

ISB Financial Corp.  
Form S-4  
November 27, 2007  
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As filed with the Securities and Exchange Commission on November 27, 2007

Registration No. 333-

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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
WASHINGTON, D.C. 20549

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**FORM S-4**  
**REGISTRATION STATEMENT**  
*UNDER*  
*THE SECURITIES ACT OF 1933*

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**ISB FINANCIAL CORP.**

(Exact Name of Registrant as Specified in its Charter)

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**Iowa**  
(State or other jurisdiction of  
incorporation or organization)

**6022**  
(Primary Standard Industrial

Classification Code Number)  
**102 South Clinton St.**

**Iowa City, Iowa 52240**

**(319) 356-5800**

**42-1206172**  
(I.R.S. Employer

Identification Number)

(Address, Including Zip Code, and Telephone Number, Including Area Code, of Registrant's Principal Executive Offices)

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**Charles N. Funk**

**President**

**ISB Financial Corp.**

**102 South Clinton St.**

**Iowa City, Iowa 52240**

**(319) 356-5800**

(name, address, including zip code, and telephone number, including area code, of agent for service)

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**Approximate date of commencement of proposed sale to the public:** As soon as practicable after this Registration Statement becomes effective and all other conditions to the proposed merger described herein have been satisfied or waived.

If the securities being registered on this form are being offered in connection with the formation of a holding company and there is compliance with General Instruction G, check the following box. "

If this form is filed to register additional securities for an offering pursuant to Rule 462(b) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering. "

If this form is a post-effective amendment filed pursuant to Rule 462(d) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering. "

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**CALCULATION OF REGISTRATION FEE**

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Title of Each Class of Securities to be Registered	Proposed Maximum		Proposed Maximum	
	Amount to be Registered <sup>(1)</sup>	Offering Price Per Share <sup>(2)</sup>	Aggregate Offering Price <sup>(2)</sup>	Amount of Registration Fee
Common Stock, \$1.00 par value per share	3,963,115	N/A	\$74,986,326	\$2,303

(1) Represents the estimated maximum number of shares to be issued by ISB Financial Corp. pursuant to the agreement and plan of merger dated September 11, 2007 between ISB Financial Corp. and MidWestOne Financial Group, Inc.

(2) The proposed maximum offering price is estimated solely for the purpose of computing the registration fee and is calculated in accordance with Rules 457(f)(1) and 457(c) under the Securities Act of 1933, as amended, on the basis of the average of the high and low prices of a share of common stock of MidWestOne Financial Group, Inc. as reported on the Nasdaq Global Market on November 20, 2007.

**The registrant hereby amends this registration statement on such date or dates as may be necessary to delay its effective date until the registrant shall file a further amendment which specifically states that this registration statement shall thereafter become effective in accordance with Section 8(a) of the Securities Act of 1933 or until the registration statement shall become effective on such date as the Commission, acting pursuant to said Section 8(a), may determine.**

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The information contained herein is not complete and may change. A registration statement relating to the securities to be issued by ISB Financial Corp. has been filed with the Securities and Exchange Commission. These securities may not be sold nor may offers to buy be accepted before the registration statement becomes effective. This document shall not constitute an offer to sell or the solicitation of any offer to buy these securities in any jurisdiction in which such offer, solicitation or sale is not permitted.

Subject to completion, dated November 26, 2007

Proxy Statement for the Special Meeting of Shareholders of ISB Financial Corp.

Proxy Statement for the Special Meeting of Shareholders of MidWestOne Financial Group, Inc.  
Prospectus of ISB Financial Corp.

**MERGER PROPOSED YOUR VOTE IS VERY IMPORTANT**

The Boards of Directors of ISB Financial Corp. and MidWestOne Financial Group, Inc. have approved a merger agreement that would result in a tax-free merger of MidWestOne with and into ISB Financial Corp., or ISBF, with the combined entity operating under the name MidWestOne Financial Group, Inc.

If the merger is completed, MidWestOne shareholders will receive 0.95 share of ISBF common stock for each share of MidWestOne common stock they own. As a result of the fixed exchange ratio, the value of the stock consideration that MidWestOne shareholders will receive in the merger will fluctuate as the trading price of ISBF common stock changes. ISBF common stock does not trade on any national securities exchange but currently is quoted on the Pink Sheets under the symbol ISBO.PK. The last reported trading price of ISBF common stock prior to the date of this joint proxy statement-prospectus was \$ on , 2008. ISBF's common stock is thinly traded, and because of the absence of generally accessible business and financial information about ISBF, you should not place undue reliance on Pink Sheets quotations of ISBF common stock. If the merger is approved and completed, the stock of the combined company will be listed on the Nasdaq Global Market under the symbol .

To complete this merger we must obtain the necessary government approvals and the approval of the shareholders of each of our companies who own a majority of the common stock of each company. Each company will hold a special meeting of its shareholders to vote on this merger proposal as described in greater detail in this joint proxy statement-prospectus. ISBF shareholders also will consider and vote upon a proposed equity incentive plan. **Your vote is very important. Even if you plan to attend your shareholder meeting, please take the time to vote by completing and mailing the enclosed proxy card or by following the telephone or Internet voting procedures described on the proxy card.** If you do not vote or if you do not instruct your broker how to vote any shares held for you in your broker's name, the effect will be a vote against this merger.

The dates, times and places of the meetings are as follows:

**For ISBF shareholders:**

**For MidWestOne shareholders:**

[ ]

[ ]

[ ]

[ ]

[ ]

[ ]

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, 2008, : .m., central standard time , 2008, : .m., central standard time  
This joint proxy statement-prospectus gives you detailed information about the merger we are proposing, and it includes our merger agreement as an appendix. You can obtain additional information about MidWestOne from publicly available documents it has filed with the Securities and Exchange Commission. We encourage you to read this entire document carefully. **For a discussion of certain risks that you should consider in evaluating the merger and related matters described in this document, see Risk Factors beginning on page 32.**

W. Richard Summerwill

Charles S. Howard

Chairman of the Board and Chief Executive Officer

Chairman, President and Chief Executive Officer

ISB Financial Corp.

MidWestOne Financial Group, Inc.

**Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of the securities to be issued under this joint proxy statement-prospectus or determined if this joint proxy statement-prospectus is truthful or complete. Any representation to the contrary is a criminal offense.**

**The securities being offered through this document are not savings or deposit accounts or other obligations of any bank or non-bank subsidiary of either ISBF or MidWestOne, and they are not insured by the Federal Deposit Insurance Corporation, the Deposit Insurance Fund or any other federal or state governmental agency.**

**This joint proxy statement-prospectus is dated , 2008, and is first being mailed to shareholders on or about , 2008.**

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**ISB Financial Corp.**

**102 South Clinton St.**

**Iowa City, Iowa 52240**

**Notice of Special Meeting of Shareholders**

**To Be Held On \_\_\_\_\_, 2008**

A special meeting of the shareholders of ISB Financial Corp., an Iowa corporation ( ISBF ) will be held at \_\_\_\_\_, located at \_\_\_\_\_, Iowa City, Iowa, on \_\_\_\_\_, 2008 at \_\_\_\_\_ : \_\_\_\_\_ .m., central standard time, for the following purposes:

1. to consider and approve the Agreement and Plan of Merger, dated September 11, 2007, between ISBF and MidWestOne Financial Group, Inc., an Iowa corporation ( MidWestOne ), pursuant to which MidWestOne will merge with and into ISBF, and approve the transactions it contemplates, including the issuance of shares of ISBF common stock as consideration in the proposed merger and the adoption of amended and restated articles of incorporation of ISBF to, among other things, change its corporate name to MidWestOne Financial Group, Inc. ;
2. to consider and approve the 2008 Equity Incentive Plan, which, if approved, will be in effect for the combined company following the merger;
3. to approve any adjournment of the special meeting if necessary to solicit additional proxies in order to approve the merger agreement; and
4. to transact such other business as may properly be brought before the special meeting, or any adjournments or postponements of the special meeting, including whether or not to adjourn the special meeting.

The close of business on \_\_\_\_\_, 2008, has been fixed as the record date for determining those shareholders entitled to vote at the special meeting and any adjournments or postponements of the special meeting. Accordingly, only shareholders of record on that date are entitled to notice of, and to vote at, the special meeting and any adjournments or postponements of the special meeting.

**Whether or not you plan to attend the special meeting in person, please take the time to vote by completing and mailing the enclosed proxy card or by following the telephone or Internet voting procedures described on the proxy card.** If you attend the special meeting, you still may vote in person if you wish, even if you have previously returned your proxy card. Because the affirmative vote of the holders of a majority of the outstanding shares of common stock entitled to vote at the special meeting is required to approve proposals 1 and 2 above, the failure to vote by proxy or in person will have the same effect as a vote against such proposals. Abstentions and broker non-votes will have the same affect as a vote against these proposals.

**Your board of directors unanimously recommends that you vote FOR the approval of the merger agreement and the transactions it contemplates, including the issuance of shares of ISBF common stock as consideration in the proposed merger and the adoption of amended and restated articles of incorporation; FOR the approval of the 2008 Equity Incentive Plan; and FOR any adjournment of the special meeting to solicit additional proxies, if necessary.**

\_\_\_\_\_, 2008

**By Order of the Board of Directors**

W. Richard Summerwill  
Chairman of the Board

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**MidWestOne Financial Group, Inc.**

**222 First Avenue East**

**Oskaloosa, Iowa 52577**

**Notice of Special Meeting of Shareholders**

**To Be Held On \_\_\_\_\_, 2008**

A special meeting of the shareholders of MidWestOne Financial Group, Inc., an Iowa corporation ( MidWestOne ), will be held at \_\_\_\_\_, located at \_\_\_\_\_, Oskaloosa, Iowa, on \_\_\_\_\_, 2008, at \_\_\_\_\_ : \_\_\_\_\_ .m., central standard time, for the following purposes:

1. to consider and approve the Agreement and Plan of Merger, dated September 11, 2007, between ISB Financial Corp, an Iowa corporation ( ISBF ), and MidWestOne and the transactions it contemplates, including the merger of MidWestOne with and into ISBF;
2. to approve any adjournment of the special meeting if necessary to solicit additional proxies in order to approve the merger agreement; and
3. to transact such other business as may properly be brought before the special meeting, or any adjournments or postponements of the special meeting, including whether or not to adjourn the special meeting.

The close of business on \_\_\_\_\_, 2008, has been fixed as the record date for determining those shareholders entitled to vote at the special meeting and any adjournments or postponements of the special meeting. Accordingly, only shareholders of record on that date are entitled to notice of, and to vote at, the special meeting and any adjournments or postponements of the special meeting.

**Whether or not you plan to attend the special meeting in person, please take the time to vote by completing and mailing the enclosed proxy card or by following the telephone or Internet voting procedures described on the proxy card.** If you attend the special meeting, you may still vote in person if you wish, even if you have previously returned your proxy card. Because the affirmative vote of the holders of a majority of the outstanding shares of common stock entitled to vote at the special meeting is required to approve the merger proposal, the failure to vote by proxy or in person will have the same effect as a vote against the merger proposal. Abstentions and broker non-votes will have the same affect as a vote against the merger proposal.

**Your board of directors unanimously recommends that you vote FOR the approval of the merger agreement and the transactions it contemplates and FOR any adjournment of the special meeting to solicit additional proxies, if necessary.**

\_\_\_\_\_, 2008

**By Order of the Board of Directors**

Charles S. Howard  
Chairman of the Board



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**ADDITIONAL INFORMATION**

This joint proxy statement-prospectus refers to important business and financial information about ISB Financial Corp. and MidWestOne Financial Group, Inc. that is not included in or delivered with this joint proxy statement-prospectus. This information is described under Where You Can Find More Information. You can obtain free copies of documents related to ISB Financial Corp. and MidWestOne Financial Group, Inc. that contain this information through the Securities and Exchange Commission's website at <http://www.sec.gov> or by writing or calling:

***ISB Financial Corp.***

102 South Clinton Street

Iowa City, Iowa 52240

Attention: Kenneth R. Urmie

Telephone: (319) 356-5925

**To obtain timely delivery of the documents, you must request the information by special meeting.**

***MidWestOne Financial Group, Inc.***

222 First Avenue East

Oskaloosa, Iowa 52577

Attention: Karen K. Binns

Telephone: (641) 673-8448

**, 2008 in order to receive them before the**

You also may obtain additional proxy cards and other information related to the proxy solicitation by contacting the appropriate contact listed above. You will not be charged for any of these documents that you request.

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**QUESTIONS AND ANSWERS ABOUT THE MERGER  
AND THE SPECIAL MEETINGS**

**Q: What am I being asked to vote on?**

A: ISBF shareholders and MidWestOne shareholders are being asked to approve a merger agreement, pursuant to which MidWestOne will merge with and into ISBF, and to approve the transactions it contemplates, including the merger. By approving the merger agreement, ISBF shareholders also will be approving the issuance of ISBF common stock as consideration in the proposed merger and the amended and restated articles of incorporation of ISBF that will, among other things, change the name of the combined company to MidWestOne Financial Group, Inc. Additionally, ISBF shareholders are being asked to approve the 2008 Equity Incentive Plan, which, if approved, will govern equity awards that may be made from time to time by the board of directors (or compensation committee of the board of directors) of the combined company.

**Q: Why do ISBF and MidWestOne want to merge?**

A: ISBF and MidWestOne believe that the proposed merger will create a strong, independent financial services institution, headquartered in Iowa, that will have the resources of a combined institution and the potential to achieve greater earnings and balance sheet growth. As a larger company, ISBF and MidWestOne believe their customers will appreciate the expanded geographic presence of the combined company, and their shareholders will benefit from owning stock in a company with greater capital and resources than either company standing alone. The merger is expected to create a platform for expanding the combined company's branch network and, if opportunities arise, considering future strategic partnering and acquisition opportunities.

**Q: What will happen to MidWestOne and ISBF as a result of the merger?**

A: If the merger is completed, MidWestOne will merge with and into ISBF, with ISBF being the surviving entity in the merger. However, the new, combined entity will operate under the name MidWestOne Financial Group, Inc. as it is more representative of the larger geographic area that will be served by the combined institution. As a merger of equals, each company will contribute an equal number of directors to the combined company's board of directors. Additionally, certain executives from both companies will comprise the executive team of the combined company, as more fully described in this joint proxy statement-prospectus.

**Q: Will MidWestOne Bank, Iowa State Bank & Trust Company and First State Bank merge as well?**

A: Yes. The merger of equals transaction between ISBF and MidWestOne is the first step in a process that calls for the eventual merger and consolidation of Iowa State Bank & Trust Company, First State Bank, and MidWestOne Bank, which we expect to occur in the third quarter of 2008. The resulting combined bank is expected to operate under the name MidWestOne Bank.

**Q: Where will the combined company be located?**

A: Following the merger, the headquarters of the combined company will be in Iowa City, Iowa. All Oskaloosa, Iowa locations are expected to remain open.

**Q: What will I receive for my shares of MidWestOne?**

A: Shareholders of MidWestOne will be entitled to receive 0.95 share of ISBF common stock for each share of MidWestOne common stock that they own at the effective time of the merger. Fractional shares will not be issued in the merger. Instead of fractional shares, MidWestOne shareholders will receive cash in an amount determined as described in this joint proxy statement-prospectus. *Current MidWestOne shareholders should not send in their stock certificates at this time.*



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**Q: What will happen to my shares of ISBF?**

A: All shares of ISBF will remain outstanding following consummation of the merger and current ISBF shareholders will not need to do anything in connection with the closing of the merger. Because ISBF will be changing its name, current ISBF shareholders will be given the opportunity following the consummation of the merger to exchange their stock certificates for new certificates, which will reflect the new corporate name of MidWestOne Financial Group, Inc. This exchange, however, is not required as current ISBF certificates will continue to represent ownership of common stock of the combined company. Information will be sent to current ISBF shareholders after the consummation of the merger regarding the process for exchanging their current certificates for new certificates, if they elect to do so. *Current ISBF shareholders should not send in their stock certificates for exchange at this time.*

**Q: Will the shares of the new, combined company be listed on a stock exchange?**

A: Yes. Currently MidWestOne shares are listed on the Nasdaq Global Market and ISBF shares are quoted on the Pink Sheets. As a condition to consummating the merger, shares of the combined company will be listed on the Nasdaq Global Market under the symbol \_\_\_\_\_.

**Q: Will the value of the merger consideration fluctuate?**

A: Yes. Because the exchange ratio is fixed at 0.95 share of ISBF common stock per share of MidWestOne common stock, the value of the stock consideration payable to MidWestOne shareholders will fluctuate as the value of ISBF common stock changes. The market for ISBF common stock, like many Pink Sheets securities, is relatively illiquid, or thinly traded, which tends to increase price volatility. Illiquid securities are often difficult for investors to buy or sell without dramatically affecting the quoted price. Current, publicly available information regarding issuers of Pink Sheet securities, such as ISBF, and their prospects, the risks associated with their business, or an investment in their securities may not be available to the general public. As a result, it can be difficult to properly value an investment in a Pink Sheets security. The MidWestOne board of directors considered these aspects of ISBF's trading price as quoted on the Pink Sheets in making its determination to approve the merger with ISBF and looked to other business and financial measures available to them concerning ISBF. You should keep these factors in mind when obtaining current market price quotations for ISBF common stock.

As noted above, the shares of common stock of the combined company will be listed on the Nasdaq Global Market. The Nasdaq Global Market is a more liquid market than the over-the-counter market in which shares quoted exclusively on the Pink Sheets trade, although there is no guarantee that there will be a liquid market for the shares of the combined company's stock following the merger. Additionally, unlike ISBF currently, access to the business and financial information of the combined company will be available as a result of the combined company's reporting obligations under U.S. securities laws. These and other factors will affect the market price of the combined company after the merger. As a result, you should not place undue reliance on volume data and current price quotations of ISBF common stock in determining the current or prospective value of the stock consideration to be paid in the merger.

**Q: Is the merger expected to be taxable to me?**

A: In general, the exchange of your MidWestOne common stock solely for ISBF common stock will not cause you to recognize any taxable gain or loss for federal income tax purposes. However, MidWestOne shareholders will have to recognize taxable income, gain or loss in connection with cash received in lieu of any fractional shares of common stock of the combined company.

Because ISBF shareholders are not receiving any cash or stock in the merger, the merger will have no U.S. federal income tax consequences to them.

Each of ISBF's and MidWestOne's respective obligations to complete the merger is conditioned upon receipt of an opinion about the U.S. federal income tax treatment of the merger. The opinion will not bind



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the Internal Revenue Service, which could take a different view. You should consult your own tax advisor for a full understanding of the tax consequences to you of the merger.

**Q: Why is ISBF proposing to put in place a new equity incentive plan?**

A: Following the merger, we believe it is important to our long-term financial success to provide a means to attract, retain and reward individuals who can and will contribute to such success and to further align their interests with those of the combined company's shareholders.

**Q: Who must approve the proposals at the special meeting?**

A: Holders of a majority of the outstanding shares of common stock of each of *MidWestOne* and ISBF as of the record dates of their respective special meetings must approve the merger agreement and the transactions it contemplates, and a majority of the outstanding shares of ISBF common stock must approve the 2008 Equity Incentive Plan.

**Q: When and where will the special meetings take place?**

A: The ISBF special meeting will be held on \_\_\_\_\_, 2008, at \_\_\_\_\_ central standard time, at \_\_\_\_\_, Iowa City, Iowa. The *MidWestOne* special meeting will be held on \_\_\_\_\_, 2008, at \_\_\_\_\_ central standard time, at \_\_\_\_\_, Oskaloosa, Iowa.

**Q: Who can vote at the special meetings?**

A: You can vote at the ISBF special meeting if you owned shares of ISBF common stock at the close of business on \_\_\_\_\_, 2008, the record date for the ISBF special meeting. You can vote at the *MidWestOne* special meeting if you owned shares of *MidWestOne* common stock at the close of business on \_\_\_\_\_, 2008, the record date for the *MidWestOne* special meeting.

All of *MidWestOne*'s directors, including the *MidWestOne* executive officers who also serve as directors, have agreed to vote the shares of *MidWestOne* common stock over which they have voting control in favor of the merger agreement at the special meeting. All of ISBF's directors, including the ISBF executive officers who also serve as directors, have agreed to vote the shares of ISBF common stock over which they have voting control in favor of the merger agreement at the special meeting.

**Q: What do the ISBF board of directors and the *MidWestOne* board of directors recommend?**

A: Each of the boards of directors of ISBF and *MidWestOne* recommend that their respective shareholders vote **FOR** approval of the merger agreement and the transactions it contemplates. Additionally, the ISBF board of directors recommends that ISBF shareholders vote **FOR** the approval of the 2008 Equity Incentive Plan.

**Q: What do I need to do now?**

## Edgar Filing: ISB Financial Corp. - Form S-4

- A: After reviewing this document, submit your proxy using any of the proxy delivery or voting methods indicated on the proxy card. By submitting your proxy, you authorize the individuals named in it to represent you and vote your shares at the special meeting in accordance with your instructions. **Your proxy vote is important. Whether or not you plan to attend your respective special meeting, please submit your proxy promptly in the enclosed envelope or vote telephonically or through the Internet by following the instructions on the proxy card.** ISBF and *MidWestOne* shareholders should not send in their stock certificates at this time. A letter of transmittal regarding *MidWestOne* stock certificates will be sent to *MidWestOne* shareholders if the merger is consummated.

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**Q: How will my shares be voted if I return a blank proxy card?**

A: If you sign and date your proxy card but do not indicate how you want to vote, your proxies will be counted as a vote **FOR** the approval of the merger agreement and the transactions it contemplates, **FOR** the proposal to adjourn the special meeting, if necessary, to solicit additional proxies to approve the merger agreement, and in the discretion of the persons named as proxies in any other matters properly presented at the special meeting. With respect to ISBF shareholders, it also will be voted **FOR** the approval of the 2008 Equity Incentive Plan.

**Q: What will be the effect if I do not vote?**

A: Your failure to vote will have the same effect **as if you voted against** approval of the merger agreement and the transactions it contemplates and, with respect to ISBF shareholders, as if you voted against the 2008 Equity Incentive Plan.

**Q: If my shares are held in street name by my broker, will my broker vote my shares for me?**

A: Your broker will vote your shares only if you instruct your broker on how to vote. Your broker will send you directions on how to do this. If you fail to provide your broker with instructions on how to vote your shares it will not be able to vote them at the special meeting.

**Q: Can I vote my shares in person?**

A: Yes, if your shares are registered in your own name, you may attend the special meeting and vote your shares in person. If your shares are held in street name (for example, if they are held through a broker or with a trust company), you will need to obtain a legal proxy from your broker to vote your shares in person at the special meeting. We recommend that you sign, date and promptly mail the enclosed proxy card (or follow the telephone or Internet voting instructions described on the proxy card) even if you intend to attend the special meeting.

**Q: Can I change my mind and revoke my proxy?**

A: Yes, you may revoke your proxy and change your vote at any time before the polls close at your special meeting by following the instructions in this document.

**Q: What if I oppose the merger? Do I have appraisal or dissenters rights?**

A: Neither MidWestOne shareholders nor ISBF shareholders have appraisal or dissenters rights under Iowa law.

**Q: When do you expect the merger to be completed?**

A: If approved by the ISBF and MidWestOne shareholders, we anticipate closing the merger in the first quarter of 2008. However, it is possible that factors outside our control could require us to complete the merger at a later time or not complete it at all.

## Edgar Filing: ISB Financial Corp. - Form S-4

**Q: How do I exchange my *MidWestOne* stock certificates?**

A: If the merger is approved and consummated, after the merger is effective, the exchange agent will send to you a letter of transmittal, which will include instructions on where to surrender your stock certificates for exchange.

**Q: Who can answer my questions?**

A: You should contact:

For ISBF shareholders: Gary J. Ortale, Treasurer, at (319) 356-5924 or via email at [gortale@isbt.com](mailto:gortale@isbt.com)

For *MidWestOne* shareholders: David Meinert, Chief Financial Officer, at (641) 673-1522 or via email at [dmeinert@mwofg.com](mailto:dmeinert@mwofg.com)

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**SUMMARY**

*This brief summary highlights selected information from this joint proxy statement-prospectus and does not contain all of the information that may be important to you. We urge you to carefully read this entire document and the other documents we refer to in this document. These will give you a more complete description of the transaction we are proposing. For more information about our two companies, see *Where You Can Find More Information*. We have included page references in this summary to direct you to other places in this joint proxy statement-prospectus where you can find a more complete description of the topics we have summarized.*

*As used in this joint proxy statement-prospectus, the term *ISBF* refers to ISB Financial Corp. and its consolidated subsidiaries, and *MidWestOne* refers to MidWestOne Financial Group, Inc., and its consolidated subsidiaries, in each case unless the context indicates otherwise. The terms *the combined company* and *the continuing company* as used herein refer to ISBF, the surviving company, following the merger of MidWestOne with and into ISBF and its name change to *MidWestOne Financial Group, Inc.**

**General**

This joint proxy statement-prospectus relates to the proposed merger between MidWestOne and ISBF. ISBF and MidWestOne believe that the proposed merger will create a strong, independent financial services company that will have the resources of a combined institution and the ability to achieve greater earnings and balance sheet growth. As a larger company, ISBF and MidWestOne believe customers will appreciate the expanded geographic presence, and shareholders will benefit from owning stock in a combined company with greater capital and resources than either company standing alone. The merger is expected to create a platform for expanding the combined company's branch network and, if opportunities arise, future strategic partnering and acquisition opportunities.

**The Companies**

*ISB Financial Corp.*

102 South Clinton St.

Iowa City, Iowa 52240

(319) 356-5800

ISBF is the holding company for Iowa State Bank & Trust Company in Iowa City, Iowa, and First State Bank in Conrad, Iowa. ISBF is a traditional community bank provider, offering a full range of business and consumer bank products and services including trust and brokerage services through its subsidiary banks' investment and trust divisions and insurance and real estate brokerage services through divisions of First State Bank. ISBF has a network of ten branches serving the greater Iowa City market in east-central Iowa and the communities of Conrad, Melbourne and Parkersburg in north-central Iowa. At September 30, 2007, ISBF reported, on a consolidated basis, total assets of approximately \$682.1 million, deposits of approximately \$499.2 million and stockholders' equity of approximately \$76.0 million.

*MidWestOne Financial Group, Inc.*

222 First Avenue East

Oskaloosa, Iowa 52577

(641) 673-8448





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*MidWestOne shareholders.* You may vote at the meeting of *MidWestOne* s shareholders if you owned *MidWestOne* common stock at the close of business on \_\_\_\_\_, 2008. You can cast one vote for each share of *MidWestOne* common stock that you owned at that time. To approve the merger agreement and the transactions it contemplates, the holders of a majority of the outstanding voting shares of *MidWestOne* as of the record date must vote in favor of doing so.

You may vote your shares in person by attending the meeting or by mailing us your proxy if you are unable to or do not wish to attend. You can revoke your proxy at any time before *MidWestOne* takes a vote at the meeting by submitting a written notice revoking the proxy or a later-dated proxy to the secretary of *MidWestOne*, or by attending the meeting and voting in person.

### **Share Ownership of Directors and Executive Officers (pages \_\_\_\_\_ and \_\_\_\_\_)**

*ISBF shareholders.* On the record date, ISBF s directors and executive officers beneficially owned approximately \_\_\_\_\_ million shares, or approximately \_\_\_\_\_ % of the outstanding shares of ISBF common stock. All of ISBF s directors, including the ISBF executive officers who also serve as directors, have agreed to vote the shares of ISBF common stock over which they have voting control to approve the merger agreement and the transactions it contemplates. However, because they have the power to vote only approximately \_\_\_\_\_ % of the outstanding shares of ISBF common stock entitled to vote at the special meeting, there is no assurance that the proposal will be approved by ISBF shareholders.

*MidWestOne shareholders.* On the record date, *MidWestOne* s directors and executive officers beneficially owned approximately \_\_\_\_\_ million shares, or approximately \_\_\_\_\_ % of the outstanding shares of *MidWestOne* common stock. All of *MidWestOne* s directors, including the *MidWestOne* executive officers who also serve as directors, have agreed to vote the shares of *MidWestOne* common stock over which they have voting control in favor of the merger agreement at the special meeting. However, because they have the power to vote only approximately \_\_\_\_\_ % of the outstanding shares of *MidWestOne* common stock entitled to vote at the special meeting, there is no assurance that the proposal will be approved by *MidWestOne* shareholders.

### **Recommendation to Shareholders (pages \_\_\_\_\_ and \_\_\_\_\_)**

*ISBF shareholders.* ISBF s board of directors believes that the merger agreement and the merger are fair to its shareholders and in their best interests, and unanimously recommends that they vote **FOR** the proposal to approve the merger agreement and the transactions it contemplates, including the issuance of shares of ISBF common stock as consideration in the proposed merger and the adoption of the amended and restated articles of incorporation, and **FOR** the approval of the 2008 Equity Incentive Plan.

*MidWestOne shareholders.* *MidWestOne* s board of directors believes that the merger agreement and the merger are fair to its shareholders and in their best interests, and unanimously recommends that they vote **FOR** the proposal to approve the merger agreement and the transactions it contemplates.

## **The Merger and Related Transactions**

### **The Merger (page \_\_\_\_\_)**

Pursuant to the merger agreement, *MidWestOne* will merge with ISBF in exchange for shares of ISBF common stock. The combined company will continue under the name *MidWestOne* Financial Group, Inc. and its shares will be listed on the Nasdaq Global Market under the symbol \_\_\_\_\_. The combined company s main office will be located in Iowa City, Iowa. We expect to complete the merger in the first quarter of 2008, although delays could occur.

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During the third quarter of 2008, we intend to consolidate Iowa State Bank & Trust, First State Bank and MidWestOne Bank as one bank, although delays could occur. The resulting institution will be an Iowa chartered commercial bank with its home office in Iowa City, Iowa, and will operate under the name MidWestOne Bank.

*We have attached a copy of the merger agreement as Appendix A to this document. Please read the merger agreement. It is the legal document that governs the merger.*

**What You Will Receive in the Merger (page )**

*ISBF shareholders.* Each share of ISBF common stock will remain outstanding, and will represent a share of common stock of the combined company.

*MidWestOne shareholders.* If the merger is completed, each share of MidWestOne common stock will automatically become a right to receive 0.95 share of common stock of the combined company. The total number of shares you will have the right to receive will be equal to the number of shares of MidWestOne common stock you own multiplied by 0.95. For example, if you hold 100 shares of MidWestOne common stock, you will be entitled to receive 95 shares (100 x 0.95) of common stock of the combined company. Based on the last reported trade price of \$ per share of ISBF common stock on , 2008, the value of 0.95 share of ISBF common stock was \$ , and the total value of the merger consideration was approximately \$ million. However, because the exchange ratio is fixed, the market value of the shares of ISBF common stock you will receive in the merger will fluctuate from time to time, causing the total value of the merger consideration to fluctuate. Additionally, because of the illiquid trading market for ISBF common stock and the absence of publicly available business and financial information for ISBF, you should not place undue reliance on current price quotations of ISBF common stock in determining the current or prospective value of the stock consideration to be paid in the merger.

ISBF will not issue any fractional shares. Instead, MidWestOne shareholders will receive cash in lieu of any fractional shares of common stock of the combined company owed to them in exchange for their shares of MidWestOne common stock. The amount of cash to be paid for a fractional share will be equal to the product of the average of the closing prices of ISBF common stock for the ten trading days immediately preceding the date of the merger agreement and the fractional share amount.

**Market Prices of ISBF and MidWestOne Common Stock (page )**

Shares of ISBF common stock are quoted on the Pink Sheets under the symbol ISBO.PK. On September 11, 2007, the last trading day before we announced the merger, the last reported trading price of ISBF common stock was \$27.50 per share. The last reported trading price of ISBF common stock before the mailing of the joint proxy statement-prospectus was \$ per share on , 2008. As a condition to the completion of the merger, the shares of common stock of the combined company will be listed on the Nasdaq Global Market. We can make no prediction or guarantee at what price the shares of the combined company will trade after the completion of the merger.

Shares of MidWestOne common stock are traded on the Nasdaq Global Market under the symbol OSKY. On September 11, 2007, the last trading day before we announced the merger, the last reported trading price of MidWestOne common stock was \$16.99 per share. On , 2008, the last trading day before the mailing of the joint proxy statement-prospectus, the last reported trading price of MidWestOne common stock was \$ per share.

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### **Exchange of Stock Certificates (page )**

Shortly after the effective date of the merger, MidWestOne shareholders will receive a transmittal letter and instructions from the exchange agent on how to surrender their stock certificates representing MidWestOne common stock in exchange for stock certificates of the combined company. MidWestOne shareholders must carefully review and complete these materials and return them as instructed along with their MidWestOne common stock certificates. **MidWestOne shareholders should not send any stock certificates to ISBF or MidWestOne until they receive these instructions. ISBF shareholders should not exchange their certificates at this time.** If the merger is approved and completed, ISBF shareholders will be afforded the opportunity to exchange their current certificates for new certificates that reflect the new name of the combined company. However, this will not be required and ISBF shareholders will not have to take any action after the merger.

### **Effect of the Merger on Stock Options and Other Equity Awards (page and )**

In the merger, options to purchase MidWestOne common stock outstanding immediately before completing the merger will become options to purchase ISBF common stock and will continue to be governed by the terms of the original MidWestOne plans under which they were issued. The number of shares of ISBF common stock subject to each of these converted stock options, as well as the exercise price of these stock options, will reflect the exchange ratio applicable in the merger.

The merger agreement provides that ISBF and MidWestOne shall, prior to the effective time of the merger, cause each outstanding unexercised ISBF stock option and MidWestOne stock option, as the case may be, to vest and become exercisable upon consummation of merger. In addition, the merger agreement provides that MidWestOne shall, prior to the effective time of the merger, accelerate the vesting of each share of restricted stock that is then outstanding and unvested, and cause such share to be free of all restrictions.

### **Ownership After the Merger (page )**

Based on the exchange ratio contained in the merger agreement and the number of shares of MidWestOne common stock currently outstanding, upon completion of the merger, ISBF will issue between 3,510,843 and 3,963,115 shares of its common stock to MidWestOne shareholders. Based on the minimum issuance and assuming no exercises of currently outstanding ISBF or MidWestOne options, immediately after the merger existing ISBF shareholders would own approximately 59.5%, and former MidWestOne shareholders would own approximately 40.5%, of the outstanding shares of common stock of the combined company.

### **Regulatory Approvals (page )**

We cannot complete the merger unless we obtain the prior approval of the Board of Governors of the Federal Reserve System and the Iowa Division of Banking, or IDOB. Once the Federal Reserve approves the merger, we must wait anywhere from 15 to 30 days before we can complete the merger, during which time the U.S. Department of Justice can challenge the merger on antitrust grounds. We have filed all of the required applications with the Federal Reserve, and the required application for the holding company merger with IDOB. The merger cannot proceed without these regulatory approvals.

In addition, if the merger is completed, First State Bank and MidWestOne Bank will be merged with Iowa State Bank & Trust, with the resulting bank to be named MidWestOne Bank. The merger of MidWestOne Bank with and into Iowa State Bank & Trust is subject to the prior approval of the Federal Deposit Insurance Corporation and the IDOB. It is expected that applications will be filed with the IDOB and the FDIC for approval of the bank merger, which would be expected to occur during the third quarter of 2008.

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**Effective Time of the Merger (page )**

The merger will become effective on the close of business on the day when articles of merger are filed with the Secretary of State of the State of Iowa or such later date or time as we agree and specify in the articles of merger. If our shareholders approve the merger at their special meetings, and if ISBF obtains all required regulatory approvals, we anticipate that the merger will be completed before the end of the first quarter of 2008, although delays could occur.

We cannot assure you that we can obtain the necessary shareholder and regulatory approvals or that the other conditions to completion of the merger can or will be satisfied.

**Appraisal Rights (page )**

*MidWestOne and ISBF Shareholders.* Under Iowa law, neither MidWestOne shareholders nor ISBF shareholders have the right to dissent from the merger and receive in cash the fair value of their shares.

**Federal Income Tax Consequences (page )**

For U.S. federal income tax purposes, the exchange of shares of MidWestOne common stock for shares of ISBF common stock will not cause the holders of MidWestOne common stock to recognize any gain or loss. Holders of MidWestOne common stock, however, will recognize income, gain or loss in connection with any cash received to redeem any fractional share interest. Because ISBF shareholders are not receiving any cash or stock in the merger, the merger will have no U.S. federal income tax consequences to them.

**Tax matters can be complicated, and the tax consequences of the merger to you will depend on your particular tax situation. We urge you to consult your tax advisor to determine the tax consequences of the merger to you.**

**Accounting Treatment (page )**

The merger will be accounted for as a purchase transaction in accordance with accounting principles generally accepted in the United States.

**Reasons for the Merger (pages and )**

Each of our boards of directors believes the merger will enhance shareholder value by permitting the combined company to expand its market presence in Iowa. We expect the merger to strengthen our position as a competitor in the financial services business as a result of the increased resources and expanded geographic footprint of a combined institution.

You can find a more detailed discussion of the background of the merger and ISBF's and MidWestOne's reasons for the merger in this document under *The Merger Background of the Merger*, *ISBF's Reasons for the Merger and Board Recommendation* and *MidWestOne's Reasons for the Merger and Board Recommendation*. The discussion of our reasons for the merger includes forward-looking statements about possible or assumed future results of our operations and the performance of the combined company after the merger. For a discussion of factors that could affect these future results, see *Forward-Looking Statements*.

**Interests of Certain Persons in the Merger (page )**

Some members of our respective management and boards of directors may be deemed to have interests in the merger that are in addition to their interests as shareholders generally.

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In the case of *MidWestOne*, currently outstanding but unexercisable options to purchase common stock held by directors, officers and other employees of *MidWestOne* will vest and become exercisable upon the effectiveness of the merger. In addition, certain executive officers entered into agreements with ISBF, effective upon the closing of the merger, providing for terms of their employment with, or service as a director of, the combined company following the merger. Certain executive officers also will receive options to purchase common stock of the combined company as well as restricted stock units if the merger is consummated, and are entitled to change-in-control payments under their current salary continuation or deferred compensation agreements with *MidWestOne*.

In the case of ISBF, in connection with the execution of the merger agreement, ISBF has executed agreements with certain officers of ISBF, effective upon the closing of the merger, which provide for terms of their employment with, or service as a director of, the combined company following the merger. Certain executive officers also will receive options to purchase common stock of the combined company as well as restricted stock units if the merger is consummated.

The board of directors of each of ISBF and *MidWestOne* were aware of these interests and considered them, together with the other matters described in this joint proxy statement-prospectus, in approving the merger agreement and the merger.

**Opinion of Financial Advisors (pages    and    )**

*MidWestOne* shareholders. Each of Sandler O'Neill & Partners, L.P. and Howe Barnes Hofer & Arnett, Inc. has delivered a written opinion, dated September 11, 2007, to the *MidWestOne* board of directors that the exchange ratio of 0.95 share of ISBF common stock for each share of *MidWestOne* common stock to be exchanged in the merger is fair to the holders of *MidWestOne* common stock from a financial point of view. We have attached these opinions to this document as Appendix B and Appendix C, respectively. You should read these opinions carefully to understand the procedures followed, matters considered and limitations on the reviews undertaken by Sandler O'Neill and Howe Barnes in providing their respective opinions.

*ISBF* shareholders. Keefe, Bruyette & Woods, Inc. has delivered a written opinion, dated September 11, 2007, to the ISBF board of directors that the exchange ratio is fair to the holders of ISBF common stock from a financial point of view. We have attached this opinion to this document as Appendix D. You should read this opinion carefully to understand the procedures followed, matters considered and limitations on the reviews undertaken by Keefe Bruyette in providing its opinion.

**Conditions to Completion of the Merger (page    )**

The completion of the merger depends on a number of conditions being met. Subject to exceptions described in the merger agreement, these include:

approval of the merger agreement by each company's shareholders;

approval of regulatory authorities and the receipt of all required consents;

accuracy of the respective representations and warranties of ISBF and *MidWestOne* in the merger agreement;

compliance in all material respects by each of ISBF and *MidWestOne* with their respective covenants and agreements in the merger agreement;

the absence of any event that had or would be reasonably likely to have a material adverse effect on the other party;



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receipt from such company's legal counsel of an opinion that, among other things, for federal income tax purposes *MidWestOne* shareholders who exchange their shares for shares of common stock of the combined company will not recognize any gain or loss as a result of the merger, except in connection with the payment of cash instead of fractional shares;

the absence of any injunction, legal proceeding or other restraint preventing the consummation of the merger or the merger of *MidWestOne* Bank and First State Bank with Iowa State Bank & Trust; and

the shares of ISBF common stock having been approved for listing on the Nasdaq Market.

A party to the merger agreement could choose to complete the merger even though a condition to its obligation has not been satisfied by waiving such condition, as long as the law allows it to do so. We cannot be certain when or if the conditions to the merger will be satisfied or waived, or that the merger will be completed.

### **Termination and Termination Fees (page )**

The parties can mutually agree at any time to terminate the merger agreement without completing the merger. Also, either party can decide, without the consent of the other, to terminate the merger agreement if the merger has not been completed by May 31, 2008, unless the failure to complete the merger by that time is due to a violation of the merger agreement by the party seeking to terminate the merger agreement.

In addition, either ISBF or *MidWestOne* can terminate the merger agreement if the conditions to its respective obligation to complete the merger have not been satisfied, on the basis of a breach by the other party of certain representations, warranties or covenants that have not been cured, or, under certain circumstances, if the other party takes certain actions with respect to a competing takeover proposal from a third party.

Either ISBF or *MidWestOne* may be required to pay the other party a termination fee if the merger agreement is terminated due to certain circumstances outlined in the merger agreement. For a discussion of these conditions and fees, see *The Merger Agreement Termination and Termination Fees*.

### **Waiver and Amendment (page )**

ISBF and *MidWestOne* may jointly amend the merger agreement before the effective time of the merger; however, if the merger agreement already has been submitted to the shareholders of *MidWestOne* or ISBF, the merger agreement may be amended only if such amendment would not materially adversely affect the rights of *MidWestOne* or ISBF shareholders. In addition, either party may waive its right to require the other party to adhere to any term or condition of the merger agreement.

### **Management and Board of Directors Composition After the Merger (page )**

The present management groups of both companies will share the responsibility of managing the combined company after the completion of the merger. Charles N. Funk, presently the President of ISBF and the President and Chief Executive Officer of Iowa State Bank & Trust, will serve as President and Chief Executive Officer of the combined company. David A. Meinert, presently the Executive Vice President and Chief Financial Officer of *MidWestOne*, will serve as Executive Vice President, Chief Financial Officer and Treasurer of the combined company. John P. Pothoven, presently the President of *MidWestOne* Bank, and Kent L. Jehle, presently the Executive Vice President Commercial Banking of Iowa State Bank & Trust, will serve as Chief Operating Officer and Chief Lending Officer, respectively, of the combined company. Mr. Pothoven is expected to retire early to mid-2008.

The board of directors of the combined company will initially be comprised of 12 members, six designated by ISBF and six designated by *MidWestOne*, split equally among three classes of directors serving staggered terms. Both ISBF and *MidWestOne* intend for the board of directors of the combined company to remain evenly split between ISBF designated directors and *MidWestOne* designated directors until at least the second annual meeting of the shareholders of the combined company.

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### **Dividend Policy After the Merger; Coordination of Dividends (pages    and    )**

The merger agreement permits *MidWestOne* to continue to pay regular quarterly cash dividends to its shareholders prior to merger completion. In addition, ISBF is permitted under the merger agreement to pay its annual cash dividend on its common stock in the amount of not more than \$0.33 per share, prior to merger completion. *MidWestOne* has agreed in the merger agreement to coordinate with ISBF regarding dividend declarations and payment dates so that *MidWestOne* shareholders will not receive more than one regular quarterly dividend, or fail to receive one regular quarterly dividend, for any single quarter. Accordingly, prior to the merger, *MidWestOne* may coordinate and alter its dividend record dates in order to effect this policy.

The payment of dividends by the combined company on its common stock in the future is subject to the determination of its board of directors and depends on cash requirements, financial condition and earnings, legal and regulatory considerations and other factors. The parties expect, however, that the combined company after the merger will, in its initial fiscal year, declare and pay to its shareholders quarterly cash dividends of \$0.1525 per share. This expectation is not assured, and any decision as to the amount and timing of dividends is subject to the determination of the combined company's board of directors and may change at any time.

### **Differences in the Rights of Shareholders (page    )**

Each of *MidWestOne* and ISBF is incorporated in and governed by Iowa law. Upon our completion of the merger, *MidWestOne* shareholders will become shareholders of the combined company and their rights will continue to be governed by Iowa law and by the combined company's articles of incorporation and bylaws, which, as further discussed in this joint proxy statement-prospectus, will be (i) the currently effective articles of incorporation of ISBF, as amended and restated to, among other things, reflect the name of the combined company as *MidWestOne* Financial Group, Inc. and (ii) the current bylaws of ISBF as amended to outline the composition of the board of directors and its committees and to provide for supermajority approval of certain actions. There are material differences between the rights of the shareholders of ISBF and *MidWestOne*, which we describe in this document. For a discussion of these differences, see Description of ISBF Capital Stock and Comparison of Shareholder Rights.

### **Authority to Adjourn Special Meeting to Solicit Additional Proxies (pages    and    )**

Each of ISBF and *MidWestOne* is asking its shareholders to grant full authority for their respective special meetings to be adjourned, if necessary, to permit solicitation of additional proxies to approve the transactions proposed by this joint proxy statement-prospectus.

### **The 2008 Equity Incentive Plan (page    )**

The 2008 Equity Incentive Plan is intended to provide the board of directors of the combined company a means to grant a broad variety of cash-based and equity-based incentive compensation in an effort to promote the long-term financial success of the combined company. Through cash-based and equity-based awards that may be made from time to time under the plan, the combined company will seek to attract, retain and reward persons who can contribute to the success of the combined company and further align the interests of the combined company's directors, officers, employees and other eligible participants with those of the combined company's shareholders. Subject to permitted adjustments for certain corporate transactions, the maximum number of shares that may be awarded to participants, or their beneficiaries, under the 2008 Equity Incentive Plan will be 750,000 shares of the combined company's common stock, less the number of shares subject to outstanding awards granted under the current plans of *MidWestOne* and ISBF as of the effective time of the merger. The effective date of the 2008 Equity Incentive Plan will be the date on which the merger is consummated, subject to approval by shareholders.



**Table of Contents****PRICE RANGE OF COMMON STOCK AND DIVIDEND INFORMATION**

ISBF common stock is quoted on the Pink Sheets under the symbol ISBO.PK and MidWestOne common stock is traded on the Nasdaq Global Market under the symbol OSKY. The following table sets forth the last reported trade price of ISBF common stock, the closing price of MidWestOne common stock, and the equivalent per share value of MidWestOne common stock giving effect to the merger, as of September 11, 2007, the date immediately prior to public announcement of the merger. The equivalent per share value of MidWestOne common stock shown below represents the product achieved by multiplying the last reported trade price of ISBF common stock by the exchange ratio of 0.95.

	Last reported trade price per share of ISBF  common stock <sup>(1)</sup>	Closing price per share of MidWestOne common stock	MidWestOne equivalent per share value
September 11, 2007	\$ 27.50	\$ 16.99	\$ 26.13

(1) The last reported trade of ISBF common stock prior to the announcement of the transaction was on September 11, 2007. The following table sets forth for the periods indicated the high and low reported bid prices per share and the intra-day high and low sales prices per share, respectively, of ISBF and MidWestOne common stock as reported by Pink Sheets and the Nasdaq Global Market, respectively, along with the cash dividends per share declared during such periods. With respect to the high and low bid information of ISBF provided below, the per share prices reflect inter-dealer prices without adjustments for markups, markdowns or commissions and may not necessarily represent actual transactions.

	ISBF Common Stock			MidWestOne Common Stock		
	High	Low	Cash Dividend Declared	High	Low	Cash Dividend Declared
<b>2005</b>						
First Quarter	\$ 19.33	\$ 19.25	\$ 0.28	\$ 20.76	\$ 17.45	\$ 0.17
Second Quarter	19.33	18.33		20.00	17.34	0.17
Third Quarter	20.00	18.50		19.50	18.05	0.17
Fourth Quarter	21.67	20.17		19.05	17.25	0.17
<b>2006</b>						
First Quarter	\$ 21.33	\$ 20.17	\$ 0.32	\$ 19.80	\$ 17.50	\$ 0.17
Second Quarter	22.33	20.17		19.75	18.75	0.18
Third Quarter				19.92	18.80	0.18
Fourth Quarter	22.50	22.00		20.98	18.65	0.18
<b>2007</b>						
First Quarter	\$ 26.75	\$ 22.50	\$ 0.32	\$ 19.73	\$ 17.45	\$ 0.18
Second Quarter	26.80	22.50		17.58	16.90	0.18
Third Quarter	26.00	20.00		24.00	15.64	0.18
Fourth Quarter (through November 23, 2007)	23.50	20.00		18.50	17.11	0.18

Based on the last reported trade price prior to the date of this joint proxy statement-prospectus of \$ per share of ISBF common stock on , 2008, the value of the aggregate consideration that MidWestOne shareholders will receive in the merger is approximately \$ million based on the number of MidWestOne shares issued and outstanding on , 2008. Because of the illiquid trading market of ISBF common stock and the absence of publicly available business and financial information for ISBF, you should not place undue reliance on current price quotations of ISBF common stock in determining the current or prospective value of the stock consideration to be paid in the merger. See Risk Factors The lack of a liquid

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public market for ISBF's common stock may make it difficult to evaluate the fairness of the merger. ISBF will apply to list its common stock, including the common stock to be issued to MidWestOne shareholders in the merger, on the Nasdaq Global Market, and the consummation of the merger is conditioned upon the common stock of the combined company being accepted for listing by Nasdaq. ISBF anticipates that the merger and the listing of its common stock on the Nasdaq Global Market will result in a more active trading market for the combined company's common stock. However, ISBF cannot assure you that a liquid trading market for the combined company's common stock will develop or be sustained after the merger. You may not be able to sell your shares quickly or at the market price if trading in the combined company's common stock is not active. As of September 30, 2007, there were approximately 270 holders of record of ISBF common stock.

*Dividends.* Dividends currently may be paid on ISBF's and MidWestOne's common stock, as and when declared by ISBF's board of directors and MidWestOne's board of directors, respectively, out of any of funds legally available for the payment of such dividends, subject to any and all preferences and rights of any preferred stock or a series thereof. The amount of dividends payable will depend upon the earnings and financial condition of ISBF and MidWestOne and other factors, including applicable governmental regulations and policies. ISBF expects to declare and pay its annual dividend of \$0.33 per share in December 2007. The merger agreement prohibits ISBF from paying any other cash dividends prior to the closing date of the merger. MidWestOne has declared its regular fourth quarter cash dividend and has set the record date to occur prior to December 31, 2007 so that MidWestOne shareholders will receive payment of the fourth quarter dividend prior to the closing of the merger. Under the terms of merger agreement, MidWestOne may declare and pay to its shareholders a cash dividend not to exceed \$0.18 per share per quarter.

MidWestOne historically has paid a higher cash dividend per share than ISBF. It is expected that the combined company will pay dividends closer to MidWestOne's current quarterly dividend rate of \$0.18 per share. However, this expectation is not assured, and the timing and amount of future dividends, if any, paid by the combined company following the merger will be subject to determination by the combined company's board of directors in its discretion and will depend upon earnings, cash requirements and the financial condition of the combined company and its subsidiaries, applicable government regulations and other factors deemed relevant by the combined company's board of directors. Various state and federal laws and other restrictions will limit the ability of the combined company's subsidiary banks to pay dividends to the combined company after the merger. It is currently expected, but not assured, that the combined company will, in its initial fiscal year, declare and pay to its shareholders quarterly cash dividends of \$0.1525 per share, subject to declaration by the combined company's board of directors and the other considerations described above.

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**SELECTED HISTORICAL FINANCIAL DATA**

The following tables present selected consolidated historical financial data as of September 30, 2007, and 2006, and for the nine-month periods then ended, and as of December 31, 2006, 2005, 2004, 2003 and 2002 and for each of the years then ended, for each of ISBF and *MidWestOne*.

You should read the following tables in conjunction with the consolidated financial statements and notes thereto included in this joint proxy statement-prospectus beginning on page F-1.

Historical results do not necessarily indicate the results that you can expect for any future period. Management of each of ISBF and *MidWestOne* believe that all adjustments (which include only normal recurring adjustments) necessary to arrive at a fair presentation of their respective company's interim results of operations have been included. Results for the interim period ended September 30, 2007, do not necessarily indicate the results that you can expect for the year as a whole.

**Table of Contents****ISBF SELECTED HISTORICAL FINANCIAL DATA**

(dollars in thousands, except per share data)

**Nine Months Ended**

	<b>September 30,</b>			<b>Years Ended December 31,</b>			
	<b>2007</b>	<b>2006</b>	<b>2006</b>	<b>2005</b>	<b>2004</b>	<b>2003</b>	<b>2002</b>
	<b>(unaudited)</b>						
<b>Summary of income data:</b>							
Total interest income	\$ 28,511	\$ 26,177	\$ 35,308	\$ 30,627	\$ 28,417	\$ 28,794	\$ 31,935
Total interest expense	14,177	12,232	16,759	11,742	9,503	10,775	13,591
Net interest income	14,334	13,945	18,549	18,885	18,914	18,019	18,344
Provision for loan losses	425	330	550	300	195	660	1,336
Noninterest income	6,493	5,921	7,572	8,722	8,189	9,253	8,419
Noninterest expenses	13,919	13,294	17,680	17,514	16,551	16,172	16,410
Income before income tax	6,483	6,242	7,891	9,793	10,357	10,440	9,017
Income tax expense	1,666	1,700	2,093	2,876	3,149	3,271	2,754
Income before minority interest	4,817	4,542	5,798	6,917	7,208	7,169	6,263
Minority interest in net income of subsidiary						(28)	(86)
Net income	\$ 4,817	\$ 4,542	\$ 5,798	\$ 6,917	\$ 7,208	\$ 7,141	\$ 6,177
<b>Per share data:<sup>(1)</sup></b>							
Net income basic	\$ 0.93	\$ 0.87	\$ 1.11	\$ 1.32	\$ 1.38	\$ 1.37	\$ 1.18
Net income diluted	0.93	0.87	1.11	1.32	1.38	1.37	1.18
Cash dividends declared	0.32	0.32	0.32	0.28	0.27	0.23	0.21
Book value	14.73	13.78	14.14	13.18	12.59	11.79	10.99
Net tangible book value	13.88	12.94	13.29	12.34	11.76	10.96	10.20
<b>Selected financial ratios</b>							
Net income to average assets	0.95%	0.91%	0.87%	1.06%	1.15%	1.20%	1.12%
Net income to average equity	8.63	8.68	8.16	10.27	11.32	12.01	11.42
Net income to average tangible equity	9.17	9.23	8.69	10.98	12.15	12.94	12.36
Dividend payout ratio	28.56	23.96	23.96	20.53	19.52	19.69	18.16
Total shareholder's equity to total assets	11.14	10.78	10.95	10.30	10.35	10.04	9.98
Tangible shareholder's equity to tangible assets	10.57	10.19	10.36	9.71	9.73	9.40	9.32
Average shareholder's equity to average assets	10.93	10.26	10.39	10.39	10.00	9.96	9.67
Tier 1 risk-based capital ratio	15.85	15.19	14.69	15.65	15.60	15.65	15.37
Net interest margin	3.25	3.13	3.12	3.29	3.35	3.39	3.67
Allowance for loan losses to total loans	1.43	1.38	1.40	1.41	1.46	1.72	1.79
Non-performing loans to total loans	0.47	0.19	0.20	0.20	0.16	0.33	0.55
Net loans charged off (recovered) to average loans	0.03	0.09	0.13	(0.01)	0.26	0.11	0.72
<b>Selected balance sheet data:</b>							
Total assets	\$ 682,085	\$ 662,155	\$ 668,671	\$ 669,769	\$ 635,713	\$ 613,420	\$ 574,275

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Total loans net of unearned discount	391,975	383,829	378,612	370,849	335,551	322,018	291,603
Allowance for loan losses	5,622	5,308	5,298	5,227	4,894	5,553	5,233
Total deposits	499,212	488,123	492,901	492,581	474,559	453,252	435,070
Total shareholders' equity	75,992	71,408	73,209	68,959	65,772	61,611	57,291

(1) In 2006, ISBF's board declared a three-for-one stock split. Per share amounts for all periods have been adjusted for this split.

**Table of Contents****MIDWESTONE SELECTED HISTORICAL FINANCIAL DATA**

(dollars in thousands, except per share data)

	Nine Months Ended September 30,		Years Ended December 31,				
	2007 (unaudited)	2006	2006	2005	2004	2003	2002
<b>Summary of Income data:</b>							
Interest income excluding loan pool participations	31,701	27,284	\$ 37,312	\$ 29,858	\$ 27,977	\$ 28,593	\$ 27,482
Interest and discount on loan pool participations	6,134	7,134	9,142	10,222	9,395	8,985	10,058
Total interest income	37,835	34,418	46,454	40,080	37,372	37,578	37,540
Total interest expense	19,453	15,134	21,209	15,426	13,370	14,767	17,027
Net interest income	18,382	19,284	25,245	24,654	24,002	22,811	20,513
Provision for loan losses	739	90	180	468	858	589	1,070
Noninterest income	4,542	4,367	5,928	4,428	4,276	4,358	3,787
Noninterest expenses	16,389	16,039	21,459	19,415	18,513	17,387	14,426
Income before income tax	5,796	7,522	9,534	9,199	8,907	9,193	8,804
Income tax expense	1,786	2,502	3,093	3,111	3,078	3,267	3,015
Net income	\$ 4,010	5,020	\$ 6,441	6,088	5,829	5,926	5,789
<b>Per share data:</b>							
Net income basic	\$ 1.08	\$ 1.36	\$ 1.74	\$ 1.63	\$ 1.54	\$ 1.54	\$ 1.49
Net income diluted	1.07	1.33	1.71	1.59	1.50	1.50	1.46
Cash dividends declared	0.54	0.53	0.71	0.68	0.68	0.64	0.64
Book value	17.46	16.61	16.83	15.77	15.18	14.84	14.17
Net tangible book value	13.58	12.64	12.92	11.77	11.32	11.08	11.53
<b>Selected financial ratios:</b>							
Net income to average assets	0.72%	0.97%	0.92%	0.93%	0.92%	0.98%	1.07%
Net income to average equity	8.48	11.19	10.65	10.49	10.23	10.52	10.91
Dividend payout ratio	50.00	38.97	40.80	41.72	44.16	41.56	42.95
Total shareholder's equity to total assets	8.40	8.49	8.39	8.63	8.75	9.01	10.37
Tangible shareholder's equity to tangible assets	6.66	6.59	6.57	6.59	6.67	6.88	8.60
Tier 1 capital ratio	10.23	10.09	10.01	10.38	10.88	11.20	14.67
Net interest margin	3.66	4.13	3.99	4.11	4.14	4.10	4.10
Gross revenue of loan pools to total gross revenue	14.47	18.39	17.45	22.97	22.17	21.42	24.34
Allowance for loan losses to total loans	0.99	1.18	1.13	1.16	1.19	1.29	1.30
Non-performing loans to total loans	0.87	0.84	1.15	0.77	0.73	0.83	0.86
Net loans charged off (recovered) to average loans	0.21	(0.14)	(0.11)	0.05	0.25	0.08	0.15
<b>Selected balance sheet data:</b>							
Total assets	\$ 768,887	\$ 719,094	\$ 744,911	\$ 676,332	\$ 650,564	\$ 623,306	\$ 537,026
Total loans net of unearned discount	533,361	489,164	503,832	433,437	398,854	377,017	306,024

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Total loan pool participations	90,757	92,450	98,885	103,570	105,502	89,059	82,341
Allowance for loan losses	5,299	5,769	5,693	5,011	4,745	4,857	3,967
Total deposits	558,262	524,532	560,615	505,245	475,102	453,125	395,546
Total shareholders equity	\$ 64,579	61,044	62,533	58,386	56,930	56,144	55,698

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**SELECTED CONSOLIDATED PRO FORMA FINANCIAL DATA OF  
ISBF AND MIDWESTONE**

The following table shows selected consolidated pro forma financial data reflecting the merger of *MidWestOne* with ISBF, assuming the companies had been combined at the dates and for the periods shown. The pro forma amounts reflect certain purchase accounting adjustments, which are based on estimates that are subject to change depending on fair values as of the merger completion date. These adjustments are described in the notes to the unaudited pro forma combined financial statements that follow this presentation under the caption *Unaudited Pro Forma Combined Financial Information*. The pro forma financial information in the table below does not include any projected cost savings, revenue enhancements or other possible financial benefits of the merger to the combined company and does not attempt to suggest or predict future results. This information also does not necessarily reflect what the historical financial condition or results of operations of the combined company would have been had ISBF and *MidWestOne* been combined as of the dates and for the periods shown.

	At or for the Nine Months Ended September 30, 2007	For the Year Ended December 31, 2006
	(dollars in thousands)	
<b>Summary of income data:</b>		
Interest income	\$ 67,461	\$ 83,249
Interest expense	33,769	38,154
Net interest income	33,692	45,095
Provision for loan losses	1,164	730
Net interest income (after provision for loan losses)	32,528	44,365
Noninterest income	11,035	13,500
Noninterest expenses	31,467	40,649
Income before income taxes	12,096	17,216
Income tax expense	3,384	5,109
Net income	\$ 8,712	\$ 12,107
<b>Selected balance sheet data:</b>		
Total assets	\$ 1,469,596	
Total loans net of unearned interest	914,825	
Total loan pool participations	89,520	
Allowance for loan losses	9,447	
Total deposits	1,057,579	
Total stockholders' equity	159,380	



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**UNAUDITED PRO FORMA COMBINED FINANCIAL INFORMATION**

The accompanying unaudited pro forma combined balance sheet data assumes the merger took place as of September 30, 2007. The unaudited pro forma consolidated balance sheet data combines the unaudited consolidated balance sheet data of ISBF as of September 30, 2007, and the unaudited consolidated balance sheet data of *MidWestOne* as of September 30, 2007.

The accompanying unaudited pro forma combined statement of income data presents the unaudited consolidated statement of income data of ISBF for the nine months ended September 30, 2007, and the audited consolidated statement of income data for the year ended December 31, 2006, combined, respectively, with *MidWestOne*'s unaudited consolidated statement of income data for the nine months ended September 30, 2007, and audited consolidated statement of income data for the year ended December 31, 2006. The unaudited pro forma combined statement of income gives effect to the merger as if it had occurred as of the beginning of each period.

The pro forma financial information includes purchase accounting adjustments to record the assets and liabilities of *MidWestOne* at their estimated fair values and to record certain exit costs related to *MidWestOne*. The pro forma adjustments included herein are subject to updates as additional information becomes available and as additional analyses are performed. Any change in the fair value of the net assets of *MidWestOne* will change the estimated purchase accounting adjustments and the amount of the purchase price allocable to goodwill. Additionally, changes to *MidWestOne*'s stockholders' equity, including net income from October 1, 2007, through the date the merger is completed, will also change the amount of goodwill recorded. Final adjustments may be materially different from the unaudited pro forma adjustments presented herein.

ISBF and *MidWestOne* anticipate that the merger will provide the combined company with financial benefits that include increased revenue opportunities and reduced operating expenses, but these financial benefits are not reflected in the pro forma information. Accordingly, the pro forma information does not attempt to predict or suggest future results. It also does not necessarily reflect what the historical results of the combined company would have been had our companies been combined during the periods presented.

Historical results do not necessarily indicate the results that you can expect for any future period. ISBF and *MidWestOne* believe that all adjustments (which include only normal recurring adjustments) have been included that are necessary to arrive at a fair presentation of the interim results of operations. Results for the interim period ended September 30, 2007, do not necessarily indicate the results that you can expect for the year as a whole.

The unaudited pro forma financial information presented below should be read together with the historical financial statements of ISBF and *MidWestOne*, including the related notes, and the other financial information, including the related notes, included in this document.

**Table of Contents****UNAUDITED PRO FORMA FINANCIAL INFORMATION****Pro Forma Statement of Financial Condition as of September 30, 2007**

(dollars in thousands, except per share data)

	Historical		Pro Forma	Purchase Accounting		Pro Forma
	ISBF	MidWestOne	Before	Debit	Credit	After
			Entries			Entries
<b>ASSETS</b>						
Cash and due from banks	\$ 12,184	\$ 13,055	25,239		\$ 4,595 <sup>(n)</sup>	\$ 20,644
Federal funds sold	10,350		10,350			10,350
Investment securities	235,070	87,478	322,548		217 <sup>(a)</sup>	322,331
Loans (net of unearned interest)	391,975	533,361	925,336		10,511 <sup>(b)(d)(e)</sup>	914,825
Allowance for loan losses	(5,622)	(5,299)	(10,921)	1,474 <sup>(e)</sup>		(9,447)
Net loans	386,353	528,062	914,415			905,378
Loan pool participations		90,757	90,757		1,237 <sup>(c)</sup>	89,520
Premises and equipment	11,553	13,544	25,097	2,000 <sup>(f)</sup>		27,097
Loans held for sale	1,144		1,144			1,144
Other real estate owned		1,579	1,579			1,579
Goodwill	4,356	13,405	17,761	35,921 <sup>(p)</sup>	13,405 <sup>(g)</sup>	40,277
Core deposit intangible		449	449	8,720 <sup>(m)</sup>	449 <sup>(g)</sup>	8,720
Other intangibles	300	489	789	400 <sup>(q)</sup>	489 <sup>(g)</sup>	700
Other assets (includes deferred taxes)	20,775	20,069	40,844	1,556 <sup>(g)(n)</sup>	544 <sup>(l)</sup>	41,856
Total assets	\$ 682,085	\$ 768,887	\$ 1,450,972	\$ 50,071	\$ 31,447	\$ 1,469,596
<b>LIABILITIES AND STOCKHOLDERS</b>						
<b>EQUITY</b>						
<b>Liabilities</b>						
Deposits:						
Noninterest-bearing	\$ 62,779	\$ 49,451	\$ 112,230			\$ 112,230
Interest-bearing	436,433	508,811	945,244		105 <sup>(h)</sup>	945,349
Total deposits	499,212	558,262	1,057,474			1,057,579
Federal funds purchased and securities sold under agreements to repurchase	58,749	18,545	77,294			77,294
Federal Home Loan Bank advances	43,500	90,600	134,100	602 <sup>(i)</sup>		133,498
Short-term borrowings		2,500	2,500			2,500
Long-term debt	315		315			315
Trust preferred securities		25,774	25,774		312 <sup>(j)</sup>	26,086
Other liabilities	4,317	8,627	12,944			12,944
<b>Total liabilities</b>	<b>\$ 606,093</b>	<b>\$ 704,308</b>	<b>\$ 1,310,401</b>			<b>\$ 1,310,216</b>
<b>Stockholders Equity</b>						
Common stock	\$ 5,159	\$ 24,564	\$ 29,723	\$ 24,564 <sup>(k)</sup>	\$ 3,514 <sup>(o)</sup>	\$ 8,673
Surplus	21	13,206	13,227	13,206 <sup>(k)</sup>	80,741 <sup>(n)(o)</sup>	80,762
Retained earnings	72,203	44,459	116,662	45,326 <sup>(k)(n)</sup>		71,336
Accumulated other comprehensive income (loss)	(1,391)	(136)	(1,527)		136 <sup>(k)</sup>	(1,391)

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Total stockholders equity before treasury stock	75,992	82,093	158,085			
Treasury stock		(17,514)	(17,514)		17,514 <sub>(k)</sub>	
<b>Total stockholders equity</b>	<b>75,992</b>	<b>64,579</b>	<b>140,571</b>			<b>159,380</b>
<b>Total liabilities and stockholders equity</b>	<b>\$ 682,085</b>	<b>\$ 768,887</b>	<b>\$ 1,450,972</b>	<b>\$ 83,698</b>	<b>\$ 102,322</b>	<b>\$ 1,469,596</b>

See Notes to Unaudited Pro Forma Combined Financial Statements.

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Following are estimates and assumptions for purchase accounting adjustments. Actual adjustments will be determined at transaction date and may differ significantly from this pro forma disclosure.

- (a) Reduce carrying value of *MidWestOne*'s held-to-maturity investment securities by \$217,000 to fair market value; fair market value adjustment to be accreted over remaining life for each security on a level-yield basis.
- (b) Reduce carrying value of *MidWestOne*'s loans to fair market value; fair market value adjustment to be accreted over average life of portfolio on a level-yield basis.
- (c) Reduce carrying value of *MidWestOne*'s loan pool participations to fair market value; fair market value adjustment to be accreted over average life of portfolio on a level-yield basis.
- (d) Eliminate existing *MidWestOne* FASB 91 deferred fees and costs.
- (e) Reduce carrying value of *MidWestOne*'s loans and allowances for loan losses for specific reserves assigned to impaired loans.
- (f) Increase carrying value of *MidWestOne*'s premises and equipment to fair market value; estimated fair market value adjustment to be amortized on straight-line basis over 15 years.
- (g) Eliminate existing *MidWestOne* goodwill, core deposit, and customer list intangible asset and related deferred tax liability.
- (h) Adjust *MidWestOne* time deposits to fair market value; estimated fair market value adjustment to be accreted over the average life of time deposit portfolio of one year on a level-yield basis.
- (i) Adjust FHLB advances to fair market value; estimate fair market value adjustment to be accreted on individual advances over remaining term on a level-yield basis.
- (j) Adjust trust preferred securities to fair market value; estimate fair market value adjustment to be accreted over remaining 30-year term on a straight-line basis.
- (k) Eliminate *MidWestOne* stockholders' equity.
- (l) Net impact of deferred tax entries on purchase accounting adjustments.
- (m) Record core deposit intangible, estimated at 4% of *MidWestOne* deposits, excluding certificates of deposit, anticipated to be amortized on an accelerated basis over a 10 year period.

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	<b>Amortization</b>
Year 1	\$ 1,586
Year 2	1,427
Year 3	1,268
Year 4	1,110
Year 5	951
Year 6	793
Year 7	634
Year 8	476
Year 9	317
Year 10	158
	\$ 8,720

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## (n) Pro forma merger costs expected by ISBF:

Professional fees (legal and accounting)	\$ 325
Investment banking fees	300
Proxy printing	25
ISBF direct costs to be capitalized (all cash disbursement)	650*
Excess value of new stock option replacement awards	1,276
Marketing and other merger costs	100*
Less estimated deferred tax benefits	(509)
ISBF indirect merger costs to be expensed	867
Total cash disbursements associated with ISBF indirect merger costs	100

## Pro forma merger costs expected by MidWestOne:

Professional fees (legal and accounting)	475*
Investment banking fees	1,170*
Proxy printing	50*
Employment contract termination, severance and stay bonuses	1,500*
Acceleration of restricted stock unit vesting	281
Acceleration of stock option vesting	163
Marketing and other merger-related expenses	150*
Donation to ISBF Foundation	500*
MidWestOne costs to be expensed	4,289
* Total cash disbursement associated with merger costs	4,595

Note: The following outlines the effect on the transaction of the new stock option replacement awards being issued in the transaction.

	<b>Total</b>	<b>Per share</b>
Calculated Fair Value of awards as of measurement date (9/12/07)	\$ 2,618	\$ 6.07
Less: Calculated excess fair value of awards allocated to compensation costs, at 9/3/07	(1,276)	(2.96)
Amount allocated to transaction purchase price	\$ 1,342	\$ 3.11

(o) MidWestOne shares outstanding as of September 30, 2007	3,699,275
Fixed exchange ratio per merger agreement	0.95
Total ISBF common shares to be issued	3,514,311
Fair value per share of ISBF stock	\$ 23.23
<b>Fair value of stock consideration (dollars in thousands)</b>	<b>\$ 81,637</b>
MidWestOne stock options outstanding	454,274
Fixed exchange ratio per merger agreement	0.95

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ISBF options to be granted	431,560
Estimated per share fair value of ISBF stock options to be granted	\$ 3.11
<b>Fair value of stock option consideration (dollars in thousands)</b>	<b>1,342</b>
<b>Total Stock and stock option consideration (dollars in thousands)</b>	<b>82,979</b>
Par value of common shares to be issued (\$1.00/share)	3,514
Addition to surplus on common stock to be issued	78,123
Addition to surplus on fair value of stock options to be issued	1,342
<b>Total credit to stockholder s equity</b>	<b>82,979</b>

Note: Due to limited market activity, the fair value per share of ISBF stock of \$23.23 was calculated by taking the interpolated book value as of September 12, 2007 (\$14.61) times the medium price-to-book value for twenty publicly-traded peer institutions (159%).

- (p) Estimated goodwill related to total transaction cost in excess of net assets acquired (see Note 3, Purchase Price and Acquisition Costs).
  
- (q) Customer list intangible for *MidWestOne* Insurance Services customer base, estimated at \$400, anticipated to be amortized on a straight-line basis over 5 years.

**Table of Contents****UNAUDITED PRO FORMA FINANCIAL INFORMATION****Pro Forma Statement of Income for Nine Months Ended September 30, 2007**

(dollars in thousands, except per share data)

	Historical		Pro Forma	Mark-to-market		Pro Forma
	ISBF	MidWestOne	Before	Debit	Credit	After
			Entries			Entries
<b>Interest income</b>						
Loans	\$ 20,563	\$ 28,849	\$ 49,412		\$ 898 <sup>(b)</sup>	\$ 50,310
Loan pool participations		6,134	6,134		185 <sup>(c)</sup>	6,319
Securities	7,438	2,762	10,200		32 <sup>(a)</sup>	10,232
Federal funds sold and other	510	90	600			600
Total interest income	28,511	37,835	66,346			67,461
<b>Interest expense</b>						
Deposits	10,998	14,656	25,654		79 <sup>(e)</sup>	25,575
Federal funds purchased and repurchase agreements and short-term borrowings	1,624	340	1,964			1,964
Federal Home Loan Bank advances	1,478	3,444	4,922	\$ 226 <sup>(f)</sup>		5,148
Long-term debt	77	266	343			343
Trust preferred securities		747	747		8 <sup>(g)</sup>	739
Total interest expense	14,177	19,453	33,630			33,769
<b>Net interest income before provision for loan losses</b>	14,334	18,382	32,716			33,692
Provision for loan losses	425	739	1,164			1,164
<b>Net interest income after provision for loan losses</b>	13,909	17,643	31,552			32,528
<b>Noninterest income</b>						
Trust and investment fees	2,667	614	3,281			3,281
Service charges on deposit accounts	1,526	1,562	3,088			3,088
Gain on sale of mortgage loans and servicing fees	1,027	440	1,467			1,467
Other service fees and commissions	1,572	1,877	3,449			3,449
Investment securities gains (losses), net	(299)	49	(250)			(250)
Total noninterest income	6,493	4,542	11,035			11,035
<b>Noninterest expense</b>						
Salaries and employee benefits	8,161	9,774	17,935			17,935
Occupancy	1,010	1,324	2,334	100 <sup>(d)</sup>		2,434
Equipment	1,217	1,302	2,519			2,519
Office supplies, postage, and telephone	753	546	1,299			1,299
Other	2,778	3,443	6,221	1,249 <sup>(h)(i)</sup>	190 <sup>(j)</sup>	7,280
Total other expenses	13,919	16,389	30,308			31,467
<b>Income before taxes</b>	6,483	5,796	12,279			12,096
Income taxes	1,666	1,786	3,452		68 <sup>(k)</sup>	3,384



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<b>Net income</b>	\$ 4,817	\$ 4,010	\$ 8,827	\$ 1,575	\$ 1,460	\$ 8,712
Net income for common stockholders	\$ 4,817	\$ 4,010				\$ 8,712
<b>Basic earnings per common share</b>	\$ 0.93	\$ 1.08				\$ 1.00
Diluted earnings per common share	\$ 0.93	\$ 1.07				\$ 1.00
<b>Basic weighted average common shares outstanding</b>	5,167,598	3,701,675				8,681,909
Diluted weighted average common shares outstanding	5,174,684	3,736,747				8,722,313

See Notes to Unaudited Pro Forma Combined Financial Statements.

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Following are estimates and assumptions for purchase accounting adjustments for the Unaudited Pro Forma Combined Statement of Income for the Nine Months ended September 30, 2007. Actual adjustments will be determined at transaction date and may differ significantly from this pro forma disclosure.

