# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

WASHINGTON, D.C. 20549

## FORM 10-Q

(Mark One)
x Quarterly report pursuant to section 13 or 15 (d) of the Securities Exchange Act of 1934 For the quarterly period ended March 31, 2009 or
.. Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the transition period from $\qquad$ to $\qquad$

## NARA BANCORP, INC.

## Edgar Filing: NARA BANCORP INC - Form 10-Q

## Delaware

(State or other jurisdiction of incorporation or organization)

95-4849715
(IRS Employer
Identification Number)

3731 Wilshire Boulevard, Suite 1000, Los Angeles, California \begin{tabular}{c}
(Address of Principal executive offices)

 

90010 <br>
(ZIP Code)
\end{tabular}

(213) 639-1700
(Registrant s telephone number, including area code)

## (Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes " No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

> * Large accelerated filer x Accelerated filer "* Non-accelerated filer " Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule $12 \mathrm{~b}-2$ of the Exchange Act). Yes ." No x
As of April 30, 2009, there were 26,256,960 outstanding shares of the issuer s Common Stock, $\$ 0.001$ par value.

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## Forward-Looking Information

Certain matters discussed in this report may constitute forward-looking statements under Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. There can be no assurance that the results described or implied in such forward-looking statements will, in fact, be achieved and actual results, performance, and achievements could differ materially because our business involves inherent risks and uncertainties. Risks and uncertainties include deterioration in economic conditions in our areas of operation; interest rate risk associated with volatile interest rates and related asset-liability matching risk; liquidity risks; risk of significant non-earning assets, and net credit losses that could occur, particularly in times of weak economic conditions or times of rising interest rates; risks of available for sale securities declining significantly in value as interest rates rise; and regulatory risks associated with the current and future regulations as well as the possibility of regulatory enforcement actions to which we are subject. For additional information concerning these factors, see Item 1A. Risk Factors contained in our Annual Report on Form 10-K for the year ended December 31, 2008.

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## PART I

## FINANCIAL INFORMATION

Item 1. Financial Statements NARA BANCORP, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

$\left.\begin{array}{l|r|r} & \begin{array}{c}\text { (Unaudited) } \\ \text { March 31, } \\ \text { 2009 }\end{array} & \begin{array}{c}\text { December 31, } \\ \text { 2008 }\end{array} \\ \text { (Dollars in thousands, except share data) }\end{array}\right]$
(Continued)

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## NARA BANCORP, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

## LIABILITIES AND STOCKHOLDERS EQUITY

|  |  | naudited) <br> March 31, <br> 2009 <br> las in thousa |  | $\begin{aligned} & \text { cember 31, } \\ & \text { 2008 } \\ & \text { share data) } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| LIABILITIES: |  |  |  |  |
| Deposits: |  |  |  |  |
| Non-interest bearing | \$ | 297,540 | \$ | 303,656 |
| Interest bearing: |  |  |  |  |
| Money market and other |  | 364,297 |  | 306,478 |
| Savings deposits |  | 113,614 |  | 113,186 |
| Time deposits of \$100,000 or more |  | 590,342 |  | 626,850 |
| Other time deposits |  | 732,519 |  | 588,433 |
| Total deposits |  | 2,098,312 |  | 1,938,603 |
| Borrowings from Federal Home Loan Bank |  | 350,000 |  | 350,000 |
| Subordinated debentures |  | 39,268 |  | 39,268 |
| Accrued interest payable |  | 9,273 |  | 8,549 |
| Acceptances outstanding |  | 7,771 |  | 10,427 |
| Other liabilities |  | 31,228 |  | 35,254 |
| Total liabilities |  | 2,535,852 |  | 2,382,101 |
| STOCKHOLDERS EQUITY: |  |  |  |  |
| Preferred stock, \$0.001 par value - authorized 10,000,000 undesignated shares; issued and outstanding 67,000 shares of Fixed Rate |  |  |  |  |
| Cumulative Perpetual Preferred Stock, Series A with a liquidation preference of \$67,000,000 at March 31, 2009 and December 31, 2008, respectively |  | 67,000 |  | 67,000 |
| Preferred stock discount |  | $(4,434)$ |  | $(4,664)$ |
| Common stock, $\$ 0.001$ par value; authorized, 40,000,000 shares; issued and outstanding, |  | 26 |  | 26 |
| Common stock warrant |  | 4,766 |  | 4,766 |
| Capital surplus |  | 82,669 |  | 82,077 |
| Retained earnings |  | 137,643 |  | 141,890 |
| Accumulated other comprehensive income (loss), net |  | 2,015 |  | $(1,142)$ |
| Total stockholders equity |  | 289,685 |  | 289,953 |
| Total liabilities and stockholders equity | \$ | 2,825,537 | \$ | 2,672,054 |

See accompanying notes to condensed consolidated financial statements (unaudited)

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## NARA BANCORP, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME (LOSS)

For the three months ended March 31, 2009 and 2008
(Unaudited)

|  |  | 2009 ousands | M | rch 31, 2008 are data |
| :---: | :---: | :---: | :---: | :---: |
| INTEREST INCOME: |  |  |  |  |
| Interest and fees on loans | , | 31,672 | \$ | 40,364 |
| Interest on securities |  | 4,320 |  | 3,668 |
| Interest on federal funds sold and other investments |  | 49 |  | 328 |
| Total interest income |  | 36,041 |  | 44,360 |
| INTEREST EXPENSE: |  |  |  |  |
| Interest on deposits |  | 11,825 |  | 15,206 |
| Interest on subordinated debentures |  | 558 |  | 761 |
| Interest on FHLB borrowings |  | 3,237 |  | 3,783 |
| Total interest expense |  | 15,620 |  | 19,750 |
| NET INTEREST INCOME BEFORE PROVISION FOR LOAN LOSSES |  | 20,421 |  | 24,610 |
| PROVISION FOR LOAN LOSSES |  | 15,670 |  | 4,993 |
| NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES |  | 4,751 |  | 19,617 |
| NON-INTEREST INCOME: |  |  |  |  |
| Service fees on deposit accounts |  | 1,769 |  | 1,821 |
| International service fees |  | 420 |  | 445 |
| Loan servicing fees, net |  | 475 |  | 528 |
| Wire transfer fees |  | 352 |  | 364 |
| Other income and fees |  | 262 |  | 174 |
| Net gains on sales of SBA loans |  | 63 |  | 715 |
| Net gains on sales of other loans |  | 387 |  | 85 |
| Net gains on sales of securities available for sale |  | 785 |  | 467 |
| Net losses on sales of OREO |  | (130) |  |  |
| Total non-interest income |  | 4,383 |  | 4,599 |
| NON-INTEREST EXPENSE: |  |  |  |  |
| Salaries and employee benefits |  | 6,443 |  | 7,636 |
| Occupancy |  | 2,426 |  | 2,163 |
| Furniture and equipment |  | 695 |  | 709 |
| Advertising and marketing |  | 457 |  | 550 |
| Data processing and communications |  | 901 |  | 830 |
| Professional fees |  | 678 |  | 532 |
| Other |  | 3,648 |  | 2,011 |
| Total non-interest expense |  | 15,248 |  | 14,431 |


| INCOME (LOSS) BEFORE INCOME TAX PROVISION (BENEFIT) | $(6,114)$ |  |  | 9,785 |
| :---: | :---: | :---: | :---: | :---: |
| INCOME TAX PROVISION (BENEFIT) |  | $(2,934)$ |  | 4,012 |
| NET INCOME (LOSS) | \$ | $(3,180)$ | \$ | 5,773 |
| DIVIDENDS AND DISCOUNT ACCRETION ON PREFERRED STOCK | \$ | $(1,068)$ | \$ |  |
| NET INCOME (LOSS) AVAILABLE TO COMMON STOCKHOLDERS | \$ | $(4,248)$ | \$ | 5,773 |
| EARNINGS (LOSS) PER COMMON SHARE |  |  |  |  |
| Basic | \$ | (0.16) | \$ | 0.22 |
| Diluted | \$ | (0.16) | \$ | 0.22 |

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NARA BANCORP, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY
THREE MONTHS ENDED MARCH 31, 2009 AND 2008
(Unaudited)


|  | Common Stock |  |  |  |  |  | Accumulated Other |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  Preferred <br> Preferred Stock <br> Stock Discount |  | Shares | Common  <br> Stock CapitalRetained <br> Amount Warrants <br> Surplus <br> Earnings <br> (In thousands, except share data) |  |  |  | Comprehensive Comprehensive <br> Income Income <br> (Loss), net (loss) |  |  |  |
| BALANCE, JANUARY 1, 2009 | \$ 67,000 | \$ $(4,664)$ | 26,246,560 | \$ 26 | \$ 4,766 | \$ 82,077 | \$ 141,890 | \$ | $(1,142)$ |  |  |
| Issuance of additional stocks pursuant to stock plans |  |  | 10,400 |  |  |  |  |  |  |  |  |
| Tax benefit from vested restricted stocks |  |  |  |  |  | 14 |  |  |  |  |  |
| Stock-based compensation |  |  |  |  |  | 578 |  |  |  |  |  |
| Cash dividends accrued (5\%) |  |  |  |  |  |  | (837) |  |  |  |  |
| Accretion of preferred stock discount |  | 230 |  |  |  |  | (230) |  |  |  |  |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |  |
| Net loss |  |  |  |  |  |  | $(3,180)$ |  |  | \$ | $(3,180)$ |
| Other comprehensive income (loss): |  |  |  |  |  |  |  |  |  |  |  |
| Change in unrealized gain (loss) on securities available for sale, net of tax |  |  |  |  |  |  |  |  | 3,172 |  | 3,172 |
| Change in unrealized gain (loss) on interest-only strips, net of tax |  |  |  |  |  |  |  |  | 6 |  | 6 |
| Change in unrealized gain (loss) on interest rate swaps, net of tax |  |  |  |  |  |  |  |  | (21) |  | (21) |

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NARA BANCORP, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

## THREE MONTHS ENDED MARCH 31, 2009 and 2008

(Unaudited)

|  | Three Months Ended March 31, |  |
| :---: | :---: | :---: |
|  | 2009 | 2008 |
|  | (In thousands) |  |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |
| Net income (loss) | \$ $(3,180)$ | \$ 5,773 |
| Adjustments to reconcile net income (loss) to net cash from operating activities: |  |  |
| Depreciation, amortization, net of discount accretion | 763 | 695 |
| Stock-based compensation expense | 578 | 593 |
| Provision for loan losses | 15,670 | 4,993 |
| Valuation adjustment of OREO | 503 |  |
| Proceeds from sales of loans | 3,500 | 25,159 |
| Originations of loans held for sale | (467) | $(19,711)$ |
| Net gains on sales of SBA and other loans | (387) | (800) |
| Net change in bank owned life insurance | (53) | (188) |
| Net gains on sales of securities available for sale | (784) | (467) |
| Net losses on sales of OREO | 130 |  |
| Net valuation losses on interest rate swaps | 116 | 307 |
| FHLB stock dividends |  | (196) |
| Change in accrued interest receivable | (108) | 334 |
| Change in other assets | $(3,444)$ | 152 |
| Change in accrued interest payable | 724 | (299) |
| Change in other liabilites | (343) | 2,575 |
| Net cash from (used in) operating activities | 13,218 | 18,920 |
| CASH FLOWS FROM INVESTING ACTIVITIES |  |  |
| Net change in loans receivable | $(5,010)$ | $(69,925)$ |
| Proceeds from sales of commercial real estate loans |  | 2,976 |
| Proceeds from sales of securities available for sale | 43,712 | 24,076 |
| Proceeds from sales of OREO | 364 |  |
| Purchase of premises and equipment | (447) | (658) |
| Purchase of securities available for sale | $(90,590)$ | $(101,512)$ |
| Purchase of Federal Reserve Bank stock |  | $(8,529)$ |
| Proceeds from matured or called securities available for sale | 26,181 | 32,019 |
| Net cash received from acquisition of Provident Bank |  | 2,555 |
| Net cash used in investing activities | $(25,790)$ | $(118,998)$ |

(Continued)

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## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

## THREE MONTHS ENDED MARCH 31, 2009 and 2008

(Unaudited)
$\left.\begin{array}{l|cc|c} & \begin{array}{c}\text { Three Months Ended } \\ \text { March 31, } \\ \text { 2008 }\end{array} \\ \hline \text { (In thousands) }\end{array}\right)$

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## Notes to Condensed Consolidated Financial Statements (Unaudited)

## 1. Nara Bancorp, Inc.

Nara Bancorp, Inc. ( Nara Bancorp , on a parent-only basis, and Company, we or our on a consolidated basis), incorporated under the laws of th State of Delaware in 2000, is a bank holding company, headquartered in Los Angeles, California, offering a full range of commercial banking and certain consumer financial services through its wholly owned subsidiary, Nara Bank ( Nara Bank or the Bank ). The Bank was organized in 1989 as a national bank and converted to a California state-chartered bank on January 3, 2005. It has branches in California, New York and New Jersey as well as Loan Production Offices in California, Georgia, New Jersey and Texas.

