Edgar Filing: PRAXAIR INC - Form 10-Q

PRAXAIR INC Form 10-Q April 28, 2010 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended March 31, 2010

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from ______ to ______

PRAXAIR, INC.

(Exact name of registrant as specified in its charter)

DELAWARE

(State or other jurisdiction of incorporation)

1-11037 (Commission File Number) 06-1249050 (IRS Employer Identification No.)

39 OLD RIDGEBURY ROAD, DANBURY, CT (Address of principal executive offices)

06810-5113 (Zip Code)

(203) 837-2000

 $(Registrant \ \ s \ telephone \ number, including \ area \ code)$

N/A

(Former name, former address and former fiscal year, if changed since last report)

Edgar Filing: PRAXAIR INC - Form 10-Q

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. **Yes x No** "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ($\S232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). **Yes x No** "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer " Non- accelerated filer " Smaller reporting company "

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

At March 31, 2010, 305,948,086 shares of common stock (\$0.01 par value) of the Registrant were outstanding.

INDEX

PART I - FINANCIAL INFORMATION

| Item 1. | Financial Statements | |
|-----------|--|----|
| | Consolidated Statements of Income - Praxair, Inc. and Subsidiaries Quarter Ended March 31, 2010 and 2009 (Unaudited) | 3 |
| | Condensed Consolidated Balance Sheets - Praxair, Inc. and Subsidiaries March 31, 2010 and December 31, 2009 (Unaudited) | 4 |
| | Condensed Consolidated Statements of Cash Flows - Praxair, Inc. and Subsidiaries Quarter Ended March 31, 2010 and 2009 (Unaudited) | 5 |
| | Notes to Condensed Consolidated Financial Statements - Praxair, Inc. and Subsidiaries (Unaudited) | 6 |
| Item 2. | Management s Discussion and Analysis of Financial Condition and Results of Operations | 21 |
| Item 3. | Quantitative and Qualitative Disclosures about Market Risk | 33 |
| Item 4. | Controls and Procedures | 33 |
| PART II - | - OTHER INFORMATION | |
| Item 1. | Legal Proceedings | 34 |
| Item 1A. | Risk Factors | 34 |
| Item 2. | Unregistered Sales of Equity Securities and Use of Proceeds | 34 |
| Item 3. | Defaults Upon Senior Securities | 34 |
| Item 4. | Reserved | 35 |
| Item 5. | Other Information | 35 |
| Item 6. | <u>Exhibits</u> | 35 |
| Signature | | 36 |

2

PRAXAIR, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF INCOME

(Millions of dollars, except per share data)

(UNAUDITED)

| | Quarte 2010 | r Ended March 31, 2009 |
|---|----------------|---------------------------|
| SALES | \$ 2,42 | 28 \$ 2,123 |
| Cost of sales, exclusive of depreciation and amortization | 1,38 | 81 1,195 |
| Selling, general and administrative | 29 | 94 265 |
| Depreciation and amortization | 22 | 28 199 |
| Research and development | | 18 18 |
| Venezuela currency devaluation | | 27 |
| Other income (expense) - net | | (1) (4) |
| | | |
| OPERATING PROFIT | | 79 442 |
| Interest expense - net | | 32 35 |
| INCOME DEPODE INCOME TAYER AND FOLIUTY INVESTMENTS | 4 | 47 407 |
| INCOME BEFORE INCOME TAXES AND EQUITY INVESTMENTS | | 47 407 |
| Income taxes | 1, | 31 114 |
| INCOME BEFORE EQUITY INVESTMENTS | 3 | 16 293 |
| Income from equity investments | | 7 5 |
| | | |
| NET INCOME (INCLUDING NONCONTROLLING INTERESTS) | 32 | 23 298 |
| Less: noncontrolling interests | | (9) |
| NET INCOME - PRAXAIR, INC. | \$ 3 | 14 \$ 290 |
| PER SHARE DATA - PRAXAIR, INC. SHAREHOLDERS | | |
| Basic earnings per share | \$ 1.0 | 02 \$ 0.94 |
| Diluted earnings per share | \$ 1.0 | 01 \$ 0.93 |
| Cash dividends per share | \$ 0.4 | \$ 0.40 |
| WEIGHTED AVERAGE SHARES OUTSTANDING (000 s): | | |
| Basic shares outstanding | 306,79 | 93 307,818 |
| Diluted shares outstanding | 311,13 | 59 311,311 |

The accompanying notes are an integral part of these financial statements.

PRAXAIR, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS

(Millions of dollars)

(UNAUDITED)

| | March 31, 2010 | | December 31, 2 | |
|---|----------------|----------|----------------|----------------------|
| ASSETS | 1/141 | 51, 2010 | Decem | ser 51, 2 005 |
| Cash and cash equivalents | \$ | 376 | \$ | 45 |
| Accounts receivable - net | | 1,645 | | 1,579 |
| Inventories | | 377 | | 377 |
| Prepaid and other current assets | | 224 | | 222 |
| | | | | |
| TOTAL CURRENT ASSETS | | 2,622 | | 2,223 |
| Property, plant and equipment (less accumulated depreciation of \$9,570 at March 31, 2010 | | | | |
| and \$9,448 at December 31, 2009) | | 8,998 | | 8,990 |
| Goodwill | | 2,046 | | 2,070 |
| Other intangible assets - net | | 139 | | 142 |
| Other long-term assets | | 922 | | 892 |
| | | | | |
| TOTAL ASSETS | \$ | 14,727 | \$ | 14,317 |
| | · | ,, | | ,- |
| LIABILITIES AND EQUITY | | | | |
| Accounts payable | \$ | 704 | \$ | 730 |
| Short-term debt | Ψ | 101 | Ψ | 227 |
| Current portion of long-term debt | | 571 | | 71 |
| Other current liabilities | | 813 | | 785 |
| | | | | |
| TOTAL CURRENT LIABILITIES | | 2,189 | | 1,813 |
| Long-term debt | | 4,732 | | 4,757 |
| Other long-term obligations | | 2,076 | | 2,099 |
| | | _, | | _,~~ |
| TOTAL LIABILITIES | | 8,997 | | 8,669 |
| TOTAL LINDILITIES | | 0,777 | | 0,007 |
| Commitments and contingencies (Note 11) | | | | |
| Praxair, Inc. Shareholders Equity: | | | | |
| Common stock \$0.01 par value, authorized - 800,000,000 shares, issued 2010 - 379,885,789 | | | | |
| shares and 2009 - 379,415,678 shares | | 4 | | 4 |
| Additional paid-in capital | | 3,501 | | 3,473 |
| Retained earnings | | 7,008 | | 6,831 |
| Accumulated other comprehensive income (loss) | | (1,198) | | (1,155) |
| Treasury stock, at cost (2010 - 73,937,703 shares and 2009 - 72,938,074 shares) | | (3,917) | | (3,838) |
| Treasury stock, at cost (2010 - 75,757,705 shares and 2007 - 72,750,074 shares) | | (3,717) | | (3,030) |
| Total Praxair, Inc. Shareholders Equity | | 5,398 | | 5,315 |
| Noncontrolling interests | | 332 | | 333 |
| Toncondoming Illuctests | | 334 | | 333 |
| TOTAL FOLLTY | | 5 720 | | F (40 |
| TOTAL EQUITY | | 5,730 | | 5,648 |
| TOTAL LIABILITIES AND FOLLEY | Φ. | 1 4 505 | Φ. | 14015 |
| TOTAL LIABILITIES AND EQUITY | \$ | 14,727 | \$ | 14,317 |

The accompanying notes are an integral part of these financial statements.

4

PRAXAIR, INC. AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Millions of dollars)

(UNAUDITED)

| | Quarter Ended March 2010 200 | | |
|---|---------------------------------|--------|--|
| OPERATIONS | | | |
| Net income - Praxair, Inc. | \$ 314 | \$ 290 | |
| Noncontrolling interests | 9 | 8 | |
| Net income (including noncontrolling interests) | 323 | 298 | |
| Adjustments to reconcile net income to net cash provided by operating activities: | | | |
| Venezuela currency devaluation and other charges, net of payments | 25 | (18) | |
| Depreciation and amortization | 228 | 199 | |
| Deferred income taxes | 46 | 36 | |
| Share-based compensation | 10 | 9 | |
| Accounts receivable | (84) | 94 | |
| Inventory | (2) | 20 | |
| Prepaid and other current assets | (5) | 11 | |
| Payables and accruals | (0) | (259) | |
| Pension contributions | (8) | (8) | |
| Other | (50) | (33) | |
| | , , | | |
| Net cash provided by operating activities | 483 | 349 | |
| INVESTING | | | |
| Capital expenditures | (288) | (293) | |
| Acquisitions, net of cash acquired | (4) | (2) | |
| Divestitures and asset sales | 8 | 5 | |
| Net cash used for investing activities | (284) | (290) | |
| FINANCING | | | |
| Short-term debt borrowings - net | (126) | 4 | |
| Long-term debt borrowings | 846 | 313 | |
| Long-term debt repayments | (364) | (246) | |
| Issuances of common stock | 22 | 16 | |
| Purchases of common stock | (90) | | |
| Cash dividends - Praxair, Inc. shareholders | (138) | (123) | |
| Excess tax benefit on stock option exercises | 5 | 3 | |
| Noncontrolling interest transactions and other | (5) | (3) | |
| Net cash provided by (used for) financing activities | 150 | (36) | |
| Effect of exchange rate changes on cash and cash equivalents | (18) | (1) | |
| Change in cash and cash equivalents | 331 | 22 | |
| Cash and cash equivalents, beginning-of-period | 45 | 32 | |

\$ 376

\$ 54

The accompanying notes are an integral part of these financial statements.