(a)	Accretion of purchase accounting adjustment on investments acquired over expected five-year life.	\$ (32)
(b)	Accretion of purchase accounting adjustment on acquired loans over expected seven-year life.	(898)
(c)	Accretion of purchase accounting adjustment on acquired loan pools over expected five-year life.	(185)
(d)	Amortization of purchase accounting adjustment on acquired premises and equipment on straight-line basis over estimated remaining life of 15 years.	100
(e)	Accretion of purchase accounting adjustment on time deposits over expected one-year life.	(79)
(f)	Amortization of purchase accounting adjustment on FHLB advances over expected two-year life.	226
(g)	Amortization of purchase accounting adjustment on trust preferred securities over 30 years.	(8)
(h)	Amortization of core deposit intangible on an accelerated basis over expected ten-year life.	1,189
(i)	Amortization of purchase accounting adjustment on customer list intangible over expected five-year life.	60
(j)	Elimination of amortization expense on existing <i>MidWestOne</i> intangible assets	(190)
(k)	Decreased tax cost of amortization and accretion of purchase accounting adjustments assuming a combined marginal tax rate of 37%.	(68)

**Table of Contents****UNAUDITED PRO FORMA FINANCIAL INFORMATION****Pro Forma Statement of Income for Twelve Months Ended December 31, 2006**

(dollars in thousands, except per share data)

	Historical		Pro Forma	Mark-to-market		Pro Forma
	ISBF	MidWestOne	Before	Debit	Credit	After
			Entries			Entries
<b>Interest income</b>						
Loans	\$ 25,850	33,897	59,747		\$ 1,197 <sup>(b)</sup>	\$ 60,944
Loan pool participations		9,142	9,142		247 <sup>(c)</sup>	9,389
Securities	9,175	3,299	12,474		43 <sup>(a)</sup>	12,517
Federal funds sold and other	283	116	399			399
Total interest income	35,308	46,454	81,762			83,249
<b>Interest expense</b>						
Deposits	12,348	15,045	27,393		105 <sup>(e)</sup>	27,288
Federal funds purchased and repurchase agreements and short-term borrowings	1,878	418	2,296			2,296
Federal Home Loan Bank advances	2,436	4,446	6,882	\$ 301 <sup>(f)</sup>		7,183
Long-term debt	97	373	470			470
Trust preferred securities		927	927		10 <sup>(g)</sup>	917
Total interest expense	16,759	21,209	37,968			38,154
<b>Net interest income before provision for loan losses</b>	18,549	25,245	43,794			45,095
Provision for loan losses	550	180	730			730
<b>Net interest income after provision for loan losses</b>	17,999	25,065	43,064			44,365
<b>Noninterest income</b>						
Trust and investment fees	2,889	995	3,884			3,884
Service charges on deposit accounts	1,935	2,114	4,049			4,049
Gain on sale of mortgage loans and servicing fees	963	580	1,543			1,543
Other service fees and commissions	1,893	2,451	4,344			4,344
Investment securities gains (losses), net	(108)	(212)	(320)			(320)
Total noninterest income	7,572	5,928	13,500			13,500
<b>Noninterest expense</b>						
Salaries and employee benefits	10,081	12,546	22,627			22,627
Occupancy	1,291	1,660	2,951	133 <sup>(d)</sup>		3,084
Equipment	1,520	1,831	3,351			3,351
Office supplies, postage, and telephone	960	865	1,825			1,825
Other	3,828	4,557	8,385	1,666 <sup>(h)(i)</sup>	289 <sup>(j)</sup>	9,762
Total other expenses	17,680	21,459	39,139			40,649

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<b>Income before taxes</b>	7,891	9,534	17,425			17,216
Income taxes	2,093	3,093	5,186		77 <sup>(k)</sup>	5,109
<b>Net income</b>	\$ 5,798	\$ 6,441	\$ 12,239	\$ 2,100	\$ 1,968	\$ 12,107
Net income for common stockholders	\$ 5,798	\$ 6,441				\$ 12,107
<b>Basic earnings per common share</b>	\$ 1.11	\$ 1.74				\$ 1.39
Diluted earnings per common share	\$ 1.11	\$ 1.71				\$ 1.38
<b>Basic weighted average common shares outstanding</b>	5,204,957	3,694,972				8,719,268
Diluted weighted average common shares outstanding	5,213,878	3,764,802				8,794,528

See Notes to Unaudited Pro Forma Combined Financial Statements.

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Following are estimates and assumptions for purchase accounting adjustments for Unaudited Pro Forma Combined Statement of Income for the Twelve Months Ended December 31, 2006. Actual adjustments will be determined at transaction date and may differ significantly from this pro forma disclosure.

(a)	Accretion of purchase accounting adjustment on investments acquired over expected five-year life.	\$ (43)
(b)	Accretion of purchase accounting adjustment on acquired loans over expected seven-year life.	(1,197)
(c)	Accretion of purchase accounting adjustment on acquired loan pools over expected five-year life.	(247)
(d)	Amortization of purchase accounting adjustment on acquired premises and equipment on straight-line basis over estimated remaining life of 15 years.	133
(e)	Accretion of purchase accounting adjustment on time deposits over expected one-year life.	(105)
(f)	Amortization of purchase accounting adjustment on FHLB advances over expected two-year life.	301
(g)	Amortization of purchase accounting adjustment on trust preferred securities over 30 years	(10)
(h)	Amortization of core deposit intangible on an accelerated basis over expected ten-year life.	1,586
(i)	Amortization of purchase accounting adjustment on customer list intangible over expected five-year life.	80
(j)	Elimination of amortization expense on existing <i>MidWestOne</i> intangible assets.	(289)
(k)	Decreased tax cost of amortization and accretion of purchase accounting adjustments assuming a combined marginal tax rate of 37%.	(77)

**Notes To Unaudited Pro Forma Combined Financial Statements****Note 1. Basis of Presentation**

The combination will be accounted for using the purchase method of accounting.

Statement of Financial Accounting Standards ( SFAS ) No. 141, *Business Combinations*, requires the purchase method of accounting for business combinations. SFAS No. 142, *Goodwill and Other Intangible Assets*, establishes standards for goodwill acquired in a business combination and sets for the methods to periodically evaluate goodwill for impairment at least annually. The purchase method of accounting for business combinations requires that the assets acquired and liabilities assumed be recorded at their respective estimated fair market values as of the closing date. The excess of the total acquisition cost over the sum of the assigned fair values of the tangible and identifiable intangible assets acquired, less liabilities assumed, should be recorded as goodwill and evaluated thereafter at least annually for impairment. Financial statements of the combined company issued after the consummation of the merger are required to reflect those values, as well as the results of operations of the combined company beginning after the closing date of the merger. Historical financial statements of ISBF issued prior to the consummation of the merger will not be restated to reflect *MidWestOne* historical financial condition or results of operations.

The unaudited pro forma combined balance sheet as of September 30, 2007, gives effect to the merger as if the merger had occurred on September 30, 2007. The unaudited pro forma combined statement of income for the nine months ended September 30, 2007, and for the year ended December 31, 2006, give effect to the merger as if the merger had occurred on January 1, 2007 and 2006 respectively.

The unaudited pro forma financial data is based on preliminary estimates and various assumptions that ISBF management and *MidWestOne* management believe are reasonable in these circumstances. The unaudited pro forma adjustments reflect transaction-related items only and are based on currently available information. Purchase price allocations and related amortization, accretion and depreciation periods will be based on final appraisals, evaluations, and estimates of fair values. As a result, actual asset and liability values established and related operating results, including actual amortization and accretion, could differ materially from those reflected in the unaudited pro forma combined financial statements. No estimates of anticipated cost savings, potential

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revenue enhancements or synergies that ISBF and MidWestOne expect to realize in connection with the combination have been reflected in the unaudited pro forma combined financial statement. The unaudited pro forma combined financial statements do not reflect the impact of conforming MidWestOne accounting policies to those of ISBF, as the impact, if any has not yet been determined.

***Note 2. Merger Consideration***

Under terms of the merger agreement, ISBF expects to issue between 3,510,843 and 3,963,115 shares of common stock for the currently outstanding shares of MidWestOne common stock and the shares of MidWestOne common stock subject to options. ISBF currently does not own any shares of MidWestOne common stock.

***Note 3. Purchase Price and Acquisition Costs***

ISBF has estimated the relative fair value of MidWestOne net assets in order to determine a preliminary allocation of the purchase price to the net assets to be acquired. For purposes of the accompanying unaudited pro forma condensed combined financial statements, the excess of the purchase price over the book value of net assets to be acquired has been estimated as follows:

MidWestOne shares outstanding as of September 30, 2007	3,699,275
Fixed exchange ratio per merger agreement	0.95
<b>Total ISBF common shares to be issued</b>	<b>3,514,311</b>
Fair value per share of ISBF stock	\$ 23.23
<b>Fair value of stock consideration (dollars in thousands)</b>	<b>81,637</b>
MidWestOne stock options outstanding	454,274
Fixed exchange ratio per merger agreement	0.95
ISBF options to be granted	431,560
Estimated per share fair value of ISBF stock options to be granted	\$ 3.11
<b>Fair value of stock option consideration (dollars in thousands)</b>	<b>1,342</b>
<b>Total stock and stock option consideration (dollars in thousands)</b>	<b>82,979</b>

Note: The following outlines the effect on the transaction of the new stock option replacement awards being issued in the transaction.

	<b>Total</b>	<b>Per share</b>
Calculated Fair Value of awards as of measurement date (9/12/07)	\$ 2,618	\$ 6.07
Less: Calculated excess fair value of awards allocated to compensation costs, at 9/3/07	(1,276)	(2.96)
<b>Amount allocated to transaction purchase price</b>	<b>\$ 1,342</b>	<b>\$ 3.11</b>

Par value of common shares to be issued (\$1/share)	3,514
Addition to surplus on common stock to be issued	78,123
Addition to surplus on fair value of stock options to be issued	1,342
<b>Total credit to stockholder s equity</b>	<b>82,979</b>

<b>Pro forma merger costs expected by ISBF:</b>	
Professional fees (legal and accounting)	325
Investment banking fees	300
Proxy printing	25
<b>ISBF direct costs to be capitalized (all cash disbursement)</b>	<b>\$ 650</b>
<b>Total purchase price</b>	<b>83,629</b>

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MidWestOne equity prior to transaction	64,579
Merger expenses	(3,845)
Pre-existing FASB 91 deferred fees and costs	(655)
Pre-existing goodwill and core deposit intangibles	(13,854)
Pre-existing customer list intangible	(489)
+Deferred taxes on pre-existing intangibles	1,047
<b>Adjusted equity at closing</b>	<b>46,783</b>
<b>Purchase price to be allocated</b>	<b>36,846</b>
HTM investment fair market value adjustment	(217)
Loans fair market value adjustment	(8,382)
Purchased loan pools fair market value adjustment	(1,237)
Premises and equipment fair market value adjustment	2,000
Time deposit fair market value adjustment	(105)
FHLB advances fair market value adjustment	602
Trust preferred securities market value adjustment	(312)
Core deposit intangible	8,720
Insurance agency customer list	400
Less deferred tax asset/liability on above at 37%	(544)
<b>Purchase accounting adjustments</b>	<b>925</b>
<b>Goodwill</b>	<b>35,921</b>

The pro forma purchase price calculation shown above is subject to change between September 30, 2007 and the closing date of the merger as a result of possible changes in actual acquisition costs incurred by ISBF and final appraisals, evaluations, and estimates of fair value.



**Table of Contents****UNAUDITED COMPARATIVE PER SHARE DATA**

The following table presents certain comparative historical, pro forma and pro forma equivalent per share financial information of ISBF and MidWestOne that reflects the merger using the purchase method of accounting.

The pro forma and equivalent pro forma per share information gives effect to the merger as if the merger had been effective on September 30, 2007. The information in the following table is based on, and should be read together with, the historical financial information that appears elsewhere in this document. See MidWestOne and ISBF's audited and unaudited financial statements beginning on page F-1 and Unaudited Pro Forma Combined Financial Information.

The information listed as Equivalent Pro Forma Per MidWestOne Share was obtained by multiplying the pro forma amount listed by ISBF by the 0.95 exchange ratio. We present this information to reflect the fact that MidWestOne shareholders will receive 0.95 share of ISBF common stock for each share of MidWestOne common stock exchanged in the merger.

We expect that we will incur merger and integration charges as a result of combining our companies. We also anticipate that the merger will provide the combined company with financial benefits that include reduced operating expenses and the opportunity to earn more revenue. The pro forma information, while helpful in illustrating the financial characteristics of the combined company under one set of assumptions, does not reflect these expenses or benefits and, accordingly, does not attempt to predict or suggest future results. It also does not necessarily reflect what the historical results of the combined company would have actually been had our companies been combined as of the dates or for the periods presented.

	ISBF Historical	MidWestOne Historical	Pro Forma Combined	Equivalent Pro Forma Per MidWestOne Share (0.95 Share)
Earnings per share:				
For the year ended December 31, 2006:				
Basic	\$ 1.11	\$ 1.74	\$ 1.39	\$ 1.32
Diluted	1.11	1.71	1.38	1.31
For the nine months ended September 30, 2007:				
Basic	0.93	1.08	1.00	\$ 0.95
Diluted	0.93	1.07	1.00	0.95
Cash dividends declared per share:				
For the year ended December 31, 2006	0.32	0.71	0.32	0.30
For the nine months ended September 30, 2007	0.32	0.54	0.32	0.30
Book value:				
As of December 31, 2006	14.14	16.83		
As of September 30, 2007	14.73	17.46	18.38	17.46

The market price of ISBF common stock will likely fluctuate between the date of this document and the date on which the merger is completed and after the merger. Because the exchange ratio of 0.95 is fixed, the value of the merger consideration will fluctuate as the price of ISBF common stock changes. Shareholders who obtain current market price quotations for shares of ISBF common stock in connection with making any decisions with respect to the merger should bear in mind that ISBF common stock, like many Pink Sheet securities, is relatively illiquid, which tends to increase price volatility and make it difficult for investors to buy or sell without dramatically affecting the quoted price. Because of the illiquid trading market of ISBF common stock and the absence of publicly available business and financial information for ISBF, you should not place undue reliance on current price quotations of ISBF common stock in determining the current or prospective value of the stock consideration to be paid in the merger. In addition, the value of the shares of the combined company's common stock that MidWestOne shareholders will receive in the merger may increase or decrease after the merger.

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By voting to approve the merger agreement and the transactions it contemplates, *MidWestOne* shareholders will be choosing to invest in the combined ISBF/*MidWestOne*, because they will receive ISBF common stock in exchange for their shares of *MidWestOne* common stock. An investment in the combined company's common stock involves significant risk. In addition to the other information included in this joint proxy statement-prospectus, ISBF and *MidWestOne* shareholders should carefully consider the matters described below in **Risk Factors** when determining whether to approve the merger agreement and the transactions it contemplates.

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**RISK FACTORS**

By voting in favor of the merger, you will be choosing to invest in the common stock of a combined ISBF and MidWestOne. In addition to the information contained elsewhere in this joint proxy statement-prospectus or incorporated in this joint proxy statement-prospectus by reference, you should carefully consider the following factors in making your decision as to how to vote on the merger.

**Risks Related to the Merger**

*The exchange ratio is fixed and will not be adjusted to reflect changes in ISBF's stock value prior to the effective time of the merger.*

The merger agreement provides that each share of MidWestOne common stock will be converted into the right to receive 0.95 share of ISBF common stock. The exchange ratio is fixed and will not be adjusted to reflect any changes in the value of ISBF common stock between the date of the merger agreement and the effective time of the merger. As a result, the value of the merger consideration to be paid to MidWestOne's shareholders will not be known at the time of the MidWestOne special meeting. When you vote at the special meeting, you will not know the exact value of the shares of ISBF common stock that MidWestOne shareholders will receive in the merger.

Although obtaining current market price quotations for ISBF common stock prior to voting on the merger is possible, ISBF common stock, like many Pink Sheet securities, is relatively illiquid, which tends to increase price volatility and makes it difficult for investors to buy or sell without dramatically affecting the quoted price. Because of the illiquid trading market of ISBF common stock and the absence of publicly available business and financial information for ISBF, you should not place undue reliance on current price quotations of ISBF common stock in determining the current or prospective value of the stock consideration to be paid in the merger.

Moreover, the value of the combined company's common stock may also rise or fall after the merger. Stock price changes may result from a variety of factors, including completion of the merger, general market and economic conditions, changes in our respective businesses, operations and prospects and regulatory considerations. Many of these factors are beyond the combined company's control, and it is possible that the market value of the combined company's common stock at the time of the merger and afterward may be substantially higher or lower than current market value.

*The lack of a liquid public market for ISBF's common stock may make it difficult to evaluate the fairness of the merger.*

ISBF's common stock is quoted on the Pink Sheets. Pink Sheets is not a securities exchange or a broker-dealer, but is an electronic quotation and information service provided to registered broker-dealers to facilitate transactions in Pink Sheet securities. Investors must contact an SEC registered broker-dealer that is a member of the Financial Industry Regulatory Authority to invest in a security quoted on the Pink Sheets. Many Pink Sheet securities are relatively illiquid, or thinly traded, which tends to increase price volatility. Illiquid securities are often difficult for investors to buy or sell without dramatically affecting the quoted price. Because a company whose shares are quoted exclusively on the Pink Sheets is not required to file periodic reports with the Securities and Exchange Commission, reliable, publicly available information regarding the company, its securities, its business, financial condition and prospects, and the risks associated with the business or an investment in the company's securities may not be available. As a result, it may be difficult to properly value an investment in a Pink Sheet security.

The board of directors of MidWestOne used, and its financial advisors used, in part, historical Pink Sheets-quoted prices of ISBF common stock in determining the value of the merger and the fair market valuation of ISBF. The lack of a liquid, public market for ISBF shares increases the uncertainty in determining the fair market value of ISBF. The value of the combined company's common stock to be issued to MidWestOne shareholders could be greater or less than the market trading price of ISBF common stock.

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### ***The merger agreement limits MidWestOne and ISBF's ability to pursue alternatives to the merger.***

The merger agreement contains terms and conditions that make it more difficult for MidWestOne or ISBF to enter into a business combination other than with each other. These no shop provisions impose restrictions that prevent either party from seeking another acquisition proposal and that, subject to certain exceptions, limit each party's ability to discuss, facilitate or commit to competing third-party proposals to acquire all or a significant part of each company. See The Merger Agreement Termination and Termination Fees.

Each company agreed to these provisions as a condition to each company's willingness to enter into the merger agreement. These provisions, however, might discourage a third party that might have an interest in acquiring all or a significant part of either company from considering or proposing an acquisition or other business combination even if it were prepared to pay consideration with a higher per share price than the current proposed merger consideration. Either company's obligation to pay a termination fee, under certain circumstances, might result in a potential competing acquiror proposing to pay a lower per share price to acquire either company than it might otherwise have proposed to pay.

### ***The fairness opinions obtained by MidWestOne and ISBF from their respective financial advisors will not reflect changes in circumstances prior to the merger.***

Each company's financial advisors delivered a fairness opinion to each company's respective board of directors. The fairness opinions delivered by MidWestOne's financial advisors stated that, as of the date the parties executed the merger agreement, the exchange ratio of 0.95 share of ISBF common stock for each share of MidWestOne common stock is fair from a financial point of view to MidWestOne shareholders. The fairness opinion delivered by ISBF's financial advisor stated that, as of the date the parties executed the merger agreement, the exchange ratio is fair from a financial point of view to ISBF's shareholders. The opinions, however, do not reflect changes that may occur or may have occurred after the date each such opinion was delivered, including changes to the operations and prospects of MidWestOne and ISBF, changes in general market and economic conditions or other factors. Any such changes on which the opinions are based, or other factors, may alter the relative value of MidWestOne and ISBF.

### ***Future results of the combined company may differ materially from the pro forma financial information presented in this joint proxy statement-prospectus.***

The combined company's future results may be materially different from those shown in the pro forma financial information presented in this joint proxy statement-prospectus that show only a combination of ISBF's and MidWestOne's historical results. Charges that the combined company will record due to the merger may be higher or lower than estimated, depending upon how costly or difficult it is to integrate our two companies. Furthermore, these charges may decrease the combined company's capital that could be used for income-earning investments in the future.

### ***Difficulties in combining the operations of MidWestOne and ISBF may prevent the combined company from achieving the expected benefits from its acquisition.***

The combined company may not be able to achieve fully the strategic objectives and operating efficiencies it hopes to achieve in the merger. The success of the merger will depend on a number of factors, including the combined company's ability to:

integrate the operations of MidWestOne and ISBF, including successfully integrating and combining the technology, financial, credit, security and legal reporting systems and controls of ISBF and MidWestOne;

maintain existing relationships with depositors so as to minimize withdrawals of deposits after the merger;

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maintain and enhance existing relationships with borrowers so as to limit unanticipated losses from loans of MidWestOne and ISBF;

control the incremental non-interest expense so as to maintain overall operating efficiencies; and

compete effectively in the communities served by MidWestOne and ISBF and in nearby communities.

***The market price of the common stock of the combined company after the merger may be affected by factors different from those that currently affect the market value of ISBF and MidWestOne's common stock.***

The businesses of ISBF and MidWestOne and the markets on which each company's shares trade differ in certain respects. Accordingly, the results of operations of the combined company and the market price of the combined company's shares of common stock after the merger may be affected by factors different from those currently affecting the independent results of operations and market prices of each of ISBF and MidWestOne.

***There may be a limited trading market for the combined company's common stock, which may hinder your ability to sell your shares and may lower our stock price.***

While the combined company's common stock will be listed on the Nasdaq Global Market as a condition to completing the merger, an active and liquid trading market for our common stock may not develop. The lack of an active, liquid market in our shares may make it difficult for you to sell your shares when you want and may reduce the market value of our common stock. Moreover, in a limited trading market, the sale of a large number of shares at one time may temporarily depress the market price of our common stock, which may further restrict your ability to sell shares at desired prices.

***Obtaining required approvals and satisfying closing conditions may delay or prevent completion of the merger.***

Completion of the merger is conditioned upon the receipt of all material governmental authorizations, consents, orders and approvals. ISBF and MidWestOne intend to pursue all required approvals in accordance with the merger agreement. No assurance can be given that the required consents and approvals will be obtained or that the required conditions to closing will be satisfied, and, if all such consents and approvals are obtained and the conditions are satisfied, no assurance can be given as to the terms, conditions and timing of the approvals or that they will satisfy the terms of the merger agreement. The terms and conditions of such consents, orders and approvals may require the divestiture of certain assets or operations of the combined company following the merger or may impose other conditions. See [The Merger Agreement Conditions for the Completion of the Merger](#) for a discussion of the conditions to the completion of the merger and [The Merger Regulatory Approvals](#) for a description of the regulatory approvals necessary in connection with the merger.

***Uncertainties associated with the merger may cause a loss of employees and may otherwise affect the future business and operations of ISBF and MidWestOne.***

The combined company's success after the merger will depend in part upon its ability to retain key employees of ISBF and MidWestOne. Current and prospective employees of ISBF and MidWestOne may experience uncertainty about their roles with the combined company following the merger. This may adversely affect the ability of each of ISBF and MidWestOne to attract and retain key management, sales, marketing, technical and other personnel. In addition, key employees may depart because of issues relating to the uncertainty and difficulty of integration or a desire not to remain with the combined company following the merger. Accordingly, no assurance can be given that the combined company will be able to attract or retain key employees of ISBF and MidWestOne to the same extent that those companies have been able to attract or retain their own employees in the past. These factors could contribute to the combined company not achieving the expected benefits from the merger within the desired time frames, if at all.

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**Certain Risks Relating to the Business, Operations and Financial Results After the Merger**

*The combined company will have investments in pools of performing and nonperforming loans that will comprise a significant component of its assets and generate substantial interest income with yields that may fluctuate considerably resulting in inconsistent profitability from period to period.*

On a pro forma basis as of September 30, 2007, approximately 6.7% of the combined company's earning assets were invested in loan pools, and approximately 8.1% of the combined company's gross total revenue were derived from the loan pools. The loan pool investment is a non-traditional activity that has historically provided MidWestOne with a higher return than typical loans and investment securities. The return on investment in loan pools and the effect on profitability can be unpredictable due to fluctuations in the balance of loan pools and collections from borrowers by the loan pool servicer. Loan pool balances are affected by the ability to purchase additional loan pools to maintain the level of investment and by the payment and refinancing activities of the borrowers resulting in pay-offs of the underlying loans and reduction in the balances. Purchase of the new loan pools will be subject to many factors that will be outside the combined company's control, including: availability, competition, credit and performance quality of assets offered for sale, asset size and type, and the economic and interest rate environment. Collections from the individual borrowers are managed by the servicer and are affected by the borrower's financial ability and willingness to pay, foreclosure and legal action, collateral value, and the economy in general. Any of these identified factors, and others not identified, could affect the combined company's return on the loan pool investment.

*The combined company's allowance for loan losses may be insufficient to absorb possible losses in its loan portfolio.*

Like all financial institutions, the combined company will maintain an allowance for loan losses to provide for loans in its portfolio that may not be repaid in their entirety. Based on loan loss policies and procedures currently in effect for ISBF and MidWestOne, we expect that the allowance for loan losses of the combined company will be maintained at a level adequate to absorb probable losses inherent in the combined company's loan portfolio. However, the combined company's allowance for loan losses may not be sufficient to cover actual losses, and future provisions for loan losses could materially adversely affect the combined company's operating results.

*The combined company will continue to experience intense competition for loans and deposits.*

The banking business is highly competitive and we experience competition in all of our markets from many other financial institutions. After the merger, we will continue to compete with large regional banks, local community banks, credit unions, thrifts, securities and brokerage companies, mortgage companies, insurance companies, finance companies, money market mutual funds, and other non-bank financial service providers. The combined company will compete with these institutions both in attracting deposits and making loans as well as in providing other financial services. Increased competition in the combined company's market may result in a decrease in amounts of our loans and deposits, reduced spreads between loan rates and deposit rates, or loan terms that are more favorable to the borrowers. Any of these could have a material adverse effect on the combined company's ability to grow and remain profitable.

*Our continued geographic concentration will make us sensitive to changes in the economic, demographic and regulatory conditions in our market area.*

As a combined company, most of our loans will continue to be to individuals and businesses and/or secured by properties located in central and eastern Iowa. As a result, our revenues and profitability will be subject to prevailing economic, regulatory, demographic and other conditions in this market area. Because our business is concentrated in this area, adverse economic, regulatory, demographic or other developments that are limited to this area may have a disproportionately greater effect on us than they would have if we also did business in markets outside that particular geographic area.

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***Changing interest rates will continue to adversely affect profits of the combined company.***

The spread between the interest rates earned on investments, loans and loan pools and the interest rates paid on deposits and other interest-bearing liabilities affects, in part, the profitability of ISBF and MidWestOne, and will affect the profitability of the combined company. Net interest spread and margin of financial institutions are affected by general economic conditions and other factors that influence market interest rates and an institution's ability to respond to changes in such rates. The combined company's assets and liabilities at any given time will be such that they will be affected differently by a given change in interest rates. As a result, an increase or decrease in rates, the length of loan and certificate of deposit terms or the mix of adjustable and fixed rate loans in our portfolio could have a positive or negative effect on our profitability. Each of ISBF and MidWestOne currently measure interest rate risk under various rate scenarios and using specific criteria and assumptions. Each company has summarized its process for measuring interest rate risk under Quantitative and Qualitative Disclosures About Market Risk that is contained in each company's Management's Discussion and Analysis of Financial Condition and Results of Operations. Although the management teams of ISBF and MidWestOne believe their current levels of interest rate sensitivity are reasonable and effectively managed, significant fluctuations in interest rates may have an adverse effect on the business, financial condition and results of operations of the combined company.

***We will incur expenses after the merger from operating as a public company, which may adversely affect our profitability.***

Following the merger, our non-interest expenses will be impacted as a result of the financial accounting, legal and various other additional expenses usually associated with operating as a public company. The federal securities laws and the regulations of the Securities and Exchange Commission will require that we file annual, quarterly and current reports and that we maintain effective disclosure controls and procedures and internal control over financial reporting. This may require that we implement additional finance and accounting systems, procedures and controls in order to satisfy our new public company reporting requirements. We expect that the obligations of being a public company, including substantial public reporting obligations, will require significant expenditures relative to our size and place additional demands on our management team, not all of whom will have prior public company experience.

***Certain ISBF shareholders will continue to own a significant interest in the combined company and may exercise their control in a manner detrimental to your interests.***

Certain ISBF shareholders who are descendants of Iowa State Bank & Trust's founder collectively control approximately 54.4% of the outstanding shares of ISBF. Immediately after the merger, these persons will control approximately 32.4% of the combined company's outstanding common stock and may have the opportunity to exert influence on the outcome of matters required to be submitted to shareholders for approval.

***We will continue to be subject to substantial regulation which could adversely affect the combined business and operations.***

As a financial institution, we will be subject to extensive regulation that will materially affect our business. Statutes, regulations and policies that we will be subject to may change at any time, and the interpretation and the application of those laws and regulations by our regulators also is subject to change. There can be no assurance that future changes in regulations or in their interpretation or application will not adversely affect us. Each company currently has established policies, procedures and systems designed to comply with these regulatory and operational risk requirements and such policies will continue under the combined company. We will, however, face complexity and costs associated with our compliance efforts. Adverse publicity and damage to our reputation arising from the failure or perceived failure to comply with legal, regulatory or contractual requirements could affect our ability to attract and retain customers or could result in enforcement actions, fines, penalties and lawsuits.

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**FORWARD-LOOKING STATEMENTS**

We have each made forward-looking statements in this document (and in documents to which we refer you in this document) that are subject to risks and uncertainties. These forward-looking statements include information about possible or assumed future results of our operations or the performance of the combined company after the merger is completed. When we use any of the words *believes*, *expects*, *anticipates*, *estimates* or similar expressions, we are making forward-looking statements. These statements are based on ISBF's and MidWestOne's respective management's existing expectations, which in turn are based on information that is currently available to them and on the current economic, regulatory and competitive environment, including factors such as the strength of the U.S. and local economies; federal, state and local laws, regulations and policies; interest rates and regulatory policies; and expectations as to competitors and customers. Many possible events or factors, including changes from current conditions in the factors mentioned above, could affect the future financial results and performance of each of our companies and of the combined company after the merger and could cause those results or performance to differ materially from those expressed in our forward-looking statements.

In addition to the factors listed above and the risks discussed in the *Risk Factors* section of this joint proxy statement-prospectus, factors that could have a material adverse effect on our operations and future prospects include, but are not limited to, the following:

the risk that the businesses of ISBF and/or MidWestOne in connection with the merger will not be integrated successfully or such integration may be more difficult, time-consuming or costly than expected;

expected revenue synergies and cost savings from the merger may not be fully realized or realized within the expected time frame;

customer and employee relationships and business operations may be disrupted by the merger;

the availability of capital to fund the expansion of the combined business;

technological changes implemented by us and by other parties, including third party vendors, which may be more difficult or more expensive than anticipated or which may have unforeseen consequences to us and our customers;

other factors referenced in this joint proxy statement-prospectus or the documents incorporated by reference; and

the factors identified as *Risk Factors* in MidWestOne's Annual Report on Form 10-K for the year ended December 31, 2006 and any additional or modified factors identified as risk factors in MidWestOne's 2007 Quarterly Reports on Form 10-Q.

These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements.

The forward-looking statements included in this joint proxy statement-prospectus are made only as of the date of this joint proxy statement-prospectus. Further information concerning MidWestOne and its business, including additional factors that could materially affect MidWestOne's financial results, is included in MidWestOne's filings with the Securities and Exchange Commission.



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**THE SPECIAL MEETINGS**

ISBF is furnishing this joint proxy statement-prospectus to holders of ISBF common stock, \$1.00 par value per share, in connection with the proxy solicitation by ISBF's board of directors. ISBF's board of directors will use the proxies at the special meeting of shareholders of ISBF to be held on \_\_\_\_\_, 2008, and at any adjournments or postponements of the meeting.

MidWestOne is furnishing this joint proxy statement-prospectus to holders of MidWestOne common stock, \$5.00 par value per share, in connection with the proxy solicitation by MidWestOne's board of directors. MidWestOne's board of directors will use the proxies at the special meeting of shareholders of MidWestOne to be held on \_\_\_\_\_, 2008, and at any adjournments or postponements of the meeting.

All ISBF and MidWestOne shareholders will be asked at their respective special meetings to vote to approve the Agreement and Plan of Merger, dated September 11, 2007, between ISBF and MidWestOne, and to approve the transactions it contemplates. By doing so, ISBF shareholders also will be approving the adoption of amended and restated articles of incorporation. Under the merger agreement, the parties will engage in a transaction in which MidWestOne will merge with ISBF. In the merger of MidWestOne with ISBF, each outstanding share of MidWestOne common stock will be converted into the right to receive 0.95 share of the combined company. MidWestOne shareholders will receive cash instead of any fractional shares. At the special meeting, ISBF shareholders also will be asked to approve the 2008 Equity Incentive Plan.

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**ISBF SPECIAL MEETING**

**Date, Place, Time and Purpose**

The special meeting of ISBF's shareholders will be held at \_\_\_\_\_, located at \_\_\_\_\_, Iowa City, Iowa, at \_\_\_\_\_: \_\_\_\_\_m., central standard time on \_\_\_\_\_, 2008. At the special meeting, holders of ISBF common stock will be asked to vote upon a proposal to approve the merger agreement and the transactions it contemplates, including the merger, the issuance of shares of ISBF common stock as consideration in the proposed merger and the adoption of amended and restated articles of incorporation. ISBF shareholders also will be asked to approve the 2008 Equity Incentive Plan, which reserves for issuance 750,000 shares of ISBF common stock (less the number of shares subject to outstanding awards granted under the current plans of MidWestOne and ISBF as of the effective time of the merger) for future equity incentive awards by the combined company. ISBF is also asking its shareholders to grant full authority to adjourn the special meeting, if necessary, to permit solicitation of additional proxies to approve the transactions proposed by this joint proxy statement-prospectus.

**Record Date, Voting Rights, Required Vote and Revocability of Proxies**

The ISBF board fixed the close of business on \_\_\_\_\_, 2008 as the record date for determining those ISBF shareholders who are entitled to notice of and to vote at the special meeting. Only holders of ISBF common stock of record at the close of business on the record date have the right to receive notice of and to vote at the special meeting. On the record date, there were \_\_\_\_\_ shares of ISBF common stock issued and outstanding, held by approximately \_\_\_\_\_ holders of record.

**ISBF shareholders should complete and return their proxy card accompanying this document or follow the alternative voting instructions described on the proxy card to ensure that their votes are counted at the ISBF special meeting, regardless of whether they plan to attend the ISBF special meeting.** To be sure that your shares are represented at the meeting, please either complete and promptly mail the enclosed proxy card in the envelope provided for this purpose or vote by following the telephone or Internet voting procedures described on the proxy card. If your shares are registered in the name of a bank or brokerage firm, telephone or Internet voting will be available to you only if offered by your bank or broker and such procedures are described on the voting form sent to you.

At the special meeting, ISBF shareholders will have one vote for each share of ISBF common stock owned on the record date. The holders of a majority of the outstanding shares of ISBF common stock entitled to vote at the special meeting must be present for a quorum to exist at the special meeting.

Approval of the merger agreement, including the adoption of the amended and restated articles of incorporation, and approval of the 2008 Equity Incentive Plan each requires the affirmative vote of holders of a majority of the outstanding shares of ISBF common stock. Brokers who hold shares in street name for customers who are the beneficial owners of such shares may not give a proxy to vote those shares without specific instructions from their customers. **Any abstention, non-voting share or broker non-vote will have the same effect as a vote against the approval of the merger agreement.**

Properly executed proxies that ISBF receives before the vote at the special meeting that are not revoked will be voted in accordance with the instructions indicated on the proxies. If no instructions are indicated, these proxies will be voted **FOR** the proposal to approve the merger agreement and the transactions it contemplates, **FOR** the proposal to approve the ISBF 2008 Equity Incentive Plan, and **FOR** any resolution to adjourn the special meeting, if necessary, to solicit additional proxies, and the proxy holder may vote the proxy in its discretion as to any other matter that may properly come before the special meeting.

An ISBF shareholder who has given a proxy solicited by the ISBF board may revoke it at any time prior to its exercise at the special meeting by:

giving written notice of revocation to ISBF;

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properly submitting to ISBF a duly executed proxy bearing a later date, which automatically revokes your earlier proxy, by mail (or by telephone or Internet if that method was used for your initial proxy submission); or

attending the special meeting and voting in person.

All written notices of revocation and other written communications with respect to revocation of proxies should be sent to: ISB Financial Corp., 102 South Clinton St., Iowa City, Iowa 52240, Attention: Kenneth R. Urmie, Secretary.

On the record date, ISBF's directors and executive officers beneficially owned \_\_\_\_\_ shares, or approximately \_\_\_\_\_ % of the outstanding shares, of ISBF common stock. Pursuant to a voting agreement, the directors will vote the shares over which they have voting control in favor of approving the merger agreement and the transactions it contemplates. However, because they only have voting control over \_\_\_\_\_ % of ISBF shares, approval of the merger agreement and the merger is not assured.

### **Solicitation of Proxies**

Directors, officers and employees of ISBF may solicit proxies by regular or electronic mail, in person or by telephone or facsimile. They will receive no additional compensation for these services. ISBF may make arrangements with brokerage firms and other custodians, nominees and fiduciaries, if any, for the forwarding of solicitation materials to the beneficial owners of ISBF common stock held of record by such persons. ISBF will reimburse any brokers, custodians, nominees and fiduciaries for the reasonable out-of-pocket expenses incurred by them for their services. ISBF will pay all expenses associated with the printing and mailing of this joint proxy statement-prospectus to its shareholders.

### **Authority to Adjourn Special Meeting to Solicit Additional Proxies**

ISBF is asking its shareholders to grant full authority for the special meeting to be adjourned, if necessary, to permit solicitation of additional proxies to approve the transactions proposed by this joint proxy statement-prospectus.

### **Appraisal Rights**

Under Iowa law, ISBF's shareholders are not entitled to exercise appraisal or dissenters' rights and obtain a cash payment as a result of the merger or any of the transactions contemplated by the merger agreement.

### **Recommendation of ISBF's Board**

*The ISBF board has unanimously approved the merger agreement and the transactions it contemplates and believes that the proposal to approve the merger agreement and the transactions it contemplates are in the best interests of ISBF and its shareholders. The ISBF board unanimously recommends that the ISBF shareholders vote **FOR** approval of the merger agreement and the transactions it contemplates, including the adoption of the amended and restated articles of incorporation, **FOR** the approval of the 2008 Equity Incentive Plan, and **FOR** any resolution to adjourn the special meeting, if necessary, to solicit additional proxies. See *The Merger ISBF's Reasons for the Merger and Board Recommendation*.*

**ISBF shareholders should not send stock certificates with their proxy cards. ISBF shareholders will not need to do anything with their stock certificates in connection with the closing of the merger. Following consummation of the merger, current ISBF shareholders will be given the opportunity to exchange their stock certificates for new certificates, which will reflect the new corporate name of**

**MidWestOne Financial Group, Inc. This exchange, however, is not required, as current ISBF certificates will continue to represent ownership of shares of common stock of the combined company. Information will be sent to current ISBF shareholders following consummation of the merger regarding the process for exchanging their current certificates for new certificates, if they elect to do so.**

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**MIDWESTONE SPECIAL MEETING**

**Date, Place, Time and Purpose**

The special meeting of MidWestOne's shareholders will be held at \_\_\_\_\_, located at \_\_\_\_\_, Oskaloosa, Iowa, at \_\_\_\_\_:\_\_\_\_\_.m., central standard time on \_\_\_\_\_, 2008. At the special meeting, holders of MidWestOne common stock will be asked to vote upon a proposal to approve the merger agreement and the transactions it contemplates. MidWestOne is also asking its shareholders to grant full authority to adjourn the special meeting, if necessary, to permit solicitation of additional proxies to approve the transactions proposed by this joint proxy statement-prospectus.

**Record Date, Voting Rights, Required Vote and Revocability of Proxies**

The MidWestOne board fixed the close of business on \_\_\_\_\_, 2008 as the record date for determining those MidWestOne shareholders who are entitled to notice of and to vote at the special meeting. Only holders of MidWestOne common stock of record at the close of business on the record date have the right to receive notice of and to vote at the special meeting. On the record date, there were \_\_\_\_\_ shares of MidWestOne common stock issued and outstanding, held by approximately \_\_\_\_\_ holders of record.

**MidWestOne shareholders should complete and return their proxy card accompanying this document or follow the alternative voting instructions described on the proxy card to ensure that their votes are counted at the MidWestOne special meeting, regardless of whether they plan to attend the MidWestOne special meeting.** To be sure that your shares are represented at the meeting, please either complete and promptly mail the enclosed proxy card in the envelope provided for this purpose or vote by following the telephone or Internet voting procedures described on the proxy card. If your shares are registered in the name of a bank or brokerage firm, telephone or Internet voting will be available to you only if offered by your bank or broker and such procedures are described on the voting form sent to you.

At the special meeting, MidWestOne shareholders will have one vote for each share of MidWestOne common stock owned on the record date. The holders of a majority of the outstanding shares of MidWestOne common stock entitled to vote at the special meeting must be present for a quorum to exist at the special meeting. Abstentions will be treated as shares present and entitled to vote for purposes of determining whether a quorum is present, but not voted for purposes of determining the approval of any matter submitted to the shareholders for a vote. If a proxy returned by a broker indicates that the broker does not have discretionary authority to vote some or all of the shares covered thereby for any matter submitted to the shareholders for a vote (broker non-votes), such shares will be considered to be present for the purpose of determining whether a quorum is present, but will not be considered as entitled to vote at the special meeting.

Approval of the merger agreement requires the affirmative vote of holders of a majority of the outstanding shares of MidWestOne common stock. Brokers who hold shares in street name for customers who are the beneficial owners of such shares may not give a proxy to vote those shares without specific instructions from their customers. **Any abstention, non-voting share or broker non-vote will have the same effect as a vote against the approval of the merger agreement.**

Properly executed proxies that MidWestOne receives before the vote at the special meeting that are not revoked will be voted in accordance with the instructions indicated on the proxies. If no instructions are indicated, these proxies will be voted **FOR** the proposal to approve the merger agreement and the transactions it contemplates, and **FOR** any resolution to adjourn the special meeting, if necessary, to solicit additional proxies, and the proxy holder may vote the proxy in its discretion as to any other matter that may properly come before the special meeting.

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A MidWestOne shareholder who has given a proxy solicited by the MidWestOne board may revoke it at any time prior to its exercise at the special meeting by:

giving written notice of revocation to MidWestOne;

properly submitting to MidWestOne a duly executed proxy bearing a later date, which automatically revokes your earlier proxy, by mail (or by telephone or Internet if that method was used for your initial proxy submission); or

attending the special meeting and voting in person.

All written notices of revocation and other communications with respect to revocation of proxies should be sent to: MidWestOne Financial Group, Inc., 222 First Avenue East, Oskaloosa, Iowa 52577, Attention: Karen K. Binns, Secretary.

On the record date, MidWestOne's directors and executive officers beneficially owned \_\_\_\_\_ shares, or approximately \_\_\_\_\_% of the outstanding shares, of MidWestOne common stock. Pursuant to a voting agreement entered into in connection with the execution of the merger agreement, these individuals must vote the shares over which they have voting control in favor of approving the merger agreement and the transactions it contemplates. However, because they only have voting control over \_\_\_\_\_% of the MidWestOne shares, approval of the merger agreement and the merger is not assured.

### **ESOP Participant Voting**

For participants in the MidWestOne Financial Group, Inc. Employee Stock Ownership Plan and Trust (the MidWestOne ESOP), the proxy card will also serve as a voting instruction card for MidWestOne Bank, the trustee of the MidWestOne ESOP, with respect to shares held in the participants' accounts. A participant cannot direct the voting of shares allocated to the participant's account in the MidWestOne ESOP unless the proxy card is signed and returned. If proxy cards representing shares in the MidWestOne ESOP are not returned, those shares will be voted by the MidWestOne ESOP trustee in the same proportion as the shares for which signed proxy cards are returned by the other participants in the MidWestOne ESOP.

### **Solicitation of Proxies**

Directors, officers and employees of MidWestOne may solicit proxies by regular or electronic mail, in person or by telephone or facsimile. They will receive no additional compensation for these services. MidWestOne may make arrangements with brokerage firms and other custodians, nominees and fiduciaries, if any, for the forwarding of solicitation materials to the beneficial owners of MidWestOne common stock held of record by such persons. MidWestOne will reimburse any brokers, custodians, nominees and fiduciaries for the reasonable out-of-pocket expenses incurred by them for their services. MidWestOne will pay all expenses associated with the printing and mailing of this joint proxy statement-prospectus to its shareholders.

### **Authority to Adjourn Special Meeting to Solicit Additional Proxies**

MidWestOne is asking its shareholders to grant full authority for the special meeting to be adjourned, if necessary, to permit solicitation of additional proxies to approve the transactions proposed by this joint proxy statement-prospectus.

### **Appraisal Rights**

Under Iowa law, MidWestOne shareholders are not entitled to exercise appraisal or dissenters' rights and obtain a cash payment for their shares as a result of the merger or any of the transactions contemplated by the merger agreement.

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**Recommendation of MidWestOne's Board**

*The MidWestOne board has unanimously approved the merger agreement and the transactions it contemplates and believes that the proposal to approve the merger agreement and the transactions it contemplates are in the best interests of MidWestOne and its shareholders. The MidWestOne board unanimously recommends that the MidWestOne shareholders vote **FOR** approval of the merger agreement and the transactions it contemplates and **FOR** any resolution to adjourn the special meeting, if necessary, to solicit additional proxies. See *The Merger MidWestOne's Reasons for the Merger and Board Recommendation*.*

**MidWestOne shareholders should not send stock certificates with their proxy cards. Upon completion of the merger, former MidWestOne shareholders will be mailed a transmittal form by the exchange agent with instructions on how to exchange their MidWestOne stock certificates for ISBF stock certificates.**

**Table of Contents****THE MERGER**

The following discussion contains material information pertaining to the merger and the related transactions. This discussion is subject to and qualified in its entirety by reference to the merger agreement and the opinions of MidWestOne's and ISBF's financial advisors attached as appendices to this document. We urge you to read the appendices in their entirety.

**General**

The ISBF board of directors and the MidWestOne board of directors each have unanimously approved the merger agreement, which provides for a merger of MidWestOne with and into ISBF. ISBF will be the surviving corporation in the merger and will continue its existence as an Iowa corporation under the name MidWestOne Financial Group, Inc. . At the time the merger becomes effective, each share of MidWestOne common stock then issued and outstanding will be converted into and exchanged for the right to receive 0.95 share of ISBF common stock. Each share of ISBF common stock then issued and outstanding will remain outstanding.

ISBF will not issue any fractional shares to MidWestOne's shareholders. Instead, MidWestOne shareholders will receive cash in lieu of any fractional shares of common stock of the combined company owed to them in exchange for their shares of MidWestOne common stock. The amount of cash to be paid for a fractional share will be equal to the product of the average of the closing prices of ISBF common stock for the ten trading days immediately preceding the date of the merger agreement and the fractional share amount. No interest will be paid or accrued on cash payable to holders of MidWestOne common stock in lieu of fractional shares. No shareholder of MidWestOne will be entitled to dividends, voting rights or any other rights as a shareholder of ISBF with respect to any fractional shares.

On their respective record dates, ISBF had \_\_\_\_\_ shares of common stock issued and outstanding and MidWestOne had \_\_\_\_\_ shares of common stock issued and outstanding. Based on the exchange ratio contained in the merger agreement, on completion of the merger, ISBF will issue approximately \_\_\_\_\_ shares of its common stock to MidWestOne shareholders. After the merger, current MidWestOne shareholders will own approximately 41% of the outstanding shares of common stock of the combined company.

*Fluctuation in ISBF Stock Price.* Because the exchange ratio of 0.95 share of ISBF common stock is fixed, the value of the merger consideration will fluctuate if the price of ISBF common stock changes. Share prices cannot be accurately predicted, particularly because ISBF common stock is not traded on a securities exchange but over-the-counter among broker-dealers. As a result, the market for ISBF shares is relatively illiquid, which tends to increase price volatility. The following table illustrates the effective value of the merger consideration to be received by MidWestOne shareholders on a per share basis under varying prices of ISBF common stock:

**Value of Stock Consideration to be**

<b>Price of ISBF Common Stock</b>	<b>Received in the Merger</b>
\$19.00	\$18.05
19.50	18.53
20.00	19.00
20.50	19.48
21.00	19.95
21.50	20.43
22.00	20.90
22.50	21.38
23.00	21.85
23.50	22.33
24.00	22.80
24.50	23.28
25.00	23.75
25.50	24.23
26.00	24.70
26.50	25.18
27.00	25.65
27.50	26.13
28.00	26.60





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Based on the last reported transaction involving the sale of ISBF common stock prior to the date of this joint proxy statement-prospectus, the most recent sale price of ISBF common stock was \$ . Based on this price, the value of the merger consideration would be \$ (0.95 share, multiplied by \$ ). The actual value of the shares of the combined company that you receive in the merger may be more or less than the hypothetical values referred to above. The actual value of the combined company shares you receive in the merger for your MidWestOne shares will depend on the value of ISBF s shares at the time of the merger, and after the merger, will fluctuate based on the market price of the combined company s shares on the Nasdaq Global Market.

### **Treatment of Stock Options and Restricted Stock**

*MidWestOne Stock Options.* Upon completion of the merger, each outstanding option to acquire MidWestOne common stock shall be deemed to constitute an option to acquire a number of whole shares of ISBF common stock equal to the product of the number of shares of MidWestOne common stock that were subject to the original MidWestOne stock option multiplied by the exchange ratio (the product being rounded down to the nearest whole share). The per share exercise price for each outstanding option to acquire MidWestOne common stock will be equal to the exercise price per share of the original MidWestOne stock option divided by the exchange ratio (the quotient being rounded up to the nearest cent). As soon as practicable, but in no event later than the completion of the merger, ISBF will file a registration statement to register the issuance of the shares of common stock to be issued upon exercise of the MidWestOne stock options that will be deemed to constitute an option to acquire ISBF common stock upon completion of the merger.

*ISBF Stock Options.* At the effective time of the merger, each outstanding ISBF stock option shall continue to constitute an option to purchase on the same terms and conditions as were applicable under the terms of the ISBF stock option plan under which the ISBF stock option was granted and the applicable award agreement thereunder, the same number of shares of ISBF common stock at the same exercise price per share.

*Acceleration and Extension of ISBF and MidWestOne Stock Options.* The merger agreement provides that, prior to the effective time of the merger, ISBF and MidWestOne shall take all actions necessary to cause each outstanding, unexercised ISBF stock option or MidWestOne stock option, as the case may be, to vest and become exercisable upon the merger becoming effective. Accordingly, the options to purchase shares of MidWestOne common stock that currently are not exercisable will become exercisable no later than the effective date of the merger. Currently, all outstanding ISBF options are fully vested and exercisable. Further, the merger agreement provides that, prior to the effective time of the merger, ISBF and MidWestOne shall take all actions necessary to extend the period during which a holder of MidWestOne stock options or ISBF stock options, who is an employee of MidWestOne or ISBF, may exercise such options after termination of employment for any reason (other than termination by the combined company or a subsidiary for cause or resignation by the employee in circumstances that do not entitle the employee to severance benefits) to one year from the date of termination, but not beyond the expiration date of the option.

*Acceleration of MidWestOne Restricted Stock.* The merger agreement provides that, prior to the effective time of the merger, MidWestOne shall take all actions necessary to cause each share of MidWestOne restricted stock that is outstanding immediately prior to the effective time of the merger to vest and become free of all restrictions. As such, each share of MidWestOne restricted stock issued and outstanding immediately prior to the effective time of the merger will be converted into the right to receive the ISBF common stock.

### **Effective Time of the Merger**

The merger will become effective on the close of business on the day when articles of merger reflecting the merger are filed with the Secretary of State of the State of Iowa. The parties have agreed that the closing of the merger will occur on the fifth business day (or such other time agreed by the parties) after satisfaction or waiver of all of the conditions to closing set forth in the merger agreement.

We anticipate that the merger will become effective during the first quarter of 2008; however, delays could occur.

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We cannot assure you that the necessary shareholder and regulatory approvals of the merger will be obtained or that other conditions precedent to the merger can or will be satisfied. Either party's board of directors may terminate the merger agreement if the merger is not completed by May 31, 2008, unless it is not completed because of the failure by the party seeking termination to comply fully with its obligations under the merger agreement. See *The Merger Conditions to Completion of the Merger* and *The Merger Agreement Termination and Termination Fees*.

### **Background of the Merger**

The boards of directors of each of ISBF and *MidWestOne* have regularly reviewed the business strategies of their respective companies in light of local competitive and economic conditions, their financial condition, results of operations and future prospects, legislative changes, and other developments affecting the banking industry generally, and each of their respective companies specifically.

The ISBF board of directors has considered from time to time the possible benefits of strategic business combinations with other comparably-sized financial institutions, including other bank holding companies, as a part of its ongoing evaluation of available methods to increase shareholder value, to strengthen its franchise through expansion of its existing market area and to solidify its market position in its existing markets. However, ISBF has not engaged in a business combination or other strategic transaction since its acquisition of First State Bank of Conrad, Iowa in 1998.

The *MidWestOne* board of directors also has considered, from time to time, the possible benefits of strategic business combinations with other comparably-sized financial institutions in order to expand its geographic footprint. In September 1999, *MidWestOne* acquired *Midwest Bancshares, Inc.*, the holding company for *Midwest Federal Savings and Loan Association of Eastern Iowa*, which had banking operations in Burlington, Fort Madison and Wapello in southeastern Iowa, and, in February 2003, it acquired *Belle Plaine Service Corp.*, the holding company for *Citizens Bank & Trust of Hudson*, which had branches in Hudson, Belle Plaine and Waterloo, Iowa. All of *MidWestOne*'s subsidiary banks eventually were merged under a single charter by January 1, 2006.

*MidWestOne* also has recently expanded the services it offers to customers by acquiring the assets of *Koogler Company of Iowa*, a retail brokerage and financial planning firm in Pella, Iowa, on June 30, 2004, and acquiring *Cook & Son Agency, Inc.*, an insurance agency in Pella, Iowa, on September 1, 2005. The assets of *Koogler Company* are owned by *MidWestOne Investment Services, Inc.*, a wholly-owned subsidiary of *MidWestOne*. In 2007, *Cook & Son Agency, Inc.* was renamed *MidWestOne Insurance Services, Inc.*, which also is a wholly-owned subsidiary of *MidWestOne*.

The *MidWestOne* board of directors also assessed on an ongoing basis possible succession arrangements for Charles S. Howard, Chairman, President and Chief Executive Officer of *MidWestOne*, who has led the *MidWestOne* organization since 1993, and had retained an executive search firm with respect to John P. Pothoven, the President and Chief Executive Officer of *MidWestOne Bank*, in light of the officer's expected retirement in 2008.

In late January and early February 2007, *MidWestOne*'s senior management met separately with representatives of each of *Howe Barnes Hoefler & Arnett, Inc.* and *Sandler O'Neill & Partners, L.P.*, to discuss possible strategic directions and alternatives of *MidWestOne*. These discussions included an overview of the current banking environment as well as of *MidWestOne*, including a market analysis, a *MidWestOne* historical stock price, volume and liquidity analysis, a comparable group analysis and a discussion and analysis of an earnings model forecast of *MidWestOne* prepared by each of the firms. The parties also discussed the bank and thrift merger and acquisition environment generally, and reviewed a valuation analysis of *MidWestOne* including a discussion of potential merger of equals partners and potential strategic buyers.

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Both Howe Barnes and Sandler O'Neill listed ISBF as a potential merger of equals partner. It was agreed that Sandler O'Neill would contact ISBF's management regarding their interest in meeting with MidWestOne's senior management to discuss the possibility of a potential transaction.

In March 2007, representatives of Sandler O'Neill called Charles N. Funk, the President of ISBF, to determine if ISBF had an interest in meeting with MidWestOne to discuss a potential merger of equals transaction between the two companies. After discussing the issue with W. Richard Summerwill, the Chairman and Chief Executive Officer of ISBF, Mr. Funk agreed that ISBF would be interested in having a preliminary meeting with representatives of MidWestOne and Sandler O'Neill to explore whether the companies had compatible cultures and shared similar operating philosophies and visions for their organizations.

At a regularly scheduled meeting of MidWestOne's board of directors held on March 15, 2007, management informed the board that both ISBF and another Iowa-based bank had expressed an interest and willingness to hold preliminary informal discussions with MidWestOne regarding possible strategic transactions.

On April 16, 2007, Messrs. Summerwill and Funk, along with Kent Jehle, Executive Vice President Commercial Banking of Iowa State Bank & Trust, met in Davenport, Iowa, with Charles S. Howard, David A. Meinert, Executive Vice President and Chief Financial Officer of MidWestOne, and representatives of Sandler O'Neill. The parties discussed their respective organizations and the operating philosophies and characteristics thereof, as well as the loan pool activities of MidWestOne. Sandler O'Neill presented a pro forma overview of the two organizations if they were to combine in a merger of equals transaction. Also presented was a branch map and a contribution analysis based on each party's 2006 year end financial statements. The parties also discussed certain non-financial aspects of a potential merger of equals transaction generally and potential pros and cons to each organization of combining in such a transaction. No transaction specifics or possible pricing terms were discussed at this meeting. The representatives of both ISBF and MidWestOne decided that they would give further thought to a potential combination of the two entities. Because the parties intended to engage in further discussions with each other in the future, each company executed a confidentiality agreement that provided for, among other things, a mutual obligation to maintain the confidentiality of all transaction-related discussions and negotiations.

At a regular meeting of MidWestOne's board of directors held on April 26, 2007, Mr. Meinert reported to the Board that he and Mr. Howard had met with representatives of ISBF and Sandler O'Neill to discuss the possibility of a merger of equals transaction. The board engaged in a general discussion regarding such a potential transaction, and it was the consensus of the board that discussions with ISBF in that regard should continue.

At a regular meeting of ISBF's board of directors held on May 15, 2007, Messrs. Summerwill and Funk reported that they had met with representatives of MidWestOne and Sandler O'Neill to discuss the possibility of a merger of equals transaction. The board engaged in a general discussion regarding MidWestOne and a potential transaction therewith, and instructed Messrs. Summerwill and Funk to continue discussions with MidWestOne.

On both May 3 and May 23, 2007, senior management of ISBF and MidWestOne met in Iowa City, Iowa, and on June 4, 2007, Mr. Funk met with senior management of MidWestOne in Oskaloosa, Iowa, to continue discussions regarding a potential merger of equals transaction involving the two companies. During these meetings, the parties discussed their respective businesses in greater detail and the markets that are served by each. The parties also began discussing cost savings that a combined entity potentially could achieve. In addition, the parties held initial discussions about which individuals would make up the senior management team of a combined entity. The parties did not discuss potential pricing or other specific transaction terms at these meetings. Rather, the purpose of the meetings was to gain a better understanding of each other's business and to learn about the cultures of the respective organizations and their senior management teams.

At this point, ISBF's board determined that the discussions with MidWestOne were getting serious enough to warrant obtaining special legal counsel to advise ISBF in connection with a potential strategic transaction.

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Thus, in early June 2007, Messrs. Summerwill and Funk contacted the law firm of Barack Ferrazzano Kirschbaum & Nagelberg LLP to discuss the possibility of Barack Ferrazzano representing ISBF. On June 7, 2007, Messrs. Summerwill and Funk had a conference call with representatives of Barack Ferrazzano to discuss preliminary issues regarding strategic transactions generally, and mergers of equals in particular. They also asked two outside directors, Richard Schwab and Stephen West, to participate in the next meeting with *MidWestOne*.

On June 15, 2007, representatives of ISBF and *MidWestOne*, including two outside directors of each company, as well as a representative of Sandler O'Neill, met in Amana, Iowa, to continue discussions regarding a potential merger of equals transaction. Representing ISBF were Messrs. Summerwill, Funk, Schwab and West. Representing *MidWestOne* were Mr. Meinert, Mr. Pothoven and Richard Donohue and James Wake, outside directors of *MidWestOne*. At this meeting, the parties' discussion included the consideration of the possible advantages of a combination, including the fact that it represented the opportunity to extend the combined company's market share over a larger portion of central and eastern Iowa resulting in a bank with the sixth largest market share in the state of Iowa and that it provided for improved stability for both companies because of the complementary nature of their respective businesses and would enable the combined company to realize significant cost savings.

ISBF's board of directors held a lengthy special meeting on June 21, 2007, to discuss the possible strategic transaction with *MidWestOne*. Messrs. Summerwill and Funk summarized for the board the ongoing discussions with Messrs. Howard, Meinert and Pothoven of *MidWestOne*. Representatives from Barack Ferrazzano were present at the meeting and led a discussion regarding the directors' fiduciary duties with respect to a strategic decision and, in particular, a merger of equals transaction; confidentiality of the proposed transaction; and prohibition of trading in ISBF or *MidWestOne* common stock prior to the public announcement of any proposed transaction. A representative of Sandler O'Neill also was present at the meeting and discussed with the board of directors a general analysis of merger of equals transactions and the financial aspects of such transactions, including a possible range of exchange ratios for the proposed transaction. ISBF's board of directors voted to authorize further exploration by ISBF of its strategic alternatives with *MidWestOne* and directed Messrs. Summerwill and Funk to continue to negotiate the terms of a transaction.

A special meeting of *MidWestOne*'s board of directors was held on June 25, 2007, at which meeting Sandler O'Neill discussed the company's strategic alternatives. A lengthy discussion ensued and the board reviewed the potential for a merger of equals transaction and determined that *MidWestOne* should continue to move forward with its discussions with ISBF. Further, *MidWestOne*'s board discussed the retention of Sandler O'Neill to represent *MidWestOne* in the transaction and determined that it preferred that Sandler O'Neill not simultaneously represent ISBF. Thus, after the board meeting, Mr. Howard called Mr. Funk to discuss the possibility of ISBF engaging an independent financial advisor to represent it in negotiations with *MidWestOne*. Accordingly, ISBF retained Keefe, Bruyette & Woods, Inc., an investment bank that specializes exclusively in the financial services sector, to advise ISBF in connection with its negotiations with *MidWestOne* and to issue a fairness opinion in connection with a possible transaction. ISBF and Keefe Bruyette then negotiated an engagement letter in early July, and executed an engagement letter on July 10, 2007.

During much of June and July 2007, both parties performed extensive due diligence on each other through in-person interviews, on-site investigations and by reviewing an extensive number of documents posted in an online data room maintained by a third-party provider.

On July 17, 2007, ISBF's board of directors held a regular meeting, which was attended by representatives of Barack Ferrazzano and Keefe Bruyette. The representatives of Barack Ferrazzano reminded the directors of their fiduciary duties, which had been explained to them in detail at the June 21, 2007, special board meeting. Keefe Bruyette made its initial financial presentation to introduce the board to some of the possible financial underpinnings of the proposed transaction and enable it to make an informed decision regarding the transaction at the appropriate time. There also was a general discussion between the members of the board and the representatives of Keefe Bruyette regarding Keefe Bruyette's preliminary analysis and presentation, as well as

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ISBF's other possible actions, including not engaging in any strategic transactions. The board asked many questions regarding Keefe Bruyette's position on the valuation, exchange ratio, treatment of outstanding *MidWestOne* options in the merger and the payment of cash dividends prior to any closing, as well as issues involving the integration of the companies. A discussion then ensued regarding the next steps in the negotiation process, as well as the integration process in the event that the parties agree to pursue a transaction. The board directed ISBF's senior management to continue its discussions and negotiations with *MidWestOne*, Barack Ferrazzano to prepare an initial draft of an agreement and plan of merger and Keefe Bruyette to negotiate with *MidWestOne* and Sandler O'Neill regarding the exchange ratio and other financial-related matters. In late July, ISBF's executive management held several conference calls with representatives of Barack Ferrazzano to discuss issues in drafting the merger agreement. Keefe Bruyette, on behalf of ISBF, also made an initial proposal to *MidWestOne* and Sandler O'Neill for the exchange ratio.

*MidWestOne*'s board of directors held a lengthy special meeting on July 19, 2007, to discuss the possible strategic transaction with ISBF. Mr. Howard and Mr. Meinert summarized for the board the ongoing discussions with Messrs. Summerwill and Funk of ISBF. Representatives from Vedder, Price, Kaufman & Kammholz, P.C., special counsel to *MidWestOne*, were present at the meeting and led a discussion regarding the board of directors' fiduciary duties with respect to evaluating strategic options and alternatives and, in particular, a merger of equals transaction; confidentiality of the proposed transaction; and prohibition of trading in ISBF or *MidWestOne* common stock prior to the public announcement of any proposed transaction. A representative of Sandler O'Neill also was present at the meeting. The board of directors also discussed structural terms of a proposed transaction, social issues and potential pricing terms. At this meeting, the board of directors approved the retention of Sandler O'Neill and Howe Barnes to serve as co-advisors to *MidWestOne*.

Through most of late July to mid-August 2007, the management teams and investment banking representatives for both companies continued to have discussions regarding the initial terms of a possible transaction. The management teams discussed at length the exchange ratio, the composition of the combined company's board of directors and management team, as well as the overall organization, vision and strategy for the combined institution. Another area that was discussed extensively by the parties was the proposed bylaws of the combined company. The parties and their counsel also held extensive discussions regarding employee benefit matters, including the terms of employment agreements for the combined company's senior executives. To assist the parties in establishing the employee benefit package for employees of the combined company and the terms of employment agreements for senior executives, they engaged an independent compensation consultant with experience representing financial institutions. Additional due diligence review by both parties continued, and Barack Ferrazzano completed an initial draft of a merger agreement and distributed it to *MidWestOne* and Vedder Price on August 3, 2007.

During the first several weeks of August 2007, Vedder Price and *MidWestOne*'s senior management team had multiple discussions regarding the draft merger agreement. On August 16, 2007, the board of directors met, along with representatives of Sandler O'Neill and Vedder Price, to continue its discussion regarding a possible merger of equals with ISBF. Following this discussion, the board supported moving forward with the merger at a minimum exchange ratio of 0.95 share of ISBF common stock for each *MidWestOne* common share, provided all the social issues could be resolved satisfactorily.

On August 21, 2007, ISBF's board of directors held its regular monthly meeting. Representatives of Barack Ferrazzano and Keefe Bruyette also participated in the meeting. Mr. Funk discussed with the board the remaining open issues that the parties needed to resolve prior to signing a definitive agreement, most of which related to employment and compensation-related matters. He also apprised them of the open issues regarding the proposed bylaws. Mr. Funk then provided an update on the additional due diligence on *MidWestOne* that had been conducted by ISBF's senior management. Keefe Bruyette then briefed the board on the status of negotiations with *MidWestOne* and Sandler O'Neill regarding the exchange ratio and other financial-related terms. It noted that ISBF, through Keefe Bruyette, had made a proposal for a final exchange ratio, but the parties had not yet been able to reach agreement on the final number until some of the open issues that Mr. Funk had discussed at

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the beginning of the meeting were resolved. The board requested that ISBF's senior management and its legal and financial advisors continue to work toward finalizing the exchange ratio, resolving the open issues that Mr. Funk had discussed and preparing a proposed final draft of the merger agreement that could be considered by the board at an upcoming special meeting.

Management of ISBF and MidWestOne, along with their respective financial advisors, continued to have discussions through the end of August and into September regarding the proposed exchange ratio. Concurrently, Barack Ferrazzano and Vedder Price, with direction and input from their respective clients, continued to negotiate the terms of the proposed merger agreement and related documents, including proposed employment agreements for the executive management personnel of the combined company.

On September 5, 2007, the MidWestOne board of directors held a special meeting to further discuss the proposed merger of equals with ISBF, the status of the merger negotiations and to review a draft of the merger agreement, a copy of which was previously provided to each MidWestOne director prior to the meeting. Representatives of Vedder Price, Sandler O'Neill and Howe Barnes participated in the meeting. The current draft of the merger agreement was discussed, along with the remaining unresolved financial and social issues. Drafts of the fairness opinions from each of Sandler O'Neill and Howe Barnes were presented to the board, and the board further discussed the merits of the proposed transaction.

During this first week of September, the parties reached a tentative agreement on the 0.95 exchange ratio, subject to the approval of each company's board of directors. The parties also agreed, contingent on approval of each company's boards of directors, to the terms that are provided in the final merger agreement and which are summarized in this joint proxy statement-prospectus. Legal counsel for the respective parties worked to finalize the merger agreement and other documentation, including the disclosure schedules delivered in connection with the merger agreement and employment agreements for executive officers of the combined company.

On September 11, 2007, the MidWestOne board of directors held a special meeting to consider the negotiated terms of the merger agreement. The meeting included extensive discussions of the proposed transaction and the merger agreement. Representatives of Vedder Price reviewed with the board of directors its fiduciary duties and other legal considerations involved in a decision to approve the contemplated transactions. The meeting also included a detailed discussion by Vedder Price of the terms of the proposed merger agreement, including how the open financial and social issues discussed at its last meeting were resolved in the current draft of the agreement. Additionally, Sandler O'Neill distributed its updated fairness opinion, and the final fairness opinion received from Howe Barnes was reviewed by the board. Following this discussion, the board of directors determined that the proposed merger of equals with ISBF was in the best interests of its shareholders and approved the merger agreement and related transactions.

Also on September 11, 2007, the ISBF board of directors held a special meeting to consider the negotiated terms of the merger agreement. The meeting included extensive discussions of the proposed transaction and the merger agreement. Barack Ferrazzano reviewed with the board of directors its fiduciary duties and other legal considerations involved in a decision to approve the contemplated transactions. The meeting also included a detailed discussion by Barack Ferrazzano of the terms of the proposed merger agreement and employment agreements to be entered into with key management personnel of the combined company. Additionally, Keefe Bruyette reviewed the financial terms of the transaction, provided a financial analysis of the proposed transaction and delivered its oral opinion, subsequently confirmed in writing, that the 0.95 exchange ratio was fair to ISBF's shareholders from a financial point of view. At the conclusion of this portion of the meeting, the board of directors determined that the proposed merger of equals with MidWestOne was in the best interests of its shareholders and approved the merger agreement and related transactions.

The merger agreement was signed by both ISBF and MidWestOne after the closing of the stock markets on September 11, 2007. Both ISBF and MidWestOne held meetings with their employees on the morning of September 12, 2007, prior to the opening of trading, to inform them of the transaction. The transaction also was publicly announced on the morning of September 12, 2007, prior to the opening of trading.

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### **ISBF's Reasons for the Merger and Board Recommendation**

*The ISBF board of directors believes that the merger agreement and the transactions contemplated by the merger agreement, including the merger, the issuance of shares of ISBF common stock and the adoption of amended and restated articles of incorporation of ISBF to, among other things, change its corporate name to MidWestOne Financial Group, Inc., are fair to, and in the best interests of, ISBF and its shareholders. Accordingly, the ISBF board has unanimously approved the merger agreement and unanimously recommends that its shareholders vote **FOR** the approval of the merger agreement and the transactions it contemplates.*

ISBF's board has concluded that the proposed merger offers shareholders an extremely attractive opportunity to achieve the board's strategic business objectives. These objectives include increasing shareholder value, expanding the business into south-central Iowa and gaining deposit market share in east-central Iowa, more effectively leveraging its capital, achieving a more attractive cost structure and growing the size of the business to be one of the largest financial institutions headquartered in the state of Iowa. In addition, ISBF's board believes that the proposed merger offers ISBF's current shareholders the benefit of potentially providing greater liquidity for their shares of ISBF common stock.

In deciding to approve the merger agreement and the transactions it contemplates, ISBF's board consulted with management, as well as its legal counsel and financial advisors, and considered numerous factors, including the following:

information with respect to the businesses, earnings, operations, financial condition, prospects, capital levels and asset quality of ISBF and MidWestOne, both individually and as a combined company; in particular, the ISBF board focused on the strategic fit of the business lines and the operating philosophies of the two institutions;

the fact that the merger would combine two solid banking franchises to create a bank with approximately \$1.4 billion in assets;

the consistency of the merger with ISBF's long-term strategic vision to seek profitable future expansion in Iowa, providing the foundation for expansion of its geographic footprint, leading to continued growth in overall shareholder value;

the complementary nature of the businesses of ISBF and MidWestOne, the general absence of overlap in the market areas served by each and the anticipated improved stability of the combined company's business and earnings in varying economic and market climates relative to ISBF on a stand-alone basis;

the opportunity to build greater brand recognition and awareness;

the governance arrangements with respect to the combined company post-merger, including representation on the combined company's board of directors from both companies and shared management responsibilities;

the belief of ISBF's senior management and the ISBF board that the two companies share a common vision with respect to delivering financial performance and shareholder value;

the expectation that a larger organization could offer ISBF employees better career opportunities, which would improve retention particularly among its key employees;

the advantages of a combination with an institution such as MidWestOne that already has an established market share in south-central Iowa markets and has offices in certain attractive locations in eastern Iowa that presently are not served by ISBF and the opportunities for increased efficiencies and significant cost savings resulting from a combination with MidWestOne's current

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organization, resulting in increased profitability of the combined entity over time, as compared to a possible combination without a similar market presence;

the fact that the combined company would be publicly held following the merger and would be traded on the Nasdaq Global Market, providing ISBF's current shareholders with better access to a public trading market, and that shareholders would be expected to have increased liquidity for their shares as a



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result of the Nasdaq listing, the higher market capitalization of the combined company, the significantly expanded shareholder base and the potential increase in interest from institutional investors and securities analysts;

the fact that the market capitalization of the combined institution, as compared with ISBF's market capitalization as a stand-alone entity, is expected to provide the combined company with increased access to capital markets to finance the combined company's capital requirements, and in addition would provide for enhanced market visibility;

the fact that the higher market capitalization of the combined company is expected to enhance the attractiveness of the company's stock going forward, which would make the stock more attractive as consideration to be used in future acquisition opportunities that may generate increased shareholder value;

the current and prospective economic and competitive environments facing ISBF and other financial institutions, characterized by intensifying competition from both banks and non-bank financial service organizations, and the growing costs associated with regulatory compliance in the industry;

the expectation that the combined company would achieve non-interest expense cost savings of approximately 7% by 2009;

the belief that, while no assurances could be given, the business and financial advantages contemplated in connection with the merger were likely to be achieved within a reasonable time frame;

the opinion of Keefe Bruyette that, as of September 11, 2007, the merger exchange ratio was fair from a financial point of view to ISBF's shareholders; and

the likelihood that the merger will be approved by the relevant bank regulatory authorities in a timely manner.

The above discussion of the information and factors considered by the ISBF board is not intended to be exhaustive, but includes the material factors they considered. In arriving at its determination to approve the merger agreement and the transactions it contemplates, and recommend that the ISBF shareholders vote to approve them, the ISBF board did not assign any relative or specific weights to the above factors, and individual directors may have given differing weights to different factors. The ISBF board unanimously recommends that its shareholders vote to approve the merger agreement and the transactions it contemplates.

### **MidWestOne's Reasons for the Merger and Board Recommendation**

*The MidWestOne board of directors believes that the merger agreement and the transactions contemplated by the merger agreement are fair to, and in the best interests of, MidWestOne and its shareholders. Accordingly, the MidWestOne board has unanimously approved the merger agreement and unanimously recommends that its shareholders vote **FOR** the approval of the merger agreement and the transactions it contemplates.*

In deciding to approve the merger agreement and the transactions it contemplates, MidWestOne's board consulted with and was advised by management, as well as its legal counsel and financial advisors. A number of factors were considered by the MidWestOne board of directors in this process, including:

the board of directors' familiarity with ISBF's business, operations, financial condition, earnings and prospects, focusing in particular on the strategic fit of the two companies' businesses and operating philosophies given the merger-of-equals transaction;

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the board of directors view that the proposed merger of equals with ISBF was the best way to enhance shareholder value among the strategic alternatives available to *MidWestOne*, including remaining independent and growing through acquisitions of smaller institutions, entering into a merger of equals with a different company or being acquired by a larger institution;

current levels of merger and acquisition activity in the financial services industry and the impact of that activity on *MidWestOne*'s near and long-term position as a potential acquiror, merger partner or target;

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the board of directors' conclusion that, in view of the trend toward consolidation in the financial services industry, the merger would provide MidWestOne shareholders with an opportunity for continued equity participation in a larger financial institution;

the expectation that, as a combined company, MidWestOne's loan pool investments would not have as significant an impact on earnings on a regular basis as they would if MidWestOne continued as an independent organization;

the challenging operating environment that currently confronts MidWestOne and challenges that will confront the company over the next several years including, in particular, intense pricing competition, compression of net interest margin, a tight credit environment and, as is the case particularly for Midwest banks, deposit shrinkage and stagnation;

the business, operations, financial condition, earnings and prospects of ISBF, taking into account the results of the due diligence review of ISBF directed by MidWestOne;

conditions in the banking industry, including recent unfavorable trends in interest rates, increased competition and consolidation;

the absence of substantial geographical overlap between MidWestOne and ISBF branches, while at the same time operating in contiguous regions in Iowa;

the oral and written presentation of Sander O. Neill and its written opinion as to the fairness of the merger consideration from a financial point of view to MidWestOne's shareholders and the analyses, methodologies and conclusions underlying such determinations;

the oral and written presentation of Howe Barnes and its written opinion as to the fairness of the merger consideration from a financial point of view to MidWestOne's shareholders and the analyses, methodologies and conclusions underlying such determinations;

the benefits of increased liquidity that MidWestOne shareholders would have in their investment as shareholders of a combined company;

the condition to the merger that shares of the combined company would be approved for listing on the Nasdaq Global Market;

the expectations of full-year non-interest expense cost savings of approximately 7% by 2009 by combining MidWestOne and ISBF;

the familiarity of MidWestOne's senior management team with ISBF's management team and the belief of MidWestOne's senior management that the managements and employees of MidWestOne and ISBF possess complementary skills and expertise and the potential advantages of a larger institution when pursuing, or seeking to retain, production and management talent;

the governance arrangements with respect to the combined company post-merger, including representation on the combined company's board of directors from both companies and shared management responsibilities;

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the effects on the management of *MidWestOne* as a result of the likely near-term retirement of John P. Pothoven;

the likelihood that the merger would be approved by regulatory authorities;

the fact that the merger was expected to be a tax-free reorganization to *MidWestOne* shareholders (other than the cashing out of fractional shares), which would allow them to postpone the recognition of tax if and until they sell their stock of the combined company; and

the merger consideration to be received by the shareholders of *MidWestOne* and the board of directors' view of the likelihood that the merger would deliver value to the shareholders of *MidWestOne* that would exceed the value that could be expected by continuing operation as an independent company.

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In addition, MidWestOne's board considered the following factors that potentially created risks if the board decided to approve the merger:

the possibility for reduced dividends to the shareholders of the combined company following the merger, as compared to the recent historical dividends issued by MidWestOne;

the possibility that the merger and the related integration process could result in the loss of key employees, in the disruption of MidWestOne's business and the loss of customers;

the possibility that the anticipated benefits of the merger may not be realized, including the expected cost savings and the potential merger-related restructuring charges;

the potential risk of diverting management focus and resources from other strategic opportunities and from operational matters while working to implement the merger;

the potential payment of up to \$3,350,000 as a termination fee that could be required under the circumstances described in further detail in The Merger Agreement Termination Fee ;

the terms and conditions of the merger agreement that make it more difficult for MidWestOne to enter into a business combination with a party other than ISBF that could potentially provide a higher value for MidWestOne shares; and

the risks of the type and nature described under the caption Risk Factors, in this joint proxy statement prospectus.