## 2. Basis of Presentation

Our condensed consolidated financial statements included herein have been prepared without an audit, pursuant to the rules and regulations of the Securities and Exchange Commission (SEC ). Certain information and footnote disclosures, normally included in consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America, have been condensed or omitted pursuant to such SEC rules and regulations.

The condensed consolidated financial statements include the accounts of Nara Bancorp and its wholly owned subsidiaries, principally Nara Bank. All intercompany transactions and balances have been eliminated in consolidation.

We believe that we have made all adjustments, consisting solely of normal recurring accruals, necessary to fairly present our financial position at March 31, 2009 and the results of our operations for the three months then ended. Certain reclassifications have been made to prior period amounts to conform to the current year presentation. The results of operations for the interim periods are not necessarily indicative of results for the full year.

These unaudited condensed consolidated financial statements should be read along with the audited consolidated financial statements and accompanying notes included in our 2008 Annual Report on Form 10-K.

## 3. Stock-Based Compensation

The Company has a stock based incentive plan, the 2007 Nara Bancorp, Inc. Equity Incentive Plan ( 2007 Plan ). The 2007 Plan, which was approved by our stockholders on May 31, 2007, provides for grants of stock options, stock appreciation rights ( SARs ), restricted stock, performance shares and performance units (sometimes referred to individually or collectively as awards ) to non-employee directors, officers, employees and consultants of the Company. Stock options may be either incentive stock options ( ISOs ), as defined in Section 422 of the Internal Revenue Code of 1986, as amended (the Code ), or nonqualified stock options ( NQSOs ).

The 2007 Plan gives the Company flexibility to (i) attract and retain qualified non-employee directors, executives and other key employees and consultants with appropriate equity-based awards, (ii) motivate high levels of performance, (iii) recognize employee contributions to the Company s success, and (iv) align the interests of Plan participants with those of the Company s stockholders. The exercise price for the shares underlying each award is the fair market value ( FMV ) on the date the award is granted. The exercise price for shares under an ISO may not be less than $100 \%$ of fair market value on the date the award is granted under Code Section 422 . Similarly, under the terms of the 2007 Plan the exercise price for SARs and NQSOs may not be less than $100 \%$ of FMV on the date of grant. Performance units are awarded to a participant at the market price of the Company s common stock on the date of award (after the lapse of the restriction period and the attainment of the performance criteria). There is no minimum exercise price prescribed for performance shares and restricted stock awarded under the 2007 Plan.

ISOs, SARs and NQSOs have vesting periods of three to five years and have 10-year contractual terms. Restricted stock, performance shares, and performance units will be granted with a restriction period not less than one year from the grant date for performance-based awards and not less than three years from the grant date for time-based vesting of grants. Compensation expense for awards is recorded over the vesting period.

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The 2007 Plan reserves $1,300,000$ shares for issuance. The total shares reserved for issuance will serve as the underlying value for all equity awards under the 2007 Plan. With the exception of the shares underlying stock options and restricted stock awards, the board of directors may choose to settle the awards by paying the equivalent cash value or by delivering the appropriate number of shares.

The Company authorized $1,300,000$ shares under the 2007 Plan; $1,217,800$ shares were available for future grants as of March 31, 2009.

Stock option plans adopted in 1989 and 2000, under which options and restricted units were previously granted to employees, officers, and directors of the Company are no longer active and no additional equity may be granted under either plan. Options under the 1989 and 2000 Plan were granted with an exercise price equal to the fair market value on the date of grant with vesting periods from three to five years and have 10 -year contractual terms. Restricted units were awarded to a participant at the fair market value of the Company s common stock on the date of award and all units will vest on the third anniversary of the grant. Compensation expense for the awards is recorded over the vesting period.

The fair value of each option granted for the three months ended March 31, 2009 is estimated on the date of grant using a Black-Scholes valuation model that uses the assumptions noted in the following table. Expected stock price volatility is based on the historical volatility of our stock. We use historical data to estimate the option exercise and employee terminations within the valuation model. The expected term of options granted is derived from the output of the option valuation model and represents the period of time that options granted are expected to be outstanding. The risk-free interest rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of grant.

|  | $\mathbf{2 0 0 9}$ |
| :--- | :---: |
| Risk-free interest rate | $2.3 \%$ |
| Expected option life (years) | 6.2 |
| Expected stock price volatility | $51.2 \%$ |
| Dividend yield | $3.4 \%$ |
| Weighted average fair value of options granted during the period | $\$ 0.44$ |

For the three months ended March 31, 2008, no stock options were granted or exercised.

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The following is a summary of stock option activity under the Plan for the three months ended March 31, 2009:
$\left.\begin{array}{lccccc} & & \begin{array}{c}\text { Weighted- } \\ \text { Average } \\ \text { Exercise } \\ \text { Price Per } \\ \text { Share }\end{array} & \begin{array}{c}\text { Weighted- } \\ \text { Average } \\ \text { Remaining } \\ \text { Contractual } \\ \text { Life (Years) }\end{array} & \begin{array}{c}\text { Number } \\ \text { of }\end{array} & \begin{array}{c}\text { Agregate } \\ \text { Intrinsic } \\ \text { Value }\end{array} \\ \text { Shares }\end{array}\right)$

The following is a summary of restricted and performance unit activity under the Plan for the three months ended March 31, 2009:

|  | Number <br> of <br> Shares | Weighted- <br> Average <br> Grant <br> Date Fair <br> Value |  | WeightedAverage Remaining Contractual Life (Years) | Aggregate <br> Intrinsic <br> Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding - January 1, 2009 | 128,120 | \$ | 16.34 |  |  |
| Granted |  |  |  |  |  |
| Vested | $(10,400)$ |  | 11.97 |  |  |
| Forfeited | (680) |  | 18.38 |  |  |
| Outstanding - March 31, 2009 | 117,040 | \$ | 16.71 | 7.80 | \$ 344,098 |

The aggregate intrinsic value of performance units vested for the three months ended March 31, 2009 and 2008 was $\$ 28$ thousand and $\$ 0$, respectively. The tax benefit realized for restricted units vested for the three months ending March 31, 2009 and 2008 was $\$ 14$ thousand and $\$ 0$, respectively.

The amount charged against income, before income tax benefit of $\$ 238$ thousand and $\$ 133$ thousand, in relation to the stock-based payment arrangements was $\$ 578$ thousand and $\$ 593$ thousand for the three months ending March 31, 2009 and 2008, respectively. At March 31, 2009, unrecognized compensation expense related to non-vested stock option grants and restricted and performance units aggregated $\$ 814$ thousand, and is expected to be recognized over a remaining weighted average vesting period of 1.1 years. The estimated annual stock-based compensation as of March 31, 2009 for each of the succeeding years is indicated in the table below:

|  | Stock Based <br> Compensation Expense <br> (In thousands) |  |
| :--- | ---: | :---: |
| Remainder of 2009 | 548 |  |
| For the year ended December 31: | $\$$ |  |
| 2010 | 234 |  |
| 2011 | 25 |  |
| 2012 | $\$$ | 7 |
| Total | 814 |  |

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## 4. Dividends

On March 18, 2009, the Company announced that it has suspended its quarterly common stock dividend to preserve capital and provide the Company with increased flexibility to continue investing in its business in ways that will create value for its shareholders. As economic conditions improve, the Company will consider reinstating a common stock dividend.

## 5. Earnings Per Share ( EPS )

Basic EPS excludes dilution and is computed by dividing net income by the weighted average number of common shares outstanding for the period. Allocated ESOP shares are considered outstanding for this calculation. Diluted EPS reflects the potential dilution that could occur if stock options or other contracts to issue common stock were exercised or converted to common stock that would then share in our earnings. For the three months ended March 31, 2009 and 2008, stock options for approximately $1,150,000$ shares and 620,000 shares of common stock were excluded in computing diluted earnings per common share because they were antidilutive.

The following table shows how we computed basic and diluted EPS for the three and three months ended March 31, 2009 and 2008.

|  | For the three months ended March 31, |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net loss available to common stockholders (Numerator) | 2009 |  | 2008 |  |  |  |
|  |  | Shares (Denominator) (Dollars in tho | Per Share (Amount) sands, excep | Net income available to common stockholders (Numerator) t share and pe | Shares Denominator) share data) |  | Share |
| Net (loss) income as reported | \$ $(3,180)$ |  |  | \$ 5,773 |  |  |  |
| Less: preferred stock dividends and accretion of preferred stock discount | $(1,068)$ |  |  |  |  |  |  |
| Basic EPS - common stock | \$ $(4,248)$ | 26,250,258 | \$ (0.16) | \$ 5,773 | 26,193,560 | \$ | 0.22 |
| Effect of Dilutive Securities: |  |  |  |  |  |  |  |
| Stock Options |  |  |  |  | 207,130 |  |  |
| Diluted EPS - common stock | \$ $(4,248)$ | 26,250,258 | \$ (0.16) | \$ 5,773 | 26,400,690 | \$ |  |

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## 6. Recent Accounting Pronouncements

In June 2008, the FASB issued FSP No. EITF 03-6-1, Determining Whether Instruments Granted in Share-Based Payment Transactions are Participating Securities. This FASB staff position concluded that all outstanding unvested share-based payment awards that contain rights to nonforfeitable dividends participate in undistributed earnings with common shareholders and therefore are considered participating securities for purposes of computing earnings per share. Entities that have participating securities that are not convertible into common stock are required to use the two-class method of computing earnings per share. The two-class method is an earnings allocation formula that determines earnings per share for each class of common stock and participating security according to dividends declared (or accumulated) and participation rights in undistributed earnings. This FASB staff position is effective for fiscal years beginning after December 15, 2008 and interim periods within those fiscal years. This FASB staff position became effective for the Company on January 1, 2009. The adoption of this standard has no impact on the Company s consolidated financial statements.

In December 2007, the FASB issued Statement No. 141 (revised 2007), Business Combinations (SFAS 141(R)), which establishes principles and requirements for how an acquirer recognizes and measures in its financial statements, the identifiable assets acquired, the liabilities assumed, and any noncontrolling interest in an acquiree, including the recognition and measurement of goodwill acquired in a business combination. SFAS No. $141(\mathrm{R})$ is effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. The Company did not participate in a business combination during the reporting period and therefore adoption of this standard had no impact on the Company s consolidated financial statements.

In December 2007, the FASB issued Statement No. 160, Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB No. 51 (SFAS No. 160), which changes the accounting and reporting for minority interests, which are recharacterized as noncontrolling interests and classified as a component of stockholders equity within the consolidated statement of financial condition. SFAS No. 160 is effective as of the beginning of the first fiscal year beginning on or after December 15, 2008. The adoption of SFAS No. 160 did not have a significant impact on the Company s consolidated results of operations or financial condition.

In March 2008, the FASB issued Statement No. 161, Disclosures about Derivative Instruments and Hedging Activities, an amendment of SFAS No. 133 . SFAS No. 161 amends and expands the disclosure requirements of SFAS No. 133 for derivative instruments and hedging activities. SFAS No. 161 requires qualitative disclosure about objectives and strategies for using derivative and hedging instruments, quantitative disclosures about fair value amounts of the instruments and gains and losses on such instruments, as well as disclosures about credit-risk features in derivative agreements. SFAS No. 161 is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008. The adoption of this standard did not have a material effect on the Company s consolidated results of operations or financial condition.

In February 2008, the FASB issued FASB Staff Position No. FAS 157-2, Effective Date of FASB Statement No. 157 (FSP FAS 157-2), which delays the effective date of FASB Statement No. 157, Fair Value Measurements, for nonfinancial assets and nonfinancial liabilities, except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually). The delay was intended to allow the Board and constituents additional time to consider the effect of various implementation issues that arose from the application of Statement 157. The delay expired on January 1, 2009 and the adoption of FAS No. 157-2 did not have a significant impact on the Company s consolidated results of operations or financial condition.

In December 2008, the FASB issued FASB Staff Position No. FAS 132(R)-1, Employers Disclosures about Postretirement Benefit Plan Assets (FSP FAS 132(R)-1), which amends FASB Statement No. 132 (revised 2003), Employers Disclosures about Pensions and Other Postretirement Benefits, to provide guidance on an employer s disclosures about plan assets of a defined benefit pension or other postretirement plan. This FSP also includes a technical amendment to Statement 132(R) that requires a nonpublic entity to disclose net periodic benefit cost for each annual period for which a statement of income is presented. The disclosures about plan assets required by this FSP shall be provided for fiscal years ending after December 15, 2009. Upon initial application, the provisions of this FSP are not required for earlier periods that are presented for comparative purposes. Earlier application of the

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provisions of this FSP is permitted. The technical amendment to Statement 132(R) is effective upon issuance of this FSP. The Company does not have postretirement benefit plan assets as of the reporting date and therefore adoption of this standard had no impact on its consolidated financial statements.

