

SUNGARD DATA SYSTEMS INC

Form 10-Q

November 08, 2007

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United States
Securities and Exchange Commission

Washington, D.C. 20549

FORM 10-Q

(Mark One)

Quarterly report pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934
For the quarterly period ended September 30, 2007

OR

Transition report pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934
For the transition period from _____ to _____

Commission file number 1-12989

SunGard[®] Data Systems Inc.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of

incorporation or organization)

680 East Swedesford Road, Wayne, Pennsylvania 19087

(Address of principal executive offices, including zip code)

484-582-2000

51-0267091
(IRS Employer

Identification No.)

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(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

There were 100 shares of the registrant's common stock outstanding as of September 30, 2007.

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SUNGARD DATA SYSTEMS INC.

AND SUBSIDIARIES

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Table of Contents**PART I. FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****SunGard Data Systems Inc.****Consolidated Balance Sheets****(In millions except share and per-share amounts)**

| | December 31, 2006 | September 30, 2007 (unaudited) |
|--|------------------------------|---|
| Assets | | |
| Current: | | |
| Cash and cash equivalents | \$ 316 | \$ 362 |
| Trade receivables, less allowance for doubtful accounts of \$14 and \$20 | 216 | 215 |
| Earned but unbilled receivables | 63 | 69 |
| Prepaid expenses and other current assets | 145 | 159 |
| Clearing broker assets | 420 | 537 |
| Retained interest in accounts receivable sold | 275 | 255 |
| Deferred income taxes | 34 | 33 |
| Total current assets | 1,469 | 1,630 |
| Property and equipment, less accumulated depreciation of \$304 and \$479 | 773 | 855 |
| Software products, less accumulated amortization of \$304 and \$487 | 1,386 | 1,297 |
| Customer base, less accumulated amortization of \$266 and \$422 | 2,857 | 2,797 |
| Other tangible and intangible assets, less accumulated amortization of \$13 and \$18 | 216 | 187 |
| Trade name | 1,019 | 1,022 |
| Goodwill | 6,951 | 7,154 |
| Total Assets | \$ 14,671 | \$ 14,942 |
| Liabilities and Stockholder's Equity | | |
| Current: | | |
| Short-term and current portion of long-term debt | \$ 45 | \$ 55 |
| Accounts payable | 80 | 60 |
| Accrued compensation and benefits | 224 | 209 |
| Accrued interest expense | 164 | 82 |
| Other accrued expenses | 275 | 324 |
| Clearing broker liabilities | 376 | 498 |
| Deferred revenue | 762 | 793 |
| Total current liabilities | 1,926 | 2,021 |
| Long-term debt | 7,394 | 7,609 |
| Deferred income taxes | 1,777 | 1,780 |
| Total liabilities | 11,097 | 11,410 |
| Commitments and contingencies | | |
| Stockholder's equity: | | |
| Common stock, par value \$.01 per share; 100 shares authorized, issued and outstanding | | |

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| | | |
|---|------------------|------------------|
| Capital in excess of par value | 3,664 | 3,668 |
| Accumulated deficit | (147) | (237) |
| Accumulated other comprehensive income | 57 | 101 |
| Total stockholder s equity | 3,574 | 3,532 |
| Total Liabilities and Stockholder s Equity | \$ 14,671 | \$ 14,942 |

The accompanying notes are an integral part of these financial statements.

Table of Contents**SunGard Data Systems Inc.****Consolidated Statements of Operations****(In millions)****(Unaudited)**

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|---|-------------|--|-------------|
| | 2006 | 2007 | 2006 | 2007 |
| Revenue: | | | | |
| Services | \$ 963 | \$ 1,098 | \$ 2,842 | \$ 3,162 |
| License and resale fees | 81 | 87 | 214 | 252 |
| Total products and services | 1,044 | 1,185 | 3,056 | 3,414 |
| Reimbursed expenses | 24 | 37 | 79 | 99 |
| | 1,068 | 1,222 | 3,135 | 3,513 |
| Costs and expenses: | | | | |
| Cost of sales and direct operating | 493 | 581 | 1,460 | 1,649 |
| Sales, marketing and administration | 215 | 240 | 659 | 748 |
| Product development | 63 | 64 | 191 | 202 |
| Depreciation and amortization | 60 | 63 | 175 | 183 |
| Amortization of acquisition-related intangible assets | 99 | 110 | 297 | 319 |
| Merger costs | 2 | | 5 | |
| | 932 | 1,058 | 2,787 | 3,101 |
| Income from operations | 136 | 164 | 348 | 412 |
| Interest income | 4 | 4 | 10 | 13 |
| Interest expense and amortization of deferred financing fees | (165) | (161) | (483) | (485) |
| Other expense | (4) | (11) | (22) | (51) |
| Loss before income taxes | (29) | (4) | (147) | (111) |
| Provision for (benefit from) income taxes | 2 | (15) | (40) | (21) |
| Net income (loss) | \$ (31) | \$ 11 | \$ (107) | \$ (90) |

The accompanying notes are an integral part of these financial statements.

Table of Contents**SunGard Data Systems Inc.****Consolidated Statements of Cash Flows****(In millions)****(Unaudited)**

| | Nine Months Ended September 30, | |
|--|--|---------------|
| | 2006 | 2007 |
| <i>Cash flow from operations:</i> | | |
| Net loss | \$ (107) | \$ (90) |
| Reconciliation of net loss to cash flow used in operations: | | |
| Depreciation and amortization | 472 | 502 |
| Deferred income tax benefit | (98) | (72) |
| Stock compensation expense | 27 | 19 |
| Amortization of deferred financing costs and debt discount | 25 | 37 |
| Other noncash charges (credits) | (36) | 3 |
| Accounts receivable and other current assets | 43 | 39 |
| Accounts payable and accrued expenses | (124) | (122) |
| Clearing broker assets and liabilities, net | (12) | 4 |
| Deferred revenue | 24 | 9 |
| Cash flow provided by operations | 214 | 329 |
| <i>Investment activities:</i> | | |
| Cash paid for businesses acquired by the Company, net of cash acquired | (24) | (223) |
| Cash paid for property and equipment and software | (222) | (213) |
| Other investing activities | 8 | 7 |
| Cash used in investment activities | (238) | (429) |
| <i>Financing activities:</i> | | |
| Cash received from borrowings, net of fees | | 656 |
| Cash used to repay debt | (37) | (504) |
| Other financing activities | (3) | (15) |
| Cash provided by (used in) financing activities | (40) | 137 |
| Effect of exchange rate changes on cash | 15 | 9 |
| Increase (decrease) in cash and cash equivalents | (49) | 46 |
| Beginning cash and cash equivalents | 317 | 316 |
| Ending cash and cash equivalents | \$ 268 | \$ 362 |
| <i>Supplemental information:</i> | | |
| Acquired businesses: | | |
| Property and equipment | \$ | \$ 59 |

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| | | |
|---|-----|-------------|
| Software products | 6 | 44 |
| Customer base | 5 | 79 |
| Goodwill | 16 | 151 |
| Other tangible and intangible assets | 2 | 10 |
| Deferred income taxes | (1) | (46) |
| Purchase price obligations and debt assumed | (2) | (38) |
| Net current liabilities assumed | (2) | (36) |

| | | |
|---|-------|--------|
| Cash paid for acquired businesses, net of cash acquired of \$2 and \$20, respectively | \$ 24 | \$ 223 |
|---|-------|--------|

The accompanying notes are an integral part of these financial statements.

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SUNGARD DATA SYSTEMS INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

1. Basis of Presentation:

SunGard Data Systems Inc. (SunGard or the Company) was acquired on August 11, 2005 (the Transaction) by a consortium of private equity investment funds associated with Bain Capital Partners, The Blackstone Group, Goldman Sachs & Co., Kohlberg Kravis Roberts & Co., Providence Equity Partners, Silver Lake and Texas Pacific Group (collectively, the Sponsors).