5

INDEX TO NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Notes to Condensed Consolidated Financial Statements - Praxair, Inc. and Subsidiaries (Unaudited)

| Note 1. Summary of Significant Accounting Policies | 7 |
|--|----|
| Note 2. Venezuela Currency Devaluation and Other Charges | 7 |
| Note 3. Inventories | 8 |
| Note 4. Debt | 9 |
| Note 5. Financial Instruments | 10 |
| Note 6. Fair Value Disclosures | 13 |
| Note 7. Earnings Per Share Praxair, Inc. Shareholders | 14 |
| Note 8. Goodwill and Other Intangible Assets | 14 |
| Note 9. Share-Based Compensation | 15 |
| Note 10. Retirement Programs | 17 |
| Note 11. Commitments and Contingencies | 17 |
| Note 12. Segments | 19 |
| Note 13. Equity | 20 |

6

PRAXAIR, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

1. Summary of Significant Accounting Policies

Presentation of Condensed Consolidated Financial Statements - In the opinion of Praxair, Inc. (Praxair) management, the accompanying condensed consolidated financial statements include all adjustments necessary for a fair presentation of the results for the interim periods presented and such adjustments are of a normal recurring nature. The accompanying condensed consolidated financial statements should be read in conjunction with the notes to the consolidated financial statements of Praxair, Inc. and subsidiaries in Praxair s 2009 Annual Report on Form 10-K. There have been no material changes to the company s significant accounting policies during 2010.

Accounting Standards Implemented in 2010

Improving Disclosures about Fair Value Measurements - The standard added new requirements for disclosures about transfers into and out of Levels 1 and 2 and clarified existing fair value disclosures about the level of disaggregation and about inputs and valuation techniques used to measure fair value. The portion of this standard related to these items was effective for Praxair in 2010 and its adoption did not have a significant impact on the condensed consolidated financial statements. In addition, the standard added requirements for separate disclosures about the activity relating to Level 3 fair value measurements effective for Praxair on January 1, 2011. Praxair does not expect this requirement to have a significant impact on the condensed consolidated financial statements.

The following standards were effective for Praxair in 2010 and their adoption did not have a significant impact on the condensed consolidated financial statements. Refer to Note 1 to the consolidated financial statements of Praxair s 2009 Annual Report on Form 10-K for a summary of these standards:

Accounting for Transfers of Financial Assets, and

Consolidation of Variable Interest Entities.

2. Venezuela Currency Devaluation and Other Charges

2010 First Quarter Venezuela Currency Devaluation

On January 8, 2010, Venezuela announced a devaluation of the Venezuelan bolivar and created a two tier exchange rate system. Under the new system, a 2.60 exchange rate between the bolivar and the U.S. dollar (which implies 17.3% devaluation) will apply for essential goods while an exchange rate of 4.3 (implying 50% devaluation) will apply for all remaining sectors, including Praxair s operations. In the first quarter 2010, Praxair recorded a \$27 million charge (\$26 million after-tax or \$0.08 per diluted share) due primarily to the remeasurement of the local Venezuelan balance sheet to reflect the new official 4.3 exchange rate. The company does not expect the impact of the devaluation on future results of operations to be significant.

2008 Cost Reduction Program

In the fourth quarter 2008, Praxair recorded charges relating to severance and other exit costs associated with a global cost reduction program which was initiated in response to the global economic downturn (see Note 2 to the consolidated financial statements of Praxair s 2009 Annual Report on Form 10-K). The program required payments of \$2 million and \$18 million in the first quarter 2010 and 2009, respectively. At March 31, 2010, remaining payments are not significant.

Table of Contents 10

7

3. Inventories

The following is a summary of Praxair s consolidated inventories:

| | | December |
|----------------------------|-----------|----------|
| | March 31, | 31, |
| (Millions of dollars) | 2010 | 2009 |
| Raw materials and supplies | \$ 138 | \$ 137 |
| Work in process | 46 | 46 |
| Finished goods | 193 | 194 |
| | | |
| | \$ 377 | \$ 377 |

4. Debt

The following is a summary of Praxair s outstanding debt at March 31, 2010 and December 31, 2009:

| (Millions of dollars) SHORT-TERM | Ma | arch 31, 2010 | De | cember 31, 2009 |
|---|----|------------------|----|-----------------------|
| | ф | | ф | 4.0 |
| Commercial paper and U.S. bank borrowings | \$ | 7 | \$ | 46 |
| European borrowings | | 1 | | 9 |
| Canadian borrowings | | | | 1 4 |
| South American borrowings | | 94 | | 156 |
| Asian borrowings | | 94 | | 130 |
| Other international borrowings | | | | 11 |
| Total short-term debt | | 101 | | 227 |
| LONG-TERM | | | | |
| U.S. borrowings | | | | |
| Floating Rate Notes due 2010 (c, e) | | 500 | | 500 |
| 6.375% Notes due 2012 (a, b) | | 508 | | 509 |
| 1.75% Notes due 2012 (a, b) | | 405 | | 399 |
| 3.95% Notes due 2013 | | 350 | | 350 |
| 2.125% Notes due 2013 (a, b, d) | | 505 | | |
| 4.375% Notes due 2014 (a) | | 299 | | 299 |
| 5.25% Notes due 2014 | | 400 | | 400 |
| 4.625% Notes due 2015 | | 500 | | 500 |
| 3.25% Notes due 2015 (a, b) | | 404 | | 401 |
| 5.375% Notes due 2016 | | 400 | | 400 |
| 5.20% Notes due 2017 | | 325 | | 325 |
| 4.50% Notes due 2019 (a) | | 597 | | 597 |
| Other | | 6 | | 7 |
| European borrowings | | 5 | | 4 |
| South American borrowings | | 58 | | 66 |
| Asian borrowings | | 35 | | 65 |
| Obligations under capital lease | | 6 | | 6 |
| | | | | |
| | | 5,303 | | 4,828 |
| Less: current portion of long-term debt | | (571) | | (71) |
| | | | | |
| Total long-term debt | | 4,732 | | 4,757 |
| Total debt | \$ | 5,404 | \$ | 5,055 |

⁽a) Amounts are net of unamortized discounts.

⁽b) March 31, 2010 and December 31, 2009 include a \$26 million and \$12 million fair value increase, respectively, related to hedge accounting. See Note 5 for additional information.

Edgar Filing: PRAXAIR INC - Form 10-Q

- (c) At December 31, 2009, \$500 million of floating rate notes due 2010 have been classified as long-term because of the company s intent to refinance this debt on long-term basis and the availability of such financing under the terms of existing agreements.
- (d) On January 14, 2010, Praxair issued \$500 million of 2.125% notes due 2013. The proceeds will be used to repay long-term debt, to fund share repurchases under the share repurchase program and for general corporate purposes.
- (e) During 2009, Praxair issued \$500 million of floating rate notes due 2010 that bear interest at a rate of three-month LIBOR plus 0.09% (0.34% at March 31, 2010).

9

5. Financial Instruments

In its normal operations, Praxair is exposed to market risks relating to fluctuations in interest rates, foreign currency exchange rates, energy costs and to a lesser extent precious metal prices. The objective of financial risk management at Praxair is to minimize the negative impact of such fluctuations on the company s earnings and cash flows. To manage these risks, among other strategies, Praxair routinely enters into various derivative financial instruments (derivatives) including interest-rate swap and treasury rate lock agreements, currency-swap agreements, forward contracts, currency options, and commodity-swap agreements. These instruments are not entered into for trading purposes and Praxair only uses commonly traded and non-leveraged instruments.

There are two types of derivatives that the company enters into: (i) those relating to fair-value exposures, and (ii) those relating to cash-flow exposures. Fair-value exposures relate to recognized assets or liabilities, and firm commitments; while cash-flow exposures relate to the variability of future cash flows associated with recognized assets or liabilities, or forecasted transactions.

When a derivative is executed and hedge accounting is appropriate, it is designated as either a fair-value hedge or a cash-flow hedge. Currently, Praxair designates all interest-rate, treasury rate lock and commodity-swap agreements as hedges for accounting purposes; however, currency contracts are generally not designated as hedges for accounting purposes unless they are related to forecasted transactions. Whether designated as hedges for accounting purposes or not, all derivatives are linked to an appropriate underlying exposure. On an ongoing basis, the company assesses the hedge effectiveness of all derivatives designated as hedges for accounting purposes to determine if they continue to be highly effective in offsetting changes in fair values or cash flows of the underlying hedged items. If it is determined that the hedge is not highly effective, then hedge accounting will be discontinued prospectively.

Counterparties to Praxair s derivatives are major banking institutions with credit ratings of investment grade or better and no collateral is required, and there are no significant risk concentrations. Management believes the risk of incurring losses on derivative contracts related to credit risk is remote and any losses would be immaterial.

The following table is a summary of the notional amount and fair value of derivatives outstanding at March 31, 2010 and December 31, 2009 for consolidated subsidiaries:

| | | | | Fair Value | | | | | |
|---|------------------|----|--------|------------|-----|---------|-------|-----|-------|
| | Notional Amounts | | Assets | | | Liabili | | es | |
| | March | De | cember | March | Dec | ember | March | Dec | ember |
| | 31, | | 31, | 31, | | 31, | 31, | | 31, |
| (Millions of dollars) | 2010 | | 2009 | 2010 | 2 | 2009 | 2010 | 2 | 009 |
| Derivatives Not Designated as Hedging Instruments: | | | | | | | | | |
| Currency contracts: | | | | | | | | | |
| Balance sheet items (a) | \$ 1,083 | \$ | 1,161 | \$ 2 | \$ | 9 | \$ 1 | \$ | 2 |
| Anticipated net income (b) | 128 | | 128 | 8 | | 8 | | | |
| • | | | | | | | | | |
| Total | \$ 1,211 | \$ | 1,289 | \$ 10 | \$ | 17 | \$ 1 | \$ | 2 |
| | | | | | | | | | |
| Derivatives Designated as Hedging Instruments: | | | | | | | | | |
| Currency contracts: | | | | | | | | | |
| Forecasted purchases (a) | \$ | \$ | 2 | \$ | \$ | | \$ | \$ | |
| Interest rate contracts: | | | | | | | | | |
| Interest rate swaps (b) | 1,300 | | 400 | 17 | | 2 | | | |
| • | | | | | | | | | |
| Total | \$ 1,300 | \$ | 402 | \$ 17 | \$ | 2 | \$ | \$ | |
| | , | | | | | | | | |
| Total Derivatives | \$ 2,511 | \$ | 1,691 | \$ 27 | \$ | 19 | \$ 1 | \$ | 2 |
| I OMI DOITHMING | Ψ 2,311 | Ψ | 1,071 | ΨΔΙ | Ψ | 19 | ψı | Ψ | 2 |

10

- (a) Assets are recorded in prepaid and other current assets, and liabilities are recorded in other current liabilities.
- (b) Assets are recorded in other long term assets.