In addition, the board of directors considered the effect of the merger on its employees in light of the board of directors' belief that ISBF's corporate culture was similar in many respects to the corporate culture of MidWestOne. It also considered the interests of its directors and officers in the merger, as more specifically described under the The Merger Interests of Certain Persons in the Merger. MidWestOne's board concluded that the anticipated benefits of combining with ISBF in a merger-of-equals transaction were likely to substantially outweigh the preceding risks.

This discussion of the information and factors considered by MidWestOne's board of directors is not intended to be exhaustive but includes the material factors the board considered. In reaching the determination to approve and recommend the merger, MidWestOne's board of directors did not assign any relative or specific weights to the foregoing factors, and individual directors may have given differing weights to different factors. MidWestOne's board of directors is unanimous in its recommendation that MidWestOne shareholders vote FOR approval of the merger agreement and the transactions it contemplates.

**Fairness Opinion of Sandler O'Neill, MidWestOne's Financial Advisor**

MidWestOne retained Sandler O'Neill & Partners, L.P. to render a fairness opinion in connection with a possible business combination with ISBF. Sandler O'Neill is a nationally recognized investment banking firm whose principal business specialty is financial institutions. In the ordinary course of its investment banking business, Sandler O'Neill is regularly engaged in the valuation of financial institutions and their securities in connection with mergers and acquisitions and other corporate transactions.

At the September 11, 2007 meeting at which MidWestOne's board considered and approved the merger agreement, Sandler O'Neill delivered to the board its oral opinion, subsequently confirmed in writing that, as of such date, the exchange ratio was fair to MidWestOne's shareholders from a financial point of view. **The full text of Sandler O'Neill's opinion is attached as Appendix B to this proxy statement-prospectus. The opinion outlines the procedures followed, assumptions made, matters considered and qualifications and limitations on the review undertaken by Sandler O'Neill in rendering its opinion. The description of the opinion set forth below is qualified in its entirety by reference to the opinion. MidWestOne shareholders are urged to read the entire opinion carefully in connection with their consideration**

**of the proposed merger.**

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**Sandler O'Neill's opinion speaks only as of the date of the opinion. The opinion was directed to the MidWestOne board and is directed only to the fairness of the exchange ratio to MidWestOne shareholders from a financial point of view. It does not address the underlying business decision of MidWestOne to engage in the merger or any other aspect of the merger and is not a recommendation to any MidWestOne shareholder as to how such shareholder should vote at the special meeting with respect to the merger or any other matter.**

In connection with rendering its September 11, 2007 opinion, Sandler O'Neill reviewed and considered, among other things:

the merger agreement;

certain publicly available financial statements and other historical financial information of MidWestOne that Sandler O'Neill deemed relevant;

certain publicly available financial statements and other historical financial information of ISBF that Sandler O'Neill deemed relevant;

internal financial projections for MidWestOne for the years ending December 31, 2007 through 2011 as provided by and discussed with senior management of MidWestOne;

internal financial projections for ISBF for the years ending December 31, 2007 through 2011 as provided by and discussed with senior management of ISBF;

the pro forma financial impact of the merger on MidWestOne, based on assumptions relating to transaction expenses, purchase accounting adjustments, cost savings and other synergies determined by the senior management of MidWestOne and ISBF;

the publicly reported historical price and trading activity for MidWestOne's and ISBF's common stock, including a comparison of certain financial and stock market information for MidWestOne and ISBF and similar publicly available information for certain other companies the securities of which are publicly traded;

to the extent publicly available, the financial terms of certain recent merger of equals type business combinations in the banking industry;

the current market environment generally and the banking environment in particular; and

such other information, financial studies, analyses and investigations and financial, economic and market criteria as Sandler O'Neill considered relevant.

Sandler O'Neill also discussed with certain members of senior management of MidWestOne the business, financial condition, results of operations and prospects of MidWestOne and held similar discussions with certain members of senior management of ISBF regarding the business, financial condition, results of operations and prospects of ISBF.

In performing its review, Sandler O'Neill has relied upon the accuracy and completeness of all the financial and other information that was available to it from public sources or that was provided to it by MidWestOne and ISBF or their respective representatives and have assumed such accuracy and completeness for purposes of rendering this opinion. Sandler O'Neill has further relied on the assurances of management of

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MidWestOne and ISBF that they were not aware of any facts or circumstances that would make any of such information inaccurate or misleading. Sandler O'Neill has not been asked to and has not undertaken an independent verification of any such information and they do not assume any responsibility or liability for the accuracy or completeness thereof. Sandler O'Neill did not make an independent evaluation or appraisal of the specific assets, the collateral securing assets or the liabilities (contingent or otherwise) of MidWestOne or ISBF or any of their subsidiaries, or the collectibility of any such assets, nor was it furnished with any such evaluations or appraisals. Sandler O'Neill did not make an independent evaluation of the adequacy of the allowance for loan losses of MidWestOne or ISBF,



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nor did it review any individual credit files relating to MidWestOne or ISBF. Sandler O'Neill has assumed, with MidWestOne's consent, that the respective allowances for loan losses for both MidWestOne and ISBF are adequate to cover such losses.

With respect to the internal financial projections for MidWestOne and ISBF reviewed by Sandler O'Neill with the respective management of MidWestOne and ISBF, and used by Sandler O'Neill in its analyses, MidWestOne's and ISBF's managements confirmed to Sandler O'Neill that they reflected the best currently available estimates and judgments of the respective managements of the respective future financial performances of MidWestOne and ISBF. With respect to the transaction expenses, purchase accounting adjustments, cost savings and other synergies determined by and reviewed with the senior managements of MidWestOne and ISBF, such managements confirmed to Sandler O'Neill that they reflected the best currently available estimates and judgments of such managements and Sandler O'Neill assumed that such performances would be achieved. Sandler O'Neill expressed no opinion as to such financial projections or the assumptions on which they are based. Sandler O'Neill has also assumed that there has been no material change in MidWestOne's and ISBF's assets, financial condition, results of operations, business or prospects since the date of the most recent financial statements made available to it. Sandler O'Neill has assumed in all respects material to our analysis that MidWestOne and ISBF will remain as going concerns for all periods relevant to its analyses, that all of the representations and warranties contained in the agreement and all related agreements are true and correct, that each party to the agreements will perform all of the covenants required to be performed by such party under the agreements, that the conditions precedent in the agreements are not waived and that the merger will be a tax-free reorganization for federal income tax purposes. Finally, with MidWestOne's consent, Sandler O'Neill has relied upon the advice MidWestOne has received from its legal, accounting and tax advisors as to all legal, accounting and tax matters relating to the merger and the other transactions contemplated by the agreement.

Sandler O'Neill's opinion was necessarily based upon financial, economic, market and other conditions as they existed on, and could be evaluated as of, the date of its opinion. Events occurring after the date of its opinion could materially affect its opinion. Sandler O'Neill has not undertaken to update, revise, reaffirm or withdraw its opinion or otherwise comment upon events occurring after the date of its opinion. Sandler O'Neill is expressing no opinion herein as to what the value of ISBF's common stock will be when issued to MidWestOne's shareholders pursuant to the agreement or the prices at which MidWestOne's and ISBF's common stock may trade at any time.

In rendering its September 11, 2007 opinion, Sandler O'Neill performed a variety of financial analyses. The following is a summary of the material analyses performed by Sandler O'Neill, but is not a complete description of all the analyses underlying Sandler O'Neill's opinion. The summary includes information presented in tabular format. **In order to fully understand the financial analyses, these tables must be read together with the accompanying text. The tables alone do not constitute a complete description of the financial analyses.** The preparation of a fairness opinion is a complex process involving subjective judgments as to the most appropriate and relevant methods of financial analysis and the application of those methods to the particular circumstances. The process, therefore, is not necessarily susceptible to a partial analysis or summary description. Sandler O'Neill believes that its analyses must be considered as a whole and that selecting portions of the factors and analyses considered without considering all factors and analyses, or attempting to ascribe relative weights to some or all such factors and analyses, could create an incomplete view of the evaluation process underlying its opinion. Also, no company included in Sandler O'Neill's comparative analyses described below is identical to MidWestOne or ISBF and no transaction is identical to the merger. Accordingly, an analysis of comparable companies or transactions involves complex considerations and judgments concerning differences in financial and operating characteristics of the companies and other factors that could affect the public trading values or merger transaction values, as the case may be, of MidWestOne or ISBF and the companies to which they are being compared.

In performing its analyses, Sandler O'Neill also made numerous assumptions with respect to industry performance, business and economic conditions and various other matters, many of which cannot be predicted

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and are beyond the control of MidWestOne, ISBF and Sandler O'Neill. The analyses performed by Sandler O'Neill are not necessarily indicative of actual values or future results, which may be significantly more or less favorable than suggested by such analyses. Sandler O'Neill prepared its analyses solely for purposes of rendering its opinion and provided such analyses to the MidWestOne board at the board's September 11, 2007 meeting. Estimates on the values of companies do not purport to be appraisals or necessarily reflect the prices at which companies or their securities may actually be sold. Such estimates are inherently subject to uncertainty and actual values may be materially different. Accordingly, Sandler O'Neill's analyses do not necessarily reflect the value of MidWestOne's common stock or ISBF's common stock or the prices at which MidWestOne's or ISBF's common stock may be sold at any time.

*Summary of Proposal.* Sandler O'Neill reviewed the financial terms of the proposed transaction. Based upon the closing price of ISBF's common stock on September 7, 2007 of \$26.00, a fixed exchange ratio of 0.95, and the conversion of MidWestOne's shares into shares of ISBF in the merger, Sandler O'Neill calculated an implied transaction value of \$24.70 per share. Based upon financial information for MidWestOne for the twelve months ended June 30, 2007, Sandler O'Neill calculated the following ratios:

**Transaction Ratios**

Price / Book Value	144.1%
Price / Tangible Book Value	186.6%
Price / Last 12 Months Earnings Per Share	16.5x
Price / Estimated 2007 Earnings Per Share <sup>(1)</sup>	15.9x
Price / Estimated 2008 Earnings Per Share <sup>(2)</sup>	15.1x
Core Deposit Premium <sup>(3)</sup>	9.7%
Premium to Market <sup>(4)</sup>	46.6%

(1) Based on management estimates; excludes one-time charge for trust preferred refinancing.

(2) Based on management estimates.

(3) Core deposits are defined as total deposits less \$84 million of jumbo CDs.

(4) MidWestOne stock price of \$16.85 as of September 7, 2007.

The aggregate offer value was approximately \$95.7 million, based upon 3.7 million shares of MidWestOne common stock outstanding and including the intrinsic value of options to purchase an aggregate of 0.43 million shares with a weighted average strike price of \$17.00. Sandler O'Neill noted that the transaction value represented a 46.6% premium over the September 7, 2007 closing value of MidWestOne's common stock.

*Stock Trading History.* Sandler O'Neill reviewed the history of the reported trading prices and volume of MidWestOne's and ISBF's common stock for the one-year and three-year periods ended September 7, 2007 and compared the relationship between the movements in the prices of MidWestOne's and ISBF's common stock to movements in the prices of the Nasdaq Bank Index, S&P 500 Index, S&P Bank Index and the performance of a composite Peer Group of publicly traded Midwest banking institutions selected by Sandler O'Neill for MidWestOne and ISBF, and described below. During both the one-year period and three-year period ended September 7, 2007, MidWestOne underperformed each of the indices to which it was compared. During both the one-year period and three-year period ended September 7, 2007, MidWestOne also underperformed relative to the stock of ISBF.

**Table of Contents****MidWestOne's Stock Performance**

	<b>Beginning Index Value September 7, 2006</b>	<b>Ending Index Value September 7, 2007</b>
MidWestOne	100.0%	88.5%
ISBF	100.0	100.5
Nasdaq Bank Index	100.0	92.0
S&P 500 Index	100.0	112.3
S&P Bank Index	100.0	93.7
Midwest Peer Group <sup>(1)</sup>	100.0	89.2

	<b>Beginning Index Value September 7, 2004</b>	<b>Ending Index Value September 7, 2007</b>
MidWestOne	100.0%	92.6%
ISBF	100.0	137.1
Nasdaq Bank Index	100.0	100.9
S&P 500 Index	100.0	131.9
S&P Bank Index	100.0	103.2
Midwest Peer Group <sup>(1)</sup>	100.0	97.3

(1) The Peer Group for MidWestOne and ISBF used in the stock performance analysis was comprised of the Midwest commercial banks used in the MidWestOne and ISBF comparable group analysis shown below.

*Comparable Company Analysis.* Sandler O'Neill used publicly available information to compare selected financial and market trading information for MidWestOne and ISBF with a group of Midwest commercial banks selected by Sandler O'Neill for MidWestOne and ISBF. For both MidWestOne and ISBF, the Peer Group consisted of the following publicly traded Midwest commercial banks having assets between \$500 million and \$2.0 billion:

Ames National Corporation  
 BNCCORP, Inc.  
 Community Bank Shares of Indiana, Inc.  
 Community Central Bank Corporation  
 Dearborn Bancorp, Inc.  
 Enterprise Financial Services Corp  
 First Business Financial Services, Inc.  
 Firstbank Corporation  
 German American Bancorp, Inc.  
 Guaranty Federal Bancshares, Inc.  
 Hawthorn Bancshares, Inc.  
 Home Federal Bancorp

Horizon Bancorp  
 Lakeland Financial Corporation  
 Landmark Bancorp, Inc.  
 MBT Financial Corp.  
 Mercantile Bancorp, Inc.  
 Monroe Bancorp  
 Northern States Financial Corporation  
 Princeton National Bancorp, Inc.  
 QCR Holdings, Inc.  
 Team Financial, Inc.  
 Tower Financial Corporation  
 West Bancorporation, Inc.

The analysis compared publicly available financial information for MidWestOne and ISBF as of and for the twelve months ended June 30, 2007 with that of the Midwest Bank Peer Group as of and for the twelve months ended June 30, 2007. The table below sets forth the data for MidWestOne, ISBF and the median data for the Midwest Bank Peer Group, with pricing data as of September 7, 2007.

**Table of Contents****Comparable Group Analysis**

	<b>MidWestOne</b>	<b>ISBF</b>	<b>Midwest Bank Peer Group Median</b>
Market Capitalization (\$ millions)	\$ 62.3	\$ 134.1	\$ 91.4
Assets (\$ millions)	\$ 749.1	\$ 680.7	\$ 947.3
5-Year Asset CAGR	6.44%	4.61%	9.63%
Cash and Securities / Assets	14.42%	37.53%	19.84%
Loans / Deposits	92.53%	69.79%	97.18%
Loan Loss Reserve / Gross Loans	1.12%	1.44%	1.08%
Core Deposits / Deposits <sup>(1)</sup>	85.12%	85.16%	80.74%
Tangible Equity / Tangible Assets	6.65%	10.08%	6.89%
Net Interest Margin	3.74%	3.16%	3.33%
Noninterest Income / Average Assets	0.82%	1.24%	0.98%
Noninterest Expense / Average Assets	2.98%	2.68%	2.79%
Efficiency Ratio	68.62%	63.84%	69.12%
Return on Average Assets	0.77%	0.87%	0.75%
Return on Average Equity	9.08%	8.28%	9.53%
Price / Last Twelve Months Earnings Per Share	11.2x	23.0x	14.6x
Price / Estimated 2007 Earnings Per Share <sup>(2)(3)</sup>	10.9x	20.2x	14.4x
Price / Estimated 2008 Earnings Per Share <sup>(2)</sup>	10.3x	18.6x	12.9x
Price / Tangible Book Value Per Share	127.4%	196.7%	152.8%
Dividend Payout Ratio	48.0%	28.3%	34.9%
Dividend Yield	4.3%	1.2%	2.7%

(1) ISBF's core deposits include \$40 million in customer sweep accounts.

(2) Estimated earnings for MidWestOne and ISBF based on management estimates reviewed and approved by both companies; current pricing based on closing stock prices on September 7, 2007 of \$16.65 for MidWestOne and \$26.00 for ISBF.

(3) MidWestOne 2007 EPS excludes one-time charge for trust preferred refinancing.

*Net Present Value Analysis.* Sandler O'Neill performed an analysis that estimated the net present value per share of MidWestOne's common stock under various circumstances. In the analysis, Sandler O'Neill assumed MidWestOne performed in accordance with the December 31, 2007 through 2011 net income projections as provided by MidWestOne management. To approximate the terminal value of MidWestOne's common stock at December 31, 2011, Sandler O'Neill applied price to earnings multiples of 12.0x to 22.0x and multiples of tangible book value ranging from 100% to 200%. The terminal values were then discounted to present values using different discount rates ranging from 11.0% to 15.0% chosen to reflect different assumptions regarding required rates of return of holders or prospective buyers of MidWestOne's common stock. In addition, the net present value of MidWestOne's common stock at December 31, 2011 was calculated using the same range of price to earnings multiples (12.0x to 22.0x) applied to a range of discounts and premiums to budget projections. The range applied to the budgeted net income was 25% under budget to 25% over budget, using a discount rate of 13.60% for tabular analysis.

As illustrated in the following tables, the analysis indicated an imputed range of values per share for MidWestOne's common stock of \$14.96 to \$29.86 when applying the price/earnings multiples to the matched budget, \$12.30 to \$25.47 when applying multiples of tangible book value to the matched budget, and \$12.47 to \$32.96 when applying the price/earnings multiples to the 25% under budget to the 25% over budget range.

**Table of Contents****Earnings Per Share Multiples**

Discount Rate	12.0x	14.0x	16.0x	18.0x	20.0x	22.0x
11.00%	\$17.50	\$19.97	\$22.44	\$24.91	\$27.39	\$29.86
12.00%	\$16.81	\$19.18	\$21.55	\$23.92	\$26.29	\$28.66
13.00%	\$16.16	\$18.44	\$20.71	\$22.98	\$25.25	\$27.52
14.00%	\$15.55	\$17.73	\$19.90	\$22.08	\$24.26	\$26.44
15.00%	\$14.96	\$17.05	\$19.14	\$21.23	\$23.32	\$25.41

**Earnings Per Share Multiples**

Budget Variance	12.0x	14.0x	16.0x	18.0x	20.0x	22.0x
(25.0)%	\$12.47	\$14.13	\$15.79	\$17.45	\$19.11	\$20.77
(20.0)%	\$13.13	\$14.90	\$16.68	\$18.45	\$20.22	\$21.99
(15.0)%	\$13.80	\$15.68	\$17.56	\$19.45	\$21.33	\$23.21
(10.0)%	\$14.46	\$16.45	\$18.45	\$20.44	\$22.44	\$24.43
(5.0)%	\$15.13	\$17.23	\$19.33	\$21.44	\$23.54	\$25.65
0.0%	\$15.79	\$18.01	\$20.22	\$22.44	\$24.65	\$26.87
5.0%	\$16.45	\$18.78	\$21.11	\$23.43	\$25.76	\$28.08
10.0%	\$17.12	\$19.56	\$21.99	\$24.43	\$26.87	\$29.30
15.0%	\$17.78	\$20.33	\$22.88	\$25.43	\$27.97	\$30.52
20.0%	\$18.45	\$21.11	\$23.77	\$26.42	\$29.08	\$31.74
25.0%	\$19.11	\$21.88	\$24.65	\$27.42	\$30.19	\$32.96

**Tangible Book Value Per Share Multiples**

Discount Rate	100%	120%	140%	160%	180%	200%
11.00%	\$14.34	\$16.57	\$18.79	\$21.02	\$23.24	\$25.47
12.00%	\$13.79	\$15.92	\$18.06	\$20.19	\$22.32	\$24.45
13.00%	\$13.27	\$15.31	\$17.36	\$19.40	\$21.45	\$23.49
14.00%	\$12.77	\$14.73	\$16.69	\$18.65	\$20.61	\$22.57
15.00%	\$12.30	\$14.18	\$16.06	\$17.94	\$19.82	\$21.70

In connection with its analyses, Sandler O'Neill considered and discussed with the *MidWestOne* board how the present value analyses would be affected by changes in the underlying assumptions, including variations with respect to net income. Sandler O'Neill noted that the terminal value analysis is a widely used valuation methodology, but the results of such methodology are highly dependent upon the numerous assumptions that must be made, and the results thereof are not necessarily indicative of actual values or future results.

Sandler O'Neill also performed an analysis that estimated the net present value per share of ISBF's common stock under various circumstances. In the analysis, Sandler O'Neill assumed ISBF performed in accordance with the December 31, 2007 through 2011 net income projections provided by ISBF management. To approximate the net present value of ISBF's common stock at December 31, 2011, Sandler O'Neill applied price to earnings multiples of 12.0x to 22.0x and multiples of tangible book value ranging from 100% to 200%. The terminal values were then discounted to present values using different discount rates ranging from 11.0% to 15.0% chosen to reflect different assumptions regarding required rates of return of holders or prospective buyers of ISBF common stock. In addition, the net present value of ISBF's common stock at December 31, 2011 was calculated using the same range of price to earnings multiples (12.0x to 22.0x) applied to a range of discounts and premiums to management's budget projections. The range applied to the budgeted net income was 25.0% under budget to 25.0% over budget, using a discount rate of 13.60% for tabular analysis.

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As illustrated in the following tables, this analysis indicated an imputed range of values per share for ISBF's common stock of \$12.74 to \$26.07 when applying the price to earnings multiples to the matched budget, \$11.32 to \$24.75 when applying multiples of tangible book value to the matched budget, and \$10.39 to \$29.13 when applying the price/earnings multiples to the 25.0% under budget to the 25.0% over budget range.

**Earnings Per Share Multiples**

Discount Rate	12.0x	14.0x	16.0x	18.0x	20.0x	22.0x
11.00%	\$14.83	\$17.08	\$19.33	\$21.58	\$23.82	\$26.07
12.00%	\$14.27	\$16.43	\$18.59	\$20.75	\$22.91	\$25.07
13.00%	\$13.74	\$15.81	\$17.89	\$19.96	\$22.03	\$24.11
14.00%	\$13.23	\$15.22	\$17.21	\$19.21	\$21.20	\$23.20
15.00%	\$12.74	\$14.66	\$16.57	\$18.49	\$20.41	\$22.33

**Earnings Per Share Multiples**

Budget Variance	12.0x	14.0x	16.0x	18.0x	20.0x	22.0x
(25.0)%	\$10.39	\$11.91	\$13.43	\$14.95	\$16.47	\$17.99
(20.0)%	\$11.00	\$12.62	\$14.24	\$15.86	\$17.48	\$19.10
(15.0)%	\$11.60	\$13.33	\$15.05	\$16.77	\$18.49	\$20.21
(10.0)%	\$12.21	\$14.04	\$15.86	\$17.68	\$19.50	\$21.33
(5.0)%	\$12.82	\$14.74	\$16.67	\$18.59	\$20.52	\$22.44
0.0%	\$13.43	\$15.45	\$17.48	\$19.50	\$21.53	\$23.56
5.0%	\$14.04	\$16.16	\$18.29	\$20.42	\$22.54	\$24.67
10.0%	\$14.64	\$16.87	\$19.10	\$21.33	\$23.56	\$25.78
15.0%	\$15.25	\$17.58	\$19.91	\$22.24	\$24.57	\$26.90
20.0%	\$15.86	\$18.29	\$20.72	\$23.15	\$25.58	\$28.01
25.0%	\$16.47	\$19.00	\$21.53	\$24.06	\$26.59	\$29.13

**Tangible Book Value Per Share Multiples**

Discount Rate	100%	120%	140%	160%	180%	200%
11.00%	\$13.16	\$15.48	\$17.80	\$20.11	\$22.43	\$24.75
12.00%	\$12.67	\$14.89	\$17.12	\$19.34	\$21.57	\$23.79
13.00%	\$12.20	\$14.33	\$16.47	\$18.61	\$20.75	\$22.89
14.00%	\$11.75	\$13.80	\$15.86	\$17.91	\$19.97	\$22.02
15.00%	\$11.32	\$13.29	\$15.27	\$17.24	\$19.22	\$21.20

*Analysis of Selected Merger Transactions.* Sandler O'Neill reviewed 25 merger transactions announced nationwide from January 1, 2000 through September 7, 2007 with announced transaction value greater than \$15 million involving banking institutions combining with other banking institutions in transactions classified by SNL Financial as mergers of equals. Sandler O'Neill reviewed these transactions with the MidWestOne board, and discussed trends in financial terms relating to these transactions, including deposit premiums, premiums to market, pro forma ownership, and the percentage of deposits, assets, equity and earnings contributed by each party involved in these 25 precedent transactions. Sandler O'Neill did not attempt to establish or discuss measures of centrality in these precedent transactions.

Sandler O'Neill also reviewed 18 merger transactions announced from January 1, 2006 through September 7, 2007 with announced transaction values of \$50 to \$150 million involving Midwest-based commercial banks as the acquired institution. Sandler O'Neill reviewed the following multiples: transaction price

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at announcement to last twelve months net income, transaction value to estimated 2007 net income, transaction value to book value, transaction value to tangible book value, tangible book premium to core deposits and premium to market price and then computed high, low, mean and median multiples and premiums for the transactions.

**Transaction Multiples**

	<b>Mergers-of-Equals Median Multiple</b>	<b>Midwest Median Multiple</b>
Price Per Share/Last Twelve Months Earnings Per Share	14.0x	20.4x
Price Per Share/Estimated 2007 Earnings Per Share	11.9x	NM
Price Per Share/Book Value	176%	256%
Price Per Share/Tangible Book Value	186%	257%
Core Deposit Premium	10.6%	21.5%
Market Premium	12.9%	44.7%

*Contribution Analysis.* Sandler O'Neill reviewed the relative contributions to be made by MidWestOne and ISBF to the combined institution based on financial information for both companies as of or for the twelve months ended June 30, 2007. This analysis indicated that the implied contributions to the combined entity were as follows:

**Contribution Analysis**

	<b>MidWestOne</b>	<b>ISBF</b>
Cash and Securities	29.7%	70.3%
Loan Pools, Net	100.0%	00.0%
Loans, Net	57.4%	42.6%
Total Assets	52.4%	47.6%
Deposits <sup>(1)</sup>	50.3%	49.7%
Borrowings	69.0%	31.0%
Trust Preferred	100.0%	00.0%
Total Liabilities	53.0%	47.0%
Tangible Equity	41.8%	58.2%
Total Equity	46.5%	53.5%
2006 Net Income	52.6%	47.4%
Last Quarter Annualized Net Income	52.7%	47.3%
Year-to-Date Net Income	46.3%	53.7%
Estimated 2007 Net Income <sup>(2)</sup>	46.3%	53.7%
Estimated 2008 Net Income	46.0%	54.0%
Market Capitalization <sup>(3)</sup>	31.7%	68.3%

(1) ISBF's core deposits include \$40 million in customer sweep accounts.

(2) MidWestOne's 2007 EPS excludes one-time charge for trust preferred refinancing.

(3) Based on closing stock prices on September 7, 2007 of \$16.85 for MidWestOne and \$26.00 for ISBF.

*Pro Forma Merger Analysis.* Sandler O'Neill analyzed certain potential pro forma effects of the merger, assuming the following: (1) the merger closes in the fourth quarter of 2007, (2) 100% of the MidWestOne shares are exchanged for shares of ISBF common stock at an exchange ratio of 0.95, (3) earnings per share projections for MidWestOne and ISBF are consistent with estimates provided by each company's management, (4) purchase accounting adjustments, charges and transaction costs associated with the merger and cost savings determined by the senior managements of MidWestOne and (5) MidWestOne options are exchanged for ISBF options.

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Based upon those assumptions, Sandler O'Neill's analysis indicated that at December 31, 2008 and 2009 the merger would be accretive to ISBF's earnings per share and accretive to ISBF's cash earnings. Additionally, Sandler O'Neill's analysis indicated that at December 31, 2007 and 2008, the merger would be dilutive to ISBF's tangible book value per share.

From the perspective of a MidWestOne shareholder, the analysis indicated that at December 31, 2008 and 2009, the merger would be slightly dilutive to MidWestOne's earnings per share and cash earnings per share, but accretive to MidWestOne's earnings per share in 2009. Additionally, Sandler O'Neill's analysis indicated that at December 31, 2007 and 2008, the merger would be dilutive to MidWestOne's tangible book value per share. The actual results achieved by the combined company may vary from the projected results and the variations may be material.

MidWestOne has agreed to pay Sandler O'Neill a transaction fee in connection with the merger of \$574,000, which is contingent, and payable, upon closing of the merger. Sandler O'Neill has also received a fee of \$125,000 for rendering its opinion. MidWestOne has also agreed to reimburse certain of Sandler O'Neill's reasonable out-of-pocket expenses incurred in connection with its engagement and to indemnify Sandler O'Neill and its affiliates and their respective partners, directors, officers, employees, agents, and controlling persons against certain expenses and liabilities, including liabilities under securities laws.

Sandler O'Neill may provide certain investment banking services to MidWestOne and receive compensation for, such services in the future, including during the period prior to the closing of the merger.

In the ordinary course of its business as a broker-dealer, Sandler O'Neill may purchase securities from and sell securities to MidWestOne and ISBF and their affiliates. Sandler O'Neill may also actively trade the debt or equity securities of MidWestOne and/or ISBF or their affiliates for its own account and for the accounts of its customers and, accordingly, may at any time hold a long or short position in such securities.

### **Fairness Opinion of Howe Barnes, MidWestOne's Financial Advisor**

On September 11, 2007, at a meeting of the MidWestOne's board of directors, Howe Barnes Hoefler & Arnett, Inc. delivered to the MidWestOne board of directors a written opinion dated September 11, 2007, to the effect that, as of that date and based upon and subject to various assumptions, matters considered, and limitations on Howe Barnes' review described in the opinion, the exchange ratio provided for in the merger was fair, from a financial point of view, to the shareholders of MidWestOne. No limitations were imposed by MidWestOne on Howe Barnes with respect to the investigations made or the procedures followed in rendering its opinion.

MidWestOne retained Howe Barnes to act as its financial advisor in connection with analyzing the proposed merger with ISBF. MidWestOne selected Howe Barnes as its financial advisor based upon Howe Barnes' qualifications, expertise, and reputation advising financial institutions and other companies with regard to mergers and acquisitions.

**The full text of Howe Barnes' written opinion to MidWestOne's board, dated September 11, 2007, which sets forth the assumptions made, matters considered and extent of review by Howe Barnes, is attached as Appendix C and is incorporated herein by reference. You should read the fairness opinion carefully and in its entirety. The following summary of Howe Barnes' opinion is qualified in its entirety by reference to the full text of the opinion. Howe Barnes' opinion is directed to MidWestOne's board and does not constitute a recommendation to any shareholder of MidWestOne as to how a shareholder should vote with regard to the merger at the shareholders meeting described in this joint proxy statement-prospectus. The opinion addresses only the fairness, from a financial point of view, of the exchange ratio to the holders of MidWestOne's common stock. The opinion does not address the relative merits of the merger or any alternatives to the merger, the underlying decision of MidWestOne's board to approve or proceed with or effect the merger, or any other aspect of the merger. No opinion was expressed by Howe Barnes as to whether any alternative transaction, including a sale of MidWestOne, might produce consideration for the holders of MidWestOne's common stock in an amount in excess of that contemplated in the merger.**



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Howe Barnes has consented to the inclusion of its opinion and to the inclusion of the summary of its opinion in this joint proxy statement-prospectus. In giving such consent, Howe Barnes does not concede that it comes within the category of persons whose consent is required under Section 7 of the Securities Act of 1933, as amended, or the rules and regulations of the Securities and Exchange Commission thereunder, nor does it concede that it is an expert within the meaning of the term "expert" as used in the Securities Act or the rules and regulations of the Securities and Exchange Commission thereunder with respect to any part of the registration statement on Form S-4 of which this joint proxy statement-prospectus forms a part.

In connection with rendering its opinion, Howe Barnes reviewed and considered, among other things:

the terms of the Merger Agreement;

certain publicly available financial statements, both audited (where available) and un-audited, and other historical financial information of *MidWestOne*;

certain publicly available financial statements, both audited (where available) and un-audited, and other historical financial information of ISBF;

net income and earnings per share estimates for *MidWestOne* for the years ending December 31, 2007 through 2011 as provided by, and reviewed with, senior management of *MidWestOne*;

net income and earnings per share estimates for ISBF for the years ending December 31, 2007 through 2011 as provided by senior management of ISBF and reviewed with senior management of *MidWestOne*;

the pro forma impact of the Merger on *MidWestOne*, based on assumptions relating to transaction expenses, purchase accounting assumptions and cost savings determined by senior management of *MidWestOne* and ISBF;

projections and other financial analyses prepared by Sandler O'Neill + Partners, L.P., *MidWestOne*'s other financial advisor;

the publicly reported historical price and trading activity for *MidWestOne*'s and ISBF's common stock, including a comparison of certain financial and stock market information for *MidWestOne* and ISBF with similar publicly available information for certain other companies, the common stock of which are publicly traded;

the relative contribution of assets, liabilities, equity and earnings of *MidWestOne* and ISBF to the resulting institution and the relative pro forma ownership of the shareholders of *MidWestOne* and ISBF in the combined company;

to the extent publicly available, the terms of certain recent mergers of equals type business combinations in the banking industry; and

such other information and performed such other studies and analyses as Howe Barnes considered relevant.

The written opinion provided by Howe Barnes to *MidWestOne*, dated as of September 11, 2007, was necessarily based upon economic, monetary, financial market, and other relevant conditions as of the date the opinion was rendered. Accordingly, you should understand that although subsequent developments may affect its opinion, Howe Barnes does not have any obligation to further update, revise, or reaffirm its

opinion.

In connection with its review and arriving at its opinion, with the consent of *MidWestOne*'s board, Howe Barnes assumed and relied upon the accuracy and completeness of the financial information and other pertinent information provided by ISBF and *MidWestOne* to Howe Barnes for purposes of rendering its opinion. Howe Barnes did not assume any obligation to independently verify any of the information discussed above, including, without limitation, information from published sources, as being complete and accurate. With regard to the financial information, including financial projections it received from ISBF and *MidWestOne*, as well as projections of cost savings, Howe Barnes assumed that this information reflected the best available estimates and

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good faith judgments of management as to ISBF's and MidWestOne's future performance and that the projections provided a reasonable basis upon which Howe Barnes could formulate its opinion. ISBF and MidWestOne do not publicly disclose internal management forecasts or projections of the type utilized by Howe Barnes in connection with Howe Barnes' role as its financial advisor, and those forecasts and projections were not prepared with a view towards public disclosure. The forecasts and projections were based upon numerous variables and assumptions that are inherently uncertain, including, among others, factors relative to the general economic and competitive conditions ISBF and MidWestOne faces. Accordingly, actual results could vary significantly from those set forth in the forecasts and projections.

Howe Barnes does not purport to be an expert in the evaluation of loan portfolios or the allowance for loan losses with respect to loan portfolios and, accordingly, assumes that ISBF's allowances and MidWestOne's allowances were adequate to cover any losses. In addition, Howe Barnes has not reviewed and does not assume any responsibility for any individual credit files and did not make an independent evaluation, appraisal, or physical inspection of the assets or liabilities, contingent or otherwise, of ISBF's or MidWestOne's individual properties, nor was Howe Barnes provided with any such appraisals. In addition, for purposes of rendering its written opinion, Howe Barnes assumed that (i) the merger will be consummated in accordance with the terms set forth in the Merger Agreement, without any waiver of any of its material terms or conditions, and that obtaining the necessary regulatory approvals for the merger will not have an adverse effect on either separate institution or the combined entity, and (ii) the merger will be consummated in a manner that complies in all respects with the applicable provisions of the Securities Act of 1933, the Securities Exchange Act of 1934, and all other applicable federal and state statutes, rules, and regulations. In addition, for purposes of its opinion, Howe Barnes relied on advice of counsel and independent accountants to ISBF and MidWestOne as to all legal and financial reporting matters with respect to ISBF and MidWestOne, the merger and the merger agreement and Howe Barnes assumed, with MidWestOne's consent, that there are no legal issues with regard to ISBF or MidWestOne that would affect Howe Barnes' opinion, and Howe Barnes relied on this assumption without undertaking any independent investigation or inquiry.

In connection with rendering its opinion to MidWestOne's board, Howe Barnes performed a variety of financial and comparative analyses, which are briefly summarized below. Such summaries do not purport to be a complete description of the analyses performed by Howe Barnes. The fact that any specific analysis has been referred to in the summaries below is not meant to indicate that the analysis was given greater weight than any other analysis. Accordingly, the ranges of values resulting from any particular analysis described below should not be taken to be Howe Barnes' view of MidWestOne's or the combined company's actual value. Moreover, Howe Barnes believes that the analyses must be considered as a whole and that selecting portions of the analyses and the factors considered, including information presented in tabular form, without considering all of the analyses and factors, could create an incomplete understanding of the process underlying the analyses and, more importantly, a misleading or incomplete view of its opinion as to fairness from a financial point of view that is based on those analyses.

*Transaction Overview.* In providing an overview of the merger, Howe Barnes noted that each MidWestOne shareholder would be receiving 0.95 share of ISBF, or an implied price per share of \$24.70 (based on the \$26.00 closing price of ISBF common stock on September 7, 2007), resulting in an implied total consideration of \$95.0 million.

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Howe Barnes calculated the following multiples:

<b>Transaction Multiples<sup>(1)</sup> (data as of June 30, 2007)</b>	
Price / Last 12 Months Earnings Per Share (\$1.50)	16.5x
Price / 2007E Earnings Per Share (\$1.55) <sup>(2)</sup>	15.9x
Price / 2008E Earnings Per Share (\$1.64) <sup>(2)</sup>	15.1x
Price / Book Value Per Share (\$17.13)	144%
Price / Tangible Book Value Per Share (\$13.23)	187%
Tangible Book Premium / Core Deposits (\$482 Million) <sup>(3)</sup>	9.4%
Market Premium <sup>(4)</sup>	46.6%

(1) Based on 0.95 exchange ratio and ISBF stock price of \$26.00 as of September 7, 2007.

(2) Based on MidWestOne management estimates.

(3) Core deposits are defined as total deposits less \$84 million of jumbo CDs.

(4) Based on MidWestOne stock price of \$16.85 as of September 7, 2007.

*Stock Price Performance.* The following table compares ISBF's and MidWestOne's stock price movement to movements in certain stock indices as well as the performance of their peer group.

	<b>Beginning Index Value September 7, 2006</b>	<b>Ending Index Value September 7, 2007</b>
ISBF	100.00%	96.30%
MidWestOne	100.00%	88.45%
Peer Group <sup>(1)</sup>	100.00%	91.64%
NASDAQ Bank Index	100.00%	92.00%
S&P Bank Index	100.00%	112.33%

	<b>Beginning Index Value September 7, 2004</b>	<b>Ending Index Value September 7, 2007</b>
ISBF	100.00%	144.44%
MidWestOne	100.00%	92.33%
Peer Group <sup>(1)</sup>	100.00%	90.69%
NASDAQ Bank Index	100.00%	99.49%
S&P Bank Index	100.00%	129.63%

(1) Peer Group consists of selected publicly traded Midwestern banks in non-metropolitan areas with assets between \$500 million and \$1.25 billion.

*Comparable Public Company Analysis.* Howe Barnes compared the financial and market performances of ISBF and MidWestOne to a select group of comparable companies (the Peer Group) and the pro forma company resulting from the transaction to a select group of comparable companies (the Pro Forma Peer Group). Howe Barnes reviewed various financial measures, including earnings performance, operating efficiency, asset quality, and various measures of market performance. Howe Barnes used these measurements to determine relative value of the respective companies within the financial services industry.

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The Peer Group selected for ISBF and MidWestOne was comprised of selected publicly traded Midwestern banks with assets between \$500 million and \$1.25 billion. These companies are listed as follows, along with the state in which each is headquartered:

Ames National Corp. (IA)	Horizon Bancorp (IN)
BNCCORP Inc. (ND)	Landmark Bancorp Inc. (KS)
Camco Financial Corp. (OH)	Lincoln Bancorp (IN)
Community Bank Shares of IN (IN)	LNB Bancorp Inc. (OH)
Community Central Bank Corp. (MI)	Monroe Bancorp (IN)
Dearborn Bancorp Inc. (MI)	NB&T Financial Group Inc. (OH)
First Citizens Banc Corp (OH)	Northern States Financial Corp (IL)
Firstbank Corp. (MI)	Ohio Valley Banc Corp. (OH)
First Business Finl. Svcs. Inc. (WI)	Princeton National Bancorp (IL)
German American Bancorp Inc. (IN)	Rurban Financial Corp. (OH)
Guaranty Federal Bcshts Inc. (MO)	Team Financial Inc. (KS)
Hawthorn Bancshares, Inc. (MO)	Tower Financial Corp. (IN)
Home Federal Bancorp (IN)	United Bancshares Inc. (OH)

The Pro Forma Peer Group selected for the pro forma company was comprised of selected publicly traded Midwestern banks with assets between \$1 billion and \$2.5 billion. These companies are listed as follows, along with the state in which each is headquartered:

Camco Financial Corp. (OH)	LNB Bancorp Inc. (OH)
Centrue Financial Corporation (IL)	Macatawa Bank Corp. (MI)
Dearborn Bancorp Inc. (MI)	MainSource Financial Group (IN)
Enterprise Financial Services (MO)	MBT Financial Corp. (MI)
First Financial Corp. (IN)	Mercantile Bancorp Inc. (IL)
Firstbank Corp. (MI)	Mercantile Bank Corp. (MI)
German American Bancorp Inc. (IN)	Peoples Bancorp Inc. (OH)
Great Southern Bancorp Inc. (MO)	Princeton National Bancorp (IL)
Hawthorn Bancshares, Inc. (MO)	QCR Holdings Inc. (IL)
Horizon Bancorp (IN)	West Bancorp. (IA)
Lakeland Financial Corp. (IN)	

The following table compares various financial condition measures of ISBF and MidWestOne to the peer group and the pro forma peer group:

<b>Financial Condition Measures<sup>(1)</sup></b>	<b>ISBF</b>	<b>MidWestOne</b>	<b>Peer Group<sup>(2)</sup></b>	<b>Pro Forma Peer Group<sup>(2)</sup></b>
Assets (\$ in millions)	\$ 681	\$ 749	\$ 795	\$ 1,353
Loans / Deposits	75.17%	105.95%	93.43%	96.56%
Equity / Assets	10.71	8.45	8.44	8.63
Tangible Equity / Tangible Assets	10.13	6.65	7.09	7.01
Return On Average Assets	0.88	0.77	0.69	0.85
Return On Average Equity	8.23	9.08	8.68	9.56
Net Interest Margin	3.21	3.74	3.46	3.33
Efficiency Ratio	63.54	68.62	71.83	63.03

(1) Last Twelve Months as of June 30, 2007.

(2) Represents median data of Peer Group and the Pro Forma Peer Group.

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The following table compares various asset quality measures of ISBF and MidWestOne to the Peer Group and to the Pro Forma Peer Group:

<b>Asset Quality Measures<sup>(1)</sup></b>	<b>ISBF</b>	<b>MidWestOne</b>	<b>Peer Group<sup>(2)</sup></b>	<b>Pro Forma Peer Group<sup>(2)</sup></b>
Non Performing Loans / Loans	0.43%	0.56%	0.82%	0.82%
Loan Loss Reserves / Non Performing Loans	333.63	174.52	103.12	110.71
Non Performing Assets / Assets	0.25	0.51	0.74	0.79
Loan Loss Reserves / Loans	1.42	0.98	1.04	1.09
Net Charge Offs / Average Loans	0.01	0.13	0.10	0.13

(1) Last Twelve Months as of June 30, 2007.

(2) Represents median data of Peer Group and the Pro Forma Peer Group.

Howe Barnes also compared the market performance of the Peer Group as of September 7, 2007 to ISBF's and MidWestOne's market ratios:

<b>Market Performance Ratio<sup>(1)</sup></b>	<b>ISBF</b>	<b>MidWestOne</b>	<b>Peer Group<sup>(2)</sup></b>
Market Capitalization (\$ in millions)	\$ 134	\$ 62	\$ 88
Price / Last 12 Months Earnings Per Share	22.6x	11.2x	15.7x
Price / 2007E Earnings Per Share	20.2	10.9	14.7
Price / 2008E Earnings Per Share	18.6	10.3	12.8
Price / Book Value Per Share	184.0%	98.4%	118.3%
Price / Tangible Book Value Per Share	195.8	127.4	152.8
Price / Total Assets	19.7	8.3	10.5
Dividend Yield	1.22	4.27	2.98
Dividend Payout Ratio	27.80	48.00	47.86

(1) Last Twelve Months as of June 30, 2007.

(2) Represents median data of Peer Group.

*Implied Exchange Ratio Analysis.* Howe Barnes performed an implied exchange ratio analysis by comparing the historical relationship between the market prices of ISBF and MidWestOne. The following table lists the average closing prices and the resulting market exchange ratio at various times over the last three years as of September 7, 2007.

<b>Trading Period<sup>(1)</sup></b>	<b>Average ISBF Closing Price</b>	<b>Average MidWestOne Closing Price</b>	<b>Resulting Market Exchange Ratio</b>
10 Days	\$ 25.40	\$ 16.80	0.661x
20 Days	\$ 25.27	\$ 16.63	0.658x
30 Days	\$ 25.44	\$ 16.63	0.654x
1 Year	\$ 25.30	\$ 18.26	0.722x
2 Years	\$ 24.70	\$ 18.51	0.749x
3 Years	\$ 22.89	\$ 18.49	0.808x
<b>Merger Exchange Ratio</b>			<b>0.950x</b>

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*Contribution Analysis.* Howe Barnes analyzed the relative contribution of each of ISBF and MidWestOne to certain pro forma balance sheet and income statement items of the combined entity. Also, Howe Barnes compared the relative contribution percentages of balance sheet and income statements items with the estimate pro forma ownership percentage MidWestOne shareholders would represent in the pro forma company. The results of Howe Barnes' analysis are set forth in the following table:

<b>Contribution Analysis<sup>(1)</sup></b>	<b>ISBF</b>	<b>MidWestOne</b>
Total Loans	42.7%	57.3%
Total Assets	47.6	52.4
Total Deposits	49.7	50.3
Total Equity	53.5	46.5
Tangible Equity	57.9	42.1
2007E Stand-alone Net Income	53.9	46.1
2008E Stand-alone Net Income	54.0	46.0
2009E Stand-alone Net Income	54.1	45.9
Market Capitalization	68.3	31.7
Shares Outstanding with Merger Adjustments	59.5	40.5
Diluted Shares Outstanding with Merger Adjustments	58.6	41.4

(1) Data as of June 30, 2007

*Pro Forma Merger Analysis.* Howe Barnes performed an analysis of the effects of the merger. As part of its analysis, Howe Barnes assumed the following:

the merger closes on December 31, 2007;

100% of MidWestOne's common stock is exchanged for common stock of ISBF at an exchange ratio of 0.950x;

GAAP earnings per share estimates for ISBF from 2007 through 2011 of \$1.29, \$1.40, \$1.51, \$1.65, and \$1.80;

GAAP earnings per share estimates for MidWestOne from 2007 through 2011 of \$1.55, \$1.64, \$1.76, \$1.90, and \$2.04;

MidWestOne options are exchanged for ISBF options; and

purchase accounting adjustments, transaction costs associated with the merger, and cost savings determined by senior management of MidWestOne.

Based upon those assumptions, Howe Barnes' analysis indicated that the merger would be accretive to ISBF's earnings per share for the year ended December 31, 2008 and thereafter. Additionally, Howe Barnes' analysis indicated that the merger would be dilutive to ISBF's tangible book value per share for the years ended December 31, 2008 through December 31, 2011 but accretive thereafter.

From the perspective of a MidWestOne shareholder, Howe Barnes' analysis indicated that for the year ended December 31, 2008, the merger would be dilutive to MidWestOne's earnings per share but accretive to earnings per share for the year ended December 31, 2009 and thereafter. Additionally, Howe Barnes' analysis indicated the merger would be dilutive to MidWestOne's tangible book value per share for the years ended December 31, 2008 through December 31, 2010 but accretive thereafter. The estimates of cost savings and purchase accounting adjustments and the timing and realization of such cost savings and purchase accounting adjustments are based on numerous estimates, assumptions, and judgments and are subject to significant uncertainties. The actual results achieved by the combined company may vary from projected results and the variations may be material.





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*Comparable Transactions Analysis.* Howe Barnes reviewed 23 mergers of equals transactions announced nationwide from January 1, 2000 through September 7, 2007 involving banking institutions. Howe Barnes reviewed the relative levels of pro forma ownership, asset contribution, equity contribution, earnings contribution, pro forma board representation and the market premium offered to the acquired party. The median results were compared with the merger as follows:

<b>Merger of Equals Analysis</b>	<b>ISBF</b>	<b>MidWestOne</b>	<b>Buyer Median</b>	<b>Seller Median</b>
Pro Forma Ownership	58.6%	41.4%	53.4	46.6
Asset Contribution	47.6	52.4	55.6	44.4
Equity Contribution	53.5	46.5	54.4	45.6
Earnings Contribution <sup>(1)</sup>	51.3	48.7	65.5	34.5
Board Representation	50.0	50.0	50.0	50.0
Market Premium		46.6		12.6

(1) Based on last twelve months net income through June 30, 2007.

*Discounted Cash Flow Analysis.* Howe Barnes performed a discounted cash flow analysis to generate a range of present values per share of ISBF common stock and MidWestOne common stock assuming each party's continued independence. The range was determined in each case by adding, respectively, (i) the present value of the future excess capital of ISBF and MidWestOne; and (ii) the present value of the terminal value of ISBF and MidWestOne common stock. Present value refers to the current value of future cash flows obtained by discounting such future cash flows by a discount rate that takes into account risk, the opportunity cost of capital, expected returns and other factors. Terminal value refers to the capitalized value of future earnings.

In this analysis, Howe Barnes used management projections for the years 2008 through 2011 and independently estimated projections for 2012 for both ISBF and MidWestOne as a basis for forecasting the future excess capital of ISBF and MidWestOne. Howe Barnes assumed that ISBF and MidWestOne each would maintain its current annual dividend. The analysis assumed a targeted ratio of tangible equity to tangible assets of 6.5% for ISBF and MidWestOne. Howe Barnes applied price-to-earnings multiples of 13x to 17x and price-to-tangible book multiples of 125%-185% to the 2012 cash flows of ISBF to establish the terminal value of ISBF. Howe Barnes applied price-to-earnings multiples of 10x to 14x and price-to-tangible book multiples of 110%-170% to the 2012 cash flows of MidWestOne to establish the terminal value of MidWestOne. The range of terminal multiples applied was based on numerous factors, including the current range of price-to-earnings and price-to-tangible book value multiples for commercial banks comparable to ISBF and MidWestOne, historic trading multiples of ISBF and MidWestOne, and the projected financial performance of ISBF and MidWestOne. The future excess capital and terminal values of ISBF and MidWestOne were then discounted using discount rates of 11% to 14%, which Howe Barnes viewed as an appropriate range of discount rates for companies with the risk characteristics of ISBF and MidWestOne.

Based on these assumptions, the implied per share present value of ISBF common stock using a price-to-earnings multiple ranged from \$21.05 to \$27.79. Using a price-to-tangible book multiple, the implied per share present value of ISBF common stock ranged from \$21.07 to \$30.30. The implied per share present value of MidWestOne common stock using a price-to-earnings multiple ranged from \$15.21 to \$22.37. Using a price-to-tangible book multiple, the implied per share present value of MidWestOne common stock ranged from \$14.72 to \$23.37. Howe Barnes noted that the discounted cash flow analysis was considered because it is a widely used valuation methodology, but that the results of the methodology are not conclusive and are highly dependent upon the numerous assumptions that must be made, including asset and earnings growth rates, discount rates, and terminal values.

In performing its analyses, Howe Barnes made numerous assumptions with respect to industry performance, general business and economic conditions, and other matters, many of which are beyond ISBF's or MidWestOne's control. The analyses performed by Howe Barnes are not necessarily indicative of actual values.

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or actual future results, which may be significantly more or less favorable than those suggested by those analyses. Accordingly, those analyses and estimates are inherently subject to uncertainty, being based upon numerous factors or events beyond the control of the parties or their respective advisors, and Howe Barnes does not assume any responsibility if future results are materially different from those projected.

The preparation of a fairness opinion is a complex process involving subjective judgment and is not necessarily susceptible to partial analyses or a summary description of such analyses. In its full analysis, Howe Barnes also included assumptions with respect to general economic, market, and other financial conditions. Furthermore, Howe Barnes drew from its past experience in similar transactions, as well as its experience in the valuation of securities and its general knowledge of the banking industry as a whole. Any estimates in Howe Barnes' analyses are not necessarily indicative of actual future results or values, which may significantly diverge more or less favorably from those estimates. Estimates of company valuations do not purport to be appraisals or to necessarily reflect the prices at which companies or their respective securities actually may be sold.

As described above, Howe Barnes' opinion and presentation to MidWestOne's board were among the many factors taken into consideration by MidWestOne's board in making its determination to approve the merger, and to recommend that MidWestOne's shareholders approve the merger.

MidWestOne has paid Howe Barnes a fairness opinion fee of \$75,000 in connection with the delivery of its opinion and will pay Howe Barnes an additional fee of \$383,000 upon closing of the transaction. MidWestOne has also agreed to reimburse Howe Barnes for certain reasonable out-of-pocket expenses incurred in connection with its engagement and to indemnify Howe Barnes and its affiliates and their respective directors, officers, employees, agents and controlling persons against certain expenses and liabilities, including liabilities under federal securities laws.

In the ordinary course of business as a broker-dealer, Howe Barnes may from time to time, purchase securities from, and sell securities to, ISBF and MidWestOne. As a market maker in securities, Howe Barnes may also actively trade the equity securities of ISBF or MidWestOne for its own account and for the accounts of its customers and, accordingly, may at any time hold a long or short position in such securities.

**Fairness Opinion of Keefe Bruyette, ISBF's Financial Advisor**

In July 2007, the ISBF board of directors retained Keefe, Bruyette & Woods, Inc. as its financial advisor in connection with ISBF's possible merger of equals transaction with MidWestOne and to render an opinion with respect to the fairness from a financial point of view of the exchange ratio in the proposed merger of MidWestOne into ISBF, pursuant to the Agreement and Plan of Merger, dated as of September 11, 2007, between ISBF and MidWestOne. As ISBF's financial advisor, Keefe Bruyette assisted in ISBF's proposal, negotiations and analysis of certain terms of the merger included in the merger agreement. On September 11, 2007, Keefe Bruyette delivered its oral opinion to ISBF's board of directors, subsequently confirmed in writing, that as of September 11, 2007, and based upon and subject to various matters set forth in that opinion, the merger exchange ratio was fair to ISBF's shareholders from a financial point of view.

**With Keefe Bruyette's consent, the full text of Keefe Bruyette's opinion, dated September 11, 2007, which sets forth a description of the procedures followed, assumptions made, matters considered and limits on the review undertaken in connection with such opinion, is attached to this document as Appendix D and is incorporated herein by reference. ISBF shareholders are urged to read the opinion in its entirety. Keefe Bruyette's opinion is directed to ISBF's board of directors and relates only to the fairness of the exchange ratio provided in the Agreement and Plan of Merger from a financial point of view and does not address any other aspect of the proposed merger or any related transaction, and does not constitute a recommendation to any shareholder as to how such a shareholder should vote with respect to the merger or any other matter. The following summary of the opinion is qualified in its entirety by reference to the full text of the opinion. This summary does not purport to be a complete description of the**

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**analysis performed by Keefe Bruyette and should not be construed independent of the other information considered by Keefe Bruyette in rendering its opinion. Selecting portions of Keefe Bruyette's analysis or isolating certain aspects of the comparable transactions without considering all analyses and factors could create an incomplete or potentially misleading view of the evaluation process.**

In rendering its opinion, Keefe Bruyette reviewed, analyzed and relied upon the following material relating to the financial and operating condition of ISBF and *MidWestOne*:

a draft of the agreement and plan of merger;

historical financial and other information concerning ISBF for the three fiscal years ended December 31, 2006;

historical financial and other information concerning *MidWestOne*, including *MidWestOne*'s annual reports to shareholders and annual reports on Form 10-K for the three fiscal years ended December 31, 2006, and certain quarterly reports on Form 10-Q;

discussions with senior management of ISBF and *MidWestOne* with respect to their past and current business operations, regulatory matters, financial condition and future prospects;

earnings per share estimates for ISBF for the years ending December 31, 2007, 2008 and 2009, as prepared by management and discussed with ISBF management;

earnings per share estimates for *MidWestOne* for the years ending December 31, 2007, 2008 and 2009, as prepared by management and discussed with ISBF and *MidWestOne* management;

historical stock prices and trading volumes of the common stock of ISBF and *MidWestOne*;

the pro forma financial impact of the merger on ISBF and *MidWestOne*, based on assumptions relating to transaction expenses, purchase accounting adjustments, cost savings and other synergies determined by the senior management of ISBF and *MidWestOne*;

certain publicly available information of other financial institutions that Keefe Bruyette deemed comparable or otherwise relevant to its inquiry, and a comparison of ISBF and *MidWestOne* from a financial point of view with certain of those institutions;

financial terms of certain recent business combinations in the banking industry that Keefe Bruyette deemed comparable or otherwise relevant to its inquiry; and

other financial studies, analyses and investigations and such other information as Keefe Bruyette deemed appropriate to enable it to render its opinion.

Keefe Bruyette also considered such financial and other factors as it deemed appropriate under the circumstances and took into account its assessment of general economic, market and financial conditions and its experience in similar transactions, as well as its experience in securities valuation and its knowledge of financial institutions, including banks, bank holding companies, thrifts and other financial services companies generally. Keefe Bruyette's opinion was based upon conditions as they existed on the date of the opinion and could only be evaluated as of such date thereof. In addition, the opinion was based upon information made available to Keefe Bruyette through the date of its opinion. The analyses

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performed by Keefe Bruyette are not necessarily indicative of actual value or future results, which may be significantly more or less favorable than suggested by such analyses and do not purport to be appraisals or reflect the prices at which a business may be merged or sold.

In conducting its review and arriving at its opinion, Keefe Bruyette relied upon and assumed the accuracy and completeness of all of the financial and other information provided to it or publicly available, and Keefe Bruyette did not attempt to verify such information independently. Keefe Bruyette utilized with the mutual consent of and relied upon the managements of ISBF and *MidWestOne* as to the reasonableness and achievability of the financial and operating forecasts (and the assumptions and bases therefor) provided to Keefe Bruyette. In addition, Keefe Bruyette assumed that such forecasts reflected the best available estimates and

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judgments of ISBF and MidWestOne's management and that such forecasts would be realized in the amounts and in the time periods estimated by management. Keefe Bruyette also assumed, without independent verification, that ISBF and MidWestOne's aggregate allowance for loan losses is adequate to cover such losses. Keefe Bruyette did not make or obtain any evaluations or appraisals of the property of ISBF or MidWestOne, nor did Keefe Bruyette examine any individual loan credit files.

For purposes of rendering its opinion, Keefe Bruyette assumed that, in all respects material to its analyses:

the merger will be completed substantially in accordance with the terms set forth in the Agreement and Plan of Merger;

the representations and warranties of each party in the Agreement and Plan of Merger and in all related documents and instruments referred to in the Agreement and Plan of Merger are true and correct;

each party to the Agreement and Plan of Merger and all related documents will perform all of the covenants and agreements required to be performed by such party under such documents;

all conditions to the completion of the merger will be satisfied without any waivers; and

in the course of obtaining the necessary regulatory, contractual, or other consents or approvals for the merger, no restrictions, including any divestiture requirements or amendments or modifications, will be imposed that will have a material adverse effect on the future results of operations or financial condition of ISBF, MidWestOne or the combined entity, as the case may be, or the contemplated benefits of the merger.

The following summary contains the material financial analyses employed by Keefe Bruyette in connection with providing its opinion, including summaries relating to the consideration structure and transaction overview, selected comparable public company analysis for ISBF and MidWestOne, a pro forma merger analysis, selected merger transactions comparison and discounted cash flow analysis. For purposes of such analyses, the financial information used by Keefe Bruyette for ISBF and MidWestOne and the comparable companies was as of, and for the quarter and twelve months ended, June 30, 2007, and market price information was as of September 7, 2007, unless otherwise noted. This summary does not purport to be a complete description of all analyses employed by Keefe Bruyette.

*Transaction Overview.* In providing an overview of the merger, Keefe Bruyette noted that each MidWestOne shareholder would be receiving 0.95 share of ISBF stock, or an implied price per share of \$24.70 per share (based on the closing price of ISBF common stock on September 11, 2007) or an implied total consideration of \$94.8 million (based on the number of MidWestOne diluted shares outstanding on September 11, 2007 of 3,837,966). The number of MidWestOne diluted shares outstanding was calculated using the number of common shares outstanding as of September 11, 2007 of 3,693,615; adding an additional 144,351 shares representing 479,875 options based on the treasury method.

Keefe Bruyette calculated the following multiples:

	Per Share	Aggregate
<b>Transaction Multiples (MidWestOne data as of June 30, 2007)</b>		
Price/Last 12 months operating earnings per share (\$1.50)	16.5x	16.8x
Price/2007 estimated earnings per share (\$1.51)	16.3x <sup>(1)</sup>	15.4x <sup>(1)</sup>
Price/2008 estimated earnings per share (\$1.65)	15.0x <sup>(1)</sup>	14.3x <sup>(1)</sup>
Price/Book value per share (\$16.92)	146%	150%
Price/Tangible book value per share (\$13.02)	190%	194%
Tangible premium/Core deposits	9.5%	
Premium/Market price	46.6% <sup>(2)</sup>	

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- (1) Estimated earnings multiples based on estimates per *MidWestOne* management.
- (2) Based on *MidWestOne*'s stock price of \$16.85 as of September 7, 2007.

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*Comparable Public Company Analysis.* Keefe Bruyette compared the financial and market performances of ISBF, MidWestOne and the pro forma company resulting from the transaction to a select group of comparable companies (the Peer Group). Keefe Bruyette reviewed various financial measures, including earnings performance, operating efficiency, capital adequacy and asset quality, and various measures of market performance, including: price to last twelve months operating earnings, price to forward estimated earnings, price to book values, price to tangible book values, core deposit premium, dividend payout ratio, dividend yield and average daily trading volume. Keefe Bruyette uses these measurements to determine relative value of the respective companies within the financial services industry.

The Peer Group selected for ISBF and MidWestOne was comprised of twenty select public banks located in Illinois, Missouri, Iowa, Wisconsin, Kansas and Indiana with total assets between \$0.7 billion and \$2.6 billion. These companies are listed as follows, along with the state in which each is headquartered:

Old Second Bancorp, Inc., (IL)	First Busey Corporation, (IL)
Great Southern Bancorp, Inc., (MO)	Enterprise Financial Services Corp, (MO)
Hills Bancorporation, (IA)	Mercantile Bancorp, Inc. (IL)
Centrue Financial Corporation, (IL)	QCR Holdings, Inc., (IL)
West Bancorporation, Inc., (IA)	Hawthorn Bancshares, Inc., (IA)
Baylake Corp., (WI)	Princeton National Bancorp, Inc., (IL)
Reliance Bancshares, Inc., (MO)	First Mid-Illinois Bancshares, Inc., (IL)
Ames National Corporation, (IA)	First Business Financial Services, Inc., (WI)
Team Financial, Inc., (KS)	Baraboo Bancorporation, Inc., (WI)
First Banking Center, Inc., (WI)	Blue Valley Ban Corp., (KS)

The following table compares various financial condition measures of ISBF and MidWestOne to the Peer Group and the pro forma company:

<b>Financial Condition Measures</b>	<b>ISBF</b>	<b>MidWestOne</b>	<b>Peer Group Median</b>	<b>Pro Forma Company</b>
Assets (millions)	\$ 681	\$ 749	\$ 1,131	\$ 1,491
Loans/Deposits	75.17%	106.19%	96.09%	86.37%
Equity/Assets	10.71	8.45	7.69	11.17
Tangible equity/Tangible assets	10.13	6.65	6.06	7.39
Operating EPS CAGR 03-06	(6.04)	5.98	5.37	NA
Operating return on average assets	0.95	0.94	0.93	0.95 <sup>(1)</sup>
Operating return on average equity	8.80	11.14	10.72	8.38 <sup>(1)</sup>
Net interest margin	3.06	3.81	3.32	3.45 <sup>(2)</sup>
Efficiency ratio	63.66	64.17	64.00	63.94 <sup>(2)</sup>

Note: Data as of the three months ended June 30, 2007. Pro forma company data as of projected close December 31, 2007, unless noted otherwise.

(1) Pro forma transaction as of year end 2008.

(2) Pro forma based on June 30, 2007 actual financials.

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The following table compares various capital and asset quality measures of ISBF and MidWestOne to the Peer Group and the pro forma company:

Capital and Asset Quality Measures	ISBF	MidWestOne	Peer Group Median	Pro Forma Company
Leverage ratio	10.62%	8.17%	8.27%	8.34%
Tier 1 capital ratio	15.52	10.19	10.01	11.01
Total capital ratio	16.74	11.45	11.20	12.26
NPAs/Loans & OREO	0.43	0.63	0.78	0.55 <sup>(1)</sup>
Loan loss reserves/NPAs	333.6	155.0	140.4	209.9 <sup>(1)</sup>
Reserves/Loans	1.42	0.98	1.20	1.17
Net charge-offs/Average loans	0.01	0.13	0.06	0.08 <sup>(1)</sup>
Loan loss provision/Net charge-offs	NM	91.79	185.60	161.27 <sup>(1)</sup>

Note: Data as of the three months ended June 30, 2007. Pro forma company data as of projected close December 31, 2007, unless noted otherwise.

(1) Pro forma based on June 30, 2007 actual financials.

Keefe Bruyette also compared the market performance ratios of the Peer Group on September 7, 2007 to ISBF's and MidWestOne's market ratios.

Market Performance Ratio	ISBF	MidWestOne	Peer Group Median
Market Cap (\$MMs)	\$ 134	\$ 62	\$ 132
Price to Last 12 months operating EPS	21.5x	11.2x	15.4x
Price to 2007 estimated earnings per share	NA	11.2x	14.5x
Price to 2008 estimated earnings per share	NA	10.7x	13.1x
Price to Book value per share	184%	98%	159%
Price to Tangible book value per share	197%	127%	196%
Core deposit premium	15.1%	2.8%	9.0%
Dividend payout ratio	28.3%	48.0%	25.0%
Dividend yield	1.2%	4.3%	2.1%
Average daily volume (1 month)	261	1,430	1,551

Note: Data as of June 30, 2007. Estimates from First Call.

*Implied Exchange Ratio Analysis.* Keefe Bruyette performed an implied exchange ratio analysis by comparing the historical relationship between the market prices of ISBF and MidWestOne. The following table lists the average of this ratio over various periods and compares the percentage premium that these averages represents over an exchange ratio of 0.95 (based on the closing price of ISBF and MidWestOne common stock on September 7, 2007 of \$26.00 and \$16.85, respectively).

	Implied Exchange Ratio
5-Year average	0.92x
Last 12 months average	0.69x
Last 6 months average	0.65x
Last 30 days average	0.65x



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*Contribution Analysis.* Keefe Bruyette analyzed the relative contribution of each of ISBF and MidWestOne to certain pro forma balance sheet and income statement items of the combined entity. Keefe Bruyette compared the relative contribution percentages of balance sheet and income statement items with the estimated pro forma ownership percentage ISBF shareholders would represent in the pro forma company. The results of Keefe Bruyette's analysis are set forth in the following. In addition, Keefe Bruyette calculated the implied exchange ratio under the various contribution percentages.

Category	ISBF	MidWestOne
Assets	47.6%	52.4%
Gross loans	39.4	60.6
Gross loans Less Pooled Participations	42.7	57.3
Reserves	48.8	51.2
Excess Reserves	71.4	28.6
Deposits	49.8	50.2
Core Deposits (non-jumbo)	49.9	50.1
Demand Deposits <sup>(1)</sup>	55.4	44.6
Transaction Deposits <sup>(2)</sup>	63.7	36.3
Equity	53.5	46.5
Tangible equity	58.2	41.8
After-tax Merger Expenses	33.3	66.7
Tangible Equity Less Merger Expenses	59.5	40.5
LTM earnings	52.5	47.5
2007 estimated earnings	54.2	45.8
2008 estimated earnings	54.0	46.0
Ownership Diluted <sup>(3)</sup>	58.6	41.4
Ownership <sup>(4)</sup>	59.5	40.5

Note: Balance sheet data as of June 30, 2007. All earnings are GAAP basis. Does not include purchase accounting adjustments or synergies that may be created in the merger.

- (1) Demand Deposits are defined as money stored in the form of checking accounts at banks.
- (2) Transaction Deposits are defined as checkable deposits and other accounts that can be used directly as cash without withdrawal limits or restrictions.
- (3) Based on diluted shares outstanding.
- (4) Based on common shares outstanding.

*Pro Forma Merger Analysis.* Keefe Bruyette performed a pro forma financial analysis for the merger. Assumptions regarding the core deposit intangible amortization, earnings, fair market value adjustments and cost savings were used to calculate the projected financial impact that the merger would have on certain pro forma financial results of ISBF and MidWestOne shareholders. The following assumptions were made:

Transaction modeled using the June 30, 2007 financials as a basis, assuming 5% balance sheet growth for both companies until the estimated close date of December 31, 2007 and 5% growth for the pro forma company thereafter;

Consideration to MidWestOne consisted of all stock and is exchanged for ISBF stock at a 0.95 times exchange ratio;

Purchase accounting adjustments made to the MidWestOne balance sheet;

ISBF 2007, 2008 and 2009 GAAP earnings per share of \$1.29, \$1.40 and \$1.51 per ISBF management;

MidWestOne 2007, 2008 and 2009 GAAP earnings per share of \$1.51, \$1.65 and \$1.78 per MidWestOne management;

Cost savings of 7.9% of the combined entity's projected 2007 non-interest expense; 51.5% of total cost savings achieved in 2008, 100% achieved in 2009;

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Core deposit intangibles equal to 4.0% amortized straight-line over 10 years;

Tax rate of 29%, average of ISBF and MidWestOne;

Transaction related expenses of \$5.8 million (after-tax);

Projected pro forma company dividend of \$0.61 increasing by \$0.01 per year.

Keefe Bruyette calculated the year end 2008, 2009 and 2010 projected pro forma GAAP earnings per share accretion/(dilution) to ISBF and MidWestOne, while including the purchase accounting fair market value adjustments estimated by MidWestOne management.

	ISBF	MidWestOne
2007 GAAP EPS accretion	19.64%	(3.74)%
2008 GAAP EPS accretion	29.07	4.45
2009 GAAP EPS accretion	25.92	3.43

Keefe Bruyette analyzed the pro forma capital impact to ISBF arising from the MidWestOne merger, while including purchase accounting fair market value adjustments estimated by MidWestOne management.

	Year Ended December 31,		
	2008	2009	2010
Leverage ratio	8.67%	9.25%	9.67%
Tier 1 capital ratio	11.44	11.98	12.51
Total capital ratio	12.68	13.21	13.73
Tangible equity/Tangible assets	7.76	8.21	8.65

Keefe Bruyette also calculated the year end 2008, 2009 and 2010 projected pro forma book and tangible book value accretion/(dilution) to ISBF and MidWestOne, while including the four mentioned assumptions including the purchase accounting fair market value adjustments estimated by MidWestOne management.

	ISBF Pro Forma Impact for the Year Ended December 31,		
	2008	2009	2010
Book value	35.31%	36.34%	36.93%
Tangible book value	(6.03)	(1.39)	2.56

	MidWestOne Pro Forma Impact for the Year Ended December 31,		
	2008	2009	2010
Book value	6.05%	7.21%	8.42%
Tangible book value	(12.84)	(9.44)	(6.17)

*Comparable Acquisitions Analysis.* Keefe Bruyette analyzed a group of select bank and thrift merger of equals transactions. The analysis compared the announced deal value of these transactions relative to the last twelve months earnings, estimated earnings, stated book value, stated tangible book value, core deposit premium, and one month market premium. The information analyzed was compiled by Keefe Bruyette from internal sources as well as transaction documents such as Forms S-4, press releases and proxies and from a data firm that monitors and publishes transaction summaries and descriptions of mergers and acquisitions in the financial services industry.



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The merger transaction group included 12 bank mergers with transaction values ranging from approximately \$54.3 million to \$10.0 billion announced between May 21, 1998 and September 20, 2006 which were selected based on their merger of equals characteristics.

**Merger Transaction Comparables****Acquiror**

First Busey Corporation  
 UnionBancorp, Inc.  
 National Mercantile Bancorp  
 Regions Financial Corp.  
 Regions Financial Corp.  
 UNB Corporation  
 MB Financial, Inc.  
 Chemical Financial Corporation  
 National Commerce Bancorp.  
 Santa Barbara Bancorp  
 First Hawaiian Inc.  
 Citizens Bancshares Inc.

**Acquiree**

Main Street Trust, Inc. (Champaign, IL)  
 Centru Financial Corporation (Fairview Heights, IL)  
 FCB Bancorp (Camarillo, CA)  
 AmSouth Bancorporation (Birmingham, AL)  
 Union Planters Corporation (Memphis, TN)  
 BancFirst Ohio Corp. (Zanesville, OH)  
 MidCity Financial Corporation (Chicago, IL)  
 Shoreline Financial Corporation (Benton Harbor, MI)  
 CCB Financial Corporation (Durham, NC)  
 Pacific Capital Bancorp (Salinas, CA)  
 Bank of the West (San Francisco, CA)  
 Mid Am, Inc. (Bowling Green, OH)

The following table compares information derived by Keefe Bruyette with respect to the selected transactions and transaction multiples as of their announcement dates. For purposes of this analysis, transaction multiples from the ISBF/MidWestOne merger were derived from the assumed \$24.70 per MidWestOne share transaction price and MidWestOne financial data as of June 30, 2007.

	ISBF / MidWestOne	Comparable Merger Average
<b>Transaction Price to:</b>		
Last 12 months earnings per share	16.5x	16.8x
Estimated forward earning per share	16.3x	15.9x
Book value per share	146%	244%
Tangible book value per share	190%	281%
<b>Tangible Transaction Premium to:</b>		
Core deposits	9.5%	20.3%
Stock price (1 month prior to announcement)	46.6% <sup>(1)</sup>	15.1%
Combined cost savings (% of non-interest expense)	7.9%	9.6%

(1) Based on MidWestOne's stock price as of September 7, 2007 close.

Keefe Bruyette compared the average relative contribution of the comparable transactions to the contribution of ISBF and MidWestOne to certain pro forma balance sheet and income statement items of the combined entity.

	ISBF	MidWestOne	Acquiror Average	Acquiree Average
<b>Contribution:</b>				
Ownership	58.6% <sup>(1)</sup>	41.4% <sup>(1)</sup>	54.8%	45.2%
Board Seats	50.0	50.0	56.1	43.9
Assets	47.6	52.4	53.8	46.2
Loans	42.7	57.3 <sup>(2)</sup>	53.7	46.3
Equity	53.5	46.5	54.4	45.6
Net income	52.5 <sup>(3)</sup>	47.5 <sup>(3)</sup>	54.8	45.2

(1) Ownership based on diluted shares outstanding.

- (2) Less pooled participations.
- (3) Based on LTM net income through June 30, 2007.

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No company or transaction used as a comparison in the above analysis is identical to ISBF, MidWestOne or the merger. Accordingly, a review of these results is not solely mathematical. Rather, it involves complex considerations and judgments concerning differences in financial and operating characteristics of the companies and transactions examined.

*Discounted Cash Flow and Terminal Value Analysis.* Keefe Bruyette estimated the present value per share of ISBF's common stock based on continued independence and ISBF's proportional ownership in the combined entity by calculating the present value of ISBF's projected cash flows and the projected cash flows of the combined entity. Keefe Bruyette's analysis assumes that excess capital above a 6.0% tangible equity/tangible assets ratio represents free cash flow available for dividends. For purposes of this analysis, Keefe Bruyette applied a discount rate of 13.5%. Keefe Bruyette relied on financial projections provided by ISBF's management and MidWestOne's management and assumed terminal values of 14 times projected forward earnings. The analysis resulted in an estimated standalone value of \$25.17 per share representing continued independence, and an estimated pro forma value of \$26.48 per share.

Keefe Bruyette also ran sensitivity analysis on the discounted cash flows using terminal values of 12 to 16 times projected forward earnings. In the standalone scenario for ISBF the other variable used were discount rates ranging from 11.5% to 15.5%. The analysis resulted in the standalone values for ISBF ranging from \$21.63 per share to \$29.26 per share. In the pro forma scenario for the combined entity using the same variables, the analysis resulted in values for ISBF's common stock ranging from \$22.14 per share to \$31.51 per share.

Keefe Bruyette stated that the discounted cash flow present value analysis is a widely used valuation methodology, but noted that it relies on numerous assumptions including asset and earnings growth rates, terminal values and discount rates. The analysis did not purport to be indicative of the actual values or expected values of ISBF common stock or the common stock of the combined entity.

Keefe Bruyette was selected to act as ISBF's financial advisor based upon its qualifications, expertise and reputation. Keefe Bruyette specializes in rendering a range of investment banking services to financial services companies and regularly engages in the valuation of banking businesses and their securities in connection with mergers and acquisitions, negotiated underwritings, competitive biddings, secondary distributions of listed and unlisted securities, private placements and valuations for estate, corporate and other purposes.

As specialists in the securities of banking companies, Keefe Bruyette has experience in, and knowledge of, the valuation of banking enterprises. In the ordinary course of its business as a broker-dealer, Keefe Bruyette may, from time to time, purchase securities from, and sell securities to, ISBF and MidWestOne. As a market maker in securities, Keefe Bruyette may from time to time have a long or short position in, and buy or sell, equity securities of ISBF and MidWestOne for Keefe Bruyette's own account and for the accounts of its customers.