## Newly Issued Not Yet Effective Accounting Pronouncements

FSP No. FAS 107-1 and APB 28-1 In April 2009, the FASB issued FASB Staff Position No. FAS 107-1 and APB 28-1, Interim Disclosures about Fair Value of Financial Instruments. This FASB staff position amends FASB Statement No. 107 to require disclosures about fair values of financial instruments for interim reporting periods as well as in annual financial statements. The staff position also amends APB Opinion No. 28 to require those disclosures in summarized financial information at interim reporting periods. This FASB staff position becomes effective for interim reporting periods ending after June 15, 2009, with early adoption permitted for periods ending after March 15, 2009. Adoption of this FASB staff position during second quarter 2009 is not expected to have a significant impact on the Company s financial position or results of operations.

FSP No. FAS 115-2 and FAS 124-2 In April 2009, the FASB issued FASB Staff Position No. FAS 115-2 and FAS 124-2, Recognition and Presentation of Other-Than-Temporary Impairments. This FASB staff position amends the other-than-temporary impairment guidance in U.S. generally accepted accounting principles for debt securities. If an entity determines that it has an other-than-temporary impairment on a security, it must recognize the credit loss on the security in the income statement. The credit loss is defined as the difference between the present value of the cash flows expected to be collected and the amortized cost basis. The staff position expands disclosures about other-than-temporary impairment and requires that the annual disclosures in FASB Statement No. 115 and FSP FAS 115-1 and FAS 124-1 be made for interim reporting periods. This FASB staff position becomes effective for interim reporting periods ending after June 15, 2009, with early adoption permitted for periods ending after March 15, 2009. Adoption of this FASB staff position during second quarter 2009 is not expected to have a significant impact on the Company s financial position or results of operations.

FSP No. FAS 157-4 In April 2009, the FASB issued FASB Staff Position No. FAS 157-4, Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly. This FASB staff position provides additional guidance on determining fair value when the volume and level of activity for the asset or liability have significantly decreased when compared with normal market activity for the asset or liability. A significant decrease in the volume or level of activity for the asset of liability is an indication that transactions or quoted prices may not be determinative of fair value because transactions may not be orderly. In that circumstance, further analysis of transactions or quoted prices is needed, and an adjustment to the transactions or quoted prices may be necessary to estimate fair value. This FASB staff position becomes effective for interim reporting periods ending after June 15, 2009, with early adoption permitted for periods ending after March 15, 2009. Adoption of this FASB staff position during second quarter 2009 is not expected to have a significant impact on the Company s financial position or results of operations.

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## 7. Loans Receivable and Allowance for Loan Losses

The following is a summary of loans receivable by major category:

|  | (In thousands) |  |  |
| :---: | :---: | :---: | :---: |
| Commercial loans | \$ 573,615 | \$ | 598,556 |
| Real estate loans | 1,491,480 |  | 1,472,872 |
| Consumer and other loans | 24,633 |  | 28,520 |
|  | 2,089,728 |  | 2,099,948 |
| Unamortized deferred loan fees, net of cost | $(1,500)$ |  | $(1,505)$ |
| Allowance for loan losses | $(50,504)$ |  | $(43,419)$ |
| Loans receivables, net | \$ 2,037,724 | \$ | 2,055,024 |

Activity in the allowance for loan losses is as follows for the periods indicated:

|  | Three months ended March 31,20092008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (In thousands) |  |  |  |
| Balance, beginning of period | \$ | 43,419 | \$ | 20,035 |
| Provision for loan losses |  | 15,670 |  | 4,993 |
| Loan charge-offs |  | $(8,668)$ |  | $(1,959)$ |
| Loan recoveries |  | 83 |  | 47 |
| Balance, end of period | \$ | 50,504 | \$ | 23,116 |

The allowance for loan losses is comprised of specific loss allowances for impaired loans and general loan loss allowances based on quantitative and qualitative analysis.

A loan is impaired when based on current information and events, it is probable that a creditor will be unable to collect all amounts due according to the contractual terms of the loan agreement. Impaired loans totaled $\$ 82.9$ million and $\$ 50.3$ million as of March 31, 2009 and December 31, 2008, respectively, with specific loss allowances of $\$ 20.9$ million and $\$ 15.0$ million, respectively.

A general loan loss allowance is provided on loans not specifically identified as impaired loans. The allowance is determined based first on a quantitative analysis using a loss migration methodology. The loans are classified by type and loan grade, and the historical loss migration is tracked for the various stratifications. Loss experience is quantified for the most recent 12 quarters, and that loss experience is applied to the stratified portfolio at each quarter end. In the current environment, the loss experience of the most recent four quarters is given more weight in determination of the loss experience factor to be applied to the non-impaired portfolio.

In addition to the quantitative analysis, a qualitative analysis is performed each quarter to provide additional loss allowances on the non-impaired loans for the following factors that have a bearing on the loss content in the portfolio.

Changes in lending policies and procedures, including underwriting standards and collection, charge-off, and recovery practices.

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Changes in national and local economic and business conditions and developments, including the condition of various market segments.

Changes in the nature and volume of the loan portfolio.

Changes in the experience, ability, and depth of lending management and staff.

Changes in the trends of the volume and severity of past due and classified loans; and changes in trends in the volume of non-accrual loans and troubled debt restructurings, and other loan modifications.

Changes in the quality of our loan review system and the degree of oversight by the Board of Directors.

The existence and effect of any concentrations of credit, and changes in the level of such concentrations.

Transfer risk on cross-border lending activities.

The effect of external factors such as competition and legal and regulatory requirements on the level of estimated losses in our loan portfolio.
The allowance for loan losses for impaired and non-impaired commercial real estate and other loans was as follows for the periods indicated:

|  | 03/31/2009 |  |  | 12/31/2008 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (Dollars in thousands) |  |  |  |  |  | Total |  |
|  | Commercial Real Estate Loans |  | Other <br> Loans | Total |  | Commercial Real Estate Loans |  | Other <br> Loans |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Impaired loans | \$ | 61,823 | \$ 21,037 | \$ | 82,860 | \$ | 27,693 | \$ | 22,620 | \$ | 50,313 |
| Specific allowance allocations | \$ | $(12,565)$ | \$ $(8,328)$ | \$ | $(20,893)$ | \$ | $(5,411)$ | \$ | $(9,546)$ | \$ | $(14,957)$ |
| Loss coverage ratio |  | 20.32\% | 39.59\% |  | 25.21\% |  | 19.54\% |  | 42.20\% |  | 29.73\% |
| Non-impaired loans |  | ,421,592 | \$ 583,776 |  | 2,005,368 |  | ,436,919 |  | 611,211 |  | ,048,130 |
| General allowance allocations | \$ | $(18,318)$ | \$ $(11,293)$ | \$ | $(29,611)$ | \$ | $(18,808)$ | \$ | $(9,654)$ | \$ | $(28,462)$ |
| Loss coverage ratio |  | 1.29\% | 1.93\% |  | 1.48\% |  | 1.31\% |  | 1.58\% |  | 1.39\% |
| Total loans |  | ,483,415 | \$ 604,813 |  | 2,088,228 |  | ,464,612 |  | 633,831 |  | ,098,443 |
| Total allowance for loan losses | \$ | $(30,883)$ | \$ $(19,621)$ | \$ | $(50,504)$ | \$ | $(24,219)$ |  | $(19,200)$ | \$ | $(43,419)$ |
| Loss coverage ratio |  | 2.08\% | 3.24\% |  | 2.42\% |  | 1.65\% |  | 3.03\% |  | 2.07\% |

At March 31, 2009, non-accrual loans totaled $\$ 41.3$ million, compared to $\$ 37.6$ million at December 31, 2008. At March 31, 2009 and December 31, 2008, loans past due more than 90 days and still accruing interest was $\$ 7$ thousand and $\$ 0$, respectively.

At March 31, 2009, loans classified as Trouble Debt Restructurings ( TDR ) totaled $\$ 43.3$ million, of which $\$ 12.2$ million was on non-accrual status and $\$ 31.1$ million was on accrual status. At December 31, 2008, loans classified as TDR totaled $\$ 9.4$ million, of which $\$ 6.1$ million was on non-accrual status and $\$ 3.3$ million was on accrual status. As of March 31, 2009 and December 31, 2008, the Company did not have any outstanding commitments to extend additional funds to these borrowers.

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Under certain circumstances, the Company will provide borrowers temporary relief through a loan modification. The modifications generally consist of interest only payments for a three to six month period, whereby principal payments are deferred. At the end of the deferment period, the remaining principal balance is re-amortized based on the original maturity date. Modified loans are generally downgraded to substandard or special mention, accounting for the significant increase in loans classified as substandard to $\$ 98.4$ million at March 31, 2009 from $\$ 55.6$ million at December 31, 2008. At March 31, 2009 total modified loans outstanding were $\$ 58.3$ million. At the end of the modification period, the loan 1) returns to the original contractual terms; 2) is further modified and accounted for as a troubled debt restructuring in accordance with SFAS 114; or 3 ) is disposed of through foreclosure or liquidation.

See also discussion under Item 2: Management s Discussion and Analysis of Financial Condition and Results of Operations Financial Condition Non-Performing Assets and Allowance for Loan Losses.

## 8. FHLB Borrowings

The Company maintains a secured credit facility with the Federal Home Loan Bank of San Francisco ( FHLB SF ) against which the Company may take advances. The borrowing capacity is limited to the lower of $30 \%$ of the Bank s total assets or the Bank s collateral capacity, which was $\$ 542.4$ million at March 31, 2009. The terms of this credit facility require the Company to pledge with the FHLB, eligible collateral with the FHLB equal to at least $100 \%$ of outstanding advances.

At March 31, 2009 and December 31, 2008, real estate secured loans with a carrying amount of approximately $\$ 1.1$ billion, were pledged as collateral for borrowings from the FHLB. At March 31, 2009 and December 31, 2008, other than FHLB stock, no securities were pledged as collateral for borrowings from the FHLB.

At March 31, 2009 and December 31, 2008, FHLB borrowings were $\$ 350$ million, had a weighted average interest rate of 3.70\%, and had various maturities through September 2016. At March 31, 2009 and December 31, 2008, $\$ 215$ million of the advances were putable advances with various putable dates and strike prices. The cost of FHLB borrowings as of March 31, 2009 ranged between $0.70 \%$ and $4.63 \%$. At March 31, 2009, the Company had a remaining borrowing capacity of $\$ 192.4$ million.

The Company also has an unsecured line of credit with FHLB-SF with overnight terms. The maximum borrowing line cannot exceed $18 \%$ of the Bank s Tier1 capital. The line is subject to market conditions and the Bank s financial condition, and is provided at the sole discretion of the FHLB-SF.

At March 31, 2009, the contractual maturities for FHLB borrowings were as follows:

|  | Contractual <br> Maturities <br> (In thousands) | Maturity/ <br> Put Date |
| :--- | ---: | ---: | ---: |
| Due within one year | $\$ 60,000$ | $\$ 215,000$ |
| Due after one year through five years | 218,000 | 135,000 |
| Due after five years through ten years | 72,000 |  |
|  | $\$ 350,000$ | $\$ 350,000$ |

## 9. Subordinated Debentures

At March 31, 2009, five wholly-owned subsidiary grantor trusts established by Nara Bancorp had issued $\$ 38$ million of pooled trust preferred securities ( trust preferred securities ). Trust preferred securities accrue and pay distributions periodically at specified annual rates as provided in the indentures. The trusts used the net proceeds from the offering to purchase a like amount of subordinated debentures (the debentures ) of Nara Bancorp. The debentures are the sole assets of the trusts. The Bancorp s

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obligations under the subordinated debentures and related documents, taken together, constitute a full and unconditional guarantee by Nara Bancorp of the obligations of the trusts. The trust preferred securities are mandatorily redeemable upon the maturity of the debentures, or upon earlier redemption as provided in the indentures. Nara Bancorp has the right to redeem the debentures in whole (but not in part) on or after specific dates, at a redemption price specified in the indentures plus any accrued but unpaid interest to the redemption date.

The debentures are not redeemable prior to June 8, 2011 with respect to Nara Bancorp Capital Trust I, June 15, 2009 with respect to Nara Capital Trust III, April 7, 2009 with respect to Nara Statutory Trust IV, June 17, 2009 with respect to Nara Statutory Trust V, and March 15, 2012 with respect to Nara Statutory Trust VI.