Currency Contracts

Balance Sheet Items

Foreign currency contracts related to balance sheet items consist of forward contracts entered into to manage the exposure to fluctuations in foreign-currency exchange rates on recorded balance sheet assets and liabilities denominated in currencies other than the functional currency of the related operating unit. The fair value adjustments on these contracts are offset by the fair value adjustments recorded on the hedged assets and liabilities.

Anticipated Net Income

The anticipated net income hedge contracts at March 31, 2010 and December 31, 2009 consist of foreign currency options related to anticipated net income in Brazil, Europe and Canada. Over the term of the contracts, the fair value adjustments from net-income hedging contracts are largely offset by the impacts on reported net income resulting from the currency translation process. The accounting rules pertaining to derivatives and hedging do not allow hedges of anticipated net income to be designated as hedging instruments.

Forecasted Purchases

Foreign currency contracts related to forecasted purchases consist of forward contracts entered into to manage the exposure to fluctuations in foreign-currency exchange rates on forecasted purchases of capital-related equipment and services denominated in currencies other than the functional currency of the related operating units. These forward contracts were designated and accounted for as cash flow hedges. The net impact recorded in accumulated other comprehensive income (AOCI) was less than \$1 million in the first quarter of 2010 (none in 2009).

Interest Rate Contracts

Interest Rate Swaps

At March 31, 2010, Praxair had the following interest-rate swap agreements outstanding that effectively convert fixed-rate interest to variable-rate interest:

January 14, 2010 agreement related to the \$500 million 2.125% fixed-rate notes that mature in 2013,

January 4, 2010 agreement related to the \$400 million 1.75% fixed-rate notes that mature in 2012, and

September 2009 agreement related to the \$400 million 3.25% fixed-rate notes that mature in 2015.

These interest rate swap agreements were designated as fair value hedges with the resulting fair value adjustments recognized in earnings along with an equally offsetting charge/benefit to earnings for the changes in the fair value of the underlying debt instruments. At March 31, 2010, \$17 million was recognized as an increase in the fair value of these notes (\$6 million, \$6 million, respectively).

A Praxair joint venture in China, which is accounted for as an equity investment, has interest rate swap agreements totaling \$60 million notional amount. A portion of the fair value adjustment on the interest rate swaps representing Praxair s ownership interest in the joint venture has been recorded in AOCI. The amount recognized in AOCI for the March 31, 2010 and 2009 was less than \$1 million.

During 2002, Praxair entered into and terminated \$500 million notional amount of interest-rate swap agreements that effectively converted fixed-rate interest to variable-rate interest on the \$500 million 6.375% notes that mature in April 2012. The termination resulted in a cash gain of \$47 million, which Praxair recognized in earnings and was equally offset with a charge to earnings for the changes in the fair value of the

Edgar Filing: PRAXAIR INC - Form 10-Q

underlying debt instrument. This debt increase of \$47 million is being recognized in earnings as a reduction to interest expense over the remaining term of the underlying debt, or about ten years.

11

During the quarters ended March 31, 2010 and 2009, \$1 million was recognized as a reduction to interest expense, respectively, and \$9 million remains unrecognized at March 31, 2010 (\$10 million at December 31, 2009) and is shown as an increase to long-term debt.

Treasury Rate Locks

In December 2008, Praxair entered into treasury rate lock contracts totaling \$500 million notional amount to hedge the cash flow exposure attributable to the changes in the treasury rate portion of the interest rate on a forecasted debt issuance. The treasury rate locks were designated as and accounted for as cash flow hedges. In January 2009, the company settled the treasury rate locks and received a cash payment of \$16 million (\$10 million net of taxes) which was recorded as a gain in AOCI. On August 13, 2009, Praxair issued \$600 million of 4.50% notes due August 2019, which represents the forecasted debt issuance that was originally hedged in December 2008. The gain recorded in AOCI is currently being reclassified to earnings as a decrease to interest expense over the remaining term of these notes.

In February 2008, Praxair entered into a treasury rate lock to hedge the cash flow exposure attributable to the \$500 million of 4.625% notes issued on March 7, 2008. The treasury rate lock was accounted for as a cash flow hedge with the resulting fair value adjustments recorded in AOCI. The treasury rate lock was settled at a loss of \$7 million (\$4 million net of taxes) which was recorded in AOCI and is currently being reclassified to earnings as an increase to interest expense over the remaining term of the underlying debt.

The following table summarizes the impacts of the Company s derivatives on the consolidated statement of income and AOCI for the quarters ended March 31, 2010 and 2009:

| | Amount of Pre-Ta Recogni in Earnin | ized |
|---|--|-------------------|
| | Quarter Ended | _ |
| (Millions of dollars) | 2010 | 2009 |
| Derivatives Not Designated as Hedging Instruments | | |
| Currency contracts: | | |
| Balance sheet items | | |
| Debt-related | \$ (6) | \$ (20) |
| Other balance sheet items | | 1 |
| Anticipated net income | | 3 |
| Total | \$ (6) | \$ (16) |
| | Amount of I Gain (Loss) R | ecognized |
| | in AOC | ` ´ |
| (Millions of dollars) | Quarter Ended 2010 | March 31, 2009 |
| Derivatives Designated as Hedging Instruments | | |
| Interest rate contracts: | | |
| Treasury rate locks | \$ | \$ 10 |
| Total | \$ | \$ 10 |

⁽a) The gains (losses) on balance sheet items are offset by gains (losses) recorded on the underlying hedged assets and liabilities. The gains (losses) for the derivatives and the underlying hedged assets and liabilities related to debt items are recorded in the consolidated statement of income as interest expense-net. Other balance sheet items and anticipated net income gains (losses) are recorded in the consolidated statement of income as other income (expense)-net.

12

(b) The gains (losses) for interest rate contracts are reclassified to earnings as interest expense-net. The amount of gains (losses) reclassified to earnings for the March 31, 2010 and 2009 was less than \$1 million. Net gains (losses) of \$1 million are expected to be reclassified to earnings over the next twelve months. There was no ineffectiveness.

6. Fair Value Disclosures

The fair value hierarchy prioritizes the input to valuation techniques used to measure fair value into three broad levels as follows:

- Level 1 quoted prices in active markets for identical assets or liabilities
- Level 2 quoted prices for similar assets and liabilities in active markets or inputs that are observable
- Level 3 inputs that are unobservable (for example cash flow modeling inputs based on assumptions)

Assets and Liabilities Measured at Fair Value on a Recurring Basis

The following table summarizes assets and liabilities measured at fair value on a recurring basis at March 31, 2010:

| | Fair Value Measurements Using | | | | | |
|------------------------|-------------------------------|-------|--|--|--|--|
| (Millions of dollars) | Level 1 Level 2 Level 3 | Total | | | | |
| Assets | | | | | | |
| Derivative assets | \$ 27 | \$ 27 | | | | |
| Investments | \$ 3 | \$ 3 | | | | |
| Total | \$ 3 \$ 27 | \$ 30 | | | | |
| Liabilities | | | | | | |
| Derivative liabilities | \$ 1 | \$ 1 | | | | |

The fair values of the derivative assets and liabilities are based on market prices obtained from independent brokers or determined using quantitative models that use as their basis readily observable market parameters that are actively quoted and can be validated through external sources, including third-party pricing services, brokers and market transactions. Investments are marketable securities traded on an exchange.

The fair values of cash and cash equivalents, short-term debt, accounts receivables-net, and accounts payable approximate carrying amounts because of the short maturities of these instruments. The fair value of long-term debt is estimated based on the quoted market prices for the same or similar issues. At March 31, 2010, the estimated fair value of Praxair's long-term debt portfolio was \$5,542 million versus a carrying value of \$5,303 million. At December 31, 2009, the estimated fair value of Praxair's long-term debt portfolio was \$5,066 million versus a carrying value of \$4.828 million. Differences from carrying amounts are attributable to interest-rate changes subsequent to when the debt was issued.

7. Earnings Per Share Praxair, Inc. Shareholders

Basic earnings per share is computed by dividing Net Income Praxair, Inc. for the period by the weighted average number of Praxair common shares outstanding. Diluted earnings per share is computed by dividing Net Income Praxair, Inc. for the period by the weighted average number of Praxair common shares outstanding and dilutive common stock equivalents, as follows:

| | • | ter Ended arch 31, |
|--|---------|-----------------------|
| | 2010 | 2009 |
| Numerator (Millions of dollars) | | |
| Net Income - Praxair, Inc. | \$ 314 | \$ 290 |
| Denominator (Thousands of shares) | | |
| Weighted average shares outstanding | 306,144 | 307,143 |
| Shares earned and issuable under compensation plans | 649 | 675 |
| · | | |
| Weighted average shares used in basic earnings per share | 306,793 | 307,818 |
| Effect of dilutive securities | | |
| Performance-based and restricted stock awards | 155 | 55 |
| Employee stock options | 4,211 | 3,438 |
| | | |
| Weighted average shares used in diluted earnings per share | 311,159 | 311,311 |
| Basic Earnings Per Share | \$ 1.02 | \$ 0.94 |
| Diluted Earnings Per Share | \$ 1.01 | \$ 0.93 |

Stock options of 3,214,550 were antidilutive and therefore excluded in the computation of diluted earnings per share for the quarter ended March 31, 2010. Stock options of 3,281,020 were antidilutive and excluded in the computation for the quarter ended March 31, 2009.