SunGard is a wholly owned subsidiary of SunGard Holdco LLC, which is wholly owned by SunGard Holding Corp., which is wholly owned by SunGard Capital Corp. II, which is a subsidiary of SunGard Capital Corp. All of these companies were formed for the purpose of facilitating the Transaction and are collectively referred to as the Holding Companies.

SunGard has three segments: Financial Systems (FS), Higher Education and Public Sector Systems (HEPS) and Availability Services (AS). The Company s Software & Processing Solutions business is comprised of the FS and HEPS segments. The consolidated financial statements include the accounts of the Company and its majority-owned subsidiaries. All significant intercompany transactions and accounts have been eliminated. The consolidated financial statements exclude the accounts of the Holding Companies.

The accompanying interim consolidated financial statements of the Company have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP), consistent in all material respects with those applied in the Company s Annual Report on Form 10-K for the year ended December 31, 2006. Interim financial reporting does not include all of the information and footnotes required by GAAP for complete financial statements. These financial statements should be read in conjunction with SunGard s financial statements and notes thereto included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2006. The interim financial information is unaudited, but reflects all normal adjustments which are, in the opinion of management, necessary to provide a fair statement of results for the interim periods presented. Operating results for the interim periods presented are not necessarily indicative of the results that may be expected for the year ending December 31, 2007.

Effect of Recent Accounting Pronouncements

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157, Fair Value Measurements (SFAS 157), which addresses how companies should measure fair value when they are required to use a fair value measure for recognition or disclosure purposes under GAAP. SFAS 157 is effective as of January 1, 2008. The Company is currently evaluating SFAS 157 and the related impact on the Company s consolidated financial statements.

2. Acquisitions:

The Company seeks to acquire businesses that broaden its existing product lines and service offerings by adding complementary products and service offerings and by expanding its geographic reach. During the nine months ended September 30, 2007, the Company completed six acquisitions in its FS segment, one in its HEPS segment and one in its AS segment. Cash paid, net of cash acquired and subject to certain adjustments, was \$223 million. The allocations of purchase price for these acquisitions are preliminary.

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The following table lists the businesses the Company acquired in the first nine months of 2007:

| Acquired Company/Business | Date Acquired | Description |
|--------------------------------------|--------------------------|---|
| XRT SA's High-End Treasury Business | 1/25/2007 | Treasury and cash management applications. |
| Maxim Insurance Software Corporation | 2/6/2007 | Premium billing systems to the property and casualty industry. |
| Aceva Technologies, Inc. | 2/14/2007 | Credit and collections software solutions. |
| Finetix, LLC | 4/20/2007 | Specialized technology and architecture consulting for financial institutions, service providers and hedge funds. |
| Energy Softworx, Inc. | 4/20/2007 | Fuels management software solutions for the power generation industry. |
| Aspiren Group Limited | 6/1/2007 | Performance management software solutions and services in the United Kingdom. |
| GTI Consultants SAS | 6/6/2007 | Consulting and IT professional services to financial institutions in France. |
| VeriCenter, Inc. | 8/20/2007 | Managed services, application hosting and IT infrastructure outsourcing. |

Table of Contents**Goodwill**

The following table summarizes changes in goodwill by segment (in millions):

| | FS | HEPS | AS | Total |
|--|----------|----------|----------|----------|
| Balance at December 31, 2006 | \$ 2,918 | \$ 1,880 | \$ 2,153 | \$ 6,951 |
| 2007 acquisitions | 25 | 14 | 120 | 159 |
| Adjustments to previous acquisitions | (3) | 4 | 7 | 8 |
| Effect of foreign currency translation | 12 | 5 | 19 | 36 |
| Balance at September 30, 2007 | \$ 2,952 | \$ 1,903 | \$ 2,299 | \$ 7,154 |

3. Clearing Broker Assets and Liabilities:

Clearing broker assets and liabilities are comprised of the following (in millions):

| | December 31, 2006 | September 30, 2007 |
|---|----------------------|-----------------------|
| Segregated customer cash and treasury bills | \$ 48 | \$ 105 |
| Securities owned | 28 | 53 |
| Securities borrowed | 305 | 352 |
| Receivables from customers and other | 39 | 27 |
| Clearing broker assets | \$ 420 | \$ 537 |
| Payables to customers | \$ 70 | \$ 126 |
| Securities loaned | 275 | 306 |
| Customer securities sold short, not yet purchased | 15 | 30 |
| Payable to brokers and dealers | 16 | 36 |
| Clearing broker liabilities | \$ 376 | \$ 498 |

Segregated customer cash and treasury bills are held by the Company on behalf of customers. Clearing broker securities consist of trading and investment securities at fair market values, which are based on quoted market rates. Securities borrowed and loaned are collateralized financing transactions which are cash deposits made to or received from other broker/dealers. Receivables from and payables to customers represent amounts due or payable on cash and margin transactions.

4. Debt:

In February 2007 the Company amended its senior secured credit facility to reduce the effective interest rates on the term loan facility, increase the size of that facility from \$4.0 billion to \$4.4 billion, extend the maturity by one year and change certain other terms. In March 2007 the Company used the additional borrowings to redeem the \$400 million in aggregate principal amount of senior floating rate notes due 2013. The related redemption premium of \$19 million and write-off of approximately \$9 million of deferred financing costs were included in other expense.

5. Income Taxes:

The Company adopted the provisions of FASB Interpretation No 48, Accounting for Uncertainty in Income Taxes (FIN 48) on January 1, 2007 with no material effect. The Company's reserve for unrecognized income tax benefits at September 30, 2007 is \$28 million. This liability includes approximately \$3 million (net of federal and state benefit) in accrued interest and penalties. Since substantially all of the liability relates to matters existing at the date of the Transaction, any reversal of reserve is not expected to have a material impact on the Company's annual

effective tax rate. The Company recognizes interest and penalties related to uncertain tax positions in income tax expense.

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The Company is currently under audit by the Internal Revenue Service for the calendar years 2003, 2004 and 2005 and various state and foreign jurisdiction tax years remain open to examination as well. At any time some portion of the Company's operations is under audit. Accordingly, certain matters may be resolved within the next 12 months which could result in a change in the liability.

6. Comprehensive Income (Loss):

Comprehensive income (loss) consists of net loss adjusted for other increases and decreases affecting stockholder's equity that are excluded from the determination of net income (loss). The calculation of comprehensive income (loss) follows (in millions):

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|----------------------------------|-------|---------------------------------|---------|
| | 2006 | 2007 | 2006 | 2007 |
| Net income (loss) | \$ (31) | \$ 11 | \$ (107) | \$ (90) |
| Foreign currency translation gains | 2 | 31 | 50 | 53 |
| Unrealized gain (loss) on derivative instruments | (16) | (15) | 2 | (9) |
| Comprehensive income (loss) | \$ (45) | \$ 27 | \$ (55) | \$ (46) |

Table of Contents**7. Segment Information:**

The Company has three segments: FS and HEPS, which together form the Company's Software & Processing Solutions business, and AS. Effective January 1, 2007, the Company reclassified one business from FS to HEPS. This change has been reflected in all periods presented. The operating results for each segment follow (in millions):