In July 2007, ISBF executed an engagement letter with Keefe Bruyette relating to the services to be provided by Keefe Bruyette in connection with the merger. ISBF agreed to pay Keefe Bruyette a cash retainer fee of \$50,000 upon the execution of the engagement letter. In addition, ISBF agreed to pay Keefe Bruyette a cash fee of \$250,000 concurrently with the delivery of Keefe Bruyette's opinion. The total fee paid to Keefe Bruyette will be \$300,000 inclusive of the retainer fee and the opinion fee. In addition, ISBF also has agreed to reimburse Keefe Bruyette for certain reasonable out-of-pocket expenses incurred in connection with its engagement and to indemnify Keefe Bruyette and Keefe Bruyette's affiliates and their respective directors, officers, employees, agents and controlling persons against certain expenses and liabilities, including liability under the federal securities laws.

## **Regulatory Approvals**

It is a condition to the completion of the merger that the parties receive all necessary regulatory approvals of the merger. Neither ISBF nor MidWestOne is aware of any material governmental approvals or actions that are required to

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complete the merger, except as described below. If any other approval or action is required, the parties will also seek this approval or action. However, we cannot assure you that these approvals or actions will be obtained.

As a result of the merger, ISBF (which will be renamed *MidWestOne* Financial Group, Inc. ) will own directly all of the outstanding stock of *MidWestOne* Bank, *MidWestOne* Investment Services and *MidWestOne* Insurance Services. ISBF intends to merge First State Bank and *MidWestOne* Bank with Iowa State Bank & Trust during the third quarter of 2008, with the resulting bank named *MidWestOne* Bank. The merger of *MidWestOne* into ISBF is subject to the prior approval of the Federal Reserve and the Iowa Division of Banking, or IDOB, and the merger of First State Bank and *MidWestOne* Bank with and into Iowa State Bank & Trust is subject to the prior approval of the FDIC and IDOB.

On November 2, 2007, ISBF filed an application with the Federal Reserve and IDOB for prior approval of the merger of ISBF and *MidWestOne*. It is expected that the Federal Reserve and IDOB will approve the merger of ISBF and *MidWestOne* by the end of 2007.

On November 2, 2007, ISBF also filed with the Federal Reserve a declaration to become a financial holding company. Such declarations generally are effective 31 days after they have been filed with the Federal Reserve.

The merger may not be completed until 30 days following the date of the Federal Reserve approval, although the U.S. Department of Justice may reduce that period to 15 days. During this period, the U.S. Department of Justice is given the opportunity to challenge the transaction on antitrust grounds. The commencement of any antitrust action would stay the effectiveness of the approval of the agencies, unless a court of competent jurisdiction specifically ordered otherwise.

In the near future, ISBF will file applications with IDOB and the FDIC for prior approval of the merger of Iowa State Bank & Trust, First State Bank and *MidWestOne* Bank. It is expected that both IDOB and the FDIC will approve the merger of Iowa State Bank & Trust, First State Bank and *MidWestOne* Bank by the end of the first quarter of 2008.

Other than the declaration by the Securities and Exchange Commission of the effectiveness of the registration statement of ISBF of which this joint proxy statement-prospectus forms a part, we are not aware of any other regulatory approvals required for completion of the merger, and there can be no assurance that any approvals will be obtained. The approval of any application merely implies the satisfaction of regulatory criteria for approval, which does not include review of the merger from the standpoint of the adequacy of the consideration to be received by *MidWestOne* shareholders.

There can be no assurances that the requisite regulatory approvals or waivers will be received in a timely manner, in which event the consummation of the merger may be delayed. If the merger is not completed on or before May 31, 2008, either ISBF or *MidWestOne* may terminate the merger agreement (see *The Merger Agreement Termination and Termination Fees* ). We cannot assure you that we will receive these approvals in a timely manner, or at all.

### **Surrender of Stock Certificates**

Shortly after the merger, all *MidWestOne* shareholders will receive a letter of transmittal, together with a return envelope. The letter of transmittal will include instructions for the surrender and exchange of certificates representing *MidWestOne* common stock in exchange for the combined company's common stock. A letter of transmittal will be deemed properly completed only if signed and accompanied by stock certificates (or, at ISBF's option, evidence of shares in book entry form) representing all shares of *MidWestOne* common stock or an appropriate guarantee of delivery of the certificates.

Until *MidWestOne* shareholders surrender *MidWestOne* stock certificates for exchange after completion of the merger, *MidWestOne* shareholders will not be paid dividends or other distributions declared after the merger



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with respect to any of the combined company's common stock into which your *MidWestOne* shares have been converted. When *MidWestOne* stock certificates are surrendered, we will pay to the surrendering holder any of his or her respective unpaid dividends or other distributions, without interest. Immediately prior to the completion of the merger, no further transfers of *MidWestOne* common stock will be permitted. *MidWestOne* stock certificates presented for transfer after the completion of the merger will be canceled and exchanged for common stock of the combined company and cash for any fractional share interests.

None of ISBF, *MidWestOne* or any other person will be liable to any former holder of *MidWestOne* common stock for any amount properly delivered to a public official pursuant to applicable abandoned property, escheat or similar laws.

If a certificate for *MidWestOne* common stock has been lost, stolen or destroyed, the exchange agent will issue the consideration properly payable under the merger agreement upon compliance by the holder of *MidWestOne* common stock with the conditions reasonably imposed by the exchange agent. These conditions will include a requirement that the shareholder provide a lost instruments indemnity bond in form, substance and amount reasonably satisfactory to the exchange agent and ISBF.

It is not necessary for current ISBF shareholders to do anything with their stock certificates in connection with the closing of the merger. Following the consummation of the merger, current ISBF shareholders will be given the opportunity to exchange their stock certificates for new certificates, which will reflect the new corporate name of *MidWestOne* Financial Group, Inc. This exchange, however, is not required, as current ISBF certificates will continue to represent ownership of shares of common stock of the combined company. Information will be sent to current ISBF shareholders following consummation of the merger regarding the process for exchanging their current certificates for new certificates, if they elect to do so.

**Neither ISBF nor *MidWestOne* shareholders should send in their certificates with their proxy.**

**Management and Operations After the Merger**

We specifically negotiated and named in the merger agreement those individuals who will serve as the combined company's directors and executive officers following the merger.

***Directors of the Combined Company***

The following persons will serve as the directors of the combined company after the merger, and with respect to Class I directors, will hold office until the next annual meeting of the shareholders of the combined company:

**Directors of Combined ISBF/*MidWestOne***

<b>ISBF Designees</b>	<b>Director Class</b>	<b><i>MidWestOne</i> Designees</b>	<b>Director Class</b>
Charles N. Funk	Class I	Robert D. Wersen	Class I
Donna Katen-Bahensky	Class I	R. Scott Zaiser	Class I
John S. Koza	Class II	Charles S. Howard**	Class II
Stephen L. West	Class II	Richard R. Donohue	Class II
W. Richard Summerwill*	Class III	David A. Meinert	Class III
Kevin W. Monson	Class III	James G. Wake	Class III

\* Chairman of the board of directors of the combined company upon the completion of the merger.

\*\* Vice Chairman of the board of directors of the combined company upon completion of the merger.

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*Richard R. Donohue.* Mr. Donohue, 58, is Managing Partner of TD&T Financial Group in Oskaloosa, Iowa, a certified public accounting firm in which he is involved in all phases of the practice. Mr. Donohue joined the board of directors of MidWestOne in 1999.

*Charles N. Funk.* Mr. Funk, 53, is the President of ISBF and the President and Chief Executive Officer of Iowa State Bank & Trust. He joined ISBF in these roles in November 2000. Prior to that, he held positions as President and Central Region Manager and Chief Investment Officer for Brenton Bank Des Moines. Mr. Funk currently serves on the faculty of the Colorado Graduate School of Banking in Boulder, Colorado, and the Iowa School of Banking. Previously, he taught for the Stonier Graduate School of Banking at Georgetown University. He also serves on the Board of Directors of the Iowa Bankers Association. Mr. Funk graduated with a B.A. from William Jewell College.

*Charles S. Howard.* Mr. Howard, 52, has been a director of MidWestOne since 1988 and a director of MidWestOne Bank f/k/a MidWestOne Bank & Trust since 1993. He was elected President and Chief Executive Officer of MidWestOne in June 1993 and elected Chairman in January 1998. Mr. Howard was elected Chairman of MidWestOne Bank in January 2006 and served as Vice Chairman of MidWestOne Bank & Trust from January 1996 to December 31, 2005. Mr. Howard served as Chairman of Central Valley Bank from June 1994 until January 2000 and served as a director of Central Valley Bank from June 1994 to January 2004. He served as Chairman and as a director of Pella State Bank from November 1997 to December 31, 2005. He also served as a director of MidWestOne Bank from October 1999 through December 31, 2005. Mr. Howard was elected as Chairman and as a director of MidWestOne Investment Services, Inc. in October 2004. Prior thereto, he served as Executive Vice President and Chief Operating Officer of MidWestOne.

*Donna M. Katen-Bahensky.* Ms. Katen-Bahensky, 54, has been a director of ISBF and Iowa State Bank & Trust since 2003. She has served as a director and Chief Executive Officer of University Iowa Hospitals and Clinics, a 680-bed comprehensive academic medical center and regional referral center with more than 760 staff physicians and dentists, 480 resident physicians and dentists, 180 fellow physicians, 1,565 nurses and 4,640 other professional and support staff, since 2002.

*John S. Koza.* Mr. Koza, 62, has been a director of ISBF since its formation in 1983 and a director of Iowa State Bank & Trust since 1982. He also has served as Chairman of First State Bank since 2003. Mr. Koza retired from his positions as Vice President of ISBF and Executive Vice President of Iowa State Bank & Trust in 2000. He served in various management positions with ISBF since its formation in 1983 and with Iowa State Bank & Trust since 1973. Mr. Koza is a first cousin of Mr. Summerwill and Suzanne Summerwill, a current ISBF director.

*David A. Meinert.* Mr. Meinert, 54, has been a director of MidWestOne since 1991. He currently serves as Executive Vice President and Chief Financial Officer of MidWestOne. Mr. Meinert served as Chairman of Central Valley Bank from January 2000 to December 31, 2005, served as a director of Central Valley Bank from 1994 through December 31, 2005, and served as President of Central Valley Bank from June 1994 to January 1997. He also served as a director of MidWestOne Bank from October 1999 to December 31, 2005. Mr. Meinert was a director of Pella State Bank from November 1997 to January 2004. Mr. Meinert was elected as President of MIC Financial, Inc. effective March 1, 2000. Mr. Meinert was elected as Executive Vice President and Treasurer and as a director of MidWestOne Investment Services, Inc. in October 2004. Mr. Meinert is a certified public accountant (inactive). Mr. Meinert graduated with a B.A. from Buena Vista University and a M.B.A. from St. Ambrose University.

*Kevin W. Monson.* Mr. Monson, 56, has been a director of ISBF and Iowa State Bank & Trust since 2006. He is the President, Managing Partner and majority owner of Neumann Monson Architects PC, an architectural services firm headquartered in Iowa City. Mr. Monson also is the majority partner in Tower Partners, a real estate investment partnership.

*W. Richard Summerwill.* Mr. Summerwill, 71, is the Chairman and Chief Executive Officer of ISBF. He has been with Iowa State Bank & Trust since 1963. Mr. Summerwill was the President and Chief Executive Officer of Iowa State Bank & Trust from 1984 to 2000. He has remained Chairman and Chief Executive Officer of ISBF since 2000. Mr. Summerwill is the first cousin of Mr. Koza and Ms. Summerwill.

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*James G. Wake.* Mr. Wake, 68, is the General Manager of Smith-Wake Ag Services of Oskaloosa, Iowa, which is an agribusiness involved in feed, grain, and livestock production. Mr. Wake has been a director of MidWestOne Bank (including as a director of a predecessor bank of MidWestOne Bank) since 1987 and has been a director of MidWestOne since 2000.

*Robert D. Wersen.* Mr. Wersen, 65, is President and founder of Interpower Corporation, which produces power system components for electrical equipment. The corporation is headquartered in Oskaloosa, Iowa and has expanded to other Iowa communities and established a subsidiary office in England. Mr. Wersen has been a director of MidWestOne Bank (including as a director of a predecessor bank of MidWestOne Bank) since 1996 and has been a director of MidWestOne since 2006.

*Stephen L. West.* Mr. West, 62, has been a director of ISBF and Iowa State Bank & Trust since 1991. He is the President and majority owner of West Music Company Inc., a musical instrument and supply store headquartered in Coralville, Iowa. He also is Treasurer of Accent LLC, a private-label musical instruments company, and the President of WestInvest, L.C., a family investment vehicle.

*R. Scott Zaiser.* Mr. Zaiser, 47, is President of Zaiser's Landscaping, Inc. in Burlington, Iowa, which is a landscaping company specializing in the design and installation of landscaping for residential and commercial properties in southeastern Iowa and west central Illinois. Mr. Zaiser has been a director of MidWestOne Bank (including as a director of a predecessor bank of MidWestOne Bank) since 2000 and has been a director of MidWestOne since 2006.

**Executive Officers of the Combined Company**

The following persons will serve as executive officers of the combined company after the merger:

**Executive Officers of Combined ISBF/MidWestOne**

<b>Name</b>	<b>Current Position with ISBF or MidWestOne</b>	<b>Expected Position with the Combined Company</b>
Charles N. Funk	President of ISBF; President and Chief Executive Officer of Iowa State Bank & Trust	President and Chief Executive Officer
David A. Meinert	Executive Vice President and Chief Financial Officer of MidWestOne	Executive Vice President Chief Financial Officer and Treasurer
John P. Pothoven	President of MidWestOne Bank	Chief Operating Officer <sup>(1)</sup>
Kent L. Jehle	Executive Vice President Commercial Banking of Iowa State Bank & Trust	Chief Lending Officer

(1) Mr. Pothoven is expected to retire early to mid-2008.

Biographical information concerning the proposed non-director named executive officers of the combined company is provided below:

*John P. Pothoven.* Mr. Pothoven, 65, has been a director of MidWestOne since 1994 and a director of MidWestOne Bank since 1976. He has served as President and Chief Executive Officer of MidWestOne Bank since 1984 and Chairman of MidWestOne Bank from January 1998 to December 31, 2005. Mr. Pothoven was elected as a director of MidWestOne Investment Services, Inc. in January 2006. Mr. Pothoven joined MidWestOne Bank in 1976 as a Vice President and was promoted to Executive Vice President in 1978.

*Kent L. Jehle.* Mr. Jehle, 48, is a Vice President of ISBF and the Executive Vice President Commercial Banking of Iowa State Bank & Trust. He also serves as a director of First State Bank. He has been with ISBF and its subsidiaries since 1986.

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For information regarding the interests of certain officers and directors in the merger, see [The Merger](#) [Interests of Certain Persons in the Merger](#). For information regarding the compensation arrangements and other matters for the most recent completed fiscal year for the persons who are to serve as officers and directors of the combined company, see [ISBF Executive Compensation](#) and [MidWestOne Executive Compensation](#).

### **Employee Benefits**

ISBF and MidWestOne agreed to use their reasonable best efforts to decide on a combined benefits program for the continuing employees of ISBF and MidWestOne. Following the consummation of the merger, all continuing employees of ISBF and MidWestOne shall receive full service credit for all years of employment with either entity for purposes of eligibility and vesting under applicable employee benefit plans and for purposes of determining benefits under the vacation and severance plans and policy. In addition, any conversion or merging of the group healthcare plans will be accomplished so as not to subject any continuing employee of MidWestOne or ISBF to any waiting period beyond any waiting period to which such employee already was subject, or to duplicate any deductibles or co-payments. Premiums payable by active employees for coverage shall be determined on the cost-sharing basis used by MidWestOne.

In addition, ISBF and MidWestOne have agreed to a severance plan to be adopted by ISBF as the surviving entity outlining severance amounts owed to certain officers, exempt and non-exempt employees who are terminated after the effective time of the merger.

ISBF and MidWestOne have also agreed that ISBF will retain the MidWestOne ESOP as a successor to MidWestOne. Further, the parties have agreed that all employees of MidWestOne or MidWestOne Bank who become employees of ISBF or any of its subsidiaries and all other employees of ISBF or any of its subsidiaries will be allowed to participate in such plan with the full rights and benefits afforded under the current terms of the MidWestOne ESOP. Any employees of MidWestOne who are terminated as a result of the contemplated transactions shall become fully vested in any accrued benefit under the MidWestOne ESOP.

ISBF has also agreed to take all actions necessary to freeze new participation in, and the future benefit accruals under, the ISBF Pension Plan as of the earlier of the effective time of the merger or December 31, 2007. To the extent not vested as a result of such freeze, any employees of ISBF who are terminated as a result of the contemplated transactions shall become fully vested in any accrued benefit under the ISBF Pension Plan.

### **Interests of Certain Persons in the Merger**

#### ***General***

Some members of our respective management and boards of directors may be deemed to have interests in the merger that are in addition to their interests as shareholders generally. The board of directors of each of ISBF and MidWestOne were aware of these interests and considered them, together with the other matters described in this joint proxy statement-prospectus, in approving the merger agreement and the merger.

#### ***Employment Agreements***

*Employment Agreement with Charles N. Funk.* ISBF and Mr. Funk have entered into an employment agreement pursuant to which Mr. Funk will become the President and Chief Executive Officer of ISBF, as the continuing company, upon the effective time of the merger. The term of the employment agreement will continue until December 31 of the second calendar year after the calendar year in which the merger is consummated, and will automatically extend for an additional one-year term on each January 1 thereafter unless either party elects against such an extension. Mr. Funk will report to the board of directors of the continuing company. During the term of the agreement, Mr. Funk will be nominated to serve as a member of the board of directors, subject to election by the shareholders. Mr. Funk's initial annual salary will be \$300,000 and, beginning on January 1, 2009, the salary will be subject to increase as approved by the compensation committee of the board of directors.

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In addition, Mr. Funk will be eligible for an incentive bonus and participation in other employee benefit plans, including the equity incentive plan and any pension plan or 401(k) plan. Mr. Funk also will be entitled to four weeks of vacation. If there is a change in control of ISBF during the term of the employment agreement, Mr. Funk will be entitled to a change in control payment in an amount equal to 2.5 times the sum of Mr. Funk's then-current base salary and the incentive bonus paid for the prior year. The employment agreement also contains a two-year non-competition provision and a two-year non-solicitation provision.

*Employment Agreement with Kent Jehle.* ISBF and Mr. Jehle have entered into an employment agreement pursuant to which Mr. Jehle will become the Chief Lending Officer of ISBF, as the continuing company, upon the effective time of the merger. The term of the employment agreement will continue until December 31 of the second calendar year after the calendar year in which the merger is consummated, and will automatically extend for an additional one-year term on each January 1 thereafter unless either party elects against such an extension. Mr. Jehle will report to the board of directors and the President and Chief Executive Officer of the continuing company. Mr. Jehle's initial annual salary will be \$205,000 and, beginning on January 1, 2009, the salary will be subject to increase as approved by the compensation committee of the board of directors. In addition, Mr. Jehle will be eligible for an incentive bonus and participation in other employee benefit plans, including the equity incentive plan and any pension plan or 401(k) plan. Mr. Jehle also will be entitled to four weeks of vacation. If there is a change in control of ISBF during the term of the employment agreement, Mr. Jehle will be entitled to a change in control payment in an amount equal to two times the sum of Mr. Jehle's then-current base salary and the incentive bonus paid for the prior year. The employment agreement also contains a two-year non-competition provision and a two-year non-solicitation provision.

*Letter Agreement with W. Richard Summerwill.* ISBF and Mr. Summerwill have entered into a letter agreement pursuant to which Mr. Summerwill has agreed, upon consummation of the merger, to resign from each officer position that he holds with ISBF. Mr. Summerwill will serve as Chairman of ISBF, as the continuing company, and the combined bank for a three year period after the effective time of the merger. He will not be eligible for any severance benefits upon his resignation. Mr. Summerwill's annual salary will be \$80,000 and he will not be eligible to receive any director fees during the term. Mr. Summerwill will retain his eligibility to participate as an employee in ISBF's employee benefit plans, including the equity incentive program (Mr. Summerwill's position as Chairman will not be considered an officer position).

*Employment Agreement with David Meinert.* ISBF and Mr. Meinert have entered into an employment agreement pursuant to which Mr. Meinert will become the Executive Vice President Chief Financial Officer and Treasurer of ISBF, as the continuing company, upon the effective time of the merger. The term of the employment agreement will continue until December 31 of the second calendar year after the calendar year in which the merger is consummated. Mr. Meinert will report to the President and Chief Executive Officer and the board of directors. Mr. Meinert's initial annual salary will be \$205,000 and beginning on January 1, 2009, the salary will be subject to increase as approved by the compensation committee of the board of directors. In addition, Mr. Meinert will be eligible for an incentive bonus and participation in other employee benefit plans, including the equity incentive plan and any pension plan or 401(k) plan. Mr. Meinert also will be entitled to four weeks of vacation. If there is a change in control of ISBF during the term of the employment agreement, Mr. Meinert will be entitled to a change in control payment, the amount of which will be determined based on the year in which the change in control occurs. The employment agreement also contains a one year non-competition provision and a two year non-solicitation provision.

*Letter Agreement with Charles Howard.* ISBF and Mr. Howard have entered into a letter agreement pursuant to which Mr. Howard has agreed to serve as Vice Chairman of ISBF, as the continuing company, and the combined bank for an initial three year period after the effective time of the merger. In addition, if Mr. Summerwill is no longer serving as the Chairman of the combined company at any time during the three year period following consummation of the merger, Mr. Howard will be appointed as the Chairman of the combined company and the combined bank. Mr. Howard will receive an annual salary of \$75,000 and he will not be eligible to receive any director fees during the term. Mr. Howard will be eligible to participate as an employee in ISBF's employee benefit programs, including the equity incentive program (Mr. Howard's position as Vice Chairman will not be considered an officer position).

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ISBF and MidWestOne have agreed that ISBF may enter into employment agreements with certain additional officers and employees, with terms similar to employment agreements in place with comparable MidWestOne officers and employees.

***2008 Equity Incentive Plan; Initial Equity Grants; Stay Bonus Arrangements***

In connection with the consummation of the proposed merger and the ongoing operation of ISBF after the effective time of the merger, ISBF and MidWestOne have agreed that ISBF will establish, pending shareholder approval, the 2008 Equity Incentive Plan pursuant to which the combined company will be able to grant stock options and/or restricted stock units to employees following the effective time of the merger. See

The 2008 Equity Incentive Plan . The boards of ISBF and MidWestOne have agreed that the combined company will make the following initial grants of stock options and restricted stock units to various employees of the combined company upon consummation of the merger:

	<b>Options to Purchase Common Stock</b>	<b>Restricted Stock Units</b>
Charles N. Funk	6,000	
David A. Meinert	3,000	
Kent Jehle	3,000	
Tier 3 (6 individuals)	500 each	300 each
Tier 4 (11 individuals)	200 each	200 each
Directors		500 each

The merger agreement also provides that Messrs. Funk and Howard may mutually determine to make stay bonus payments to employees of ISBF or MidWestOne, provided such employees enter into stay bonus agreements with the continuing company.

***Existing MidWestOne Employment Compensation Arrangements***

MidWestOne has certain salary continuation agreements, or SCAs, and deferred compensation agreements, or DCAs, with certain of its executive officers. ISBF and MidWestOne have agreed to amend these SCAs and DCAs to, among other things, ensure their compliance with Section 409A of the Internal Revenue Code and provide that ISBF will honor these agreements following consummation of the merger. In addition, MidWestOne may amend certain DCAs with its officers to provide for a Section 409A transition rule election that would allow the officers to receive a lump sum payment of the amounts deferred under their DCAs in lieu of scheduled payments over a fifteen year period.

In connection with the proposed transaction, Mr. Howard will receive a lump sum change in control payment of \$968,600 pursuant to his SCA. Although the merger with ISBF would otherwise constitute a change of control under Mr. Meinert's SCA, Mr. Meinert has agreed to amend his SCA so that the change in control payment will be payable if ISBF terminates his employment after the effective time of the merger other than for cause or if Mr. Meinert resigns for good reason. Mr. Pothoven has reached retirement age and is expected to retire early to mid-2008. Pursuant to the terms of his SCA, Mr. Pothoven will begin receiving monthly benefits upon retirement.

*Accelerated Vesting of Stock Options and Restricted Stock.* As described under The Merger Treatment of Stock Options and Restricted Stock, ISBF and MidWestOne will take all actions necessary to cause each outstanding, unexercised ISBF stock option or MidWestOne stock option, as the case may be, to vest and become exercisable upon the merger becoming effective. In addition, MidWestOne must take all actions necessary to cause each share of MidWestOne restricted stock that is outstanding immediately prior to the effective time of the merger to vest and become free of all restrictions.

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Based on outstanding awards currently held, the following options and restricted stock of the executive officers of ISBF and MidWestOne, and each company's directors as a group, will vest and become exercisable in the case of stock options and will vest and become free of all restrictions, in the case of restricted stock, as a result of the merger:

	Options to Purchase Common Stock to Vest	Shares of Restricted Stock to Vest
ISBF executive officers <sup>(1)</sup>		
MidWestOne executive officers		
Charles S. Howard		
David A. Meinert		
John P. Pothoven		
Thomas W. Campbell		
Jerry D. Krause		
ISBF directors as a group <sup>(1)</sup>		
MidWestOne directors as a group		

(1) All options currently held by ISBF directors and executive officers are fully vested, and no shares of ISBF restricted stock are outstanding.

**Indemnification and Insurance**

ISBF has agreed to indemnify the present and former directors and officers of MidWestOne and its subsidiaries against all liability arising out of matters existing or occurring prior to the effective time of the merger to the extent that such persons are entitled to indemnification under MidWestOne's governing documents. In addition, ISBF has agreed to maintain director's and officer's liability insurance covering present and former officers of MidWestOne and its subsidiaries for a period of six years following the merger. See The Merger Agreement Indemnification and Insurance.

**Resales of ISBF Common Stock**

ISBF common stock to be issued to MidWestOne shareholders in the merger will be registered under the Securities Act of 1933, or the Securities Act. All shares of ISBF common stock received by MidWestOne shareholders in the merger will be freely transferable after the merger by persons who are not considered to be affiliates of either ISBF or MidWestOne. Affiliates would generally include any persons or entities who control, are controlled by or are under common control with either MidWestOne or ISBF at the time of the special meeting (generally, executive officers, directors and 10% or greater shareholders).

Generally, during the one-year period following completion of the merger, affiliates of MidWestOne may not resell publicly the ISBF common stock received by them in the merger except in compliance with certain volume limitations and restrictions as to the manner of sale. After the initial one-year period, affiliates of MidWestOne who have not become affiliates of ISBF may resell their shares without restriction, provided ISBF is current in its disclosure filing obligations with the Securities and Exchange Commission. Affiliates also would be permitted to resell ISBF common stock received in the merger under an effective registration statement under the Securities Act of 1933 covering the shares or an available exemption from the registration requirements under the Securities Act of 1933. This joint proxy statement-prospectus does not cover any resales of ISBF common stock received by persons who may be deemed to be affiliates of MidWestOne.

In connection with the execution of the merger agreement, W. Richard Summerwill, Chairman of the Board and Chief Executive Officer of ISBF, John S. Koza and Suzanne Summerwill, each directors of ISBF, Charles S. Howard, President and Chief Executive Officer of MidWestOne, and David A. Meinert, Executive Vice President and Chief Financial Officer of MidWestOne, each entered into a shareholder sale agreement that prohibits them from selling or otherwise disposing of shares of the combined company each beneficially holds during the period beginning on the date of the merger agreement through and including the date 270 days after the effective time of the merger. In addition, ISBF has agreed in the merger agreement to use its reasonable best efforts to obtain, prior to the effective time of the merger, similar shareholder sale agreements from certain relatives of Messrs. Summerwill and Koza and Ms. Summerwill who own shares of ISBF common stock.

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**THE MERGER AGREEMENT**

The following is a summary of the material terms of the merger agreement and related transactions. This description does not provide a complete description of all the terms and conditions of the merger agreement. It should be read in conjunction with the information provided under "The Merger" in this joint proxy statement-prospectus. The summary provided below is qualified in its entirety by the appendices to this document, including the merger agreement, which is attached as Appendix A to this joint proxy statement-prospectus and which is incorporated into this joint proxy statement-prospectus by reference.

**Conditions to Completion of the Merger**

The respective obligations of ISBF and *MidWestOne* to complete the merger are subject to the satisfaction of certain mutual conditions, including the following:

the receipt of the required approvals from each of ISBF's and *MidWestOne*'s shareholders;

the receipt and continued effectiveness of all regulatory approvals and the expiration of all waiting periods with respect to such approvals;

the lack of any statute, rule, regulation, injunction or other order that would prohibit either the merger of *MidWestOne* and ISBF or the merger of *MidWestOne* Bank, First State Bank and Iowa State Bank & Trust;

the absence of any proceeding for the purpose of suspending the registration statement registering the shares of ISBF common stock to be issued in the merger;

the shares of ISBF common stock to be issued in the merger shall have been approved for listing on the Nasdaq Global Market; and

ISBF shall have received the tax opinion from Barack Ferrazzano, and *MidWestOne* shall have received the tax opinion from Vedder Price.

In addition to the mutual conditions described above, the obligation of *MidWestOne* to complete the merger is subject to the satisfaction, unless waived by *MidWestOne*, of the following other conditions:

ISBF's representations and warranties must be true and correct as of the date of the merger agreement and as of the closing date (unless an earlier date is specified), subject to the materiality standard set forth in the merger agreement, and *MidWestOne* must have received a certificate of the chief executive officer or president to that effect;

ISBF must have complied in all material respects with all covenants and obligations required to be performed or complied with by it under the merger agreement prior to the effective time, and *MidWestOne* must have received a certificate of the chief executive officer or president to that effect; and

there must not be any fact, event or circumstance that has had or would be reasonably likely to have a material adverse effect on ISBF on a consolidated basis.



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In addition to the mutual conditions described above, the obligation of ISBF to complete the merger is subject to the satisfaction, unless waived by ISBF, of the following other conditions:

MidWestOne's representations and warranties must be true and correct as of the date of the merger agreement and as of the closing date (unless an earlier date is specified), subject to the materiality standard set forth in the merger agreement, and ISBF must have received a certificate of the chief executive officer or chief financial officer to that effect;

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MidWestOne must have complied in all material respects with all covenants and obligations required to be performed or complied with by it under the merger agreement prior to the effective time, and ISBF must have received a certificate of the chief executive officer or chief financial officer to that effect; and

there must not be any fact, event or circumstance that has had or would be reasonably likely to have a material adverse effect on MidWestOne on a consolidated basis.

*The foregoing is an outline of the types of conditions precedent to the obligations of ISBF and MidWestOne contained in the merger agreement, a copy of which is included at Appendix A. You should carefully review the entire agreement and in particular Articles 9 and 10, containing the detailed conditions to each party's obligation to close.*

## **Representations and Warranties of the Parties**

The merger agreement contains representations and warranties we made to each other. The assertions embodied in those representations and warranties were made as of specific dates and are subject to important exceptions, limitations and supplemental information. The representations and warranties are qualified by information in confidential disclosure schedules that we have exchanged in connection with signing the merger agreement. Accordingly, you should not rely on the representations and warranties as characterizations of the actual state of facts, since they are modified in important part by the underlying disclosure schedules. Please note that the representations and warranties made by the parties in the merger agreement will not survive the closing of the merger.

The representations and warranties that ISBF and MidWestOne made to each other include representations and warranties as to, among other things:

the corporate organization and existence of each party and its subsidiaries;

the capitalization of each party;

the corporate power and authority of each party to carry on its business, to enter into the agreement and to make the agreement valid and binding on it;

required governmental approvals and regulatory consents;

no conflict between the merger agreement and (a) laws, licenses, agreements or similar instruments that are binding on that party and its subsidiaries or (b) its articles of incorporation and bylaws;

with respect to MidWestOne only, the completeness and timeliness of MidWestOne's filings with the Securities and Exchange Commission, including the financial statements included with such filings, and the absence of any material misstatement or omission therein;

the lack of any liabilities incurred outside of the ordinary course of business since June 30, 2007, the lack of changes in its business or operations since that date, and the lack of any material adverse effect on it since that date;

the adequacy of its allowance for loan and lease losses to provide for possible or specific losses on loans;

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the lack of any litigation or regulatory violations or orders that would have a material adverse effect on it;

compliance with laws, including the Sarbanes-Oxley Act and applicable environmental laws;

the existence of material contracts and the lack of any defaults thereunder;

the status of its employee benefit plans and arrangements;

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the timely filing of tax returns and payment of taxes;

the lack of claims, investigations or liabilities related to environmental laws;

the lack of any collective bargaining agreement with a labor union;

the proper maintenance of corporate books and records;

the inapplicability of any state antitakeover laws and regulations, such as control share, fair price or business combination statutes to the merger and the receipt of necessary board approvals; and

the absence of broker's fees, except as specifically disclosed by each party.

All of the representations and warranties of each party are subject to a materiality standard. Under this standard, no representation or warranty of MidWestOne or ISBF (other than the representations and warranties regarding due authorization and noncontravention of articles and bylaws, which must be true and correct in all respects, and regarding authorized capitalization, which must be true in all material respects) will be deemed to be untrue, and neither party will be deemed to have breached a representation or warranty, unless any fact, circumstance or event, individually or taken together with all other facts, circumstances or events inconsistent with any representation or warranty, has had or is reasonably likely to have a material adverse effect on the party making the representation or warranty.

*The foregoing is an outline of the types of representations and warranties made by the parties and contained in the merger agreement, a copy of which is included at Appendix A. You should carefully review the entire agreement, and in particular Articles 4 and 5, containing the detailed representations and warranties of the parties.*

**Conduct of Business Pending the Merger and Other Covenants.**

Each of ISBF and MidWestOne have agreed to conduct its respective business in accordance with guidelines in the merger agreement.

*Negative covenants.* Each party has agreed that until the effective time, without the prior written consent of the other party, which may not be unreasonably withheld or delayed, and subject to exceptions specified in the merger agreement and in the disclosure schedules, it will not, and will cause its subsidiaries not to, among other things:

change its authorized or issued capital stock; grant any stock option or right to purchase shares of its capital stock; issue any security convertible into such capital stock or evidences of indebtedness (except in connection with customer deposits); grant any registration rights; or purchase or redeem any shares of its capital stock;

amend its articles of incorporation or charter (or similar organizational documents) or bylaws or adopt any resolutions with respect to the same;

pay or increase any bonus, salary or other compensation to any of its shareholders, directors, officers or employees, except, with respect to employees, for normal salary and bonus increases made in the ordinary course of business consistent with past practice or made in accordance with any then existing benefit plan;

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enter into any employment consulting, non-competition, change in control, severance or similar contract with any shareholder, director, officer or employee;

adopt, amend (except for any amendment necessary to comply with any legal requirement) or terminate, or increase the payments to or benefits under, any benefit plan;

enter into, terminate or extend any joint venture or similar agreement pursuant to any contract or any similar transaction;

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except for the merger agreement, enter into any new, or modify, amend, renew or extend (through action or inaction) the terms of any existing lease, contract or license that has a term of more than one year or that involves the payment by it or any subsidiary of more than \$100,000 in the aggregate;

loan, or commit to make, renew, extend the term or increase the amount of any loan, to any person if such loan or any other loans to such person or an affiliate of such person is on the watch list or similar internal report, or has been classified as substandard, doubtful, loss, or other loans specially mentioned or listed as a potential problem loan; *provided*, that MidWestOne Bank shall not be prohibited from conducting its loan pool participation business in the ordinary course of business consistent with past practice;

sell (other than any sale in the ordinary course of business consistent with past practice), lease or otherwise dispose of any of its assets or properties or mortgage, pledge or allow for the imposition of any lien or other encumbrance upon any of its material assets or properties, except for tax and other liens that arise by operation of law and with respect to which payment is not past due and except for pledges or liens: (i) required to be granted in connection with the acceptance of government deposits; (ii) granted in connection with repurchase or reverse repurchase agreements; or (iii) otherwise incurred in the ordinary course of business consistent with past practice;

incur any obligation or liability (fixed or contingent) other than in the ordinary course of business consistent with past practice;

cancel or waive any claims or rights with a value in excess of \$100,000;

make any investment of a capital nature exceeding \$100,000 or aggregate investments of a capital nature exceeding \$500,000;

except for the contemplated transactions, merge or consolidate with or into any other person, or acquire any stock, equity interest or business of any other person; *provided*, that ISBF shall not be prohibited from investing, in the ordinary course of business consistent with past practice, in the stock of entities primarily engaged in the business of banking;

materially change any policies and practices with respect to liquidity management and cash flow planning, marketing, deposit origination, lending, budgeting, profit and tax planning, accounting or any other material aspect of its business or operations, except for such changes as may be required in the opinion of the management of MidWestOne or ISBF to respond to then current market or economic conditions or as may be required by any regulatory authorities;

file any applications for additional branches, open any new office or branch, close any current office or branch or relocate operations from existing locations;

discharge or satisfy any material lien or encumbrance on its assets or repay any material indebtedness for borrowed money, except for obligations incurred and repaid in the ordinary course of business consistent with past practice;

enter into any contract or agreement to buy, sell, exchange or otherwise deal in any assets or series of assets in a single transaction in excess of \$100,000 in aggregate value, except for sales of other real estate owned and other repossessed properties or the acceptance of a deed in lieu of foreclosure;

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purchase or otherwise acquire any investments, direct or indirect, in any derivative securities, financial futures or commodities or enter into any interest rate swap, floors and option agreements or other similar interest rate management agreements; or

hire any employee with an annual salary in excess of \$125,000, except for employees at will who are hired to replace employees who have resigned or whose employment has otherwise been terminated.

*Coordination of Dividends.* MidWestOne may declare and pay to its shareholders a quarterly cash dividend not to exceed \$0.18 per share of MidWestOne common stock, and ISBF may declare and pay to its shareholders

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in December 2007 its annual cash dividend not to exceed \$0.33 per share of ISBF common stock, and neither party shall declare, pay or make any other dividend or other distribution or payment in respect of, or redemption of, shares of its respective stock. In addition, the parties have agreed that they shall cooperate to assure that, for any quarter, there shall not be a duplication or omission of the payment of dividends to shareholders of *MidWestOne*; and *MidWestOne* may not make any pro rata dividend payments for any quarterly period.

*ISBF Foundation Donation.* *MidWestOne* has agreed to make a donation of \$500,000 to the ISBF Foundation, which will be payable at or prior to the closing. ISBF shall, at or after the effective time, cause: (i) such number of *MidWestOne* directors to be appointed to the board of directors of the ISBF Foundation so that such board will consist of an equal number of ISBF directors and *MidWestOne* directors; and (ii) the articles of incorporation of ISBF Foundation to be amended such that the purpose of ISBF Foundation is to provide a pool of funds to be used to enhance community and cultural well-being within the trade areas in which the combined company operates.

*Affirmative Covenants.* Each party has also agreed to take affirmative actions under the merger agreement, including the following:

conduct its business only in the ordinary course of business consistent with past practice;

use its reasonable best efforts to preserve intact its current business organization, keep available the services of its current officers, employees and agents, and maintain the relations and goodwill with its suppliers, customers, landlords, creditors, employees, agents and others having business relationships with it;

confer with the other party concerning potentially material issues affecting a party's operations;

enter into loan and deposit transactions only in accordance with its formal loan policy and, in that connection, from the date of the agreement to the closing date, not enter into any new credit or new lending relationship in excess of \$3,000,000 with any person and any director or officer of, or any owner of a 10% or greater equity interest in, such person;

with respect to *MidWestOne* only, acquire loan pool participations only in the ordinary course of business consistent with past practice and, from the date of the agreement to the closing date, not submit a bid on any new loan pool participation in an amount that exceeds \$5,000,000 without first contacting ISBF and providing ISBF with the opportunity to object to *MidWestOne*'s bid;

consistent with past practice, maintain an allowance for possible loan and lease losses which is adequate in all material respects under the requirements of GAAP to provide for possible losses, net of recoveries relating to loans previously charged off, on loans outstanding (including accrued interest receivable);

maintain all of its assets necessary for the conduct of its business in good operating condition and repair, reasonable wear and tear and damage by fire or unavoidable casualty excepted, and maintain policies of insurance upon its assets and with respect to the conduct of its business in amounts and kinds comparable to that in effect on the date hereof and pay all premiums on such policies when due;

in the case of *MidWestOne*, only buy or sell Federal Funds or reinvest dividends paid on securities owned as of the date of the merger agreement, and in the case of ISBF, only buy or sell Federal Funds, reinvest dividends paid on securities owned as of the date of the merger agreement, or buy or sell, in the ordinary course of business consistent with past practices stock of entities primarily engaged in the business of banking;



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file in a timely manner all required filings with all regulatory authorities and cause such filings to be true and correct in all material respects; and

maintain its books, accounts and records in the usual, regular and ordinary manner, on a basis consistent with prior years, and comply with all legal requirements.

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*Shareholder Approvals and Alternative Proposals.* Each of ISBF and MidWestOne has agreed that it will take, in accordance with applicable law and its respective governing documents, all action necessary to convene a shareholder meeting and solicit the required shareholder approval of the merger, and to obtain from their respective shareholders a vote approving the merger.

Each of ISBF and MidWestOne has also agreed that, during the term of the merger agreement, it will not initiate, solicit, encourage or knowingly facilitate any inquiries of proposals, engage in any negotiations concerning, provide any confidential or other nonpublic information to or otherwise have any discussions with, any person relating to an acquisition transaction, which includes the following:

a tender or exchange offer to acquire more than 20% of its (or any significant subsidiary's) voting power;

a merger, consolidation or other business combination or asset acquisition involving it or any significant subsidiary;

any other proposal or offer to acquire in any manner more than 20% of the voting power in, or all or substantially all of the assets of, it or any of its significant subsidiaries; or

a public proxy or consent solicitation in opposition to the proposed transaction between ISBF and MidWestOne.

However, in the event that a party receives an unsolicited proposal for an acquisition transaction from a third party, either ISBF or MidWestOne, as applicable, may furnish information to the third party or otherwise participate in negotiations or discussions if its board of directors concludes in good faith, as advised by its counsel, that the failure to take such action would result in a breach of the directors' fiduciary duties under applicable law.

Each party has agreed that it will notify the other party promptly of the receipt of any proposal for an acquisition transaction, and that it will provide reasonable detail of all relevant facts relating to any such proposal.

In the event of a superior proposal for an acquisition transaction from a third party, ISBF or MidWestOne, as the case may be, will be permitted to terminate the agreement; *provided, however*, neither party may do so without giving the other party at least five business days' notice of its intent to terminate, together with a summary of the terms of, and identity of the person making, such superior proposal. A superior proposal is defined in the agreement as an unsolicited proposal that the board of directors of ISBF or MidWestOne, as applicable, after consultation with its financial advisor, determines in good faith contains terms that are more favorable to its shareholders than the proposed merger with ISBF or MidWestOne, as applicable, and has a reasonable prospect of being consummated in accordance with its terms.

*The foregoing is an outline of the types of covenants made by ISBF and MidWestOne contained in the merger agreement, a copy of which is included at Appendix A. You should carefully review the entire agreement and in particular Articles 6 and 7 containing the detailed covenants of the parties.*

### **Termination and Termination Fees**

*Ability to Terminate the Merger Agreement.* The merger agreement may be terminated and the merger abandoned at any time before it becomes effective by ISBF or MidWestOne, as follows:

(a) by the mutual agreement of the other party;

(b) if (i) any closing condition of the other party has not been satisfied or satisfaction of any such condition becomes impossible, (ii) the failure to satisfy such condition(s) is reasonably likely to have a material adverse effect on the breaching party (unless the failure is the result of any intentional or grossly negligent action, failure to act or misrepresentation of the breaching party), and (iii) the non-breaching party has not waived such condition prior to the closing date;



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(c) (i) on 30 business days notice, if the other party has breached any of its covenants that would be reasonably likely to have a material adverse effect on the breaching party which has not been cured during the 30 business day period (unless such breach is the result of the terminating party failing to perform in all material respects its obligations under the agreement), or (ii) if the other party has breached any of its representations and warranties that, individually or in the aggregate with other breaches, is reasonably likely to have a material adverse effect on the breaching party and that, in the opinion of the terminating party, cannot be cured prior to May 31, 2008;

(d) if there shall have occurred or been proposed any change in a legal requirement or an order by a regulatory agency that could reasonably be expected to prevent or delay consummation of the merger beyond May 31, 2008;

(e) if any regulatory agency required to approve the proposed transactions has issued a final, non-appealable order denying the proposed transactions, or any application, filing or notice for regulatory approval has been withdrawn at the request or recommendation of the applicable regulatory agency; *provided*, that the party seeking to terminate the agreement may not terminate the agreement if its failure to fulfill its obligations under the agreement is the cause of the denial or request to withdraw the application;

(f) if the closing shall not have occurred at or before May 31, 2008; *provided*, that the party seeking to terminate the agreement may not terminate the agreement if its failure to fulfill its obligations under the agreement is the cause of the delay;

(g) upon written notice of termination, and subject to the special termination fee described below, if (i) the other party breaches its obligations regarding a proposal for an acquisition transaction, (ii) the other party fails to call a shareholders meeting to vote on, and to recommend to its shareholders to vote to approve, the agreement and the proposed transactions, or (iii) the other party's shareholders fail to approve the agreement and the proposed transactions;

(h) upon 5 business days written notice of termination to the other party, and subject to the special termination fee described below, if it receives a superior proposal and has provided the other party with a summary of the terms of, and the identity of the person making, the superior proposal; and

(i) upon written notice of termination, and subject to the special termination fee described below, if its financial advisor has withdrawn the fairness opinion(s) previously provided to it.

*Effect of Termination.* Except as described below with respect to termination fees and confidentiality, if the merger agreement is terminated, it will become void, neither party shall have any liability under the merger agreement and all rights and obligations of each party under the merger agreement will cease. However, the confidentiality provisions contained in the agreement shall survive termination and the following termination fees payable under the agreement shall survive termination.

*MidWestOne Termination Payments.* In the event of a termination of the merger agreement, MidWestOne may be required to make certain payments to ISBF as described below.

If MidWestOne terminates the agreement because its financial advisor(s) has withdrawn its fairness opinion, then MidWestOne shall pay ISBF's transactional expenses in an amount up to \$350,000.

If ISBF terminates the agreement because (i) MidWestOne has breached any of its covenants that would be reasonably likely to have a material adverse effect on it and such breach has not been cured within 30 business days (unless such breach is the result of ISBF failing to perform in all material respects its obligations under the agreement), (ii) MidWestOne has breached any of its representations and warranties that, individually or in the aggregate with other breaches, is reasonably likely to have a material adverse effect on it and that, in the opinion of ISBF, cannot be cured prior to May 31, 2008, or (iii) MidWestOne has breached its obligations regarding a proposal for an acquisition transaction or fails to call a shareholders meeting to vote on, and to recommend to its shareholders to vote to approve, the agreement and the proposed transactions, then MidWestOne shall pay to ISBF its transactional expenses in an amount up to \$350,000 and an additional sum of \$1,000,000.

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In addition to the foregoing amounts which will be payable in the situations specified above, if the agreement is terminated (i) by ISBF because (a) MidWestOne has breached any of its covenants that would be reasonably likely to have a material adverse effect on it and such breach has not been cured within 30 business days (unless such breach is the result of ISBF failing to perform in all material respects its obligations under the agreement) or (b) MidWestOne has breached its obligations regarding a proposal for an acquisition transaction, MidWestOne fails to call a shareholders' meeting to vote on, and to recommend to its shareholders to vote to approve, the agreement and the proposed transactions, or MidWestOne's shareholders fail to approve the agreement and the proposed transactions; or (ii) by MidWestOne because (a) it has received a superior proposal and has provided ISBF with a summary of the terms of, and the identity of the person making, the superior proposal, or (b) its financial advisor(s) has withdrawn its fairness opinion, and, in any such case, within 12 months of any such termination MidWestOne enters into a definitive written agreement with respect to the acquisition of 20% or more of its outstanding shares or all or substantially all of its assets, then MidWestOne shall pay a special termination fee of \$2,000,000 to ISBF.

The MidWestOne termination payments described above are specified in the merger agreement as liquidated damages, and receipt of such payments by ISBF will constitute ISBF's sole remedy against MidWestOne, its subsidiaries and their respective officers, directors, shareholders and agents for any claims arising under the merger agreement.

*ISBF Termination Payments.* In the event of a termination of the merger agreement, ISBF may be required to make certain payments to MidWestOne as described below.

If ISBF terminates the agreement because its financial advisor(s) has withdrawn its fairness opinion, then ISBF shall pay MidWestOne's transactional expenses in an amount up to \$350,000.

If MidWestOne terminates the agreement because (i) ISBF has breached any of its covenants that would be reasonably likely to have a material adverse effect on it and such breach has not been cured during within 30 business days (unless such breach is the result of MidWestOne failing to perform in all material respects its obligations under the agreement), (ii) ISBF has breached any of its representations and warranties that, individually or in the aggregate with other breaches, is reasonably likely to have a material adverse effect on it and that, in the opinion of MidWestOne, cannot be cured prior to May 31, 2008, or (iii) ISBF has breached its obligations regarding a proposal for an acquisition transaction or fails to call a shareholders' meeting to vote on, and to recommend to its shareholders to vote to approve, the agreement and the proposed transactions, then ISBF shall pay to MidWestOne its transactional expenses in an amount up to \$350,000 and an additional sum of \$1,000,000.

In addition to the foregoing amounts which will be payable in the situations specified above, if the agreement is terminated (i) by MidWestOne because (a) ISBF has breached any of its covenants that would be reasonably likely to have a material adverse effect on it and such breach has not been cured within 30 business days (unless such breach is the result of MidWestOne failing to perform in all material respects its obligations under the agreement) or (b) ISBF has breached its obligations regarding a proposal for an acquisition transaction, ISBF fails to call a shareholders' meeting to vote on, and to recommend to its shareholders to vote to approve, the agreement and the proposed transactions, or ISBF's shareholders fail to approve the agreement and the proposed transactions; or (ii) by ISBF because (a) it has received a superior proposal and has provided MidWestOne with a summary of the terms of, and the identity of the person making, the superior proposal, or (b) its financial advisor(s) has withdrawn its fairness opinion, and, in any such case, within 12 months of any such termination ISBF enters into a definitive written agreement with respect to the acquisition of 20% or more of its outstanding shares or all or substantially all of its assets, then ISBF shall pay a special termination fee of \$2,000,000 to MidWestOne.

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The ISBF termination payments described above are specified in the merger agreement as liquidated damages, and receipt of such payments by MidWestOne will constitute MidWestOne's sole remedy against ISBF, its subsidiaries and their respective officers, directors, shareholders and agents for any claims arising under the merger agreement.

*The foregoing is an outline of the termination provisions contained in the merger agreement, a copy of which is included at Appendix A. You should carefully review the entire agreement and in particular Article 11, containing the detailed termination provisions.*

## **Waiver and Amendment**

Before the effective time of the merger, any provision in the merger agreement may be waived in writing by both parties, or amended or modified by a written agreement executed by both parties, unless the amendment, modification or supplement is agreed to after approval by the shareholders of ISBF and MidWestOne and such amendment, modification or supplement materially adversely affects the shareholders of ISBF or MidWestOne.

## **Indemnification and Insurance**

ISBF has agreed that following the merger it will indemnify the present and former directors, officers and employees of MidWestOne and its subsidiaries against all liability arising out of matters existing or actions or omissions occurring on or prior to the effective time of the merger to the extent that such persons are entitled to indemnification under MidWestOne's governing documents as in effect on the date of the merger agreement.

In addition, ISBF has agreed to acquire and maintain for a period of six years director's and officer's liability insurance that serves to reimburse, and covers, the present and former directors and officers of MidWestOne or any of its subsidiaries for facts or events occurring at or prior to the effective time, which insurance will contain at least the same coverage and amounts, and contain terms and conditions no less favorable to the indemnified party, as coverage provided under MidWestOne's current insurance policies.

## **Accounting Treatment**

The merger will be accounted for using the purchase method of accounting under generally accepted accounting principles as applied in the United States. Under this method of accounting, ISBF will record the assets acquired and liabilities assumed of MidWestOne at their fair market values. Any difference between the purchase price and the fair market value of the net tangible and identifiable intangible assets and liabilities is recorded as goodwill, which, in accordance with Statement of Financial Accounting Standard No. 142, will not be amortized for financial accounting purposes, but will be evaluated annually for impairment.

## **Expenses**

Each of ISBF and MidWestOne will pay its own expenses in connection with the merger, including filing, registration and application fees, printing fees and fees and expenses of its own financial or other consultants, accountants and counsel, except if the merger agreement is terminated in certain situations as specified above.

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**MATERIAL UNITED STATES FEDERAL INCOME TAX**

**CONSEQUENCES OF THE MERGER**

The following discussion is a summary of the material federal income tax consequences of the merger to shareholders of *MidWestOne* and ISBF. This summary is based on the Code, Treasury Regulations issued under the Code by the Internal Revenue Service, judicial decisions and administrative pronouncements of the Internal Revenue Service, all existing and in effect on the date of this joint proxy statement-prospectus and all of which are subject to change at any time, possibly retroactively. Any such change could have a material impact on the statements and conclusions contained in this summary and the tax consequences to shareholders of *MidWestOne* and ISBF.

In addition, this discussion does not address every aspect of the federal income tax laws that may be relevant to certain shareholders in light of their individual circumstances, nor does it address any state, local or foreign tax consequences of the merger. The tax treatment of a shareholder may vary depending upon the shareholder's particular situation, and certain shareholders may be subject to special rules not discussed below, including, for example, insurance companies, tax-exempt organizations, financial institutions, partnerships and pass-through entities (or investors therein), regulated investment companies, foreign holders, persons that hold shares as a position in a straddle as a hedge against currency risk or a constructive sale or conversion transaction, broker-dealers, and individuals who may have received *MidWestOne* common stock pursuant to the exercise of employee stock options or otherwise as compensation. In addition, the discussion relates only to persons who surrender as part of the merger *MidWestOne* common stock which was held as a capital asset, and it does not consider the application of the alternative minimum tax.

The Internal Revenue Service may challenge the conclusions stated in this summary or positions taken by shareholders on their income tax returns. Shareholders of *MidWestOne* and ISBF may incur the cost and expense of defending positions taken by them with respect to the merger. A successful challenge by the Internal Revenue Service could have material adverse consequences to the parties to the merger, including shareholders of *MidWestOne* and ISBF.

*Tax Opinions.* The completion of the merger is conditioned on, among other things, the receipt by ISBF of a tax opinion from Barack Ferrazzano Kirschbaum & Nagelberg LLP, that, for United States federal income tax purposes, (i) the merger will constitute a reorganization within the meaning of Section 368(a) of the Code, (ii) no gain or loss will be recognized by *MidWestOne* or ISBF as a result of the merger; and (iii) no gain or loss will be recognized by the shareholders of *MidWestOne* who exchange all their *MidWestOne* shares of common stock solely for ISBF common stock pursuant to the merger, other than income, gain or loss recognized with respect to any cash received in lieu of fractional shares. This opinion will be based on certain assumptions and on representations provided to Barack Ferrazzano Kirschbaum & Nagelberg LLP, in letters from ISBF and *MidWestOne* to be delivered at the time of closing. This tax opinion will not be binding on the Internal Revenue Service and neither ISBF nor *MidWestOne* intends to request a ruling from the Internal Revenue Service as to the United States federal income tax consequences of the merger.

The completion of the merger also is conditioned on, among other things, the receipt by *MidWestOne* of a tax opinion from Vedder, Price, Kaufman & Kammholz, P.C., that for United States federal income tax purposes (i) the merger will constitute a reorganization within the meaning of Section 368(a) of the Code, (ii) no gain or loss will be recognized by *MidWestOne* as a result of the merger; and (iii) no gain or loss will be recognized by the shareholders of *MidWestOne* who exchange all their *MidWestOne* shares of common stock solely for ISBF common stock pursuant to the merger, other than income, gain or loss recognized with respect to any cash received in lieu of fractional shares. This opinion will be based on certain assumptions and on representations provided to Vedder Price, in letters from ISBF and *MidWestOne* to be delivered at the time of closing. As with the opinion of Barack Ferrazzano Kirschbaum & Nagelberg LLP, this tax opinion will not be binding on the Internal Revenue Service and neither ISBF nor *MidWestOne* intends to request a ruling from the Internal Revenue Service as to the United States federal income tax consequences of the merger.

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*Tax Treatment Generally.* If the merger qualifies, for United States federal income tax purposes, as a reorganization within the meaning of Section 368(a) of the Code, the material United States federal income tax consequences will be as follows:

the completion of the merger, as set forth and provided in the agreement, will constitute a reorganization within the meaning of Section 368(a) of the Code, and ISBF and MidWestOne will each be a party to a reorganization within the meaning of Section 368(b) of the Code;

neither ISBF nor any ISBF shareholder will recognize gain or loss as a result of the merger;

the basis of the assets of MidWestOne transferred to ISBF in the merger will be the same in the hands of ISBF as the basis of such assets in the hands of MidWestOne immediately prior to the merger;

the holding periods of the assets of MidWestOne transferred to ISBF in the merger in the hands of ISBF will include the periods during which such assets were held by MidWestOne;

ISBF will succeed to and take into account the items of MidWestOne described in Section 381(c) of the Code, subject to the conditions and limitations specified in Sections 381, 382, 383 and 384 of the Code and the regulations thereunder;

no gain or loss will be recognized by MidWestOne as a result of the merger;

no income, gain or loss will be recognized by the shareholders of MidWestOne as a result of the exchange of MidWestOne common stock for ISBF common stock pursuant to the merger, except that gain or loss will be recognized with respect to any cash received in lieu of fractional shares. Assuming that the MidWestOne common stock is a capital asset in the hands of the respective MidWestOne shareholders and has been held for more than one year, any gain or loss recognized as a result of the receipt of cash in lieu of a fractional share will be a long-term capital gain or loss equal to the difference between the cash received and that portion of the holder's tax basis in the MidWestOne common stock allocable to the fractional share;

the tax basis of ISBF common stock to be received by the shareholders of MidWestOne will be the same as the tax basis of the MidWestOne common stock surrendered in exchange therefor (reduced by any amount allocable to a fractional share interest for which cash is received); and

the holding period of the ISBF common stock to be received by shareholders of MidWestOne will include the holding period of the MidWestOne common stock surrendered in exchange therefor on the date of the exchange.

You generally will be required to retain records pertaining to the merger and may be required to file a statement with your United States federal income tax return for the taxable year in which the merger takes place that sets forth certain facts relating to the merger, including your basis in any MidWestOne common stock that you surrender in connection with the merger and the fair market value of any ISBF common stock that you receive in connection with the merger. In addition, MidWestOne, or ISBF as MidWestOne's successor, will be required to provide to the Internal Revenue Service information with respect to the merger, which may include information regarding your identity (and the identities of other MidWestOne shareholders) and the fair market value of ISBF common stock received by you (and by each other MidWestOne shareholder) in the merger.

*Backup Withholding.* Unless you provide a taxpayer identification number (social security number or employer identification number) and certify, among other things, that such number is correct, or you provide proof of an applicable exemption from backup withholding, the exchange agent may be required to withhold 28% of any cash payable to you in connection with the merger. Any amount so withheld under the



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backup withholding rules is not an additional tax and will be allowed as a refund or credit against your United States federal income tax liability, provided that you furnish the required information to the Internal Revenue Service. You should complete and sign the substitute Form W-9 that will be included as part of the transmittal letter that accompanies the election form to provide the information and certification necessary to avoid backup withholding, unless an applicable exception exists and is established in a manner that is satisfactory to the exchange agent.

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**The foregoing discussion is not intended to be a complete analysis or description of all potential federal income tax consequences of the merger. In addition, the discussion does not address tax consequences that may vary with, or are contingent on, your individual circumstances. Moreover, the discussion does not address any non-income tax or any foreign, state, or local tax consequences of the merger. Accordingly, you are strongly urged to consult with your own tax advisor to determine the particular federal, state, local and foreign income and other tax consequences to you of the merger.**

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**DESCRIPTION OF ISBF CAPITAL STOCK  
AND COMPARISON OF SHAREHOLDER RIGHTS**

**General**

The following description of ISBF common stock and comparison of ISBF's articles of incorporation, as amended, and bylaws, on the one hand, and MidWestOne's articles of incorporation, as amended, and bylaws, on the other, is not intended to be complete and is qualified in its entirety by reference to the Iowa Business Corporation Act, which we refer to below as the Iowa BCA, as well as each of ISBF's and MidWestOne's articles of incorporation and bylaws. Copies of ISBF's articles of incorporation and bylaws are available for inspection at its corporate offices, and copies will be sent to MidWestOne shareholders upon request. Copies of MidWestOne's articles of incorporation and bylaws are available for inspection at its corporate offices, and copies will be sent to ISBF's shareholders upon request.

**Authorized Capital Stock**

*ISBF.* ISBF is authorized to issue 10,000,000 shares of common stock, \$1.00 par value per share. As of \_\_\_\_\_, 2008, 5,156,908 shares of ISBF common stock were issued and outstanding. The ISBF board of directors may authorize the issuance of additional shares of common stock without further action by its shareholders, unless applicable laws or regulations or a stock exchange on which ISBF's capital stock is listed requires shareholder action.

The authority to issue additional shares of common stock provides ISBF with the flexibility necessary to meet its future needs without the delay resulting from the need to obtain shareholder approval for the issuance. The authorized but unissued shares of common stock may be issued from time to time for any corporate purpose, including stock splits, stock dividends, employee benefit and compensation plans, acquisitions and public or private sales for cash as a means of raising capital. The shares could be used to dilute the stock ownership of persons seeking to obtain control of ISBF. The sale of a substantial number of shares of voting stock to persons who have an understanding with ISBF concerning the voting of such shares or the distribution or declaration of a dividend of shares of voting stock (or the right to receive voting stock) to its shareholders may have the effect of discouraging or increasing the cost of unsolicited attempts to acquire control of ISBF.

*MidWestOne.* MidWestOne is authorized to issue 20,000,000 shares of common stock, \$5.00 par value per share. As of \_\_\_\_\_, 2008, \_\_\_\_\_ shares of MidWestOne common stock were issued and outstanding. The MidWestOne board of directors may authorize the issuance of additional shares of common stock without further action by its shareholders, unless applicable laws or regulations, including the rules of the Nasdaq Global Market require shareholder action.

**Voting Rights**

Generally, holders of ISBF and MidWestOne common stock are entitled to one vote per share on all matters submitted to a vote of shareholders. Neither company's articles of incorporation provide for cumulative voting rights in the election of directors.

**Classification of Board of Directors**

*ISBF.* ISBF does not currently have a classified board of directors. However, the Iowa BCA provides that a corporation's board of directors may be divided into various classes with staggered terms of office. Classification of directors may have the effect of making it more difficult for shareholders to change the composition of a corporation's board of directors. At least two annual meetings of shareholders, instead of one, generally would be required to effect a change in the majority of the board of directors. Such a delay may help ensure that current directors, if confronted by a shareholder attempting to force a proxy contest, a tender or exchange offer or other

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extraordinary corporate transaction, would have sufficient time to review the proposal as well as any available alternatives to the proposal and to act in what they believe to be the best interests of the shareholders.

Classification provisions could also have the effect of discouraging a third party from initiating a proxy contest, making a tender offer or otherwise attempting to obtain control of a corporation, even though such a transaction could be beneficial to the corporation and its shareholders. The classification of a board of directors might also increase the likelihood that incumbent directors will retain their positions.

At the special meeting, as part of their consideration of the merger agreement, ISBF's shareholders will be asked to approve the proposed amended and restated articles of incorporation of ISBF, attached as Appendix E to this joint proxy statement-prospectus, which will divide ISBF's board of directors into three classes, with the directors in each class serving as outlined in The Merger Management and Operations after the Merger Directors of the Combined Company. ISBF's board of directors believes that dividing its board of directors into classes is advisable to ensure that each of ISBF and MidWestOne has substantially equal representation on the combined company's board of directors for a certain minimum period of time after consummation of the merger, which purpose is consistent with a merger-of-equals transaction.

*MidWestOne.* MidWestOne currently has a classified board of directors, which is divided into three classes of as nearly equal in number as possible.

### **Size of the Board of Directors; Qualifications; Vacancies; Removal**

*ISBF.* ISBF's articles of incorporation provide that the size of the board of directors must consist of nine directors. Its bylaws currently provide that any vacancy occurring on the board of directors may be filled by the affirmative vote of a majority of the remaining directors. However, the merger agreement provides that ISBF's board of directors will amend the bylaws, to be effective upon consummation of the merger, to provide that any vacancy occurring on the board of directors must be filled for the remainder of the unexpired term by the nominating and corporate governance committee (with any deadlocks in such committee being resolved in good faith by the full board of directors).

The proposed amended and restated articles of incorporation eliminate the provision establishing the size of the board of directors at nine. The Iowa BCA provides that, unless the articles of incorporation otherwise provide, the bylaws may establish the number of directors. ISBF's bylaws currently provide that its board will consist of 9 or 10 directors, but the merger provides that ISBF's board of directors will amend the bylaws, to be effective upon consummation of the merger, to establish the size of the board at 12, with 6 representatives from ISBF and 6 representatives from MidWestOne.

Under the Iowa BCA, a director may be removed, with or without cause, by the affirmative vote of a majority of shareholders voting at a meeting called for the purpose of removing such director (or a meeting at which one of the purposes stated in the meeting notice is the removal of such director). In addition, the proposed amended and restated articles of incorporation provide that a director may be removed by a majority of directors voting at a meeting at which quorum is present; *provided, however*, that through the annual meeting of shareholders held in 2009, the removal of any director requires the vote of two-thirds of the full board of directors.

*MidWestOne.* MidWestOne's articles of incorporation provide for a variable board whose size must be not less than five directors and not more than 15 directors. The MidWestOne board of directors may increase or decrease the size of the board within the range specified by the articles of incorporation without approval by MidWestOne shareholders. The board currently consists of 11 members. The bylaws currently provide that any vacancy occurring on the board of directors may be filled by the affirmative vote of a majority of the remaining directors.

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### **Shareholder Nominations and Proposals**

The bylaws of both ISBF and MidWestOne provide that annual meetings will be held for the purpose of electing directors and for the transaction of such other business as may come before the meeting. Neither company's bylaws specify procedures for shareholders to follow if they seek to propose nominations or make proposals to be considered at annual or special meetings.

### **Special Meetings of Shareholders**

*ISBF.* ISBF's bylaws provide that a special meeting of shareholders may be called at any time for any purpose or purposes by the Chairman of the board, the President, a majority of the board of directors or the holders of at least one-tenth of the shares entitled to vote on the matter. The Iowa BCA provides that the only business that may be conducted at a special meeting is that which is set forth in the notice of the special meeting.

*MidWestOne.* MidWestOne's bylaws provide that a special meeting of shareholders may be called at any time for any purpose or purposes by the President or by the board of directors, or the holders of at least one-tenth of the shares entitled to vote on the matter.

### **Action by Written Consent**

The bylaws of both ISBF and MidWestOne provide that any action required to be taken at any annual or special meeting, or any other action which may be taken at a meeting of the shareholders, may be taken without a meeting if a consent in writing, setting forth the action so taken, shall be signed by all of the shareholders entitled to vote with respect to the subject matter thereof.

### **Dividends**

Under the Iowa BCA, a corporation may make distributions to shareholders as long as, after giving effect to such distribution, the corporation will be able to pay its debts as they become due in the usual course of business and the corporation's total assets will not be less than the sum of its total liabilities.

Most of the revenues of ISBF and MidWestOne available for the payment of dividends derive from amounts paid to each by their respective banking subsidiaries. There are various statutory limitations that limit the ability of these subsidiaries to pay dividends. Iowa State Bank & Trust, First State Bank and MidWestOne Bank are state-chartered banks and are subject to the laws and regulations of the Iowa Division of Banking and to the regulations of the FDIC. If a bank's primary federal banking regulator determines that the bank is engaged or is about to engage in an unsafe or unsound banking practice, the regulator may require, after notice and hearing, that the bank cease and desist from such practice. Depending on the financial condition of the bank, an unsafe or unsound practice could include the payment of dividends. In particular, the federal banking agencies have indicated that paying dividends that deplete a bank's capital base to an inadequate level would be an unsafe and unsound banking practice. Under the Federal Deposit Insurance Corporation Improvement Act of 1991, a bank may not pay a dividend if the payment would cause it to become undercapitalized or if it is already undercapitalized. The federal agencies have also issued policy statements that provide that bank holding companies and insured banks should generally pay dividends only out of current operating earnings.

### **Special Voting Requirements; State Takeover Laws**

Subject to contrary provisions in a corporation's articles of incorporation, the Iowa BCA provides that a corporation may engage in any merger or share exchange with another corporation if such transaction is approved by the corporation's board of directors and approved by the affirmative vote of at least a majority of the votes entitled to be cast on the merger or share exchange. Neither ISBF's nor MidWestOne's articles of incorporation alter the rules for voting on mergers and share exchanges set forth in the Iowa BCA. Shareholder

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approval is not required, however, if all of the following conditions are met: (a) the corporation will survive the merger or is the acquiring corporation in a share exchange; (b) the corporation's articles of incorporation are not amended (except for certain minor amendments that may be made by the directors without shareholder approval); (c) each shareholder whose shares were outstanding prior to the merger or share exchange will hold the same number of shares, with identical preferences, limitations and relative rights, immediately after the effective date of change; and (d) the corporation issues shares in the merger or share exchange for consideration other than cash (or cash equivalents) and the voting shares that are issued in the transaction comprise more than twenty percent of the voting power of the shares of the corporation that were outstanding immediately prior to the transaction. Shareholder approval by ISBF's shareholders is required for the merger because the number of shares of ISBF common stock being issued in the transaction will exceed twenty percent of the number of shares of ISBF common stock outstanding prior to the merger. Shareholder approval by *MidWestOne* shareholders is required because *MidWestOne* is not the surviving company in the merger.

The Iowa BCA contains an anti-takeover law referred to as the business combinations with interested shareholders provision. This provision prevents a corporation from engaging in any business combination with an interested shareholder for a period of three years following the time that the shareholder became an interested shareholder, unless one of the following conditions applies: (a) prior to the time that the shareholder became an interested shareholder, the board of directors of the corporation approved either the business combination or the transaction which resulted in the shareholder becoming an interested shareholder; (b) upon consummation of the transaction which resulted in the shareholder becoming an interested shareholder, the interested shareholder owned at least eighty-five percent of the voting stock of the corporation outstanding at the time the transaction commenced; or (c) at or subsequent to the time the shareholder became an interested shareholder, the business combination is approved by the board of directors and authorized at an annual or special meeting of shareholders by the affirmative vote of at least sixty-six and two-thirds percent of the outstanding voting stock which is not owned by the interested shareholder.

This anti-takeover law does not apply to a corporation that does not have a class of voting stock that is listed on a national securities exchange, authorized for quotation on Nasdaq or held of record by more than two-thousand shareholders (unless any of the foregoing results from action taken by an interested shareholder or from a transaction in which a person becomes an interested shareholder). It is contemplated that, after consummation of the merger, ISBF's common stock will be listed on the Nasdaq Global Market. Accordingly, this exclusion from the anti-takeover law will not apply to ISBF following the merger.

In addition, a corporation may opt-out of the anti-takeover law by amending its articles of incorporation or bylaws to expressly state that the corporation opts-out of such provision. Any such amendment must, however, be approved by the affirmative vote of shareholders holding a majority of the shares entitled to vote. Neither the articles of incorporation nor bylaws of ISBF contain any such opt-out, so the anti-takeover law apply will apply to ISBF following the merger unless its shareholders approve an amendment to the corporation's articles of incorporation or bylaws to opt out of the law.

## **Amendment of Charter Documents**

Under the Iowa BCA, the board of directors must first adopt any proposed amendment to the articles of incorporation and then submit such amendment to the shareholders for their approval, along with a recommendation that the shareholders approve the amendment (unless the board makes a determination that, because of conflicts of interest or other special circumstances, it should not make such a recommendation). A majority of the shareholders entitled to vote must approve the amendment at a meeting. The notice of the meeting at which the proposed amendment will be considered must state that the purpose, or one of the purposes, of the meeting is to consider the proposed amendment and must be accompanied by a copy of the proposed amendment.

The Iowa BCA permits the directors of an Iowa corporation to amend or repeal the bylaws of the corporation, unless the articles of incorporation reserve that right exclusively to the shareholders in whole or in

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part or the shareholders in amending, repealing or adopting a bylaw expressly provide that the board of directors shall not amend, repeal or reinstate that bylaw. Neither ISBF's nor MidWestOne's articles of incorporation reserve the right to amend or repeal the corporation's bylaws to the shareholders.

The bylaws of ISBF and MidWestOne provide that the board of directors has the power to alter, amend or repeal, or adopt a new bylaw, at any regular or special meeting of the board of directors. Under the Iowa BCA, the bylaws also may be amended or repealed by a vote of a majority of a company's shareholders.

### **Limitations on Director Liability**

*ISBF.* ISBF's articles of incorporation provide that a director will not be personally liable for monetary damages for breach of fiduciary duty as a director, except for liability: (a) for any breach of the director's duty of loyalty to the corporation or its shareholders; (b) for acts or omissions not in good faith or which involve intentional misconduct or a knowing violation of the law; (c) for a transaction from which the director derives an improper personal benefit; or (d) under Section 490.833 of the Iowa BCA for unlawful distributions to shareholders. The Iowa BCA permits a corporation to limit a director's personal liability to this extent.

ISBF's articles of incorporation also provide that, if the Iowa BCA is amended to authorize corporate action further eliminating or limiting personal liability of directors, then the liability of a director of the corporation shall be eliminated or limited to the fullest extent permitted by the Iowa BCA, as so amended.

*MidWestOne.* MidWestOne's articles of incorporation and bylaws do not contain provisions that address limitations on director liability.

### **Indemnification**

*ISBF.* ISBF's articles of incorporation and bylaws provide for the mandatory indemnification of its directors, officers and any person serving at the request of ISBF as a director, officer or partner of another enterprise, to the fullest extent permitted by Iowa law. The Iowa BCA provides that a corporation may indemnify its directors and officers for any obligation to pay any person a judgment, settlement, penalty, fine or reasonable expenses incurred with respect to a proceeding for any action taken, or any failure to take any action, except liability for any of the following: (a) receipt of a financial benefit to which the person is not entitled; (b) an intentional infliction of harm on the corporation or its shareholders; (c) an intentional violation of criminal law; or (d) a violation of Section 490.833 of the Iowa BCA for unlawful distributions to shareholders.

Insofar as indemnification for liabilities arising under the Securities Act may be permitted to directors, officers or persons controlling ISBF under the provisions described above, ISBF and MidWestOne have been informed that, in the opinion of the Securities and Exchange Commission, such indemnification is against public policy as expressed in the Securities Act and is therefore unenforceable.

*MidWestOne.* Generally, MidWestOne's bylaws provide that the company will have the power to provide indemnification in the manner and in the instances authorized by the Iowa BCA.

### **Appraisal Rights**

Neither ISBF nor MidWestOne shareholders have appraisal or dissenter's rights with respect to the merger transaction to be considered by shareholders at each company's respective special meeting. A shareholder of an Iowa corporation, with certain exceptions, is entitled to appraisal rights, and to obtain payment for the fair value of his shares, in the event of: (a) consummation of a merger to which the corporation is a party if either (i) shareholder approval is required for the merger under the Iowa BCA or (ii) the corporation is a subsidiary and the merger is one into its parent; (b) consummation of a share exchange to which the corporation is a party as the

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corporation whose shares will be acquired; (c) consummation of a sale, lease, exchange or other disposition of assets if the disposition would leave the corporation without significant business activity; (d) an amendment to the articles of incorporation that reduces the number of shares owned by the shareholder to a fraction of a share if the corporation has the obligation or right to repurchase the fractional share so created; and (e) any other merger, share exchange, disposition of assets or other amendment to the articles of incorporation to the extent provided by the articles of incorporation, bylaws or a resolution of the board of directors.

The Iowa BCA provides that a shareholder does not have appraisal rights with respect to a merger, share exchange, disposition of assets or amendment to the articles of incorporation if (a) the shares held by such shareholder are listed on a national securities exchange, or included in the national market system by the National Association of Securities Dealers, Inc., or (b) held of record by 2,000 or more shareholders and the outstanding shares of such class has a market value of at least \$20 million, exclusive of the value of such shares held by the corporation's subsidiaries, senior executives, directors and beneficial shareholders owning more than ten percent of such shares. Notwithstanding the foregoing, a shareholder will have appraisal rights for his shares if he or she is required by the terms of the corporation action requiring appraisal rights to accept for such shares anything other than cash or shares of any class of any corporation that is either (a) listed on a national securities exchange, or included in the national market system by the National Association of Securities Dealers, Inc., or (b) held of record by 2,000 or more shareholders and the outstanding shares of such class has a market value of at least \$20 million. The measurement date for this latter provision is the time the corporate action becomes effective.

A shareholder of record of an Iowa corporation may assert appraisal rights as to fewer than all of the shares registered in his name but owned by a beneficial shareholder only if the record shareholder objects with respect to all shares of the class or series owned by the beneficial shareholder and notifies the corporation in writing of the name and address of each beneficial shareholder on whose behalf appraisal rights are being asserted. A beneficial shareholder may assert appraisal rights as to shares of any class or series held on behalf of the shareholder only if the shareholder does both of the following: (a) submit to the corporation the record shareholder's written consent to the assertion of such rights no later than the date referred to in Section 490.1322 of the Iowa BCA; and (b) does so with respect to all shares of the class or series that are beneficially owned by the beneficial shareholder.

