefore no OTTI exists.
- <sup>9</sup> Negative subordination is projected to be remedied by excess spread prior to maturity.
- <sup>10</sup> Collateralization shortfall is projected to be remedied by excess spread prior to maturity.

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

**Other-than-Temporary Impairment ( OTTI ) Investments in Debt Securities**

We review investments in debt securities on an ongoing basis for the presence of OTTI, taking into consideration current market conditions, estimated credit impairment, if any, fair value in relationship to cost, the extent and nature of change in fair value, issuer rating changes and trends, volatility of earnings, current analysts' evaluations, our ability and intent to hold investments until a recovery of amortized cost which may be maturity, and other factors. For securities where an internal income-based cash flow model or third party valuation service produces a loss-adjusted expected cash flow for the security, the presence of OTTI is identified and the amount of the credit component of OTTI is calculated by discounting this loss-adjusted cash flow at the security's coupon rate and comparing that value to the Company's amortized cost of the security.

The Company incurred \$18.1 million and \$49.3 million of credit-related OTTI charges recorded in earnings and \$1.5 million and \$18.8 million pretax of OTTI related to illiquidity recorded in OCI during the second quarter and first six months of 2010, respectively. The securities deemed to have OTTI were primarily collateralized by bank and insurance trust preferred debt. Future reviews for OTTI will consider the particular facts and circumstances during the reporting period in review.

**Loan Portfolio**

As of June 30, 2010, net loans and leases were \$38.0 billion, reflecting an 8.0% and a 2.5% decrease from June 30, 2009 and December 31, 2009, respectively. The decrease is due to pay-downs, charge-offs, and a lower demand for new loans.

The following table sets forth the loan portfolio by type of loan:

(Amounts in millions)	June 30, 2010		December 31, 2009		June 30, 2009	
	Amount	% of total loans	Amount	% of total loans	Amount	% of total loans
<b>Commercial lending:</b>						
Commercial and industrial	\$ 9,384	24.6%	\$ 9,922	24.6%	10,588	25.6%
Leasing	442	1.2%	466	1.2%	423	1.0%
Owner occupied	8,334	21.9%	8,752	21.7%	8,782	21.2%
<b>Total commercial lending</b>	<b>18,160</b>		<b>19,140</b>		<b>19,793</b>	
<b>Commercial real estate:</b>						
Construction and land development	4,484	11.8%	5,552	13.8%	6,848	16.5%
Term	7,567	19.8%	7,255	18.0%	6,795	16.4%
<b>Total commercial real estate</b>	<b>12,051</b>		<b>12,807</b>		<b>13,643</b>	
<b>Consumer:</b>						
Home equity credit line	2,139	5.6%	2,135	5.3%	2,086	5.0%
1-4 family residential	3,549	9.3%	3,642	9.0%	3,781	9.1%
Construction and other consumer real estate	379	1.0%	459	1.1%	599	1.5%
Bankcard and other revolving plans	285	0.7%	341	0.8%	344	0.8%
Other	271	0.7%	293	0.7%	342	0.8%
<b>Total consumer</b>	<b>6,623</b>		<b>6,870</b>		<b>7,152</b>	
Foreign loans	87	0.2%	65	0.2%	67	0.2%
FDIC-supported loans <sup>1</sup>	1,208	3.2%	1,445	3.6%	783	1.9%

Total loans	\$ 38,129	100.0%	\$ 40,327	100.0%	\$ 41,438	100.0%
-------------	-----------	--------	-----------	--------	-----------	--------

<sup>1</sup> *FDIC-supported loans represent loans acquired from the FDIC subject to loss sharing agreements.*

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

The loan portfolio contraction during the first six months of 2010 was concentrated primarily in commercial construction and land development principally at Amegy, NBA, CB&T, and NSB, and secondarily in commercial lending principally at Zions Bank, Amegy, and CB&T.

During the second quarter of 2010, loan originations and renewals increased to \$1.8 billion from the \$1.4 billion produced during the first quarter of 2010, even though loan demand has remained weak mainly due to the current uncertain economic environment. Pay-downs, charge-offs, and other reductions continue to more than offset new loan originations. We expect that construction and land development, as well as commercial and industrial loans may continue to decline, as they have during recent quarters.

**Other Noninterest-Bearing Investments**

The following table sets forth the Company's other noninterest-bearing investments:

(In millions)	June 30, 2010	December 31, 2009	June 30, 2009
Bank-owned life insurance	\$ 422	\$ 620	\$ 610
Federal Home Loan Bank stock	133	136	124
Federal Reserve stock	126	122	101
SBIC investments <sup>1</sup>	44	65	66
Non-SBIC investment funds and other	94	102	100
Investments in ADC arrangements <sup>2</sup>	18	19	18
Other public companies	16	22	13
Trust preferred securities	14	14	14
	<b>\$ 867</b>	<b>\$ 1,100</b>	<b>\$ 1,046</b>

<sup>1</sup> Amounts include noncontrolling investors' interests in Zions' managed SBIC investments of approximately \$18 million on December 31, 2009 and \$24 million on June 30, 2009. As of June 30, 2010, such investments have been either liquidated or deconsolidated.

<sup>2</sup> Investments in Acquisition Development and Construction (ADC) arrangements are loans that do not qualify for loan accounting under GAAP; therefore these loans are accounted for as noninterest-bearing investments.

Bank-owned life insurance decreased by \$188 million and by \$198 million from June 30, 2009 and December 31, 2009, respectively. This was due to the Company surrendering life insurance contracts as a part of our strategy to become more asset sensitive, and to increase liquid assets at the affiliate banks.

**Deposits**

Deposits, both interest-bearing and noninterest-bearing, are a primary source of funding for the Company. Average total deposits for the first six months of 2010 decreased by 1.2% compared to the same period in 2009, with average interest-bearing deposits decreasing 9.7% and average noninterest-bearing deposits increasing 25.5%. The decline in interest-bearing deposits resulted from actions by the Company to reduce higher cost deposits, including time deposits and brokered deposits. Core deposits, which exclude time deposits larger than \$100,000 and brokered deposits, increased by 4.7%, or \$1,747.2 million, from December 31, 2009.

Demand, savings and money market deposits comprised 84.9% of total deposits at the end of the second quarter of 2010, compared with 82.6% and 78.2% as of December 31, 2009 and June 30, 2009, respectively.



## **Table of Contents**

### ZIONS BANCORPORATION AND SUBSIDIARIES

During 2010 and 2009, the Company has reduced brokered deposits due to excess liquidity and weak loan demand. At June 30, 2010, total deposits included \$481 million of brokered deposits compared to \$1,608 million at December 31, 2009 and \$2,870 million at June 30, 2009.

### **RISK ELEMENTS**

Since risk is inherent in substantially all of the Company's operations, management of risk is an integral part of its operations and is also a key determinant of its overall performance. We apply various strategies to reduce the risks to which the Company's operations are exposed, including credit, interest rate and market, liquidity and operational risks.

#### **Credit Risk Management**

Credit risk is the possibility of loss from the failure of a borrower or contractual counterparty to fully perform under the terms of a credit-related contract. Credit risk arises primarily from the Company's lending activities, as well as from off-balance sheet credit instruments.

Centralized oversight of credit risk is provided through a uniform credit policy, credit administration, and credit exam functions at the Parent. Effective management of credit risk is essential in maintaining a safe, sound and profitable financial institution. We have structured the organization to separate the lending function from the credit administration function, which has added strength to the control over, and the independent evaluation of, credit activities. Formal loan policies and procedures provide the Company with a framework for consistent underwriting and a basis for sound credit decisions. In addition, the Company has a well-defined set of standards for evaluating its loan portfolio, and management utilizes a comprehensive loan grading system to determine the risk potential in the portfolio. Further, an independent internal credit examination department periodically conducts examinations of the Company's lending departments. These examinations are designed to review credit quality, adequacy of documentation, appropriate loan grading administration and compliance with lending policies, and reports thereon are submitted to management and to the Credit Review Committee of the Board of Directors. New, expanded, or modified products and services, as well as new lines of business, are approved by a New Product Review Committee at the bank level or Parent level, depending on the inherent risk of the new activity.

Both the credit policy and the credit examination functions are managed centrally. Each affiliate bank is able to modify corporate credit policy to be more conservative; however, corporate approval must be obtained if a bank wishes to create a more liberal policy. Historically, only a limited number of such modifications have been approved. This entire process has been designed to place an emphasis on strong underwriting standards and early detection of potential problem credits so that action plans can be developed and implemented on a timely basis to mitigate any potential losses.

With regard to credit risk associated with counterparties to off-balance sheet credit instruments, Zions Bank and Amegy have International Swap Dealer Association (ISDA) agreements in place under which derivative transactions are entered into with major derivative dealers. Each ISDA agreement details the collateral arrangements between Zions Bank and Amegy and their counterparties. In every case, the amount of the collateral required to secure the exposed party in the derivative transaction is determined by the fair value of the derivative and the credit rating of the party with the obligation. The credit rating used in these situations is provided by either Moody's or Standard & Poor's. This means that, in like transactions, a counterparty with a AAA rating would be obligated to provide less collateral to secure a major credit exposure than one with an A rating. All derivative gains and losses between Zions Bank or Amegy and a single counterparty are netted to determine the net credit exposure and therefore the collateral required. We have no exposure to credit default swaps.