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|----------------------------------|----------|---------------------------------|----------|
| | 2006 | 2007 | 2006 | 2007 |
| Revenue: | | | | |
| Financial systems | \$ 502 | \$ 622 | \$ 1,467 | \$ 1,755 |
| Higher education and public sector systems | 226 | 231 | 661 | 695 |
| Software & processing solutions | 728 | 853 | 2,128 | 2,450 |
| Availability services | 340 | 369 | 1,007 | 1,063 |
| | \$ 1,068 | \$ 1,222 | \$ 3,135 | \$ 3,513 |
| Income (loss) from operations: | | | | |
| Financial systems | \$ 59 | \$ 67 | \$ 144 | \$ 180 |
| Higher education and public sector systems | 35 | 37 | 91 | 109 |
| Software & processing solutions | 94 | 104 | 235 | 289 |
| Availability services | 74 | 84 | 201 | 212 |
| Corporate administration | (30) | (24) | (83) | (89) |
| Merger and other costs | (2) | | (5) | |
| | \$ 136 | \$ 164 | \$ 348 | \$ 412 |
| Depreciation and amortization: | | | | |
| Financial systems | \$ 13 | \$ 16 | \$ 39 | \$ 44 |
| Higher education and public sector systems | 4 | 4 | 11 | 12 |
| Software & processing solutions | 17 | 20 | 50 | 56 |
| Availability services | 43 | 43 | 125 | 127 |
| Corporate administration | | | | |
| | \$ 60 | \$ 63 | \$ 175 | \$ 183 |
| Amortization of acquisition-related intangible assets: | | | | |
| Financial systems | \$ 52 | \$ 57 | \$ 153 | \$ 172 |
| Higher education and public sector systems | 17 | 19 | 55 | 53 |
| Software & processing solutions | 69 | 76 | 208 | 225 |
| Availability services | 30 | 33 | 88 | 92 |
| Corporate administration | | 1 | 1 | 2 |
| | \$ 99 | \$ 110 | \$ 297 | \$ 319 |
| Cash paid for property and equipment and software: | | | | |
| Financial systems | \$ 21 | \$ 20 | \$ 59 | \$ 61 |
| Higher education and public sector systems | 6 | 10 | 14 | 21 |
| Software & processing solutions | 27 | 30 | 73 | 82 |

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|--------------------------|-------|-------|--------|--------|
| Availability services | 51 | 31 | 149 | 131 |
| Corporate administration | | | | |
| | \$ 78 | \$ 61 | \$ 222 | \$ 213 |

8. Related Party Transactions:

During the three-month periods ended September 30, 2006 and 2007, in accordance with the Management Agreement between the Company and the Sponsors, the Company recorded \$3 million and \$6 million, respectively, of management fees in sales, marketing and administration expenses. In the nine-month periods ended September 30, 2006 and 2007, the Company recorded \$10 million and \$13 million, respectively, of management fees in sales, marketing and administration expenses. At December 31, 2006 and September 30, 2007, \$3 million and \$5 million, respectively, were included in other accrued expenses.

Table of Contents**9. Supplemental Guarantor Condensed Consolidating Financial Statements:**

On August 11, 2005, in connection with the Transaction, the Company issued \$3.0 billion aggregate principal amount of the outstanding senior notes and the outstanding senior subordinated notes. The senior notes are jointly and severally, fully and unconditionally guaranteed on a senior unsecured basis and the senior subordinated notes are jointly and severally, fully and unconditionally guaranteed on an unsecured senior subordinated basis, in each case, subject to certain exceptions, by substantially all wholly owned domestic subsidiaries of the Company (collectively, the Guarantors). Each of the Guarantors is 100% owned, directly or indirectly, by the Company. None of the other subsidiaries of the Company, either direct or indirect, guarantee the senior notes and senior subordinated notes (Non-Guarantors). The Guarantors also unconditionally guarantee the senior secured credit facilities.

The following tables present the financial position, results of operations and cash flows of the Company (Parent), the Guarantor Subsidiaries, the Non-Guarantor Subsidiaries and Eliminations as of December 31, 2006 and September 30, 2007 and for each of the three- and nine-month periods ended September 30, 2006 and 2007, to arrive at the information for SunGard Data Systems Inc. on a consolidated basis.

Supplemental Condensed Consolidating Balance Sheet

| (in millions) | December 31, 2006 | | | | |
|---|-------------------|---------------------------|-------------------------------|--------------------|------------------|
| | Parent Company | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations | Consolidated |
| Assets | | | | | |
| Current: | | | | | |
| Cash and cash equivalents | \$ 56 | \$ (19) | \$ 279 | \$ | \$ 316 |
| Intercompany balances | (2,282) | 2,244 | 38 | | |
| Trade receivables, net | (1) | 40 | 240 | | 279 |
| Prepaid expenses, taxes and other current assets | 578 | 83 | 762 | (549) | 874 |
| Total current assets | (1,649) | 2,348 | 1,319 | (549) | 1,469 |
| Property and equipment, net | 1 | 526 | 246 | | 773 |
| Intangible assets, net | 184 | 4,764 | 530 | | 5,478 |
| Intercompany balances | (757) | 727 | 30 | | |
| Goodwill | | 6,166 | 785 | | 6,951 |
| Investment in subsidiaries | 13,074 | 1,757 | | (14,831) | |
| Total Assets | \$ 10,853 | \$ 16,288 | \$ 2,910 | \$ (15,380) | \$ 14,671 |
| Liabilities and Stockholder's Equity | | | | | |
| Current: | | | | | |
| Short-term and current portion of long-term debt | \$ 37 | \$ 2 | \$ 6 | \$ | \$ 45 |
| Accounts payable and other current liabilities | 194 | 1,332 | 904 | (549) | 1,881 |
| Total current liabilities | 231 | 1,334 | 910 | (549) | 1,926 |
| Long-term debt | 7,053 | 3 | 338 | | 7,394 |
| Intercompany debt | | 246 | (129) | (117) | |
| Deferred income taxes | (5) | 1,631 | 151 | | 1,777 |
| Total liabilities | 7,279 | 3,214 | 1,270 | (666) | 11,097 |
| Total stockholder's equity | 3,574 | 13,074 | 1,640 | (14,714) | 3,574 |
| Total Liabilities and Stockholder's Equity | \$ 10,853 | \$ 16,288 | \$ 2,910 | \$ (15,380) | \$ 14,671 |

Table of Contents**Supplemental Condensed Consolidating Balance Sheet**

| (in millions) | September 30, 2007 | | | | |
|---|--------------------|---------------------------|-------------------------------|--------------------|------------------|
| | Parent Company | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations | Consolidated |
| Assets | | | | | |
| Current: | | | | | |
| Cash and cash equivalents | \$ 19 | \$ (8) | \$ 351 | \$ | \$ 362 |
| Intercompany balances | (4,338) | 4,330 | 8 | | |
| Trade receivables, net | | 56 | 228 | | 284 |
| Prepaid expenses, taxes and other current assets | 1,280 | 88 | 865 | (1,249) | 984 |
| Total current assets | (3,039) | 4,466 | 1,452 | (1,249) | 1,630 |
| Property and equipment, net | 1 | 569 | 285 | | 855 |
| Intangible assets, net | 159 | 4,498 | 646 | | 5,303 |
| Intercompany balances | 685 | (715) | 30 | | |
| Goodwill | | 6,225 | 929 | | 7,154 |
| Investment in subsidiaries | 13,163 | 2,128 | | (15,291) | |
| Total Assets | \$ 10,969 | \$ 17,171 | \$ 3,342 | \$ (16,540) | \$ 14,942 |
| Liabilities and Stockholder's Equity | | | | | |
| Current: | | | | | |
| Short-term and current portion of long-term debt | \$ 40 | \$ 8 | \$ 7 | \$ | \$ 55 |
| Accounts payable and other current liabilities | 165 | 2,039 | 1,011 | (1,249) | 1,966 |
| Total current liabilities | 205 | 2,047 | 1,018 | (1,249) | 2,021 |
| Long-term debt | 7,227 | 6 | 376 | | 7,609 |
| Intercompany debt | (3) | 349 | (168) | (178) | |
| Deferred income taxes | 8 | 1,606 | 166 | | 1,780 |
| Total liabilities | 7,437 | 4,008 | 1,392 | (1,427) | 11,410 |
| Total stockholder's equity | 3,532 | 13,163 | 1,950 | (15,113) | 3,532 |
| Total Liabilities and Stockholder's Equity | \$ 10,969 | \$ 17,171 | \$ 3,342 | \$ (16,540) | \$ 14,942 |