The following table is a summary of trust preferred securities and debentures at March 31, 2009:


TOTAL ISSUANCE $\quad \$ 38,000 \quad \$ \quad 39,268$

## 10. Derivative Financial Instruments and Hedging Activities

As part of our asset and liability management strategy, we may enter into derivative financial instruments, such as interest rate swaps, caps and floors, with the overall goal of minimizing the impact of interest rate fluctuations on our net interest margin. Interest rate swaps and caps involve the exchange of fixed-rate and variable-rate interest payment obligations without the exchange of the underlying notional amounts.

In January of 2008, the Company entered into five interest swap agreements with an aggregate notional amount of $\$ 50$ million. Under these swap agreements, the Company receives a floating rate, resetting semi-annually based on the 6 Month London-Interbank Offered Rate ( 6 Mo. LIBOR), and pays a fixed rate of $3.57 \%$, until January of 2010. These interest rate swap agreements are considered free-standing due to non-designation of a hedge relationship to any of its financial assets or liabilities. Under SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, as amended, valuation gains or losses on interest rate swaps not designated as hedging instruments are recognized in earnings. At March 31, 2009, the fair value of the outstanding interest rate swaps was $\$(906$ thousand) compared to $\$(857$ thousand) at December 31, 2008.

The aggregate fair value of all derivative instruments that were in a liability position at March 31, 2009, was $\$ 906$ thousand, for which the Company had posted $\$ 1.6$ million in investment securities as collateral. The contract arrangement of these derivative instruments does not contain any credit-risk related contingent features, which would require the Company to post additional collateral as a result of any adverse change in the Company s creditworthiness in the future.

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Interest rate swap information at March 31, 2009 is summarized as follows:

| Current Notional <br> Amount | Floating Rate | Fixed Rate <br> (Dollars in thousands) | Maturity Date | Fair Value |
| :---: | :---: | :---: | :---: | :---: |
| $\$ 10,000$ | 6 Mo. LIBOR | $3.57 \%$ | $01 / 14 / 2010$ | $(181.1)$ |
| 10,000 | 6 Mo. LIBOR | $3.57 \%$ | $01 / 14 / 2010$ | $(181.1)$ |
| 10,000 | 6 Mo. LIBOR | $3.57 \%$ | $01 / 14 / 2010$ | $(181.1)$ |
| 10,000 | 6 Mo. LIBOR | $3.57 \%$ | $01 / 14 / 2010$ | $(181.1)$ |
| 10,000 | 6 Mo. LIBOR | $3.57 \%$ | $(181.1)$ |  |
| $\$ \mathbf{5 0 , 0 0 0}$ |  |  | $\mathbf{\$}$ | $(\mathbf{9 0 6})$ |

The following tables summarize the fair value of derivative financial instruments utilized by the Company:

|  | Liability Derivatives at |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2009 |  |  | December 31, 2008 |  |  |
|  | Balance Sheet Location |  | Value | Balance Sheet Location |  | Value |
| Derivatives not designated as hedging instruments under Statement 133: |  |  |  |  |  |  |
| Interest rate contracts | Other Liabilities | \$ | (906) | Other Liabilities | \$ | (857) |
| Total derivatives not designated as hedging instruments under Statement 133: |  |  |  |  |  |  |
| Total derivatives |  | \$ | (906) |  | \$ | (857) |

The effect of derivative instruments on the Consolidated Statement of Income for the three months ended March 31, 2009 and 2008 are as follows:
$\left.\begin{array}{lcccc} & \begin{array}{c}\text { Three Months Ended }\end{array} \\ \begin{array}{lll}\text { March 31, 2008 }\end{array} \\ \text { Location of Gain or (Loss) } \\ \text { Recognized in Income on } \\ \text { Derivatives }\end{array} \quad \begin{array}{c}\text { March 31, 2009 } \\ \text { Amount of Gain or (Loss) } \\ \text { Recognized in Income on } \\ \text { Derivatives }\end{array}\right\}$
(1) Includes amounts representing the net interest payments as stated in the contractual agreements and the valuation gains or (losses) on interest swaps not designated as hedging instruments.

## 11. Business Segments

Our management utilizes an internal reporting system to measure the performance of our various operating segments. We have identified three principal operating segments for the purposes of management reporting: banking operations, trade finance services ( TFS ) and small business administration ( SBA ) lending services. Information related to our remaining centralized functions and eliminations of inter-segment amounts has been aggregated and included in banking operations. Although all three operating segments offer financial products and services, they are

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managed separately based on each segment s strategic focus. The banking operations segment focuses primarily on commercial and consumer lending and deposit operations throughout our branch network.

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The TFS segment focuses primarily on allowing our import/export customers to handle their international transactions. Trade finance products include the issuance and collection of letters of credit, international collection and import/export financing. The SBA segment primarily provides our customers with access to the U.S. SBA guaranteed lending program through our loan production offices located in major metropolitan cities across the country. The SBA segment also makes commercial real estate and commercial business loans, which are not under the SBA guarantee program.

Operating segment results are based on our internal management reporting process, which reflects assignments and allocations of capital, certain operating and administrative costs and the provision for loan losses. Non-interest income and non-interest expense, including depreciation and amortization, directly attributable to a segment are assigned to that business. We allocate indirect costs, including overhead expense, to the various segments based on several factors, including, but not limited to, full-time equivalent employees, loan volume and deposit volume. We allocate the provision for loan losses based on the origination of new loans for the period. We evaluate the overall performance based on profit or loss from operations before income taxes, excluding gains and losses that are not expected to reoccur. Future changes in our management structure or reporting methodologies may result in changes to the measurement of our operating segment results.

The following tables present the operating results and other key financial measures for the individual operating segments for the three and three months ended March 31, 2009 and 2008.

## Three Months Ended March 31,

## (Dollars in thousands)

|  | Business Segment |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2009 | Banking Operations |  | TFS |  | SBA |  | Company |  |
| Net interest income, before provision for loan losses* | \$ | 16,918 | \$ | 794 | \$ | 2,709 | \$ | 20,421 |
| Less provision for loan losses** |  | 8,030 |  |  |  | 7,640 |  | 15,670 |
| Non-interest income |  | 3,499 |  | 442 |  | 442 |  | 4,383 |
| Net revenue |  | 12,387 |  | 1,236 |  | $(4,489)$ |  | 9,134 |
| Non-interest expense |  | 12,063 |  | 802 |  | 2,383 |  | 15,248 |
| Income (loss) before income taxes | \$ | 324 | \$ | 434 | \$ | $(6,872)$ | \$ | $(6,114)$ |
| Goodwill | \$ | 2,509 | \$ |  | \$ |  | \$ | 2,509 |
| Total assets |  | 315,394 |  | 9,064 |  | 41,079 |  | 25,537 |


| 2008 | Banking Operations |  | TFS |  | SBA |  | Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income, before provision for loan losses | \$ | 19,502 | \$ | 1,282 | \$ | 3,826 | \$ | 24,610 |
| Less provision for loan losses |  | 1,098 |  | 35 |  | 3,860 |  | 4,993 |
| Non-interest income |  | 2,781 |  | 474 |  | 1,344 |  | 4,599 |
| Net revenue |  | 21,185 |  | 1,721 |  | 1,310 |  | 24,216 |
| Non-interest expense |  | 11,568 |  | 844 |  | 2,019 |  | 14,431 |
| Income (loss) before income taxes | \$ | 9,617 | \$ | 877 | \$ | (709) | \$ | 9,785 |
| Goodwill | \$ | 2,509 | \$ |  | \$ |  | \$ | 2,509 |
| Total assets |  | 013,732 |  | 70,022 |  | 2,359 |  | 546,113 |

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* The deceases in net interest income before provision for loan losses for all segments during the period are due to a decrease in net interest margin.
** The increase in the provision for loan losses for SBA segment and bank-wide during the period is due to the increase in delinquency in the loan portfolio originated in the segment.


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The SBA business segment primarily originates for sale and services SBA loans generated from our loan production offices and from branch referrals. It also originates commercial real estate loans and commercial business loans, not covered by the SBA guarantee program. Total SBA business segment assets at March 31, 2009 and 2008 included SBA loans (principally, the unguaranteed portion) of $\$ 96.2$ million and $\$ 110.0$ million; commercial real estate loans of $\$ 197.7$ million and $\$ 219.0$ million; and commercial business loans of $\$ 14.9$ million and $\$ 16.2$ million, respectively.

## 12. Income Taxes

Our Company and its subsidiaries are subject to U.S. federal income tax as well as income tax of the state of California and various other state income taxes. The total amount of unrecognized tax benefits was $\$ 276$ thousand at March 31, 2009 and $\$ 352$ thousand at December 31, 2008 and is primarily for uncertainties related to income taxes for the California Enterprise Zone loan interest deductions taken in prior years. The total amount of tax benefits that, if recognized, would favorably impact the effective tax rate was $\$ 276$ thousand and $\$ 352$ thousand at March 31 2009 and December 31, 2008, respectively. The amount of unrecognized tax benefits decreased by $\$ 76$ thousand this quarter primarily due to the California Franchise Tax Board audit adjustments on the Company s 2005 and 2006 state income tax returns. The Company is currently under audit by the California Franchise Tax Board for the 2005 and 2006 tax years. The outstanding issue with the Franchise Tax Board is related to the California Enterprise Zone loan interest deductions mentioned above.

We recognize interest and penalties related to income tax matters in income tax expense. We accrued approximately $\$ 48$ thousand and $\$ 47$ thousand for interest and penalties at March 31, 2009 and December 31, 2008, respectively.

## 13. Fair Value Measurements

Statement No. 157, Fair Value Measurements, establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity s own assumptions about the assumptions that market participants would use in pricing an asset or liability.

## Securities Available for Sale

The fair values of securities available for sale are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs) or matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities relationship to other benchmark quoted securities (Level 2 inputs).

## Impaired Loans

The fair values of impaired loans are generally measured for impairment using the practical expedients permitted by SFAS No. 114, Accounting by Creditors for Impairment of a Loan, including impaired loans measured at an observable market price (if available), or at the fair value of the loan $s$ collateral (if the loan is collateral dependent). Fair value of the loan s collateral, when the loan is dependent on collateral, is determined by appraisals or independent valuation, which is then adjusted for the cost related to liquidation of the collateral. These are considered Level 2 inputs. For the loan s collateral for which observable market prices are not available, fair value is estimated using discount cash flow models. These are considered Level 3 inputs.

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## Derivatives

The fair value of our derivative financial instruments, including interest rate swaps, is based on derivative valuation models using market data inputs as of the valuation date that can generally be verified and do not typically involve significant management judgments. (Level 2 inputs).

Assets and liabilities measured at fair value on a recurring basis are summarized below:

Fair Value Measurements at March 31, 2009 Using

|  | March 31, 2009 | Quoted Price in <br> Active <br> Markets for <br> Identical Assets (Level 1) |  | ificant <br> ther <br> rvable <br> puts <br> vel 2) <br> s) | Significant Unobservable Inputs (Level 3) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets: |  |  |  |  |  |
| Securities available for sale | \$ 430,219 | \$ | \$ | 430,219 | \$ |
| Liabilities: |  |  |  |  |  |
| Derivatives - Interest rate swaps | (906) |  |  | (906) |  |

Fair Value Measurements at December 31, 2008 Using Quoted
Prices
in
Active

|  | Markets for <br> Identical <br> Assets <br> (Level <br> 1) | Significant <br> Other <br> Observable <br> Inputs (Level 2) | Significant <br> Unobservable <br> Inputs <br> (Level 3) |
| :--- | :--- | :--- | :--- |
| (In thousands) |  |  |  |

Fair value adjustments for interest rate swaps resulted in a net expense of $\$ 116$ thousand for the three months ended March 31,2009 and $\$ 549$ thousand for the year ended December 31, 2008.

Assets and liabilities measured at fair value on a non-recurring basis are summarized below:


| Impaired loans with specific loss allocations | $\$ 50,914$ | $\$$ | $\$$ | 37,295 | $\$ 4,822$ |
| :--- | ---: | ---: | ---: | ---: | ---: |

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|  | Fair Value Measurements at December 31, 2008 Using <br> Quoted Prices <br> in |
| :--- | :--- | :--- | :--- |
| Active |  |$\quad$| Significant |
| :---: |

Impaired loans, which are measured for impairment using the fair value of the collateral for collateral dependent loans and using discounted cash flow models for other loans, had a carrying amount of $\$ 71.8$ million and $\$ 33.1$ million, with a valuation allowance of $\$ 20.9$ million and $\$ 15.0$ million as of March 31, 2009 and December 31, 2008, respectively. Additional provision for loan losses of $\$ 5.9$ million for the three months ended March 31, 2009 and $\$ 11.9$ million for the year ended December 31, 2008 was recorded associated with these loans. $\$ 11.1$ million of impaired loans had no valuation allowance at March 31, 2009.