---

**Table of Contents**

ZIONS BANCORPORATION AND SUBSIDIARIES

The Company's credit risk management strategy includes diversification of its loan portfolio. The Company maintains a diversified loan portfolio, which includes commercial real estate loans. The Company attempts to avoid the risk of an undue concentration of credits in a particular property type or with an individual customer or counterparty. During 2009, the Company adopted new concentration limits on various types of commercial real estate lending, particularly construction and land development lending, which are contributing to further reducing the Company's exposure to this type of lending. The majority of the Company's business activity is with customers located within the geographical footprint of its banking subsidiaries.

The Company's loan portfolio includes loans which were acquired from failed banks: Alliance Bank, Great Basin Bank, and Vineyard Bank. These loans include nonperforming loans and other loans with characteristics indicative of a high credit risk profile. These include substantial concentrations in California and Nevada, loans with homebuilders and other construction finance loans. Most of these loans are covered under loss sharing agreements with the FDIC for which the FDIC generally will assume 80% of the first \$275 million of credit losses for the Alliance Bank assets, \$40 million of credit losses for the Great Basin Bank assets, \$465 million of credit losses for the Vineyard Bank assets and 95% of the credit losses in excess of those amounts. Therefore, the Company's financial exposure to losses from these assets is substantially limited. FDIC-supported loans represent approximately 3.2% of the Company's total loan portfolio.

The credit quality of the Company's loan portfolio began to show some signs of stabilization during the first six months of 2010. Nonperforming lending related assets decreased by 8% from December 31, 2009. Gross charge-offs were \$527 million in the first six months of 2010, while \$511 million was charged-off during the comparable period in 2009. Net charge-offs, however, decreased to \$482 million from \$499 million in the same periods.

Loan-to-value (LTV) ratios are also a key determinant of credit risk in commercial real estate lending. The Company estimates that the weighted average LTV ratio on the total commercial real estate portfolio on June 30, 2010, was approximately 60.2%, while on March 31, 2010 it had been 58.9%. These estimates are based on the most current appraisals, generally obtained as of the date of origination, downgrade, or renewal of the loans. Since it is our practice not to obtain current appraisals on performing loans, these LTV weighted-average values may significantly understate current LTVs. The increase in the average LTV ratio from the prior quarter is a reflection of declining property values. In many of our distressed markets continued property value declines may drive the LTV levels higher.

Lending to finance residential land acquisition, development and construction is a core business for the Company. In some geographic markets, significant declines in the availability of mortgage financing to buyers of newly constructed homes, declining home values and general uncertainty in the residential real estate market continue to have an adverse impact on the operations of many of the Company's developer and builder customers.

The Company did not pursue subprime residential mortgage lending, including option ARM and negative amortization loans. It does have approximately \$427 million of stated income loans with generally high FICO scores at origination, including one-time close loans to finance the construction of a home, which convert into permanent jumbo mortgages. This portfolio began to show significant credit quality deterioration in the second half of 2008. As of June 30, 2010, approximately \$60 million of the stated income loans had FICO scores of less than 620, reflecting the current economic environment. These totals exclude held-for-sale loans.

**Table of Contents**

ZIONS BANCORPORATION AND SUBSIDIARIES

The Company is engaged in home equity credit line lending. Approximately \$897 million of the Company's \$2.2 billion portfolio is secured by first deeds of trust, while the remaining balance is secured by second liens. We actively monitor our credit risk in this portfolio, and as of June 30, 2010, loans representing approximately 14.9% of the outstanding balance in this portfolio, were estimated to have loan-to-value ratios above 100%. Of the total home equity credit line portfolio, 0.30% was 90 or more days past due at June 30, 2010 as compared to 0.42% as of December 31, 2009. During the second quarter of 2010, the Company modified one home equity credit line loan with an outstanding balance of \$1.4 million. The annualized credit losses for this portfolio were 129 basis points for the six months ended June 30, 2010. The Company requires appraisals for all real estate collateral-dependent loans at the time of origination and when adverse credit events occur.

A more comprehensive discussion of our credit risk management is contained in the Company's 2009 Annual Report on Form 10-K.

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

**Commercial Real Estate Loans**

Selected information regarding our commercial real estate ( CRE ) loan portfolio is presented in the following table:

**COMMERCIAL REAL ESTATE PORTFOLIO BY LOAN TYPE AND COLLATERAL LOCATION**

Loan Type	As of Date	Collateral Location										% of total CRE
		Arizona	Northern California	Southern California	Nevada	Colorado	Texas	Utah/Idaho	Washington	Other <sup>1</sup>	Total	
<b>Commercial term</b>												
Balance outstanding	6/30/10	\$ 1,033.3	393.6	1,792.0	773.3	524.5	1,113.8	785.6	207.8	943.2	7,567.1	62.8%
% of loan type		13.7%	5.2%	23.7%	10.2%	6.9%	14.7%	10.3%	2.8%	12.5%	100.0%	
Delinquency rates <sup>2</sup> :												
30-89 days	6/30/10	2.4%	1.3%	1.3%	4.9%	2.7%	2.4%	3.5%	0.6%	8.2%	3.1%	
	12/31/09	1.8%	2.4%	2.4%	7.6%	1.4%	4.3%	2.4%	0.3%	9.2%	4.0%	
<sup>3</sup> 90 days	6/30/10	0.7%	1.3%	1.0%	2.2%	1.3%	1.9%	2.8%	0.6%	7.6%	2.2%	
	12/31/09	1.4%	1.6%	1.6%	3.9%	0.8%	3.3%	1.1%		5.6%	2.5%	
Accruing loans past due												
90 days or more	6/30/10	\$						0.4		3.6	4.0	
	12/31/09	1.2		0.6	0.5		1.2	0.6		2.6	6.7	
Nonaccrual loans												
	6/30/10	14.4	5.6	29.6	80.7	8.9	28.5	22.5	1.2	89.6	281.0	
	12/31/09	14.5	6.5	30.3	60.9	6.5	36.3	10.0	1.4	62.1	228.5	
<b>Residential construction and land development</b>												
Balance outstanding	6/30/10	\$ 232.3	31.1	120.3	93.9	148.0	466.5	290.0	18.4	136.0	1,536.5	12.7%
% of loan type		15.1%	2.0%	7.8%	6.1%	9.6%	30.4%	18.9%	1.2%	8.9%	100.0%	
Delinquency rates <sup>2</sup> :												
30-89 days	6/30/10	22.2%	13.1%	11.9%	60.3%	3.3%	18.8%	17.2%		16.2%	18.9%	
	12/31/09	20.9%	8.3%	6.2%	18.0%	12.7%	14.2%	20.1%	0.2%	15.8%	15.5%	
<sup>3</sup> 90 days	6/30/10	19.7%	13.1%	2.0%	50.5%	1.9%	12.1%	14.6%		10.6%	14.0%	
	12/31/09	17.9%	8.3%	4.6%	5.6%	11.1%	7.3%	19.7%		6.9%	11.3%	
Accruing loans past due												
90 days or more	6/30/10	\$	1.3			0.8		0.4		3.7	6.2	
	12/31/09	6.2					0.1	1.9		0.1	8.3	

Edgar Filing: ZIONS BANCORPORATION /UT/ - Form 10-Q

Nonaccrual loans	6/30/10	59.4	4.1	21.7	68.0	9.7	104.2	73.9		26.2	367.2	
	12/31/09	66.2	4.8	33.7	44.5	23.0	103.4	100.1		19.8	395.5	
<b>Commercial construction and land development</b>												
Balance outstanding	6/30/10	\$ 350.2	63.6	285.5	313.1	194.1	1,117.4	357.5	71.7	194.2	2,947.3	24.5%
% of loan type			11.9%	2.2%	9.7%	10.6%	6.6%	37.9%	12.1%	2.4%	6.6%	100.0%
<b>Delinquency rates<sup>2</sup>:</b>												
30-89 days	6/30/10		9.9%		2.6%	16.2%	8.9%	8.2%	6.0%	29.4%	7.6%	8.8%
	12/31/09		12.9%		3.9%	23.4%	7.9%	9.4%	14.5%	24.6%	4.1%	11.3%
<sup>3</sup> 90 days	6/30/10		6.9%		2.6%	11.9%	7.1%	4.7%	4.7%	29.4%	5.7%	6.3%
	12/31/09		7.3%		3.0%	19.1%	1.6%	5.5%	7.7%		4.1%	6.9%
<b>Accruing loans past due</b>												
90 days or more	6/30/10	\$ 6.1		5.9		3.2		0.5	21.1	0.1	36.9	
	12/31/09	4.1			9.1	0.8	0.9	3.0		0.1	18.0	
Nonaccrual loans	6/30/10	39.6		1.6	114.8	11.4	134.3	23.5		51.5	376.7	
	12/31/09	57.1		12.8	107.2	4.7	198.8	37.0		11.8	429.4	
Total construction and land development	6/30/10	582.5	94.7	405.8	407.0	342.1	1,583.9	647.5	90.1	330.2	4,483.8	
Total commercial real estate	6/30/10	\$ 1,615.8	488.3	2,197.8	1,180.3	866.6	2,697.7	1,433.1	297.9	1,273.4	12,050.9	100.0%

<sup>1</sup> No other geography exceeds \$192 million for all three loan types.