Table of Contents**Supplemental Condensed Consolidating Schedule of Operations**

| (in millions) | Three Months Ended September 30, 2006 | | | | |
|---|---------------------------------------|------------------------|----------------------------|--------------|--------------|
| | Parent Company | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations | Consolidated |
| Total revenue | \$ | \$ 782 | \$ 313 | \$ (27) | \$ 1,068 |
| Costs and expenses: | | | | | |
| Cost of sales and direct operating | | 353 | 167 | (27) | 493 |
| Sales, marketing and administration | 29 | 117 | 69 | | 215 |
| Product development | | 43 | 20 | | 63 |
| Depreciation and amortization | | 43 | 17 | | 60 |
| Amortization of acquisition-related intangible assets | 1 | 82 | 16 | | 99 |
| Merger costs | 2 | | | | 2 |
| | 32 | 638 | 289 | (27) | 932 |
| Income (loss) from operations | (32) | 144 | 24 | | 136 |
| Net interest income (expense) | (157) | (1) | (3) | | (161) |
| Other income (expense) | 5 | 17 | (3) | (23) | (4) |
| Income (loss) before income taxes | (184) | 160 | 18 | (23) | (29) |
| Provision (benefit) for income taxes | (153) | 155 | | | 2 |
| Net income (loss) | \$ (31) | \$ 5 | \$ 18 | \$ (23) | \$ (31) |

Supplemental Condensed Consolidating Schedule of Operations

| (in millions) | Three Months Ended September 30, 2007 | | | | |
|---|---------------------------------------|------------------------|----------------------------|--------------|--------------|
| | Parent Company | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations | Consolidated |
| Total revenue | \$ | \$ 858 | \$ 400 | \$ (36) | \$ 1,222 |
| Costs and expenses: | | | | | |
| Cost of sales and direct operating | | 375 | 242 | (36) | 581 |
| Sales, marketing and administration | 27 | 125 | 88 | | 240 |
| Product development | | 60 | 4 | | 64 |
| Depreciation and amortization | | 47 | 16 | | 63 |
| Amortization of acquisition-related intangible assets | 1 | 84 | 25 | | 110 |
| Merger costs | | | | | |
| | 28 | 691 | 375 | (36) | 1,058 |
| Income (loss) from operations | (28) | 167 | 25 | | 164 |
| Net interest income (expense) | (152) | (5) | | | (157) |
| Other income (expense) | 175 | 6 | (11) | (181) | (11) |
| Income (loss) before income taxes | (5) | 168 | 14 | (181) | (4) |
| Provision (benefit) for income taxes | (16) | (7) | 8 | | (15) |
| Net income (loss) | \$ 11 | \$ 175 | \$ 6 | \$ (181) | \$ 11 |

Table of Contents**Supplemental Condensed Consolidating Schedule of Operations**

| (in millions) | Nine Months Ended September 30, 2006 | | | | |
|---|--------------------------------------|------------------------|----------------------------|--------------|--------------|
| | Parent Company | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations | Consolidated |
| Total revenue | \$ | \$ 2,299 | \$ 944 | \$ (108) | \$ 3,135 |
| Costs and expenses: | | | | | |
| Cost of sales and direct operating | | 1,087 | 481 | (108) | 1,460 |
| Sales, marketing and administration | 82 | 364 | 213 | | 659 |
| Product development | | 129 | 62 | | 191 |
| Depreciation and amortization | | 127 | 48 | | 175 |
| Amortization of acquisition-related intangible assets | 2 | 246 | 49 | | 297 |
| Merger costs | 5 | | | | 5 |
| | 89 | 1,953 | 853 | (108) | 2,787 |
| Income (loss) from operations | (89) | 346 | 91 | | 348 |
| Net interest income (expense) | (465) | (8) | | | (473) |
| Other income (expense) | 160 | 51 | (17) | (216) | (22) |
| Income (loss) before income taxes | (394) | 389 | 74 | (216) | (147) |
| Provision (benefit) for income taxes | (287) | 228 | 19 | | (40) |
| Net income (loss) | \$ (107) | \$ 161 | \$ 55 | \$ (216) | \$ (107) |

Supplemental Condensed Consolidating Schedule of Operations

| (in millions) | Nine Months Ended September 30, 2007 | | | | |
|---|--------------------------------------|------------------------|----------------------------|--------------|--------------|
| | Parent Company | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations | Consolidated |
| Total revenue | \$ | \$ 2,485 | \$ 1,128 | \$ (100) | \$ 3,513 |
| Costs and expenses: | | | | | |
| Cost of sales and direct operating | | 1,121 | 628 | (100) | 1,649 |
| Sales, marketing and administration | 90 | 401 | 257 | | 748 |
| Product development | | 150 | 52 | | 202 |
| Depreciation and amortization | | 134 | 49 | | 183 |
| Amortization of acquisition-related intangible assets | 2 | 259 | 58 | | 319 |
| Merger costs | | | | | |
| | 92 | 2,065 | 1,044 | (100) | 3,101 |
| Income (loss) from operations | (92) | 420 | 84 | | 412 |
| Net interest income (expense) | (463) | (5) | (4) | | (472) |
| Other income (expense) | 320 | 39 | (26) | (384) | (51) |
| Income (loss) before income taxes | (235) | 454 | 54 | (384) | (111) |
| Provision (benefit) for income taxes | (145) | 106 | 18 | | (21) |
| Net income (loss) | \$ (90) | \$ 348 | \$ 36 | \$ (384) | \$ (90) |

Table of Contents**Supplemental Condensed Consolidating Schedule of Cash Flows**

(in millions)

| | Nine Months Ended September 30, 2006 | | | | |
|---|--------------------------------------|---------------------------|-------------------------------|--------------|--------------|
| | Parent Company | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations | Consolidated |
| Cash Flow From Operations | | | | | |
| Net income (loss) | \$ (107) | \$ 161 | \$ 55 | \$ (216) | \$ (107) |
| Non cash adjustments | (105) | 194 | 85 | 216 | 390 |
| Changes in operating assets and liabilities | (271) | 235 | (33) | | (69) |
| Cash flow provided by (used in) operations | (483) | 590 | 107 | | 214 |
| Investment Activities | | | | | |
| Intercompany transactions | 462 | (395) | (67) | | |
| Cash paid for businesses acquired by the Company, net of cash | | (24) | | | (24) |
| Cash paid for property and equipment and software | | (169) | (53) | | (222) |
| Other investing activities | (6) | 8 | 6 | | 8 |
| Cash provided by (used in) investment activities | 456 | (580) | (114) | | (238) |
| Financing Activities | | | | | |
| Net borrowings (repayments) of long-term debt | (28) | (3) | (6) | | (37) |
| Cash advances to Parent | (3) | | | | (3) |
| Cash provided by (used in) financing activities | (31) | (3) | (6) | | (40) |
| Effect of exchange rate changes on cash | | | 15 | | 15 |
| Increase (decrease) in cash and cash equivalents | (58) | 7 | 2 | | (49) |
| Beginning cash and cash equivalents | 74 | (8) | 251 | | 317 |
| Ending cash and cash equivalents | \$ 16 | \$ (1) | \$ 253 | \$ | \$ 268 |

Table of Contents**Supplemental Condensed Consolidating Schedule of Cash Flows**

(in millions)

| | Nine Months Ended September 30, 2007 | | | | |
|---|--------------------------------------|---------------------------|-------------------------------|--------------|--------------|
| | Parent Company | Guarantor Subsidiaries | Non-Guarantor Subsidiaries | Eliminations | Consolidated |
| Cash Flow From Operations | | | | | |
| Net income (loss) | \$ (90) | \$ 348 | \$ 36 | \$ (384) | \$ (90) |
| Non cash adjustments | (290) | 295 | 100 | 384 | 489 |
| Changes in operating assets and liabilities | (727) | 660 | (3) | | (70) |
| Cash flow provided by (used in) operations | (1,107) | 1,303 | 133 | | 329 |
| Investment Activities | | | | | |
| Intercompany transactions | 916 | (950) | 34 | | |
| Cash paid for businesses acquired by the Company, net of cash | | (195) | (28) | | (223) |
| Cash paid for property and equipment and software | | (138) | (75) | | (213) |
| Other investing activities | 4 | (3) | 6 | | 7 |
| Cash provided by (used in) investment activities | 920 | (1,286) | (63) | | (429) |
| Financing Activities | | | | | |
| Net borrowings (repayments) of long-term debt | 164 | (5) | (7) | | 152 |
| Other financing activities | (14) | (1) | | | (15) |
| Cash provided by (used in) financing activities | 150 | (6) | (7) | | 137 |
| Effect of exchange rate changes on cash | | | 9 | | 9 |
| Increase (decrease) in cash and cash equivalents | (37) | 11 | 72 | | 46 |
| Beginning cash and cash equivalents | 56 | (19) | 279 | | 316 |
| Ending cash and cash equivalents | \$ 19 | \$ (8) | \$ 351 | \$ | \$ 362 |

Table of Contents**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**
Introduction

The following discussion and analysis supplement the management's discussion and analysis in the Company's Annual Report on Form 10-K for the year ended December 31, 2006 and presume that readers have read or have access to the discussion and analysis in our Annual Report. The following discussion and analysis includes historical and certain forward-looking information that should be read together with the accompanying Consolidated Financial Statements, related footnotes, and the discussion below of certain risks and uncertainties that could cause future operating results to differ materially from historical results or from the expected results indicated by forward-looking statements.