### **Liquidation Rights**

In the event of any liquidation, dissolution or winding up of ISBF, the holders of its common stock would be entitled to receive, after payment or provision for payment of all its debts and liabilities, all of its assets available for distribution.

### **Other Rights**

ISBF shareholders have no preemptive rights to purchase additional securities that may be issued by ISBF or the combined company in the future. There are no redemption or conversion provisions applicable to ISBF common stock and shareholders are not liable for any further capital call or assessment.

## **SUMMARY OF AMENDMENTS TO ISBF'S**

### **ARTICLES OF INCORPORATION AND BYLAWS**

*General.* The merger agreement contains provisions requiring certain amendments to ISBF's articles of incorporation and bylaws, and in approving the merger agreement, ISBF shareholders also will be approving amendments to ISBF's articles of incorporation as reflected in the amended and restated articles of incorporation attached as Appendix E to this joint proxy statement-prospectus. The amended and restated articles of



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incorporation will be the articles of incorporation of the combined company and the bylaws of ISBF, as amended, will be the bylaws of the combined company. The following is a summary of the material amendments.

*Name Change.* Effective upon the filing of the amended and restated articles of incorporation with the Iowa Secretary of State, ISBF's corporate name will change to MidWestOne Financial Group, Inc.

*Classification and Increase in Size of Board of Directors.* As discussed above under Comparison of the Rights of Shareholders Classification of Board of Directors and Size of Board of Directors; Qualifications; Vacancies; Removal, the amended and restated articles of incorporation will provide for a classified board of directors with the authorized number of directors fixed at 12.

*Supermajority Voting Provisions.* Under the terms of the merger agreement, the board of directors of ISBF will amend ISBF's bylaws to provide for certain supermajority voting provisions. Though the 2009 annual meeting of shareholders, the approval of two-thirds of the members of the combined company's board of directors will be required to:

change the name of the combined company;

change the location of the headquarters of the combined company from Iowa City;

remove any member of the board of directors;

effect a purchase of all or substantially all of the assets or equity securities of another company; and

effect the sale of substantially all the assets of the combined company to an unaffiliated entity, or a merger or similar transaction in which an unaffiliated party would control 25% or more of the outstanding stock of the combined company.

In addition, the board of directors of the combined company will not be able to amend certain sections of the bylaws without the approval of two-thirds of the directors, including sections pertaining to the authorized number of directors; the supermajority voting provisions discussed above; the appointment of certain board committees (which provides for even representation on the board committees by ISBF designees and MidWestOne designees through the 2009 annual shareholder meeting); and the provision that authorizes the board to amend the bylaws.

### **THE 2008 EQUITY INCENTIVE PLAN**

A proposal will be presented at the ISBF special meeting to approve the 2008 Equity Incentive Plan. The boards of directors of ISBF and MidWestOne agreed, as a term of the merger agreement, to adopt a new equity incentive plan for the combined company and delegated responsibility for adopting such plan to the board of ISBF. The board of ISBF approved the 2008 Equity Incentive Plan on November 20, 2007, subject to shareholder approval and the consummation of the merger. A summary of the material provisions of the 2008 Equity Incentive Plan is set forth below. A copy of the 2008 Equity Incentive Plan is set forth as Appendix F.

#### **Purpose of the Plan**

The 2008 Equity Incentive Plan was established by the board of ISBF, after discussion with the board of MidWestOne, to promote the long-term financial success of the combined company, attract, retain and reward persons who can and do contribute to such success, and further align the participants' interests with those of the combined company's shareholders. The 2008 Equity Incentive Plan will be administered by the board of directors of the combined company, or a committee thereof, which will select award recipients from the eligible participants, determine the types of awards to be granted, and determine the applicable terms, conditions,

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performance criteria, restrictions and other provisions of such awards, including any vesting or accelerated vesting requirements or conditions applicable to an award or awards.

### **General Terms of the Plan**

The 2008 Equity Incentive Plan incorporates a broad variety of cash-based and equity-based incentive compensation elements to provide the board of the combined company with significant flexibility to appropriately address the requirements and limitations of recently applicable legal, regulatory and financial accounting standards in a manner mutually consistent with the purposes of the 2008 Equity Incentive Plan and shareholder interests.

Subject to permitted adjustments for certain corporate transactions, the maximum number of shares that may be delivered to participants, or their beneficiaries, under the 2008 Equity Incentive Plan is 750,000 shares of the combined company's common stock, less the number of shares subject to outstanding awards granted under the plans of MidWestOne and ISBF prior to their merger (all of which may be granted as incentive stock options). To the extent that any shares of stock covered by an award (including stock awards) under the 2008 Equity Incentive Plan, or the prior plans, are forfeited or are not delivered for any reason, including because the award is forfeited, canceled, settled in cash or shares are withheld to satisfy tax withholding requirements, such shares will not be deemed to have been delivered for purposes of determining the maximum number of shares of stock available for delivery under the 2008 Equity Incentive Plan. With respect to stock appreciation rights, or SARs, that are settled in stock, only the net number of shares delivered shall be counted for purposes of these limitations.

The 2008 Equity Incentive Plan's effective date will be the date on which the merger is consummated. If approved, the 2008 Equity Incentive Plan will continue in effect until terminated by the board of the combined company; *provided, however*, that no awards may be granted under the 2008 Equity Incentive Plan after the ten-year anniversary of the effective date. Any awards that are outstanding after the tenth anniversary of the effective date shall remain subject to the terms of the 2008 Equity Incentive Plan.

The following additional limits apply to awards under the 2008 Equity Incentive Plan:

the maximum number of shares of stock that may be covered by options or SARs that are intended to be performance-based compensation that can be granted to any one participant during any calendar year is 100,000 shares;

the maximum number of shares of stock that may be covered by stock awards that are intended to be performance-based compensation that can be granted to any one participant during any calendar year is 50,000 shares; and

the maximum amount of cash incentive awards or cash-settled stock awards intended to be performance-based compensation that can be payable to any one participant with respect to any calendar year shall be \$1,000,000.

The board of the combined company may use shares of stock available under the 2008 Equity Incentive Plan as the form of payment for compensation, grants or rights earned or due under any other compensation plans or arrangements of the combined company or a subsidiary, including the plans and arrangements of the combined company or a subsidiary assumed in business combinations. The actual number and types of awards to be made pursuant to the 2008 Equity Incentive Plan are subject to the discretion of the board of the combined company and are not determinable at this time.

In the event of a corporate transaction involving the stock of the combined company (including, without limitation, any stock dividend, stock split, extraordinary cash dividend, recapitalization, reorganization, merger, consolidation, split-up, spin-off, combination or exchange of shares), the foregoing shares limitations and all

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outstanding awards will automatically be adjusted proportionally and uniformly to reflect such event to the extent that the adjustment will not affect the award's status as performance-based compensation under section 162(m) of the Internal Revenue Code; provided, however, that the board may adjust awards to preserve the benefits or potential benefits of the awards, including the prevention of automatic adjustments, if appropriate.

Except as provided by the board of the combined company, awards granted under the 2008 Equity Incentive Plan are not transferable except as designated by the participant by will or by the laws of descent and distribution or pursuant to a qualified domestic relations order, as defined in the Internal Revenue Code and ERISA. The board has the discretion to permit the transfer of awards under the 2008 Equity Incentive Plan; provided that such transfers shall be limited to immediate family members of participants, trusts and partnerships established for the primary benefit of such family members or to charitable organizations, and provided that such transfers are not made for consideration to the participant.

### **Eligibility**

Selected employees and directors of, and service providers to, the combined company or its subsidiaries are eligible to become participants in the 2008 Equity Incentive Plan, except that non-employees may not be granted incentive stock options. As of September 30, 2007, *MidWestOne* had a workforce of approximately 225 people and ISBF had a workforce of approximately 200 people. The board of the combined company will determine the specific individuals who, in the future, will be granted awards under the 2008 Equity Incentive Plan and the type and amount of any such awards.

### **Options**

The board of the combined company may grant an incentive stock option or non-qualified stock option to purchase stock at an exercise price determined under the option. Each award must be pursuant to an award agreement setting forth the terms and conditions of the individual award. Awards of stock options expire no later than ten (10) years from the date of grant (and no later than five (5) years from the date of grant in the case of a 10% shareholder with respect to an incentive stock option).

Except as described below, the exercise price for an option will not be less than the fair market value of the combined company's common stock on the date the option is granted or, if greater, the par value of a share of stock; provided however, that in the case of an award of incentive stock options to persons that beneficially own 10% or more of the combined company's common stock at the time of grant, the exercise price of such incentive stock option shall not be less than 110% of the fair market value of the stock on the date the option is granted or, if greater, the par value of a share of stock. The exercise price of an option may not be decreased after the date of grant nor may an option be surrendered to the combined company as consideration for the grant of a replacement option with a lower exercise price, except as approved by the combined company's shareholders, as adjusted for corporate transactions described above, or in the case of options granted in replacement of existing awards granted under a predecessor plan.

Options awarded under the 2008 Equity Incentive Plan shall be exercisable in accordance with the terms established by the board. Any incentive stock option granted under the 2008 Equity Incentive Plan that does not qualify as an incentive stock option will be deemed to be a non-qualified stock option and the board may unilaterally modify any incentive stock option to disqualify it as an incentive stock option. The full purchase price of each share of stock purchased upon the exercise of any option shall be paid at the time of exercise of an option. Except as otherwise determined by the board, the purchase price of an option may be paid in cash, personal, certified or cashier's check, in shares of the combined company's common stock (valued at fair market value as of the day of exercise) either via attestation or actual delivery, by irrevocably authorizing a third party to sell shares of the combined company's common stock and remit a sufficient portion of the proceeds to the combined company, by other property deemed acceptable or a combination thereof.

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### **Stock Appreciation Rights**

SARs entitle the participant to receive cash or stock equal in value to, or based on the value of, the amount by which the fair market value of a specified number of shares on the exercise date exceeds an exercise price established by the board. Except as described below, the exercise price for an SAR may not be less than the fair market value of the stock on the date the SAR is granted, *provided, however*, that the exercise price may be higher for a SAR granted in replacement of an existing award held by an employee, director or service provider of a third party that is acquired by the combined company or one of its subsidiaries, or for SARs granted under a predecessor plan. SARs shall be exercisable in accordance with the terms established by the board.

### **Stock Awards**

A stock award is a grant of shares of the combined company's common stock or a right to receive shares of the combined company's common stock, an equivalent amount of cash or a combination thereof in the future. Such awards may include, but are not be limited to, bonus shares, stock units, performance shares, performance units, restricted stock or restricted stock units or any other equity-based award as determined by the board. The specific performance measures, performance objectives or period of service requirements are set by the board in its discretion. All such awards may be subject to acceleration of vesting, to the extent permitted by the board, in the event of the participant's death, disability, retirement, or involuntary termination or due to a change in control.

### **Cash Incentive Awards**

A cash incentive award is the grant of a right to receive a payment of cash, determined on an individual basis or as an allocation of an incentive pool (or the combined company's common stock having a value equivalent to the cash otherwise payable) that is contingent on the achievement of performance objectives established by the board. The board may grant cash incentive awards (including the right to receive payment of cash or the combined company's common stock having the value equivalent to the cash otherwise payable) that may be contingent on achievement of a participant's performance objectives over a specified period established by the board. The grant of cash incentive awards may also be subject to such other conditions, restrictions and contingencies, as determined by the board.

### **Forfeiture**

Unless specifically provided to the contrary in the applicable award agreement, if a participant's service is terminated for cause (as defined in the plan), any outstanding award held by such participant will be forfeited immediately and such participant will have no further rights under the award.

### **U.S. Income Tax Deduction Limitations Under Section 162(m) of the Internal Revenue Code**

Under Internal Revenue Code §162(m), a U.S. income tax deduction for the combined company will be generally unavailable with respect to annual compensation paid to a covered employee to the extent his or her annual compensation exceeds \$1 million. Under the Internal Revenue Service's current interpretation of Section 162(m), a covered employee generally would include the chief executive officer and the three highest compensated officers for the year (other than the chief executive officer and the chief financial officer). However, amounts that constitute performance-based compensation are not counted toward the \$1 million limit. It is expected that, generally, options and SARs granted under the 2008 Equity Incentive Plan will satisfy the requirements for performance-based compensation. The board of the combined company may designate whether any stock awards or cash incentive awards being granted to any participant are intended to be performance-based compensation as that term is used in section 162(m) of the Internal Revenue Code. Any such awards designated as intended to be performance-based compensation shall be conditioned on the achievement of one or more performance measures, to the extent required by section 162(m) of the Internal Revenue Code.

The performance measures that may be used for such awards shall be based on any one or more of the following performance measures of the combined company, or any of its subsidiaries, operating units or

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divisions, as selected by the board of the combined company: earnings (e.g., earnings before interest and taxes; earnings before interest, taxes, depreciation and amortization; or earnings per share); financial return ratios (e.g., return on investment, return on invested capital, return on equity or return on assets); increase in revenue, operating or net cash flows; cash flow return on investment; total shareholder return; market share; net operating income, operating income or net income; debt load reduction; expense management; economic value added; stock price; assets; achievement of balance sheet or income statement objectives; and strategic business objectives, consisting of one or more objectives based on meeting specific cost targets, business expansion goals and goals relating to acquisitions or divestitures. The terms of any award may provide that partial achievement of performance criteria may result in partial payment or vesting of the award. Additionally, in establishing the performance measures, the board may provide for the inclusion or exclusion of certain items.

## **Change In Control**

Unless otherwise provided in an award agreement, upon the occurrence of a change in control, all outstanding stock options and SARs held by a participant who is employed by, or providing services to, the combined company or its subsidiaries at the time of such change in control shall become fully exercisable and all stock awards or cash incentive awards shall be fully earned and vested. For purposes of the 2008 Equity Incentive Plan, a change in control is generally deemed to occur when (i) any person becomes the beneficial owner of 50% or more of the voting stock of the combined company, except that the acquisition of such an interest by a benefit plan sponsored by the combined company or a corporate restructuring in which another member of the combined company's controlled group acquires such an interest will not be a change in control for purposes of the 2008 Equity Incentive Plan, (ii) a majority of the board members serving as of the 2008 Equity Incentive Plan's effective date no longer serve as directors, (iii) the combined company combines or merges with another company and, immediately after the combination, the shareholders of the combined company immediately prior to the combination hold, directly or indirectly, less than 50% of the voting stock of the resulting company, or (iv) the complete liquidation or dissolution or an agreement for the disposition of all or substantially all of the assets of the combined company. In the event an award constitutes deferred compensation for purposes of section 409A of the Internal Revenue Code, and the vesting of, or other rights or obligations related to an award are triggered by a change in control, the definition of change in control may be modified by the board so as to avoid the application of, or to comply with, section 409A.

## **Amendment and Termination**

The board of the combined company may at any time amend or terminate the 2008 Equity Incentive Plan or any award granted under the 2008 Equity Incentive Plan, provided that no amendment or termination may impair the rights of any participant without the participant's written consent. The board may not amend the provision of the 2008 Equity Incentive Plan related to repricing, materially increase the original number of securities which may be issued under the 2008 Equity Incentive Plan (other than as provided in the 2008 Equity Incentive Plan), materially increase the benefits accruing to a participant, or materially modify the requirements for participation in the 2008 Equity Incentive Plan without approval of shareholders. Notwithstanding the foregoing, the board may amend the 2008 Equity Incentive Plan at any time, retroactively or otherwise, to insure that the 2008 Equity Incentive Plan complies with current or future law without shareholder approval, and the board may unilaterally amend the 2008 Equity Incentive Plan and any outstanding award, without participant consent, in order to avoid the application of, or to comply with, section 409A of the Internal Revenue Code, and its applicable regulations and guidance.

## **Certain U.S. Federal Income Tax Considerations**

The following is a summary of certain U.S. federal income tax consequences that may arise in conjunction with participation in the 2008 Equity Incentive Plan.

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### ***Non-Qualified Stock Options***

The grant of a non-qualified option will not result in taxable income to the participant. Except as described below, the participant will realize ordinary income at the time of exercise in an amount equal to the excess of the fair market value of the shares acquired over the exercise price for those shares and the combined company will be entitled to a corresponding deduction. Gains or losses realized by the participant upon disposition of such shares will be treated as capital gains and losses, with the basis in such shares equal to the fair market value of the shares at the time of exercise.

### ***Incentive Stock Options***

The grant of an incentive stock option will not result in taxable income to the participant. The exercise of an incentive stock option will not result in taxable income to the participant provided that the participant was, without a break in service, an employee of the combined company or a subsidiary during the period beginning on the date of the grant of the option and ending on the date three months prior to the date of exercise (one year prior to the date of exercise if the participant is disabled, as that term is defined in the Internal Revenue Code).

The excess of the fair market value of the shares at the time of the exercise of an incentive stock option over the exercise price is an adjustment that is included in the calculation of the participant's alternative minimum taxable income for the tax year in which the incentive stock option is exercised. For purposes of determining the participant's alternative minimum tax liability for the year of disposition of the shares acquired pursuant to the incentive stock option exercise, the participant will have a basis in those shares equal to the fair market value of the shares at the time of exercise.

If the participant does not sell or otherwise dispose of the shares within two years from the date of the grant of the incentive stock option or within one year after the transfer of such stock to the participant, then, upon disposition of such shares, any amount realized in excess of the exercise price will be taxed to the participant as capital gain. A capital loss will be recognized to the extent that the amount realized is less than the exercise price.

If the foregoing holding period requirements are not met, the participant will generally realize ordinary income at the time of the disposition of the shares, in an amount equal to the lesser of (i) the excess of the fair market value of the shares on the date of exercise over the exercise price, or (ii) the excess, if any, of the amount realized upon disposition of the shares over the exercise price and the combined company will be entitled to a corresponding deduction. If the amount realized exceeds the value of the shares on the date of exercise, any additional amount will be capital gain. If the amount realized is less than the exercise price, the participant will recognize no income, and a capital loss will be recognized equal to the excess of the exercise price over the amount realized upon the disposition of the shares.

### ***Stock Appreciation Rights***

The grant of a SAR will not result in taxable income to the participant. Upon exercise of a SAR, the fair market value of shares received will be taxable to the participant as ordinary income and the combined company will be entitled to a corresponding deduction. Gains and losses realized by the participant upon disposition of any such shares will be treated as capital gains and losses, with the basis in such shares equal to the fair market value of the shares at the time of exercise.

### ***Stock Awards***

A participant who has been granted a stock award will not realize taxable income at the time of grant, provided that the stock subject to the award is not delivered at the time of grant, or if the stock is delivered, it is subject to restrictions that constitute a substantial risk of forfeiture for U.S. income tax purposes. Upon the later of delivery or vesting of shares subject to an award, the holder will realize ordinary income in an amount

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equal to the then fair market value of those shares and the combined company will be entitled to a corresponding deduction. Gains or losses realized by the participant upon disposition of such shares will be treated as capital gains and losses, with the basis in such shares equal to the fair market value of the shares at the time of delivery or vesting. Dividends paid to the holder during the restriction period, if so provided, will also be compensation income to the participant and the combined company will be entitled to a corresponding deduction.

### ***Cash Incentive Awards***

A participant who has been granted a cash incentive award will not realize taxable income at the time of grant, provided that no cash is actually paid at the time of grant. Upon the payment of any cash in satisfaction of the cash incentive award, the participant will realize ordinary income in an amount equal to the cash award received and the combined company will be entitled to a corresponding deduction.

### ***Withholding of Taxes***

The combined company may withhold amounts from participants to satisfy withholding tax requirements. Except as otherwise provided by the board, participants may have shares withheld from awards or may tender previously owned shares to the combined company to satisfy tax withholding requirements. The shares withheld from awards may only be used to satisfy the combined company's minimum statutory withholding obligation.

### ***Change in Control***

Any acceleration of the vesting or payment of awards under the 2008 Equity Incentive Plan in the event of a change in control in the combined company may cause part or all of the consideration involved to be treated as an excess parachute payment under the Code, which may subject the participant to a 20% excise tax and preclude deduction by the combined company.

### ***Tax Advice***

The preceding discussion is based on U.S. tax laws and regulations presently in effect, which are subject to change, and the discussion does not purport to be a complete description of the U.S. income tax aspects of the 2008 Equity Incentive Plan. A participant may also be subject to state and local taxes in connection with the grant of awards under the 2008 Equity Incentive Plan. ISBF and MidWestOne suggest that participants consult with their individual tax advisors to determine the applicability of the tax rules to the awards granted to them in their personal circumstances.

### **Initial Grants of Awards Under the Plan**

If the 2008 Equity Incentive Plan is approved and the merger consummated, certain officers, employees and directors of the combined company will receive initial grants of stock options and/or restricted stock units under the plan. The persons and the amount of the awards are identified under The Merger 2008 Equity Incentive Plan; Initial Equity Grants; Stay Bonus Arrangements. The dollar value of each such award will not be determinable until such grants are made by the board of directors of the combined company.

### **Board Recommendation**

Adoption of this proposal requires the affirmative vote of a majority of the outstanding shares of ISBF common stock. *The ISBF board has unanimously approved the 2008 Equity Incentive Plan and unanimously recommends that its shareholders vote **FOR** the approval of the 2008 Equity Incentive Plan.*

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**BUSINESS OF ISBF**

**General**

ISB Financial Corp., incorporated in the state of Iowa in 1983 and headquartered in Iowa City, Iowa, is a multi-bank holding company registered under the Bank Holding Company Act of 1956, as amended. ISBF has two bank subsidiaries Iowa State Bank & Trust Company, an Iowa state non-member bank with its main office in Iowa City, Iowa, and First State Bank, an Iowa state non-member bank with its main office in Conrad, Iowa. As of September 30, 2007, Iowa State Bank & Trust had total assets of \$572.8 million and total deposits of \$432.7 million and First State Bank had total assets of \$106.4 million and total deposits of \$81.5 million. Iowa State Bank & Trust was chartered as an Iowa state bank in 1934, and became a wholly-owned subsidiary of ISBF upon its formation in 1983. ISBF acquired First State Bank in 1998. The banks' deposits are insured by the Federal Deposit Insurance Corporation. Iowa State Bank & Trust operates a total of seven banking locations in east-central Iowa, and First State Bank operates three banking locations in north-central Iowa. ISBF has no subsidiaries other than the banks.

The banks provide full service retail banking in the communities in which they are located. Deposit products offered by the banks include checking and other demand deposit accounts, NOW accounts, savings accounts, money market accounts, certificates of deposit, individual retirement accounts and other time deposits. Loans include commercial and industrial, agricultural, real estate mortgage and consumer. Other products and services include debit cards, automated teller machines, on-line banking and safe deposit boxes. The principal service of the banks consists of making loans to and accepting deposits from individuals, businesses, governmental units and institutional customers. These loans are made at the offices of the banks. Both of the banks have trust and investment departments through which they offer a variety of trust services, including administering estates, personal trusts, conservatorships, pension and profit-sharing funds and providing property management, farm management and investment advisory and custodial services. First State Bank also operates an insurance agency division, First State Insurance Services, and a real estate brokerage division, First State Realty.

As discussed elsewhere in this proxy statement-prospectus, on September 11, 2007, ISBF entered into an agreement and plan of merger with MidWestOne, pursuant to which MidWestOne will merge with ISBF, with ISBF as the surviving corporation, and ISBF thereafter will change its name to MidWestOne Financial Group, Inc. The merger is expected to occur in the first quarter of 2008, subject to, among other things, regulatory and shareholder approval.

**Operating Strategy**

ISBF's operating strategy is based upon a sophisticated community banking model delivering a complete line of financial products and services while following three guiding principles: hire excellent employees; take care of customers; and conduct business with the utmost integrity.

Management believes the personal and professional service offered to customers provides an appealing alternative to the megabanks resulting from large national banks that are headquartered out of state acquiring local and regional community banks headquartered in the state of Iowa. While ISBF employs a community banking philosophy, management believes ISBF's size, combined with its complete line of financial products and services, is sufficient to effectively compete in the relevant market areas. To remain price competitive, management also believes ISBF must manage expenses and remain disciplined in its asset/liability management practices.

**Market Areas**

***Iowa State Bank & Trust Company***

Iowa State Bank & Trust and ISBF are located in Johnson County, Iowa, which encompasses the city of Iowa City and a number of surrounding rural communities.



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The city of Iowa City is located in east-central Iowa, approximately 220 miles west of Chicago, Illinois, and approximately 115 miles east of Des Moines, Iowa. It is strategically situated approximately 60 miles west of the Mississippi River on Interstate 80 and is the home of the University of Iowa, a public university with approximately 21,000 undergraduate students and 9,000 graduate and professional students. Iowa City is the home of the University of Iowa Hospitals and Clinics, a 680-bed comprehensive academic medical center and regional referral center with more than 760 staff physicians and dentists, 480 resident physicians and dentists and 180 fellow physicians and 1,565 nurses. The U.S. Census Bureau estimates that, as of 2006, the city of Iowa City had a total population of approximately 63,000 and the Iowa City MSA had a total population of approximately 140,000. Iowa City is the sixth largest city in the state of Iowa.

The principal offices of ISBF and Iowa State Bank & Trust's main bank currently occupy the same complex (which consists of three buildings) in downtown Iowa City.

In addition to its main banking office, Iowa State Bank & Trust operates five branch offices and a loan production office. All Iowa State Bank & Trust offices are located in Johnson County, with the exception of one that is located in West Liberty, Iowa (Muscatine County), which is approximately 20 miles southeast of Iowa City. The West Liberty branch was constructed in 2005 and is the first branch office located outside of Johnson County. Iowa State Bank & Trust also recently approved plans for a major expansion of its Coralville branch office. The proposed expansion will approximately double the square footage of that office and is estimated to cost \$2,100,000. This branch is being expanded to better serve the rapidly growing community of Coralville, which is located directly west of Iowa City.

According to the FDIC, as of June 30, 2007, Iowa State Bank & Trust has the second highest deposit market share in the Iowa City MSA at 18.32%.

### ***First State Bank***

First State Bank is located in Conrad, Iowa, which is approximately 110 miles northwest of Iowa City and approximately 70 miles northeast of Des Moines. First State Bank operates two other offices, one each in Melbourne, Iowa, and Parkersburg, Iowa. Melbourne is approximately 30 miles southwest of Conrad and Parkersburg is approximately 35 miles northwest of Conrad. According to the 2000 census, Conrad, Parkersburg and Melbourne have populations of approximately 1,000, 1,800 and 800 respectively.

As divisions of First State Bank, First State Insurance Services and First State Realty have substantially the same market area as First State Bank.

### **Lending Activities**

#### ***General***

The banks provide a range of commercial and retail lending services to businesses and individuals. These credit activities include commercial, financial and agricultural; real estate construction; residential real estate; and consumer loans.

The banks market their services to qualified lending customers. Lending officers actively solicit the business of new companies entering their market areas as well as long-standing members of the banks' respective business communities. Through professional service, competitive pricing, and innovative structure, the banks have been successful in attracting new lending customers. ISBF also actively pursues consumer lending opportunities. With convenient locations, advertising and customer communications, the banks have been successful in capitalizing on the credit needs of their market areas.

The banks' lenders interact with their respective boards of directors each month. ISBF also utilizes an internal loan review function to analyze credits of the banks and to provide periodic reports to the respective

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boards of directors. Management has attempted to identify problem loans at an early date and to aggressively seek resolution of these situations.

***Commercial, Financial and Agricultural Loans***

*Commercial and Financial.* The banks have a strong commercial loan base. The banks focus on, and tailor their commercial loan programs to, small- to mid-sized businesses in their market areas. The banks' current portfolios include, but are not limited to, loans to wholesalers, manufacturers, contractors, business services companies and retailers. The banks provide a wide range of business loans, including lines of credit for working capital and operational purposes and term loans for the acquisition of equipment. Although most loans are made on a secured basis, loans may be made on an unsecured basis where warranted by the overall financial condition of the borrower. Terms of commercial business loans generally range from one to five years.

The banks' commercial and financial loans are primarily made based on the identified cash flow of the borrower and secondarily on the underlying collateral provided by the borrower. The collateral support provided by the borrower for most of these loans and the probability of repayment is based on the liquidation of the pledged collateral and enforcement of a personal guarantee, if any exists. The primary repayment risks of commercial loans are that the cash flows of the borrower may be unpredictable, and the collateral securing these loans may fluctuate in value.

As of September 30, 2007, commercial and financial loans comprised approximately 20.3% of ISBF's consolidated loan portfolio.

*Agricultural Loans.* Due to the rural market areas in and around which the banks operate, agricultural loans are an important part of the banks', particularly First State Bank's, business. Agricultural loans include loans made to finance agricultural production and other loans to farmers and farming operations. Agricultural loans remain balanced in proportion to the rest of ISBF's consolidated loan portfolio, constituting approximately 4.9% of the total loan portfolio at September 30, 2007.

Agricultural loans, most of which are secured by crops and machinery, are provided to finance capital improvements and farm operations as well as acquisitions of livestock and machinery. The ability of the borrower to repay may be affected by many factors outside of the borrower's control including adverse weather conditions, loss of livestock due to disease or other factors, declines in market prices for agricultural products and the impact of government regulations. The ultimate repayment of agricultural loans is dependent upon the profitable operation or management of the agricultural entity.

The agricultural loan departments work closely with all of their customers, including companies and individual farmers, and review the preparation of budgets and cash flow projections for the ensuing crop year. These budgets and cash flow projections are monitored closely during the year and reviewed with the customers at least once annually. The banks also work closely with governmental agencies to help agricultural customers obtain credit enhancement products such as loan guarantees or interest assistance.

***Real Estate Loans***

*Mortgage Loans.* The banks offer residential, commercial and agricultural mortgage loans. As of September 30, 2007, the banks had \$254.0 million in combined residential, commercial and agricultural mortgage loans outstanding, which represented approximately 64.8% of ISBF's consolidated loan portfolio.

Residential mortgage lending is a focal point for the banks, as residential real estate loans constituted approximately 33.3% of total loans at September 30, 2007. As long-term interest rates remained at relatively low levels during 2006 and 2005, many customers elected mortgage loans that are fixed rate with fifteen or thirty year maturities. The banks generally retain short-term residential mortgage loans that they originate for their own

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portfolios but sell most long-term loans to other parties while retaining servicing rights on the majority of those. Iowa State Bank & Trust performs loan servicing activity for third parties. At September 30, 2007, Iowa State Bank & Trust serviced approximately \$70.2 million in mortgage loans for others. The banks do not offer subprime mortgage loans and do not operate a wholesale mortgage business. Included in this category of loans are home equity loans made to individuals.

The banks also offer mortgage loans to their commercial and agricultural customers for the acquisition of real estate used in their business, such as offices, warehouses, and production facilities, and to real estate investors for the acquisition of apartment buildings, retail centers, office buildings and other commercial buildings. As of September 30, 2007, commercial and agricultural real estate loans constituted approximately 31.5% of total loans.

*Construction Loans.* The banks offer loans both to individuals that are constructing personal residences and to real estate developers and building contractors for the acquisition of land for development and the construction of homes and commercial properties. Construction loans generally have a short term, such as one to two years. As of September 30, 2007, construction loans constituted approximately 7.5% of total loans.

### ***Consumer Lending***

The banks' consumer lending departments provide all types of consumer loans, including personal (secured or unsecured) and automobile. Consumer loans typically have shorter terms, lower balances, higher yields and higher risks of default than one- to four-family residential real estate mortgage loans. Consumer loan collections are dependent on the borrower's continuing financial stability, and are therefore more likely to be affected by adverse personal circumstances.

As of September 30, 2007, consumer loans comprised approximately 2.4% of ISBF's consolidated loan portfolio.

### **Trust and Investment Services**

Iowa State Bank & Trust and First State Bank have been offering trust and investment services in their market areas for many years to help its business and individual clients in meeting their financial goals and preserving wealth. Their services include administering estates, personal trusts, conservatorships, pension and profit-sharing funds and providing property management, farm management and investment advisory and custodial services. Securities are offered through an agreement with Linsco/Private Ledger, a registered broker-dealer unaffiliated with ISBF. As of September 30, 2007, total ISBF trust and investor center assets exceeded \$518.3 million, the vast majority of which are assets under management. For the nine months ended September 30, 2007, ISBF's trust and investment services business generated \$2.7 million in revenue.

### **Other Services**

First State Bank operates a full-service insurance agency through its First State Insurance Services division. First State Insurance Services provides a wide range of insurance products, including auto, health, liability, crop, long-term care, farm, business, home and life. For the nine months ended September 30, 2007, First State Insurance Services generated \$245,000 in revenue.

First State Bank also offers full-service real estate brokerage services for buying and selling residential, commercial, farms, acreages and buildings through its First State Realty division. For the nine months ended September 30, 2007, First State Realty generated just under \$100,000 in revenue.

### **Competition**

ISBF encounters competition in all areas of its business pursuits. To compete effectively, develop its market base, maintain flexibility and keep pace with changing economic and social conditions, ISBF continuously

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refines and develops its products and services. The principal methods of competing in the financial services industry are through service, convenience and price.

The Iowa City metropolitan area, Iowa State Bank & Trust's primary market area, is highly competitive. There are approximately 17 banks, thrifts and credit unions in the Iowa City MSA. Local and regional community-based depository institutions control the majority of deposits in Iowa City and surrounding communities, but large national banks—namely, U.S. Bank, N.A. and Wells Fargo Bank, N.A.—also have a presence. These local, regional and national banks actively compete for customers within Iowa State Bank & Trust's market area. Iowa State Bank & Trust also faces competition from finance companies, insurance companies, mortgage companies, securities brokerage firms, money market funds, loan production offices and other providers of financial services. Under the Gramm-Leach-Bliley Act, effective in 2000, securities firms and insurance companies that elect to become financial holding companies may acquire banks and other financial institutions. The Gramm-Leach-Bliley Act significantly changed the competitive environment in which ISBF and its subsidiary banks conduct business. The financial services industry also is likely to become more competitive as technological advances enable more companies to provide financial services and enable companies to expand their geographic reach at a relatively low cost. These technological advances may diminish the importance of depository institutions and other financial intermediaries in the transfer of funds between parties.

First State Bank, because its three offices are in small, rural communities, faces less direct competition than does Iowa State Bank & Trust. In each of Conrad and Parkersburg, only one other depository institution has an office. First State Bank is the only depository institution with an office in Melbourne. Nevertheless, First State Bank faces competition from other providers of financial services that can reach customers in its market area through other means, such as through the mail and internet.

ISBF competes for loans principally through the range and quality of the services it provides, with an emphasis on building long-lasting relationships. Our strategy is to delight our customers through excellence in customer service and needs-based selling. We become their trusted financial advisor. ISBF believes that its long-standing presence in the community and personal service philosophy enhance its ability to compete favorably in attracting and retaining individual and business customers. ISBF actively solicits deposit-oriented clients and competes for deposits by offering its customers personal attention, professional service and competitive interest rates.

## **Employees**

As of September 30, 2007, we had 197 full-time equivalent employees. Management considers our relations with employees to be good. We place a high priority on staff development, which involves extensive training, including customer service training. New employees are selected on the basis of both technical skills and customer service capabilities. None of our employees are covered by a collective bargaining agreement with ISBF or the banks. We currently offer a variety of employee benefits, including a noncontributory defined benefit pension plan for substantially all employees (although such plan will be frozen in connection with the merger), and management considers its employee relations to be good.

## **Internet Website**

ISBF maintains an internet website for Iowa State Bank & Trust at <http://www.isbt.com> and for First State Bank at <http://www.firststatebankia.com>. Upon becoming listed on the Nasdaq Global Market following consummation of the merger, ISBF will make available, free of charge, on these sites its annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and other reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act as soon as reasonably practicable after it electronically files such material with, or furnishes it to, the Securities and Exchange Commission.

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**Table of Contents****Supervision and Regulation*****General***

The following is a summary of the material elements of the current regulatory framework that applies to ISBF and its subsidiaries. It does not describe all of the statutes, regulations and regulatory policies that currently apply, nor does it summarize the supervision and regulatory framework of the combined company upon consummation of the merger. Please refer to Supervision and Regulation of the Combined Company for more information regarding the supervision and regulatory framework of the combined company upon consummation of the merger. The following is qualified in its entirety by reference to applicable law. Any change in statutes, regulations or regulatory policies may have a material effect on the business of ISBF and its subsidiaries.

Financial institutions, their holding companies and their affiliates are extensively regulated under federal and state law. As a result, the growth and earnings performance of ISBF may be affected not only by management decisions and general economic conditions, but also by the requirements of federal and state statutes and by the regulations and policies of various bank regulatory authorities, including the Iowa Division of Banking, or IDOB, the Board of Governors of the Federal Reserve System, or Federal Reserve, and the Federal Deposit Insurance Corporation, or FDIC. Furthermore, taxation laws administered by the Internal Revenue Service and state taxing authorities and securities laws administered by the SEC and state securities authorities have an impact on the business of ISBF. The effect of these statutes, regulations and regulatory policies may be significant, and cannot be predicted with a high degree of certainty.

Federal and state laws and regulations generally applicable to financial institutions regulate, among other things, the scope of business, the kinds and amounts of investments, reserve requirements, capital levels relative to operations, the nature and amount of collateral for loans, the establishment of branches, mergers and consolidations and the payment of dividends. This system of supervision and regulation establishes a comprehensive framework for the respective operations of ISBF and its subsidiaries and is intended primarily for the protection of the FDIC-insured deposits and depositors of Iowa State Bank & Trust and First State Bank, rather than shareholders.

***ISBF***

*General.* ISBF, as the sole shareholder of the Iowa State Bank & Trust and First State Bank, is currently registered with the Federal Reserve as a bank holding company and is subject to regulation by the Federal Reserve under the Bank Holding Company Act of 1956, as amended, or the BHCA. In accordance with Federal Reserve policy, ISBF is expected to act as a source of financial strength to Iowa State Bank & Trust and First State Bank and to commit resources to support Iowa State Bank & Trust and First State Bank in circumstances where ISBF might not otherwise do so. Under the BHCA, ISBF is subject to periodic examination by the Federal Reserve. ISBF is also required to file with the Federal Reserve periodic reports of ISBF's operations and such additional information regarding ISBF and its subsidiaries as the Federal Reserve may require.

*Acquisitions, Activities and Change in Control.* The primary purpose of a bank holding company is to control and manage banks. The BHCA generally requires the prior approval of the Federal Reserve for any merger involving a bank holding company or any acquisition by a bank holding company of another bank or bank holding company. Subject to certain conditions (including certain deposit concentration limits established by the BHCA), the Federal Reserve may allow a bank holding company to acquire banks located in any state of the United States. In approving interstate acquisitions, the Federal Reserve is required to give effect to applicable state law limitations on the aggregate amount of deposits that may be held by the acquiring bank holding company and its insured depository institution affiliates in the state in which the target bank is located (provided that those limits do not discriminate against out-of-state depository institutions or their holding companies) and state laws that require that the target bank have been in existence for a minimum period of time (not to exceed five years) before being acquired by an out-of-state bank holding company.

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The BHCA generally prohibits ISBF from acquiring direct or indirect ownership or control of more than 5% of the voting shares of any company that is not a bank and from engaging in any business other than that of banking, managing and controlling banks or furnishing services to banks and their subsidiaries. This general prohibition is subject to a number of exceptions. The principal exception allows bank holding companies to engage in, and to own shares of companies engaged in, certain businesses found by the Federal Reserve to be so closely related to banking . . . as to be a proper incident thereto. This authority would permit ISBF to engage in a variety of banking-related businesses, including the operation of a thrift, consumer finance, equipment leasing, the operation of a computer service bureau (including software development), and mortgage banking and brokerage. The BHCA generally does not place territorial restrictions on the domestic activities of non-bank subsidiaries of bank holding companies.

Additionally, bank holding companies that meet certain eligibility requirements prescribed by the BHCA and elect to operate as financial holding companies may engage in, or own shares in companies engaged in, a wider range of nonbanking activities, including securities and insurance underwriting and sales, merchant banking and any other activity that the Federal Reserve, in consultation with the Secretary of the Treasury, determines by regulation or order is financial in nature, incidental to any such financial activity or complementary to any such financial activity and does not pose a substantial risk to the safety or soundness of depository institutions or the financial system generally. ISBF is in the process of applying for approval to operate as a financial holding company.

Federal law also prohibits any person or company from acquiring control of an FDIC-insured depository institution or its holding company without prior notice to the appropriate federal bank regulator. Control is conclusively presumed to exist upon the acquisition of 25% or more of the outstanding voting securities of a bank or bank holding company, but may arise under certain circumstances at 10% ownership.

*Capital Requirements.* Bank holding companies are required to maintain minimum levels of capital in accordance with Federal Reserve capital adequacy guidelines. If capital levels fall below the minimum required levels, a bank holding company, among other things, may be denied approval to acquire or establish additional banks or non-bank businesses.

The Federal Reserve's capital guidelines establish the following minimum regulatory capital requirements for bank holding companies: (i) a risk-based requirement expressed as a percentage of total assets weighted according to risk; and (ii) a leverage requirement expressed as a percentage of total assets. The risk-based requirement consists of a minimum ratio of total capital to total risk-weighted assets of 8% and a minimum ratio of Tier 1 capital to total risk-weighted assets of 4%. The leverage requirement consists of a minimum ratio of Tier 1 capital to total assets of 3% for the most highly rated companies, with a minimum requirement of 4% for all others. For purposes of these capital standards, Tier 1 capital consists primarily of permanent stockholders' equity less intangible assets (other than certain loan servicing rights and purchased credit card relationships). Total capital consists primarily of Tier 1 capital plus certain other debt and equity instruments that do not qualify as Tier 1 capital and a portion of the company's allowance for loan and lease losses.

The risk-based and leverage standards described above are minimum requirements. Higher capital levels will be required if warranted by the particular circumstances or risk profiles of individual banking organizations. For example, the Federal Reserve's capital guidelines contemplate that additional capital may be required to take adequate account of, among other things, interest rate risk, or the risks posed by concentrations of credit, nontraditional activities or securities trading activities. Further, any banking organization experiencing or anticipating significant growth would be expected to maintain capital ratios, including tangible capital positions (*i.e.*, Tier 1 capital less all intangible assets), well above the minimum levels. As of September 30, 2007, ISBF had regulatory capital in excess of the Federal Reserve's minimum requirements.

*Dividend Payments.* ISBF's ability to pay dividends to its shareholders may be affected by both general corporate law considerations and policies of the Federal Reserve applicable to bank holding companies. As an

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Iowa corporation, ISBF is subject to the limitations of the Iowa BCA, which allow ISBF to pay dividends unless after the distribution: (i) ISBF would not be able to pay its debts as they become due in the usual course of business; or (ii) ISBF's total assets would be less than the sum of its total liabilities. Additionally, policies of the Federal Reserve caution that a bank holding company should not pay cash dividends unless its net income available to common shareholders over the past year has been sufficient to fully fund the dividends and the prospective rate of earnings retention appears consistent with its capital needs, asset quality, and overall financial condition. The Federal Reserve also possesses enforcement powers over bank holding companies and their non-bank subsidiaries to prevent or remedy actions that represent unsafe or unsound practices or violations of applicable statutes and regulations. Among these powers is the ability to proscribe the payment of dividends by banks and bank holding companies.

*Federal Securities Regulation.* After the successful consummation of the merger, ISBF's common stock will be registered with the SEC under the Securities Act of 1933, as amended, and the Securities Exchange Act of 1934, as amended. Consequently, ISBF will be subject to the information, proxy solicitation, insider trading and other restrictions and requirements of the SEC under the Exchange Act.

***Iowa State Bank & Trust and First State Bank***

*General.* Iowa State Bank & Trust and First State Bank are both Iowa-chartered banks. As Iowa-chartered banks, Iowa State Bank & Trust and First State Bank are subject to the examination, supervision, reporting and enforcement requirements of the IDOB, the chartering authority for Iowa banks.

The deposit accounts of Iowa State Bank & Trust and First State Bank are insured by the FDIC's Deposit Insurance Fund. As FDIC-insured institutions, Iowa State Bank & Trust and First State Bank also are subject to the examination, supervision, reporting and enforcement requirements of the FDIC, designated by federal law as the primary federal regulator of state-chartered FDIC-insured banks that, like Iowa State Bank & Trust and First State Bank, are not members of the Federal Reserve System.

*Deposit Insurance.* As FDIC-insured institutions, Iowa State Bank & Trust and First State Bank are required to pay deposit insurance premium assessments to the FDIC. The FDIC has adopted a risk-based assessment system under which insured depository institutions are assigned to one of four risk assessment categories based upon their respective levels of capital, supervisory evaluations and other financial factors. Institutions that are well-capitalized and exhibit minimal or no supervisory weaknesses pay the lowest premium while institutions that are less than adequately capitalized and considered of substantial supervisory concern pay the highest premium. An institution's risk-classification is determined by the FDIC.

For the past several years, FDIC insurance assessments ranged from 0% to 0.27% of total deposits. Pursuant to regulatory amendments adopted by the FDIC, effective January 1, 2007, insurance assessments will range from 0.05% to 0.43% of total deposits (unless subsequently adjusted by the FDIC). FDIC-insured institutions that were in existence as of December 31, 1996, and paid an FDIC-insurance assessment prior to that date (eligible institutions), as well as successors to eligible institutions, will be entitled to a credit that may be applied to offset insurance premium assessments due for assessment periods beginning on and after January 1, 2007. The amount of an eligible institution's assessment credit will be equal to the institution's pro rata share (based on its assessment base as of December 31, 1996, as compared to the aggregate assessment base of all eligible institutions as of December 31, 1996) of the aggregate amount the FDIC would have collected if it had imposed an assessment of 10.5 basis points on the combined assessment base of all institutions insured by the FDIC as of December 31, 2001. Subject to certain statutory limitations, an institution's assessment credit may be applied to offset the full amount of premiums assessed in 2007, but may not be applied to more than 90% of the premiums assessed in 2008, 2009 or 2010. The FDIC will track the amount of an institution's assessment credit and automatically apply it to the institution's premium assessment to the maximum extent permitted by federal law. Both Iowa State Bank & Trust and First State Bank are eligible institutions.

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*FICO Assessments.* The Financing Corporation, or FICO, is a mixed-ownership governmental corporation chartered by the former Federal Home Loan Bank Board pursuant to the Federal Savings and Loan Insurance Corporation Recapitalization Act of 1987 to function as a financing vehicle for the recapitalization of the former Federal Savings and Loan Insurance Corporation. FICO issued 30-year non-callable bonds of approximately \$8.2 billion that mature by 2019. Since 1996, federal legislation has required that all FDIC-insured depository institutions pay assessments to cover interest payments on FICO's outstanding obligations. These FICO assessments are in addition to amounts assessed by the FDIC for deposit insurance. During the year ending December 31, 2007, the FICO assessment rate is approximately 0.01% of deposits.

*Supervisory Assessments.* Each of Iowa State Bank & Trust and First State Bank is required to pay supervisory assessments to the IDOB to fund the operations of that agency. In general, the amount of the assessment is calculated on the basis of each institution's total assets. During the year ended December 31, 2006, Iowa State Bank & Trust and First State Bank, collectively, paid supervisory assessments totaling \$76,615.

*Capital Requirements.* Banks are generally required to maintain capital levels in excess of other businesses. Under federal regulations, Iowa State Bank & Trust and First State Bank are subject to the following minimum capital standards: (i) a leverage requirement consisting of a minimum ratio of Tier 1 capital to total assets of 3% for the most highly-rated banks with a minimum requirement of at least 4% for all others; and (ii) a risk-based capital requirement consisting of a minimum ratio of total capital to total risk-weighted assets of 8% and a minimum ratio of Tier 1 capital to total risk-weighted assets of 4%. In general, the components of Tier 1 capital and total capital are the same as those for bank holding companies discussed above.

The capital requirements described above are minimum requirements. Higher capital levels will be required if warranted by the particular circumstances or risk profiles of individual institutions. For example, federal regulations provide that additional capital may be required to take adequate account of, among other things, interest rate risk or the risks posed by concentrations of credit, nontraditional activities or securities trading activities.

Further, federal law and regulations provide various incentives for financial institutions to maintain regulatory capital at levels in excess of minimum regulatory requirements. For example, a financial institution that is well-capitalized may qualify for exemptions from prior notice or application requirements otherwise applicable to certain types of activities and may qualify for expedited processing of other required notices or applications. Additionally, one of the criteria that determines a bank holding company's eligibility to operate as a financial holding company is a requirement that all of its financial institution subsidiaries be well-capitalized. Under federal regulations, in order to be well-capitalized a financial institution must maintain a ratio of total capital to total risk-weighted assets of 10% or greater, a ratio of Tier 1 capital to total risk-weighted assets of 6% or greater and a ratio of Tier 1 capital to total assets of 5% or greater.

Federal law also provides the federal banking regulators with broad power to take prompt corrective action to resolve the problems of undercapitalized institutions. The extent of the regulators' powers depends on whether the institution in question is adequately capitalized, undercapitalized, significantly undercapitalized or critically undercapitalized, in each case as defined by regulation. Depending upon the capital category to which an institution is assigned, the regulators' corrective powers include: (i) requiring the institution to submit a capital restoration plan; (ii) limiting the institution's asset growth and restricting its activities; (iii) requiring the institution to issue additional capital stock (including additional voting stock) or to be acquired; (iv) restricting transactions between the institution and its affiliates; (v) restricting the interest rate the institution may pay on deposits; (vi) ordering a new election of directors of the institution; (vii) requiring that senior executive officers or directors be dismissed; (viii) prohibiting the institution from accepting deposits from correspondent banks; (ix) requiring the institution to divest certain subsidiaries; (x) prohibiting the payment of principal or interest on subordinated debt; and (xi) ultimately, appointing a receiver for the institution.

As of September 30, 2007: (i) neither Iowa State Bank & Trust nor First State Bank was subject to a directive from its primary federal regulator to increase its capital to an amount in excess of the minimum



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regulatory capital requirements; (ii) each of Iowa State Bank & Trust and First State Bank exceeded its minimum regulatory capital requirements under applicable capital adequacy guidelines; and (iii) each of Iowa State Bank & Trust and First State Bank was well-capitalized, as defined by applicable regulations.

*Liability of Commonly Controlled Institutions.* Under federal law, institutions insured by the FDIC may be liable for any loss incurred by, or reasonably expected to be incurred by, the FDIC in connection with the default of commonly controlled FDIC-insured depository institutions or any assistance provided by the FDIC to commonly controlled FDIC-insured depository institutions in danger of default. Because ISBF controls each of Iowa State Bank & Trust and First State Bank, they are both commonly controlled for purposes of these provisions of federal law.

*Dividend Payments.* The primary source of funds for ISBF is dividends from Iowa State Bank & Trust and First State Bank. Iowa State Bank & Trust and First State Bank may only pay dividends out of undivided profits. A dividend may not be paid, however, if restricted by the IDOB.

The payment of dividends by any financial institution is affected by the requirement to maintain adequate capital pursuant to applicable capital adequacy guidelines and regulations, and a financial institution generally is prohibited from paying any dividends if, following payment thereof, the institution would be undercapitalized. As described above, each of Iowa State Bank & Trust and First State Bank exceeded its minimum capital requirements under applicable guidelines as of September 30, 2007. As of September 30, 2007, approximately \$1,175,000 was available to be paid as dividends by Iowa State Bank & Trust and First State Bank, collectively, while still maintaining an 8% total capital ratio. Notwithstanding the availability of funds for dividends, however, the FDIC may prohibit the payment of any dividends by either Iowa State Bank & Trust or First State Bank.

*Insider Transactions.* Iowa State Bank & Trust and First State Bank are subject to certain restrictions imposed by federal law on extensions of credit to ISBF and its subsidiaries, on investments in the stock or other securities of ISBF and its subsidiaries and the acceptance of the stock or other securities of ISBF or its subsidiaries as collateral for loans made by Iowa State Bank & Trust and First State Bank. Certain limitations and reporting requirements are also placed on extensions of credit by each of Iowa State Bank & Trust and First State Bank to its directors and officers, to directors and officers of ISBF and its subsidiaries, to principal shareholders of ISBF and to related interests of such directors, officers and principal shareholders. In addition, federal law and regulations may affect the terms upon which any person who is a director or officer of ISBF or any of its subsidiaries or a principal shareholder of ISBF may obtain credit from banks with which Iowa State Bank & Trust and First State Bank maintain correspondent relationships.

*Safety and Soundness Standards.* The federal banking agencies have adopted guidelines that establish operational and managerial standards to promote the safety and soundness of federally insured depository institutions. The guidelines set forth standards for internal controls, information systems, internal audit systems, loan documentation, credit underwriting, interest rate exposure, asset growth, compensation, fees and benefits, asset quality and earnings.

In general, the safety and soundness guidelines prescribe the goals to be achieved in each area, and each institution is responsible for establishing its own procedures to achieve those goals. If an institution fails to comply with any of the standards set forth in the guidelines, the institution's primary federal regulator may require the institution to submit a plan for achieving and maintaining compliance. If an institution fails to submit an acceptable compliance plan, or fails in any material respect to implement a compliance plan that has been accepted by its primary federal regulator, the regulator is required to issue an order directing the institution to cure the deficiency. Until the deficiency cited in the regulator's order is cured, the regulator may restrict the institution's rate of growth, require the institution to increase its capital, restrict the rates the institution pays on deposits or require the institution to take any action the regulator deems appropriate under the circumstances. Noncompliance with the standards established by the safety and soundness guidelines may also constitute

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grounds for other enforcement action by the federal banking regulators, including cease and desist orders and civil money penalty assessments.

*Branching Authority.* Each of Iowa State Bank & Trust and First State Bank has the authority, pursuant to Iowa law, to establish branches anywhere in the state of Iowa, subject to the receipt of all required regulatory approvals.

Federal law permits state and national banks to merge with banks in other states subject to: (i) regulatory approval; (ii) federal and state deposit concentration limits; and (iii) state law limitations requiring the merging bank to have been in existence for a minimum period of time (not to exceed five years) prior to the merger. The establishment of new interstate branches or the acquisition of individual branches of a bank in another state (rather than the acquisition of an out-of-state bank in its entirety) is permitted only in those states the laws of which expressly authorize such expansion.

*State Bank Investments and Activities.* Both Iowa State Bank & Trust and First State Bank generally are permitted to make investments and engage in activities directly or through subsidiaries as authorized by Iowa law. However, under federal law and FDIC regulations, FDIC-insured state banks are prohibited, subject to certain exceptions, from making or retaining equity investments of a type, or in an amount, that are not permissible for a national bank. Federal law and FDIC regulations also prohibit FDIC-insured state banks and their subsidiaries, subject to certain exceptions, from engaging as principal in any activity that is not permitted for a national bank unless the bank meets, and continues to meet, its minimum regulatory capital requirements and the FDIC determines the activity would not pose a significant risk to the deposit insurance fund of which the bank is a member. These restrictions have not had, and are not currently expected to have, a material impact on the operations of either Iowa State Bank & Trust and First State Bank.

*Federal Reserve System.* Federal Reserve regulations, as presently in effect, require depository institutions to maintain non-interest earning reserves against their transaction accounts (primarily NOW and regular checking accounts), as follows: for transaction accounts aggregating \$43.9 million or less, the reserve requirement is 3% of total transaction accounts; and for transaction accounts aggregating in excess of \$43.9 million, the reserve requirement is \$1.038 million plus 10% of the aggregate amount of total transaction accounts in excess of \$43.9 million. The first \$9.3 million of otherwise reservable balances are exempted from the reserve requirements. These reserve requirements are subject to annual adjustment by the Federal Reserve. Each of Iowa State Bank & Trust and First State Bank are in compliance with the foregoing requirements.

## **Governmental Monetary Policy and Economic Conditions**

ISBF's earnings are affected by the policies of regulatory authorities, including the Federal Reserve System. The Federal Reserve System's monetary policies have significantly affected the operating results of commercial banks in the past and are expected to continue doing so in the future. Changing economic and money market conditions prompted by the actions of monetary and fiscal authorities may cause changes in interest rates, credit availability and deposit levels that are beyond ISBF's control. Future policies of the Federal Reserve System and other authorities cannot be predicted, nor can their effect on future earnings.

**Table of Contents****Properties**

We operate six banking offices and one home loan center through Iowa State Bank and three banking offices through First State Bank. We own all of our locations, except with respect to our banking office located in North Liberty, Iowa, which we lease, and our banking office located in West Liberty, Iowa, where we own the building and lease the underlying land. Our principal office is located in downtown Iowa City, Iowa, at 102 South Clinton St. The following table sets forth our banking and home loan center office locations, the square footage and, with respect to our banking offices, the amount of deposits:

***Iowa State Bank & Trust Company***

<b>Address</b>	<b>Date Constructed</b>	<b>Square Footage</b>	<b>Deposits (as of 09/30/07)</b>
<i>(Principal Office)</i> 102 South Clinton St. Iowa City, Iowa 52240 <sup>(1)</sup>	1912	29,444	\$ 235,471,000
<i>(Home Loan Center)</i> 325 South Clinton St. Iowa City, Iowa 52240	1912	14,000	
	1977	4,000	
1906 Keokuk St. Iowa City, Iowa 52240 <sup>(2)</sup>	1969	6,740	\$ 46,063,000
2233 Rochester Ave. Iowa City, Iowa 52245	1983	2,200	\$ 51,790,000
110 First Ave. Coralville, Iowa 52241 <sup>(3)</sup>	1971	2,600	\$ 58,986,000
465 Hwy. 965 NE, Suite A North Liberty, Iowa 52317 <sup>(4)</sup>		1,991	\$ 22,893,000
305 West Rainbow Drive West Liberty, Iowa 52776	2005	5,100	\$ 17,517,000

- (1) The main office consists of three separate buildings. Iowa State Bank & Trust occupies only 4,000 square feet of the building constructed in 1912; the remainder of the building is rented out to third parties. The building constructed in 1912 was completely renovated and overhauled in 1947.
- (2) The Keokuk Street building was completely renovated in 2004.
- (3) Plans have been approved to significantly expand the Coralville office to approximately 5,200 square feet, or double its current size. The estimated cost of the project is \$2,100,000.
- (4) The North Liberty office is leased. Iowa State Bank & Trust's lease commenced in 2001.

***First State Bank***

<b>Address</b>	<b>Date Constructed</b>	<b>Square Footage</b>	<b>Deposits (as of 09/30/07)</b>
120 W. Center St. Conrad, Iowa 50621	1980	4,000	\$ 39,221,000
202 Main St. Melbourne, Iowa 50162	1965	3,024	\$ 15,500,000
1001 Highway 57 Parkersburg, Iowa 50665	2004	7,584	\$ 26,798,000



**Table of Contents****Legal Proceedings**

ISBF, Iowa State Bank & Trust and First State Bank from time to time will be party to or otherwise involved in legal proceedings arising in the normal course of business. Management does not believe that there is any pending or threatened legal proceeding against ISBF, Iowa State Bank & Trust or First State Bank which, if determined adversely, would have a material adverse effect on ISBF, Iowa State Bank & Trust's or First State Bank's financial condition, results of operations or cash flows.

**Changes in and Disagreements with Accountants on Accounting and Financial Disclosure**

None.

**ISBF Management**

Set forth below is the name, age, positions and a brief account of the business experience and education of each of our directors and executive officers:

<b>Name</b>	<b>Age</b>	<b>Positions</b>
<b>Directors</b>		
Charles N. Funk	53	Director of ISBF and Iowa State Bank & Trust; President of ISBF; President and Chief Executive Officer of Iowa State Bank & Trust
Donna M. Katen-Bahensky	54	Director of ISBF and Iowa State Bank & Trust
John S. Koza	62	Director of ISBF and Iowa State Bank & Trust; Chairman of First State Bank
Kevin W. Monson	56	Director of ISBF and Iowa State Bank & Trust
Richard J. Schwab	55	Director of ISBF and Iowa State Bank & Trust
Robert L. Sentman	69	Director of ISBF and Iowa State Bank & Trust
Suzanne Summerwill	53	Director of ISBF and Iowa State Bank & Trust; Vice President of ISBF; Senior Vice President Investment and Trust Division of Iowa State Bank & Trust
W. Richard Summerwill	71	Chairman of ISBF and Iowa State Bank & Trust; Chief Executive Officer of ISBF
Stephen L. West	62	Director of ISBF and Iowa State Bank & Trust
<b>Other Executive Officers</b>		
Douglas L. Benjamin	41	Vice President of ISBF; President and Chief Executive Officer and Director, First State Bank
Kent L. Jehle	48	Vice President of ISBF; Executive Vice President Commercial Banking of Iowa State Bank & Trust; Director of First State Bank
Gary J. Ortale	57	Treasurer of ISBF; Senior Vice President and Chief Financial Officer of Iowa State Bank & Trust

*Richard J. Schwab.* Mr. Schwab has been a director of ISBF and Iowa State Bank & Trust since 2004. He is an angel investor in eastern Iowa with significant ownership in several private companies. He also is a partner in three real estate investment partnerships. Mr. Schwab currently sits on the audit committees of Goodwill of the Heartland, Mercy Hospital in Iowa City, Scholarship America and the University of Iowa Research Foundation. Mr. Schwab received his B.A. in accounting and an M.B.A. from the University of Minnesota.

*Robert L. Sentman.* Mr. Sentman has been a director of ISBF and Iowa State Bank & Trust since 1987. He is a farmer in east-central Iowa and is a majority owner of Sentman Farms, a family farming operation. Mr. Sentman also is a retired Major General of the Iowa National Guard.

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*Suzanne Summerwill.* Ms. Summerwill has been a director of ISBF and Iowa State Bank & Trust since 1991, and is a Vice President of ISBF. She is the Senior Vice President of the Investment and Trust Division of Iowa State Bank & Trust, and has been with the bank since 1984. She is an attorney and a Certified Trust and Financial Advisor, and currently serves on the boards of non-profit organizations including the Coralville Community Fund and the Preucil School of Music, and is a member of the State Banking Council of the Iowa Division of Banking. Ms. Summerwill is the first cousin of Mr. Summerwill and Mr. Koza.

*Douglas L. Benjamin.* Mr. Benjamin is a Vice President of ISBF and the President and Chief Executive Officer and a director of First State Bank. He joined ISBF in these roles in October 2004. Prior to that, he was a Vice President at First American Bank in Fort Dodge, Iowa, from February 2001 through October 2004.

*Kent L. Jehle.* Mr. Jehle is a Vice President of ISBF and the Executive Vice President Commercial Banking of Iowa State Bank & Trust. He also serves as a director of First State Bank. He has been with ISBF since 1986.

*Gary J. Ortale.* Mr. Ortale is the Treasurer of ISBF and the Senior Vice President and Chief Financial Officer of Iowa State Bank & Trust. He has been with ISBF and Iowa State Bank & Trust since 1987.

See The Merger Management and Operations After the Merger for information on current ISBF directors and executive officers who will continue as directors and executive officers of the combined company after the merger.

**ISBF MANAGEMENT'S DISCUSSION AND  
ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS**

The following presents management's discussion and analysis of the consolidated financial condition and results of operations of ISBF as of the dates and for the periods indicated. This discussion should be read in conjunction with ISBF's consolidated financial statements and the notes thereto and the selected financial data presented in this joint proxy statement-prospectus.

**Overview**

As described in Business of ISBF General, ISBF is a bank holding company providing full-service community banking through its two bank subsidiaries Iowa State Bank & Trust and First State Bank.

The banks are actively engaged in many areas of commercial banking, including acceptance of demand, savings and time deposits; making commercial, real estate, agricultural and consumer loans; maintaining night and safe deposit facilities; and performing collection, exchange, escrow and other banking services tailored for its customers. The banks' trust departments administer estates, personal trusts, conservatorships, pension and profit sharing funds, and in connection therewith provide property management, farm management, and investment advisory and custodial services for individuals, corporations, and not-for-profit organizations. The loan activity of the banks is diversified with commercial and agricultural loans; commercial, residential and construction real estate loans (including secondary market real estate loans); and automobile, installment and other consumer loans. The profitability of ISBF depends primarily on its net interest income, noninterest income and noninterest expenses.

Net interest income is the difference between total interest income and total interest expense. Interest income is earned by ISBF on its loans made to customers and the investment securities it holds in its portfolio. The interest expense incurred by ISBF results from the interest paid on customer deposits and borrowed funds. Fluctuations in net interest income can result from the changes in volumes of assets and liabilities as well as changes in market interest rates. Net interest income is affected by the provision for loan losses that the banks may need to incur on a quarterly basis. The provision reflects the cost of credit risk in ISBF's loan portfolio and

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is dependent on increases in the loan portfolio and management's assessment of the collectibility of the loan portfolio under current economic conditions.

Noninterest income is comprised primarily of fee-based revenues from trust and agency services, bank related service charges on deposit activities, net securities gains generated primarily by ISBF's equity holdings, merchant and ATM fees related to electronic processing of merchant and cash transactions and secondary market income. Noninterest expenses for ISBF consists of all operating expenses other than interest expense on deposits and other borrowed funds. Noninterest expenses include salaries and employee benefits, occupancy and equipment expenses, professional fees and other noninterest expenses.

**Recent Performance Summary**

For the nine months ended September 30, 2007, ISBF recorded net income of \$4,817,000, or \$0.93 per share basic and diluted. This compares with \$4,542,000, or \$0.87 per share basic and diluted, for the nine months ended September 30, 2006. Net income was \$275,000, or 6.1 percent, greater in 2007 due to increases in both net interest income and noninterest income, partially offset by increases in both the loan loss provision and noninterest expense.

Total assets of ISBF increased \$13,414,000, or 2.1 percent, to \$682,085,000 as of September 30, 2007 from \$668,671,000 at December 31, 2006. ISBF's total loans outstanding increased \$13,363,000, or 3.5 percent, to \$391,975,000 at September 30, 2007 from \$378,612,000 at December 31, 2006. During this same nine month period deposits increased \$6,311,000, or 1.3 percent, to \$499,212,000 at September 30, 2007 from \$492,901,000 at December 31, 2006.

Return on average assets is a measure of profitability that indicates how effectively a financial institution utilizes its assets. It is calculated by dividing net income by average total assets. ISBF's return on average assets was 0.95 percent for the nine months ended September 30, 2007 and 0.91 percent for the same period in 2006. The increased return for the nine months ended September 30, 2007 compared to the nine months ended September 30, 2006 resulted from net income increasing at a greater rate than the increase in average assets. Return on average equity indicates what ISBF earned on its shareholders' investment and is calculated by dividing net income by average total shareholders' equity. The return on average equity for ISBF was 8.63 percent for the nine months ended September 30, 2007 compared to 8.68 percent for the nine months ended September 30, 2006. The decrease in the return on average shareholders' equity resulted from shareholders' equity growing at a faster rate than net income.

Various operating and equity ratios for ISBF are presented in the table below for the periods indicated. The dividend payout ratio represents the percentage of ISBF's prior year net income that is paid to shareholders in the form of cash dividends. Average equity to average assets is a measure of capital adequacy that presents the percentage of average total shareholders' equity compared to the average assets of ISBF. The equity to assets ratio expresses this ratio using the period-end amounts instead of on an average basis.

	Nine Month Period Ended				
	September 30,		Year Ended December 31,		
	2007	2006	2006	2005	2004
Return on average total assets	0.95%	0.91%	0.87%	1.06%	1.15%
Return on average equity	8.63	8.68	8.16	10.27	11.32
Dividend payout ratio	28.56	23.96	23.96	20.53	19.52
Average equity to average assets	10.97	10.71	10.62	10.32	10.20
Equity to assets ratio (at period end)	11.14	10.78	10.95	10.30	10.35

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**Table of Contents****Results of Operations*****Nine Months Ended September 30, 2007 Compared to September 30, 2006***

*Net Interest Income.* Net interest income is the total of interest income earned on earning assets less interest expense paid on interest bearing liabilities. Net interest income is affected by changes in the volume and yields on earning assets and the volume and rates paid on interest bearing liabilities. Net interest margin is a ratio measurement of the net return on interest earning assets computed by dividing net interest income, on a tax-equivalent basis, by the annual average balance of all interest earning assets.

Net interest income for the first nine months of 2007 totaled \$14,334,000, an increase of \$389,000, or 2.8 percent, compared with the \$13,945,000 in net interest income for the first nine months of 2006. This increase was due primarily to greater loan volumes and higher market interest rates. The net interest margin also increased during the first nine months of 2007 to 3.25 percent compared with 3.13 percent for the first nine months of 2006 as the increase in net interest income was proportionately greater than the increase in average earning assets.

Total interest income on a tax-equivalent basis increased \$2,558,000, or 9.4 percent, to \$29,657,000 for the first nine months of 2007 compared with the first nine months of 2006. All earning asset categories (loans, investment securities and federal funds sold and interest bearing balances) experienced an increase in interest income. Interest income on loans totaled \$20,718,000 for the first nine months of 2007, an increase of \$1,419,000, or 7.4 percent, compared with the first nine months of 2006. The higher interest income on loans was due primarily to higher market interest rates and secondarily to growth in loan volumes. The increase in the national prime rate has benefited ISBF as the overall average rate on the loan portfolio increased to 7.13 percent through September 30, 2007 compared with 6.77 percent through September 30, 2006. The average volume of loans outstanding through September 30, 2007 was \$7,311,000 greater than the average volume of loans through September 30, 2006. Most of this increase was in the commercial, financial and agricultural loan category and residential 1-4 family real estate loan category. Interest income on investment securities increased \$881,000, or 11.5 percent, through the first nine months of 2007 to \$8,539,000 compared with \$7,658,000 through the first nine months of 2006. The average balance of investment securities declined \$7,152,000 as most of the proceeds from maturing securities were utilized to fund loan growth. The average tax-equivalent yield on the investment portfolio increased to 4.78 percent for the first nine months of 2007 compared with 4.16 percent for the first nine months of 2006 as lower-yielding securities matured and were replaced with securities having a higher market rate, which helped to offset the decrease in volume. The overall yield on earning assets increased to 6.22 percent for the first nine months of 2007 from 5.70 percent for the first nine months of 2006, while total earning assets averaged \$637,603,000 for the first nine months of 2007, or \$1,826,000 higher than for the first nine months of 2006.

Growth in deposits, an increase in federal funds purchased and repurchase agreements and higher market interest rates contributed to an increase in total interest expense for the first nine months of 2007 when compared to the first nine months of 2006. Total interest expense increased \$1,945,000, or 15.9 percent, for the first nine months of 2007 to \$14,177,000, up from \$12,232,000 for the first nine months of 2006. Interest expense on deposits was \$10,998,000 through the first nine months of 2007, an increase of \$2,077,000, or 23.3 percent, from the \$8,921,000 in interest expense through the first nine months of 2006. Factors that contributed to this increase in interest expense on deposits include higher market interest rates and a change in the mix of deposits from savings and interest-bearing demand deposits to time certificates of deposits as interest rates rose. Total savings and interest-bearing demand deposits averaged \$14,130,000 lower during the first nine months of 2007 compared with the first nine months of 2006, while the average rate paid on these deposits during this same period in 2007 increased to 1.63 percent from 1.43 percent for 2006.

Throughout the first nine months of 2007, ISBF averaged \$51,666,000 in federal funds purchased and repurchase agreements compared with \$46,986,000 for the same period in 2006. Interest expense on federal funds purchased and repurchase agreements increased \$309,000 to \$1,624,000 for the first nine months of 2007



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compared with \$1,315,000 for the first nine months of 2006. This primarily was due to higher market interest rates but also to the increase in average balances outstanding. The interest rates on federal funds purchased and repurchase agreements correlate directly with the actions taken by the Federal Reserve in continuing to raise the discount rate during 2006 and the first part of 2007. The average rate paid by ISBF on federal funds purchased and repurchase agreements increased to 4.20 percent for the first nine months of 2007 compared with 3.74 percent for the first nine months of 2006, which increased interest expense. The average balance of Federal Home Loan Bank advances was \$12,538,000 lower through the first nine months of 2007, with the average rate paid decreasing to 4.53 percent through the first nine months of 2007 from 4.58 percent for the first nine months of 2006. The decrease in Federal Home Loan Bank advances was a strategic decision to reduce ISBF's dependence on high cost funding alternatives during a rising interest rate environment. As liquidity provided, maturing securities from ISBF's investment securities portfolio were used to pay off maturing FHLB advances. As a consequence, interest expense on Federal Home Loan Bank advances was \$445,000 lower through the first nine months of 2007 compared with the first nine months of 2006. As a result of all of these factors, the average rate paid on all interest-bearing liabilities increased to 3.54 percent for the first nine months of 2007, compared with 3.03 percent for the first nine months of 2006.

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The following table presents a comparison of the average balance of earning assets, interest-bearing liabilities, interest income and expense, and average yields and costs for the periods indicated. Interest income on tax-exempt securities is reported on a fully tax-equivalent basis assuming a 34 percent tax rate. Dividing income or expense by the average balances of assets or liabilities results in such yields and costs. Average balances are derived from averaging the four most recent quarter-end balances. Nonaccrual loans are included in the loan category.

	Nine months ended September 30,					
	Average Balance	2007 Interest Income/Expense	Average Rate/Yield	Average Balance	2006 Interest Income/Expense	Average Rate/Yield
(dollars in thousands)						
<b>Average earning assets:</b>						
Loans <sup>(1)</sup>	\$ 388,639	\$ 20,718	7.13%	\$ 381,328	\$ 19,299	6.77%
Investment securities:						
Taxable investments	168,224	5,624	4.47	183,698	5,320	3.87
Tax exempt investments	70,780	2,915	5.51	62,458	2,338	5.00
Total investment securities	239,004	8,539	4.78	246,156	7,658	4.16
Federal funds sold and interest-bearing balances	9,960	400	5.37	8,293	142	2.29
Total earning assets	\$ 637,603	\$ 29,657	6.22	\$ 635,777	\$ 27,099	5.70
<b>Average interest-bearing liabilities:</b>						
Savings and interest-bearing demand deposits	\$ 192,425	\$ 2,346	1.63%	\$ 206,555	\$ 2,211	1.43%
Time Certificates of deposit	245,415	8,652	4.71	227,952	6,710	3.94
Total deposits	437,840	10,998	3.36	434,507	8,921	2.75
Federal funds purchased and repurchase agreements	51,666	1,624	4.20	46,986	1,315	3.74
Federal Home Loan Bank advances	43,625	1,478	4.53	56,163	1,923	4.58
Other long-term debt	1,573	77	6.54	1,442	73	6.77
Total interest-bearing liabilities	\$ 534,704	\$ 14,177	3.54	\$ 539,098	\$ 12,232	3.03
Net interest income <sup>(2)</sup>		\$ 15,480	2.67		\$ 14,867	2.67
Net interest margin <sup>(3)</sup>			3.25%			3.13%

(1) Includes loan fees, which are not material.

(2) On a tax-equivalent basis.

(3) Net interest margin is net interest income, computed on a tax-equivalent basis, divided by average total earning assets.

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The following table sets forth an analysis of volume and rate changes in interest income and interest expense for ISBF's average earning assets and average interest-bearing liabilities reported on a fully tax-equivalent basis assuming a 34 percent tax rate. The table distinguishes between the changes related to average outstanding balances (changes in volume holding the initial interest rate constant) and the changes related to average interest rates (changes in average rate holding the initial outstanding balance constant). The change in interest due to both volume and rate has been allocated to volume and rate changes in proportion to the relationship of the absolute dollar amounts of the change in each.

	Nine Months Ended September 30, 2007 Compared to 2006		
	Volume	Rate (in thousands)	Net
<b>Interest income from average earning assets:</b>			
Loans	\$ 375	\$ 1,044	\$ 1,419
Investment securities:			
Taxable investments	(365)	669	304
Tax exempt investments	329	248	577
Total investment securities	(36)	917	881
Federal funds sold and interest-bearing balances	34	224	258
Total income from earning assets	373	2,185	2,558
<b>Interest expense from average interest-bearing liabilities:</b>			
Savings and interest-bearing demand deposits	(131)	266	135
Time Certificates of deposit	542	1,400	1,942
Total deposits	412	1,665	2,077
Federal funds purchased and repurchase agreements	138	171	309
Federal Home Loan Bank advances	(425)	(20)	(445)
Other long-term debt	6	(2)	4
Total expense from interest-bearing liabilities	131	1,814	1,945
Net interest income	\$ 242	\$ 371	\$ 613

*Provision for Loan Losses.* On a quarterly basis, management determines an appropriate provision based on its evaluation of the adequacy of the allowance for loan losses in relationship to a continuing review of current collection risks within its loan portfolio, identified problem loans, the current local and national economic conditions, actual loss experience, regulatory policies and industry trends. The provision for loan losses recorded by ISBF for the first nine months of 2007 was \$425,000, an increase of \$95,000, or 28.8 percent, compared with the provision of \$330,000 for the first nine months of 2006. The increase in the provision for loan losses for the first nine months of 2007 compared with the same period for 2006 primarily resulted from the growth of ISBF's loan portfolio, identified problem loans and local economic conditions as management evaluated the allowance for loan losses and the provision for losses required to maintain an adequate level in the allowance. The allowance and loan quality is discussed in more detail in [Analysis of Financial Condition Loan Quality](#).

*Noninterest Income.* Noninterest income (including investment securities gains and losses) increased \$572,000, or 9.7 percent, for the first nine months of 2007 to \$6,493,000 from \$5,921,000 for the first nine months of 2006. ISBF recognized losses of \$299,000 from the sale of investment securities available for sale during the first nine months of 2007 compared with realized gains of \$50,000 for the same period in 2006. The loss resulted from transactions that management made to improve the overall yield of ISBF's investment portfolio in view of the interest rate yield curve. Excluding these security losses recognized and gains realized, noninterest income was \$6,792,000 for the first nine months of 2007 compared with \$5,871,000 for the same period in 2006, an increase of \$921,000, or 15.7 percent.



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Trust and investment fees increased \$452,000, or 20.4 percent, for the first nine months of 2007 to \$2,667,000 from \$2,215,000 for the first nine months of 2006. This increase was due primarily to an increase in the amount of assets under management for both the trust departments and the investor centers. Service charges on deposit accounts increased \$54,000, or 3.7 percent, through the first nine months of 2007, with much of the additional income due to increased service charge fees following a revision of our fee schedule in the first quarter of 2007.