<sup>2</sup> Delinquency rates include nonaccrual loans.

Approximately 32% of the commercial real estate term loans consist of mini-perm loans. For such loans, construction has been completed and the project has stabilized to a level that supports the granting of a mini-perm loan in accordance with our underwriting standards. Mini-perm loans generally have initial maturities of 3 to 7 years. The remaining 68% are term loans with initial maturities generally of 15 to 20 years.

---

**Table of Contents**

ZIONS BANCORPORATION AND SUBSIDIARIES

Stabilization criteria differ by product and are dependent on cash flow created by lease-up for office, industrial and retail products and occupancy for retail and apartment products.

Approximately 25.4% of the commercial construction and land development portfolio's balance consists of acquisition and development loans. Most of these acquisition and development properties are tied to specific retail, apartment, office, or other projects. Underwriting on commercial properties is primarily based on the economic viability of the project with heavy consideration given to the creditworthiness of the sponsor. The owners' equity is generally expected to be injected prior to bank advances. Remargining requirements are often included in the loan agreement along with guarantees of the sponsor. Recognizing that debt is paid via cash flow, the projected economics of the project are primary in the underwriting because it determines the ultimate value of the property and the ability to service debt. Therefore, in most projects (with the exception of multi-family projects) we look for substantial pre-leasing in our underwriting and we generally require a minimum projected stabilized debt service ratio of 1.20.

Although residential construction and development deals with a different product type, many of the requirements previously mentioned, such as credit worthiness of the developer, up-front injection of the developer's equity, remargining requirements, and the viability of the project are also important in underwriting a residential development loan. Heavy consideration is given to market acceptance of the product, location, strength of the developer, and the ability of the developer to stay within budget. Progress inspections by qualified independent inspectors are routinely performed before disbursements are made. Loan agreements generally include limitations on the number of model homes and homes built on a spec basis, with preference given to pre-sold homes.

Real estate appraisals are ordered independently of the credit officer and the borrower, generally by each bank's appraisal review function, which is staffed by certified appraisers. In some cases, reports from automated valuation services are used. Appraisals are ordered from outside appraisers at the inception, renewal, or for CRE loans, upon the occurrence of any event causing a criticized or classified grade to be assigned to the credit. The frequency for obtaining updated appraisals for these adversely graded credits is increased when declining market conditions exist. Advance rates, on an as completed basis, will vary based on the viability of the project and the creditworthiness of the sponsor, but corporate guidelines generally limit advances to 50% for raw land, 65% for land development, 65% for finished commercial lots, 75% for finished residential lots, 80% for pre-sold homes, 75% for models and spec homes, and 75% for commercial properties. Exceptions may be granted on a case-by-case basis.

Loan agreements require regular financial information on the project and the sponsor in addition to lease schedules, rent rolls, and on construction projects, independent progress inspection reports. The receipt of these schedules is closely monitored and calculations are made to determine adherence to the covenants set forth in the loan agreement. Additionally, the frequency of loan-by-loan reviews has been increased to a quarterly basis for all commercial and residential construction and land development loans at Zions Bank, California Bank & Trust, Amegy Bank, National Bank of Arizona, Nevada State Bank, and Vectra Bank.

Interest reserves are generally established as an expense item in the budget for real estate construction or development loans. We generally require the borrower to put their equity into the project at the inception of the construction. This enables the bank to ensure the availability of equity in the project. The Company's practice is to monitor the construction, sales and/or leasing progress to determine whether or not the project remains viable. If at any time during the life of the credit the project is determined not to be viable, the bank takes appropriate action to protect its collateral position via negotiation and/or legal action as deemed appropriate. The bank then usually also evaluates the appropriate use of interest reserves. At June 30, 2010, Zions affiliates have 373 loans with an outstanding balance of \$693 million where available interest reserves amount to \$73 million. In instances where projects have been determined not to be viable, the interest reserves have been frozen.

## **Table of Contents**

### ZIONS BANCORPORATION AND SUBSIDIARIES

We have not been involved to any meaningful extent with insurance arrangements, credit derivatives, or any other default agreements as a mitigation strategy for commercial real estate loans. However, we do make use of personal or other guarantees as risk mitigation strategies.

The Company periodically stress tests its CRE loan portfolio. This testing is back tested and the results of the testing are reviewed regularly with management, rating agencies and various banking regulators. The stress testing methodology includes a loan-by-loan Monte Carlo simulation, which is an approach that measures potential loss of principal and related revenues. The Monte Carlo simulation stresses the probability of default and loss given default for CRE loans based on a variety of factors including regional economic factors, loan grade, loan-to-value, collateral type, and geography.

#### ***Nonperforming Assets***

Nonperforming lending related assets include nonaccrual loans and other real estate owned. Loans are generally placed on nonaccrual status when the loan is 90 days or more past due as to principal or interest, unless the loan is both well secured and in the process of collection. A consumer loan is placed on nonaccrual status when the loan is 90 days past due. Generally, closed-end non-real estate secured consumer loans are charged off prior to 120 days past due. Open-end consumer loans adequately secured by real estate are placed on nonaccrual status when they are 90 days past due. Open-end credit card consumer loans are charged off when they become 180 days past due. Nonaccrual loans also include nonperforming loans restructured to provide a reduction or deferral of interest or principal payments. This generally occurs when the financial condition of a borrower deteriorates to the point that the borrower needs to be given temporary or permanent relief from the original contractual terms of the loan. During the second quarter of 2010 the Company modified \$73 million of CRE loans and \$270 million during the first six months of 2010. Other real estate owned is acquired primarily through or in lieu of foreclosure on loans secured by real estate.

As reflected in the following schedule, the Company's nonperforming assets as a percentage of net loans and leases and OREO decreased during the first six months of 2010. The percentage was 6.60% at June 30, 2010, compared with 4.92% on June 30, 2009 and 6.79% on December 31, 2009. Total nonperforming lending related assets were \$2,547 million at June 30, 2010 (\$2,327 million excluding FDIC-supported assets) compared to \$2,059 million at June 30, 2009 and \$2,769 million at December 31, 2009.

Total nonaccrual loans, excluding FDIC-supported loans, at June 30, 2010 decreased by \$61 million from December 31, 2009. The decrease included \$81 million for construction and land development loans and \$36 million for owner occupied commercial real estate loans, partially offset by a \$53 million increase in commercial real estate term loans, and a \$7 million increase in consumer real estate loans. The decrease in nonaccrual loans occurred primarily at NBA and Amegy, offset, in part, by increases at NSB and Vectra. Total nonaccrual loans, excluding FDIC-supported loans, increased by \$333 million from June 30, 2009.

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

The following table sets forth the Company's nonperforming lending-related assets:

(Amounts in millions)	June 30, 2010	December 31, 2009	June 30, 2009
Nonaccrual loans	\$ 1,962	\$ 2,023	\$ 1,629
Other real estate owned	365	336	294
<b>Nonperforming lending-related assets, excluding FDIC-supported assets</b>	<b>2,327</b>	<b>2,359</b>	<b>1,923</b>
FDIC-supported nonaccrual loans	172	356	125
FDIC-supported other real estate owned	48	54	11
FDIC-supported nonperforming lending-related assets	220	410	136
<b>Total nonperforming lending-related assets</b>	<b>\$ 2,547</b>	<b>\$ 2,769</b>	<b>\$ 2,059</b>
Ratio of nonperforming lending-related assets to net loans and leases <sup>1</sup> and other real estate owned	6.60%	6.79%	4.92%
Accruing loans past due 90 days or more, excluding FDIC-supported loans	\$ 132	\$ 107	\$ 179
FDIC-supported loans past due 90 days or more	5	56	18
Ratio of accruing loans past due 90 days or more to net loans and leases <sup>1</sup>	0.36%	0.40%	0.47%
Nonaccrual loans and accruing loans past due 90 days or more	\$ 2,271	\$ 2,543	\$ 1,951
Ratio of nonaccrual loans and accruing loans past due 90 days or more to net loans and leases <sup>1</sup>	5.95%	6.29%	4.69%
Accruing loans past due 30 - 89 days, excluding FDIC-supported loans	\$ 318	\$ 428	\$ 496
FDIC-supported loans past due 30 - 89 days	27	27	26
Restructured loans included in nonaccrual loans	339	299	101
Restructured loans on accrual	288	204	39

<sup>1</sup> Includes loans held for sale.