Results of Operations:

The following table sets forth, for the periods indicated, certain amounts included in our Consolidated Statements of Operations, the relative percentage that those amounts represent to consolidated revenue (unless otherwise indicated), and the percentage change in those amounts from period to period.

| | Three Months Ended September 30, 2006 | | Three Months Ended September 30, 2007 | | Percent Increase (Decrease) 2007 vs. 2006 | Nine Months Ended September 30, 2006 | | Nine Months Ended September 30, 2007 | | Percent Increase (Decrease) 2007 vs. 2006 |
|---|---------------------------------------|------|---------------------------------------|------|---|--------------------------------------|------|--------------------------------------|------|---|
| | percent of revenue | | percent of revenue | | | percent of revenue | | percent of revenue | | |
| (in millions) | | | | | | | | | | |
| Revenue | | | | | | | | | | |
| Financial systems (FS) | \$ 502 | 47% | \$ 622 | 51% | 24% | \$ 1,467 | 47% | \$ 1,755 | 50% | 20% |
| Higher education and public sector systems (HEPS) | 226 | 21% | 231 | 19% | 2% | 661 | 21% | 695 | 20% | 5% |
| Software & processing solutions | 728 | 68% | 853 | 70% | 17% | 2,128 | 68% | 2,450 | 70% | 15% |
| Availability services (AS) | 340 | 32% | 369 | 30% | 9% | 1,007 | 32% | 1,063 | 30% | 6% |
| | \$ 1,068 | 100% | \$ 1,222 | 100% | 14% | \$ 3,135 | 100% | \$ 3,513 | 100% | 12% |
| Costs and Expenses | | | | | | | | | | |
| Cost of sales and direct operating | \$ 493 | 46% | \$ 581 | 48% | 18% | \$ 1,460 | 47% | \$ 1,649 | 47% | 13% |
| Sales, marketing and administration | 215 | 20% | 240 | 20% | 12% | 659 | 21% | 748 | 21% | 14% |
| Product development | 63 | 6% | 64 | 5% | 2% | 191 | 6% | 202 | 6% | 6% |
| Depreciation and amortization | 60 | 6% | 63 | 5% | 5% | 175 | 6% | 183 | 5% | 5% |
| Amortization of acquisition-related intangible assets | 99 | 9% | 110 | 9% | 11% | 297 | 9% | 319 | 9% | 7% |
| Merger and other costs | 2 | % | | % | (100%) | 5 | % | | % | (100%) |
| | \$ 932 | 87% | \$ 1,058 | 87% | 14% | \$ 2,787 | 89% | \$ 3,101 | 88% | 11% |
| Operating Income | | | | | | | | | | |
| Financial systems ⁽¹⁾ | \$ 59 | 12% | \$ 67 | 11% | 14% | \$ 144 | 10% | \$ 180 | 10% | 25% |
| Higher education and public sector systems ⁽¹⁾ | 35 | 15% | 37 | 16% | 6% | 91 | 14% | 109 | 16% | 20% |

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| | | | | | | | | | | |
|-------------------------------------|--------|------|--------|------|--------|--------|------|--------|------|--------|
| Software & processing solutions (1) | 94 | 13% | 104 | 12% | 11% | 235 | 11% | 289 | 12% | 23% |
| Availability services (1) | 74 | 22% | 84 | 23% | 14% | 201 | 20% | 212 | 20% | 5% |
| Corporate administration | (30) | (3)% | (24) | (2)% | (20%) | (83) | (3)% | (89) | (3)% | 7% |
| Merger and other costs | (2) | % | | % | (100%) | (5) | % | | % | (100%) |
| | \$ 136 | 13% | \$ 164 | 13% | 21% | \$ 348 | 11% | \$ 412 | 12% | 18% |

(1) Percent of revenue is calculated as a percent of revenue from FS, HEPS, Software & Processing Solutions, and AS, respectively.
 Note: Percentages may not add due to rounding.

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The following table sets forth, for the periods indicated, certain supplemental revenue data, the relative percentage that those amounts represent to total revenue and the percentage change in those amounts from period to period.

| (in millions) | Three Months Ended September 30, 2006 | | Three Months Ended September 30, 2007 | | Percent Increase (Decrease) 2007 vs. 2006 | Nine Months Ended September 30, 2006 | | Nine Months Ended September 30, 2007 | | Percent Increase (Decrease) 2007 vs. 2006 |
|---|---|-----|---|-----|---|--|-----|--|-----|---|
| | percent of revenue | | percent of revenue | | | percent of revenue | | percent of revenue | | |
| Financial Systems | | | | | | | | | | |
| Services | \$ 444 | 42% | \$ 544 | 45% | 23% | \$ 1,296 | 41% | \$ 1,540 | 44% | 19% |
| License and resale fees | 39 | 4% | 48 | 4% | 23% | 111 | 4% | 137 | 4% | 23% |
| Total products and services | 483 | 45% | 592 | 48% | 23% | 1,407 | 45% | 1,677 | 48% | 19% |
| Reimbursed expenses | 19 | 2% | 30 | 2% | 58% | 60 | 2% | 78 | 2% | 30% |
| | \$ 502 | 47% | \$ 622 | 51% | 24% | \$ 1,467 | 47% | \$ 1,755 | 50% | 20% |
| Higher Education and Public Sector Systems | | | | | | | | | | |
| Services | \$ 182 | 17% | \$ 190 | 16% | 4% | \$ 553 | 18% | \$ 577 | 16% | 4% |
| License and resale fees | 40 | 4% | 38 | 3% | (5%) | 98 | 3% | 108 | 3% | 10% |
| Total products and services | 222 | 21% | 228 | 19% | 3% | 651 | 21% | 685 | 19% | 5% |
| Reimbursed expenses | 4 | % | 3 | % | (25%) | 10 | % | 10 | % | % |
| | \$ 226 | 21% | \$ 231 | 19% | 2% | \$ 661 | 21% | \$ 695 | 20% | 5% |
| Software & Processing Solutions | | | | | | | | | | |
| Services | \$ 626 | 59% | \$ 734 | 60% | 17% | \$ 1,849 | 59% | \$ 2,117 | 60% | 14% |
| License and resale fees | 79 | 7% | 86 | 7% | 9% | 209 | 7% | 245 | 7% | 17% |
| Total products and services | 705 | 66% | 820 | 67% | 16% | 2,058 | 66% | 2,362 | 67% | 15% |
| Reimbursed expenses | 23 | 2% | 33 | 3% | 43% | 70 | 2% | 88 | 3% | 26% |
| | \$ 728 | 68% | \$ 853 | 70% | 17% | \$ 2,128 | 68% | \$ 2,450 | 70% | 15% |
| Availability Services | | | | | | | | | | |
| Services | \$ 337 | 32% | \$ 364 | 30% | 8% | \$ 993 | 32% | \$ 1,045 | 30% | 5% |
| License and resale fees | 2 | % | 1 | % | (50%) | 5 | % | 7 | % | 40% |
| Total products and services | 339 | 32% | 365 | 30% | 8% | 998 | 32% | 1,052 | 30% | 5% |
| Reimbursed expenses | 1 | % | 4 | % | 300% | 9 | % | 11 | % | 22% |
| | \$ 340 | 32% | \$ 369 | 30% | 9% | \$ 1,007 | 32% | \$ 1,063 | 30% | 6% |
| Total Revenue | | | | | | | | | | |
| Services | \$ 963 | 90% | \$ 1,098 | 90% | 14% | \$ 2,842 | 91% | \$ 3,162 | 90% | 11% |
| License and resale fees | 81 | 8% | 87 | 7% | 7% | 214 | 7% | 252 | 7% | 18% |
| | 1,044 | 98% | 1,185 | 97% | 14% | 3,056 | 97% | 3,414 | 97% | 12% |