At March 31, 2009, other real estate owned, which are carried at the lower of cost or fair value, were written down to fair value of $\$ 4.8$ million, resulting in a valuation allowance of $\$ 576$ thousand. A charge of $\$ 503$ thousand was included in earnings for the quarter ended March 31, 2009.

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Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations
The following is management s discussion and analysis of the major factors that caused changes in our consolidated results of operations and financial condition as of and for the three months ended March 31, 2009. This analysis should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2008 and the unaudited consolidated financial statements and notes set forth elsewhere in this report.

## GENERAL

## Selected Financial Data

The following table sets forth certain selected financial data concerning the periods indicated:
$\left.\begin{array}{l|rl|} & \begin{array}{c}\text { At or for the Three Months Ended March 31, } \\ \text { 2009 } \\ \text { 2008 }\end{array} \\ \text { (Dollars in thousands, except share and } \\ \text { per share data) }\end{array}\right]$

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$\left.\begin{array}{lrr} & \begin{array}{c}\text { At or for the Three Months Ended } \\ \text { March 31, }\end{array} \\ & \begin{array}{c}\mathbf{2 0 0 9} \\ \text { (Dollars in thousands) }\end{array} \\ \text { Average Balance Sheet Data: } & \mathbf{2 0 0 8}\end{array}\right)$
(1) Annualized.
(2) Efficiency ratio is defined as non-interest expense divided by the sum of net interest income and non-interest income.
(3) Net interest margin is calculated by dividing annualized net interest income by average total interest-earning assets.
(4) The required ratios for a well-capitalized institution are 5\% leverage capital, $6 \%$ tier I risk-based capital and $10 \%$ total risk-based capital.
(5) Calculations are based on average quarterly asset balances.
(6) Non-performing assets include non-accrual loans, loans past due 90 or more and still accruing interest, other real estate owned, and restructured loans.

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## Results of Operations

## Overview

During the three months ended March 31, 2009, we experienced strong growth in our total assets supported by growth in deposits. Our total assets grew by $5.7 \%$, or $\$ 153.5$ million, to $\$ 2.8$ billion at March 31, 2009 from $\$ 2.7$ billion at December 31, 2008. The increase in total assets for the period was primarily due to growth in liquid assets and investment securities. Deposit growth was primarily from non-jumbo time deposits and interest bearing demand deposits.

## Net income

Net income (loss) available to common stockholders for the three months ended March 31, 2009 was $\$(4.2$ million), or $\$(0.16)$ per diluted share, compared to $\$ 5.8$ million, or $\$ 0.22$ per diluted share, for the same period of 2008 , representing a decrease of $\$ 10.0$ million, or $174 \%$. The decrease is primarily due to an increase in the provision for loan losses and a decrease in net interest income, partially offset by an income tax benefit.

The annualized return (loss) on average assets was ( 0.47 ) \% for the first quarter of 2009, compared to $0.93 \%$ for the same period of 2008. The annualized return (loss) on average equity was (4.36)\% for the three months ended March 31, 2009, compared to $10.15 \%$ for the same period of 2008. The efficiency ratio was $61.47 \%$ for the three months ended March 31, 2009, compared to $49.41 \%$ for the same period of 2008.

## Net Interest Income and Net Interest Margin

## Net Interest Income and Expense

The principal component of our earnings is net interest income, which is the difference between the interest and fees earned on loans and investments and the interest paid on deposits and borrowed funds. Net interest income expressed as a percentage of average interest-earning assets is defined as net interest margin. The net interest spread is the yield on average interest-earning assets less the cost of average interest-bearing liabilities (interest-bearing deposits and borrowed funds). Net interest income is affected by changes in the volume of interest-earning assets and funding liabilities as well as by changes in the yield earned on interest-earning assets and the rates paid on interest-bearing liabilities.

Net interest income before provision for loan losses was $\$ 20.4$ million for the quarter ended March 31, 2009, a decrease of $\$ 4.2$ million, or $17.0 \%$, compared to $\$ 24.6$ million for the same period of 2008 . The decrease is primarily due to a decrease in net interest margin.

Interest income for the first quarter of 2009 was $\$ 36.0$ million, which represented a decrease of $\$ 8.3$ million, or $18.8 \%$, over interest income of $\$ 44.4$ million for the same quarter of 2008. The decrease was the result of a $\$ 10.8$ million decrease in interest income due to a decrease in the average yield earned on average interest-earning assets (rate change), partially offset by a $\$ 2.4$ million increase in interest income due to an increase in the volume of those average interest-earning assets (volume change).

Interest expense for the first quarter of 2009 was $\$ 15.6$ million, a decrease of $\$ 4.1$ million, or $20.9 \%$, compared to interest expense of $\$ 19.8$ million for the same quarter of 2008. The decrease was primarily the result of a $\$ 6.0$ million decrease in interest expense due to a decrease in the average rates paid on interest-bearing liabilities (rate change), partially offset by $\$ 1.9$ million increase in interest expense due to an increase in the volume of average interest-bearing liabilities (volume change).

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Net Interest Margin
During the first quarter 2009, the net interest margin decreased 96 basis points to $3.19 \%$ from $4.15 \%$ for the same quarter of last year. The weighted average yield on the loan portfolio for the first quarter 2009 decreased 184 basis points to $6.01 \%$ from $7.85 \%$ for the same quarter of last year. The decrease was the result of the prime rate-based portion of the loan portfolio repricing downward as market interest rates continued to decline due to further reductions in interest rates by the Federal Reserve throughout 2008. The prime rate declined 200 basis points since the first quarter 2008. The decrease in net interest margin was also attributable to a shift in asset allocation from loans into lower yielding investment securities and other short-term investments, such as overnight federal funds sold. The change in asset mix was part of a plan to improve our liquidity and strengthen the balance sheet. The weighted average yield on investment securities for the first quarter 2009 decreased 94 basis points to $4.08 \%$ from $5.02 \%$ for the same quarter 2008. The decrease was attributable to variable rate agency CMO investment securities repricing downward as one month LIBOR rates declined.

The weighted average cost of deposits for first quarter 2009 decreased 102 basis points to $2.41 \%$ from $3.43 \%$ for the same quarter last year. The cost of time deposits decreased 175 basis points to $2.81 \%$ from $4.56 \%$, accounting for a substantial portion of the decrease.

Following are selected weighted average data at March 31, 2009 and 2008:

|  | $\begin{gathered} \text { March 31, } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2008 \end{gathered}$ |
| :---: | :---: | :---: |
| Weighted average loan portfolio yield (excluding discounts) | 6.06\% | 7.21\% |
| Weighted average securities available-for-sale portfolio yield | 4.25\% | 4.89\% |
| Weighted average cost of time deposits | 2.80\% | 4.04\% |
| Weighted average cost of deposits | 2.41\% | 3.09\% |
| Weighted average cost of total interest-bearing deposits | 2.83\% | 3.82\% |

Prepayment penalty income for first quarter 2009 and 2008 was $\$ 147$ thousand and $\$ 221$ thousand, respectively. Non-accrual interest income recognized (reversed) was $\$(394$ thousand) and $\$ 159$ thousand for the first quarter ended March 31, 2009 and 2008, respectively. Excluding the effects of both non-accrual loan interest income and prepayment penalty income, the net interest margin for first quarter 2009 and 2008 was $3.23 \%$ and $4.09 \%$, respectively.

Prepayment penalty income will vary with the level of loans paid off. Generally as interest rates decline, the level of pay-offs increase as fixed rate borrowers refinance their loans, which generate higher levels of prepayment penalty income. However, the deteriorating economic environment in recent years has slowed sales of properties and business, and has the effect of reducing loan pay-offs. It is difficult to determine the trend in prepayment penalty income given these two competing factors.

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The following table presents our condensed consolidated average balance sheet information, together with interest rates earned and paid on the various sources and uses of funds for the periods indicated:

|  | Three months ended March 31, 2009 |  |  | Three months ended March 31, 2008 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest <br> Income/ <br> Expense | Average <br> Yield/ <br> Rate * <br> (Dollars in | Average <br> Balance housands) | Interest <br> Income/ <br> Expense | Average Yield/ Rate * |
| INTEREST EARNINGS ASSETS: |  |  |  |  |  |  |
| Loans ${ }^{(1)(2)}$ | \$ 2,107,685 | \$ 31,672 | 6.01\% | \$ 2,055,535 | \$ 40,364 | 7.85\% |
| Securities available for sale ${ }^{(3)}$ | 423,907 | 4,320 | 4.08\% | 292,283 | 3,668 | 5.02\% |
| FRB and FHLB stock and other investments | 22,880 | 48 | 0.84\% | 22,940 | 316 | 5.51\% |
| Federal funds sold | 2,267 | 1 | 0.18\% | 1,506 | 12 | 3.19\% |
| Total interest earning assets | \$ 2,556,739 | \$ 36,041 | 5.64\% | \$ 2,372,264 | \$ 44,360 | 7.48\% |
| INTEREST BEARING LIABILITITES: |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |
| Demand, interest-bearing | \$ 342,843 | \$ 2,265 | 2.64\% | \$ 246,120 | \$ 1,912 | 3.11\% |
| Savings | 111,233 | 1,008 | 3.62\% | 136,596 | 1,308 | 3.83\% |
| Time deposits: |  |  |  |  |  |  |
| \$100,000 or more | 579,333 | 3,544 | 2.45\% | 606,746 | 7,515 | 4.95\% |
| Other | 637,226 | 5,008 | 3.14\% | 443,570 | 4,471 | 4.03\% |
| Total time deposits | 1,216,559 | 8,552 | 2.81\% | 1,050,316 | 11,986 | 4.56\% |
| Total interest bearing deposits | 1,670,635 | 11,825 | 2.83\% | 1,433,032 | 15,206 | 4.24\% |
| FHLB advances | 368,584 | 3,237 | 3.51\% | 401,148 | 3,783 | 3.77\% |
| Other borrowings | 39,734 | 558 | 5.62\% | 37,618 | 761 | 8.09\% |
| Total interest bearing liabilities | 2,078,953 | \$ 15,620 | 3.01\% | 1,871,798 | \$ 19,750 | 4.22\% |
| Non-interest bearing demand deposits | 291,324 |  |  | 338,043 |  |  |
| Total funding liabilities / cost of funds | \$ 2,370,277 |  | 2.64\% | \$ 2,209,841 |  | 3.57\% |
| Net interest income/net interest spread |  | \$ 20,421 | 2.63\% |  | \$ 24,610 | 3.26\% |
| Net interest margin |  |  | 3.19\% |  |  | 4.15\% |
| Net interest margin, excluding effect of non-accrual loan income(expense) ${ }^{(4)}$ |  |  | 3.26\% |  |  | 4.12\% |
| Net interest margin, excluding effect of non-accrual loan income(expense) and prepayment fee income ${ }^{(4)(5)}$ |  |  | 3.23\% |  |  | 4.09\% |
| Cost of deposits: |  |  |  |  |  |  |
| Non-interest demand deposits | \$ 291,324 | \$ |  | \$ 338,043 | \$ |  |
| Interest bearing deposits | 1,670,635 | 11,825 | 2.83\% | 1,433,032 | 15,206 | 4.24\% |
| Total deposits | \$ 1,961,959 | \$ 11,825 | 2.41\% | \$ 1,771,075 | \$ 15,206 | 3.43\% |

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* Annualized
(1) Interest income on loans includes loan fees and net interest settlement from interest rate swaps.
(2) Average balances of loans are net of deferred loan fees and costs and include nonaccrual loans and loans held for sale.
(3) Interest income and yields are not presented on a tax-equivalent basis.
(4) Non-accrual interest income recognized (reversed) was $\$$ (394 thousand) and $\$ 159$ thousand for the three months ended March 31, 2009 and 2008, respectively.
(5) Loan prepayment fee income excluded was $\$ 147$ thousand and $\$ 221$ thousand for the three months ended March 31, 2009 and 2008, respectively.


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The following table illustrates the changes in our interest income, interest expense, and amounts attributable to variations in interest rates and volumes for the periods indicated. The variances attributable to simultaneous volume and rate changes have been allocated to the changes due to volume and the changes due to rate categories in proportion to the relationship of the absolute dollar amount attributable solely to the change in volume and to the change in rate.
$\left.\begin{array}{lcccc} & \begin{array}{c}\text { Three months ended } \\ \text { March 31, 2009 over March 31, 2008 } \\ \text { Change due to }\end{array} \\ \text { Net } \\ \text { Increase } \\ \text { (Decrease) } \\ \text { (Dollars in thousands) }\end{array}\right)$

## Provision for Loan Losses

The provision for loan losses reflects our judgment of the current period cost associated with credit risk inherent in our loan portfolio. The loan loss provision for each period is dependent upon many factors, including loan growth, net charge-offs, changes in the composition of the loan portfolio, delinquencies, assessments by management, third parties and regulators examination of the quality of the loan portfolio, the value of the underlying collateral on problem loans and the general economic conditions in our market areas. Specifically, the provision for loan losses represents the amount charged against current period earnings to achieve an allowance for loan losses that, in our judgment, is adequate to absorb probable incurred losses inherent in our loan portfolio. Periodic fluctuations in the provision for loan losses result from management s assessment of the adequacy of the allowance for loan losses; however, actual loan losses may vary from current estimates. If the allowance for loan losses is inadequate, it could have a material adverse effect on our financial condition.