Included in nonaccrual loans are loans that we have determined to be impaired. Loans, other than those included in large groups of smaller-balance homogeneous loans, are considered impaired when, based on current information and events, it is probable that the Company will be unable to collect all of the amounts due in accordance with the contractual terms of the loan agreement, including scheduled interest payments. The amount of the impairment is measured based on the present value of expected cash flows, the observable fair value of the loan, or the fair value of the collateral securing the loan.

The Company's total recorded investment in impaired loans decreased by 4.1% to \$1,976 million at June 30, 2010, compared with \$2,060 million at March 31, 2010. Total investment in impaired loans amounted to \$1,431 million at June 30, 2009 and \$1,925 million at December 31, 2009. Estimated losses on impaired loans are included in the allowance for loan losses. At June 30, 2010, the allowance for loan losses included \$146 million for impaired loans with a recorded investment of \$737 million. At June 30, 2009, the allowance included \$86 million for impaired loans with a recorded investment of \$382 million. At December 31, 2009 the allowance included \$105 million for impaired loans with a recorded investment of \$435 million.

In addition to the lending related nonperforming assets, the Company also has \$200 million in carrying value of investments in debt securities that were on nonaccrual status at June 30, 2010.





## Table of Contents

### ZIONS BANCORPORATION AND SUBSIDIARIES

#### *Allowance and Reserve for Credit Losses*

Allowance for Loan Losses In analyzing the adequacy of the allowance for loan losses, we utilize a comprehensive loan grading system to determine the risk potential in the portfolio and also consider the results of independent internal credit reviews. To determine the adequacy of the allowance, the Company's loan and lease portfolio is broken into segments based on loan type.

For commercial loans, we use historical loss experience factors by loan type and quality grade, adjusted for changes in trends and conditions, to help determine an indicated allowance for each portfolio segment. Currently, the Company re-estimates all commercial loss reserve factors based on very recent loss experience on a quarterly basis. These factors are evaluated and updated using migration analysis techniques and other considerations based on the makeup of the specific segment. These other considerations include:

volumes and trends of delinquencies;

levels of nonaccruals, repossessions and bankruptcies;

trends in criticized and classified loans;

expected losses on real estate secured loans;

new credit products and policies;

economic conditions;

concentrations of credit risk; and

experience and abilities of the Company's lending personnel.

In addition to the segment evaluations, nonaccrual commercial loans with an outstanding balance of \$500 thousand or more, as well as all loans designated as troubled debt restructurings, are individually evaluated in accordance with FASB ASC 310, *Receivables*, to determine the level of impairment and to establish a specific reserve.

The allowance for consumer loans is determined using historically developed loss experience roll rates at which loans migrate from one delinquency level to the next higher level. Using current roll rates for the most recent six month period and comparing projected losses to actual loss experience, the models estimate expected losses in dollars for the forecasted period of twelve months. By refreshing the models with updated data, losses are projected for a new twelve-month period each month, segmenting the portfolio into twelve consumer loan product groupings and four bankcard product groupings with similar risk profiles. The residential mortgage and home equity portfolios' models implicitly take into consideration housing price depreciation (appreciation) and homeowners' loss (gain) of equity in the collateral by incorporating current roll rates and loss severity rates. The models make no assumptions about future housing price changes. This methodology is an accepted industry practice, and the Company believes it has a sufficient volume of information to produce reliable projections.

## Edgar Filing: ZIONS BANCORPORATION /UT/ - Form 10-Q

As a final step to the evaluation process, we perform an additional review of the adequacy of the allowance based on the loan portfolio in its entirety. This enables us to mitigate, but not to eliminate, the imprecision inherent in loan- and segment-level estimates of expected credit losses. This review of the allowance includes our judgmental consideration of any adjustments necessary for subjective factors such as economic uncertainties and excessive concentration risks.

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

The following table shows the changes in the allowance for loan losses and a summary of loan loss experience:

(Amounts in millions)	Six Months Ended June 30, 2010	Twelve Months Ended December 31, 2009	Six Months Ended June 30, 2009
Loans and leases outstanding (net of unearned income)	\$ 38,003	\$ 40,189	\$ 41,308
Average loans and leases outstanding (net of unearned income)	\$ 39,137	\$ 41,513	\$ 41,790
Allowance for loan losses:			
Balance at beginning of period	\$ 1,531	\$ 687	\$ 687
Provision charged against earnings	494	2,017	1,060
Increase in allowance covered by FDIC indemnification	21		
Loans and leases charged-off:			
Commercial lending	(192)	(373)	(169)
Commercial real estate	(266)	(713)	(252)
Consumer	(69)	(170)	(90)
<b>Total</b>	<b>(527)</b>	<b>(1,256)</b>	<b>(511)</b>
Recoveries:			
Commercial lending	18	51	4
Commercial real estate	19	21	4
Consumer	5	9	4
<b>Total</b>	<b>42</b>	<b>81</b>	<b>12</b>
Charge-offs recoverable from FDIC	3	2	
Net loan and lease charge-offs	(482)	(1,173)	(499)
Balance at end of period	\$ 1,564	\$ 1,531	\$ 1,248
Ratio of annualized net charge-offs to average loans and leases	2.46%	2.83%	2.39%
Ratio of allowance for loan losses to net loans and leases, at period end	4.12%	3.81%	3.02%
Ratio of allowance for loan losses to nonperforming loans, at period end	73.28%	64.36%	71.13%
Ratio of allowance for loan losses to nonaccrual loans and accruing loans past due 90 days or more, at period end	68.85%	60.22%	63.97%

**Reserve for Unfunded Lending Commitments** The Company also estimates a reserve for potential losses associated with off-balance sheet commitments and standby letters of credit. The reserve is included with other liabilities in the Company's consolidated balance sheet, with any related increases or decreases in the reserve included in noninterest expense in the statement of income.

We determine the reserve for unfunded lending commitments using a process that is similar to the one we use for commercial loans. Based on historical experience, we have developed experience-based loss factors that we apply to the Company's unfunded lending commitments to estimate the potential for loss in such commitments. The June 30, 2010 reserve for unfunded lending commitments increased by \$36.1 million from the comparable period in the prior year, and decreased by \$19.6 million from December 31, 2009. This decrease is due primarily to a lower

level of such commitments, especially to criticized and classified credits.

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

The following table sets forth the reserve for unfunded lending commitments:

(In millions)	Six Months Ended June 30, 2010	Twelve Months Ended December 31, 2009	Six Months Ended June 30, 2009
Balance at beginning of period	\$ 116.4	\$ 50.9	\$ 50.9
Provision charged (credited) to earnings	(19.6)	65.5	9.8
Balance at end of period	\$ 96.8	\$ 116.4	\$ 60.7

The following table sets forth the total allowance and reserve for credit losses:

(In millions)	June 30, 2010	December 31, 2009	June 30, 2009
Allowance for loan losses	\$ 1,564	\$ 1,531	\$ 1,248
Reserve for unfunded lending commitments	97	117	61
Total allowance for credit losses	\$ 1,661	\$ 1,648	\$ 1,309

**Interest Rate and Market Risk Management**

Interest rate and market risk are managed centrally. Interest rate risk is the potential for reduced income resulting from adverse changes in the level of interest rates on the Company's net interest income. Market risk is the potential for loss arising from adverse changes in the fair value of fixed income securities, equity securities, other earning assets and derivative financial instruments as a result of changes in interest rates or other factors. As a financial institution that engages in transactions involving an array of financial products, the Company is exposed to both interest rate risk and market risk.

The Company's Board of Directors is responsible for approving the overall policies relating to the management of the financial risk of the Company. The Boards of Directors of the Company's subsidiary banks are also required to review and approve these policies. In addition, the Board reviews the key strategies set by management for managing risk, establishes and periodically revises policy limits, and reviews reported limit exceptions. The Board has established the management Asset/Liability Committee (ALCO) to which it has delegated the functional management of interest rate and market risk for the Company.

**Interest Rate Risk**

Interest rate risk is one of the most significant risks to which the Company is regularly exposed. In general, our goal in managing interest rate risk is to have the net interest margin increase slightly in a rising interest rate environment. We refer to this goal as being slightly asset-sensitive. This approach is based on our belief that in a rising interest rate environment, the market cost of equity, or implied rate at which future earnings are discounted, would also tend to rise. The Company has positioned its balance sheet to be more asset sensitive than it was on June 30, 2009.

We attempt to minimize the impact of changing interest rates on net interest income primarily through the use of interest rate floors on variable rate loans, interest rate swaps, and by avoiding large exposures to long-term fixed rate interest-earning assets that have significant negative convexity. The prime lending rate and the LIBOR curves are the primary indices used for pricing the Company's loans. The interest rates paid on deposit accounts are set by individual banks so as to be competitive in each local market.