Gain on sale of mortgage loans and servicing fees increased \$281,000, or 37.7 percent, reflecting the recognition of mortgage servicing rights. Mortgage origination fees are very dependent on new mortgage loan originations and customers refinancing real estate loans to take advantage of lower market interest rates. Depending on future interest rates, the level of refinancing activity may change. If the refinancing activity slows, mortgage origination fee income may be reduced in subsequent periods.

Other service fees and commissions totaled \$1,572,000 through the first nine months of 2007, an increase of \$134,000, or 9.3 percent, compared to the first nine months of 2006. This increase primarily was due to increases in a number of smaller fee areas of ISBF credit life sales, debit/credit card fees and commissions from realty sales.

*Noninterest Expense.* Noninterest expense totaled \$13,919,000 through the first nine months of 2007 compared with \$13,294,000 for the same period in 2006, an increase of \$625,000, or 4.7 percent. Salaries and employee benefits increased \$463,000, or 6.0 percent, primarily due to normal annual compensation adjustments and greater health insurance costs. Net occupancy expense increased \$59,000, or 6.2 percent, to \$1,010,000 for the first nine months of 2007 from \$951,000 for the same period in 2006. This increase primarily resulted from increases in property taxes. Equipment expense increased \$86,000, or 7.6 percent, to \$1,217,000 for the first nine months of 2007 from \$1,131,000 for the same period in 2006. This increase primarily resulted from increased depreciation/amortization expense on furniture, equipment and software and increased equipment maintenance contracts and software licensing expense. Office supplies, postage and telephone expense increased \$32,000, or 4.4 percent, to \$753,000 for the first nine months of 2007 compared to \$721,000 for the same period in 2006 and other expense remained relatively flat, decreasing by \$15,000, or 0.5 percent, for the first nine months of 2007 compared to the same period in 2006. Other expense typically includes marketing, charitable donations and public relations expense, loan collection and legal costs, outside professional fees and the charge-off of fraudulent, forged or otherwise uncollectible items.

*Income Tax Expense.* Income taxes decreased \$34,000 through the first nine months of 2007 compared with the same period in 2006 due to an increase in the amount of income from tax-exempt securities. ISBF's consolidated income tax rate varies from the statutory rate mainly due to the amount of tax-exempt income. The effective income tax as a percentage of income before tax was 25.7 percent for the first nine months of 2007, compared with 27.2 percent for the same period in 2006.

***Year ended December 31, 2006 Compared to December 31, 2005***

*Net Interest Income.* Net interest income for the year ended December 31, 2006 totaled \$18,549,000, a decrease of \$336,000 or 1.8 percent compared with the \$18,885,000 in net interest income for the year ended December 31, 2005. This decrease was due primarily to the flattening of the yield curve that continued through 2005 and carried into 2006 causing the rates on ISBF's interest-bearing liabilities to rise disproportionately to the rates on its earning assets. The net interest margin also decreased during 2006 to 3.12 percent from 3.29 percent for 2005 as the lowered net interest income was spread over a larger average earning asset base.

Total interest income on a tax-equivalent basis increased \$4,805,000, or 15.1 percent, during 2006 compared with 2005. This increase in interest income was experienced in all earning asset categories (loans, investment securities and federal funds sold and interest bearing balances). Interest income on loans totaled \$26,024,000 for 2006, an increase of \$3,687,000, or 16.5 percent, compared with 2005. The higher interest income on loans was due primarily to higher market interest rates and secondarily to growth in loan volumes. The increase in the

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national prime rate benefited ISBF as the overall average rate on the total loan portfolio increased to 6.83 percent for 2006 compared with 6.28 percent for 2005. The average volume of loans outstanding for 2006 was \$25,336,000 greater than the average volume of loans through 2005. Most of this increase was in the residential 1-4 family real estate loan category and the commercial, financial and agricultural category. Interest income on investment securities increased \$1,056,000, or 11.5 percent, during 2006 to \$10,257,000, compared to \$9,201,000 during 2005. The average tax-equivalent yield on the investment portfolio increased to 4.17 percent during 2006 compared with 3.73 percent during 2005 as lower-yielding securities matured and were replaced with securities having a higher market rate, which helped to offset the \$983,000 decrease in the average balance of investment securities. The overall yield on earning assets increased to 5.76 percent during 2006 from 5.22 percent during 2005, while total earning assets averaged \$634,499,000 for 2006, or \$26,441,000 higher than for 2005.

Growth in deposits, growth in federal funds purchased and repurchase agreements and higher market interest rates contributed to an increase in total interest expense during 2006 compared to 2005. Total interest expense increased \$5,017,000, or 42.7 percent, during 2006 to \$16,759,000, up from \$11,742,000 for 2005. Interest expense on deposits was \$12,348,000 during 2006, an increase of \$4,142,000 or 50.5 percent from the \$8,206,000 in interest expense during 2005. Factors that contributed to this increase in interest expense on deposits include higher market interest rates and a change in the mix of deposits from savings and interest-bearing demand deposits to time certificates of deposits as interest rates rose. Total savings and interest-bearing demand deposits averaged \$11,093,000 higher for 2006 compared with 2005, while the average rate paid on these deposits during 2006 increased to 1.48 percent from 0.92 percent for 2005.

For 2006, ISBF averaged \$48,378,000 in federal funds purchased and repurchase agreements compared with \$37,548,000 for 2005. Interest expense on federal funds purchased and repurchase agreements increased \$1,151,000 to \$1,878,000 for 2006 compared with \$727,000 for 2005. This was primarily due to higher market interest rates but also to the increase in average balances outstanding. The interest rates on federal funds purchased and repurchase agreements correlated directly with the actions taken by the Federal Reserve in raising the discount rate during 2005 and 2006. The average rate paid by ISBF on federal funds purchased and repurchase agreements increased to 3.88 percent for 2006 compared with 1.94 percent for 2005, which increased interest expense. The average balance of Federal Home Loan Bank advances was \$7,610,000 lower during 2006, with the average rate paid increasing to 4.53 for 2006 from 4.45 percent for 2005. The decrease in Federal Home Loan Bank advances was a strategic decision to reduce ISBF's dependence on high cost funding alternatives during a rising interest rate environment. Management used ISBF's deposit growth to help reduce its Federal Home Loan Bank advances. Interest expense on Federal Home Loan Bank advances was \$295,000 lower for 2006 compared with 2005. The average rate paid on all interest-bearing liabilities increased to 3.12 percent for 2006, compared with 2.33 percent for 2005.

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The following table presents a comparison of the average balance of earning assets, interest-bearing liabilities, interest income and expense, and average yields and costs for the periods indicated. Interest income on tax-exempt securities is reported on a fully tax-equivalent basis assuming a 34 percent tax rate. Dividing income or expense by the average balances of assets or liabilities results in such yields and costs. Average balances are derived from averaging the five most recent quarter-end balances. Nonaccrual loans are included in the loan category.

	Year ended December 31,					
	Average Balance	2006 Interest Income/Expense	Average Rate/Yield	Average Balance	2005 Interest Income/Expense	Average Rate/Yield
(dollars in thousands)						
<b>Average earning assets:</b>						
Loans <sup>(1)</sup>	\$ 381,269	\$ 26,024	6.83%	\$ 355,933	\$ 22,337	6.28%
Investment securities:						
Taxable investments	183,057	7,076	3.87	185,921	6,256	3.36
Tax exempt investments	62,888	3,181	5.06	61,007	2,945	4.83
Total investment securities	245,945	10,257	4.17	246,928	9,201	3.73
Federal funds sold and interest-bearing balances	7,285	283	3.88	5,197	221	4.25
Total earning assets	\$ 634,499	\$ 36,564	5.76	\$ 608,058	\$ 31,759	5.22
<b>Average interest-bearing liabilities:</b>						
Savings and interest-bearing demand deposits	\$ 205,074	\$ 3,042	1.48%	\$ 193,981	\$ 1,791	0.92%
Time Certificates of deposit	228,309	9,306	4.08	210,069	6,415	3.05
Total deposits	433,383	12,348	2.85	404,050	8,206	2.03
Federal funds purchased and repurchase agreements	48,378	1,878	3.88	37,548	727	1.94
Federal Home Loan Bank advances	53,730	2,435	4.53	61,340	2,730	4.45
Other long-term debt	1,463	98	6.70	1,139	79	6.94
Total interest-bearing liabilities	\$ 536,954	\$ 16,759	3.12	\$ 504,077	\$ 11,742	2.33
Net interest income <sup>(2)</sup>		\$ 19,805	2.64		\$ 20,017	2.89
Net interest margin <sup>(3)</sup>			3.12%			3.29%

(1) Includes loan fees, which are not material.

(2) On a tax-equivalent basis.

(3) Net interest margin is net interest income, computed on a tax-equivalent basis, divided by average total earning assets.

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The following table sets forth an analysis of volume and rate changes in interest income and interest expense of ISBF's average earning assets and average interest-bearing liabilities reported on a fully tax-equivalent basis assuming a 34 percent tax rate. The table distinguishes between the changes related to average outstanding balances (changes in volume holding the initial interest rate constant) and the changes related to average interest rates (changes in average rate holding the initial outstanding balance constant). The change in interest due to both volume and rate has been allocated to volume and rate changes in proportion to the relationship of the absolute dollar amounts of the change in each.

	Year ended December 31, 2006 Compared to 2005 Increase/ (Decrease) Due to		
	Volume	Rate (in thousands)	Net
<b>Interest income from average earning assets:</b>			
Loans	\$ 1,652	\$ 2,035	\$ 3,687
Investment securities:			
Taxable investments	(95)	915	820
Tax exempt investments	93	143	236
Total investment securities	(2)	1,058	1,056
Federal funds sold and interest-bearing deposits	79	(17)	62
Total income from earning assets	1,729	3,076	4,805
<b>Interest expense from average interest-bearing liabilities:</b>			
Savings and interest-bearing demand deposits	108	1,143	1,251
Time Certificates of deposit	595	2,296	2,891
Total deposits	703	3,439	4,142
Federal funds purchased and repurchase agreements	257	894	1,151
Federal Home Loan Bank advances	(346)	51	(295)
Other long-term debt	22	(3)	19
Total expense from interest-bearing liabilities	636	4,381	5,017
Net interest income	\$ 1,094	\$ (1,306)	\$ (212)

*Provision for Loan Losses.* The provision for loan losses recorded by ISBF for 2006 was \$550,000, an increase of \$250,000, or 83.3 percent, compared with the provision of \$300,000 for 2005. The increase in the provision for loan losses during 2006 compared with 2005 primarily reflected the growth of ISBF's loan portfolio, identified problem loans and local economic conditions as management evaluated the allowance for loan losses and the provision for losses required to maintain an adequate level in the allowance.

*Noninterest Income.* Noninterest income (including investment securities gains and losses) decreased \$1,150,000, or 13.2 percent, during 2006 to \$7,572,000 from \$8,722,000 for 2005. ISBF recognized losses of \$108,000 from the sale of investment securities available for sale during 2006 compared with realized gains of \$322,000 for 2005. The loss resulted from transactions that management made to improve the overall yield of ISBF's investment portfolio in view of the interest rate yield curve. Excluding these security losses recognized and gains realized, noninterest income was \$7,680,000 for 2006 compared with \$8,400,000 for 2005, a decrease of \$720,000, or 8.6 percent. This decrease is attributable primarily to the sale of both payroll services and bank processing services in 2005. Trust and investment fees increased by \$197,000 to \$2,889,000 in 2006, up 7.3% from \$2,692,000 in 2005. This increase was due primarily to an increase in the amount of assets under management during 2006 for both the trust departments and the investor centers. Service charges on deposit accounts totaled \$1,935,000 in 2006, virtually identical to 2005. While the amount of traditional checking





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account service charges continued to decrease as a result of further consolidation of accounts and technology (for instance, university students use their accounts at their home-town bank), having a full year of enhanced overdraft protection fees since its introduction mid-year 2005 helped limit the decrease from 2005.

Gain on sale of mortgage loans and servicing fees decreased by \$244,000, or 20.2%, to \$963,000 for 2006 from \$1,207,000 for 2005. Though still low by historical standards, mortgage interest rates moved higher in 2005 and 2006, stifling the level of refinancing activity as compared to previous years.

Other service fees and commissions decreased in 2006 by \$672,000, or 26.2%, to \$1,893,000 from \$2,565,000 in 2005. This decrease resulted primarily from the sale of our payroll and bank processing services during late 2005 and early 2006 as mentioned above.

*Noninterest Expense.* Noninterest expenses increased by \$166,000, or 0.9%, to \$17,680,000 in 2006 from \$17,514,000 in 2005. Increases were experienced in several expense categories and were offset by decreases in equipment expense and office supplies, postage and telephone expense. Salaries and employee benefits, the largest component of noninterest expense, increased during 2006 by only \$28,000, or 0.3%, from \$10,053,000 during 2005 to \$10,081,000 in 2006. This small increase was not due to any one significant event but was the net result of regular annual salary adjustments and normal fluctuations in staffing and benefit costs. Occupancy expense increased by \$46,000, or 3.7%, from \$1,245,000 in 2005 to \$1,291,000 in 2006. Increased depreciation expense relating to the new West Liberty office built during 2005 and higher property taxes accounted for most of the increase although it was mitigated somewhat by decreases in utility costs and building rental costs due to the absence of the temporary facility rented during the construction of the West Liberty office. Equipment expense decreased by \$506,000, or 25.0%, to \$1,520,000 in 2006 from \$2,026,000 in 2005. This decrease reflects the reduced equipment depreciation and software amortization costs associated with the sale and outsourcing of our payroll processing and bank processing functions during late 2005 and early 2006. Office supplies, postage and telephone expense decreased by \$139,000, or 12.6%, from \$1,099,000 in 2005 to \$960,000 in 2006. This decrease is primarily attributable to reduced telecommunication costs, reduced supply costs and reduced courier costs, all resulting from the sale of the bank processing line of business in 2005. Other operating expense increased by \$737,000, or 23.8%, from \$3,091,000 in 2005 to \$3,828,000 in 2006. Other operating expense typically includes marketing, charitable and public relations expense, loan collection and legal costs, outside professional fees and the charge off of fraudulent, forged or otherwise uncollectible items. In 2006, a new expense item, core processing costs, was included in other operating expense as ISBF's processing was outsourced to a third-party provider.

*Income Tax Expense.* Federal and State income tax expense for 2006 totaled \$2,093,000 compared to \$2,876,000 for 2005. The decrease is a direct result of the lower level of pre-tax earnings experienced this year compared to last year.

***Year Ended December 31, 2005 Compared to December 31, 2004***

*Net Interest Income.* Net interest income for the year ended December 31, 2005 totaled \$18,885,000, remaining virtually unchanged from the year ended December 31, 2004 when it totaled \$18,914,000. The slight decrease was due primarily to the flattening of the yield curve that began in late 2004 and carried into 2005 causing the rates on interest-bearing liabilities to rise disproportionately to the rates on our earning assets. The net interest margin decreased slightly during 2005 to 3.29 percent from 3.35 percent for 2004 as the decrease in net interest income was spread over a larger average earning asset base.

Total interest income on a tax-equivalent basis increased \$2,197,000, or 7.4 percent, during 2005 compared with 2004. This increase in interest income was experienced in all earning asset categories (loans, investment securities and federal funds sold and interest-bearing balances). Interest income on loans totaled \$22,337,000 for 2005, an increase of \$1,961,000, or 9.6 percent, compared with 2004. The higher interest income on loans was due primarily to growth in loan volumes and secondarily to higher market interest rates. The average volume of

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loans outstanding for 2005 was \$16,484,000 greater than the average volume of loans through 2004. Most of this increase was in the residential 1-4 family real estate loan category and the commercial, financial and agricultural category. The increase in the national prime rate also benefited ISBF as the overall average rate on the total loan portfolio increased to 6.28 percent for 2005 compared with 6.00 percent for 2004. Interest income on investment securities increased only \$69,000, or 0.8 percent, during 2005 to \$9,201,000 compared to \$9,132,000 during 2004 while the average balance of investment securities declined \$10,475,000 in 2005 compared to 2004, the higher yields helped offset the decrease. The average tax-equivalent yield on the investment portfolio increased to 3.73 percent during 2005 compared with 3.55 percent during 2004 as lower-yielding securities matured and were replaced with securities having a higher market rate. The overall yield on earning assets increased to 5.22 percent during 2005 from 4.93 percent during 2004, while total earning assets averaged \$608,058,000 for 2005, or \$8,782,000 higher than for 2004.

Growth in deposits, growth in federal funds purchased and repurchase agreements and higher market interest rates contributed to an increase in total interest expense during 2005 when compared to 2004. Total interest expense increased \$2,239,000, or 23.6 percent, during 2005 to \$11,742,000, up from \$9,503,000 for 2004. Interest expense on deposits was \$8,206,000 during 2005, an increase of \$1,775,000, or 27.6 percent, from the \$6,431,000 in interest expense during 2004. The primary factor that contributed to this increase in interest expense on deposits was higher market interest rates while a change in the mix of deposits from savings and interest-bearing demand deposits to time certificates of deposits had a lesser effect. Total savings and interest-bearing demand deposits averaged \$13,911,000 higher for 2005 compared with 2004, while the average rate paid on these deposits during 2005 increased to 0.92 percent from 0.62 percent for 2004. Throughout 2005, ISBF averaged \$37,548,000 in federal funds purchased and repurchase agreements compared with \$41,458,000 for 2004. Interest expense on federal funds purchased and repurchase agreements increased \$420,000 to \$727,000 for 2005 compared with \$307,000 for 2004. This increase was due to higher market interest rates as average balances outstanding decreased during this time. The interest rates on federal funds purchased and repurchase agreements correlated directly with the actions taken by the Federal Reserve in raising the discount rate during 2004 and 2005. The average rate paid by ISBF on federal funds purchased and repurchase agreements increased to 1.94 percent for 2005 compared with 0.74 percent for 2004, which increased interest expense. The average balance of Federal Home Loan Bank advances was \$240,000 higher during 2005, with the average rate paid increasing to 4.45 for 2005 from 4.42 percent for 2004, relatively unchanged. Interest expense on Federal Home Loan Bank advances was \$29,000 higher for 2005 compared with 2004. The average rate paid on all interest-bearing liabilities increased to 2.33 percent for 2005, compared with 1.94 percent for 2004.

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The following table presents a comparison of the average balance of earning assets, interest-bearing liabilities, interest income and expense, and average yields and costs for the periods indicated. Interest income on tax-exempt securities is reported on a fully tax-equivalent basis assuming a 34 percent tax rate. Dividing income or expense by the average balances of assets or liabilities results in such yields and costs. Average balances are derived from averaging the five most recent quarter-end balances. Nonaccrual loans are included in the loan category.

	Year ended December 31,					
	Average Balance	2005 Interest Income/Expense	Average Rate/Yield (dollars in thousands)	Average Balance	2004 Interest Income/Expense	Average Rate/Yield
<b>Average earning assets:</b>						
Loans <sup>(1)</sup>	\$ 355,933	\$ 22,337	6.28%	\$ 339,449	\$ 20,376	6.00%
Investment securities:						
Taxable investments	185,921	6,256	3.36	198,713	6,212	3.13
Tax exempt investments	61,007	2,945	4.83	58,690	2,920	4.98
Total investment securities	246,928	9,201	3.73	257,403	9,132	3.55
Federal funds sold and interest-bearing balances	5,197	221	4.25	2,424	54	2.23
Total earning assets	\$ 608,058	\$ 31,759	5.22	\$ 599,276	\$ 29,562	4.93
<b>Average interest-bearing liabilities:</b>						
Savings and interest-bearing demand deposits	\$ 193,981	\$ 1,791	0.92%	\$ 180,070	\$ 1,118	0.62%
Time Certificates of deposit	210,069	6,415	3.05	206,786	5,313	2.57
Total deposits	404,050	8,206	2.03	386,856	6,431	1.66
Federal funds purchased and repurchase agreements	37,548	727	1.94	41,458	307	0.74
Federal Home Loan Bank advances	61,340	2,730	4.45	61,100	2,701	4.42
Other long-term debt	1,139	79	6.94	960	64	6.67
Total interest-bearing liabilities	\$ 504,077	\$ 11,742	2.33	\$ 490,374	\$ 9,503	1.94
Net interest income <sup>(2)</sup>		\$ 20,017	2.89		\$ 20,059	3.00
Net interest margin <sup>(3)</sup>			3.29%			3.35%

(1) Includes loan fees, which are not material.

(2) On a tax-equivalent basis.

(3) Net interest margin is net interest income, computed on a tax-equivalent basis, divided by average total earning assets.

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The following table sets forth an analysis of volume and rate changes in interest income and interest expense of ISBF's average earning assets and average interest-bearing liabilities reported on a fully tax-equivalent basis assuming a 34% tax rate. The table distinguishes between the changes related to average outstanding balances (changes in volume holding the initial interest rate constant) and the changes related to average interest rates (changes in average rate holding the initial outstanding balance constant). The change in interest due to both volume and rate has been allocated to volume and rate changes in proportion to the relationship of the absolute dollar amounts of the change in each.

	Year ended December 31, 2005 Compared to 2004		
	Volume	Rate (in thousands)	Net
<b>Interest income from average earning assets:</b>			
Loans	\$ 1,013	\$ 948	\$ 1,961
Investment securities:			
Taxable investments	(236)	280	44
Tax exempt investments	101	(76)	25
Total investment securities	(135)	204	69
Federal funds sold and interest-bearing deposits	93	74	167
Total income from earning assets	971	1,226	2,197
<b>Interest expense from average interest-bearing liabilities:</b>			
Savings and interest-bearing demand deposits	92	581	673
Time Certificates of deposit	86	1,016	1,102
Total deposits	178	1,597	1,775
Federal funds purchased and repurchase agreements	(26)	446	420
Federal Home Loan Bank advances	11	18	29
Other long-term debt	12	3	15
Total expense from interest-bearing liabilities	175	2,064	2,239
Net interest income	\$ 796	\$ (838)	\$ (42)

*Provision for Loan Losses.* The provision for loan losses recorded by ISBF for 2005 was \$300,000, an increase of \$105,000, or 53.8 percent, compared with the provision of \$195,000 for 2004. The increase in the provision for loan losses during 2005 compared with 2004 primarily reflected the growth of ISBF's loan portfolio, identified problem loans and local economic conditions as management evaluated the allowance for loan losses and the provision for losses required to maintain an adequate level in the allowance.

*Noninterest Income.* Noninterest income (including investment securities gains and losses increased \$533,000, or 6.5 percent, during 2005 to \$8,722,000 from \$8,189,000 for 2004. ISBF recognized gains of \$322,000 from the sale of investment securities available for sale during 2005 compared with realized gains of \$224,000 for 2004. These transactions were undertaken to improve the overall yield of ISBF's investment portfolio in view of the interest rate yield curve. Excluding these security gains realized, noninterest income was \$8,400,000 for 2005 compared with \$7,965,000 for 2004, an increase of \$435,000, or 5.5 percent. This increase was attributable primarily to the increase in trust and investment fees during 2005. Trust and investment fees increased by \$435,000 to \$2,692,000 in 2005, up 19.3% from \$2,257,000 in 2004. This increase was due primarily to an increase in the amount of assets under management during 2005 for both the trust departments and the investor centers. Service charges on deposit accounts totaled \$1,936,000 in 2005, down \$19,000, or 1.0%, from \$1,955,000 in 2004. This results from the continued consolidation of accounts and improved



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technology (for example, university students use their accounts at their home-town bank instead of opening accounts on campus).

Gain on sale of mortgage loans and servicing fees decreased by \$112,000, or 8.5%, to \$1,207,000 for 2005 from \$1,319,000 for 2004. Though still low by historical standards mortgage interest rates moved higher in 2005, stifling the level of refinancing activity as compared to previous years.

Other service fees and commissions increased in 2005 by \$131,000, or 5.4%, to \$2,565,000 from \$2,434,000 in 2004. This increase resulted primarily from the one-time gain on the sale of our payroll and bank processing services.

*Noninterest Expense.* Noninterest expenses increased by \$963,000, or 5.8%, to \$17,514,000 in 2005 from \$16,551,000 in 2004. Increases were experienced in most expense categories except office supplies, postage and telephone expense. Salaries and employee benefits, the largest component of noninterest expense, increased during 2005 by \$356,000, or 3.7%, from \$9,697,000 during 2004 to \$10,053,000 in 2005. This increase was primarily the result of regular annual salary adjustments, the accrual of incentives paid to employees and in the amount of commissions paid due to the increase in investor center income. Occupancy expense increased significantly by \$245,000, or 24.5%, from \$1,000,000 in 2004 to \$1,245,000 in 2005. Increased depreciation expense relating to the expansion of the Keokuk Street office in 2004 and to the new West Liberty office built in 2005, higher property taxes and increased utility costs were the primary reasons for the greater expense. Equipment expense increased by \$167,000, or 9.0%, to \$2,026,000 in 2005 from \$1,859,000 in 2004. This increase reflects the increased depreciation and amortization costs associated with the purchase of new furniture and equipment during 2004 for the Keokuk Street office, during 2005 for the West Liberty office and increased software and maintenance costs on computer hardware and software. Office supplies, postage and telephone expense decreased by \$9,000, or 0.8%, from \$1,108,000 in 2004 to \$1,099,000 in 2005. Other operating expense increased by \$204,000, or 7.1%, from \$2,887,000 in 2004 to \$3,091,000 in 2005. Other operating expenses include marketing, charitable and public relations expense, loan collection and legal costs, outside professional fees and the charge off of fraudulent, forged or otherwise uncollectible items. The increase this year is directly attributable to increased professional fees for various engagements related to technology risk assessments, audits, and consulting.

*Income Tax Expense.* Federal and State income tax expense for 2005 totaled \$2,876,000 compared to \$3,149,000 for 2004. The decrease is a direct result of the lower level of pre-tax earnings experienced this year compared to last year.

**Analysis of Financial Condition***September 30, 2007 to December 31, 2006***Loans**

ISBF's loan portfolio increased \$13,363,000, or 3.5 percent, to \$391,975,000 on September 30, 2007 from \$378,612,000 on December 31, 2006. Most of this increase was in the commercial, financial and agricultural loan category, which increased \$9,486,000, or 10.6%, from \$89,284,000 at December 31, 2006 to \$98,770,000 at September 30, 2007. As of September 30, 2007, ISBF's loan to deposit ratio was 78.5 percent, compared with 76.8 percent at December 31, 2006.

ISBF's loan portfolio largely reflects the profile of the communities in which it operates. Total real estate loans (including 1-4 family residential and commercial construction) were \$283,383,000 as of September 30, 2007 compared with \$279,441,000 as of December 31, 2006. Real estate loans were ISBF's largest category of loans, comprising 72.3 percent of total loans at September 30, 2007 and 73.8 percent at December 31, 2006. Commercial, financial and agricultural loans are the next largest category of loans at September 30, 2007,

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totaling approximately \$98,770,000, or 25.2 percent of total loans, compared with \$89,284,000, or 23.6 percent of loans, at December 31, 2006. The remaining 2.5 percent of the portfolio as of September 30, 2007 consisted of \$9,822,000 in consumer and other loans compared with \$9,887,000 as of December 31, 2006.

The following table shows the composition of ISBF's loan portfolio as of the dates indicated.

	September 30,				December 31,							
	2007		2006		2005		2004		2003		2002	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total
(dollars in thousands)												
Commercial, Financial and Agricultural	\$ 98,770	25.2%	\$ 89,284	23.6%	\$ 83,291	22.5%	\$ 69,586	20.7%	\$ 78,158	24.3%	\$ 74,908	25.7%
Real estate:												
Construction	29,416	7.5	31,133	8.2	34,461	9.3	33,401	10.0	27,039	8.4	21,684	7.4
Mortgage	253,967	64.8	248,308	65.6	242,710	65.4	221,825	66.1	204,586	63.5	179,824	61.7
Loans to individuals	9,429	2.4	9,475	2.5	10,126	2.7	10,422	3.1	11,910	3.7	14,792	5.1
All other	393	0.1	412	0.1	261	0.1	317	0.1	325	0.1	395	0.1
Total loans <sup>(1)</sup>	\$ 391,975	100.0%	\$ 378,612	100.0%	\$ 370,849	100.0%	\$ 335,551	100.0%	\$ 322,018	100.0%	\$ 291,603	100.0%
Total assets	\$ 682,085		\$ 668,671		\$ 669,769		\$ 635,713		\$ 613,420		\$ 574,275	
Loans to total assets		57.5%		56.6%		55.4%		52.8%		52.5%		50.8%

The following table sets forth the remaining maturities for certain loan categories as of December 31, 2006.

	Due in						Total for Loans Due Within		Total for Loans Due After	
	Due Within			Due After			One Year Having:		One Year Having:	
	One Year	One to Five Years	Five Years	Five Years	Total	Fixed Rates	Variable Rates	Fixed Rates	Variable Rates	
	(in thousands)									
Commercial, Financial and Agricultural		\$ 43,810	\$ 40,106	\$ 5,368	\$ 89,284	\$ 18,271	\$ 25,539	\$ 33,453	\$ 12,021	
Real estate:										
Construction		26,341	4,792		31,133	13,536	12,805	1,240	3,552	
Mortgage		44,928	144,248	59,132	248,308	36,896	8,032	154,075	49,305	
Loans to individuals		4,647	4,647	154	9,475	4,263	384	4,740	88	
All other				412	412				412	
Total loans		\$ 119,726	\$ 193,820	\$ 65,066	\$ 378,612	\$ 72,966	\$ 46,760	\$ 193,920	\$ 64,966	

**Loan Quality**

Total loans increased 3.5 percent during the nine months ended September 30, 2007 to \$391,975,000. Non-performing loans as of September 30, 2007 totaled \$1,851,000, or 0.5 percent of total loans. This represents an increase of \$1,085,000, or 141.6 percent, when compared with the December 31, 2006 amount of \$766,000, or 0.2 percent of total loans. Non-performing loans consist of nonaccrual loans, loans past due 90 days and still accruing, and troubled debt restructurings. Nonaccrual loans increased \$1,273,000 to a September 30, 2007 total of \$1,644,000. Much of this increase related to one commercial real estate credit with a total of approximately \$588,000 outstanding while seven other credits comprise the remaining \$497,000. Loans past due 90 days and over as of September 30, 2007 totaled \$207,000, a decrease of \$188,000



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compared with the December 31, 2006 total. There were no troubled debt restructurings on either September 30, 2007 or on December 31, 2006.

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The following table provides information on ISBF's non-performing loans as of the dates indicated.

	September 30,		December 31,			
	2007	2006	2005	2004	2003	2002
	(dollars in thousands)					
90 days past due	\$ 207	\$ 395	\$ 302	\$ 151	\$ 532	\$ 602
Restructured						
Nonaccrual	1,644	371	455	395	527	997
Total non-performing loans	\$ 1,851	\$ 766	\$ 757	\$ 546	\$ 1,059	\$ 1,599
Ratio of nonperforming loans to total loans	0.47%	0.20%	0.20%	0.16%	0.33%	0.55%

The allowance for loan losses was \$5,622,000 as of September 30, 2007 and totaled \$5,298,000 as of December 31, 2006. The allowance represented 1.43 percent of total loans as of September 30, 2007 and 1.40 percent of total loans as of December 31, 2006. Additions to the allowance for the nine months through September 30, 2007 were the result of growth in commercial, financial and agricultural loans as well as 1-4 family residential loans. The allowance as a percentage of non-performing loans was 303.7 percent on September 30, 2007 and 691.6 percent on December 31, 2006. The decrease in the percentage of the allowance relative to non-performing loans from December 31, 2006 to September 30, 2007 reflects the increase in nonaccrual loans mentioned earlier. Net loan charge offs were \$101,000, or 0.02 percent of loans, through the nine months ended September 30, 2007. This compares with net loan charge-offs of \$479,000, or 0.13 percent of loans, for the year ended December 31, 2006. The allowance for loan losses is maintained at a level considered by management to be adequate to provide for loan losses inherent in the portfolio at the balance sheet date; however, there can be no guarantee that additional provisioning will not be required or that the allowance will be sufficient to cover losses on the portfolio.

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The following table sets forth loans charged-off and recovered by the type of loan and an analysis of the allowance for loan losses for the years indicated.

	Nine months ended September 30,		Year ended December 31,			
	2007	2006	2005	2004	2003	2002
	(dollars in thousands)					
Amount of loans outstanding at end of period (net of unearned interest)	\$ 391,975	\$ 378,612	\$ 370,849	\$ 335,551	\$ 322,018	\$ 291,603
Average amount of loans outstanding for the period (net of unearned interest)	\$ 386,552	\$ 379,554	\$ 354,169	\$ 336,190	\$ 308,403	\$ 316,985
Allowance for loan losses at beginning of period	\$ 5,298	\$ 5,227	\$ 4,894	\$ 5,553	\$ 5,233	\$ 6,108
<b>Charge-offs:</b>						
Commercial, Financial and Agricultural	186	413	29	613	246	1,460
Real estate:						
Construction						252
Mortgage		63	99	241	49	247
Loans to Individuals	18	106	36	103	178	371
All Other			11	10	1	12
Total charge-offs	204	582	175	967	474	2,342
<b>Recoveries:</b>						
Commercial, Financial and Agricultural	81	34	129	51	16	93
Real estate:						
Construction						2
Mortgage		29	46	24	65	2
Loans to Individuals	22	40	31	37	52	33
All Other			2	1	1	1
Total recoveries	103	103	208	113	134	131
Net loans charged off (recovered)	101	479	(33)	854	340	2,211
Provision for loan losses	425	550	300	195	660	1,336
Allowance for loan losses at end of period	\$ 5,622	\$ 5,298	\$ 5,227	\$ 4,894	\$ 5,553	\$ 5,233
Net loans charged off (recovered) to average loans	0.03%	0.13%	(0.01)%	0.26%	0.11%	0.70%
Allowance for loan losses to total loans at end of period	1.43%	1.40%	1.41%	1.46%	1.72%	1.79%

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ISBF has allocated the allowance for loan losses to provide for loan losses within the categories of loans set forth in the table below. The allocation of the allowance and the ratio of loans within each category to total loans as of the dates indicated are as follows:

	September 30, 2007	
	Allowance Amount	Percent of Loans to Total Loans
	(dollars in thousands)	
Commercial, Financial and Agricultural	\$ 1,862	25.2%
Real estate:		
Construction	469	7.5%
Mortgage	2,935	64.8%
Loans to Individuals	355	2.4%
All Other	1	0.1%
<b>Total</b>	<b>\$ 5,622</b>	<b>100.0%</b>

	2006		2005		December 31, 2004		2003		2002	
	Allowance Amount	Percent of Loans to Total Loans	Allowance Amount	Percent of Loans to Total Loans	Allowance Amount	Percent of Loans to Total Loans	Allowance Amount	Percent of Loans to Total Loans	Allowance Amount	Percent of Loans to Total Loans
	(dollars in thousands)									
Commercial, Financial and Agricultural	\$ 2,389	23.6%	\$ 2,299	22.5%	\$ 2,117	20.7%	\$ 2,656	24.3%	\$ 2,082	25.7%
Real estate:										
Construction	553	8.2%	589	9.3%	604	10.0%	472	8.4%	401	7.4%
Mortgage	2,258	65.6%	2,189	65.4%	2,004	66.1%	2,293	63.5%	2,580	61.7%
Loans to Individuals	98	2.5%	126	2.7%	163	3.1%	130	3.7%	170	5.1%
All Other		0.1%	24	0.1%	6	0.1%	2	0.1%		0.1%
<b>Total</b>	<b>\$ 5,298</b>	<b>100.0%</b>	<b>\$ 5,227</b>	<b>100.0%</b>	<b>\$ 4,894</b>	<b>100.0%</b>	<b>\$ 5,553</b>	<b>100.0%</b>	<b>\$ 5,233</b>	<b>100.0%</b>

**Table of Contents****Investment Securities**

ISBF manages its investment portfolio to provide both a source of liquidity and earnings. The portfolio largely consists of U.S. Government agency securities, corporate securities, mortgage-backed securities and municipal bonds. Investment securities available for sale totaled \$234,966,000 on September 30, 2007 compared to \$239,486,000 at December 31, 2006. ISBF's investment in available for sale securities balances was reduced to fund loan growth during the nine months ended September 30, 2007. Securities classified as held to maturity decreased by \$9,000 to a balance of \$104,000 on September 30, 2007.

The following table sets forth certain information with respect to the book value of ISBF's investment portfolio as of September 30, 2007 and December 31, 2006, 2005 and 2004.

	September 30,		December 31,	
	2007	2006	2005	2004
	(in thousands)			
<b>Securities available for sale:</b>				
U.S. treasury	\$	\$	\$ 1,982	\$ 3,960
U.S. government agency securities and corporations	68,780	85,462	69,800	76,017
States and political subdivisions	79,526	69,744	64,529	66,059
Mortgage-backed and collateralized mortgage obligations	73,205	76,973	99,731	108,335
Other securities	13,455	7,307	1,116	965
<b>Total securities available for sale</b>	<b>234,966</b>	<b>239,486</b>	<b>237,158</b>	<b>255,336</b>
<b>Securities held to maturity:</b>				
U.S. treasury				
U.S. government agency securities and corporations				
States and political subdivisions	104	113	175	242
Mortgage-backed and collateralized mortgage obligations				
Other securities				
<b>Total securities held to maturity</b>	<b>104</b>	<b>113</b>	<b>175</b>	<b>242</b>
<b>Total investment securities</b>	<b>\$ 235,070</b>	<b>\$ 239,599</b>	<b>\$ 237,333</b>	<b>\$ 255,578</b>

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The following table sets forth the contractual maturities of investment securities as of September 30, 2007, and the weighted average yields for tax-exempt obligations on a fully tax-equivalent basis assuming a 34% tax rate of such securities. As of September 30, 2007, ISBF held no securities with a book value exceeding 10% of Shareholders' equity.

	Within One Year		After One but		After Five but		After Ten Years	
	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield
<b>Securities available for sale:</b>								
U.S. government agency securities and corporations	\$ 23,337	3.94%	\$ 29,596	4.87%	\$ 14,831	4.94%	\$ 1,016	5.54%
States and political subdivisions	11,090	5.09	34,629	5.14	24,920	5.40	8,887	5.85
Mortgage-backed and collateralized mortgage obligations	180	4.98	2,427	4.21	7,306	4.40	63,292	4.83
Other securities			2,038	5.04			11,417	5.34
<b>Total securities available for sale</b>	<b>\$ 34,607</b>	<b>4.31</b>	<b>\$ 68,690</b>	<b>4.98</b>	<b>\$ 47,057</b>	<b>5.10</b>	<b>\$ 84,612</b>	<b>5.01</b>
<b>Securities held to maturity:</b>								
Obligations of states and political subdivisions			104	8.47				
<b>Total securities held to maturity</b>			<b>104</b>	<b>8.47</b>				
<b>Total investment securities</b>	<b>\$ 34,607</b>	<b>4.31%</b>	<b>\$ 68,794</b>	<b>4.99%</b>	<b>\$ 47,057</b>	<b>5.10%</b>	<b>\$ 84,612</b>	<b>5.01%</b>

**Goodwill and Other Intangible Assets**

Goodwill totaled \$4,356,000 as of September 30, 2007 and December 31, 2006. Goodwill is subject to testing for impairment on an annual basis in accordance with the provisions of FASB Statement No. 142 Goodwill and Other Intangible Assets. No impairment write-down of goodwill was recorded in 2007 or 2006. Other intangible assets increased to \$300,000 as of September 30, 2007, reflecting the addition of mortgage servicing rights, compared with \$44,000 on December 31, 2006. The mortgage servicing rights are being amortized using a straight-line method based over the estimated life of these rights.

**Deposits**

Total deposits were \$499,212,000 on September 30, 2007 compared with \$492,901,000 as of December 31, 2006, an increase of \$6,311,000, or 1.3 percent. Deposit growth occurred mainly in the time certificates of deposit category while noninterest-bearing demand and savings and interest-bearing demand deposits declined. As of September 30, 2007, time certificates of deposit were the largest component of ISBF's deposit base representing approximately 51.1 percent of total deposits. This compares with 46.6 percent of total deposits on December 31, 2006. Savings and interest-bearing demand deposits were the next largest category at 36.3 percent, while noninterest-bearing demand deposits comprised 12.6 percent of total deposits at September 30, 2007. ISBF does not utilize brokered deposits as a source of funds.

The following table sets forth the average amount of, and the average rate paid on, deposits by deposit category for the periods indicated.

	September 30, 2007	
	Average Balance	Rate
	(dollars in thousands)	
Non-interest bearing demand deposits	\$ 64,244	N/A
Savings and interest-bearing demand (NOW and money market)	192,425	1.63%
Time deposits	245,415	4.71
<b>Total deposits</b>	<b>\$ 502,084</b>	<b>2.93%</b>



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	2006		December 31, 2005		2004	
	Average Balance	Rate	Average Balance	Rate	Average Balance	Rate
(dollars in thousands)						
Non-interest bearing demand deposits	\$ 62,650	N/A	\$ 70,642	N/A	\$ 75,306	N/A
Savings and interest-bearing demand (NOW and money market)	205,074	1.48%	193,981	0.92%	180,070	0.62%
Time deposits	228,309	4.08	210,069	3.05	206,786	2.57
Total deposits	\$ 496,033	2.49%	\$ 474,692	1.73%	\$ 462,162	1.39%

The following table summarizes certificates of deposit in amounts of \$100,000 or more by time remaining until maturity as of September 30, 2007 and December 31, 2006. These time deposits are made by individuals, corporations and public entities, all of which are located in ISBF's market area or are State of Iowa public funds.

	September 30, 2007	December 31, 2006
	(in thousands)	
Three months or less	\$ 32,605	\$ 19,136
Over three through six months	8,869	15,747
Over six months through one year	20,525	22,574
Over one year	13,641	12,220
Total	\$ 75,640	\$ 69,677

**Federal Home Loan Bank Advances**

ISBF has utilized Federal Home Loan Bank advances as an alternate source of funds to supplement deposits. As of September 30, 2007, the banks had borrowed \$43,500,000 in fixed-rate advances from the Federal Home Loan Bank of Des Moines. Advances from the Federal Home Loan Bank at September 30, 2007 decreased \$2,520,000 from December 31, 2006 as part of a strategic plan to reduce the banks' dependence on alternative funding sources in a rising interest rate environment.

	September 30, 2007	
	Balance	Average Rate
Federal Home Loan Bank advances	\$ 43,500	4.80%
Federal funds purchased and repurchase agreements	58,749	3.38
Total	\$ 102,246	3.98%

	2006		December 31, 2005		2004	
	Balance	Average Rate	Balance	Average Rate	Balance	Average Rate
Federal Home Loan Bank advances	\$ 46,020	4.44%	\$ 59,700	4.48%	\$ 61,000	4.44%
Federal funds purchased and repurchase agreements	51,929	3.72	45,048	2.21	31,082	0.54
Total	\$ 97,949	4.06%	\$ 104,748	3.50%	\$ 92,082	3.12%

The maximum amount of borrowed funds outstanding at any month end for the nine months ended September 30, 2007 and 2006 and the years ended December 31, 2006, 2005, 2004 were as follows:



	<b>September 30,</b>			<b>December 31,</b>	
	<b>2007</b>	<b>2006</b>	<b>2006</b>	<b>2005</b>	<b>2004</b>
	(in thousands)				
Federal Home Loan Bank advances	\$ 46,020	\$ 62,700	\$ 62,700	\$ 64,000	\$ 63,000
Federal funds purchased and repurchase agreements	58,749	52,183	53,949	48,403	55,633

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The following table sets forth the average amount of and the average rate paid on borrowed funds for the nine months ended September 30, 2007 and the years ended December 31, 2006, 2005 and 2004.

	Nine months ended September 30, 2007	
	Average Balance (dollars in thousands)	Average Rate
Federal Home Loan Bank advances	\$ 43,625	4.53%
Federal funds purchased and repurchase agreements	51,666	4.20
<b>Total</b>	<b>\$ 95,291</b>	<b>4.35%</b>

	2006		Year ended December 31, 2005		2004	
	Average Balance	Average Rate	Average Balance (dollars in thousands)	Average Rate	Average Balance	Average Rate
Federal Home Loan Bank advances	\$ 53,730	4.53%	\$ 61,340	4.45%	\$ 61,100	4.42%
Federal funds purchased and repurchase agreements	48,378	3.88	37,548	1.94	41,458	0.74
<b>Total</b>	<b>\$ 102,108</b>	<b>4.22%</b>	<b>\$ 98,888</b>	<b>3.50%</b>	<b>\$ 102,558</b>	<b>2.93%</b>

**Capital Resources**

As of September 30, 2007, total shareholders' equity was \$75,992,000. Total equity increased by \$2,783,000 during the nine months ended September 30, 2007 from \$73,209,000 at December 31, 2006 as a result of the retention of earnings and a reduction in unrealized losses on securities available for sale.

Shareholders' equity as a percentage of total assets was 11.1 percent on September 30, 2007, versus 10.9 percent on December 31, 2006. Tangible shareholders' equity was 10.6 percent at September 30, 2007 and 10.4 percent at December 31, 2006. Tangible equity is the ratio of shareholders' equity less goodwill in proportion to total assets less goodwill.

ISBF's risk-based Tier 1 core capital ratio was 15.85 percent as of September 30, 2007, and the total capital ratio was 17.07 percent. Risk-based capital guidelines require the classification of assets and some off-balance-sheet items in terms of credit-risk exposure and the measuring of capital as a percentage of the risk-adjusted asset totals. Tier 1 core capital is ISBF's total common shareholders' equity reduced by goodwill. Total capital adds the allowance for loan losses to the Tier 1 capital amount. As of December 31, 2006, ISBF's Tier 1 capital ratio was 14.69 percent, and the total capital ratio was 15.79 percent. They exceeded the minimum regulatory requirements of 4.0 percent for Tier 1 capital and 8.0 percent for total capital. ISBF's Tier 1 leverage ratio, which measures Tier 1 capital in relation to total assets, was 10.74 percent as of September 30, 2007 and 10.54 percent at December 31, 2006, exceeding the regulatory minimum requirement range of 3.0 percent to 5.0 percent.

ISBF's common stock book value per share was \$14.73 at September 30, 2007, which compares with \$14.14 per share at December 31, 2006. Tangible book value per share was \$13.88 on September 30, 2007 compared with \$13.29 on December 31, 2006.

**Liquidity**

Liquidity management involves the ability to meet the cash flow requirements of depositors and borrowers. Liquidity management is conducted by ISBF on both a daily and long-term basis. ISBF adjusts its investments in liquid assets based upon management's assessment of expected loan demand, projected loan sales, expected



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deposit flows, yields available on interest-bearing deposits and the objectives of its asset/liability management program. Excess liquidity is invested generally in short-term U.S. Government and agency securities, short-term state and political subdivision securities, and other investment securities.

Liquid assets of cash on hand, balances due from other banks and federal funds sold are maintained to meet customer needs. ISBF had liquid assets of \$22,534,000 as of September 30, 2007, compared with \$17,449,000 as of December 31, 2006. Investment securities classified as available for sale and securities and loans maturing within one year totaled \$164,331,000 and \$158,454,000 as of September 30, 2007 and December 31, 2006, respectively. Assets maturing within one year, combined with liquid assets, were 37.4 percent at September 30, 2007 and 35.7 percent at December 31, 2006 of total deposits as of the same dates.

ISBF's principal sources of funds are deposits, advances from the Federal Home Loan Bank, principal repayments on loans, proceeds from the sale of loans, proceeds from the maturity and sale of investment securities, its commercial bank line of credit and funds provided by operations. While scheduled loan amortization and maturing interest-bearing deposits are relatively predictable sources of funds, deposit flows and loan prepayments are greatly influenced by economic conditions, the general level of interest rates and competition. ISBF utilizes particular sources of funds based on comparative costs and availability. ISBF has generally managed the pricing of its deposits to maintain a steady deposit base but has from time to time decided not to pay rates on deposits as high as its competition.

Liquidity measures the ability of ISBF to meet maturing obligations and its existing commitments, to withstand fluctuations in deposit levels, to fund its operations, and to provide for customers' credit needs. The liquidity of ISBF primarily depends upon cash flows from operating, investing, and financing activities. Net cash provided by operating activities, consisting primarily of net income, was \$6,418,000 through the nine months ended September 30, 2007 compared to \$8,884,000 net cash provided by operating activities, also consisting primarily of net income, for the year ended December 31, 2006. Net cash used in investing activities, consisting principally of loans made to customers (net of collections) and federal funds sold (net), was \$16,956,000 for the nine months ended September 30, 2007 and net cash provided by investing activities was \$1,364,000 for the year ended December 31, 2006, consisting primarily of a reduction in the amount of federal funds sold. Net cash provided by financing activities, consisting primarily of increased deposits from customers as well as increased federal funds purchased and securities sold under agreements to repurchase, for the first nine months of 2007 was \$8,448,000; and for the year ended December 31, 2006, the net cash used was \$9,521,000, consisting principally of the repayment of Federal Home Loan Bank borrowings at the subsidiary banks.

As of September 30, 2007, ISBF had outstanding commitments to extend credit to borrowers of \$113,540,000, issued standby letters of credit of \$1,947,000 and had commitments to sell loans of \$11,384,000. Certificates of deposit maturing in one year or less totaled \$215,355,000 as of September 30, 2007. Management believes that a significant portion of these deposits will remain with ISBF. As of September 30, 2007, ISBF anticipated that it had sufficient funds available to fund its loan commitments.

The declaration of dividends are subject to, among other things, ISBF's financial condition and results of operations, the bank's compliance with regulatory capital requirements, tax considerations, industry standards, economic conditions, regulatory restrictions, general business practices and other factors. The payment of dividends is dependent upon ISBF having adequate cash or other assets that can be converted into cash to pay dividends to its stockholders. See "Business of ISBF - Supervision and Regulation" for a more detailed discussion of the factors and requirements regarding the payment of dividends.

## **Asset-Liability Management**

ISBF's strategy with respect to asset-liability management has been to maximize net interest income while limiting exposure to risks associated with volatile interest rates. This strategy is implemented by the bank's asset/liability committees that take action based upon their analysis of expected changes in the composition and

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volumes of the balance sheet and the fluctuations in market interest rates. One of the measures of interest-rate sensitivity is the gap ratio. This ratio indicates the amount of interest-earning assets repricing within a given period in comparison to the amount of interest-bearing liabilities repricing within the same period of time. A gap ratio of 1.0 indicates a matched position, in which case the effect on net interest income due to interest rate movements will be minimal. A gap ratio of less than 1.0 indicates that more liabilities than assets reprice within the time period and a ratio greater than 1.0 indicates that more assets reprice than liabilities.

As of September 30, 2007, ISBF's cumulative gap ratios for assets and liabilities repricing within three months and within one year were 0.60 and 0.77, respectively, meaning more liabilities than assets are repriceable within these periods. The gap position is largely the result of classifying interest-bearing demand deposit accounts, money market accounts and savings accounts as immediately repriceable. Historically, ISBF has not repriced these accounts as frequently or as quickly as it adjusts the rates on new and renewing certificates of deposit.

The following table sets forth the scheduled repricing or maturity of ISBF's consolidated assets and liabilities as of September 30, 2007, based on the assumptions described below. The effect of these assumptions is to quantify the dollar amount of items that are interest rate sensitive and can be repriced within each of the periods specified. The table does not necessarily indicate the impact of general interest rate movements on ISBF's interest margin because the repricing of certain categories of assets and liabilities is subject to competitive and other pressures beyond ISBF's control. As a result, certain assets and liabilities indicated as maturing or otherwise repricing within a stated period may, in fact, mature or reprice at different times and at different volumes.

	Three Months or Less	Over Three Months to One Year	One to Three Years	Three Years or More	Total
	(dollars in thousands)				
<b>Interest earning assets:</b>					
Loans	\$ 96,993	\$ 90,496	\$ 142,504	\$ 63,127	\$ 393,120
<b>Investment securities:</b>					
Taxable investments	23,603	37,582	55,923	48,042	165,150
Tax exempt investments	4,850	10,853	22,119	37,292	75,114
Total investment securities	28,453	48,435	78,042	85,334	240,264
Federal funds sold and interest-bearing balances	10,398	22			10,420
Total interest earning assets	135,844	138,953	220,546	148,461	643,804
<b>Interest-bearing liabilities:</b>					
Savings and interest-bearing demand deposits	65,248		36,470	79,720	181,438
Time Certificates of deposit	103,356	112,125	36,568	2,946	254,995
Total deposits	168,604	112,125	73,038	82,666	436,433
Federal funds purchased and repurchase agreements	53,233	5,516			58,749
Federal Home Loan Bank advances	4,000	13,500	26,000		43,500
Other long-term debt	1,556			42	1,598
Total interest-bearing liabilities	227,393	131,141	99,038	82,708	540,280
Interest sensitivity gap per period	\$ (91,549)	\$ 7,812	\$ 121,508	\$ 65,753	
Cumulative interest sensitivity gap	\$ (91,549)	\$ (83,737)	\$ 37,771	\$ 103,524	
Interest sensitivity gap ratio	0.60%	1.06%	2.23%	1.80%	
Cumulative interest sensitivity gap ratio	0.60%	0.77%	1.08%	1.19%	

In the table above, NOW accounts and savings deposits are allocated across the repricing periods based on deposit studies of account behavior.



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**Table of Contents****December 31, 2006 to December 31, 2005****Loans**

ISBF's loan portfolio increased \$7,763,000, or 2.1 percent, to \$378,612,000 on December 31, 2006 from \$370,849,000 on December 31, 2005. Most of this increase was split evenly between the commercial, financial and agricultural loan category and the 1-4 family residential mortgages category. As of December 31, 2006, ISBF's loan to deposit ratio was 76.8 percent, compared with 75.3 percent at December 31, 2005.

ISBF's loan portfolio largely reflects the profile of the communities in which it operates. Total real estate loans (including 1-4 family residential and commercial construction) were \$279,441,000 as of December 31, 2006 compared with \$277,171,000 as of December 31, 2005. Real estate loans were ISBF's largest category of loans, comprising 73.8 percent of total loans at year-end 2006 and 74.7 percent at December 31, 2005. Commercial, financial and agricultural loans were the next largest category of loans at December 31, 2006, totaling approximately \$89,284,000 or 23.6 percent of total loans compared with \$83,291,000 or 22.5 percent of loans at December 31, 2005. The remaining 2.6 percent of the portfolio as of December 31, 2006 consisted of \$9,887,000 in consumer and other loans compared with \$10,387,000 as of December 31, 2005.

The tables on page show the composition of ISBF's loan portfolio and the remaining maturities as of the dates indicated.

**Loan Quality**

Total loans increased 2.1 percent during 2006 to \$378,612,000 as of December 31, 2006. Non-performing loans as of December 31, 2006 totaled \$766,000 or 0.2 percent of total loans. The year-end 2006 total of non-performing assets increased \$9,000 or 1.2 percent when compared with the December 31, 2005 amount of \$757,000 or 0.2 percent of total loans. Nonaccrual loans decreased \$84,000 to a December 31, 2006 total of \$371,000. Loans past due 90 days and over as of year-end 2006 totaled \$395,000, an increase of \$93,000 compared with the year-end 2005 total. There were no troubled debt restructurings on either December 31, 2006 or 2005.

The table on page provides information on ISBF's non-performing loans as of the dates indicated.

The allowance for loan losses was \$5,298,000 on December 31, 2006 and totaled \$5,227,000 as of December 31, 2005. The allowance represented 1.40 percent of total loans at December 31, 2006 and 1.41 percent of loans on December 31, 2005. Additions to the allowance for the year 2006 were the result of growth in commercial, financial and agricultural loans as well as 1-4 family residential loans. The allowance as a percentage of non-performing loans was 691.6 percent on December 31, 2006 and 690.5 percent on December 31, 2005. The percentage of the allowance relative to non-performing loans reflected a high quality loan portfolio. Net loan charge offs were \$479,000 or 0.13 percent of average loans during 2006 compared with 2005 net recoveries of \$33,000 or (0.01) percent of average loans.

The table on page sets forth loans charged-off and recovered by the type of loan and an analysis of the allowance for loan losses for the periods indicated. Additionally, the table on page sets forth the allocation of the allowances and the ratio of loans within each category to total loans.

**Investment Securities**

As of December 31, 2006, the investment securities portfolio largely consisted of U.S. Government agency securities, corporate securities, mortgage-backed securities, and municipal bonds. Investment securities available for sale totaled \$239,486,000 on December 31, 2006 compared to \$237,158,000 at December 31, 2005. ISBF's investment in available for sale securities remained relatively stable from the end of 2005 to the end of 2006 as

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management did not view 2006 as a year for growth, given the flattening of the yield curve. Securities classified as held to maturity decreased by \$62,000 to a balance of \$113,000 on December 31, 2006.

The table on page sets forth certain information with respect to the book value of ISBF's investment portfolio as of the dates indicated.

The following table sets forth the contractual maturities of investment securities as of December 31, 2006, and the weighted average yields (for tax-exempt obligations on a fully tax-equivalent basis assuming a 34% tax rate) of such securities. As of December 31, 2006, ISBF held no securities with a book value exceeding 10% of shareholders' equity.

	Within One Year		After One but Within Five Years		After Five but Within Ten Years		After Ten Years	
	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield
<b>Maturity</b> (dollars in thousands)								
<b>Securities available for sale:</b>								
U.S. government agency securities	\$ 31,313	\$ 3.63%	\$ 41,238	4.01%	\$ 11,879	4.74%	\$ 1,032	5.54%
States and political subdivisions	7,373	4.78	29,937	4.77	24,882	5.22	7,552	5.83
Mortgage-backed and collateral mortgage obligations	135	4.80	2,773	4.23	9,460	4.34	64,605	4.39
Other securities							7,307	5.08
Total securities available for sale	\$ 38,821	3.85	\$ 73,948	4.33	\$ 46,221	4.92	\$ 80,496	4.60
<b>Securities held to maturity:</b>								
Obligations of states and political subdivisions					113	8.48		
Total securities held to maturity					113	8.48		
Total investment securities	\$ 38,821	3.85%	\$ 73,948	4.33%	\$ 46,334	4.93%	\$ 80,496	4.60%

**Goodwill and Other Intangible Assets**

Goodwill totaled \$4,356,000 on December 31, 2006 and at December 31, 2005. Goodwill is subject to testing for impairment on an annual basis in accordance with the provisions of FASB Statement No. 142 Goodwill and Other Intangible Assets. No impairment write-down of goodwill was recorded in 2006 or 2005. Other intangible assets totaling \$44,000 were added during 2006 and reflect the remaining unamortized premium paid for the fall 2005 buy-out of the Melbourne Office Insurance Agency, a division of First State Bank, from its previous agent who retired. Amortization of this intangible asset is recorded using a straight line method based on the estimated life of the customer list.

**Deposits**

Total deposits were \$492,901,000 on December 31, 2006 compared with \$492,581,000 as of December 31, 2005, an increase of only \$320,000 or 0.1 percent. 2006 was a year of defensive deposit activity where growth was not nearly as evident as the change in the mix of deposits. Balances of both noninterest-bearing demand deposits and savings and interest-bearing demand deposits declined while time certificates of deposit increased. As of December 31, 2006, time certificates of deposit were the largest component of ISBF's deposit base representing approximately 46.6 percent of total deposits. This compared with 44.5 percent of total deposits on December 31, 2005. Savings and interest-bearing demand deposits were the next largest category at 40.4 percent, while noninterest-bearing demand deposits comprised 13.0 percent of total deposits at December 31, 2006. ISBF did not utilize brokered deposits as a source of funds.

The table on page sets forth the average amount of and the average rate paid on deposits by deposit category for the years indicated.



**Table of Contents****Federal Home Loan Bank Advances**

As of December 31, 2006, ISBF's subsidiary banks had borrowed \$46,020,000 in fixed-rate advances from the Federal Home Loan Bank of Des Moines. Advances from the Federal Home Loan Bank at year-end 2006 decreased \$13,680,000 from 2005 as part of a strategic plan to reduce the banks' dependence on alternative funding sources in a rising interest rate environment.

The table on page      summarizes the outstanding amount of and the average rate on borrowed funds as of the dates indicated.

**Contractual Obligations and Other Commitments**

The following table summarizes contractual obligations and other commitments as of December 31, 2006:

**Payments due by Period:**

Contractual obligations	Total	Less than	1 to 3	3 to 5	More than
		1 year	years	years	5 years
(Amounts in thousands)					
Time certificates of deposit	\$ 229,735	\$ 182,007	\$ 45,282	\$ 2,446	\$
Federal funds purchased and repurchase agreements	51,929	51,929			
Federal Home Loan Bank advances	46,020	19,020	26,500	500	
Long-term debt	1,217	42	115	164	896
Lines of credit					
Noncancelable operating leases and capital lease obligations	333	25	53	58	197
<b>Total</b>	<b>\$ 329,234</b>	<b>\$ 253,023</b>	<b>\$ 71,950</b>	<b>\$ 3,168</b>	<b>\$ 1,093</b>

**Amount of Commitment Expiration by Period:**

Commitments to lend to borrowers	\$ 101,121	\$ 62,500	\$ 16,516	\$ 4,246	\$ 17,859
Commitments to purchase (sell) loans	(8,887)	(8,887)			
Standby letters of credit	2,048	1,973			75
<b>Total</b>	<b>\$ 94,282</b>	<b>\$ 55,586</b>	<b>\$ 16,516</b>	<b>\$ 4,246</b>	<b>\$ 17,934</b>

**Capital Resources**

As of December 31, 2006, total shareholders' equity was \$73,209,000. Total equity increased by \$4,250,000 in 2006 from \$68,959,000 at December 31, 2005 as a result of the retention of earnings and a reduction in unrealized losses arising during the year on securities available for sale.

Shareholders' equity as a percentage of total assets was 10.9 percent on December 31, 2006, versus 10.3 percent on December 31, 2005. Tangible shareholders' equity was 10.4 percent at the end of 2006 and 9.7 percent at year-end 2005. Tangible equity is the ratio of shareholders' equity less goodwill and intangible assets in proportion to total assets less goodwill and intangible assets.

ISBF's risk-based Tier 1 core capital ratio was 14.69 percent as of December 31, 2006, and the Total Capital ratio was 15.79 percent. Risk-based capital guidelines require the classification of assets and some off-balance-sheet items in terms of credit-risk exposure and the measuring of capital as a percentage of the risk-adjusted asset totals. Tier 1 core capital is ISBF's total common shareholders' equity reduced by goodwill. Total Capital adds the allowance for loan losses to the Tier 1 capital amount. As of December 31, 2005, ISBF's Tier 1 capital ratio

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was 15.65 percent, and the Total Capital ratio was 16.86 percent. They exceeded the minimum regulatory requirements of 4.0 percent for Tier 1 capital and 8.0 percent for Total Capital. ISBF's Tier 1 Leverage ratio, which measures Tier 1 capital in relation to total assets, was 10.54 percent as of December 31, 2006 and 10.33 percent at December 31, 2005, exceeding the regulatory minimum requirement range of 3.0 percent to 5.0 percent.

ISBF's common stock book value per share was \$14.14 at December 31, 2006, which compares \$13.18 per share on December 31, 2005. Tangible book value per share was \$13.29 on December 31, 2006 compared with \$12.34 on December 31, 2005.

## **Liquidity**

Liquid assets of cash on hand, balances due from other banks, and federal funds sold are maintained to meet customer needs. ISBF had liquid assets of \$17,449,000 as of December 31, 2006, compared with \$28,047,000 as of December 31, 2005. Investment securities classified as available for sale and securities and loans maturing within one year totaled \$158,454,000 and \$140,809,000 as of December 31, 2006 and 2005, respectively. Assets maturing within one year, combined with liquid assets, were 35.7 percent at December 31, 2006 and 34.3 percent at December 31, 2005 of total deposits as of the same dates.

Liquidity measures the ability of ISBF to meet maturing obligations and its existing commitments, to withstand fluctuations in deposit levels, to fund its operations, and to provide for customers' credit needs. The liquidity of ISBF primarily depends upon cash flows from operating, investing, and financing activities. Net cash provided by operating activities, consisting primarily of net income, was \$8,884,000 in 2006 compared to the \$9,226,000 net cash provided by operating activities, consisting primarily of net income and net funds received from the sale of loans held for sale, for the year 2005. Net cash provided by investing activities was \$1,364,000 for the year ended December 31, 2006, consisting primarily of a reduction in the amount of federal funds sold, and net cash used by investing activities was \$35,617,000 for the year ended December 31, 2005, consisting primarily of an increase in the amount of loans made to customers (net of collections), federal funds sold and purchases of bank-owned life insurance. Net cash used by financing activities, consisting principally of the repayment of Federal Home Loan Bank borrowings at the subsidiary banks, for 2006 was \$9,521,000; and for the year ended December 31, 2005 the net cash provided by financing activities was \$29,321,000, consisting primarily of increases in deposits, federal funds purchased and securities sold under agreements to repurchase at the subsidiary banks.

ISBF anticipates that it will have sufficient funds available to fund its loan commitments. As of December 31, 2006, ISBF had outstanding commitments to extend credit to borrowers of \$101,121,000, issued standby letters of credit of \$2,048,000 and had commitments to sell loans of \$8,887,000. Certificates of deposit maturing in one year or less totaled \$182,007,000 as of December 31, 2006. Management believes that a significant portion of these deposits will remain with ISBF.

**Table of Contents****Asset-Liability Management**

As of December 31, 2006, ISBF's cumulative gap ratios for assets and liabilities repricing within three months and within one year were 0.41 and 0.49 respectively, meaning more liabilities than assets are repriceable within these periods. The gap position was largely the result of classifying interest-bearing demand deposit accounts, money market accounts, and savings accounts as immediately repriceable. Historically, ISBF has not repriced these accounts as frequently or as quickly as it adjusts the rates on new and renewing certificates of deposit.

The following table sets forth the scheduled repricing or maturity of ISBF's consolidated assets and liabilities as of December 31, 2006.

	Three Months or Less	Over Three Months to One Year	One to Three Years	Three Years or More	Total
	(dollars in thousands)				
<b>Interest earning assets:</b>					
Loans	\$ 92,972	\$ 55,993	\$ 112,155	\$ 119,914	\$ 381,034
<b>Investment securities:</b>					
Taxable investments	25,729	32,034	60,334	62,509	180,606
Tax exempt investments	2,854	9,548	15,709	36,386	64,497
Total investment securities	28,583	41,582	76,043	98,895	245,103
Federal funds sold and interest-bearing balances	3,257				3,257
Total interest earning assets	124,812	97,575	188,198	218,809	629,394
<b>Interest-bearing liabilities:</b>					
Savings and interest-bearing demand deposits	199,121				199,121
Time certificates of deposit	55,064	126,927	45,324	2,447	229,762
Total deposits	254,185	126,927	45,324	2,447	428,883
Federal funds purchased and repurchase agreements	45,929	6,000			51,929
Federal Home Loan Bank advances	6,520	12,500	26,500	500	46,020
Other long-term debt	7	23	65	1,455	1,550
Total interest-bearing liabilities	306,641	145,450	71,889	4,402	528,382
Interest sensitivity gap per period	\$ (181,829)	\$ (47,875)	\$ 116,309	\$ 214,407	
Cumulative interest sensitivity gap	\$ (181,829)	\$ (229,704)	\$ (113,395)	\$ 101,012	
Interest sensitivity gap ratio	0.41%	0.67%	2.62%	49.71%	
Cumulative interest sensitivity gap ratio	0.41%	0.49%	0.78%	1.19%	

In the table above, NOW accounts and savings deposits are assumed to be immediately repriceable.

**Critical Accounting Policies**

ISBF has identified one critical accounting policy and practice relative to the financial condition and results of operation. This accounting policy relates to the allowance for loan losses.

The allowance for loan losses represents management's estimate of the probable credit losses inherent in the loan portfolio. These potential losses could be either identified or unidentified. The accuracy of this estimate



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could have a material impact on ISBF's earnings. To the extent actual outcomes differ from management estimates, additional provision for loan losses could be required that could adversely affect earnings or financial position in future periods.

The loan portfolio represents the largest asset type on the consolidated balance sheet. Loan losses are charged off against the allowance, while recoveries of amounts previously charged off are credited to the allowance. A provision for loan losses is charged to operations based on management's periodic evaluation of various factors.

Estimating the amount of the allowance for loan losses requires significant judgment and the use of estimates related to the amount and timing of potential losses. In evaluating the portfolio, management takes into consideration numerous factors; some are quantitative while others require qualitative judgment. These factors include: current economic conditions and trends, historical loan loss experience, the composition of the loan portfolio including mix and loan type, loan collateral values, loan classification, loan delinquencies, specific impaired loans and estimated probable credit losses. Nonperforming, classified and large loans are specifically reviewed for impairment and the allowance is allocated on a loan by loan basis as deemed necessary. Loans not specifically allocated and homogenous loans are grouped into categories to which a loss percentage, based on historical experience, is allocated.

The adequacy of the allowance for loan losses is monitored on an on-going basis by the loan review officer, senior management and the bank's board of directors. In addition, the various regulatory agencies that examine the bank periodically review the allowance for loan losses. These agencies may require ISBF to make additional provisions to the allowance based upon their judgment about information available to them at the time of their examination.

There can be no assurances that the allowance for loan losses will be adequate to cover all loan losses, but management believes that the allowance for loan losses was adequate as of September 30, 2007.

**Quantitative and Qualitative Disclosures About Market Risk**

Market risk is the risk of earnings volatility that results from adverse changes in interest rates and market prices. ISBF's market risk is comprised primarily of interest rate risk arising from its core banking activities of lending and deposit taking. Interest rate risk is the risk that changes in market interest rates may adversely affect ISBF's net interest income. Management continually develops and applies strategies to mitigate this risk. Management does not believe that ISBF's primary market risk exposures and how those exposures were managed through the nine months ended September 30, 2007 changed when compared to the year ended December 31, 2006.

ISBF uses a third-party computer software simulation modeling program to measure its exposure to potential interest rate changes. For various assumed hypothetical changes in market interest rates, numerous other assumptions are made such as prepayment speeds on loans and securities backed by mortgages, the slope of the Treasury yield curve, the rates and volumes of ISBF's deposits, and the rates and volumes of ISBF's loans. This analysis measures the estimated change in net interest income in the event of hypothetical changes in interest rates. The following table presents ISBF's projected changes in net interest income for the various rate shock levels at September 30, 2007.

	<b>\$ Change</b>	<b>% Change</b>
+200 bp	(1,988,000)	-9.84%
+100 bp	(938,000)	-4.65%
Base	0	0.00%
-100 bp	649,000	3.21%
-200 bp	666,000	3.30%

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As shown above, at September 30, 2007, the effect of an immediate and sustained 200 basis point increase in interest rates would decrease ISBF's net interest income by approximately \$1,988,000. The effect of a ramped 200 basis point decrease in rates would increase ISBF's net interest income by approximately \$666,000. An increase in interest rates would cause more of ISBF's interest-bearing liabilities to reprice than interest-earning assets, thus reducing net interest income. As the rate on many of the interest-bearing liabilities could not be decreased by another 200 basis points, any additional reductions in market interest rates could reduce ISBF's net interest income as rates on repriceable assets are reduced while rates on liabilities cannot be lowered proportionally.

Computations of the prospective effects of hypothetical interest rate changes are based on numerous assumptions. Actual values may differ from those projections set forth above. Further, the computations do not contemplate any actions ISBF may undertake in response to changes in interest rates.

## **ISBF EXECUTIVE COMPENSATION**

### **Compensation Discussion and Analysis**

#### ***Introduction***

This Compensation Discussion and Analysis section describes ISBF's compensation philosophy and policies for 2006 as applicable to the executive officers who are expected to be named executive officers of the combined company. This section explains the structure and rationale associated with each material element of each executive's compensation, and it provides important context for the more detailed disclosure tables and specific compensation amounts provided following the section.

ISBF does not have a compensation committee at the holding company level and it relies upon the compensation committee of the Iowa State Bank & Trust board. Messrs. Summerwill, Koza and West and Ms. Katen-Bahensky served on the committee in 2006 and 2007. The compensation packages for ISBF's executive officers are initially established by the compensation committee which then recommends them for approval by ISBF's full board of directors. Compensation is generally based upon the executive officers' individual performance, roles for both ISBF and its subsidiaries and ISBF's past financial performance. Because ISBF is not subject to the reporting requirements of the Securities and Exchange Act of 1934, or subject to the rules of any stock exchange or quotation service, the ISBF board has not made determinations regarding the independence of its members or the members of its bank boards and, therefore, compensation decisions for executives have been approved by directors who would not have met the independence standards set forth by the Nasdaq Stock Market.

Although the full board generally approves the compensation for the executive officers, the compensation committee has been responsible for setting the compensation policies and approving the compensation of ISBF executive officers. In this regard, the compensation committee:

- adopts, reviews and refines an executive compensation philosophy and guiding principles that reflect ISBF's mission, values and long-term strategic objectives;

- administers ISBF's executive compensation programs in a manner that furthers its strategic goals and serves the interests of its shareholders;

- establishes compensation-related performance objectives under ISBF's bonus arrangements with its executive officers;

- determines the total compensation levels of its executive officers and allocates total compensation among the various components of executive pay; and

- administers ISBF's equity compensation and incentive compensation plans.



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The board and the compensation committee rely upon the input of management, particularly Mr. Summerwill and Mr. Funk, when carrying out their responsibilities in establishing executive compensation. Management provides the committee with recommendations regarding compensation philosophy and plan design, as well as evaluations of employee performance and guidance on establishing performance targets and objectives. The committee also consults with management on matters related to executive compensation and benefit plans where board or shareholder action is expected, including the adoption of new compensation plans or the amendment of existing plans. No executive officer participates in any recommendation or decision regarding his or her own compensation, except where such compensation is affected by changes made to broad-based employee benefit plans.

### ***Compensation Philosophy and Objectives***

ISBF has been committed to providing a total compensation program that rewards executives for their own personal performance while supporting ISBF's long-term business strategy. In establishing executive compensation, the committee has generally divided compensation into separate components: salary, cash bonus and retirement benefits. These components are intended to work together to compensate the executive fairly for his or her services and reward the executive officer based upon ISBF's overall performance during the year.

The general philosophy in making decisions regarding the compensation of the executive officers is:

to provide significant reward for achievement of superior performance;

to provide market-based compensation to help recruit and retain professionals of exceptional quality; and

to provide flexibility to recognize, differentiate and reward individual performance.

### ***Components of Compensation***

*General.* To accomplish these objectives, the committee has used salary, cash bonus and retirement benefits, including deferred compensation arrangements, a defined-benefit pension plan and a 401(k) retirement plan. Generally, while the committee has granted stock options in the past, it has not focused on aligning the executive officers and shareholders through the grant of stock options or other long-term equity incentive awards. This has been, in part, because of the relatively closely-held nature of the company. In the case of Mr. Summerwill, who has served as ISBF's Chairman and Chief Executive Officer, the use of significant equity awards was not viewed as important due to his already significant beneficial ownership of shares of common stock. ISBF expects that following the proposed merger with MidWestOne and the adoption of the 2008 Equity Incentive Plan, it will put more emphasis on the use of long-term incentive equity awards as a means of incenting and rewarding its executive officers.

The committee's decisions regarding each of these components for the executive officers are based, in part, on the committee's subjective judgment and take into account qualitative and quantitative factors. In reviewing an executive officer's compensation, the committee considers and evaluates all components of the officer's total compensation package. This involves reviewing base salary, cash bonus, stock options, perquisites, participation in ISBF's retirement plans and any other payments, awards or benefits that an officer earns. Additionally, the committee takes into consideration any amounts an executive officer is entitled to upon termination or a change-in-control event.

*Salary.* The committee reviews each executive's base salary on an annual basis. The committee believes that base salary should reward an executive for his or her past performance, offer security to the executive and allow ISBF to attract qualified executives and maintain a stable management team and environment. Base salaries are determined by examining and evaluating the executive's performance over the past year as well as the individual's level of responsibility, prior experience, education, breadth of knowledge and the current market level of executives at similar positions at our peer institutions. The committee may also adjust salaries to reflect



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ISBF's overall financial performance. The committee also factors in other payments and awards that the executive may receive, including stock options and participation in our retirement plans prior to making a determination on the individual's salary. In setting Mr. Summerwill's salary as Chairman and Chief Executive Officer of ISBF, the board factored in Mr. Summerwill's day-to-day involvement in the management of the subsidiary banks and the fact that Mr. Funk has significantly more day-to-day involvement over the management of ISBF in connection with Mr. Funk's role as President of ISBF and President and Chief Executive Officer of Iowa State Bank & Trust, ISBF's primary subsidiary.

The salaries for 2006 for those executive officers who are expected to be named executive officers in the combined company are set forth in the summary compensation table on page . In determining these salary levels, the committee considered each executive officer's personal performance in 2005 and his influence and involvement in ISBF's general growth in earnings, net income, assets and income in 2005. The committee also considered the compensation paid to officers at other financial institutions located in Iowa and similar markets throughout the Midwest. Additionally, the committee considered the minimum base salaries provided for in an executive officer's employment agreement, all of the components of executive compensation, including cash bonus, stock options, retirement and death benefits, and internal pay equity among ISBF's executives.

When establishing the salary of executives other than their own, Messrs. Summerwill and Funk participated with and made recommendations to the committee.

*Bonus.* Historically, the committee has not relied on bonus payments as a significant component of an executive officer's compensation package, although it does consider granting discretionary awards to its executive officers on an annual basis. Mr. Summerwill does not receive a bonus, again as a result of those factors set forth in the discussion regarding his base salary. In 2006, the committee awarded Mr. Funk a \$5,000 bonus and Mr. Jehle a \$2,000 bonus, each related primarily to his respective contribution and leadership with respect to ISBF's overall financial performance in 2005, including the company's return on equity, return on assets, earnings per share, net income, asset growth and credit quality. Additionally, the committee awarded a discretionary bonus, outside of the bonus pursuant to the plan described below, to approximately 30 of ISBF's employees for 2005 performance. As with salary, all of the factors described herein are considered on a subjective basis in the aggregate, and none of the factors is accorded a specific weight.