The provision for loan losses for the three months ended March 31, 2009 was $\$ 15.7$ million, an increase of $\$ 10.7$ million or 214\%, from $\$ 5.0$ million for the same period last year. The increase is primarily due to the increases in net charge-offs and watch list loans. The net charge-offs increased to $\$ 8.6$ million for first quarter of 2009, compared to $\$ 1.9$ million for the same quarter last year. The classified loans increased significantly to $\$ 174.1$ million at March 31, 2009, compared to $\$ 41.0$ million at March 31, 2008.

See Footnote 7 of the Notes to Condensed Consolidated Financial Statements (unaudited) and Financial Condition-Allowance for Loan Losses for further discussion.

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## Non-interest Income

Non-interest income includes revenues earned from sources other than interest income. It is primarily comprised of service fees on deposits accounts, fees received from our TFS letter of credit operations and net gains on sale of loans and net gains on calls or sales of securities available for sale.

Non-interest income for the first quarter of 2009 was $\$ 4.4$ million compared to $\$ 4.6$ million for the same quarter of 2008, a decrease of $\$ 216$ thousand, or $4.7 \%$. This was primarily due to a decrease in net gains on sales of SBA loans, offset by an increase in net gains on sale of other loans and securities available for sale. The net gains on sales of SBA loans decreased $\$ 652$ thousand, or $91.2 \%$, to $\$ 63$ thousand for the first quarter of 2009 , compared to $\$ 715$ thousand for the same quarter of 2008. Net gains of $\$ 63$ thousand for the quarter represents the SBA loan discounts recognized on loans that were paid off. There were no sales of SBA loans for the first quarter 2009, compared to $\$ 24.4$ million for the same quarter 2008. The origination of SBA loans also declined significantly beginning in the second quarter of 2008, due to the tightening of our underwriting standards and decreases in business sales transactions due to the slowdown in the economy. Total SBA loan originations for the first quarter 2009 were $\$ 570$ thousand, compared to $\$ 21.4$ million for the same quarter of 2008.

The net gains on sales of other loans for first quarter 2009 increased by $\$ 302$ thousand to $\$ 387$ thousand from $\$ 85$ thousand for the same quarter 2008. During first quarter of 2009, we sold a non-SBA problem loan that had been written down during fourth quarter 2008.

We recognized $\$ 785$ thousand in net gains on sales of $\$ 42.9$ million of available-for-sale MBS during first quarter of 2009. For the first quarter of 2008, we recognized $\$ 467$ thousand in net gains on sale of $\$ 54.1$ million of available for sale MBS and the exercise of calls by issuers on $\$ 18.1$ million of callable agency securities. The sales of securities were part of our on-going interest rate risk management strategy.

The breakdown of changes in our non-interest income by category is illustrated below:

|  | Three Months Ended <br> March 31, 2008 <br> $($ Dollars in thousands) |  |  | Increase (Decrease) <br> Percent <br> (\%) |
| :--- | ---: | ---: | ---: | ---: |
| March 31, 2009 |  |  |  |  |

## Non-interest Expense

Non-interest expense for first quarter 2009 was $\$ 15.2$ million compared to $\$ 14.4$ million for the same quarter of 2008, an increase of $\$ 817$ thousand, or $5.7 \%$. Salaries and employee benefits decreased $15.6 \%$ to $\$ 6.4$ million during the first quarter of 2009 , compared to $\$ 7.6$ million for the same quarter last year. The decrease is primarily due to a decrease in bonus expense and in the number of full-time equivalent employees ( FTE ). In an effort to improve our efficiency, we allowed some attrition in staffing in order to reduce the FTE employee count. We also closed four loan production offices where loan demand was significantly decreased over the past year. At March 31, 2009, we had 367 FTE employees compared to 409 FTE employees at March 31, 2008.

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Occupancy expense for the first quarter 2009 increased by $\$ 263$ thousand to $\$ 2.4$ million from $\$ 2.2$ million for the same quarter of 2008. The increase is primarily due to the opening of new branches during 2008. Other non-interest expense for the first quarter 2009 increased by $\$ 1.6$ million, or $81.4 \%$, to $\$ 3.6$ million, compared to $\$ 2.0$ million for the same quarter of 2008 . The increase in other non-interest expense includes increased FDIC insurance premiums and credit related expenses. The FDIC insurance premium increased $143 \%$ to $\$ 750$ thousand for first quarter 2009 from $\$ 309$ thousand for the same quarter last year, primarily due to an increase in assessment fees charge by the FDIC. The FDIC proposed a one-time assessment of up to 20 basis points for deposits as of June 30, 2009 to be paid in September 2009. If enacted at the full 20 basis points proposal, the assessment could cost the Company over $\$ 4.4$ million of additional FDIC insurance in second quarter 2009. The credit related expenses increased to $\$ 1.5$ million for first quarter 2009, compared to $\$ 129$ thousand for same quarter last year. The increases were due to an increase in loan collection fees, OREO related costs and a provision for doubtful SBA receivables.

At March 31, 2009, SBA receivables consisting of SBA loans in the process of liquidation and pending reimbursement from the SBA department were $\$ 25.5$ million, compared to $\$ 20.9$ million at December 31, 2008. Through December 31, 2008 the Company had no denials of reimbursements. Denials could occur due to documentation deficiencies, failure to comply with SBA rules, regulations or procedures, or because of early defaults, whereby the borrowers default within 18 months of the loan and the SBA determines that the early default was due to fraud or deficiency as noted above. The Company provided an allowance for doubtful SBA receivables aggregating $\$ 330,000$ during first quarter 2009, based on an assessment of potential denials.

The change in non-interest expense is illustrated below:

|  | Three Months Ended |  |  | Increase (Decrease) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2009 |  | $\text { 31, } 2008$ <br> (Dollars i | Amount | Percent (\%) |
| Salaries and employee benefits | \$ 6,443 | \$ | 7,636 | \$ $(1,193)$ | -15.6\% |
| Occupancy | 2,426 |  | 2,163 | 263 | 12.2\% |
| Furniture and equipment | 695 |  | 709 | (14) | -2.0\% |
| Advertising and marketing | 457 |  | 550 | (93) | -16.9\% |
| Data processing and communications | 901 |  | 830 | 71 | 8.6\% |
| Professional fees | 678 |  | 532 | 146 | 27.4\% |
| Other | 3,648 |  | 2,011 | 1,637 | 81.4\% |
| Total non-interest expense | \$ 15,248 | \$ | 14,431 | \$ 817 | 5.7\% |

## Provision for Income Taxes

Income tax provision (benefit) was $\$(2.9$ million) and $\$ 4.0$ million for the quarter ended March 31, 2009 and 2008, respectively. The effective income tax rate for the quarters ended March 31, 2009 and 2008 was $48.0 \%$ and $41.0 \%$, respectively. The higher tax benefit of $48 \%$ for the first quarter 2009 was due to higher tax credits in that period.

## Financial Condition

At March 31, 2009, our total assets were $\$ 2.8$ billion, an increase of $\$ 153.5$ million, or $5.7 \%$, from $\$ 2.7$ billion at December 31, 2008. The growth was primarily due to increases in liquid assets and investment securities, funded by an $8 \%$ growth in deposits.

## Loan Portfolio

As of March 31, 2009, gross loans, excluding loans held for sale (net of deferred loan fees and costs) decreased by $\$ 10.2$ million, or $0.5 \%$, to $\$ 2.09$ billion from $\$ 2.10$ billion at December 31, 2008. Commercial loans, which include domestic commercial, international trade finance and SBA-commercial loans, at March 31, 2009 decreased by $\$ 24.9$ million, or $4.2 \%$, to $\$ 573.6$ million from $\$ 598.6$ million at December 31, 2008. Real estate loans, which include SBA-real estate loans, increased by $\$ 18.6$ million, or $1.3 \%$, to $\$ 1.49$ billion at March 31, 2009 from $\$ 1.47$ billion at December 31, 2008.

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The following table summarizes our loan portfolio by amount and percentage of gross loans in each major loan category at the dates indicated:

|  | March 31, 2009 |  | December 31, 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | Percent (Dollars in | Amount usands) | Percent |
| Loan Portfolio Composition: |  |  |  |  |
| Commercial loans | \$ 573,615 | 27\% | \$ 598,556 | 29\% |
| Real estate loans | 1,491,480 | 72\% | 1,472,872 | 70\% |
| Consumer and other loans | 24,633 | 1\% | 28,520 | 1\% |
| Gross loans outstanding | 2,089,728 | 100\% | 2,099,948 | 100\% |
| Unamortized deferred loan fees, net of costs | $(1,500)$ |  | $(1,505)$ |  |
| Allowance for loan losses | $(50,504)$ |  | $(43,419)$ |  |
| Loans receivable, net | \$ 2,037,724 |  | \$ 2,055,024 |  |

SBA loans, consisting principally of the unguaranteed portion, are included in commercial loans and real estate loans. SBA loans included in commercial loans were $\$ 40.3$ million at March 31, 2009 and $\$ 42.3$ million at December 31, 2008 and SBA loans included in real estate loans were $\$ 55.9$ million at March 31, 2009 and $\$ 56.8$ million at December 31, 2008.

We normally do not extend lines of credit or make loan commitments to business customers for periods in excess of one year. We use the same credit policies in making commitments and conditional obligations as we do for extending loan facilities to our customers. We perform annual reviews of such commitments prior to renewal.

The following table shows our loan commitments and letters of credit outstanding at the dates indicated:
$\left.\begin{array}{lrr} & \text { March 31, 2009 } \\ \text { (Dollars in thousands) }\end{array} \begin{array}{c}\text { December 31, 2008 }\end{array}\right)$

## Non-performing Assets

At March 31, 2009, nonperforming assets, which include non-accrual loans, loans past due 90 days or more and still accruing interest, restructured loans, and other real estate owned, were $\$ 77.3$ million, an increase of $\$ 33.5$ million, or $76.4 \%$, from $\$ 43.8$ million at December 31, 2008. Nonperforming assets to total assets was $2.74 \%$ and $1.64 \%$ at March 31, 2009 and December 31, 2008, respectively. At March 31, 2009, nonperforming loans were $\$ 41.3$ million, an increase of $\$ 3.7$ million, from $\$ 37.6$ million at December 31, 2008. The increase in non-performing loans during the first quarter of 2009 , included four commercial real estate loans aggregating $\$ 6.3$ million and one commercial business loan amounting to $\$ 1.7$ million. Those loans were restructured or we have initiated the foreclosure process.

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The following table summarizes the composition of our nonperforming assets as of the dates indicated.

|  | (Dollars in thousands) |  |  |
| :---: | :---: | :---: | :---: |
| Nonaccrual loans | \$ 41,330 | \$ | 37,580 |
| Loan past due 90 days or more, still accruing | 7 |  |  |
| Total Nonperforming Loans | 41,337 |  | 37,580 |
| Other real estate owned | 4,822 |  | 2,969 |
| Restructured loans | 31,131 |  | 3,256 |
| Total Nonperforming Assets | \$ 77,290 | \$ | 43,805 |
| Nonperforming loans to total gross loans, excluding loans held for sale | 1.98\% |  | 1.79\% |
| Nonperforming assets to total assets | 2.74\% |  | 1.64\% |

## Allowance for Loan Losses

The allowance for loan losses was $\$ 50.5$ million at March 31, 2009, compared to $\$ 43.4$ million at December 31, 2008. We recorded a provision for loan losses of $\$ 15.7$ million during the three months ended March 31, 2009 compared to $\$ 5.0$ million for the same period of 2008. The allowance for loan losses was $2.42 \%$ of gross loans at March 31, 2009 and $2.07 \%$ at December 31, 2008. Impaired loans totaled $\$ 82.9$ million and $\$ 50.3$ million, respectively as of March 31, 2009 and December 31, 2008, with specific loss allowances of $\$ 20.9$ million and $\$ 15.0$ million, respectively.