8. Goodwill and Other Intangible Assets

Changes in the carrying amount of goodwill for the quarter ended March 31, 2010 were as follows:

| | North | South | | Surface | | | | |
|------------------------------|----------|---------|--------|---------|--------|---------|----------|--|
| (Millions of dollars) | America | America | Europe | Asia | Techno | ologies | Total | |
| Balance, December 31, 2009 | \$ 1,297 | \$ 232 | \$ 368 | \$ 31 | \$ | 142 | \$ 2,070 | |
| Purchase adjustments & other | (1) | | | | | 1 | | |
| Foreign currency translation | 10 | (6) | (24) | 1 | | (5) | (24) | |
| | | | | | | | | |
| Balance, March 31, 2010 | \$ 1,306 | \$ 226 | \$ 344 | \$ 32 | \$ | 138 | \$ 2,046 | |

Impairment tests have been performed annually during the second quarter of each year since the initial adoption of the goodwill accounting standard in 2002, and no impairments were indicated. Also, there were no indicators of impairment through March 31, 2010.

Changes in the carrying amounts of other intangibles for the quarter ended March 31, 2010 were as follows:

| (Millions of dollars) | Customer | Non- | Patents | Total |
|-----------------------|-------------|-------------|---------|-------|
| | & | compete | & | |
| | License/Use | A grooments | Other | |

Edgar Filing: PRAXAIR INC - Form 10-Q

| | Ag | reements | | | |
|--------------------------------|----|----------|------------|-----------|---------|
| Cost: | | | | | |
| Balance, December 31, 2009 | \$ | 163 | \$ 34 | \$ 24 | \$ 221 |
| Additions | | 1 | | | 1 |
| Foreign currency translation | | (1) | | | (1) |
| Other | | (3) | (5) | | (8) |
| | | | | | |
| Balance, March 31, 2010 | \$ | 160 | \$ 29 | \$ 24 | \$ 213 |
| | | | | | |
| Less: Accumulated amortization | | | | | |
| Balance, December 31, 2009 | \$ | (52) | \$ (21) | \$ (6) | \$ (79) |
| Amortization expense | | (3) | (1) | | (4) |
| Foreign currency translation | | 1 | | | 1 |
| Other | | 3 | 5 | | 8 |
| | | | | | |
| Balance, March 31, 2010 | \$ | (51) | \$ (17) | \$ (6) | \$ (74) |
| | | . , | . , | . , | |
| Net balance at March 31, 2010 | \$ | 109 | \$ 12 | \$ 18 | \$ 139 |

There are no expected residual values related to these intangible assets. The remaining weighted-average amortization period for intangible asset is approximately 13 years.

Total estimated annual amortization expense is as follows:

| (millions of dollars) | |
|-----------------------|-----------|
| Remaining 2010 | \$ 14 |
| 2011 | 17 |
| 2012 | 16 |
| 2013 | 14 |
| 2014 | 13 |
| Thereafter | 65 |
| | \$ 139 |

9. Share-Based Compensation

Share-based compensation of \$10 million (\$7 million after tax) and \$9 million (\$6 million after tax) was recognized during the quarters ended March 31, 2010 and 2009, respectively. The expense was primarily recorded in selling, general and administrative expenses. There was no share-based compensation cost that was capitalized. For further details regarding Praxair s share-based compensation arrangements and prior year grants, refer to Note 15 to the consolidated financial statements of Praxair s 2009 Annual Report on Form 10-K.

Stock Options

The weighted-average fair value of options granted during the quarter ended March 31, 2010 was \$12.55 (\$8.05 in 2009) based on the Black-Scholes Options-Pricing model.

The following weighted-average assumptions were used for grants in 2010 and 2009:

| | Quarter March | |
|-------------------------|------------------|-------|
| | 2010 | 2009 |
| Dividend yield | 2.4% | 2.6% |
| Volatility | 20.8% | 18.7% |
| Risk-free interest rate | 2.5% | 1.9% |
| Expected term years | 5 | 5 |

The following table summarizes option activity under the plans as of March 31, 2010 and changes during the period then ended (averages are calculated on a weighted basis; life in years; intrinsic value expressed in millions):

| | Number of Options (000 s) | Average Exercise Price | Average Remaining Life | Aggregate Intrinsic Value |
|--------------------------------|---------------------------------|------------------------------|------------------------------|---------------------------------|
| Outstanding at January 1, 2010 | 18,683 | \$ 53.80 | | |
| Granted | 1,396 | 76.17 | | |
| Exercised | (490) | 36.87 | | |
| Cancelled or Expired | (21) | 46.66 | | |
| Outstanding at March 31, 2010 | 19,568 | 55.83 | 6.2 | \$ 532 |

Edgar Filing: PRAXAIR INC - Form 10-Q

Exercisable at March 31, 2010 15,455 \$ 51.17 5.4 \$ 492

15

The aggregate intrinsic value represents the difference between the company s closing stock price of \$83.00 as of March 31, 2010 and the exercise price multiplied by the number of options outstanding as of that date. The total intrinsic value of stock options exercised during the quarter ended March 31, 2010 was \$21 million (\$14 million during the first quarter of 2009).

Cash received from option exercises under all share-based payment arrangements for the quarter ended March 31, 2010 was \$18 million (\$11 million during the first quarter of 2009). The cash tax benefit realized from stock option exercises totaled \$5 million for the quarter ended March 31, 2010, of which \$5 million in excess tax benefits was classified as financing cash flows (\$4 million and \$3 million, respectively during the first quarter of 2009).

As of March 31, 2010, \$34 million of unrecognized compensation cost related to non-vested stock options is expected to be recognized over a weighted-average period of approximately 1.5 years.

Performance-Based and Restricted Stock Awards

During the quarter ended March 31, 2010, the company granted 296,535 performance-based stock units to employees which vest on the third anniversary of their grant date. The actual number of shares issued in settlement of a vested award can range from zero to 150 percent of the target number of shares granted based upon the company s attainment of specified performance targets at the end of a three-year period. Compensation expense related to these awards is recognized over the three-year performance period based on the fair value of the closing market price of the company s common stock on the date of the grant and the estimated performance that will be achieved. Compensation expense will be adjusted during the three-year performance period based upon the estimated performance levels that will be achieved.

During the quarter ended March 31, 2010, the company granted 190,145 restricted stock units to employees. The majority of the restricted stock units vest at the end of or ratably over a three-year service period. Compensation expense related to the restricted stock units is recognized on a straight-line basis over the vesting period.

The weighted-average fair value of performance-based stock and restricted stock units granted during the quarter ended March 31, 2010 was \$70.99 and \$71.12, respectively (\$56.31 for both during the quarter ended March 31, 2009). This is based on the closing market price of the Company s common stock on the grant date adjusted for dividends that will not be paid during the vesting period.

The following table summarizes non-vested performance-based and restricted stock award activity as of March 31, 2010 and changes during the period then ended (shares based on target amounts, averages are calculated on a weighted basis):

| | Performance-Based | | | ted Stock |
|---|-------------------|------------|---------|------------|
| | Number | Average | Number | Average |
| | of | Grant | of | Grant |
| | Shares | Date | Shares | Date |
| Performance-Based and Restricted Stock Activity | (000 s) | Fair Value | (000 s) | Fair Value |
| Non-vested at January 1, 2010 | 449 | \$ 59.57 | 97 | \$ 49.97 |
| Granted | 296 | 70.99 | 190 | 71.12 |
| Vested | (39) | 83.89 | | |
| Cancelled | (6) | 79.62 | | |
| | | | | |
| Non-vested at March 31, 2010 | 700 | \$ 62.87 | 287 | \$ 63.97 |

As of March 31, 2010, based on current estimates of future performance, \$38 million of unrecognized compensation cost related to performance-based awards is expected to be recognized through the first quarter of 2013 and \$15 million of unrecognized compensation cost related to the restricted stock awards is expected to be recognized through the second quarter of 2014.

10. Retirement Programs

The components of net pension and postretirement benefits other than pensions (OPEB) costs for the quarters ended March 31, 2010 and 2009 are shown below:

| | Qua | Quarter Ended Mar | | |
|--------------------------------|-------|-------------------|------|------|
| | Pensi | ons | OI | PEB |
| (Millions of dollars) | 2010 | 2009 | 2010 | 2009 |
| Service cost | \$ 10 | \$ 9 | \$ 2 | \$ 1 |
| Interest cost | 30 | 28 | 4 | 4 |
| Expected return on plan assets | (33) | (31) | | |
| Net amortization and deferral | 8 | 4 | | |
| | | | | |
| Net periodic benefit cost | \$ 15 | \$ 10 | \$6 | \$ 5 |

Praxair estimates that 2010 contributions to its pension plans will be in the range of \$125 million to \$135 million, of which \$8 million have been made through March 31, 2010. On April 12, 2010, Praxair made a cash contribution of \$105 million to one of its U.S. pension plans.

The impact to Praxair s retirement plans in the U.S. related to the Patient Protection and Affordable Care Act signed into law on March 23, 2010 was insignificant.

11. Commitments and Contingencies

Praxair is subject to various lawsuits and government investigations that arise from time to time in the ordinary course of business. These actions are based upon alleged environmental, tax, antitrust and personal injury claims, among others. Praxair has strong defenses in these cases and intends to defend itself vigorously. It is possible that the company may incur losses in connection with some of these actions in excess of accrued liabilities. Management does not anticipate that in the aggregate such losses would have a material adverse effect on the company s consolidated financial position or liquidity; however, it is possible that the final outcomes could have a significant impact on the company s reported results of operations in any given period (see Note 17 to the consolidated financial statements of Praxair s 2009 Annual Report on Form 10-K).

Among such matters are:

Claims brought by welders alleging that exposure to manganese contained in welding fumes caused neurological injury. Praxair has never manufactured welding consumables. Such products were manufactured prior to 1985 by a predecessor company of Praxair. As of March 31, 2010, Praxair was a co-defendant with many other companies in lawsuits alleging personal injury caused by manganese contained in welding fumes. There were a total of 838 individual claimants in these cases. The cases were pending in several state and federal courts. The federal cases have been transferred to the U.S. District Court for the Northern District of Ohio for coordinated pretrial proceedings.