## **Table of Contents**

### ZIONS BANCORPORATION AND SUBSIDIARIES

We monitor interest rate risk through the use of two complementary measurement methods: duration of equity and income simulation. In the duration of equity method, we measure the expected changes in the fair values of equity in response to changes in interest rates. In the income simulation method, we analyze the expected changes in income in response to changes in interest rates.

Duration of equity is derived by first calculating the dollar duration of all assets, liabilities and derivative instruments. Dollar duration is determined by calculating the fair value of each instrument assuming interest rates sustain immediate and parallel movements up 1% and down 1%. The average of these two changes in fair value is the dollar duration. Subtracting the dollar duration of liabilities from the dollar duration of assets and adding the net dollar duration of derivative instruments results in the dollar duration of equity. Duration of equity is computed by dividing the dollar duration of equity by the fair value of equity. The Company's policy is generally to maintain duration of equity between -3 years to +7 years. However, in the current low interest rate environment, the Company is operating with a duration of equity of less than -3 years in some planning scenarios, and believes that this shorter duration is appropriate.

Income simulation is an estimate of the net interest income that would be recognized under different rate environments. Net interest income is measured under several parallel and nonparallel interest rate environments and deposit repricing assumptions, taking into account an estimate of the possible exercise of options within the portfolio.

Both of these measurement methods require that we assess a number of variables and make various assumptions in managing the Company's exposure to changes in interest rates. The assessments address loan and security prepayments, early deposit withdrawals, and other embedded options and noncontrollable events. As a result of uncertainty about the maturity and repricing characteristics of both deposits and loans, the Company estimates ranges of duration and income simulation under a variety of assumptions and scenarios. The Company's interest rate risk position changes as the interest rate environment changes and is managed actively to try to maintain a consistent slightly asset-sensitive position. However, positions at the end of any period may not be reflective of the Company's position in any subsequent period.

We should note that estimated duration of equity and the income simulation results are highly sensitive to the assumptions used for deposits that do not have specific maturities, such as checking, savings, and money market accounts and also to prepayment assumptions used for loans with prepayment options. Given the uncertainty of these estimates, we view both the duration of equity and the income simulation results as falling within a wide range of possibilities.

For income simulation, Company policy requires that interest sensitive income from a static balance sheet be limited to a decline of no more than 10% during one year if rates were to immediately rise or fall in parallel by 200 basis points.

As of the dates indicated, the following table shows the Company's estimated range of duration of equity and percentage change in interest sensitive income, based on a static balance sheet, in the first year after the rate change if interest rates were to sustain an immediate parallel change of 200 basis points; the fast and slow results differ based on the assumed speed of repricing of administered-rate deposits (money market, interest-on-checking, and savings).

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

	June 30, 2010		December 31, 2009	
	Low	High	Low	High
<b>Duration of equity:</b>				
Range (in years)				
Base case	-3.5	-1.3	-2.9	-0.8
Increase interest rates by 200 bp	-3.6	-1.5	-2.7	-0.8
<b>Income simulation change in interest sensitive income:</b>				
	Deposit repricing response			
	Fast	Slow	Fast	Slow
Increase interest rates by 200 bp	4.2%	7.2%	2.2%	5.0%
Decrease interest rates by 200 bp <sup>1</sup>	-2.4%	-3.0%	-4.1%	-4.3%

<sup>1</sup> In the event that a 200 basis point rate parallel decrease cannot be achieved, the applicable rate changes are limited to lesser amounts such that interest rates cannot be less than zero.

During the first half of 2010, the duration of equity became shorter as compared to December 31, 2009. The reduction of the duration of equity was caused by increased customer demand deposits and increased cash balances.

**Market Risk Fixed Income**

The Company engages in the underwriting and trading of municipal and corporate securities. This trading activity exposes the Company to a risk of loss arising from adverse changes in the prices of these fixed income securities held by the Company.

At June 30, 2010, the Company had \$85.7 million of trading assets and \$81.5 million of securities sold, not yet purchased, compared with \$23.5 million and \$43.4 million on December 31, 2009 and \$78.6 million and \$51.1 million on June 30, 2009, respectively.

The Company is exposed to market risk through changes in fair value and OTTI of HTM and AFS securities. The Company also is exposed to market risk for interest rate swaps and Eurodollar and Federal Funds futures contracts used to hedge interest rate risk. Changes in fair value in available-for-sale securities and in interest rate swaps that qualify as cash flow hedges are included in OCI each quarter. During the second quarter of 2010, the after-tax change in OCI attributable to held-to-maturity and available-for-sale securities was \$3.9 million, and the change attributable to interest rate swaps was \$(9.0) million, decreasing shareholders' equity by \$5.1 million. If any of the AFS securities or HTM securities transferred from AFS become other than temporarily impaired, any credit loss in OCI is reversed and the impairment is charged to operations. See Investment Securities Portfolio for additional information on OTTI.

**Market Risk Equity Investments**

Through its equity investment activities, the Company owns equity securities that are publicly traded and subject to fluctuations in their market prices or values. In addition, the Company owns equity securities in companies that are not publicly traded and that are accounted for under cost, fair value, equity, or full consolidation methods of accounting, depending upon the Company's ownership position and degree of involvement in influencing the investees' affairs. In either case, the value of the Company's investment is subject to fluctuation. Since the fair value of these securities may fall below the Company's investment costs, the Company is exposed to the possibility of loss. These equity investments are approved, monitored and evaluated by the Company's Equity Investment Committee.



**Table of Contents**

ZIONS BANCORPORATION AND SUBSIDIARIES

The Company also invests in pre-public venture capital companies through various venture funds. Additionally, Amegy has in place an alternative investments program. These investments are primarily directed towards equity buyout and mezzanine funds with a key strategy of deriving ancillary commercial banking business from the portfolio companies. Early stage venture capital funds generally are not part of the strategy since the underlying companies are typically not creditworthy.

A more comprehensive discussion of the Company's interest rate and market risk management is contained in the Company's 2009 Annual Report on Form 10-K.

---

**Table of Contents****ZIONS BANCORPORATION AND SUBSIDIARIES****Liquidity Risk Management**

Liquidity risk is the possibility that the Company's cash flows may not be adequate to fund its ongoing operations and meet its commitments in a timely and cost-effective manner. Since liquidity risk is closely linked to both credit risk and market risk, many of the previously discussed risk control mechanisms also apply to the monitoring and management of liquidity risk. We manage the Company's liquidity to provide adequate funds to meet its anticipated financial and contractual obligations, including withdrawals by depositors, debt service requirements and lease obligations, as well as to fund customers' needs for credit.

The management of liquidity and funding is performed centrally for both the Parent and its subsidiary banks. The Parent's cash requirements consist primarily of debt service, investments in and advances to subsidiaries, operating expenses, income taxes, and dividends to preferred and common shareholders, including the CPP preferred equity issued to the U.S. Department of the Treasury. The Parent's cash needs are usually met through dividends from its subsidiaries, interest and investment income, subsidiaries' proportionate share of current income taxes, management and other fees, bank lines, equity contributed through the exercise of stock options, commercial paper, and long-term debt and equity issuances. The subsidiary banks' primary source of funding is their core deposits. Operational cash flows, while constituting a funding source for the Company, are not large enough to provide funding in the amounts that fulfill the needs of the Parent and its subsidiary banks. For the first six months of 2010, operations contributed \$759 million toward these needs. As a result, the Company utilizes other sources to manage its liquidity needs.

Most of the Company's subsidiary banks have seen reduced profitability or recorded losses in recent quarters, and therefore are currently unable to reliably pay dividends. Also, earnings on the Parent's investment securities portfolio have been reduced. Cash earnings from subsidiaries and investments currently do not cover the Parent's interest and dividend payments. In addition, the Parent has had to increase its investment in several of its bank subsidiaries in order to maintain capital levels appropriate to current weak economic and credit quality conditions. The Company has reduced the dividend on its common stock to \$0.01 per share per quarter, in order to conserve both capital and cash. Federal Reserve Board Supervisory Letter SR 09-4, dated February 24, 2009, reiterates and expands previous guidance regarding the payment of common dividends and dividends on more senior capital instruments in times of stress on earnings and capital ratios.

General financial market and economic conditions, both of which have been highly stressed since mid-2008 or earlier, as well as the Company's debt ratings, have adversely impacted the Company's access to external financing. Access to funding markets for the Parent and subsidiary banks is directly tied to the credit ratings they receive from various rating agencies. The ratings not only influence the costs associated with the borrowings but can also influence the sources of the borrowings. The Parent's credit ratings did not change during the first six months of 2010. One rating agency, Moody's, rates the Company's senior debt as B2 or noninvestment grade, while Standard & Poors, Fitch and DBRS all rate the Company's senior debt at a low investment grade. On August 3, 2010, Moody's changed its outlook for the Company to positive from negative. The other three agencies have a negative outlook for the Company.