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Total products and services

| | | | | | | | | | | |
|---------------------|----------|------|----------|------|-----|----------|------|----------|------|-----|
| Reimbursed expenses | 24 | 2% | 37 | 3% | 54% | 79 | 3% | 99 | 3% | 25% |
| | \$ 1,068 | 100% | \$ 1,222 | 100% | 14% | \$ 3,135 | 100% | \$ 3,513 | 100% | 12% |

Note: Percentages may not add due to rounding.

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Three Months Ended September 30, 2007 Compared To Three Months Ended September 30, 2006

Income from Operations:

Our total operating margin was 13% for the three months ended September 30, 2007, unchanged from the three months ended September 30, 2006.

Financial Systems:

The FS operating margin was 11% and 12% for the three months ended September 30, 2007 and 2006, respectively. The decrease in margin is primarily due to the impact of recently acquired businesses which tend to have lower initial operating margins as compared to our established businesses. We would expect the margins of acquired businesses to improve over time.

Higher Education and Public Sector Systems:

The HEPS operating margin was 16% and 15% for the three months ended September 30, 2007 and 2006, respectively. The increase of \$2 million is due to the improved operating profit contribution from services revenue and a \$1 million increase in software license fees.

Availability Services:

The AS operating margin was 23% and 22% for the three months ended September 30, 2007 and 2006, respectively. The increase of \$10 million is primarily due to improved operating profit contribution.

Revenue:

Total revenue increased \$154 million or 14% for the three months ended September 30, 2007 compared to the third quarter of 2006. The increase in total revenue in 2007 is due primarily to organic revenue growth of approximately 11%, with trading volumes of one of our trading systems businesses adding four percentage points to the growth rate and changes in currency exchange rates adding approximately one percentage point overall and in each segment. Organic revenue is defined as revenue for businesses owned for at least one year and further adjusted for the effects of businesses sold in the previous twelve months. Excluding the results from this business, organic revenue growth was approximately 7% in the third quarter of 2007.

Financial Systems:

FS revenue increased \$120 million or 24% in 2007. Organic revenue growth was approximately 19% in the third quarter of 2007, with trading volumes of one of our trading systems businesses, a broker/dealer with inherently lower operating margins, adding \$42 million or eight percentage points to the growth rate, which is ahead of our expectations for the quarter and the future. Excluding this business, organic revenue growth was approximately 11% in the third quarter of 2007. Professional services revenue increased \$31 million or 28%. Revenue from license and resale fees included software license revenue of \$43 million and \$35 million, respectively, in each of the three months ended September 30, 2007 and 2006.

Higher Education and Public Sector Systems:

Revenue from HEPS increased \$5 million or 2% for the three months ended September 30, 2007 compared to the corresponding period in 2006. Revenue from license and resale fees included \$17 million of software license revenue in the three months ended September 30, 2007, an increase of \$1 million from the prior year period.

Availability Services:

AS revenue increased \$29 million, or 9%, in 2007 primarily as a result of organic revenue growth of approximately 6%.

Costs and Expenses:

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Total costs and expenses as a percentage of revenue for the three months ended September 30, 2007 remained unchanged at 87% from 2006. The increase of \$126 million is due primarily to increased costs associated with the increase in organic revenue.

Cost of sales and direct operating expenses as a percentage of total revenue increased to 48% for the three months ended September 30, 2007 from 46% the prior year period. Total cost of sales and direct operating expenses

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increased \$88 million or 18%. The primary causes of the increase related to costs associated with the higher volumes in one of our trading systems businesses and higher FS employee-related and consultant expenses supporting increased services revenue.

Sales, marketing and administration expenses as a percentage of total revenue remained unchanged at 20% for the three-month period ended September 30, 2007 from the three-month period ended September 30, 2006. The increase of \$25 million or 12% was due primarily to FS businesses acquired in the past twelve months, partially offset by an insurance settlement and reduced stock compensation cost.

Because AS product development costs are insignificant, it is more meaningful to measure product development expenses as a percentage of revenue from software and processing solutions. For the three months ended September 30, 2007, product development costs were 8% of revenue from software and processing solutions, a decrease from 9% in the three-month period ended September 30, 2006.

Interest expense was \$161 million and \$165 million for the three months ended September 30, 2007 and 2006, respectively. The decrease in interest expense was due primarily to net interest rate decreases, partially offset by an increase in average debt outstanding and currency exchange rate changes.

Income tax expense in the third quarter of 2007 reflects a change in the expected mix of taxable income in various jurisdictions included in the overall projected taxable position for the year and limitations on our ability to utilize certain foreign tax credits and due to changes in enacted tax rates in certain state and foreign jurisdictions.

Nine Months Ended September 30, 2007 Compared To Nine Months Ended September 30, 2006

Income from Operations:

Our total operating margin was 12% for the nine months ended September 30, 2007, compared to 11% for the nine months ended September 30, 2006.

Financial Systems:

The FS operating margin was 10% for the nine months ended September 30, 2007, unchanged from the prior year period. Improvement in the operating contribution from the growth in professional services revenue and operating leverage from other services revenue was partially offset by the impact of recently acquired businesses which tend to have lower initial operating margins as compared to our established businesses, but which we expect to improve over time. The increase of \$36 million is primarily related to a \$24 million increase in software license fees .

Higher Education and Public Sector Systems:

The HEPS operating margin was 16% and 14% for the nine months ended September 30, 2007 and 2006, respectively. The increase of \$18 million is due to the improved operating profit contribution from services revenue and from a \$3 million increase in software license fees.

Availability Services:

The AS operating margin was 20% for the nine months ended September 30, 2007, unchanged from the prior year period. The increase of \$11 million is primarily due to improved operating profit contribution.

Revenue:

Total revenue increased \$378 million or 12% for the nine months ended September 30, 2007 compared to the first nine months of 2006. The increase in total revenue in 2007 is due primarily to organic revenue growth of approximately 10%, with trading volumes of one of our trading systems businesses adding two percentage points to the growth rate and changes in currency exchange rates adding approximately two percentage points overall and in each segment. Excluding the results from this business, organic revenue growth was approximately 8% in the first nine months of 2007.

Financial Systems:

FS revenue increased \$288 million or 20% in 2007. Organic revenue growth was approximately 16% in the first nine months of 2007, with trading volumes of one of our trading systems businesses, a broker/dealer with inherently lower operating margins, adding \$67 million or four

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percentage points to the growth rate, which is ahead of our expectations for the year to date and the future. Excluding this business, organic revenue growth was approximately 12% in the first nine months of 2007. Professional services revenue had the most significant contribution to the growth, having increased \$102 million or 33%. Revenue from license and resale fees included software license revenue of \$126 million and \$102 million, respectively, in each of the nine-month periods ended September 30, 2007 and 2006.

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Higher Education and Public Sector Systems:

Revenue from HEPS increased \$34 million or 5% for the nine months ended September 30, 2007 compared to the corresponding period in 2006, primarily from organic growth. HEPS services revenue increased \$24 million, primarily due to maintenance and support revenue resulting from software license contracts signed in the previous twelve months. Revenue from license and resale fees included \$52 million of software license revenue in the nine months ended September 30, 2007, an increase of \$3 million from the prior year period.