The plaintiffs seek unspecified compensatory and, in most instances, punitive damages. In the past, Praxair has either been dismissed from the cases with no payment or has settled a few cases for nominal amounts. These claims raise numerous, individual issues that make them generally unsuited for class action status. Separately, various class actions for medical monitoring have been proposed but none have been certified. No reserves have been recorded for these cases as management does not believe that a loss from them is probable or reasonably estimable.

An investigation by Spanish prosecutors relating to income tax credits generated by certain of the company s Spanish subsidiaries prior to 2002 totaling approximately \$161 million. Praxair has recorded a full liability, including interest, for these tax positions. During March 2010, the investigation was expanded to include additional transactions subsequent to 2002. No additional liabilities have been recorded as management does not believe that an additional loss is probable or reasonably estimable at this time. These tax positions relate to interpretation of the Spanish civil tax code and are under criminal investigation, although some have previously been the subject of civil tax proceedings. The company has strong defenses and is vigorously defending against the proceedings, and, in the event of a fine, the company will vigorously defend its position and appeal any unfavorable rulings up to such levels of the Spanish judiciary as may be necessary.

Claims by the Brazilian taxing authorities against several of the company s Brazilian subsidiaries relating to non-income and income tax matters. During May 2009, the Brazilian government published Law 11941/2009 instituting a new voluntary amnesty program (Refis Program) which allowed Brazilian companies to settle certain federal tax disputes at reduced amounts. During the 2009 third quarter, Praxair decided that it was economically beneficial to settle many of its outstanding federal tax disputes and these disputes were enrolled in the Refis Program and settled (see Note 2 to the consolidated financial statements of Praxair s 2009 Annual Report on Form 10-K). During January 2010, the Brazilian state of Rio de Janeiro (Rio) published Law 5647/2010 instituting a new state amnesty program (Rio Amnesty Program) which allows Brazilian companies to settle certain disputes with the state of Rio at reduced amounts. Praxair decided that it was economically beneficial to settle several of its outstanding disputes with the state of Rio and will enroll such disputes in the Program prior to the April 30, 2010 deadline. The final settlements related to both the Refis Program and Rio Amnesty Program are subject to final calculation and review by the Brazilian federal and Rio state governments, respectively, and the company currently anticipates these reviews will conclude during the next year. Any differences from amounts recorded will be adjusted to income at that time.

After enrollment in the amnesty programs, at March 31, 2010 the most significant remaining claims relate to a state VAT tax matter associated with a procedural issue and a federal income tax matter where the taxing authorities are challenging the tax rate that should be applied to income generated by a subsidiary company. The total estimated exposure relating to such claims, including interest and penalties as appropriate, is approximately \$143 million. Praxair has not recorded any liabilities related to such claims based on management judgments, after considering judgments and opinions of outside counsel. Because litigation in Brazil historically takes many years to resolve, it is very difficult to estimate the timing of resolution of these matters; however, it is possible that certain of these matters may be resolved within the near term. The company is vigorously defending against the proceedings.

In the course of its normal business operations, the company and its subsidiaries are the subject of various regulatory actions from time to time. The company s Brazilian subsidiary and several other Brazilian industrial gas companies are the subject of a proceeding by a unit of the Brazilian Ministry of Justice for alleged anticompetitive activities during a period prior to 2004. The company believes it has strong defenses and, in the event of an administrative fine, the company will vigorously appeal it up to such levels of the Federal Courts in Brazil as may be necessary. No reserve has been recorded for this proceeding as management does not believe that an ultimate loss is probable or reasonably estimable at this time.

18

12. Segments

Sales and operating profit by segment for the quarters ended March 31, 2010 and 2009 are shown below. For a description of Praxair s operating segments, refer to Note 18 to the consolidated financial statements of Praxair s 2009 Annual Report on Form 10-K.

| | Quarter End March 31, | | | |
|---|--------------------------|-------|------|------|
| (Millions of dollars) | 20 | 010 | 20 | 009 |
| SALES ^(a) | | | | |
| North America | \$ 1 | ,238 | \$ 1 | ,164 |
| Europe | | 338 | | 303 |
| South America | | 458 | | 353 |
| Asia | | 258 | | 180 |
| Surface Technologies ^(b) | | 136 | | 123 |
| | \$ 2 | 2,428 | \$2 | ,123 |
| OPERATING PROFIT | | | | |
| North America | \$ | 277 | \$ | 256 |
| Europe | | 67 | | 63 |
| South America | | 109 | | 75 |
| Asia | | 34 | | 26 |
| Surface Technologies | | 19 | | 22 |
| | | | | |
| Segment operating profit | | 506 | | 442 |
| Venezuela currency devaluation (Note 2) | | (27) | | |
| Total operating profit | \$ | 479 | \$ | 442 |

⁽a) Intersegment sales, primarily from North America to other segments, were not significant for the quarters ended March 31, 2010 and 2009.

⁽b) On July 1, 2009, Praxair acquired Sermatech International Holdings Corp., which contributed sales of \$20 million in the quarter ended March 31, 2010.

13. Equity

A summary of the changes in total equity for the quarters ended March 31, 2010 and 2009 is provided below:

(Millions of dollars)

| | Praxair, | 2010 | Quarter End | er Ended March 31, Praxair, | | 2009 | |
|---|--------------------------------|-------------------------|-----------------|--------------------------------|----|-----------------------|-----------------|
| Activity | Inc. Shareholders Equity | controlling nterests | Total Equity | Inc. Shareholders Equity | In | ontrolling terests | Total Equity |
| Balance, beginning of period | \$ 5,315 | \$ 333 | \$ 5,648 | \$ 4,009 | \$ | 302 | \$ 4,311 |
| | | | | | | | |
| Net Income | 314 | 9 | 323 | 290 | | 8 | 298 |
| Translation Adjustments | (41) | (6) | (47) | (145) | | (9) | (154) |
| Derivative Instruments, net of less than \$1 million of taxes in 2010 and \$4 million taxes in 2009 | | | | 6 | | | 6 |
| | | | | 6 | | | 6 |
| Funded Status - retirement obligations, net of \$17 million taxes in 2010 and \$1 million taxes in 2009 | (2) | | (2) | 6 | | | 6 |
| million taxes in 2010 and \$1 million taxes in 2009 | (2) | | (2) | O | | | O |
| Comprehensive income | 271 | 3 | 274 | 157 | | (1) | 156 |
| Dividends to noncontrolling interests | 2/1 | (4) | (4) | 137 | | (3) | (3) |
| Purchases of noncontrolling interests | | (1) | (1) | | | (1) | (1) |
| Additions to noncontrolling interests | | | | | | 5 | 5 |
| Dividends to Praxair, Inc. common stock (\$0.45 per | | | | | | | |
| share in 2010 and \$0.40 per share in 2009) | (138) | | (138) | (123) | | | (123) |
| Issuances of common stock: | | | | | | | |
| For the dividend reinvestment and stock purchase plan | 2 | | 2 | 2 | | | 2 |
| For employee savings and incentive plans | 25 | | 25 | 18 | | | 18 |
| Purchases of common stock | (92) | | (92) | (3) | | | (3) |
| Tax benefit from stock options | 5 | | 5 | 4 | | | 4 |
| Share-based compensation | 10 | | 10 | 9 | | | 9 |
| | | | | | | | |
| Balance, end of period | \$ 5,398 | \$ 332 | \$ 5,730 | \$ 4,073 | \$ | 302 | \$ 4,375 |

The components of accumulated other comprehensive income (loss) (AOCI) are as follows:

| | | De | cember | |
|--|---------------|-------------|---------|--|
| | ch 31, 010 | 31, 2009 | | |
| Cumulative translation adjustments (CTA) | \$ (698) | \$ | (651) | |
| Derivative instruments | 4 | | 4 | |
| Pension/ OPEB funded status obligation | (504) | | (502) | |
| | | | | |
| | (1,198) | | (1,149) | |
| Less: noncontrolling interests (CTA) | | | 6 | |
| | | | | |
| AOCI - Praxair, Inc. | \$ (1,198) | \$ | (1,155) | |

20

Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations Adjusted Amounts and Comparisons

The discussion of consolidated results and outlook in this Management s Discussion and Analysis (MD&A) includes adjusted amounts and comparisons with adjusted amounts which exclude the impact of the Venezuela currency devaluation in 2010. Adjusted amounts are non-GAAP measures that supplement an understanding of the company s financial information by presenting information that investors, financial analysts and management use to help evaluate the company s performance and ongoing business trends on a comparable basis. See the Consolidated Results section of this MD&A for a summary of these adjusted amounts. A reconciliation of reported amounts to adjusted amounts can be found in the Non-GAAP Financial Measures section of this MD&A.

Consolidated Results

The following table provides summary data for the quarters ended March 31, 2010 and 2009:

| | Quarter Ended March 31, | | | 1 , | |
|---|--------------------------------|-----------------|----|------------|----------|
| (Dollar amounts in millions, except per share data) | | 2010 | | 2009 | Variance |
| Reported Amounts | | | | | |
| Sales | \$ | 2,428 | \$ | 2,123 | 14% |
| Gross margin (a) | \$ | 1,047 | \$ | 928 | 13% |
| As a percent of sales | | 43.1% | | 43.7% | |
| Selling, general and administrative | \$ | 294 | \$ | 265 | 11% |
| As a percent of sales | | 12.1% | | 12.5% | |
| Depreciation and amortization | \$ | 228 | \$ | 199 | 15% |
| Venezuela currency devaluation (b) | \$ | 27 | \$ | | |
| Other income (expense) - net | \$ | (1) | \$ | (4) | |
| Operating profit | \$ | 479 | \$ | 442 | 8% |
| As a percent of sales | | 19.7% | | 20.8% | |
| Interest expense - net | \$ | 32 | \$ | 35 | (9)% |
| Effective tax rate | | 29.3% | | 28.0% | |
| Net income - Praxair, Inc. | \$ | 314 | \$ | 290 | 8% |
| Diluted earnings per share | \$ | 1.01 | \$ | 0.93 | 9% |
| Diluted shares outstanding | 3 | 311,159 311,311 | | 311,311 | % |
| Adjusted Amounts - 2010 (c) | | | | | |
| Operating profit | \$ | 506 | \$ | 442 | 14% |
| As a percent of sales | | 20.8% | | 20.8% | |
| Effective tax rate | | 27.8% | | 28.0% | |
| Net income - Praxair, Inc. | \$ | 340 | \$ | 290 | 17% |
| Diluted earnings per share | \$ | 1.09 | \$ | 0.93 | 17% |

- (a) Gross margin excludes depreciation and amortization expense.
- (b) See Note 2 to the condensed consolidated financial statements.