Total delinquent loans and watch list loans, at March 31, 2009 and December 31, 2008, were as follows:

|  | $\mathbf{0 3 / 3 1 / 2 0 0 9}$ | $\mathbf{1 2 / 3 1 / 2 0 0 8}$ |  |
| :--- | ---: | ---: | ---: |
| DELINQUENT LOANS BY TYPE* | $\mathbf{3 1 , 8 2 3}$ | $\$$ | 28,409 |
| Real Estate Loans | 13,607 | 15,202 |  |
| Commercial Loans | 4,469 | 5,828 |  |
| SBA Loans | 548 | 1,776 |  |
| Consumer Loans | $\$ 50,447$ | $\$$ | 51,215 |

* Delinquent over 30 days, including non-accrual loans

|  | $\mathbf{0 3 / 3 1 / 2 0 0 9}$ | $\mathbf{1 2 / 3 1 / 2 0 0 8}$ |
| :--- | ---: | ---: | ---: |
| WATCH LIST LOANS | $\$ 68,388$ | $\$ 71,169$ |
| Special Mention | 98,412 | 55,622 |
| Substandard | 7,288 | 9,883 |
| Doubtful | 8 |  |
| Loss | $\$ 174,096$ | $\$ 136,674$ |

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The following table provides a breakdown of the allowance for loan losses by category of loans at March 31, 2009 and December 31, 2008:

| (Dollars in thousands) | Allocation of Allowance for Loan Losses |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2009 |  | December 31, 2008 |  |
|  |  | \% of Loans in |  | \% of Loans in |
|  | Amount | Each Category to Total Loans | Amount | Each Category to Total Loans |
| Real estate | \$ 31,065 | 72\% | \$ 24,219 | 70\% |
| Commercial | 19,183 | 27\% | 18,060 | 29\% |
| Consumer and other | 256 | 1\% | 821 | 1\% |
| Unallocated |  | N/A | 319 | N/A |
| Total allowance | \$ 50,504 | 100\% | \$ 43,419 | 100\% |

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The following table shows the provisions made for loan losses, the amount of loans charged off and the recoveries on loans previously charged off, together with the balance in the allowance for loan losses at the beginning and end of each period, the amount of average and gross loans outstanding, and other pertinent ratios as of the dates and for the periods indicated:

|  | Three Months ended March 31, 2009 2008 (Dollars in thousands) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| LOANS ${ }^{(1)}$ |  |  |  |  |
| Average gross loans, including loans held for sale | \$ 2,107,685 |  | \$ 2,055,535 |  |
| Gross loans, excluding loans held for sale and net of deferred loan fees and costs, at end of period | \$ 2,088,228 |  | \$ 2,073,851 |  |
| ALLOWANCE: |  |  |  |  |
| Balance-beginning of period | \$ | 43,419 | \$ | 20,035 |
| Less: Loan charge-offs: |  |  |  |  |
| Commercial |  | 5,244 |  | 1,614 |
| Real estate |  | 1,292 |  | 194 |
| Consumer |  | 2,132 |  | 151 |
|  | 8,668 |  | 1,959 |  |
| Plus: Loan recoveries |  |  |  |  |
| Commercial |  | 40 |  | 30 |
| Real estate |  | 11 |  |  |
| Consumer |  | 32 |  | 17 |
|  |  | 83 |  | 47 |
| Net loan charge-offs | 8,585 |  | 1,9124,993 |  |
| Provision for loan losses | 15,670 |  |  |  |
| Balance-end of period | \$ | 50,504 | \$ | 23,116 |
| Net loan charge-offs to average gross loans * |  | 1.63\% |  | 0.37\% |
| Allowance for loan losses to total loans at end of period |  | 2.42\% |  | 1.11\% |
| Net loan charge-offs to beginning allowance * |  | 79.09\% |  | 38.17\% |
| Net loan charge-offs to provision for loan losses |  | 54.79\% |  | 38.29\% |

## * Annualized

(1) Total loans are net of deferred loan fees and costs of \$1,500,000 and \$1,662,000 at March 31, 2009 and 2008, respectively.

We believe the allowance for loan losses as of March 31, 2009 is adequate to absorb probable and inherent losses in the loan portfolio. However, no assurance can be given that actual losses will not exceed the estimated amounts.

For further discussion on changes to the allowance for loan losses, see footnote 7, Loans Receivable and Allowance for Loan Losses in the Notes to Condensed Consolidated Financial Statements (unaudited), included in Item 1. Financial Statements.

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## Investment Securities Portfolio

We classify our securities as held-to-maturity or available-for-sale under SFAS No. 115. Those securities that we have the ability and intent to hold to maturity are classified as held-to-maturity securities. All other securities are classified as available-for-sale . We did not own any held-to-maturity or trading securities at March 31, 2009 or December 31, 2008. Securities that are available for sale are stated at fair value. The securities we currently hold are government-sponsored agency (GSE ) bonds, collateralized mortgage obligations, mortgage-backed securities, a corporate note, municipal bonds, and mutual funds.

As of March 31, 2009, we had $\$ 430.2$ million in available-for-sale securities, compared to $\$ 406.6$ million at December 31, 2008. The net unrealized gain on the available-for sale securities at March 31, 2009 was $\$ 3.0$ million, compared to a net unrealized loss of $\$ 2.2$ million at December 31, 2008. During the first three months of 2009, we purchased $\$ 87.4$ million in securities available-for-sale, sold $\$ 42.9$ million in various available-for-sale agency debt and mortgage related securities, and recognized net gains on sales of $\$ 785$ thousand. The sales of securities were part of our on-going interest rate risk management strategy.

Securities with a carrying value of $\$ 4.9$ million were pledged to secure public deposits and for other purposes as required or permitted by law as of March 31, 2009. Securities with a carrying value of $\$ 224.3$ million were pledged for California State Treasurer deposits, as of March 31, 2009.

The following table summarizes the amortized cost, estimated fair value and distribution of our investment securities portfolio as of the dates indicated:

## Investment Portfolio



|  |  | $\begin{array}{c}\text { At December 31, 2008 } \\ \text { Gross } \\ \text { Gross }\end{array}$ |  |  | $\begin{array}{c}\text { Estimated } \\ \text { Fair }\end{array}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Value |  |  |  |  |  |$]$

## Table of Contents

The following table shows our investments gross unrealized losses and estimated fair value, aggregated by investment category and the length of time that the individual securities have been in a continuous unrealized loss position at March 31, 2009.

| At March 31, 2009 | Less than 12 months |  |  |  | 12 months or longer |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description of Securities | Number <br> of <br> Securities | Fair <br> Value | Gross Unrealized Losses |  | Number of Securities | Fair <br> Value <br> n thousand | Gross Unrealized Losses <br> s) | Number of Securities | Fair <br> Value | Gross <br> Unrealized <br> Losses |  |
| GSE bonds | 1 | \$ 3,120 | \$ | (17) |  | \$ | \$ | 1 | \$ 3,120 | \$ | (17) |
| GSE collaterized mortgage obligations | 7 | 29,956 |  | (614) | 10 | 38,586 | $(1,785)$ | 17 | 68,542 |  | $(2,399)$ |
| GSE mortgage-backed securities | 3 | 8,085 |  | (39) | 6 | 652 | (12) | 9 | 8,737 |  | (51) |
| Corporate note |  |  |  |  | 1 | 1,946 | $(2,502)$ | 1 | 1,946 |  | $(2,502)$ |
|  | 11 | \$41,161 | \$ | (670) | 17 | \$ 41,184 | \$ $(4,299)$ | 28 | \$ 82,345 |  | $(4,969)$ |

We evaluate securities for other-than-temporary impairment at least quarterly, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to the financial condition and near-term prospects of the issuer; the length of time and the extent to which the fair value has been less than cost, and our intent and ability to retain our investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value. In analyzing an issuer s financial condition, we consider whether the securities are issued by the federal government or its agencies, whether downgrades by bond rating agencies have occurred, and the results of reviews of the issuer s financial condition.

The corporate note consists of one bond with an amortized cost of $\$ 4.4$ million and an unrealized loss of $\$ 2.5$ million at March 31, 2009. The bond is scheduled to mature in May 2047, with a first call date option in May 2012. Management determined this unrealized loss did not represent other-than-temporary impairment at March 31, 2009 as the investment is rated investment grade and there are no credit quality concerns with the obligor. The market value decline is deemed to be due to the current market volatility and is not reflective of management s expectations of their ability to fully recover this investment. Interest on the corporate note has been paid as agreed and management believes this will continue in the future and the bond will be repaid in full as scheduled. For these reasons, no other-than-temporary impairment was recognized on the corporate note at March 31, 2009.

Except as noted above, we consider the losses on our investments in an unrealized loss position at March 31, 2009 to be temporary based on: 1) the likelihood of recovery; 2) the information relative to the extent and duration of the decline in market value; and 3 ) the Company s intent and ability to hold these securities until maturity, full principal repayment or full recovery of the market value decline.

## Deposits and Other Borrowings

Deposits. Deposits are our primary source of funds used in our lending and investment activities. At March 31, 2009, our deposits increased by $\$ 159.7$ million, or $8.2 \%$, to $\$ 2.10$ billion from $\$ 1.94$ billion at December 31, 2008. During first quarter of 2009, core interest bearing demand deposits and non-jumbo time deposits increased $\$ 274$ million. The deposit campaign to the non-Korean markets during the first quarter was very successful in bringing in core deposits. The increase was partially offset by a decrease in brokered deposits of $\$ 78.1$ million. Total non-jumbo time deposits, which include brokered time deposits, were $\$ 732.5$ million, an increase of $\$ 144.0$ million, or $24.5 \%$, from $\$ 588.4$ million at December 31, 2008. Interest-bearing demand deposits, including money market and supernow accounts, totaled $\$ 364.3$ million at March 31, 2009, an increase of $\$ 57.8$ million or $18.9 \%$ from $\$ 306.5$ million at December 31, 2008.

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At March 31, 2009, $14.2 \%$ of total deposits were non-interest bearing demand deposits, $63.0 \%$ were time deposits and $22.8 \%$ were interest bearing demand and saving deposits. By comparison, at December 31, 2008, $15.7 \%$ of total deposits were non-interest bearing demand deposits, $62.7 \%$ were time deposits, and $21.6 \%$ were interest bearing demand and saving deposits. Time deposits continued to dominate the deposit composition primarily due to the current rate sensitive market environment.

At March 31, 2009, we had a total of $\$ 216.4$ million in brokered time deposits, $\$ 9.7$ million in other brokered deposits and $\$ 200.0$ million in California State Treasurer deposits, compared to $\$ 294.3$ million, $\$ 0$ and $\$ 200.0$ million at December 31, 2008, respectively. The weighted average life of the brokered time deposits as of March 31, 2009 is 0.6 years with a weighted average rate of $1.87 \%$. The California State Treasurer deposits have one to three-month maturities with a weighted average interest rate of $0.28 \%$ at March 31, 2009 and were collateralized with securities with a carrying value of $\$ 224.3$ million.

Other Borrowings. Advances may be obtained from the FHLB as an alternative source of funds. Advances from the FHLB are typically secured by a pledge of commercial real estate loans and/or securities with a market value at least equal to the outstanding advances plus our investment in FHLB stock.

At March 31, 2009 and December 31, 2008, we had $\$ 350.0$ million of FHLB advances with average remaining maturities of 3.2 years and 3.4 years, respectively. The weighted average rate was $3.70 \%$ at March 31, 2009 and at December 31, 2008.

The Company also has an unsecured line of credit with FHLB-SF with overnight terms. The maximum borrowing line cannot exceed $18 \%$ of the Bank s Tierl capital. The line is subject to market conditions and the Bank s financial condition, and is provided at the sole discretion of the FHLB-SF.

At March 31, 2009 and December 31, 2008, five wholly-owned subsidiary grantor trusts established by Nara Bancorp had issued $\$ 38$ million of pooled trust preferred securities ( trust preferred securities ). Trust preferred securities accrue and pay distributions periodically at specified annual rates as provided in the related indentures. The trusts used the net proceeds from the offering to purchase a like amount of subordinated debentures (the debentures ) of Nara Bancorp. The debentures are the sole assets of the trusts. Nara Bancorp s obligations under the subordinated debentures and related documents, taken together, constitute a full and unconditional guarantee by Nara Bancorp of the obligations of the trusts. The trust preferred securities are mandatorily redeemable upon the maturity of the debentures, or upon earlier redemption as provided in the indentures. Nara Bancorp has the right to redeem the debentures in whole (but not in part) on or after specific dates, at a redemption price specified in the indentures plus any accrued but unpaid interest to the redemption date.

## Off-Balance-Sheet Activities and Contractual Obligations

We routinely engage in activities that involve, to varying degrees, elements of risk that are not reflected, in whole or in part, in the consolidated financial statements. These activities are part of our normal course of business and include traditional off-balance-sheet credit-related financial instruments, interest rate swap contracts, operating leases and long-term debt.

Traditional off-balance-sheet credit-related financial instruments are primarily commitments to extend credit and standby letters of credit. These activities could require us to make cash payments to third parties in the event certain specified future events occur. The contractual amounts represent the extent of our exposure in these off-balance-sheet activities. However, since certain off-balance-sheet commitments, particularly standby letters of credit, are expected to expire or be only partially used, the total amount of commitments does not necessarily represent future cash requirements. These activities are necessary to meet the financing needs of our customers.