Availability Services:

AS revenue increased \$56 million, or 6%, in 2007, mostly from organic growth, primarily driven by our operations in the United Kingdom.

Costs and Expenses:

Total costs and expenses as a percentage of revenue for the nine months ended September 30, 2007 decreased to 88% from 89% in 2006. The increase of \$314 million is due primarily to increased costs associated with the increase in organic revenue.

Cost of sales and direct operating expenses as a percentage of total revenue remained unchanged at 47% for the nine months ended September 30, 2007 from the prior year period. Total cost of sales and direct operating expenses increased \$189 million or 13%. The primary cause of the increase is FS employee-related and consultant expenses supporting increased services revenue and increased costs related to the higher volumes in one of our trading systems businesses.

Sales, marketing and administration expenses as a percentage of total revenue remained unchanged from the prior year period at 21% for the nine-month period ended September 30, 2007. The increase in sales, marketing and administration expenses of \$89 million or 14% was due primarily to FS businesses acquired in the past twelve months and an unfavorable arbitration award related to a customer dispute, partially offset by reduced stock compensation expense and an insurance settlement.

Because AS product development costs are insignificant, it is more meaningful to measure product development expenses as a percentage of revenue from software and processing solutions. Product development costs were 8% and 9% of revenue from software and processing solutions in each of the nine-month periods ended September 30, 2007 and 2006, respectively.

Interest expense was \$485 million and \$483 million for the nine months ended September 30, 2007 and 2006, respectively. The increase in interest expense was due primarily to an increase in the average debt outstanding.

Other expense was \$51 million and \$22 million for the nine months ended September 30, 2007 and 2006, respectively. The increase is primarily attributable to \$28 million of expense associated with the early retirement of the \$400 million of senior floating rate notes due 2013, of which \$19 million represented the retirement premium paid to noteholders.

The effective income tax rates in the nine months ended September 30, 2007 and 2006 were 19% and 27%, respectively. The rate in 2007 reflects a change in the expected mix of taxable income in various jurisdictions included in the overall projected taxable loss and limitations on our ability to utilize certain foreign tax credits and due to changes in enacted tax rates in certain state and foreign jurisdictions.

Liquidity and Capital Resources:

At September 30, 2007, cash and equivalents were \$362 million, an increase of \$46 million from December 31, 2006. Cash flow provided by operations was \$329 million in the nine months ended September 30, 2007 compared to cash flow provided by operations of \$214 million in the nine months ended September 30, 2006. The improvement in cash flow provided by operations is due primarily to the increase in income from operations and less cash used for working capital.

At September 30, 2007, we had outstanding \$7.66 billion in aggregate indebtedness, with additional borrowing capacity of \$772 million under our revolving credit facility (after giving effect to \$200 million outstanding under this facility)

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and outstanding letters of credit). In February 2007, we amended our senior secured credit facility to reduce the effective interest rates on the term loan facility, increase the size of that facility from \$4.0 billion to \$4.4 billion, extend the maturity date by one year and change certain other terms. In March 2007, we used the additional borrowings to redeem the \$400 million in aggregate principal amount of senior floating rate notes due 2013. Also, at September 30, 2007, \$424 million was outstanding under our \$450 million off-balance sheet accounts receivable securitization program.

At September 30, 2007, we had \$107 million of potential contingent purchase price obligations that depend upon the operating performance of certain acquired businesses. We currently do not expect to pay any significant amounts related to these obligations. We also have outstanding letters of credit and bid bonds that total approximately \$46 million. In October 2007, we acquired a business in our FS segment for approximately \$12 million.

We expect our cash flows from operations, combined with availability under our revolving credit facility and accounts receivable securitization program, to provide sufficient liquidity to fund our current obligations, projected working capital requirements and capital spending for a period that includes the next 12 months.

Covenant Compliance

Adjusted EBITDA is used to determine our compliance with certain covenants contained in the indentures governing the senior notes due 2013 and senior subordinated notes due 2015 and in our senior secured credit facilities. Adjusted EBITDA is defined as EBITDA further adjusted to exclude unusual items and other adjustments permitted in calculating covenant compliance under the indentures and our senior secured credit facilities. We believe that the inclusion of supplementary adjustments to EBITDA applied in presenting Adjusted EBITDA are appropriate to provide additional information to investors to demonstrate compliance with our financing covenants.

The breach of covenants in our senior secured credit facilities that are tied to ratios based on Adjusted EBITDA could result in a default under that agreement and the lenders could elect to declare all amounts borrowed due and payable. Any such acceleration would also result in a default under our indentures. Additionally, under our debt agreements, our ability to engage in activities such as incurring additional indebtedness, making investments and paying dividends is also tied to ratios based on Adjusted EBITDA.

Adjusted EBITDA is calculated as follows:

| | Three Months Ended September 30 | | Nine Months Ended September 30, | | Last Twelve Months September 30, |
|---|---------------------------------|------------|---------------------------------|------------|---|
| | 2006 | 2007 | 2006 | 2007 | 2007 |
| Net income (loss) | \$ (31) | \$ 11 | \$ (107) | \$ (90) | \$ (101) |
| Interest expense, net | 161 | 157 | 473 | 472 | 641 |
| Taxes | 2 | (15) | (40) | (21) | (2) |
| Depreciation and amortization | 159 | 173 | 472 | 502 | 667 |
| EBITDA | 291 | 326 | 798 | 863 | 1,205 |
| Purchase accounting adjustments (a) | | 5 | 2 | 8 | 4 |
| Non-cash charges (b) | 10 | 8 | 28 | 23 | 35 |
| Unusual or non-recurring charges (c) | 5 | (4) | 16 | 38 | 53 |
| Acquired EBITDA, net of disposed EBITDA (d) | 2 | 5 | 3 | 13 | 14 |
| Other (e) | 3 | 13 | 14 | 22 | 25 |
| Adjusted EBITDA senior secured credit facilities | 311 | 353 | 861 | 967 | 1,336 |
| Loss on sale of receivables (f) | 7 | 5 | 20 | 21 | 23 |

| | | | | | | |
|------------------------------------|---------------------------|--------|--------|--------|--------|----------|
| Adjusted EBITDA | senior notes due 2013 and | | | | | |
| senior subordinated notes due 2015 | | \$ 318 | \$ 358 | \$ 881 | \$ 988 | \$ 1,359 |

-
- (a) Purchase accounting adjustments include the adjustment of deferred revenue to fair value at the date of each acquisition.
 - (b) Non-cash charges include non-cash stock-based compensation resulting from the stock-based compensation plans under SFAS 123R and loss on the sale of assets.
 - (c) Unusual or non-recurring charges include debt refinancing costs, payroll taxes and certain compensation, an unfavorable arbitration award related to a customer dispute, merger costs and other expenses associated with acquisitions made by the Company.

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- (d) Acquired EBITDA net of disposed EBITDA reflects the EBITDA impact of significant businesses that were acquired or disposed of during the period as if the acquisition or disposition occurred at the beginning of the period.
- (e) Other includes franchise and similar taxes reported in operating expenses, management fees paid to the Sponsors and gains or losses related to fluctuation of foreign currency exchange rates, offset by interest charges relating to the accounts receivable securitization program.
- (f) The loss on sale of receivables under the long-term receivables facility is added back in calculating Adjusted EBITDA for purposes of the indentures governing the senior notes due 2013 and the senior subordinated notes due 2015 but is not added back in calculating Adjusted EBITDA for purposes of the senior secured credit facilities.