During the first six months of 2010, the primary sources of cash available to the Parent in the capital markets have been (1) issuance of new shares of common stock, (2) issuance of new shares of Series E preferred stock, (3) issuance of common stock warrants, (4) issuance of unsecured 1-2 year senior notes, and (5) issuance of 7.75% unsecured senior notes. In total these sources added approximately \$910 million to the Parent's cash balance. The Parent became more liquid during the second quarter of 2010, with its cash balance increasing to \$1,116 million at June 30, 2010, compared with \$605 million at March 31, 2010 and \$542 million at December 31, 2009.

**Table of Contents**

ZIONS BANCORPORATION AND SUBSIDIARIES

For the three and six months ended June 30, 2010, the Parent's operating expenses included \$36.2 million and \$72.8 million of interest expense, excluding amortization, respectively. Additionally, the Parent paid \$22.0 million and \$44.9 million of dividends on preferred and common stock, respectively for the same applicable periods.

Additional information regarding financing actions may be found subsequently. During 2009, and in the first six months of 2010, some other financing markets began to reopen for regional and larger banking companies, but there can be no assurance that the Company will have access to these markets at any given time.

The following table presents the Parent's balance sheet at June 30, 2010, December 31, 2009, and June 30, 2009.

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

**Parent Only Condensed Balance Sheets**

(In thousands)	June 30, 2010	December 31, 2009	June 30, 2009
<b>ASSETS</b>			
Cash and due from banks	\$ 2,004	\$ 2,254	\$ 78
Interest-bearing deposits	1,113,730	539,874	674,829
Investment securities:			
Held-to-maturity, at adjusted cost (approximate fair value of \$3,657, \$2,633, and \$3,735)	3,657	2,633	3,847
Available-for-sale, at fair value	502,360	432,761	322,734
Trading account, at fair value			49
Loans, net of unearned fees of \$0, \$45, and \$328 and allowance for loan losses of \$71, \$112, and \$703)	2,852	6,292	23,963
Other noninterest-bearing investments	59,757	83,780	78,372
Investments in subsidiaries:			
Commercial banks and bank holding company	6,700,509	6,579,075	5,814,675
Other operating companies	60,170	66,254	78,203
Nonoperating ZMFU II, Inc.	92,467	92,184	141,302
Receivables from subsidiaries:			
Commercial banks			511,000
Other	1,400	2,050	3,700
Other assets	58,566	76,574	19,520
	\$ 8,597,472	\$ 7,883,731	\$ 7,672,272
<b>LIABILITIES AND SHAREHOLDERS EQUITY</b>			
Other liabilities	\$ 219,179	\$ 233,550	\$ 189,232
Commercial paper:			
Due to affiliates	49,985	49,991	29,989
Due to others	1,149	1,084	1,019
Other short-term borrowings	214,377	117,263	31,636
Subordinated debt to affiliated trusts	309,278	309,278	309,278
Long-term debt	1,381,662	1,479,907	1,380,444
Total liabilities	2,175,630	2,191,073	1,941,598
Shareholders' equity:			
Preferred stock	1,806,877	1,502,784	1,491,730
Common stock	3,964,140	3,318,417	2,935,724
Retained earnings	1,099,621	1,324,516	1,685,522
Accumulated other comprehensive income (loss)	(433,020)	(436,899)	(368,164)
Deferred compensation	(15,776)	(16,160)	(14,138)
Total shareholders' equity	6,421,842	5,692,658	5,730,674
	\$ 8,597,472	\$ 7,883,731	\$ 7,672,272

<sup>1</sup> *ZMFU II, Inc. is a wholly-owned nonoperating subsidiary whose sole purpose is to hold a portfolio of municipal bonds, loans and leases.* During the first six months of 2010, repayments of long-term debt exceeded issuances, which resulted in net cash outflows of \$3 million. Cash received from the issuance of long-term debt for the first six months of 2010 included \$40 million from the issuance of additional 7.75% unsecured notes due September 23, 2014 and \$22 million from the issuance of senior medium-term notes due November 7, 2012.

On a consolidated basis, issuances of short-term borrowings exceeded repayments, which resulted in \$241 million of cash inflows during the first quarter of 2010. This included \$97 million from the issuance of one-year senior medium-term notes.

---

**Table of Contents**

ZIONS BANCORPORATION AND SUBSIDIARIES

At June 30, 2010, maturities of short- and long-term senior medium-term notes ranged from August 2010 to November 2012 with rates from 4.00% to 6.00%.

The subsidiaries' primary source of funding is their core deposits, consisting of demand, savings and money market deposits, time deposits under \$100,000 and foreign deposits. At June 30, 2010, these core deposits, excluding brokered deposits, in aggregate, constituted 93.1% of consolidated deposits, compared with 90.2% and 89.3% of consolidated deposits at March 31, 2010 and December 31, 2009 respectively. The Company's subsidiary banks have also obtained brokered deposits to serve as an additional source of liquidity. At June 30, 2010, total brokered deposits were \$0.5 billion, down from \$1.6 billion at December 31, 2009 and \$2.9 billion at June 30, 2009. For the first six months of 2010, increases in deposits resulted in net cash inflows of \$176 million. Total deposits increased by \$173 million during the first six months of 2010 primarily due to increases in noninterest-bearing demand deposits and savings deposits, partially offset by decreases in money market and time deposits.

On July 21, 2010, the Dodd-Frank Wall Street Reform and Consumer Protection Act made permanent the current standard maximum deposit insurance amount of \$250,000. The FDIC has also implemented a program to provide full deposit insurance coverage for noninterest-bearing transaction deposit accounts, currently through December 31, 2010. The Company did not opt out of this program. The Dodd-Frank Wall Street Reform and Consumer Protection Act continues full deposit insurance coverage for noninterest-bearing transaction deposit accounts for two more years until December 31, 2012 for all banks.

The Federal Home Loan Bank ( FHLB ) system, has, from time to time, been a significant source of liquidity for each of the Company's subsidiary banks. Zions Bank and TCBW are members of the FHLB of Seattle. CB&T, NSB, and NBA are members of the FHLB of San Francisco. Vectra is a member of the FHLB of Topeka and Amegy Bank is a member of the FHLB of Dallas. The FHLB allows member banks to borrow against their eligible loans to satisfy liquidity requirements. Borrowings from the FHLB may increase in the future, depending on availability of funding from other sources such as deposits. The subsidiary banks are required to invest in FHLB stock to maintain their borrowing capacity. At June 30, 2010 and December 31, 2009 the Company did not have any short-term borrowings outstanding from the FHLB. At June 30, 2010 and December 31, 2009 the subsidiary banks' total investment in FHLB stock was approximately \$133 million and \$136 million, respectively.

At June 30, 2010, the amount available for additional FHLB and Federal Reserve borrowings was approximately \$12.1 billion. An additional \$0.7 billion could be borrowed at June 30, 2010 upon the pledging of additional available collateral.

While not considered a primary source of funding, the Company's investment activities can provide or use cash, depending on the asset-liability management posture that is being observed. For the first six months of 2010, investment securities activities resulted in a decrease in investment securities holdings and a net increase of cash in the amount of \$281 million.

During the first and second quarters of 2010, several of the Company's subsidiary banks surrendered certain bank-owned life insurance contracts and received cash of \$176 million and recorded receivables totaling \$32 million for the settlement of the cash surrender values of the policies.

Maturing balances in the various loan portfolios also provide additional flexibility in managing cash flows. In most cases, loan growth has resulted in net cash outflows from a funding standpoint; however, throughout 2009 and for the first six months of 2010, organic loan activity resulted in a net cash inflow of \$1.3 billion.

## **Table of Contents**

### **ZIONS BANCORPORATION AND SUBSIDIARIES**

During the six months ended June 30, 2010, the Company received net cash income tax refunds totaling \$325 million.

Consolidated cash at the Parent and its subsidiaries increased to \$5.9 billion at June 30, 2010 from \$2.0 billion at December 31, 2009 and \$2.2 billion at June 30, 2009. During the first six months of 2010 we had a significant increase in cash mainly due to our capital raising transactions, a net run off of loans, and an increase in demand deposits.

A more comprehensive discussion of our liquidity management is contained in Zions' 2009 Annual Report on Form 10-K.

### **Operational Risk Management**

Operational risk is the potential for unexpected losses attributable to human error, systems failures, fraud, or inadequate internal controls and procedures. In its ongoing efforts to identify and manage operational risk, the Company has a Corporate Risk Management Department whose responsibility is to help Company management identify and assess key risks and monitor the key internal controls and processes that the Company has in place to mitigate operational risk. We have documented controls and the Control Self Assessment related to financial reporting under Section 404 of the Sarbanes-Oxley Act of 2002 and the Federal Deposit Insurance Corporation Improvement Act of 1991.

To manage and minimize its operating risk, the Company has in place transactional documentation requirements, systems and procedures to monitor transactions and positions, regulatory compliance reviews, and periodic reviews by the Company's internal audit and credit examination departments. In addition, reconciliation procedures have been established to ensure that data processing systems consistently and accurately capture critical data. Further, we maintain contingency plans and systems for operations support in the event of natural or other disasters. Efforts are continually underway to improve the Company's oversight of operational risk, including enhancement of risk-control self assessments and of antifraud measures.