We enter into interest rate swap contracts under which we are required to either receive cash from or pay cash to counterparties depending on changes in interest rates. We also purchased interest rate caps at a premium to protect against a further rise in interest rates. We utilize interest rate swap contracts and interest rate caps to help manage the risk of changing interest rates.

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We do not anticipate that our current off-balance-sheet activities will have a material impact on our future results of operations or our financial condition. Further information regarding our financial instruments with off-balance-sheet risk can be found in Item 3 Quantitative and Qualitative Disclosures about Market Risk .

We continue to lease our banking facilities and equipment under non-cancelable operating leases with terms providing monthly payments over periods up to 30 years.

## Stockholders Equity and Regulatory Capital

To ensure adequate levels of capital, we conduct an ongoing assessment of projected sources and uses of capital in conjunction with projected increases in assets and levels of risk. We consider on an ongoing basis, among other things, capital generated from operations, access to capital from financial markets or the issuance of additional securities, including common stock or notes, to meet our capital needs. Total stockholders equity was $\$ 289.7$ million at March 31, 2009 and $\$ 290.0$ million at December 31, 2008. The net loss for the three months ended March 31, 2009 was offset by an increase in the net unrealized gain on securities available for sale, net of tax, resulting in no significant change in total stockholders equity during first quarter 2009. Our tangible common equity to tangible assets was $7.74 \%$ at March 31,2009 , compared to $8.20 \%$ at December 31, 2008.

The federal banking agencies require a minimum ratio of qualifying total capital to risk-weighted assets of $8 \%$ and a minimum ratio of Tier I capital to risk-weighted assets of $4 \%$. In addition to the risk-based guidelines, federal banking regulators require banking organizations to maintain a minimum amount of Tier I capital to average total assets, referred to as the leverage ratio. For a banking organization rated in the highest of the five categories used by regulators to rate banking organizations, the minimum leverage ratio of Tier I capital to average assets must be $4 \%$. Capital requirements apply to the Company and the Bank separately. In addition to these uniform risk-based capital guidelines and leverage ratios that apply across the industry, the regulators have the discretion to set individual minimum capital requirements for specific institutions at rates significantly above the minimum guidelines and ratios.

At March 31, 2009, our Tier I capital, defined as stockholders equity less intangible assets, plus proceeds from the trust preferred securities (subject to limitations), was $\$ 321.7$ million, compared to $\$ 324.9$ million at December 31, 2008, representing a decrease of $\$ 3.2$ million, or $1.0 \%$. This decrease was primarily due to the net loss for first quarter 2009, which was offset by an increase in the net unrealized gains on securities available for sale. At March 31, 2009, the total capital to risk-weighted assets ratio was $15.3 \%$ and the Tier I capital to risk-weighted assets ratio was $14.0 \%$. The Tier I leverage capital ratio was $12.0 \%$ at March 31, 2009.

As of March 31, 2009 and December 31, 2008, the most recent regulatory notification categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Bank must maintain minimum total risk-based, Tier I risk-based and Tier I leverage capital ratios as set forth in the table below. There are no conditions or events since the notification that management believes have changed the Bank s category.

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The Company s and the Bank s actual capital amounts and ratios are presented in the tables below:
$\left.\begin{array}{lllllll} & & & & \begin{array}{c}\text { Required } \\ \text { To Be Well } \\ \text { Capitalized under } \\ \text { Prompt }\end{array} \\ \text { Corrective }\end{array}\right)$


## Liquidity Management

Liquidity risk is the risk to earnings or capital resulting from our inability to meet our obligations when they come due without incurring unacceptable losses. Liquidity risk includes the ability to manage unplanned decreases or changes in funding sources and to recognize or address changes in market conditions that affect our ability to liquidate assets quickly and with a minimum loss of value or to access other sources of cash. Factors considered in liquidity risk management are stability of the deposit base, marketability, maturity, and pledging of investments, alternative sources of funds, and the demand for credit.

Our sources of liquidity are derived from financing activities, which include customer and broker deposits, federal funds facilities, deposits from the California State Treasurer, advances from the Federal Home Loan Bank of San Francisco and borrowings from the Federal Reserve Bank. In addition, these funding sources are augmented by payments of principal and interest on loans and the routine liquidation of securities from our available-for-sale portfolio. Our uses of funds include withdrawal of and interest payments on deposits, repayments of borrowed funds, originations of loans, purchases of investment securities, purchases of premises and equipment, payment of dividends and payment of operating expenses.

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We manage liquidity risk by managing interest-earning assets and interest-bearing liabilities, and by maintaining alternative sources of funds as described above. The sale of investment securities available-for-sale can also serve as a contingent source of funds.

During the quarter, the Company focused on managing liquidity by emphasizing core deposit growth. Core deposits increased $\$ 274$ million, which enabled us to reduce jumbo retail CDs by $\$ 36$ million and brokered deposits by $\$ 78$ million.

To augment core deposits, we have established brokered deposit relationships, deposits from the State Treasurer secured by investment securities and credit facilities with correspondent banks, including the Federal Home Loan Bank of San Francisco and the Federal Reserve Bank. At March 31, 2009, our total borrowing capacity from such borrowing sources was $\$ 1.6$ billion, of which $\$ 1.0$ billion was available to borrow. In addition to these lines, our liquid assets include cash and due from banks, federal funds sold, and securities available for sale that are not pledged. The aggregate book value of these assets totaled $\$ 355.3$ million at March 31, 2009 compared to $\$ 204.9$ million at December 31, 2008. We believe our liquidity sources to be stable and adequate.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

The objective of our asset and liability management activities is to improve our earnings by adjusting the type and mix of assets and liabilities to effectively address changing conditions and risks. Through overall management of our balance sheet and by controlling various risks, we seek to optimize our financial returns within safe and sound parameters. Our operating strategies for attaining this objective include managing net interest margin through appropriate risk/return pricing of assets and liabilities and emphasizing growth in retail deposits, as a percentage of interest-bearing liabilities, to reduce our cost of funds. We also seek to improve earnings by controlling non-interest expense, and enhancing non-interest income. We also use risk management instruments to modify interest rate characteristics of certain assets and liabilities to hedge against our exposure to interest rate fluctuations with the objective of, reducing the effects these fluctuations might have on associated cash flows or values. Finally, we perform internal analyses to measure, evaluate and monitor risk.

## Interest Rate Risk

Interest rate risk is the most significant market risk impacting us. Market risk is the risk of loss to future earnings, to fair values of our assets and liabilities, or to future cash flows that may result from changes in the price of a financial instrument. Interest rate risk occurs when interest rate sensitive assets and liabilities do not reprice simultaneously and in equal volume. A key objective of asset and liability management is to manage interest rate risk associated with changing asset and liability cash flows and values of our assets and liabilities and market interest rate movements. The management of interest rate risk is governed by policies reviewed and approved annually by the Board of Directors. Our Board delegates responsibility for interest rate risk management to the Asset Liability Committee of the Board and to the Asset and Liability Management Committee ( ALCO ), which is composed of Nara Bank s senior executives and other designated officers.

The fundamental objective of our ALCO is to manage our exposure to interest rate fluctuations while maintaining adequate levels of liquidity and capital. Our ALCO meets regularly to monitor interest rate risk, the sensitivity of our assets and liabilities to interest rate changes, the book and market values of assets and liabilities, investment activities and directs changes in the composition of the statement of financial condition. Our strategy has been to reduce the sensitivity of our earnings to interest rate fluctuations by more closely matching the effective maturities or repricing characteristics of our assets and liabilities. Certain assets and liabilities, however, may react in different degrees to changes in market interest rates. Furthermore, interest rates on certain types of assets and liabilities may fluctuate prior to changes in market interest rates, while interest rates on other types may lag behind. We consider the anticipated effects of these factors when implementing our interest rate risk management objectives.

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## Interest Rate Sensitivity

We monitor interest rate risk through the use of a simulation model. The simulation model provides us with the ability to simulate our net interest income. In order to measure, at March 31, 2009, the sensitivity of our forecasted net interest income to changing interest rates, both rising and falling interest rate scenarios were projected and compared to base market interest rate forecasts. One application of our simulation model measures the impact of market interest rate changes on the net present value of estimated cash flows from our assets and liabilities, defined as our market value of equity. This analysis assesses the changes in market values of interest rate sensitive financial instruments that would occur in response to immediate and parallel changes in market interest rates.

Our net interest income and market value of equity exposed to immediate and parallel hypothetical changes in market interest rates are illustrated in the following table.

|  | March 31, 2009 |  | December 31, 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Estimated |  | Estimated |  |
|  | Net Interest | Market Value of Equity Volatility | Net Interest | Market Value of Equity Volatility |
| Simulated Rate Changes | Income Sensitivity $2.52 \%$ | Equity Volatility <br> (9.81)\% | Income Sensitivity $3.36 \%$ | Equity Volatility <br> (9.04)\% |
| + 200 basis points | 2.52\% | (9.81)\% | 3.36\% | (9.04)\% |
| + 100 basis points | 0.50\% | (4.07)\% | 1.83\% | (3.97)\% |
| -100 basis points | (1.67)\% | 2.67\% | (2.29)\% | 3.22\% |
| - 200 basis points | (5.16)\% | 2.52\% | (8.61)\% | 3.51\% |

The results obtained from using the simulation model are somewhat uncertain as the model does not take into account other impacts or changes and the effect they could have on Company s business or changes in business strategy the Company might make in reaction to changes in the interest rate environment.

## Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

We conducted an evaluation under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) for the period ended March 31, 2009. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer determined that our disclosure controls and procedures were effective.

## Changes in Internal Control over Financial Reporting

There have been no changes in our internal control over financial reporting during the quarter ended March 31, 2009 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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## PART II

## OTHER INFORMATION

## Item 1. Legal Proceedings

The Chung Lawsuit described in the Company s Form 10-K for the period ended December 31, 2008 is continuing with discovery. The Company believes the Chung Lawsuit is without merit.

We are also a party to routine litigation incidental to our business, none of which is believed by management to be material.

## Item 1A. Risk Factors

There were no material changes from risk factors previously disclosed in our 2008 Annual Report on Form 10-K.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
None

Item 3. Defaults Upon Senior Securities
None

Item 4. Submission of Matters to a Vote of Security Holders
None

## Item 5. <br> Other Information

None

Item 6. Exhibits
See Index to Exhibits .

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: May 11, 2009

Date: May 11, 2009

## NARA BANCORP, INC.

/s/ Min J. Kim
Min J. Kim
President and Chief Executive Officer
/s/ Alvin D. Kang
Alvin D. Kang
Chief Financial Officer
(Principal financial officer)

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## INDEX TO EXHIBITS

## Exhibit

## Number

3.1 Certificate of Incorporation of the Company, filed with the Delaware Secretary of State on June 5, 2000 (incorporated herein by reference to the Registration Statement on Form S-4 filed with the Securities and Exchange Commission ( SEC ) on November 16, 2000)
3.2 Certificate of Amendment of Certificate of Incorporation of the Company, filed with the Delaware Secretary of State on May 31, 2002 (incorporated herein by reference to the Registration Statement on Form S-8 Exhibit 3.3 filed with the SEC on February 5, 2003)
3.3 Certificate of Amendment of Certificate of Incorporation of the Company, filed with the Delaware Secretary of State on June 1, 2004 (incorporated herein by reference to the Registration Statement on Form 10-Q Exhibit 3.1.1 filed with the SEC on November 8, 2004)
3.4 Certificate of Amendment of Certificate of Incorporation of the Company, filed with the Delaware Secretary of State on November 2, 2005 (incorporated herein by reference to the Registration Statement on DEF14 A, Appendix B filed with the SEC on September 6, 2005)
3.5 Certificate of Amendment of Certificate of Incorporation of the Company, filed with the Delaware Secretary of State on July 20, 2007 (incorporated herein by reference to the Registration Statement on DEF14 A, Appendix C filed with the SEC on April 19, 2007)
3.6 Amended and Restated Bylaws of Nara Bancorp, Inc. (incorporated herein by reference to Current Report on Form 8-K Exhibit 3.1 filed with the SEC on December 28, 2007)
10.1 Company Employment Offer Letter to executive officer Bonita Lee dated February 12, 2009 *
10.2 Company Employment Offer Letter to executive officer Mark Lee dated March 30, 2009 *
31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002*
31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002*
32.1 Certification of Chief Executive Officer pursuant to Section 906 of the Public Company Accounting Reform and Investor Protection Act of 2002*
32.2 Certification of Chief Financial Officer pursuant to section 906 of the Public Company Accounting Reform and Investor Protection Act of 2002*

* Filed herewith