Our covenant requirements and actual ratios for the twelve months ended September 30, 2007 are as follows:

| | Covenant | Actual |
|---|---------------------|---------------|
| | Requirements | Ratios |
| Senior secured credit facilities ⁽¹⁾ | | |
| Minimum Adjusted EBITDA to consolidated interest expense ratio | 1.50x | 2.24x |
| Maximum total debt to Adjusted EBITDA | 7.75x | 5.53x |
| Senior notes due 2013 and senior subordinated notes due 2015 ⁽²⁾ | | |
| Minimum Adjusted EBITDA to fixed charges ratio required to incur additional debt pursuant to ratio provisions | 2.00x | 2.25x |

- (1) Our senior secured credit facilities require us to maintain an Adjusted EBITDA to consolidated interest expense ratio starting at a minimum of 1.50x for the four-quarter period ended December 31, 2006, which increases annually to 1.60x by the end of 2007 and 2.20x by the end of 2013. Consolidated interest expense is defined in the senior secured credit facilities as consolidated cash interest expense less cash interest income further adjusted for certain non-cash or nonrecurring interest expense and the elimination of interest expense and fees associated with our accounts receivable securitization program. Beginning with the four-quarter period ending December 31, 2006, we are required to maintain a consolidated total debt to Adjusted EBITDA ratio of 7.75x, which decreases annually to 7.25x by the end of 2007 and to 4.0x by the end of 2013. Consolidated total debt is defined in the senior secured credit facilities as total debt less certain indebtedness and further adjusted for cash and cash equivalents on our balance sheet in excess of \$50 million. Failure to satisfy these ratio requirements would constitute a default under the senior secured credit facilities. If our lenders failed to waive any such default, our repayment obligations under the senior secured credit facilities could be accelerated, which would also constitute a default under our indentures.
- (2) Our ability to incur additional debt and make certain restricted payments under our indentures, subject to specified exceptions, is tied to an Adjusted EBITDA to fixed charges ratio of at least 2.0x, except that we may incur certain debt and make certain restricted payments and certain permitted investments without regard to the ratio, such as our ability to incur up to an aggregate principal amount of \$6.15 billion under credit facilities (inclusive of amounts outstanding under our senior credit facilities from time to time; as of September 30, 2007, we had \$4.56 billion outstanding under our credit facilities and available commitments of \$772 million under our revolving credit facility), to acquire persons engaged in a similar business that become restricted subsidiaries and to make other investments equal to 6% of our consolidated assets. Fixed charges is defined in the indentures governing the Senior Notes due 2013 and the Senior Subordinated Notes due 2015 as consolidated interest expense less interest income, adjusted for acquisitions, and further adjusted for non-cash interest and the elimination of interest expense and fees associated with our accounts receivable securitization program.

Table of Contents**Certain Risks and Uncertainties**

Certain of the matters we discuss in this Report on Form 10-Q may constitute forward-looking statements. You can identify forward-looking statements because they contain words such as believes, expects, may, will, should, seeks, approximately, intends, plans, anticipates or similar expressions which concern our strategy, plans or intentions. All statements we make relating to estimated and projected earnings, margins, costs, expenditures, cash flows, growth rates and financial results are forward-looking statements. In addition, we, through our senior management, from time to time make forward-looking public statements concerning our expected future operations and performance and other developments. All of these forward-looking statements are subject to risks and uncertainties that may change at any time, and, therefore, our actual results may differ materially from those we expected. We derive most of our forward-looking statements from our operating budgets and forecasts, which are based upon many detailed assumptions. While we believe that our assumptions are reasonable, we caution that it is very difficult to predict the impact of known factors, and, of course, it is impossible for us to anticipate all factors that could affect our actual results. Some of the factors that we believe could affect our results include: our high degree of leverage; general economic and market conditions; the condition of the financial services industry, including the effect of any further consolidation among financial services firms; the integration of acquired businesses, the performance of acquired businesses, and the prospects for future acquisitions; the effect of war, terrorism, natural disasters or other catastrophic events; the effect of disruptions to our systems and infrastructure; the timing and magnitude of software sales; the timing and scope of technological advances; customers taking their information availability solutions in-house; the trend in information availability toward solutions utilizing more dedicated resources; the market and credit risks associated with clearing broker operations; the ability to retain and attract customers and key personnel; risks relating to the foreign countries where we transact business; and the ability to obtain patent protection and avoid patent-related liabilities in the context of a rapidly developing legal framework for software and business-method patents. The factors described in this paragraph and other factors that may affect our business or future financial results are discussed in our filings with the Securities and Exchange Commission, including this Form 10-Q. We assume no obligation to update any written or oral forward-looking statement made by us or on our behalf as a result of new information, future events or other factors.

Item 3. Quantitative and Qualitative Disclosures about Market Risk:

We do not use derivative financial instruments for trading or speculative purposes. We have invested our available cash in short-term, highly liquid financial instruments, with a substantial portion having initial maturities of three months or less. When necessary, we have borrowed to fund acquisitions.

At September 30, 2007, we had total debt of \$7.66 billion, including \$4.56 billion of variable rate debt. We have entered into two interest rate swap agreements which fixed the interest rates for \$1.6 billion of our variable rate debt. Our two swap agreements each have a notional value of \$800 million and, effectively, fix our interest rates at 4.85% and 5.00%, respectively, and expire in February 2009 and February 2011, respectively. Our remaining variable rate debt of \$2.96 billion is subject to changes in underlying interest rates, and, accordingly, our interest payments will fluctuate. During the period when both of our interest rate swap agreements are effective, a 1% change in interest rates would result in a change in interest of approximately \$30 million per year. Upon the expiration of each interest rate swap agreement in February 2009 and February 2011, a 1% change in interest rates would result in a change in interest of approximately \$38 million and \$46 million per year, respectively.

Item 4T. Controls and Procedures:

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended, as of the end of the period covered by this Report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures as of the end of the period covered by this Report were effective.

No change in our internal control over financial reporting occurred during our most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

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Part II Other Information:

Item 1. Legal Proceedings: None.

Item 1A. Risk Factors: There have been no material changes to our Risk Factors as previously disclosed in our Form 10-K for the year ended December 31, 2006.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds: None.

Item 3. Defaults Upon Senior Securities: None.

Item 4. Submission of Matters to Vote of Security Holders: The Company's sole stockholder, SunGard Holdco LLC, approved by written consent dated September 06, 2007, the election of the following persons as directors to serve in such capacity until his or her successor is designated and qualified, or until he or she sooner dies, resigns, is removed or becomes disqualified: Chinh Chu, Cristóbal Conde, John Connaughton, James H. Greene, Jr., Glenn Hutchins, James L. Mann, John Marren, Sanjeev Mehra and Julie Richardson.

Item 5. Other Information:

(a) None.

(b) None.

Item 6. Exhibits:

| Number | Document |
|---------------|---|
| 10.1* | Forms of Management Time-Based Restricted Stock Unit Agreements |
| 10.2* | Forms of Management Performance-Based Restricted Stock Unit Agreements |
| 10.3* | Forms of Management Non-Qualified Time-Based Class A Option Agreements |
| 10.4* | Forms of Management Non-Qualified Performance-Based Class A Option Agreements |
| 10.5* | SunGard 2005 Management Incentive Plan as amended September 6, 2007 |
| 10.6* | SunGard Capital Corp. and SunGard Capital Corp. II Dividend Rights Plan as amended September 6, 2007 |
| 12.1 | Computation of Ratio of Earnings to Fixed Charges. |
| 31.1 | Certification of Cristóbal Conde required by Rule 13a-14(a) or Rule 15d-14(a) and Section 302 of the Sarbanes-Oxley Act of 2002. |
| 31.2 | Certification of Michael J. Ruane required by Rule 13a-14(a) or Rule 15d-14(a) and Section 302 of the Sarbanes-Oxley Act of 2002. |
| 32.1 | Certification of Cristóbal Conde required by Rule 13a-14(b) or Rule 15d-14(b) and Section 906 of the Sarbanes-Oxley Act of 2002. |
| 32.2 | Certification of Michael J. Ruane required by Rule 13a-14(b) or Rule 15d-14(b) and Section 906 of the Sarbanes-Oxley Act of 2002. |

* Management contract or compensatory plan or arrangement

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

SUNGARD DATA SYSTEMS INC.

Dated: November 8, 2007

By: /s/ Michael J. Ruane

Michael J. Ruane
Senior Vice President-Finance and Chief Financial Officer
(Principal Financial Officer)

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