### **CAPITAL MANAGEMENT**

We believe that a strong capital position is vital to continued profitability and to promoting depositor and investor confidence.

Note 7 of the Notes to Consolidated Financial Statements discusses the Company's debt and equity transactions during the first six months of 2010.

These debt and equity issuances, along with the Total Return Swap ( TRS ) with regard to certain of the Company's CDO investments (see Subsequent Event ), have significantly bolstered the Company's capital position and ratios. However, the Company anticipates that it may continue to raise additional common equity in amounts sufficient to cover losses and dividends until it returns to profitability in order to preserve this capital position.

Total controlling interest shareholders' equity at June 30, 2010 was \$6,422 million compared to \$5,693 million at December 31, 2009, and \$5,731 million at June 30, 2009. The increase in total controlling interest shareholders' equity from December 31, 2009 is primarily due to the capital actions previously discussed partially offset by a net loss for the first six months of 2010.

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

Dividends of \$0.02 per common share (a total of \$3.1 million) were paid in the first six months of 2010. This rate is unchanged from the rate paid since the third quarter of 2009. At its July 2010 meeting, the Company's Board of Directors declared a dividend of \$0.01 per share of common stock. The dividend is payable August 25, 2010 to shareholders of record as of the close of business on August 10, 2010. Under the terms of the CPP, the Company may not increase the dividend on its common stock above \$0.32 per share per quarter during the period the senior preferred shares are outstanding without adversely impacting the Company's interest in the program or without permission from the U.S. Department of the Treasury.

The Company recorded preferred stock dividends of \$51.7 million during the first six months of 2010 and 2009. Preferred dividends for the first six months of 2010 and 2009 include \$44.9 million and \$45.4 million, respectively, related to the TARP preferred stock issued to the U.S. Department of the Treasury.

Banking organizations are required under published regulations to maintain adequate levels of capital as measured by several regulatory capital ratios. As of June 30, 2010, the Company and each of its subsidiary banks exceeded the "well capitalized" guidelines under regulatory standards.

The Company's capital ratios were as follows:

	June 30, 2010	December 31, 2009	June 30, 2009	Percentage required to be well capitalized
Tangible common equity ratio	6.86%	6.12%	6.00%	na
Tangible equity ratio	10.40%	9.16%	8.94%	na
Average equity to average assets (three months ended)	11.59%	10.76%	10.41%	na
Risk-based capital ratios:				
Tier 1 common to risk-weighted assets	7.91%	6.73%	6.41%	na
Tier 1 leverage	11.80%	10.38%	10.22%	na <sup>1</sup>
Tier 1 risk-based capital	12.63%	10.53%	10.00%	6.00%
Total risk-based capital	15.25%	13.28%	12.72%	10.00%

<sup>1</sup> There is no Tier 1 leverage component in the definition of a well capitalized holding company.

At June 30, 2010, regulatory Tier 1 risk-based capital and total risk-based capital were \$6,024 million and \$7,271 million compared to \$5,407 million and \$6,823 million at December 31, 2009, and \$5,408 million and \$6,879 million at June 30, 2009, respectively.

**Subsequent Event**

As discussed in Note 13 of the Notes to Consolidated Financial Statements, the Company has entered into a total return swap and related interest rate swaps (TRS) relating to a portfolio of \$1.16 billion notional amount of our bank and insurance trust preferred CDOs. This transfer of credit risk is expected to reduce the Company's regulatory capital risk weighting for these investments to 20% compared to their weighted average risk-weighting of 455% at June 30, 2010. As a result, the transaction is expected to reduce regulatory risk-weighted assets by approximately \$4 billion, or approximately 8.4% of the estimated June 30, 2010 balance. Consequently, on a pro forma basis, the Company's risk-based capital ratios at June 30, 2010 would have been higher than reported, as indicated in the following table:



	<b>Proforma with total return swap</b>
Tier 1 common to risk-weighted assets	8.59%
Tier 1 risk-based capital	13.73%
Total risk-based capital	16.45%

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

**GAAP to NON-GAAP RECONCILIATION**

Traditionally, the Federal Reserve and other banking regulators have assessed a bank's capital adequacy based on Tier 1 capital, the calculation of which is codified in federal banking regulations. Regulators have begun supplementing their assessment of the capital adequacy of a bank based on a variation of Tier 1 capital, known as Tier 1 common equity. While not codified, analysts and banking regulators have assessed Zions capital adequacy using the Tier 1 common equity measure. Because Tier 1 common equity is not formally defined by GAAP or codified in the federal banking regulations, this measure is considered to be a non-GAAP financial measure and other entities may calculate them differently than Zions' disclosed calculations. Since analysts and banking regulators may assess Zions' capital adequacy using Tier 1 common equity, Zions believes that it is useful to provide investors the ability to assess Zions' capital adequacy on this same basis.

Tier 1 common equity is often expressed as a percentage of risk-weighted assets. Under the risk-based capital framework, a bank's balance sheet assets and credit equivalent amounts of off-balance sheet items are assigned to one of four broad risk categories. The aggregated dollar amount in each category is then multiplied by the risk weighting assigned to that category. The resulting weighted values from each of the four categories are added together and this sum is the risk-weighted assets total that, as adjusted, comprises the denominator of certain risk-based capital ratios. Tier 1 capital is then divided by this denominator (risk-weighted assets) to determine the Tier 1 capital ratio. Adjustments are made to Tier 1 capital to arrive at Tier 1 common equity. Tier 1 common equity is also divided by the risk-weighted assets to determine the Tier 1 common equity ratio. The amounts disclosed as risk-weighted assets are calculated consistent with banking regulatory requirements.

The Schedule below provides a reconciliation of controlling interest shareholders' equity (GAAP) to Tier 1 capital (regulatory) and to Tier 1 common equity (non-GAAP).

(Amounts in millions)	June 30, 2010	December 31, 2009	June 30, 2009
Controlling interest shareholders' equity (GAAP)	\$ 6,422	\$ 5,693	\$ 5,731
Accumulated other comprehensive loss (income)	433	437	368
Nonqualifying goodwill and intangibles	(1,116)	(1,129)	(1,139)
Disallowed deferred tax assets	(163)	(43)	
Other regulatory adjustments		1	
Qualifying trust preferred securities	448	448	448
<b>Tier 1 capital (regulatory)</b>	<b>6,024</b>	<b>5,407</b>	<b>5,408</b>
Qualifying trust preferred securities	(448)	(448)	(448)
Preferred stock	(1,807)	(1,503)	(1,492)
<b>Tier 1 common equity (non-GAAP)</b>	<b>\$ 3,769</b>	<b>\$ 3,456</b>	<b>\$ 3,468</b>
<b>Risk-weighted assets (regulatory)</b>	<b>47,681</b>	<b>51,360</b>	<b>54,092</b>
<b>Tier 1 common to risk-weighted assets (non-GAAP)</b>	<b>7.91%</b>	<b>6.73%</b>	<b>6.41%</b>

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

This 10-Q also presents a core net interest margin which excludes the effects of the (1) discount amortization on convertible subordinated debt; (2) accelerated discount amortization on convertible subordinated debt; and (3) adjustment to accretion of interest income on acquired loans based on increased projected cash flows (hereinafter collectively referred to as the net interest margin adjustments). The net interest margin adjustments are included in financial results presented in accordance with generally accepted accounting principles (GAAP). Management considers the net interest margin adjustments to be relevant to ongoing operating results.

The Company believes the exclusion of these net interest margin adjustments to present a core net interest margin provides a meaningful base for period-to-period and company-to-company comparisons, which management believes will assist investors in analyzing the operating results of the Company and predicting future performance. As a non-GAAP financial measure, the core net interest margin is used by management and the Board of Directors to assess the performance of the Company's business for the following purposes:

Evaluation of bank reporting segment performance

Presentations of Company performance to investors

The Company believes that presenting the core net interest margin will permit investors to assess the performance of the Company on the same basis as that applied by management and the Board of Directors.

The Schedule below provides a reconciliation of net interest margin (GAAP) to core net interest margin (non-GAAP).

**GAAP to Non-GAAP Reconciliation**

(Unaudited)

	June 30, 2010	Three Months Ended March 31, 2010	June 30, 2009
Net interest margin as reported (GAAP)	3.58%	4.03%	4.09%
Addback for the impact on net interest margin of:			
Discount amortization on convertible subordinated debt	0.12%	0.13%	
Accelerated discount amortization on convertible subordinated debt	0.52%	0.10%	
Adjustment to accretion of interest income on acquired loans	-0.08%		
Core net interest margin (non-GAAP)	4.14%	4.26%	4.09%

Non-GAAP financial measures have inherent limitations, are not required to be uniformly applied and are not audited. Although these non-GAAP financial measures are frequently used by stakeholders in the evaluation of a company, they have limitations as an analytical tool, and should not be considered in isolation or as a substitute for analyses of results as reported under GAAP.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Interest rate and market risks are among the most significant risks regularly undertaken by the Company, and they are closely monitored as previously discussed. A discussion regarding the Company's management of interest rate and market risk is included in the section entitled "Interest Rate and Market Risk Management" in this Form 10-Q.