ISBF also maintains a profit-sharing bonus plan that is open to all employees, including the executive officers. Pursuant to the profit-sharing bonus plan, the committee has the discretion to award bonuses based upon how well the company performs in a year against its budget and net income. In 2006, the committee awarded a bonus of 1% of salary to employees despite the company not achieving all of its financial goals for 2005. Mr. Funk, however, did not receive this bonus in 2006 and instead received a separate discretionary bonus from the board as described above. The company also awarded the same 1% of base salary bonus in 2007 based upon its performance in 2006. Mr. Funk did receive that bonus in 2007 for performance in 2006 and he did not receive any other bonus for 2006 performance. Mr. Summerwill participates in the profit-sharing bonus plan, but the committee awards bonuses to him based solely on the company achieving certain net income targets. The company did not achieve those targets in either 2005 or 2006, so Mr. Summerwill did not receive a profit-sharing bonus for either of those years.

In regard to bonuses for employees other than themselves, Messrs. Summerwill and Funk participated with and made recommendations to the committee.

*Long-Term Incentive Compensation.* ISBF maintains the ISB Financial Corp. Stock Option Plan, which allows the board and the committee to grant equity awards to its executive officers and employees. As discussed above, the committee has not focused on granting stock options as a way to incent the executive officers and, as a result, Messrs. Summerwill, Funk and Jehle have not received option grants since 2003.

*401(k) Plan.* ISBF sponsors the Iowa State Bank & Trust Company Salary Reduction Profit Sharing Plan, a qualified, tax-exempt pension plan qualifying under Section 401(k) of the Internal Revenue Code. All employees meeting age and service requirements, including ISBF's executive officers, are eligible to participate in the plan.

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The 401(k) plan allows for participants' elective deferrals up to the maximum amount allowed by the Code and Treasury regulations, and ISBF matches 100% of the employee deferrals up to 3% of the employee's gross salary and 50% of the employee contributions from between 3% and 5% of gross salary.

The 401(k) plan also has a profit sharing plan component allowing ISBF, within its discretion, to make contributions in addition to the matching contributions discussed above. The company has not made discretionary contributions through the 401(k) plan and instead relies upon the other plans and programs in place to provide incentives and rewards to its employees.

Participants can choose between several different investment options under the 401(k) plan.

*Pension Plan.* Iowa State Bank & Trust sponsors the Iowa State Bank & Trust Company Retirement Plan, which is a tax qualified defined benefit pension plan. The plan is available to all eligible employees of ISBF meeting age and service requirements, including the executive officers. Pursuant to the plan, an employee's benefit is based upon years of credited service, compensation, age at retirement and the form of payment selected by the employee at the time of retirement.

ISBF is in the process of freezing this plan, effective as of December 31, 2007, at which time benefits will no longer accrue and no new participants will be allowed. However, the plan will continue to pay out to participants in accordance with the plan's established terms.

*Supplemental Retirement Arrangements.* ISBF is a party to several supplemental retirement agreements with its officers, including one with each of Mr. Funk and Mr. Jehle. Generally, these plans are intended to provide a reward for the participating officers' performance, provide an incentive to keep them working as productive contributors to ISBF's success and to provide them with an additional level of security after their employment. Pursuant to the agreement with Mr. Funk, upon his normal retirement on or after June 1, 2019, he will receive \$25,000 a year for fifteen years. There are two agreements in place for Mr. Jehle, one that provides for him to receive \$15,000 a year for fifteen years following his normal retirement on or after July 1, 2024 and one that provides for him to receive \$10,000 a year for fifteen years following his normal retirement on or after July 1, 2019. Pursuant to each of these agreements, either Mr. Funk or Mr. Jehle will not receive any benefits if he retires prior to the age of 60 and reduced benefits if he retires between the age of 60 and 65 (except in cases of death or disability).

*Other Perquisites.* It is the committee's belief that perquisites for executive officers should be very limited in scope and value. Due to this philosophy, ISBF has generally provided nominal benefits to executives that are not available to all full-time employees. The company does provide social club memberships to certain executives and managers in the ordinary course of business to give them the opportunity to bring in and recruit new business opportunities. Those individuals are eligible to use the club membership for their own personal use. In addition, certain executive officers and managers are provided with use of company vehicles. ISBF also pays the premiums on life insurance policies for certain executive officers and managers.

*Tax and Accounting Policies Affecting Compensation Decisions.* Section 162(m) of the Internal Revenue Code limits the deductibility of annual compensation in excess of \$1.0 million paid to the Chief Executive Officer and each of the three other highest paid officers (other than the chief financial officer), to the extent they are listed officers on the last day of any given tax year. However, compensation is exempt from this limit if it qualifies as performance-based compensation.

Performance-based compensation generally includes only payments that are contingent on achievement of performance objectives, and excludes fixed or guaranteed payments. Although we will consider deductibility under Section 162(m) with respect to the compensation arrangements for executive officers, deductibility will not be the sole factor used in determining appropriate levels or methods of compensation. Since our objectives may not always be consistent with the requirements for full deductibility, we may enter into compensation arrangements under which payments would not be deductible under Section 162(m).

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*Decisions Affecting 2007 and Future Compensation.* For 2007, compensation components and factors were substantially similar to those applied for 2006 compensation. As discussed under *The Merger Interests of Certain Persons in the Merger*, in connection with the execution of the merger agreement with *MidWestOne*, ISBF entered into employment agreements with Messrs. Funk and Jehle, as well as a letter agreement with Mr. Summerwill. The terms of these agreements were negotiated with representatives of *MidWestOne* and were approved by ISBF's full board of directors and may affect compensation decisions after the consummation of the merger. Additionally, the committee retained a third party consultant to advise ISBF and the directors on compensation matters for the combined company, including the use of equity based grants in the future.

Additionally, after the effectiveness of the merger, it is anticipated that the combined company will form a compensation committee with Messrs. West, Wake and Wersen and Ms. Katen-Bahensky serving as its members, each of whom are expected to be deemed to be an independent director pursuant to the requirements of the Nasdaq Stock Market. The compensation committee will be responsible for determining and implementing the combined company's compensation philosophy and strategy and will have primary oversight over the different agreements and plans that will affect executive officers' compensation packages.

### **Compensation Committee Interlocks and Insider Participation**

Because ISBF has not been subject to the reporting requirements of the Securities and Exchange Act of 1934, or subject to the rules of any stock exchange or quotation service, the board has not made determinations regarding the independence of its members and, therefore, compensation decisions for executives have been approved by directors who may not have met the independence standards set forth by the Nasdaq Stock Market. However, no person has participated in board decisions that would directly affect his or her compensation as an executive officer or other employee. There were no compensation committee interlocks in 2006.

**Table of Contents****Summary Compensation**

The following table shows compensation information for the executive officers of ISBF for 2006 who are expected to be named executive officers of the combined company:

**Summary Compensation Table**

Name & Position with ISBF	Year	Salary	Bonus <sup>(1)</sup>	Change in Pension Value & Nonqualified Deferred Compensation Earnings <sup>(2)</sup>	All Other Compensation <sup>(3)</sup>	Total
Charles N. Funk President, ISBF; President and Chief Executive Officer, Iowa State Bank & Trust	2006	\$ 212,000	\$ 2,120	\$ 13,726	\$ 9,268	\$ 237,114
Kent L. Jehle Vice President, ISBF; Executive Vice President, Iowa State Bank & Trust	2006	\$ 122,500	\$ 1,225	\$ 8,040	\$ 5,316	\$ 137,081

- (1) Amounts include a discretionary bonus of 1% of the executive's base salary, pursuant to ISBF's Profit Sharing Bonus Plan, and were paid in 2007 for services rendered in 2006.
- (2) Amounts include the increase in the present value of the executive officer's accumulated benefit under the Iowa State Bank & Trust Company Retirement Plan, tax qualified defined benefit pension plan. Also includes the expenses incurred by ISBF during the year to reflect the increase in ISBF's liability for the benefit to be paid pursuant to the deferred compensation arrangements for the executive officer. For Mr. Funk, the increase in his accumulated benefit under the pension plan was \$4,434 and ISBF contributed \$9,292 to reflect the increase in its liability regarding Mr. Funk's deferred compensation arrangements. For Mr. Jehle, the increase in his accumulated benefit under the pension plan was \$1,893 and ISBF contributed \$6,147 to reflect the increase in its liability regarding Mr. Jehle's deferred compensation arrangements.
- (3) Amounts include the following:

Name	Year	Company Contribution to Defined Benefit Plan	Group Term Life Insurance
Charles N. Funk	2006	\$ 8,680	\$ 588
Kent L. Jehle	2006	\$ 5,026	\$ 290

No executive officer received perquisites or other personal benefits in excess of \$10,000.

**Grants of Plan-Based Awards**

ISBF did not grant any equity awards or other plan-based awards during 2006 to the executive officers of ISBF during 2006 who are expected to be named executive officers of the combined company.

**Table of Contents****Outstanding Equity Awards**

The following table shows all outstanding equity awards at the end of 2006 held by the executive officers of ISBF who are expected to be named executive officers of the combined company:

**Outstanding Equity Awards at 2006 Year End**

Name	Number of Securities		Option Awards		
	Underlying		Equity Incentive Plan Awards: Number of Securities	Option Exercise	Option Expiration
	Unexercised	Options	Underlying	Price	Date
	Exercisable	Unexercisable			
Charles N. Funk	3,360	0		\$ 12.67	6/10/2008
Kent L. Jehle	840	0		\$ 12.67	6/10/2008

**Option Exercises and Stock Vested**

The ISBF executive officers during 2006 who are expected to be named executive officers of the combined company did not exercise any stock options in 2006.

**Pension Benefits**

The following table sets forth the individual's accumulated benefit under the Iowa State Bank & Trust Company Retirement Plan, a tax qualified defined benefit pension plan, as well as the current amount maintained by ISBF to cover the future payments due to the executive officer pursuant to the deferred compensation arrangements. The assumptions used in calculating accumulated benefit under the pension plan are set forth in notes to ISBF's financial statements for the year ended December 31, 2006. Please see page\_\_ for a more detailed discussion the benefits payable under the deferred compensation arrangements.

Name	Plan Name	Number of Years of Credited Service	Present Value of Accumulated Benefit	Payments During Last Fiscal Year
Charles N. Funk	Pension Plan	6	\$ 21,625	
	Deferred Compensation		41,724	
Kent L. Jehle	Pension Plan	20	\$ 41,784	
	Deferred Compensation		35,223	

**Employment Agreements and Potential Payments Upon Termination or Change in Control**

Iowa State Bank & Trust entered into an employment agreement with Mr. Funk, dated January 1, 2001. The employment agreement provides for Mr. Funk to serve as the bank's President and Chief Executive Officer. Additionally, the agreement provides for a minimum base salary of \$175,000 and the potential to receive a performance bonus, as well as other benefits that are available to other employees, including participation in the pension plan, the 401(k) plan and medical plans. The agreement provides for successive one year terms, although the bank can terminate the agreement at any time for cause and either party can terminate the agreement upon 60 days prior notice for any reason. If terminated without cause, Mr. Funk is entitled to receive his salary and benefits for at least 60 days. Additionally, if Mr. Funk is terminated in connection with a sale of ISBF or Iowa State Bank & Trust, the agreement provides that he is entitled to a payment equal to two times his salary in addition to twelve months of job placement services. Additionally, the agreement provides that following its termination, Mr. Funk can not compete with the bank for a period of two years. This employment agreement will be terminated upon the consummation of the merger with MidWestOne, Mr. Funk will not receive the anticipated change-in-control payment and he will have a new agreement with the combined company.



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In addition to the employment agreement, Mr. Funk and Iowa State Bank & Trust also entered into a supplemental retirement agreement, dated as of November 1, 2001. Additionally, Mr. Jehle, who currently is not a party to an employment agreement, has entered into two supplemental retirement agreements. The supplemental retirement agreements of Messrs. Funk and Jehle are described under the heading "ISBF Executive Compensation" Compensation Discussion and Analysis.

Mr. Funk would not be entitled to any payments pursuant to his employment agreement or supplemental retirement agreement upon his termination by the bank for cause, as defined in the agreement, as of December 31, 2007. If he was terminated by the bank without cause and notice was provided on December 31, 2006, then he would be entitled to receive approximately \$35,000, or 60 days of his then-current salary, plus benefits for that same period. As of that date, Mr. Funk's surviving spouse would be entitled to receive the appropriate payments, equal to at least \$25,000 annually for 15 years, starting when Mr. Funk would have attained 65 years of age. In the event of Mr. Funk's termination as of December 31, 2006 in connection with a change-in-control event, Mr. Funk would be entitled to two times his then-current salary, or approximately \$424,000.

Mr. Jehle would not be entitled to any payments pursuant to his supplemental retirement agreements upon his termination, with or without cause, if it occurred on December 31, 2006. As of that date, Mr. Jehle's surviving spouse would be entitled to receive the appropriate payments, equal to at least \$25,000 annually for 10 years and \$15,000 for 15 years, starting when Mr. Jehle would have attained 60 years of age.

The amounts set forth above do not include payments and benefits to the extent they are provided on a non-discriminatory basis to salaried employees generally upon termination of employment. These include, among other things, accrued salary, bonus and vacation pay, regular pension benefits under the defined benefit retirement plan, distributions of plan balances under the 401(k) plan, and the value of any vested and unexercised options.

### **Loans to Officers and Directors and Other Transactions With Officers and Directors**

During 2006, Iowa State Bank & Trust and First State Bank made loans or loan commitments, in the ordinary course of business, to directors and officers of ISBF and to corporations or partnerships with which one or more of the officers or directors of ISBF were associated. In the opinion of management of ISBF, all such loans and loan commitments were made on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other persons, and did not involve more than the normal risk of collectibility or present other unfavorable features.

### **Director Independence**

Because ISBF has not been subject to the reporting requirements of the Securities and Exchange Act of 1934, or subject to the rules of any stock exchange or quotation service, the board has not made determinations regarding the independence of its members. It is expected that a majority of directors of the combined company following the merger will be deemed to be independent under the Nasdaq rules, including Messrs. Koza, Monson and West and Ms. Katen-Bahensky.

### **Compensation of Directors**

For 2006 and 2007, each of ISBF's directors, with the exception of Mr. Funk and Suzanne Summerwill, who are employees and do not receive any additional fees to serve as a director, was paid an annual retainer of \$1,400 and received a fee of \$675 for each regular board meeting attended in person and \$150 for each regular board meeting attended telephonically. Each director also received \$200 per committee meeting attended. The Chairman of the Board received an additional \$150 for each regular board meeting attended and the chairman of the audit committee received an extra \$150 for each audit committee meeting.

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The following table shows compensation information for the non-employee directors of ISBF for 2006 who also are expected to continue as directors of the combined company:

Name	Fees Earned or Paid in Cash	Option Awards	Change in Pension Value & Nonqualified Deferred Compensation Earnings	All Other Compensation <sup>(1)</sup>	Total
Donna M. Katen-Bahensky	\$ 7,800				\$ 7,800
John S. Koza	16,987 <sup>(2)</sup>			\$ 25,000	41,987
Kevin W. Monson	13,625				13,625
W. Richard Summerwill	75,950 <sup>(3)</sup>			45,000	120,950 <sup>(2)</sup>
Stephen L. West	12,775				12,775

- (1) Messrs. Summerwill and Koza each have entered into deferred compensation agreements with ISBF. Pursuant to the terms of Mr. Koza's agreements, he receives \$25,000 per year for 15 years following his retirement from ISBF as its Executive Vice President in 2000. Following the end of that 15 year period, he will receive \$15,000 per year for the next 15 years. There are three agreements in place with Mr. Summerwill. Pursuant to these agreements, Mr. Summerwill will receive \$15,000 per year for life, \$30,000 a year from 2001 through 2015 and an additional \$20,000 per year from 2009 through 2023. No director received perquisites or other personal benefits in excess of \$10,000.
- (2) Mr. Koza also serves as Chairman of the Board of First State Bank, for which he received \$5,462 in board fees.
- (3) Mr. Summerwill also served as the Chief Executive Officer of ISBF as well as the Chairman of the Board in 2006. In his capacity as Chief Executive Officer, Mr. Summerwill received a salary of \$60,000, which is reflected in the column of fees earned.

**Ownership of Securities by Certain Beneficial Owners and Management**

The following table sets forth certain information as of September 30, 2007, with respect to the common stock beneficially owned by each existing director and executive officer of ISBF who is expected to be named an executive officer of the combined company, by each nominee, by all executive officers and directors as a group and by each shareholder known by ISBF to be the beneficial owner of more than five percent of the common stock.

Name	Amount and Nature of Beneficial Ownership <sup>(1)</sup>	Percent of Class <sup>(1)</sup>
<b>Board of Directors:</b>		
Charles N. Funk <sup>(2)</sup>	20,325	*
Donna Katen-Bahensky <sup>(3)</sup>	1,500	*
John S. Koza <sup>(4)</sup>	885,864	17.2%
Kevin W. Monson <sup>(5)</sup>	840	*
Richard J. Schwab <sup>(6)</sup>	1,350	*
Robert L. Sentman <sup>(7)</sup>	7,190	*
Suzanne Summerwill <sup>(8)</sup>	216,468	4.2%
W. Richard Summerwill <sup>(9)</sup>	507,084	9.8%
Stephen L. West <sup>(10)</sup>	15,672	*
<b>Current Other Named Executive Officers:</b>		
Kent Jehle <sup>(11)</sup>	6,600	*
Gary J. Ortale <sup>(12)</sup>	7,500	*
<b>Executive Officers and Directors as a group (11 persons)<sup>(13)</sup></b>	<b>1,670,393</b>	<b>32.4%</b>

\* Less than 1%.





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- (1) Amounts reported included shares held directly, including certain shares subject to options, as well as shares held in retirement accounts, by certain members of the named individuals' families or held by trusts of which the named individual is a trustee or substantial beneficiary. Inclusion of shares shall not constitute an admission of beneficial ownership or voting and sole investment power over included shares. The nature of beneficial ownership for shares listed in this table is sole voting and investment power, except for the shares underlying options and as set forth in the following footnotes. The shares listed include shares subject to options that are currently exercisable and exercisable within 60 days of September 30, 2007.
- (2) Includes 3,360 shares subject to options. Also includes 16,965 shares held jointly by Mr. Funk and his spouse, over which he has shared voting and investment power.
- (3) All shares held jointly by Ms. Katen-Bahensky and her spouse, over which she has shared voting and investment power.
- (4) Includes 450 shares subject to options. Also includes 619,560 shares held in trusts, over which Mr. Koza has sole voting and sole investment power, and 23,400 shares held by his wife, over which he has shared voting and investment power. Excludes 94,236 shares that are owned by Mr. Koza's adult children.
- (5) Includes 450 shares subject to options.
- (6) Includes 1,350 shares subject to options.
- (7) All of Mr. Sentman's shares are held jointly by him and his spouse, over which he has shared voting and investment power.
- (8) Includes 840 shares subject to options. Also includes 18,870 shares held in custodial accounts for the benefit of Ms. Summerwill's children, over which she has sole voting and investment power, and 99,864 shares held by her husband, over which she has shared voting and investment power. Excludes 614,832 shares held in various capacities by Ms. Summerwill's siblings and their children.
- (9) Includes 1,500 shares subject to options. Includes 226,368 shares held in trusts over which Mr. Summerwill has sole voting and investment power, and 68,262 shares held by his wife (either individually or in a trust) over which he has shared voting and investment power. Also includes 209,100 shares held in a trust over which Mr. Summerwill has sole voting and investment power, but for which he disclaims beneficial ownership except with respect to 20,730 shares. Excludes 157,746 shares held by Mr. Summerwill's adult children and their children. Also excludes 333,030 shares held by his sister and her children.
- (10) Includes 13,272 shares held jointly by Mr. West and his spouse, over which he has shared voting and investment power.
- (11) Includes 840 shares subject to options. Also includes 2,700 shares held jointly by Mr. Jehle and his spouse, over which he has shared voting and investment power.
- (12) Includes 1,500 shares subject to options. Also includes 4,800 shares held in his IRA, over which he has sole voting and investment power, and 1,200 shares held in his spouse's IRA, over which he has shared voting and investment power.
- (13) Such shares include a total of 10,290 shares subject to options.

**BUSINESS OF MIDWESTONE**

**General Description**

MidWestOne is a community-based financial holding company headquartered in Oskaloosa, Mahaska County, Iowa. MidWestOne, through its wholly owned subsidiaries, provides a wide range of services, including traditional banking services, trust services, residential mortgage services, insurance brokerage and retail securities brokerage services. MidWestOne provides a full range of services to individual and corporate customers. MidWestOne's principal operating subsidiary is MidWestOne Bank, which we refer to in this section as the Bank, with headquarters in Oskaloosa.

The Bank provides retail and commercial banking and related financial services, including various deposit products, commercial, agricultural, real estate, and consumer loans, and trust services. The Bank is a community-oriented, full-service commercial bank, providing traditional banking services to individuals, small to medium sized businesses, farmers, government and public entities and not-for-profit organizations. The Bank operates out of 19 locations in south central and eastern Iowa.

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MidWestOne Investment Services, Inc., or MWI, provides retail brokerage and financial planning services through various banking offices of MidWestOne. MWI is a wholly-owned subsidiary of MidWestOne that was established in 2004.

MidWestOne Insurance Services, Inc. (f/k/a Cook & Son Agency, Inc.), or MW Insurance, provides insurance agency services for individuals and corporations in the markets served by MidWestOne. MW Insurance was acquired by MidWestOne on September 1, 2005, and currently serves customers in the Pella, Iowa area.

MidWestOne also owns 100% of the stock of the commercial finance company MIC Financial, Inc., or MIC Financial. MIC Financial provided factoring, equipment leasing and accounts receivable financing to small business clients. MIC Financial is no longer offering these services and is now inactive.

Since 1988, MidWestOne, either directly or through the Bank, has invested in loan pool participations that have been purchased by certain non-affiliated independent service corporations (collectively, the Servicer) from various sources including large financial institutions and the Federal Deposit Insurance Corporation (FDIC). These loan pool investments generally consist of nonperforming and distressed loans that have been sold at prices reflecting varying discounts from the aggregate outstanding principal amount of the underlying loans. The amount of the discount depends on the credit quality of the portfolio. The Servicer collects these loans from the borrowers.

MidWestOne was incorporated in Iowa in 1973 and was a bank holding company registered under the Bank Holding Company Act of 1956. Effective January 9, 2005, MidWestOne became a financial holding company pursuant to the provisions of the Gramm-Leach-Bliley Act of 1999. MidWestOne provides support services to the Bank including management assistance, auditing services and loan review.

## **Subsidiaries**

*MidWestOne Bank* MidWestOne currently has one bank subsidiary operating under the name of MidWestOne Bank. Prior to January 1, 2006, MidWestOne had four bank subsidiaries. On January 1, 2006, the four banks were merged into one Iowa-chartered subsidiary bank with headquarters located in Oskaloosa, Iowa. All previously existing banking locations were retained as branches of the newly consolidated bank and all banking services provided by the individual banks are offered by the new consolidated bank.

The Bank is a full-service, commercial bank chartered as an Iowa state bank in 1931. The Bank was known as Mahaska State Bank until 2003, when the name was changed to MidWestOne Bank & Trust. On January 1, 2006, the Bank adopted the name MidWestOne Bank. The Bank operates in 12 counties with 19 offices in 13 communities in south central and eastern Iowa. The Bank serves Mahaska County from its main bank and two branch offices in Oskaloosa. It also serves Benton County from its two offices in Belle Plaine, Black Hawk County from its offices in Hudson and Waterloo, Des Moines County from its two offices in Burlington, Iowa County from its office in North English, Jefferson County from its two offices in Fairfield, Keokuk County from its office in Sigourney, Lee County from its office in Fort Madison, Louisa County from its office in Wapello, Marion County from its two offices in Pella, Scott County from its office in Davenport and Wapello County from its office in Ottumwa. The Bank provides a wide array of retail and commercial banking services, including demand, savings and time deposits; real estate, commercial, agricultural and consumer loans; and trust services.

*MIC Financial, Inc.* MIC Financial is an Iowa corporation that was formed by MidWestOne in 1974 under the name of MIC Leasing Co. MidWestOne operated under the name of On-Site Commercial Services until June 1997 when the name was officially changed to On-Site Credit Services, Inc. Effective March 21, 2000, the name was changed to MIC Financial, Inc. MIC Financial currently is inactive.

*MidWestOne Investment Services, Inc.* MWI is an Iowa corporation that was formed in 2004. The entity provides retail brokerage and financial planning services in conjunction with MidWestOne's bank subsidiary locations in Pella, Oskaloosa, Sigourney and Burlington, Iowa.

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*MidWestOne Insurance Services, Inc.* MW Insurance is an Iowa corporation that was acquired by MidWestOne in 2005. MW Insurance acts as an insurance agency for individuals and businesses in the Pella, Iowa area.

### **Lending Services**

MidWestOne and its bank subsidiary provide a broad range of commercial and retail lending services to corporations, partnerships, individuals and government agencies. The Bank actively markets its services to qualified lending customers. Lending officers actively solicit the business of new borrowers entering the market as well as long-standing members of the local business community.

The Bank's loan portfolio consists of residential real estate loans, commercial loans, commercial real estate loans, agricultural loans, construction and land development loans, and consumer loans. Management emphasizes credit quality and seeks to avoid undue concentrations of loans to a single industry or based on a single class of collateral. MidWestOne has established lending policies that include a number of underwriting factors to be considered in making a loan, including location, loan-to-value ratio, cash flow, interest rate and credit history of the borrower. MidWestOne focuses its efforts on building its lending business in the following areas:

*Residential Real Estate Loans.* Residential real estate loans are made to finance residential units that will house from one to four families. While the MidWestOne originates both fixed and adjustable rate residential real estate loans, it sells most of the long-term fixed-rate loans in the secondary market. In the normal course of business, MidWestOne retains variable-rate mortgages and fixed-rate mortgages with a maturity of five years or less.

*Commercial Loans.* Commercial loans are made to small- to medium-sized businesses that are sole proprietorships, partnerships and corporations. Generally, these loans are secured with collateral including accounts receivable, inventory and equipment. The personal guarantees of the principals also may be required. Frequently, these loans are further secured with real estate collateral.

*Commercial Real Estate Loans.* Commercial real estate loans are loans secured by real estate including farmland, multifamily residential properties and other nonfarm-nonresidential properties.

*Agricultural Loans.* Agricultural loans are loans made to farming operations owned by sole proprietorships, partnerships and small farm corporations. These loans include operating loans to finance crop input or livestock purchase and loans to finance facilities, equipment and machinery.

*Construction and Land Development Loans.* Construction and land development loans include loans for commercial and residential development and improvements. The majority of these loans are in-market to known and established borrowers. MidWestOne's loan policy states that land development loans should not exceed a term of three years. MidWestOne requires that careful consideration be given to the financial capacity and experience of the developer.

*Consumer Loans.* Consumer loans are primarily collateralized loans to individuals for various personal purposes such as financing automobiles and other consumer-oriented goods. Home equity lines of credit are included in the MidWestOne's consumer loan portfolio and are secured by the borrower's home. These lines of credit can be drawn at the discretion of the borrower and are, generally, at variable interest rates.

Lending officers are assigned various levels of loan approval authority based upon their respective levels of experience and expertise. Loan approval is also subject to MidWestOne's written loan policy, as established by MidWestOne Bank's board of directors. The loan approval process is designed to facilitate timely decisions while adhering to policy parameters and risk management factors. MidWestOne also has an independent loan review function to analyze credits of the bank.

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**Table of Contents****Loan Pool Participations**

MidWestOne, through the Bank, has participation interests in pools of loans purchased at varying discounts from the aggregate outstanding principal amount of the underlying loans. MidWestOne has been purchasing participation interests in discounted loans since 1988. These pools of loans are currently held and serviced by a separate independent servicing corporation (referred to as the Servicer) known as States Resources Corporation. MidWestOne does not have any ownership interest in or control over States Resources Corporation.

MidWestOne has invested in loan pools purchased by the Servicer from large nonaffiliated banking organizations and from the FDIC acting as receiver of failed banks and savings institutions. The sales of loan pools by the sellers is generally conducted by sealed bid auction. A sealed bid auction requires each bidder to submit a confidential bid on the subject loan pool and the loan pool is awarded to the highest bidder. The loans comprising the pools were originated throughout the United States. The Servicer acquires the loan pools without recourse against the sellers and, accordingly, the risk of noncollectibility for the portion purchased by MidWestOne is, for the most part, assumed by MidWestOne.

Each pool has a different composition and different characteristics. The pools MidWestOne currently invests in are comprised primarily of performing, past-due and nonperforming loans secured by commercial real estate and other commercial assets. The price bid and paid for such a loan pool is determined based on the credit quality of the loans in the particular pool, the amounts the Servicer believes can be collected on such a pool, and the risks associated with the collection of such amounts.

In considering an investment in a loan pool, the Servicer will evaluate loans owned and being offered and make recommendations to MidWestOne concerning the creditworthiness of the loans in the proposed loan pool purchase. The Servicer performs a comprehensive analysis of the loan pool in an attempt to ensure proper valuation and adequate safeguards in the event of default. In many cases substantial uncertainties may exist regarding the collectibility of the various loans in the pool. MidWestOne makes its own decisions as to whether or not to participate in a particular loan pool that has been recommended by the Servicer, based on MidWestOne's experience with the various categories and qualities of loans.

Upon the acquisition of a participation interest in a loan pool, MidWestOne assumes the risk to the extent of MidWestOne's participation interest that the Servicer will be unable to recover an amount equal to the purchase price plus the carrying costs, if any, and collection costs on such accounts. The extent of such risk is dependent on a number of factors, including the Servicer's ability to locate the debtors, the debtors' financial condition, the possibility that a debtor may file for protection under applicable bankruptcy laws, the Servicer's ability to locate the collateral, if any, for the loan and to obtain possession of such collateral, the value of such collateral, and the length of time it takes to realize the ultimate recovery either through collection procedures or through a resale of the loans following a restructure.

A cost basis is assigned to each individual loan acquired on a cents per dollar basis (discounted price) based on the Servicer's assessment of the recovery potential of each such loan in relation to the total discounted price paid to acquire the pool. This methodology assigns a higher basis to performing loans with greater potential collectibility and a lower basis to those loans identified as having little or no potential for collection.

Loan pool participations are shown on MidWestOne's balance sheet as a separate asset category. The original carrying value of loan pool participations represents the discounted price paid by MidWestOne to acquire its participation interests in various loan pools purchased by the Servicer. MidWestOne's investment balance is reduced as the Servicer collects principal payments on the loans and remits the proportionate share of such payments to MidWestOne.

Loan pools acquired after January 1, 2005, are accounted for in accordance with the provisions of Statement of Position 03-3, Accounting for Certain Loans or Debt Securities Acquired in a Transfer (SOP 03-3) issued by the Accounting Standards Executive Committee of the American Institute of Certified Public Accountants. According to SOP 03-3, in order to apply the interest method of recognition to these types of loans, there must be

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sufficient information to reasonably estimate the amount and timing of the cash flows expected to be collected. When that is not the case, the loan is accounted for on nonaccrual status applying cash basis income recognition to the loan. For those pools acquired prior to December 31, 2004, the accounting treatment utilized is the nonaccrual (or cash) basis.

In each case, where changed circumstances or new information lead the Servicer to believe that collection of the loan or recovery of the basis through collateral would be less than originally determined, the cost basis assigned to the loan is written down or written off through a charge against discount income. The Servicer and representatives of MidWestOne continually evaluate at least quarterly the collectability of the loans and the recovery of the underlying basis. On a quarterly basis, those loans that are determined to have a possible recovery of less than the assigned basis amount are placed on a watch list. The amount of basis exceeding the estimated recovery amount on the watch list loans is written off by a charge against discount income.

Interest income and discount on loan pool participations recorded by MidWestOne is net of collection expenses incurred by the Servicer and net of the servicing fee and share of recovery profit paid to the Servicer. Collection costs include salary and benefits paid by the Servicer to its employees, legal fees, costs to maintain and insure real estate owned, and other operating expenses. Under the terms of the States Resources agreement, the Servicer receives a servicing fee based on one percent of the gross monthly collections of principal and interest, net of collection costs. Additionally, the Servicer receives a tiered percentage share of the recovery profit in excess of the investors required return on investment on each individual loan pool. The Servicer's percentage share of recovery profit is linked to a ten-tier index and ranges from zero to twenty-seven percent depending upon the return on investment achieved. The investor's minimum required return on investment is based on the two-year treasury rate at the time a loan pool is purchased plus 4.0 percent. For every one percent increase obtained over the investor's minimum required return, the Servicer percentage moves up one tier level. In the event that the return on a particular pool does not exceed the required return on investment, the Servicer does not receive a percentage share of the recovery profit. Discount income is added to interest income and reflected as one amount on MidWestOne's consolidated statement of income.

The Servicer provides MidWestOne with monthly reports detailing collections of principal and interest, face value of loans collected and those written off, actual operating expenses incurred, remaining asset balances (both in terms of cost basis and principal amount of loans), a comparison of actual collections and expenses with target collections and budgeted expenses, and summaries of remaining collection targets. The Servicer also provides aging reports and watch lists for the loan pools. Monthly meetings are held between MidWestOne and representatives of the Servicer to review collection efforts and results, to discuss future plans of action, and to discuss potential opportunities. Additionally, MidWestOne's and the Servicer's personnel communicate on almost a daily basis to discuss various issues regarding the loan pools. Company management personnel visit the Servicer's operation on a regular basis; and MidWestOne's loan review officer and its internal auditor perform asset reviews and audit procedures on a regular basis.

MidWestOne's overall cost basis in its loan pool participations represents a discount from the aggregate outstanding principal amount of the loans underlying the pools. For example, as of September 30, 2007, December 31, 2006 and 2005, such cost basis was \$90,757,000, \$98,885,000 and \$103,570,000, respectively, while the contractual outstanding principal amounts of the underlying loans as of such dates were approximately \$154,739,000, \$147,995,000 and \$150,556,000, respectively. The discounted cost basis inherently reflects the assessed collectability of the underlying loans. MidWestOne does not include any amounts related to the loan pool participations in its totals of nonperforming loans.

As part of the ongoing collection process, the Servicer may, from time to time, foreclose on real estate mortgages and acquire title to property in satisfaction of such debts. This real estate may be held by the Servicer as real estate owned for a period of time until it can be sold. Since MidWestOne's investment in loan pools is classified as participations in pools of loans, MidWestOne does not include the real estate owned that is held by the Servicer with the amount of any other real estate it may hold directly as a result of its own foreclosure activities.

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The underlying loans in the loan pool participations include both fixed rate and variable rate instruments. No amounts for interest due are reflected in the carrying value of the loan pool participations. Based on historical experience, the average period of collectibility for loans underlying MidWestOne's loan pool participations, many of which have exceeded contractual maturity dates, is approximately three to five years. Management has reviewed the recoverability of the underlying loans and believes that the carrying value does not exceed the net realizable value of its investment in loan pool participations.

**Other Products and Services**

*Deposit Products.* Management believes MidWestOne offers competitive deposit products and programs, that address the needs of customers in each of the local markets served. The deposit products are offered to individuals, non-profit organizations, partnerships, small businesses, corporations and public entities. These products include non-interest bearing and interest bearing demand deposits, savings accounts, money market accounts and time certificates of deposit.

*Trust Activities.* MidWestOne offers personal and corporate trust, employee benefit trust and agency trust services. As of September 30, 2007, MidWestOne maintained trust relationships holding an aggregate market value of approximately \$37,569,000 and administered 107 various types of accounts.

*Insurance Services.* MidWestOne Insurance Services, Inc. (f/k/a Cook & Son Agency, Inc.), or MWI, offers property and casualty insurance products to individuals and small businesses in markets served by MidWestOne.

*Securities Brokerage and Financial Planning.* MidWestOne Investment Services, Inc., or MWI, provides securities brokerage and financial planning services. Licensed brokers serve selected branches and provide investment-related services including securities trading, financial planning, mutual funds sales, fixed and variable annuities, and tax-exempt and conventional unit trusts.

**Competition**

MidWestOne competes in the commercial banking industry through the Bank. This industry is highly competitive, and the Bank faces strong direct competition for deposits, loans, and other financial-related services. The offices in Benton, Black Hawk, Des Moines, Iowa, Jefferson, Keokuk, Lee, Louisa, Mahaska, Marion, Scott and Wapello counties in south central and eastern Iowa compete with other commercial banks, thrifts, credit unions, stockbrokers, finance divisions of auto and farm equipment companies, agricultural suppliers, and other agricultural-related lenders. Some of these competitors are local, while others are statewide or nationwide. The Bank competes for deposits principally by offering depositors a wide variety of deposit programs, convenient office locations, hours and other services, and for loan originations primarily through interest rates and loan fees they charge, the efficiency and quality of services they provide to borrowers and the variety of their loan products. Some of the financial institutions and financial service organizations with which the Bank competes are not subject to the same degree of regulation as that imposed on federally insured Iowa-chartered banks. As a result, such competitors have advantages over the Bank in providing certain services. As of December 31, 2006, there were approximately 74 other banks having 225 offices or branches operating within the 12 counties in which MidWestOne has locations. Based on deposit information collected by the FDIC as of June 30, 2007, MidWestOne maintained approximately 6.96 percent of the bank deposits within the 12 counties. New competitors may develop that are substantially larger and have significantly greater resources than the Bank. Currently, major competitors in some of MidWestOne's markets include Wells Fargo Bank, U.S. Bank, Regions Bank and Bank of the West.

MidWestOne also faces competition with respect to its investments in loan pool participations. MidWestOne's financial success regarding loan pools to date is largely attributable to the Servicer's ability to determine which loan pools to bid on and ultimately purchase, the availability of assets to fund the purchases and the Servicer's ability to collect on the underlying assets. Investments in loan pools have become increasingly popular in recent years, leading financial institutions and other competitors to become active at loan pool

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auctions conducted by the FDIC and other sellers. There is no assurance that MidWestOne, through the Servicer, will be able to bid successfully in the future. Certain existing competitors of MidWestOne are substantially larger and have significantly greater financial resources than MidWestOne. Increased participation by new institutions or other investors may also create increased buying interest which could also result in higher bid prices for the type of loan pools considered for investment by MidWestOne. In addition, new and existing competitors may develop due diligence procedures comparable to the Servicer's procedures. The emergence of such competition could have a material adverse effect on MidWestOne's business and financial results. MidWestOne expects that its success in the future will depend more on the performance of the Bank subsidiary and less on the investment in loan pool participations.

### **Supervision and Regulation**

Financial holding companies and banks are extensively regulated under federal and state law. References under this heading to applicable statutes or regulations are brief summaries of the portions thereof and do not purport to be complete and are qualified in their entirety by reference to those statutes and regulations. Any change in applicable laws or regulations may have a material adverse effect on the business of MidWestOne and the Bank.

MidWestOne, as a financial holding company, is subject to regulation under the Bank Holding Company Act of 1956 (the Act) and is registered with the Board of Governors of the Federal Reserve System. Under the Act, MidWestOne is prohibited, with certain exceptions, from acquiring direct or indirect ownership or control of more than 5% of the voting shares of any company which is not a bank and from engaging in any business other than that of banking, managing and controlling banks or furnishing services to affiliated banks, except that MidWestOne may engage in and own shares of companies engaged in certain businesses found by the Board of Governors to be so closely related to banking as to be proper incident thereto, such as owning a savings association. The Act does not place territorial restrictions on the activities of bank-related subsidiaries of bank holding companies. MidWestOne is required by the Act to file periodic reports of its operations with the Board of Governors and is subject to examination by the Board of Governors. Under the Act and Federal Reserve Board regulations, MidWestOne and the Bank are prohibited from engaging in certain tie-in arrangements in connection with an extension of credit, lease, sale of property, or furnishing of services.

Iowa law permits bank holding companies domiciled in Iowa to make acquisitions throughout the state. Iowa law also permits bank holding companies located in the Midwestern Region (defined to include Illinois, Iowa, Minnesota, Missouri, Nebraska, South Dakota, and Wisconsin) to acquire banks or bank holding companies located in Iowa subject to approval by the Iowa Division of Banking and subject to certain statutory limitations. In addition, MidWestOne may acquire banks or bank holding companies located in the Midwestern Region or outside the Midwestern Region, provided MidWestOne's principal place of business remains in the Midwestern Region and the acquisition is authorized by the laws of the state in which the acquisition is to be made.

MidWestOne and its subsidiaries are affiliates within the meaning of the Federal Reserve Act. As affiliates, they are subject to certain restrictions on loans by an affiliated bank or thrift (collectively affiliated banks) to MidWestOne, other affiliated banks or such other subsidiaries, on investments by an affiliated bank in their stock or securities and on an affiliated bank taking such stock and securities as collateral for loans to any borrower. MidWestOne is also subject to certain restrictions with respect to direct issuance, flotation, underwriting, public sale or distribution of certain securities.

Under Iowa law, the Bank is subject to supervision and examination by the Iowa Division of Banking. The Bank is required to pay supervisory assessments to the Iowa Division of Banking to fund the operations of that agency. The amount of the assessment is calculated on the basis of the institution's total assets. As an affiliate of the Bank, MidWestOne is also subject to examination by the Iowa Division of Banking.

The customer deposits in the Bank are insured by the Federal Deposit Insurance Corporation (the FDIC), thus the Bank is subject to the supervision and examination by the FDIC. The Bank is required to maintain



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certain minimum capital ratios established by these regulators. The Bank is assessed fees by the FDIC to insure the funds of customers on deposit.

In addition, Iowa state law imposes restrictions on the operations of state-chartered banks including limitations on the amount a bank can lend to a single borrower and limitations on the nature and amount of securities in which it may invest. Iowa state-chartered banks are limited to loaning money to a single borrower in an amount not to exceed 15% of the individual bank's aggregate capital, plus additional amounts under certain circumstances.

Iowa law currently permits the establishment of branches anywhere within the state, subject to the receipt of all required regulatory approvals. The number of offices a state bank may establish is not limited.

MidWestOne operates within a regulatory structure that continuously evolves. In the last several years, significant changes have occurred that affect MidWestOne. There can be no assurance that the Iowa or federal regulators will not in the future impose further restrictions or limits on MidWestOne's business operations including loan pool activities.

The FDIC Improvement Act of 1991 (the FDICIA) was primarily designed to recapitalize the FDIC's Bank Insurance Fund (the BIF) and the Savings Association Insurance Fund (the SAIF). To accomplish this purpose the FDIC was granted additional borrowing authority, granted the power to levy emergency special assessments on all insured depository institutions, granted the power to change the BIF and SAIF rates on deposits on a semi-annual basis, and directed to draft regulations that provided for a Risk-Based Assessment System that was implemented on January 1, 1994. The FDICIA also imposed additional regulatory safety and soundness standards upon depository institutions and granted additional authority to the FDIC. The FDICIA generally requires that all institutions be examined by the FDIC annually. Under the provisions of the FDICIA, all regulatory authorities are required to examine their regulatory accounting standards and, to the extent possible, are required to conform to generally accepted accounting principles. Finally, the FDICIA requires the federal banking regulators to take prompt corrective action with respect to depository institutions that fall below certain capital standards and prohibits any depository institution from making any capital distribution that would cause it to be undercapitalized.

Legislation became effective on September 30, 1995, which served to lessen or remove certain legal barriers to interstate banking and branching by financial institutions. The legislation has resulted in an increase in the nationwide consolidation activity occurring among financial institutions by facilitating interstate bank operations and acquisitions.

On November 2, 1999, the Gramm-Leach-Bliley Act was enacted into law. This legislation provides for significant financial services reform by repealing key provisions of the Glass Steagall Act thereby permitting commercial banks to affiliate with investment banks, it substantially modifies the Bank Holding Company Act of 1956 to permit companies that own banks to engage in any type of financial activity, and it allows subsidiaries of banks to engage in a broad range of financial activities that are not permitted for banks themselves. The Gramm-Leach-Bliley Act significantly changed the competitive environment in which MidWestOne and its subsidiaries conduct business, including the opportunity for brokerage and financial services such as those offered through MWI and insurance agency services offered by MW Insurance.

In early 2006, the Federal Deposit Insurance Reform Act of 2005 (the Reform Act) was signed into law. The Reform Act implements deposit insurance reform through the merger of the Bank Insurance Fund and the Savings Association Insurance Fund, increases the coverage limit and indexes the limit for retirement accounts, establishes the methodology for deposit premium assessment based on risk criteria and grants a one-time initial assessment credit based on an institution's past contributions to the deposit insurance fund. The new assessment rates are effective January 1, 2007. MidWestOne's one-time assessment credit of \$494,000 will offset the premium assessment for all of 2007 and is expected to offset a portion of the 2008 premium assessment. Once the one-time assessment credit is fully utilized, MidWestOne will incur deposit premium assessment costs that will reduce future profitability.

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The earnings of *MidWestOne* are affected by the policies of regulatory authorities, including the Federal Reserve System. Federal Reserve System monetary policies have had a significant effect on the operating results of banks and thrifts in the past and are expected to do so in the future. Because of changing conditions in the economy and in the money markets as a result of actions by monetary and fiscal authorities, interest rates, credit availability and deposit levels may change due to circumstances beyond the control of *MidWestOne*. Future policies of the Federal Reserve System and other authorities cannot be predicted, nor can their effect on future earnings be predicted.

**Employees**

On September 30, 2007, *MidWestOne* had 225 full-time equivalent employees. *MidWestOne* provides its employees with a comprehensive program of benefits, some of which are on a contributory basis, including comprehensive medical and dental plans, life insurance, long-term and short-term disability coverage, a 401(k) plan, and an employee stock ownership plan. None of *MidWestOne*'s employees are represented by unions. Management considers its relationship with its employees to be very good.

**Properties**

*MidWestOne* owns its headquarters building located at 222 First Avenue East, Oskaloosa, Iowa. This building is a two-story combination office, data processing facility, and motor bank that was constructed in 1975. *MidWestOne*'s offices are located on the second floor and the data processing area is located on the first floor. The Bank rents the first floor motor bank area, which includes four drive-up lanes and two walk-up windows and the basement from *MidWestOne*. The basement contains a meeting room, kitchen, and storage. The Bank leases the facility on a month-to-month basis from *MidWestOne*.

The principal offices of the Bank are located at 124 South First Street, Oskaloosa, Iowa, in a two-story building owned by the Bank that contains a full banking facility. The Bank also owns a second building in Oskaloosa located at 301 A Avenue West. This one-story banking facility includes two drive-up lanes and is located five blocks northwest of the bank's principal offices. In addition, the Bank owns a 24-hour automatic teller machine located at 211 South First Street, Oskaloosa, Iowa. The Bank also has four branch locations located outside of Oskaloosa in the communities of North English, Belle Plaine, Hudson and Waterloo, Iowa. All of these branches are full-banking facilities. North English is located 40 miles northeast of Oskaloosa and the branch has two drive-up lanes and a 24-hour automatic teller machine. Belle Plaine is located 60 miles northeast of Oskaloosa and the branch occupies a 6,500 square foot building. This branch also has a motor bank located one block away with one drive-up lane and a 24-hour automatic teller machine. Hudson is located 80 miles north of Oskaloosa and the 2,592 square foot branch has two drive-up lanes and a 24-hour automatic teller machine. Waterloo is located 90 miles north of Oskaloosa and the 3,837 square foot branch has one drive-up lane.

The Bank owns four facilities in the communities of Ottumwa, Fairfield, and Sigourney, Iowa. The Ottumwa building is a two-story brick structure constructed in 1981 and completely remodeled and expanded in 2005. The approximately 10,910 square foot building has several offices, two drive-up lanes, and a drive-up 24 hour automatic teller machine. The building is located at 116 West Main in Ottumwa's downtown business district. The Fairfield facility is a two-story building located at 58 East Burlington on the southeast corner of the downtown square. The building's 8,932 square feet is all utilized by the Bank. The Bank also owns and occupies a 3,500 square foot branch facility at 2408 West Burlington Street in Fairfield. The Sigourney facility located at 112 North Main Street is one-half block northwest of the community's courthouse square in the downtown business district. The 4,596 square foot one-story masonry building was constructed in 1972 as a banking facility with one drive-up window.

The Bank leases a facility in Pella's downtown business district that opened on January 29, 2001. The 5,700 square foot facility is located in a retail/office complex and is leased for a period of ten years with options to renew. The Bank owns a branch facility at 500 Oskaloosa Street in Pella, Iowa. The facility is located

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approximately six blocks south of the community's main business district. The building was acquired in the summer of 1997 and was completely renovated to become a modern banking facility containing approximately 1,860 square feet of usable space with two drive-up teller lanes.

The Bank owns two offices in Burlington, Iowa and two branch office facilities in other communities near Burlington. The Burlington office located at 3225 Division Street, on the western side of the community, is adjacent to one of the major highways through Burlington. It is a one-story facility of approximately 10,300 square feet, constructed in 1974, with four drive-up lanes and one ATM. The Bank also owns a branch facility located in Burlington's main downtown business district at 323 Jefferson Street. This facility is approximately 2,400 square feet and was the main office until 1974. The branch located in Fort Madison, Iowa at 926 Avenue G was acquired in 1975, has one drive-up window, and contains approximately 3,300 square feet on one level. The 960 square foot Wapello, Iowa branch is located on Highway 61 and was acquired in 1974.

The Bank leases a branch office facility in downtown Davenport, Iowa that was occupied on February 26, 2007. The branch contains approximately 6,450 square feet and has two drive-up lanes and an ATM. The lease agreement is for a period of twelve years with a bargain purchase option.

The Bank is in the process of constructing a new branch facility in Cedar Falls, Iowa, in a new commercial/retail/residential development on the city's south side. The new facility will contain approximately 7,250 square feet of space on one level and will have two drive-up lanes and an ATM. The new facility will be in an area that will attract more retail deposits and loans. It is anticipated that the new facility will be occupied in the early fall of 2007. The Bank will own this facility.

MWI leases approximately 2,600 square feet of office space adjoining the Bank facility in downtown Pella. The office space is leased for a period of ten years with options to renew.

MW Insurance rents office space of approximately 1,260 square feet in downtown Pella. The rental agreement is on a month-to-month basis.

## **Legal Proceedings**

MidWestOne and its subsidiaries are involved in various claims and legal actions arising in the ordinary course of business. In the opinion of management, the ultimate disposition of these matters will not have a material adverse effect on MidWestOne's financial position or results of operations.

## **MIDWESTONE MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following presents management's discussion and analysis of the consolidated financial condition and results of operations of MidWestOne as of the dates and for the periods indicated. This discussion should be read in conjunction with MidWestOne's consolidated financial statements and the notes thereto and the selected financial data presented elsewhere in this joint proxy statement-prospectus.

## **Safe Harbor Statement**

This presentation of MidWestOne's management's discussion and analysis of financial condition and results of operations contains certain forward-looking statements within the meanings of such term in the Private Securities Litigation Reform Act of 1995. Forward-looking statements, which may be based upon beliefs, expectations and assumptions of MidWestOne's management and on information currently available to management, are generally identifiable by the use of words such as believe, expect, anticipate, should, could, would, plans, project, estimate, forecast, may or similar expressions. These

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forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those expressed in, or implied by, these statements. *MidWestOne* cautions readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made. Additionally, *MidWestOne* undertakes no obligation to update any statement in light of new information or future events.

*MidWestOne*'s ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors that could have an impact on *MidWestOne*'s ability to achieve operating results, growth plan goals and future prospects include, but are not limited to, the following:

management's ability to reduce and effectively manage interest rate risk and the impact of interest rates in general on the volatility of *MidWestOne*'s net interest income;

changes in the economic environment, competition, or other factors that may affect *MidWestOne*'s ability to acquire loan pool participations;

fluctuations in the value of *MidWestOne*'s investment securities;

the ability to attract and retain key executives and employees experienced in banking and financial services;

the sufficiency of the allowance for loan losses to absorb the amount of actual losses inherent in the existing loan portfolio;

*MidWestOne*'s ability to adapt successfully to technological changes to compete effectively in the marketplace;

credit risks and risks from concentrations (by geographic area and by industry) within the Bank's loan portfolio;

the effects of competition from other commercial banks, thrifts, mortgage banking firms, consumer finance companies, credit unions, securities brokerage firms, insurance companies, money market and other mutual funds, and other financial institutions operating in *MidWestOne*'s market or elsewhere or providing similar services;

the failure of assumptions underlying the establishment of allowances for loan losses and estimation of values of collateral and various financial assets and liabilities;

volatility of rate sensitive deposits;

operation risks, including data processing system failures or fraud;

asset/liability matching risks and liquidity risks;

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changes in the economic environment, competition, or other factors that may influence the anticipated growth rate of loans and deposits and the quality of the loan portfolio and loan and deposit pricing;

MidWestOne's ability to successfully pursue acquisition and expansion strategies and integrate any acquired companies;

the costs, effects and outcomes of existing or future litigation;

governmental monetary and fiscal policies, as well as legislative and regulatory changes, that may result in the imposition of costs and constraints on MidWestOne;

changes in general economic or industry conditions, nationally or in the communities in which MidWestOne conducts business;

acts of war or terrorism;

changes in accounting policies and practices, as may be adopted by state and federal regulatory agencies and the Financial Accounting Standards Board; and

the ability of MidWestOne to manage the risks associated with the foregoing as well as anticipated.

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These risks and uncertainties should be considered in evaluation of the forward-looking statement and undue reliance should not be placed on such statements. MidWestOne cautions that the foregoing list of important factors may not be all-inclusive and specifically declines to undertake any obligation to publicly revise any forward-looking statements that have been made to reflect any events or circumstances after the date of such statements or to reflect the occurrence of anticipated or unanticipated events. Additionally, you should note the risks and uncertainties related to the proposed merger with ISBF. See the sections captioned *Forward-Looking Statements* and *Risk Factors* elsewhere in this joint proxy statement-prospectus.

### **Overview**

MidWestOne is a diversified financial services holding company providing full-service community banking through its banking subsidiaries in south central and eastern Iowa. MidWestOne's recent initiatives include the expansion of its banking activity through the establishment of a branch office in Davenport, Iowa in early 2006 and continued focus on non-banking activities to provide additional financial services such as investment brokerage and property casualty insurance to customers in the markets it serves. Additionally, MidWestOne derives a substantial portion of its revenue from its investments in pools of performing and non-performing loans referred to as loan pool participations. The profitability of MidWestOne depends primarily on its net interest income, provision for loan losses, noninterest income and noninterest expenses.

Net interest income is the difference between total interest income and total interest expense. Interest income is earned by MidWestOne on its loans made to customers, the investment securities it holds in its portfolio, and the interest and discount recovery generated from its loan pool participations. The interest expense incurred by MidWestOne results from the interest paid on customer deposits and borrowed funds. Fluctuations in net interest income can result from the changes in volumes of assets and liabilities as well as changes in market interest rates. The provision for loan losses reflects the cost of credit risk in MidWestOne's loan portfolio and is dependent on increases in the loan portfolio and management's assessment of the collectibility of the loan portfolio under current economic conditions. Noninterest income consists of service charges on deposit accounts, commissions and fees for securities brokerage, commissions from the sale of insurance policies, fees received for data processing services provided to nonaffiliated banks, mortgage loan origination fees, other fees and commissions, and realized security gains or losses. Noninterest expenses include salaries and employee benefits, occupancy and equipment expenses, professional fees, other noninterest expenses, and the amortization of intangible assets. These noninterest expenses are significantly influenced by the growth of operations, with additional employees necessary to staff new banking centers.

### **Performance Summary**

For the nine months ended September 30, 2007, MidWestOne recorded net income of \$4,010,000, or \$1.08 per share basic and \$1.07 per share diluted. This compares with \$5,020,000, or \$1.36 per share basic and \$1.33 per share diluted, for the nine months ended September 30, 2006. Net income was \$1,010,000, or 20 percent, less in the 2007 nine-month period due to a decrease in net interest income, a higher loan loss provision and an increase in noninterest expense.

For the year ended December 31, 2006, MidWestOne recorded net income of \$6,441,000, or \$1.74 per share basic and \$1.71 per share diluted. This compares with \$6,088,000, or \$1.63 per share basic and \$1.59 per share diluted, for the year ended December 31, 2005. Net income was \$353,000, or 6 percent, greater in 2006 due to an increase in net interest income, a reduction in loan loss provision and an increase in noninterest income that was offset, in part, by increased noninterest expense.

On January 6, 2006, MidWestOne received the proceeds from the recovery of an agricultural loan that had been charged off in 2001. The proceeds included a loan principal recovery of \$901,000 that was credited to the allowance for loan losses, \$364,000 in interest that was recorded to interest income on loans and \$50,000 credited to other loan income for the reimbursement of attorney fees incurred by MidWestOne in 2001. The interest income and fees contributed \$.08 per share basic and diluted to MidWestOne's full-year earnings in 2006.

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Total assets of MidWestOne increased \$23,976,000, or 3 percent, to \$768,887,000 as of September 30, 2007 compared to \$744,911,000 as of December 31, 2006, and increased \$68,579,000 or 10 percent to \$744,911,000 as of December 31, 2006 compared to \$676,332,000 as of December 31, 2005. MidWestOne's total loans outstanding at September 30, 2007 increased \$29,529,000 or 6 percent compared with \$503,832,000 at December 31, 2006, and total loans outstanding at December 31, 2006 increased 16 percent from \$433,437,000 at December 31, 2005. Loan pool participations as of September 30, 2007 totaled \$90,757,000, a decrease of 8 percent from the December 31, 2006 balance of \$98,885,000, and as of December 31, 2006 represented a decrease of 5 percent from the December 31, 2005 balance of \$103,570,000. Deposits as of September 30, 2007 decreased \$2,353,000 or 0.4 percent to \$558,262,000 compared to December 31, 2006, and as of December 31, 2006 increased \$55,370,000 or 11 percent to \$560,615,000 compared to December 31, 2005.

Return on average assets is a measure of profitability that indicates how effectively a financial institution utilizes its assets. It is calculated by dividing net income by average total assets. MidWestOne's return on average assets was .72 percent and .97 percent, respectively, for the nine months ended September 30, 2007 and 2006, and was .92 percent for 2006, .93 percent for 2005 and .92 percent for 2004. The decline in the MidWestOne's return on average assets for the nine months ended September 30, 2007 in comparison to the same period in 2006 was due to reduced net income in the 2007 period attributable to lower net interest income and greater provision for loan losses. Average total assets increased in the 2007 period, which also contributed to the lower return on assets. Although net income for the year 2006 was greater, average assets also increased during the year at a proportionally greater amount, thus contributing to the lower return on average assets in 2006 as compared to 2005.

Return on average equity indicates what MidWestOne earned on its shareholders' investment and is calculated by dividing net income by average total shareholders' equity. The return on average equity for MidWestOne was 8.48 percent and 11.19 percent, respectively, for the nine months ended September 30, 2007 and 2006, and was 10.65 percent for 2006, 10.49 percent for 2005 and 10.23 percent for 2004. The decline in return on average equity in the nine months ended September 30, 2007 compared with the nine months ended September 30, 2006 was mainly due to the decrease in net income for the 2007 period. The increase in return on average shareholders' equity in 2006 compared to 2005 reflected the improved earnings of MidWestOne in 2006 with an increase in average shareholders' equity.

Various operating and equity ratios for MidWestOne are presented in the table below for the periods and years indicated. The dividend payout ratio represents the percentage of MidWestOne's net income that is paid to shareholders in the form of cash dividends. Average equity to average assets is a measure of capital adequacy that presents the percentage of average total shareholders' equity compared to the average assets of MidWestOne. The equity to assets ratio expresses this ratio using the period-end amounts instead of on an average basis.

	Nine Months		Year ended December 31,		
	Ended September 30, 2007	2006	2006	2005	2004
Return on average total assets	0.72%	0.97%	0.92%	0.93%	0.92%
Return on average equity	8.48	11.19	10.65	10.49	10.23
Dividend payout ratio	50.00	38.97	40.80	41.72	44.16
Average equity to average assets	8.45	8.70	8.65	8.86	9.03
Equity to assets ratio (at period end)	8.40	8.49	8.39	8.63	8.75

**Results of Operations*****Nine Months Ended September 30, 2007 Compared to Nine Months Ended September 30, 2006***

MidWestOne earned net income of \$4,010,000 for the nine months ended September 30, 2007, compared with \$5,020,000 for the nine months ended September 30, 2006, a decrease of \$1,010,000 or 20 percent. The decrease in net income was primarily due to reduced net interest income, higher provision for loan losses and increased

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noninterest expense. On January 6, 2006, MidWestOne received the proceeds from the recovery of an agricultural loan that had been charged off in 2001. These proceeds included a loan principal recovery of \$901,000 that was credited to the allowance for loan losses, \$364,000 in interest that was recorded to interest income on loans and \$50,000 credited to other loan income for the reimbursement of attorney fees incurred by MidWestOne in 2001. The interest income and fees recovered contributed \$.08 per share basic and diluted to MidWestOne's earnings in the nine months ended September 30, 2006. Basic and diluted earnings per share for the nine months ended September 30, 2007 were \$1.08 and \$1.07, respectively. This compares with basic and diluted earnings per share of \$1.36 and \$1.33, respectively, for the nine months ended September 30, 2006. MidWestOne's return on average assets was .72 percent for the nine months ended September 30, 2007 and .97 percent for the nine months ended September 30, 2006. MidWestOne's return on average equity was 8.48 percent for the nine months ended September 30, 2007, compared with 11.19 percent for the nine months ended September 30, 2006.

The following table presents selected financial results and measures for the nine months ended September 30, 2007 compared with the nine months ended September 30, 2006.

	<b>Nine Months Ended September 30,</b>	
	<b>2007</b>	<b>2006</b>
Net Income	\$ 4,010,000	\$ 5,020,000
Average Assets	747,881,000	689,438,000
Average Shareholders' Equity	63,203,000	60,004,000
Return on Average Assets	.72%	.97%
Return on Average Equity	8.48%	11.19%
Equity to Assets (end of period)	8.40%	8.49%

*Net Interest Income.* Net interest income is the total of interest income earned on earning assets less interest expense paid on interest bearing liabilities. Net interest income is affected by changes in the volume and yields on earning assets and the volume and rates paid on interest bearing liabilities. Net interest margin is a ratio measurement of the net return on interest earning assets computed by dividing net interest income on a tax-equivalent basis by the annual average balance of all interest earning assets. MidWestOne's net interest income for the nine months ended September 30, 2007 decreased \$902,000 or 5 percent to \$18,382,000 from \$19,284,000 for the nine months ended September 30, 2006. Total interest income was \$3,417,000 greater in the first nine months of 2007 compared with the same period in 2006. Interest income excluding loan pool participations was \$4,417,000, or 16 percent greater in the first nine months of 2007 in comparison with the nine months ended September 30, 2006 due primarily to an increase in the volume of loans and higher yields on loans and investment securities. Interest income and discount recovery on loan pool participations was \$1,000,000 lower in the first nine months of 2007 compared to the same period of 2006 as a result of lower collections. The increase in interest income was offset by increased interest expense. Total interest expense for the nine months ended September 30, 2007 increased \$4,319,000 or 29 percent compared with the same period in 2006 due to increased volumes and a higher cost of funds, reflecting the interest rate environment. MidWestOne's net interest margin on a federal tax-equivalent basis for the first nine months of 2007 decreased to 3.66 percent from 4.13 percent in the first nine months of 2006. MidWestOne's overall yield on earning assets increased to 7.41 percent for the first nine months of 2007 compared with 7.30 percent for the first nine months of 2006. The rate on interest-bearing liabilities increased in the nine months ended September 30, 2007 to 4.16 percent compared to 3.52 percent for the nine months ended September 30, 2006.



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The following table presents a comparison of the average balance of earning assets, interest-bearing liabilities, interest income and expense, and average yields and costs on a federal tax-equivalent basis for the nine months ended September 30, 2007 and 2006.

	Nine months ended September 30,					
	2007			2006		
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate
<b>Average earning assets:</b>						
Loans	519,382	28,968	7.46%	463,877	24,943	7.19%
Loan pool participations	87,273	6,134	9.40	91,816	7,134	10.39
Interest-bearing deposits	603	29	6.40	570	22	5.06
Investment securities:						
Available for sale	73,373	2,728	4.97	69,089	2,206	4.27
Held to maturity	11,605	521	6.00	12,607	548	5.81
Federal funds sold	1,582	61	5.13	115	3	3.69
<b>Total earning assets</b>	<b>693,818</b>	<b>38,441</b>	<b>7.41</b>	<b>638,074</b>	<b>34,856</b>	<b>7.30</b>
<b>Average interest-bearing liabilities:</b>						
Interest-bearing demand deposits	64,399	249	0.52	63,351	263	0.55
Savings deposits	105,627	2,136	2.70	113,770	2,005	2.36
Certificates of deposit	339,112	12,271	4.84	282,371	8,315	3.94
Federal funds purchased	8,493	340	5.37	9,935	393	5.29
Federal Home Loan Bank advances	92,155	3,444	5.00	89,348	3,183	4.76
Notes payable	4,502	266	7.90	5,068	286	7.53
Long-term debt	10,933	747	9.14	10,310	689	8.94
<b>Total interest-bearing liabilities</b>	<b>625,221</b>	<b>19,453</b>	<b>4.16</b>	<b>574,153</b>	<b>15,134</b>	<b>3.52</b>
<b>Net interest income/interest spread</b>		<b>18,988</b>	<b>3.25</b>		<b>19,722</b>	<b>3.78</b>
<b>Net interest margin</b>			<b>3.66%</b>			<b>4.13%</b>

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The following table sets forth an analysis of volume and rate changes in interest income and interest expense of MidWestOne's average earning assets and average interest-bearing liabilities reported on a fully tax-equivalent basis assuming a 34 percent tax rate. The table distinguishes between the changes related to average outstanding balances (changes in volume holding the initial interest rate constant) and the changes related to average interest rates (changes in average rate holding the initial outstanding balance constant). The change in interest due to both volume and rate has been allocated to volume and rate changes in proportion to the relationship of the absolute dollar amounts of the change in each.

	<b>Nine months ended</b>		
	<b>September 30, 2007</b>		
	<b>Compared to 2006</b>		
	<b>Increase/ (Decrease) Due to</b>		
	<b>Volume</b>	<b>Rate</b>	<b>Net</b>
	<b>(in thousands)</b>		
<b>Interest income from average earning assets:</b>			
Loans	\$ 3,069	\$ 956	\$ 4,025
Loan pool participations (1)	(342)	(658)	(1,000)
Interest-bearing deposits	1	6	7
Investment securities available for sale:			
Taxable investments	(277)	293	16
Tax exempt investments	483	23	506
Investment securities held to maturity:			
Taxable investments	3	(4)	(1)
Tax exempt investments	(57)	31	(26)
Federal funds sold	56	2	58
<b>Total income from earning assets</b>	<b>2,936</b>	<b>649</b>	<b>3,585</b>
<b>Interest expense from average interest-bearing liabilities:</b>			
Interest-bearing demand deposits	6	(20)	(14)
Savings deposits	(216)	347	131
Certificates of deposit	1,850	2,106	3,956
Federal funds purchased	(61)	8	(53)
Federal Home Loan Bank advances	102	159	261
Notes payable	(40)	20	(20)
Long-term debt	42	16	58
<b>Total expense from interest-bearing liabilities</b>	<b>1,683</b>	<b>2,636</b>	<b>4,319</b>
<b>Net interest income</b>	<b>\$ 1,253</b>	<b>\$ (1,987)</b>	<b>\$ (734)</b>

(1) Includes interest income and discount realized on loan pool participations.

Interest income and fees on loans computed on a federal tax-equivalent basis increased \$4,025,000 or 16 percent in the first nine months of 2007 compared to the same period in 2006. Total interest income and fees on loans for the first nine months of 2007 totaled \$28,968,000 compared with \$24,943,000 for the first nine months of 2006. Included in the total for the first nine months of 2006 was \$324,000 of additional interest collected from the recovery of a previously charged-off loan that was received in January 2006. Average loans were \$55,505,000 or 12 percent higher in the first nine months of 2007 compared with 2006, which contributed to the growth in interest income. The increase in loan volume reflects new loan originations primarily in the Waterloo, Oskaloosa and Belle Plaine, Iowa markets. Higher interest rates in the first nine months of 2007 compared with 2006 also contributed to the additional interest income generated in 2007. The average yield on loans increased to 7.46 percent for the first nine months of 2007, compared to 7.19 percent in the first nine months of 2006.

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Interest and discount income on loan pool participations decreased \$1,000,000 or 14 percent in the first nine months of 2007 compared with the same period in 2006. Interest income and discount collected on the loan pool

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participations for the nine months ended September 30, 2007 was \$6,134,000 compared with \$7,134,000 collected in the nine months ended September 30, 2006. The yield on loan pool participations was 9.40 percent for the first nine months of 2007 compared with 10.39 percent for the first nine months of 2006. The average loan pool participation investment balance was \$4,543,000 lower in the first nine months of 2007 than in the same period of 2006.

Interest income on investment securities computed on a federal tax-equivalent basis increased \$495,000 or 18 percent in the nine months ended September 30, 2007, compared with the nine months ended September 30, 2006 mainly due to higher yields on securities in the portfolio. Interest income on investment securities totaled \$3,249,000 in the first nine months of 2007 compared with \$2,754,000 for the first nine months of 2006. An increase in the average balance of the investment portfolio also contributed additional interest income. The average balance of investments for the first nine months of 2007 was \$84,978,000 compared with \$81,696,000 for the first nine months of 2006. The tax-equivalent yield on MidWestOne's investment portfolio for the nine months ended September 30, 2007 increased to 5.11 percent from 4.51 percent in the comparable period of 2006 reflecting reinvestment of maturing securities at higher market interest rates.

Interest expense on deposits totaled \$14,656,000 for the first nine months of 2007 compared to \$10,583,000 for the first nine months of 2006. Interest expense was \$4,073,000 or 38 percent greater in the nine months ended September 30, 2007 compared with the same period in 2006 mainly due to higher market interest rates and increased deposit volumes. The weighted average rate paid on interest-bearing deposits was 3.85 percent in the first nine months of 2007 compared with 3.08 percent for the first nine months of 2006. Average interest-bearing deposits for the first nine months of 2007 were \$49,646,000 greater compared with the same period in 2006.

Interest expense on borrowed funds was \$246,000 higher in the first nine months of 2007 compared with the same period in 2006. Interest on borrowed funds totaled \$4,797,000 for the first nine months of 2007 compared with \$4,551,000 in the same period of 2006. MidWestOne's average borrowed funds balances were \$1,422,000 higher in the nine months ended September 30, 2007 compared with the nine months ended September 30, 2006 resulting in additional interest expense. Higher market interest rates in 2007 compared with 2006 also contributed to additional interest expense in the first nine months of 2007. Average borrowed funds for the first nine months of 2007 were \$116,083,000 compared with \$114,661,000 for the same period in 2006. The weighted average rate paid on borrowed funds increased to 5.53 percent in the first nine months of 2007 compared with 5.31 percent in the first nine months of 2006.

*Provision for Loan Losses.* MidWestOne recorded a provision for loan losses of \$739,000 in the nine months ended September 30, 2007. A provision for loan losses of \$90,000 was taken in the nine months ended September 30, 2006. The recovery of \$901,000 of a previously charged off agricultural loan was credited to the reserve in January 2006. Net loans charged off in the first nine months of 2007 totaled \$1,133,000 compared with net recoveries of \$668,000 in the first nine months of 2006.

*Noninterest Income.* Total noninterest income for the nine months ended September 30, 2007 was \$4,542,000 compared with \$4,367,000 for the nine months ended September 2006. Excluding investment security gains and losses, noninterest income for the first nine months of 2007 was \$4,493,000 compared with \$4,579,000 for the first nine months of 2006. This is a decrease of \$86,000 or 2 percent in the first nine months of 2007 compared with the same period in 2006. Other customer service charges and fees increased \$158,000 in the first nine months of 2007 compared with the same period of 2006 primarily due to higher ATM fees as a result of increased customer transaction volume. Brokerage commissions decreased \$149,000 to \$614,000 for the first nine months of 2007 due to reduced sales of securities to clients. Insurance commissions were \$566,000 for the first nine months of 2007 compared with \$555,000 in the first nine months of 2006. Mortgage loan origination fees on single-family real estate loans that were originated by MidWestOne and sold servicing-released to the secondary market increased \$46,000 in the first nine months of 2007 compared to the first nine months of 2006 due to increased origination activity. Other operating income declined \$168,000 for the nine months ended September 30, 2007 compared to the same period in 2006 primarily due to the reimbursement of

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attorney fees related to the charge-off recovery in the first quarter of 2006 and the receipt of other nonrecurring income in 2006. Recognized available for sale investment security gains totaled \$49,000 in the first nine months of 2007 compared with a loss on the sale of investment securities of \$212,000 in the first nine months of 2006.

*Noninterest Expense.* Total noninterest expense for the nine months ended September 30, 2007 was \$16,389,000 compared with \$16,039,000 for the nine months ended September 30, 2006, an increase of \$350,000 or 2 percent. Salaries and benefits expense for the first nine months of 2007 was \$387,000 or 4 percent higher compared with the same period in 2006. The increase was attributable to annual compensation adjustments and increased benefit costs. MidWestOne had an average of 220 full-time equivalent employees for the nine months ended September 30, 2007 compared with an average of 216 full-time equivalent employees for the nine months ended September 30, 2006. Professional fees increased \$266,000 in the first nine months of 2007 due to increased legal fees, regulatory fees, costs associated with development and implementation of MidWestOne's Sarbanes-Oxley initiative and merger-related costs. Other operating expenses decreased \$229,000 or 8 percent in the first nine months of 2007 compared to the nine months of 2006 with much of the reduction related to lower marketing expenses and office supplies expense.

*Income Tax Expense.* MidWestOne incurred income tax expense of \$1,786,000 for the nine months ended September 30, 2007 compared with \$2,502,000 for the nine months ended September 30, 2006. The effective income tax rate as a percent of income before taxes for the nine months ended September 30, 2007 and 2006 was 30.8 percent and 33.3 percent, respectively. The effective tax rate varies from the statutory rate due to state taxes and the amount of tax-exempt income on municipal bonds earned during the period. Tax-exempt income on municipal bonds is greater in comparison to previous periods as the market yields on newly-purchased bonds has increased and MidWestOne has a higher volume of municipal bonds.

***2006 Compared to 2005***

*Net Interest Income.* Net interest income increased \$591,000 or 2 percent in 2006 to \$25,245,000 compared with \$24,654,000 in 2005 due primarily to greater loan volumes and higher market interest rates. The net interest margin decreased in 2006 to 3.99 percent compared with 4.11 percent in 2005 as the increase in net interest income was proportionately less than the increase in average earning assets.

Total interest income increased \$6,374,000 or 16 percent in 2006 compared with 2005. Interest and fees on loans and interest on other earning assets increased in 2006, while interest and discount on loan pools and interest income on investment securities declined. Interest income on loans totaled \$33,897,000 in 2006, an increase of \$7,379,000 or 28 percent compared with 2005. The higher interest income on loans was due to growth in loan volumes and higher market interest rates. The average volume of loans outstanding in 2006 was \$57,340,000 greater than in 2005. Most of this increase was in the agricultural operating, agricultural real estate, commercial and commercial real estate loan categories. A significant portion of MidWestOne's loan growth is attributable to opening a new branch in the Davenport, Iowa market early in 2006 and to continued expansion and loan demand in the Waterloo/Cedar Falls, Iowa market. The increase in the national prime rate has benefited MidWestOne as the overall average rate on the total loan portfolio increased to 7.23 percent for 2006 compared with 6.41 percent for 2005. Interest and discount on loan pools decreased \$1,080,000 or 11 percent in 2006 compared with 2005. The average balance of loan pools was \$92,133,000 in 2006 compared with \$100,808,000 in 2005, a decrease of \$8,675,000 or 9 percent. This decrease in volume contributed to the reduction in interest income, as did a lower yield on the loan pools. The average yield on loan pools declined to 9.92 percent in 2006 from 10.14 percent in 2005. The lower yield on loan pools in 2006 was due to reduced collection cash flow. Interest income on investment securities declined \$19,000 in 2006 to \$3,299,000. This compares with \$3,318,000 in 2005. The average balance of investment securities declined \$9,463,000 as the proceeds from maturing securities were utilized to fund loan growth. The average tax-equivalent yield on the investment portfolio increased to 4.59 percent in 2006 compared with 3.99 percent in 2005 as lower-yielding securities matured and were replaced with securities having a higher market rate, which helped to offset the decrease in volume. The overall yield on earning assets increased to 7.27 percent in 2006 from 6.66 percent in 2005, while total earning assets averaged \$647,609,000, or \$40,513,000 higher in 2006.

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Growth in deposits, additional borrowed funds and higher market interest rates contributed to an increase in total interest expense for 2006 in comparison to 2005. Total interest expense increased \$5,783,000 or 37 percent in 2006 to \$21,209,000. Total interest-bearing deposits averaged \$34,377,000 higher in 2006 compared with 2005, while the average rate paid on deposits increased to 3.21 percent in 2006 versus 2.28 percent in 2005. Interest expense on deposits was \$15,045,000 in 2006, an increase of \$5,156,000 or 52 percent from 2005. Factors that contributed to the increase in interest expense on deposits for the year 2006 compared to 2005 include higher market interest rates and growth in the interest-bearing deposit totals resulting from an emphasis by *MidWestOne* on attracting more deposits. In order to attract more deposits in its markets, *MidWestOne* increased the rates it paid on selected terms of certificates of deposit to meet or exceed the competition's rates. Throughout the year 2006, *MidWestOne* averaged \$7,849,000 in Fed Funds Purchased compared with \$7,698,000 for 2005. Interest expense on Fed Funds Purchased increased \$146,000 in 2006 compared with 2005 primarily due to higher market interest rates. The interest rates on Fed Funds Purchased correlate directly with the actions taken by the Federal Reserve to raise the discount rate in 2006. The average rate paid by *MidWestOne* on Fed Funds Purchased increased to 5.32 percent in 2006 compared with 3.54 percent in 2005, which increased interest expense. The average balance of Federal Home Loan Bank Advances was \$6,764,000 greater in 2006, with the average rate paid increasing to 4.83 percent in 2006 from 4.61 percent in 2005. The additional Federal Home Loan Bank Advances were utilized to fund loan growth. The increase in average rate was due to maturing advances that either were paid off or renewed at higher rates during the year. Interest expense on Federal Home Loan Bank Advances was \$513,000 higher in 2006 compared with 2005. The average rate paid on all interest-bearing liabilities increased to 3.64 percent for 2006, compared with 2.82 percent for 2005.