Table of Contents

(c) Adjusted amounts are non-GAAP measures. 2010 adjusted amounts exclude the impact of the Venezuela currency devaluation. Variances are calculated using adjusted amounts, when appropriate. A reconciliation of reported amounts to adjusted amounts can be found in the Non-GAAP Financial Measures—section of this MD&A. Amounts reflected for 2009 represent the reported amounts.

30

Venezuela Currency Devaluation

On January 8, 2010, Venezuela announced a devaluation of the Venezuelan bolivar and created a two tier exchange rate system. Under the new system, a 2.60 exchange rate between the bolivar and the U.S. dollar (which implies 17.3% devaluation) will apply for essential goods while an exchange rate of 4.3 (implying 50% devaluation) will apply for all remaining sectors, including Praxair s operations. In the first quarter 2010, Praxair recorded a \$27 million charge (\$26 million after-tax or \$0.08 per diluted share) due primarily to the remeasurement of the local Venezuelan balance sheet to reflect the new official 4.3 exchange rate. The company does not expect the impact of the devaluation on future results of operations to be significant.

Results of Operations

As previously described, references to adjusted amounts refer to reported amounts adjusted to exclude the impact of special items and are non-GAAP measures. A reconciliation of reported amounts to adjusted amounts can be found in the Non-GAAP Financial Measures section of this MD&A.

| | Quarter Ended March 31, 2010 vs. 2009 % Change |
|--------------------|--|
| Sales | <u> </u> |
| Volume | 6 % |
| Price/Mix/Other | 9 |
| Cost pass-through | 1 % |
| Currency | 7 % |
| | |
| Total sales change | 14 % |

Sales increased \$305 million, or 14%, for the first quarter versus 2009. The underlying increase in sales of 6% reflects higher volumes in all geographies and across most end-markets. Chemicals, metals and electronics showed the strongest pick-up, while growth in manufacturing is lagging. The favorable impact of currency, primarily in South America, Europe, Mexico and Canada increased sales by 7%. Higher cost pass-through increased sales by \$21 million, or 1%, with a negligible impact on operating profit.

Gross margin in 2010 improved \$119 million, or 13%, for the first quarter versus 2009 primarily due to higher volumes and the favorable impact of currency. The gross margin percentage decreased slightly to 43.1% in 2010, which was primarily due to the impact from higher cost pass-through.

Selling, general and administrative (SG&A) expenses increased \$29 million, or 11%, for the first quarter versus 2009, but decreased as a percentage of sales. The increase in SG&A expenses was primarily due to currency impacts and higher pension and benefit costs.

Depreciation and amortization expense increased \$29 million, or 15%, for the first quarter versus 2009 periods. The increase was due to increased depreciation associated with project start-ups and currency effects.

Other income (expense) net for the 2010 first quarter was a \$1-million expense versus a \$4-million expense in the first quarter of 2009.

Adjusted operating profit increased \$64 million, or 14%, for the first quarter versus 2009. This increase was driven by higher sales volumes and the favorable impact of currency. As a percentage of sales, adjusted operating profit was 20.8% in 2010 and 2009.

Interest expense net decreased \$3 million, or 9%, for the first quarter versus 2009 due to lower effective interest rates and lower levels of international bank borrowings.

Table of Contents 31

22

The adjusted effective tax rate for 2010 was 27.8%, which was relatively consistent with the respective period in 2009.

Adjusted net income Praxair, Inc. increased \$50 million, or 17%, for the first quarter versus 2009. The increase was due to higher operating profit and lower interest expense.

Adjusted diluted earnings per share (EPS) increased \$0.16 per diluted share, or 17%, for the first quarter versus 2009. The underlying increase in EPS was in line with the increase in net income Praxair, Inc.

The number of employees at March 31, 2010 was 26,010, reflecting a decrease of 154 employees from December 31, 2009.

Segment Discussion

The following summary of sales and operating profit by segment provides a basis for the discussion that follows:

| | Quarter ended March 31, | | |
|---|-------------------------|----------|----------|
| (Dollar amounts in millions) | 2010 | 2009 | Variance |
| SALES | | | |
| North America | \$ 1,238 | \$ 1,164 | 6% |
| Europe | 338 | 303 | 12% |
| South America | 458 | 353 | 30% |
| Asia | 258 | 180 | 43% |
| Surface Technologies | 136 | 123 | 11% |
| | \$ 2,428 | \$ 2,123 | 14% |
| OPERATING PROFIT | | | |
| North America | \$ 277 | \$ 256 | 8% |
| Europe | 67 | 63 | 6% |
| South America | 109 | 75 | 45% |
| Asia | 34 | 26 | 31% |
| Surface Technologies | 19 | 22 | (14)% |
| | | | |
| Segment operating profit | 506 | 442 | 14% |
| Venezuela currency devaluation (Note 2) | (27) | | |
| | | | |
| Total operating profit | \$ 479 | \$ 442 | |

North America

| | Quarter Ended March 31, 2010 vs. 2009 % Change |
|--------------------|--|
| Sales | · · |
| Volume | 4 % |
| Price/Mix/Other | (1)% |
| Currency | 3 % |
| Total sales change | 6 % |

23

Sales increased \$74 million, or 6%, for the first quarter versus 2009. The underlying increase in sales of 3% is due to higher volumes. Sales were higher to the chemicals, metals and electronics end-markets. Hydrogen volumes to refiners were higher versus the prior year. Currency appreciation, primarily in Canada and Mexico, increased sales by 3%. Higher cost pass-through increased sales by \$3 million, or less than 1%, with a minimal impact on operating profit.

Operating profit increased \$21 million, or 8%, versus 2009. Excluding the impact of currency, operating profit grew as a result of higher volumes and lower fixed costs due to ongoing productivity initiatives.

Europe

| | Quarter ended March 31, 2010 vs. 2009 % Change |
|--------------------|--|
| Sales | |
| Volume | 7 % |
| Price/Mix/Other | (1)% |
| Cost pass-through | 1 % |
| Currency | 5 % |
| | |
| Total sales change | 12 % |

Sales increased \$35 million, or 12%, for the first quarter versus 2009. Favorable currency increased sales by 5%. The underlying improvement in sales of 6% was due primarily to higher volumes in Spain and Germany and to the chemical and metals end-markets. Cost pass-through to customers increased sales by \$3 million, or 1%, with a minimal impact on operating profit.

Operating profit increased \$4 million, or 6% versus 2009. The underlying increase in operating profit was due to higher volumes and favorable currency impacts.

South America

| | Quarter ended March 31, 2010 vs. 2009 % Change |
|--------------------|--|
| Sales | |
| Volume | 9 % |
| Price/Mix/Other | 3 % |
| Currency | 21 % |
| Equipment | (3)% |
| | |
| Total sales change | 30 % |

Sales increased \$105 million, or 30%, for the first quarter versus 2009. Underlying sales increased 12% for the quarter. The increase was primarily due to higher volumes to metals and manufacturing customers and higher overall pricing. Equipment sales were lower by 3% versus the prior year due to lower sales of natural gas cylinders.

Operating profit increased \$34 million, or 45%, for the first quarter versus 2009. Operating profit for the 2010 quarter included a benefit from a decision to settle certain disputes under a special amnesty program recently enacted by the State of Rio de Janeiro, which was largely offset by charges in connection with a non-core service business restructuring. Excluding the favorable impact of currency, underlying operating profit grew as a result of higher volumes and higher pricing.

24

Praxair does not expect the impact of the Venezuela currency devaluation on future results of operations to be significant.

<u>Asia</u>

| | Quarter ended March 31, 2010 vs. 2009 % Change |
|--------------------|--|
| Sales | |
| Volume | 31 % |
| Price/Mix/Other | (2)% |
| Cost pass-through | 9 % |
| Currency | 5 % |
| | |
| Total sales change | 43 % |

Sales increased \$78 million, or 43%, for the first quarter versus 2009. Favorable currency increased sales by 5%. Underlying sales increased 29% for the quarter due primarily to sharply higher volumes to on-site and merchant customers across the region and new plant start-ups. Cost pass-through to customers increased sales by \$16 million, or 9%, for the quarter, with a minimal impact on operating profit.

Operating profit increased \$8 million, or 31%, for the first quarter versus 2009. Operating profit did not grow in line with sales due to lower overall pricing and the higher mix of sales to the electronics end-market.

Surface Technologies

| | Quarter ended March 31, 2010 vs. 2009 % Change |
|--------------------|--|
| Sales | |
| Volume/Price | (9)% |
| Currency | 4 % |
| Acquisitions | 16 % |
| Total sales change | 11 % |

Sales increased \$13 million, or 11%, for the first quarter versus 2009. Sales increased 16% from the acquisition of Sermatech, which contributed \$20 million of sales in the 2010 first quarter. Excluding the impact of favorable currency translation and acquisitions, underlying sales decreased 9% for the quarter due to lower volumes for industrial gas turbines coatings and to other industrial end-markets.

Operating profit decreased \$3 million, or 14%, for the first quarter versus 2009. The decrease was principally driven by lower volumes and acquisition integration expenses.

On July 1, 2009, Praxair acquired Sermatech International Holdings Corp. (Sermatech), a global supplier of protective coatings and advanced processes used on industrial and aviation gas turbines with operations in the U.S., Canada, United Kingdom, Germany and South Korea.