**Table of Contents**

ZIONS BANCORPORATION AND SUBSIDIARIES

ITEM 4. **CONTROLS AND PROCEDURES**

The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures as of June 30, 2010. Based on that evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of June 30, 2010. There were no material changes in the Company's internal control over financial reporting during the second quarter of 2010.

PART II. **OTHER INFORMATION**

ITEM 1. **LEGAL PROCEEDINGS**

The Company is a defendant in various legal proceedings arising in the normal course of business. The Company does not believe that the outcome of any such proceedings will have a material effect on its consolidated financial position, operations, or liquidity.

ITEM 1A. **RISK FACTORS**

The Company believes there have been no significant changes in risk factors compared to the factors identified in Zions Bancorporation's 2009 Annual Report on Form 10-K; however, this filing contains updated disclosures related to significant risk factors discussed in Investment Securities Portfolio, Credit Risk Management, Market Risk Fixed Income, and Liquidity Risk Management.

The Company has identified the following additional risk factor subsequent to June 30, 2010:

***Recently adopted financial reform legislation will impose significant new limitations on our business activities and subject us to increased regulation and additional costs.***

The recently enacted Dodd-Frank Wall Street Reform and Consumer Protection Act will have material implications for the Company and the entire financial services industry. Among other things it will or potentially could:

Result in the Company being defined as systemically important, which brings significant additional regulatory oversight and requirements;

Affect the levels of capital and liquidity with which the Company must operate and how it plans capital and liquidity levels (including a phased-in elimination of the Company's existing trust preferred securities as Tier 1 capital);

Subject the Company to new and/or higher fees paid to various regulatory entities, including but not limited to deposit insurance fees to the FDIC;

Impact the Company's ability to invest in certain types of entities or engage in certain activities;

Impact a number of the Company's business and risk management strategies;

Restrict the revenue that the Company generates from certain businesses;

Subject the Company to a new Consumer Financial Protection Bureau, with very broad rule-making and enforcement authorities; and

Subject the Company to new and different litigation and regulatory enforcement risks.

As the Act requires that many studies be conducted and that hundreds of regulations be written in order to fully implement it, the full impact of this legislation on the Company, its business strategies, and financial performance cannot be known at this time, and may not be known for a number of years. However, these impacts are expected to be substantial and some of them are likely to adversely affect the Company and its financial performance. The extent to which the Company can adjust its strategies to offset such adverse impacts also is not knowable at this time.

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

ITEM 2. **UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS****Share Repurchases**

The following table summarizes the Company's share repurchases for the second quarter of 2010:

Period	Total number of shares repurchased <sup>1</sup>	Average price paid per share	Total number of shares purchased as part of publicly announced plans or programs	Approximate dollar value of shares that may yet be purchased under the plan
April	31,712	\$ 28.72		\$
May	31,677	28.36		
June	30,062	23.78		
Second quarter	93,451	27.01		

<sup>1</sup> All share repurchases during the second quarter of 2010 were made to pay for payroll taxes upon the vesting of restricted stock.

ITEM 6. **EXHIBITS**

## a) Exhibits

Exhibit Number	Description	
3.1	Restated Articles of Incorporation of Zions Bancorporation dated November 8, 1993, incorporated by reference to Exhibit 3.1 of Form S-4 filed on November 22, 1993.	*
3.2	Articles of Amendment to the Restated Articles of Incorporation of Zions Bancorporation dated April 30, 1997, incorporated by reference to Exhibit 3.2 of Form 10-Q for the quarter ended March 31, 2008.	*
3.3	Articles of Amendment to the Restated Articles of Incorporation of Zions Bancorporation dated April 24, 1998, incorporated by reference to Exhibit 3.3 of Form 10-Q for the quarter ended March 31, 2009.	*
3.4	Articles of Amendment to Restated Articles of Incorporation of Zions Bancorporation dated April 25, 2001, incorporated by reference to Exhibit 3.6 of Form S-4 filed July 13, 2001.	*
3.5	Articles of Amendment to the Restated Articles of Incorporation of Zions Bancorporation, dated December 5, 2006, incorporated by reference to Exhibit 3.1 of Form 8-K filed December 7, 2006.	*

**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

<b>Exhibit Number</b>	<b>Description</b>	
3.6	Articles of Merger of The Stockmen s Bancorp, Inc. with and into Zions Bancorporation, effective January 17, 2007, incorporated by reference to Exhibit 3.6 of Form 10-K for the year ended December 31, 2006.	*
3.7	Articles of Amendment to the Restated Articles of Incorporation of Zions Bancorporation, dated July 7, 2008, incorporated by reference to Exhibit 3.1 of Form 8-K filed July 8, 2008.	*
3.8	Articles of Amendment to the Restated Articles of Incorporation of Zions Bancorporation, dated November 12, 2008, incorporated by reference to Exhibit 3.1 of Form 8-K filed November 17, 2008.	*
3.9	Articles of Amendment to the Restated Articles of Incorporation of Zions Bancorporation, dated June 30, 2009, incorporated by reference to Exhibit 3.1 of Form 8-K filed July 2, 2009.	*
3.10	Articles of Amendment to the Restated Articles of Incorporation of Zions Bancorporation dated June 30, 2009, incorporated by reference to Exhibit 3.10 of Form 10-Q for the quarter ended June 30, 2009.	*
3.11	Articles of Amendment to the Restated Articles of Incorporation of Zions Bancorporation dated June 30, 2009, incorporated by reference to Exhibit 3.11 of Form 10-Q for the quarter ended June 30, 2009.	*
3.12	Articles of Amendment to the Restated Articles of Incorporation of Zions Bancorporation dated June 2, 2010, incorporated by reference to Exhibit 3.1 of Form 8-K filed June 3, 2010.	*
3.13	Articles of Amendment to the Restated Articles of Incorporation of Zions Bancorporation dated June 14, 2010, incorporated by reference to Exhibit 3.1 of Form 8-K filed June 15, 2010.	*
3.14	Amended and Restated Bylaws of Zions Bancorporation dated May 4, 2007, incorporated by reference to Exhibit 3.2 of Form 8-K filed on May 9, 2007.	*
10.1	First Amendment to the Zions Bancorporation Payshelter 401(k) and Employee Stock Ownership Plan Trust Agreement between Fidelity Management Trust Company and Zions Bancorporation, dated April 5, 2010 (filed herewith).	



**Table of Contents**

## ZIONS BANCORPORATION AND SUBSIDIARIES

<b>Exhibit Number</b>	<b>Description</b>
10.2	Second Amendment to the Zions Bancorporation Payshelter 401(k) and Employee Stock Ownership Plan Trust Agreement between Fidelity Management Trust Company and Zions Bancorporation, dated April 5, 2010 (filed herewith).
10.3	Third Amendment to the Zions Bancorporation Payshelter 401(k) and Employee Stock Ownership Plan Trust Agreement between Fidelity Management Trust Company and Zions Bancorporation, dated April 30, 2010 (filed herewith).
10.4	Twelfth Amendment to the Zions Bancorporation Payshelter 401(k) and Employee Stock Ownership Plan, dated June 25, 2010 (filed herewith).
31.1	Certification by Chief Executive Officer required by Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934 (filed herewith).
31.2	Certification by Chief Financial Officer required by Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934 (filed herewith).
32	Certification by Chief Executive Officer and Chief Financial Officer required by Sections 13(a) or 15(d), as applicable, of the Securities Exchange Act of 1934 (15 U.S.C. 78m) and 18 U.S.C. Section 1350 (furnished herewith).
101	Interactive data files pursuant to Rule 405 of Regulation S-T: (i) the Consolidated Balance Sheets as of June 30, 2010, December 31, 2009, and June 30, 2009, (ii) the Consolidated Statements of Income for the three months ended June 30, 2010 and June 30, 2009 and the six months ended June 30, 2010 and June 30, 2009, (iii) the Consolidated Statements of Changes in Shareholders' Equity and Comprehensive Income for the six months ended June 30, 2010 and June 30, 2009, (iv) the Consolidated Statements of Cash Flows for the three months ended June 30, 2010 and June 30, 2009 and the six months ended June 30, 2010 and June 30, 2009, and (v) the Notes to the Consolidated Financial Statements, tagged as blocks of text (furnished herewith).

\* *Incorporated by reference*

**Table of Contents**

ZIONS BANCORPORATION AND SUBSIDIARIES

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ZIONS BANCORPORATION

/s/ HARRIS H. SIMMONS  
**Harris H. Simmons, Chairman, President  
and Chief Executive Officer**

/s/ DOYLE L. ARNOLD  
**Doyle L. Arnold, Vice Chairman  
and Chief Financial Officer**

Date: August 9, 2010