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The following table presents a comparison of the average balance of earning assets, interest-bearing liabilities, interest income and expense, and average yields and costs for the years indicated. Interest income on tax-exempt securities is reported on a fully tax-equivalent basis assuming a 34 percent tax rate. Dividing income or expense by the average balances of assets or liabilities results in such yields and costs. Average balances are derived from daily balances. Nonaccrual loans are included in the loan category.

	Year ended December 31,								
	2006			2005			2004		
	Average Balance	Interest Income <sup>(2)/</sup> Expense	Average Rate/ Yield	Average Balance	Interest Income <sup>(2)/</sup> Expense	Average Rate/ Yield	Average Balance	Interest Income <sup>(2)/</sup> Expense	Average Rate/ Yield
<b>Average earning assets:</b>									
Loans <sup>(1)</sup>	\$ 471,312	\$ 34,052	7.23%	\$ 413,972	\$ 26,518	6.41%	\$ 391,131	\$ 23,885	6.11%
Loan pool participations	92,133	9,142	9.92	100,808	10,222	10.14	89,430	9,395	10.50
Interest-bearing deposits	541	32	5.78	393	9	2.25	498	4	0.84
Investment securities available for sale:									
Taxable investments	58,097	2,379	4.09	74,869	2,671	3.57	90,214	3,455	3.83
Tax exempt investments	11,351	652	5.75	4,193	239	5.70	3,478	203	5.83
Investment securities held to maturity:									
Taxable investments	456	26	5.72	220	13	5.90	1,347	118	8.77
Tax exempt investments	12,056	702	5.83	12,141	721	5.93	7,415	501	6.76
Federal funds sold	1,663	84	5.05	500	13	2.70	3,329	50	1.49
Total earning assets	\$ 647,609	\$ 47,069	7.27	\$ 607,096	\$ 40,406	6.66	\$ 586,842	\$ 37,611	6.41
<b>Average interest-bearing liabilities:</b>									
Interest-bearing checking	\$ 64,056	\$ 347	0.54	\$ 67,591	\$ 321	0.47	64,203	239	0.37
Savings	114,040	2,818	2.47	119,850	1,677	1.40	124,106	1,328	1.07
Certificates of deposit	289,932	11,880	4.10	246,210	7,891	3.20	232,373	6,770	2.91
Federal funds purchased	7,849	418	5.32	7,698	272	3.54	5,578	82	1.47
Federal Home Loan Bank advances	92,091	4,446	4.83	85,327	3,933	4.61	82,250	3,975	4.83
Notes payable	4,881	373	7.63	9,998	583	5.83	10,108	428	4.23
Long-term debt	10,310	927	8.99	10,310	749	7.26	10,310	548	5.32
Total interest-bearing liabilities	\$ 583,159	\$ 21,209	3.64	\$ 546,984	\$ 15,426	2.82	\$ 528,928	\$ 13,370	2.53
Net interest income		\$ 25,860	3.63		\$ 24,980	3.84		\$ 24,241	3.88
Net interest margin <sup>(3)</sup>			3.99%			4.11%			4.13%

(1) Average loans outstanding includes the daily average balance of non-performing loans. Interest on these loans does not include additional interest of \$196,000, \$353,000, and \$166,000 for 2006, 2005 and 2004, respectively, which would have been accrued based on the original terms of these loans compared to the interest that was actually recorded. Interest earned on loans includes loan fees (which are not material in amount).

(2) Includes interest income and discount realized on loan pool participations.

(3) Net interest margin is net interest income divided by average total earning assets.

The following table sets forth an analysis of volume and rate changes in interest income and interest expense of MidWestOne's average earning assets and average interest-bearing liabilities reported on a fully tax-equivalent basis assuming a 34% tax rate. The table distinguishes between the changes related to average outstanding balances (changes in volume holding the initial interest rate constant) and the changes related to average interest rates (changes in average rate holding the initial outstanding balance constant). The change in

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interest due to both volume and rate has been allocated to volume and rate changes in proportion to the relationship of the absolute dollar amounts of the change in each.

	Year ended December 31,					
	2006 Compared to 2005			2005 Compared to 2004		
	Increase/(Decrease) Due to			Increase/(Decrease) Due to		
	Volume	Rate	Net	Volume	Rate	Net
	(in thousands)					
<b>Interest income from average earning assets:</b>						
Loans	\$ 3,917	\$ 3,617	\$ 7,534	\$ 1,432	\$ 1,201	\$ 2,633
Loan pool participations <sup>(1)</sup>	(865)	(215)	(1,080)	1,162	(335)	827
Interest-bearing deposits	5	18	23	(1)	6	5
Investment securities available for sale:						
Taxable investments	(651)	359	(292)	(559)	(225)	(784)
Tax exempt investments	411	2	413	41	(5)	36
Investment securities held to maturity:						
Taxable investments	13		13	(75)	(30)	(105)
Tax exempt investments	(6)	(13)	(19)	287	(67)	220
Federal funds sold	52	19	71	(60)	23	(37)
<b>Total income from earning assets</b>	<b>2,876</b>	<b>3,787</b>	<b>6,663</b>	<b>2,227</b>	<b>568</b>	<b>2,795</b>
<b>Interest expense from average interest-bearing liabilities:</b>						
Interest-bearing checking	(18)	44	26	14	68	82
Savings	(85)	1,226	1,141	(47)	396	349
Certificates of deposit	1,553	2,436	3,989	418	703	1,121
Federal funds purchased	6	140	146	40	150	190
Federal Home Loan Bank advances	321	192	513	146	(188)	(42)
Notes payable	(356)	146	(210)	(5)	160	155
Long-term debt		178	178		201	201
<b>Total expense from interest-bearing liabilities</b>	<b>1,421</b>	<b>4,362</b>	<b>5,783</b>	<b>566</b>	<b>1,490</b>	<b>2,056</b>
<b>Net interest income</b>	<b>\$ 1,455</b>	<b>\$ (575)</b>	<b>\$ 880</b>	<b>\$ 1,661</b>	<b>\$ (922)</b>	<b>\$ 739</b>

(1) Includes interest income and discount realized on loan pool participations.

*Provision for Loan Losses.* The provision for loan losses recorded by MidWestOne for 2006 was \$180,000, a decrease of \$288,000 or 62 percent, compared with the provision of \$468,000 for 2005. Early in 2006, MidWestOne recovered \$901,000 from an agricultural loan that had been charged off in 2001. This amount was credited to the allowance for loan losses. Management determines an appropriate provision based on its evaluation of the adequacy of the allowance for loan losses in relationship to a continuing review of current collection risks within its loan portfolio, identified problem loans, the current local and national economic conditions, actual loss experience, regulatory policies, and industry trends. The reduction in the provision for loan losses in 2006 compared with 2005 primarily reflects the recovery of the previously charged off loan. Net loan recoveries for 2006 totaled \$502,000 compared with net charge-offs of \$202,000 in 2005. The effect of the recovery was partially offset by growth in MidWestOne's loan portfolio, identified problem loans and local economic conditions as management evaluated the allowance for loan losses and the provision for losses required to maintain an adequate level in the allowance.

*Noninterest Income.* Noninterest income (including realized investment security gains and losses) increased \$1,500,000 or 34 percent in 2006 to \$5,928,000. This compares with noninterest income of \$4,428,000 for 2005. MidWestOne recognized losses of \$212,000 from the sale of investment securities available for sale in 2006



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compared with realized gains of \$28,000 in 2005. During 2006, MidWestOne executed two sales of investment securities available for sale. The first sale involved five securities having a par value of \$6,530,000 with a remaining average maturity of 10 months and a yield of 2.57 percent. These securities were sold with a recognized loss of \$126,000 with the proceeds utilized to fund loan demand. A second sale of \$4,000,000 with a remaining average maturity of 10 months and a weighted-average yield of 3.11 percent resulted in a loss of \$86,000. The proceeds from this sale were reinvested in similar securities with an average maturity of 7.4 years and yield of 5.81 percent. The transaction was undertaken to improve the overall yield of MidWestOne's investment portfolio in view of the interest rate yield curve. Excluding security losses recognized and gains realized, noninterest income was \$6,140,000 for 2006 compared with \$4,400,000 for 2005. Service charges increased \$526,000 in 2006 with much of the additional income due to increased overdraft fees following the implementation of an overdraft protection program late in 2005. Brokerage commissions attributable to MWI increased \$431,000 or 76 percent in 2006 as a result of growth in investment sales to clients. Insurance commissions generated by MW Insurance and by Bank sales of credit life insurance totaled \$705,000 in 2006 compared with \$218,000 in 2005, an increase of \$487,000. MidWestOne acquired MW Insurance in September 2005, so there is not a full-year comparison. Secondary market mortgage loan origination fees increased \$137,000 or 31 percent reflecting additional lending activity in the Davenport market and continued demand in other markets. Mortgage origination fees are very dependent on new mortgage loan originations and customers refinancing real estate loans to take advantage of lower market interest rates. Depending on future interest rates, the level of refinancing activity may change. If the refinancing activity slows, mortgage origination fee income may be reduced in subsequent periods. Other operating income totaled \$483,000 in 2006, an increase of \$209,000 or 76 percent in 2006. The increase was primarily due to the nonrecurring gain on the sale of MidWestOne's minority interest in a commercial real estate development partnership.

*Noninterest Expense.* Noninterest expense totaled \$21,459,000 for 2006 compared with \$19,415,000 for 2005, an increase of \$2,044,000 or 11 percent. Salaries and employee benefits increased \$1,716,000 or 16 percent in 2006 due to the additional employees of the new Davenport office, the full year effects of the MW Insurance acquisition, annual compensation adjustments, greater health insurance costs and increased other benefit costs. Net occupancy expense increased \$23,000 to \$3,491,000 in 2006. Data processing expense was \$656,000 in 2006 compared with \$451,000 in 2006, reflecting higher computer supplies and personal computer expenses. Other intangible asset amortization decreased to \$289,000 in 2006 from \$305,000 in 2005 reflecting the utilization of accelerated amortization method for the customer list intangible of MWI and MW Insurance. Professional fees were \$507,000 or 52 percent lower in 2006 compared with 2005 primarily due to reduced attorney and consultant fees. Other operating expense increased \$623,000 or 18 percent in 2006 reflecting increased advertising, donations, internet banking costs, loan department expenses relating to foreclosed property, cash shortages and losses.

*Income Tax Expense.* Income taxes decreased \$18,000 in 2006 compared with 2005 due to an increase in the amount of tax-exempt income. MidWestOne's consolidated income tax rate varies from the statutory rate mainly due to the amount of tax-exempt income. The 2006 effective income tax as a percentage of income before tax was 32.4 percent, compared with 33.8 percent for 2005.

**2005 Compared to 2004**

*Net Interest Income.* Net interest income increased \$652,000 or 3 percent in 2005 to \$24,654,000 compared with \$24,002,000 in 2004 due primarily to greater loan volumes and higher interest rates. The net interest margin decreased slightly in 2005 to 4.11 percent compared with 4.14 percent in 2004 as the increase in net interest income was proportionately less than the increase in average earning assets.

Total interest income increased \$2,708,000 or 7 percent in 2005 compared with 2004. Interest and fees on loans and interest and discount on loan pools increased in 2005, while interest income on investment securities and other earning assets declined. Interest income on loans totaled \$26,518,000 in 2005, an increase of \$2,633,000 or 11 percent compared with 2004. The higher interest income on loans was due to growth in loan volumes and higher

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market interest rates. The average volume of loans outstanding in 2005 was \$22,841,000 greater than in 2004. Most of this increase was in the commercial, commercial real estate and residential real estate loan categories. A significant portion of MidWestOne's loan growth is attributable to the Waterloo/Cedar Falls, Iowa market. The increase in the prime rate during 2005 benefited MidWestOne as the overall average rate on the total loan portfolio increased to 6.41 percent for 2005 compared with 6.11 percent for 2004. Interest and discount on loan pools increased \$827,000 or 9 percent in 2005 compared with 2004. The average balance of loan pools was \$100,808,000 in 2005 compared with \$89,430,000 in 2004, an increase of \$11,378,000 or 13 percent. This increase in volume contributed to the higher interest income. The average yield on loan pools declined to 10.14 percent in 2005 from 10.50 percent in 2004, thereby offsetting some of the increase in interest and discount income attributable to the higher volume. The lower yield on loan pools in 2005 was due to reduced collection cash flow. Interest income on investment securities declined \$720,000 in 2005 to \$3,318,000. This compares with \$4,038,000 in 2004 and reflects a decline in the average balance of investment securities of \$11,031,000 as the proceeds from maturing securities were utilized to fund loan growth. The average tax-equivalent yield on the investment portfolio declined to 3.99 percent in 2005 compared with 4.18 percent in 2004 as higher-yielding securities matured and were replaced with securities having a lower market yield, also contributing to the reduction in interest income. The overall yield on earning assets increased to 6.66 percent in 2005 from 6.41 percent in 2004, while total earning assets averaged \$607,096,000, or \$20,254,000 higher in 2005.

Growth in deposits, greater utilization of borrowed funds and higher market interest rates all contributed to an increase in total interest expense for 2005 in comparison to 2004. Interest expense increased \$2,056,000 or 15 percent in 2005 to \$15,426,000. Total interest-bearing deposits averaged \$12,969,000 higher in 2005 compared with 2004, while the average rate paid on deposits increased to 2.28 percent in 2005 versus 1.98 percent in 2004. Interest expense on deposits was \$9,889,000 in 2005, an increase of \$1,552,000 or 19 percent from 2004. Factors that contributed to the increase in interest expense on deposits for the year 2005 compared to 2004 include higher market interest rates and growth in the interest-bearing deposit totals resulting from an emphasis by MidWestOne on attracting more deposits. In order to attract more deposits in its markets, MidWestOne increased the rates it paid on selected terms of certificates of deposit to meet or exceed the competition's rates. Throughout the year 2005, MidWestOne averaged \$7,698,000 in Fed Funds Purchased compared with \$5,578,000 for 2004, with the greater balance contributing to the \$190,000 increased interest expense. The interest rates on Fed Funds Purchased correlate directly with the actions taken by the Federal Reserve to raise the discount rate in 2005. The average rate paid by MidWestOne on Fed Funds Purchased increased to 3.54 percent in 2005 compared with 1.47 percent in 2004, also contributing to the increased interest expense. The average balance of Federal Home Loan Bank Advances was \$3,077,000 greater in 2005, but the average rate paid declined to 4.61 percent in 2005. This decline in average rate was due to maturing advances that either were paid off or renewed at lower rates during the year. Interest expense on Federal Home Loan Bank Advances was \$42,000 lower in 2005 compared with 2004. The average rate paid on all interest-bearing liabilities was 2.82 percent for 2005 compared with 2.53 percent for 2004.

*Provision for Loan Losses.* The provision for loan losses recorded by MidWestOne for 2005 was \$468,000, a decrease of \$390,000 or 45 percent, compared with the provision of \$858,000 for 2004. Management determines an appropriate provision based on its evaluation of the adequacy of the allowance for loan losses in relationship to a continuing review of current collection risks within its loan portfolio, identified problem loans, the current local and national economic conditions, actual loss experience, regulatory policies, and industry trends. The reduction in the provision for loan losses in 2005 primarily reflects the decrease in net loans charged off in 2005 compared with 2004. Net loan charge-offs for 2005 were \$202,000 compared with \$970,000 in 2004. The effect of the reduction in net charge-offs was partially offset by growth in MidWestOne's loan portfolio, identified problem loans and local economic conditions as management evaluated the allowance for loan losses and the provision for losses required to maintain an adequate level in the allowance.

*Noninterest Income.* Noninterest income (including realized investment security gains) increased \$152,000 or 4 percent in 2005 to \$4,428,000. This compares with noninterest income of \$4,276,000 for 2004. MidWestOne realized gains of \$28,000 from the sale of investment securities available for sale in 2005 compared with

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\$226,000 in 2004. Excluding security gains realized, noninterest income was \$4,400,000 for 2005 and \$4,050,000 for 2004. Service charges and other fees increased \$388,000 in 2005 with much of the additional income due to increased brokerage commissions attributable to MWI. Data processing income and secondary market mortgage loan origination fees declined slightly. Other operating income increased minimally in 2005.

*Noninterest Expense.* Noninterest expense totaled \$19,415,000 for 2005 compared with \$18,513,000 for 2004, an increase of \$902,000 or 5 percent. Salaries and employee benefits increased \$291,000 or 3 percent in 2005 due to the additional employees of MWI and MW Insurance, annual compensation adjustments, greater health insurance costs and increased other benefit costs. Net occupancy expense increased \$246,000 or 8 percent in 2005 mainly due to increased real estate taxes, higher utilities cost and greater maintenance agreement cost on data processing equipment. Professional fees were \$121,000 or 14 percent higher in 2005 compared with 2004 primarily due to consultant fees. Other operating expense increased \$243,000 in 2005 reflecting increased advertising, donations, internet banking costs, loan department expenses relating to foreclosed property, cash shortages and losses.

*Income Tax Expense.* Income taxes increased \$33,000 in 2005 compared with 2004. The amount of income before tax was greater in 2005, thus increasing income tax expense. MidWestOne's consolidated income tax rate varies from the statutory rate mainly due to the amount of tax-exempt income. The 2005 effective income tax as a percentage of income before tax was 33.8 percent, compared with 34.6 percent for 2004.

**Analysis of Financial Condition at September 30, 2007**

Total assets as of September 30, 2007 were \$768,887,000 compared with \$744,911,000 as of December 31, 2006, an increase of \$23,976,000 or 3 percent. As of September 30, 2007, MidWestOne had \$18,545,000 of federal funds purchased compared with \$465,000 purchased as of December 31, 2006. Federal funds are purchased on a short-term basis to meet liquidity needs.

***Investment Securities***

Investment securities available for sale totaled \$76,613,000 as of September 30, 2007. This is an increase of \$5,870,000 from \$70,743,000 as of December 31, 2006. The proceeds from paydown in the loan pool participations and the proceeds from maturing held to maturity securities were utilized to purchase additional investment securities. Investment securities classified as held to maturity declined to \$10,865,000 as of September 30, 2007, compared with \$12,220,000 on December 31, 2006.

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The following table sets forth certain information with respect to the book value of MidWestOne's investment portfolio as of September 30, 2007 and 2006.

	September 30, 2007      2006 (in thousands)	
<b>Securities available for sale:</b>		
U.S. government agency securities	\$ 27,611	\$ 24,724
Mortgage-backed securities	14,579	16,823
Obligations of states and political subdivisions	23,884	14,887
Corporate debt securities	3,251	8,692
Total debt securities	69,325	65,126
Federal Home Loan Bank stock	6,143	5,895
Equity securities	1,145	794
Total securities available for sale	76,613	71,815
<b>Securities held to maturity:</b>		
Mortgage-backed securities	120	137
Obligations of states and political subdivisions	10,745	12,099
Corporate debt securities		
Total securities held to maturity	10,865	12,236
Total investment securities	\$ 87,478	\$ 84,051

The following table sets forth the contractual maturities of investment securities as of September 30, 2007 and the weighted average yields (for tax-exempt obligations on a fully tax-equivalent basis assuming a 34 percent tax rate) of such securities. As of September 30, 2007, MidWestOne held no securities with a book value exceeding 10 percent of shareholders' equity.

	Within One Year		After One but Within Five Years		After Five but Within Ten Years		After Ten Years	
	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield
<b>Maturity</b> (dollars in thousands)								
<b>Securities available for sale:</b>								
U.S. government agency securities	\$ 4,355	3.74%	\$ 17,040	5.09%	\$ 5,980	5.65%	\$	%
Mortgage-backed securities	388	3.43	14,501	4.08				
Obligations of states and political subdivisions	740	5.10	3,585	6.18	12,104	5.90	7,553	6.42
Corporate debt securities	754	3.45	2,528	4.96				
Total securities available for sale	6,237	3.85	37,654	4.80	18,084	5.82	7,553	6.42
<b>Securities held to maturity:</b>								
Mortgage-backed securities					120	6.02		
Obligations of states and political subdivisions	1,835	6.71	7,017	5.96	1,893	5.97		
Total securities held to maturity	1,835	6.71	7,017	5.96	2,013	5.97		
Total investment securities	\$ 8,072	4.50%	\$ 44,671	4.98%	\$ 20,097	5.83%	\$ 7,553	6.42%



**Table of Contents****Loans**

Total loans were \$533,361,000 as of September 30, 2007, compared with \$503,832,000 as of December 31, 2006, an increase of \$29,529,000 or 6 percent. Much of the growth in the first nine months of 2007 came from commercial, agricultural operating, agricultural real estate and commercial real estate loans. As of September 30, 2007, MidWestOne's loan to deposit ratio was 95.5 percent compared with a year-end 2006 loan to deposit ratio of 89.9 percent. As of September 30, 2007, loans secured by residential real estate comprised the largest category in the portfolio at approximately 24 percent of total loans. Commercial loans were the next largest category at 18 percent. Commercial real estate loans made up approximately 15 percent of the total loan portfolio. Agricultural loans were approximately 14 percent of the total loan portfolio. Construction and land development loans comprised approximately 12 percent of the portfolio, and agricultural land loans were 11 percent. Multifamily residential real estate comprised 3 percent of the portfolio, and loans to individuals also constituted 3 percent of the portfolio. The loan percentages did not change significantly from December 31, 2006.

MidWestOne has very minimal exposure to subprime mortgages in its loan portfolio. MidWestOne's loan policy provides a guideline that real estate mortgage borrowers have a credit score of 640 or greater. Exceptions to the guideline have been noted, but the overall exposure is deemed minimal by management. Mortgages originated by MidWestOne and sold on the secondary market are typically underwritten according to the guidelines of the secondary market investors. These mortgages are on a non-recourse basis, thereby minimizing any subprime exposure.

The following table shows the composition of MidWestOne's loan portfolio as of September 30, 2007 and 2006. Total loans do not include the MidWestOne's investment in loan pool participations.

	September 30,			
	2007	% of	2006	% of
	Amount	Total	Amount	Total
	(dollars in thousands)			
Agricultural	\$ 75,420	14.1%	\$ 66,377	13.6%
Commercial	98,385	18.5	80,502	16.5
Real estate:				
1-4 family residences	127,322	23.9	131,121	26.8
5+ residential property	14,973	2.8	14,632	3.0
Agricultural	57,743	10.8	45,437	9.3
Construction	65,169	12.2	53,746	11.0
Commercial	78,507	14.7	81,916	16.7
Real estate total	343,714	64.4	326,852	66.8
Installment	15,842	3.0	15,433	3.1
Total loans (1)	\$ 533,361	100.0%	\$ 489,164	100.0%
Total assets	\$ 768,887		\$ 719,094	
Loans to total assets		69.4%		68.0%

(1) Total loans do not include MidWestOne's investments in loan pool participations.

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The following table sets forth the remaining maturities for certain loan categories as of September 30, 2007.

	Due Within One Year	Due in One to Five Years (in thousands)	Due After Five Years	Total
Agricultural	\$ 57,804	\$ 13,764	\$ 3,852	\$ 75,420
Commercial	47,920	42,986	7,479	98,385
Real estate:				
1-4 family residences	9,558	28,186	89,578	127,322
5+ residential property	5,053	9,576	344	14,973
Agricultural	6,468	27,200	24,075	57,743
Construction	44,935	18,289	1,945	65,169
Commercial	13,177	42,506	22,824	78,507
Real estate total	79,191	125,757	138,766	343,714
Installment	4,155	10,886	801	15,842
Total loans	\$ 189,070	\$ 193,393	\$ 150,898	\$ 533,361

**Loan Pool Participations**

As of September 30, 2007, MidWestOne had loan pool participations of \$90,757,000, a decrease of \$8,128,000 or 8 percent from the December 31, 2006 balance of \$98,885,000. The decrease in the loan pool participations is the result of collections of loan pool participations during the period. The loan pool investment balance shown as an asset on MidWestOne's Statement of Condition represents the discounted purchase cost of the loan pool participations. The average loan pool participation balance of \$87,273,000 for the first nine months of 2007 was \$4,543,000 lower than the average balance of \$91,816,000 for the first nine months of 2006. MidWestOne placed numerous bids on loan pools during the first nine months of 2007 and was successful in purchasing \$23,310,000. Most of the purchases occurred in the third quarter of 2007. In comparison, during the first nine months of 2006, MidWestOne purchased \$21,150,000 in loan pool participations. As of September 30, 2007, the categories of loans by collateral type in the loan pools were commercial real estate 50 percent, commercial loans 18 percent, agricultural real estate 11 percent, single-family residential real estate 12 percent and other loans 9 percent. MidWestOne has very minimal exposure in loan pools to consumer real estate subprime credit. Most of the basis in loans identified with borrowers or guarantors having credit scores categorized as subprime relates to additional collateral taken to reduce exposure on commercial or commercial real estate loans. MidWestOne does not actively seek to purchase consumer or consumer real estate loans characterized as subprime credit.

**Table of Contents****Goodwill and Other Intangible Assets**

Goodwill totaled \$13,405,000 as of September 30, 2007 and December 31, 2006. Goodwill is subject to testing at least annually for impairment in accordance with the provisions of Financial Accounting Standards Board Statement No. 142. No impairment write-down of goodwill has been recorded.

Other intangible assets decreased to \$938,000 as of September 30, 2007 from the December 31, 2006 total of \$1,128,000 reflecting the amortization of intangible assets. The gross carrying amount of other intangible assets and the associated accumulated amortization at September 30, 2007 and December 31, 2006 is presented in the table below. Amortization expense for other intangible assets for the nine months ended September 30, 2007 and 2006 was \$190,000 and \$222,000, respectively.

	Gross Carrying Amount	Accumulated Amortization (in thousands)	Unamortized Intangible Assets
<b>September 30, 2007</b>			
Other intangible assets:			
Core deposit premium	\$ 3,281	2,832	449
Customer list intangible	\$ 786	297	489
<b>Total</b>	<b>\$ 4,067</b>	<b>\$ 3,129</b>	<b>\$ 938</b>
<b>December 31, 2006</b>			
Other intangible assets:			
Core deposit premium	\$ 3,281	2,716	565
Customer list intangible	\$ 786	223	563
<b>Total</b>	<b>\$ 4,067</b>	<b>\$ 2,939</b>	<b>\$ 1,128</b>

Amortization of intangible assets is recorded using an accelerated method based on the estimated life of the core deposit intangible. Projections of amortization expense are based on existing asset balances and the remaining useful lives. The following table shows the estimated future amortization expense.

	Core Deposit Premium	Customer List Intangible (in thousands)	Totals
Three months ending December 31, 2007	\$ 39	23	62
Year ending December 31,			
2008	156	87	243
2009	127	79	206
2010	41	71	112
2011	41	62	103
2012	41	54	95
Thereafter	4	113	117

**Deposits**

Total deposits as of September 30, 2007 were \$558,262,000 compared with \$560,615,000 as of December 31, 2006, a decrease of \$2,353,000. Certificates of deposit remain the largest category of deposits at September 30, 2007 representing approximately 61 percent of total deposits. Of the \$340,550,000 in certificates of deposit, certificates greater than \$100,000 totaled \$80,520,000. Based on historical experience, management anticipates that many of the maturing certificates of deposit will be renewed upon maturity. Maintaining competitive market interest rates will facilitate MidWestOne's retention of certificates of deposit. Savings and





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money market accounts constituted approximately 19 percent of total deposits with interest-bearing demand deposits at 11 percent of total deposits and demand deposits approximating 9 percent of deposits.

The following table sets forth the average amount of and the average rate paid on deposits by deposit category for the nine months ended September 30, 2007 and 2006.

	Nine Months ended September 30,			
	2007		2006	
	Average Balance	Rate	Average Balance	Rate
	(dollars in thousands)			
Non-interest bearing demand deposits	\$ 50,973		\$ 48,794	
Interest-bearing demand (NOW and money market)	64,399	0.52%	63,351	0.55%
Savings deposits	105,627	2.70	113,770	2.36
Certificates of deposit	339,112	4.84	282,371	3.94
<b>Total deposits</b>	<b>\$ 560,111</b>	<b>3.50%</b>	<b>\$ 508,286</b>	<b>2.78%</b>

The following table summarizes certificates of deposit in amounts of \$100,000 or more by time remaining until maturity as of September 30, 2007. These time deposits are made by individuals, corporations and public entities, all of which are located in MidWestOne's market area or are State of Iowa public funds.

	September 30, 2007 (in thousands)
Three months or less	\$ 32,845
Over three through six months	12,531
Over six months through one year	19,032
Over one year	16,112
<b>Total</b>	<b>\$ 80,520</b>

**Borrowed Funds/Notes Payable**

MidWestOne had \$18,545,000 federal funds purchased on September 30, 2007. There was \$465,000 in federal funds purchased on December 31, 2006. During the first nine months of 2007, MidWestOne had an average balance of federal funds purchased of \$8,493,000. Advances from the Federal Home Loan Bank totaled \$90,600,000 as of September 30, 2007 compared with \$99,100,000 as of December 31, 2006. MidWestOne utilizes Federal funds purchased and Federal Home Loan Bank advances as a supplement to customer deposits to fund earning assets. Notes payable decreased to \$2,500,000 as of September 30, 2007 compared with \$4,050,000 on December 31, 2006. Long-term debt in the form of pooled trust preferred securities was \$25,774,000 as of September 30, 2007 compared with \$10,310,000 as of December 31, 2006.

On September 20, 2007, MidWestOne issued \$15,464,000 in additional pooled trust preferred securities with a maturity of December 15, 2037. Interest on these trust preferred securities is payable quarterly with the interest rate on 50 percent of the amount fixed at 6.478 percent for five years and the remaining 50 percent variable at the three month LIBOR rate plus 1.59 percent. The trust preferred securities are callable at MidWestOne's option at par after 5 years.

MidWestOne anticipates redeeming the original \$10,310,000 in trust preferred securities on December 31, 2007 at par. The interest rate on the existing trust preferred securities is variable quarterly at the three month LIBOR rate plus 3.65 percent. As of September 30, 2007, MidWestOne had \$254,000 of unamortized issuance costs associated with the \$10,310,000 trust preferred securities. In the event the trust preferred is redeemed, MidWestOne would incur a charge to earnings for the amount of the unamortized issuance costs.



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The following table summarizes the outstanding amount of and the average rate on borrowed funds as of September 30, 2007 and 2006.

	September 30,		2006	
	2007	Average Rate	Balance	Average Rate
	Balance	(dollars in thousands)		
Long-term debt (1)	\$ 25,774	7.73%	\$ 10,310	9.16%
Notes payable (2)	2,500	7.15	4,550	7.65
Federal Home Loan Bank advances	90,600	4.89	103,100	4.91
Federal funds purchased	18,545	5.27	9,005	5.59
<b>Total</b>	<b>\$ 137,419</b>	<b>5.52%</b>	<b>\$ 126,965</b>	<b>5.40%</b>

- (1) On June 27, 2002, MidWestOne obtained \$10,310,000 in long-term subordinated debt from its participation in the issuance of a pooled trust preferred security. The trust preferred has a 30 year maturity, does not require any principal amortization and is callable after five years at par at the issuers' option. The interest rate is variable based on the three month Libor rate plus 3.65 percent, with interest payable quarterly. On September 20, 2007, MidWestOne obtained \$15,464,000 in long-term subordinated debt from its participation in the issuance of a pooled trust preferred security. The trust preferred matures December 15, 2037, does not require any principal amortization and is callable after five years at par at the issuers' option. The interest rate on \$7,732,000 is fixed for five years at 6.478 percent, with the interest rate on the remaining \$7,732,000 variable based on the three month Libor rate plus 1.59 percent. Interest is payable quarterly.
- (2) The notes payable balance at September 30, 2007, consists of \$2,500,000 on a term note with Harris N.A. MidWestOne also has available a revolving line of credit of \$5,000,000 with Harris N.A. Both notes have a variable interest rate at 0.60 percent below the lender's prime rate. Interest is payable quarterly. The revolving line of credit matures April 30, 2008. The term note calls for a five semi-annual payments of \$500,000 until maturity on November 30, 2009.

The maximum amount of borrowed funds outstanding at any month end for the nine months ended September 30, 2007 and 2006 is as follows:

	Nine Months ended	
	September 30, 2007	September 30, 2006
	(in thousands)	
Long-term debt	\$ 25,774	\$ 10,310
Notes payable	5,050	6,100
Federal Home Loan Bank advances	97,100	103,100
Federal funds purchased	23,845	18,095

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The following table sets forth the average amount of and the average rate paid on borrowed funds for the nine months ended September 30, 2007 and 2006.

	Nine Months ended September 30,			
	2007	2006	2007	2006
	Average Balance	Average Rate (dollars in thousands)	Average Balance	Average Rate
Long-term debt	\$ 10,933	9.14%	\$ 10,310	8.94%
Notes payable	4,502	7.90	5,068	7.53
Federal Home Loan Bank advances	92,155	5.00	89,348	4.76
Federal funds purchased	8,493	5.37	9,935	5.29
<b>Total</b>	<b>\$ 116,083</b>	<b>5.53%</b>	<b>\$ 114,661</b>	<b>5.31%</b>

**Nonperforming Assets**

MidWestOne's nonperforming assets totaled \$6,207,000 (1.16 percent of total loans) as of September 30, 2007, compared to \$5,989,000 (1.19 percent of total loans) as of December 31, 2006. All nonperforming asset totals and related ratios exclude the loan pool participations. The following table presents the categories of nonperforming assets as of September 30, 2007 compared with December 31, 2006:

	September 30, 2007	December 31, 2006
	(in thousands)	
<b>Impaired loans and leases:</b>		
Nonaccrual	\$ 2,300	\$ 727
Restructured		2,014
<b>Total impaired loans and leases</b>	<b>2,300</b>	<b>2,741</b>
Loans and leases past due 90 days and more	2,328	3,060
<b>Total nonperforming loans</b>	<b>4,628</b>	<b>5,801</b>
Other real estate owned	1,579	188
<b>Total nonperforming assets</b>	<b>\$ 6,207</b>	<b>\$ 5,989</b>

As of September 30, 2007, MidWestOne's nonaccrual loans totaled \$2,300,000 compared with \$727,000 as of December 31, 2006. The \$1,573,000 increase from December 31, 2006 to September 30, 2007 is mainly attributable to an investor rental property project, an assisted-living facility, a parcel of agricultural land and rental real estate loans that were classified nonaccrual. Loans ninety days past due and still accruing decreased \$732,000 to a September 30, 2007 balance of \$2,328,000. There were no troubled debt restructurings as of September 30, 2007 compared with \$2,014,000 as of December 31, 2006. Other real estate owned increased \$1,391,000 in the first nine months of 2007 primarily due to the foreclosure on a commercial real estate truck stop/convenience store that was carried as a troubled debt restructuring as of December 31, 2006. MidWestOne recognized a charge-off of \$559,000 in connection with the foreclosure of the truck stop/convenience store during the third quarter of 2007. MidWestOne's allowance for loan losses as of September 30, 2007 was \$5,299,000, which was .99 percent of total loans as of that date. This compares with an allowance for loan losses of \$5,693,000 as of December 31, 2006, which was 1.13 percent of total loans. As of September 30, 2007, the allowance for loan losses was 85.4 percent of nonperforming assets compared with 95.1 percent as of December 31, 2006. Based on the inherent risk in the loan portfolio, management believes that as of September 30, 2007, the allowance for loan losses is adequate. For the three months ended September 30, 2007, MidWestOne experienced net loan charge-offs of \$733,000 compared with no net loan charge-offs during the three months ended September 30, 2006. Net loan charge-offs for the nine months ended September 30, 2007 were \$1,133,000 compared with net recoveries of \$668,000 for the nine months ended September 30, 2006.



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Changes in the allowance for loan losses for the nine months ended September 30, 2007 and 2006 were as follows:

	2007	2006
	(in thousands)	
Balance at beginning of year	\$ 5,693	5,011
Provision for loan losses	739	90
Recoveries on loans previously charged off	28	1,057
Loans charged off	(1,161)	(389)
<b>Balance at end of period</b>	<b>\$ 5,299</b>	<b>5,769</b>

The following table sets forth loans charged off and recovered by the type of loan and an analysis of the allowance for loan losses for the nine months ended September 30, 2007 and 2006.

	Nine months ended September 30,	
	2007	2006
	(dollars in thousands)	
Amount of loans outstanding at end of period (net of unearned interest) (1)	\$ 533,361	\$ 489,164
Average amount of loans outstanding for the period (net of unearned interest)	\$ 519,382	\$ 463,877
Allowance for loan losses at beginning of period	\$ 5,693	\$ 5,011
<b>Charge-offs:</b>		
Agricultural	1	
Commercial	266	112
Real estate mortgage	840	250
Installment	54	27
Lease financing		
Total charge-offs	1,161	389
<b>Recoveries:</b>		
Agricultural	8	966
Commercial	4	78
Real estate mortgage	9	6
Installment	7	7
Total recoveries	28	1,057
Net loans charged off (recovered)	1,133	(668)
Provision for loan losses	739	90
Allowance at date of acquisition		
Allowance for loan losses at end of period	\$ 5,299	\$ 5,769
Net loans charged off (recovered) to average loans	0.29%	(0.19)%
Allowance for loan losses to total loans at end of period	0.99%	1.18%

(1) Loans do not include, and the allowance for loan losses does not include any allowance for investments in loan pool participations.





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MidWestOne has allocated the allowance for loan losses to provide for loan losses within the categories of loans set forth in the table below as of September 30, 2007.

	September 30, 2007	
	Allowance Amount (dollars in thousands)	Percent of Loans to Total Loans
Agricultural	\$ 734	14.1%
Commercial	815	18.4
Real estate mortgage	3,419	64.5
Installment	319	3.0
Lease financing		
Total	\$ 5,287	100.0%

**Capital Resources**

Total shareholders' equity was 8.4 percent of total assets as of September 30, 2007 and was 8.4 percent as of December 31, 2006. Tangible equity to tangible assets was 6.7 percent as of September 30, 2007 and 6.6 percent as of December 31, 2006. MidWestOne's Tier 1 Capital Ratio was 10.2 percent of risk-weighted assets as of September 30, 2007 and was 10.0 percent as of December 31, 2006, compared to a 4.0 percent regulatory requirement. Risk-based capital guidelines require the classification of assets and some off-balance-sheet items in terms of credit-risk exposure and the measuring of capital as a percentage of the risk-adjusted asset totals. Tier 1 Capital is MidWestOne's total common shareholders' equity plus the trust preferred security reduced by goodwill. Management believes that, as of September 30, 2007, MidWestOne and its subsidiary bank meet all capital adequacy requirements to which they are subject. As of that date, the bank subsidiary was well capitalized under regulatory prompt corrective action provisions.

On January 18, 2007, MidWestOne's Board of Directors authorized a stock repurchase of up to \$2,000,000 until December 31, 2007. In accordance with this authorization, MidWestOne did not repurchase any shares on the open market during the third quarter of 2007. A total of 5,760 shares were issued during the third quarter of 2007 for options exercised under previously awarded grants. Cash dividends of \$.18 per share were paid to shareholders on September 15, 2007.

**Liquidity**

Liquidity management involves meeting the cash flow requirements of depositors and borrowers. MidWestOne conducts liquidity management on both a daily and long-term basis; and it adjusts its investments in liquid assets based on expected loan demand, projected loan maturities and payments, estimated cash flows from the loan pool participations, expected deposit flows, yields available on interest-bearing deposits, and the objectives of its asset/liability management program. MidWestOne had liquid assets (cash and cash equivalents) of \$13,055,000 as of September 30, 2007, compared with \$20,726,000 as of December 31, 2006. Investment securities classified as available for sale could be sold to meet liquidity needs if necessary. Additionally, the bank subsidiary maintains lines of credit with correspondent banks and the Federal Home Loan Bank that would allow it to borrow federal funds on a short-term basis if necessary. MidWestOne also maintains a line of credit with a major commercial bank that provides liquidity for the purchase of loan pool participations and other corporate needs. Management believes that MidWestOne has sufficient liquidity as of September 30, 2007 to meet the needs of borrowers and depositors.

MidWestOne currently maintains a \$5,000,000 revolving line of credit that matures on June 30, 2008. As of September 30, 2007, MidWestOne had no borrowings on the line. Management believes that the \$5,000,000 line should be adequate to meet anticipated borrowing needs.

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***Off-Balance-Sheet Arrangements***

MidWestOne is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers, which include commitments to extend credit. MidWestOne's exposure to credit loss in the event of nonperformance by the other party to the commitments to extend credit is represented by the contractual amount of those instruments. MidWestOne uses the same credit policies in making commitments as it does for on-balance-sheet instruments.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any conditions established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. MidWestOne evaluates each customer's creditworthiness on a case-by-case basis. As of September 30, 2007 and December 31, 2006, outstanding commitments to extend credit totaled approximately \$81,131,000 and \$90,290,000, respectively.

Commitments under standby letters of credit outstanding aggregated \$2,036,000 and \$2,495,000 as of September 30, 2007 and December 31, 2006, respectively. MidWestOne does not anticipate any losses as a result of these transactions.

Contractual obligations and other commitments for the year ended December 31, 2006 are discussed under Contractual Obligations and Other Commitments. There have been no material changes as of September 30, 2007. MidWestOne adopted FIN 48 on January 1, 2007. The adoption of FIN 48 did not have a material effect on the contractual obligations table presented for the year ended December 31, 2006.

**Analysis of Financial Condition at December 31, 2006**

***Loans***

MidWestOne's loan portfolio increased \$70,395,000 or 16 percent to \$503,832,000 on December 31, 2006 from \$433,437,000 on December 31, 2005. Most of this increase was in the commercial, commercial real estate and agricultural loan categories. A significant portion of MidWestOne's commercial and commercial real estate loan growth is attributable to the Davenport, Iowa market that MidWestOne entered by establishing a branch office in January 2006 and the Waterloo/Cedar Falls, Iowa market that MidWestOne entered through a bank acquisition in 2003. As of December 31, 2006, MidWestOne's loan to deposit ratio was 89.9 percent, compared with 85.8 percent at December 31, 2005.

MidWestOne's loan portfolio largely reflects the profile of the communities in which it operates. Total real estate loans (including 1-4 family residential, commercial, agricultural, construction, and multi-family real estate) were \$332,534,000 as of December 31, 2006 compared with \$293,363,000 as of December 31, 2005. Real estate loans of all types are MidWestOne's largest category of loans, comprising 66.0 percent of total loans at year-end 2006 and 67.7 percent at December 31, 2005. Commercial loans are the next largest category of loans at December 31, 2006, totaling approximately \$89,236,000 or 17.7 percent of total loans compared with \$72,248,000 or 16.7 percent of loans at December 31, 2005. As a percentage of MidWestOne's total loans as of December 31, 2006 agricultural loans were 13.2 percent compared with 12.8 percent as of December 31, 2005. Agricultural loans totaled \$66,393,000 on December 31, 2006 compared with \$55,471,000 as of December 31, 2005. The remaining 3.1 percent of the portfolio as of December 31, 2006 consisted of \$15,579,000 in consumer and other loans compared with \$12,355,000 as of December 31, 2005.

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The following table shows the composition of MidWestOne's loan portfolio as of the dates indicated. Total loans do not include MidWestOne's investment in loan pool participations.

	2006		2005		December 31, 2004		2003		2002	
	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total	Amount	% of Total
	(dollars in thousands)									
Agricultural	\$ 66,393	13.2%	\$ 55,471	12.8%	\$ 53,545	13.4%	\$ 56,036	14.9%	\$ 38,004	12.4%
Commercial	89,326	17.7	72,248	16.7	70,104	17.6	60,532	16.0	39,324	12.9
Real estate:										
1-4 family residences	131,223	26.0	130,605	30.1	132,702	33.3	132,801	35.2	133,850	43.7
5+ residential property	14,752	2.9	11,077	2.5	10,210	2.5	7,323	1.9	4,373	1.4
Agricultural	52,765	10.5	40,641	9.4	38,163	9.6	42,809	11.4	28,947	9.5
Construction	57,669	11.5	36,654	8.5	20,113	5.0	10,475	2.8	8,058	2.6
Commercial	76,125	15.1	74,386	17.2	63,334	15.9	56,360	14.9	41,622	13.6
Real estate total	332,534	66.0	293,363	67.7	264,522	66.3	249,768	66.2	216,850	70.8
Installment	15,579	3.1	12,355	2.8	10,464	2.6	10,415	2.8	11,517	3.8
Lease financing					219	0.1	266	0.1	329	0.1
Total loans <sup>(1)</sup>	\$ 503,832	100.0%	\$ 433,437	100.0%	\$ 398,854	100.0%	\$ 377,017	100.0%	\$ 306,024	100.0%
Total assets	\$ 744,911		\$ 676,332		\$ 650,564		\$ 623,306		\$ 537,026	
Loans to total assets		67.6%		64.1%		61.3%		60.5%		57.0%

(1) Total loans do not include MidWestOne's investments in loan pool participations.

The following table sets forth the remaining maturities for certain loan categories as of December 31, 2006.

	Due Within One Year	Due in One to Five Years	Due After Five Years	Total (in thousands)	Total for Loans Due Within One Year Having:		Total for Loans Due After One year Having:	
					Fixed Rates	Variable Rates	Fixed Rates	Variable Rates
Agricultural	\$ 46,323	\$ 16,741	\$ 3,329	\$ 66,393	\$ 11,876	\$ 34,447	\$ 11,756	\$ 8,314
Commercial	48,679	33,058	7,589	89,326	18,315	30,364	29,652	10,995
Real estate:								
1-4 family residences	8,371	33,278	89,574	131,223	7,000	1,371	39,966	82,886
5+ residential property	749	12,376	1,627	14,752	749		12,052	1,951
Agricultural	4,962	24,548	23,255	52,765	4,763	199	30,769	17,034
Construction	34,104	19,209	4,356	57,669	21,001	13,103	18,974	4,591
Commercial	5,773	46,134	24,218	76,125	4,561	1,212	50,898	19,454
Real estate total	53,959	135,545	143,030	332,534	38,074	15,885	152,659	125,916
Installment	4,140	10,580	859	15,579	3,918	222	11,011	428
Total loans	\$ 153,101	\$ 195,924	\$ 154,807	\$ 503,832	\$ 72,183	\$ 80,918	\$ 205,078	\$ 145,653

**Investment in Loan Pools**

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MidWestOne invests in pools of performing and nonperforming loans categorized as loan pool participations. These loan pool participations are purchased at a discount from the aggregate outstanding principal amount of the underlying loans. Income is derived from this investment in the form of interest collected and the repayment of principal in excess of the purchase cost which is herein referred to as discount. For a more detailed discussion of loan pool participations and related accounting treatment, refer to Part I, Item 1. Business, Section C. Loan Pool Participations in this document.

At year-end 2006, MidWestOne's loan pool participation total was \$98,885,000 compared with \$103,570,000 in 2005, a decrease of \$4,685,000 or 5 percent. The balance of the loan pool participations represents the purchase cost of the loans. The average loan pool participation investment for 2006 was

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\$92,133,000 compared with an average of \$100,808,000 for 2005. The average balance of loan pool participations is affected by the ability of the Servicer to purchase loan pools, collection activity, and refinancing and settlements from borrowers. The ability of the Servicer to purchase pools of loans is influenced by the availability of pools from selling banks, competition from other buyers, liquidity of MidWestOne and the interest rate environment. MidWestOne is under no obligation to invest in pools of loans identified by the Servicer. Loan pool participation purchases made by MidWestOne during 2006 totaled \$40,071,000 compared with purchases of \$51,058,000 in 2005. Approximately \$18,921,000 or 47 percent of the loan pool purchases for 2006 were made in the fourth quarter of the year. Throughout 2006, loan pool participations represented 14.2 percent of average earning assets while in 2005 they represented 16.6 percent of average earning assets.

**Loan Quality**

Total loans increased 16 percent during 2006 to \$503,832,000 as of December 31, 2006. Non-performing assets as of December 31, 2006 totaled \$5,989,000 or 1.19 percent of total loans. The year-end 2006 total of non-performing assets increased \$164,000 or 3 percent when compared with the December 31, 2005 amount of \$5,825,000 or 1.34 percent of total loans. Non-performing assets consist of nonaccrual loans, loans past due 90 days and still accruing, troubled debt restructurings and other real estate owned. Nonaccrual loans decreased \$795,000 to a December 31, 2006 total of \$727,000. Loans past due 90 days and over as of year-end 2006 totaled \$3,060,000, an increase of \$1,389,000 compared with the year-end 2005 total. Approximately one-half of the increase in loans past due 90 days and over is attributable to one credit, which is a truck terminal/warehouse facility. Troubled debt restructurings were \$2,014,000 on December 31, 2006 and \$159,000 on December 31, 2005. The increase in troubled debt restructurings is attributable to a truck stop/convenience store that was carried in other real estate on December 31, 2005 as a result of foreclosure late in 2005. The property was subsequently acquired by a new party who injected additional capital into the operation. The additional capital reduced MidWestOne's loan exposure in the credit. The operation continued to struggle financially under the new buyer, who negotiated a restructure of the terms of the loan. Other real estate owned consists of real estate acquired by MidWestOne through foreclosure. Other real estate owned decreased \$2,285,000 in 2006 as a result of the truck stop/convenience store property restructure to \$188,000 as of December 31, 2006 from the December 31, 2005 total of \$2,473,000. MidWestOne does not have any commitments to lend additional funds to any borrowers who have non-performing loans or troubled debt restructurings. Efforts to further improve asset quality continue.

The following table provides information on MidWestOne's non-performing loans as of the dates indicated.

	2006	2005	December 31, 2004	2003	2002
	(dollars in thousands)				
90 days past due	\$ 3,060	\$ 1,671	\$ 858	\$ 825	\$ 1,401
Restructured	2,014	159	486	567	206
Nonaccrual	727	1,522	1,571	1,737	1,038
Total non-performing loans	\$ 5,801	\$ 3,352	\$ 2,915	\$ 3,129	\$ 2,645
Ratio of nonperforming loans to total loans	1.15%	0.77%	0.73%	0.83%	0.86%

The allowance for loan losses was \$5,693,000 on December 31, 2006 and totaled \$5,011,000 as of December 31, 2005. The allowance represented 1.13 percent of total loans at December 31, 2006 and 1.16 percent of loans on December 31, 2005. Additions to the allowance for the year 2006 were the result of growth in agricultural loans, agricultural real estate loans, commercial loans and commercial real estate loans. The allowance as a percentage of non-performing assets was 95.1 percent on December 31, 2006 and 86.0 percent on December 31, 2005. The allowance as a percentage of non-performing loans was 98.1 percent and 149.5 percent as of December 31, 2006 and 2005, respectively. The decrease in the percentage of the allowance relative to non-performing loans reflects the increase in troubled debt restructure of the truck stop/convenience store property, which is included in the non-performing loan category. In January 2006 MidWestOne received the proceeds from the recovery of an agricultural loan that had been charged off in 2001

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totaling \$901,000. This amount was credited to the allowance for loan losses as a charge-off recovery in 2006. Net loan recoveries were \$502,000 or (.11%) of average loans compared with 2005 net charge-offs of \$202,000 or .05 percent of average loans. The allowance for loan losses is maintained at a level considered by management to be adequate to provide for loan losses inherent in the portfolio at the balance sheet date.

The following table sets forth loans charged off and recovered by the type of loan and an analysis of the allowance for loan losses for the years indicated.

	2006	2005	Year ended December 31, 2004			2003	2002
	(dollars in thousands)						
Amount of loans outstanding at end of period (net of unearned interest) <sup>(1)</sup>	\$ 503,832	\$ 433,437	\$ 398,854	\$ 377,017	\$ 306,024		
Average amount of loans outstanding for the period (net of unearned interest)	\$ 471,312	\$ 413,972	\$ 391,131	\$ 366,754	\$ 313,041		
Allowance for loan losses at beginning of period	\$ 5,011	\$ 4,745	\$ 4,857	\$ 3,967	\$ 3,381		
<b>Charge-offs:</b>							
Agricultural	113	67	333	65	43		
Commercial	119	141	282	44	204		
Real estate mortgage	285	50	350	150	221		
Installment	43	54	77	88	105		
Lease financing		153					
Total charge-offs	560	465	1,042	347	573		
<b>Recoveries:</b>							
Agricultural	968	160	18	5	42		
Commercial	81	15	7	7	15		
Real estate mortgage	6	72	17	7	1		
Installment	7	16	30	22	31		
Total recoveries	1,062	263	72	41	89		
Net loans charged off (recovered)	(502)	202	970	306	484		
Provision for loan losses	180	468	858	589	1,070		
Allowance at date of acquisition				607			
Allowance for loan losses at end of period	\$ 5,693	\$ 5,011	\$ 4,745	\$ 4,857	\$ 3,967		
Net loans charged off (recovered) to average loans	(0.11)%	0.05%	0.25%	0.08%	0.15%		
Allowance for loan losses to total loans at end of period	1.13%	1.16%	1.19%	1.29%	1.30%		

(1) Loans do not include, and the allowance for loan losses does not include, any allowance for investments in loan pool participations.

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MidWestOne has allocated the allowance for loan losses to provide for loan losses within the categories of loans set forth in the table below. The allocation of the allowance and the ratio of loans within each category to total loans as of the dates indicated are as follows:

	2006		2005		December 31, 2004		2003		2002	
	Percent of Loans to Allowance Amount	Total Loans	Percent of Loans to Allowance Amount	Total Loans	Percent of Loans to Allowance Amount	Total Loans	Percent of Loans to Allowance Amount	Total Loans	Percent of Loans to Allowance Amount	Total Loans
	(dollars in thousands)									
Agricultural	\$ 1,189	13.2%	\$ 1,333	12.8%	\$ 1,183	13.4%	\$ 1,231	14.9%	\$ 831	12.4%
Commercial	1,343	17.7	1,069	16.7	1,245	17.6	1,038	16.1	626	12.9
Real estate mortgage	3,021	66.0	2,410	67.7	2,089	66.3	2,329	66.1	2,199	70.8
Installment	140	3.1	199	2.8	156	2.6	183	2.8	255	3.8
Lease financing					72	0.1	76	0.1	56	0.1
Total	\$ 5,693	100.0%	\$ 5,011	100.0%	\$ 4,745	100.0%	\$ 4,857	100.0%	\$ 3,967	100.0%

**Investment Securities**

MidWestOne manages its investment portfolio to provide both a source of liquidity and earnings. The portfolio largely consists of U.S. Government agency securities, corporate securities, mortgage-backed securities, and municipal bonds. Investment securities available for sale totaled \$70,743,000 on December 31, 2006 compared to \$74,506,000 at December 31, 2005. MidWestOne's investment in available for sale securities balances was reduced to fund loan growth in 2006. Securities classified as held to maturity decreased by \$766,000 to a balance of \$12,220,000 on December 31, 2006.

The following table sets forth certain information with respect to the book value of MidWestOne's investment portfolio as of December 31, 2006, 2005, and 2004.

	2006	December 31 2005	2004
	(in thousands)		
<b>Securities available for sale:</b>			
U.S. government agency securities	\$ 23,776	\$ 31,039	\$ 39,873
Mortgage-backed securities	16,166	19,292	24,645
Obligations of states and political subdivisions	17,131	7,250	3,128
Corporate debt securities	7,436	11,182	14,143
Total debt securities	64,509	68,763	81,789
Federal Home Loan Bank stock	5,439	4,937	5,096
Equity securities	795	806	910
Total securities available for sale	70,743	74,506	87,795
<b>Securities held to maturity:</b>			
Mortgage-backed securities	129	157	279
Obligations of states and political subdivisions	12,091	12,829	8,911
Corporate debt securities			
Total securities held to maturity	12,220	12,986	9,190

Total investment securities	\$ 82,963	\$ 87,492	\$ 96,985
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The following table sets forth the contractual maturities of investment securities as of December 31, 2006, and the weighted average yields (for tax-exempt obligations on a fully tax-equivalent basis assuming a 34% tax rate) of such securities. As of December 31, 2006, MidWestOne held no securities with a book value exceeding 10% of shareholders' equity.

	Maturity							
	Within One Year		After One but Within Five Years		After Five but Within Ten Years		After Ten Years	
	Amount	Yield	Amount	Yield	Amount	Yield	Amount	Yield
(dollars in thousands)								
<b>Securities available for sale:</b>								
U.S. government agency securities	\$ 4,515	3.12%	\$ 16,209	4.69%	\$ 3,052	5.80%	\$	%
Mortgage-backed securities			16,166	4.05				
Obligations of states and political subdivisions	1,821	5.88	3,590	6.01	7,512	5.76	4,208	6.00
Corporate debt securities	4,916	3.72	2,520	4.96				
Total securities available for sale	11,252	3.83	38,485	4.56	10,564	5.77	4,208	6.00
<b>Securities held to maturity:</b>								
Mortgage-backed securities							129	6.02
Obligations of states and political subdivisions	1,122	5.04	7,035	5.87	3,934	6.29		
Total securities held to maturity	1,122	5.04	7,035	5.87	3,934	6.29	129	6.02
Total investment securities	\$ 12,374	3.94%	\$ 45,520	4.76%	\$ 14,498	5.91%	\$ 4,337	6.00%

**Goodwill and Other Intangible Assets**

Goodwill totaled \$13,405,000 on December 31, 2006 and December 31, 2005. Goodwill is subject to testing for impairment on an annual basis in accordance with the provisions of FASB Statement No. 142 Goodwill and Other Intangible Assets. No impairment write-down of goodwill was recorded in 2006, 2005 or 2004. Other intangible assets decreased to \$1,128,000 as of December 31, 2006 compared with \$1,417,000 on December 31, 2005 due to amortization. Amortization of intangible assets is recorded using an accelerated method based on the estimated life of the core deposit intangible and the estimated life of customer lists.

**Deposits**

Total deposits were \$560,615,000 on December 31, 2006 compared with \$505,245,000 as of December 31, 2005, an increase of \$55,370,000 or 11 percent. Deposit growth occurred mainly in the noninterest-bearing demand deposits and certificates of deposits. Balances of interest-bearing demand deposits, savings and money market deposit categories declined. As of December 31, 2006, certificates of deposit were the largest component of MidWestOne's deposit base representing approximately 58.8 percent of total deposits. This compares with 54.3 percent of total deposits on December 31, 2005. Savings and money market accounts were the next largest category at 18.1 percent, while interest-bearing demand deposits comprised 11.7 percent and non-interest bearing demand deposits were 11.5 percent of total deposits at year-end. MidWestOne does not utilize brokered deposits as a source of funds.

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The following table sets forth the average amount of and the average rate paid on deposits by deposit category for the years indicated.

	2006		Year ended December 31, 2005		2004	
	Average Balance	Rate	Average Balance	Rate	Average Balance	Rate
	(dollars in thousands)					
Non-interest bearing demand deposits	\$ 48,902	N/A	\$ 44,762	N/A	\$ 40,690	N/A
Interest-bearing checking	64,056	0.54%	67,591	0.47%	64,203	0.37%
Savings	114,040	2.47	119,850	1.40	124,106	1.07
Certificates of deposit	289,932	4.10	246,210	3.20	232,373	2.91
<b>Total deposits</b>	<b>\$ 516,930</b>	<b>2.91%</b>	<b>\$ 478,413</b>	<b>2.07%</b>	<b>\$ 461,372</b>	<b>1.81%</b>

The following table summarizes certificates of deposit in amounts of \$100,000 or more by time remaining until maturity as of December 31, 2006. These time deposits are made by individuals, corporations and public entities, all of which are located in MidWestOne's market area or are State of Iowa public funds.

	December 31, 2006 (in thousands)
Three months or less	\$ 16,171
Over three through six months	10,743
Over six months through one year	39,195
Over one year	7,715
<b>Total</b>	<b>\$ 73,824</b>

**Federal Home Loan Bank Advances**

As of December 31, 2006, MidWestOne's subsidiary bank had borrowed \$99,100,000 in fixed-rate advances from the Federal Home Loan Bank of Des Moines. Advances from the Federal Home Loan Bank at year-end 2006 increased \$16,000,000 from 2005 to aid in funding the growth in loans. MidWestOne utilizes Federal Home Loan Bank advances as an alternate source of funds to supplement deposits.

**Notes Payable**

As of December 31, 2006, MidWestOne had \$3,000,000 borrowed on a term note from Harris N.A. that matures November 30, 2009. The term note calls for semi-annual principal payments of \$500,000 due May 31 and November 30 until maturity. MidWestOne also had borrowed \$1,050,000 on its revolving line of credit with the same unaffiliated bank. MidWestOne maintains a revolving line arrangement that provides for a maximum line of \$9,000,000 and matures on April 30, 2007. Management anticipates that this revolving line of credit will be renewed for a period of one year on substantially the same terms and conditions. Both of these credit facilities are priced on a variable basis at the national prime rate less .60 percent, with interest due quarterly. MidWestOne had no material commitments for capital expenditures as of December 31, 2006.

**Long-Term Debt**

On June 20, 2002, MidWestOne obtained \$10,310,000 in long-term subordinated debt from its participation in the issuance of a pooled trust preferred security. This security is a hybrid capital instrument that is included in Tier 1 capital for regulatory purposes, yet is non-dilutive to common shareholders and to return on equity. The trust preferred has a 30-year maturity, does not require any principal amortization and is callable in five years at par at the issuer's option. The interest rate is variable based on the three month Libor rate plus 3.65 percent, with



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the interest payable quarterly. Under the terms of the trust preferred agreement, *MidWestOne* may, at its option, call the security at par on June 20, 2007. In the event *MidWestOne* does refinance its trust preferred debt, the unamortized issuance costs associated with the original security would be expensed in the period of call. As of December 31, 2006, the unamortized issuance costs associated with the trust preferred security total \$262,000.

The following table summarizes the outstanding amount of and the average rate on borrowed funds as of December 31, 2006, 2005 and 2004.

	2006		December 31, 2005		2004	
	Balance	Average Rate	Balance	Average Rate	Balance	Average Rate
			(dollars in thousands)			
Long-term debt <sup>(1)</sup>	\$ 10,310	9.02%	\$ 10,310	7.80%	\$ 10,310	5.72%
Notes payable <sup>(2)</sup>	4,050	7.65	6,100	6.65	9,700	4.95
Federal Home Loan Bank advances	99,100	4.90	83,100	4.58	91,874	4.39
Federal funds purchased	465	5.50	7,575	4.33	2,090	2.46
<b>Total</b>	<b>\$ 113,925</b>	<b>5.37%</b>	<b>\$ 107,085</b>	<b>4.99%</b>	<b>\$ 113,974</b>	<b>4.52%</b>

- (1) On June 27, 2002, *MidWestOne* obtained \$10,310,000 in long-term subordinated debt from its participation in the issuance of a pooled trust preferred security. The trust preferred has a 30 year maturity, does not require any principal amortization and is callable after five years at par at the issuer's option. The interest rate is variable based on the three month Libor rate plus 3.65 percent, with interest payable quarterly.
- (2) The notes payable balance at December 31, 2006, consists of \$1,050,000 in advances on a revolving line of credit and \$3,000,000 on a term note, both with Harris N.A. Both notes have a variable interest rate at 0.60 percent below the lender's prime rate. Interest is payable quarterly. The revolving line of credit has a maximum limit of \$9,000,000 and matures April 30, 2007. The term note calls for six semi-annual payments of \$500,000 until maturity on November 30, 2009.

The maximum amount of borrowed funds outstanding at any month end for the years ended December 31, 2006, 2005 and 2004 were as follows:

	2006	2005	2004
	(in thousands)		
Long-term debt	\$ 10,310	\$ 10,310	\$ 10,310
Notes payable	6,100	10,900	10,700
Federal Home Loan Bank advances	103,100	90,890	91,874
Federal funds purchased	18,095	26,845	15,645

The following table sets forth the average amount of and the average rate paid on borrowed funds for the years ended December 31, 2006, 2005 and 2004.

	2006		Year ended December 31, 2005		2004	
	Average Balance	Average Rate	Average Balance	Average Rate	Average Balance	Average Rate
			(dollars in thousands)			
Long-term debt	\$ 10,310	8.99%	\$ 10,310	7.26%	\$ 10,310	5.32%
Notes payable	4,881	7.63	9,998	5.83	10,108	4.23
Federal Home Loan Bank advances	92,091	4.83	85,327	4.61	82,250	4.83
Federal funds purchased	7,849	5.32	7,698	3.54	5,578	1.47

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Total	\$ 115,131	5.35%	\$ 113,333	4.89%	\$ 108,246	4.65%
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**Table of Contents****Contractual Obligations and Other Commitments**

The following table summarizes contractual obligations and other commitments as of December 31, 2006:

Payments due by Period:

	Total	Less than 1 year	1 to 3 years	3 to 5 years	More than 5 years
(Amounts in thousands)					
<b>Contractual obligations</b>					
Time certificates of deposit	\$ 329,399	268,133	53,203	3,994	4,069
Federal funds purchased	465	465	0	0	0
Federal Home Loan Bank advances	99,100	27,500	49,300	17,000	5,300
Long-term debt	13,310	1,000	2,000	0	10,310
Lines of credit	1,050	1,050	0	0	0
Noncancelable operating leases and capital lease obligations	1,484	182	365	276	661
<b>Total</b>	<b>\$ 444,808</b>	<b>298,330</b>	<b>104,868</b>	<b>21,270</b>	<b>20,340</b>
<b>Amount of Commitment Expiration by Period:</b>					
Commitments to lend to borrowers	\$ 90,290	90,290	0	0	0
Commitments to purchase (sell) loans	(580)	(580)	0	0	0
Standby letters of credit	2,495	2,476	19	0	0
<b>Total</b>	<b>\$ 92,205</b>	<b>92,766</b>	<b>19</b>	<b>0</b>	<b>0</b>

**Capital Resources**

As of December 31, 2006, total shareholders' equity was \$62,533,000. Total equity increased by \$4,147,000 in 2006 from \$58,386,000 at December 31, 2005 as a result of the retention of earnings and unrealized gains arising during the year on securities available for sale, which was partially offset by the repurchase of MidWestOne's stock. MidWestOne repurchased shares on the open market in 2006 as authorized by a stock repurchase program adopted by the board of directors on April 29, 2006. The Board authorized the repurchase of up to \$2,000,000 of the outstanding shares of MidWestOne through December 31, 2006. During the period from April through December 2006, MidWestOne repurchased 65,500 shares for \$1,268,325, or an average of \$19.36 per share. During the year 2006, MidWestOne received 1,550 shares in exchange from the exercise of stock options previously granted. A total of 68,469 shares were reissued upon the exercise of stock options throughout 2006. Restricted stock units representing 12,625 shares were awarded to directors and employees during 2006. A total of 3,715,431 shares were outstanding at December 31, 2006.

Shareholders' equity as a percentage of total assets was 8.4 percent on December 31, 2006, versus 8.6 percent on December 31, 2005. Tangible shareholders' equity was 6.6 percent at the end of 2006 and 6.3 percent at year-end 2005. Tangible equity is the ratio of shareholders' equity less goodwill and intangible assets in proportion to total assets less goodwill and intangible assets.

MidWestOne's risk-based Tier 1 core capital ratio was 10.0 percent as of December 31, 2006, and the Total Capital ratio was 11.3 percent. Risk-based capital guidelines require the classification of assets and some off-balance-sheet items in terms of credit-risk exposure and the measuring of capital as a percentage of the risk-adjusted asset totals. Tier 1 core capital is MidWestOne's total common shareholders' equity plus the \$10,310,000 trust preferred security, reduced by goodwill. Total Capital adds the allowance for loan losses to the Tier 1 capital amount. As of December 31, 2005, MidWestOne's Tier 1 capital ratio was 10.4 percent, and the Total Capital ratio was 11.6 percent. Risk-based capital guidelines require the classification of assets and some off-balance-sheet items in terms of credit-risk exposure and the measuring of capital as a percentage of the risk-adjusted asset totals. Tier 1 core capital is MidWestOne's total common shareholders' equity plus the

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\$10,310,000 trust preferred security, reduced by goodwill. Total Capital adds the allowance for loan losses to the Tier 1 capital amount. As of December 31, 2005, MidWestOne's Tier 1 capital ratio was 10.4 percent, and the Total Capital ratio was 11.6 percent. They exceeded the minimum regulatory requirements of 4.0 percent for Tier 1 capital and 8.0 percent for Total Capital. MidWestOne's Tier 1 Leverage ratio, which measures Tier 1 capital in relation to total assets, was 8.2 percent as of December 31, 2006 and 8.3 percent at December 31, 2005, exceeding the regulatory minimum requirement range of 3.0 percent to 5.0 percent.

MidWestOne's common stock closed the year 2006 at \$19.94 per share, representing 1.18 times the December 31, 2006 book value per share of \$16.83. The book value per share was \$15.77 on December 31, 2005. Tangible book value per share was \$12.92 on December 31, 2006 compared with \$11.77 on December 31, 2005.

**Liquidity**

Liquidity management involves the ability to meet the cash flow requirements of depositors and borrowers. Liquidity management is conducted by MidWestOne on both a daily and long-term basis. MidWestOne adjusts its investments in liquid assets based upon management's assessment of expected loan demand, projected loan sales, expected deposit flows, yields available on interest-bearing deposits, and the objectives of its asset/liability management program. Excess liquidity is invested generally in short-term U.S. Government and agency securities, short-term state and political subdivision securities, and other investment securities.

Liquid assets of cash on hand, balances due from other banks, and federal funds sold are maintained to meet customer needs. MidWestOne had liquid assets of \$20,726,000 as of December 31, 2006 compared with \$13,520,000 as of December 31, 2005. Investment securities classified as available for sale and securities and loans maturing within one year totaled \$224,966,000 and \$199,428,000 as of December 31, 2006 and 2005, respectively. Assets maturing within one year, combined with liquid assets, were 43.8 percent at December 31, 2006 and 42.1 percent at December 31, 2005 of total deposits as of the same dates.

MidWestOne's principal sources of funds are deposits, advances from the Federal Home Loan Bank, principal repayments on loans, proceeds from the sale of loans, principal recoveries on loan pool participations, proceeds from the maturity and sale of investment securities, its commercial bank line of credit, and funds provided by operations. While scheduled loan amortization and maturing interest-bearing deposits are relatively predictable sources of funds, deposit flows and loan prepayments are greatly influenced by economic conditions, the general level of interest rates, and competition. Principal recoveries on loan pool participations are also influenced by economic conditions and to a lesser extent, the interest rate environment. MidWestOne utilizes particular sources of funds based on comparative costs and availability. This includes fixed-rate advances from the Federal Home Loan Bank that were obtained at a more favorable cost than deposits. MidWestOne generally manages the pricing of its deposits to maintain a steady deposit base but has from time to time decided not to pay rates on deposits as high as its competition.

Net cash provided by operations is another major source of liquidity. The net cash provided by operating activities was \$2,549,000 for the nine-month period ended September 30, 2007, \$11,571,000 in 2006 and \$6,161,000 in 2005. This trend of strong cash from operations is expected to continue into the foreseeable future.

As of September 30, 2007 and December 31, 2006, MidWestOne had outstanding commitments to extend credit to borrowers of \$81,131,000 and \$90,290,000, respectively, issued standby letters of credit of \$2,036,000 and \$2,495,000, respectively, and had commitments to sell loans of \$580,000 and \$919,000, respectively. Certificates of deposit maturing in one year or less totaled \$247,121,000 and \$268,133,000 as of September 30, 2007 and December 31, 2006, respectively. Management believes that a significant portion of these deposits will remain with MidWestOne.

The declaration of dividends is subject to, among other things, MidWestOne's financial condition and results of operations, the Bank's compliance with regulatory capital requirements, tax considerations, industry

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standards, economic conditions, regulatory restrictions, general business practices and other factors. Refer to Note 19 of the Notes to Consolidated Financial Statements for information on regulatory limitations on dividends from the Bank to MidWestOne and additional information on dividends. The payment of dividends is dependent upon MidWestOne having adequate cash or other assets that can be converted into cash to pay dividends to its shareholders.

MidWestOne was in compliance with all the covenants of its loan agreement with Harris, N.A. as of December 31, 2006 and at the end of each calendar quarter throughout 2007.

**Asset-Liability Management**

MidWestOne's strategy with respect to asset-liability management is to maximize net interest income while limiting exposure to risks associated with volatile interest rates. This strategy is implemented by the Bank's asset-liability committee that takes action based upon its analysis of expected changes in the composition and volumes of the balance sheet and the fluctuations in market interest rates. One of the measures of interest-rate sensitivity is the gap ratio. This ratio indicates the amount of interest-earning assets repricing within a given period in comparison to the amount of interest-bearing liabilities repricing within the same period of time. A gap ratio of 1.0 indicates a matched position, in which case the effect on net interest income due to interest rate movements will be minimal. A gap ratio of less than 1.0 indicates that more liabilities than assets reprice within the time period and a ratio greater than 1.0 indicates that more assets reprice than liabilities.

As of September 30, 2007, MidWestOne's cumulative gap ratios for assets and liabilities repricing within three months and within one year were .71 and .75, respectively, meaning more liabilities than assets are repriceable within these periods. During 2007, MidWestOne has offered twelve-month certificates of deposit at competitive market rates. This has increased the one-year liability sensitive position of MidWestOne compared to previous years. Loan pool participations are repriced over a three-year period based on the historical average for return of pool investment.

The following table sets forth the scheduled repricing or maturity of MidWestOne's consolidated assets and liabilities as of September 30, 2007, based on the assumptions described below. The effect of these assumptions is to quantify the dollar amount of items that are interest rate sensitive and can be repriced within each of the periods specified. The table does not necessarily indicate the impact of general interest rate movements on MidWestOne's interest margin because the repricing of certain categories of assets and liabilities is subject to competitive and other pressures beyond MidWestOne's control. As a result, certain assets and liabilities indicated as maturing or otherwise repricing within a stated period may, in fact, mature or reprice at different times and at different volumes.

	Three Months or Less	Over Three Months to One Year	One to Three Years	Three Years or More	Total
	(dollars in thousands)				
<b>Interest earning assets:</b>					
Loans	\$ 126,159	\$ 131,659	\$ 121,876	\$ 153,667	\$ 533,361
Loan pool participations	7,741	23,223	59,793		90,757
Interest-bearing deposits in banks	629				629
<b>Investment securities:</b>					
Available for sale	7,701	7,201	17,172	44,539	76,613
Held to maturity	226	2,268	2,853	5,518	10,865
Total interest earning assets	142,456	164,351	201,694	203,724	712,225



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	Three Months or Less	Over Three Months to One Year	One to Three Years	Three Years or More	Total
	(dollars in thousands)				
<b>Interest-bearing liabilities:</b>					
Now accounts	\$ 5,365	\$ 16,094	\$ 42,916	\$	\$ 64,375
Savings deposits	61,095	11,671	31,120		103,886
Certificates of deposit	89,105	158,016	79,760	13,669	340,550
Federal funds purchased	18,545				18,545
Federal Home Loan Bank advances	5,000	25,400	31,900	28,300	90,600
Notes payable	2,500				2,500
Long-term debt	18,042			7,732	25,774
<b>Total interest-bearing liabilities</b>	<b>199,652</b>	<b>211,181</b>	<b>185,696</b>	<b>49,701</b>	<b>646,230</b>
Interest sensitivity gap per period	\$ (57,196)	\$ (46,830)	\$ 15,998	\$ 154,023	
Cumulative Interest sensitivity gap	\$ (57,196)	\$ (104,026)	\$ (88,028)	\$ 65,995	
Interest sensitivity gap ratio	0.71%	0.78%	1.09%	4.10%	
Cumulative Interest sensitivity gap ratio	0.71%	0.75%	0.85%	1.10%	

Loan pool participations are included in the interest rate sensitivity analysis using an estimated three-year average life. The historical average for the return of original investment on the pools is approximately 36 months. Given the non-performing aspect of the loan pool portfolio, management feels that the use of contractual weighted-average maturity data is inappropriate.

**Interest Rate Risk**

Inflation can have a significant effect on the operating results of all industries. Management believes that inflation does not affect the banking industry as much as it does other industries with a high proportion of fixed assets and inventory. Inflation does, however, have an impact on the growth of total assets and the need to maintain a proper level of shareholders' capital.

Interest rates are significantly affected by inflation. It is difficult to assess the impact rate changes have since neither the timing nor the magnitude of changes in the various inflation indices coincides with changes in interest rates. There is, of course, an impact on longer-term earning assets; however, this effect continues to diminish as investment maturities are shortened and interest-earning assets and interest-bearing liabilities shift from fixed-rate long-term to rate-sensitive short-term.

During 2006 the national inflation rate increased as the economy continued to grow. The Federal Reserve continued to move interest rates upward with increases in the fed funds rate that served to increase the prime rate to 8.25 percent as of December 31, 2006, compared to 7.25 percent as of December 31, 2005. The Federal Reserve subsequently lowered interest rates in 2007 resulting in a current prime rate of 7.75%. Management of *MidWestOne* believes that the 2007 rate of inflation will increase somewhat and that interest rates will moderate slightly. *MidWestOne* is in a negative gap position with a greater amount of interest-bearing liabilities repriced compared to repriced interest-earning assets. If interest rates decline, *MidWestOne*'s net interest margin may improve as interest expense may decrease faster than interest income. If interest rates increase, *MidWestOne*'s net interest margin may contract as interest expense may increase faster than interest income.

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