Currency

The results of Praxair s non-U.S. operations are translated to the company s reporting currency, the U.S. dollar, from the functional currencies used in the countries in which the company operates. For most foreign operations, Praxair uses the local currency as its functional currency. There is inherent variability and unpredictability in the relationship of these functional currencies to the U.S. dollar and such currency movements may materially impact Praxair s results of operations in any given period.

To help understand the reported results, the following is a summary of the significant currencies underlying Praxair s consolidated results and the exchange rates used to translate the financial statements (rates of exchange expressed in units of local currency per U.S. dollar):

| | Percent of | | | | |
|-----------------------|--------------------------------------|---------------------------------------|--------------------|------------------------------------|----------------------|
| | Q1 2010 | Exchange Rate for Income Statement | | Exchange Rate for Balance Sheet | |
| Currency | Consolidated Sales ^(a) | First Quart 2010 | er Average 2009 | March 31, 2010 | December 31, 2009 |
| Euro | 16% | 0.72 | 0.75 | 0.74 | 0.69 |
| Brazil real | 16% | 1.80 | 2.32 | 1.78 | 1.74 |
| Canada dollar | 8% | 1.06 | 1.23 | 1.02 | 1.05 |
| Mexico peso | 6% | 12.90 | 14.18 | 12.48 | 13.03 |
| China RMB | 3% | 6.83 | 6.84 | 6.83 | 6.83 |
| India rupee | 2% | 46.43 | 49.12 | 45.13 | 46.68 |
| Korea won | 2% | 1,161 | 1,373 | 1,134 | 1,170 |
| Argentina peso | 1% | 3.84 | 3.54 | 3.88 | 3.80 |
| Colombia peso | 1% | 1,946 | 2,410 | 1,922 | 2,044 |
| Singapore dollar | 1% | 1.40 | 1.49 | 1.40 | 1.40 |
| Taiwan dollar | 1% | 32.12 | 33.72 | 31.80 | 32.29 |
| Thailand bhat | 1% | 33.15 | 35.22 | 32.36 | 33.36 |
| Venezuela Bolivar (b) | <1% | 4.30 | 2.15 | 4.30 | 2.15 |

⁽a) Certain Surface technologies segment sales are included in European, Brazilian and Indian sales.

⁽b) On January 8, 2010, the Venezuelan government announced a devaluation of the Venezuelan Bolivar to 4.30 (See Note 2 to the condensed consolidated financial statements).

Liquidity, Capital Resources and Other Financial Data

The following selected cash flow information provides a basis for the discussion that follows:

| | Marc | r Ended ch 31, |
|---|----------|-------------------|
| (Millions of dollars) | 2010 | 2009 |
| NET CASH PROVIDED BY (USED FOR): | | |
| OPERATING ACTIVITIES | Φ 214 | Φ 200 |
| Net income - Praxair, Inc. | \$ 314 | \$ 290 |
| Noncontrolling interests | 9 | 8 |
| Net income (including noncontrolling interests) | 323 | 298 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Venezuela currency devaluation and other charges, net of payments | 25 | (18) |
| Depreciation and amortization | 228 | 199 |
| Accounts receivable | (84) | 94 |
| Inventory | (2) | 20 |
| Payables and accruals | | (259) |
| Pension contributions | (8) | (8) |
| Other - net | 1 | 23 |
| Net cash provided by operating activities | \$ 483 | \$ 349 |
| INVESTING ACTIVITIES | | |
| Capital expenditures | (288) | (293) |
| Acquisitions, net of cash acquired | (4) | (2) |
| Divestitures and asset sales | 8 | 5 |
| Net cash used for investing activities | \$ (284) | \$ (290) |
| FINANCING ACTIVITIES | | |
| Debt increases (reductions) - net | 356 | 71 |
| Issuances (purchases) of common stock - net | (68) | 16 |
| Cash dividends - Praxair, Inc. shareholders | (138) | (123) |
| Excess tax benefit on stock option exercises | 5 | 3 |
| Noncontrolling interest transactions and other | (5) | (3) |
| | (-) | (=) |
| Net cash provided by (used for) financing activities | \$ 150 | \$ (36) |

Cash Flow from Operations

Cash provided by operations of \$ 483 million for the first quarter increased \$ 134 million versus 2009. The increase was primarily due to higher net income - Praxair, Inc., adjusted for the non-cash charge related to the Venezuela currency devaluation, fewer payments for the 2008 cost reduction program and working capital changes.

Praxair estimates that 2010 contributions to its pension plans will be in the range of \$125 million to \$135 million, of which \$8 million have been made through March 31, 2010. On April 12, 2010, Praxair made a cash contribution of \$105 million to one of its U.S. pension plans.

In the third quarter 2009, Praxair recorded the net impact related to a Federal tax amnesty program in Brazil (see Note 2 to the consolidated financial statements of Praxair s 2009 Annual Report on Form 10-K). The program required a cash outlay of \$34 million in the 2009 fourth quarter and is expected to require up to an additional \$60 million of payments in the next twelve months depending on the timing of the Brazilian government consolidation process.

Investing

Net cash used for investing of \$284 million for the first quarter decreased \$6 million versus 2009. Capital expenditures of \$288 million relate largely to new production plants under contract for customers in North and South America, China and India.

Financing

Cash provided by financing activities was \$150 million in 2010 versus cash used of \$36 million in 2009. This increase in cash provided was primarily due to higher net debt issuances in 2010 partially offset by higher net stock repurchases and dividends. Cash dividends of \$138 million increased \$15 million from the year ago period to \$0.45 per share (\$0.40 per share for 2009).

At March 31, 2010, Praxair s total debt outstanding was \$5,404 million, an increase of \$349 million from December 31, 2009. On January 14, 2010, Praxair issued \$500 million of 2.125% notes due 2013. The proceeds will be used to repay long-term debt, including the \$500 million Floating Rate Notes due in May 2010, to fund share repurchases under the share repurchase program and for general corporate purposes. At March 31, 2010, a portion of the proceeds are held as cash equivalents awaiting the May 2010 debt repayment.

Legal Proceedings

See Note 11 to the condensed consolidated financial statements for a description of current legal proceedings.

Non-GAAP Financial Measures

The following non-GAAP measures are intended to supplement investors—understanding of the company—s financial information by providing measures which investors, financial analysts and management use to help evaluate the company—s financing leverage, return on net assets employed and operating performance. Special items which the company does not believe to be indicative of on-going business trends are excluded from these calculations so that investors can better evaluate and analyze historical and future business trends on a consistent basis. Definitions of these non-GAAP measures may not be comparable to similar definitions used by other companies and are not a substitute for similar GAAP measures.

The following are the non-GAAP measures presented in the MD&A:

| | Quarter Ended | | |
|---|---------------|----------|--|
| | March | arch 31, | |
| (Dollar amounts in millions, except per share data) | 2010 | 2009 | |
| Debt-to-capital | 48.5% | | |
| After-tax return on capital | 13.6% | 13.8% | |
| Return on equity | 25.4% | 28.7% | |
| Adjusted amounts - 2010: | | | |
| Operating profit | \$ 506 | \$ 442 | |
| As a percent of sales | 20.8% | 20.8% | |
| Effective tax rate | 27.8% | 28.0% | |
| Net income - Praxair, Inc. | \$ 340 | \$ 290 | |
| Diluted earnings per share | \$ 1.09 | \$ 0.93 | |

Debt-to-Capital Ratio

The debt-to-capital ratio is a measure used by investors, financial analysts and management to provide a measure of financial leverage and insights into how the company is financing its operations.

| (Dollar amounts in millions) | March 31, 2010 | Dec | December 31, 2009 | |
|-----------------------------------|-------------------|-----|----------------------|--|
| Total debt | \$ 5,404 | \$ | 5,055 | |
| Equity | | | | |
| Praxair, Inc. shareholders equity | 5,398 | | 5,315 | |
| Noncontrolling interests | 332 | | 333 | |
| | | | | |
| Total equity | 5,730 | | 5,648 | |
| | | | | |
| Total capital | \$ 11,134 | \$ | 10,703 | |
| • | | | , | |
| | | | | |
| DEBT-TO-CAPITAL RATIO | 48.5% | | 47.2% | |
| | | | | |

After-tax Return on Capital (ROC)

After-tax return on capital is a measure used by investors, financial analysts and management to evaluate the return on net assets employed in the business. ROC measures the after-tax operating profit that the company was able to generate with the investments made by all parties in the business (debt, noncontrolling interests and Praxair, Inc. shareholders equity).

| | Quarter Ended March 31, | |
|---|----------------------------|----------|
| (Dollar amounts in millions) | 2010 | 2009 |
| Adjusted operating profit (see below) | \$ 506 | \$ 442 |
| Less: adjusted income taxes (see below) | (132) | (114) |
| Less: tax benefit on interest expense (a) | (9) | (10) |
| Add: equity income | 7 | 5 |
| | | |
| Net operating profit after-tax (NOPAT) | \$ 372 | \$ 323 |
| | | |
| Beginning capital | \$ 10,703 | \$ 9,336 |
| Ending capital | \$ 11,134 | \$ 9,420 |
| Average capital | \$ 10,919 | \$ 9,378 |
| | | |
| ROC% | 3.4% | 3.4% |
| ROC% (annualized) | 13.6% | 13.8% |

⁽a) Tax benefit on interest expense is computed using the effective rate adjusted for non-recurring income tax benefits. The effective tax rates used was 28% for 2010 and 2009.

Return on Praxair, Inc. Shareholders Equity (ROE)

Return on Praxair, Inc. shareholders equity is a measure used by investors, financial analysts and management to evaluate operating performance from a Praxair shareholder perspective. ROE measures the net income attributable to Praxair, Inc. that the company was able to generate with the money shareholders have invested.

| | Quarter Ended March 31, | |
|---|----------------------------|----------|
| | | |
| (Dollar amounts in millions) | 2010 | 2009 |
| Adjusted net income - Praxair, Inc. (see below) | \$ 340 | \$ 290 |
| Beginning Praxair, Inc. shareholders equity | \$ 5,315 | \$ 4,009 |
| Ending Praxair, Inc. shareholders equity | \$ 5,398 | \$ 4,073 |
| Average Praxair, Inc. shareholders equity | \$ 5,357 | \$ 4,041 |
| ROE% | 6.3% | 7.2% |
| ROE% (annualized) | 25.4% | 28.7% |

30

Adjusted Amounts

Amounts are adjusted for the impact of the 2010 Venezuela currency devaluation. The company does not believe this item is indicative of on-going business trends and, accordingly, the impact is excluded from the reported amounts so that investors can better evaluate and analyze historical and future business trends on a consistent basis.

| | Quarter : March | |
|--|--------------------|----------|
| (Dollar amounts in millions, except per share data) | 2010 | 2009 |
| Adjusted Operating Profit and Margin | | |
| Reported operating profit | \$ 479 | \$ 442 |
| Add: Venezuela currency devaluation | 27 | |
| Adjusted operating profit | \$ 506 | \$ 442 |
| Reported percent change | 8% | |
| Adjusted percent change | 14% | |
| Reported sales | \$ 2,428 | \$ 2,123 |
| Reported operating profit margin | 19.7% | 20.8% |
| Adjusted operating profit margin | 20.8% | 20.8% |
| Adjusted Income Taxes and Effective Tax Rate | | |
| Reported income taxes | \$ 131 | \$ 114 |
| Add: Venezuela currency devaluation | 1 | |
| Adjusted income taxes | \$ 132 | \$ 114 |
| Reported income before income taxes and equity investments | \$ 447 | \$ 407 |
| Add: Venezuela currency devaluation | 27 | |
| Adjusted income before income taxes and equity investments | \$ 474 | \$ 407 |
| Adjusted effective tax rate | 27.8% | 28.0% |
| Adjusted Net Income - Praxair, Inc. | | |
| Reported net income - Praxair, Inc. | \$ 314 | \$ 290 |
| Add: Venezuela currency devaluation | 26 | |
| Adjusted net income - Praxair, Inc. | \$ 340 | \$ 290 |
| Reported percent change | 8% | |
| Adjusted percent change | 17% | |
| Adjusted Diluted Earnings Per Share | | |
| Reported diluted earnings per share | \$ 1.01 | \$ 0.93 |
| Add: Venezuela currency devaluation | 0.08 | |
| Adjusted diluted earnings per share | \$ 1.09 | \$ 0.93 |

Edgar Filing: PRAXAIR INC - Form 10-Q

| Reported percent change | 9% |
|-------------------------|-----|
| Adjusted percent change | 17% |

31

Adjusted Full-Year 2010 Diluted Earnings Per Share Guidance

| | Low | High |
|---|---------|---------|
| | End | End |
| Expected full-year 2010 diluted earnings per share guidance | \$ 4.42 | \$ 4.57 |
| Add: Venezuela currency devaluation | 0.08 | 0.08 |
| Adjusted full-year 2010 diluted earnings per share guidance | \$ 4.50 | \$ 4.65 |

New Accounting Standards

Refer to Note 1 of the condensed consolidated financial statements for information regarding new accounting standards.

Fair Value Measurements

Praxair does not expect changes in the aggregate fair value of its financial assets and liabilities to have a material impact on the consolidated financial statements. See Note 6 to the condensed consolidated financial statements.

Outlook

For the second quarter of 2010, diluted earnings per share are expected to be in the range of \$1.10 to \$1.15.

For the full year of 2010, Praxair expects sales of about \$10 billion. Diluted earnings per share are expected to be in the range of \$4.42 to \$4.57, including the impact of the Venezuela currency devaluation in the first quarter (\$26 million net after-tax charge or \$0.08 per diluted share). Excluding the impact of the Venezuela currency devaluation, adjusted diluted earnings per share are expected to be in the range of \$4.50 to \$4.65. Full-year capital expenditures are expected to be in the area of \$1.4 billion supporting the current backlog of projects under contract with customers, which will come on stream in 2010 through 2012.

Praxair provides quarterly updates on operating results, material trends that may affect financial performance, and financial earnings guidance via quarterly earnings releases and investor teleconferences. These updates are available on the company s website, www.praxair.com, but are not incorporated herein.

Forward-looking Statements

This document contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on management s reasonable expectations and assumptions as of the date the statements are made but involve risks and uncertainties. These risks and uncertainties include, without limitation: the performance of stock markets generally; developments in worldwide and national economies and other international events and circumstances; changes in foreign currencies and in interest rates; the cost and availability of electric power, natural gas and other raw materials; the ability to achieve price increases to offset cost increases; catastrophic events including natural disasters, epidemics and acts of war and terrorism; the ability to attract, hire, and retain qualified personnel; the impact of changes in financial accounting standards; the impact of tax, environmental, home healthcare and other legislation and government regulation in jurisdictions in which the company operates; the cost and outcomes of investigations, litigation and regulatory proceedings; continued timely development and market acceptance of new products and applications; the impact of competitive products and pricing; future financial and operating performance of major customers and industries served; and the effectiveness and speed of integrating new acquisitions into the business. These risks and uncertainties may cause actual future results or circumstances to differ materially from the projections or estimates contained in the forward-looking statements.

Edgar Filing: PRAXAIR INC - Form 10-Q

Table of Contents

The company assumes no obligation to update or provide revisions to any forward-looking statement in response to changing circumstances. The above listed risks and uncertainties are further described in Item 1A (Risk Factors) in the company s latest Annual Report on Form 10-K filed with the SEC which should be reviewed carefully. Please consider the company s forward-looking statements in light of those risks.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Refer to Item 7A. to Part II of Praxair s 2009 Annual Report on Form 10-K for discussion.

Item 4. Controls and Procedures

- (a) Based on an evaluation of the effectiveness of Praxair s disclosure controls and procedures, which was made under the supervision and with the participation of management, including Praxair s principal executive officer and principal financial officer, the principal executive officer and principal financial officer have each concluded that, as of the end of the quarterly period covered by this report, such disclosure controls and procedures are effective in ensuring that information required to be disclosed by Praxair in reports that it files under the Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission s rules and forms, and accumulated and communicated to management including Praxair s principal executive officer and principal financial officer, to allow timely decisions regarding required disclosure.
- (b) There were no changes in Praxair s internal control over financial reporting that occurred during the quarterly period covered by this report that have materially affected, or are reasonably likely to materially affect, Praxair s internal control over financial reporting.

33

PART II - OTHER INFORMATION

Praxair, Inc. and Subsidiaries

Item 1. Legal Proceedings

See Note 11 to the condensed consolidated financial statements for a description of current legal proceedings.

Item 1A. Risk Factors

There have been no material changes to the risk factors disclosed in Item 1A to Part I of Praxair s 2009 Annual Report on Form 10-K.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Purchases of Equity Securities- Certain information regarding purchases made by or on behalf of the company or any affiliated purchaser (as defined in Rule 10b-18(a)(3) under the Securities Exchange Act of 1934, as amended) of its common stock during the quarter ended March 31, 2010 is provided below:

| | | | | | Maximu | m Number |
|--------------------|---------------|------|------------|-----------------------------------|---|--------------------------|
| | | | | | | (or |
| | | | | Total Numbers of | value) | mate dollar of Shares |
| | Total Number | | | Shares | | that |
| | of Shares | Avei | rage Price | Purchased as Part of | May Yet be Purchased Under the Program | |
| | Purchased (1) | P | aid Per | Publicly Announced Program (2) | | (3) |
| Period | (Thousands) | ; | Share | (Thousands) | (Mi | Illions) |
| January 2010 | 404 | \$ | 78.37 | 392 | \$ | 111 |
| February 2010 | 434 | \$ | 74.84 | 433 | \$ | 79 |
| March 2010 | 364 | \$ | 77.70 | 350 | \$ | 51 |
| | | | | | | |
| First Quarter 2010 | 1,202 | \$ | 76.89 | 1,175 | \$ | 51 |

- (1) A portion of repurchased shares were not part of the publicly announced share repurchase program. Shares were withheld from employees to satisfy certain tax obligations in connection with the vesting of performance-based stock units and deferred compensation distributions. The 2002 Praxair, Inc. Long-Term Incentive Plan and Praxair Compensation Deferral Program both provide for the withholding of shares to satisfy tax obligations.
- (2) On July 23, 2008, the company s board of directors approved the repurchase of an additional \$1 billion of its common stock which could take place from time to time on the open market (which could include the use of 10b5-1 trading plans) or through negotiated transactions, subject to market and business conditions.
- (3) As of March 31, 2010, the Company purchased \$949 million of its common stock, pursuant to the 2008 program, leaving an additional \$51 million remaining authorized for purchase under the 2008 program. The 2008 program does not have any stated expiration date.

Item 3. Defaults Upon Senior Securities

None.

34

Item 4. Reserved

Item 5. Other Information

None.

Item 6. Exhibits

(a) Exhibits:

| <u>12.01</u> | Computation of Ratio of Earnings to Fixed Charges. |
|--------------|--|
| 31.01 | Rule 13a-14(a) Certification |
| <u>31.02</u> | Rule 13a-14(a) Certification |
| <u>32.01</u> | Section 1350 Certification (such certifications are furnished for the information of the Commission and shall not be deemed incorporated by reference into any filing under the Securities Act or the Exchange Act). |
| 32.02 | Section 1350 Certification (such certifications are furnished for the information of the Commission and shall not be deemed incorporated by reference into any filing under the Securities Act or the Exchange Act). |
| 101. INS | XBRL Instance Document |
| 101. SCH | XBRL Taxonomy Extension Schema |
| 101. CAL | XBRL Taxonomy Extension Calculation Linkbase |
| 101. LAB | XBRL Taxonomy Extension Label Linkbase |
| 101. PRE | XBRL Taxonomy Extension Presentation Linkbase |

SIGNATURE

Praxair, Inc. and Subsidiaries

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PRAXAIR, INC. (Registrant)

Date: April 28, 2010

By: /s/ Matthew J. White
Matthew J. White
Vice President and Controller
(On hehalf of the Registrant

(On behalf of the Registrant and as Chief Accounting Officer)

36